

#### Introduction

This Report provides a comprehensive analysis of the imports of the good: Fruit, edible; avocados, fresh or dried

HS Code: 080440

The analysis covers the imports of this good to the countries listed on the page 3. The report provides both country-specific and aggregated analysis.

The research is based on data sourced from the GTAIC market intelligence portal (www.gtaic.ai). The GTAIC service conducts its analyses utilizing datasets obtained under a licensing agreement with UN COMTRADE, the official export-import database at the country level, which encompasses over 200 countries.

Additional reputable data sources leveraged by the GTAIC service include:

- 1) the World Trade Organization (WTO)
- 2) the World Bank
- 3) the Organisation for Economic Co-operation and Development (OECD)
- 4) the United Nations Conference on Trade and Development (UNCTAD).

The GTAIC service exclusively employs the most recently published monthly trade flow data. The latest available data for the countries chosen for the analysis is indicated in the table on the page 3.

The primary objective of this market research is to identify opportunities and risks related to export/import activities, as well as trading and logistics for exporters, importers, producers, and logistics companies. The report aims to:

- 1) Identify the most promising markets\* for the good analyzed;
- 2) Highlight the most risky and declining markets;
- 3) Define market trends and provide short-term forecasts, including monthly price fluctuations and market size evolution in both monetary and tonnage terms;
- 4) Analyze the competitive landscape among suppliers, identifying both successful and underperforming countries within specific markets and globally;
- 5) Determine the fastest-growing and most promising trade routes from supplier countries to consumer countries;
- 6) Assess the potential supply size for new entrants in the most promising markets;
- 7) Present detailed supporting statistics for each market.
- \*- in this context, "the market" refers to the imports of goods by the specific country. It means that goods produced and consumed domestically are not considered part of the market.

The report encompasses the countries chosen by the user. A table detailing these countries is provided on page 3. The competitive analysis covers all the countries exporting (supplying) the selected good to the selected importing countries.

GTAIC service allows its users to build any list of available importing countries importing any available goods to produce this type of research report. Number of the importing countries covered by GTAIC service is 110+, number of the goods is > 5000.



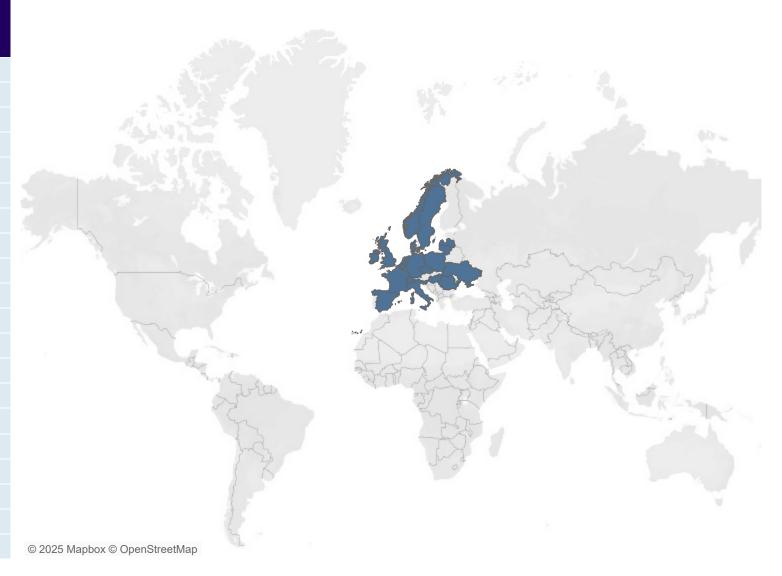
## **Countries Analyzed and Reported Periods**

The table below presents a summary of the countries analyzed in this Report. The "Last Reported Month" refers to the most recent month for which trade statistics have been reported by each respective country. Whenever the term "Last Available Period" is used throughout the Report, it denotes the period beginning in January and concluding with the month specified as the "Last Reported Month" for each country, as shown in the accompanying graph. Similarly, when the terms "LTM" or "Last Twelve Months" are used, they refer to the 12-month period preceding the month designated as the "Last Reported Month" for each country.

#### **Countries Analyzed**

No.	Country	Last Reported Months	Last Reported Full Calendar Year
1	Belgium	Nov 2024	2023
2	Czechia	Dec 2024	2023
3	Denmark	Aug 2024	2023
4	France	Feb 2024	2023
5	Germany	Sep 2024	2023
6	Hungary	Oct 2024	2023
7	Ireland	Oct 2024	2023
8	Italy	Nov 2024	2023
9	Latvia	Nov 2024	2023
10	Lithuania	Sep 2024	2023
11	Netherlands	Oct 2024	2023
12	Norway	Dec 2024	2023
13	Poland	Sep 2024	2023
14	Romania	Jul 2024	2023
15	Slovenia	Oct 2024	2023
16	Spain	Aug 2024	2023
17	Sweden	Oct 2024	2023
18	Switzerland	Dec 2024	2023
19	Ukraine	Oct 2024	2023
20	United Kingdom	Dec 2024	2023

#### **Countries Analyzed Map**





## Contents

D. Key Conclusions & Findings Summary	5 6
L. Global Market	12
2. Trends In Last Available Period	16
3. Last Twelve Months Trends	20
Last Twelve Months Trends (US \$)	21
Last Twelve Months Trends (tons)	34
1. Prices Trends	47
Average Imports Proxy Prices Trends	48
5. Competition And Suppliers	54
Largest Supplying Countries to the Countries Analyzed (US \$)	56
Largest Supplying Countries to the Countries Analyzed (tons)	65
Most Growing and Most Declining Markets (US \$)	76
Most Growing and Most Declining Markets (tons)	87
Competition Winners and Losers Among Supplying Countries (US \$)	98
Competition Winners and Losers Among Supplying Countries (tons)	105
Most Promising Markets For Exporting	113
5. Appendix	116
7. Contacts & Feedback	127



KEY CONCLUSIONS & FINDINGS

#### **Summary: Key Findings**

The research encompasses the 20 largest avocado-importing countries in Europe, including key markets such as the United Kingdom, Germany, and France, along with other significant nations. The analysis is based on import data published by each of these countries, with the majority providing data for 3-4 quarters of 2024. Additionally, the report examines the 25 largest avocado suppliers to Europe, which include countries from the Americas, Africa, Europe, the Middle East, and other global regions.

This report offers a comprehensive overview of the dynamics of the European avocado market, identifying key trends and shifts in market share, pricing, and growth across various countries and regions.

The research presents both disaggregated data (specific data for each individual importer and supplier country) and aggregated data for the entire region.

Key findings from the research include:

- The leading suppliers of avocados to Europe are Peru, the Netherlands, Spain, Colombia, Israel, Chile, South Africa, Morocco, and Kenya.
- Peru remains the dominant supplier, with a share exceeding 26% of total U.S. dollar imports and approximately 30% of physical import volumes (based on the latest 12-month period). However, Peru's market share is showing a decline in key European markets. In 2024, its share dropped to 27%, down from 31% in the previous year, as measured by import volumes in tons.
- Israel has emerged as the fastest-growing supplier, increasing its market share in the analyzed European countries from 5% to 8% in terms of physical volumes, and from 6% to 9% when measured in U.S. dollars.
- Other suppliers with notable growth include Colombia, Chile, South Africa, Kenya, Guatemala, Zimbabwe, and Ecuador.
- In contrast, countries such as Brazil, Tanzania, Mexico, the Dominican Republic, Mozambique, and Morocco (measured in U.S. dollars) have seen declines in their market shares.

- Significant shifts in market shares of suppliers include:
- In Germany, Peru's market share fell from 30% to 25%, while Israel's share increased from 7% to 13%;
- In the United Kingdom, Peru's market share decreased from 36% to 31%, while Israel's share grew from 15% to 19%, and South Africa's share increased from 7% to 10%;
- In Poland, Israel's market share expanded from 10% to 23%.
- The European market for avocados continues to demonstrate remarkable growth, with the largest markets in the region growing at rates exceeding 20%. For example, Germany experienced a 43% increase in the market value (in U.S. dollars) during the most recent period (October 2023–September 2024).
- In 2024, most European markets recorded growth in both import volumes and values. The fastest-growing markets include Italy, Romania, Germany, Denmark, Switzerland, France, and the United Kingdom. The growth in U.S. dollar imports has been more pronounced than the growth in physical volumes, driven by rising average prices.
- Prices have increased on average by 12% in the available periods of 2024, with the highest price increases observed in Sweden, the United Kingdom, Ukraine, Hungary, Germany, and the Netherlands.
- The most premium avocado markets in Europe are Norway (with an average import price of \$4.10 per kilogram), Switzerland (\$4.00 per kilogram), and Germany (\$3.70 per kilogram).



## Summary: Key Indicators on Imports Value (US \$)

This section outlines the key indicators associated with the imports of the good, expressed in U.S. dollars (US \$). It includes the relevant metrics and trends that provide insight into the value of imports for the countries analyzed in the Report.

Country Analyzed	Last Twelve Months Period (LTM)	Last Full Calendar Year Reported	Country's Share in Global Product Imports in Last Full Calendar Year Reported	Product Imports in the Last Full Calendar Year Reported, M US \$	Product Imports Growth in the Last Full Calendar Year Reported Compared to the Year Before, %	Product Imports in LTM, M US \$	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %	5Y CAGR, %
Netherlands	11.2023 - 10.2024	2023	13,97%	1 166,49	27,38%	1 306,97	17,96%	9,34%
Germany	10.2023 - 09.2024	2023	6,24%	524,42	39,83%	663,89	42,79%	10,75%
Spain	09.2023 - 08.2024	2023	6,70%	559,08	38,58%	618,66	11,66%	13,21%
France	03.2023 - 02.2024	2023	7,01%	581,85	9,04%	599,98	9,98%	2,81%
United Kingdom	01.2024 - 12.2024	2023	3,45%	287,55	9,82%	381,12	32,54%	-4,24%
Italy	12.2023 - 11.2024	2023	1,67%	139,4	30,77%	174	25,97%	16,32%
Poland	10.2023 - 09.2024	2023	1,46%	120,98	40,84%	132,85	20,00%	13,84%
Switzerland	01.2024 - 12.2024	2023	0,90%	74,8	15,42%	90,35	20,78%	4,59%
Belgium	12.2023 - 11.2024	2023	0,92%	76,85	8,19%	87,94	14,54%	1,03%
Norway	01.2024 - 12.2024	2023	0,77%	64,64	5,49%	72,07	11,50%	-0,10%
Denmark	09.2023 - 08.2024	2023	0,71%	59,69	2,65%	63,67	10,26%	-2,15%
Sweden	11.2023 - 10.2024	2023	0,58%	48,6	-7,75%	56,15	15,52%	-7,48%
Romania	08.2023 - 07.2024	2023	0,53%	44,25	27,61%	50,67	22,98%	17,34%
Ukraine	11.2023 - 10.2024	2023	0,50%	41,67	45,01%	45,66	18,32%	17,67%
Czechia	01.2024 - 12.2024	2023	0,37%	30,6	27,82%	33,02	7,90%	14,57%
Ireland	11.2023 - 10.2024	2023	0,38%	31,95	24,25%	30,77	0,27%	8,89%
Hungary	11.2023 - 10.2024	2023	0,24%	19,85	36,48%	22,39	21,25%	21,67%
Slovenia	11.2023 - 10.2024	2023	0,22%	18,68	27,91%	18,01	4,52%	23,39%
Lithuania	10.2023 - 09.2024	2023	0,22%	17,7	6,18%	16,72	-7,97%	5,36%
Latvia	12.2023 - 11.2024	2023	0,15%	12,56	15,37%	13,32	8,23%	4,34%



## Summary: Key Indicators on Imports Volume (tons)

This section outlines the key indicators associated with the imports volume, expressed in tons (t). It includes the relevant metrics and trends that provide insight into the physical volumes of imports for the countries analyzed in the Report.

Country Analyzed	Product Imports in the Last Full Calendar Year Reported, k tons	Product Imports Growth in the Last Full Calendar Year Reported Compared to the Year Before, %	Product Imports in LTM, k tons	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %	5Y CAGR (Physical Volumes of Imports), %	Average Imports Proxy Price in the Last Full Calendar Year Reported, k US \$ per 1 ton	Average Imports Proxy Price in the Last Full Calendar Year Reported Compared to the Year Before, %	5Y CAGR (Average Imports Proxy Price), %
Netherlands	382,40	9,78%	381,08	1,06%	8,36%	3,05	16,03%	0,90%
Spain	240,04	18,74%	244,65	-1,72%	15,29%	2,33	16,71%	-1,80%
France	189,59	-5,48%	193,57	-2,82%	3,49%	3,07	15,36%	-0,66%
Germany	157,76	22,52%	179,56	23,12%	12,90%	3,32	14,14%	-1,91%
United Kingdom	120,40	4,07%	134,24	11,49%	1,69%	2,39	5,53%	-5,83%
Italy	47,44	10,86%	57,58	20,18%	18,38%	2,94	17,96%	-1,74%
Poland	40,26	26,56%	42,81	13,68%	15,68%	3,00	11,29%	-1,60%
Belgium	24,90	0,32%	26,82	7,59%	3,19%	3,09	7,84%	-2,09%
Switzerland	19,95	4,40%	22,51	12,87%	5,53%	3,75	10,55%	-0,88%
Denmark	16,52	-9,25%	18,19	11,41%	-4,32%	3,61	13,10%	2,27%
Romania	15,60	20,20%	17,57	22,90%	18,40%	2,84	6,16%	-0,89%
Sweden	16,78	-11,70%	16,65	-2,48%	-4,33%	2,90	4,47%	-3,30%
Norway	14,19	-4,62%	14,47	2,00%	0,40%	4,56	10,59%	-0,50%
Ukraine	14,31	37,19%	13,77	2,70%	14,30%	2,91	5,70%	2,95%
Czechia	10,54	25,70%	11,15	5,84%	20,80%	2,90	1,68%	-5,15%
Hungary	9,88	25,38%	9,82	7,20%	20,59%	2,01	8,85%	0,89%
Ireland	8,90	7,58%	9,12	3,84%	9,48%	3,59	15,49%	-0,54%
Lithuania	6,92	-4,93%	5,91	-20,27%	7,11%	2,56	11,68%	-1,64%
Slovenia	5,10	5,47%	4,76	-3,62%	23,76%	3,66	21,28%	-0,30%
Latvia	4,06	0,04%	3,94	-1,94%	1,21%	3,09	15,33%	3,09%



## Summary: Key Supplying Countries (US \$)

This section summarizes information on the key supplying countries of the analyzed good to the countries analyzed. The table presents a list of the largest supplying countries and the import values (expressed in US \$) reported by each of the countries importing the good from these supplying countries. It covers both the Last Twelve Months (LTM) period and the 12-month period prior to the LTM. Additionally, the table highlights changes in the market share of each supplying country in the total imports of the countries analyzed over the specified periods.

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, M US \$	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Peru	1 173,02	26,19%	1 065,42	28,50%
Netherlands	537,17	12,00%	446,93	11,95%
Israel	394,72	8,81%	219,91	5,88%
Colombia	390,07	8,71%	305,66	8,18%
Spain	386,99	8,64%	354,26	9,48%
Chile	296,71	6,63%	226,57	6,06%
South Africa	285,30	6,37%	202,28	5,41%
Kenya	251,29	5,61%	203,70	5,45%
Morocco	249,60	5,57%	209,69	5,61%
Germany	116,19	2,59%	95,17	2,55%
Brazil	57,35	1,28%	50,74	1,36%
United Rep. of Tanzania	52,43	1,17%	49,39	1,32%
France	49,40	1,10%	48,19	1,29%
Belgium	40,16	0,90%	38,61	1,03%
Mexico	38,96	0,87%	74,77	2,00%
Dominican Rep.	35,19	0,79%	33,72	0,90%
Portugal	28,73	0,64%	29,33	0,78%
Guatemala	19,09	0,43%	14,07	0,38%
Slovenia	11,56	0,26%	10,17	0,27%
Zimbabwe	9,64	0,22%	7,85	0,21%
United Kingdom	8,37	0,19%	7,10	0,19%
Hungary	7,73	0,17%	7,45	0,20%
Mozambique	6,04	0,13%	16,17	0,43%
Ecuador	5,67	0,13%	2,50	0,07%
Italy	3,40	0,08%	2,44	0,07%



## Summary: Key Supplying Countries (tons)

This section summarizes information on the key supplying countries (exporters) of the analyzed good to the countries analyzed (importers). The table presents a list of the largest supplying countries and the import volumes (expressed in tons) reported by each of the countries importing the good from these supplying countries It covers both the Last Twelve Months (LTM) period and the 12-month period prior to the LTM. Additionally, the table highlights changes in the market share of each supplying country in the total imports of the countries analyzed over the specified periods.

Peru         381 156,37         27,07%         419 822,88         31,28%           Netherlands         187 420,29         13,31%         170 372,73         12,70%           Colombia         122 343,76         8,69%         106 625,10         7,95%           Israel         111 448,06         7,91%         68 579,54         5,11%           Spain         110 935,58         7,88%         110 550,00         8,24%           Kenya         87 891,12         6,24%         81 680,69         6,09%           South Africa         84 339,99         5,99%         67 946,54         5,09%           Chile         79 722,11         5,66%         73 806,94         5,50%           Morocco         72 335,82         5,14%         63 335,76         4,72%           Germany         38 830,13         2,76%         33 037,79         2,46%           Brazil         21 137,31         1,50%         21 165,57         1,58%           United Rep. of Tanzania         17 982,72         1,28%         18 014,47         1,34%           France         17 221,02         1,22%         1,22%         1,633,70         1,22%	
Colombia         122 343,76         8,69%         106 625,10         7,95%           Israel         111 448,06         7,91%         68 579,54         5,11%           Spain         110 935,58         7,88%         110 550,00         8,24%           Kenya         87 891,12         6,24%         81 680,69         6,09%           South Africa         84 339,99         5,99%         67 946,54         5,06%           Chile         79 722,11         5,66%         73 806,94         5,50%           Morocco         72 335,82         5,14%         63 335,76         4,72%           Germany         38 830,13         2,76%         33 037,79         2,46%           Brazil         21 137,31         1,50%         21 165,57         1,58%           United Rep. of Tanzania         17 982,72         1,28%         18 014,47         1,34%           France         17 221,02         1,22%         1,22%         16 333,70         1,22%	
Israel         111 448,06         7,91%         68 579,54         5,11%           Spain         110 935,58         7,88%         110 550,00         8,24%           Kenya         87 891,12         6,24%         81 680,69         6,09%           South Africa         84 339,99         5,99%         67 946,54         5,06%           Chile         79 722,11         5,66%         73 806,94         5,50%           Morocco         72 335,82         5,14%         63 335,76         4,72%           Germany         38 830,13         2,76%         33 037,79         2,46%           Brazil         21 137,31         1,50%         21 165,57         1,58%           United Rep. of Tanzania         17 982,72         1,28%         18 014,47         1,34%           France         17 221,02         1,22%         1,22%         1,22%	
Spain         110 935,58         7,88%         110 550,00         8,24%           Kenya         87 891,12         6,24%         81 680,69         6,09%           South Africa         84 339,99         5,99%         67 946,54         5,06%           Chile         79 722,11         5,66%         73 806,94         5,50%           Morocco         72 335,82         5,14%         63 335,76         4,72%           Germany         38 830,13         2,76%         33 037,79         2,46%           Brazil         21 137,31         1,50%         21 165,57         1,58%           United Rep. of Tanzania         17 982,72         1,28%         18 014,47         1,34%           France         17 221,02         1,22%         1,22%         16 333,70         1,22%	
Kenya       87 891,12       6,24%       81 680,69       6,09%         South Africa       84 339,99       5,99%       67 946,54       5,06%         Chile       79 722,11       5,66%       73 806,94       5,50%         Morocco       72 335,82       5,14%       63 335,76       4,72%         Germany       38 830,13       2,76%       33 037,79       2,46%         Brazil       21 137,31       1,50%       21 165,57       1,58%         United Rep. of Tanzania       17 982,72       1,28%       18 014,47       1,34%         France       17 221,02       1,22%       16 333,70       1,22%	
South Africa       84 339,99       5,99%       67 946,54       5,06%         Chile       79 722,11       5,66%       73 806,94       5,50%         Morocco       72 335,82       5,14%       63 335,76       4,72%         Germany       38 830,13       2,76%       33 037,79       2,46%         Brazil       21 137,31       1,50%       21 165,57       1,58%         United Rep. of Tanzania       17 982,72       1,28%       18 014,47       1,34%         France       17 221,02       1,22%       16 333,70       1,22%	
Chile       79 722,11       5,66%       73 806,94       5,50%         Morocco       72 335,82       5,14%       63 335,76       4,72%         Germany       38 830,13       2,76%       33 037,79       2,46%         Brazil       21 137,31       1,50%       21 165,57       1,58%         United Rep. of Tanzania       17 982,72       1,28%       18 014,47       1,34%         France       17 221,02       1,22%       16 333,70       1,22%	
Morocco       72 335,82       5,14%       63 335,76       4,72%         Germany       38 830,13       2,76%       33 037,79       2,46%         Brazil       21 137,31       1,50%       21 165,57       1,58%         United Rep. of Tanzania       17 982,72       1,28%       18 014,47       1,34%         France       17 221,02       1,22%       16 333,70       1,22%	
Germany       38 830,13       2,76%       33 037,79       2,46%         Brazil       21 137,31       1,50%       21 165,57       1,58%         United Rep. of Tanzania       17 982,72       1,28%       18 014,47       1,34%         France       17 221,02       1,22%       16 333,70       1,22%	
Brazil       21 137,31       1,50%       21 165,57       1,58%         United Rep. of Tanzania       17 982,72       1,28%       18 014,47       1,34%         France       17 221,02       1,22%       16 333,70       1,22%	
United Rep. of Tanzania       17 982,72       1,28%       18 014,47       1,34%         France       17 221,02       1,22%       16 333,70       1,22%	
France         17 221,02         1,22%           1,22%         16 333,70         1,22%	
Mexico 12 803,17 0,91% 27 334,43 2,04%	
Belgium         11 833,66         0,84%         12 648,00         0,94%	
Dominican Rep.         11 768,68         0,84%         12 550,91         0,94%	
Portugal         9 032,45         0,64%         9 713,69         0,72%	
<b>Guatemala</b> 5 7 5 1,86 0,41% 4 9 9 2,79 0,37%	
Slovenia         3 157,45         0,22%         2 760,39         0,21%	
<b>Zimbabwe</b> 3 068,92 0,22% 3 160,32 0,24%	
<b>Hungary</b> 2 924,82 0,21% 2 199,26 0,16%	
United Kingdom         2 861,74         0,20%           2 861,74         0,20%	
<b>Ecuador</b> 1902,04 0,14% 992,85 0,07%	
Mozambique         1748,50         0,12%         5 429,66         0,40%	
Italy 1420,98 0,10% 938,79 0,07%	



## Summary: Top-Ranked Supplying Countries to the Countries Analyzed

This section offers an overview of the leading competitors among supplying countries exporting the good to the countries analyzed. The methodology for ranking of the supplying countries is as follows: the top 10 largest supplying countries from the last full calendar year are ranked based on four components: 1) share of imports in the LTM period, 2) proxy price in the LTM period, 3) change in imports in US \$ terms during the LTM period, and 4) change in imports in volume terms during the LTM period. The ranking is done for each importing country (country analyzed). Each component is assigned a score ranging from 1 to 10, with 10 being the highest. The aggregated score is calculated by summing the rankings for each component. In the case of ties in the total score, the ranking for the first component (share of imports in LTM) takes precedence.

Country Analyzed	No.1 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.2 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.3 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.4 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.5 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$
Netherlands	Colombia	204 025 755,59	Peru	406 369 141,99	South Africa	147 126 524,78	Kenya	126 804 199,42	Israel	47 826 861,26
France	Israel	95 945 186,51	Netherlands	217 959 902,71	Germany	7 543 545,71	Belgium	10 556 165,13	Colombia	6 382 538,96
Spain	Morocco	88 738 453,63	Kenya	26 045 581,57	Chile	51 721 844,49	Netherlands	14 627 936,75	Peru	339 206 200,87
Germany	Israel	87 225 877,57	Colombia	72 068 237,92	South Africa	68 235 290,13	Kenya	48 572 052,28	Peru	164 663 999,46
United Kingdom	Israel	72 082 036,59	South Africa	40 945 658,09	Peru	120 467 864,80	Colombia	32 958 607,81	Kenya	14 371 569,24
Italy	Netherlands	49 916 407,00	Israel	17 849 861,92	Peru	28 151 102,63	Germany	14 368 253,72	France	29 808 809,47
Poland	Israel	31 495 031,00	Germany	25 649 100,00	Spain	7 369 788,00	Kenya	5 615 230,00	South Africa	6 961 135,00
Belgium	Netherlands	61 623 701,96	Spain	9 519 824,28	Guatemala	303 065,38	Kenya	207 244,42	Germany	6 875 799,13
Switzerland	Peru	37 277 040,91	Israel	10 472 687,74	Morocco	7 574 485,95	Spain	12 392 014,28	South Africa	3 197 313,23
Norway	Colombia	11 578 466,75	Peru	28 052 083,72	Kenya	4 565 073,56	Morocco	4 068 699,15	South Africa	4 856 256,56
Denmark	Belgium	714 689,33	Netherlands	50 012 308,07	Greece	230 244,97	Sweden	430 474,80	Uganda	6 926,70
Sweden	Netherlands	38 943 733,83	Spain	4 470 536,39	Belgium	3 005 642,61	Italy	34 002,63	Uganda	40 118,14
Romania	Germany	17 354 129,21	Netherlands	17 054 456,90	Spain	5 766 625,18	Czechia	1 231 032,08	Hungary	7 097 092,76
Ukraine	Israel	8 477 117,69	Colombia	5 526 445,70	Peru	12 972 445,77	Chile	3 982 085,34	Spain	4 006 515,50
Ireland	Netherlands	6 569 694,98	Peru	6 672 667,79	Colombia	2 712 225,01	Morocco	1 796 541,25	Spain	1 617 154,20
Czechia	Germany	7 530 214,00	Israel	1 982 033,00	Mexico	1 558 601,00	South Africa	1 925 821,00	Kenya	1903890,00
Hungary	Netherlands	12 056 995,00	Spain	2 485 134,00	Italy	32 061,00	Greece	746,00	Germany	7 743 525,00
Slovenia	Peru	1 464 488,03	Spain	876 151,79	Israel	13 610 450,86	Brazil	238 014,14	South Africa	591 672,57
Lithuania	Latvia	996 443,00	Slovenia	111 317,00	Netherlands	14 273 453,00	United Rep. of Tanzania	48 364,00	Poland	176 396,00
Latvia	Germany	2 799 831,65	Belgium	1 054 501,35	Italy	87 293,91	Netherlands	8 784 633,32	Spain	150 555,57



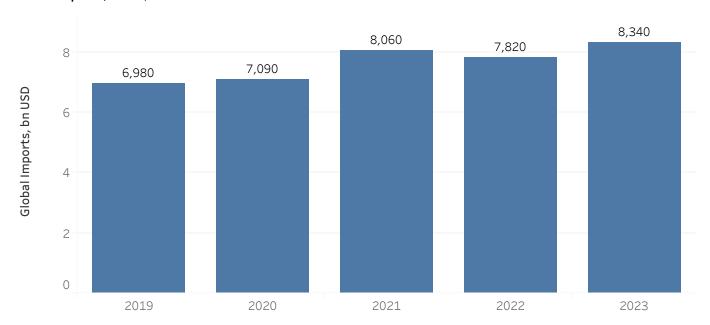
GLOBAL MARKET

## Global Imports (US \$) and Shares of the Countries Analyzed (%)

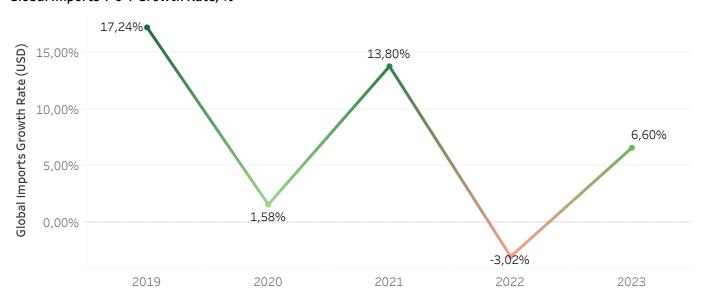
The figures in this section illustrate the value of global imports of the analyzed good, expressed in US \$, along with the change (Y-o-Y growth rates) in this parameter over the last five full calendar years available. The table provides data on imports reported by each of the countries analyzed for the last full calendar year reported, including each country's share of total imports and the average growth rate (CAGR) over the period under review.

Country Analyzed	Last Full Calendar Year Reported	Country's Share in Global Product Imports, %	5Y CAGR of Country's Product Imports in US \$, %	Country's Product Imports in the Last Full Calendar Year Reported, m USD
Netherlands	2023	13,97%	9,34%	1 166,49
France	2023	7,01%	2,81%	581,85
Spain	2023	6,70%	13,21%	559,08
Germany	2023	6,24%	10,75%	524,42
United Kingdom	2023	3,45%	-4,24%	287,55
Italy	2023	1,67%	16,32%	139,4
Poland	2023	1,46%	13,84%	120,98
Belgium	2023	0,92%	1,03%	76,85
Switzerland	2023	0,90%	4,59%	74,8
Norway	2023	0,77%	-0,10%	64,64
Denmark	2023	0,71%	-2,15%	59,69
Sweden	2023	0,58%	-7,48%	48,6
Romania	2023	0,53%	17,34%	44,25
Ireland	2023	0,38%	8,89%	31,95
Czechia	2023	0,37%	14,57%	30,6
Hungary	2023	0,24%	21,67%	19,85
Slovenia	2023	0,22%	23,39%	18,68
Lithuania	2023	0,22%	5,36%	17,7
Latvia	2023	0,15%	4,34%	12,56

#### Global Imports, B US \$



#### Global Imports Y-o-Y Growth Rate, %

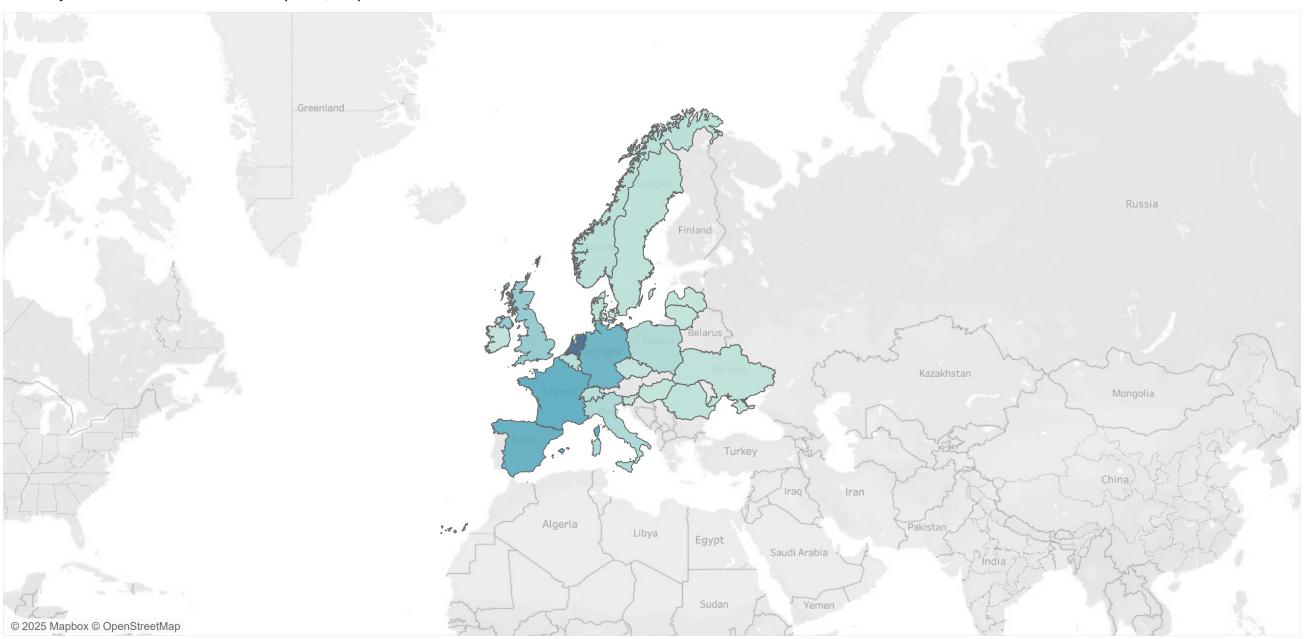




## Global Imports (US \$)

The map in this section visualizes the import values for each of the analyzed countries in the most recent full calendar year. The intensity of the color represents the size of imports, with darker shades indicating higher import values.

#### Country's Share of Global Product Imports, Map



Country's Share of Global Product Imports in the Last Calendar Year

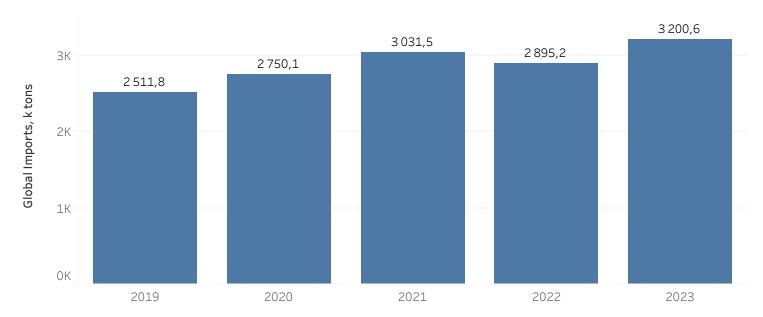
0,15% 13,97%

## **Global Imports (tons)**

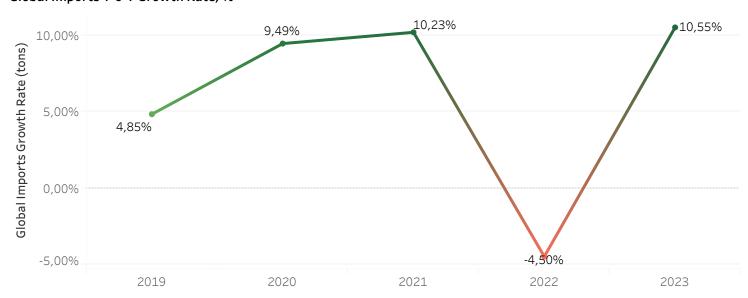
The figures in this section illustrate the volume of global imports of the analyzed good, expressed in tons, along with the change (Y-o-Y growth rates) in this parameter over the last five full calendar years available. The table provides data on imports reported by each of the countries analyzed for the last full calendar year reported, including each country's share of total imports and the average growth rate (CAGR) over the period under review.

Country Analyzed	Last Full Calendar Year Reported	5Y CAGR of Country's Product Imports in tons, %	Country's Product Imports in the Last Full Calendar Year Reported, k tons
Netherlands	2023	8,36%	382,40
Spain	2023	15,29%	240,04
France	2023	3,49%	189,59
Germany	2023	12,90%	157,76
United Kingdom	2023	1,69%	120,40
Italy	2023	18,38%	47,44
Poland	2023	15,68%	40,26
Belgium	2023	3,19%	24,90
Switzerland	2023	5,53%	19,95
Sweden	2023	-4,33%	16,78
Denmark	2023	-4,32%	16,52
Romania	2023	18,40%	15,60
Norway	2023	0,40%	14,19
Czechia	2023	20,80%	10,54
Hungary	2023	20,59%	9,88
Ireland	2023	9,48%	8,90
Lithuania	2023	7,11%	6,92
Slovenia	2023	23,76%	5,10
Latvia	2023	1,21%	4,06

#### Global Imports, k tons



#### Global Imports Y-o-Y Growth Rate, %

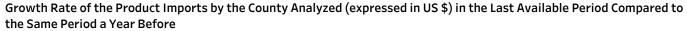


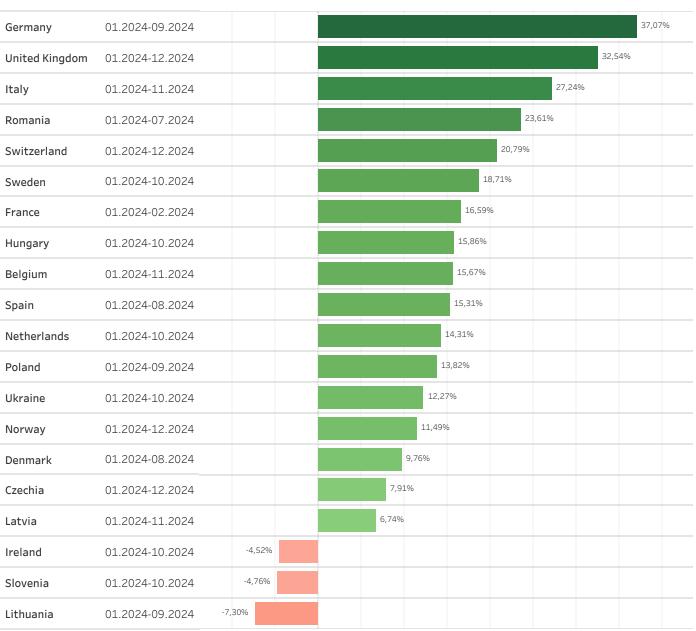


# TRENDS IN LAST AVAILABLE PERIOD

## Trends in Last Available Period: US \$

This section presents the import values, expressed in US \$, reported by each country analyzed in the Last Available Period. The table provides import values for each country both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.





Country Analyzed	Last Available Period	Product Imports in the Same Period a Year Before, M US \$	Product Imports in Last Available Period, M US \$	Product Imports Growth Rate, %	
Germany	01.2024-09.2024	376,17	515,63	37,07%	
United Kingdom	01.2024-12.2024	287,55	381,12	32,54%	
Italy	01.2024-11.2024	127,03	161,63	27,24%	
Romania	01.2024-07.2024	27,19	33,61	23,61%	
Switzerland	01.2024-12.2024	74,80	90,35	20,79%	
Sweden	01.2024-10.2024	40,29	47,83	18,71%	
France	01.2024-02.2024	109,32	127,46	16,59%	
Hungary	01.2024-10.2024	16,02	18,56	15,86%	
Belgium	01.2024-11.2024	70,77	81,86	15,67%	
Spain	01.2024-08.2024	389,28	448,86	15,31%	
Netherlands	01.2024-10.2024	981,57	1 122,06	14,31%	
Poland	01.2024-09.2024	85,87	97,74	13,82%	
Ukraine	01.2024-10.2024	32,53	36,52	12,27%	
Norway	01.2024-12.2024	64,64	72,07	11,49%	
Denmark	01.2024-08.2024	40,78	44,76	9,76%	
Czechia	01.2024-12.2024	30,60	33,02	7,91%	
Latvia	01.2024-11.2024	11,27	12,03	6,74%	
Ireland	01.2024-10.2024	26,13	24,95	-4,52%	
Slovenia	01.2024-10.2024	14,09	13,42	-4,76%	
Lithuania	01.2024-09.2024	13,42	12,44	-7,30%	



## Trends in Last Available Period: tons

This section presents the import volumes, expressed in tons, reported by each country analyzed in the Last Available Period. The table provides import volumes for each country analyzed both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

Growth Rate of the Product Imports by the County Analyzed (expressed in tons) in the Last Available Period Compared to the Same Period a Year Before

	a rear before									
Italy	01.2024-11.2024								23,27	%
Romania	01.2024-07.2024								21,20%	
Germany	01.2024-09.2024							18	3,49%	
Denmark	01.2024-08.2024							14,97%		
Switzerland	01.2024-12.2024						12,8	37%		
France	01.2024-02.2024						12,6	5%		
United Kingdom	01.2024-12.2024						11,49%	,		
Poland	01.2024-09.2024					8,	80%			
Belgium	01.2024-11.2024					8,3	1%			
Czechia	01.2024-12.2024					5,84%				
Ireland	01.2024-10.2024					2,91%				
Spain	01.2024-08.2024					2,69%				
Norway	01.2024-12.2024					2,00%				
Netherlands	01.2024-10.2024				-0,40%					
Hungary	01.2024-10.2024				-0,85%					
Sweden	01.2024-10.2024				-0,88%					
Latvia	01.2024-11.2024			-3,30	%					
Ukraine	01.2024-10.2024			-4,87%						
Slovenia	01.2024-10.2024		-8,71%	5						
Lithuania	01.2024-09.2024	-18,34%								

Country Analyzed	Last Available Period	Product Imports in the Same Period a Year Before, k tons	Product Imports in Last Available Period, k tons	Product Imports Growth Rate, %
Italy	01.2024-11.2024	43,58	53,72	23,27%
Romania	01.2024-07.2024	9,27	11,24	21,20%
Germany	01.2024-09.2024	117,95	139,76	18,49%
Denmark	01.2024-08.2024	11,11	12,77	14,97%
Switzerland	01.2024-12.2024	19,95	22,51	12,87%
France	01.2024-02.2024	31,45	35,43	12,65%
United Kingdom	01.2024-12.2024	120,40	134,24	11,49%
Poland	01.2024-09.2024	28,92	31,47	8,80%
Belgium	01.2024-11.2024	23,12	25,04	8,31%
Czechia	01.2024-12.2024	10,54	11,15	5,84%
Ireland	01.2024-10.2024	7,48	7,70	2,91%
Spain	01.2024-08.2024	171,27	175,89	2,69%
Norway	01.2024-12.2024	14,19	14,47	2,00%
Netherlands	01.2024-10.2024	330,49	329,17	-0,40%
Hungary	01.2024-10.2024	8,01	7,94	-0,85%
Sweden	01.2024-10.2024	14,10	13,97	-0,88%
Latvia	01.2024-11.2024	3,64	3,52	-3,30%
Ukraine	01.2024-10.2024	11,25	10,70	-4,87%
Slovenia	01.2024-10.2024	3,91	3,57	-8,71%
Lithuania	01.2024-09.2024	5,53	4,51	-18,34%



### Trends in Last Available Period: Average Imports Proxy Prices

This section presents the average imports proxy prices, expressed in k US \$ per 1 ton, calculated for each country analyzed both in the Last Available Period. The table provides average imports proxy prices calculated for each country analyzed both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rates of the average imports proxy prices. The figure on the left visually highlights which countries have experienced an increase or decrease in average imports proxy prices, and the extent of these changes.





