危機與商機中轉型至勝

使命警路2021

歡迎各行業參與

住宿餐飲業

初創業服務業

教育業

製造業

日期: 9月15日至16日

時間: 上午8:30至下午4:30

大會講員:

黃志靖

(台灣創略廣告公司創辦人及總經理)

司徒永富博士

(鴻福堂行政總裁, 香港理工大學會計及 金融學院實務教授) 大會手冊

v1.1 Last edited Sep 15, 2021

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歡迎

親愛的教牧同工及大會出席者:

在主裡向大家問安,並以謙卑及摯誠的心歡迎大家出席這次「使命營商」大會!

為了推動廿一世紀全球華人基督徒企業商家的連結和生命交流,作為聯繫加國華人教會的網絡平台,加拿大華福伙同教會及機構主辦第二屆「使命營商」商界使命門徒網上培訓大會,以《逆轉勝》為主題,鼓勵更多牧者及各行各業的基督徒參與。

配合世界華福中心主辦的「2021國際商界使命門徒培訓大會」(IEMDTC),我們在大會中同步進行,分享在疫/逆境中營商宣教的實踐經驗,並以營商宣教的角度窺探明日的契機。我們期待基督商人能在商界高舉基督的得勝,活出更高的呼召!

從20世紀70年代起,世界華福中心便以「華人教會,天下一心,廣傳福音,直到主臨」來主導整個福音運動的精萃。因此,華福加拿大聯區亦秉承此鮮明的大方向,竭誠的聯絡全加國超過六百間的華人教會、神學院及福音機構,邁向這同心協力,投入福音遍傳,實踐大使命的目標。現今加拿大華福的異象與使命離不開三個策略焦點:銳意門訓(扶植)、變革轉化(創新)、普世宣教(跨航)。願加國眾華人教會可以一同為基督而改變!

盼望我們在這兩天裡同向神獻上感恩與禱告,透過「使命營商」這平台,求神使用 大會設計的主題講論、初創及營商工作坊和經驗分享。這次大會能順利舉行,特別 要感謝大會的多位講員,籌備委員會的眾同工,還有在幕後操作的同工們,願主添 恩加力。

與您們一起同工的

譚文鈞牧師 敬上 世界華人福音事工聯絡中心 - 加拿大聯區總幹事 2021年7月



國際商界使命門徒培訓大會(香港)

國際商界使命門徒培訓大會(下稱:IEMDTC)是由世界華福中心於2018年發起的國際性會議。目的為了促進世界各地華人商界基督徒領袖的連結,一同以營商差傳(Business as Mission)來實踐基督的大使命。目前已舉辦2019及2020年兩屆以及透過同學會定期進行交流。

在面對嚴峻的疫情、世俗的挑戰與人生各種各樣的逆境,基督商人如何持續經歷基督的得勝,活出更高呼召,一次再一次高舉祂?路加福音記載,耶穌在湖邊講完道,請西門彼得把船開到水深之處,下網打魚。彼得已勞碌一整夜,在專業漁夫看準的時機下網,但都無所獲。彼得可能是出於無奈,也可能是出於還耶穌醫治了他岳母的人情,他還是下了網,沒想到漁獲竟然裝滿了兩隻船。彼得俯伏在耶穌膝前說:「主啊,離開我,我是個罪人!」耶穌對西門說:「不要怕,從今以後,你要得人了。」隨後他撇下所有的,跟從了耶穌。

耶穌在彼得用以維生的船上、在人以為不可能的環境之下顯出了神跡,呼召一位漁 夫從今為祂得人如得魚。在一無所獲得狀況,彼得選擇順服,緊接而來的奇妙經歷 震撼了他固有的價值觀與財富觀。

我們,是否曾像彼得一樣以回報的心態回應信仰?還是在一無所獲中、逆境中依然信靠耶穌?我們,是否願意不再以打魚獲利成為生命的焦點,讓耶穌全然介入我們的事業?我們,是否決意領受生命更高的呼召,如同彼得一樣撇下所有,跟從耶穌?

