Name

Professor

Course

Date

Ethics in Negotiations

Ethics is an essential part of negotiation processes. It is simpler to reach a win-win outcome when there is repute for honesty and fairness. A faction that believes that its opposing side is deceitful or reluctant to do the proper thing will be less inclined to make agreements or negotiate in the first place. Therefore, upholding ethical standards by conducting every activity with an honest approach is vital to effective negotiation.

The ethical problems that existed in the negotiation between the United States and North Korea were in the manner the U.S preferred to handle the sanctions. There was also an issue in how bans on the North Korean government impacted the concerns of North Koreans and interests in security and regional stability (Friedman). With North Korea's military approach to leadership, the safety and personal freedoms of the citizens were significantly lessened. The global community responds to North Korea nuclear armament with strict bans and injunctions. The moral struggle the international community experiences is whether it can permit these harsh economic restrictions that obstruct the personal privileges of North Koreans (Friedman). The international community should re-evaluate the global security and individual rights concerns impacting the whole of North Korea.

To commence re-examining successful alternatives, the U.S should try to comprehend the politics and background of North Korea. If the goal behind the actions of the superpower towards North Korea is global peace and the aversion of nuclear production, then it is about time the U.S

started to look towards options in economic sanctioning. Lastly, the United States and its associates' greatest problem is the acknowledging and valuing the independence of North Korea and their concerns, while maintaining regional security. This arduous undertaking is essential because of the repercussions it has on other relations in the region (Japan-China, China-North Korea). Nevertheless, the U.S and its associates should reassess whether the persistent implementation of economic bans is an effective method, particularly when the citizens of the sanctioned nation suffer the most.

Works Cited

Friedman, George. "Negotiating With North Korea." *RealClearWorld*, 19 June 2017, www.realclearworld.com/articles/2017/06/19/negotiating_with_north_korea.html. Accessed 3 July 2017.