Country Analyzed	Last Available Period	Average Imports Proxy Price in Same Period a Year Before, k US \$ per 1 ton	Average Imports Proxy Price in Last Available Period, k US \$ per 1 ton	Average Imports Proxy Price Growth Rate, %
Sweden	01.2024-10.2024	2,86	3,42	19,58%
United Kingdom	01.2024-12.2024	2,39	2,84	18,83%
Ukraine	01.2024-10.2024	2,89	3,41	17,99%
Hungary	01.2024-10.2024	2,00	2,34	17,00%
Germany	01.2024-09.2024	3,19	3,69	15,67%
Netherlands	01.2024-10.2024	2,97	3,41	14,81%
Lithuania	01.2024-09.2024	2,43	2,76	13,58%
Spain	01.2024-08.2024	2,27	2,55	12,33%
Latvia	01.2024-11.2024	3,10	3,42	10,32%
Norway	01.2024-12.2024	4,56	4,98	9,21%
Switzerland	01.2024-12.2024	3,75	4,01	6,93%
Belgium	01.2024-11.2024	3,06	3,27	6,86%
Poland	01.2024-09.2024	2,97	3,11	4,71%
Slovenia	01.2024-10.2024	3,60	3,75	4,17%
France	01.2024-02.2024	3,48	3,60	3,45%
Italy	01.2024-11.2024	2,92	3,01	3,08%
Czechia	01.2024-12.2024	2,90	2,96	2,07%
Romania	01.2024-07.2024	2,93	2,99	2,05%
Denmark	01.2024-08.2024	3,67	3,50	-4,63%
Ireland	01.2024-10.2024	3,49	3,24	-7,16%





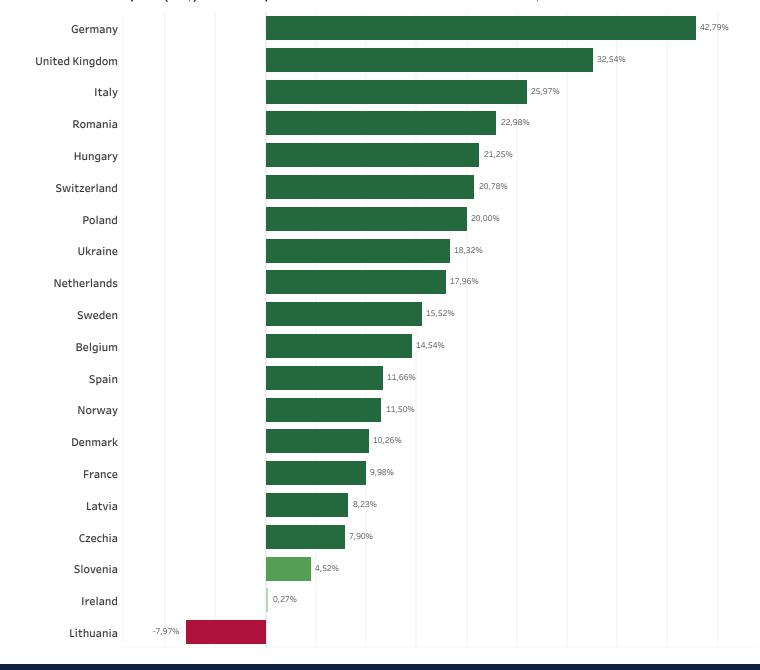
## LAST TWELVE MONTHS TRENDS

## Last Twelve Months Trends (US \$)

This section presents the import values, expressed in US \$, reported by each country analyzed in the Last Twelve Months (LTM) Period. The table provides import values for each country analyzed both in the Last Twelve Months and in the corresponding period a year before, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

Country Analyzed	Last Twelve Months Period (LTM)	Product Imports in LTM, M US \$	Product Imports in the Period 12 Months Before LTM, M US \$	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %
Netherlands	11.2023 - 10.2024	1 306,97	1 107,98	17,96%
Germany	10.2023 - 09.2024	663,89	464,94	42,79%
Spain	09.2023 - 08.2024	618,66	554,06	11,66%
France	03.2023 - 02.2024	599,98	545,54	9,98%
United Kingdom	01.2024 - 12.2024	381,12	287,55	32,54%
Italy	12.2023 - 11.2024	174	138,13	25,97%
Poland	10.2023 - 09.2024	132,85	110,71	20,00%
Switzerland	01.2024 - 12.2024	90,35	74,81	20,78%
Belgium	12.2023 - 11.2024	87,94	76,78	14,54%
Norway	01.2024 - 12.2024	72,07	64,64	11,50%
Denmark	09.2023 - 08.2024	63,67	57,75	10,26%
Sweden	11.2023 - 10.2024	56,15	48,61	15,52%
Romania	08.2023 - 07.2024	50,67	41,20	22,98%
Ukraine	11.2023 - 10.2024	45,66	38,59	18,32%
Czechia	01.2024 - 12.2024	33,02	30,60	7,90%
Ireland	11.2023 - 10.2024	30,77	30,69	0,27%
Hungary	11.2023 - 10.2024	22,39	18,47	21,25%
Slovenia	11.2023 - 10.2024	18,01	17,23	4,52%
Lithuania	10.2023 - 09.2024	16,72	18,17	-7,97%
Latvia	12.2023 - 11.2024	13,32	12,31	8,23%

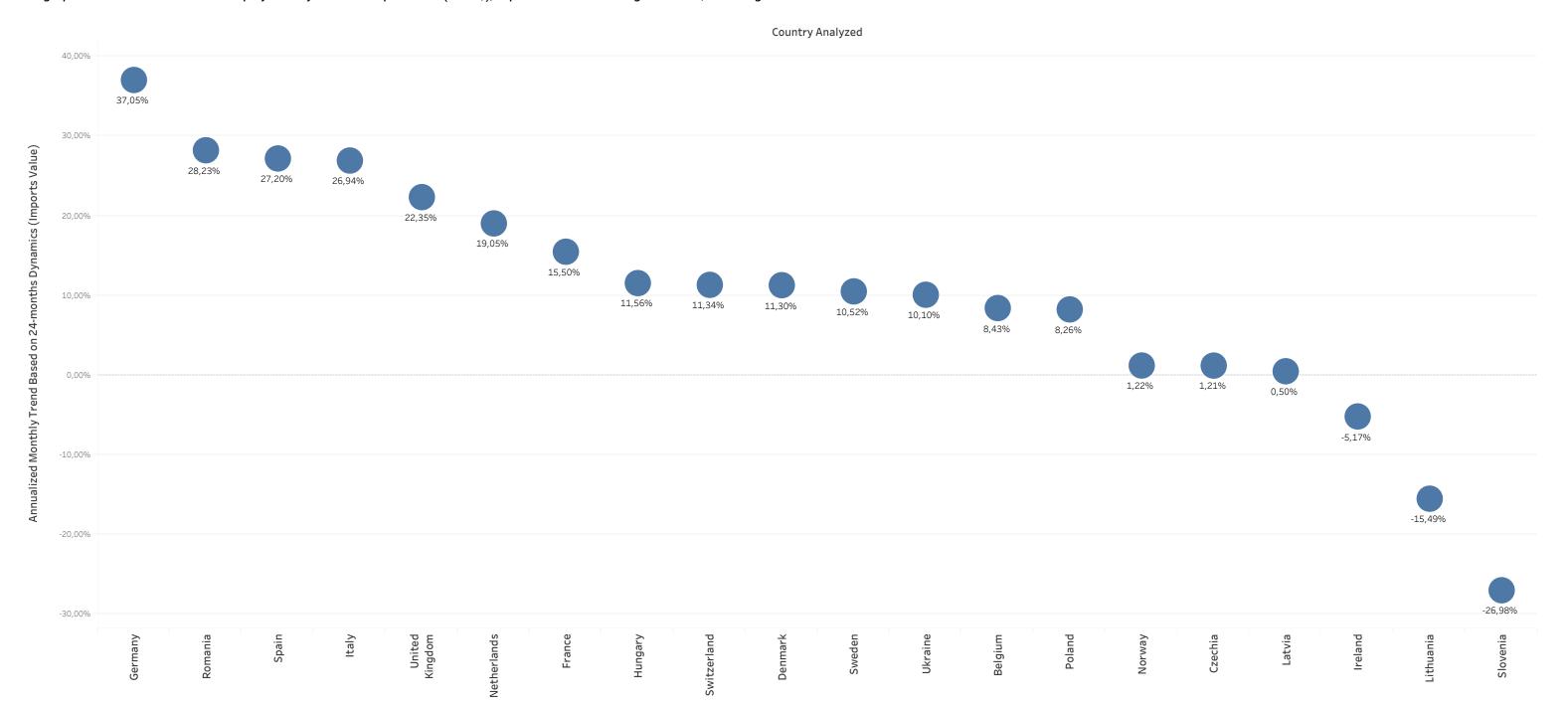
#### Growth Rate of Imports (US \$) in LTM Compared to the Same Period 12 Months Before LTM, %





## Last Twelve Months Trends: Projected Growth (US \$)

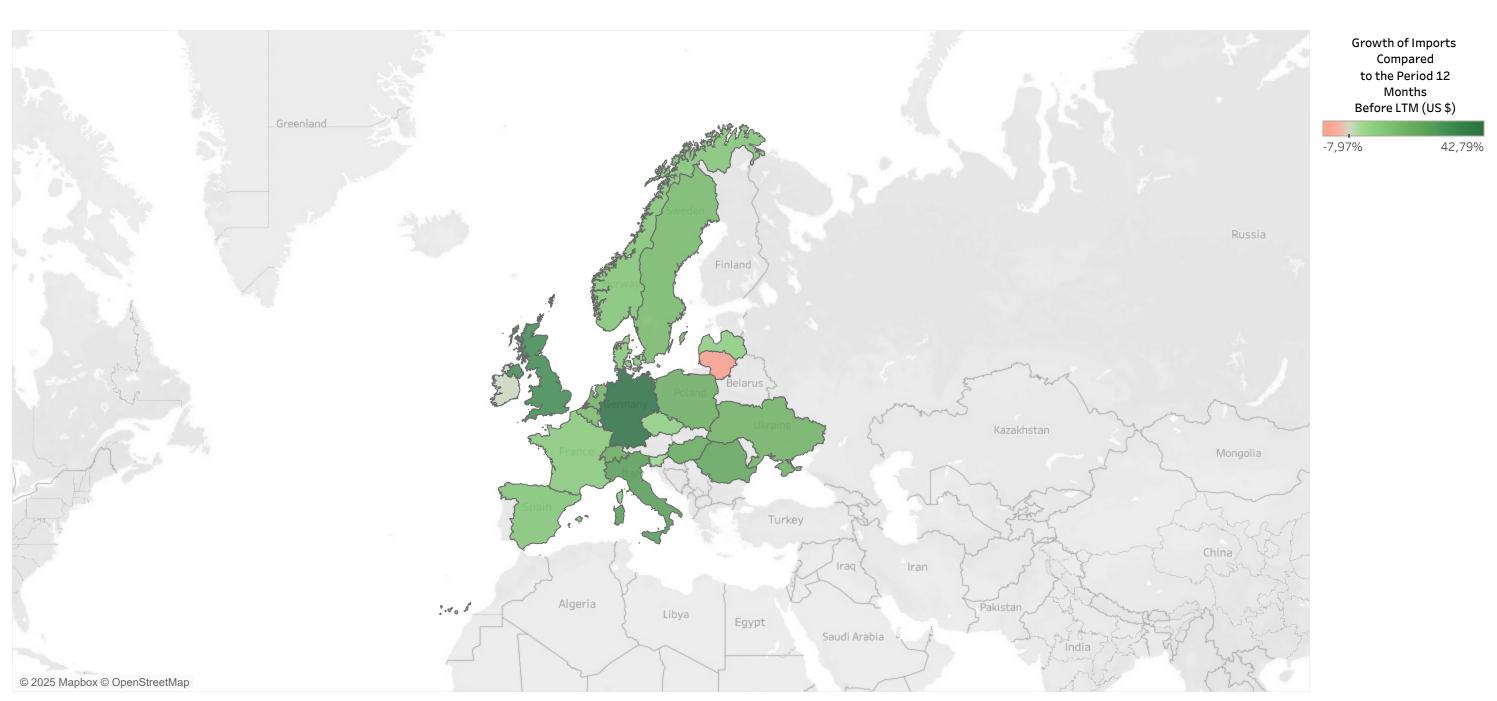
The graph in this section illustrates the projected dynamics of import value (in US \$), expressed as the annual growth rate, assuming the continuation of current trends.



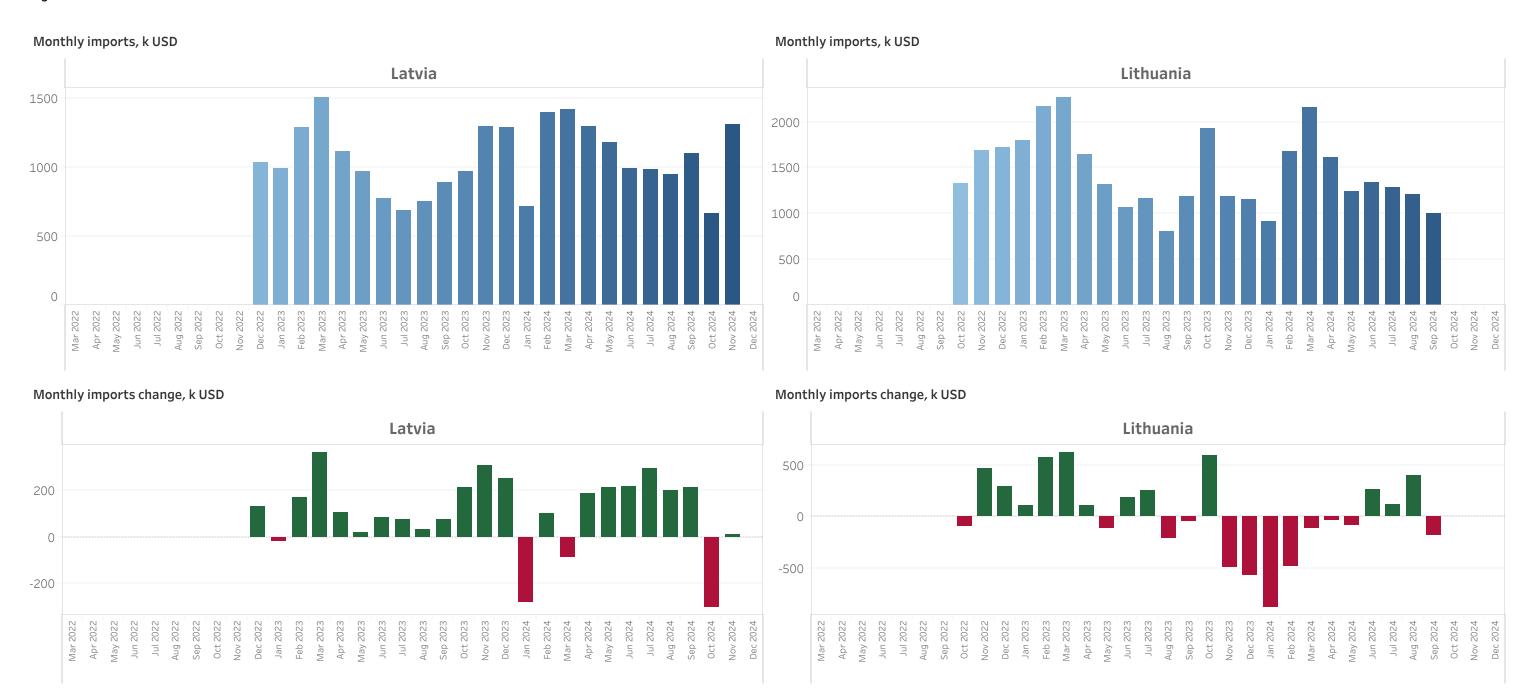


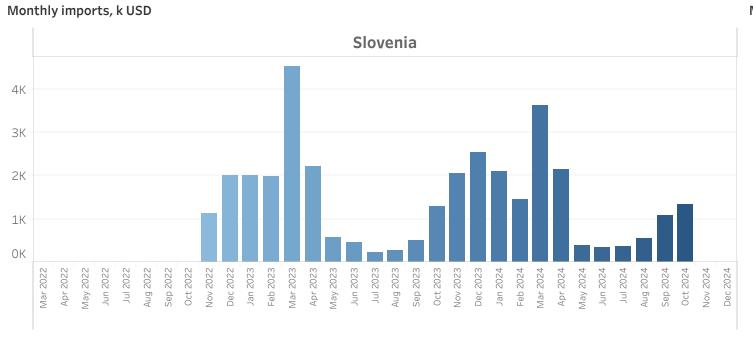
### Last Twelve Months Trends: Growth of Imports Compared to the Period 12 Months Before LTM (US \$)

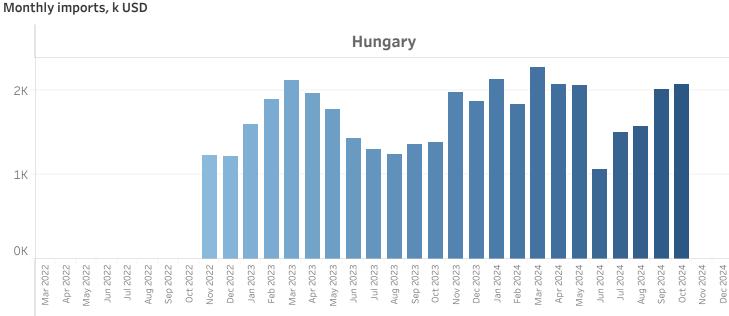
The map in this section visualizes the import value growth rates for each of the countries analyzed over the Last Twelve Months, compared to the same period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.



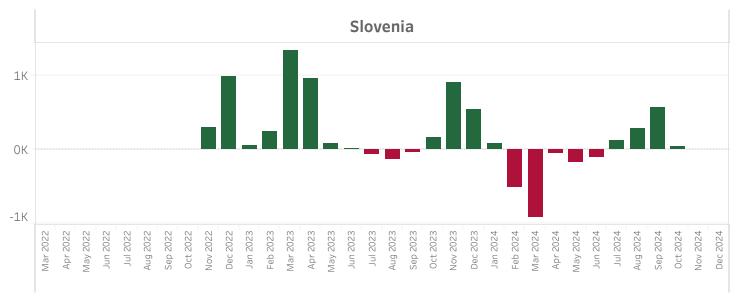




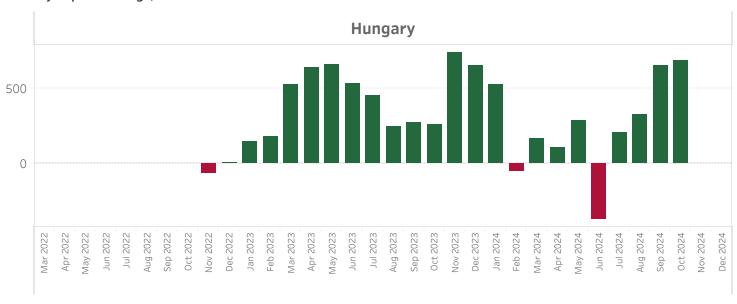




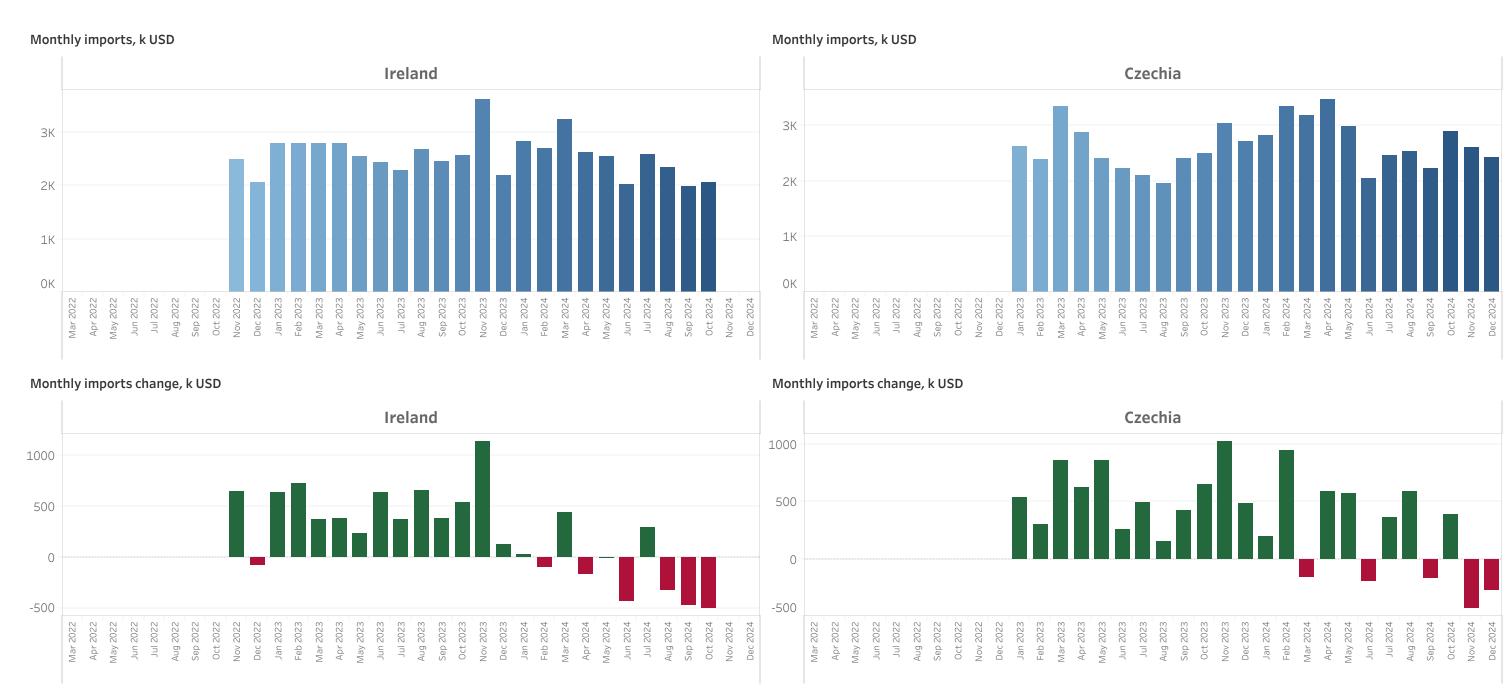


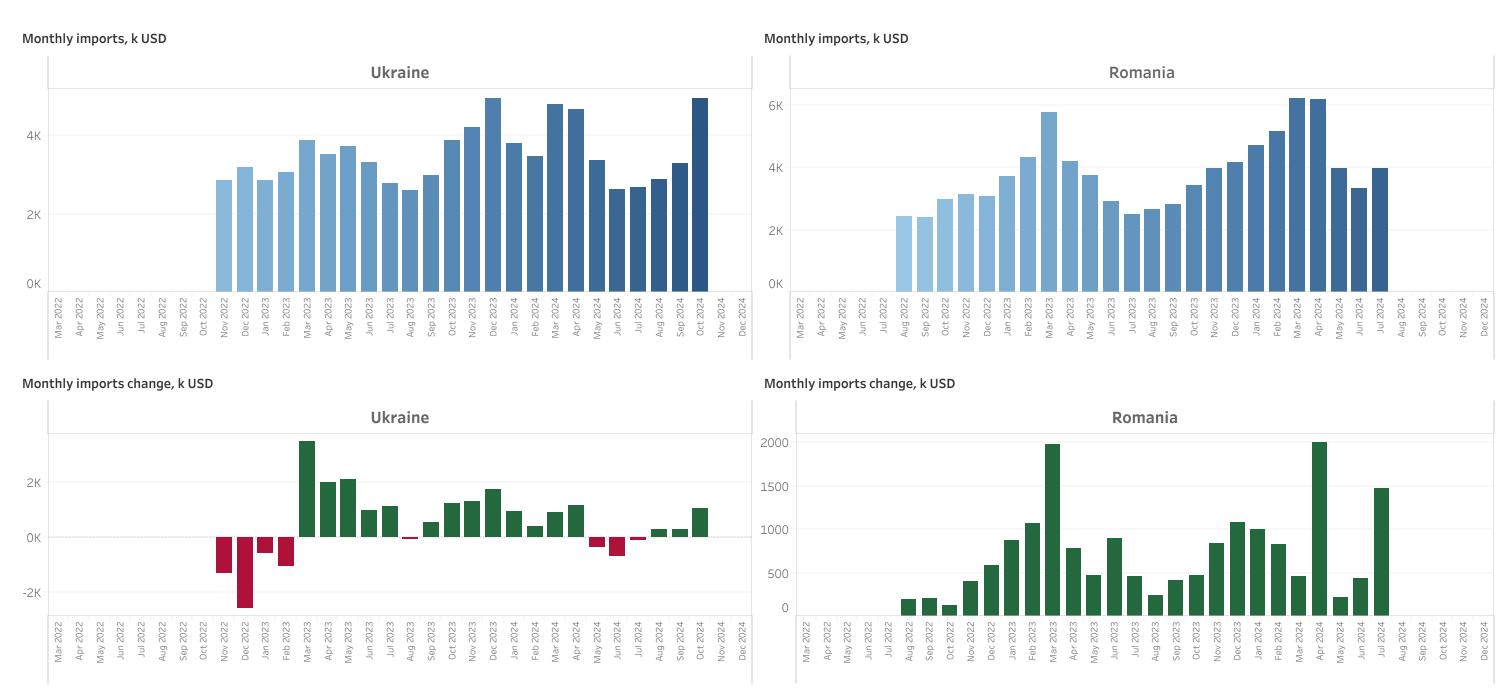


Monthly imports change, k USD

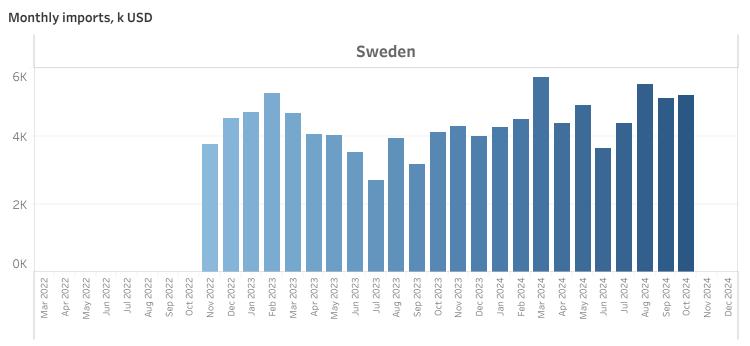


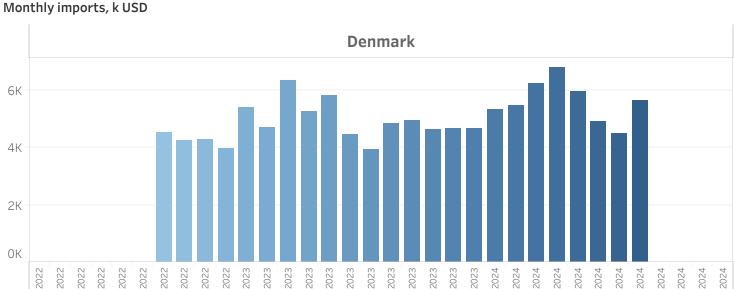




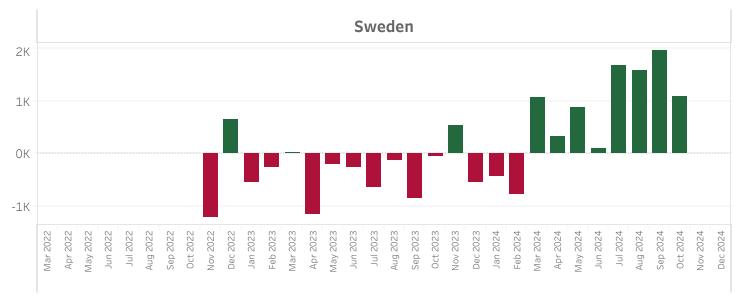


These pages provide detailed insights into the recent dynamics of imports (in US \$) reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the monthly import values (expressed in US \$) over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.



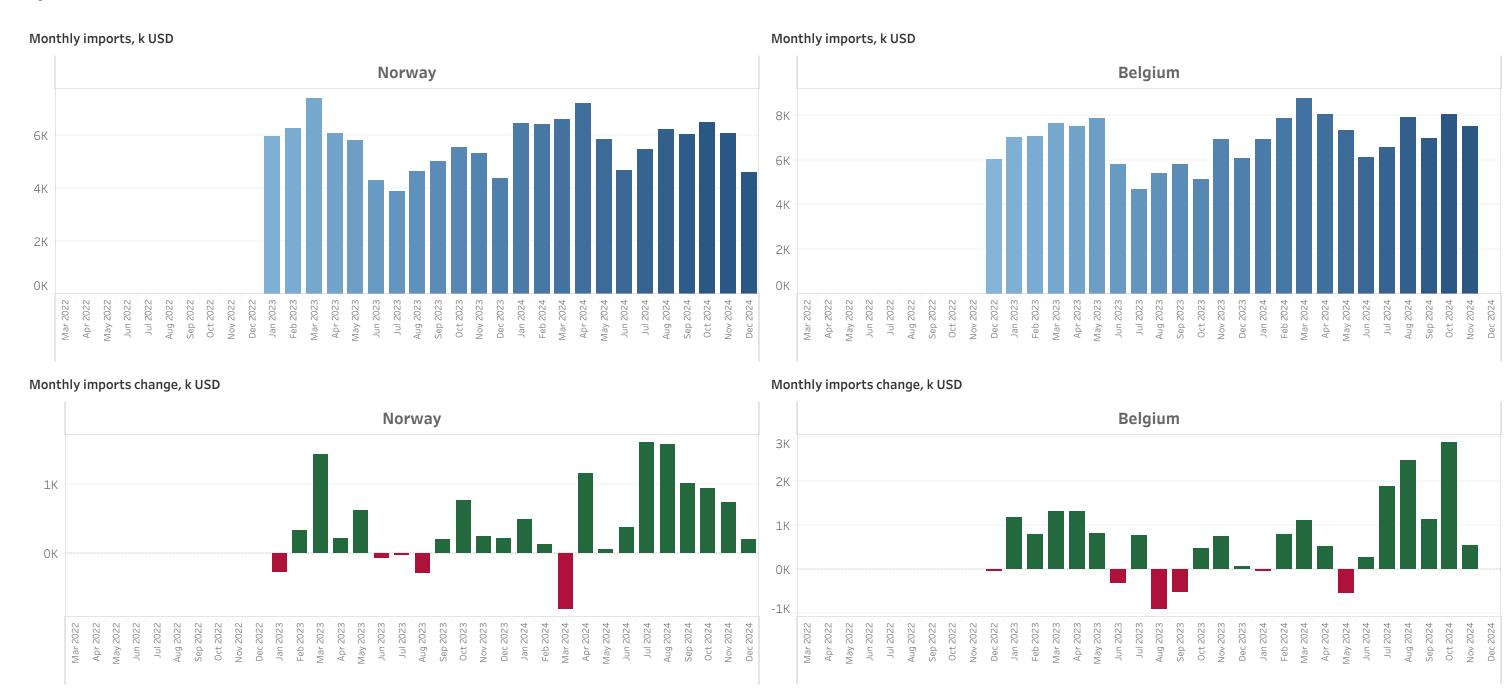


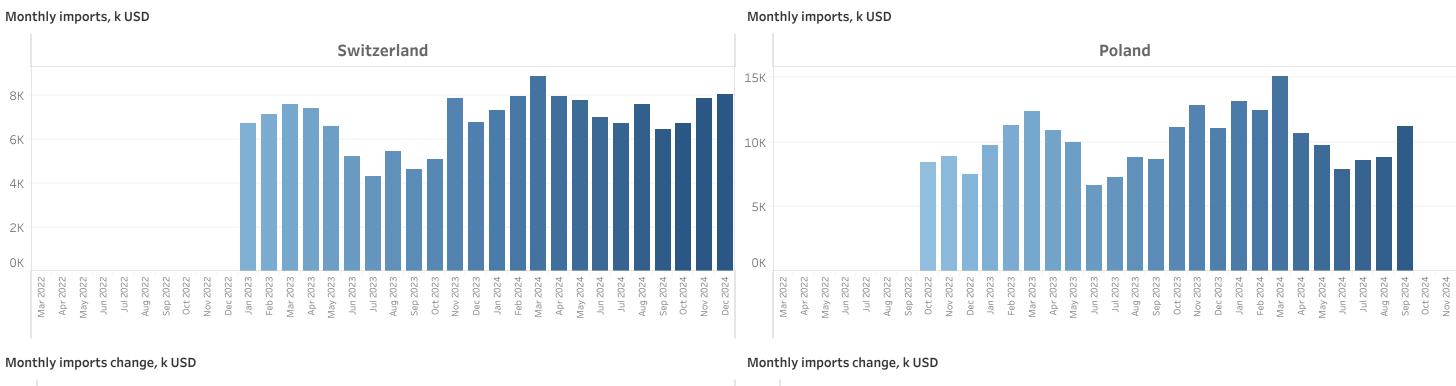
#### Monthly imports change, k USD

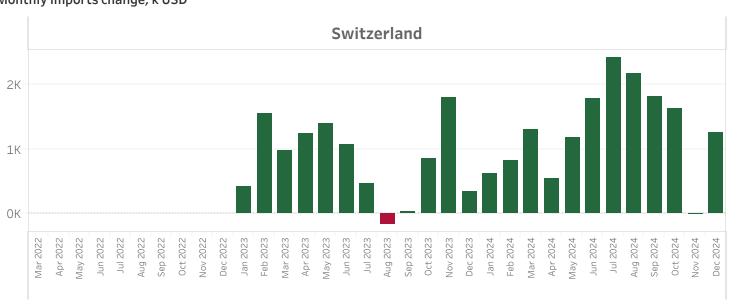


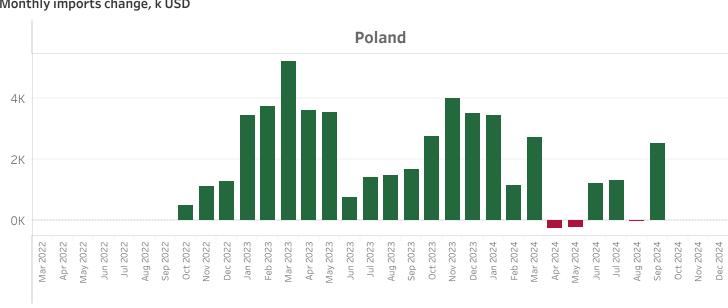
#### Monthly imports change, k USD

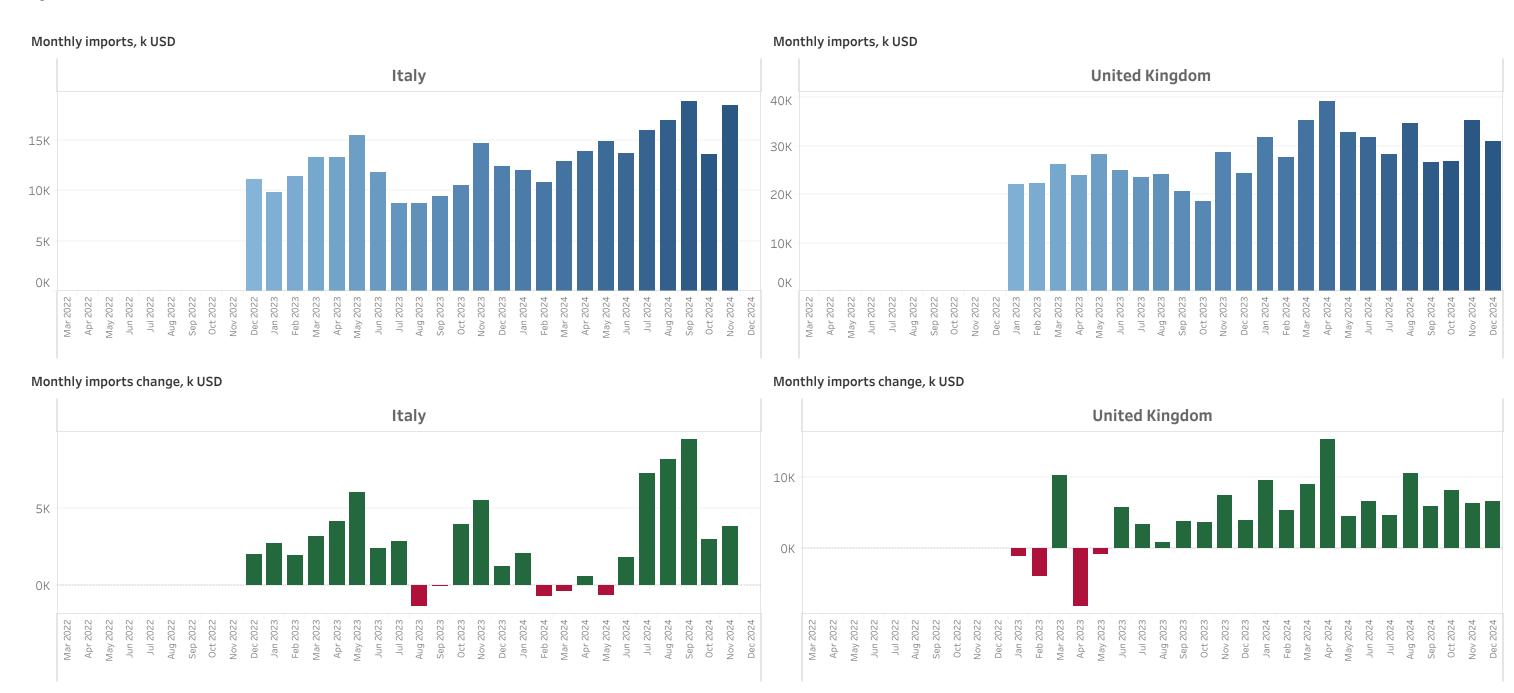


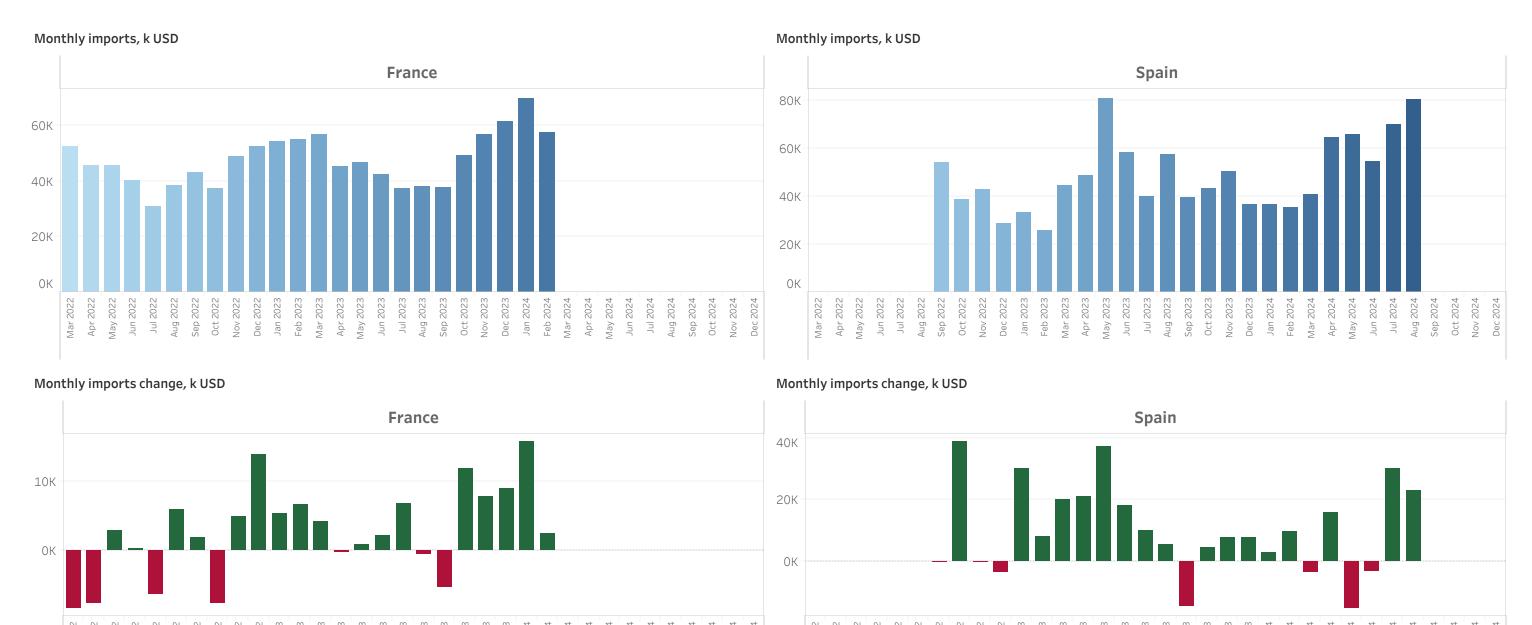


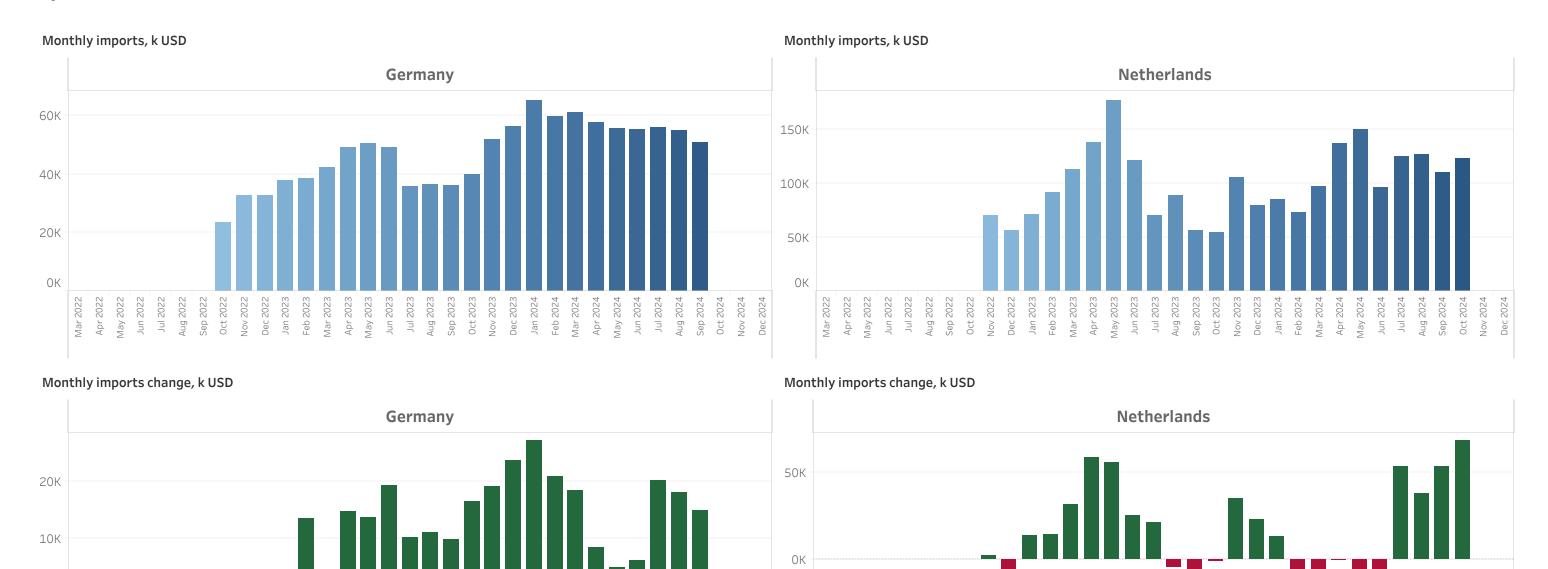










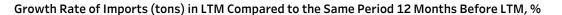


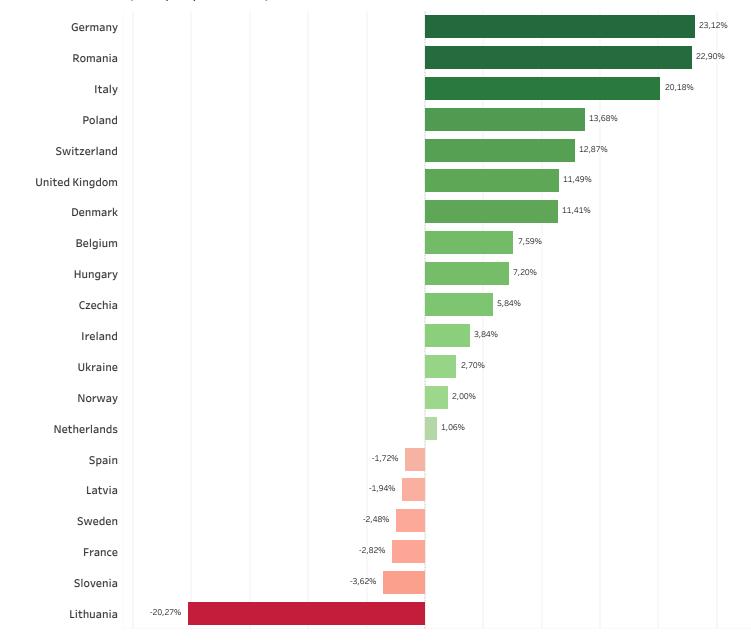


## Last Twelve Months Trends (tons)

This section presents the import volumes, expressed in tons, reported by each country analyzed in the Last Twelve Months (LTM) Period. The table provides import volumes for each country analyzed both in the Last Twelve Months and in the period 12 months before LTM, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

