



Cross-Country Report for:

**Fruit, edible; cranberries, bilberries and
other fruits of the genus vaccinium, fresh**

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This Report provides a comprehensive analysis of the imports of the good: **Fruit, edible; cranberries, bilberries and other fruits of the genus vaccinium, fresh**

HS Code: **081040**

The analysis covers the imports of this good to the countries listed on the page 3. The report provides both country-specific and aggregated analysis.

The research is based on data sourced from the GTAIC market intelligence portal (www.gtaic.ai). The GTAIC service conducts its analyses utilizing datasets obtained under a licensing agreement with UN COMTRADE, the official export-import database at the country level, which encompasses over 200 countries.

Additional reputable data sources leveraged by the GTAIC service include:

- 1) the World Trade Organization (WTO)
- 2) the World Bank
- 3) the Organisation for Economic Co-operation and Development (OECD)
- 4) the United Nations Conference on Trade and Development (UNCTAD).

The GTAIC service exclusively employs the most recently published monthly trade flow data. The latest available data for the countries chosen for the analysis is indicated in the table on the page 3.

The primary objective of this market research is to identify opportunities and risks related to export/import activities, as well as trading and logistics for exporters, importers, producers, and logistics companies. The report aims to:

- 1) Identify the most promising markets* for the good analyzed;
- 2) Highlight the most risky and declining markets;
- 3) Define market trends and provide short-term forecasts, including monthly price fluctuations and market size evolution in both monetary and tonnage terms;
- 4) Analyze the competitive landscape among suppliers, identifying both successful and underperforming countries within specific markets and globally;
- 5) Determine the fastest-growing and most promising trade routes from supplier countries to consumer countries;
- 6) Assess the potential supply size for new entrants in the most promising markets;
- 7) Present detailed supporting statistics for each market.

*- in this context, "the market" refers to the imports of goods by the specific country. It means that goods produced and consumed domestically are not considered part of the market.

The report encompasses the countries chosen by the user. A table detailing these countries is provided on page 3. The competitive analysis covers all the countries exporting (supplying) the selected good to the selected importing countries.

GTAIC service allows its users to build any list of available importing countries importing any available goods to produce this type of research report. Number of the importing countries covered by GTAIC service is 110+, number of the goods is > 5000.

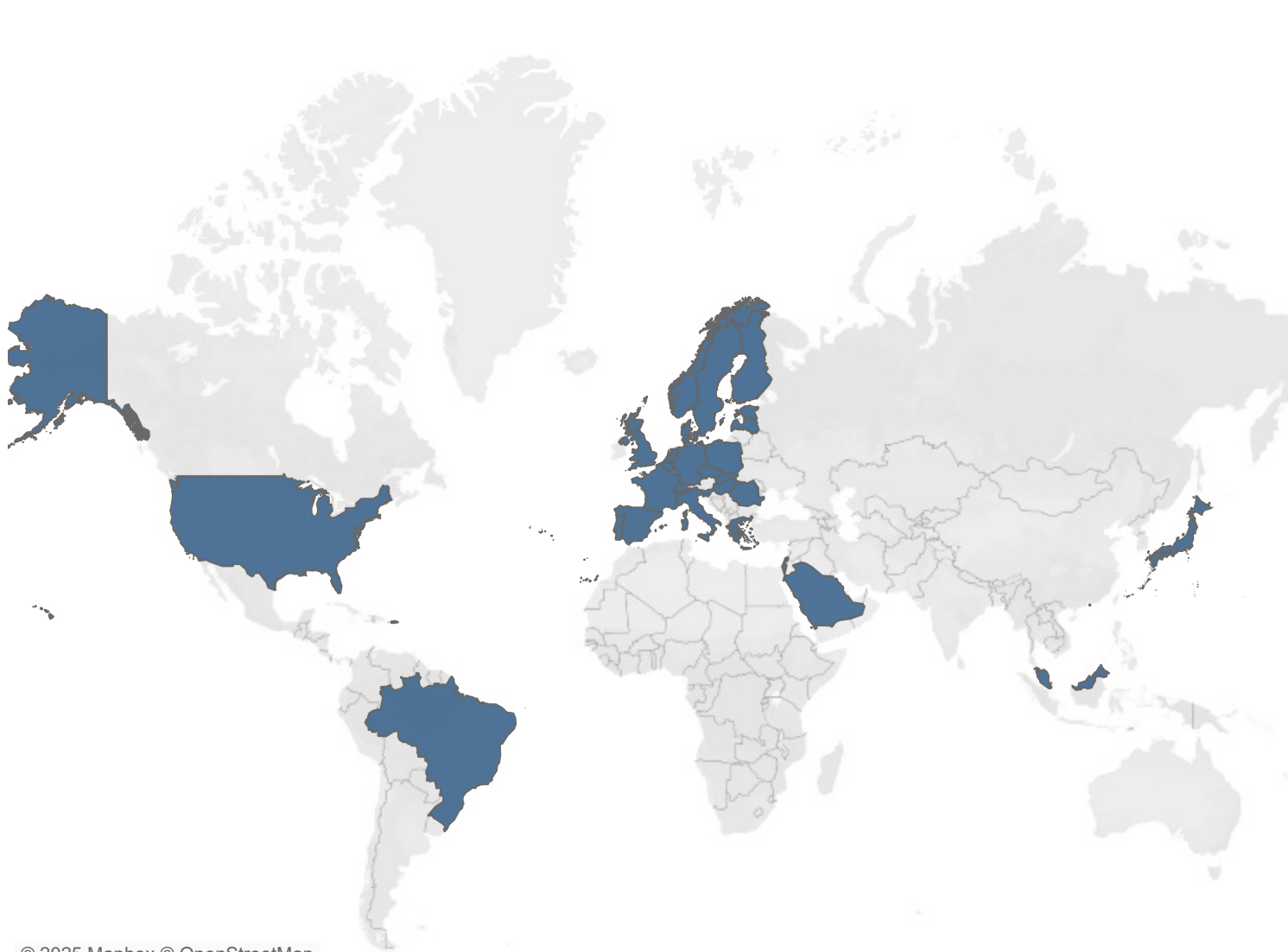
Countries Analyzed and Reported Periods

The table below presents a summary of the countries analyzed in this Report. The "Last Reported Month" refers to the most recent month for which trade statistics have been reported by each respective country. Whenever the term "Last Available Period" is used throughout the Report, it denotes the period beginning in January and concluding with the month specified as the "Last Reported Month" for each country, as shown in the accompanying graph. Similarly, when the terms "LTM" or "Last Twelve Months" are used, they refer to the 12-month period preceding the month designated as the "Last Reported Month" for each country.

Countries Analyzed

No.	Country	Last Reported Months	Last Reported Full Calendar Year
1	Belgium	Dec 2024	2023
2	Brazil	Dec 2024	2023
3	China Hong Kong SAR	Oct 2024	2023
4	Czechia	Dec 2024	2023
5	Denmark	Dec 2024	2023
6	Estonia	Dec 2024	2023
7	Finland	Oct 2024	2023
8	France	Feb 2024	2023
9	Germany	Dec 2024	2023
10	Greece	Dec 2024	2023
11	Hungary	Dec 2024	2023
12	Israel	Dec 2024	2023
13	Italy	Dec 2024	2023
14	Japan	Dec 2024	2023
15	Latvia	Dec 2024	2023
16	Malaysia	Dec 2024	2023
17	Netherlands	Dec 2024	2023
18	Norway	Dec 2024	2023
19	Poland	Sep 2024	2023
20	Portugal	Aug 2024	2023
21	Romania	Jul 2024	2023
22	Saudi Arabia	Oct 2024	2023
23	Singapore	Mar 2024	2023
24	Slovakia	Aug 2024	2023
25	Slovenia	Oct 2024	2023
26	Spain	Aug 2024	2023
27	Sweden	Oct 2024	2023
28	Switzerland	Dec 2024	2023
29	USA	Dec 2024	2023
30	United Kingdom	Dec 2024	2023

Countries Analyzed Map



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KEY CONCLUSIONS & FINDINGS

Summary: Key Findings

Top-30 Global Markets for Cranberries, Bilberries and Similar Berries

The global market for cranberries, bilberries and similar berries have been down by 13% in 2023 in terms of import volume expressed in tons. Due to growing prices, total global imports expressed in USD increased by 2% the same year. Looking into the preliminary data for 2024, reported by top-30 global markets, it can be estimated that the global market for cranberries, bilberries and similar berries have recovered in 2024, with an estimated growth of 23% for physical volumes and about 27% growth in money terms.

Speaking of more specific country-wise trends in 2024, it can be observed that the following countries have been experiencing the strongest recovery of imports of cranberries, bilberries and similar berries: China Hong Kong SAR (+78.3% in tons and +133.4% in USD in 10 months of 2024), Israel (+67.2% in tons and +62% in USD in the full year of 2024), Malaysia (+62.7% in tons and +46.6% in USD in the full year of 2024), Hungary (+56.4% in tons and +58.4% in USD in the full year of 2024), Finland (+42.2% in tons and +41.5% in USD in 10 months of 2024), Romania (+41.1% in tons and +47.8% in USD in 7 months of 2024), Belgium (+40% in tons and +39.8% in USD in the full year of 2024), Saudi Arabia (+37.7% in tons and +30.4% in USD in 10 months of 2024), the Netherlands (+36.9% in tons and +32.7% in USD in the full year of 2024), and Poland (+33.9% in tons and +27.1% in USD in 9 months of 2024).

Only 3 out of top-30 global markets of cranberries, bilberries and similar berries revealed decline in demand in 2024, including Portugal, Latvia, and Estonia.

Hungary, Malaysia, Singapore, Belgium, Italy, Finland, the United Kingdom, Israel, and the US are showing the most positive trends in imports of cranberries, bilberries and similar berries, with imports exceeding the values imported a year before in six consecutive reported months and more (expressed in USD). The dynamics is slightly different when analyzing the imports in physical volumes. Saudi Arabia has been also revealing impressive growth in the period from August 2023 to September 2024, though imports declined in October.

Average import prices on cranberries, bilberries and similar berries imports range from 3.02 USD per 1 kg in Greece to 13.19 USD per 1 kg in Japan, for most countries staying within 7-9 USD per 1 kg.

The market for cranberries, bilberries and similar berries is dominated by the suppliers from Peru, who hold over 41% of total supplies to top-30 markets in value (USD) and about 38% in volume (tons). Other supplying countries include: Mexico, Spain, Morocco, Chile (all of them accountable for about 8-9% of total imports), as well as the Netherlands, Canada and South Africa.

The average price on cranberries, bilberries and similar berries supplied from Peru amounted to about 8 USD per 1 kg in 2023 and slightly increased in recent months to 8.1 USD per 1 kg. Australian and Irish suppliers offer the highest prices on their berries (12-16 USD per 1 kg). The lowest prices are offered by the suppliers from Canada (5 USD per 1 kg), Ukraine (5.4 USD per 1 kg).

In recent periods, Peru has further cemented its leadership position in the global market of cranberries, bilberries and similar berries, increasing its supplies to top-30 global destinations the most among other countries. Peru has increased significantly its exports to all the markets with highest recorded growth in demand, including the US, the Netherlands, the UK, Germany and Hong Kong China SAR.

Though being significantly behind Peru, Morocco and Spain producers have also recorded a significant increase in exports, followed by the Netherlands, Germany, South Africa and Zimbabwe. Moroccan and Spanish suppliers of cranberries, bilberries and similar berries mostly benefit from the growth in demand in European markets.

To the contrary, Mexico is the country that has decreased its exports the most. The country is losing its share in the largest global US' market mainly. The list of countries that are losing the global competition also includes Canada, Portugal, Serbia, Sweden and Argentina.

Based on the market trends in recent periods, as well as the long-term trends in the demand, the following markets are considered as the ones with highest export potential for the supplies of cranberries, bilberries and similar berries: the USA, the Netherlands, Germany, the UK, Singapore, and Switzerland.

Summary: Key Indicators on Imports Value (US \$)

This section outlines the key indicators associated with the imports of the good, expressed in U.S. dollars (US \$). It includes the relevant metrics and trends that provide insight into the value of imports for the countries analyzed in the Report.

Country Analyzed	Last Twelve Months Period (LTM)	Last Full Calendar Year Reported	Country's Share in Global Product Imports in Last Full Calendar Year Reported	Product Imports in the Last Full Calendar Year Reported, M US \$	Product Imports Growth in the Last Full Calendar Year Reported Compared to the Year Before, %	Product Imports in LTM, M US \$	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %	5Y CAGR, %
USA	01.2024 - 12.2024	2023	35,29%	1 952,95	1,39%	2 428,69	24,36%	9,42%
Netherlands	01.2024 - 12.2024	2023	10,96%	605,09	-13,20%	802,9	32,69%	7,78%
Germany	01.2024 - 12.2024	2023	8,44%	479,93	10,39%	582,83	21,44%	6,69%
United Kingdom	01.2024 - 12.2024	2023	7,23%	400,03	7,08%	523,55	30,88%	0,51%
Spain	09.2023 - 08.2024	2023	4,12%	227,93	2,59%	260,72	17,13%	15,55%
Poland	10.2023 - 09.2024	2023	2,86%	154,11	12,75%	186,2	24,38%	23,19%
China Hong Kong SAR	11.2023 - 10.2024	2023	2,02%	111,64	-27,46%	176,58	41,82%	6,71%
Italy	01.2024 - 12.2024	2023	1,78%	98,44	47,69%	117,86	19,73%	23,74%
France	03.2023 - 02.2024	2023	1,85%	102,4	31,76%	109,07	41,72%	10,43%
Belgium	01.2024 - 12.2024	2023	1,26%	69,97	17,38%	97,79	39,75%	8,08%
Switzerland	01.2024 - 12.2024	2023	1,64%	90,58	38,58%	97,74	7,90%	16,36%
Norway	01.2024 - 12.2024	2023	0,68%	37,69	-16,77%	48,74	29,32%	-4,54%
Czechia	01.2024 - 12.2024	2023	0,62%	34,39	2,51%	41,11	19,54%	19,41%
Singapore	04.2023 - 03.2024	2023	0,70%	38,53	27,02%	40,58	25,79%	16,68%
Denmark	01.2024 - 12.2024	2023	0,62%	34,39	17,72%	37,1	7,89%	5,69%
Romania	08.2023 - 07.2024	2023	0,48%	26,48	55,27%	33,28	58,14%	38,07%
Japan	01.2024 - 12.2024	2023	0,43%	23,62	8,15%	25,01	5,88%	0,20%
Sweden	11.2023 - 10.2024	2023	0,39%	21,46	-12,40%	22,36	5,66%	4,21%
Slovakia	09.2023 - 08.2024	2023	0,33%	18,3	17,21%	19,9	19,61%	19,11%
Israel	01.2024 - 12.2024	2023	0,22%	12,19	9,12%	19,75	62,08%	98,06%
Malaysia	01.2024 - 12.2024	2023	0,23%	12,72	31,95%	18,65	46,64%	18,54%
Latvia	01.2024 - 12.2024	2023	0,33%	18,49	5,81%	18	-2,63%	23,66%
Hungary	01.2024 - 12.2024	2023	0,20%	11,2	23,48%	17,74	58,41%	16,40%
Finland	11.2023 - 10.2024	2023	0,23%	12,87	-2,92%	17,24	38,97%	-2,83%
Portugal	09.2023 - 08.2024	2023	0,27%	15,05	21,41%	14,78	-2,19%	12,02%
Brazil	01.2024 - 12.2024	2023	0,17%	9,23	92,18%	12,17	31,85%	35,59%
Estonia	01.2024 - 12.2024	2023	0,23%	12,6	-27,95%	11,01	-12,63%	16,44%
Slovenia	11.2023 - 10.2024	2023	0,17%	9,19	25,89%	10,9	21,20%	14,23%
Saudi Arabia	11.2023 - 10.2024	2023	0,14%	7,68	39,25%	9,46	37,81%	21,66%
Greece	01.2024 - 12.2024	2023	0,03%	1,49	20,57%	1,72	16,09%	16,95%

Summary: Key Indicators on Imports Volume (tons)

This section outlines the key indicators associated with the imports volume, expressed in tons (t). It includes the relevant metrics and trends that provide insight into the physical volumes of imports for the countries analyzed in the Report.

Country Analyzed	Product Imports in the Last Full Calendar Year Reported, k tons	Product Imports Growth in the Last Full Calendar Year Reported Compared to the Year Before, %	Product Imports in LTM, k tons	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %	5Y CAGR (Physical Volumes of Imports), %	Average Imports Proxy Price in the Last Full Calendar Year Reported, k US \$ per 1 ton	Average Imports Proxy Price in the Last Full Calendar Year Reported Compared to the Year Before, %	5Y CAGR (Average Imports Proxy Price), %
USA	271,89	-3,67%	320,61	17,92%	4,39%	7,18	5,25%	4,82%
Netherlands	87,25	-33,12%	119,44	36,90%	6,43%	6,94	29,79%	1,28%
Germany	64,82	-13,30%	77,88	20,15%	1,24%	7,40	27,32%	5,38%
United Kingdom	58,15	-3,89%	72,07	23,95%	0,72%	6,88	11,42%	-0,21%
Spain	38,64	-10,92%	44,18	9,80%	16,47%	5,90	15,16%	-0,79%
Poland	20,46	-17,39%	26,18	17,42%	14,33%	7,53	36,49%	7,75%
China Hong Kong SAR	15,20	-39,07%	19,35	2,52%	-0,06%	7,34	19,05%	6,77%
France	15,97	10,59%	16,86	16,66%	7,37%	6,41	19,15%	2,85%
Italy	13,55	18,17%	15,95	17,67%	19,33%	7,26	24,98%	3,70%
Belgium	7,91	-16,77%	11,07	39,98%	3,58%	8,85	41,03%	4,34%
Switzerland	8,62	5,22%	9,22	6,93%	8,20%	10,51	31,70%	7,54%
Czechia	4,10	-28,43%	5,31	29,45%	10,43%	8,38	43,23%	8,13%
Norway	3,75	-23,53%	4,77	27,33%	-4,36%	10,06	8,84%	-0,20%
Romania	3,49	13,87%	4,38	25,27%	26,83%	7,58	36,36%	8,86%
Denmark	3,82	-2,02%	4,03	5,34%	4,02%	9,00	20,15%	1,61%
Singapore	3,58	30,56%	3,67	20,76%	10,80%	10,75	-2,71%	5,31%
Slovakia	2,33	-11,16%	2,76	14,15%	13,26%	7,85	31,94%	5,17%
Sweden	2,38	-33,93%	2,72	6,42%	-2,10%	9,02	32,59%	6,45%
Malaysia	1,59	27,96%	2,59	62,73%	17,98%	7,97	3,12%	0,48%
Israel	1,52	-3,20%	2,55	67,22%	90,88%	8,00	12,73%	3,76%
Hungary	1,60	4,40%	2,51	56,44%	7,16%	6,98	18,27%	8,62%
Latvia	2,26	-8,26%	2,18	-3,40%	11,08%	8,18	15,33%	11,32%
Portugal	2,33	-12,20%	2,17	-16,00%	11,44%	6,45	38,28%	0,52%
Japan	1,82	3,44%	1,90	4,29%	-2,25%	13,00	4,55%	2,51%
Finland	1,38	-20,17%	1,88	30,27%	-6,22%	9,33	21,61%	3,62%
Brazil	1,27	58,70%	1,63	28,70%	39,42%	7,27	21,09%	-2,75%
Saudi Arabia	1,22	17,29%	1,57	39,60%	25,29%	6,30	18,72%	-2,89%
Estonia	1,48	-60,31%	1,44	-2,79%	-1,76%	8,52	81,55%	18,53%
Slovenia	1,08	-0,52%	1,35	20,84%	9,71%	8,54	26,55%	4,12%
Greece	0,47	34,32%	0,57	21,63%	15,83%	3,17	-10,24%	0,96%

Summary: Key Supplying Countries (US \$)

This section summarizes information on the key supplying countries of the analyzed good to the countries analyzed. The table presents a list of the largest supplying countries and the import values (expressed in US \$) reported by each of the countries importing the good from these supplying countries. It covers both the Last Twelve Months (LTM) period and the 12-month period prior to the LTM. Additionally, the table highlights changes in the market share of each supplying country in the total imports of the countries analyzed over the specified periods.

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, M US \$	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Peru	2 385,45	41,10%	1 532,52	33,22%
Mexico	550,80	9,49%	615,02	13,33%
Spain	547,45	9,43%	481,09	10,43%
Morocco	482,59	8,32%	385,65	8,36%
Chile	458,93	7,91%	430,63	9,33%
Netherlands	272,82	4,70%	207,17	4,49%
Canada	208,12	3,59%	186,98	4,05%
South Africa	203,57	3,51%	175,76	3,81%
Poland	163,81	2,82%	158,12	3,43%
Germany	149,43	2,57%	111,06	2,41%
Portugal	55,04	0,95%	62,12	1,35%
Zimbabwe	43,98	0,76%	22,13	0,48%
Argentina	36,22	0,62%	37,88	0,82%
Romania	29,91	0,52%	30,81	0,67%
Ukraine	26,87	0,46%	18,75	0,41%
Serbia	25,10	0,43%	31,39	0,68%
Belgium	23,17	0,40%	22,23	0,48%
France	16,01	0,28%	14,30	0,31%
Italy	15,86	0,27%	17,60	0,38%
Australia	14,82	0,26%	10,61	0,23%
USA	13,35	0,23%	12,75	0,28%
China	12,66	0,22%	2,69	0,06%
Austria	5,42	0,09%	5,59	0,12%
Ecuador	5,19	0,09%	1,04	0,02%
Ireland	5,06	0,09%	3,55	0,08%
Aruba	4,38	0,08%	0,00	0,00%
Switzerland	3,37	0,06%	1,84	0,04%
Colombia	3,23	0,06%	1,78	0,04%
United Kingdom	3,18	0,05%	1,52	0,03%
Lithuania	2,73	0,05%	0,72	0,02%

Summary: Key Supplying Countries (tons)

This section summarizes information on the key supplying countries (exporters) of the analyzed good to the countries analyzed (importers). The table presents a list of the largest supplying countries and the import volumes (expressed in tons) reported by each of the countries importing the good from these supplying countries It covers both the Last Twelve Months (LTM) period and the 12-month period prior to the LTM. Additionally, the table highlights changes in the market share of each supplying country in the total imports of the countries analyzed over the specified periods.

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, tons	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, tons	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Peru	294 722,22	37,65%	192 129,57	29,58%
Chile	77 709,20	9,93%	76 210,37	11,73%
Spain	75 792,07	9,68%	65 630,24	10,10%
Morocco	73 801,39	9,43%	59 296,87	9,13%
Mexico	65 133,58	8,32%	74 088,53	11,41%
Canada	41 496,41	5,30%	44 885,25	6,91%
Netherlands	31 518,28	4,03%	26 484,43	4,08%
Poland	24 476,15	3,13%	24 853,31	3,83%
South Africa	23 904,16	3,05%	21 333,55	3,28%
Germany	18 131,91	2,32%	14 887,57	2,29%
Portugal	9 048,06	1,16%	10 426,43	1,61%
Zimbabwe	5 252,94	0,67%	2 900,56	0,45%
Romania	5 248,75	0,67%	4 959,68	0,76%
Argentina	5 006,69	0,64%	5 764,69	0,89%
Ukraine	4 985,50	0,64%	3 564,87	0,55%
Serbia	4 314,10	0,55%	5 189,21	0,80%
Belgium	3 272,28	0,42%	3 208,93	0,49%
France	2 365,40	0,30%	2 132,59	0,33%
Italy	2 249,31	0,29%	2 295,68	0,35%
USA	1 728,78	0,22%	1 559,15	0,24%
China	1 442,25	0,18%	257,48	0,04%
Australia	942,95	0,12%	660,40	0,10%
Austria	752,50	0,10%	786,45	0,12%
Ecuador	667,34	0,09%	137,77	0,02%
Finland	583,82	0,07%	49,32	0,01%
Slovakia	560,24	0,07%	444,44	0,07%
Colombia	556,39	0,07%	288,88	0,04%
Sweden	520,78	0,07%	1 386,86	0,21%
Aruba	485,15	0,06%	0,00	0,00%
United Kingdom	466,59	0,06%	210,77	0,03%

Summary: Top-Ranked Supplying Countries to the Countries Analyzed

This section offers an overview of the leading competitors among supplying countries exporting the good to the countries analyzed. The methodology for ranking of the supplying countries is as follows: the top 10 largest supplying countries from the last full calendar year are ranked based on four components: 1) share of imports in the LTM period, 2) proxy price in the LTM period, 3) change in imports in US \$ terms during the LTM period, and 4) change in imports in volume terms during the LTM period. The ranking is done for each importing country (country analyzed). Each component is assigned a score ranging from 1 to 10, with 10 being the highest. The aggregated score is calculated by summing the rankings for each component. In the case of ties in the total score, the ranking for the first component (share of imports in LTM) takes precedence.

Country Analyzed	No.1 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.2 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.3 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.4 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.5 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$
USA	Peru	1 446 011 835,00	Canada	206 954 959,00	Ecuador	4 380 459,00	Colombia	3 167 591,00	Guatemala	17 840,00
Netherlands	Peru	388 327 112,06	Chile	98 019 206,55	Spain	106 028 701,24	Morocco	15 708 353,21	Germany	37 523 101,49
Germany	Peru	198 249 492,84	Morocco	92 174 120,30	Spain	125 709 269,03	Chile	37 686 373,34	Netherlands	28 299 168,54
United Kingdom	Peru	131 840 433,89	Morocco	108 333 750,48	Chile	46 208 138,84	Poland	38 194 089,98	South Africa	85 478 214,13
Spain	Morocco	176 523 925,09	Chile	5 503 044,24	Netherlands	13 276 504,64	Belgium	2 119 224,11	South Africa	9 453 985,49
Poland	Spain	48 953 694,00	Germany	42 259 503,00	Chile	11 183 560,00	Ukraine	8 410 180,00	Romania	2 378 696,00
China Hong Kong SAR	Peru	109 272 835,68	Chile	18 519 090,90	South Africa	9 679 266,49	Morocco	10 136 688,66	China	4 656 286,01
France	Morocco	29 994 846,59	Spain	40 901 579,85	Netherlands	20 395 945,35	Argentina	786 984,58	Belgium	2 649 664,05
Italy	Spain	46 255 175,22	Netherlands	30 238 656,59	France	12 090 379,54	Germany	15 334 711,76	Romania	1 669 415,22
Switzerland	Italy	5 105 617,90	Peru	19 704 519,07	South Africa	4 441 971,71	Poland	4 383 903,51	Morocco	3 670 649,92
Belgium	Netherlands	70 256 620,66	Germany	10 655 932,46	Spain	12 711 436,59	Portugal	1 753 504,86	Zimbabwe	98 144,01
Singapore	China	4 291 848,79	South Africa	9 887 310,71	Australia	5 452 329,31	Peru	3 480 436,67	Zimbabwe	3 217 862,63
Norway	Morocco	20 628 909,52	Peru	11 233 266,98	Poland	7 323 790,16	Portugal	1 491 556,48	Zimbabwe	1 457 095,54
Denmark	Poland	6 572 156,33	Spain	3 687 357,22	Belgium	1 806 329,98	Sweden	61 543,04	USA	4,91
Czechia	Spain	11 722 014,00	Peru	8 297 779,00	Germany	6 301 548,00	Poland	4 656 284,00	Netherlands	3 777 101,00
Romania	Germany	15 904 910,51	Poland	2 045 777,05	Italy	1 969 206,59	Spain	2 683 031,77	Netherlands	9 848 402,48
Japan	Mexico	14 941 091,04	Canada	639 371,10	USA	5 317 362,89	United Arab Emirates	181 565,58	United Kingdom	226 294,85
Sweden	Finland	1 823 843,52	Belgium	1 652 078,69	Spain	4 269 774,96	Denmark	61 767,10	Italy	8 103,50
Slovakia	Aruba	4 376 595,41	Poland	2 522 959,46	Morocco	1 031 200,00	Spain	5 940 212,94	Argentina	337 525,62
Latvia	Poland	9 243 257,70	Estonia	764 557,98	Belgium	1 209 654,20	France	97,95	Spain	658 401,91
Portugal	Netherlands	6 196 771,29	Serbia	165 656,32	Ukraine	105 124,49	France	71 980,42	Germany	160 334,87
Malaysia	China	3 706 228,16	South Africa	5 199 583,86	Morocco	2 874 827,47	Peru	1 578 660,06	USA	506 305,78
Finland	Spain	3 999 898,15	Germany	1 211 108,02	Poland	5 403 852,23	South Africa	1 877 837,42	Peru	706 574,54
Estonia	Morocco	2 816 688,58	Spain	2 516 688,15	Latvia	566 954,25	Peru	2 721 042,04	Europe, not specified	318 268,67
Israel	Peru	6 798 000,00	Spain	6 172 000,00	Poland	983 000,00	Argentina	1 570 000,00	Ukraine	16 000,00
Hungary	Spain	9 819 616,00	Romania	1 490 542,00	Netherlands	1 437 104,00	Poland	443 636,00	Greece	45 204,00
Slovenia	Poland	601 769,64	Peru	2 926 593,64	Spain	3 286 470,95	Germany	1 228 887,00	Austria	1 540 794,54
Brazil	Peru	8 115 647,00	Chile	2 449 814,00	Spain	379 029,00	Uruguay	241 358,00	Argentina	987 734,00
Saudi Arabia	Netherlands	7 076 984,62	Thailand	1 434 215,43	Indonesia	76 706,13	Peru	115 370,66	South Africa	295 774,66
Greece	Netherlands	1 559 663,68	Spain	95 348,60	Cyprus	18 656,83	Italy	19 658,91	Serbia	10 186,62

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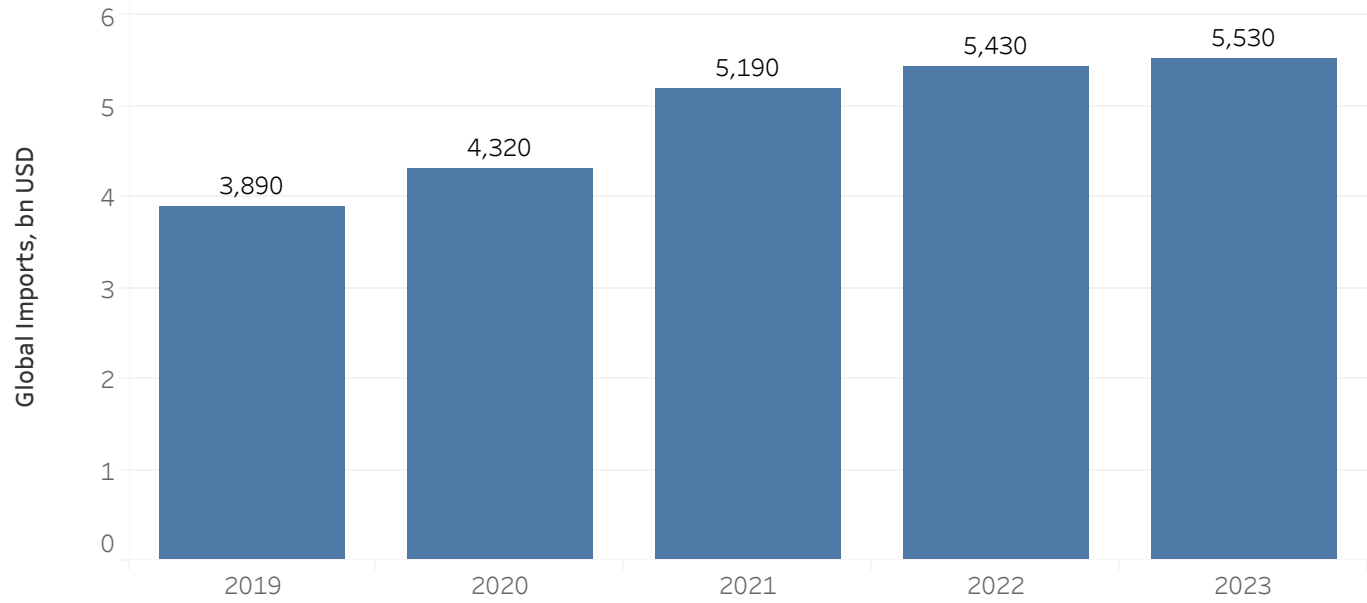
GLOBAL MARKET

Global Imports (US \$) and Shares of the Countries Analyzed (%)

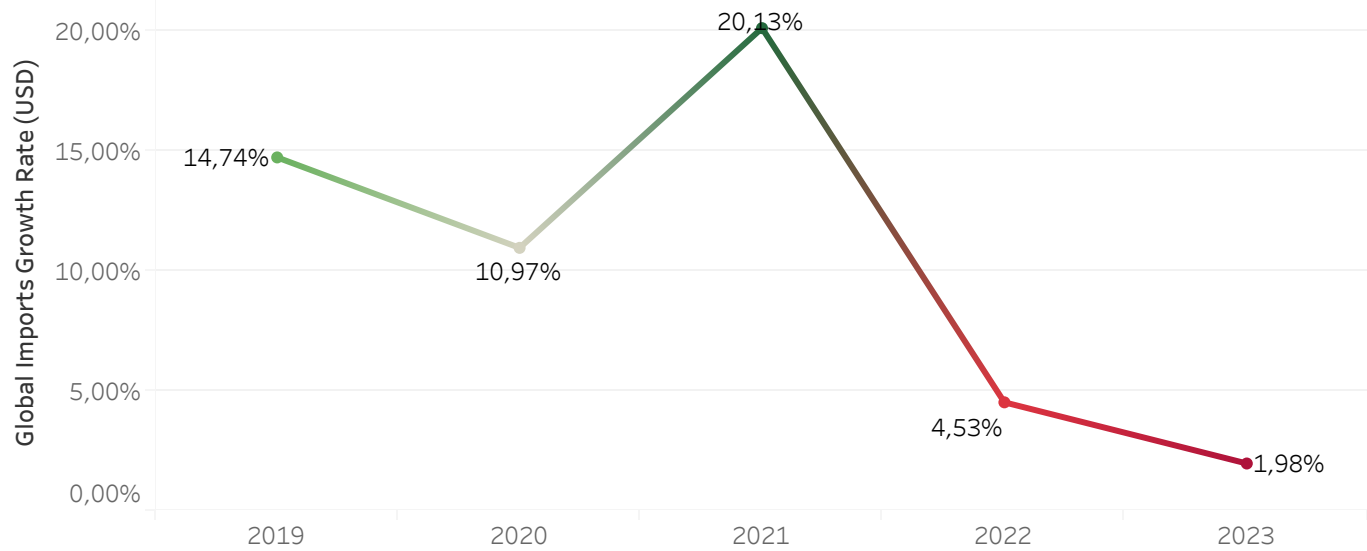
The figures in this section illustrate the value of global imports of the analyzed good, expressed in US \$, along with the change (Y-o-Y growth rates) in this parameter over the last five full calendar years available. The table provides data on imports reported by each of the countries analyzed for the last full calendar year reported, including each country’s share of total imports and the average growth rate (CAGR) over the period under review.

Country Analyzed	Last Full Calendar Year Reported	Country’s Share in Global Product Imports, %	5Y CAGR of Country’s Product Imports in US \$, %	Country’s Product Imports in the Last Full Calendar Year Reported, m USD
USA	2023	35,29%	9,42%	1 952,95
Netherlands	2023	10,96%	7,78%	605,09
Germany	2023	8,44%	6,69%	479,93
United Kingdom	2023	7,23%	0,51%	400,03
Spain	2023	4,12%	15,55%	227,93
Poland	2023	2,86%	23,19%	154,11
France	2023	1,85%	10,43%	102,4
Italy	2023	1,78%	23,74%	98,44
Switzerland	2023	1,64%	16,36%	90,58
Belgium	2023	1,26%	8,08%	69,97
Norway	2023	0,68%	-4,54%	37,69
Denmark	2023	0,62%	5,69%	34,39
Czechia	2023	0,62%	19,41%	34,39
Romania	2023	0,48%	38,07%	26,48
Japan	2023	0,43%	0,20%	23,62
Sweden	2023	0,39%	4,21%	21,46
Latvia	2023	0,33%	23,66%	18,49
Slovakia	2023	0,33%	19,11%	18,3
Portugal	2023	0,27%	12,02%	15,05
Finland	2023	0,23%	-2,83%	12,87
Malaysia	2023	0,23%	18,54%	12,72
Estonia	2023	0,23%	16,44%	12,6
Israel	2023	0,22%	98,06%	12,19
Hungary	2023	0,20%	16,40%	11,2
Brazil	2023	0,17%	35,59%	9,23

Global Imports, B US \$



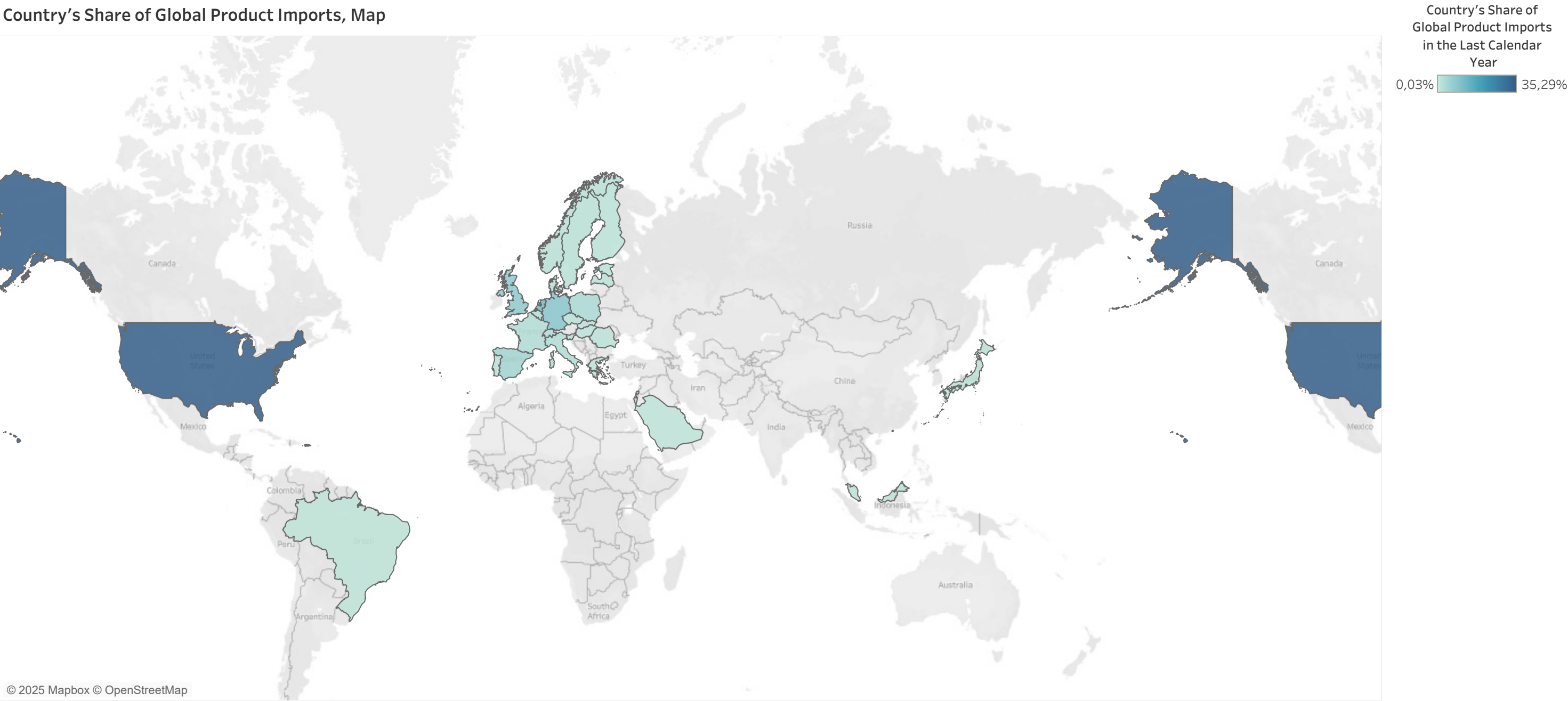
Global Imports Y-o-Y Growth Rate, %



Global Imports (US \$)

The map in this section visualizes the import values for each of the analyzed countries in the most recent full calendar year. The intensity of the color represents the size of imports, with darker shades indicating higher import values.

Country's Share of Global Product Imports, Map

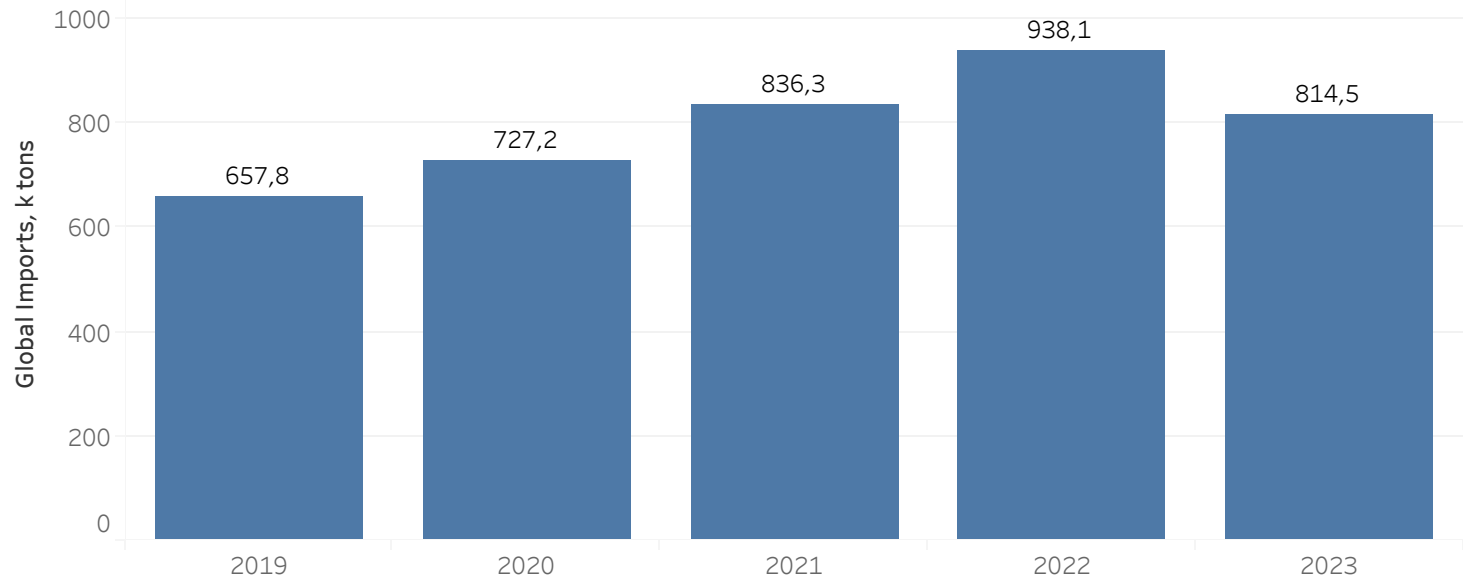


Global Imports (tons)

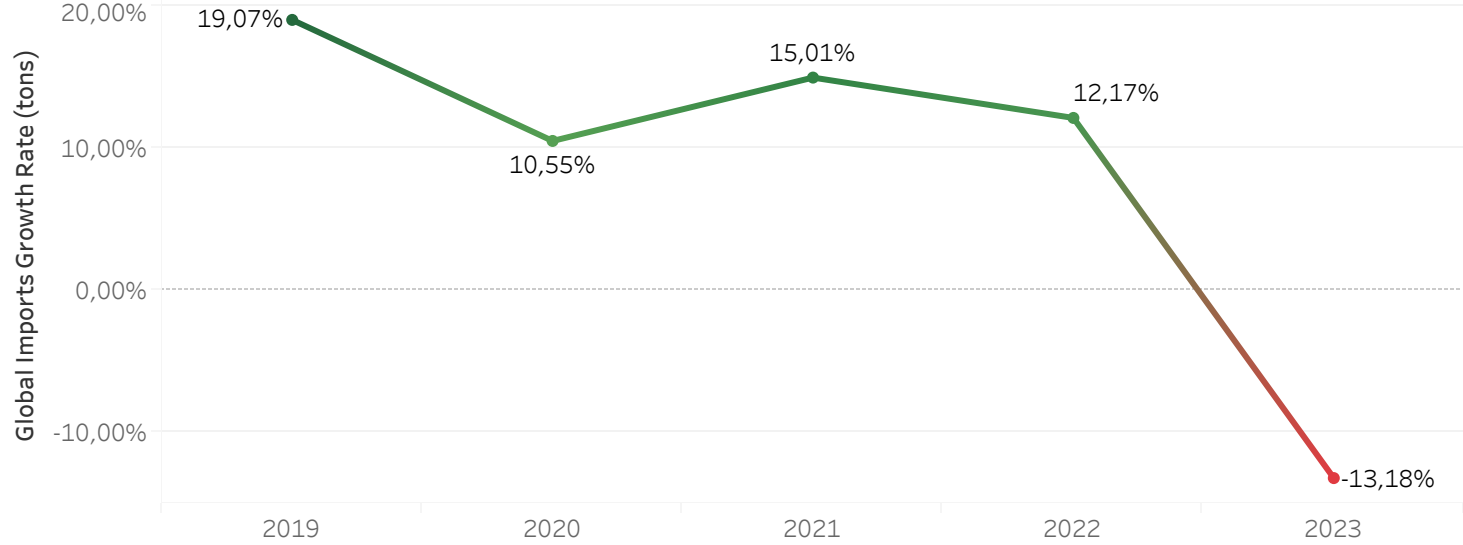
The figures in this section illustrate the volume of global imports of the analyzed good, expressed in tons, along with the change (Y-o-Y growth rates) in this parameter over the last five full calendar years available. The table provides data on imports reported by each of the countries analyzed for the last full calendar year reported, including each country’s share of total imports and the average growth rate (CAGR) over the period under review.

Country Analyzed	Last Full Calendar Year Reported	5Y CAGR of Country's Product Imports in tons, %	Country's Product Imports in the Last Full Calendar Year Reported, k tons
USA	2023	4,39%	271,89
Netherlands	2023	6,43%	87,25
Germany	2023	1,24%	64,82
United Kingdom	2023	0,72%	58,15
Spain	2023	16,47%	38,64
Poland	2023	14,33%	20,46
France	2023	7,37%	15,97
Italy	2023	19,33%	13,55
Switzerland	2023	8,20%	8,62
Belgium	2023	3,58%	7,91
Czechia	2023	10,43%	4,10
Denmark	2023	4,02%	3,82
Norway	2023	-4,36%	3,75
Romania	2023	26,83%	3,49
Sweden	2023	-2,10%	2,38
Slovakia	2023	13,26%	2,33
Portugal	2023	11,44%	2,33
Latvia	2023	11,08%	2,26
Japan	2023	-2,25%	1,82
Hungary	2023	7,16%	1,60
Malaysia	2023	17,98%	1,59
Israel	2023	90,88%	1,52
Estonia	2023	-1,76%	1,48
Finland	2023	-6,22%	1,38
Brazil	2023	39,42%	1,27

Global Imports, k tons



Global Imports Y-o-Y Growth Rate, %



2

TRENDS IN LAST AVAILABLE PERIOD

Trends in Last Available Period: US \$

This section presents the import values, expressed in US \$, reported by each country analyzed in the Last Available Period. The table provides import values for each country both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

Growth Rate of the Product Imports by the County Analyzed (expressed in US \$) in the Last Available Period Compared to the Same Period a Year Before

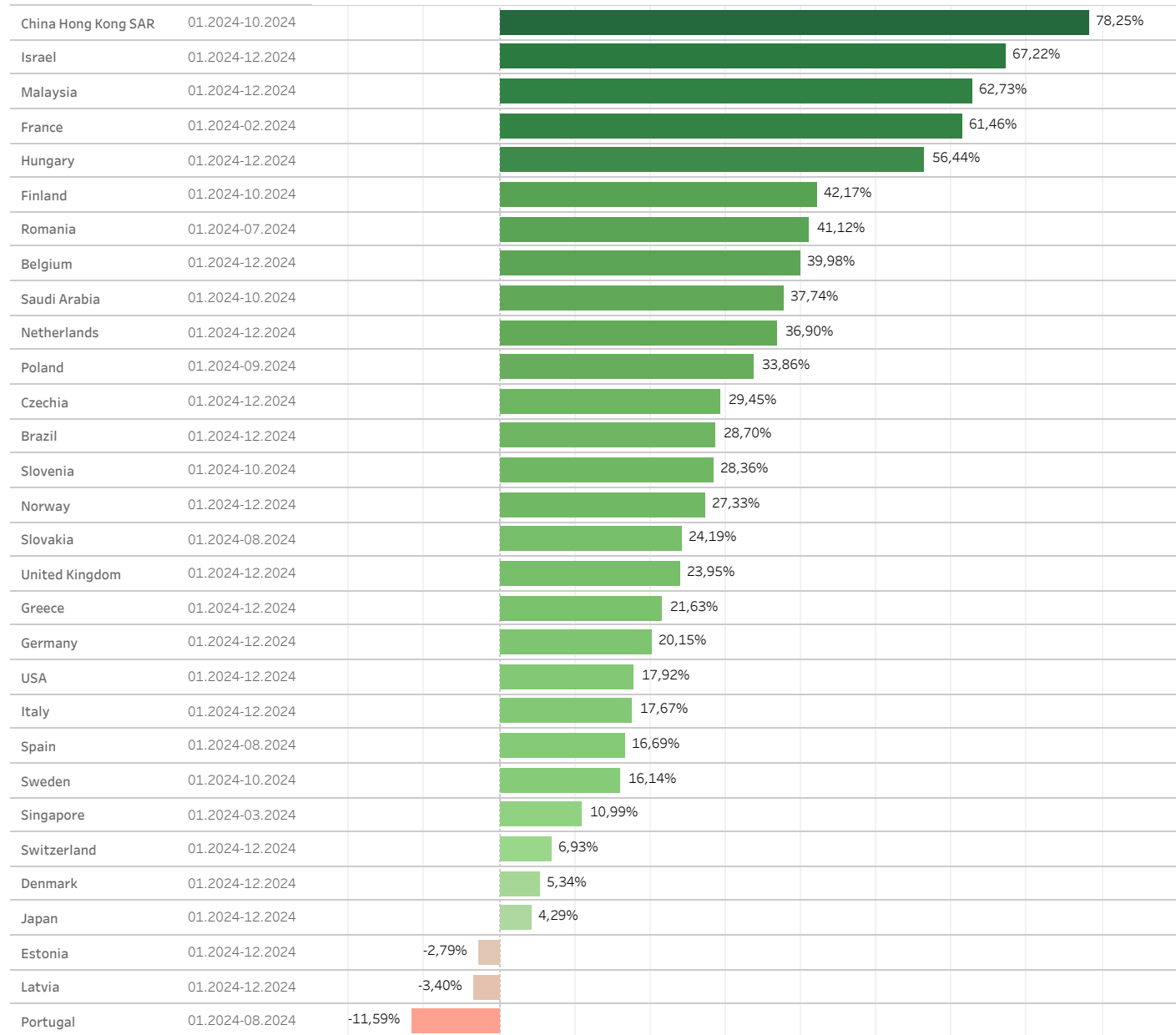
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Country Analyzed	Last Available Period	Product Imports in the Same Period a Year Before, M US \$	Product Imports in Last Available Period, M US \$	Product Imports Growth Rate, %
China Hong Kong SAR	01.2024-10.2024	63,29	147,69	133,35%
France	01.2024-02.2024	9,16	15,83	72,82%
Israel	01.2024-12.2024	12,19	19,75	62,02%
Hungary	01.2024-12.2024	11,20	17,74	58,39%
Romania	01.2024-07.2024	14,23	21,03	47,79%
Malaysia	01.2024-12.2024	12,72	18,65	46,62%
Finland	01.2024-10.2024	10,53	14,90	41,50%
Belgium	01.2024-12.2024	69,97	97,79	39,76%
Netherlands	01.2024-12.2024	605,09	802,90	32,69%
Brazil	01.2024-12.2024	9,23	12,17	31,85%
United Kingdom	01.2024-12.2024	400,03	523,55	30,88%
Saudi Arabia	01.2024-10.2024	5,86	7,64	30,38%
Norway	01.2024-12.2024	37,69	48,74	29,32%
Poland	01.2024-09.2024	118,35	150,44	27,11%
Singapore	01.2024-03.2024	8,28	10,33	24,76%
USA	01.2024-12.2024	1 952,95	2 428,69	24,36%
Germany	01.2024-12.2024	479,93	582,83	21,44%
Slovenia	01.2024-10.2024	8,10	9,81	21,11%
Italy	01.2024-12.2024	98,44	117,86	19,73%
Czechia	01.2024-12.2024	34,39	41,11	19,54%
Spain	01.2024-08.2024	186,92	219,71	17,54%
Greece	01.2024-12.2024	1,49	1,72	15,44%
Slovakia	01.2024-08.2024	12,51	14,11	12,79%
Switzerland	01.2024-12.2024	90,58	97,74	7,90%
Denmark	01.2024-12.2024	34,39	37,10	7,88%
Japan	01.2024-12.2024	23,62	25,01	5,88%
Sweden	01.2024-10.2024	18,36	19,26	4,90%
Latvia	01.2024-12.2024	18,49	18,00	-2,65%
Portugal	01.2024-08.2024	9,10	8,84	-2,86%
Estonia	01.2024-12.2024	12,60	11,01	-12,62%

Trends in Last Available Period: tons

This section presents the import volumes, expressed in tons, reported by each country analyzed in the Last Available Period. The table provides import volumes for each country analyzed both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

Growth Rate of the Product Imports by the County Analyzed (expressed in tons) in the Last Available Period Compared to the Same Period a Year Before

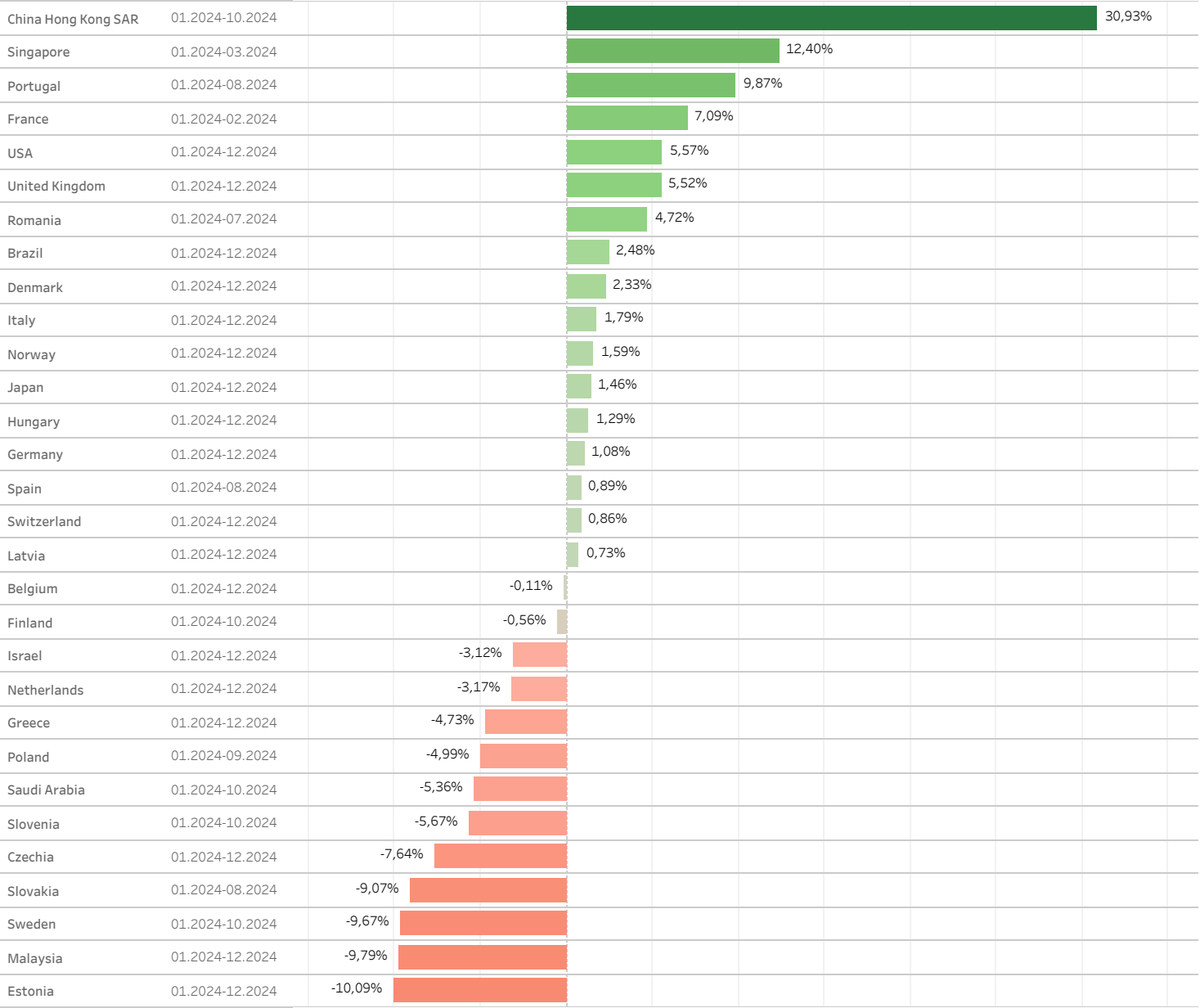


Country Analyzed	Last Available Period	Product Imports in the Same Period a Year Before, k tons	Product Imports in Last Available Period, k tons	Product Imports Growth Rate, %
China Hong Kong SAR	01.2024-10.2024	8,78	15,65	78,25%
Israel	01.2024-12.2024	1,52	2,55	67,22%
Malaysia	01.2024-12.2024	1,59	2,59	62,73%
France	01.2024-02.2024	1,44	2,33	61,46%
Hungary	01.2024-12.2024	1,60	2,51	56,44%
Finland	01.2024-10.2024	1,18	1,68	42,17%
Romania	01.2024-07.2024	2,16	3,06	41,12%
Belgium	01.2024-12.2024	7,91	11,07	39,98%
Saudi Arabia	01.2024-10.2024	0,92	1,27	37,74%
Netherlands	01.2024-12.2024	87,25	119,44	36,90%
Poland	01.2024-09.2024	16,88	22,59	33,86%
Czechia	01.2024-12.2024	4,10	5,31	29,45%
Brazil	01.2024-12.2024	1,27	1,63	28,70%
Slovenia	01.2024-10.2024	0,98	1,25	28,36%
Norway	01.2024-12.2024	3,75	4,77	27,33%
Slovakia	01.2024-08.2024	1,77	2,20	24,19%
United Kingdom	01.2024-12.2024	58,15	72,07	23,95%
Greece	01.2024-12.2024	0,47	0,57	21,63%
Germany	01.2024-12.2024	64,82	77,88	20,15%
USA	01.2024-12.2024	271,89	320,61	17,92%
Italy	01.2024-12.2024	13,55	15,95	17,67%
Spain	01.2024-08.2024	33,18	38,72	16,69%
Sweden	01.2024-10.2024	2,11	2,45	16,14%
Singapore	01.2024-03.2024	0,79	0,88	10,99%
Switzerland	01.2024-12.2024	8,62	9,22	6,93%
Denmark	01.2024-12.2024	3,82	4,03	5,34%
Japan	01.2024-12.2024	1,82	1,90	4,29%
Estonia	01.2024-12.2024	1,48	1,44	-2,79%
Latvia	01.2024-12.2024	2,26	2,18	-3,40%
Portugal	01.2024-08.2024	1,45	1,28	-11,59%

Trends in Last Available Period: Average Imports Proxy Prices

This section presents the average imports proxy prices, expressed in k US \$ per 1 ton, calculated for each country analyzed in the Last Available Period. The table provides average imports proxy prices calculated for each country analyzed both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rates of the average imports proxy prices. The figure on the left visually highlights which countries have experienced an increase or decrease in average imports proxy prices, and the extent of these changes.

Growth Rate of the Average Imports Proxy Prices in the Counties Analyzed in the Last Available Period Compared to the Same Period a Year Before



Country Analyzed	Last Available Period	Average Imports Proxy Price in Same Period a Year Before, k US \$ per 1 ton	Average Imports Proxy Price in Last Available Period, k US \$ per 1 ton	Average Imports Proxy Price Growth Rate, %
China Hong Kong SAR	01.2024-10.2024	7,21	9,44	30,93%
Singapore	01.2024-03.2024	10,48	11,78	12,40%
Portugal	01.2024-08.2024	6,28	6,90	9,87%
France	01.2024-02.2024	6,35	6,80	7,09%
USA	01.2024-12.2024	7,18	7,58	5,57%
United Kingdom	01.2024-12.2024	6,88	7,26	5,52%
Romania	01.2024-07.2024	6,57	6,88	4,72%
Brazil	01.2024-12.2024	7,27	7,45	2,48%
Denmark	01.2024-12.2024	9,00	9,21	2,33%
Italy	01.2024-12.2024	7,26	7,39	1,79%
Norway	01.2024-12.2024	10,06	10,22	1,59%
Japan	01.2024-12.2024	13,00	13,19	1,46%
Hungary	01.2024-12.2024	6,98	7,07	1,29%
Germany	01.2024-12.2024	7,40	7,48	1,08%
Spain	01.2024-08.2024	5,63	5,68	0,89%
Switzerland	01.2024-12.2024	10,51	10,60	0,86%
Latvia	01.2024-12.2024	8,18	8,24	0,73%
Belgium	01.2024-12.2024	8,85	8,84	-0,11%
Finland	01.2024-10.2024	8,94	8,89	-0,56%
Israel	01.2024-12.2024	8,00	7,75	-3,12%
Netherlands	01.2024-12.2024	6,94	6,72	-3,17%
Greece	01.2024-12.2024	3,17	3,02	-4,73%
Poland	01.2024-09.2024	7,01	6,66	-4,99%
Saudi Arabia	01.2024-10.2024	6,34	6,00	-5,36%
Slovenia	01.2024-10.2024	8,29	7,82	-5,67%
Czechia	01.2024-12.2024	8,38	7,74	-7,64%
Slovakia	01.2024-08.2024	7,06	6,42	-9,07%
Sweden	01.2024-10.2024	8,69	7,85	-9,67%
Malaysia	01.2024-12.2024	7,97	7,19	-9,79%
Estonia	01.2024-12.2024	8,52	7,66	-10,09%

3

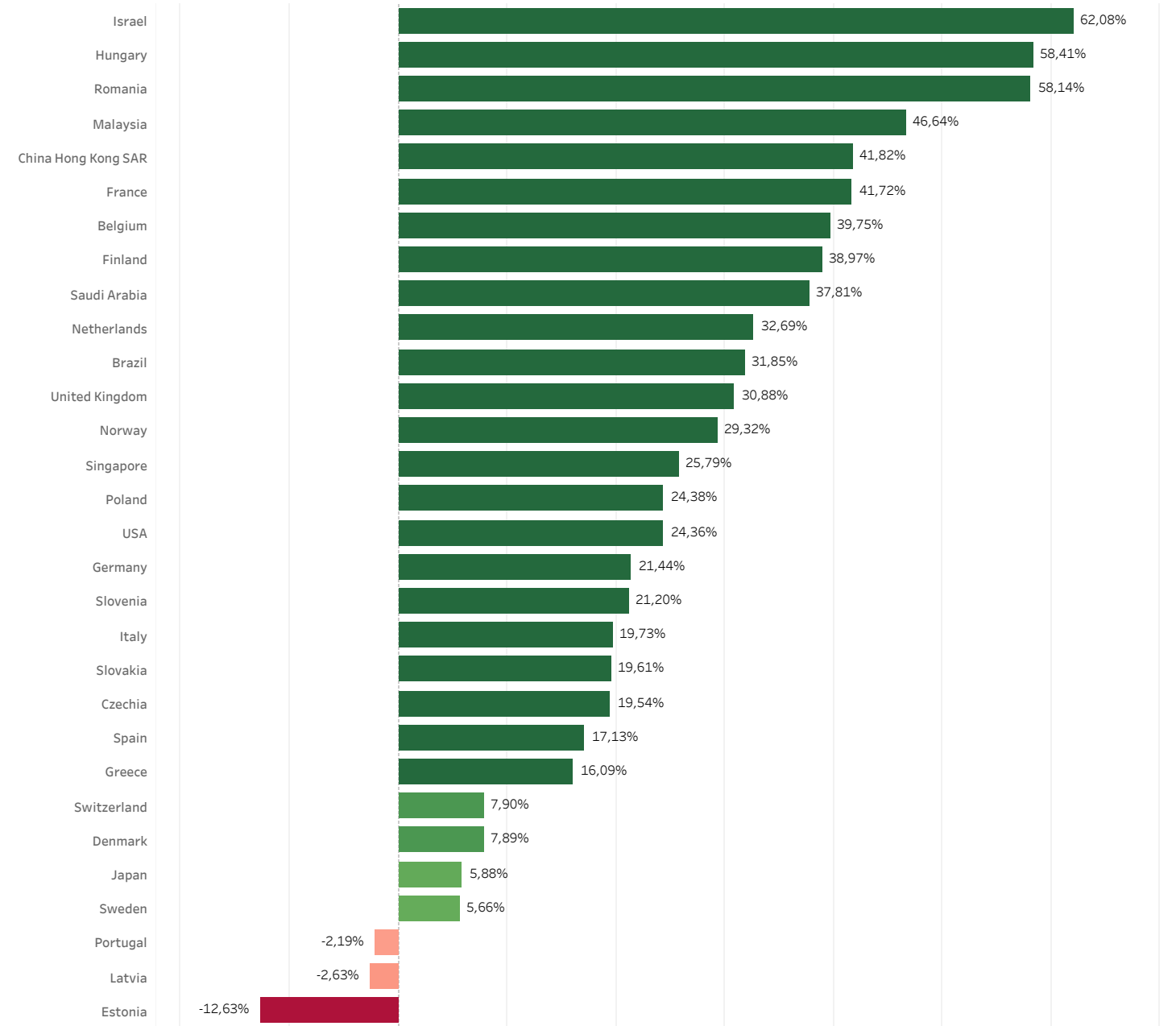
LAST TWELVE MONTHS TRENDS

Last Twelve Months Trends (US \$)

This section presents the import values, expressed in US \$, reported by each country analyzed in the Last Twelve Months (LTM) Period. The table provides import values for each country analyzed both in the Last Twelve Months and in the corresponding period a year before, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

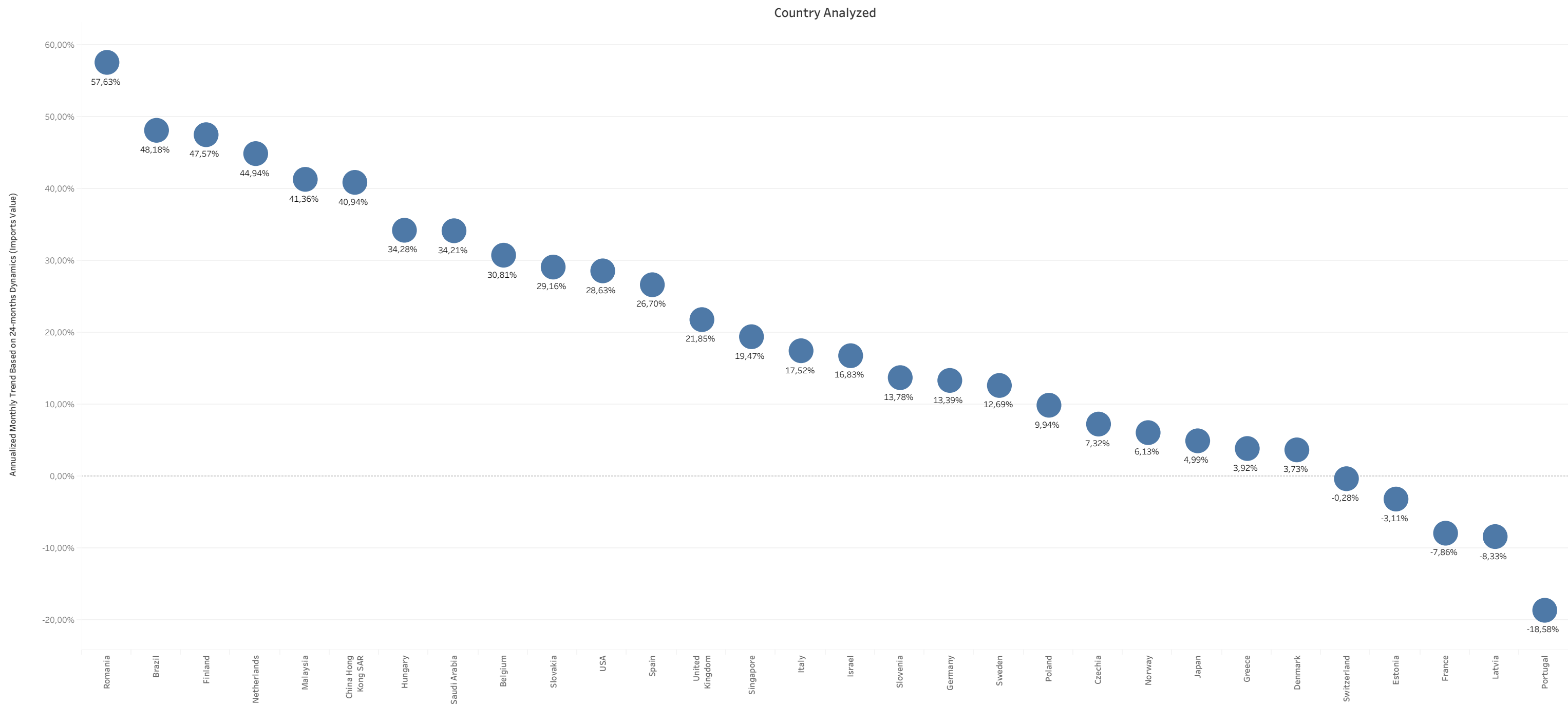
Country Analyzed	Last Twelve Months Period (LTM)	Product Imports in LTM, M US \$	Product Imports in the Period 12 Months Before LTM, M US \$	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %
USA	01.2024 - 12.2024	2 428,69	1 952,95	24,36%
Netherlands	01.2024 - 12.2024	802,9	605,09	32,69%
Germany	01.2024 - 12.2024	582,83	479,93	21,44%
United Kingdom	01.2024 - 12.2024	523,55	400,02	30,88%
Spain	09.2023 - 08.2024	260,72	222,59	17,13%
Poland	10.2023 - 09.2024	186,2	149,70	24,38%
China Hong Kong SAR	11.2023 - 10.2024	176,58	124,51	41,82%
Italy	01.2024 - 12.2024	117,86	98,44	19,73%
France	03.2023 - 02.2024	109,07	76,96	41,72%
Belgium	01.2024 - 12.2024	97,79	69,97	39,75%
Switzerland	01.2024 - 12.2024	97,74	90,58	7,90%
Norway	01.2024 - 12.2024	48,74	37,69	29,32%
Czechia	01.2024 - 12.2024	41,11	34,39	19,54%
Singapore	04.2023 - 03.2024	40,58	32,26	25,79%
Denmark	01.2024 - 12.2024	37,1	34,39	7,89%
Romania	08.2023 - 07.2024	33,28	21,04	58,14%
Japan	01.2024 - 12.2024	25,01	23,62	5,88%
Sweden	11.2023 - 10.2024	22,36	21,16	5,66%
Slovakia	09.2023 - 08.2024	19,9	16,64	19,61%
Israel	01.2024 - 12.2024	19,75	12,19	62,08%
Malaysia	01.2024 - 12.2024	18,65	12,72	46,64%
Latvia	01.2024 - 12.2024	18	18,49	-2,63%
Hungary	01.2024 - 12.2024	17,74	11,20	58,41%
Finland	11.2023 - 10.2024	17,24	12,41	38,97%
Portugal	09.2023 - 08.2024	14,78	15,11	-2,19%
Brazil	01.2024 - 12.2024	12,17	9,23	31,85%
Estonia	01.2024 - 12.2024	11,01	12,60	-12,63%
Slovenia	11.2023 - 10.2024	10,9	8,99	21,20%
Saudi Arabia	11.2023 - 10.2024	9,46	6,86	37,81%
Greece	01.2024 - 12.2024	1,72	1,48	16,09%

Growth Rate of Imports (US \$) in LTM Compared to the Same Period 12 Months Before LTM, %



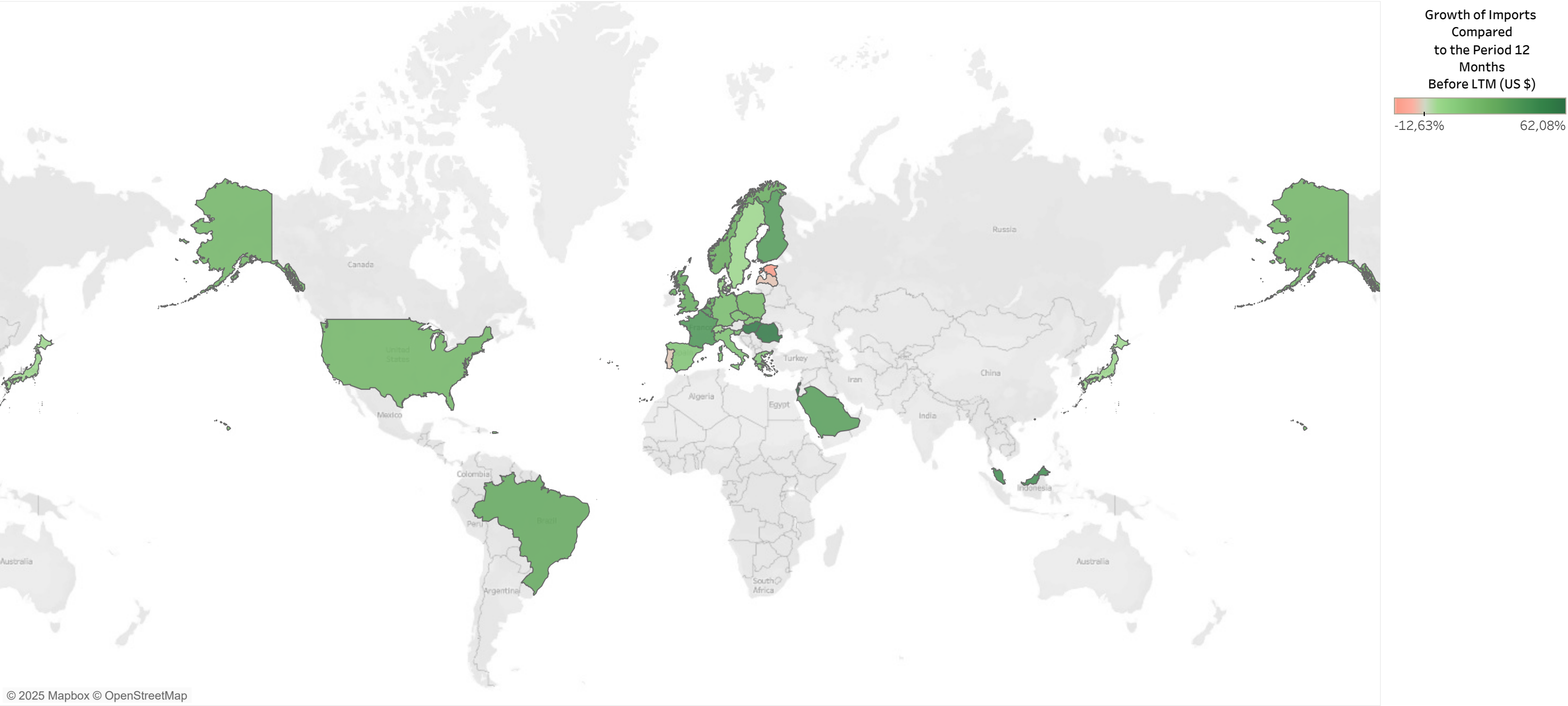
Last Twelve Months Trends: Projected Growth (US \$)

The graph in this section illustrates the projected dynamics of import value (in US \$), expressed as the annual growth rate, assuming the continuation of current trends.



Last Twelve Months Trends: Growth of Imports Compared to the Period 12 Months Before LTM (US \$)

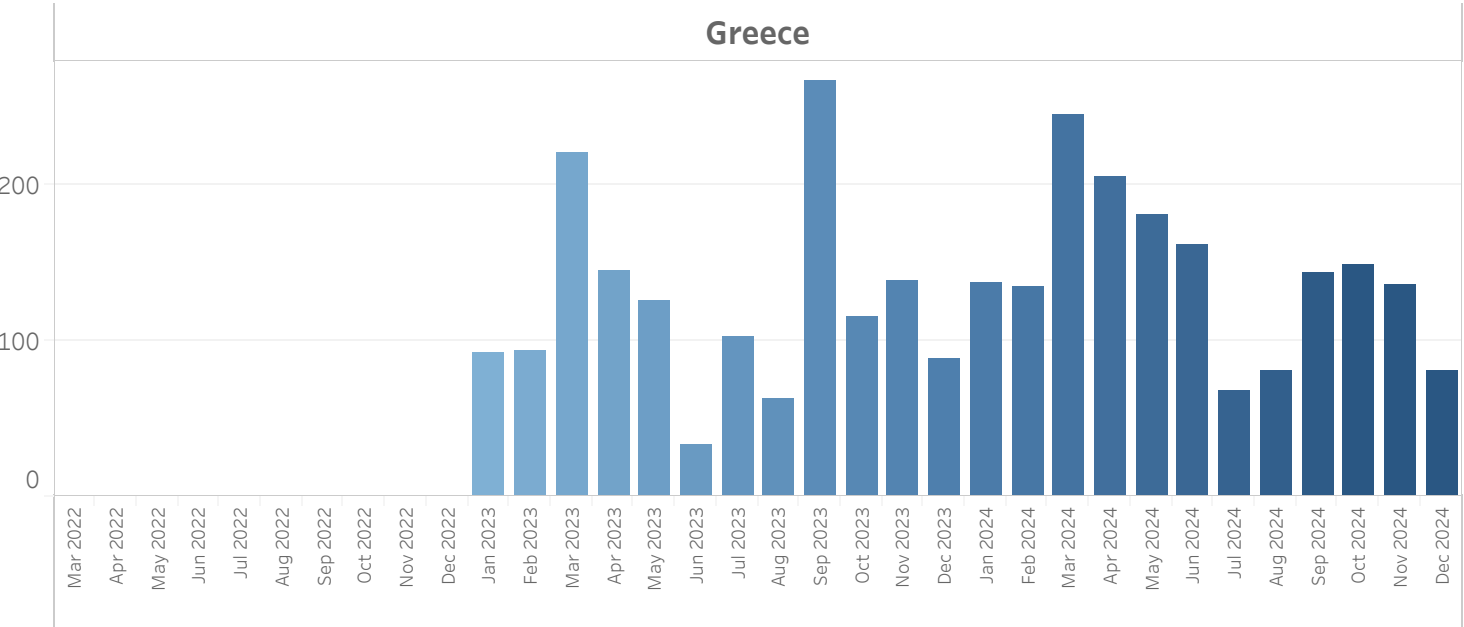
The map in this section visualizes the import value growth rates for each of the countries analyzed over the Last Twelve Months, compared to the same period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.



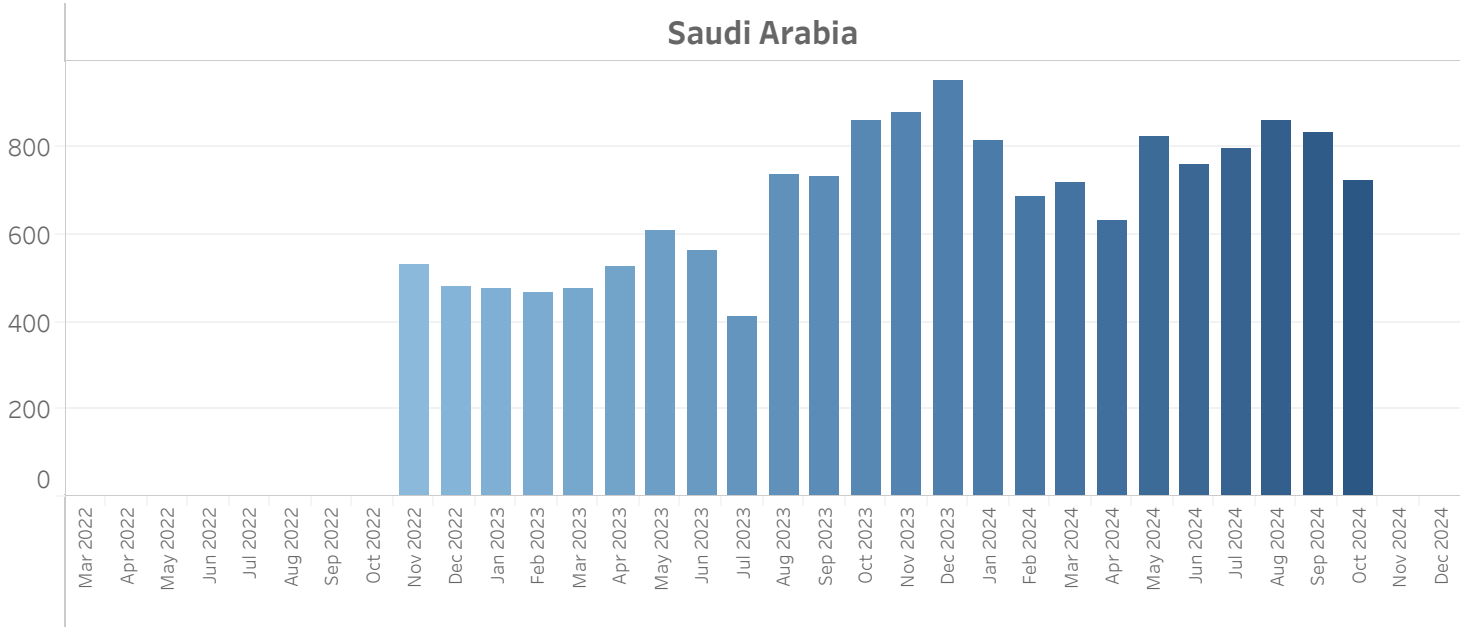
Last Twelve Months Trends: Country-Specific Monthly Data on Imports (US \$)

These pages provide detailed insights into the recent dynamics of imports (in US \$) reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the monthly import values (expressed in US \$) over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.

