

GSSM 2023

Program

Draft as per 03.10.23

OE 4	Meeting Room: Polivalente 2 (08:00 - 11:25) Speakers: Oliver Bailer, Rüdiger Lange, Thomas Rabe Participants: 32 pax
BU FA & FT	Meeting Room: Polivalente 2 (13:00 - 15:15) Speakers: Oliver Schnerr, Edgar Wuchrer, Thomas Rabe, Peter Jaeger Participants: 32 pax
BU FA	Meeting Room: Polivalente 2 (15:30 - 17:30) Speakers: Rüdiger Lange, TBC Participants: 18 pax

Tuesday, 07.11.23		Who	From	To	Dur.
OE 4: Integrated Solutions			Room: Polivalente 2		
1.	Welcome and overview	Oba	08:00	08:10	00:10
2.	Strategy Update OE4, Review 2023	Oba	08:10	08:40	00:30
3.	Strategy BU FA	Ldi	08:40	09:10	00:30
4.	Strategy BU FT	Rth	09:10	09:40	00:30
	Coffee AM		09:40	09:55	00:15
5.	Targets and Goals 2024 (Draft)	Oba, Ldi, Rth, Srr	09:55	10:40	00:45
6.	Q&A	All	10:40	11:05	00:25
7.	Exhibition Tour	All	11:05	11:50	00:45
	Lunch		11:50	13:00	01:10
BU FA & BU FT		All	Room: Polivalente 2		
1.	Welcome and overview SALES	Srr	13:00	13:15	00:15
2.	Cross Selling Opportunities: Fastener Market	Wch	13:15	14:00	00:45
3.	Service as a Business, Accreditation as a "testing lab" vs. a "calibration lab"	Rth, Jag	14:00	14:45	00:45
4.	Q&A / Conclusions	All	14:45	15:15	00:30
	Coffee PM (Split of the Group)		15:15	15:30	00:15
WS: BU FA			Room: Polivalente 2		
5.	Automated Solutions	Ldi	15:30	17:30	02:00
6.	Success Stories	TBC			
	End of meeting			17:30	

Oliver Bailer
Head of OE 4

Rüdiger Lange
Head of BU FA