



# Cross-Country Report for: Chocolate and other food preparations containing cocoa

Report generated: 28.04.2025

This Report provides a comprehensive analysis of the imports of the good: **Chocolate and other food preparations containing cocoa**

HS Code:     **1806**

The analysis covers the imports of this good to the countries listed on the page 3. The report provides both country-specific and aggregated analysis.

The research is based on data sourced from the GTAIC market intelligence portal ([www.gtaic.ai](http://www.gtaic.ai)). The GTAIC service conducts its analyses utilizing datasets obtained under a licensing agreement with UN COMTRADE, the official export-import database at the country level, which encompasses over 200 countries.

Additional reputable data sources leveraged by the GTAIC service include:

- 1) the World Trade Organization (WTO)
- 2) the World Bank
- 3) the Organisation for Economic Co-operation and Development (OECD)
- 4) the United Nations Conference on Trade and Development (UNCTAD).

The GTAIC service exclusively employs the most recently published monthly trade flow data. The latest available data for the countries chosen for the analysis is indicated in the table on the page 3.

The primary objective of this market research is to identify opportunities and risks related to export/import activities, as well as trading and logistics for exporters, importers, producers, and logistics companies. The report aims to:

- 1) Identify the most promising markets\* for the good analyzed;
- 2) Highlight the most risky and declining markets;
- 3) Define market trends and provide short-term forecasts, including monthly price fluctuations and market size evolution in both monetary and tonnage terms;
- 4) Analyze the competitive landscape among suppliers, identifying both successful and underperforming countries within specific markets and globally;
- 5) Determine the fastest-growing and most promising trade routes from supplier countries to consumer countries;
- 6) Assess the potential supply size for new entrants in the most promising markets;
- 7) Present detailed supporting statistics for each market.

\*- in this context, "the market" refers to the imports of goods by the specific country. It means that goods produced and consumed domestically are not considered part of the market.

The report encompasses the countries chosen by the user. A table detailing these countries is provided on page 3. The competitive analysis covers all the countries exporting (supplying) the selected good to the selected importing countries.

GTAIC service allows its users to build any list of available importing countries importing any available goods to produce this type of research report. Number of the importing countries covered by GTAIC service is 110+, number of the goods is > 5000.

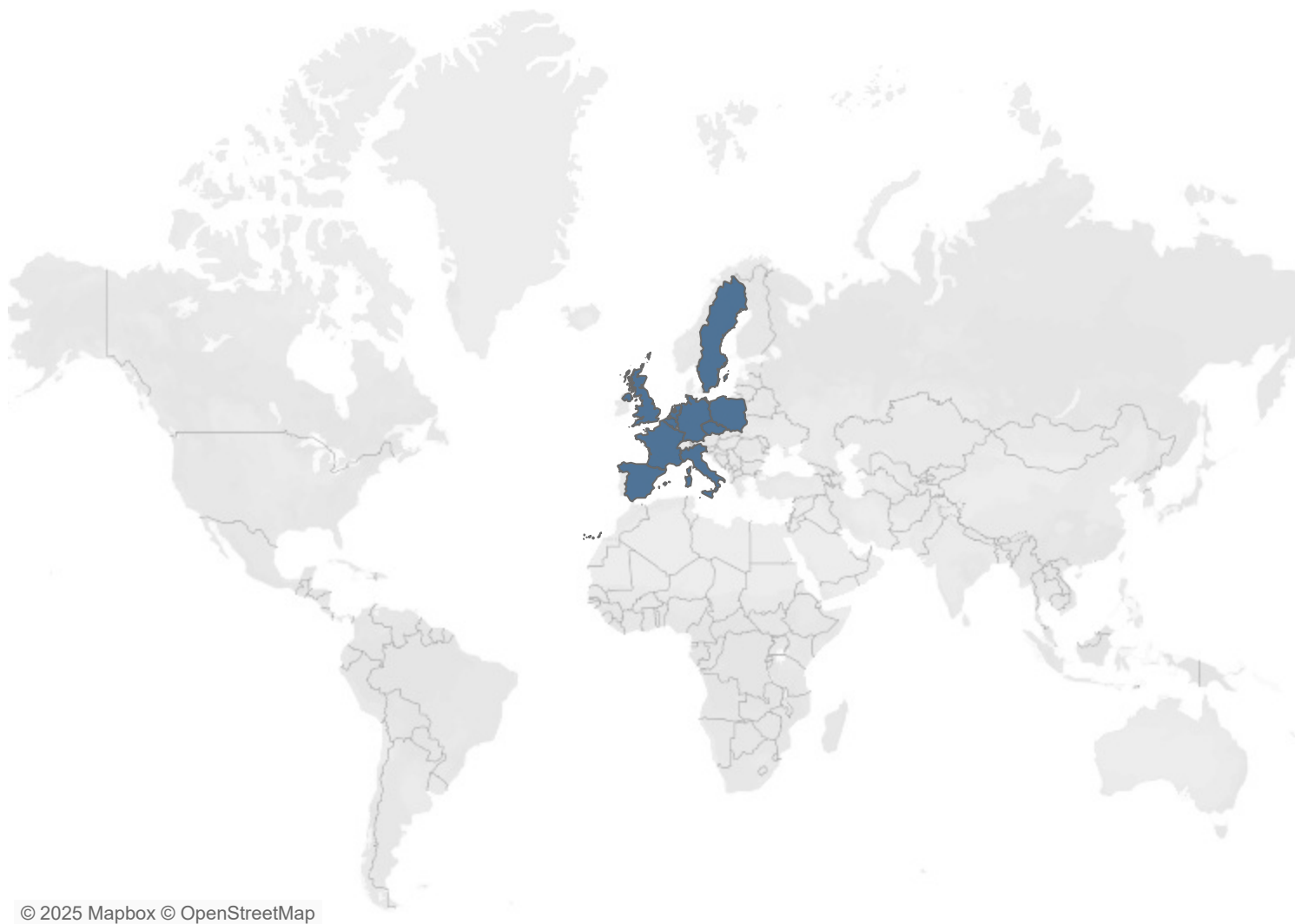
# Countries Analyzed and Reported Periods

The table below presents a summary of the countries analyzed in this Report. The "Last Reported Month" refers to the most recent month for which trade statistics have been reported by each respective country. Whenever the term "Last Available Period" is used throughout the Report, it denotes the period beginning in January and concluding with the month specified as the "Last Reported Month" for each country, as shown in the accompanying graph. Similarly, when the terms "LTM" or "Last Twelve Months" are used, they refer to the 12-month period preceding the month designated as the "Last Reported Month" for each country.

Countries Analyzed

No.	Country	Last Reported Months
1	Belgium	Dec 2024
2	Czechia	Dec 2024
3	France	Feb 2024
4	Germany	Jan 2025
5	Italy	Dec 2024
6	Netherlands	Dec 2024
7	Poland	Jan 2025
8	Spain	Jan 2025
9	Sweden	Dec 2024
10	United Kingdom	Dec 2024

Countries Analyzed Map



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## KEY CONCLUSIONS & FINDINGS

# Summary: Key Findings

## Chocolate Market: Trends in Top-10 European Markets

The study covers Belgium, Czechia, France, Germany, Italy, the Netherlands, Poland, Spain, Sweden, and the United Kingdom - Europe’s leading chocolate-consuming economies. Collectively, these countries accounted for a significant share of global chocolate imports by value in 2023: the United Kingdom (8.87%), Germany (8.72%), France (7.76%), the Netherlands (5.08%), Poland (3.49%), Belgium (3.22%), Spain (2.39%), Italy (2.24%), Czechia (1.62%), and Sweden (1.46%).

An analysis of reported monthly data over the most recent 12-month period for each country reveals a notable divergence between import volumes and import values. While the volume of chocolate imports fluctuated only modestly - within a narrow range of -5% to +5% - the value of these imports in US dollars increased significantly, rising by between 13% and 25% across the markets. This pattern underscores the inflationary impact of cocoa bean prices on the broader chocolate supply chain.

Average import chocolate prices increased by 14-24% in the recent 12 months periods, depending on the country. A detailed analysis of the monthly average import price of chocolate across Europe’s top markets reveals that most countries experienced peak pricing in September - October 2024. During this period, several markets recorded historic highs, reflecting the cumulative impact of sustained cocoa bean price surges and downstream cost pressures. Peak average import prices of chocolate per metric ton were as follows: Sweden: \$8,327 (September 2024), Italy: \$8,105 (September 2024), Czechia: \$7,760 (September 2024), Spain: \$7,030 (September 2024), Belgium: \$7,672 (October 2024), Netherlands: \$6,977 (September 2024), Poland: \$7,766 (October 2024), United Kingdom: \$8,205 (October 2024), Germany: \$8,515 (October 2024).

Since reaching these peak levels, some softening trend has emerged in most markets. Price adjustments since peak periods: Sweden: down to \$7,480 in December 2024 from \$8,327 in September (vs. \$6,596 in December 2023), Italy: down to \$7,114 in December 2024 from \$8,105 in September (vs. \$6,471 in December 2023), Czechia: down to \$6,962 in December 2024 from \$7,760 in September (vs. \$5,899 in December 2023). Spain: down to \$6,435 in January 2025 from \$7,030 in September (vs. \$5,101 in January 2024), Belgium: down to \$7,215 in December 2024 from \$7,672 in October (vs. \$5,825 in December 2023). Poland: down to \$7,336 in January 2025 from \$7,766 in October (vs. \$5,652 in January 2024), United Kingdom: down to \$7,916 in December 2024 from \$8,205 in October (vs. \$6,830 in December 2023), Germany: down to \$8,125 in January 2025 from \$8,515 in October (vs. \$6,247 in January 2024). Although prices of chocolate remain well above their levels from the previous year, the observed declines suggest some easing of inflationary pressures in the final quarter of 2024 and early 2025.

The top eight largest chocolate-exporting countries to the European markets analyzed include Belgium (20.26% of supplies in the last twelve months, LTM, based on physical volume), Germany (20.17%), Poland (9.95%), France (8.67%), the Netherlands (8.58%), Italy (7.93%), Austria (3.26%), and Switzerland (2.77%).

Belgium has experienced notable growth in its market share, increasing from 18.84% to 20.26% over the past year. This growth is a result of strong positioning in key European markets, coupled with effective response strategies to supply chain challenges. Belgium’s success is underscored by a 39.4k ton increase in exports, while Germany, its main competitor, saw a 32.9k ton decrease in exports.

Germany, while remaining the second-largest exporter of chocolate, has seen a decline in market share, from 21.30% to 20.17%. This reduction in share is primarily due to a fall in exports to Poland, a traditionally strong market for German chocolate. Despite comparable pricing to Belgium, German exporters have struggled to maintain their foothold in some key markets, particularly in the face of growing competition from Belgium.

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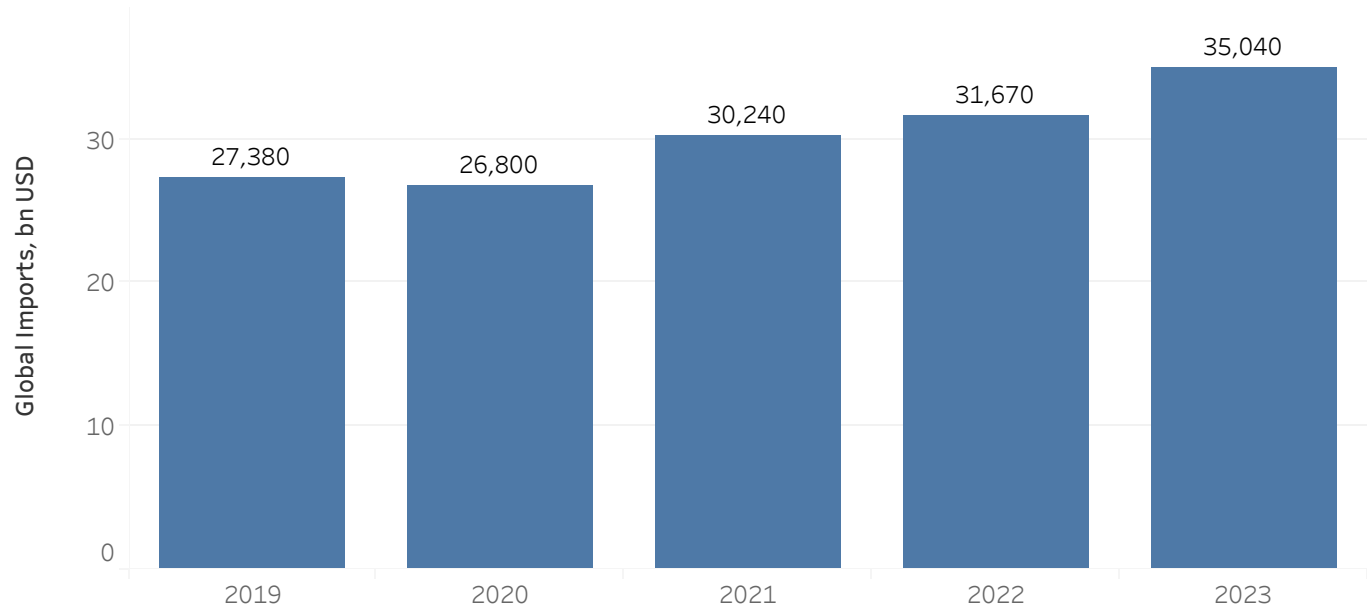
## GLOBAL MARKET

# Global Imports (US \$) and Shares of the Countries Analyzed (%)

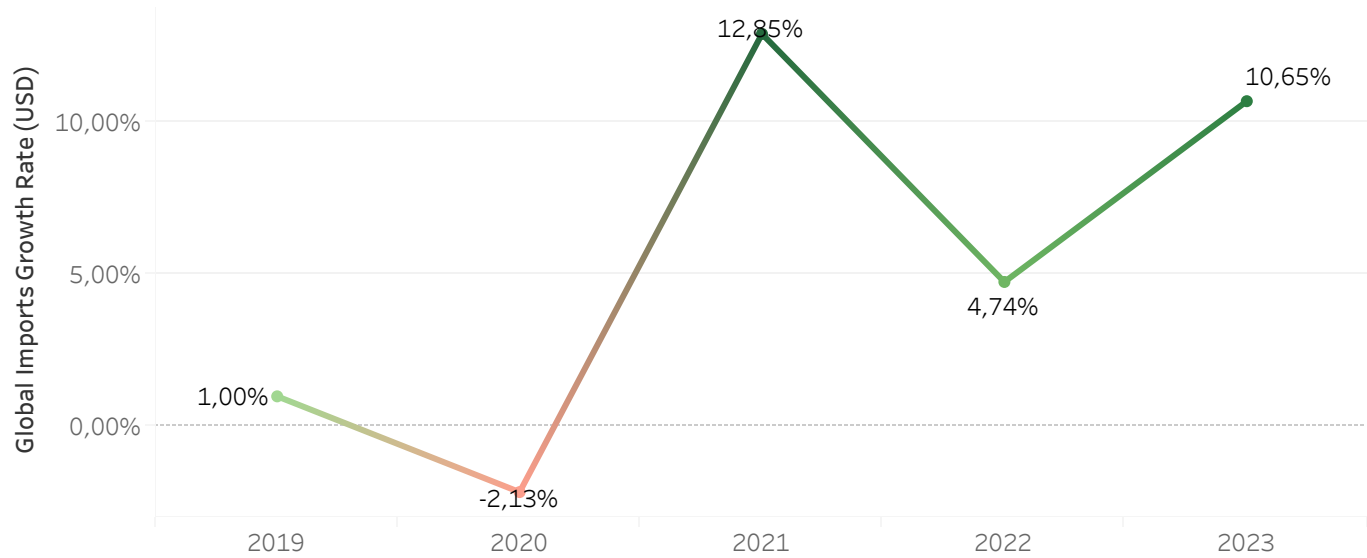
The figures in this section illustrate the value of global imports of the analyzed good, expressed in US \$, along with the change (Y-o-Y growth rates) in this parameter over the last five full calendar years available. The table provides data on imports reported by each of the countries analyzed for the last full calendar year reported, including each country’s share of total imports and the average growth rate (CAGR) over the period under review.

Country Analyzed	Year	Country’s Share in Global Product Imports, %	5Y CAGR of Country’s Product Imports in US \$, %
Germany	2023	8,72%	11,75%
United Kingdom	2023	8,87%	10,58%
France	2023	7,76%	5,58%
Netherlands	2023	5,08%	7,90%
Poland	2023	3,49%	11,50%
Belgium	2023	3,22%	9,25%
Spain	2023	2,39%	12,90%
Italy	2023	2,24%	6,40%
Czechia	2023	1,62%	9,20%
Sweden	2023	1,46%	5,04%

Global Imports, B US \$



Global Imports Y-o-Y Growth Rate, %

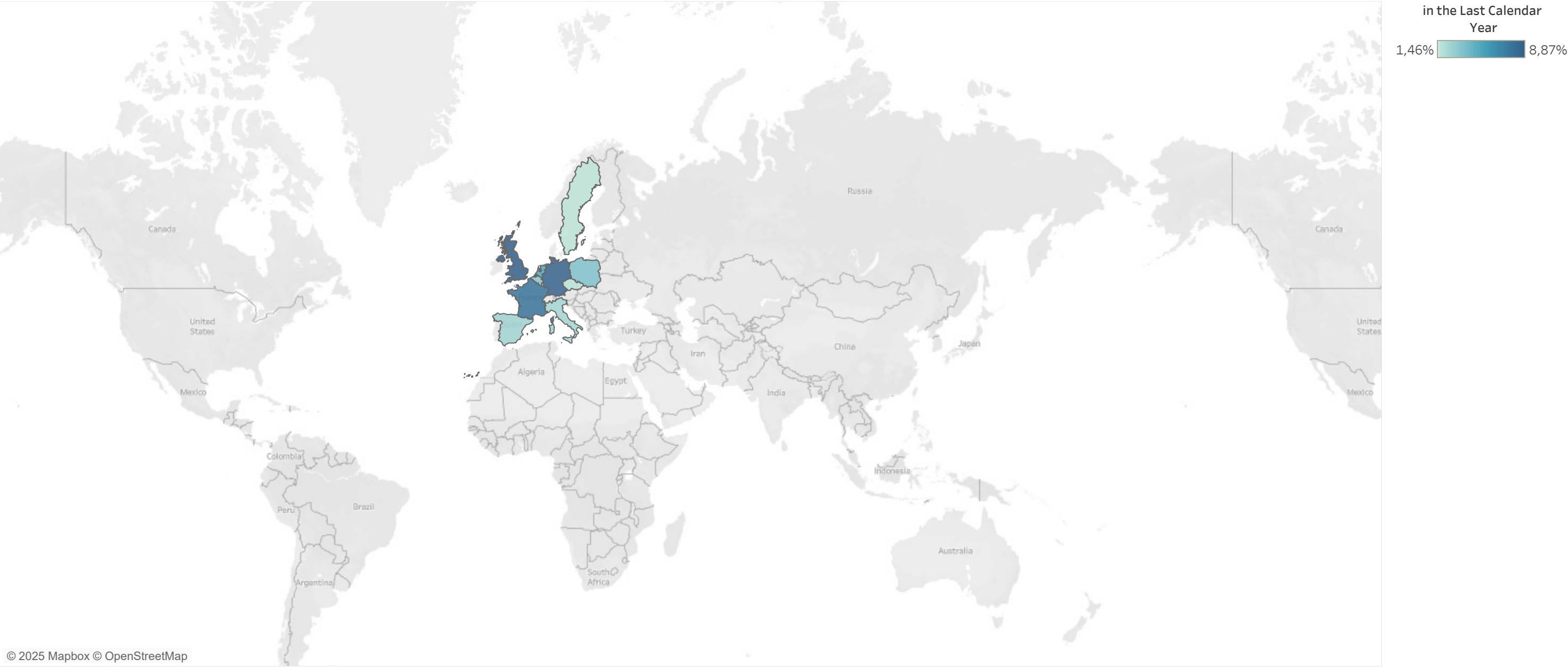




# Global Imports (US \$)

The map in this section visualizes the import values for each of the analyzed countries in the most recent full calendar year. The intensity of the color represents the size of imports, with darker shades indicating higher import values.

Country’s Share of Global Product Imports, Map

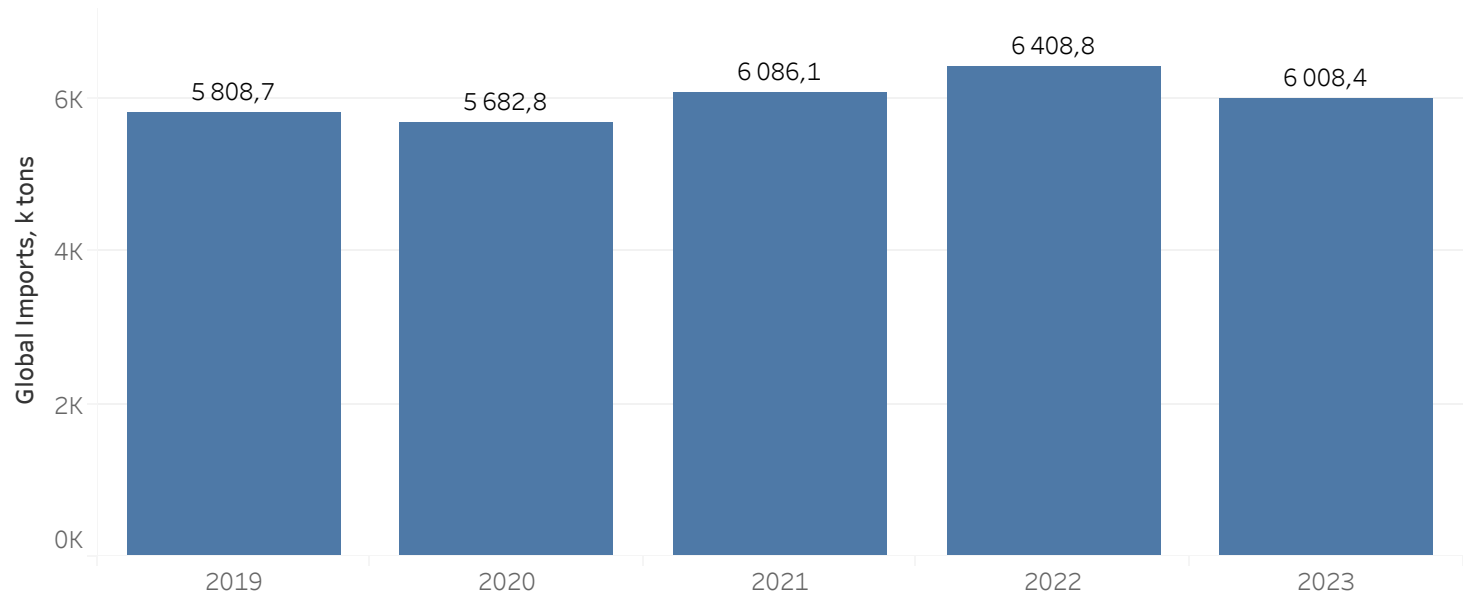


# Global Imports (tons)

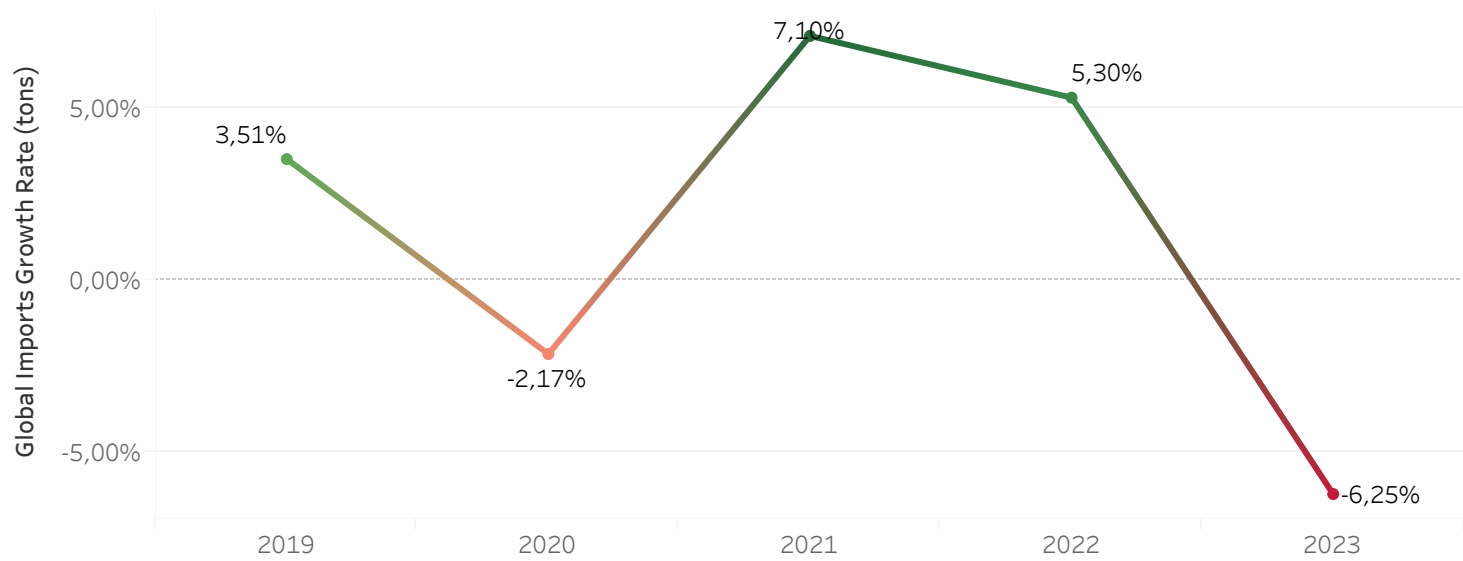
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Country Analyzed	Year	5Y CAGR of Country’s Product Imports in tons, %
Germany	2023	2,62%
United Kingdom	2023	3,30%
France	2023	2,21%
Netherlands	2023	3,05%
Poland	2023	0,32%
Belgium	2023	2,97%
Spain	2023	4,57%
Italy	2023	2,46%
Czechia	2023	3,07%
Sweden	2023	0,53%

Global Imports, k tons



Global Imports Y-o-Y Growth Rate, %



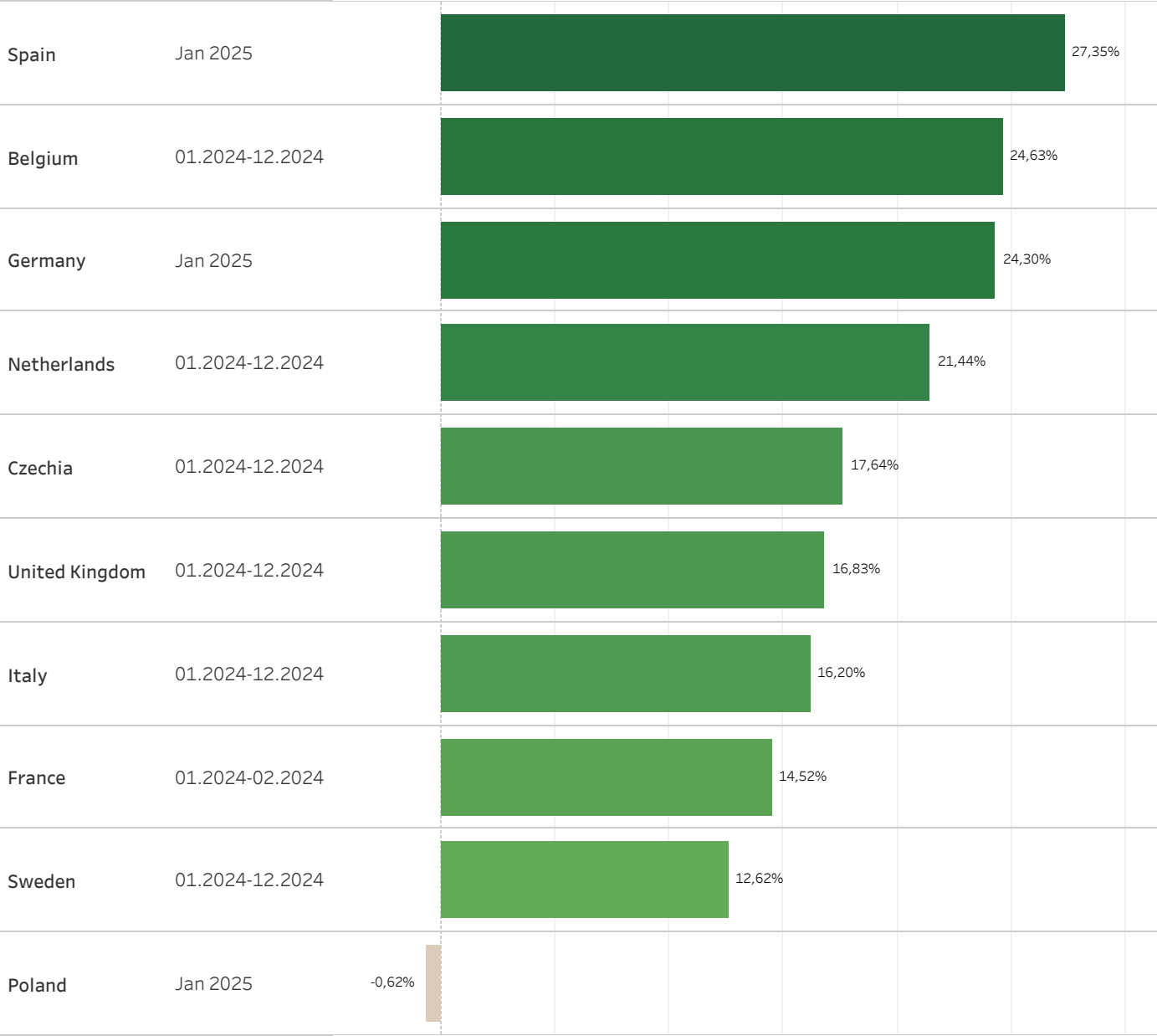
# 2

## TRENDS IN LAST AVAILABLE PERIOD

# Trends in Last Available Period: US \$

This section presents the import values, expressed in US \$, reported by each country analyzed in the Last Available Period. The table provides import values for each country both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

Growth Rate of the Product Imports by the County Analyzed (expressed in US \$) in the Last Available Period Compared to the Same Period a Year Before



Country Analyzed	Last Available Period	Product Imports in the Same Period a Year Before, M US \$	Product Imports in Last Available Period, M US \$	Product Imports Growth Rate, %
Spain	Jan 2025	64,31	81,90	27,35%
Belgium	01.2024-12.2024	1 126,65	1 404,09	24,63%
Germany	Jan 2025	292,64	363,76	24,30%
Netherlands	01.2024-12.2024	1 778,41	2 159,66	21,44%
Czechia	01.2024-12.2024	566,92	666,95	17,64%
United Kingdom	01.2024-12.2024	3 106,77	3 629,55	16,83%
Italy	01.2024-12.2024	783,70	910,66	16,20%
France	01.2024-02.2024	433,56	496,50	14,52%
Sweden	01.2024-12.2024	506,09	569,94	12,62%
Poland	Jan 2025	126,76	125,97	-0,62%

# Trends in Last Available Period: tons

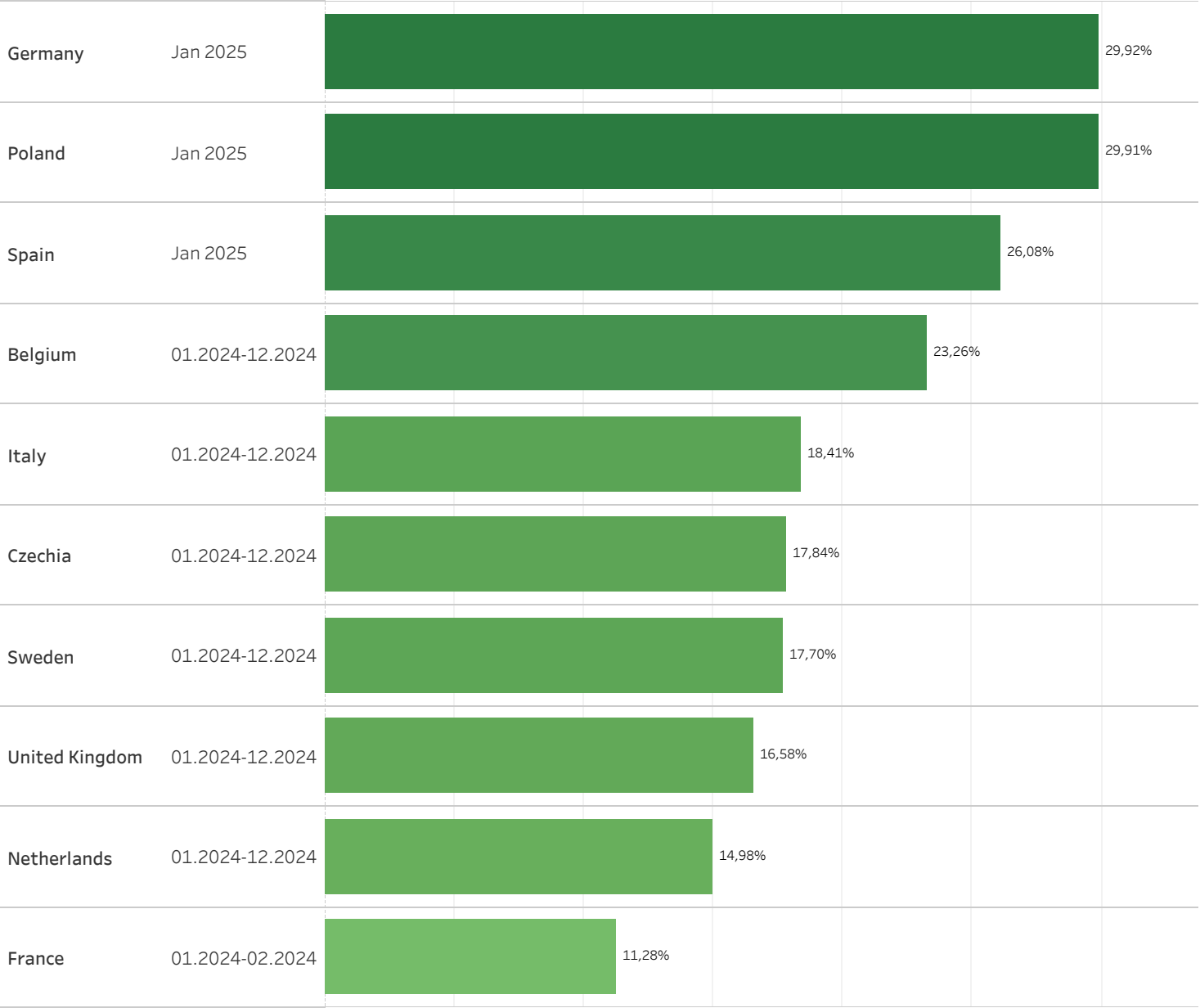
This section presents the import volumes, expressed in tons, reported by each country analyzed in the Last Available Period. The table provides import volumes for each country analyzed both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

Growth Rate of the Product Imports by the County Analyzed (expressed in tons) in the Last Available Period Compared to the Same Period a Year Before							Country Analyzed	Last Available Period	Product Imports in the Same Period a Year Before, k tons	Product Imports in Last Available Period, k tons	Product Imports Growth Rate, %	
Netherlands	01.2024-12.2024							Netherlands	01.2024-12.2024	321,19	338,84	5,49%
France	01.2024-02.2024							France	01.2024-02.2024	82,90	85,31	2,91%
Belgium	01.2024-12.2024							Belgium	01.2024-12.2024	218,32	220,77	1,12%
Spain	Jan 2025							Spain	Jan 2025	12,61	12,73	0,95%
United Kingdom	01.2024-12.2024							United Kingdom	01.2024-12.2024	510,30	511,28	0,19%
Czechia	01.2024-12.2024					-0,15%		Czechia	01.2024-12.2024	102,10	101,95	-0,15%
Italy	01.2024-12.2024					-1,88%		Italy	01.2024-12.2024	132,49	130,00	-1,88%
Germany	Jan 2025					-4,41%		Germany	Jan 2025	46,84	44,78	-4,41%
Sweden	01.2024-12.2024					-4,42%		Sweden	01.2024-12.2024	84,53	80,80	-4,42%
Poland	Jan 2025	-23,44%						Poland	Jan 2025	22,43	17,17	-23,44%

# Trends in Last Available Period: Average Imports Proxy Prices

This section presents the average imports proxy prices, expressed in k US \$ per 1 ton, calculated for each country analyzed in the Last Available Period. The table provides average imports proxy prices calculated for each country analyzed both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rates of the average imports proxy prices. The figure on the left visually highlights which countries have experienced an increase or decrease in average imports proxy prices, and the extent of these changes.

Growth Rate of the Average Imports Proxy Prices in the Counties Analyzed in the Last Available Period Compared to the Same Period a Year Before



Country Analyzed	Last Available Period	Average Imports Proxy Price in Same Period a Year Before, k US \$ per 1 ton	Average Imports Proxy Price in Last Available Period, k US \$ per 1 ton	Average Imports Proxy Price Growth Rate, %
Germany	Jan 2025	6,25	8,12	29,92%
Poland	Jan 2025	5,65	7,34	29,91%
Spain	Jan 2025	5,10	6,43	26,08%
Belgium	01.2024-12.2024	5,16	6,36	23,26%
Italy	01.2024-12.2024	5,92	7,01	18,41%
Czechia	01.2024-12.2024	5,55	6,54	17,84%
Sweden	01.2024-12.2024	5,99	7,05	17,70%
United Kingdom	01.2024-12.2024	6,09	7,10	16,58%
Netherlands	01.2024-12.2024	5,54	6,37	14,98%
France	01.2024-02.2024	5,23	5,82	11,28%

# 3

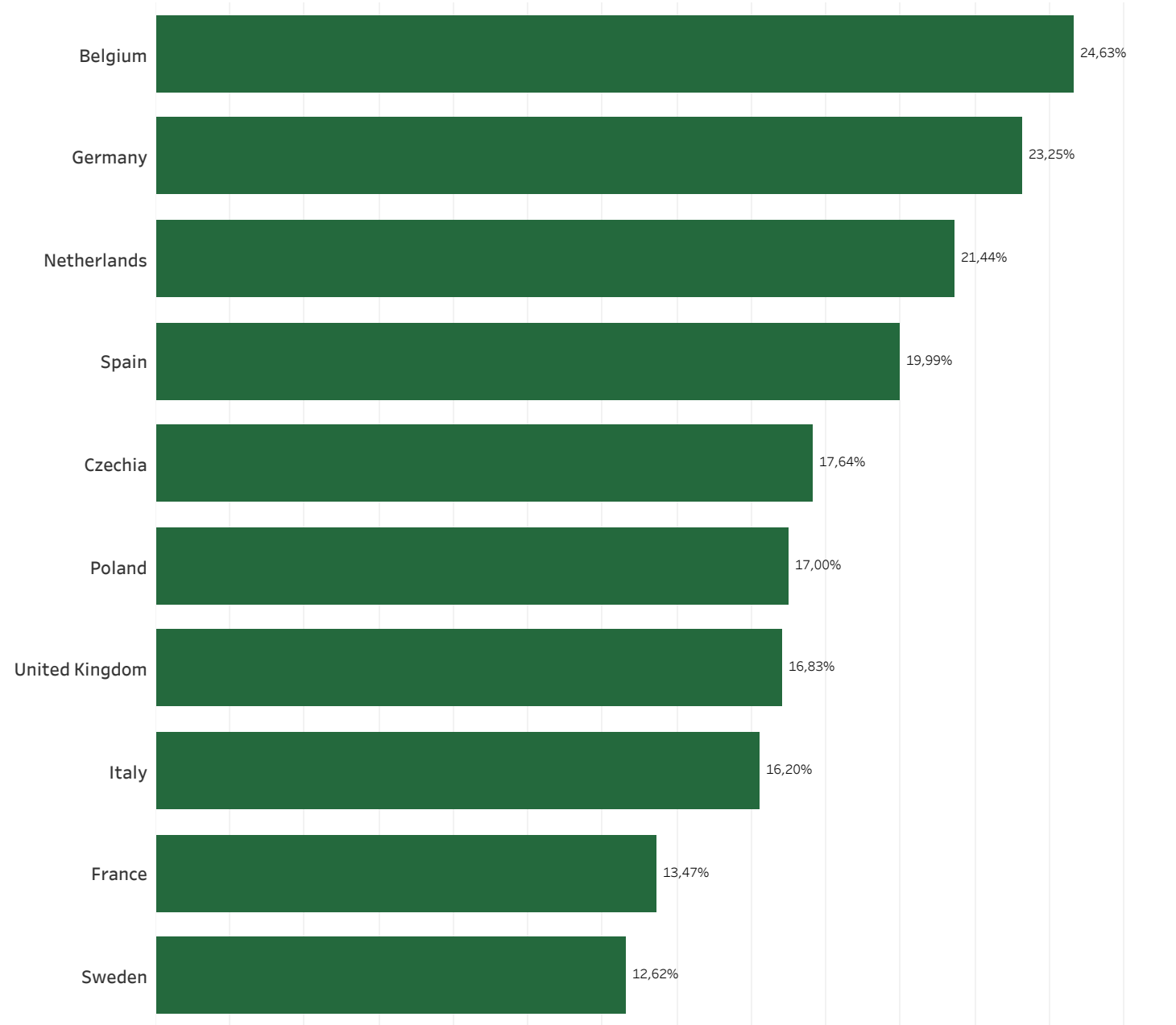
## LAST TWELVE MONTHS TRENDS

# Last Twelve Months Trends (US \$)

This section presents the import values, expressed in US \$, reported by each country analyzed in the Last Twelve Months (LTM) Period. The table provides import values for each country analyzed both in the Last Twelve Months and in the corresponding period a year before, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

Country Analyzed	Last Twelve Months Period (LTM)	Product Imports in LTM, M US \$	Product Imports in the Period 12 Months Before LTM, M US \$	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %
Germany	02.2024 - 01.2025	3 884,32	3 151,58	23,25%
United Kingdom	01.2024 - 12.2024	3 629,55	3 106,69	16,83%
France	03.2023 - 02.2024	2 758,06	2 430,65	13,47%
Netherlands	01.2024 - 12.2024	2 159,66	1 778,38	21,44%
Poland	02.2024 - 01.2025	1 457,68	1 245,88	17,00%
Belgium	01.2024 - 12.2024	1 404,09	1 126,61	24,63%
Spain	02.2024 - 01.2025	1 005,51	837,99	19,99%
Italy	01.2024 - 12.2024	910,66	783,70	16,20%
Czechia	01.2024 - 12.2024	666,95	566,94	17,64%
Sweden	01.2024 - 12.2024	569,94	506,07	12,62%

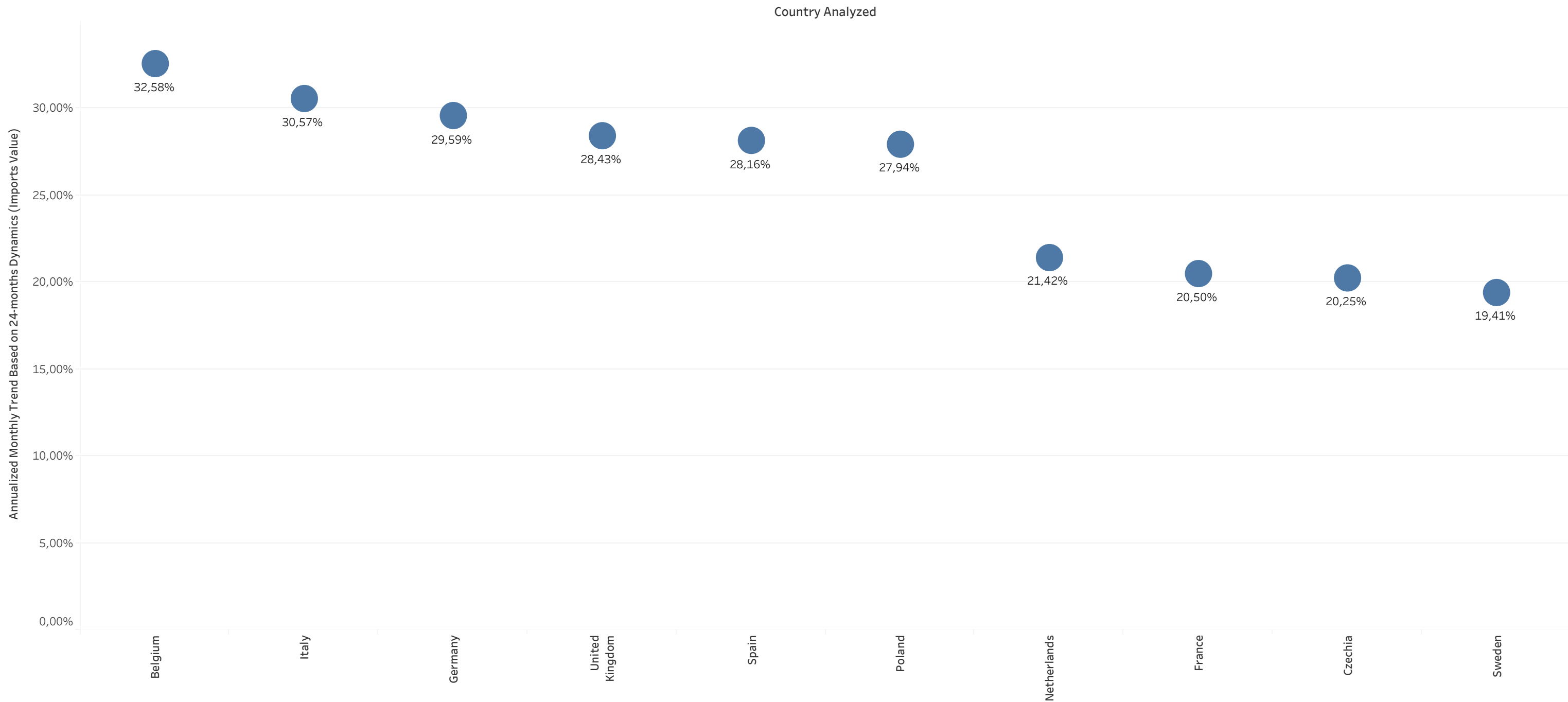
Growth Rate of Imports (US \$) in LTM Compared to the Same Period 12 Months Before LTM, %





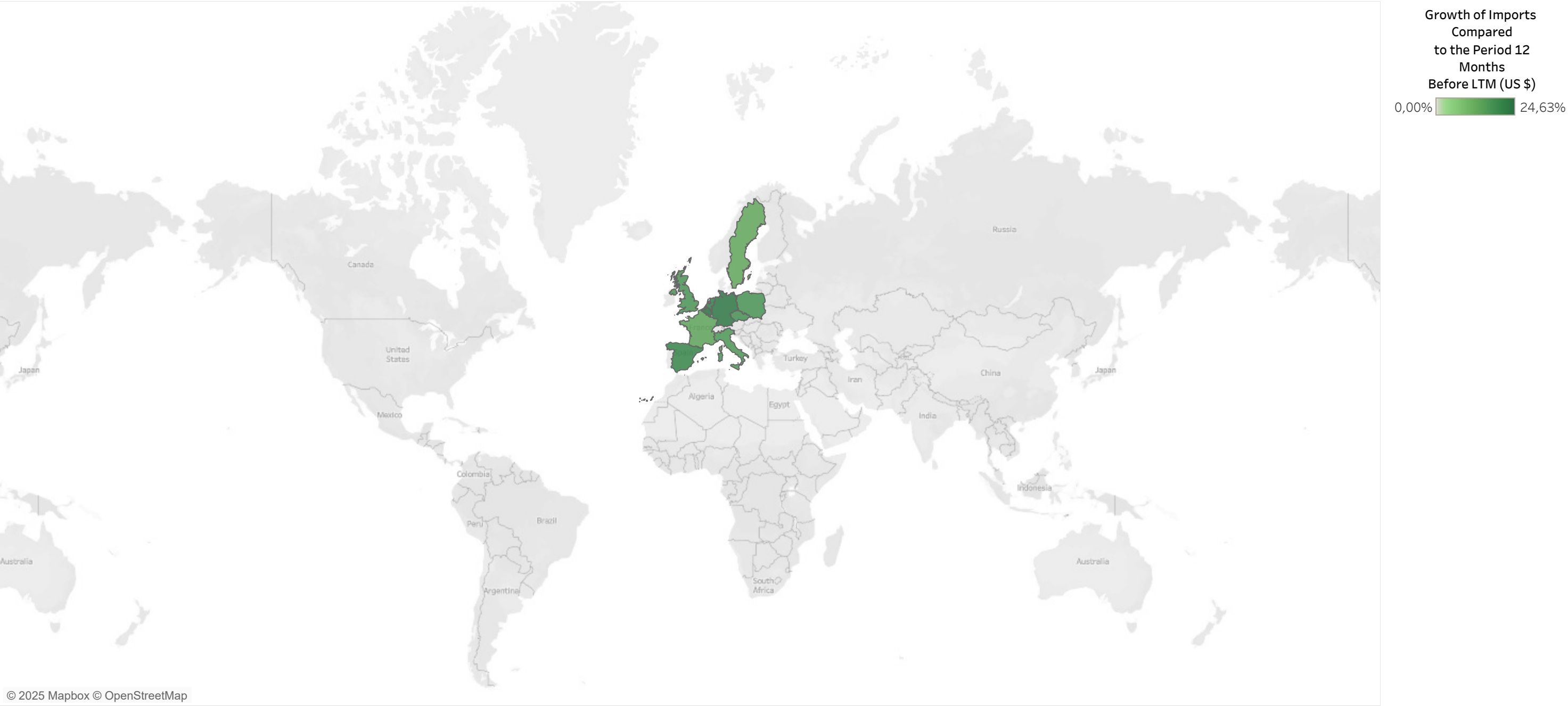
# Last Twelve Months Trends: Projected Growth (US \$)

The graph in this section illustrates the projected dynamics of import value (in US \$), expressed as the annual growth rate, assuming the continuation of current trends.



# Last Twelve Months Trends: Growth of Imports Compared to the Period 12 Months Before LTM (US \$)

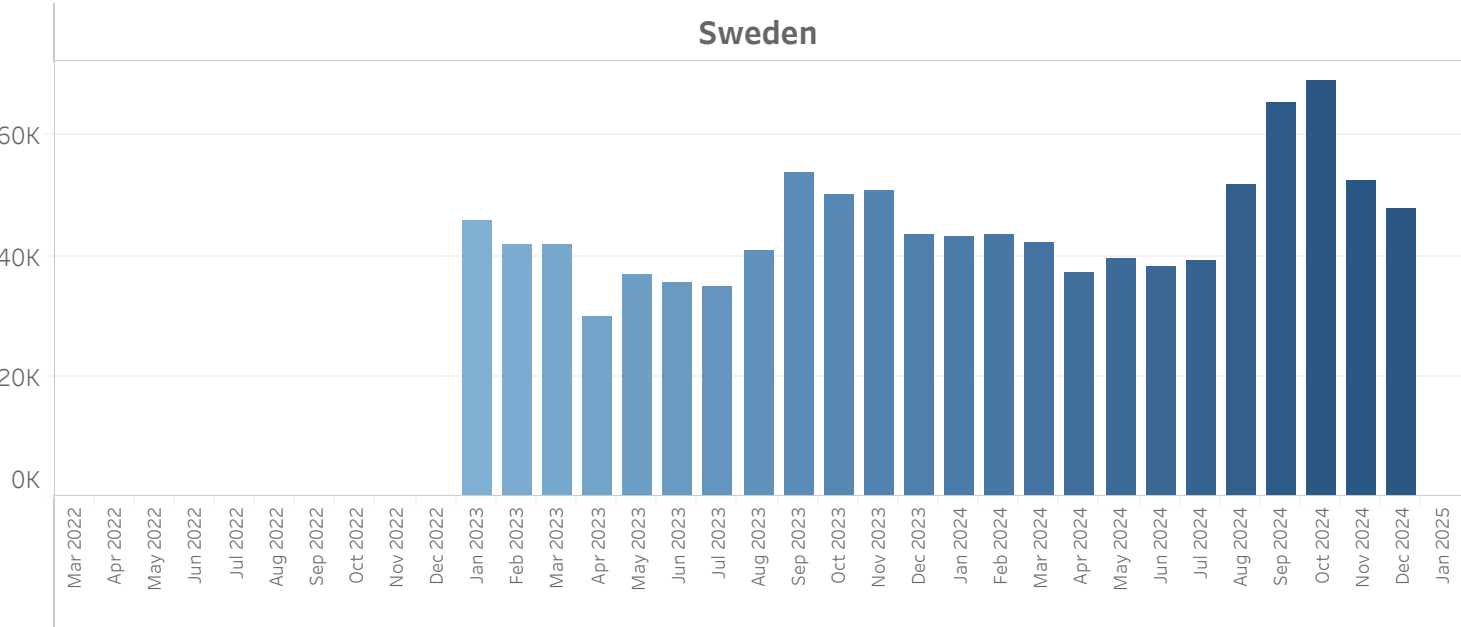
The map in this section visualizes the import value growth rates for each of the countries analyzed over the Last Twelve Months, compared to the same period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.



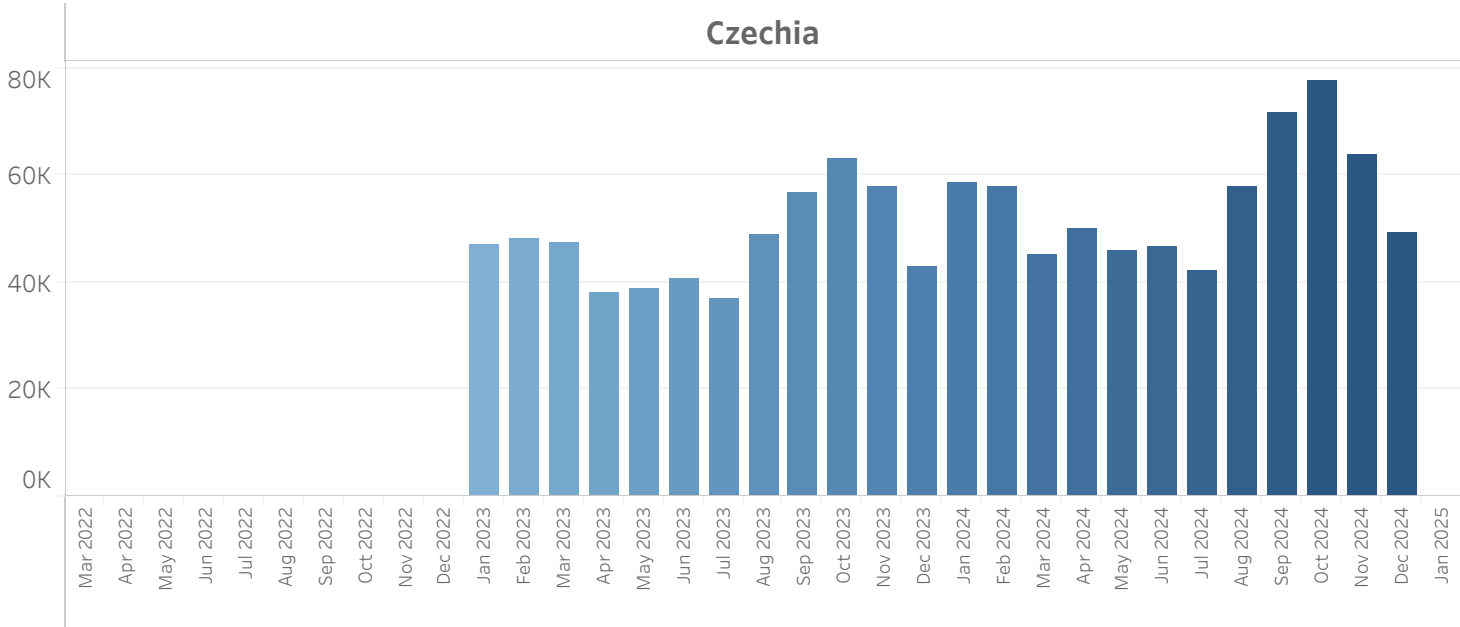
# Last Twelve Months Trends: Country-Specific Monthly Data on Imports (US \$)

These pages provide detailed insights into the recent dynamics of imports (in US \$) reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the monthly import values (expressed in US \$) over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.

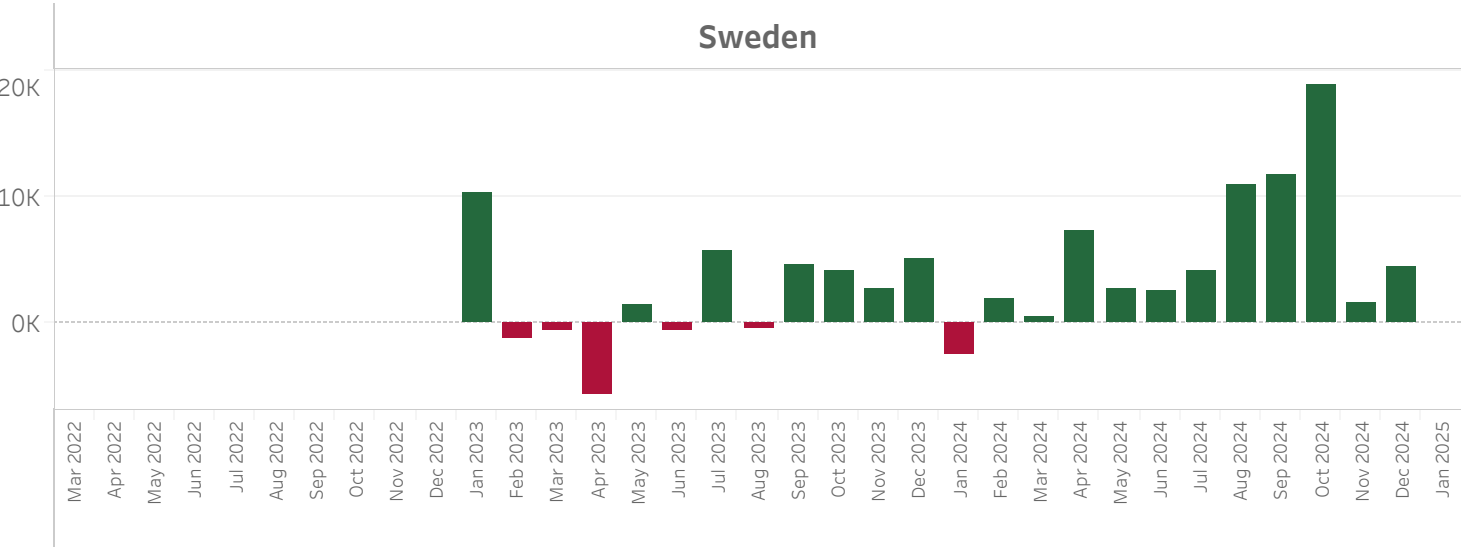
Monthly imports, k USD



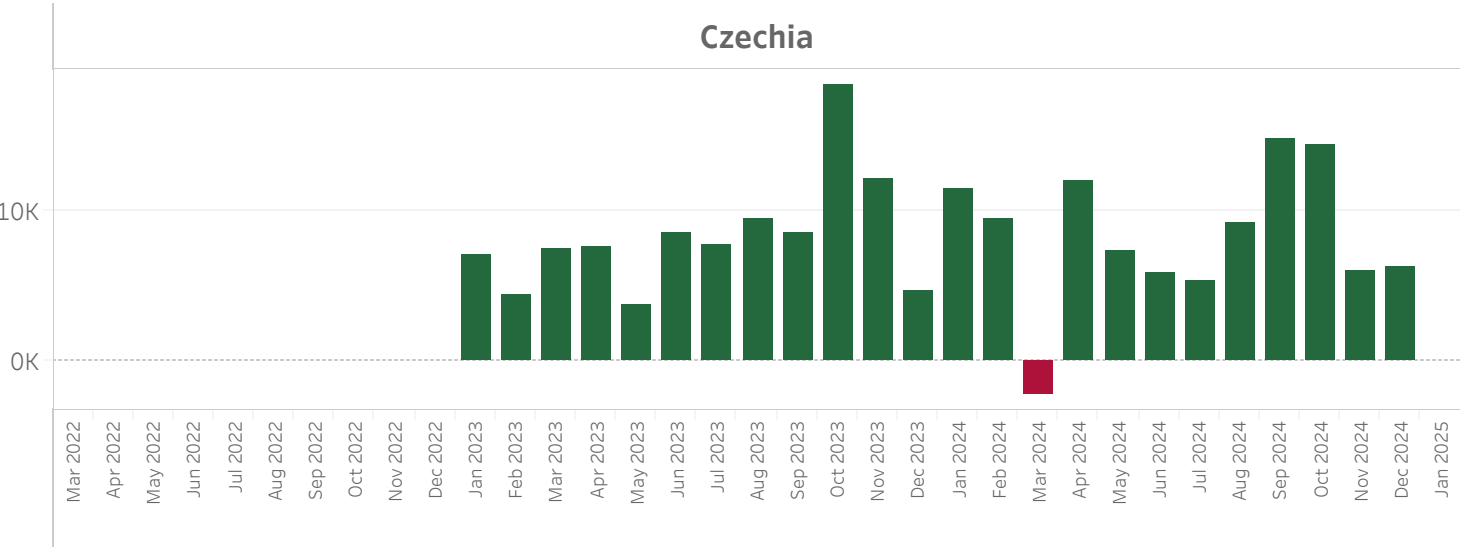
Monthly imports, k USD



Monthly imports change, k USD



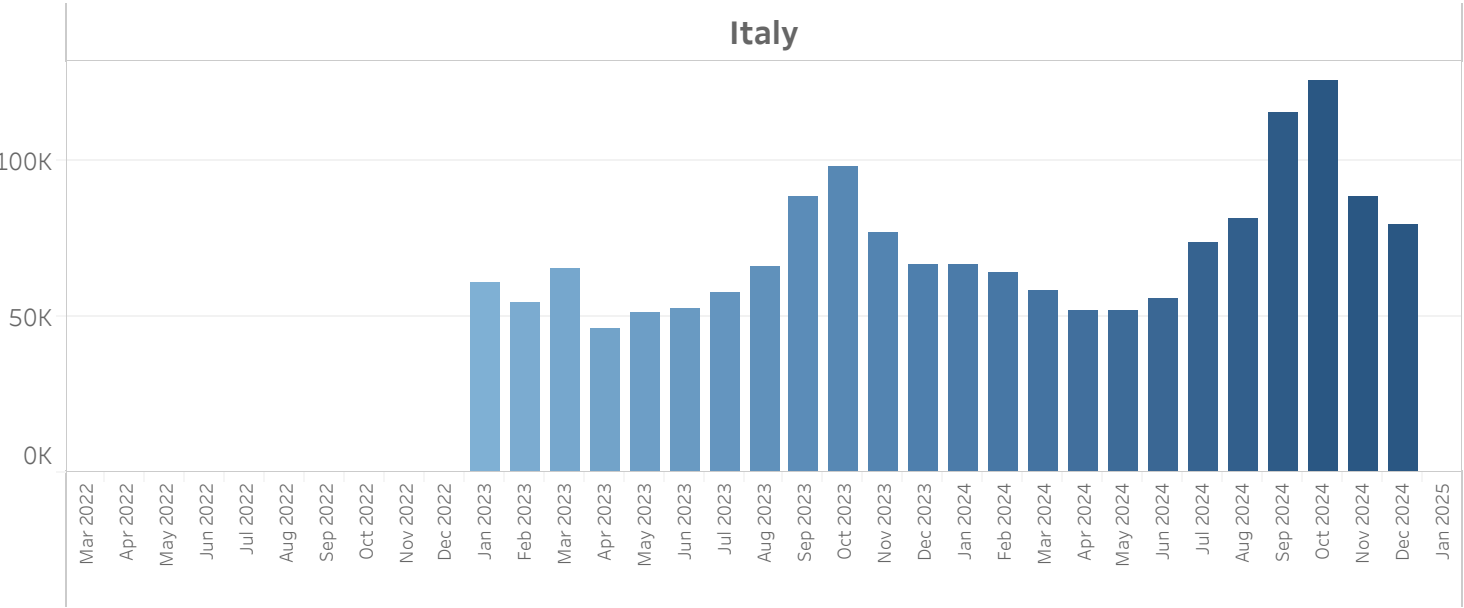
Monthly imports change, k USD



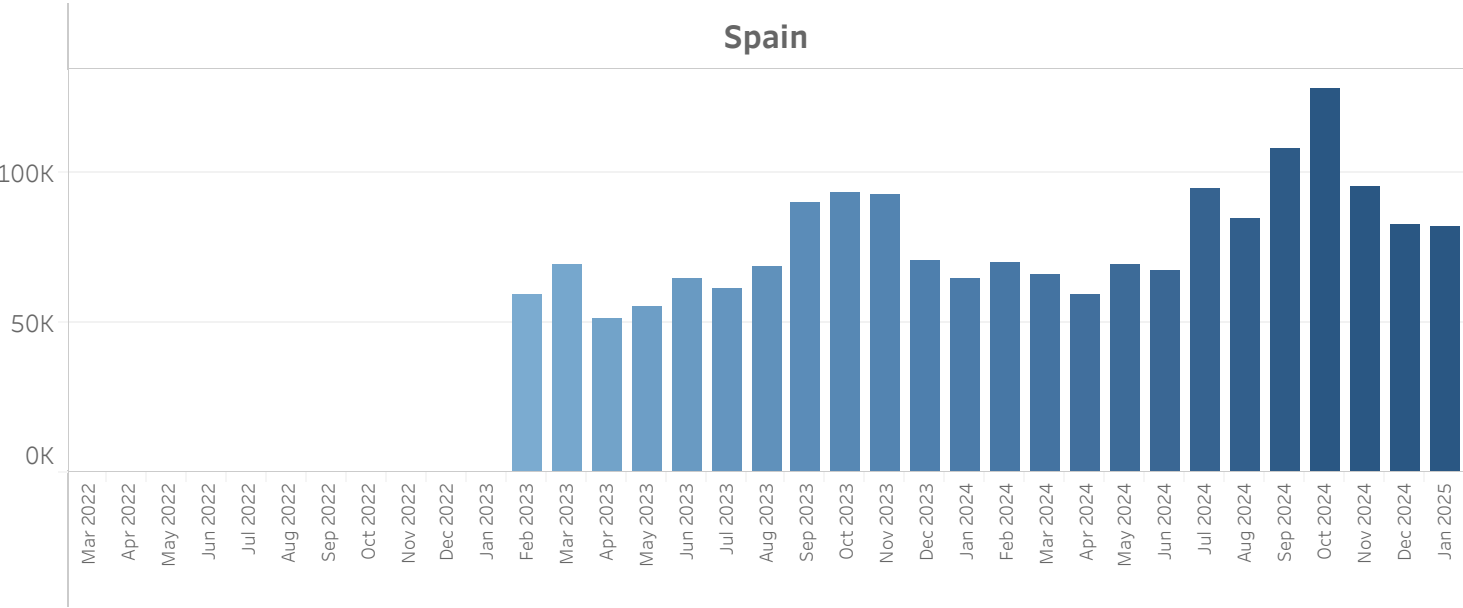
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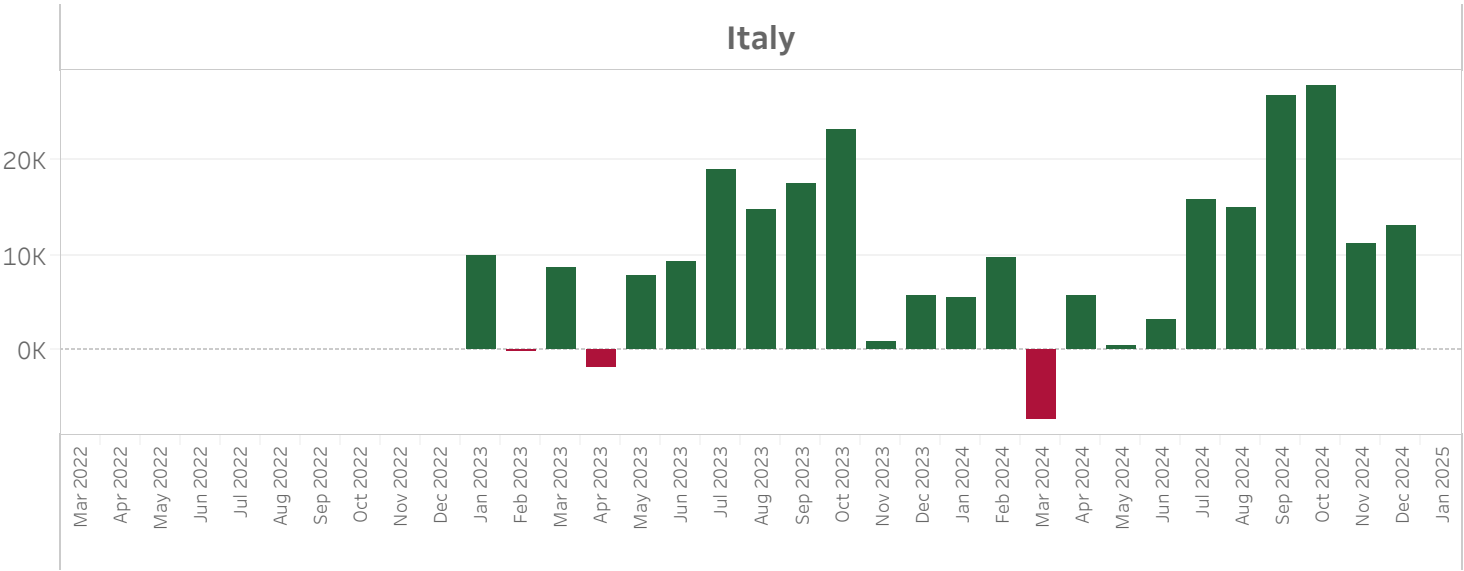
Monthly imports, k USD