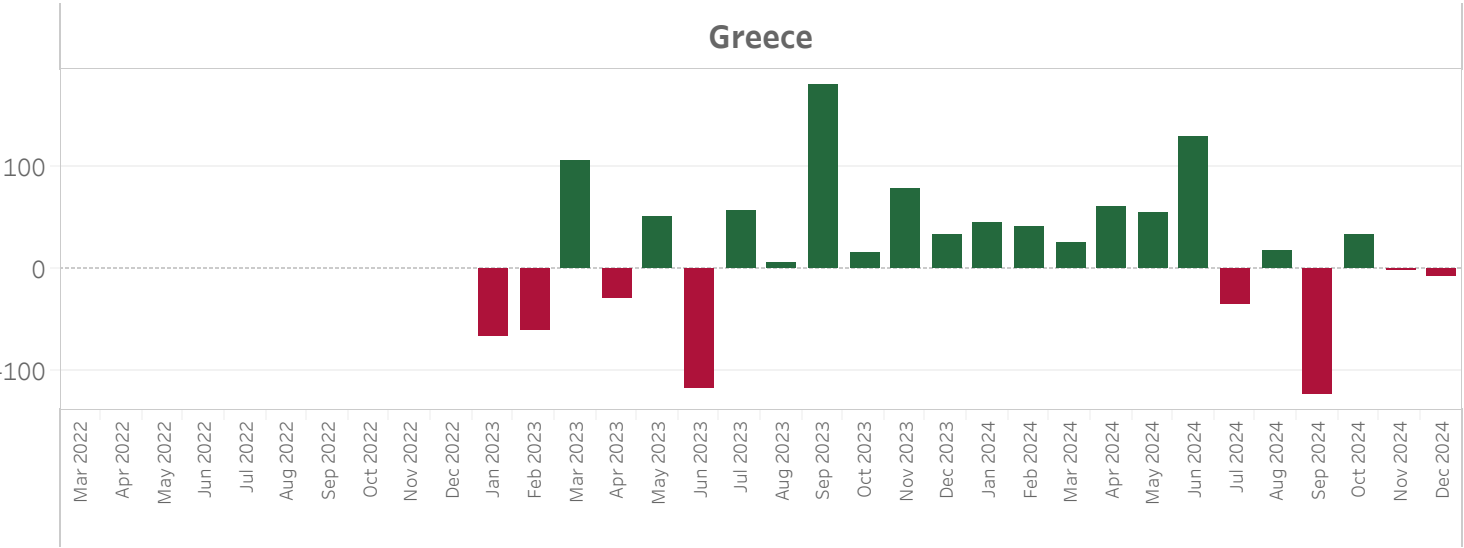
Monthly imports, k USD



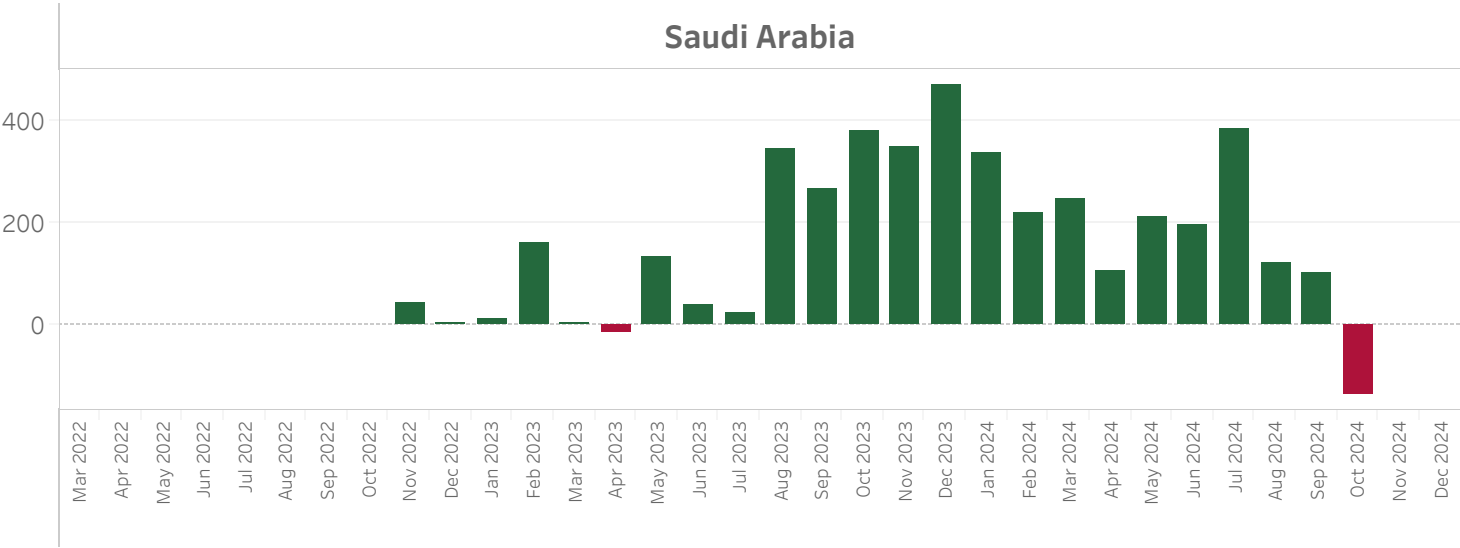
Monthly imports, k USD



Monthly imports change, k USD



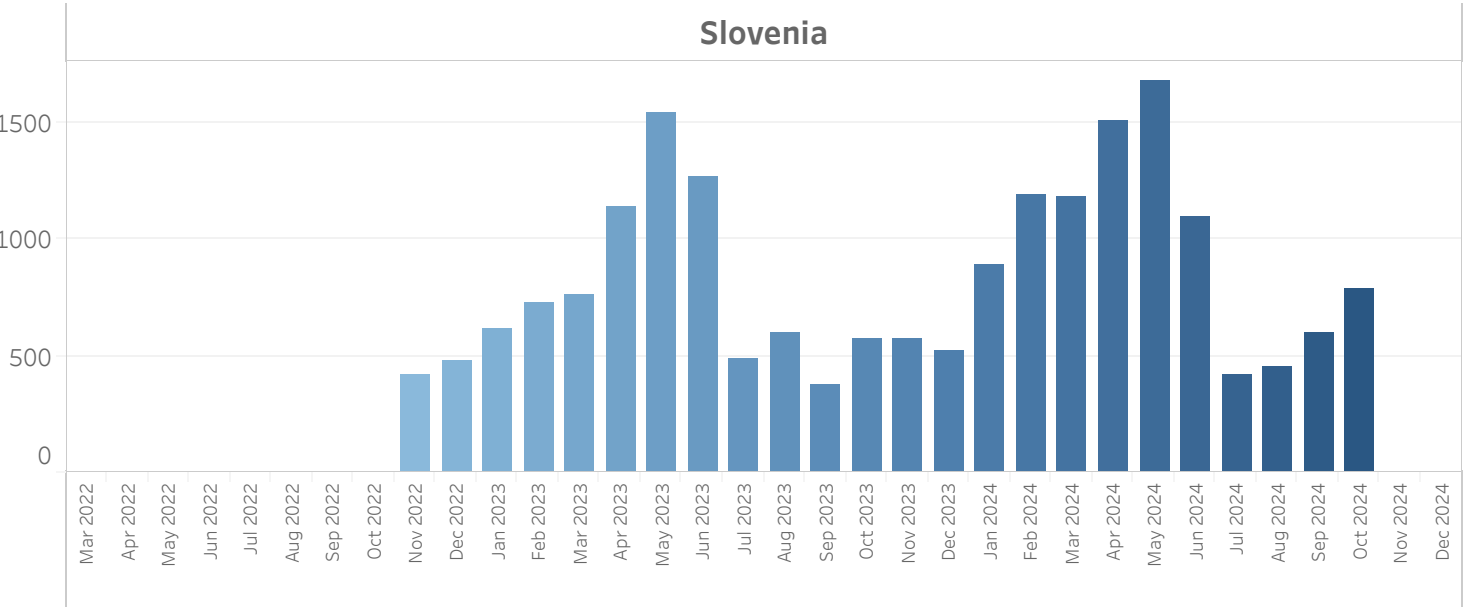
Monthly imports change, k USD



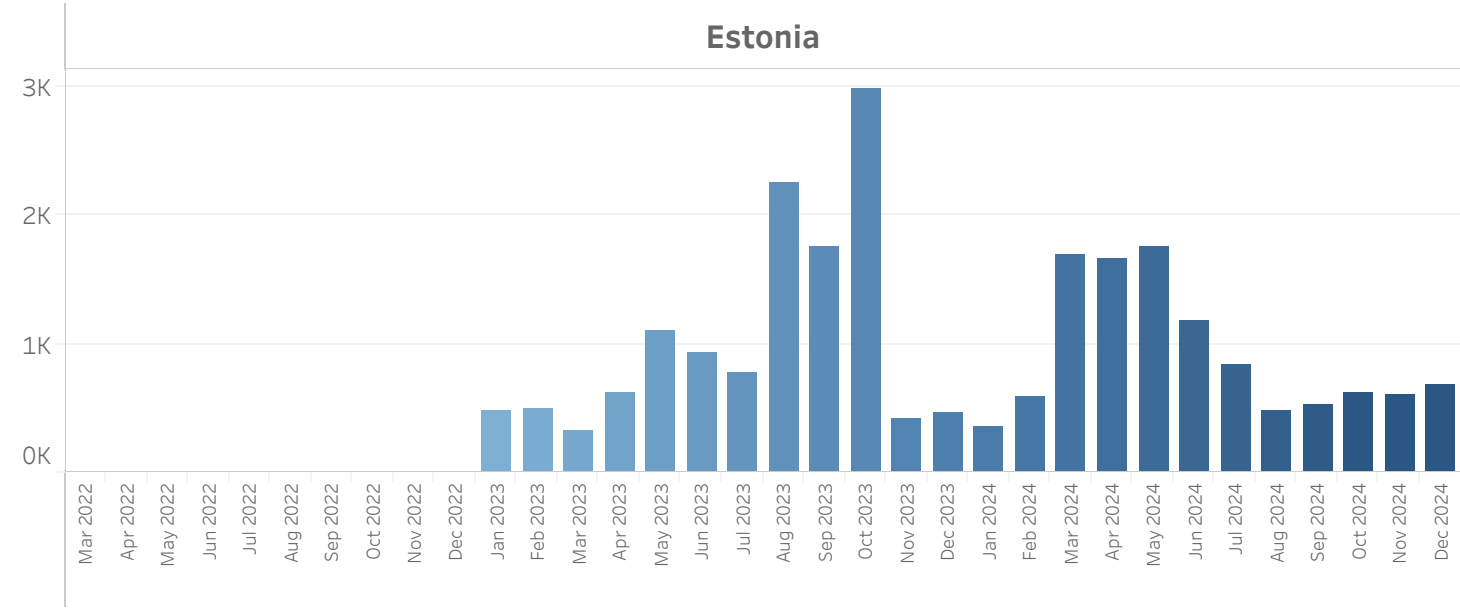
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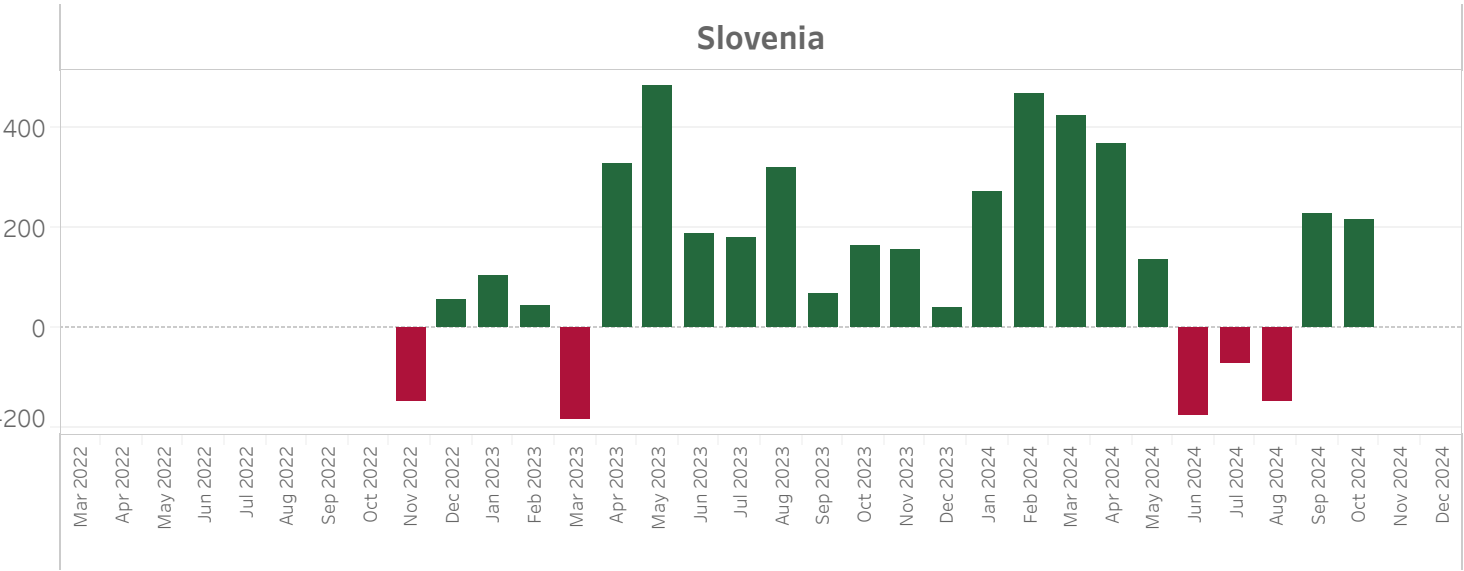
Monthly imports, k USD



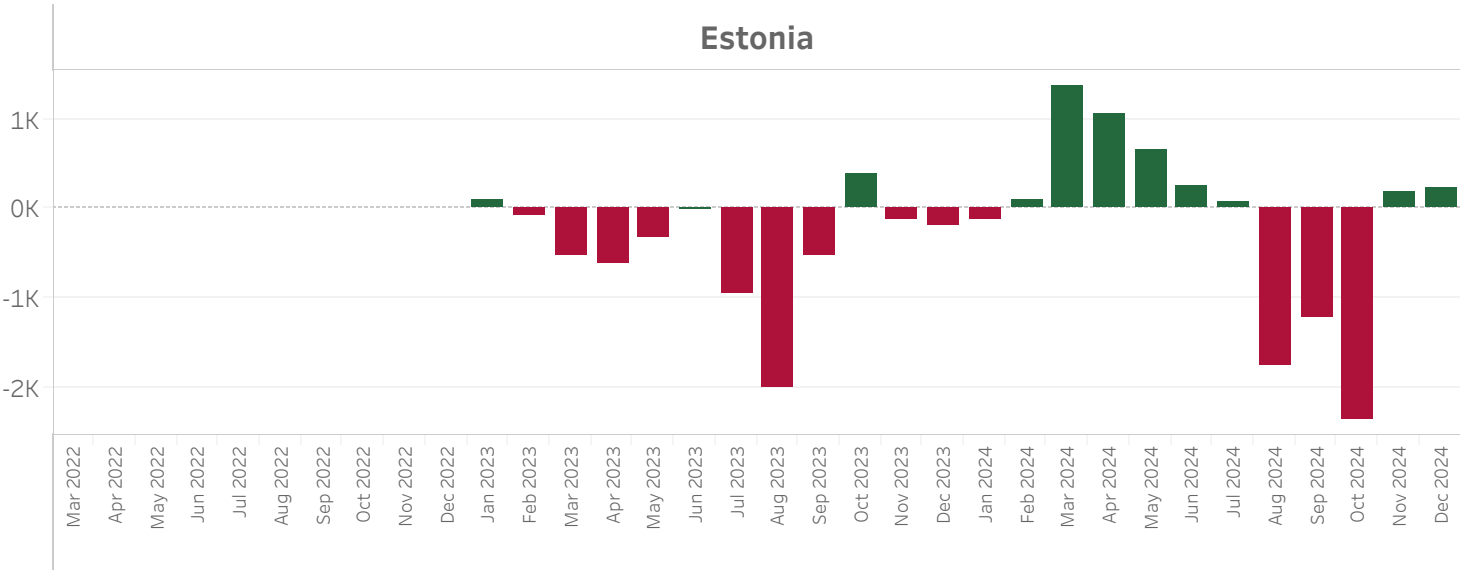
Monthly imports, k USD



Monthly imports change, k USD



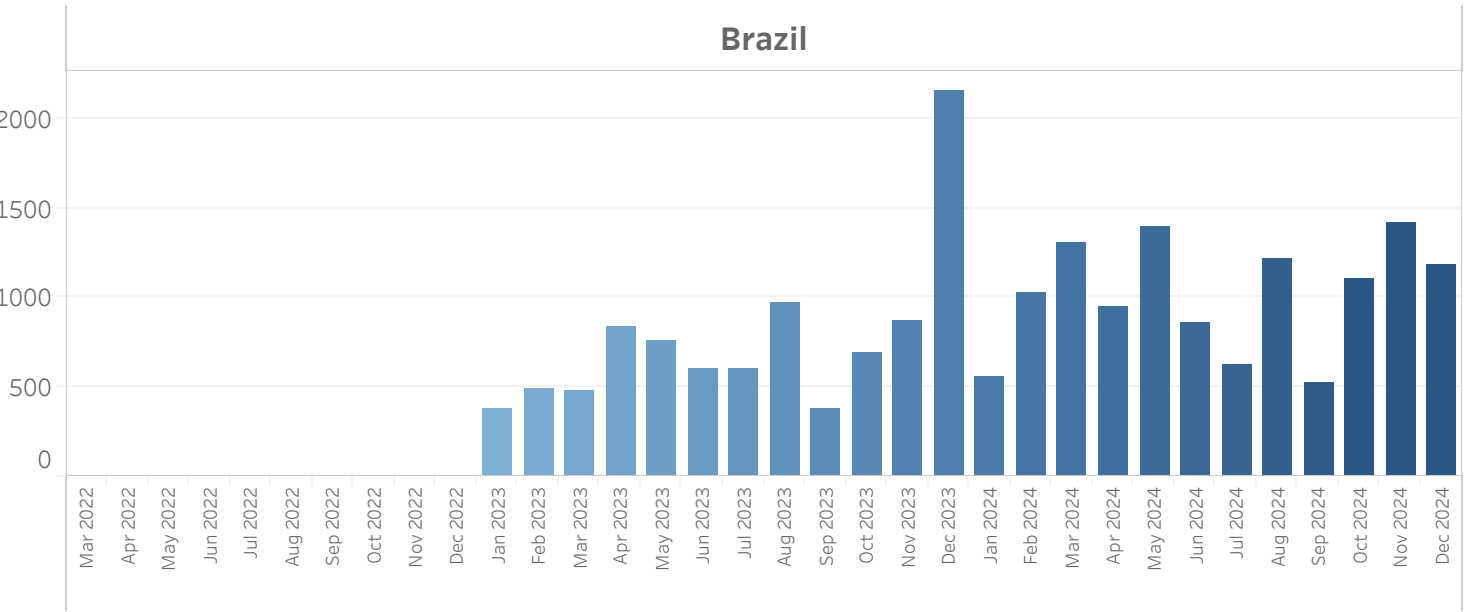
Monthly imports change, k USD



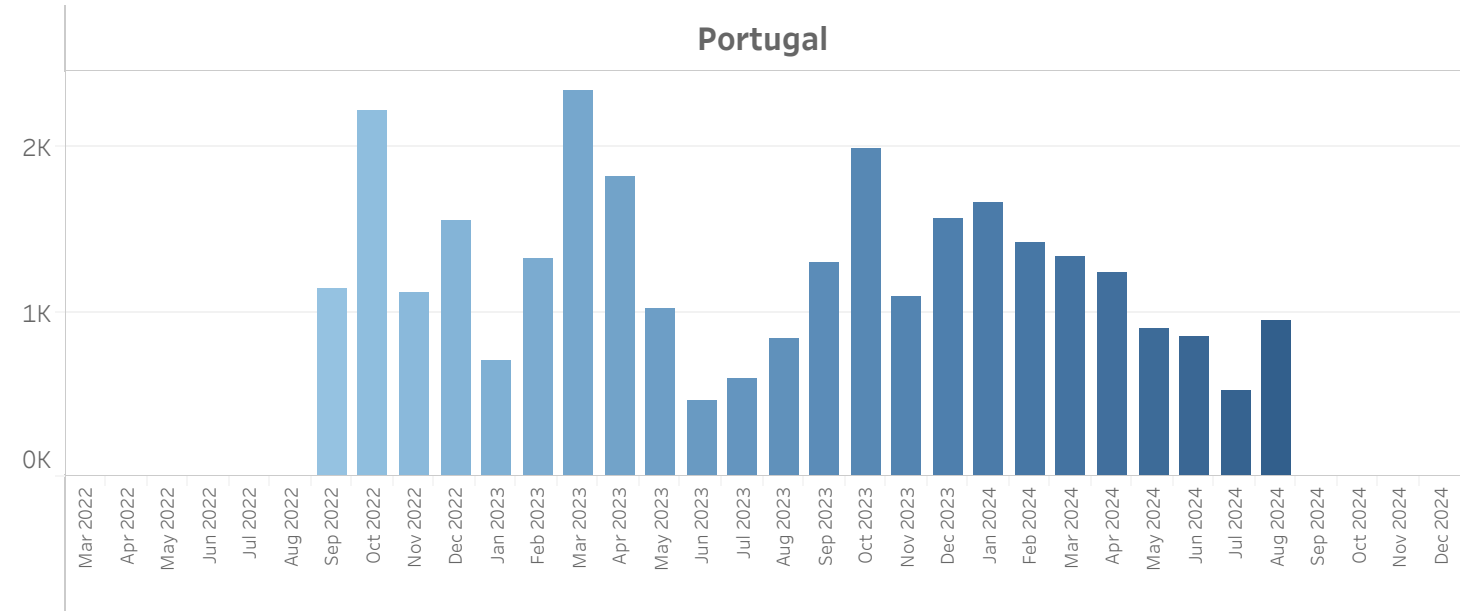
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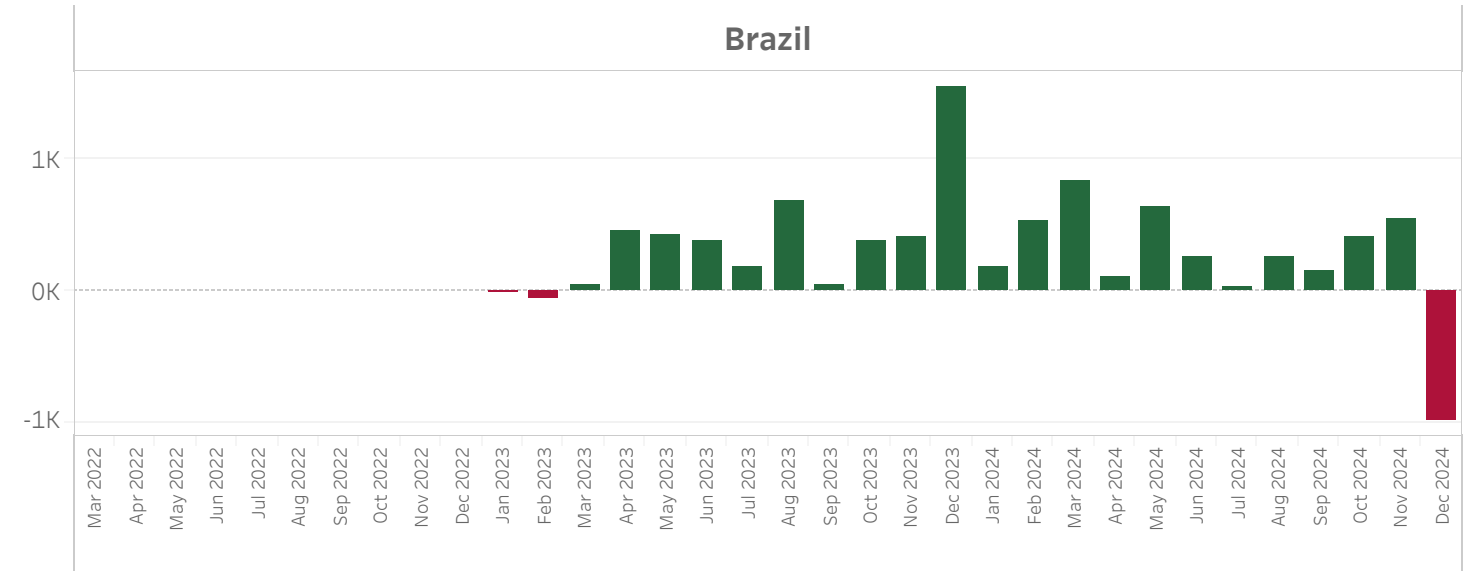
Monthly imports, k USD



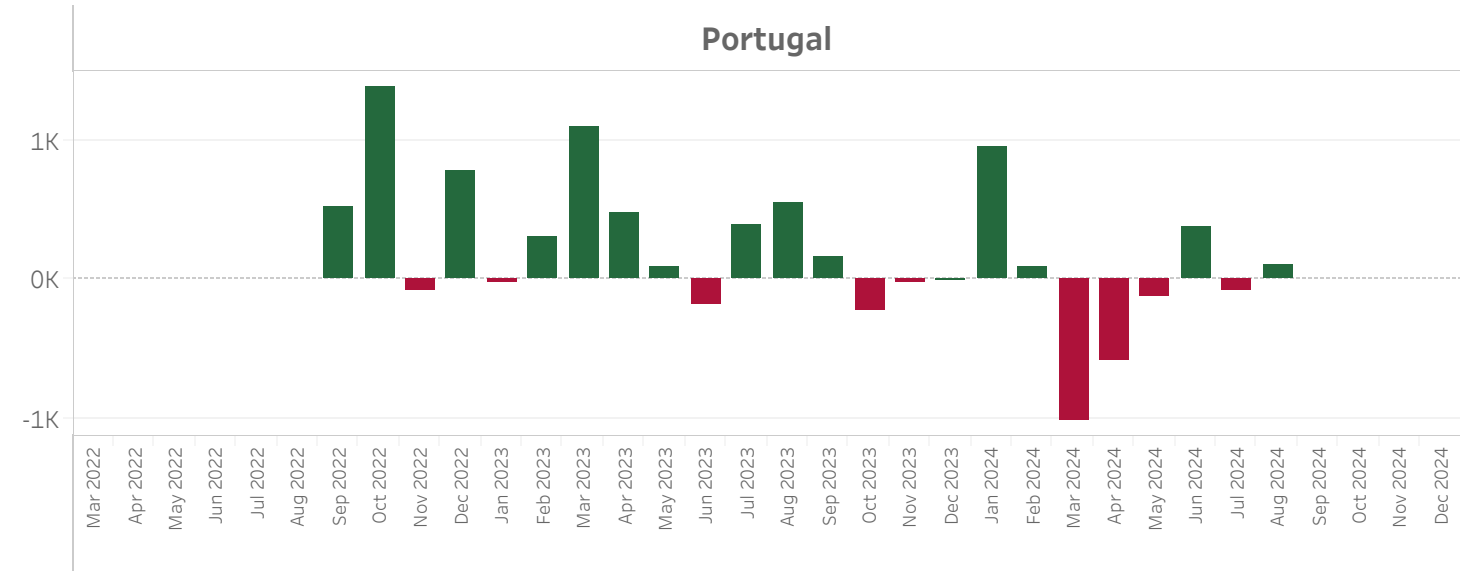
Monthly imports, k USD



Monthly imports change, k USD



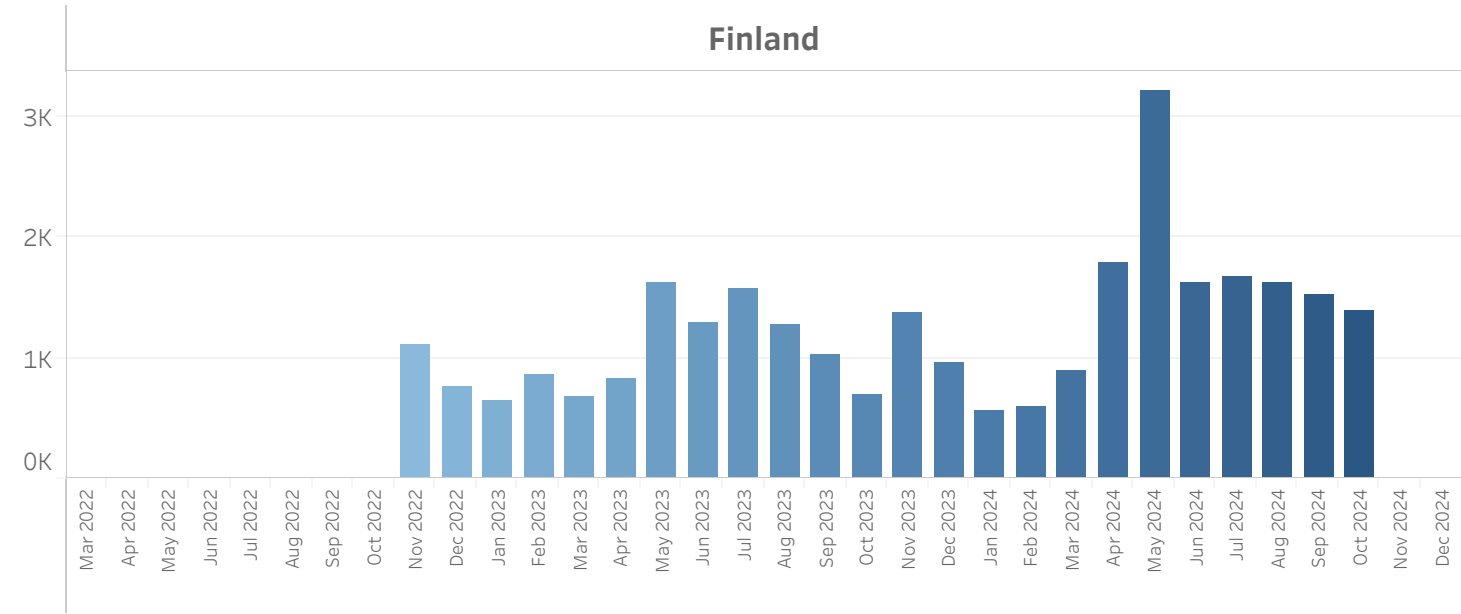
Monthly imports change, k USD



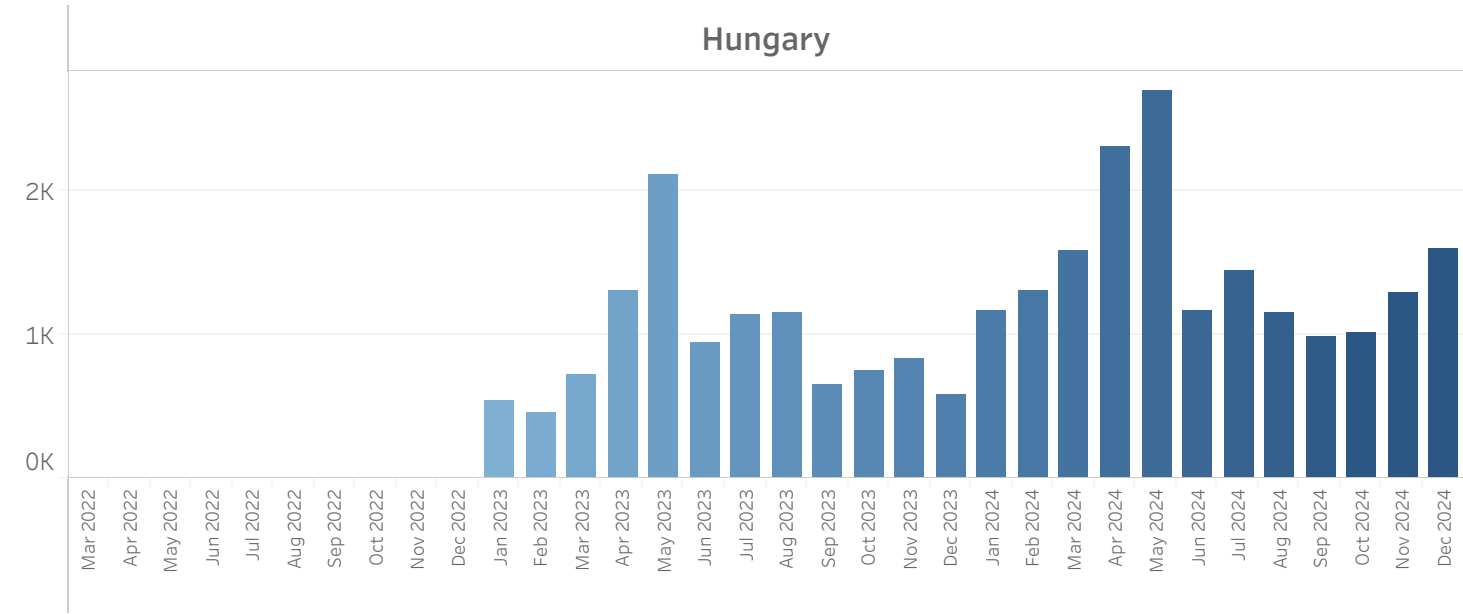
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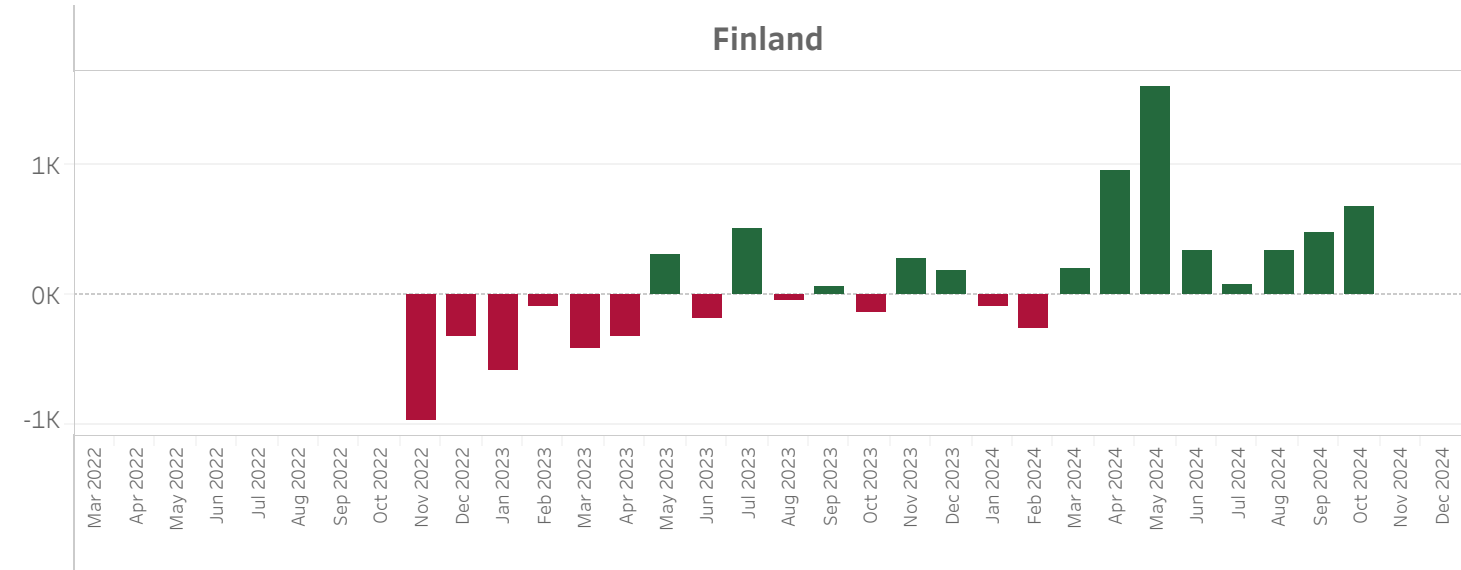
Monthly imports, k USD



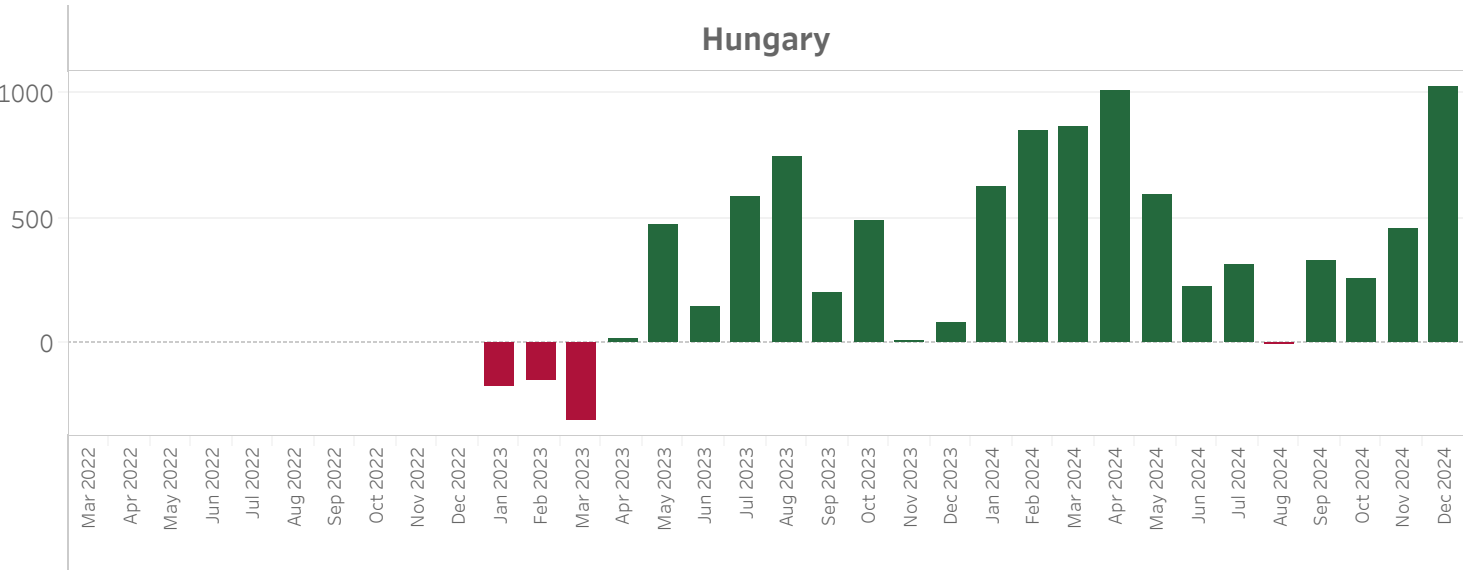
Monthly imports, k USD



Monthly imports change, k USD



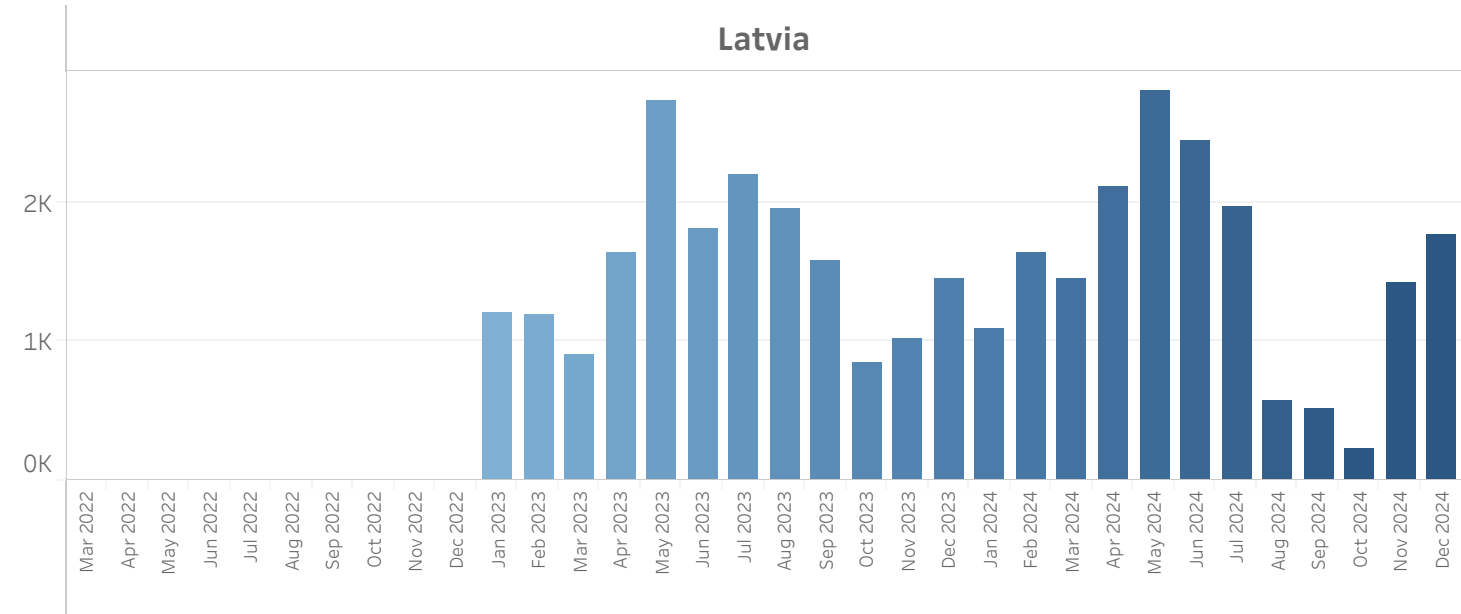
Monthly imports change, k USD



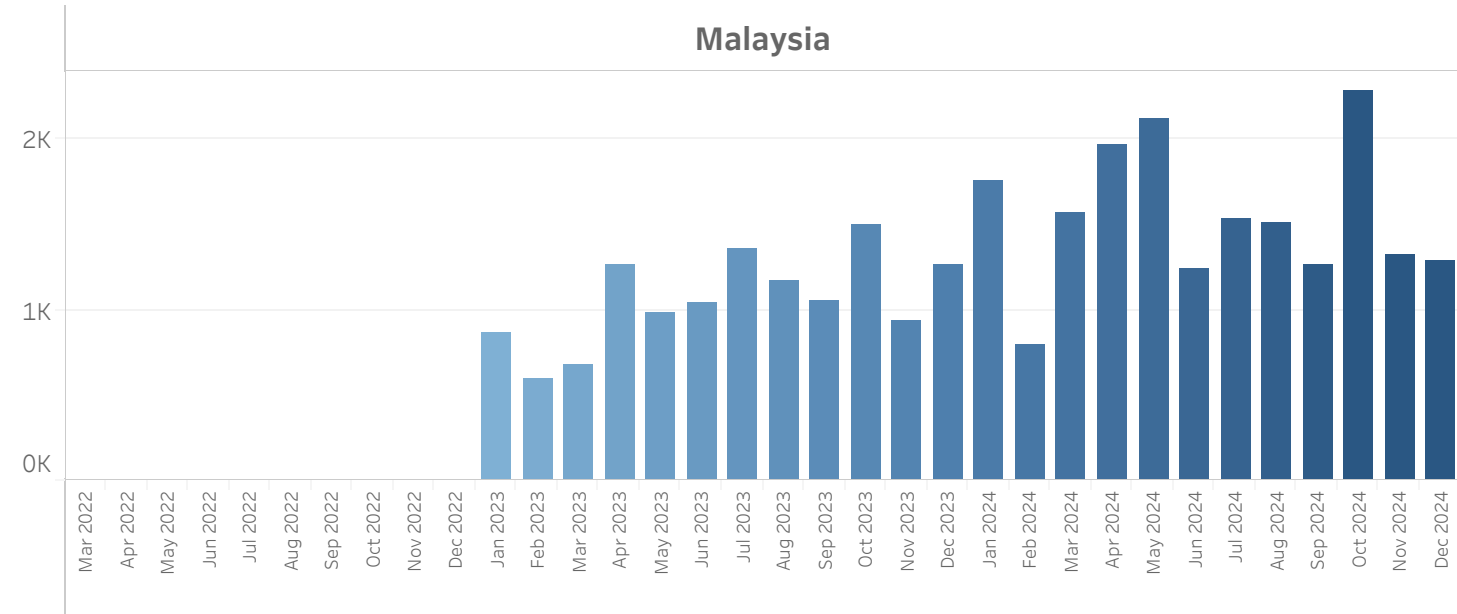
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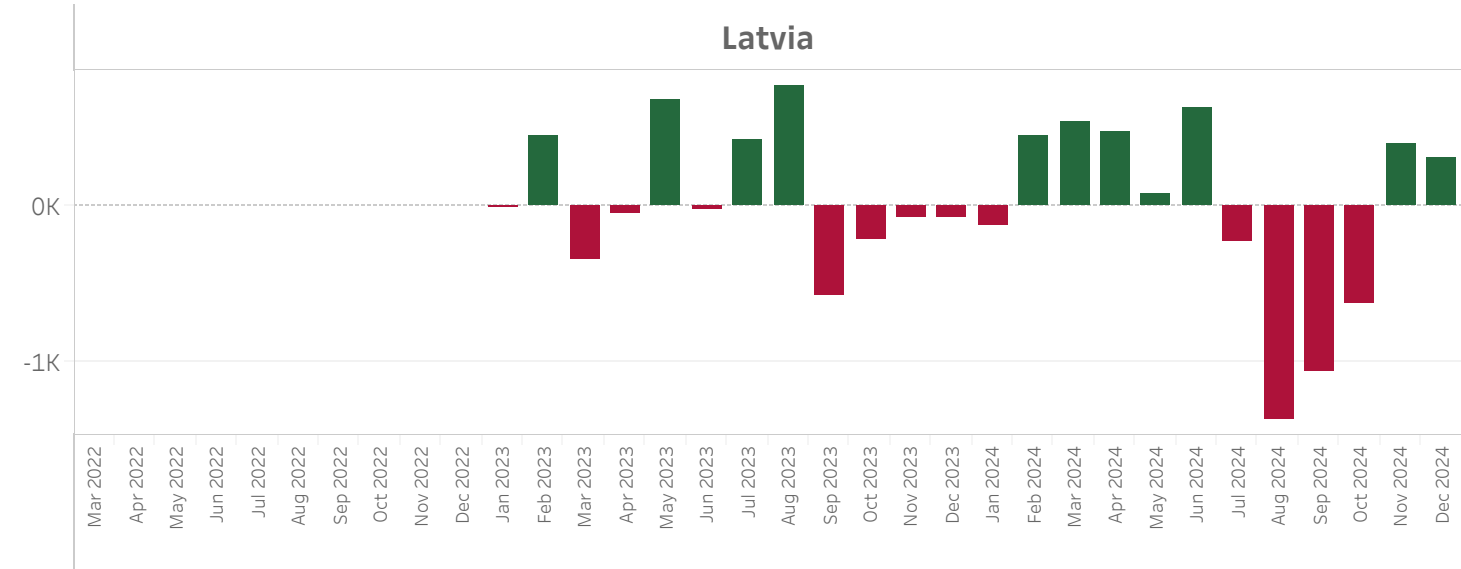
Monthly imports, k USD



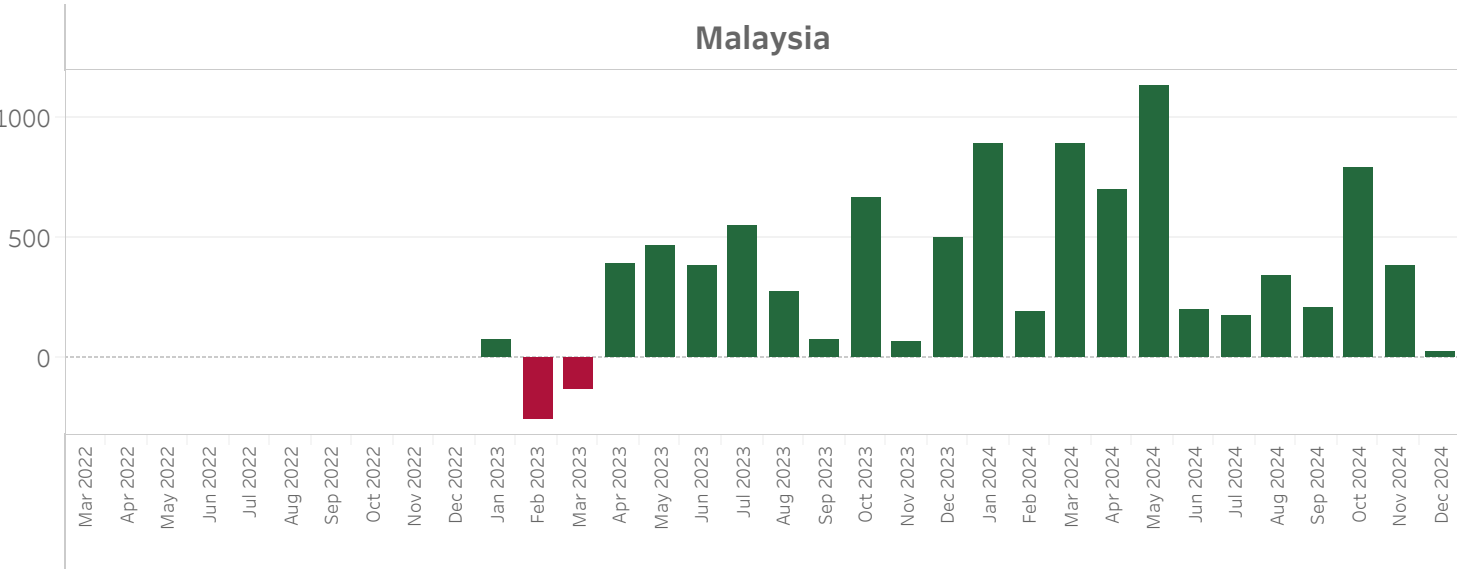
Monthly imports, k USD



Monthly imports change, k USD



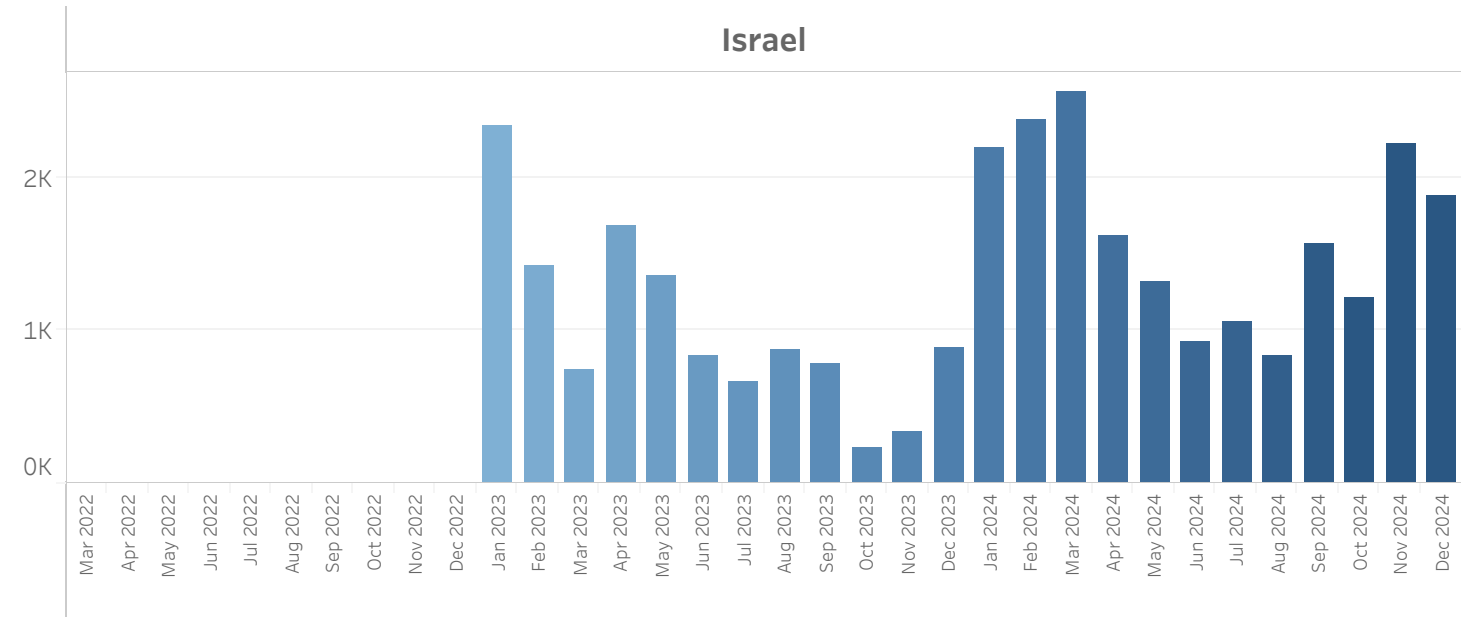
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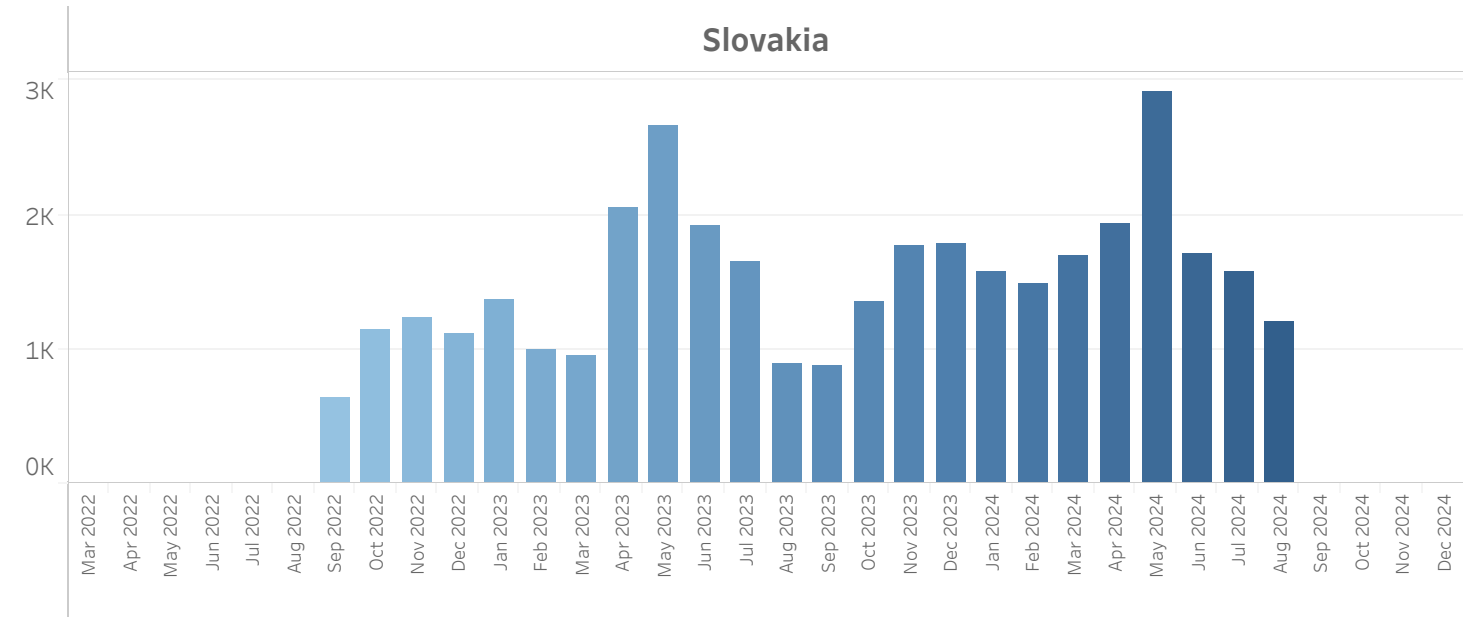
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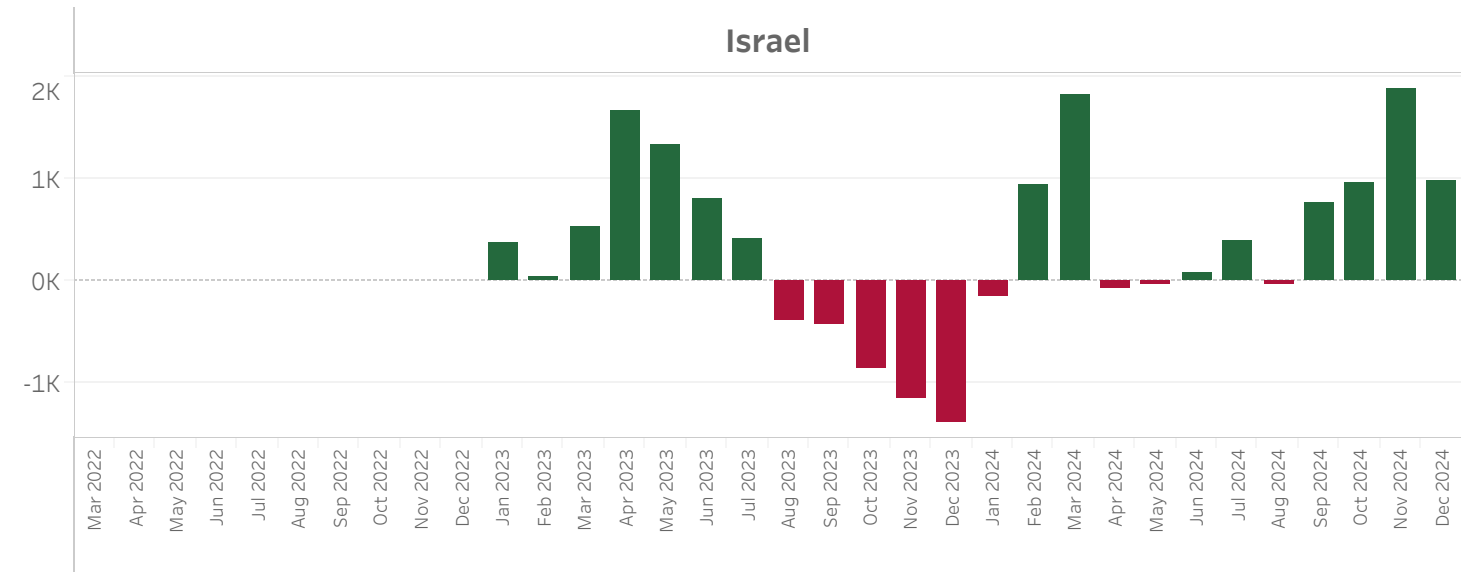
Monthly imports, k USD



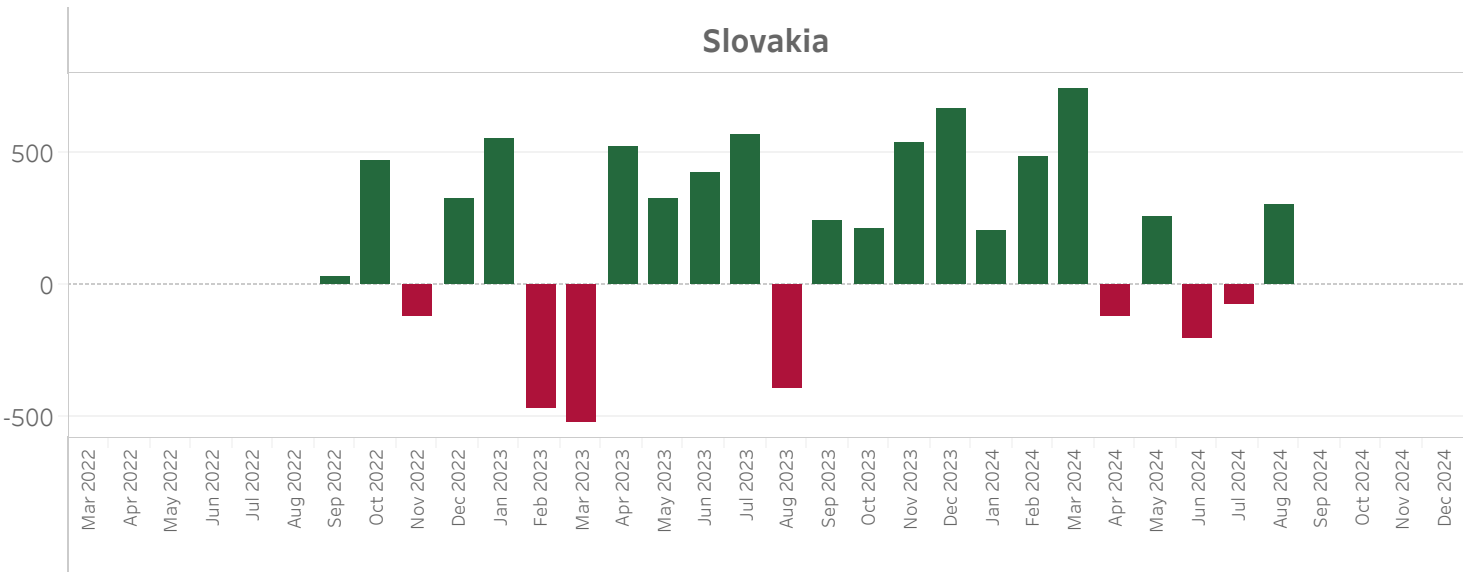
Monthly imports, k USD



Monthly imports change, k USD



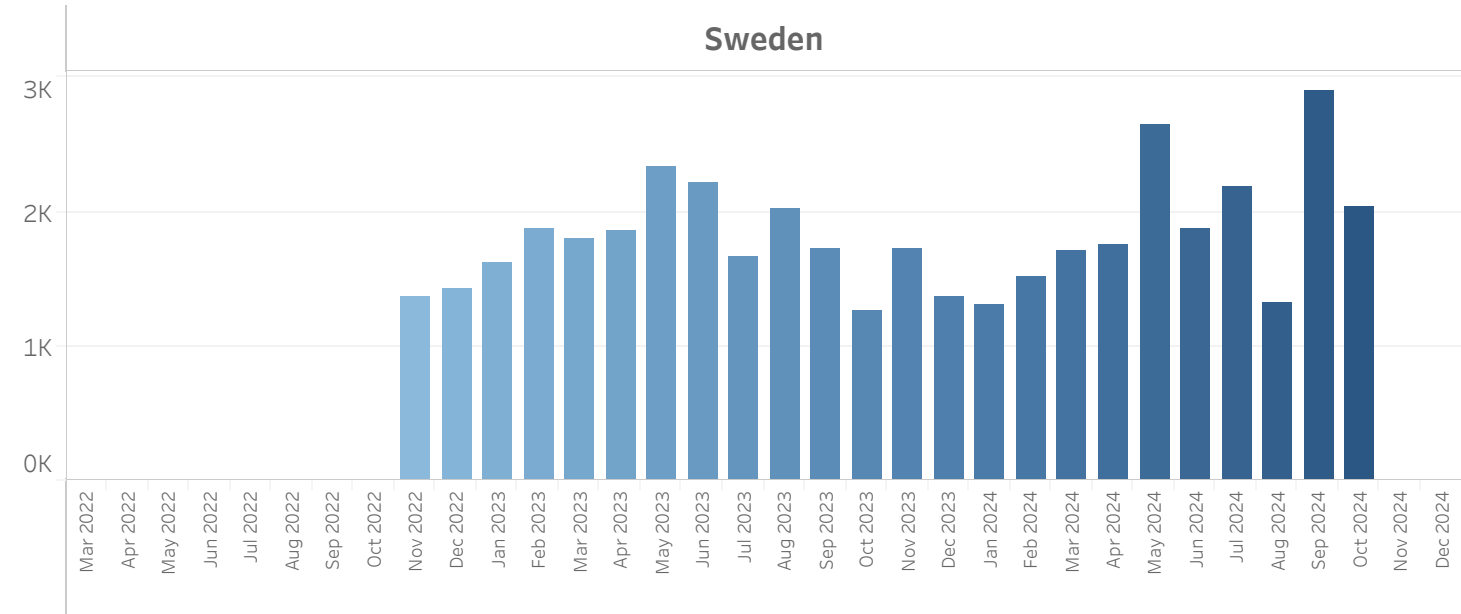
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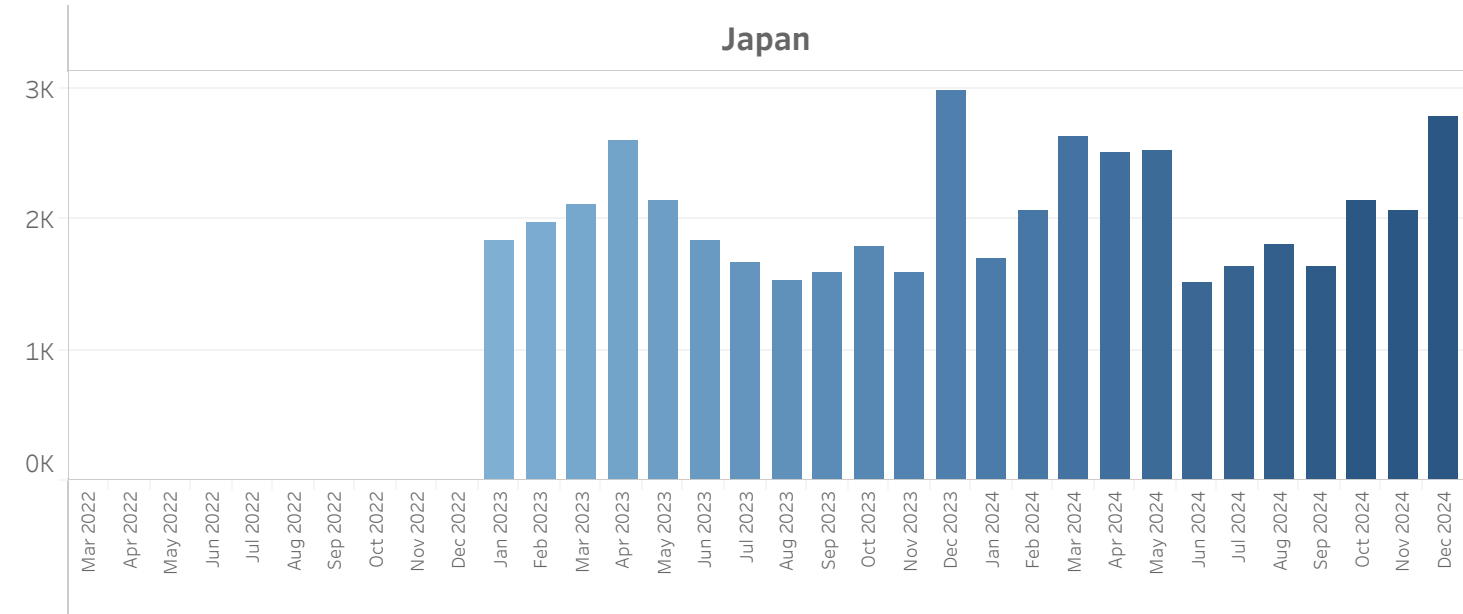
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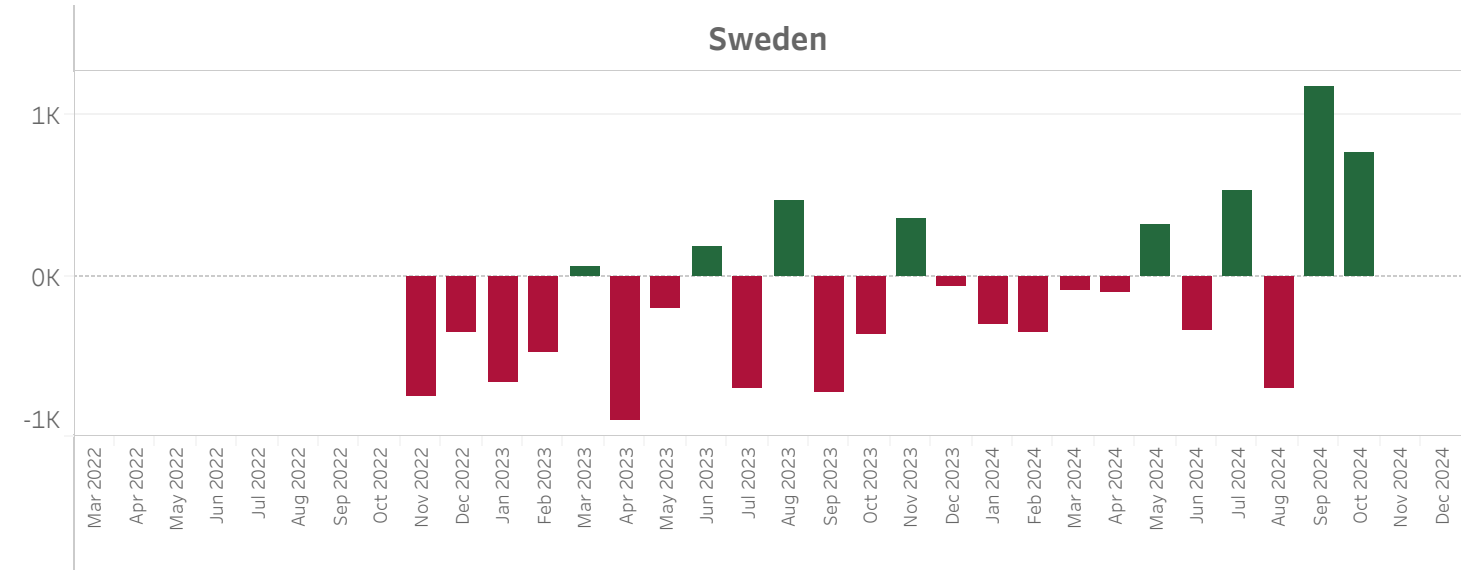
Monthly imports, k USD



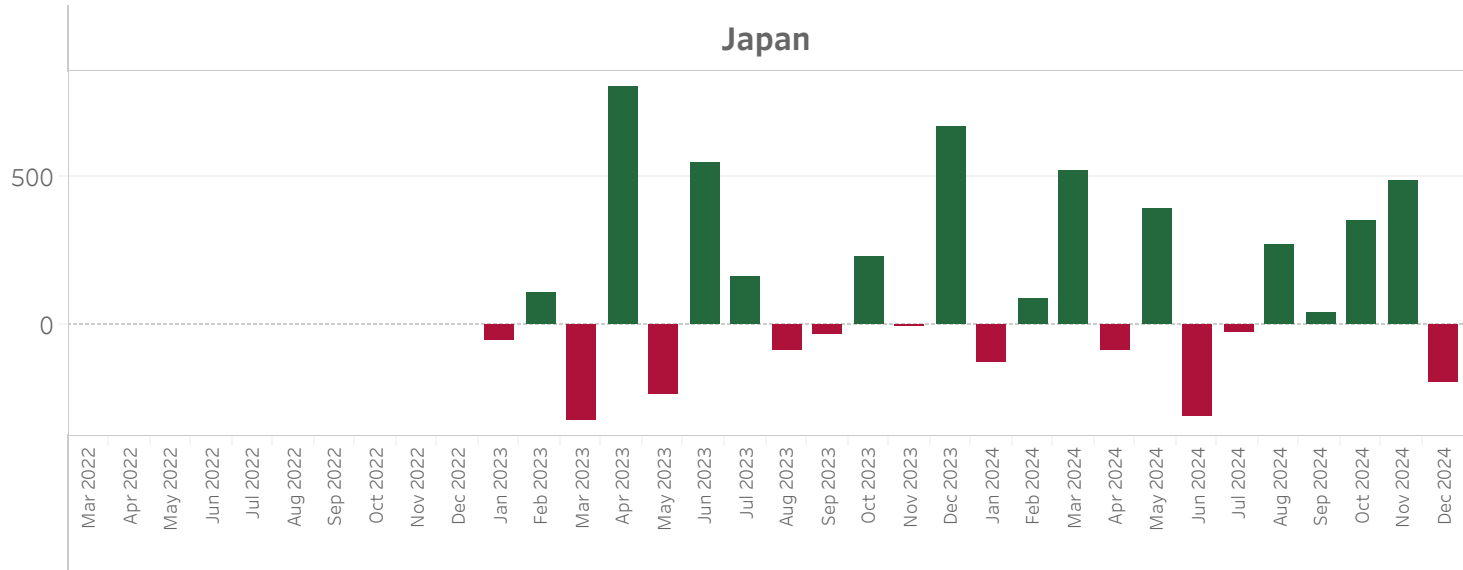
Monthly imports, k USD



Monthly imports change, k USD



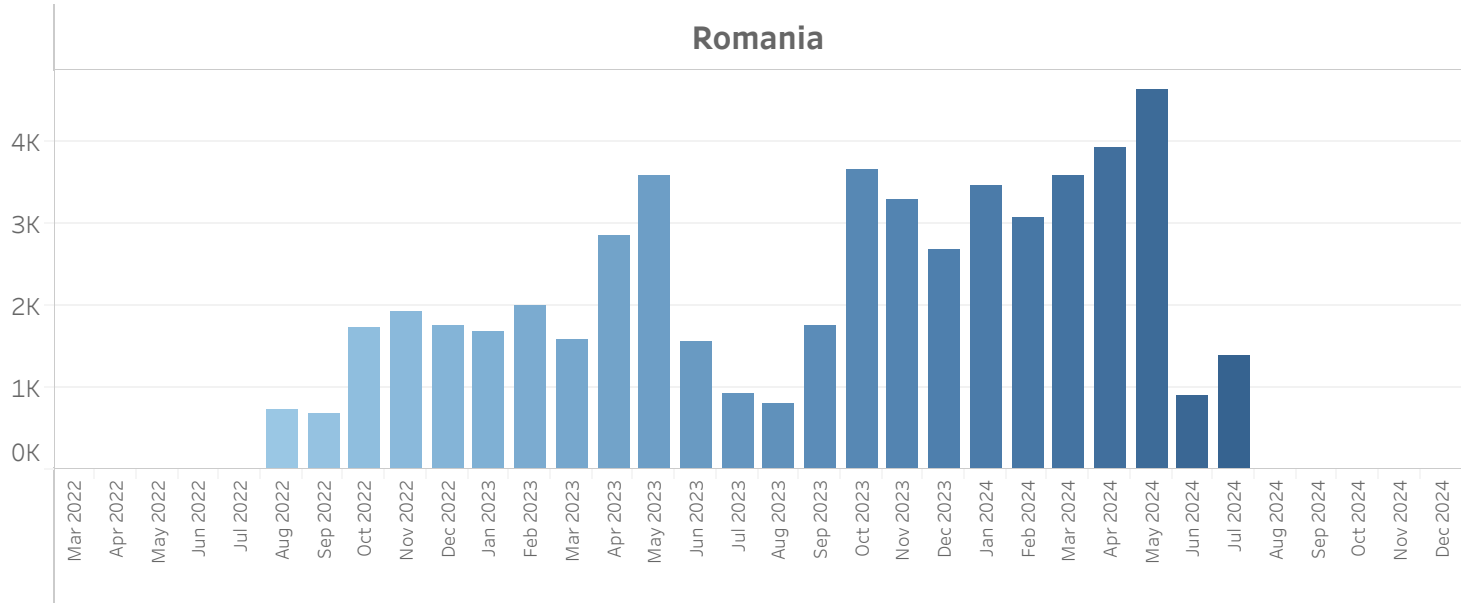
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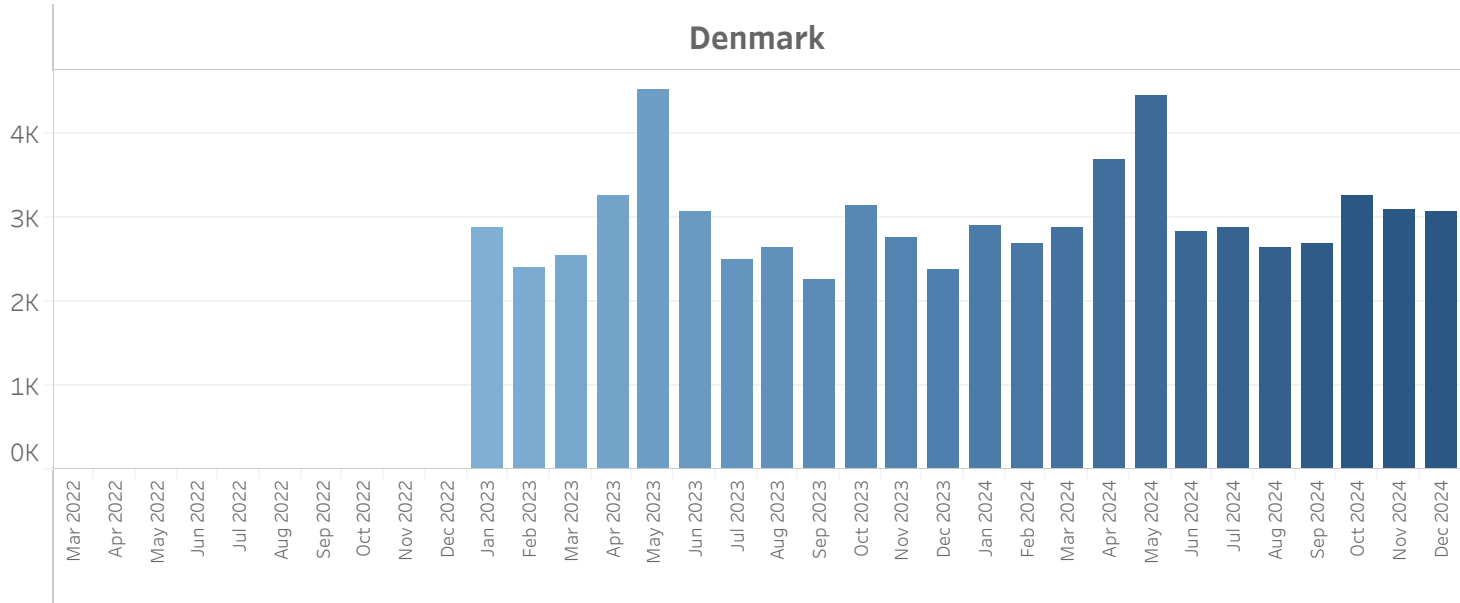
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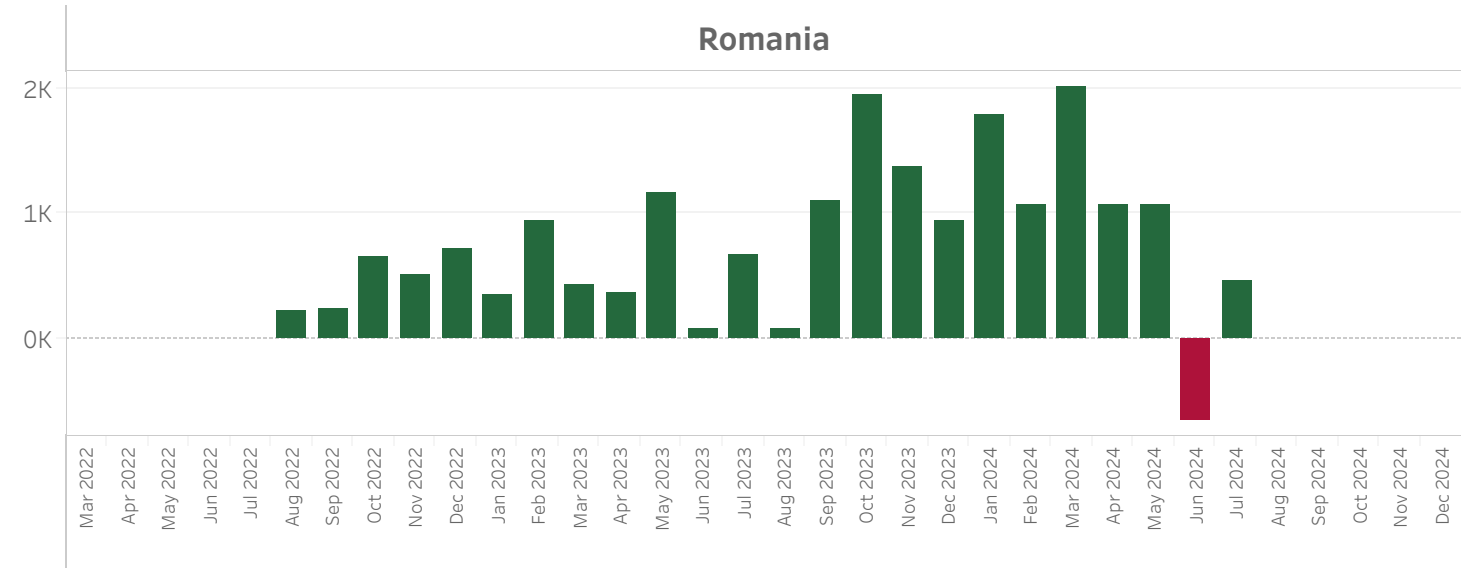
Monthly imports, k USD



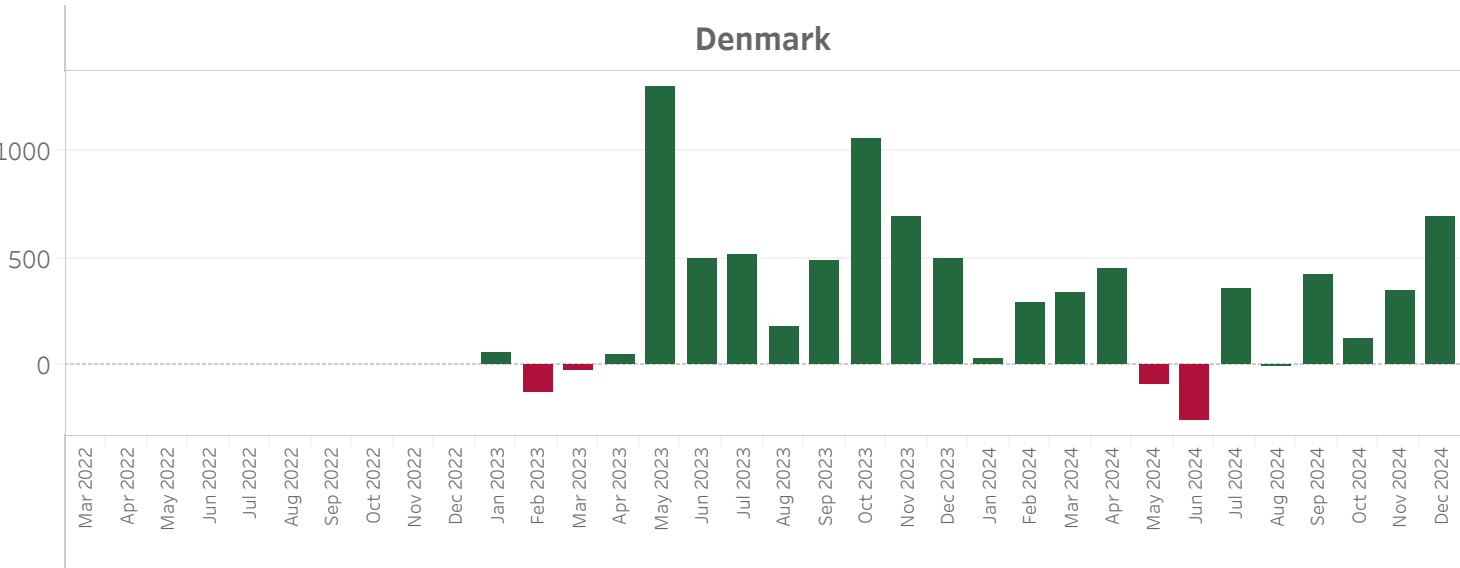
Monthly imports, k USD



Monthly imports change, k USD



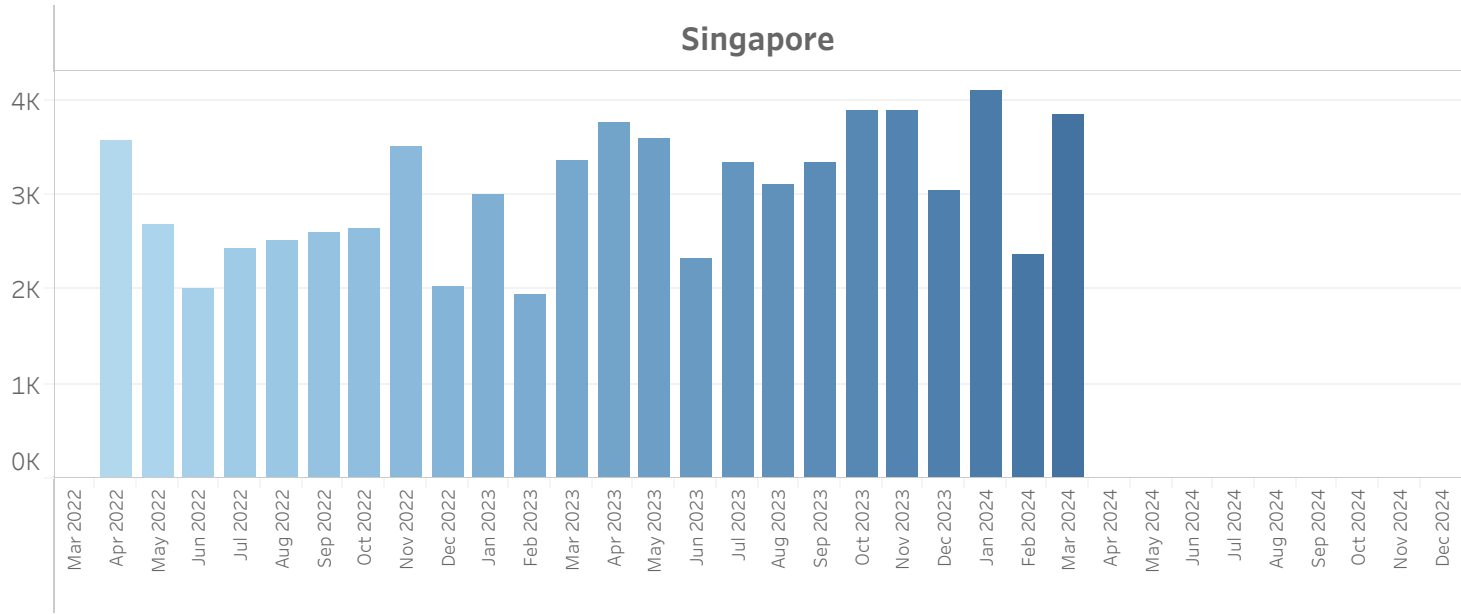
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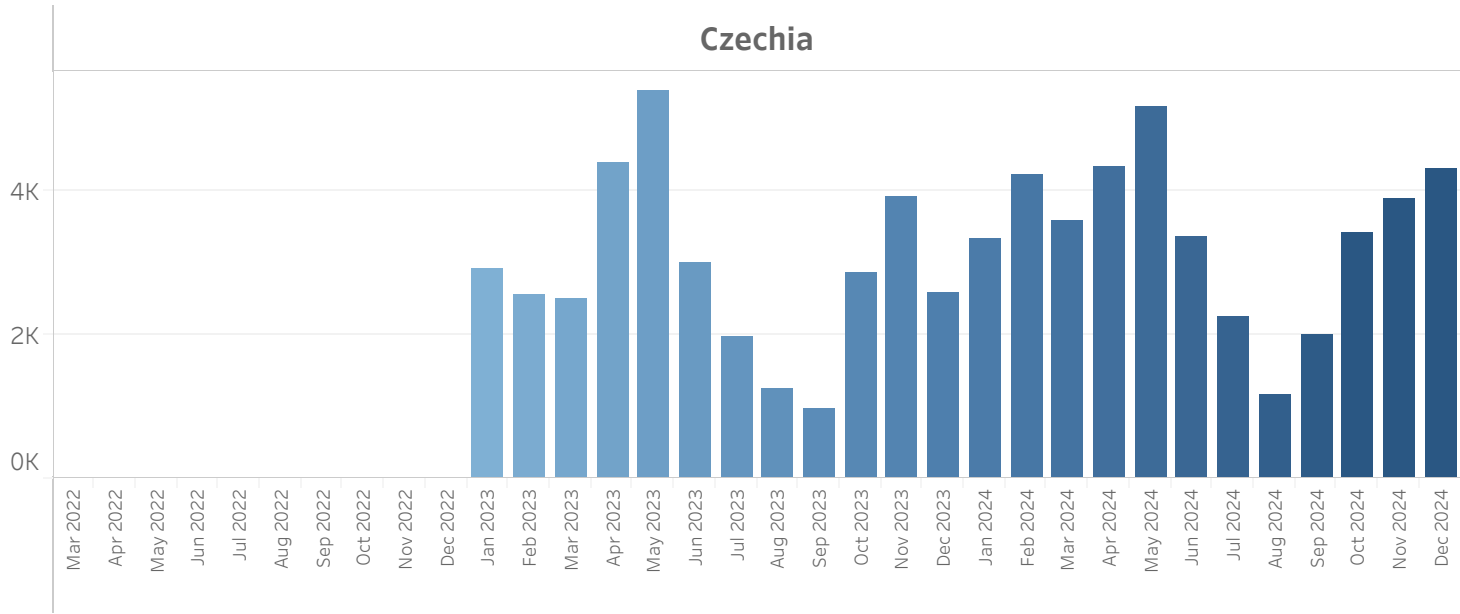
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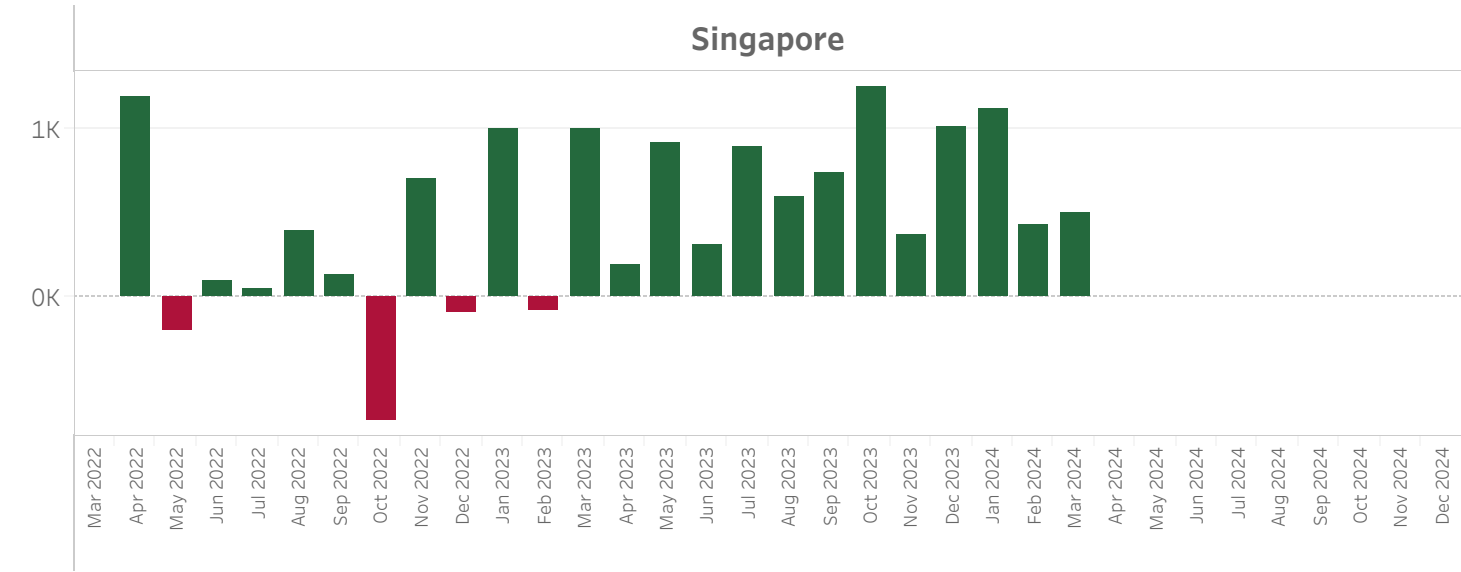
Monthly imports, k USD