Country Analyzed	Last Twelve Months Period (LTM)	Product Imports in LTM, k tons	Product Imports in the Period 12 Months Before LTM, k tons	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %
Netherlands	11.2023 - 10.2024	381,08	377,09	1,06%
Spain	09.2023 - 08.2024	244,65	248,93	-1,72%
France	03.2023 - 02.2024	193,57	199,18	-2,82%
Germany	10.2023 - 09.2024	179,56	145,84	23,12%
United Kingdom	01.2024 - 12.2024	134,24	120,40	11,49%
Italy	12.2023 - 11.2024	57,58	47,91	20,18%
Poland	10.2023 - 09.2024	42,81	37,66	13,68%
Belgium	12.2023 - 11.2024	26,82	24,92	7,59%
Switzerland	01.2024 - 12.2024	22,51	19,95	12,87%
Denmark	09.2023 - 08.2024	18,19	16,32	11,41%
Romania	08.2023 - 07.2024	17,57	14,29	22,90%
Sweden	11.2023 - 10.2024	16,65	17,08	-2,48%
Norway	01.2024 - 12.2024	14,47	14,19	2,00%
Ukraine	11.2023 - 10.2024	13,77	13,40	2,70%
Czechia	01.2024 - 12.2024	11,15	10,54	5,84%
Hungary	11.2023 - 10.2024	9,82	9,16	7,20%
Ireland	11.2023 - 10.2024	9,12	8,78	3,84%
Lithuania	10.2023 - 09.2024	5,91	7,41	-20,27%
Slovenia	11.2023 - 10.2024	4,76	4,94	-3,62%
Latvia	12.2023 - 11.2024	3,94	4,02	-1,94%

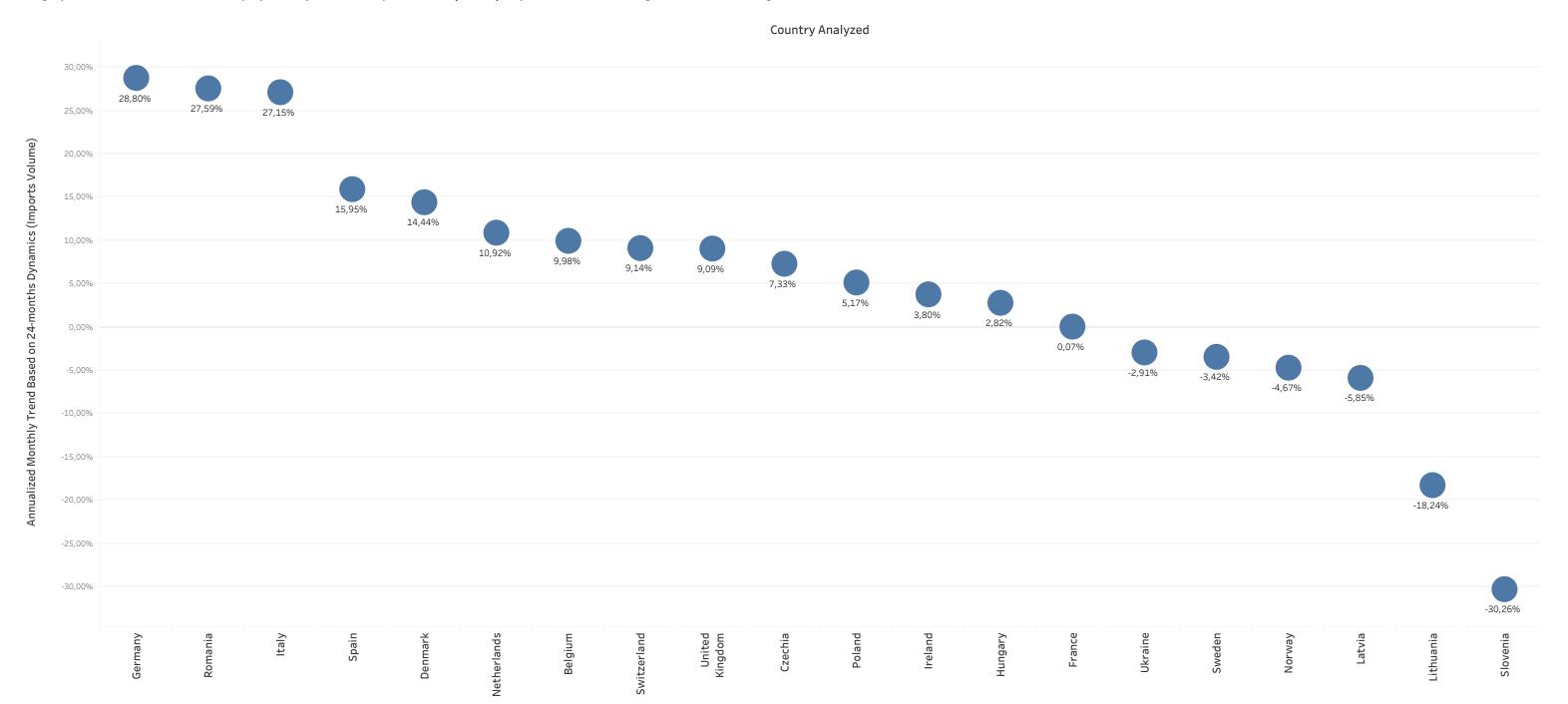






## Last Twelve Months Trends: Projected Growth (tons)

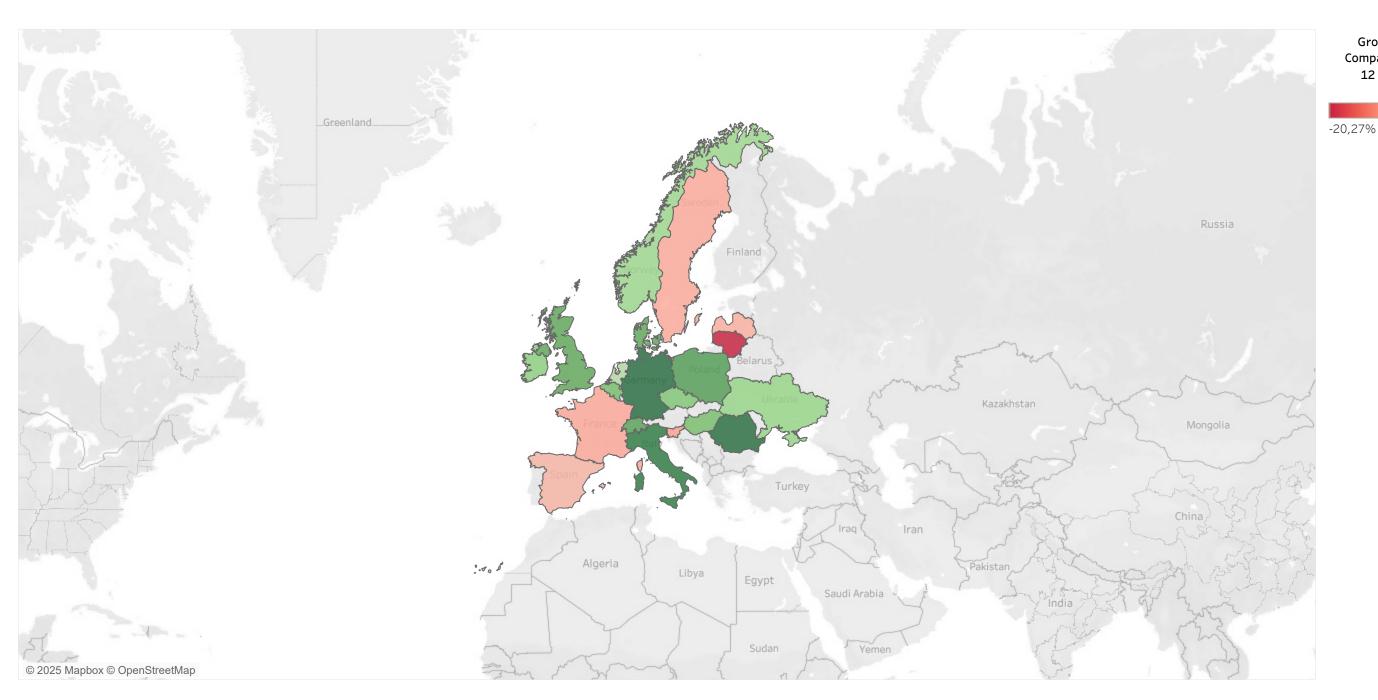
The graph in this section illustrates the projected dynamics of import volume (in tons), expressed as the annual growth rate, assuming the continuation of current trends.





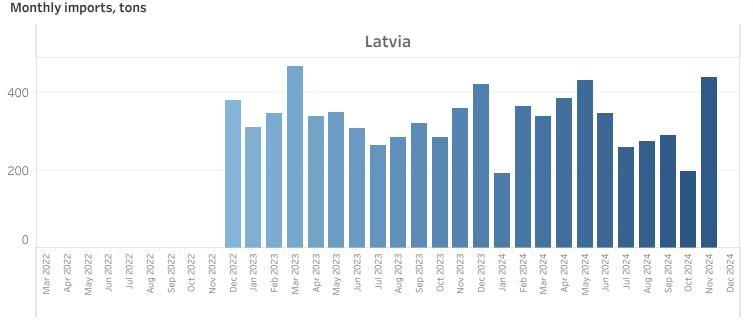
### Last Twelve Months Trends: Growth of Imports Compared to the Period 12 Months Before LTM (tons)

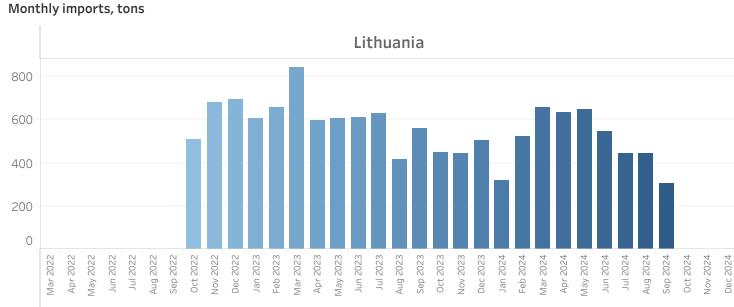
The map in this section visualizes the import volume growth rates for each of the countries analyzed over the Last Twelve Months, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.



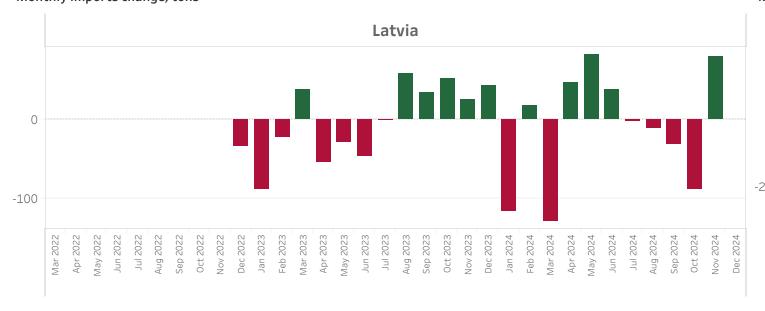
Growth of Imports
Compared to the Period
12 Months Before
LTM (tons)
0,27% 23,12%

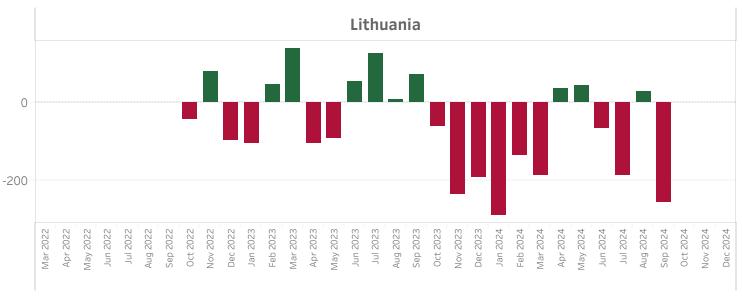
These pages provide detailed insights into the recent dynamics of imports (in tons) reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the monthly import volumes over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.



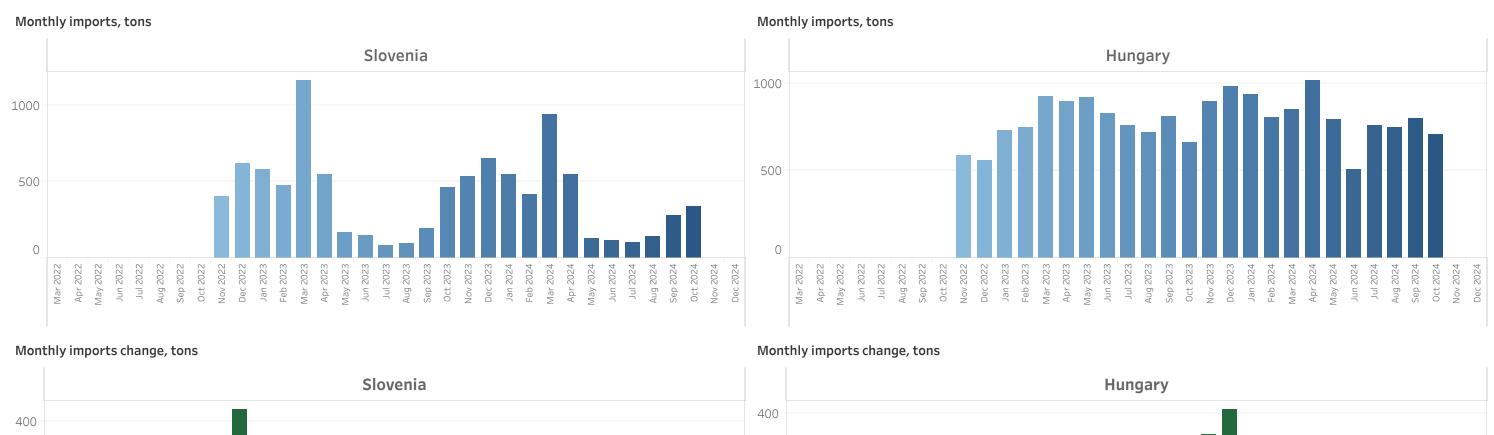


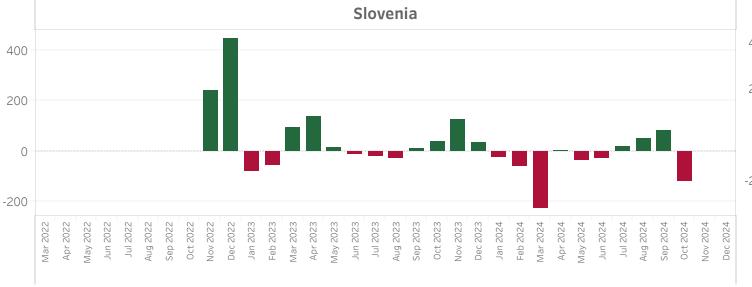
#### Monthly imports change, tons

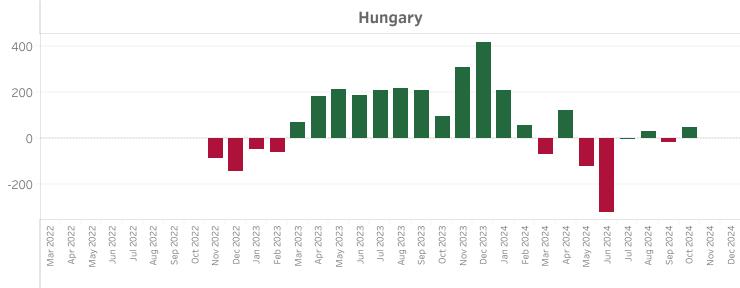






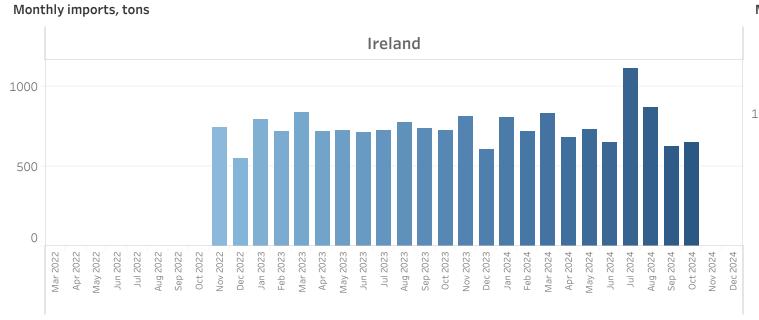


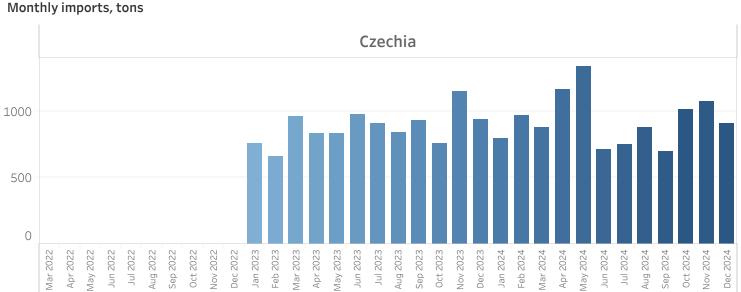






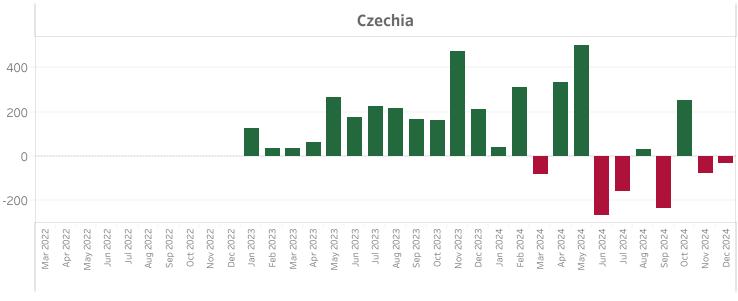
These pages provide detailed insights into the recent dynamics of imports (in tons) reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the monthly import volumes over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.



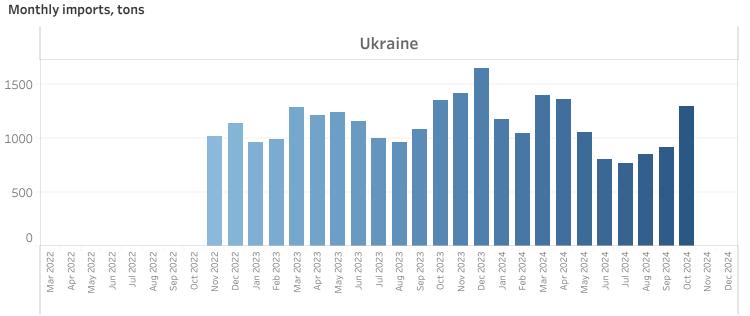


#### Monthly imports change, tons

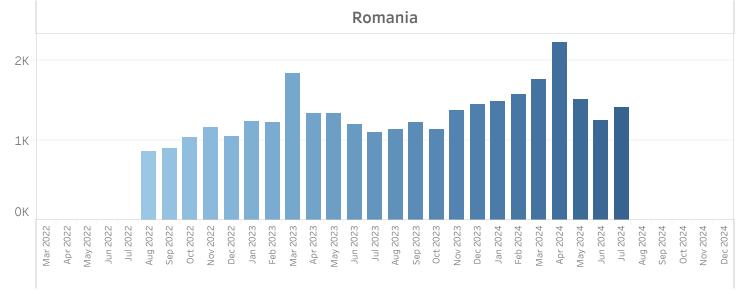




These pages provide detailed insights into the recent dynamics of imports (in tons) reported by each of the country analyzed, the first graph illustrates the monthly import volumes over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.

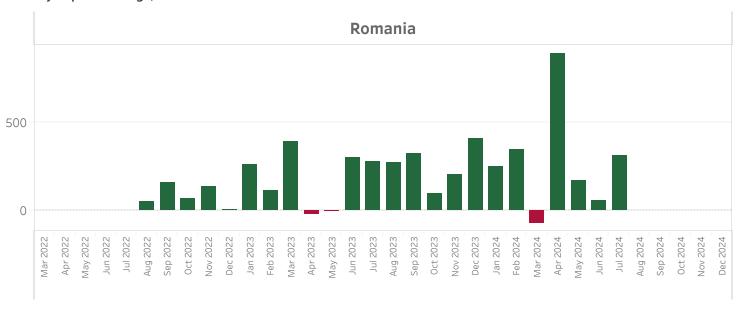


# Monthly imports, tons

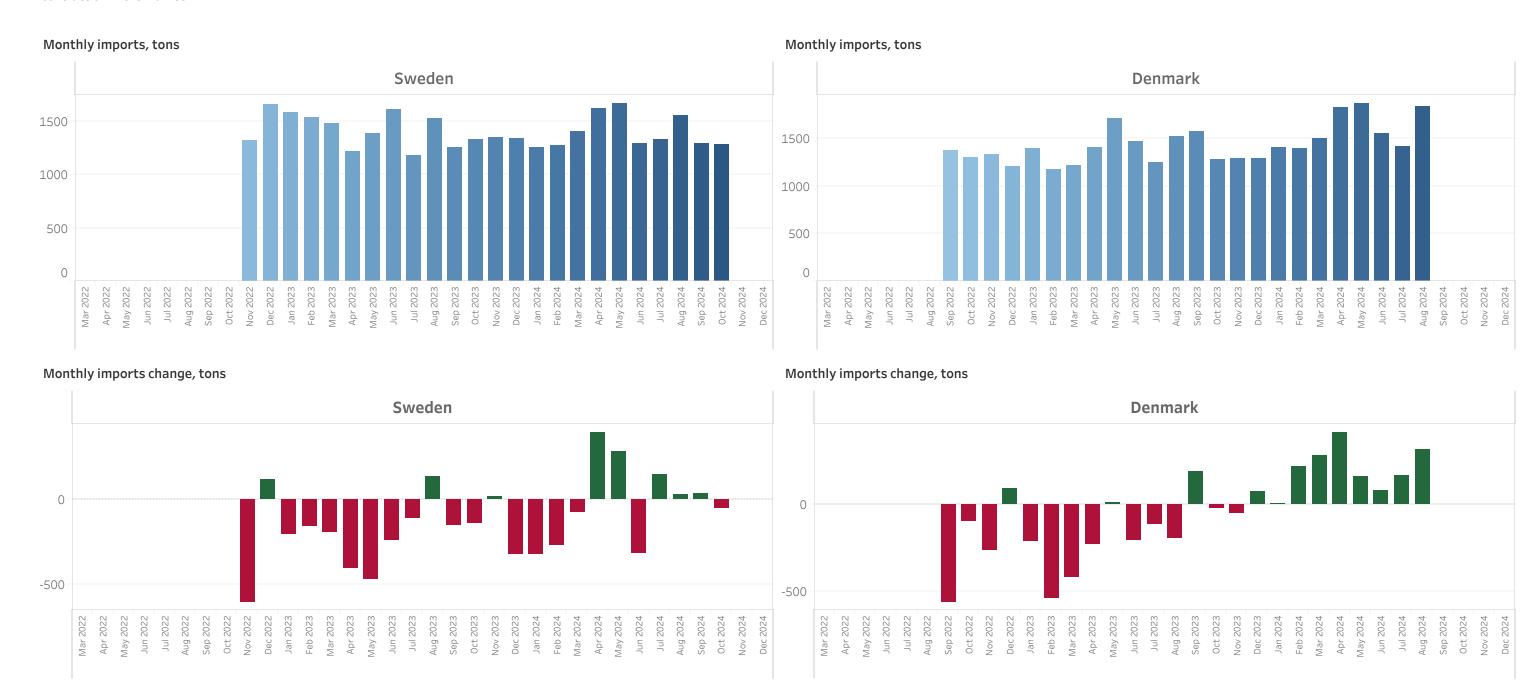


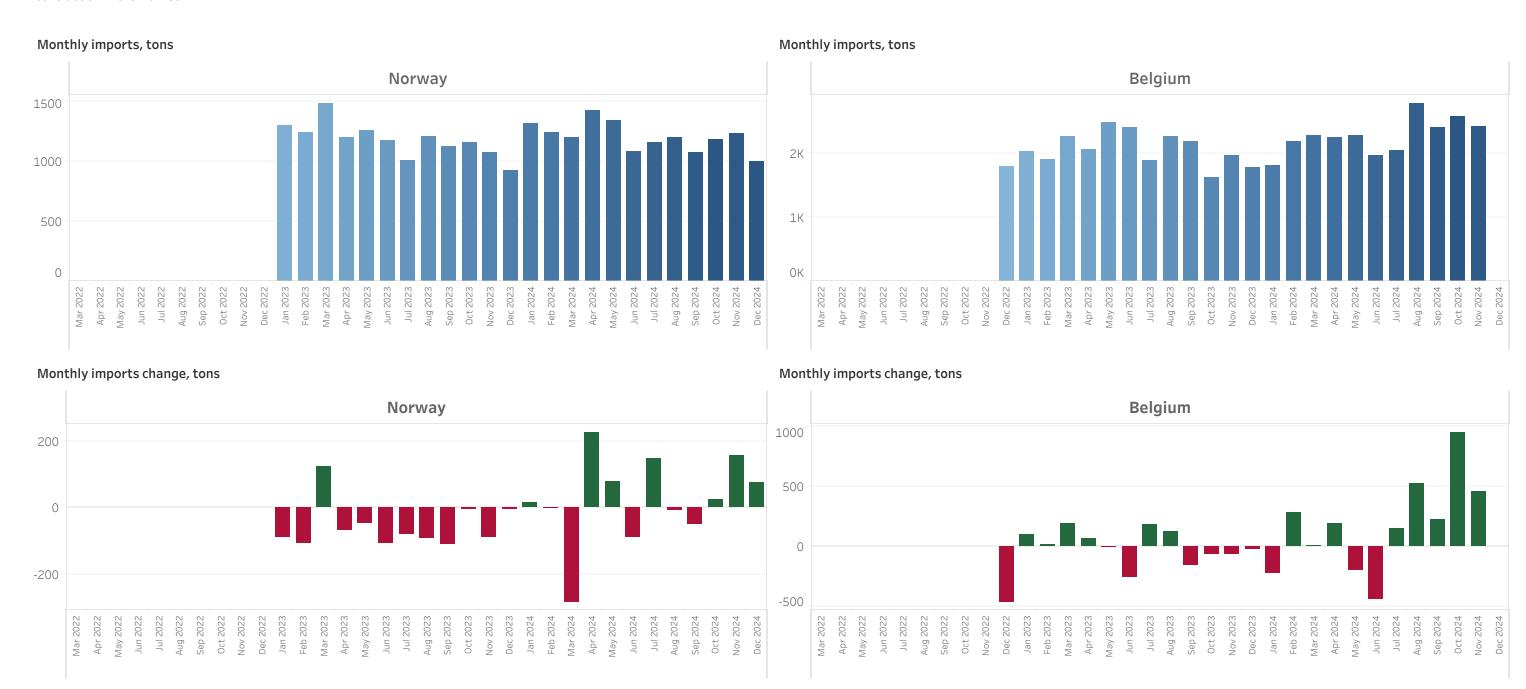
Monthly imports change, tons

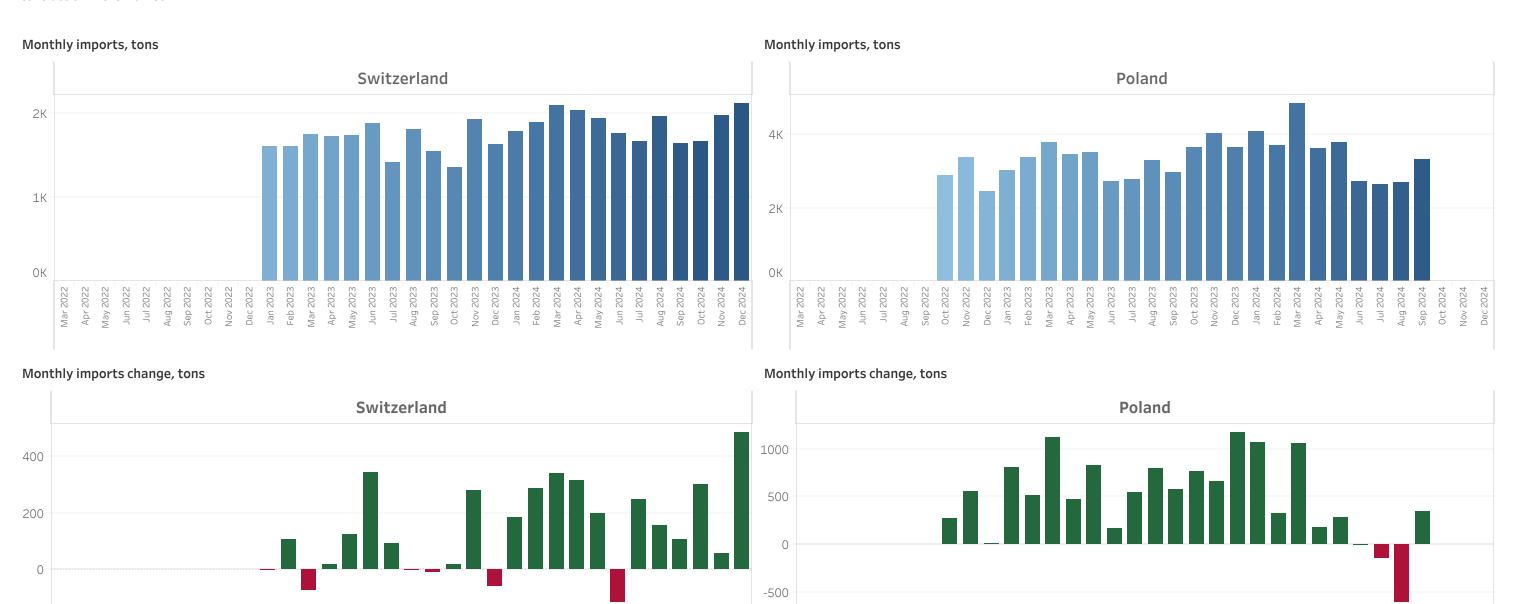




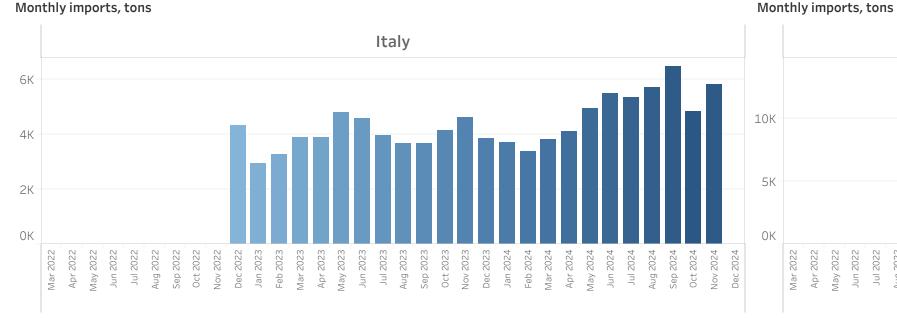


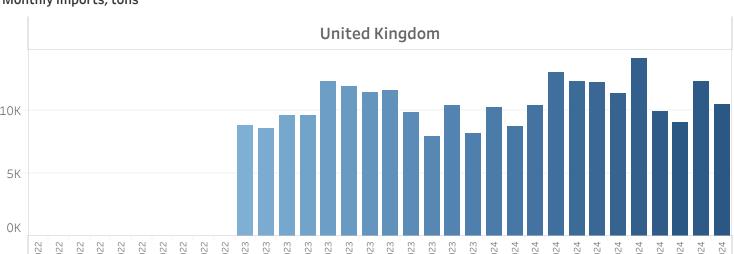




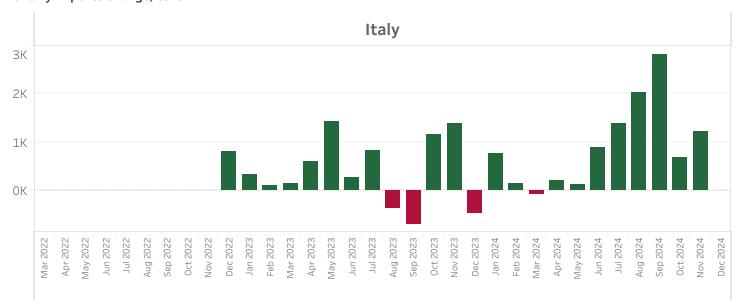


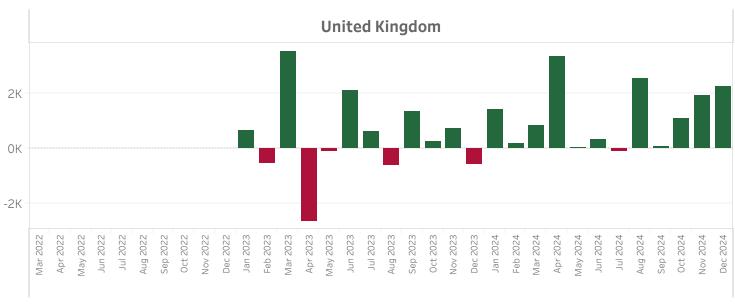
These pages provide detailed insights into the recent dynamics of imports (in tons) reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the monthly import volumes over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.



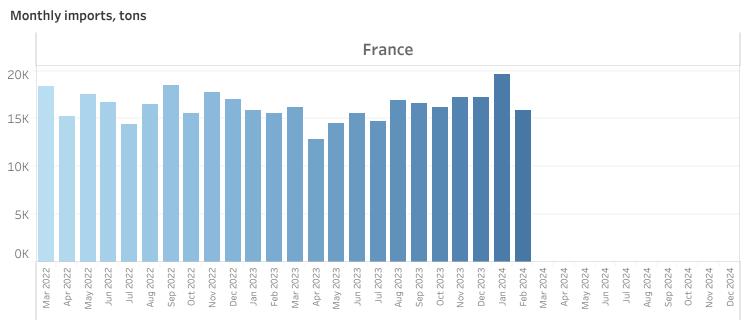


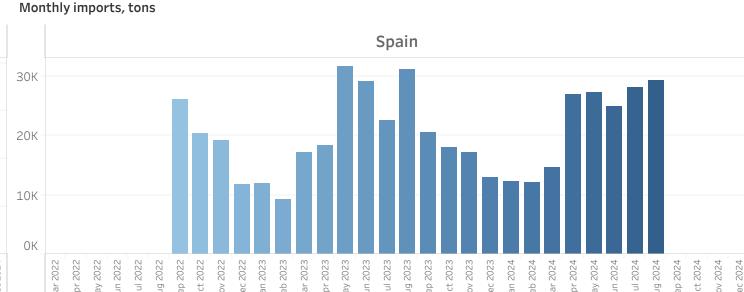
#### Monthly imports change, tons





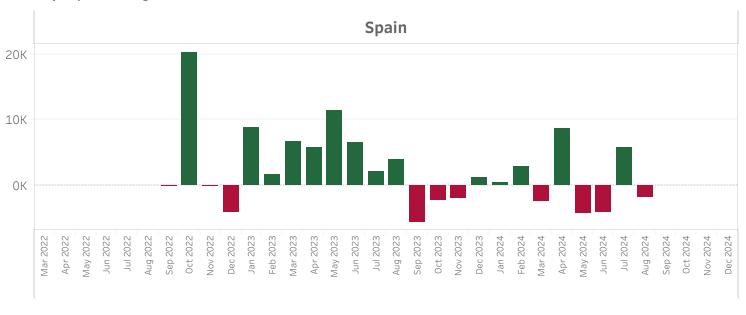
These pages provide detailed insights into the recent dynamics of imports (in tons) reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the monthly import volumes over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.



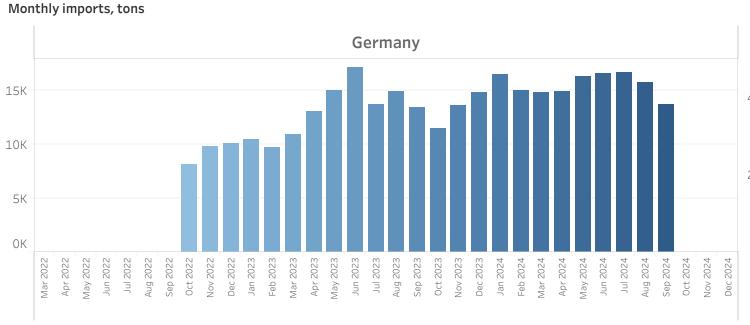


#### Monthly imports change, tons

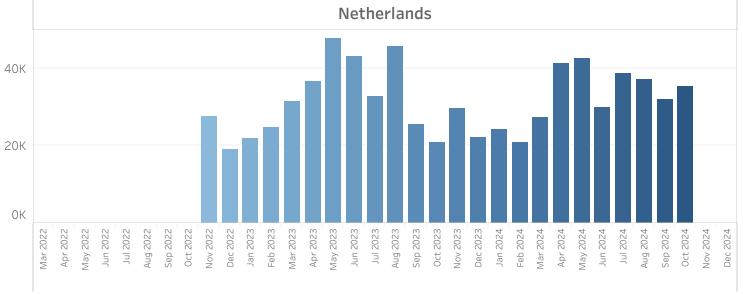




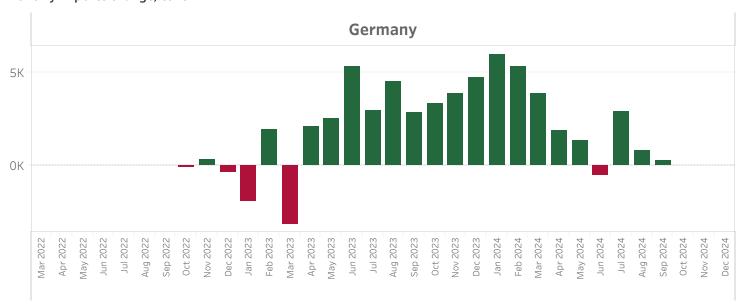
These pages provide detailed insights into the recent dynamics of imports (in tons) reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the monthly import volumes over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.



#### Monthly imports, tons



#### Monthly imports change, tons





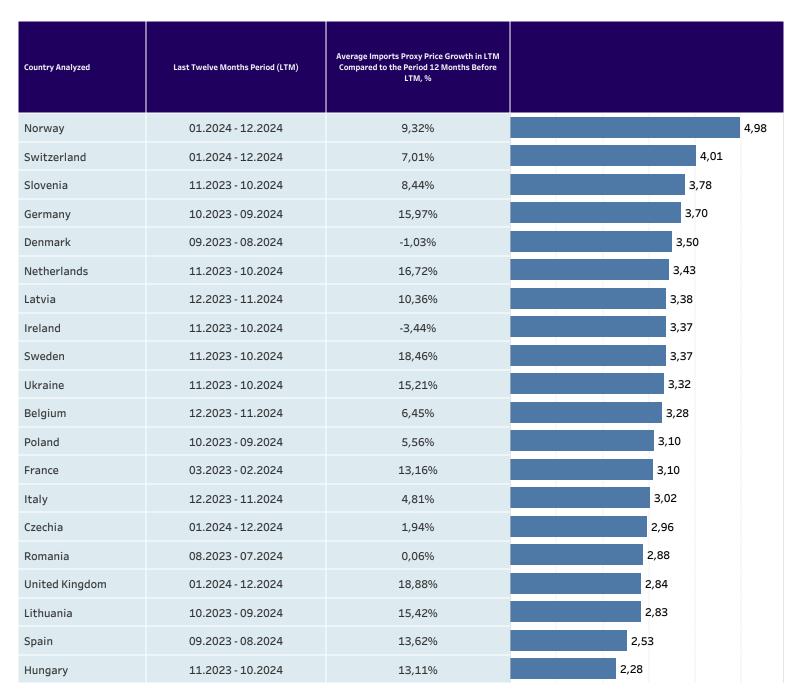


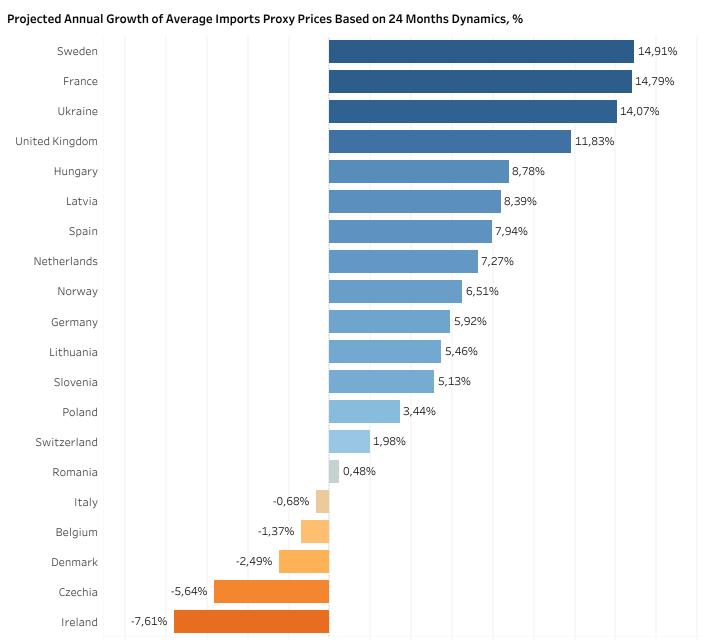


# PRICES TRENDS

# **Average Imports Proxy Prices Trends**

This section presents the average imports proxy prices, expressed in k US \$ per 1 ton, calculated for each country analyzed in the period of Last Twelve Months, and their change compared to the period 12 months before LTM. The graph on the right illustrates the projected dynamics of average imports proxy prices, expressed as the annual growth rate, assuming the continuation of current trends.





0,00%

5,00%

10,00%

15,00%

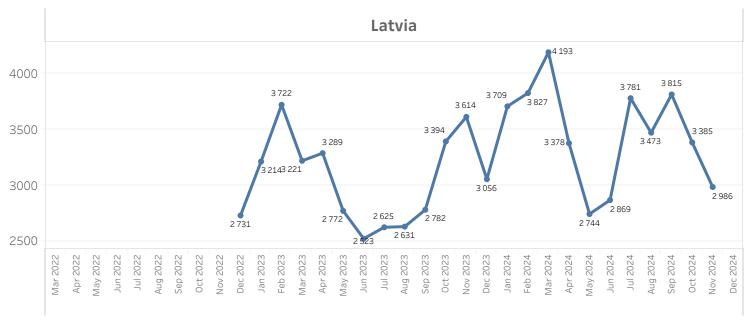
-10,00%

-5,00%

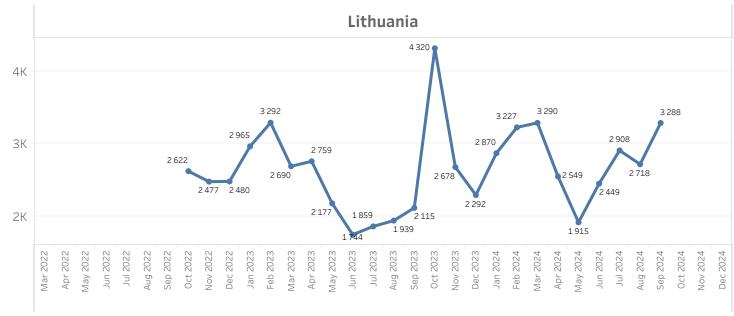


These pages provide detailed insights into the recent dynamics of average imports proxy prices calculated for each of the countries analyzed in the Report in the most recent 24-months period.