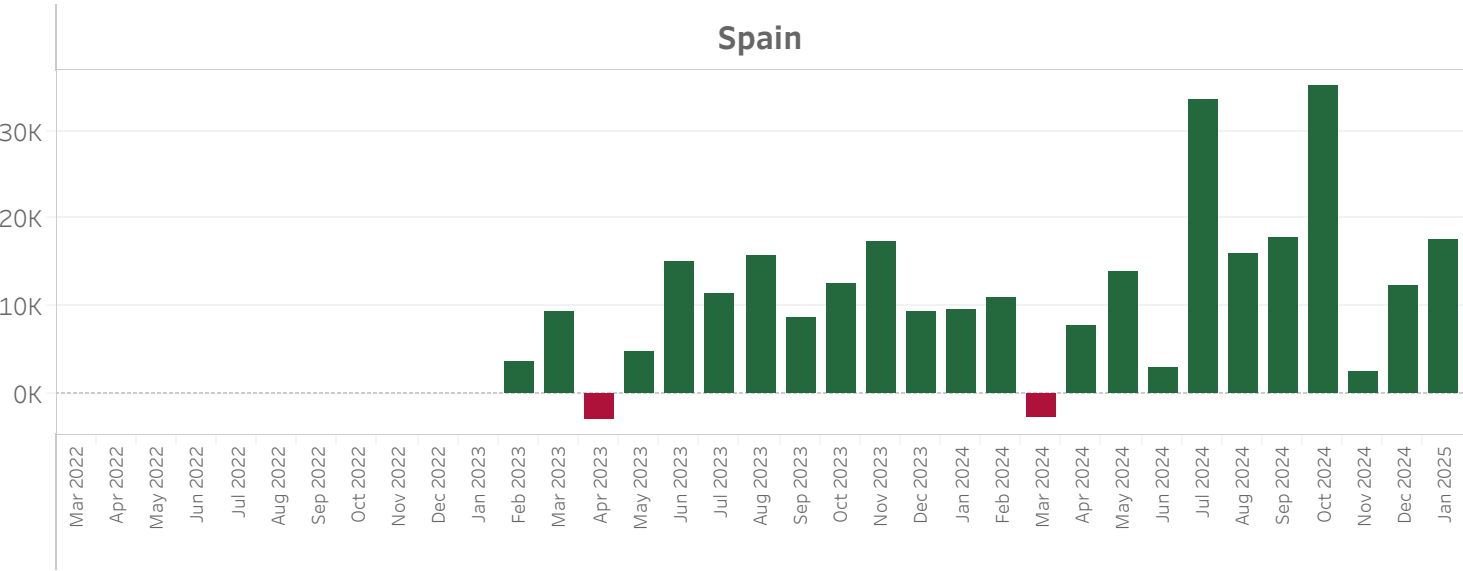
Monthly imports, k USD



Monthly imports change, k USD



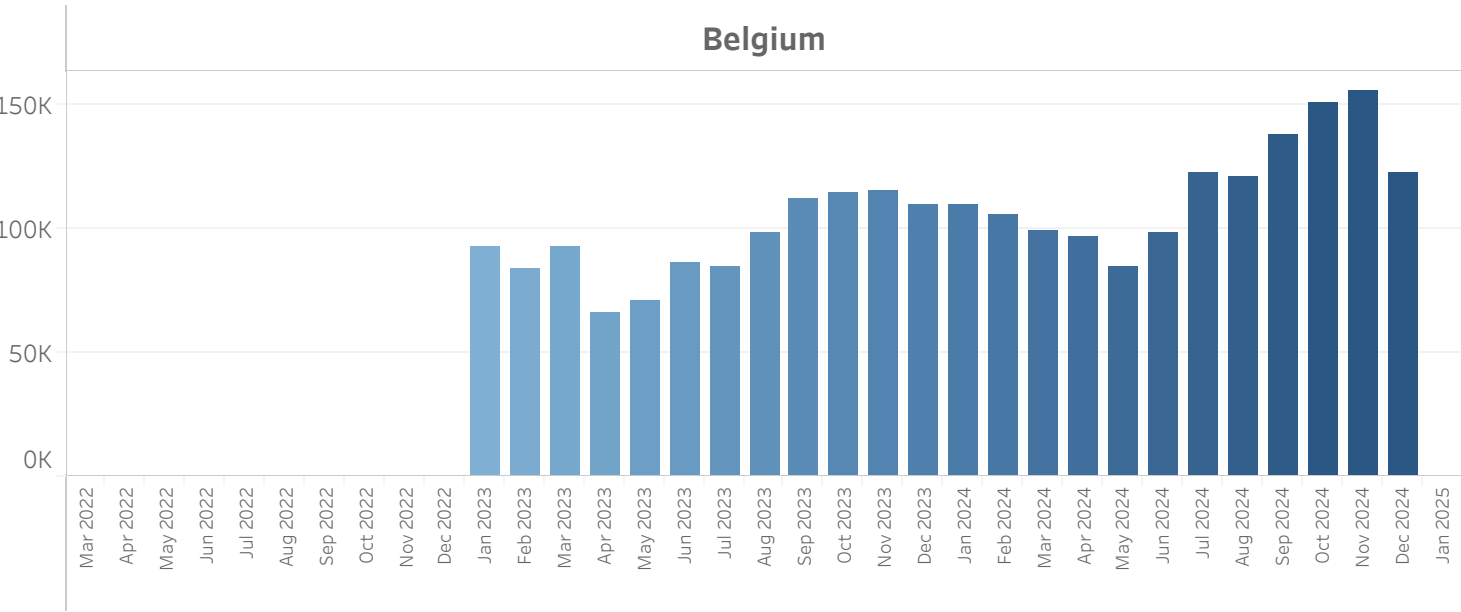
Monthly imports change, k USD



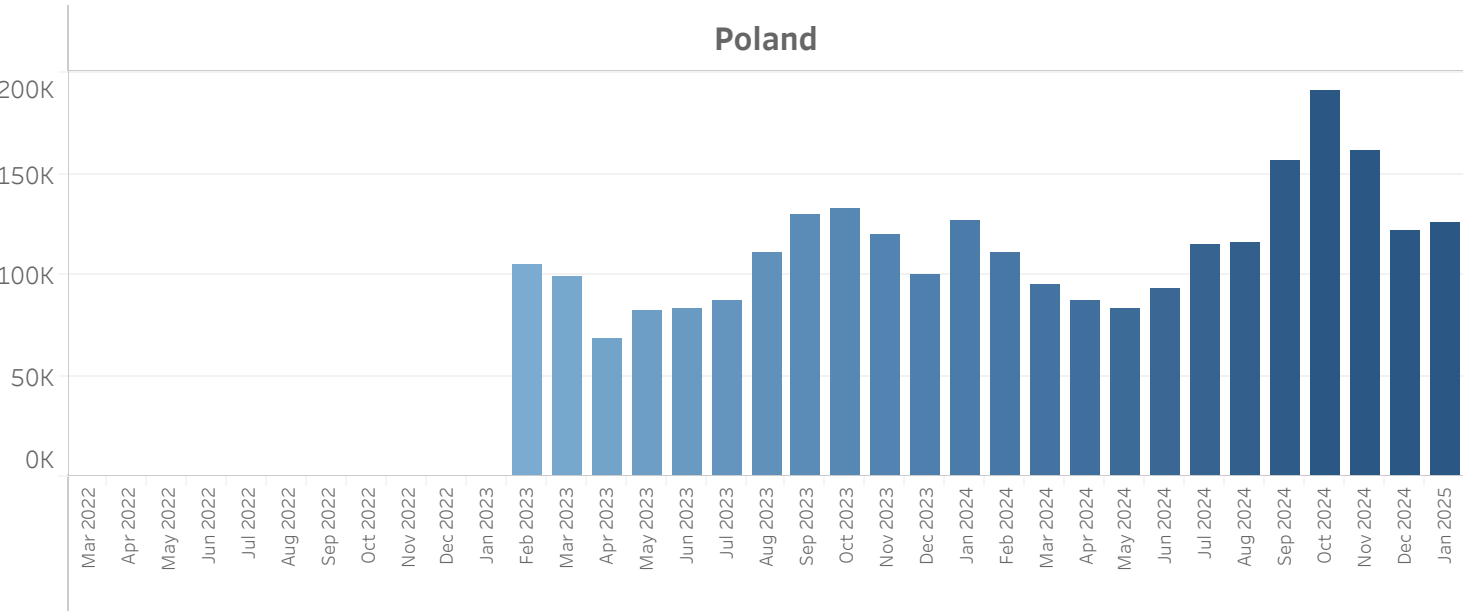
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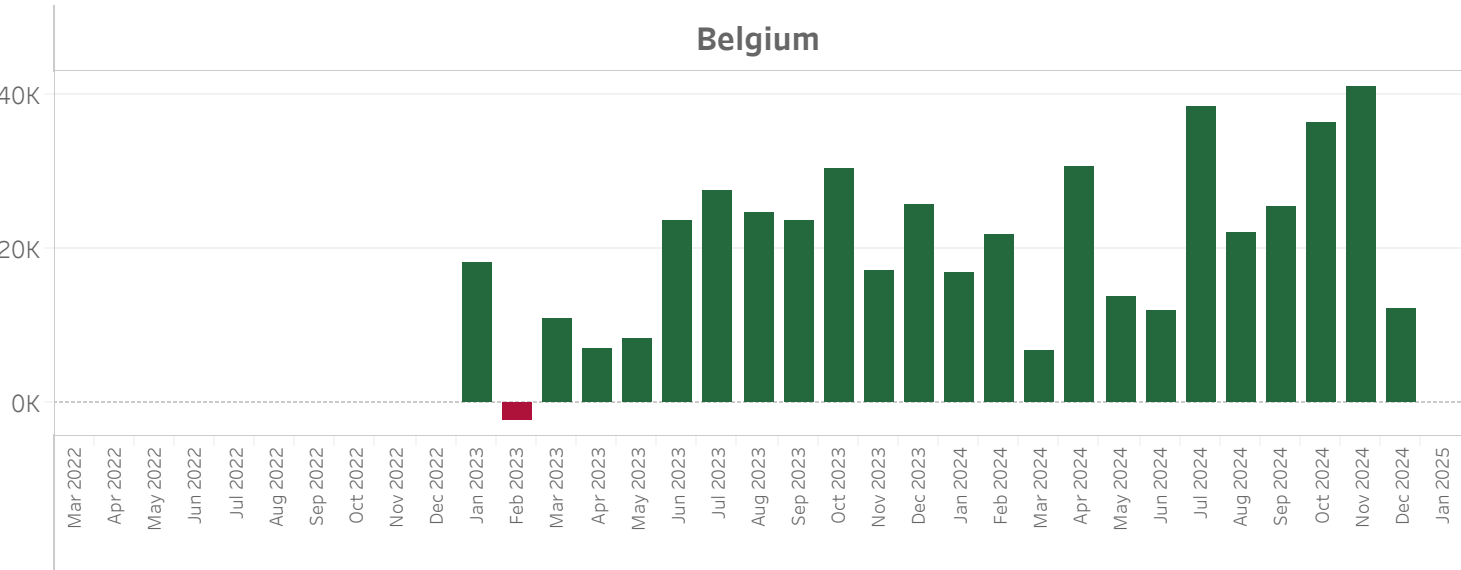
Monthly imports, k USD



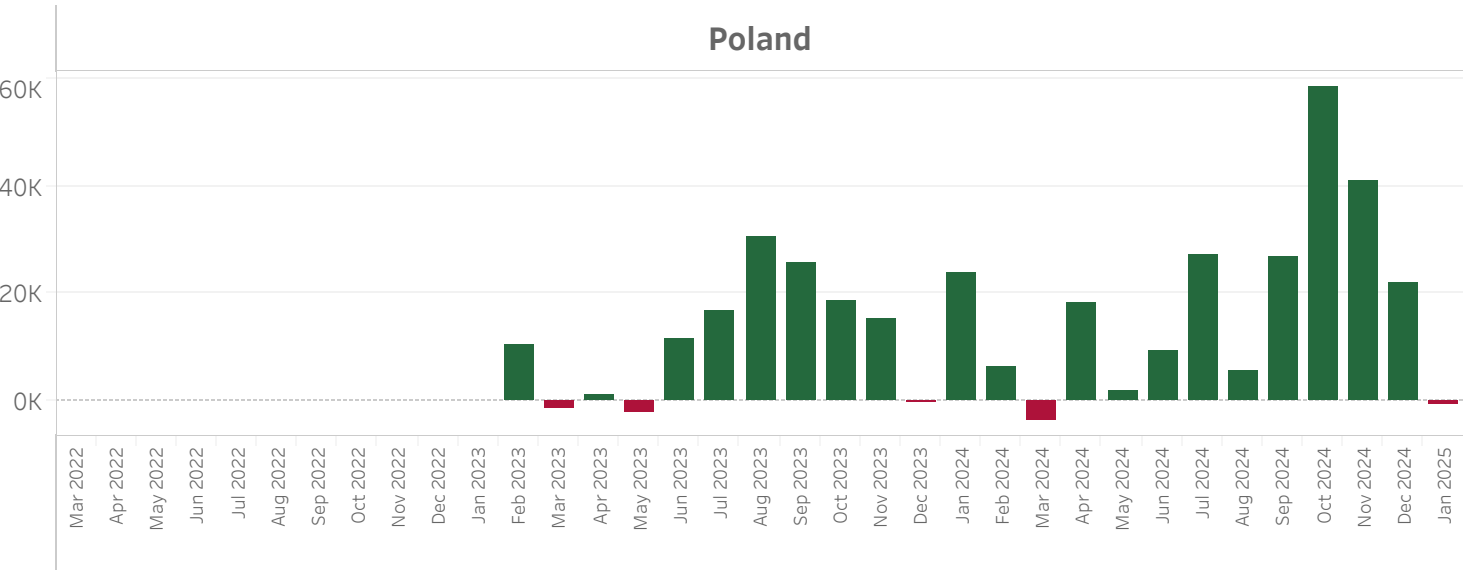
Monthly imports, k USD



Monthly imports change, k USD



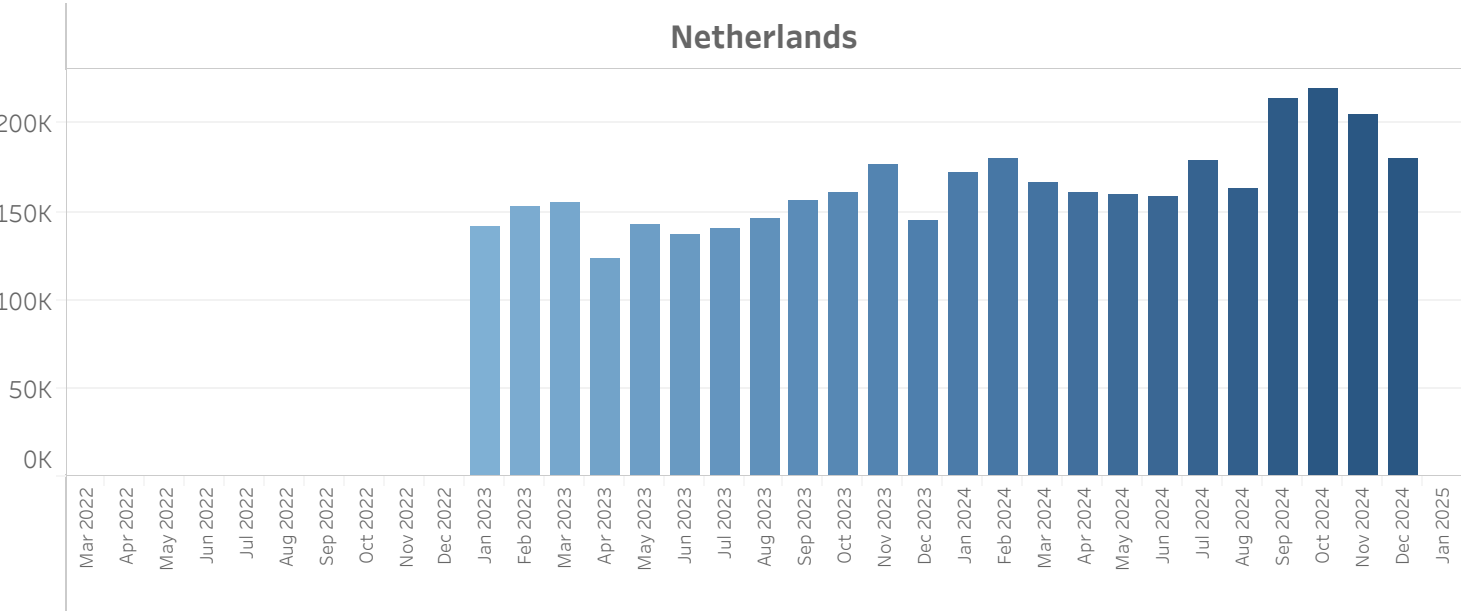
Monthly imports change, k USD



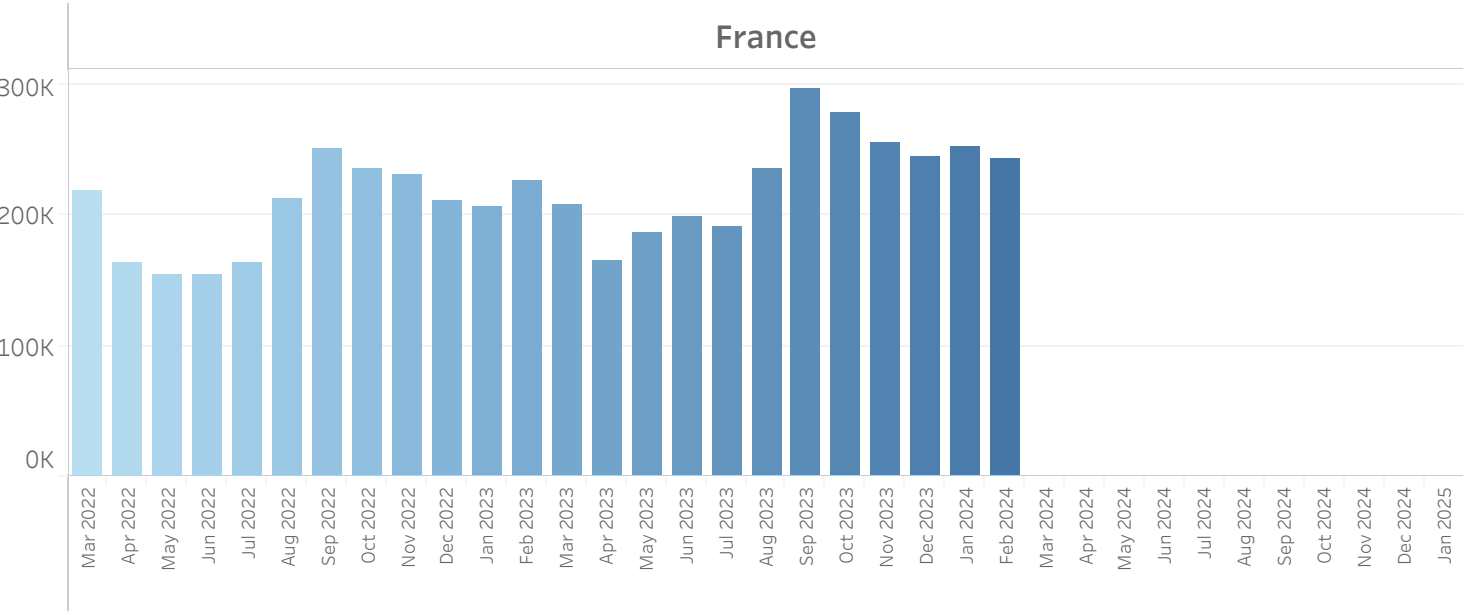
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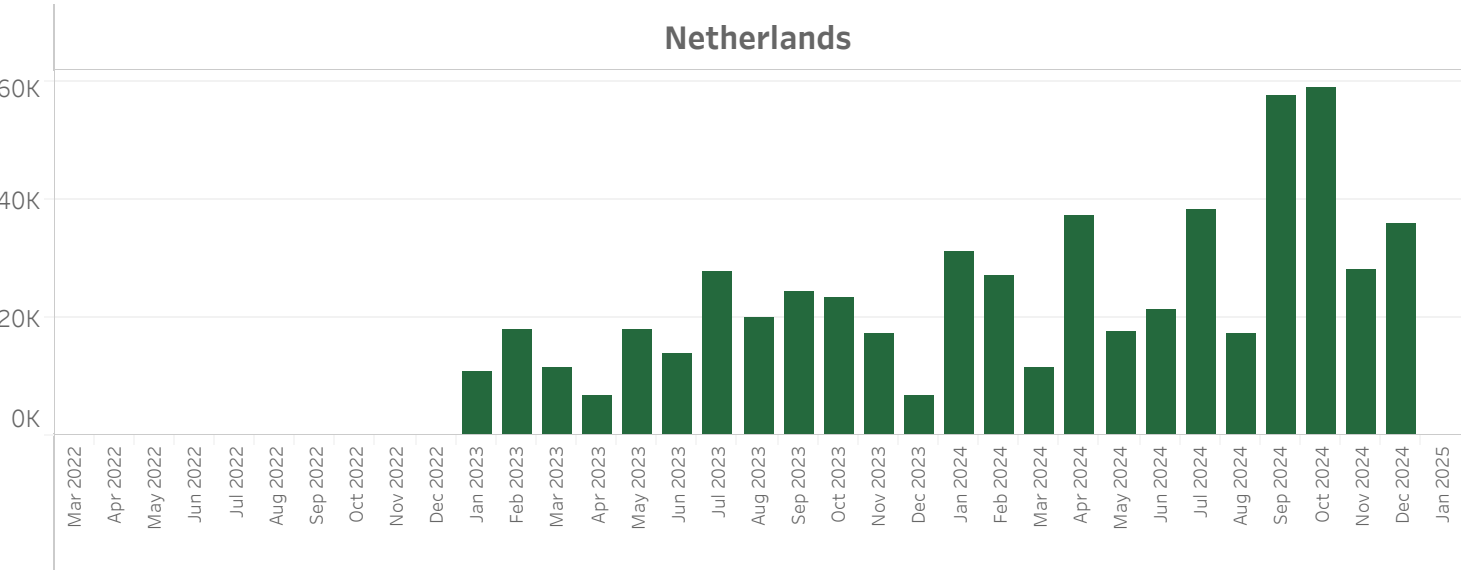
Monthly imports, k USD



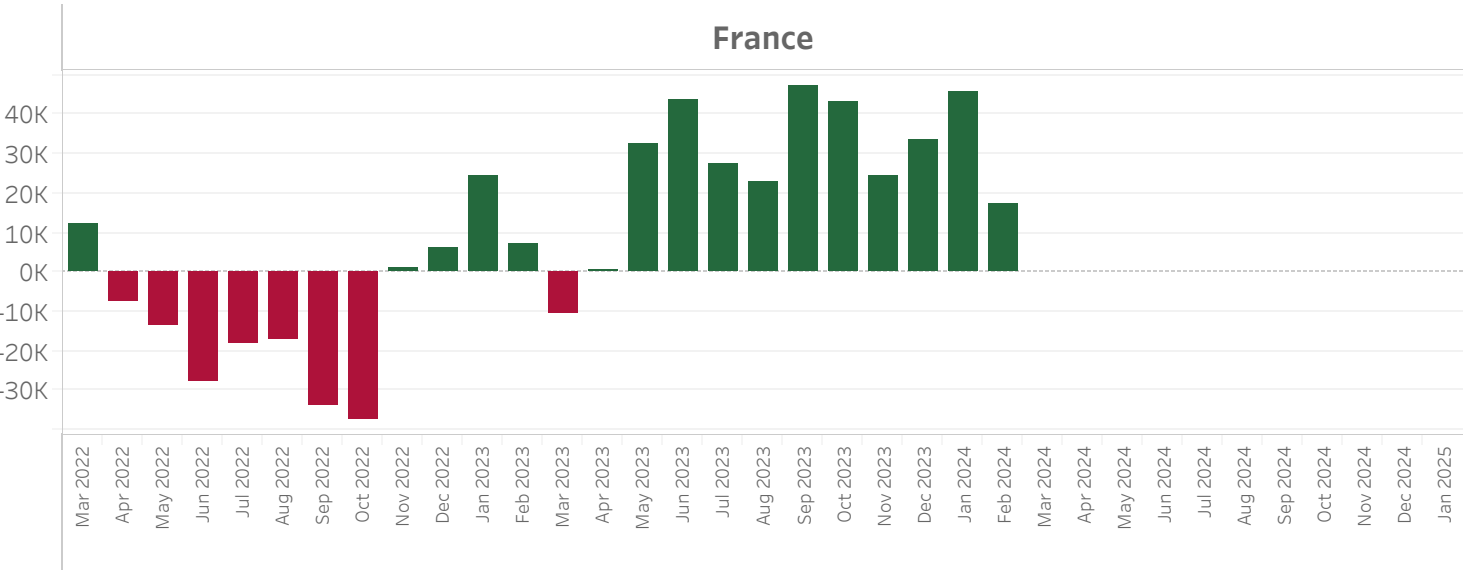
Monthly imports, k USD



Monthly imports change, k USD



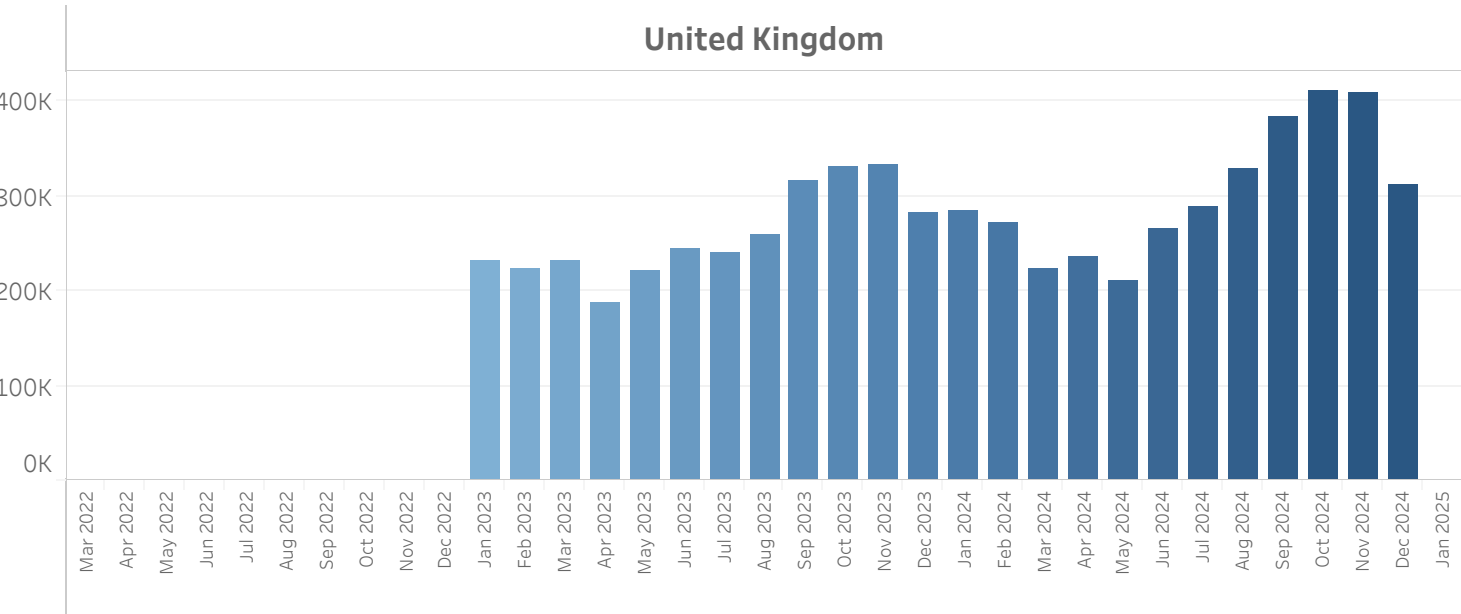
Monthly imports change, k USD



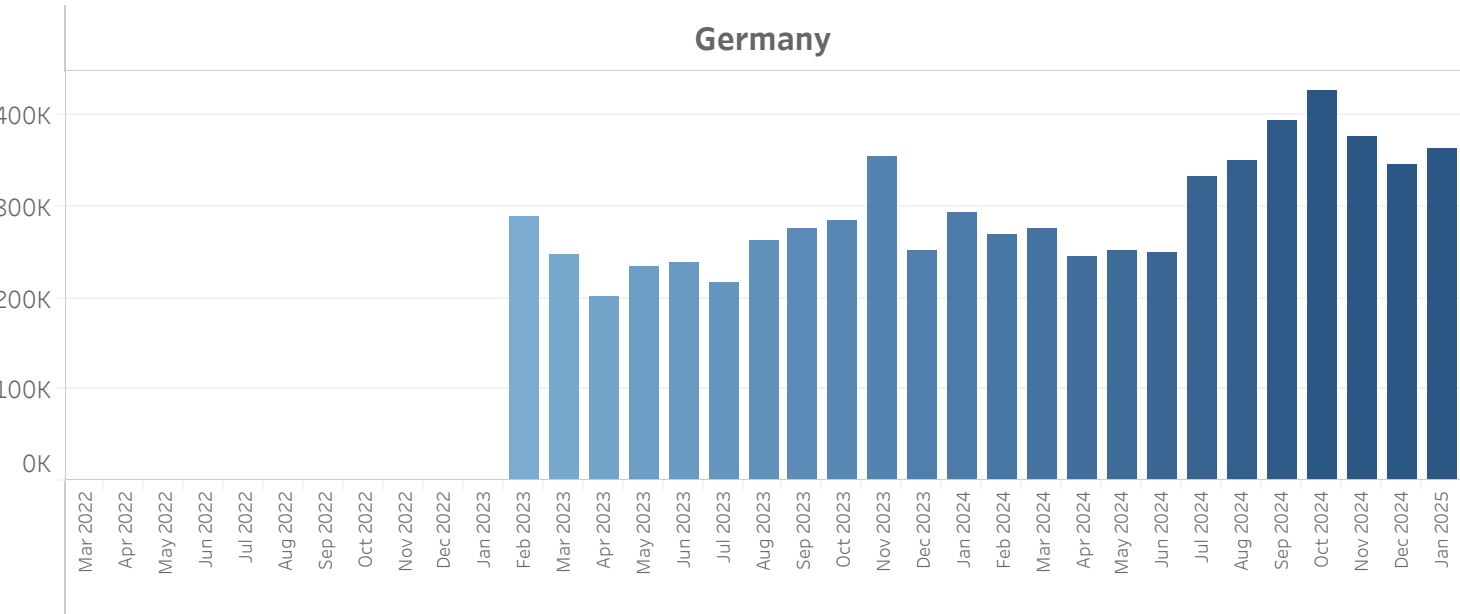
# Last Twelve Months Trends: Country-Specific Monthly Data on Imports (US \$)

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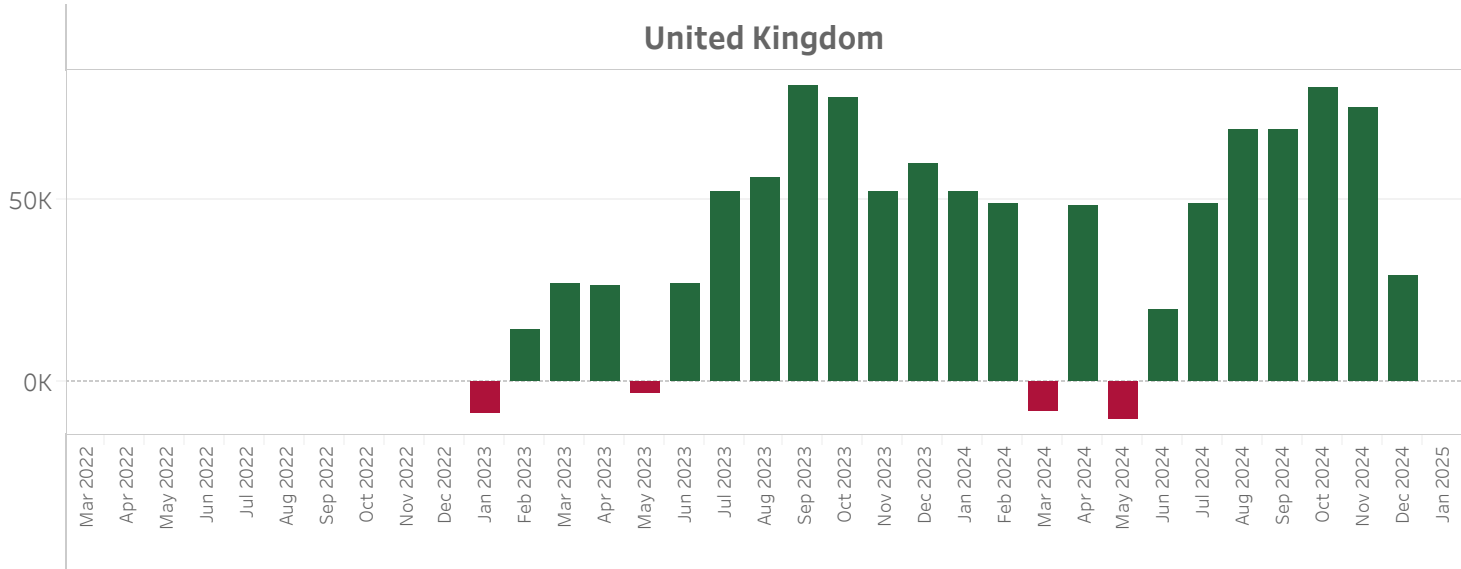
Monthly imports, k USD



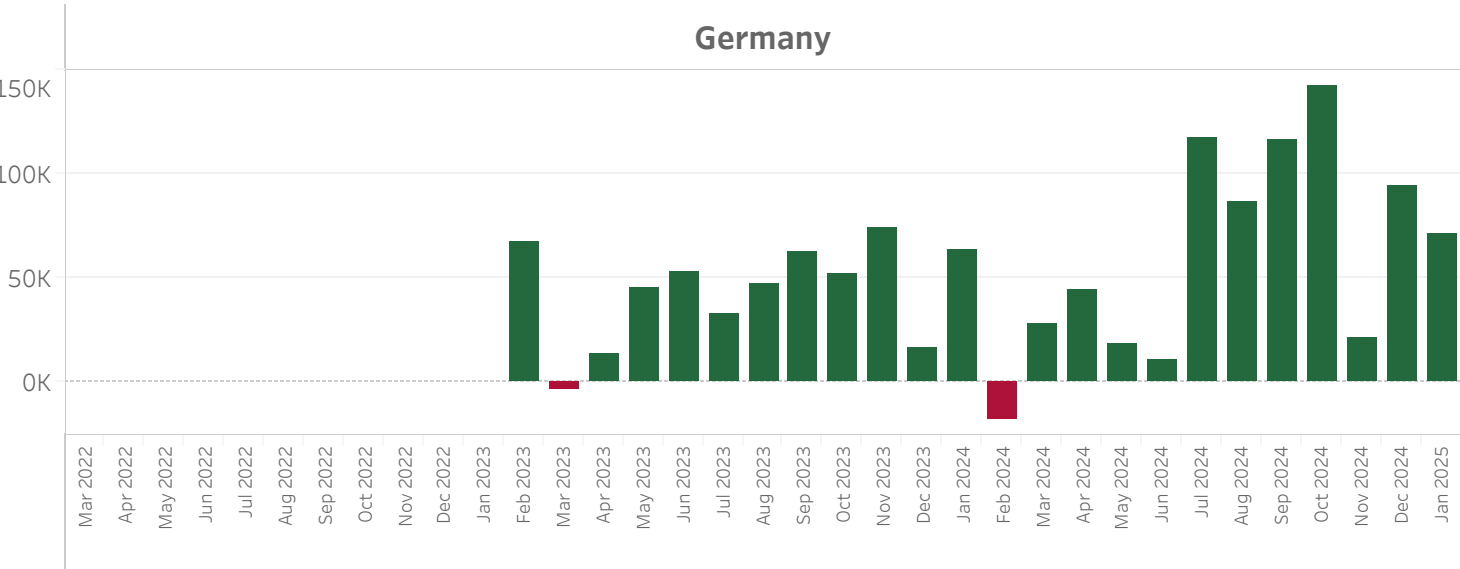
Monthly imports, k USD



Monthly imports change, k USD



Monthly imports change, k USD

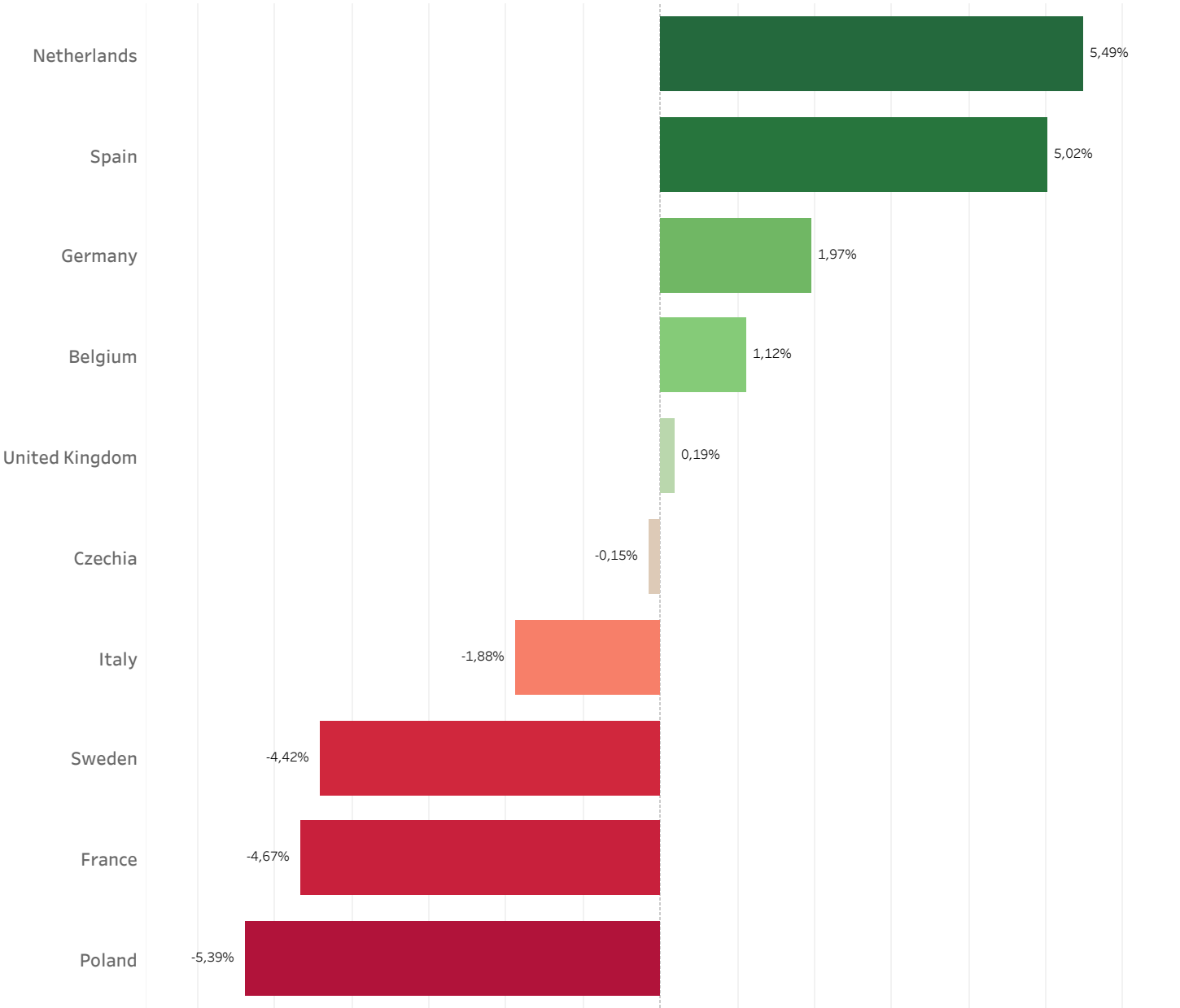


# Last Twelve Months Trends (tons)

This section presents the import volumes, expressed in tons, reported by each country analyzed in the Last Twelve Months (LTM) Period. The table provides import volumes for each country analyzed both in the Last Twelve Months and in the period 12 months before LTM, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

Country Analyzed	Last Twelve Months Period (LTM)	Product Imports in LTM, k tons	Product Imports in the Period 12 Months Before LTM, k tons	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %
Germany	02.2024 - 01.2025	550,68	540,04	1,97%
United Kingdom	01.2024 - 12.2024	511,28	510,31	0,19%
France	03.2023 - 02.2024	504,92	529,66	-4,67%
Netherlands	01.2024 - 12.2024	338,84	321,20	5,49%
Poland	02.2024 - 01.2025	221,83	234,47	-5,39%
Belgium	01.2024 - 12.2024	220,77	218,33	1,12%
Spain	02.2024 - 01.2025	168,40	160,35	5,02%
Italy	01.2024 - 12.2024	130,00	132,49	-1,88%
Czechia	01.2024 - 12.2024	101,95	102,10	-0,15%
Sweden	01.2024 - 12.2024	80,80	84,54	-4,42%

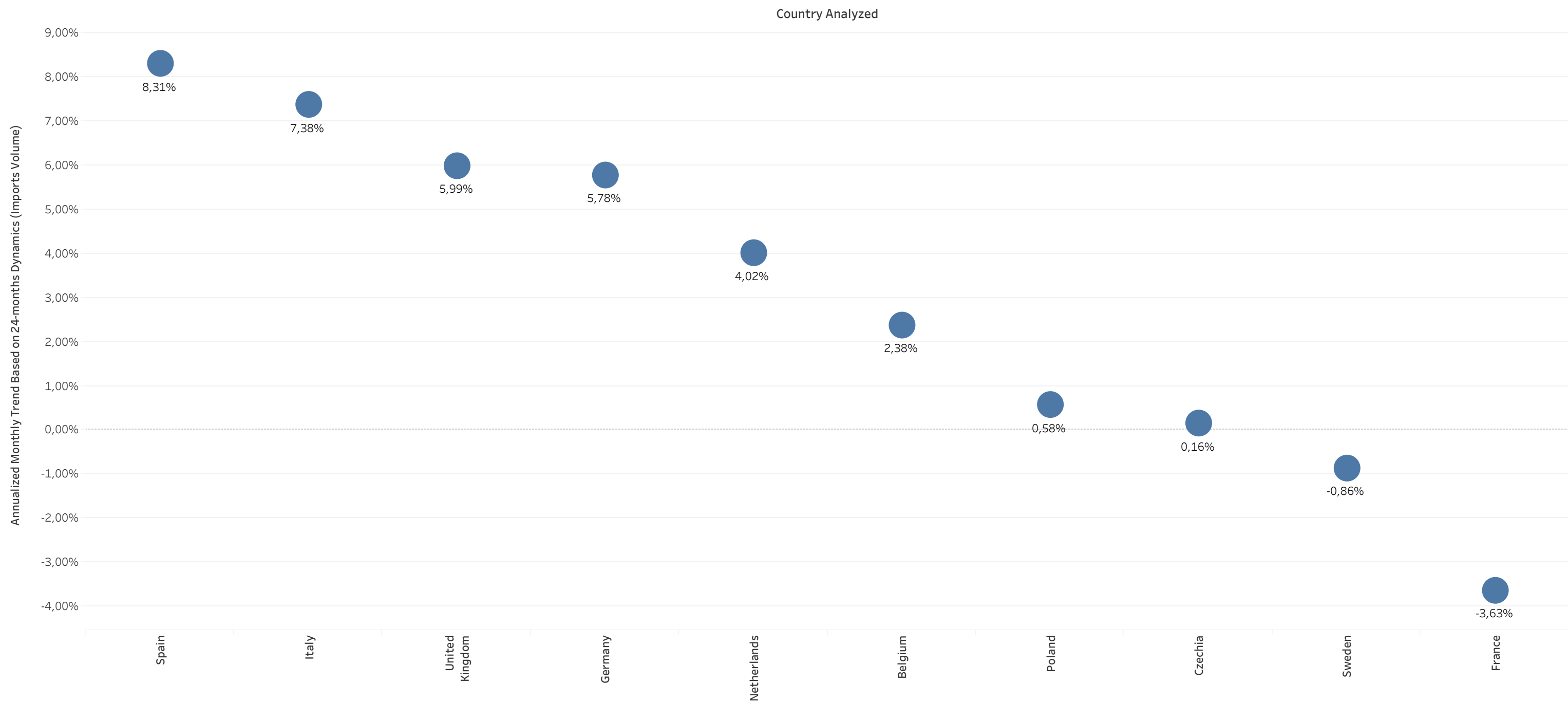
Growth Rate of Imports (tons) in LTM Compared to the Same Period 12 Months Before LTM, %





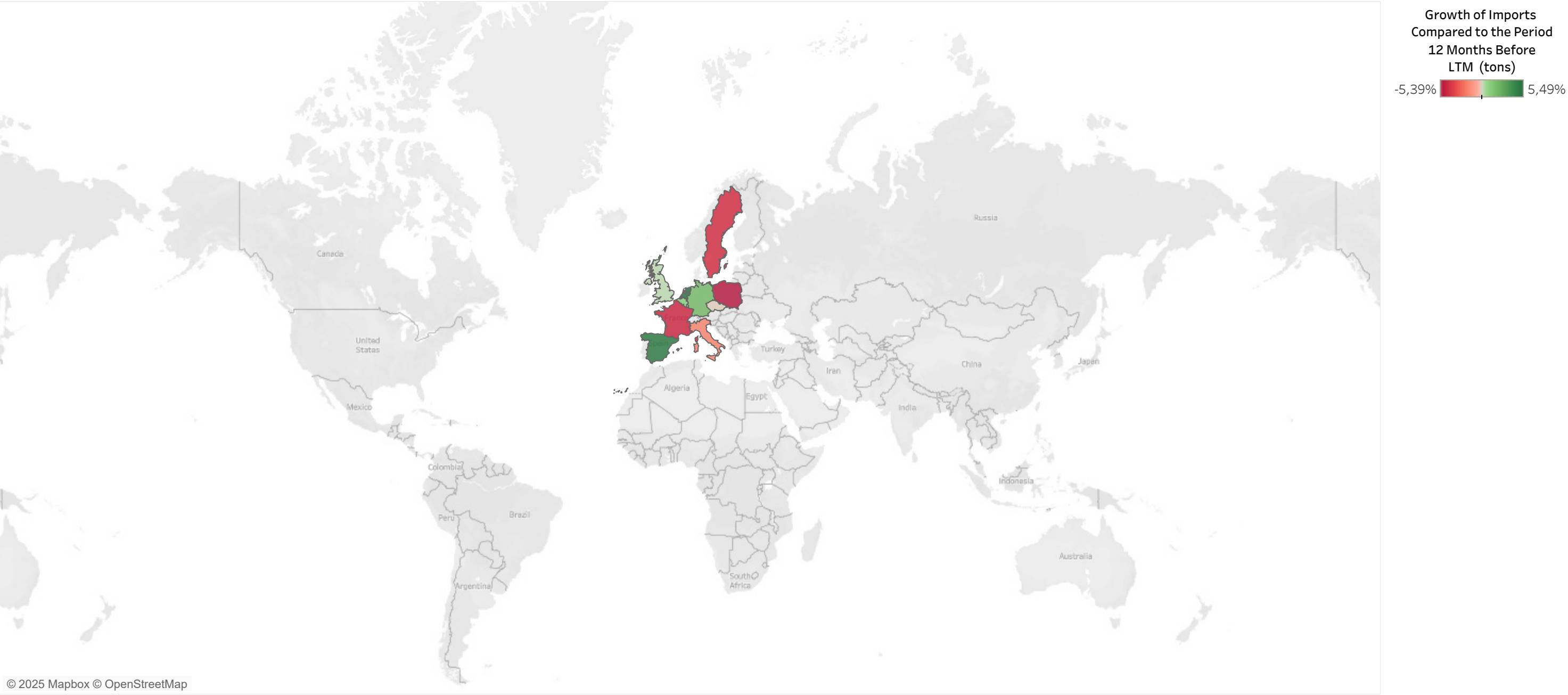
# Last Twelve Months Trends: Projected Growth (tons)

The graph in this section illustrates the projected dynamics of import volume (in tons), expressed as the annual growth rate, assuming the continuation of current trends.



# Last Twelve Months Trends: Growth of Imports Compared to the Period 12 Months Before LTM (tons)

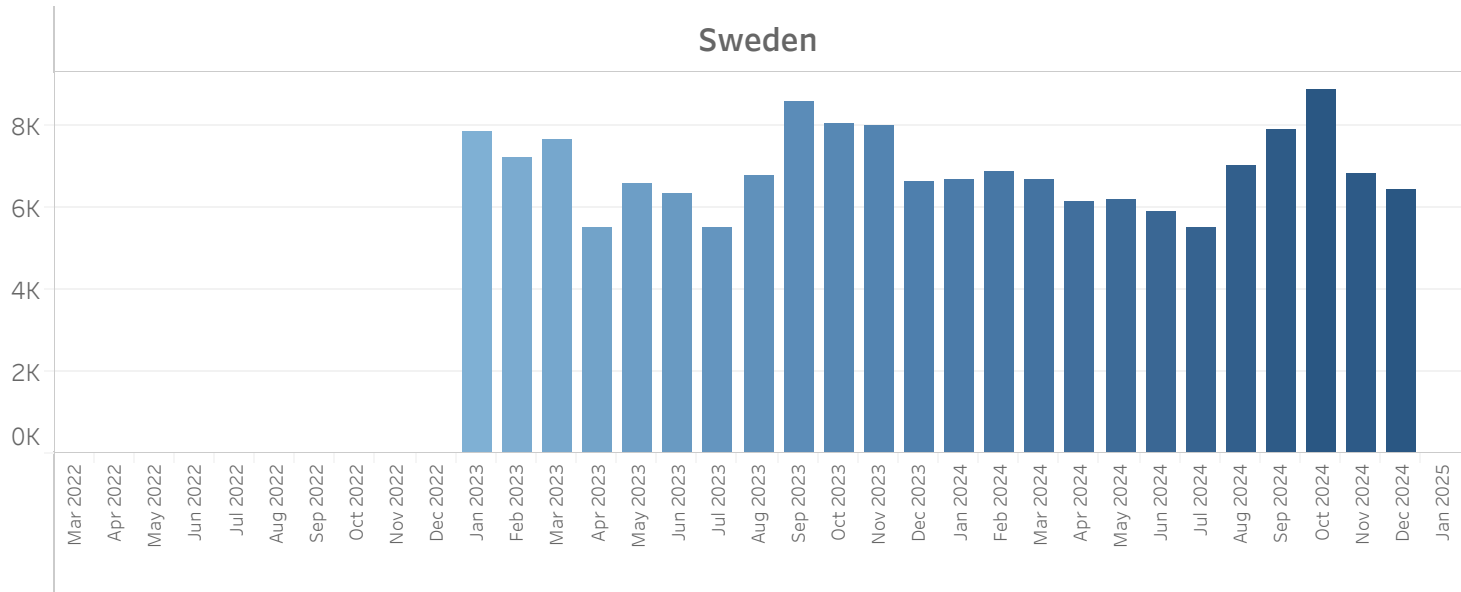
The map in this section visualizes the import volume growth rates for each of the countries analyzed over the Last Twelve Months, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.



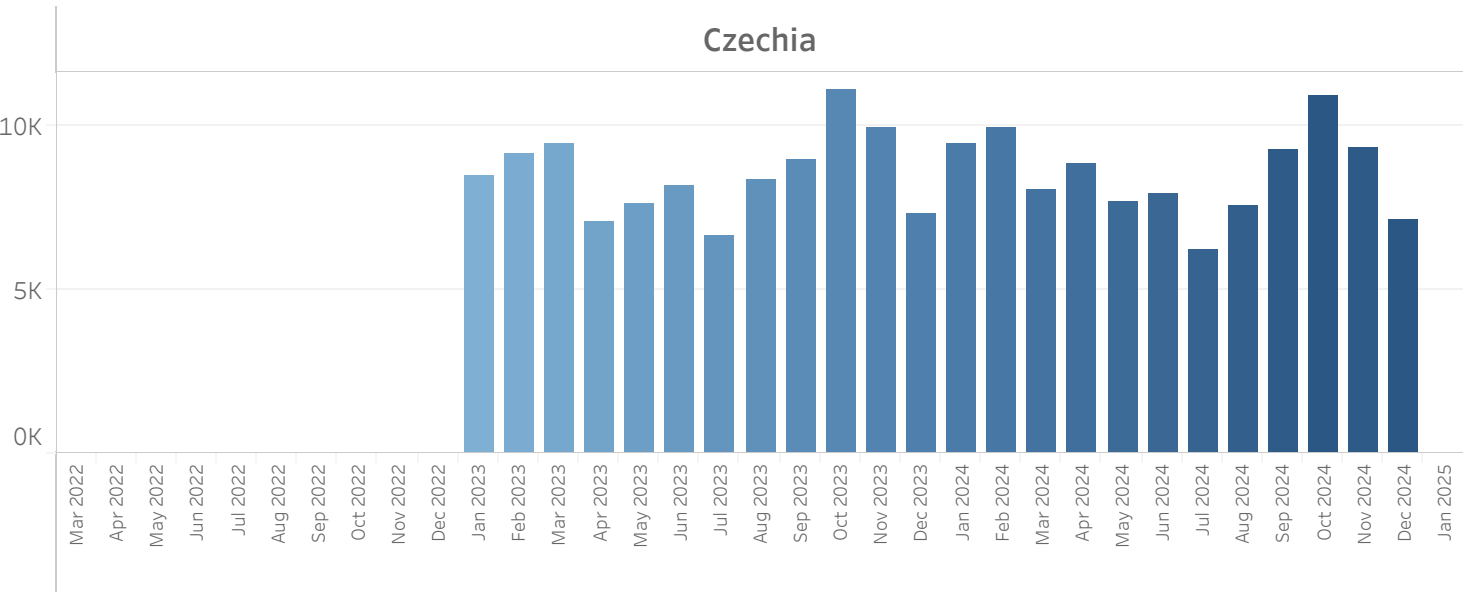
# Last Twelve Months Trends: Country-Specific Monthly Data on Imports (tons)

These pages provide detailed insights into the recent dynamics of imports (in tons) reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the monthly import volumes over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.

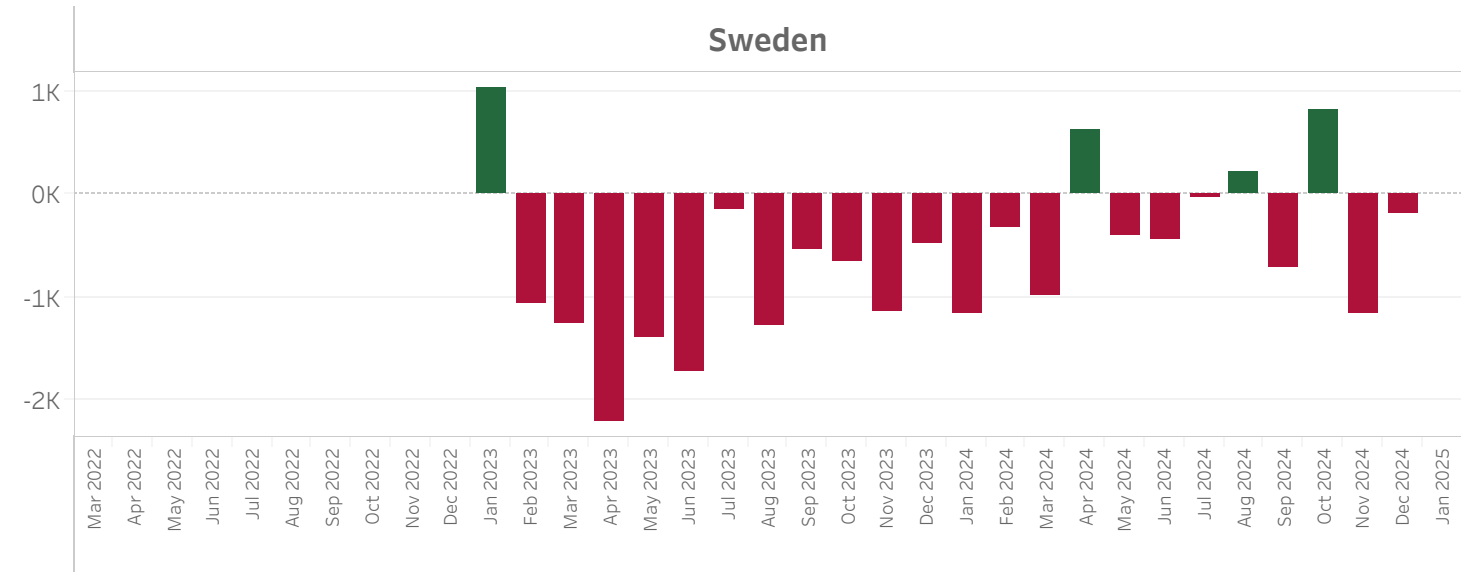
Monthly imports, tons



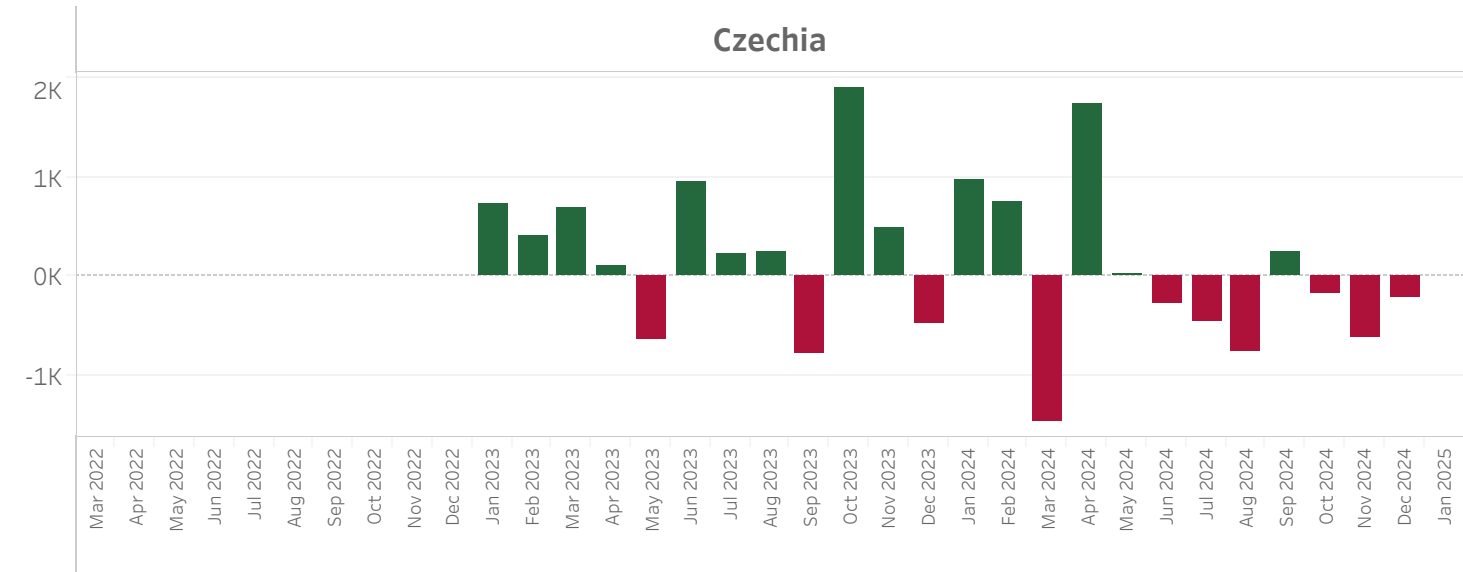
Monthly imports, tons



Monthly imports change, tons



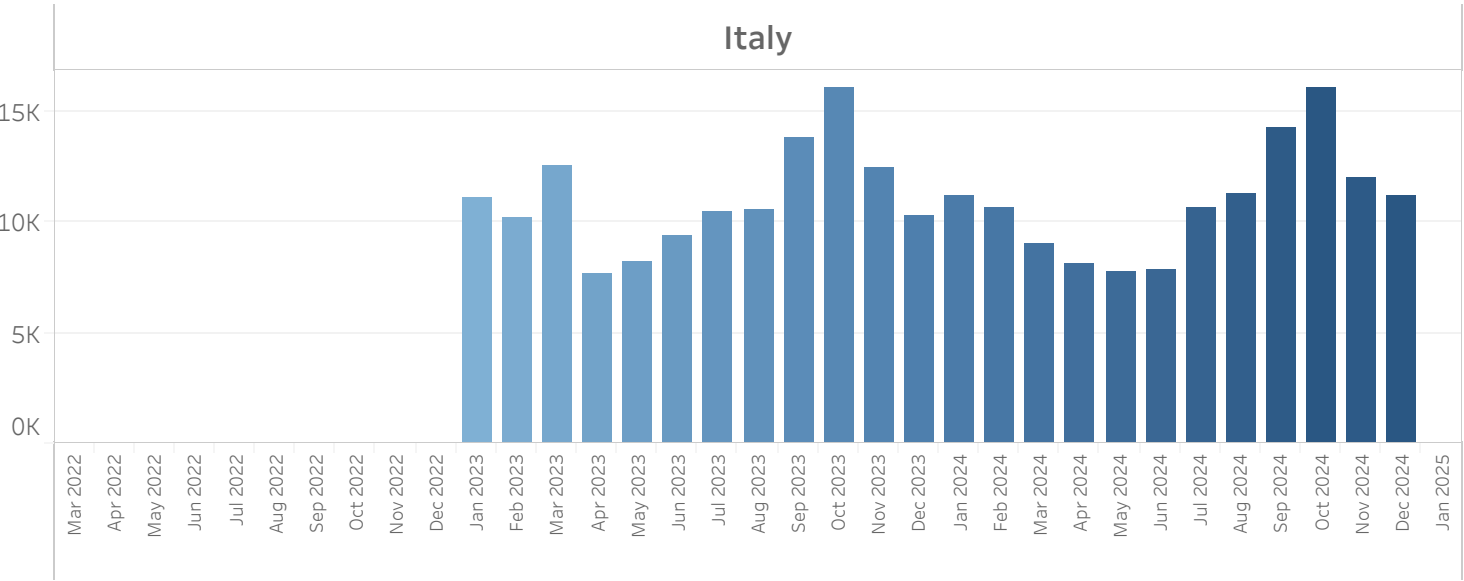
Monthly imports change, tons



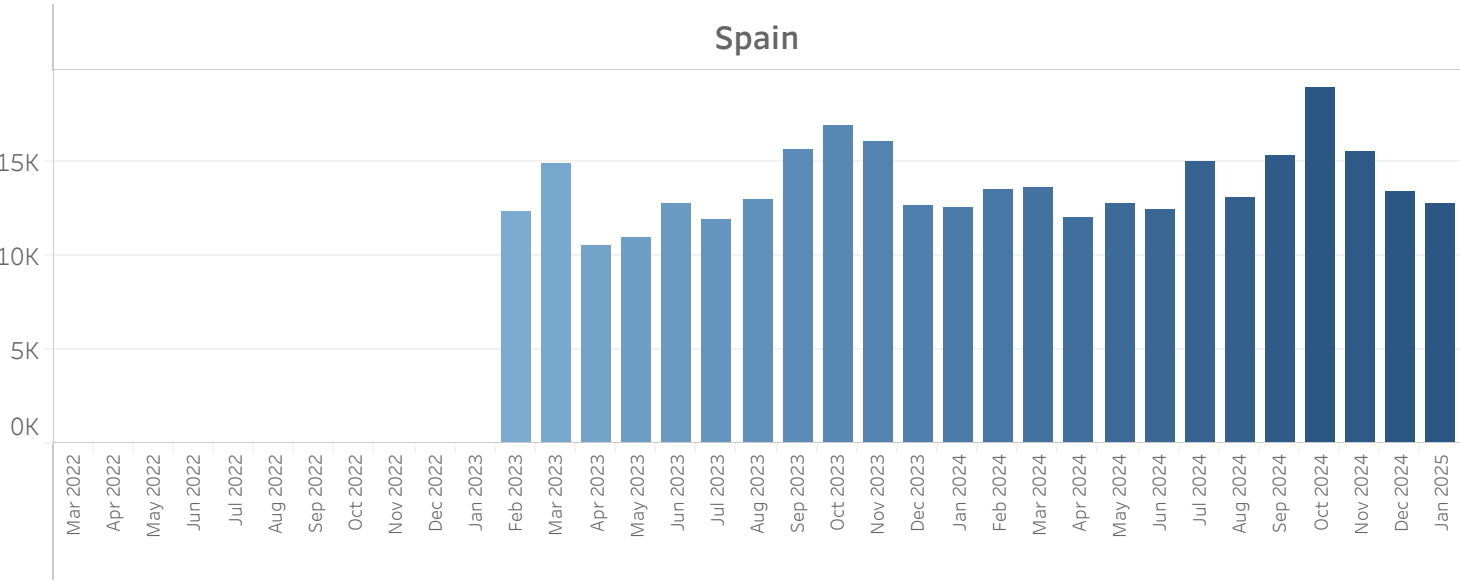
# Last Twelve Months Trends: Country-Specific Monthly Data on Imports (tons)

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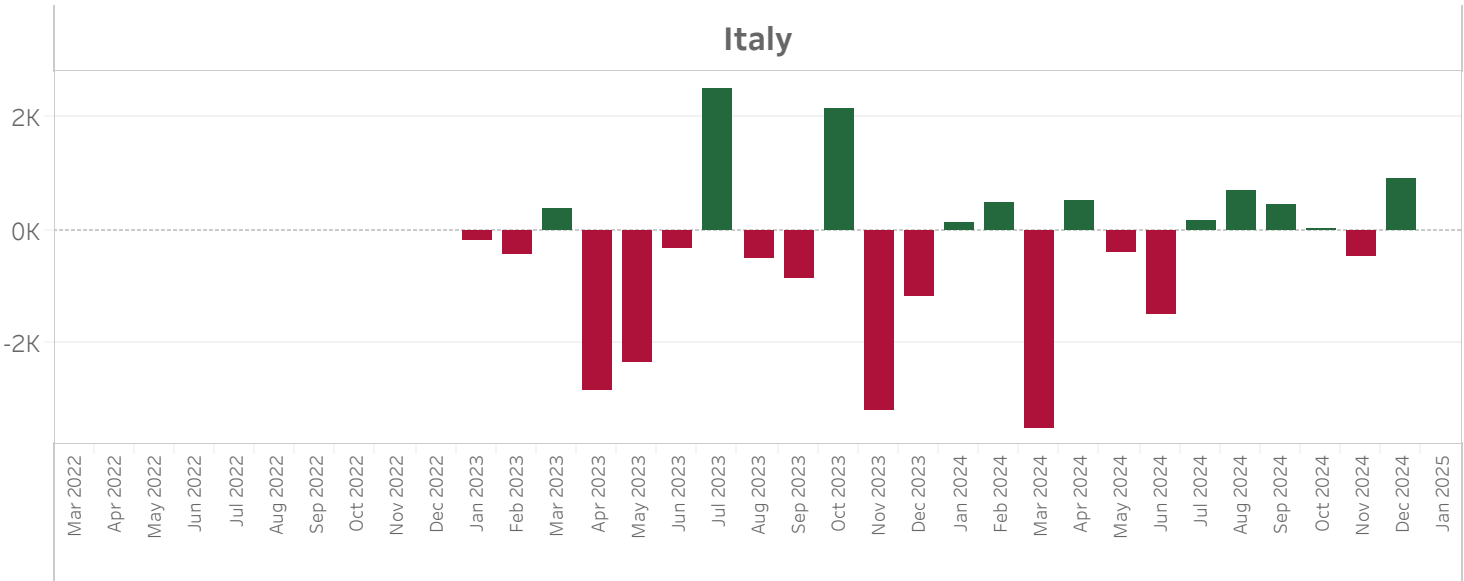
Monthly imports, tons



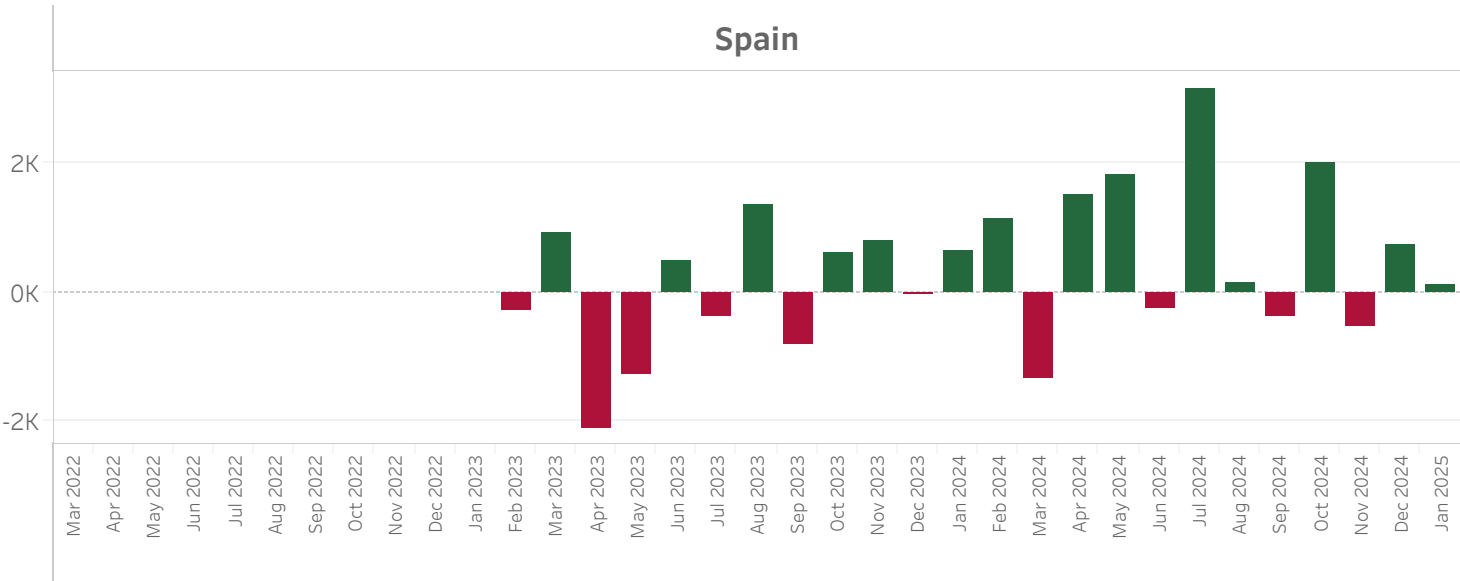
Monthly imports, tons



Monthly imports change, tons



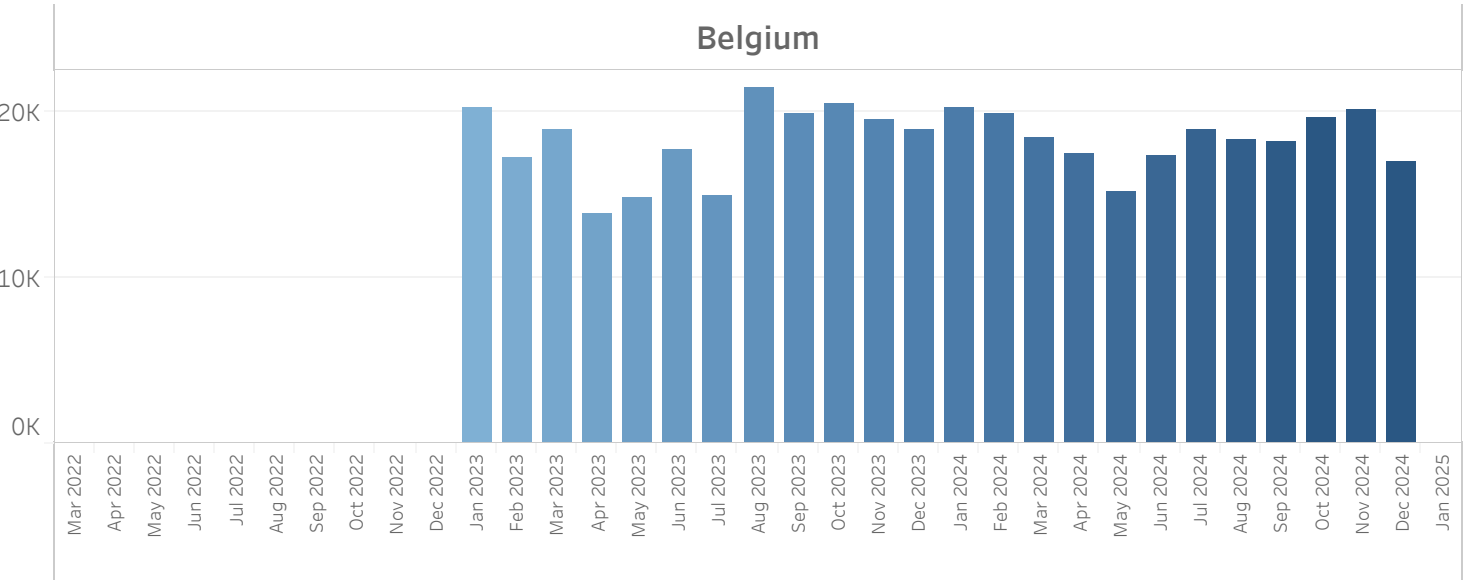
Monthly imports change, tons



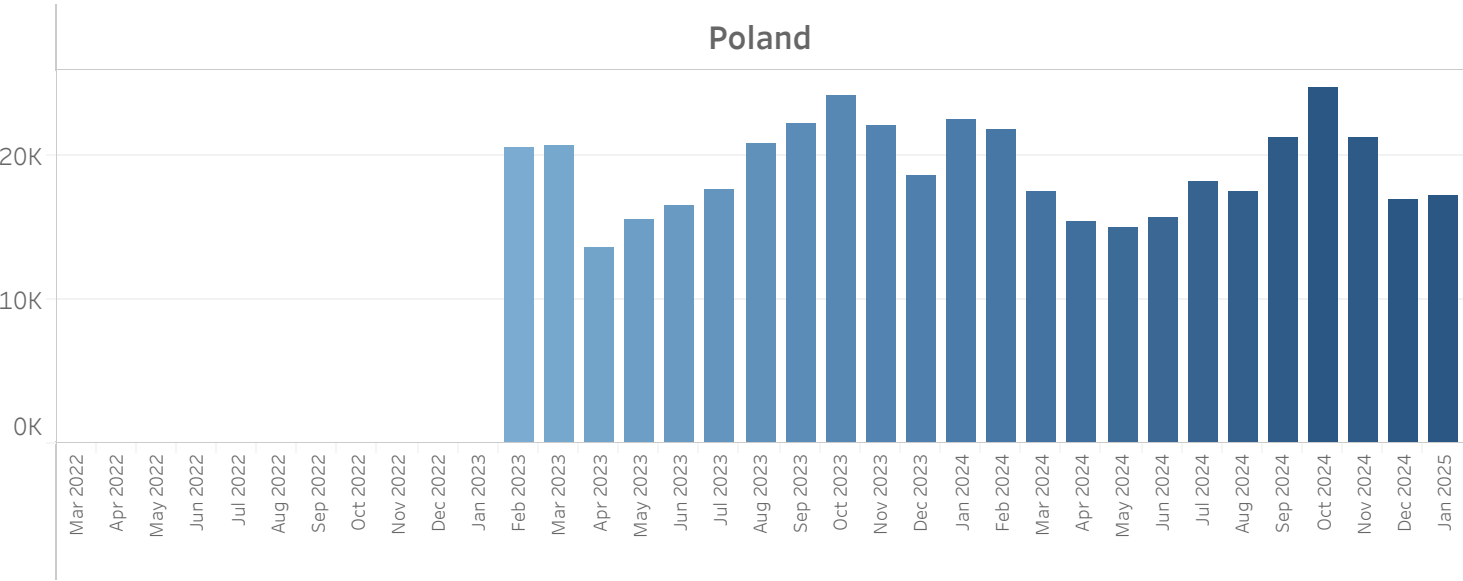
# Last Twelve Months Trends: Country-Specific Monthly Data on Imports (tons)

These pages provide detailed insights into the recent dynamics of imports (in tons) reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the monthly import volumes over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.