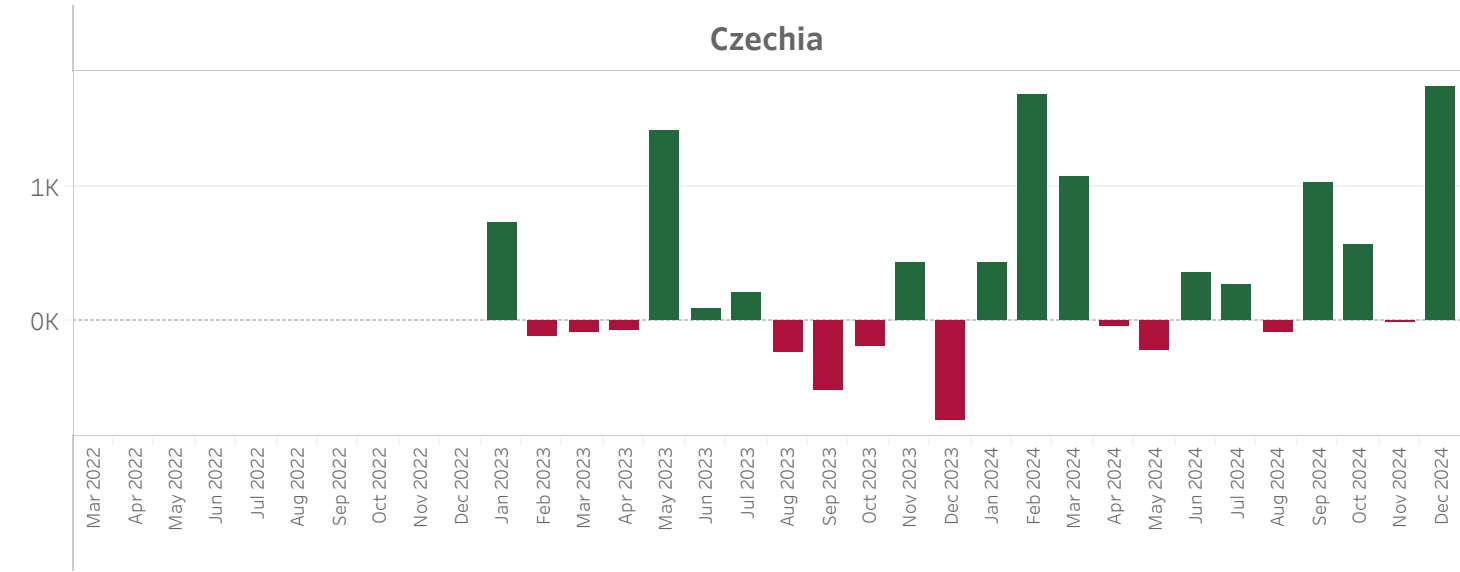
Monthly imports, k USD



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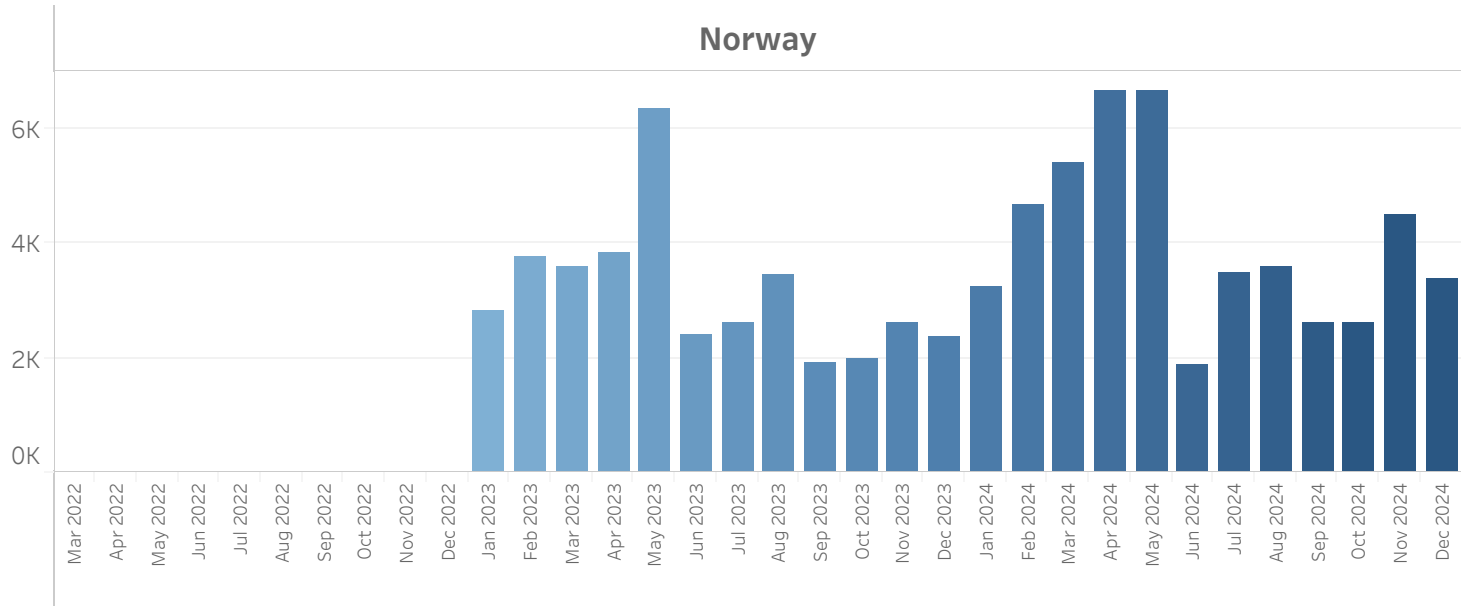
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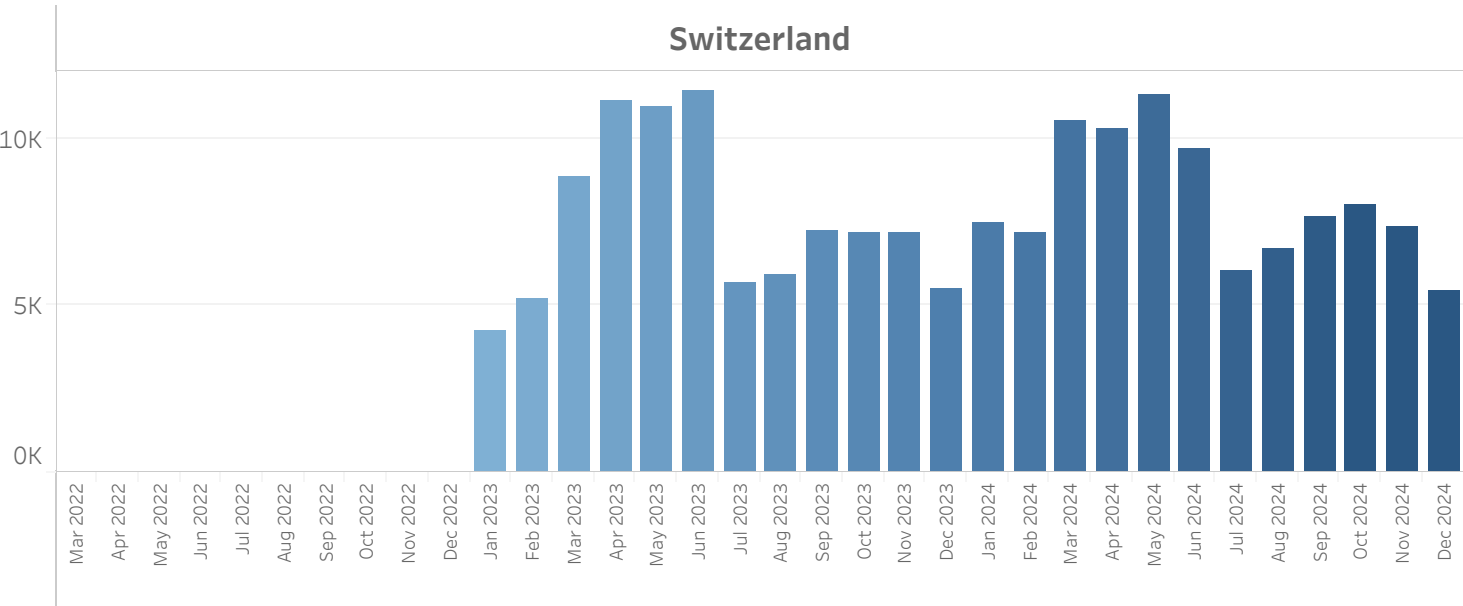
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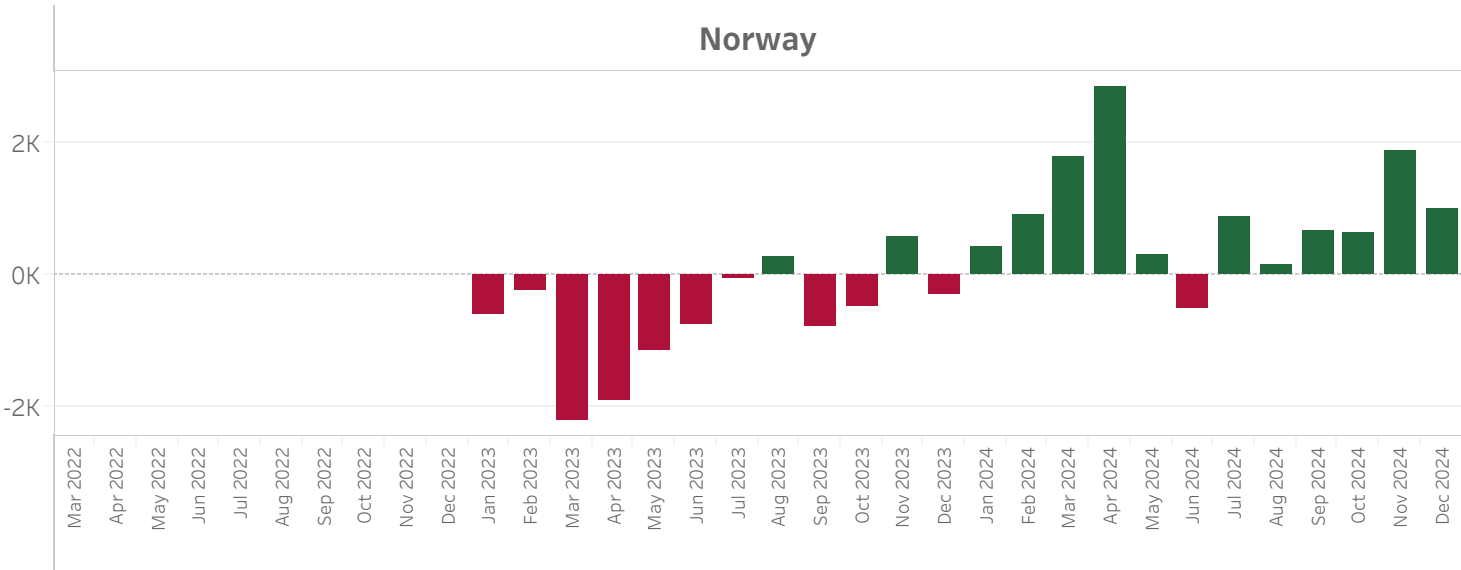
Monthly imports, k USD



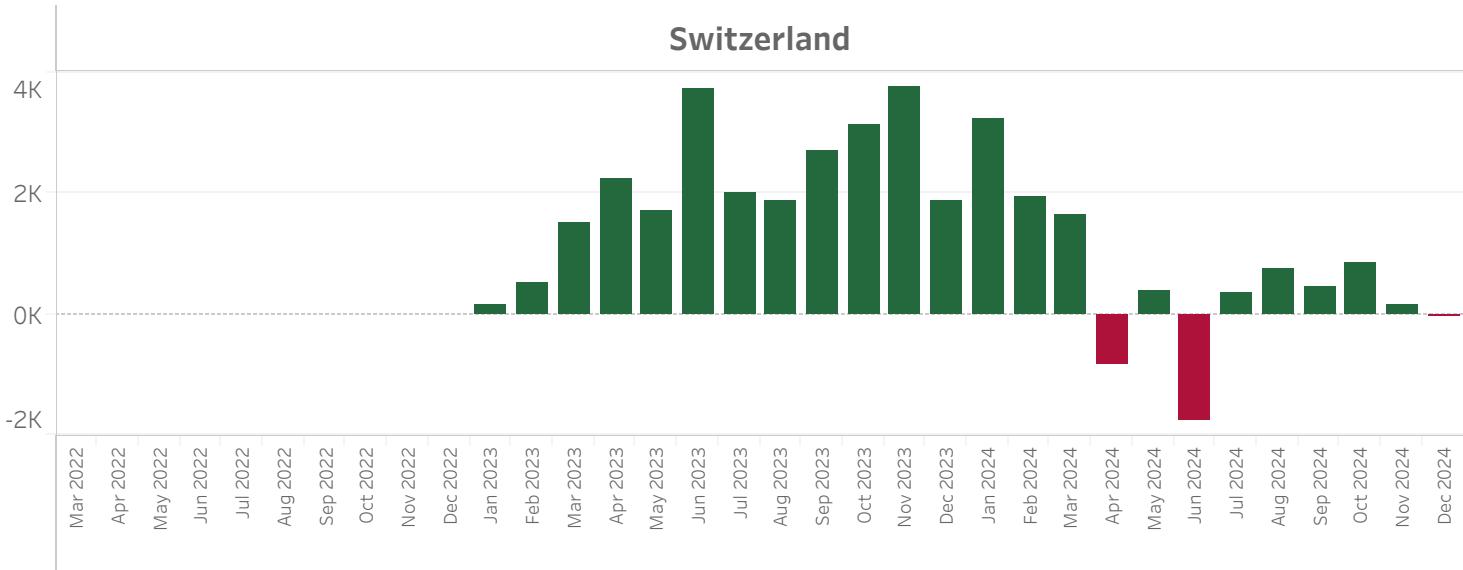
Monthly imports, k USD



Monthly imports change, k USD



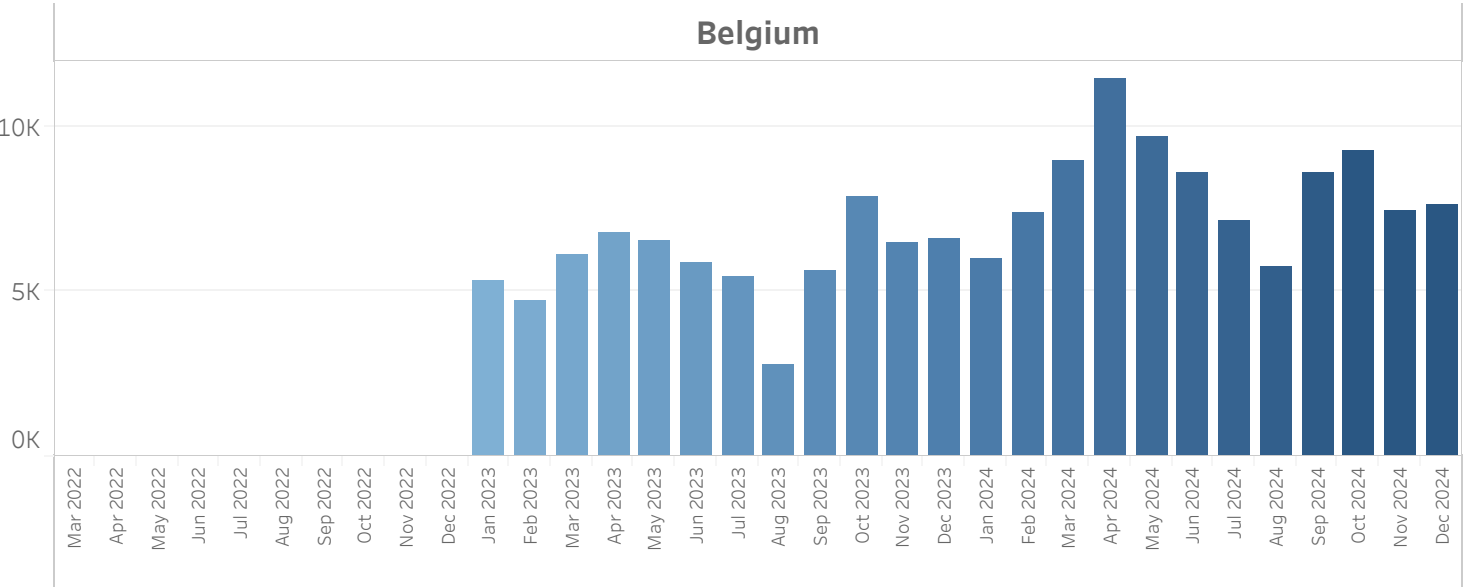
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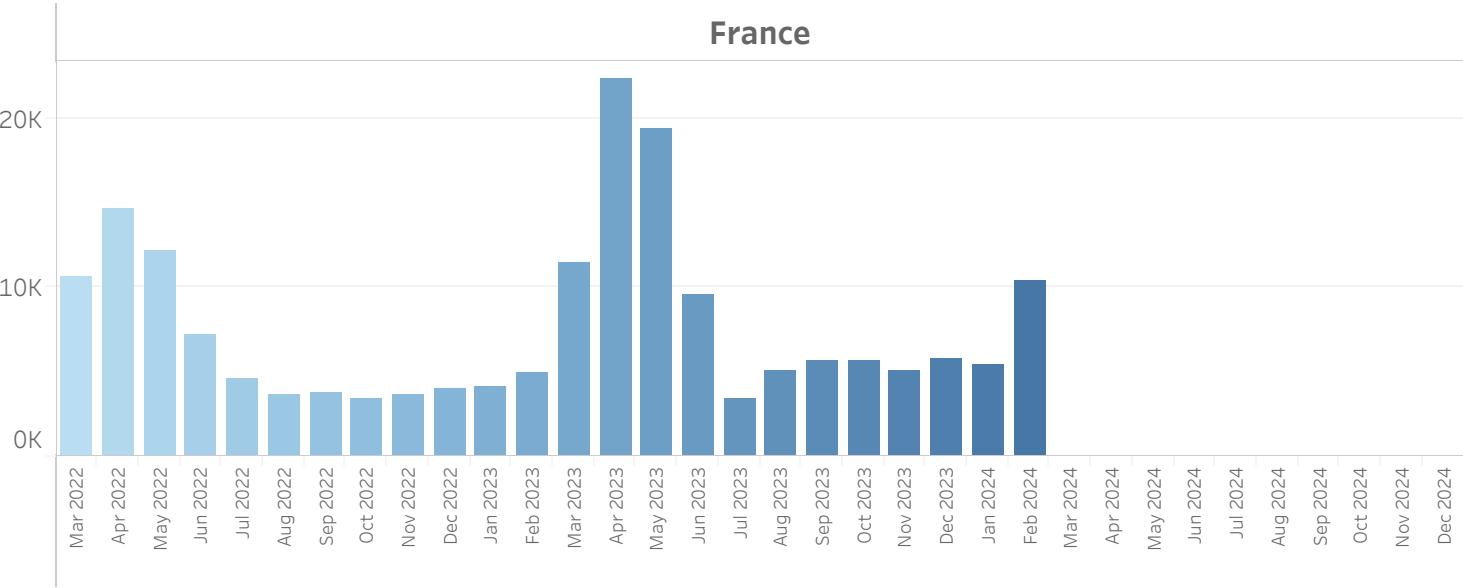
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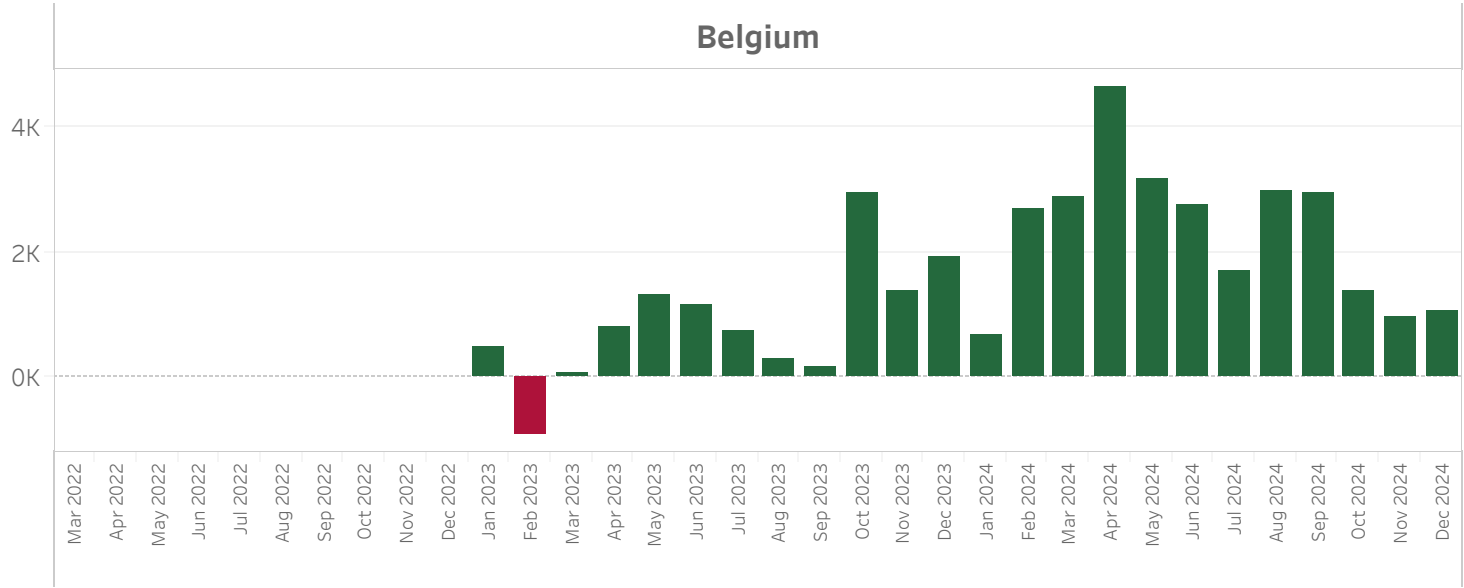
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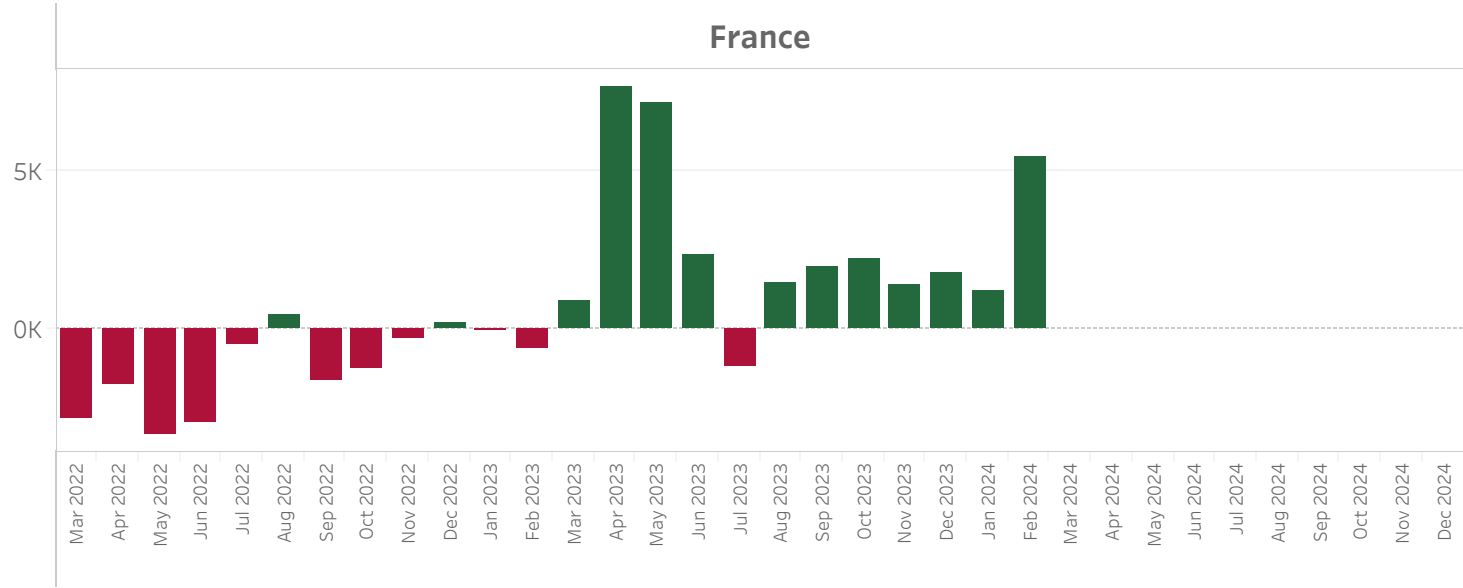
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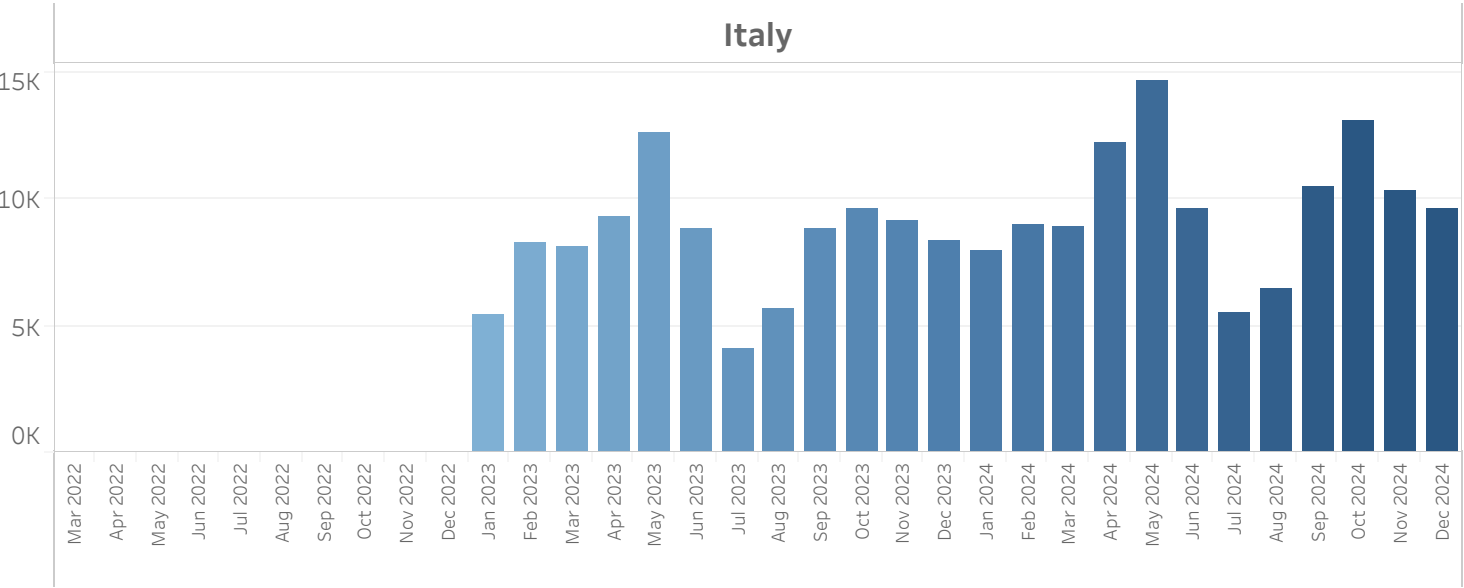
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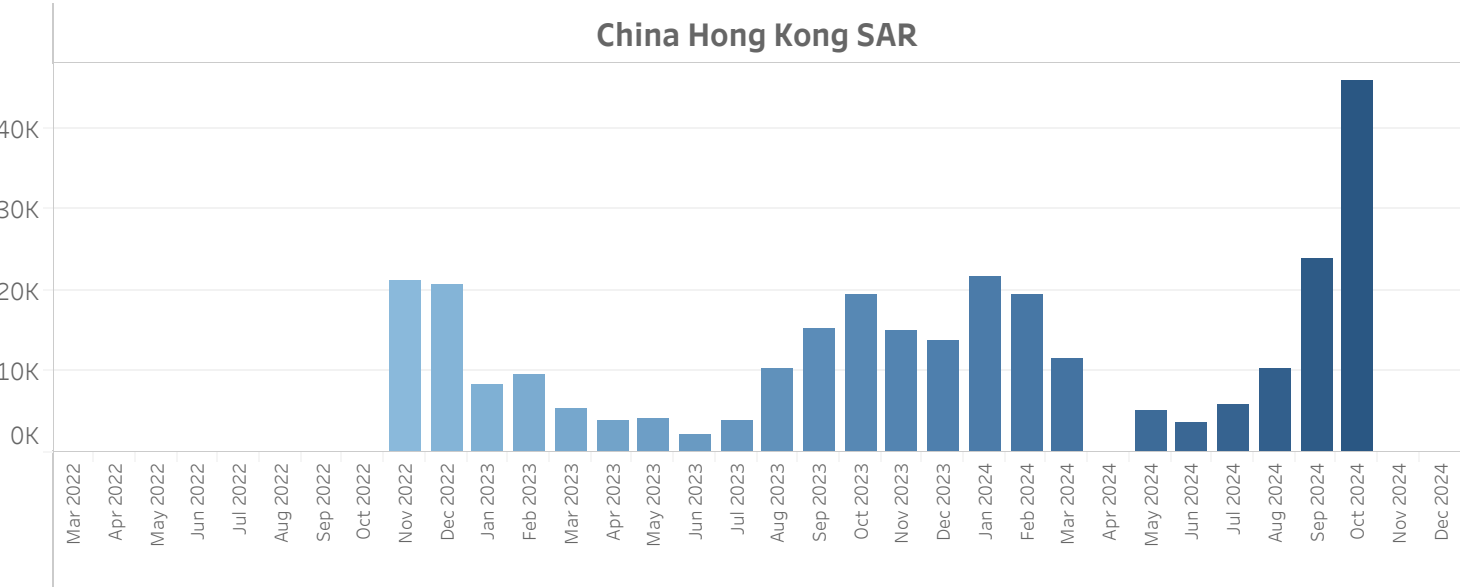
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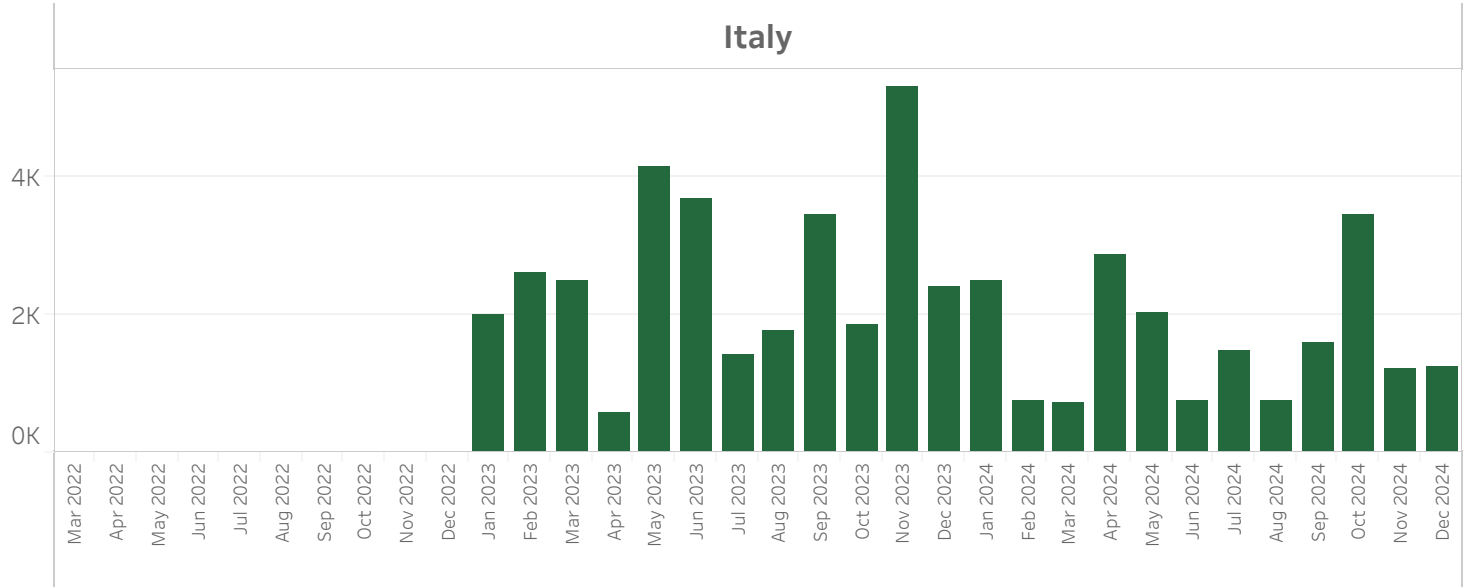
Monthly imports, k USD



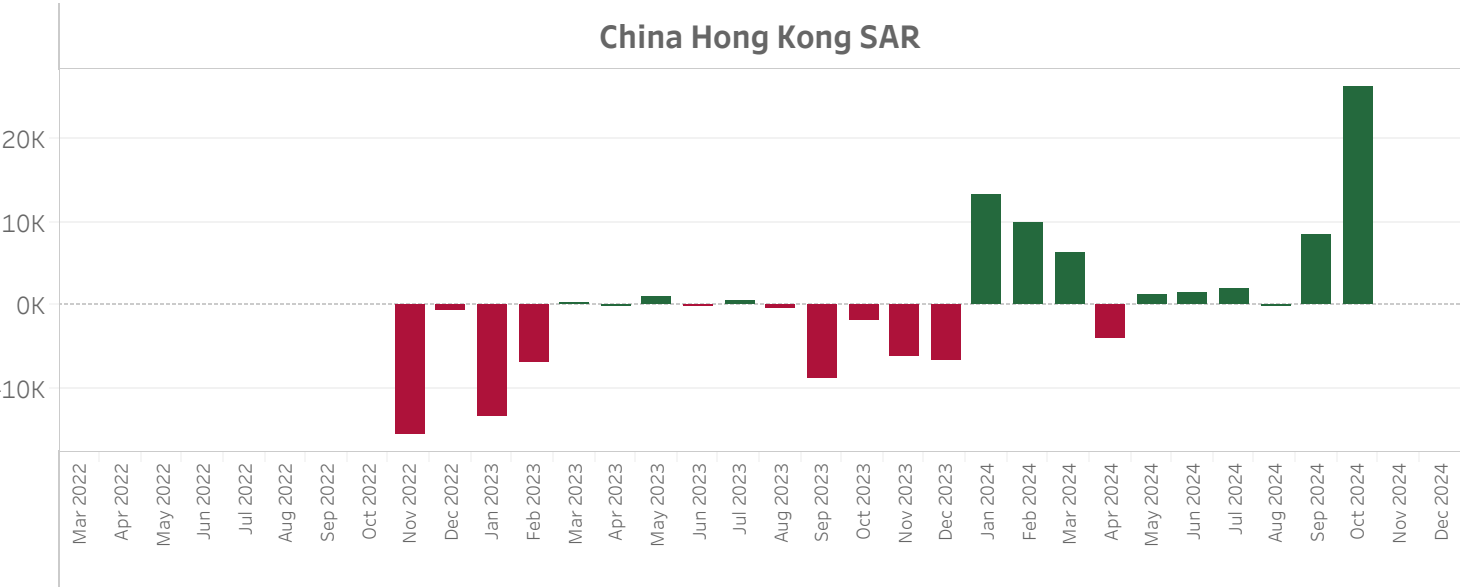
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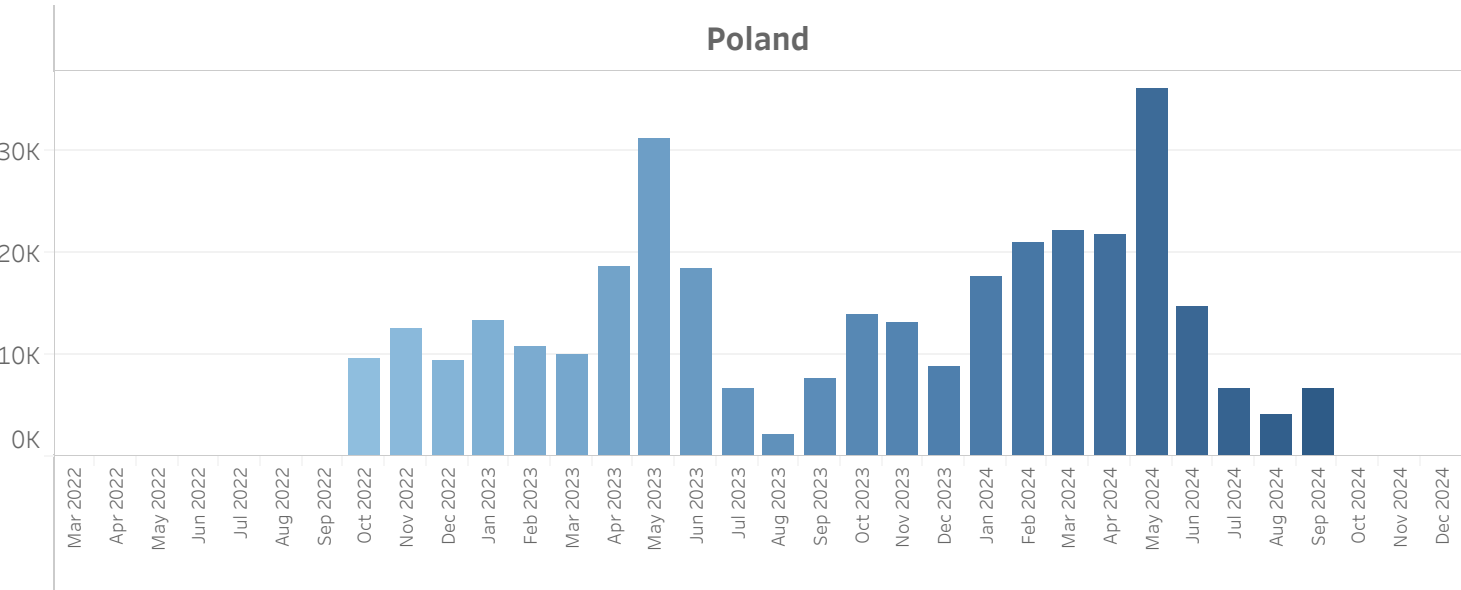
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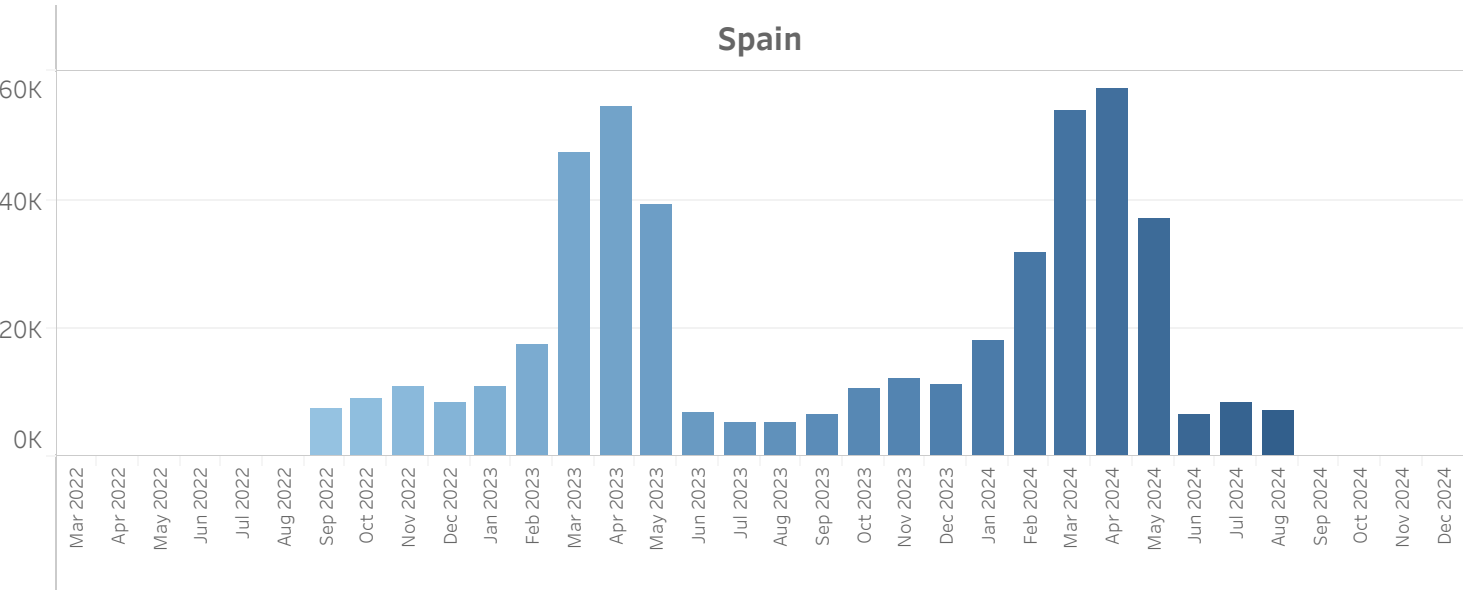
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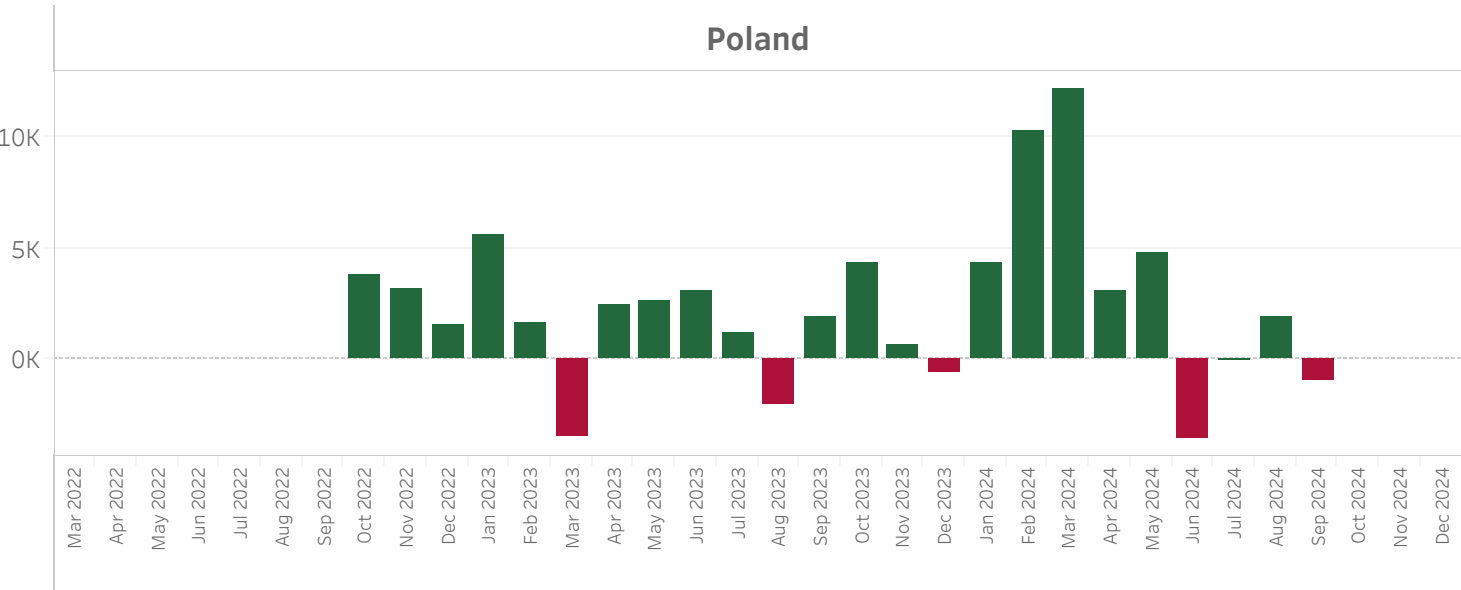
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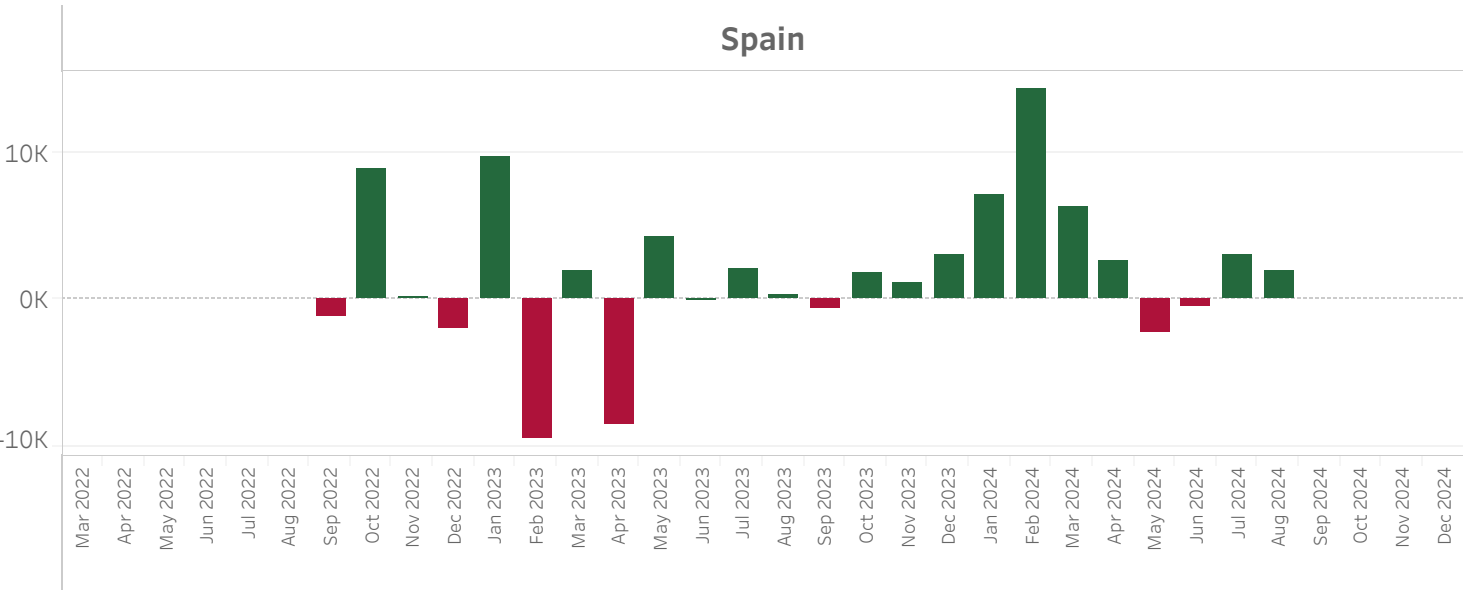
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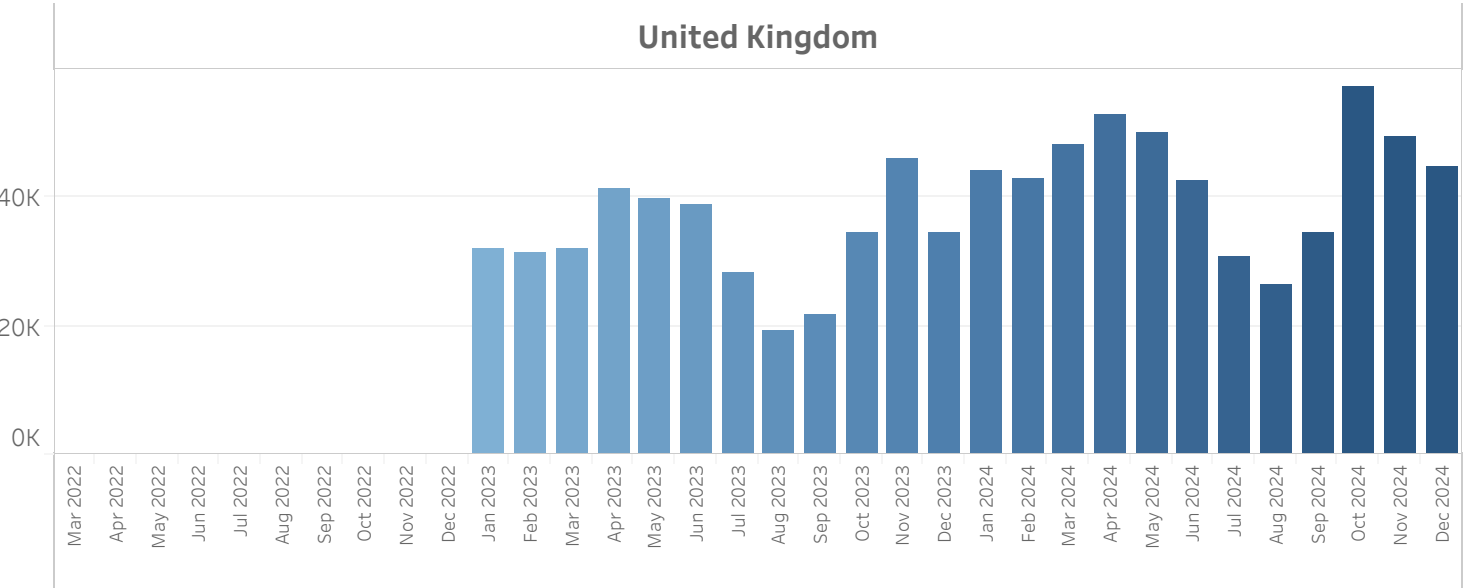
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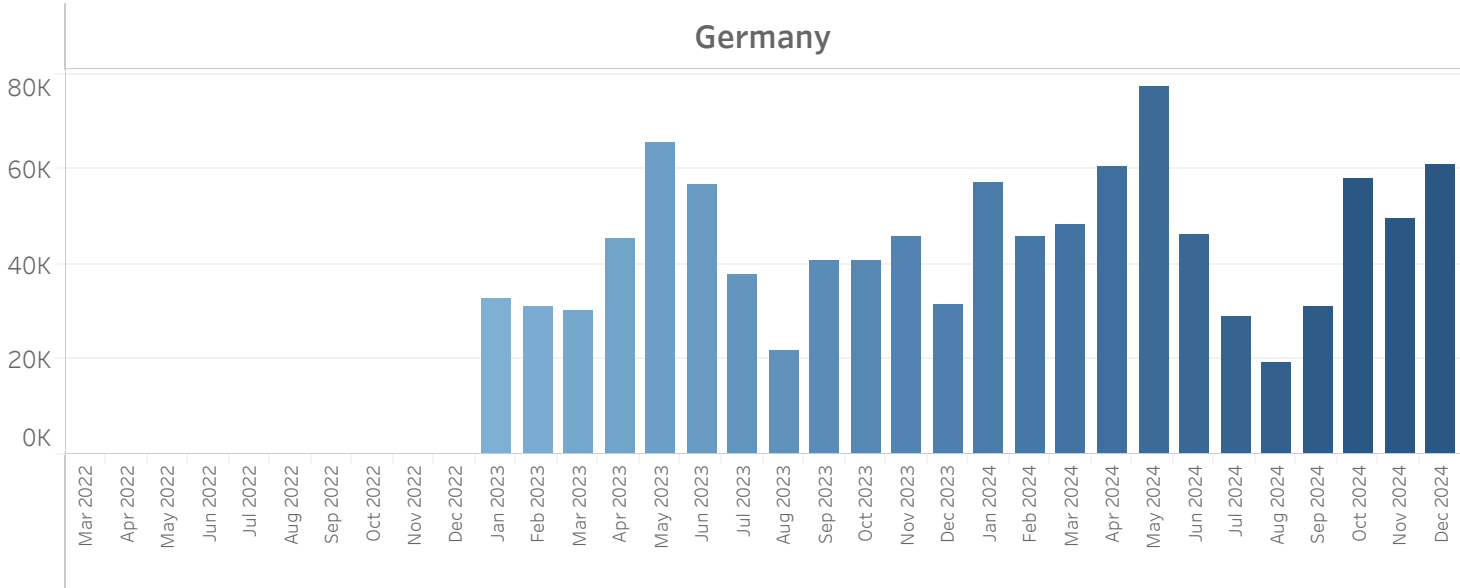
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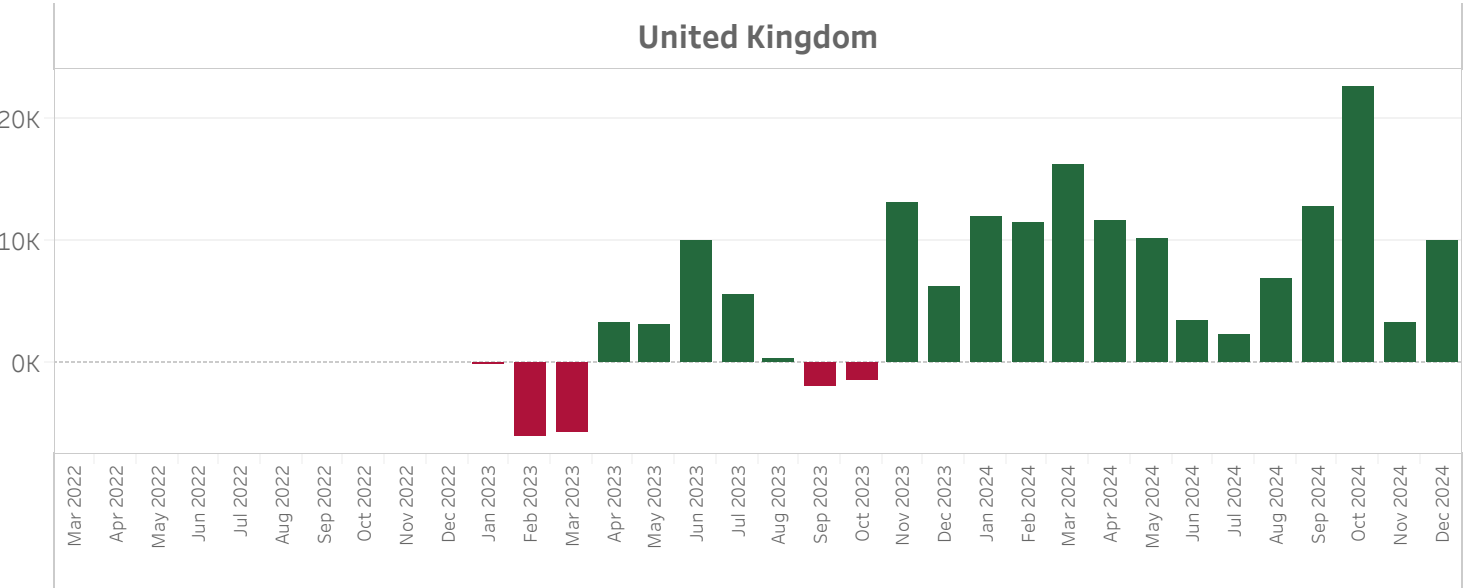
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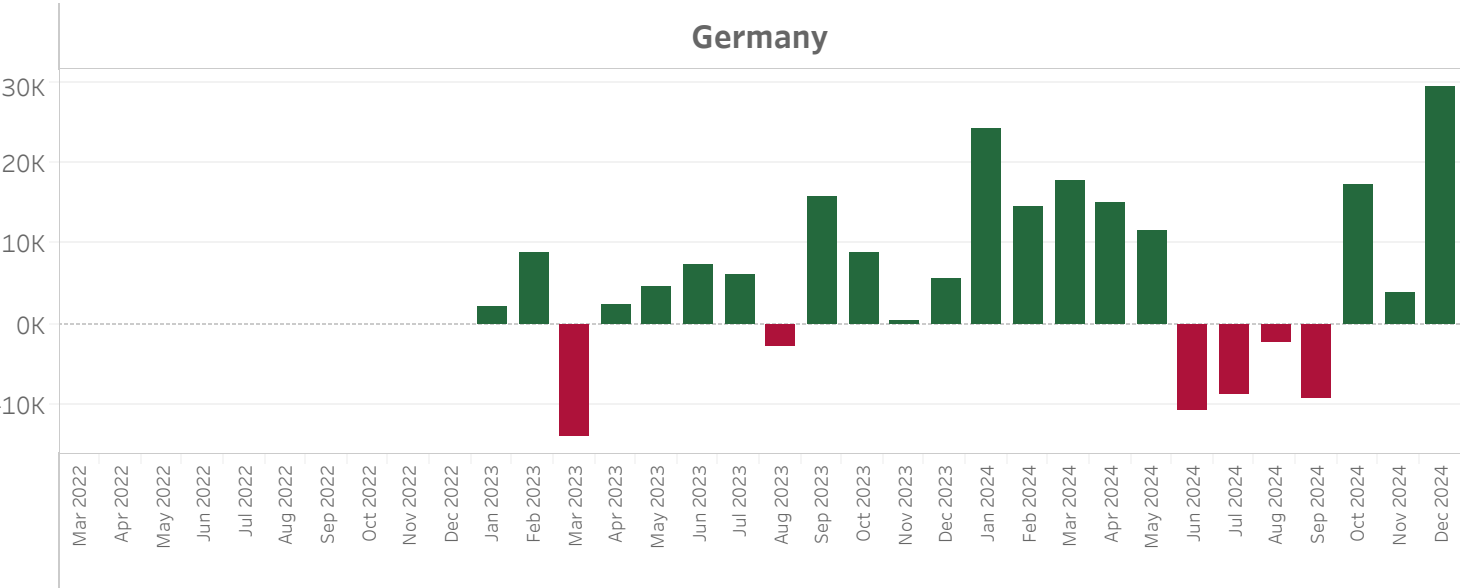
Monthly imports, k USD



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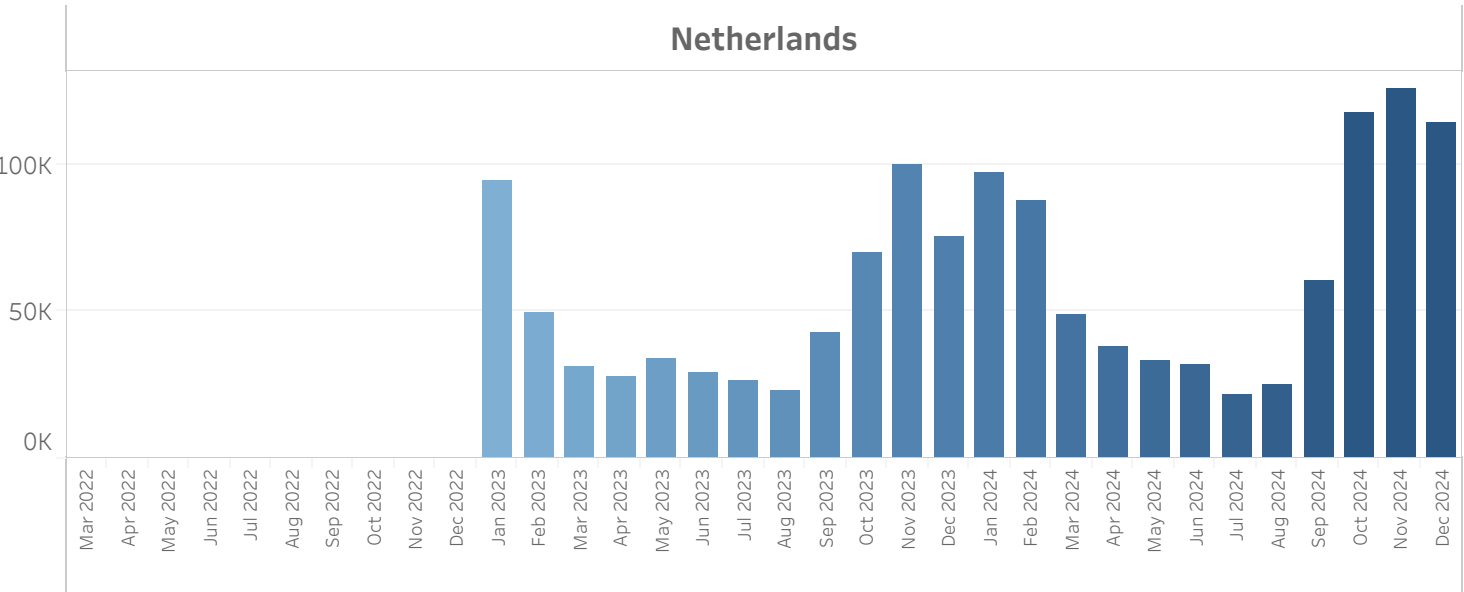
Monthly imports change, k USD



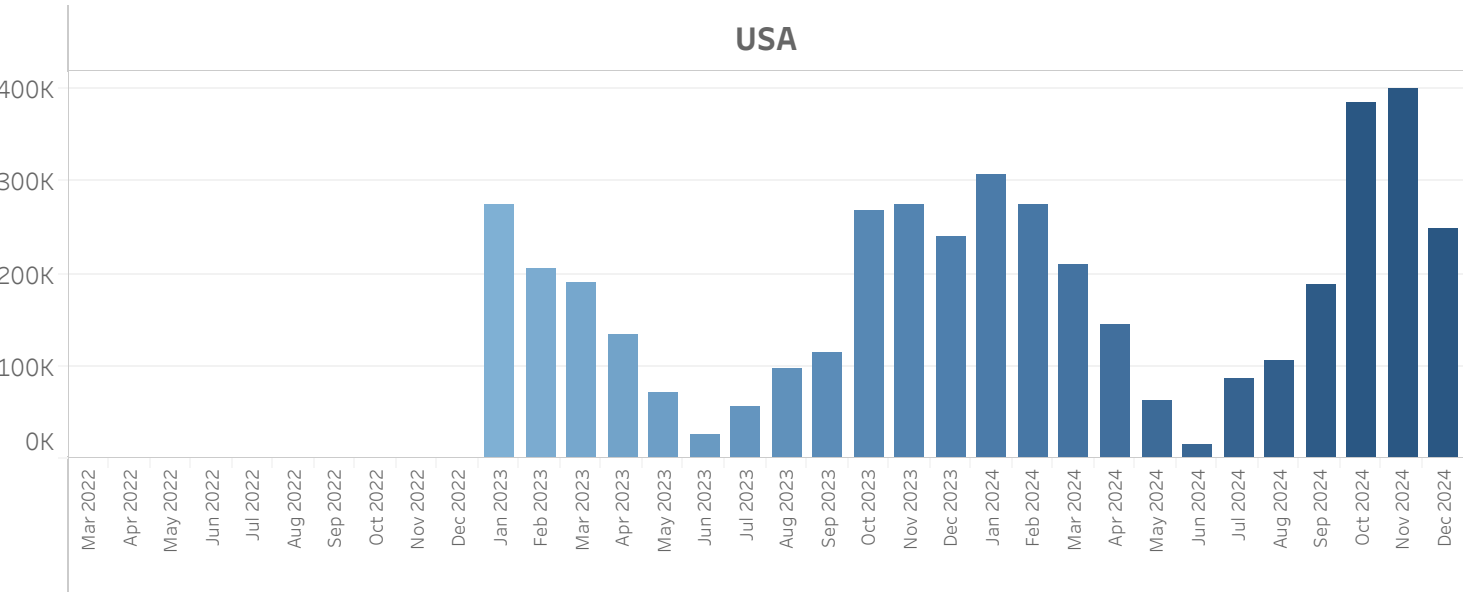
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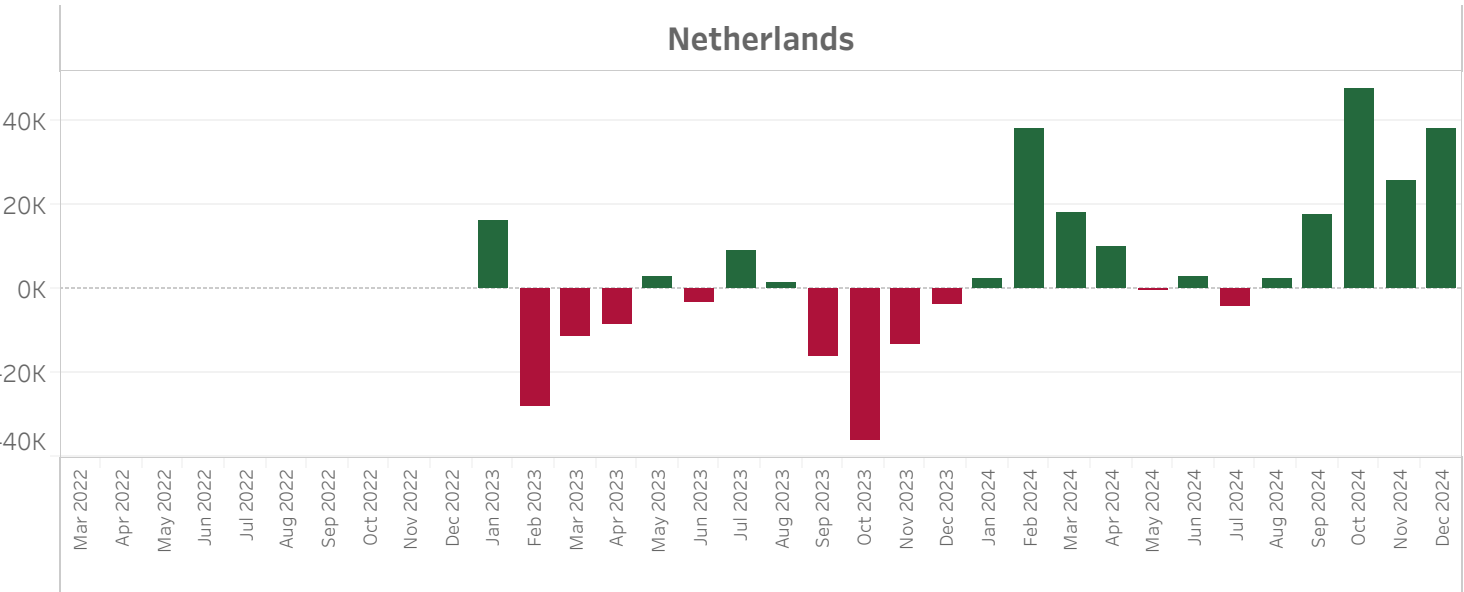
Monthly imports, k USD



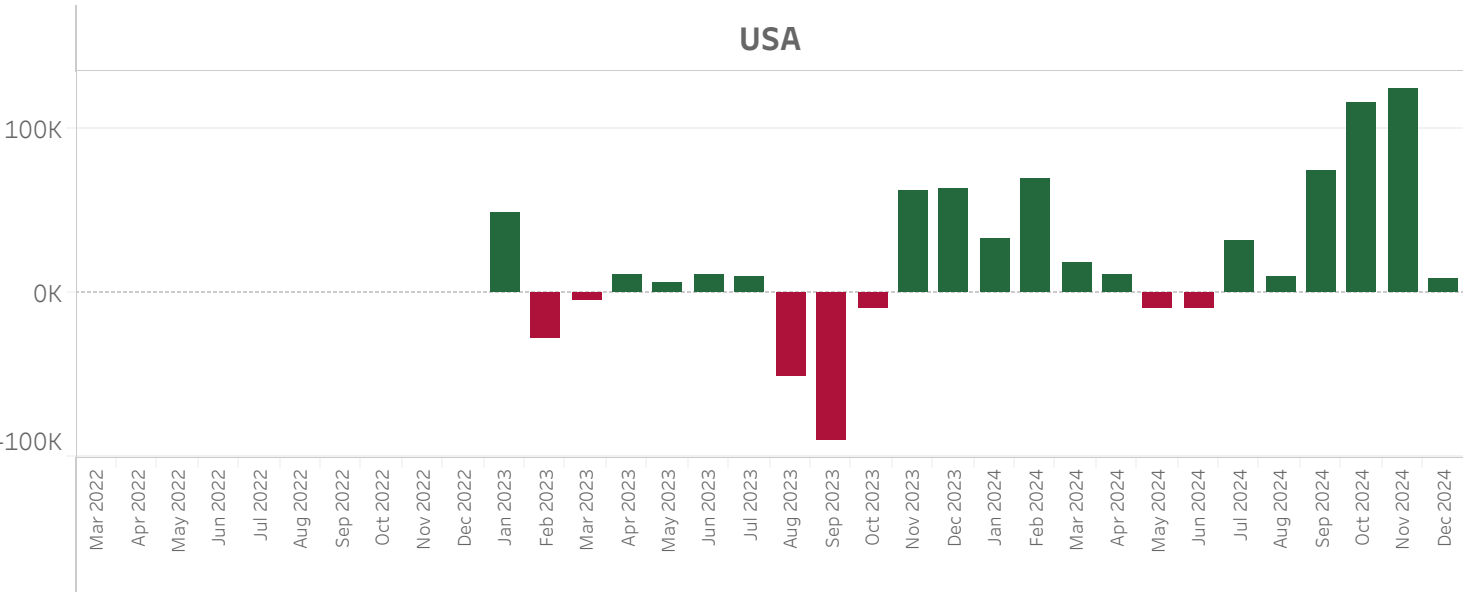
Monthly imports, k USD



Monthly imports change, k USD



Monthly imports change, k USD

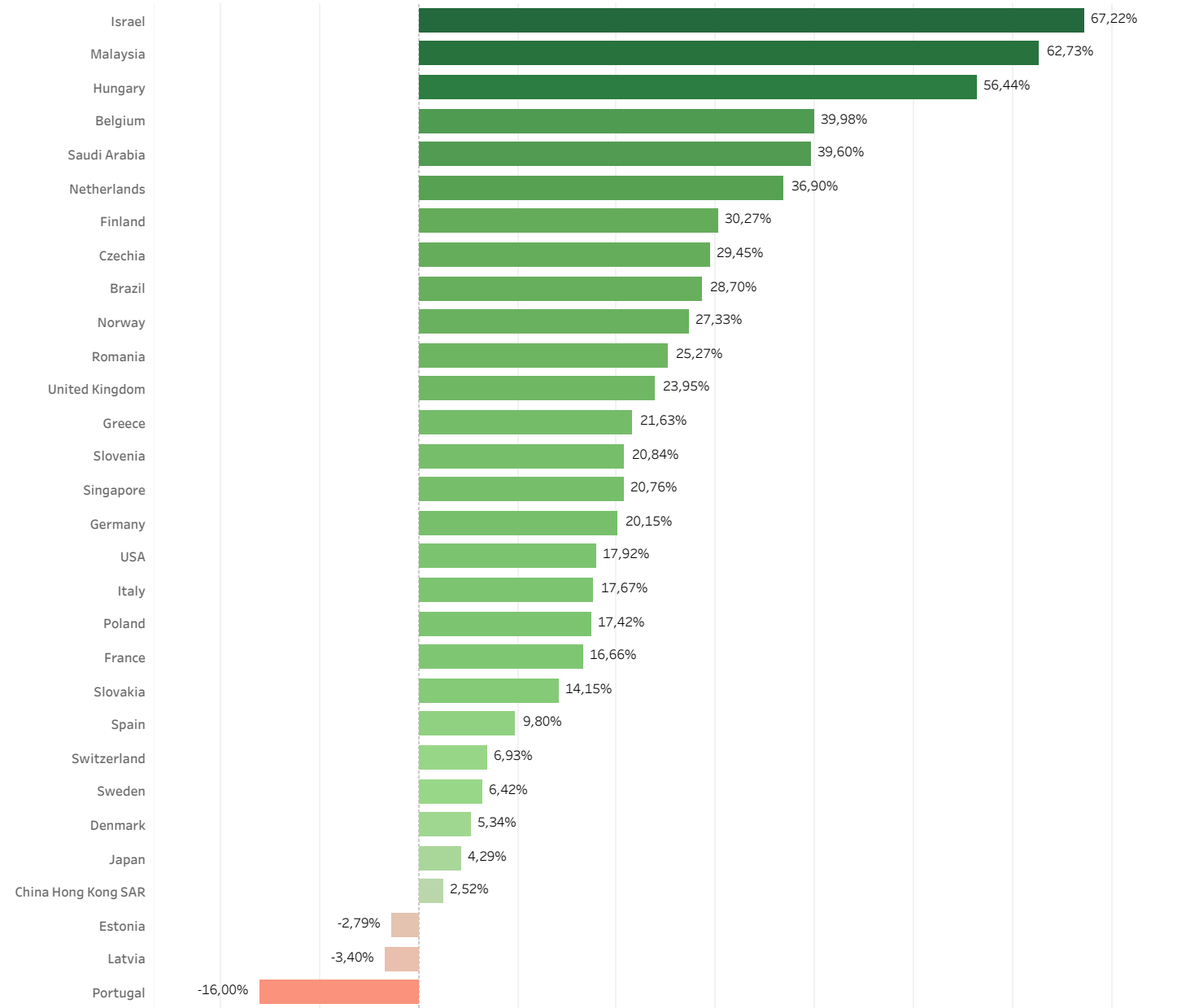


Last Twelve Months Trends (tons)

This section presents the import volumes, expressed in tons, reported by each country analyzed in the Last Twelve Months (LTM) Period. The table provides import volumes for each country analyzed both in the Last Twelve Months and in the period 12 months before LTM, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

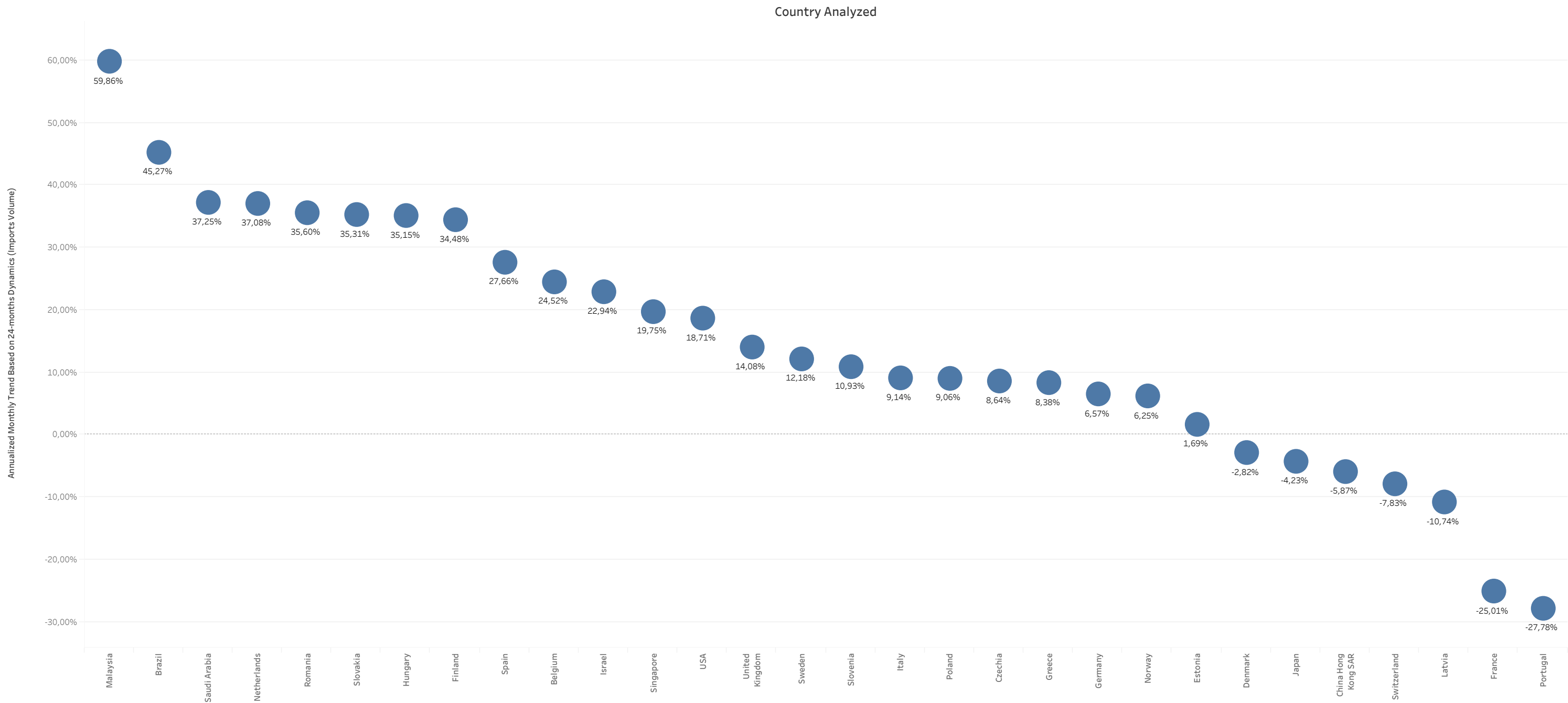
Country Analyzed	Last Twelve Months Period (LTM)	Product Imports in LTM, k tons	Product Imports in the Period 12 Months Before LTM, k tons	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %
USA	01.2024 - 12.2024	320,61	271,88	17,92%
Netherlands	01.2024 - 12.2024	119,44	87,25	36,90%
Germany	01.2024 - 12.2024	77,88	64,82	20,15%
United Kingdom	01.2024 - 12.2024	72,07	58,14	23,95%
Spain	09.2023 - 08.2024	44,18	40,24	9,80%
Poland	10.2023 - 09.2024	26,18	22,29	17,42%
China Hong Kong SAR	11.2023 - 10.2024	19,35	18,88	2,52%
France	03.2023 - 02.2024	16,86	14,45	16,66%
Italy	01.2024 - 12.2024	15,95	13,55	17,67%
Belgium	01.2024 - 12.2024	11,07	7,91	39,98%
Switzerland	01.2024 - 12.2024	9,22	8,62	6,93%
Czechia	01.2024 - 12.2024	5,31	4,10	29,45%
Norway	01.2024 - 12.2024	4,77	3,75	27,33%
Romania	08.2023 - 07.2024	4,38	3,50	25,27%
Denmark	01.2024 - 12.2024	4,03	3,82	5,34%
Singapore	04.2023 - 03.2024	3,67	3,04	20,76%
Slovakia	09.2023 - 08.2024	2,76	2,42	14,15%
Sweden	11.2023 - 10.2024	2,72	2,56	6,42%
Malaysia	01.2024 - 12.2024	2,59	1,59	62,73%
Israel	01.2024 - 12.2024	2,55	1,52	67,22%
Hungary	01.2024 - 12.2024	2,51	1,60	56,44%
Latvia	01.2024 - 12.2024	2,18	2,26	-3,40%
Portugal	09.2023 - 08.2024	2,17	2,58	-16,00%
Japan	01.2024 - 12.2024	1,90	1,82	4,29%
Finland	11.2023 - 10.2024	1,88	1,44	30,27%
Brazil	01.2024 - 12.2024	1,63	1,27	28,70%
Saudi Arabia	11.2023 - 10.2024	1,57	1,12	39,60%
Estonia	01.2024 - 12.2024	1,44	1,48	-2,79%
Slovenia	11.2023 - 10.2024	1,35	1,12	20,84%
Greece	01.2024 - 12.2024	0,57	0,47	21,63%

Growth Rate of Imports (tons) in LTM Compared to the Same Period 12 Months Before LTM, %



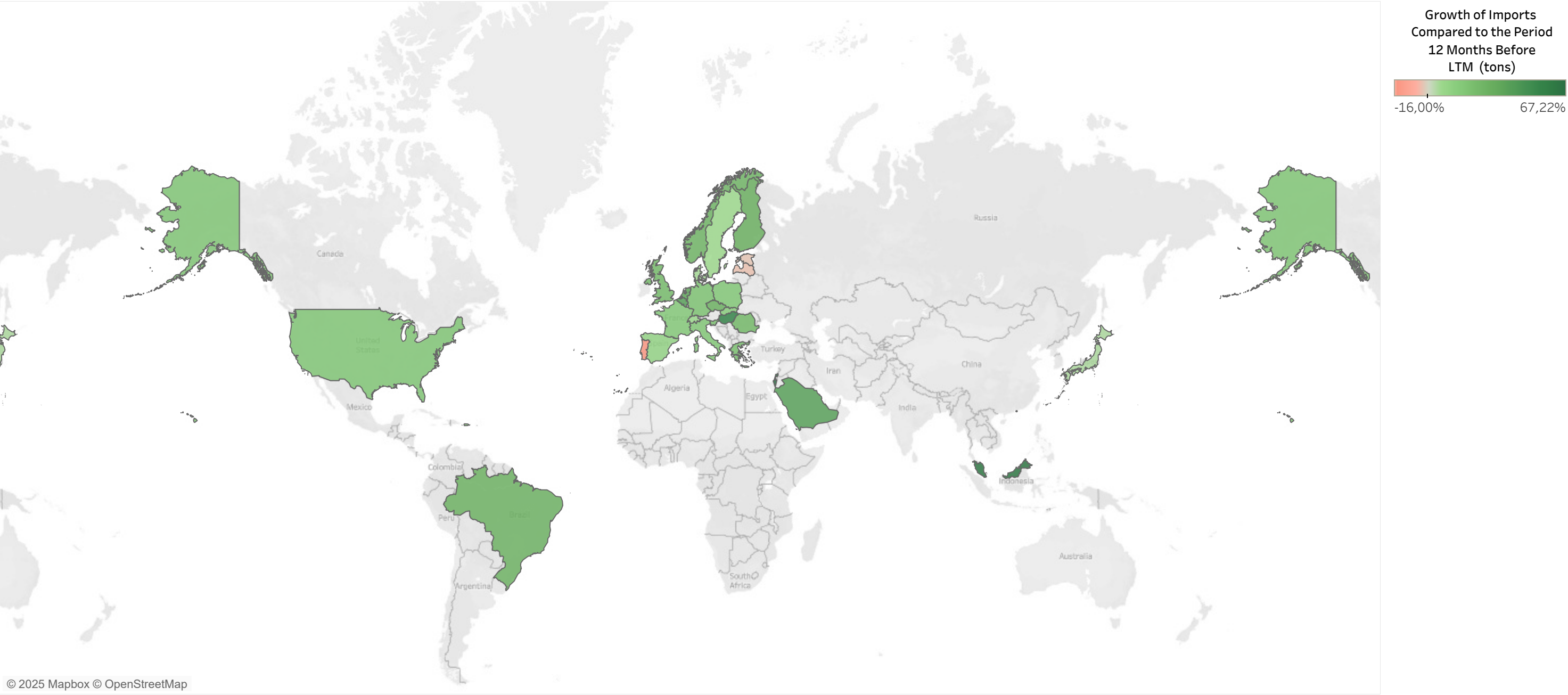
Last Twelve Months Trends: Projected Growth (tons)

The graph in this section illustrates the projected dynamics of import volume (in tons), expressed as the annual growth rate, assuming the continuation of current trends.



Last Twelve Months Trends: Growth of Imports Compared to the Period 12 Months Before LTM (tons)

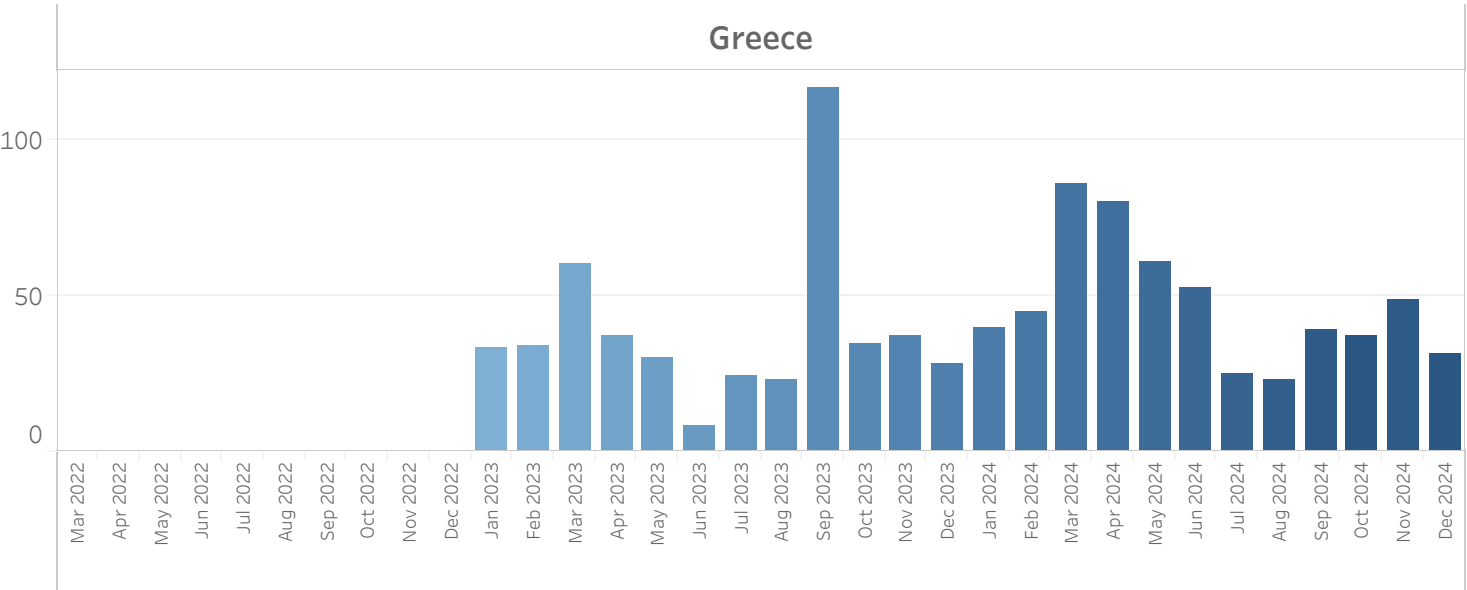
The map in this section visualizes the import volume growth rates for each of the countries analyzed over the Last Twelve Months, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.



