

## Context

EMSI mobilizes thousands of phlebotomists and collectors to gather health data nationwide. We deliver **convenience**, collecting biospecimens **in people's homes or places of work**. Historically focused on the life insurance industry, EMSI has supported over 200 clinical and epidemiology studies for more than twenty years. EMSI also provides drug testing collections for the largest airlines and railroads in the US.

## The Case Study

After months of delay, the study sponsor turned to EMSI to reach a widely-dispersed and diverse patient population for monthly blood draws. EMSI completed in-home biospecimen collections for 300+ patients in record time to meet the launch date. As the study progressed, EMSI's dedicated operations and examiner team maintained a steady drumbeat of new enrollments, exceeding the enrollment goal for the first year.

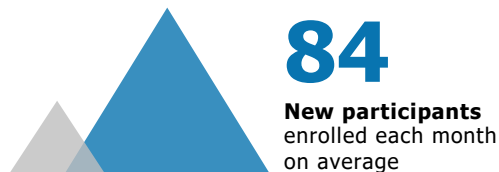
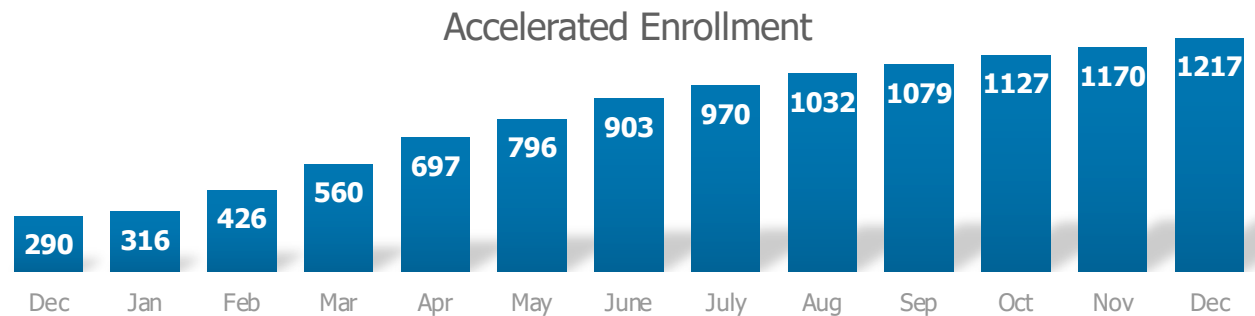
# Driving Enrollment for a Late-Phase Study

## Rescuing a study after a three-month delay

### In-Home Biospecimen Collection

- Data integration with sponsor's coordinated care system
- Achieved or surpassed monthly KPIs throughout

**1,322** Patients Enrolled  
**10,913** In-home Visits  
**540** Providers Served  
**400** Dedicated Examiners  
**30** Operations Staff



HEALTH DATA TO PROTECT AND IMPROVE LIVES