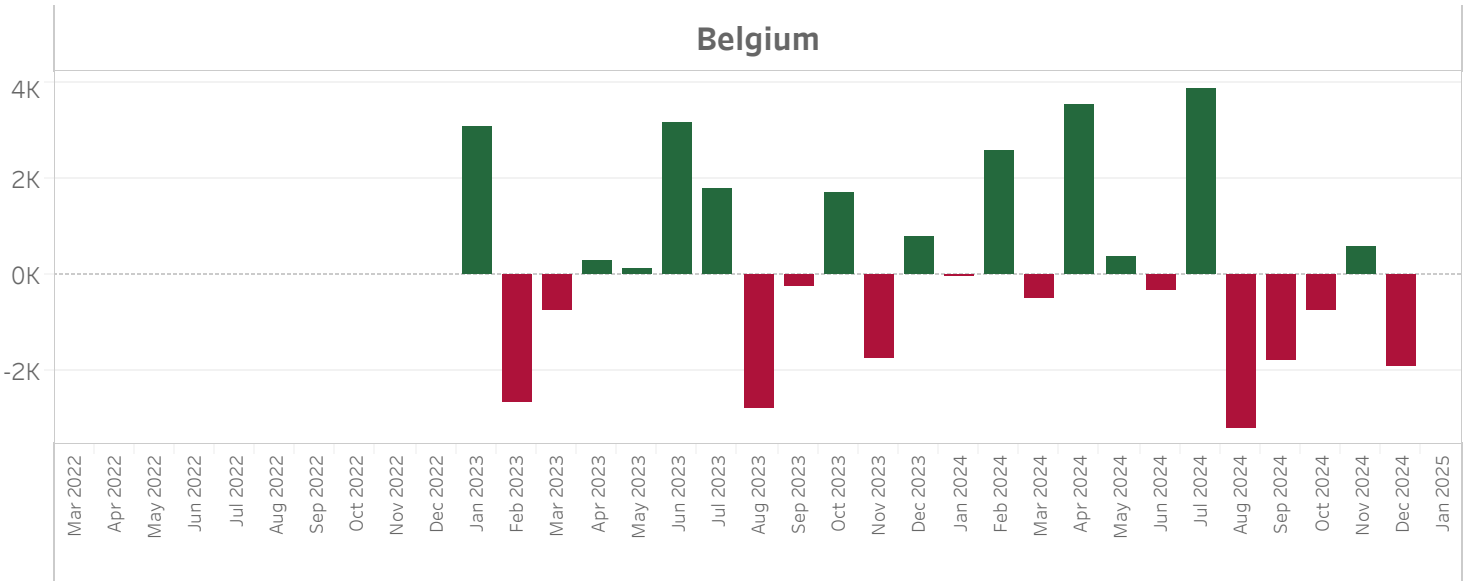
Monthly imports, tons



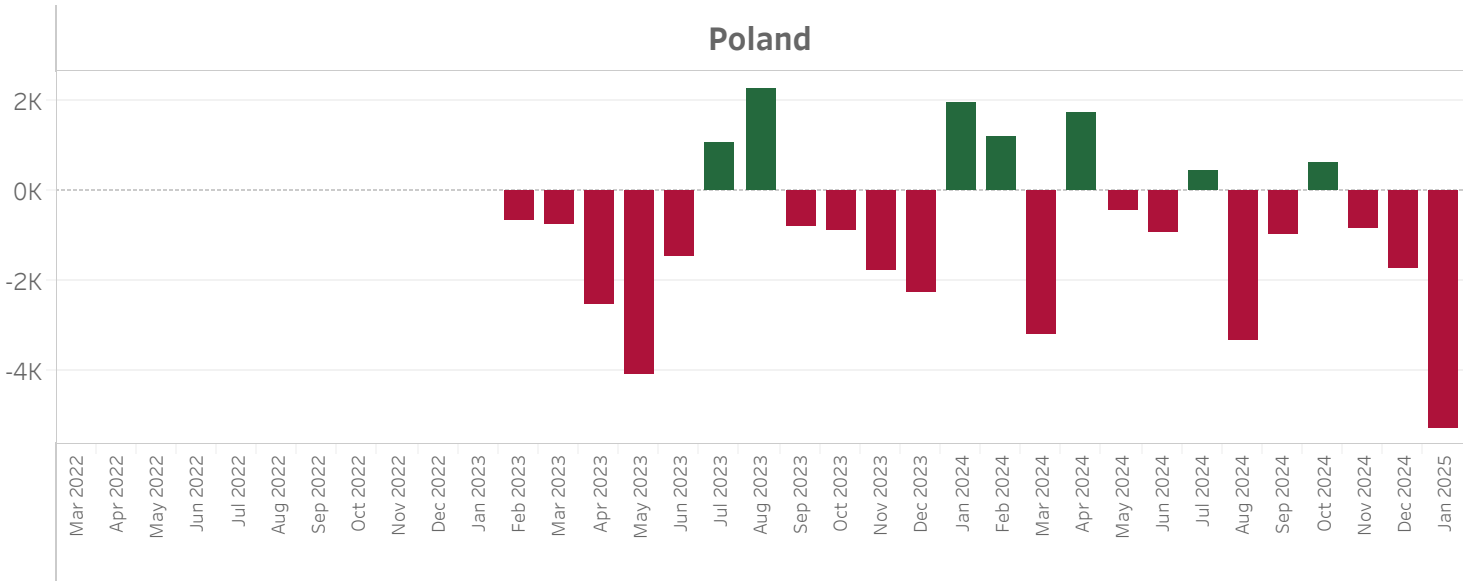
Monthly imports, tons



Monthly imports change, tons



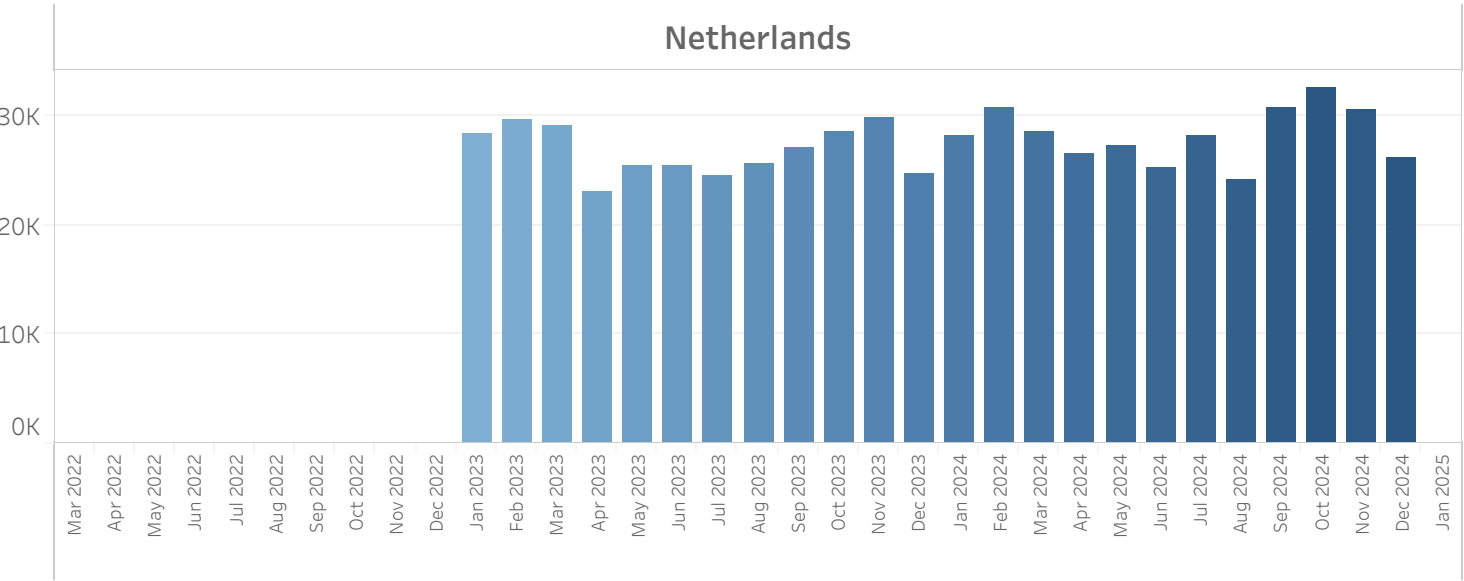
Monthly imports change, tons



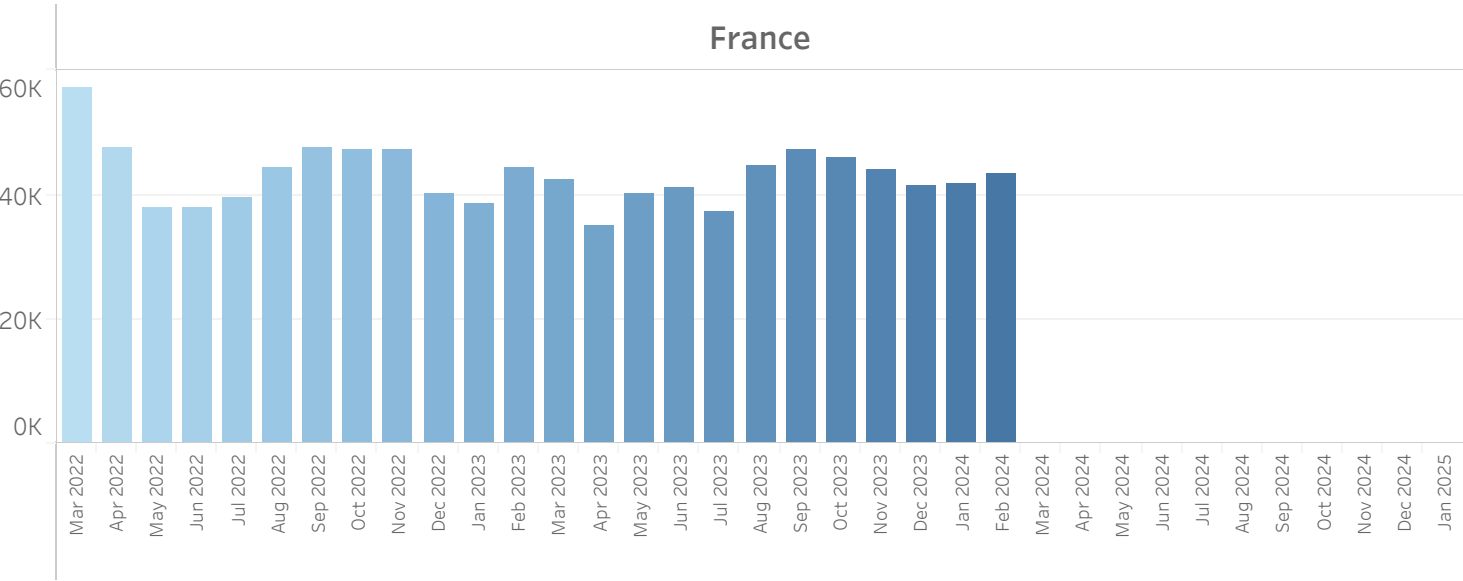
# Last Twelve Months Trends: Country-Specific Monthly Data on Imports (tons)

These pages provide detailed insights into the recent dynamics of imports (in tons) reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the monthly import volumes over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.

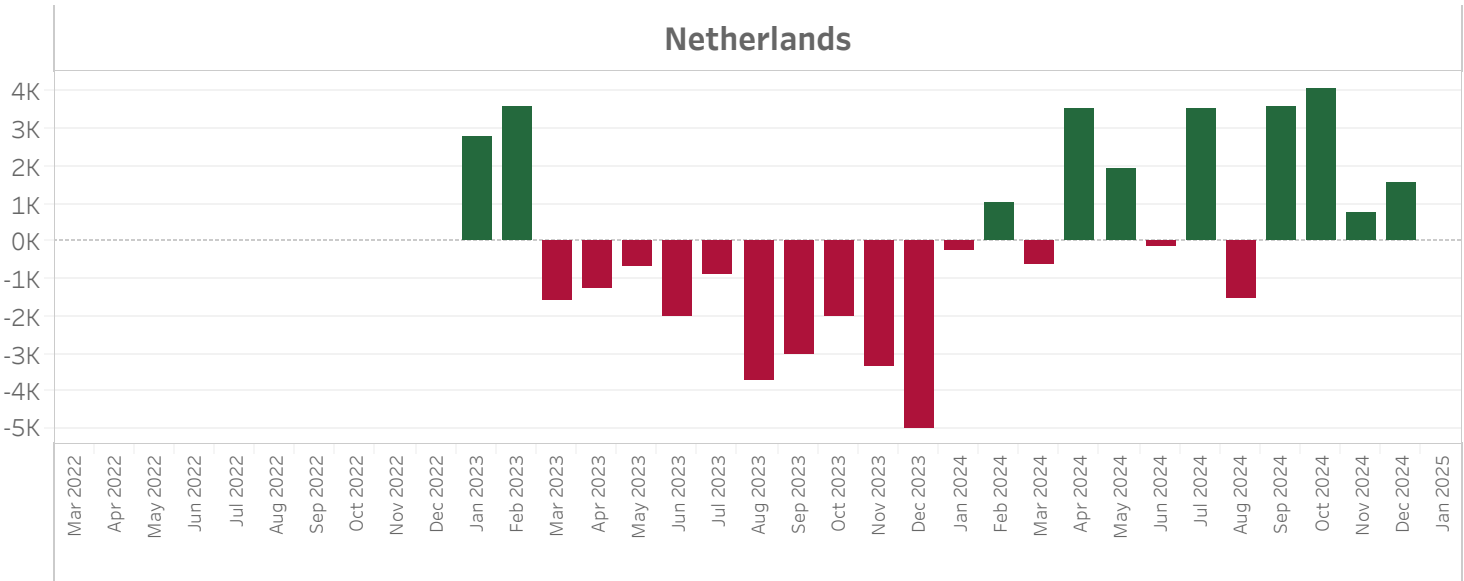
Monthly imports, tons



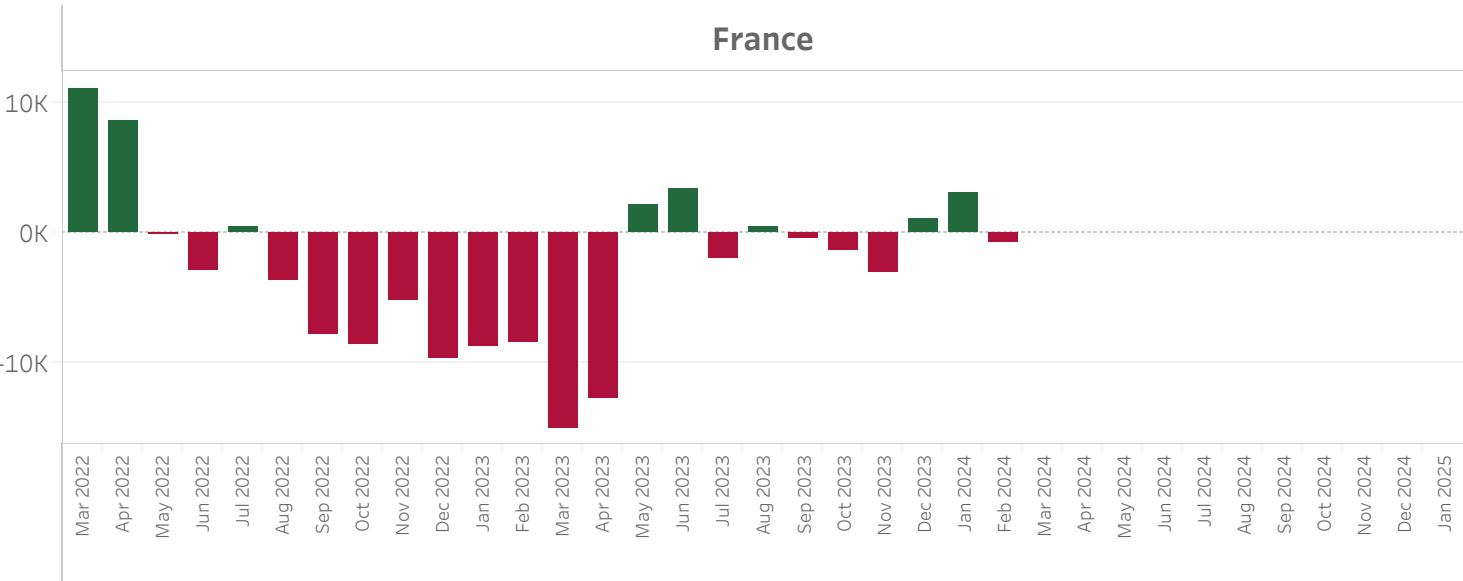
Monthly imports, tons



Monthly imports change, tons



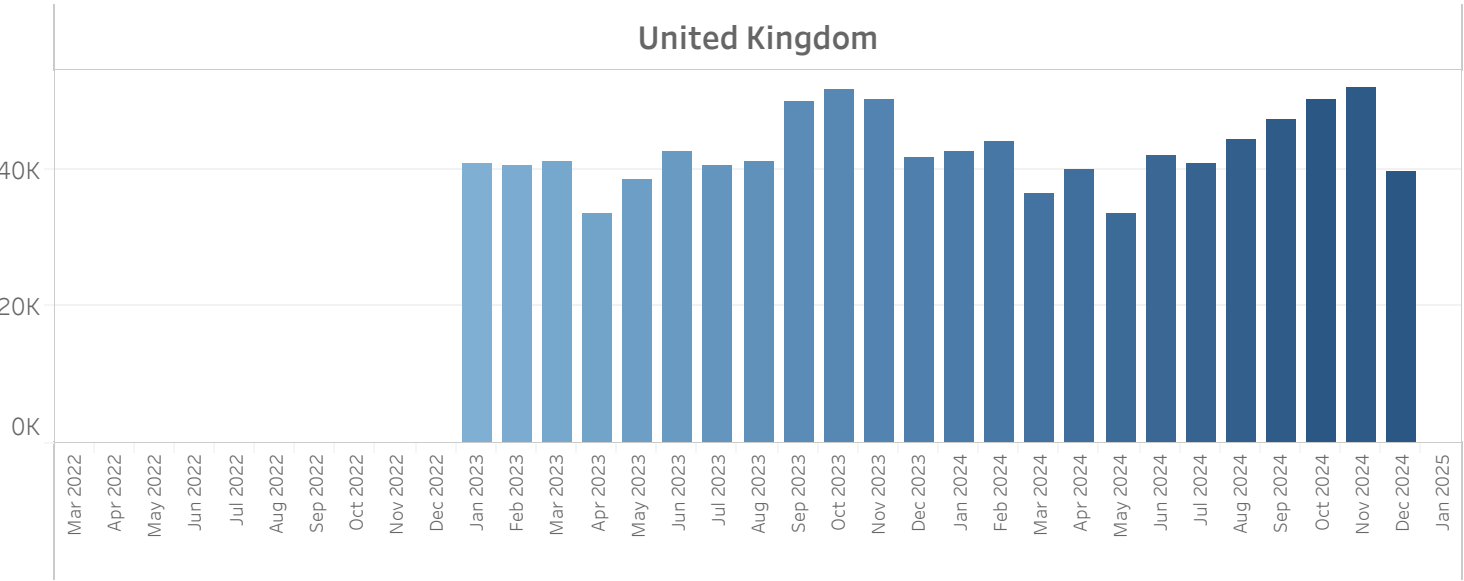
Monthly imports change, tons



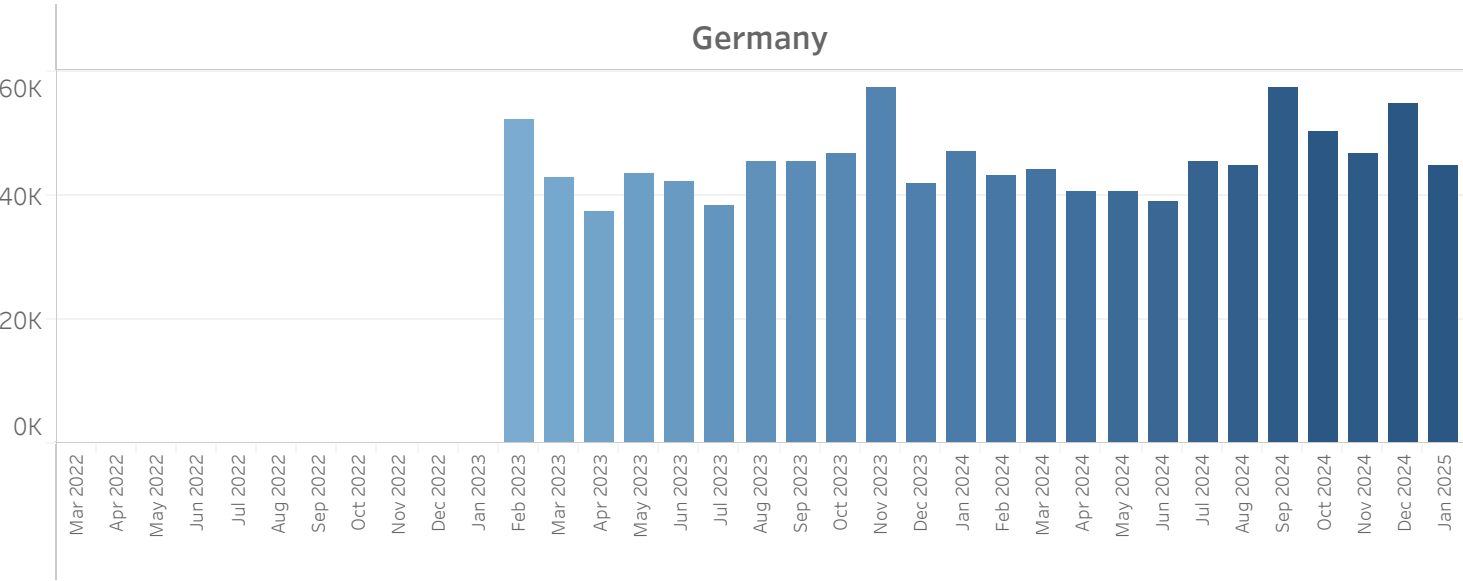
# Last Twelve Months Trends: Country-Specific Monthly Data on Imports (tons)

These pages provide detailed insights into the recent dynamics of imports (in tons) reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the monthly import volumes over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.

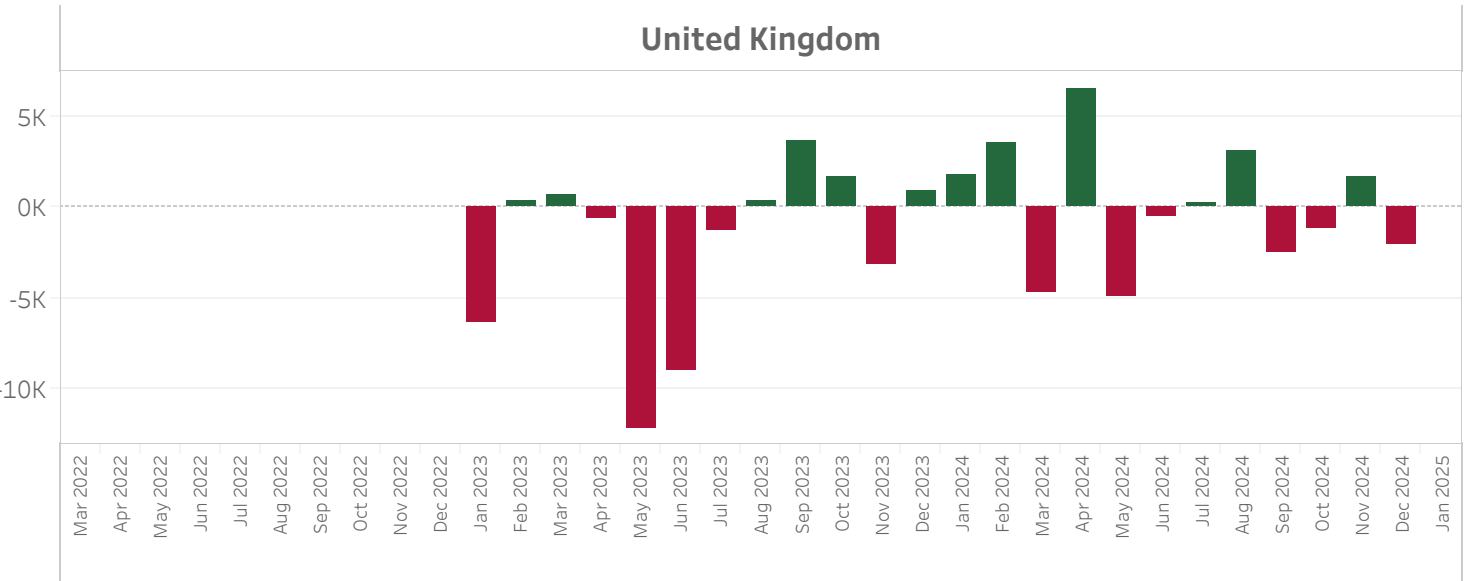
Monthly imports, tons



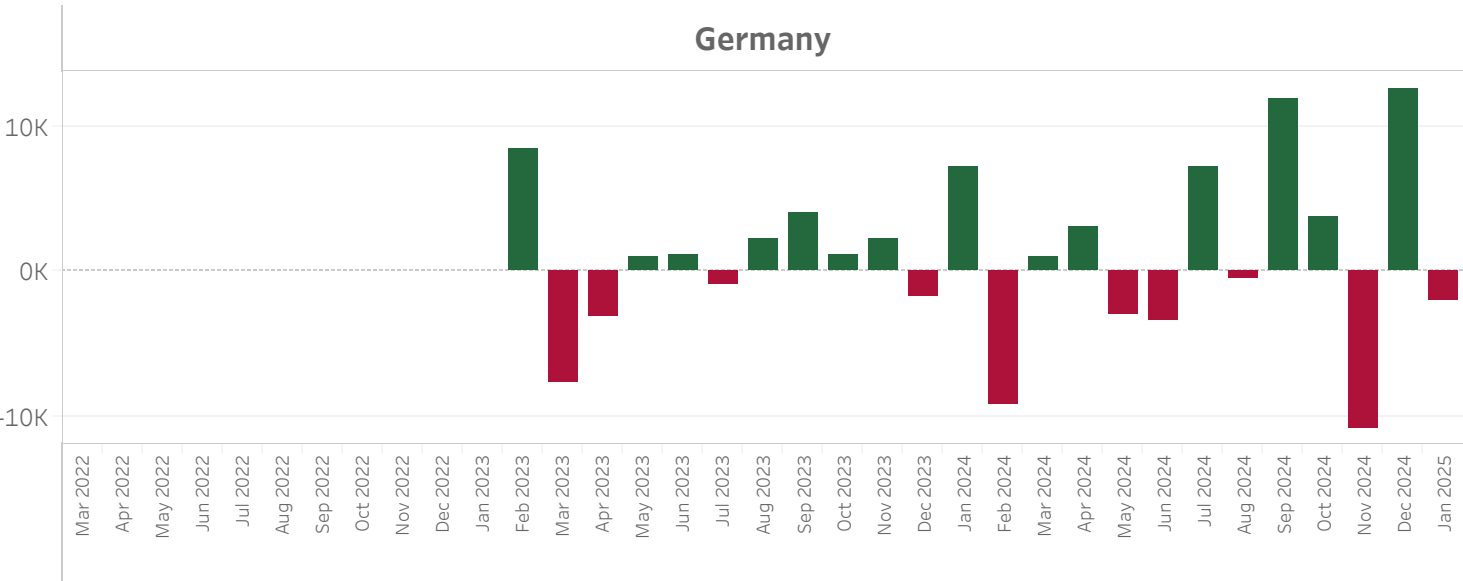
Monthly imports, tons



Monthly imports change, tons



Monthly imports change, tons



# 4

## PRICES TRENDS

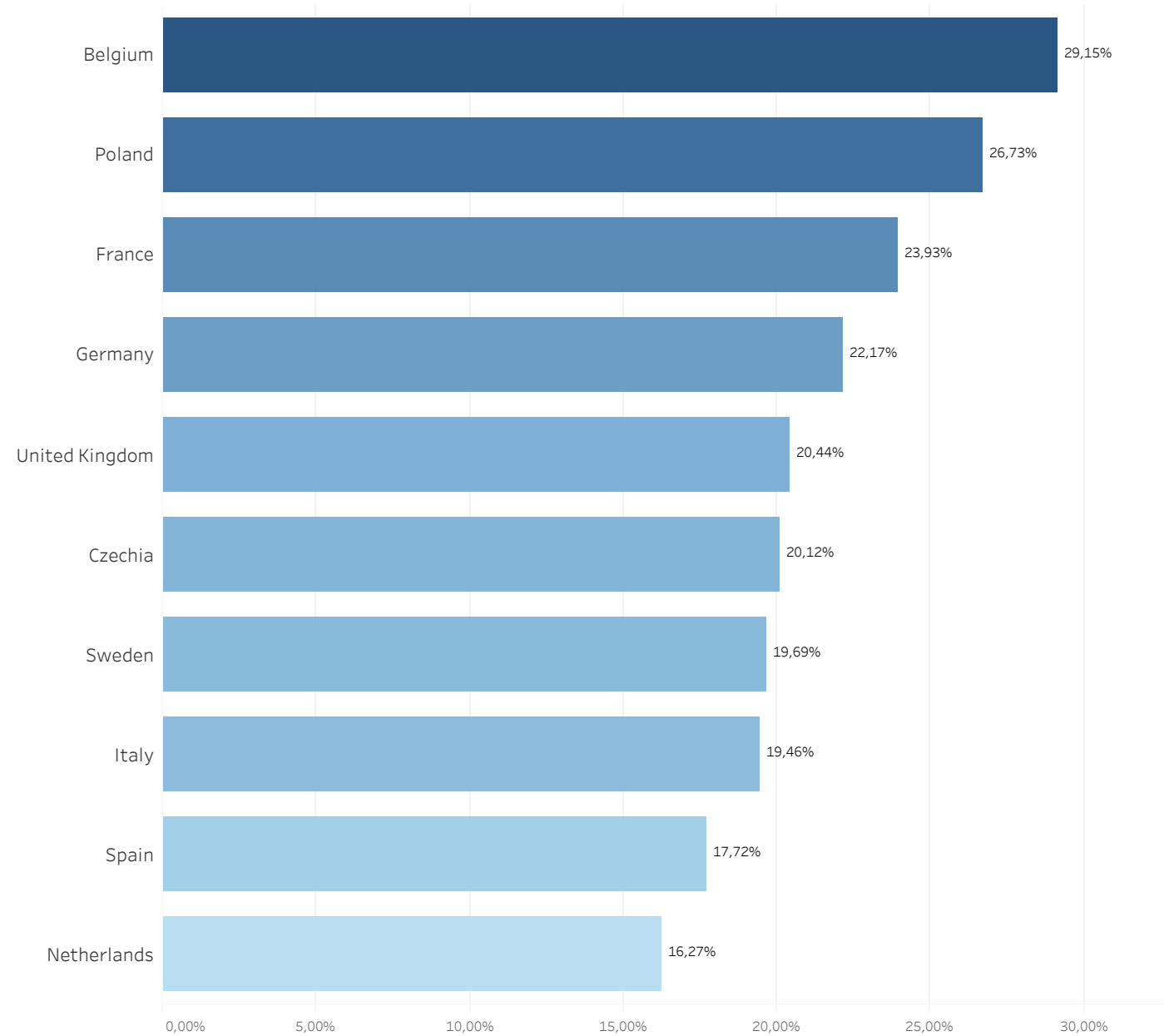


# Average Imports Proxy Prices Trends

This section presents the average imports proxy prices, expressed in k US \$ per 1 ton, calculated for each country analyzed in the the period of Last Twelve Months, and their change compared to the period 12 months before LTM. The graph on the right illustrates the projected dynamics of average imports proxy prices, expressed as the annual growth rate, assuming the continuation of current trends.

Country Analyzed	Last Twelve Months Period (LTM)	Average Imports Proxy Price Growth in LTM Compared to the Period 12 Months Before LTM, %	
United Kingdom	01.2024 - 12.2024	16,60%	7,10
Sweden	01.2024 - 12.2024	17,82%	7,05
Germany	02.2024 - 01.2025	20,86%	7,05
Italy	01.2024 - 12.2024	18,43%	7,01
Poland	02.2024 - 01.2025	23,67%	6,57
Czechia	01.2024 - 12.2024	17,82%	6,54
Netherlands	01.2024 - 12.2024	15,11%	6,37
Belgium	01.2024 - 12.2024	23,24%	6,36
Spain	02.2024 - 01.2025	14,26%	5,97
France	03.2023 - 02.2024	19,03%	5,46

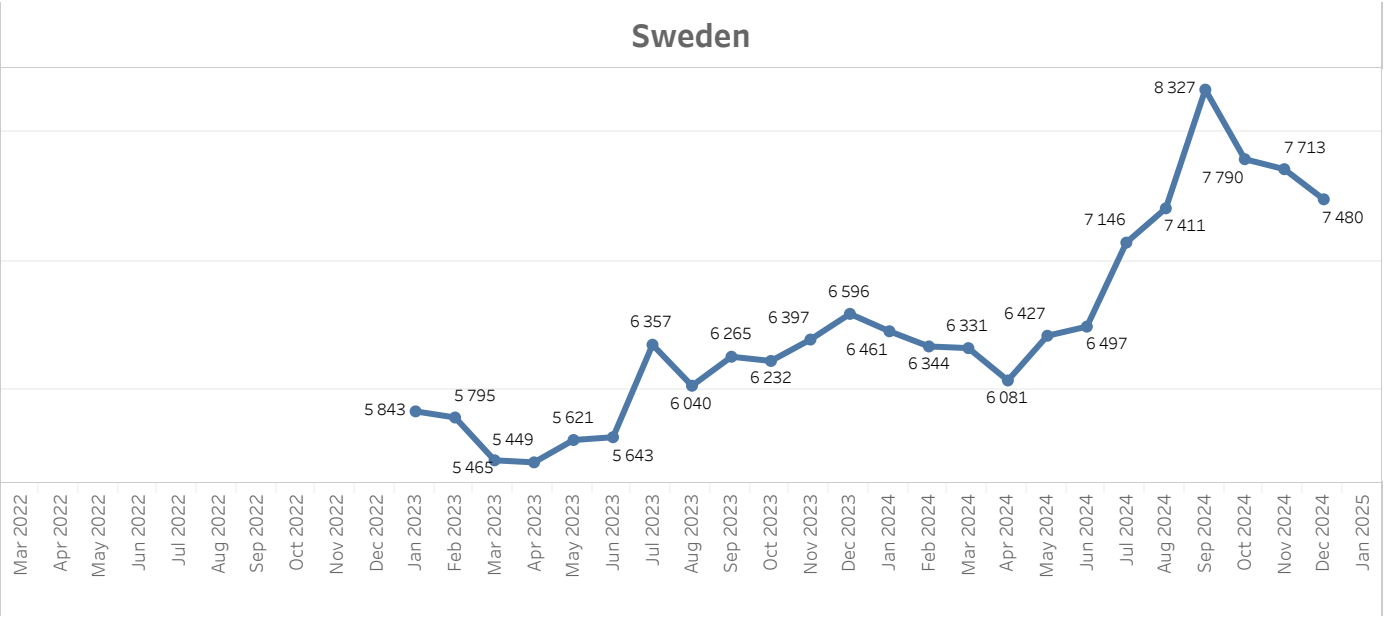
Projected Annual Growth of Average Imports Proxy Prices Based on 24 Months Dynamics, %



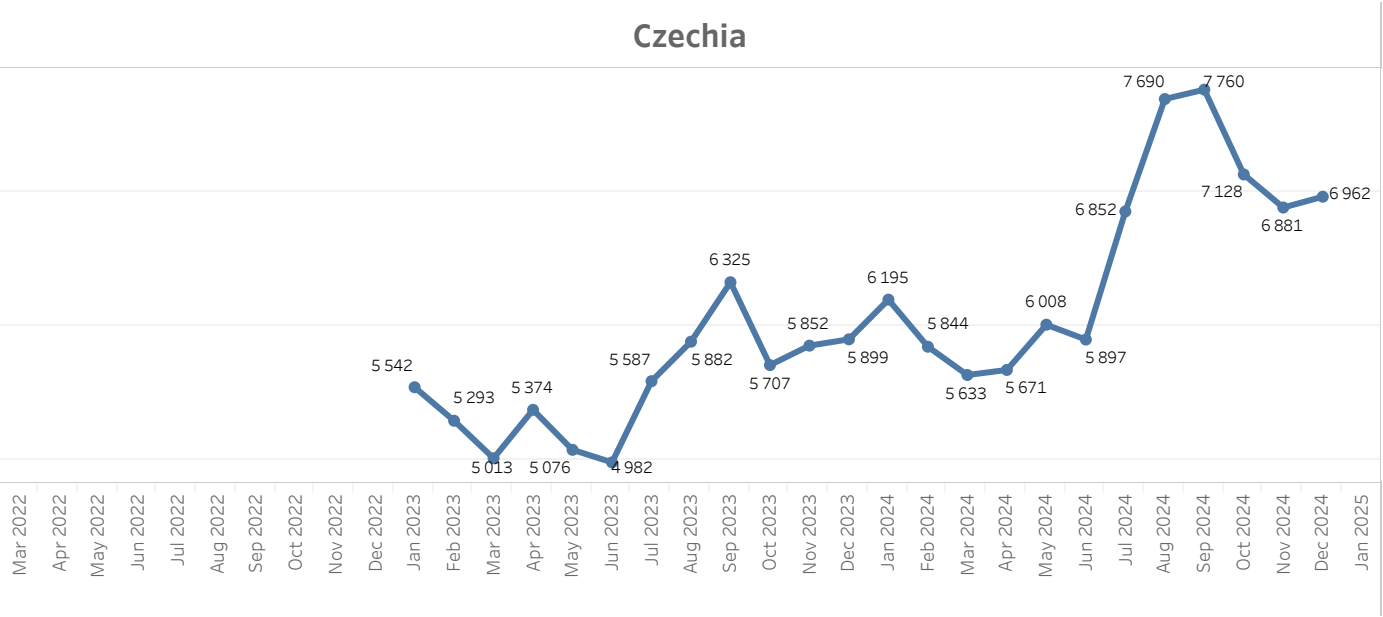
# Average Imports Proxy Prices Trends: Country-Specific Monthly Data

These pages provide detailed insights into the recent dynamics of average imports proxy prices calculated for each of the countries analyzed in the Report in the most recent 24-months period.

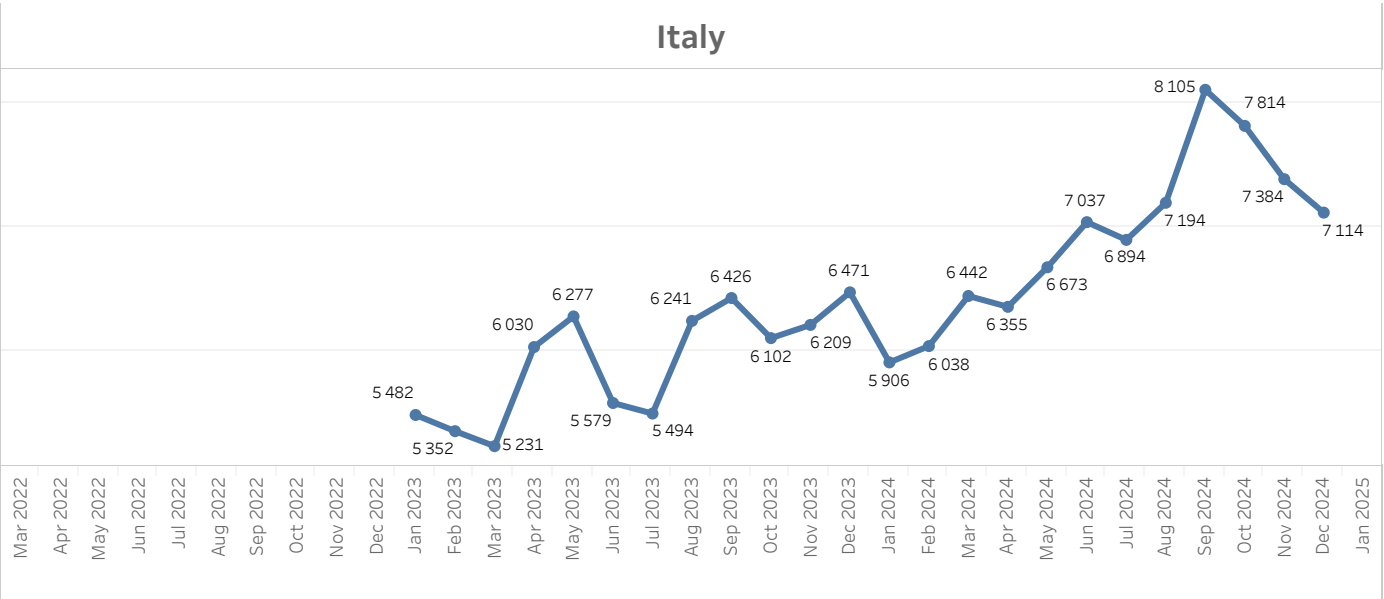
Average Monthly Imports Proxy Price, US \$ per 1 ton



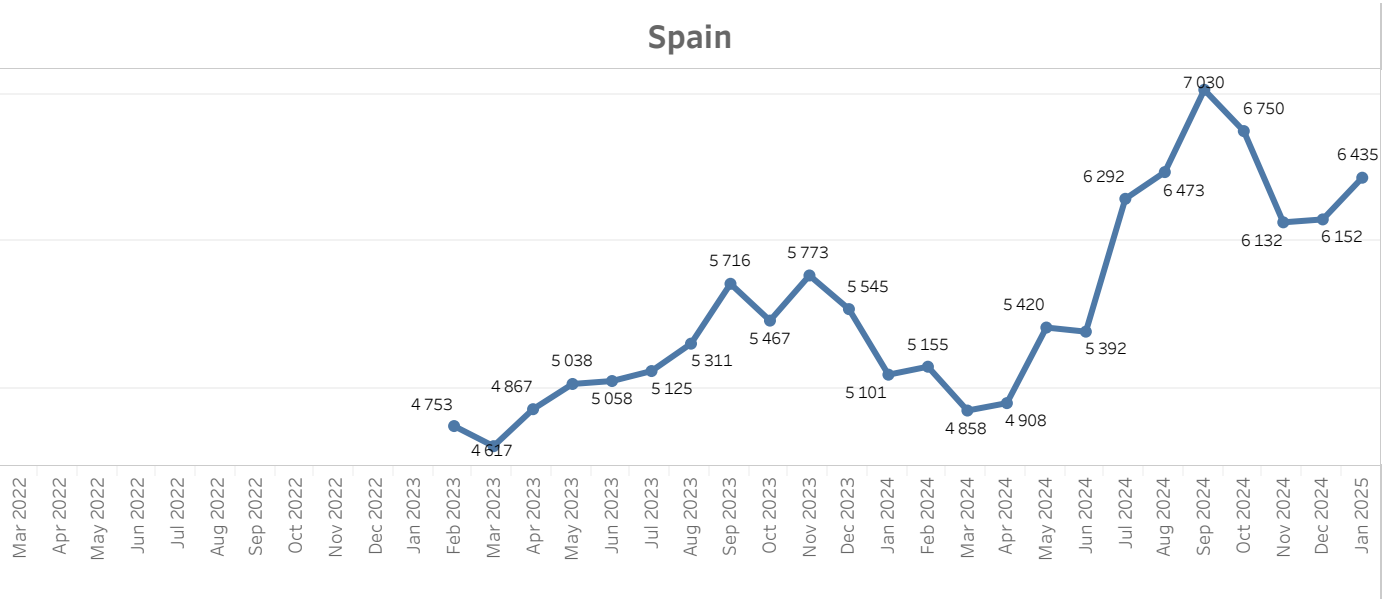
Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



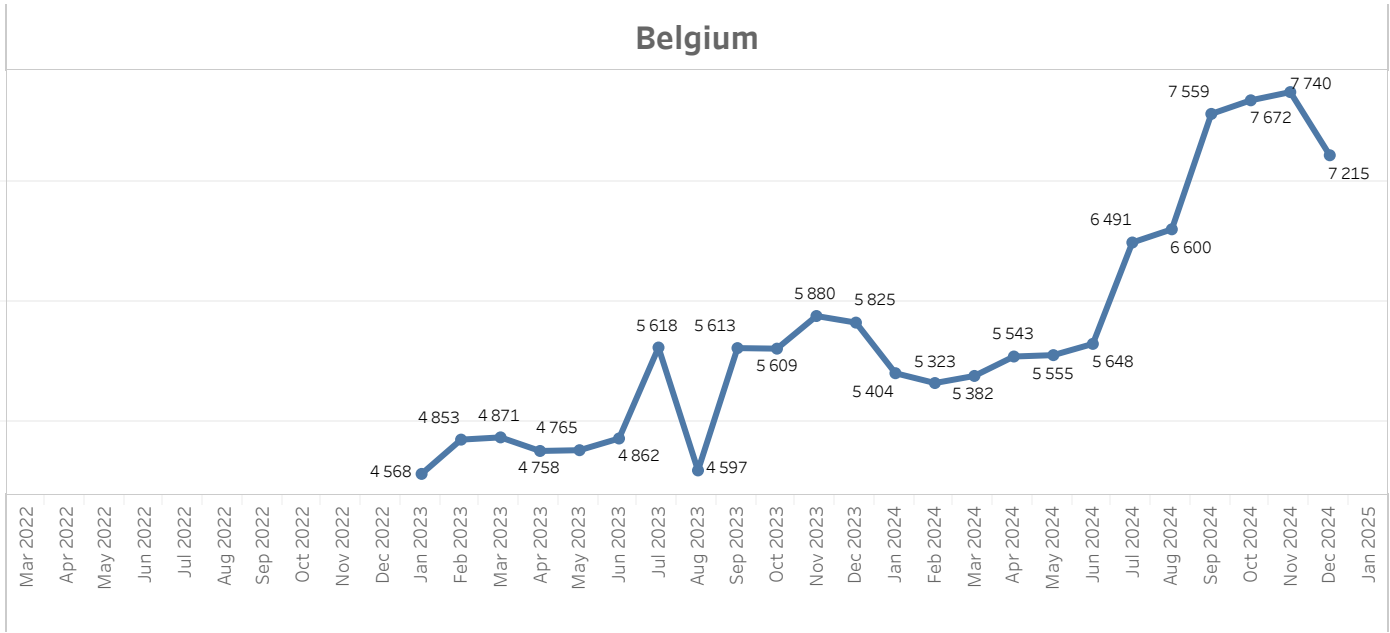
Average Monthly Imports Proxy Price, US \$ per 1 ton



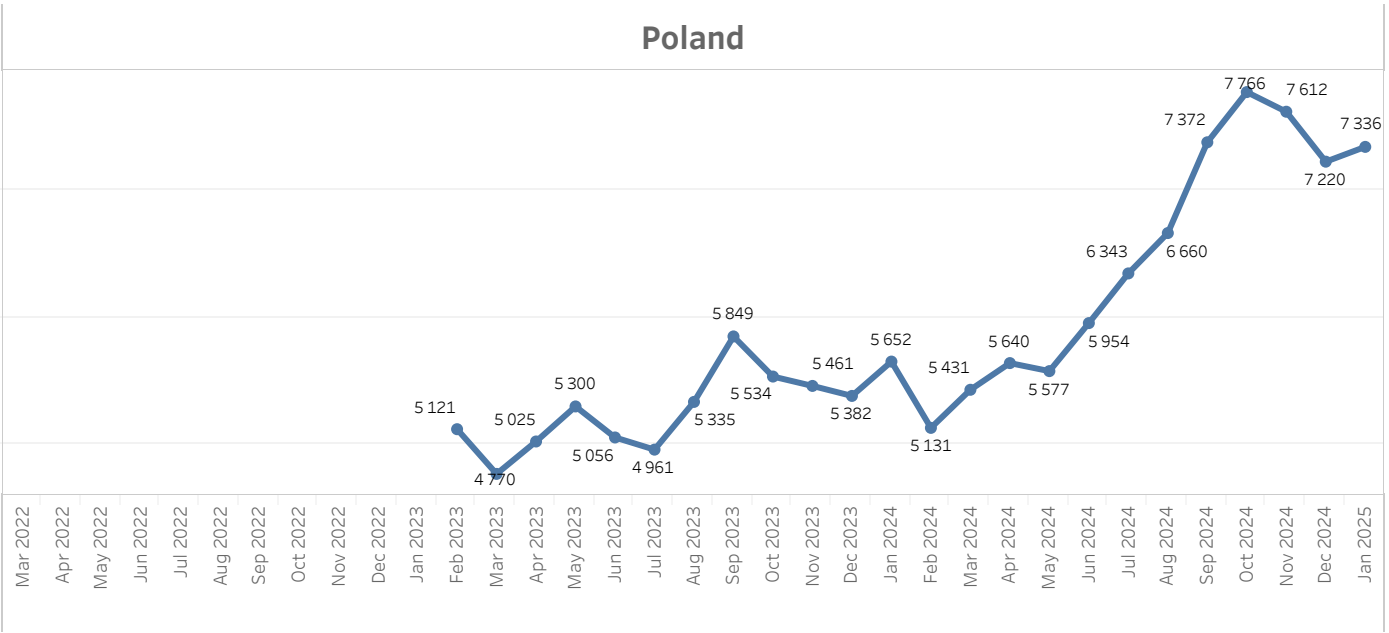
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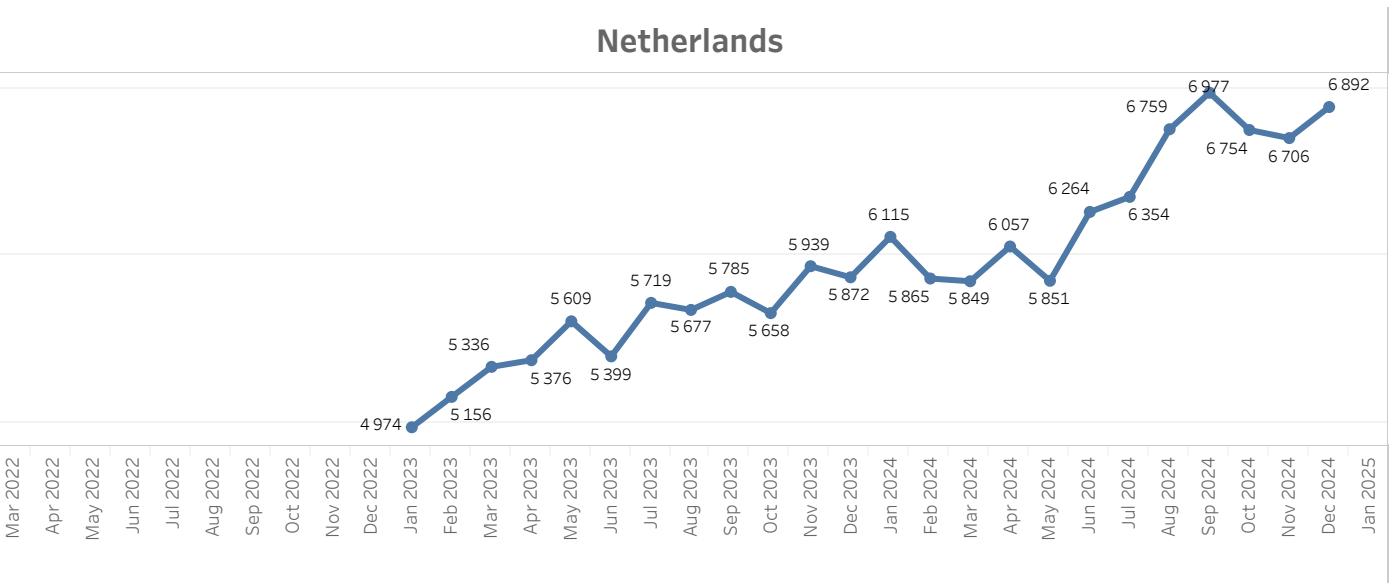
Average Monthly Imports Proxy Price, US \$ per 1 ton



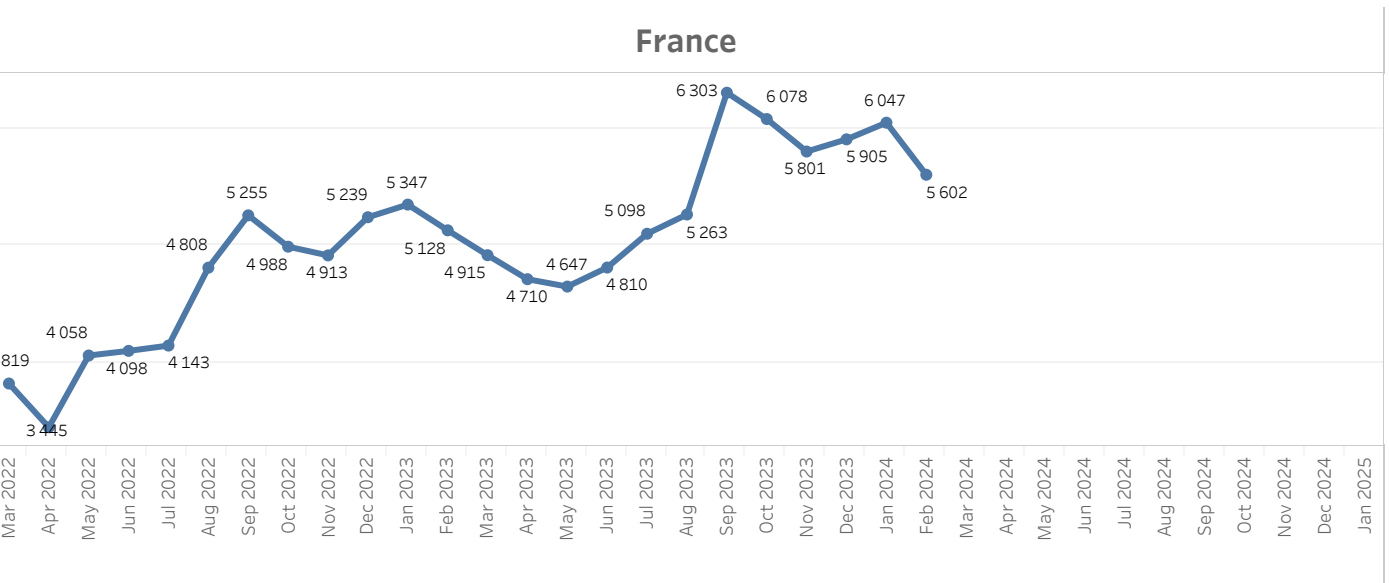
Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



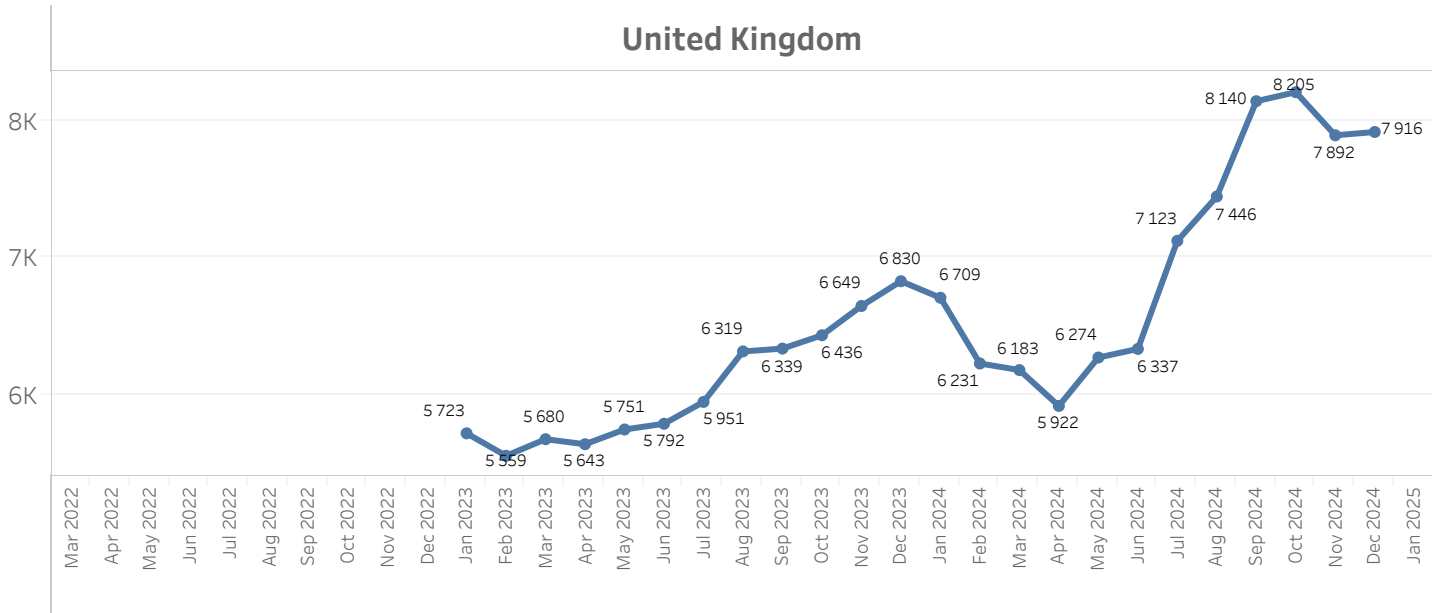
Average Monthly Imports Proxy Price, US \$ per 1 ton



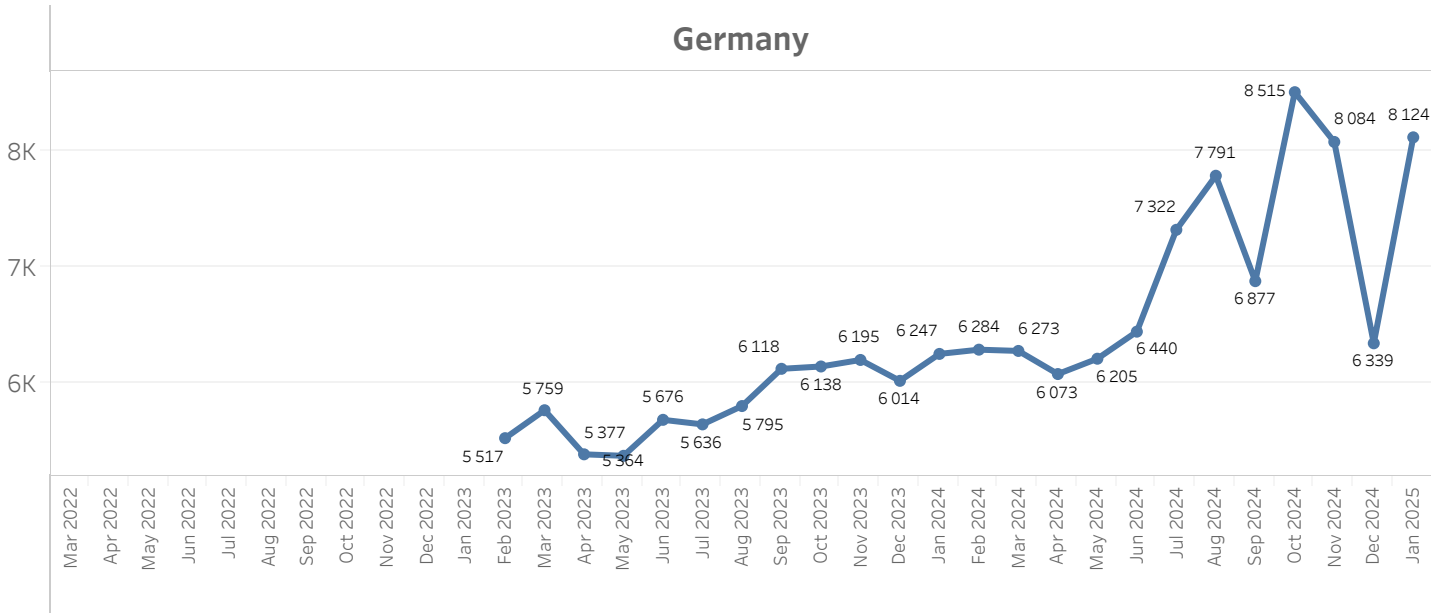
# Average Imports Proxy Prices Trends: Country-Specific Monthly Data

These pages provide detailed insights into the recent dynamics of average imports proxy prices calculated for each of the countries analyzed in the Report in the most recent 24-months period.

Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



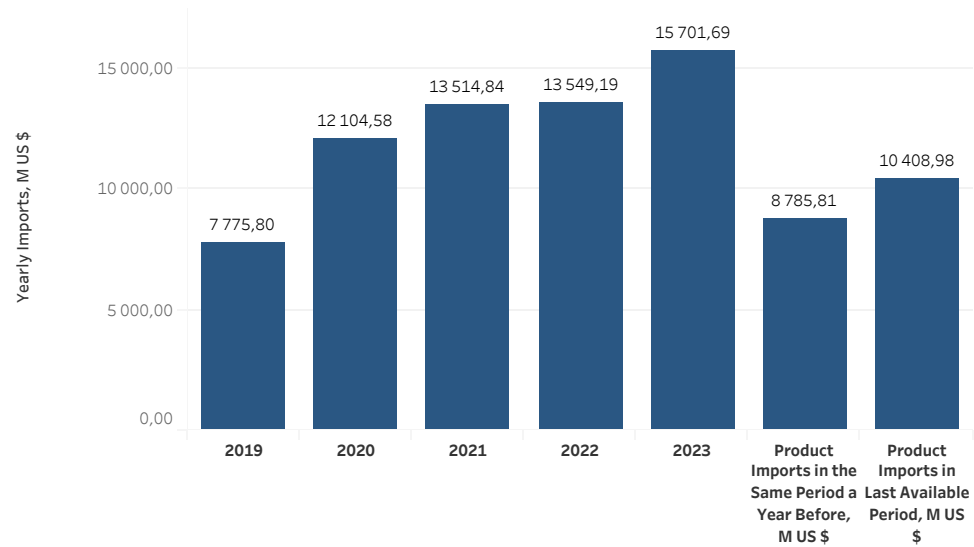
# 5

## COMPETITION AND SUPPLIERS

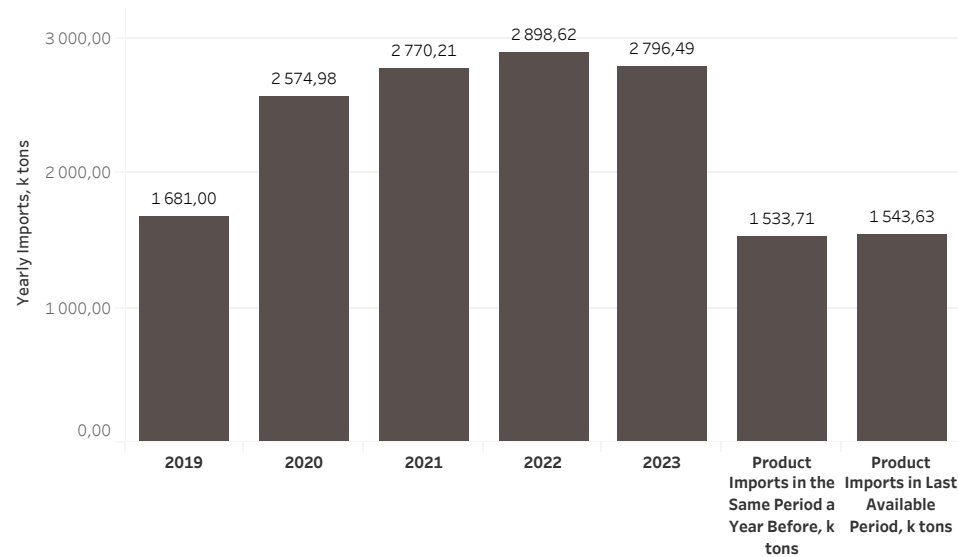
# Total Yearly Data on Imports by the Countries Analyzed

This page provides detailed insights into the yearly dynamics of cumulative imports reported by each of the Countries Analyzed in the Report. The first two graphs illustrate the total yearly import values (expressed in M US \$ and in k tons respectively) over the most recent 5 full calendar years plus the most recent available period (the sum of imports reported by each of the Country Analyzed in the Last Available Period). The third graph illustrates the calculated average imports prices over the same period. Additionally, the graphs below illustrate y-o-y changes of each respective indicator described above.

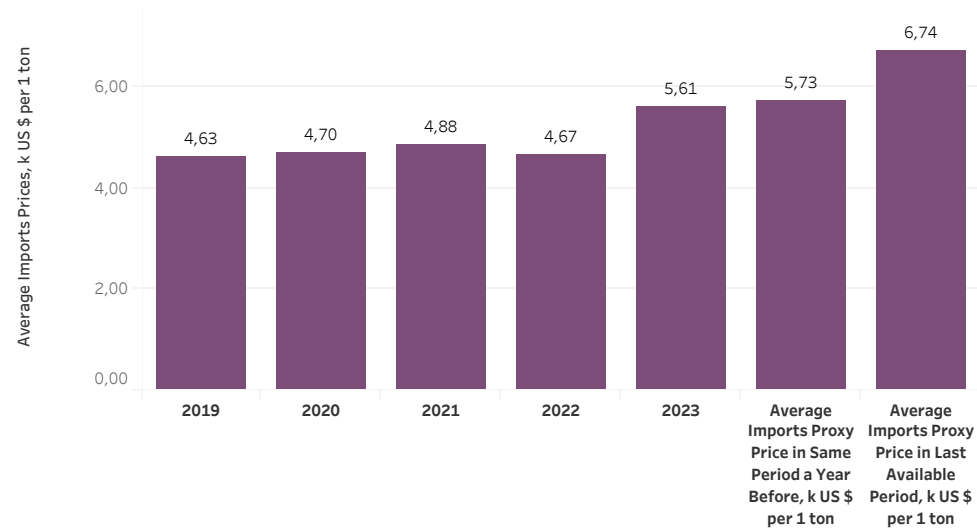
Total Yearly Imports, M US \$



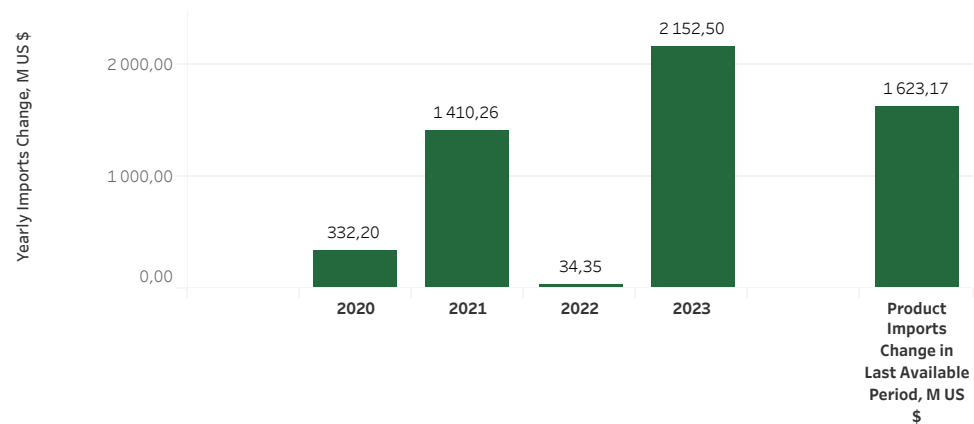
Total Yearly Imports, k tons



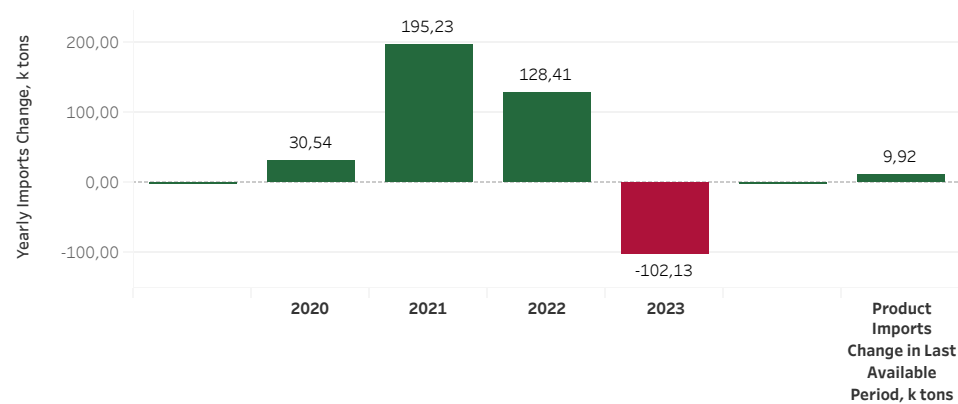
Total Average Imports Prices, k US \$ per 1 ton



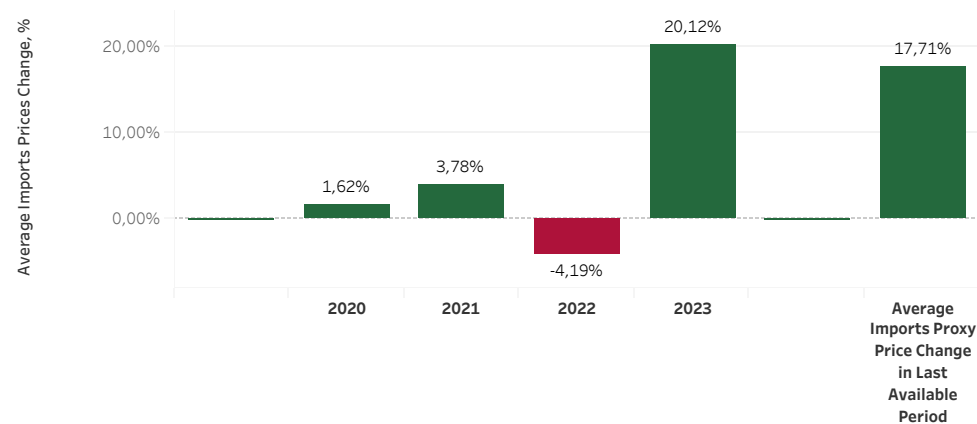
Total Yearly Imports Change, M US \$



Total Yearly Imports Change, k tons



Total Average Imports Prices Change, %



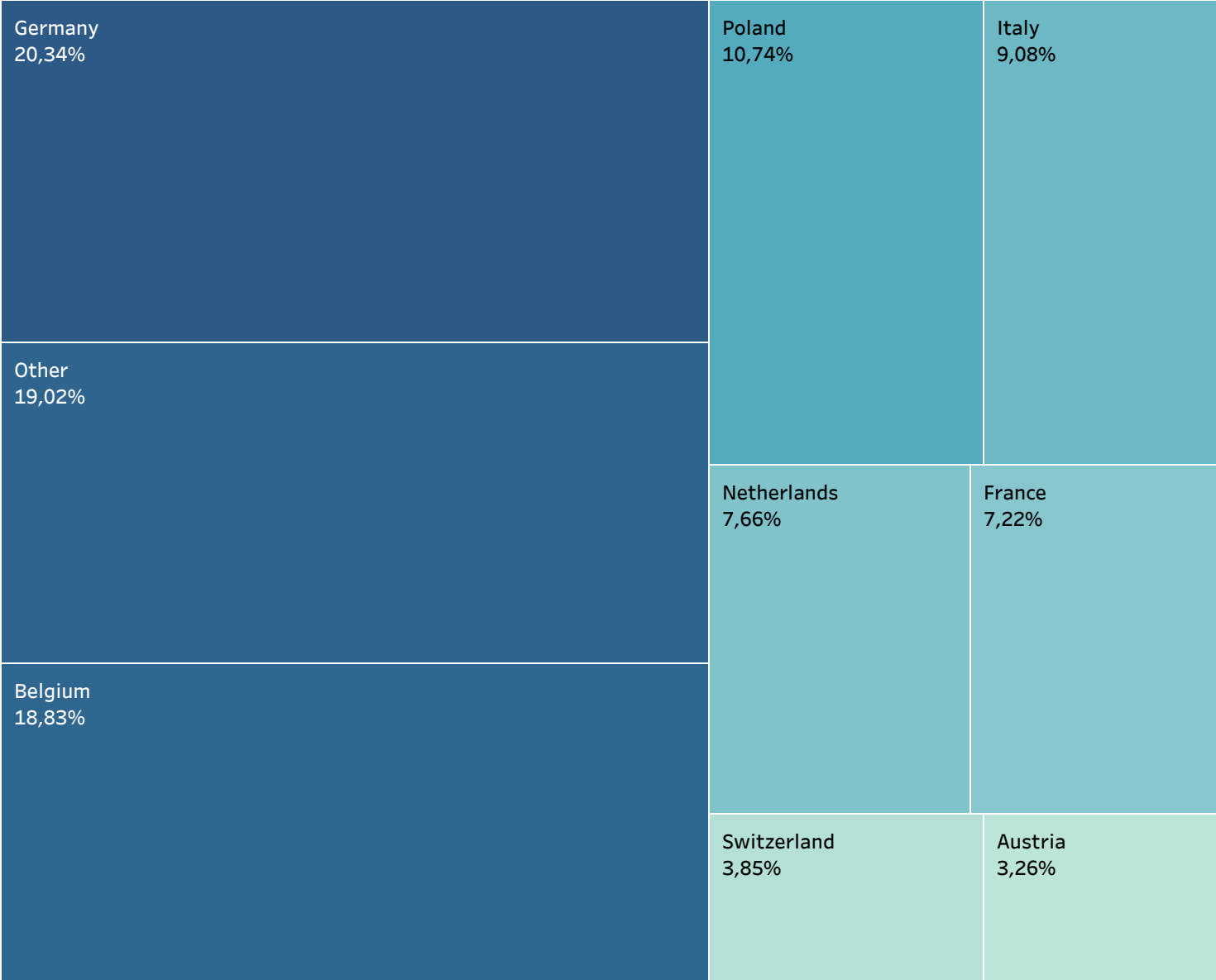
# Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: US \$

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on Last Twelve Months (LTM) data reported by the countries analyzed. The table lists all supplying countries, along with the total exports value (expressed in US \$) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 20 Supplying Countries to the Countries Analyzed in the Last Twelve Months

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %
Total	18 446,42	
Germany	3 751,98	20,34%
Belgium	3 473,43	18,83%
Poland	1 981,00	10,74%
Italy	1 675,28	9,08%
Netherlands	1 412,55	7,66%
France	1 331,51	7,22%
Switzerland	710,63	3,85%
Austria	600,83	3,26%
United Kingdom	482,34	2,61%
Spain	443,34	2,40%
Ireland	321,96	1,75%
Côte d'Ivoire	226,25	1,23%
Slovakia	221,12	1,20%
Czechia	168,77	0,91%
Bulgaria	160,95	0,87%
Denmark	147,59	0,80%
Lithuania	142,74	0,77%
USA	134,85	0,73%
Croatia	133,47	0,72%
Hungary	125,78	0,68%

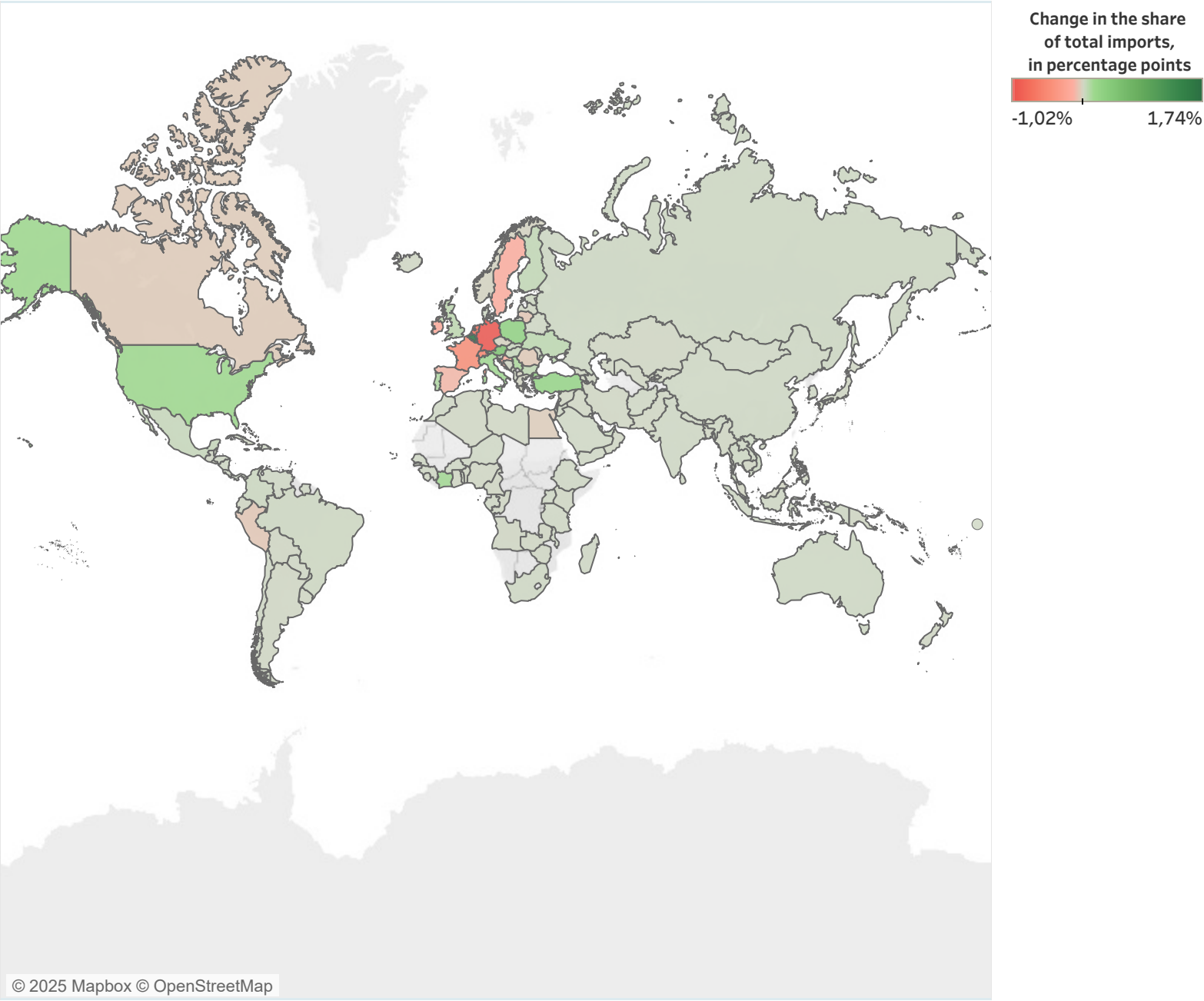
Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, Based on Imports in US \$



# Largest Supplying Countries to the Countries Analyzed: Competition Shifts in the Last Twelve Months (US \$)

This section provides an illustration of competitive shifts in the markets of the Countries Analyzed, focusing on changes in the mix of Supplying Countries during the Last Twelve Months (LTM) period. The accompanying table lists all the Supplying Countries, along with the total import value (in US\$) reported by all the Countries Analyzed, as well as the respective shares of total imports for each Supplying Country in both the LTM and the 12 months preceding the LTM. Additionally, a map visually represents these shifts in the shares of the Supplying Countries, with shades of green indicating countries with increasing shares and shades of red representing those with declining shares.