彼得蒙召的經歷讓我們看見,每一位職場工作者,都有更高的呼召、更大的使命。因為呼召,使我們的眼光能超越苦難;因為使命,使成功的定義超越於獲利。商界使命門徒,如何能在逆境處處,榮耀基督?職場、信仰、使命,如何不再割裂、深度整合?如何在艱難的狀況中緊靠基督,得勝、再得勝?2021 IEMDTC,我們邀請您一起同行、反思、學習。



09/15 WED.

香港時間 20:30-22:20

主題 | 突破疫鬱、使命營商

09/16 THU.

香港時間 20:30-22:20

主題 | 營商宣教、疫外祝福

聚會資料

形式 | ZOOM WEBINAR

對象 | 商界信徒領袖

語言|華語

小組討論語言 | 華語 / 英語 / 粵語 會議費用 | 免費報名 (自由奉獻)





時間表

第一天

時間(加東)	環節	講員
8:30-8:35	歡迎、開會禱告	董家驊牧師、司徒永富博士
8:35-9:20	座談會	主持人: 陳建弟兄 南岳君總幹事 (臺灣CBMC總幹事) 陳國雄博士 (加拿大BHP創辦人) 馬秀娟博士(香港教會關懷貧窮網絡總幹事)
9:20-9:40	小組討論	主持人: 陳建弟兄
9:40-9:50	小組分享	主持人: 陳建弟兄
9:50-10:00	聖經亮光回應	莊信德牧師 (臺灣播種國際事工執行長)
10:00-10:20	屬靈生命反思	陳國權牧師 (香港信義宗神學院榮休教授)
10:20-10:25	報告	董家驊牧師
10:25-10:30	結束禱告	譚文鈞牧師

第二天

時間(加東)	環節	講員
8:30-8:32	開會禱告	譚文鈞牧師
8:32-9:15	座談會	主持及實戰回應:司徒永富博士(鴻福堂集團行政總裁兼執行董事) 白崇亮博士(前臺灣奧美整合行銷傳播集團董事長) 陳敏斯教授(伯特利神學院柏祺城市轉化中心總監)
9:15-9:35	小組討論	主持人: 司徒永富博士
9:35-9:55	聖經亮光分享	莊信德牧師 (臺灣播種國際事工執行長)
9:55-10:00	異象分享	陳世欽牧師 (前世界華福總幹事)
10:00-10:20	屬靈生命反思	陳國權牧師 (香港信義宗神學院榮休教授)
10:20-10:25	報告	司徒永富博士
10:25-10:30	結束禱告	董家驊牧師

第一天:突破疫鬱、使命營商

透過生命經歷的分享交流,一同學習在逆境中把握契機,活出基督商人的更高呼召,在基督裡得勝。

第二天: 營商宣教、疫外祝福

带領商界信徒領袖以夏其中,以成全基督的力		動歷程,預備自己參與

主題信息 (台灣)

講員: 黃志靖

專注致力于品牌策略工作超過20年··· 新加坡百帝Batey廣告 VP 台北陽獅廣告Pubicis BD 創略廣告CREATEGIC MD 台灣創集團Group TRON co-founder 旗下公司服務超過數百家國內外品牌 參予領導的作品也獲得國內外創意大獎及營銷類大獎



策略就是創意 信仰造就生命

商周學院







商業周刊學院 超業講堂人氣講師 王者論壇主持人 品牌戰略顧問 企業培訓講師 專精於【提案技巧與溝通策略】 【創意思考力】

【品牌營銷傳播整合】 【說故事行銷】 2021 線上十分鐘即戰力課程

第一天:回應時代?回應神!