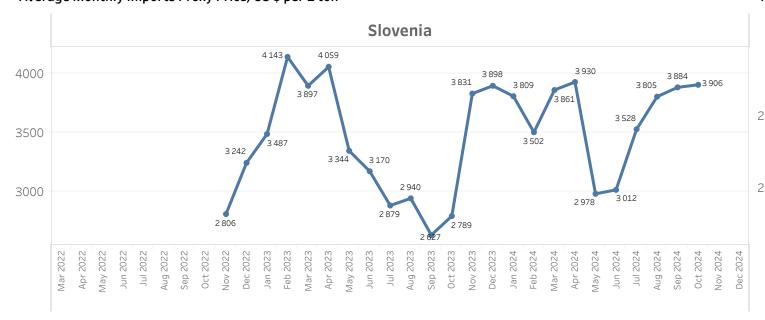
#### Average Monthly Imports Proxy Price, US \$ per 1 ton

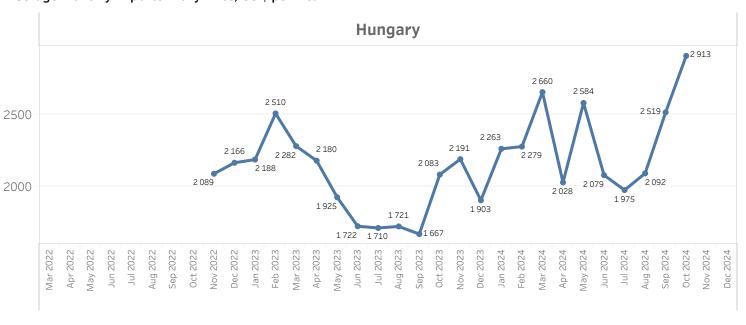


#### Average Monthly Imports Proxy Price, US \$ per 1 ton



#### Average Monthly Imports Proxy Price, US \$ per 1 ton

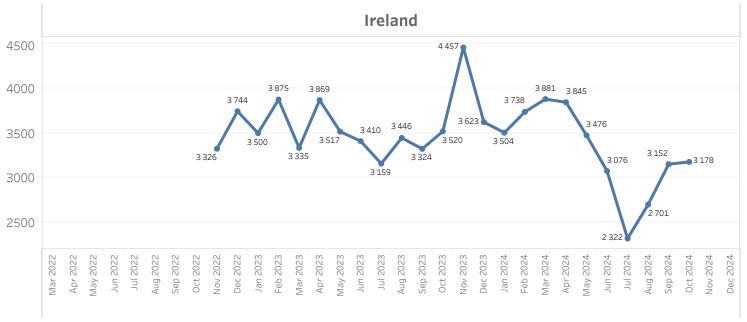




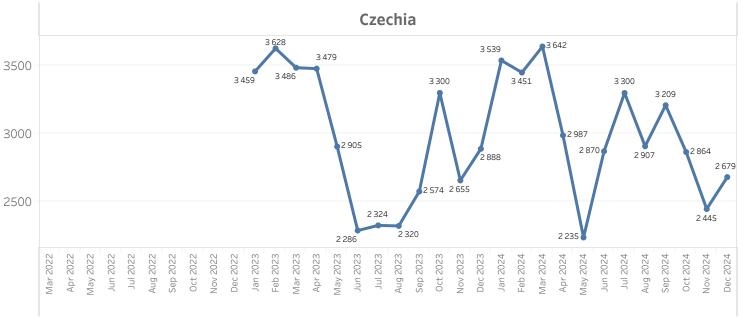


These pages provide detailed insights into the recent dynamics of average imports proxy prices calculated for each of the countries analyzed in the Report in the most recent 24-months period.

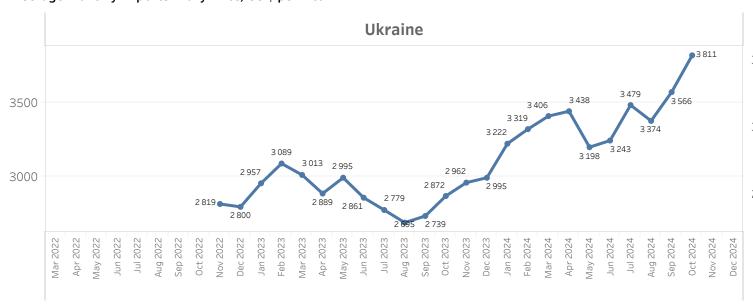
#### Average Monthly Imports Proxy Price, US \$ per 1 ton



#### Average Monthly Imports Proxy Price, US \$ per 1 ton



#### Average Monthly Imports Proxy Price, US \$ per 1 ton

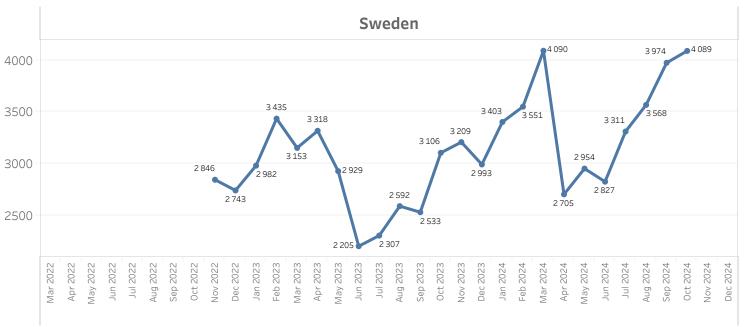




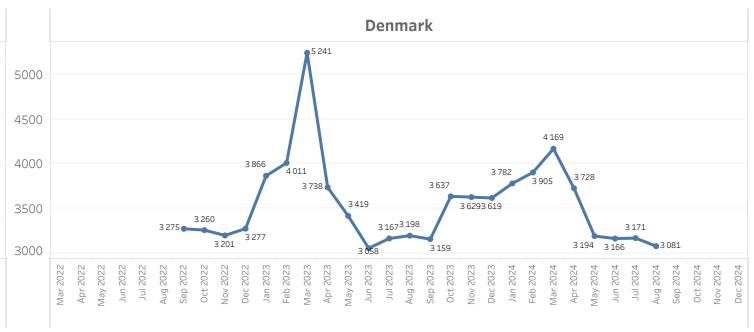


These pages provide detailed insights into the recent dynamics of average imports proxy prices calculated for each of the countries analyzed in the Report in the most recent 24-months period.

#### Average Monthly Imports Proxy Price, US \$ per 1 ton

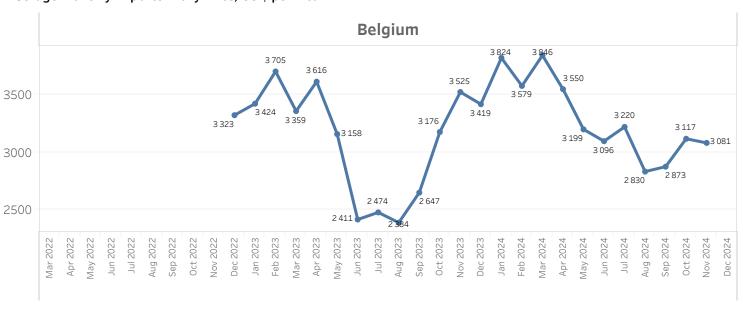


#### Average Monthly Imports Proxy Price, US \$ per 1 ton



#### Average Monthly Imports Proxy Price, US \$ per 1 ton

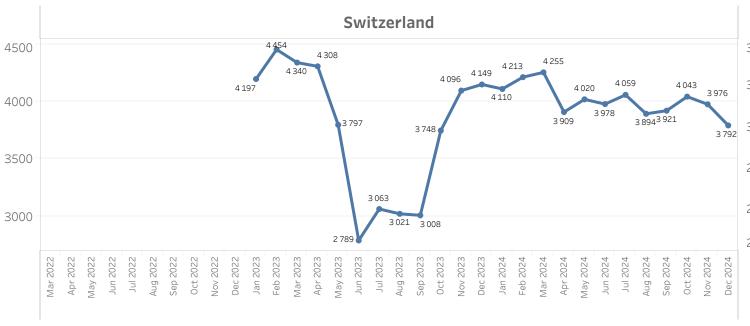




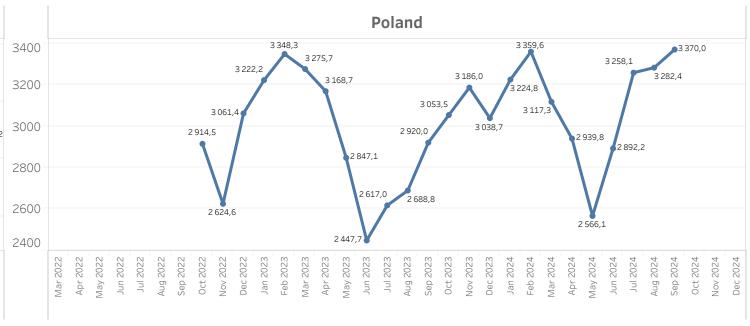


These pages provide detailed insights into the recent dynamics of average imports proxy prices calculated for each of the countries analyzed in the Report in the most recent 24-months period.

#### Average Monthly Imports Proxy Price, US \$ per 1 ton

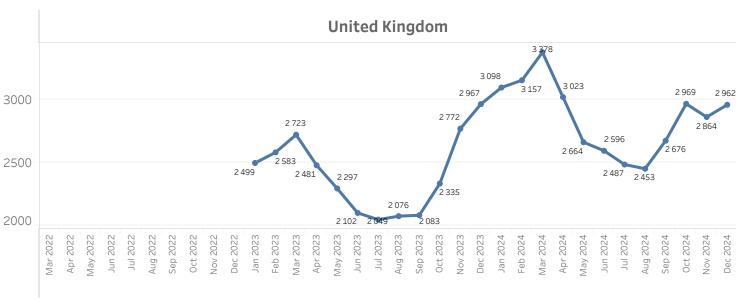


#### Average Monthly Imports Proxy Price, US \$ per 1 ton



#### Average Monthly Imports Proxy Price, US \$ per 1 ton







These pages provide detailed insights into the recent dynamics of average imports proxy prices calculated for each of the countries analyzed in the Report in the most recent 24-months period.

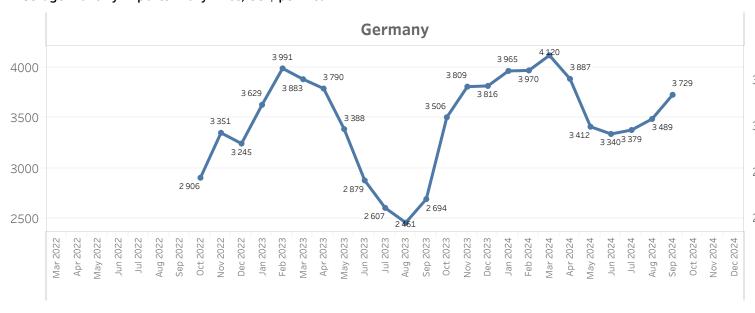
#### Average Monthly Imports Proxy Price, US \$ per 1 ton

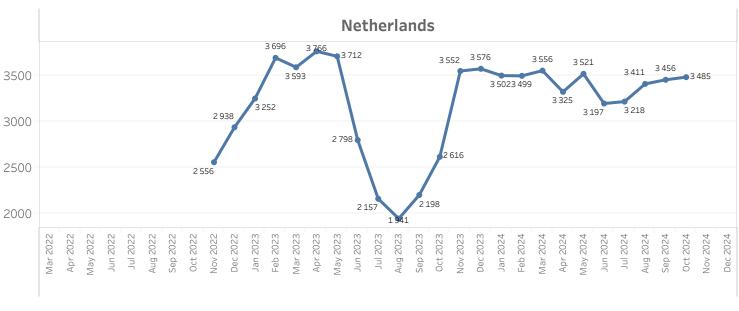


#### Average Monthly Imports Proxy Price, US \$ per 1 ton



#### Average Monthly Imports Proxy Price, US \$ per 1 ton







# 5

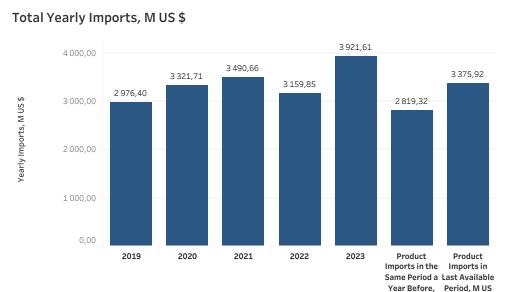
# **COMPETITION AND SUPPLIERS**

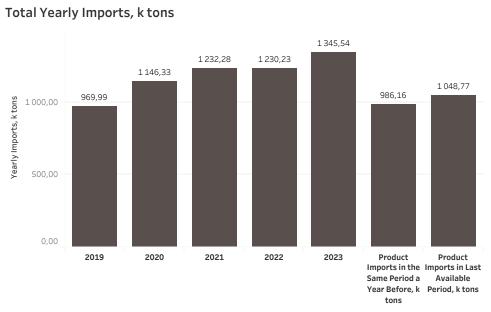
# Total Yearly Data on Imports by the Countries Analyzed

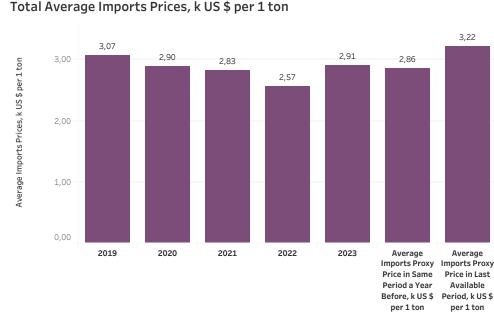
M US \$

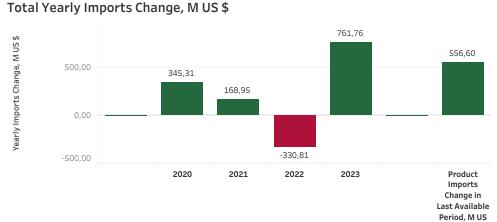
This page provides detailed insights into the yearly dynamics of cumulative imports reported by each of the Countries Analyzed in the Report. The first two graphs illustrate the total yearly import values (expressed in M US \$ and in k tons respectively) over the most recent 5 full calendar years plus the most recent available period (the sum of imports reported by each of the Country Analyzed in the Last Available Period). The third graph illustrates the calculated average imports prices over the same period.

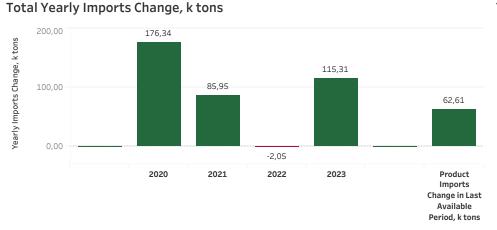
Additionally, the graphs below illustrate y-o-y changes of each respective indicator described above.

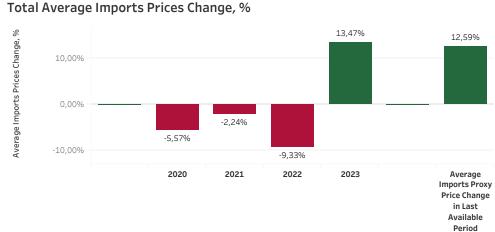












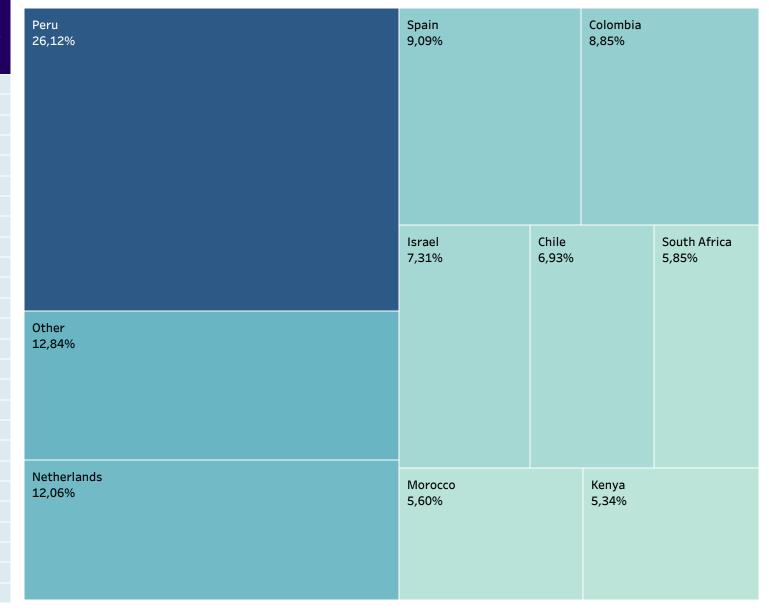
# Largest Supplying Countries to the Countries Analyzed in the Last Reported Full Calendar Year: US \$

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on data from the most recent full calendar year reported by the countries analyzed. The table lists all supplying countries, along with the total exports value (expressed in US \$) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 25 Supplying Countries to the Countries Analyzed in the Last Full Calendar Year Reported

top =o capp.yg coa.	,	1	
Supplying Country	Last Full Calendar Year Reported	Supplies of the Good Analyzed to the Countries Analyzed in the Last Full Calendar Year, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Last Full Calendar Year, %
Total		4 040,57	
Peru	2024	1 055,57	26,12%
Netherlands	2024	487,21	12,06%
Spain	2024	367,26	9,09%
Colombia	2024	357,69	8,85%
Israel	2024	295,19	7,31%
Chile	2024	279,95	6,93%
South Africa	2024	236,56	5,85%
Morocco	2024	226,45	5,60%
Kenya	2024	215,69	5,34%
Germany	2024	107,02	2,65%
Mexico	2024	56,67	1,40%
Brazil	2024	54,17	1,34%
France	2024	46,84	1,16%
United Rep. of Tanzania	2024	46,28	1,15%
Belgium	2024	43,97	1,09%
Dominican Rep.	2024	38,05	0,94%
Portugal	2024	31,17	0,77%
Guatemala	2024	18,48	0,46%
Mozambique	2024	15,07	0,37%
Slovenia	2023	10,66	0,26%
Zimbabwe	2024	8,57	0,21%
United Kingdom	2024	7,77	0,19%
Hungary	2023	7,47	0,18%
Ecuador	2024	4,03	0,10%
Italy	2024	3,56	0,09%

Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Calendar Year Reported, Based on Imports in US \$





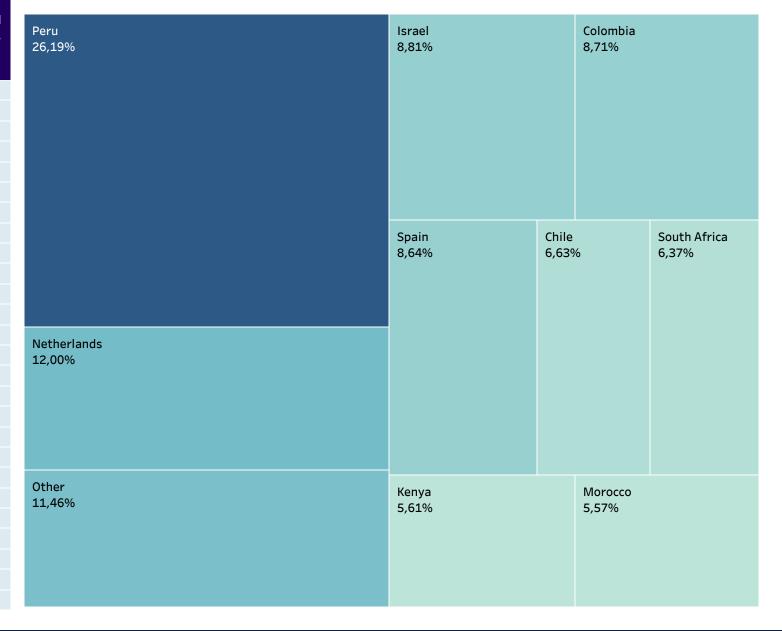
# Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: US \$

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on Last Twelve Months (LTM) data reported by the countries analyzed. The table lists all supplying countries, along with the total exports value (expressed in US \$) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 25 Supplying Countries to the Countries Analyzed in the Last Twelve Months

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %		
Total	4 478,19			
Peru	1 173,02	26,19%		
Netherlands	537,17	12,00%		
Israel	394,72	8,81%		
Colombia	390,07	8,71%		
Spain	386,99	8,64%		
Chile	296,71	6,63%		
South Africa	285,30	6,37%		
Kenya	251,29	5,61%		
Morocco	249,60	5,57%		
Germany	116,19	2,59%		
Brazil	57,35	1,28%		
United Rep. of Tanzania	52,43	1,17%		
France	49,40	1,10%		
Belgium	40,16	0,90%		
Mexico	38,96	0,87%		
Dominican Rep.	35,19	0,79%		
Portugal	28,73	0,64%		
Guatemala	19,09	0,43%		
Slovenia	11,56	0,26%		
Zimbabwe	9,64	0,22%		
United Kingdom	8,37	0,19%		
Hungary	7,73	0,17%		
Mozambique	6,04	0,13%		
Ecuador	5,67	0,13%		
Italy	3,40	0,08%		

Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, Based on Imports in US \$

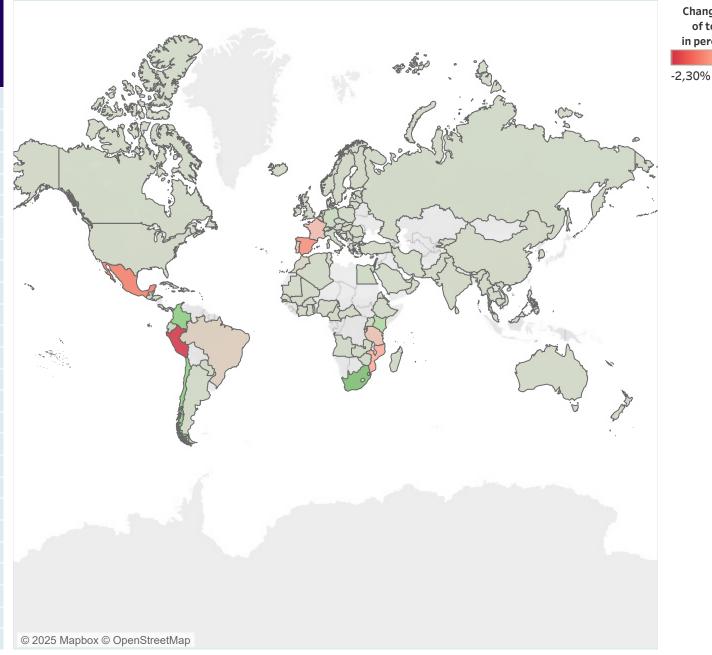




# Largest Supplying Countries to the Countries Analyzed: Competition Shifts in the Last Twelve Months (US \$)

This section provides an illustration of competitive shifts in the markets of the Countries Analyzed, focusing on changes in the mix of Supplying Countries during the Last Twelve Months (LTM) period. The accompanying table lists all the Supplying Countries, along with the total import value (in US\$) reported by all the Countries Analyzed, as well as the respective shares of total imports for each Supplying Country in both the LTM and the 12 months preceding the LTM. Additionally, a map visually represents these shifts in the shares of the Supplying Countries, with shades of green indicating countries with increasing shares and shades of red representing those with declining shares.

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Total	4 478,19		
Peru	1173,02	26,19%	28,50%
Netherlands	537,17	12,00%	11,95%
Israel	394,72	8,81%	5,88%
Colombia	390,07	8,71%	8,18%
Spain	386,99	8,64%	9,48%
Chile	296,71	6,63%	6,06%
South Africa	285,30	6,37%	5,41%
Kenya	251,29	5,61%	5,45%
Morocco	249,60	5,57%	5,61%
Germany	116,19	2,59%	2,55%
Brazil	57,35	1,28%	1,36%
United Rep. of Tanzania	52,43	1,17%	1,32%
France	49,40	1,10%	1,29%
Belgium	40,16	0,90%	1,03%
Mexico	38,96	0,87%	2,00%
Dominican Rep.	35,19	0,79%	0,90%
Portugal	28,73	0,64%	0,78%
Guatemala	19,09	0,43%	0,38%
Slovenia	11,56	0,26%	0,27%
Zimbabwe	9,64	0,22%	0,21%
United Kingdom	8,37	0,19%	0,19%
Hungary	7,73	0,17%	0,20%
Mozambique	6,04	0,13%	0,43%
Ecuador	5,67	0,13%	0,07%
Italy	3,40	0,08%	0,07%





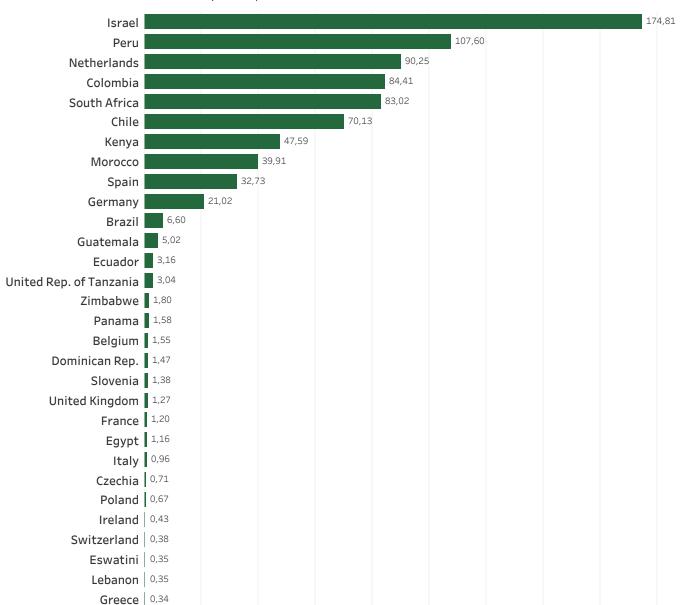
Change in the share of total imports, in percentage points

2,93%

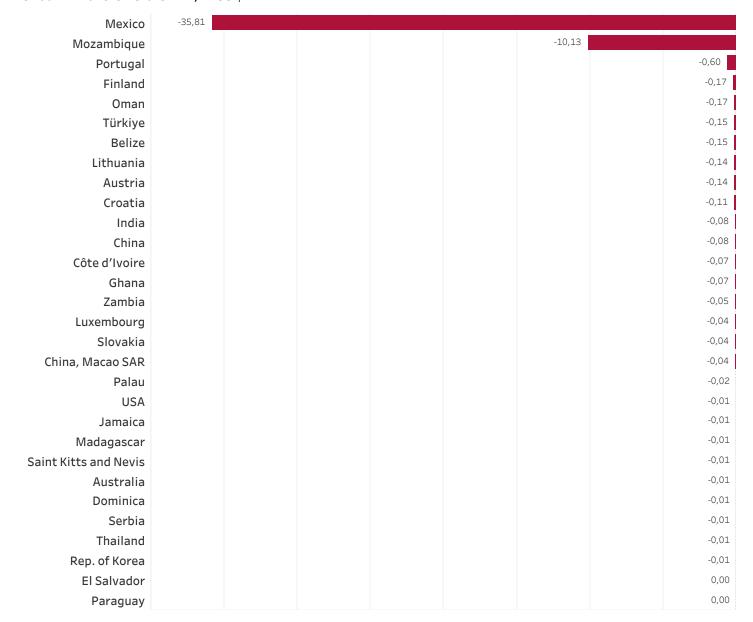
## Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Value (US \$)

This section examines the value of supplies (in US \$) from by each supplying country to the countries analyzed over the Last Twelve Months (LTM) period, as reported by the countries analyzed, and compares it to the value reported for the corresponding period 12 months before LTM. The supplying countries are classified into two categories: those that increased their supplies in absolute terms and those that decreased their supplies. These countries are then ranked based on the net absolute change in supplies, from the highest increase (or decrease) to the lowest.

Top 30 Supplying Countries with an Absolute Growth of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$



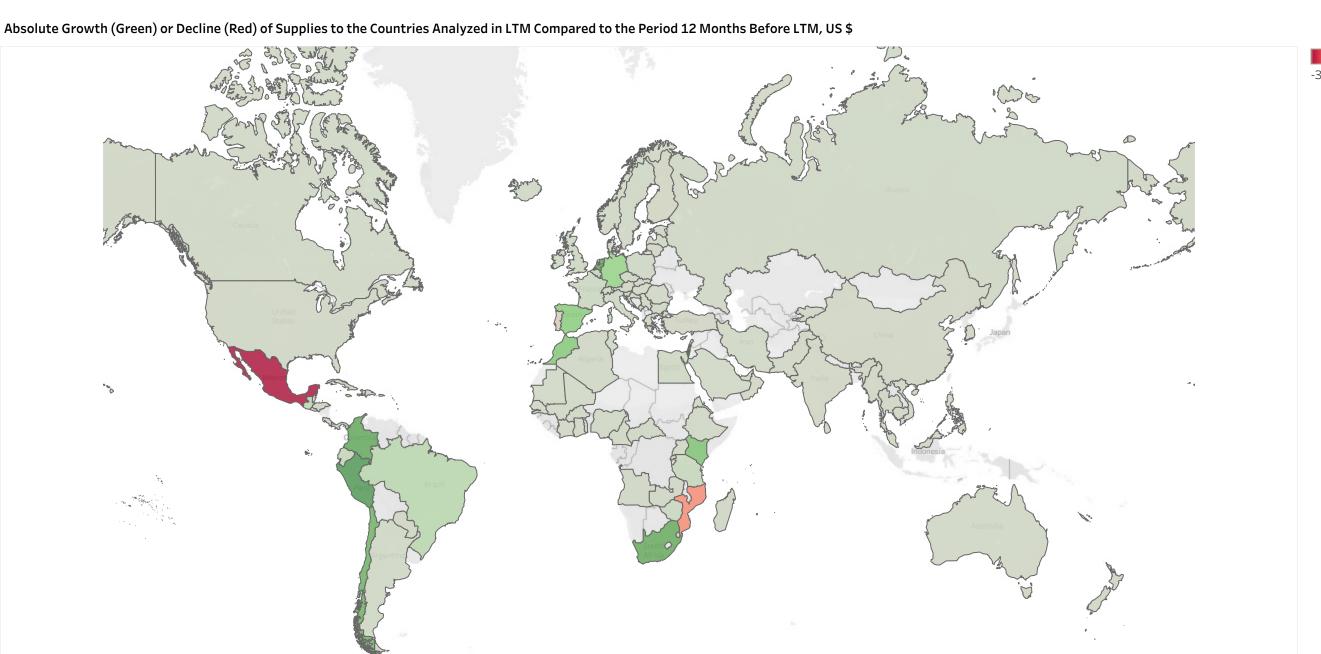
Top 30 Supplying Countries with an Absolute Decline of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$





# Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Value (US \$)

The map in this section visualizes the supplies value absolute change for each of the identified supplying country to the countries analyzed over LTM, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.





© 2025 Mapbox © OpenStreetMap

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Netherlands	Peru	31,09%	33,51%	Germany	Peru	24,80%	30,42%	Spain	Peru	54,83%	58,08%
	Colombia	15,61%	14,61%		Israel	13,14%	7,44%		Morocco	14,34%	11,08%
	South Africa	11,26%	10,45%		Colombia	10,86%	8,68%		Chile	8,36%	4,42%
	Kenya	9,70%	9,43%		South Africa	10,28%	7,32%		Colombia	4,56%	5,29%
	Chile	8,15%	6,88%		Chile	8,40%	10,24%		Kenya	4,21%	3,33%
	Spain	5,07%	5,07%		Kenya	7,32%	6,36%		Netherlands	2,36%	2,27%
	Israel	3,66%	2,44%			,	·		Brazil	1,50%	2,07%
	Morocco	2,83%	3,07%		Morocco	6,72%	8,43%		South Africa	1,05%	1,04%
	Belgium	1,74%	1,93%		Spain	5,24%	6,44%		Israel	0,90%	0,21%
	Germany	1,23%	1,84%		Netherlands	4,36%	4,26%		France	0,31%	0,40%
	France	1,02%	0,97%		Brazil	3,65%	4,20%		Germany	0,10%	0,07%
	Brazil	1,02%	0,98%		Dominican Rep.	0,83%	1,25%		Belgium	0,02%	0,13%
	United Kingdom	0,27%	0,20%		Mexico	0,73%	0,96%		Hungary	0,01%	0,00%
	Hungary	0,01%	0,01%		Guatemala	0,35%	0,20%		United Kingdom	0,00%	0,00%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
France	Netherlands	36,33%	34,54%	United Kingdom	Peru	31,61%	36,07%	Italy	Netherlands	28,69%	31,62%
	Spain	31,58%	33,24%		Israel	18,91%	14,92%		France	17,13%	20,58%
	Israel	15,99%	11,98%		South Africa	10,74%	7,72%		Peru	16,18%	12,05%
	Morocco	6,34%	10,20%		Chile	10,71%	12,89%		Israel	10,26%	5,61%
	Kenya	2,69%	3,99%		Colombia	8,65%	9,41%		Spain	8,95%	11,35%
		,	· ·		Morocco	5,70%	2,34%		Germany	8,26%	8,18%
	Belgium	1,76%	1,98%		Kenya	3,77%	2,65%		Chile	6,76%	5,52%
	Germany	1,26%	0,55%		Spain	3,71%	3,67%		Colombia	2,00%	0,84%
	Colombia	1,06%	0,73%		Brazil	0,96%	1,38%		Morocco	0,87% 0,33%	0,25% 1,95%
	Brazil	0,60%	0,52%		Germany	0,17%	0,25%		Belgium	0,33%	0.00%
	South Africa	0,23%	0,21%		Netherlands	0,11%	0,11%		Hungary Kenya	0,21%	0,00%
	Peru	0,04%	0,07%		Belgium	0,00%	0,00%		United Kingdom	0,00%	0,04%
	Chile	0,01%	0,01%		United Kingdom	0,00%	0,07%		South Africa	0,00%	0,07%



Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Poland	Israel	23,71%	10,45%
	Germany	19,31%	8,43%
	Peru	17,11%	22,55%
	Colombia	10,33%	14,48%
	Netherlands	7,36%	11,55%
	Spain	5,55%	6,99%
	South Africa	5,24%	7,12%
	Kenya	4,23%	4,43%
	Chile	4,19%	4,30%
	Morocco	1,14%	2,16%
	Brazil	0,12%	0,40%
	Hungary	0,02%	0,00%
	United Kingdom	0,00%	0,00%
	France	0,00%	0,78%
	Belgium	0,00%	0,05%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Switzerland	Peru	41,26%	39,12%
	Spain	13,72%	14,48%
	Israel	11,59%	6,97%
	Chile	8,44%	12,48%
	Morocco	8,38%	7,17%
	South Africa	3,54%	4,58%
	Kenya	3,24%	2,59%
	Colombia	3,13%	5,00%
	Brazil	1,41%	0,91%
	France	0,16%	0,22%
	United Kingdom	0,12%	0,00%
	Netherlands	0,07%	0,14%
	Germany	0,00%	0,00%
	Belgium	0,00%	0,00%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Belgium	Netherlands	70,08%	50,67%
	Spain	10,83%	9,15%
	Germany	7,82%	8,31%
	Colombia	4,89%	5,64%
	France	3,74%	5,01%
	Chile	0,53%	4,64%
	Israel	0,42%	2,98%
	Kenya	0,24%	0,05%
	Morocco	0,23%	0,79%
	Peru	0,14%	10,58%
	United Kingdom	0,00%	0,00%
	South Africa	0,00%	0,96%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Norway	Peru	38,92%	36,71%
	Colombia	16,07%	14,07%
	Chile	13,49%	17,15%
	Spain	8,84%	9,32%
	South Africa	6,74%	6,53%
	Kenya	6,33%	5,78%
	Morocco	5,65%	2,39%
	Brazil	0,40%	0,19%
	Israel	0,21%	3,30%
	France	0,00%	0,00%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Denmark	Netherlands	78,55%	75,39%
	Spain	13,63%	16,60%
	Germany	4,84%	5,95%
	Belgium	1,12%	0,39%
	Kenya	0,00%	0,00%
	France	0,00%	0,05%
	United Kingdom	0,00%	0,00%
	Israel	0,00%	0,09%

S	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
	Sweden	Netherlands	69,36%	66,75%
		Germany	10,16%	12,42%
		Spain	7,96%	8,26%
		Belgium	5,35%	2,20%
		Israel	2,60%	4,66%
		Colombia	0,09%	0,06%
		France	0,02%	0,03%
		Kenya	0,00%	0,00%



Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Romania	Germany	34,25%	33,05%
	Netherlands	33,66%	31,16%
	Hungary	14,01%	17,85%
	Spain	11,38%	11,15%
	Kenya	1,53%	3,90%
	Belgium	0,83%	0,26%
	France	0,06%	0,00%

Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Peru	28,41%	27,34%
Israel	18,56%	8,64%
Colombia	12,10%	9,26%
Spain	8,77%	10,74%
Chile	8,72%	5,43%
South Africa	5,30%	7,00%
Kenya	4,89%	14,13%
Netherlands	2,92%	2,44%
Morocco	2,59%	1,88%
Brazil	0,43%	0,39%
	Peru Israel Colombia Spain Chile South Africa Kenya Netherlands Morocco	Supplying Country         Total Imports the Country Analyzed in LTM, %           Peru         28,41%           Israel         18,56%           Colombia         12,10%           Spain         8,77%           Chile         8,72%           South Africa         5,30%           Kenya         4,89%           Netherlands         2,92%           Morocco         2,59%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Czechia	Germany	22,80%	10,26%
	Netherlands	14,32%	16,41%
	Peru	13,67%	24,06%
	Spain	8,62%	9,86%
	Colombia	6,30%	8,93%
	Israel	6,00%	2,85%
	South Africa	5,83%	9,15%
	Kenya	5,77%	5,17%
	Morocco	4,54%	3,86%
	Brazil	2,36%	0,65%
	Chile	0,61%	1,47%
	France	0,02%	0,16%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total imports the Country Analyzed in the Period 12 Months Before LTM, %
Ireland	Peru	21,69%	16,80%
	Netherlands	21,35%	13,49%
	United Kingdom	15,25%	15,24%
	Colombia	8,82%	7,33%
	Chile	7,68%	6,87%
	Morocco	5,84%	1,15%
	Spain	5,26%	2,84%
	South Africa	3,84%	3,24%
	Kenya	2,07%	5,22%
	Brazil	1,07%	0,37%
	Belgium	0,71%	0,07%
	France	0,62%	0,72%
	Israel	0,42%	3,81%
	Germany	0,34%	18,18%

Country Analyzed Supplying Country		Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Hungary	Netherlands	53,85%	46,90%
	Germany	34,58%	42,18%
	Spain	11,10%	9,27%
	Belgium	0,00%	0,07%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Slovenia	Israel	75,56%	69,77%
	Peru	8,13%	5,43%
	Spain	4,86%	3,49%
	South Africa	3,28%	3,14%
	Kenya	1,54%	1,14%
	Brazil	1,32%	0,72%
	Colombia	0,91%	0,74%
	Morocco	0,71%	1,23%
	Chile	0,71%	0,84%
	Netherlands	0,46%	0,36%
	Germany	0,38%	7,28%



Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total imports the Country Analyzed in the Period 12 Months Before LTM, %
Lithuania	Netherlands	85,38%	77,78%	Latvia	Netherlands	65,94%	69,93%
	France	3,05%	7,62%				
	Spain	1,20%	1,79%		Germany	21,02%	18,01%
	Peru	0,76%	0,58%		Deleisse	7.020/	6 2207
	Israel	0,58%	0,41%		Belgium	7,92%	6,22%
	Kenya	0,26%	0,72%		Spain	1,13%	1,28%
	Germany	0,17%	3,09%				
	Belgium	0,02%	0,61%		France	0,01%	0,00%



# Largest Supplying Countries to the Countries Analyzed in the Last Reported Full Calendar Year: tons

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on data from the most recent full calendar year reported by the countries analyzed. The table lists all supplying countries, along with the total exports volume (expressed in tons) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries analyzed.

Top 25 Supplying Countries to the Countries Analyzed in the Last Full Calendar Year Reported

Supplying Country	Last Full Calendar Year Reported	Supplies of the Good Analyzed to the Countries Analyzed in the last Full Calendar Year, tons	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Last Full Calendar Year, %
Total		1 362 844,88	
Peru	2024	398 678,76	29,25%
Netherlands	2024	171 187,14	12,56%
Colombia	2024	118 317,63	8,68%
Spain	2024	105 755,61	7,76%
Israel	2024	85 784,35	6,29%
Kenya	2024	83 564,56	6,13%
Chile	2024	78 523,02	5,76%
South Africa	2024	77 188,52	5,66%
Morocco	2024	65 813,33	4,83%
Germany	2024	36 763,12	2,70%
Brazil	2024	21 814,26	1,60%
Mexico	2024	19 128,45	1,40%
United Rep. of Tanzania	2024	16 096,02	1,18%
France	2024	15 888,27	1,17%
Belgium	2024	14 383,20	1,06%
Dominican Rep.	2024	12 994,72	0,95%
Portugal	2024	10 043,21	0,74%
Guatemala	2024	5 663,33	0,42%
Mozambique	2024	4 823,36	0,35%
Zimbabwe	2024	3 301,74	0,24%
Slovenia	2023	2 841,13	0,21%
United Kingdom	2024	2 835,32	0,21%
Hungary	2023	2 267,88	0,17%
Italy	2024	1 559,34	0,11%
Ecuador	2024	1 473,82	0,11%

Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Calendar Year Reported, Based on Imports in tons

Peru 29,25%	Colombia 8,68%		Spain 7,76%	
Other 13,06%	Israel 6,29%	Kenya 6,13%		Chile 5,76%
Netherlands 12,56%	South Africa 5,66%		Morocco 4,83%	0



# Largest Supplying Countries to the Countries Analyzed in the Last Reported Full Calendar Year: Average Imports Proxy Prices

This section presents the calculated average proxy prices of each supplying country, based on the total imports values (expressed in US \$) and imports volumes (expressed in tons) reported by the countries analyzed in the last full calendar year reported.

Top 25 Supplying Countries to the Countries Analyzed in the Last Full Calendar Year Reported

	Last Full Calendar Year Reported	Supplies of the Good Analyzed to the Countries Analyzed in the last Full Calendar Year, kg	Supplies of the Good Analyzed to the Countries Analyzed in the last Full Calendar Year, US \$	
	2023	2 841 129,57	10 656 913,11	
	2023	61 075 583,76	221 597 246,60	
	2023	97 114 310,18	331 509 548,98	
	2023	59 830 938,26	210 504 228,72	
	2023	56 098 975,48	191 588 953,51	
	2023	2 267 881,00	7 467 220,34	3,29
	2023	4 050 527,47	13 774 586,32	3,26
	2023	4 348 709,54	13 843 749,14	3,12
	2023	9 040 285,73	27 195 169,84	3,10
	2023	59 587 516,49	185 632 692,74	3,06
	2023	14 382 112,87	43 962 361,19	3,06
	2023	101 586 456,61	308 243 947,18	3,02
	2023	17 564 030,86	52 916 234,15	2,96
	2023	15 847 403,35	46 689 067,91	2,95
	2023	11 217 225,23	32 085 159,65	2,93
	2023	34 401 492,09	98 837 092,02	2,91
ania	2023	15 249 717,93	43 989 729,56	2,88
	2023	170 001 320,46	482 010 297,16	2,85
	2023	2 814 993,75	7 659 901,36	2,74
	2023	1 218 096,05	3 064 368,34	2,74
	2023	335 330 648,67	865 255 103,29	2,65
	2023	2 399 718,07	6 195 388,31	2,59
	2023	75 911 968,10	191 924 691,45	2,58
	2023	19 605 630,36	48 176 616,23	2,48
	2023	1 497 971,76	3 255 405,23	2,28



# Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: tons

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on Last Twelve Months (LTM) data reported by the countries analyzed. The table lists all supplying countries, along with the total exports volume (expressed in tons) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 25 Supplying Countries to the Countries Analyzed in the Last Twelve Months

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, tons	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %
Total	1 408 163,80	
Peru	381 156,37	27,07%
Netherlands	187 420,29	13,31%
Colombia	122 343,76	8,69%
Israel	111 448,06	7,91%
Spain	110 935,58	7,88%
Kenya	87 891,12	6,24%
South Africa	84 339,99	5,99%
Chile	79 722,11	5,66%
Morocco	72 335,82	5,14%
Germany	38 830,13	2,76%
Brazil	21 137,31	1,50%
United Rep. of Tanzania	17 982,72	1,28%
France	17 221,02	1,22%
Mexico	12 803,17	0,91%
Belgium	11 833,66	0,84%
Dominican Rep.	11 768,68	0,84%
Portugal	9 032,45	0,64%
Guatemala	5 751,86	0,41%
Slovenia	3 157,45	0,22%
Zimbabwe	3 068,92	0,22%
Hungary	2 924,82	0,21%
United Kingdom	2 861,74	0,20%
Ecuador	1 902,04	0,14%
Mozambique	1748,50	0,12%
Italy	1 420,98	0,10%

Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, Based on Imports in tons

Peru 27,07%	Colombia 8,69%		Israel 7,91%	
Netherlands 13,31%	Spain 7,88%	Kenya 6,24%		South Africa 5,99%
Other 12,11%	Chile 5,66%		Morocco 5,14%	



# Largest Supplying Countries to the Countries Analyzed: Competition Shifts in the Last Twelve Months (tons)

This section provides an illustration of competitive shifts in the markets of the Countries Analyzed, focusing on changes in the mix of Supplying Countries during the Last Twelve Months (LTM) period. The accompanying table lists all Supplying Countries, along with the total import value (in tons) reported by all the Countries Analyzed, as well as the respective shares of total imports for each Supplying Country in both the LTM and the 12 months preceding the LTM. Additionally, a map visually represents these shifts in the shares of the Supplying Countries, with shades of green indicating countries with increasing shares and shades of red representing those with declining shares.