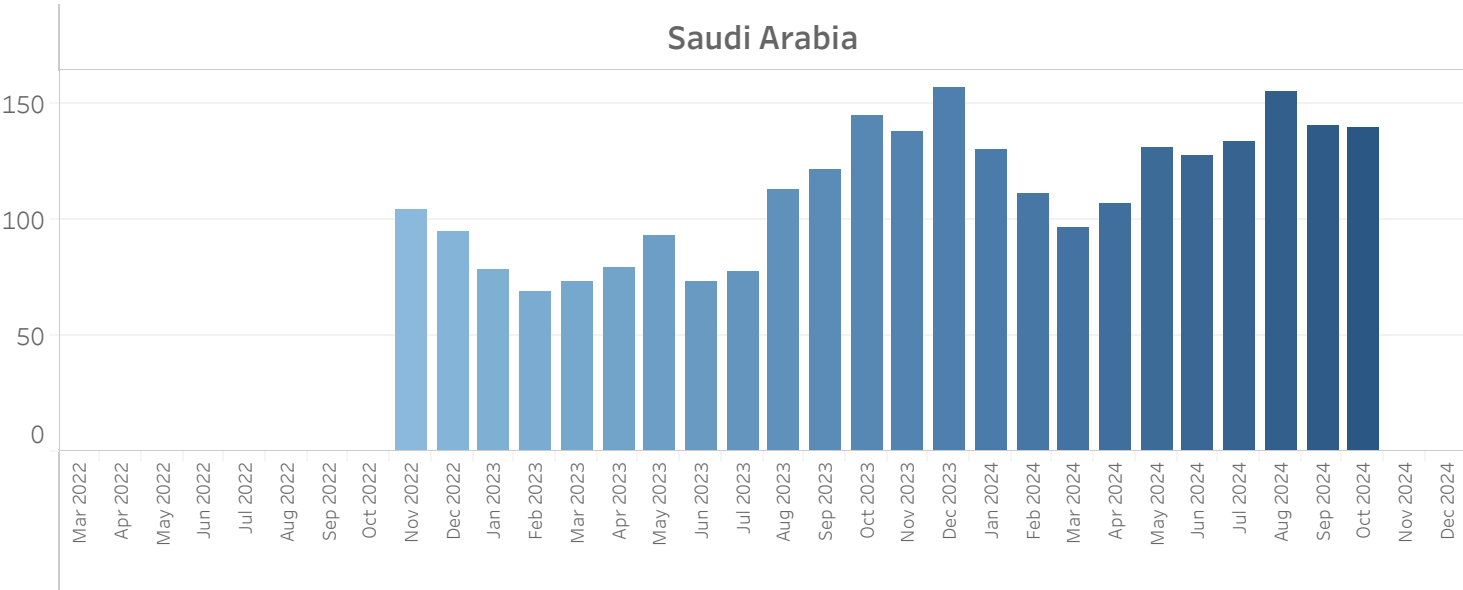
Last Twelve Months Trends: Country-Specific Monthly Data on Imports (tons)

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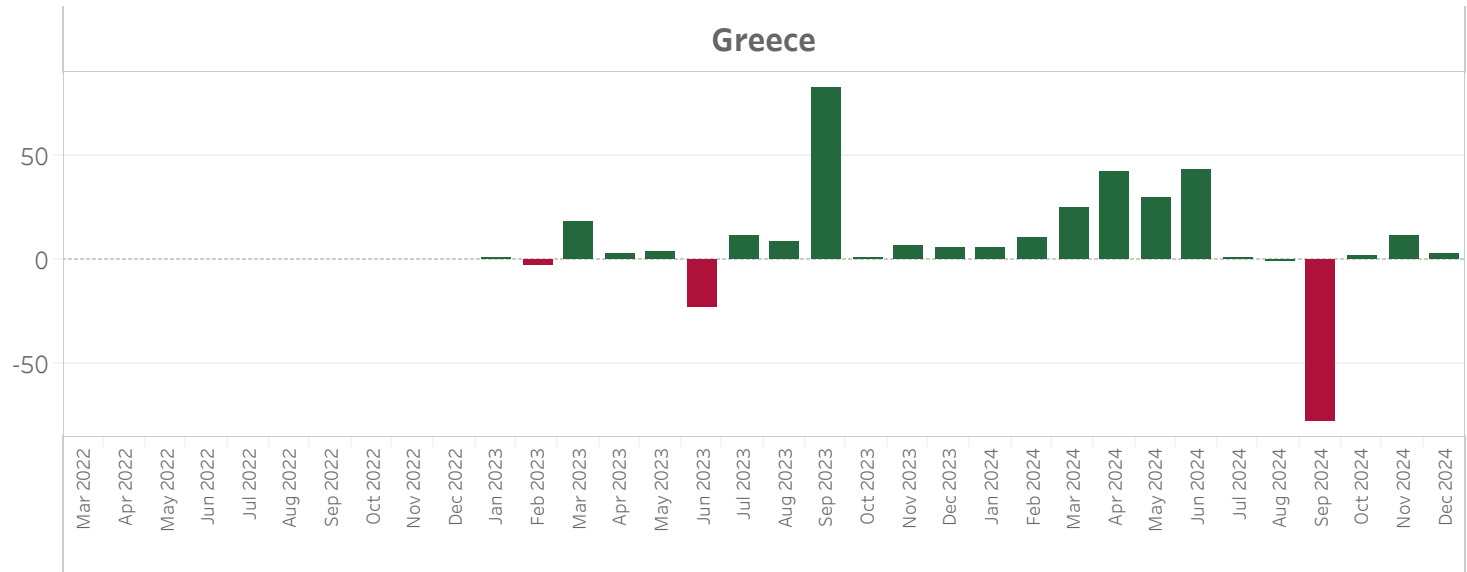
Monthly imports, tons



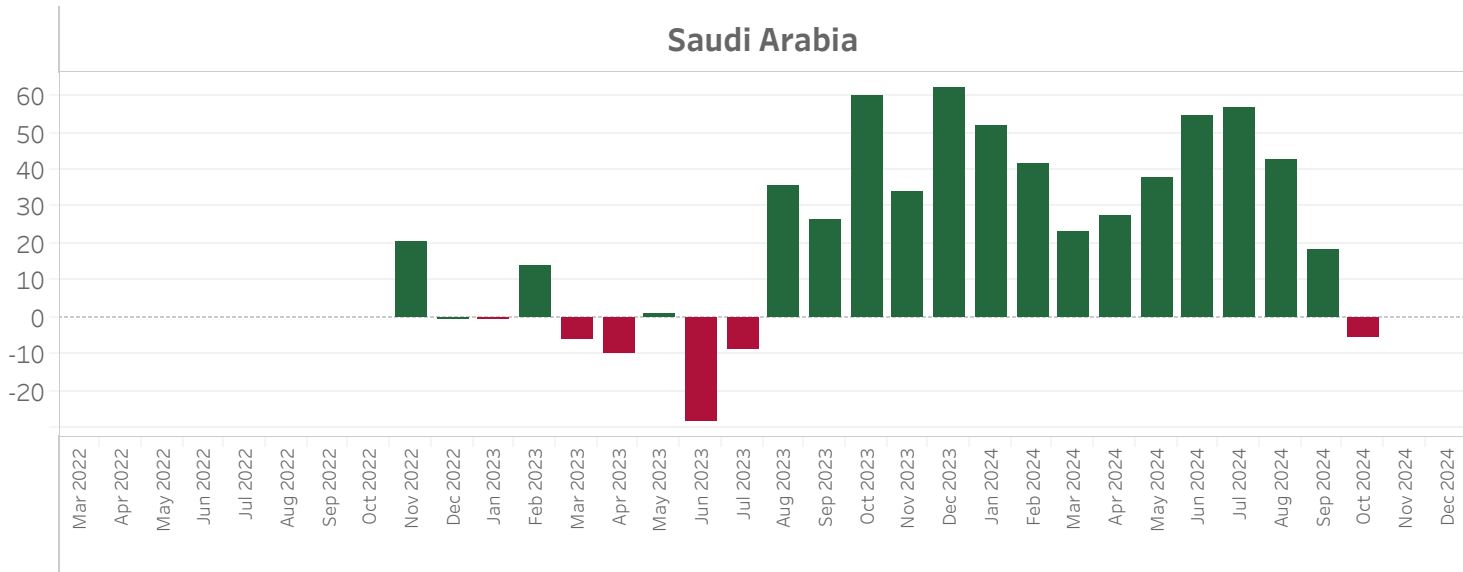
Monthly imports, tons



Monthly imports change, tons



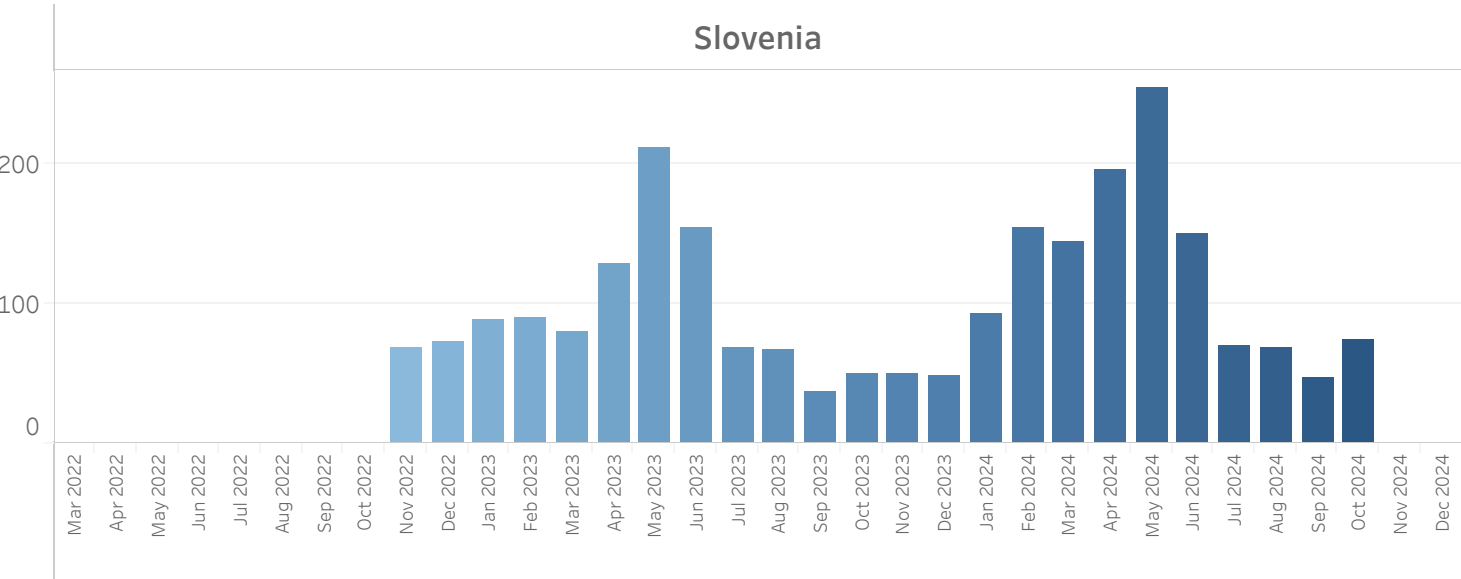
Monthly imports change, tons



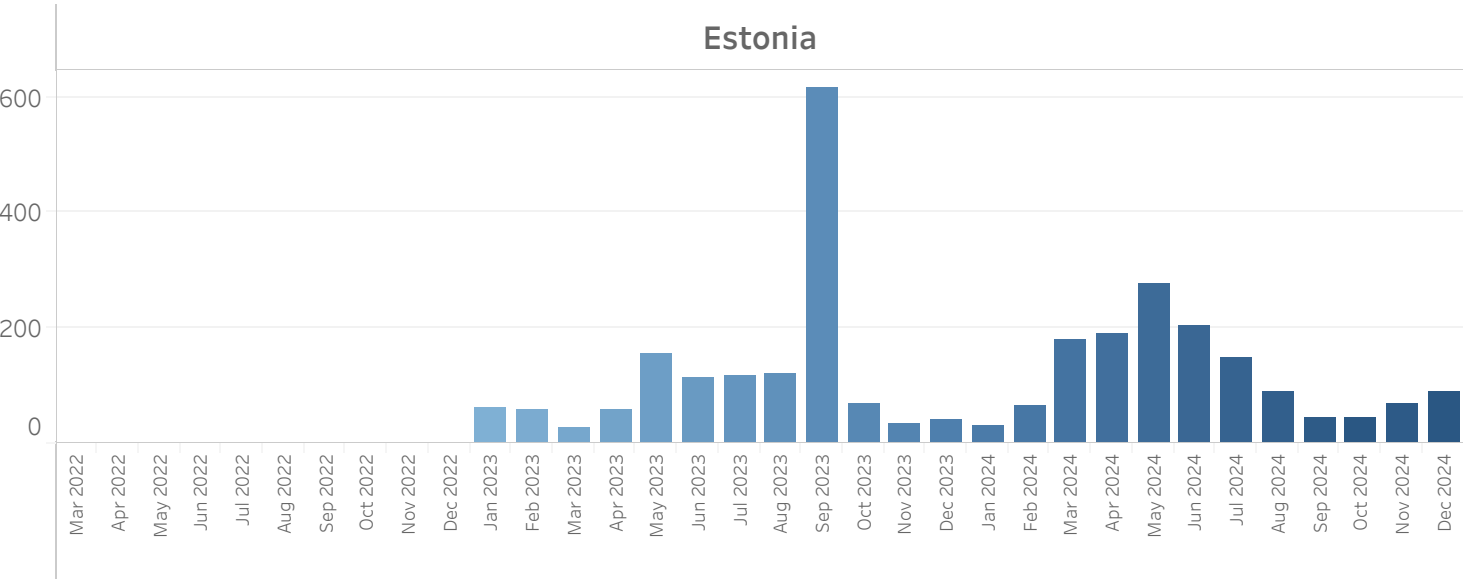
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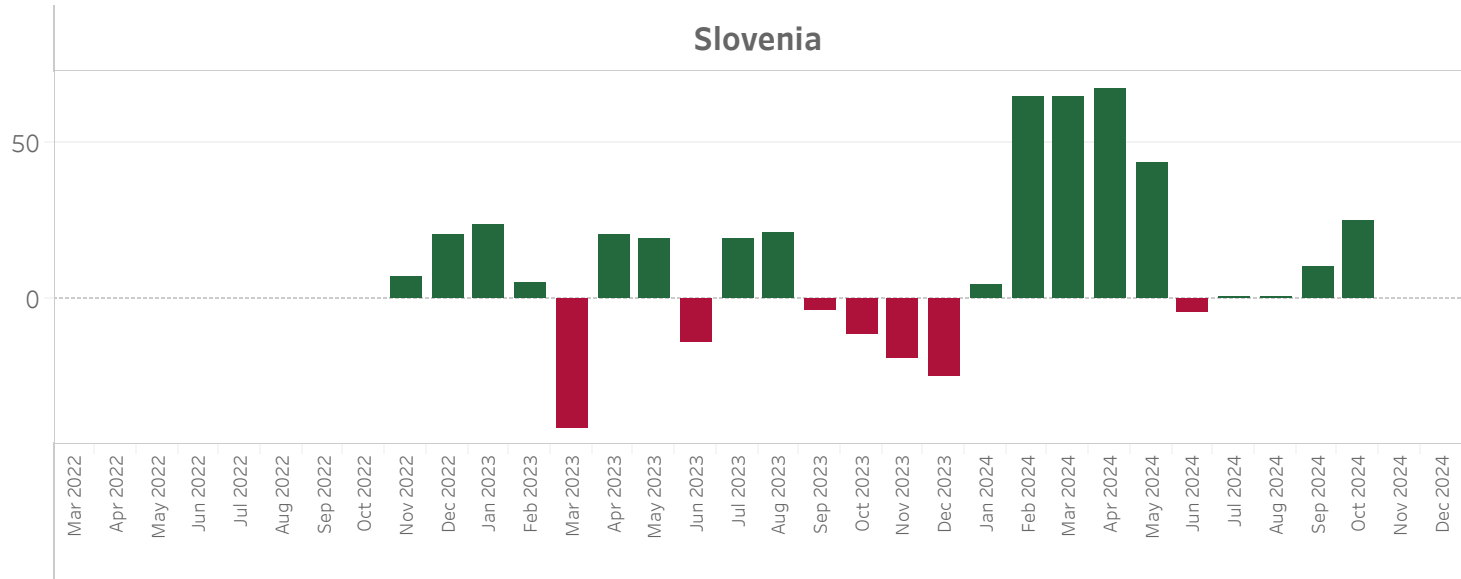
Monthly imports, tons



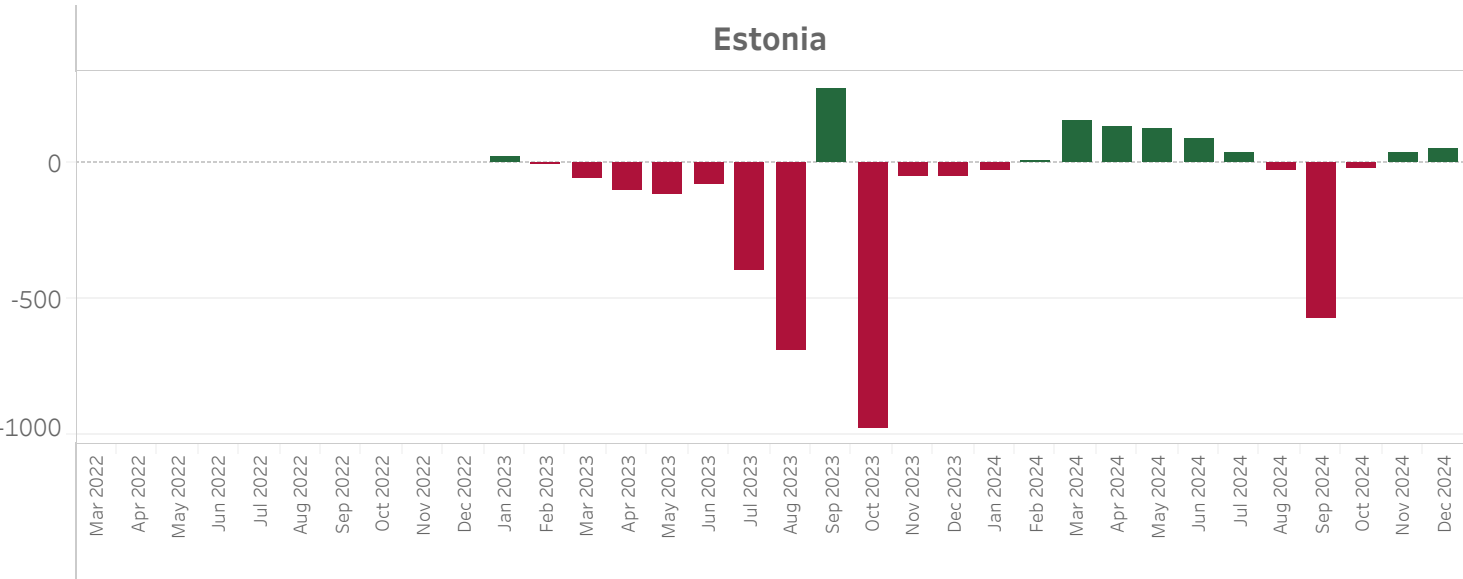
Monthly imports, tons



Monthly imports change, tons



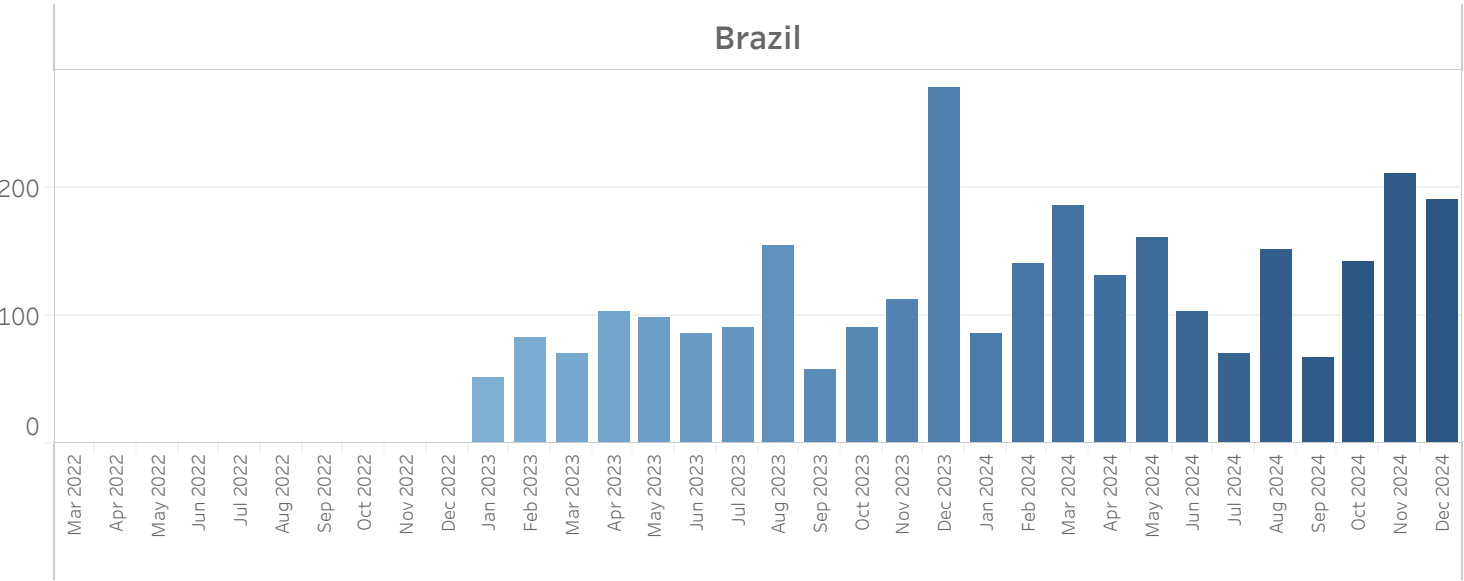
Monthly imports change, tons



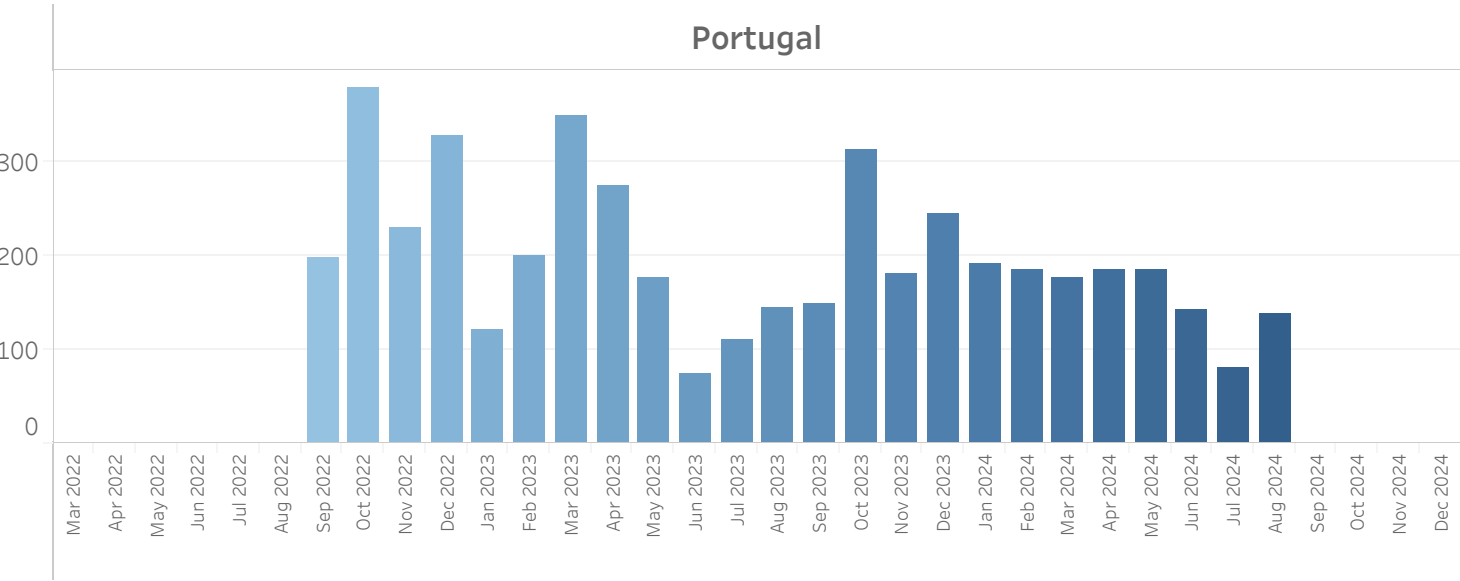
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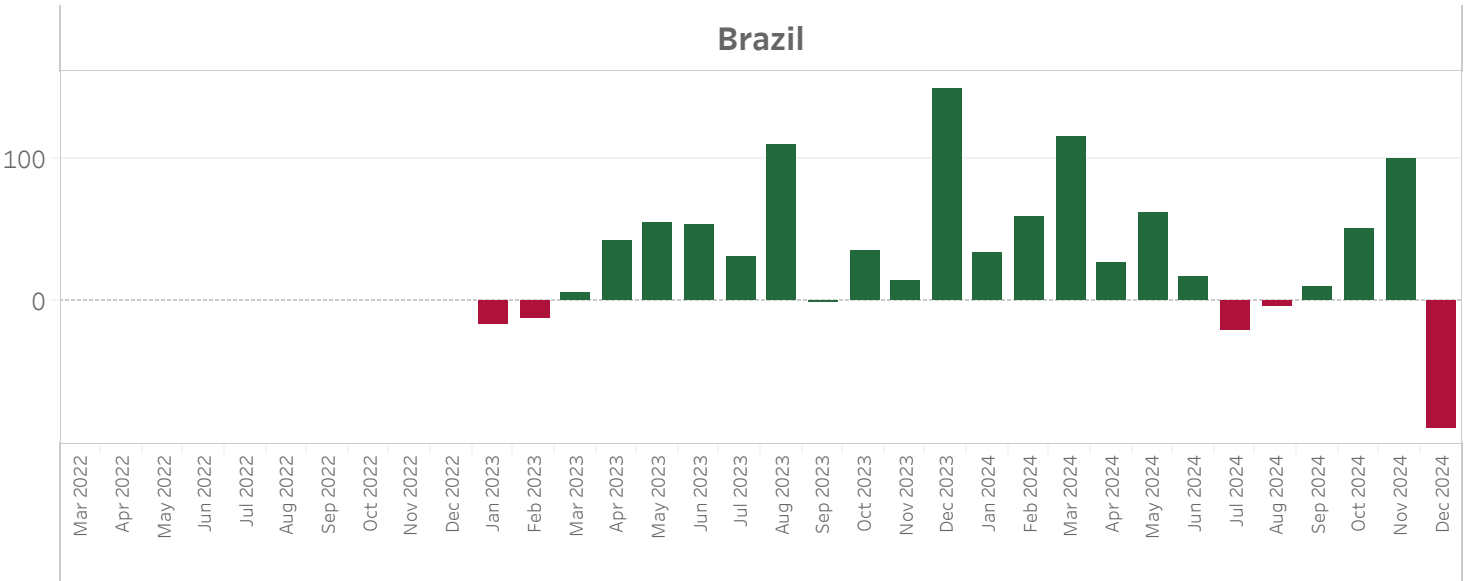
Monthly imports, tons



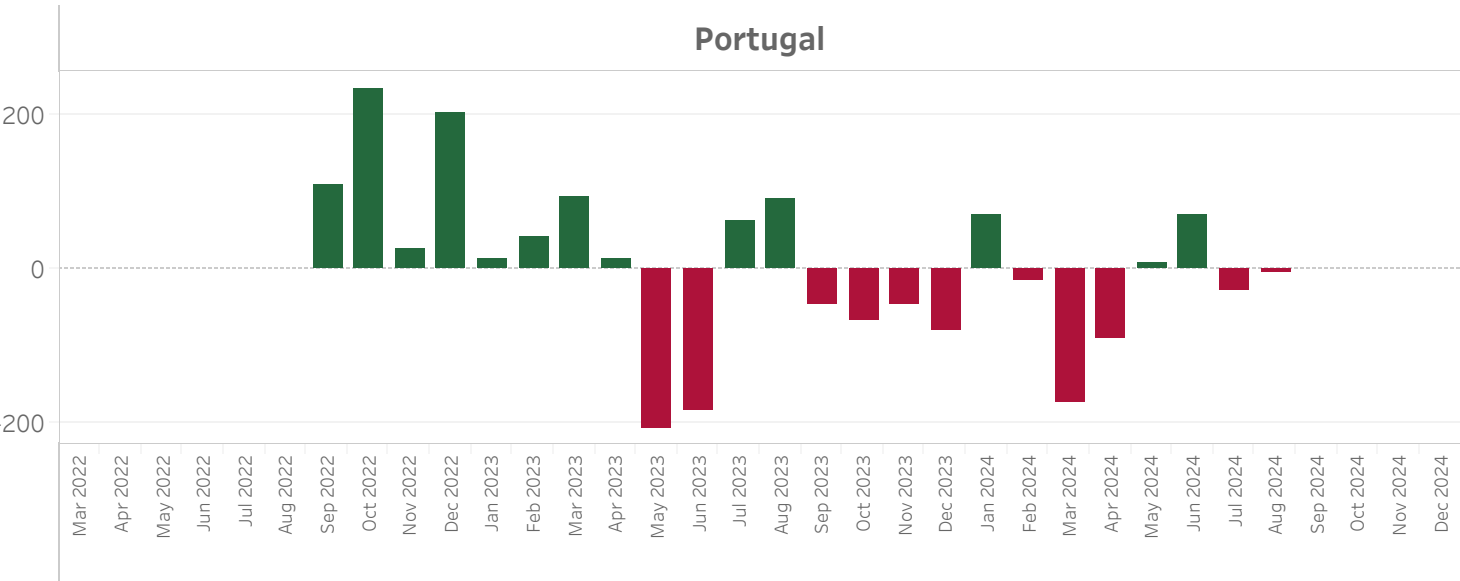
Monthly imports, tons



Monthly imports change, tons



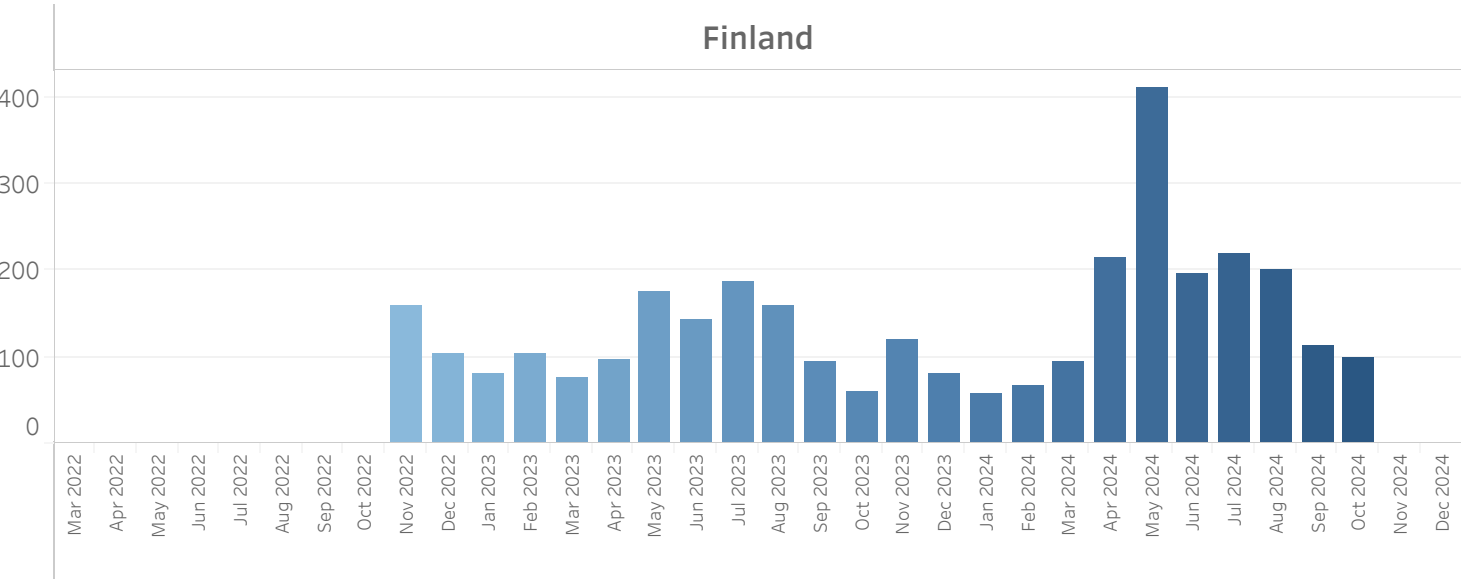
Monthly imports change, tons



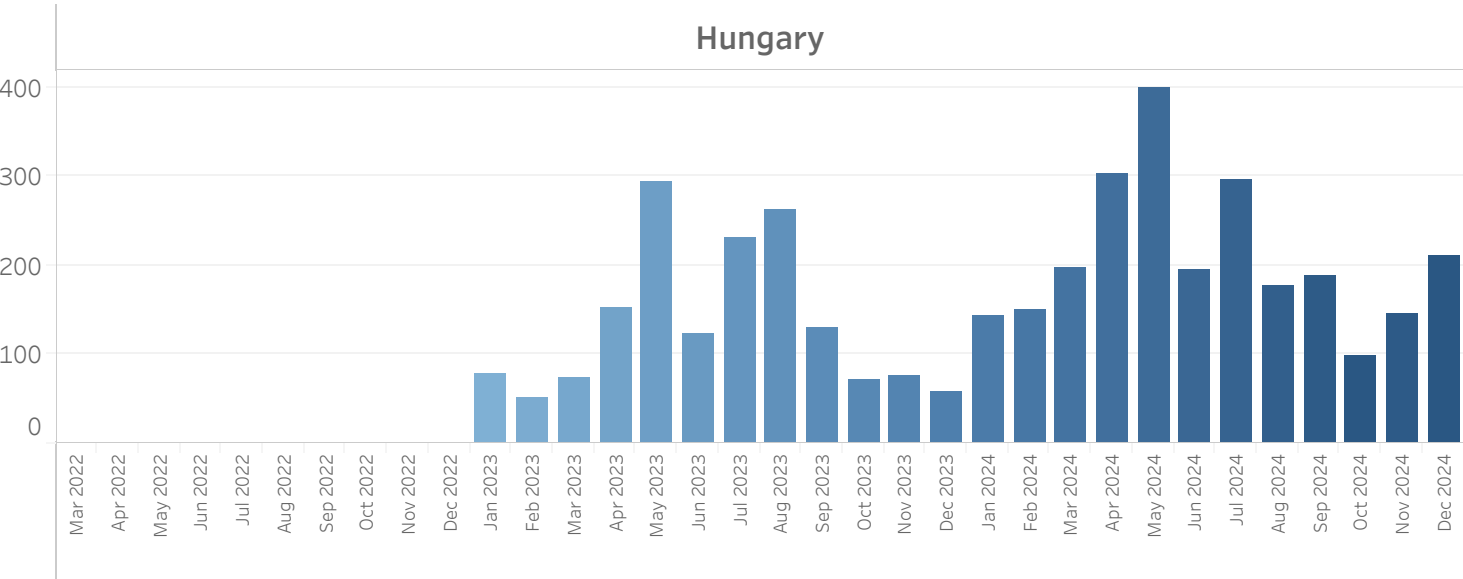
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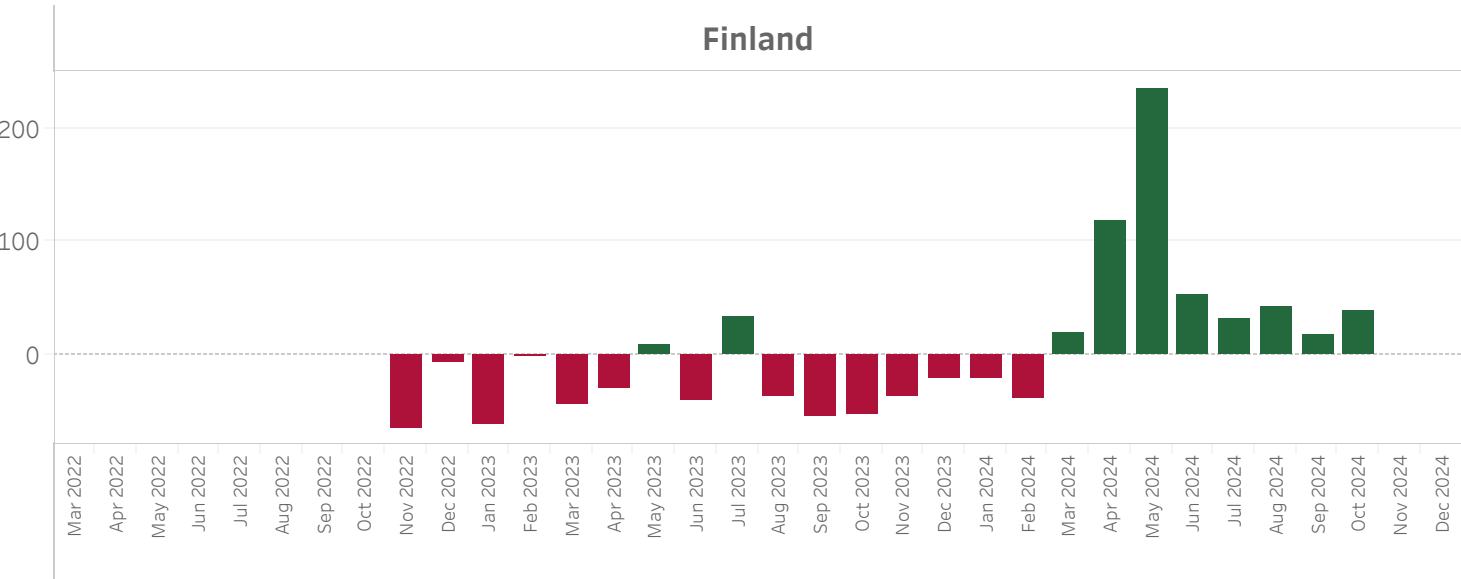
Monthly imports, tons



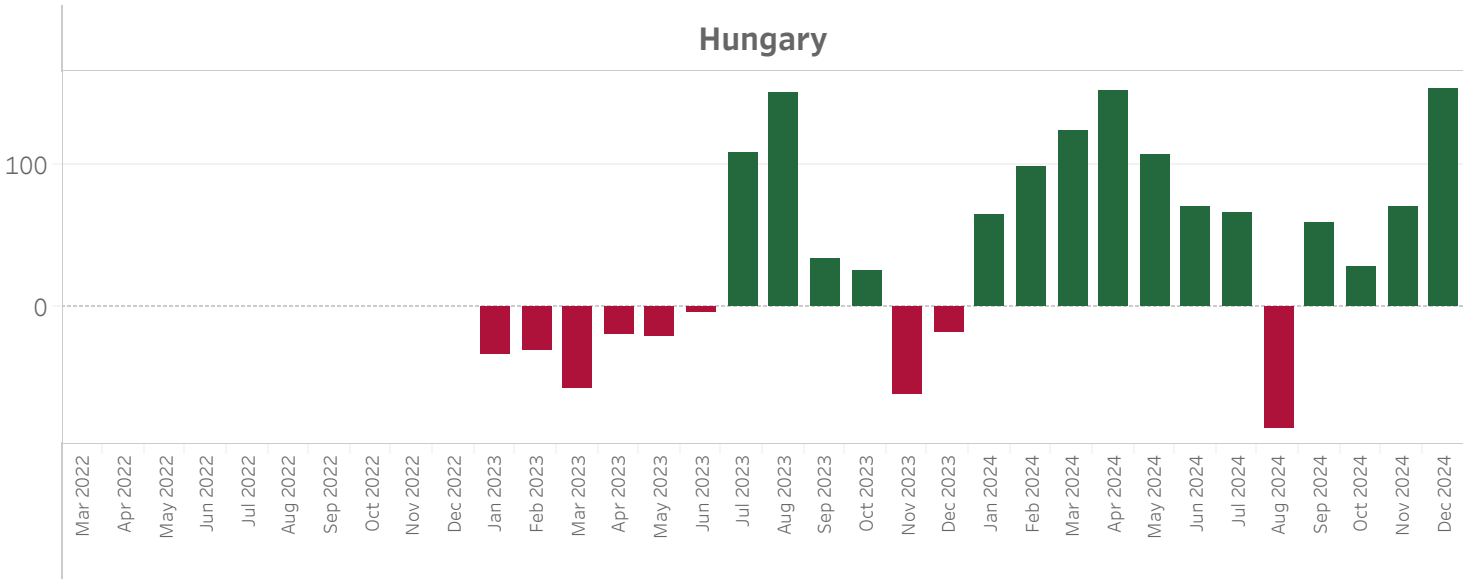
Monthly imports, tons



Monthly imports change, tons



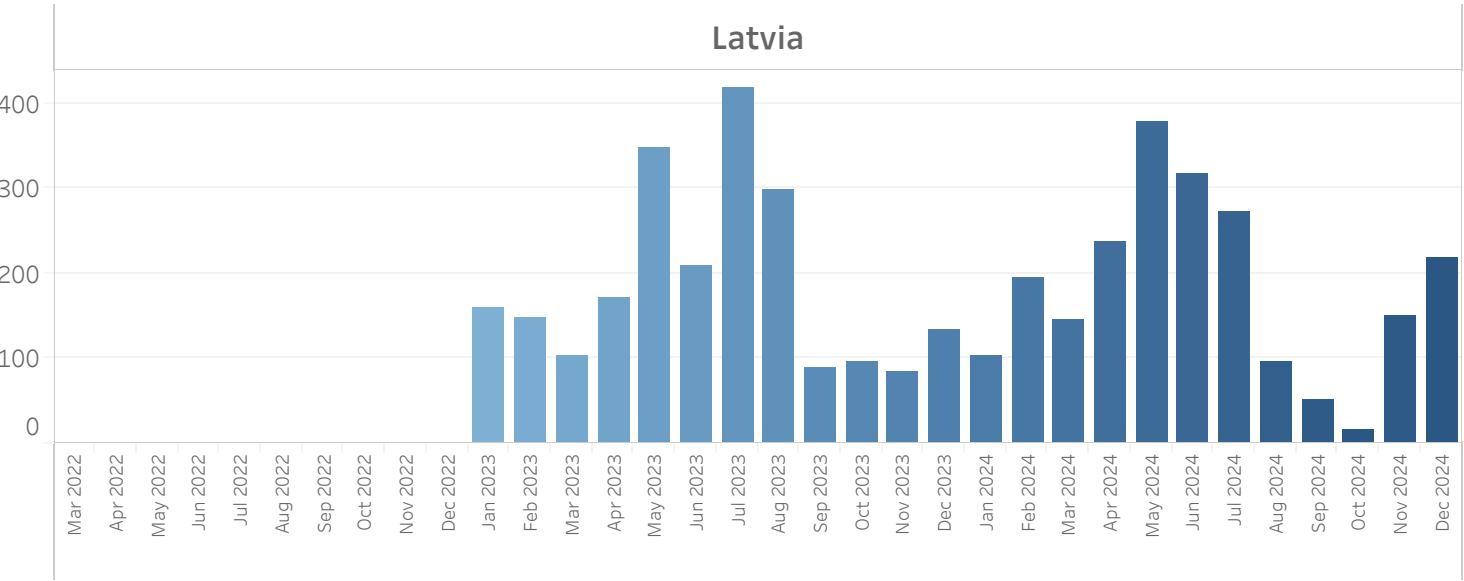
Monthly imports change, tons



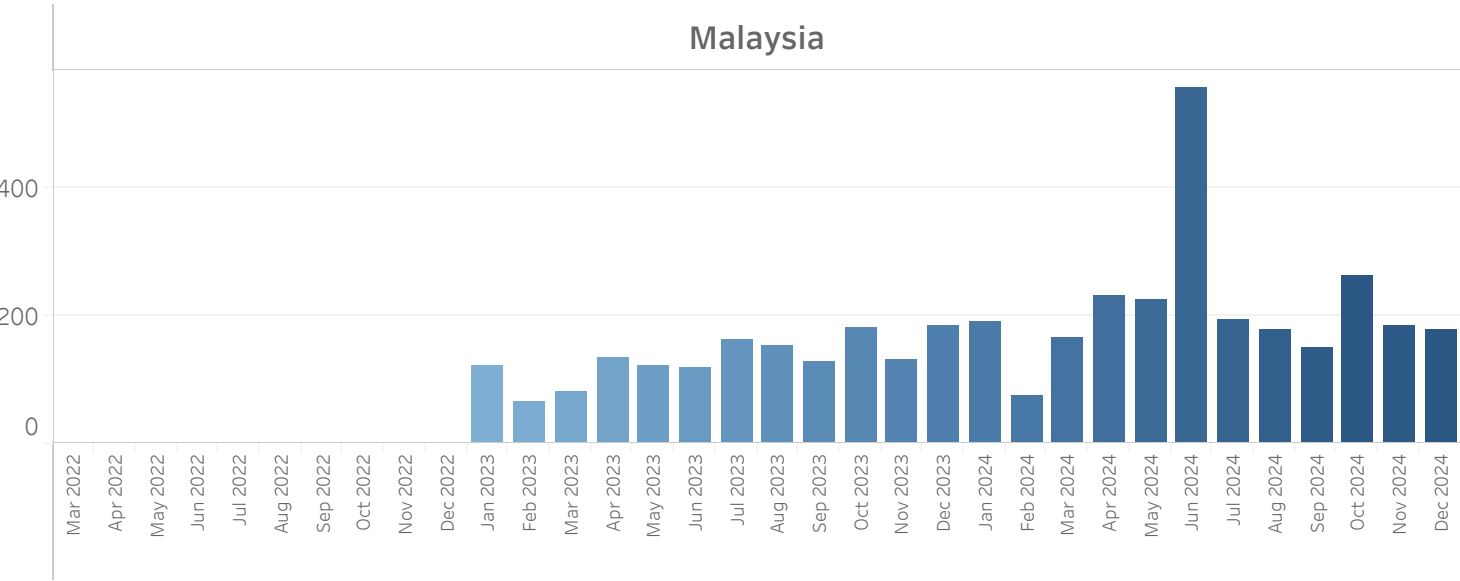
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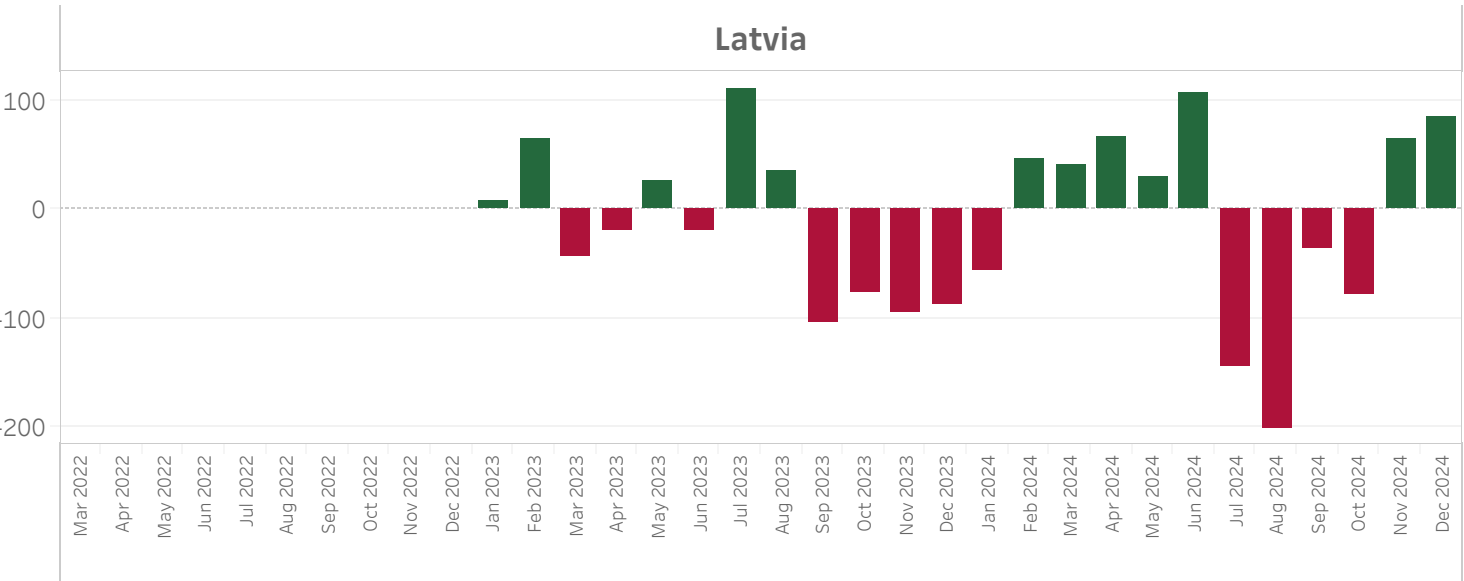
Monthly imports, tons



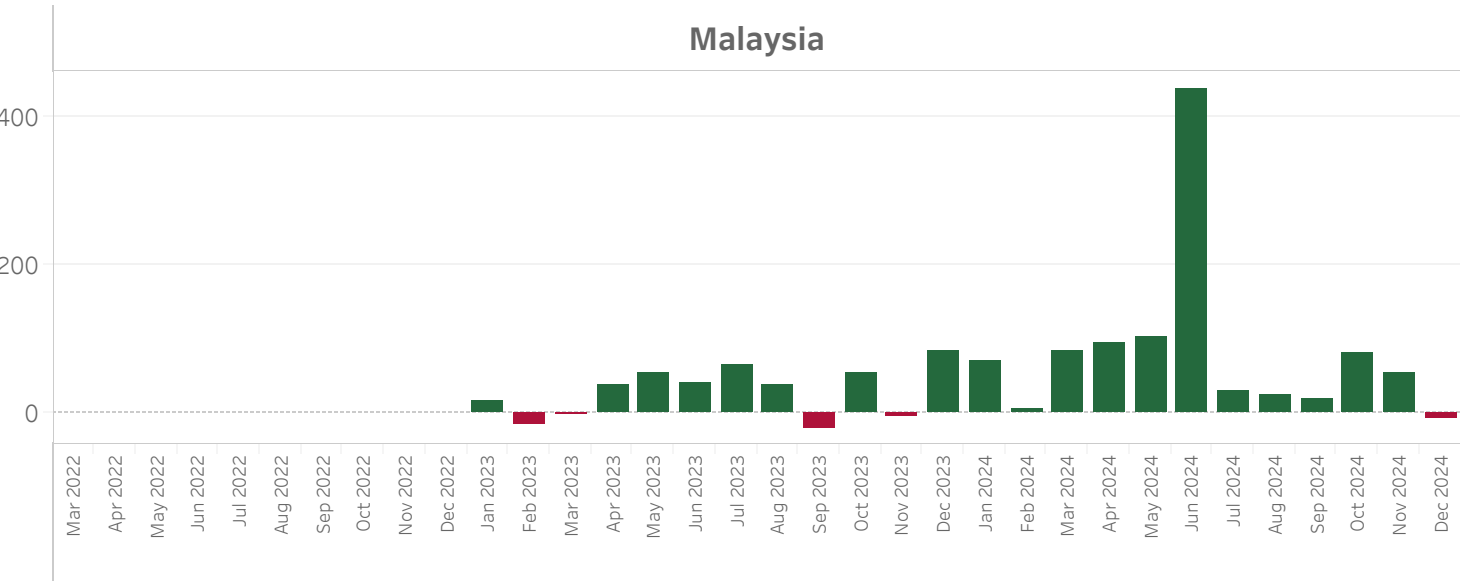
Monthly imports, tons



Monthly imports change, tons



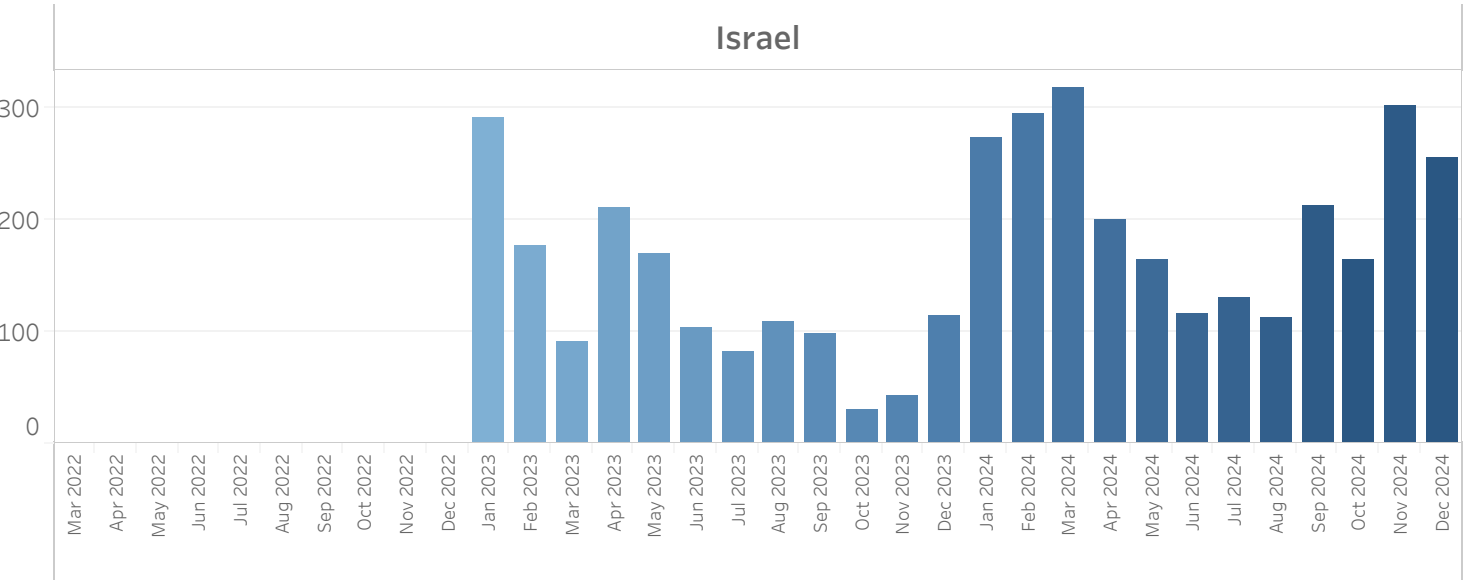
Monthly imports change, tons



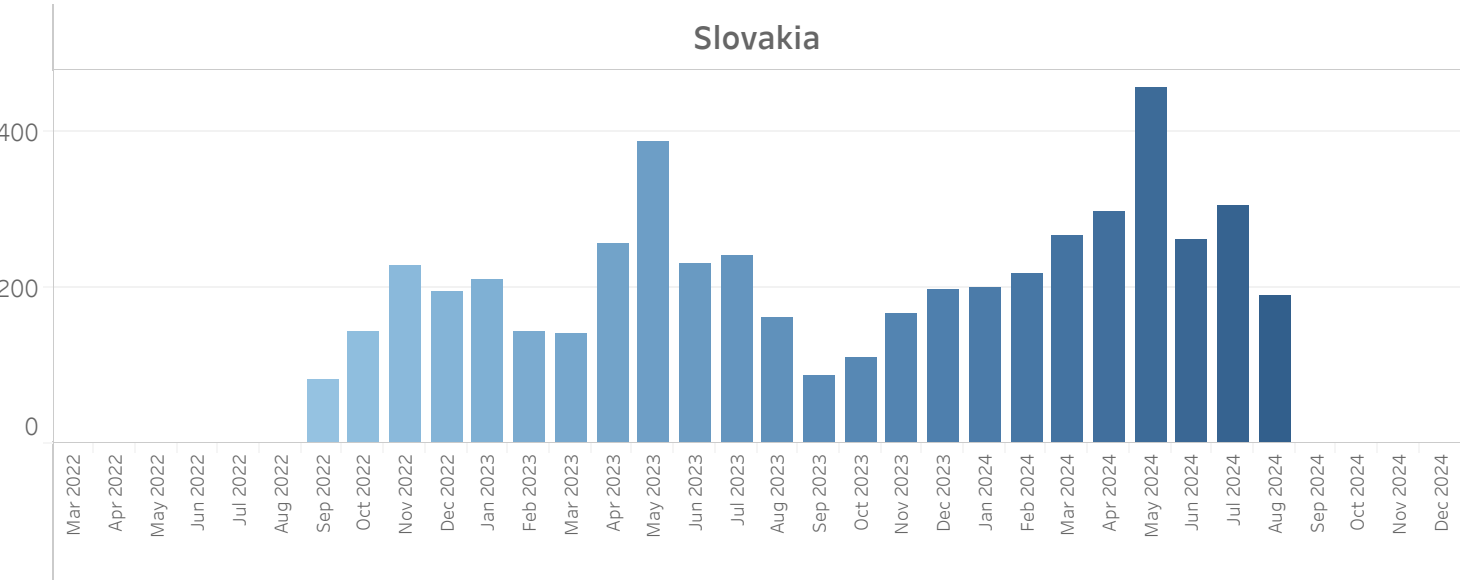
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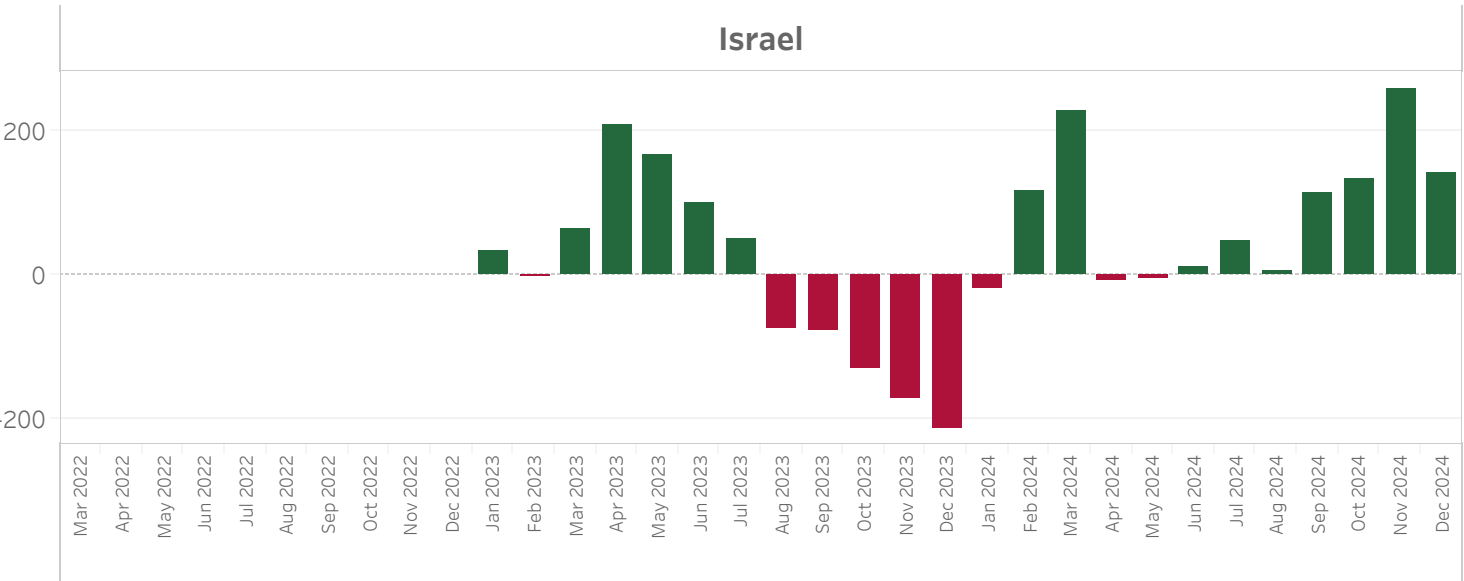
Monthly imports, tons



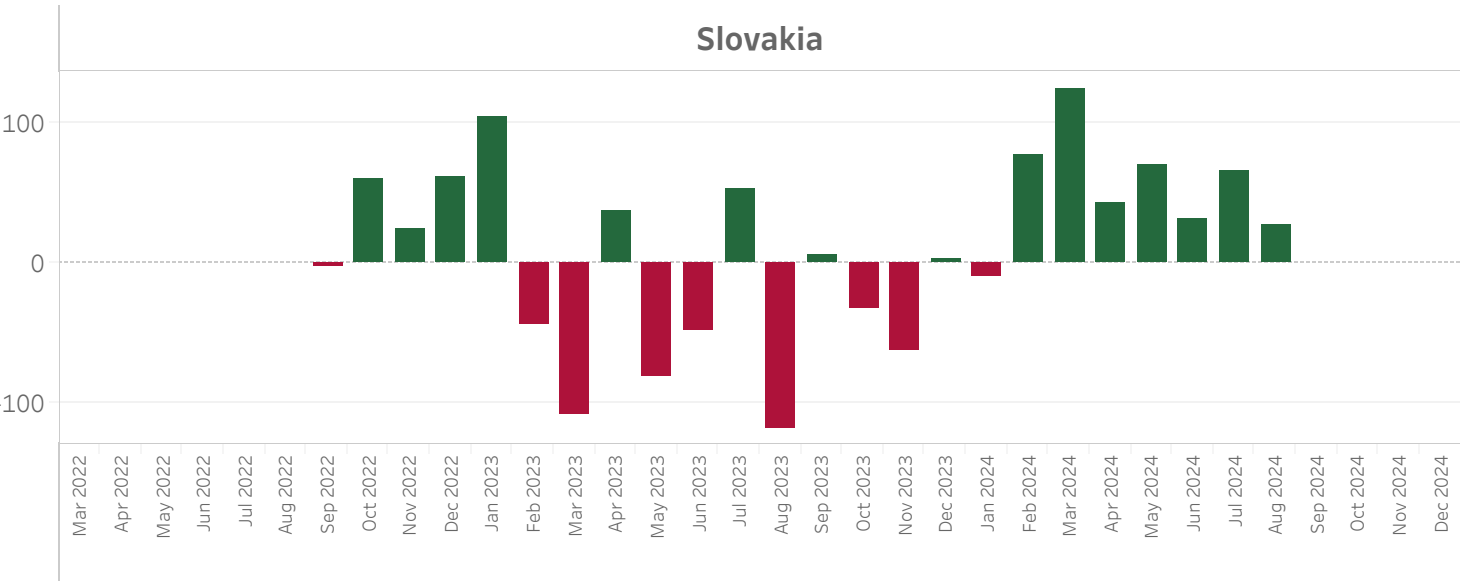
Monthly imports, tons



Monthly imports change, tons



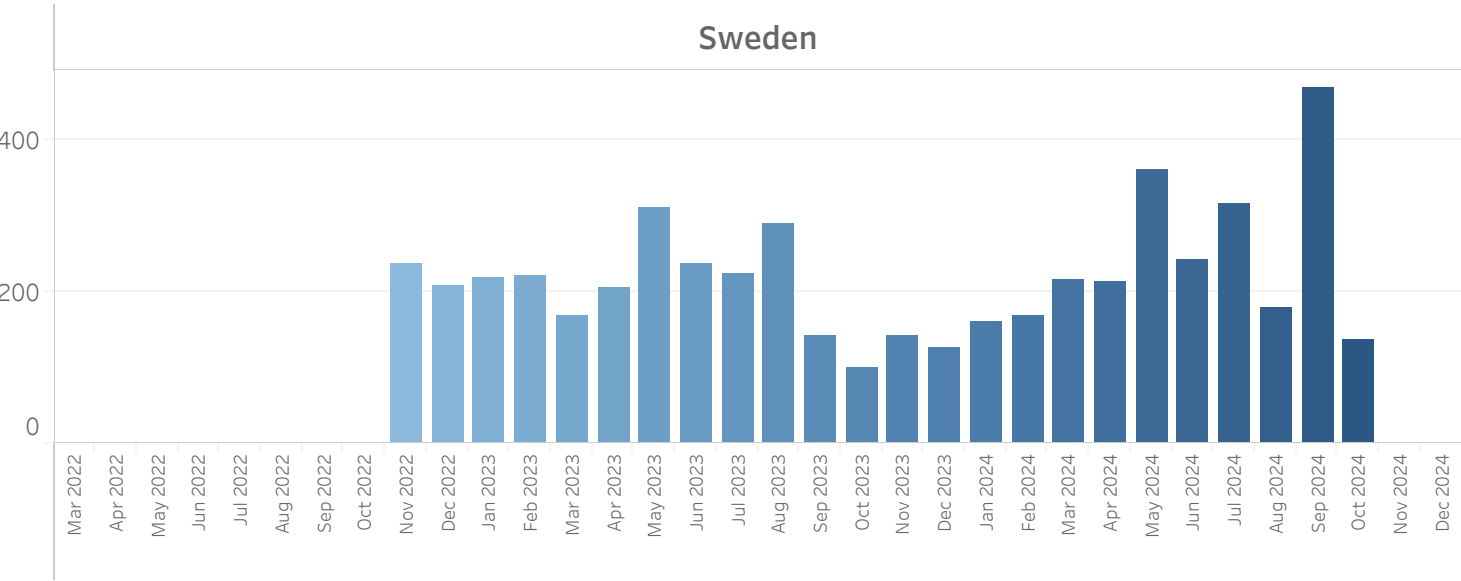
Monthly imports change, tons



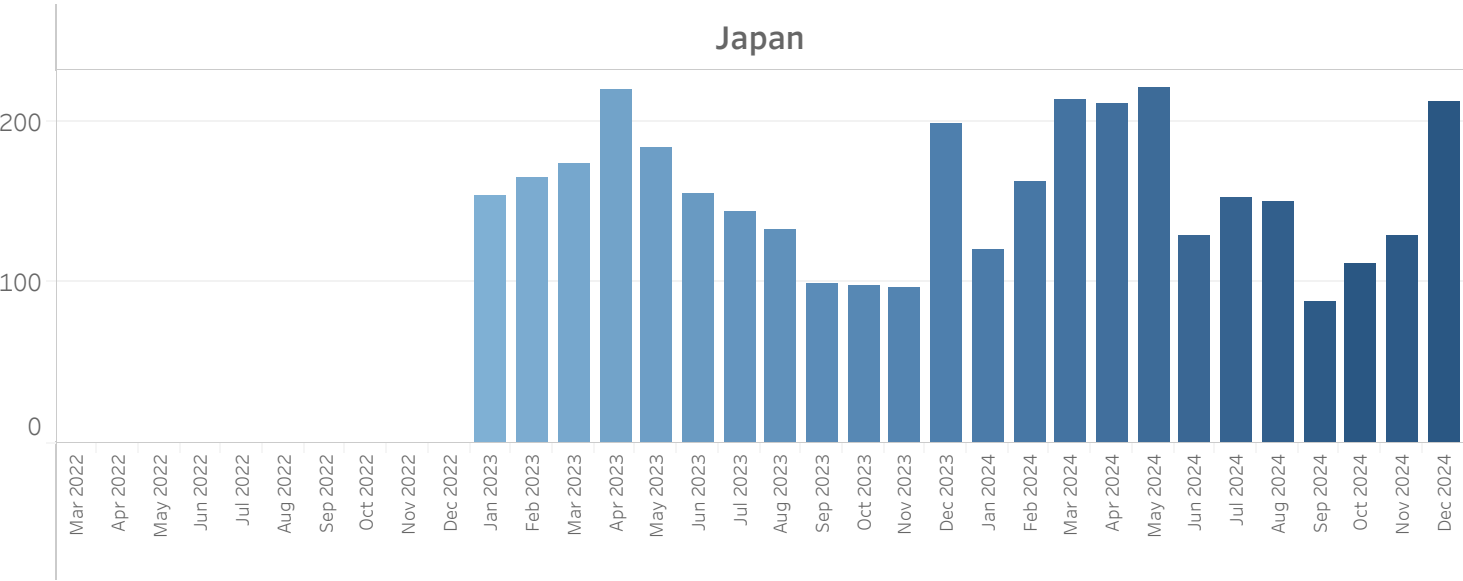
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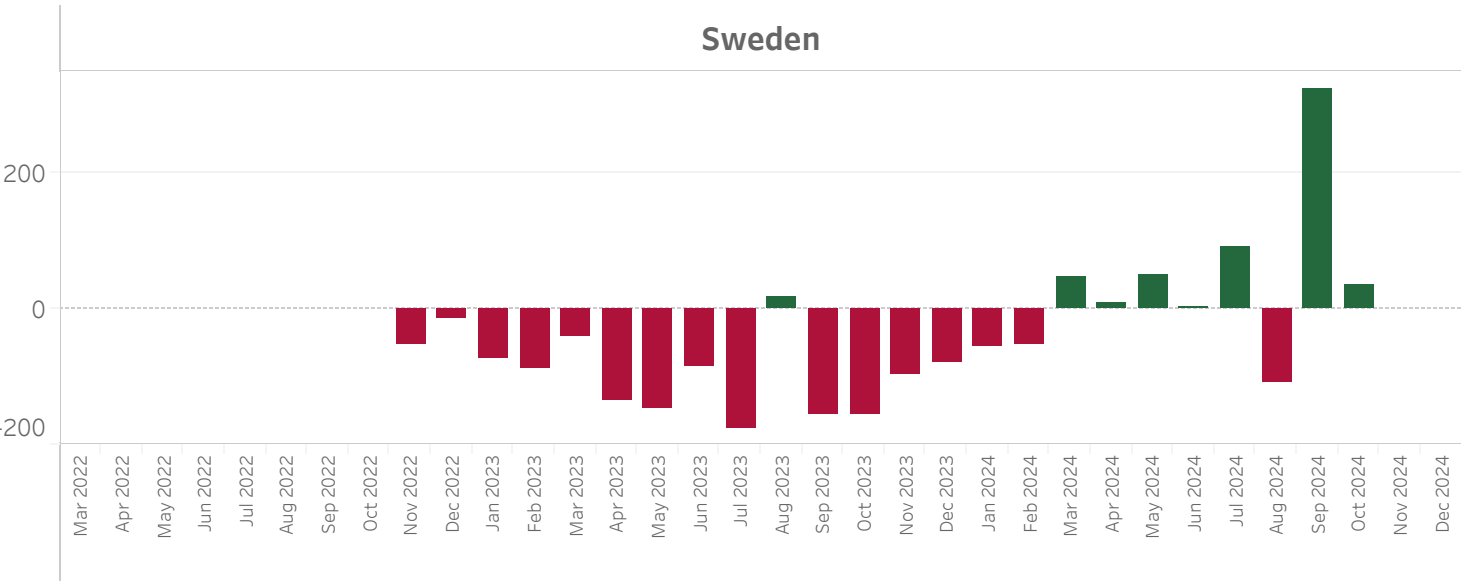
Monthly imports, tons



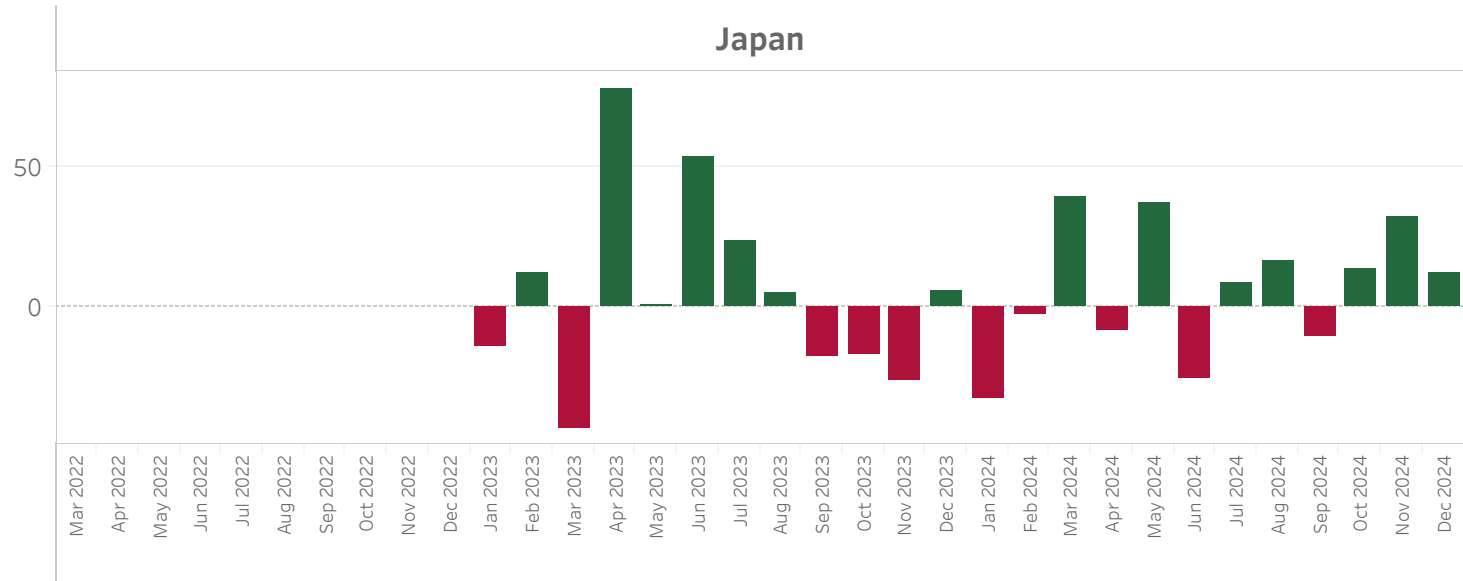
Monthly imports, tons



Monthly imports change, tons



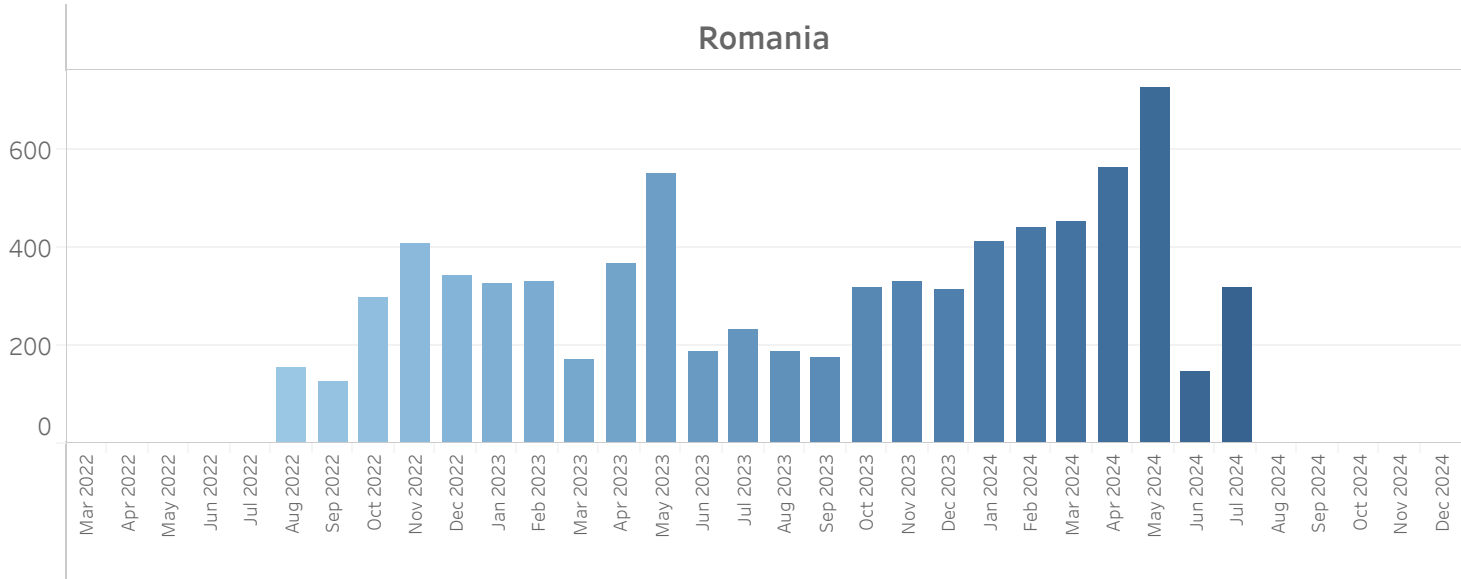
Monthly imports change, tons



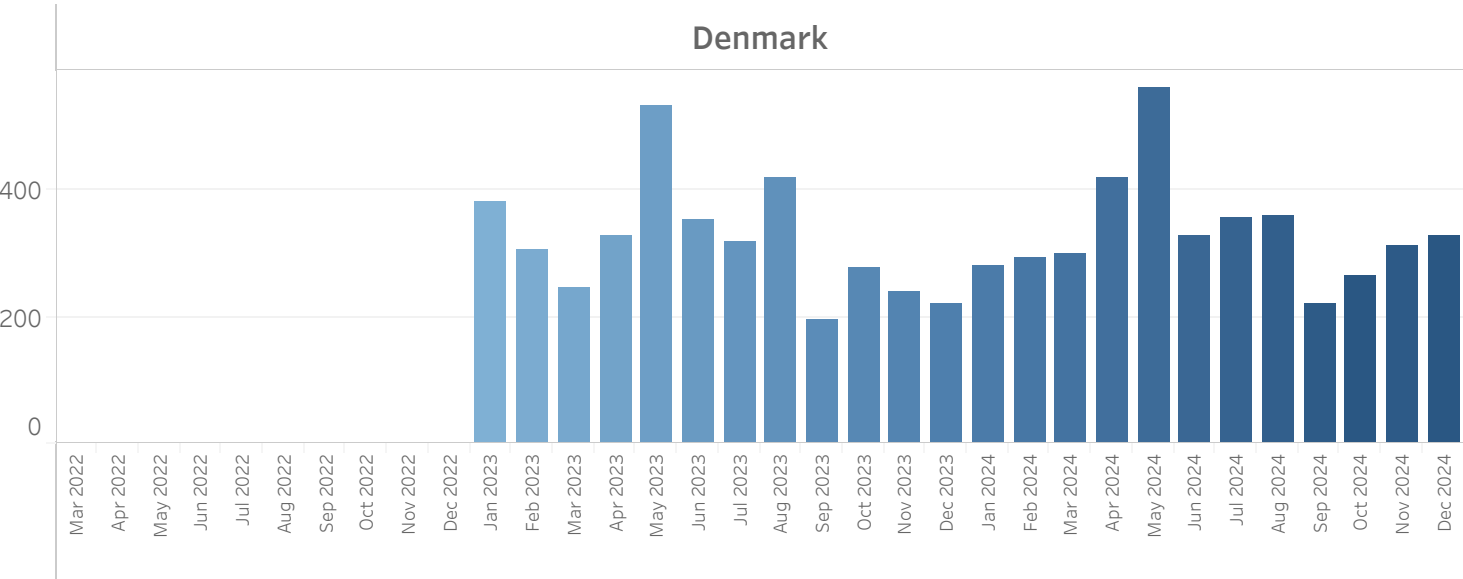
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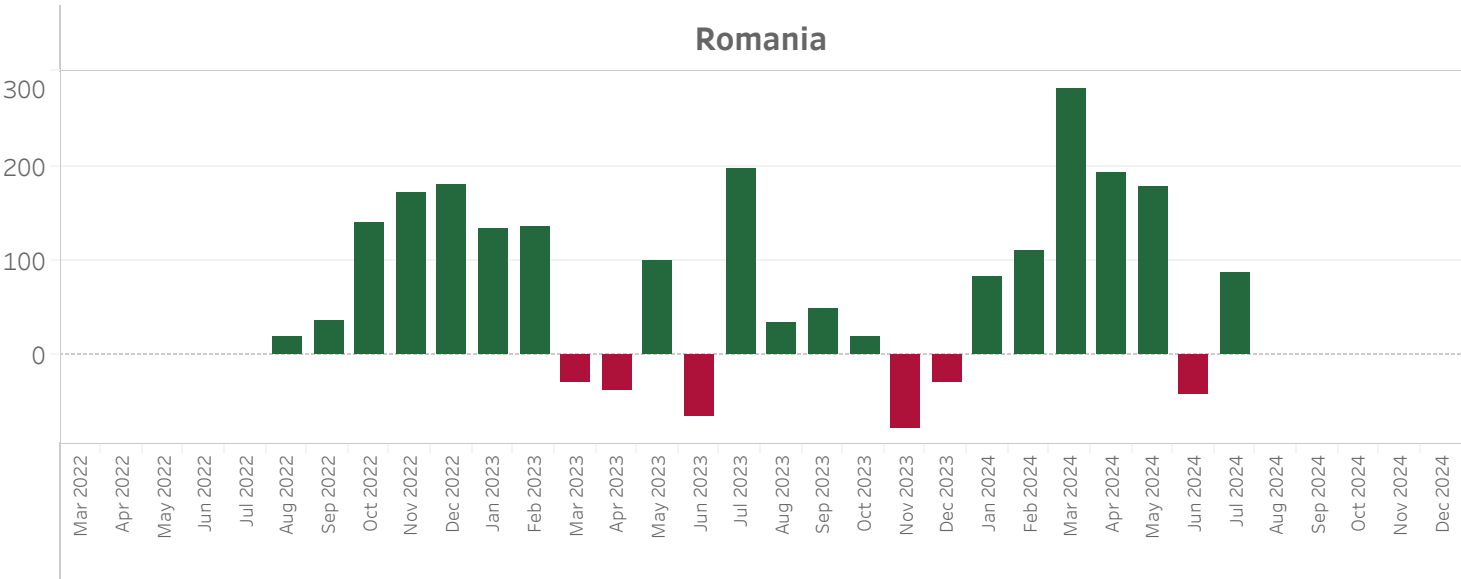
Monthly imports, tons



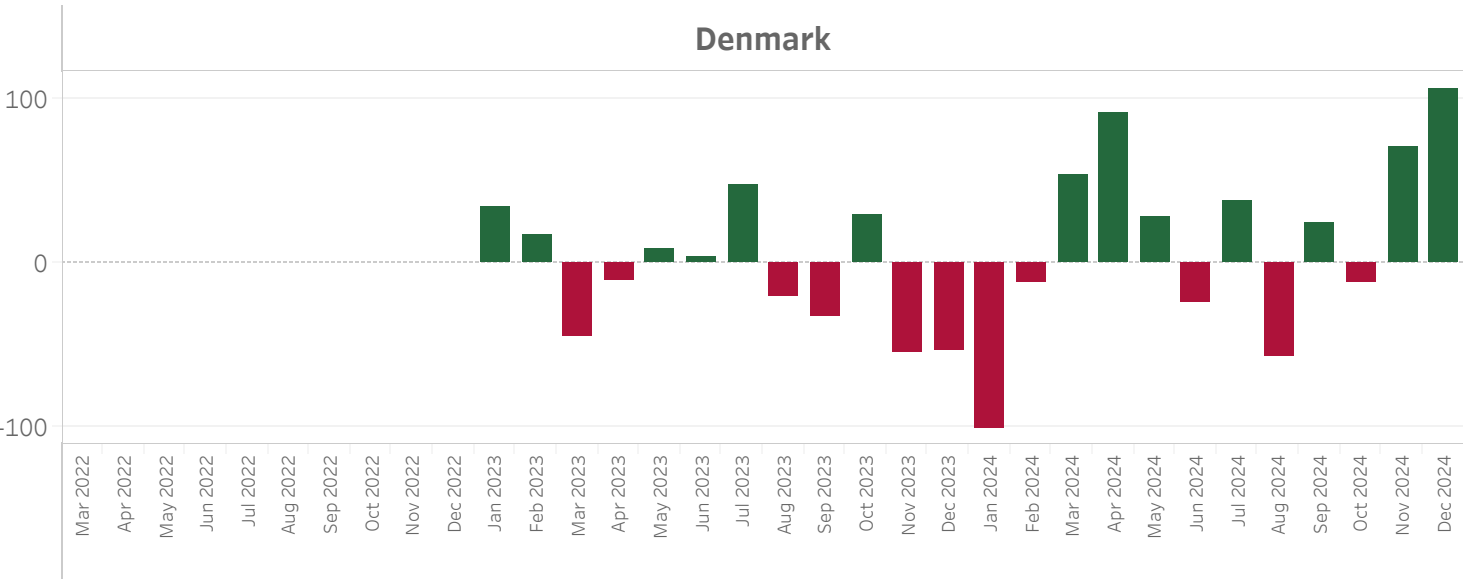
Monthly imports, tons



Monthly imports change, tons



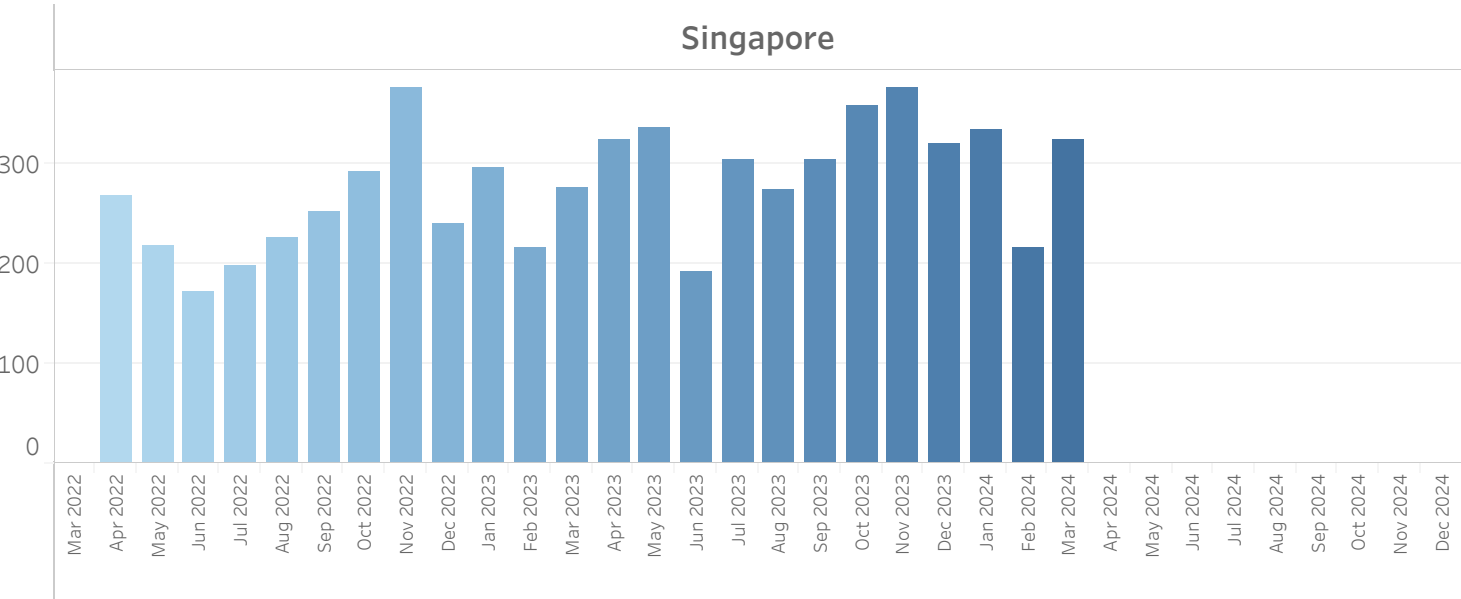
Monthly imports change, tons



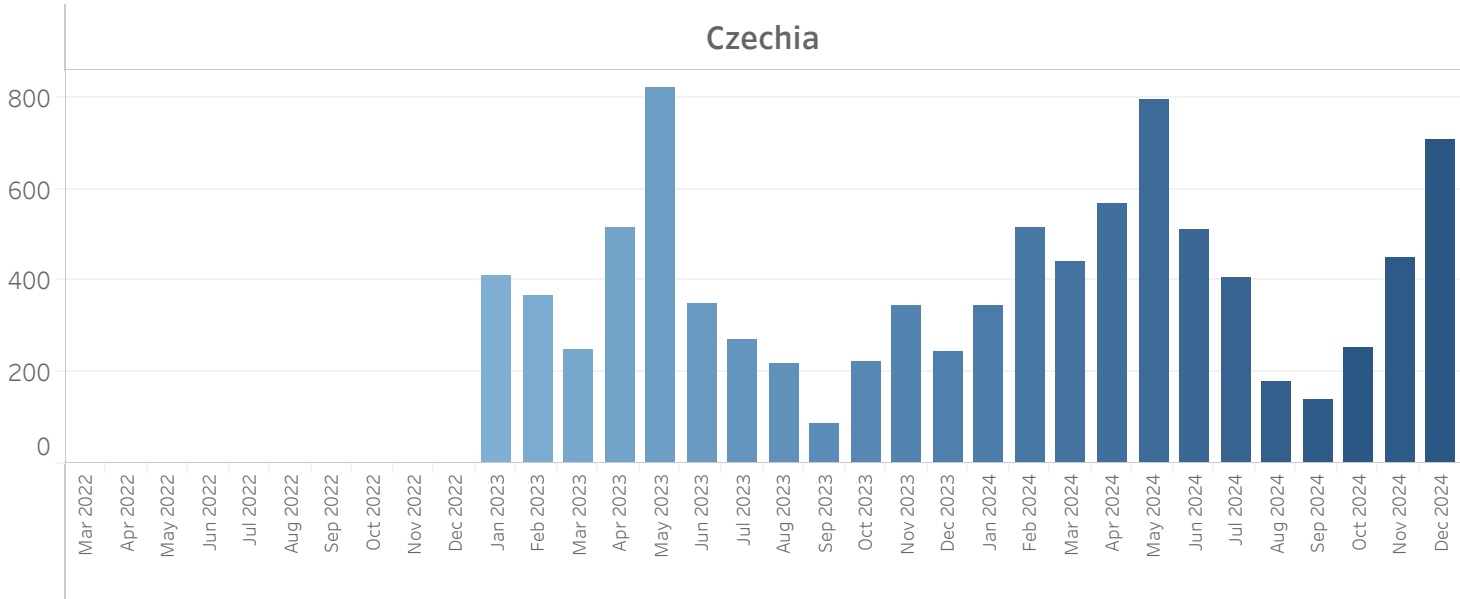
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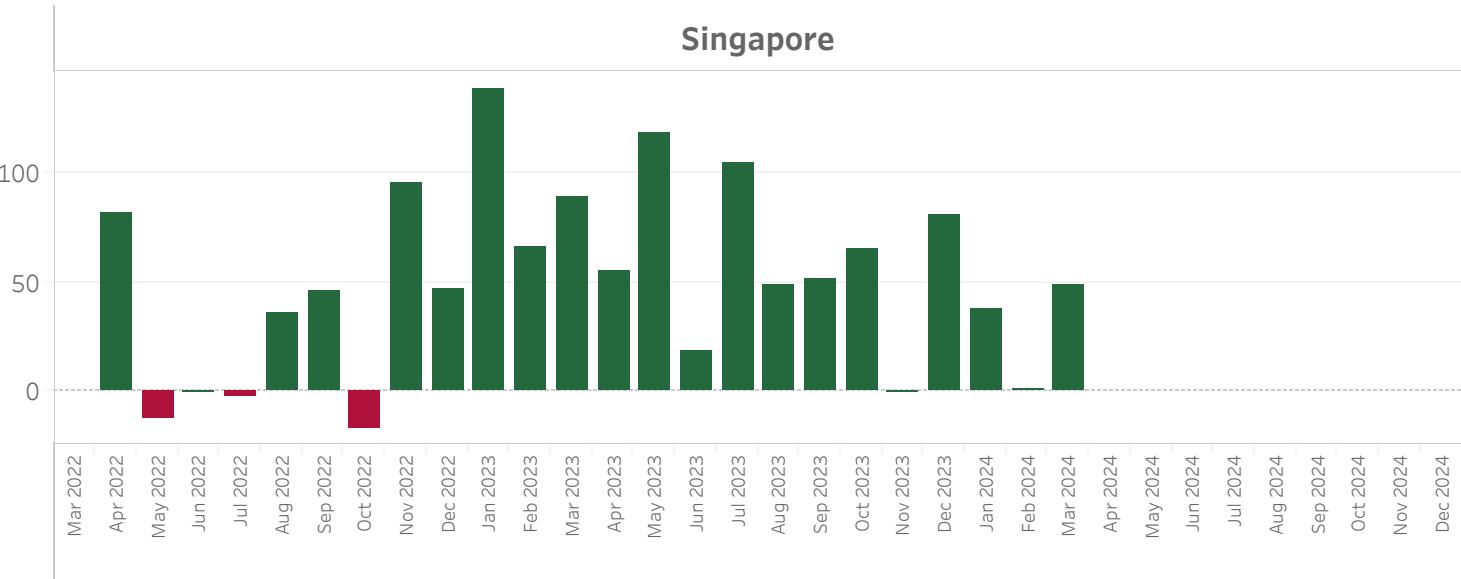
Monthly imports, tons