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Total	18 446,42		
Germany	3 751,98	20,34%	21,36%
Belgium	3 473,43	18,83%	17,09%
Poland	1 981,00	10,74%	10,46%
Italy	1 675,28	9,08%	8,93%
Netherlands	1 412,55	7,66%	8,41%
France	1 331,51	7,22%	7,72%
Switzerland	710,63	3,85%	4,43%
Austria	600,83	3,26%	2,76%
United Kingdom	482,34	2,61%	2,56%
Spain	443,34	2,40%	2,53%
Ireland	321,96	1,75%	1,95%
Côte d'Ivoire	226,25	1,23%	1,08%
Slovakia	221,12	1,20%	1,19%
Czechia	168,77	0,91%	0,94%
Bulgaria	160,95	0,87%	0,82%
Denmark	147,59	0,80%	0,80%
Lithuania	142,74	0,77%	0,84%
USA	134,85	0,73%	0,57%
Croatia	133,47	0,72%	0,88%
Hungary	125,78	0,68%	0,66%

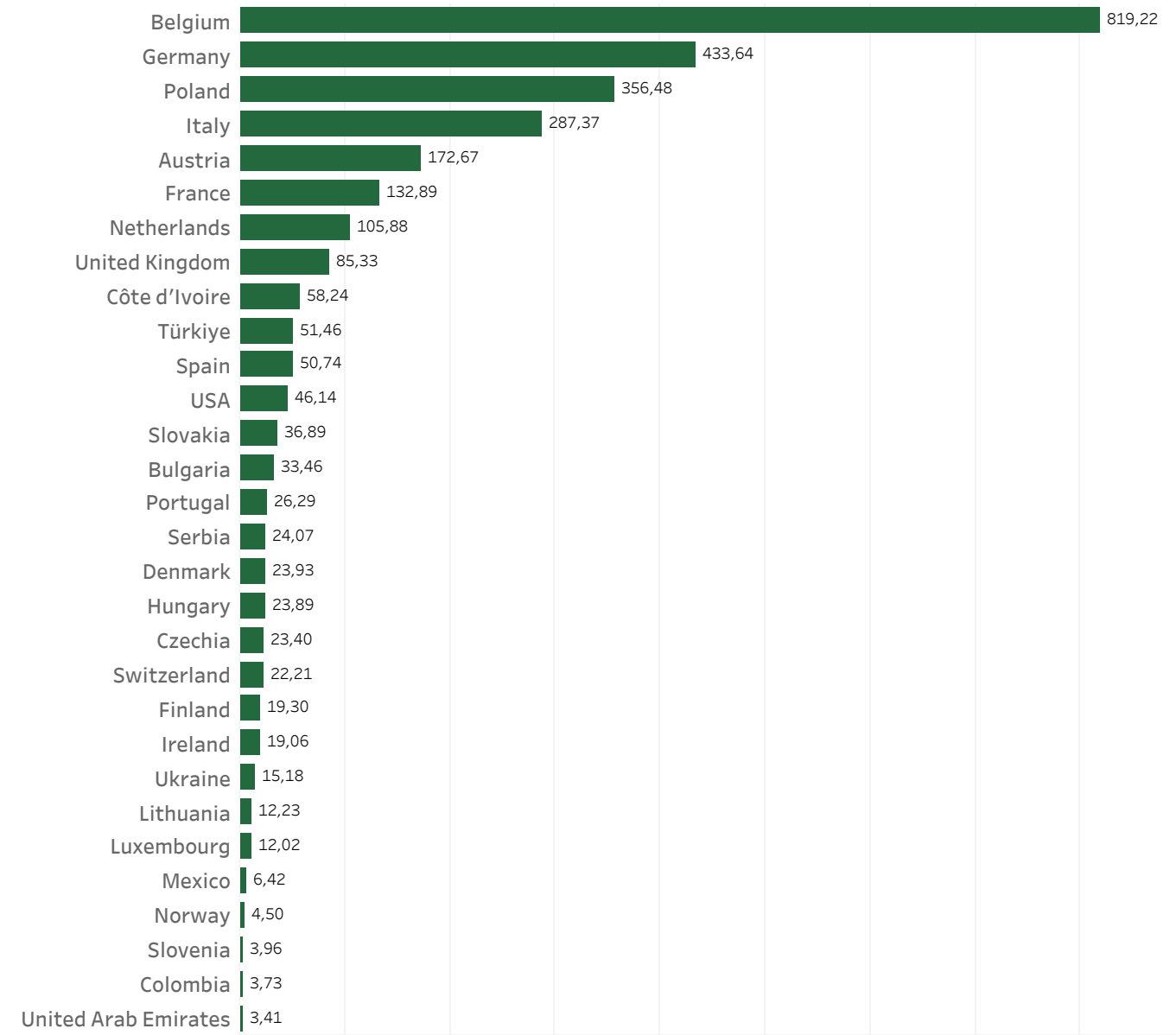




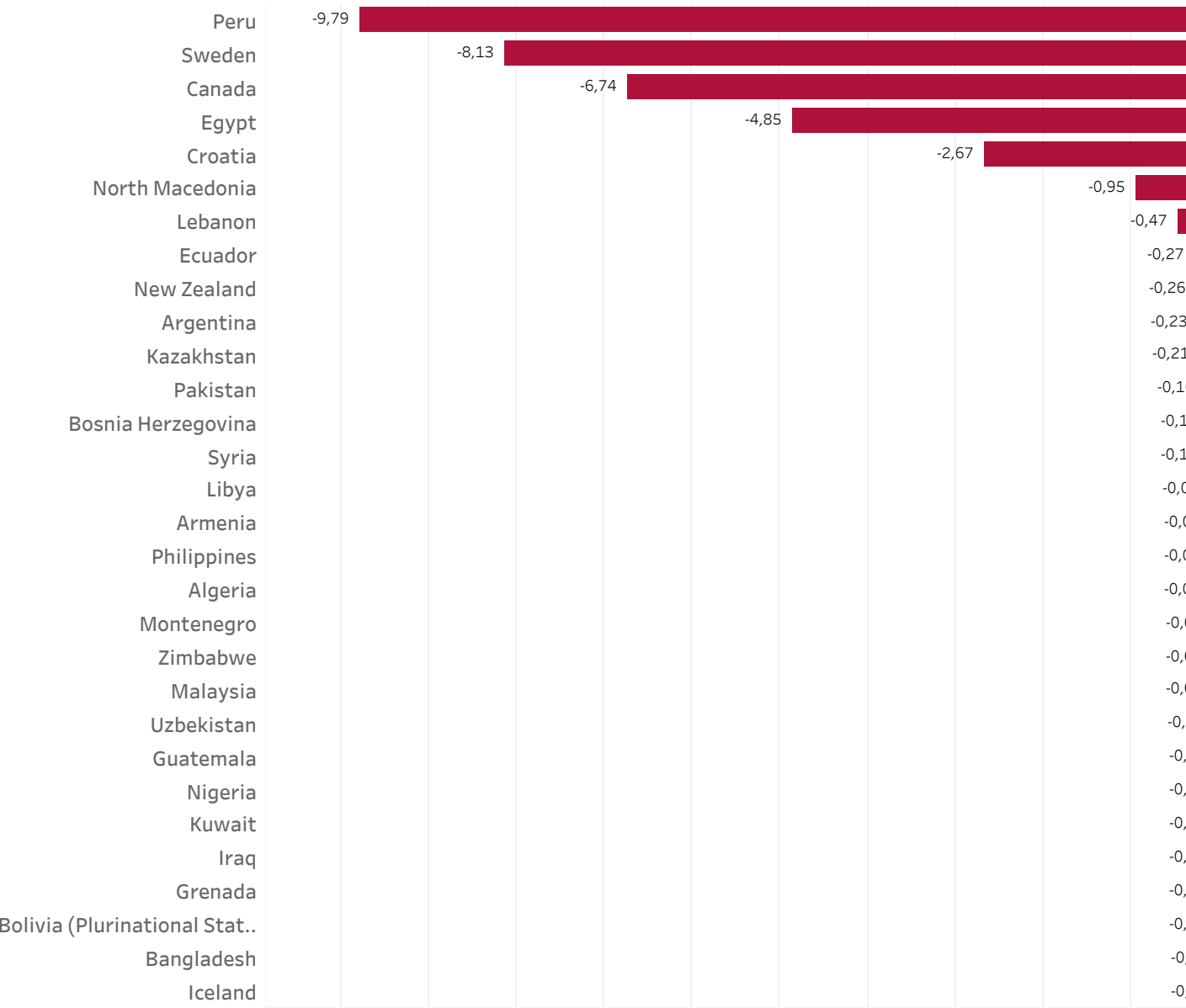
Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Value (US \$)

This section examines the value of supplies (in US \$) from by each supplying country to the countries analyzed over the Last Twelve Months (LTM) period, as reported by the countries analyzed, and compares it to the value reported for the corresponding period 12 months before LTM. The supplying countries are classified into two categories: those that increased their supplies in absolute terms and those that decreased their supplies. These countries are then ranked based on the net absolute change in supplies, from the highest increase (or decrease) to the lowest.

Top 30 Supplying Countries with an Absolute Growth of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$



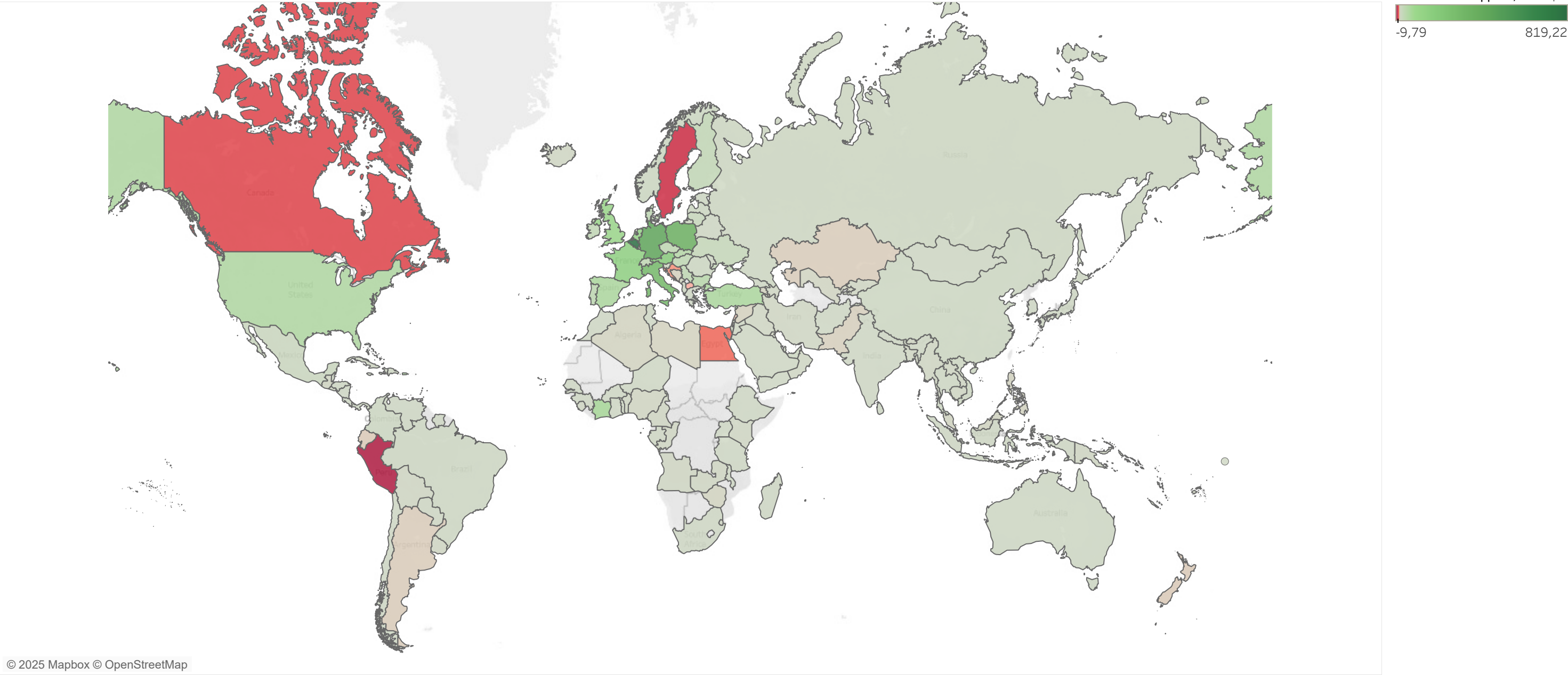
Top 30 Supplying Countries with an Absolute Decline of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$



# Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Value (US \$)

The map in this section visualizes the supplies value absolute change for each of the identified supplying country to the countries analyzed over LTM, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.

Absolute Growth (Green) or Decline (Red) of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



# Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Germany	Belgium	23,50%	21,09%
	Poland	16,00%	16,60%
	Netherlands	11,59%	12,61%
	Switzerland	10,97%	12,62%
	Italy	9,45%	8,22%
	Austria	7,54%	7,05%
	France	3,60%	4,37%
	Others	3,09%	3,62%
	Spain	2,08%	2,56%
	United Kingdom	1,67%	1,46%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
United Kingdom	Germany	23,19%	23,28%
	Poland	14,54%	13,91%
	Belgium	13,08%	10,82%
	Italy	9,35%	9,11%
	France	9,23%	10,59%
	Ireland	8,00%	8,84%
	Others	7,99%	8,97%
	Netherlands	6,43%	6,54%
	Switzerland	3,33%	3,32%
	Spain	1,63%	2,13%
	Lithuania	1,62%	1,89%
	Austria	1,60%	0,61%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
France	Germany	24,93%	23,10%
	Belgium	24,69%	23,97%
	Italy	14,67%	15,57%
	Netherlands	7,09%	9,42%
	Poland	5,95%	5,75%
	Spain	5,40%	5,62%
	United Kingdom	5,40%	4,94%
	Côte d'Ivoire	5,15%	4,69%
	Others	3,58%	3,43%
	Switzerland	3,15%	3,51%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Netherlands	Belgium	41,27%	38,64%
	Germany	21,55%	22,02%
	Others	10,96%	10,38%
	United Kingdom	7,92%	8,77%
	Poland	7,91%	8,14%
	France	5,20%	6,87%
	Italy	3,45%	3,75%
	USA	1,73%	1,43%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Poland	Germany	39,96%	45,90%
	Others	13,52%	13,06%
	Italy	9,61%	7,94%
	Belgium	8,74%	8,24%
	France	7,25%	6,64%
	Côte d'Ivoire	5,00%	3,72%
	Austria	4,79%	3,43%
	Czechia	4,55%	4,04%
	Netherlands	3,86%	4,34%
	Slovakia	2,72%	2,69%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Belgium	Netherlands	20,17%	21,82%
	Germany	20,16%	22,75%
	France	19,26%	17,89%
	Poland	13,55%	11,89%
	Italy	8,36%	7,96%
	Others	7,79%	10,95%
	Spain	3,86%	2,36%
	United Kingdom	3,09%	2,54%
	Serbia	2,26%	0,72%
	Slovakia	1,50%	1,12%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Spain	Germany	23,19%	25,56%
	France	20,35%	21,41%
	Italy	16,30%	17,21%
	Belgium	10,44%	10,04%
	Netherlands	6,75%	7,09%
	Others	6,74%	6,33%
	Portugal	6,24%	4,44%
	Austria	5,25%	3,88%
	Poland	4,74%	4,05%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Italy	Germany	38,75%	41,30%
	Belgium	16,98%	11,97%
	France	11,06%	12,36%
	Poland	10,24%	10,56%
	Others	6,64%	6,74%
	Netherlands	5,86%	5,97%
	Spain	5,18%	4,71%
	Austria	2,95%	3,45%
	Switzerland	2,33%	2,93%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Czechia	Germany	27,58%	28,70%
	Poland	16,23%	15,08%
	Belgium	12,02%	10,44%
	Slovakia	7,82%	8,74%
	Others	7,39%	7,42%
	Austria	7,26%	7,45%
	Italy	6,56%	8,26%
	France	4,63%	3,36%
	Hungary	3,88%	3,80%
	Netherlands	2,75%	3,18%
	Bulgaria	2,09%	1,66%
	Switzerland	1,79%	1,91%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Sweden	Germany	21,35%	22,43%
	Finland	10,70%	8,83%
	Poland	10,04%	9,62%
	Netherlands	9,58%	10,47%
	Belgium	8,14%	8,62%
	Denmark	8,05%	8,43%
	Others	6,67%	6,28%
	France	5,61%	5,98%
	Norway	4,86%	4,89%
	Lithuania	4,51%	4,41%
	Italy	4,35%	4,16%
	Slovakia	2,49%	2,17%
	Spain	2,14%	2,09%
	Hungary	1,50%	1,63%

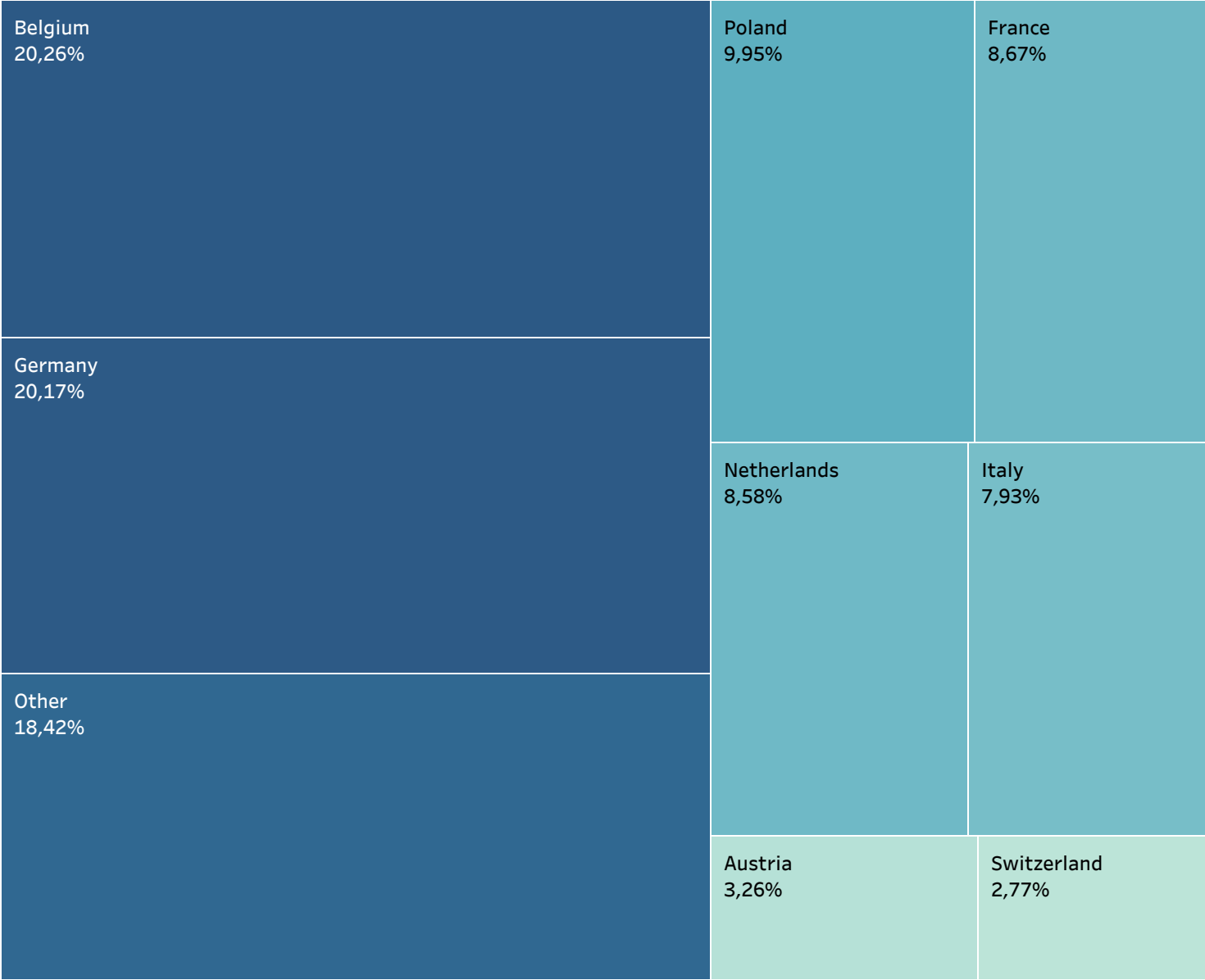
# Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: tons

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on Last Twelve Months (LTM) data reported by the countries analyzed. The table lists all supplying countries, along with the total exports volume (expressed in tons) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 20 Supplying Countries to the Countries Analyzed in the Last Twelve Months

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, tons	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %
Total	2 829 475,02	
Belgium	573 358,78	20,26%
Germany	570 703,38	20,17%
Poland	281 401,44	9,95%
France	245 229,79	8,67%
Netherlands	242 721,09	8,58%
Italy	224 333,60	7,93%
Austria	92 209,11	3,26%
Spain	83 675,12	2,96%
Switzerland	78 466,85	2,77%
United Kingdom	70 169,33	2,48%
Côte d’Ivoire	46 789,58	1,65%
Ireland	43 311,31	1,53%
Slovakia	32 193,47	1,14%
Czechia	24 019,55	0,85%
Bulgaria	23 747,12	0,84%
Hungary	20 721,23	0,73%
Lithuania	20 112,01	0,71%
Denmark	15 441,82	0,55%
USA	14 112,50	0,50%
Croatia	12 573,22	0,44%

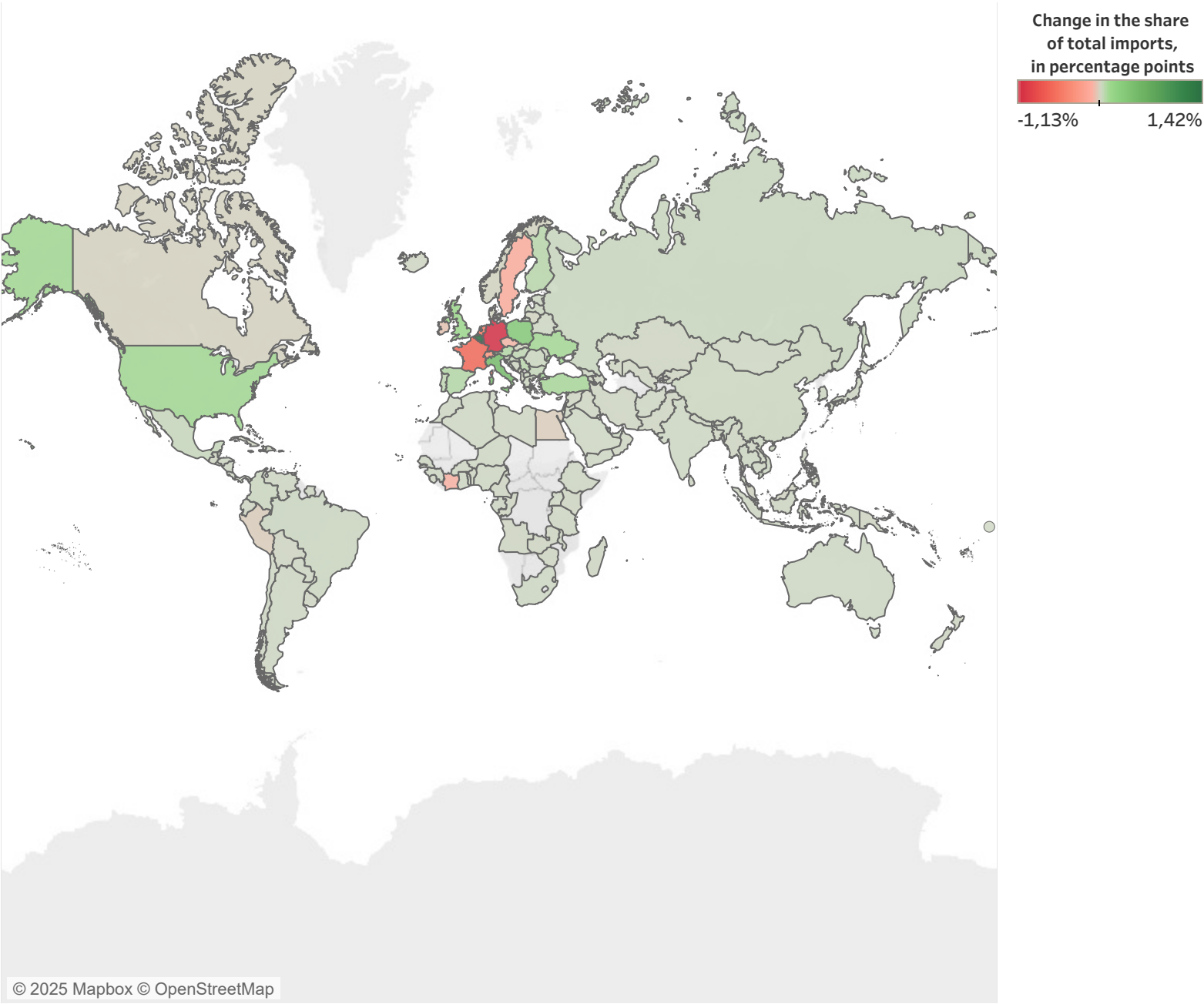
Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, Based on Imports in tons



# Largest Supplying Countries to the Countries Analyzed: Competition Shifts in the Last Twelve Months (tons)

This section provides an illustration of competitive shifts in the markets of the Countries Analyzed, focusing on changes in the mix of Supplying Countries during the Last Twelve Months (LTM) period. The accompanying table lists all Supplying Countries, along with the total import value (in tons) reported by all the Countries Analyzed, as well as the respective shares of total imports for each Supplying Country in both the LTM and the 12 months preceding the LTM. Additionally, a map visually represents these shifts in the shares of the Supplying Countries, with shades of green indicating countries with increasing shares and shades of red representing those with declining shares.

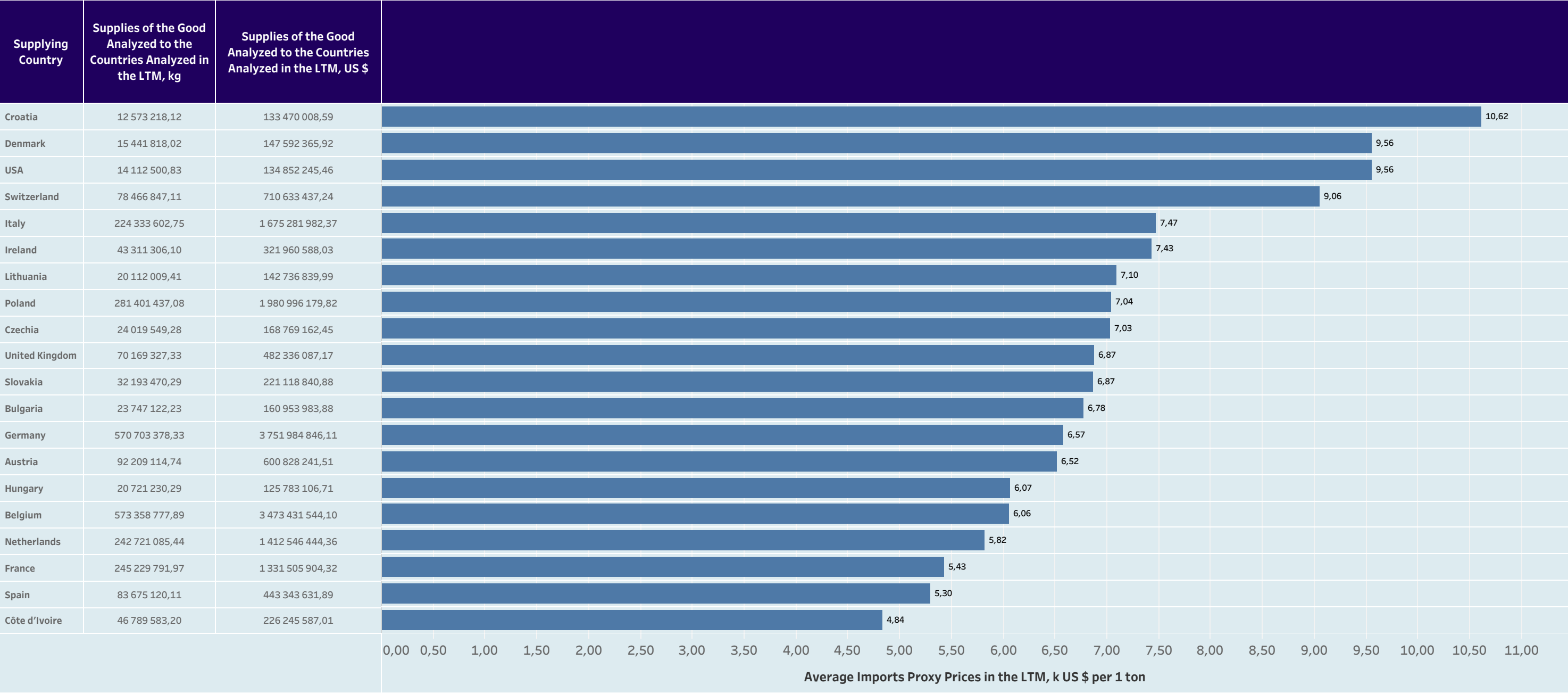
Supplying Country	Total Imports by the Countries in LTM, kg	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Total	2 829 475 017		
Belgium	573 358 778	20,26%	18,84%
Germany	570 703 378	20,17%	21,30%
Poland	281 401 437	9,95%	9,62%
France	245 229 792	8,67%	9,35%
Netherlands	242 721 085	8,58%	9,15%
Italy	224 333 603	7,93%	7,45%
Austria	92 209 115	3,26%	3,19%
Spain	83 675 120	2,96%	2,89%
Switzerland	78 466 847	2,77%	3,10%
United Kingdom	70 169 327	2,48%	2,35%
Côte d'Ivoire	46 789 583	1,65%	1,77%
Ireland	43 311 306	1,53%	1,59%
Slovakia	32 193 470	1,14%	1,15%
Czechia	24 019 549	0,85%	0,95%
Bulgaria	23 747 122	0,84%	0,81%
Hungary	20 721 230	0,73%	0,69%
Lithuania	20 112 009	0,71%	0,72%
Denmark	15 441 818	0,55%	0,55%
USA	14 112 501	0,50%	0,38%
Croatia	12 573 218	0,44%	0,43%



# Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Average Imports Proxy Prices

This section presents the calculated average proxy prices of each supplying country, based on the total imports values (expressed in US \$) and imports volumes (expressed in tons) reported by the countries analyzed in the Last Twelve Months Period.

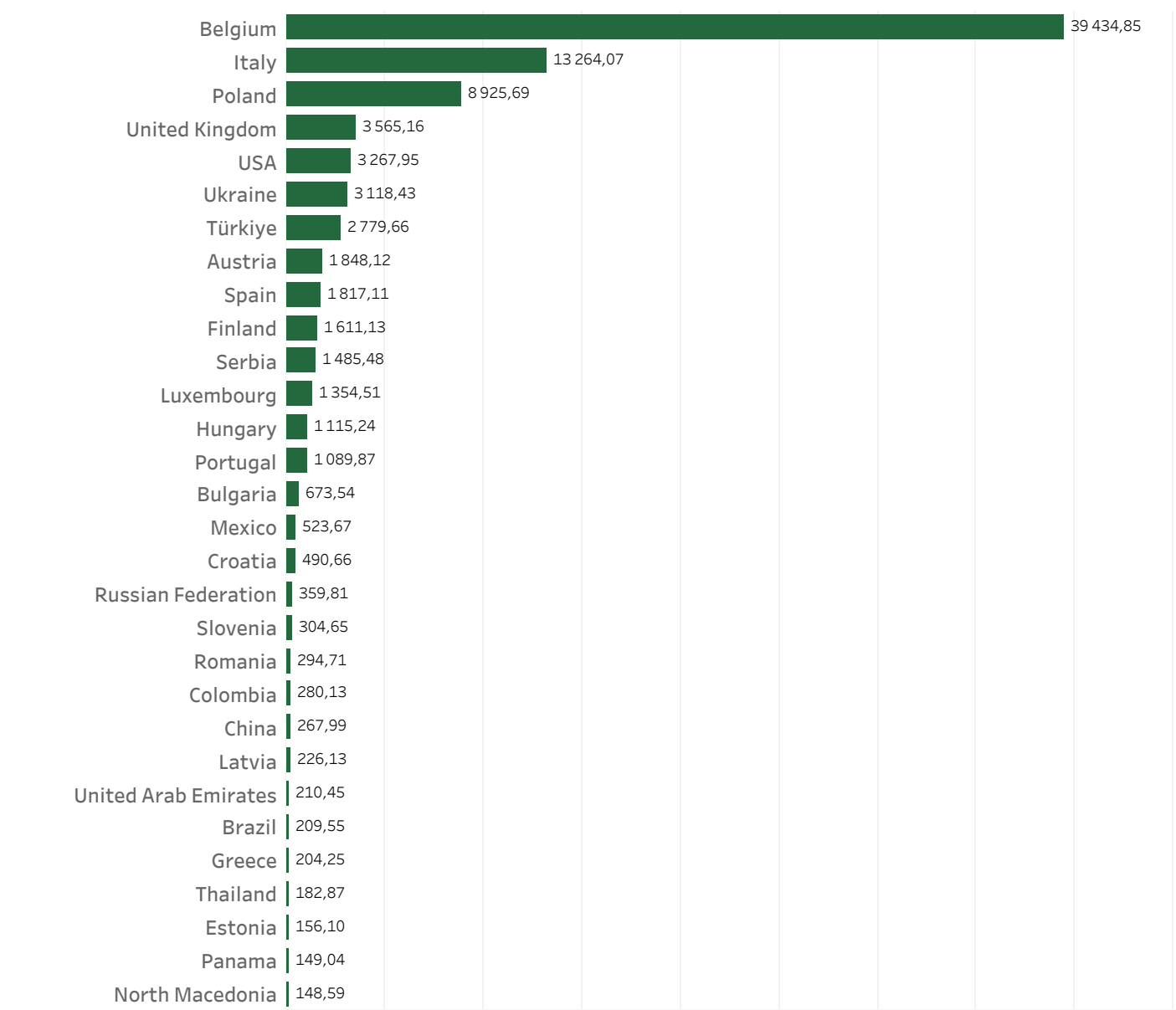
Top 20 Supplying Countries to the Countries Analyzed in the Last Twelve Months



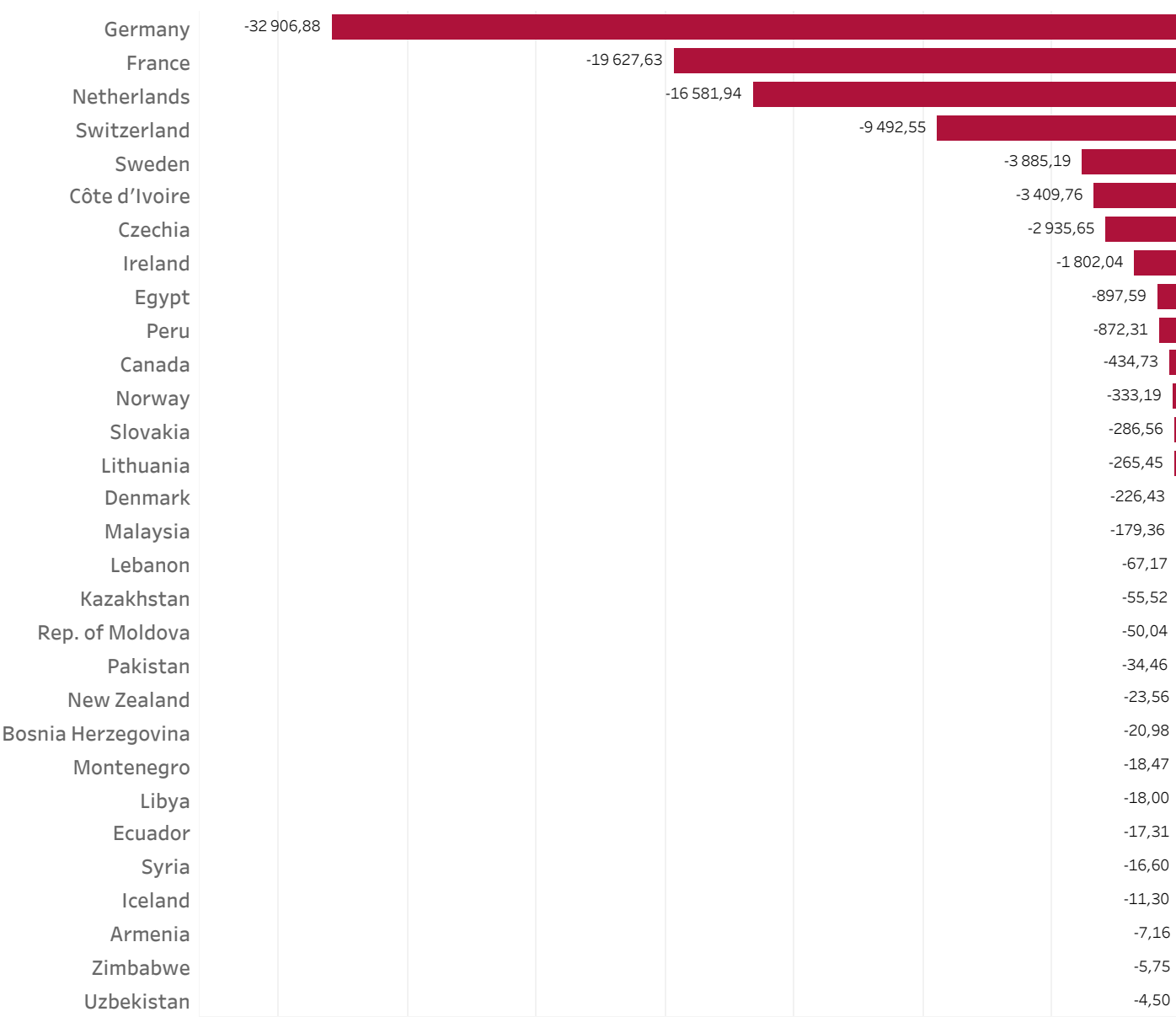
# Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Volume (tons)

This section examines the volume of supplies (expressed in tons) by each supplying country to the countries analyzed over the Last Twelve Months (LTM) period, as reported by the countries analyzed, and compares it to the volume reported for the corresponding period 12 months before the LTM. The supplying countries are classified into two categories: those that increased their supplies in absolute terms and those that decreased their supplies. These countries are then ranked based on the net absolute change in supplies, from the highest increase (or decrease) to the lowest.

Top 30 Supplying Countries with an Absolute Growth of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



Top 30 Supplying Countries with an Absolute Decline of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons

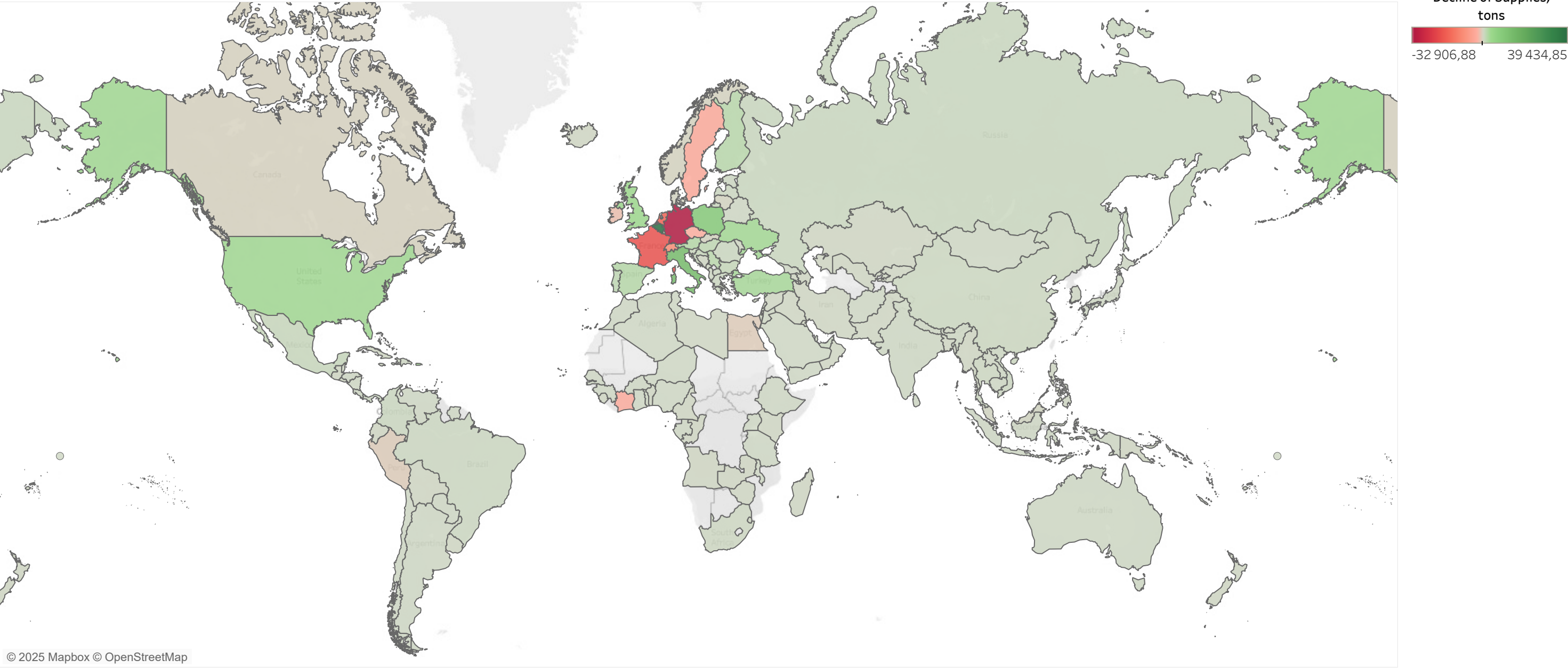




# Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Volume (tons)

The map in this section visualizes the supplies volume absolute change for each of the identified supplying country to the countries analyzed over LTM, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.

Absolute Growth (Green) or Decline (Red) of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



# Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Germany	Belgium	27,58%	24,89%
	Netherlands	15,64%	16,21%
	Poland	12,99%	13,10%
	Others	11,80%	11,89%
	Italy	8,83%	7,69%
	Switzerland	8,66%	9,76%
	Austria	7,38%	8,14%
	France	4,36%	5,41%
	Spain	2,76%	2,91%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
United Kingdom	Germany	23,50%	23,58%
	Poland	16,19%	16,24%
	France	11,27%	12,92%
	Belgium	11,16%	10,07%
	Others	7,75%	7,95%
	Ireland	7,55%	8,03%
	Netherlands	7,54%	7,29%
	Italy	7,26%	6,79%
	Switzerland	2,78%	2,70%
	Spain	1,78%	2,09%
	Austria	1,68%	0,68%
	Lithuania	1,54%	1,66%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
France	Belgium	27,56%	26,00%
	Germany	24,48%	24,66%
	Italy	12,25%	11,81%
	Côte d'Ivoire	7,17%	6,94%
	Spain	6,54%	6,31%
	Netherlands	6,37%	9,78%
	United Kingdom	5,62%	5,18%
	Poland	5,15%	4,55%
	Others	3,28%	3,03%
	Switzerland	1,58%	1,75%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Netherlands	Belgium	42,35%	42,01%
	Germany	20,28%	20,42%
	Others	10,29%	8,74%
	Poland	9,77%	9,51%
	France	6,57%	8,37%
	United Kingdom	6,18%	6,34%
	Italy	3,02%	3,07%
	Sweden	1,55%	1,55%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Poland	Germany	39,51%	42,34%
	France	9,61%	9,19%
	Italy	8,43%	7,26%
	Others	8,34%	7,61%
	Belgium	7,69%	7,47%
	Austria	5,20%	4,26%
	Czechia	5,12%	5,47%
	Netherlands	4,26%	4,21%
	Côte d'Ivoire	3,78%	4,91%
	Slovakia	2,97%	3,35%
	Ukraine	2,05%	1,07%
	Latvia	1,52%	1,35%
	Bulgaria	1,52%	1,50%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Belgium	France	22,14%	22,79%
	Germany	20,28%	23,58%
	Netherlands	20,11%	18,92%
	Poland	12,06%	11,22%
	Others	9,78%	9,69%
	Italy	8,19%	7,91%
	Spain	4,06%	2,97%
	United Kingdom	3,38%	2,92%

# Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Spain	France	26,04%	25,86%
	Germany	23,30%	26,53%
	Belgium	13,54%	12,42%
	Italy	12,08%	11,98%
	Netherlands	6,60%	6,07%
	Others	5,54%	5,09%
	Austria	4,93%	4,87%
	Portugal	4,74%	4,34%
	Poland	3,23%	2,84%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Italy	Germany	35,35%	39,31%
	Belgium	17,91%	14,67%
	France	11,39%	13,18%
	Poland	8,45%	7,50%
	Netherlands	7,91%	7,28%
	Others	7,61%	6,36%
	Spain	6,12%	5,48%
	Austria	3,36%	3,58%
	Switzerland	1,91%	2,63%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Czechia	Germany	24,41%	24,26%
	Poland	16,22%	16,25%
	Belgium	12,22%	11,29%
	Austria	9,42%	10,32%
	Slovakia	8,02%	10,02%
	Others	6,50%	5,73%
	Italy	5,81%	5,81%
	France	5,59%	4,84%
	Hungary	4,42%	4,00%
	Netherlands	3,25%	3,30%
	Spain	2,07%	2,22%
	Bulgaria	2,06%	1,96%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Sweden	Germany	19,53%	20,04%
	Finland	11,63%	9,46%
	Poland	10,40%	10,29%
	Netherlands	9,06%	10,47%
	France	8,37%	9,03%
	Belgium	7,68%	8,38%
	Others	6,03%	5,69%
	Denmark	6,02%	6,16%
	Lithuania	5,24%	5,33%
	Norway	4,60%	4,94%
	Italy	4,22%	3,69%
	Slovakia	2,47%	1,97%
	Hungary	2,39%	2,53%
	Spain	2,37%	2,01%

# Most Growing and Most Declining Markets by Imports Value Change (US \$)

The subsequent sections of the report focus on specific markets (out of the countries analyzed) that have either experienced the highest growth rates in imports during the LTM period (or, for certain product markets, exhibited the slowest rates of decline), and countries that have experienced the most significant declines in imports. The initial part of the analysis is based on changes in import values, expressed in US \$. The countries falling into both categories, based on import value changes, are presented in the accompanying tables.

Fastest Growing / Slowest Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Germany	02.2024 - 01.2025	732 687 625	3 884 320 156	23,25%
United Kingdom	01.2024 - 12.2024	522 776 395	3 629 551 133	16,83%
Netherlands	01.2024 - 12.2024	381 252 733	2 159 664 156	21,44%
France	03.2023 - 02.2024	327 438 197	2 758 062 139	13,47%
Belgium	01.2024 - 12.2024	277 444 170	1 404 089 462	24,63%
Poland	02.2024 - 01.2025	211 796 809	1 457 675 203	17,00%
Spain	02.2024 - 01.2025	167 531 376	1 005 510 510	19,99%
Italy	01.2024 - 12.2024	126 954 456	910 658 437	16,20%
Czechia	01.2024 - 12.2024	100 029 334	666 947 642	17,64%
Sweden	01.2024 - 12.2024	63 846 312	569 937 376	12,62%

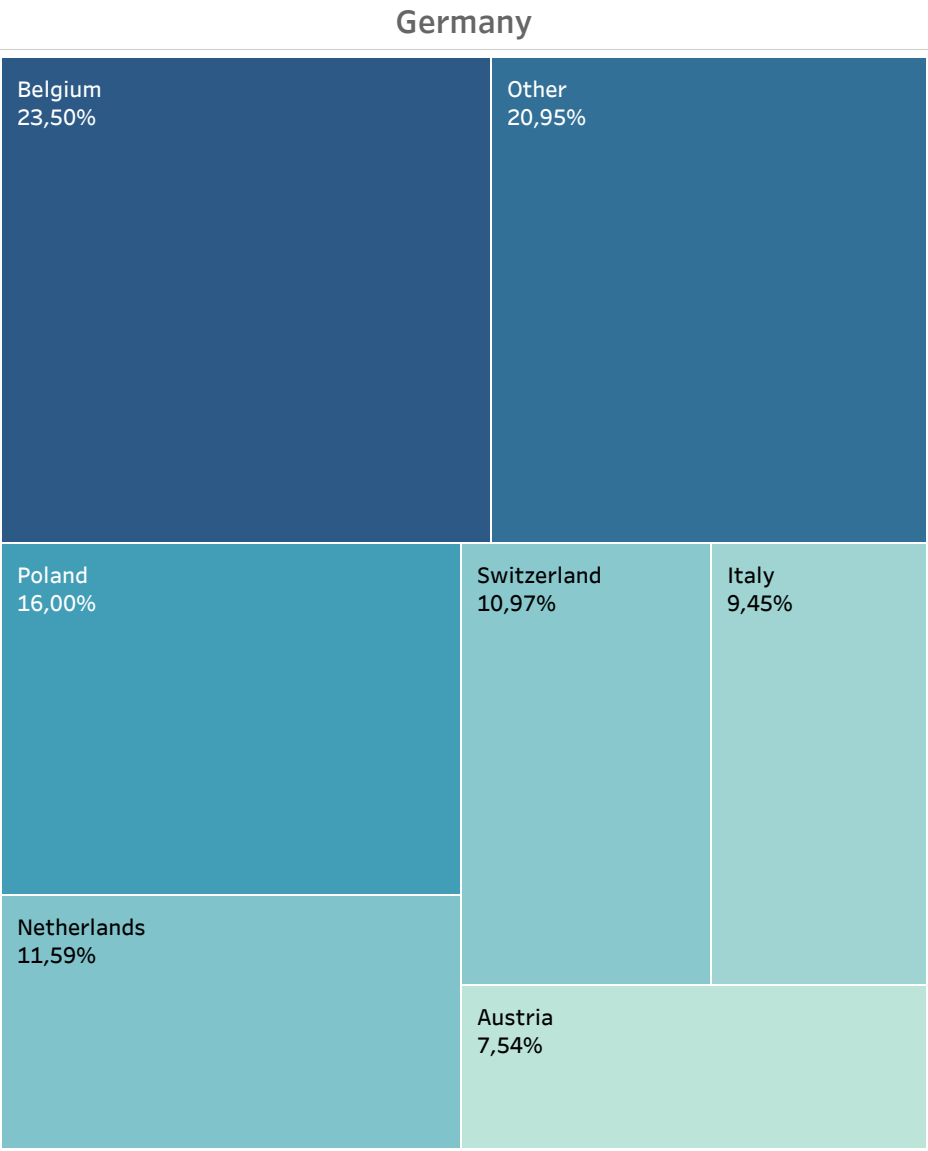
Most Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Sweden	01.2024 - 12.2024	63 846 312	569 937 376	12,62%
Czechia	01.2024 - 12.2024	100 029 334	666 947 642	17,64%
Italy	01.2024 - 12.2024	126 954 456	910 658 437	16,20%
Spain	02.2024 - 01.2025	167 531 376	1 005 510 510	19,99%
Poland	02.2024 - 01.2025	211 796 809	1 457 675 203	17,00%
Belgium	01.2024 - 12.2024	277 444 170	1 404 089 462	24,63%
France	03.2023 - 02.2024	327 438 197	2 758 062 139	13,47%
Netherlands	01.2024 - 12.2024	381 252 733	2 159 664 156	21,44%
United Kingdom	01.2024 - 12.2024	522 776 395	3 629 551 133	16,83%
Germany	02.2024 - 01.2025	732 687 625	3 884 320 156	23,25%

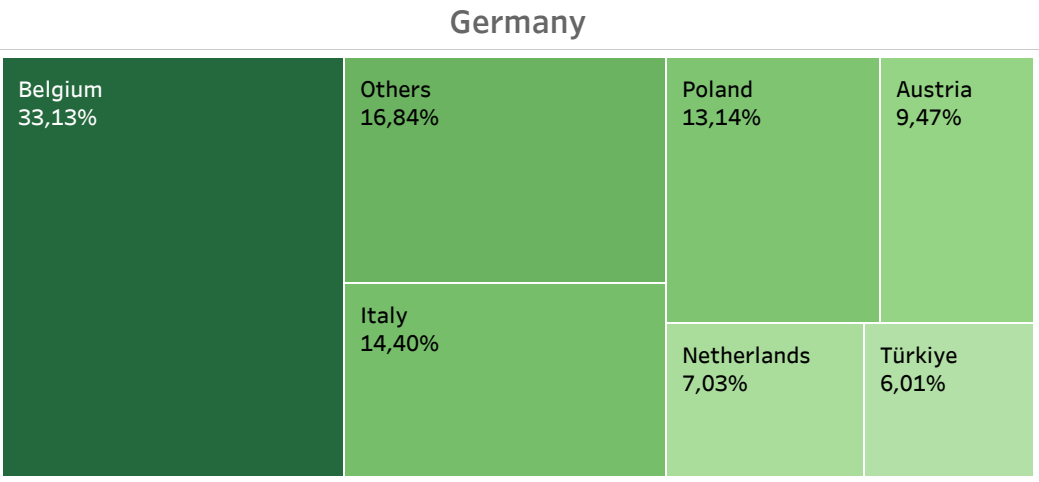
# Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the analyzed country, reflecting the shares of the supplying countries in total absolute positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

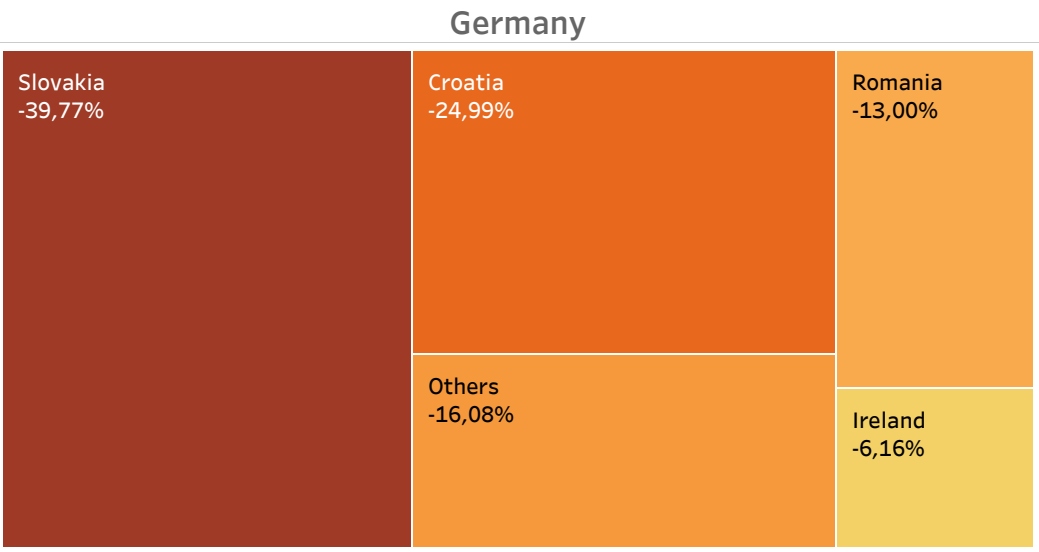
Largest Supplying Countries in LTM (US \$)



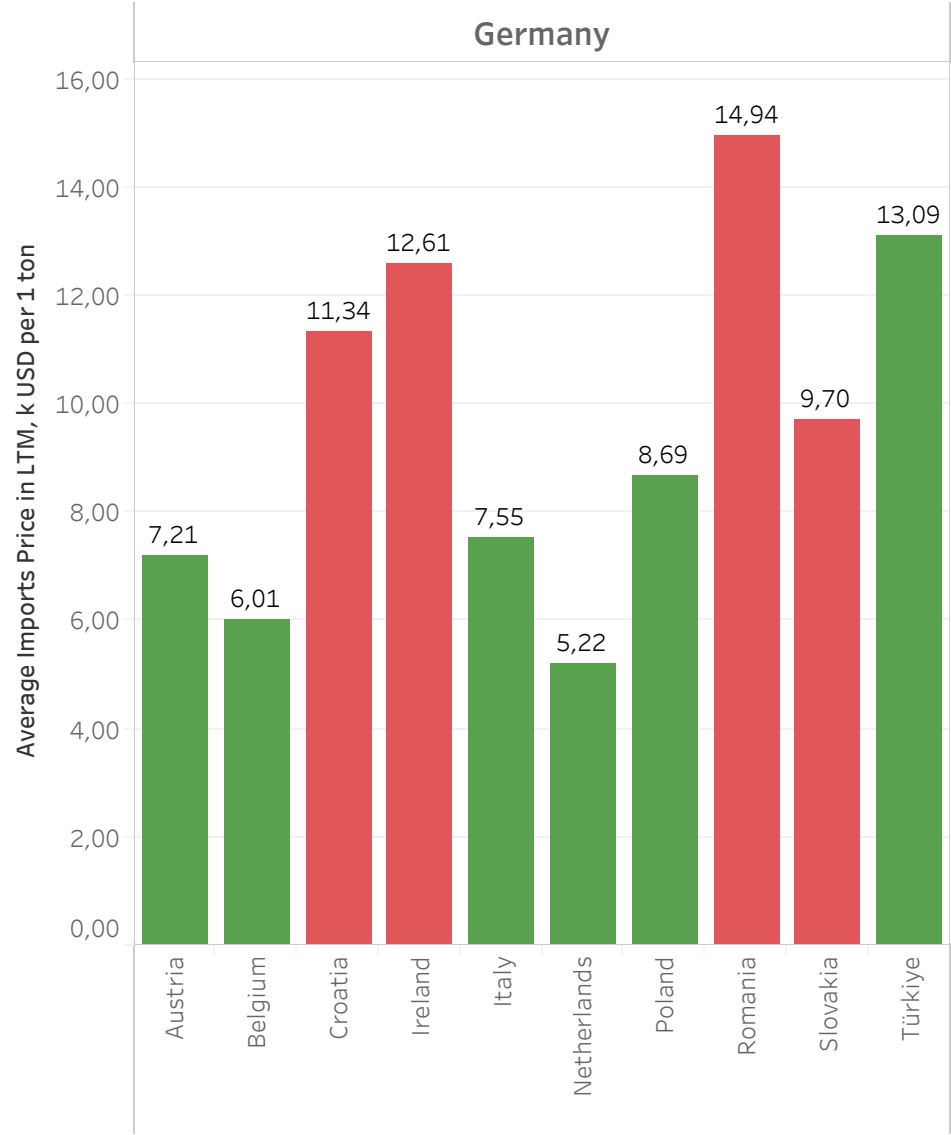
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



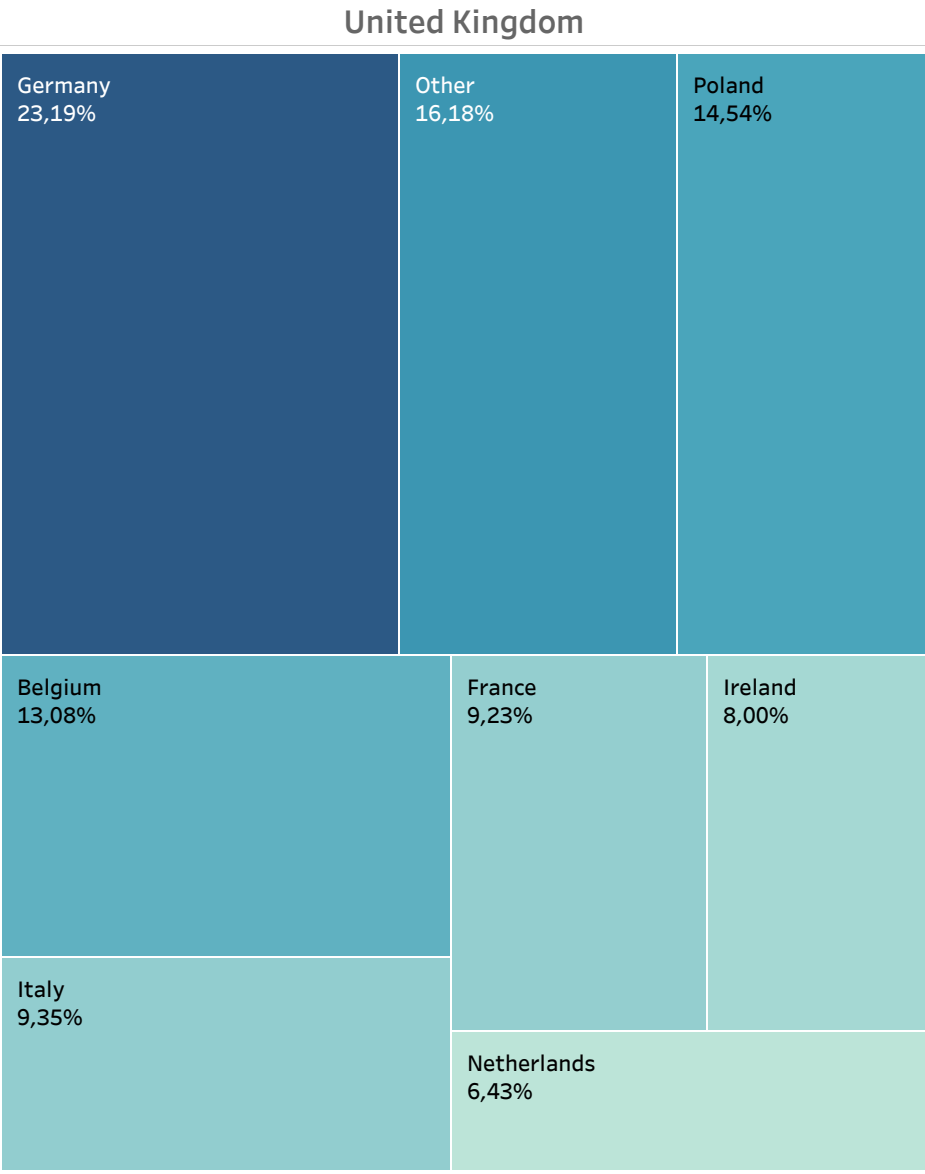
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



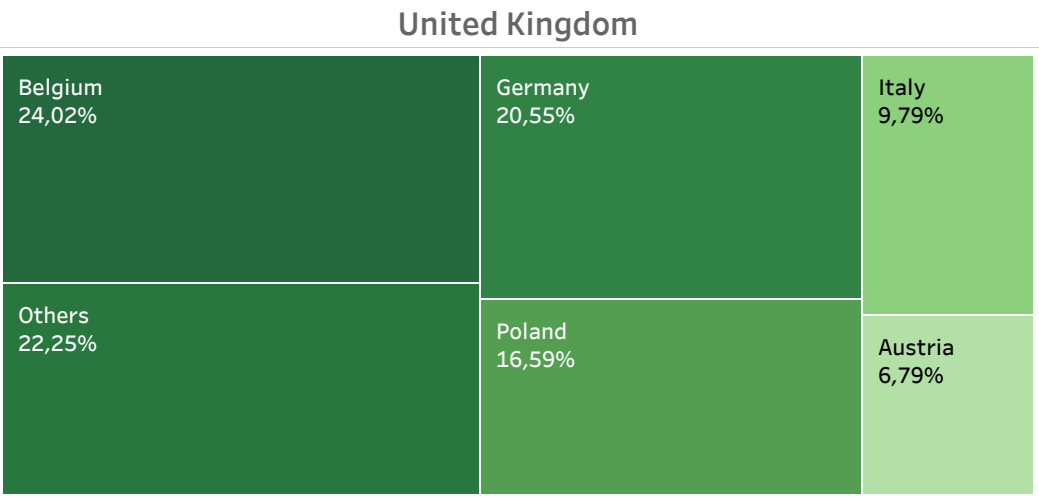
# Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

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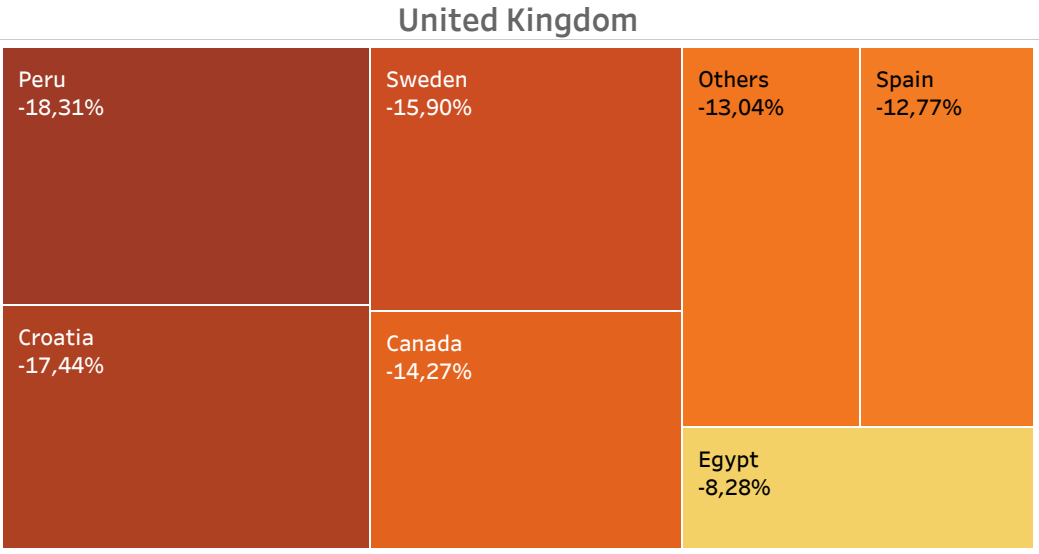
Largest Supplying Countries in LTM (US \$)