Supplying Country	Total Imports by the Countries in LTM, kg	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %	
Total	1 408 163 798			
Peru	381 156 372	27,07%	31,28%	
Netherlands	187 420 294	13,31%	12,70%	
Colombia	122 343 761	8,69%	7,95%	
Israel	111 448 064	7,91%	5,11%	
Spain	110 935 583	7,88%	8,24%	
Kenya	87 891 125	6,24%	6,09%	
South Africa	84 339 989	5,99%	5,06%	
Chile	79 722 114	5,66%	5,50%	
Morocco	72 335 819	5,14%	4,72%	
Germany	38 830 126	2,76%	2,46%	
Brazil	21 137 315	1,50%	1,58%	
United Rep. of Tanzania	17 982 721	1,28%	1,34%	
France	17 221 021	1,22%	1,22%	
Mexico	12 803 169	0,91%	2,04%	
Belgium	11 833 662	0,84%	0,94%	
Dominican Rep.	11 768 681	0,84%	0,94%	
Portugal	9 032 452	0,64%	0,72%	
Guatemala	5 751 856	0,41%	0,37%	
Slovenia	3 157 451	0,22%	0,21%	
Zimbabwe	3 068 924	0,22%	0,24%	
Hungary	2 924 825	0,21%	0,16%	
United Kingdom	2 861 742	0,20%	0,20%	
Ecuador	1 902 037	0,14%	0,07%	
Mozambique	1 748 495	0,12%	0,40%	
Italy	1 420 980	0,10%	0,07%	





Change in the share of total imports, in percentage points

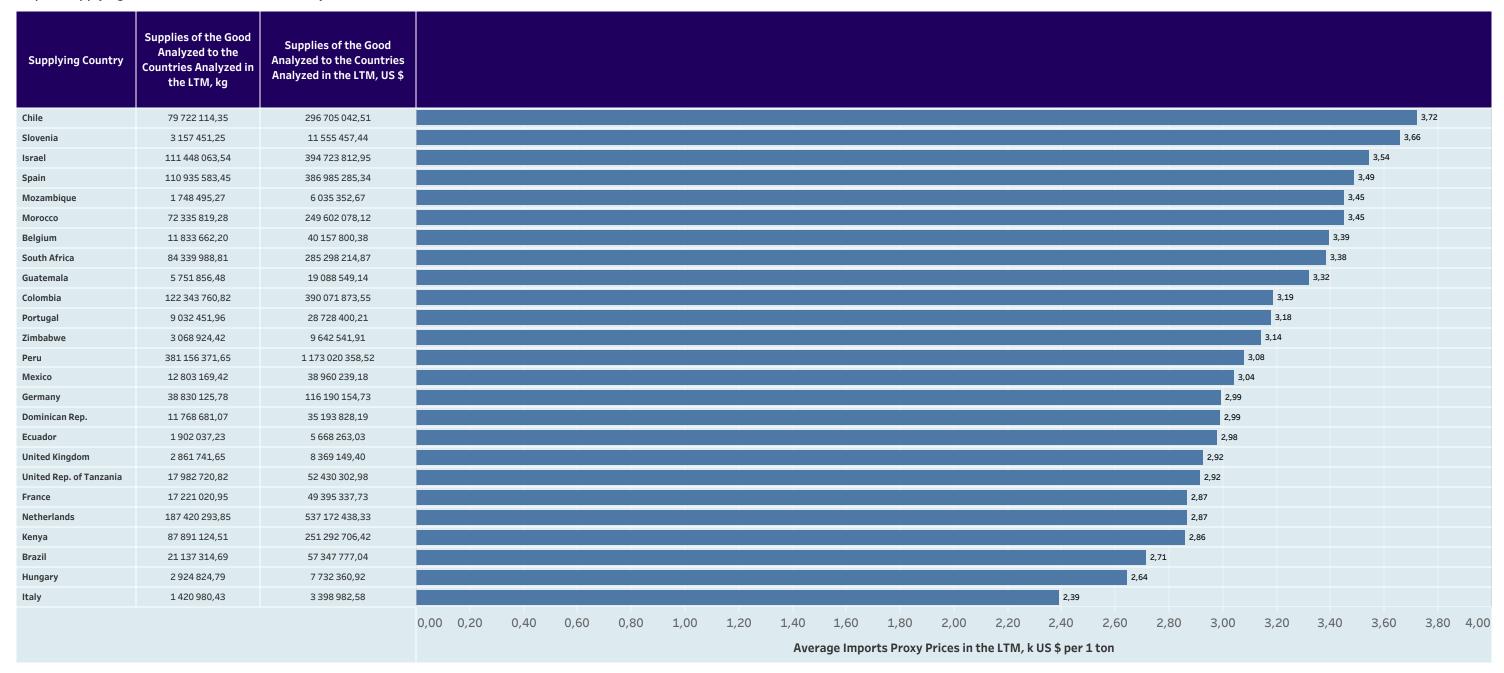
2,80%

-4,22%

### Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Average Imports Proxy Prices

This section presents the calculated average proxy prices of each supplying country, based on the total imports values (expressed in US \$) and imports volumes (expressed in tons) reported by the countries analyzed in the Last Twelve Months Period.

Top 25 Supplying Countries to the Countries Analyzed in the Last Twelve Months

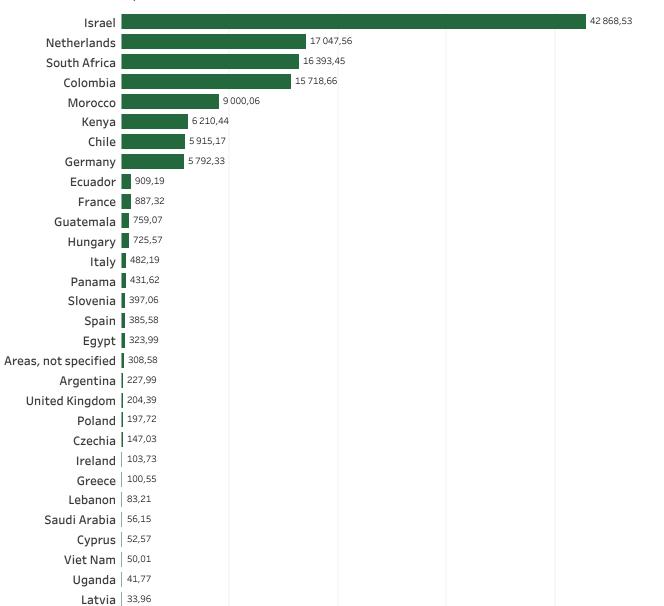




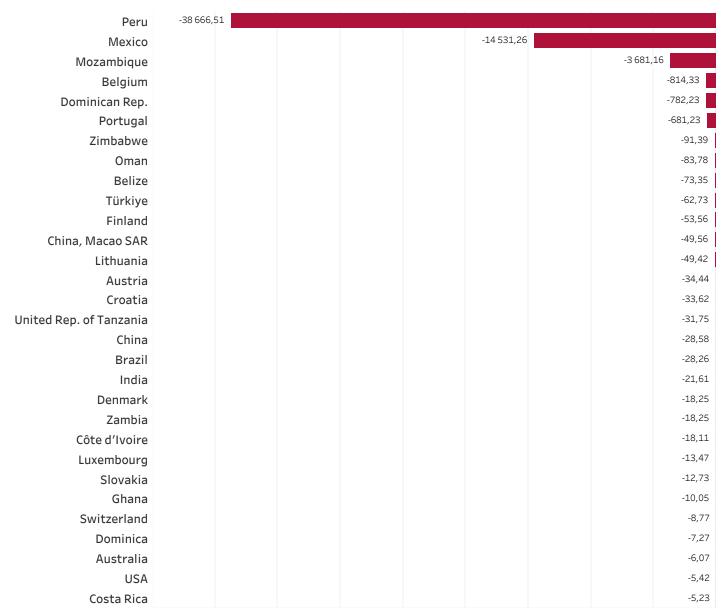
## Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Volume (tons)

This section examines the volume of supplies (expressed in tons) by each supplying country to the countries analyzed over the Last Twelve Months (LTM) period, as reported by the countries analyzed, and compares it to the volume reported for the corresponding period 12 months before the LTM. The supplying countries are classified into two categories: those that increased their supplies in absolute terms and those that decreased their supplies. These countries are then ranked based on the net absolute change in supplies, from the highest increase (or decrease) to the lowest.

Top 30 Supplying Countries with an Absolute Growth of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



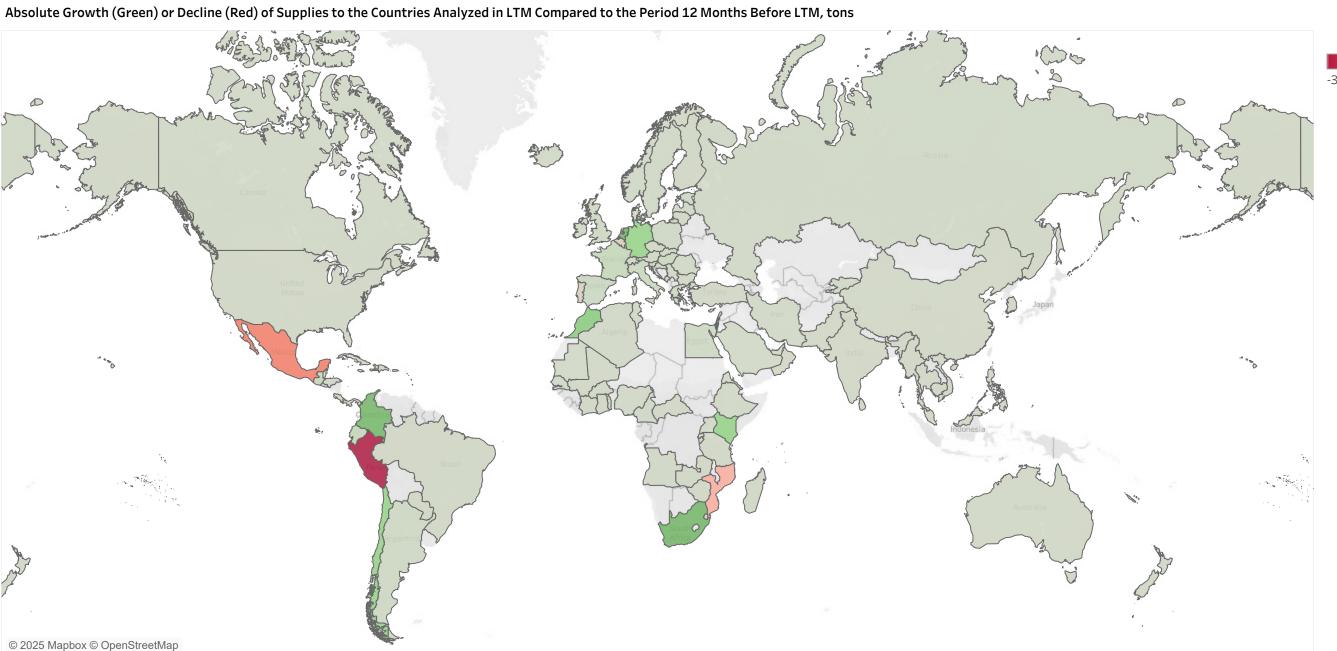
Top 30 Supplying Countries with an Absolute Decline of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons





# Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Volume (tons)

The map in this section visualizes the supplies volume absolute change for each of the identified supplying country to the countries analyzed over LTM, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.



Absolute Growth or Decline of Supplies, tons

42 868,53

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Netherlands	Peru	31,04%	34,67%
	Colombia	15,97%	13,95%
	Kenya	11,04%	11,03%
	South Africa	10,50%	9,66%
	Chile	7,26%	6,95%
	Spain	4,92%	4,53%
	Israel	3,42%	2,23%
	Morocco	2,78%	2,73%
	Brazil	1,41%	1,29%
	Belgium	1,40%	1,59%
	Germany	1,24%	1,55%
	France	1,02%	1,01%
	Mexico	0,71%	1,74%
	United Kingdom	0,38%	0,23%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Germany	Peru	24,92%	34,54%
	Israel	11,87%	6,24%
	Colombia	11,52%	8,89%
	South Africa	10,65%	7,72%
	Kenya	8,11%	7,15%
	Chile	7,23%	9,37%
	Morocco	5,91%	6,86%
	Netherlands	5,71%	4,22%
	Spain	4,98%	5,02%
	Brazil	3,74%	4,21%
	France	0,03%	0,02%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Spain	Peru	54,38%	60,15%
	Morocco	11,56%	8,05%
	Chile	6,26%	3,73%
	Kenya	5,47%	3,82%
	Colombia	5,24%	6,10%
	Netherlands	4,08%	3,63%
	Mexico	2,15%	5,24%
	Brazil	2,10%	2,53%
	South Africa	1,16%	1,15%
	Israel	1,07%	0,19%
	France	0,91%	0,39%
	Germany	0,40%	0,09%
	Belgium	0,02%	0,12%
	United Kingdom	0,00%	0,00%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
France	Netherlands	40,32%	39,30%
	Spain	27,35%	29,76%
	Israel	13,89%	10,61%
	Morocco	5,91%	8,79%
	Kenya	3,22%	4,48%
	Belgium	2,41%	2,33%
	Germany	1,44%	0,60%
	Colombia	1,16%	0,83%
	Mexico	0,79%	0,86%
	Brazil	0,73%	0,53%
	South Africa	0,57%	0,16%
	Peru	0,28%	0,27%
	Chile	0,12%	0,10%
	United Kinadom	0.03%	0.01%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
United Kingdom	Peru	34,81%	40,20%
	Israel	16,84%	12,32%
	South Africa	10,70%	7,97%
	Chile	10,12%	11,54%
	Colombia	9,61%	9,52%
	Morocco	4,91%	1,97%
	Kenya	3,96%	2,79%
	Spain	2,78%	2,58%
	Brazil	1,16%	1,77%
	Mexico	0,42%	2,23%
	Germany	0,14%	0,15%
	Netherlands	0,08%	0,08%
	Belgium	0,00%	0,00%
	United Kingdom	0,00%	0,04%
	France	0,00%	0,01%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Italy	Netherlands	33,27%	34,39%
	France	17,27%	19,92%
	Peru	12,86%	11,97%
	Spain	9,77%	10,39%
	Israel	8,73%	4,83%
	Germany	8,48%	9,12%
	Chile	5,34%	4,46%
	Colombia	1,61%	0,87%
	Hungary	1,00%	0,00%
	Morocco	0,80%	0,28%
	Kenya	0,14%	0,44%
	United Kingdom	0,00%	0,03%
	South Africa	0,00%	0,05%
	Brazil	0,00%	0,14%



#### Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Poland	Israel	23,01%	10,67%
	Peru	17,27%	22,78%
	Germany	15,91%	6,99%
	Spain	10,75%	10,22%
	Colombia	10,09%	14,49%
	Netherlands	6,59%	9,68%
	South Africa	5,62%	7,29%
	Kenya	5,40%	5,58%
	Chile	2,72%	3,06%
	Morocco	0,91%	1,68%
	Mexico	0,37%	1,55%
	Brazil	0,13%	0,42%
	United Kingdom	0,00%	0,00%
	France	0,00%	0,92%
	Belgium	0,00%	0,10%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Switzerland	Peru	42,22%	44,54%
	Spain	12,65%	11,64%
	Israel	11,64%	6,36%
	Chile	8,89%	12,66%
	Morocco	8,29%	6,08%
	South Africa	3,63%	4,40%
	Colombia	3,39%	4,62%
	Kenya	3,01%	2,91%
	Brazil	1,43%	1,04%
	Mexico	0,27%	0,61%
	France	0,18%	0,16%
	United Kingdom	0,09%	0,00%
	Netherlands	0,06%	0,14%
	Germany	0,00%	0,00%
	Belgium	0,00%	0,00%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Belgium	Netherlands	72,70%	55,02%
	Spain	11,09%	8,94%
	Germany	5,70%	5,84%
	Colombia	4,22%	5,16%
	France	3,26%	4,20%
	Chile	0,54%	4,46%
	Kenya	0,36%	0,08%
	Israel	0,34%	2,51%
	Morocco	0,26%	0,67%
	Peru	0,16%	11,07%
	United Kingdom	0,00%	0,00%
	South Africa	0,00%	0,72%

Country Analyzed	Supplying Country	Supplying Country's Share in Total imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Norway	Peru	39,27%	39,80%
	Colombia	16,86%	13,60%
	Chile	12,59%	15,62%
	Spain	8,17%	9,18%
	South Africa	6,79%	6,16%
	Kenya	6,64%	6,11%
	Morocco	5,59%	2,14%
	Brazil	0,45%	0,20%
	Mexico	0,28%	2,60%
	Israel	0,22%	3,01%
	France	0,00%	0,00%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Denmark	Netherlands	80,78%	77,86%
	Spain	11,15%	13,45%
	Germany	5,01%	6,35%
	Belgium	1,28%	0,52%
	Kenya	0,00%	0,00%
	France	0,00%	0,09%
	United Kingdom	0,00%	0,00%
	Israel	0,00%	0,13%

Country Analyzed	Supplying Country	Supplying Country's Share in Total imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Sweden	Netherlands	65,65%	64,30%
	Germany	17,59%	19,64%
	Spain	6,97%	6,89%
	Israel	2,20%	3,58%
	Colombia	0,07%	0,03%
	France	0,02%	0,04%
	Kenya	0,00%	0,00%



#### Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Romania	Germany	36,18%	34,45%
	Netherlands	34,26%	30,09%
	Spain	9,78%	10,19%
	Kenya	2,70%	6,83%
	Belgium	0,58%	0,27%
	France	0,03%	0,00%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Ukraine	Peru	27,41%	26,97%
	Israel	20,06%	8,98%
	Colombia	12,91%	8,87%
	Spain	9,05%	11,43%
	Chile	7,72%	5,16%
	Kenya	5,37%	14,62%
	South Africa	5,10%	7,17%
	Netherlands	2,32%	1,95%
	Morocco	2,12%	1,70%
	Mexico	0,61%	2,00%
	Brazil	0,34%	0,32%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Czechia	Germany	19,54%	8,48%
	South Africa	12,89%	12,17%
	Peru	12,88%	26,40%
	Netherlands	9,49%	12,26%
	Mexico	8,09%	2,34%
	Spain	7,91%	10,61%
	Kenya	6,27%	5,81%
	Israel	6,18%	2,92%
	Colombia	5,66%	8,64%
	Morocco	4,04%	3,30%
	Brazil	2,33%	0,76%
	Chile	0,36%	0,97%
	France	0,00%	0,12%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Ireland	Peru	23,10%	18,82%
	Netherlands	23,00%	12,58%
	United Kingdom	14,71%	19,33%
	Colombia	8,74%	6,74%
	Chile	6,50%	6,42%
	Spain	5,35%	3,31%
	Morocco	4,97%	0,73%
	South Africa	4,03%	3,84%
	Kenya	1,93%	4,75%
	Mexico	1,16%	0,91%
	Brazil	1,05%	0,39%
	France	0,47%	0,57%
	Belgium	0,39%	0,03%
	Germany	0,39%	13,25%
	Israel	0,27%	3,45%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Hungary	Netherlands	46,45%	36,99%
	Germany	38,82%	50,87%
	Spain	14,42%	10,78%
	Belgium	0,00%	0,03%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Slovenia	Israel	73,61%	70,73%
	Peru	8,82%	6,55%
	Spain	5,29%	3,38%
	South Africa	4,16%	3,90%
	Brazil	1,83%	0,85%
	Kenya	1,43%	1,31%
	Colombia	0,90%	0,78%
	Morocco	0,70%	1,02%
	Chile	0,52%	0,61%
	Netherlands	0,51%	0,42%
	Germany	0,44%	5,17%
	Mexico	0,25%	0,69%



#### Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Lithuania	Netherlands	85,83%	80,03%	Latvia	Netherlands	70,59%	73,87%
	France	2,87%	6,39%				
	Spain 1,10% 1,54% Germany		Germany	17,07%	15,56%		
	Peru	0,81%	0,96%				
	Israel	0,68%	0,51%		Belgium	6,73%	5,20%
	Kenya	0,40%	0,94%				
	Germany	0,18%	3,03%		Spain	2,05%	1,60%
	Belgium 0,01% 0,55%						
	Mexico	0,00%			France	0,00%	0,00%



# Most Growing and Most Declining Markets by Imports Value Change (US \$)

The subsequent sections of the report focus on specific markets (out of the countries analyzed) that have either experienced the highest growth rates in imports during the LTM period (or, for certain product markets, exhibited the slowest rates of decline), and countries that have experienced the most significant declines in imports. The initial part of the analysis is based on changes in import values, expressed in US \$. The countries falling into both categories, based on import value changes, are presented in the accompanying tables.

#### Fastest Growing / Slowest Declining Markets

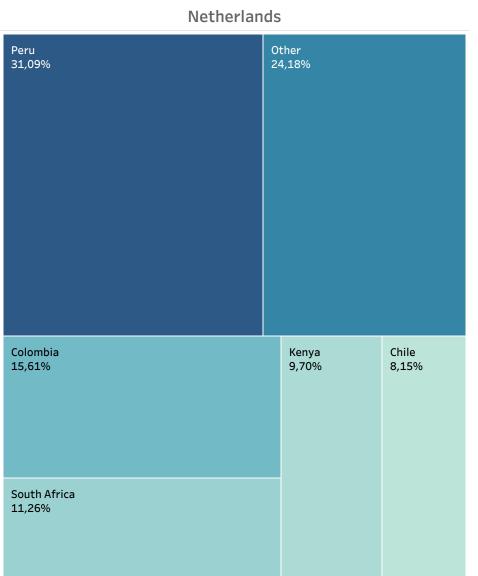
#### **Most Declining Markets**

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %	Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Netherlands	11.2023 - 10.2024	199 032 296	1 306 974 422	17,96%	Lithuania	10.2023 - 09.2024	-1 448 723	16 717 812	-7,97%
Germany	10.2023 - 09.2024	198 937 703	663 885 116	42,79%	Ireland	11.2023 - 10.2024	83 501	30 765 692	0,27%
United Kingdom	01.2024 - 12.2024	93 569 045	381 116 548	32,54%	Slovenia	11.2023 - 10.2024	779 001	18 013 634	4,52%
Spain	09.2023 - 08.2024	64 623 362	618 656 355	11,66%	Latvia	12.2023 - 11.2024	1 012 877	13 321 746	8,23%
France	03.2023 - 02.2024	54 421 143	599 983 179	9,98%	Czechia	01.2024 - 12.2024	2 417 304	33 020 436	7,90%
Italy	12.2023 - 11.2024	35 868 213	173 997 892	25,97%	Hungary	11.2023 - 10.2024	3 924 758	22 390 114	21,25%
Poland	10.2023 - 09.2024	22 140 548	132 851 440	20,00%	Denmark	09.2023 - 08.2024	5 925 783	63 668 833	10,26%
Switzerland	01.2024 - 12.2024	15 546 887	90 346 109	20,78%	Ukraine	11.2023 - 10.2024	7 071 012	45 663 744	18,32%
Belgium	12.2023 - 11.2024	11 160 326	87 936 725	14,54%	Norway	01.2024 - 12.2024	7 434 719	72 069 753	11,50%
Romania	08.2023 - 07.2024	9 466 367	50 668 172	22,98%	Sweden	11.2023 - 10.2024	7 542 857	56 145 056	15,52%



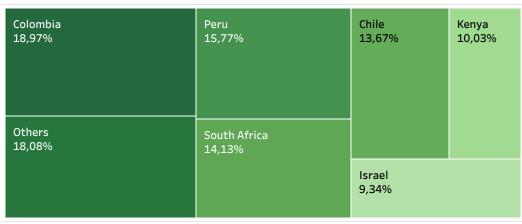
This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the analyzed country, reflecting the shares of the supplying countries in total absolute positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.





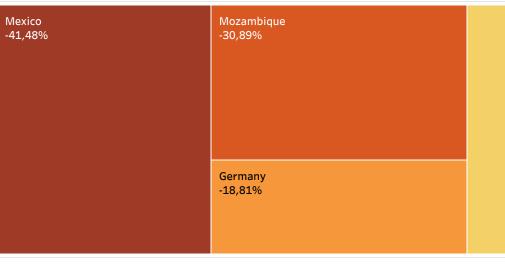
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.

#### Netherlands

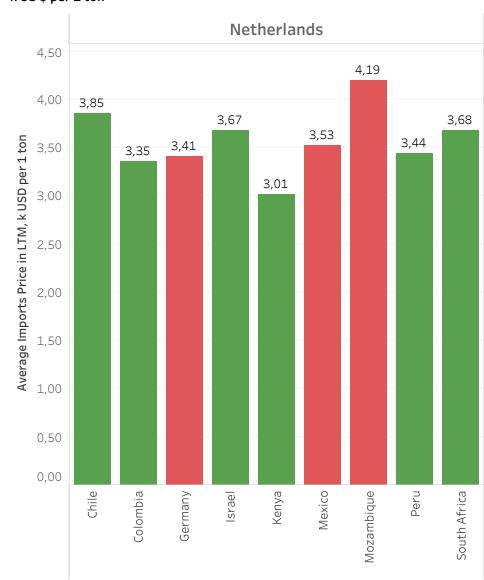


Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.

#### Netherlands

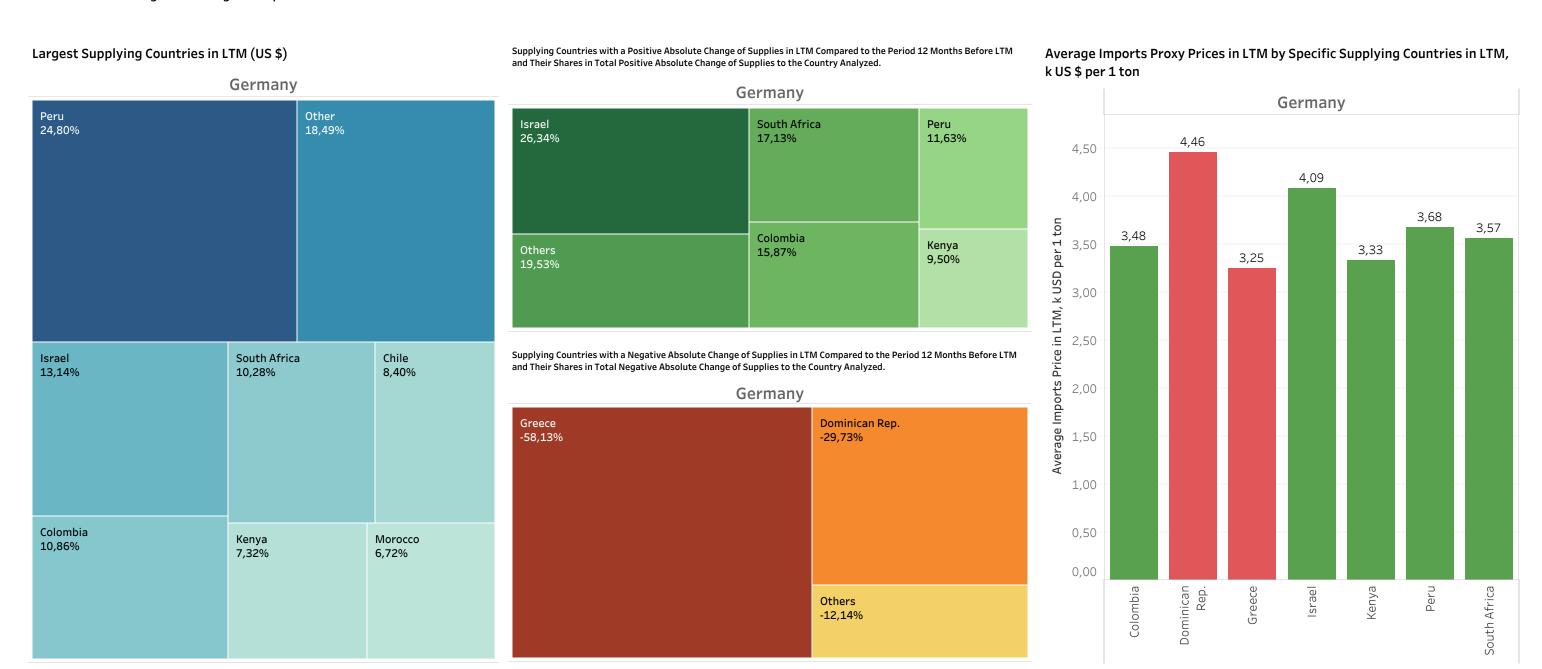


Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



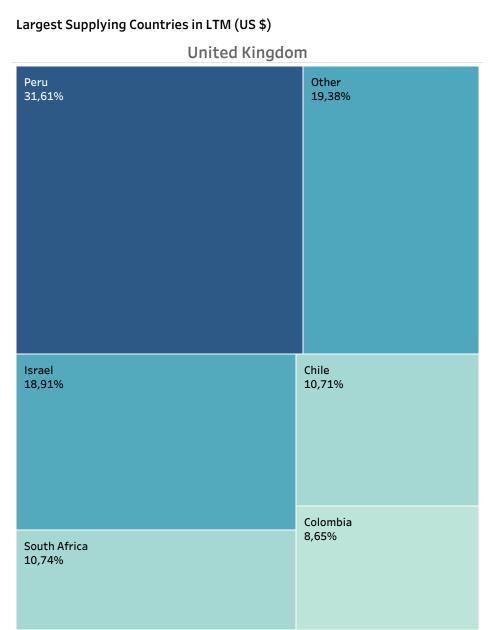


This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the analyzed country, reflecting the shares of the supplying countries in total absolute positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

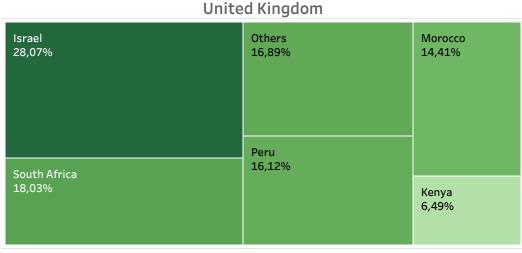




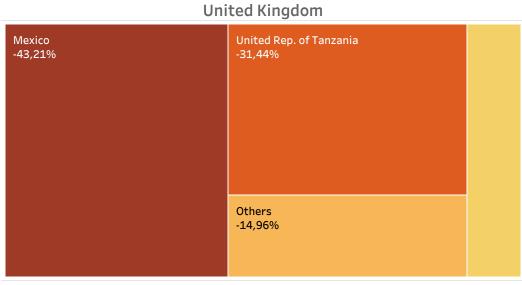
This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the analyzed country, reflecting the shares of the supplying countries in total absolute positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.



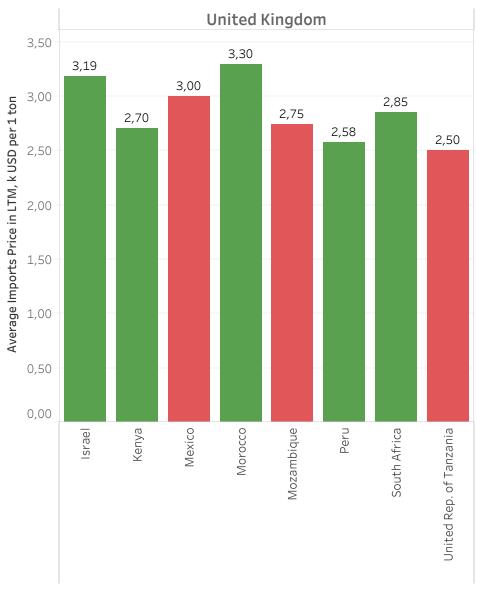
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton





This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the analyzed country, reflecting the shares of the supplying countries in total absolute positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

18,71%

Kenya

Others

Brazil -7,61%

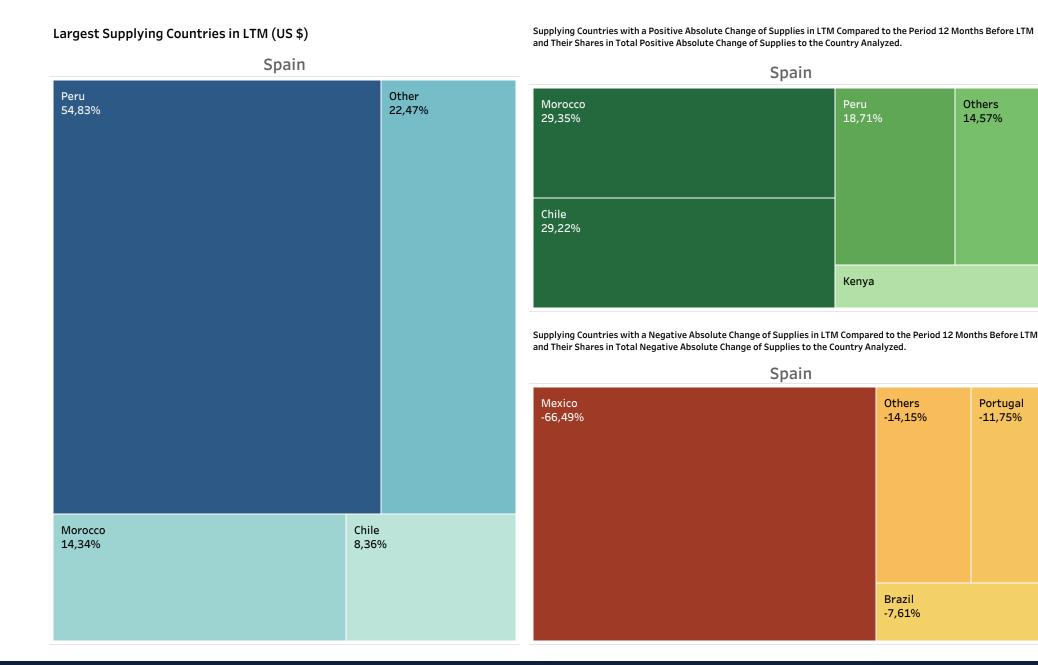
-14,15%

Others

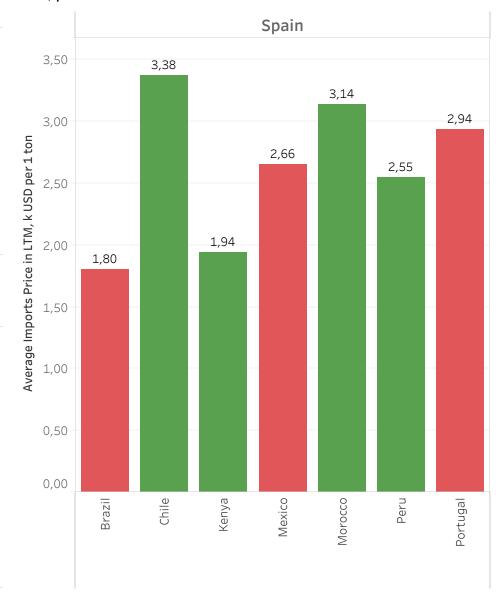
14,57%

Portugal

-11,75%

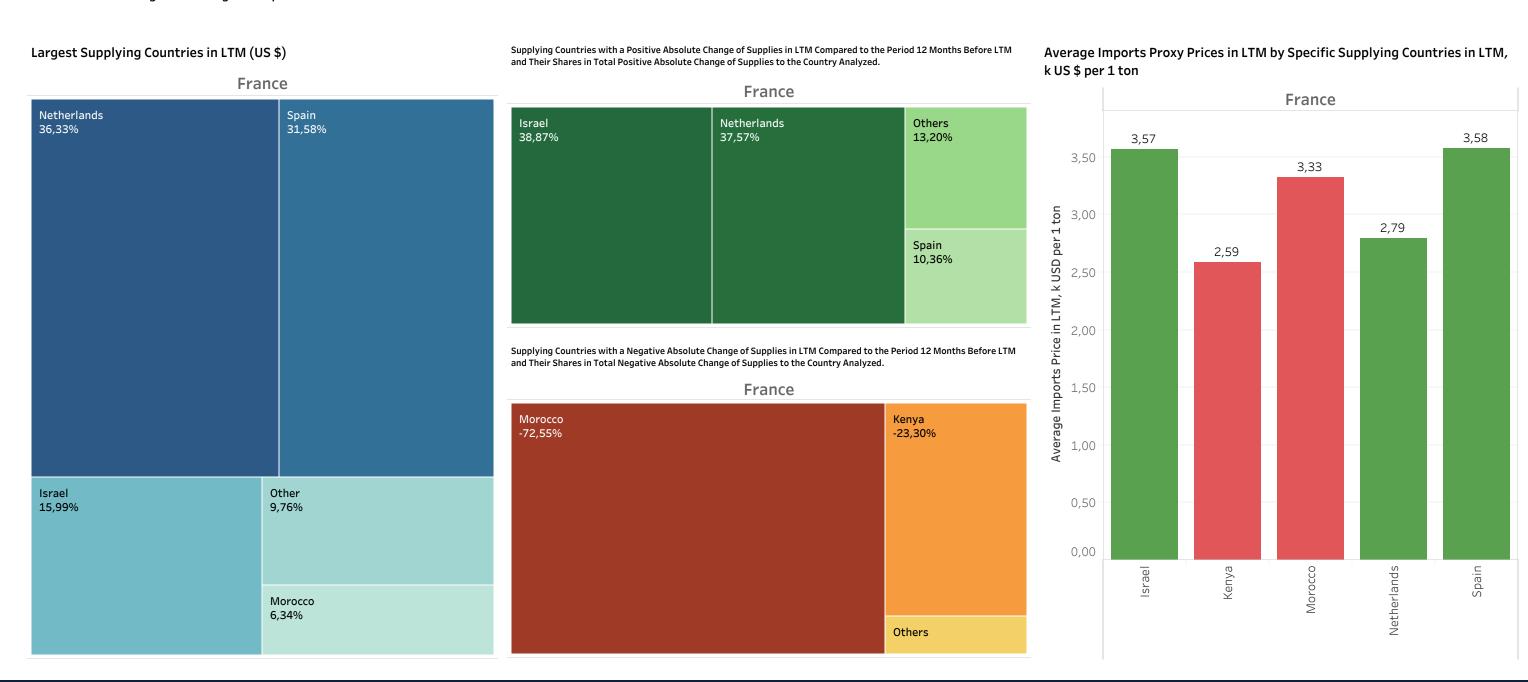


Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton





This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the analyzed country, reflecting the shares of the supplying countries in total absolute positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

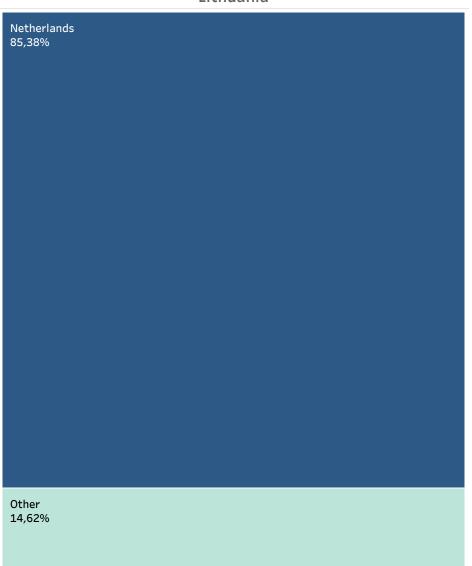




This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

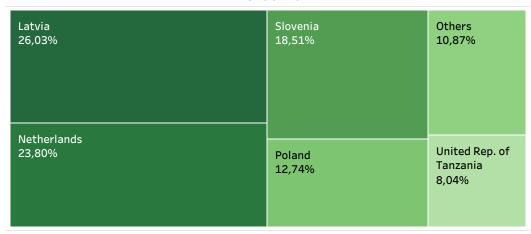
Largest Supplying Countries in LTM (US \$)





Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.

Lithuania

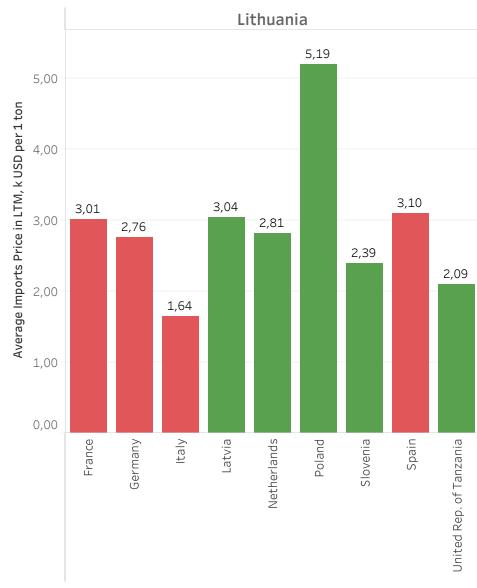


Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.

Lithuania

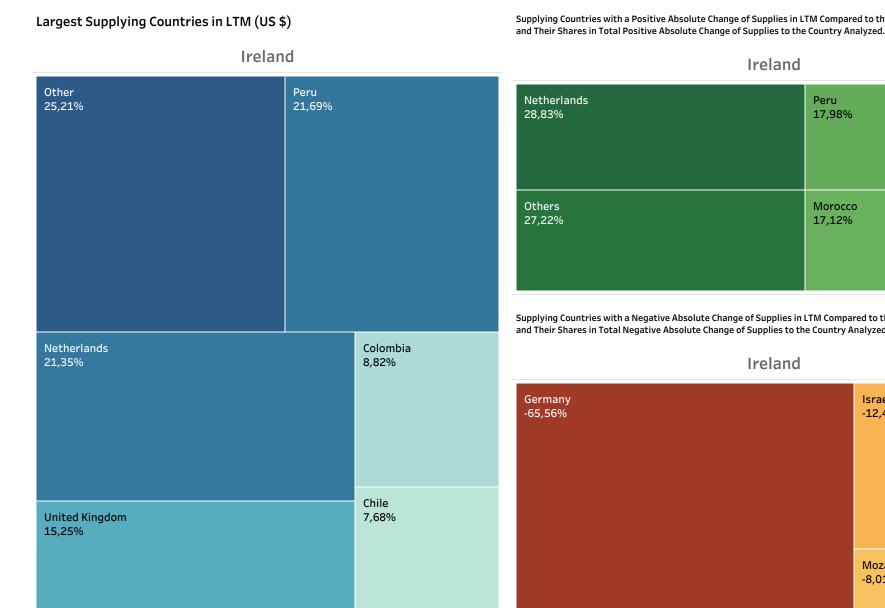
#### Italy France Germany -42,69% -25,97% -9,73% Others Spain -6,08% -15,53%

Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton





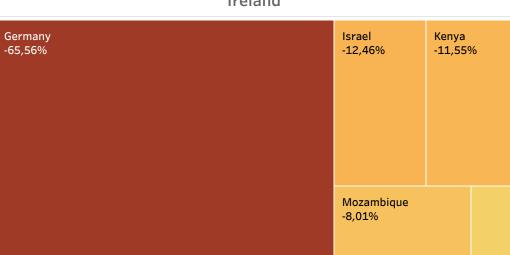
This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.