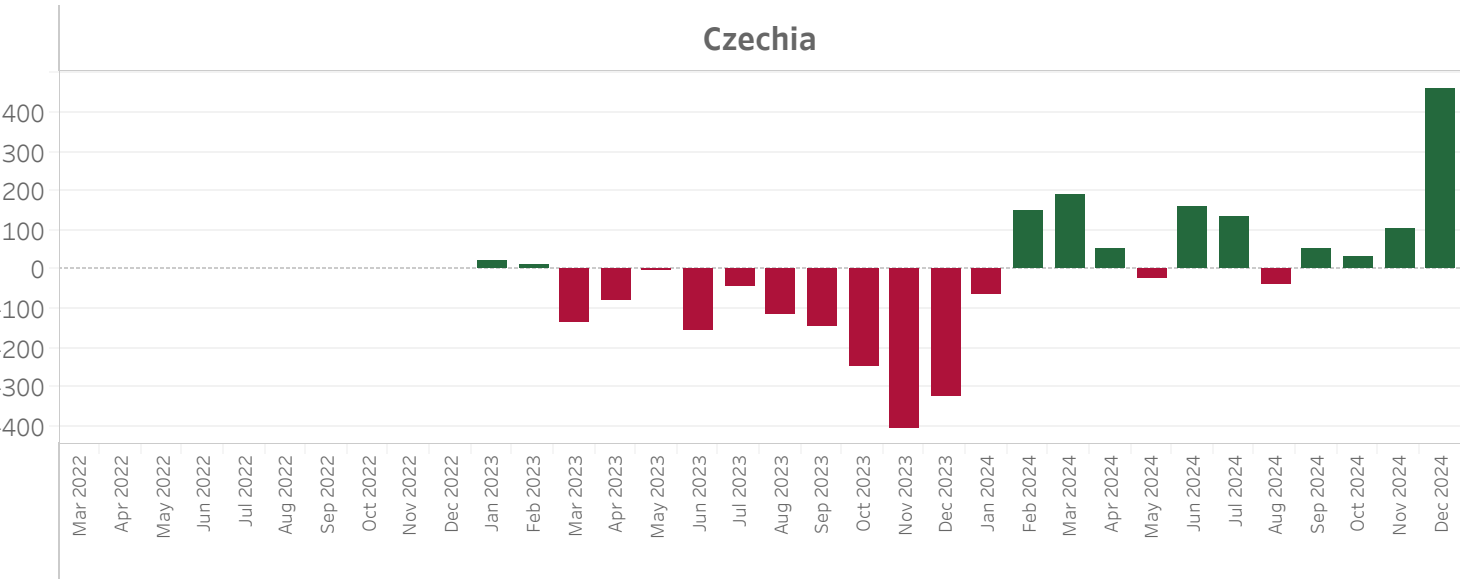
Monthly imports, tons



Monthly imports change, tons



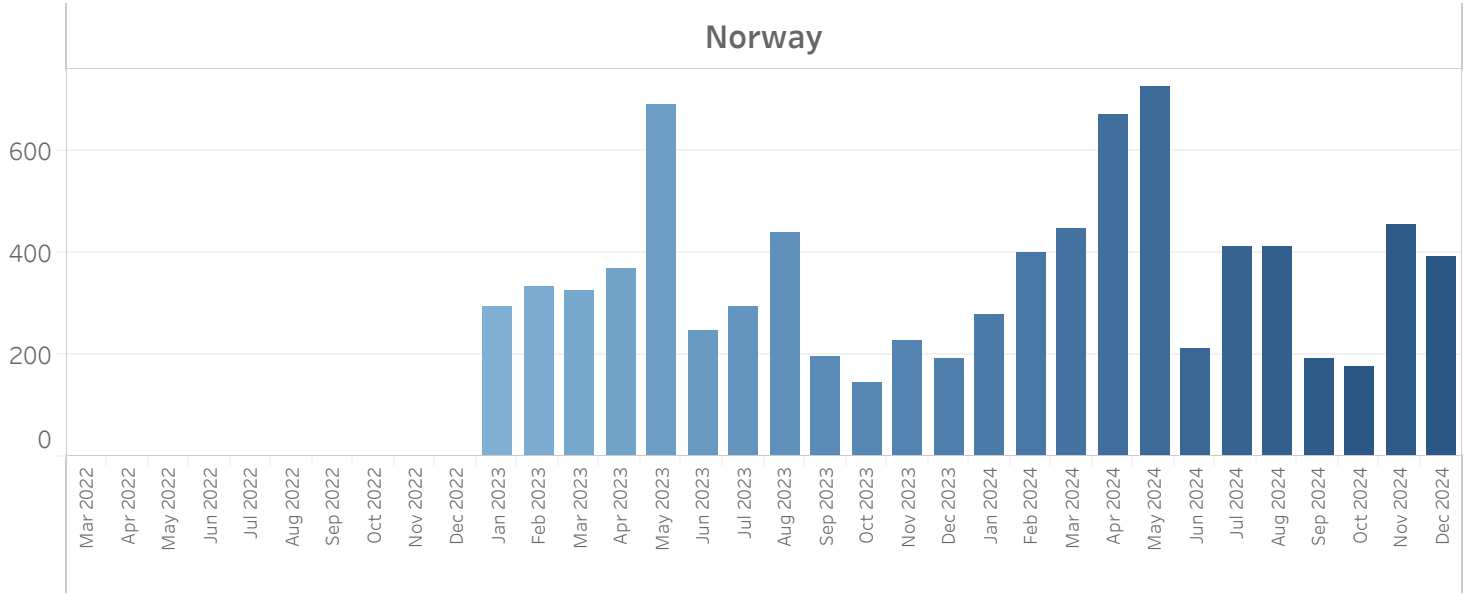
Monthly imports change, tons



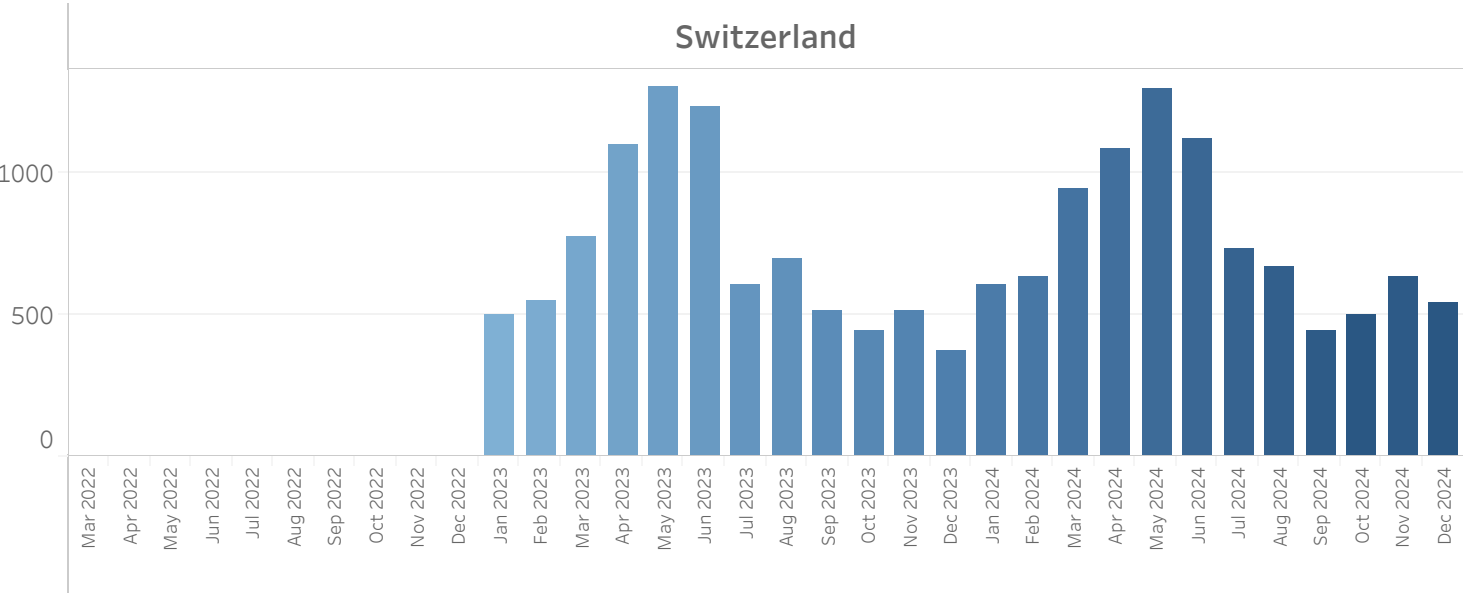
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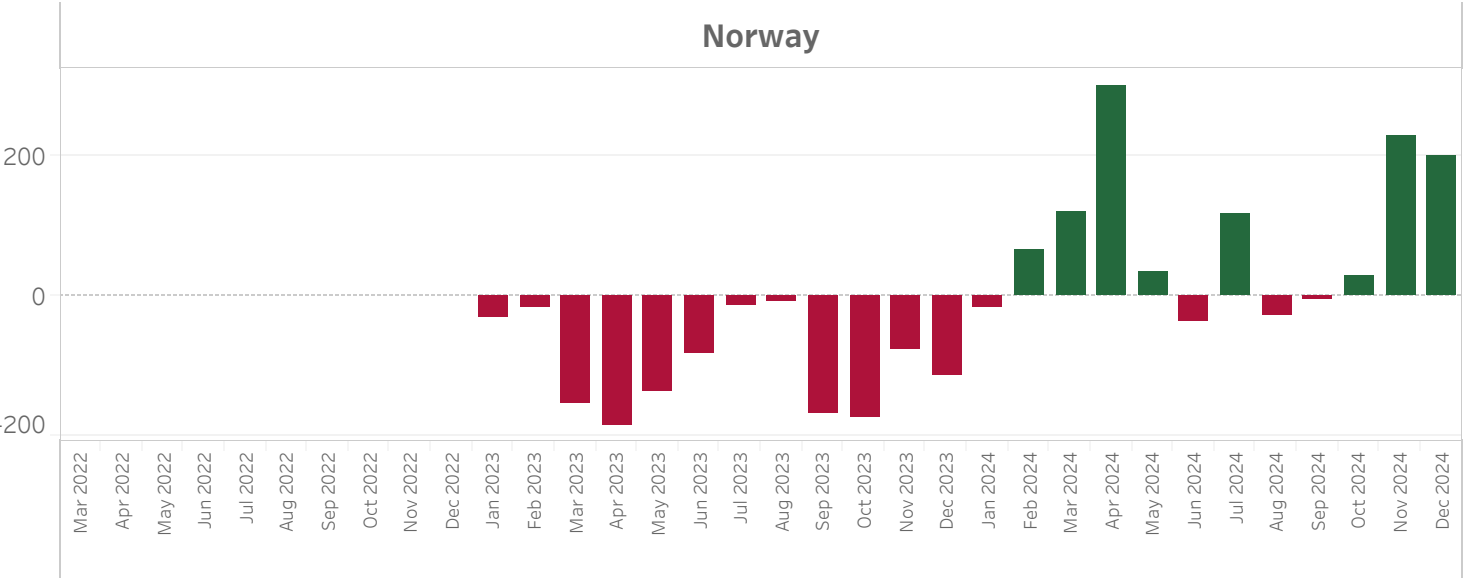
Monthly imports, tons



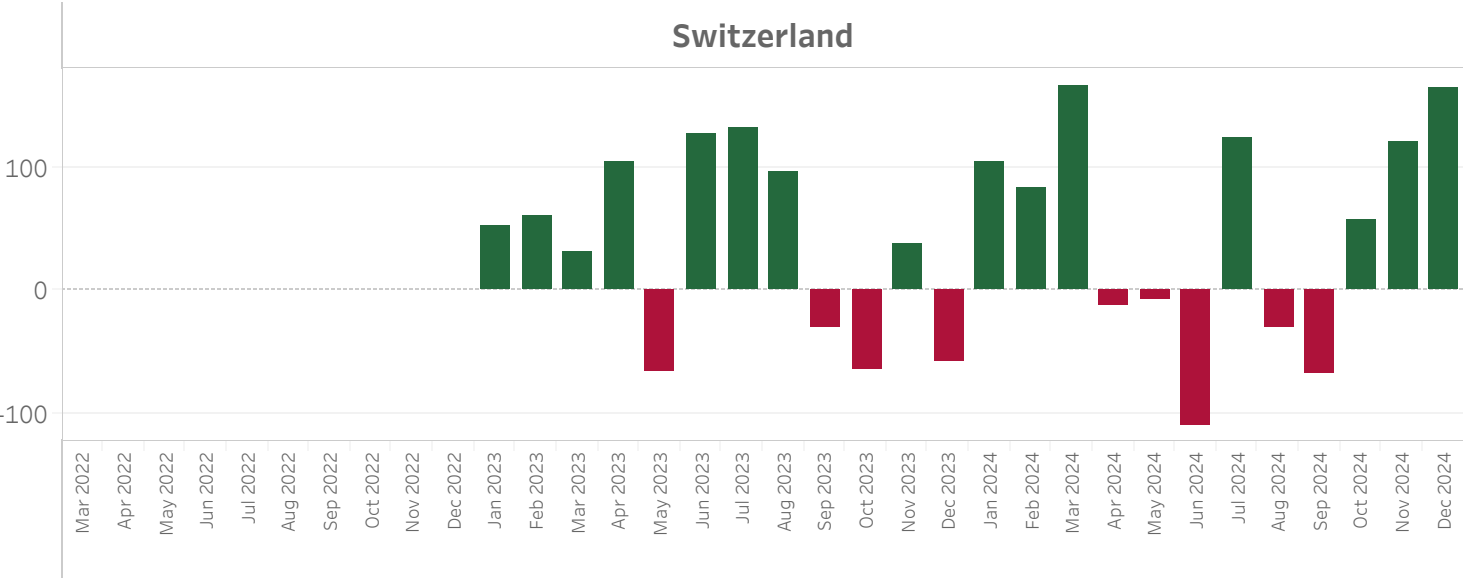
Monthly imports, tons



Monthly imports change, tons



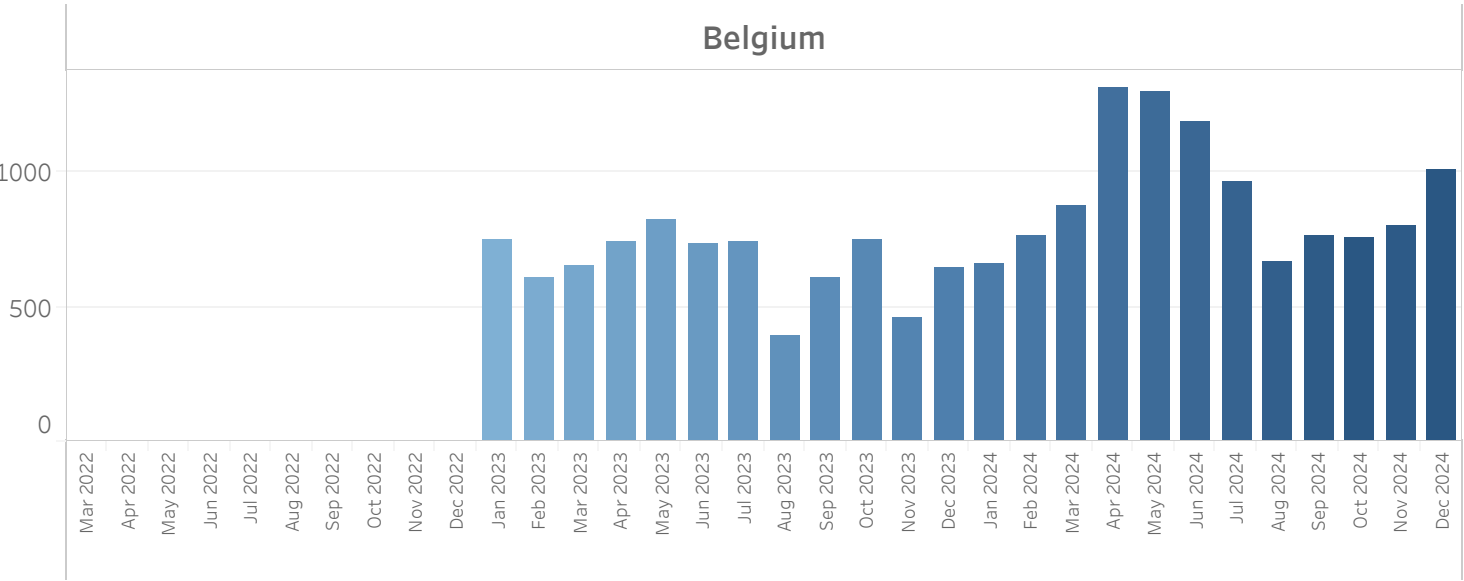
Monthly imports change, tons



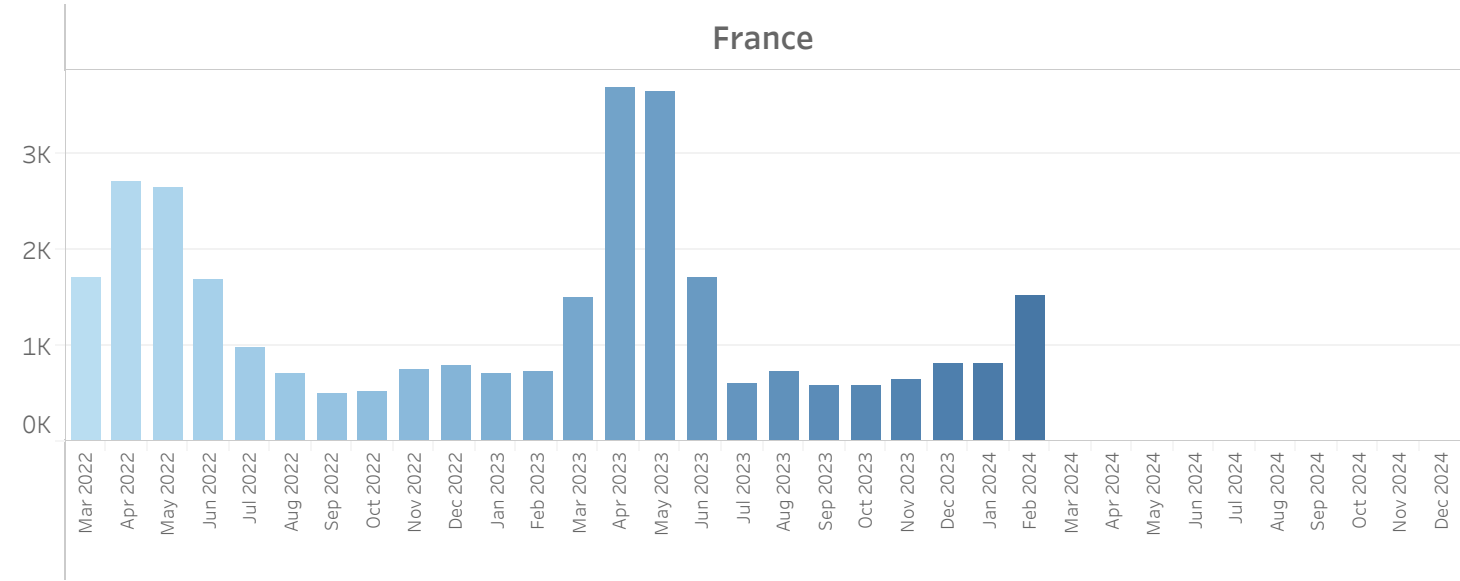
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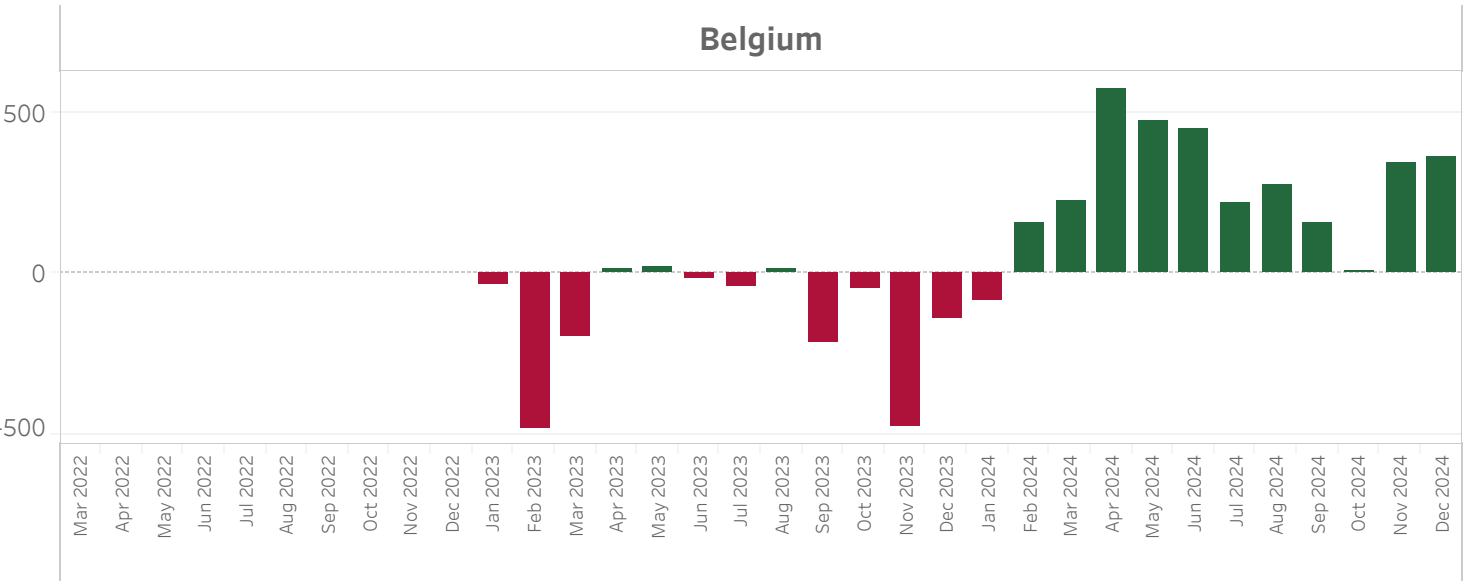
Monthly imports, tons



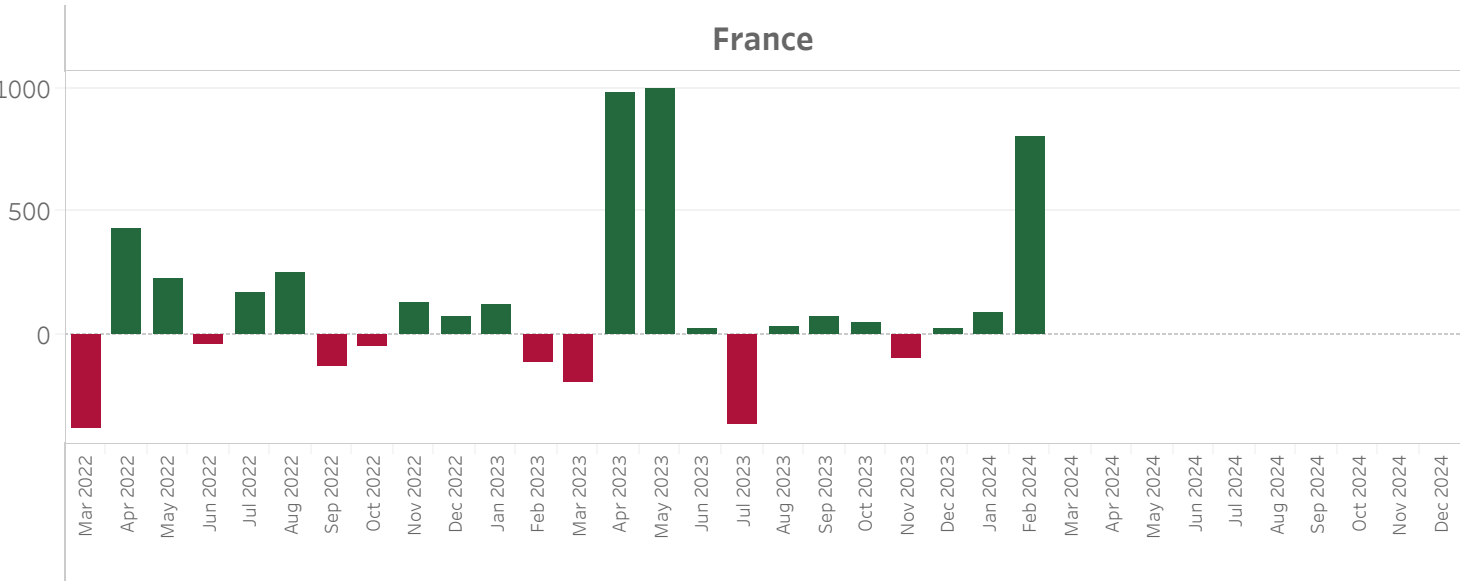
Monthly imports, tons



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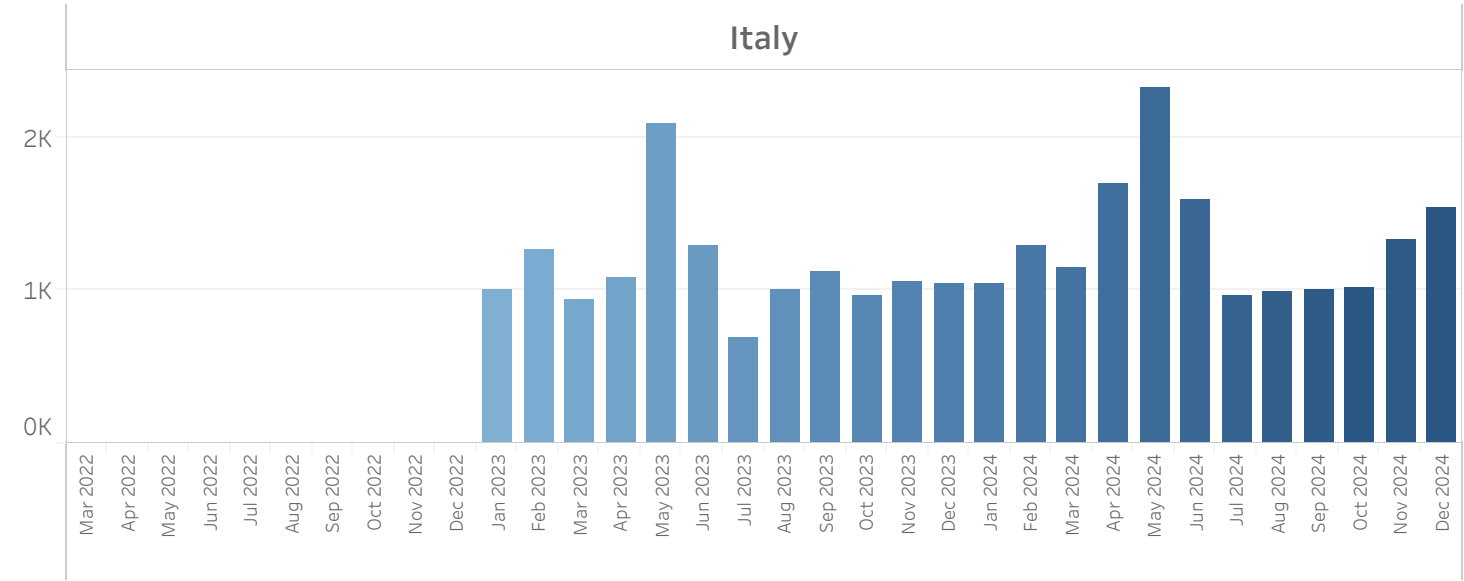
Monthly imports change, tons



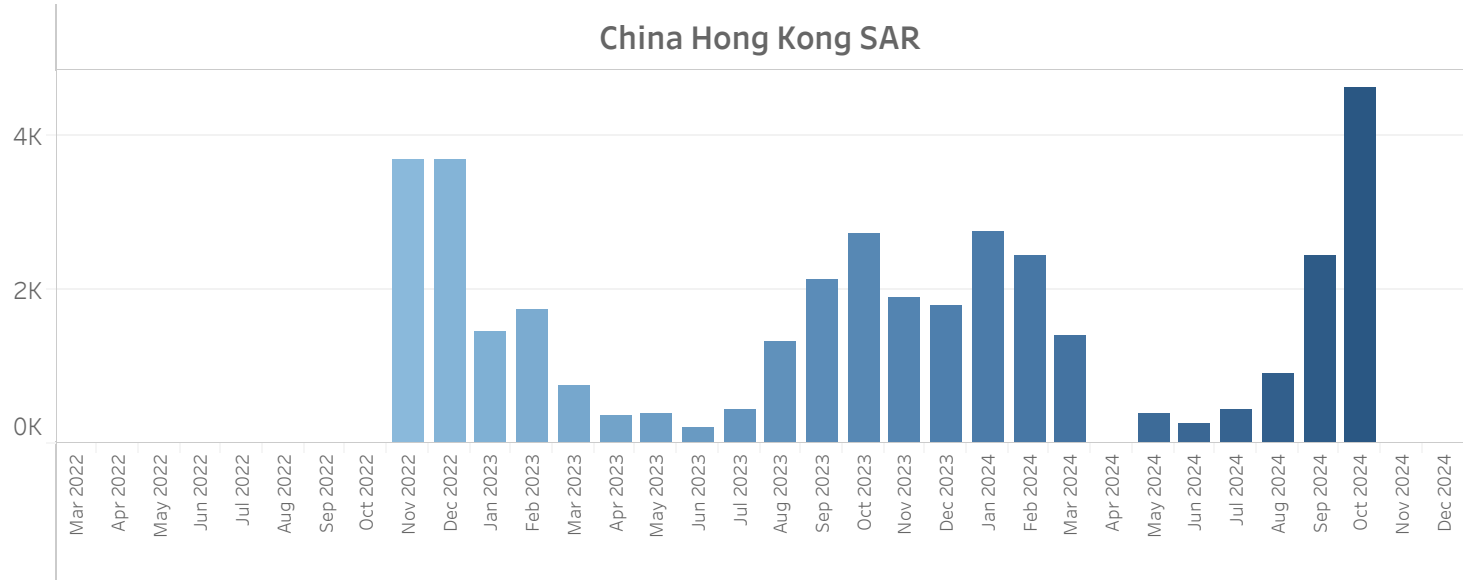
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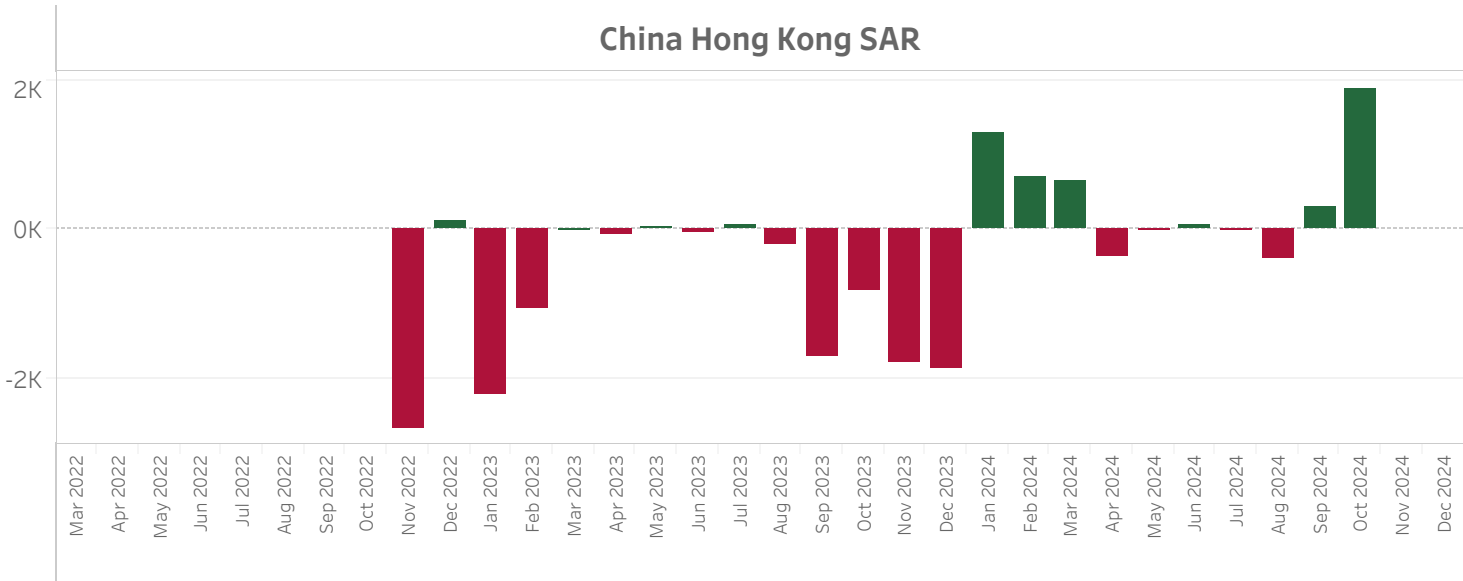
Monthly imports, tons



Monthly imports change, tons



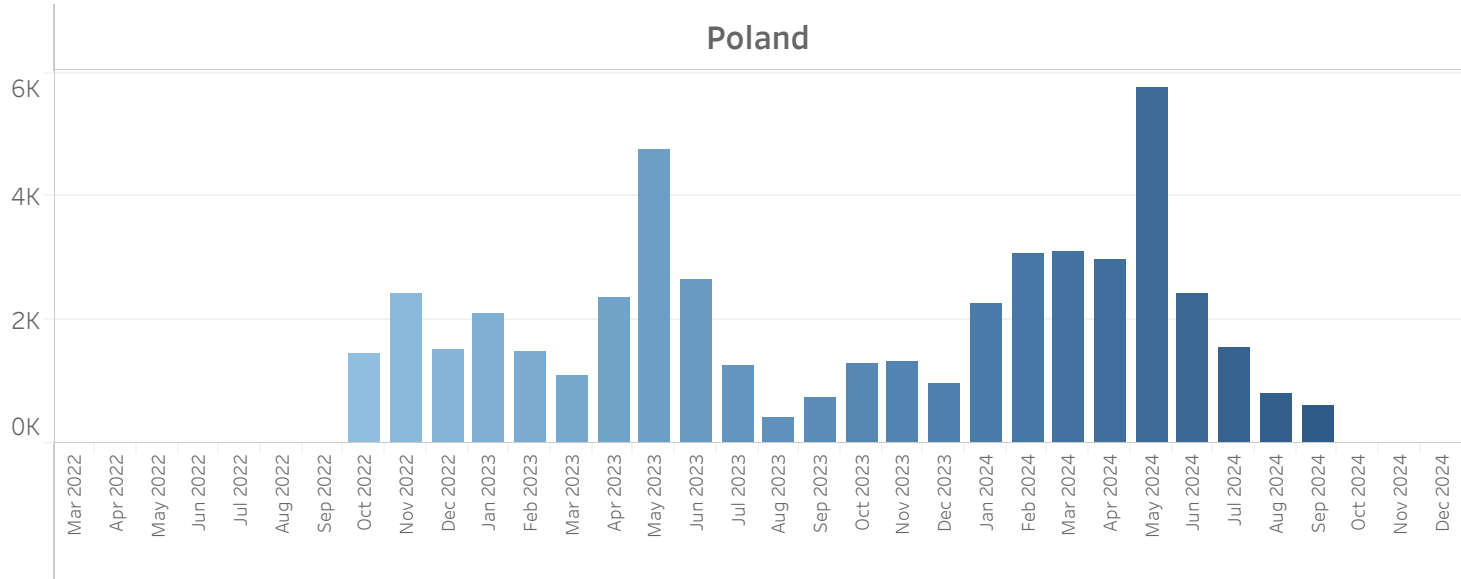
Monthly imports change, tons



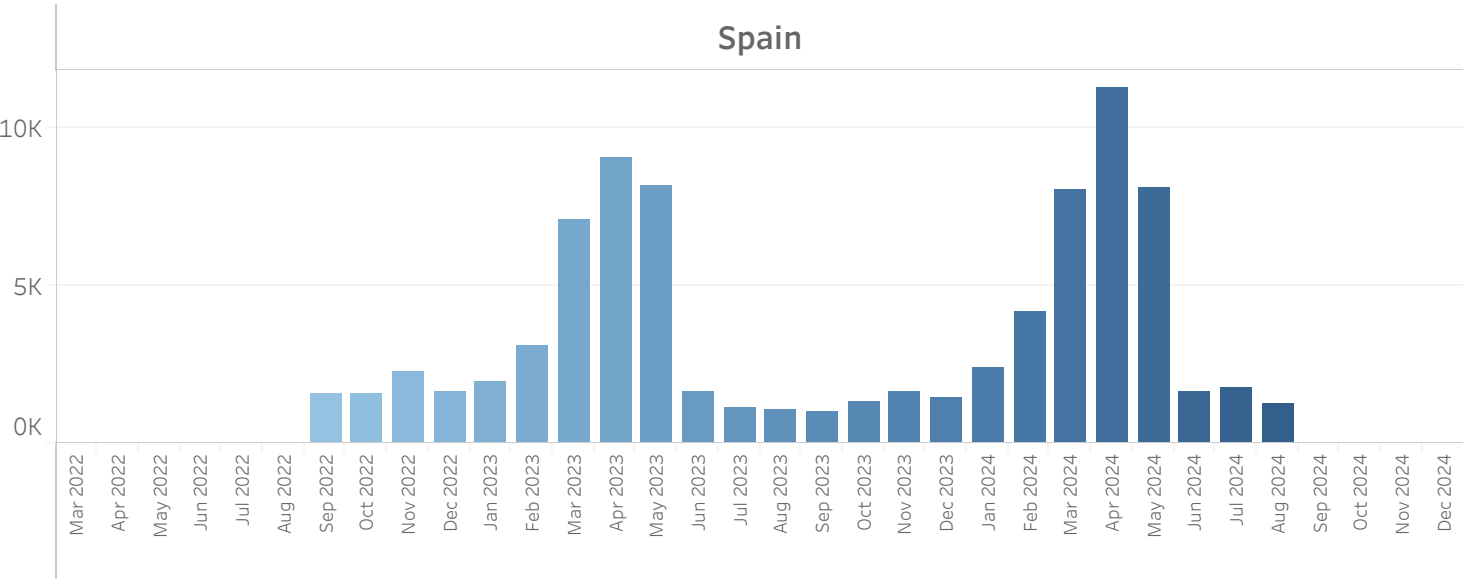
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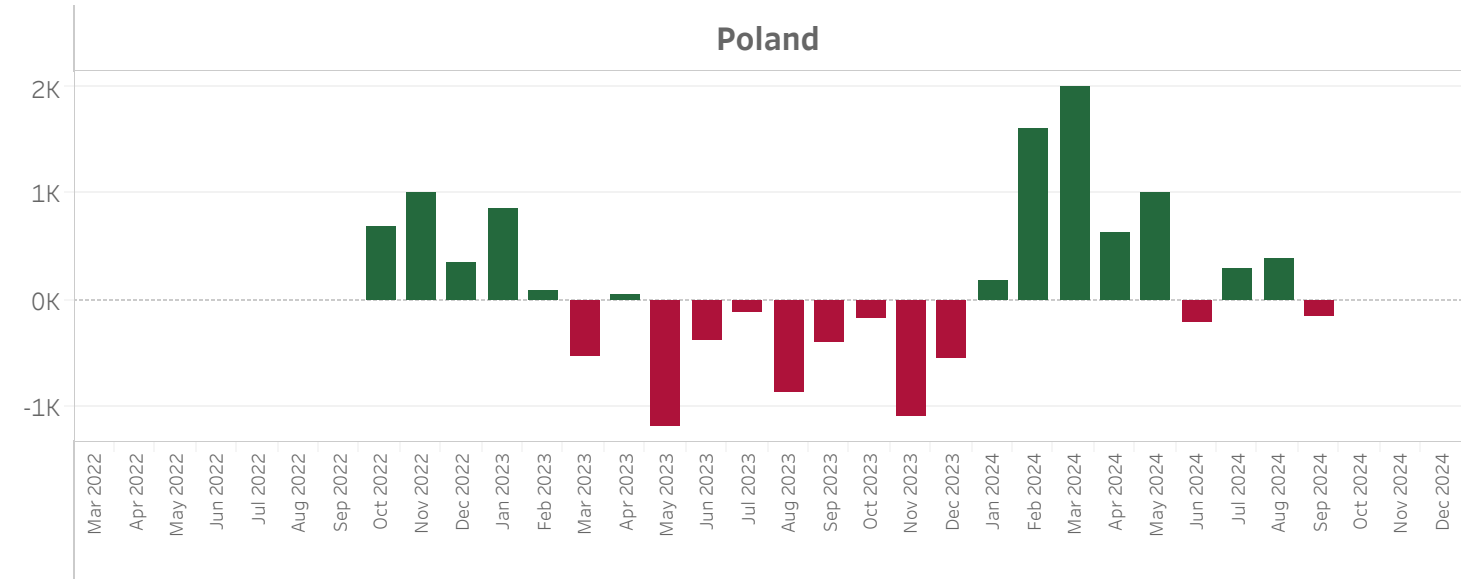
Monthly imports, tons



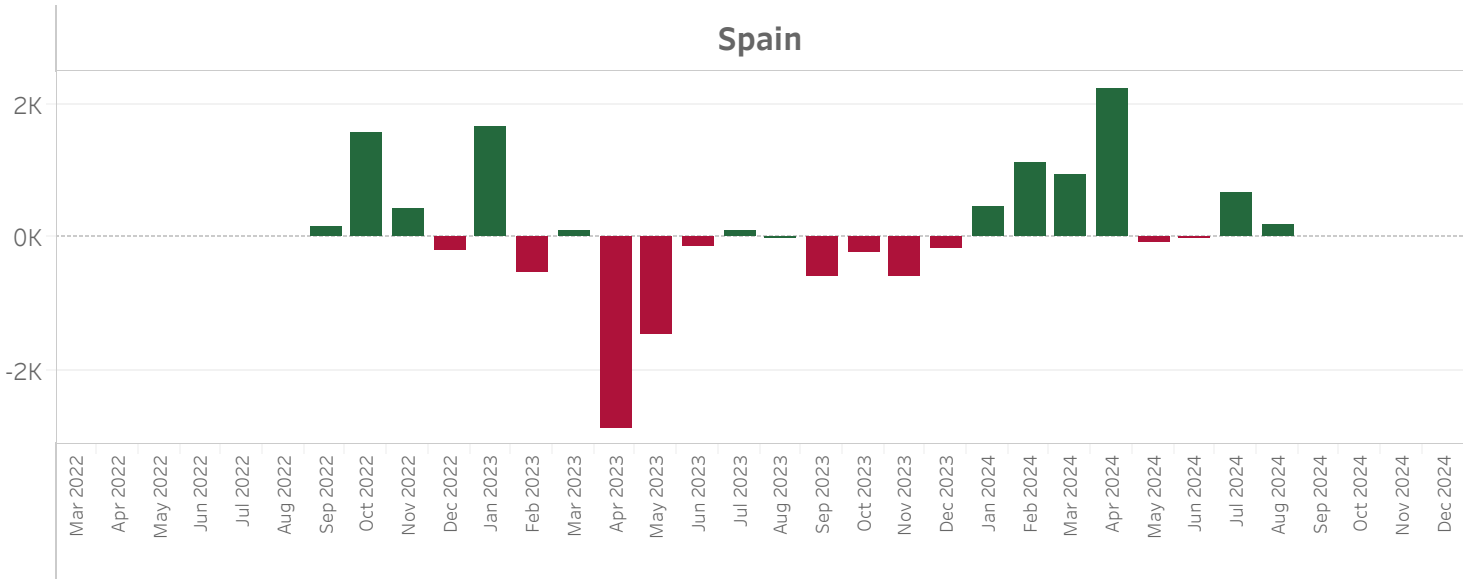
Monthly imports, tons



Monthly imports change, tons



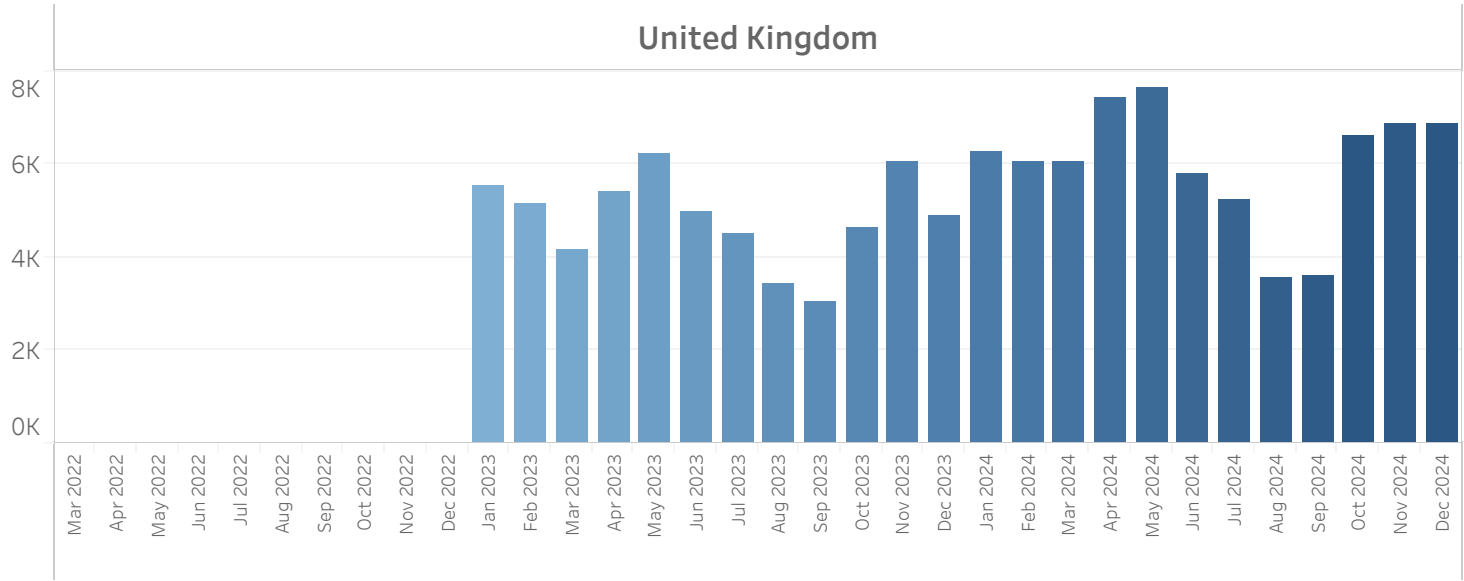
Monthly imports change, tons



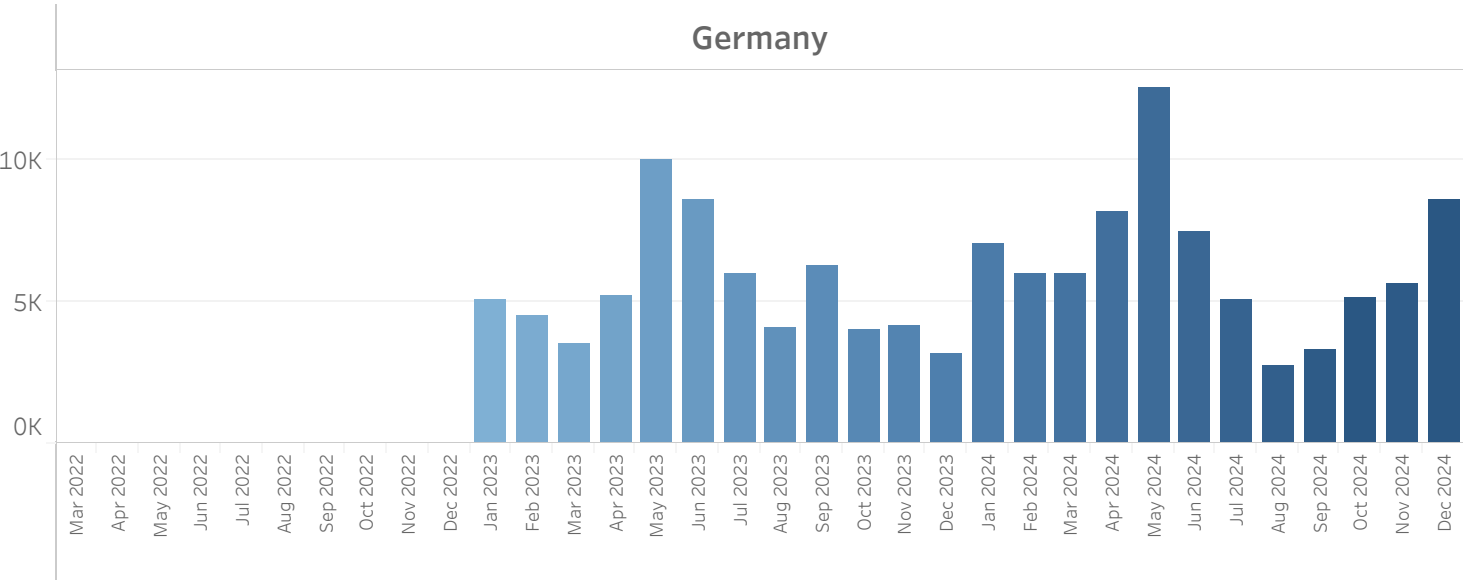
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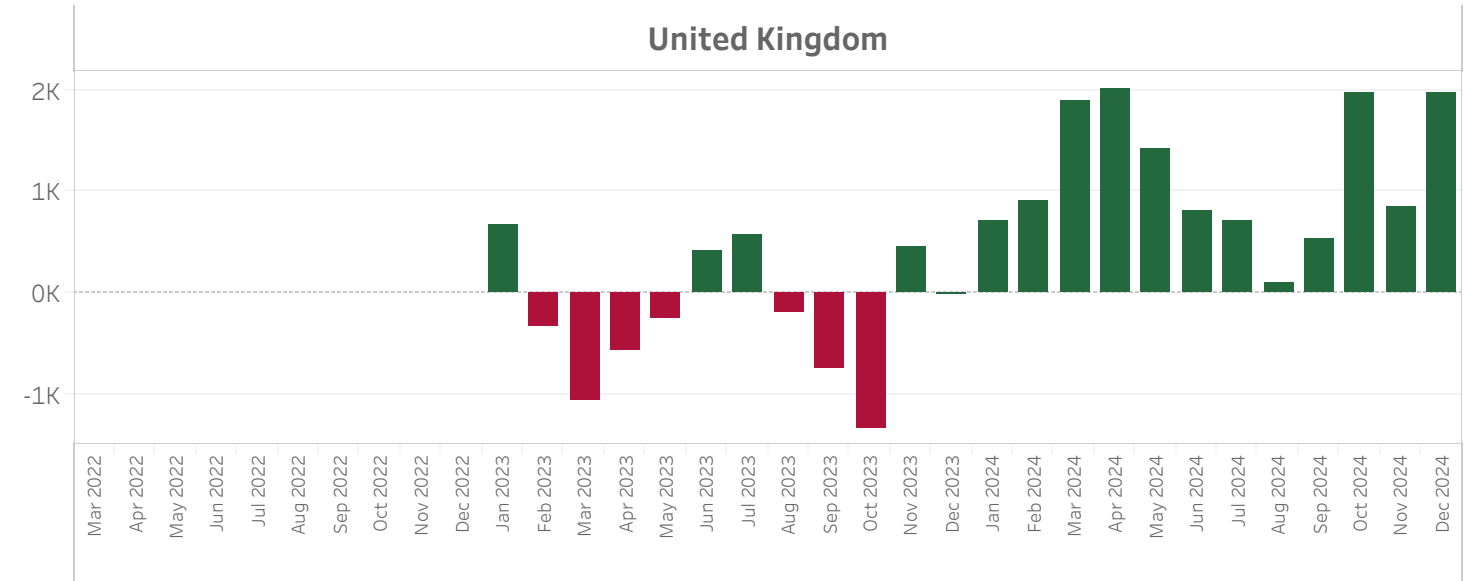
Monthly imports, tons



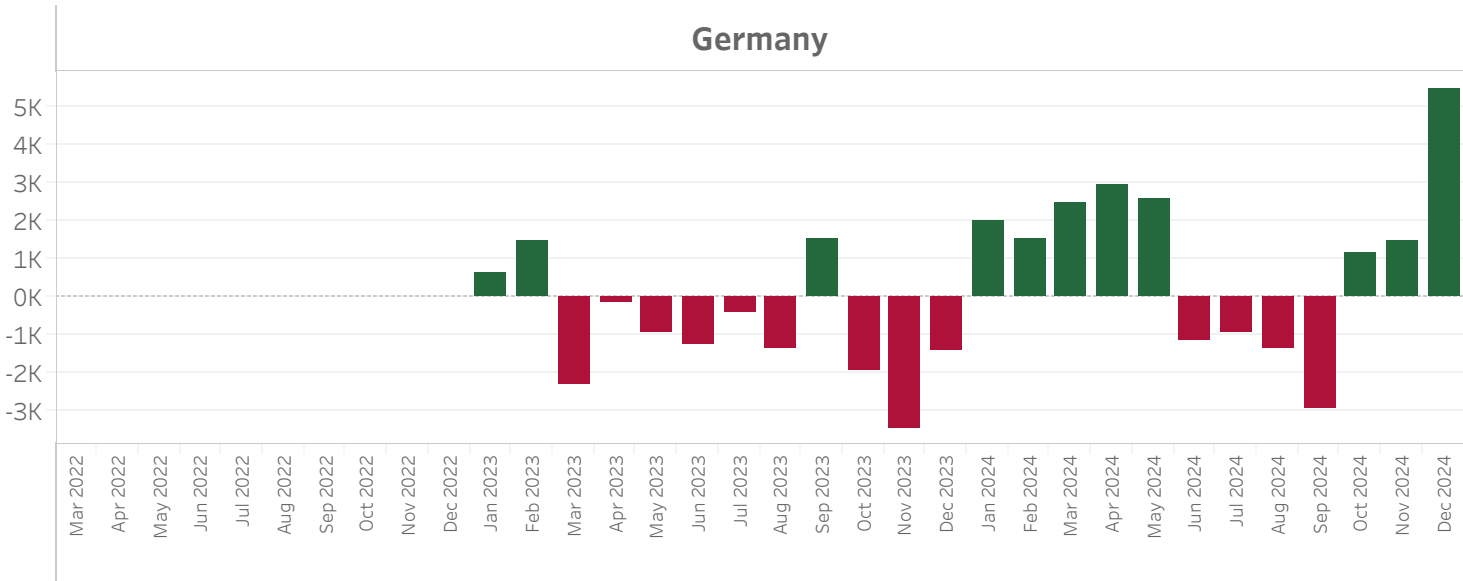
Monthly imports, tons



Monthly imports change, tons



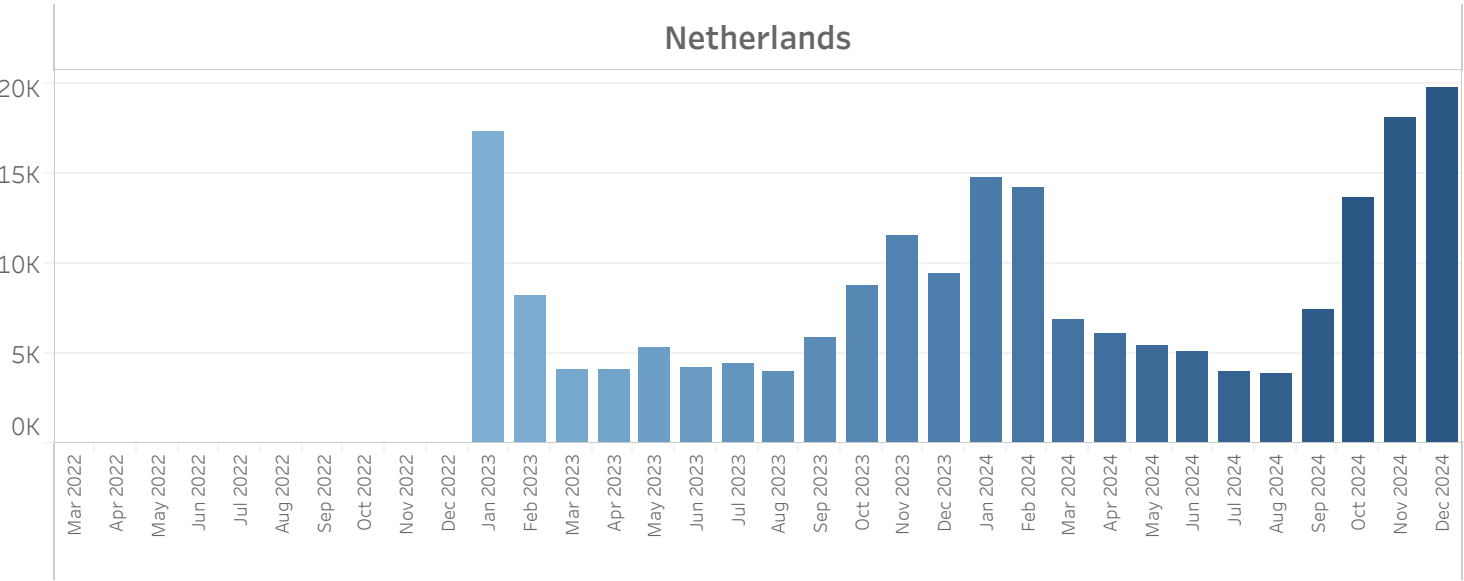
Monthly imports change, tons



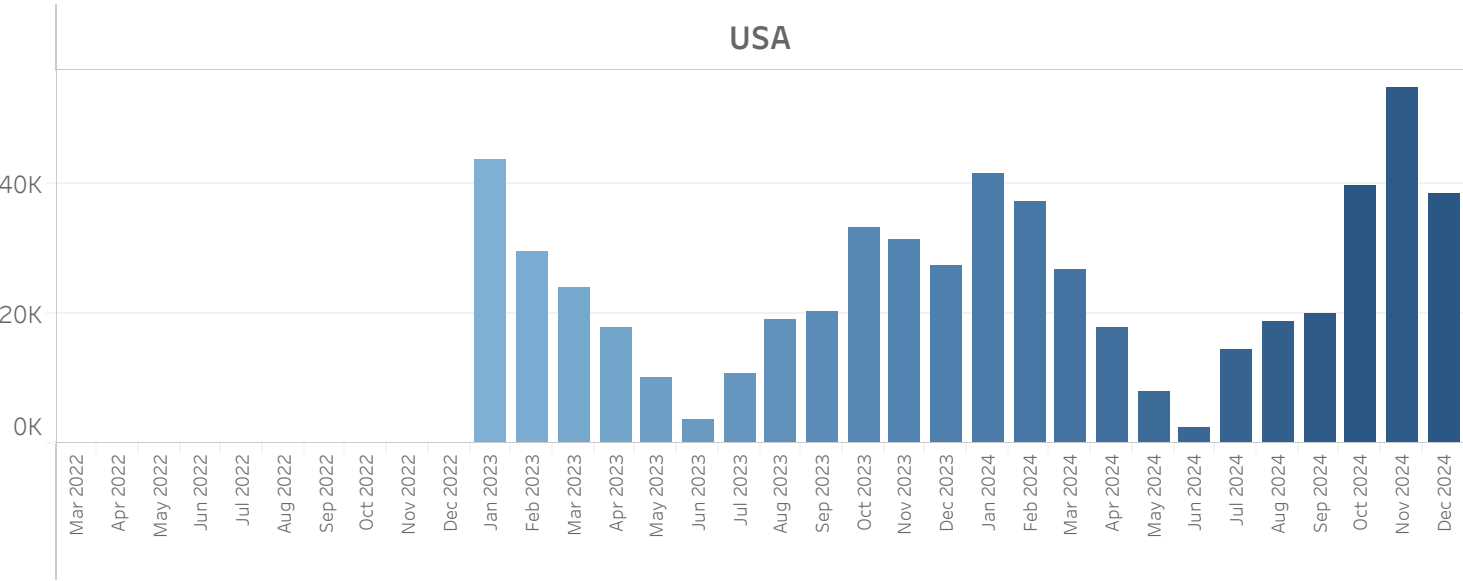
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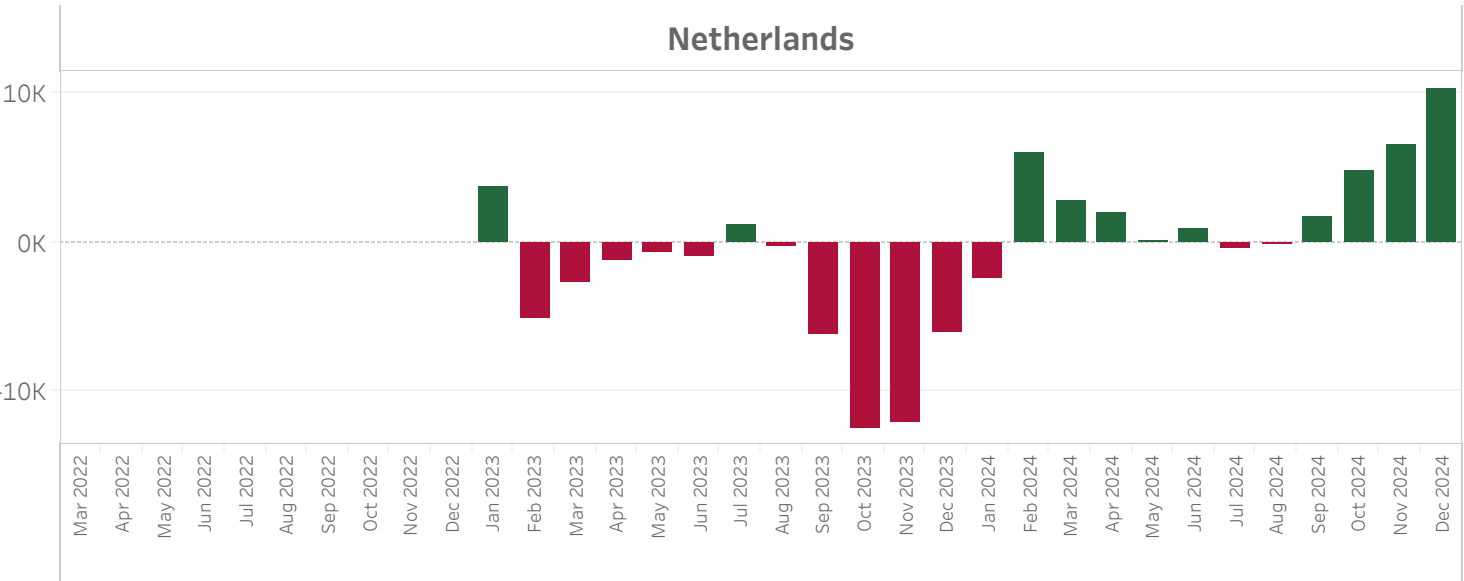
Monthly imports, tons



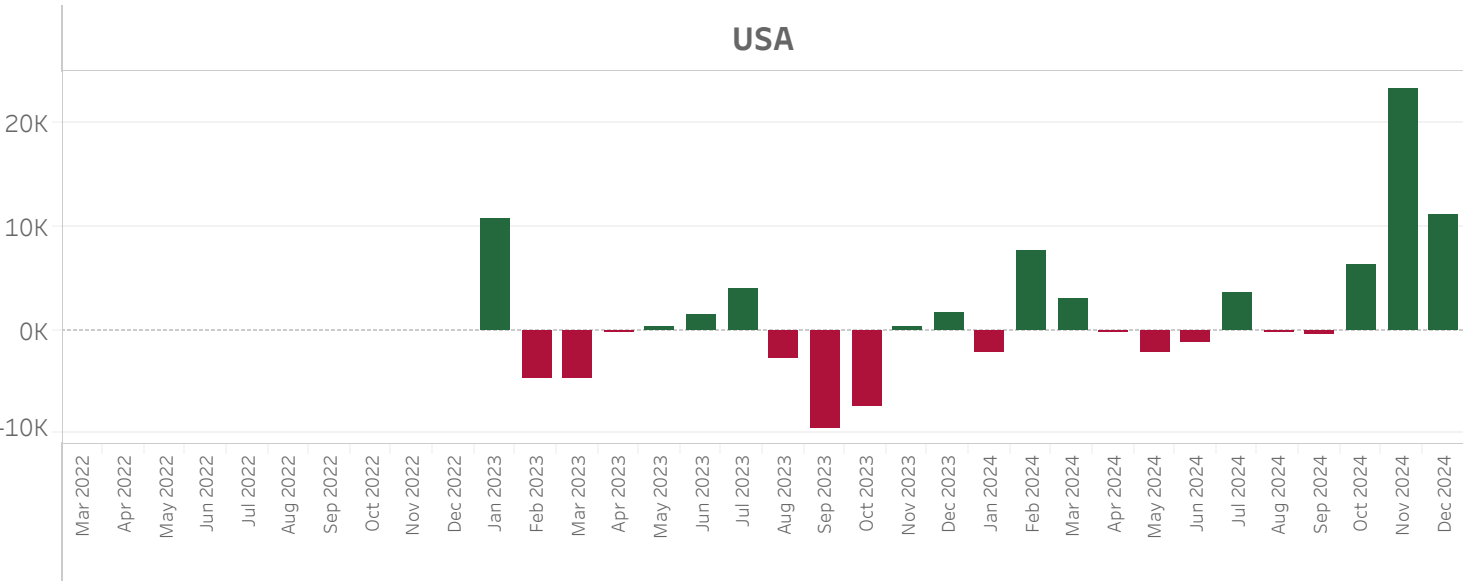
Monthly imports, tons



Monthly imports change, tons



Monthly imports change, tons



4

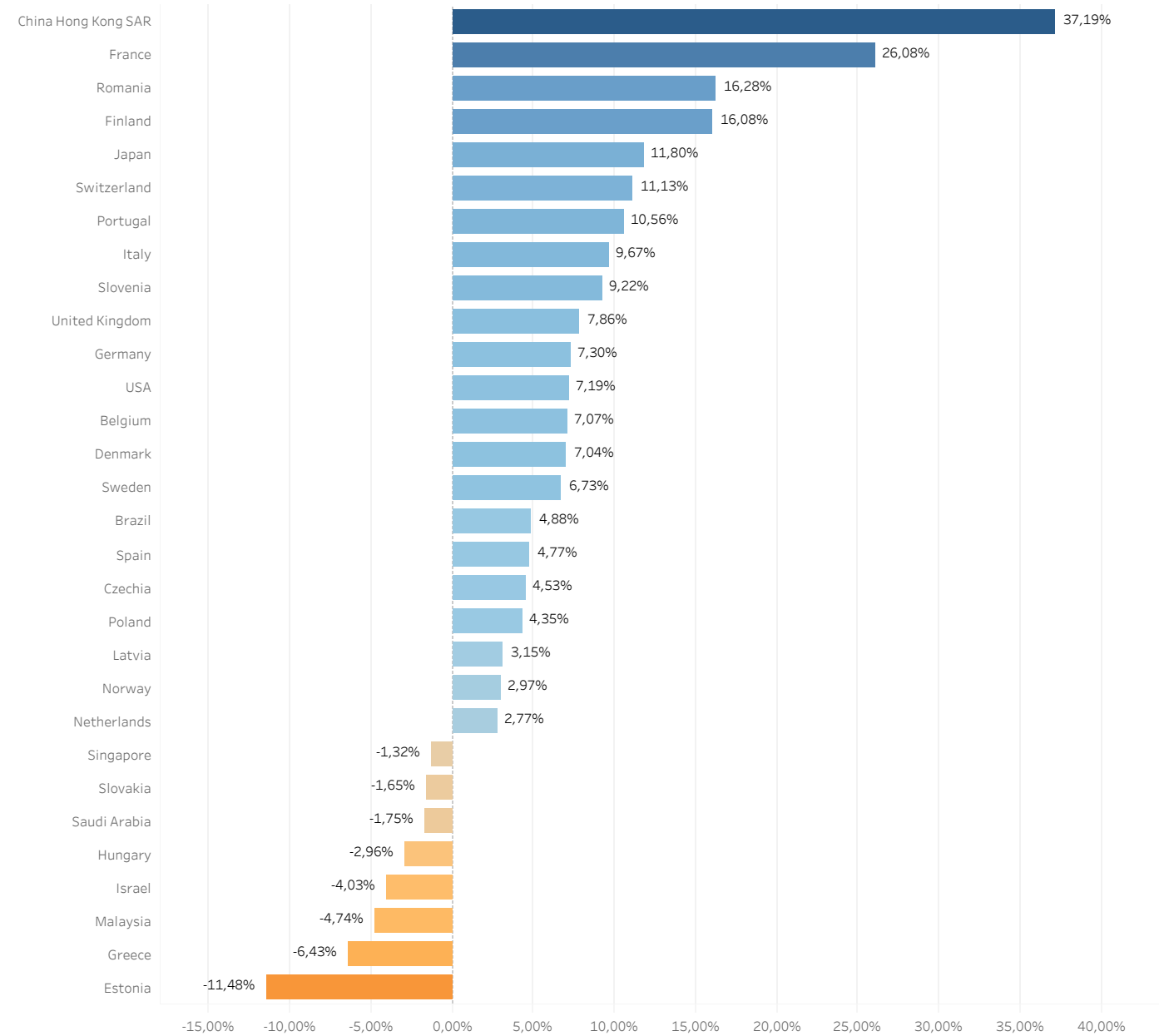
PRICES TRENDS

Average Imports Proxy Prices Trends

This section presents the average imports proxy prices, expressed in k US \$ per 1 ton, calculated for each country analyzed in the the period of Last Twelve Months, and their change compared to the period 12 months before LTM. The graph on the right illustrates the projected dynamics of average imports proxy prices, expressed as the annual growth rate, assuming the continuation of current trends.

Country Analyzed	Last Twelve Months Period (LTM)	Average Imports Proxy Price Growth in LTM Compared to the Period 12 Months Before LTM, %	
Japan	01.2024 - 12.2024	1,52%	13,19
Singapore	04.2023 - 03.2024	4,17%	11,05
Switzerland	01.2024 - 12.2024	0,90%	10,60
Norway	01.2024 - 12.2024	1,56%	10,22
Denmark	01.2024 - 12.2024	2,42%	9,21
Finland	11.2023 - 10.2024	6,67%	9,18
China Hong Kong SAR	11.2023 - 10.2024	38,33%	9,12
Belgium	01.2024 - 12.2024	-0,16%	8,84
Latvia	01.2024 - 12.2024	0,80%	8,24
Sweden	11.2023 - 10.2024	-0,71%	8,22
Slovenia	11.2023 - 10.2024	0,30%	8,05
Israel	01.2024 - 12.2024	-3,07%	7,75
Czechia	01.2024 - 12.2024	-7,66%	7,74
Estonia	01.2024 - 12.2024	-10,12%	7,66
Romania	08.2023 - 07.2024	26,24%	7,60
USA	01.2024 - 12.2024	5,46%	7,58
Germany	01.2024 - 12.2024	1,07%	7,48
Brazil	01.2024 - 12.2024	2,44%	7,45
Italy	01.2024 - 12.2024	1,76%	7,39
United Kingdom	01.2024 - 12.2024	5,59%	7,26
Slovakia	09.2023 - 08.2024	4,78%	7,21
Malaysia	01.2024 - 12.2024	-9,89%	7,19
Poland	10.2023 - 09.2024	5,93%	7,11
Hungary	01.2024 - 12.2024	1,26%	7,07
Portugal	09.2023 - 08.2024	16,44%	6,82
Netherlands	01.2024 - 12.2024	-3,07%	6,72
France	03.2023 - 02.2024	21,48%	6,47
Saudi Arabia	11.2023 - 10.2024	-1,28%	6,04
Spain	09.2023 - 08.2024	6,68%	5,90
Greece	01.2024 - 12.2024	-4,56%	3,02

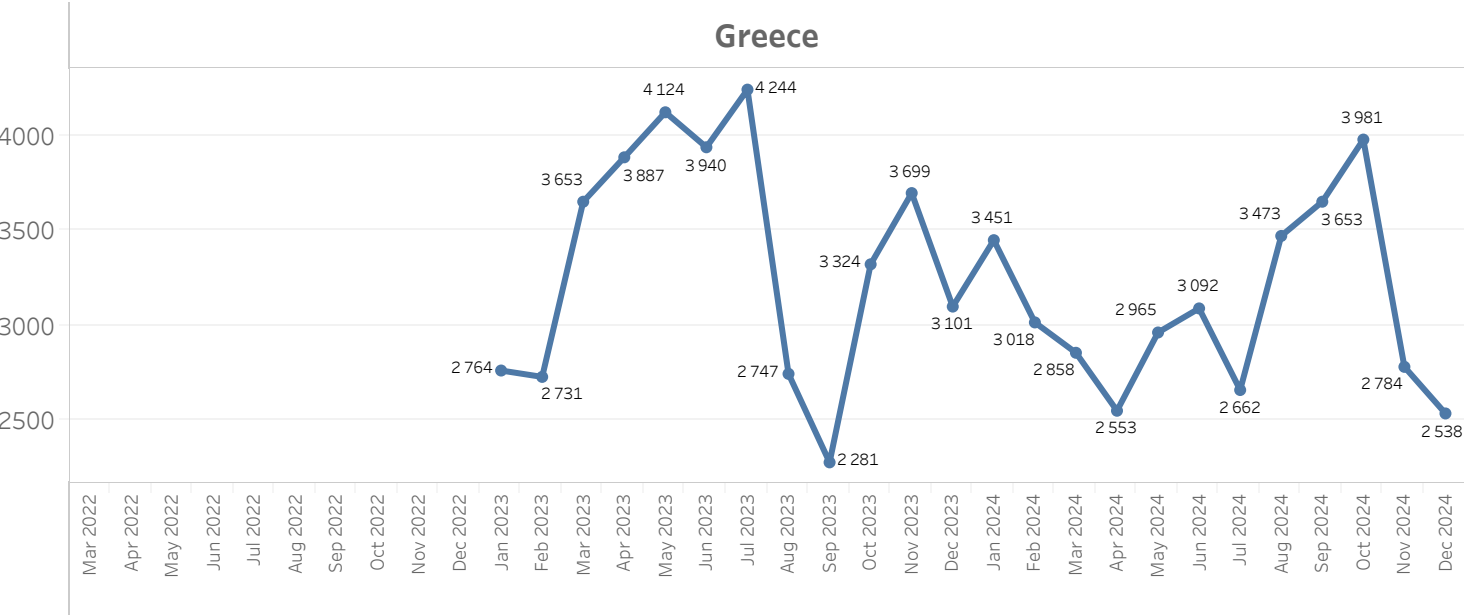
Projected Annual Growth of Average Imports Proxy Prices Based on 24 Months Dynamics, %



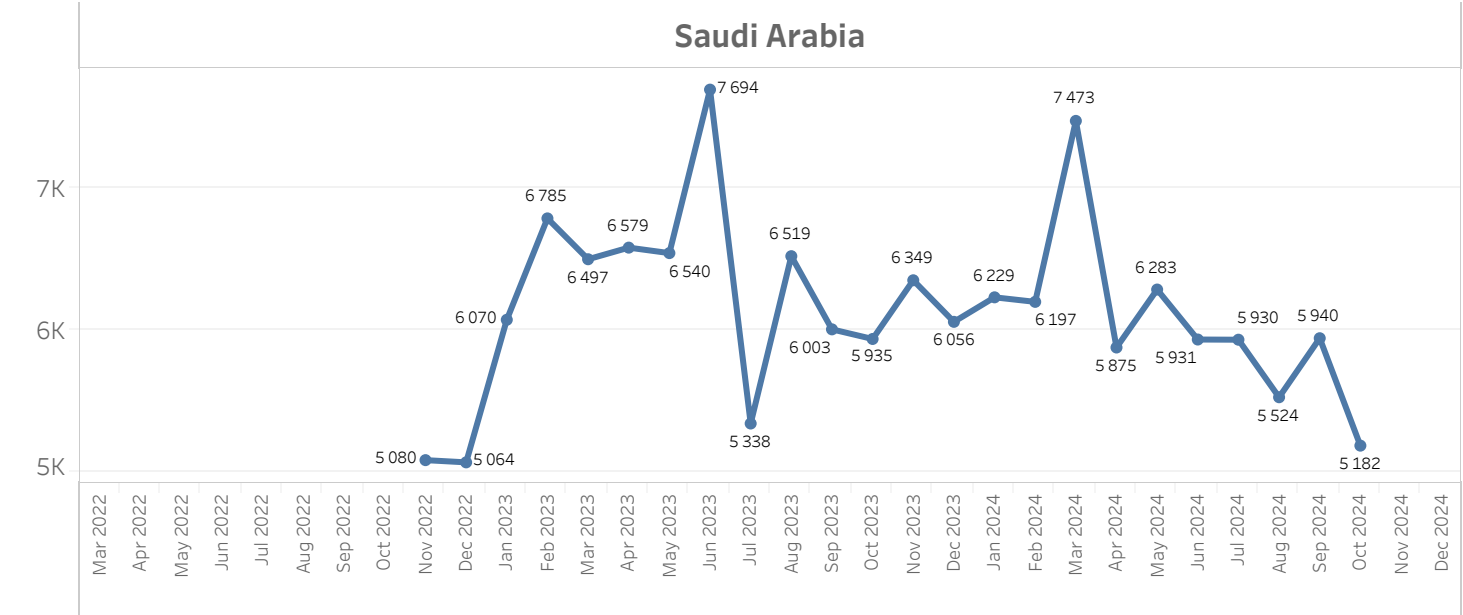
Average Imports Proxy Prices Trends: Country-Specific Monthly Data

These pages provide detailed insights into the recent dynamics of average imports proxy prices calculated for each of the countries analyzed in the Report in the most recent 24-months period.