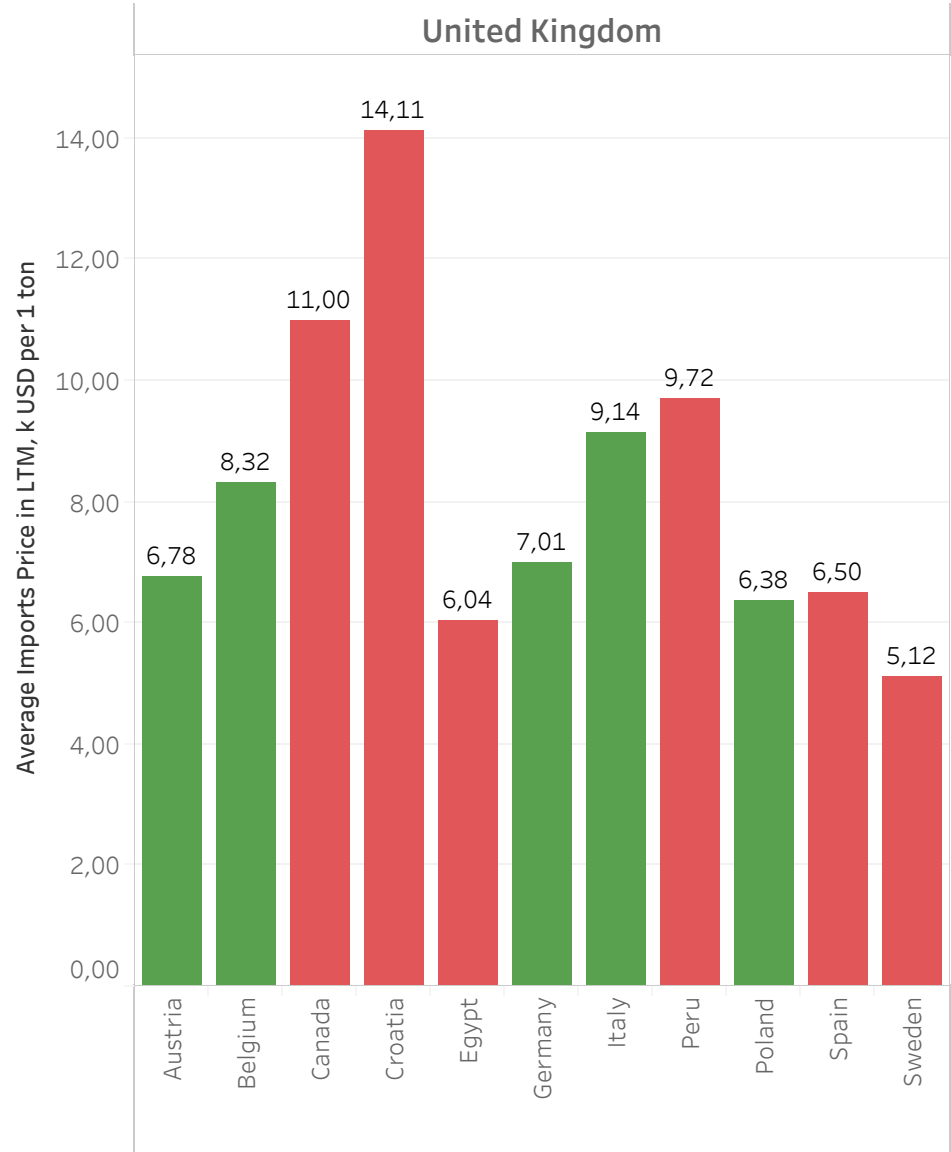
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



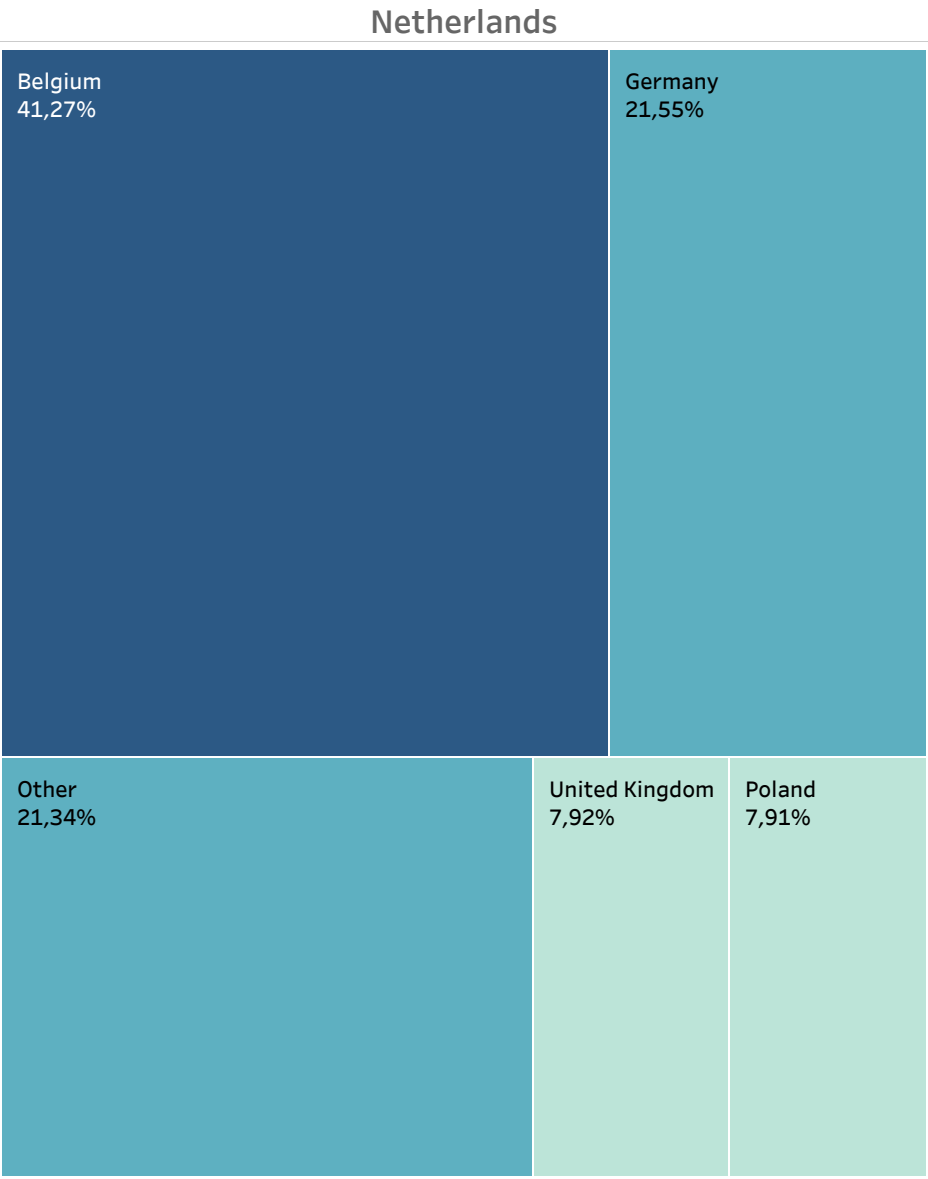
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



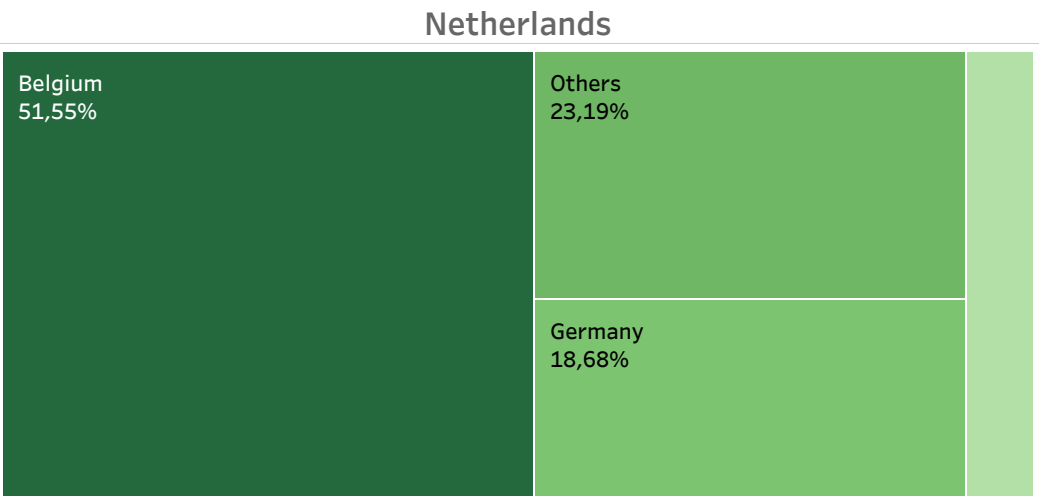
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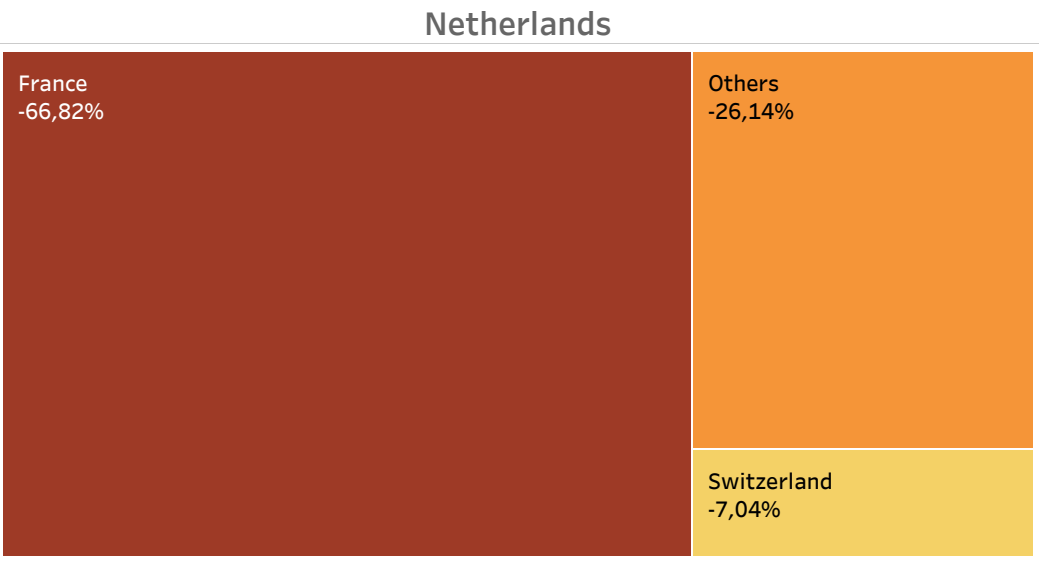
Largest Supplying Countries in LTM (US \$)



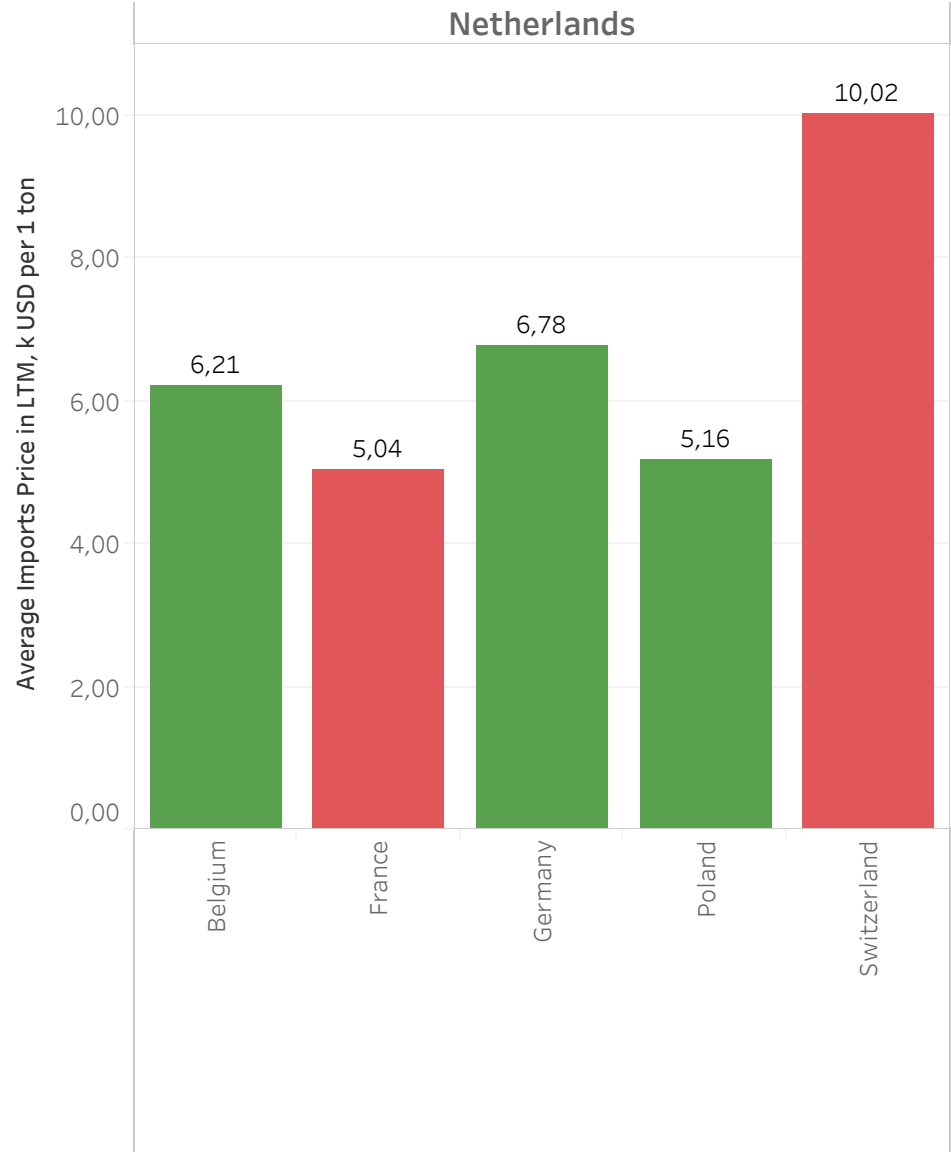
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



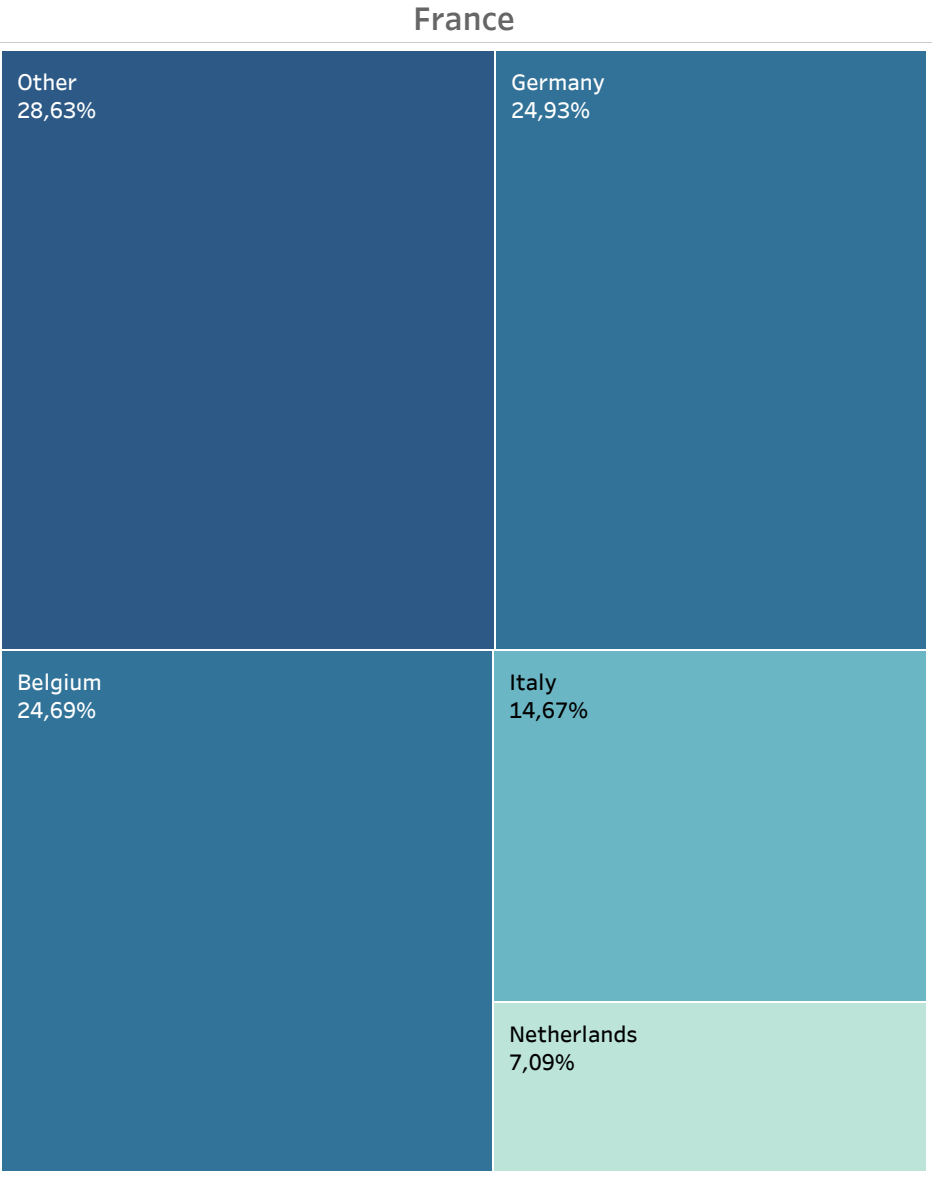
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



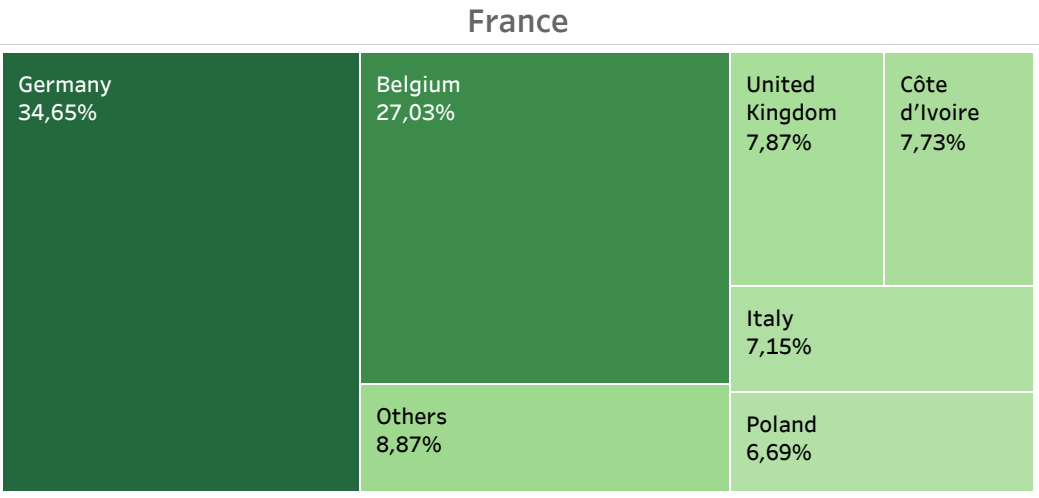
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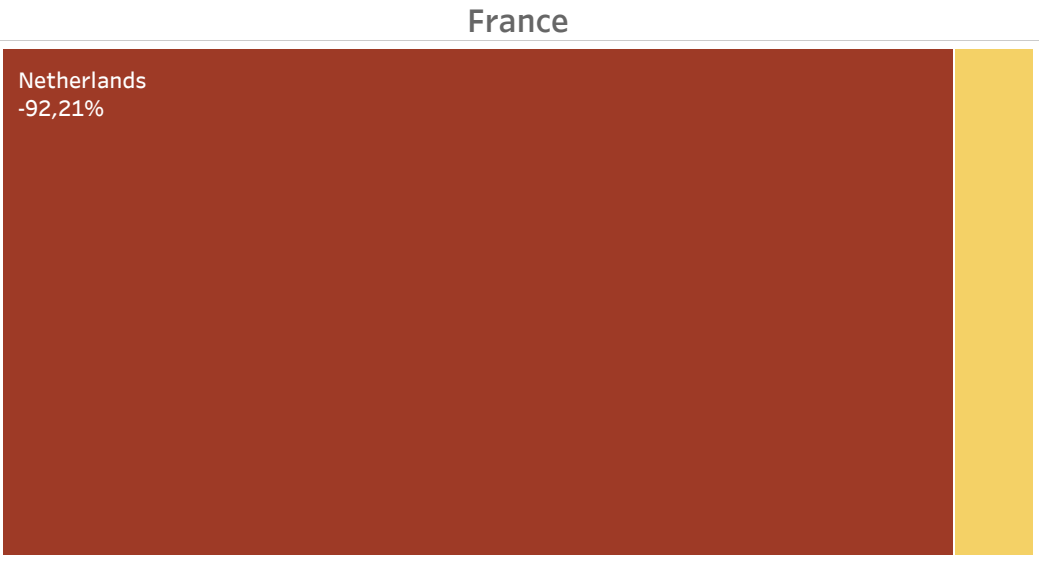
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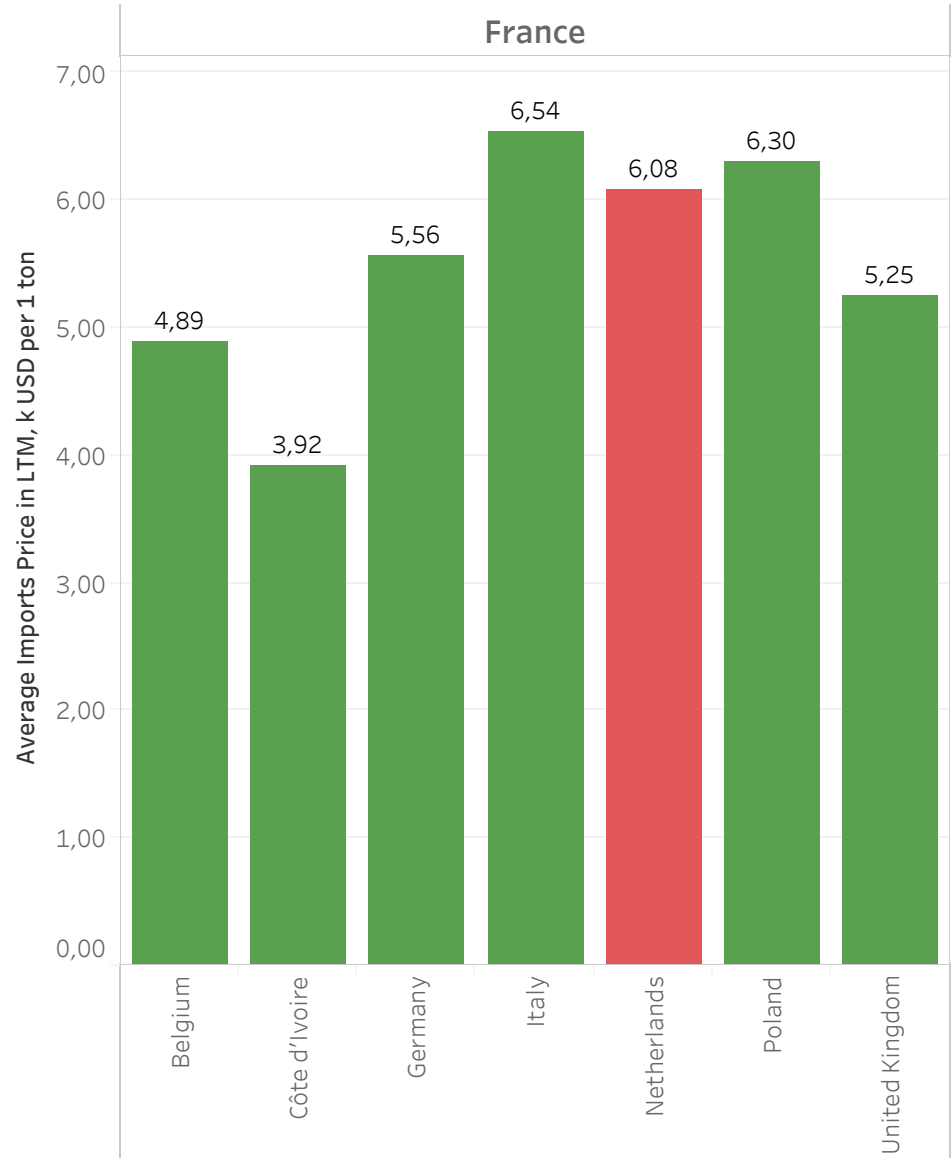
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton

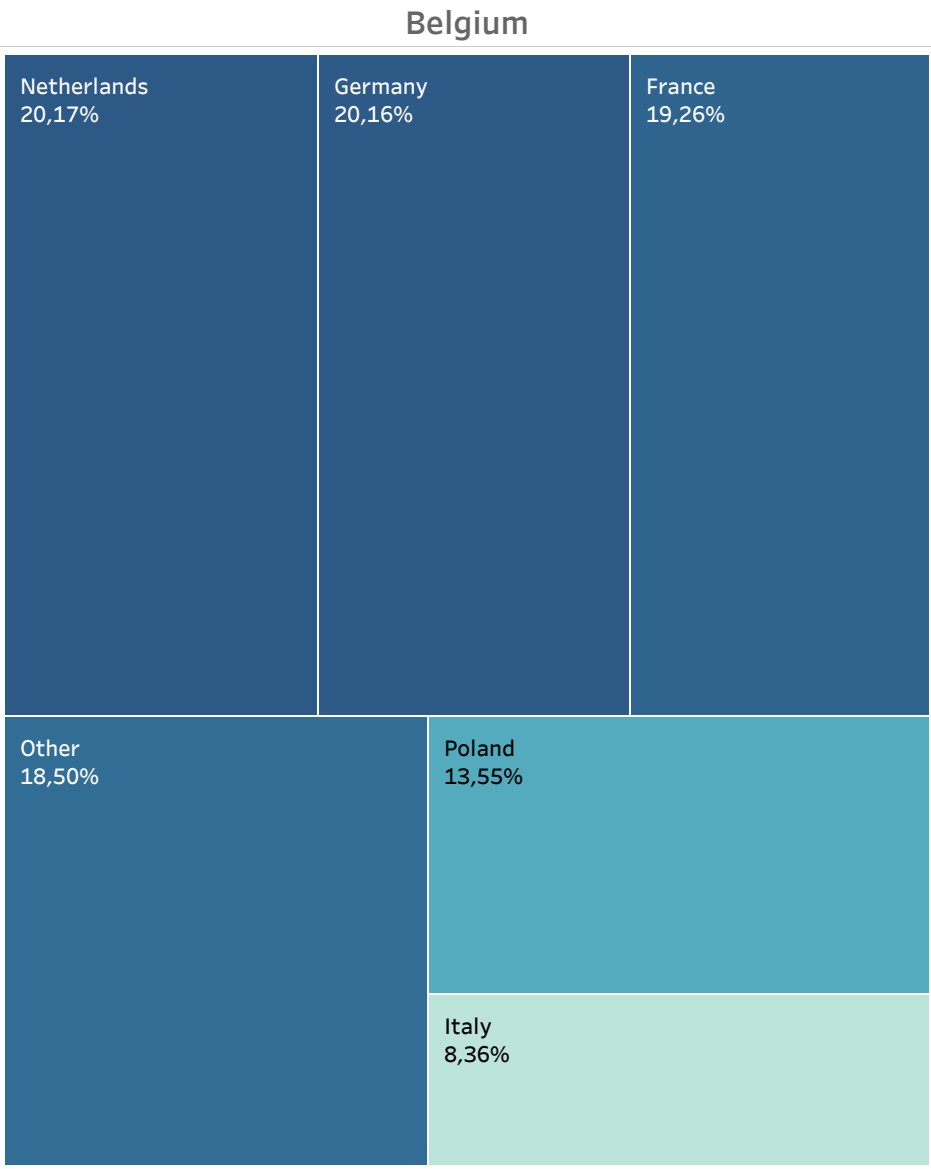




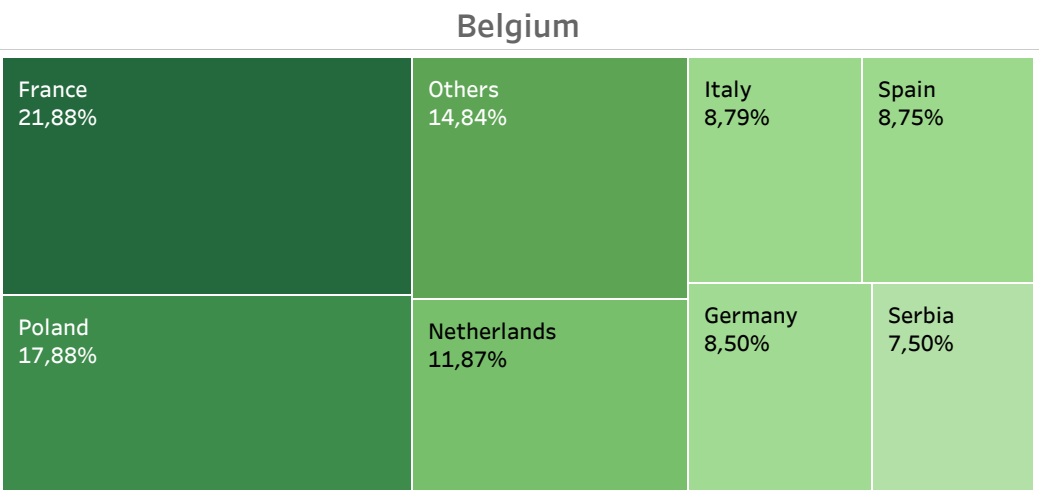
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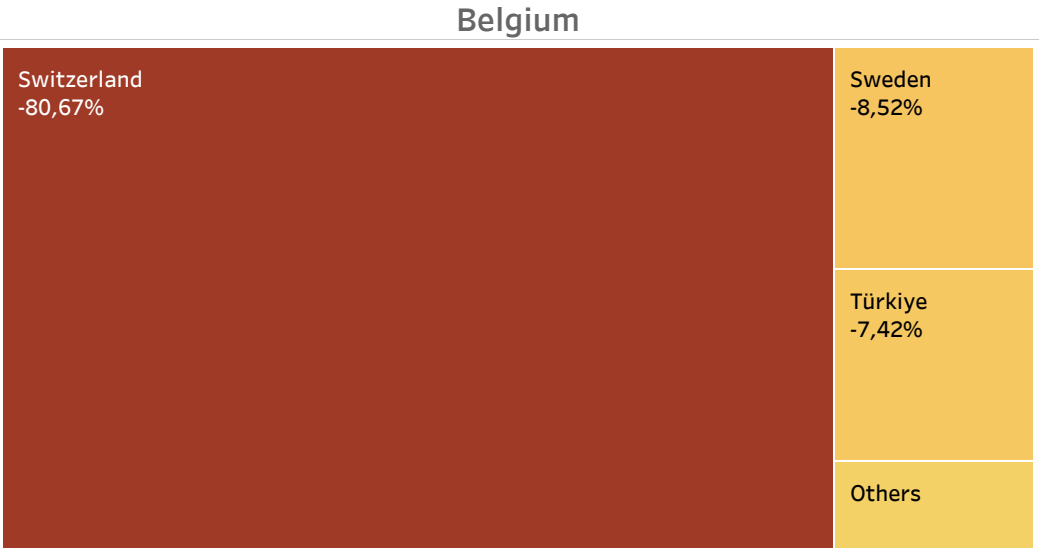
Largest Supplying Countries in LTM (US \$)



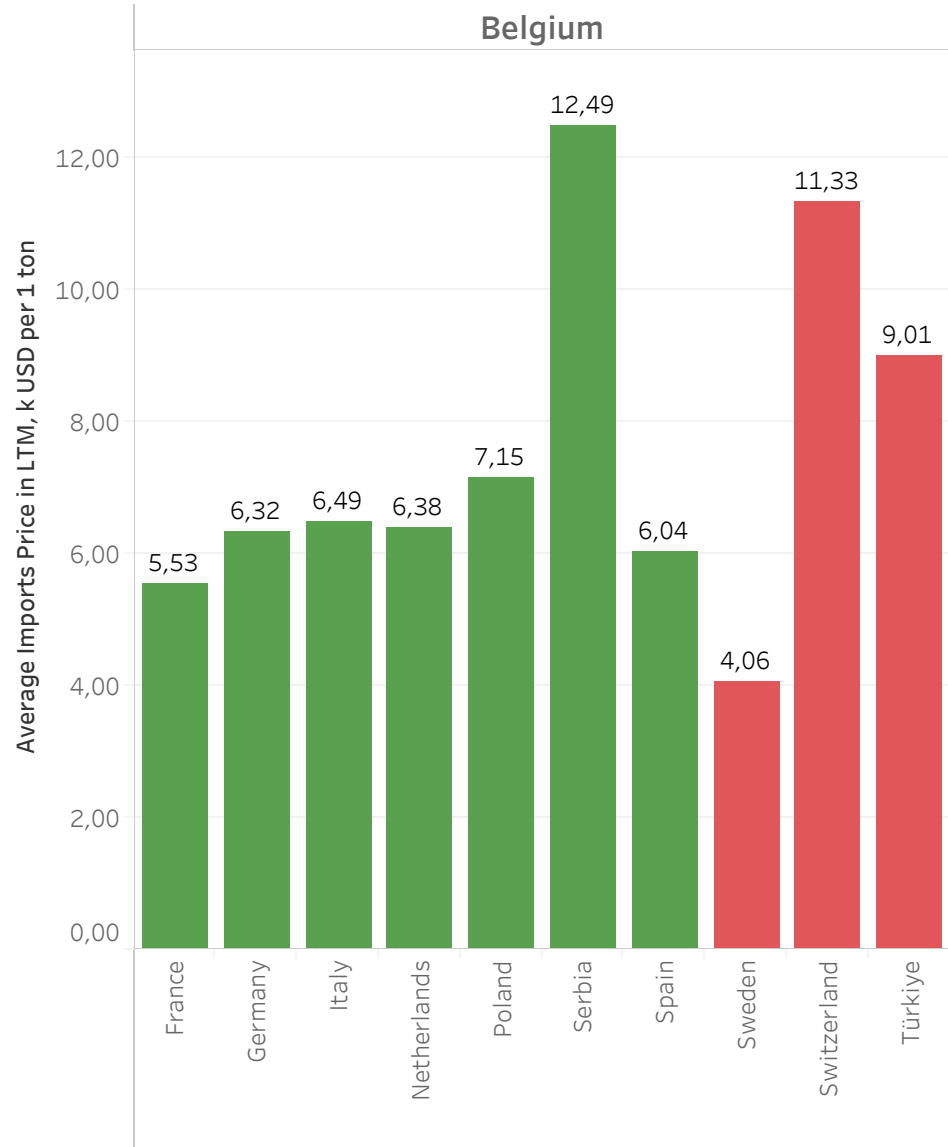
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



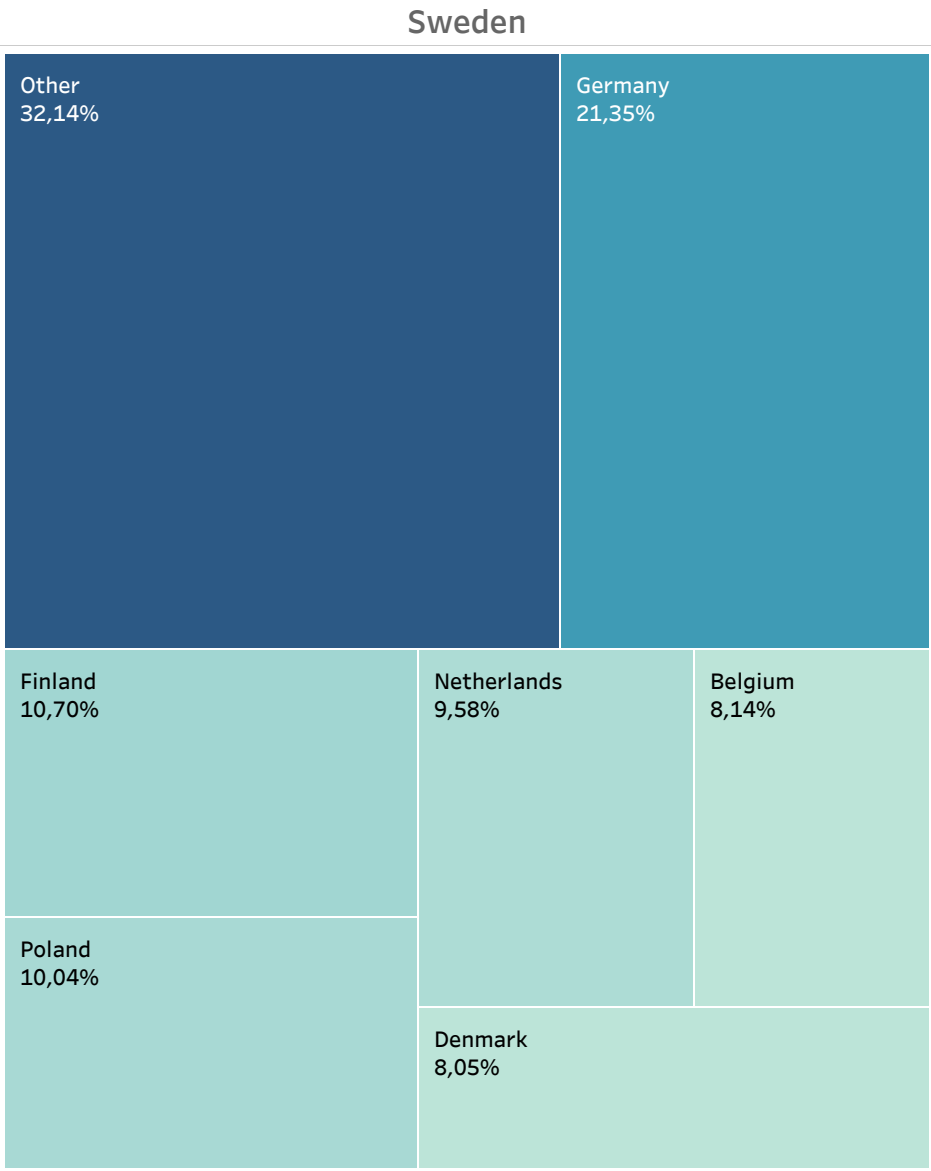
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



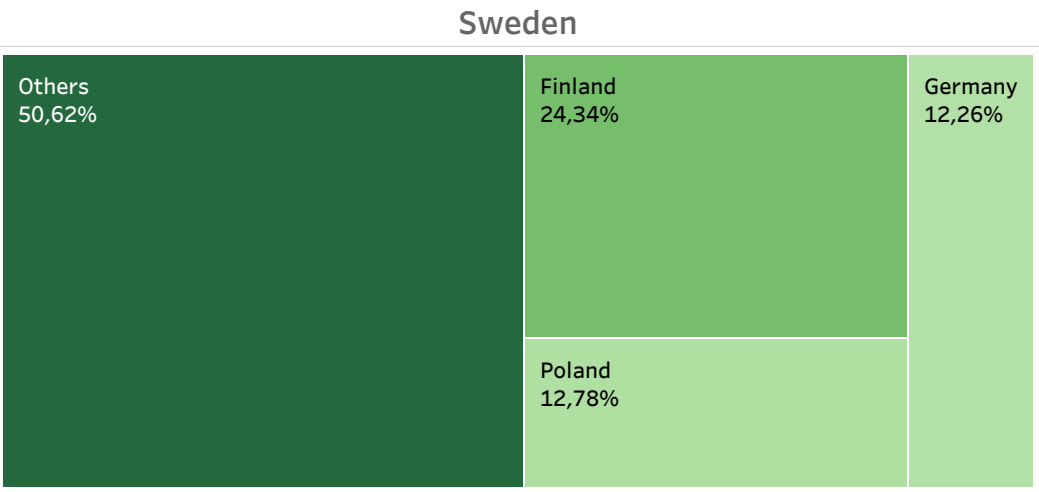
# Supplying Countries to the Most Declining Markets: Country-Specific Data (US \$)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

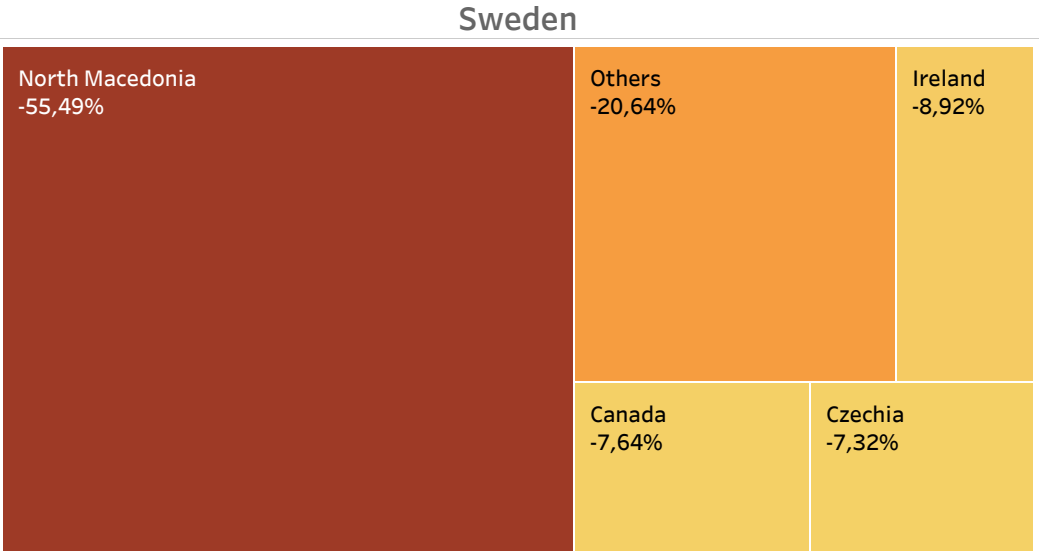
Largest Supplying Countries in LTM (US \$)



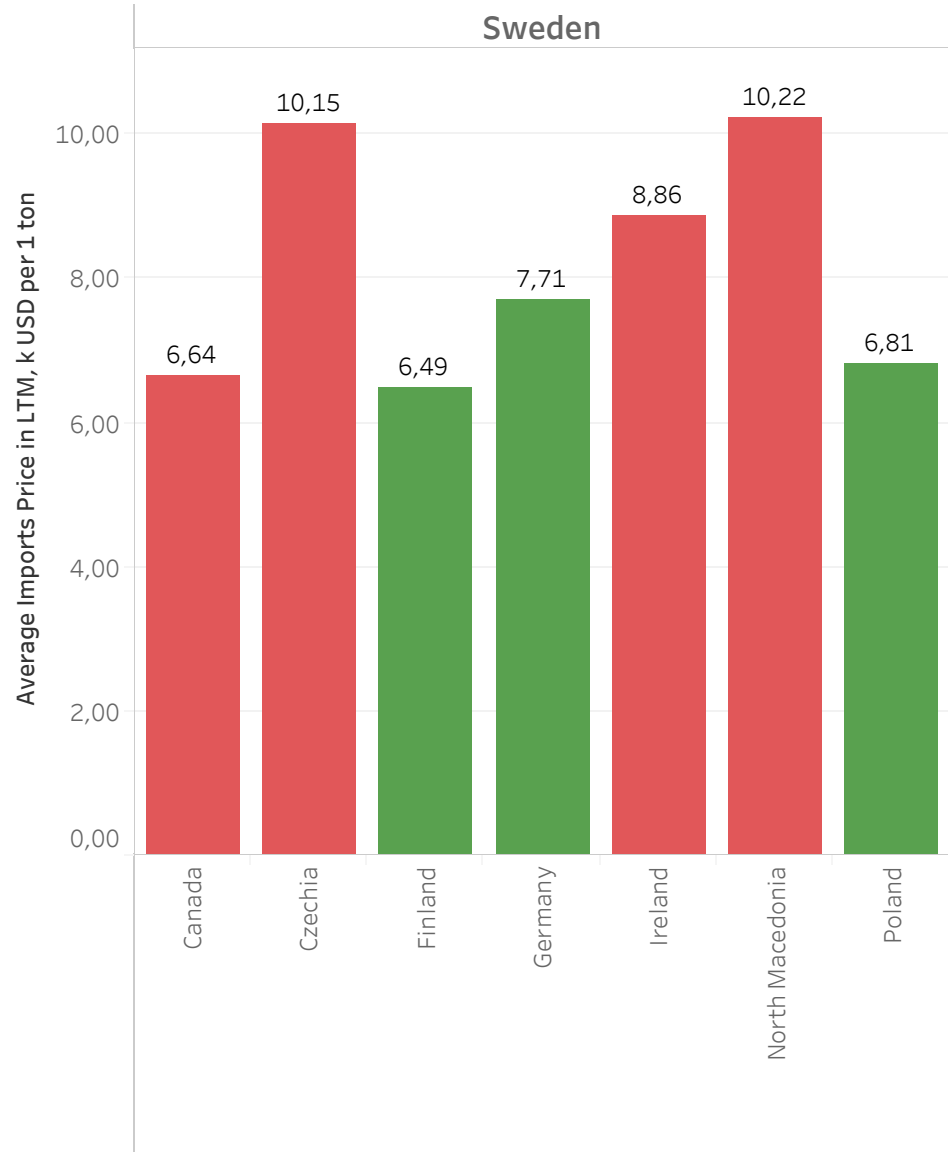
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



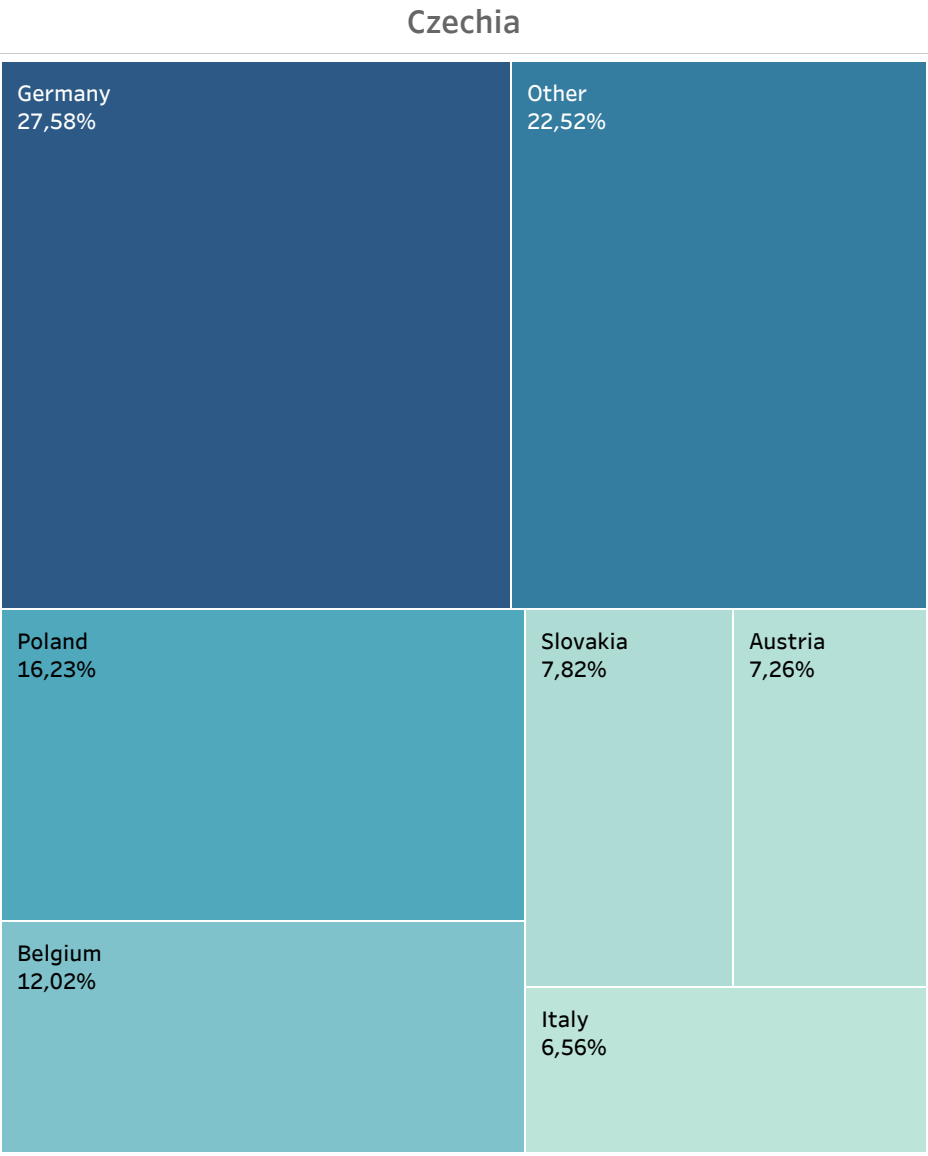
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



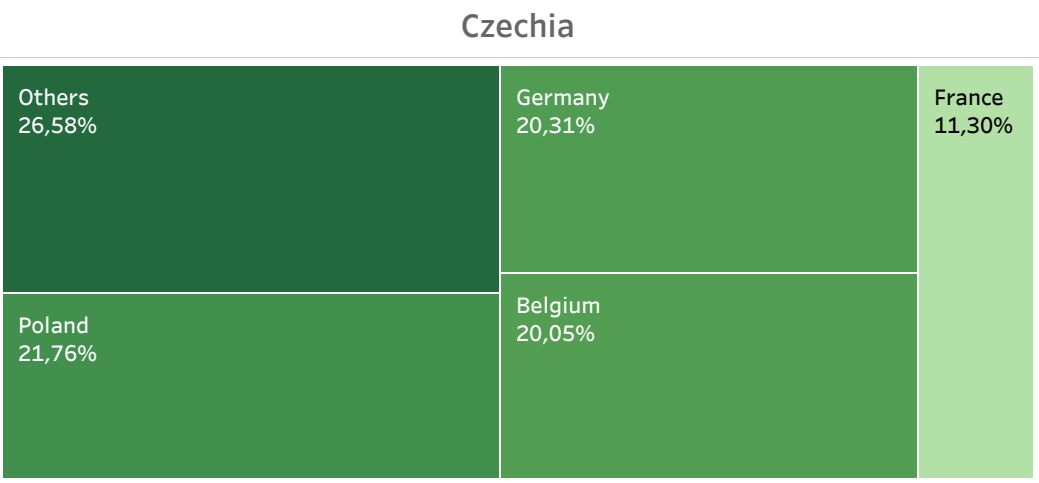
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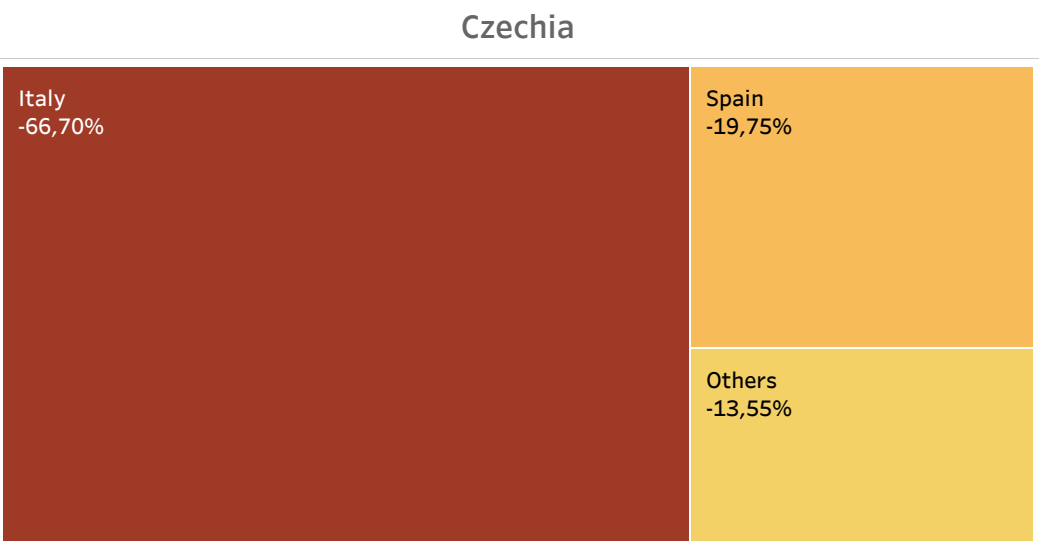
Largest Supplying Countries in LTM (US \$)



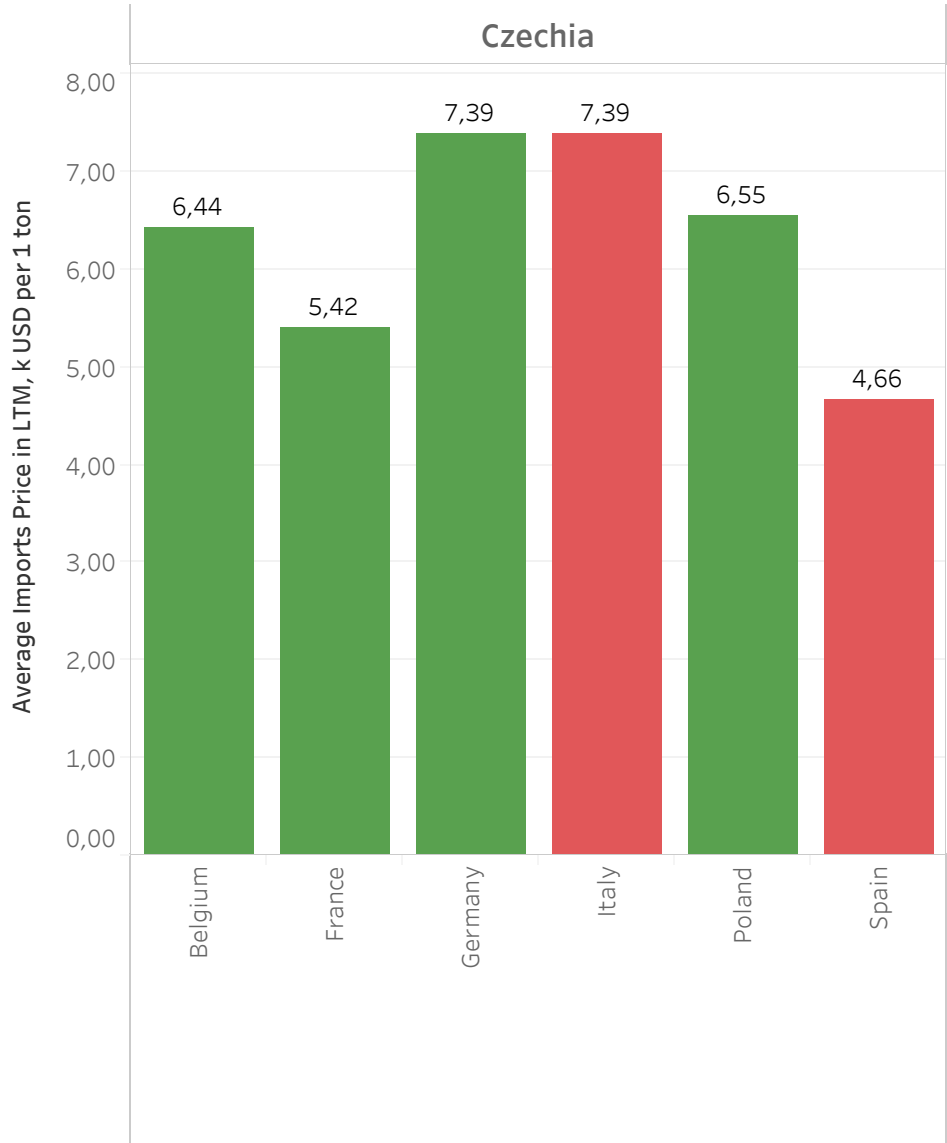
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



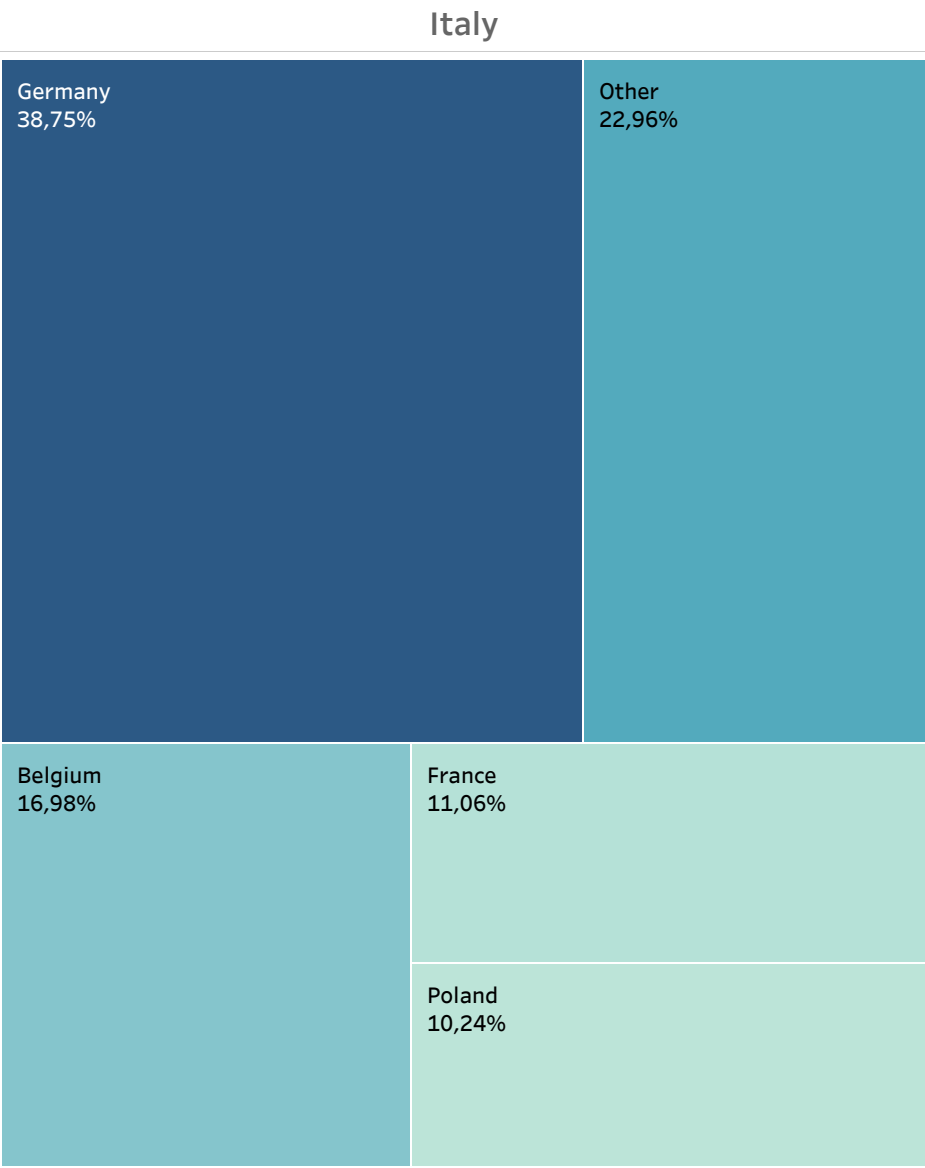
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



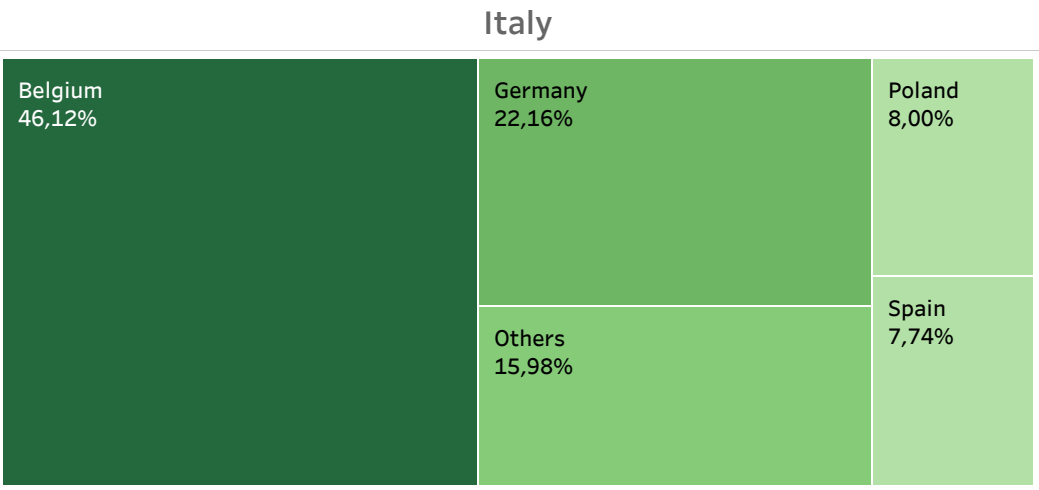
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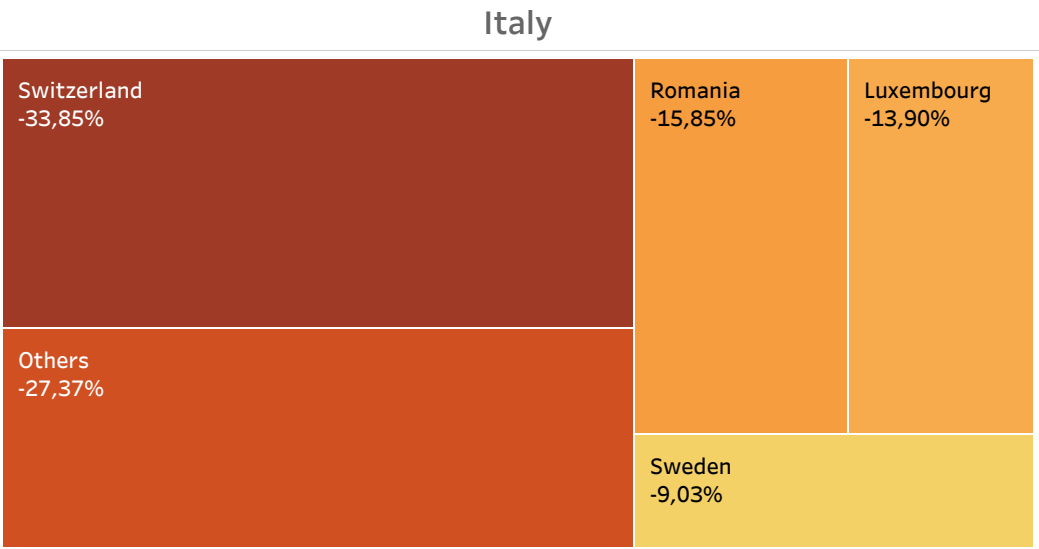
Largest Supplying Countries in LTM (US \$)



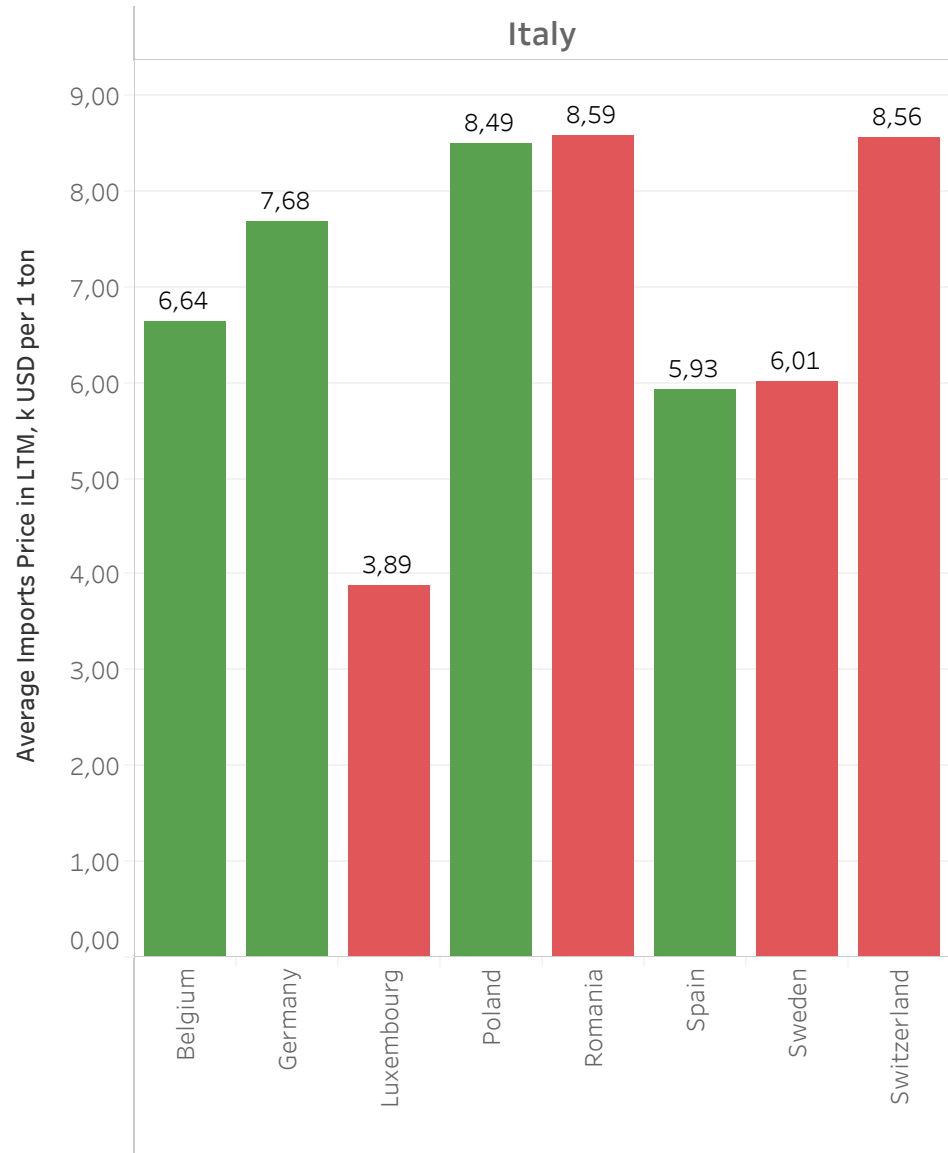
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



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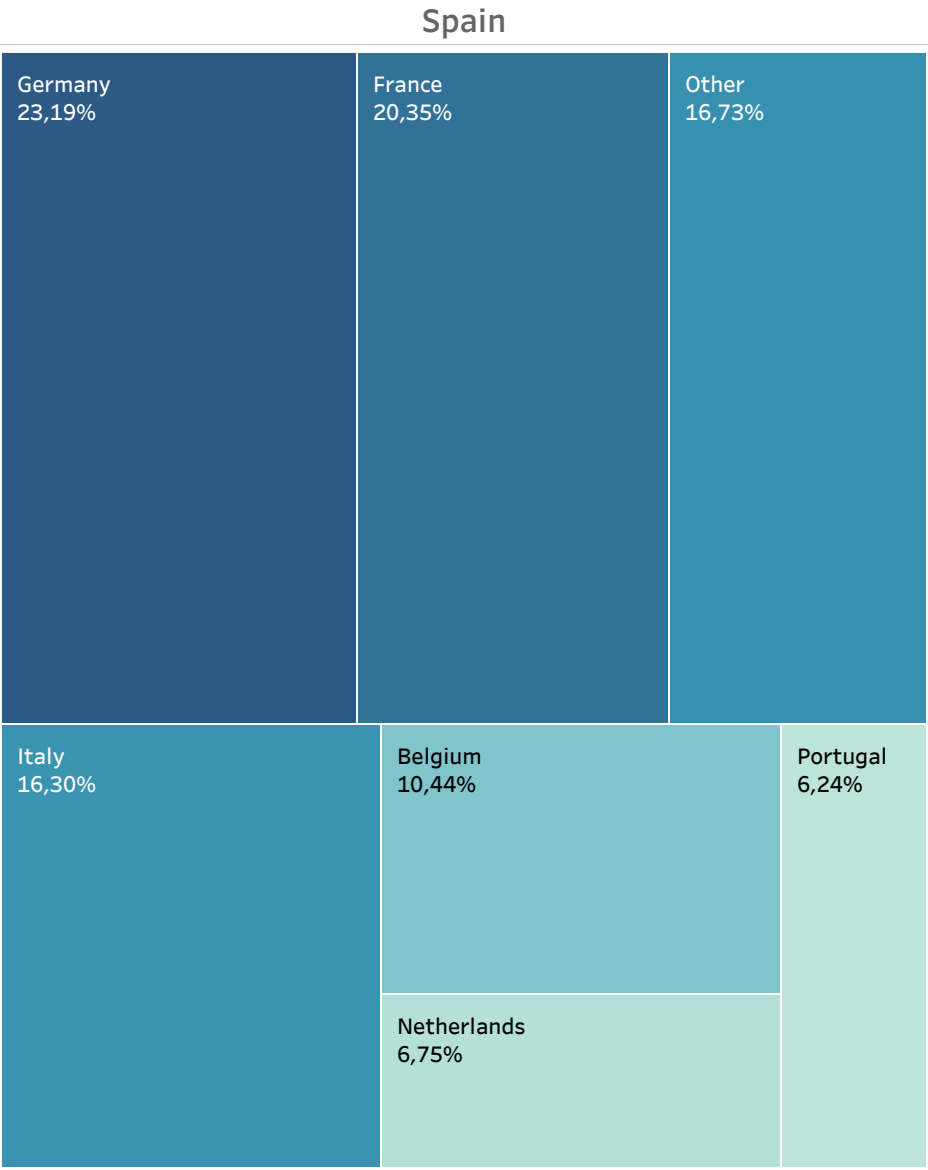
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



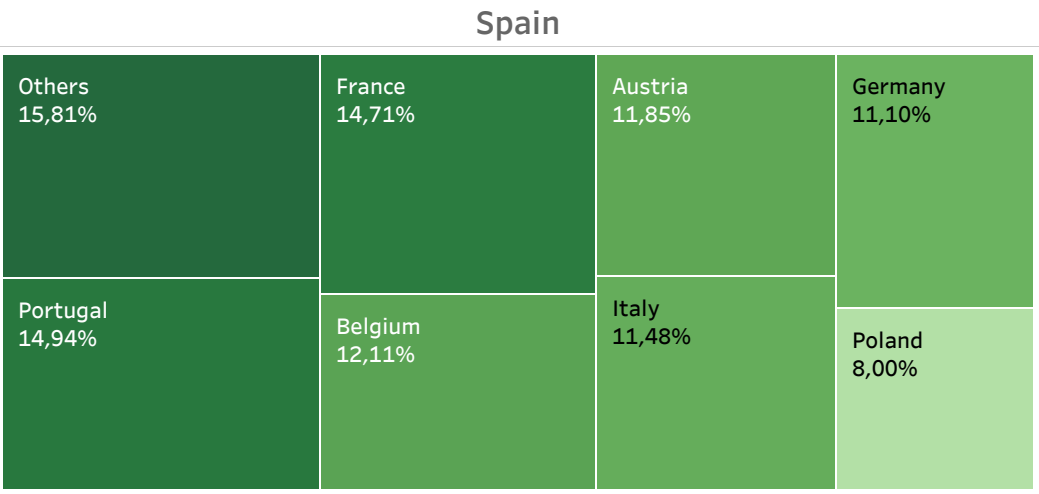
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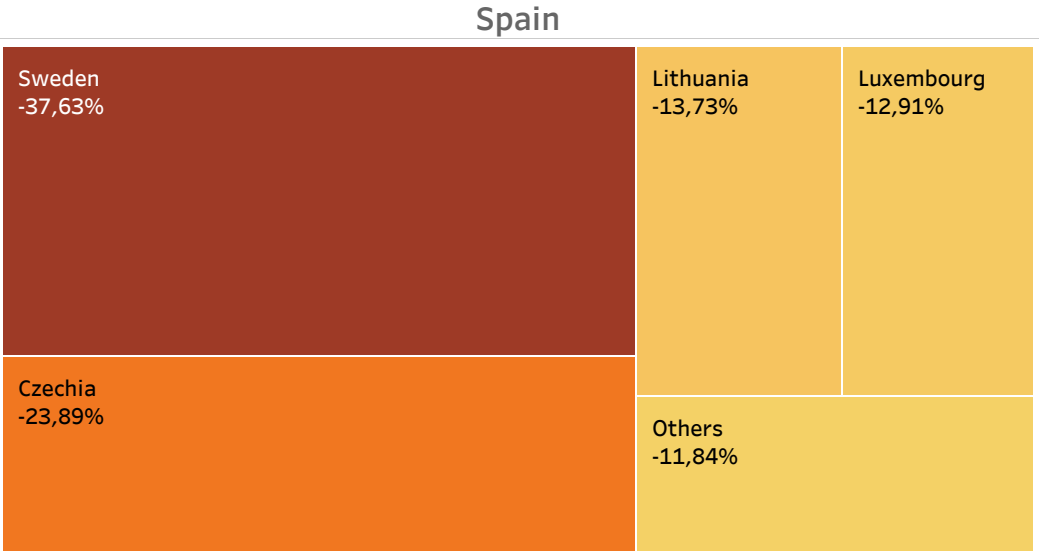
Largest Supplying Countries in LTM (US \$)