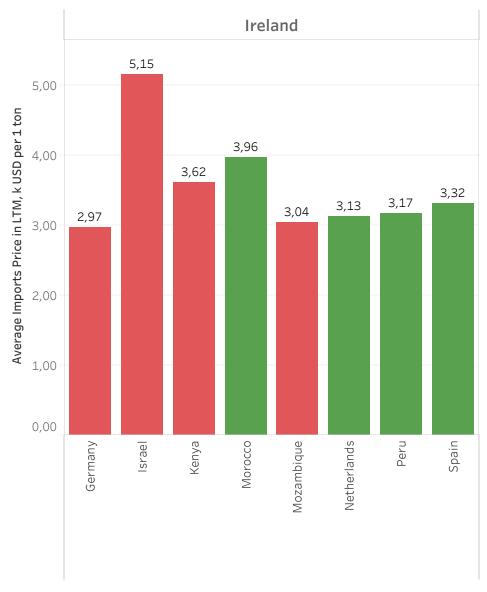
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM



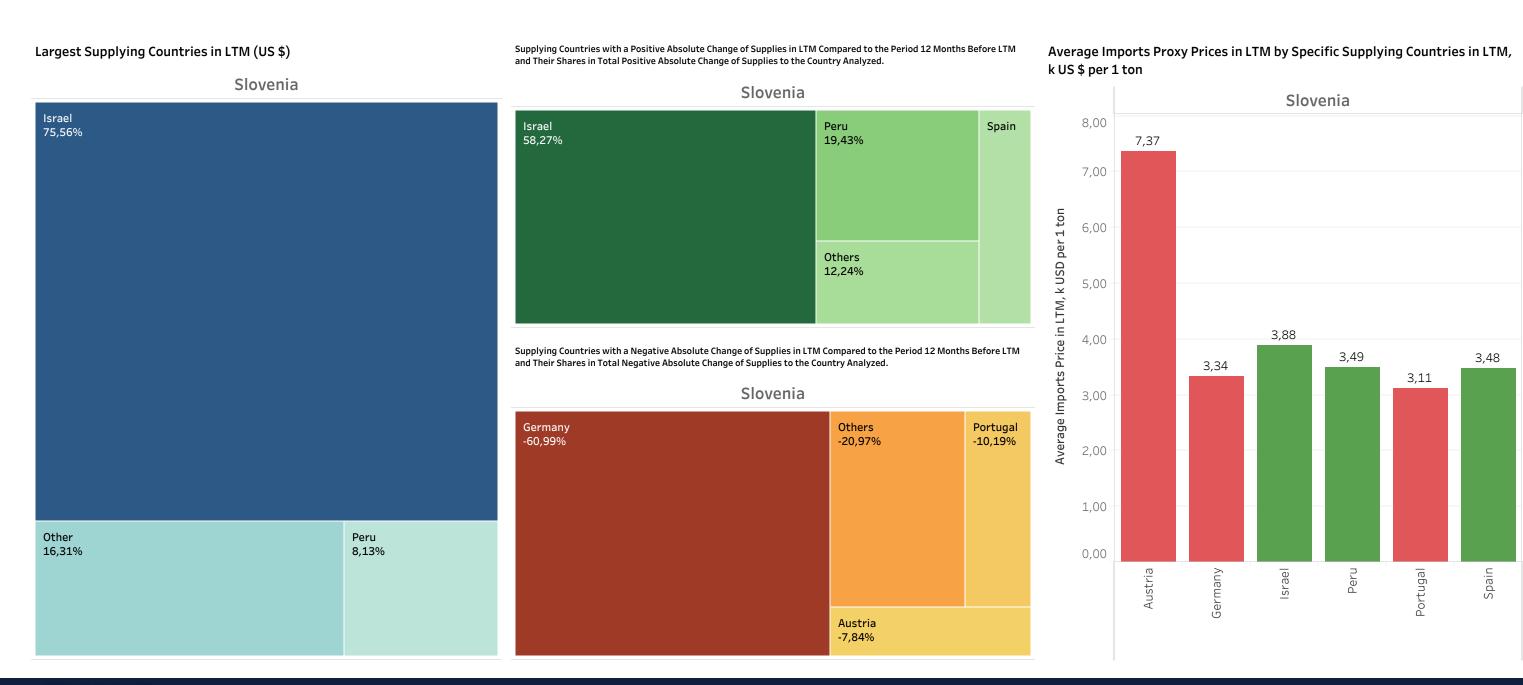
Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

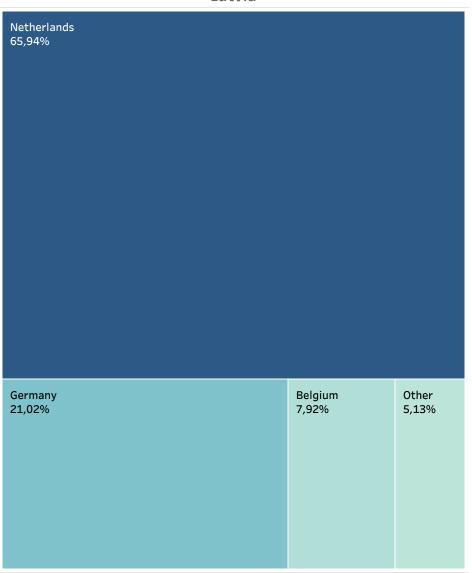




This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

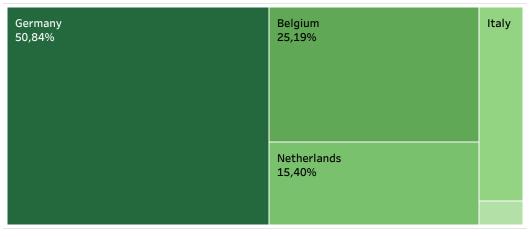






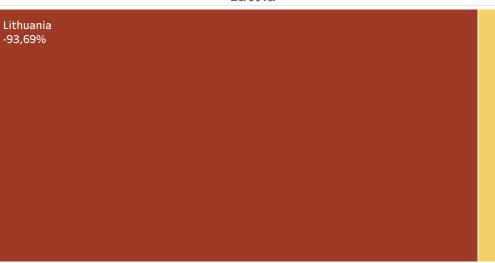
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.

#### Latvia

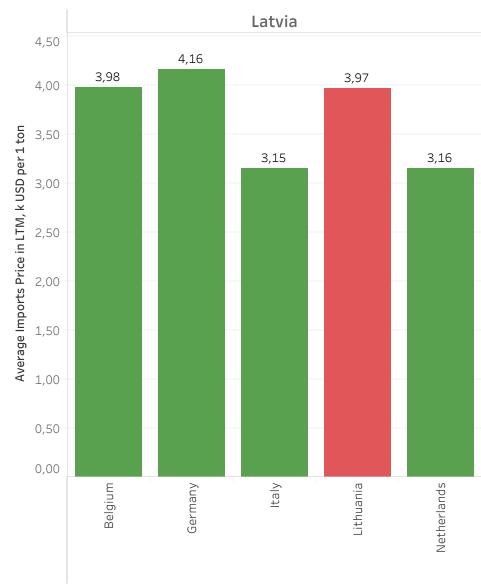


Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.

#### Latvia

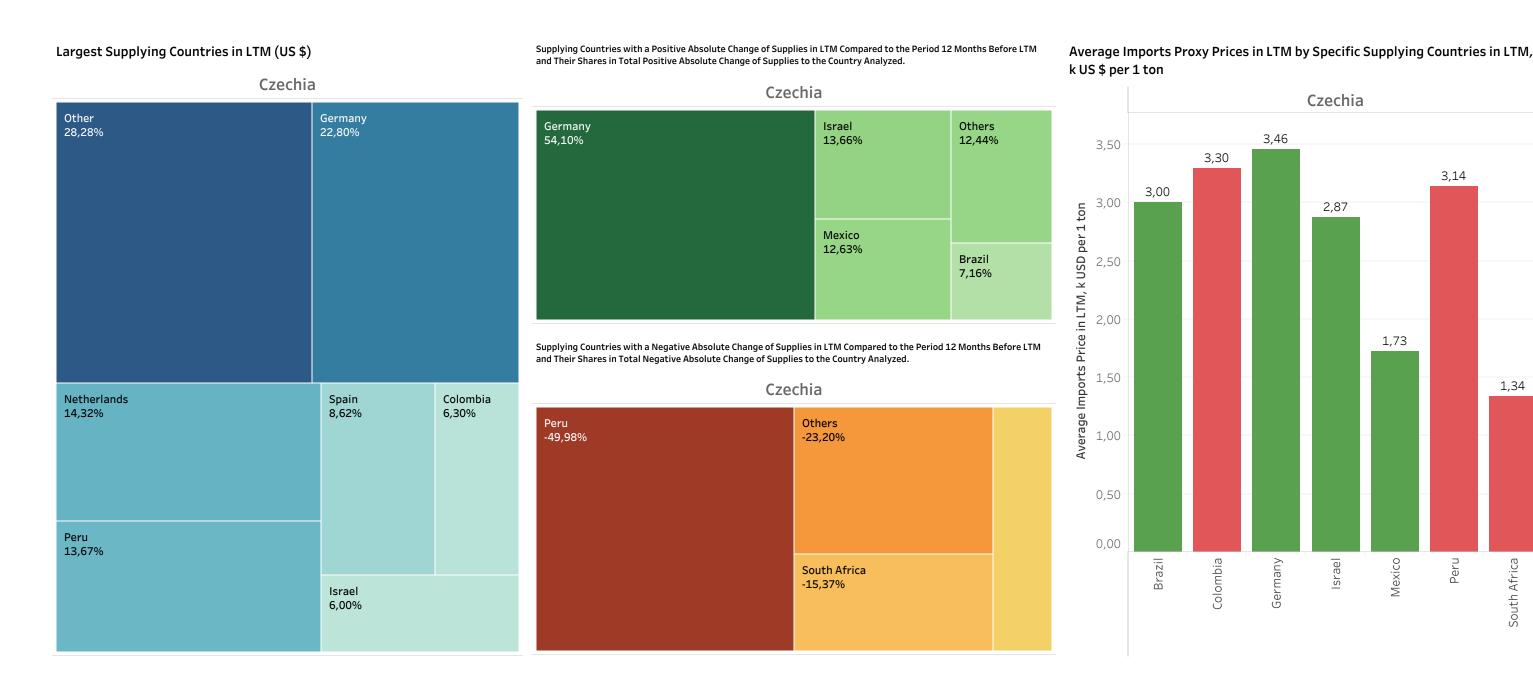


Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton





This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.



1,34

## Most Growing and Most Declining Markets by Imports Volume Change (tons)

This is the next part of the analysis of the markets (out of the countries analyzed) that have either experienced the highest growth rates in imports during the LTM period (or, for certain product markets, exhibited the slowest rates of decline), and countries that have experienced the most significant declines in imports. It is now based on changes in imports volumes, expressed in tons. The countries falling into both categories, based on imports volumes changes, are presented in the accompanying tables.

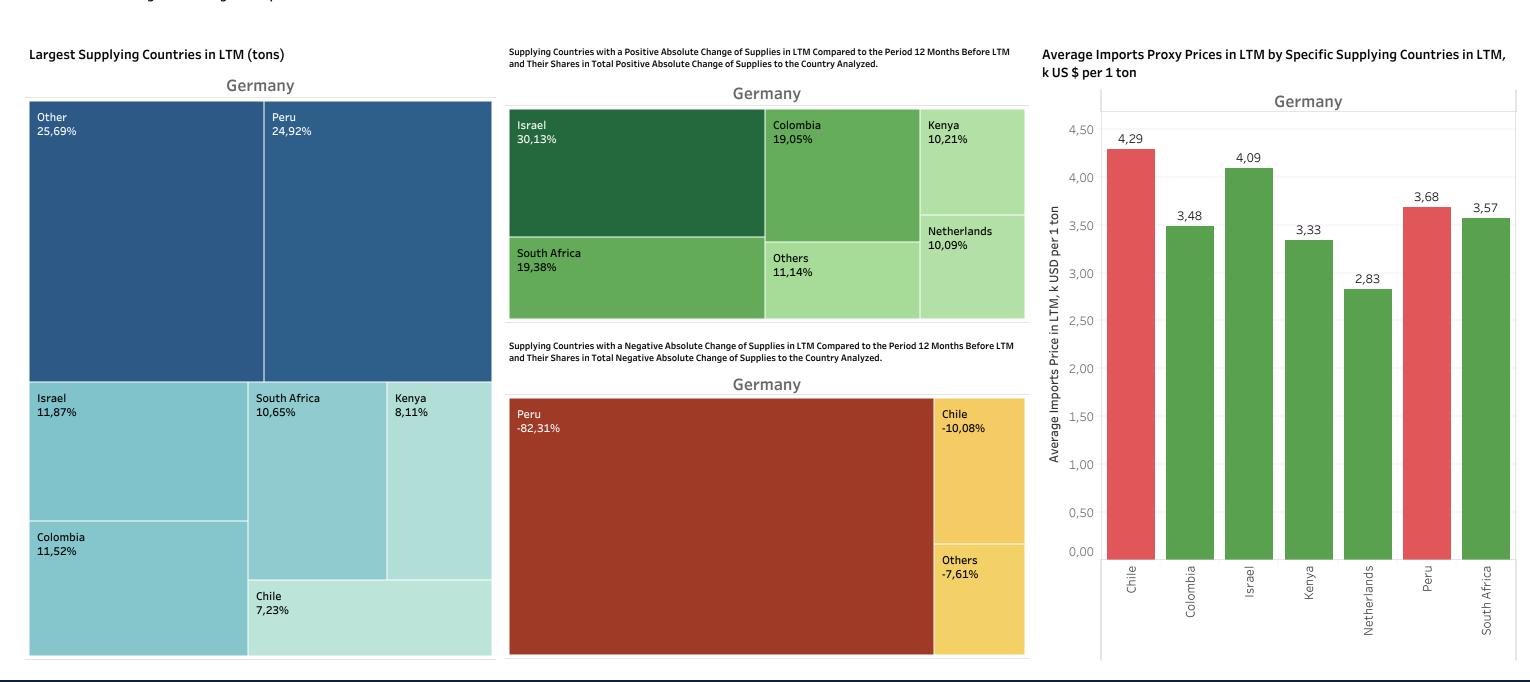
Fastest Growing / Slowest Declining Markets

Dec	lining	Mar	kets
DCC	111111119	IVICII	1000

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, kg	Imports in LTM, kg	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %	Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, kg	Imports in LTM, kg	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Germany	10.2023 - 09.2024	33 719 275	179 559 718	23,12%	France	03.2023 - 02.2024	-5 607 614	193 565 612	-2,82%
United Kingdom	01.2024 - 12.2024	13 834 814	134 236 110	11,49%	Spain	09.2023 - 08.2024	-4 276 312	244 653 205	-1,72%
Italy	12.2023 - 11.2024	9 669 229	57 581 944	20,18%	Lithuania	10.2023 - 09.2024	-1 502 153	5 908 827	-20,27%
Poland	10.2023 - 09.2024	5 151 622	42 808 942	13,68%	Sweden	11.2023 - 10.2024	-423 884	16 654 655	-2,48%
Netherlands	11.2023 - 10.2024	4 007 798	381 082 129	1,06%	Slovenia	11.2023 - 10.2024	-178 772	4 761 672	-3,62%
Romania	08.2023 - 07.2024	3 273 545	17 567 744	22,90%	Latvia	12.2023 - 11.2024	-77 798	3 942 365	-1,94%
Switzerland	01.2024 - 12.2024	2 567 943	22 513 449	12,87%	Norway	01.2024 - 12.2024	283 321	14 473 223	2,00%
Belgium	12.2023 - 11.2024	1 892 738	26 816 477	7,59%	Ireland	11.2023 - 10.2024	337 427	9 118 924	3,84%
Denmark	09.2023 - 08.2024	1 862 060	18 185 539	11,41%	Ukraine	11.2023 - 10.2024	361 516	13 765 411	2,70%
Hungary	11.2023 - 10.2024	659 488	9 816 150	7,20%	Czechia	01.2024 - 12.2024	615 675	11 151 703	5,84%



This section provides a detailed analysis of the changes in the mix of the supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.



This section provides a detailed analysis of the changes in the mix of the supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

Others

7,71%

Kenya

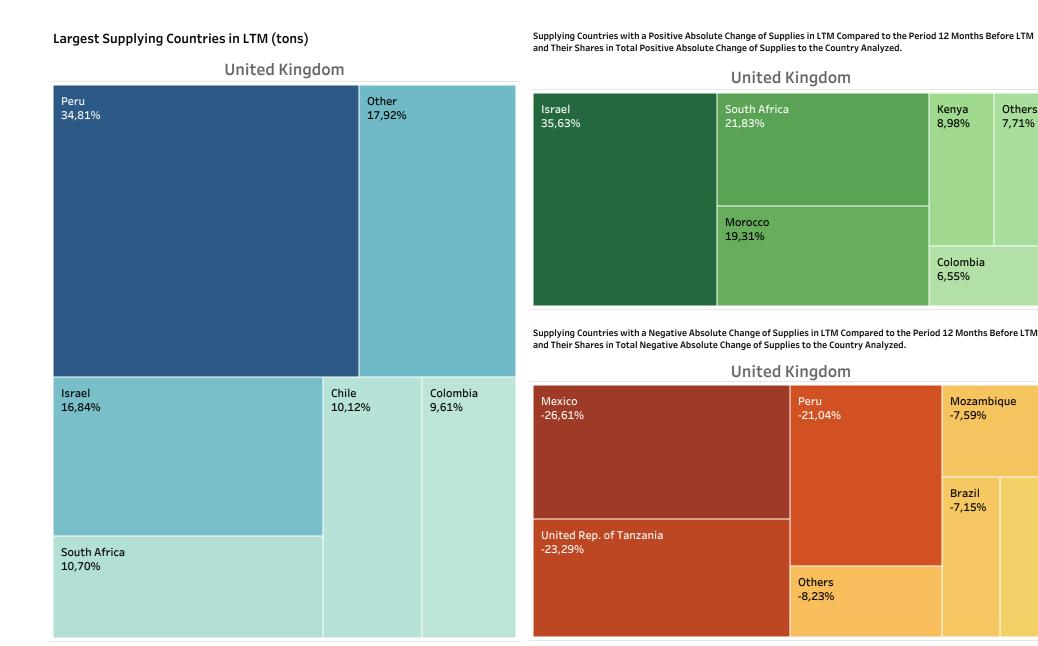
8,98%

Colombia 6,55%

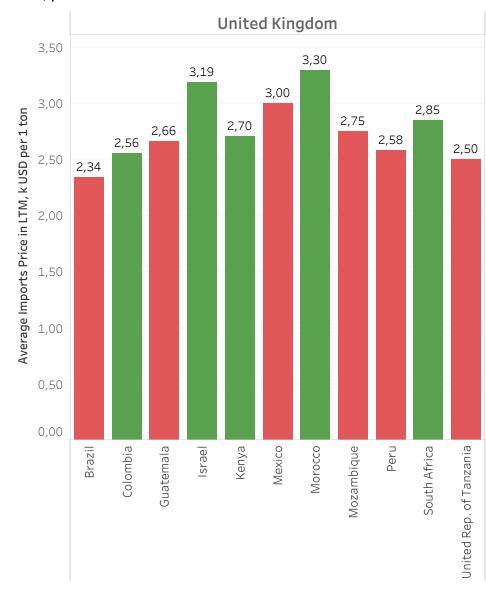
Mozambique

-7,59%

Brazil -7,15%



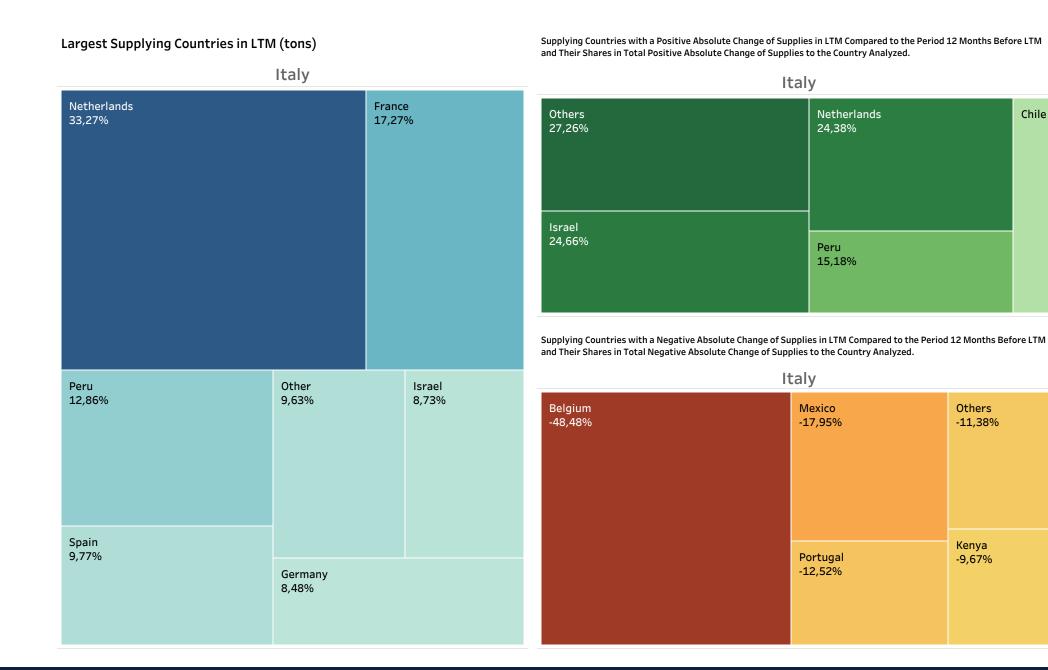
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



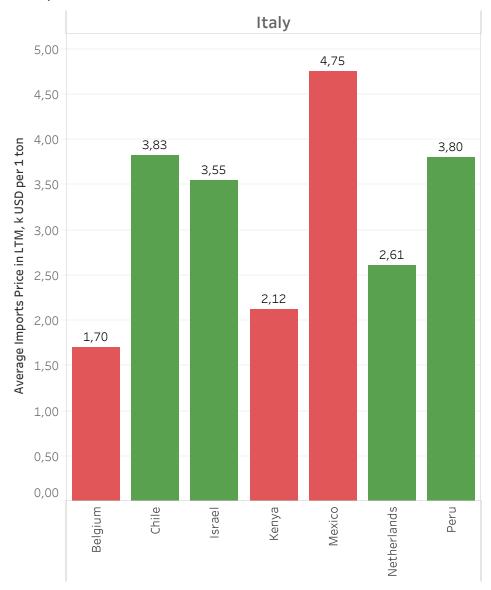


This section provides a detailed analysis of the changes in the mix of the supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

Chile

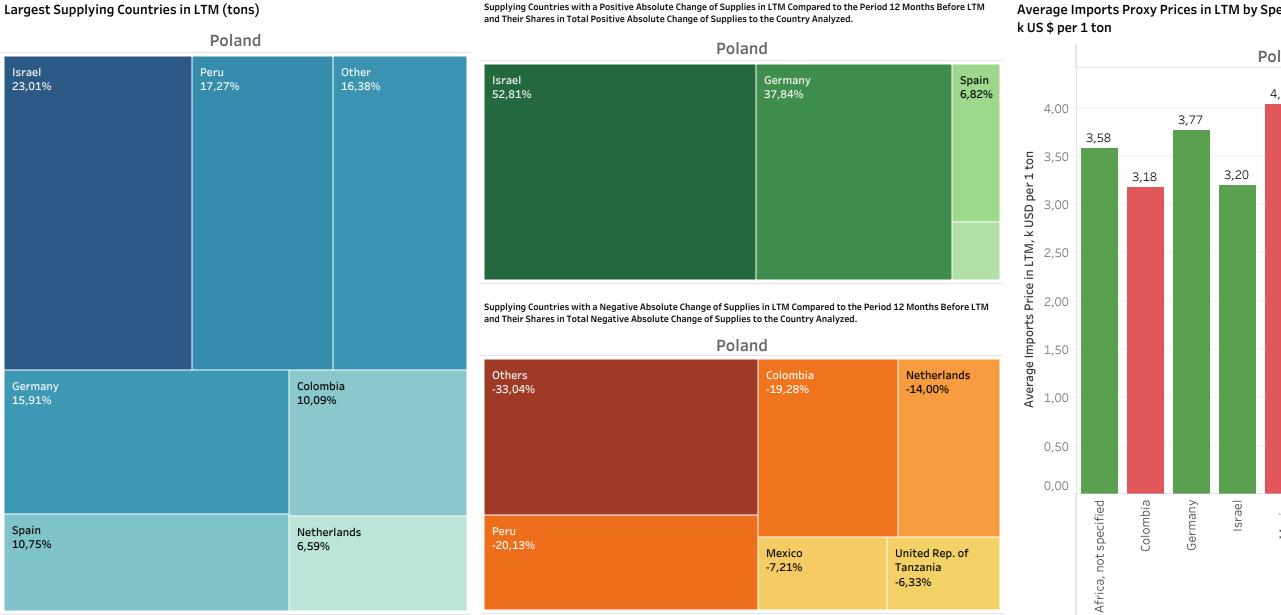


Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton

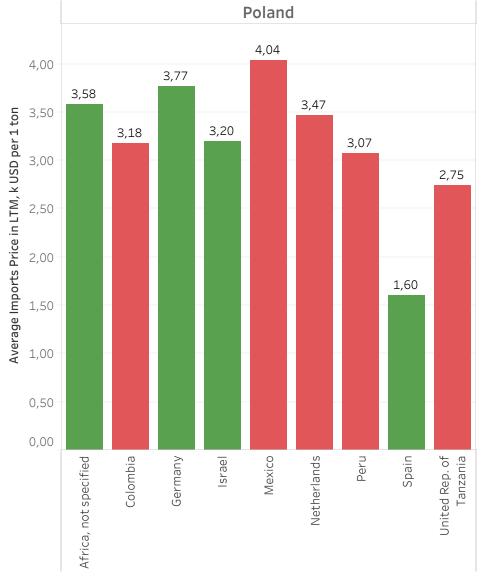




This section provides a detailed analysis of the changes in the mix of the supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM,





This section provides a detailed analysis of the changes in the mix of the supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

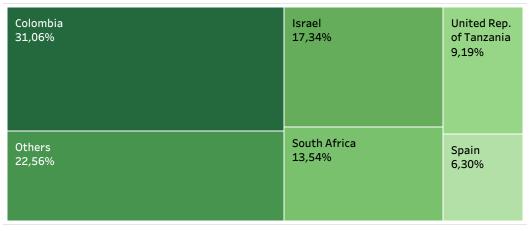
#### Largest Supplying Countries in LTM (tons)



Peru Other 31,04% 24,19% South Africa Colombia 15,97% 10,50% Chile Kenya 11.04% 7.26%

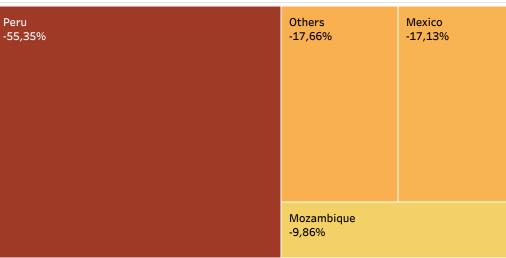
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.

#### Netherlands

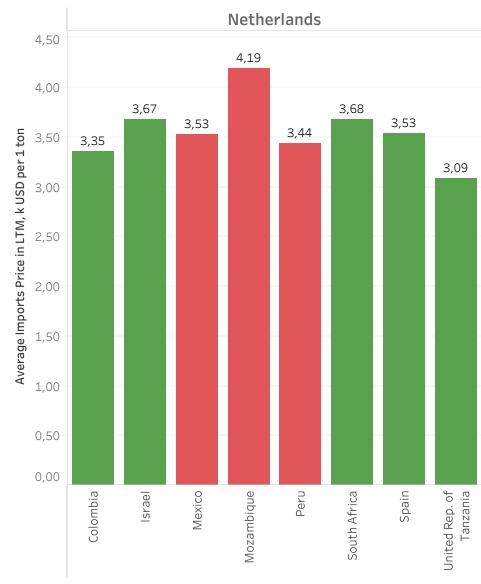


Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.

#### Netherlands

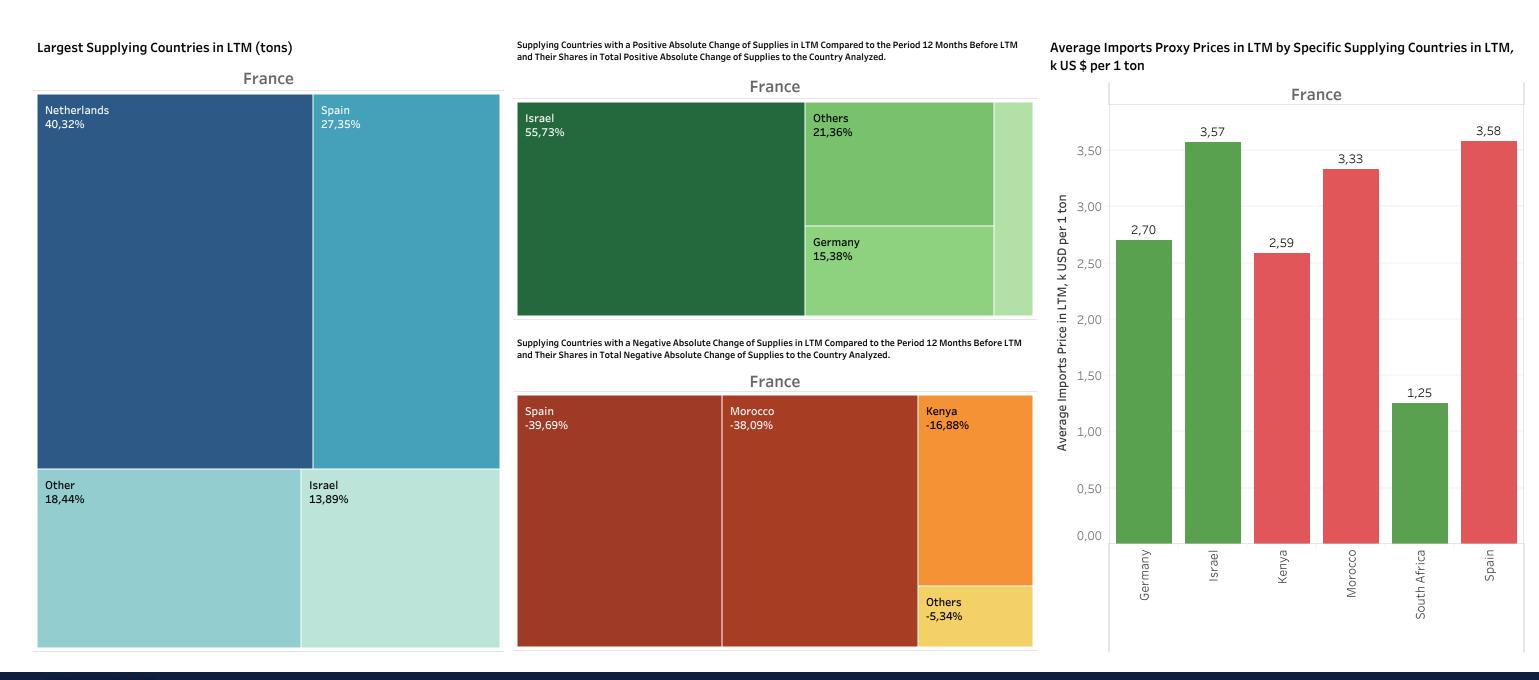


Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton

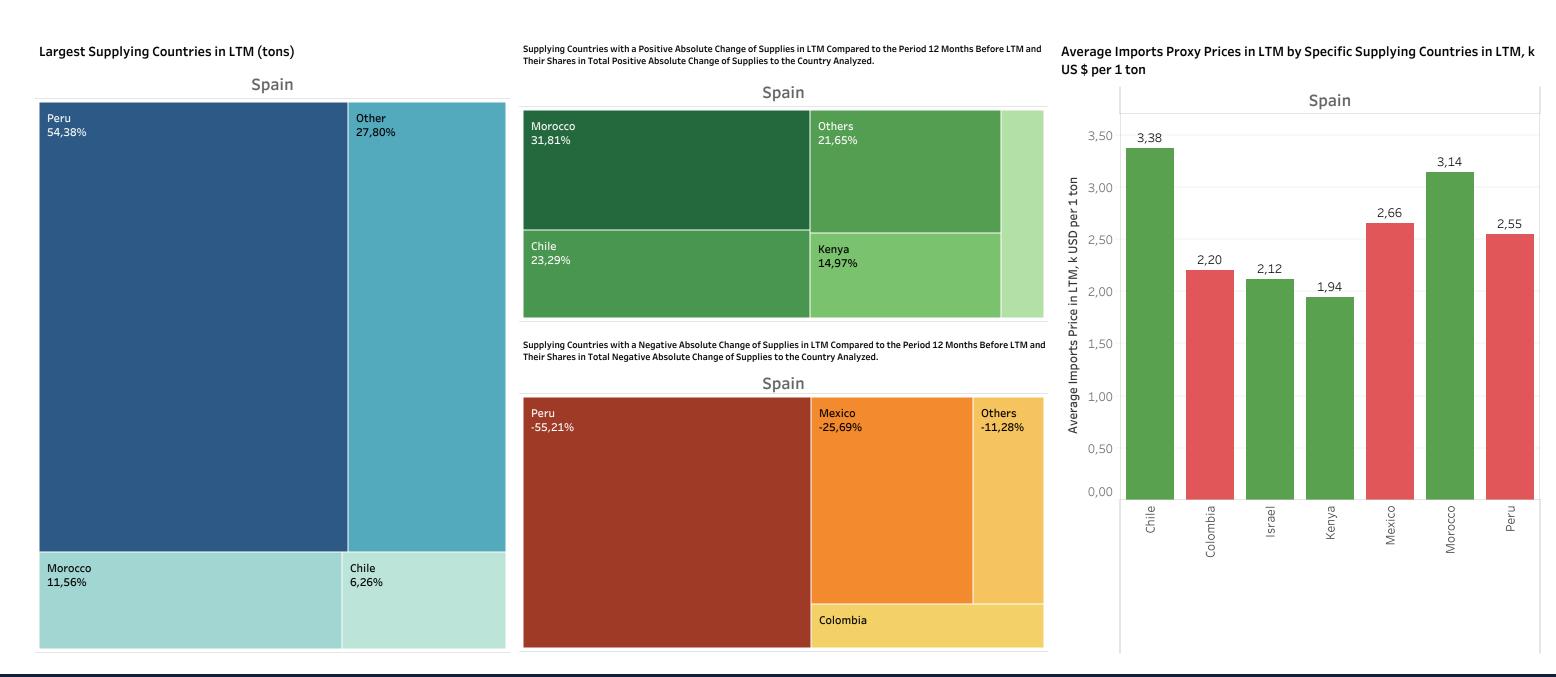




This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.



This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

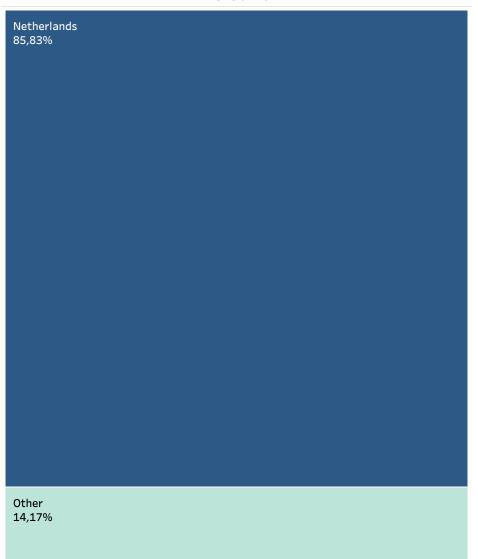




This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

Largest Supplying Countries in LTM (tons)

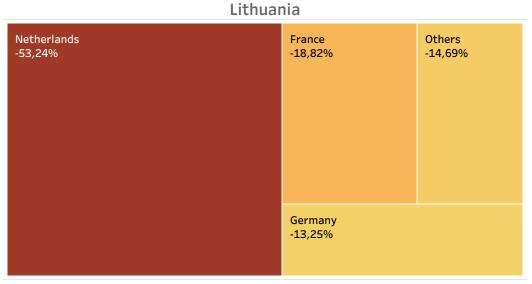
Lithuania



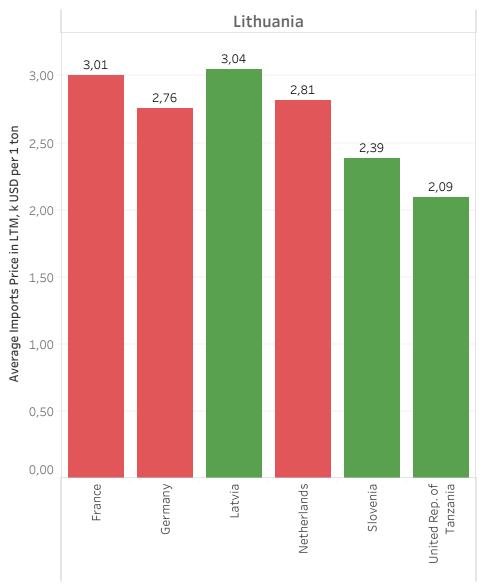
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.

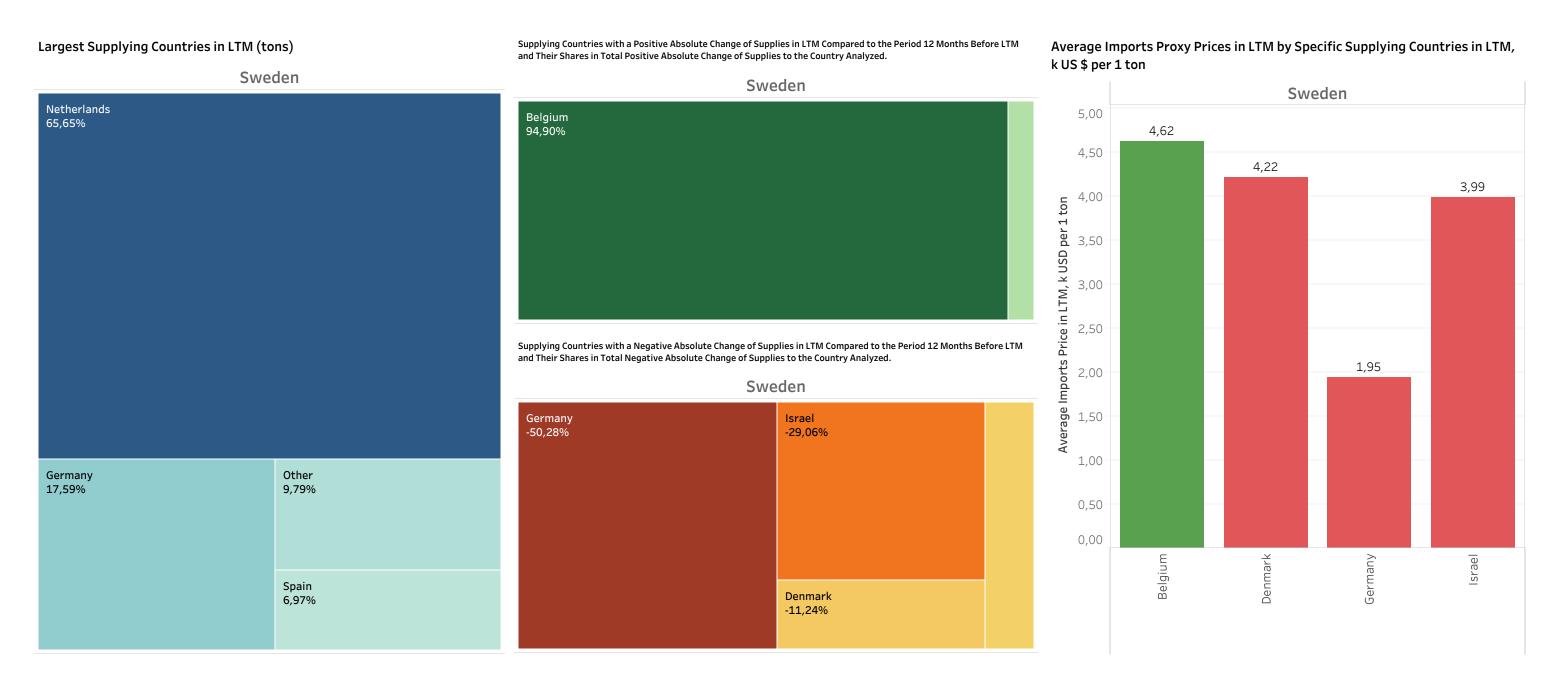


Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



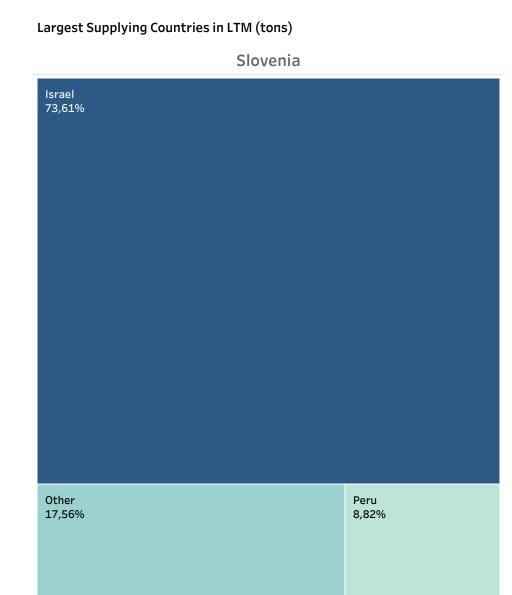


This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.



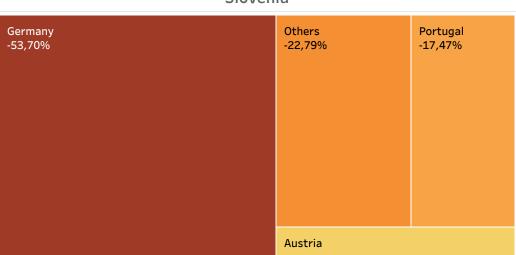


This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

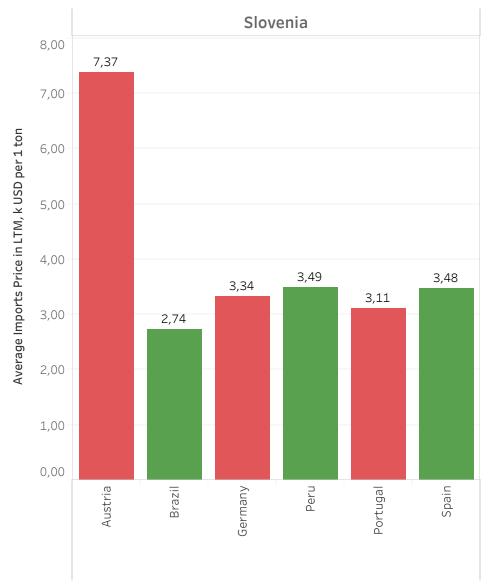


Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.





Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



### Competition Winners and Losers Among Supplying Countries: US \$

The subsequent sections of the Report focus on key supplying countries (exporters) that have experienced the most significant increases or decreases in their supplies to the countries analyzed during the LTM period. The first part of the analysis is based on supply values, expressed in US \$. Both groups of supplying countries are presented in the tables below.

The table on the left lists the supplying countries with the highest positive change in supplies during the LTM period, as reported by the countries analyzed (total imports by all countries analyzed in their LTM periods, along with the positive change compared to the same period 12 months before LTM, are indicated).

The table on the right lists the supplying countries with the highest negative change in supplies during the LTM period, as reported by the countries analyzed (total imports by all countries analyzed in their LTM periods, along with the negative change compared to the period 12 months before LTM, are indicated).

