



Cross-Country Report for: Buildings; prefabricated, of wood

Report generated: 02.04.2025

This Report provides a comprehensive analysis of the imports of the good: **Buildings; prefabricated, of wood**

HS Code: **940610**

The analysis covers the imports of this good to the countries listed on the page 3. The report provides both country-specific and aggregated analysis.

The research is based on data sourced from the GTAIC market intelligence portal (www.gtaic.ai). The GTAIC service conducts its analyses utilizing datasets obtained under a licensing agreement with UN COMTRADE, the official export-import database at the country level, which encompasses over 200 countries.

Additional reputable data sources leveraged by the GTAIC service include:

- 1) the World Trade Organization (WTO)
- 2) the World Bank
- 3) the Organisation for Economic Co-operation and Development (OECD)
- 4) the United Nations Conference on Trade and Development (UNCTAD).

The GTAIC service exclusively employs the most recently published monthly trade flow data. The latest available data for the countries chosen for the analysis is indicated in the table on the page 3.

The primary objective of this market research is to identify opportunities and risks related to export/import activities, as well as trading and logistics for exporters, importers, producers, and logistics companies. The report aims to:

- 1) Identify the most promising markets* for the good analyzed;
- 2) Highlight the most risky and declining markets;
- 3) Define market trends and provide short-term forecasts, including monthly price fluctuations and market size evolution in both monetary and tonnage terms;
- 4) Analyze the competitive landscape among suppliers, identifying both successful and underperforming countries within specific markets and globally;
- 5) Determine the fastest-growing and most promising trade routes from supplier countries to consumer countries;
- 6) Assess the potential supply size for new entrants in the most promising markets;
- 7) Present detailed supporting statistics for each market.

*- in this context, "the market" refers to the imports of goods by the specific country. It means that goods produced and consumed domestically are not considered part of the market.

The report encompasses the countries chosen by the user. A table detailing these countries is provided on page 3. The competitive analysis covers all the countries exporting (supplying) the selected good to the selected importing countries.

GTAIC service allows its users to build any list of available importing countries importing any available goods to produce this type of research report. Number of the importing countries covered by GTAIC service is 110+, number of the goods is > 5000.

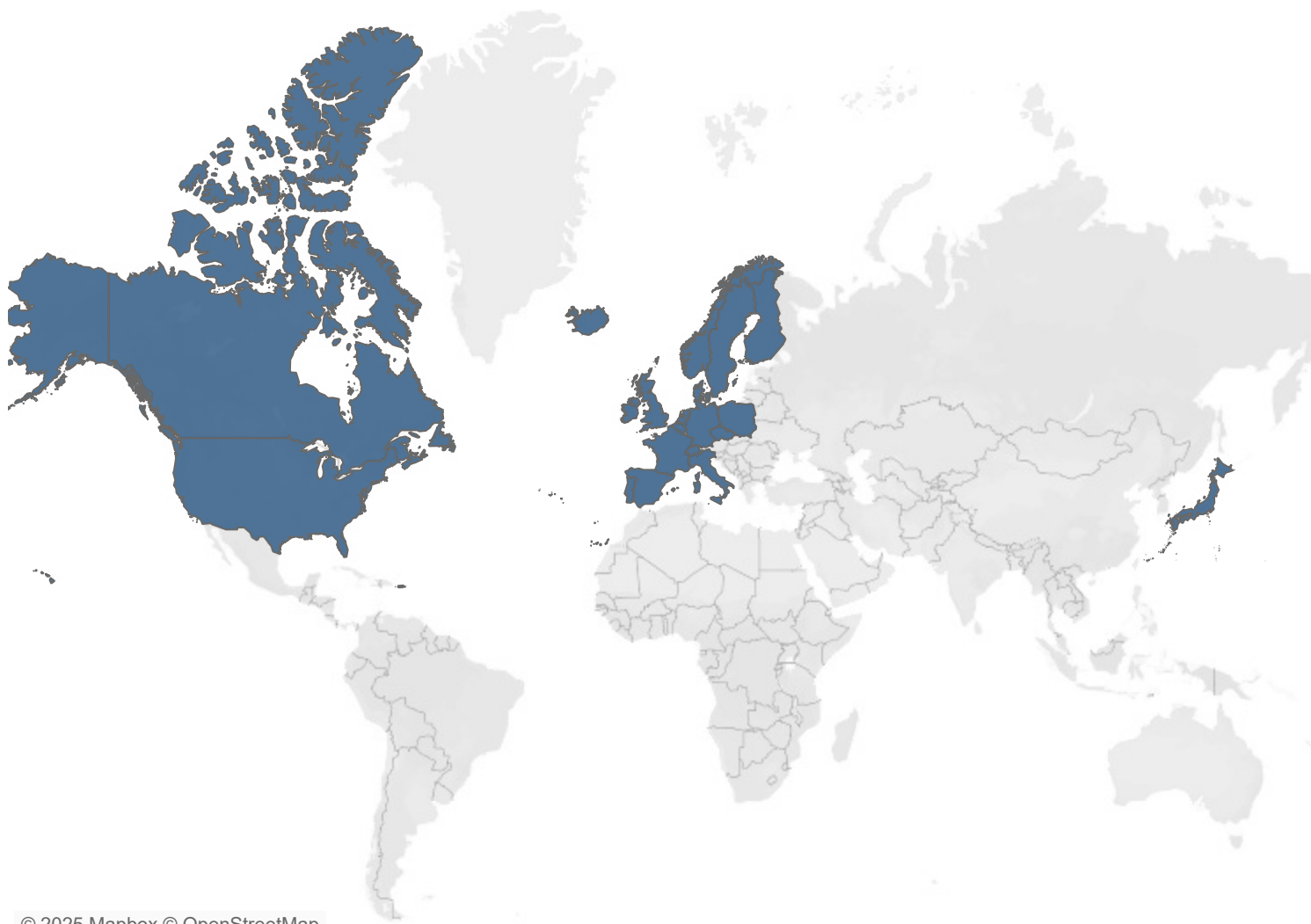
Countries Analyzed and Reported Periods

The table below presents a summary of the countries analyzed in this Report. The "Last Reported Month" refers to the most recent month for which trade statistics have been reported by each respective country. Whenever the term "Last Available Period" is used throughout the Report, it denotes the period beginning in January and concluding with the month specified as the "Last Reported Month" for each country, as shown in the accompanying graph. Similarly, when the terms "LTM" or "Last Twelve Months" are used, they refer to the 12-month period preceding the month designated as the "Last Reported Month" for each country.

Countries Analyzed

No.	Country	Last Reported Months	Last Reported Full Calendar Year
1	Belgium	Dec 2024	2023
2	Canada	Dec 2024	2023
3	Czechia	Dec 2024	2023
4	Denmark	Dec 2024	2023
5	Finland	Oct 2024	2023
6	France	Feb 2024	2023
7	Germany	Dec 2024	2023
8	Iceland	Dec 2024	2023
9	Ireland	Dec 2024	2023
10	Italy	Dec 2024	2023
11	Japan	Dec 2024	2023
12	Netherlands	Dec 2024	2023
13	Norway	Dec 2024	2023
14	Poland	Dec 2024	2023
15	Portugal	Dec 2024	2023
16	Spain	Oct 2024	2023
17	Sweden	Dec 2024	2023
18	Switzerland	Dec 2024	2023
19	USA	Dec 2024	2023
20	United Kingdom	Dec 2024	2023

Countries Analyzed Map



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KEY CONCLUSIONS & FINDINGS

Summary: Key Findings

Trends in demand for prefabricated (pre-engineered) buildings

Growing construction speed to market contributes to stable demand for pre-engineered structures and buildings. Global imports by 20 largest importing countries reached a maximum of 2B USD in 2022 and later decreased to 1.7 B USD in the next year. The maximum reached in 2022 was mainly attributable to soaring prices, since physical volumes of imports decreased in 2022 compared to post-covid booming 2021.

Germany, US, Norway, UK and Sweden are top-5 pre-engineered buildings markets globally, accounting for over 54% of total global imports by 20 largest importing countries.

In 2024, Ireland is revealing the highest growth rate of prefabricated buildings imports, with total imports to the country increased by about 60% compared to 2023. Among top-5 markets, modest growth in imports values expressed in USD is registered in UK (+2.24%) and US (+1.84%) only, while the imports to Germany, Norway, and Sweden have been down by 20% and more. In general, the trend for top-20 markets is mostly negative with little exceptions. The dynamics of physical volumes of imports is slightly different, with US reporting more solid growth of imports and the UK experiencing a decline of imports.

To conclude, the market for prefabricated buildings made from wood is declining in 2022-2024, and the positive dynamics in selected countries is supported by growing prices only, while physical volume of demand is mostly decreasing with little exceptions. It should be noted, that decline in demand is registered in almost all traditional markets for prefabricated buildings made from wood: Nordic European countries, as well as Germany and France. Out of top-20 top global markets, only Ireland and USA are revealing stable demand in each month, though the US market is characterized by fluctuating prices.

Average import prices on prefabricated structures made of wood are changing in different directions for different markets: the growth of average imports prices in 2024 was registered in Portugal, Finland, Switzerland, UK, Iceland, Norway, and Italy. Less than 1% change of prices was registered in Germany, Japan, Czechia and Canada. US, Spain, and Belgium have reported the highest declines of average imports prices (18-27%), 8-10% decline in prices was also registered in Netherlands, Lithuania, and Denmark.

Judging by the dynamics of demand in top-20 markets, Ireland, US, Iceland, Canada, Belgium can be distinguished as the most promising markets for exports of prefabricated buildings made from wood in 2025.

Trends in supply of prefabricated buildings

Estonia is No.1 prefabricated building supplier globally, accountable for over 25% of total supplies to top-20 global markets. Lithuania and Poland follow the leader with the shares of 9% and 8% respectively. Other suppliers with notable shares include: Canada, Czechia, Germany, Belgium, China, Sweden, and the UK.

The leadership of Estonia, as well as Lithuania and Poland can be to a significant extent referred to lower average prices compared to other suppliers. Thus, the average import price on prefabricated buildings made from wood supplied from these three countries is about 20% lower compared to the average price from German or Canadian producers and 30% lower compared to the average price on pre-engineered buildings originated from the UK or Finland. The highest average prices are offered on the supplies from Italy and Denmark. To the contrary, the lowest average prices are registered for the supplies of prefabricated buildings from Belarus and Czechia.

Estonia is not only holding the leadership in the market, the country is also increasing its share in top-20 markets. The country succeeded to increase its share even despite decrease in the demand in the markets of Sweden and Finland. Poland, Canada, Germany, China and the UK are also growing their shares in top-20 markets. The highest growth of shares is registered for Estonia, Poland, China, UK, and Canada.

In absolute terms, the highest increase of supplies in physical volumes can be observed for UK, China, Vietnam, Canada, and Poland, while Czechia, Latvia, Lithuania and France have reported the largest decreases of imports to top-20 markets. Producers of prefabricated buildings from the UK have benefitted the most from the positive demand shift in Ireland, ensuring over 80% of total increase of imports of prefabricated structures to Ireland and resulting in 76% share in total county's imports even despite higher average prices compared to Estonian or Lithuanian companies.

In the US, the competition in the market of prefabricated structures made of wood is won by the suppliers from Asia, with the highest increases of supplies registered from Vietnam and China. European producers from Estonia and Poland also have a growing presence in the US market. To the contrary, historically the largest supplier to the US prefabricated buildings market – Canada – is losing its share, attributable for over 94% of total negative change of imports to the US.

Summary: Key Indicators on Imports Value (US \$)

This section outlines the key indicators associated with the imports of the good, expressed in U.S. dollars (US \$). It includes the relevant metrics and trends that provide insight into the value of imports for the countries analyzed in the Report.

Country Analyzed	Last Twelve Months Period (LTM)	Last Full Calendar Year Reported	Country's Share in Global Product Imports in Last Full Calendar Year Reported	Product Imports in the Last Full Calendar Year Reported, M US \$	Product Imports Growth in the Last Full Calendar Year Reported Compared to the Year Before, %	Product Imports in LTM, M US \$	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %	5Y CAGR, %
USA	01.2024 - 12.2024	2023	14,34%	244,54	9,20%	249,03	1,84%	14,08%
Germany	01.2024 - 12.2024	2023	14,87%	257,68	-20,20%	203,98	-20,84%	2,97%
Norway	01.2024 - 12.2024	2023	11,57%	196,98	-34,73%	154,67	-21,48%	-12,28%
United Kingdom	01.2024 - 12.2024	2023	7,73%	131,93	-23,06%	134,89	2,24%	14,91%
Switzerland	01.2024 - 12.2024	2023	5,09%	86,81	-9,66%	85,11	-1,97%	3,44%
France	03.2023 - 02.2024	2023	4,51%	76,53	-20,35%	76,92	-14,60%	-4,42%
Sweden	01.2024 - 12.2024	2023	5,72%	98,17	-39,02%	68,42	-30,30%	13,92%
Netherlands	01.2024 - 12.2024	2023	5,28%	89,81	-17,27%	67,2	-25,17%	0,93%
Italy	01.2024 - 12.2024	2023	3,94%	67,3	83,61%	61,1	-9,22%	2,95%
Ireland	01.2024 - 12.2024	2023	2,07%	35,24	0,60%	56,11	59,25%	35,95%
Iceland	01.2024 - 12.2024	2023	2,32%	39,58	7,33%	39,83	0,63%	44,52%
Denmark	01.2024 - 12.2024	2023	2,41%	41,59	6,36%	36,12	-13,16%	29,94%
Finland	11.2023 - 10.2024	2023	3,44%	58,66	9,32%	27,45	-53,62%	-5,56%
Canada	01.2024 - 12.2024	2023	1,55%	26,27	-19,42%	26,73	1,76%	15,64%
Japan	01.2024 - 12.2024	2023	0,95%	16,26	-31,98%	16,25	-0,10%	-3,27%
Belgium	01.2024 - 12.2024	2023	0,96%	16,36	-34,48%	16,06	-1,81%	7,22%
Spain	11.2023 - 10.2024	2023	0,94%	15,93	25,61%	14,45	-8,98%	34,46%
Czechia	01.2024 - 12.2024	2023	0,90%	15,34	-24,19%	13,26	-13,51%	10,02%
Poland	01.2024 - 12.2024	2023	0,00%	13,08	-27,81%	10,98	-16,04%	10,01%
Portugal	01.2024 - 12.2024	2023	1,58%	26,94	-4,55%	4,94	-81,67%	45,93%

Summary: Key Indicators on Imports Volume (tons)

This section outlines the key indicators associated with the imports volume, expressed in tons (t). It includes the relevant metrics and trends that provide insight into the physical volumes of imports for the countries analyzed in the Report.

Country Analyzed	Product Imports in the Last Full Calendar Year Reported, k tons	Product Imports Growth in the Last Full Calendar Year Reported Compared to the Year Before, %	Product Imports in LTM, k tons	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %	5Y CAGR (Physical Volumes of Imports), %	Average Imports Proxy Price in the Last Full Calendar Year Reported, k US \$ per 1 ton	Average Imports Proxy Price in the Last Full Calendar Year Reported Compared to the Year Before, %	5Y CAGR (Average Imports Proxy Price), %
Germany	124,23	-19,02%	97,67	-21,37%	-2,39%	2,07	-1,46%	5,48%
USA	52,86	-32,94%	73,39	38,84%	-6,05%	4,63	62,83%	21,43%
United Kingdom	45,07	-21,40%	43,68	-3,09%	4,46%	2,93	-2,12%	10,00%
Norway	57,21	-41,46%	43,25	-24,40%	-17,95%	3,44	11,50%	6,92%
France	33,17	-28,96%	33,41	-23,46%	-10,73%	2,31	12,12%	7,07%
Netherlands	37,89	7,92%	31,44	-17,02%	-5,88%	2,37	-23,34%	7,23%
Italy	25,68	53,03%	22,49	-12,43%	-0,02%	2,62	19,98%	2,97%
Switzerland	22,63	-16,23%	20,56	-9,15%	-5,12%	3,84	7,84%	9,02%
Ireland	10,00	1,14%	16,29	62,89%	23,09%	3,52	-0,53%	10,44%
Sweden	21,37	-52,48%	15,07	-29,49%	2,99%	4,59	28,34%	10,62%
Denmark	11,26	-7,72%	10,67	-5,28%	78,80%	3,69	15,27%	-27,33%
Iceland	9,11	-16,52%	8,77	-3,69%	25,70%	4,35	28,57%	14,98%
Canada	8,49	-25,44%	8,63	1,62%	5,70%	3,09	8,08%	9,40%
Belgium	7,14	-35,59%	8,53	19,41%	-2,06%	2,29	1,73%	9,47%
Finland	18,93	14,79%	8,20	-55,10%	-7,02%	3,10	-4,76%	1,57%
Poland	9,37	-31,28%	7,95	-15,15%	0,09%	1,40	5,06%	9,91%
Spain	5,42	17,70%	6,18	16,82%	21,92%	2,94	6,72%	10,29%
Czechia	6,38	-33,26%	5,51	-13,74%	-2,96%	2,40	13,59%	13,37%
Japan	5,07	-31,85%	5,03	-0,77%	-10,62%	3,21	-0,19%	8,22%
Portugal	12,17	-8,39%	1,54	-87,34%	24,95%	2,21	4,20%	16,79%

Summary: Key Supplying Countries (US \$)

This section summarizes information on the key supplying countries of the analyzed good to the countries analyzed. The table presents a list of the largest supplying countries and the import values (expressed in US \$) reported by each of the countries importing the good from these supplying countries. It covers both the Last Twelve Months (LTM) period and the 12-month period prior to the LTM. Additionally, the table highlights changes in the market share of each supplying country in the total imports of the countries analyzed over the specified periods.

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, M US \$	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Estonia	298,78	21,91%	339,34	21,63%
Lithuania	119,51	8,77%	139,91	8,92%
Poland	105,66	7,75%	102,48	6,53%
Canada	97,77	7,17%	140,99	8,99%
Germany	89,74	6,58%	85,32	5,44%
United Kingdom	59,49	4,36%	37,40	2,38%
Sweden	59,47	4,36%	72,51	4,62%
China	54,83	4,02%	39,22	2,50%
Belgium	46,26	3,39%	52,42	3,34%
Czechia	45,95	3,37%	71,23	4,54%
Austria	43,02	3,15%	53,83	3,43%
Latvia	40,88	3,00%	76,84	4,90%
Slovenia	36,89	2,71%	47,45	3,02%
Finland	31,45	2,31%	45,14	2,88%
Mexico	31,13	2,28%	31,53	2,01%
Viet Nam	29,43	2,16%	15,24	0,97%
USA	19,19	1,41%	20,77	1,32%
France	16,43	1,20%	35,27	2,25%
Netherlands	14,15	1,04%	16,96	1,08%
Romania	13,26	0,97%	21,04	1,34%
Norway	12,40	0,91%	11,17	0,71%
Ukraine	11,95	0,88%	12,06	0,77%
Switzerland	9,86	0,72%	7,41	0,47%
Denmark	8,76	0,64%	10,38	0,66%
Serbia	8,50	0,62%	8,14	0,52%

Summary: Key Supplying Countries (tons)

This section summarizes information on the key supplying countries (exporters) of the analyzed good to the countries analyzed (importers). The table presents a list of the largest supplying countries and the import volumes (expressed in tons) reported by each of the countries importing the good from these supplying countries It covers both the Last Twelve Months (LTM) period and the 12-month period prior to the LTM. Additionally, the table highlights changes in the market share of each supplying country in the total imports of the countries analyzed over the specified periods.

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, tons	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, tons	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Estonia	112 628,59	24,05%	118 591,28	22,24%
Lithuania	44 136,52	9,43%	53 401,59	10,02%
Poland	39 174,18	8,37%	35 844,09	6,72%
Canada	28 295,96	6,04%	24 490,54	4,59%
Czechia	25 791,12	5,51%	41 213,52	7,73%
Germany	25 752,74	5,50%	26 849,13	5,04%
Belgium	17 402,02	3,72%	23 228,74	4,36%
China	16 333,25	3,49%	10 332,92	1,94%
Sweden	15 324,70	3,27%	18 499,53	3,47%
United Kingdom	15 153,17	3,24%	8 368,90	1,57%
Latvia	14 169,76	3,03%	28 627,53	5,37%
Austria	13 677,14	2,92%	17 527,68	3,29%
Slovenia	13 154,95	2,81%	17 203,20	3,23%
Mexico	9 793,18	2,09%	14 926,77	2,80%
Viet Nam	8 419,72	1,80%	3 049,84	0,57%
Finland	7 725,30	1,65%	11 848,23	2,22%
Ukraine	7 111,56	1,52%	6 978,32	1,31%
France	6 610,45	1,41%	15 157,13	2,84%
USA	6 096,62	1,30%	6 663,55	1,25%
Netherlands	5 774,86	1,23%	5 711,98	1,07%
Romania	4 711,92	1,01%	8 843,83	1,66%
Belarus	4 588,28	0,98%	5 705,96	1,07%
Norway	3 332,00	0,71%	2 774,95	0,52%
Switzerland	3 025,61	0,65%	2 434,91	0,46%
Hungary	2 890,16	0,62%	5 520,90	1,04%

Summary: Top-Ranked Supplying Countries to the Countries Analyzed

This section offers an overview of the leading competitors among supplying countries exporting the good to the countries analyzed. The methodology for ranking of the supplying countries is as follows: the top 10 largest supplying countries from the last full calendar year are ranked based on four components: 1) share of imports in the LTM period, 2) proxy price in the LTM period, 3) change in imports in US \$ terms during the LTM period, and 4) change in imports in volume terms during the LTM period. The ranking is done for each importing country (country analyzed). Each component is assigned a score ranging from 1 to 10, with 10 being the highest. The aggregated score is calculated by summing the rankings for each component. In the case of ties in the total score, the ranking for the first component (share of imports in LTM) takes precedence.

Country Analyzed	No.1 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.2 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.3 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.4 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.5 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$
Germany	Estonia	54 226 966,52	Switzerland	8 971 664,38	China	4 530 289,68	Poland	23 549 454,04	Serbia	4 672 016,24
USA	China	36 325 737,00	Viet Nam	27 777 898,00	Poland	22 272 734,00	Canada	94 988 553,00	Estonia	12 985 464,00
Norway	Poland	3 367 005,14	Denmark	1 548 914,52	Estonia	69 590 993,42	Spain	1 193 251,88	Sweden	29 685 539,11
United Kingdom	Estonia	42 044 167,23	Germany	22 461 075,30	Latvia	8 205 251,92	Hungary	5 366 684,89	Lithuania	15 331 928,77
Sweden	Norway	10 547 653,02	Denmark	1 066 157,99	Lithuania	16 647 694,48	China	260 737,03	Slovakia	273 720,06
Netherlands	Estonia	14 734 984,24	Belgium	10 298 365,89	Lithuania	2 772 756,16	Luxembourg	1 880 822,92	United Kingdom	11 273 347,06
Switzerland	Austria	6 425 798,14	Poland	11 265 889,00	Sweden	2 174 151,63	Serbia	2 233 213,11	France	5 359 716,24
France	Poland	10 780 205,14	Lithuania	5 192 338,92	Estonia	11 063 603,98	Portugal	3 285 908,73	China	1 966 937,84
Italy	Germany	14 892 426,12	Belgium	1 714 224,81	Estonia	1 376 458,62	Lithuania	1 826 167,43	China	623 834,63
Finland	Poland	86 332,08	Denmark	9 217,45	China	9 117,12	Slovenia	15 992,64	Austria	10 576,94
Denmark	Estonia	12 655 437,09	Lithuania	3 905 204,53	Poland	1 691 797,36	Netherlands	1 038 318,32	Latvia	1 236 623,27
Iceland	Lithuania	14 090 240,75	Denmark	1 355 315,50	Hungary	765 791,78	Estonia	12 908 700,31	Poland	1 084 140,43
Ireland	United Kingdom	42 982 192,15	Europe, not elsewhere specified	1 659 879,15	Sweden	3 429 364,98	Denmark	439 705,69	Germany	551 269,19
Portugal	United Kingdom	321 483,49	China	76 900,94	Spain	473 258,59	Canada	17 591,38	Lithuania	1 248 526,07
Canada	Estonia	5 447 400,89	Finland	363 033,60	Belgium	153 525,81	China	1 762 879,17	Lithuania	111 617,22
Belgium	France	7 892 469,87	Austria	2 535 659,79	Netherlands	2 653 938,70	Estonia	346 985,47	Türkiye	391 739,10
Japan	Finland	5 145 131,67	Estonia	3 400 748,40	Lithuania	415 637,20	Germany	658 013,54	China	3 397 573,66
Spain	Lithuania	3 532 101,52	Netherlands	4 168 598,21	Belgium	999 277,09	Estonia	707 107,92	Romania	1 536 251,97
Czechia	Austria	2 531 856,00	Estonia	3 734 280,00	Germany	751 377,00	Belarus	837 835,00	Lithuania	802 326,00
Poland	China	520 455,00	Kazakhstan	159 877,00	Germany	101 916,00	United Kingdom	27 024,00	Ukraine	5 124 245,00

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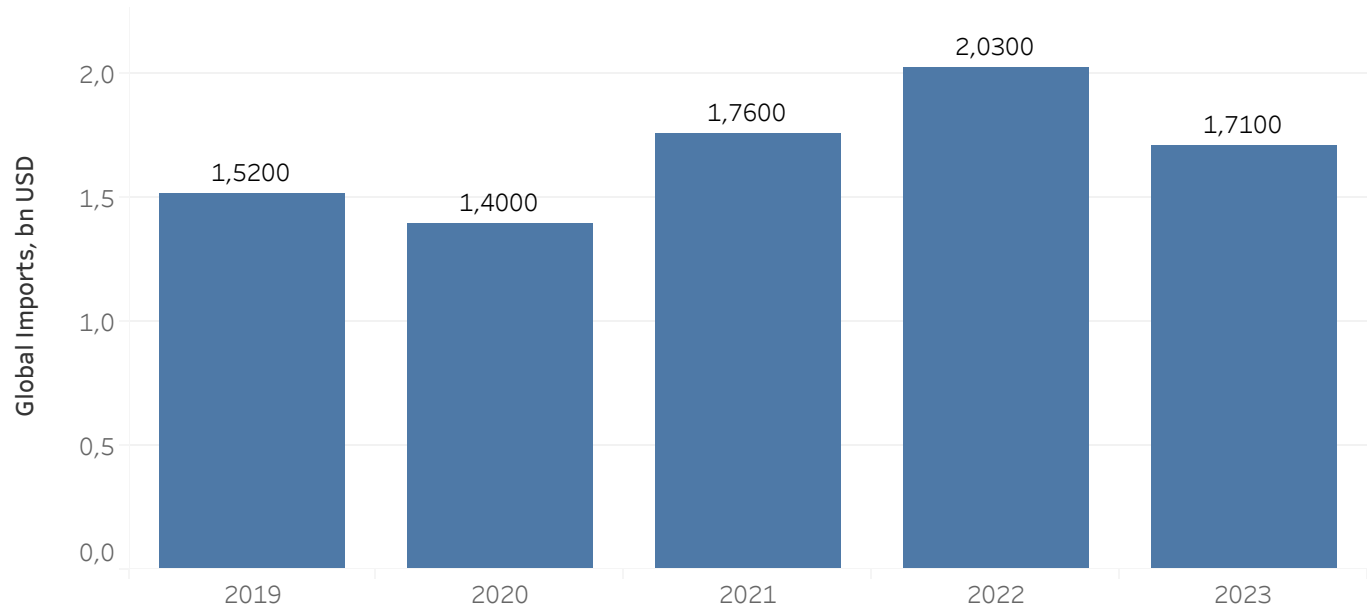
GLOBAL MARKET

Global Imports (US \$) and Shares of the Countries Analyzed (%)

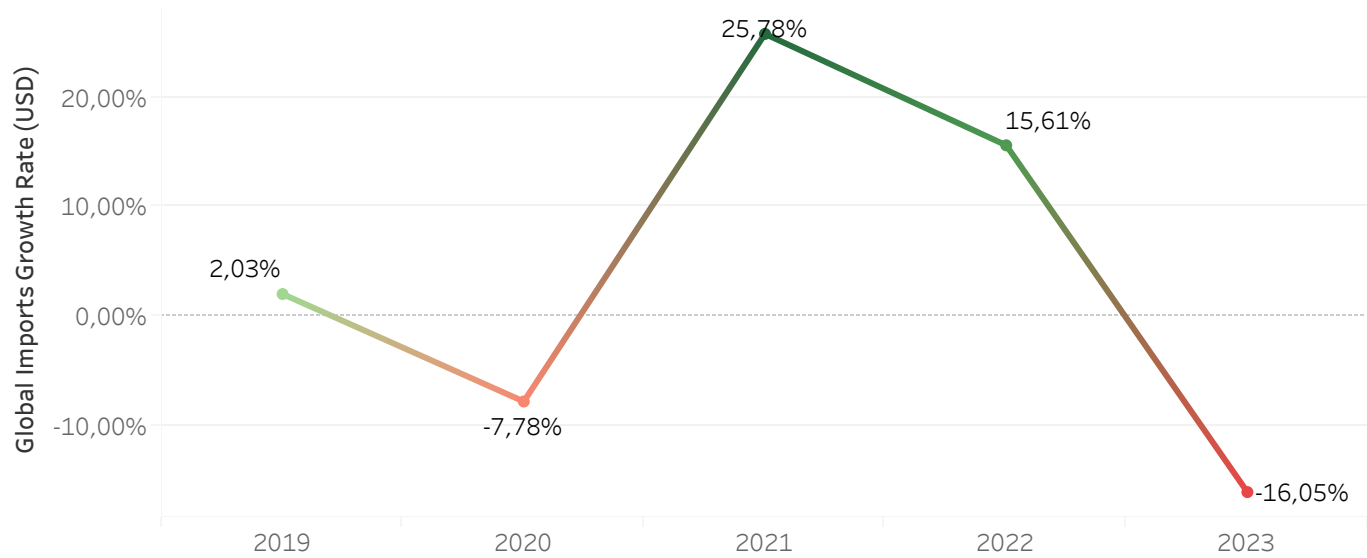
The figures in this section illustrate the value of global imports of the analyzed good, expressed in US \$, along with the change (Y-o-Y growth rates) in this parameter over the last five full calendar years available. The table provides data on imports reported by each of the countries analyzed for the last full calendar year reported, including each country’s share of total imports and the average growth rate (CAGR) over the period under review.

Country Analyzed	Last Full Calendar Year Reported	Country’s Share in Global Product Imports, %	5Y CAGR of Country’s Product Imports in US \$, %	Country’s Product Imports in the Last Full Calendar Year Reported, m USD
Germany	2023	14,87%	2,97%	257,68
USA	2023	14,34%	14,08%	244,54
Norway	2023	11,57%	-12,28%	196,98
United Kingdom	2023	7,73%	14,91%	131,93
Sweden	2023	5,72%	13,92%	98,17
Netherlands	2023	5,28%	0,93%	89,81
Switzerland	2023	5,09%	3,44%	86,81
France	2023	4,51%	-4,42%	76,53
Italy	2023	3,94%	2,95%	67,3
Finland	2023	3,44%	-5,56%	58,66
Denmark	2023	2,41%	29,94%	41,59
Ireland	2023	2,07%	35,95%	35,24
Portugal	2023	1,58%	45,93%	26,94
Canada	2023	1,55%	15,64%	26,27
Belgium	2023	0,96%	7,22%	16,36
Japan	2023	0,95%	-3,27%	16,26
Spain	2023	0,94%	34,46%	15,93
Czechia	2023	0,90%	10,02%	15,34
Poland	2023	0,00%	10,01%	13,08

Global Imports, B US \$



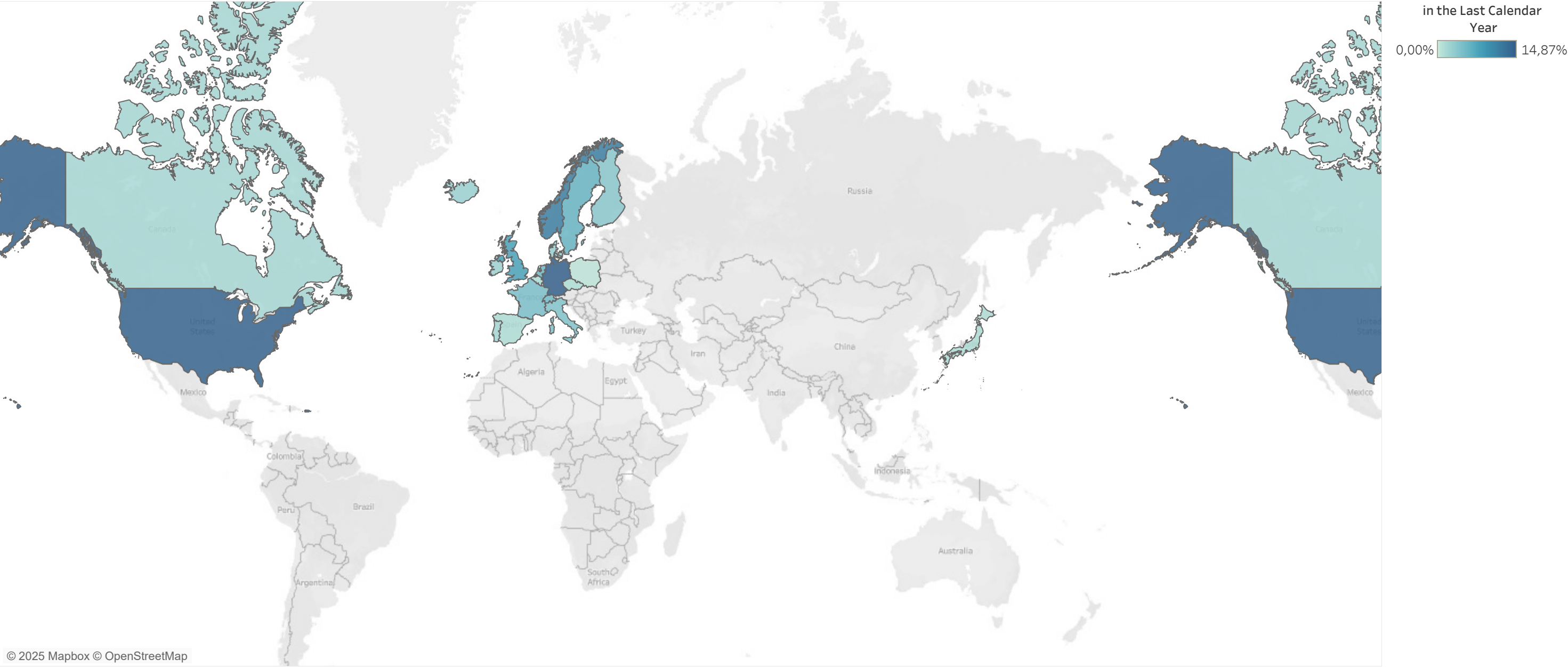
Global Imports Y-o-Y Growth Rate, %



Global Imports (US \$)

The map in this section visualizes the import values for each of the analyzed countries in the most recent full calendar year. The intensity of the color represents the size of imports, with darker shades indicating higher import values.

Country's Share of Global Product Imports, Map

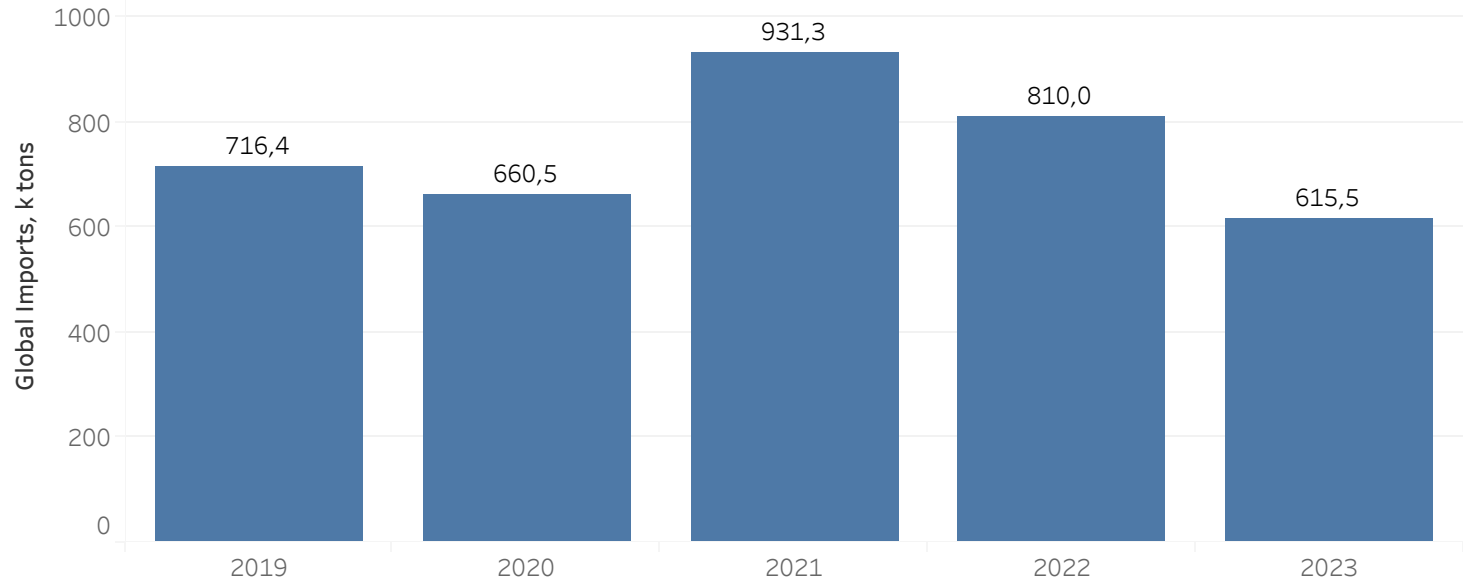


Global Imports (tons)

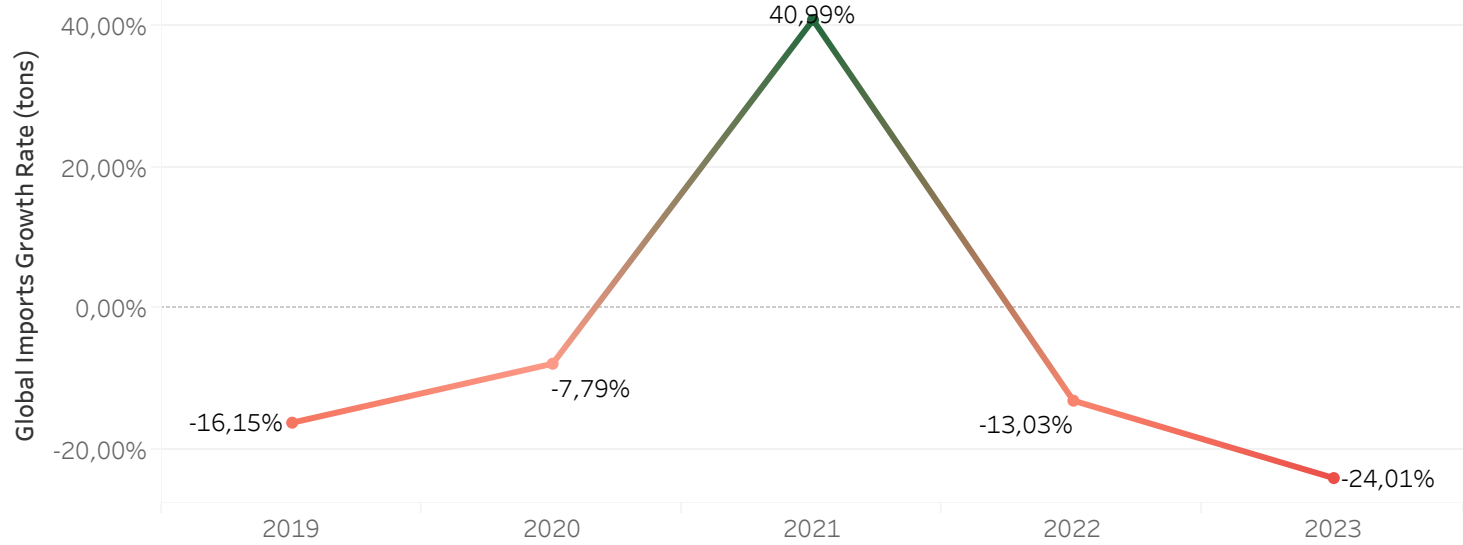
The figures in this section illustrate the volume of global imports of the analyzed good, expressed in tons, along with the change (Y-o-Y growth rates) in this parameter over the last five full calendar years available. The table provides data on imports reported by each of the countries analyzed for the last full calendar year reported, including each country’s share of total imports and the average growth rate (CAGR) over the period under review.

Country Analyzed	Last Full Calendar Year Reported	5Y CAGR of Country's Product Imports in tons, %	Country's Product Imports in the Last Full Calendar Year Reported, k tons
Germany	2023	-2,39%	124,23
Norway	2023	-17,95%	57,21
USA	2023	-6,05%	52,86
United Kingdom	2023	4,46%	45,07
Netherlands	2023	-5,88%	37,89
France	2023	-10,73%	33,17
Italy	2023	-0,02%	25,68
Switzerland	2023	-5,12%	22,63
Sweden	2023	2,99%	21,37
Finland	2023	-7,02%	18,93
Portugal	2023	24,95%	12,17
Denmark	2023	78,80%	11,26
Ireland	2023	23,09%	10,00
Poland	2023	0,09%	9,37
Iceland	2023	25,70%	9,11
Canada	2023	5,70%	8,49
Belgium	2023	-2,06%	7,14
Czechia	2023	-2,96%	6,38
Spain	2023	21,92%	5,42
Japan	2023	-10,62%	5,07

Global Imports, k tons



Global Imports Y-o-Y Growth Rate, %



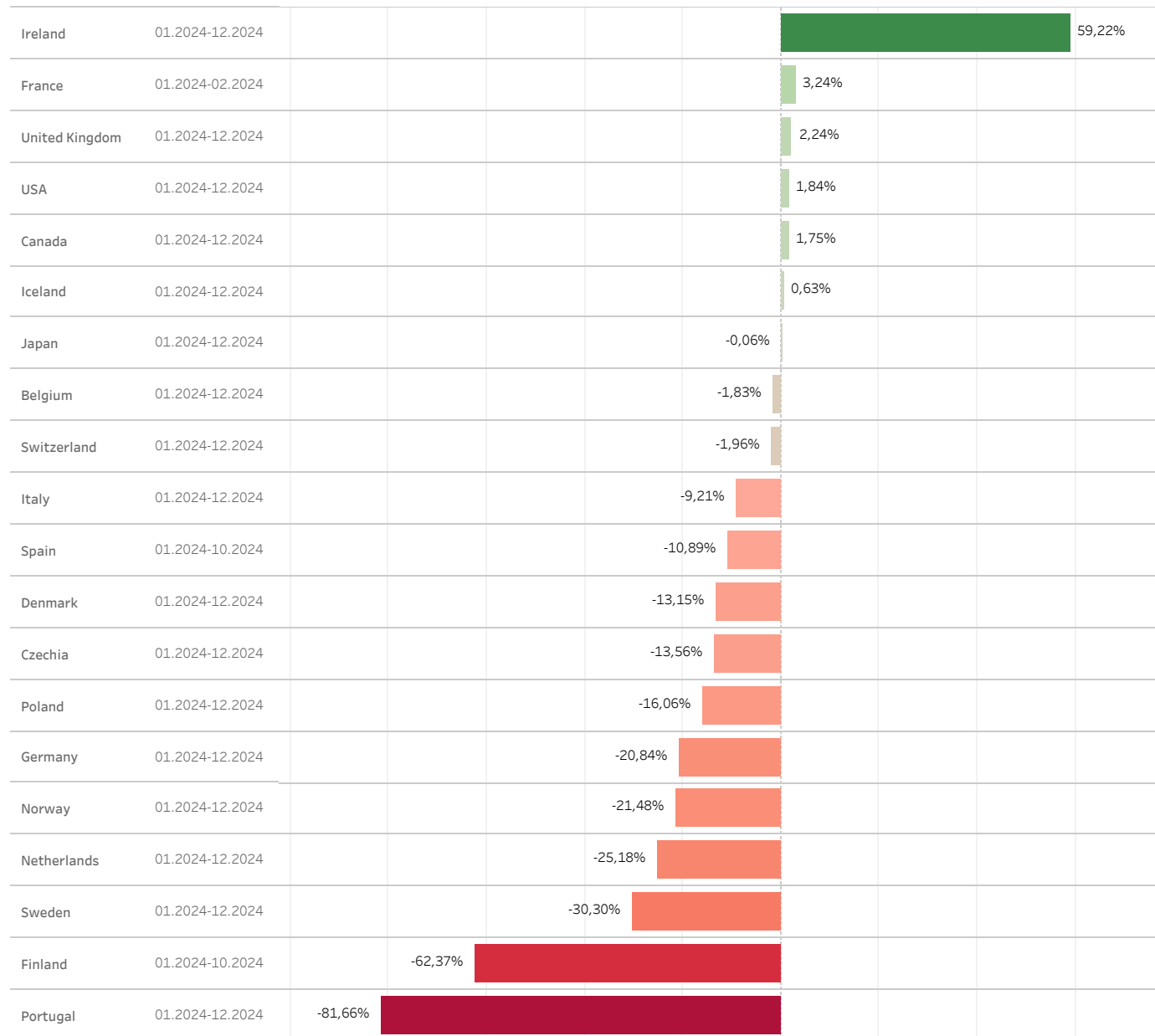
2

TRENDS IN LAST AVAILABLE PERIOD

Trends in Last Available Period: US \$

This section presents the import values, expressed in US \$, reported by each country analyzed in the Last Available Period. The table provides import values for each country both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

Growth Rate of the Product Imports by the County Analyzed (expressed in US \$) in the Last Available Period Compared to the Same Period a Year Before

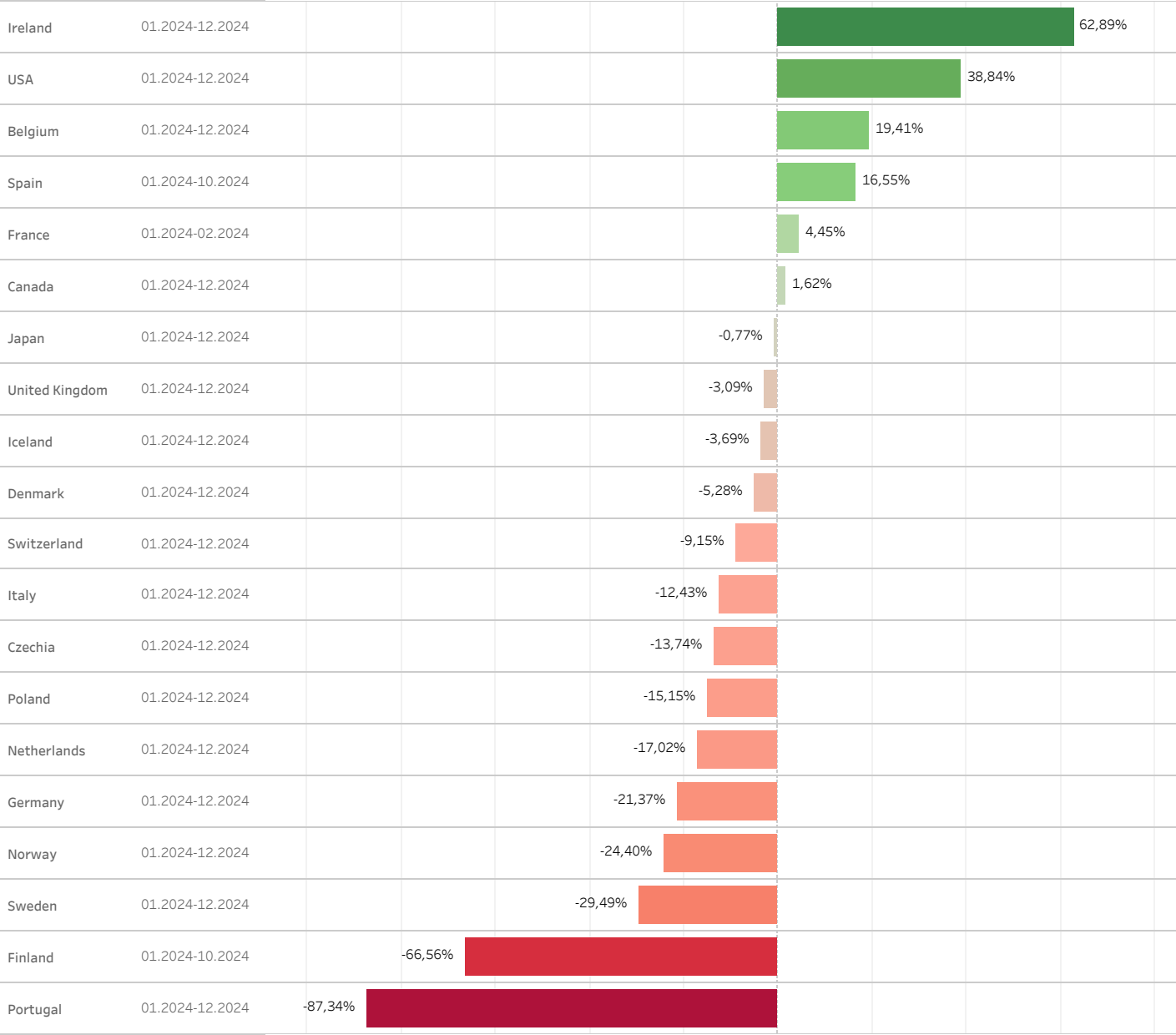


Country Analyzed	Last Available Period	Product Imports in the Same Period a Year Before, M US \$	Product Imports in Last Available Period, M US \$	Product Imports Growth Rate, %
Ireland	01.2024-12.2024	35,24	56,11	59,22%
France	01.2024-02.2024	12,03	12,42	3,24%
United Kingdom	01.2024-12.2024	131,93	134,89	2,24%
USA	01.2024-12.2024	244,54	249,03	1,84%
Canada	01.2024-12.2024	26,27	26,73	1,75%
Iceland	01.2024-12.2024	39,58	39,83	0,63%
Japan	01.2024-12.2024	16,26	16,25	-0,06%
Belgium	01.2024-12.2024	16,36	16,06	-1,83%
Switzerland	01.2024-12.2024	86,81	85,11	-1,96%
Italy	01.2024-12.2024	67,30	61,10	-9,21%
Spain	01.2024-10.2024	13,59	12,11	-10,89%
Denmark	01.2024-12.2024	41,59	36,12	-13,15%
Czechia	01.2024-12.2024	15,34	13,26	-13,56%
Poland	01.2024-12.2024	13,08	10,98	-16,06%
Germany	01.2024-12.2024	257,68	203,98	-20,84%
Norway	01.2024-12.2024	196,98	154,67	-21,48%
Netherlands	01.2024-12.2024	89,81	67,20	-25,18%
Sweden	01.2024-12.2024	98,17	68,42	-30,30%
Finland	01.2024-10.2024	50,06	18,84	-62,37%
Portugal	01.2024-12.2024	26,94	4,94	-81,66%

Trends in Last Available Period: tons

This section presents the import volumes, expressed in tons, reported by each country analyzed in the Last Available Period. The table provides import volumes for each country analyzed both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

Growth Rate of the Product Imports by the County Analyzed (expressed in tons) in the Last Available Period Compared to the Same Period a Year Before

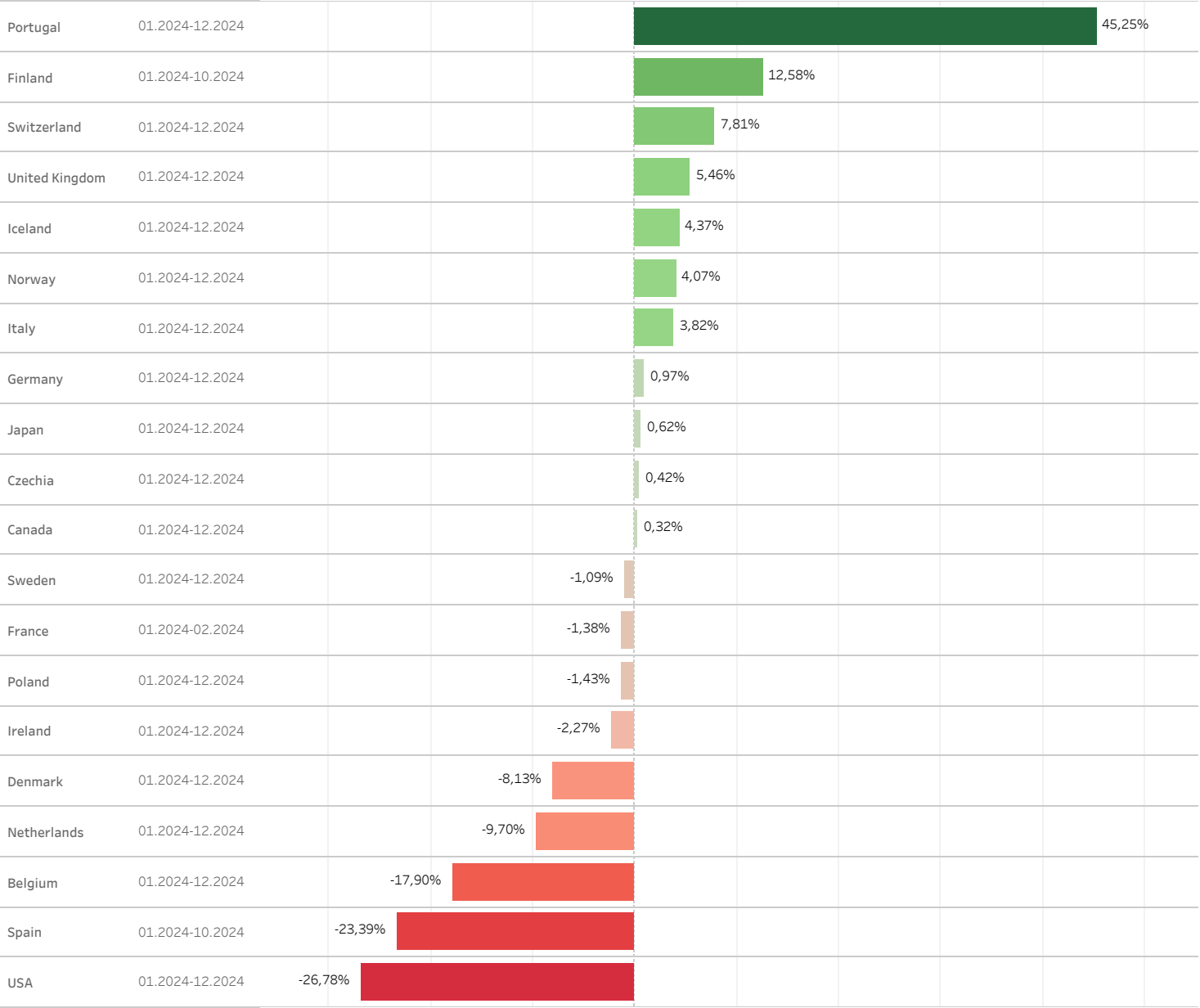


Country Analyzed	Last Available Period	Product Imports in the Same Period a Year Before, k tons	Product Imports in Last Available Period, k tons	Product Imports Growth Rate, %
Ireland	01.2024-12.2024	10,00	16,29	62,89%
USA	01.2024-12.2024	52,86	73,39	38,84%
Belgium	01.2024-12.2024	7,14	8,53	19,41%
Spain	01.2024-10.2024	4,61	5,37	16,55%
France	01.2024-02.2024	5,53	5,78	4,45%
Canada	01.2024-12.2024	8,49	8,63	1,62%
Japan	01.2024-12.2024	5,07	5,03	-0,77%
United Kingdom	01.2024-12.2024	45,07	43,68	-3,09%
Iceland	01.2024-12.2024	9,11	8,77	-3,69%
Denmark	01.2024-12.2024	11,26	10,67	-5,28%
Switzerland	01.2024-12.2024	22,63	20,56	-9,15%
Italy	01.2024-12.2024	25,68	22,49	-12,43%
Czechia	01.2024-12.2024	6,38	5,51	-13,74%
Poland	01.2024-12.2024	9,37	7,95	-15,15%
Netherlands	01.2024-12.2024	37,89	31,44	-17,02%
Germany	01.2024-12.2024	124,23	97,67	-21,37%
Norway	01.2024-12.2024	57,21	43,25	-24,40%
Sweden	01.2024-12.2024	21,37	15,07	-29,49%
Finland	01.2024-10.2024	16,13	5,39	-66,56%
Portugal	01.2024-12.2024	12,17	1,54	-87,34%

Trends in Last Available Period: Average Imports Proxy Prices

This section presents the average imports proxy prices, expressed in k US \$ per 1 ton, calculated for each country analyzed in the Last Available Period. The table provides average imports proxy prices calculated for each country analyzed both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rates of the average imports proxy prices. The figure on the left visually highlights which countries have experienced an increase or decrease in average imports proxy prices, and the extent of these changes.

Growth Rate of the Average Imports Proxy Prices in the Counties Analyzed in the Last Available Period Compared to the Same Period a Year Before



Country Analyzed	Last Available Period	Average Imports Proxy Price in Same Period a Year Before, k US \$ per 1 ton	Average Imports Proxy Price in Last Available Period, k US \$ per 1 ton	Average Imports Proxy Price Growth Rate, %
Portugal	01.2024-12.2024	2,21	3,21	45,25%
Finland	01.2024-10.2024	3,10	3,49	12,58%
Switzerland	01.2024-12.2024	3,84	4,14	7,81%
United Kingdom	01.2024-12.2024	2,93	3,09	5,46%
Iceland	01.2024-12.2024	4,35	4,54	4,37%
Norway	01.2024-12.2024	3,44	3,58	4,07%
Italy	01.2024-12.2024	2,62	2,72	3,82%
Germany	01.2024-12.2024	2,07	2,09	0,97%
Japan	01.2024-12.2024	3,21	3,23	0,62%
Czechia	01.2024-12.2024	2,40	2,41	0,42%
Canada	01.2024-12.2024	3,09	3,10	0,32%
Sweden	01.2024-12.2024	4,59	4,54	-1,09%
France	01.2024-02.2024	2,18	2,15	-1,38%
Poland	01.2024-12.2024	1,40	1,38	-1,43%
Ireland	01.2024-12.2024	3,52	3,44	-2,27%
Denmark	01.2024-12.2024	3,69	3,39	-8,13%
Netherlands	01.2024-12.2024	2,37	2,14	-9,70%
Belgium	01.2024-12.2024	2,29	1,88	-17,90%
Spain	01.2024-10.2024	2,95	2,26	-23,39%
USA	01.2024-12.2024	4,63	3,39	-26,78%

3

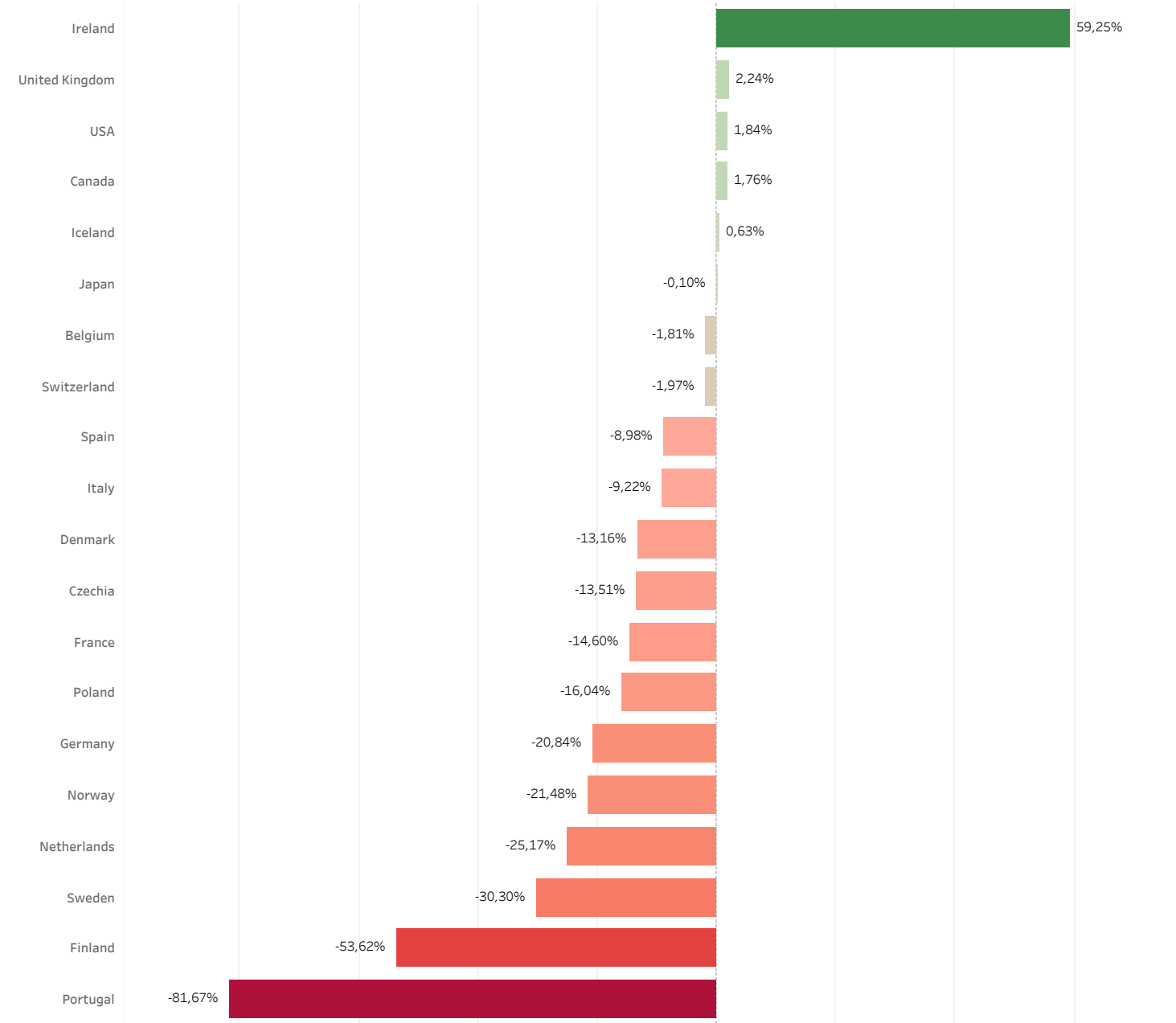
LAST TWELVE MONTHS TRENDS

Last Twelve Months Trends (US \$)

This section presents the import values, expressed in US \$, reported by each country analyzed in the Last Twelve Months (LTM) Period. The table provides import values for each country analyzed both in the Last Twelve Months and in the corresponding period a year before, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

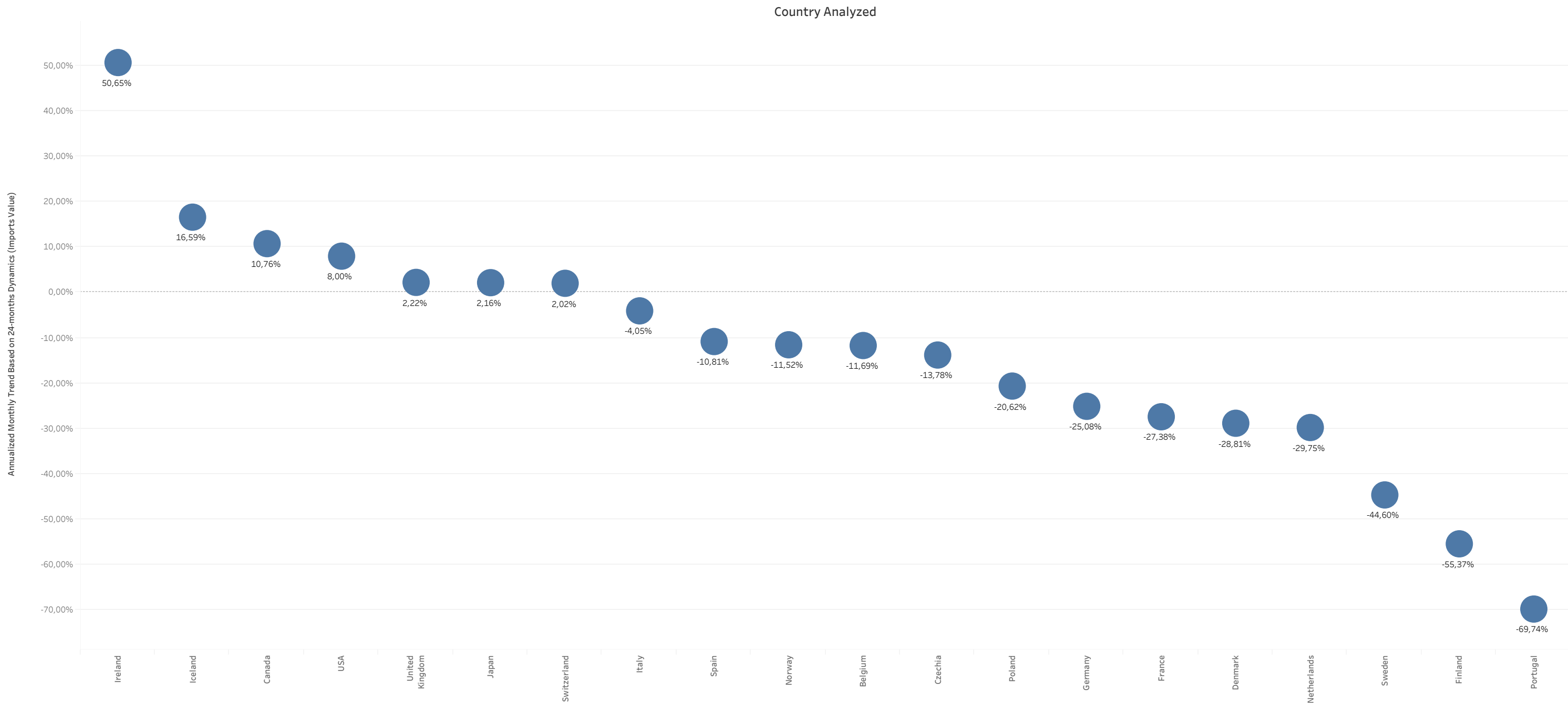
Country Analyzed	Last Twelve Months Period (LTM)	Product Imports in LTM, M US \$	Product Imports in the Period 12 Months Before LTM, M US \$	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %
USA	01.2024 - 12.2024	249,03	244,53	1,84%
Germany	01.2024 - 12.2024	203,98	257,68	-20,84%
Norway	01.2024 - 12.2024	154,67	196,98	-21,48%
United Kingdom	01.2024 - 12.2024	134,89	131,93	2,24%
Switzerland	01.2024 - 12.2024	85,11	86,82	-1,97%
France	03.2023 - 02.2024	76,92	90,07	-14,60%
Sweden	01.2024 - 12.2024	68,42	98,16	-30,30%
Netherlands	01.2024 - 12.2024	67,2	89,80	-25,17%
Italy	01.2024 - 12.2024	61,1	67,31	-9,22%
Ireland	01.2024 - 12.2024	56,11	35,23	59,25%
Iceland	01.2024 - 12.2024	39,83	39,58	0,63%
Denmark	01.2024 - 12.2024	36,12	41,59	-13,16%
Finland	11.2023 - 10.2024	27,45	59,18	-53,62%
Canada	01.2024 - 12.2024	26,73	26,27	1,76%
Japan	01.2024 - 12.2024	16,25	16,27	-0,10%
Belgium	01.2024 - 12.2024	16,06	16,36	-1,81%
Spain	11.2023 - 10.2024	14,45	15,88	-8,98%
Czechia	01.2024 - 12.2024	13,26	15,33	-13,51%
Poland	01.2024 - 12.2024	10,98	13,08	-16,04%
Portugal	01.2024 - 12.2024	4,94	26,95	-81,67%

Growth Rate of Imports (US \$) in LTM Compared to the Same Period 12 Months Before LTM, %



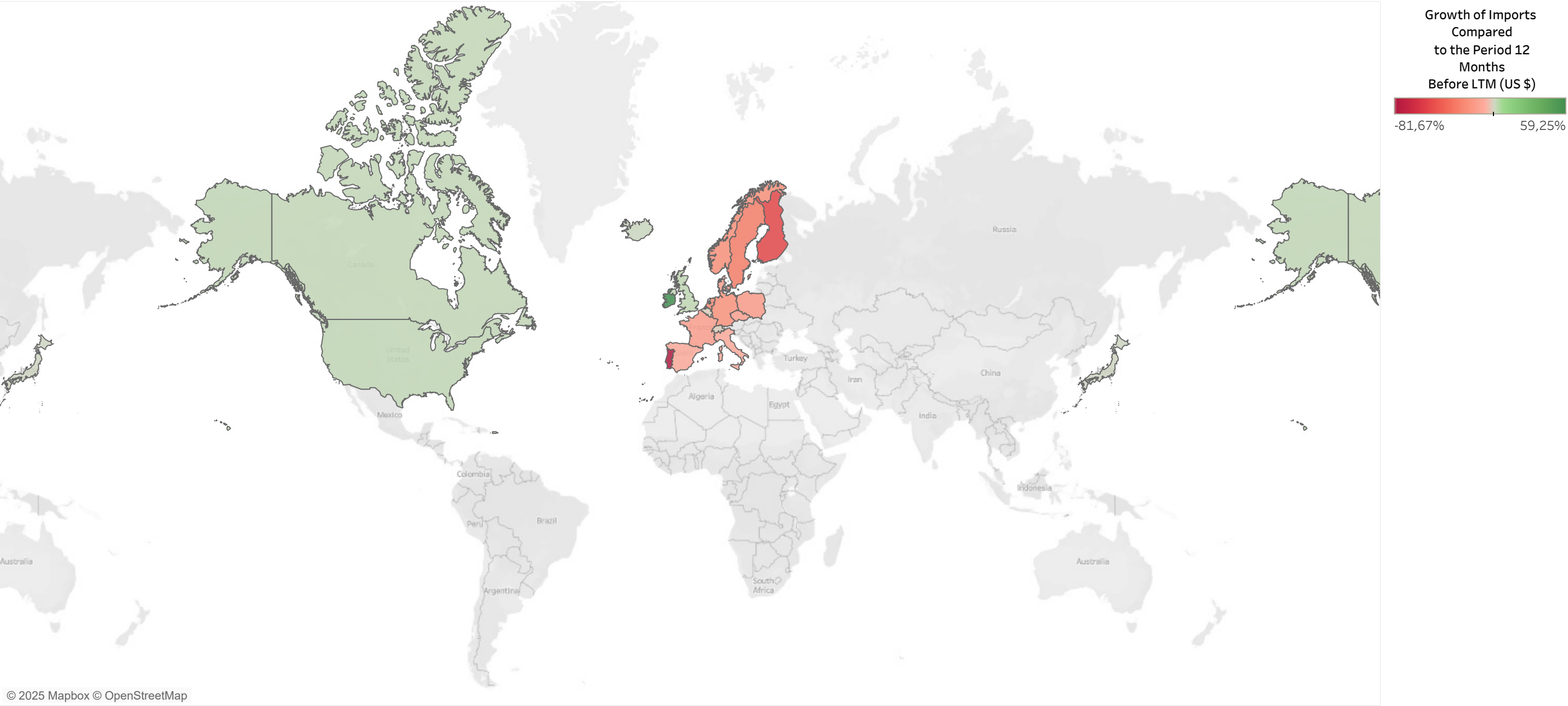
Last Twelve Months Trends: Projected Growth (US \$)

The graph in this section illustrates the projected dynamics of import value (in US \$), expressed as the annual growth rate, assuming the continuation of current trends.



Last Twelve Months Trends: Growth of Imports Compared to the Period 12 Months Before LTM (US \$)

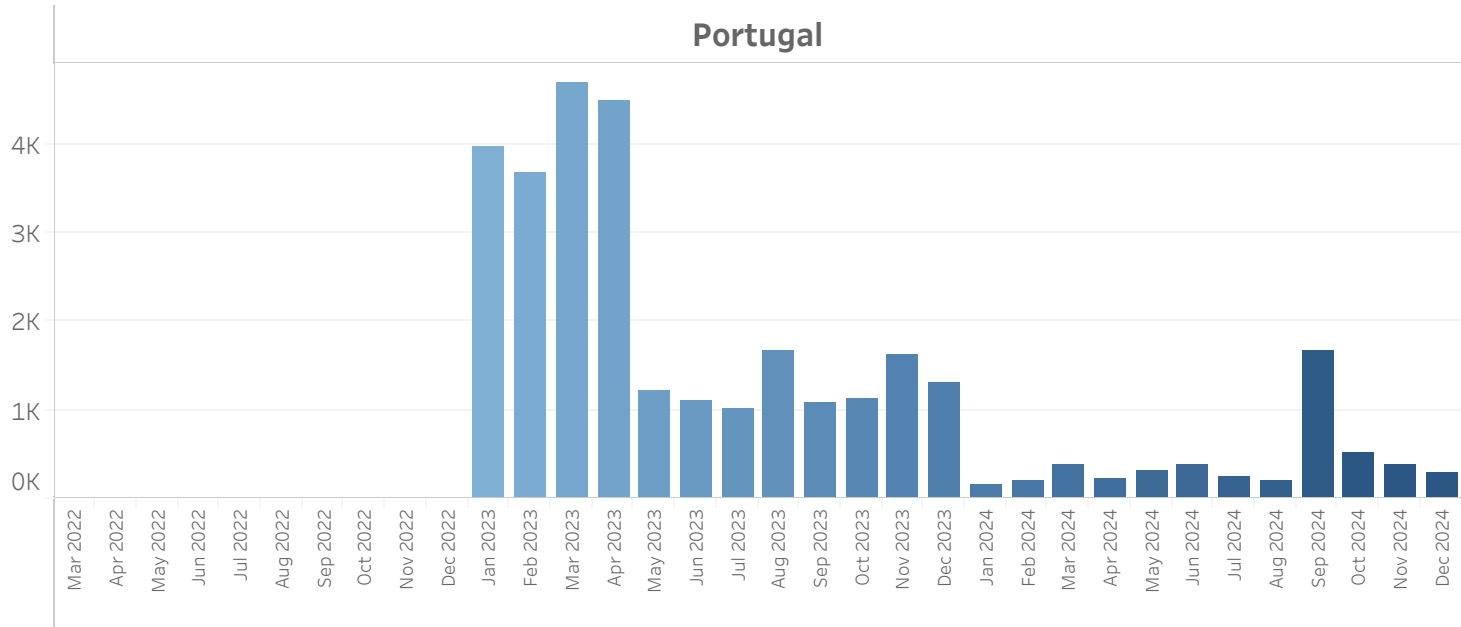
The map in this section visualizes the import value growth rates for each of the countries analyzed over the Last Twelve Months, compared to the same period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.



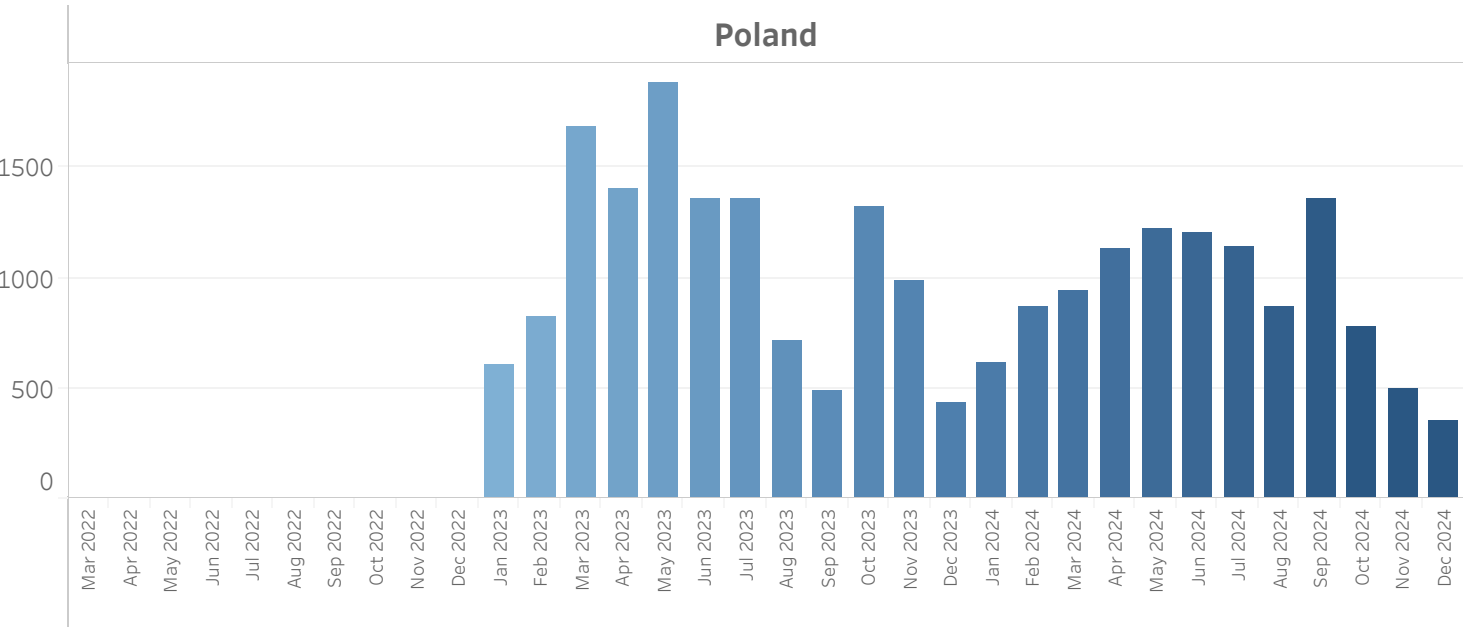
Last Twelve Months Trends: Country-Specific Monthly Data on Imports (US \$)

These pages provide detailed insights into the recent dynamics of imports (in US \$) reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the monthly import values (expressed in US \$) over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.

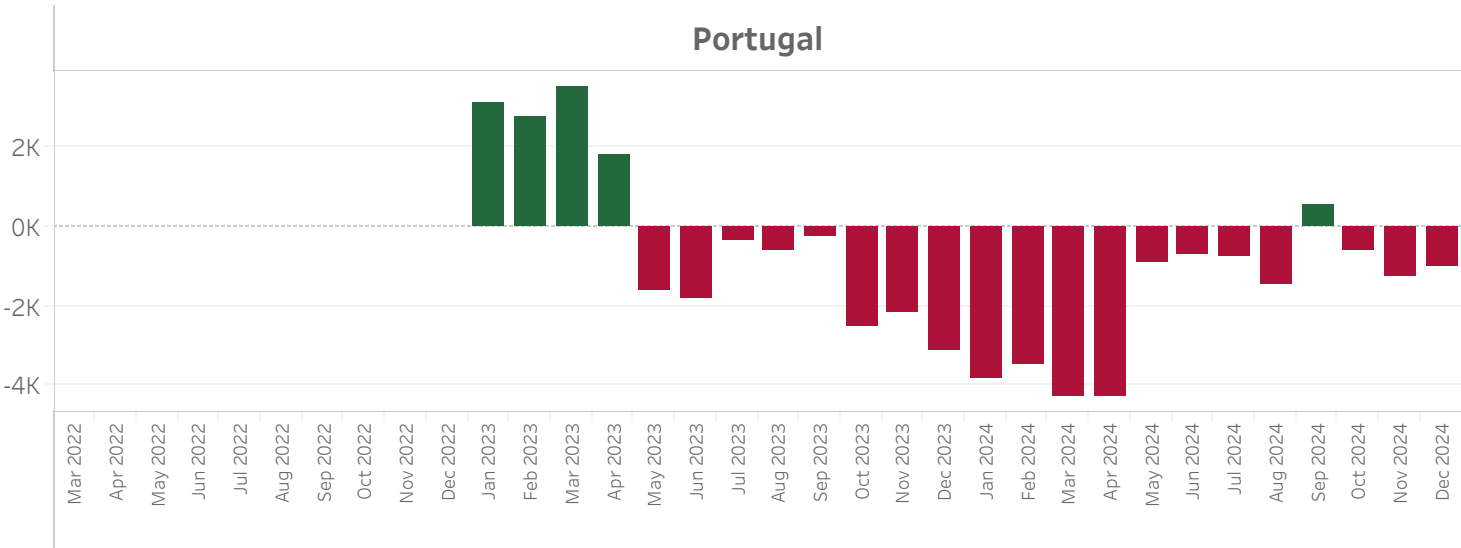
Monthly imports, k USD



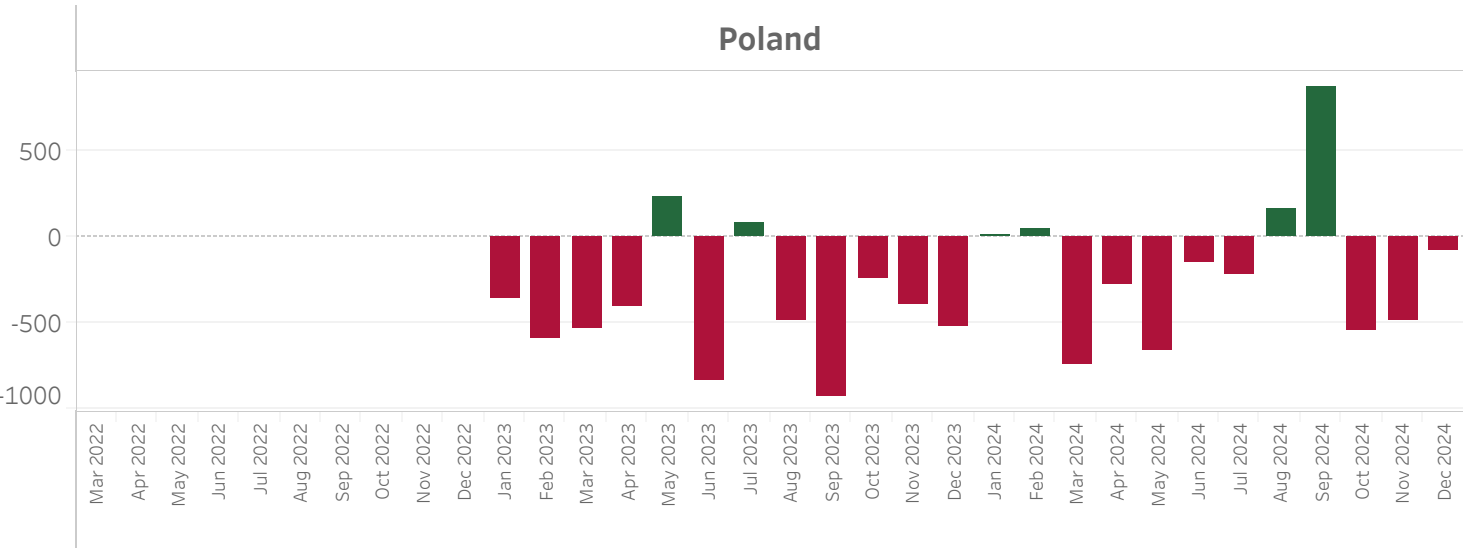
Monthly imports, k USD



Monthly imports change, k USD



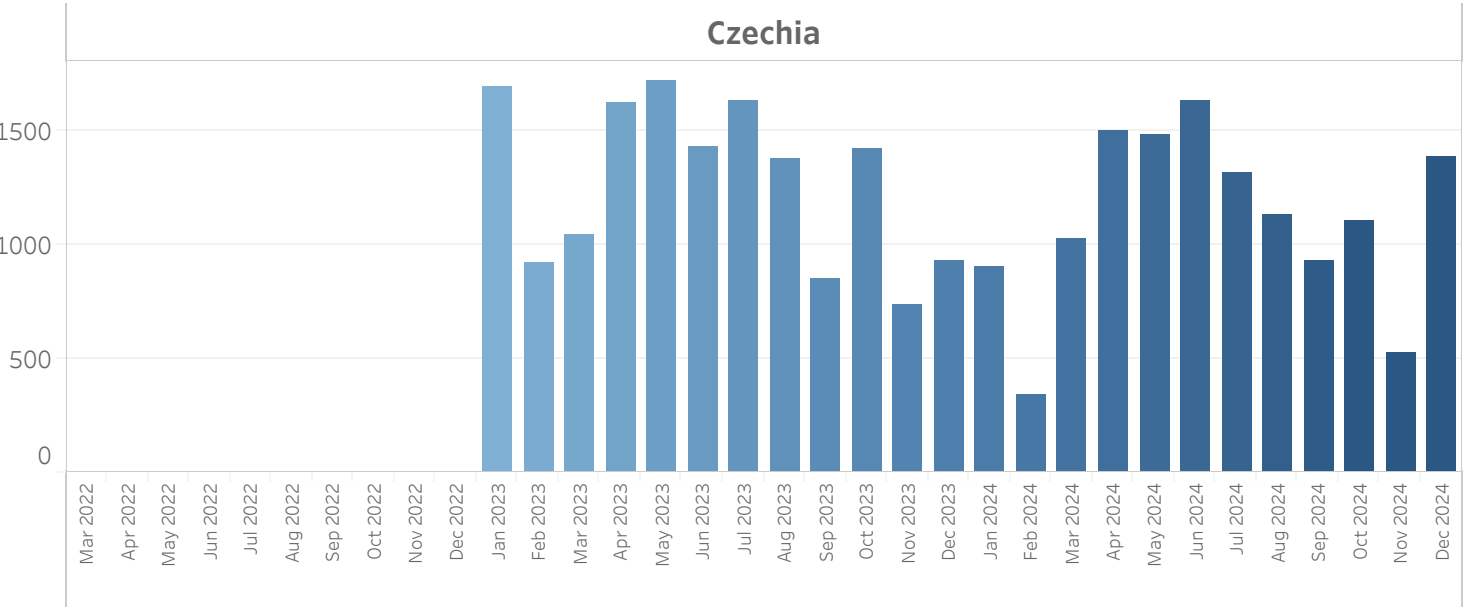
Monthly imports change, k USD



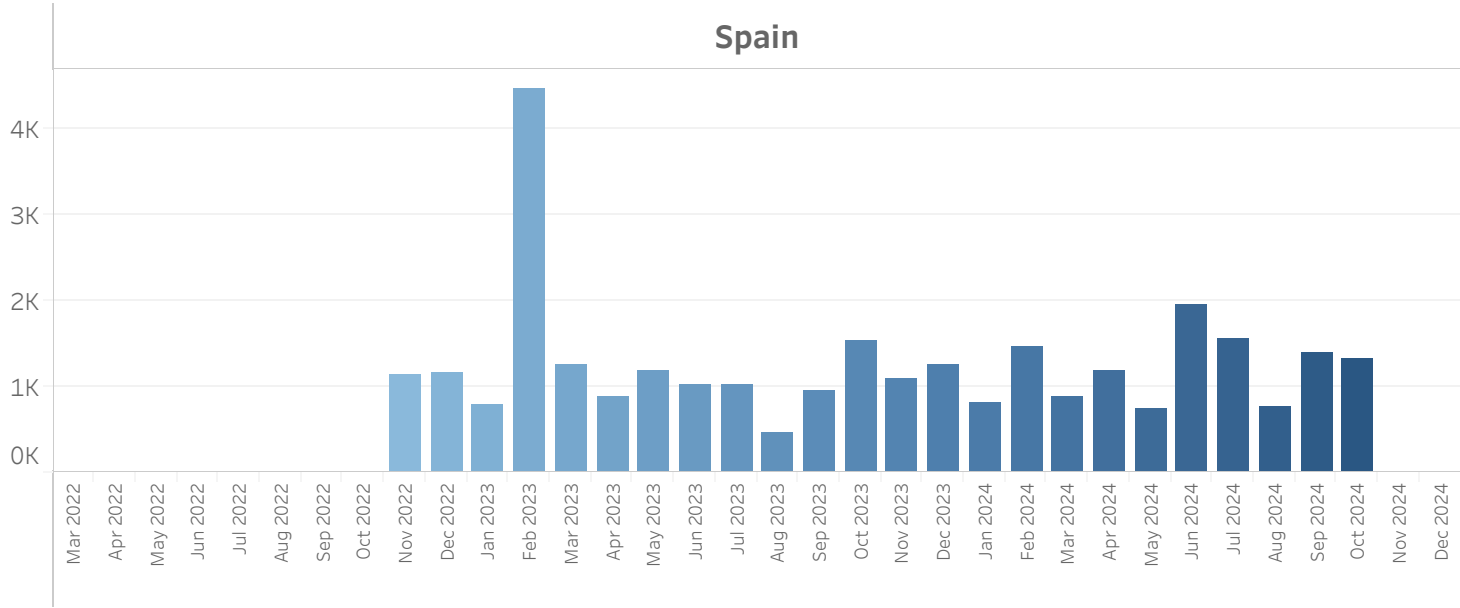
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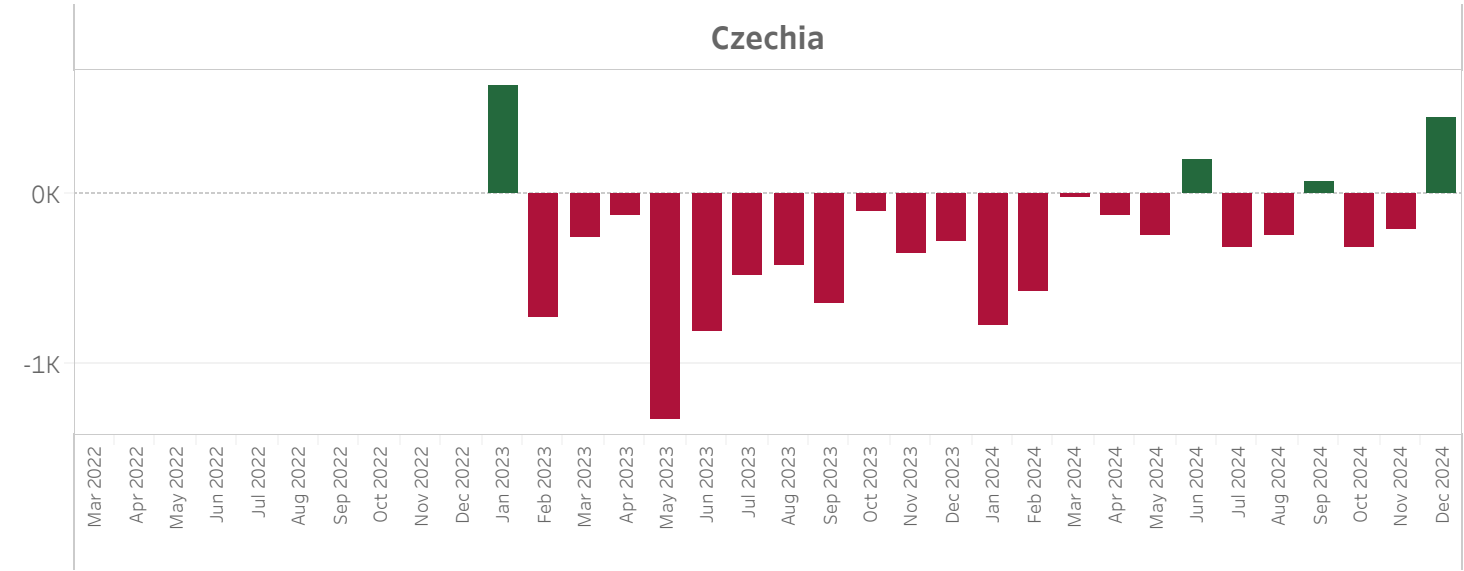
Monthly imports, k USD



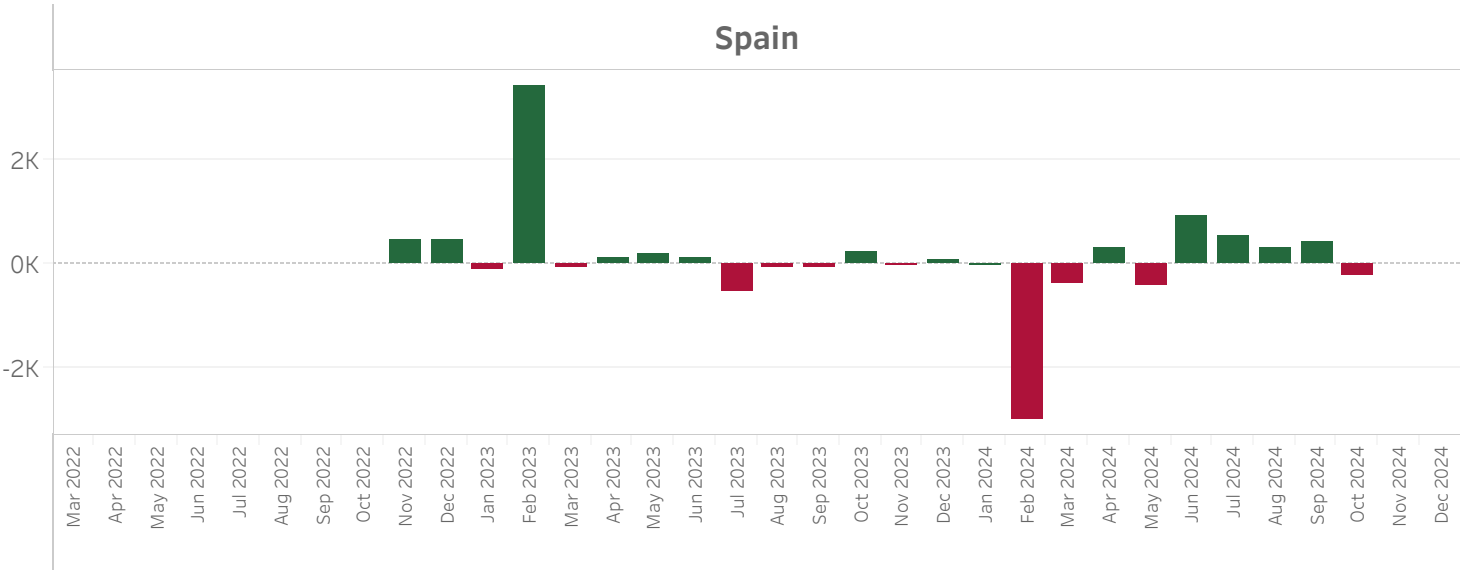
Monthly imports, k USD



Monthly imports change, k USD



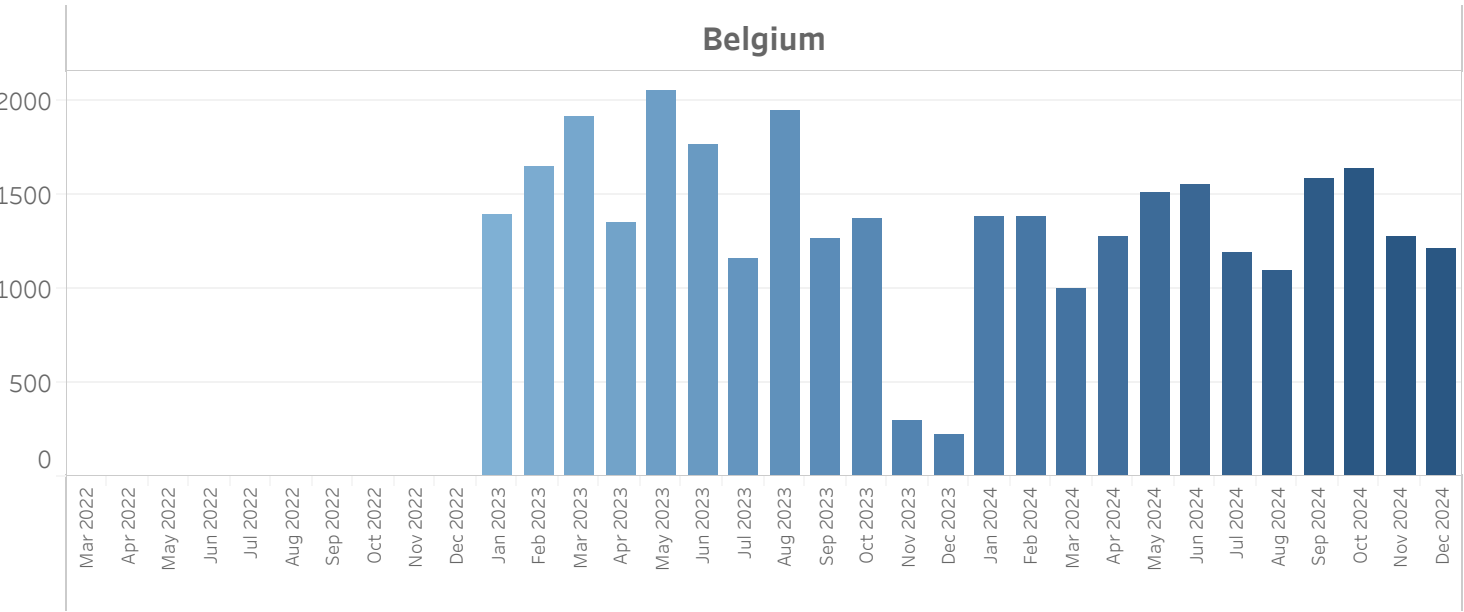
Monthly imports change, k USD



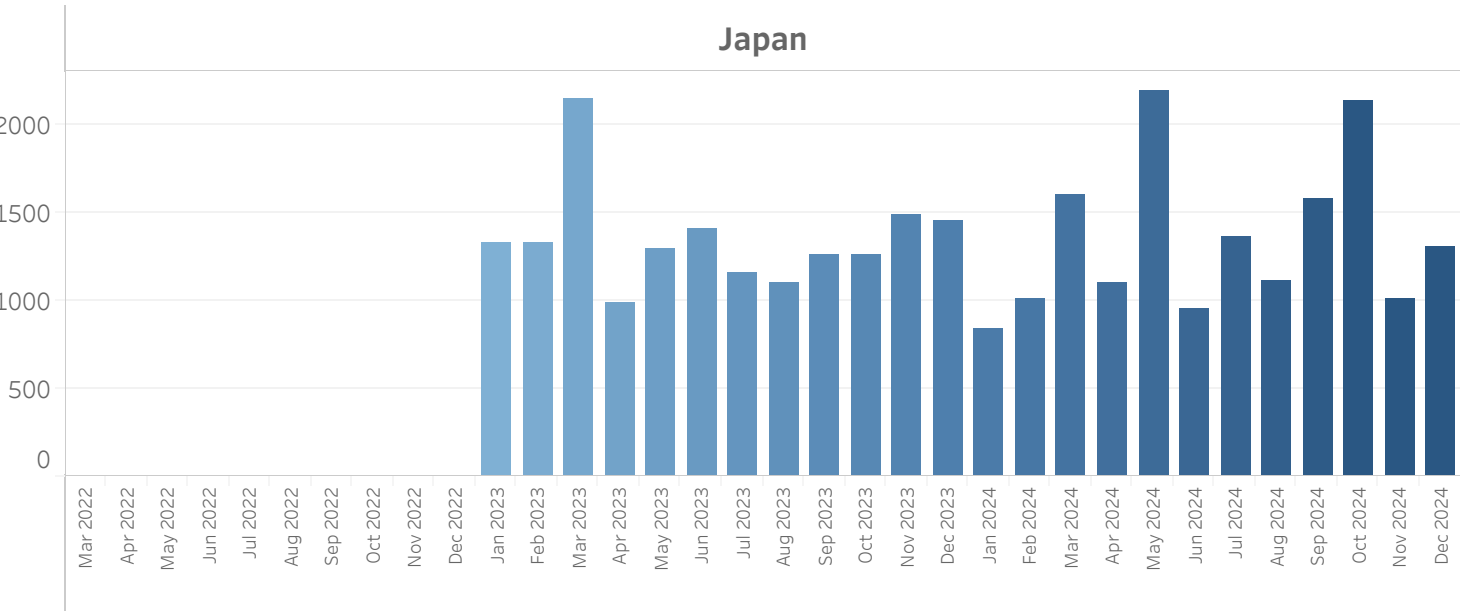
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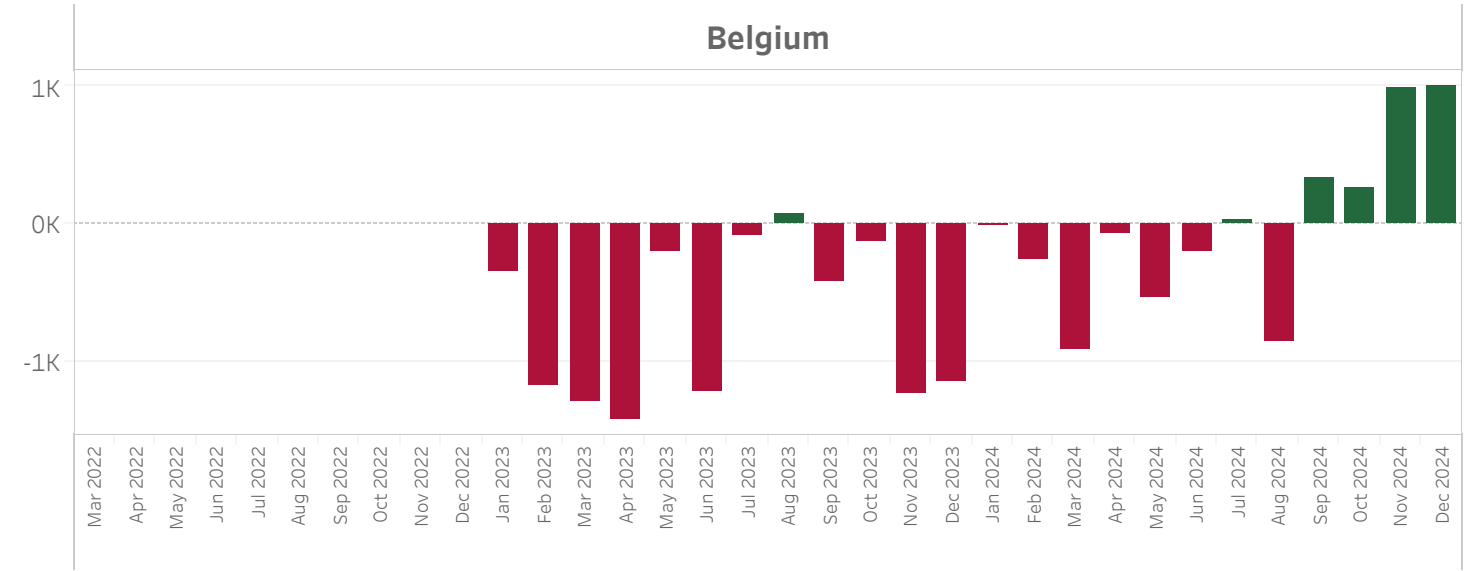
Monthly imports, k USD