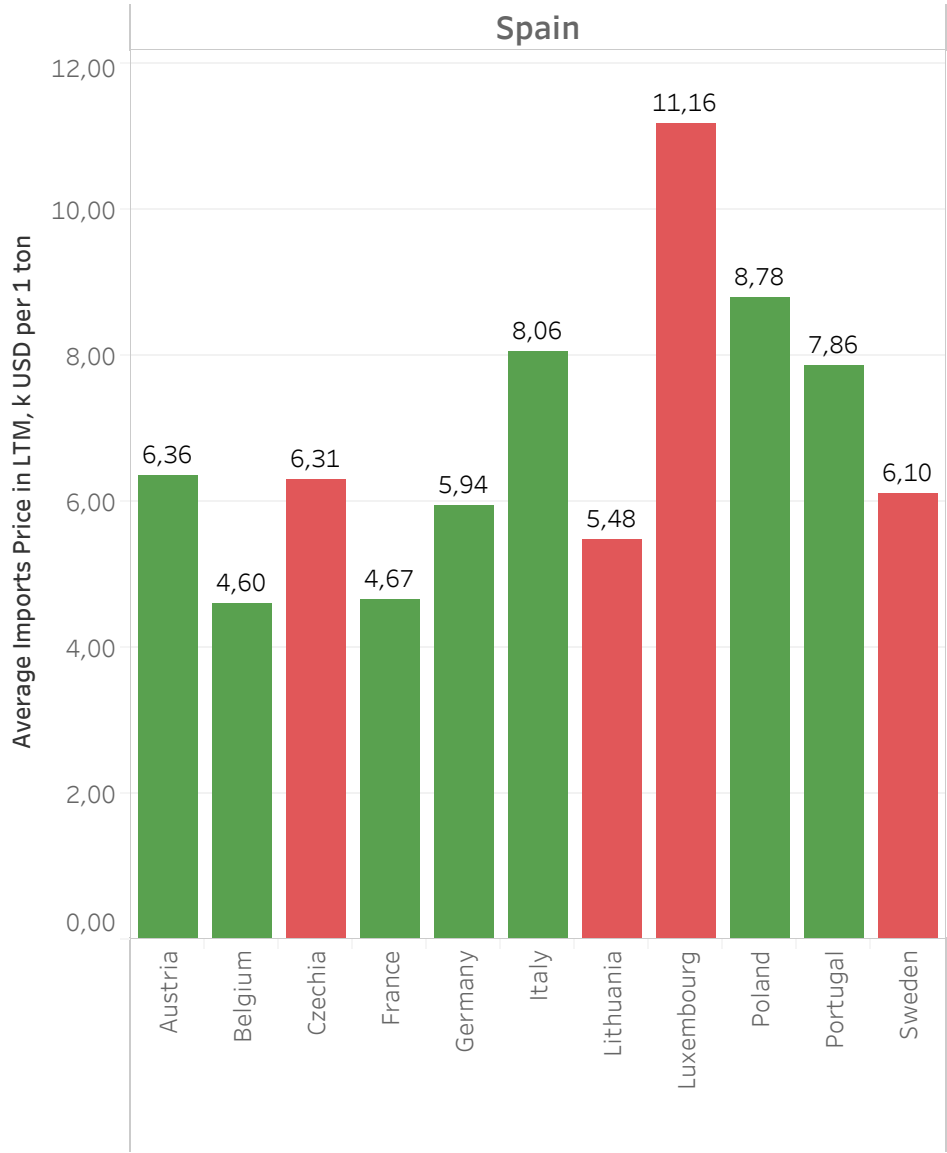
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



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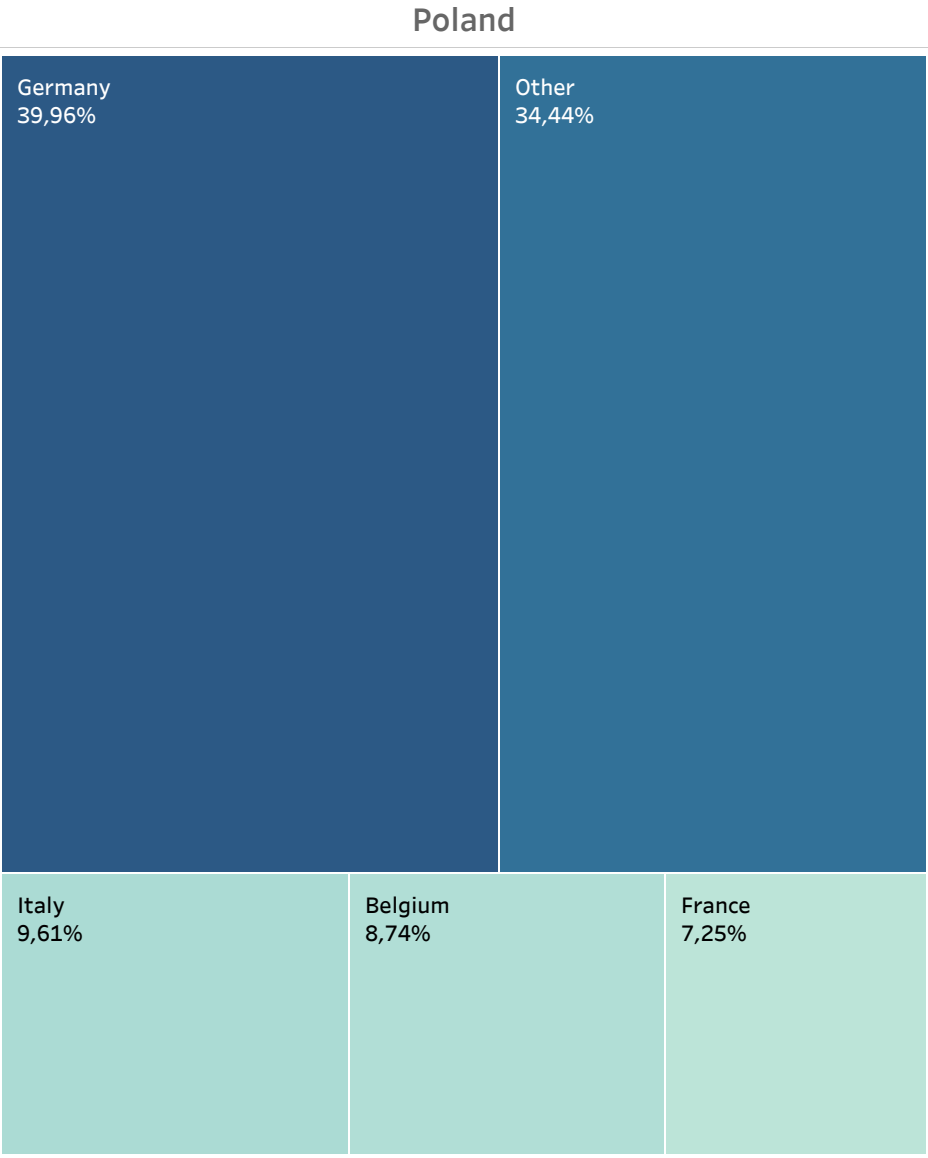
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



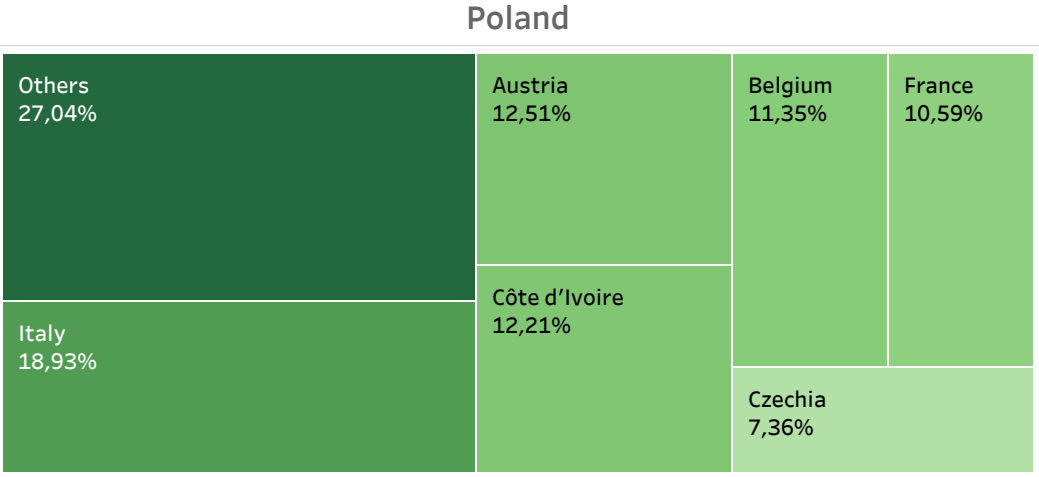
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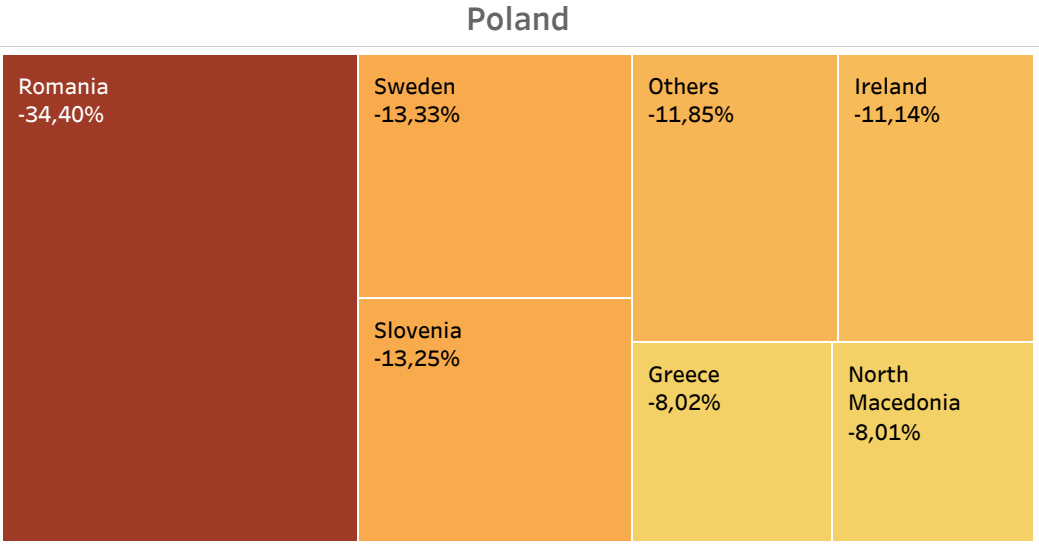
Largest Supplying Countries in LTM (US \$)



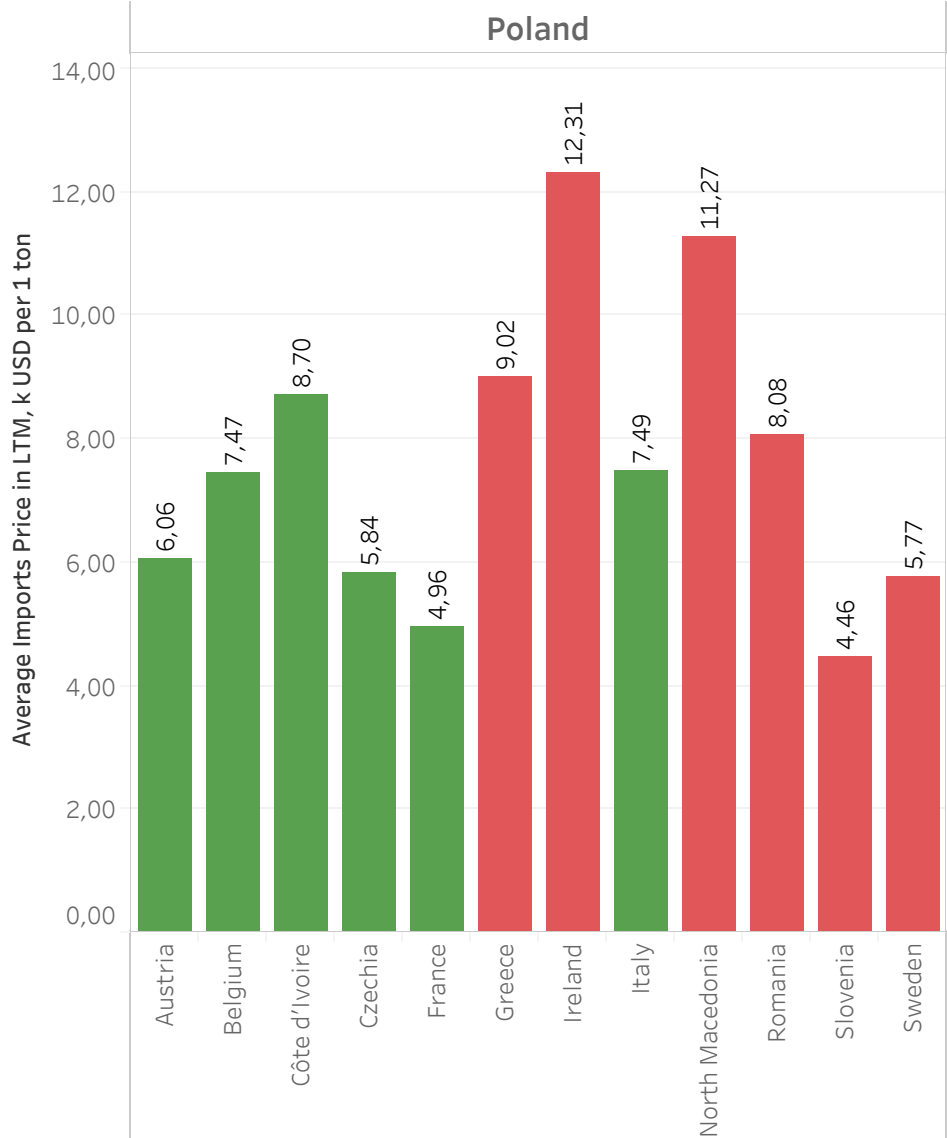
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



# Most Growing and Most Declining Markets by Imports Volume Change (tons)

This is the next part of the analysis of the markets (out of the countries analyzed) that have either experienced the highest growth rates in imports during the LTM period (or, for certain product markets, exhibited the slowest rates of decline), and countries that have experienced the most significant declines in imports. It is now based on changes in imports volumes, expressed in tons. The countries falling into both categories, based on imports volumes changes, are presented in the accompanying tables.

Fastest Growing / Slowest Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, kg	Imports in LTM, kg	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Netherlands	01.2024 - 12.2024	17 644 010	338 836 522	5,49%
Germany	02.2024 - 01.2025	10 660 865	550 678 571	1,97%
Spain	02.2024 - 01.2025	8 048 897	168 401 445	5,02%
Belgium	01.2024 - 12.2024	2 451 923	220 773 533	1,12%
United Kingdom	01.2024 - 12.2024	980 209	511 284 209	0,19%
Czechia	01.2024 - 12.2024	-156 348	101 946 027	-0,15%
Italy	01.2024 - 12.2024	-2 491 241	129 997 697	-1,88%
Sweden	01.2024 - 12.2024	-3 735 584	80 799 291	-4,42%
Poland	02.2024 - 01.2025	-12 649 037	221 834 697	-5,39%
France	03.2023 - 02.2024	-24 733 401	504 923 025	-4,67%

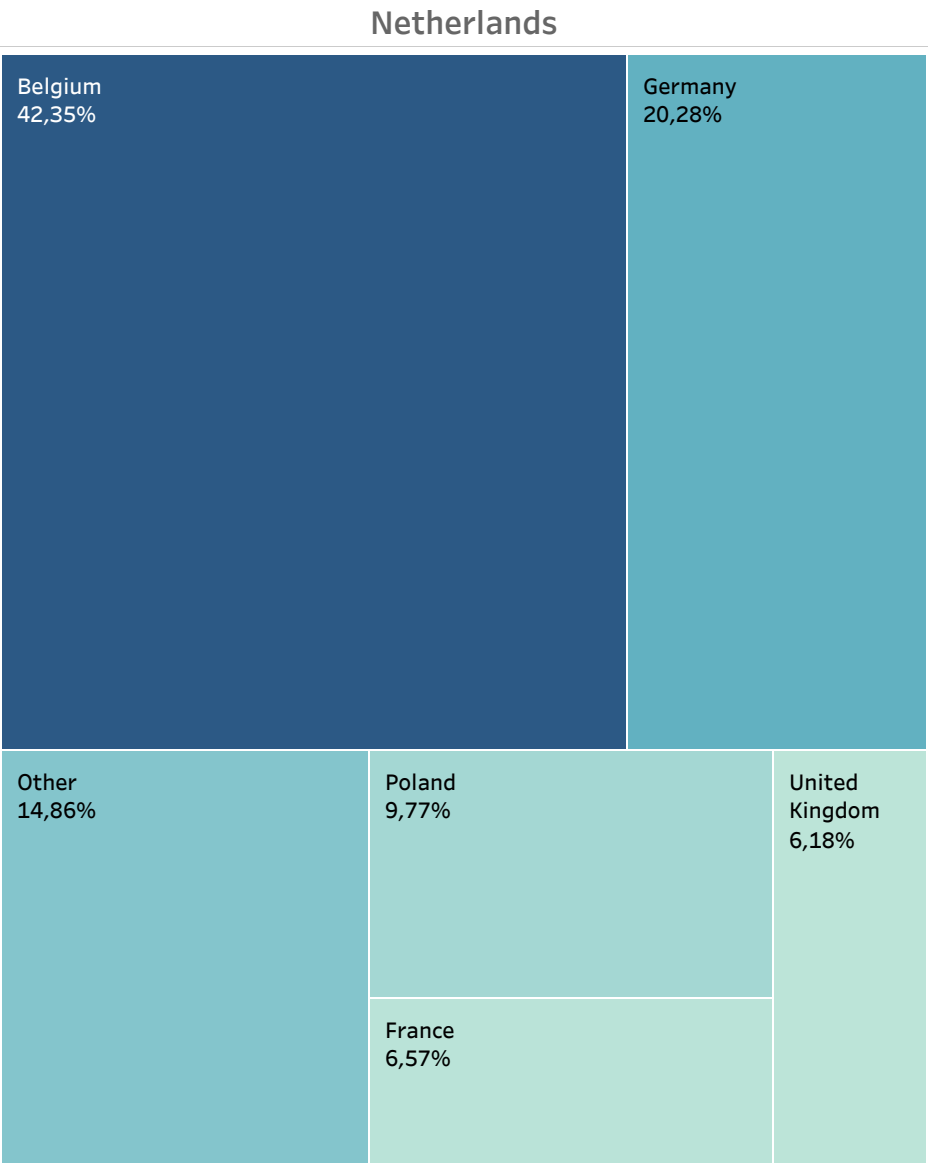
Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, kg	Imports in LTM, kg	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
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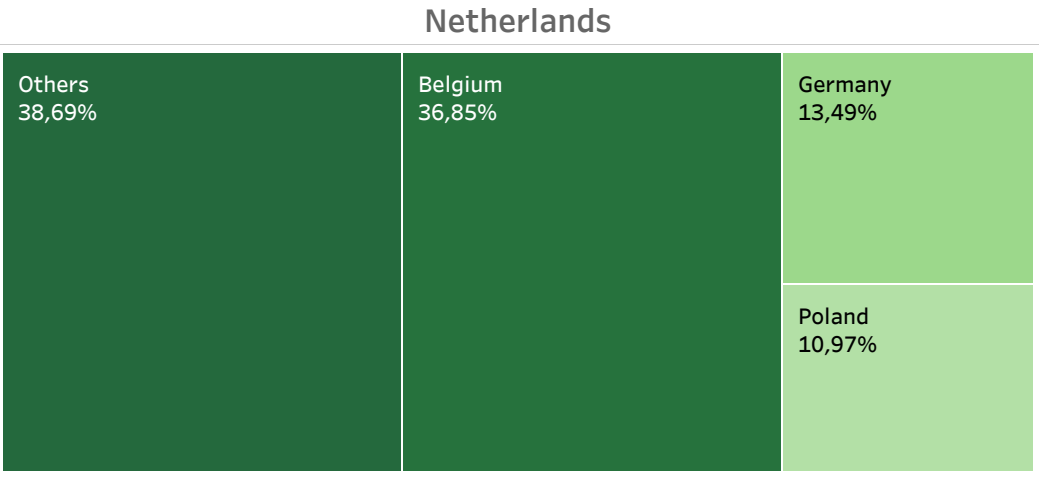
# Supplying Countries to the Most Growing Markets: Country-Specific Data (tons)

This section provides a detailed analysis of the changes in the mix of the supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

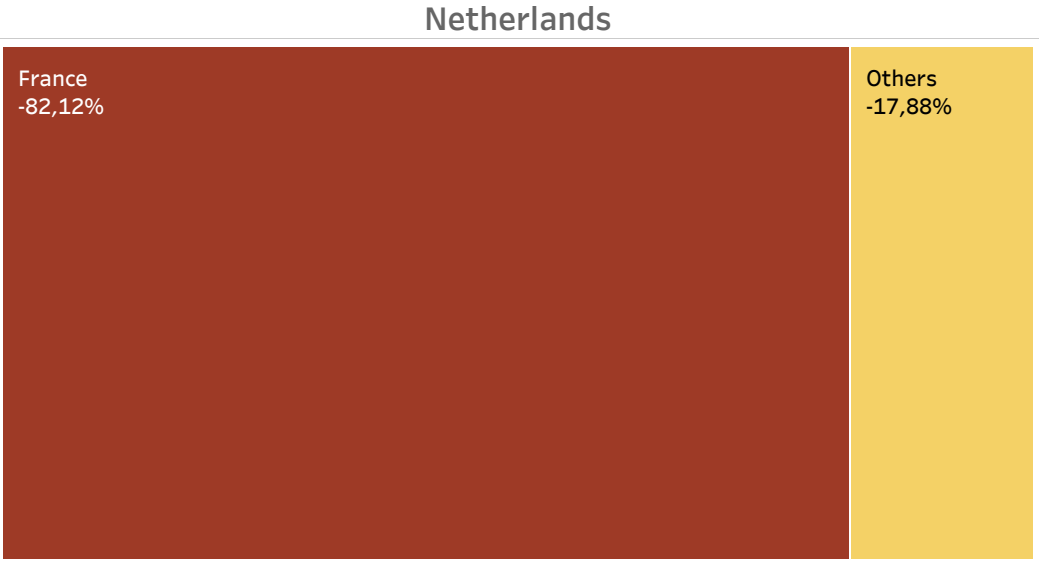
Largest Supplying Countries in LTM (tons)



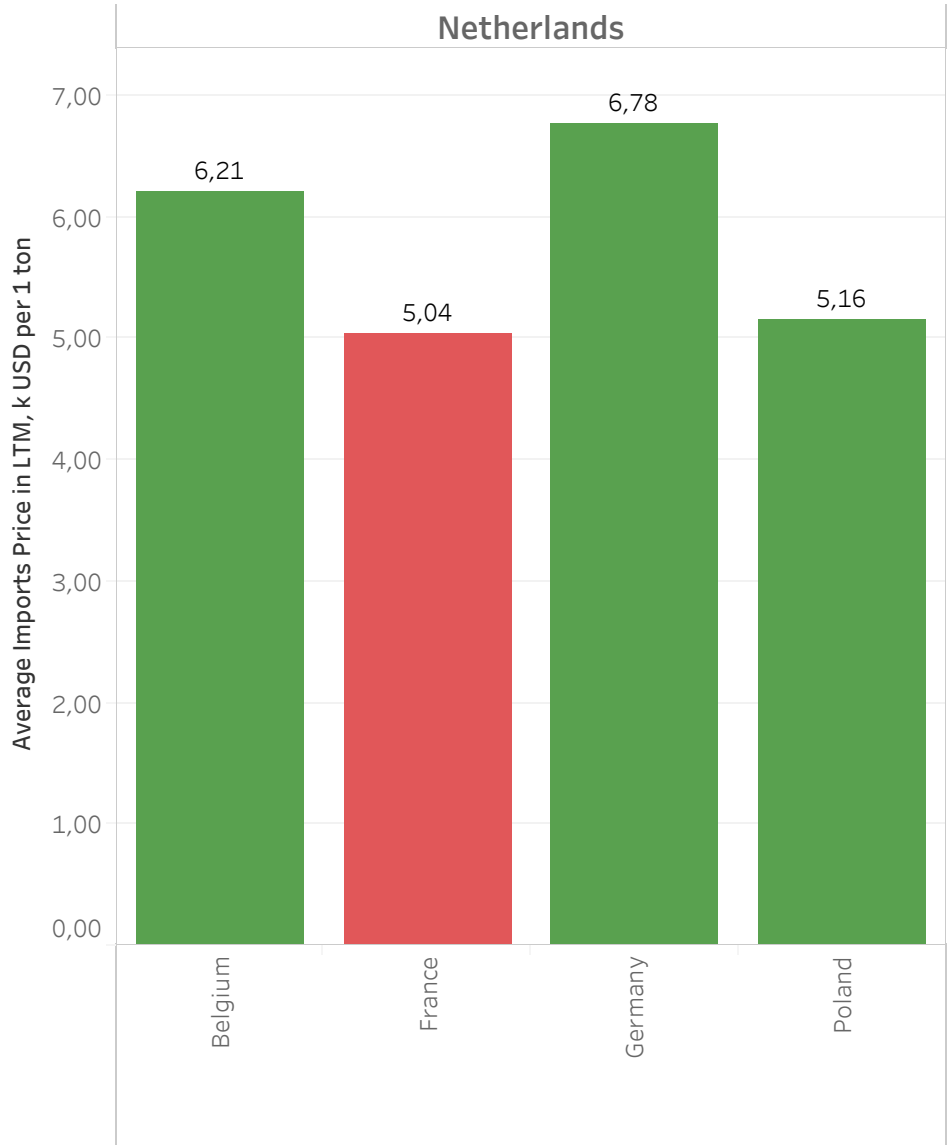
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton

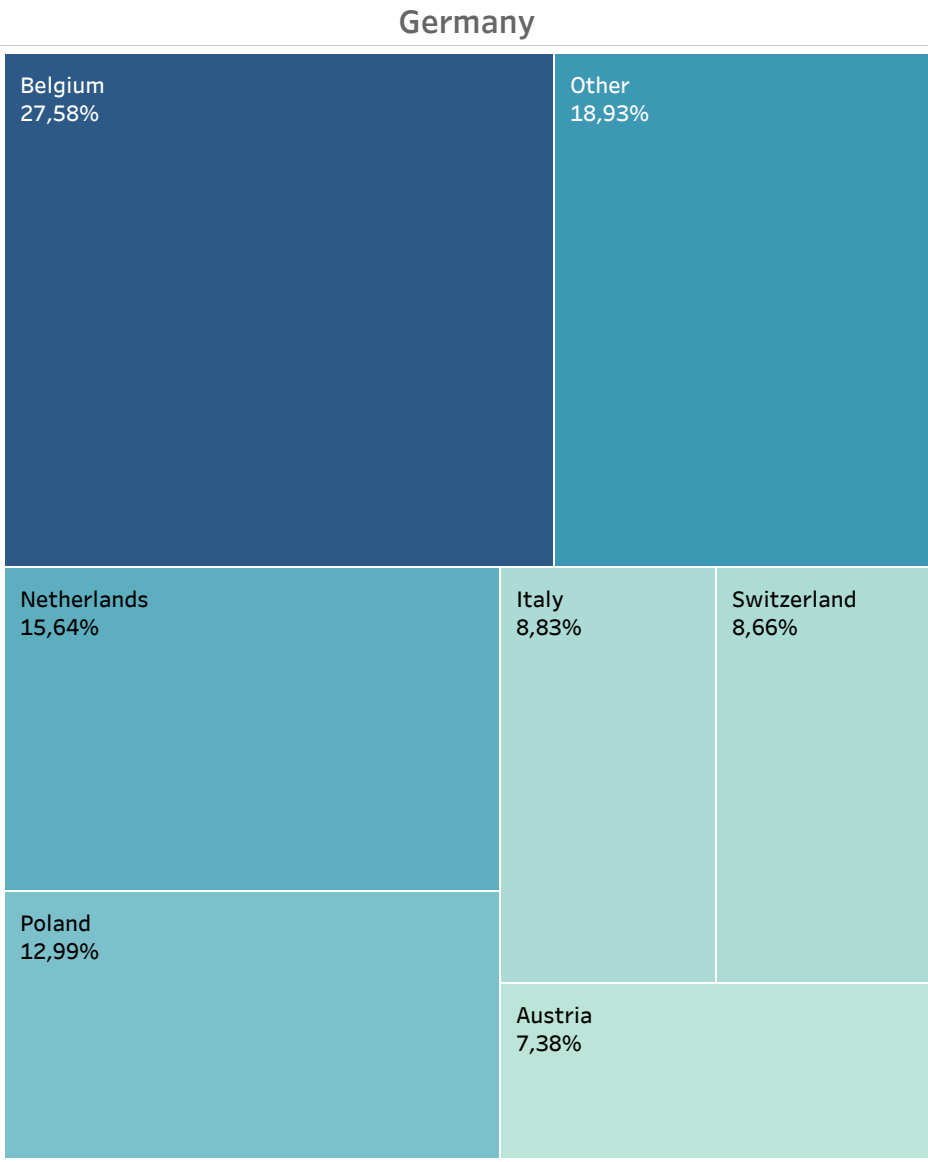




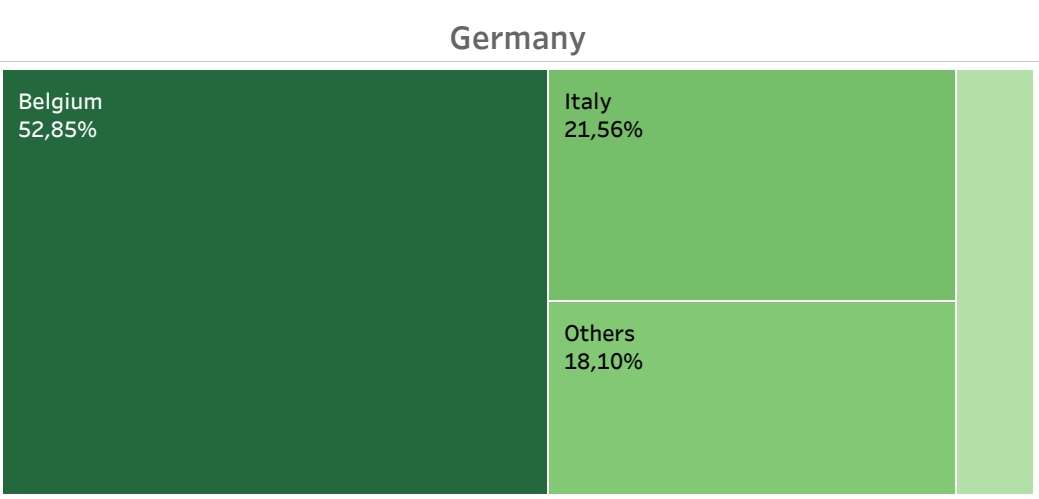
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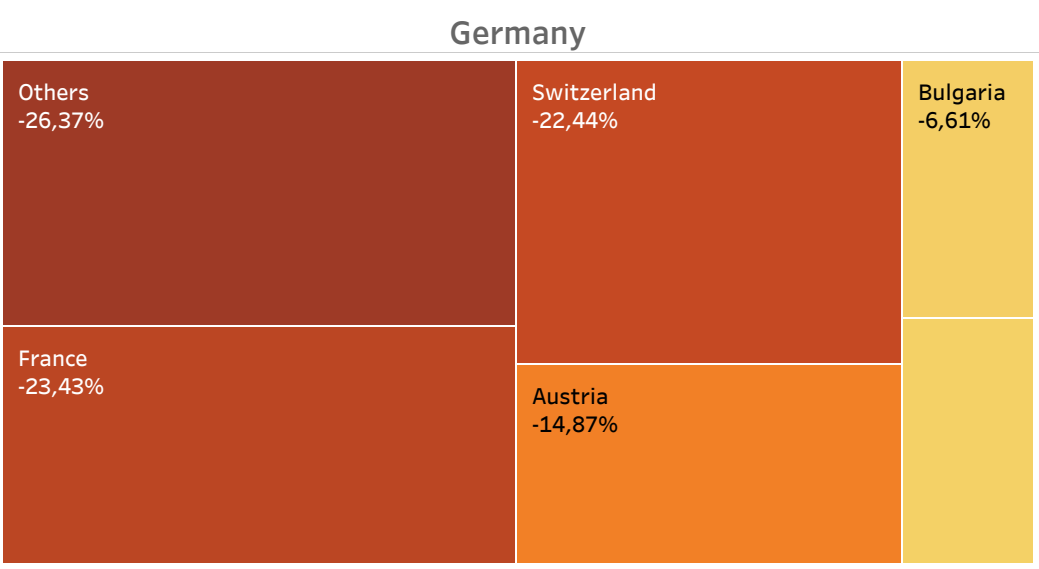
Largest Supplying Countries in LTM (tons)



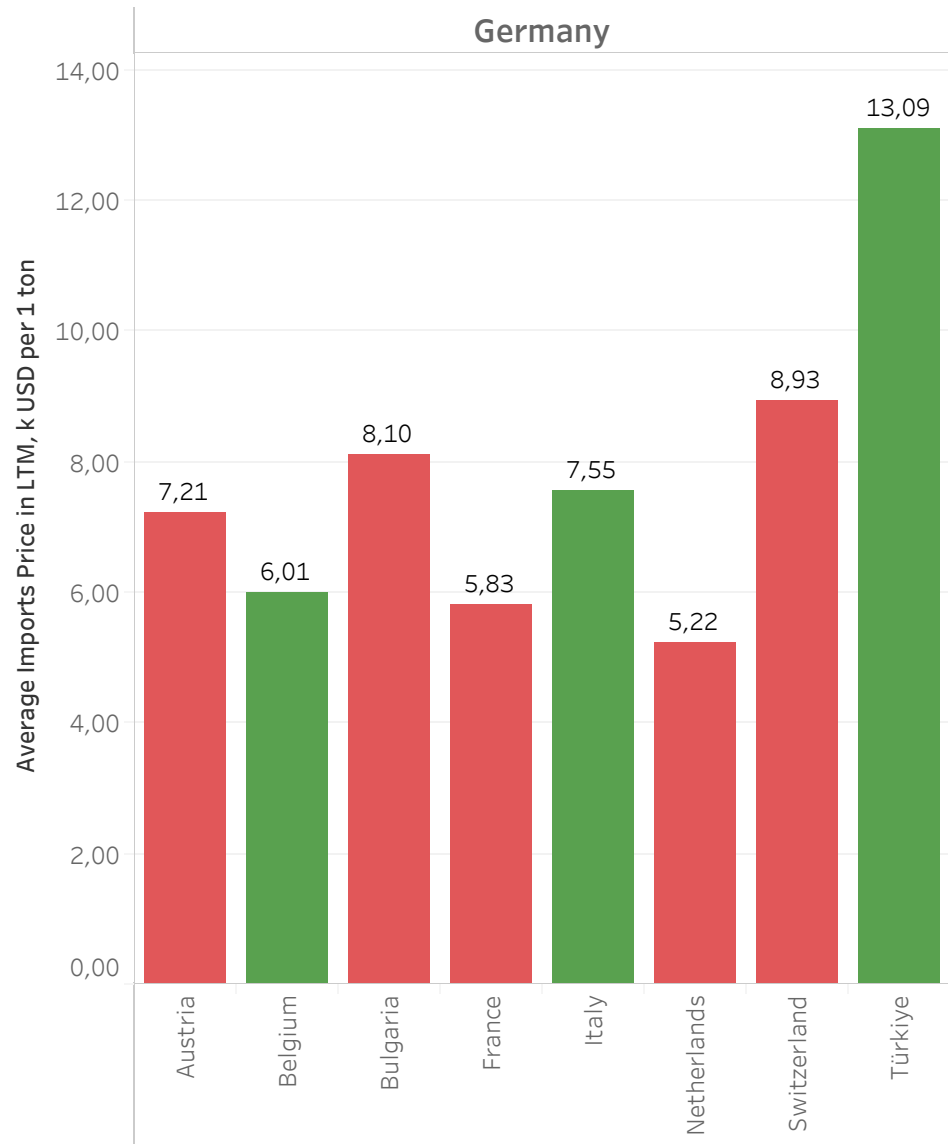
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



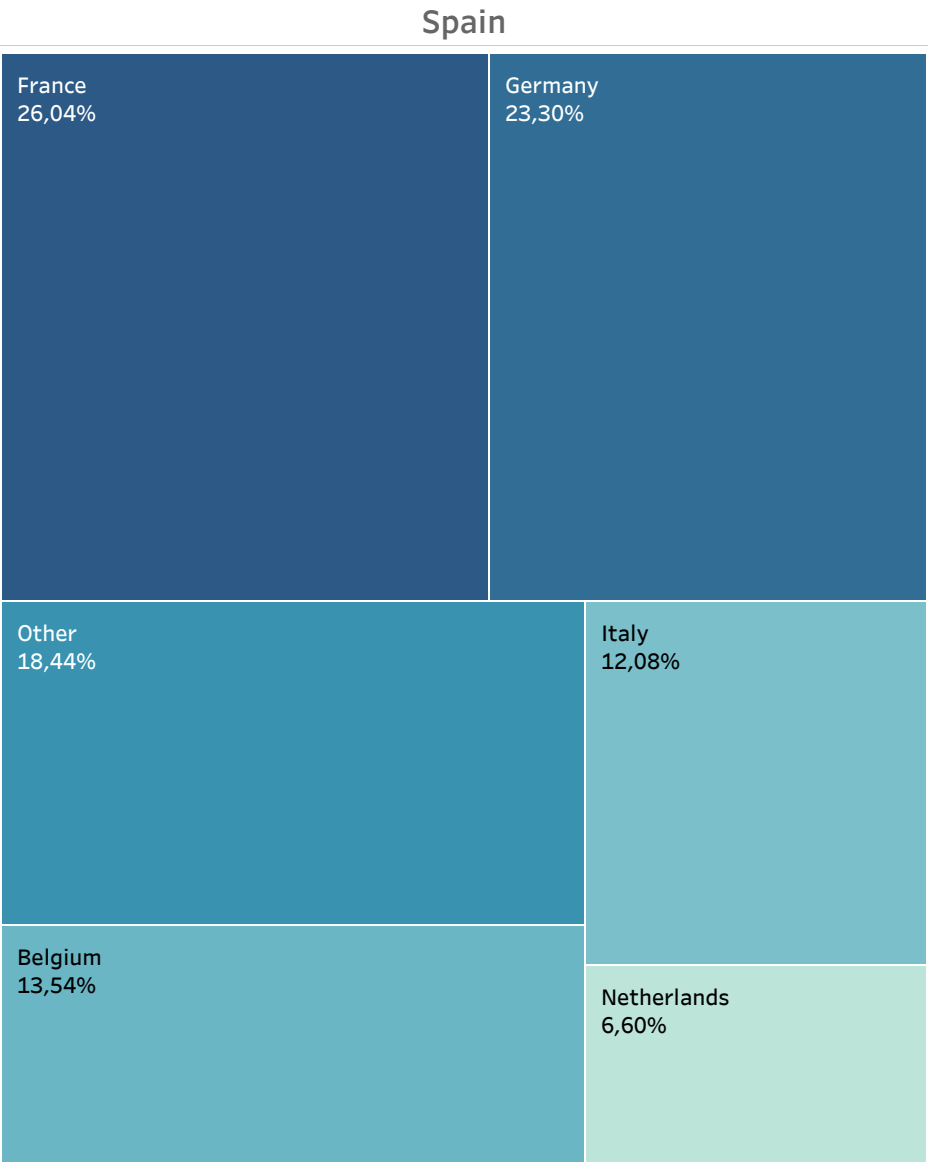
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



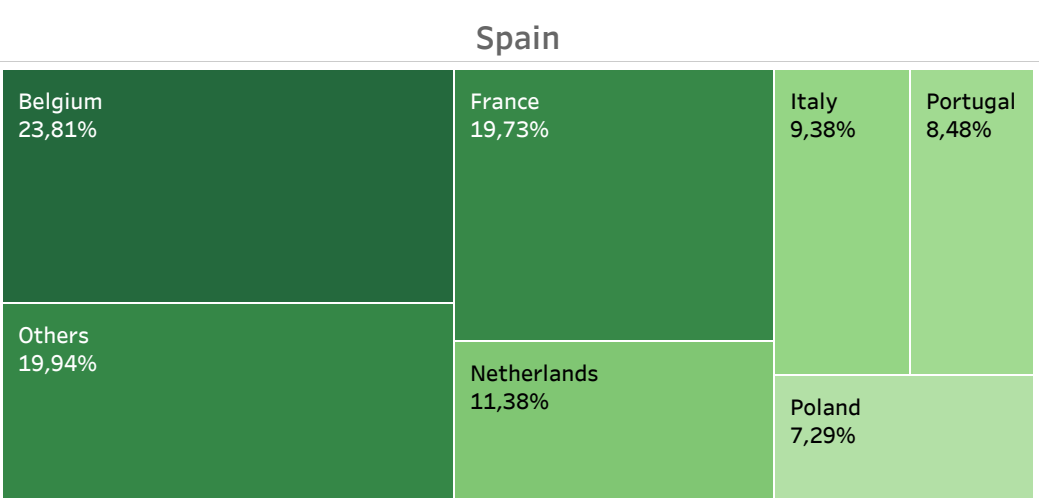
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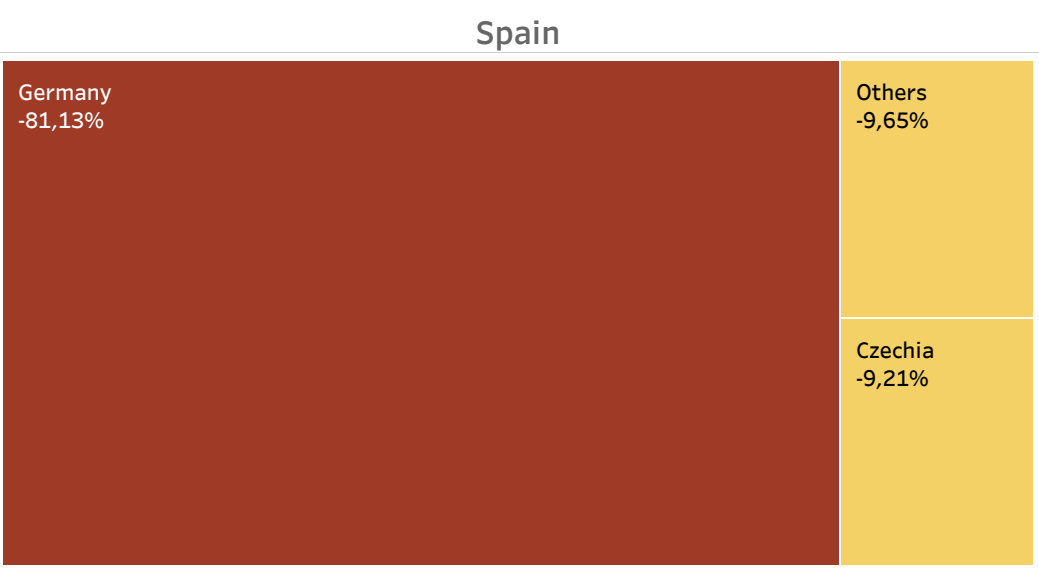
Largest Supplying Countries in LTM (tons)



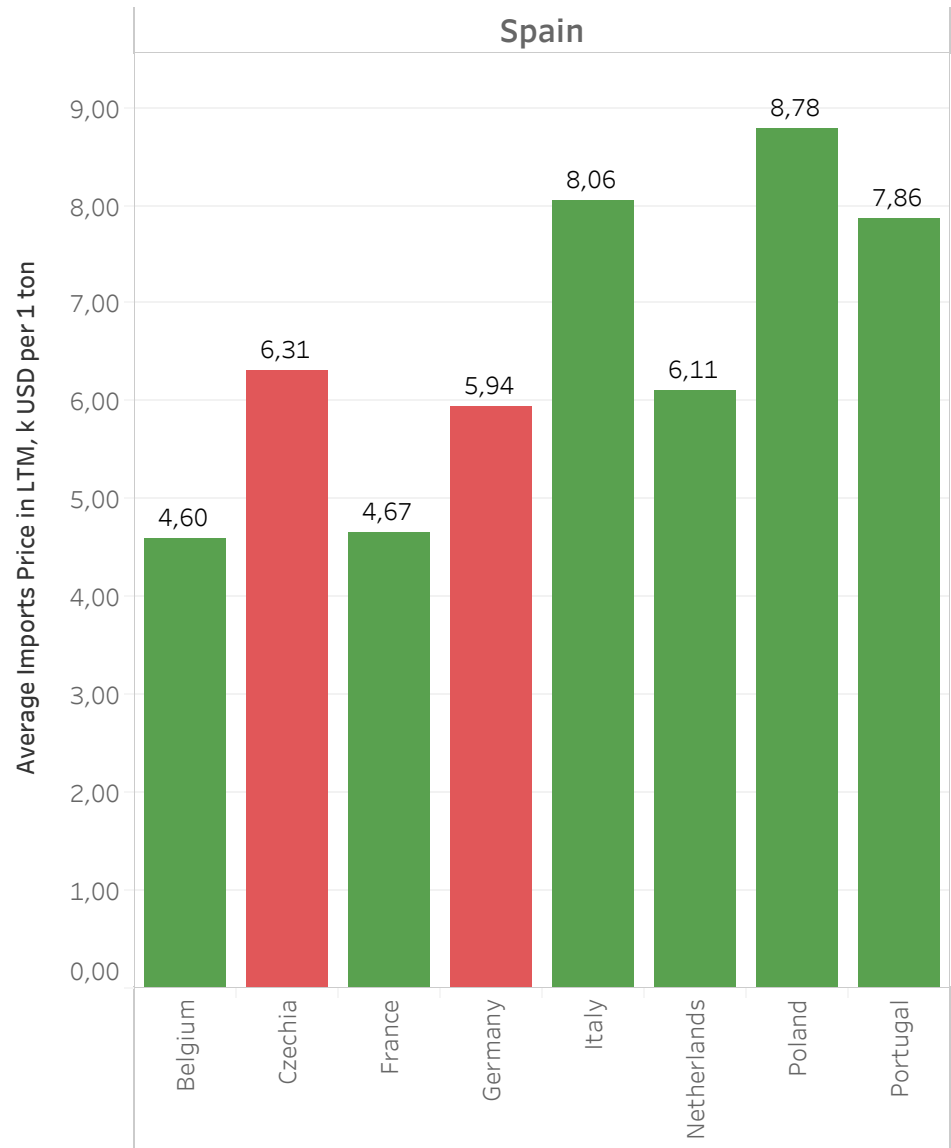
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



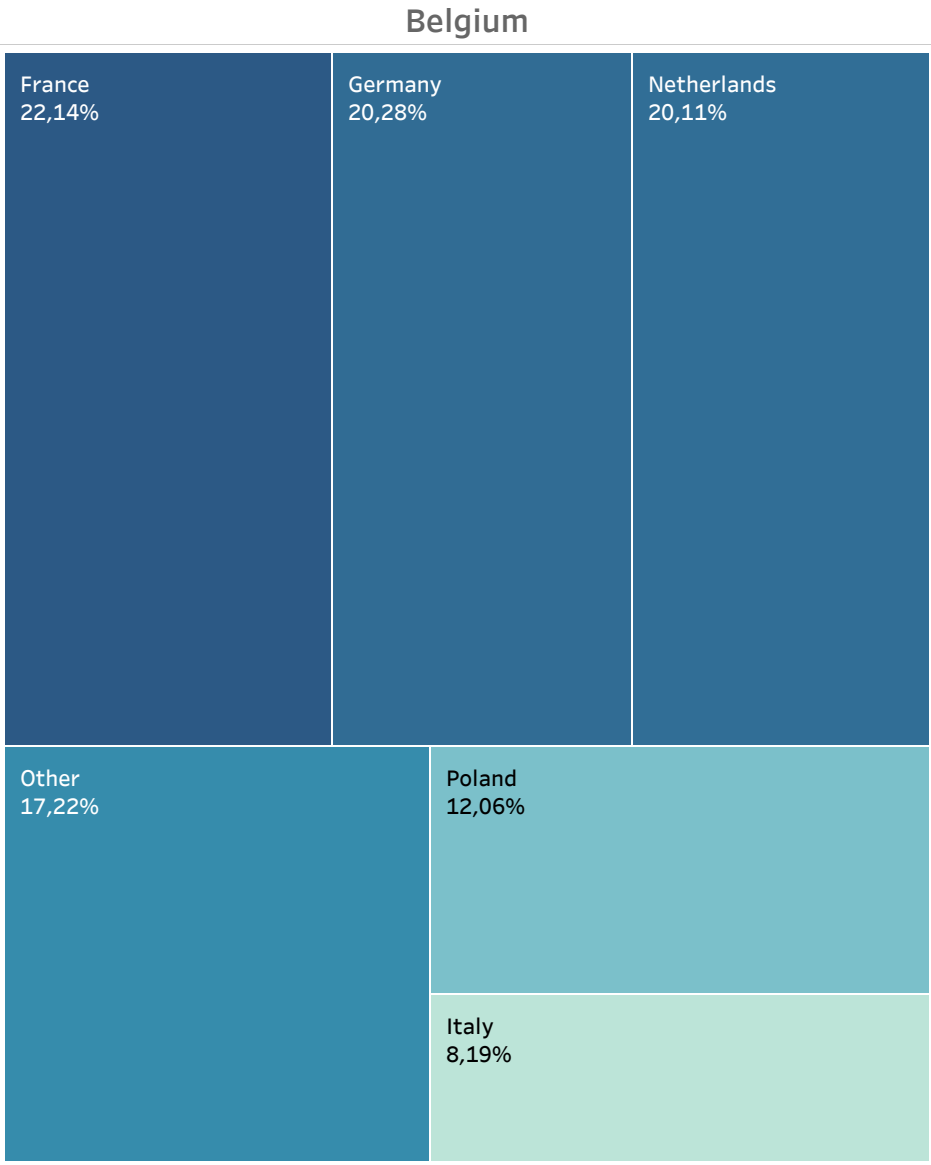
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



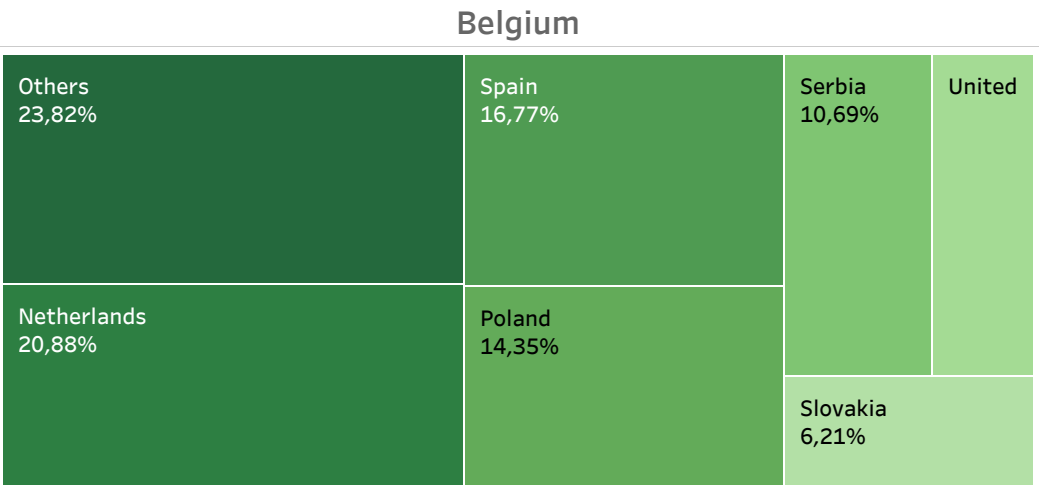
# Supplying Countries to the Most Growing Markets: Country-Specific Data (tons)

This section provides a detailed analysis of the changes in the mix of the supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

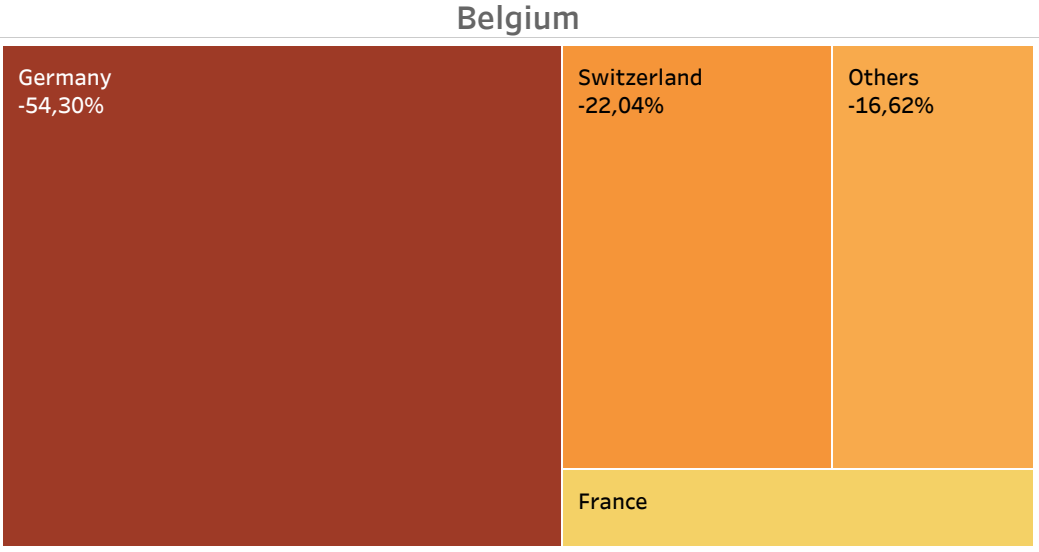
Largest Supplying Countries in LTM (tons)



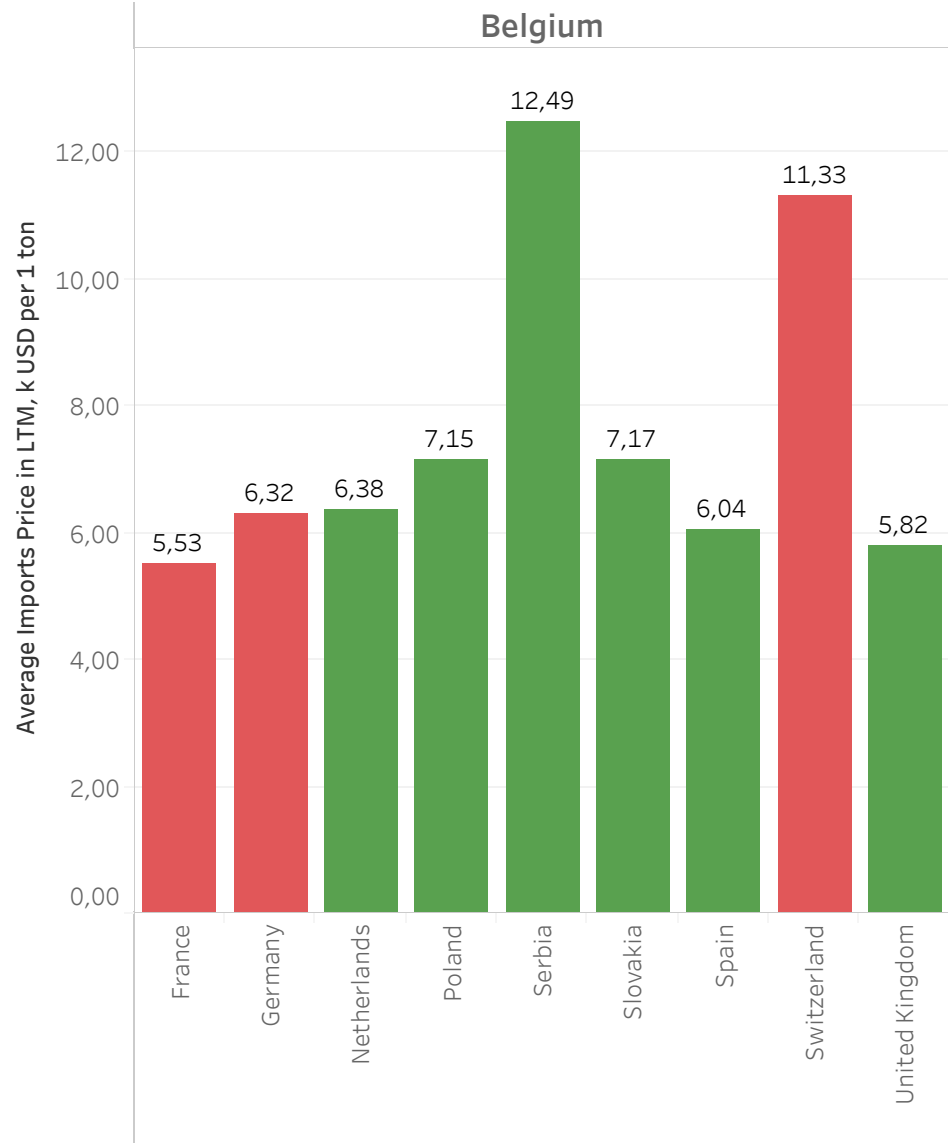
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



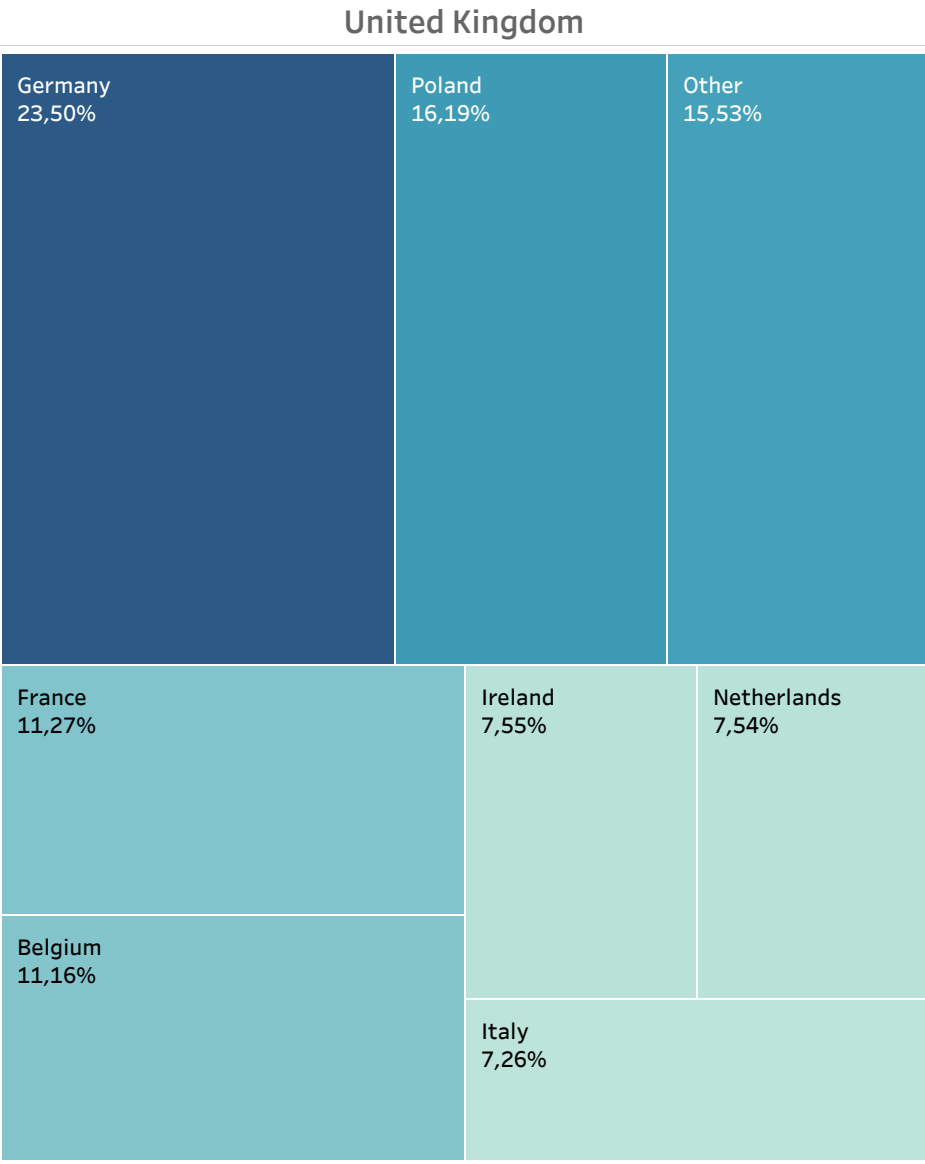
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



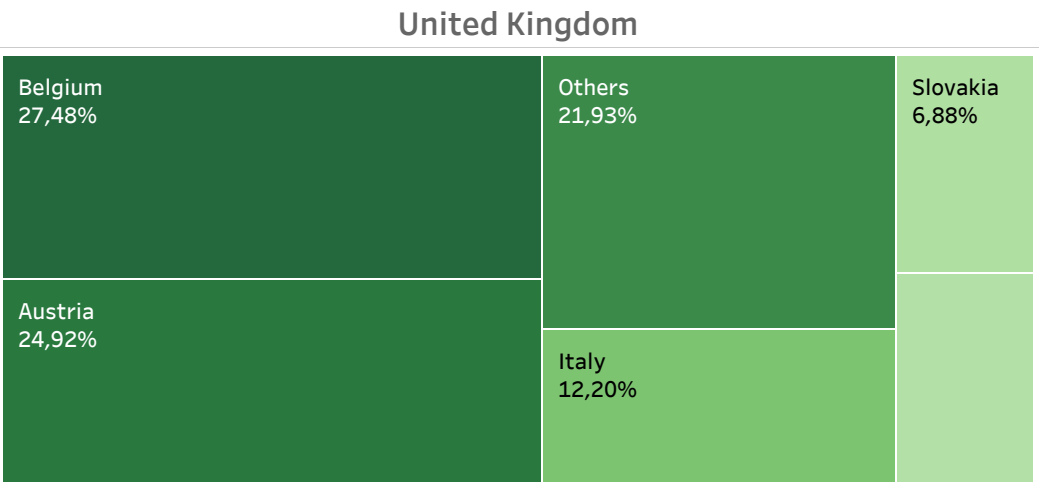
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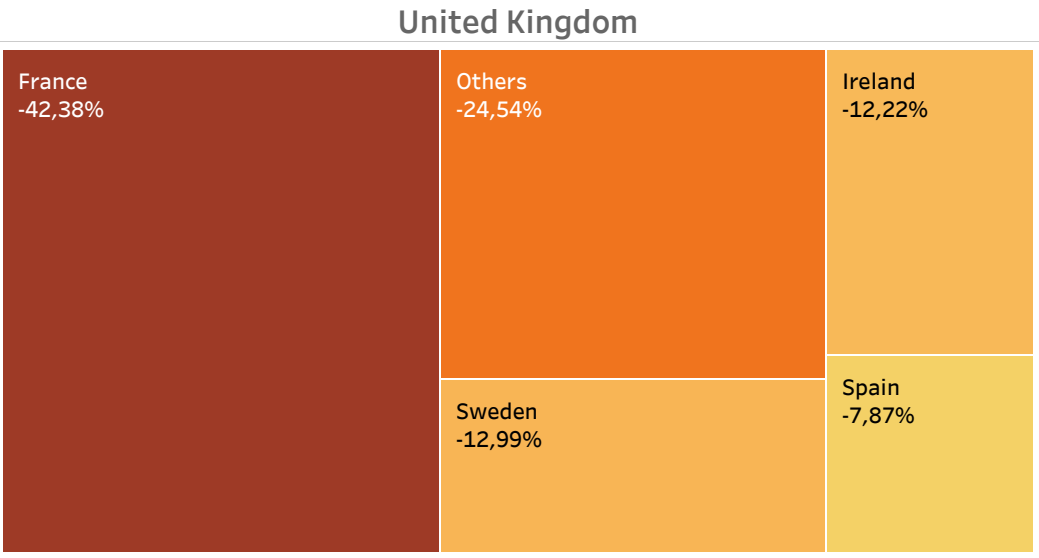
Largest Supplying Countries in LTM (tons)



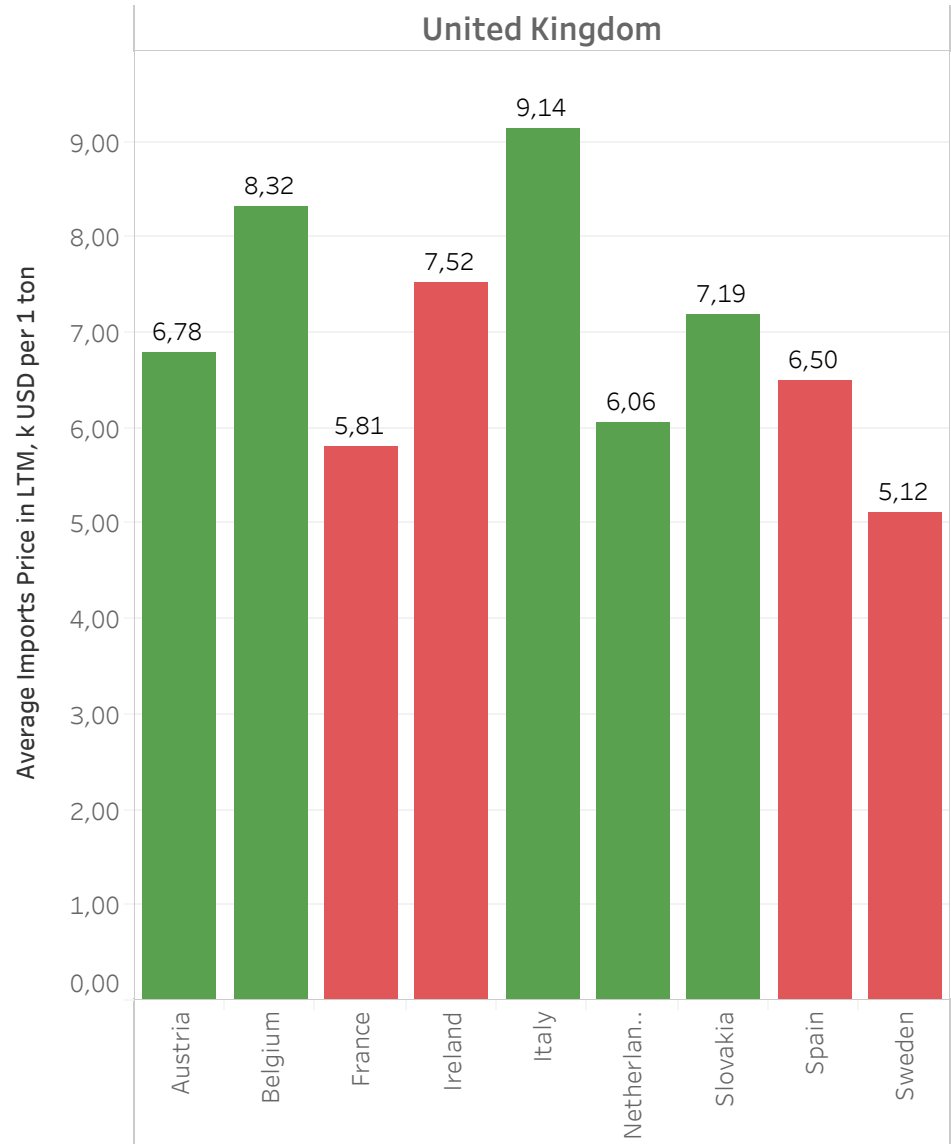
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



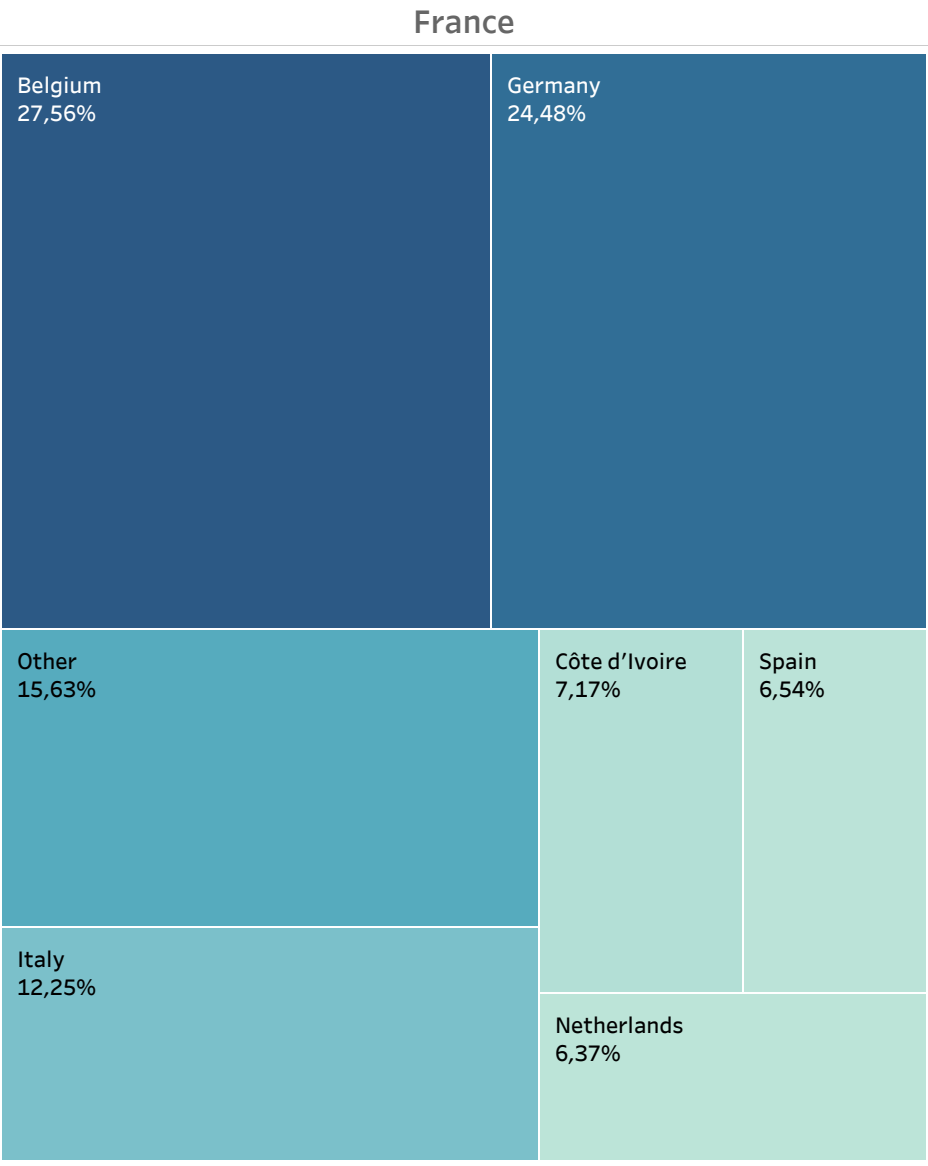
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



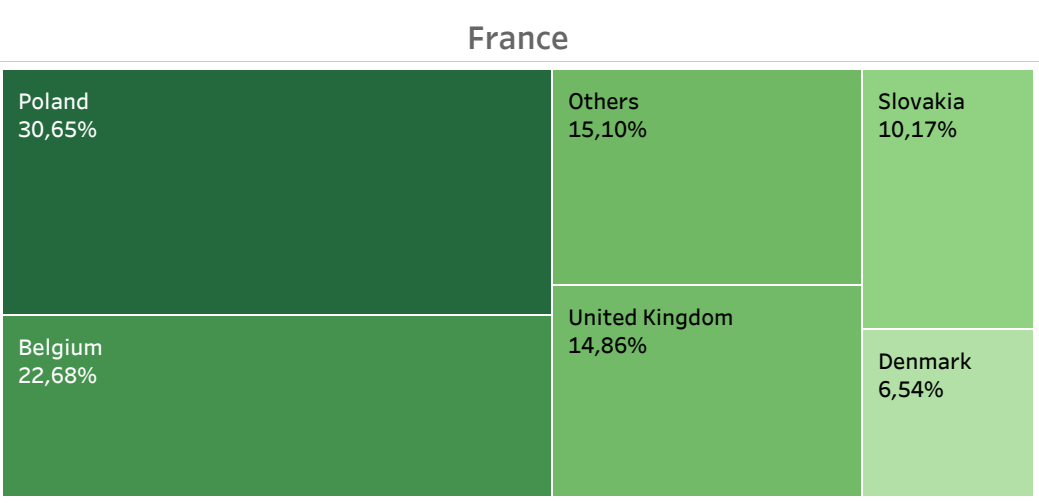
# Supplying Countries to the Most Declining Markets: Country-Specific Data (tons)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