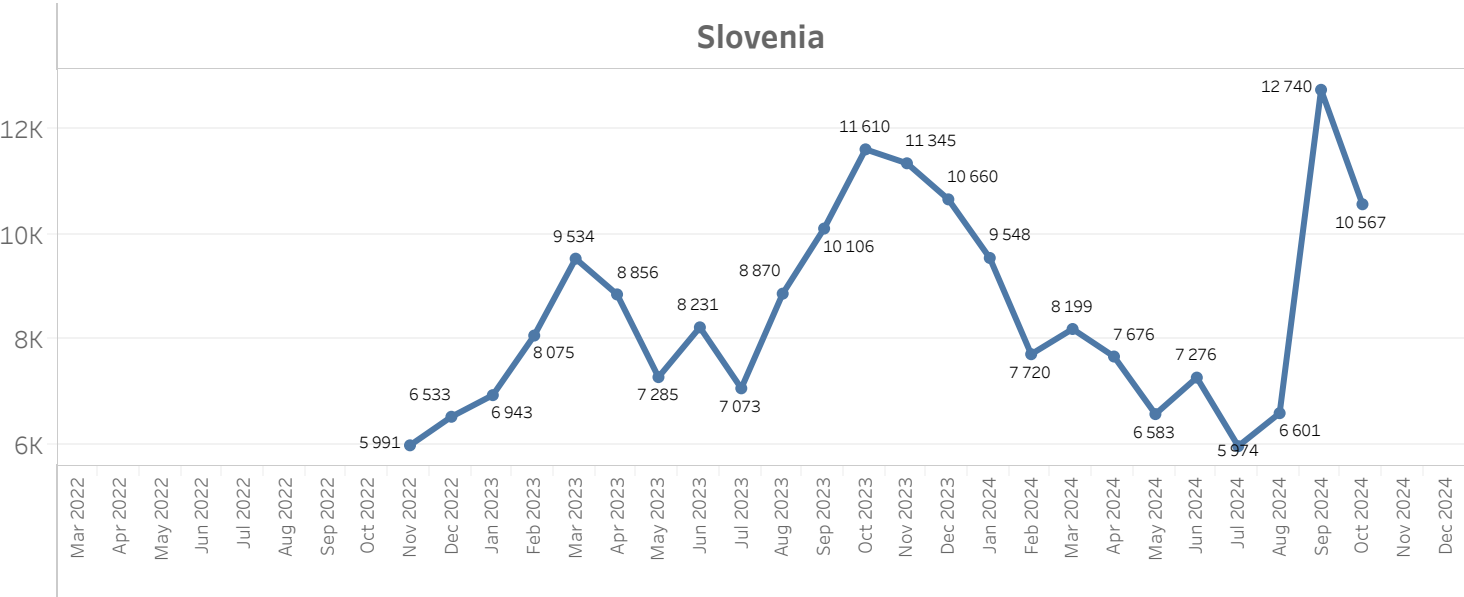
Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



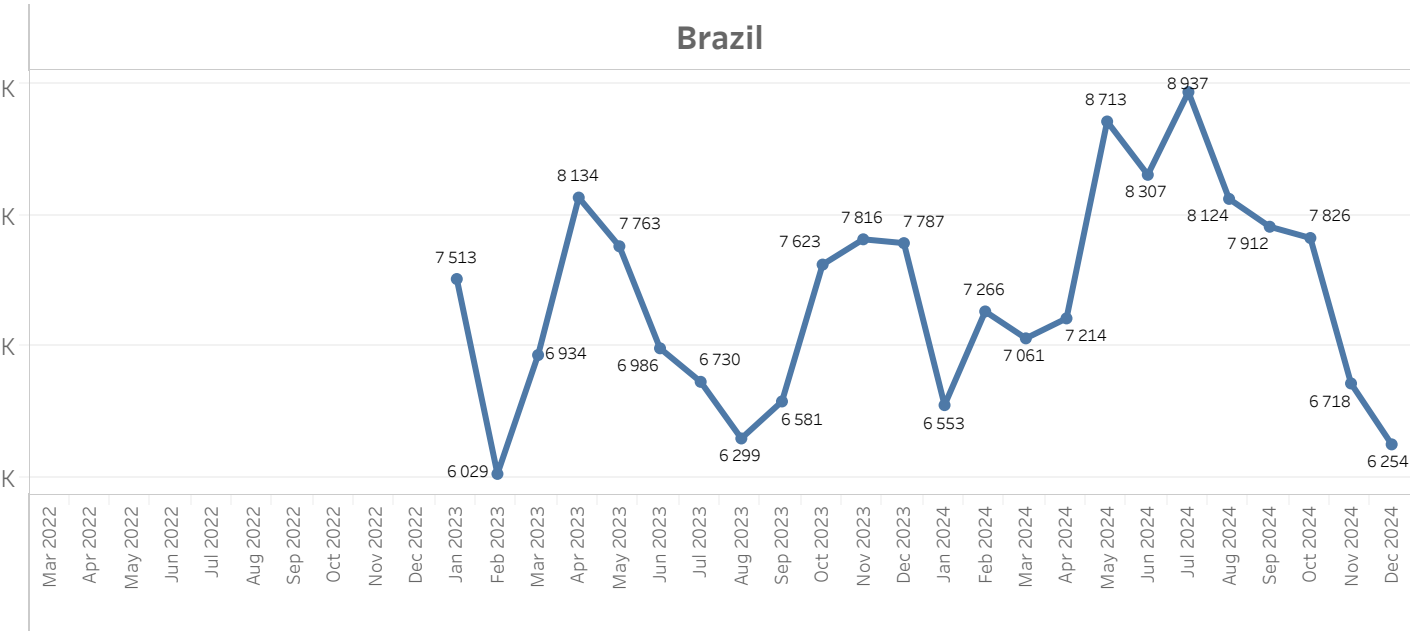
Average Monthly Imports Proxy Price, US \$ per 1 ton



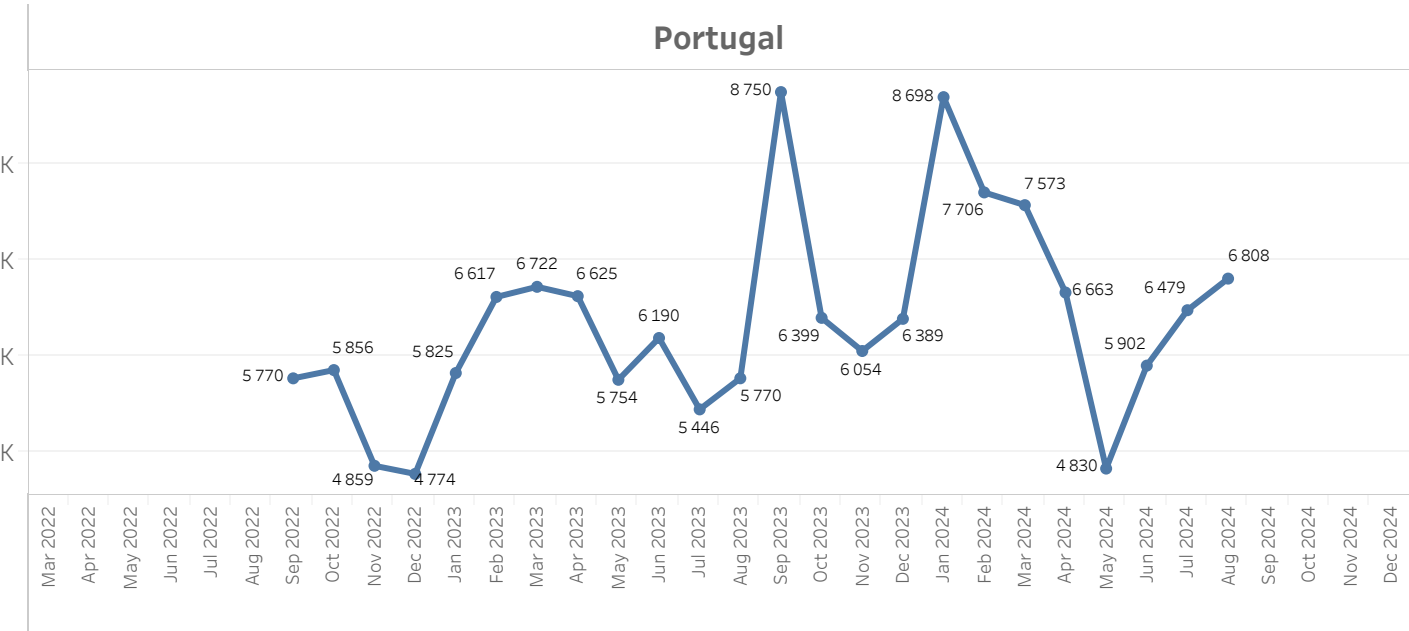
Average Imports Proxy Prices Trends: Country-Specific Monthly Data

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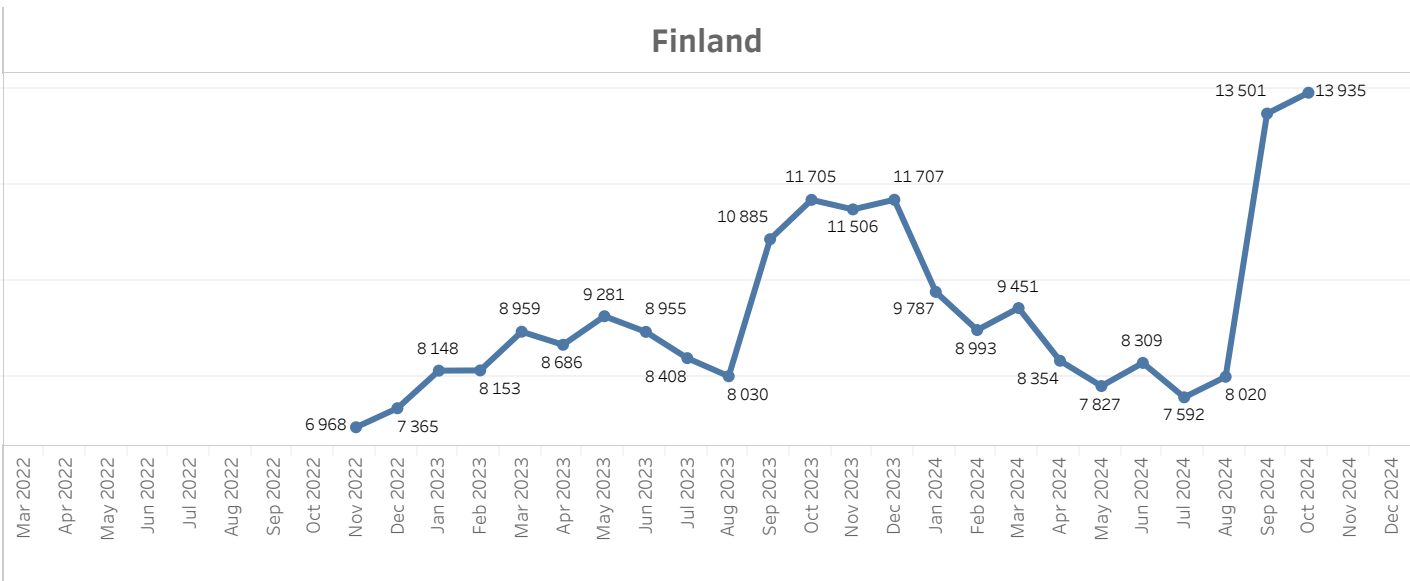
Average Monthly Imports Proxy Price, US \$ per 1 ton



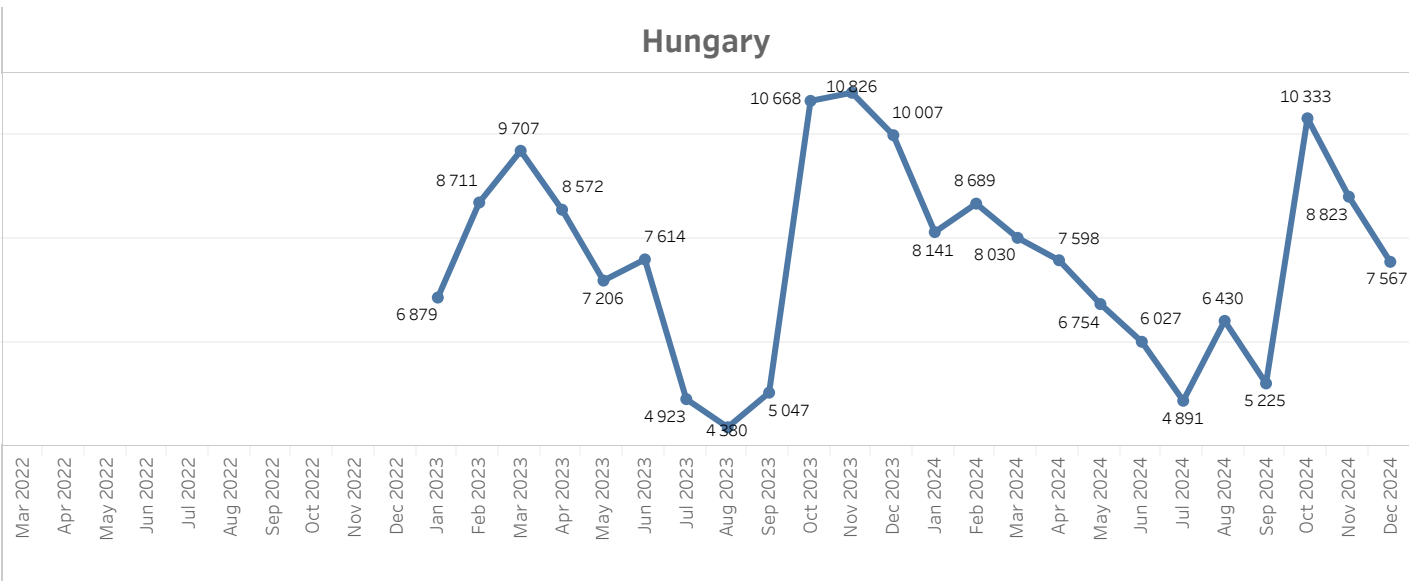
Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



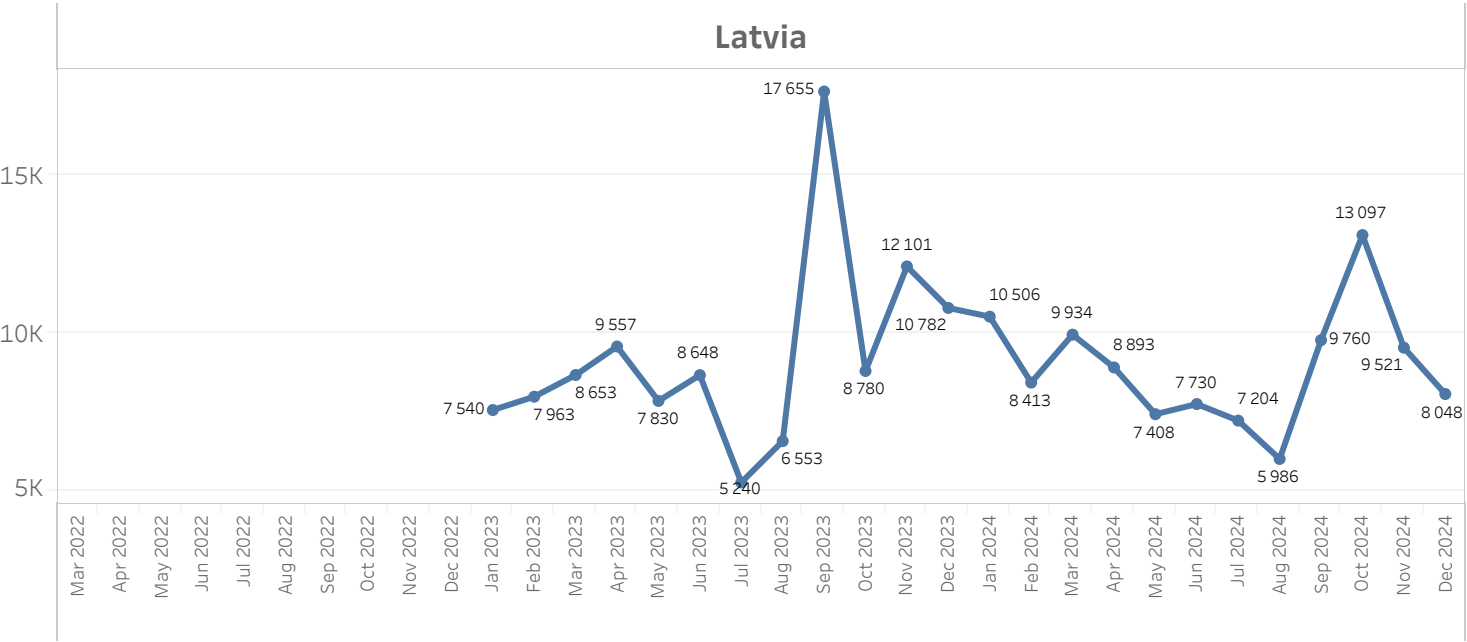
Average Monthly Imports Proxy Price, US \$ per 1 ton



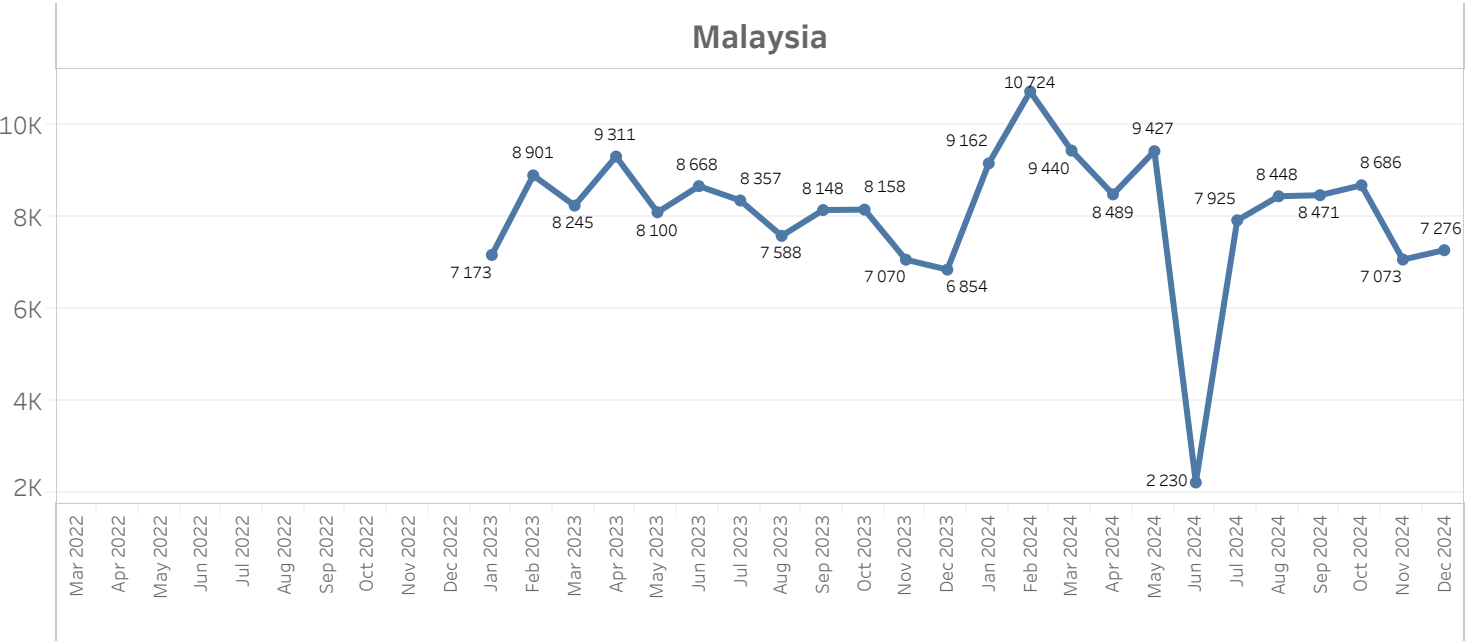
Average Imports Proxy Prices Trends: Country-Specific Monthly Data

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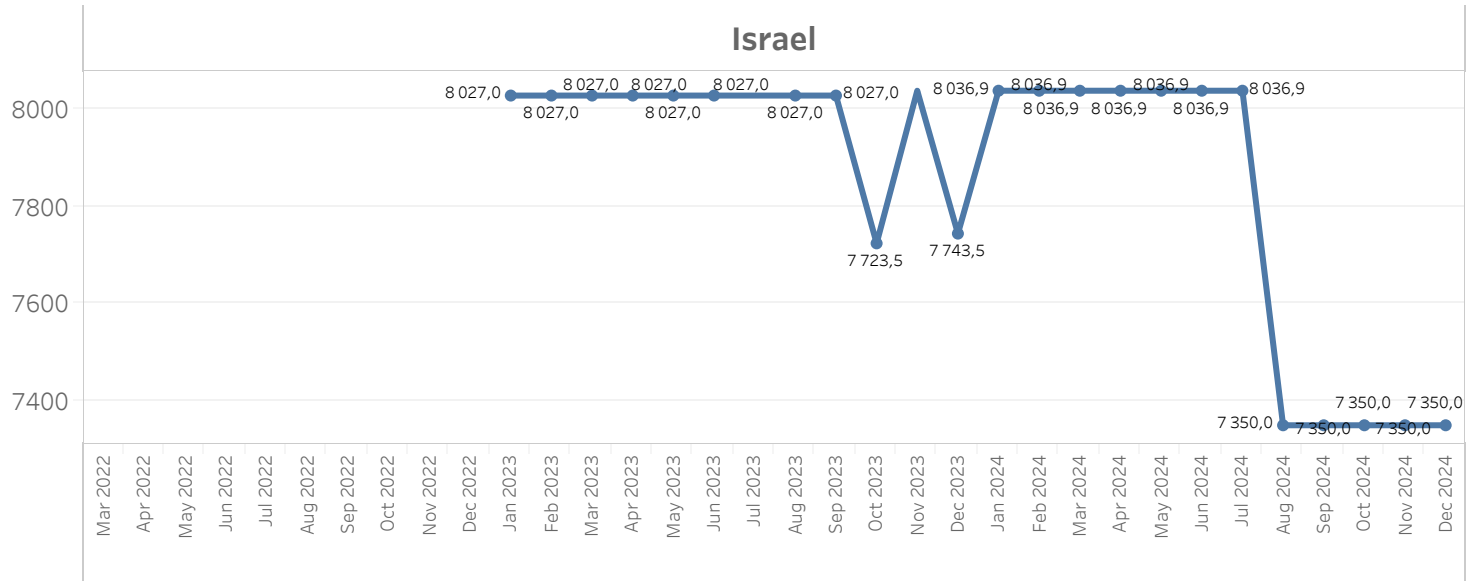
Average Monthly Imports Proxy Price, US \$ per 1 ton



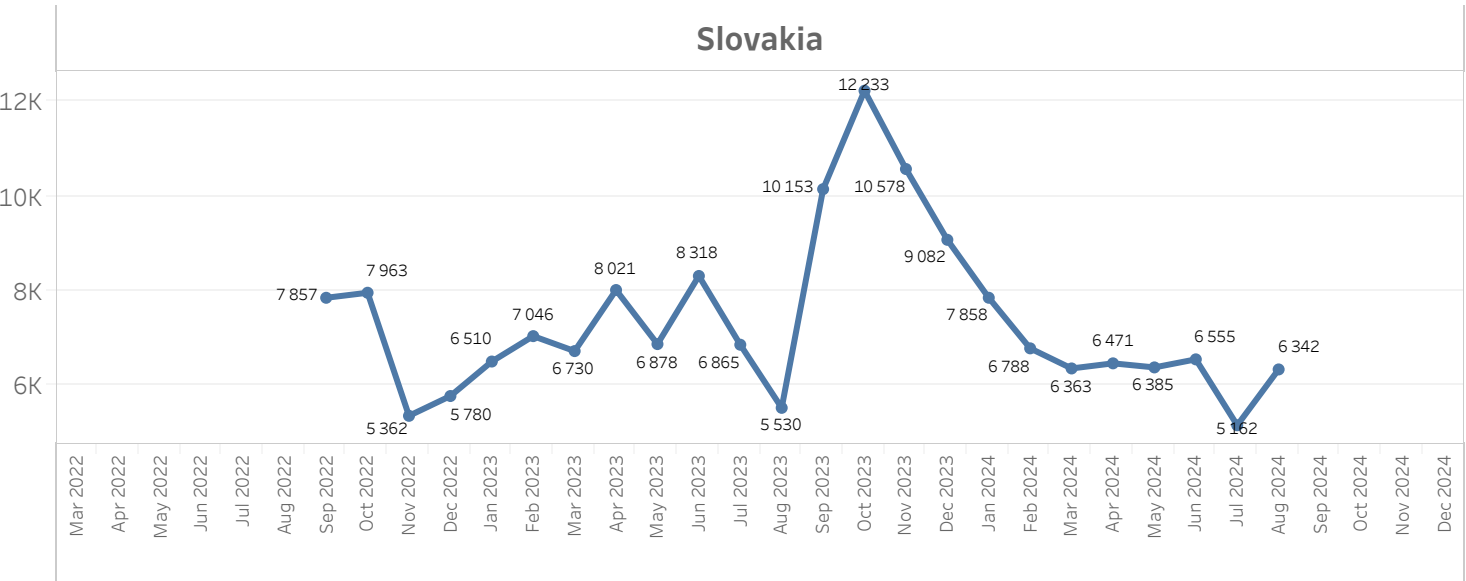
Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



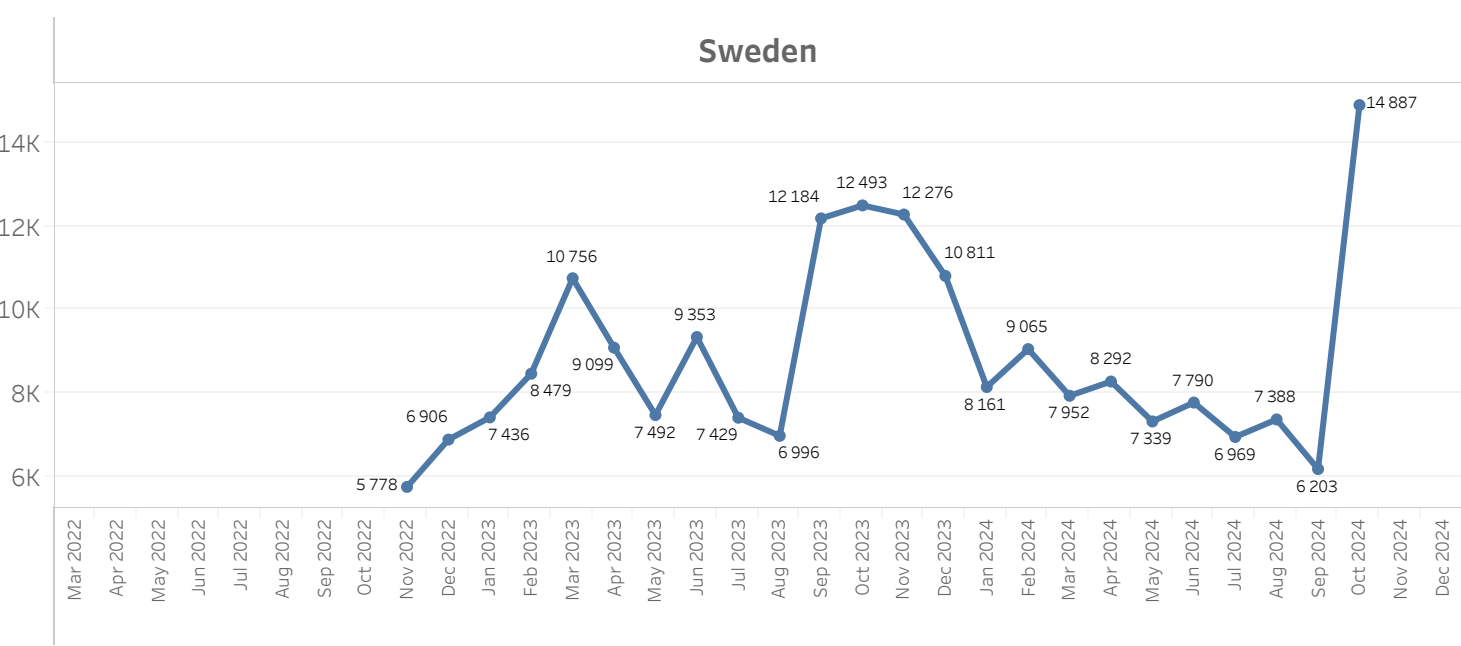
Average Monthly Imports Proxy Price, US \$ per 1 ton



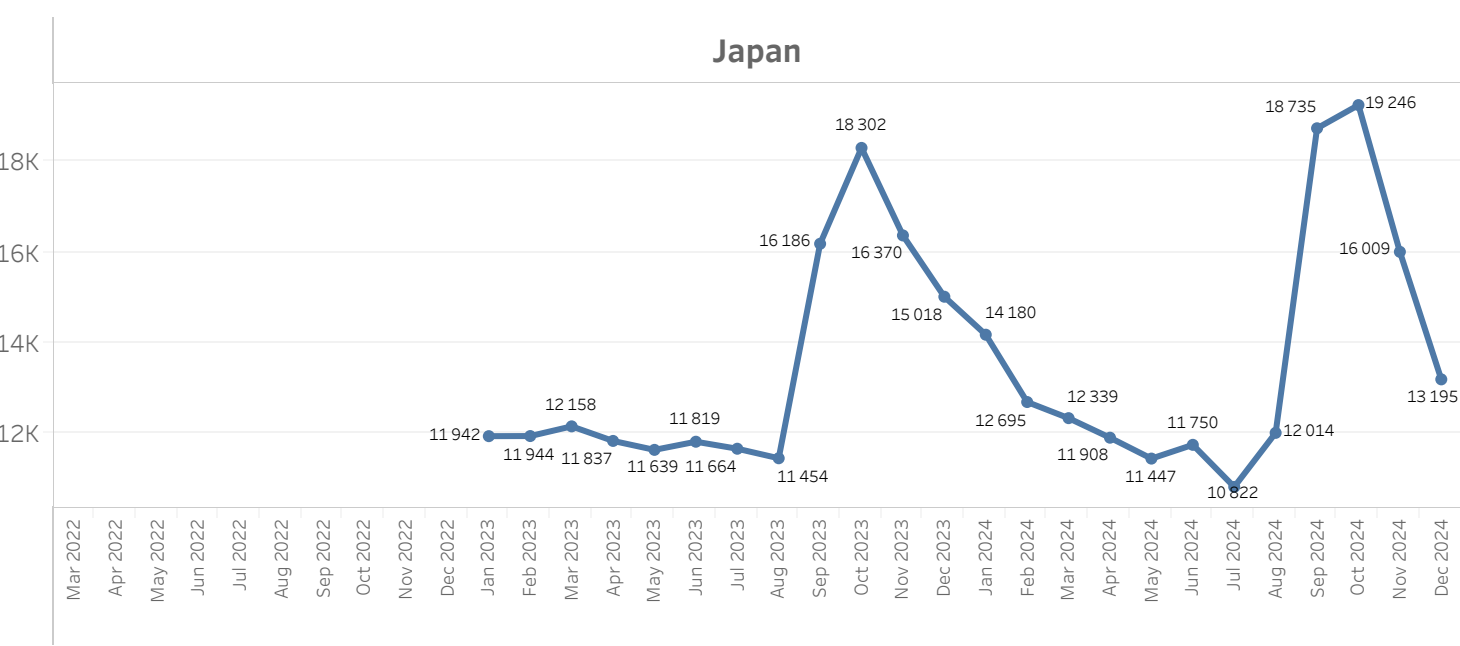
Average Imports Proxy Prices Trends: Country-Specific Monthly Data

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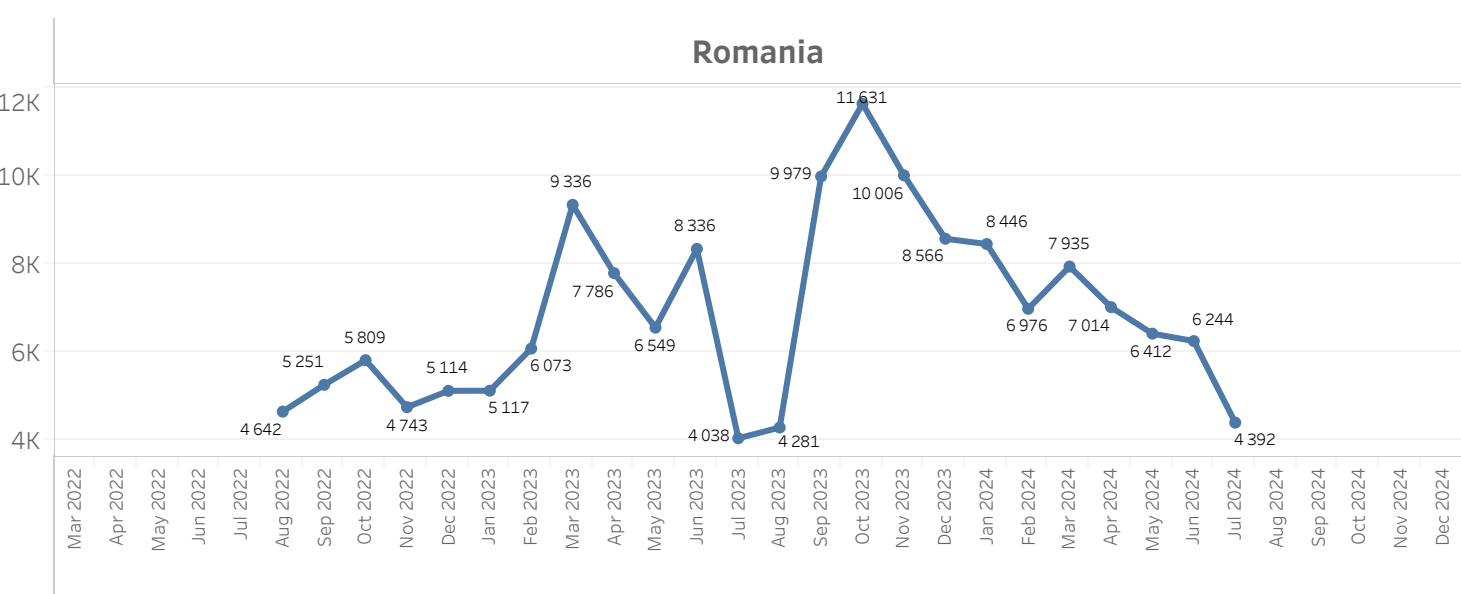
Average Monthly Imports Proxy Price, US \$ per 1 ton



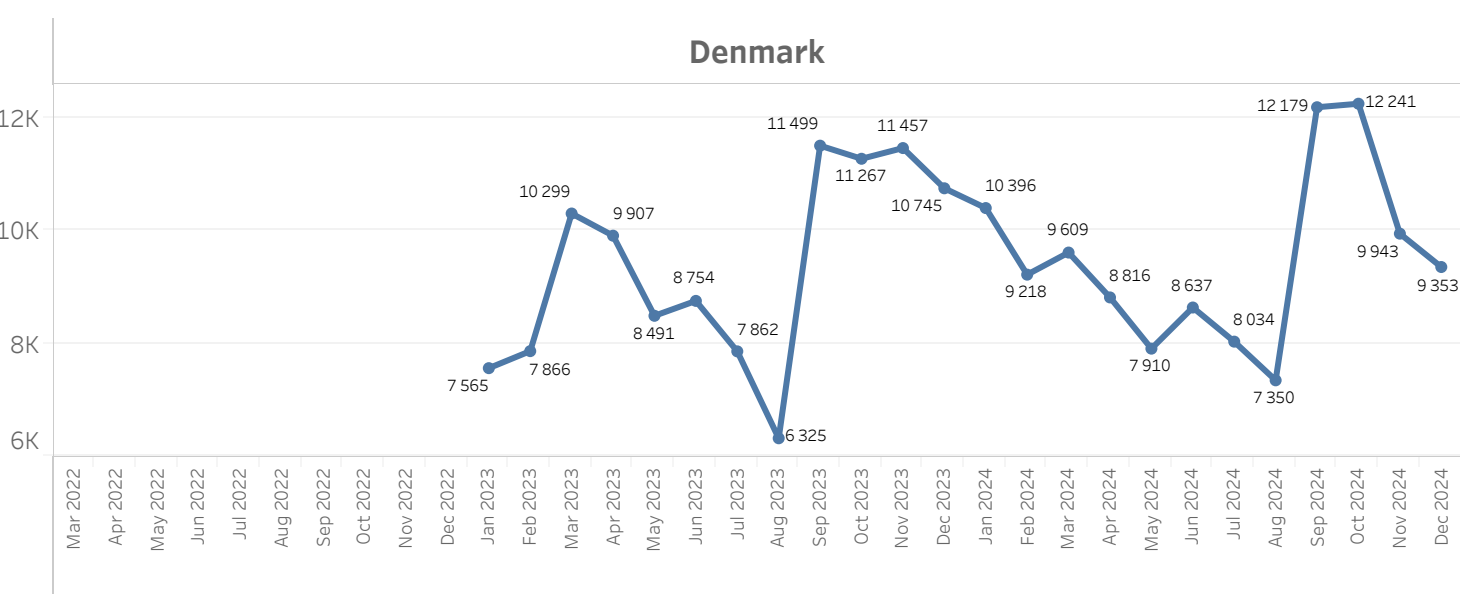
Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



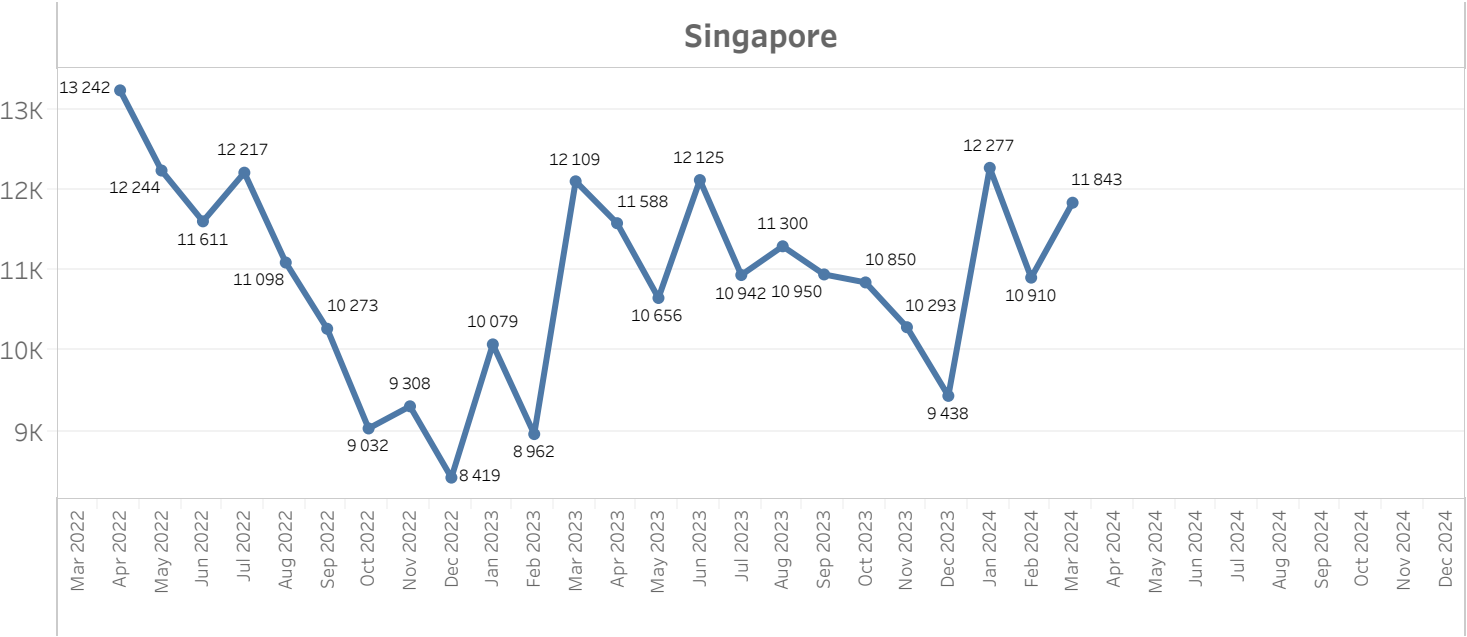
Average Monthly Imports Proxy Price, US \$ per 1 ton



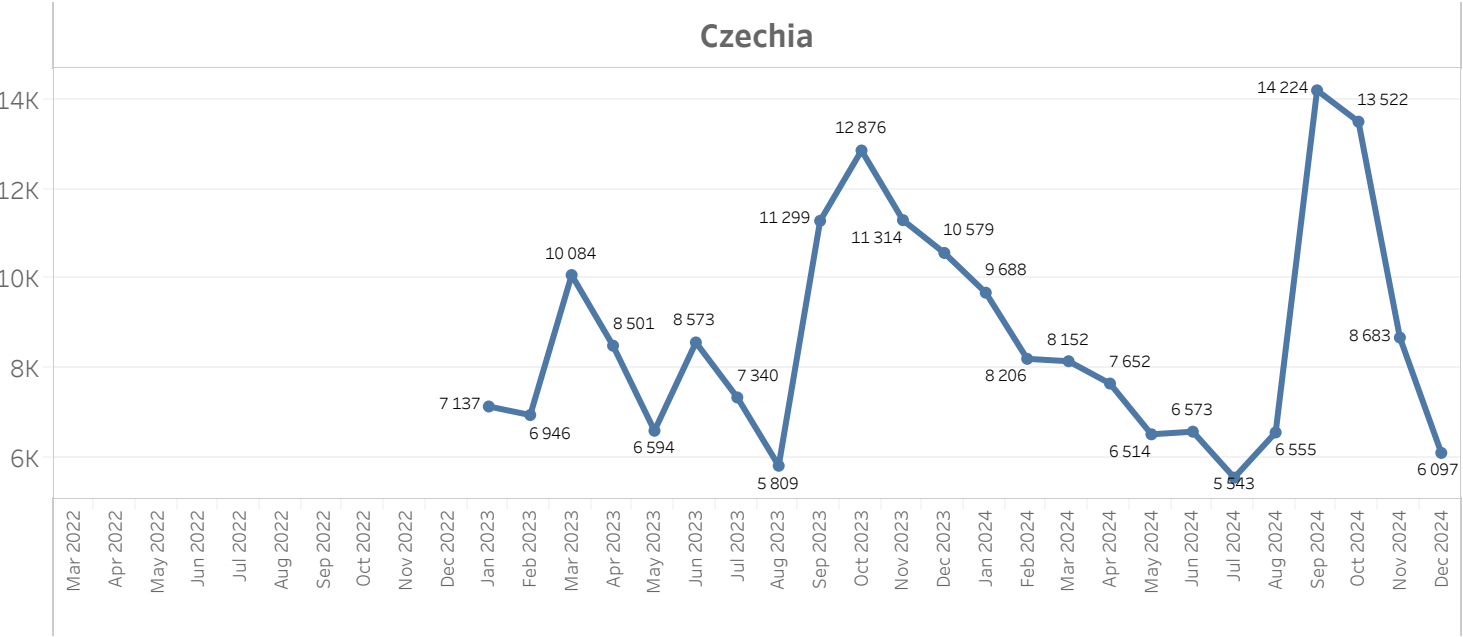
Average Imports Proxy Prices Trends: Country-Specific Monthly Data

These pages provide detailed insights into the recent dynamics of average imports proxy prices calculated for each of the countries analyzed in the Report in the most recent 24-months period.

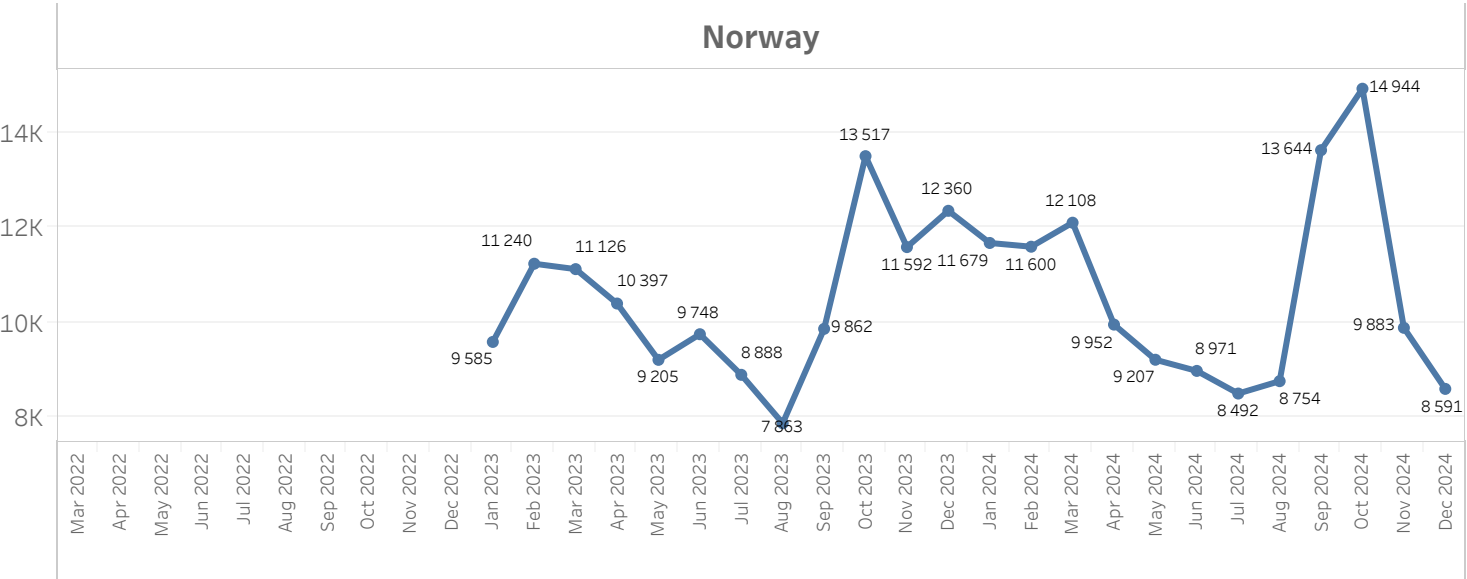
Average Monthly Imports Proxy Price, US \$ per 1 ton



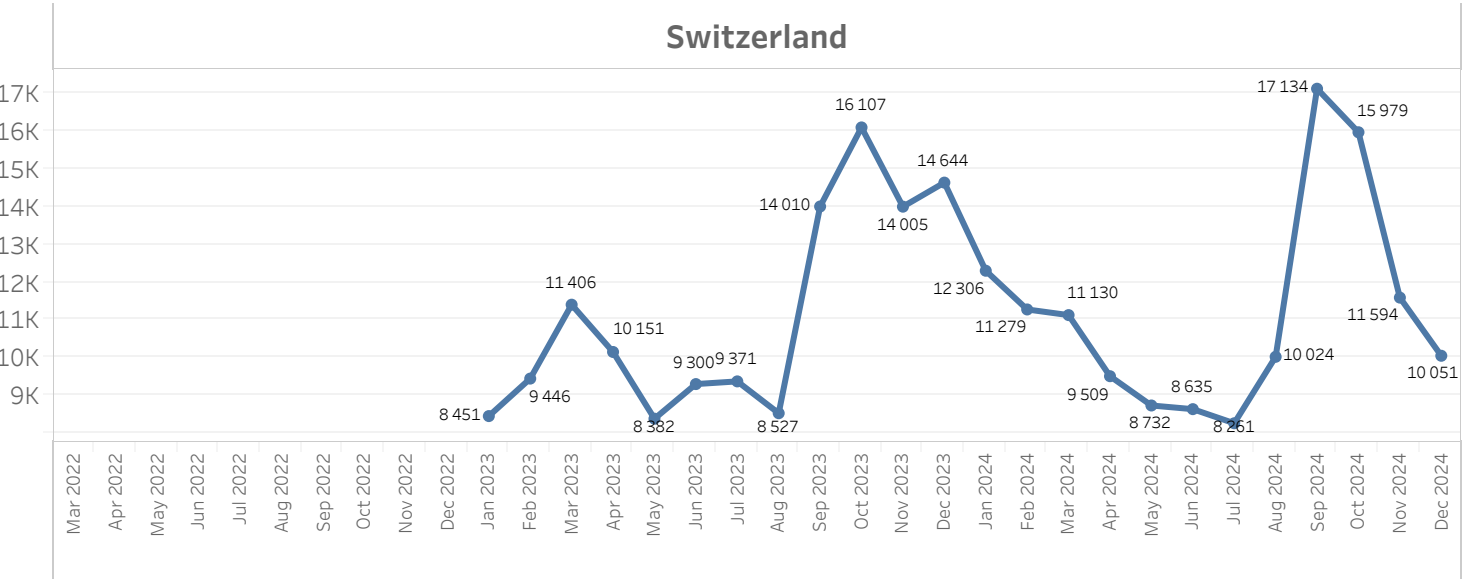
Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



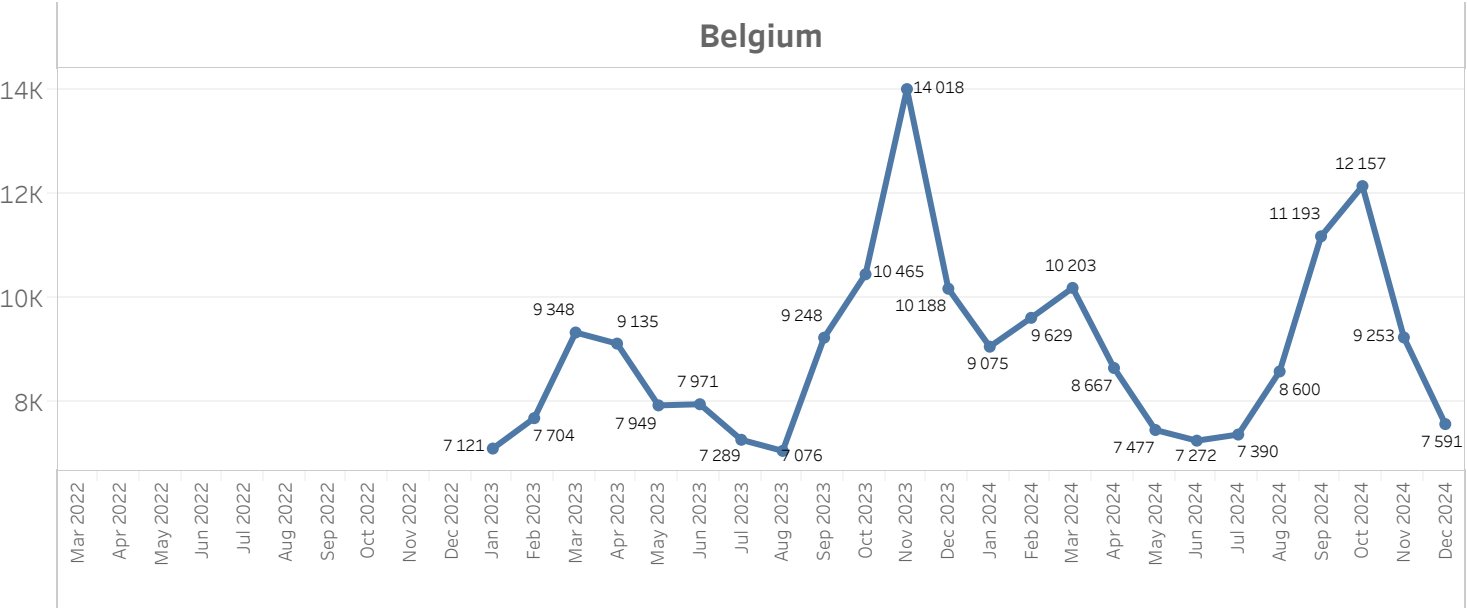
Average Monthly Imports Proxy Price, US \$ per 1 ton



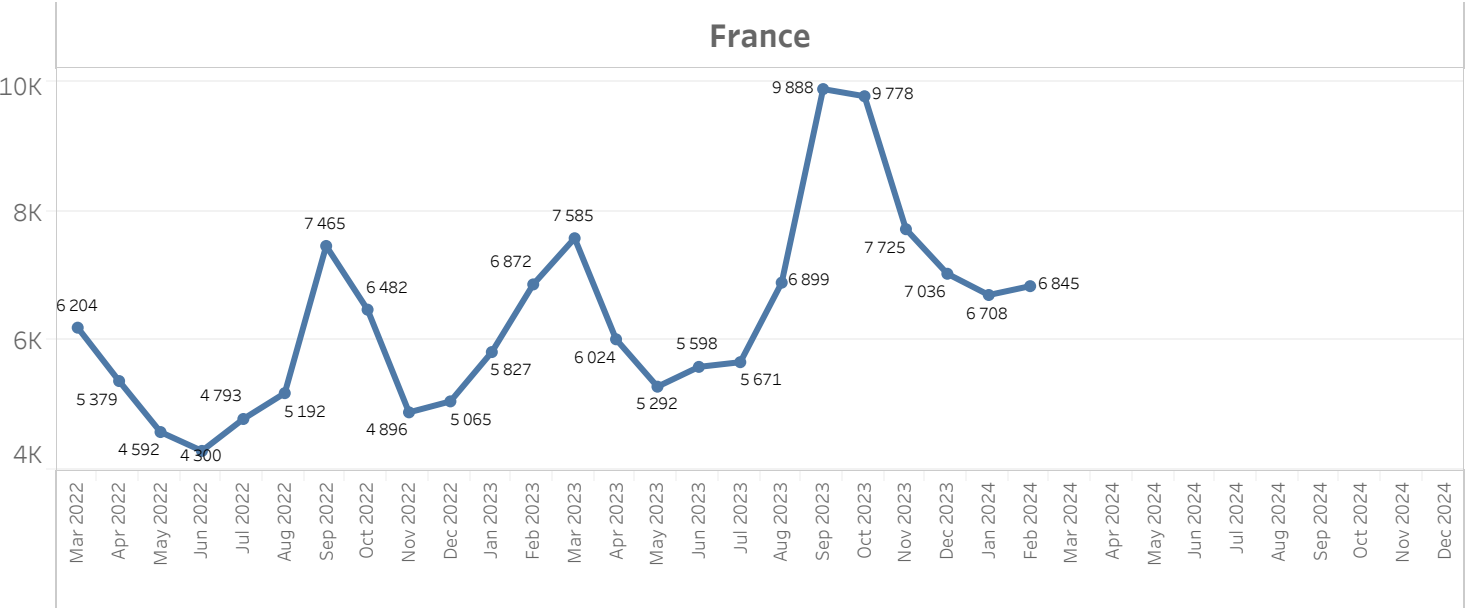
Average Imports Proxy Prices Trends: Country-Specific Monthly Data

These pages provide detailed insights into the recent dynamics of average imports proxy prices calculated for each of the countries analyzed in the Report in the most recent 24-months period.

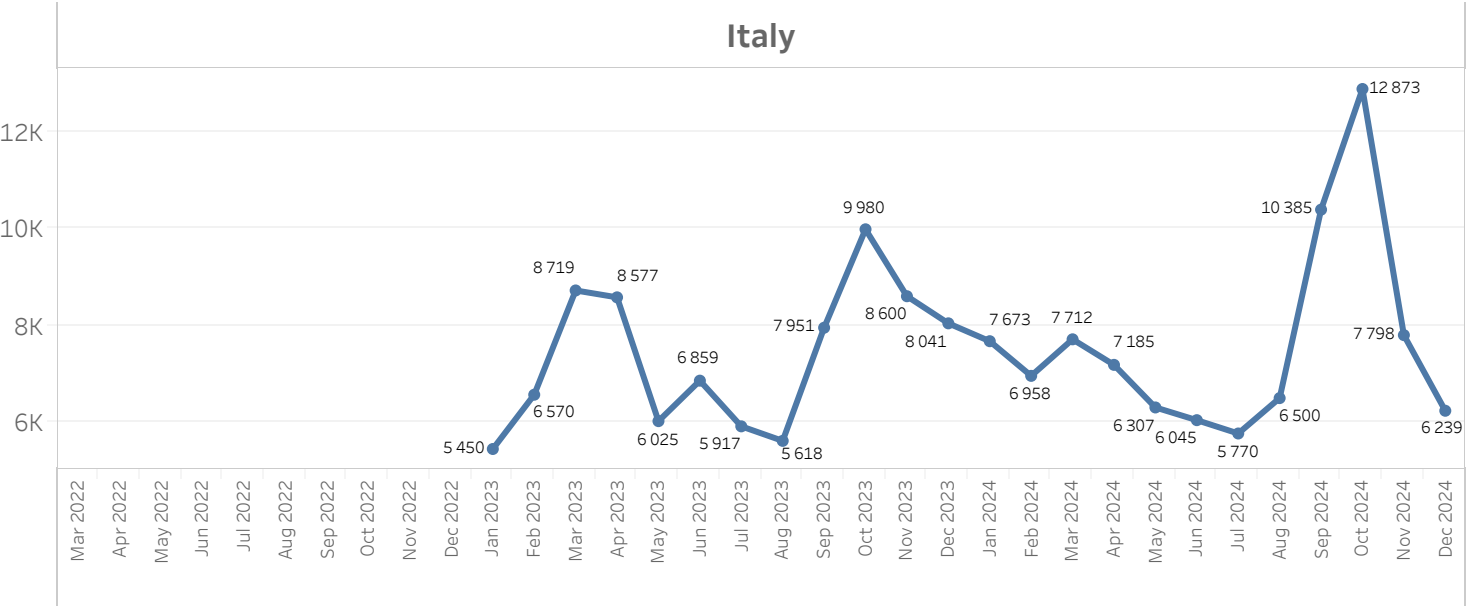
Average Monthly Imports Proxy Price, US \$ per 1 ton



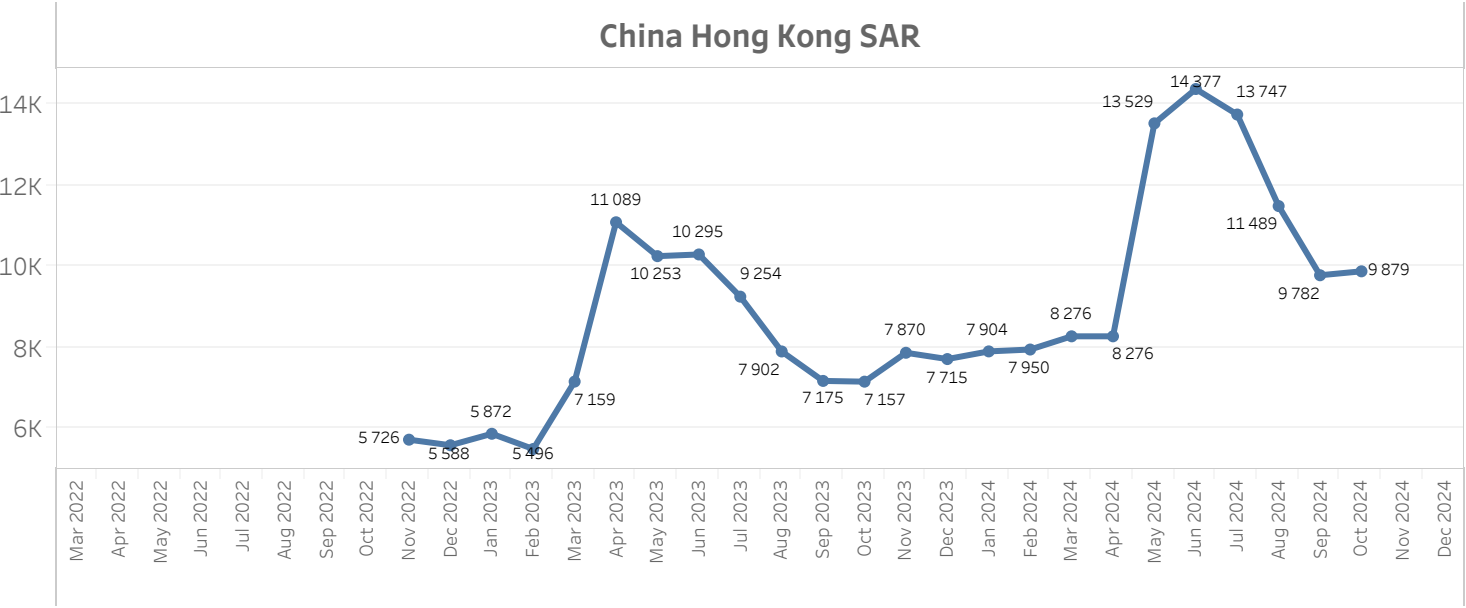
Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



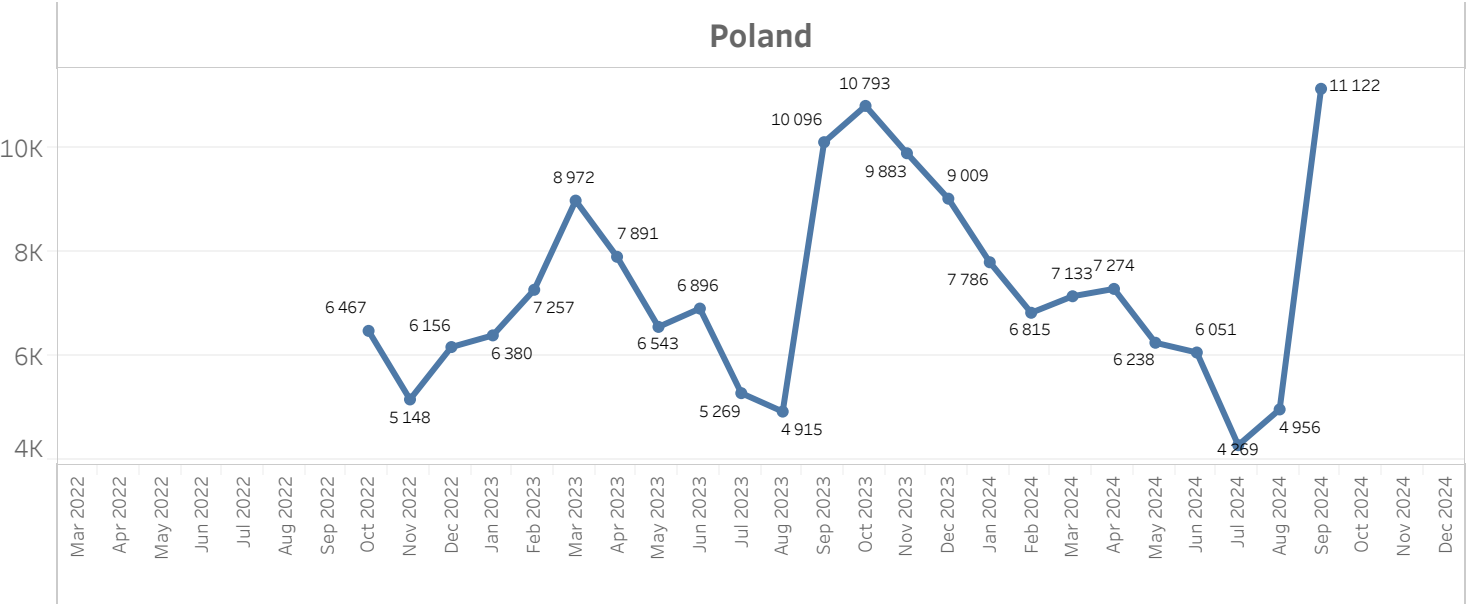
Average Monthly Imports Proxy Price, US \$ per 1 ton



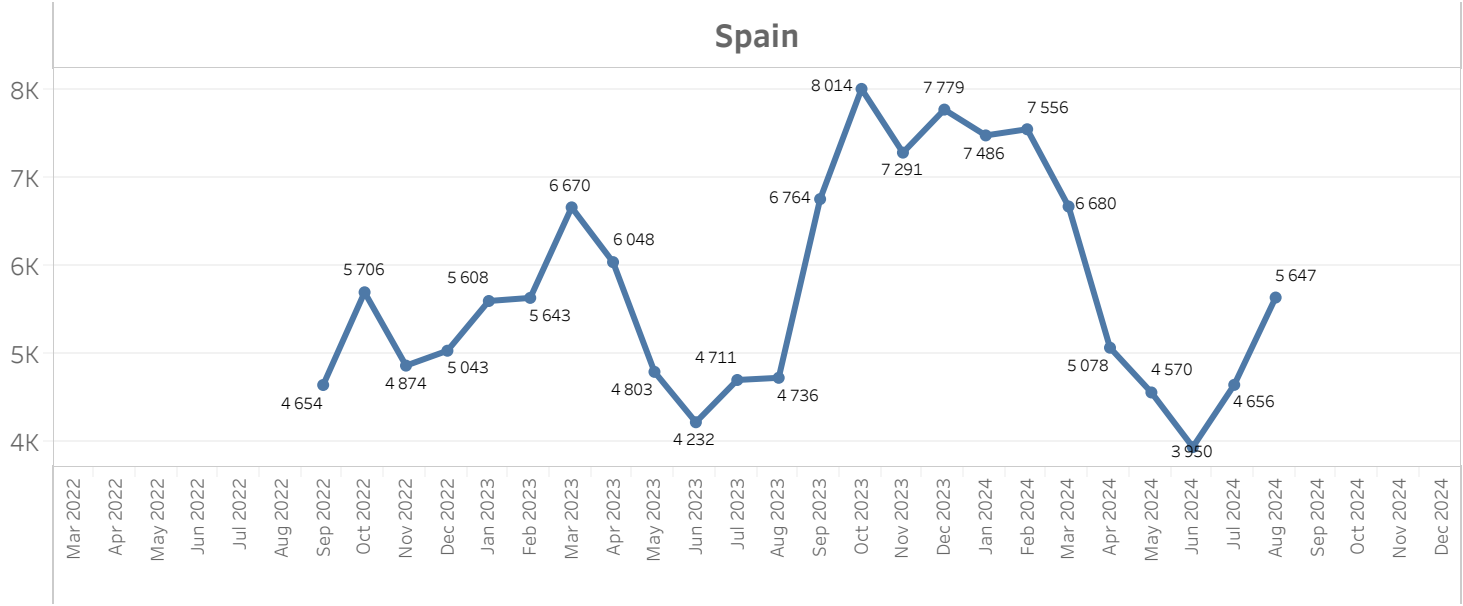
Average Imports Proxy Prices Trends: Country-Specific Monthly Data

These pages provide detailed insights into the recent dynamics of average imports proxy prices calculated for each of the countries analyzed in the Report in the most recent 24-months period.

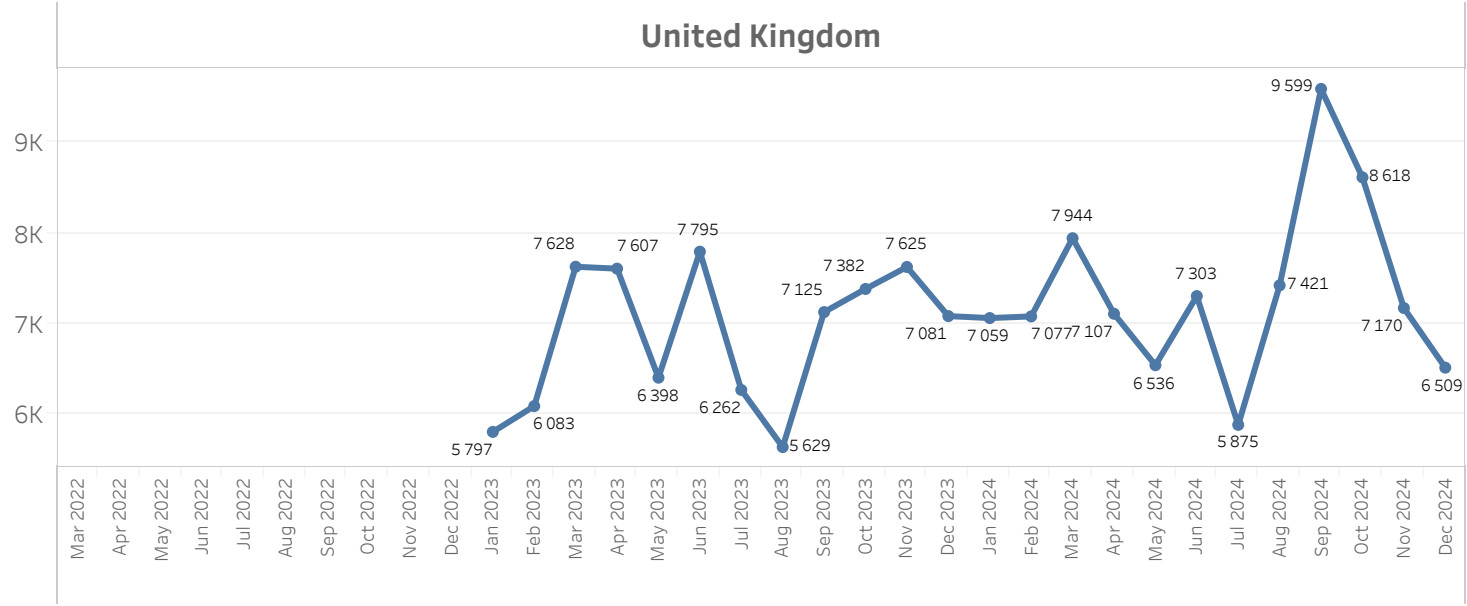
Average Monthly Imports Proxy Price, US \$ per 1 ton



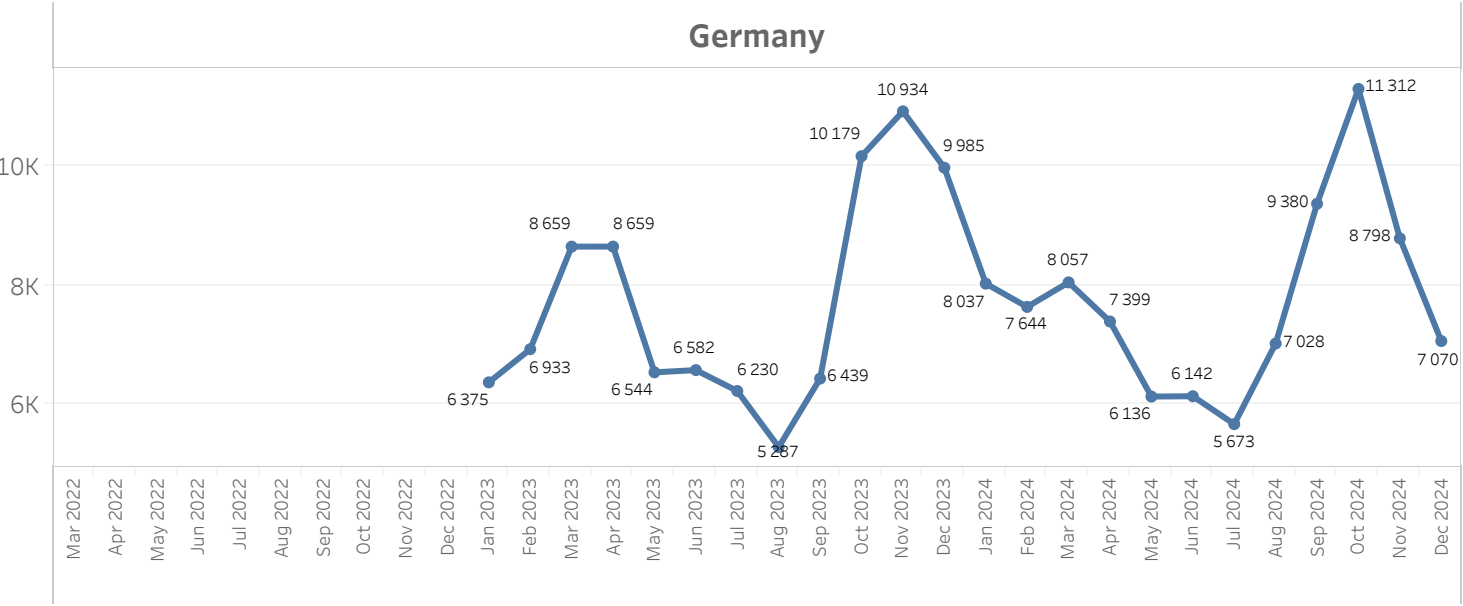
Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



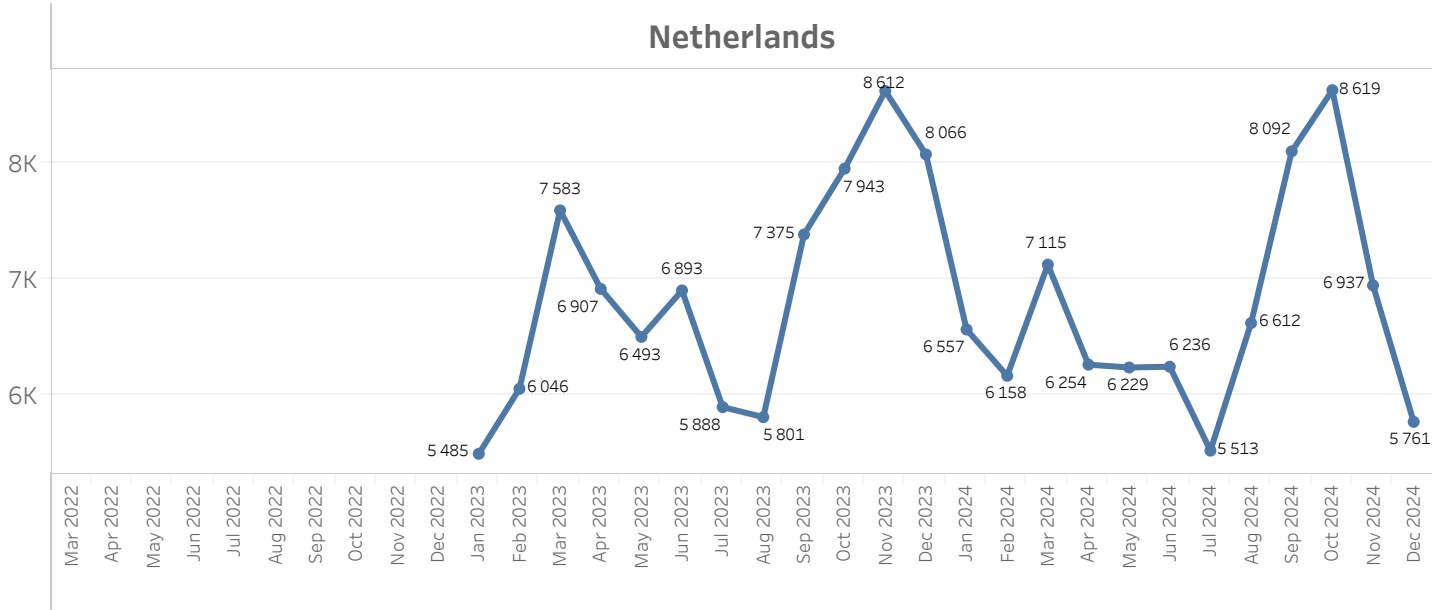
Average Monthly Imports Proxy Price, US \$ per 1 ton



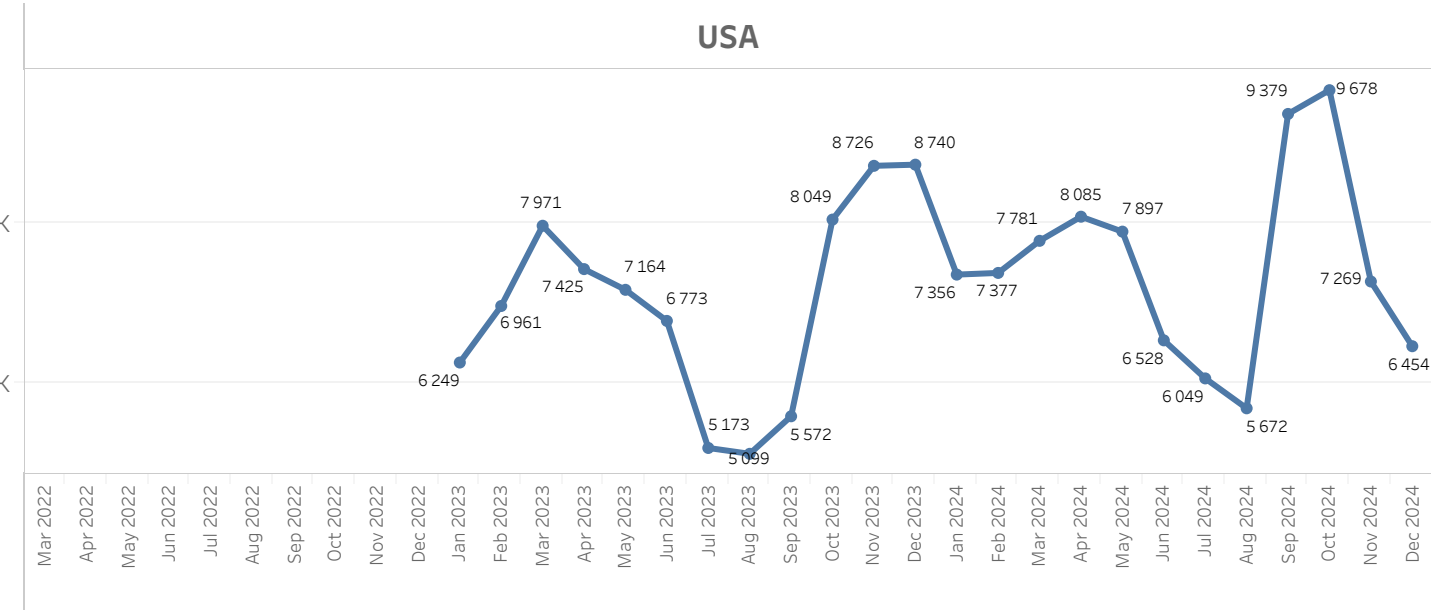
Average Imports Proxy Prices Trends: Country-Specific Monthly Data

These pages provide detailed insights into the recent dynamics of average imports proxy prices calculated for each of the countries analyzed in the Report in the most recent 24-months period.

Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



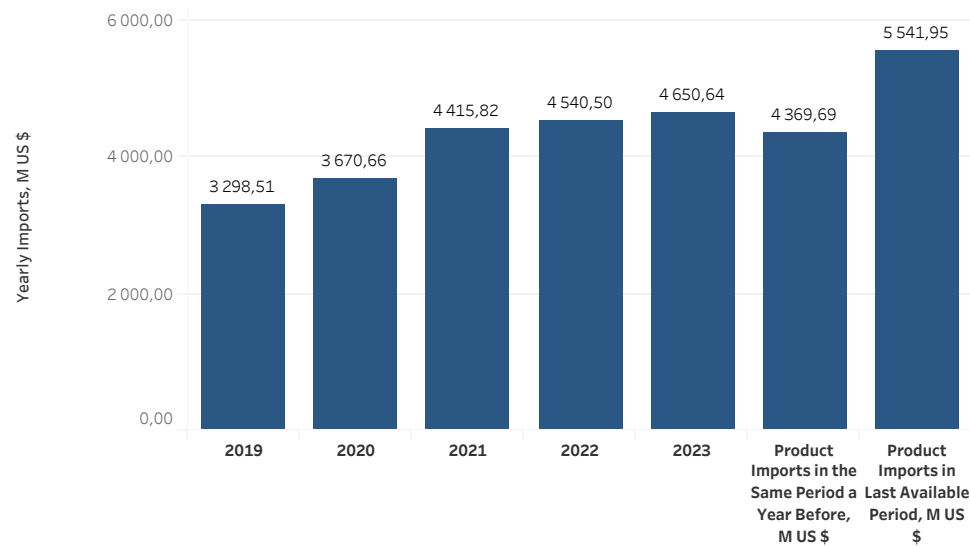
5

COMPETITION AND SUPPLIERS

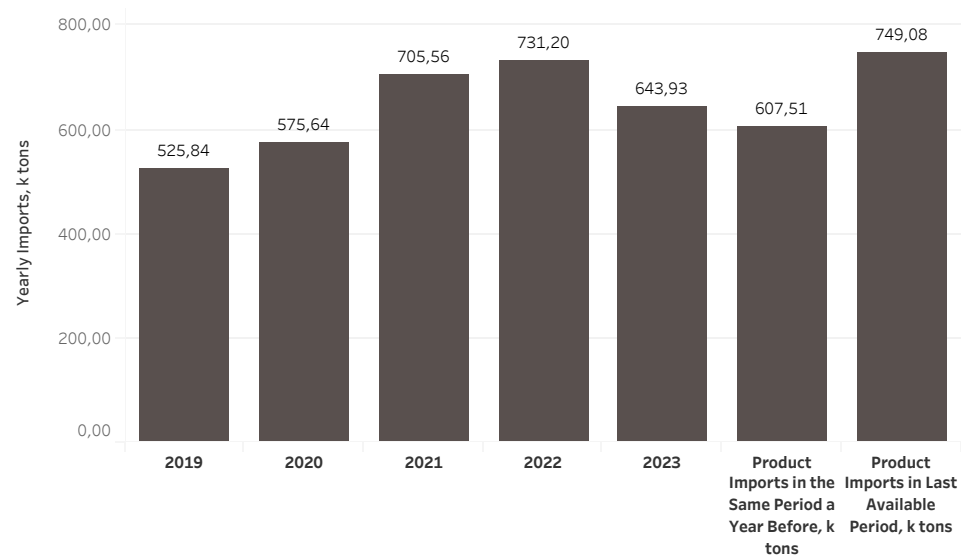
Total Yearly Data on Imports by the Countries Analyzed

This page provides detailed insights into the yearly dynamics of cumulative imports reported by each of the Countries Analyzed in the Report. The first two graphs illustrate the total yearly import values (expressed in M US \$ and in k tons respectively) over the most recent 5 full calendar years plus the most recent available period (the sum of imports reported by each of the Country Analyzed in the Last Available Period). The third graph illustrates the calculated average imports prices over the same period. Additionally, the graphs below illustrate y-o-y changes of each respective indicator described above.

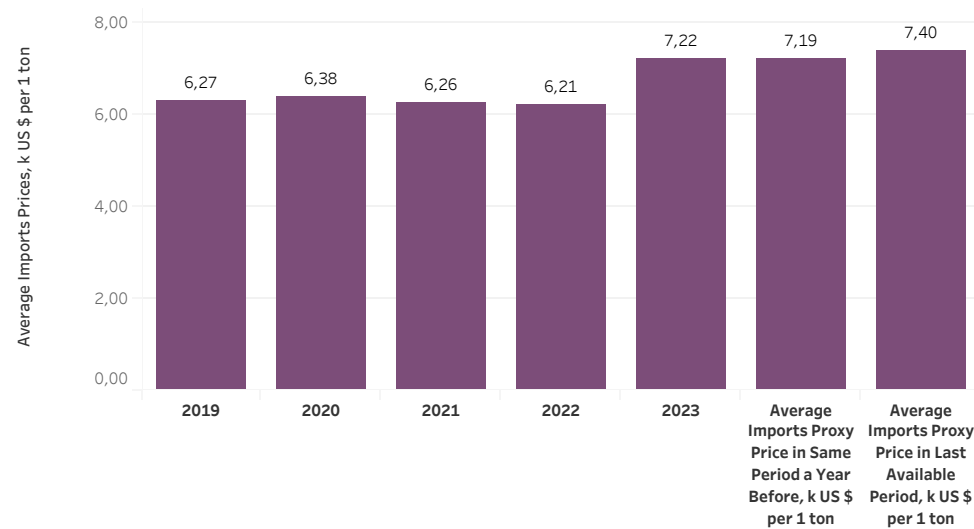
Total Yearly Imports, M US \$



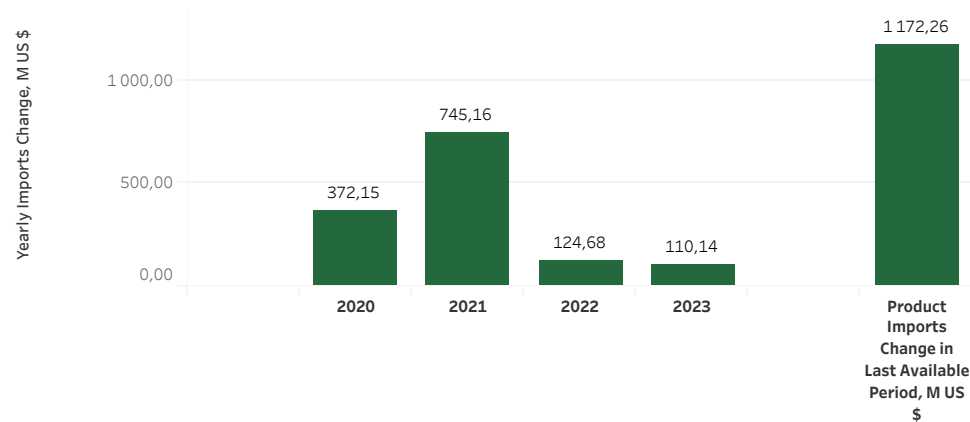
Total Yearly Imports, k tons



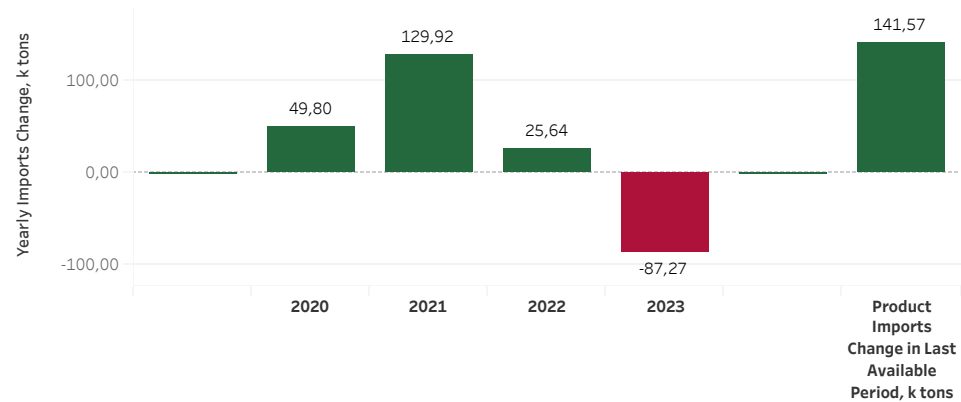
Total Average Imports Prices, k US \$ per 1 ton



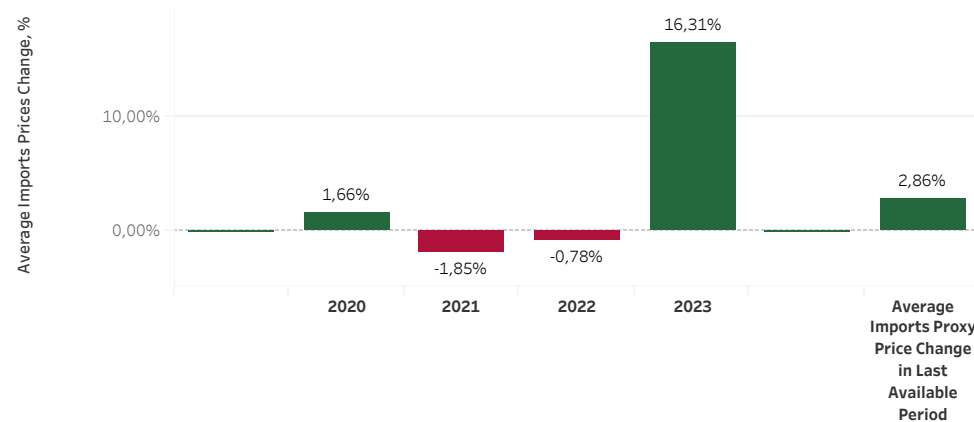
Total Yearly Imports Change, M US \$



Total Yearly Imports Change, k tons



Total Average Imports Prices Change, %



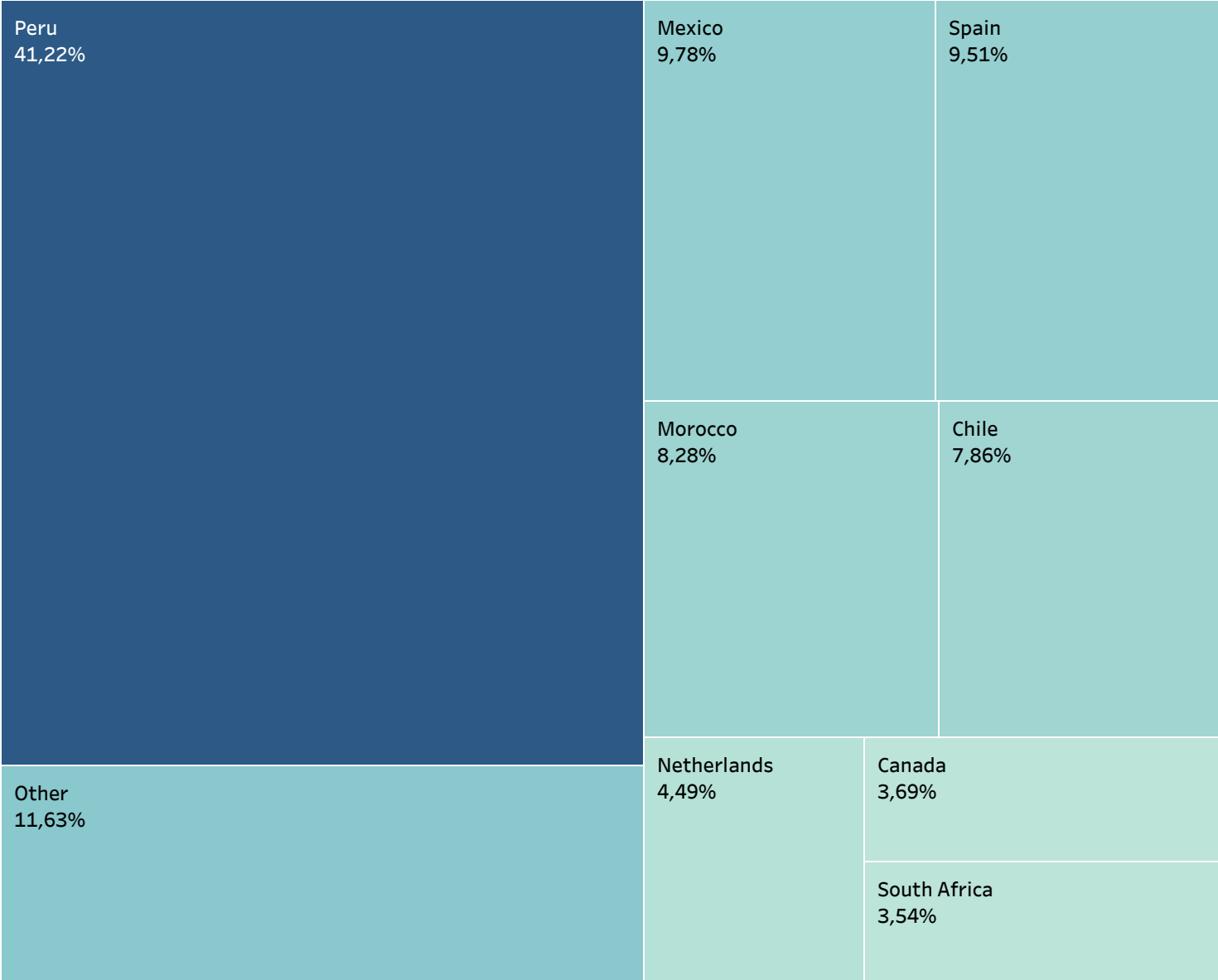
Largest Supplying Countries to the Countries Analyzed in the Last Reported Full Calendar Year: US \$

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on data from the most recent full calendar year reported by the countries analyzed. The table lists all supplying countries, along with the total exports value (expressed in US \$) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 30 Supplying Countries to the Countries Analyzed in the Last Full Calendar Year Reported

Supplying Country	Last Full Calendar Year Reported	Supplies of the Good Analyzed to the Countries Analyzed in the Last Full Calendar Year, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Last Full Calendar Year, %
Total		5 648,00	
Peru	2023	2 327,88	41,22%
Mexico	2023	552,14	9,78%
Spain	2023	537,37	9,51%
Morocco	2023	467,46	8,28%
Chile	2023	444,14	7,86%
Netherlands	2023	253,74	4,49%
Canada	2023	208,16	3,69%
South Africa	2023	200,09	3,54%
Poland	2023	160,23	2,84%
Germany	2023	141,49	2,51%
Portugal	2023	56,16	0,99%
Zimbabwe	2023	42,21	0,75%
Argentina	2023	36,46	0,65%
Romania	2023	26,72	0,47%
Serbia	2023	25,52	0,45%
Ukraine	2023	22,34	0,40%
Belgium	2023	20,72	0,37%
France	2023	15,96	0,28%
Italy	2023	15,00	0,27%
USA	2023	13,37	0,24%
Australia	2023	12,63	0,22%
China	2023	8,01	0,14%
Austria	2023	5,28	0,09%
Ecuador	2023	5,21	0,09%
Ireland	2023	5,15	0,09%
Switzerland	2023	3,37	0,06%
Colombia	2023	3,25	0,06%
United Kingdom	2023	2,91	0,05%
Türkiye	2023	2,79	0,05%
Lithuania	2023	2,73	0,05%

Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Calendar Year Reported, Based on Imports in US \$



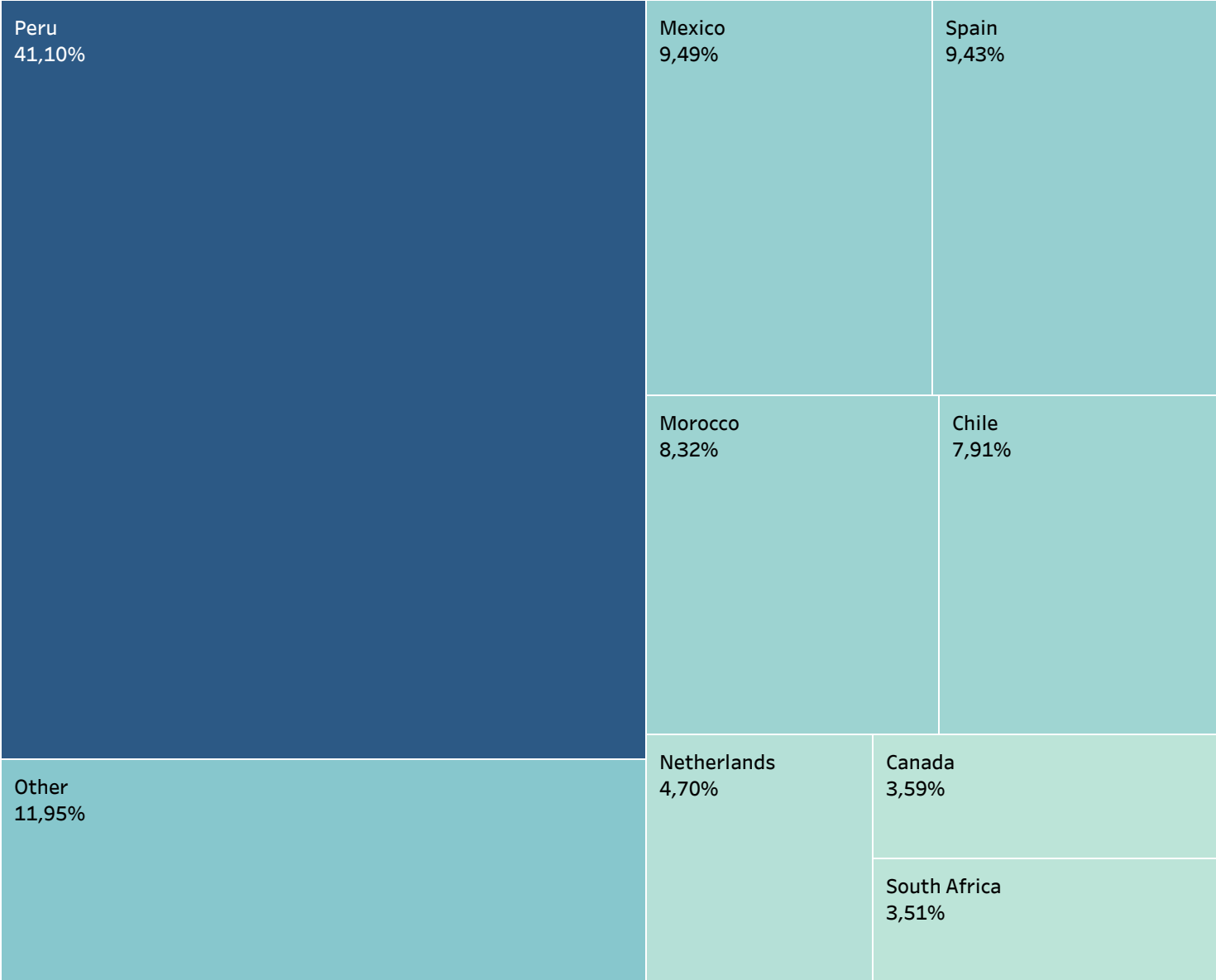
Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: US \$

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on Last Twelve Months (LTM) data reported by the countries analyzed. The table lists all supplying countries, along with the total exports value (expressed in US \$) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 30 Supplying Countries to the Countries Analyzed in the Last Twelve Months

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %
Total	5 803,43	
Peru	2 385,45	41,10%
Mexico	550,80	9,49%
Spain	547,45	9,43%
Morocco	482,59	8,32%
Chile	458,93	7,91%
Netherlands	272,82	4,70%
Canada	208,12	3,59%
South Africa	203,57	3,51%
Poland	163,81	2,82%
Germany	149,43	2,57%
Portugal	55,04	0,95%
Zimbabwe	43,98	0,76%
Argentina	36,22	0,62%
Romania	29,91	0,52%
Ukraine	26,87	0,46%
Serbia	25,10	0,43%
Belgium	23,17	0,40%
France	16,01	0,28%
Italy	15,86	0,27%
Australia	14,82	0,26%
USA	13,35	0,23%
China	12,66	0,22%
Austria	5,42	0,09%
Ecuador	5,19	0,09%
Ireland	5,06	0,09%
Aruba	4,38	0,08%
Switzerland	3,37	0,06%
Colombia	3,23	0,06%
United Kingdom	3,18	0,05%
Lithuania	2,73	0,05%

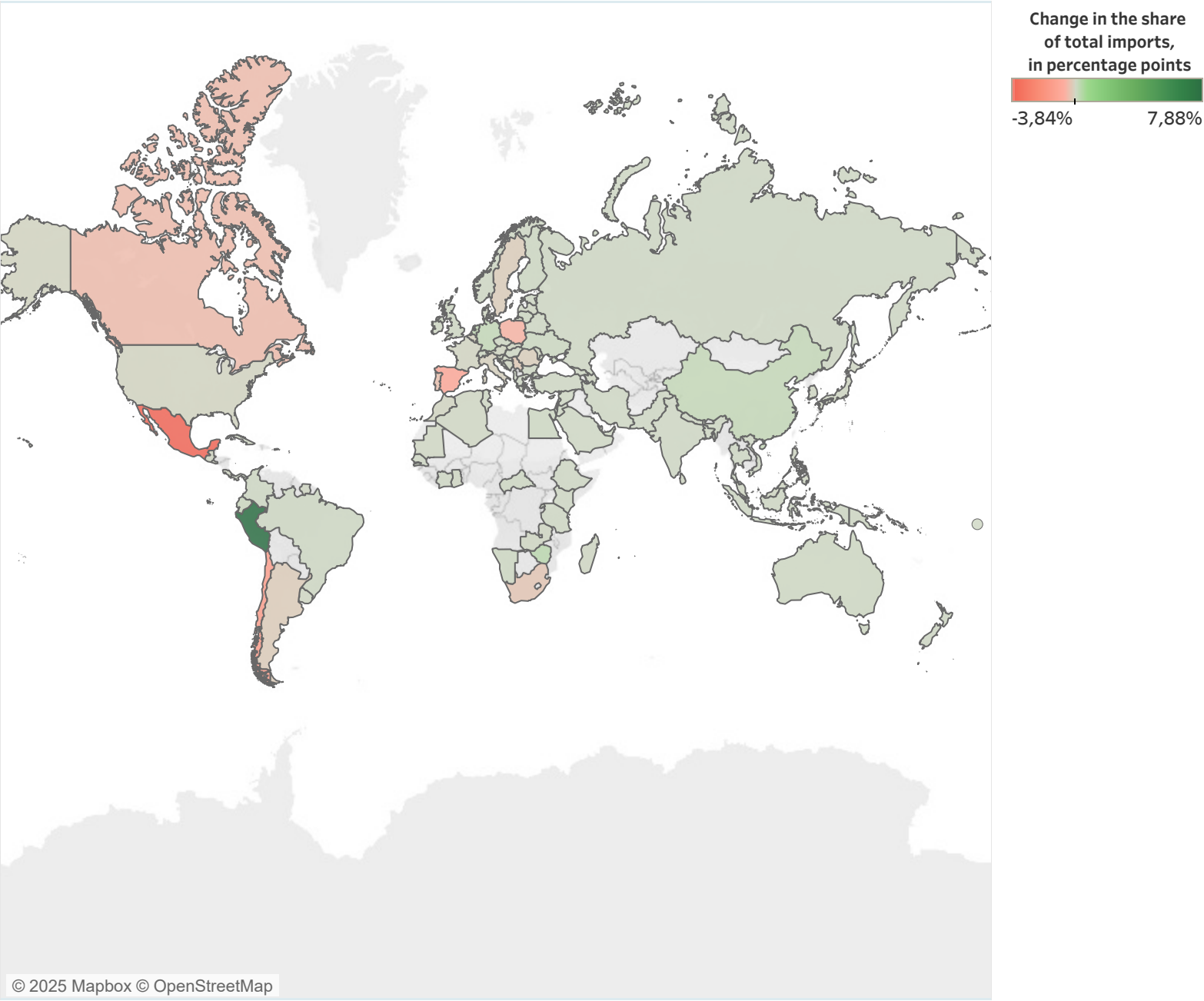
Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, Based on Imports in US \$



Largest Supplying Countries to the Countries Analyzed: Competition Shifts in the Last Twelve Months (US \$)

This section provides an illustration of competitive shifts in the markets of the Countries Analyzed, focusing on changes in the mix of Supplying Countries during the Last Twelve Months (LTM) period. The accompanying table lists all the Supplying Countries, along with the total import value (in US\$) reported by all the Countries Analyzed, as well as the respective shares of total imports for each Supplying Country in both the LTM and the 12 months preceding the LTM. Additionally, a map visually represents these shifts in the shares of the Supplying Countries, with shades of green indicating countries with increasing shares and shades of red representing those with declining shares.