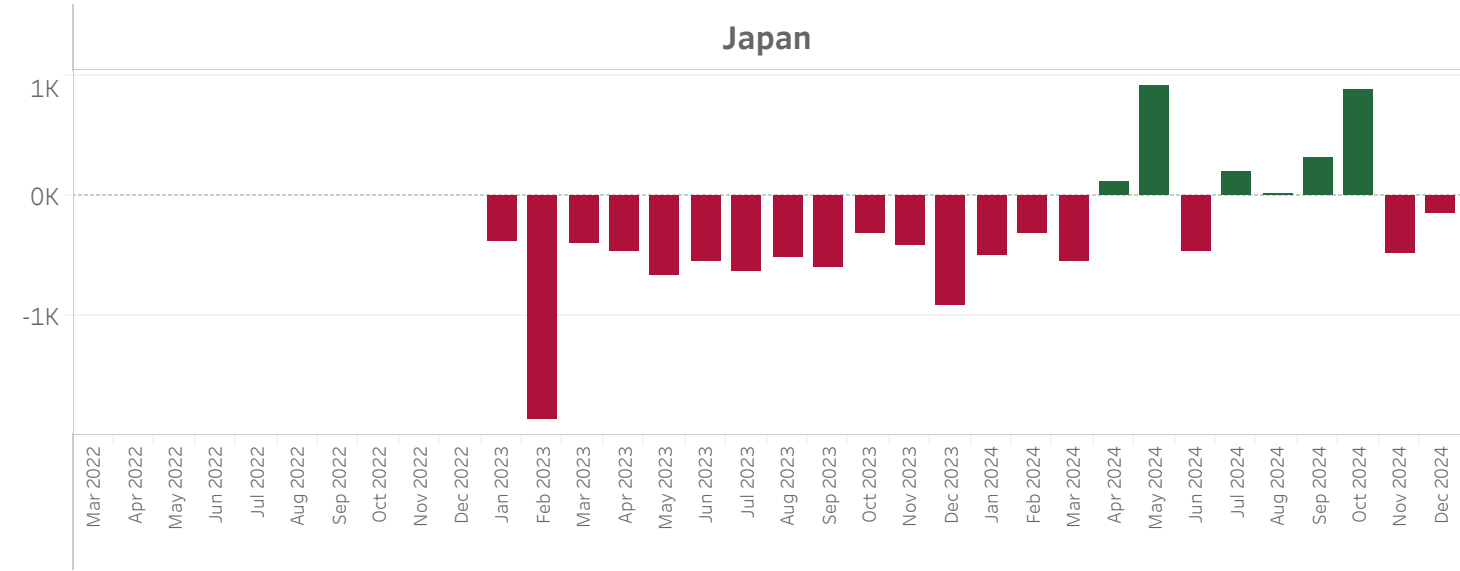
Monthly imports, k USD



Monthly imports change, k USD



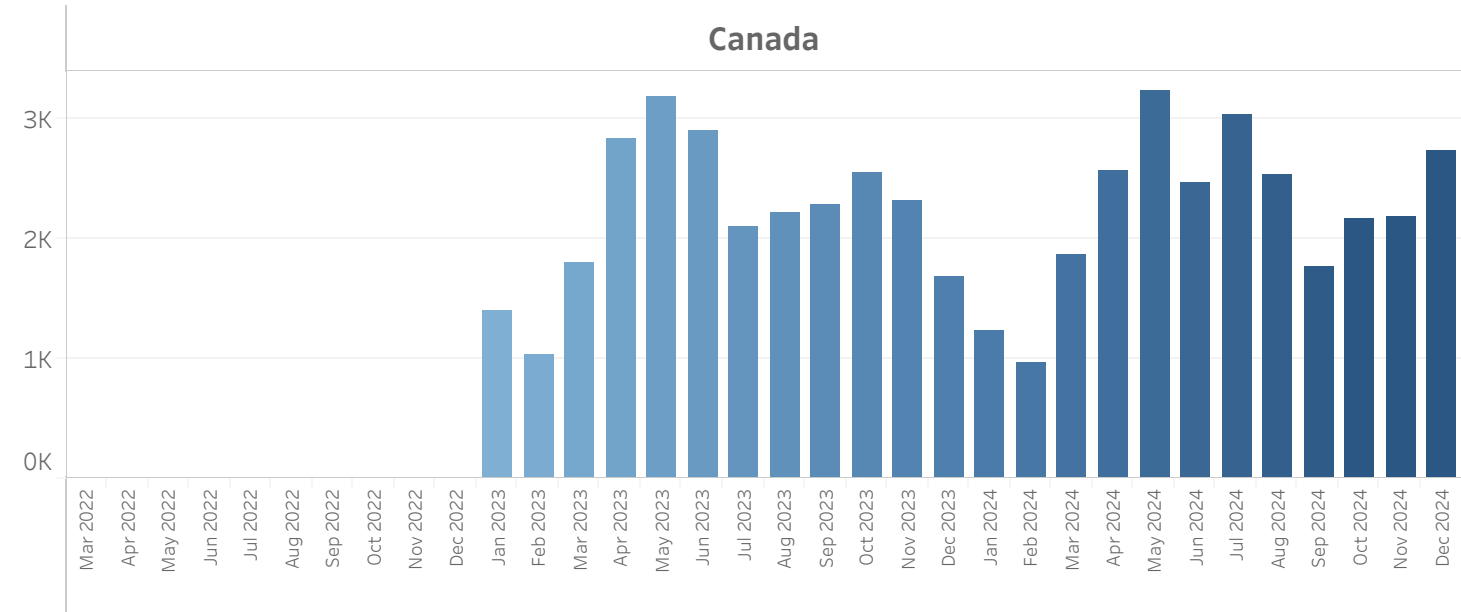
Monthly imports change, k USD



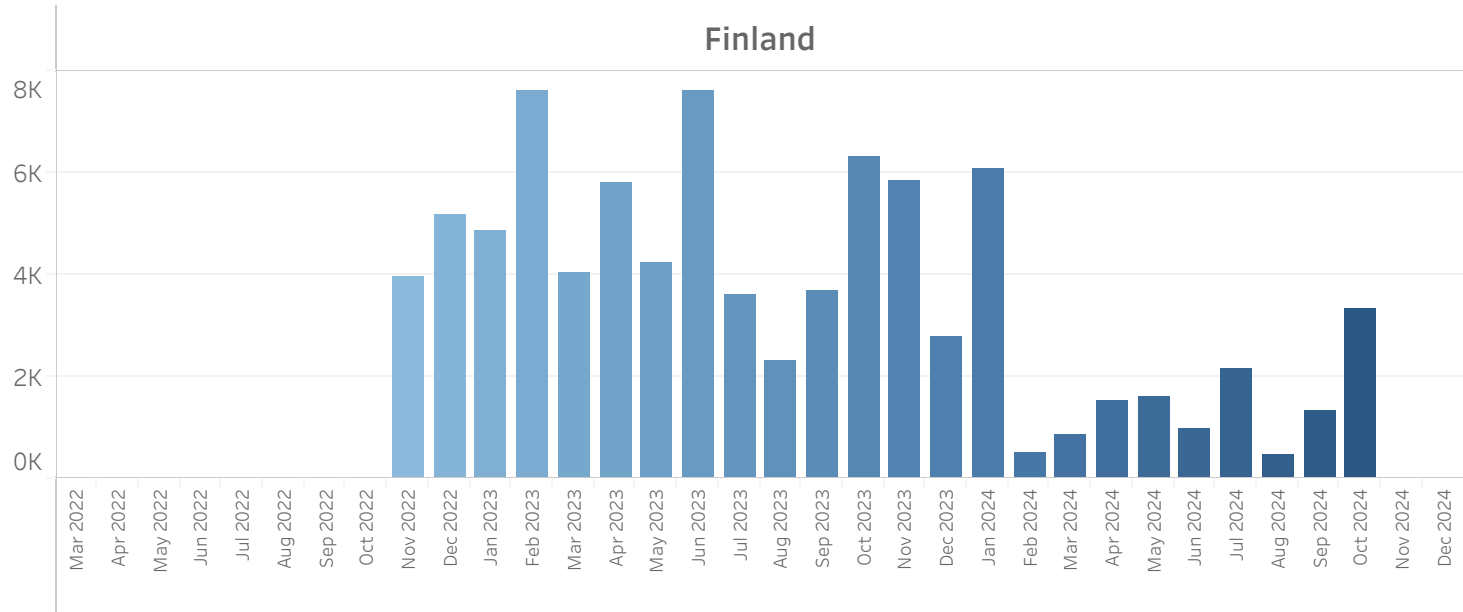
Last Twelve Months Trends: Country-Specific Monthly Data on Imports (US \$)

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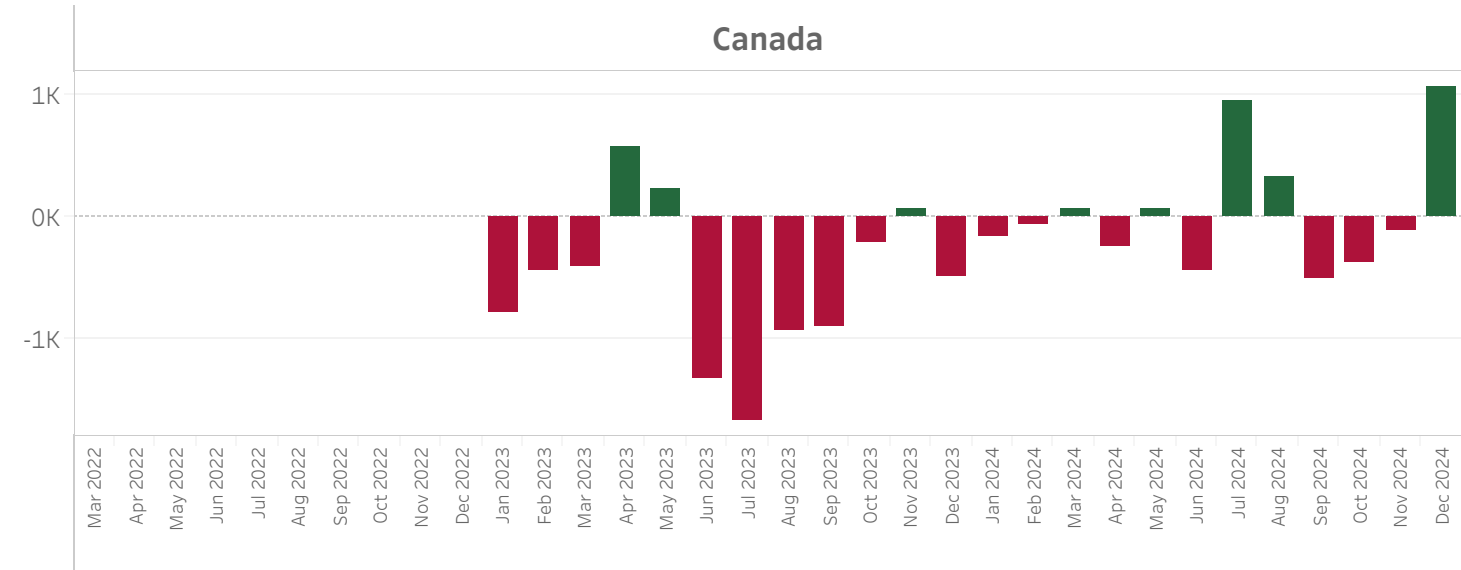
Monthly imports, k USD



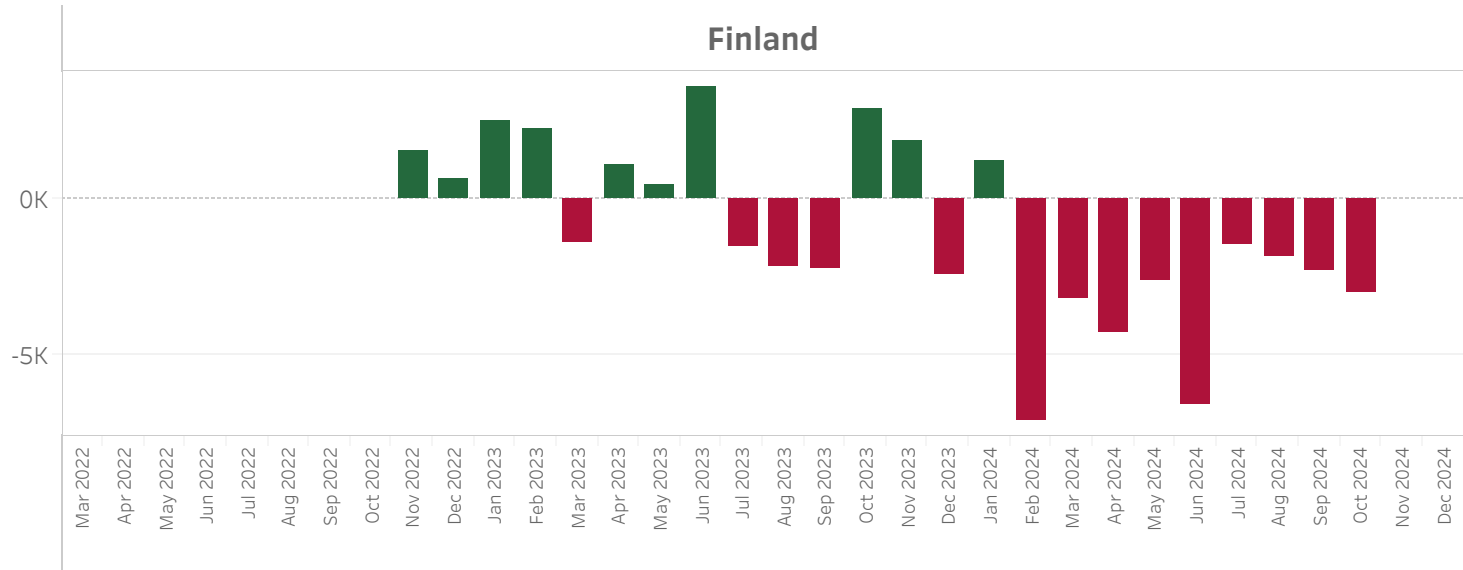
Monthly imports, k USD



Monthly imports change, k USD



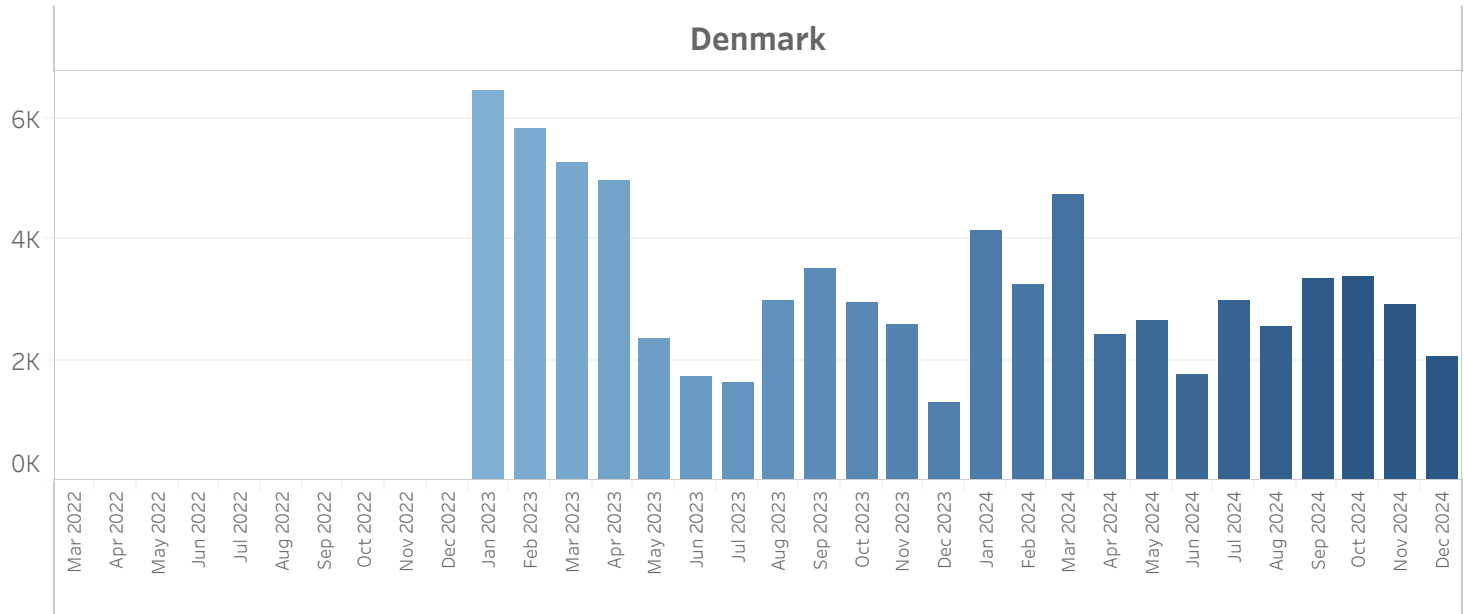
Monthly imports change, k USD



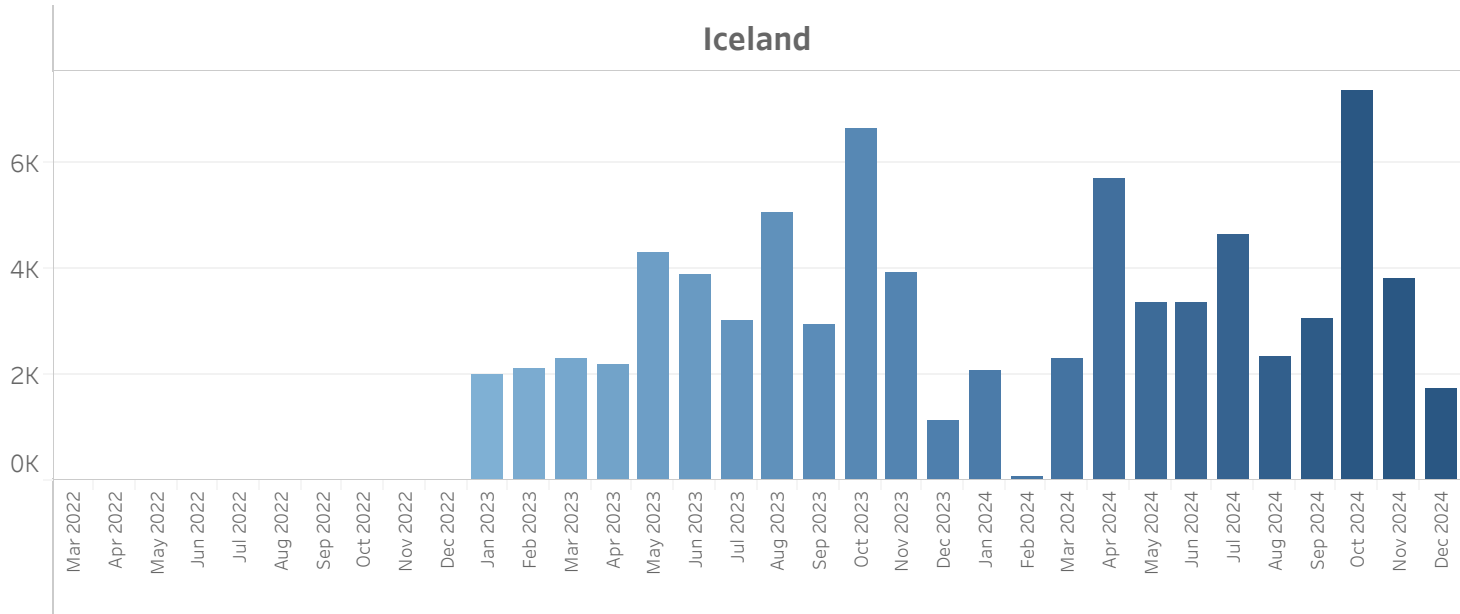
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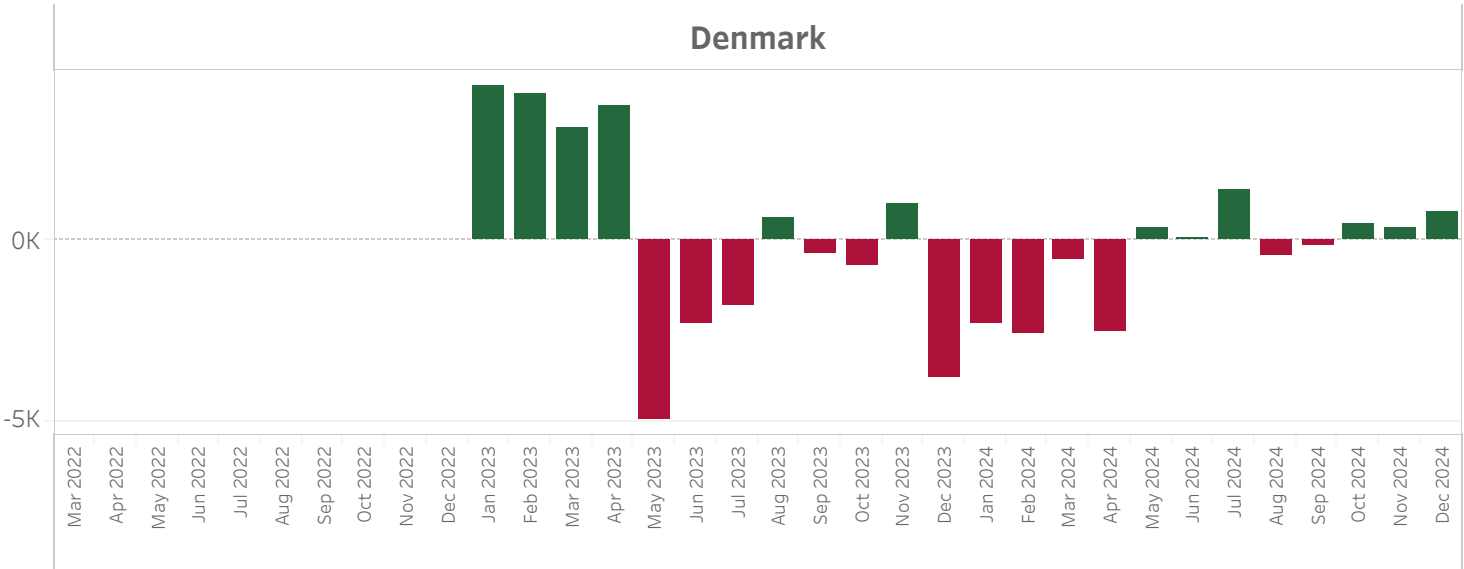
Monthly imports, k USD



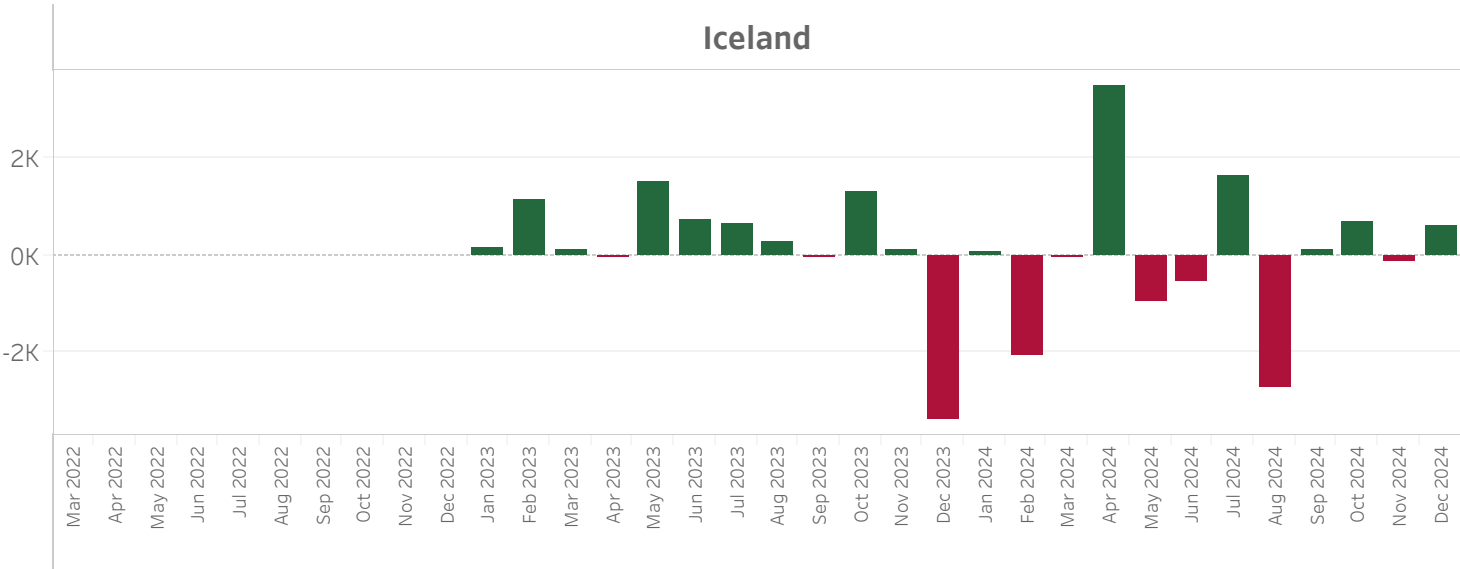
Monthly imports, k USD



Monthly imports change, k USD



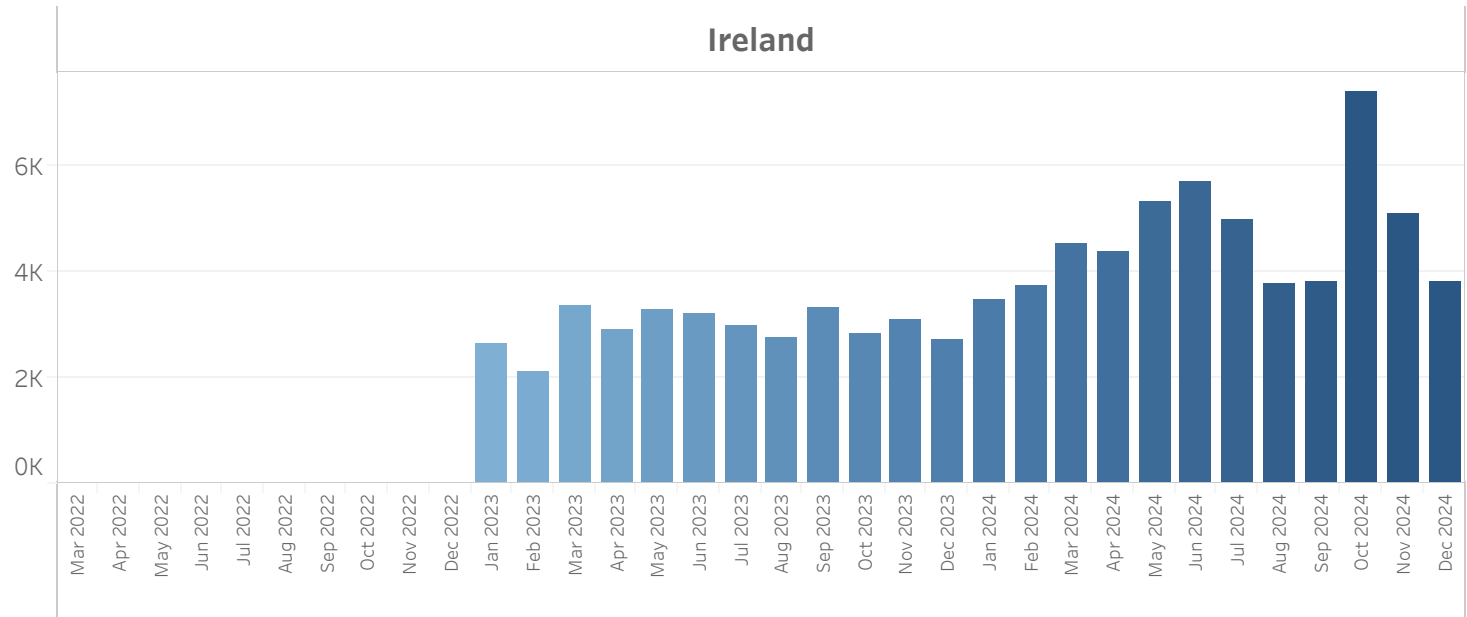
Monthly imports change, k USD



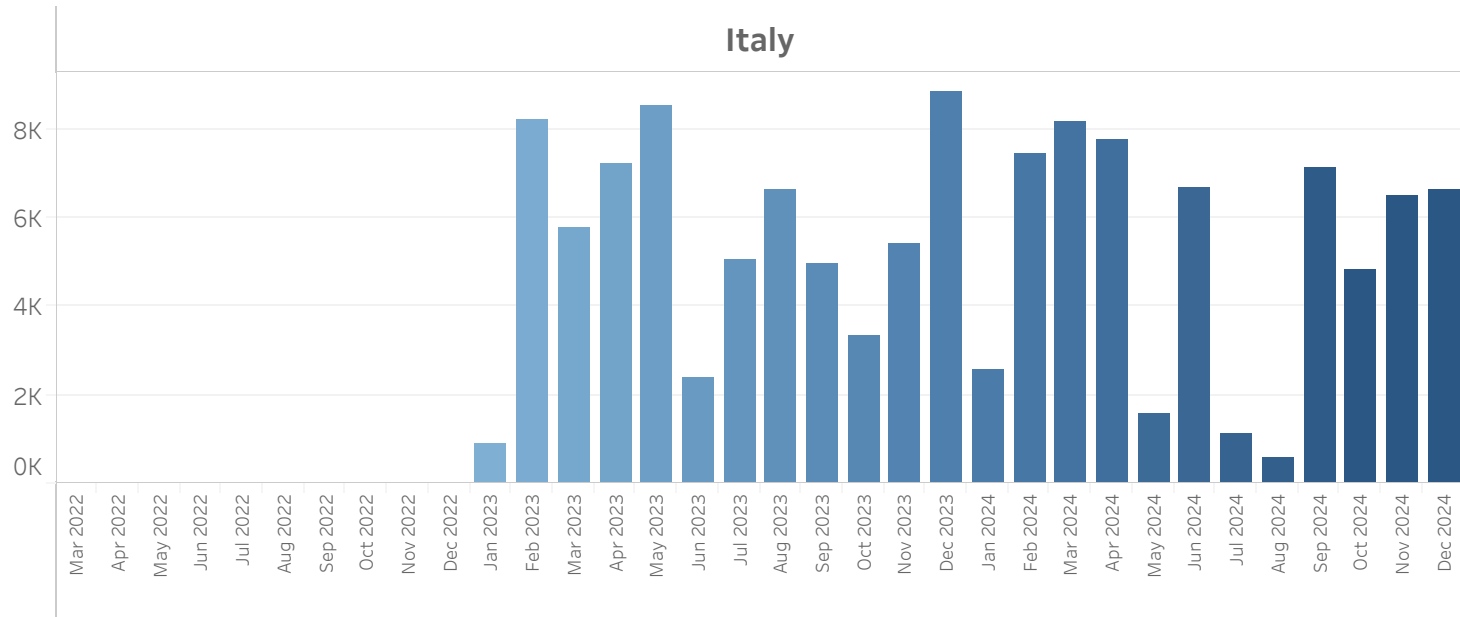
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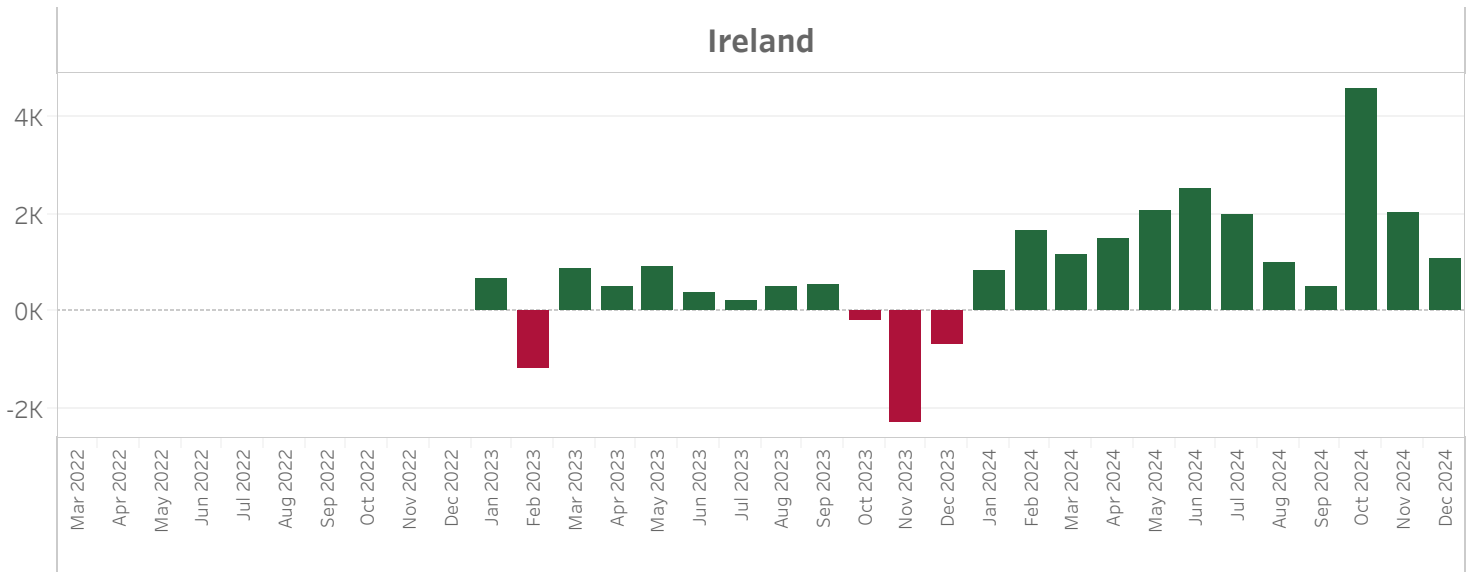
Monthly imports, k USD



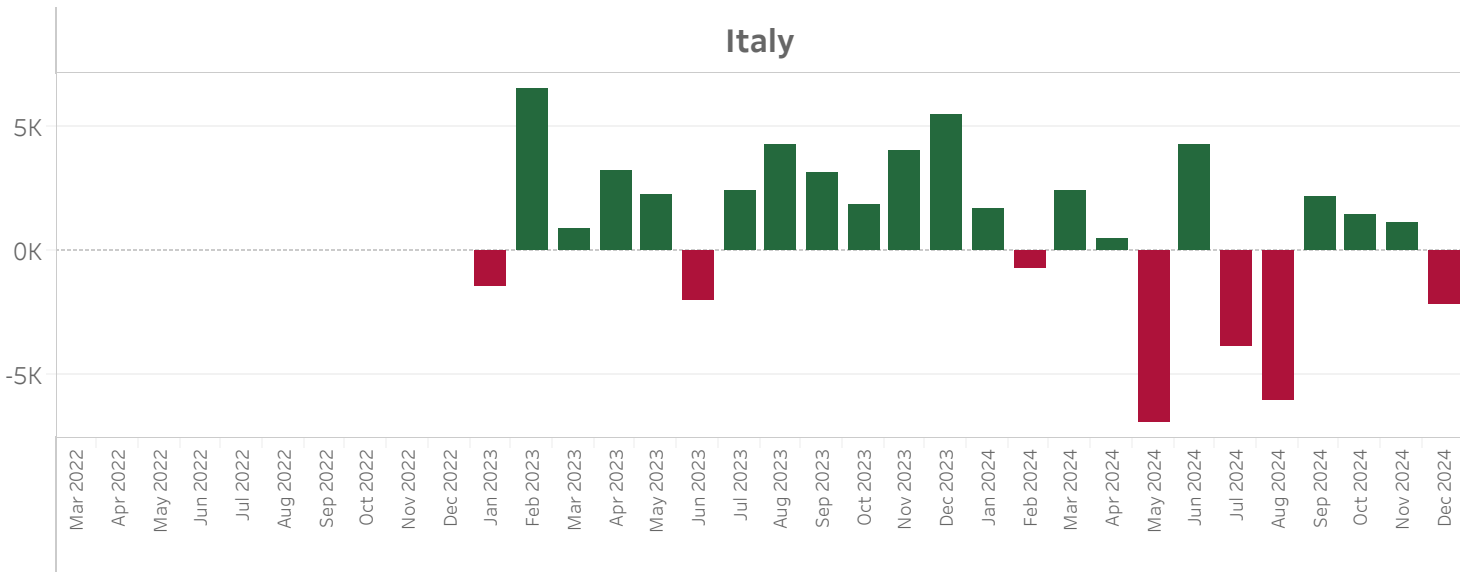
Monthly imports, k USD



Monthly imports change, k USD



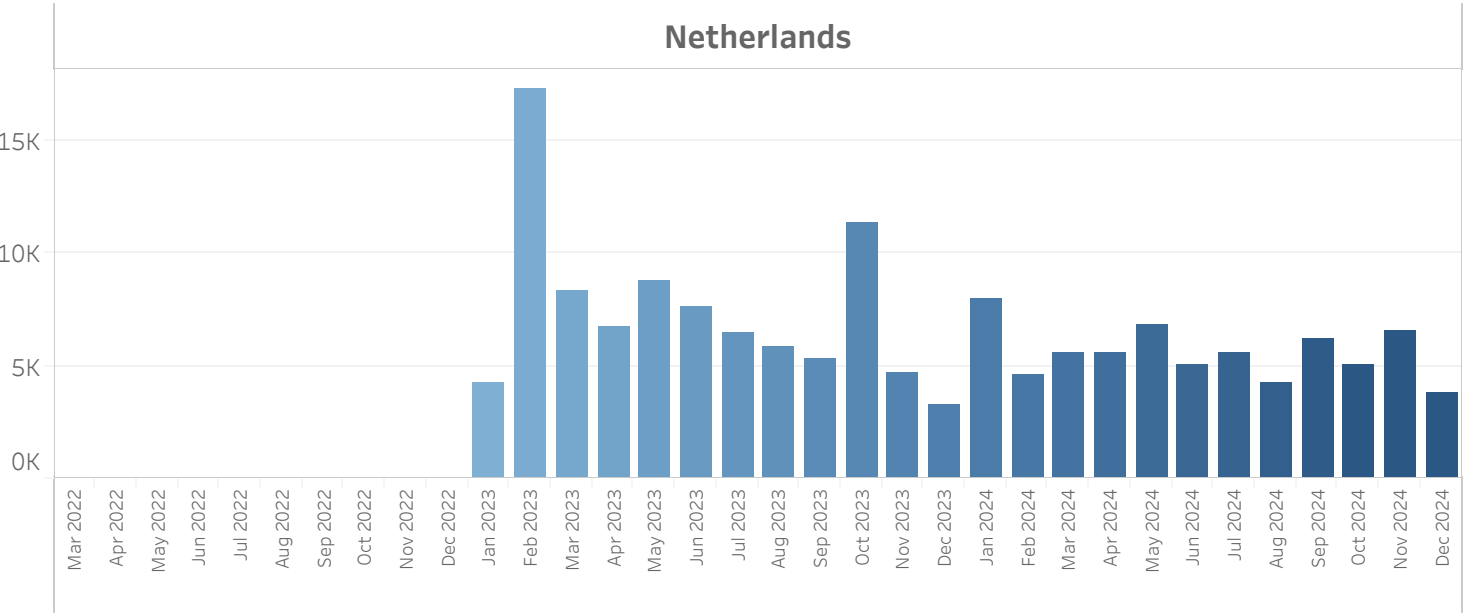
Monthly imports change, k USD



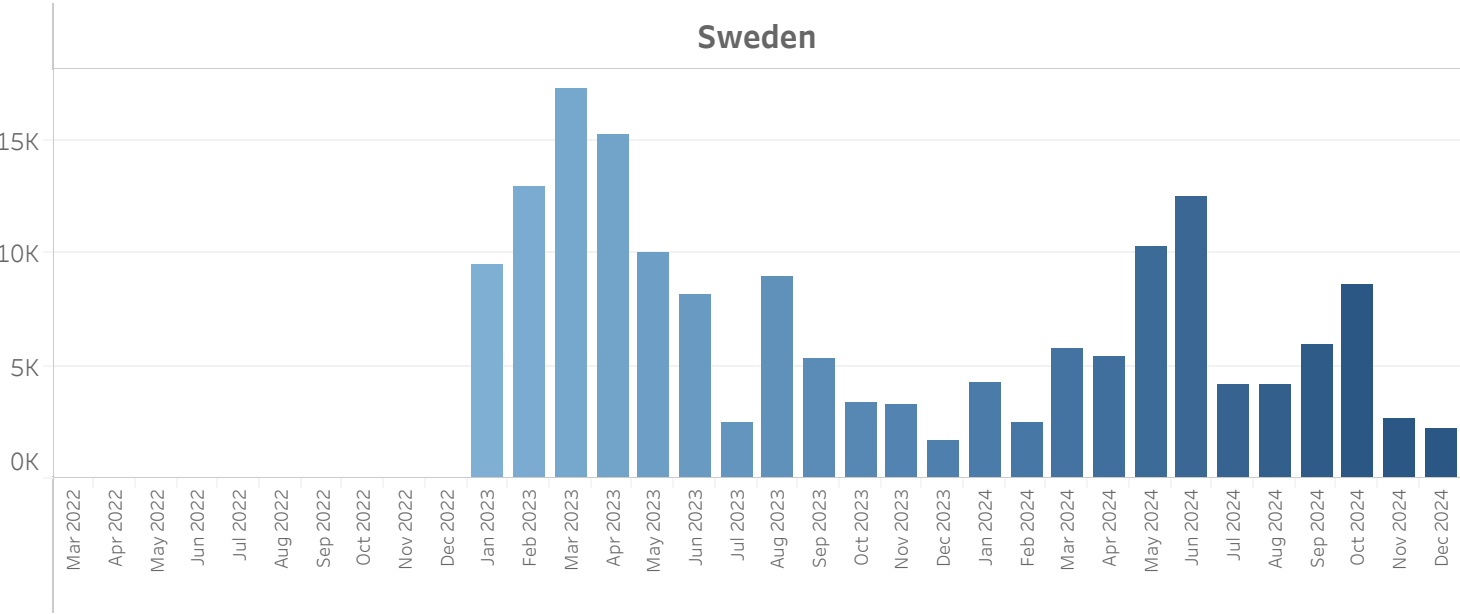
Last Twelve Months Trends: Country-Specific Monthly Data on Imports (US \$)

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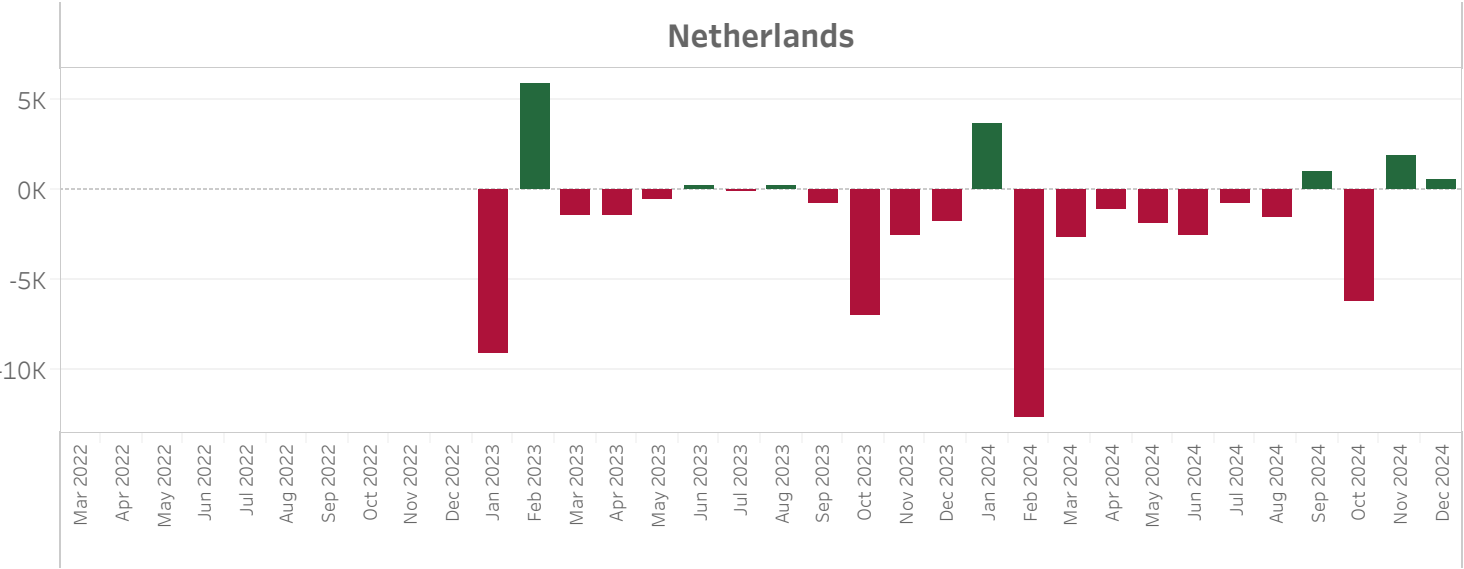
Monthly imports, k USD



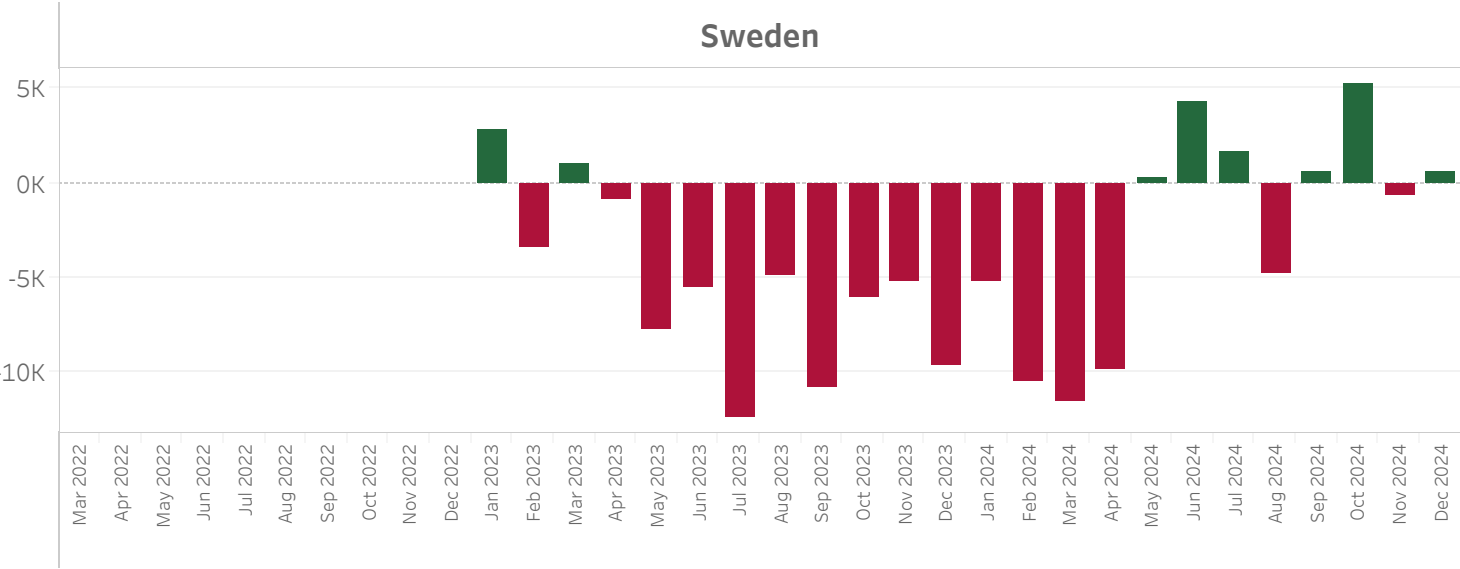
Monthly imports, k USD



Monthly imports change, k USD



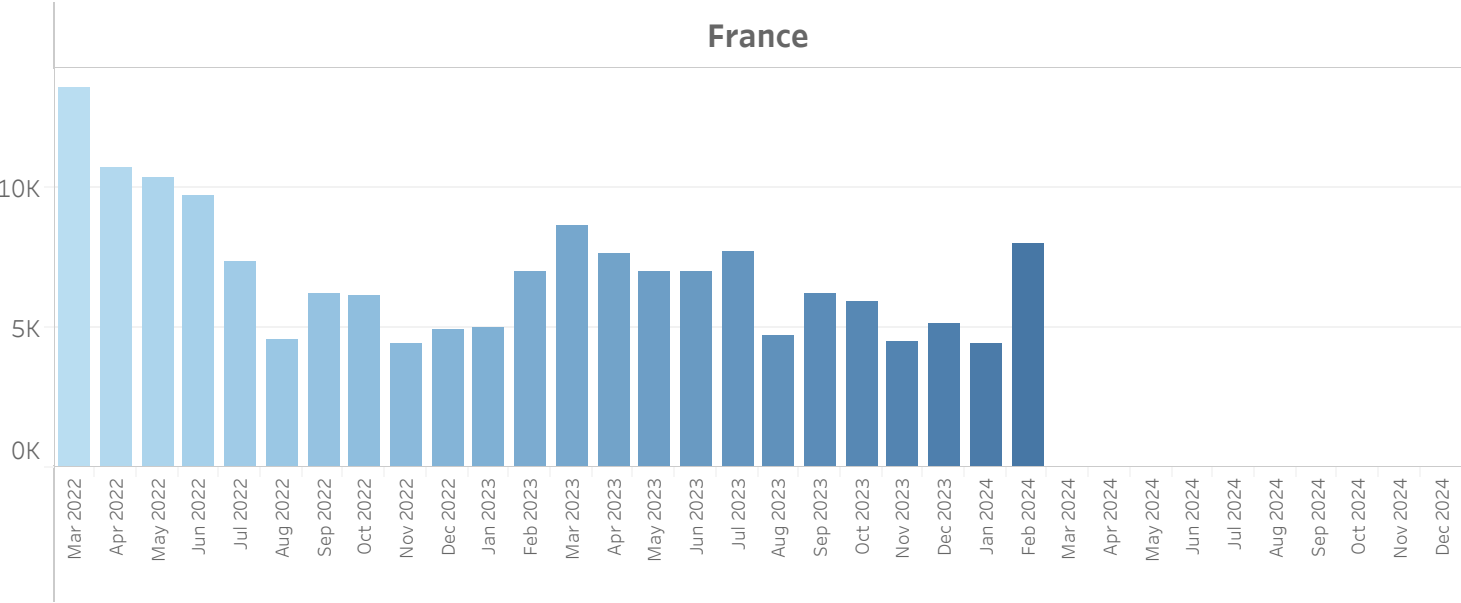
Monthly imports change, k USD



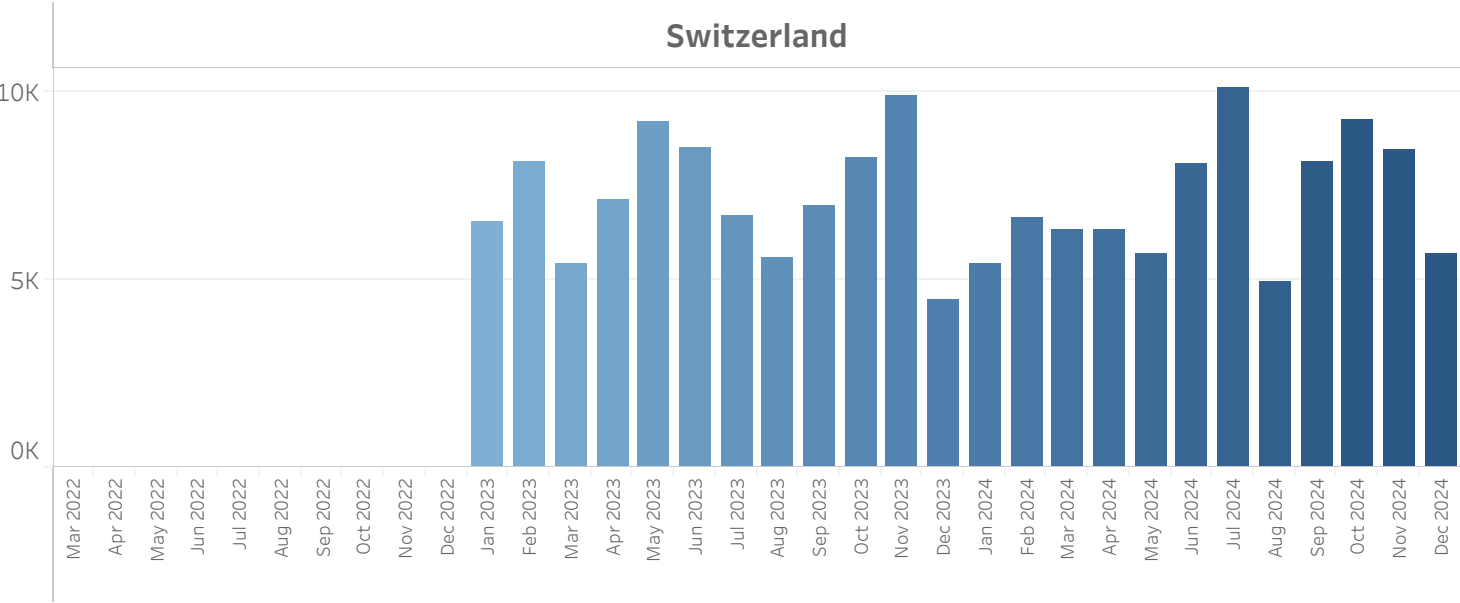
Last Twelve Months Trends: Country-Specific Monthly Data on Imports (US \$)

These pages provide detailed insights into the recent dynamics of imports (in US \$) reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the monthly import values (expressed in US \$) over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.

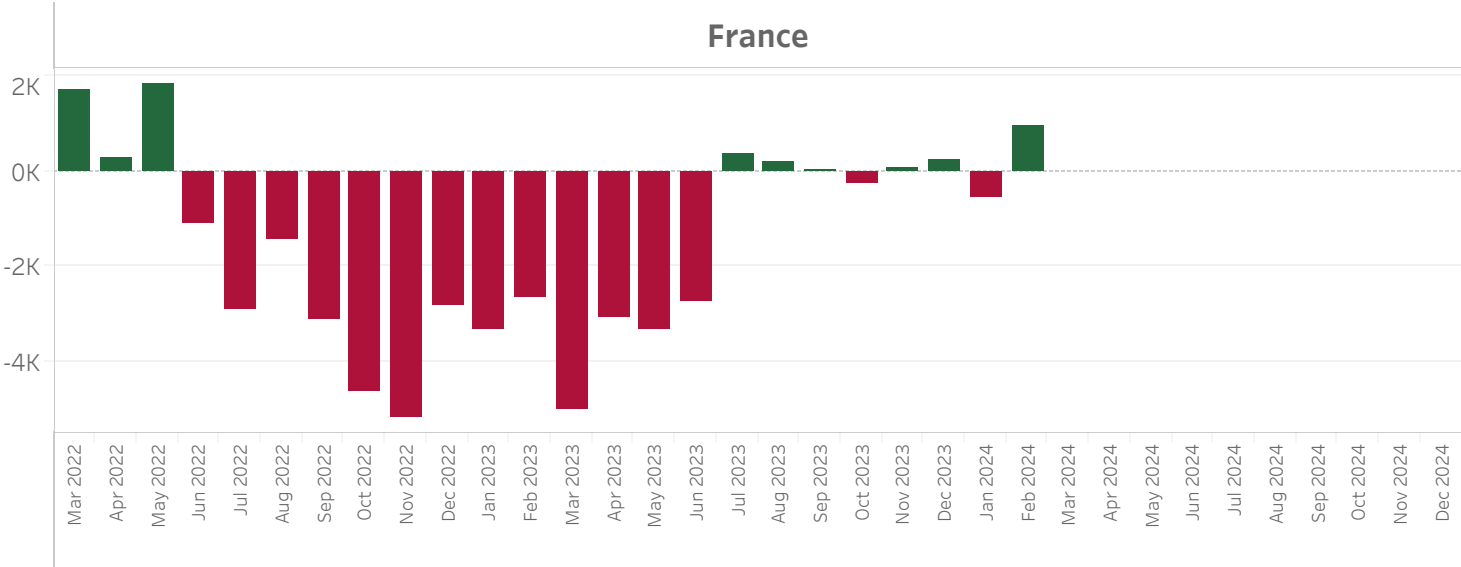
Monthly imports, k USD



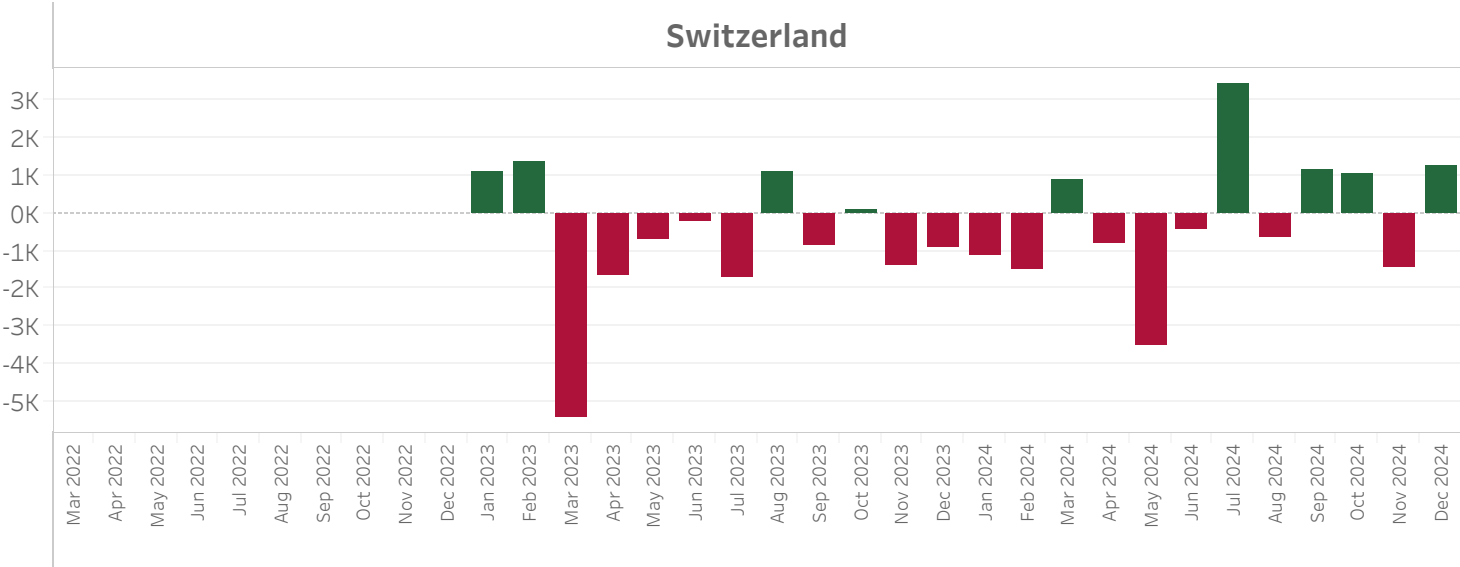
Monthly imports, k USD



Monthly imports change, k USD



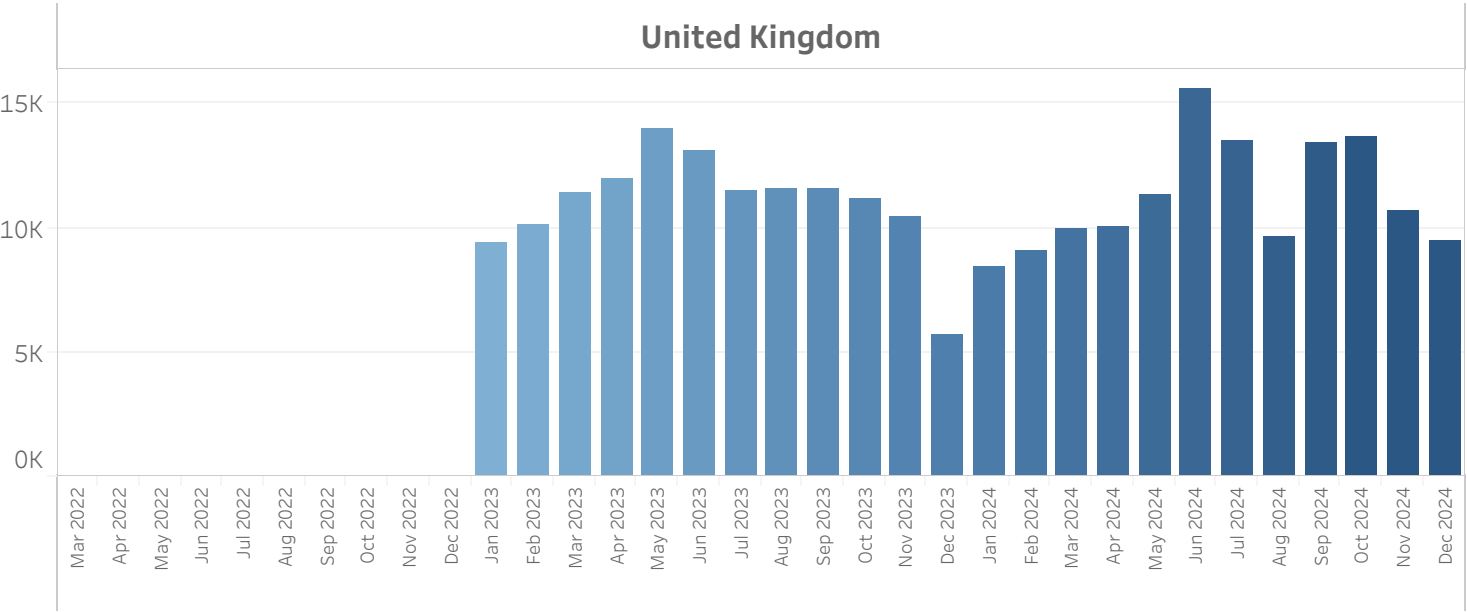
Monthly imports change, k USD



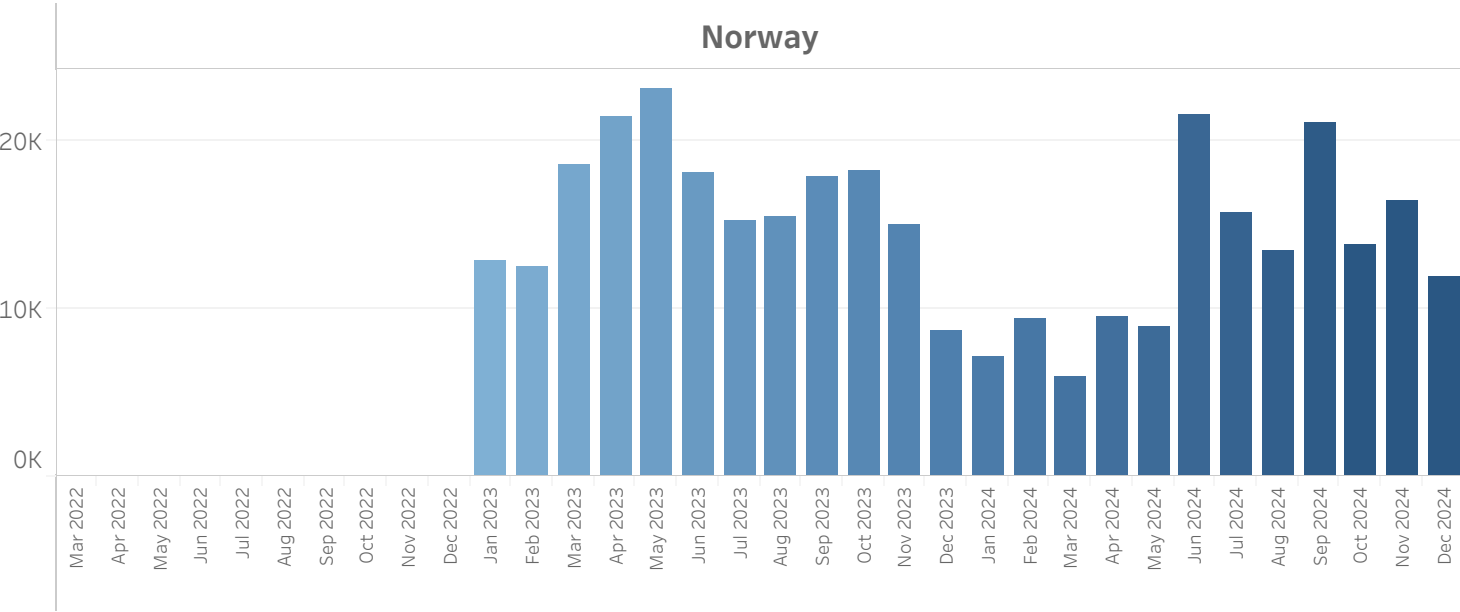
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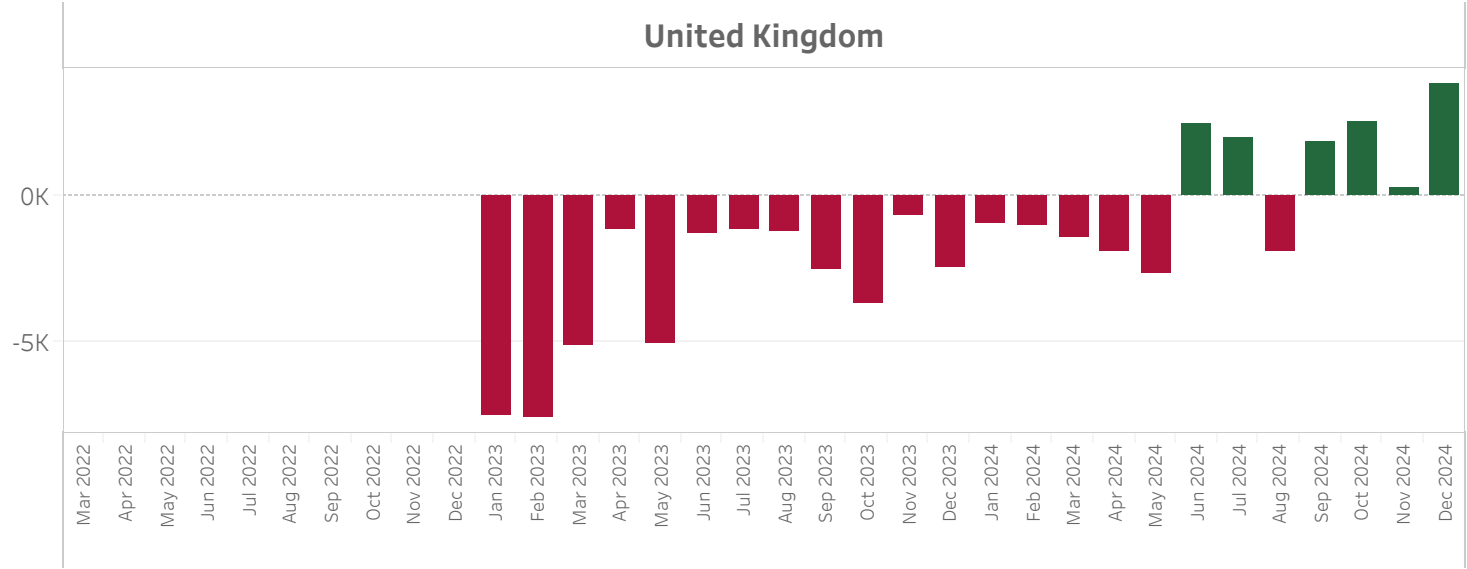
Monthly imports, k USD



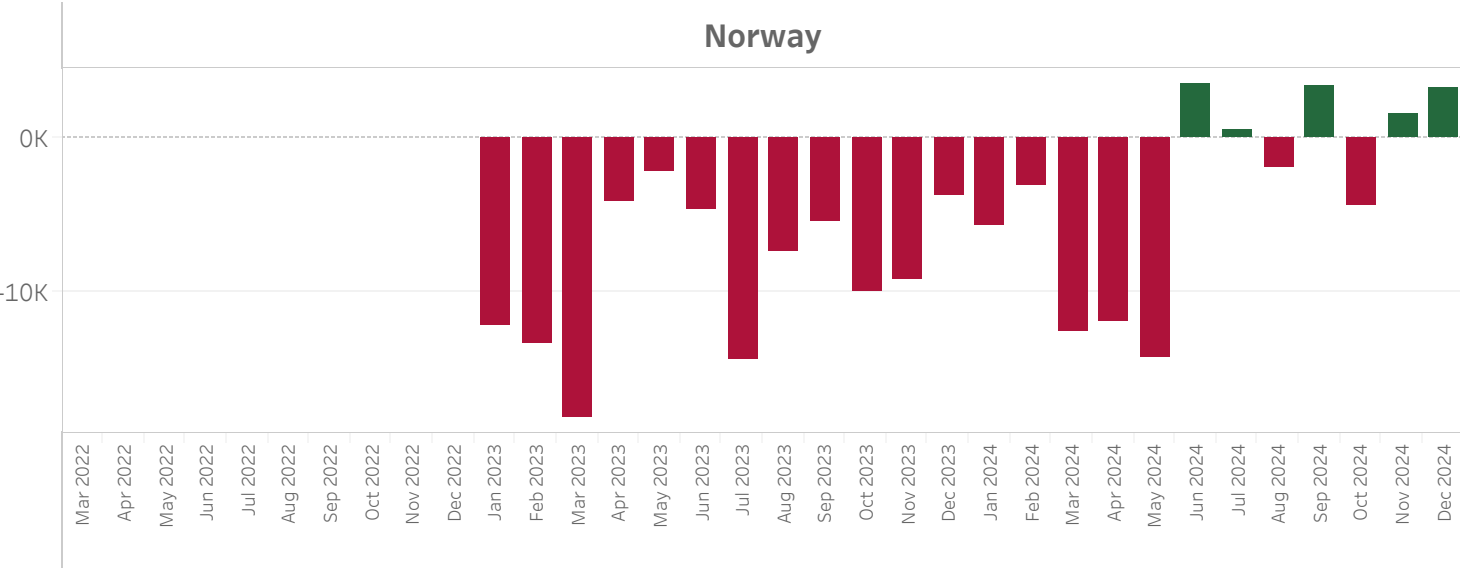
Monthly imports, k USD



Monthly imports change, k USD



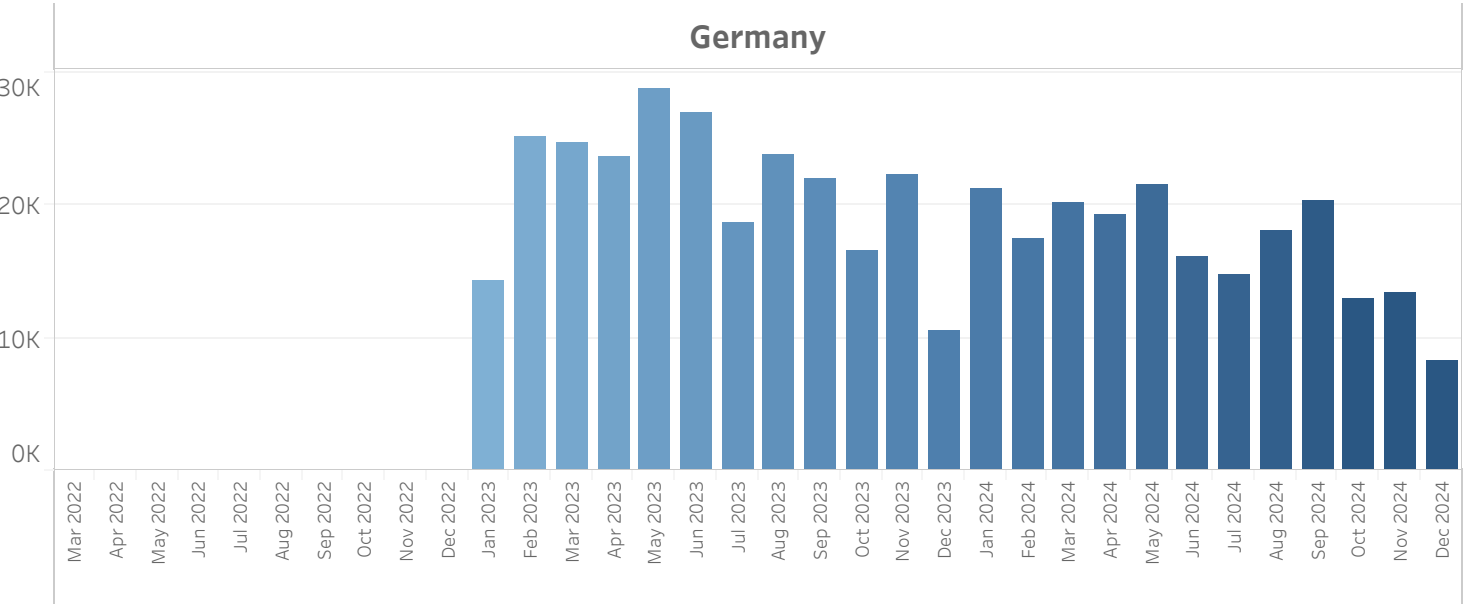
Monthly imports change, k USD



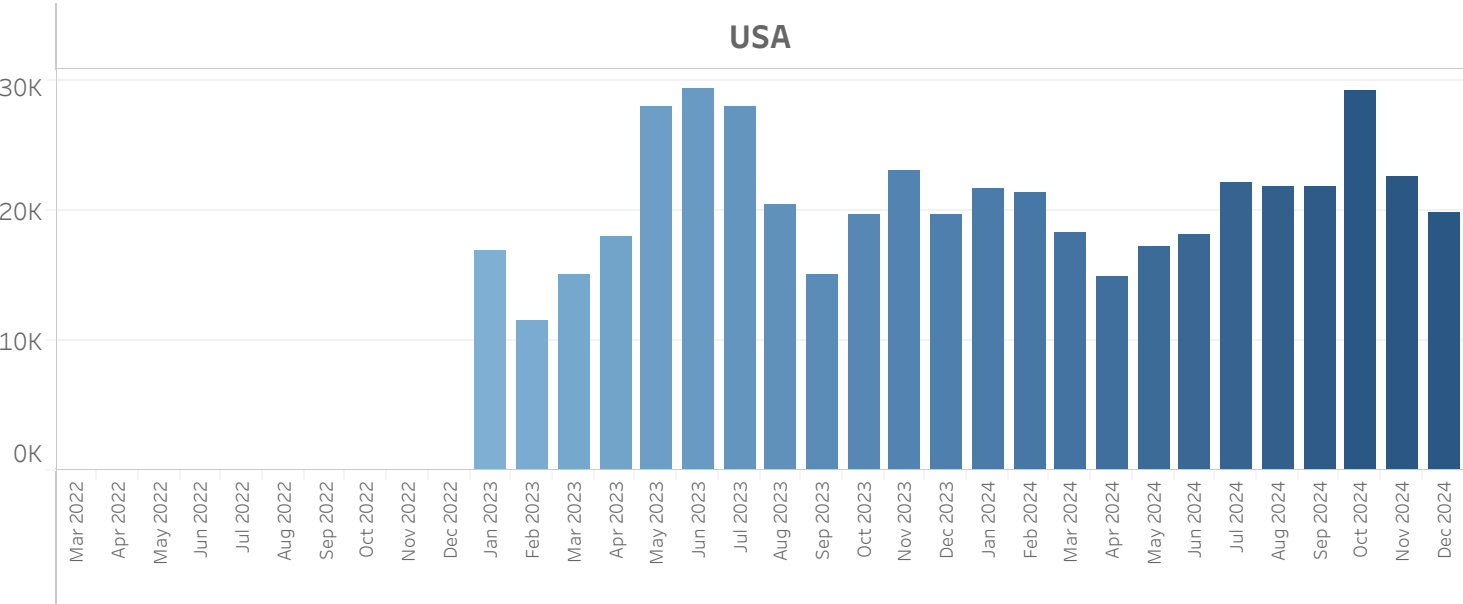
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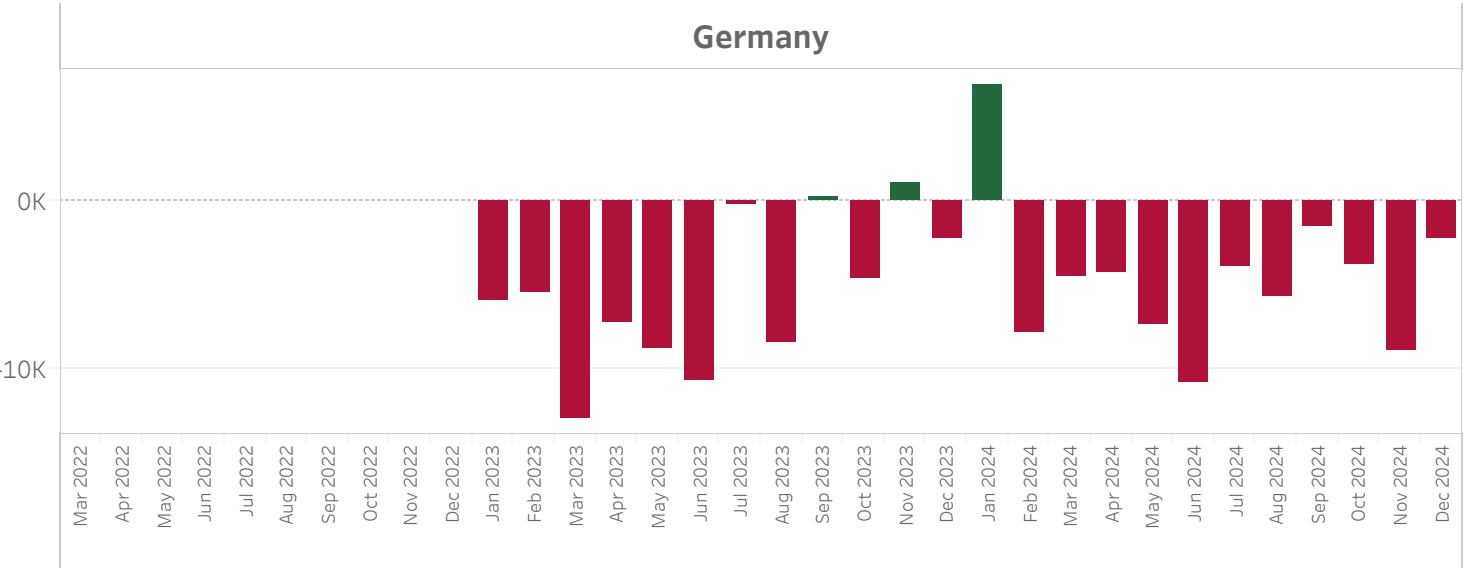
Monthly imports, k USD



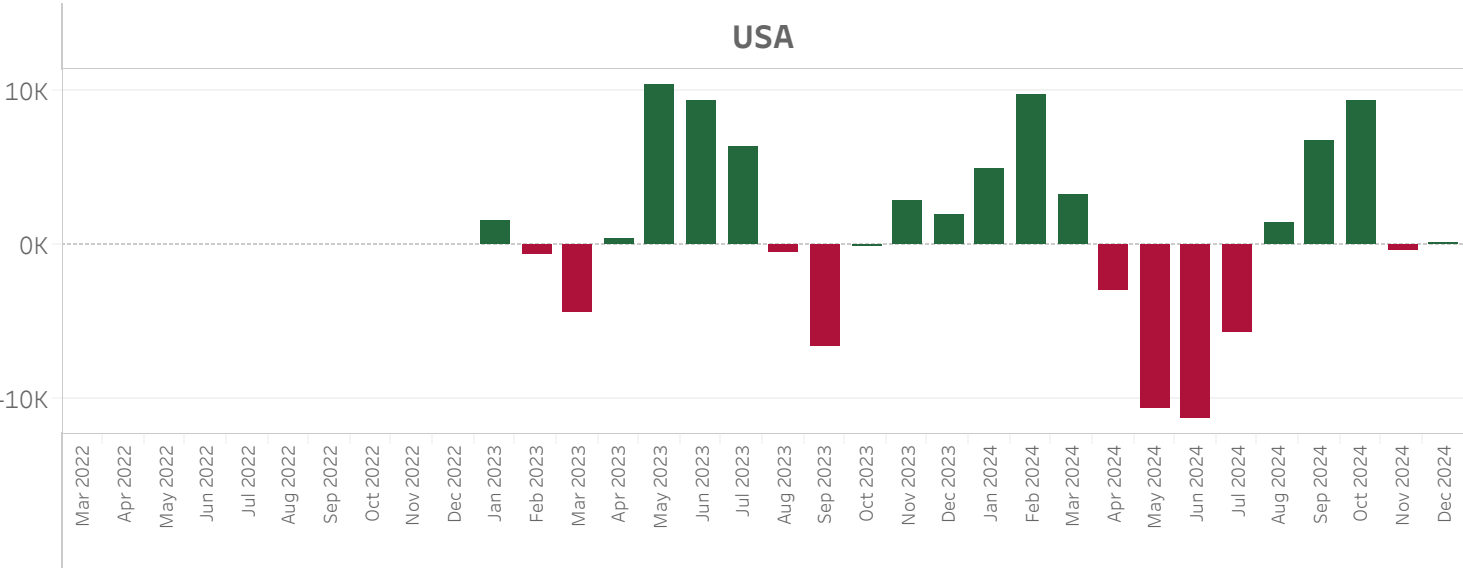
Monthly imports, k USD



Monthly imports change, k USD



Monthly imports change, k USD

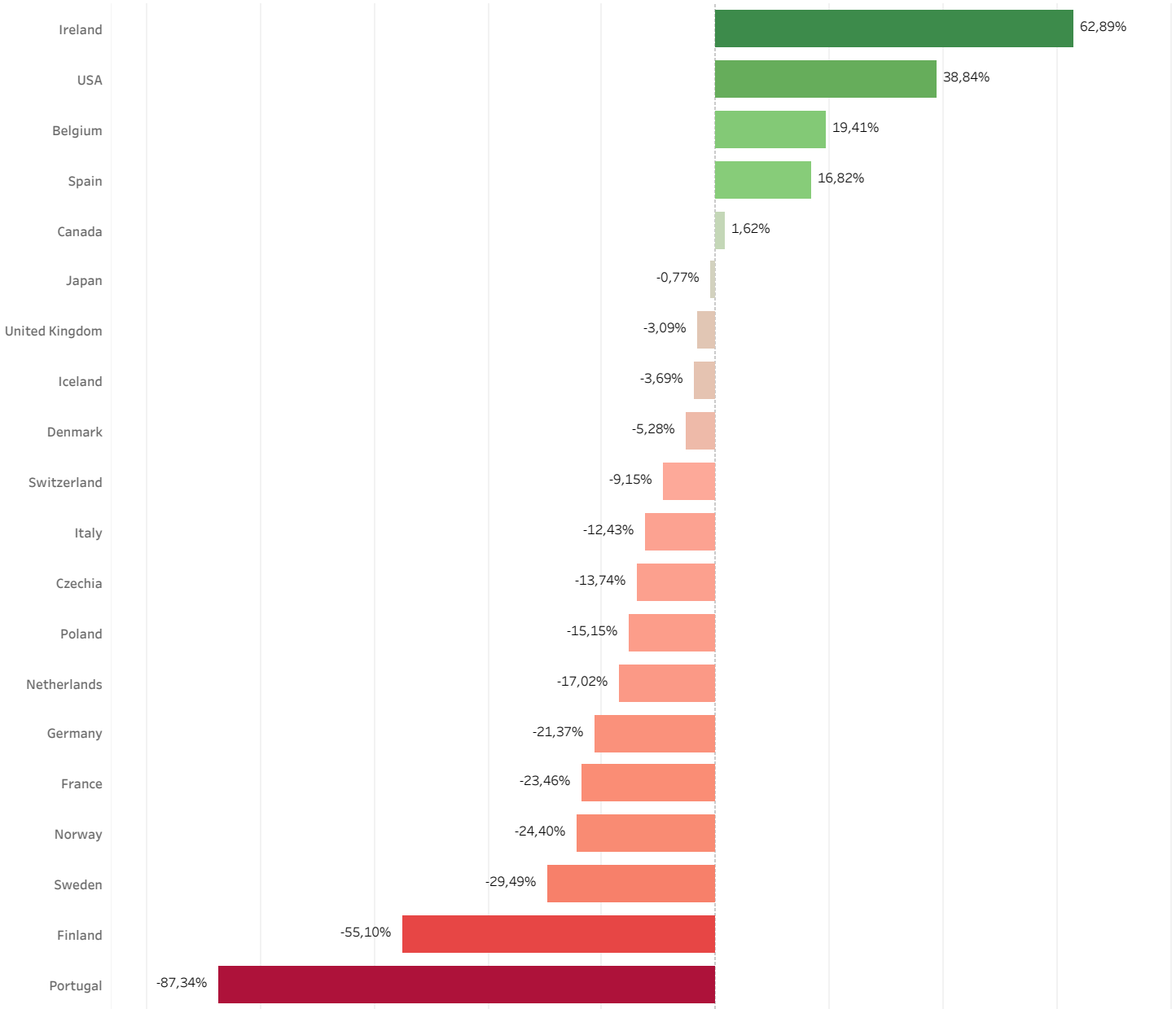


Last Twelve Months Trends (tons)

This section presents the import volumes, expressed in tons, reported by each country analyzed in the Last Twelve Months (LTM) Period. The table provides import volumes for each country analyzed both in the Last Twelve Months and in the period 12 months before LTM, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

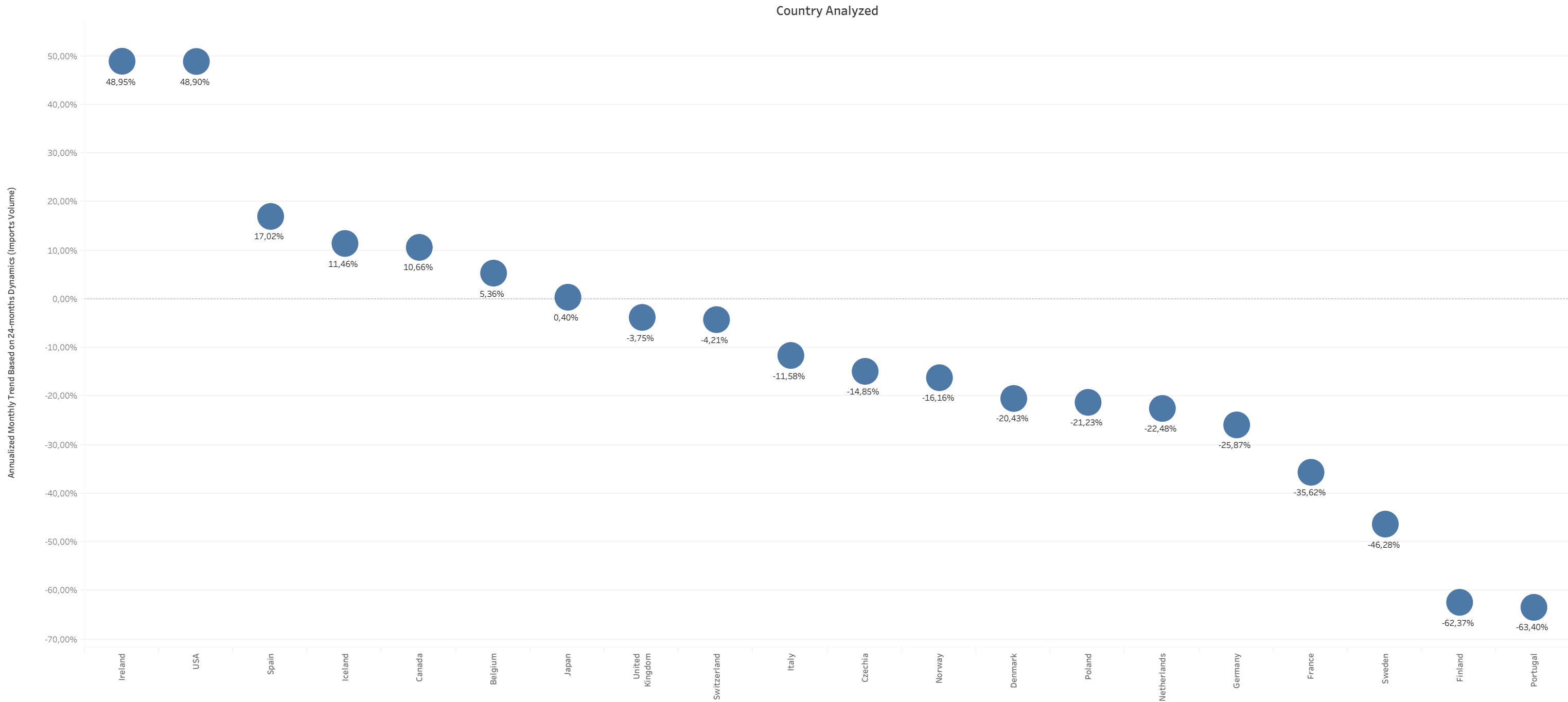
Country Analyzed	Last Twelve Months Period (LTM)	Product Imports in LTM, k tons	Product Imports in the Period 12 Months Before LTM, k tons	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %
Germany	01.2024 - 12.2024	97,67	124,22	-21,37%
USA	01.2024 - 12.2024	73,39	52,86	38,84%
United Kingdom	01.2024 - 12.2024	43,68	45,07	-3,09%
Norway	01.2024 - 12.2024	43,25	57,21	-24,40%
France	03.2023 - 02.2024	33,41	43,65	-23,46%
Netherlands	01.2024 - 12.2024	31,44	37,89	-17,02%
Italy	01.2024 - 12.2024	22,49	25,68	-12,43%
Switzerland	01.2024 - 12.2024	20,56	22,63	-9,15%
Ireland	01.2024 - 12.2024	16,29	10,00	62,89%
Sweden	01.2024 - 12.2024	15,07	21,37	-29,49%
Denmark	01.2024 - 12.2024	10,67	11,26	-5,28%
Iceland	01.2024 - 12.2024	8,77	9,11	-3,69%
Canada	01.2024 - 12.2024	8,63	8,49	1,62%
Belgium	01.2024 - 12.2024	8,53	7,14	19,41%
Finland	11.2023 - 10.2024	8,20	18,26	-55,10%
Poland	01.2024 - 12.2024	7,95	9,37	-15,15%
Spain	11.2023 - 10.2024	6,18	5,29	16,82%
Czechia	01.2024 - 12.2024	5,51	6,38	-13,74%
Japan	01.2024 - 12.2024	5,03	5,07	-0,77%
Portugal	01.2024 - 12.2024	1,54	12,17	-87,34%

Growth Rate of Imports (tons) in LTM Compared to the Same Period 12 Months Before LTM, %



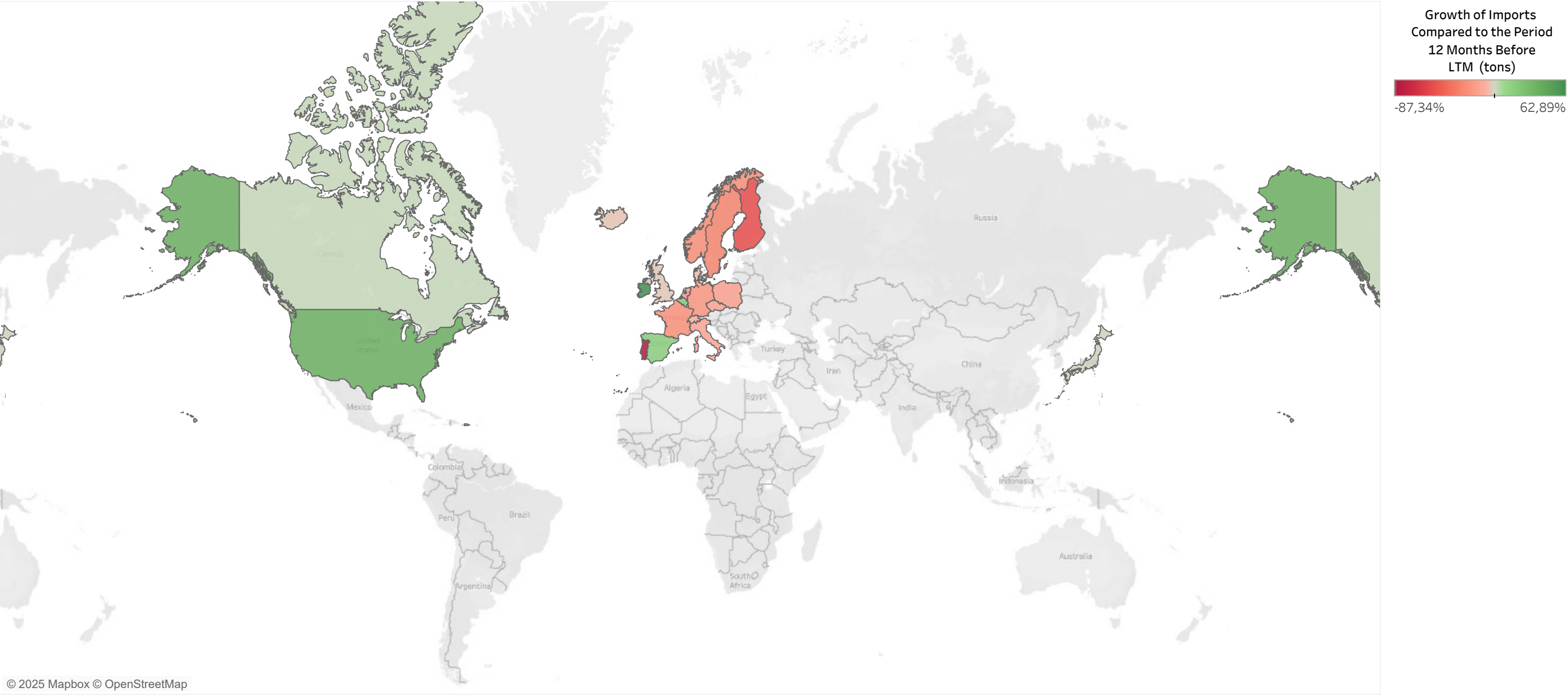
Last Twelve Months Trends: Projected Growth (tons)

The graph in this section illustrates the projected dynamics of import volume (in tons), expressed as the annual growth rate, assuming the continuation of current trends.



Last Twelve Months Trends: Growth of Imports Compared to the Period 12 Months Before LTM (tons)

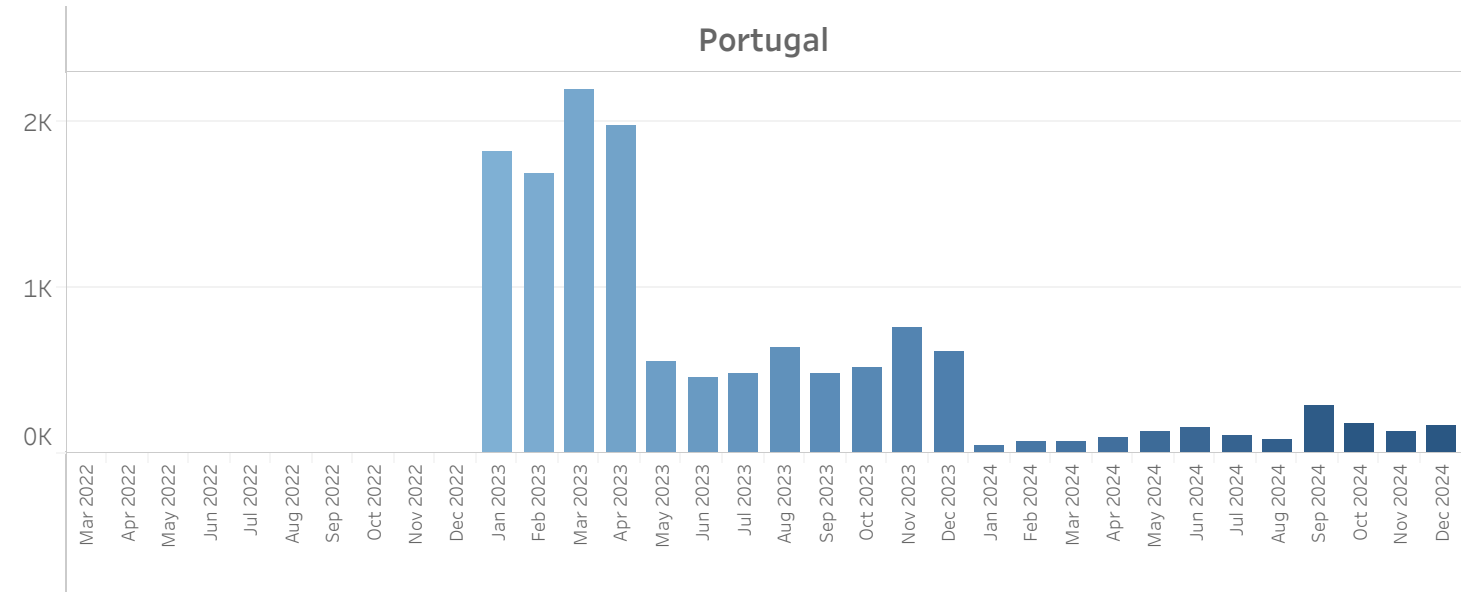
The map in this section visualizes the import volume growth rates for each of the countries analyzed over the Last Twelve Months, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.



