



# education

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Department:  
Education  
**REPUBLIC OF SOUTH AFRICA**

**NATIONAL  
SENIOR CERTIFICATE**

**GRADE 12**

**HOSPITALITY STUDIES  
FEBRUARY/MARCH 2009  
MEMORANDUM**

**MARKS: 200**

**This memorandum consists of 12 pages.**

**SECTION A****QUESTION 1****1.1 MULTIPLE-CHOICE QUESTIONS**

|        |   |        |                   |      |
|--------|---|--------|-------------------|------|
| 1.1.1  | B | LO1AS1 | HSP               | P1   |
| 1.1.2  | D | LO1AS1 | HSP               | P 3  |
| 1.1.3  | B | LO1AS2 | HSP               | P 8  |
| 1.1.4  | C | LO1AS2 | F                 | P13  |
| 1.1.5  | A | LO2AS2 | F                 | P31  |
| 1.1.6  | C | LO2AS2 | HSP               | P17  |
| 1.1.7  | D | LO3AS4 | HSP               | P48  |
| 1.1.8  | A | LO2AS3 | HSP               | P25  |
| 1.1.9  | C | LO3AS5 | F                 | P161 |
| 1.1.10 | A | LO3AS1 | HSP               | P28  |
| 1.1.11 | C | LO3AS3 | HSP               | P35  |
| 1.1.12 | B | LO3AS5 | LHS               | P153 |
| 1.1.13 | D | LO3AS6 | LHS               | P60  |
| 1.1.14 | B | LO3AS5 | content framework |      |
| 1.1.15 | C | LO3AS6 | F                 | P202 |

(15)

**1.2 MATCHING ITEMS**

|       |   |
|-------|---|
| 1.2.1 | C |
| 1.2.2 | E |
| 1.2.3 | B |
| 1.2.4 | G |
| 1.2.5 | D |
| 1.2.6 | H |

LO3AS5      HSP P85

(6)

**1.3 FILL IN THE MISSING WORD/S**

|       |                       |        |     |      |
|-------|-----------------------|--------|-----|------|
| 1.3.1 | Table d'hôte          | LO3AS4 | HSP | P165 |
| 1.3.2 | Opening mise-en-place | LO4AS3 | HSP | P163 |
| 1.3.3 | Chafing dish          | LO4AS3 | HSP | P162 |
| 1.3.4 | Tip/Gratuity          | LO4AS4 | HSP | P178 |
| 1.3.5 | Waiter's friend       | LO4AS2 | F   | P182 |

(5)

**1.4 ONE-WORD ITEMS**

|        |                      |         |     |       |
|--------|----------------------|---------|-----|-------|
| 1.4.1  | Requisition form     | LO3AS2  | F   | P94   |
| 1.4.2  | Decant               | LO4AS2  | F   | P180  |
| 1.4.3  | Bake blind           | LO3AS5  | F   | P 152 |
| 1.4.4  | Kosher               | LO3AS4  | HSP | P41   |
| 1.4.5  | Blini                | LO3AS6  | HSP | P67   |
| 1.4.6  | Apple sauce          | LO3AS5  | HSP | P94   |
| 1.4.7  | Frikkadel            | LO3AS5  | HSP | P95   |
| 1.4.8  | Marbling             | LO3AS5  | HSP | P85   |
| 1.4.9  | Glycaemic index/diet | LO 3AS4 | HSP | P52   |
| 1.4.10 | Pate                 | LO3AS6  | HSP | P66   |

(10)

**1.5 MATCHING ITEMS**

|       |   |        |   |     |
|-------|---|--------|---|-----|
| 1.5.1 | F | LO1AS1 | F | P13 |
| 1.5.2 | D |        | F | P13 |
| 1.5.3 | G |        | F | P14 |
| 1.5.4 | B |        | F | P12 |

(4)