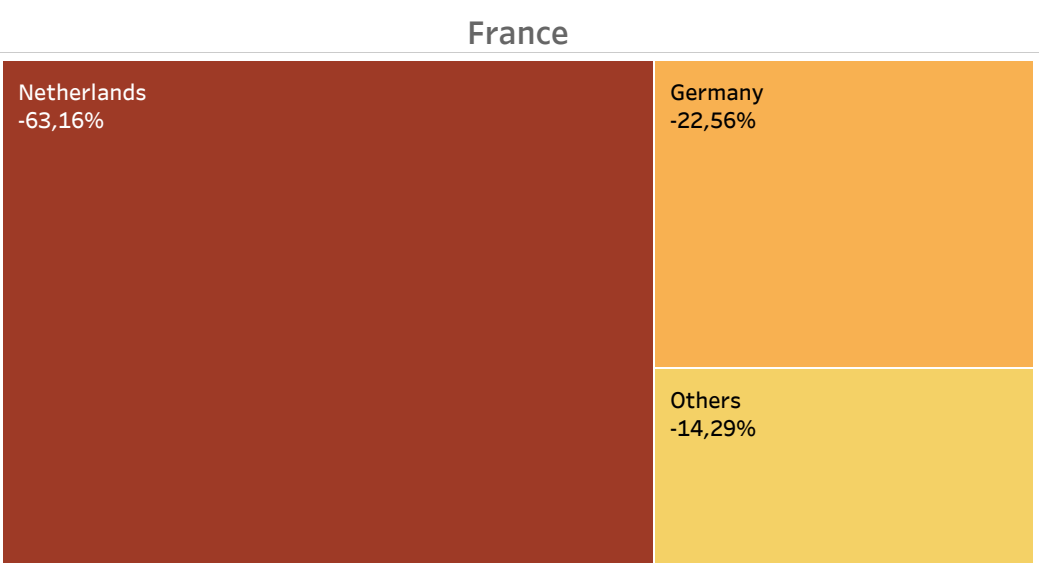
Largest Supplying Countries in LTM (tons)



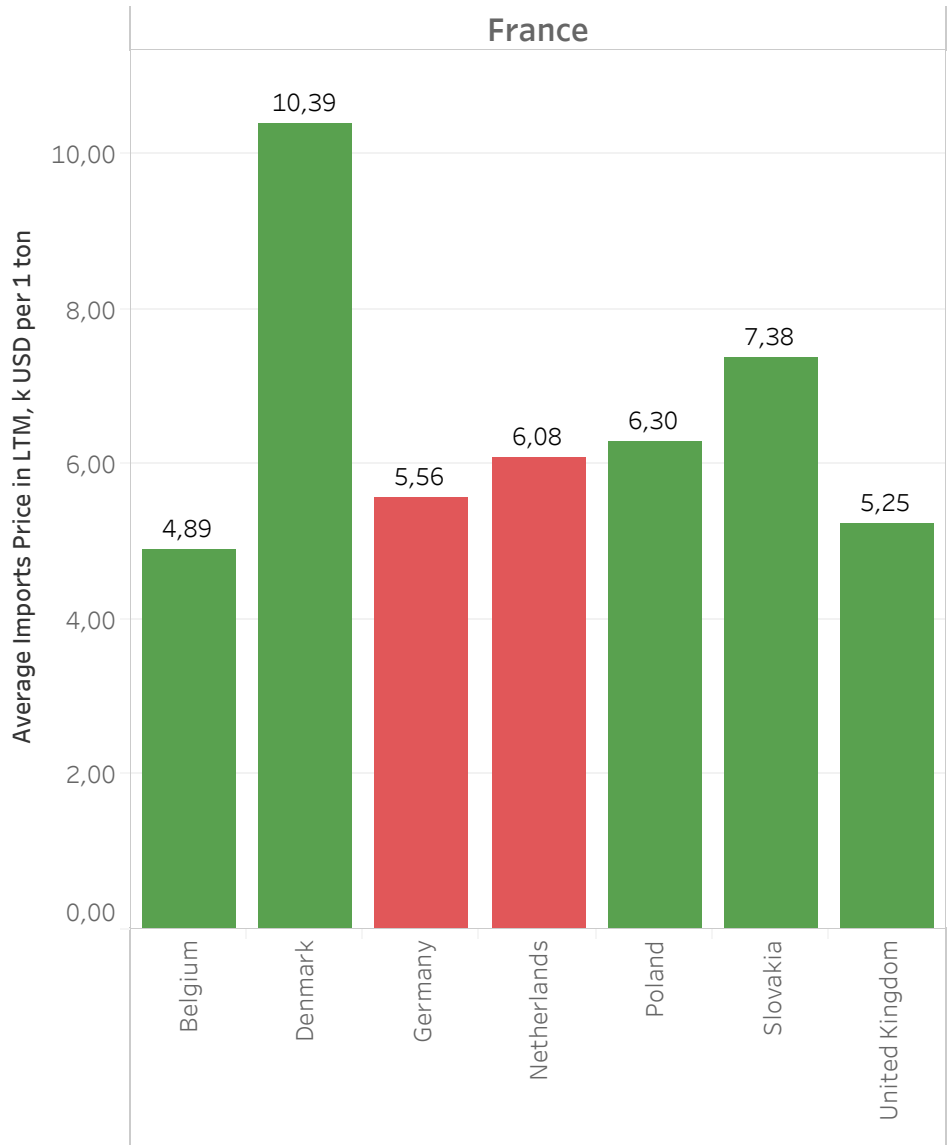
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



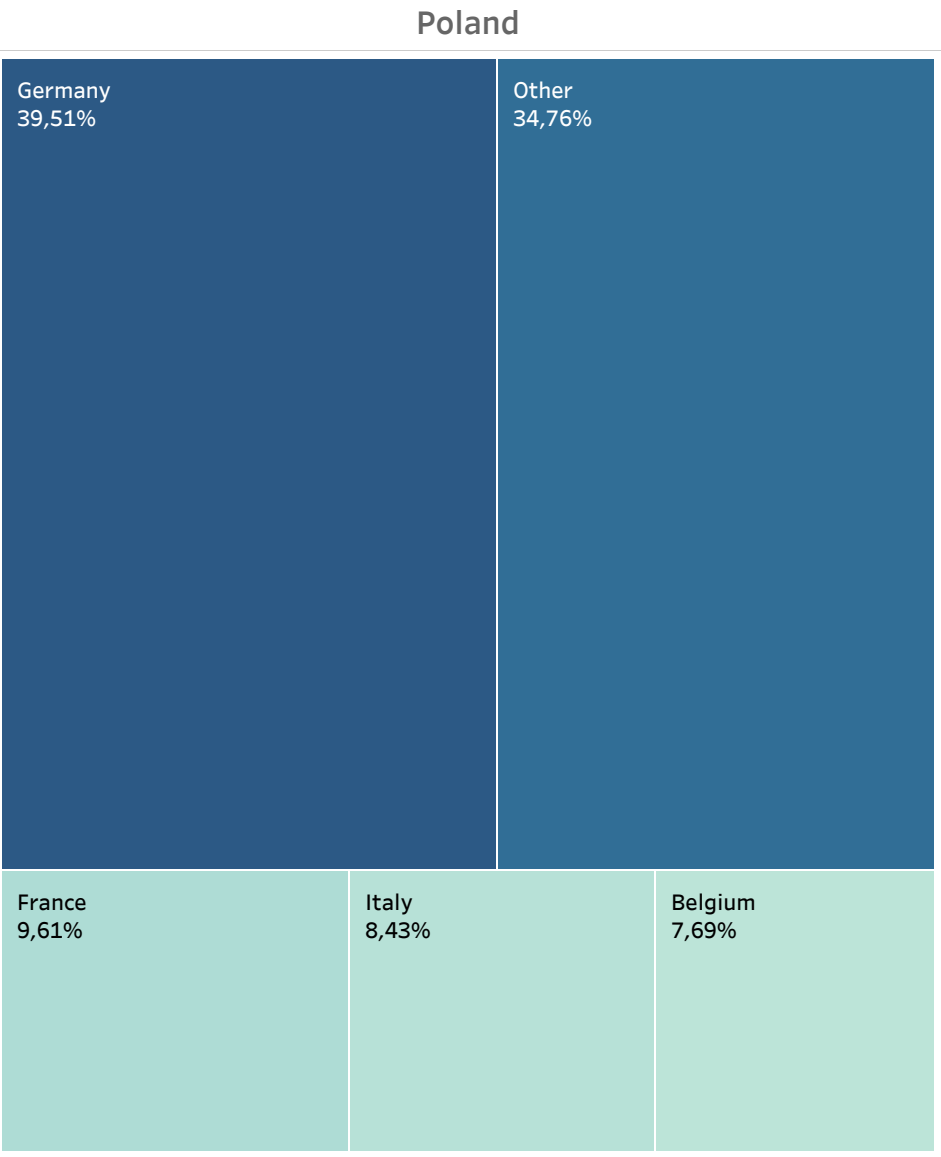
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



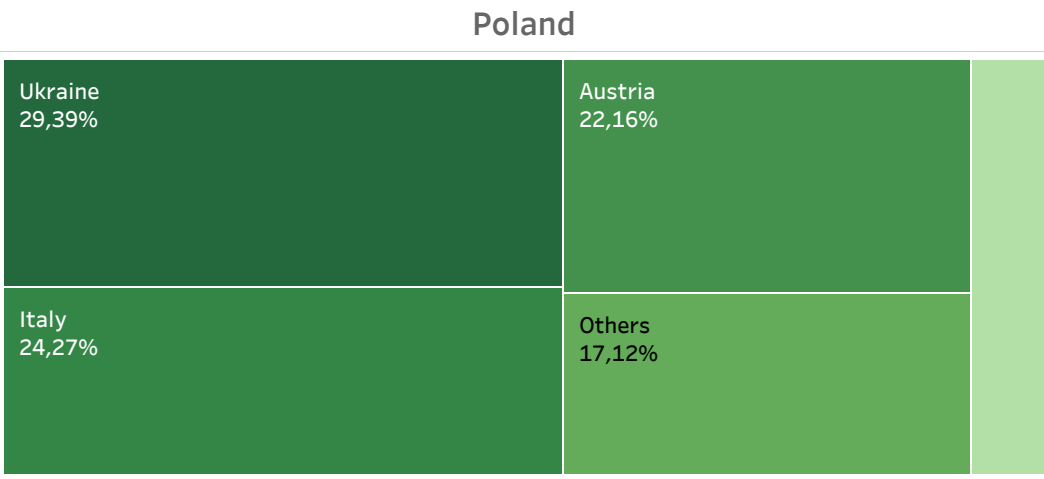
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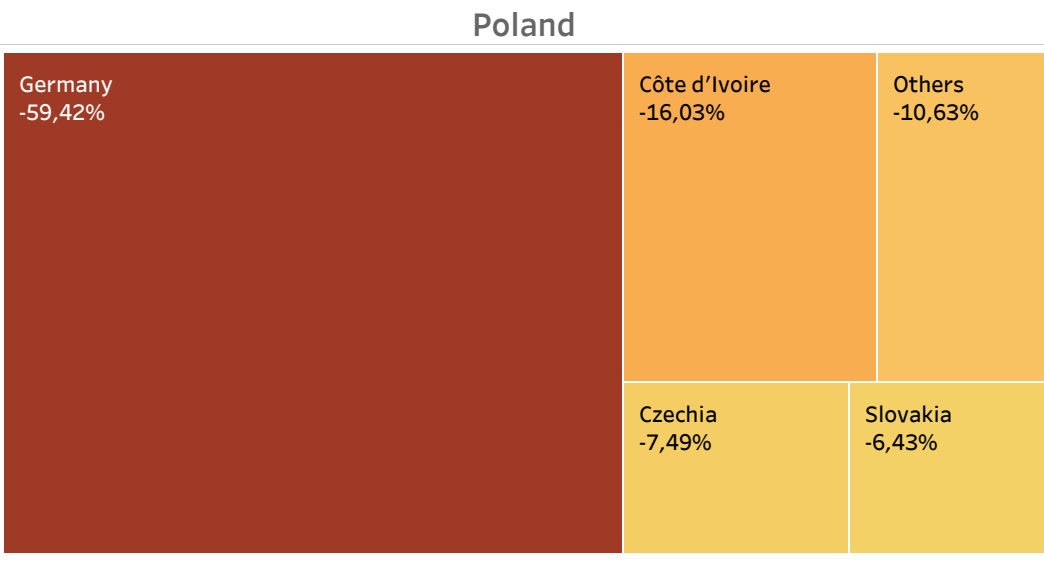
Largest Supplying Countries in LTM (tons)



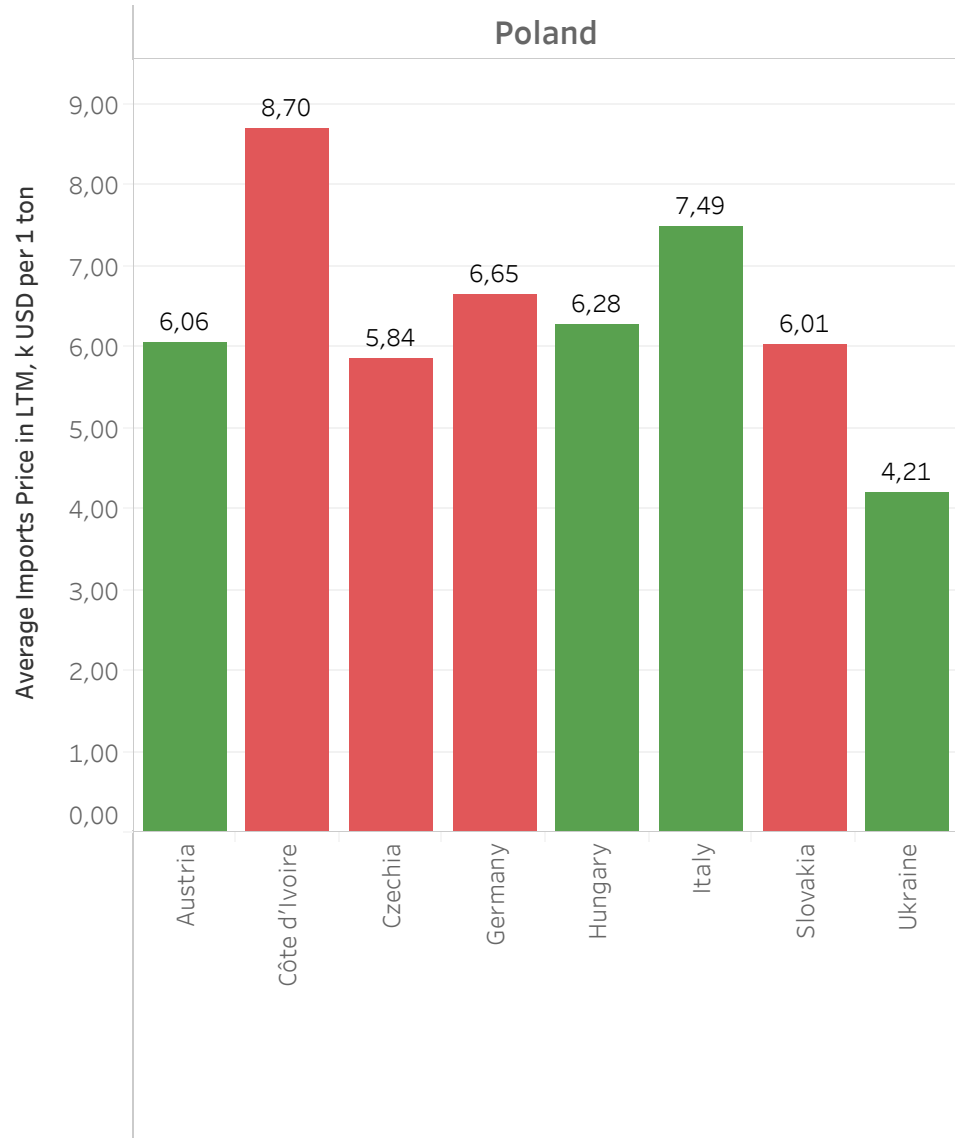
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



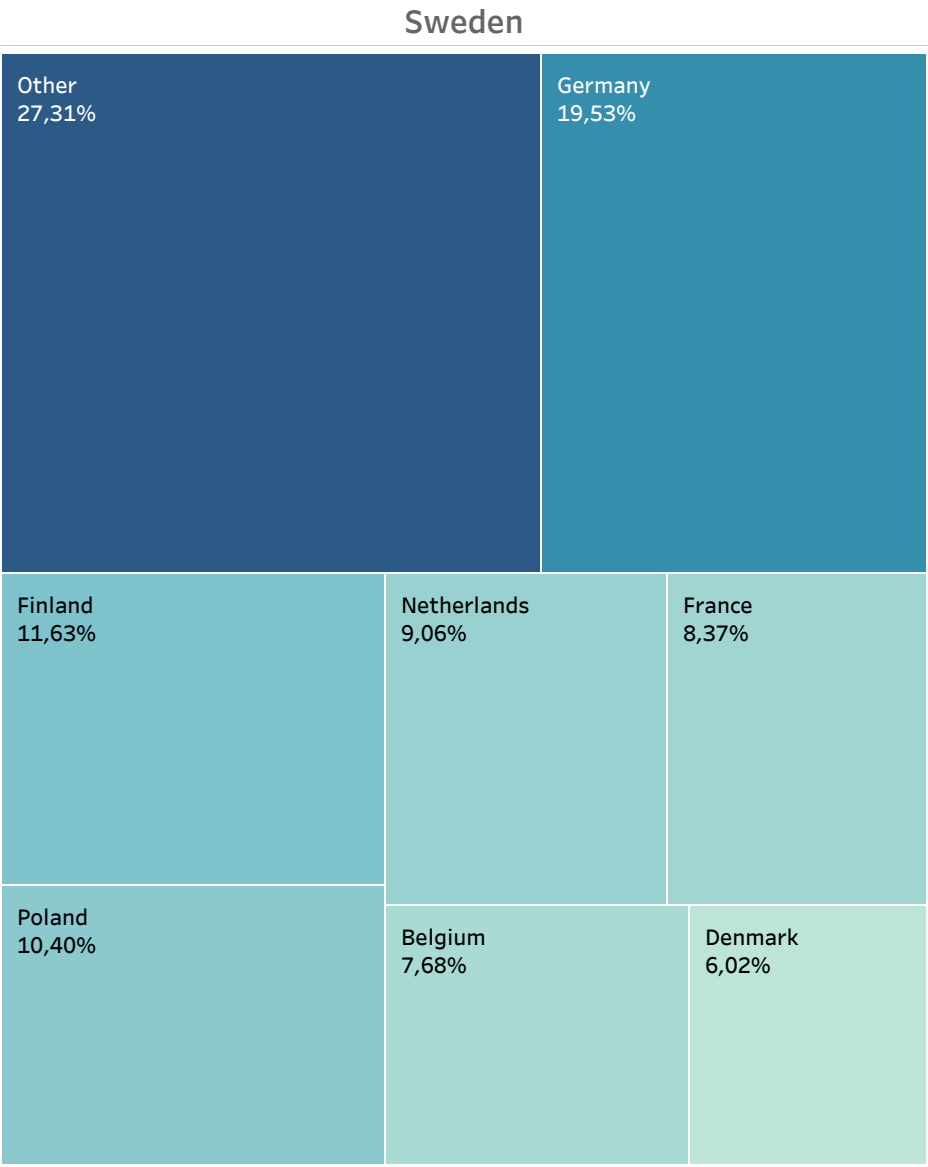
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



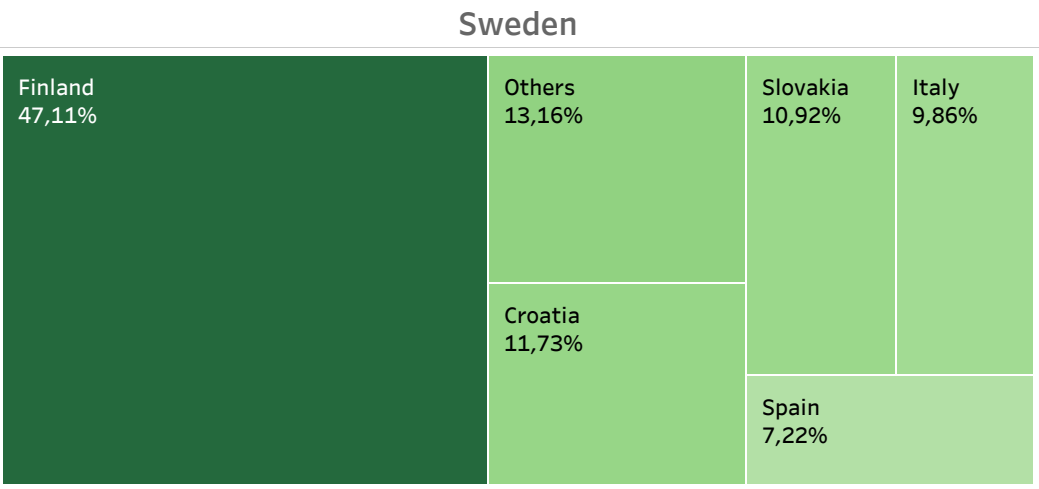
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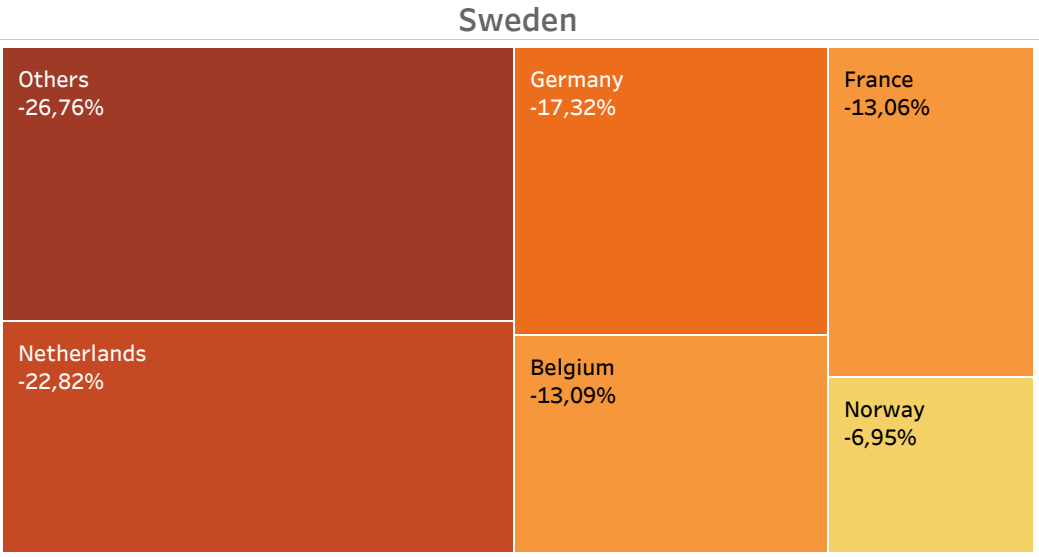
Largest Supplying Countries in LTM (tons)



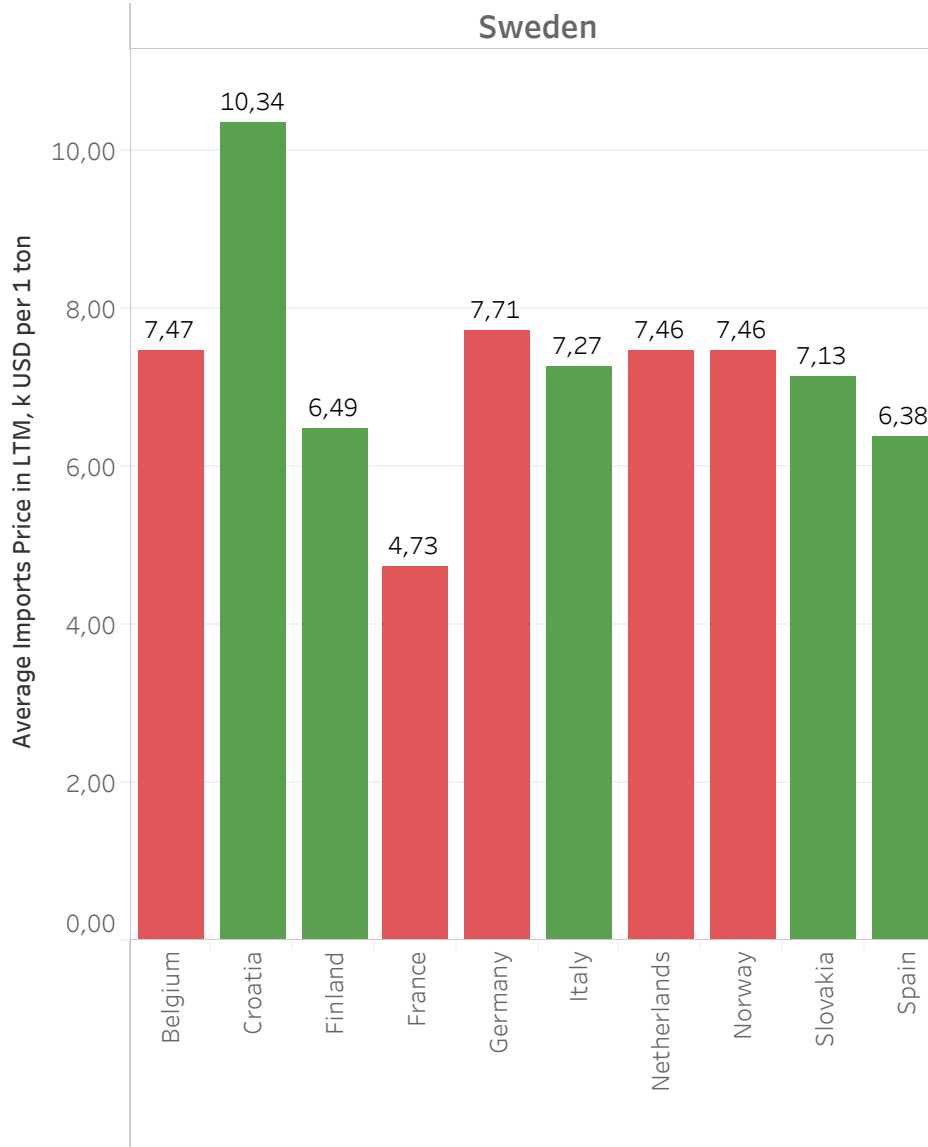
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



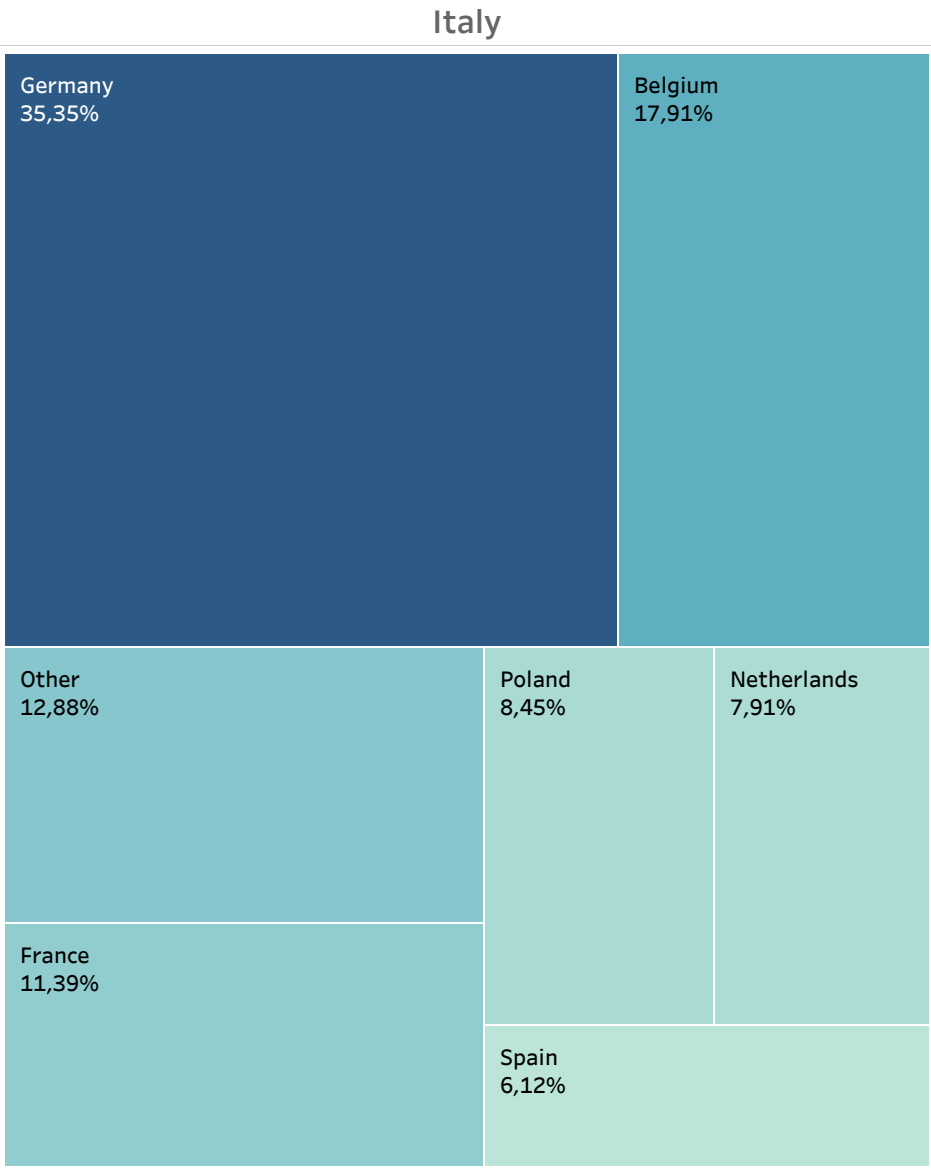
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



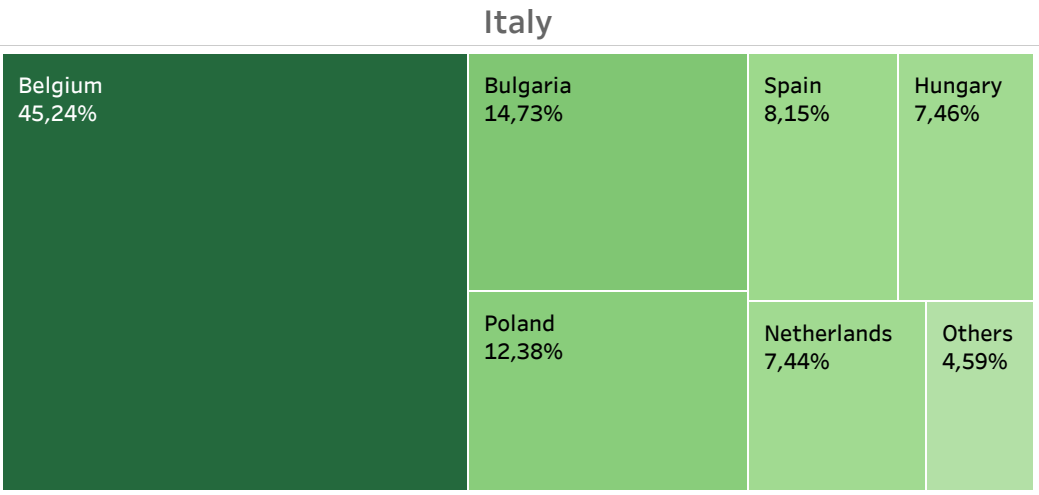
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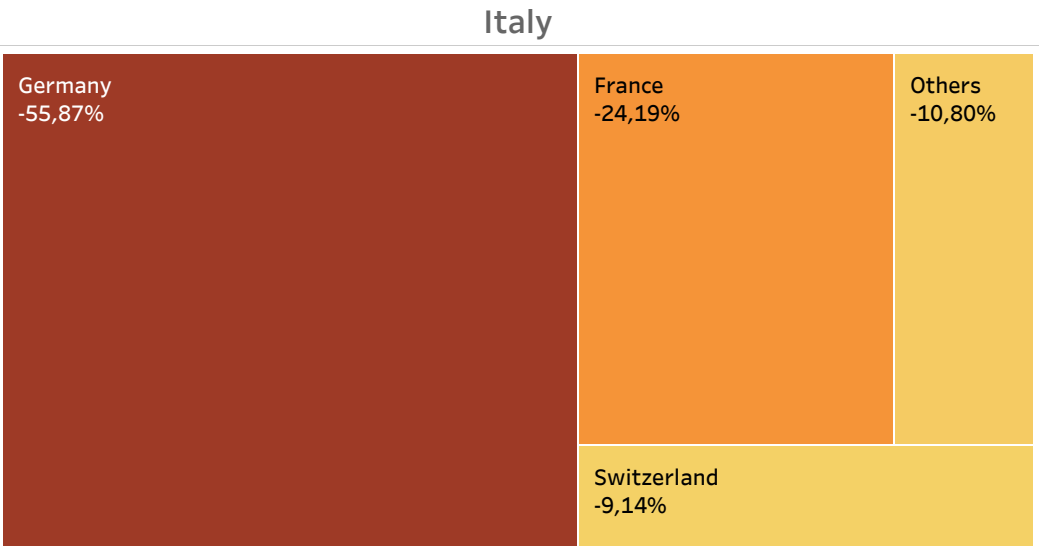
Largest Supplying Countries in LTM (tons)



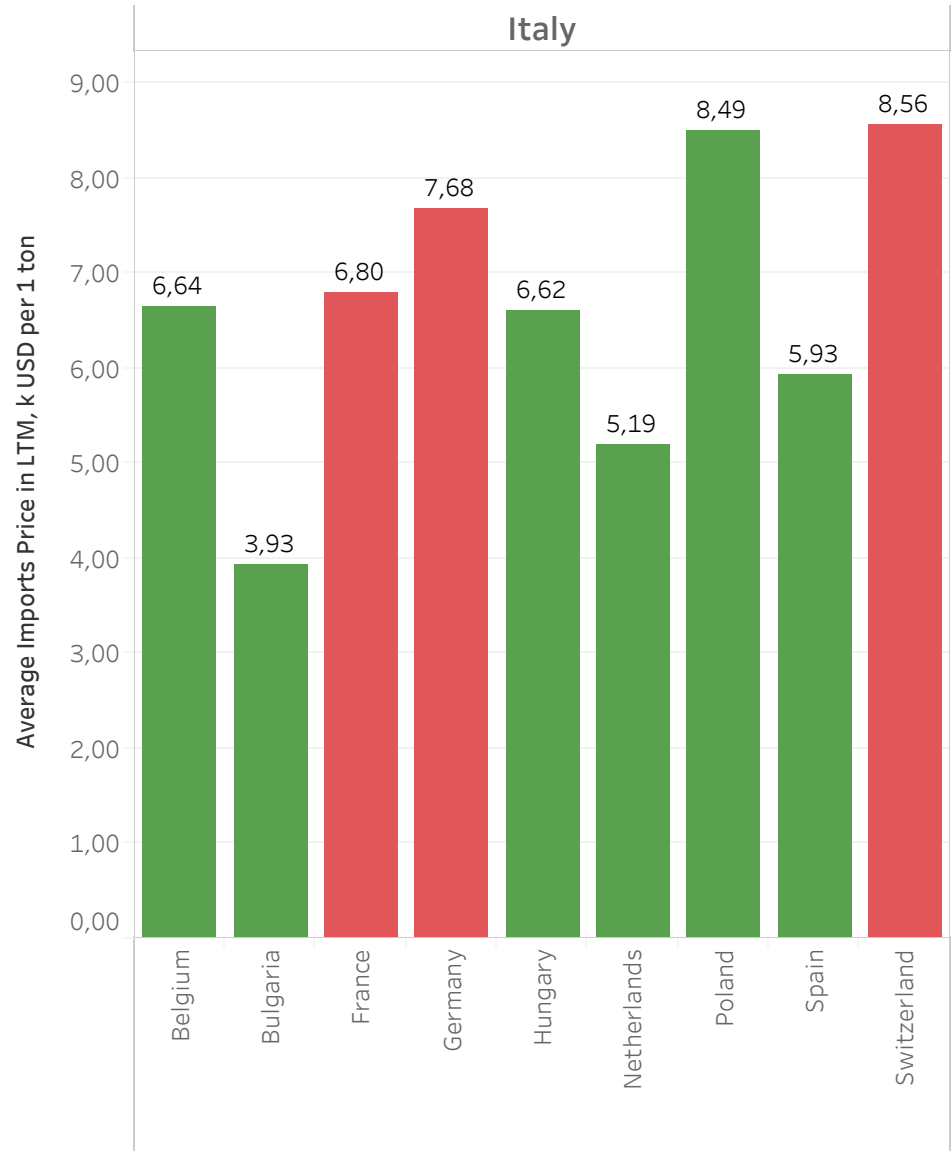
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton

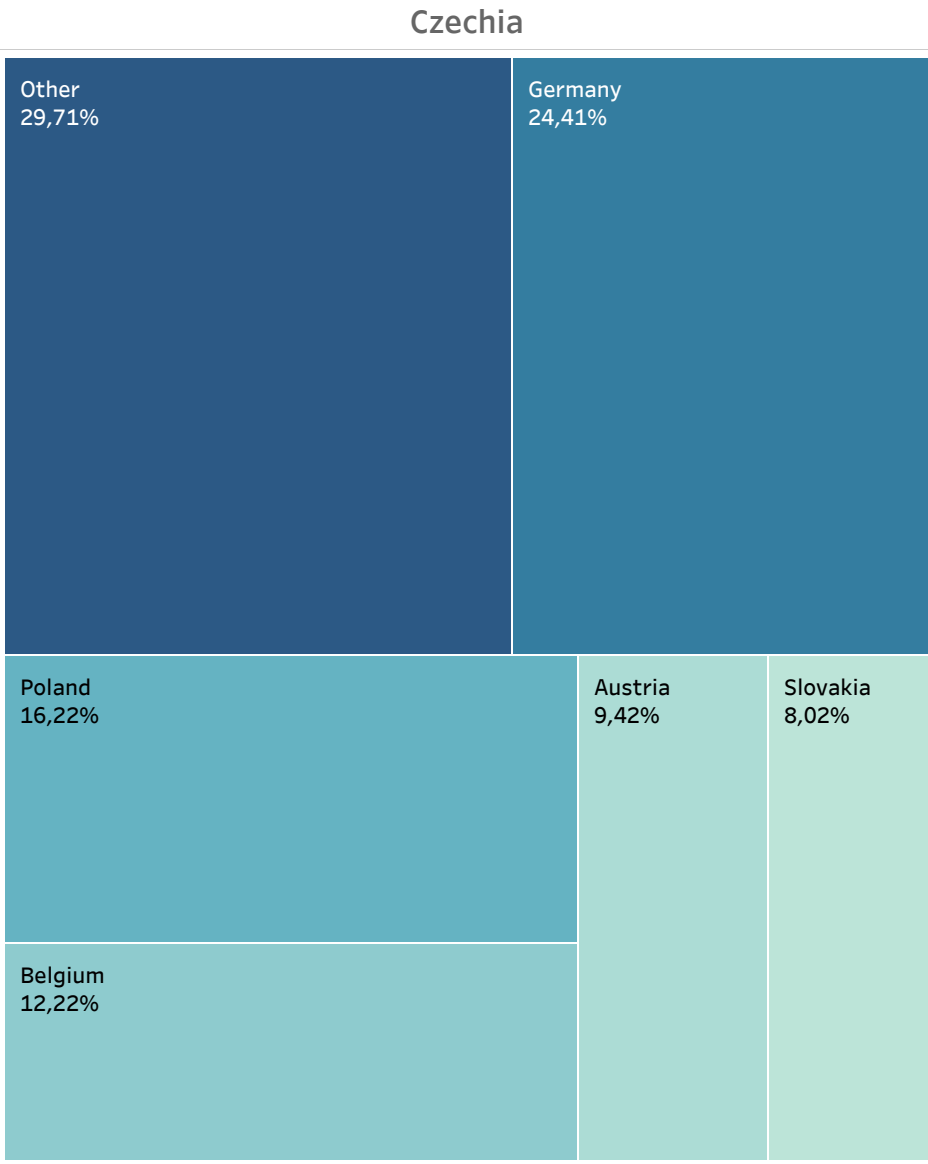




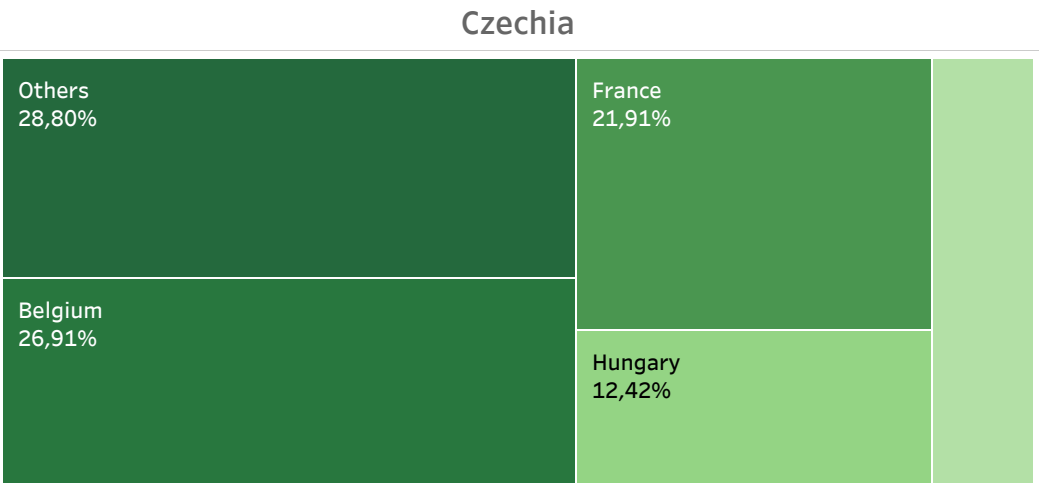
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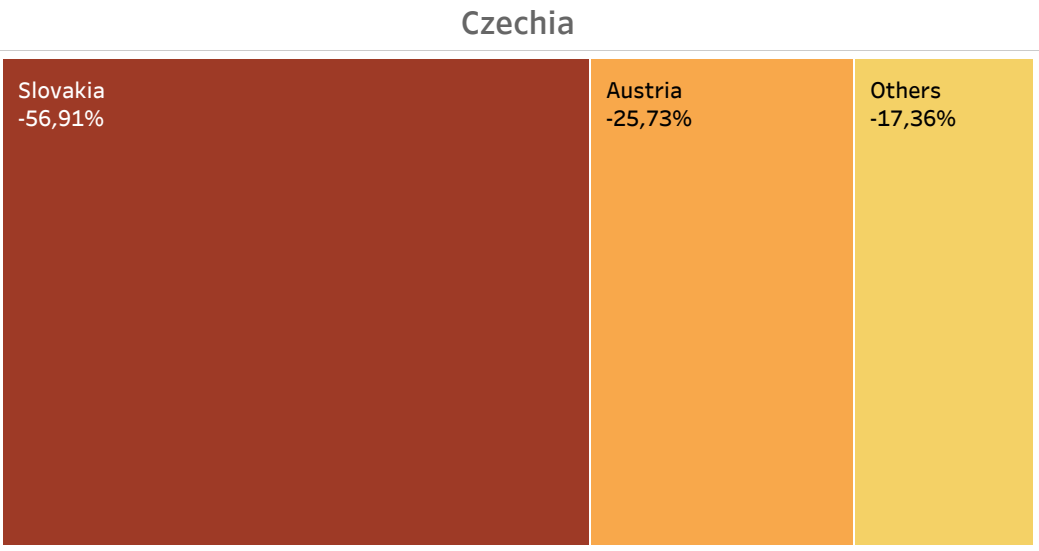
Largest Supplying Countries in LTM (tons)



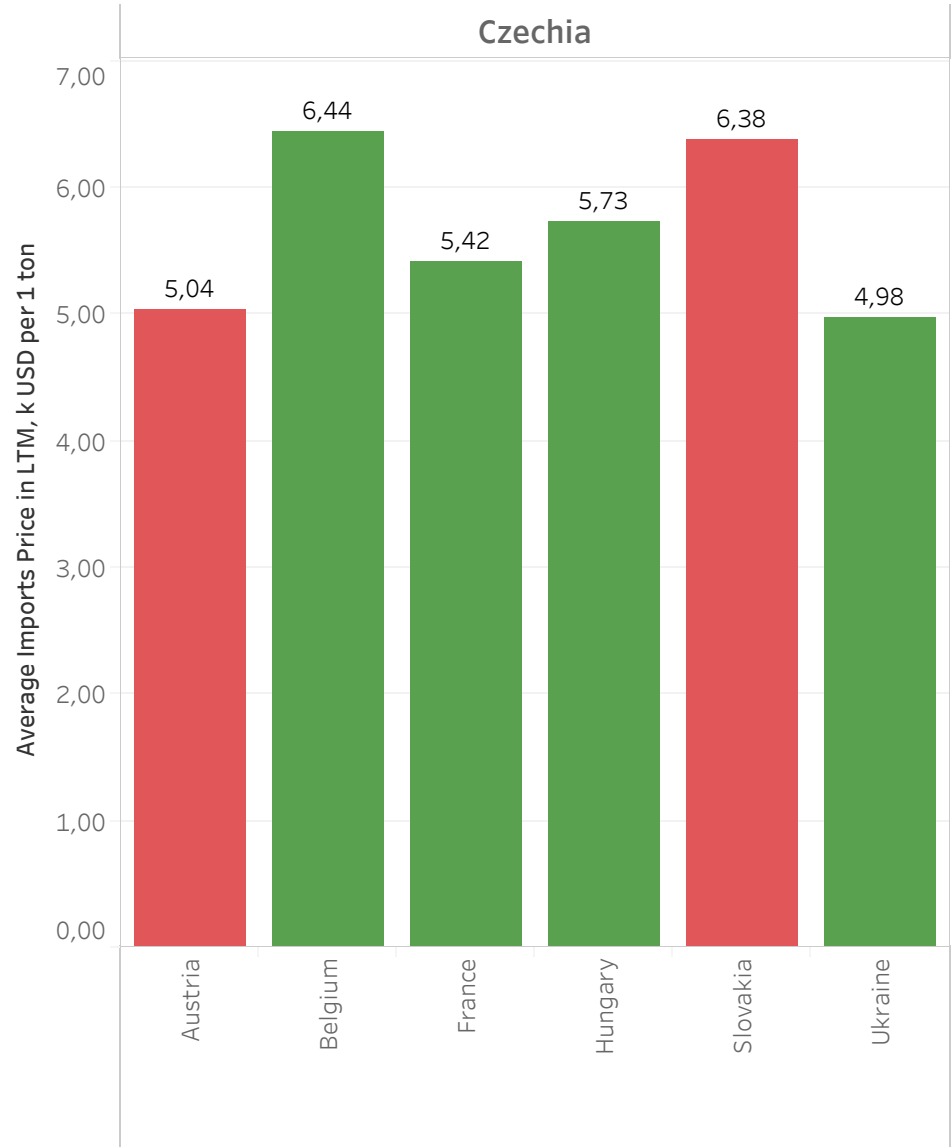
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



# Competition Winners and Losers Among Supplying Countries: US \$

The subsequent sections of the Report focus on key supplying countries (exporters) that have experienced the most significant increases or decreases in their supplies to the countries analyzed during the LTM period. The first part of the analysis is based on supply values, expressed in US \$. Both groups of supplying countries are presented in the tables below.

The table on the left lists the supplying countries with the highest positive change in supplies during the LTM period, as reported by the countries analyzed (total imports by all countries analyzed in their LTM periods, along with the positive change compared to the same period 12 months before LTM, are indicated).

The table on the right lists the supplying countries with the highest negative change in supplies during the LTM period, as reported by the countries analyzed (total imports by all countries analyzed in their LTM periods, along with the negative change compared to the period 12 months before LTM, are indicated).

Top 10 Supplying Countries with the Highest Total Positive Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
Belgium	819 220 811	3 473 431 544
Germany	433 642 275	3 751 984 846
Poland	356 482 300	1 980 996 180
Italy	287 371 992	1 675 281 982
Austria	172 667 961	600 828 242
France	132 891 720	1 331 505 904
Netherlands	105 881 196	1 412 546 444
United Kingdom	85 329 057	482 336 087
Côte d’Ivoire	58 237 493	226 245 587
Türkiye	51 459 162	94 332 498

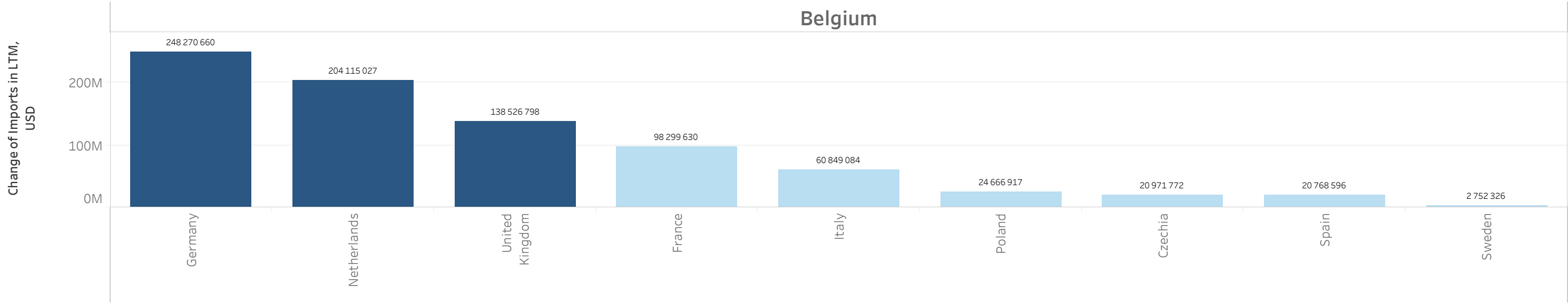
Top 10 Supplying Countries with the Highest Total Negative Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
Peru	-9 794 014	1 359 818
Sweden	-8 131 440	117 781 961
Canada	-6 740 145	7 993 436
Egypt	-4 852 349	11 795 621
Croatia	-2 667 362	133 470 009
North Macedonia	-949 460	9 122 631
Lebanon	-466 282	726 604
Ecuador	-268 090	741 279
New Zealand	-258 365	564 168
Argentina	-226 322	1 694 606

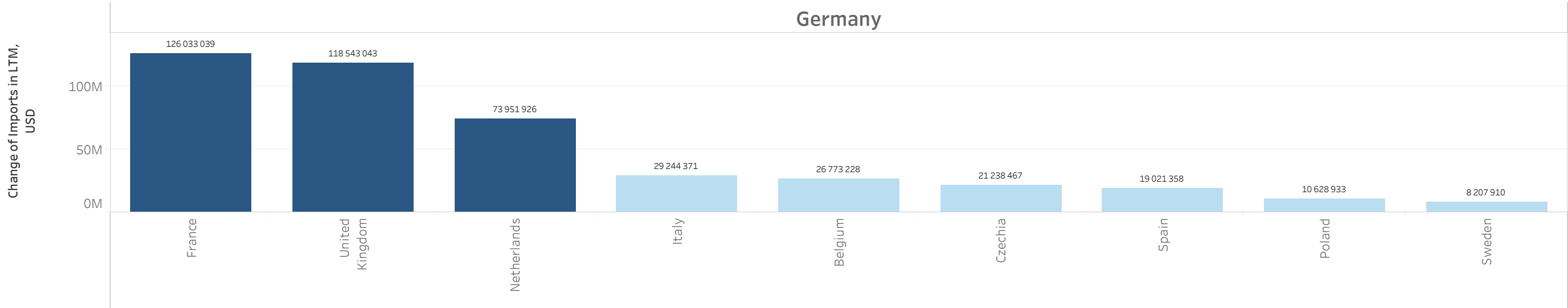
# Supplying Countries Winning Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest total positive absolute change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



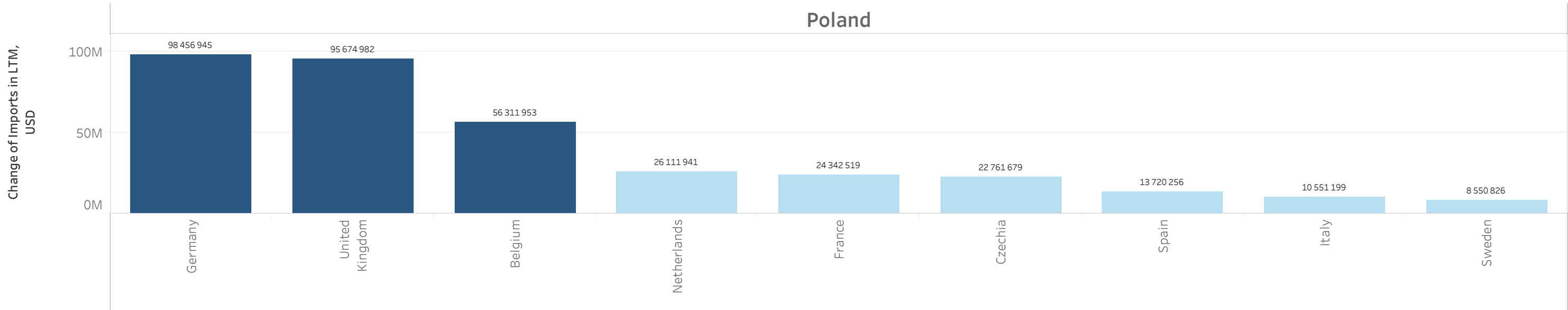
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



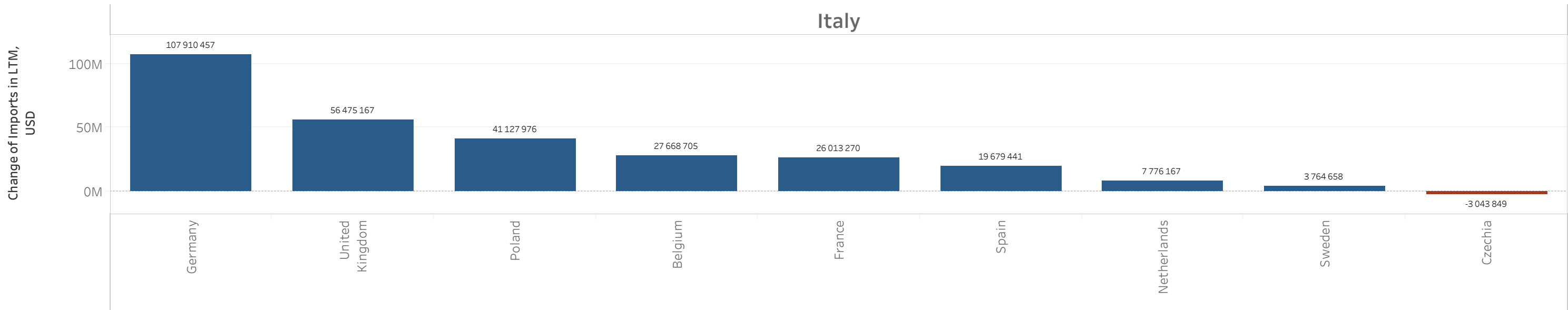
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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



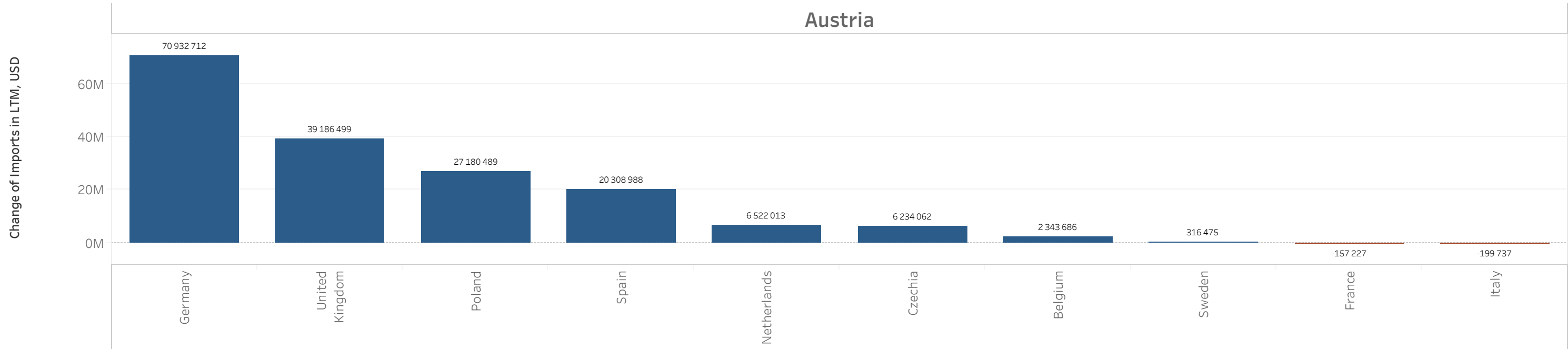
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



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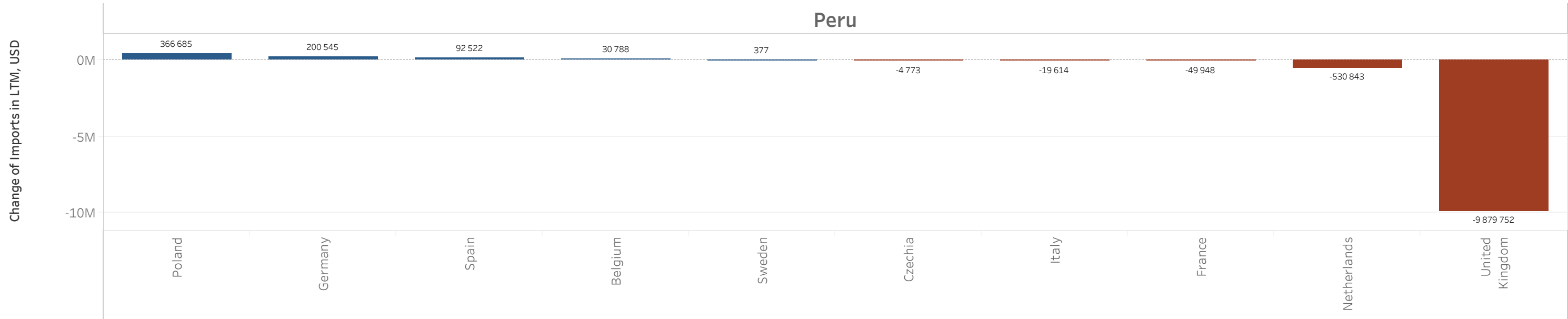
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



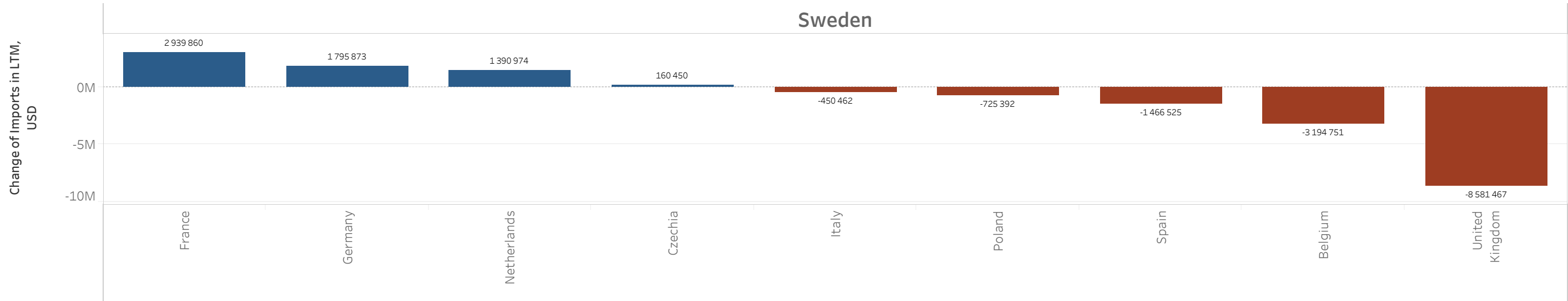
# Supplying Countries Losing Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



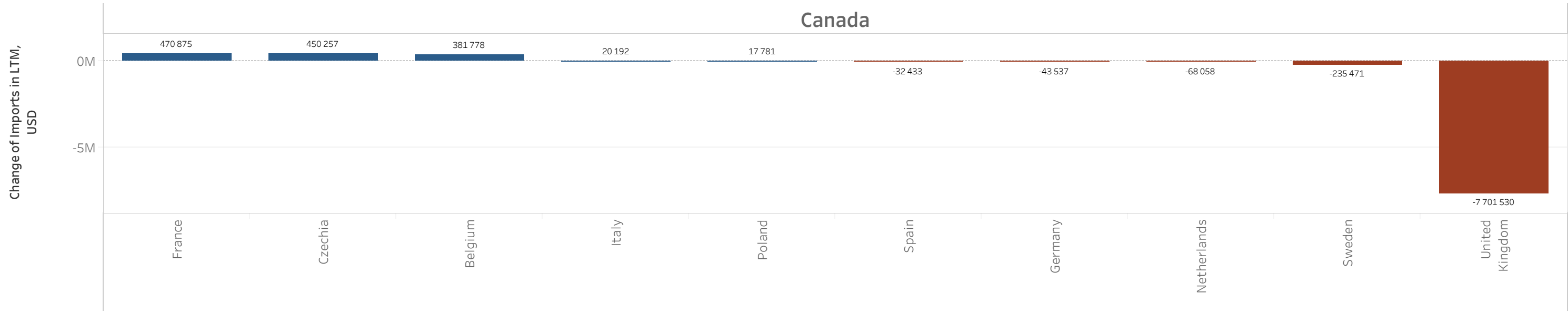
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



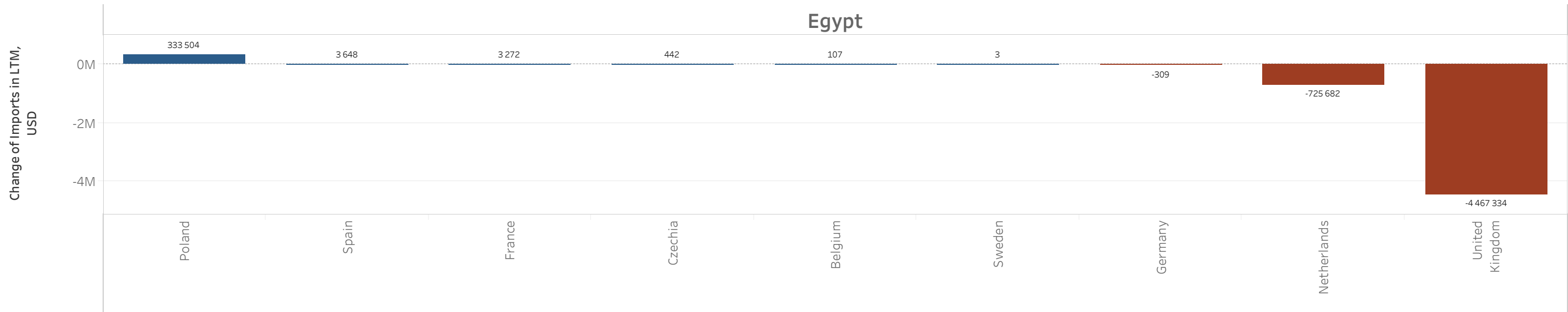
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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



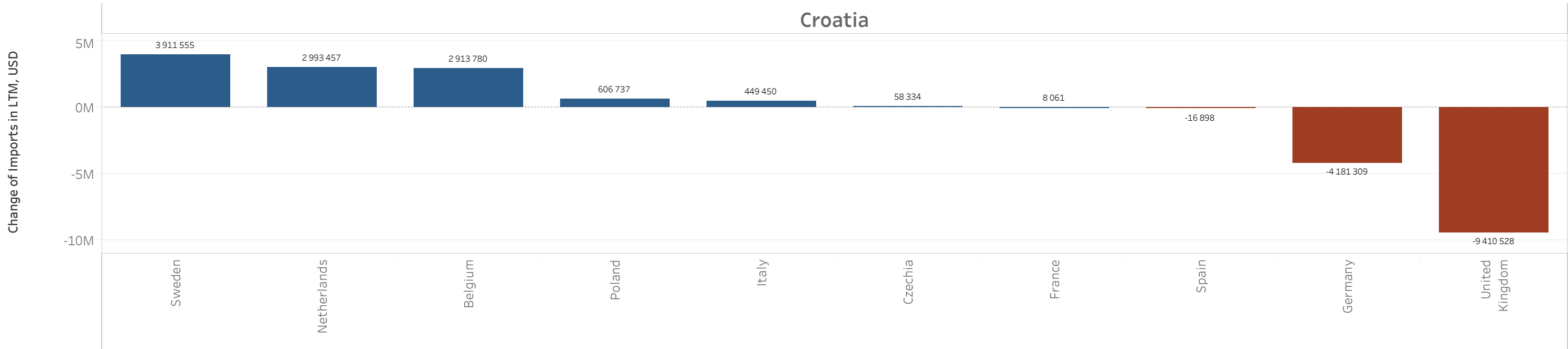
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



# Supplying Countries Losing Competition in the Markets of the Countries Analyzed: US \$

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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$





# Competition Winners and Losers Among Supplying Countries: tons

This is the second part of the analysis of key supplying countries (exporters) that have experienced the most significant increases or decreases in their supplies to the countries analyzed during the LTM period and it is now based on supply volumes, expressed in tons. Both groups of supplying countries are presented in the tables below.

The table on the left lists the supplying countries with the highest positive change in imports during the LTM period, as reported by the countries analyzed (total imports by all the countries analyzed in their LTM periods, along with the positive change compared to the period 12 months before LTM, are indicated).

The table on the right lists the supplying countries with the highest negative change in imports during the LTM period, as reported by the countries analyzed (total imports by all the countries analyzed in their LTM periods, along with the negative change compared to the period 12 months before LTM, are indicated).