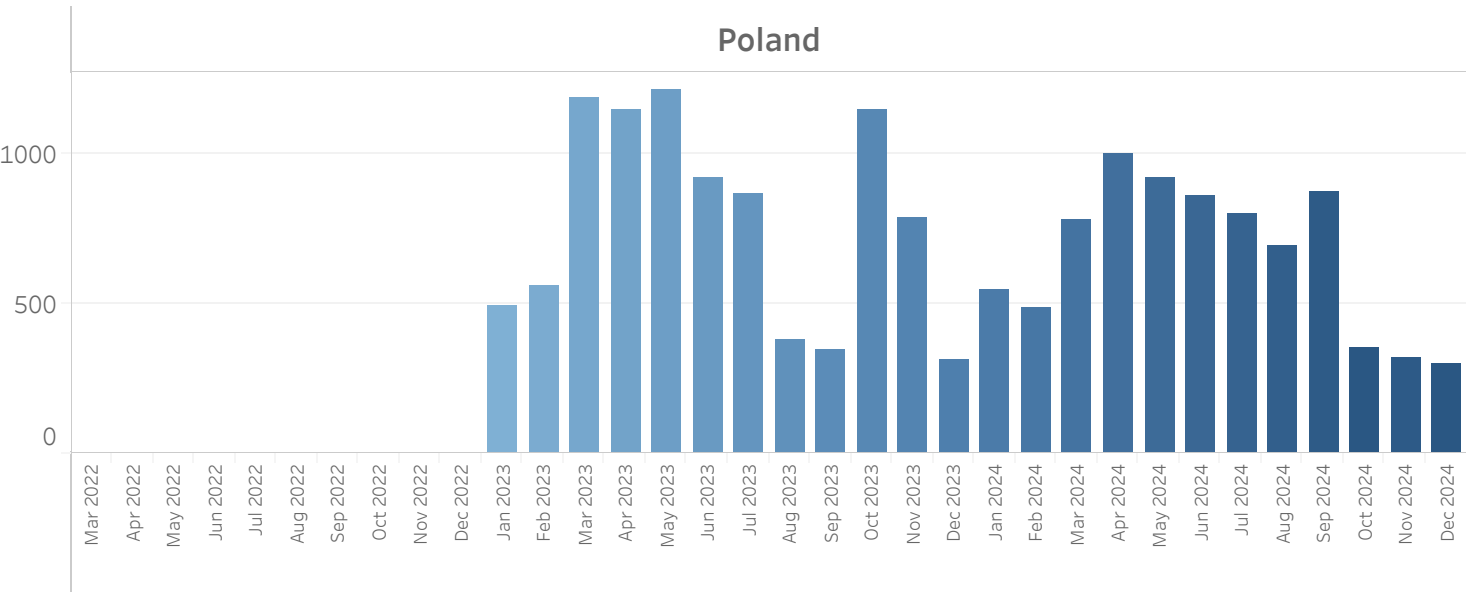
Last Twelve Months Trends: Country-Specific Monthly Data on Imports (tons)

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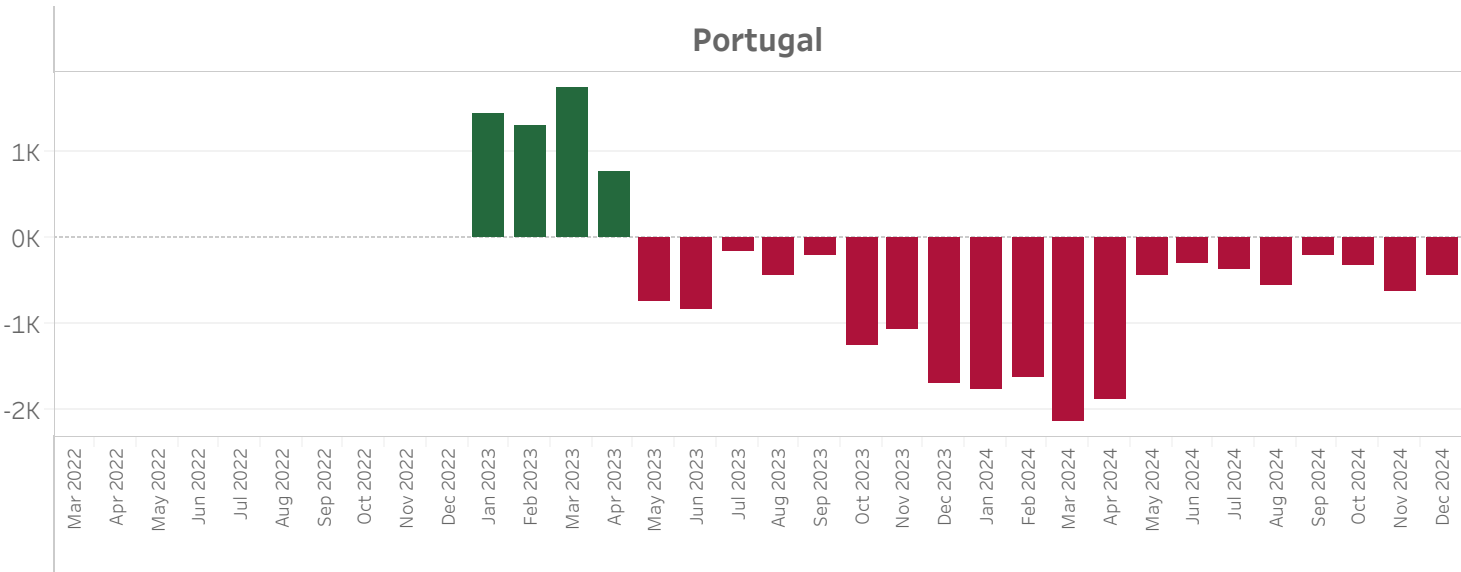
Monthly imports, tons



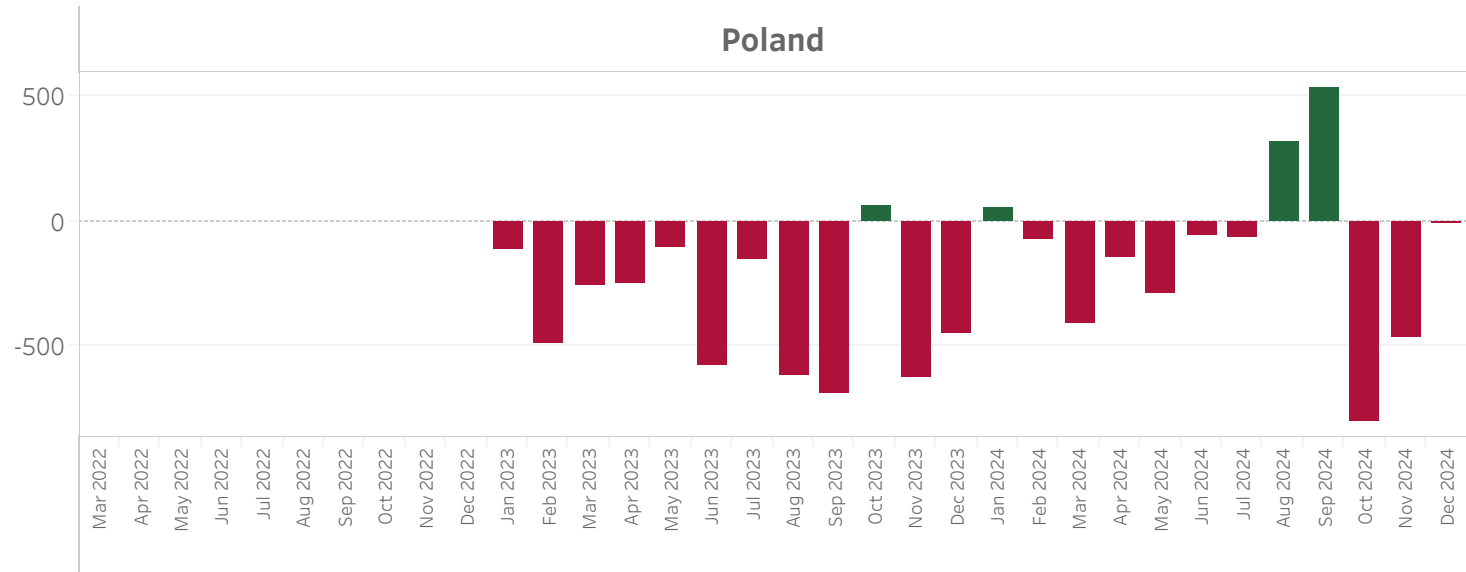
Monthly imports, tons



Monthly imports change, tons



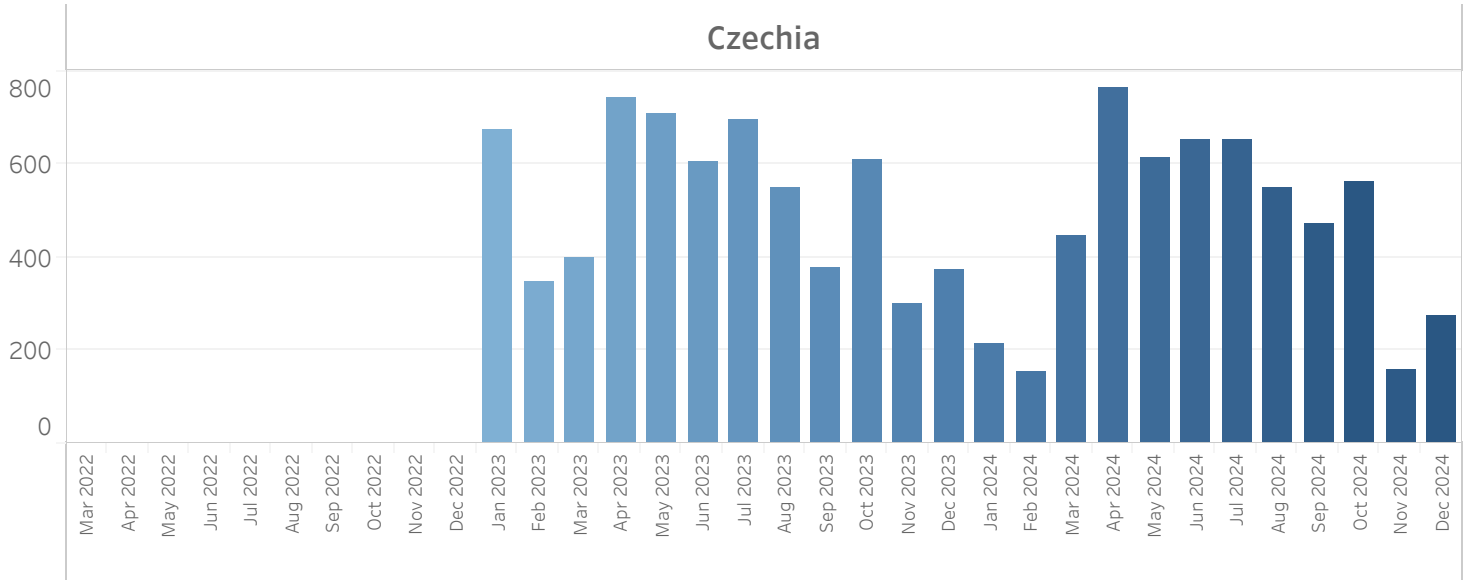
Monthly imports change, tons



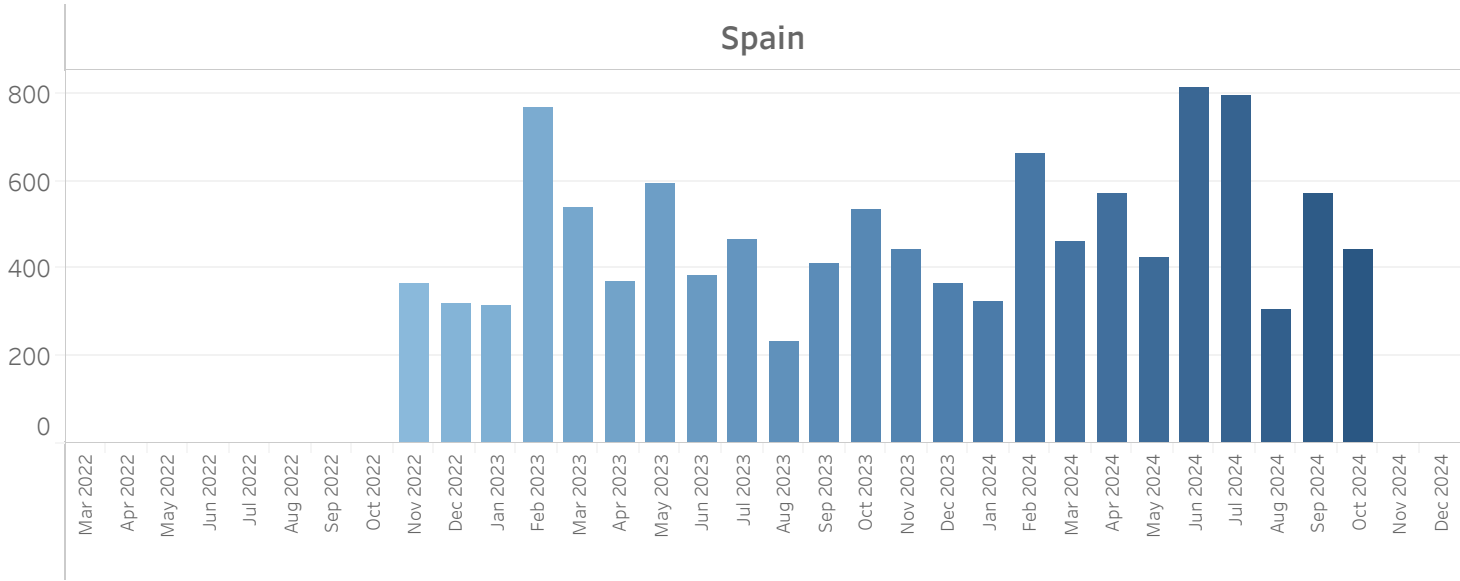
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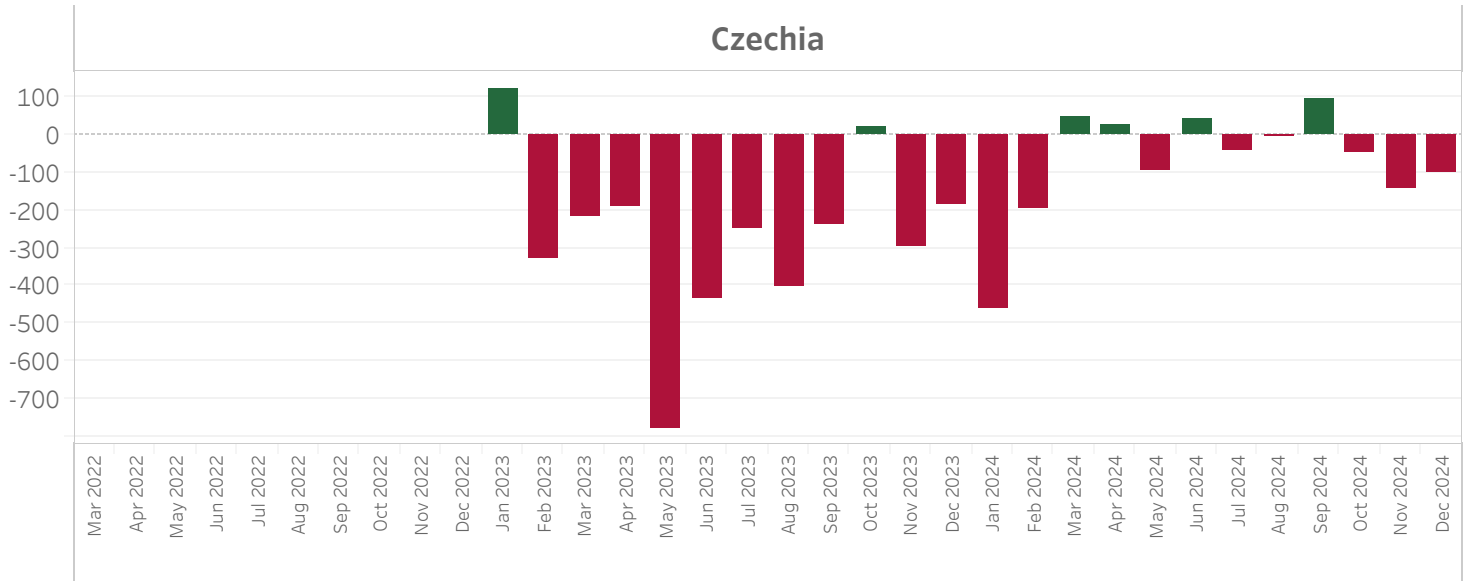
Monthly imports, tons



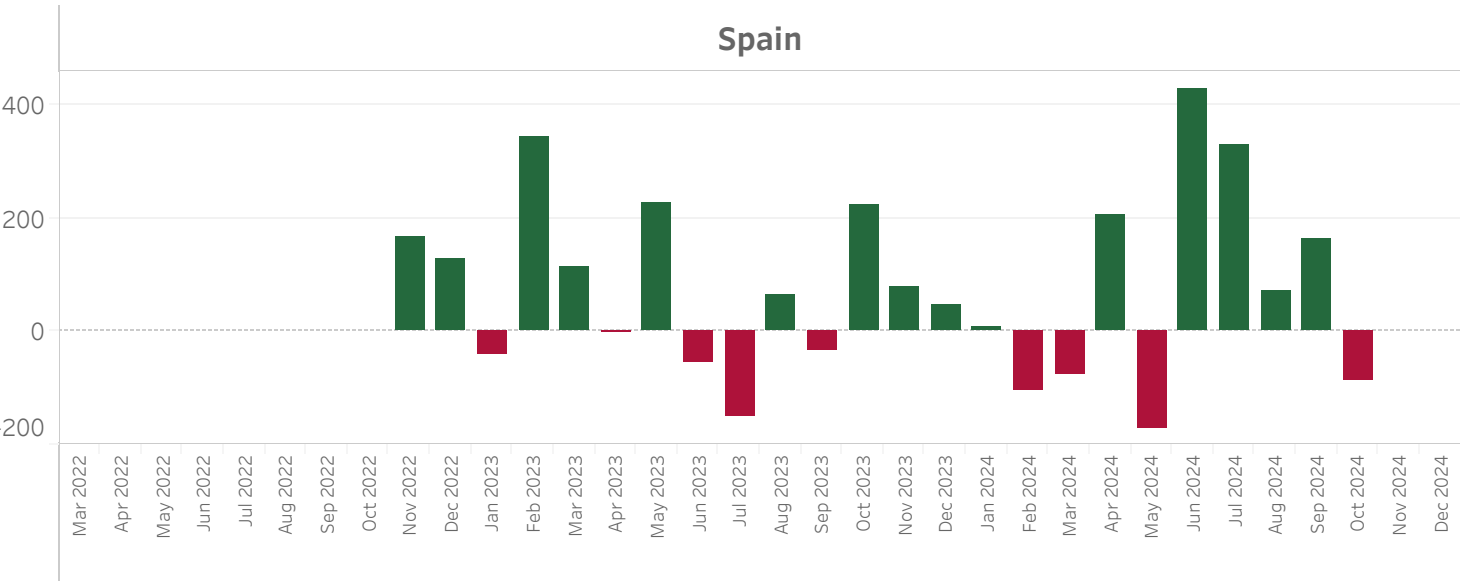
Monthly imports, tons



Monthly imports change, tons



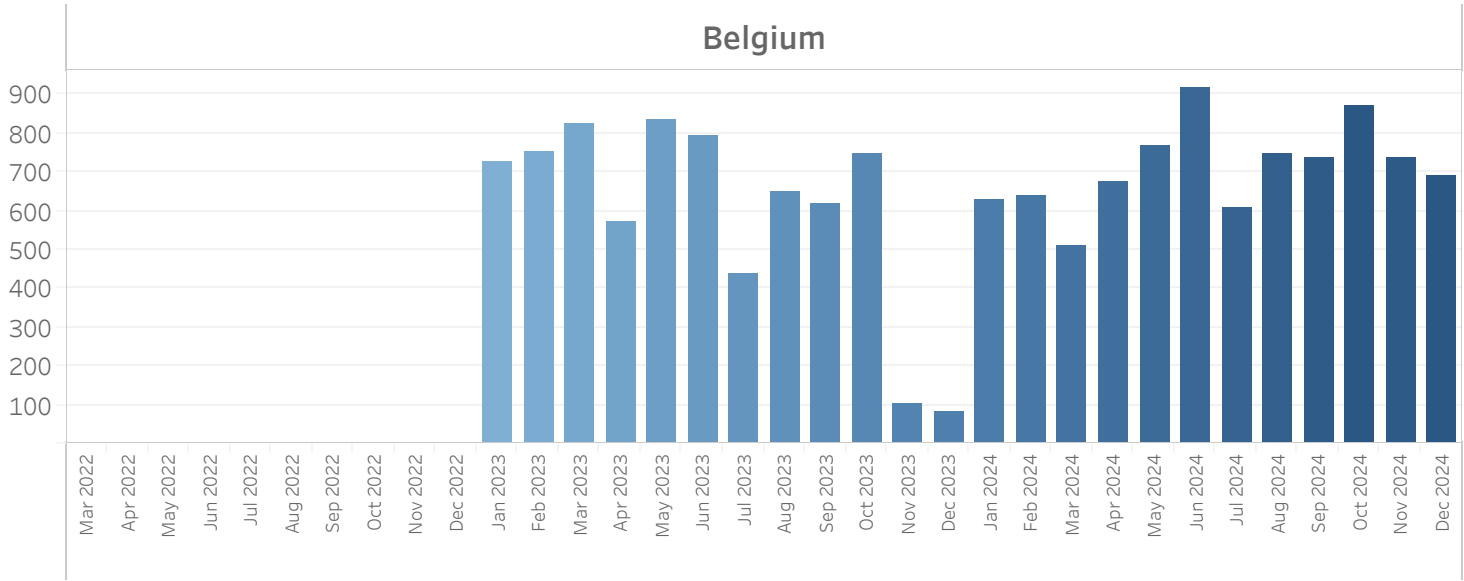
Monthly imports change, tons



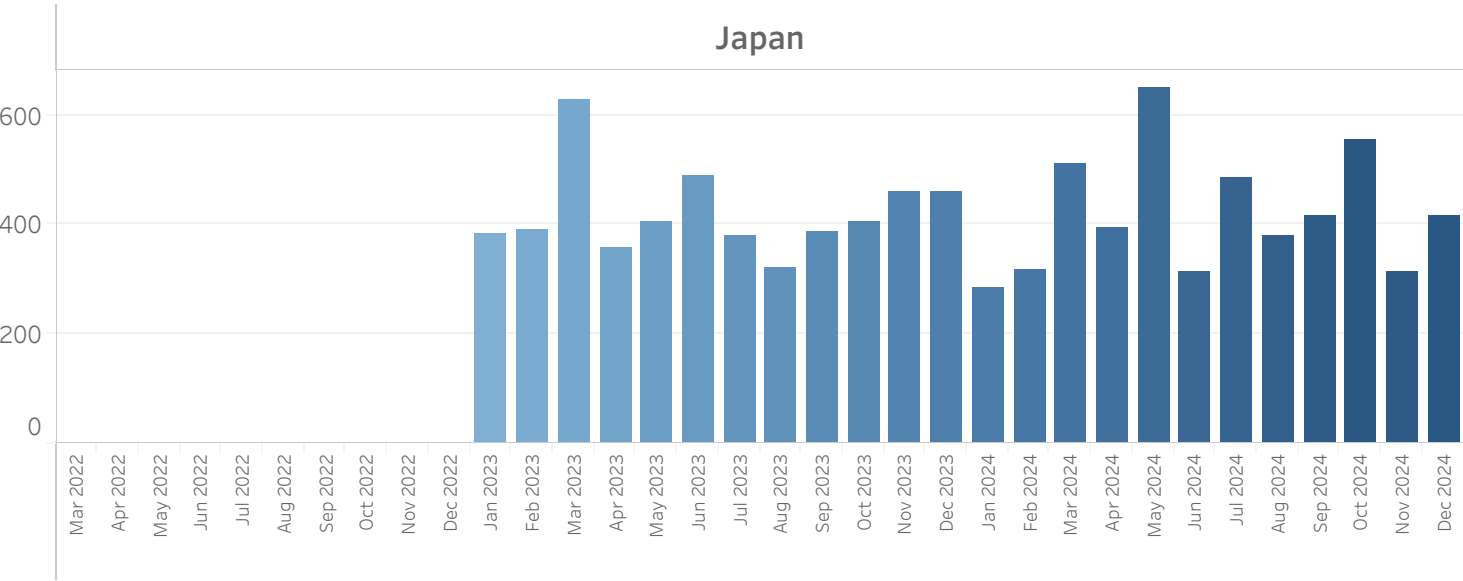
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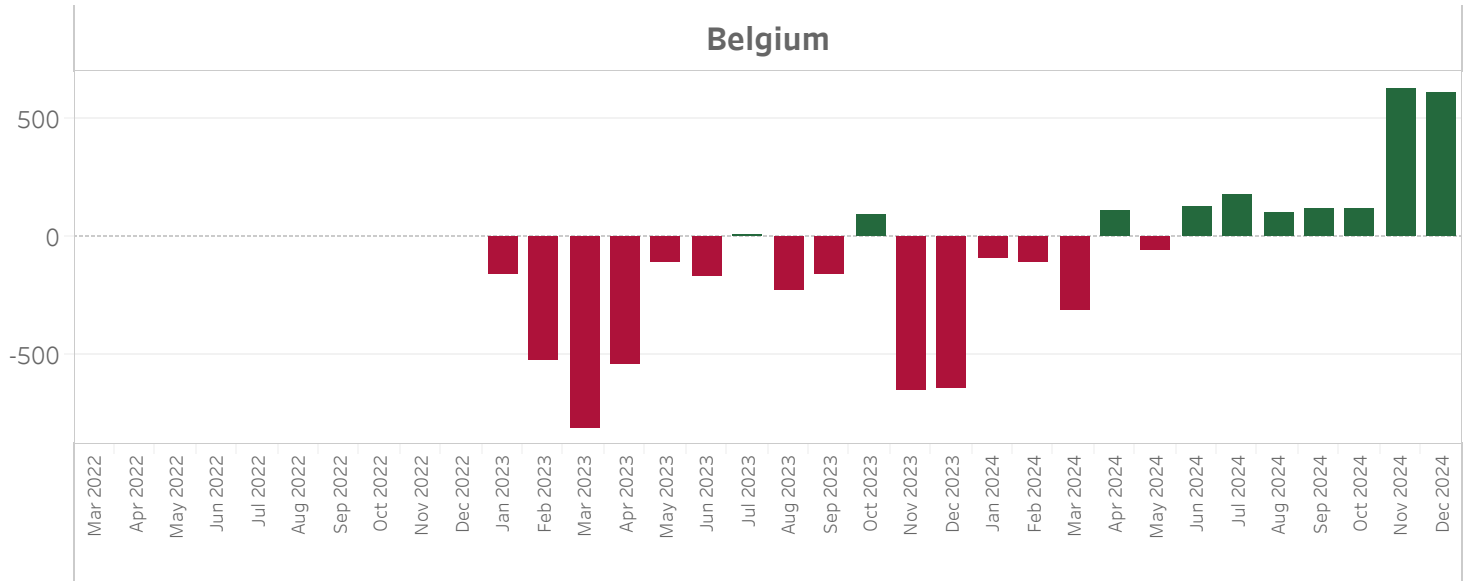
Monthly imports, tons



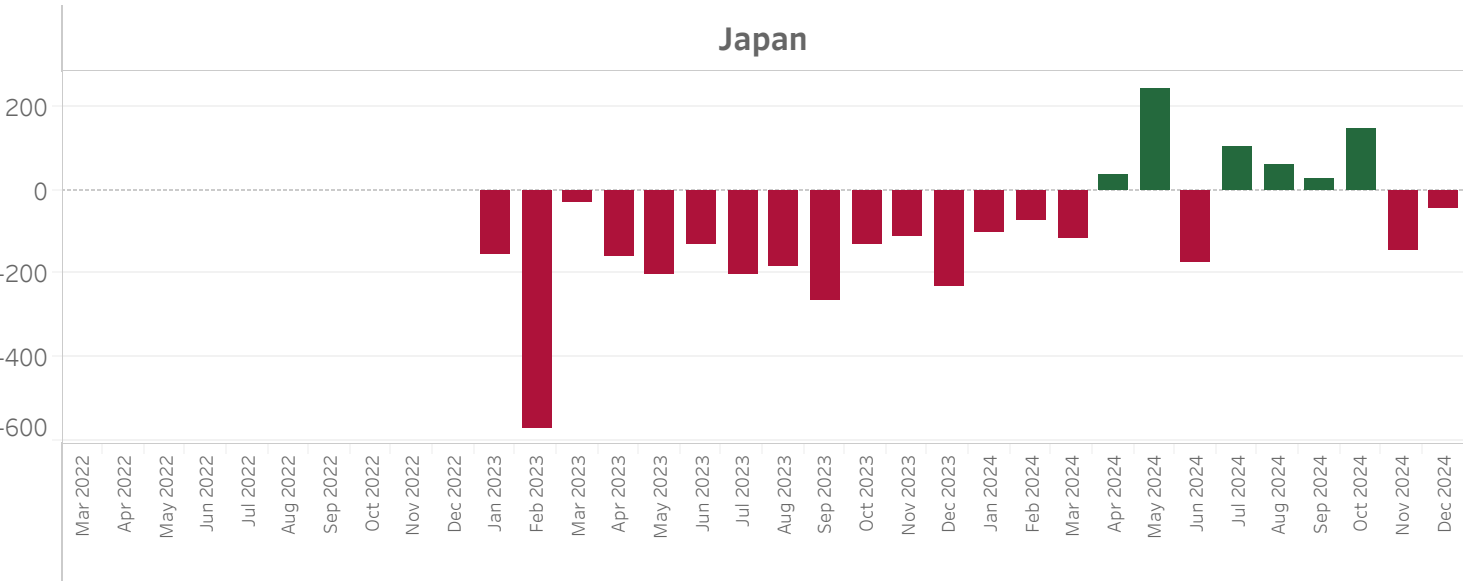
Monthly imports, tons



Monthly imports change, tons



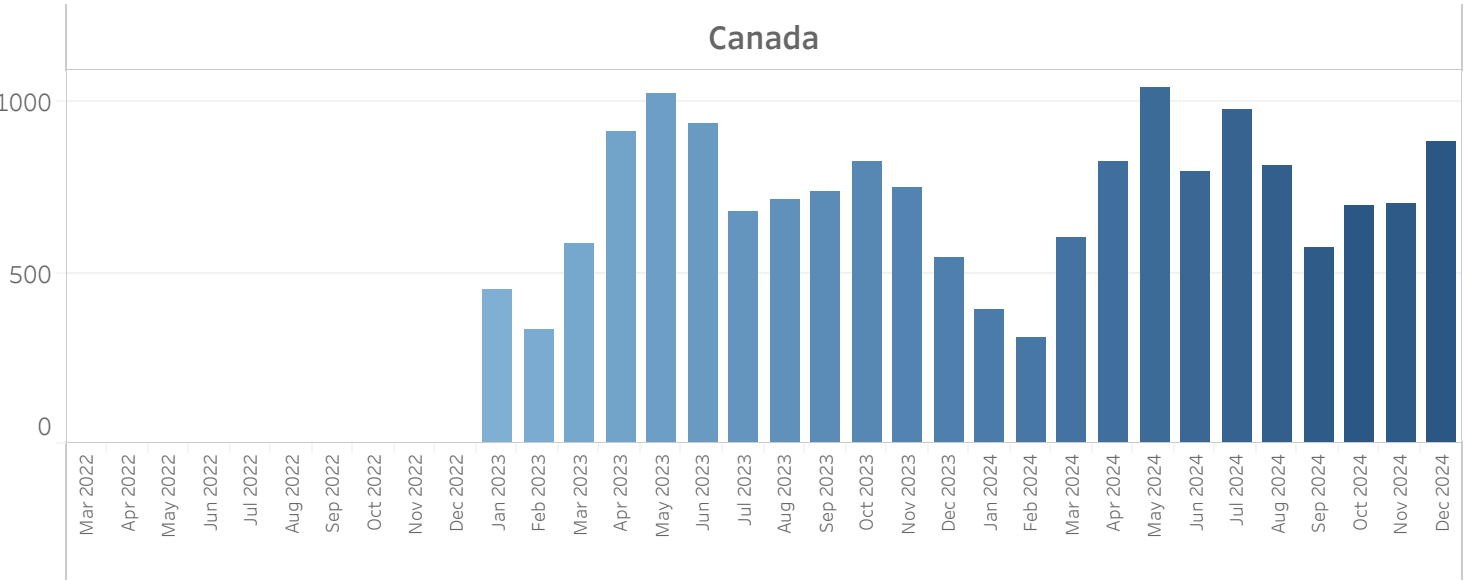
Monthly imports change, tons



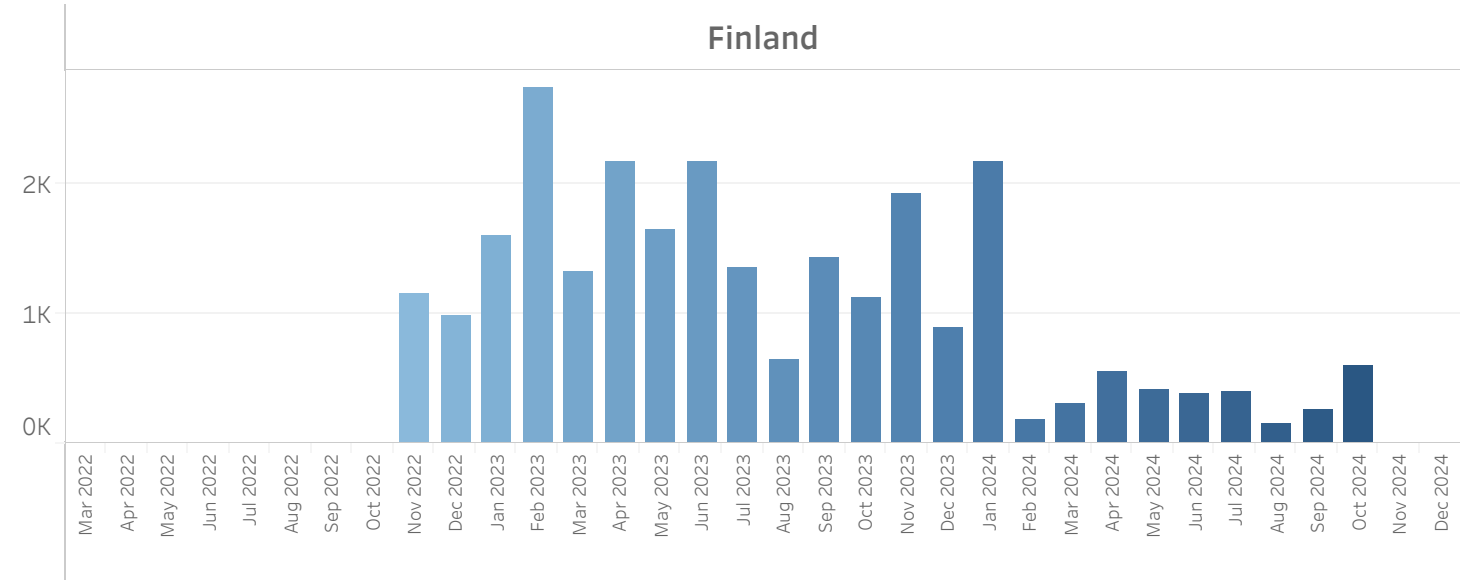
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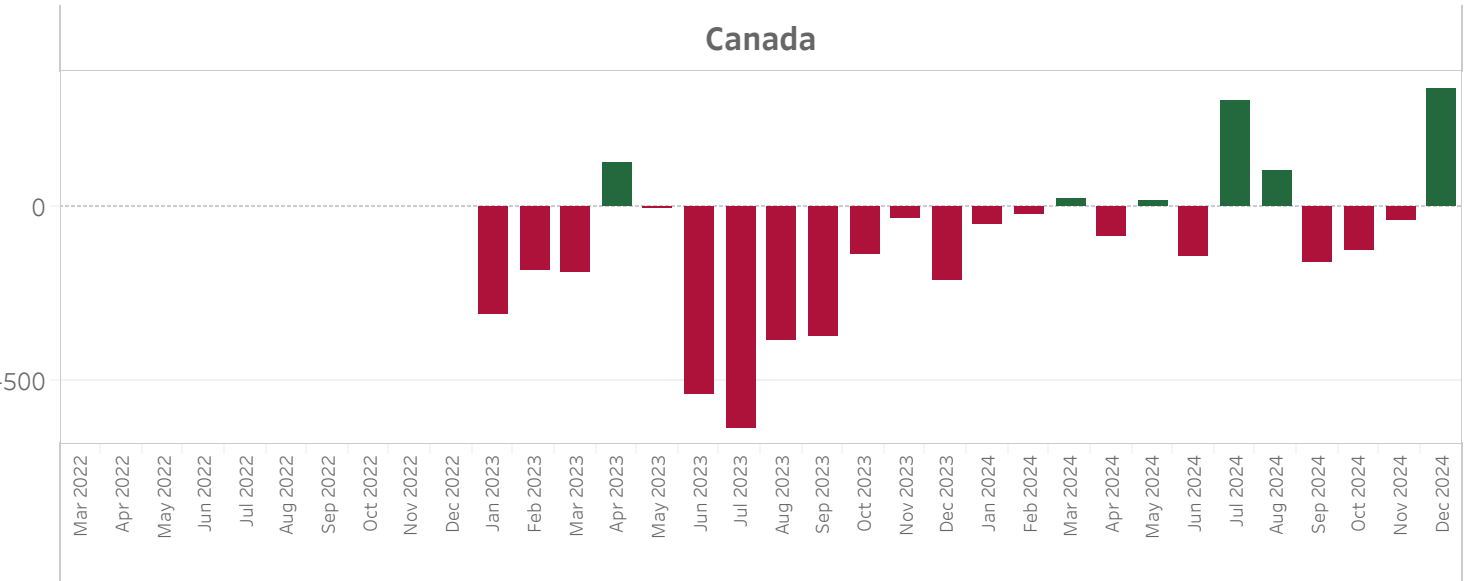
Monthly imports, tons



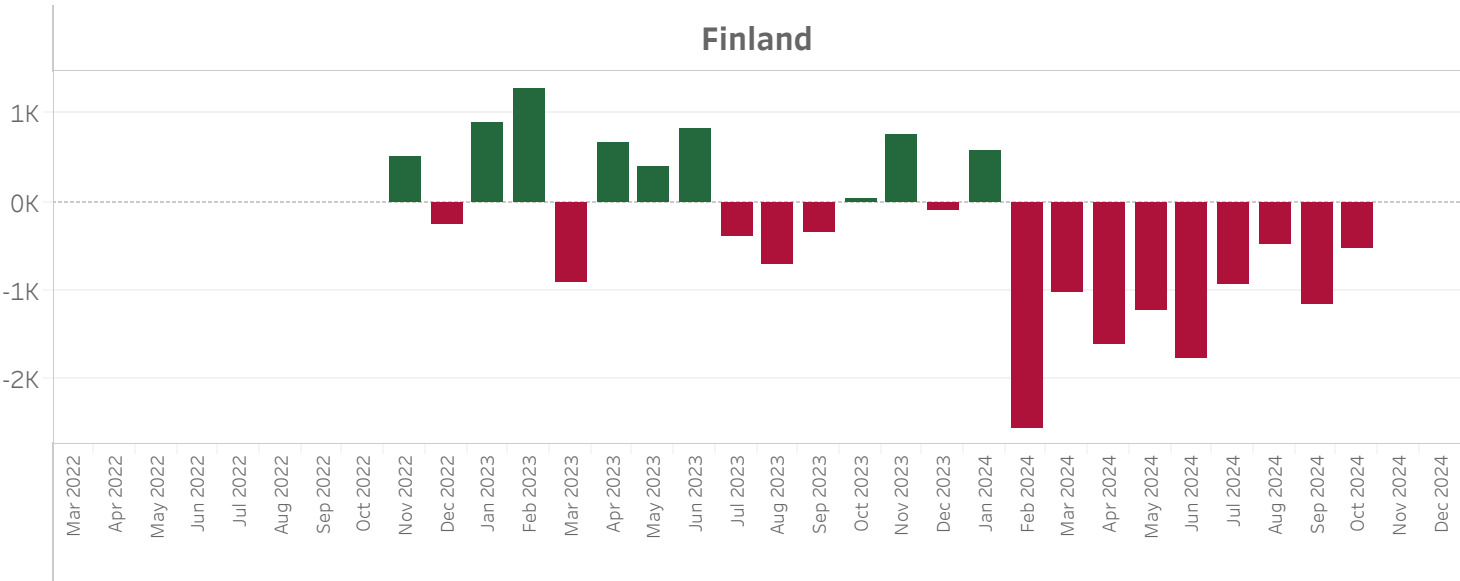
Monthly imports, tons



Monthly imports change, tons



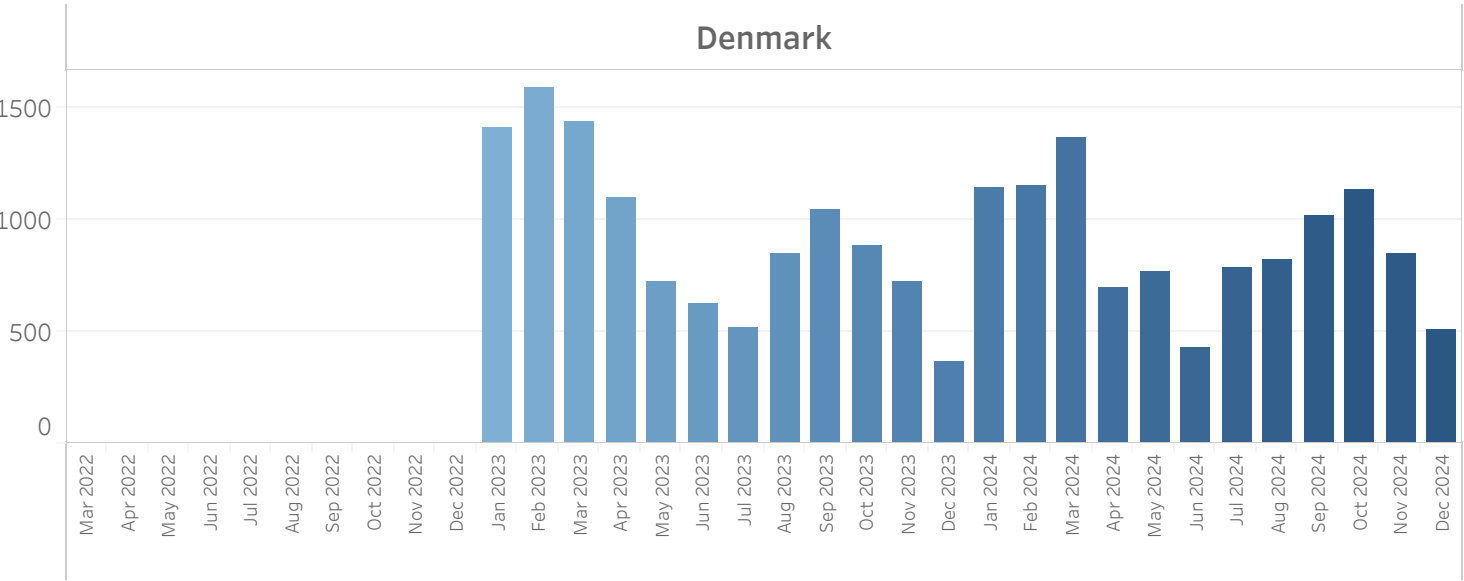
Monthly imports change, tons



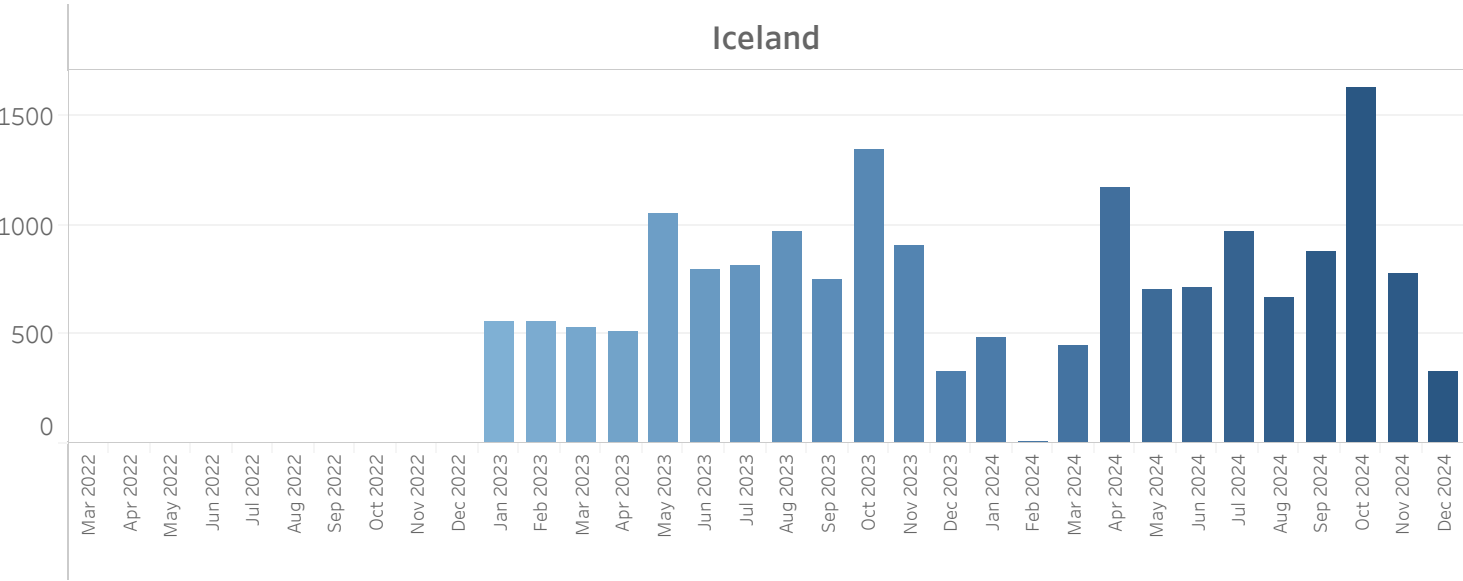
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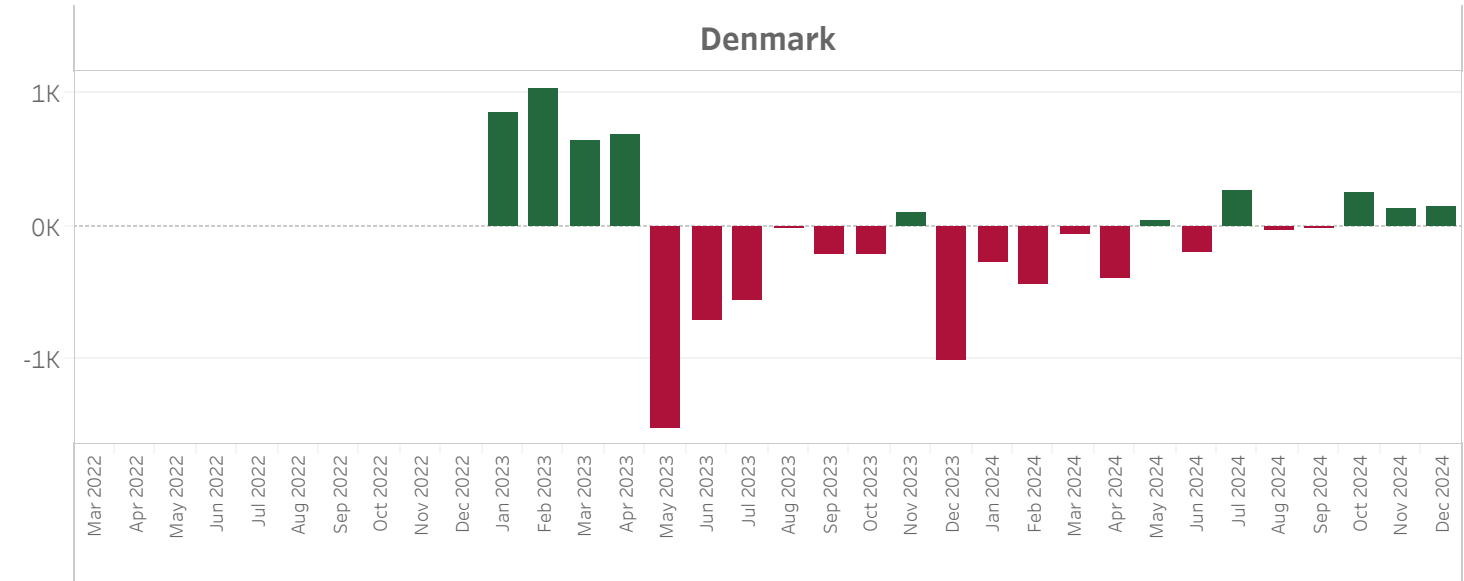
Monthly imports, tons



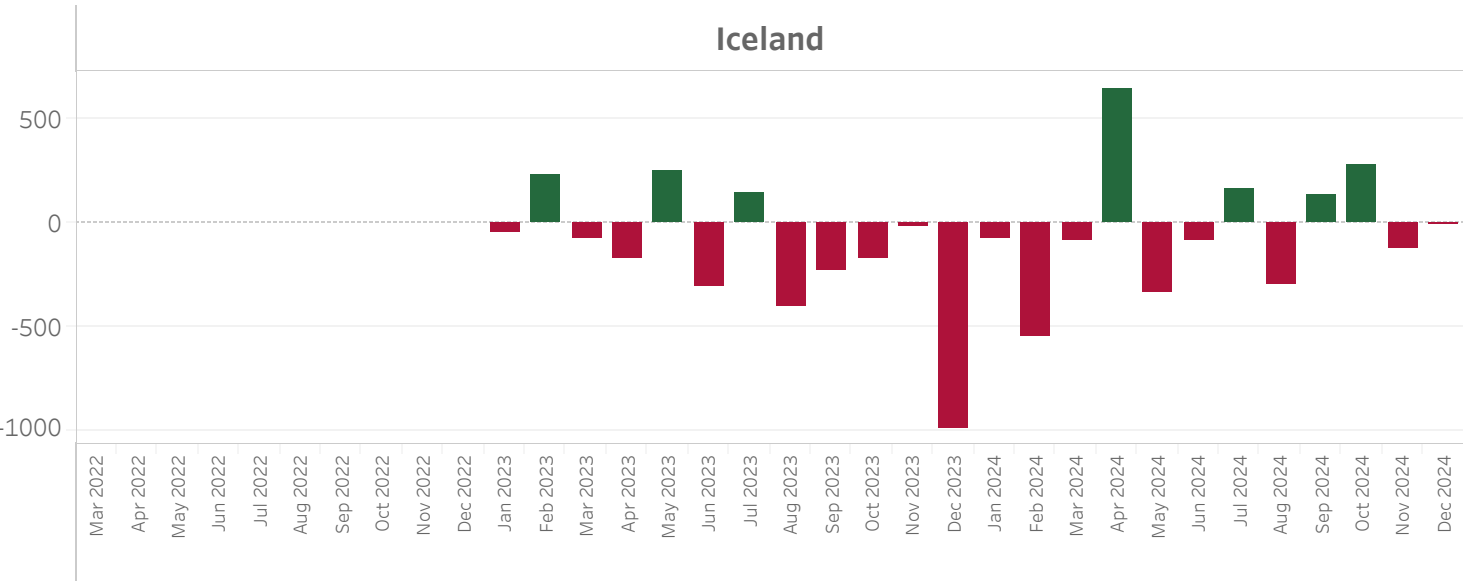
Monthly imports, tons



Monthly imports change, tons



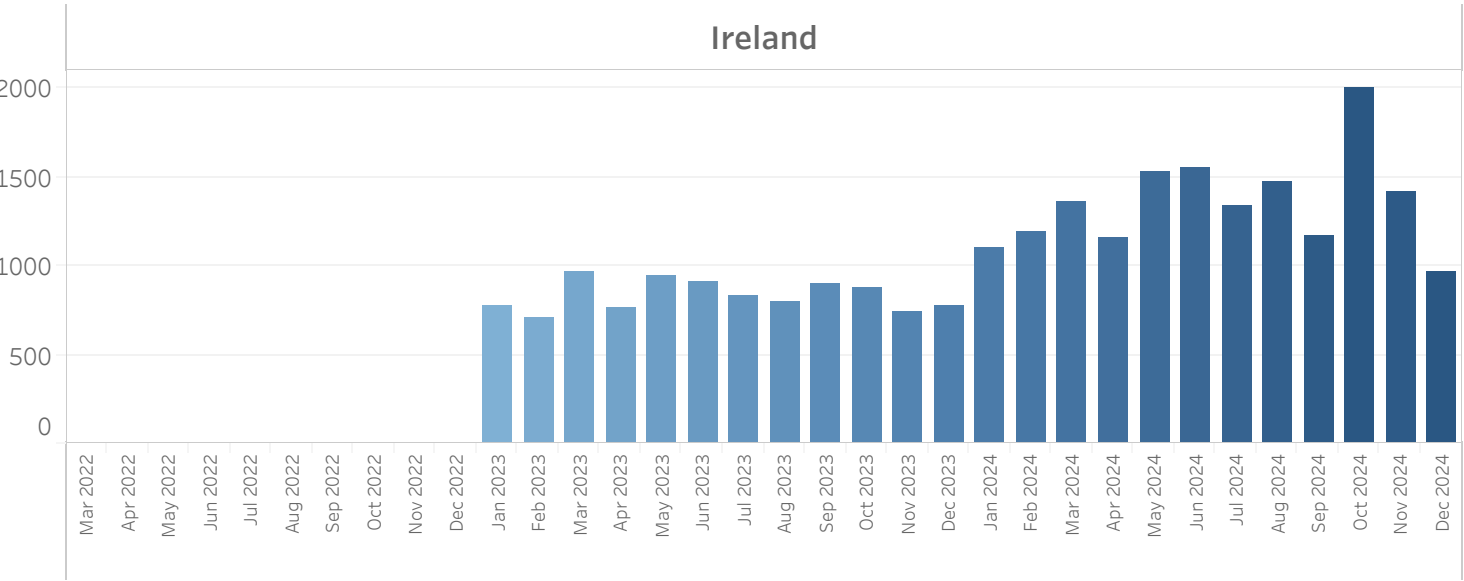
Monthly imports change, tons



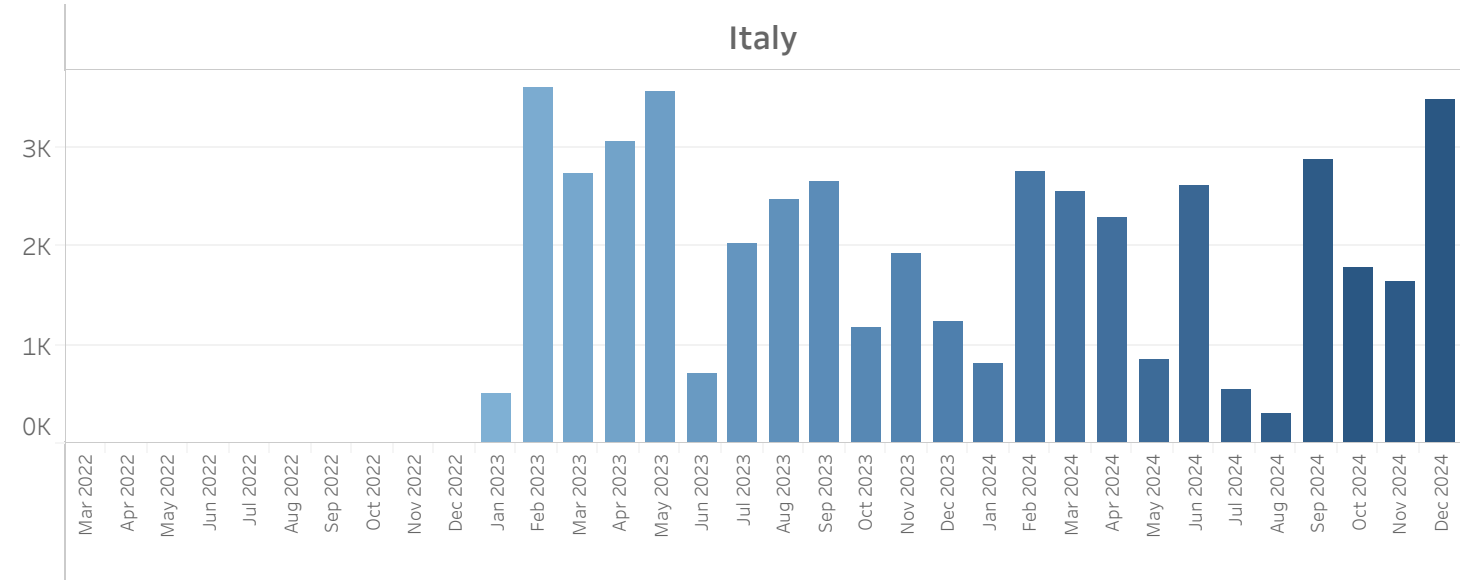
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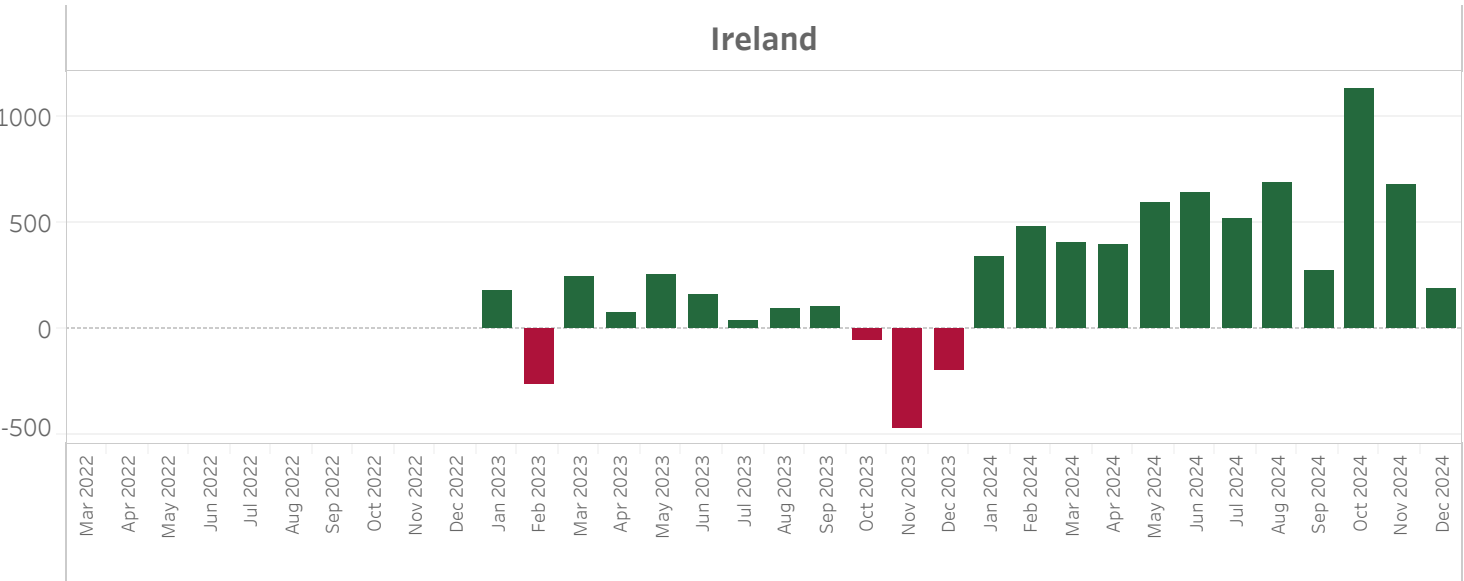
Monthly imports, tons



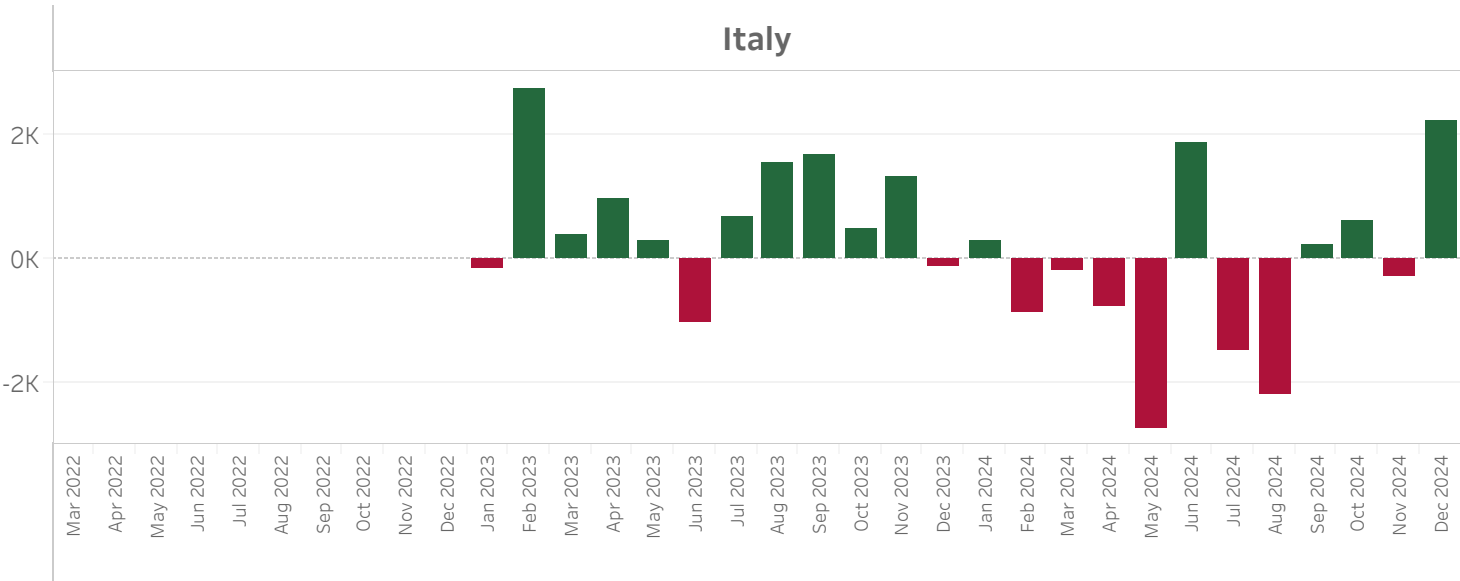
Monthly imports, tons



Monthly imports change, tons



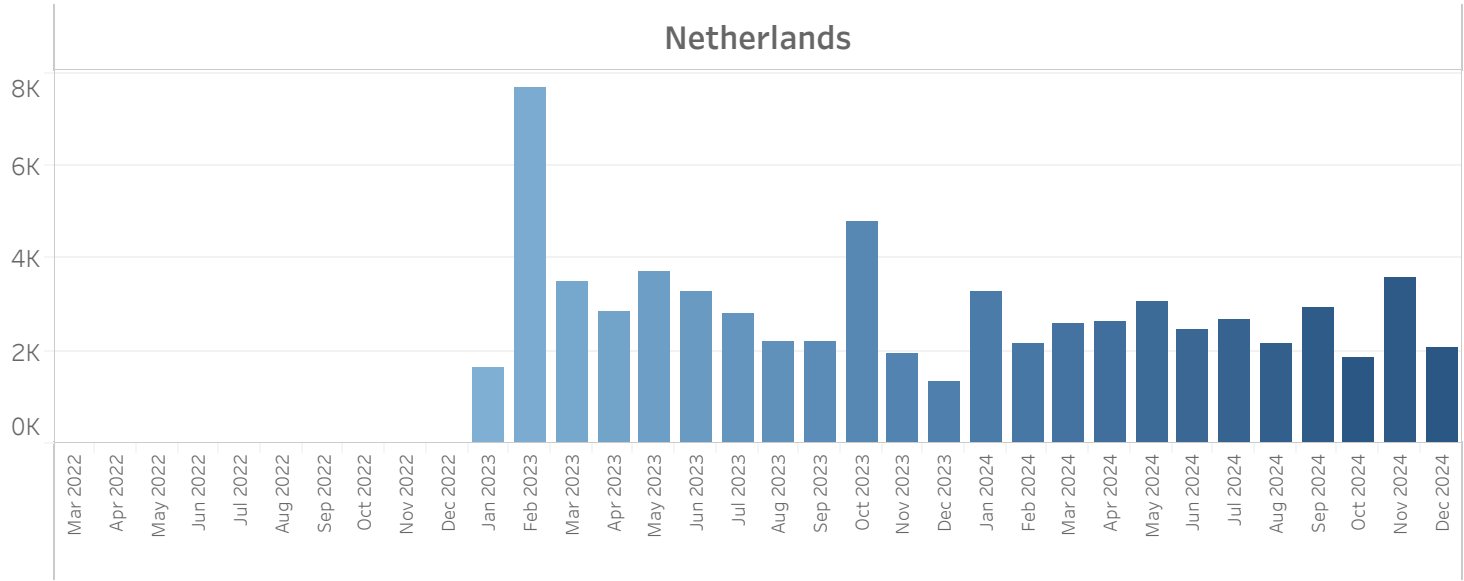
Monthly imports change, tons



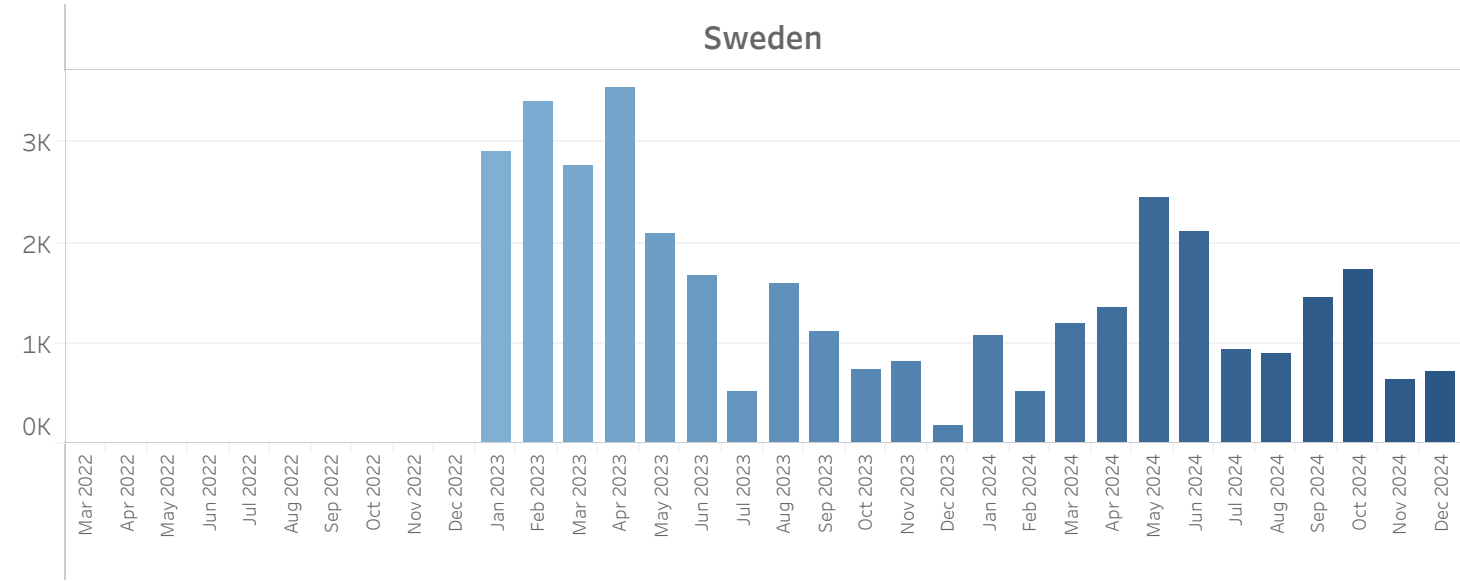
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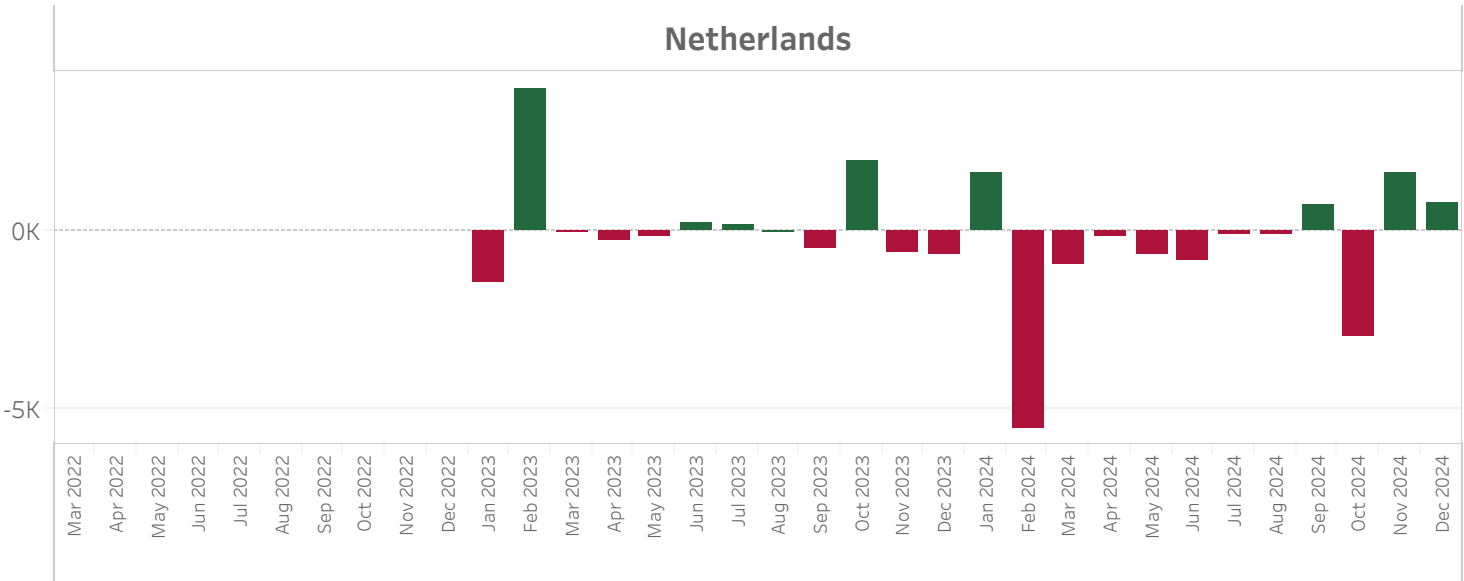
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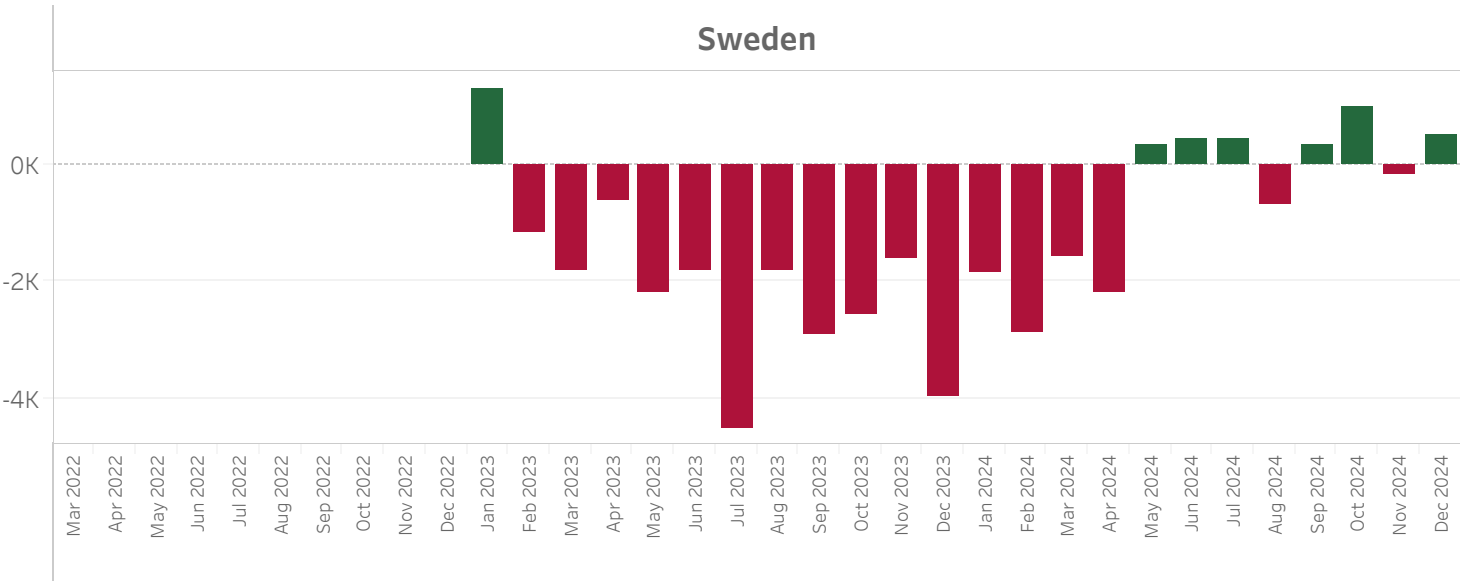
Monthly imports, tons



Monthly imports change, tons



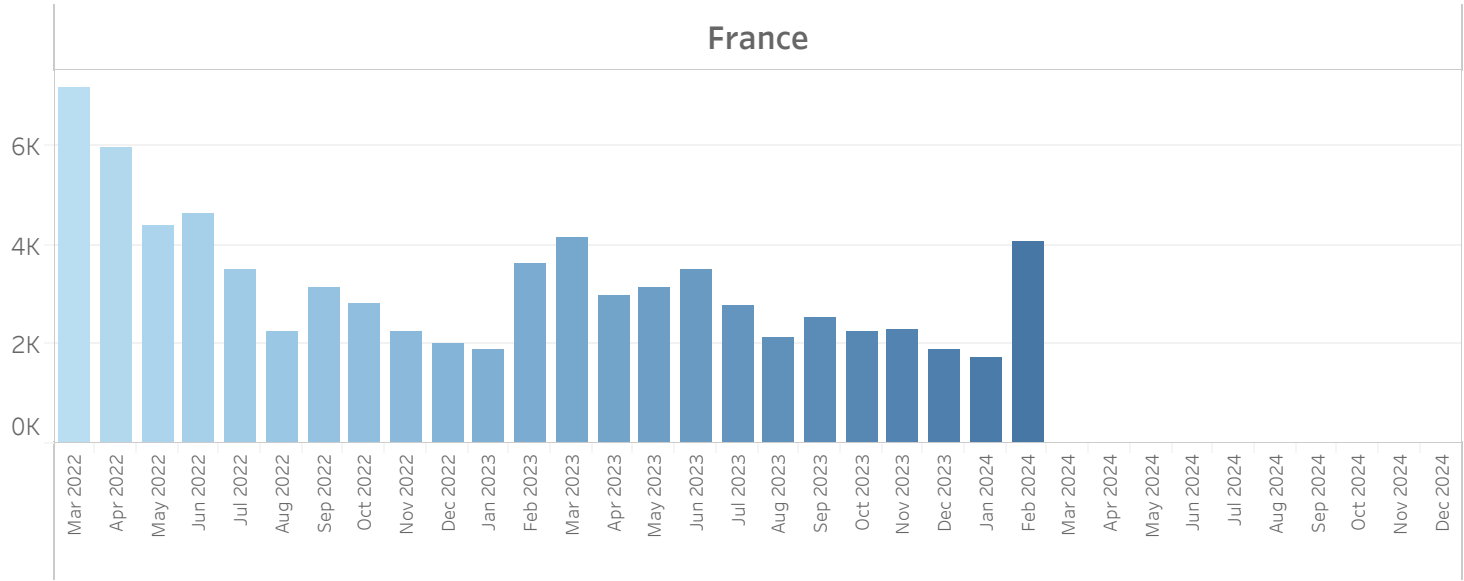
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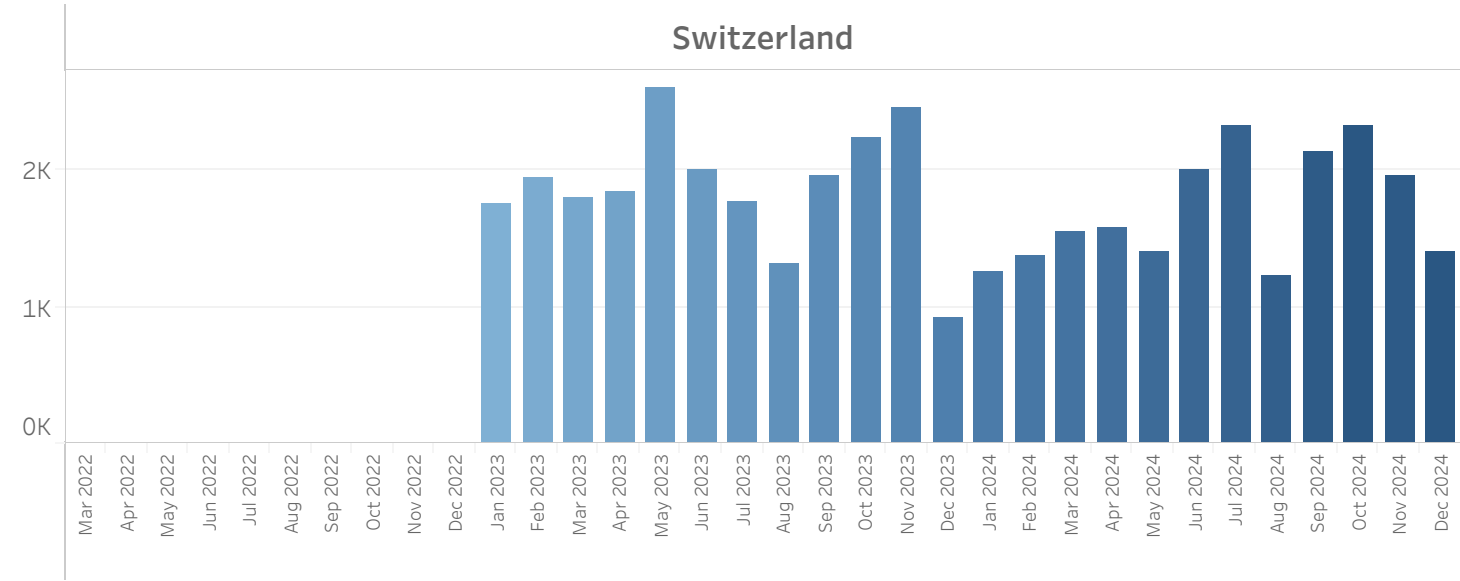
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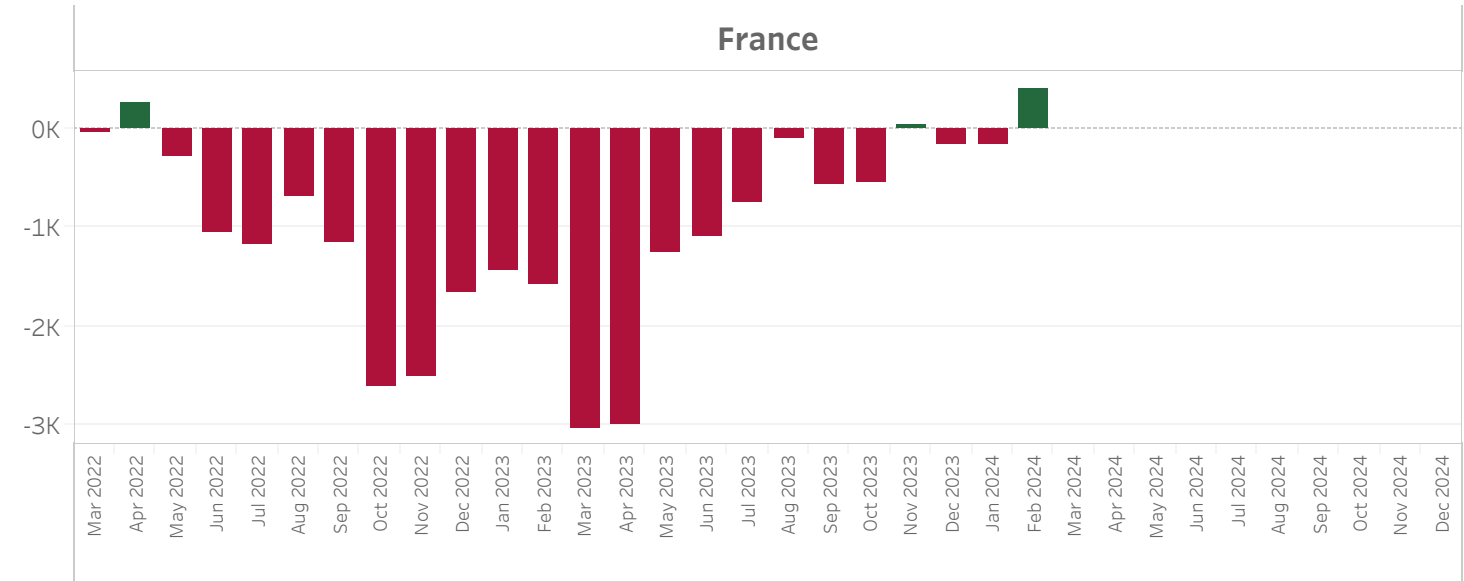
Monthly imports, tons



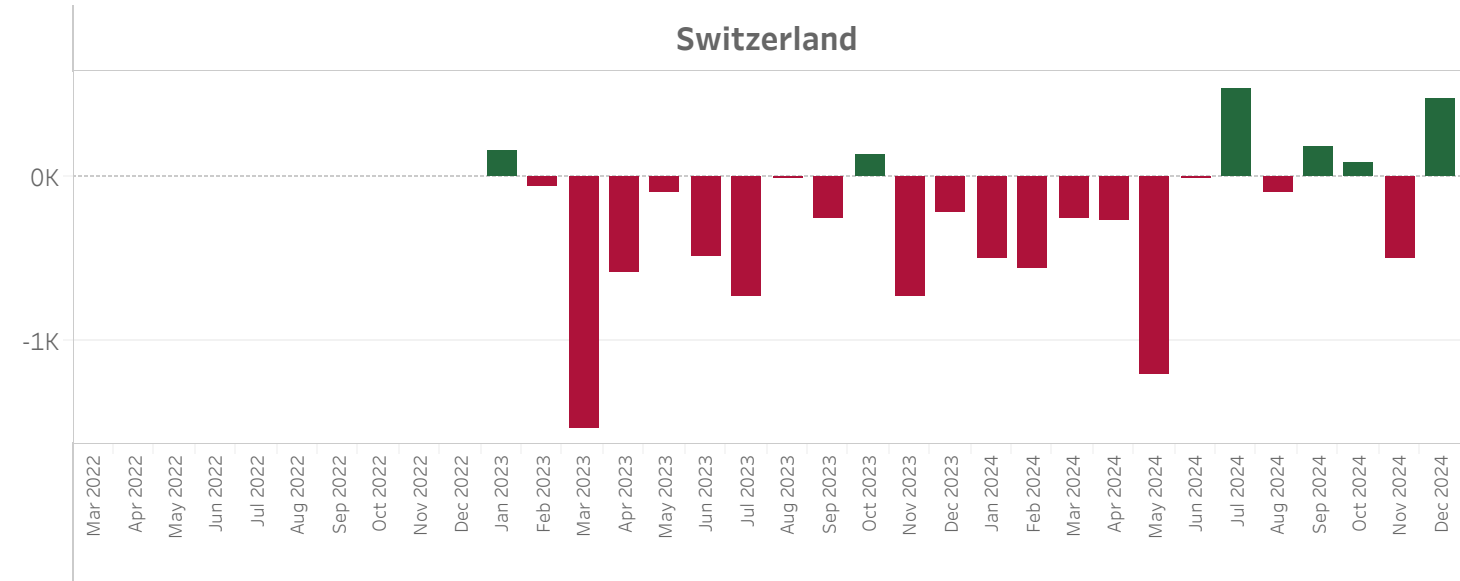
Monthly imports, tons



Monthly imports change, tons



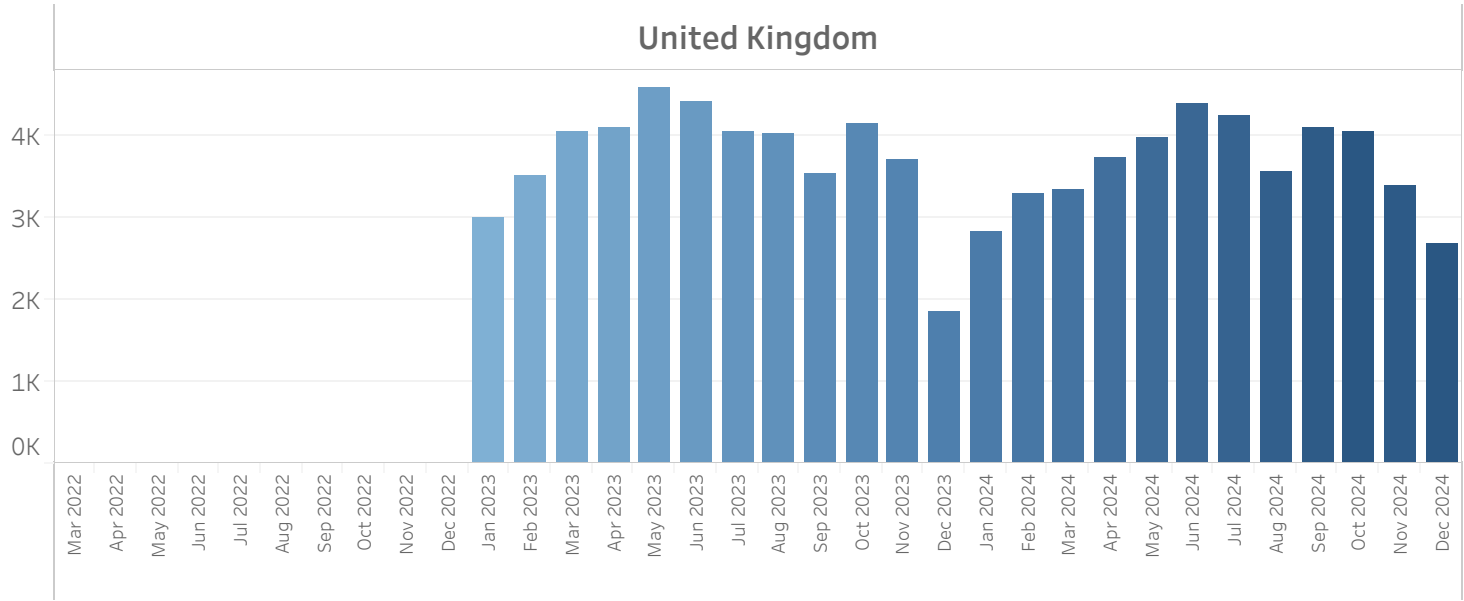
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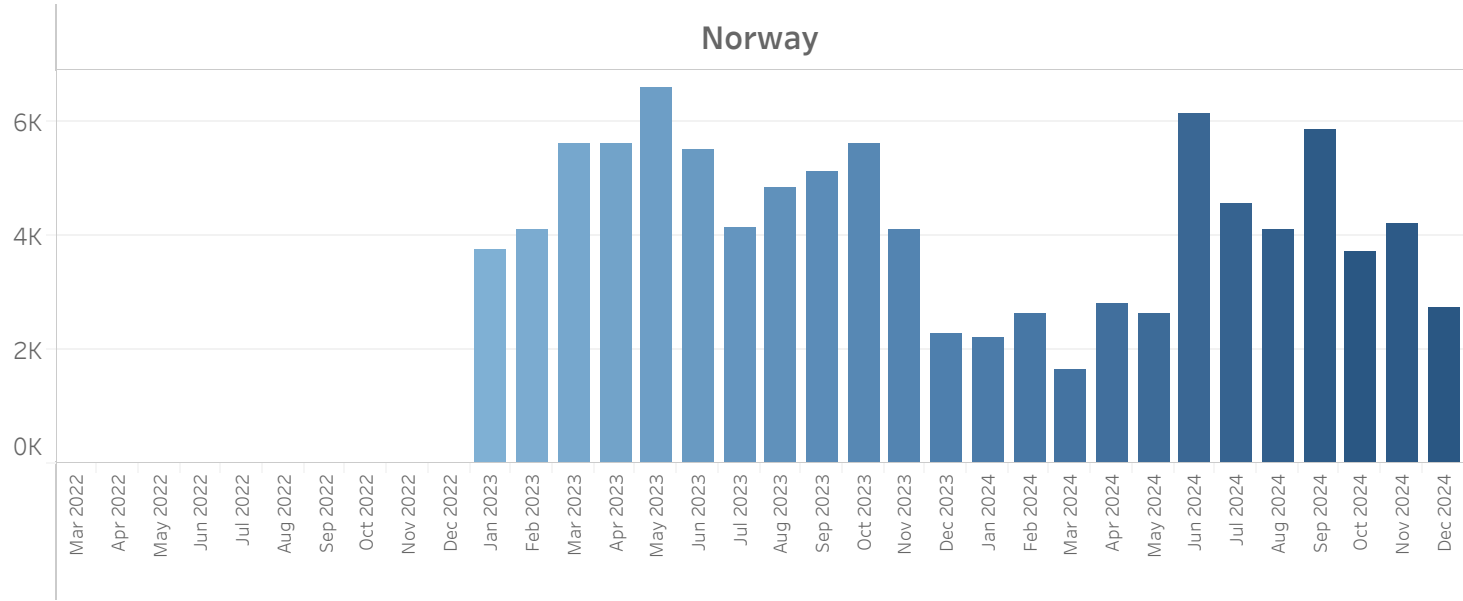
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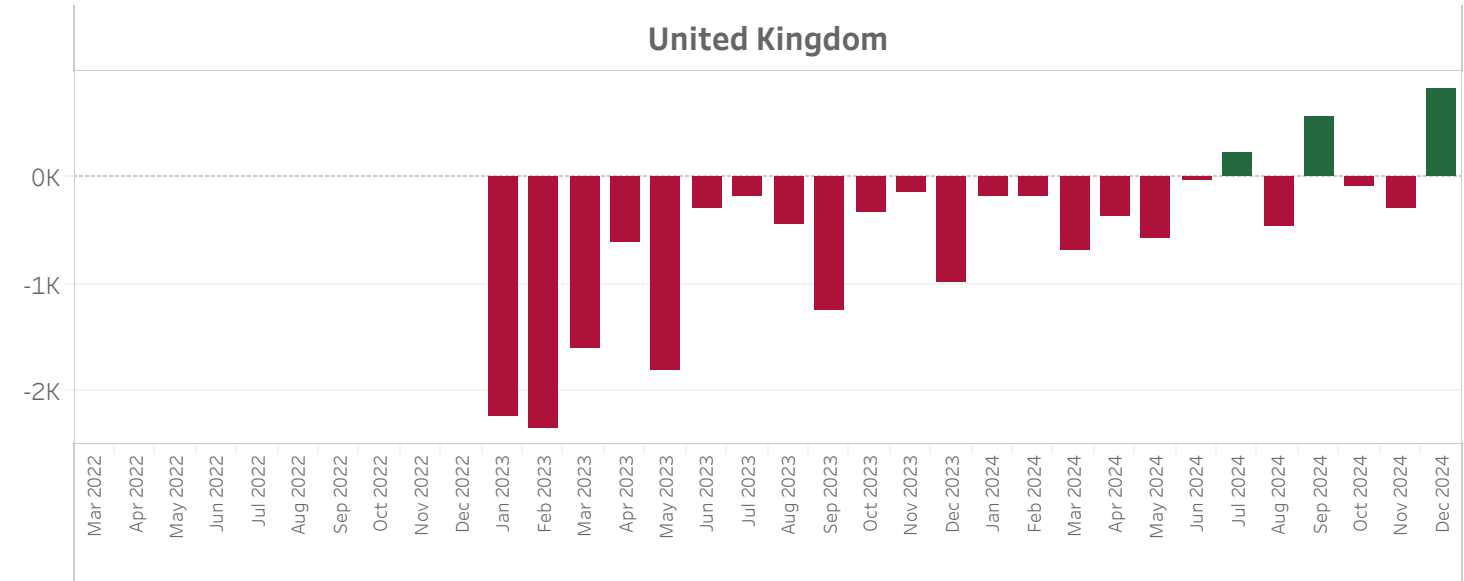
Monthly imports, tons



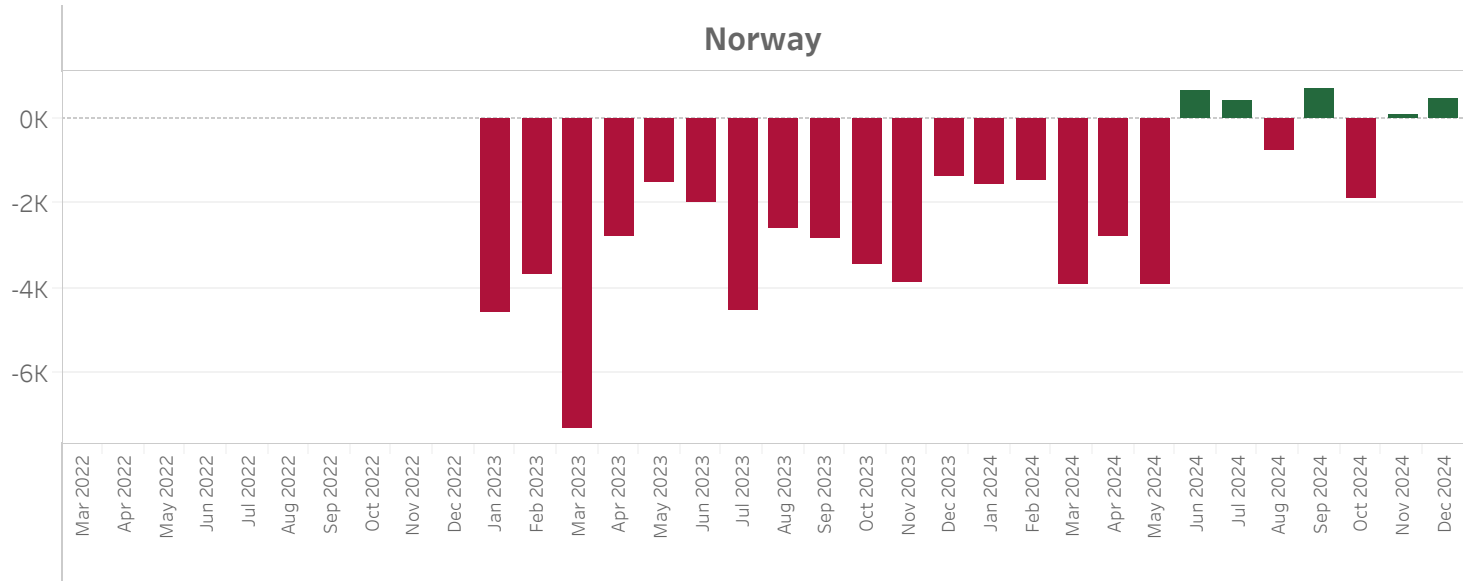
Monthly imports, tons



Monthly imports change, tons



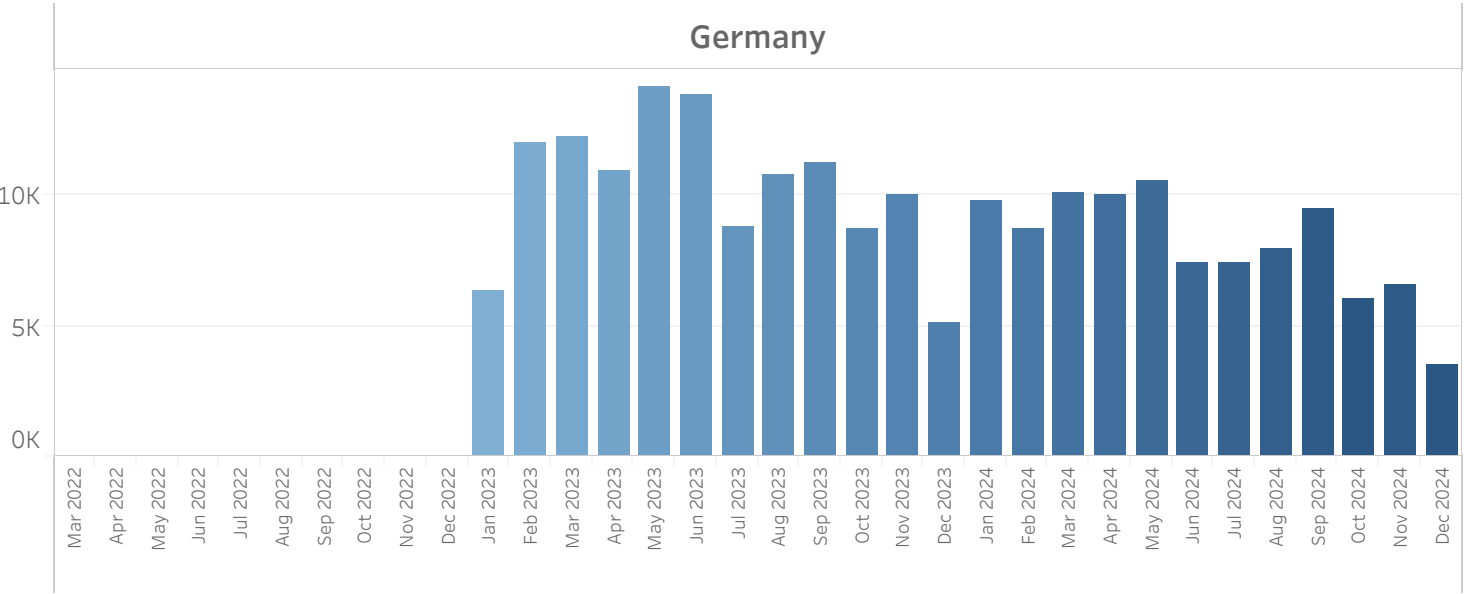
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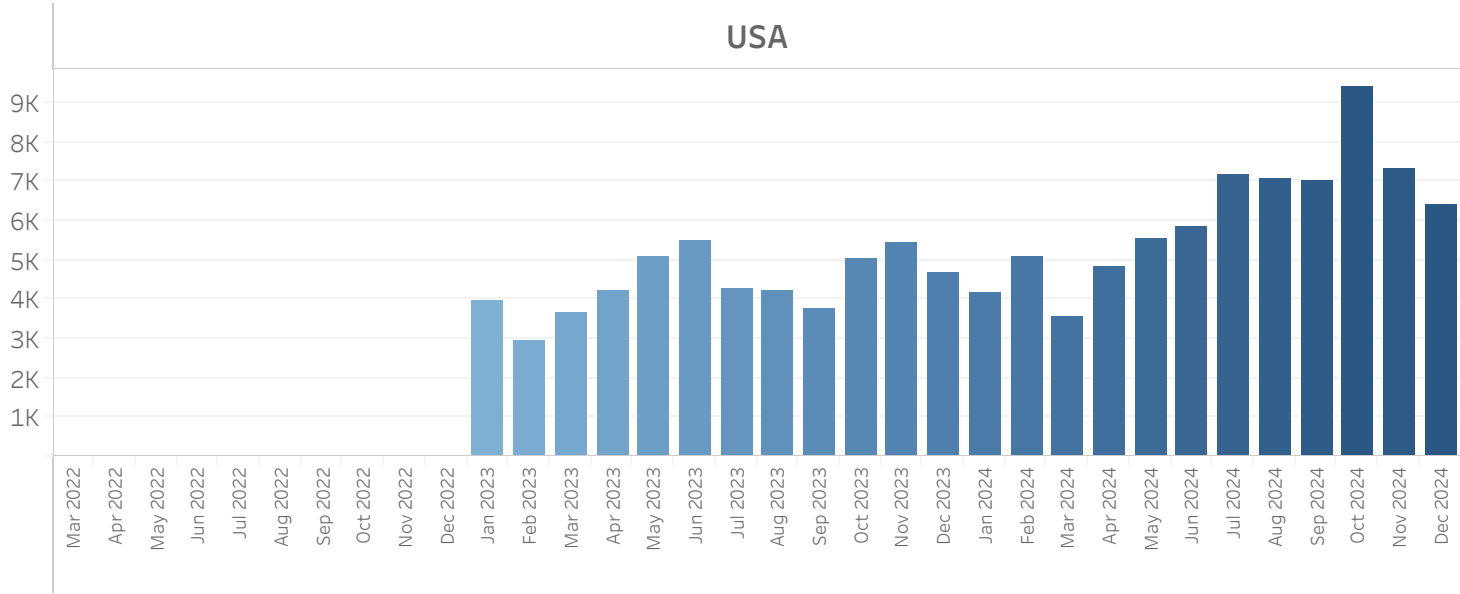
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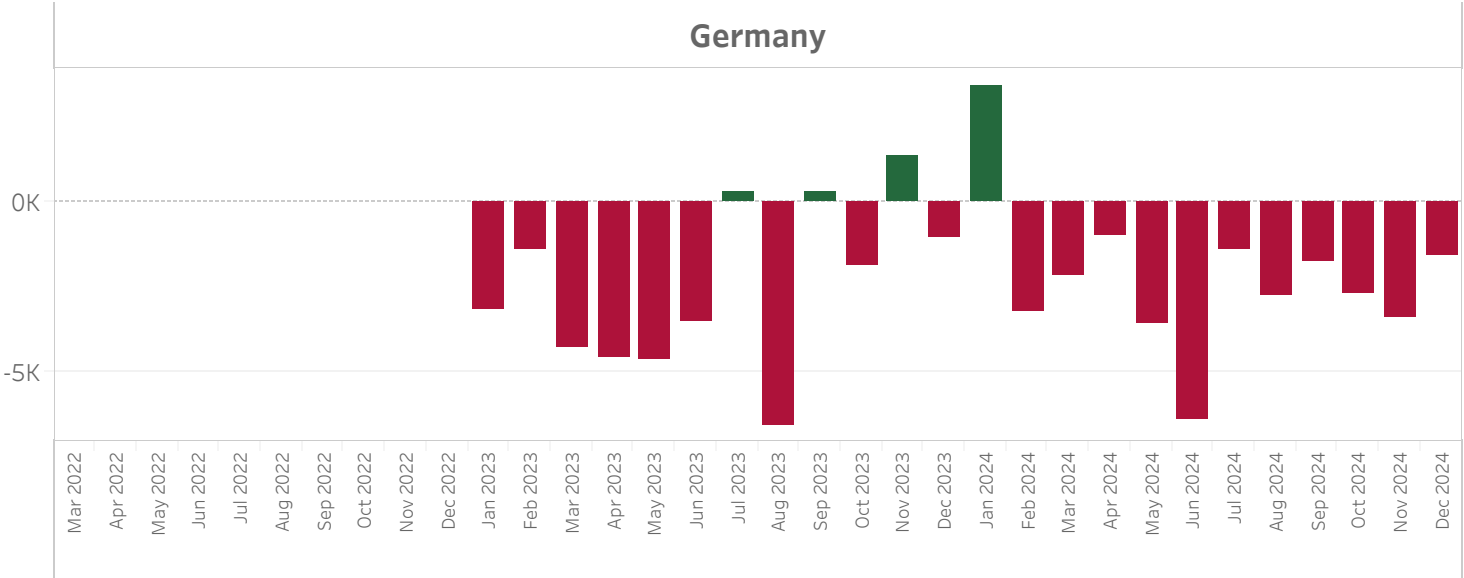
Monthly imports, tons



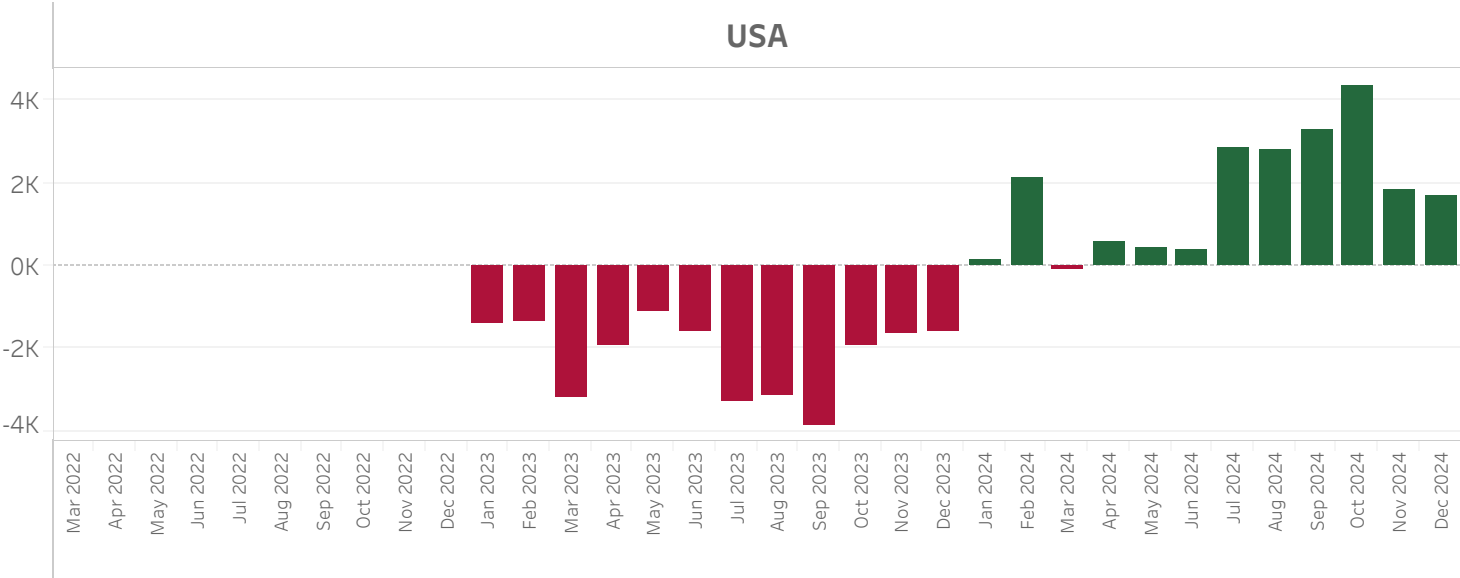
Monthly imports, tons



Monthly imports change, tons



Monthly imports change, tons



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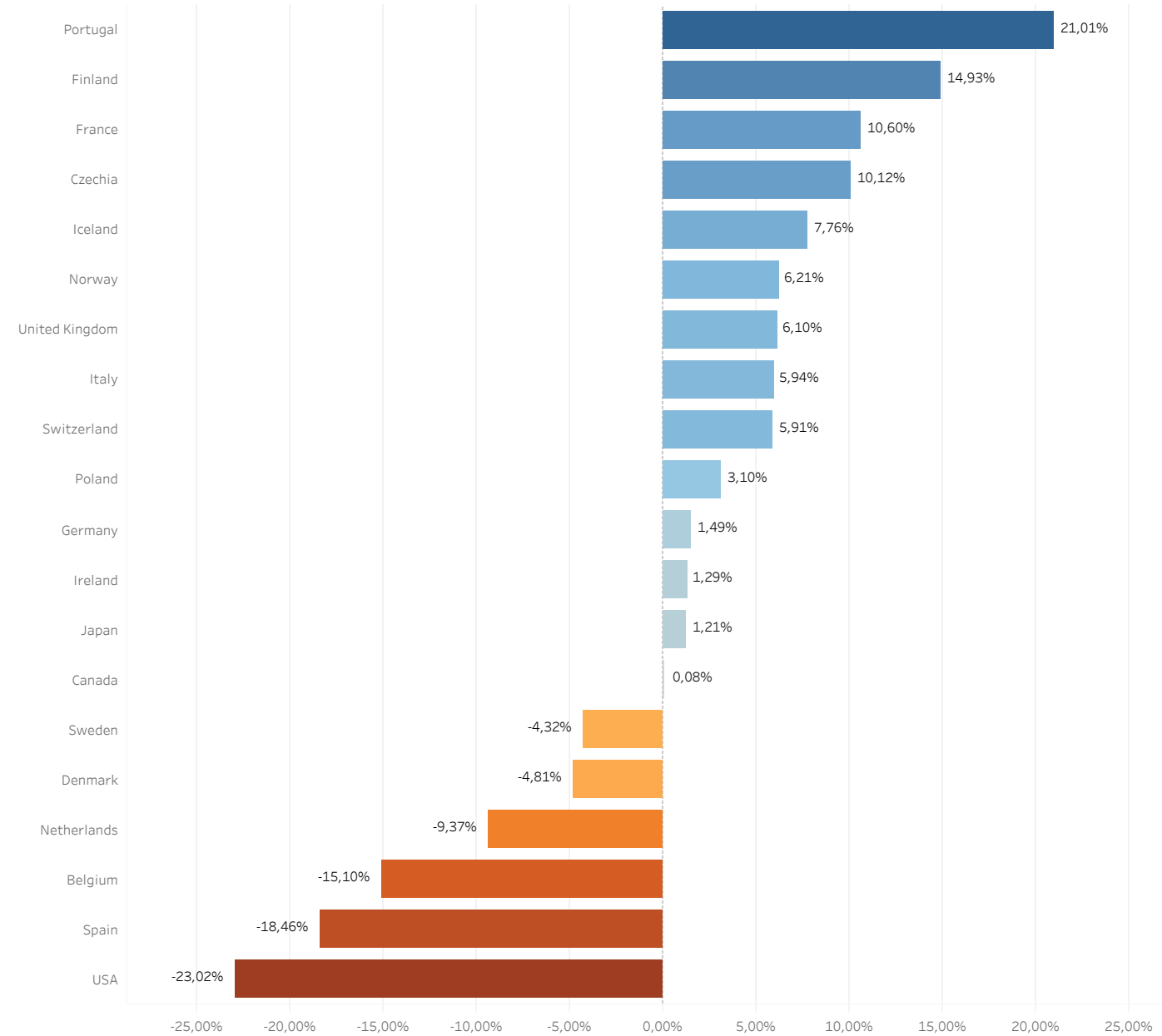
PRICES TRENDS

Average Imports Proxy Prices Trends

This section presents the average imports proxy prices, expressed in k US \$ per 1 ton, calculated for each country analyzed in the the period of Last Twelve Months, and their change compared to the period 12 months before LTM. The graph on the right illustrates the projected dynamics of average imports proxy prices, expressed as the annual growth rate, assuming the continuation of current trends.