Top 10 Supplying Countries with the Highest Total Positive Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

(1)		
Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
Israel	174 809 957	394 723 813
Peru	107 602 668	1 173 020 359
Netherlands	90 245 382	537 172 438
Colombia	84 411 817	390 071 874
South Africa	83 020 957	285 298 215
Chile	70 130 050	296 705 043
Kenya	47 591 094	251 292 706
Morocco	39 909 652	249 602 078
Spain	32 728 853	386 985 285
Germany	21 022 710	116 190 155

Top 10 Supplying Countries with the Highest Total Negative Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

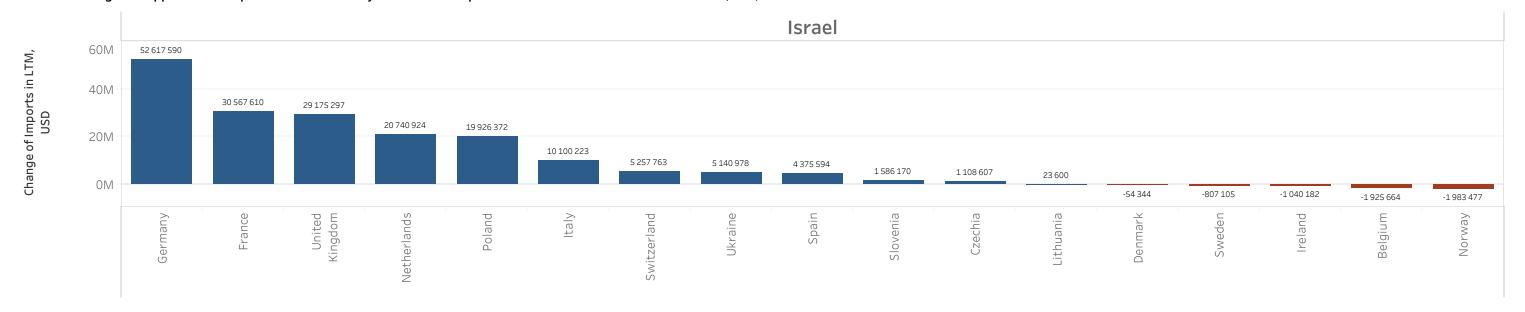
Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
Mexico	-35 806 529	38 960 239
Mozambique	-10 133 560	6 035 353
Portugal	-597 152	28 728 400
Finland	-173 231	129 392
Oman	-169 088	44 666
Türkiye	-154 884	210 803
Belize	-147 768	0
Lithuania	-143 017	491 692
Austria	-138 784	329 732
Croatia	-106 035	63 884



#### Supplying Countries Winning Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest total positive absolute change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

#### Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US\$



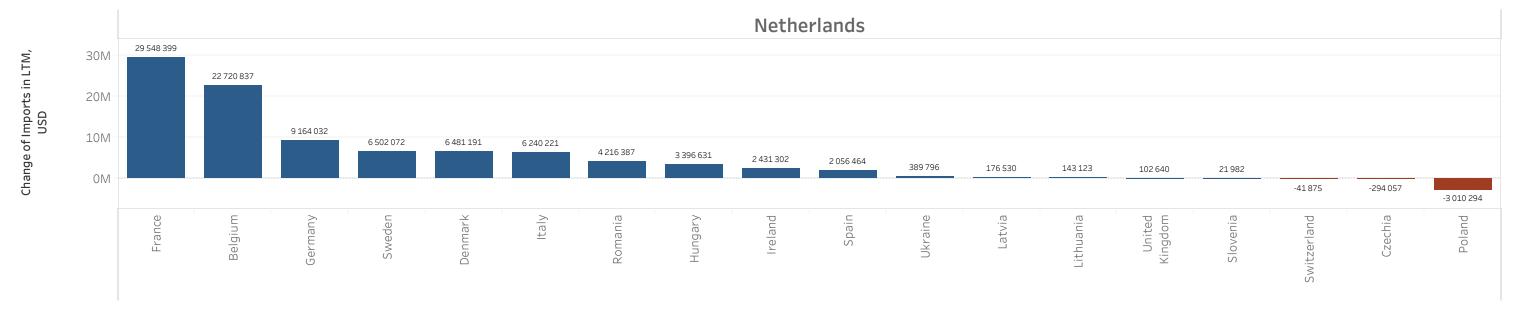


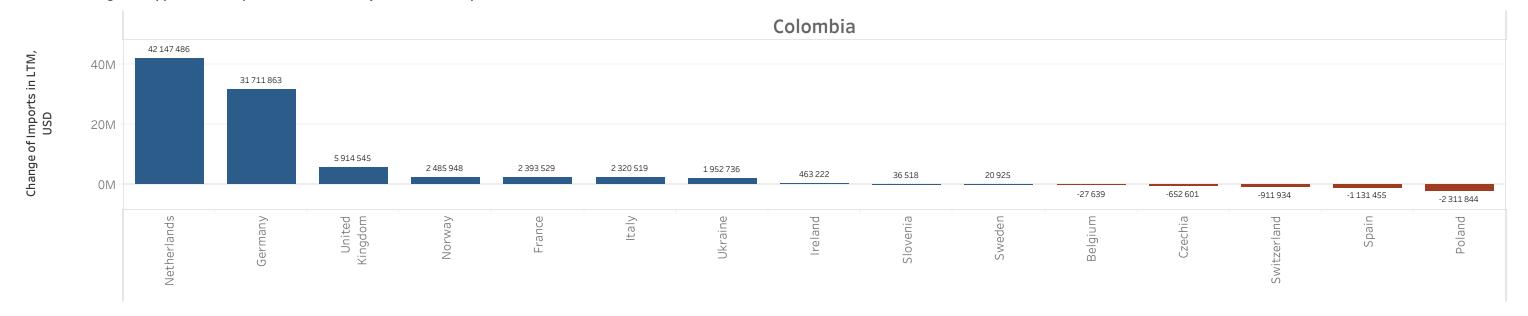


#### Supplying Countries Winning Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest total positive absolute change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

#### Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US\$

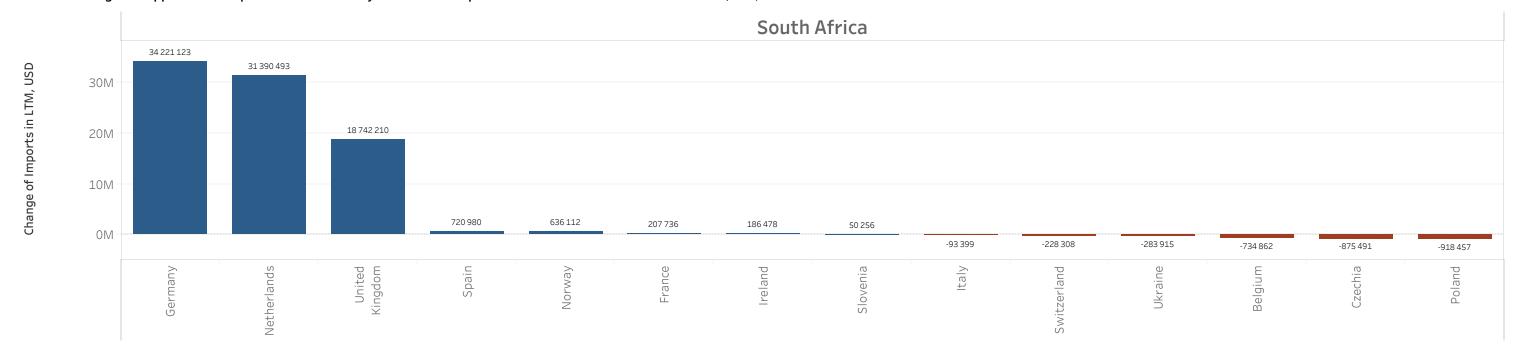






#### Supplying Countries Winning Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest total positive absolute change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.



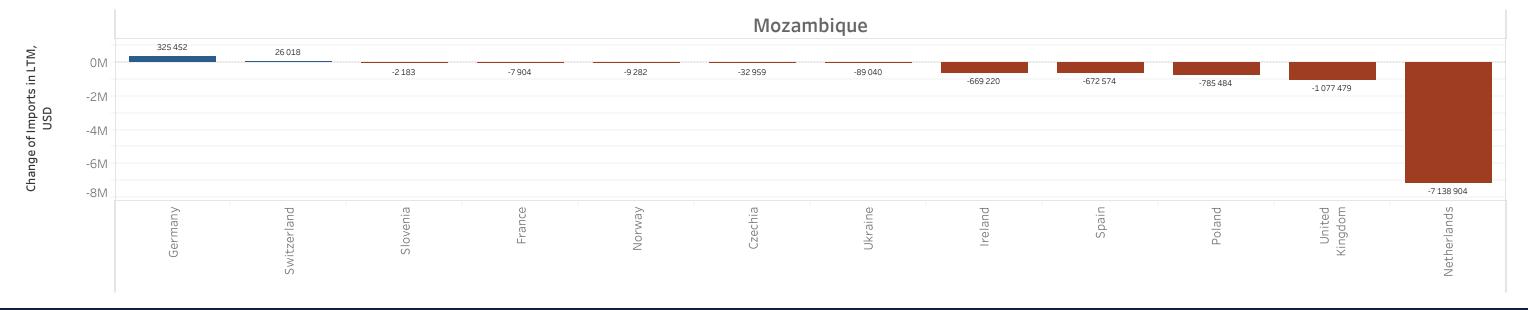


#### Supplying Countries Losing Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

#### Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US\$



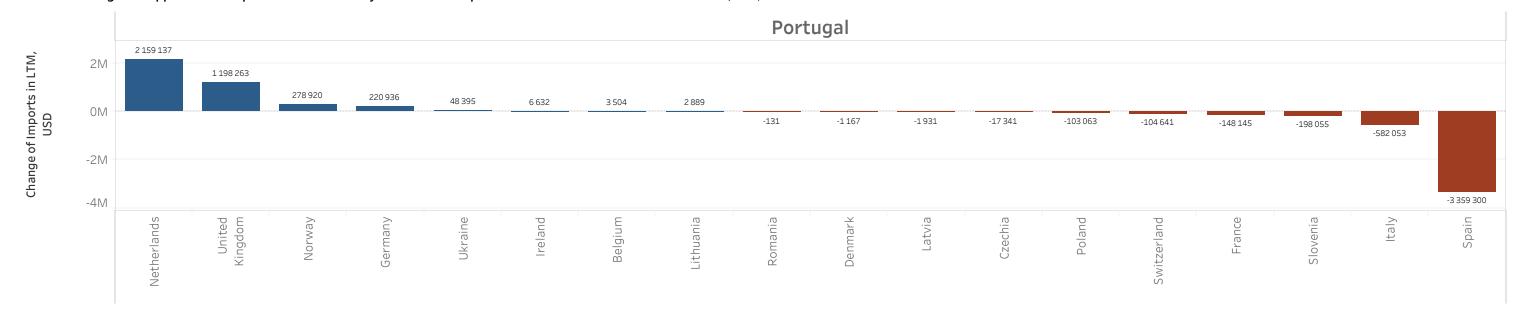


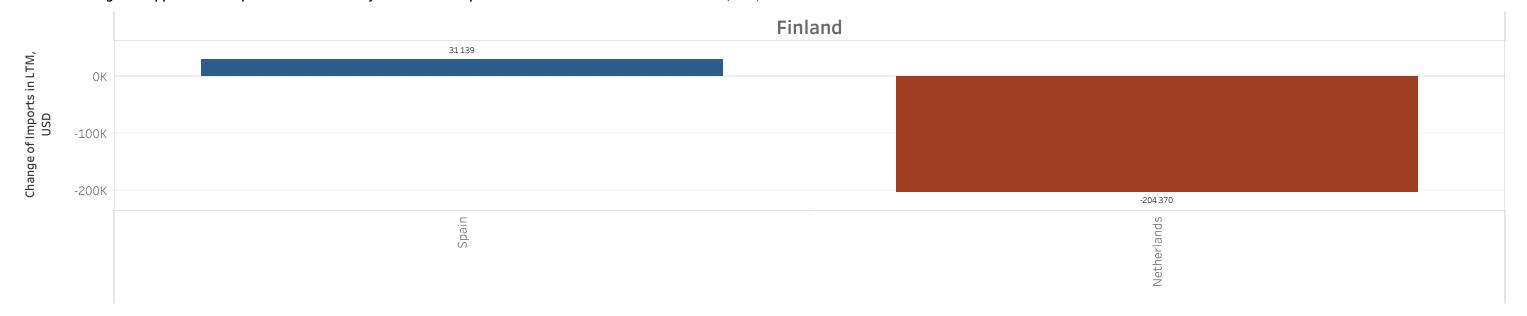


#### Supplying Countries Losing Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

#### Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US\$

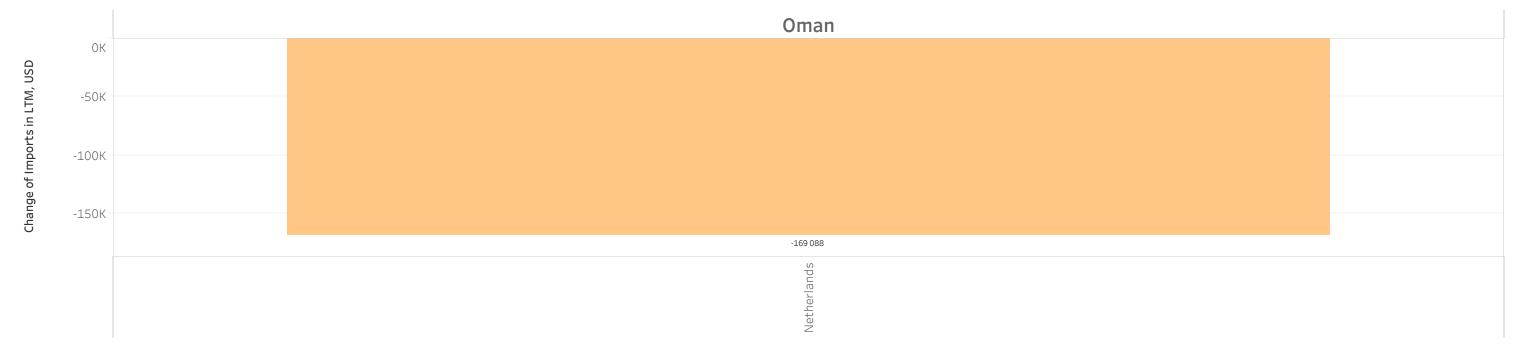






### Supplying Countries Losing Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.





### Competition Winners and Losers Among Supplying Countries: tons

This is the second part of the analysis of key supplying countries (exporters) that have experienced the most significant increases or decreases in their supplies to the countries analyzed during the LTM period and it is now based on supply volumes, expressed in tons. Both groups of supplying countries are presented in the tables below.

The table on the left lists the supplying countries with the highest positive change in imports during the LTM period, as reported by the countries analyzed (total imports by all the countries analyzed in their LTM periods, along with the positive change compared to the period 12 months before LTM, are indicated).

The table on the right lists the supplying countries with the highest negative change in imports during the LTM period, as reported by the countries analyzed (total imports by all the countries analyzed in their LTM periods, along with the negative change compared to the period 12 months before LTM, are indicated).

Top 10 Supplying Countries with the Highest Total Positive Change of Supplies Reported by the Countries Analyzed in LTM (by imports volume in tons)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, kg	Total Supplies in LTM as Reported by the Countries Analyzed, kg
Israel	42 868 528	111 448 064
Netherlands	17 047 559	187 420 294
South Africa	16 393 448	84 339 989
Colombia	15 718 662	122 343 761
Morocco	9 000 059	72 335 819
Kenya	6 210 435	87 891 125
Chile	5 915 170	79 722 114
Germany	5 792 331	38 830 126
Ecuador	909 190	1 902 037
France	887 322	17 221 021

Top 10 Supplying Countries with the Highest Total Negative Change of Supplies Reported by the Countries Analyzed in LTM (by imports volume in tons)

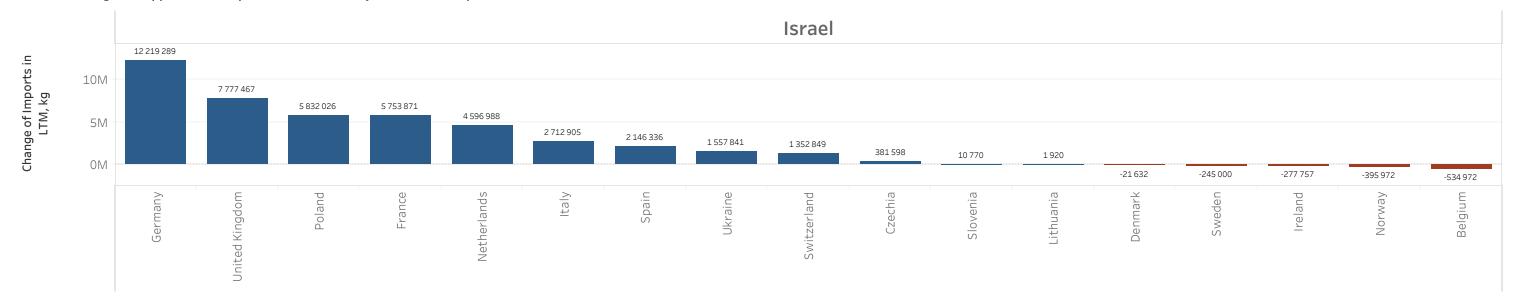
Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, kg	Total Supplies in LTM as Reported by the Countries Analyzed, kg		
Peru	-38 666 505	381 156 372		
Mexico	-14 531 260	12 803 169		
Mozambique	-3 681 164	1 748 495		
Belgium	-814 334	11 833 662		
Dominican Rep.	-782 226	11 768 681		
Portugal	-681 233	9 032 452		
Zimbabwe	-91 392	3 068 924		
Oman	-83 781	14 423		
Belize	-73 350	0		
Türkiye	-62 732	79 056		

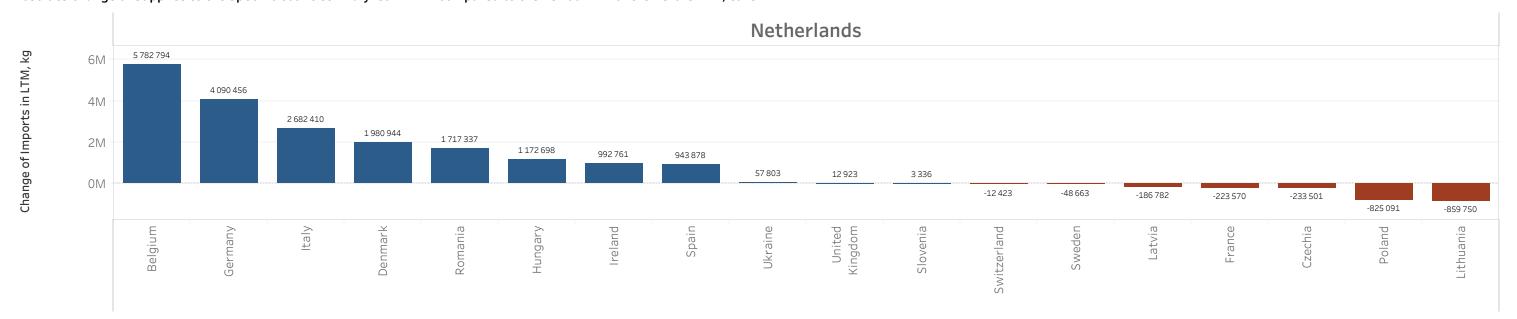


#### Supplying Countries Winning Competition in the Markets of the Countries Analyzed: tons

This section analyzes the top five supplying countries, identified as having the highest total positive absolute change in supplies (expressed in tons) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

#### Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons





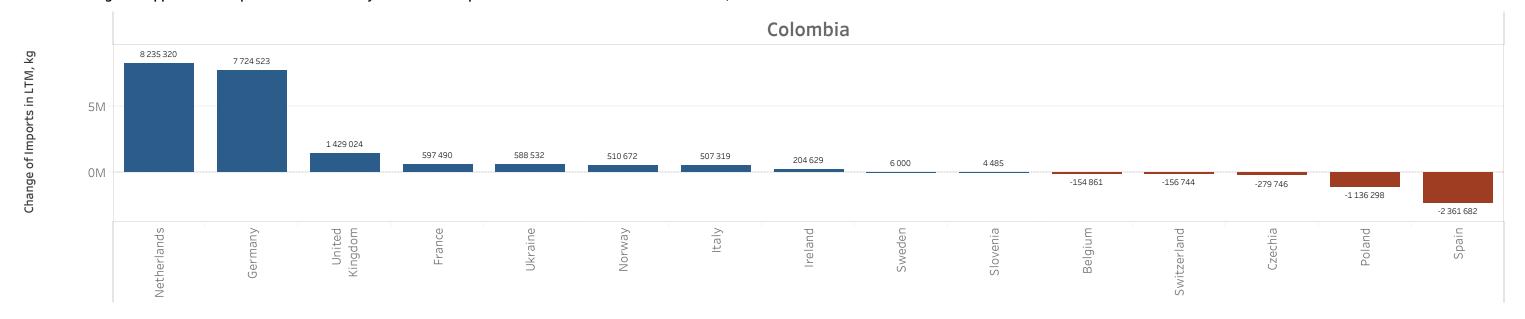


#### Supplying Countries Winning Competition in the Markets of the Countries Analyzed: tons

This section analyzes the top five supplying countries, identified as having the highest total positive absolute change in supplies (expressed in tons) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

#### Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons

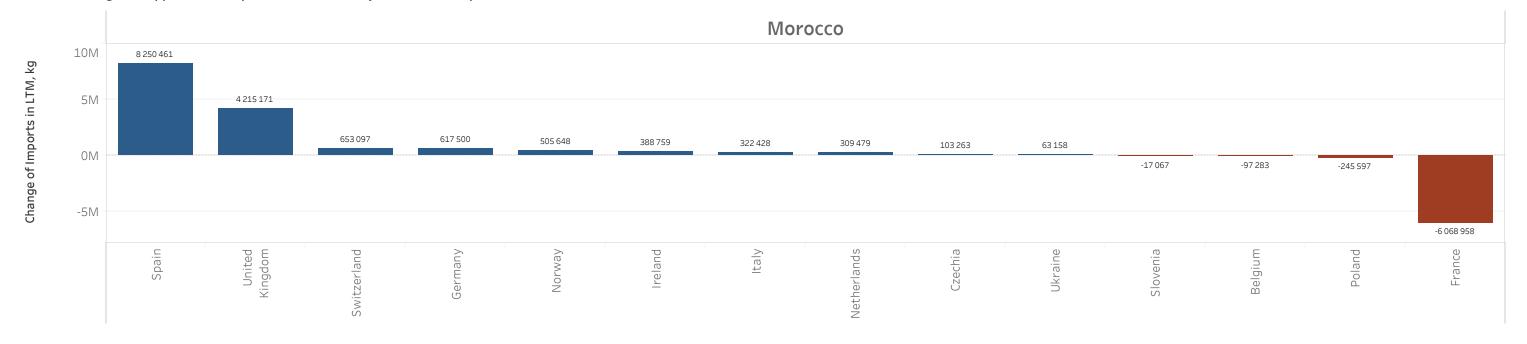






#### Supplying Countries Winning Competition in the Markets of the Countries Analyzed: tons

This section analyzes the top five supplying countries, identified as having the highest total positive absolute change in supplies (expressed in tons) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

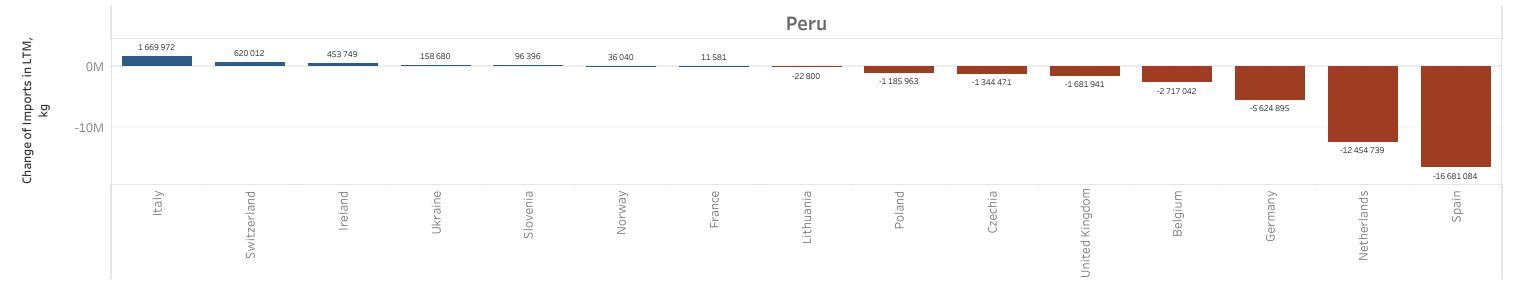




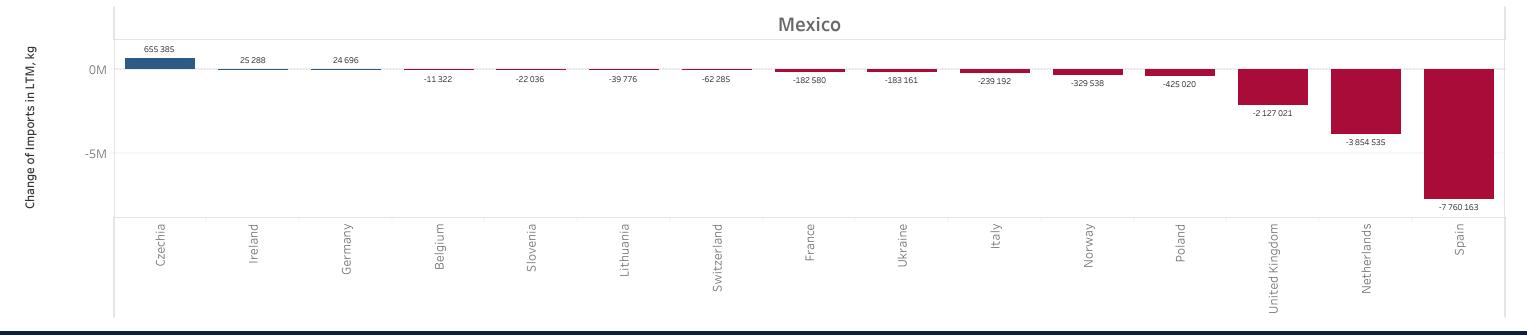
## Supplying Countries Losing Competition in the Markets of the Countries Analyzed: tons

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in tons) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

#### Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



### Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons

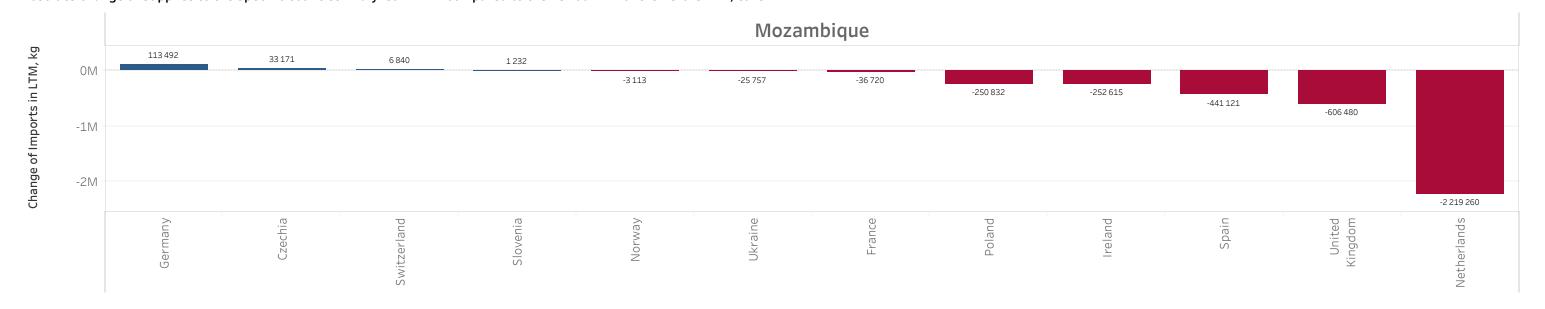




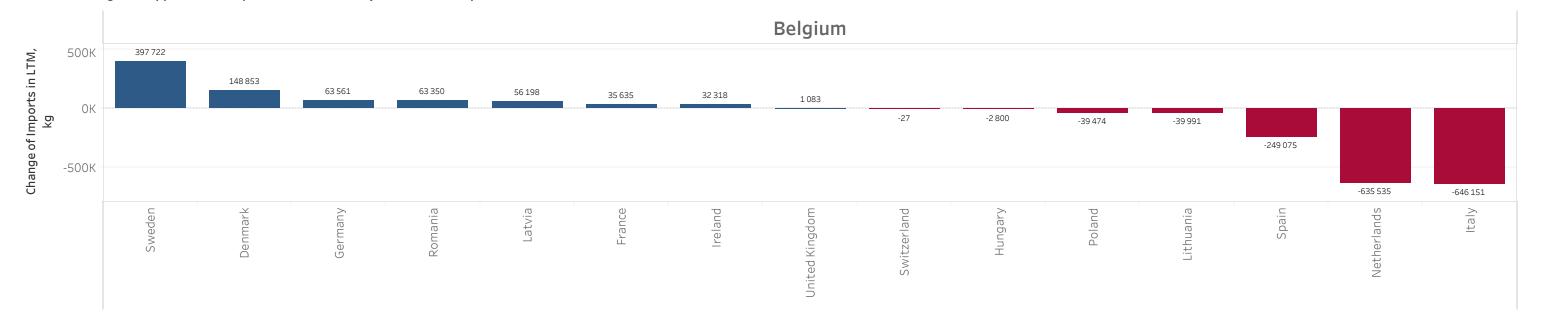
## Supplying Countries Losing Competition in the Markets of the Countries Analyzed: tons

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in tons) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

### Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



#### Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons

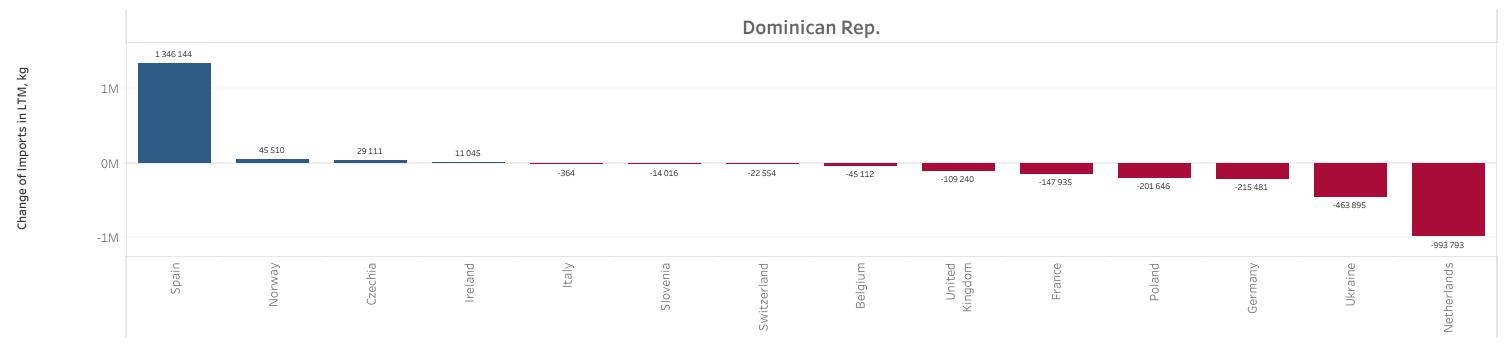




### Supplying Countries Losing Competition in the Markets of the Countries Analyzed: tons

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in tons) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons





# Top-Ranked Supplying Countries to the Countries Analyzed

This section of the Report presents the top five highest-ranked supplying countries to each of the country analyzed. The methodology for ranking the supplying countries is as follows: the top 10 largest supplying countries from the last full calendar year reported to each country are ranked based on four components: 1) share of imports in the LTM period, 2) proxy price in the LTM period, 3) change in imports in US \$ terms during the LTM period, and 4) change in imports in volume terms during the LTM period. Each component is assigned a score ranging from 1 to 10, with 10 being the highest. The aggregated score is calculated by summing the rankings for each component. In the case of ties in the total score, the ranking for the first component (share of imports in LTM) takes precedence.

Country Analyzed	No.1 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.2 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.3 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.4 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.5 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$
Netherlands	Colombia	204 025 755,59	Peru	406 369 141,99	South Africa	147 126 524,78	Kenya	126 804 199,42	Israel	47 826 861,26
France	Israel	95 945 186,51	Netherlands	217 959 902,71	Germany	7 543 545,71	Belgium	10 556 165,13	Colombia	6 382 538,96
Spain	Morocco	88 738 453,63	Kenya	26 045 581,57	Chile	51 721 844,49	Netherlands	14 627 936,75	Peru	339 206 200,87
Germany	Israel	87 225 877,57	Colombia	72 068 237,92	South Africa	68 235 290,13	Kenya	48 572 052,28	Peru	164 663 999,46
United Kingdom	Israel	72 082 036,59	South Africa	40 945 658,09	Peru	120 467 864,80	Colombia	32 958 607,81	Kenya	14 371 569,24
Italy	Netherlands	49 916 407,00	Israel	17 849 861,92	Peru	28 151 102,63	Germany	14 368 253,72	France	29 808 809,47
Poland	Israel	31 495 031,00	Germany	25 649 100,00	Spain	7 369 788,00	Kenya	5 615 230,00	South Africa	6 961 135,00
Belgium	Netherlands	61 623 701,96	Spain	9 519 824,28	Guatemala	303 065,38	Kenya	207 244,42	Germany	6 875 799,13
Switzerland	Peru	37 277 040,91	Israel	10 472 687,74	Morocco	7 574 485,95	Spain	12 392 014,28	South Africa	3 197 313,23
Norway	Colombia	11 578 466,75	Peru	28 052 083,72	Kenya	4 565 073,56	Morocco	4 068 699,15	South Africa	4 856 256,56
Denmark	Belgium	714 689,33	Netherlands	50 012 308,07	Greece	230 244,97	Sweden	430 474,80	Uganda	6 926,70
Sweden	Netherlands	38 943 733,83	Spain	4 470 536,39	Belgium	3 005 642,61	Italy	34 002,63	Uganda	40 118,14
Romania	Germany	17 354 129,21	Netherlands	17 054 456,90	Spain	5 766 625,18	Czechia	1 231 032,08	Hungary	7 097 092,76
Ukraine	Israel	8 477 117,69	Colombia	5 526 445,70	Peru	12 972 445,77	Chile	3 982 085,34	Spain	4 006 515,50
Ireland	Netherlands	6 569 694,98	Peru	6 672 667,79	Colombia	2 712 225,01	Morocco	1 796 541,25	Spain	1 617 154,20
Czechia	Germany	7 530 214,00	Israel	1 982 033,00	Mexico	1 558 601,00	South Africa	1 925 821,00	Kenya	1 903 890,00
Hungary	Netherlands	12 056 995,00	Spain	2 485 134,00	Italy	32 061,00	Greece	746,00	Germany	7 743 525,00
Slovenia	Peru	1 464 488,03	Spain	876 151,79	Israel	13 610 450,86	Brazil	238 014,14	South Africa	591 672,57
Lithuania	Latvia	996 443,00	Slovenia	111 317,00	Netherlands	14 273 453,00	United Rep. of Tanzania	48 364,00	Poland	176 396,00
Latvia	Germany	2 799 831,65	Belgium	1 054 501,35	Italy	87 293,91	Netherlands	8 784 633,32	Spain	150 555,57



# **Most Promising Markets for Exporting**

This section of the Report presents the ranking of all the countries analyzed (importers) allowing to identify the most promising markets for the supplies of the good analyzed. Seven ranking components have been used: 1. Long-term trends of Global Demand for Imports 2. Strength of the Demand for Imports in the selected country 3. Macroeconomic risks for Imports in the selected country 4. Market entry barriers and domestic competition pressures for imports of the good 5. Long-term trends of Country Market 6. Short-term trends of Country Market, US\$-terms 7. Short-term trends of Country Market, volumes and proxy prices. Each component includes 4-6 specific parameters. All parameters are evaluated on a scale from 0 to 6, with 0 being the lowest/less favorable value or characteristic. A Final Score is a total country's score that includes scores of each specific ranking component. Each component is evaluated on a scale from 0 to 2, with 0 being the lowest score. The highest possible Final country's score is 14 points (up to 2 points for each of 7 ranking components). Final country's rank is a sum of points gained for each ranking component. It ranges from 0 to 14 points. A Final score describes the level of attractiveness of the of the selected country as the market for the supplies of the selected good.

Country's Final Score on Export Potential Estimation

Country's Score: Long-term Trends of Country Market

Country's Score: Short-term Trends of Country Market, US \$

Country's Score: Short-term Trends of Country Market, tons and average prices

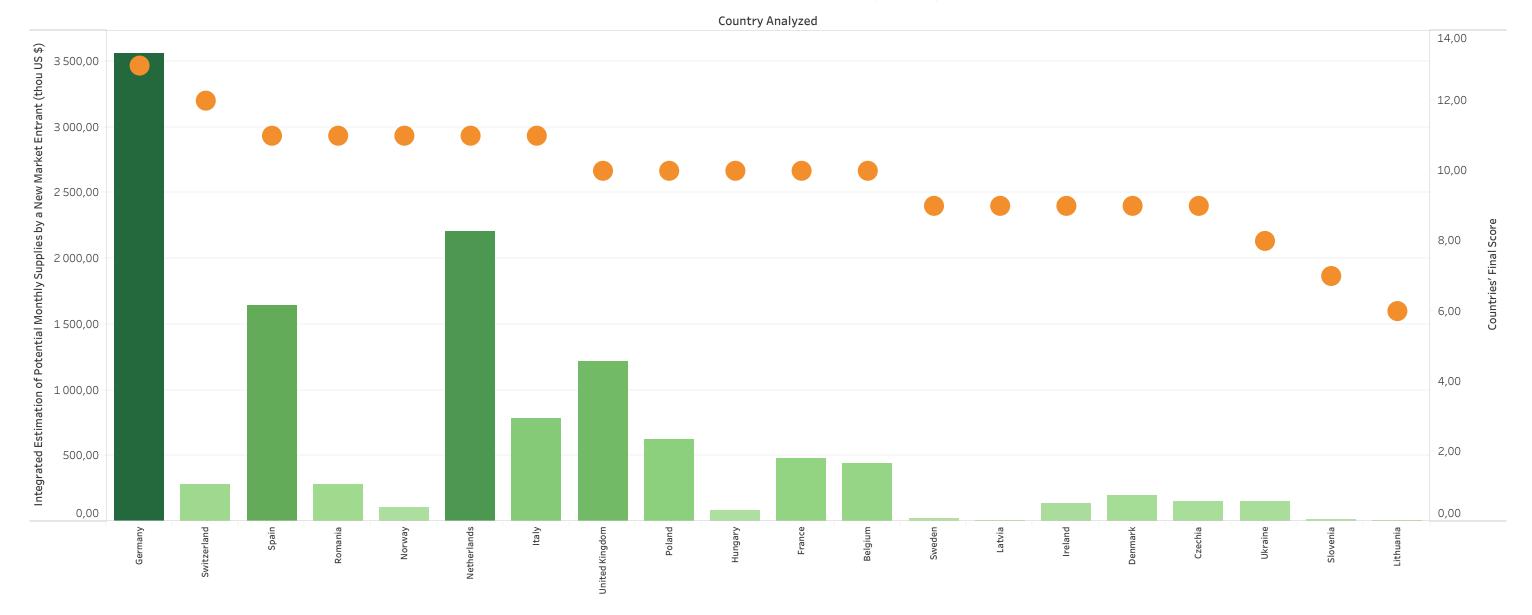
Country Analyzed   Country's Final Score (out of 14 points)   Country Analyzed   Country's Score Lengterm Trends of Country Market (out of 30 points)   Country Analyzed   Country Ana	r		country manner		·		топо ини итопидо регосо		
Switzerland         12.00         Switzerland         16.00         Switzerland         12.00         Switzerland         24.00           Spain         11.00         Spain         23.00         Spain         12.00         Spain         16.00           Romania         11.00         Romania         24.00         Romania         12.00         Romania         24.00         Romania         12.00         Romania         24.00         Romania         12.00         Romania </th <th>Country Analyzed</th> <th>Country's Final Score (out of 14 points)</th> <th>Country Analyzed</th> <th></th> <th>Country Analyzed</th> <th></th> <th>Country Analyzed</th> <th></th>	Country Analyzed	Country's Final Score (out of 14 points)	Country Analyzed		Country Analyzed		Country Analyzed		
Spain         11.00         Spain         23.00         Spain         12.00         Spain         16.00           Romania         11.00         Romania         24.00         Romania         12.00         Romania         24.00           Noway         11.00         Norway         10.00         Norway         12.00         Norway         24.00           Netherlands         11.00         Netherlands         12.00         Norway         12.00         Norway         24.00           Netherlands         11.00         Netherlands         12.00         Norway         12.00         Norway         24.00           Netherlands         11.00         Netherlands         12.00         Norway         12.00         Norway         12.00         Norway         24.00           United Kingdom         11.00         Italy         24.00         12.00         Italy         12.00         Italy         12.00         Italy         12.00         Italy         22.00         12.00         Poland         12.00 <t< td=""><td>Germany</td><td>13,00</td><td>Germany</td><td>24,00</td><td>Germany</td><td>12,00</td><td>Germany</td><td>26,00</td></t<>	Germany	13,00	Germany	24,00	Germany	12,00	Germany	26,00	
Romania         11,00         Romania         24,00         Romania         12,00         Romania         24,00           Norway         11,00         Norway         10,00         Norway         12,00         Norway         24,00           Netherlands         11,00         Netherlands         21,00         Netherlands         12,00         Netherlands         15,00           Italy         11,00         United Kingdom         11,00         United Kingdom         12,00         12,00         United Kingdom         12,00         12,00         Mungary         15,00         12,00         Mungary         15,00         12,00         Mungary         15,00         12,00         12,00         Mungary         15,00         12,00         Mungary         15,00         12,00         Mungary         15,	Switzerland	12,00	Switzerland	16,00	Switzerland	12,00	Switzerland	24,00	
Norway         11,00         Norway         10,00         Norway         12,00         Norway         24,00           Netherlands         11,00         Netherlands         21,00         Netherlands         12,00         Netherlands         15,00           Italy         11,00         Italy         24,00         Italy         12,00         Italy         12,00         Italy         22,00           United Kingdom         10,00         United Kingdom         11,00         United Kingdom         12,00         United Kingdom         12,00         United Kingdom         28,00           Poland         10,00         Poland         24,00         Poland         12,00         Poland         12,00         Poland         12,00         Poland         15,00	Spain	11,00	Spain	23,00	Spain	12,00	Spain	16,00	
Netherlands         11,00         Netherlands         21,00         Netherlands         12,00         Netherlands         15,00           Italy         11,00         Italy         24,00         Italy         12,00         Italy         12,00         Italy         22,00           United Kingdom         10,00         United Kingdom         11,00         United Kingdom         12,00         United Kingdom         28,00           Poland         10,00         Poland         24,00         Poland         12,00         United Kingdom         12,00         United Kingdom         28,00           Poland         10,00         Poland         24,00         Poland         12,00         Poland         15,00           Hungary         10,00         Poland         24,00         Poland         12,00         Poland         15,00           France         10,00         France         14,00         Poland         12,00         Poland         25,00         26,00           Sweden         10,00         Elgium         13,00         Latvia         12,00         Sweden         12,00         Sweden         24,00           Latvia         19,00         Ireland         14,00         12,00         12,00 <t< td=""><td>Romania</td><td>11,00</td><td>Romania</td><td>24,00</td><td>Romania</td><td>12,00</td><td>Romania</td><td>24,00</td></t<>	Romania	11,00	Romania	24,00	Romania	12,00	Romania	24,00	
Italy         11,00         Italy         24,00         Italy         12,00         Italy         22,00           United Kingdom         10,00         United Kingdom         11,00         United Kingdom         12,00         United Kingdom         28,00           Poland         10,00         Poland         24,00         Poland         12,00         Poland         15,00           Hungary         10,00         Hungary         21,00         Hungary         15,00         Hungary         15,00         Hungary         15,00         Hungary         16,00           France         10,00         France         14,00         France         12,00         France         16,00           Belgium         10,00         Belgium         14,00         Sweden         12,00         Belgium         22,00           Sweden         9,00         Sweden         1,00         Sweden         12,00         Sweden         24,00           Latvia         1,00         Sweden         1,00         Latvia         12,00         Latvia         10,00           Denmark         9,00         Denmark         4,00         Denmark         12,00         Ceehia         2,00           Czechia         10,00 <td>Norway</td> <td>11,00</td> <td>Norway</td> <td>10,00</td> <td>Norway</td> <td>12,00</td> <td>Norway</td> <td>24,00</td>	Norway	11,00	Norway	10,00	Norway	12,00	Norway	24,00	
United Kingdom         10,00         United Kingdom         11,00         United Kingdom         12,00         United Kingdom         28,00           Poland         10,00         Poland         24,00         Poland         12,00         Poland         15,00           Hungary         10,00         Hungary         15,00         Hungary         15,00         Hungary         16,00           France         10,00         France         12,00         France         16,00           Belglum         10,00         Belglum         12,00         France         16,00           Sweden         9,00         Sweden         10,00         Sweden         12,00         Sweden         22,00           Latvia         9,00         Latvia         13,00         Latvia         12,00         Sweden         12,00         Sweden         24,00           Ireland         9,00         Ireland         14,00         Ireland         2,00         Ireland         12,00         Denmark         2,00         Denmark         12,00         Denmark         12,00         Denmark         22,00         Denmark         12,00         Denmark         12,00         Denmark         22,00         Denmark         12,00         Denmark	Netherlands	11,00	Netherlands	21,00	Netherlands	12,00	Netherlands	15,00	
Poland         10,00         Poland         24,00         Poland         12,00         Poland         15,00           Hungary         10,00         Hungary         21,00         Hungary         15,00         Hungary         16,00           France         10,00         France         12,00         France         16,00           Belgium         10,00         Belgium         12,00         Belgium         22,00           Sweden         9,00         Sweden         10,00         Sweden         12,00         Sweden         24,00           Latvia         9,00         Latvia         13,00         Latvia         12,00         Sweden         24,00           Ireland         9,00         Ireland         14,00         Ireland         2,00         Ireland         2,00         Ireland         12,00         Ireland         10,00         10,00           Denmark         9,00         Denmark         4,00         Denmark         12,00         Denmark         12,00         Denmark         22,00           Czechia         9,00         Czechia         24,00         Czechia         12,00         Czechia         2,00         Czechia         6,00           Ukraine         10,00	Italy	11,00	Italy	24,00	Italy	12,00	Italy	22,00	
Hungary         10,00         Hungary         15,00         Hungary         15,00         Hungary         16,00           France         10,00         France         14,00         France         12,00         France         16,00           Belgium         10,00         Belgium         12,00         Belgium         22,00           Sweden         9,00         Sweden         1,00         Sweden         12,00         Sweden         24,00           Latvia         9,00         Latvia         13,00         Latvia         12,00         Sweden         10,00           Ireland         9,00         Ireland         14,00         Ireland         2,00         Ireland         10,00           Denmark         9,00         Denmark         4,00         Denmark         12,00         Denmark         22,00           Czechia         9,00         Czechia         24,00         Czechia         12,00         Denmark         22,00           Ukraine         12,00         Ukraine         12,00         Ukraine         14,00           Slovenia         19,00         Slovenia         10,00         Slovenia         8,00	United Kingdom	10,00	United Kingdom	11,00	United Kingdom	12,00	United Kingdom	28,00	
France         10,00         France         14,00         France         12,00         France         16,00           Belgium         10,00         Belgium         14,00         Belgium         12,00         Belgium         22,00           Sweden         9,00         Sweden         1,00         Sweden         12,00         Sweden         24,00           Latvia         9,00         Letvia         13,00         Latvia         12,00         Letvia         12,00         Letvia         10,00           Denmark         9,00         Denmark         4,00         Denmark         12,00         Denmark         22,00           Czechia         9,00         Czechia         24,00         Czechia         12,00         Denmark         22,00           Ukraine         8,00         Ukraine         21,00         Ukraine         12,00         Ukraine         12,00         Ukraine         14,00           Slovenia         7,00         Slovenia         19,00         Slovenia         10,00         Slovenia         8,00	Poland	10,00	Poland	24,00	Poland	12,00	Poland	15,00	
Belgium         10,00         Belgium         14,00         Belgium         12,00         Belgium         22,00           Sweden         9,00         Sweden         1,00         Sweden         12,00         Sweden         24,00           Latvia         9,00         Latvia         13,00         Latvia         12,00         Latvia         10,00           Ireland         9,00         Ireland         14,00         Ireland         2,00         Ireland         10,00           Denmark         9,00         Denmark         4,00         Denmark         12,00         Denmark         22,00           Czechia         9,00         Czechia         24,00         Czechia         12,00         Denmark         22,00           Ukraine         3,00         Czechia         24,00         Czechia         12,00         Czechia         6,00           Ukraine         3,00         Ukraine         21,00         Ukraine         12,00         Ukraine         14,00           Slovenia         7,00         Slovenia         19,00         Slovenia         10,00         Slovenia         8,00	Hungary	10,00	Hungary	21,00	Hungary	15,00	Hungary	16,00	
Sweden         9,00         Sweden         1,00         Sweden         12,00         Sweden         24,00           Latvia         9,00         Latvia         13,00         Latvia         12,00         Latvia         10,00           Ireland         9,00         Ireland         14,00         Ireland         2,00         Ireland         10,00           Denmark         9,00         Denmark         4,00         Denmark         12,00         Denmark         22,00           Czechia         9,00         Czechia         24,00         Czechia         12,00         Denmark         6,00           Ukraine         8,00         Ukraine         21,00         Ukraine         12,00         Ukraine         12,00         Ukraine         12,00         Ukraine         12,00         Ukraine         14,00         5lovenia         8,00         14,0	France	10,00	France	14,00	France	12,00	France	16,00	
Latvia9,00Latvia13,00Latvia12,00Latvia10,00Ireland9,00Ireland14,00Ireland2,00Ireland10,00Denmark9,00Denmark4,00Denmark12,00Denmark22,00Czechia9,00Czechia24,00Czechia12,00Czechia6,00Ukraine8,00Ukraine21,00Ukraine12,00Ukraine12,00Ukraine14,00Slovenia7,00Slovenia19,00Slovenia10,00Slovenia8,00	Belgium	10,00	Belgium	14,00	Belgium	12,00	Belgium	22,00	
Ireland         9,00         Ireland         14,00         Ireland         2,00         Ireland         10,00           Denmark         9,00         Denmark         4,00         Denmark         12,00         Denmark         22,00           Czechia         9,00         Czechia         24,00         Czechia         12,00         Czechia         6,00           Ukraine         8,00         Ukraine         21,00         Ukraine         12,00         Ukraine         14,00           Slovenia         7,00         Slovenia         19,00         Slovenia         10,00         Slovenia         8,00	Sweden	9,00	Sweden	1,00	Sweden	12,00	Sweden	24,00	
Denmark9,00Denmark4,00Denmark12,00Denmark22,00Czechia9,00Czechia24,00Czechia12,00Czechia6,00Ukraine8,00Ukraine21,00Ukraine12,00Ukraine14,00Slovenia7,00Slovenia19,00Slovenia10,00Slovenia8,00	Latvia	9,00	Latvia	13,00	Latvia	12,00	Latvia	10,00	
Czechia9,00Czechia24,00Czechia12,00Czechia6,00Ukraine8,00Ukraine21,00Ukraine12,00Ukraine14,00Slovenia7,00Slovenia19,00Slovenia10,00Slovenia8,00	Ireland	9,00	Ireland	14,00	Ireland	2,00	Ireland	10,00	
Ukraine         8,00         Ukraine         21,00         Ukraine         12,00         Ukraine         14,00           Slovenia         7,00         Slovenia         19,00         Slovenia         10,00         Slovenia         8,00	Denmark	9,00	Denmark	4,00	Denmark	12,00	Denmark	22,00	
Slovenia 7,00 Slovenia 19,00 Slovenia 10,00 Slovenia 8,00	Czechia	9,00	Czechia	24,00	Czechia	12,00	Czechia	6,00	
	Ukraine	8,00	Ukraine	21,00	Ukraine	12,00	Ukraine	14,00	
Lithuania 6,00 Lithuania 11,00 Lithuania 6,00 Lithuania 8,00	Slovenia	7,00	Slovenia	19,00	Slovenia	10,00	Slovenia	8,00	
	Lithuania	6,00	Lithuania	11,00	Lithuania	6,00	Lithuania	8,00	



