

# GSSM 2023

## Program

**Draft as per 03.10.23**

OE 4	Meeting Room: Polivalente 2 (08:00 - 11:25) Speakers: Oliver Bailer, Rüdiger Lange, Thomas Rabe Participants: 32 pax
BU FA & FT	Meeting Room: Polivalente 2 (13:00 - 15:15) Speakers: Oliver Schnerr, Edgar Wuchrer, Thomas Rabe, Peter Jaeger Participants: 32 pax
BU FT	Meeting Room: Luxor 3 (15:30 - 17:30) Speakers: Wilfried Blechmann, <b>BL</b> (Business Line) Participants: 14 pax

Tuesday, 07.11.23		Who	From	To	Dur.
<b>OE 4: Integrated Solutions</b>		<b>Room: Polivalente 2</b>			
1.	<b>Welcome and overview</b>	Oba	08:00	08:10	00:10
2.	Strategy Update OE4, Review 2023	Oba	08:10	08:40	00:30
3.	Strategy BU FA	Ldi	08:40	09:10	00:30
4.	Strategy BU FT	Rth	09:10	09:40	00:30
	Coffee AM		09:40	09:55	00:15
5.	Targets and Goals 2024 (Draft)	Oba, Ldi, Rth, Srr	09:55	10:40	00:45
6.	<b>Q&amp;A</b>	All	10:40	11:05	00:25
7.	<b>Exhibition Tour</b>	All	11:05	11:50	00:45
	Lunch		11:50	13:00	01:10
<b>BU FA &amp; BU FT</b>		All	<b>Room: Polivalente 2</b>		
1.	<b>Welcome and overview SALES</b>	Srr	13:00	13:15	00:15
2.	Cross Selling Opportunities: Fastener Market	Wch	13:15	14:00	00:45
3.	Service as a Business, Accreditation as a "testing lab" vs. a "calibration lab"	Rth, Jag	14:00	14:45	00:45
4.	Q&A / Conclusions	All	14:45	15:15	00:30
	Coffee PM (Split of the Group)		15:15	15:30	00:15
<b>5. WS: BU FT</b>		<b>Room: Luxor 3</b>			
	Small screws, markets, applications, discussion	Bwi, BL	15:30	17:30	02:00
	INSPECTpro, status quo, way forward, perspective?	Bwi, BL			
	Market introduction caliTEST basic	Bwi, BL			
	End of meeting			<b>17:30</b>	

Oliver Bailer  
Head of OE 4

Thomas Rabe  
Head of BU FT