Country Analyzed	Last Twelve Months Period (LTM)	Average Imports Proxy Price Growth in LTM Compared to the Period 12 Months Before LTM, %	
Iceland	01.2024 - 12.2024	4,49%	4,54
Sweden	01.2024 - 12.2024	-1,16%	4,54
Switzerland	01.2024 - 12.2024	7,90%	4,14
Norway	01.2024 - 12.2024	3,86%	3,58
Ireland	01.2024 - 12.2024	-2,23%	3,44
USA	01.2024 - 12.2024	-26,65%	3,39
Denmark	01.2024 - 12.2024	-8,32%	3,39
Finland	11.2023 - 10.2024	3,30%	3,35
Japan	01.2024 - 12.2024	0,68%	3,23
Portugal	01.2024 - 12.2024	44,80%	3,21
Canada	01.2024 - 12.2024	0,14%	3,10
United Kingdom	01.2024 - 12.2024	5,50%	3,09
Italy	01.2024 - 12.2024	3,66%	2,72
Czechia	01.2024 - 12.2024	0,27%	2,41
Spain	11.2023 - 10.2024	-22,09%	2,34
France	03.2023 - 02.2024	11,57%	2,30
Netherlands	01.2024 - 12.2024	-9,83%	2,14
Germany	01.2024 - 12.2024	0,68%	2,09
Belgium	01.2024 - 12.2024	-17,77%	1,88
Poland	01.2024 - 12.2024	-1,05%	1,38

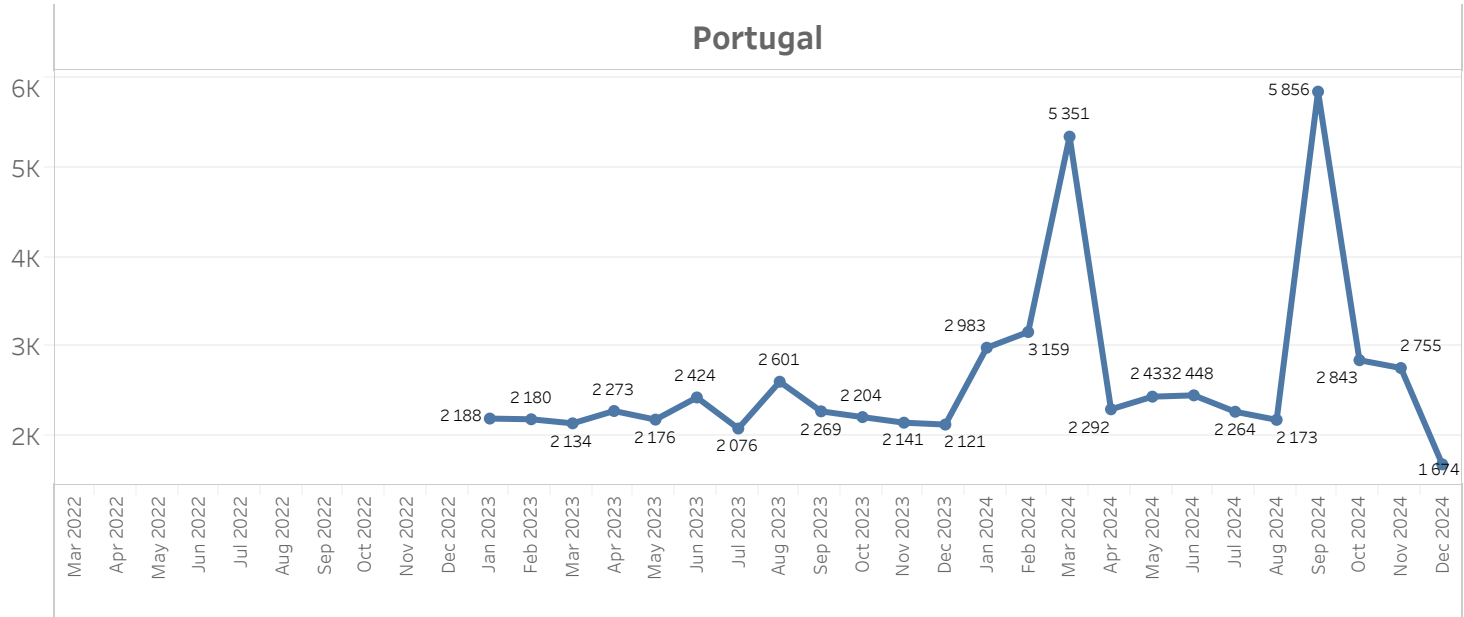
Projected Annual Growth of Average Imports Proxy Prices Based on 24 Months Dynamics, %



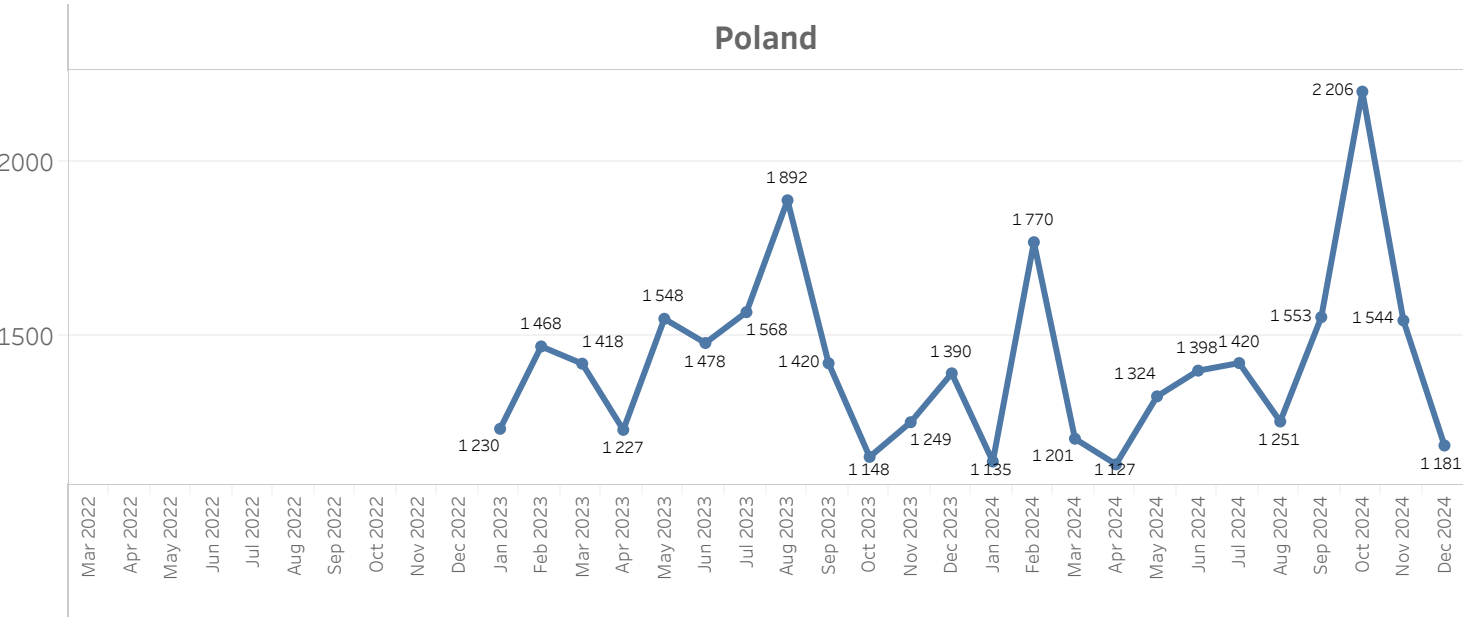
Average Imports Proxy Prices Trends: Country-Specific Monthly Data

These pages provide detailed insights into the recent dynamics of average imports proxy prices calculated for each of the countries analyzed in the Report in the most recent 24-months period.

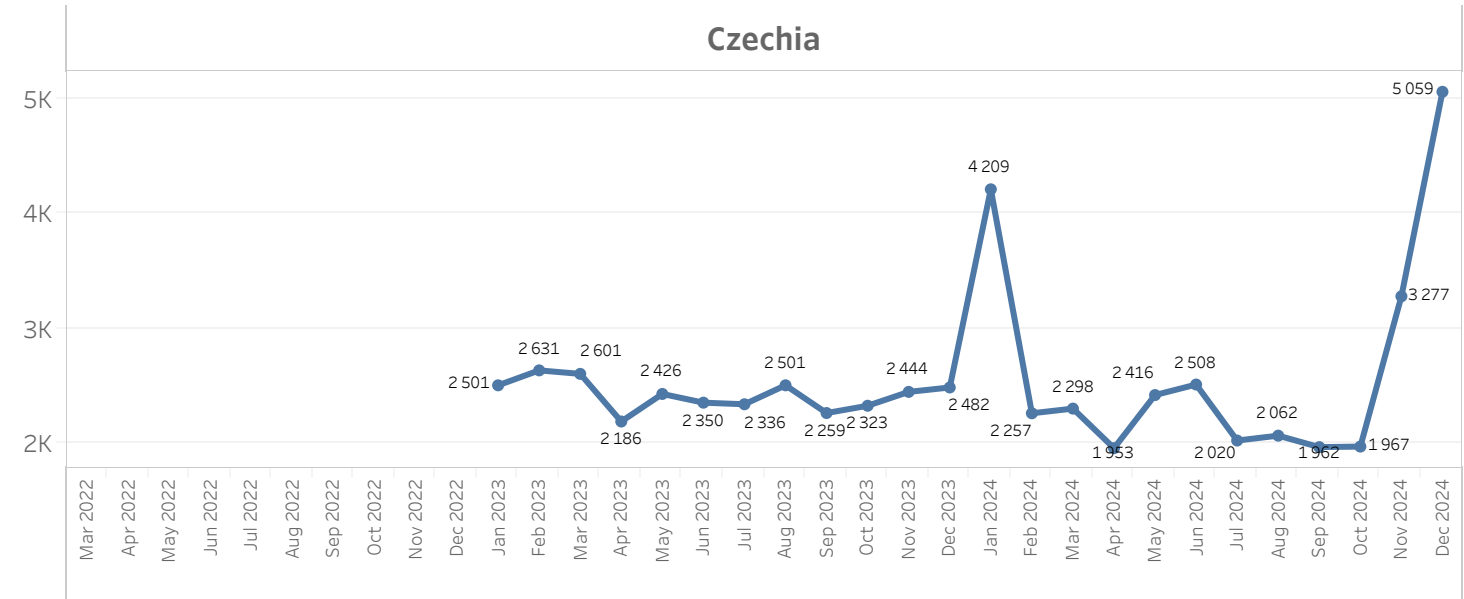
Average Monthly Imports Proxy Price, US \$ per 1 ton



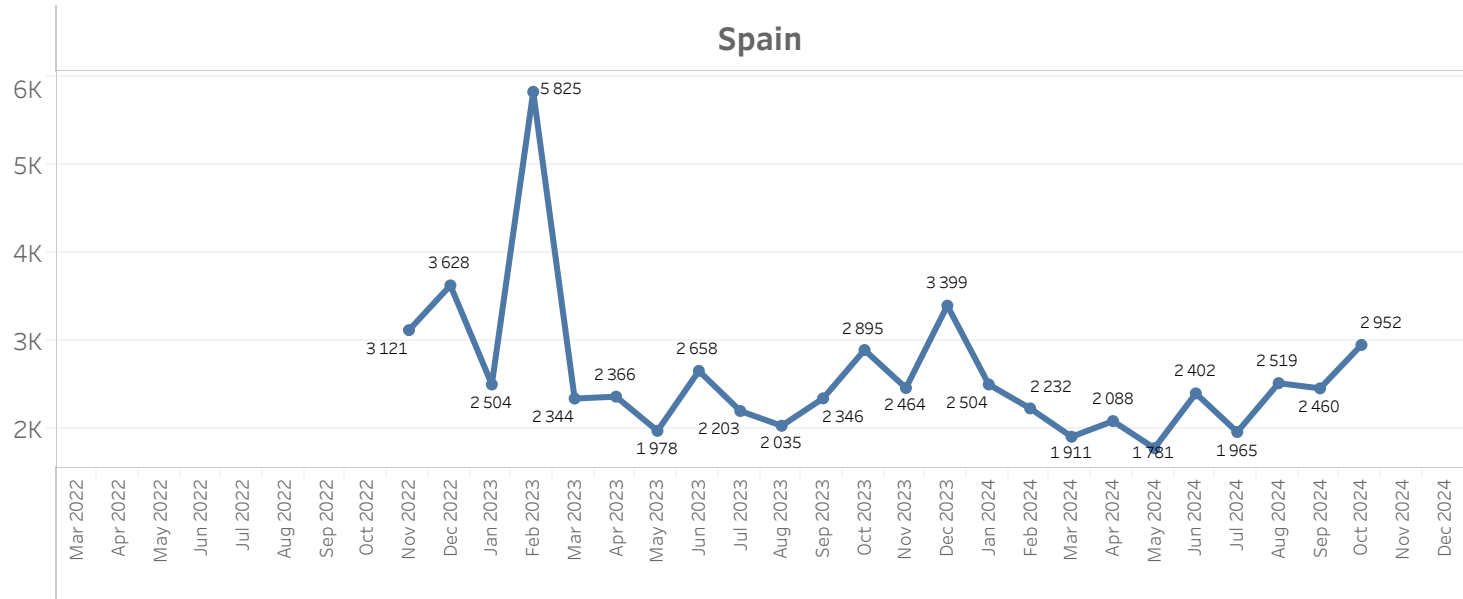
Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



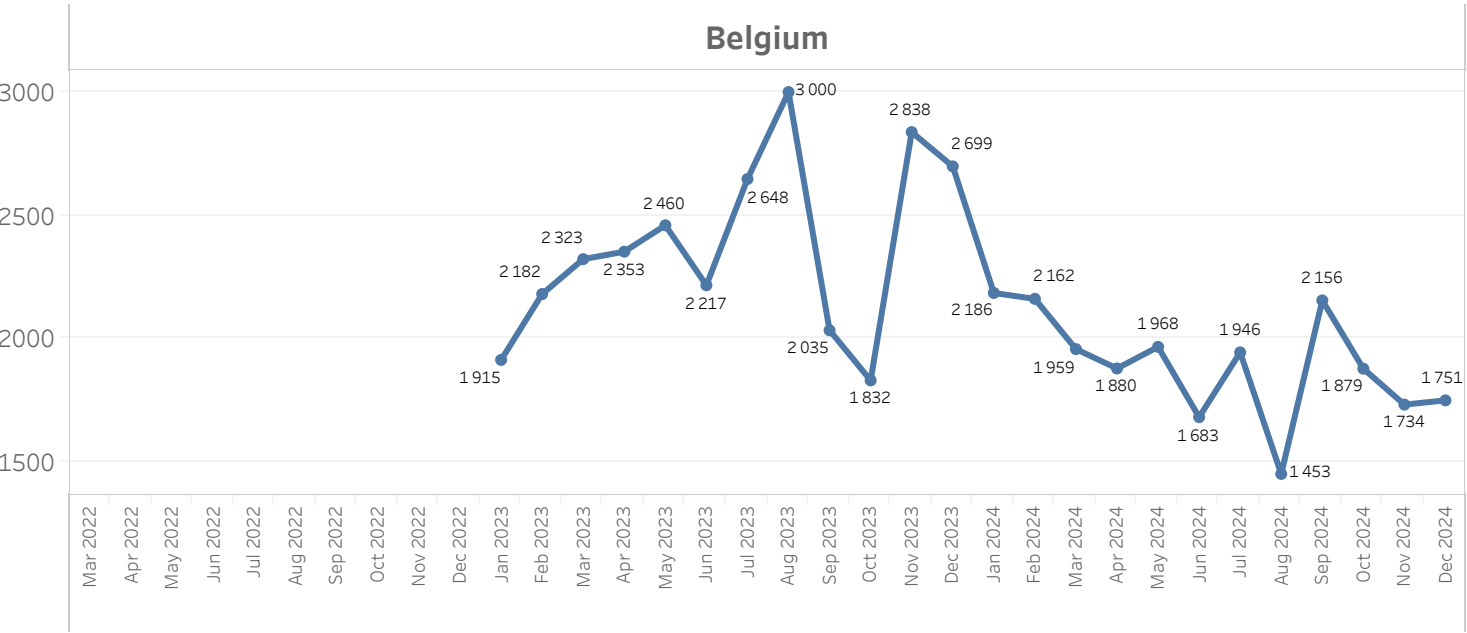
Average Monthly Imports Proxy Price, US \$ per 1 ton



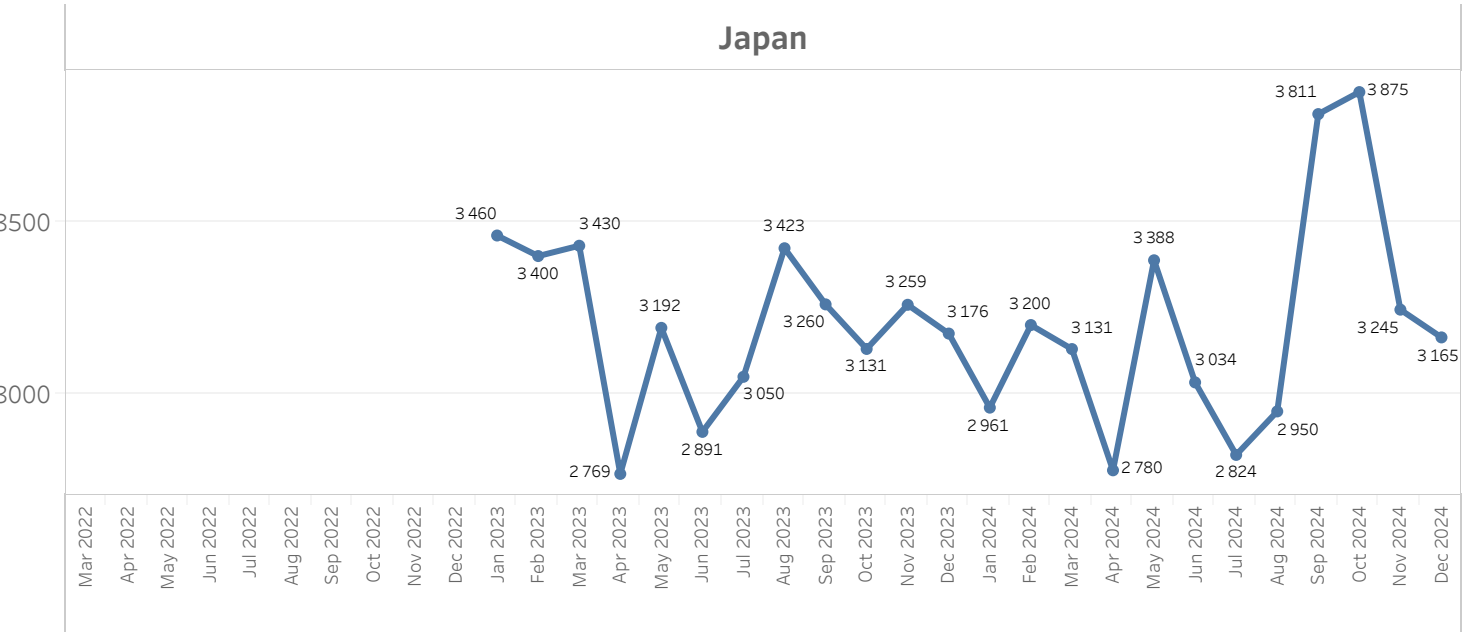
Average Imports Proxy Prices Trends: Country-Specific Monthly Data

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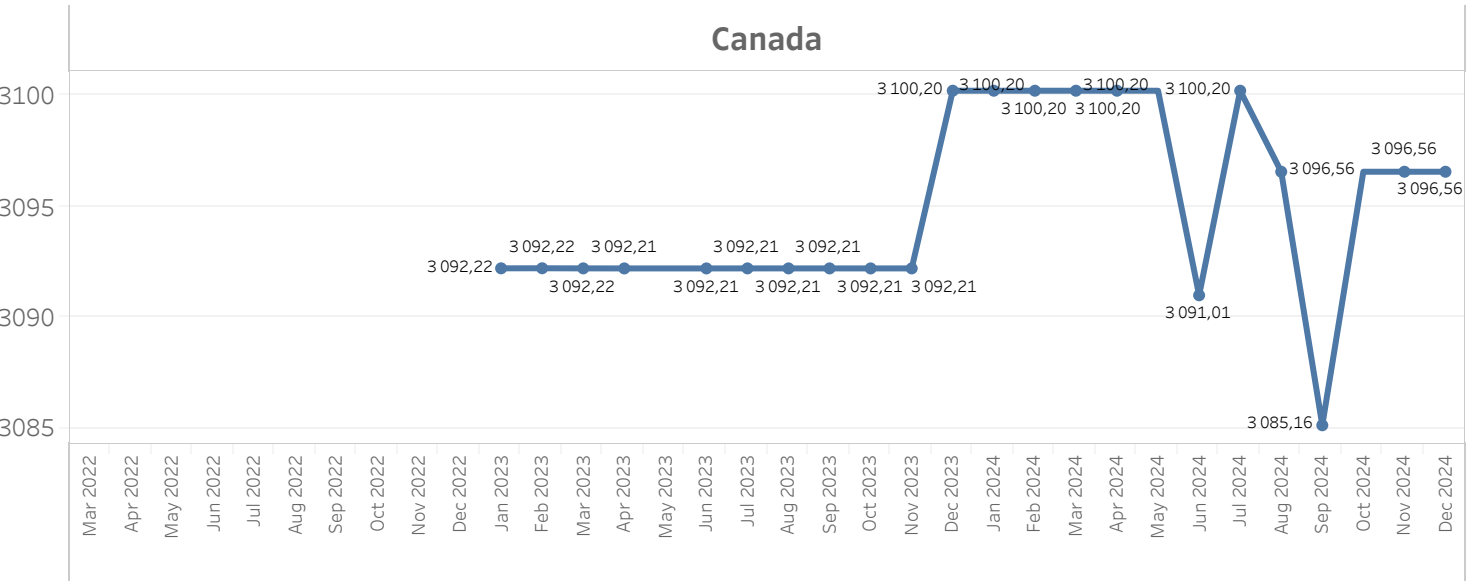
Average Monthly Imports Proxy Price, US \$ per 1 ton



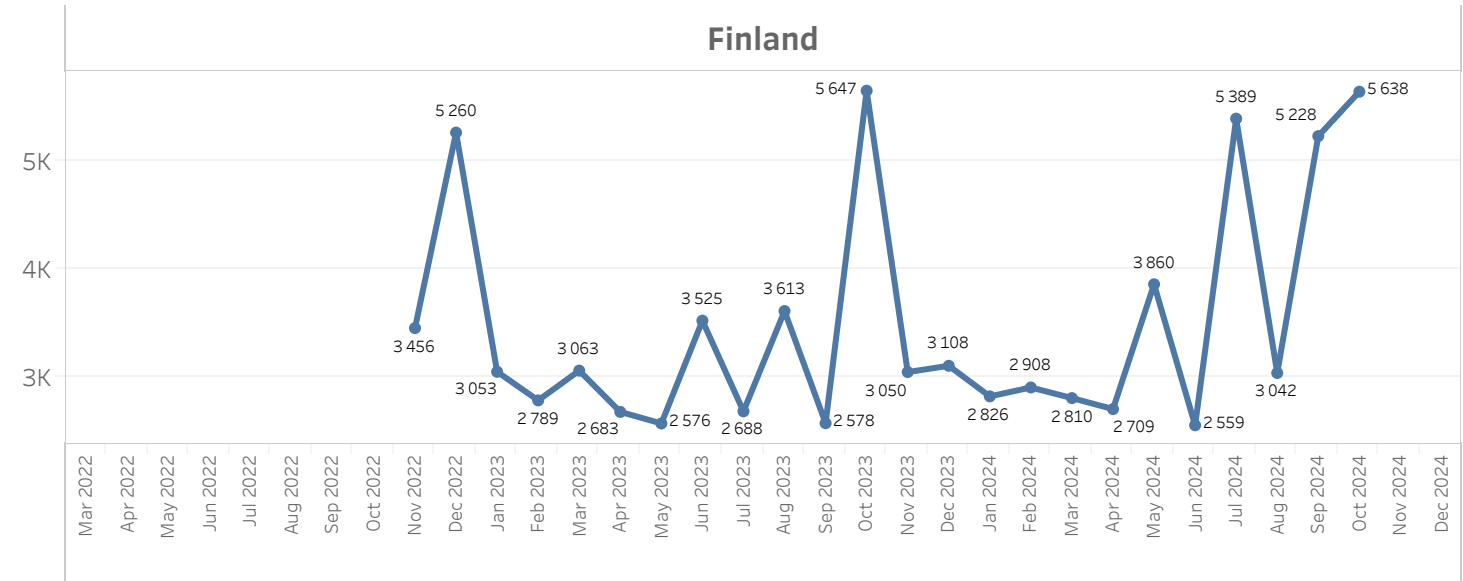
Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



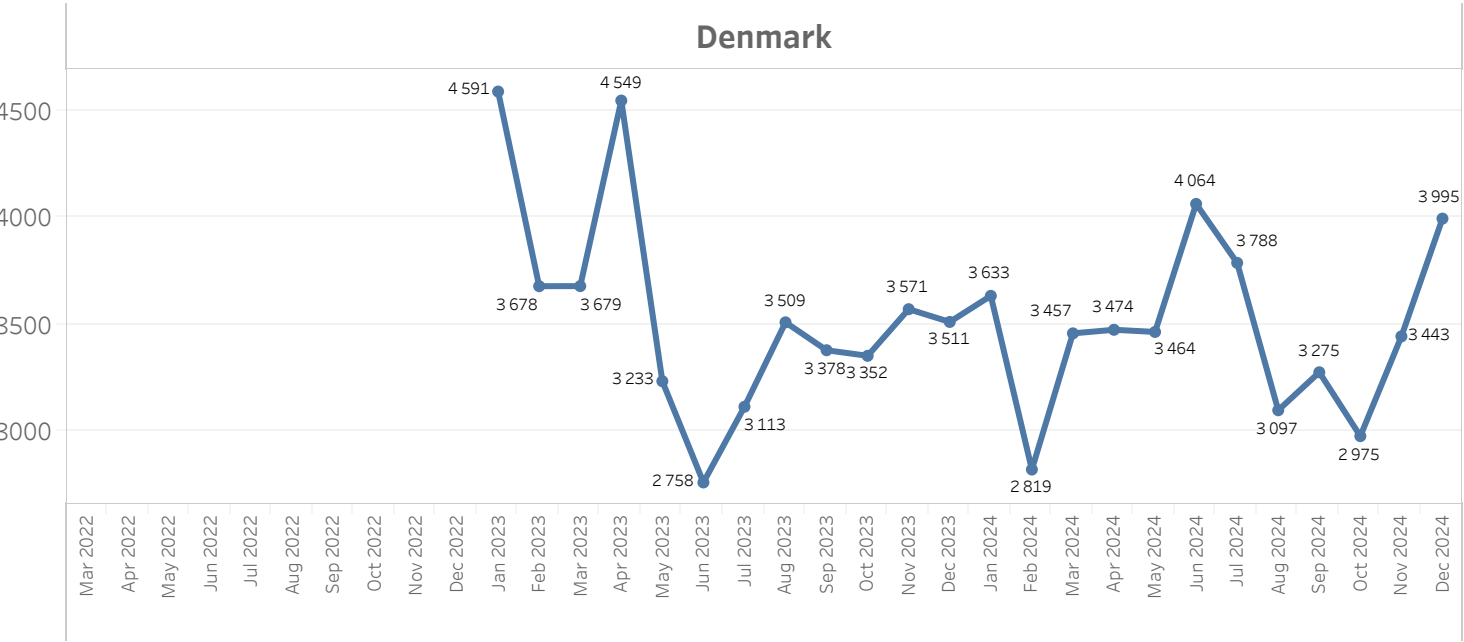
Average Monthly Imports Proxy Price, US \$ per 1 ton



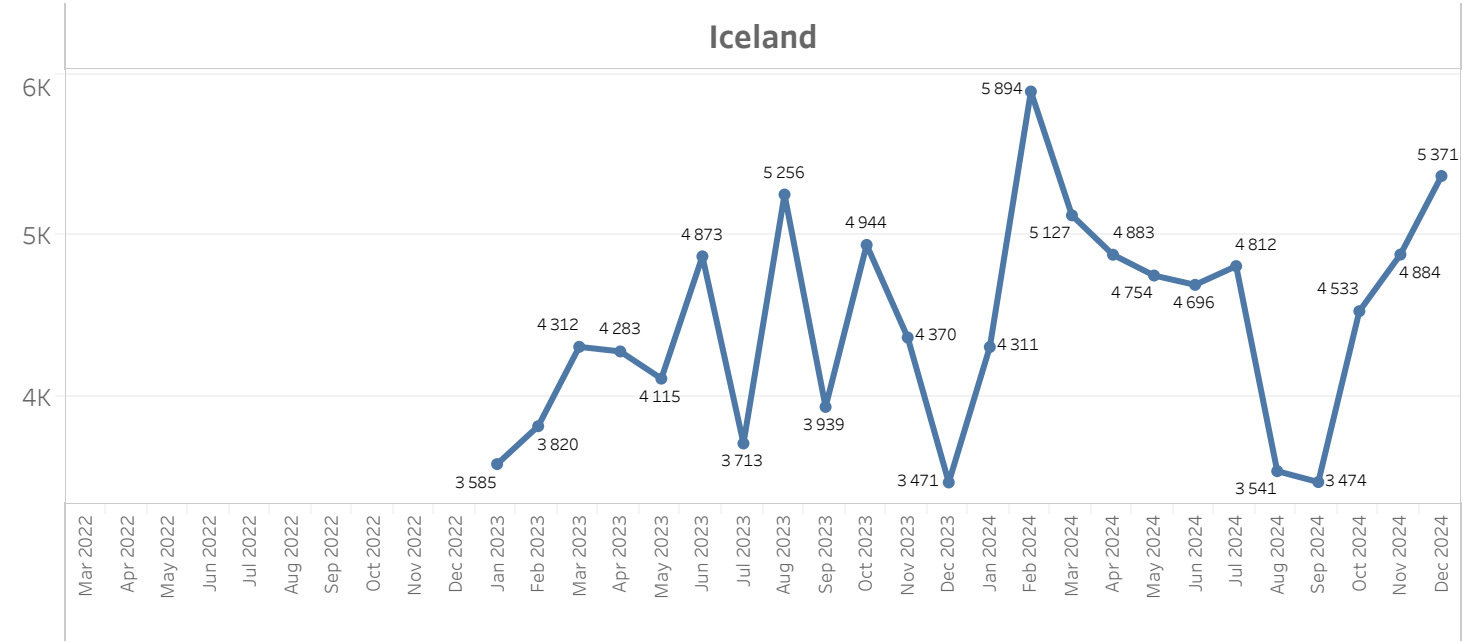
Average Imports Proxy Prices Trends: Country-Specific Monthly Data

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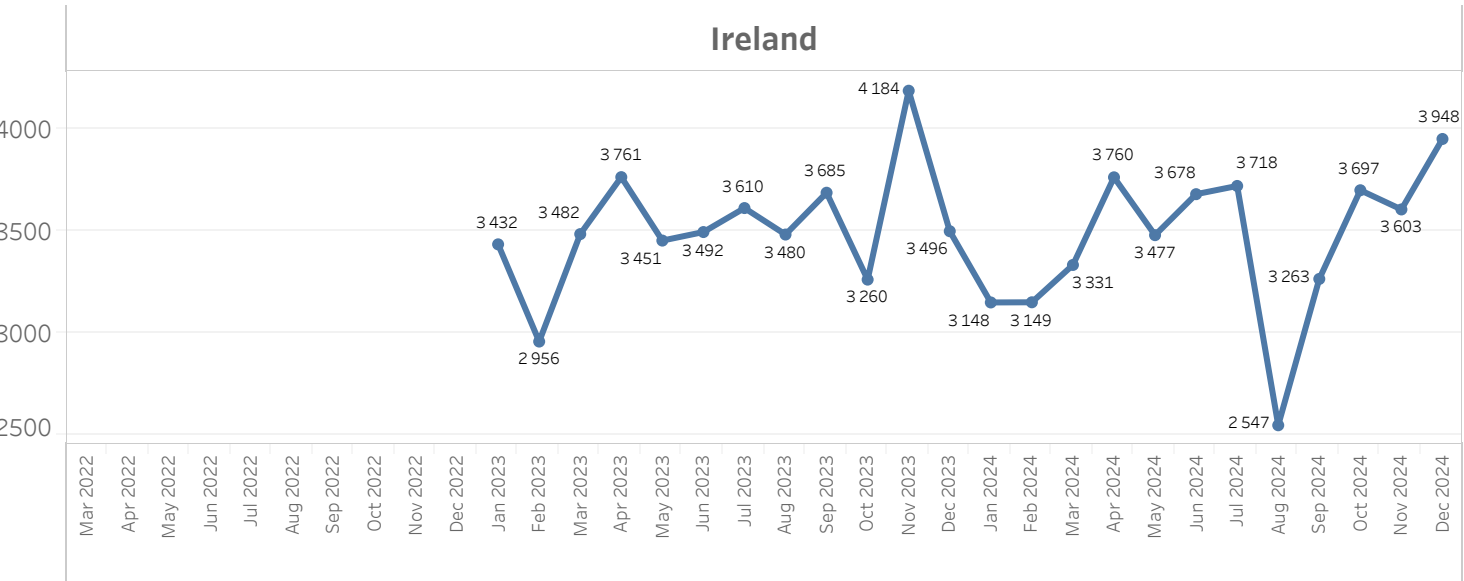
Average Monthly Imports Proxy Price, US \$ per 1 ton



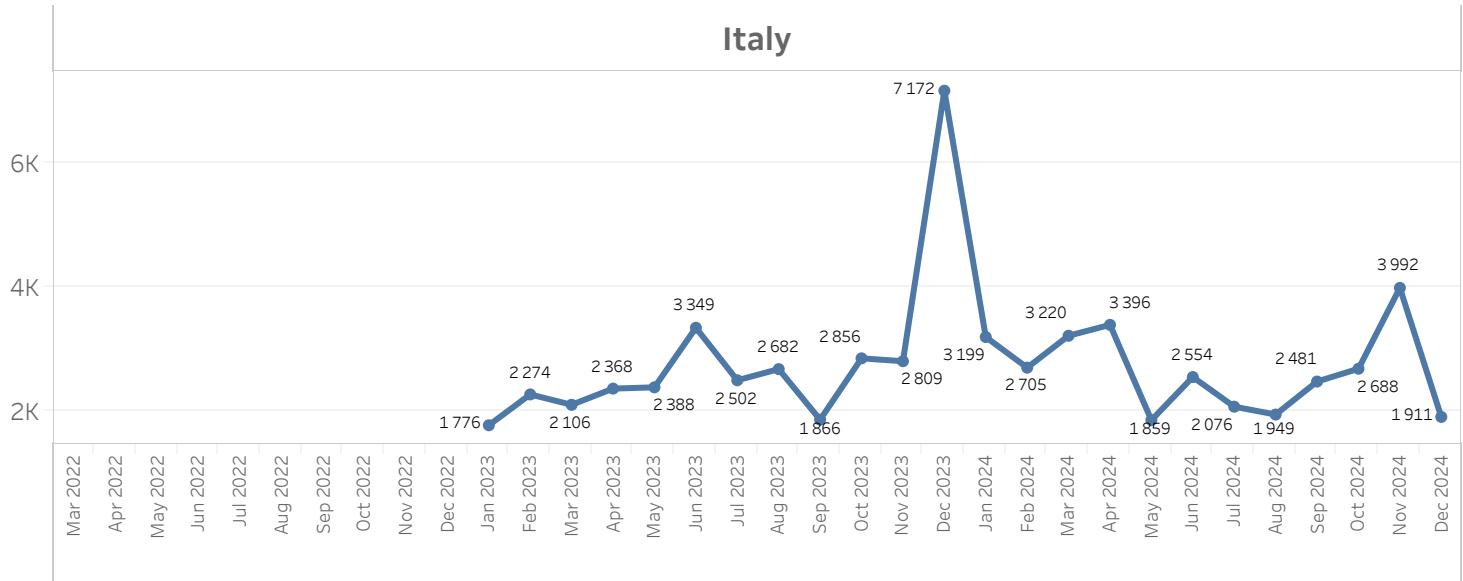
Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



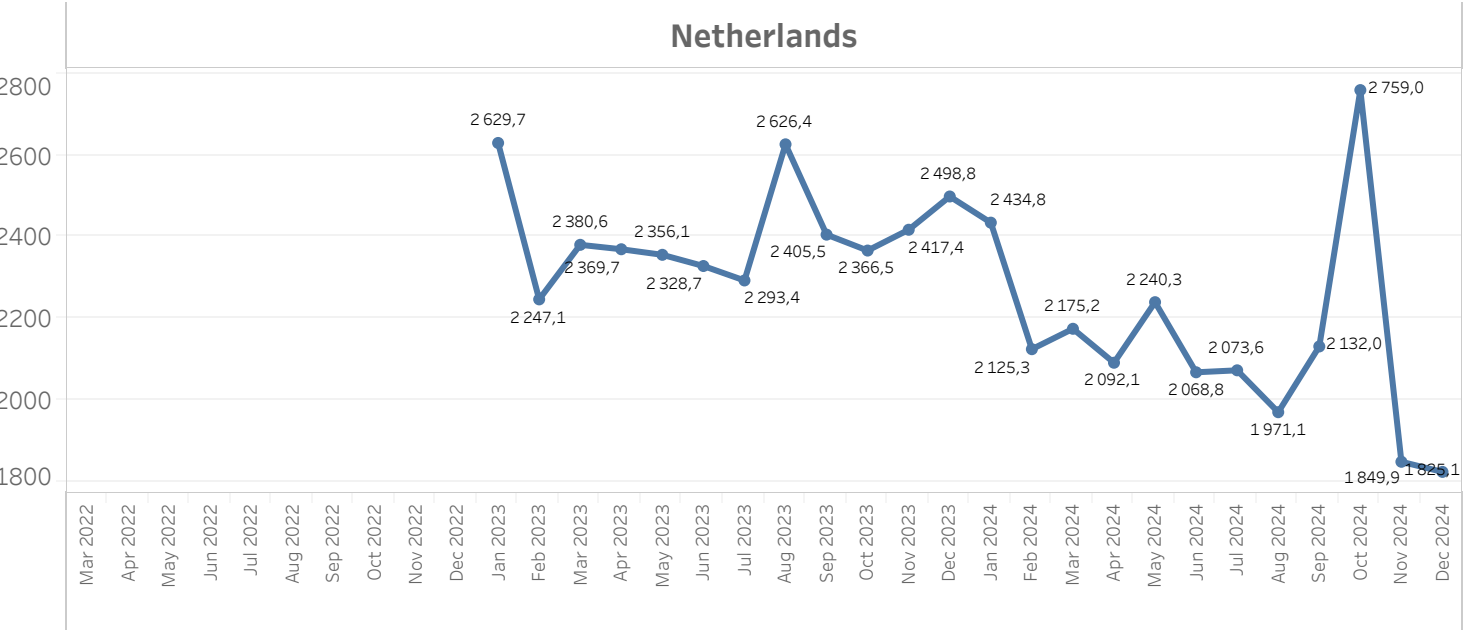
Average Monthly Imports Proxy Price, US \$ per 1 ton



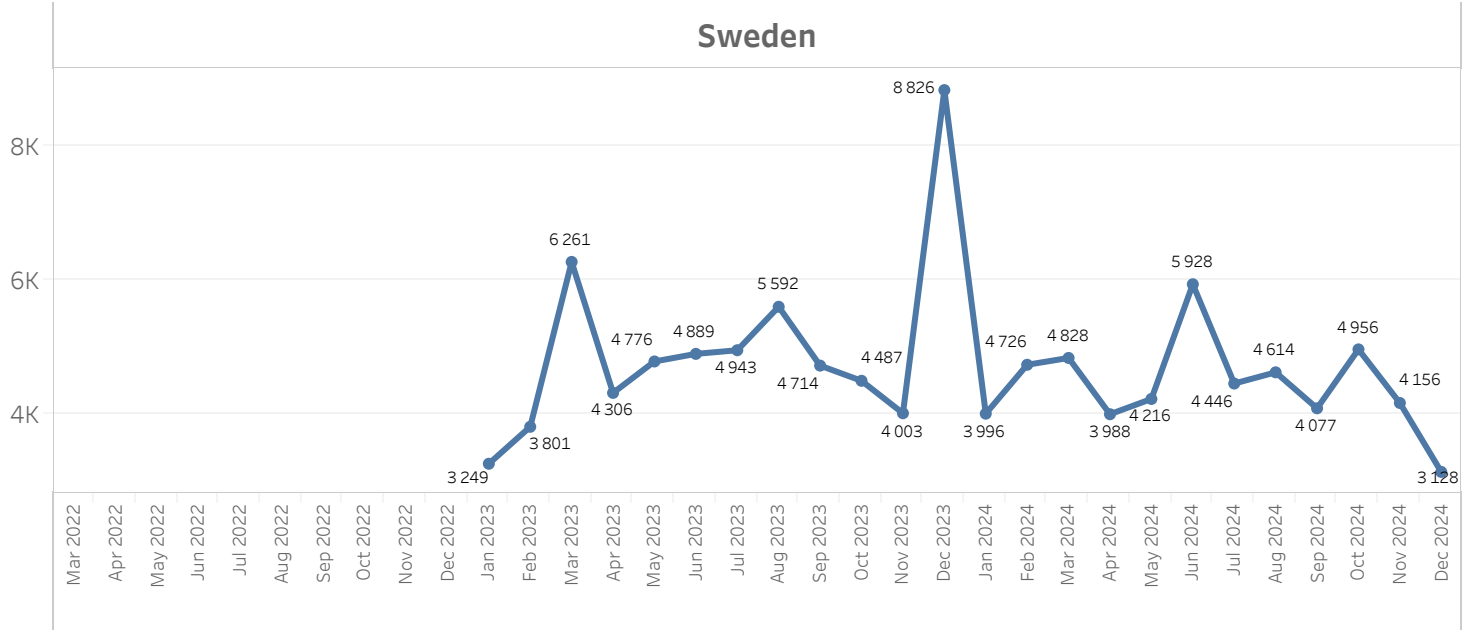
Average Imports Proxy Prices Trends: Country-Specific Monthly Data

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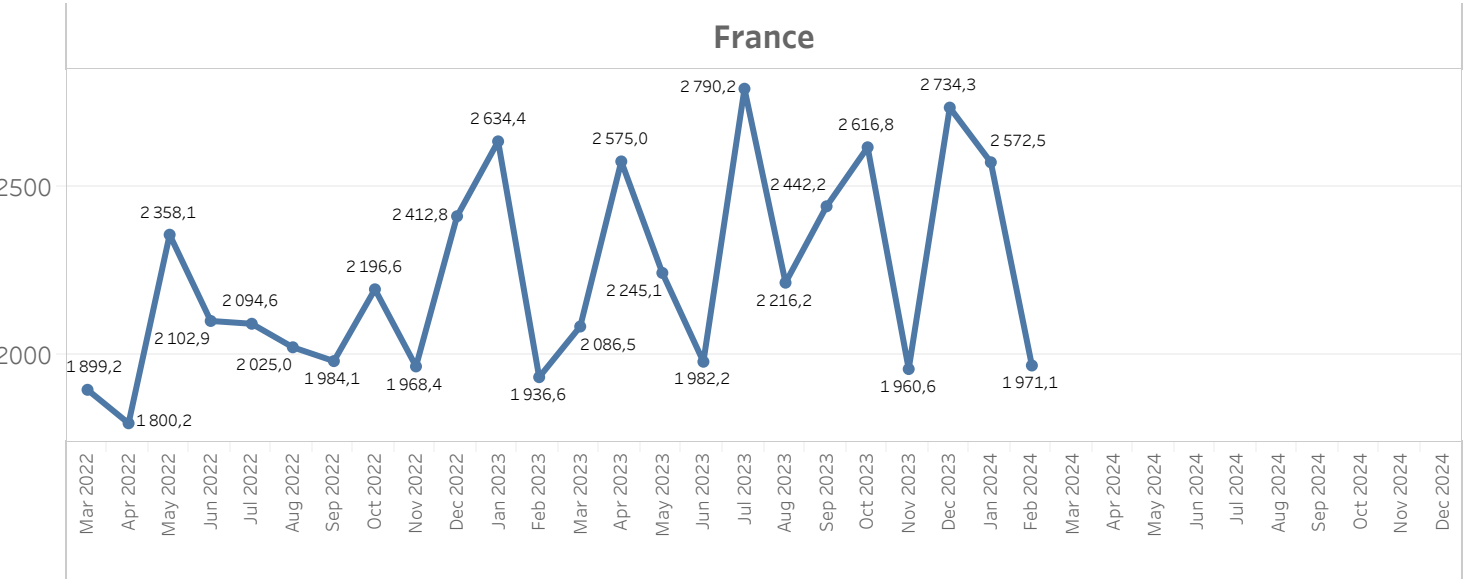
Average Monthly Imports Proxy Price, US \$ per 1 ton



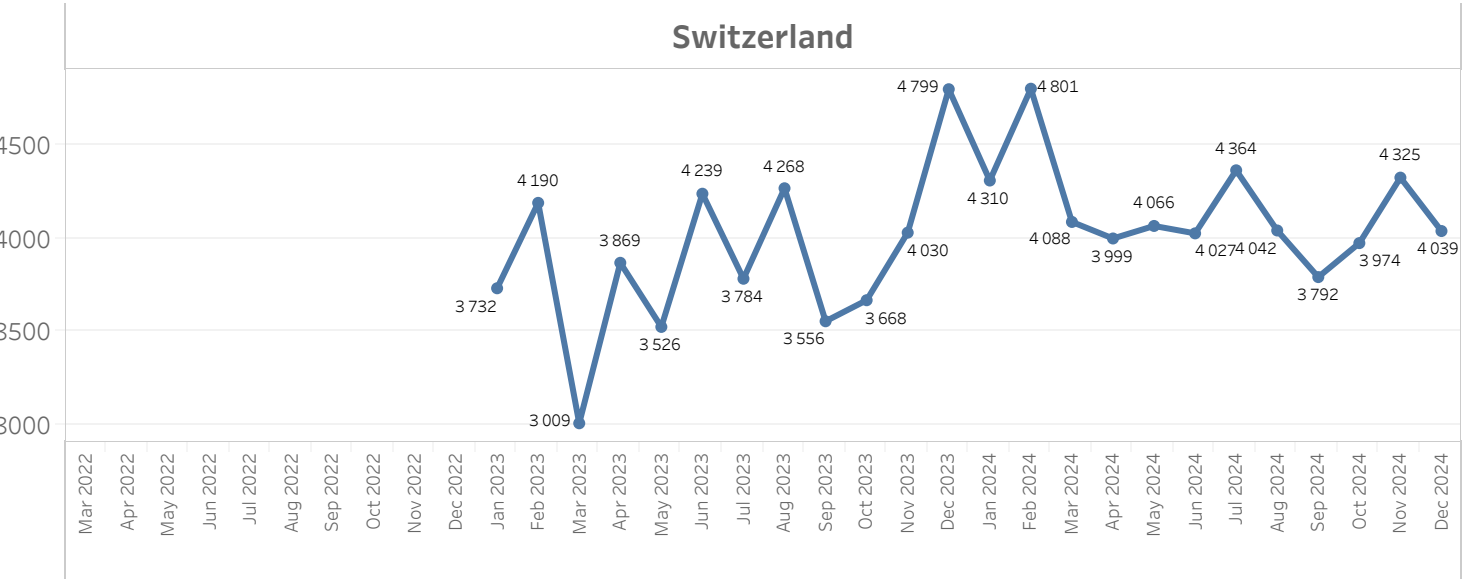
Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



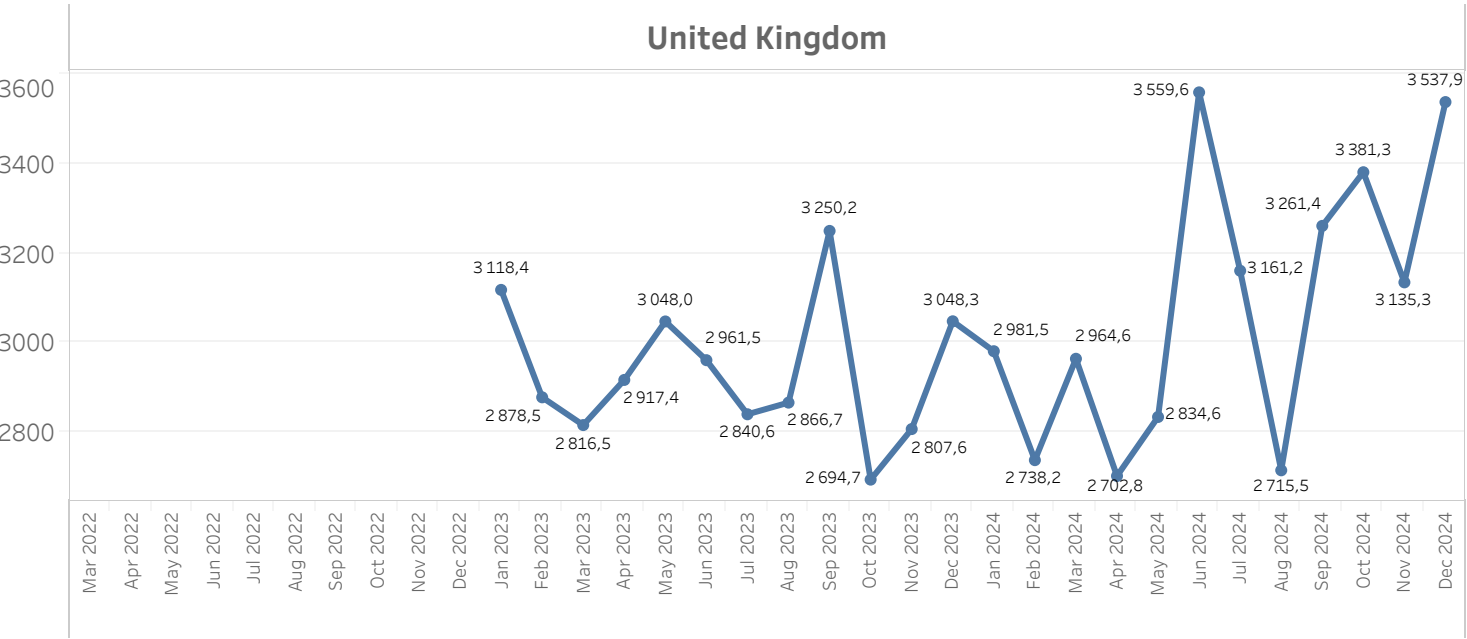
Average Monthly Imports Proxy Price, US \$ per 1 ton



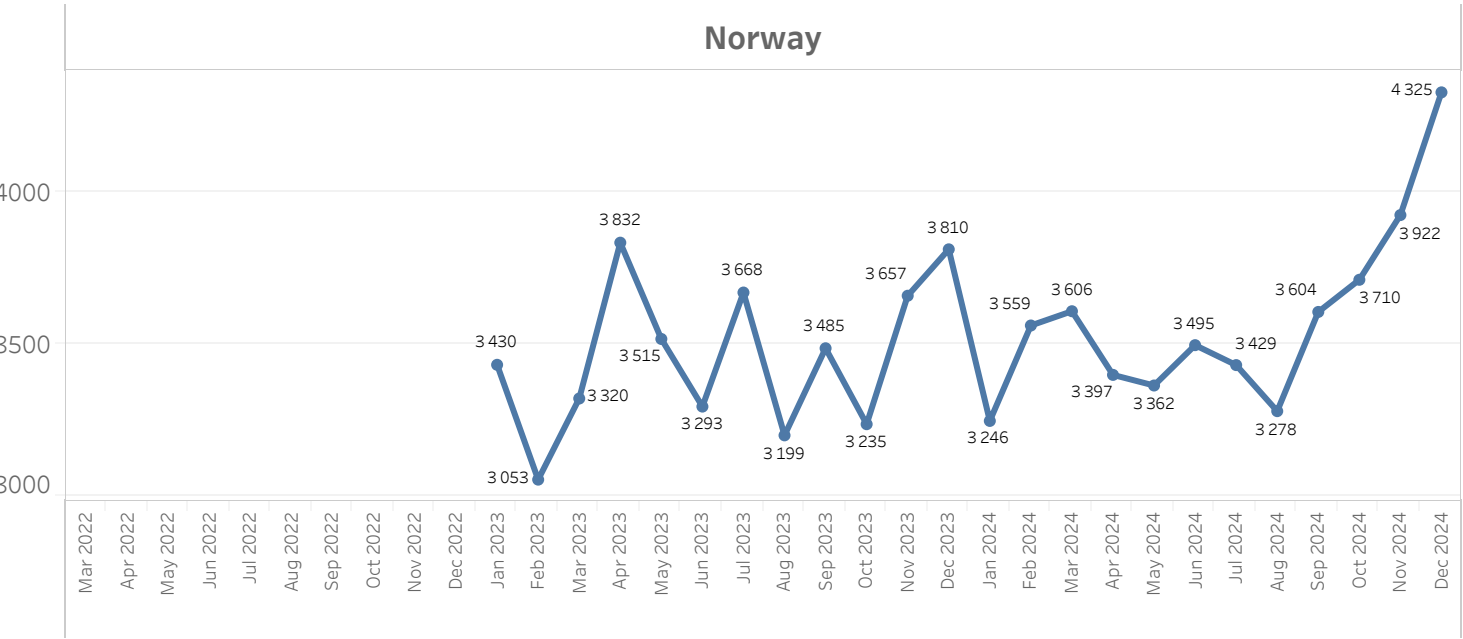
Average Imports Proxy Prices Trends: Country-Specific Monthly Data

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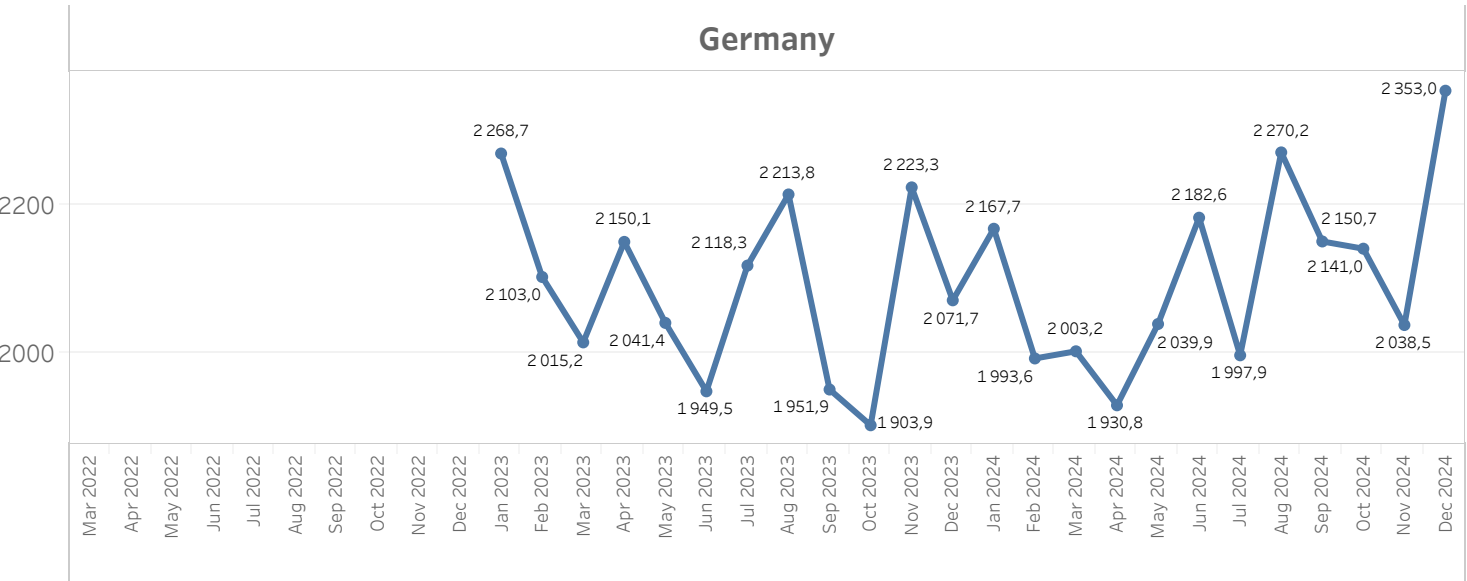
Average Monthly Imports Proxy Price, US \$ per 1 ton



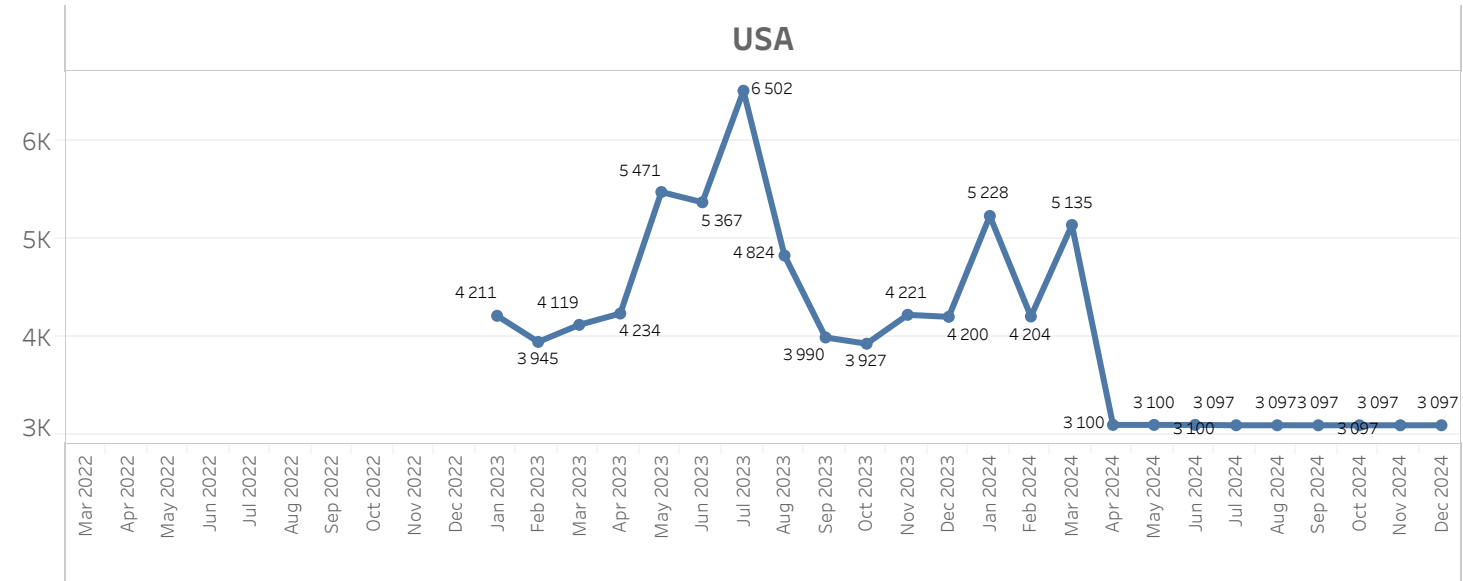
Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



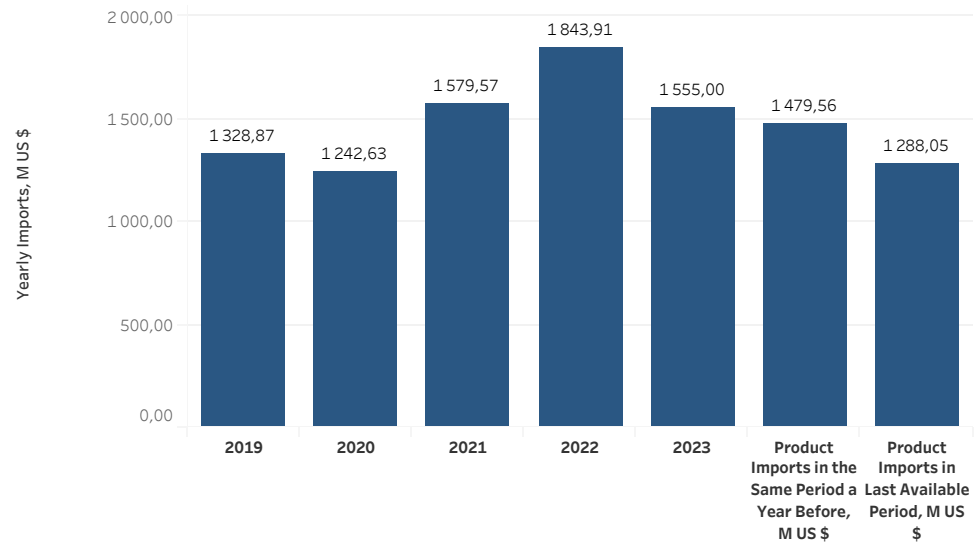
5

COMPETITION AND SUPPLIERS

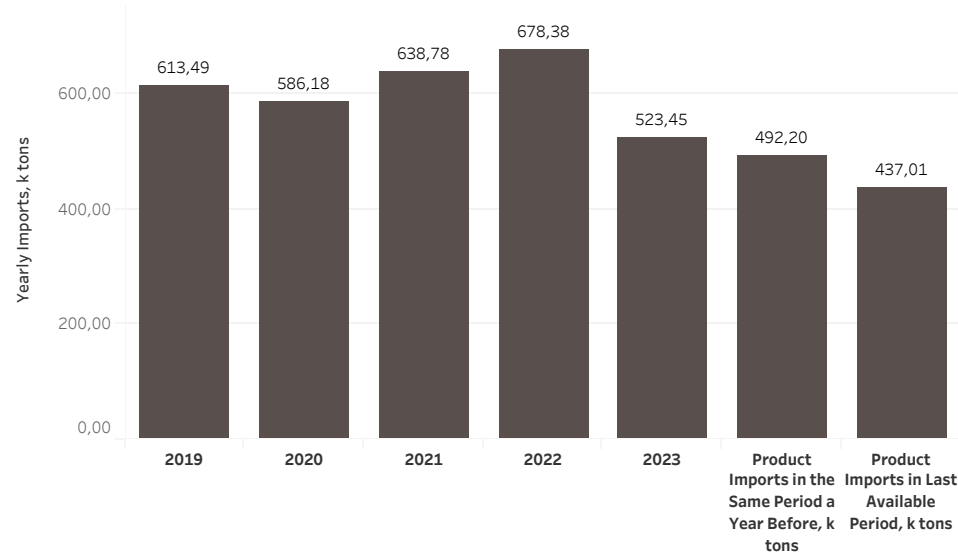
Total Yearly Data on Imports by the Countries Analyzed

This page provides detailed insights into the yearly dynamics of cumulative imports reported by each of the Countries Analyzed in the Report. The first two graphs illustrate the total yearly import values (expressed in M US \$ and in k tons respectively) over the most recent 5 full calendar years plus the most recent available period (the sum of imports reported by each of the Country Analyzed in the Last Available Period). The third graph illustrates the calculated average imports prices over the same period. Additionally, the graphs below illustrate y-o-y changes of each respective indicator described above.

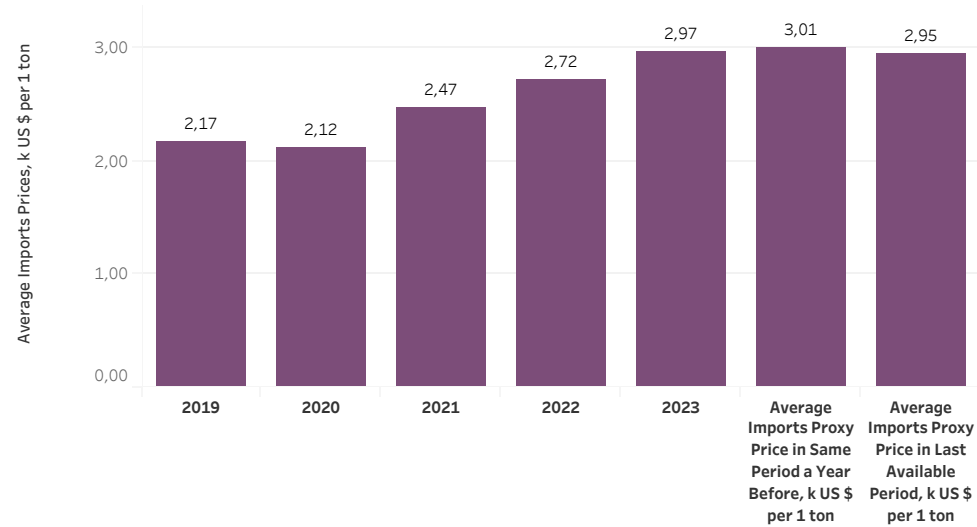
Total Yearly Imports, M US \$



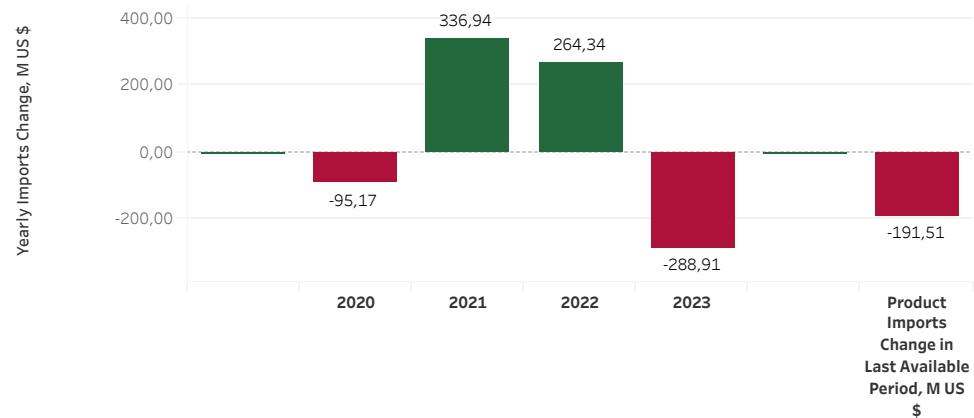
Total Yearly Imports, k tons



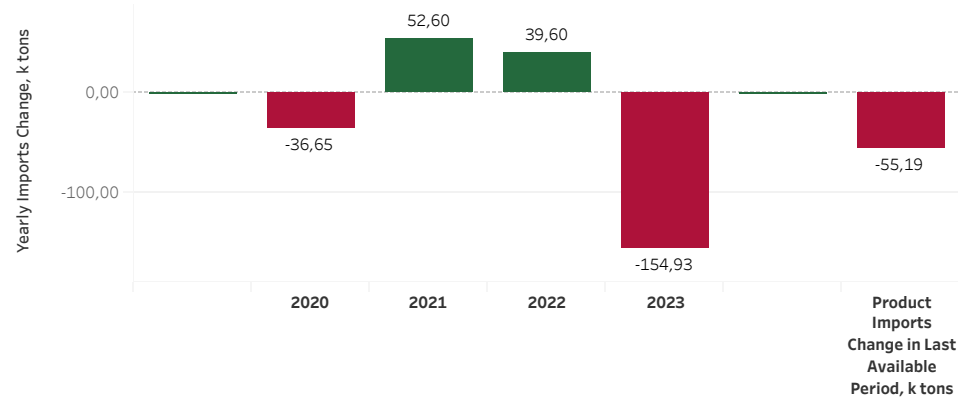
Total Average Imports Prices, k US \$ per 1 ton



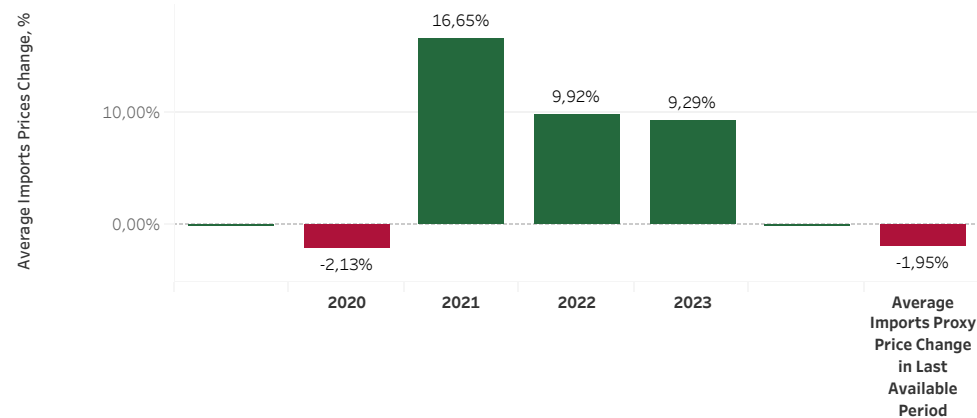
Total Yearly Imports Change, M US \$



Total Yearly Imports Change, k tons



Total Average Imports Prices Change, %



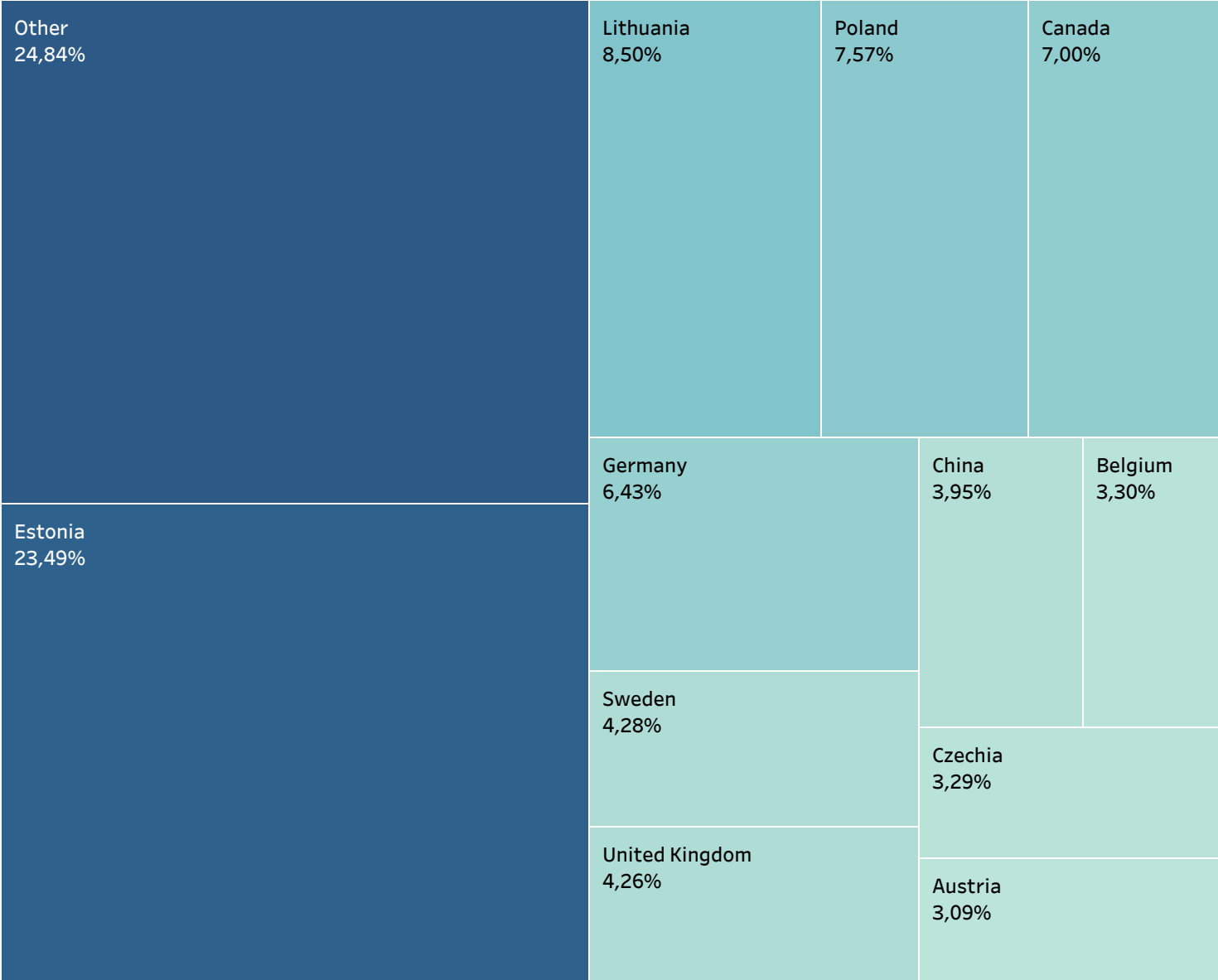
Largest Supplying Countries to the Countries Analyzed in the Last Reported Full Calendar Year: US \$

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on data from the most recent full calendar year reported by the countries analyzed. The table lists all supplying countries, along with the total exports value (expressed in US \$) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 25 Supplying Countries to the Countries Analyzed in the Last Full Calendar Year Reported

Supplying Country	Last Full Calendar Year Reported	Supplies of the Good Analyzed to the Countries Analyzed in the Last Full Calendar Year, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Last Full Calendar Year, %
Total		1 395,79	
Estonia	2024	327,89	23,49%
Lithuania	2024	118,58	8,50%
Poland	2024	105,64	7,57%
Canada	2024	97,75	7,00%
Germany	2024	89,69	6,43%
Sweden	2024	59,79	4,28%
United Kingdom	2024	59,47	4,26%
China	2024	55,09	3,95%
Belgium	2024	46,12	3,30%
Czechia	2024	45,95	3,29%
Austria	2024	43,12	3,09%
Latvia	2024	40,90	2,93%
Slovenia	2024	36,88	2,64%
Finland	2024	31,48	2,26%
Mexico	2024	31,13	2,23%
Viet Nam	2024	29,43	2,11%
USA	2024	19,19	1,37%
France	2024	17,06	1,22%
Netherlands	2024	14,15	1,01%
Romania	2024	13,57	0,97%
Norway	2024	12,35	0,88%
Ukraine	2024	11,86	0,85%
Switzerland	2024	9,87	0,71%
Italy	2024	9,62	0,69%
Denmark	2024	8,75	0,63%

Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Calendar Year Reported, Based on Imports in US \$



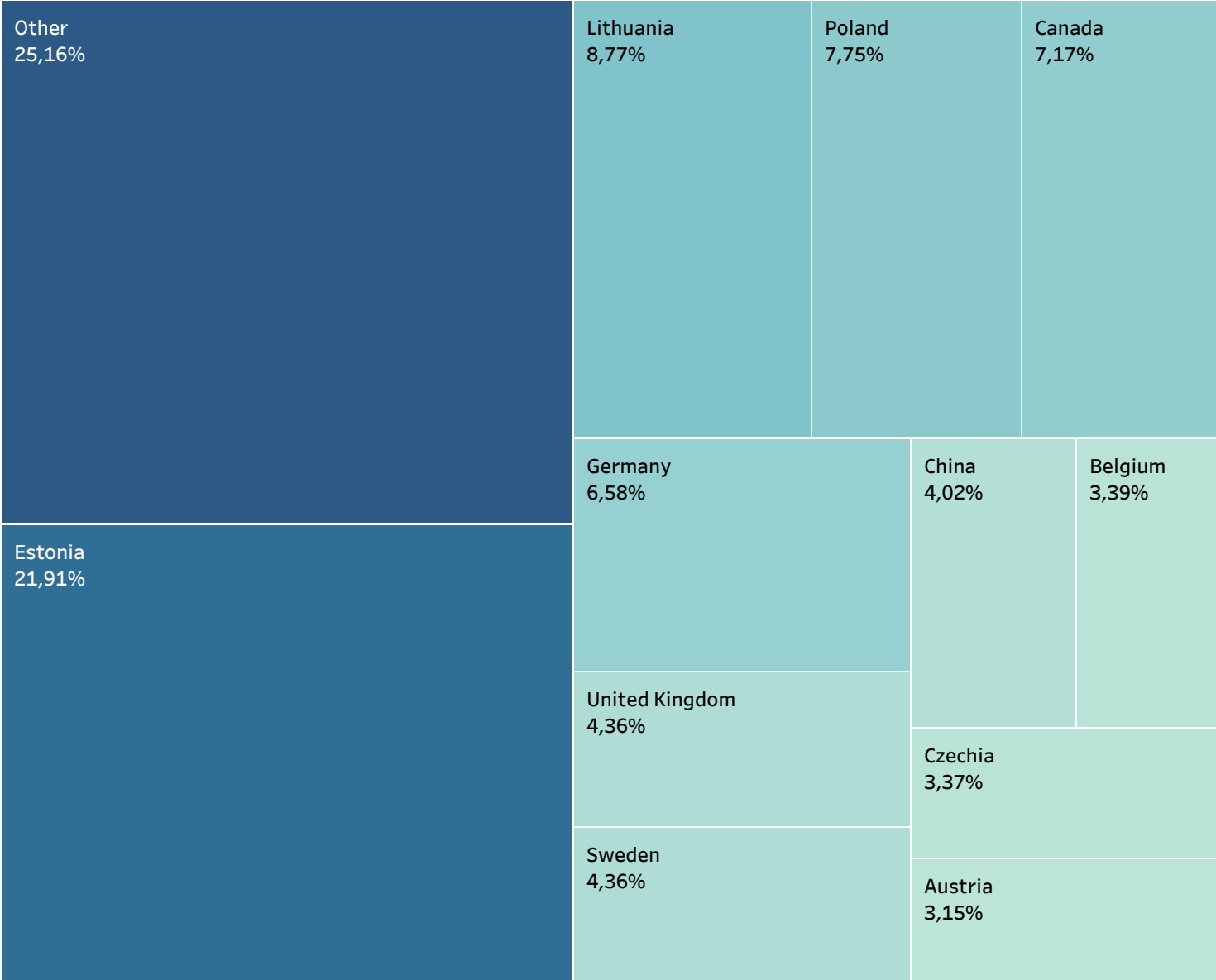
Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: US \$

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on Last Twelve Months (LTM) data reported by the countries analyzed. The table lists all supplying countries, along with the total exports value (expressed in US \$) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 25 Supplying Countries to the Countries Analyzed in the Last Twelve Months

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %
Total	1 363,50	
Estonia	298,78	21,91%
Lithuania	119,51	8,77%
Poland	105,66	7,75%
Canada	97,77	7,17%
Germany	89,74	6,58%
United Kingdom	59,49	4,36%
Sweden	59,47	4,36%
China	54,83	4,02%
Belgium	46,26	3,39%
Czechia	45,95	3,37%
Austria	43,02	3,15%
Latvia	40,88	3,00%
Slovenia	36,89	2,71%
Finland	31,45	2,31%
Mexico	31,13	2,28%
Viet Nam	29,43	2,16%
USA	19,19	1,41%
France	16,43	1,20%
Netherlands	14,15	1,04%
Romania	13,26	0,97%
Norway	12,40	0,91%
Ukraine	11,95	0,88%
Switzerland	9,86	0,72%
Denmark	8,76	0,64%
Serbia	8,50	0,62%

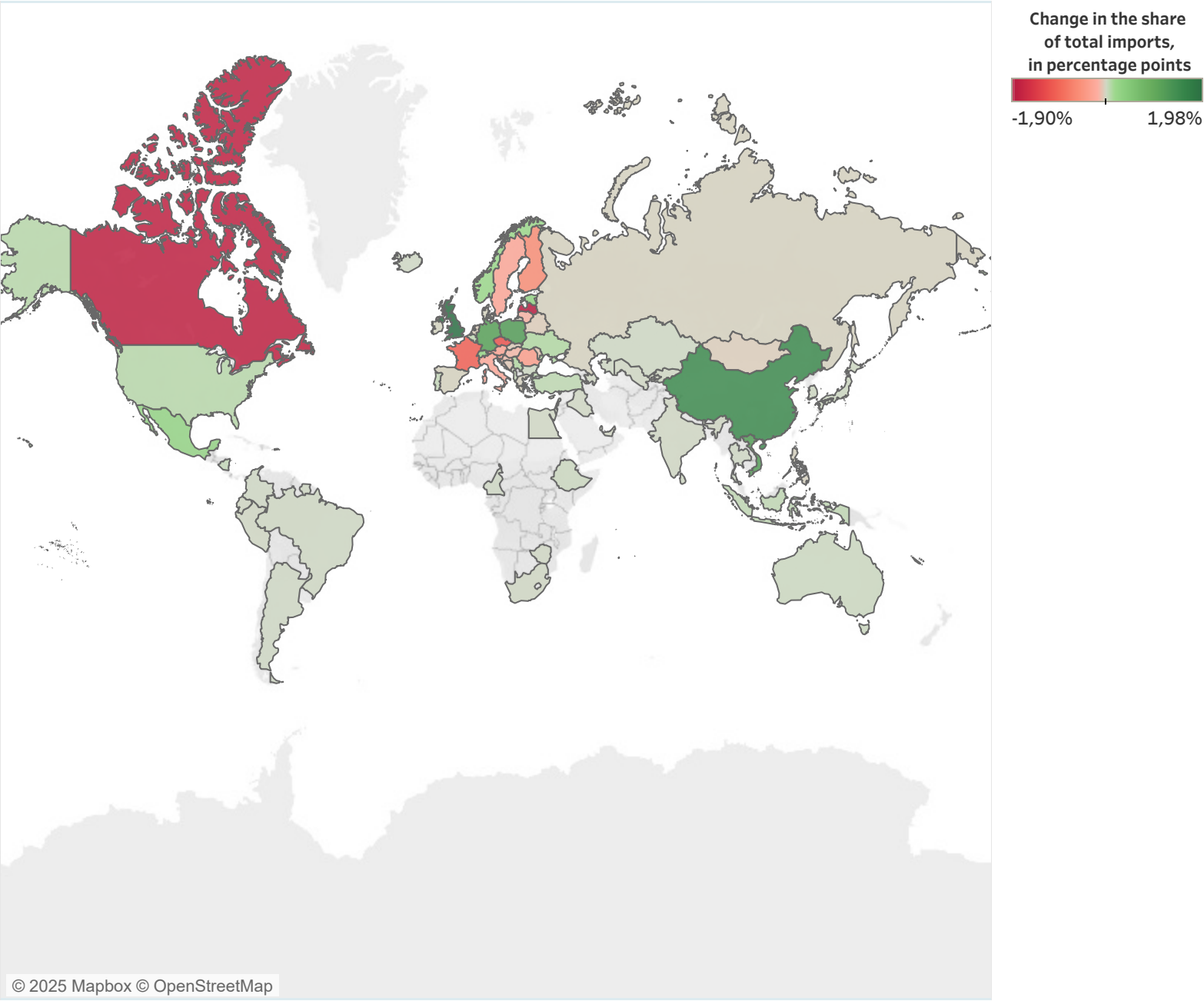
Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, Based on Imports in US \$



Largest Supplying Countries to the Countries Analyzed: Competition Shifts in the Last Twelve Months (US \$)

This section provides an illustration of competitive shifts in the markets of the Countries Analyzed, focusing on changes in the mix of Supplying Countries during the Last Twelve Months (LTM) period. The accompanying table lists all the Supplying Countries, along with the total import value (in US\$) reported by all the Countries Analyzed, as well as the respective shares of total imports for each Supplying Country in both the LTM and the 12 months preceding the LTM. Additionally, a map visually represents these shifts in the shares of the Supplying Countries, with shades of green indicating countries with increasing shares and shades of red representing those with declining shares.

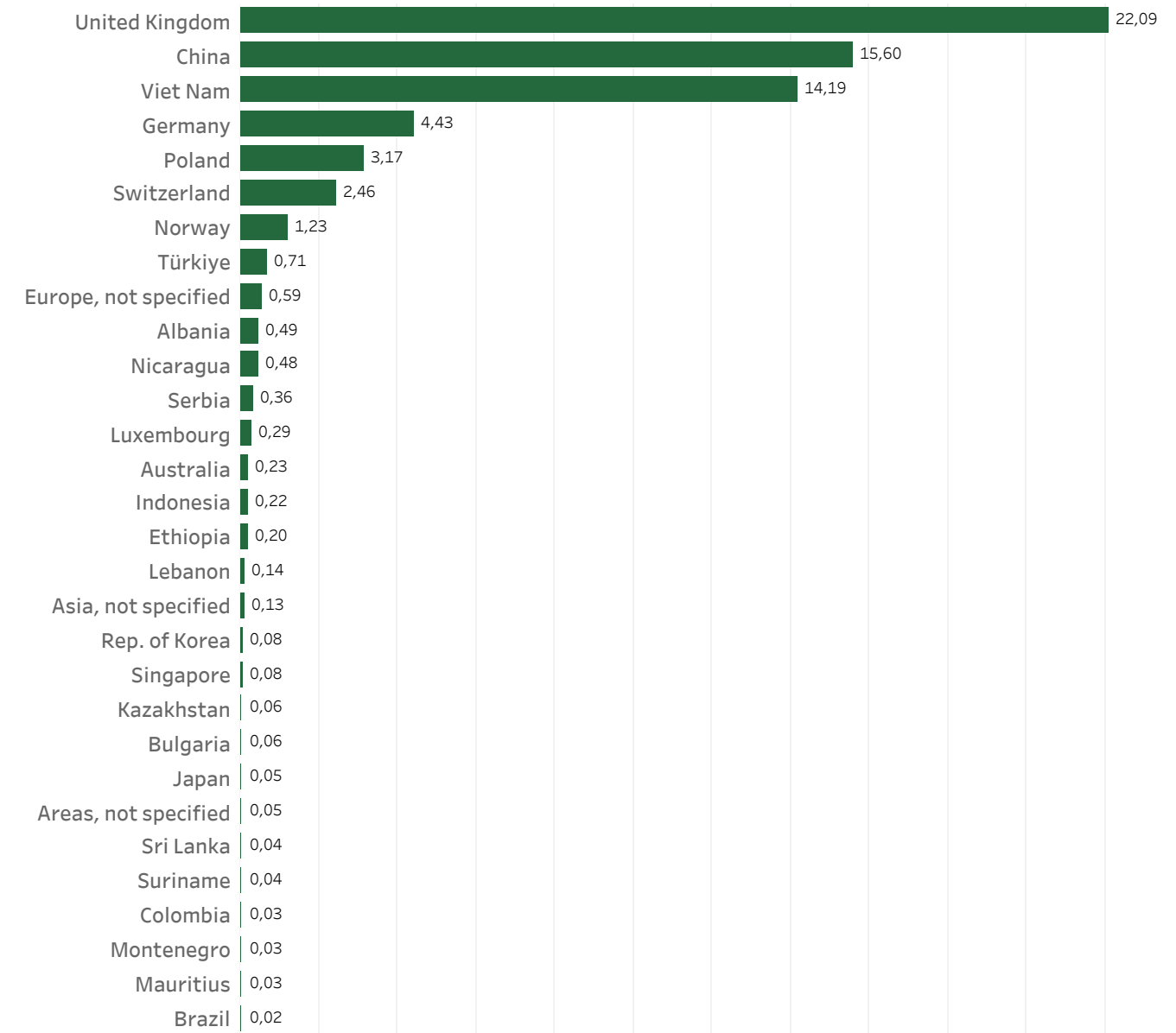
Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Total	1 363,50		
Estonia	298,78	21,91%	21,63%
Lithuania	119,51	8,77%	8,92%
Poland	105,66	7,75%	6,53%
Canada	97,77	7,17%	8,99%
Germany	89,74	6,58%	5,44%
United Kingdom	59,49	4,36%	2,38%
Sweden	59,47	4,36%	4,62%
China	54,83	4,02%	2,50%
Belgium	46,26	3,39%	3,34%
Czechia	45,95	3,37%	4,54%
Austria	43,02	3,15%	3,43%
Latvia	40,88	3,00%	4,90%
Slovenia	36,89	2,71%	3,02%
Finland	31,45	2,31%	2,88%
Mexico	31,13	2,28%	2,01%
Viet Nam	29,43	2,16%	0,97%
USA	19,19	1,41%	1,32%
France	16,43	1,20%	2,25%
Netherlands	14,15	1,04%	1,08%
Romania	13,26	0,97%	1,34%
Norway	12,40	0,91%	0,71%
Ukraine	11,95	0,88%	0,77%
Switzerland	9,86	0,72%	0,47%
Denmark	8,76	0,64%	0,66%
Serbia	8,50	0,62%	0,52%



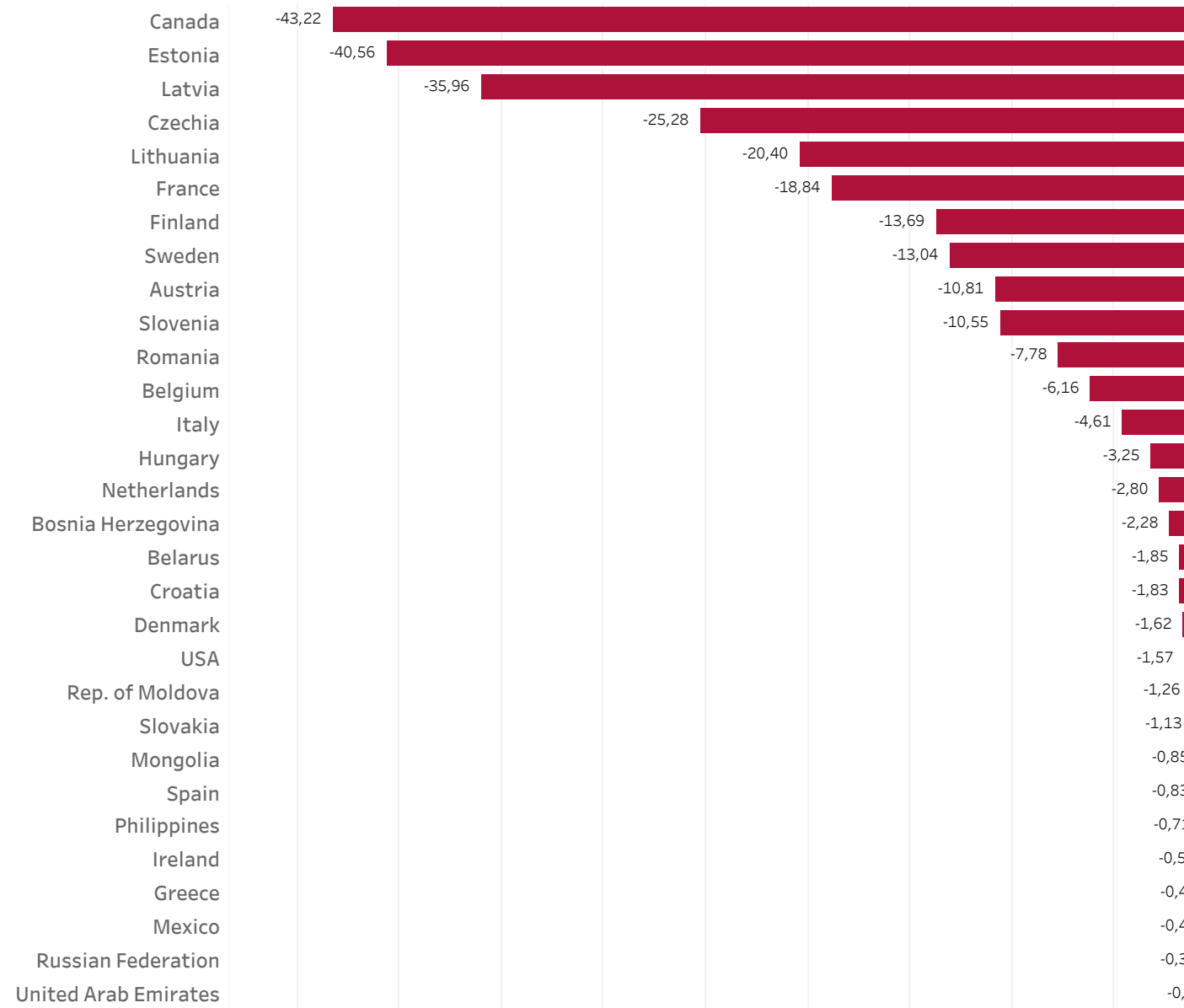
Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Value (US \$)

This section examines the value of supplies (in US \$) from by each supplying country to the countries analyzed over the Last Twelve Months (LTM) period, as reported by the countries analyzed, and compares it to the value reported for the corresponding period 12 months before LTM. The supplying countries are classified into two categories: those that increased their supplies in absolute terms and those that decreased their supplies. These countries are then ranked based on the net absolute change in supplies, from the highest increase (or decrease) to the lowest.