發生了甚麼事?時代的消費族群變化我們怎麼走到今天:微權力與懷疑世代見招拆招還是完美計畫?如何辨識疫情時代最大的危機與轉機就是為了現今的機會:市場行銷與教會牧養關係見解	

第二天: 創新DNA

 問問自己變與不變:核心價值與營商流程改善 腦袋的思維革命:習慣限制中的創意基礎 如何跟上行銷更新:人人都賦能的商業環境 更有果效的系統整合:全備福音的啟發

使命營商大會 (加拿大)

總時間表

時間(加東)	環節
8:30-10:30	《得勝、再得勝》 國際商界使命門徒培訓大會 (香港)
10:30-11:00	小息
11:00-12:30	《逆轉勝》 主題信息(台灣)
12:30-13:30	午餐、生命見證
13:30-16:30	創業個案研究

生命見證嘉賓

Larry Law - CEO of Living Water Resort, Collingwood, ON.

The challenges in hospitality industry during Covid-19 and how crisis became opportunity in strengthening employer-employee relationship.

Gary Q Lau 劉均賀

Gary has been an entrepreneur and business investor for the past 15 years. His businesses are in the fields of telecommunications, e-commerce, e-waste, and real-estate. Gary is a graduate of the University of Hong Kong, Columbia Business School, and the University of Toronto. He is involved in several charitable organizations throughout South East Asia and is an active member of the Full Gospel Business Men's Fellowship. Presentation Powerpoint

個案研究(一): 食品製造

- 1. Speakers Bio:
- Christina Lui
 - Graduated in 1980 from SFU with a Business Administration degree
 - Married Charles Lui in 1982 and have 2 sons
 - Worked briefly at her father's timber business in Malaysia after graduation
 - She was a shareholder of a food manufacturing company which she later transferred to Charles when he joined the company in 1988
 - She was the GM and COO of the company from 1986 to 2018
- Charles Lui
 - Graduated in 1980 from UBC with a Civil Engineering degree
 - Married Christina in 1982 and have 2 sons
 - Worked briefly as engineer-in-training before working at the Royal Bank for 4.5 years
 - Joined Christina's food manufacturing company in 1988 and became the CEO until retiring in 2018

2. Business Case Background:

- This is a food manufacturing company for ready-to-eat Chinese food located in Richmond, B.C.
- This company started in February 1986 when a Taiwanese couple sold their small Chinese frozen food business to Christina and other shareholders
- It began with a humble 500 sq. ft. retail space and a small dumpling machine
- Christina develop the small business with wisdom and started to develop the potential
 of the business
- In 1988, the Lui decided to expand the business by starting a 3000 sq. ft. manufacturing space when Charles joined the company
- The company continued to grow and acquired its own building in 2005.
- By 2013, the company had 2 stand-alone buildings and 3 strata title units totalling 62,000 sq. ft.
- Since the shareholders decided to sell the business, it was sold in August of 2018 after being on the merge and acquisition market for 9 months

Quality and Automation:

- In the first few years, they made a variety of food items that had been labour intensive
- They participated at trade shows which attracted some larger customers. The
 experience of these larger customers showed them that they should concentrate on
 quality and automation
- They decided to pursue a Federal licence which guided them to good quality food manufacturing and eventually led them to sell their products to all provinces of Canada and some states in the US
- Their automation started in 1997 when they purchased their first food production equipment. Ever since then, they had never lost focus on automation of the whole food processing which is key to efficiency and hygiene because it minimizes human contact.
- They also believed that these two mandates are the reasons they could sell their business easily in 2018

A God honouring business:

• Christina started the business small and with a simple mind-set. She wanted to spend more time to look after their older son who was 2 year old then. She was told it was possible, and she only need to look after bookkeeping of the business. It turned out just as every business — "a hard working beginning". God has been faithful, they were able to attend fellowship and worship every week. When honouring God is the priority, He will show you amazing outcomes. Their sons grew up with some young family kids at church and they all enjoyed the spiritual nurture provided in the growing church. They also felt the hands of God caring for every aspect of their business. This does not mean no difficulties but tremendous peace during difficult times. They thank God for their living experience of God's faithfulness and loving care throughout their 32 years of operation of a business that God owned.