**TOTAL SECTION A: 40**

**SECTION B: HOSPITALITY CONCEPTS, HEALTH AND SAFETY****QUESTION 2**

|       |                               |   |  |
|-------|-------------------------------|---|--|
| 2.1.1 | <b>MARKETING TOOLS</b>        | <ul style="list-style-type: none"> <li>• Keep it simple – avoid cluttering</li> <li>• Good design to help promote a business</li> <li>• Logos should be used in a consistent way</li> <li>• Take the customers' viewpoints into account</li> <li>• Clear simple language</li> <li>• Pictures must be taken into account</li> <li>• Make sure the writing is legible</li> <li>• It should not have too much information</li> </ul>   | LO1AS1<br>LSH<br>P13<br><br><br><br><br><br><br><br>(Any 6)      (6) |
| 2.1.2 |                               | <ul style="list-style-type: none"> <li>• Yes</li> <li>• Stimulate the growth of the local economy – local income will increase</li> <li>• Creates jobs for the local people</li> <li>• Community's esteem will be improved</li> <li>• Standard of living will improve</li> </ul>  | LO1AS1<br>HSP P5<br>(1)<br><br><br><br><br>(2)                       |
| 2.1.3 | <b>FINANCIAL PLAN</b>         | <ul style="list-style-type: none"> <li>• Do a cash-flow analysis – show the cash position on a monthly basis</li> <li>• Highlight income and expenditure</li> <li>• Shows total income and total expenses</li> <li>• Balance sheet should indicate assets minus debts</li> <li>• A break-even analysis – shows whether a profit was made</li> <li>• She should draw up a budget of monthly expenses</li> <li>• She should have credit reports as supportive material</li> </ul> | LO1AS3<br>HSPP11<br><br><br><br><br><br><br>(Any 5)      (5)         |
| 2.1.4 | <b>PROFESSIONAL BEHAVIOUR</b> | <ul style="list-style-type: none"> <li>• Exercise courtesy</li> <li>• Be punctual</li> <li>• Keeping confidential matters to herself</li> <li>• Being fair in all situations</li> <li>• Doing her full share of work</li> <li>• Being alert</li> <li>• Being a good listener</li> <li>• Allowing others to air their views</li> <li>• Being cooperative, tolerant and honest</li> </ul>   | LO2AS1<br>F P 68<br><br><br><br><br><br><br><br>(Any 7)      (7)     |



**SECTION C: FOOD PRODUCTION**

**QUESTION 3**

**3.1 COMPUTERISED MENU PLANNING**

LO3AS1  
HSPP29  
(1)

- Yes
- It makes his work easier as the computer can calculate the cost of menu items accurately.
- Nutritional value can be determined.
- Dish sales can be recorded and dish analysis can be done.
- The menu, ingredient cost, production cost and projected selling prices can be calculated.
- Developing and changes of recipes can be simplified.
- Ingredients and recipes can be listed.
- Order lists can be compiled easily and accurately.
- Matrix conversions can be done accurately.
- Used to keep stock records.
- Eliminate the amount of time it takes to do menu planning manually.

(Any 7) (7)

**3.2 BIN CARD**

LO3AS2  
F P90  
P75

| <b>ADVANTAGES</b>   |  |
|---|--|
| <b>BIN CARD</b>   | <b>COMPUTER</b>  |
| <ul style="list-style-type: none"> <li>• At a glance it is easy to be aware of purchasing needs.</li> <li>• You are able to determine what is received, what is issued and what the balance is at any time.</li> <li>• Every item of stock has its own bin card.</li> </ul> | <ul style="list-style-type: none"> <li>• Helps to manage and control the flow of stock.</li> <li>• At a glance one is able to see if stock is missing.</li> <li>• All calculations are carried out automatically.</li> <li>• Eliminates errors as stock control can be carried out often.</li> <li>• Each product has a unique code and details of the product can be seen at any time.</li> </ul> |
| (2 x 2)   | (2 x2)   |

(8)

- 3.3.1 **MENU PLANNING** LO3AS4  
HSP52
- Cold meat assortment
  - Fried potato chips
  - Reason: they have to limit their salt intake and these foods contain high salt levels. (3)

|       | <b>(a) SUITABLE FOODS</b> | <b>(b) UNSUITABLE FOODS</b> |                    |
|-------|---------------------------|-----------------------------|--------------------|
| 3.3.2 | Wholewheat rolls          | Honey-glazed ribs           | LO3AS4<br>HSP48/49 |
|       | Steamed vegetables        | Cold meat assortment        |                    |
|       |                           | Fried potato chips          |                    |
|       |                           | Creamy carrots              |                    |
|       |                           | Coconut meringues           |                    |
|       | (2)                       | (2)                         |                    |

|       | <b>(a) Vegans</b>   | <b>(b) Pesco-Vegetarians</b>  |                        |
|-------|---|---|------------------------|
| 3.4.1 | <ul style="list-style-type: none"> <li>• Exclude eggs, grilled fish, milk tart</li> </ul> | <ul style="list-style-type: none"> <li>• No exclusions on the menu</li> </ul>                 | LO3AS4<br>HSP98<br>(2) |
|       | <ul style="list-style-type: none"> <li>• Include only vegetables</li> </ul>               | <ul style="list-style-type: none"> <li>• Can include milk, dairy products and fish</li> </ul> |                        |