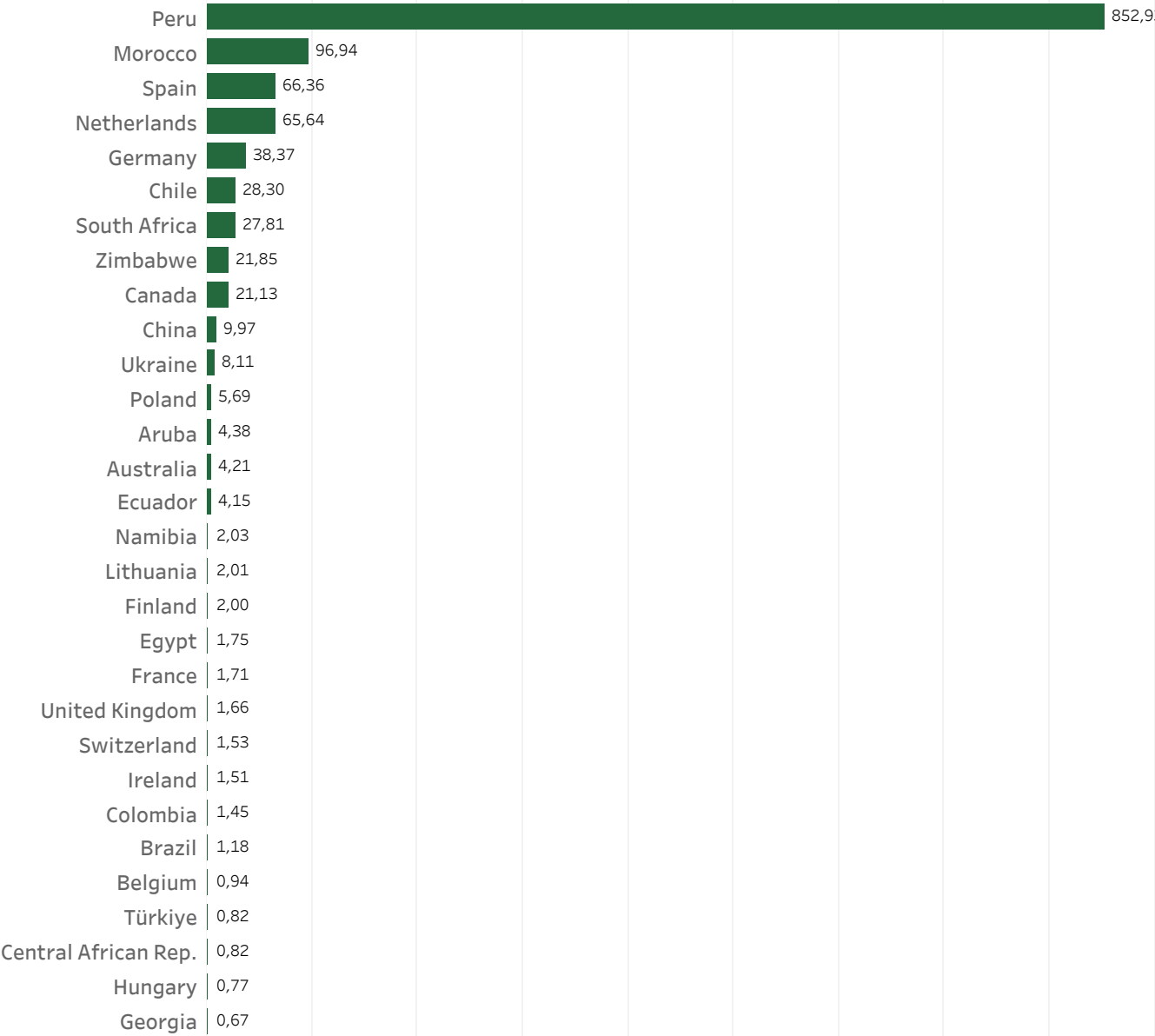
Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Total	5 803,43		
Peru	2 385,45	41,10%	33,22%
Mexico	550,80	9,49%	13,33%
Spain	547,45	9,43%	10,43%
Morocco	482,59	8,32%	8,36%
Chile	458,93	7,91%	9,33%
Netherlands	272,82	4,70%	4,49%
Canada	208,12	3,59%	4,05%
South Africa	203,57	3,51%	3,81%
Poland	163,81	2,82%	3,43%
Germany	149,43	2,57%	2,41%
Portugal	55,04	0,95%	1,35%
Zimbabwe	43,98	0,76%	0,48%
Argentina	36,22	0,62%	0,82%
Romania	29,91	0,52%	0,67%
Ukraine	26,87	0,46%	0,41%
Serbia	25,10	0,43%	0,68%
Belgium	23,17	0,40%	0,48%
France	16,01	0,28%	0,31%
Italy	15,86	0,27%	0,38%
Australia	14,82	0,26%	0,23%
USA	13,35	0,23%	0,28%
China	12,66	0,22%	0,06%
Austria	5,42	0,09%	0,12%
Ecuador	5,19	0,09%	0,02%
Ireland	5,06	0,09%	0,08%
Aruba	4,38	0,08%	0,00%
Switzerland	3,37	0,06%	0,04%
Colombia	3,23	0,06%	0,04%
United Kingdom	3,18	0,05%	0,03%
Lithuania	2,73	0,05%	0,02%



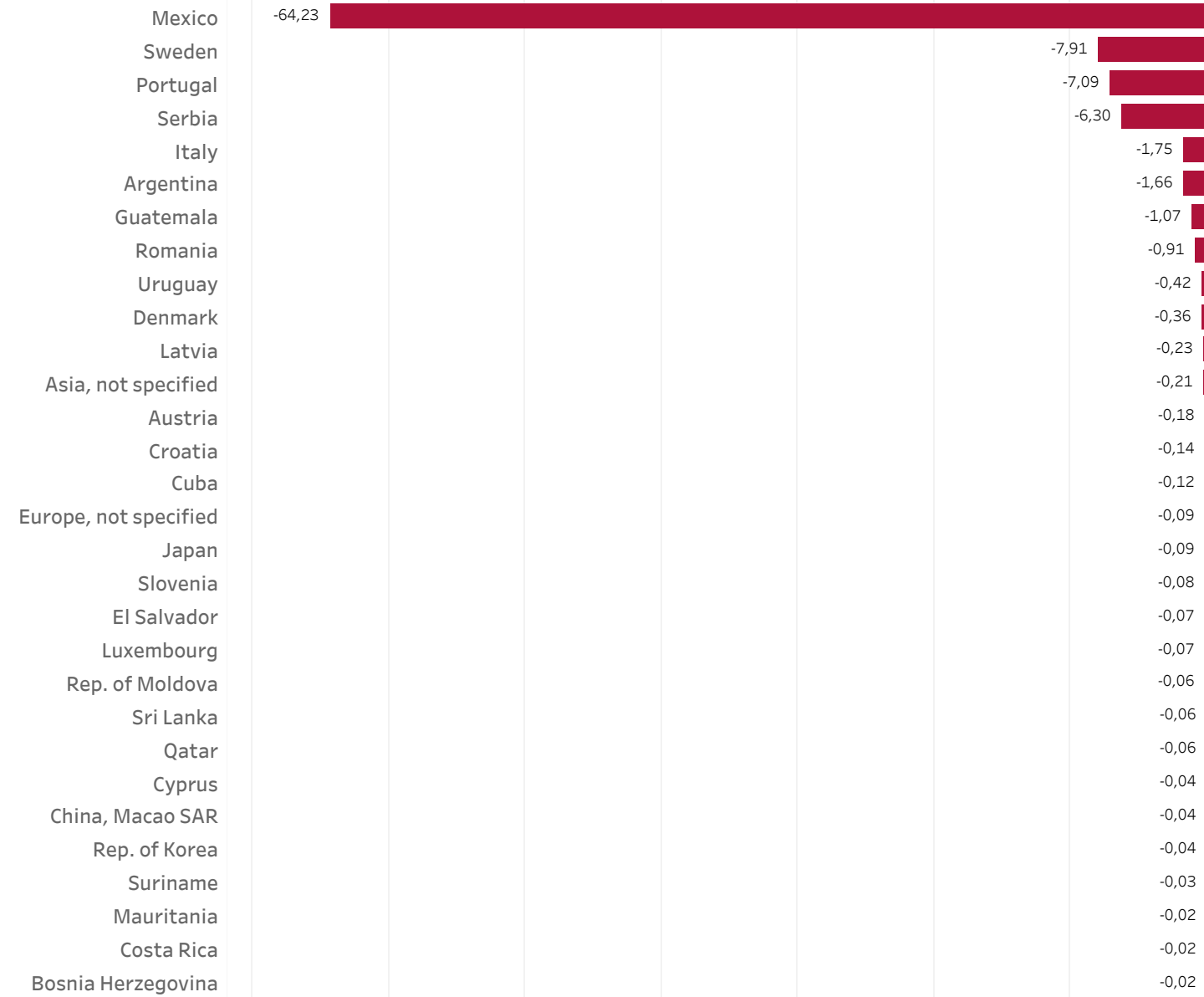
Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Value (US \$)

This section examines the value of supplies (in US \$) from by each supplying country to the countries analyzed over the Last Twelve Months (LTM) period, as reported by the countries analyzed, and compares it to the value reported for the corresponding period 12 months before LTM. The supplying countries are classified into two categories: those that increased their supplies in absolute terms and those that decreased their supplies. These countries are then ranked based on the net absolute change in supplies, from the highest increase (or decrease) to the lowest.

Top 30 Supplying Countries with an Absolute Growth of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$



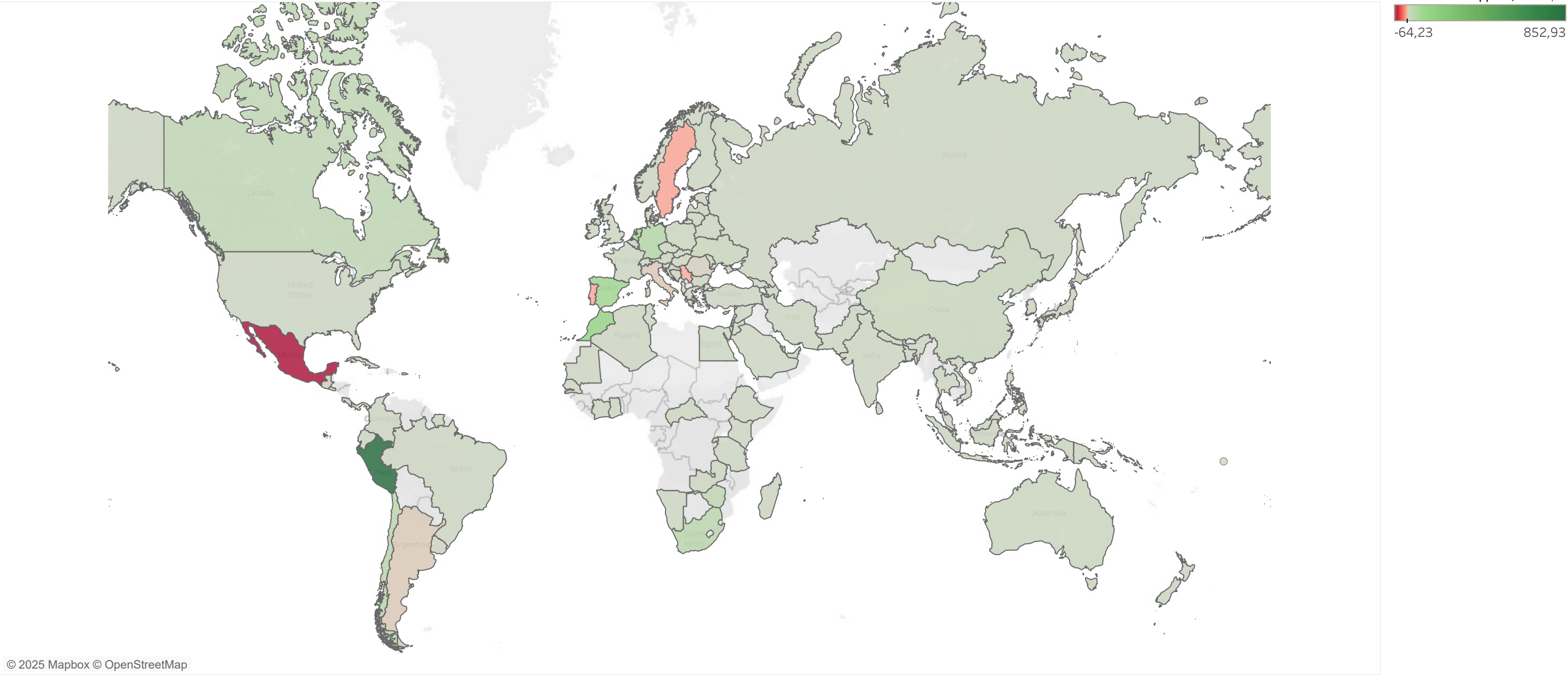
Top 30 Supplying Countries with an Absolute Decline of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$



Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Value (US \$)

The map in this section visualizes the supplies value absolute change for each of the identified supplying country to the countries analyzed over LTM, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.

Absolute Growth (Green) or Decline (Red) of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
USA	Peru	59,54%	47,23%
	Mexico	21,91%	30,67%
	Chile	9,11%	11,64%
	Canada	8,52%	9,54%
	Others	0,92%	0,92%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Netherlands	Peru	48,37%	40,59%
	Spain	13,21%	13,82%
	Chile	12,21%	14,62%
	South Africa	6,81%	10,01%
	Others	5,05%	6,23%
	Germany	4,67%	4,31%
	Poland	2,71%	2,69%
	Morocco	1,96%	1,06%
	Zimbabwe	1,83%	0,92%
	Portugal	1,67%	2,98%
	Belgium	1,53%	2,76%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Germany	Peru	34,02%	24,74%
	Spain	21,57%	22,97%
	Morocco	15,81%	15,16%
	Poland	6,62%	12,41%
	Chile	6,47%	6,23%
	Others	5,94%	6,68%
	Netherlands	4,86%	3,73%
	South Africa	3,02%	4,22%
	Romania	1,70%	3,87%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
United Kingdom	Peru	25,18%	22,22%
	Morocco	20,69%	19,96%
	South Africa	16,33%	15,54%
	Spain	11,29%	14,38%
	Chile	8,83%	10,03%
	Poland	7,30%	7,00%
	Others	6,42%	6,37%
	Portugal	2,22%	2,89%
	Romania	1,75%	1,60%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Spain	Morocco	67,71%	75,01%
	Peru	9,04%	9,38%
	Others	7,28%	5,50%
	Portugal	5,14%	5,35%
	Netherlands	5,09%	1,99%
	South Africa	3,63%	2,16%
	Chile	2,11%	0,61%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Poland	Spain	26,29%	27,23%
	Germany	22,70%	20,18%
	Netherlands	16,19%	20,68%
	Peru	10,25%	8,23%
	Others	7,30%	5,36%
	Chile	6,01%	4,52%
	Ukraine	4,52%	3,30%
	Morocco	4,46%	6,75%
	Serbia	2,29%	3,75%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
China Hong Kong SAR	Peru	61,88%	59,29%
	Chile	10,49%	9,83%
	Zimbabwe	6,27%	7,32%
	Morocco	5,74%	6,29%
	South Africa	5,48%	5,36%
	Australia	5,04%	5,50%
	China	2,64%	0,76%
	Others	2,46%	5,66%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Italy	Spain	39,24%	38,50%
	Netherlands	25,66%	27,08%
	Germany	13,01%	10,75%
	France	10,26%	9,38%
	Poland	8,33%	9,27%
	Others	3,50%	5,02%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
France	Spain	37,50%	48,35%
	Morocco	27,50%	17,33%
	Netherlands	18,70%	13,38%
	Portugal	6,49%	7,57%
	Others	3,78%	5,27%
	Germany	3,60%	6,30%
	Belgium	2,43%	1,80%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Belgium	Netherlands	71,85%	60,28%
	Spain	13,00%	19,03%
	Germany	10,90%	11,18%
	Others	2,46%	7,89%
	Portugal	1,79%	1,61%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Switzerland	Spain	38,76%	42,75%
	Peru	20,16%	16,43%
	Netherlands	11,20%	12,87%
	Others	8,06%	8,26%
	Italy	5,22%	4,02%
	South Africa	4,54%	3,84%
	Poland	4,49%	5,04%
	Chile	3,81%	3,58%
	Morocco	3,76%	3,21%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Norway	Morocco	42,32%	36,63%
	Peru	23,05%	23,08%
	Poland	15,02%	14,65%
	Spain	7,25%	11,18%
	Others	4,75%	8,77%
	Portugal	3,06%	3,92%
	Zimbabwe	2,99%	0,30%
	South Africa	1,56%	1,47%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Czechia	Spain	28,51%	30,90%
	Peru	20,18%	17,90%
	Germany	15,33%	9,05%
	Poland	11,33%	11,48%
	Netherlands	9,19%	6,08%
	Others	7,72%	8,75%
	Morocco	5,31%	9,62%
	Chile	2,43%	6,22%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Singapore	South Africa	24,37%	24,32%
	Australia	13,44%	10,06%
	Morocco	11,97%	16,11%
	China	10,58%	3,48%
	Peru	8,58%	5,94%
	Zimbabwe	7,93%	7,75%
	USA	5,12%	6,29%
	Chile	4,63%	6,05%
	Spain	4,23%	8,22%
	Mexico	3,33%	4,45%
	Others	3,08%	5,09%
	Netherlands	2,76%	2,24%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Denmark	Netherlands	59,33%	64,87%
	Poland	17,71%	14,87%
	Spain	9,94%	8,66%
	Germany	7,70%	8,99%
	Belgium	4,87%	2,06%
	Others	0,45%	0,55%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Romania	Germany	47,79%	37,24%
	Netherlands	29,59%	37,77%
	Spain	8,06%	10,50%
	Poland	6,15%	5,40%
	Italy	5,92%	4,48%
	Others	2,50%	4,62%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Japan	Mexico	59,75%	49,76%
	USA	21,26%	23,42%
	Chile	14,74%	25,02%
	Canada	2,56%	1,63%
	Others	1,68%	0,16%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Sweden	Poland	25,34%	29,23%
	Netherlands	23,37%	25,61%
	Spain	19,09%	18,63%
	Germany	14,55%	21,06%
	Finland	8,16%	0,01%
	Belgium	7,39%	3,00%
	Portugal	1,74%	2,13%
	Others	0,36%	0,34%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Slovakia	Spain	29,86%	35,27%
	Aruba	22,00%	0,00%
	Peru	13,73%	26,60%
	Poland	12,68%	10,09%
	Others	7,48%	15,40%
	Morocco	5,18%	2,74%
	Chile	4,23%	8,52%
	Albania	3,14%	0,00%
	Argentina	1,70%	1,38%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Israel	Peru	34,41%	9,97%
	Spain	31,24%	35,58%
	Chile	21,21%	36,32%
	Argentina	7,95%	13,41%
	Poland	4,98%	2,52%
	Others	0,21%	2,20%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Malaysia	South Africa	27,89%	34,86%
	China	19,88%	4,09%
	Morocco	15,42%	12,26%
	Zimbabwe	9,46%	18,64%
	Peru	8,47%	8,19%
	Spain	4,71%	8,26%
	Others	3,50%	3,64%
	USA	2,72%	2,06%
	Australia	2,39%	4,01%
	Netherlands	2,05%	0,01%
	Chile	1,99%	2,89%
	Argentina	1,54%	1,10%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Latvia	Poland	51,34%	37,94%
	Netherlands	25,05%	26,94%
	Germany	7,85%	9,90%
	Belgium	6,72%	6,35%
	Estonia	4,25%	2,68%
	Spain	3,66%	4,42%
	Others	1,13%	11,76%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Hungary	Spain	55,36%	42,37%
	Germany	16,21%	28,09%
	Romania	8,40%	8,51%
	Netherlands	8,10%	3,64%
	Austria	7,10%	11,40%
	Poland	2,50%	2,23%
	Others	2,33%	3,76%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Finland	Poland	31,35%	37,65%
	Spain	23,20%	12,76%
	Netherlands	16,49%	40,89%
	South Africa	10,89%	0,15%
	Germany	7,03%	0,01%
	Others	5,14%	5,53%
	Peru	4,10%	1,48%
	Belgium	1,79%	1,53%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Portugal	Spain	53,33%	57,55%
	Netherlands	41,92%	30,86%
	Others	4,75%	11,59%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Brazil	Peru	66,67%	58,05%
	Chile	20,12%	22,65%
	Argentina	8,11%	10,71%
	Spain	3,11%	3,42%
	Uruguay	1,98%	5,17%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Estonia	Morocco	25,58%	1,62%
	Peru	24,71%	17,61%
	Spain	22,86%	15,45%
	Others	7,36%	53,56%
	Poland	5,47%	4,67%
	Latvia	5,15%	1,10%
	Chile	3,83%	4,00%
	Europe, not specified	2,89%	0,32%
	Belgium	2,15%	1,68%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Slovenia	Spain	30,14%	36,25%
	Peru	26,84%	13,38%
	Austria	14,13%	17,00%
	Germany	11,27%	9,78%
	Poland	5,52%	1,47%
	Chile	3,70%	1,79%
	Others	3,54%	6,28%
	Croatia	2,79%	6,29%
	Italy	2,07%	7,74%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Saudi Arabia	Netherlands	74,80%	73,00%
	Thailand	15,16%	14,44%
	Others	6,91%	8,64%
	South Africa	3,13%	3,92%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Greece	Netherlands	90,43%	78,43%
	Spain	5,53%	13,31%
	Others	4,04%	8,26%

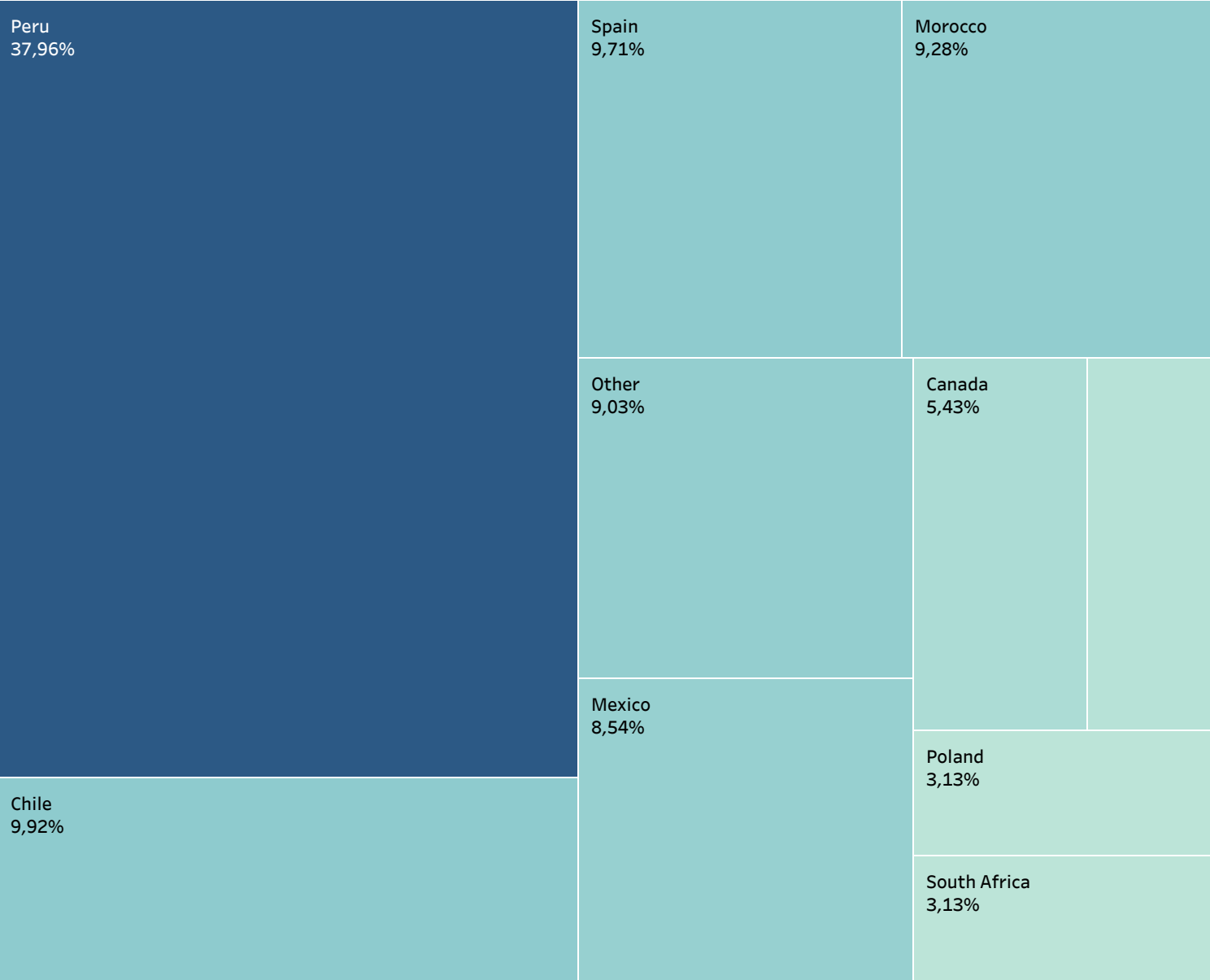
Largest Supplying Countries to the Countries Analyzed in the Last Reported Full Calendar Year: tons

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on data from the most recent full calendar year reported by the countries analyzed. The table lists all supplying countries, along with the total exports volume (expressed in tons) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 30 Supplying Countries to the Countries Analyzed in the Last Full Calendar Year Reported

Supplying Country	Last Full Calendar Year Reported	Supplies of the Good Analyzed to the Countries Analyzed in the last Full Calendar Year, tons	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Last Full Calendar Year, %
Total		763 787,21	
Peru	2023	289 946,36	37,96%
Chile	2023	75 799,15	9,92%
Spain	2023	74 164,35	9,71%
Morocco	2023	70 845,09	9,28%
Mexico	2023	65 235,90	8,54%
Canada	2023	41 511,56	5,43%
Netherlands	2023	29 470,93	3,86%
Poland	2023	23 913,26	3,13%
South Africa	2023	23 908,43	3,13%
Germany	2023	17 106,39	2,24%
Portugal	2023	8 908,62	1,17%
Zimbabwe	2023	5 337,54	0,70%
Argentina	2023	5 007,49	0,66%
Romania	2023	4 577,94	0,60%
Serbia	2023	4 330,22	0,57%
Ukraine	2023	4 148,72	0,54%
Belgium	2023	2 828,94	0,37%
France	2023	2 375,74	0,31%
Italy	2023	2 030,90	0,27%
USA	2023	1 722,22	0,23%
China	2023	1 153,05	0,15%
Australia	2023	931,87	0,12%
Austria	2023	704,75	0,09%
Ecuador	2023	667,31	0,09%
Colombia	2023	558,62	0,07%
United Kingdom	2023	444,88	0,06%
Lithuania	2023	413,26	0,05%
Ireland	2023	401,62	0,05%
Switzerland	2023	397,27	0,05%
Türkiye	2023	374,96	0,05%

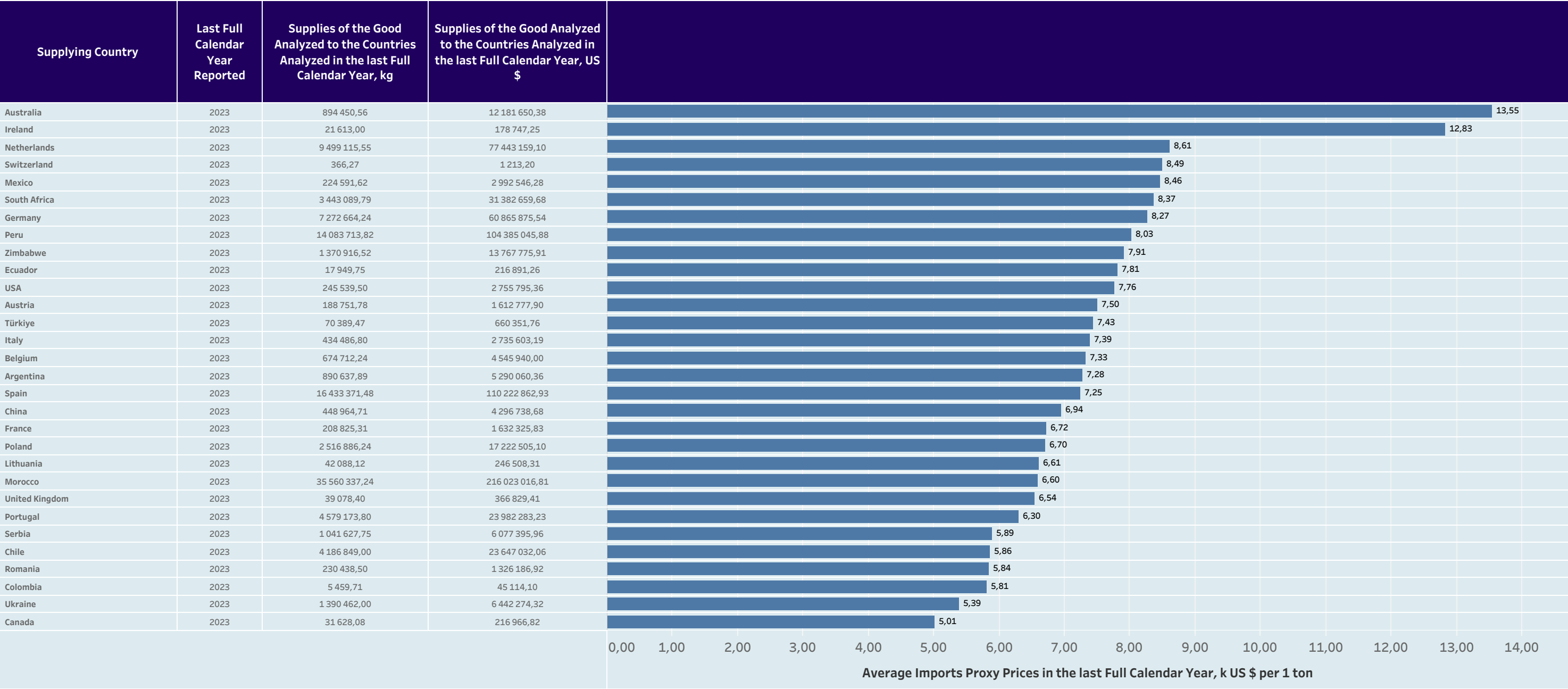
Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Calendar Year Reported, Based on Imports in tons



Largest Supplying Countries to the Countries Analyzed in the Last Reported Full Calendar Year: Average Imports Proxy Prices

This section presents the calculated average proxy prices of each supplying country, based on the total imports values (expressed in US \$) and imports volumes (expressed in tons) reported by the countries analyzed in the last full calendar year reported.

Top 30 Supplying Countries to the Countries Analyzed in the Last Full Calendar Year Reported



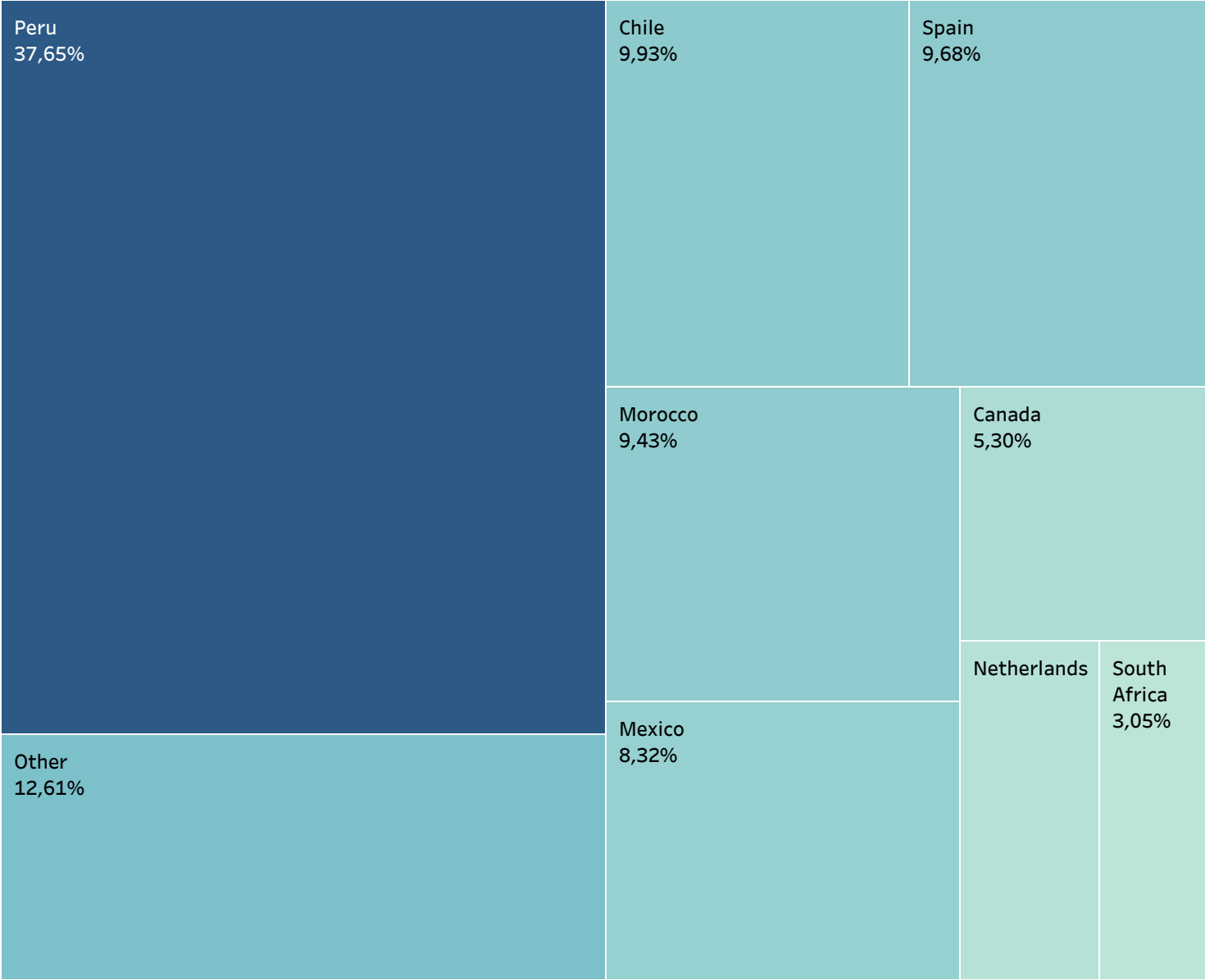
Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: tons

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on Last Twelve Months (LTM) data reported by the countries analyzed. The table lists all supplying countries, along with the total exports volume (expressed in tons) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 30 Supplying Countries to the Countries Analyzed in the Last Twelve Months

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, tons	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %
Total	782 777,51	
Peru	294 722,22	37,65%
Chile	77 709,20	9,93%
Spain	75 792,07	9,68%
Morocco	73 801,39	9,43%
Mexico	65 133,58	8,32%
Canada	41 496,41	5,30%
Netherlands	31 518,28	4,03%
Poland	24 476,15	3,13%
South Africa	23 904,16	3,05%
Germany	18 131,91	2,32%
Portugal	9 048,06	1,16%
Zimbabwe	5 252,94	0,67%
Romania	5 248,75	0,67%
Argentina	5 006,69	0,64%
Ukraine	4 985,50	0,64%
Serbia	4 314,10	0,55%
Belgium	3 272,28	0,42%
France	2 365,40	0,30%
Italy	2 249,31	0,29%
USA	1 728,78	0,22%
China	1 442,25	0,18%
Australia	942,95	0,12%
Austria	752,50	0,10%
Ecuador	667,34	0,09%
Colombia	556,39	0,07%
Aruba	485,15	0,06%
United Kingdom	466,59	0,06%
Ireland	424,02	0,05%
Lithuania	411,07	0,05%
Switzerland	397,27	0,05%

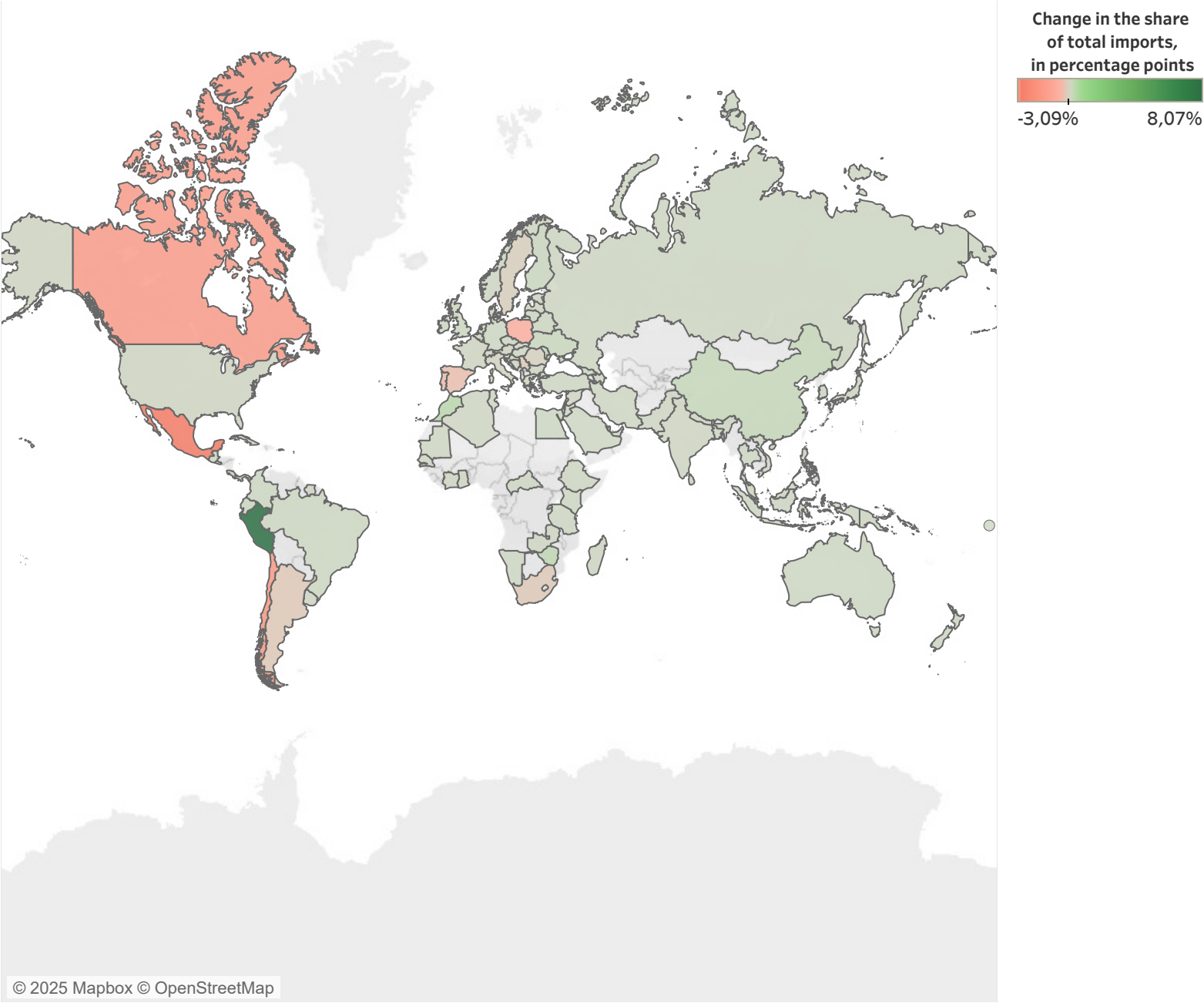
Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, Based on Imports in tons



Largest Supplying Countries to the Countries Analyzed: Competition Shifts in the Last Twelve Months (tons)

This section provides an illustration of competitive shifts in the markets of the Countries Analyzed, focusing on changes in the mix of Supplying Countries during the Last Twelve Months (LTM) period. The accompanying table lists all Supplying Countries, along with the total import value (in tons) reported by all the Countries Analyzed, as well as the respective shares of total imports for each Supplying Country in both the LTM and the 12 months preceding the LTM. Additionally, a map visually represents these shifts in the shares of the Supplying Countries, with shades of green indicating countries with increasing shares and shades of red representing those with declining shares.

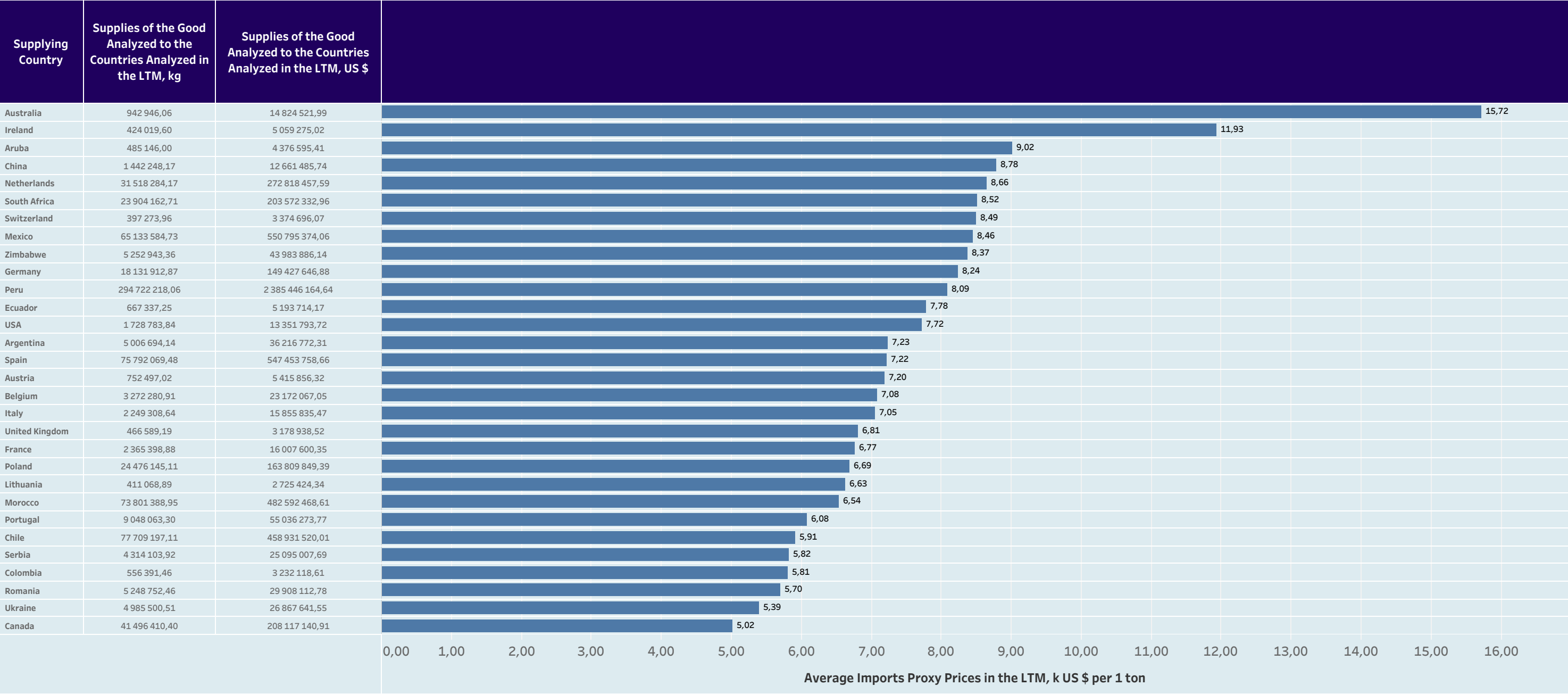
Supplying Country	Total Imports by the Countries in LTM, kg	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Total	782 777 514		
Peru	294 722 218	37,65%	29,58%
Chile	77 709 197	9,93%	11,73%
Spain	75 792 069	9,68%	10,10%
Morocco	73 801 389	9,43%	9,13%
Mexico	65 133 585	8,32%	11,41%
Canada	41 496 410	5,30%	6,91%
Netherlands	31 518 284	4,03%	4,08%
Poland	24 476 145	3,13%	3,83%
South Africa	23 904 163	3,05%	3,28%
Germany	18 131 913	2,32%	2,29%
Portugal	9 048 063	1,16%	1,61%
Zimbabwe	5 252 943	0,67%	0,45%
Romania	5 248 752	0,67%	0,76%
Argentina	5 006 694	0,64%	0,89%
Ukraine	4 985 501	0,64%	0,55%
Serbia	4 314 104	0,55%	0,80%
Belgium	3 272 281	0,42%	0,49%
France	2 365 399	0,30%	0,33%
Italy	2 249 309	0,29%	0,35%
USA	1 728 784	0,22%	0,24%
China	1 442 248	0,18%	0,04%
Australia	942 946	0,12%	0,10%
Austria	752 497	0,10%	0,12%
Ecuador	667 337	0,09%	0,02%
Colombia	556 391	0,07%	0,04%
Aruba	485 146	0,06%	0,00%
United Kingdom	466 589	0,06%	0,03%
Ireland	424 020	0,05%	0,05%
Lithuania	411 069	0,05%	0,02%
Switzerland	397 274	0,05%	0,05%



Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Average Imports Proxy Prices

This section presents the calculated average proxy prices of each supplying country, based on the total imports values (expressed in US \$) and imports volumes (expressed in tons) reported by the countries analyzed in the Last Twelve Months Period.

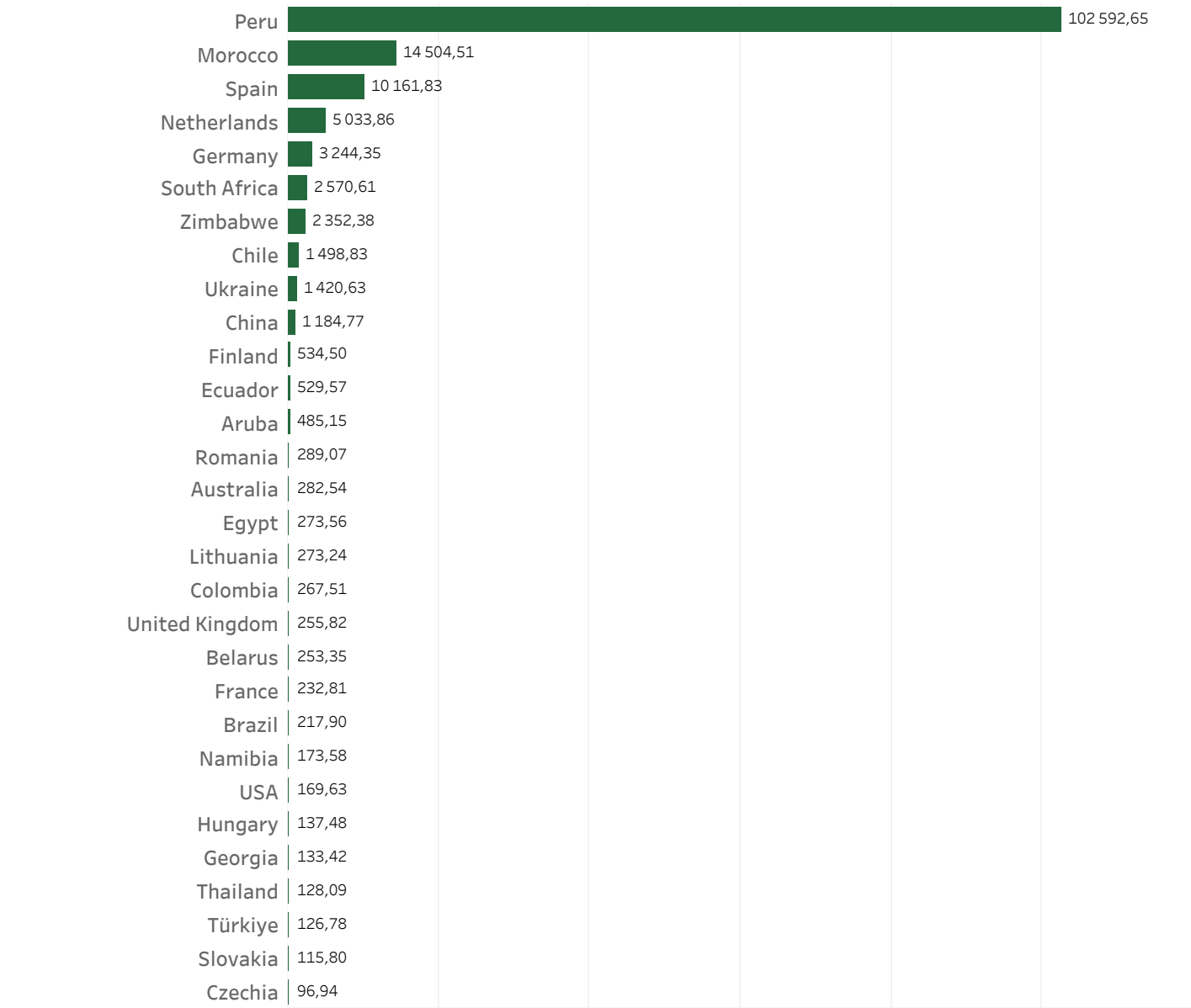
Top 30 Supplying Countries to the Countries Analyzed in the Last Twelve Months



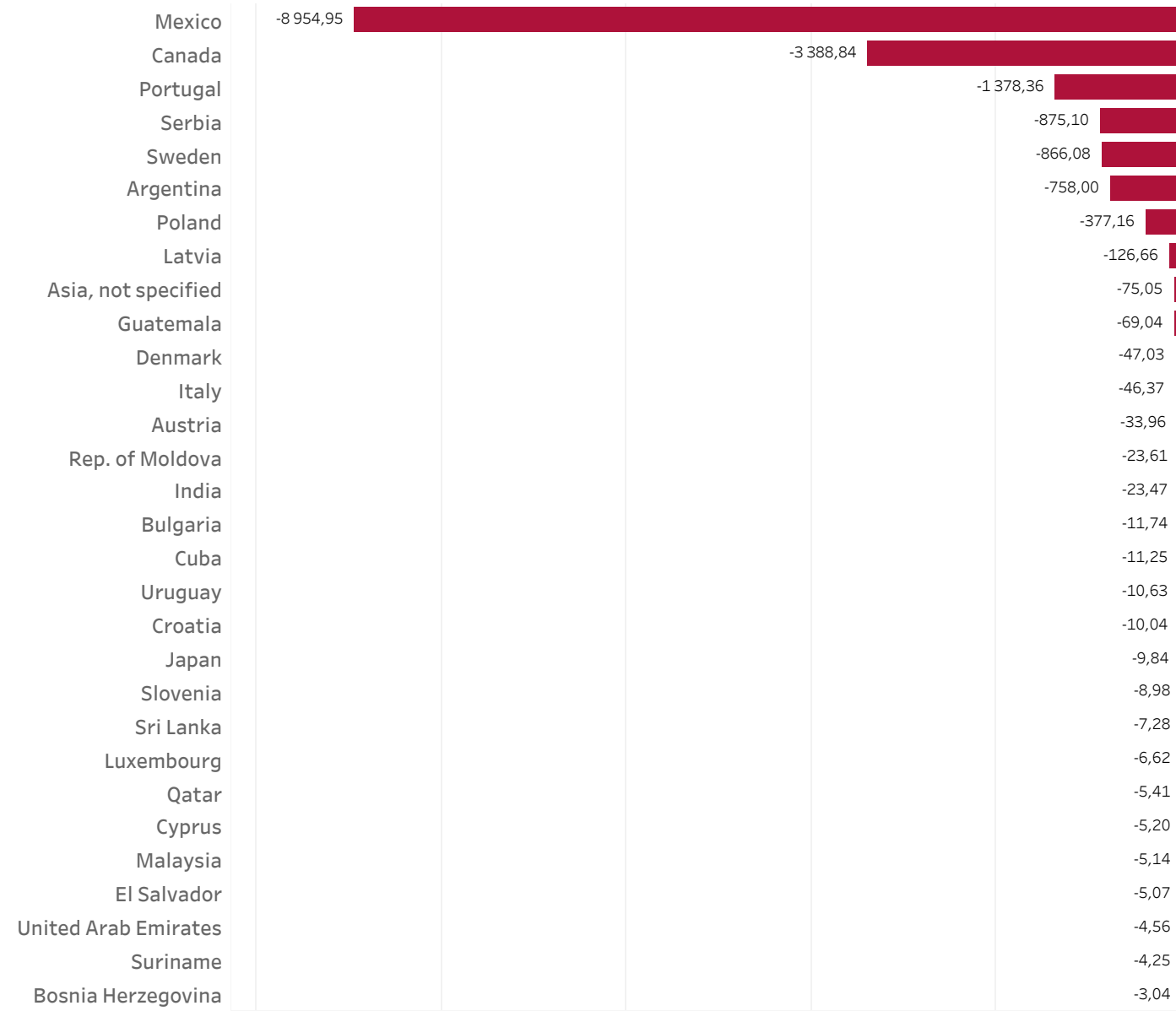
Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Volume (tons)

This section examines the volume of supplies (expressed in tons) by each supplying country to the countries analyzed over the Last Twelve Months (LTM) period, as reported by the countries analyzed, and compares it to the volume reported for the corresponding period 12 months before the LTM. The supplying countries are classified into two categories: those that increased their supplies in absolute terms and those that decreased their supplies. These countries are then ranked based on the net absolute change in supplies, from the highest increase (or decrease) to the lowest.

Top 30 Supplying Countries with an Absolute Growth of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



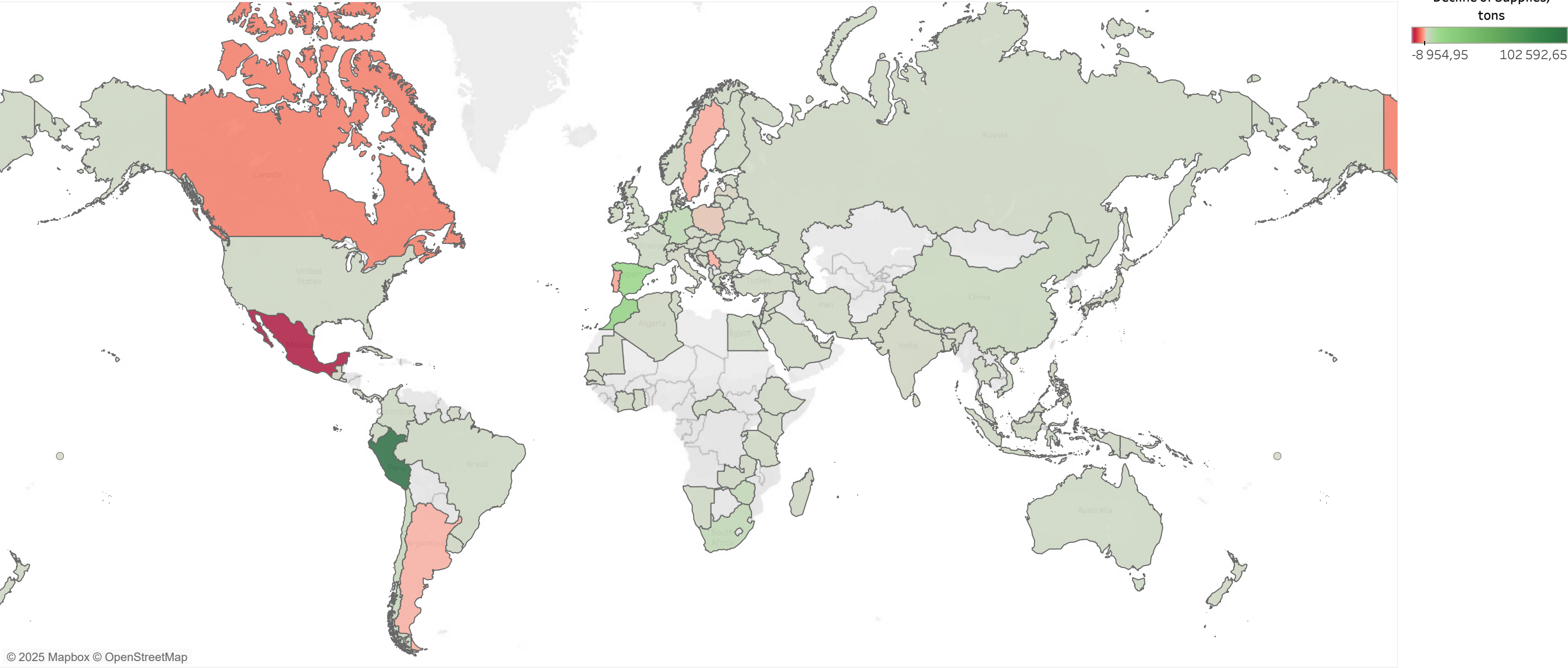
Top 30 Supplying Countries with an Absolute Decline of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Volume (tons)

The map in this section visualizes the supplies volume absolute change for each of the identified supplying country to the countries analyzed over LTM, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.

Absolute Growth (Green) or Decline (Red) of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
USA	Peru	54,35%	40,39%
	Mexico	19,87%	26,74%
	Canada	12,90%	16,47%
	Chile	11,84%	15,28%
	Others	1,04%	1,12%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Netherlands	Peru	45,43%	36,69%
	Chile	15,59%	19,05%
	Spain	12,26%	13,38%
	South Africa	6,10%	8,28%
	Others	5,63%	6,40%
	Germany	4,15%	4,18%
	Poland	3,14%	3,24%
	Morocco	2,48%	1,25%
	Zimbabwe	1,90%	1,20%
	Serbia	1,70%	3,27%
	Portugal	1,62%	3,06%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Germany	Peru	29,54%	20,02%
	Spain	22,69%	23,11%
	Morocco	17,77%	15,83%
	Poland	8,30%	16,16%
	Chile	7,13%	6,49%
	Others	5,52%	6,92%
	Netherlands	4,28%	3,83%
	Romania	2,39%	4,54%
	South Africa	2,38%	3,09%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
United Kingdom	Peru	25,09%	23,52%
	Morocco	20,80%	19,25%
	South Africa	14,13%	13,73%
	Spain	11,23%	13,01%
	Chile	10,38%	12,07%
	Poland	7,95%	7,28%
	Others	6,29%	6,57%
	Portugal	2,20%	2,75%
	Romania	1,93%	1,81%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Spain	Morocco	70,33%	71,99%
	Portugal	7,61%	7,88%
	Others	7,06%	4,90%
	Peru	6,11%	9,26%
	Netherlands	3,04%	2,40%
	South Africa	2,37%	1,66%
	Poland	1,77%	1,35%
	Chile	1,71%	0,57%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Poland	Spain	27,04%	26,66%
	Germany	19,04%	18,10%
	Netherlands	13,61%	18,63%
	Chile	8,15%	5,78%
	Peru	7,99%	9,40%
	Others	6,78%	4,85%
	Ukraine	6,56%	4,89%
	Morocco	4,38%	5,52%
	Serbia	3,01%	4,23%
	Romania	1,72%	0,32%
	Slovakia	1,71%	1,61%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
China Hong Kong SAR	Peru	67,32%	67,82%
	Chile	14,20%	12,68%
	Zimbabwe	4,10%	4,53%
	South Africa	4,01%	3,98%
	Morocco	3,83%	3,99%
	Australia	2,98%	2,47%
	Others	2,05%	3,98%
	China	1,51%	0,55%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Italy	Spain	39,81%	36,02%
	Netherlands	24,49%	25,23%
	France	11,94%	11,15%
	Germany	11,03%	9,40%
	Poland	8,21%	10,35%
	Others	2,77%	6,27%
	Romania	1,75%	1,58%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
France	Spain	41,48%	47,47%
	Morocco	29,49%	20,61%
	Netherlands	14,12%	12,11%
	Portugal	5,78%	7,52%
	Others	3,99%	5,64%
	Germany	3,23%	4,95%
	Belgium	1,91%	1,71%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Belgium	Netherlands	68,62%	59,19%
	Spain	16,97%	20,78%
	Germany	9,70%	9,51%
	Others	3,10%	8,78%
	Portugal	1,61%	1,74%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Switzerland	Spain	42,60%	46,16%
	Peru	16,83%	12,72%
	Netherlands	9,22%	10,97%
	Others	8,07%	8,43%
	Italy	6,24%	4,69%
	Poland	5,71%	6,00%
	Chile	4,00%	4,80%
	Morocco	3,70%	3,25%
	South Africa	3,63%	3,00%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Norway	Morocco	40,23%	35,46%
	Peru	23,22%	19,92%
	Poland	15,68%	16,17%
	Spain	7,99%	11,07%
	Others	5,35%	7,79%
	Portugal	3,44%	3,72%
	Zimbabwe	2,35%	0,26%
	Sweden	1,75%	5,61%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Czechia	Spain	30,92%	34,57%
	Peru	20,71%	15,92%
	Germany	14,26%	8,27%
	Poland	11,98%	12,33%
	Netherlands	7,24%	4,63%
	Morocco	5,53%	9,39%
	Others	5,22%	7,02%
	Chile	2,40%	6,89%
	Serbia	1,74%	0,97%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Singapore	South Africa	27,40%	30,69%
	China	12,14%	2,85%
	Morocco	10,49%	13,81%
	Peru	9,59%	7,16%
	Australia	8,80%	5,10%
	Zimbabwe	7,75%	7,63%
	Chile	5,93%	10,15%
	USA	5,12%	4,43%
	Spain	4,45%	8,30%
	Others	2,87%	5,30%
	Mexico	2,78%	2,78%
	Netherlands	2,67%	1,81%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Denmark	Netherlands	56,12%	59,20%
	Poland	19,25%	15,93%
	Spain	10,39%	8,97%
	Germany	8,68%	13,46%
	Belgium	5,05%	1,76%
	Others	0,52%	0,67%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Romania	Germany	43,05%	35,08%
	Netherlands	28,68%	37,60%
	Poland	10,69%	6,95%
	Spain	7,60%	8,37%
	Italy	6,56%	5,02%
	Others	3,43%	6,99%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Japan	Mexico	58,38%	50,91%
	USA	23,89%	25,33%
	Chile	14,26%	22,29%
	Canada	2,24%	1,34%
	Others	1,23%	0,12%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Sweden	Poland	22,17%	29,91%
	Netherlands	19,91%	25,78%
	Spain	18,05%	18,26%
	Finland	17,09%	0,01%
	Germany	13,42%	20,98%
	Belgium	7,04%	2,52%
	Portugal	1,65%	1,96%
	Others	0,67%	0,57%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Slovakia	Spain	30,42%	32,44%
	Aruba	17,58%	0,00%
	Poland	14,54%	11,65%
	Peru	11,36%	28,01%
	Chile	6,65%	9,17%
	Others	6,43%	11,88%
	Morocco	5,89%	3,21%
	Argentina	2,91%	1,92%
	Slovakia	2,51%	1,73%
	Albania	1,71%	0,00%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Israel	Peru	35,35%	9,94%
	Spain	30,21%	35,46%
	Chile	20,88%	36,19%
	Argentina	8,38%	13,36%
	Poland	4,97%	2,52%
	Others	0,21%	2,54%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Malaysia	China	27,13%	3,19%
	South Africa	26,99%	39,25%
	Morocco	11,75%	11,93%
	Zimbabwe	9,30%	17,31%
	Peru	7,79%	7,57%
	Others	5,13%	6,95%
	Spain	3,99%	6,81%
	USA	2,77%	3,04%
	Argentina	1,82%	0,98%
	Chile	1,70%	2,96%
	Netherlands	1,64%	0,01%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Latvia	Poland	50,28%	36,56%
	Netherlands	23,84%	25,43%
	Germany	8,27%	9,75%
	Belgium	6,26%	4,90%
	Estonia	5,08%	4,14%
	Spain	4,20%	4,05%
	Others	2,07%	15,17%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Hungary	Spain	51,22%	42,13%
	Germany	14,05%	23,45%
	Romania	10,67%	9,07%
	Netherlands	8,77%	3,23%
	Austria	6,91%	8,16%
	Poland	2,89%	2,67%
	Others	2,82%	7,09%
	Italy	2,66%	4,19%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Finland	Poland	29,58%	35,71%
	Spain	27,19%	14,11%
	Netherlands	15,29%	38,57%
	Germany	8,68%	0,01%
	South Africa	8,14%	0,14%
	Others	4,44%	3,83%
	Peru	2,73%	1,51%
	Sweden	2,29%	3,93%
	Portugal	1,66%	2,21%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Portugal	Spain	51,86%	58,68%
	Netherlands	42,38%	30,62%
	Others	5,76%	10,70%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Brazil	Peru	64,04%	55,86%
	Chile	23,48%	23,26%
	Argentina	7,46%	12,23%
	Spain	3,02%	3,85%
	Uruguay	2,00%	4,81%
Estonia	Spain	27,43%	17,13%
	Peru	21,46%	15,37%
	Morocco	19,56%	1,13%
	Latvia	7,63%	1,55%
	Poland	6,71%	6,01%
	Others	5,70%	53,12%
	Europe, not specified	4,79%	0,36%
	Chile	3,59%	3,99%
	Belgium	1,61%	1,17%
	USA	1,52%	0,19%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Slovenia	Spain	33,97%	36,28%
	Peru	22,68%	13,46%
	Austria	13,58%	15,05%
	Germany	10,85%	11,89%
	Poland	6,46%	1,27%
	Chile	3,50%	1,79%
	Others	3,40%	5,75%
	Croatia	3,01%	7,06%
	Italy	2,54%	7,43%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Saudi Arabia	Netherlands	71,39%	69,68%
	Thailand	19,65%	16,04%
	Others	6,77%	11,98%
	South Africa	2,19%	2,30%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Greece	Netherlands	91,10%	89,55%
	Spain	6,22%	5,50%
	Others	2,67%	4,95%

Most Growing and Most Declining Markets by Imports Value Change (US \$)

The subsequent sections of the report focus on specific markets (out of the countries analyzed) that have either experienced the highest growth rates in imports during the LTM period (or, for certain product markets, exhibited the slowest rates of decline), and countries that have experienced the most significant declines in imports. The initial part of the analysis is based on changes in import values, expressed in US \$. The countries falling into both categories, based on import value changes, are presented in the accompanying tables.

Fastest Growing / Slowest Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
USA	01.2024 - 12.2024	475 737 182	2 428 688 371	24,36%
Netherlands	01.2024 - 12.2024	197 807 286	802 895 725	32,69%
United Kingdom	01.2024 - 12.2024	123 523 746	523 553 512	30,88%
Germany	01.2024 - 12.2024	102 898 657	582 828 320	21,44%
China Hong Kong SAR	11.2023 - 10.2024	52 071 632	176 576 318	41,82%
Spain	09.2023 - 08.2024	38 136 374	260 717 635	17,13%
Poland	10.2023 - 09.2024	36 503 932	186 204 154	24,38%
France	03.2023 - 02.2024	32 106 391	109 066 087	41,72%
Belgium	01.2024 - 12.2024	27 815 395	97 785 604	39,75%
Italy	01.2024 - 12.2024	19 424 131	117 863 363	19,73%

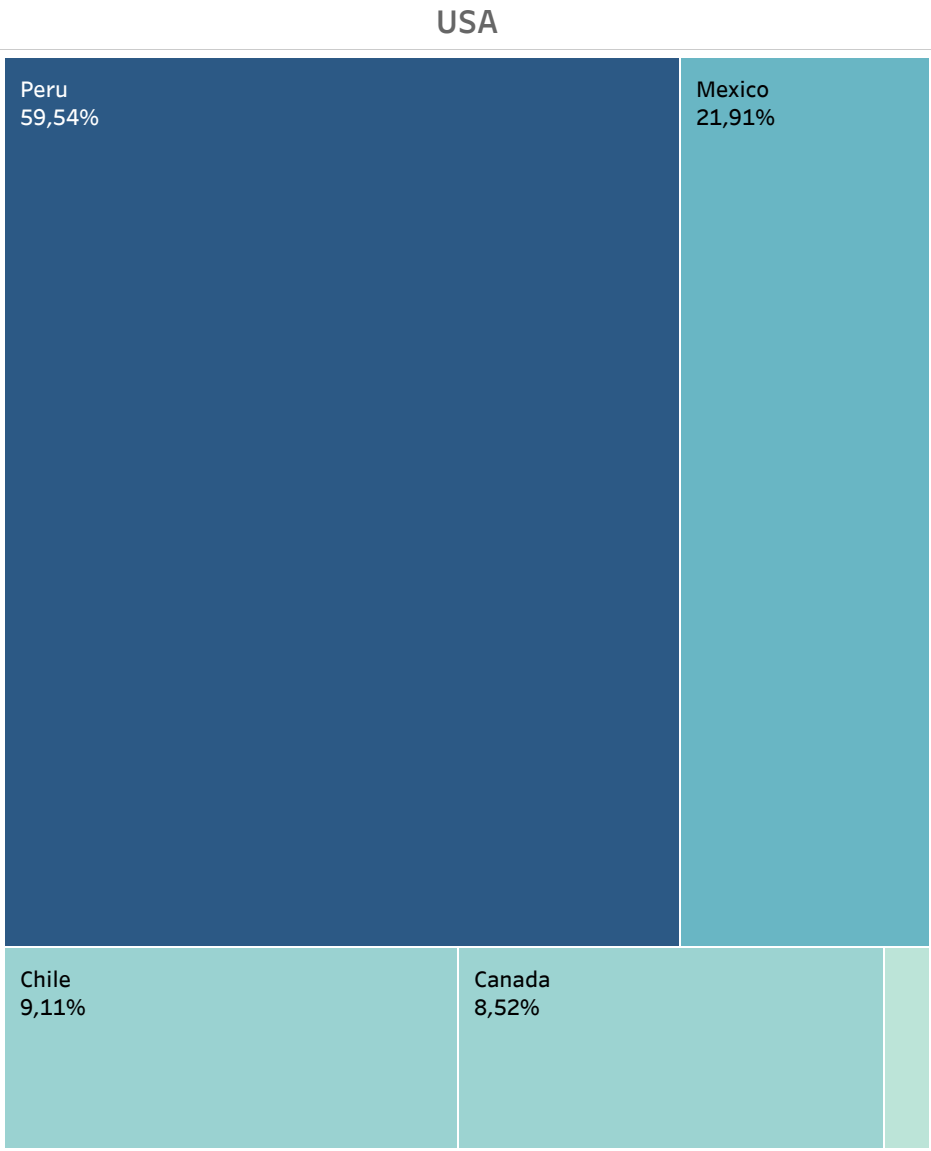
Most Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Estonia	01.2024 - 12.2024	-1 592 086	11 010 151	-12,63%
Latvia	01.2024 - 12.2024	-486 280	18 003 098	-2,63%
Portugal	09.2023 - 08.2024	-330 651	14 783 673	-2,19%
Greece	01.2024 - 12.2024	238 999	1 724 733	16,09%
Sweden	11.2023 - 10.2024	1 197 343	22 361 729	5,66%
Japan	01.2024 - 12.2024	1 388 249	25 005 875	5,88%
Slovenia	11.2023 - 10.2024	1 907 496	10 904 159	21,20%
Saudi Arabia	11.2023 - 10.2024	2 595 838	9 460 969	37,81%
Denmark	01.2024 - 12.2024	2 713 638	37 100 492	7,89%
Brazil	01.2024 - 12.2024	2 940 440	12 173 582	31,85%

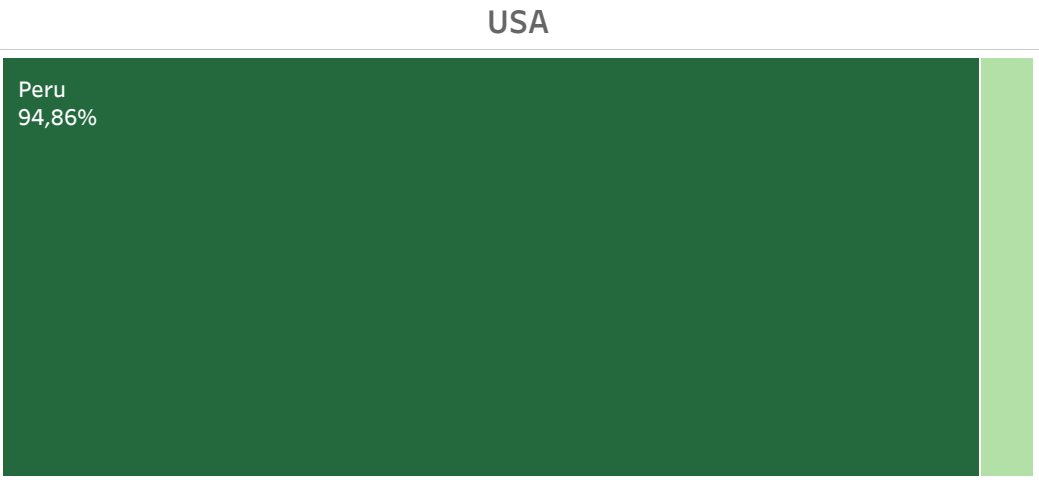
Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the analyzed country, reflecting the shares of the supplying countries in total absolute positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

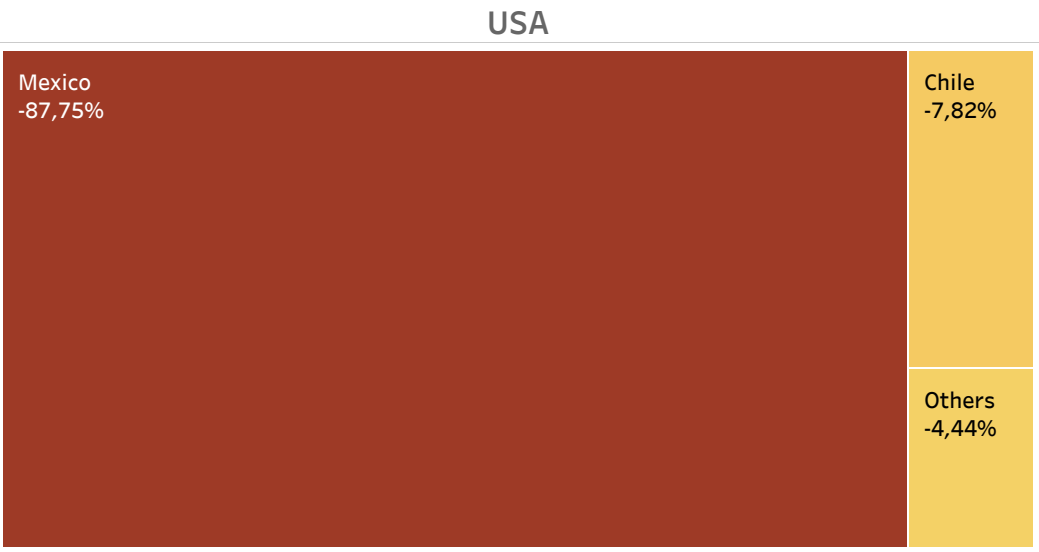
Largest Supplying Countries in LTM (US \$)



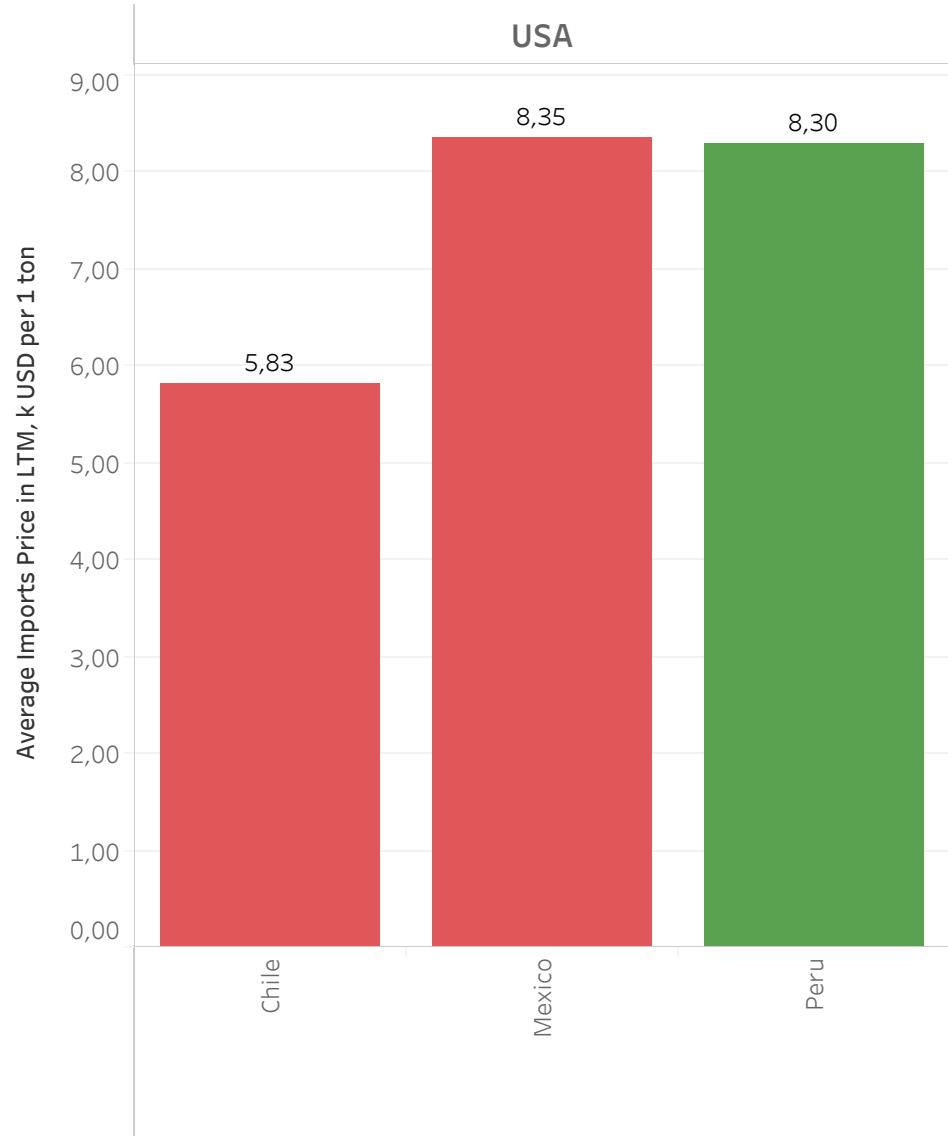
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



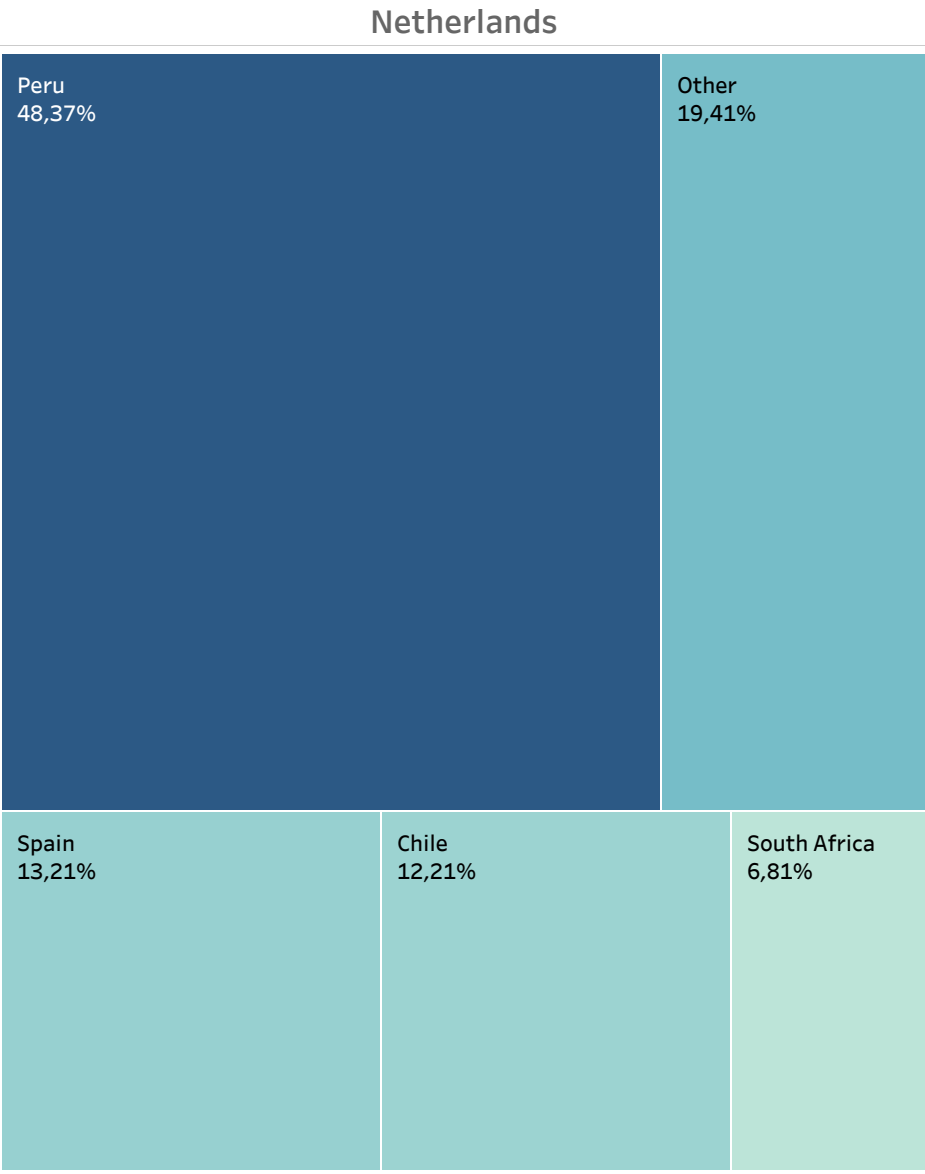
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



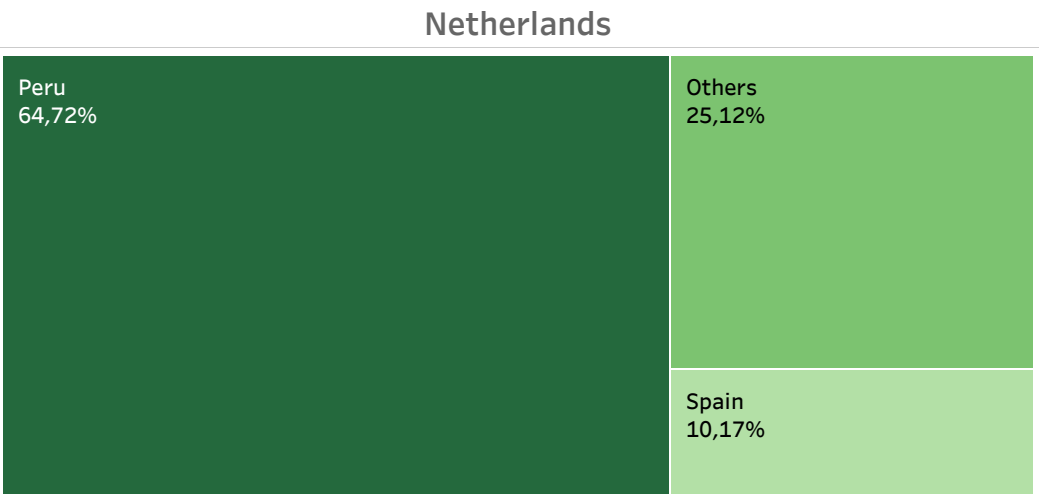
Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the analyzed country, reflecting the shares of the supplying countries in total absolute positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