 3. Questions for Small Group Discussion (Breakout Rooms) about the Business Case: How would you determine when a business should acquire its own building? Why are quality and automation so important to a manufacturing business? How can one use a business operation to honor God? Do you think the Bible teaches one to operate businesses that please God? 	

個案研究(二):網上教育

Dr. Jon Tam is an engaging communicator and a leading career coach and consultant helping mid- to senior-level professionals transition from feeling stuck in their careers to confidently pursuing work they'll love.

Dr. Tam has a Ph.D. in Sociology from the University of Oxford and a master's degree in education from The University of Pennsylvania. He started his career coaching and consulting practice in 2018 and has a YouTube channel focused on providing scientifically informed career advice. Dr. Tam is passionate about leveraging social science to bring out the best in people and helping them feel fulfilled at work. He has published in top social science journals and given dozens of presentations across North America, Europe, and Asia through leadership conferences, academic conferences, school assemblies, and other events. He is currently the director of the Bachelor of Religious Education program at the Canadian Chinese School of Theology at Tyndale University.

While Dr. Tam loves teaching people the nuts and bolts of human social science, he loves his wife and three children more. They live in Toronto, Canada. For more info, check out Dr. Jon Tam's YouTube Channel.

Case Study: Disrupting Education Online

COVID-19 has exposed education as a field ripe for disruption. While traditional modes of education have attempted to adapt to online formats, their effectiveness is questionable. Furthermore, in-person education is difficult to scale without the right skills for leadership, management, and operations in tandem with the capital to hiring personnel and the infrastructure to host classes.

This case study will examine leveraging established Internet platforms to scale businesses from marketing, sales, operations, and fulfillment using case studies from education, particularly for adult consumers. The scope of what will discuss goes from social media marketing (e.g., YouTube, Instagram, Facebook, LinkedIn, Twitter, TikTok, etc.) all the way to fulfillment of services (e.g., flipped classroom, online learning) in the online education space.

Questions:
1. In what ways have you used social media to drive brand awareness?
2. In what ways have you streamlined operations using online platforms to make your
business more efficient?
3. How have you adapted your business during COVID-19 using the Internet?

個案研究(三):咖啡店

Many SMEs (small and medium enterprises) suffered and closed during the pandemic shutdown. With the proliferation of advanced food technologies, i.e. AI, robotics, automation, digital O2O ordering/payment, etc., the "M" in the MSME (micro, small & medium enterprises) would emerge. Our young generations need an innovative platform for experiential learning and to prepare themselves as a "micro" business entrepreneur with advanced food technologies for a disruptive dining experience.

YES Café is an exploratory collaboration between BHP (Business with Higher Purpose) and MPCC (Markham Peoples Community Church). BHP will independently manage, operate and run YES Café which serves as an incubation, on-job learning and acceleration F&B (food & beverage) lab. As well, it's a "real" café for young entrepreneurs to run their respective businesses as:

- (1) food & event planner for disruptive dining and entertainment experience with AR/VR (augment reality/virtual reality);
- (2) food specialists in the Ramen/Noodle bar, Sushi bar, and Grab n Go;
- (3) beverage specialists in the Bubble tea & Coffee bar;
- (4) dessert specialists in the Bingsu & cake bar.

MPCC provided the physical environment, seating and parking facilities, modern café design, and the set up of a commercial kitchen.

BHP provided the business model design, consultancy, operational management and will build specialized hardware/software solutions related to food technologies for the young entrepreneurs, and connect them to the global ecosystem for sustainable growth.

In 1-2 years, the incubatees should be able to rollout their "micro" innovative F&B business in Greater Toronto and across Canada.