Top 10 Supplying Countries with the Highest Total Positive Change of Supplies Reported by the Countries Analyzed in LTM (by imports volume in tons)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, kg	Total Supplies in LTM as Reported by the Countries Analyzed, kg
Belgium	39 434 846	573 358 778
Italy	13 264 072	224 333 603
Poland	8 925 690	281 401 437
United Kingdom	3 565 155	70 169 327
USA	3 267 949	14 112 501
Ukraine	3 118 429	8 142 606
Türkiye	2 779 658	9 942 427
Austria	1 848 117	92 209 115
Spain	1 817 115	83 675 120
Finland	1 611 131	11 626 074

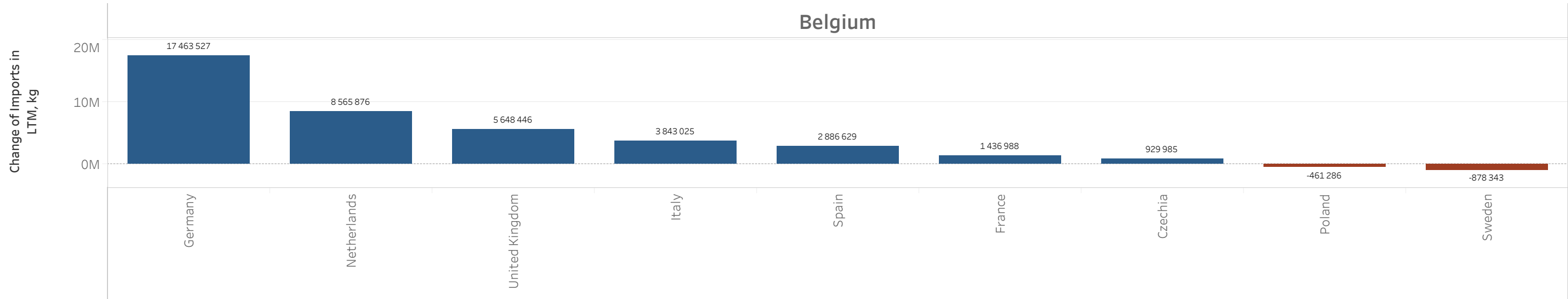
Top 10 Supplying Countries with the Highest Total Negative Change of Supplies Reported by the Countries Analyzed in LTM (by imports volume in tons)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, kg	Total Supplies in LTM as Reported by the Countries Analyzed, kg
Germany	-32 906 882	570 703 378
France	-19 627 634	245 229 792
Netherlands	-16 581 945	242 721 085
Switzerland	-9 492 547	78 466 847
Sweden	-3 885 186	21 365 686
Côte d’Ivoire	-3 409 760	46 789 583
Czechia	-2 935 654	24 019 549
Ireland	-1 802 038	43 311 306
Egypt	-897 590	1 950 460
Peru	-872 306	111 158

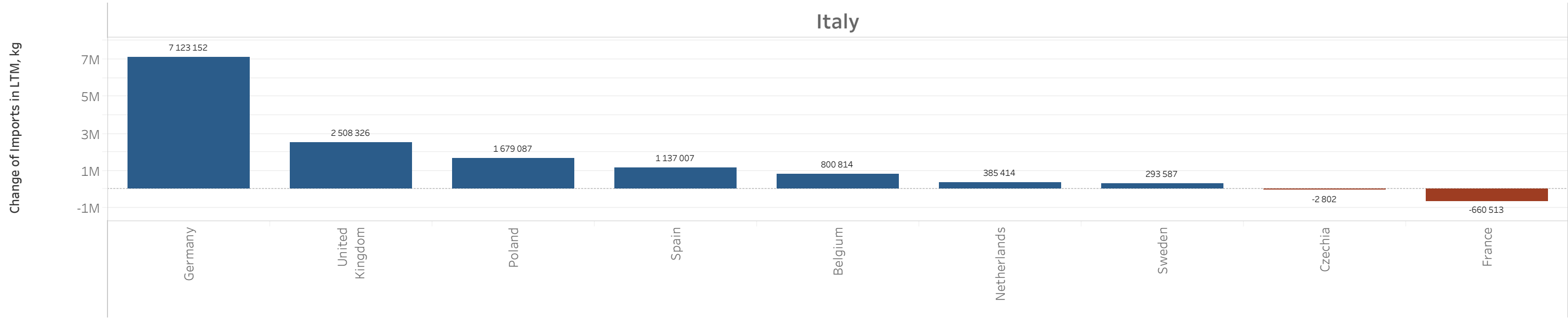
# Supplying Countries Winning Competition in the Markets of the Countries Analyzed: tons

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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



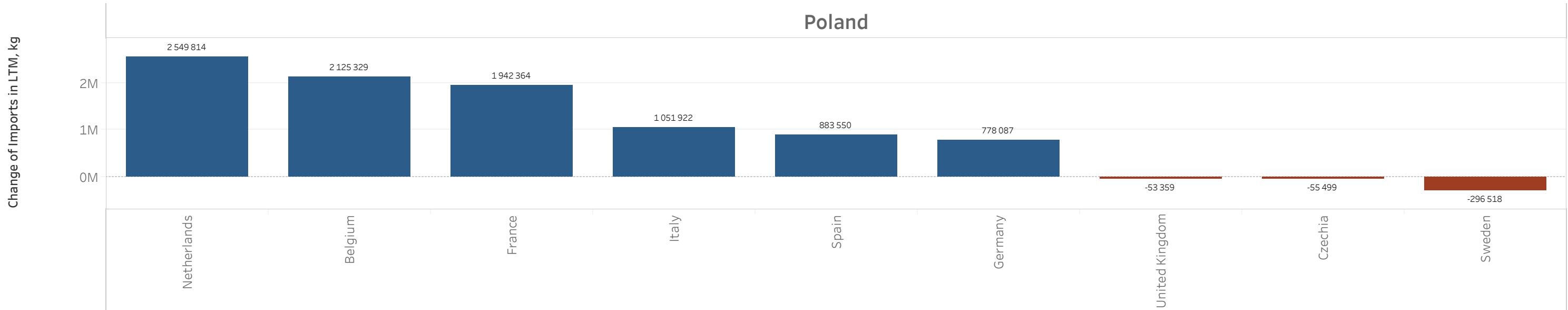
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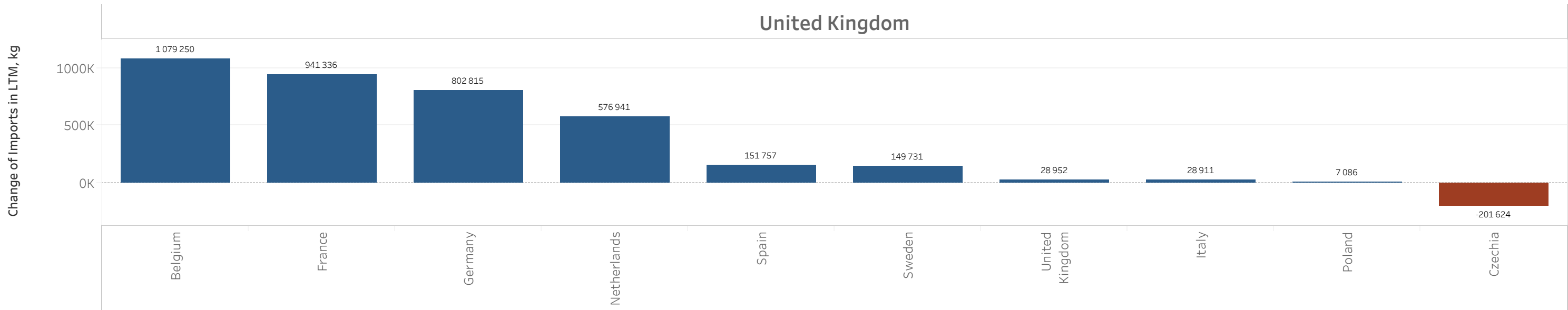
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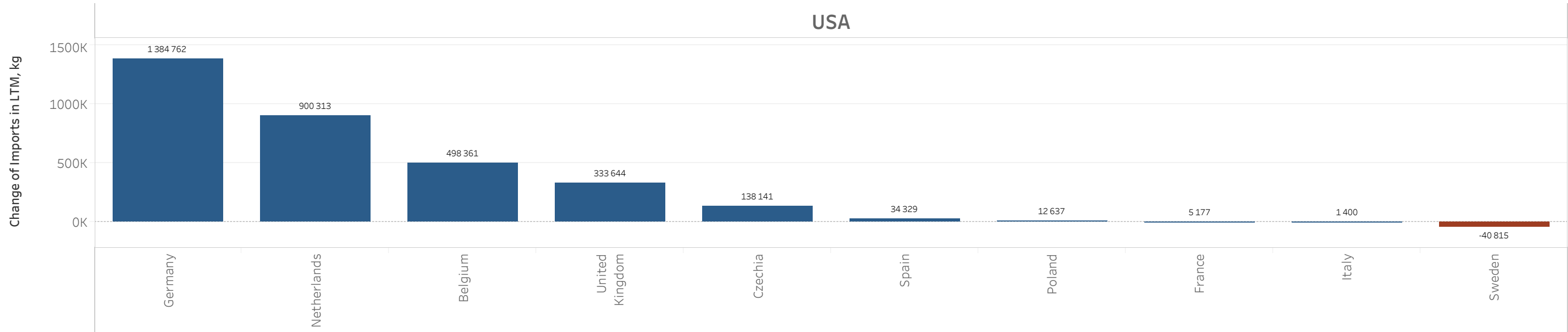
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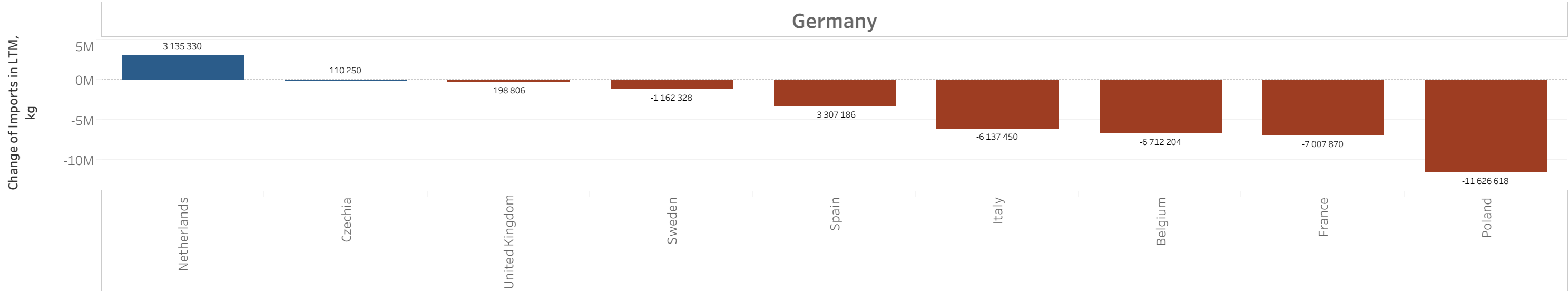
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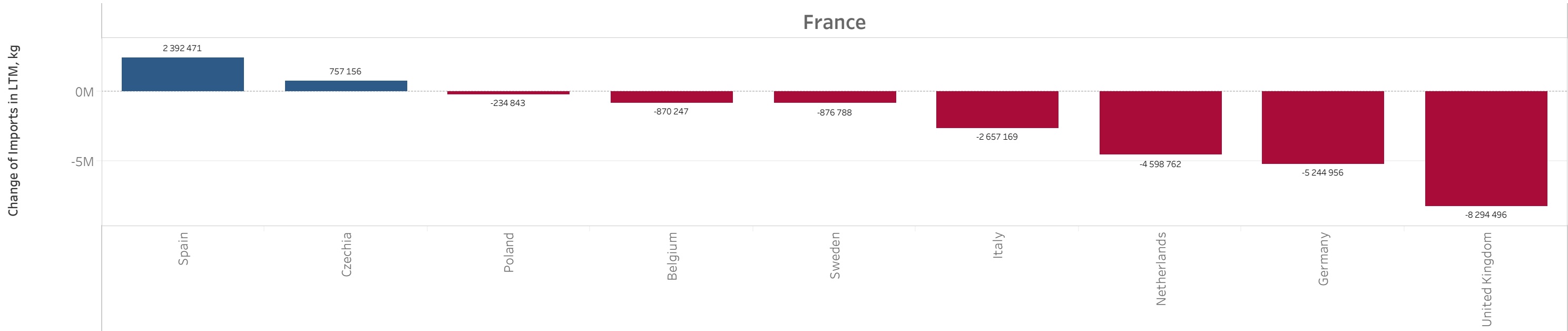
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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



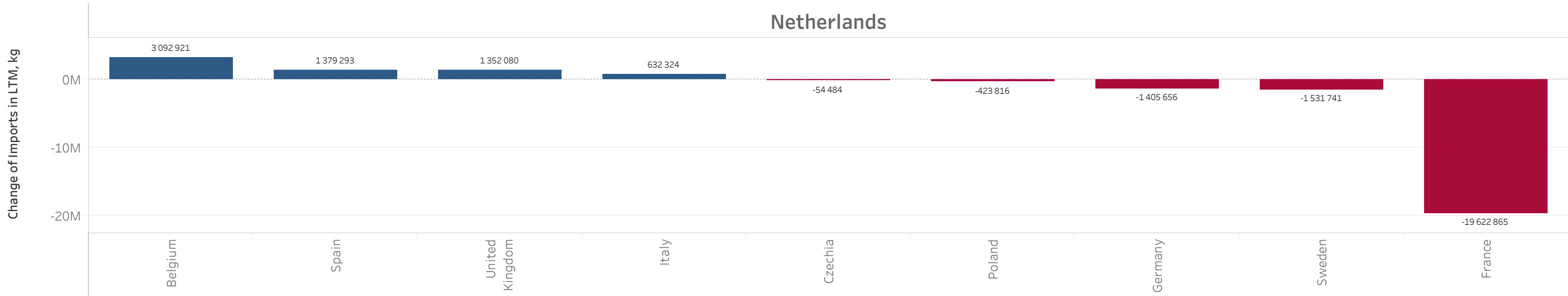
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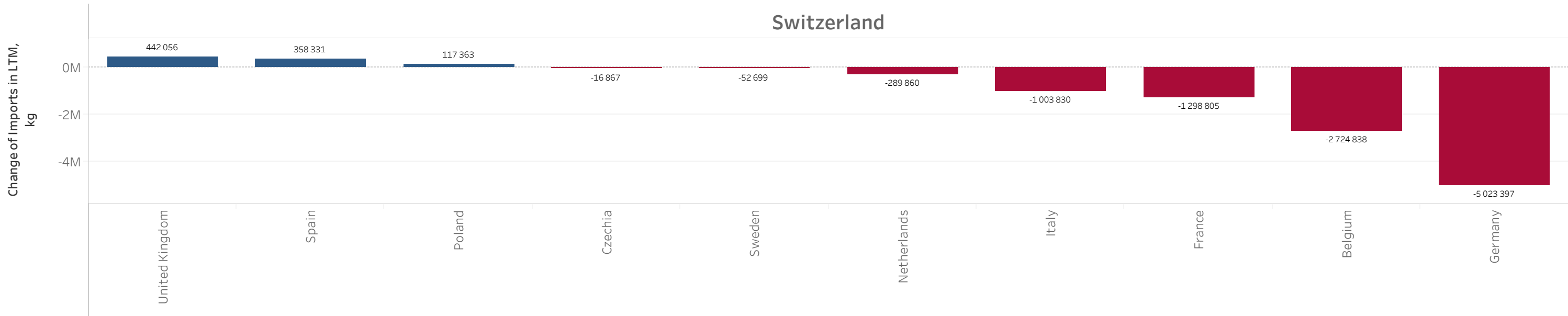
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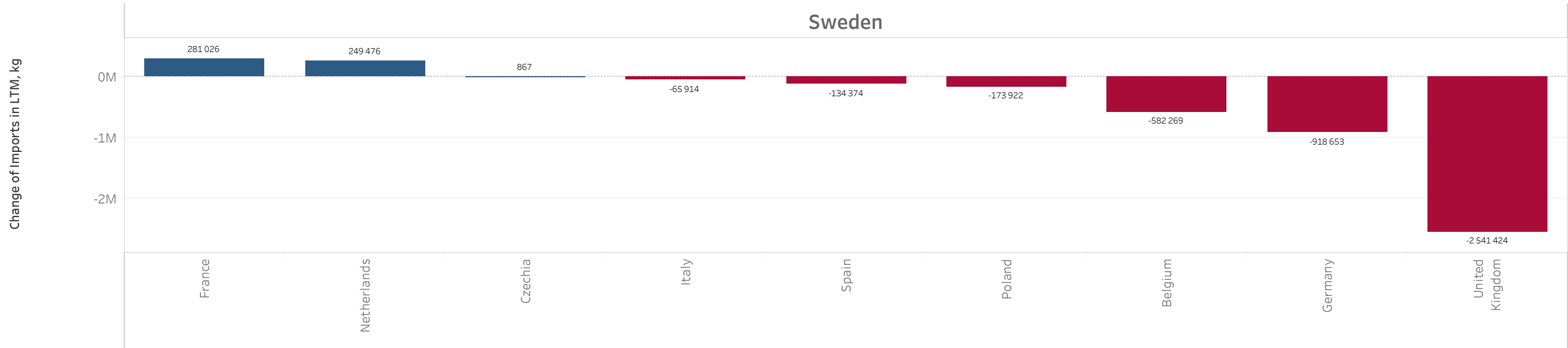
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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



# Top-Ranked Supplying Countries to the Countries Analyzed

This section of the Report presents the top five highest-ranked supplying countries to each of the country analyzed. The methodology for ranking the supplying countries is as follows: the top 10 largest supplying countries from the last full calendar year reported to each country are ranked based on four components: 1) share of imports in the LTM period, 2) proxy price in the LTM period, 3) change in imports in US \$ terms during the LTM period, and 4) change in imports in volume terms during the LTM period. Each component is assigned a score ranging from 1 to 10, with 10 being the highest. The aggregated score is calculated by summing the rankings for each component. In the case of ties in the total score, the ranking for the first component (share of imports in LTM) takes precedence.

Country Analyzed	No.1 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.2 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.3 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.4 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.5 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$
United Kingdom	Poland	527 847 323,11	Belgium	474 569 349,92	Germany	841 661 156,38	Netherlands	233 514 456,67	Italy	339 434 765,13
Germany	Belgium	912 995 372,13	Italy	366 995 276,22	Poland	621 539 543,53	Netherlands	450 010 769,85	Austria	293 003 269,95
France	Belgium	681 011 412,94	Germany	687 565 984,68	United Kingdom	148 820 024,30	Poland	164 010 386,98	Côte d’Ivoire	142 078 886,25
Netherlands	Belgium	891 336 778,66	Germany	465 513 507,79	Poland	170 869 864,46	United Kingdom	171 143 877,65	Austria	21 204 834,40
Poland	Italy	140 107 606,00	France	105 688 536,00	Austria	69 879 726,00	Belgium	127 366 432,00	Czechia	66 347 182,00
Belgium	Netherlands	283 193 540,13	France	270 443 733,02	Poland	190 278 535,95	Spain	54 186 324,88	Germany	283 042 948,04
Spain	France	204 602 248,08	Belgium	104 934 675,22	Portugal	62 787 786,01	Italy	163 884 159,67	Germany	233 187 379,46
Italy	Belgium	154 654 633,51	Spain	47 132 926,23	Netherlands	53 346 885,12	Poland	93 285 516,11	Germany	352 917 661,50
Czechia	Belgium	80 176 641,00	France	30 873 321,00	Germany	183 926 265,00	Poland	108 252 156,00	Austria	48 448 793,00
Sweden	Finland	60 990 637,03	Poland	57 238 585,29	Lithuania	25 713 699,70	Italy	24 804 140,26	Germany	121 701 664,26



# Most Promising Markets for Exporting

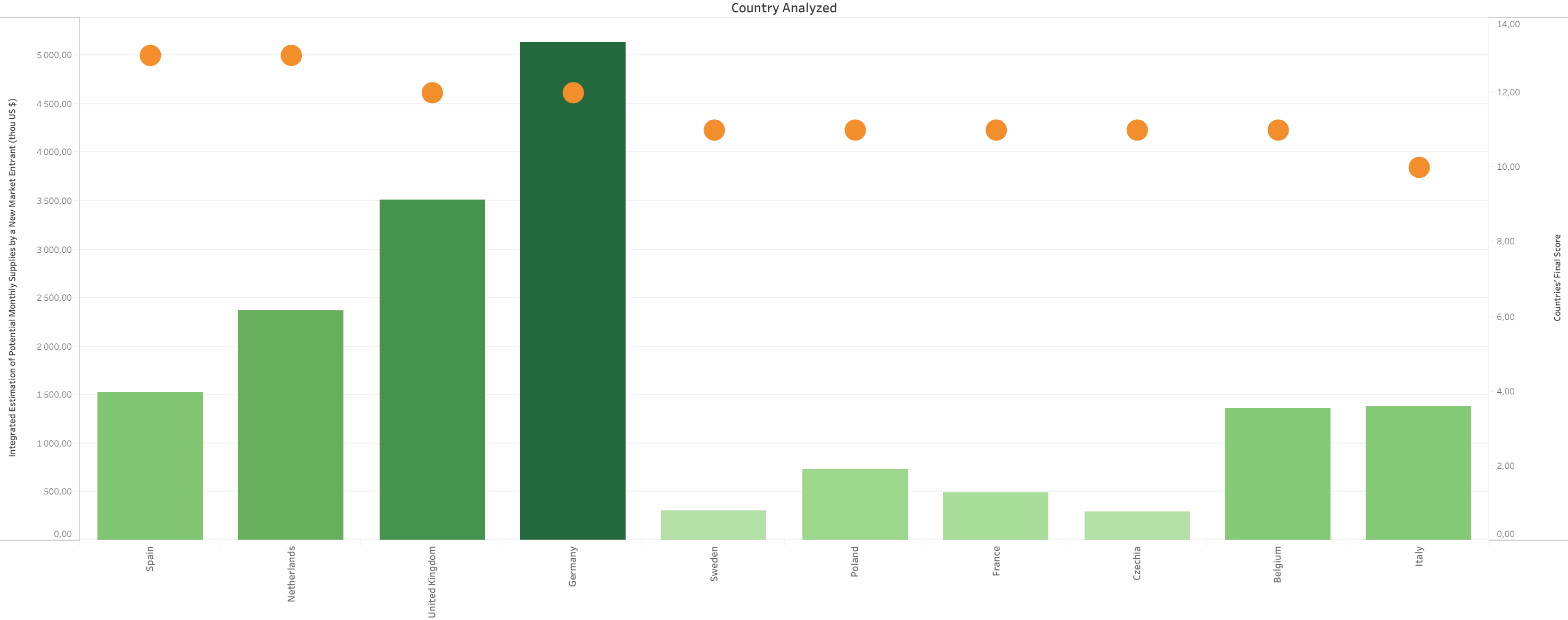
This section of the Report presents the ranking of all the countries analyzed (importers) allowing to identify the most promising markets for the supplies of the good analyzed. Seven ranking components have been used: 1. Long-term trends of Global Demand for Imports 2. Strength of the Demand for Imports in the selected country 3. Macroeconomic risks for Imports in the selected country 4. Market entry barriers and domestic competition pressures for imports of the good 5. Long-term trends of Country Market 6. Short-term trends of Country Market, US\$-terms 7. Short-term trends of Country Market, volumes and proxy prices. Each component includes 4-6 specific parameters. All parameters are evaluated on a scale from 0 to 6, with 0 being the lowest/ less favorable value or characteristic. A Final Score is a total country’s score that includes scores of each specific ranking component. Each component is evaluated on a scale from 0 to 2, with 0 being the lowest score. The highest possible Final country’s score is 14 points (up to 2 points for each of 7 ranking components). Final country’s rank is a sum of points gained for each ranking component. It ranges from 0 to 14 points. A Final score describes the level of attractiveness of the of the selected country as the market for the supplies of the selected good.

Country’s Final Score on Export Potential Estimation		Country’s Score: Long-term Trends of Country Market		Country’s Score: Short-term Trends of Country Market, US \$		Country’s Score: Short-term Trends of Country Market, tons and average prices	
Country Analyzed	Country’s Final Score (out of 14 points)	Country Analyzed	Country’s Score: Long-term Trends of Country Market (out of 30 points)	Country Analyzed	Country’s Score: Short-term Trends of Country Market in Value Terms (out of 18 points)	Country Analyzed	Country’s Score: Short-term Trends of Country Market in Volume Terms & Prices (out of 30 points)
Spain	13,00	Spain	28,00	Spain	12,00	Spain	25,00
Netherlands	13,00	Netherlands	27,00	Netherlands	12,00	Netherlands	28,00
United Kingdom	12,00	United Kingdom	28,00	United Kingdom	12,00	United Kingdom	17,00
Germany	12,00	Germany	25,00	Germany	12,00	Germany	20,00
Sweden	11,00	Sweden	21,00	Sweden	12,00	Sweden	12,00
Poland	11,00	Poland	25,00	Poland	12,00	Poland	12,00
France	11,00	France	23,00	France	12,00	France	15,00
Czechia	11,00	Czechia	23,00	Czechia	12,00	Czechia	12,00
Belgium	11,00	Belgium	28,00	Belgium	12,00	Belgium	14,00
Italy	10,00	Italy	15,00	Italy	12,00	Italy	18,00

# Most Promising Markets for Exporting the Good Analyzed out of the Countries Analyzed

This figure below visualizes (i) the Final scores describing the attractiveness of the countries analyzed as promising export destinations, and (ii) the Integrated Estimation of the Potential Monthly Supplies to the respective markets by a New Market Entrant, expressed in US \$. The Integrated estimation of the potential monthly supplies is calculated based on two components. Component 1: the anticipated average monthly market growth, derived from the trend observed over the past 24 months on assumption is that the identified trend will remain unchanged, and the calculated average monthly increase is applied to actual data on the volume of average monthly import supplies over the last 12 months, along with the corresponding average price. Component 2 signifies the extra potential supply linked to the potential strong competitive advantage of the new market entrant. Its calculation is based on the factual parameters of supplying countries that have experienced the highest growth in their supplies to the chosen country over the past 12 months.

Countries’ Final Scores on Export Potential Estimation and Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$).



# Most Promising Importing Markets of the Good Analyzed and Most Competitive Supplying Countries

This section of the Report provides an additional analysis of the most promising destinations for supplies of the good analyzed. To this end, a Relativity Score has been calculated for each country analyzed, representing the average of a country’s Final Score and the Integrated Estimation of Potential Monthly Supplies by a New Market Entrant. Both components are indexed such that the country with the highest value is assigned an index of 100. The results of the Relativity Score are presented in the table on the left. Additionally, the table on the right ranks the supplying countries based on a scoring system, where each time a supplying country is identified as the number 1 supplier to the respective importing country, it receives 5 points; number 2 – 4 points; number 3 – 3 points; number 4 – 2 points; and number 5 – 1 point. The total points accumulated by each supplying country are provided in the table (Final Supplier’s Score), along with the total value of imports reported by all the countries analyzed in the last full calendar year reported. It also contains data on and the number of countries to which the respective supplying country exported the good analyzed.

Calculation of a Relativity Score for the Countries Analyzed – Identification of the Most Promising Export Markets for the Good Analyzed

Country Analyzed	Country’s Relatively Score (Out of 10 points)	Country’s Final Score (out of 14 points)	Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$)
Germany	9,62	12,00	5 130,13
United Kingdom	8,04	12,00	3 511,32
Netherlands	7,30	13,00	2 364,78
Spain	6,48	13,00	1 523,48
Belgium	5,56	11,00	1 362,42
Italy	5,19	10,00	1 383,32
Poland	4,95	11,00	733,11
France	4,71	11,00	489,75
Sweden	4,53	11,00	303,88
Czechia	4,51	11,00	290,80

Ranking of Supplying Countries

Supplying Country	Final Supplier’s Score	Exports in LTM, USD	Total Number of Analyzed Countries With Which Trade Flows were Registered in LTM
Belgium	35	3 473 431 544	9
Poland	24	1 980 996 180	9
Germany	18	3 751 984 846	9
France	17	1 331 505 904	9
Italy	14	1 675 281 982	9
Netherlands	12	1 412 546 444	9
Spain	6	443 343 632	9
Austria	6	600 828 242	10
United Kingdom	5	482 336 087	10
Finland	5	79 679 487	10
Portugal	3	72 035 441	10
Lithuania	3	142 736 840	10
Czechia	1	168 769 162	9
Côte d’Ivoire	1	226 245 587	9
Angola	0	122	3
Andorra	0	1 967	3
Algeria	0	74 565	6
Albania	0	756 538	7
Africa, not elsewhere speci..	0	1 338 333	2
Afghanistan	0	59 701	5

# 6

## APPENDIX

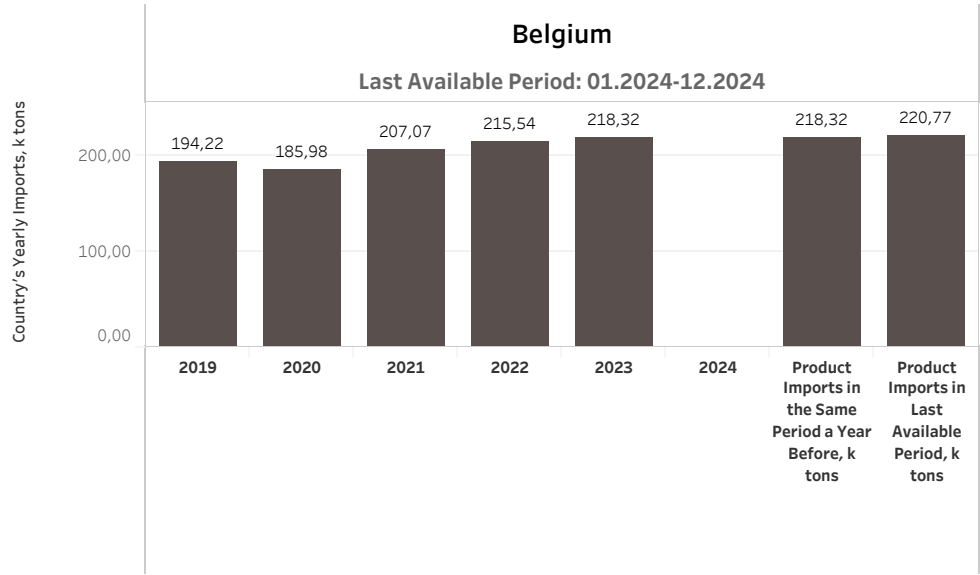
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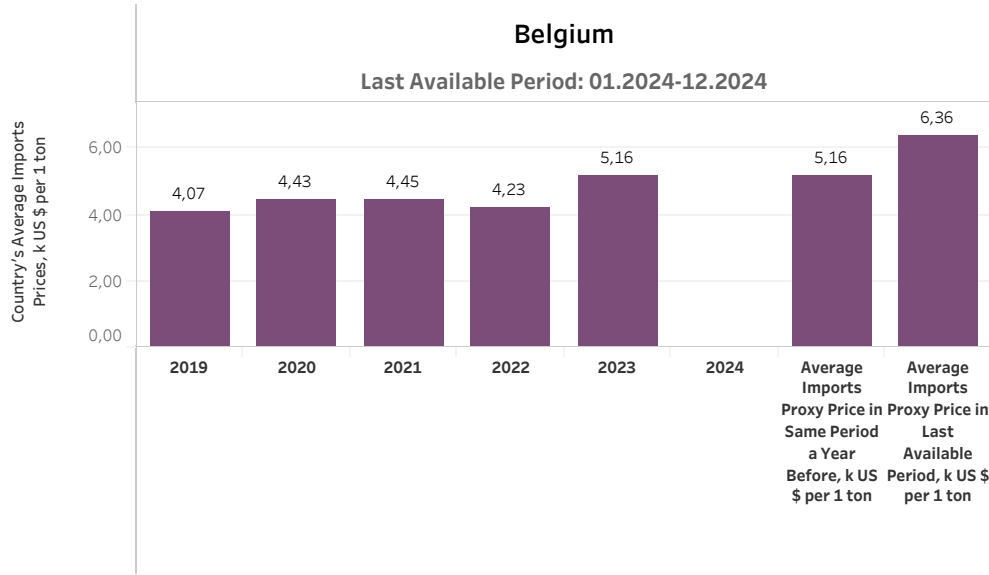
Country’s Yearly Imports, M US \$



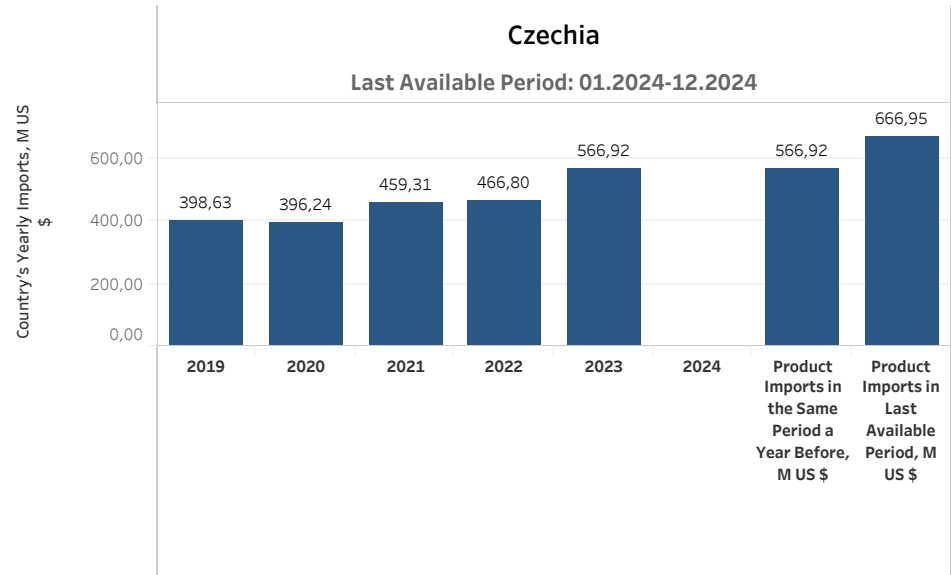
Country’s Yearly Imports, k tons



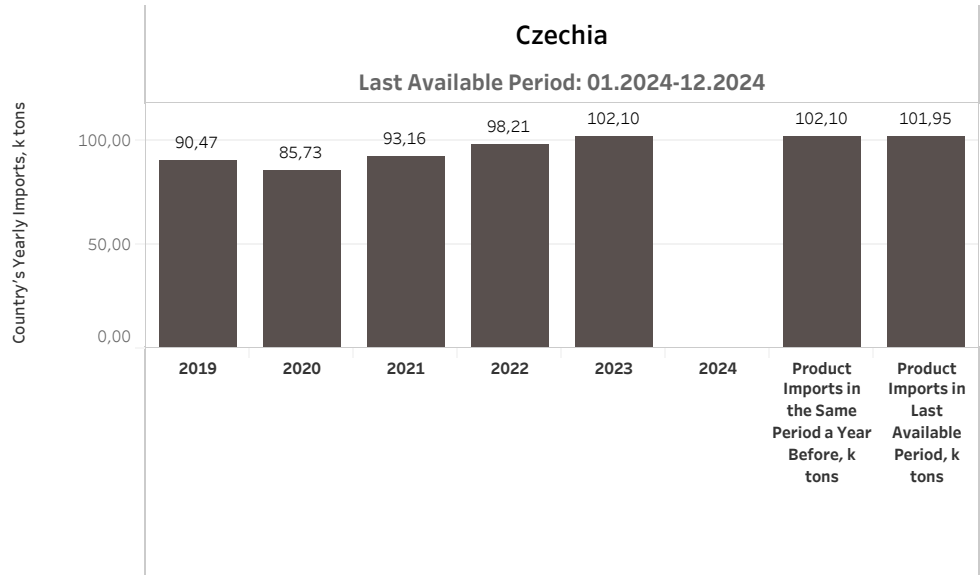
Country’s Average Imports Prices, k US \$ per 1 ton



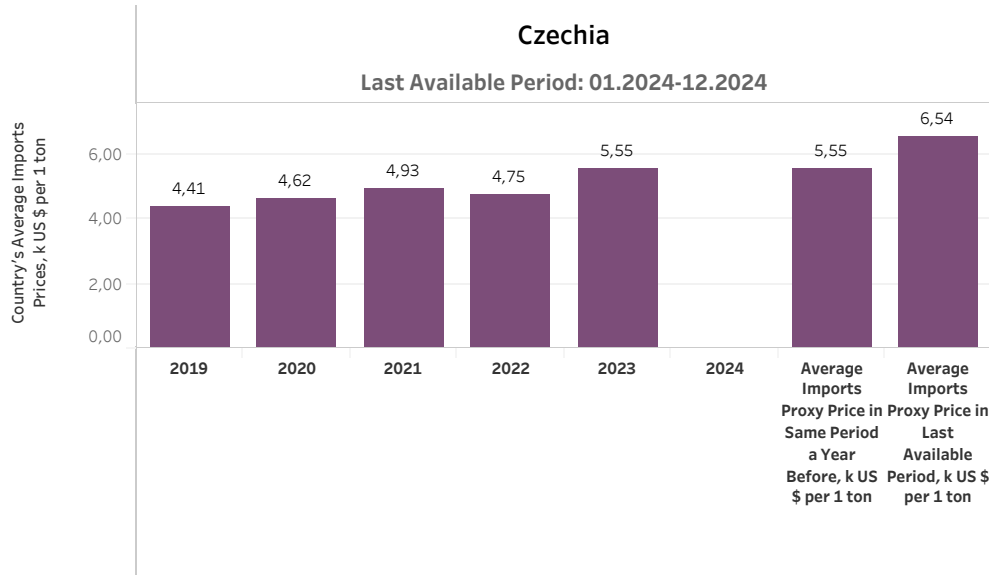
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



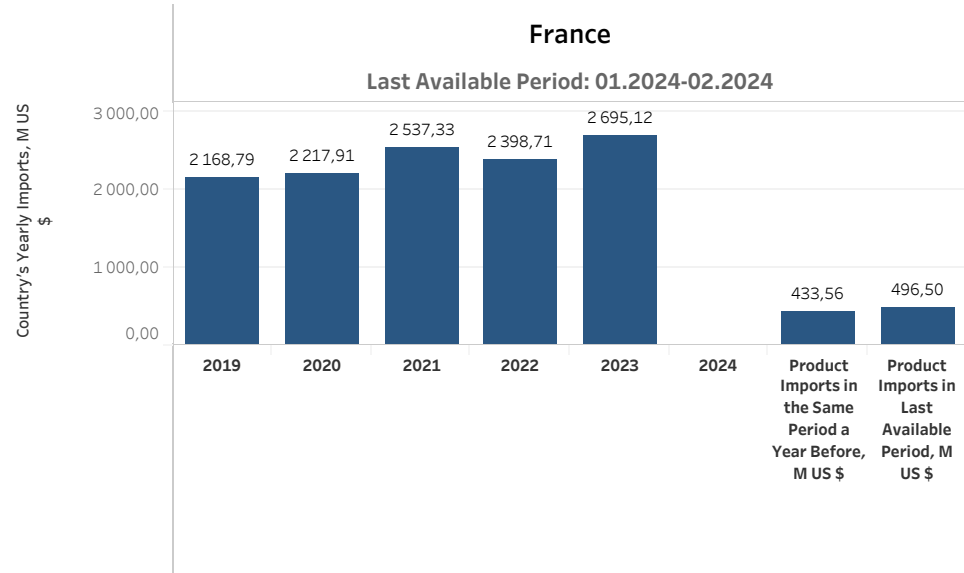
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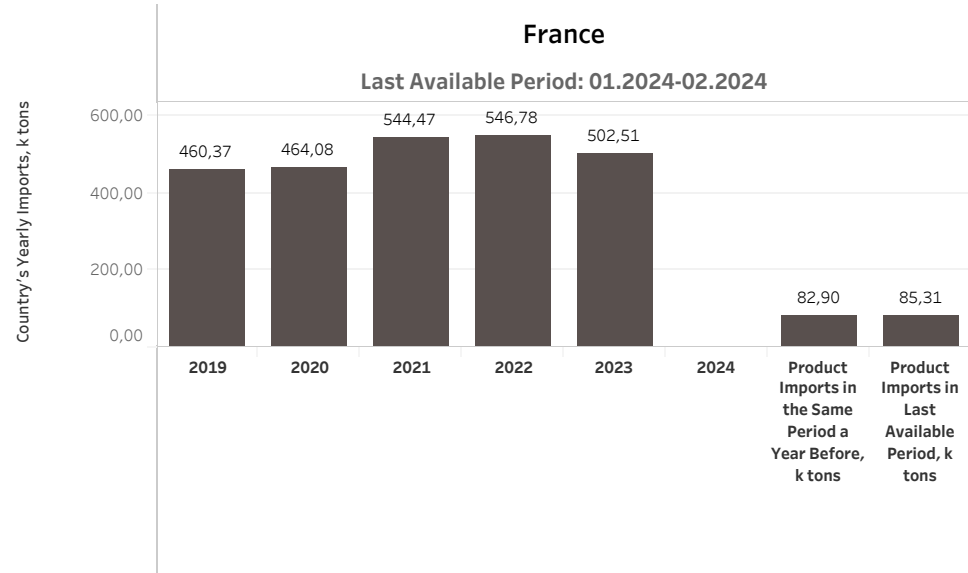
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Country’s Yearly Imports, M US \$



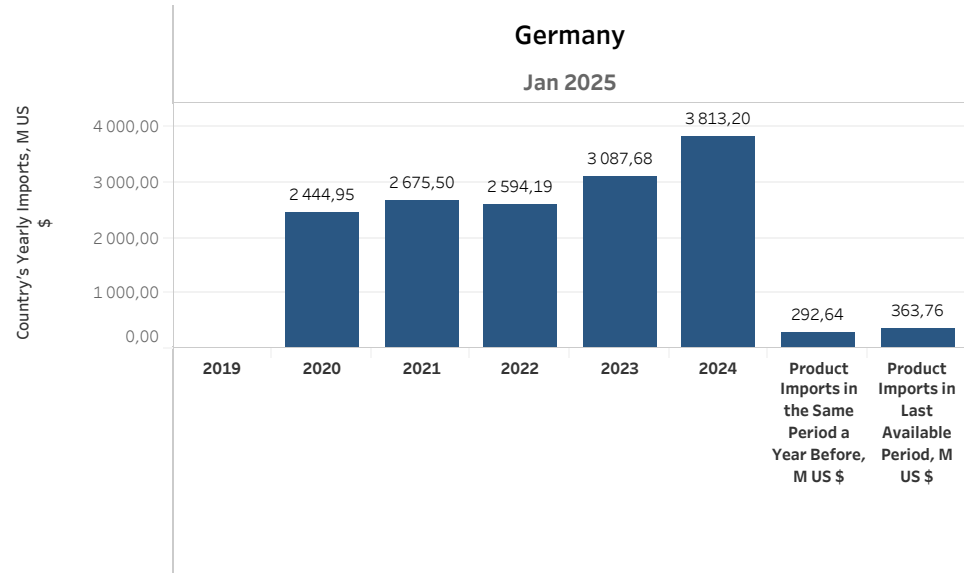
Country’s Yearly Imports, k tons



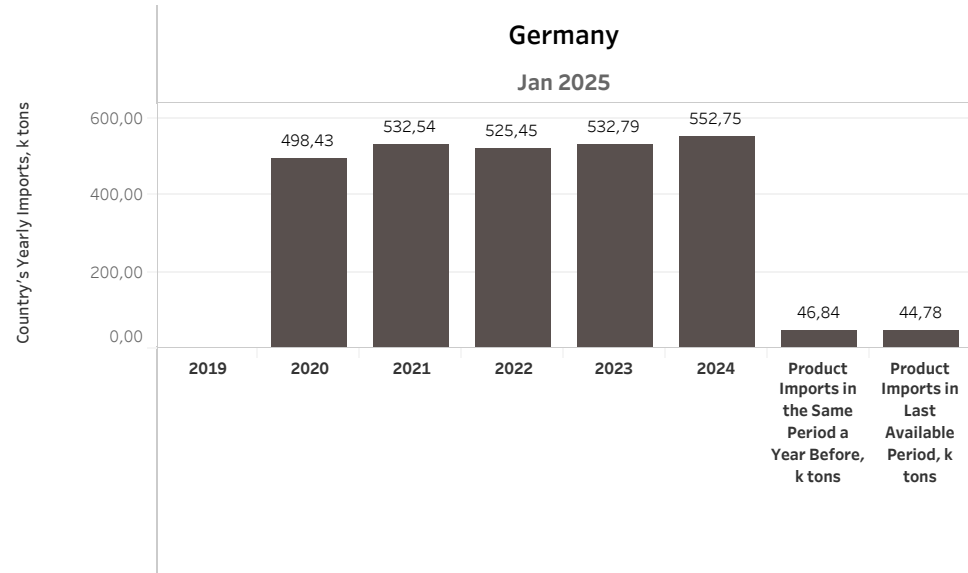
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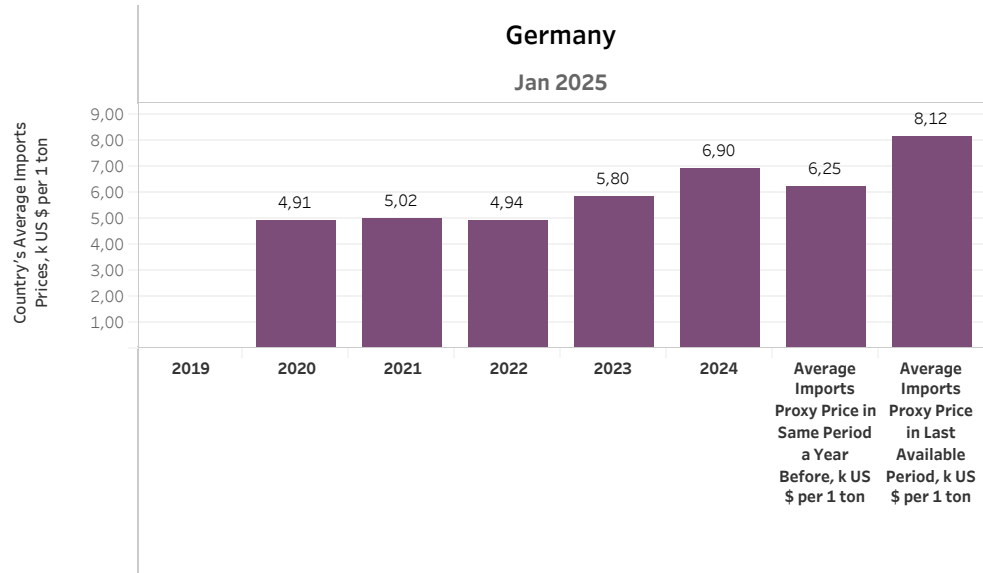
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



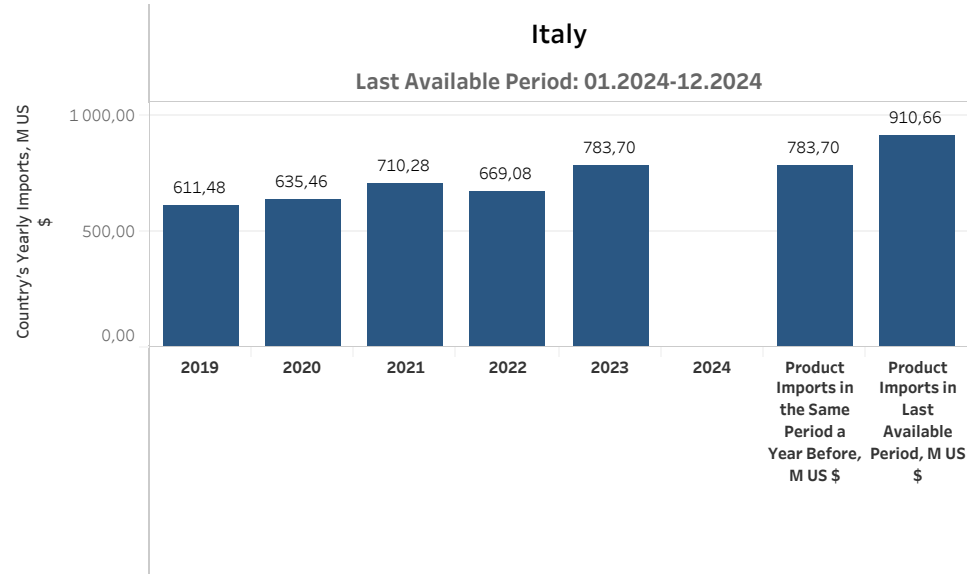
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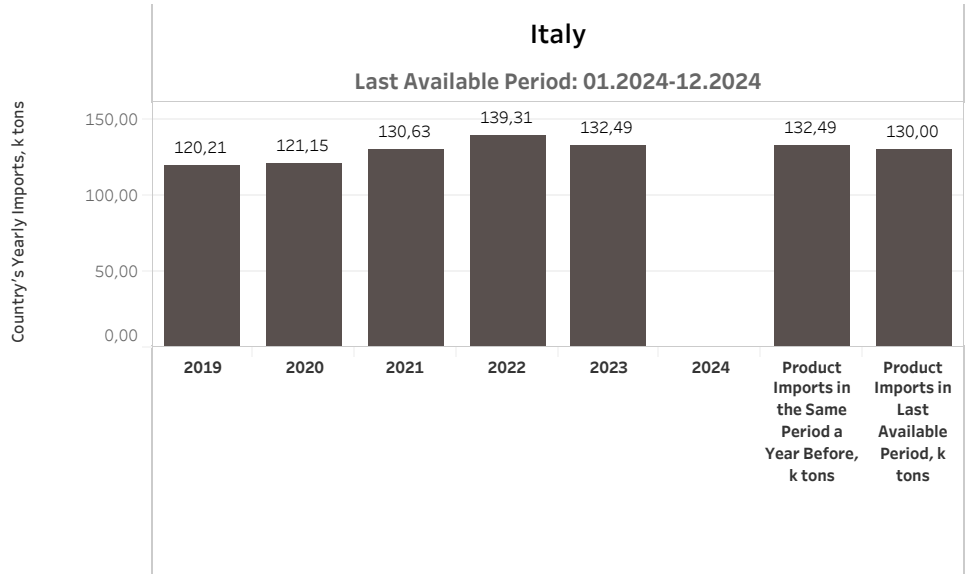
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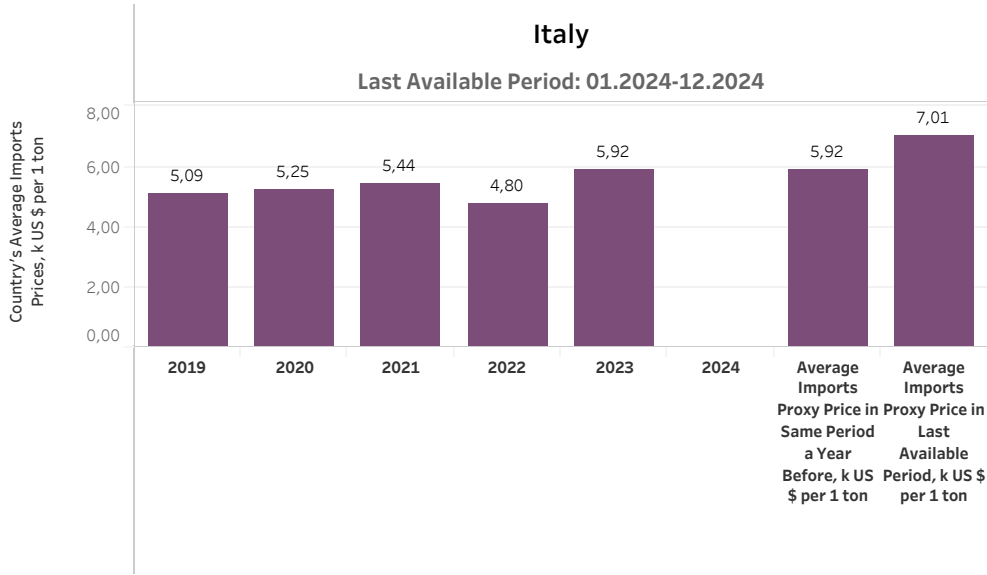
Country’s Yearly Imports, M US \$



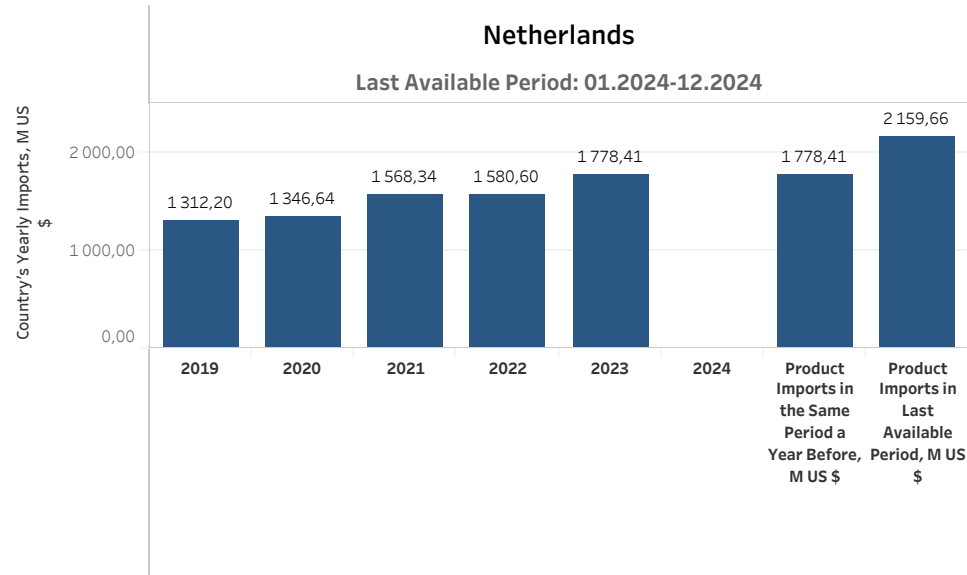
Country’s Yearly Imports, k tons



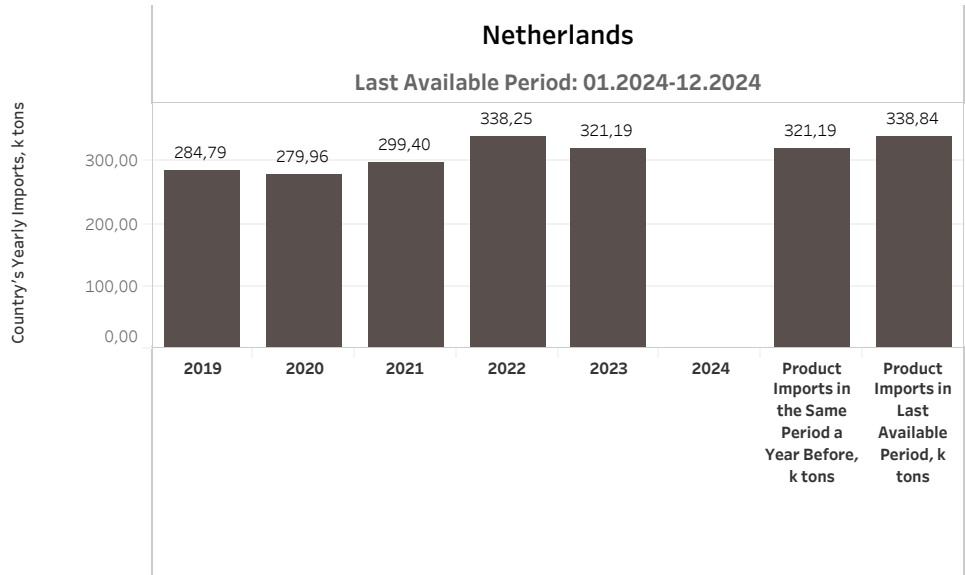
Country’s Average Imports Prices, k US \$ per 1 ton



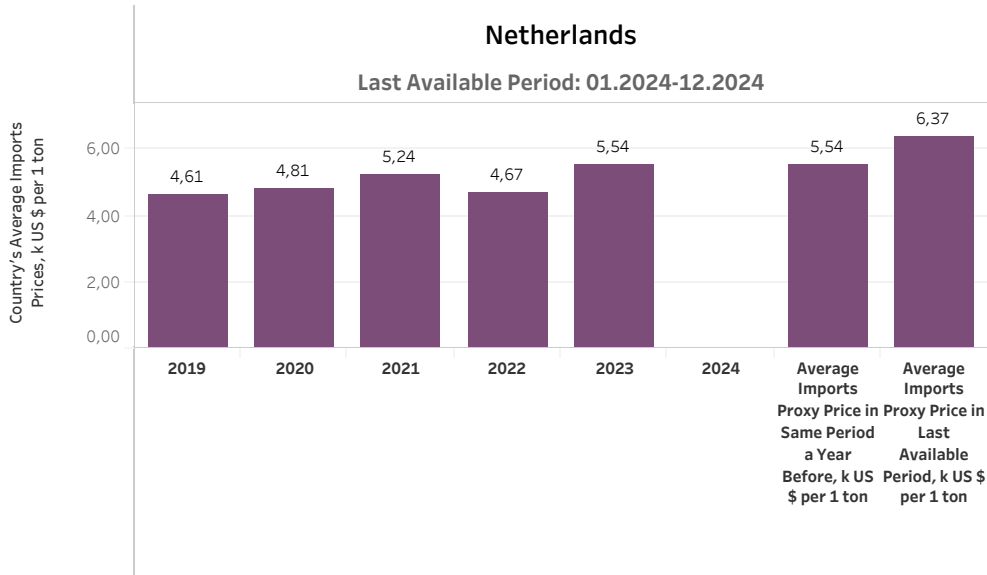
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



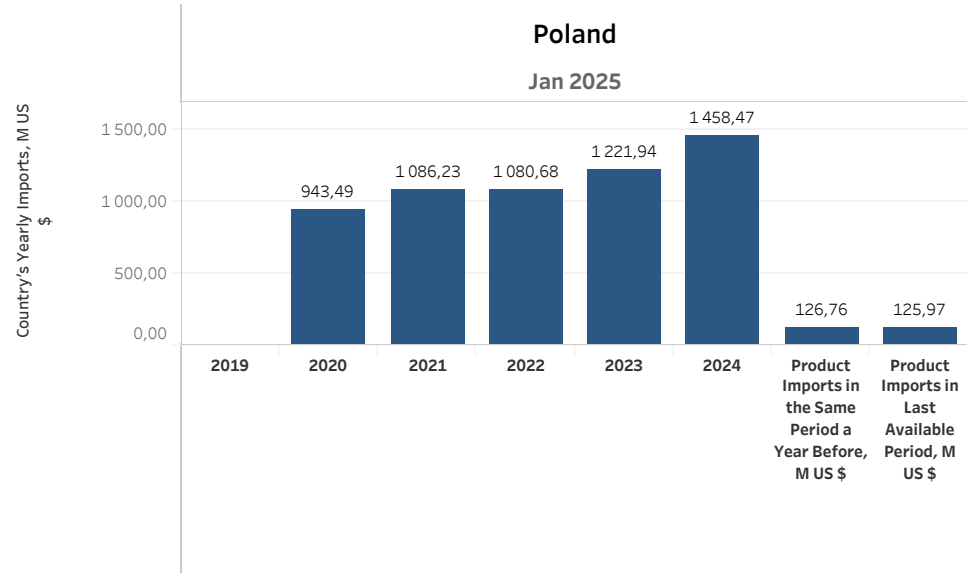
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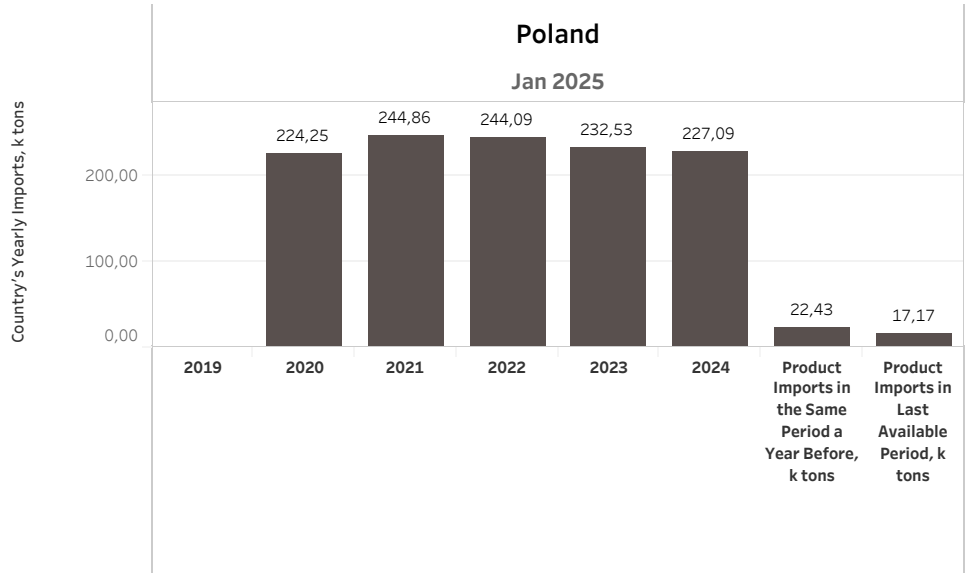
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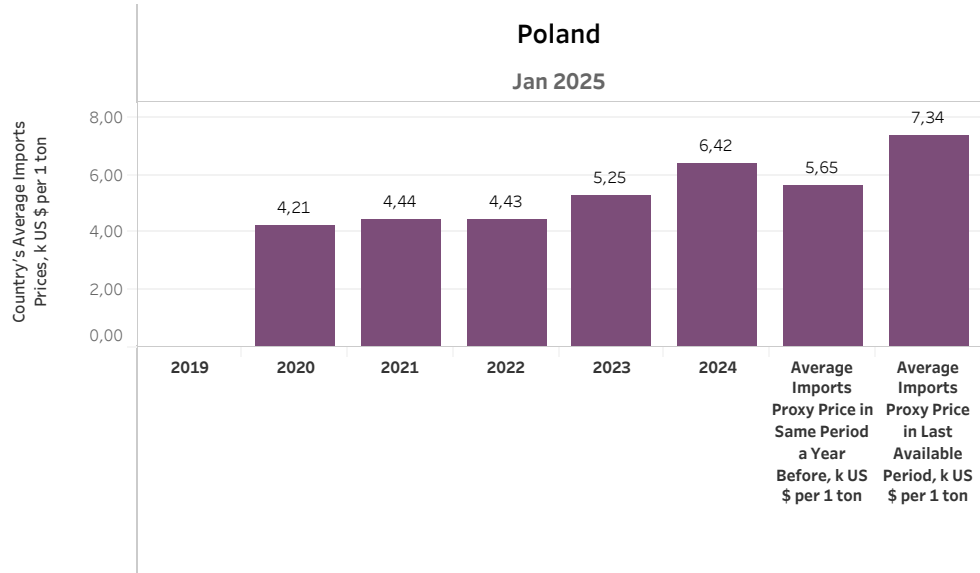
Country’s Yearly Imports, M US \$



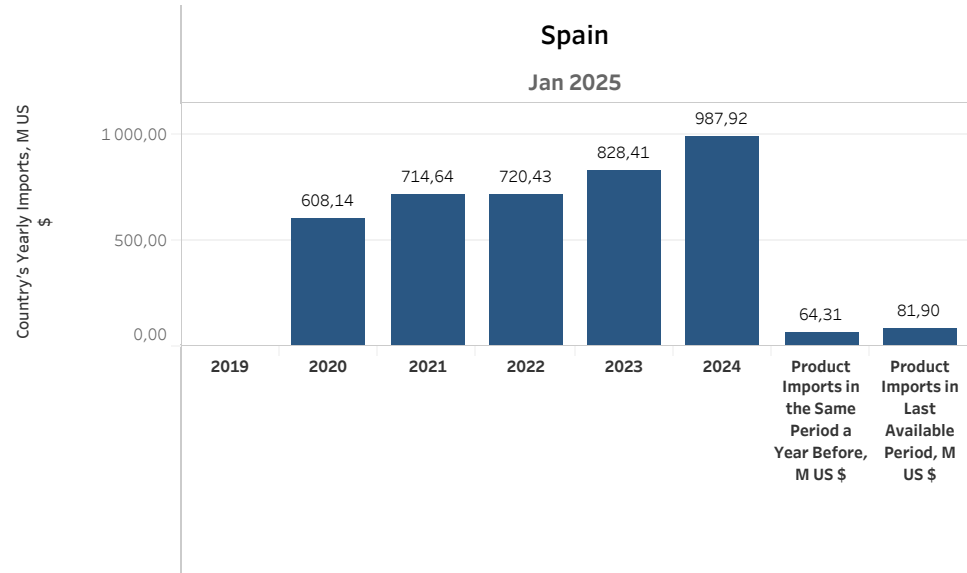
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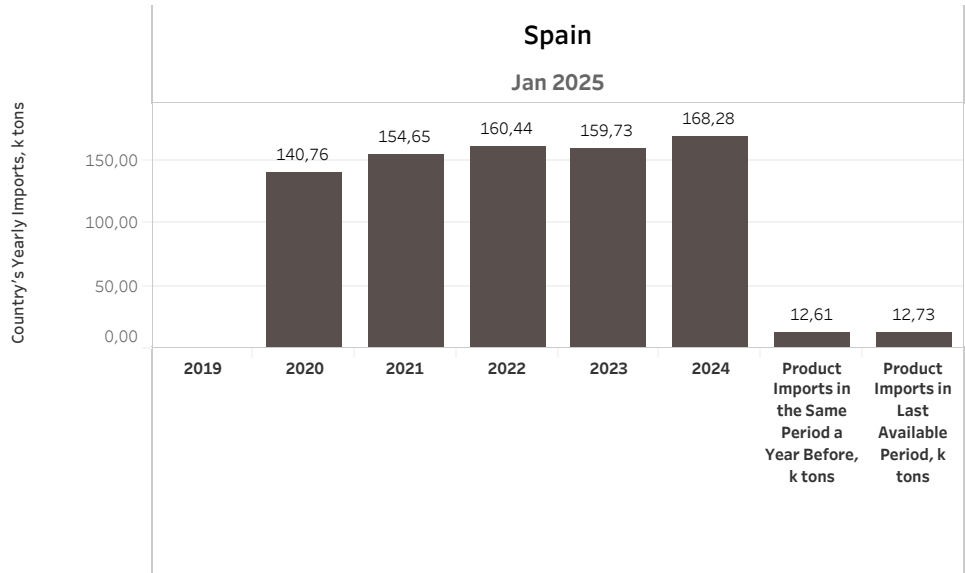
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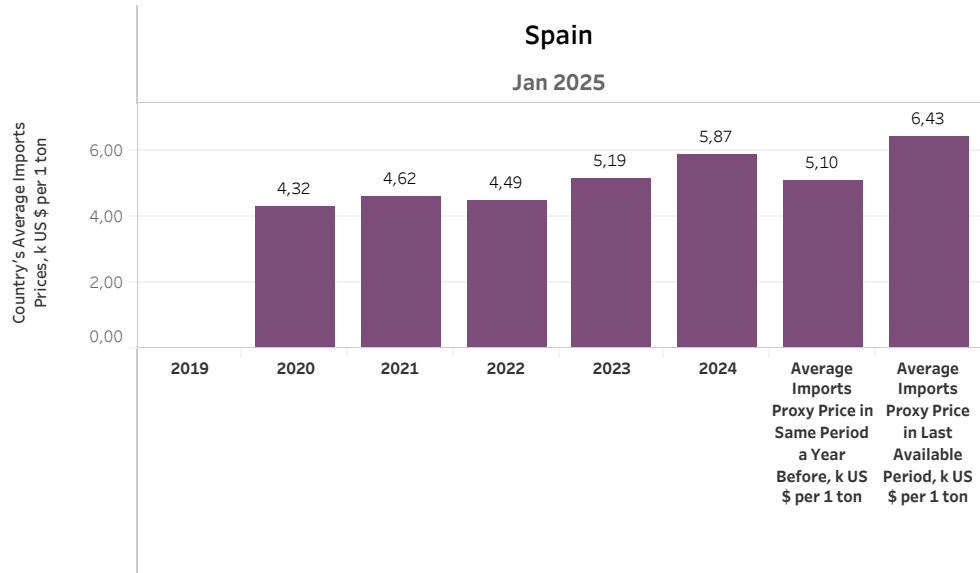
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



Country’s Average Imports Prices, k US \$ per 1 ton

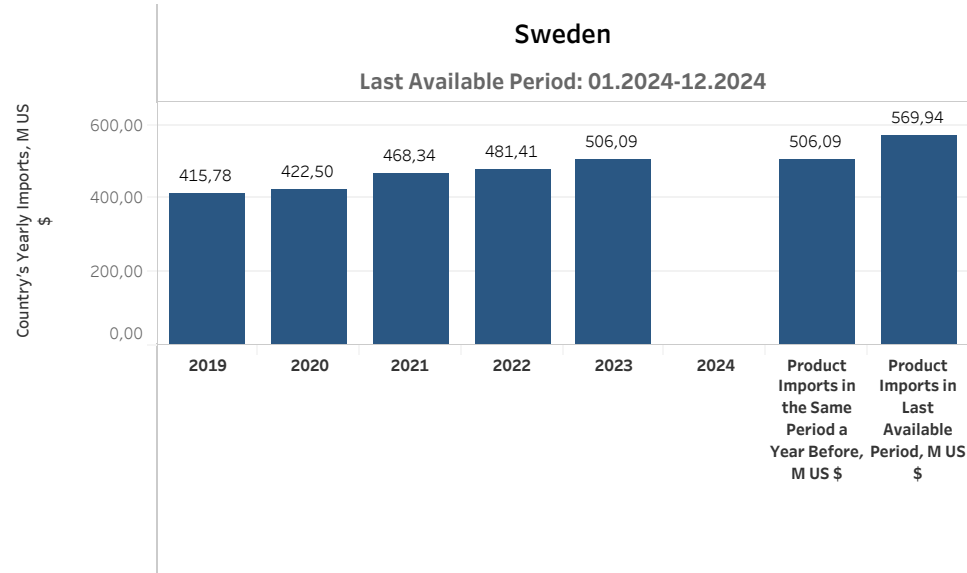




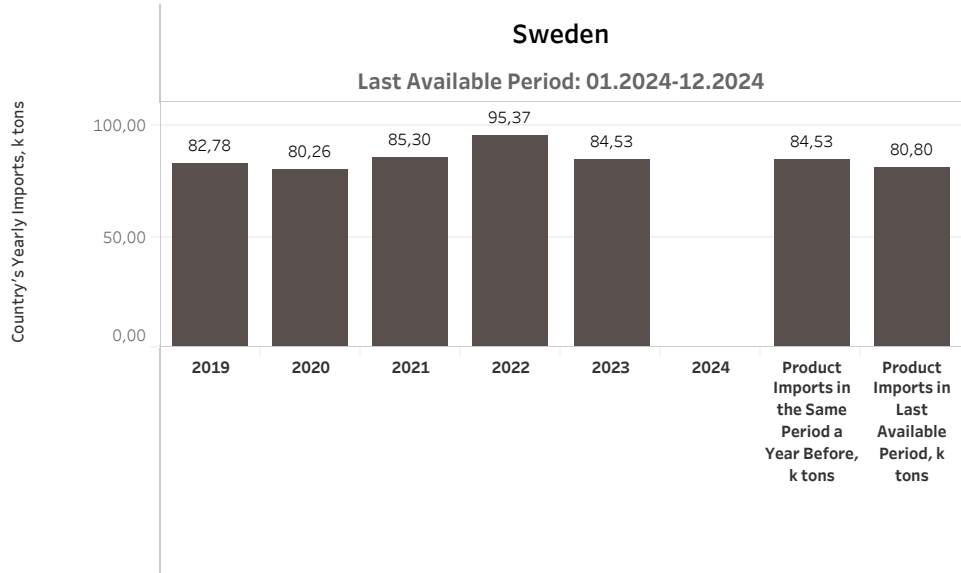
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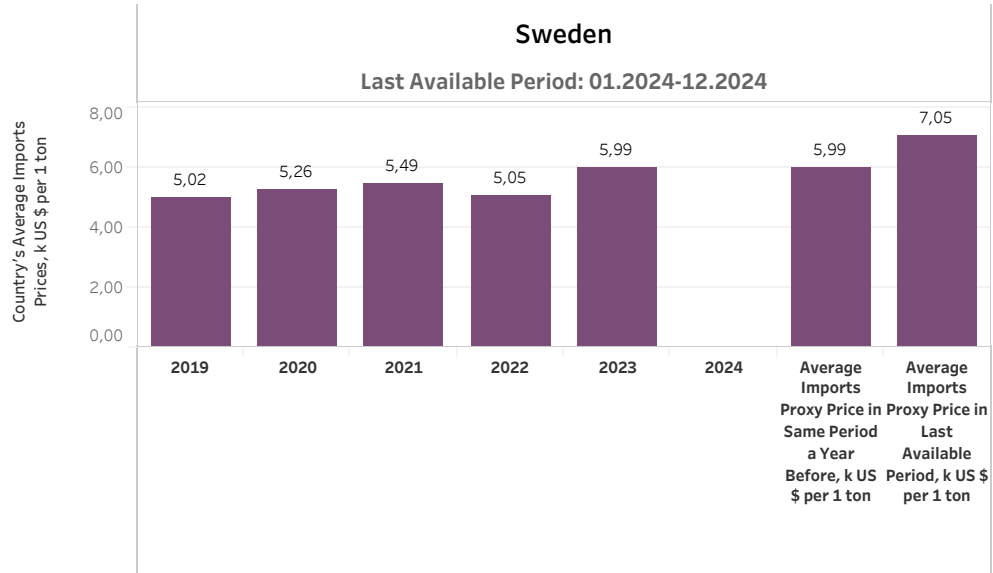
Country’s Yearly Imports, M US \$



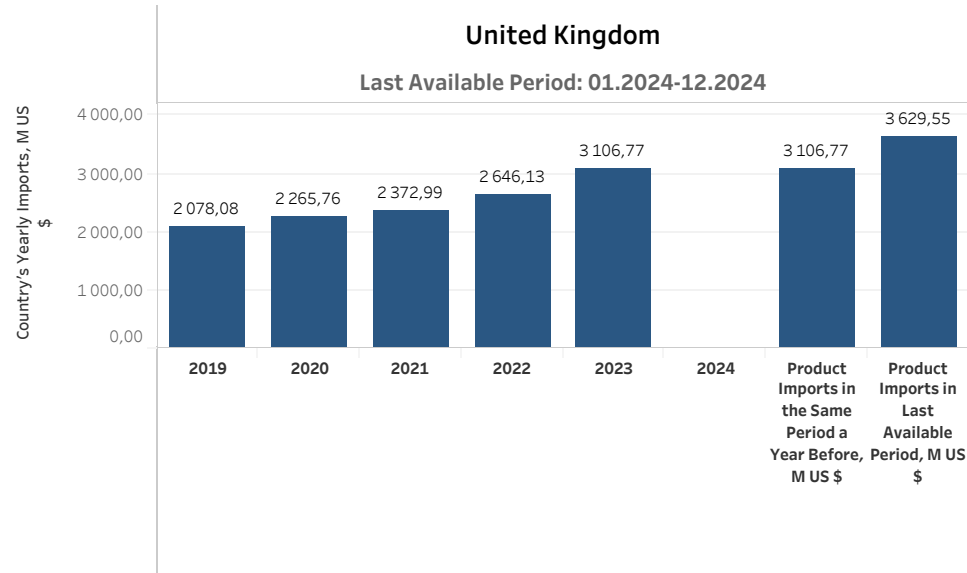
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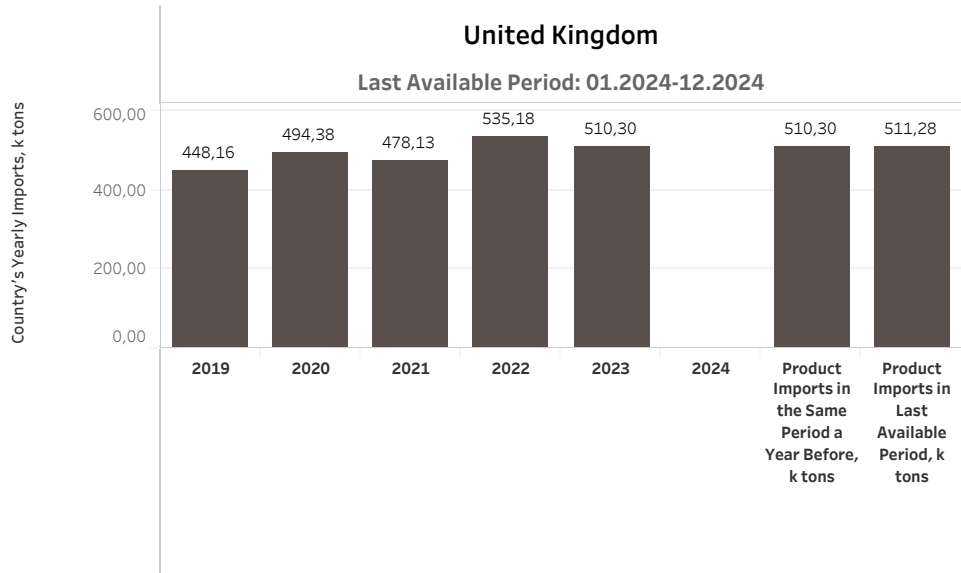
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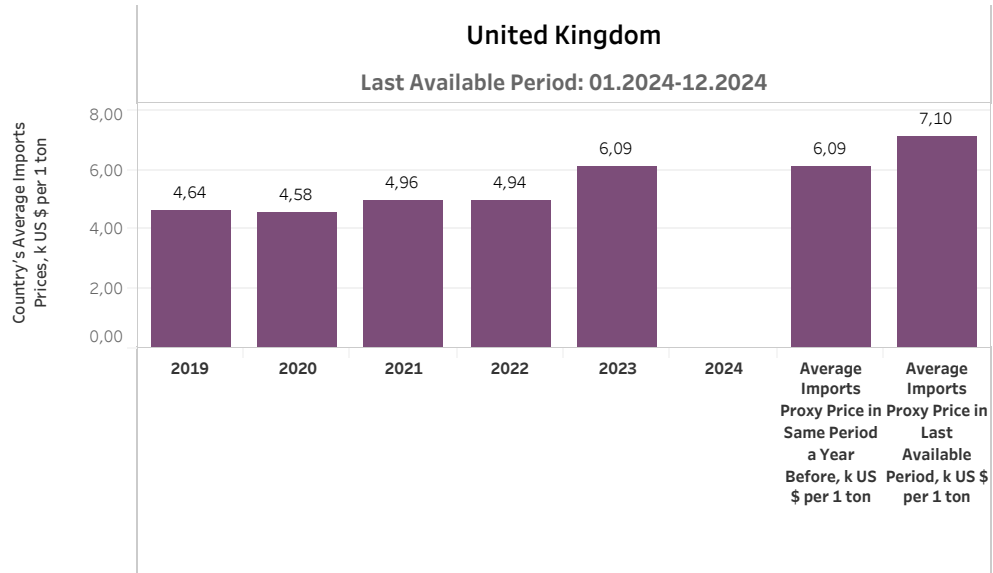
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



Country’s Average Imports Prices, k US \$ per 1 ton



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If you have any ideas on the scope of the report or any comment on the service, please let us know by e-mailing to [sales@gtaic.ai](mailto:sales@gtaic.ai). We are open for any comments, good or bad, since we believe any feedback will help us develop and bring more value to our clients.

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