### Most Promising Markets for Exporting the Good Analyzed out of the Countries Analyzed

This figure below visualizes (i) the Final scores describing the attractiveness of the countries analyzed as promising export destinations, and (ii) the Integrated Estimation of the Potential Monthly Supplies to the respective markets by a New Market Entrant, expressed in US \$. The Integrated estimation of the potential monthly supplies is calculated based on two components. Component 1: the anticipated average monthly market growth, derived from the trend observed over the past 24 months on assumption is that the identified trend will remain unchanged, and the calculated average monthly increase is applied to actual data on the volume of average monthly import supplies over the last 12 months, along with the corresponding average price. Component 2 signifies the extra potential supply linked to the potential strong competitive advantage of the new market entrant. Its calculation is based on the factual parameters of supplying countries that have experienced the highest growth in their supplies to the chosen country over the past 12 months.

Countries' Final Scores on Export Potential Estimation and Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$).



### Most Promising Importing Markets of the Good Analyzed and Most Competitive Supplying Countries

This section of the Report provides an additional analysis of the most promising destinations for supplies of the good analyzed. To this end, a Relativity Score has been calculated for each country analyzed, representing the average of a country's Final Score and the Integrated Estimation of Potential Monthly Supplies by a New Market Entrant. Both components are indexed such that the country with the highest value is assigned an index of 100. The results of the Relativity Score are presented in the table on the left.

Additionally, the table on the right ranks the supplying countries based on a scoring system, where each time a supplying country is identified as the number 1 supplier to the respective importing country, it receives 5 points; number 2 – 4 points; number 3 – 3 points; number 4 – 2 points; and number 5 – 1 point. The total points accumulated by each supplying country are provided in the table (Final Supplier's Score), along with the total value of imports reported by all the countries analyzed in the last full calendar year reported. It also contains data onand the number of countries to which the respective supplying country exported the good analyzed.

Calculation of a Relativity Score for the Countries Analyzed – Identification of the Most Promising Export Markets for the Good Analyzed

Ranking of Supplying Countries

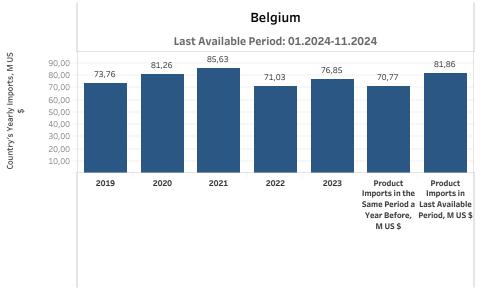
Country Analyzed	Country's Relatively Score (Out of 10 points)	Country's Final Score (out of 14 points)	Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$)	Supplying Country	Final Supplier's Score	Exports in LTM, USD	Total Number of Analyzed Countries With Which Trade Flows were Registered in LTM
Germany	10,00	13,00	3 558,30	Netherlands	44	537 172 438	18
Netherlands	7,33	11,00	2 208,25	Israel	41	394 723 813	17
Spain	6,54	11,00	1 641,15	Peru	33	1 173 020 359	15
United Kingdom	5,56	10,00	1 220,05	Spain	27	386 985 285	19
Italy	5,33	11,00	783,95	Germany	26	116 190 155	17
Switzerland	5,01	12,00	282,33	Colombia	24	390 071 874	15
Poland	4,72	10,00	623,91	Kenya	17	251 292 706	18
Romania	4,63	11,00	281,11	South Africa	16	285 298 215	14
France	4,52	10,00	482,99	Belgium	14	40 157 800	15
Belgium	4,47	10,00	440,83	Morocco	12	249 602 078	14
Norway	4,38	11,00	105,72	Italy	8	3 398 983	17
Hungary	3,96	10,00	83,51	Latvia	5	1 019 679	2
Denmark	3,74	9,00	200,93	Greece	5	1 760 438	17
Czechia	3,67	9,00	149,29	Chile	5	296 705 043	14
Ireland	3,65	9,00	134,77	Slovenia	4	11 555 457	5
Sweden	3,49	9,00	23,53	Mexico	3	38 960 239	15
Latvia	3,47	9,00	8,48	Guatemala	3	19 088 549	13
Ukraine	3,29	8,00	155,12	Sweden	2	658 948	6
Slovenia	2,71	7,00	15,25	Czechia	2	1 553 730	6
Lithuania	2,31	6,00	5,09	Brazil	2	57 347 777	13



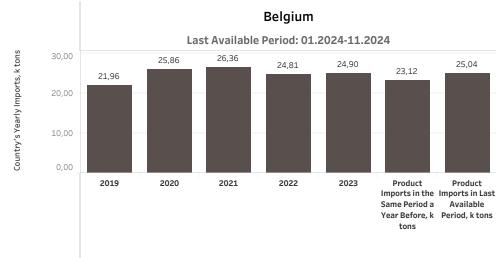
# APPENDIX

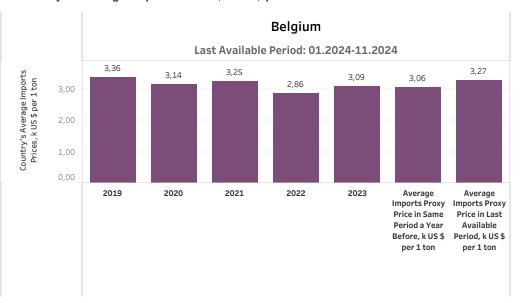
These pages provide detailed insights into the yearly dynamics of imports reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the yearly import values (expressed in M US \$) over the most recent 5-year period, the third graph illustrates the yearly prices trend (expressed in k US \$ per 1 ton) over the most recent 5-year period.

#### Country's Yearly Imports, M US \$

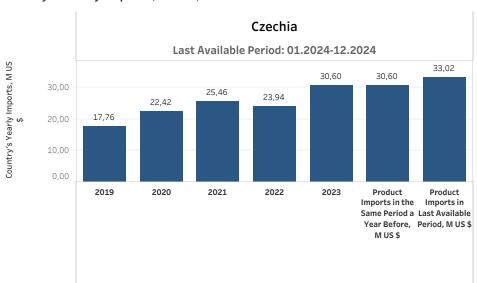


### Country's Yearly Imports, k tons

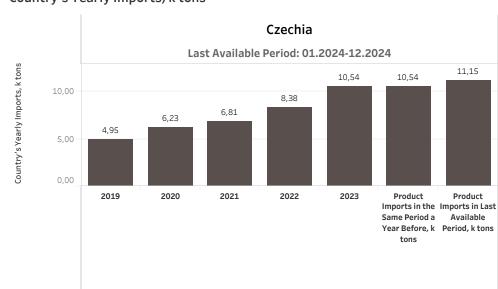




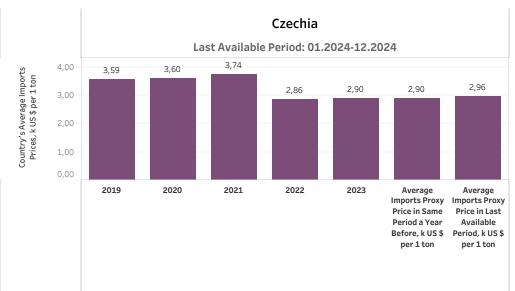
Country's Yearly Imports, M US \$



Country's Yearly Imports, k tons



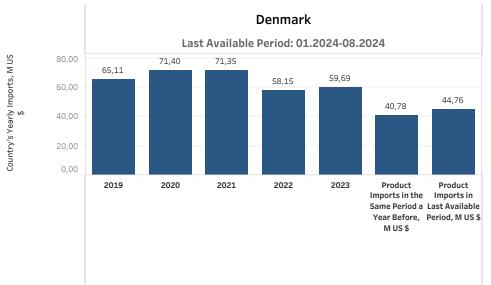
Country's Average Imports Prices, k US \$ per 1 ton



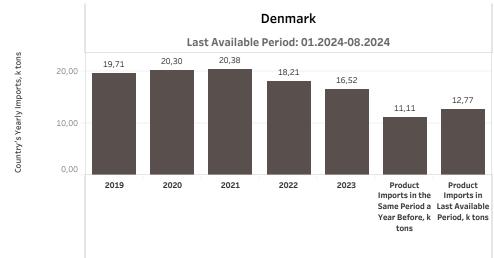


These pages provide detailed insights into the yearly dynamics of imports reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the yearly import values (expressed in M US \$) over the most recent 5-year period, the third graph illustrates the yearly prices trend (expressed in k US \$ per 1 ton) over the most recent 5-year period.

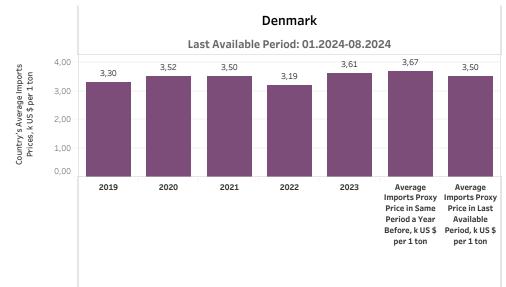
#### Country's Yearly Imports, M US \$



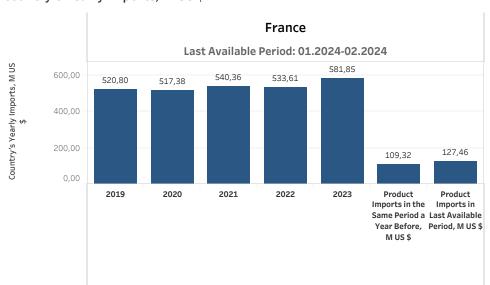
#### Country's Yearly Imports, k tons



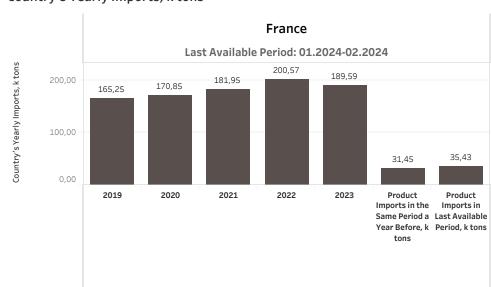
Country's Average Imports Prices, k US \$ per 1 ton



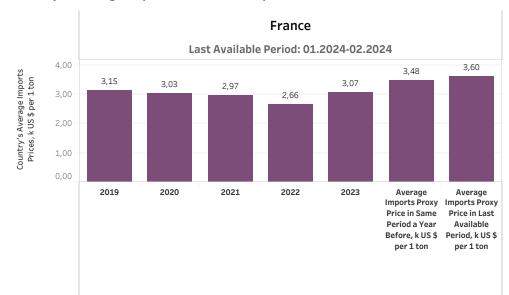
#### Country's Yearly Imports, M US \$



Country's Yearly Imports, k tons



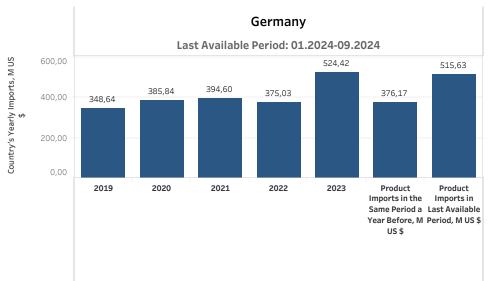
Country's Average Imports Prices, k US \$ per 1 ton



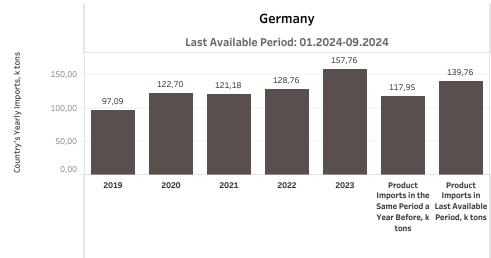


These pages provide detailed insights into the yearly dynamics of imports reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the yearly import values (expressed in M US \$) over the most recent 5-year period, the third graph illustrates the yearly prices trend (expressed in k US \$ per 1 ton) over the most recent 5-year period.

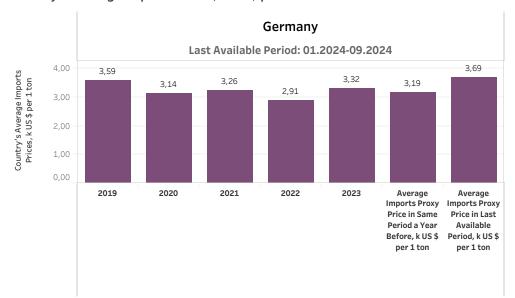
#### Country's Yearly Imports, M US \$



### Country's Yearly Imports, k tons



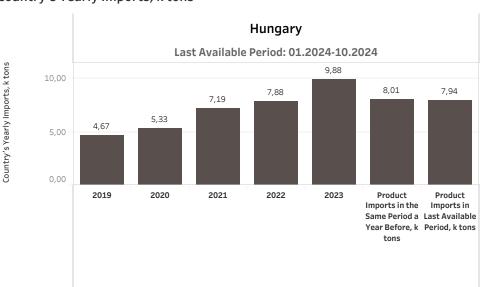
#### Country's Average Imports Prices, k US \$ per 1 ton

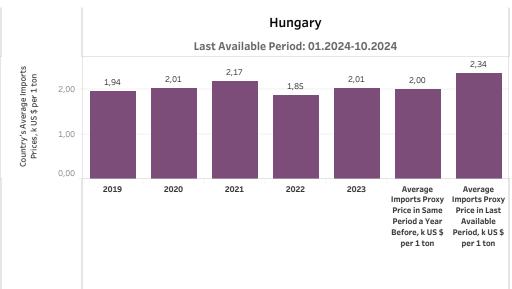


#### Country's Yearly Imports, M US \$



#### Country's Yearly Imports, k tons

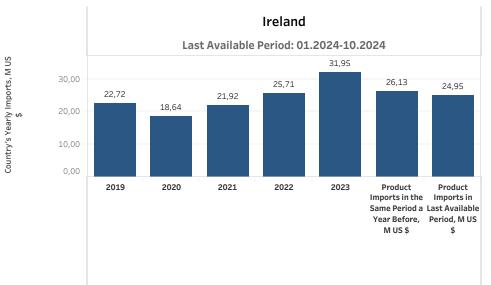




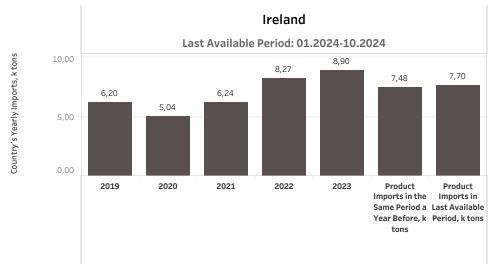


These pages provide detailed insights into the yearly dynamics of imports reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the yearly import values (expressed in M US \$) over the most recent 5-year period, the third graph illustrates the yearly prices trend (expressed in k US \$ per 1 ton) over the most recent 5-year period.

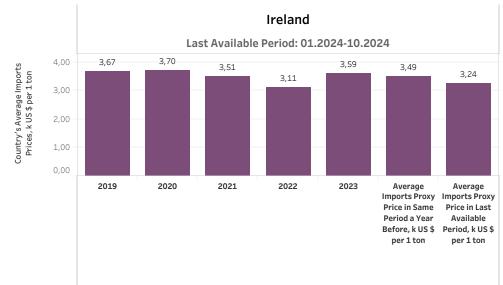
#### Country's Yearly Imports, M US \$



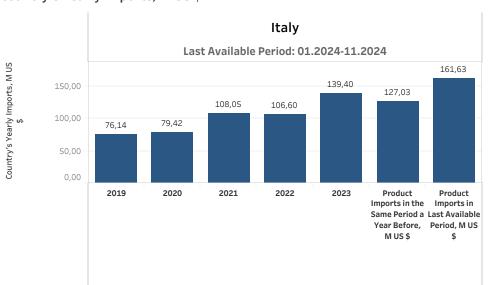
### Country's Yearly Imports, k tons



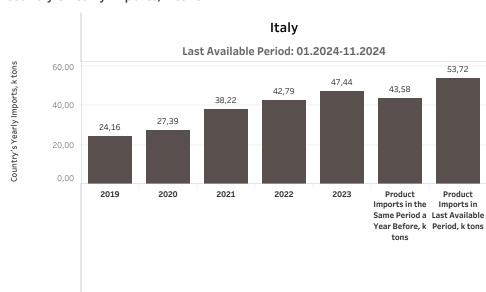
#### Country's Average Imports Prices, k US \$ per 1 ton

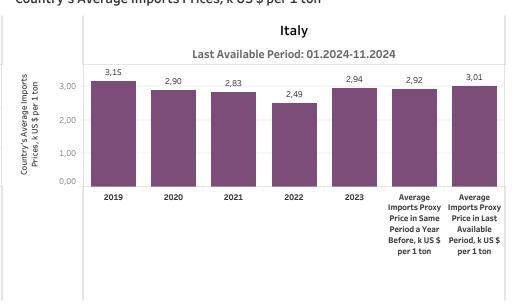


#### Country's Yearly Imports, M US \$



### Country's Yearly Imports, k tons

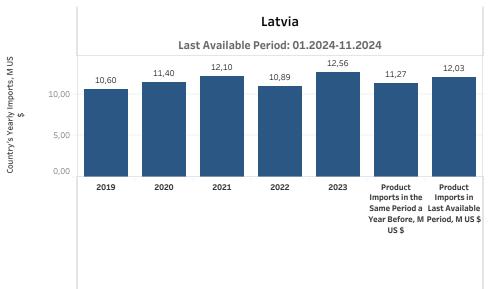




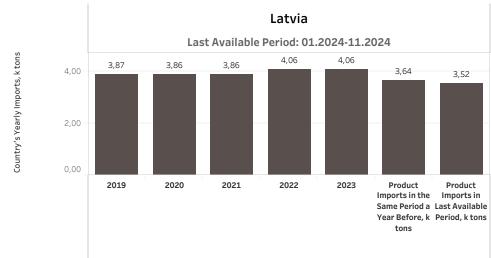


These pages provide detailed insights into the yearly dynamics of imports reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the yearly import values (expressed in M US \$) over the most recent 5-year period, the third graph illustrates the yearly prices trend (expressed in k US \$ per 1 ton) over the most recent 5-year period.

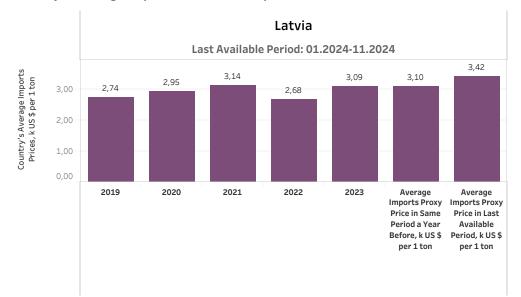
#### Country's Yearly Imports, M US \$



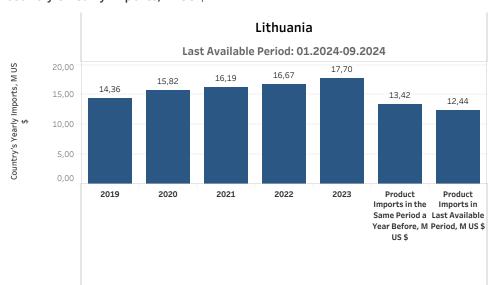
### Country's Yearly Imports, k tons



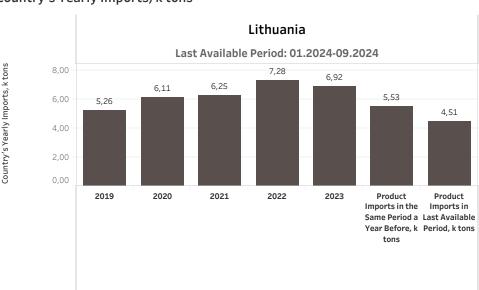
Country's Average Imports Prices, k US \$ per 1 ton

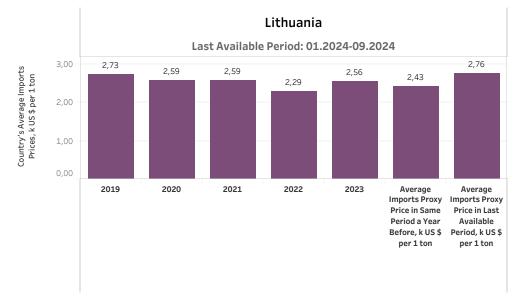


#### Country's Yearly Imports, M US \$



Country's Yearly Imports, k tons

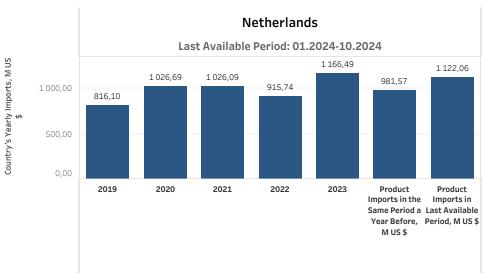




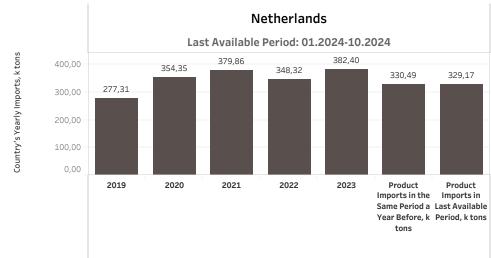


These pages provide detailed insights into the yearly dynamics of imports reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the yearly import values (expressed in M US \$) over the most recent 5-year period, the third graph illustrates the yearly prices trend (expressed in k US \$ per 1 ton) over the most recent 5-year period.

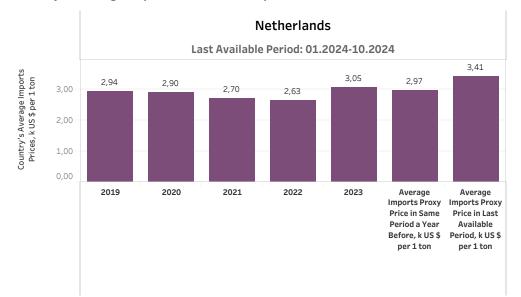
#### Country's Yearly Imports, M US \$



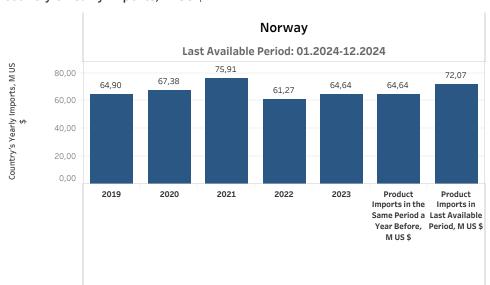
#### Country's Yearly Imports, k tons



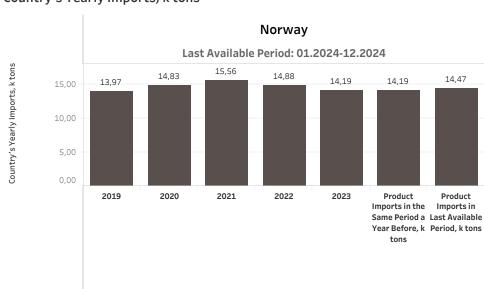
Country's Average Imports Prices, k US \$ per 1 ton

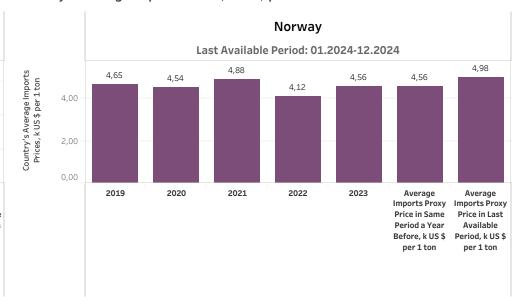


#### Country's Yearly Imports, M US \$



#### Country's Yearly Imports, k tons

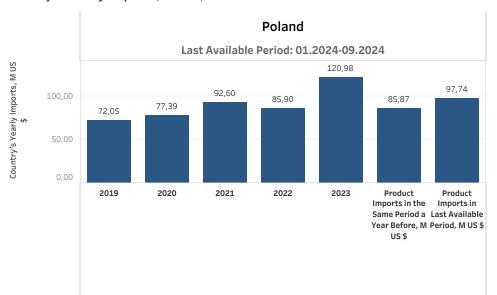




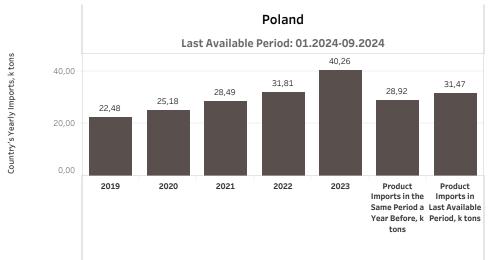


These pages provide detailed insights into the yearly dynamics of imports reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the yearly import values (expressed in M US \$) over the most recent 5-year period, the third graph illustrates the yearly prices trend (expressed in k US \$ per 1 ton) over the most recent 5-year period.

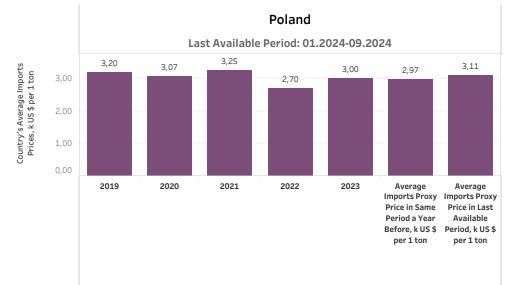
#### Country's Yearly Imports, M US \$



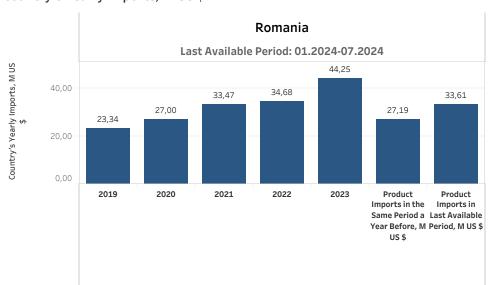
### Country's Yearly Imports, k tons



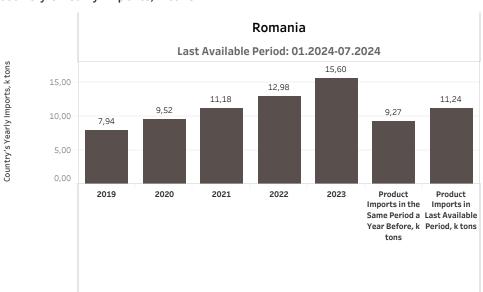
#### Country's Average Imports Prices, k US \$ per 1 ton



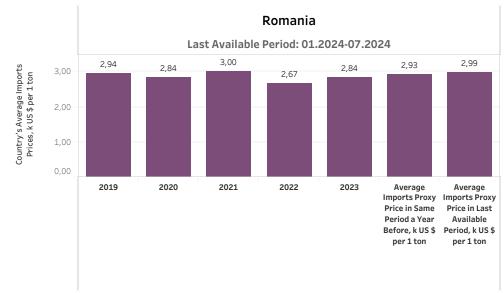
#### Country's Yearly Imports, M US \$



Country's Yearly Imports, k tons



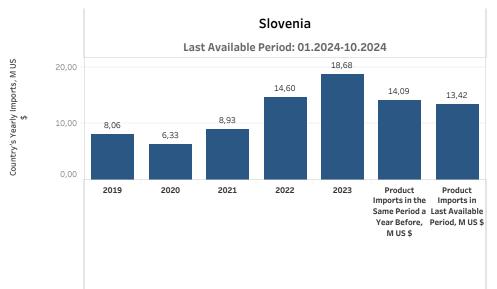
Country's Average Imports Prices, k US \$ per 1 ton



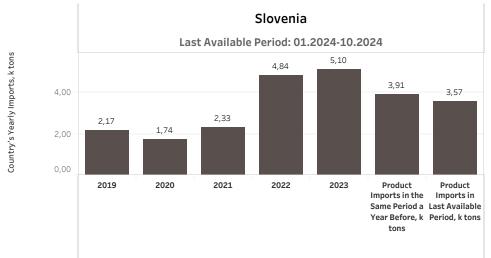


These pages provide detailed insights into the yearly dynamics of imports reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the yearly import values (expressed in M US \$) over the most recent 5-year period, the third graph illustrates the yearly prices trend (expressed in k US \$ per 1 ton) over the most recent 5-year period.

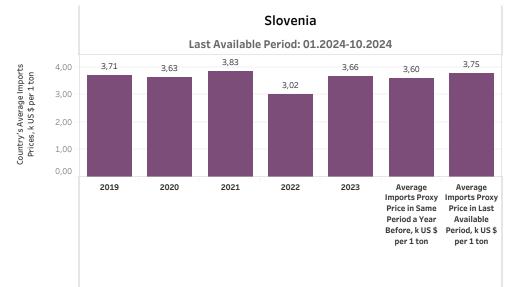
#### Country's Yearly Imports, M US \$



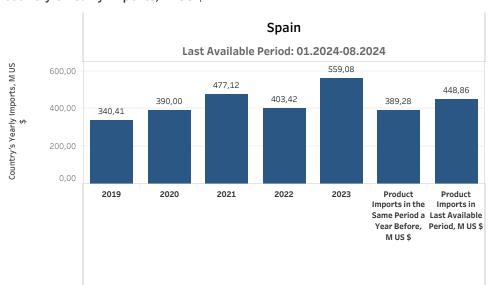
### Country's Yearly Imports, k tons



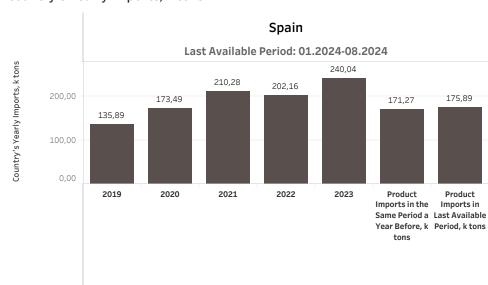
#### Country's Average Imports Prices, k US \$ per 1 ton



#### Country's Yearly Imports, M US \$



#### Country's Yearly Imports, k tons

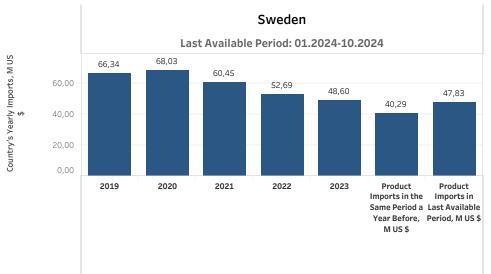




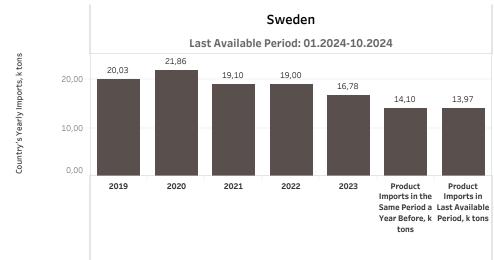


These pages provide detailed insights into the yearly dynamics of imports reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the yearly import values (expressed in M US \$) over the most recent 5-year period, the third graph illustrates the yearly prices trend (expressed in k US \$ per 1 ton) over the most recent 5-year period.

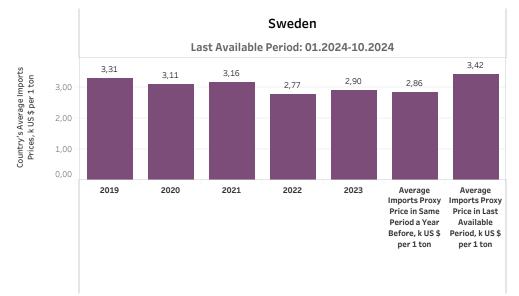
#### Country's Yearly Imports, M US \$



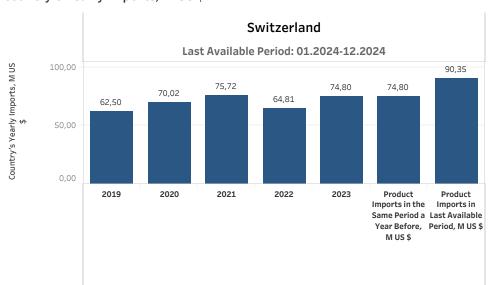
### Country's Yearly Imports, k tons



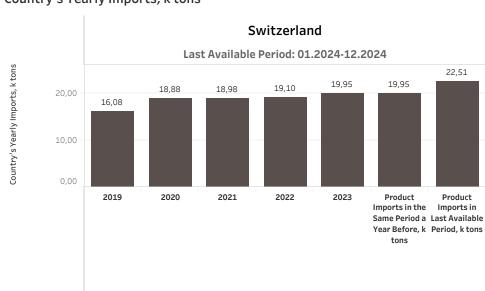
#### Country's Average Imports Prices, k US \$ per 1 ton

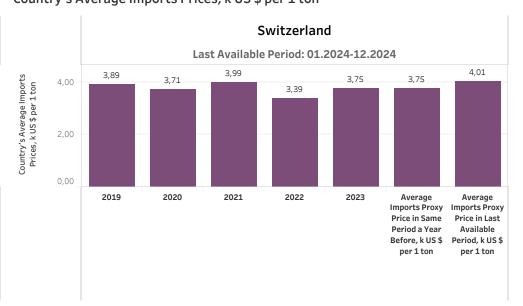


#### Country's Yearly Imports, M US \$



### Country's Yearly Imports, k tons

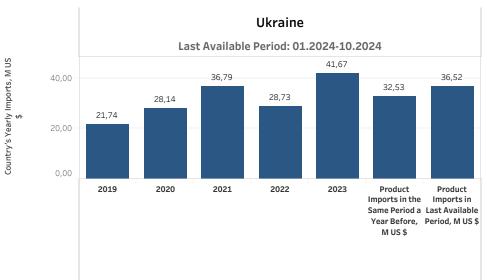




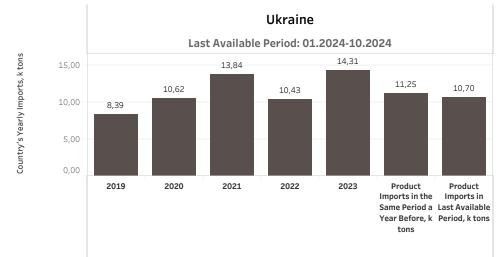


These pages provide detailed insights into the yearly dynamics of imports reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the yearly import values (expressed in M US \$) over the most recent 5-year period, the third graph illustrates the yearly prices trend (expressed in k US \$ per 1 ton) over the most recent 5-year period.

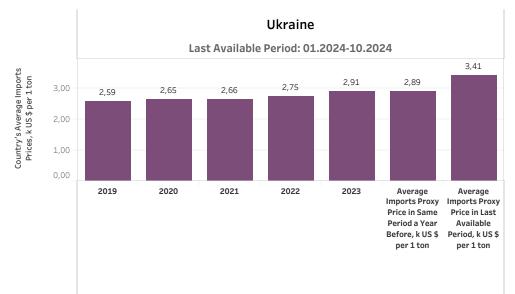
#### Country's Yearly Imports, M US \$



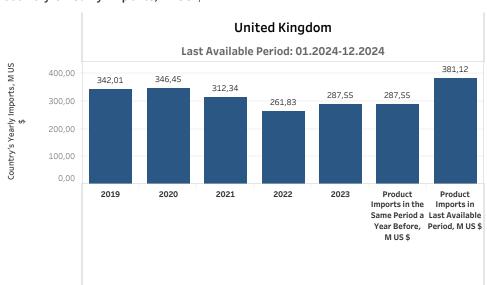
#### Country's Yearly Imports, k tons



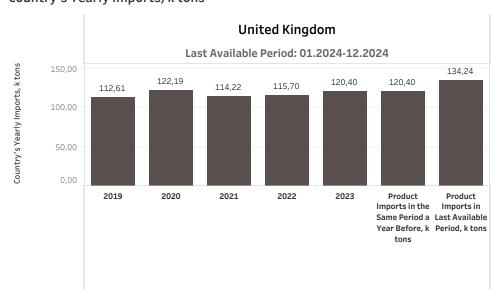
#### Country's Average Imports Prices, k US \$ per 1 ton



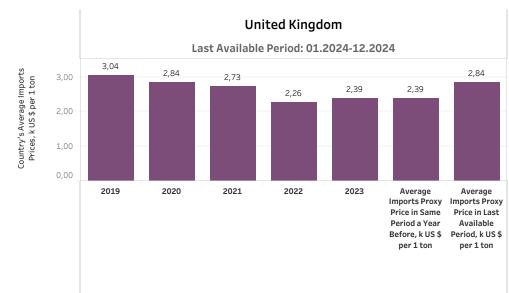
#### Country's Yearly Imports, M US \$



Country's Yearly Imports, k tons



Country's Average Imports Prices, k US \$ per 1 ton





# **CONTACTS & FEEDBACK**

We encourage you to stay with us, as we continue to develop and add new features to GTAIC. Market forecasts, global value chains research, deeper country insights, and other features are coming soon.

If you have any ideas on the scope of the report or any comment on the service, please let us know by e-mailing to sales@gtaic.ai. We are open for any comments, good or bad, since we believe any feedback will help us develop and bring more value to our clients.

Connect with us

EXPORT HUNTER, UAB
Konstitucijos pr.15-69A, Vilnius, Lithuania

sales@gtaic.ai