- 3.4.2
- Determine the number of courses
  - Take the budget into account
  - The group of people that the meal is being planned for
  - Balance in food items chosen
  - Time of the day
  - Choose food that is in season
  - Consider the colour combinations of the food
  - Variety of textures
  - Variety of flavours
  - Variety of shapes (Any 4) (4)

- 3.5
- Replace fish with game meat or ostrich meat. LO3AS4
  - Instead of glazed vegetables one can use roasted butternut or spinach. LHSP71
  - Use mixed bean salad instead of tossed green salad.
  - Potatoes can be replaced by sweet potatoes. (4)

3.6.1 **COSTING**

Cost of food + overheads LO3AS3  
 R4 700 + R1 900 HSP35/36  
 = R6 600 (2)

3.6.2 R11 000 - R6 600 √√ LO3AS3  
 R5 500 (Net profit) √ HSP35/36  
(3)  
**[40]**

**QUESTION 4**

|       |   |         |                              |
|-------|---|---------|------------------------------|
|       | <b>MEAT</b>   |         | LO3AS5<br>F P134             |
| 4.1.1 | Forequarter   |         | (1)                          |
| 4.1.2 | 1. Hump<br>2. Neck<br>3. Shin<br>4. Bolo  |         | LO3AS5<br>FP135<br><br>(4)   |
| 4.1.3 | 1. Pot roast/corned<br>2. Casserole cooking/braising/stewing<br>3. Braising/ stewing/soups/stock<br>4. Pot roasting/stewing/frying/braising   |         | LO3AS5<br>F P134<br><br>(4)  |
|       | <b>PASTRY</b>   |         | LO3AS5<br>HSPP118            |
| 4.2.1 | 3, 4, 1, 2  |         | (4)                          |
| 4.2.2 | (a) Flour - Contains gluten which forms the cell walls and ensures a fine texture<br>(b) Liquid - Water is necessary for the production of steam which is the main raising agent.   |         | (1)<br><br>(1)               |
| 4.2.3 | <ul style="list-style-type: none"> <li>• Crisp</li> <li>• Light in weight</li> <li>• Hollow and dry inside</li> <li>• Light brown in colour</li> <li>• Evenly coloured</li> <li>• Evenly cooked</li> </ul>  | (Any 4) | LO3AS5<br>HSPP121<br><br>(4) |
| 4.3.1 | Vol-au-vents  |         | LO3AS5<br>F P149<br>(1)      |
| 4.3.2 | Puff pastry   |         | (1)                          |
| 4.3.3 | <ul style="list-style-type: none"> <li>• Work on a cold surface</li> <li>• Rub fat into flour with fingertips</li> <li>• Put dough into refrigerator after each rolling and folding</li> <li>• Roll and fold as many times as possible</li> </ul> | (Any 3) | LO3AS5<br>HSPP107<br><br>(3) |
| 4.3.4 | 200 - 230 degrees C   |         | LO3AS5<br>HSPP112<br>(1)     |

4.4 **DESSERTS**

|       |  |                                 |
|-------|--|---------------------------------|
|       |  | LO3AS5<br>HSPP123               |
| 4.4.1 | (a) To absorb water and swell.   | (1)                             |
|       | (b) Egg proteins coagulate when heated, they become firmer. Overheating can cause curdling or syneresis.   | (1)                             |
| 4.4.2 | <ul style="list-style-type: none"> <li>• To keep the foam at a high volume.</li> <li>• Heat will make the foam collapse.</li> </ul>  | LO3AS5<br>HSPP123<br>(1)        |
| 4.4.3 | <ul style="list-style-type: none"> <li>• The mould should be brushed lightly with oil or</li> <li>• rinsed with cold water.</li> </ul>   | LO3AS5<br>FP159<br>(2)          |
| 4.4.4 | <ul style="list-style-type: none"> <li>(a) hydration</li> <li>(b) dispersion</li> </ul>  | LO3AS5<br>HSPP123<br>(1)<br>(1) |
| 4.4.5 | <ul style="list-style-type: none"> <li>• To prevent the exposure of the custard mixture to direct heat.</li> <li>• High direct heat will cause the eggs to become unstable and cause curdling or a layer of burnt custard sauce at the bottom of the pot.</li> </ul> | LO3AS5<br>HSPP123<br>(2)        |
| 4.4.6 | <ul style="list-style-type: none"> <li>• The addition of raw figs will prevent the gel from forming or setting, therefore the end product will not be set and the Bavarian cream will break down.</li> </ul>   | LO3AS5<br>HSPP123<br>(2)        |
| 4.5   | <ul style="list-style-type: none"> <li>• Egg whites</li> <li>• Sugar</li> </ul>  | LO3AS5<br>FPg 159<br>(2)        |
| 4.6   | <ul style="list-style-type: none"> <li>• French meringue/common meringue</li> <li>• Swiss meringue</li> <li>• Italian meringue</li> </ul>  | (Any 2) (2)<br><b>[40]</b>      |