Top 30 Supplying Countries with an Absolute Growth of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$



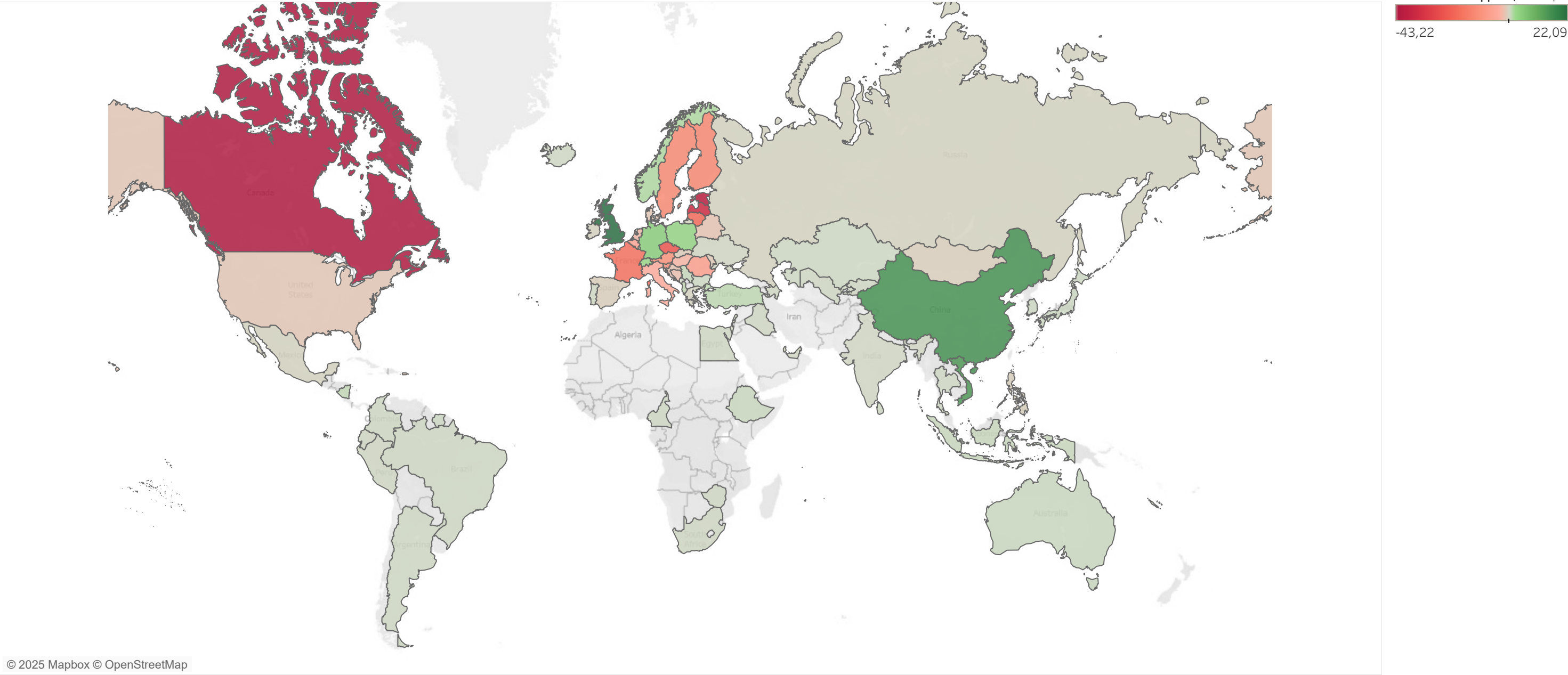
Top 30 Supplying Countries with an Absolute Decline of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$



Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Value (US \$)

The map in this section visualizes the supplies value absolute change for each of the identified supplying country to the countries analyzed over LTM, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.

Absolute Growth (Green) or Decline (Red) of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
USA	Canada	38,14%	56,29%
	China	14,59%	10,13%
	Mexico	12,50%	12,90%
	Viet Nam	11,15%	5,95%
	Others	9,45%	6,55%
	Poland	8,94%	5,55%
	Estonia	5,21%	2,63%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Germany	Estonia	26,59%	21,00%
	Czechia	21,69%	26,51%
	Austria	11,98%	13,77%
	Poland	11,55%	11,08%
	Others	8,45%	9,92%
	Lithuania	6,95%	7,49%
	Switzerland	4,40%	2,54%
	Serbia	2,29%	1,71%
	China	2,22%	1,32%
	Sweden	1,98%	1,50%
	Denmark	1,90%	3,16%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Norway	Estonia	44,99%	38,37%
	Lithuania	21,05%	23,64%
	Sweden	19,19%	20,45%
	Latvia	5,11%	9,94%
	Finland	4,21%	4,27%
	Others	3,27%	2,01%
	Poland	2,18%	1,33%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
United Kingdom	Estonia	31,17%	31,47%
	Germany	16,65%	13,27%
	Poland	15,45%	17,38%
	Lithuania	11,37%	11,88%
	Others	6,41%	7,24%
	Latvia	6,08%	5,48%
	Hungary	3,98%	4,14%
	Bosnia Herzego..	2,49%	2,21%
	China	2,37%	1,23%
	Finland	2,24%	3,42%
	Romania	1,79%	2,28%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Switzerland	Germany	41,42%	45,03%
	Poland	13,24%	10,19%
	Others	8,23%	11,54%
	Austria	7,55%	4,72%
	France	6,30%	5,42%
	Estonia	5,75%	4,19%
	Italy	5,61%	6,97%
	Slovenia	3,16%	6,09%
	Serbia	2,62%	1,34%
	Sweden	2,55%	0,91%
	Bosnia Herzego..	1,81%	2,84%
	Latvia	1,75%	0,75%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
France	Belgium	37,76%	38,58%
	Estonia	14,38%	13,88%
	Poland	14,02%	7,68%
	Lithuania	6,75%	6,03%
	Austria	3,16%	5,86%
	Others	2,65%	2,26%
	China	2,56%	1,68%
	Germany	2,08%	2,40%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Sweden	Estonia	36,38%	49,18%
	Lithuania	24,33%	19,72%
	Finland	17,68%	20,91%
	Norway	15,42%	1,19%
	Latvia	2,74%	7,40%
	Others	1,89%	1,35%
	Denmark	1,56%	0,26%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Netherlands	Estonia	21,93%	13,62%
	United Kingdom	16,78%	12,01%
	Belgium	15,32%	10,21%
	Germany	14,14%	15,89%
	Latvia	10,54%	27,48%
	Others	7,23%	12,04%
	Lithuania	4,13%	3,17%
	Luxembourg	2,80%	1,83%
	Poland	2,63%	1,68%
	Canada	2,39%	1,05%
	Bosnia Herzego..	2,12%	1,02%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Italy	Slovenia	53,93%	60,59%
	Germany	24,38%	11,11%
	Poland	5,99%	9,58%
	Others	5,34%	9,23%
	Lithuania	2,99%	2,73%
	Belgium	2,81%	2,27%
	Romania	2,31%	2,48%
	Estonia	2,25%	2,01%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Ireland	United Kingdom	76,60%	65,12%
	Lithuania	8,37%	18,31%
	Sweden	6,11%	4,56%
	Others	4,05%	4,87%
	Europe, not elsewhere specified	2,96%	3,05%
	Estonia	1,91%	4,08%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Iceland	Lithuania	35,37%	26,12%
	Estonia	32,41%	31,90%
	Latvia	19,70%	25,63%
	Others	4,47%	12,98%
	Denmark	3,40%	1,33%
	Poland	2,72%	2,04%
	Hungary	1,92%	0,00%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Denmark	Sweden	36,92%	39,26%
	Estonia	35,04%	13,80%
	Lithuania	10,81%	8,38%
	Poland	4,68%	2,35%
	Others	4,26%	8,22%
	Latvia	3,42%	5,81%
	Netherlands	2,87%	0,36%
	Norway	1,98%	21,82%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Finland	Estonia	77,96%	84,91%
	Sweden	19,23%	10,85%
	Others	2,81%	4,24%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Canada	USA	69,72%	77,79%
	Estonia	20,38%	13,07%
	China	6,59%	4,92%
	Others	3,31%	4,22%
Japan	Finland	31,67%	28,00%
	Estonia	20,93%	22,15%
	China	20,91%	23,26%
	Philippines	11,61%	13,74%
	Germany	4,05%	2,33%
	Lithuania	2,56%	1,01%
	USA	1,95%	0,72%
	Romania	1,92%	1,35%
	Canada	1,58%	3,75%
	Russian Federat..	1,50%	1,94%
	Others	1,33%	1,75%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Belgium	France	49,13%	41,79%
	Netherlands	16,52%	23,15%
	Austria	15,78%	10,55%
	Others	4,37%	11,86%
	United Kingdom	3,77%	4,51%
	Poland	2,64%	3,03%
	Türkiye	2,44%	1,30%
	Estonia	2,16%	2,04%
	Italy	1,63%	1,19%
	China	1,56%	0,59%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Spain	Netherlands	28,84%	22,63%
	Lithuania	24,44%	15,36%
	Romania	10,63%	8,85%
	France	8,54%	11,03%
	Belgium	6,91%	1,48%
	Estonia	4,89%	2,85%
	Bosnia Herzego..	4,56%	3,61%
	Poland	3,89%	7,79%
	Others	3,58%	24,53%
	Germany	2,11%	0,76%
	China	1,61%	1,12%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Czechia	Estonia	28,15%	24,84%
	Austria	19,09%	9,78%
	Poland	14,72%	27,18%
	Belarus	6,32%	6,33%
	Lithuania	6,05%	1,36%
	Germany	5,66%	4,67%
	Slovakia	5,36%	8,32%
	Others	4,62%	8,68%
	Hungary	4,47%	5,08%
	Ukraine	2,38%	1,46%
	Netherlands	1,64%	1,53%
	Latvia	1,54%	0,77%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Poland	Ukraine	46,67%	47,31%	Portugal	Poland	39,00%	10,99%
	Belarus	33,06%	33,54%		Lithuania	25,28%	3,97%
	Estonia	11,82%	15,21%		Spain	9,58%	3,51%
	China	4,74%	0,81%		United Kingdom	6,51%	0,20%
	Others	3,71%	3,14%		Belgium	5,72%	1,54%
					Sweden	5,32%	0,99%
					France	4,87%	77,03%
					Others	2,16%	1,76%
					China	1,56%	0,00%

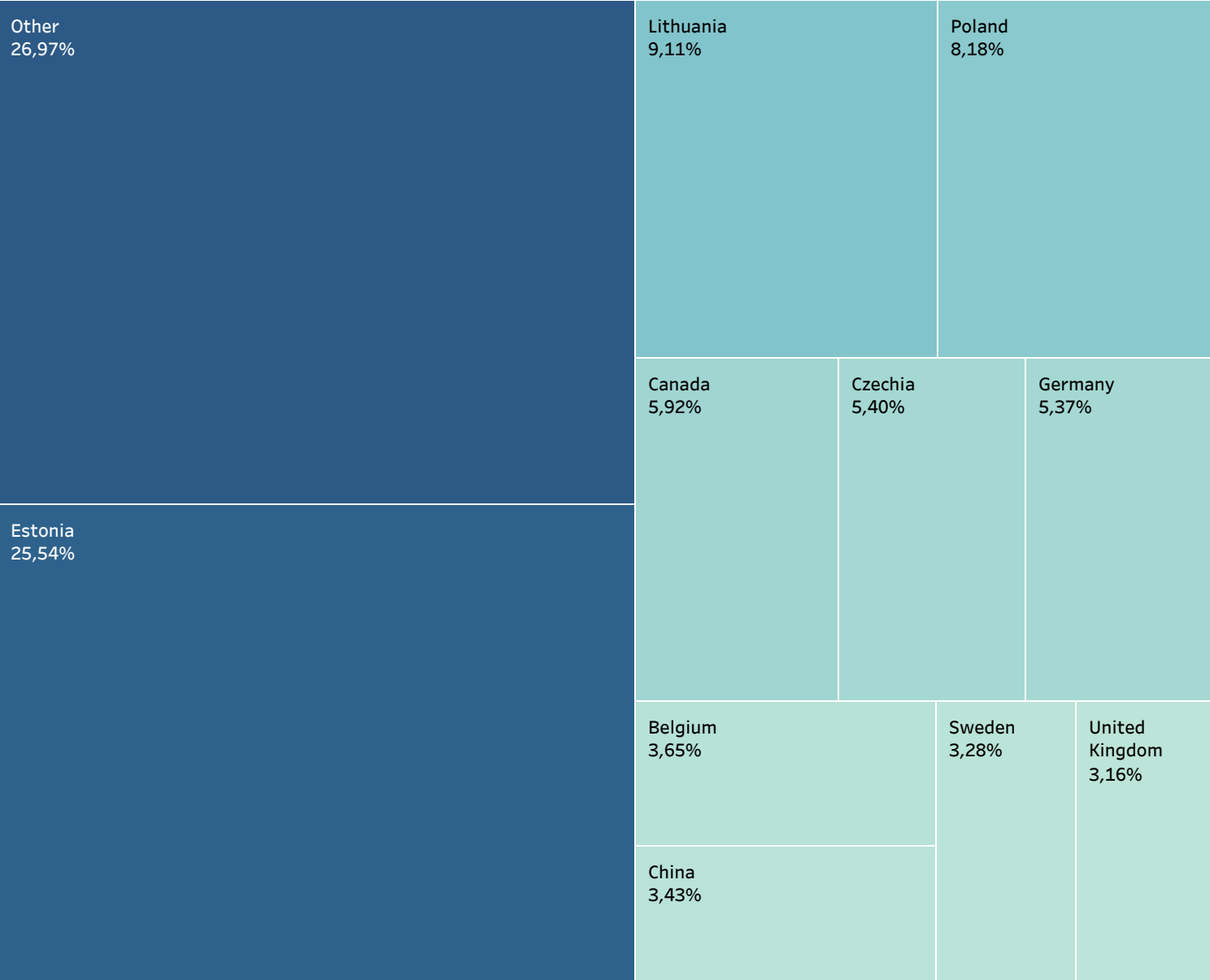
Largest Supplying Countries to the Countries Analyzed in the Last Reported Full Calendar Year: tons

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on data from the most recent full calendar year reported by the countries analyzed. The table lists all supplying countries, along with the total exports volume (expressed in tons) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 25 Supplying Countries to the Countries Analyzed in the Last Full Calendar Year Reported

Supplying Country	Last Full Calendar Year Reported	Supplies of the Good Analyzed to the Countries Analyzed in the last Full Calendar Year, tons	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Last Full Calendar Year, %
Total		478 004,48	
Estonia	2024	122 065,00	25,54%
Lithuania	2024	43 539,07	9,11%
Poland	2024	39 108,84	8,18%
Canada	2024	28 292,97	5,92%
Czechia	2024	25 790,48	5,40%
Germany	2024	25 679,41	5,37%
Belgium	2024	17 447,30	3,65%
China	2024	16 384,83	3,43%
Sweden	2024	15 673,47	3,28%
United Kingdom	2024	15 127,41	3,16%
Latvia	2024	14 176,40	2,97%
Austria	2024	13 683,77	2,86%
Slovenia	2024	13 153,65	2,75%
Mexico	2024	9 793,18	2,05%
Viet Nam	2024	8 419,72	1,76%
Finland	2024	7 750,38	1,62%
Ukraine	2024	7 051,17	1,48%
France	2024	6 724,21	1,41%
USA	2024	6 096,23	1,28%
Netherlands	2024	5 735,93	1,20%
Romania	2024	5 109,14	1,07%
Norway	2024	3 310,68	0,69%
Switzerland	2024	3 026,35	0,63%
Italy	2024	2 007,76	0,42%
Denmark	2024	1 931,24	0,40%

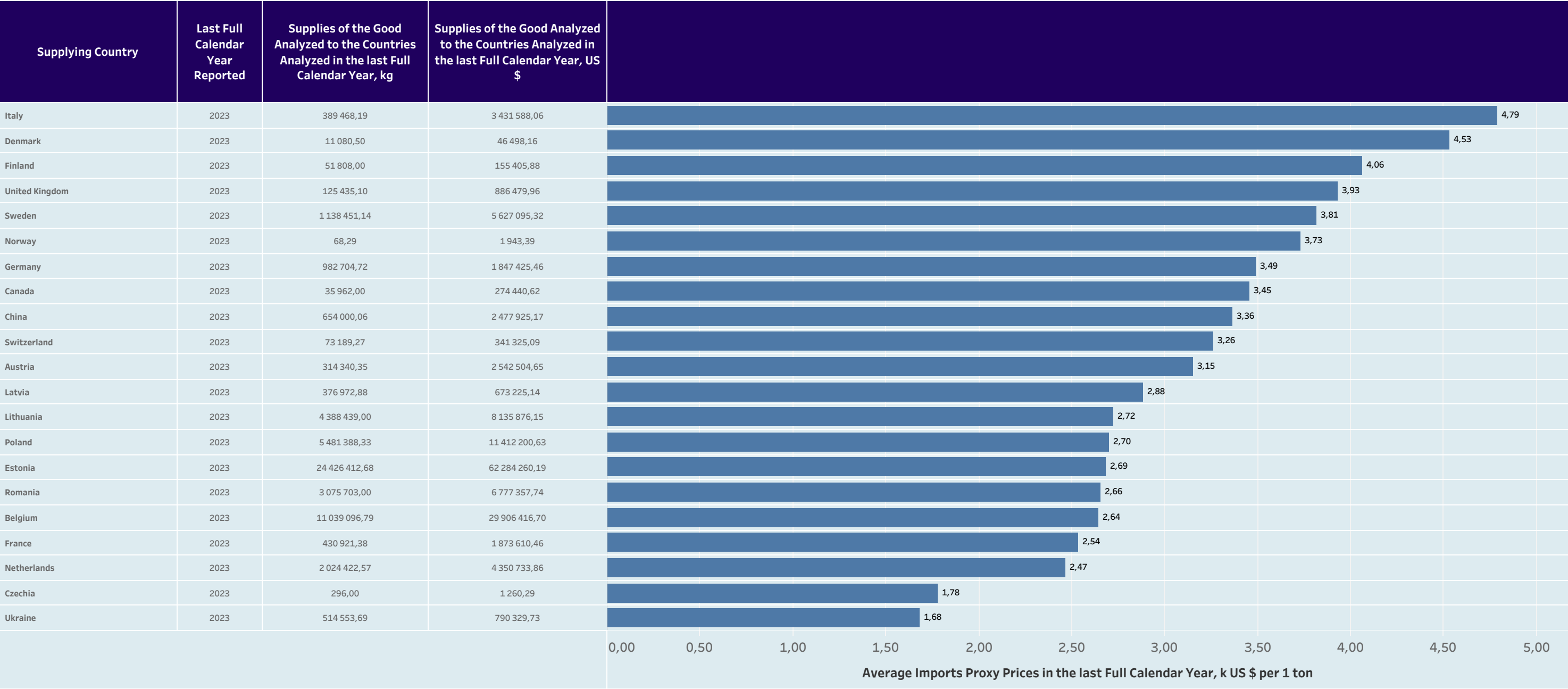
Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Calendar Year Reported, Based on Imports in tons



Largest Supplying Countries to the Countries Analyzed in the Last Reported Full Calendar Year: Average Imports Proxy Prices

This section presents the calculated average proxy prices of each supplying country, based on the total imports values (expressed in US \$) and imports volumes (expressed in tons) reported by the countries analyzed in the last full calendar year reported.

Top 25 Supplying Countries to the Countries Analyzed in the Last Full Calendar Year Reported



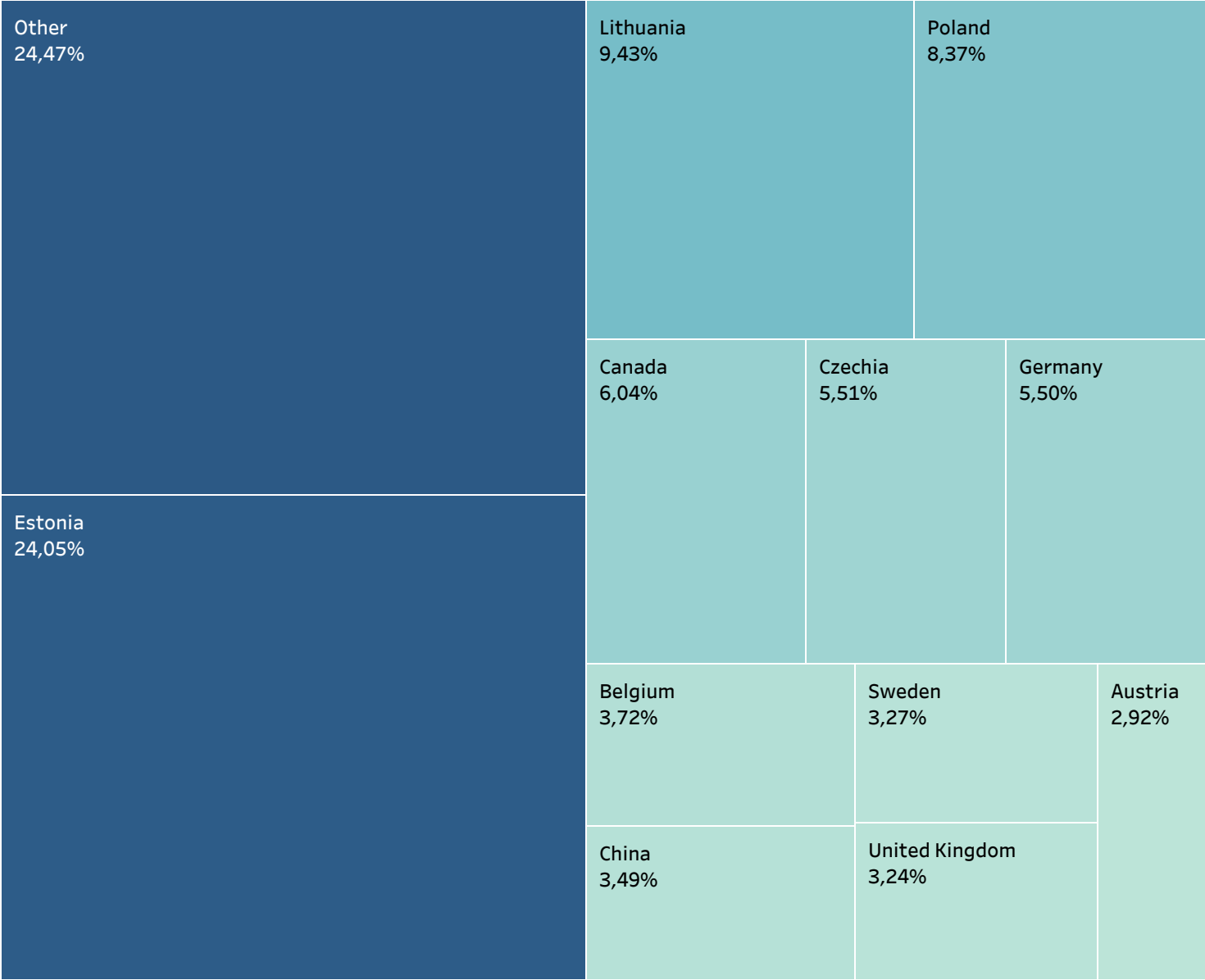
Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: tons

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on Last Twelve Months (LTM) data reported by the countries analyzed. The table lists all supplying countries, along with the total exports volume (expressed in tons) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 25 Supplying Countries to the Countries Analyzed in the Last Twelve Months

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, tons	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %
Total	468 276,28	
Estonia	112 628,59	24,05%
Lithuania	44 136,52	9,43%
Poland	39 174,18	8,37%
Canada	28 295,96	6,04%
Czechia	25 791,12	5,51%
Germany	25 752,74	5,50%
Belgium	17 402,02	3,72%
China	16 333,25	3,49%
Sweden	15 324,70	3,27%
United Kingdom	15 153,17	3,24%
Latvia	14 169,76	3,03%
Austria	13 677,14	2,92%
Slovenia	13 154,95	2,81%
Mexico	9 793,18	2,09%
Viet Nam	8 419,72	1,80%
Finland	7 725,30	1,65%
Ukraine	7 111,56	1,52%
France	6 610,45	1,41%
USA	6 096,62	1,30%
Netherlands	5 774,86	1,23%
Romania	4 711,92	1,01%
Norway	3 332,00	0,71%
Switzerland	3 025,61	0,65%
Serbia	2 577,37	0,55%
Denmark	1 934,01	0,41%

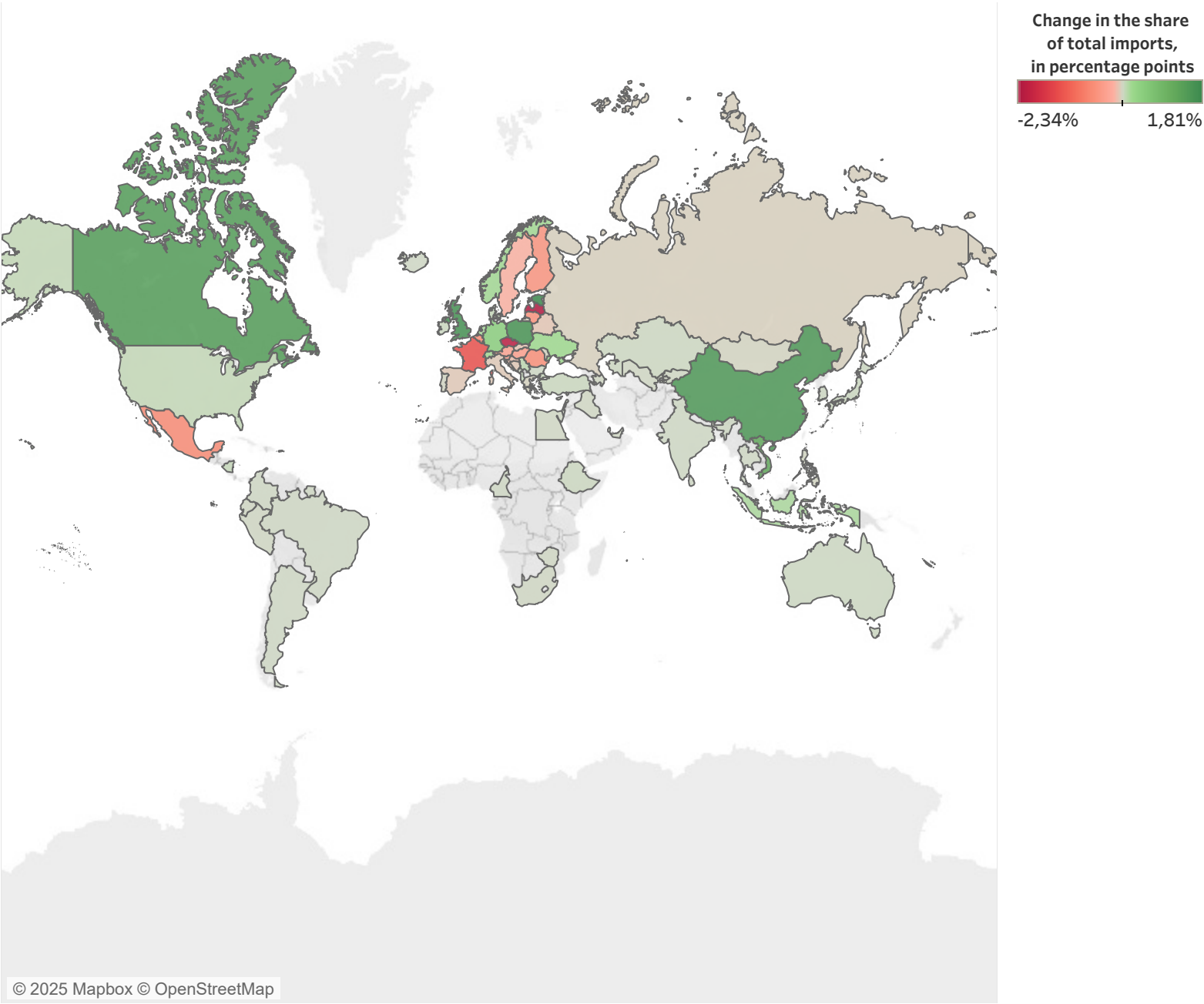
Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, Based on Imports in tons



Largest Supplying Countries to the Countries Analyzed: Competition Shifts in the Last Twelve Months (tons)

This section provides an illustration of competitive shifts in the markets of the Countries Analyzed, focusing on changes in the mix of Supplying Countries during the Last Twelve Months (LTM) period. The accompanying table lists all Supplying Countries, along with the total import value (in tons) reported by all the Countries Analyzed, as well as the respective shares of total imports for each Supplying Country in both the LTM and the 12 months preceding the LTM. Additionally, a map visually represents these shifts in the shares of the Supplying Countries, with shades of green indicating countries with increasing shares and shades of red representing those with declining shares.

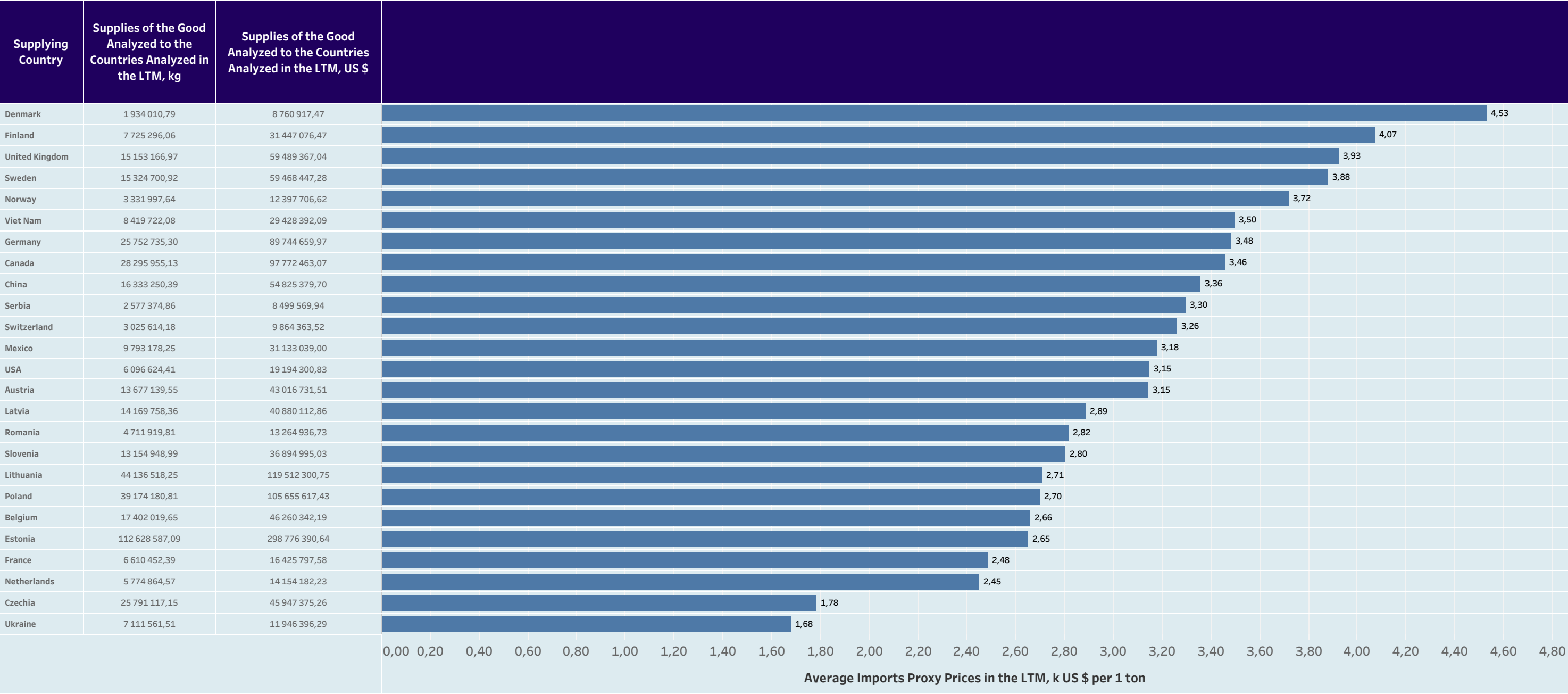
Supplying Country	Total Imports by the Countries in LTM, kg	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Total	468 276 276		
Estonia	112 628 587	24,05%	22,24%
Lithuania	44 136 518	9,43%	10,02%
Poland	39 174 181	8,37%	6,72%
Canada	28 295 955	6,04%	4,59%
Czechia	25 791 117	5,51%	7,73%
Germany	25 752 735	5,50%	5,04%
Belgium	17 402 020	3,72%	4,36%
China	16 333 250	3,49%	1,94%
Sweden	15 324 701	3,27%	3,47%
United Kingdom	15 153 167	3,24%	1,57%
Latvia	14 169 758	3,03%	5,37%
Austria	13 677 140	2,92%	3,29%
Slovenia	13 154 949	2,81%	3,23%
Mexico	9 793 178	2,09%	2,80%
Viet Nam	8 419 722	1,80%	0,57%
Finland	7 725 296	1,65%	2,22%
Ukraine	7 111 562	1,52%	1,31%
France	6 610 452	1,41%	2,84%
USA	6 096 624	1,30%	1,25%
Netherlands	5 774 865	1,23%	1,07%
Romania	4 711 920	1,01%	1,66%
Norway	3 331 998	0,71%	0,52%
Switzerland	3 025 614	0,65%	0,46%
Serbia	2 577 375	0,55%	0,48%
Denmark	1 934 011	0,41%	0,37%



Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Average Imports Proxy Prices

This section presents the calculated average proxy prices of each supplying country, based on the total imports values (expressed in US \$) and imports volumes (expressed in tons) reported by the countries analyzed in the Last Twelve Months Period.

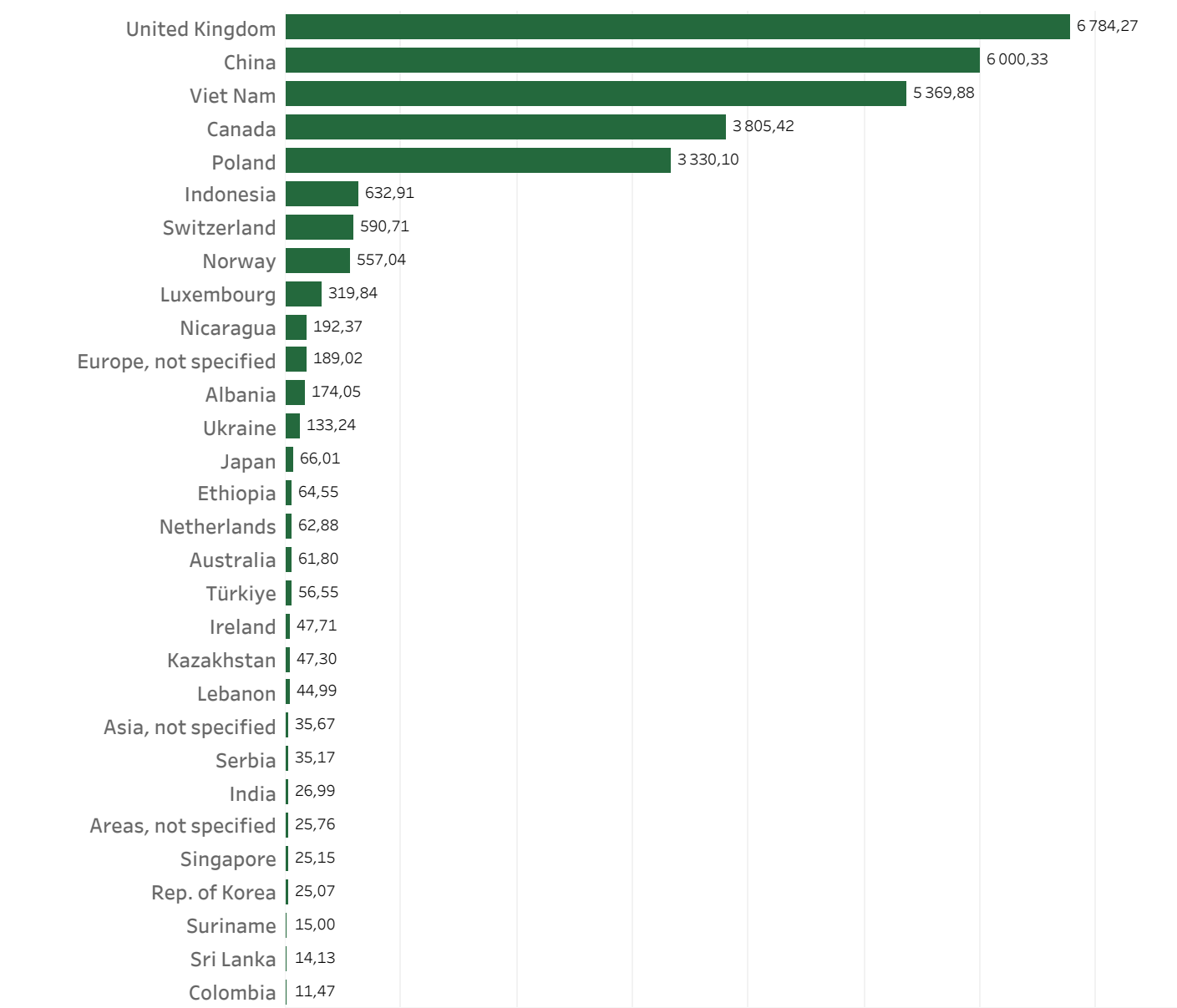
Top 25 Supplying Countries to the Countries Analyzed in the Last Twelve Months



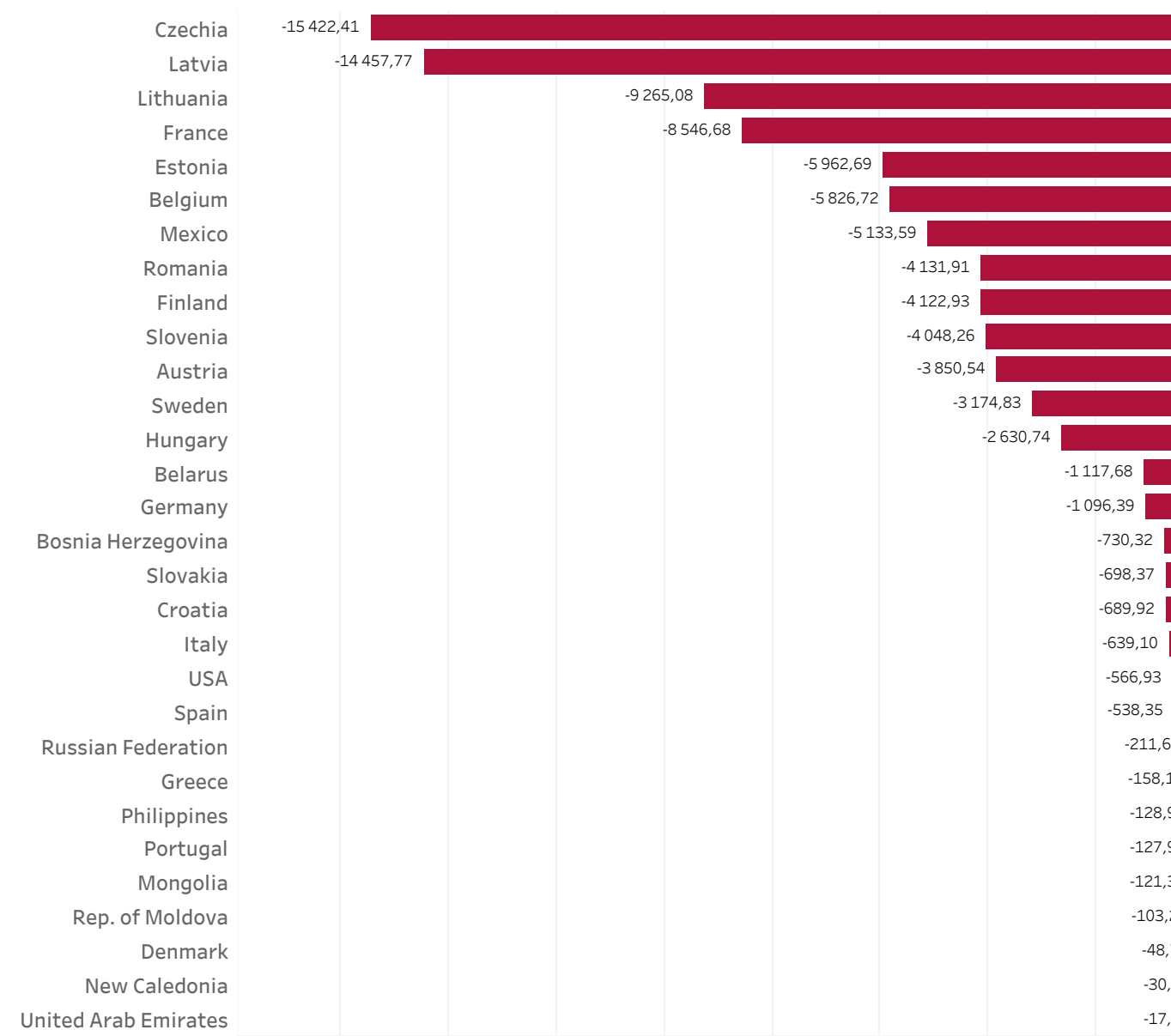
Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Volume (tons)

This section examines the volume of supplies (expressed in tons) by each supplying country to the countries analyzed over the Last Twelve Months (LTM) period, as reported by the countries analyzed, and compares it to the volume reported for the corresponding period 12 months before the LTM. The supplying countries are classified into two categories: those that increased their supplies in absolute terms and those that decreased their supplies. These countries are then ranked based on the net absolute change in supplies, from the highest increase (or decrease) to the lowest.

Top 30 Supplying Countries with an Absolute Growth of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



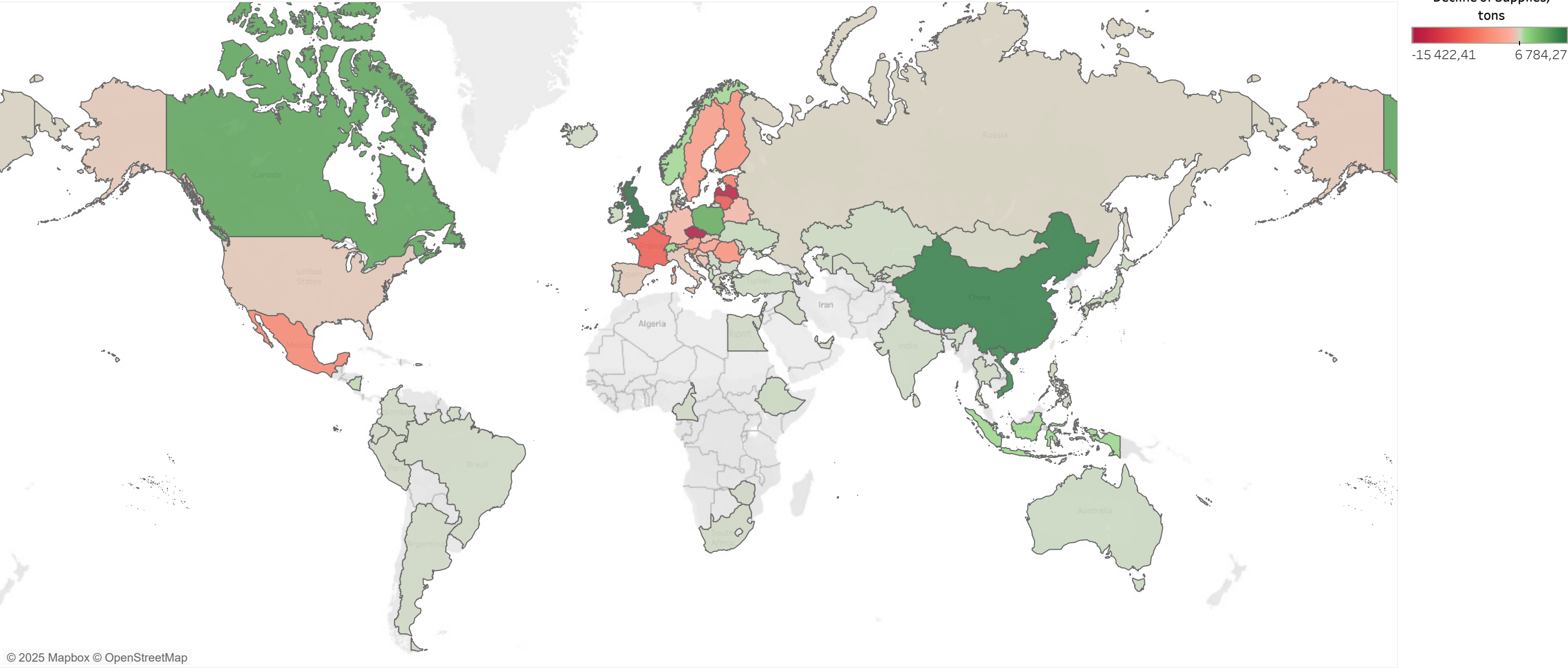
Top 30 Supplying Countries with an Absolute Decline of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Volume (tons)

The map in this section visualizes the supplies volume absolute change for each of the identified supplying country to the countries analyzed over LTM, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.

Absolute Growth (Green) or Decline (Red) of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
USA	Canada	37,58%	44,78%
	China	15,00%	11,56%
	Mexico	13,34%	28,24%
	Viet Nam	11,26%	5,63%
	Others	9,33%	5,52%
	Poland	8,38%	2,05%
	Estonia	5,10%	2,23%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Germany	Estonia	26,42%	19,91%
	Czechia	25,84%	32,57%
	Poland	14,49%	13,26%
	Others	9,06%	11,24%
	Lithuania	8,59%	9,61%
	Austria	7,80%	8,37%
	Switzerland	2,90%	1,78%
	China	1,69%	0,95%
	Ukraine	1,63%	1,03%
	Latvia	1,58%	1,28%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Norway	Estonia	41,52%	32,91%
	Lithuania	24,31%	28,56%
	Sweden	19,27%	19,81%
	Latvia	6,77%	12,22%
	Finland	3,54%	4,25%
	Others	2,31%	1,10%
	Poland	2,28%	1,16%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
United Kingdom	Estonia	44,87%	42,49%
	Lithuania	13,33%	13,63%
	Poland	13,04%	14,92%
	Germany	7,76%	6,61%
	Others	7,41%	7,91%
	Hungary	4,92%	5,19%
	Latvia	4,82%	4,16%
	Finland	2,20%	3,81%
	Bosnia Herzegovina	1,65%	1,27%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Switzerland	Germany	49,81%	51,60%
	Austria	7,53%	4,51%
	Poland	5,80%	3,90%
	Italy	5,73%	6,99%
	France	4,84%	3,97%
	Estonia	4,36%	4,02%
	Others	4,20%	6,62%
	Slovenia	3,29%	6,71%
	Sweden	3,15%	0,80%
	Serbia	2,78%	1,93%
	Bosnia Herzego..	2,68%	3,47%
	Lithuania	2,09%	2,67%
	Romania	1,90%	1,73%
	Latvia	1,84%	1,08%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
France	Belgium	31,64%	35,90%
	Estonia	22,14%	18,81%
	Poland	16,10%	7,33%
	Lithuania	9,44%	7,41%
	Others	8,37%	12,59%
	Romania	6,21%	13,06%
	Germany	2,77%	3,19%
	Ukraine	1,72%	0,99%
	China	1,61%	0,71%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Sweden	Estonia	39,35%	52,14%
	Lithuania	23,81%	17,10%
	Norway	17,82%	1,81%
	Finland	13,27%	17,94%
	Latvia	2,98%	9,37%
	Denmark	1,52%	0,43%
	Others	1,25%	1,21%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Netherlands	Estonia	31,40%	15,83%
	Germany	16,35%	18,18%
	Belgium	13,25%	10,24%
	Latvia	11,37%	31,74%
	Others	8,51%	11,56%
	United Kingdom	6,85%	5,08%
	Lithuania	6,16%	3,53%
	Luxembourg	3,31%	1,97%
	Poland	2,78%	1,88%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Italy	Slovenia	53,69%	59,16%
	Germany	19,03%	10,04%
	Poland	9,93%	9,82%
	Lithuania	3,56%	3,60%
	Estonia	3,10%	2,92%
	Belgium	2,79%	2,22%
	Others	2,68%	8,61%
	Romania	2,03%	1,46%
	Belarus	1,60%	1,72%
	Ukraine	1,59%	0,46%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Ireland	United Kingdom	73,24%	55,00%
	Lithuania	12,92%	27,52%
	Sweden	4,32%	4,05%
	Others	3,95%	4,96%
	Europe, not elsewhere specified	3,08%	3,12%
	Estonia	2,49%	5,35%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Iceland	Lithuania	39,98%	27,81%
	Estonia	30,90%	34,10%
	Latvia	17,75%	20,91%
	Others	4,02%	10,32%
	Denmark	3,42%	0,68%
	Sweden	2,03%	4,52%
	Poland	1,91%	1,66%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Denmark	Estonia	35,28%	15,53%
	Sweden	31,87%	31,11%
	Lithuania	13,65%	10,43%
	Latvia	5,39%	10,33%
	Poland	4,58%	3,01%
	Others	4,45%	9,97%
	Norway	2,79%	19,46%
	Netherlands	1,99%	0,16%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Finland	Estonia	88,23%	88,77%
	Sweden	9,54%	7,15%
	Others	2,23%	4,07%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Canada	USA	69,68%	77,79%
	Estonia	20,37%	13,07%
	China	6,59%	4,92%
	Others	3,36%	4,22%
Japan	Finland	31,55%	27,78%
	Estonia	28,22%	26,11%
	China	20,66%	23,96%
	Philippines	8,89%	9,81%
	Others	5,45%	10,39%
	Germany	2,69%	0,96%
	Lithuania	2,55%	1,00%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Belgium	France	55,01%	54,65%
	Austria	20,53%	17,89%
	Netherlands	13,20%	10,15%
	Others	5,90%	11,32%
	Poland	2,90%	3,63%
	Estonia	2,45%	2,36%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Spain	Netherlands	32,28%	32,76%
	Lithuania	28,31%	23,29%
	Romania	9,02%	10,54%
	Belgium	6,86%	1,15%
	Estonia	5,83%	4,35%
	France	5,13%	7,19%
	Others	3,01%	10,62%
	Bosnia Herzego..	2,68%	2,72%
	Belarus	2,64%	2,66%
	Poland	2,13%	4,16%
	Germany	2,12%	0,54%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Czechia	Estonia	32,15%	23,87%
	Austria	19,92%	12,92%
	Poland	9,82%	18,04%
	Belarus	9,45%	10,14%
	Slovakia	6,92%	9,53%
	Germany	6,77%	4,12%
	Others	4,95%	7,76%
	Hungary	3,09%	8,77%
	Lithuania	2,83%	1,19%
	Ukraine	2,36%	2,14%
	Netherlands	1,72%	1,52%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Poland	Ukraine	47,89%	44,99%
	Belarus	34,57%	34,62%
	Estonia	13,85%	18,44%
	Others	2,09%	1,35%
	China	1,60%	0,60%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Portugal	Poland	51,82%	10,92%
	Spain	16,84%	3,87%
	France	7,43%	78,77%
	Belgium	5,89%	1,11%
	United Kingdom	5,00%	0,18%
	Sweden	4,45%	0,79%
	Lithuania	4,29%	2,94%
	Others	2,73%	1,41%
	China	1,56%	0,00%

Most Growing and Most Declining Markets by Imports Value Change (US \$)

The subsequent sections of the report focus on specific markets (out of the countries analyzed) that have either experienced the highest growth rates in imports during the LTM period (or, for certain product markets, exhibited the slowest rates of decline), and countries that have experienced the most significant declines in imports. The initial part of the analysis is based on changes in import values, expressed in US \$. The countries falling into both categories, based on import value changes, are presented in the accompanying tables.

Fastest Growing / Slowest Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Ireland	01.2024 - 12.2024	20 876 024	56 111 309	59,25%
USA	01.2024 - 12.2024	4 489 288	249 029 097	1,84%
United Kingdom	01.2024 - 12.2024	2 959 276	134 887 295	2,24%
Canada	01.2024 - 12.2024	463 228	26 731 222	1,76%
Iceland	01.2024 - 12.2024	249 640	39 833 470	0,63%
Japan	01.2024 - 12.2024	-16 086	16 247 533	-0,10%
Belgium	01.2024 - 12.2024	-295 581	16 064 173	-1,81%
Spain	11.2023 - 10.2024	-1 426 931	14 454 352	-8,98%
Switzerland	01.2024 - 12.2024	-1 706 997	85 105 778	-1,97%
Czechia	01.2024 - 12.2024	-2 071 841	13 264 223	-13,51%

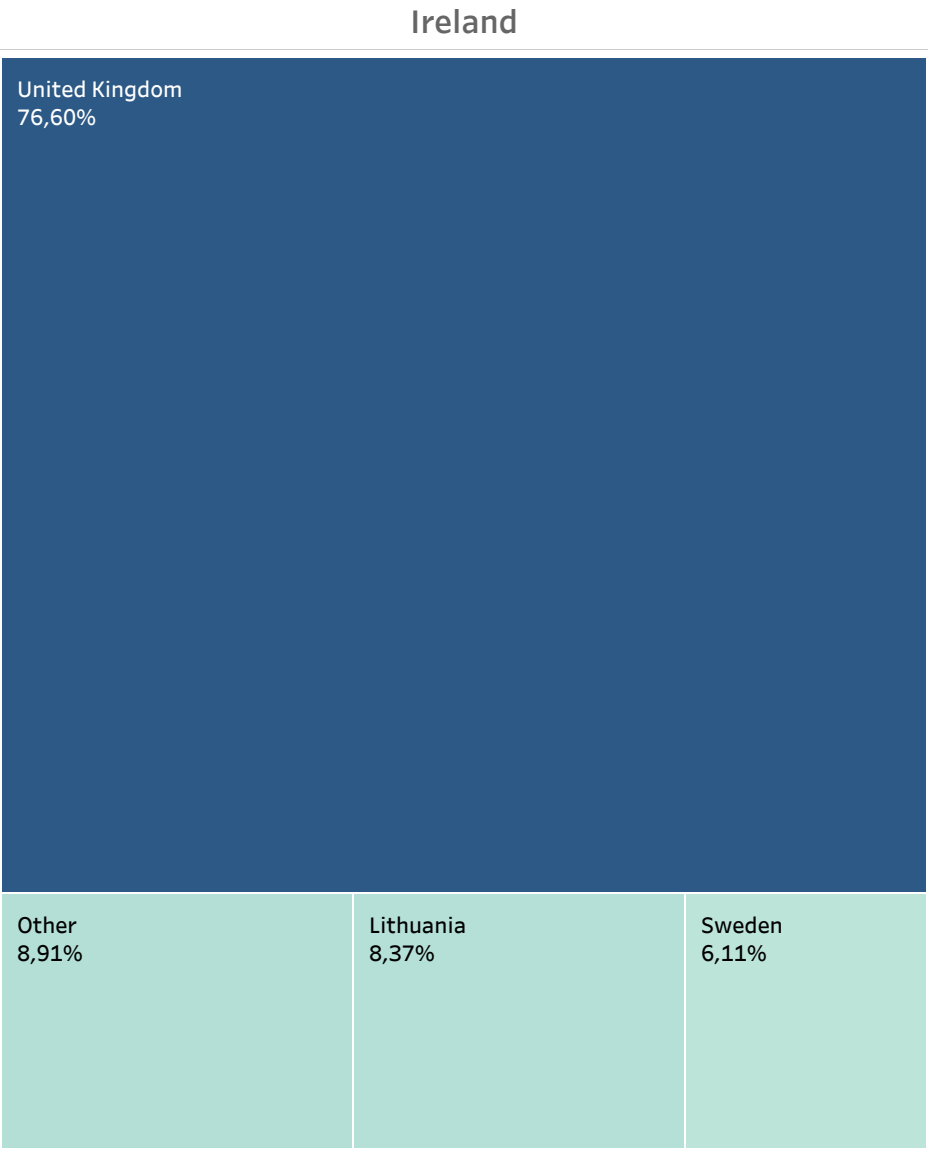
Most Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Germany	01.2024 - 12.2024	-53 704 235	203 975 146	-20,84%
Norway	01.2024 - 12.2024	-42 313 153	154 671 355	-21,48%
Finland	11.2023 - 10.2024	-31 737 559	27 450 249	-53,62%
Sweden	01.2024 - 12.2024	-29 748 883	68 419 233	-30,30%
Netherlands	01.2024 - 12.2024	-22 605 729	67 201 369	-25,17%
Portugal	01.2024 - 12.2024	-22 002 659	4 939 624	-81,67%
France	03.2023 - 02.2024	-13 153 666	76 917 073	-14,60%
Italy	01.2024 - 12.2024	-6 208 798	61 095 483	-9,22%
Denmark	01.2024 - 12.2024	-5 473 407	36 117 032	-13,16%
Poland	01.2024 - 12.2024	-2 097 609	10 980 485	-16,04%

Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the analyzed country, reflecting the shares of the supplying countries in total absolute positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

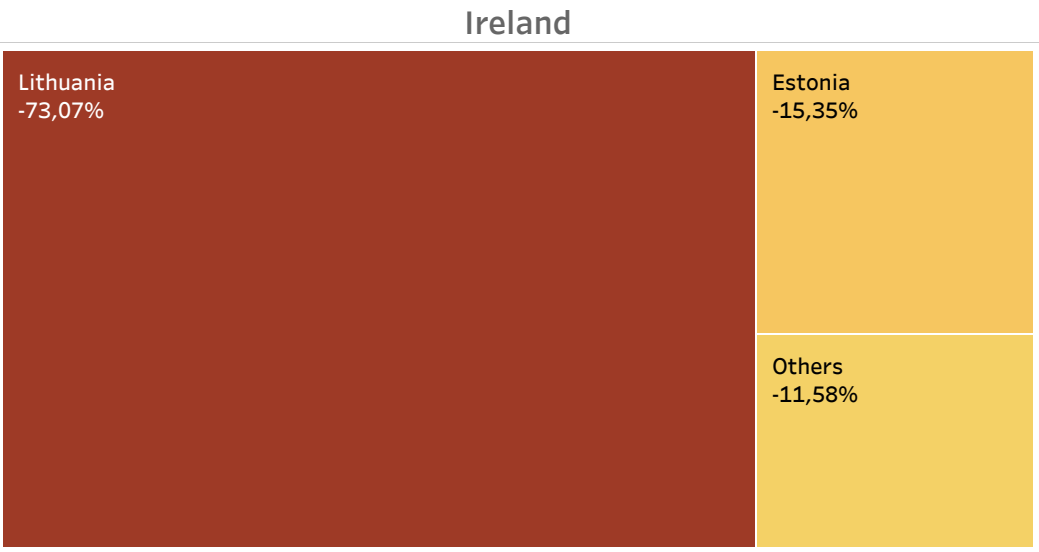
Largest Supplying Countries in LTM (US \$)



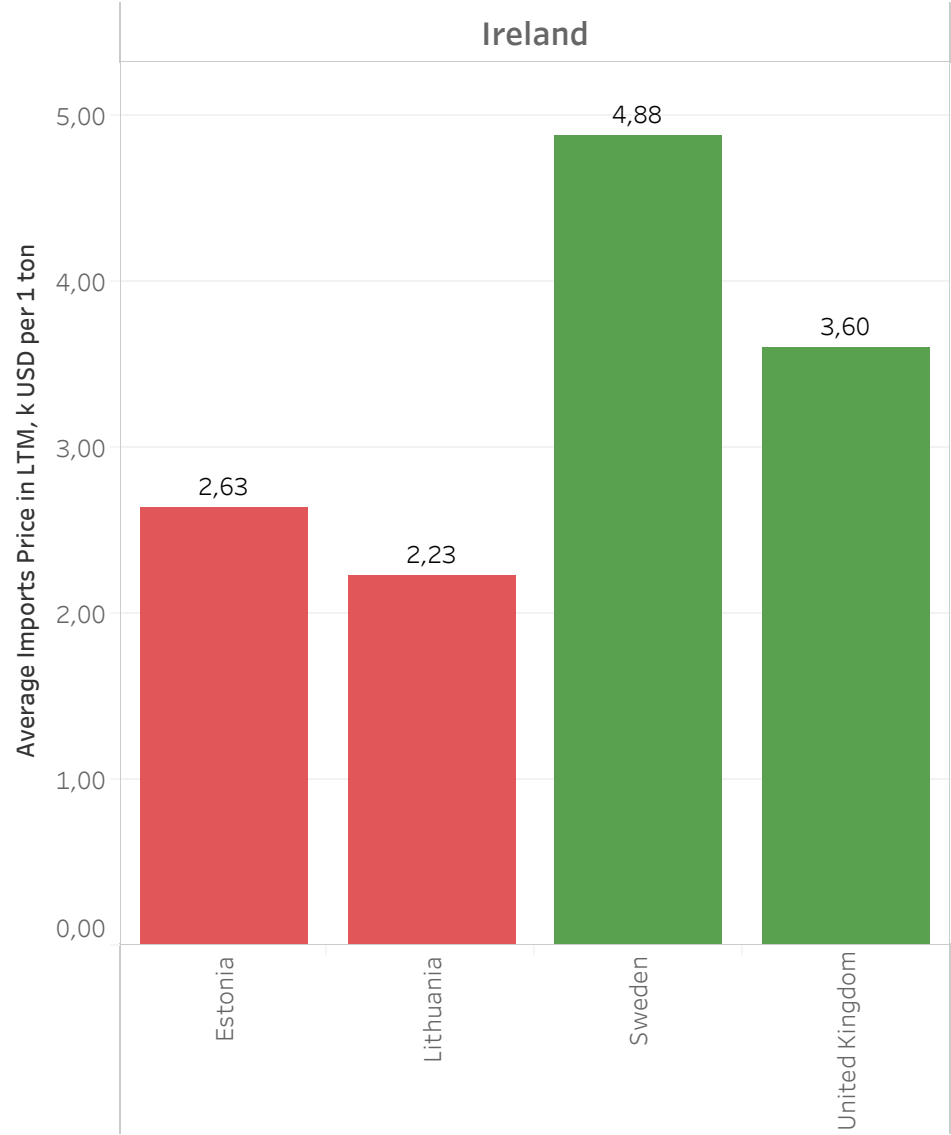
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



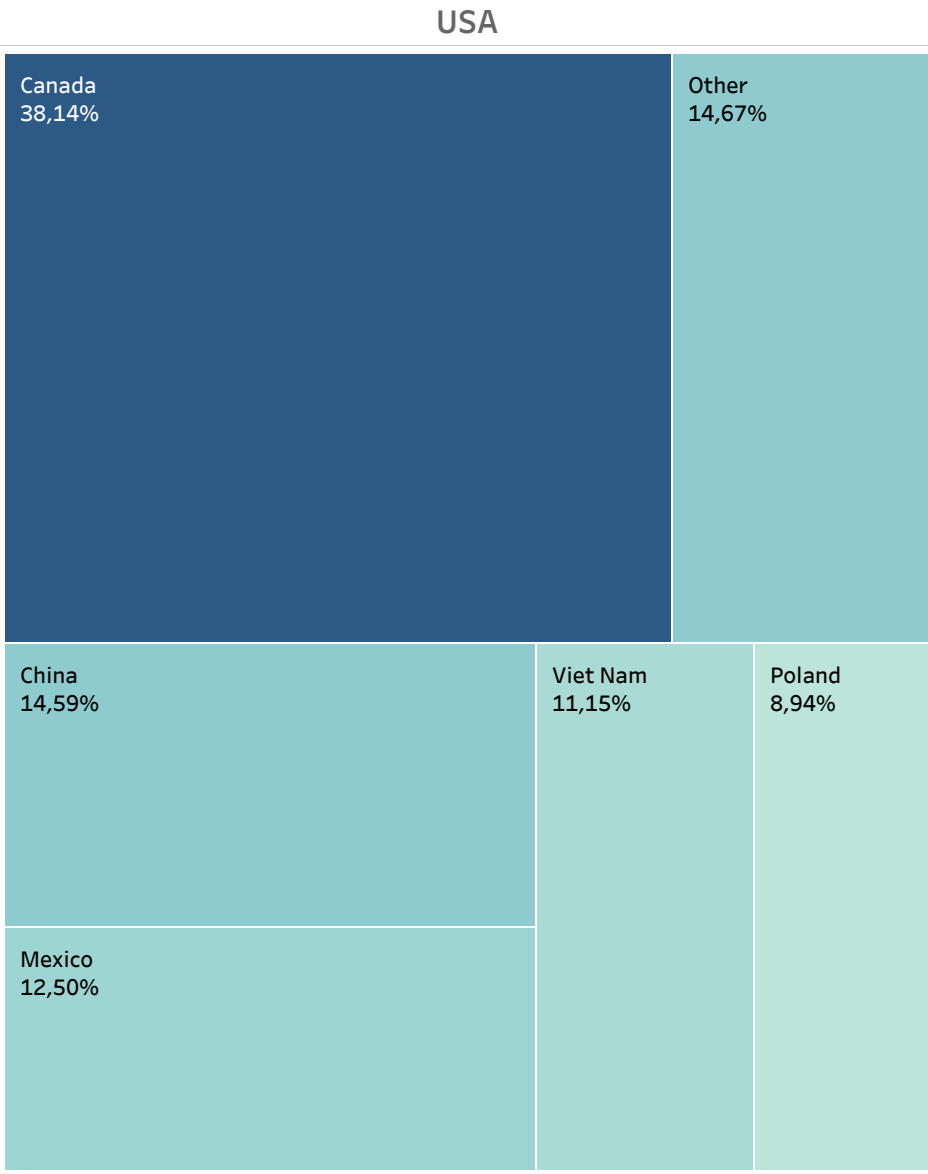
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



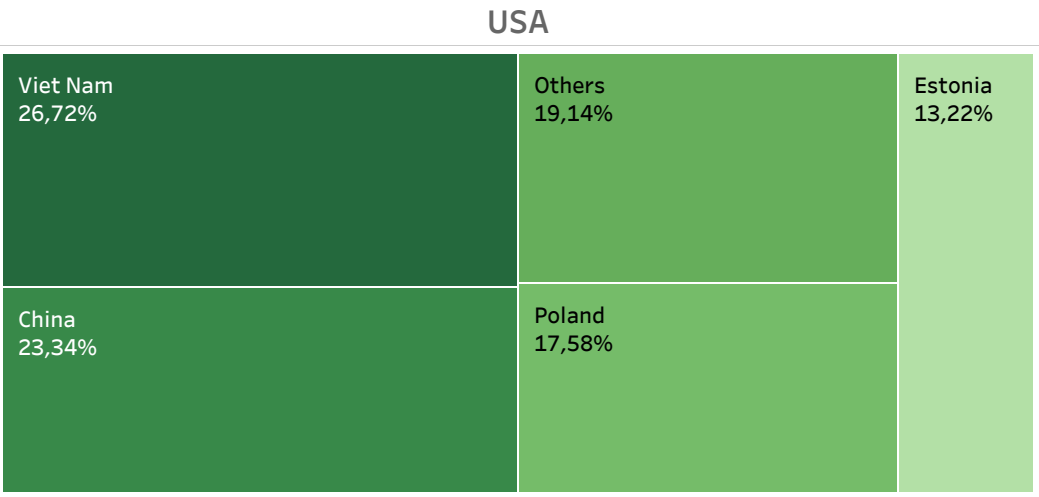
Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

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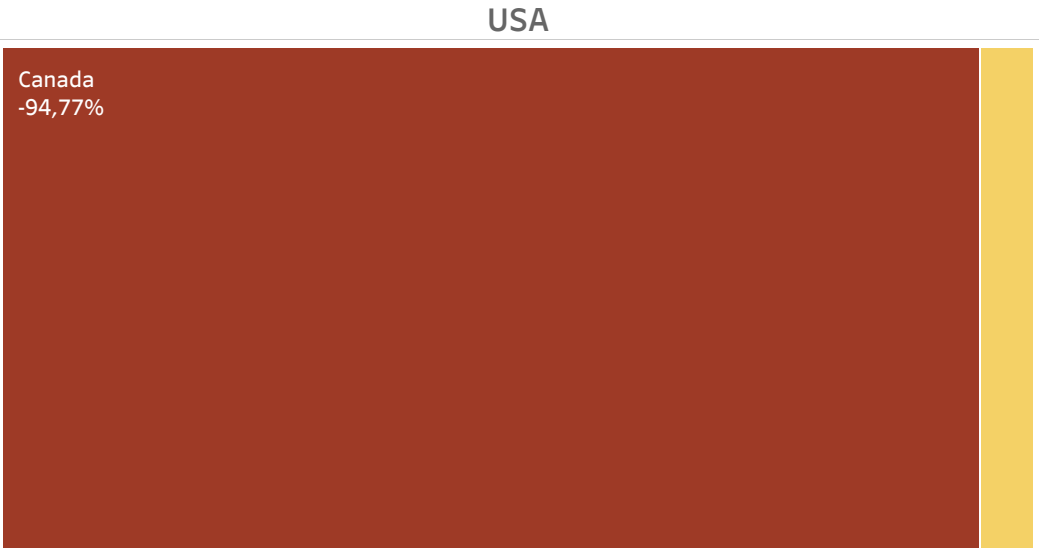
Largest Supplying Countries in LTM (US \$)



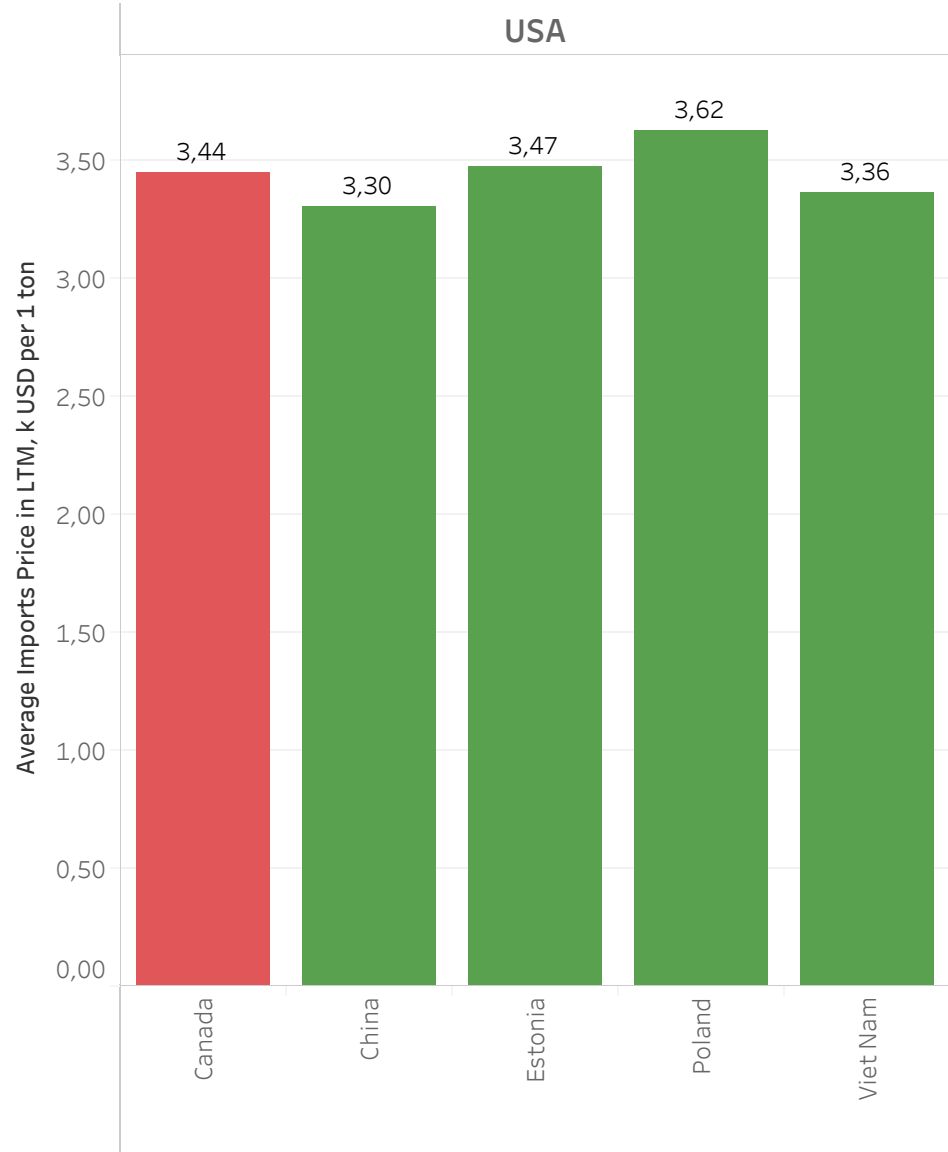
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



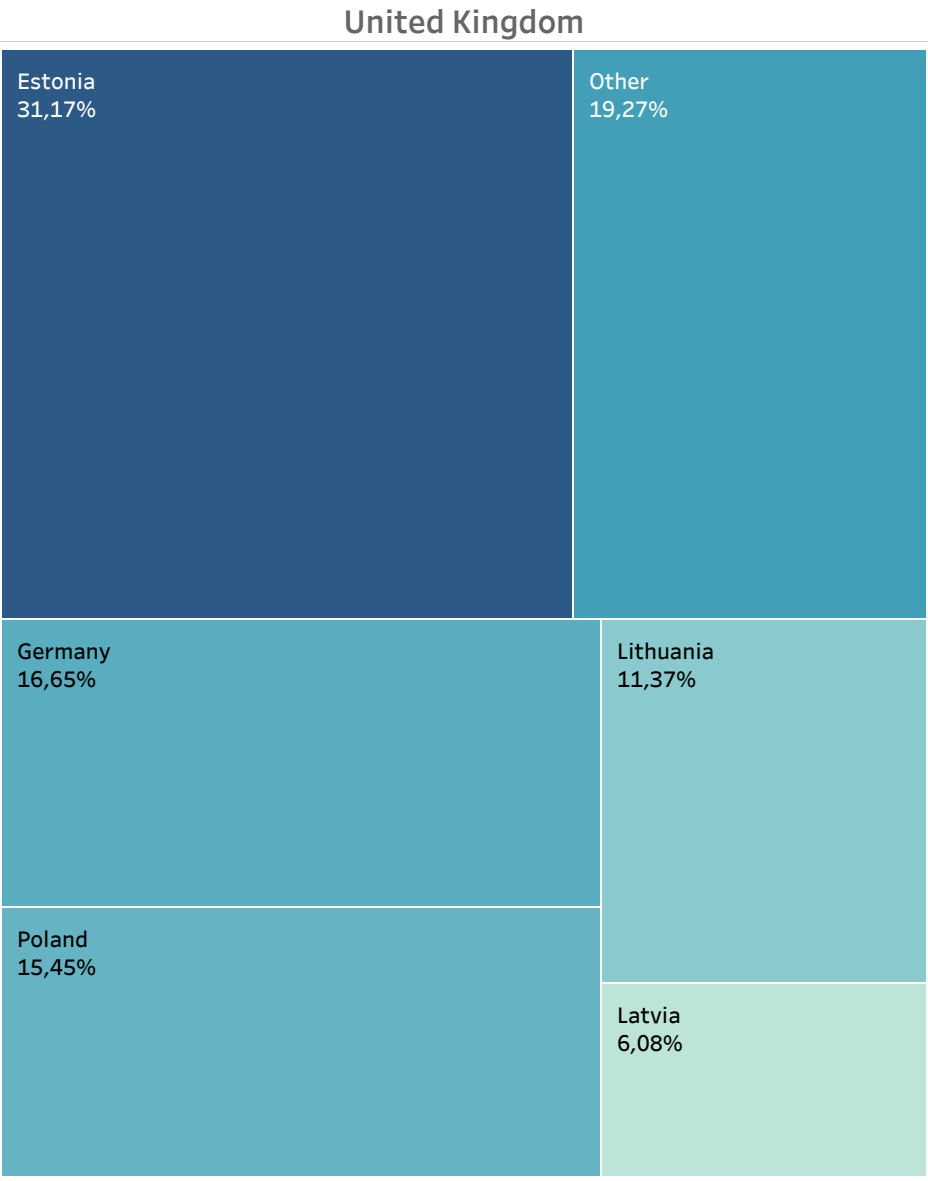
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



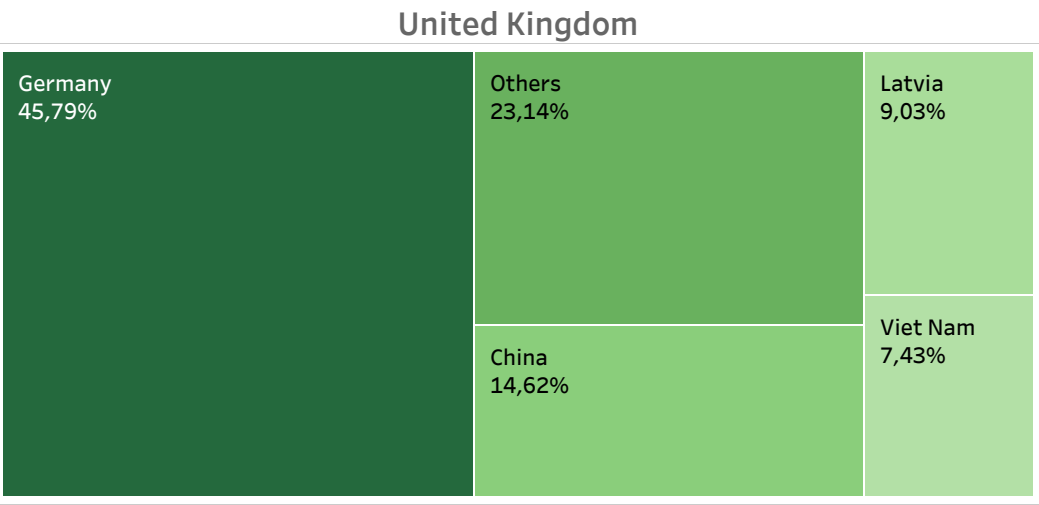
Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

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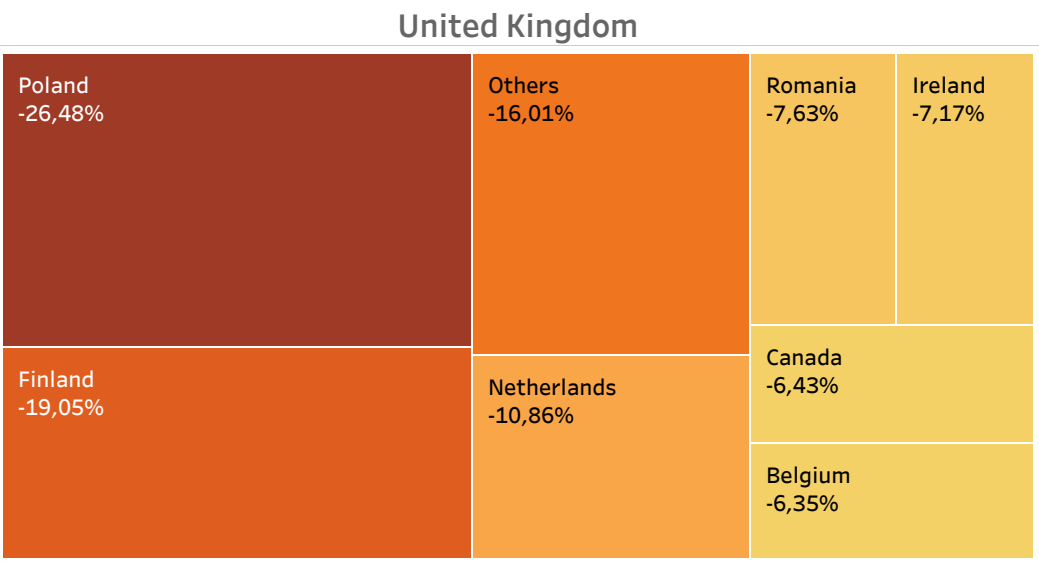
Largest Supplying Countries in LTM (US \$)



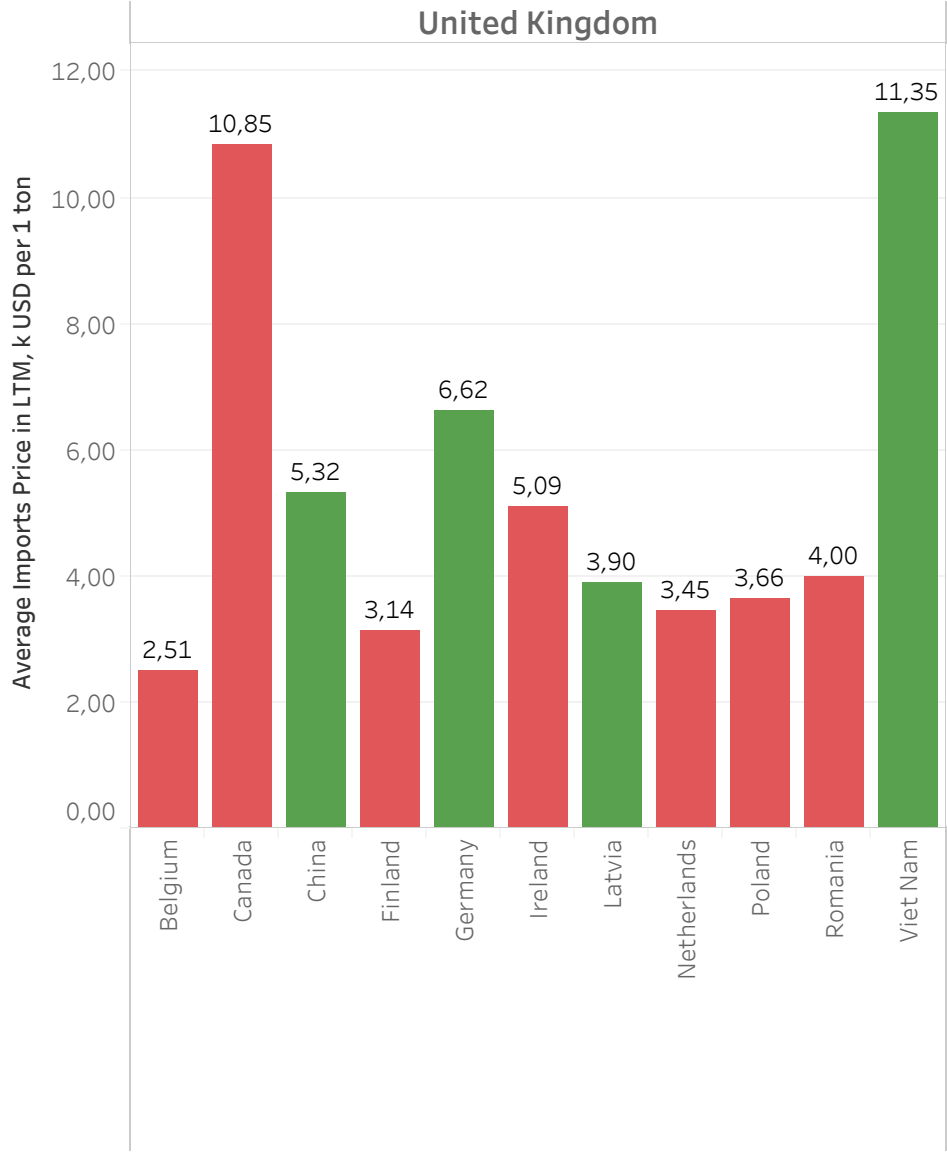
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



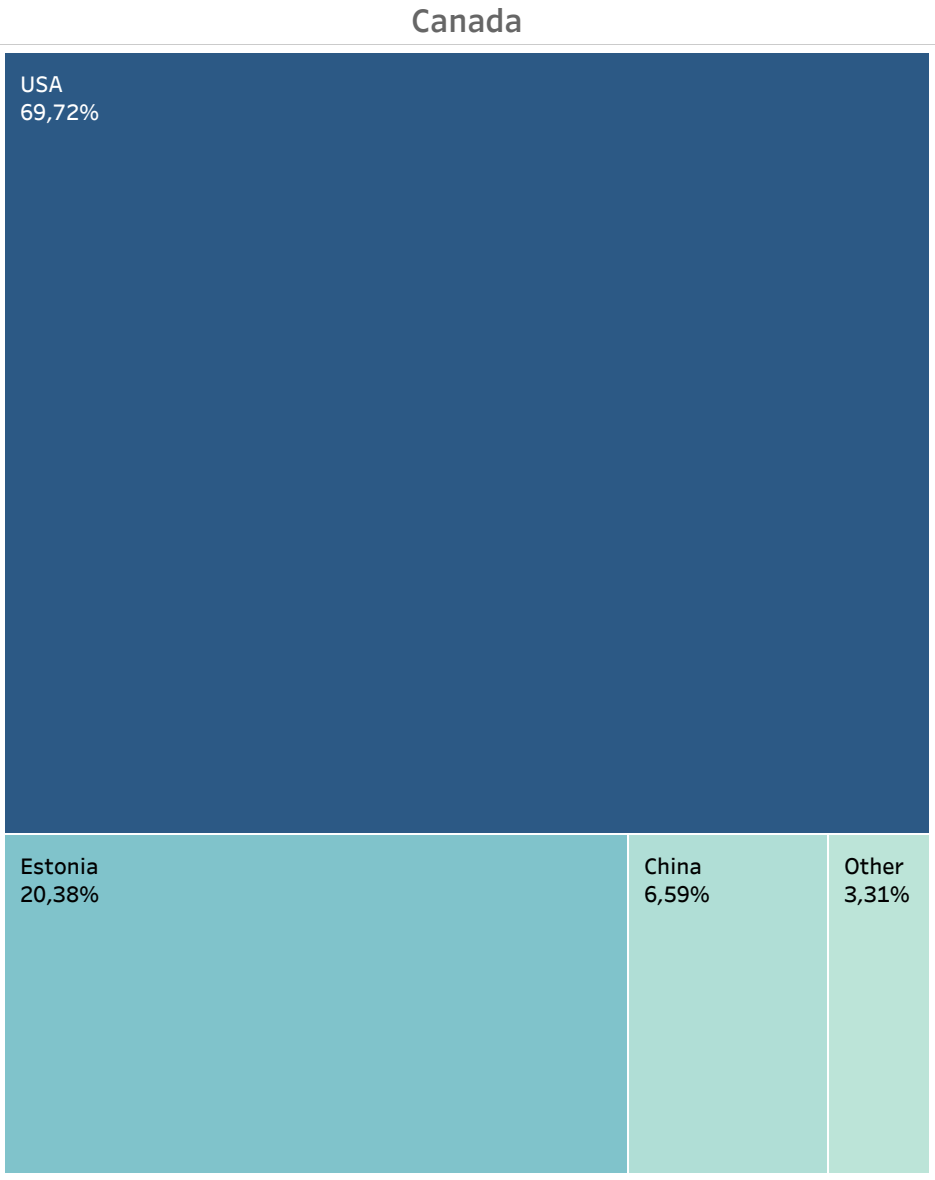
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the analyzed country, reflecting the shares of the supplying countries in total absolute positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

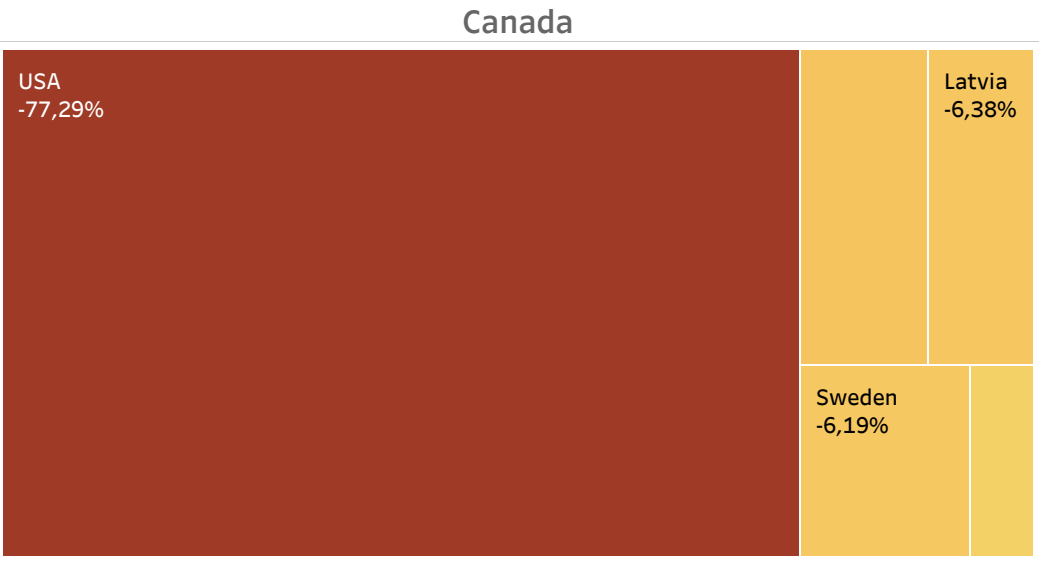
Largest Supplying Countries in LTM (US \$)



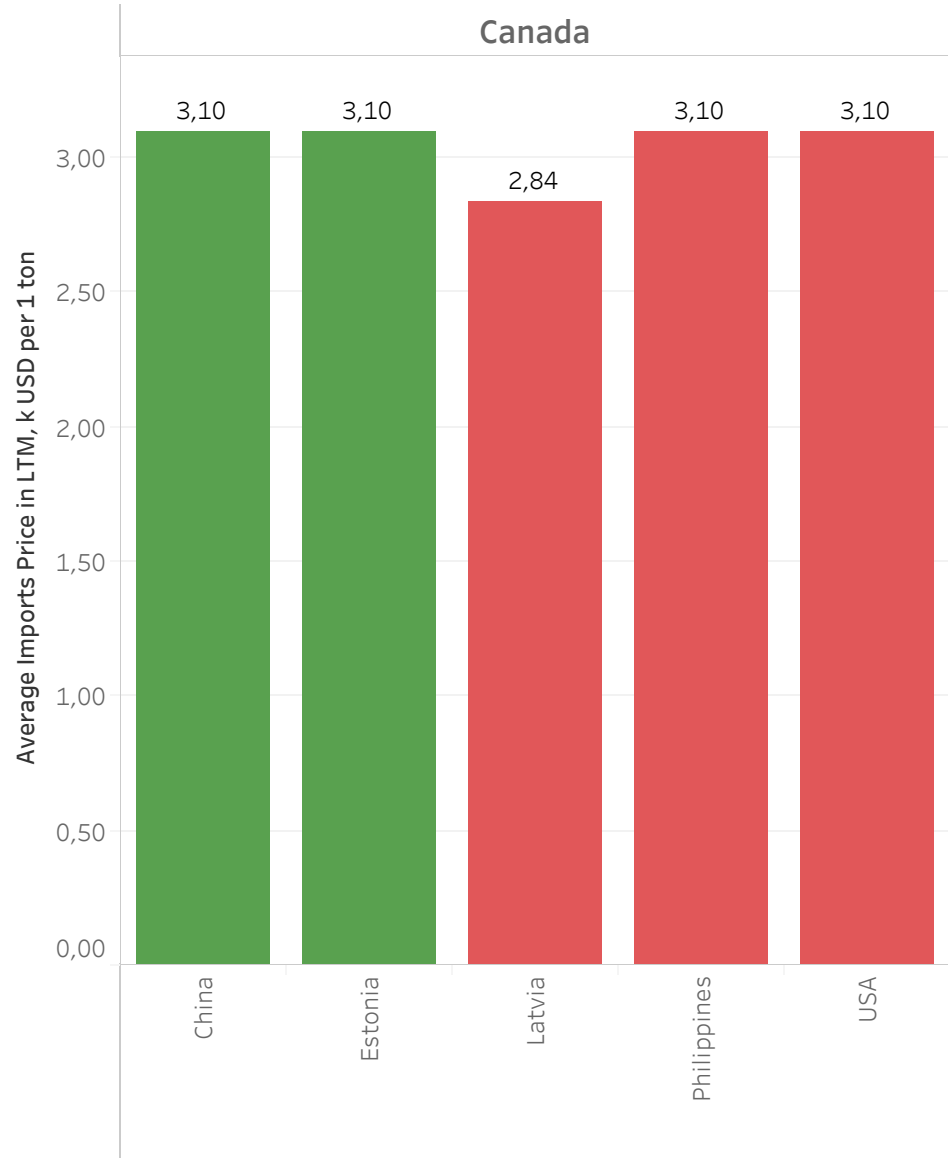
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



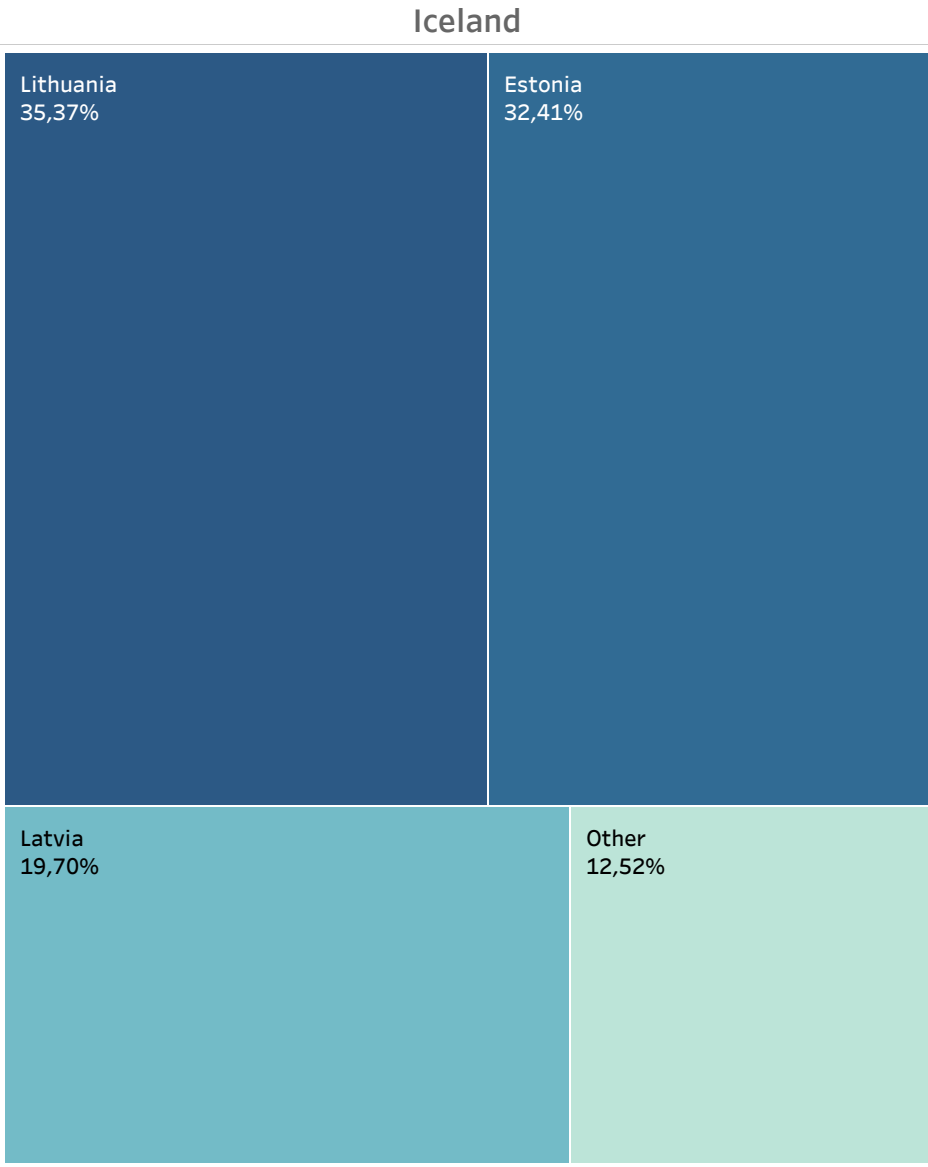
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



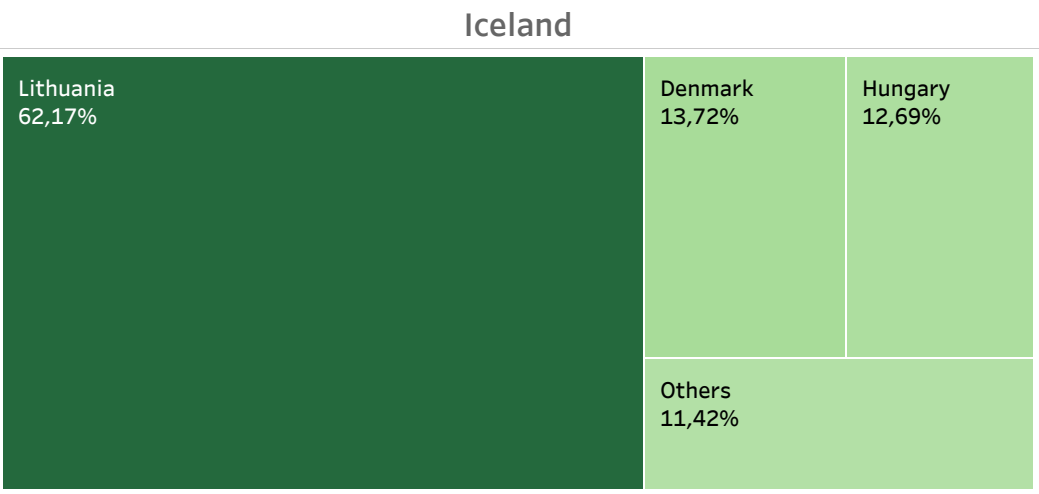
Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

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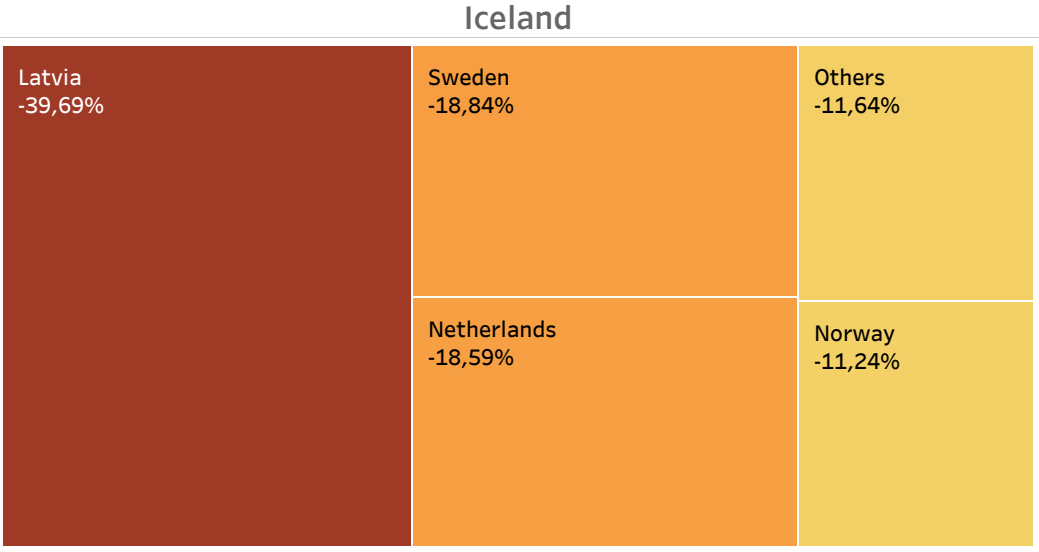
Largest Supplying Countries in LTM (US \$)