The strategic purpose and mission for MPCC and BHP are

(a) MPCC: To build a youth outreach and discipleship platform that provides a Christian environment where every youth can feel welcome to explore and maximize the potential in the essential aspects of life with the support of Christian leaders; and

global business networks where each ventures serves as an incubation and acceleration
hub for young entrepreneurial start-ups in Canada.
We invite young entrepreneurs to join us. We accept customer booking. For any question, please email us at yes.bhp@gmail.com
Presentation Powerpoint

個案研究(四):餐館

冬蔭泰餐館的三重效益

作者: 陳國芳

社會企業除了著重於營業上的持續性,還注重社會的回報,所以社會企業是追求經濟與社會回報的雙重效益,而營商宣教也是追求經濟回報的同時,也追求福音的果效。所以嚴格來說社會企業或營商宣教所創造出來的商業平台是一種手段,而社會回報或福音效益才是最終目的。筆者想在這裡介紹一所處於深水埗長沙灣區的一間泰國餐廳-泰餐館(Tum Yum Thai)。泰餐館可以說是一所結合社會企業及營商宣教元素的商業平台,從而帶出經濟、福音以及社會的三重創效收益回報。

根據 2011 年的統計¹,香港大約有超過 45 萬的少數族裔居住於香港,而當中泰國裔大約佔 2.5%,超過一萬一千人。香港的泰裔居民主要集中在九龍城。泰裔青少年在港學習非常困難,升高中或進入大學的機會十分渺茫。另外還有一班泰裔婦女,她們在香港也遇到很多婚姻及生活上的問題,所以本地的泰裔居民極需要在生活上得到支援,而職業訓練及生命課程對於這一羣少數民族來說顯得尤其重要。泰人恩福服務中心,一所基督教所辦的服務中心,在數年前開始植根於九龍城,去服侍一羣在香港的泰裔居民。中心現正支援超過 60 位泰裔婦女及學童的學習和生活適應。

當有許多泰裔青少年續漸長大,因讀書不成,有好些只留在家中作隱閉青年或無所事事,給社會造成負擔。另外一班婦女移居香港後也產生很多家庭問題,她們舉目無親,十分需要支援。當數位基督徒的專業人士從泰人恩福服務中心的分享裏知道香港的泰族居民的需要時,便決定籌集資金,成立社會企業平台去幫助他們。資金籌集後,便開始策劃開設一所有泰國特色的社會企業餐廳。希望透過泰國餐廳這個社會企業,創造工作平台,讓一群失業的泰國青年及婦女能夠有工作機會,賺取工資,改善家庭的經濟環境。同時透過工作的機會,訓練泰國年青人的自我紀律,讓他們將來能有更好的事業機會,同時透過企業平台,分享福音及灌輸正確的價觀予本地的泰裔人,最終希望他們能成為主的門徒。

¹ 香港政府 2011 年統計報告 http://www.censtatd.gov.hk/hkstat/sub/sp170_tc.jsp? productCode=B1120062