**TOTAL SECTION C: 80**

**SECTION D: FOOD AND BEVERAGE SERVICE****QUESTION 5****5.1.1 DRESS CODE**

- The staff at the new hotel should be dressed in accordance with the company image e.g. ethnic dress. LO4AS4
- The staff should be immaculately dressed and their personal hygiene must be excellent in keeping with the up-market status of the hotel. HSP
- Uniform should be clean and well ironed. P14
- Hair should be neat and tied back.
- Males should be clean shaven.
- No excessive jewellery.
- Fingernails short.
- Footwear clean and safe.
- Staff should wear name badges for easy identification. (6)

**5.1.2 THE VENUE**

- The set-up of the venue depends on the guests' requirements. LO4AS3
- You may offer suggestions to the client. LHSP214
- The room must be thoroughly clean, well lit and ventilated.
- Tables and chairs must be placed with enough space for guests to move around.
- Once tables have been placed with appropriate spacing between them, they must be then covered with table cloths. (4)

- 5.1.3
- Use colours with an ethnic theme – black, beige, gold, white LO4AS3
  - Table décor should follow the theme e.g. table cloths, crockery and cutlery – animal print, flora LHSP214
  - Serving dishes can be basket ware, wooden serving platters and bowls (5)

**5.1.4 CLOSING MISE-EN-PLACE**

- All items are removed from the table and reset for the next meal. LO4AS3
- Floors are vacuumed, correct cleaning and polishing is done. HSPP167
- Clear all equipment.
- Collect all linen; check that correct quantities issued are returned.
- Send soiled linen for washing.
- Switch off all service equipment.
- Return all consumables to the kitchen.
- Clear the bar.
- Switch off all lights, music and air conditioning.
- Lock and activate alarm. (Any 6) (6)

- 5.1.5      **COCKTAIL FUNCTIONS**      LO4AS3  
LHSP216
- A large number of people can be accommodated.
  - A small space is required.
  - Minimal crockery and cutlery is needed.
  - Guests can move around and socialise more easily.
  - Party does not go on for more than a few hours.
- (4)
- 5.1.6      **COCKTAIL SNACKS**      LO3AS4  
HSPP64
- Small easy-to-eat pieces
  - Include both cold and hot snacks
  - For a cocktail party of 2 - 3 hours include 3 - 5 pieces of food per hour per person
  - For a full-length party of 4 hours 12 - 15 pieces of fingers
  - If you are entertaining 10 - 20 guests allow six different snacks
  - More than 20 guests 8 - 10 types
  - Try not to repeat the main ingredient in your snacks
- (Any 3)      (3)
- 5.2      **SAVING ELECTRICITY**      Lo3AS4
- Using gas stoves
  - Can have braai and potjies
  - Use candles on the tables
  - Use canned or dried foods
  - Prepare food in bulk before the function if possible and store in gas freezers.
  - Switch off all electricity and lights not in use.
  - Turn off geysers when not in use.
  - Do not leave refrigerators open.
  - Reschedule non critical operations to off peak times.
- (Any 4)      (4)
- 5.3.1      **SERVICE AND CLEARING TECHNIQUES**
- Clearing
- LO4AS4  
HSPP175  
(1)
- 5.3.2      • Clearing should commence when the guests finished eating.      LO4AS4  
LHSP228
- Never scrape or stack dishes on the table.
  - Remove everything from the table before dessert is served, except the water glasses and the coffee cups. (Crumbing down)
  - Clear dishes from the right of the guests using the right hand.
  - Pick up all soiled silver and other items that will not be needed for the next course.
- (Any 3)      (3)

- 5.4
- Ensure that you have enough clean menus for everyone at the table. (Only if they order)
  - Start with the ladies first, present an open menu to each guest.
  - Inform guests about specials.
  - Inform them if any items are not available.
  - Inform them if any items or specials are not listed on the menu.
- (Any 4)      (4)

**TOTAL SECTION D:            40**

**GRAND TOTAL:            200**