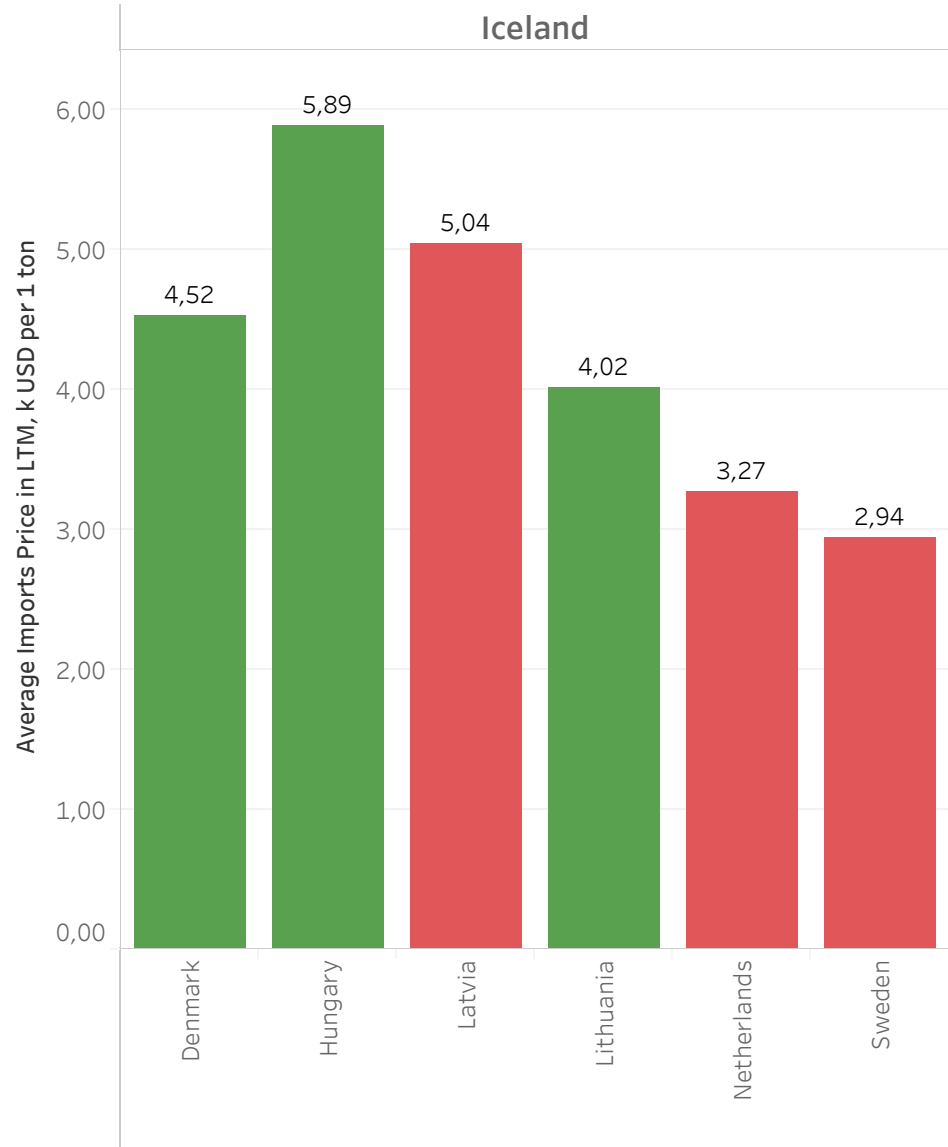
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



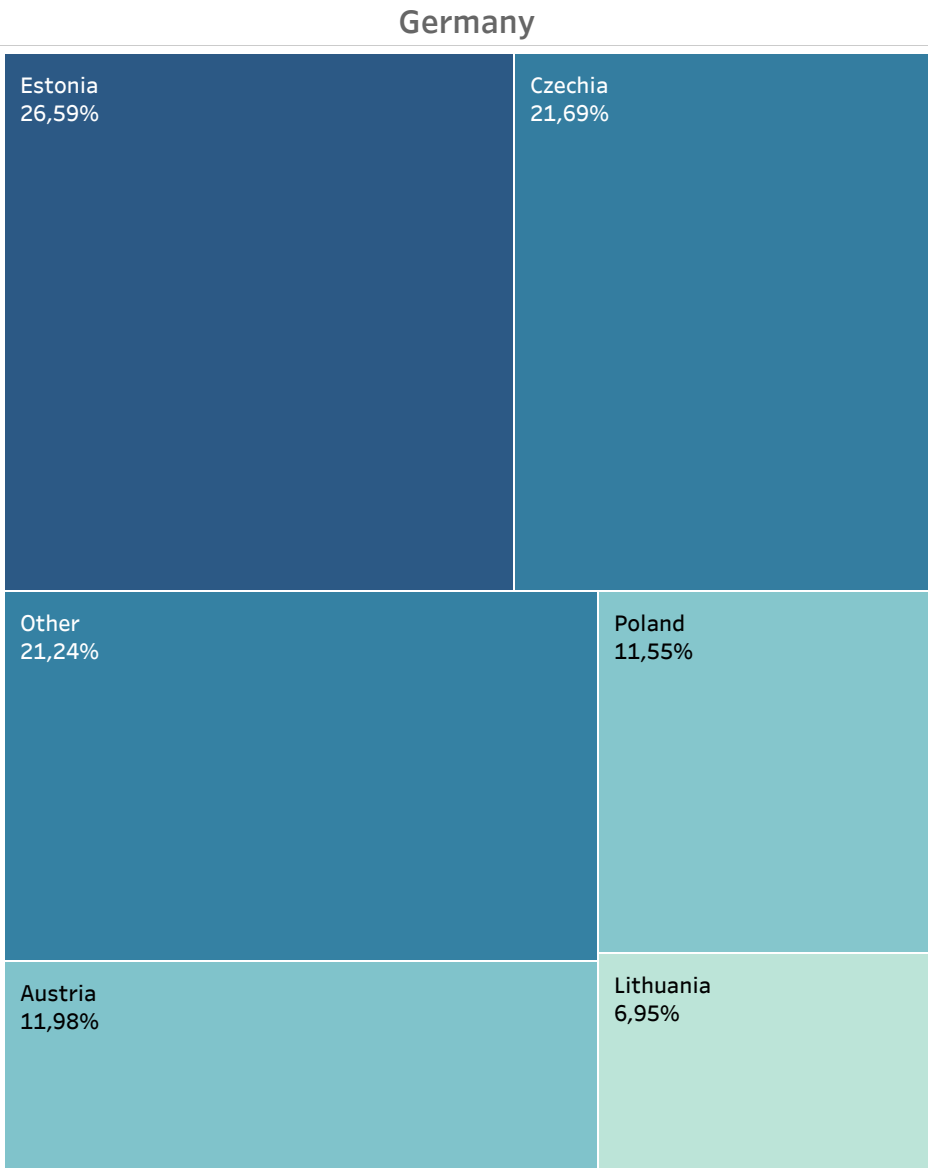
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



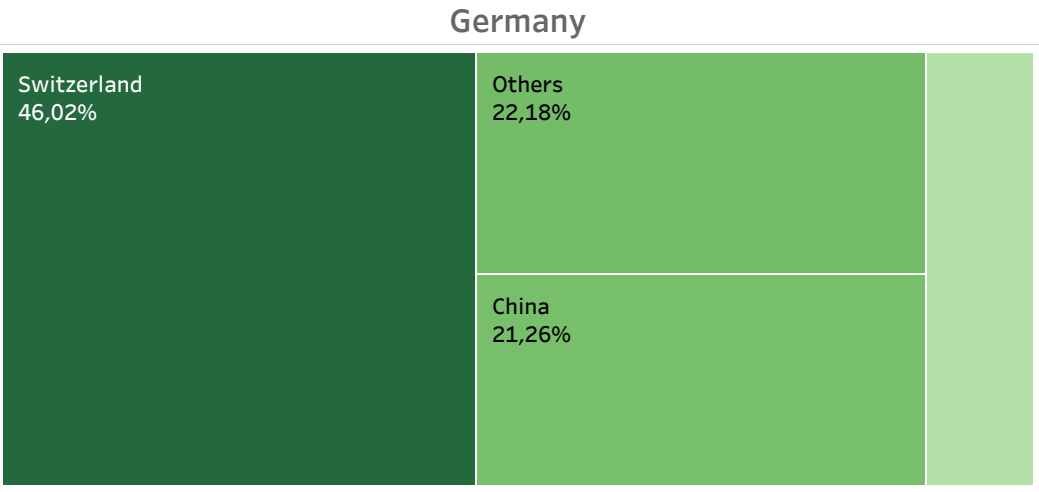
Supplying Countries to the Most Declining Markets: Country-Specific Data (US \$)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

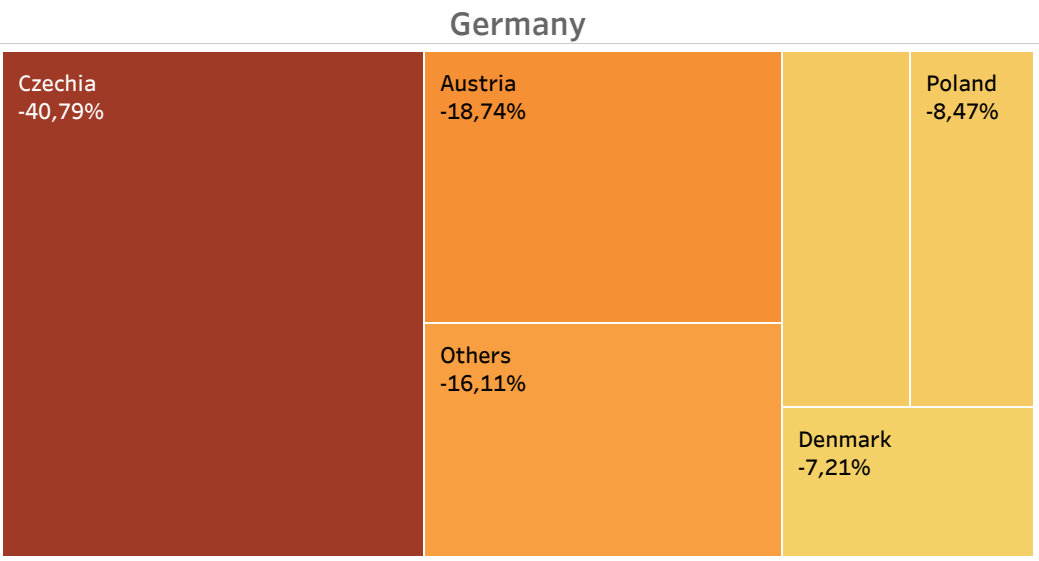
Largest Supplying Countries in LTM (US \$)



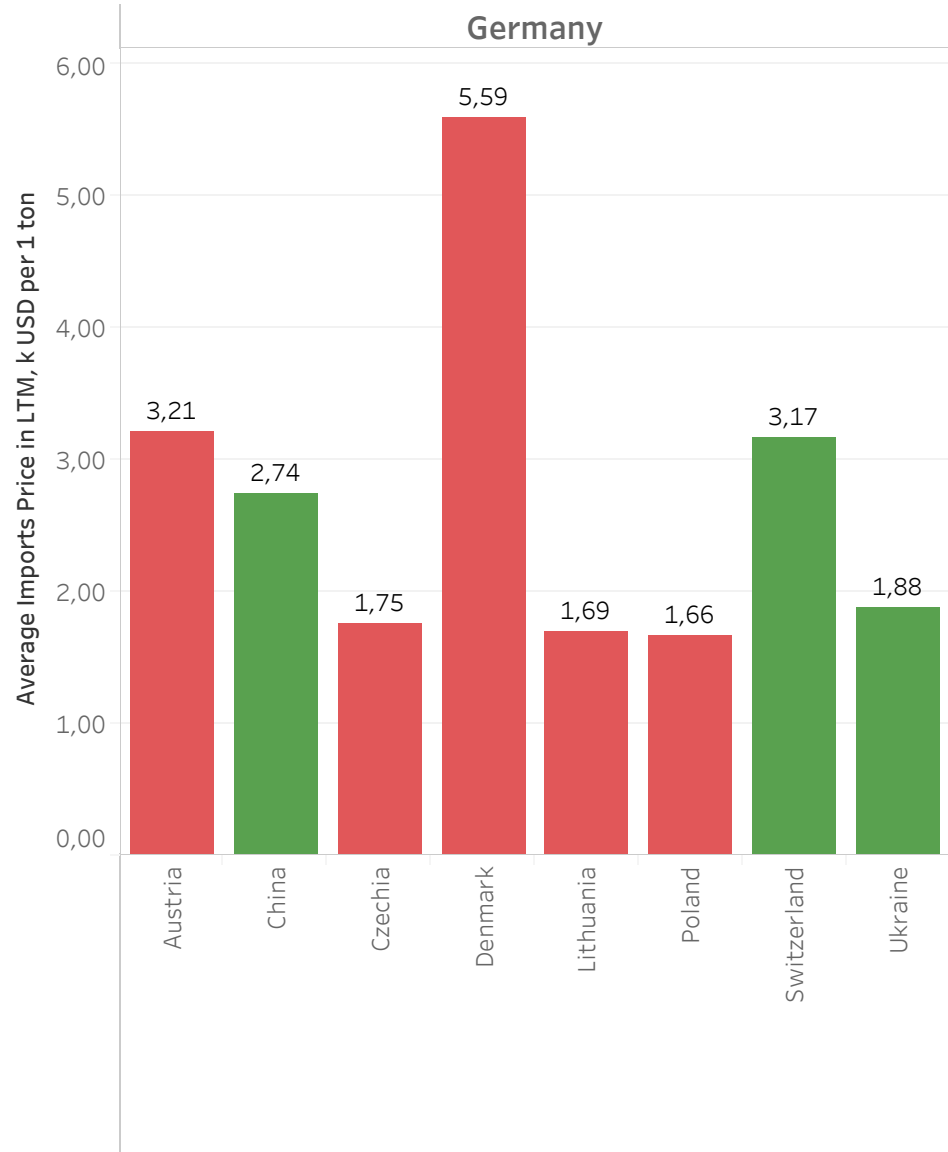
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



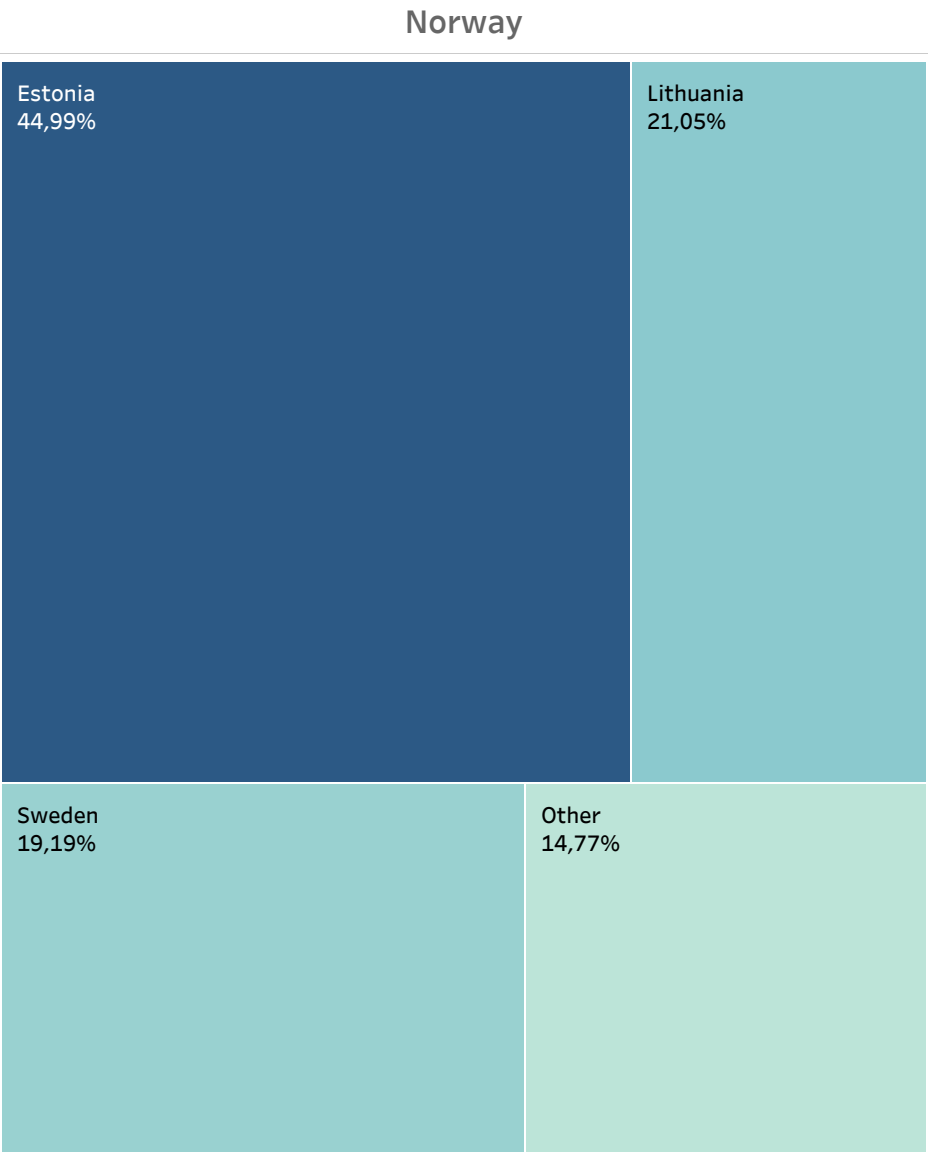
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



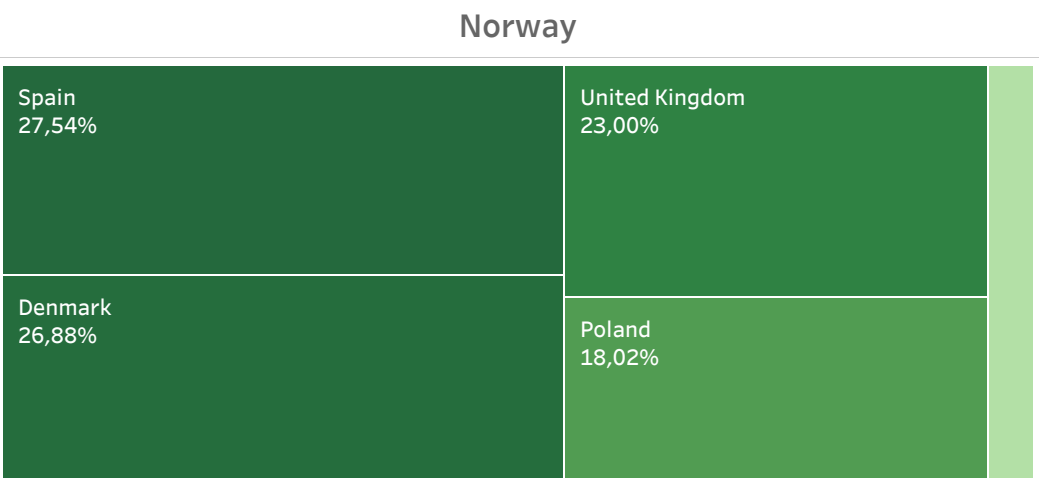
Supplying Countries to the Most Declining Markets: Country-Specific Data (US \$)

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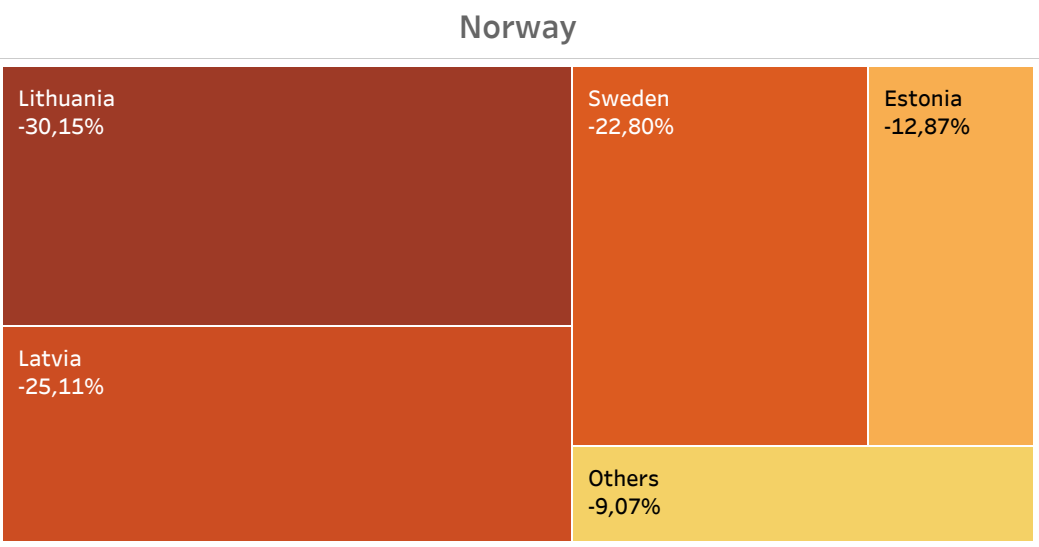
Largest Supplying Countries in LTM (US \$)



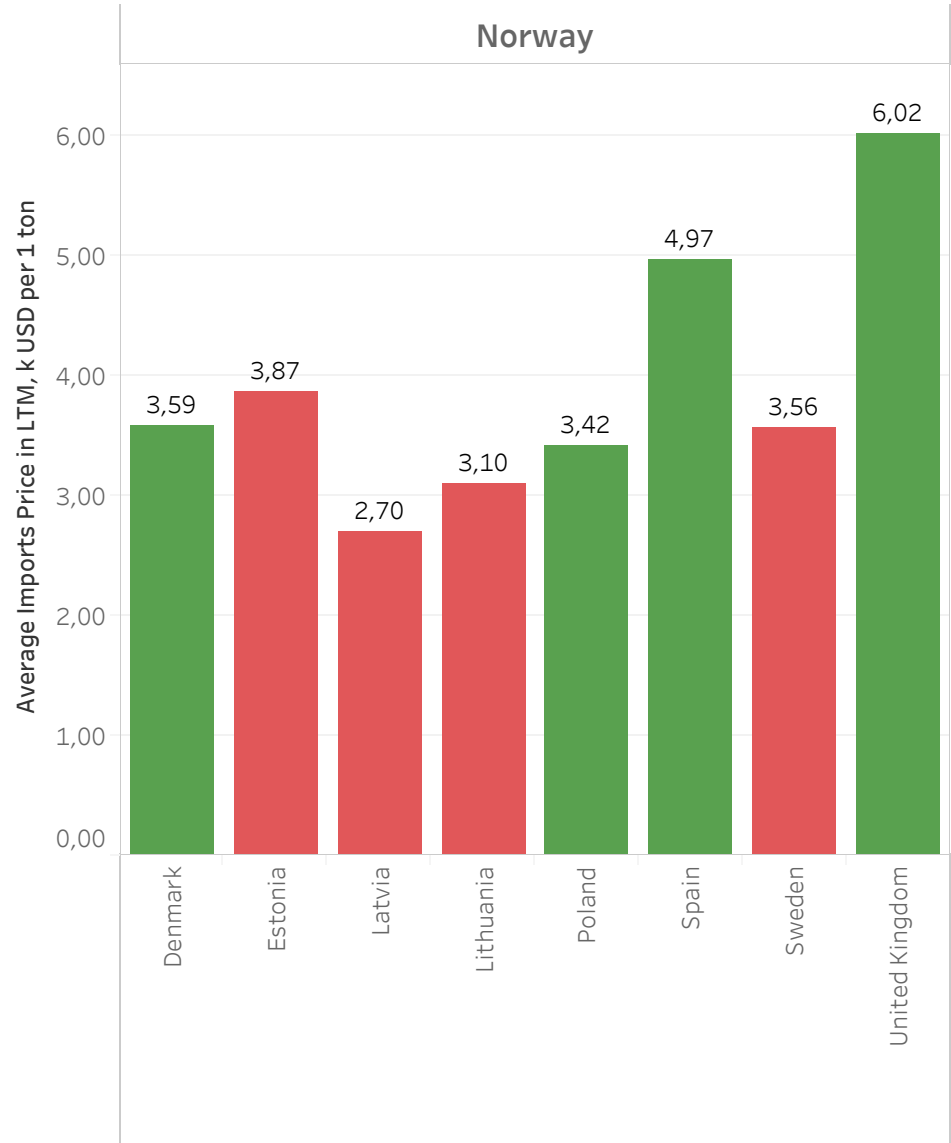
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



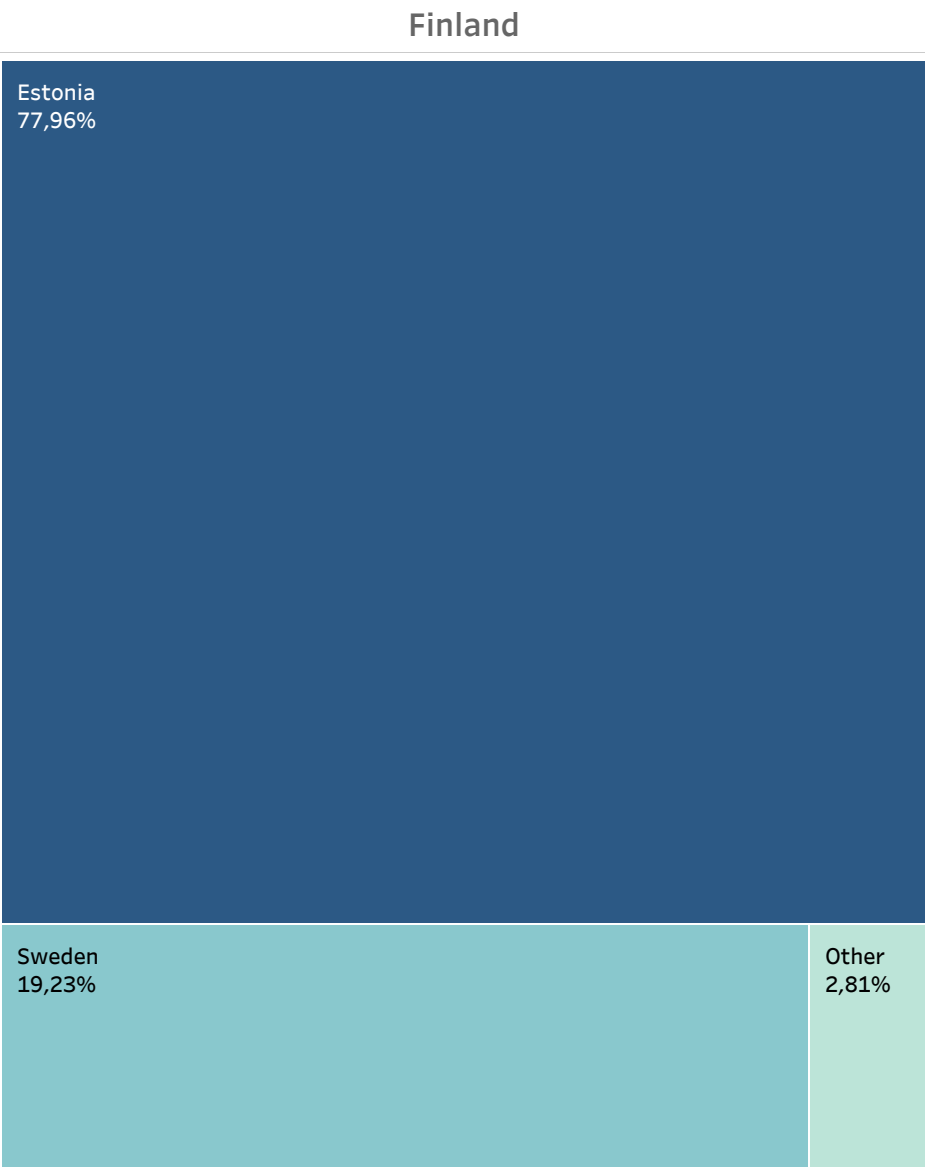
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



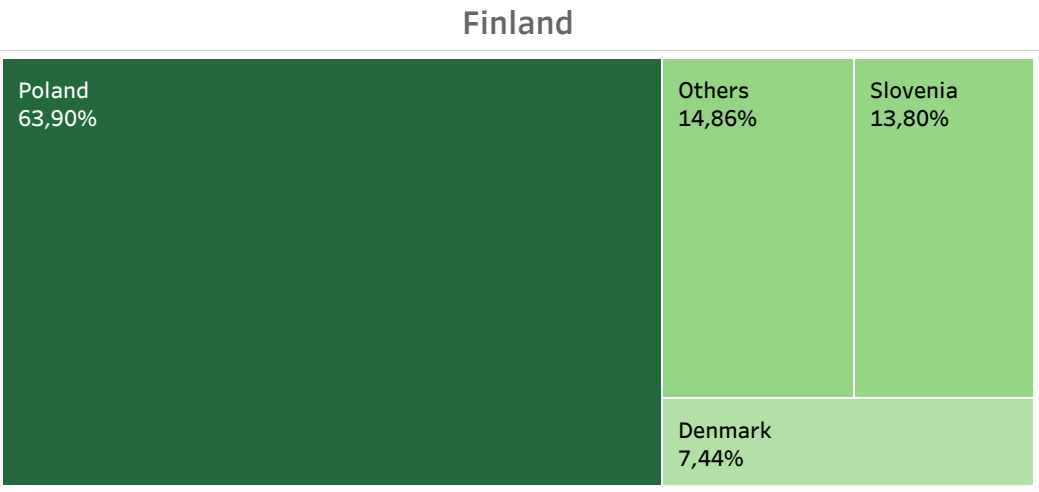
Supplying Countries to the Most Declining Markets: Country-Specific Data (US \$)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

Largest Supplying Countries in LTM (US \$)



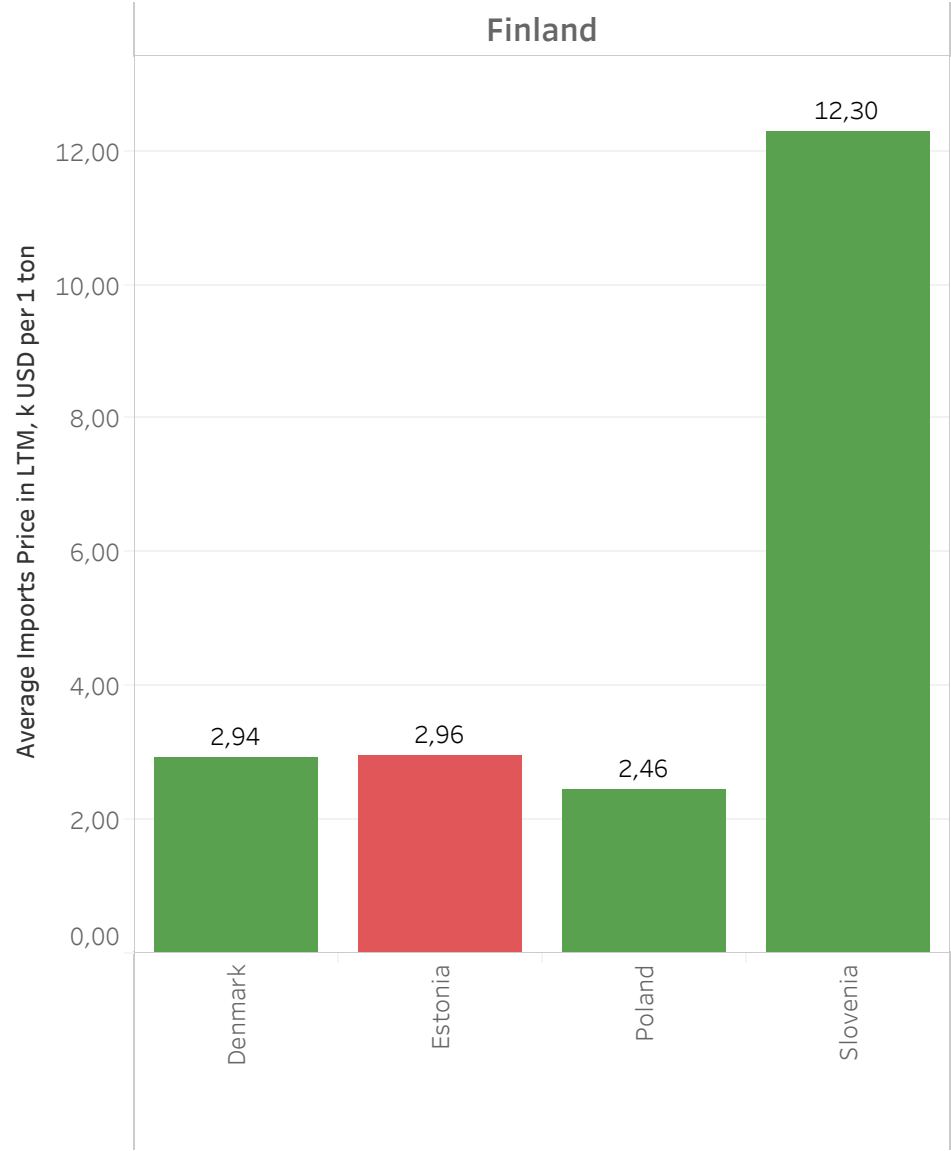
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



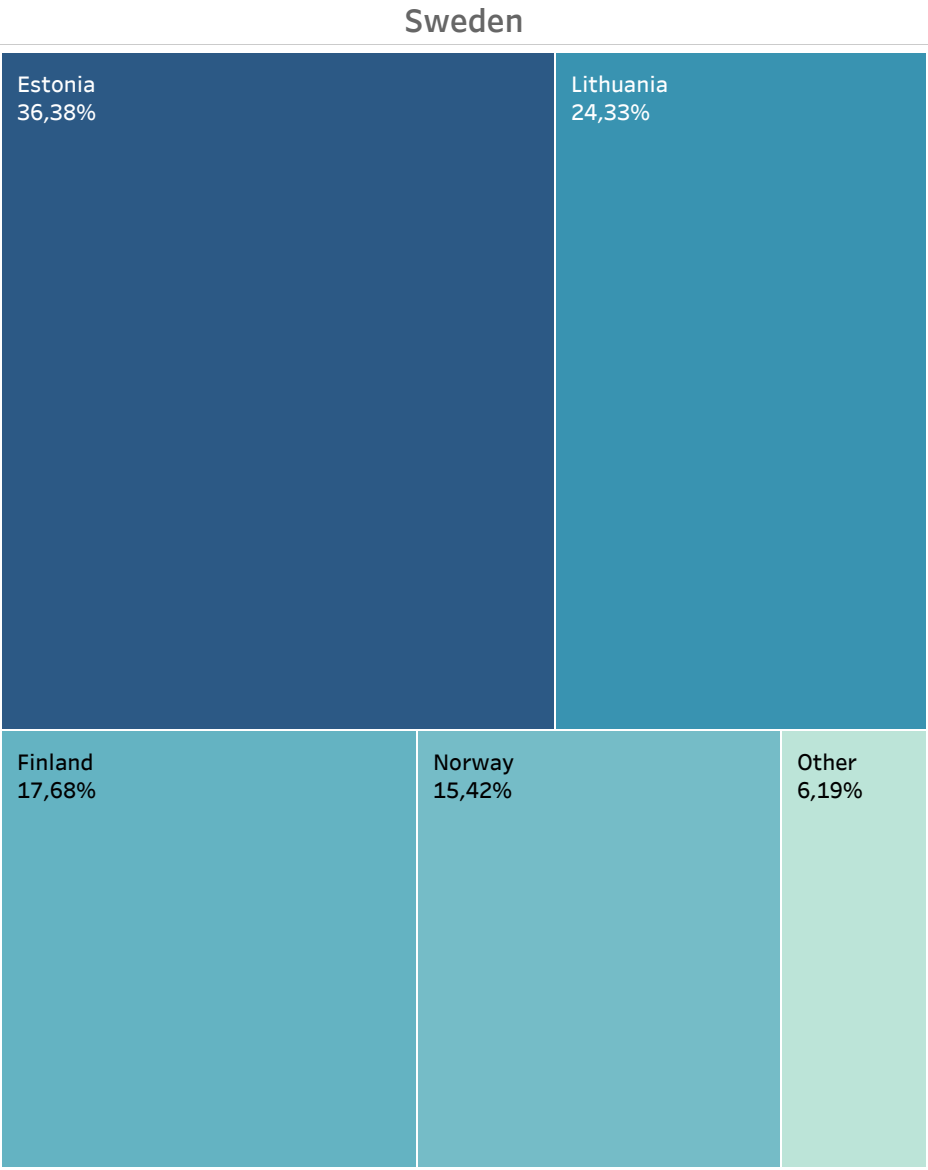
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



Supplying Countries to the Most Declining Markets: Country-Specific Data (US \$)

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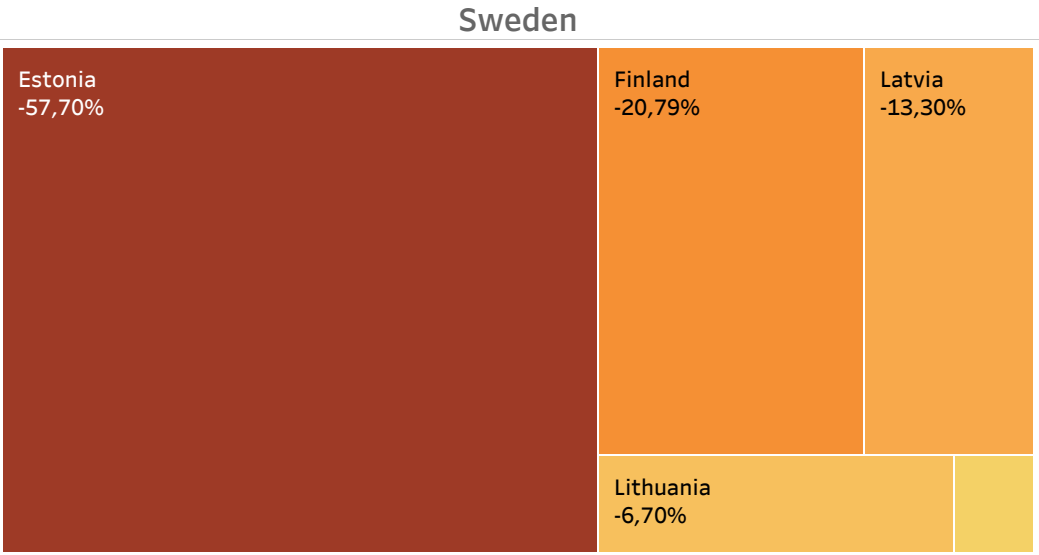
Largest Supplying Countries in LTM (US \$)



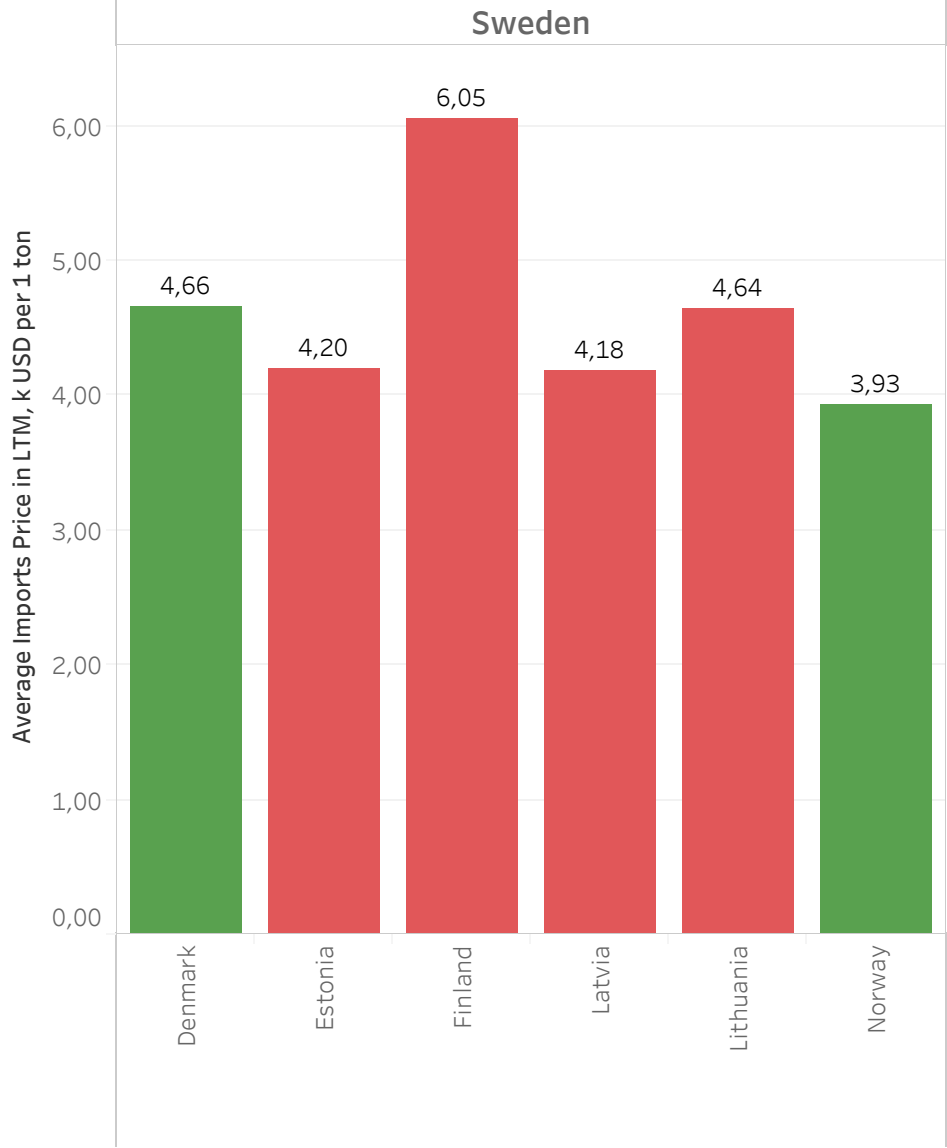
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



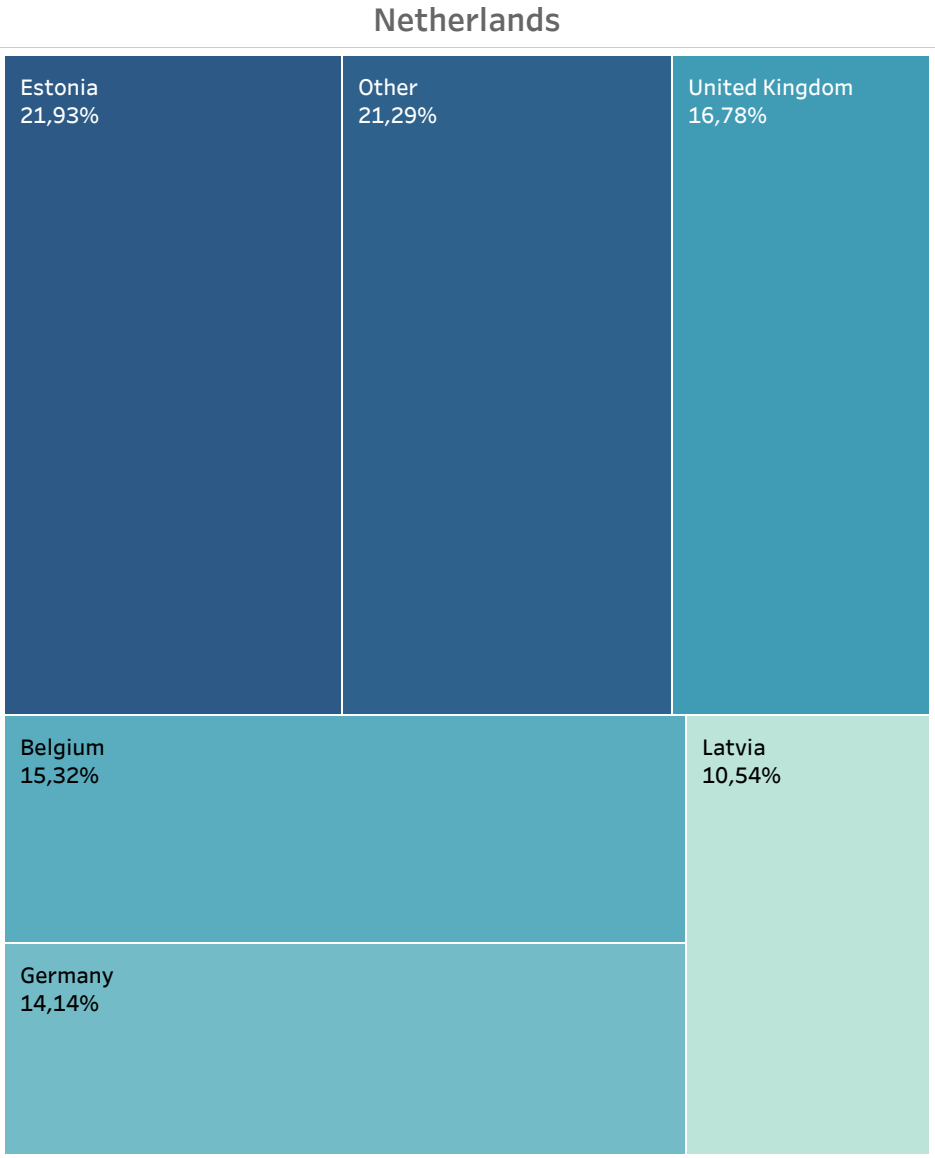
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



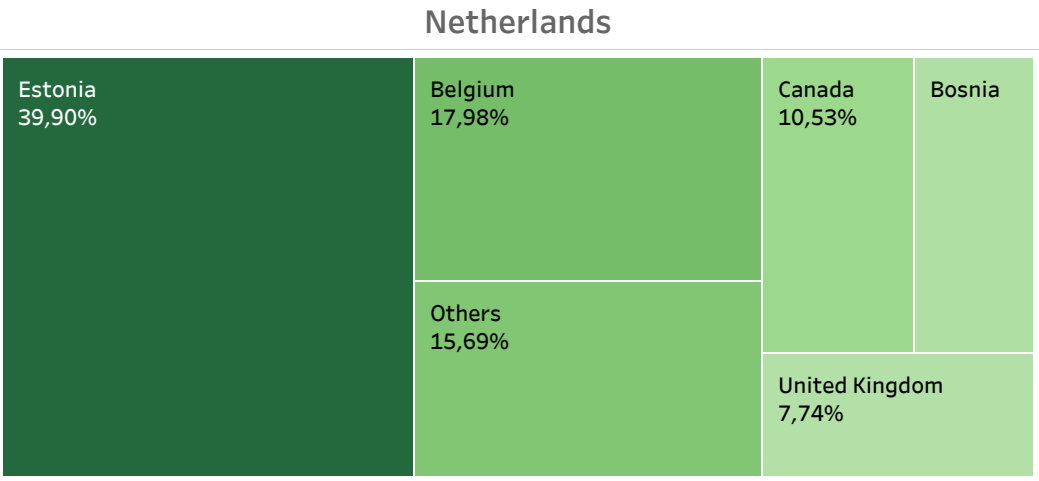
Supplying Countries to the Most Declining Markets: Country-Specific Data (US \$)

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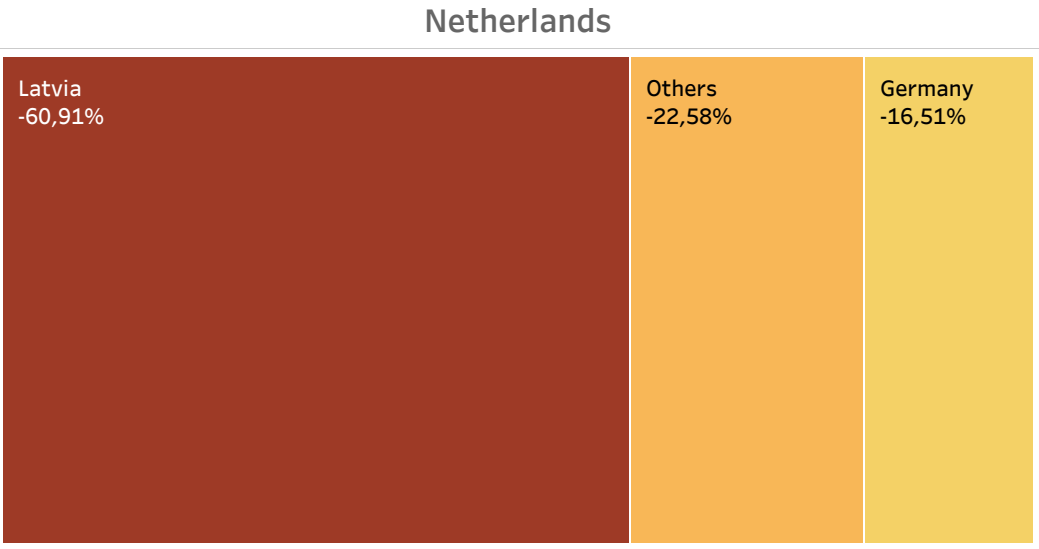
Largest Supplying Countries in LTM (US \$)



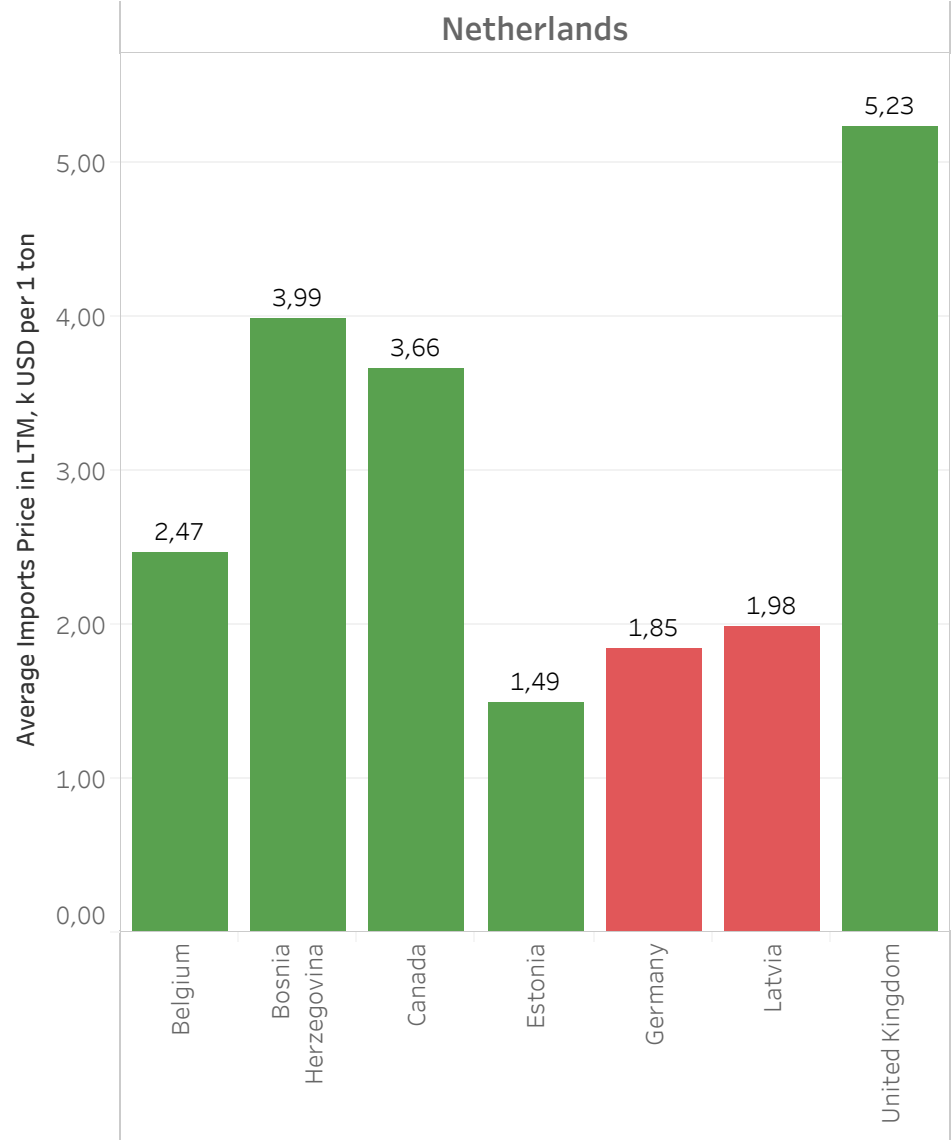
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



Most Growing and Most Declining Markets by Imports Volume Change (tons)

This is the next part of the analysis of the markets (out of the countries analyzed) that have either experienced the highest growth rates in imports during the LTM period (or, for certain product markets, exhibited the slowest rates of decline), and countries that have experienced the most significant declines in imports. It is now based on changes in imports volumes, expressed in tons. The countries falling into both categories, based on imports volumes changes, are presented in the accompanying tables.

Fastest Growing / Slowest Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, kg	Imports in LTM, kg	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
USA	01.2024 - 12.2024	20 531 774	73 393 805	38,84%
Ireland	01.2024 - 12.2024	6 290 310	16 293 105	62,89%
Belgium	01.2024 - 12.2024	1 386 797	8 530 614	19,41%
Spain	11.2023 - 10.2024	889 565	6 179 520	16,82%
Canada	01.2024 - 12.2024	137 715	8 631 196	1,62%
Japan	01.2024 - 12.2024	-39 286	5 030 421	-0,77%
Iceland	01.2024 - 12.2024	-335 893	8 769 857	-3,69%
Denmark	01.2024 - 12.2024	-594 947	10 667 538	-5,28%
Czechia	01.2024 - 12.2024	-877 299	5 507 187	-13,74%
United Kingdom	01.2024 - 12.2024	-1 391 970	43 680 548	-3,09%

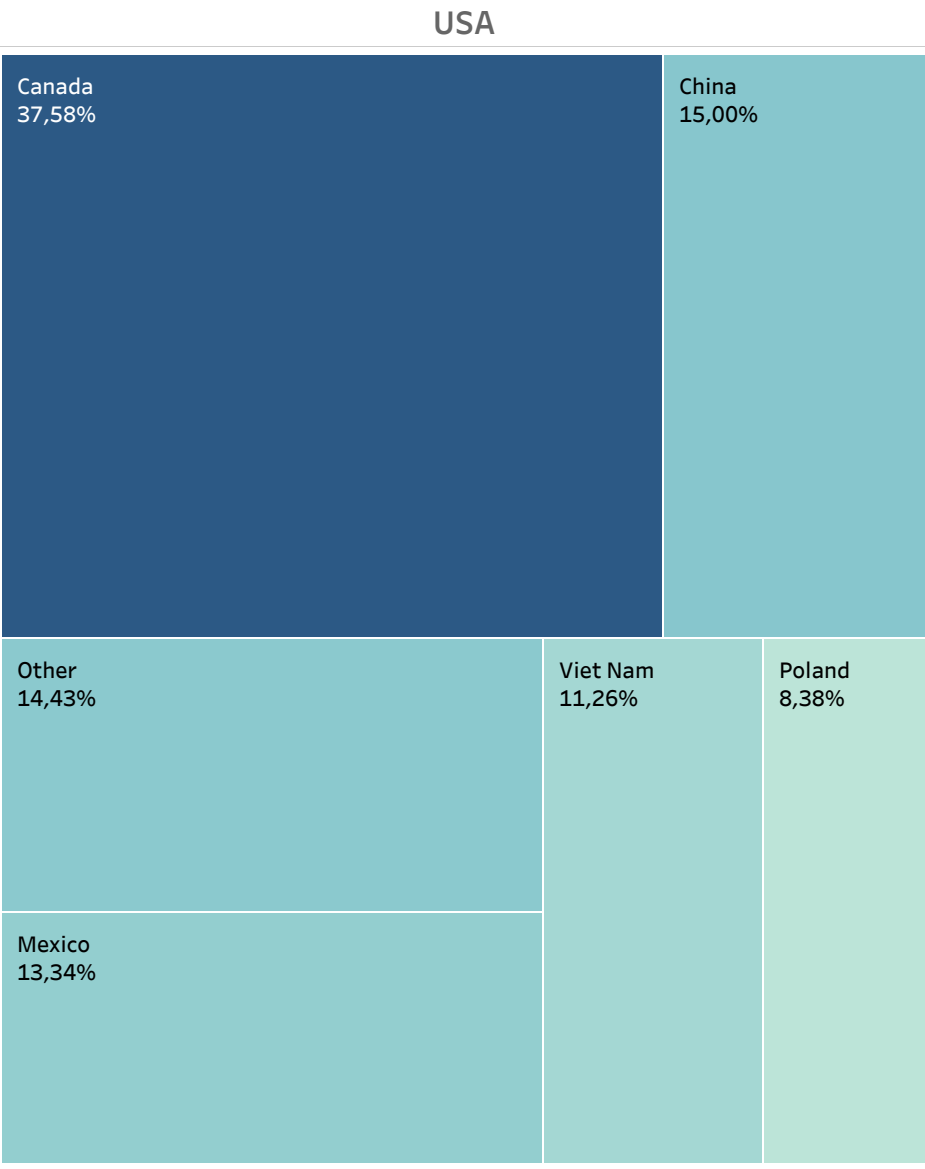
Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, kg	Imports in LTM, kg	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Germany	01.2024 - 12.2024	-26 553 185	97 673 094	-21,37%
Norway	01.2024 - 12.2024	-13 959 210	43 253 512	-24,40%
Portugal	01.2024 - 12.2024	-10 627 726	1 540 756	-87,34%
France	03.2023 - 02.2024	-10 240 428	33 412 079	-23,46%
Finland	11.2023 - 10.2024	-10 061 101	8 197 728	-55,10%
Netherlands	01.2024 - 12.2024	-6 447 682	31 444 257	-17,02%
Sweden	01.2024 - 12.2024	-6 301 789	15 070 719	-29,49%
Italy	01.2024 - 12.2024	-3 191 799	22 486 048	-12,43%
Switzerland	01.2024 - 12.2024	-2 070 177	20 561 611	-9,15%
Poland	01.2024 - 12.2024	-1 420 075	7 952 680	-15,15%

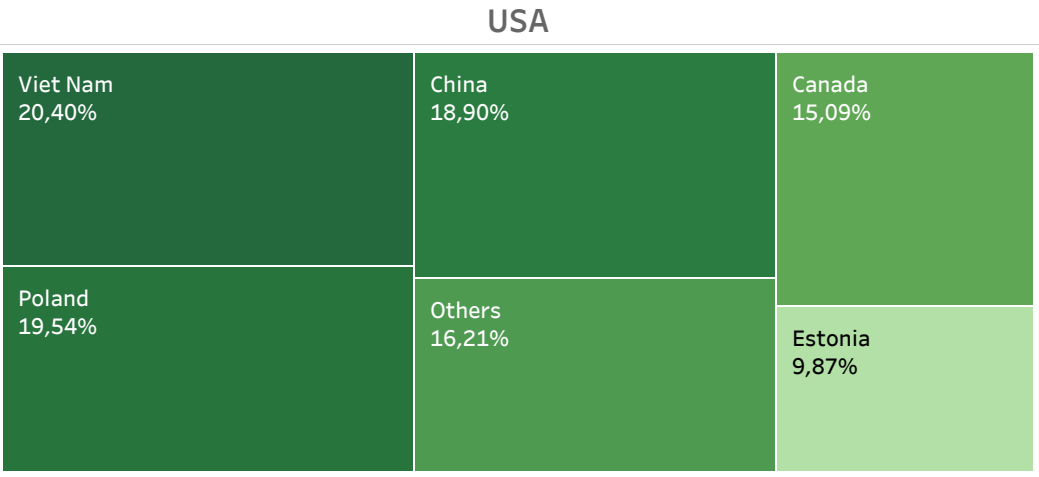
Supplying Countries to the Most Growing Markets: Country-Specific Data (tons)

This section provides a detailed analysis of the changes in the mix of the supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

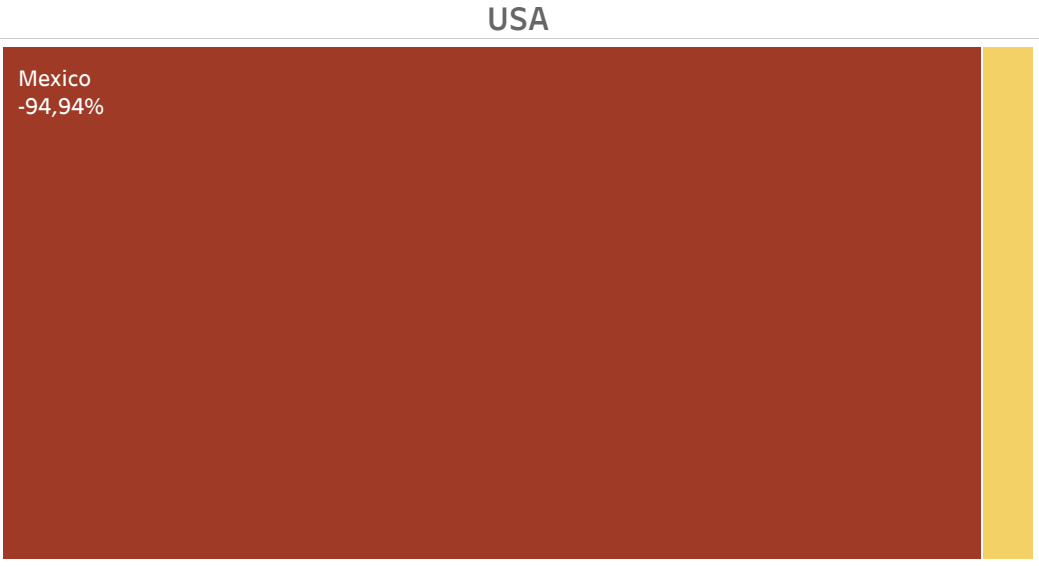
Largest Supplying Countries in LTM (tons)



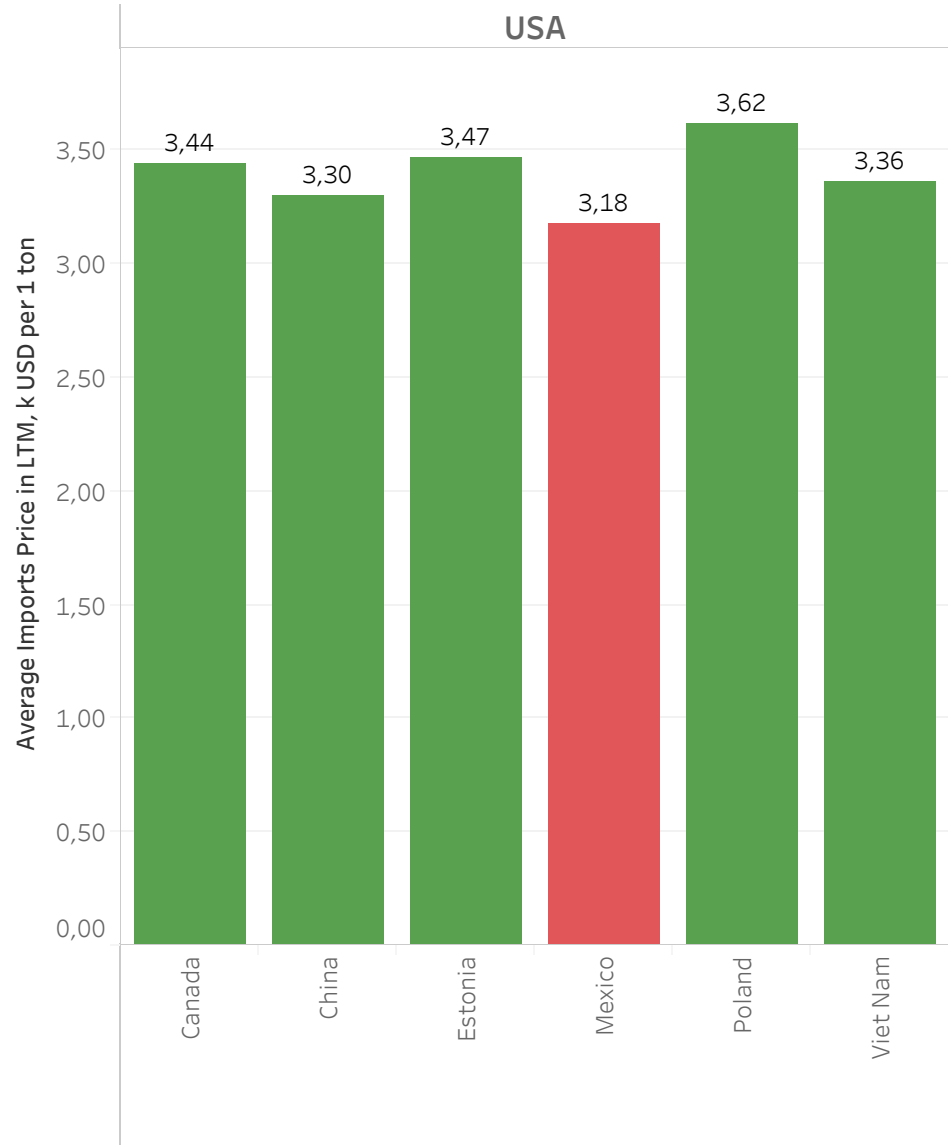
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



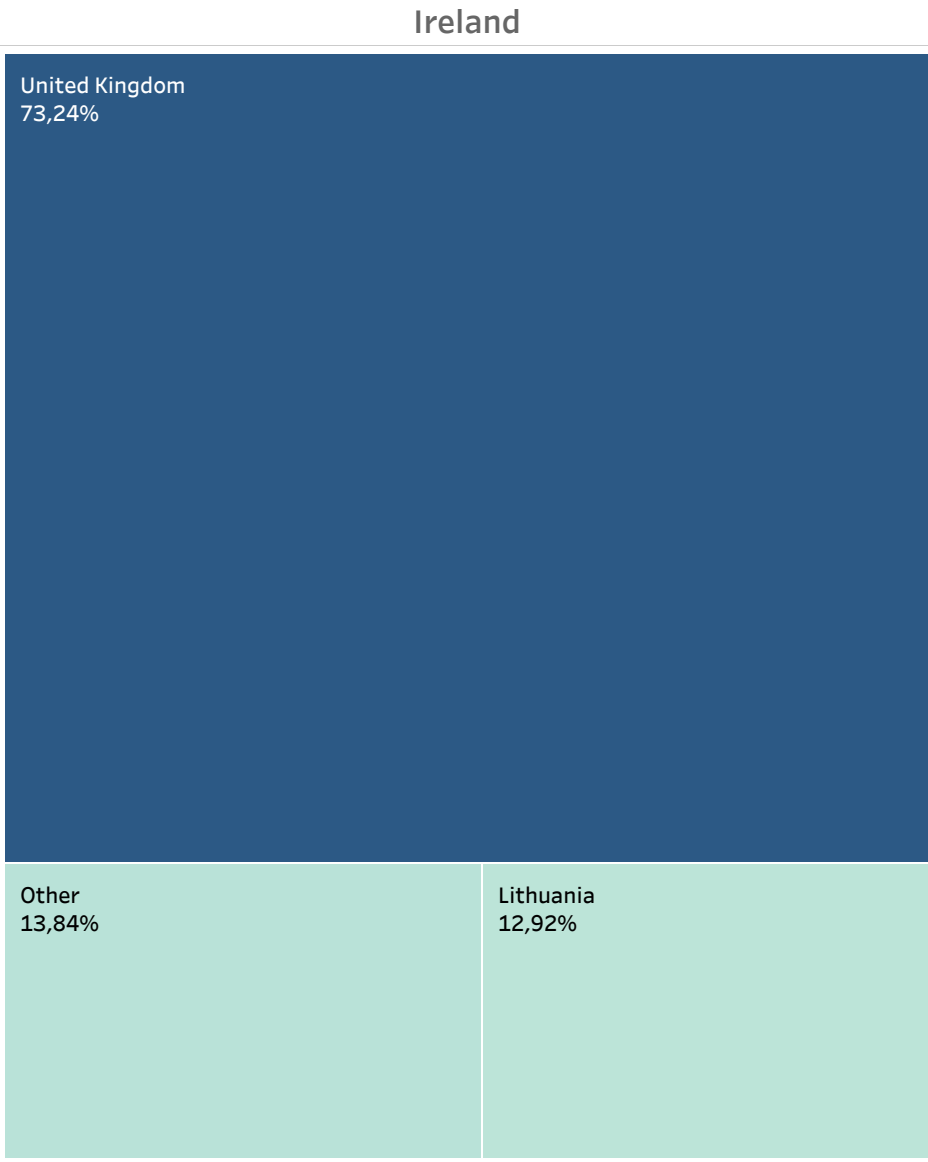
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



Supplying Countries to the Most Growing Markets: Country-Specific Data (tons)

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Largest Supplying Countries in LTM (tons)



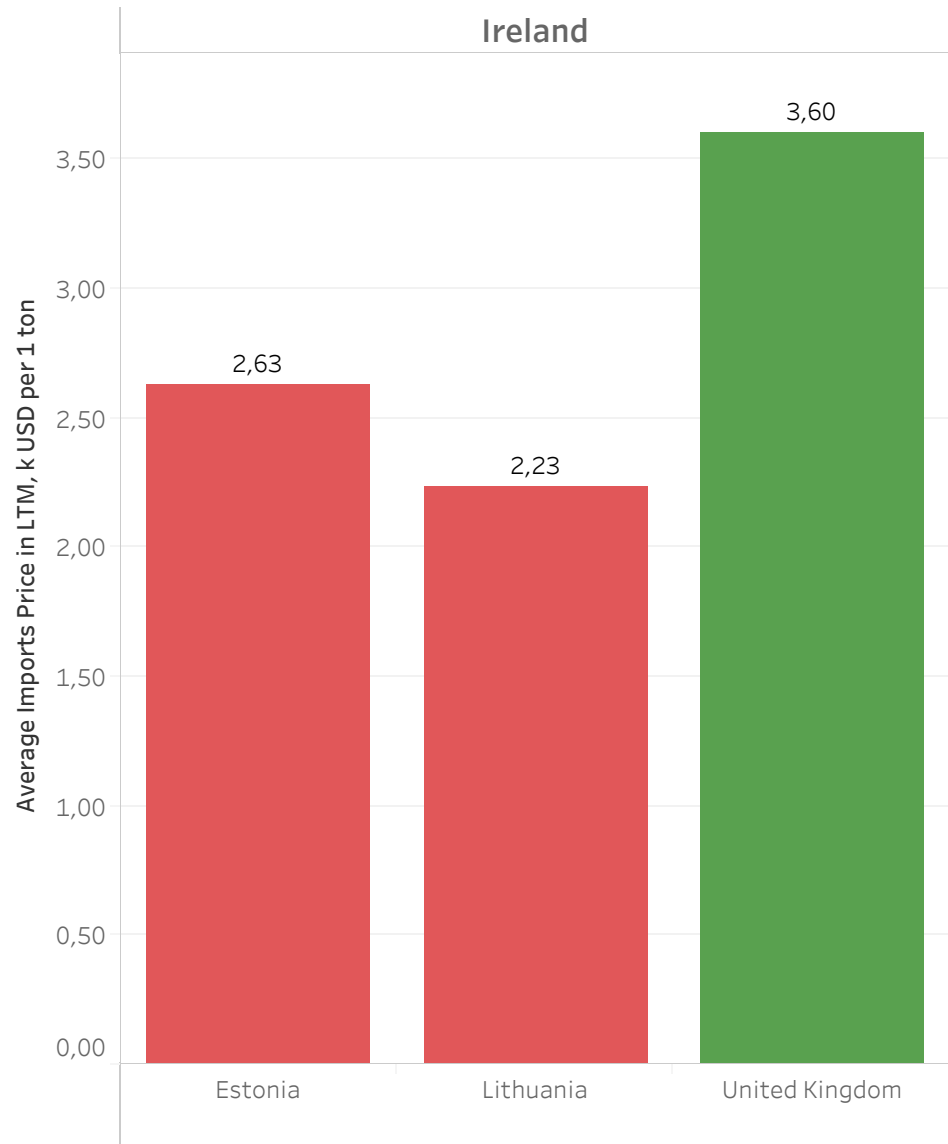
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



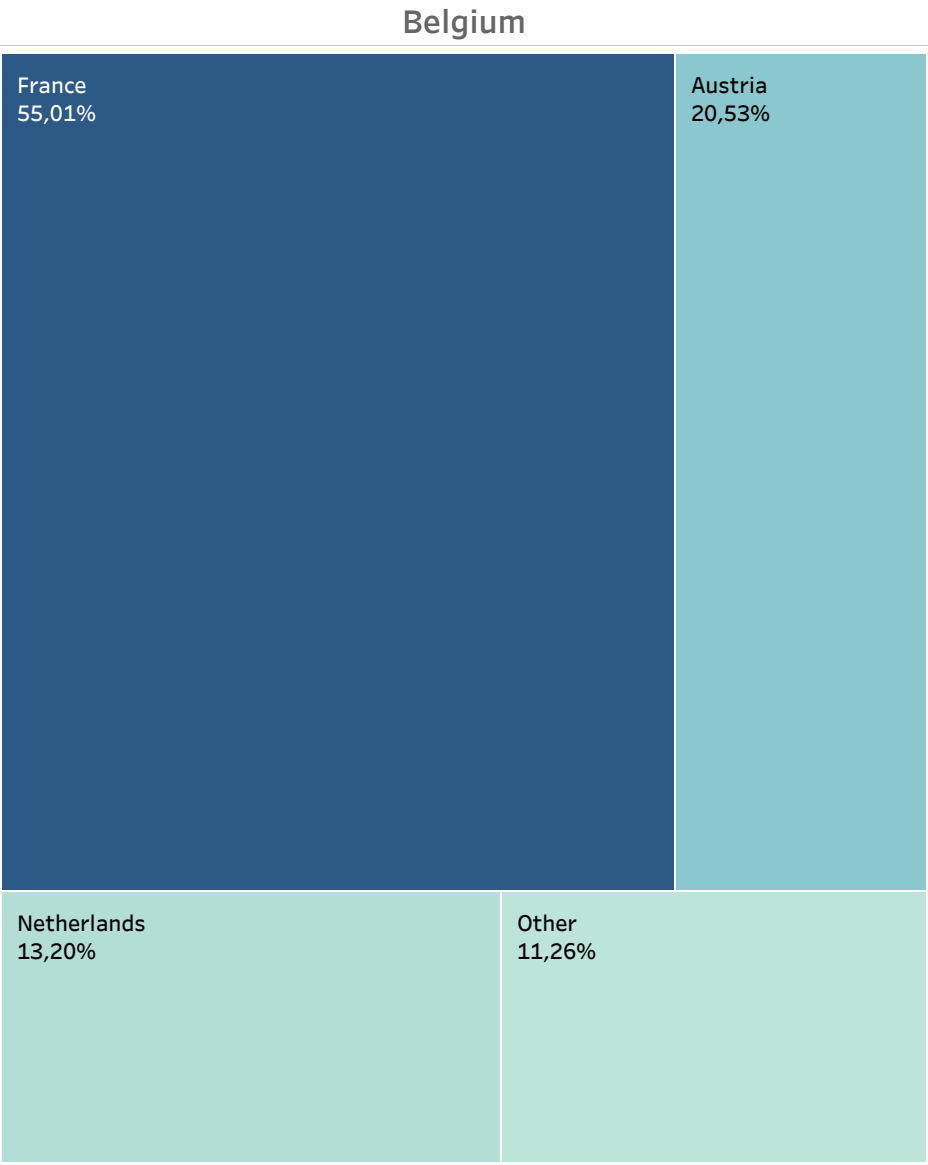
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



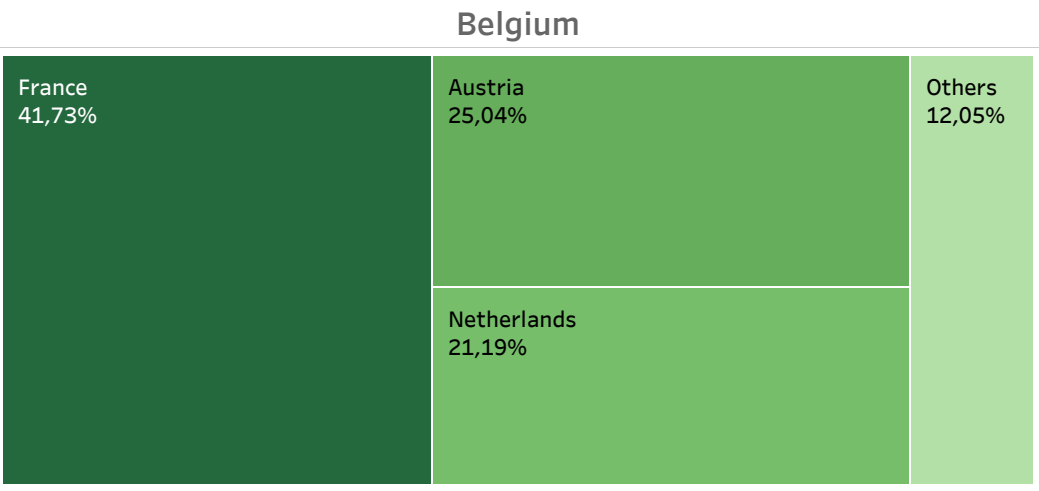
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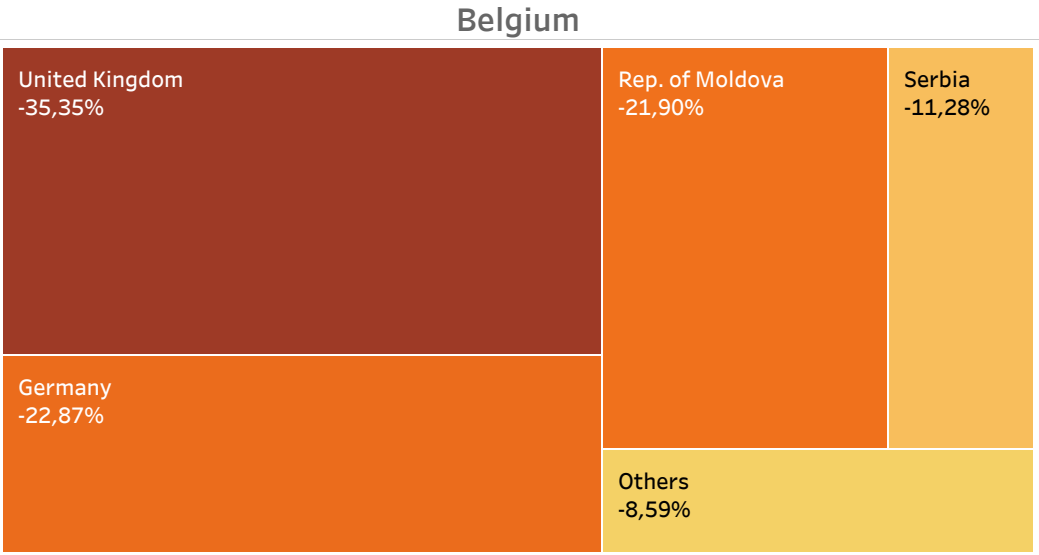
Largest Supplying Countries in LTM (tons)



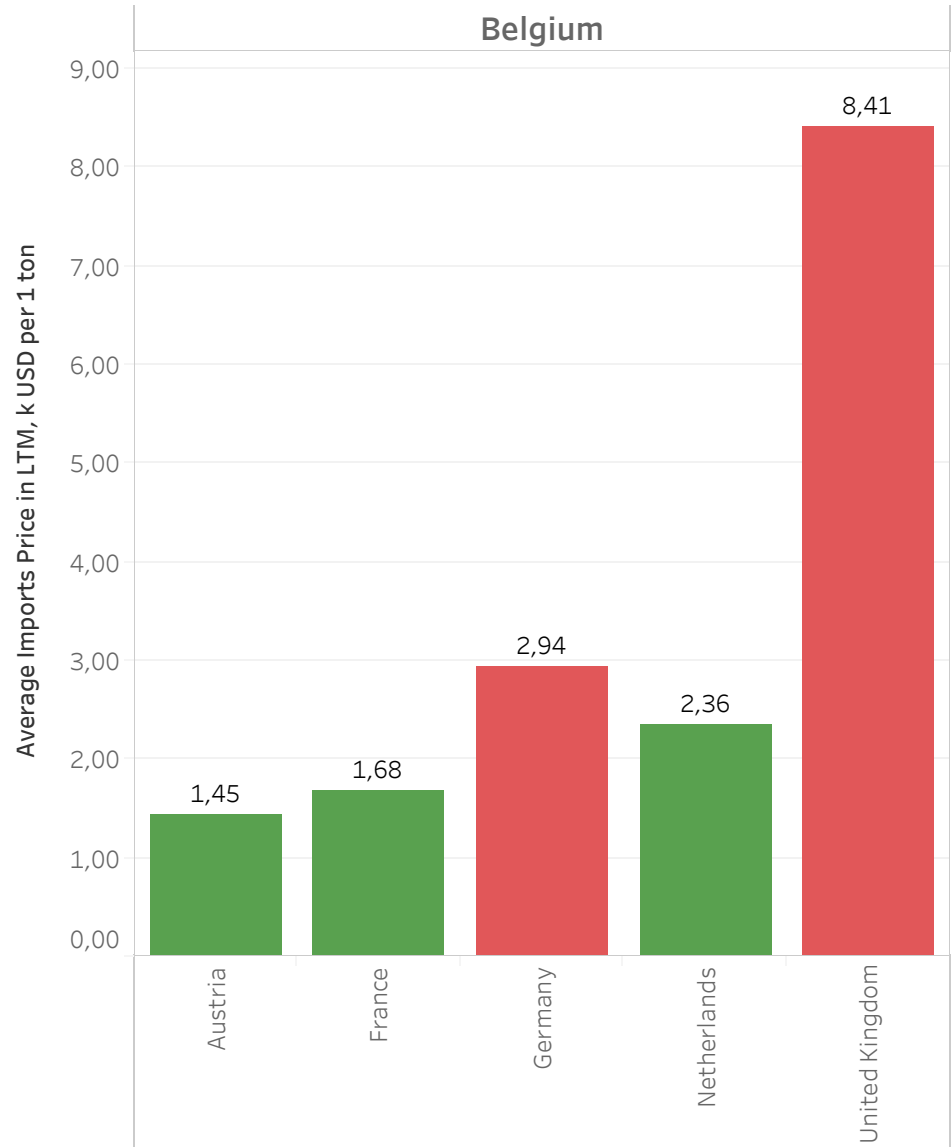
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



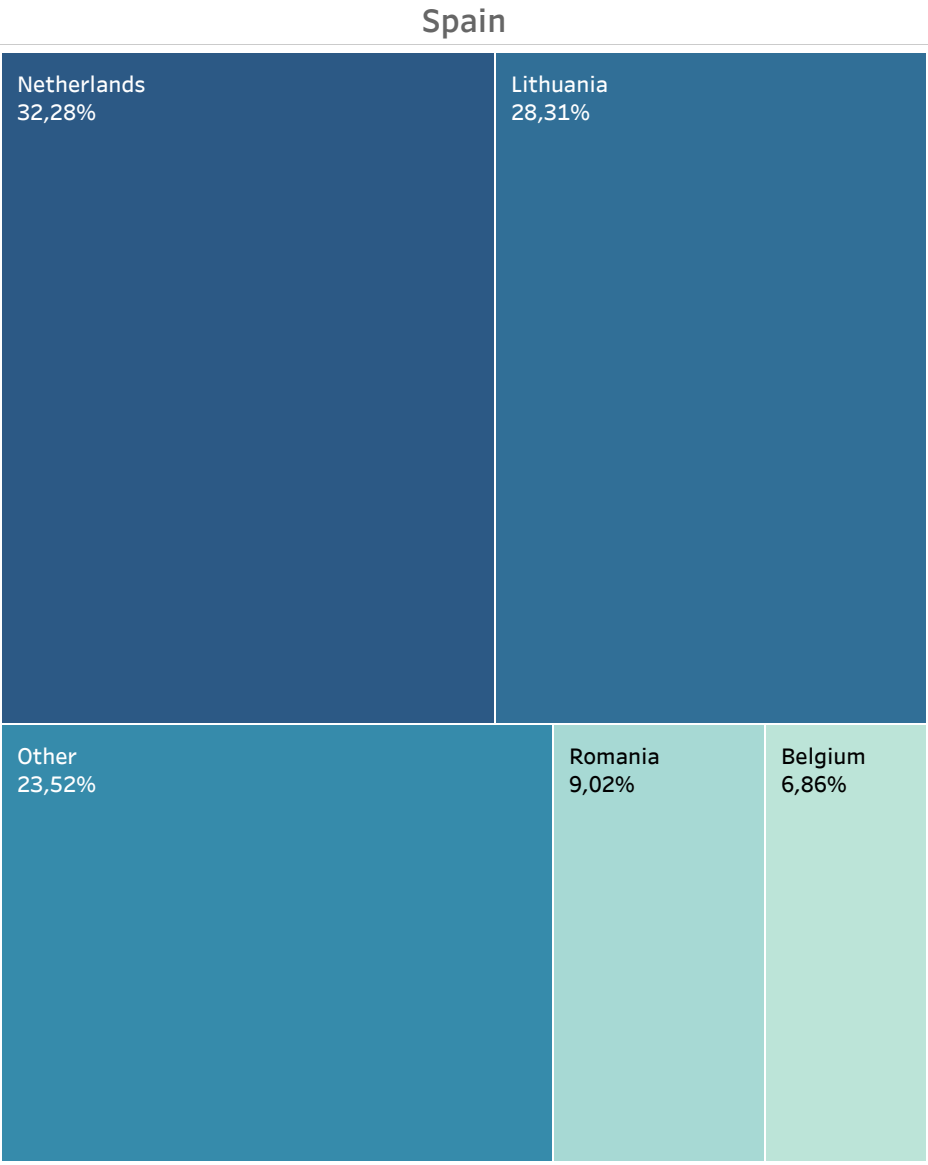
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



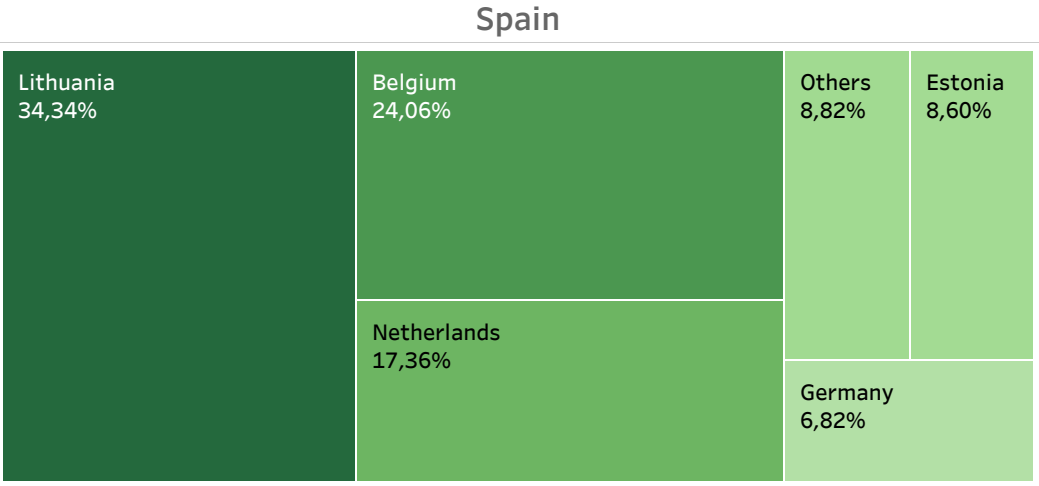
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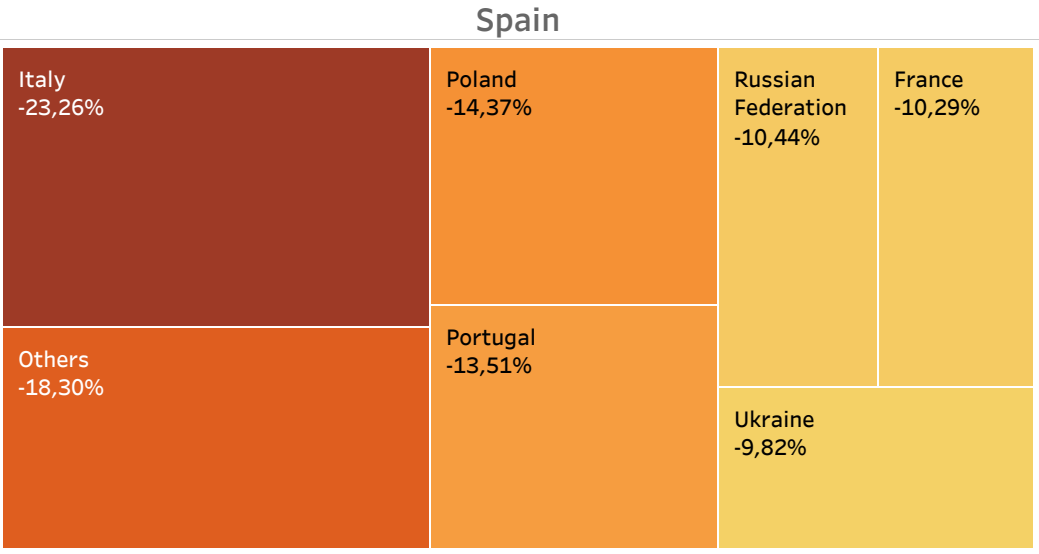
Largest Supplying Countries in LTM (tons)



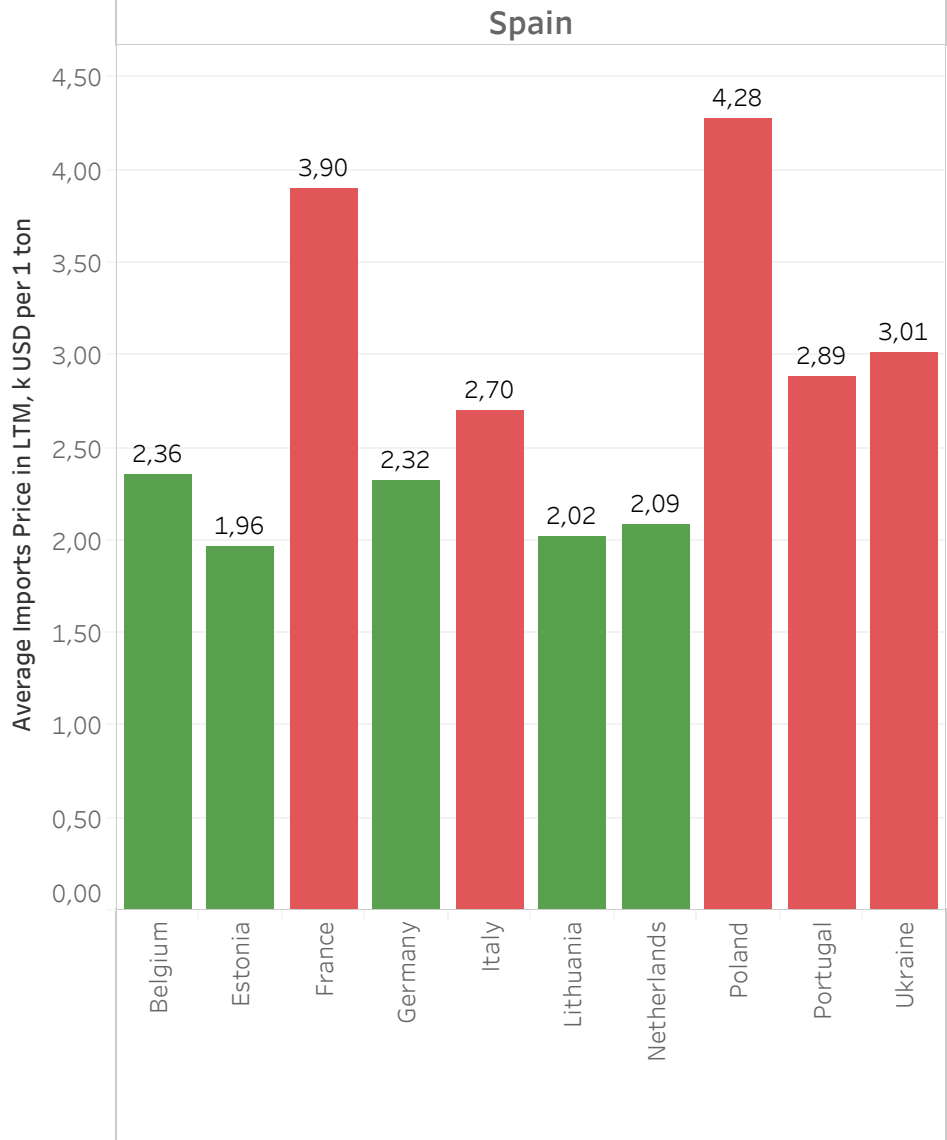
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



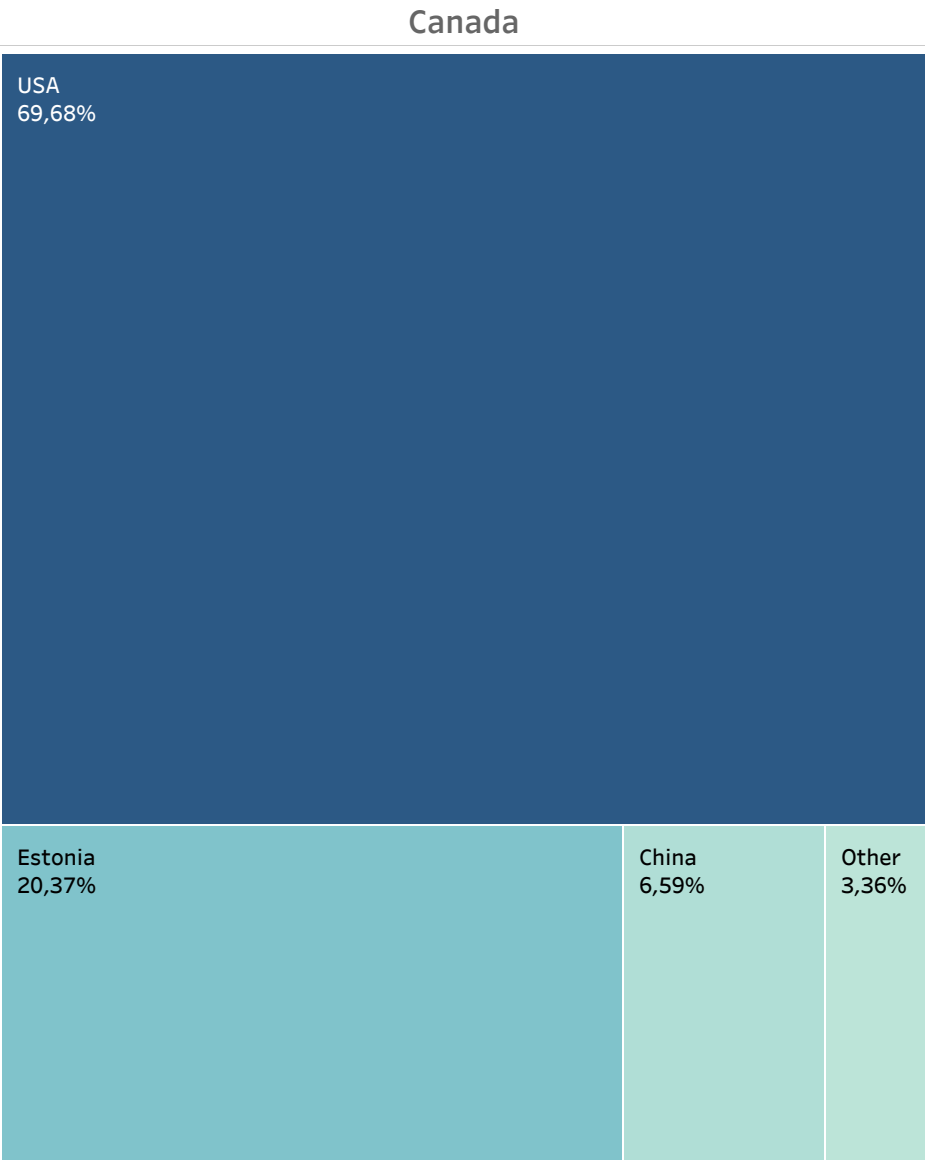
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



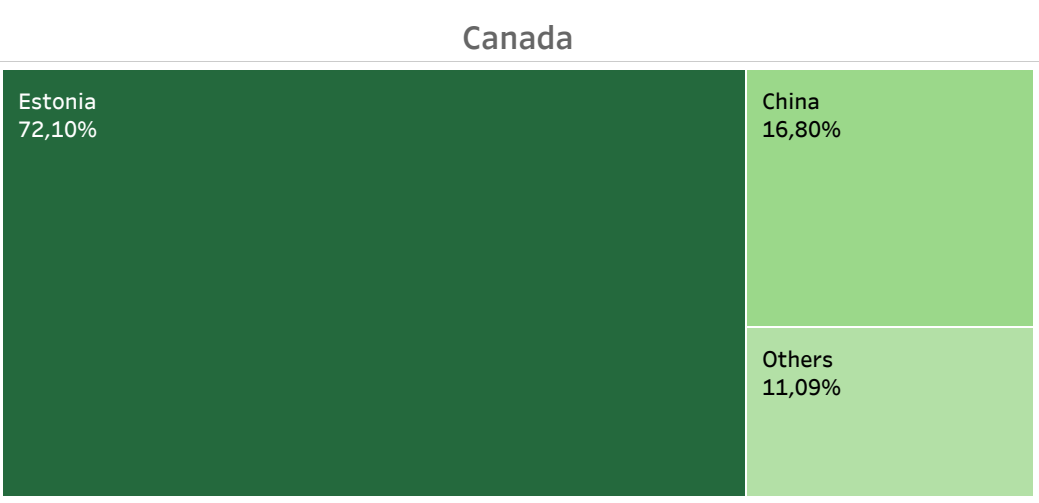
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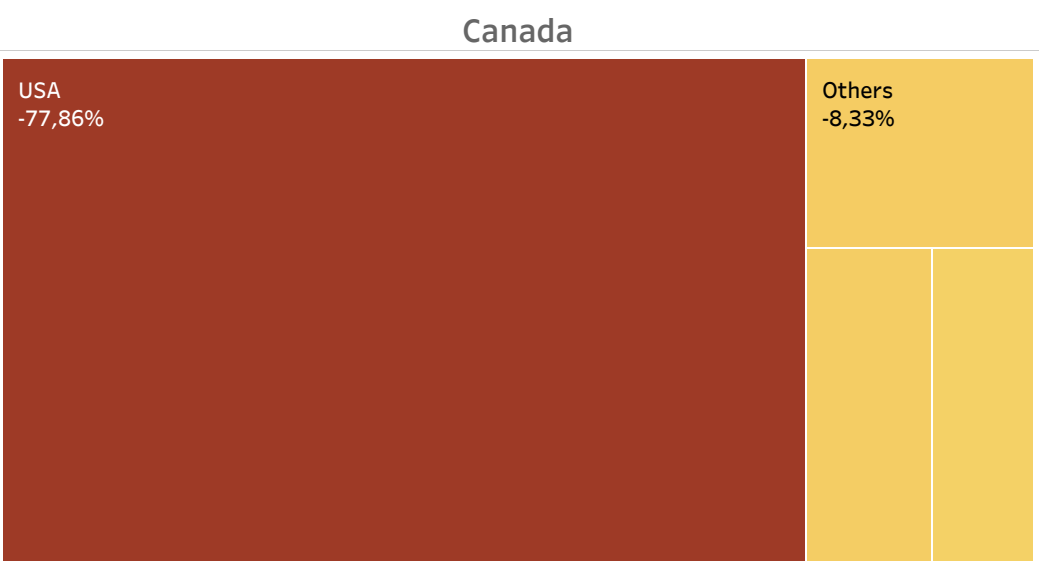
Largest Supplying Countries in LTM (tons)



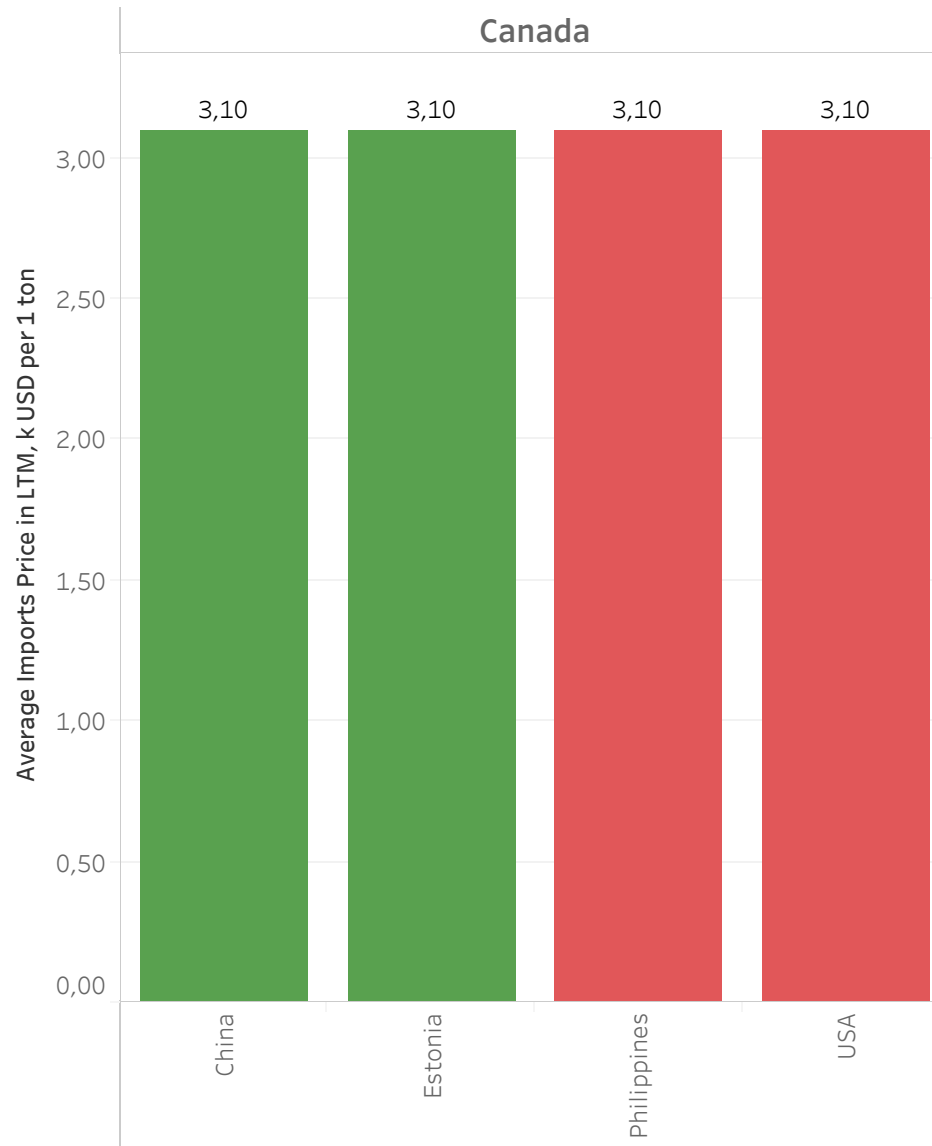
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