在漫長的策劃過程當中,發生了一件奇妙的事情,這也看到上帝在背後的引領。在 深水埗的一間泰國餐廳叫 Tum Yum Thai 或泰餐館,原先是由一對信徒夫婦所經 營,妻子是泰國人。他們所請的員工大部份都是泰裔婦女。這所餐廳的特色是星期 日休息,整間餐廳在週日便會用作主日崇拜,鼓勵員工帶同他們的親朋戚友回來參 加主日崇拜。另外每星期有二至三次在午飯後的時段有小組時間,泰人恩福堂會派 **遣傳道同工到來帶領小組,員工可以自由參加。可惜在經營了大約兩年後,因為某** 種原因,這間餐廳不能繼續經營下去,生意也一落千丈。原來的店主準備結束生意 或是賣盤。有見及此,這幾位信徙便把籌集得來的部份資金從原來的店主手中買下 來去繼續延續這餐廳的使命,同時那位原來的店主也可以獲得一筆金錢回泰國過 活。新的管理層入主之後,除了保留舊有的員工外也加入新的泰裔年青人及婦女, 他們都是極之需要工作的一羣。同時也加強了人事管理,令到在管理上更有制度。 另一方面也極力控制成本,把部份省下來的金錢加到員工的薪金上。所以現時這間 餐廳最大的支出是薪金,超過營業額百份之四十,其次是食物及租金。薪金的支出 可以說是成本,但同時也是社會回報,因為這羣員工很多都是帶著自身的問題,極 難在外面找尋到工作。這間餐廳除了給他們工作機會,讓他們生活有所改善之外, 也給予他們關懷牧養,讓他們的生命有所轉化。現時餐廳員工數目有十四人,九成 以上是泰裔。其中有單親母親,也有精神上的問題,要靠藥物控制病情。員工有半 數已信耶穌當中有幾位已受洗。福音的回報可算是極之浩大。餐廳現時還維持著星 期日休息,星期日休息對員工來說意義十分重大,除了可以返週日崇拜外,另外一 個重要的原因是大部分員工的家人及朋友也是週日休息的,餐廳週日休息,他們便 可以與家人及朋友有相聚的時間,所以員工也很珍惜週日放假的機會。另外餐廳安 排每個星期有兩次小組時間,由泰人恩福堂的傳道來主領,讓員工在聖經的真理上 有所學習。員工有時間還會去探訪附近的泰裔人士。餐廳最近也與共廚家作合作, 在餐廳落場的時間免費借出廚房給基層婦女製作食物,又借出地下商鋪空間給他們 作買賣。這種協作關係便能夠做出一種分享價值,令到更多的基層婦女得到幫助。

泰餐館可以說是結合社會企業及營商宣教的理念以創造出社會,福音及經濟的三重效益。餐廳已經經營了超過三年,雖然在經濟上還未能做到穩定的收支平衡,但看到員工一個個的笑面,這種超越經濟以外的回報收益,還是藉得的。願上帝祝福這間餐廳,讓它能持續經營下去,祝福更多居住在香港的少數民族。

泰餐館這種商業模式其實也可以用於宣教工場。宣教士去到一處地很多時候都會避 到很多社會問題,也時常接觸到很多弱勢社群,這些情況正是我們在宣教事工上所 需要思考的問題。我們要問我們的宣教使命如何在世界的公共空間中實踐。宣教不 止於宣講福音,也應該顧及到社會及文化層面,這兩方面應該是沒有衝突的,因此 宣教的使命應該是一個整全的福音使命,而事實上福音本身也是整全性的。

整全的福音使命就是結合著宣講與實踐,把傳福音及社會關懷結合在一起,不單單是口傳福音,同時也帶著祝福進到社會各個層面,讓人能夠經歷到靈性及物質的豐富,從而生命得到轉化。這種整全的福音使命也是聖經的教導。從舊約聖經的角度來看,上帝頒佈律例典章,可以看出上帝不單顧及祂的名被宣揚,也顧及到社會中的弱勢社群例如寄居的,貧困的,孤兒寡婦,甚至乎土地等等。到了新約,耶穌基督也身體力行地示範出一個整全福音的使命,祂的救贖結合著靈性與生活,祂不單是宣講福音教訓人的主,祂也是照顧孤兒寡婦的主,斥責不公義的主,與罪人在一起的主,與人一同分享歡樂與悲傷的主,在安息日為人治病的主,為人趕鬼釋放人自由的主,為門徒洗腳的主。耶穌基督在世的職事就是宣講,教導,醫治及趕鬼,集祭司,先知及君王於一身。耶穌所關心的是人的整體性。總括來說,耶穌基督的福音超越了宣講,祂進到人群,社會及文化當中,使人的生命得以轉化。

教會是上帝在地上的代表,也是上帝命令的實踐者,所以教會有責任透過在經濟, 社會及文化等領域上實踐一個整全的福音使命。因此宣講福音不單單是說話的傳遞 也應該包括行動,把上帝的愛實踐在社會當中。