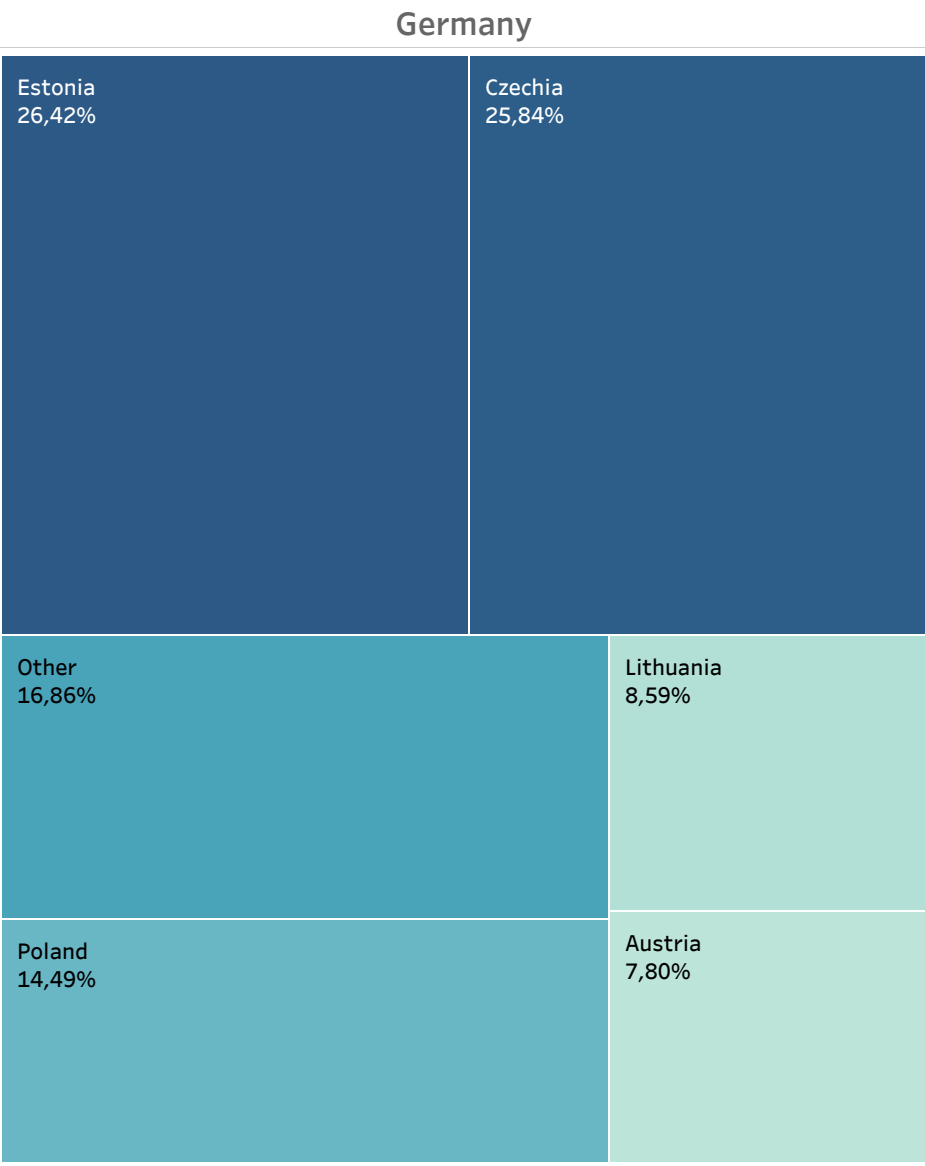
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



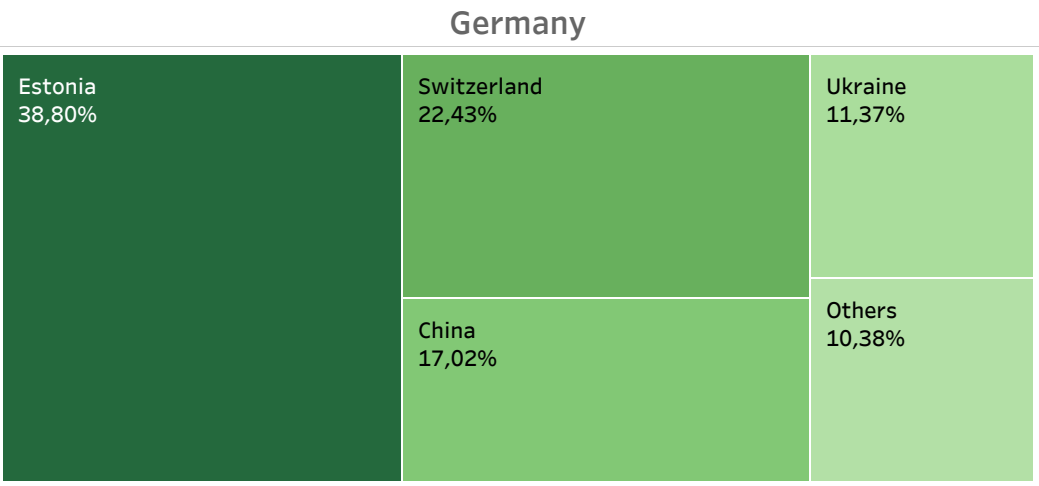
Supplying Countries to the Most Declining Markets: Country-Specific Data (tons)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

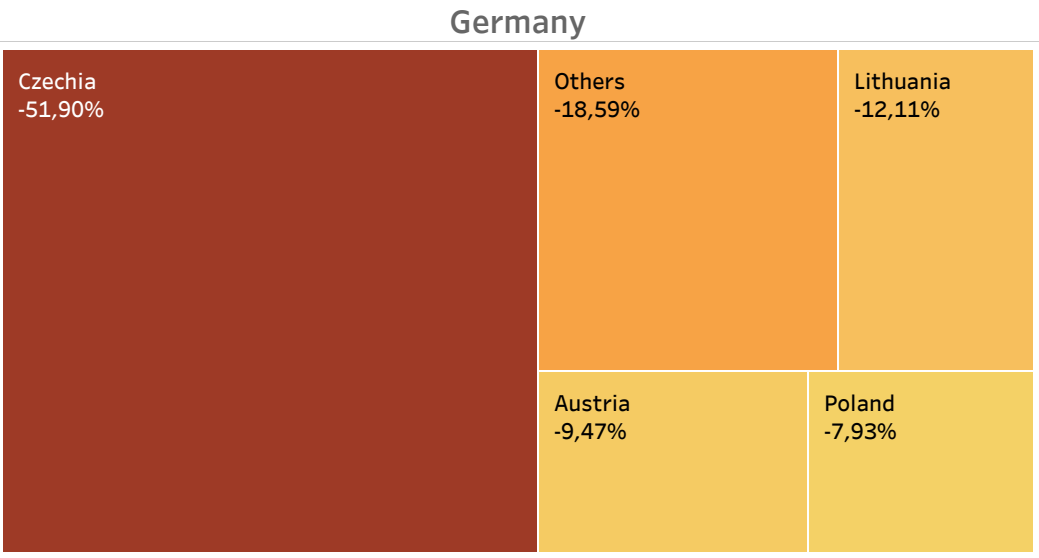
Largest Supplying Countries in LTM (tons)



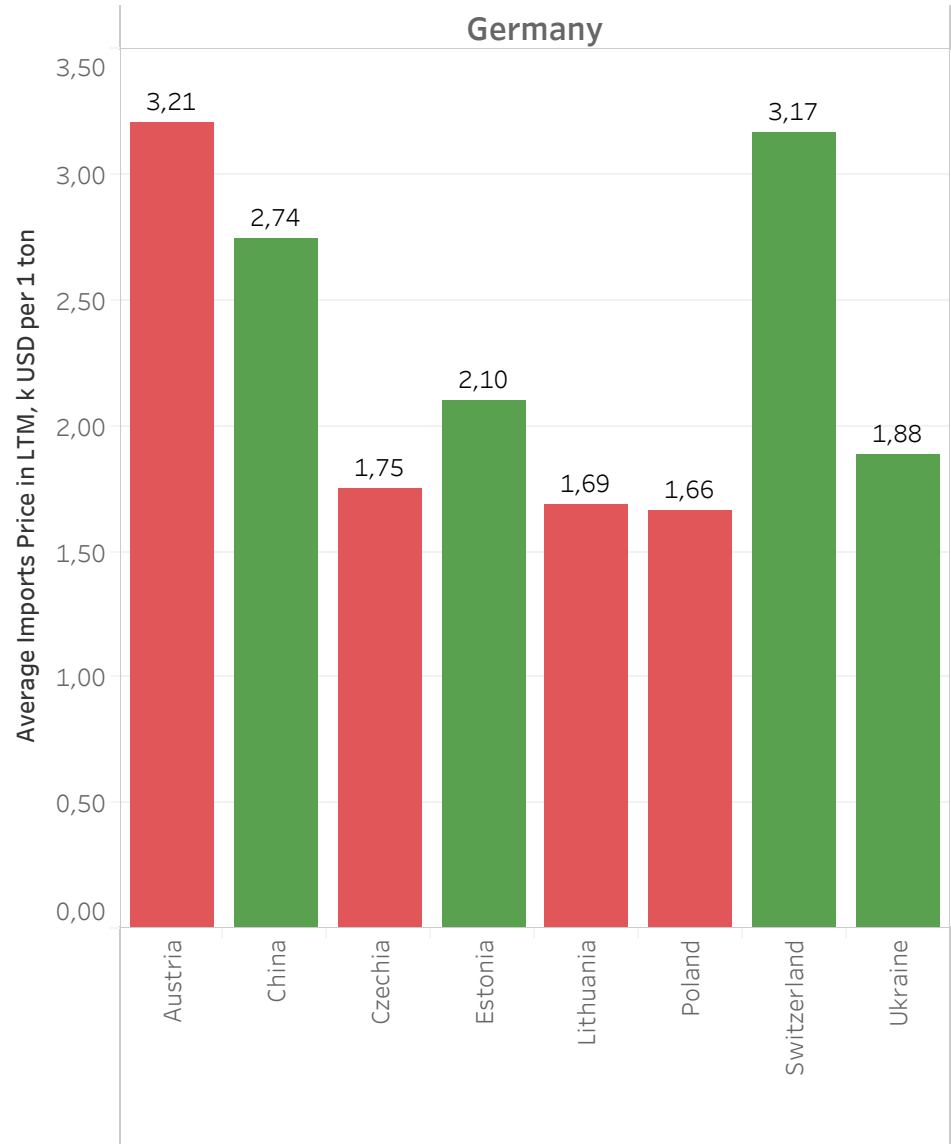
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



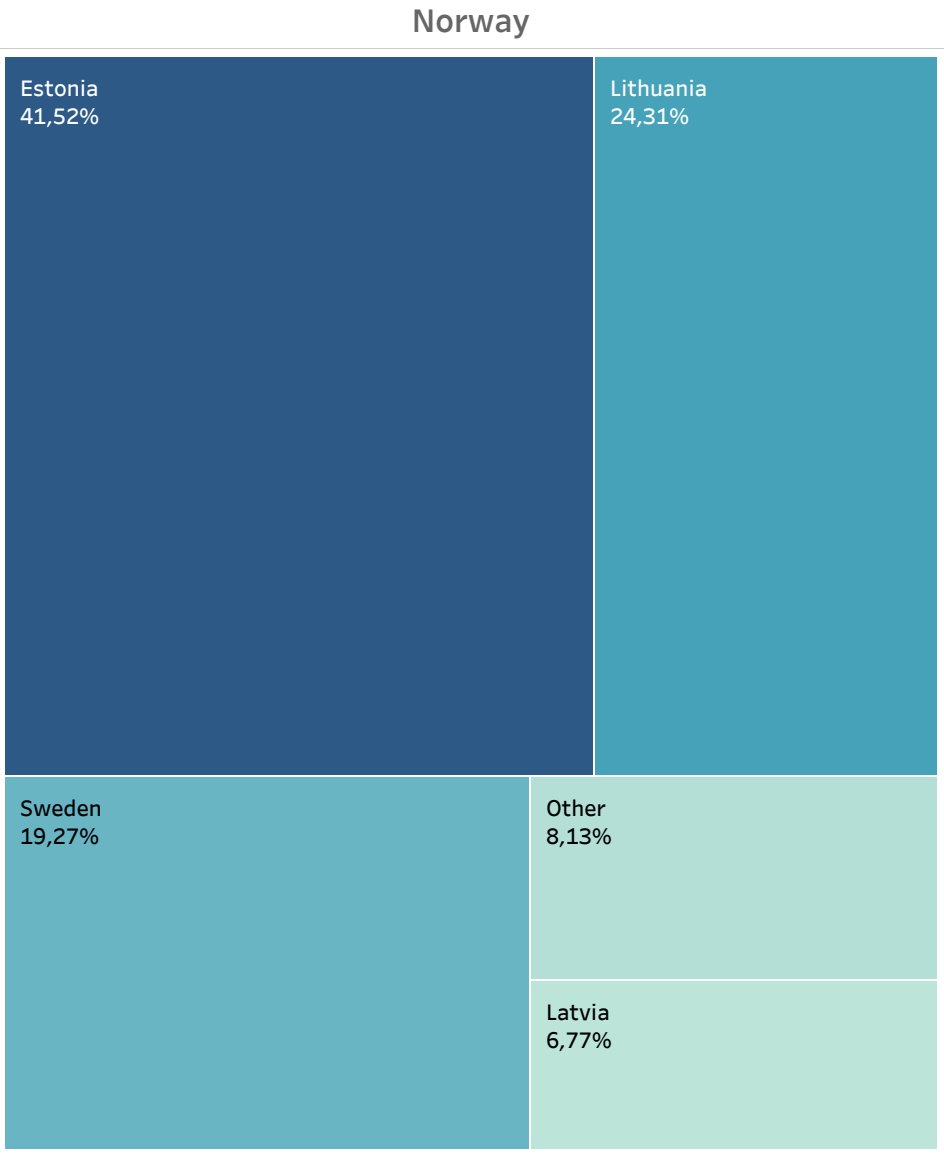
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



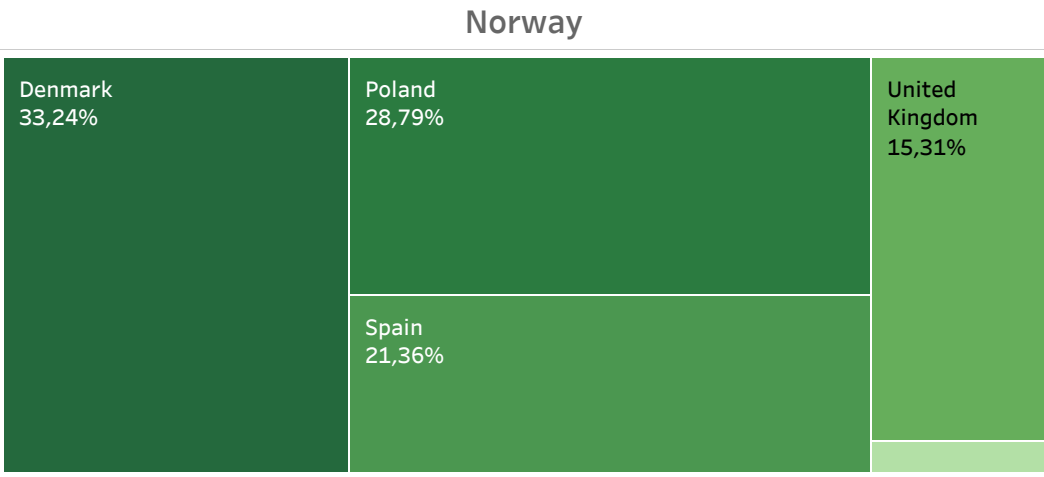
Supplying Countries to the Most Declining Markets: Country-Specific Data (tons)

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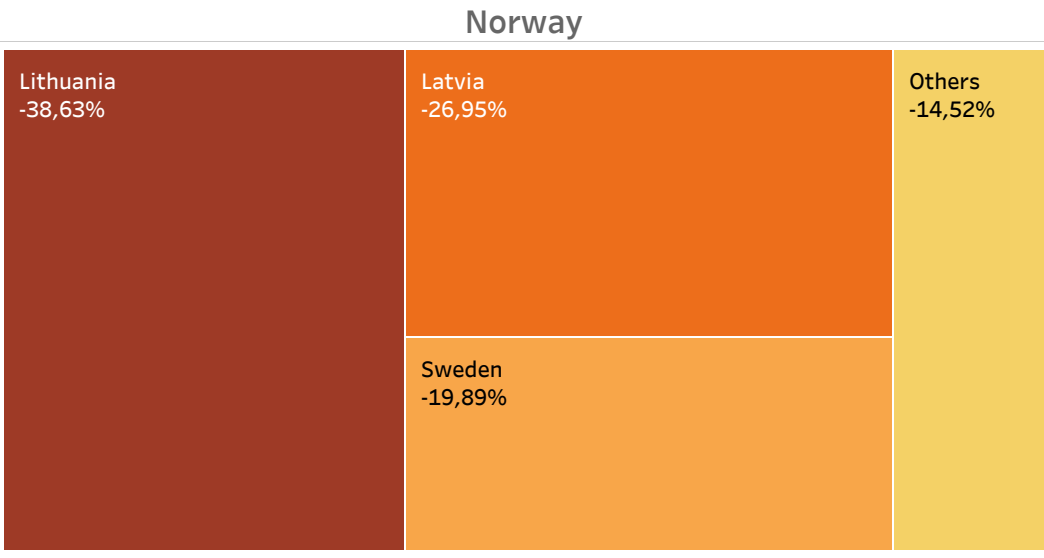
Largest Supplying Countries in LTM (tons)



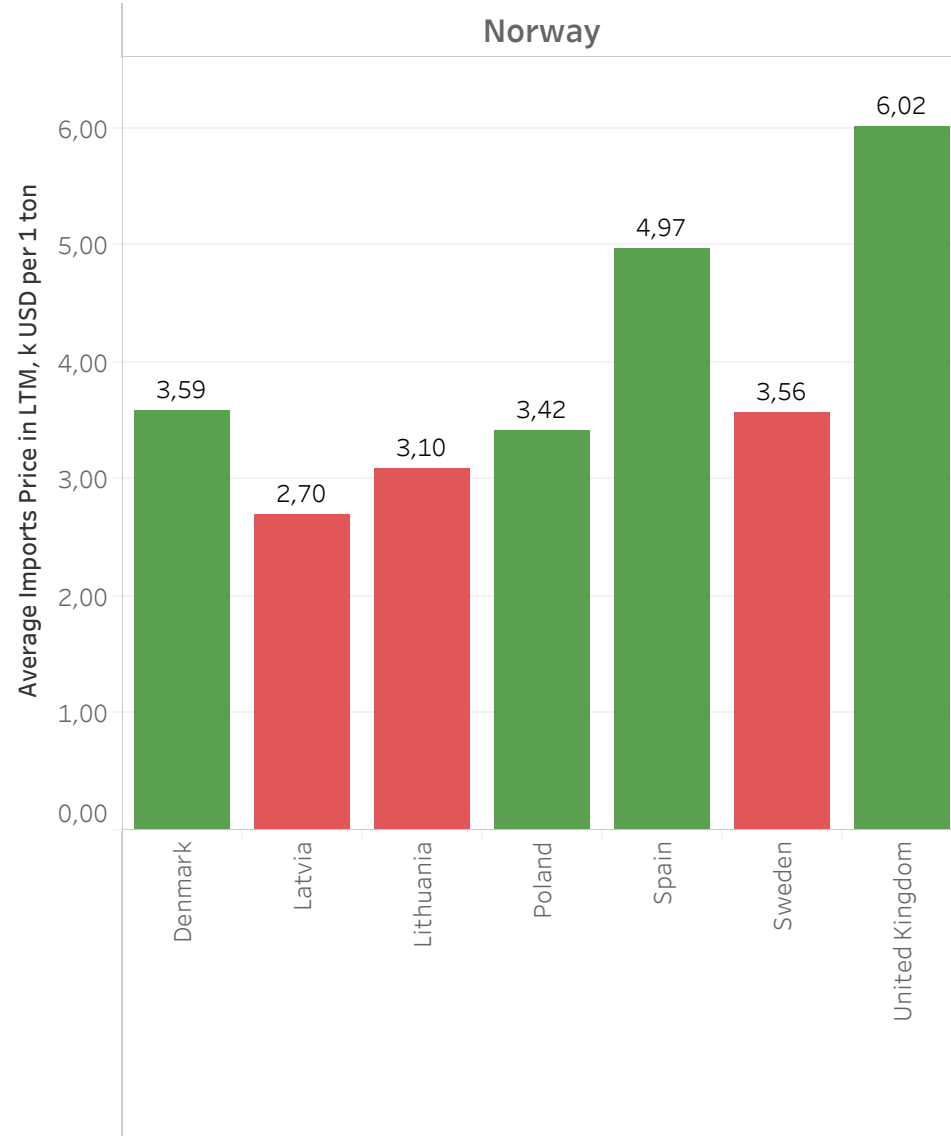
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



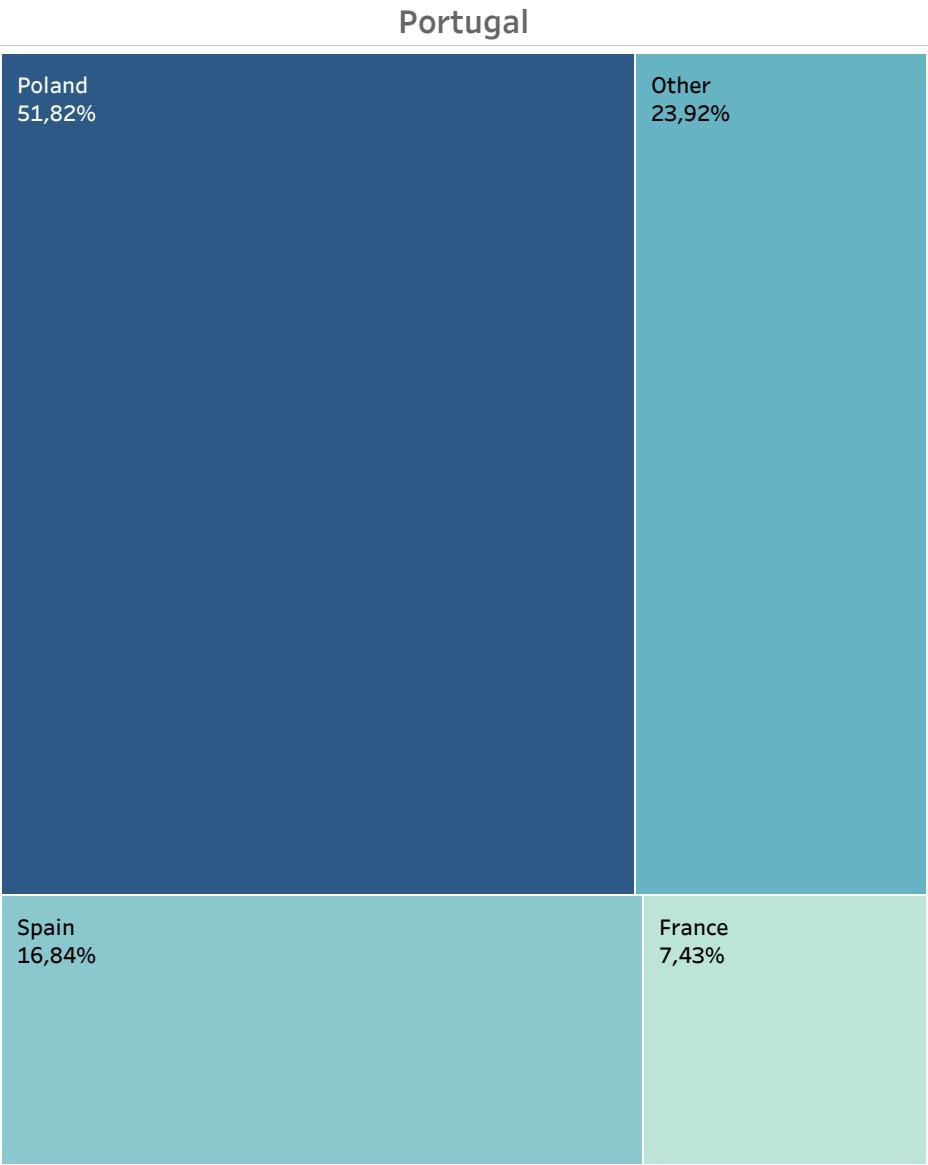
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



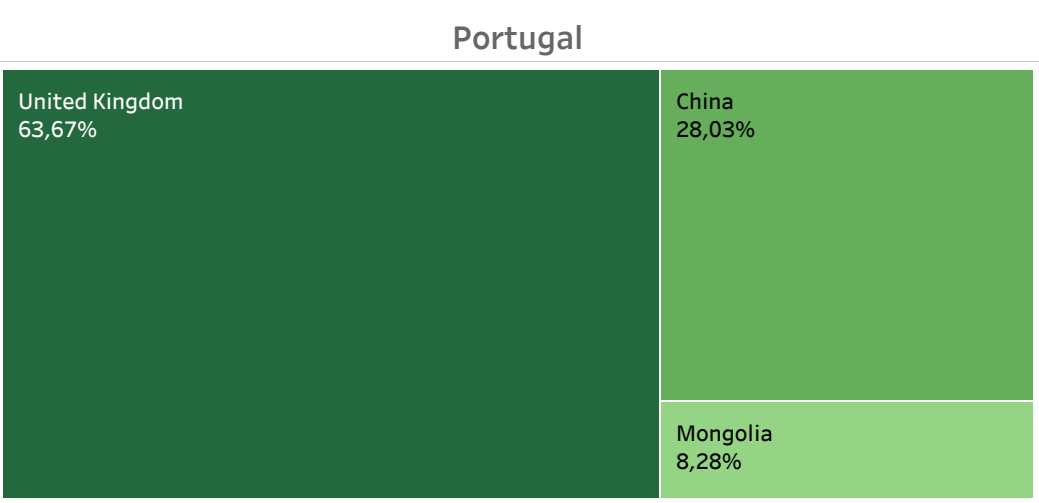
Supplying Countries to the Most Declining Markets: Country-Specific Data (tons)

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Largest Supplying Countries in LTM (tons)



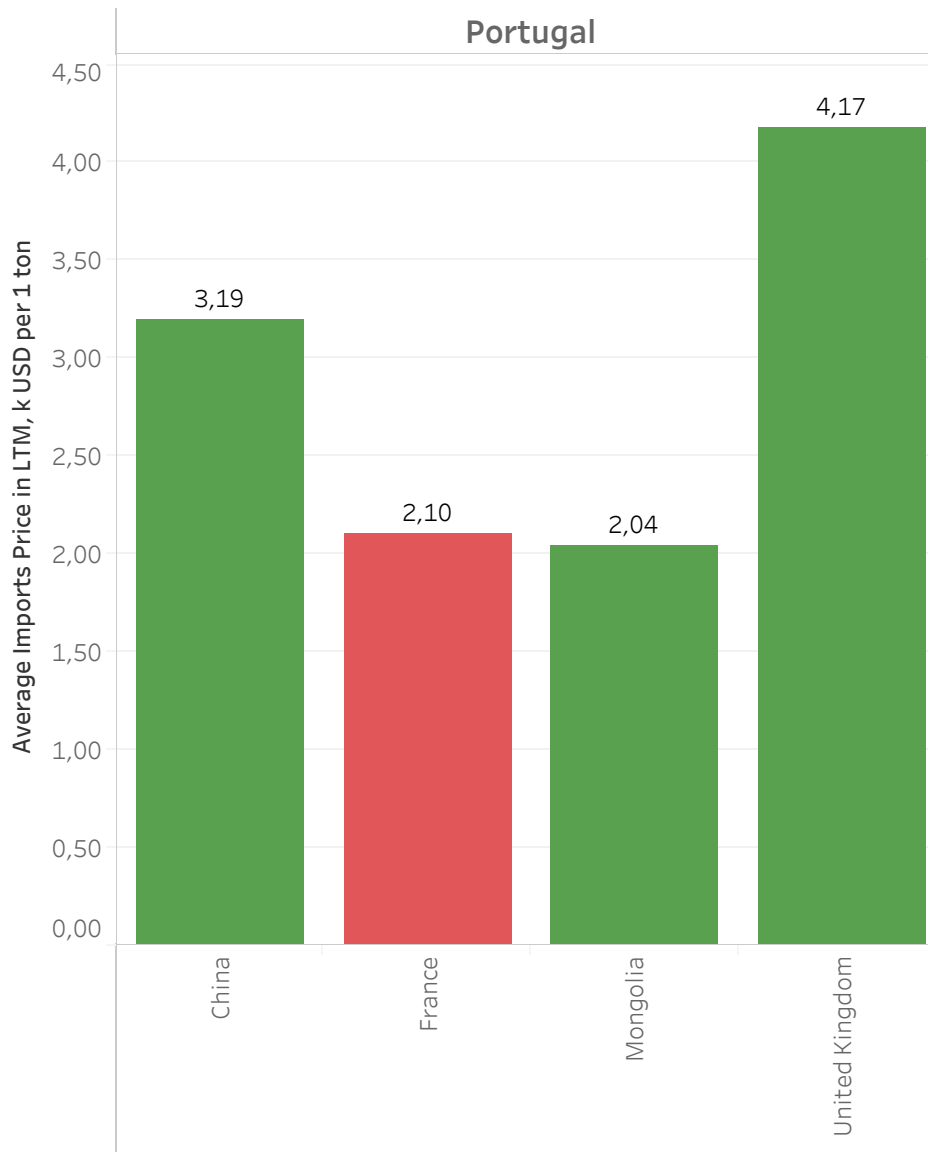
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



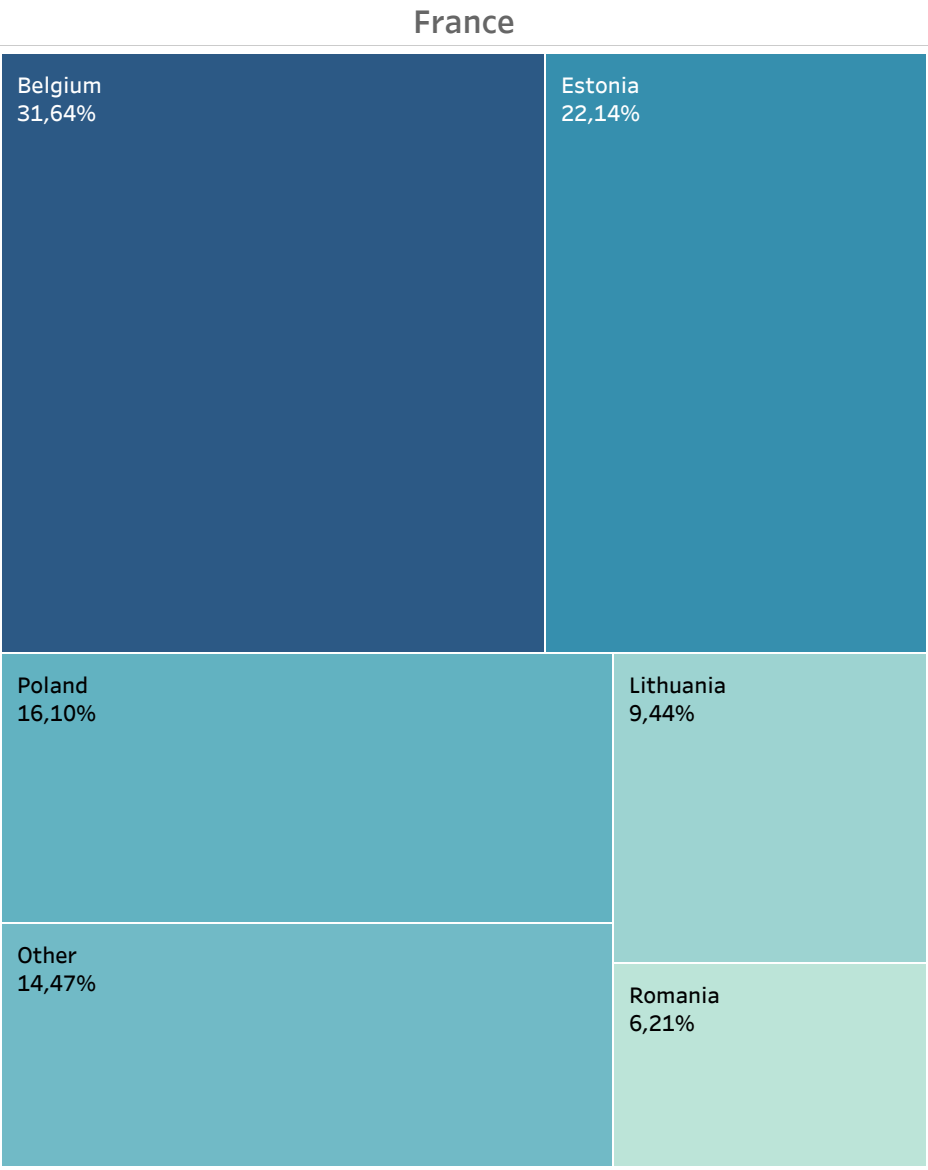
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



Supplying Countries to the Most Declining Markets: Country-Specific Data (tons)

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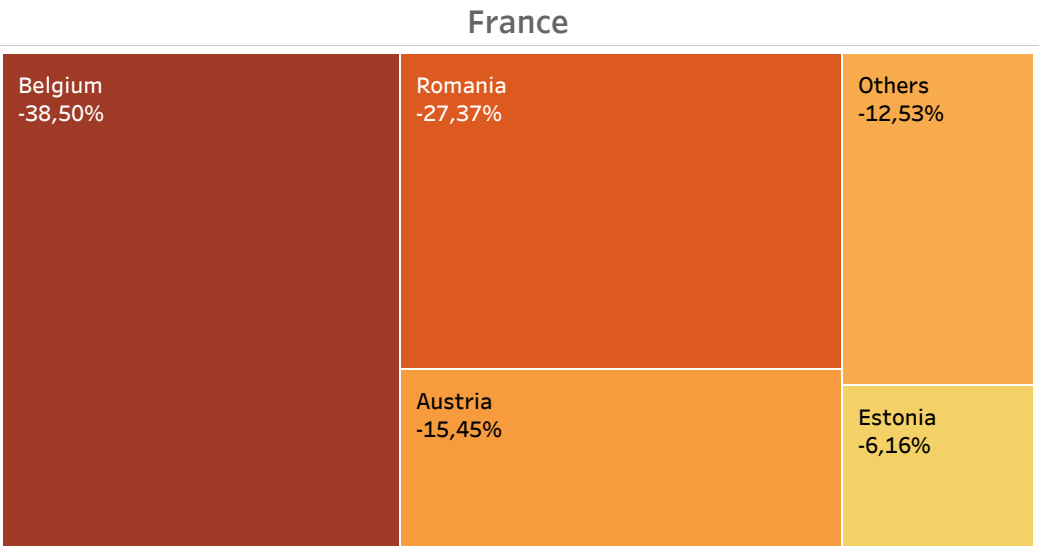
Largest Supplying Countries in LTM (tons)



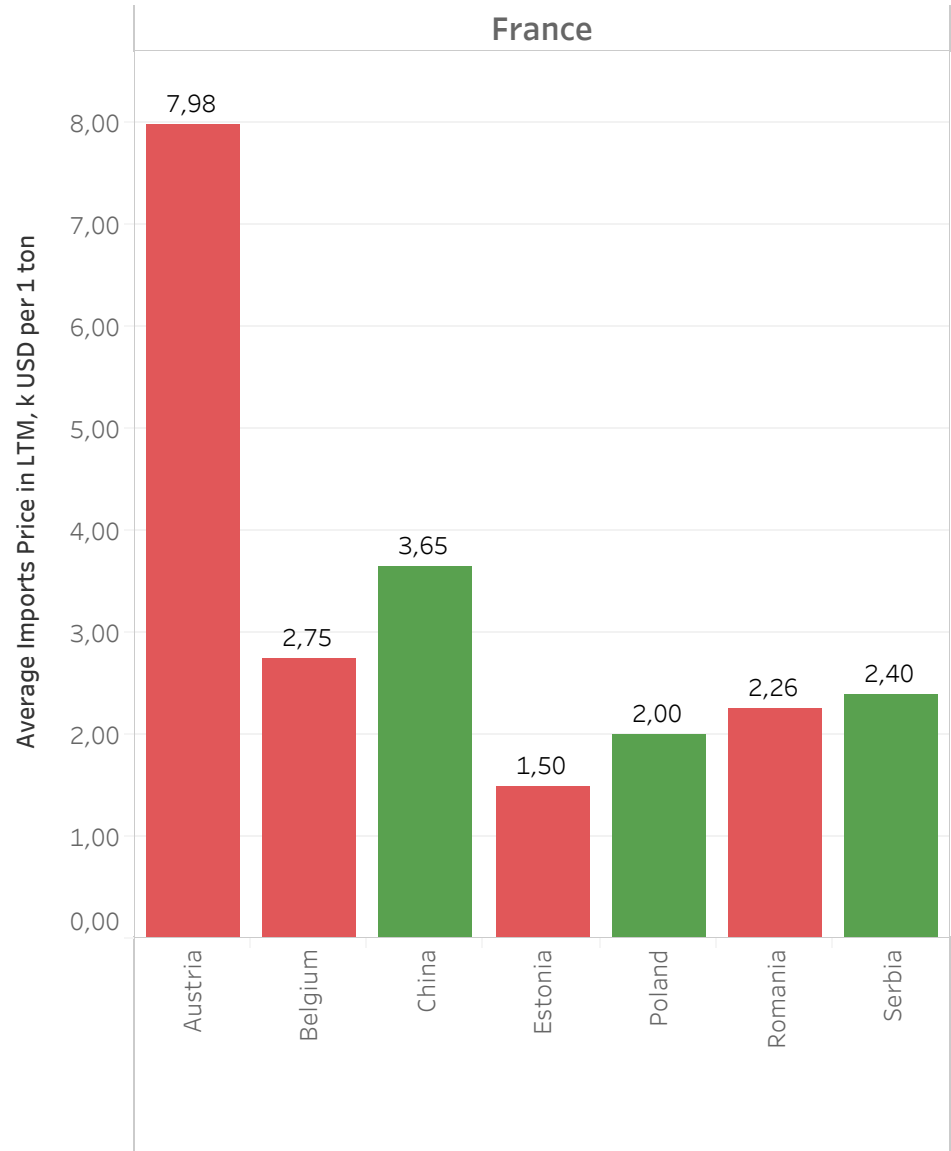
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



Supplying Countries to the Most Declining Markets: Country-Specific Data (tons)

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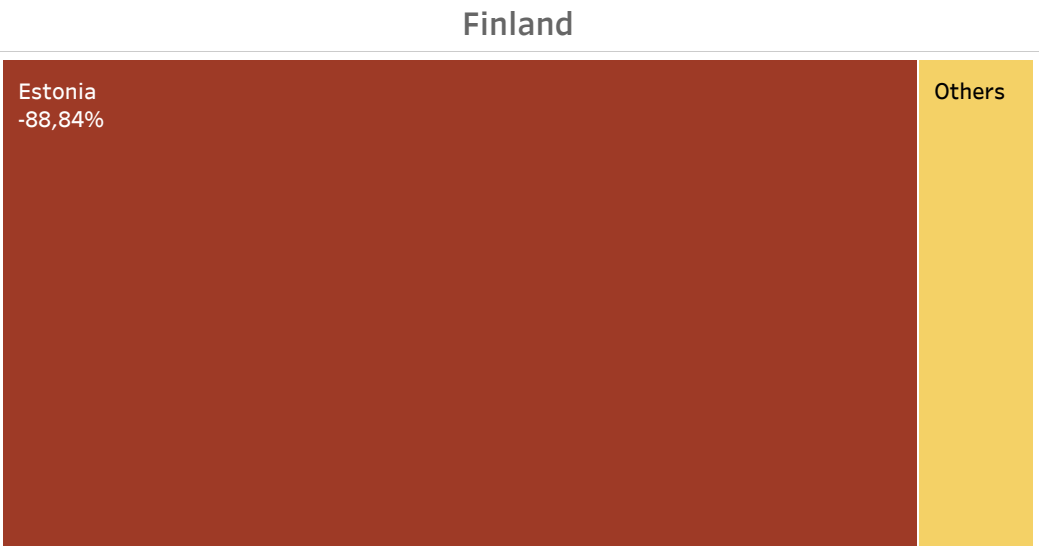
Largest Supplying Countries in LTM (tons)



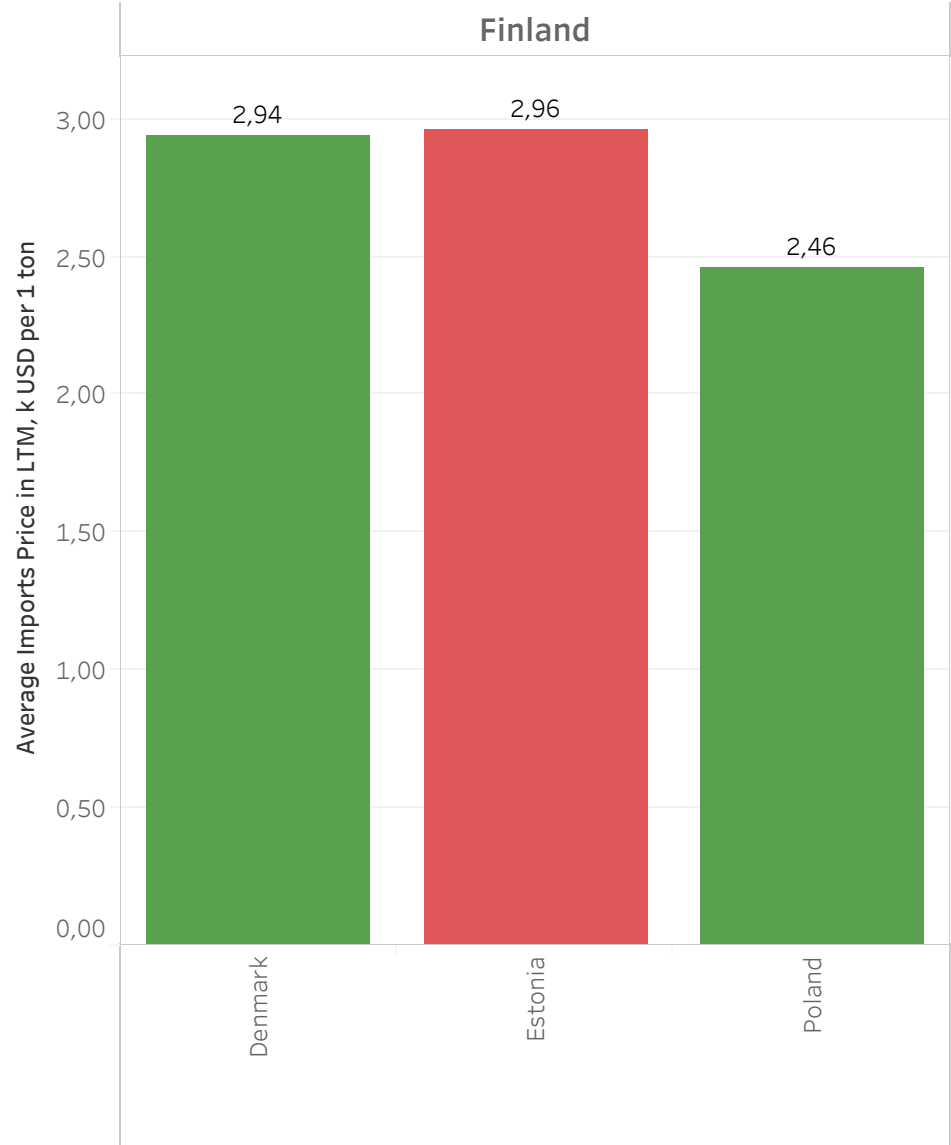
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



Competition Winners and Losers Among Supplying Countries: US \$

The subsequent sections of the Report focus on key supplying countries (exporters) that have experienced the most significant increases or decreases in their supplies to the countries analyzed during the LTM period. The first part of the analysis is based on supply values, expressed in US \$. Both groups of supplying countries are presented in the tables below.

The table on the left lists the supplying countries with the highest positive change in supplies during the LTM period, as reported by the countries analyzed (total imports by all countries analyzed in their LTM periods, along with the positive change compared to the same period 12 months before LTM, are indicated).

The table on the right lists the supplying countries with the highest negative change in supplies during the LTM period, as reported by the countries analyzed (total imports by all countries analyzed in their LTM periods, along with the negative change compared to the period 12 months before LTM, are indicated).

Top 10 Supplying Countries with the Highest Total Positive Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
United Kingdom	22 086 623	59 489 367
China	15 604 619	54 825 380
Viet Nam	14 190 817	29 428 392
Germany	4 428 481	89 744 660
Poland	3 174 151	105 655 617
Switzerland	2 456 746	9 864 364
Norway	1 226 239	12 397 707
Türkiye	711 903	1 766 827
Europe, not specified	587 432	1 663 642
Albania	488 474	599 147

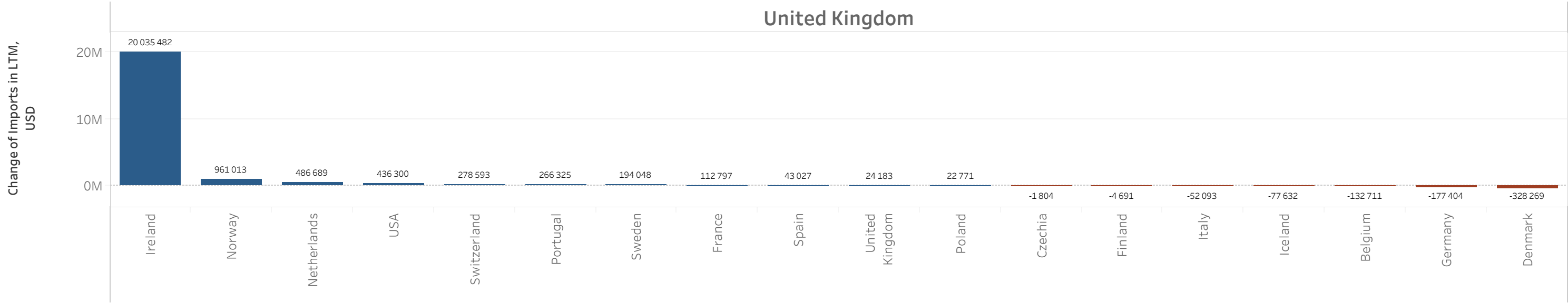
Top 10 Supplying Countries with the Highest Total Negative Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
Canada	-43 221 009	97 772 463
Estonia	-40 559 268	298 776 391
Latvia	-35 961 113	40 880 113
Czechia	-25 281 993	45 947 375
Lithuania	-20 396 636	119 512 301
France	-18 844 436	16 425 798
Finland	-13 694 937	31 447 076
Sweden	-13 037 830	59 468 447
Austria	-10 809 606	43 016 732
Slovenia	-10 552 599	36 894 995

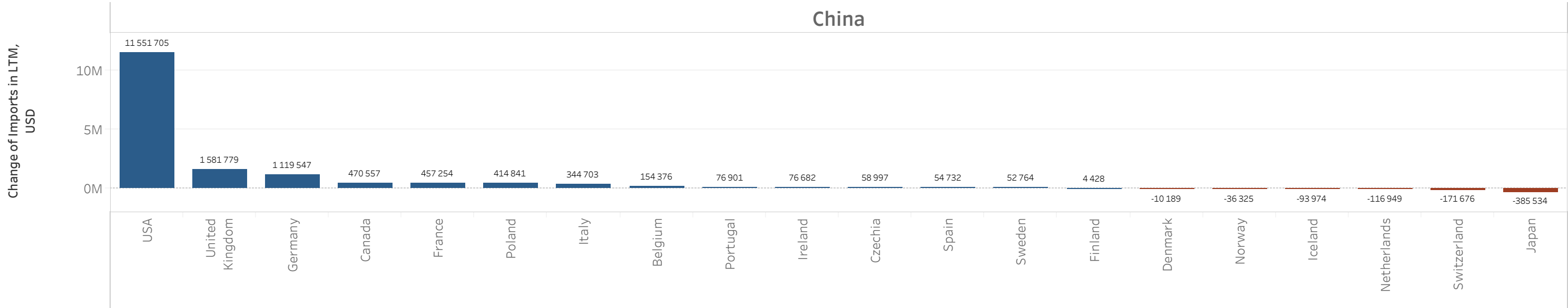
Supplying Countries Winning Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest total positive absolute change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



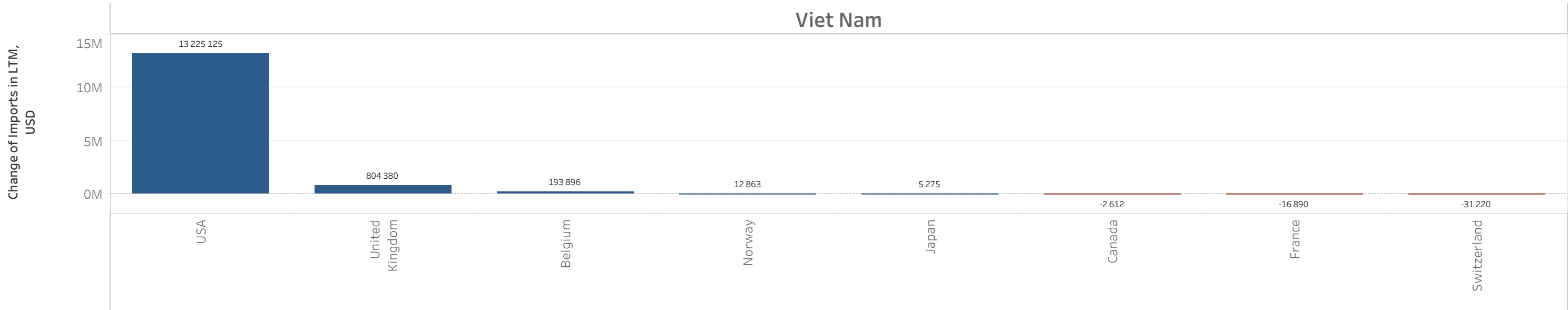
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



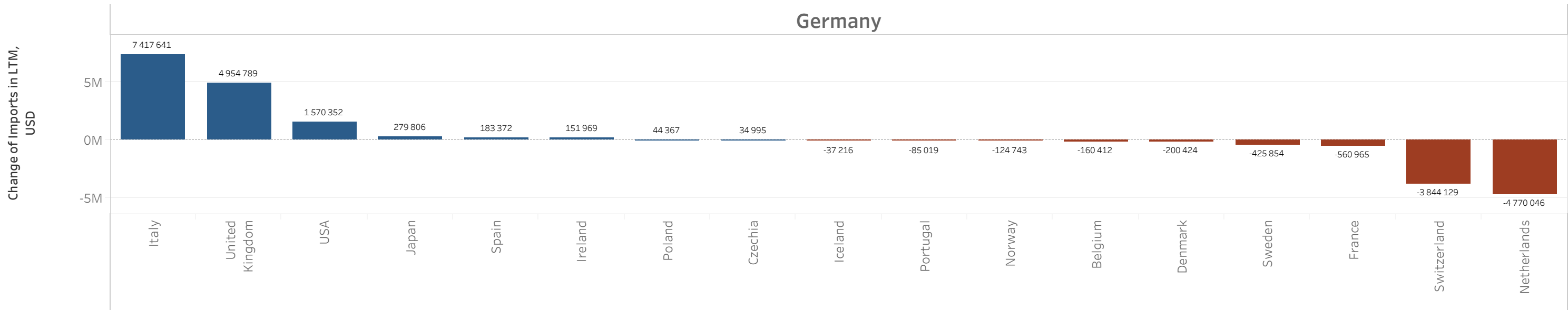
Supplying Countries Winning Competition in the Markets of the Countries Analyzed: US \$

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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



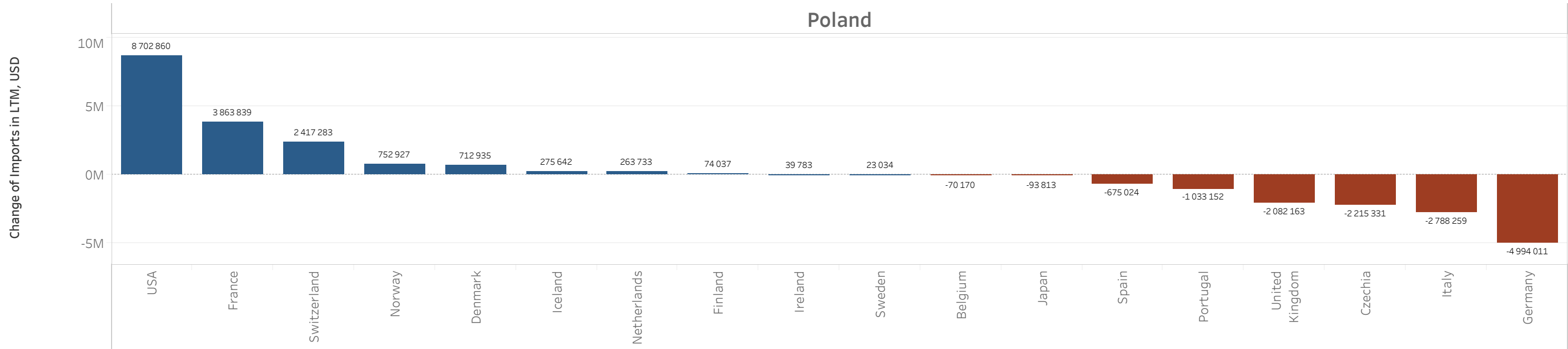
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



Supplying Countries Winning Competition in the Markets of the Countries Analyzed: US \$

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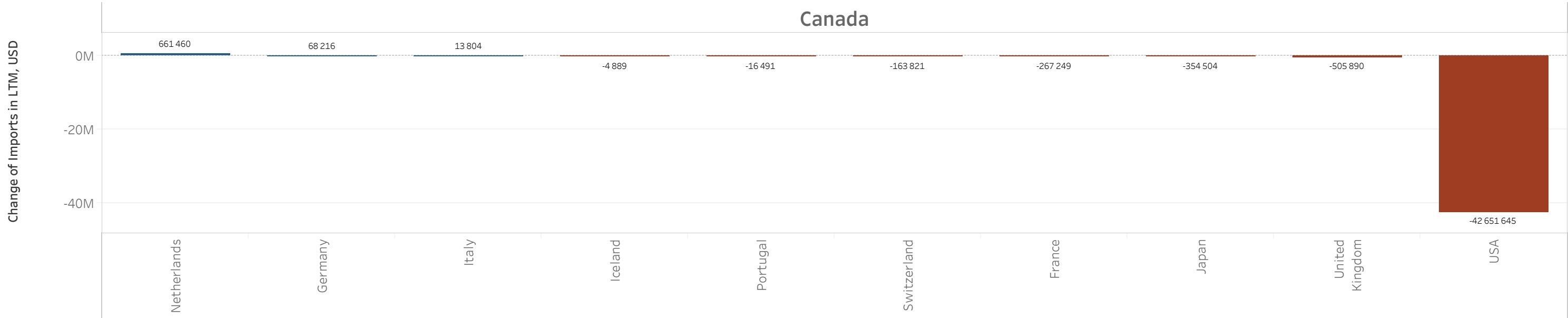
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



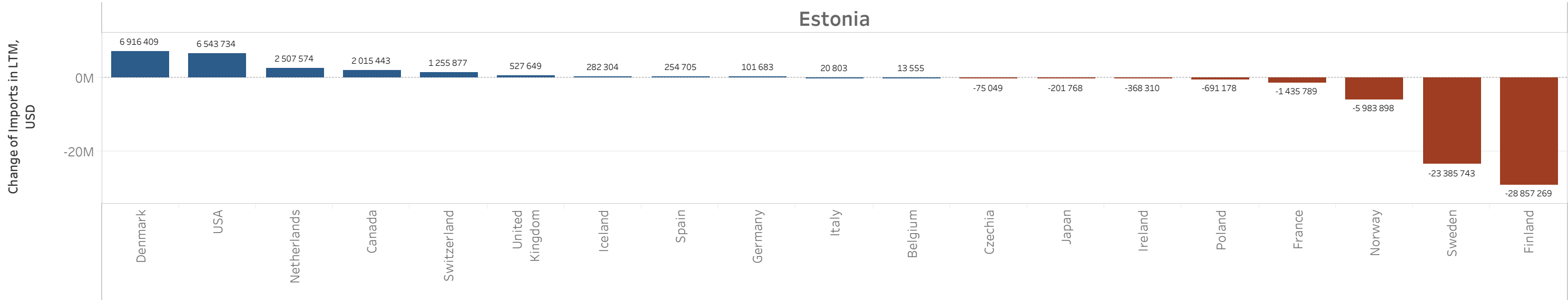
Supplying Countries Losing Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



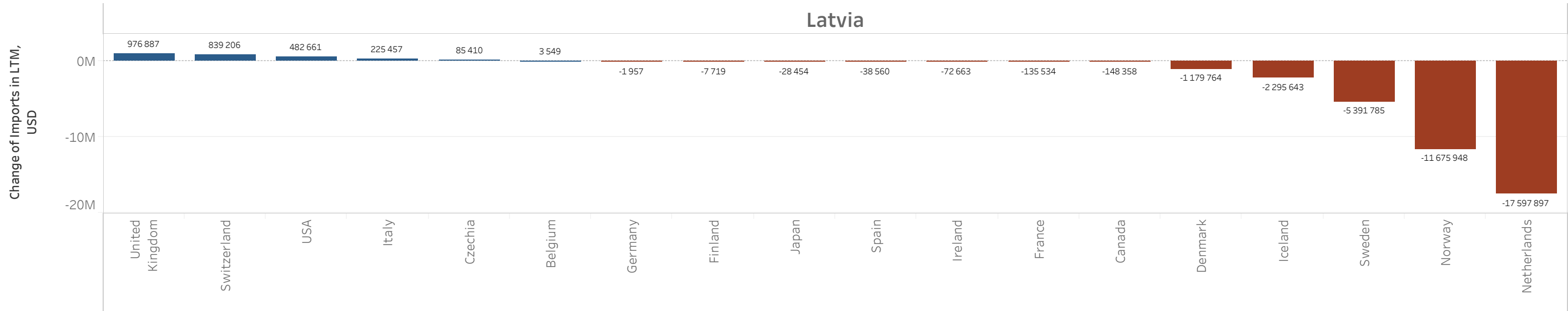
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



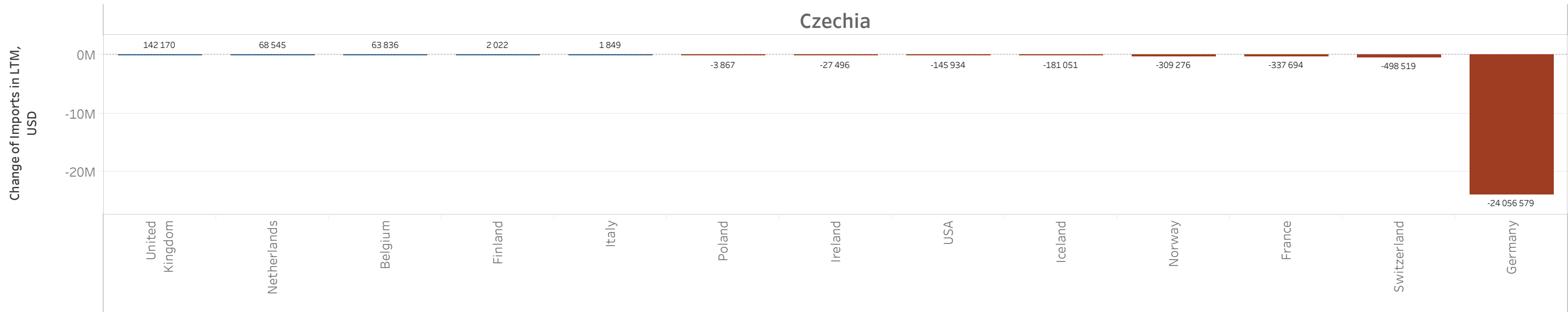
Supplying Countries Losing Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



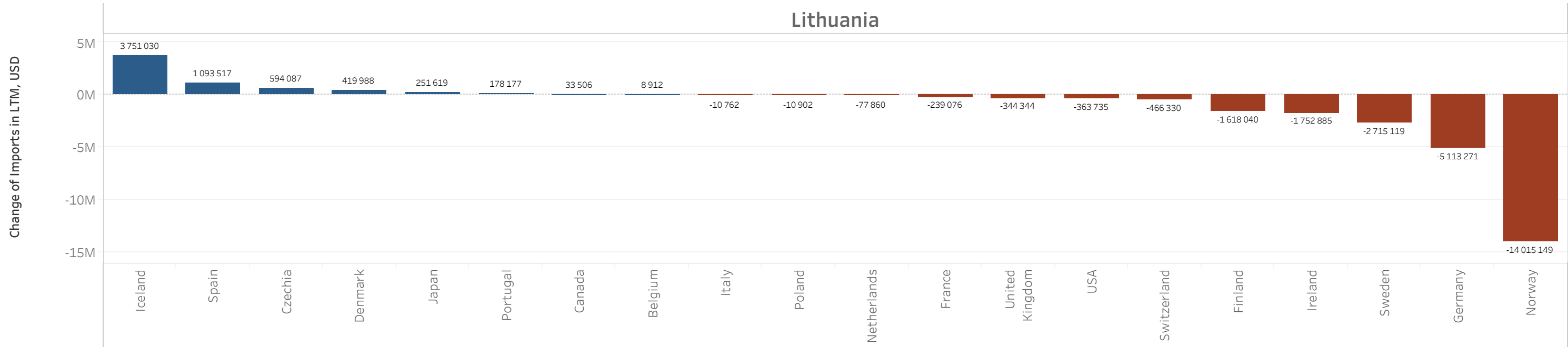
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



Supplying Countries Losing Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



Competition Winners and Losers Among Supplying Countries: tons

This is the second part of the analysis of key supplying countries (exporters) that have experienced the most significant increases or decreases in their supplies to the countries analyzed during the LTM period and it is now based on supply volumes, expressed in tons. Both groups of supplying countries are presented in the tables below.

The table on the left lists the supplying countries with the highest positive change in imports during the LTM period, as reported by the countries analyzed (total imports by all the countries analyzed in their LTM periods, along with the positive change compared to the period 12 months before LTM, are indicated).

The table on the right lists the supplying countries with the highest negative change in imports during the LTM period, as reported by the countries analyzed (total imports by all the countries analyzed in their LTM periods, along with the negative change compared to the period 12 months before LTM, are indicated).

Top 10 Supplying Countries with the Highest Total Positive Change of Supplies Reported by the Countries Analyzed in LTM (by imports volume in tons)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, kg	Total Supplies in LTM as Reported by the Countries Analyzed, kg
United Kingdom	6 784 267	15 153 167
China	6 000 330	16 333 250
Viet Nam	5 369 880	8 419 722
Canada	3 805 419	28 295 955
Poland	3 330 096	39 174 181
Indonesia	632 913	1 168 913
Switzerland	590 709	3 025 614
Norway	557 043	3 331 998
Luxembourg	319 843	1 073 628
Nicaragua	192 374	221 384

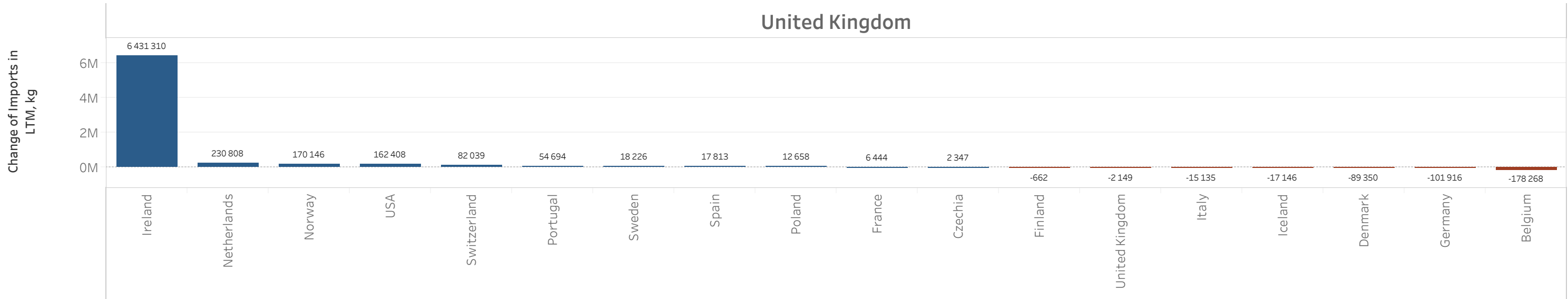
Top 10 Supplying Countries with the Highest Total Negative Change of Supplies Reported by the Countries Analyzed in LTM (by imports volume in tons)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, kg	Total Supplies in LTM as Reported by the Countries Analyzed, kg
Czechia	-15 422 407	25 791 117
Latvia	-14 457 773	14 169 758
Lithuania	-9 265 076	44 136 518
France	-8 546 677	6 610 452
Estonia	-5 962 690	112 628 587
Belgium	-5 826 719	17 402 020
Mexico	-5 133 593	9 793 178
Romania	-4 131 907	4 711 920
Finland	-4 122 934	7 725 296
Slovenia	-4 048 256	13 154 949

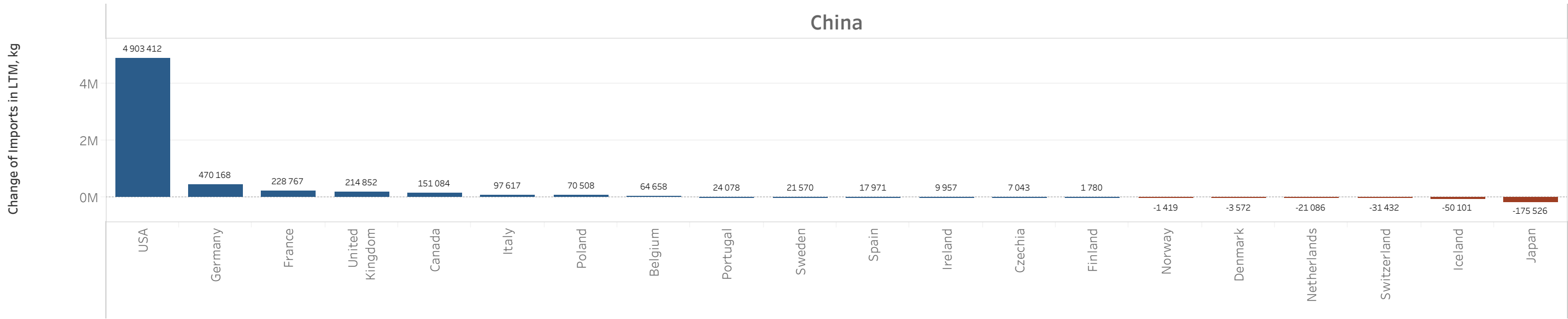
Supplying Countries Winning Competition in the Markets of the Countries Analyzed: tons

This section analyzes the top five supplying countries, identified as having the highest total positive absolute change in supplies (expressed in tons) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



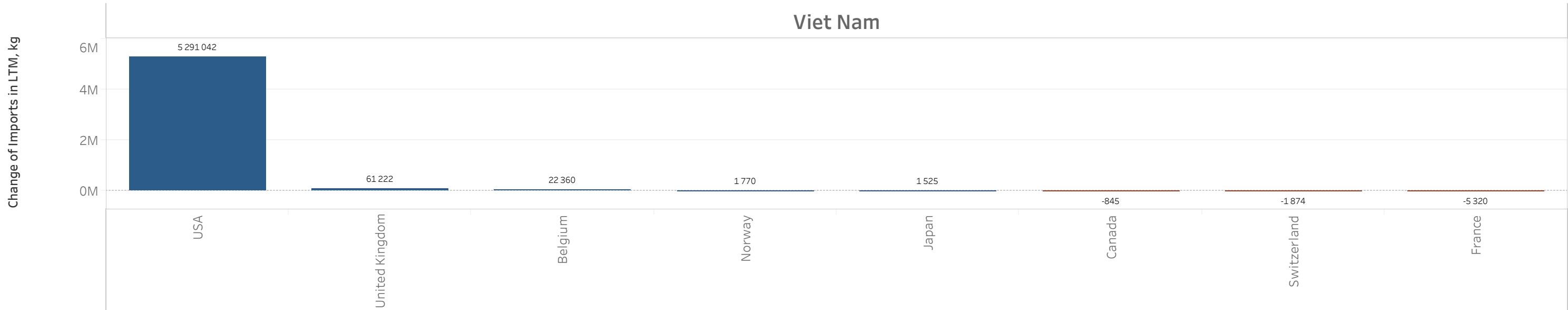
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



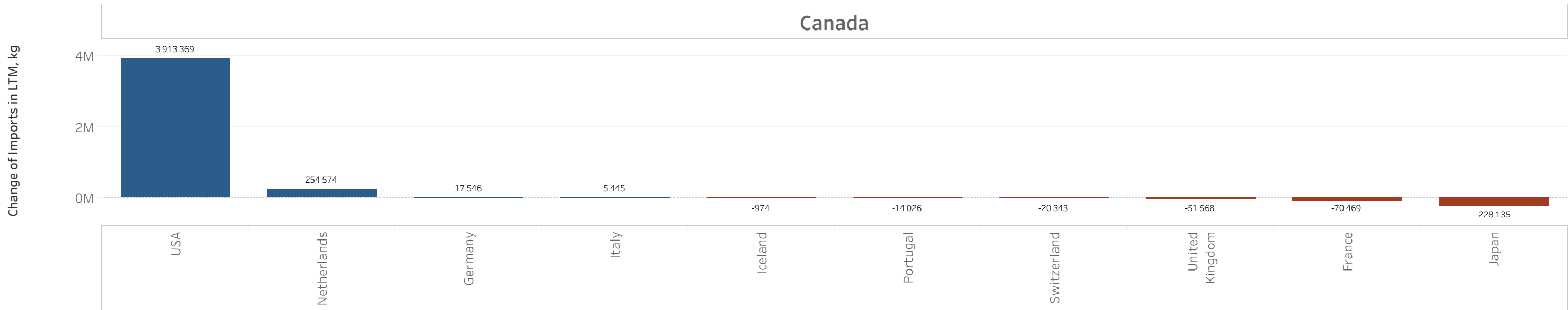
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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



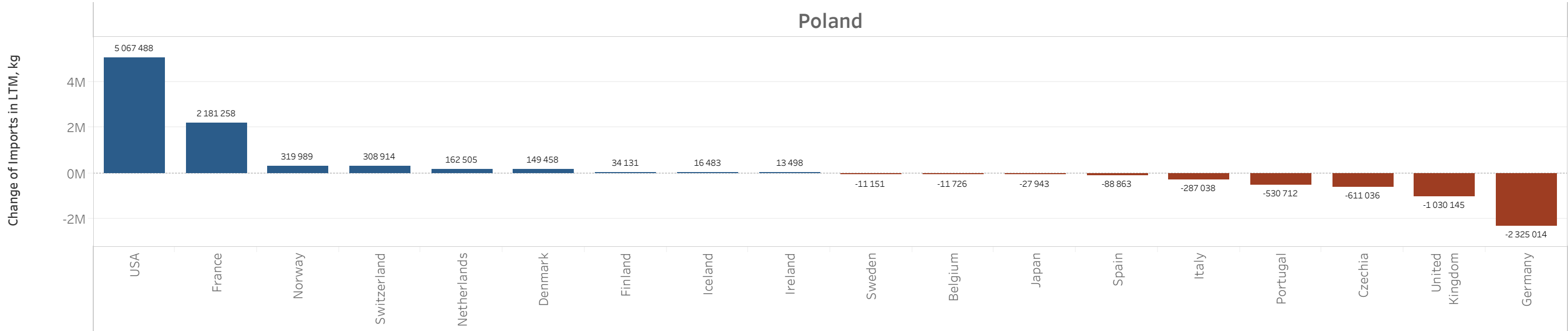
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



Supplying Countries Winning Competition in the Markets of the Countries Analyzed: tons

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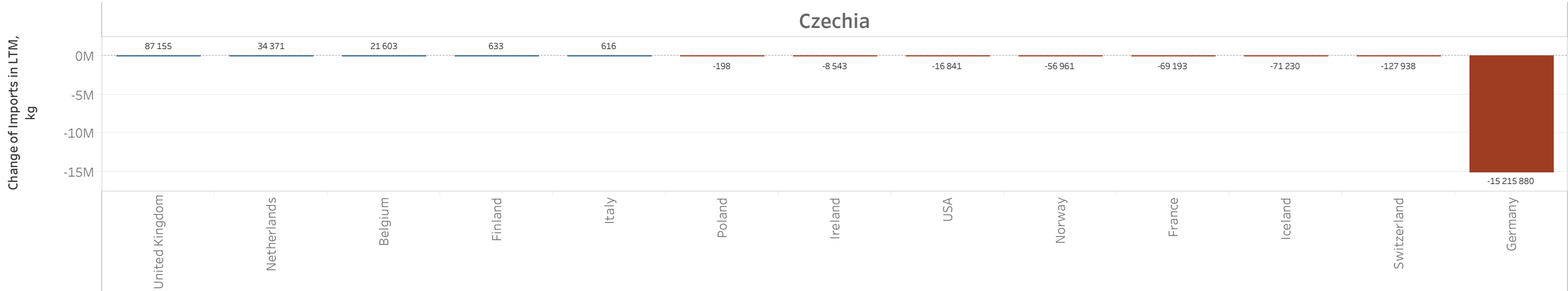
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



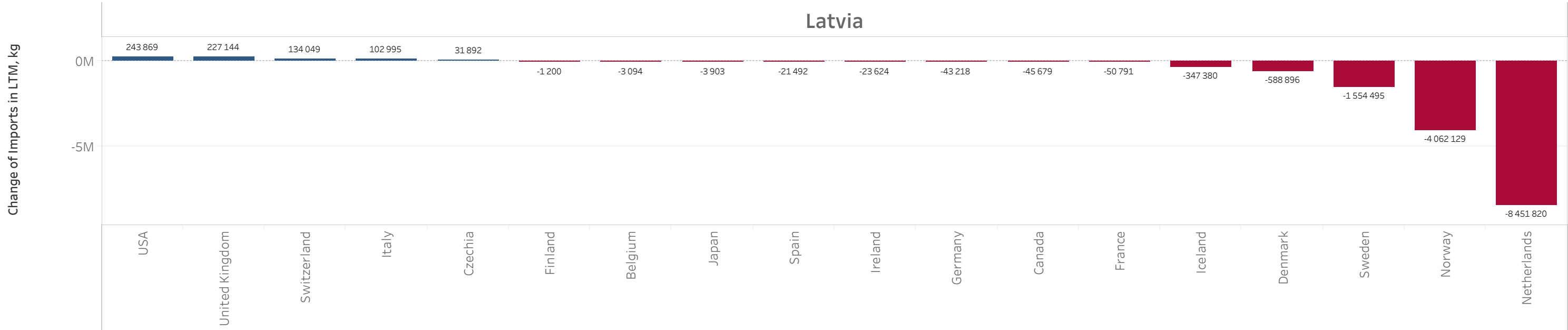
Supplying Countries Losing Competition in the Markets of the Countries Analyzed: tons

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in tons) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



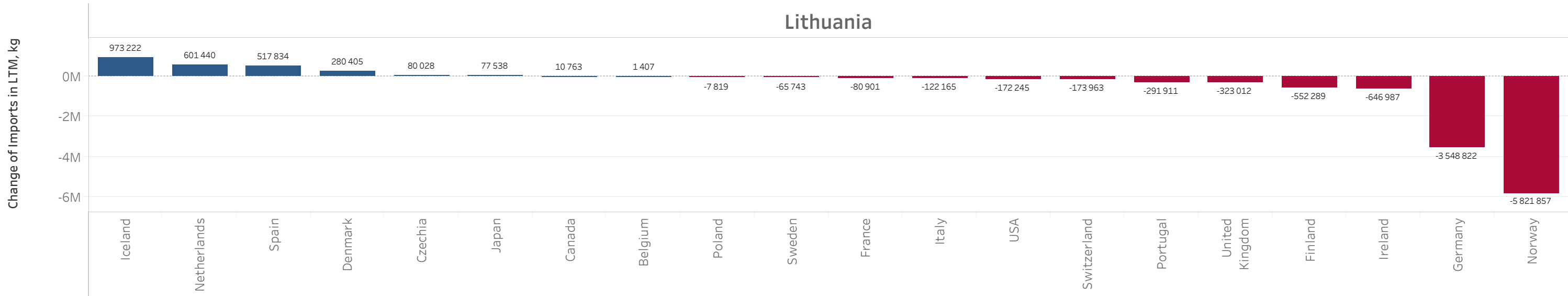
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



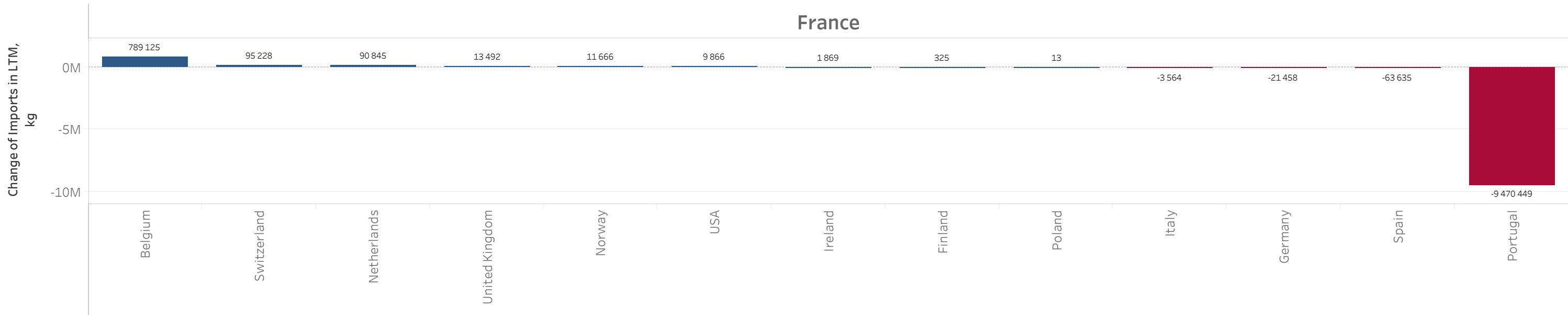
Supplying Countries Losing Competition in the Markets of the Countries Analyzed: tons

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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



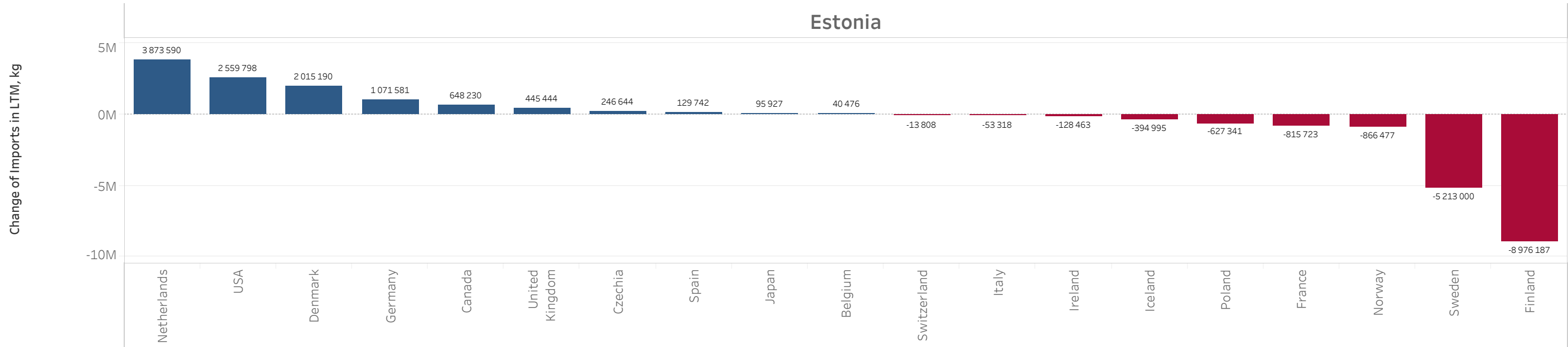
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



Supplying Countries Losing Competition in the Markets of the Countries Analyzed: tons

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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



Top-Ranked Supplying Countries to the Countries Analyzed

This section of the Report presents the top five highest-ranked supplying countries to each of the country analyzed. The methodology for ranking the supplying countries is as follows: the top 10 largest supplying countries from the last full calendar year reported to each country are ranked based on four components: 1) share of imports in the LTM period, 2) proxy price in the LTM period, 3) change in imports in US \$ terms during the LTM period, and 4) change in imports in volume terms during the LTM period. Each component is assigned a score ranging from 1 to 10, with 10 being the highest. The aggregated score is calculated by summing the rankings for each component. In the case of ties in the total score, the ranking for the first component (share of imports in LTM) takes precedence.

Country Analyzed	No.1 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.2 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.3 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.4 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.5 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$
Germany	Estonia	54 226 966,52	Switzerland	8 971 664,38	China	4 530 289,68	Poland	23 549 454,04	Serbia	4 672 016,24
USA	China	36 325 737,00	Viet Nam	27 777 898,00	Poland	22 272 734,00	Canada	94 988 553,00	Estonia	12 985 464,00
Norway	Poland	3 367 005,14	Denmark	1 548 914,52	Estonia	69 590 993,42	Spain	1 193 251,88	Sweden	29 685 539,11
United Kingdom	Estonia	42 044 167,23	Germany	22 461 075,30	Latvia	8 205 251,92	Hungary	5 366 684,89	Lithuania	15 331 928,77
Sweden	Norway	10 547 653,02	Denmark	1 066 157,99	Lithuania	16 647 694,48	China	260 737,03	Slovakia	273 720,06
Netherlands	Estonia	14 734 984,24	Belgium	10 298 365,89	Lithuania	2 772 756,16	Luxembourg	1 880 822,92	United Kingdom	11 273 347,06
Switzerland	Austria	6 425 798,14	Poland	11 265 889,00	Sweden	2 174 151,63	Serbia	2 233 213,11	France	5 359 716,24
France	Poland	10 780 205,14	Lithuania	5 192 338,92	Estonia	11 063 603,98	Portugal	3 285 908,73	China	1 966 937,84
Italy	Germany	14 892 426,12	Belgium	1 714 224,81	Estonia	1 376 458,62	Lithuania	1 826 167,43	China	623 834,63
Finland	Poland	86 332,08	Denmark	9 217,45	China	9 117,12	Slovenia	15 992,64	Austria	10 576,94
Denmark	Estonia	12 655 437,09	Lithuania	3 905 204,53	Poland	1 691 797,36	Netherlands	1 038 318,32	Latvia	1 236 623,27
Iceland	Lithuania	14 090 240,75	Denmark	1 355 315,50	Hungary	765 791,78	Estonia	12 908 700,31	Poland	1 084 140,43
Ireland	United Kingdom	42 982 192,15	Europe, not elsewhere specified	1 659 879,15	Sweden	3 429 364,98	Denmark	439 705,69	Germany	551 269,19
Portugal	United Kingdom	321 483,49	China	76 900,94	Spain	473 258,59	Canada	17 591,38	Lithuania	1 248 526,07
Canada	Estonia	5 447 400,89	Finland	363 033,60	Belgium	153 525,81	China	1 762 879,17	Lithuania	111 617,22
Belgium	France	7 892 469,87	Austria	2 535 659,79	Netherlands	2 653 938,70	Estonia	346 985,47	Türkiye	391 739,10
Japan	Finland	5 145 131,67	Estonia	3 400 748,40	Lithuania	415 637,20	Germany	658 013,54	China	3 397 573,66
Spain	Lithuania	3 532 101,52	Netherlands	4 168 598,21	Belgium	999 277,09	Estonia	707 107,92	Romania	1 536 251,97
Czechia	Austria	2 531 856,00	Estonia	3 734 280,00	Germany	751 377,00	Belarus	837 835,00	Lithuania	802 326,00
Poland	China	520 455,00	Kazakhstan	159 877,00	Germany	101 916,00	United Kingdom	27 024,00	Ukraine	5 124 245,00

Most Promising Markets for Exporting

This section of the Report presents the ranking of all the countries analyzed (importers) allowing to identify the most promising markets for the supplies of the good analyzed. Seven ranking components have been used: 1. Long-term trends of Global Demand for Imports 2. Strength of the Demand for Imports in the selected country 3. Macroeconomic risks for Imports in the selected country 4. Market entry barriers and domestic competition pressures for imports of the good 5. Long-term trends of Country Market 6. Short-term trends of Country Market, US\$-terms 7. Short-term trends of Country Market, volumes and proxy prices. Each component includes 4-6 specific parameters. All parameters are evaluated on a scale from 0 to 6, with 0 being the lowest/ less favorable value or characteristic. A Final Score is a total country’s score that includes scores of each specific ranking component. Each component is evaluated on a scale from 0 to 2, with 0 being the lowest score. The highest possible Final country’s score is 14 points (up to 2 points for each of 7 ranking components). Final country’s rank is a sum of points gained for each ranking component. It ranges from 0 to 14 points. A Final score describes the level of attractiveness of the of the selected country as the market for the supplies of the selected good.

Country’s Final Score on Export Potential Estimation

Country Analyzed	Country’s Final Score (out of 14 points)
Ireland	11,00
USA	9,00
Iceland	9,00
Canada	9,00
Belgium	9,00
United Kingdom	8,00
Switzerland	8,00
Sweden	8,00
Spain	8,00
Norway	7,00
Denmark	7,00
Portugal	6,00
Japan	6,00
France	5,00
Finland	5,00
Czechia	5,00
Poland	4,00
Netherlands	3,00
Italy	3,00
Germany	3,00

Country’s Score: Long-term Trends of Country Market

Country Analyzed	Country’s Score: Long-term Trends of Country Market (out of 30 points)
Ireland	26,00
USA	20,00
Iceland	25,00
Canada	27,00
Belgium	20,00
United Kingdom	25,00
Switzerland	9,00
Sweden	24,00
Spain	26,00
Norway	7,00
Denmark	18,00
Portugal	25,00
Japan	7,00
France	8,00
Finland	3,00
Czechia	19,00
Poland	18,00
Netherlands	8,00
Italy	5,00
Germany	7,00

Country’s Score: Short-term Trends of Country Market, US \$

Country Analyzed	Country’s Score: Short-term Trends of Country Market in Value Terms (out of 18 points)
Ireland	12,00
USA	8,00
Iceland	8,00
Canada	8,00
Belgium	6,00
United Kingdom	8,00
Switzerland	6,00
Sweden	6,00
Spain	6,00
Norway	6,00
Denmark	6,00
Portugal	0,00
Japan	6,00
France	6,00
Finland	0,00
Czechia	0,00
Poland	0,00
Netherlands	0,00
Italy	0,00
Germany	0,00

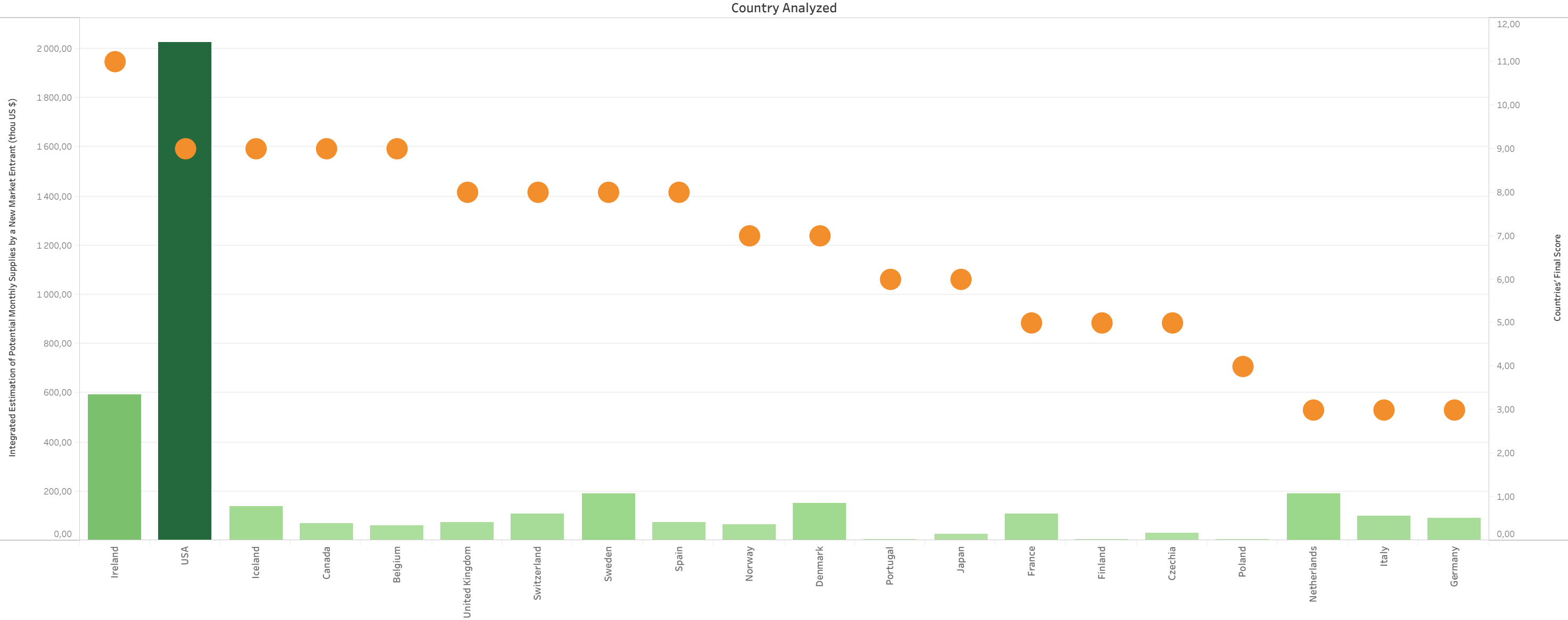
Country’s Score: Short-term Trends of Country Market, tons and average prices

Country Analyzed	Country’s Score: Short-term Trends of Country Market in Volume Terms & Prices (out of 30 points)
Ireland	24,00
USA	22,00
Iceland	16,00
Canada	14,00
Belgium	22,00
United Kingdom	18,00
Switzerland	14,00
Sweden	10,00
Spain	16,00
Norway	12,00
Denmark	10,00
Portugal	12,00
Japan	18,00
France	12,00
Finland	10,00
Czechia	12,00
Poland	6,00
Netherlands	7,00
Italy	8,00
Germany	6,00

Most Promising Markets for Exporting the Good Analyzed out of the Countries Analyzed

This figure below visualizes (i) the Final scores describing the attractiveness of the countries analyzed as promising export destinations, and (ii) the Integrated Estimation of the Potential Monthly Supplies to the respective markets by a New Market Entrant, expressed in US \$. The Integrated estimation of the potential monthly supplies is calculated based on two components. Component 1: the anticipated average monthly market growth, derived from the trend observed over the past 24 months on assumption is that the identified trend will remain unchanged, and the calculated average monthly increase is applied to actual data on the volume of average monthly import supplies over the last 12 months, along with the corresponding average price. Component 2 signifies the extra potential supply linked to the potential strong competitive advantage of the new market entrant. Its calculation is based on the factual parameters of supplying countries that have experienced the highest growth in their supplies to the chosen country over the past 12 months.

Countries’ Final Scores on Export Potential Estimation and Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$).



Most Promising Importing Markets of the Good Analyzed and Most Competitive Supplying Countries

This section of the Report provides an additional analysis of the most promising destinations for supplies of the good analyzed. To this end, a Relativity Score has been calculated for each country analyzed, representing the average of a country’s Final Score and the Integrated Estimation of Potential Monthly Supplies by a New Market Entrant. Both components are indexed such that the country with the highest value is assigned an index of 100. The results of the Relativity Score are presented in the table on the left. Additionally, the table on the right ranks the supplying countries based on a scoring system, where each time a supplying country is identified as the number 1 supplier to the respective importing country, it receives 5 points; number 2 – 4 points; number 3 – 3 points; number 4 – 2 points; and number 5 – 1 point. The total points accumulated by each supplying country are provided in the table (Final Supplier’s Score), along with the total value of imports reported by all the countries analyzed in the last full calendar year reported. It also contains data on and the number of countries to which the respective supplying country exported the good analyzed.

Calculation of a Relativity Score for the Countries Analyzed – Identification of the Most Promising Export Markets for the Good Analyzed

Country Analyzed	Country’s Relatively Score (Out of 10 points)	Country’s Final Score (out of 14 points)	Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$)
USA	9,09	9,00	2 023,88
Ireland	6,47	11,00	593,67
Iceland	4,44	9,00	139,32
Canada	4,26	9,00	67,89
Belgium	4,25	9,00	62,48
Sweden	4,10	8,00	189,31
Switzerland	3,90	8,00	108,40
United Kingdom	3,82	8,00	74,55
Spain	3,81	8,00	72,12
Denmark	3,56	7,00	151,88
Norway	3,35	7,00	66,08
Japan	2,79	6,00	24,96
Portugal	2,74	6,00	5,74
France	2,54	5,00	109,12
Czechia	2,35	5,00	29,75
Finland	2,28	5,00	2,28
Netherlands	1,83	3,00	189,31
Poland	1,83	4,00	3,85
Italy	1,61	3,00	100,58
Germany	1,59	3,00	90,78

Ranking of Supplying Countries

Supplying Country	Final Supplier’s Score	Exports in LTM, USD	Total Number of Analyzed Countries With Which Trade Flows were Registered in LTM
Estonia	49	298 776 391	19
Lithuania	33	119 512 301	20
Poland	28	105 655 617	18
China	27	54 825 380	20
Germany	18	89 744 660	17
Denmark	18	8 760 917	13
Austria	15	43 016 732	18
Belgium	14	46 260 342	14
United Kingdom	13	59 489 367	18
Netherlands	9	14 154 182	16
Finland	9	31 447 076	16
Sweden	7	59 468 447	17
France	6	16 425 798	13
Spain	5	2 938 349	13
Norway	5	12 397 707	11
Hungary	5	7 568 195	11
Latvia	4	40 880 113	18
Kazakhstan	4	199 072	3
Europe, not specified	4	1 663 642	5
Canada	4	97 772 463	10

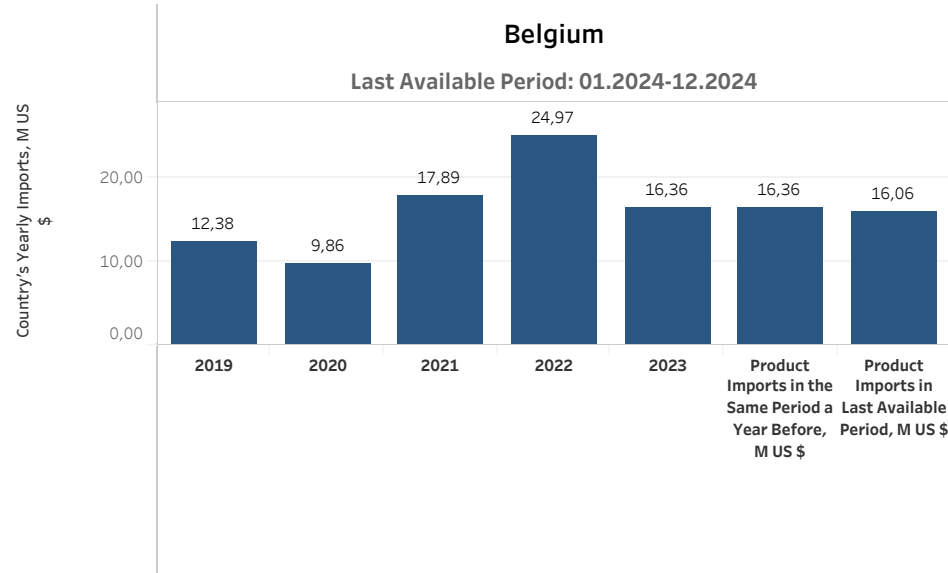
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APPENDIX

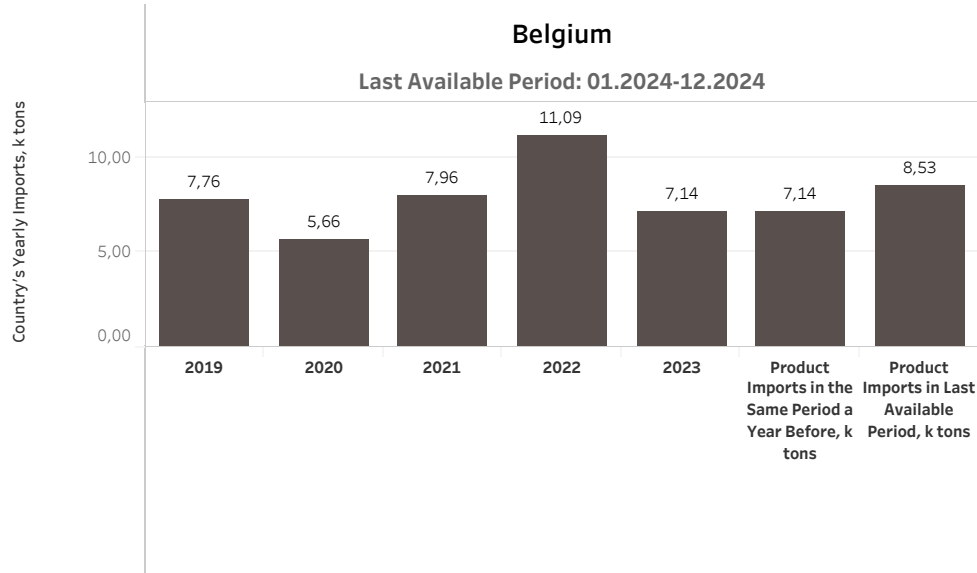
Appendix: Country-Specific Yearly Data

These pages provide detailed insights into the yearly dynamics of imports reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the yearly import values (expressed in M US \$) over the most recent 5-year period, the second graph illustrates the yearly import volumes (expressed in k tons) over the most recent 5-year period, the third graph illustrates the yearly prices trend (expressed in k US \$ per 1 ton) over the most recent 5-year period.

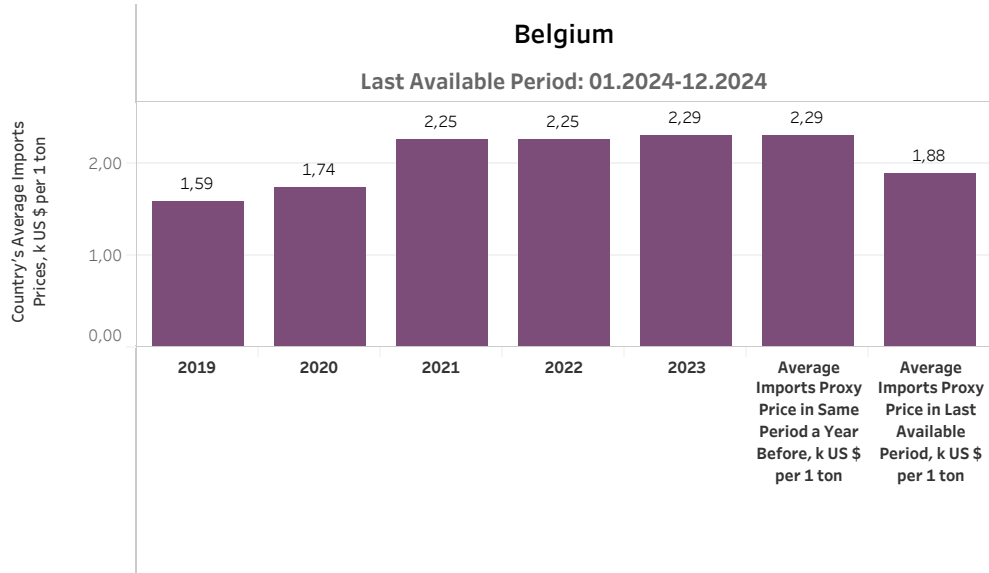
Country’s Yearly Imports, M US \$



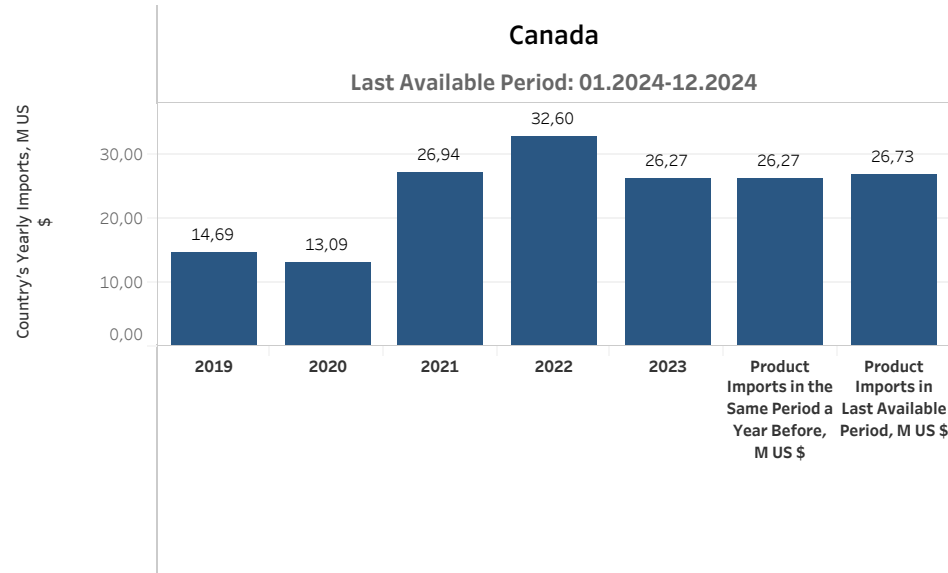
Country’s Yearly Imports, k tons



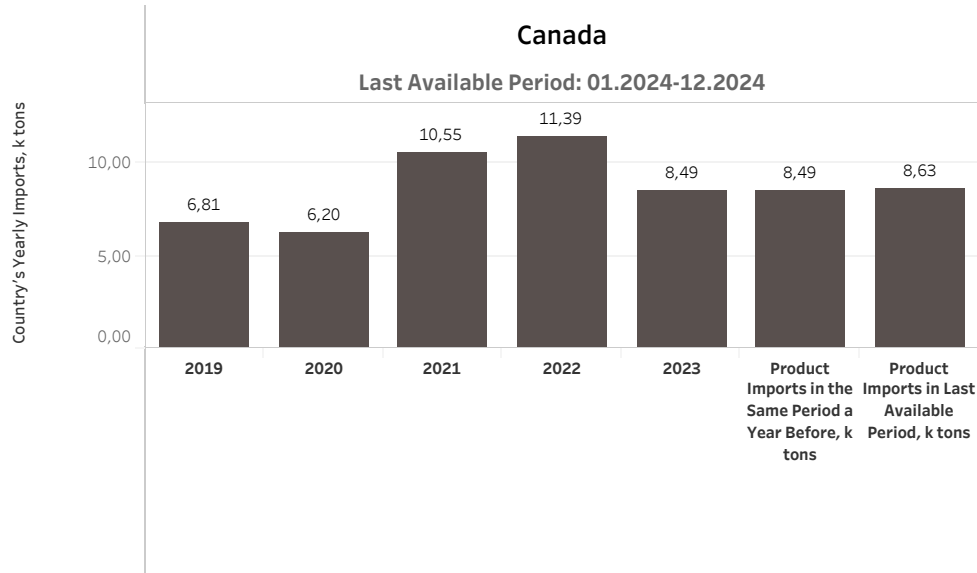
Country’s Average Imports Prices, k US \$ per 1 ton



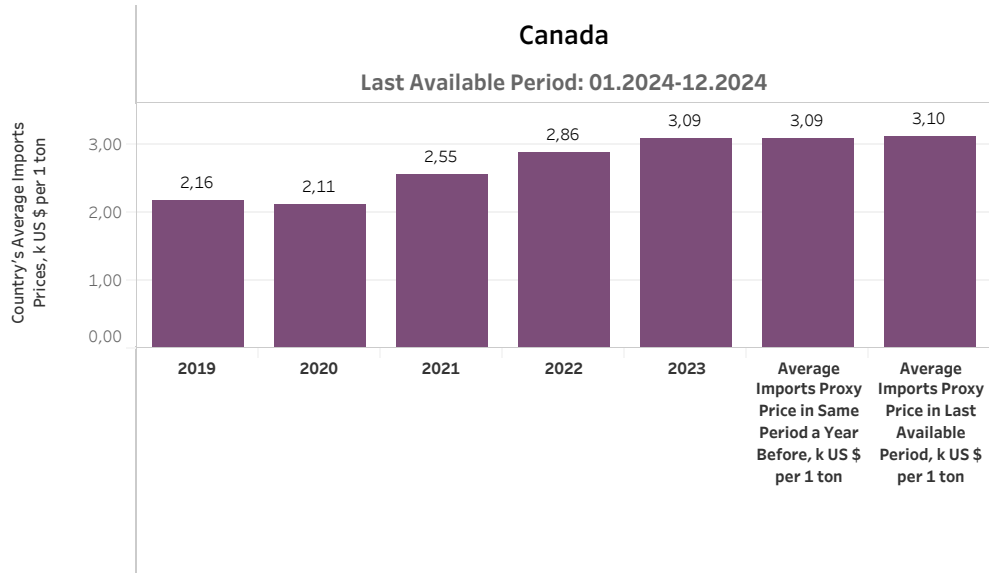
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



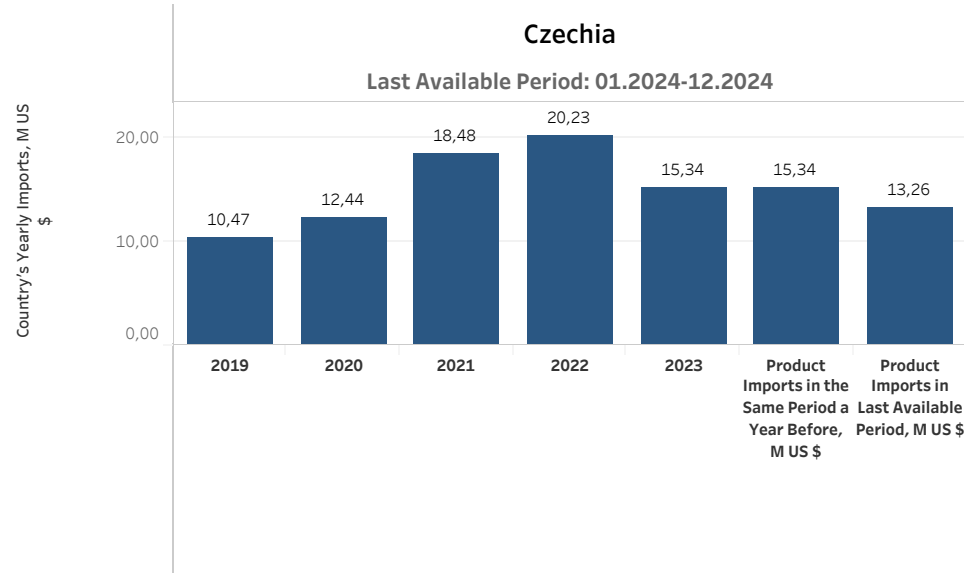
Country’s Average Imports Prices, k US \$ per 1 ton



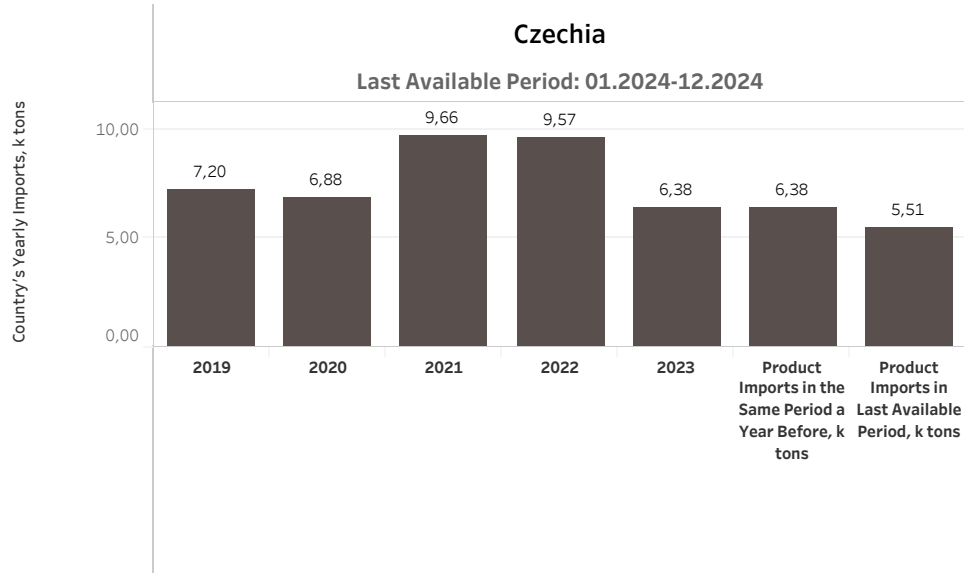
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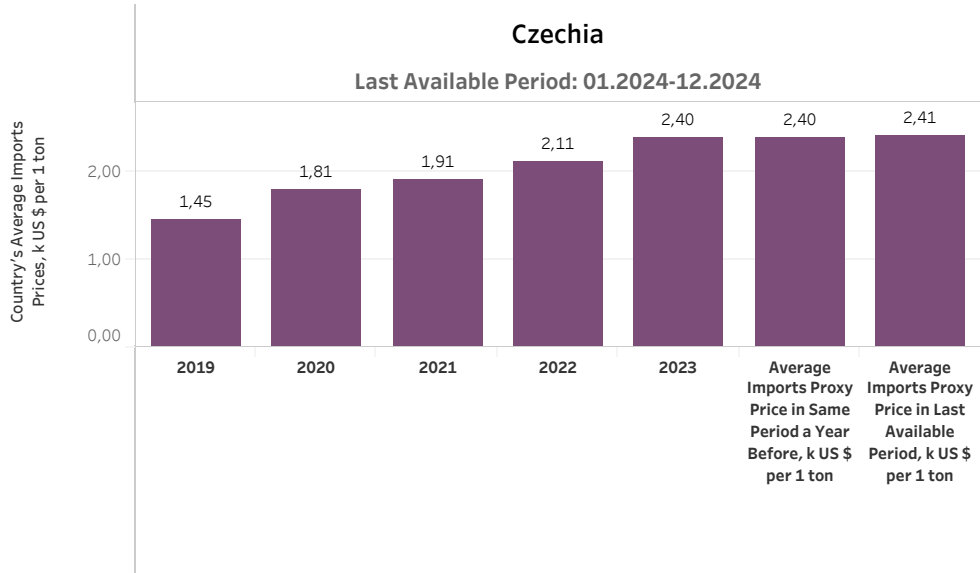
Country’s Yearly Imports, M US \$



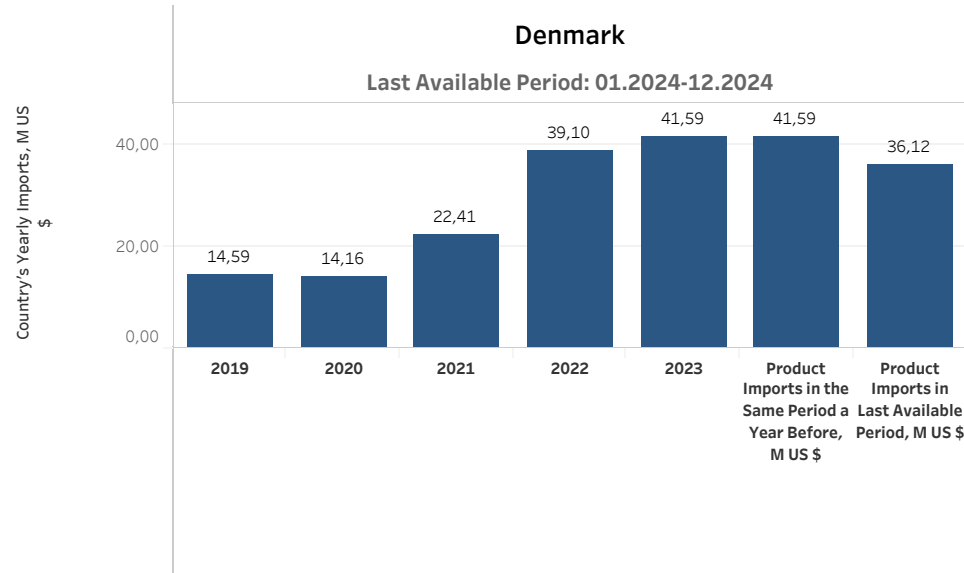
Country’s Yearly Imports, k tons



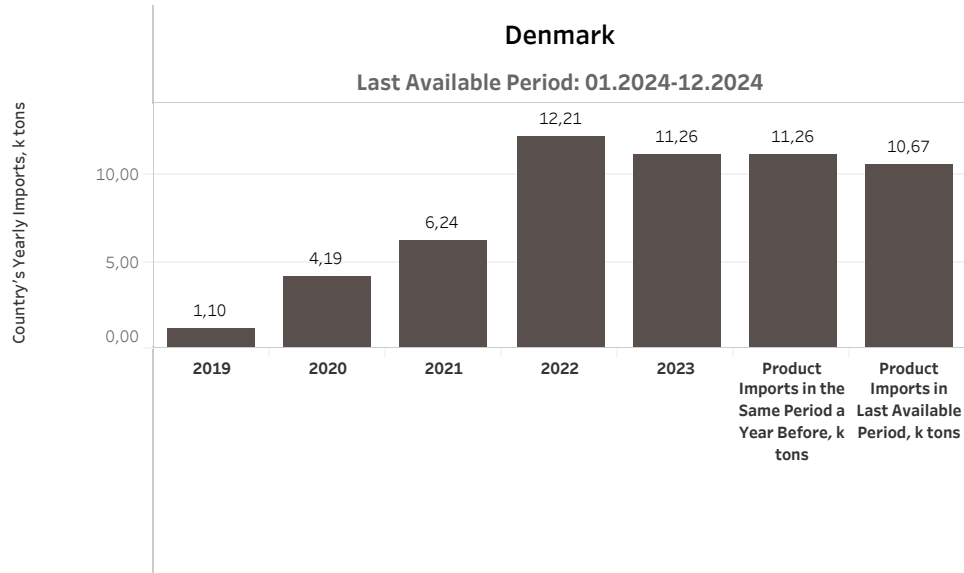
Country’s Average Imports Prices, k US \$ per 1 ton



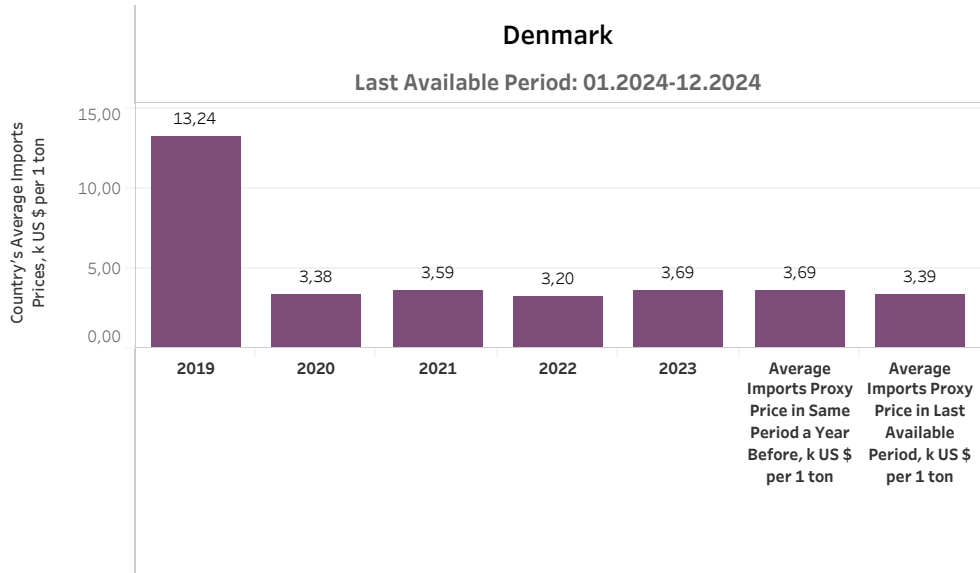
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



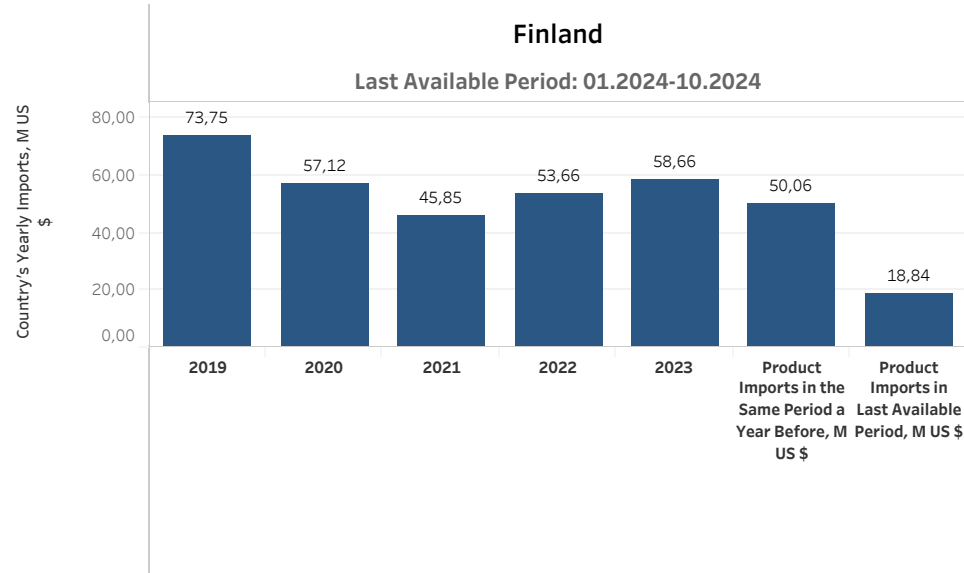
Country’s Average Imports Prices, k US \$ per 1 ton



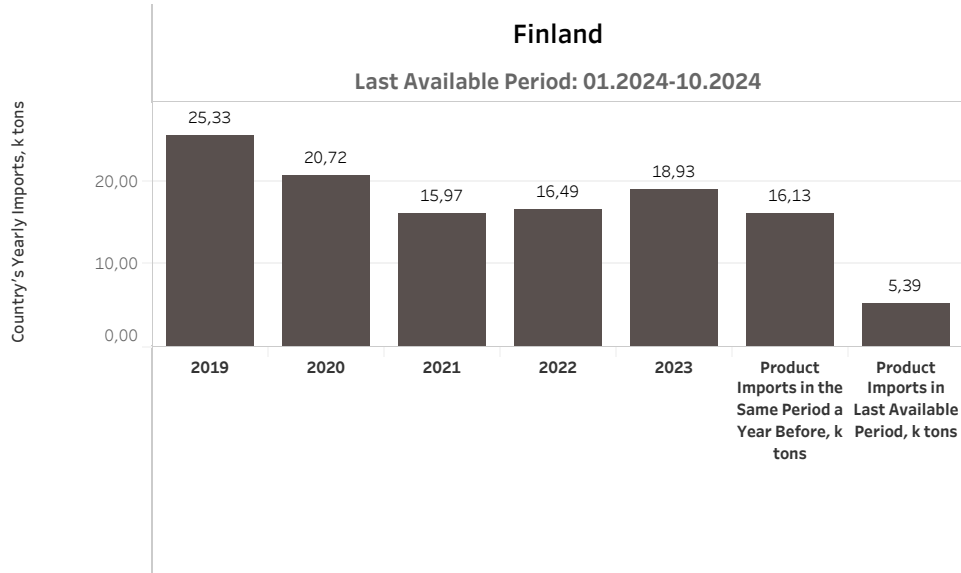
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Country’s Yearly Imports, M US \$



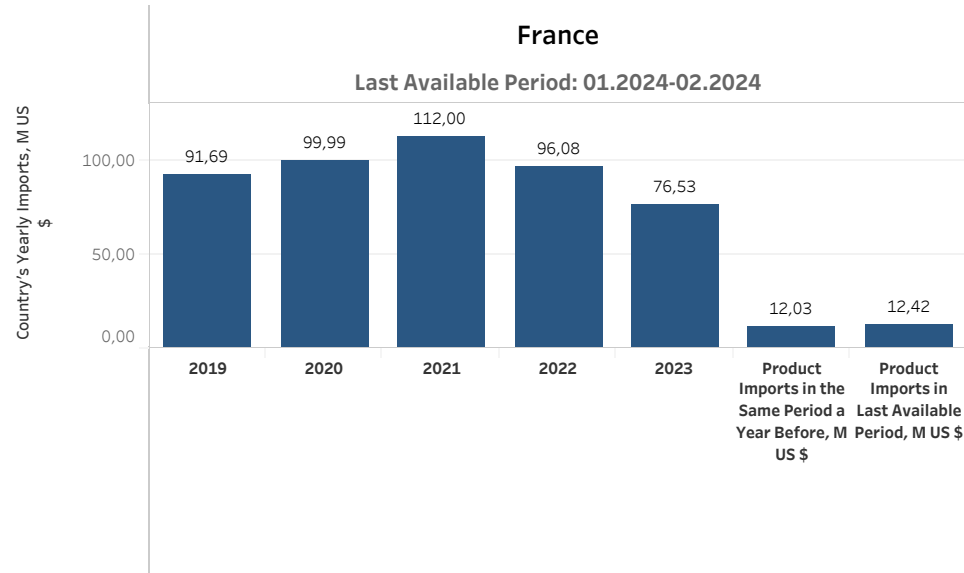
Country’s Yearly Imports, k tons



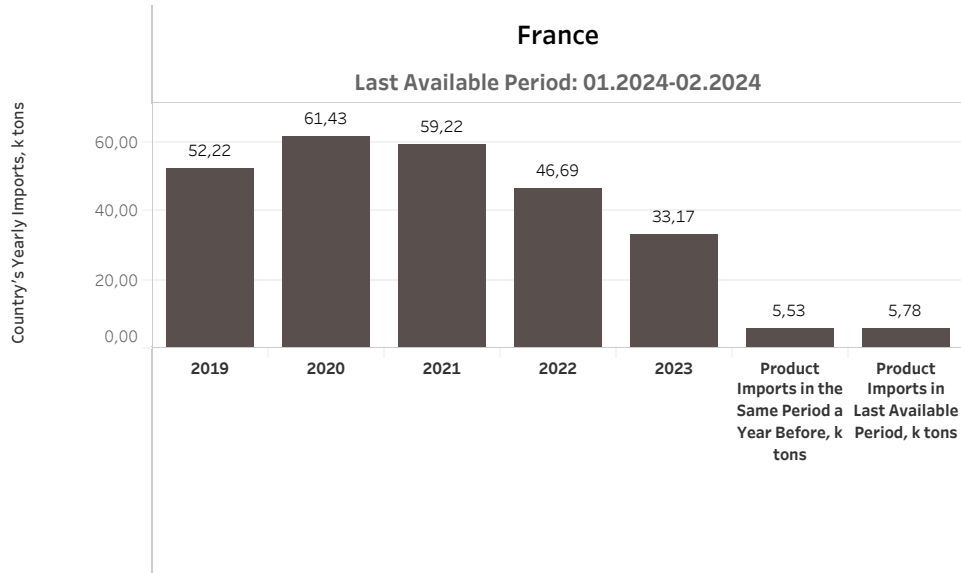
Country’s Average Imports Prices, k US \$ per 1 ton



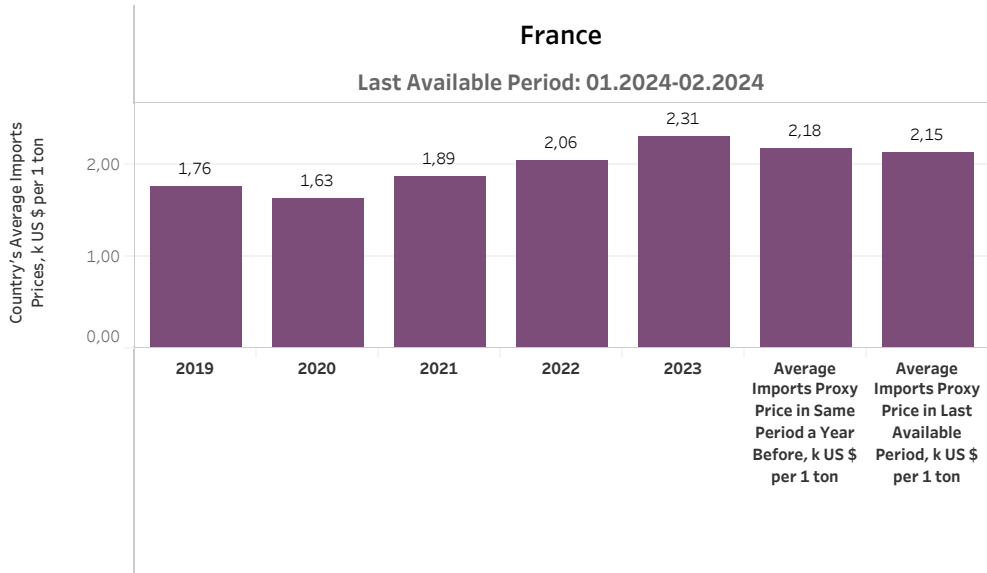
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



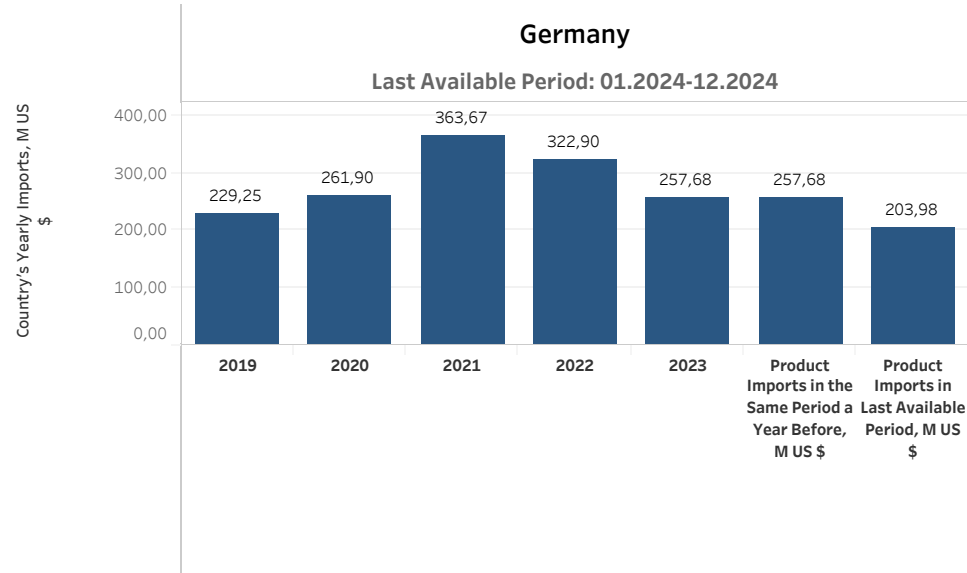
Country’s Average Imports Prices, k US \$ per 1 ton



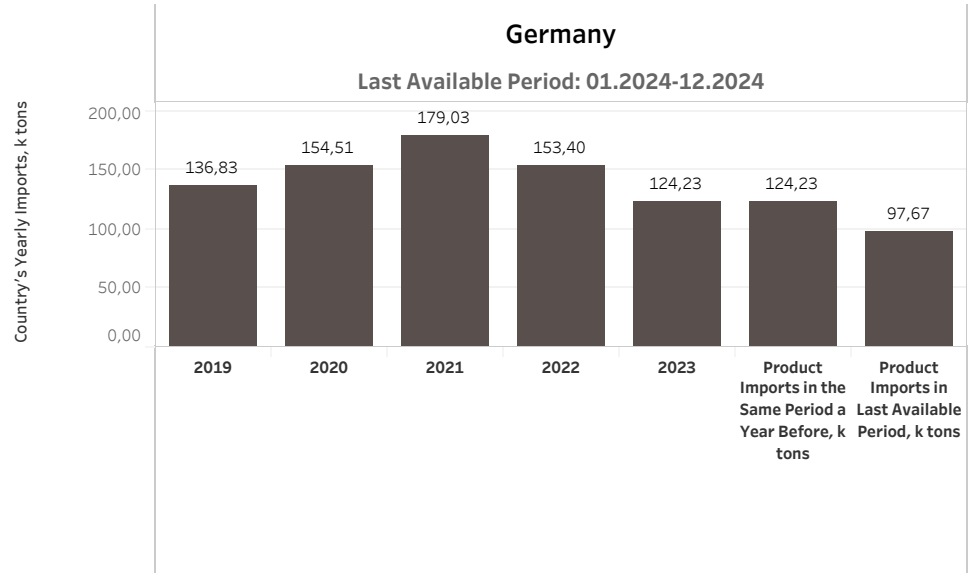
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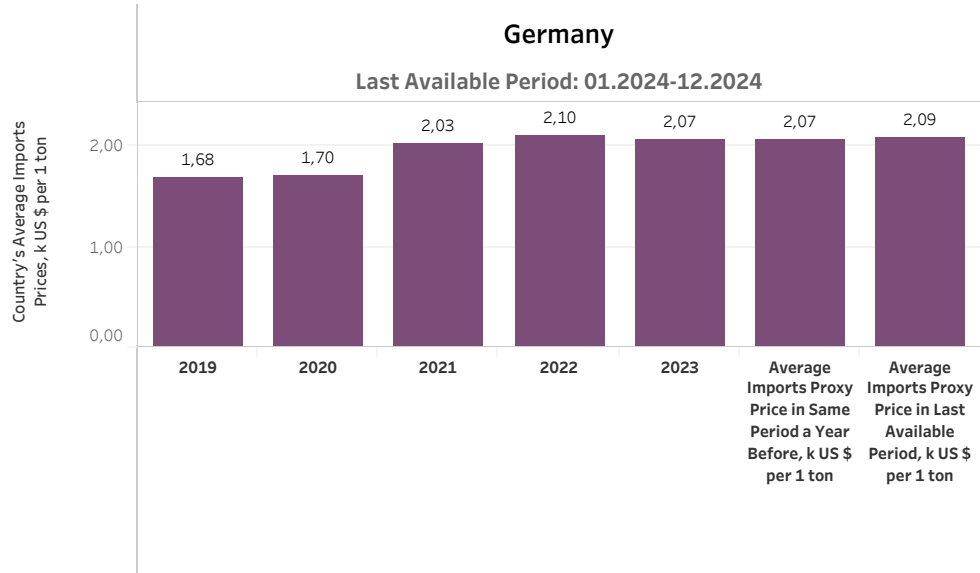
Country’s Yearly Imports, M US \$



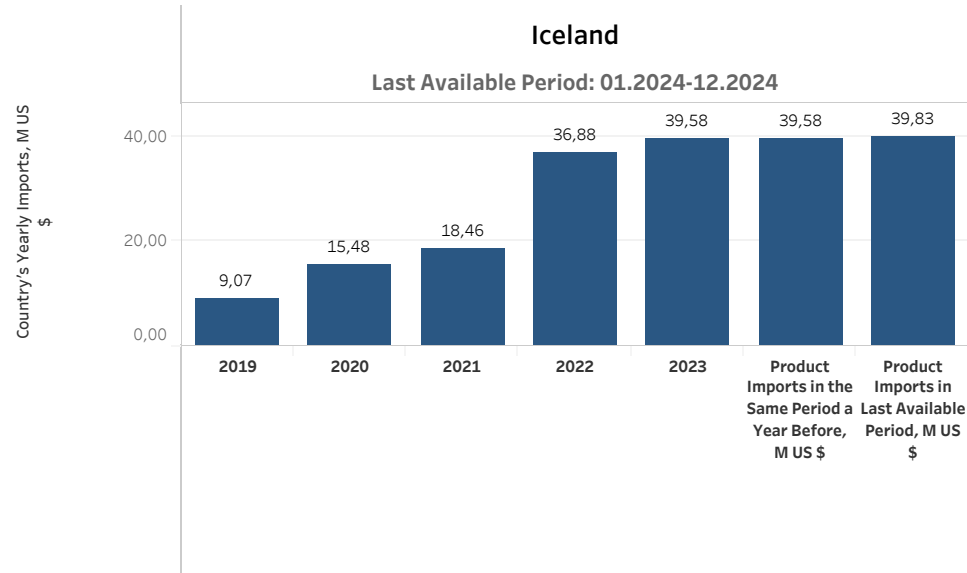
Country’s Yearly Imports, k tons



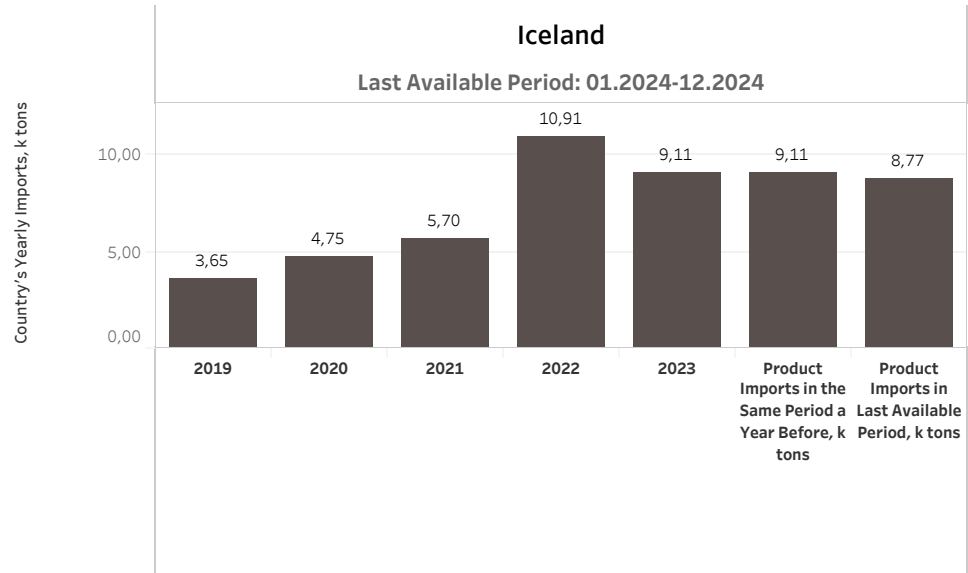
Country’s Average Imports Prices, k US \$ per 1 ton



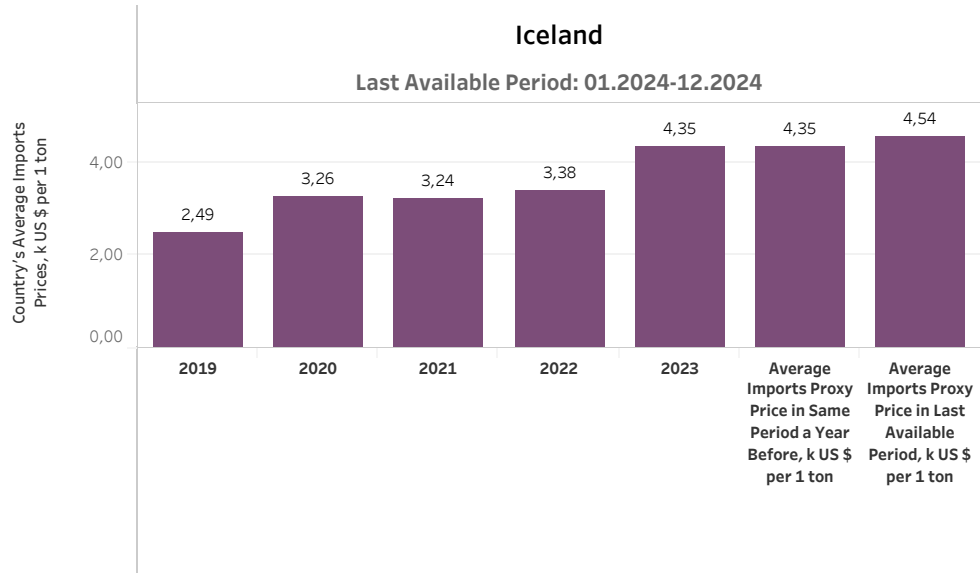
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



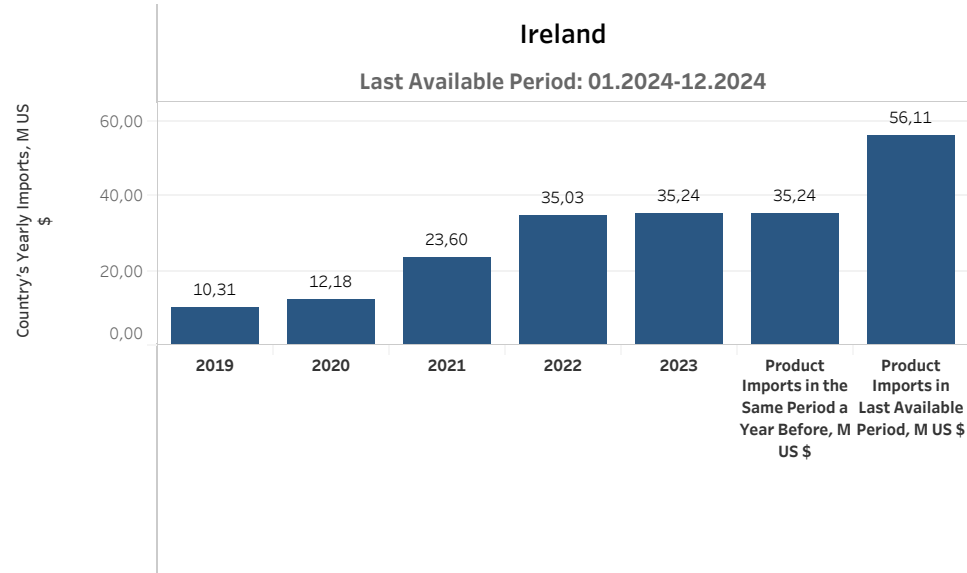
Country’s Average Imports Prices, k US \$ per 1 ton



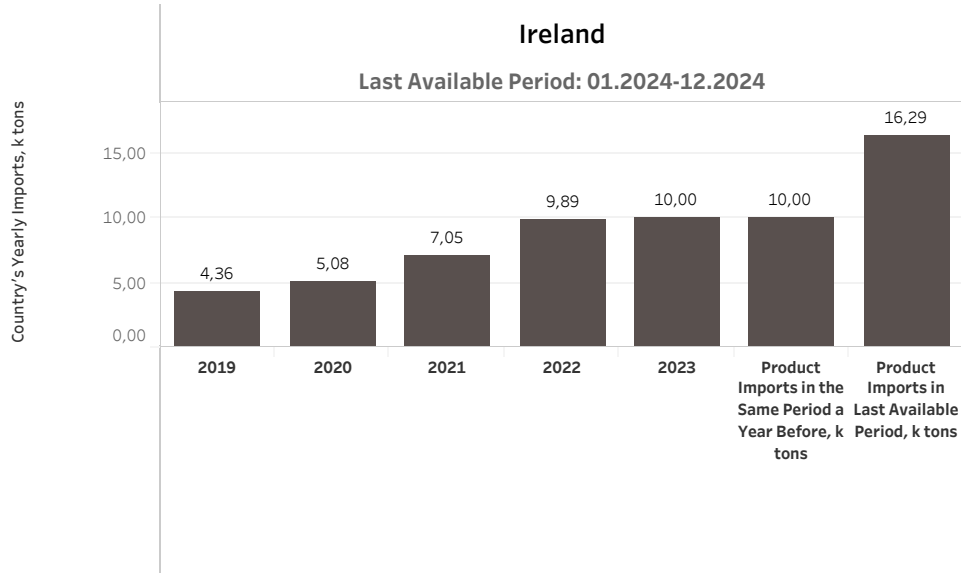
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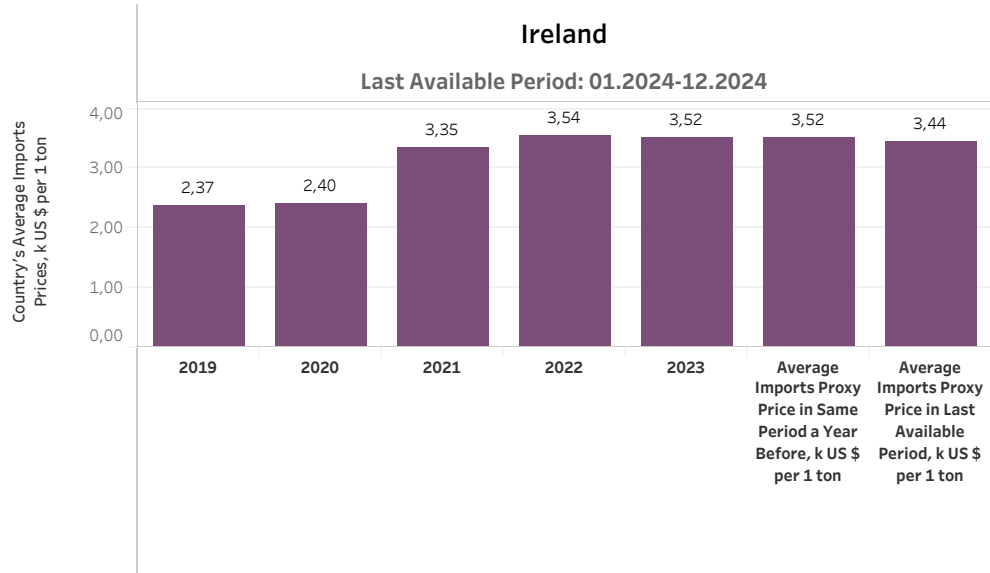
Country’s Yearly Imports, M US \$



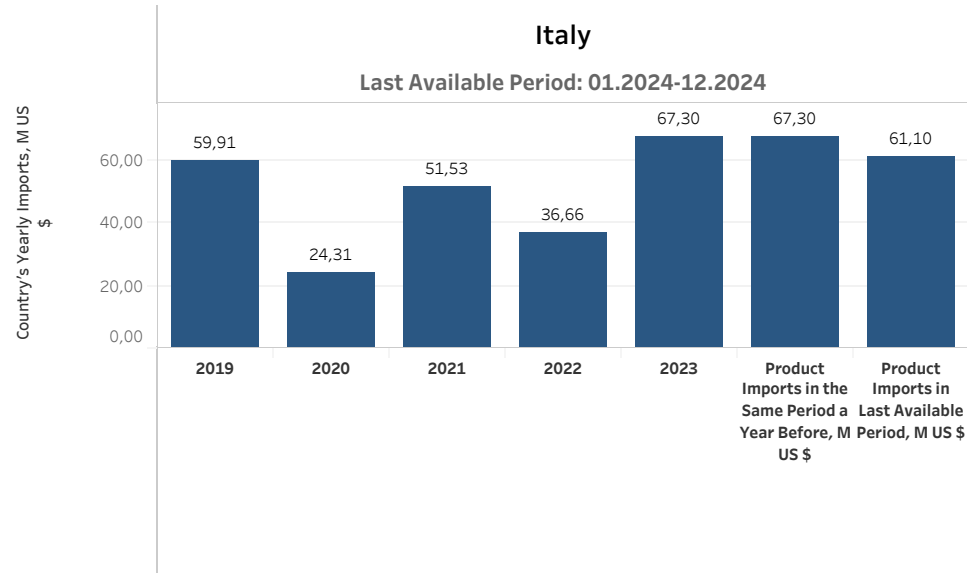
Country’s Yearly Imports, k tons



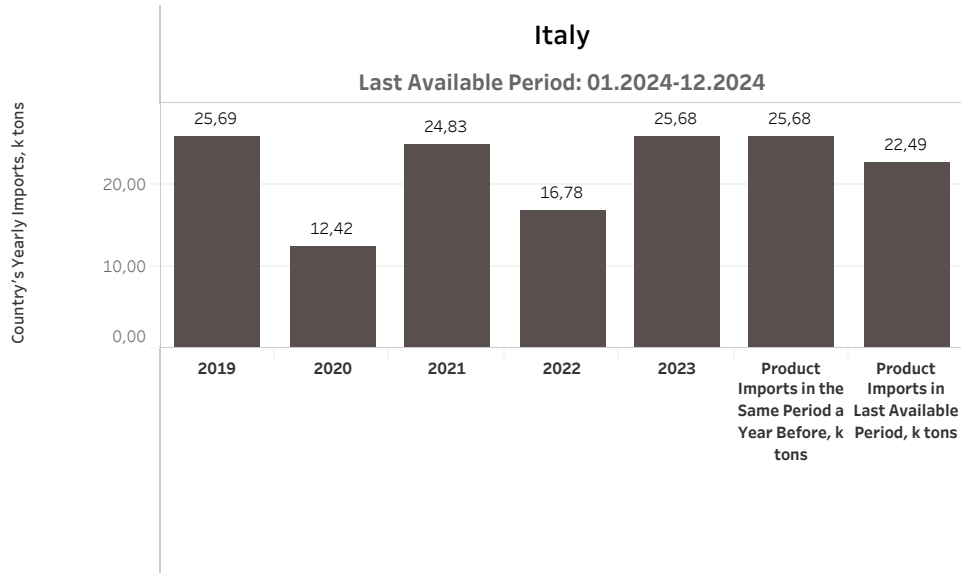
Country’s Average Imports Prices, k US \$ per 1 ton



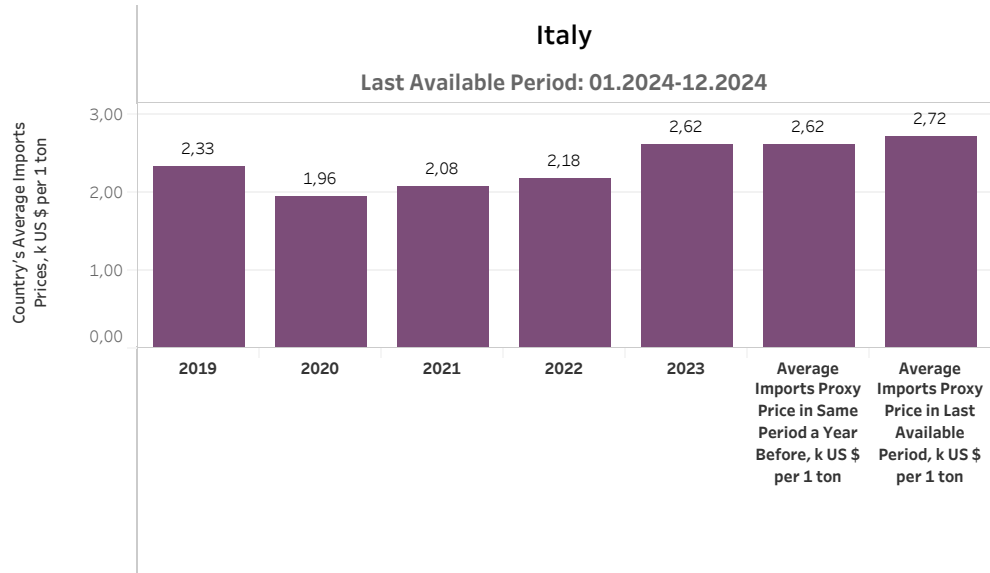
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



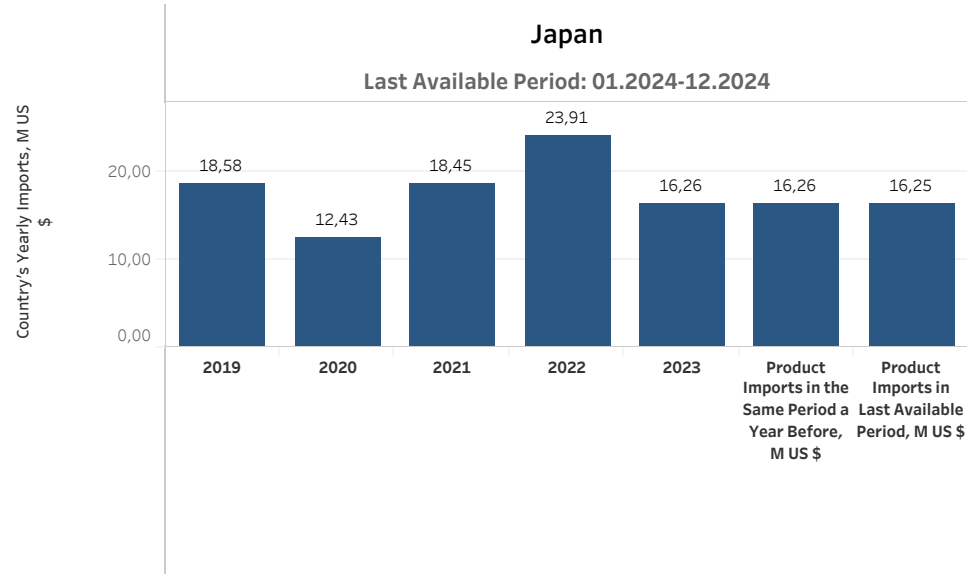
Country’s Average Imports Prices, k US \$ per 1 ton



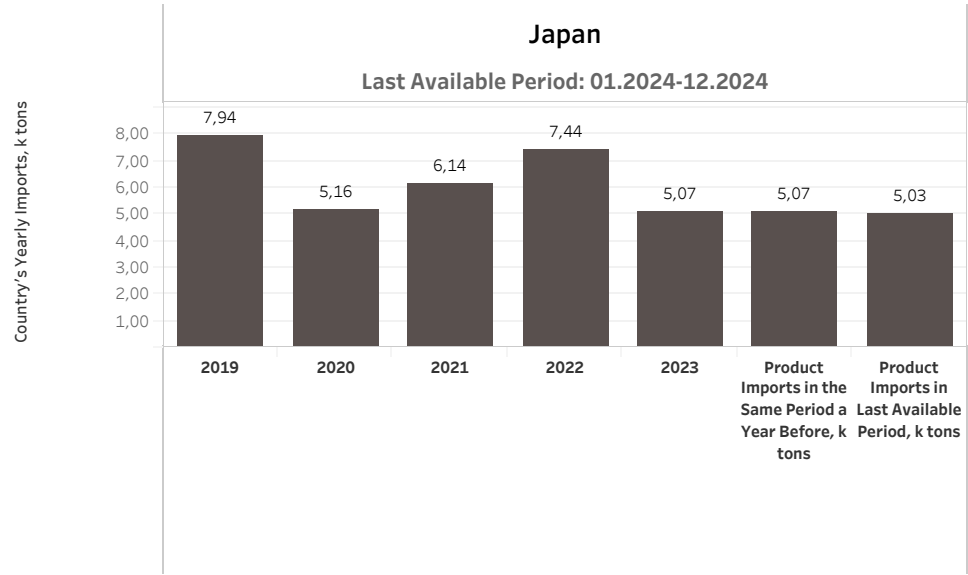
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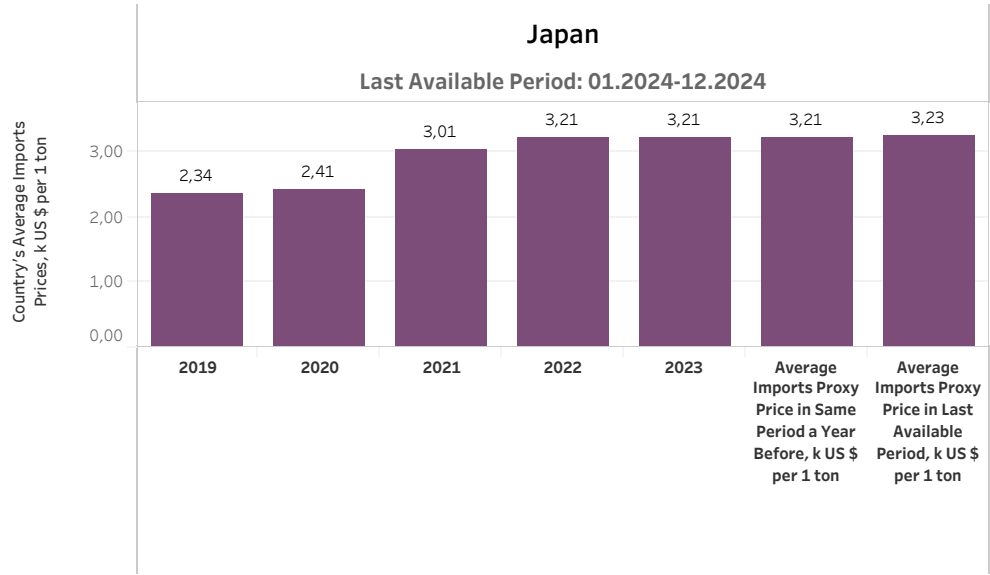
Country’s Yearly Imports, M US \$



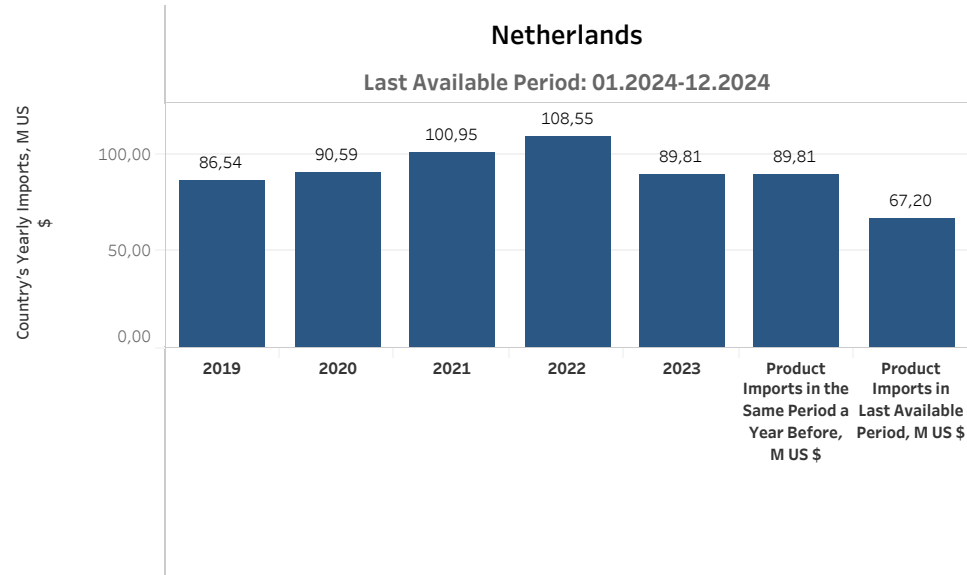
Country’s Yearly Imports, k tons



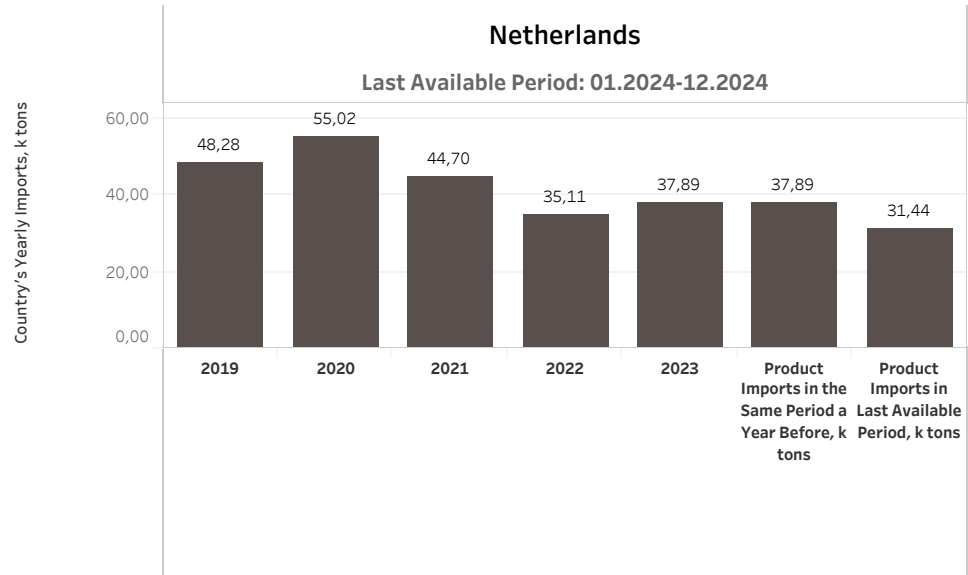
Country’s Average Imports Prices, k US \$ per 1 ton



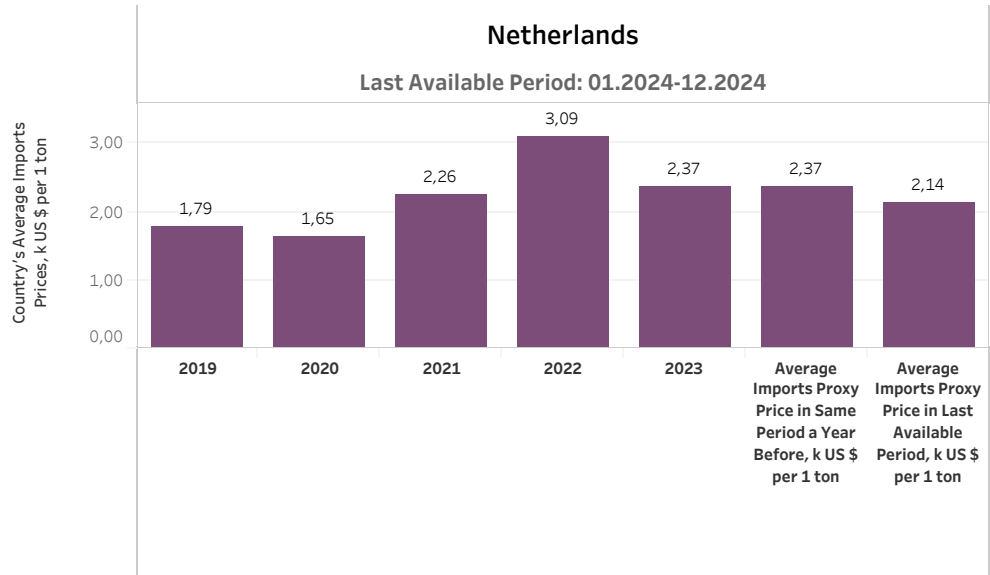
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



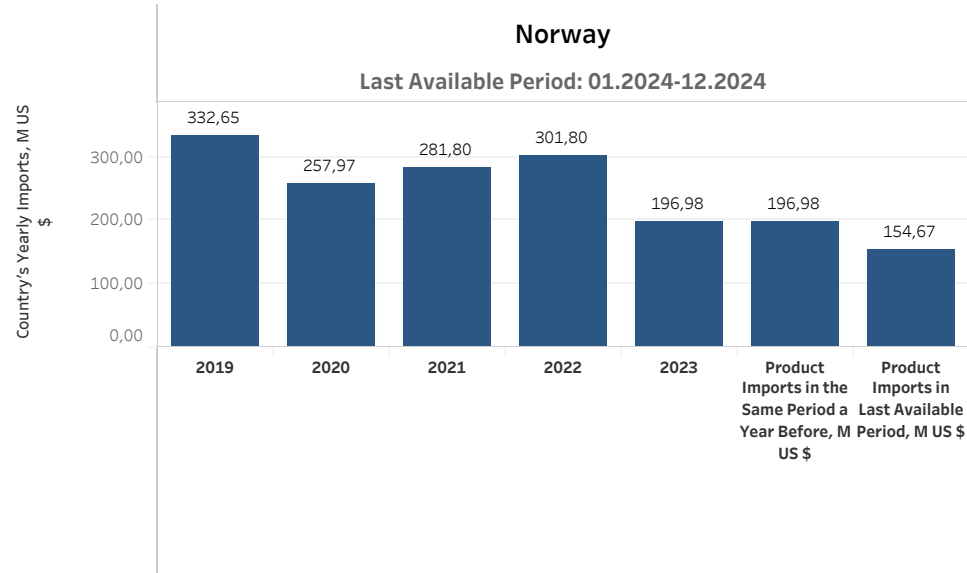
Country’s Average Imports Prices, k US \$ per 1 ton



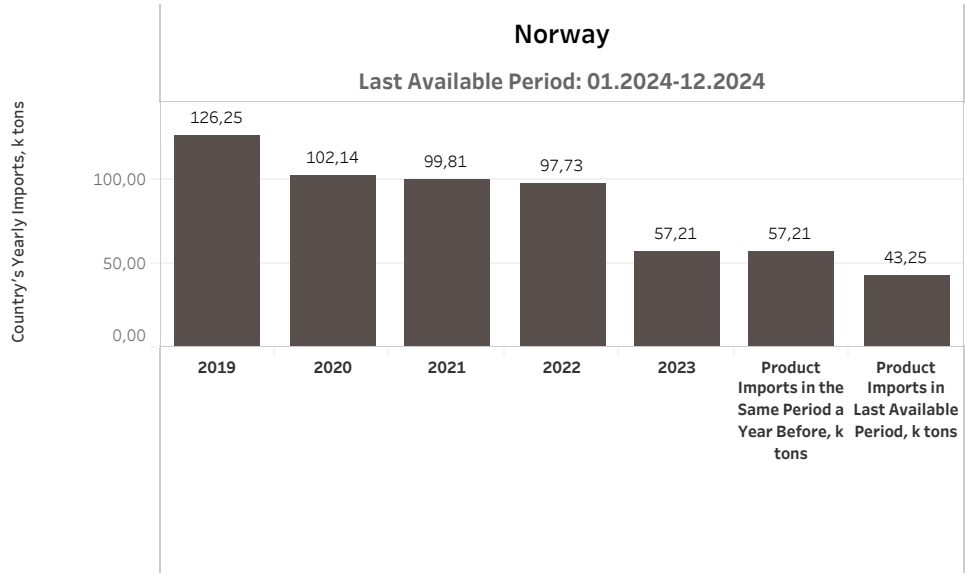
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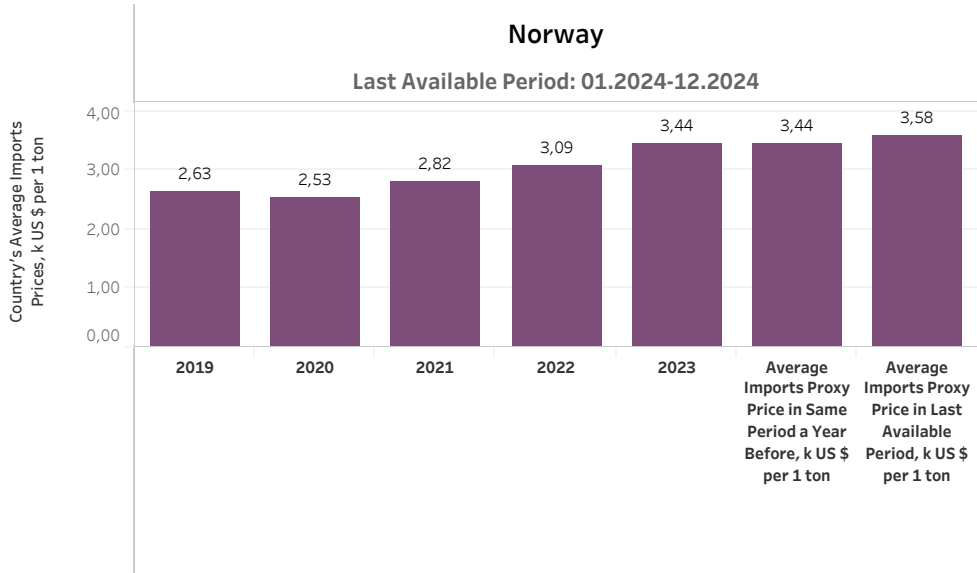
Country’s Yearly Imports, M US \$



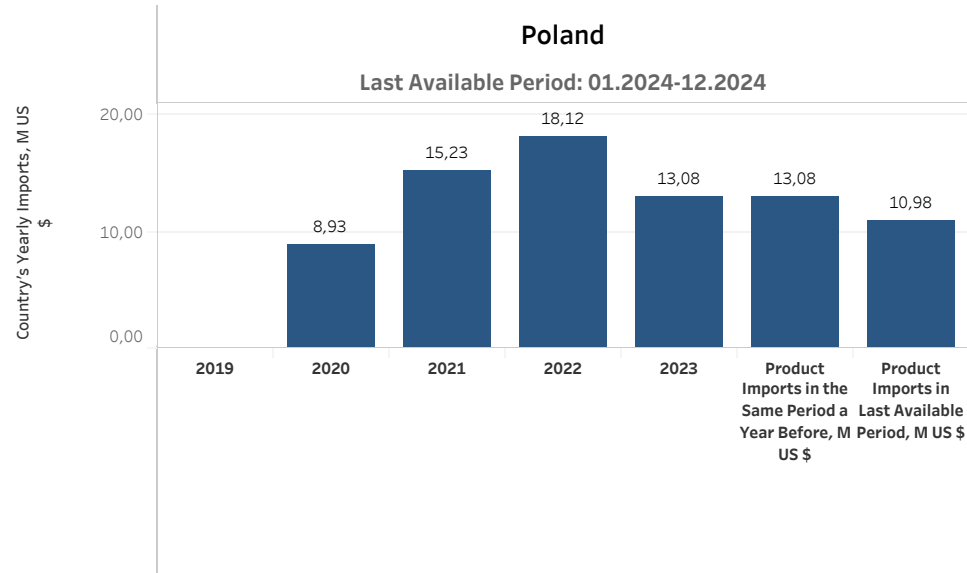
Country’s Yearly Imports, k tons



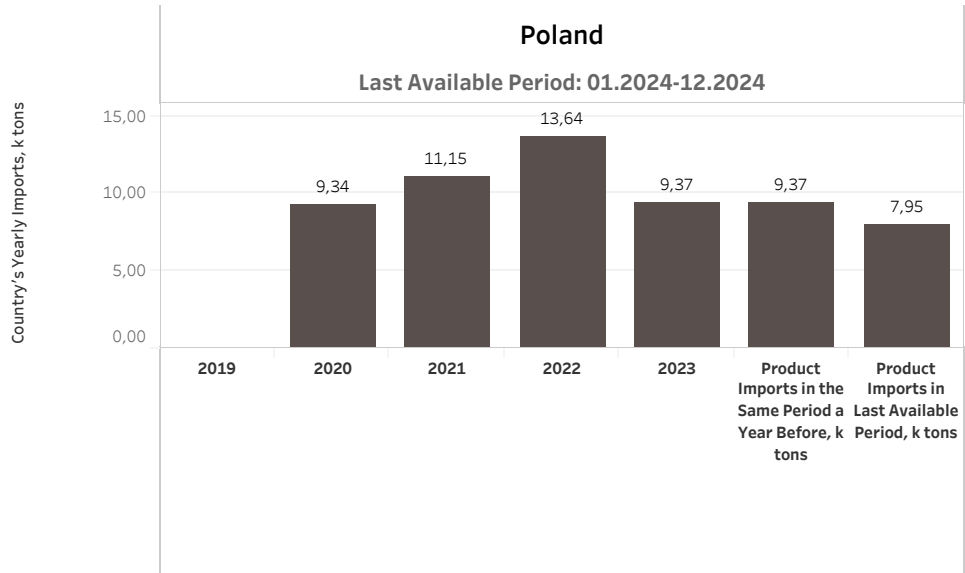
Country’s Average Imports Prices, k US \$ per 1 ton



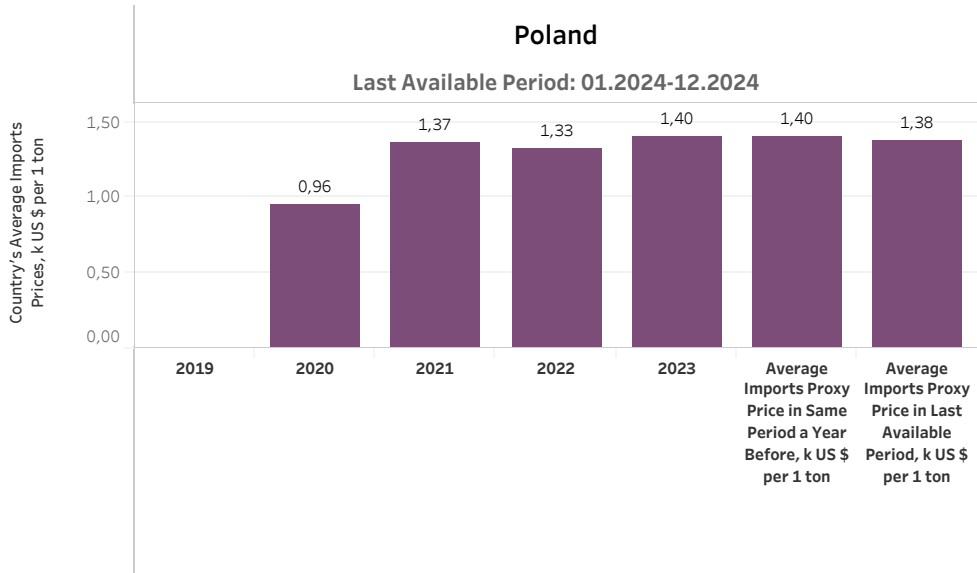
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



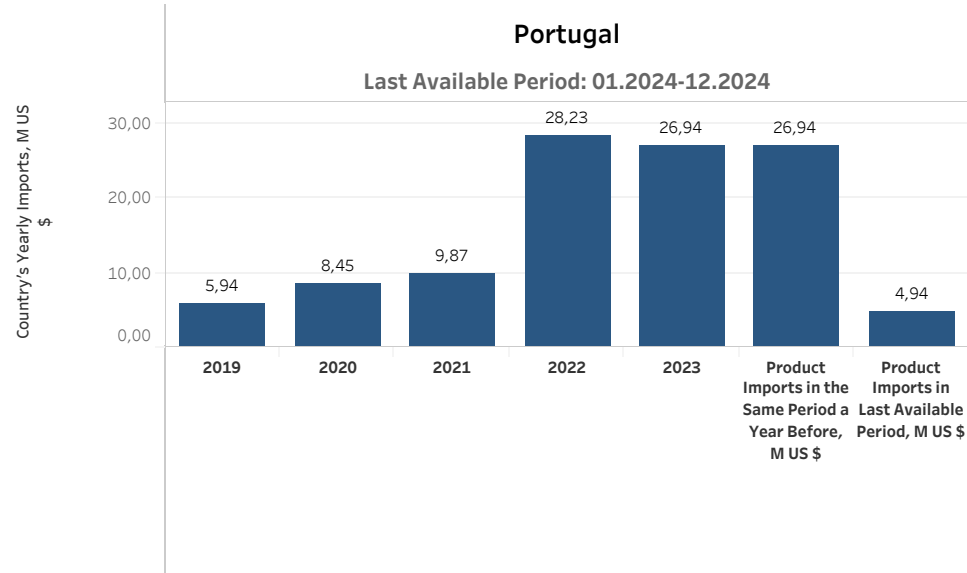
Country’s Average Imports Prices, k US \$ per 1 ton



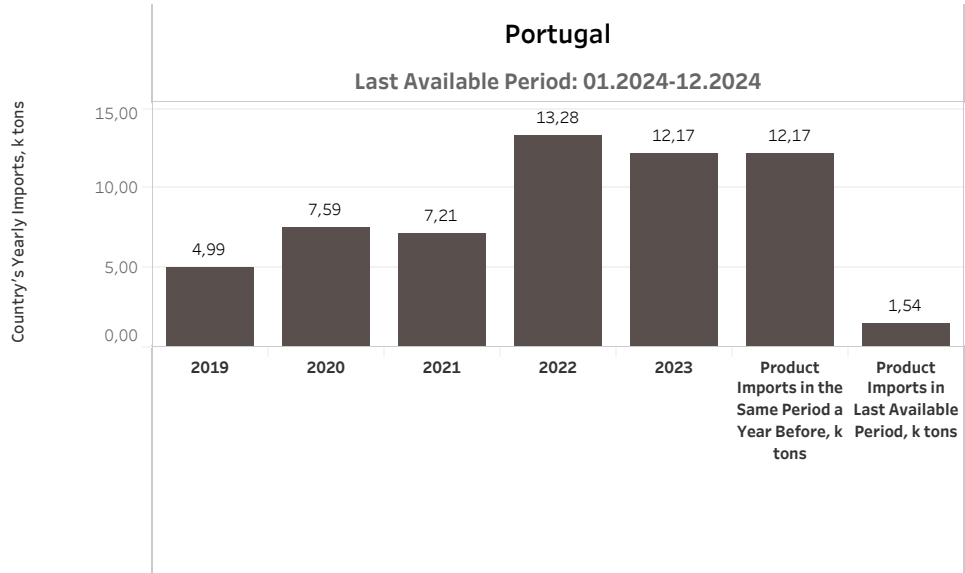
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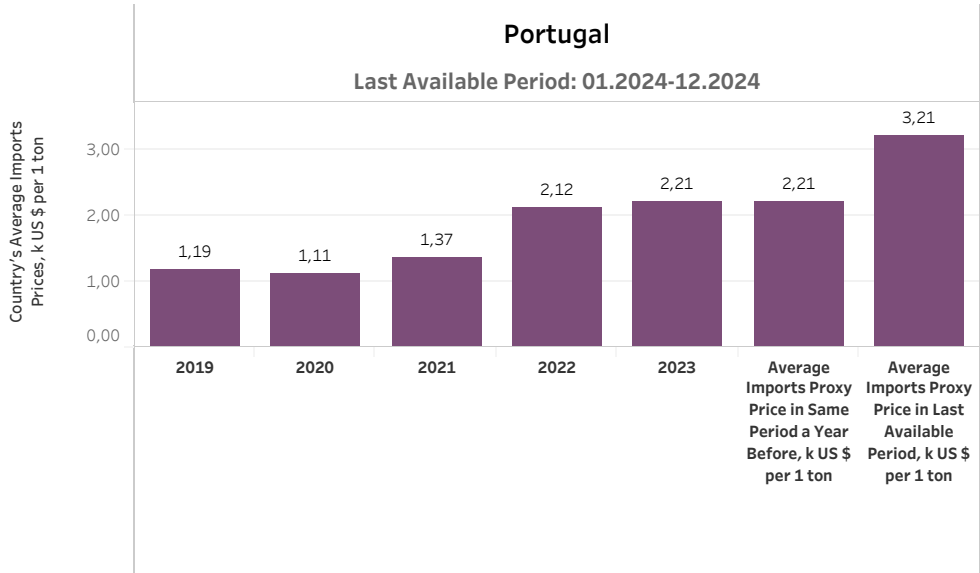
Country’s Yearly Imports, M US \$



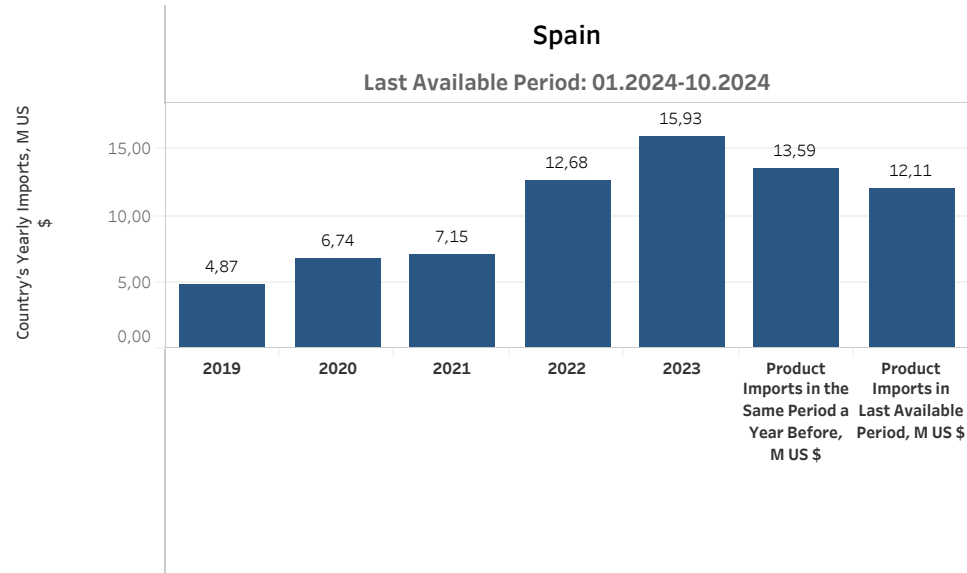
Country’s Yearly Imports, k tons



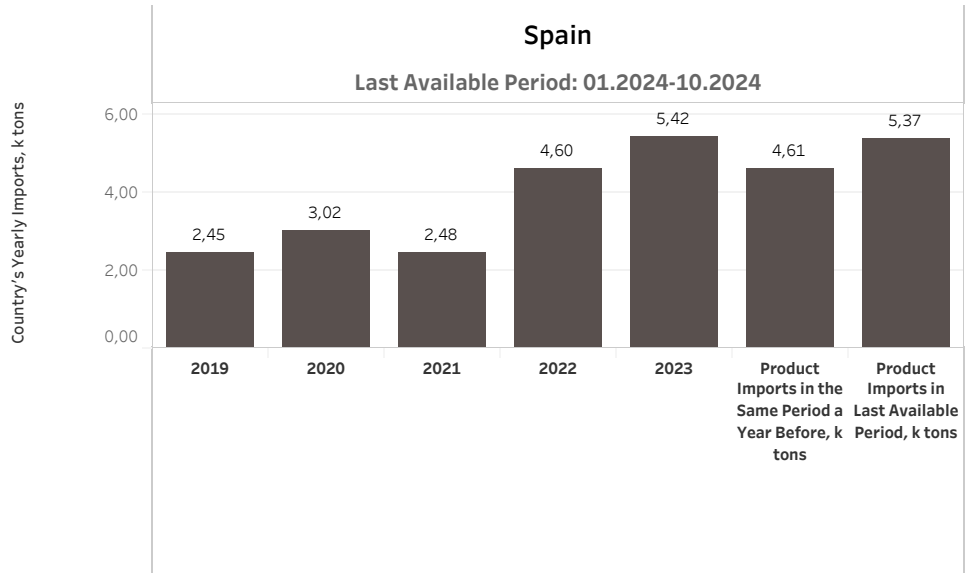
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Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



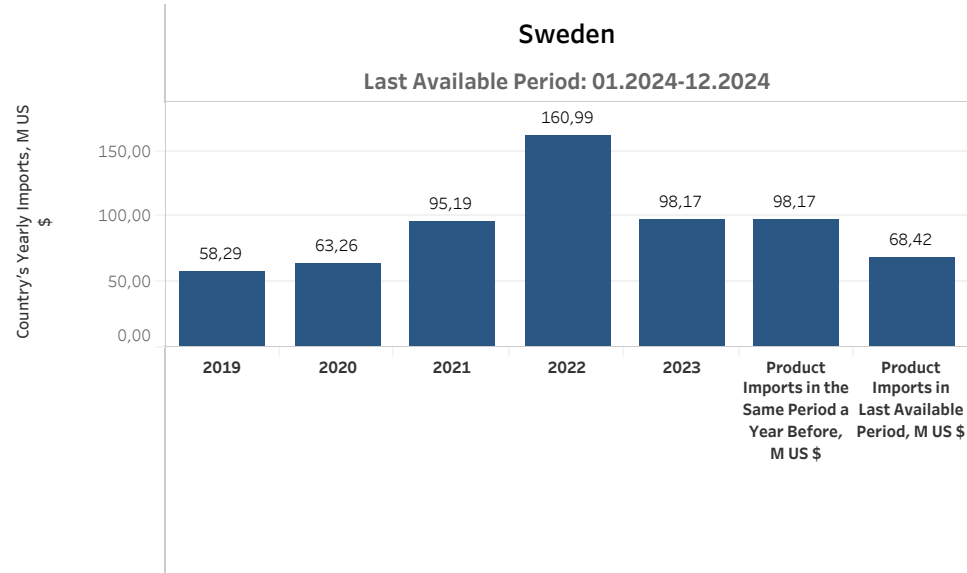
Country’s Average Imports Prices, k US \$ per 1 ton



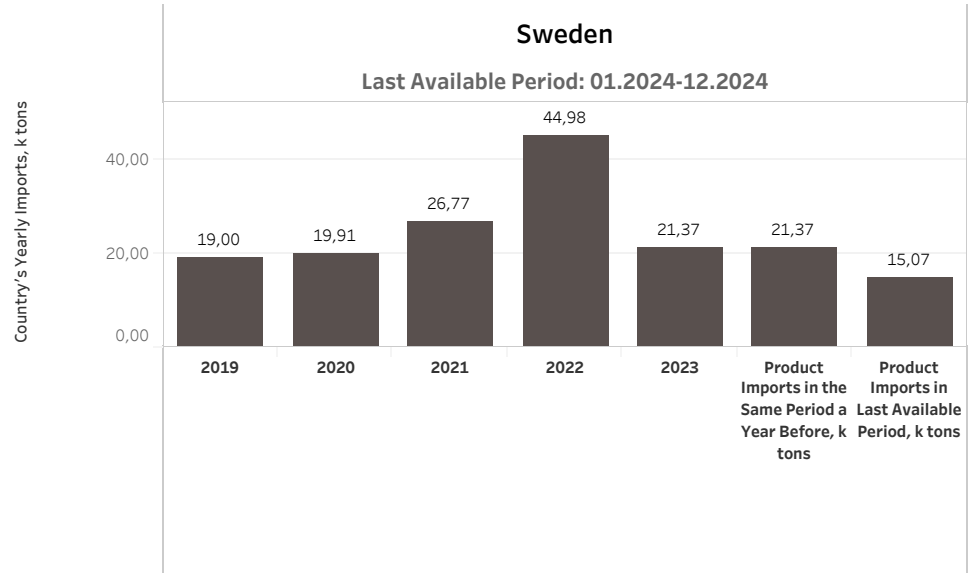
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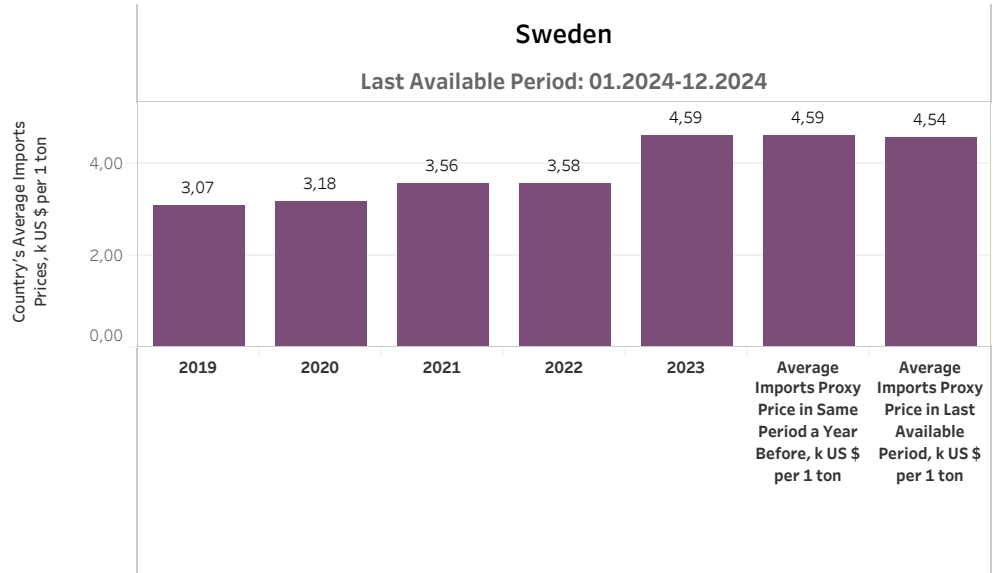
Country’s Yearly Imports, M US \$



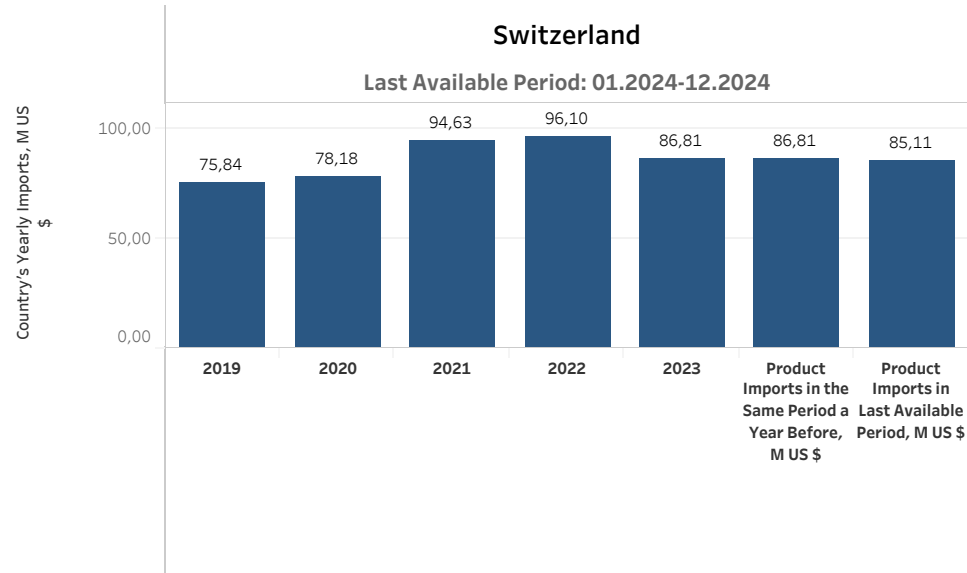
Country’s Yearly Imports, k tons



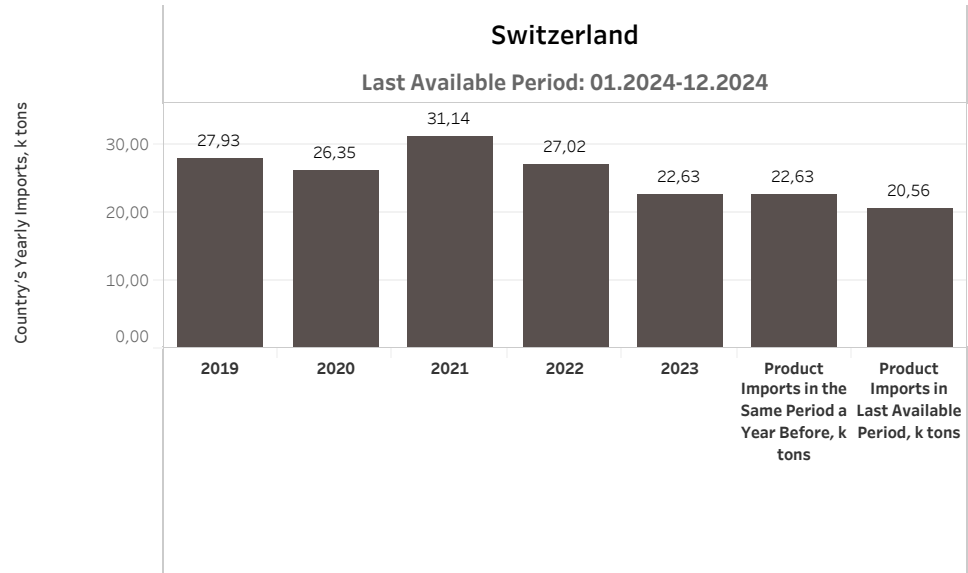
Country’s Average Imports Prices, k US \$ per 1 ton



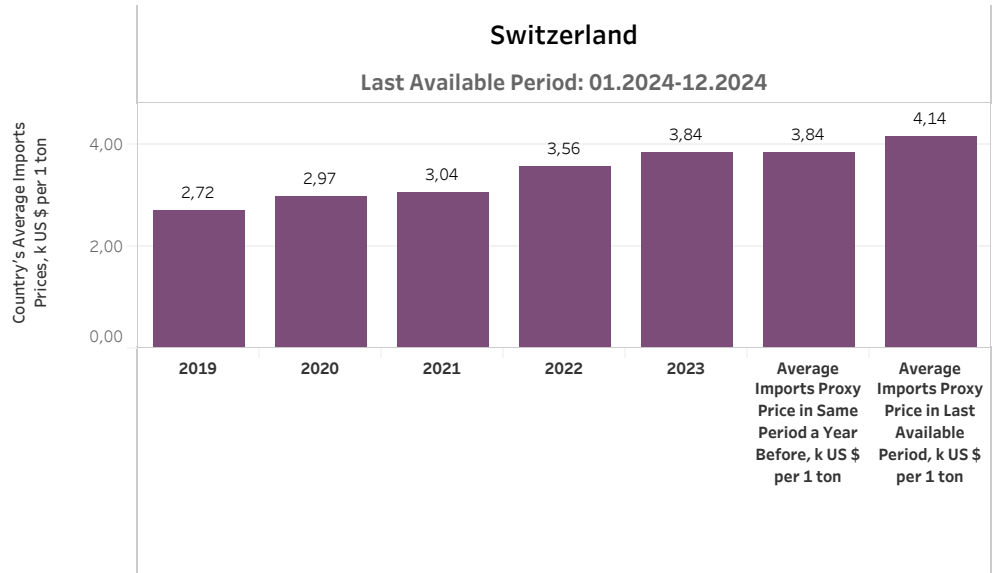
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



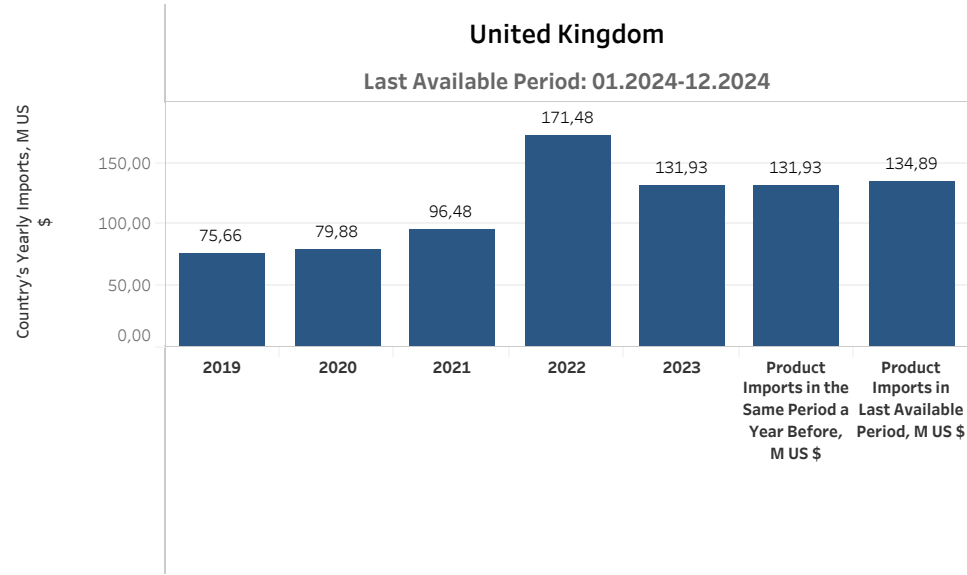
Country’s Average Imports Prices, k US \$ per 1 ton



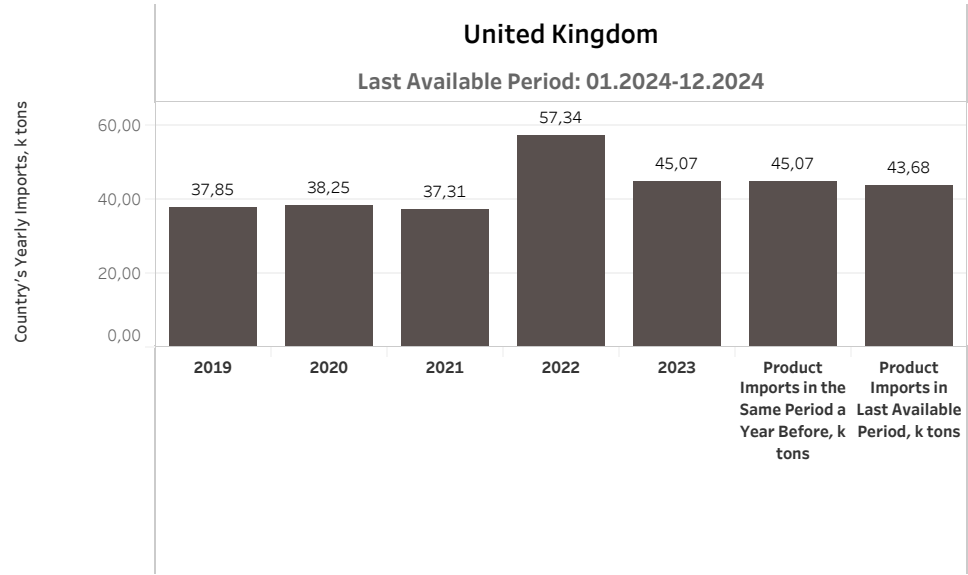
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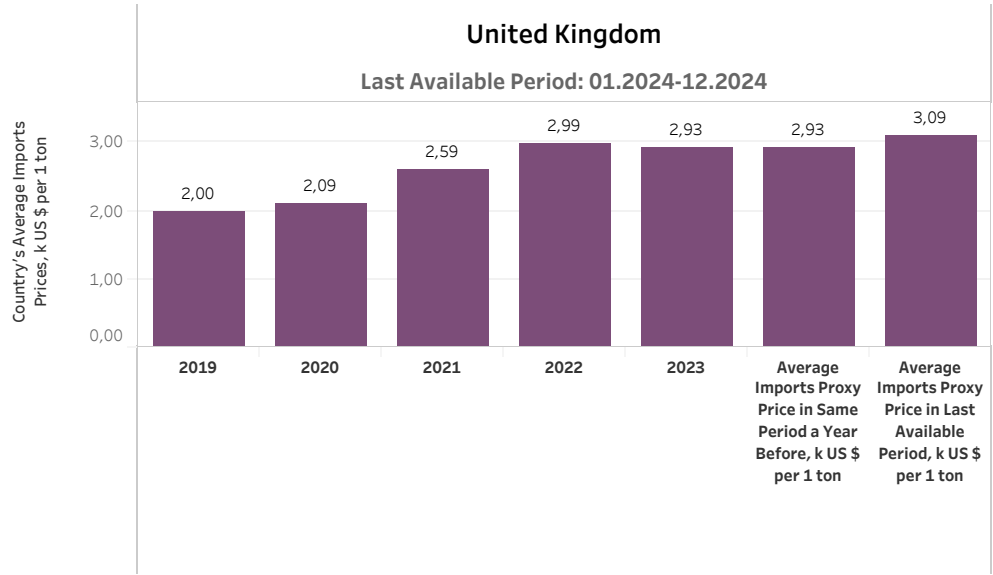
Country’s Yearly Imports, M US \$



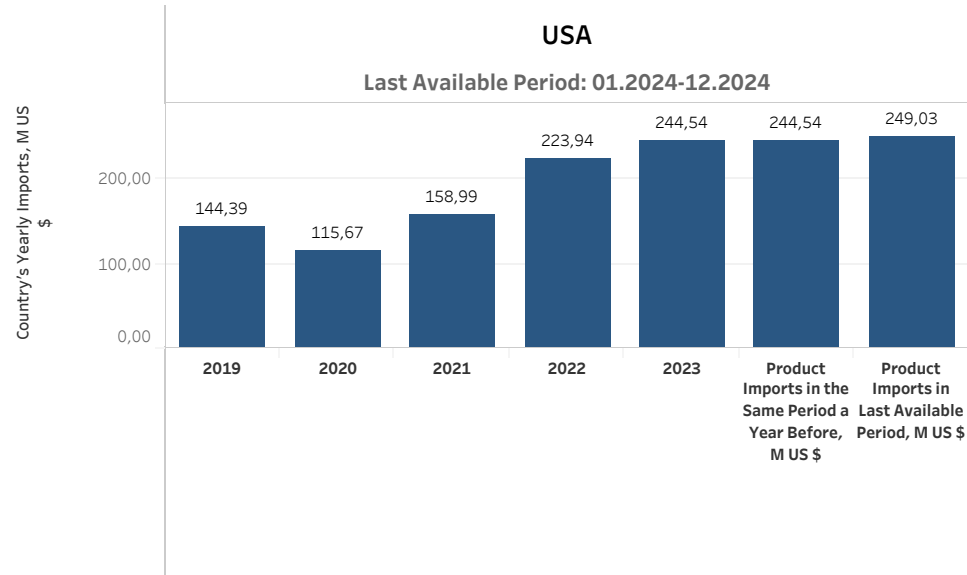
Country’s Yearly Imports, k tons



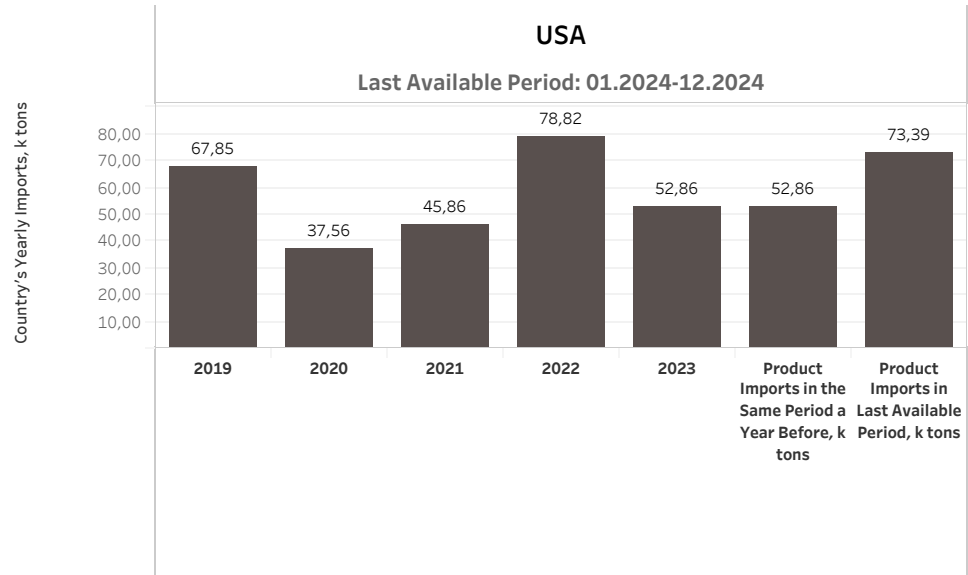
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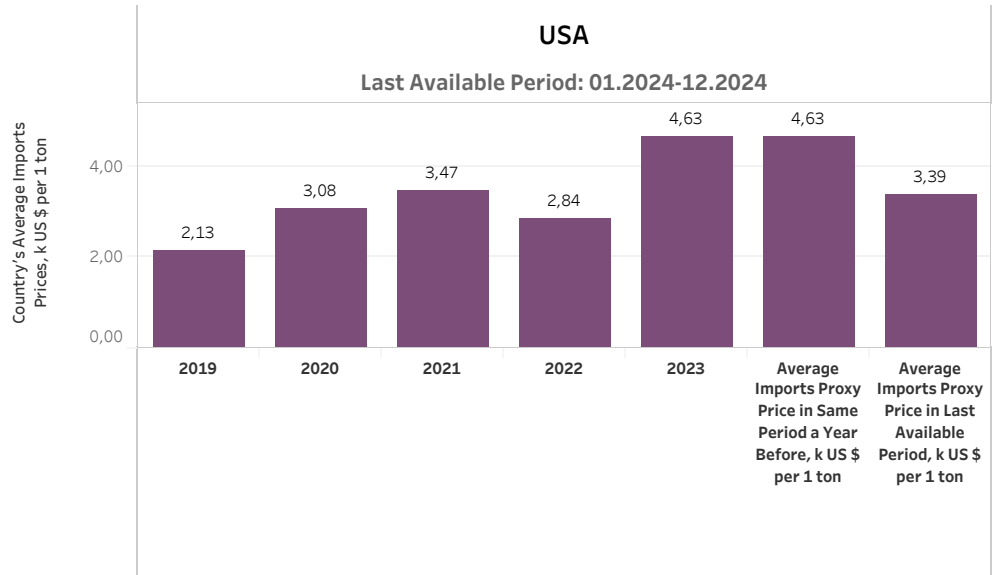
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



Country’s Average Imports Prices, k US \$ per 1 ton



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