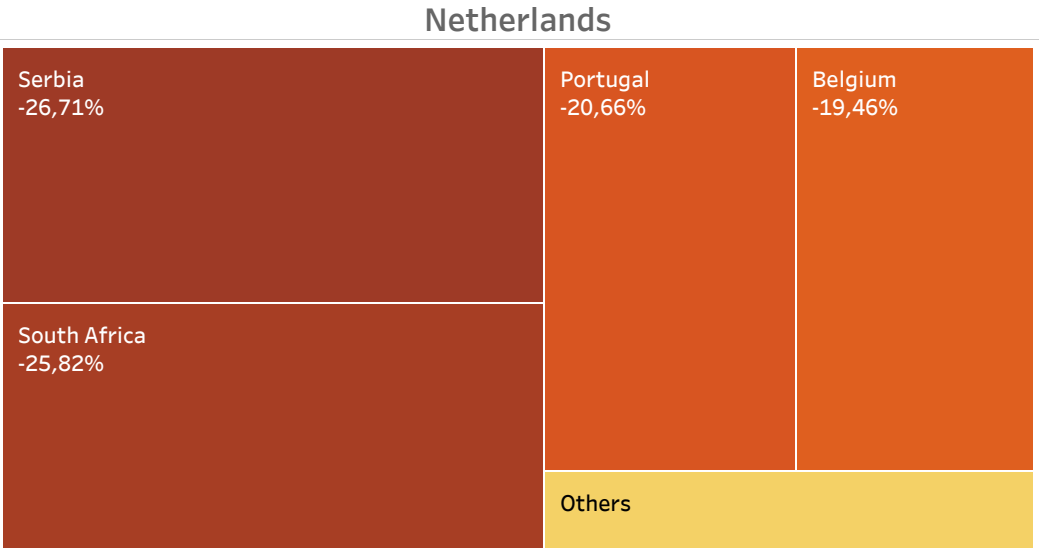
Largest Supplying Countries in LTM (US \$)



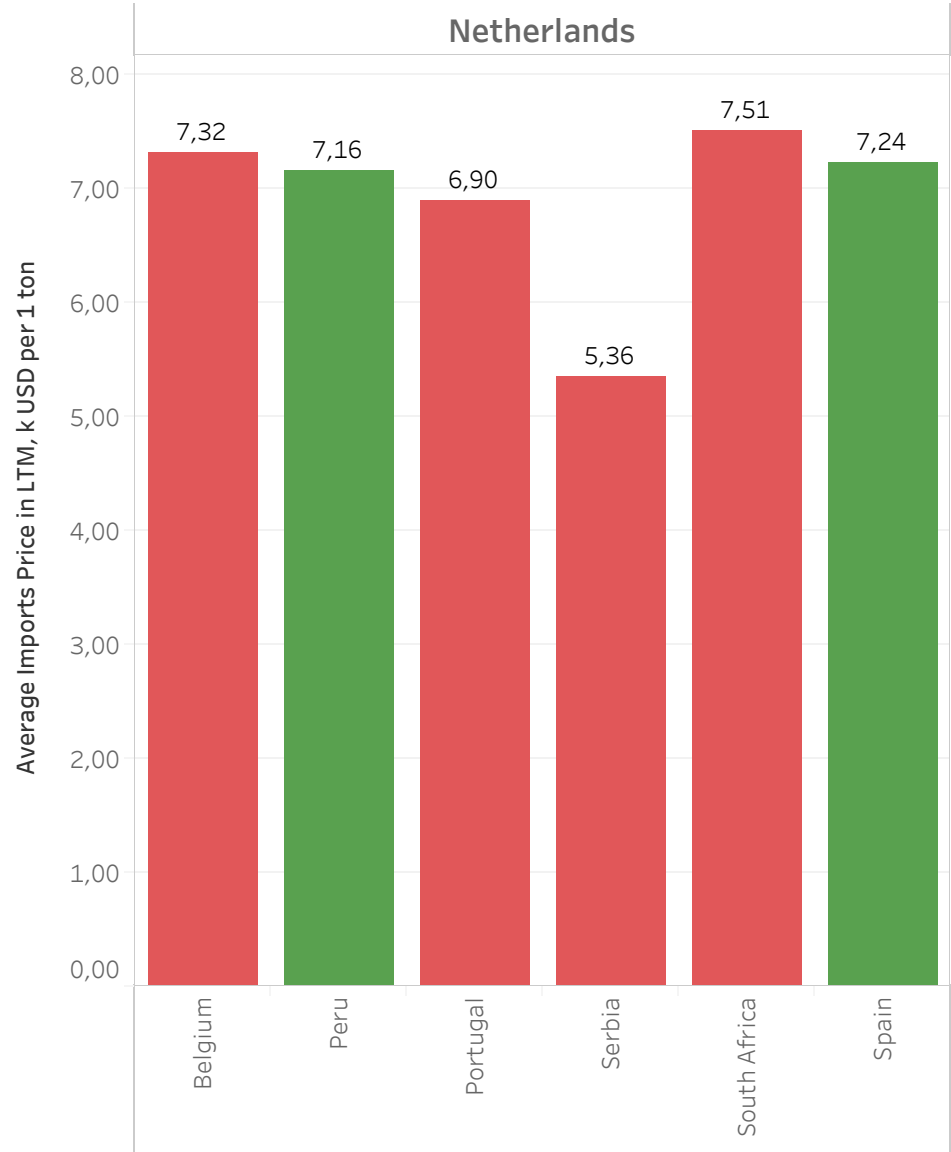
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



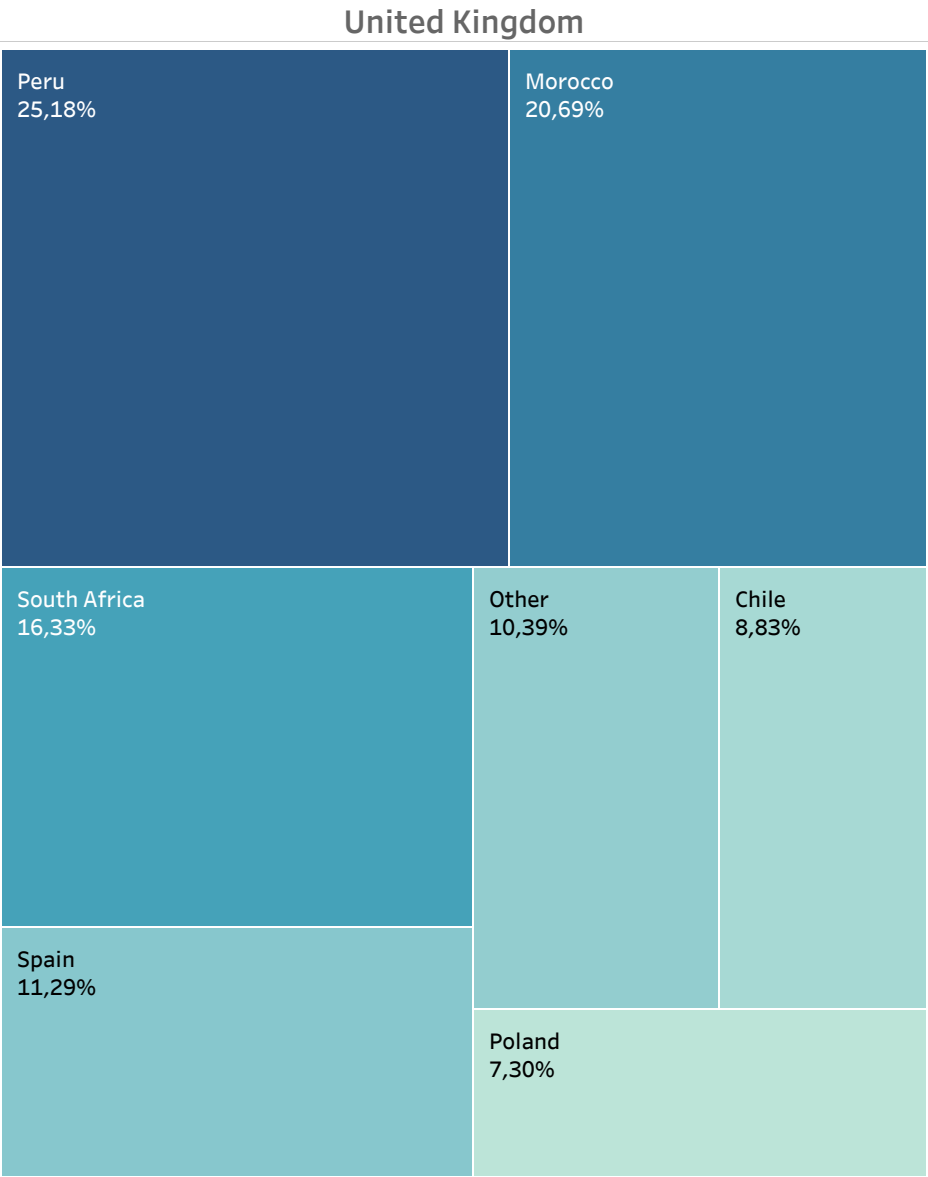
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



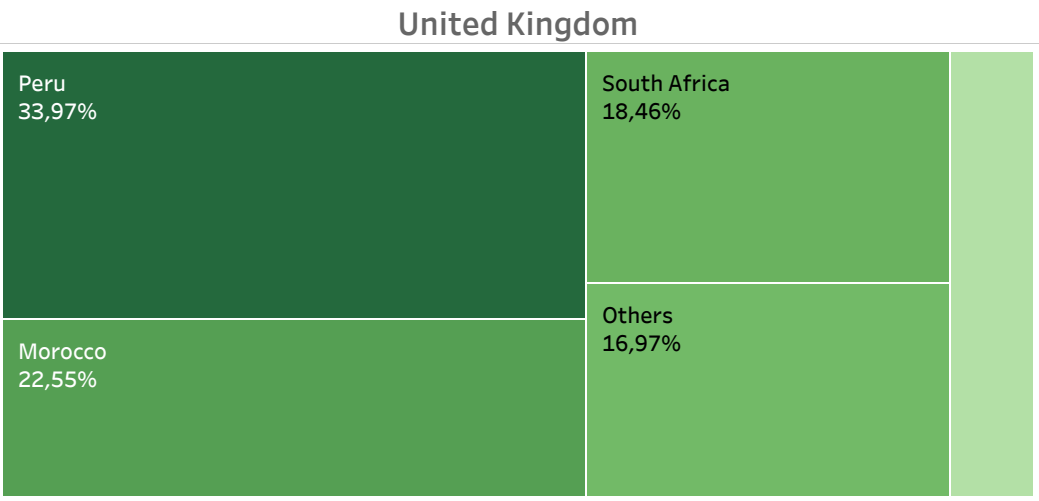
Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the analyzed country, reflecting the shares of the supplying countries in total absolute positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

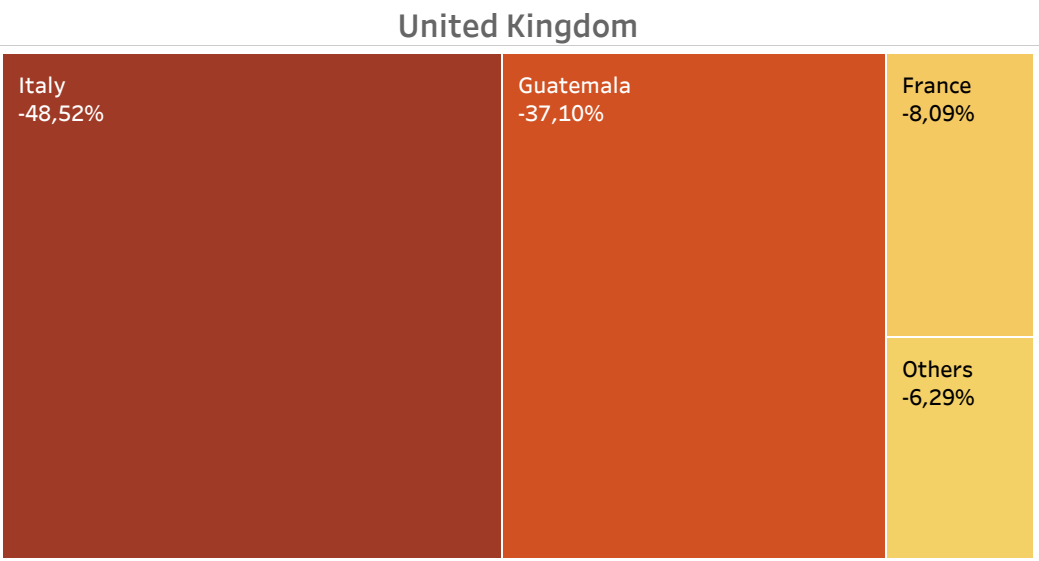
Largest Supplying Countries in LTM (US \$)



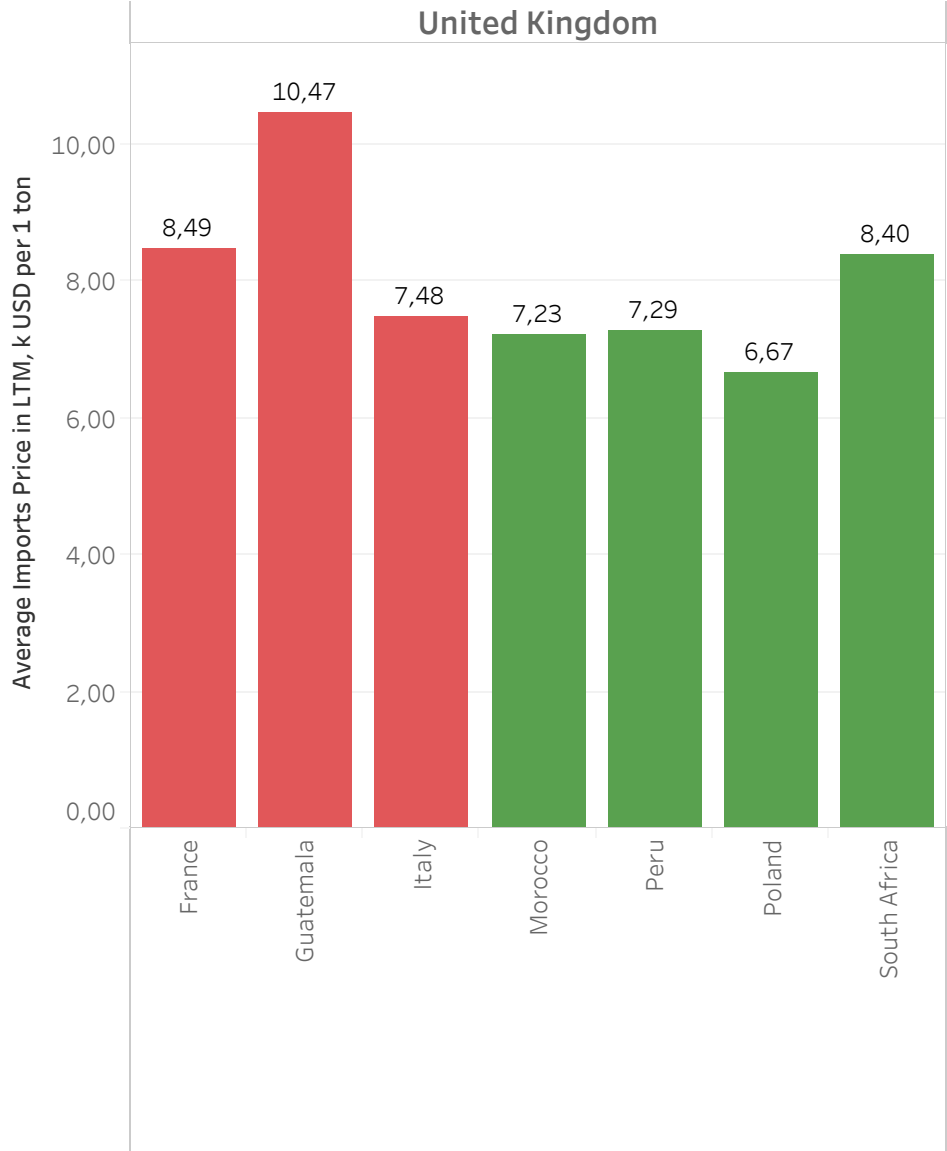
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



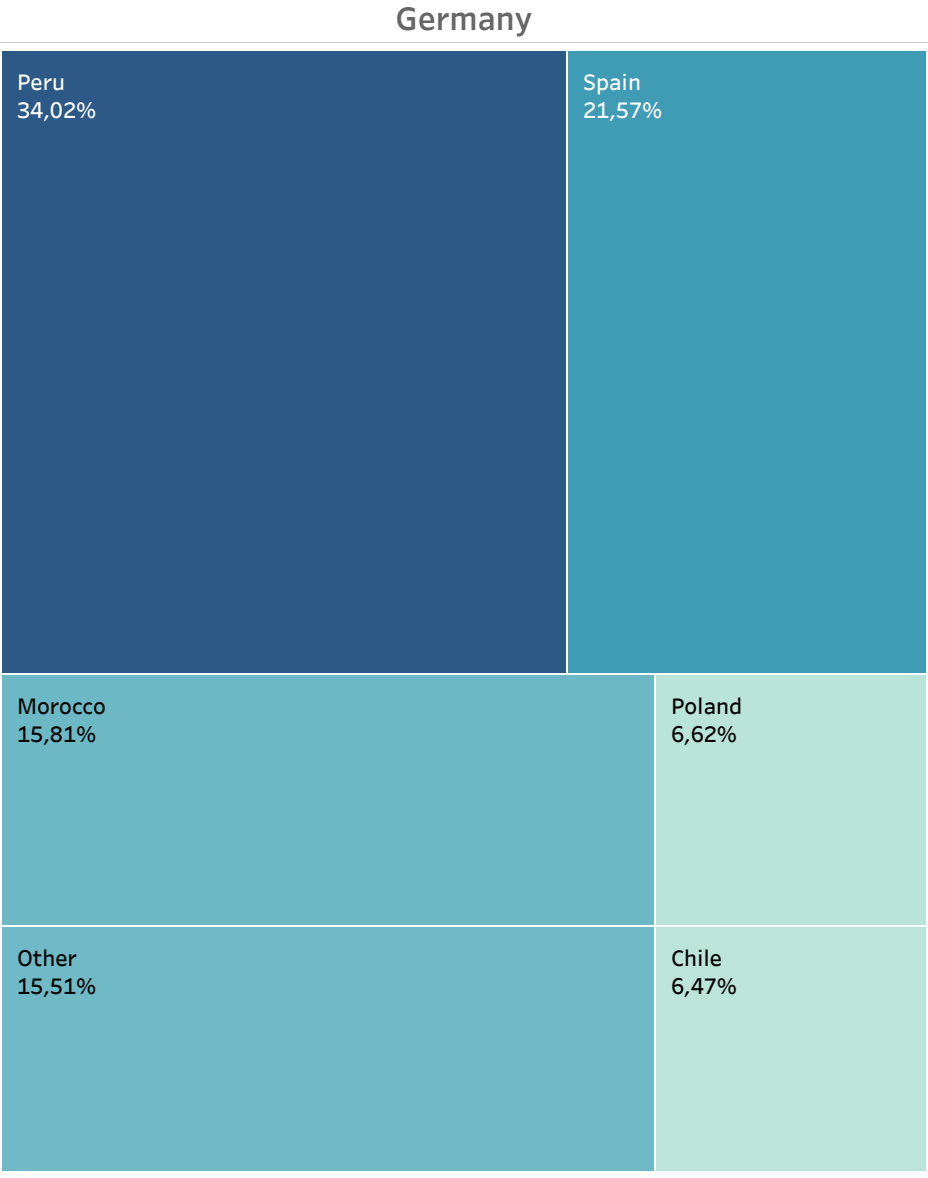
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



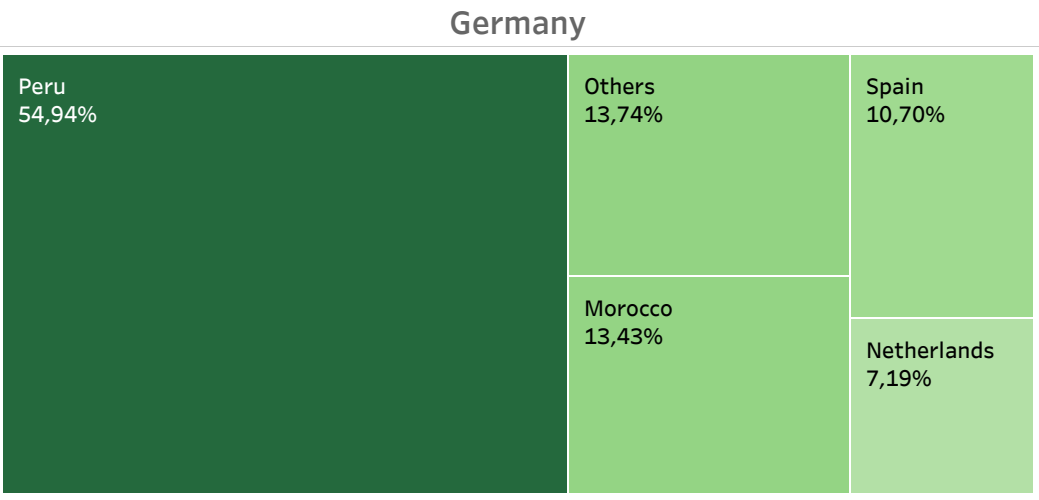
Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

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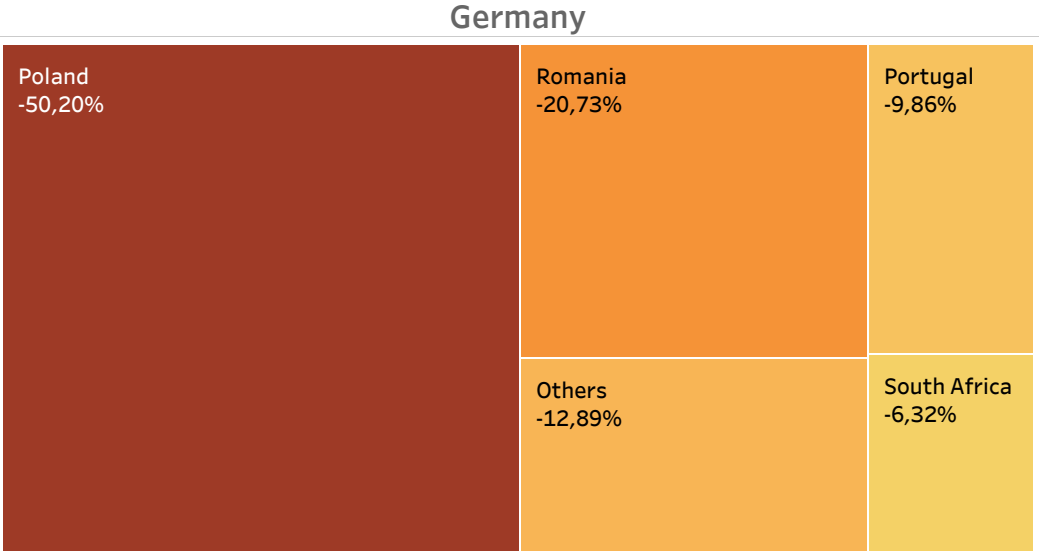
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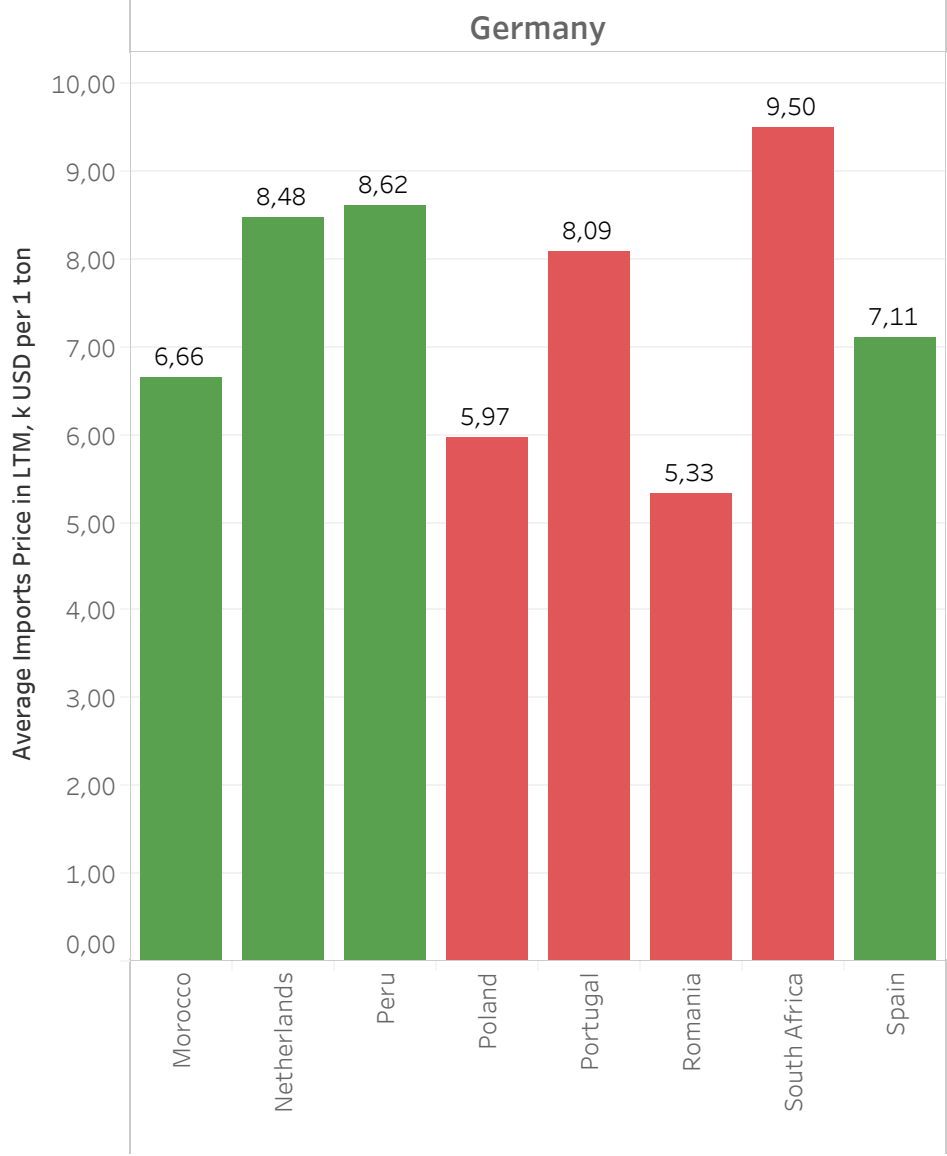
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



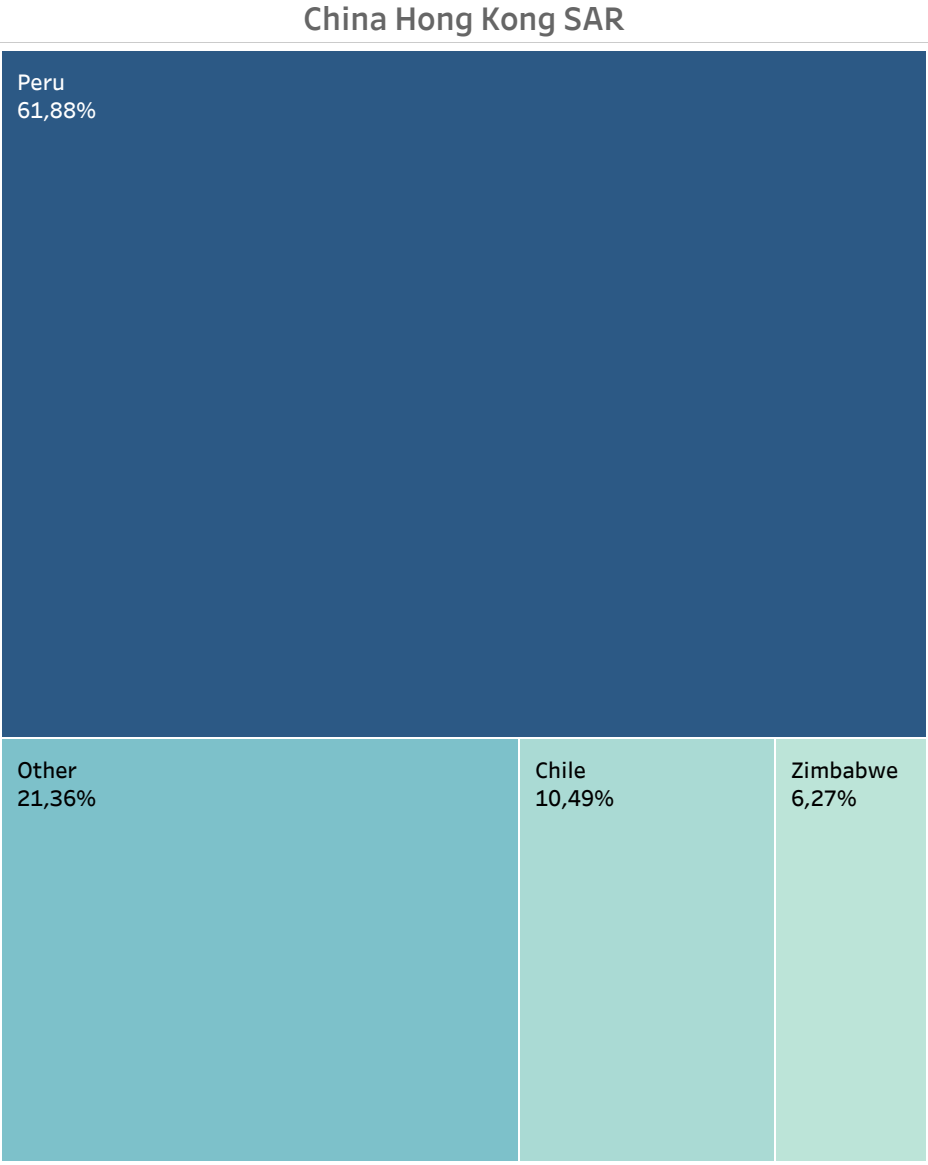
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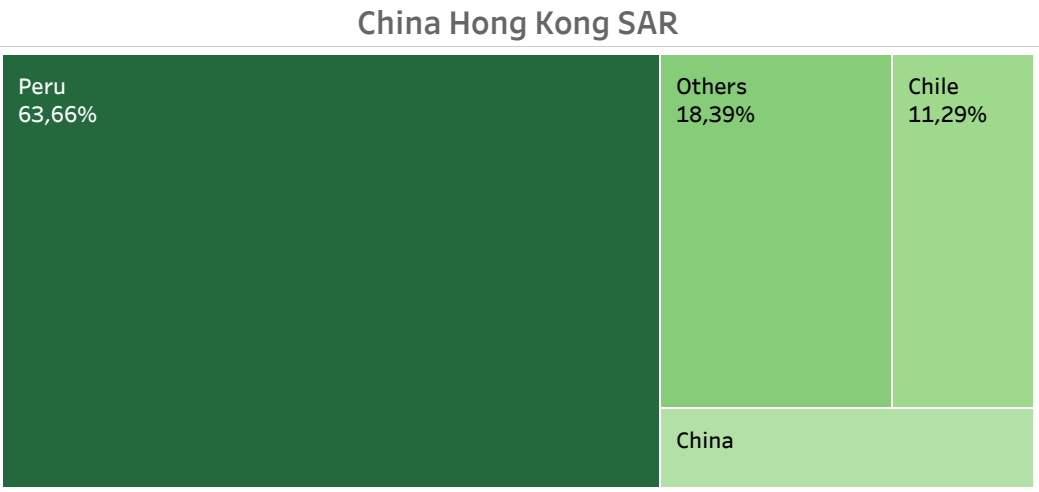
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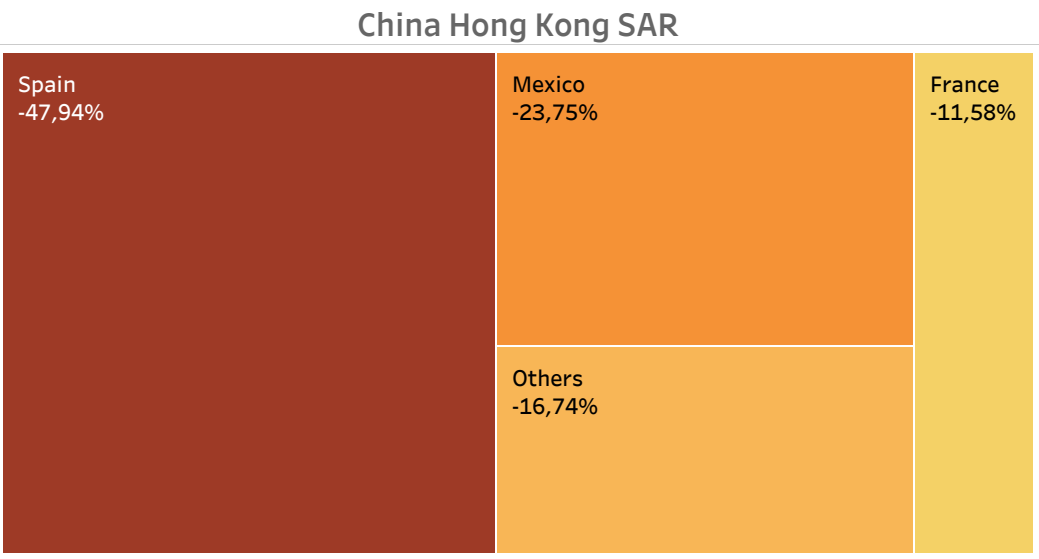
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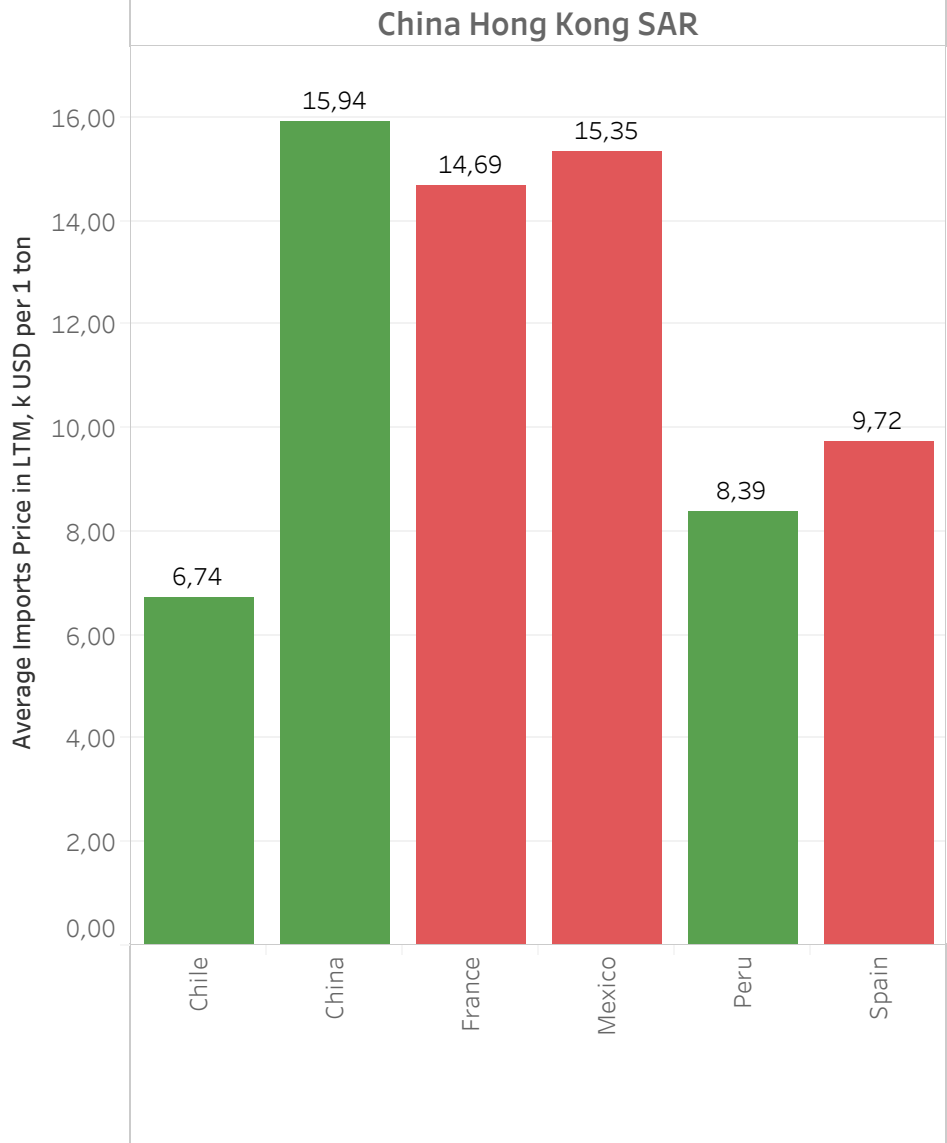
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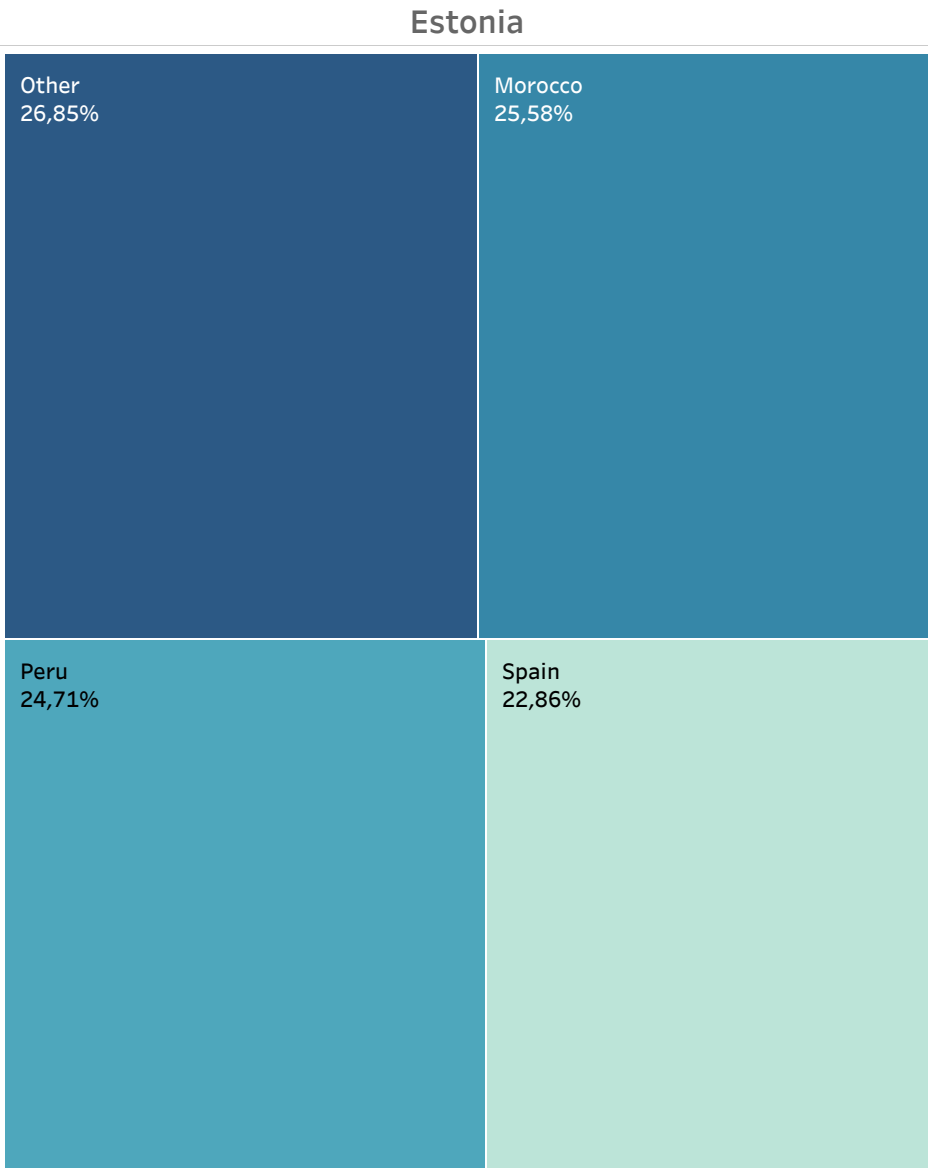
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



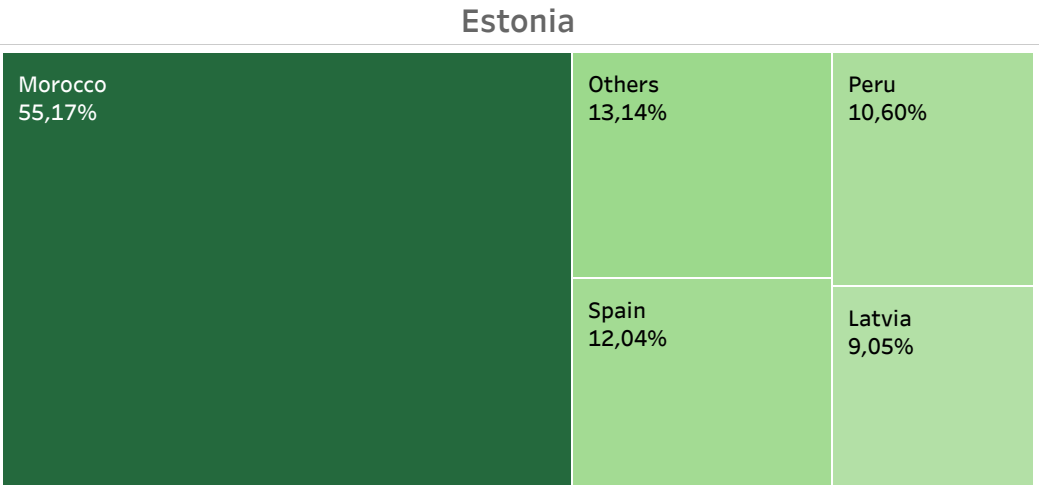
Supplying Countries to the Most Declining Markets: Country-Specific Data (US \$)

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Largest Supplying Countries in LTM (US \$)



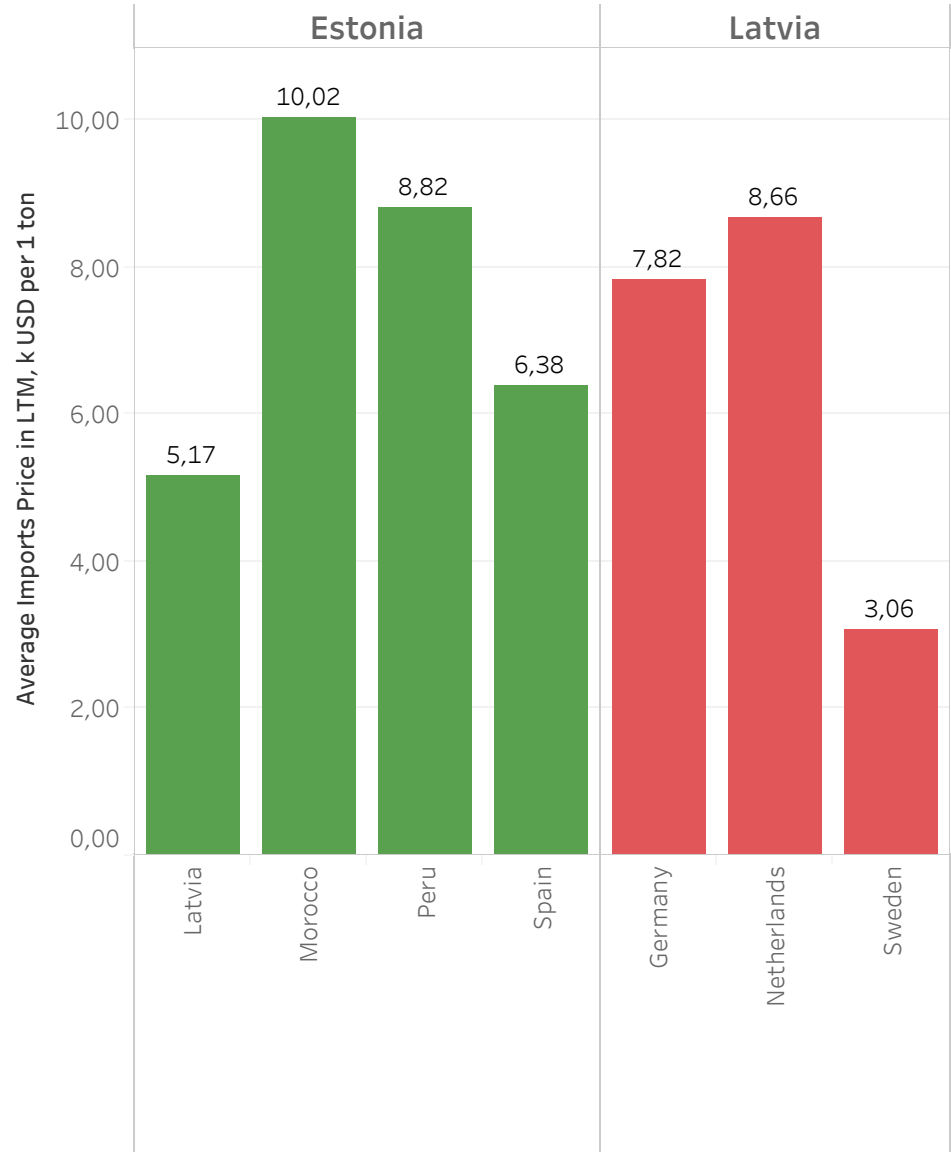
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



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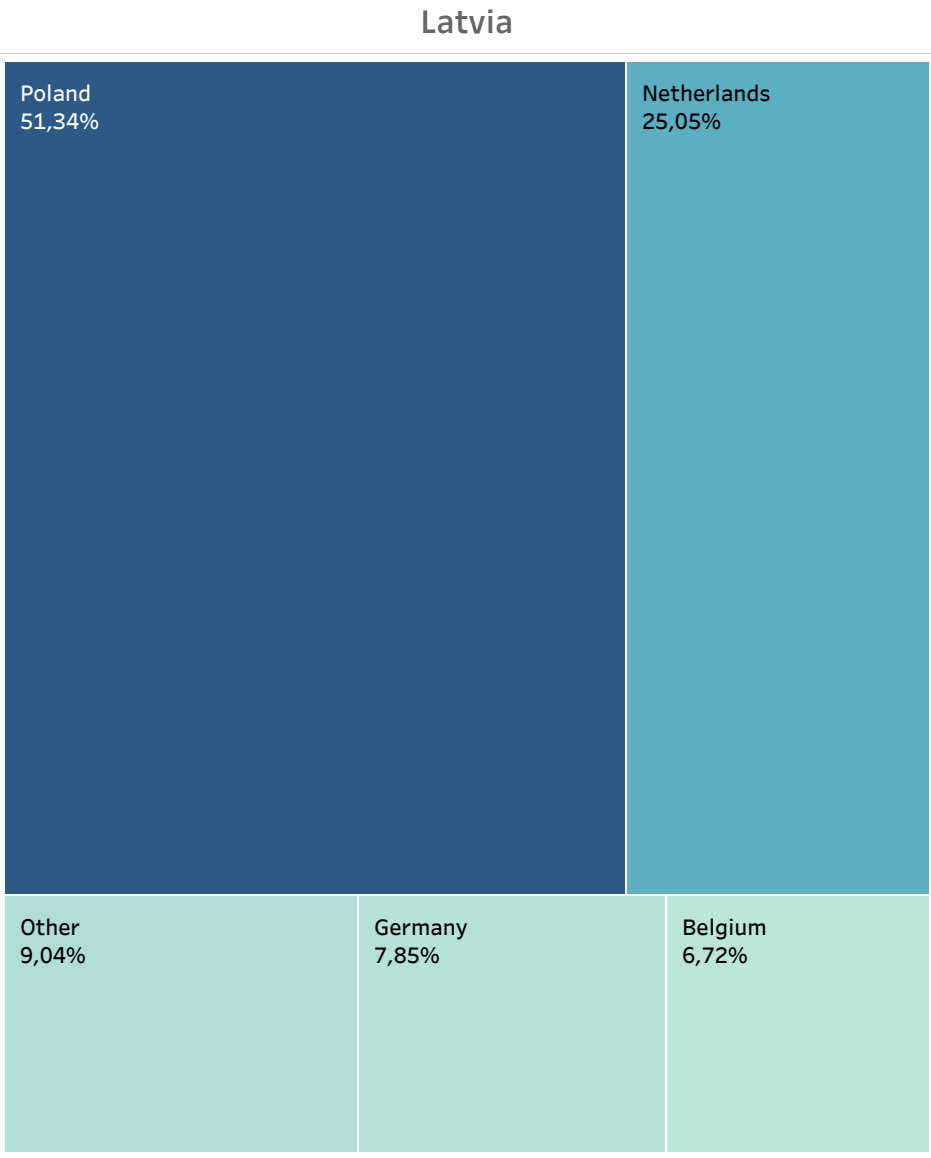
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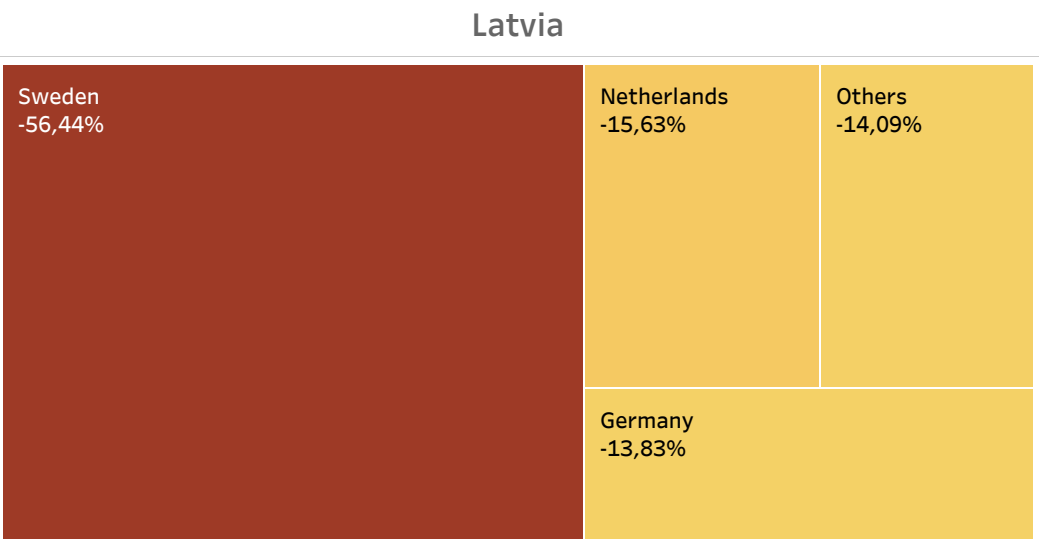
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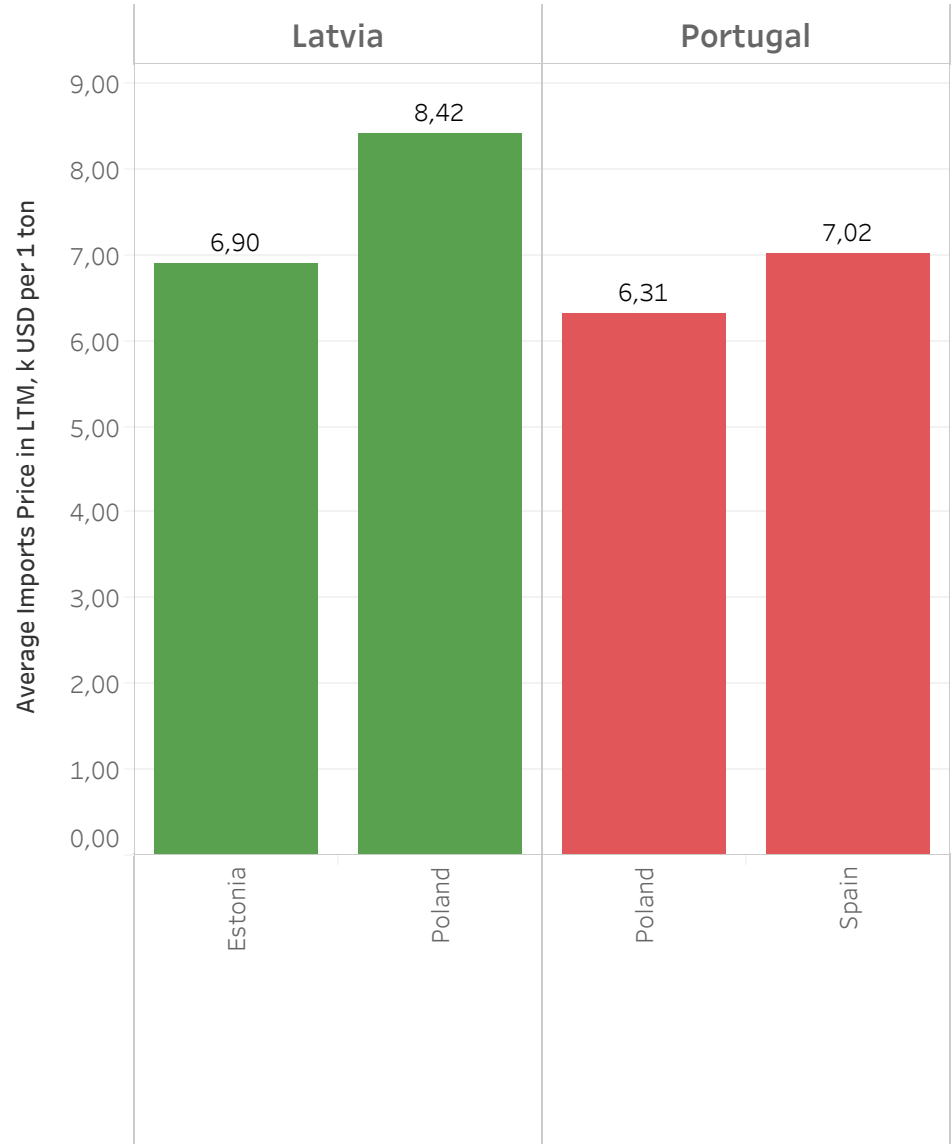
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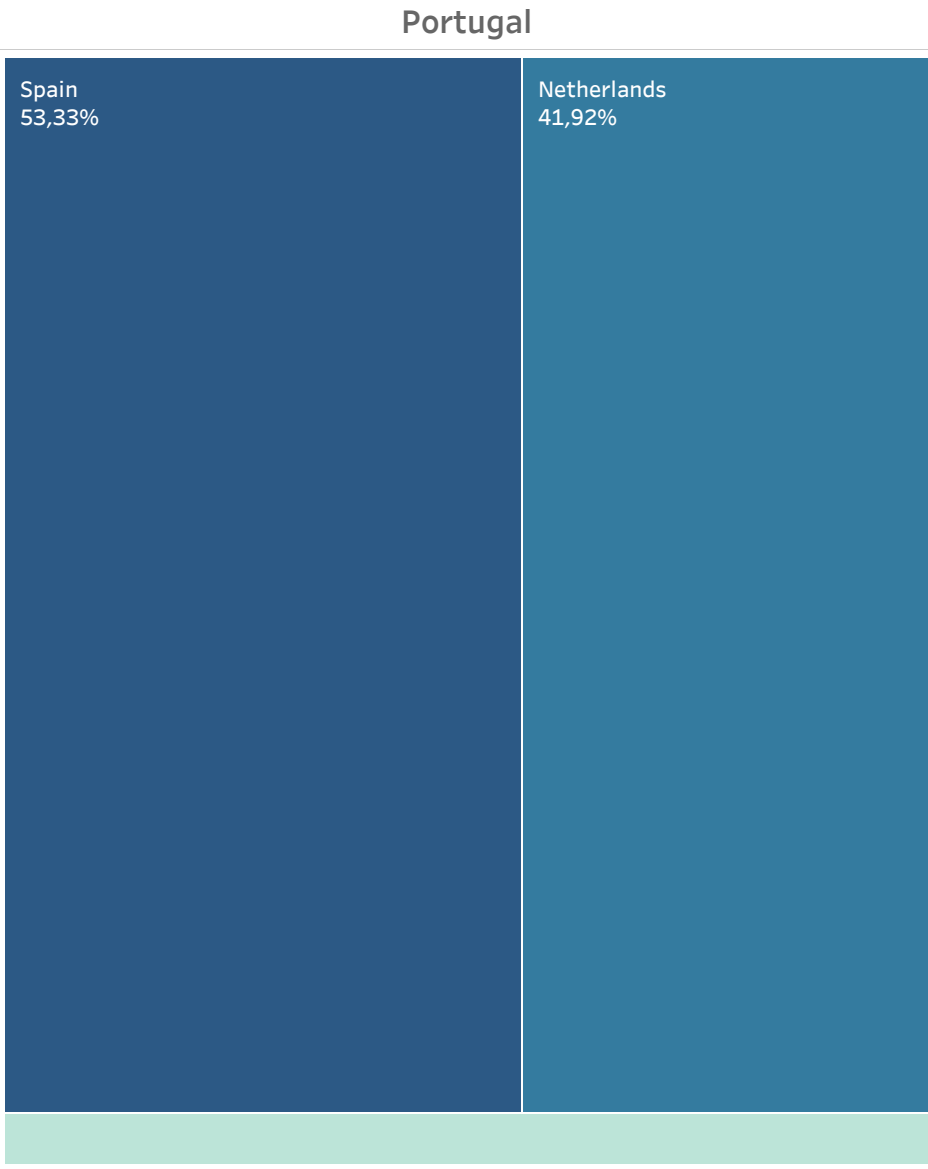
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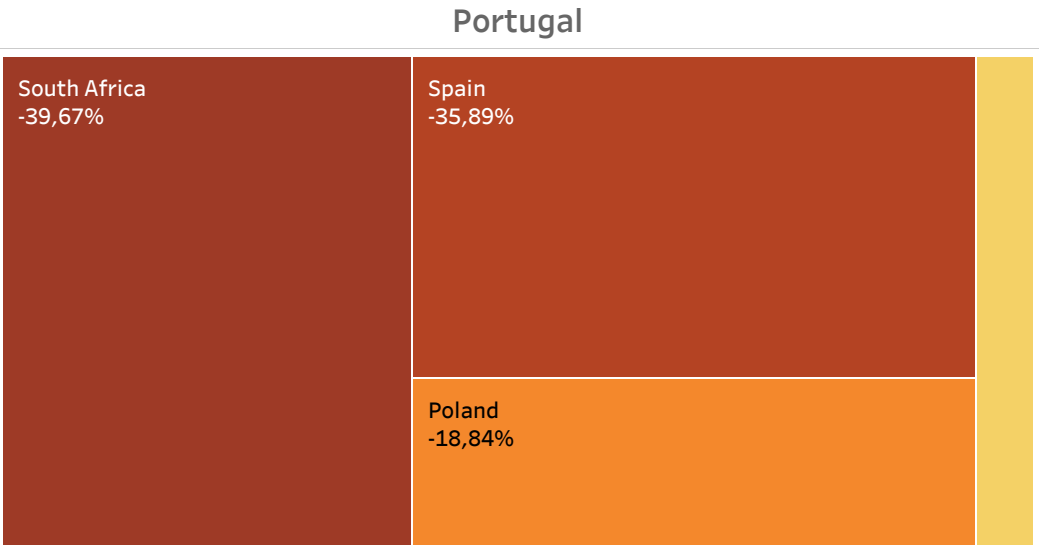
Largest Supplying Countries in LTM (US \$)



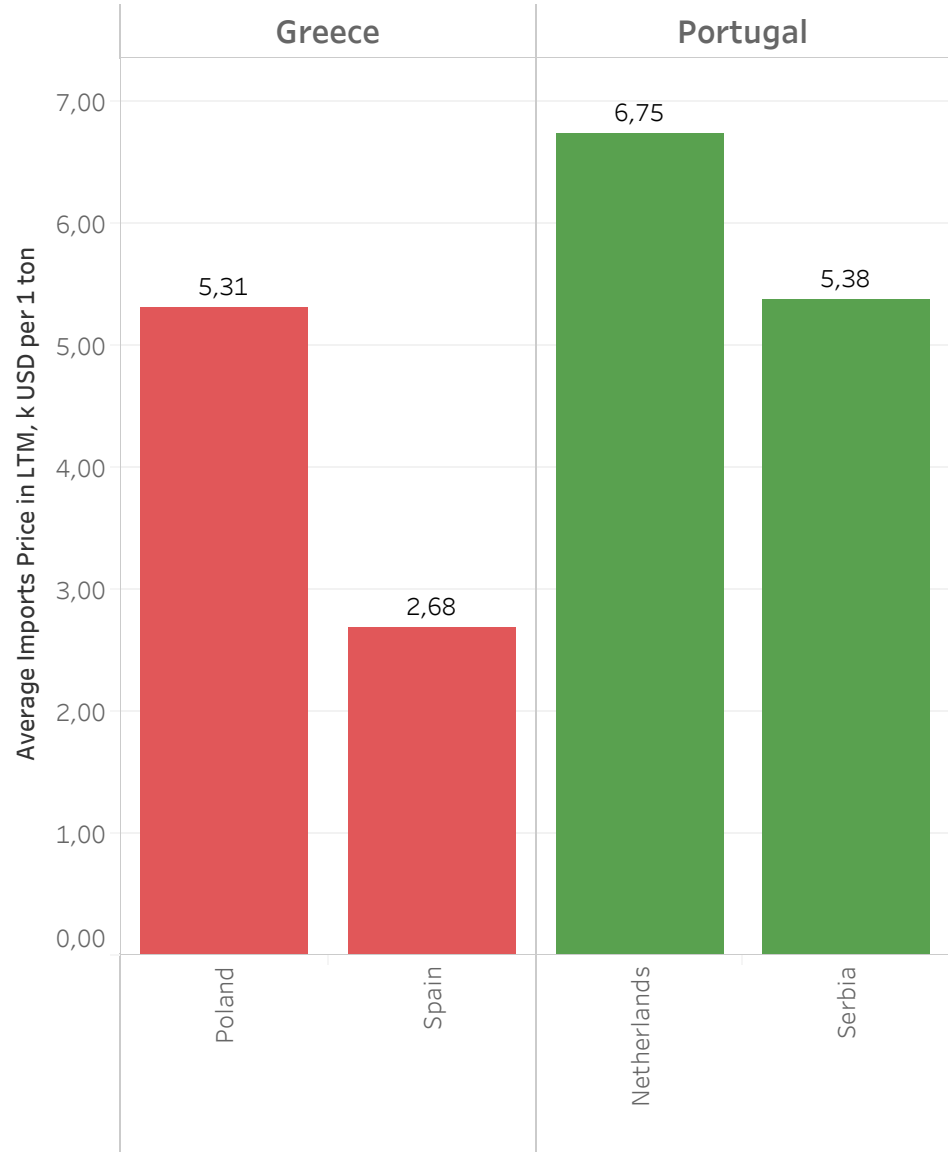
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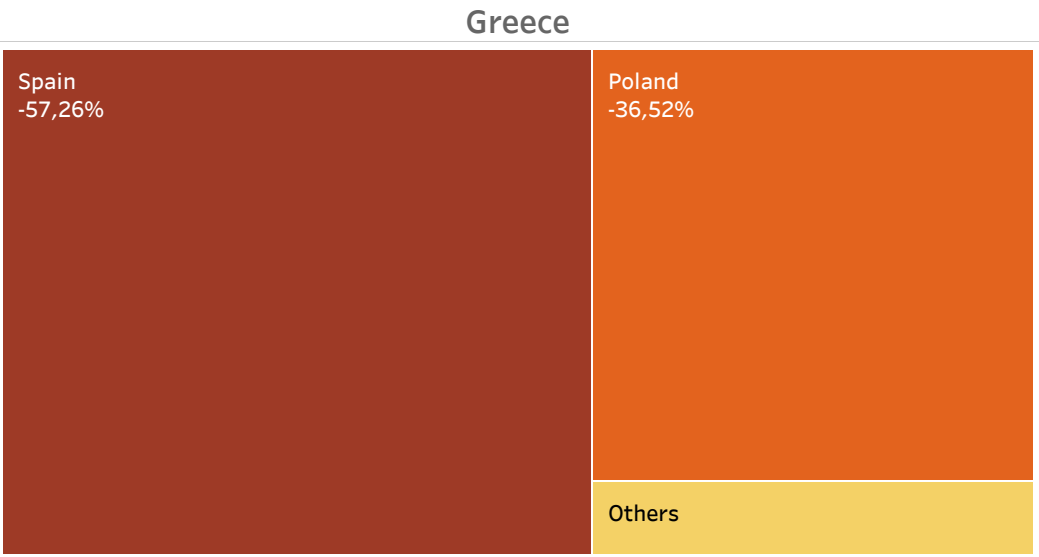
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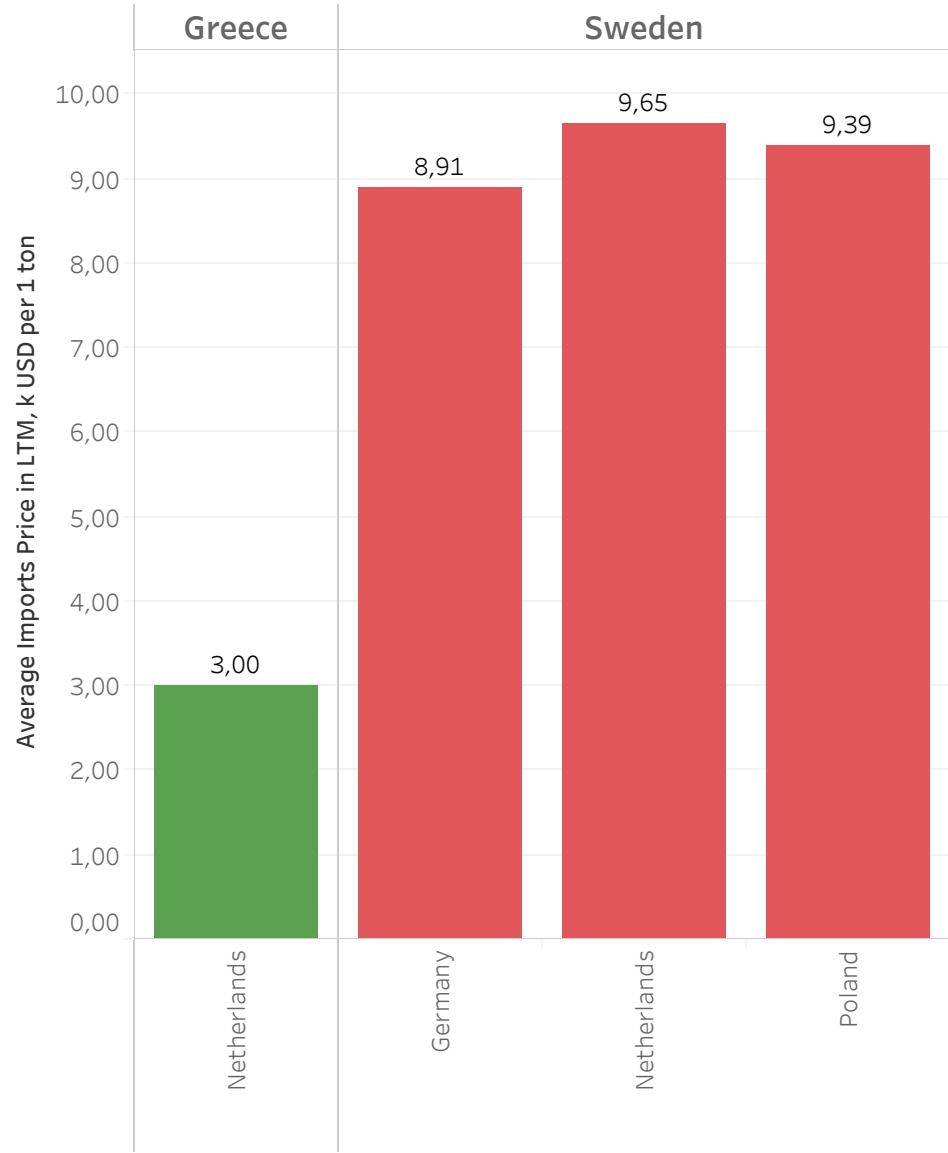
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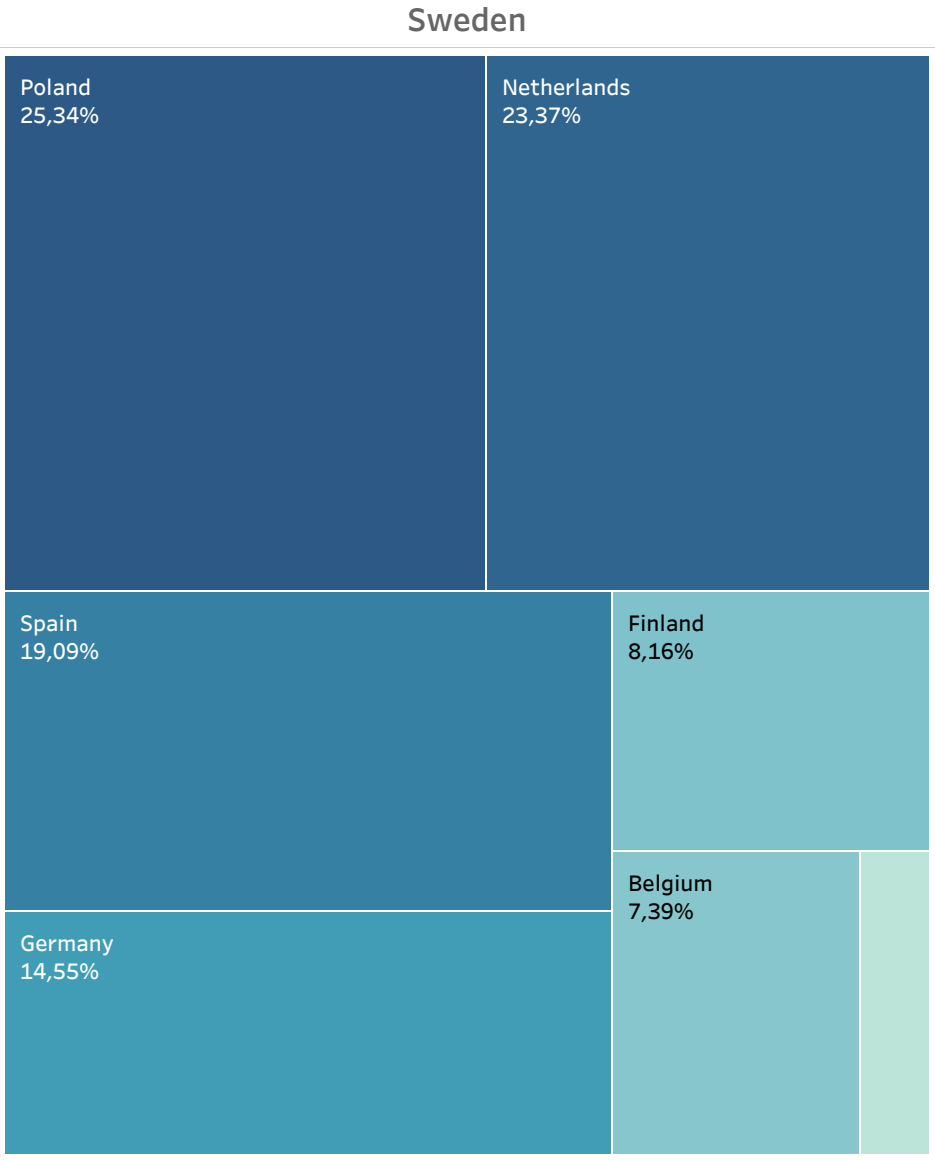
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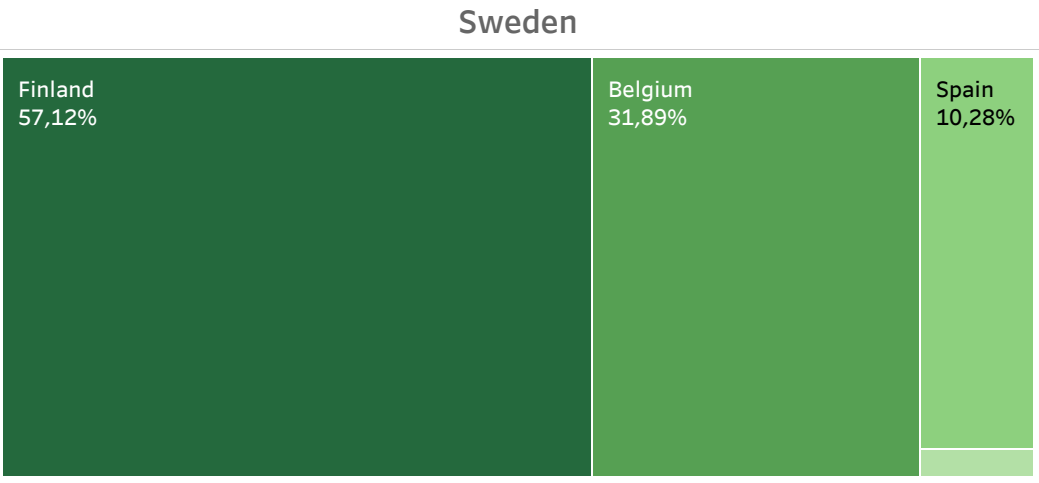
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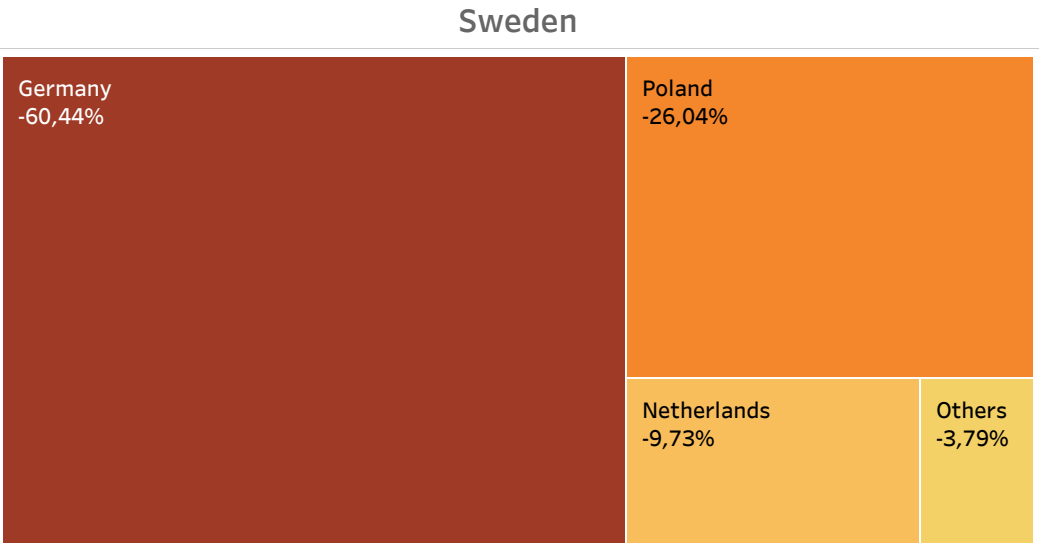
Largest Supplying Countries in LTM (US \$)



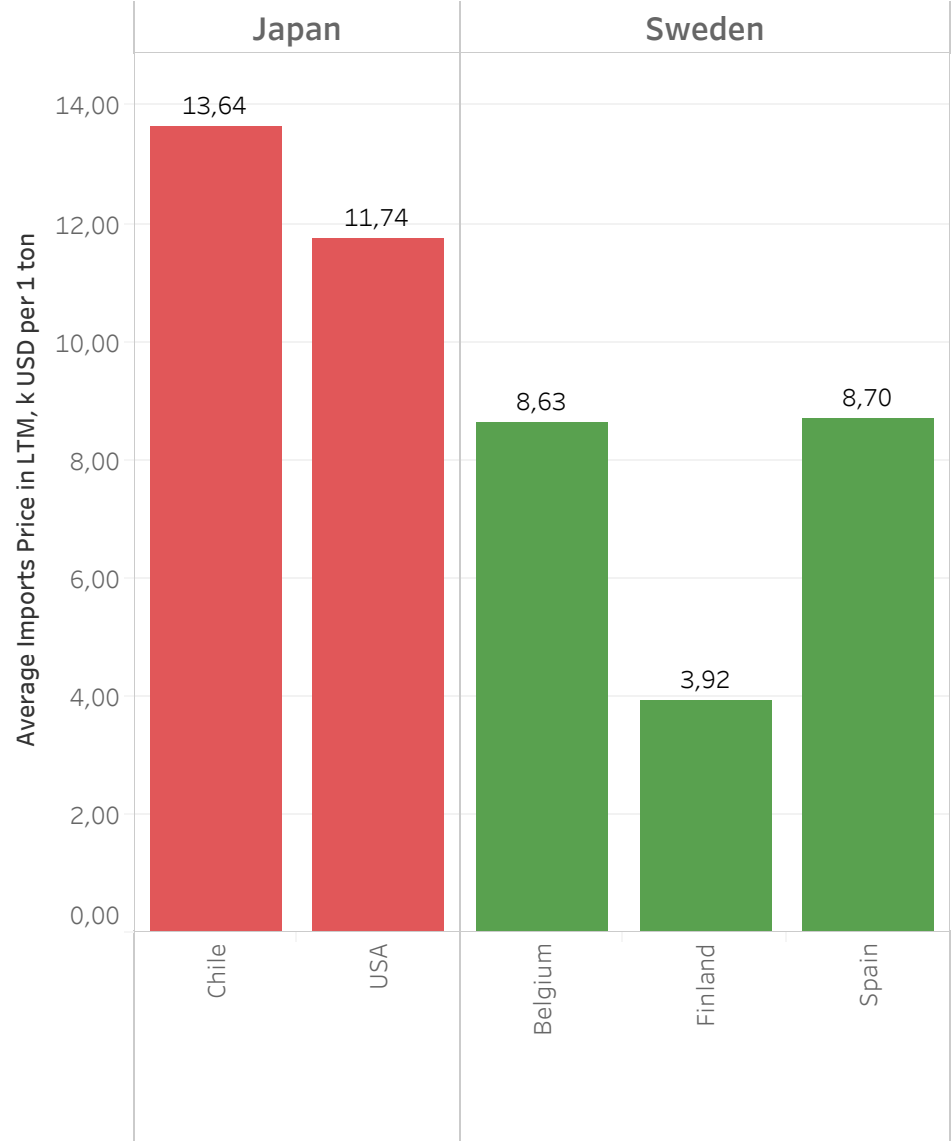
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



Most Growing and Most Declining Markets by Imports Volume Change (tons)

This is the next part of the analysis of the markets (out of the countries analyzed) that have either experienced the highest growth rates in imports during the LTM period (or, for certain product markets, exhibited the slowest rates of decline), and countries that have experienced the most significant declines in imports. It is now based on changes in imports volumes, expressed in tons. The countries falling into both categories, based on imports volumes changes, are presented in the accompanying tables.

Fastest Growing / Slowest Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, kg	Imports in LTM, kg	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
USA	01.2024 - 12.2024	48 712 900	320 606 388	17,92%
Netherlands	01.2024 - 12.2024	32 191 170	119 441 416	36,90%
United Kingdom	01.2024 - 12.2024	13 924 189	72 069 198	23,95%
Germany	01.2024 - 12.2024	13 062 746	77 879 806	20,15%
Spain	09.2023 - 08.2024	3 941 843	44 180 508	9,80%
Poland	10.2023 - 09.2024	3 883 744	26 178 223	17,42%
Belgium	01.2024 - 12.2024	3 161 030	11 066 908	39,98%
France	03.2023 - 02.2024	2 407 579	16 856 780	16,66%
Italy	01.2024 - 12.2024	2 394 109	15 946 373	17,67%
Czechia	01.2024 - 12.2024	1 207 901	5 310 068	29,45%

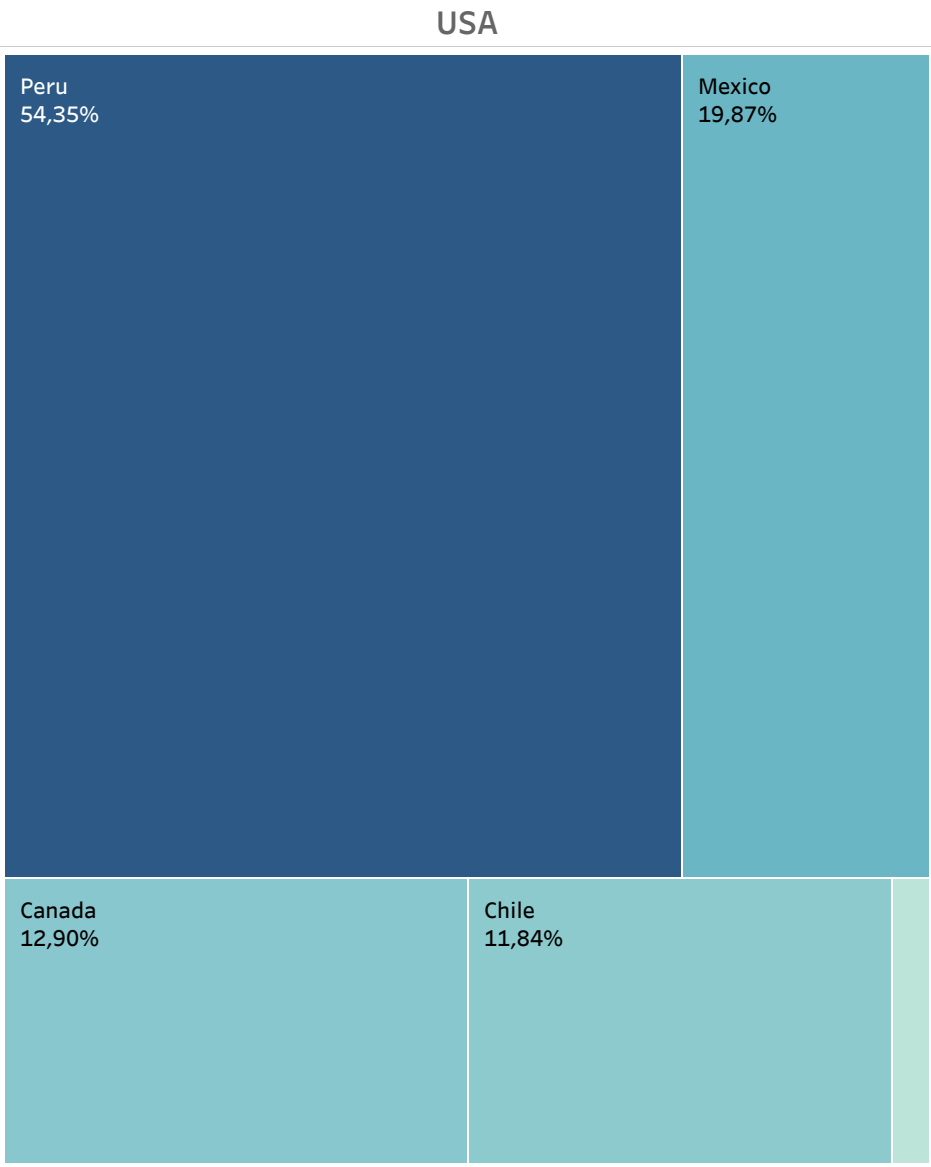
Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, kg	Imports in LTM, kg	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Portugal	09.2023 - 08.2024	-412 520	2 166 122	-16,00%
Latvia	01.2024 - 12.2024	-76 876	2 183 980	-3,40%
Estonia	01.2024 - 12.2024	-41 312	1 437 642	-2,79%
Japan	01.2024 - 12.2024	78 027	1 895 407	4,29%
Greece	01.2024 - 12.2024	101 486	570 627	21,63%
Sweden	11.2023 - 10.2024	164 043	2 721 107	6,42%
Denmark	01.2024 - 12.2024	204 152	4 026 611	5,34%
Slovenia	11.2023 - 10.2024	233 449	1 353 740	20,84%
Slovakia	09.2023 - 08.2024	342 149	2 760 161	14,15%
Brazil	01.2024 - 12.2024	364 548	1 634 621	28,70%

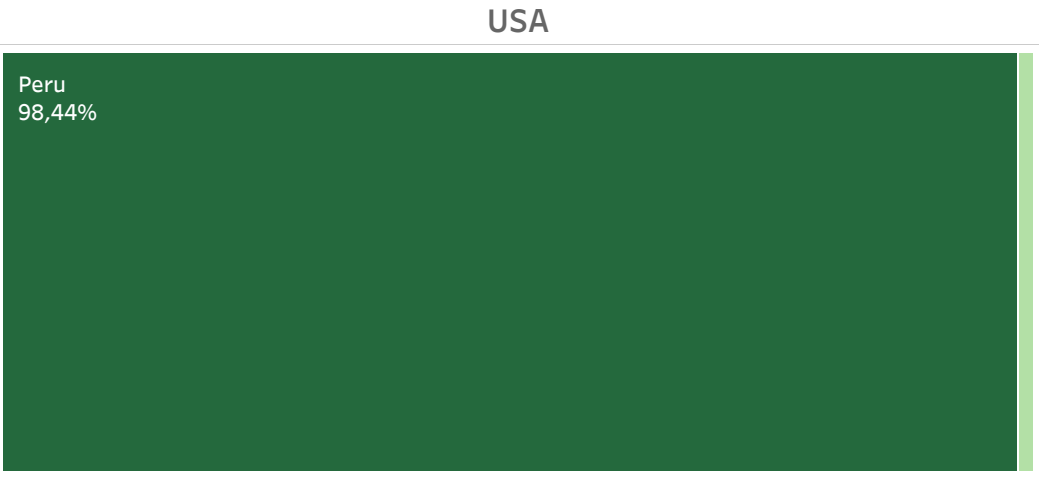
Supplying Countries to the Most Growing Markets: Country-Specific Data (tons)

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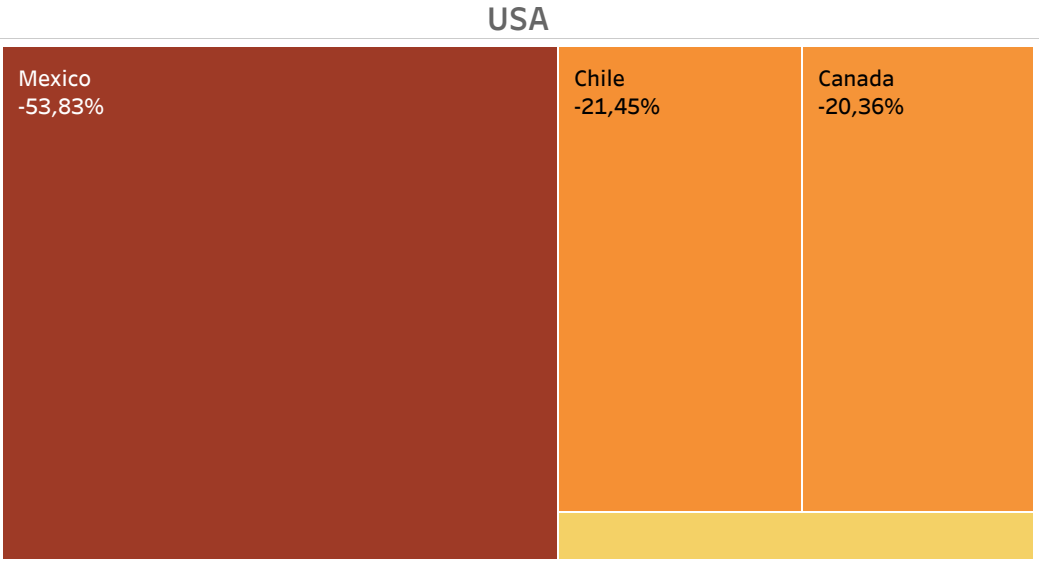
Largest Supplying Countries in LTM (tons)



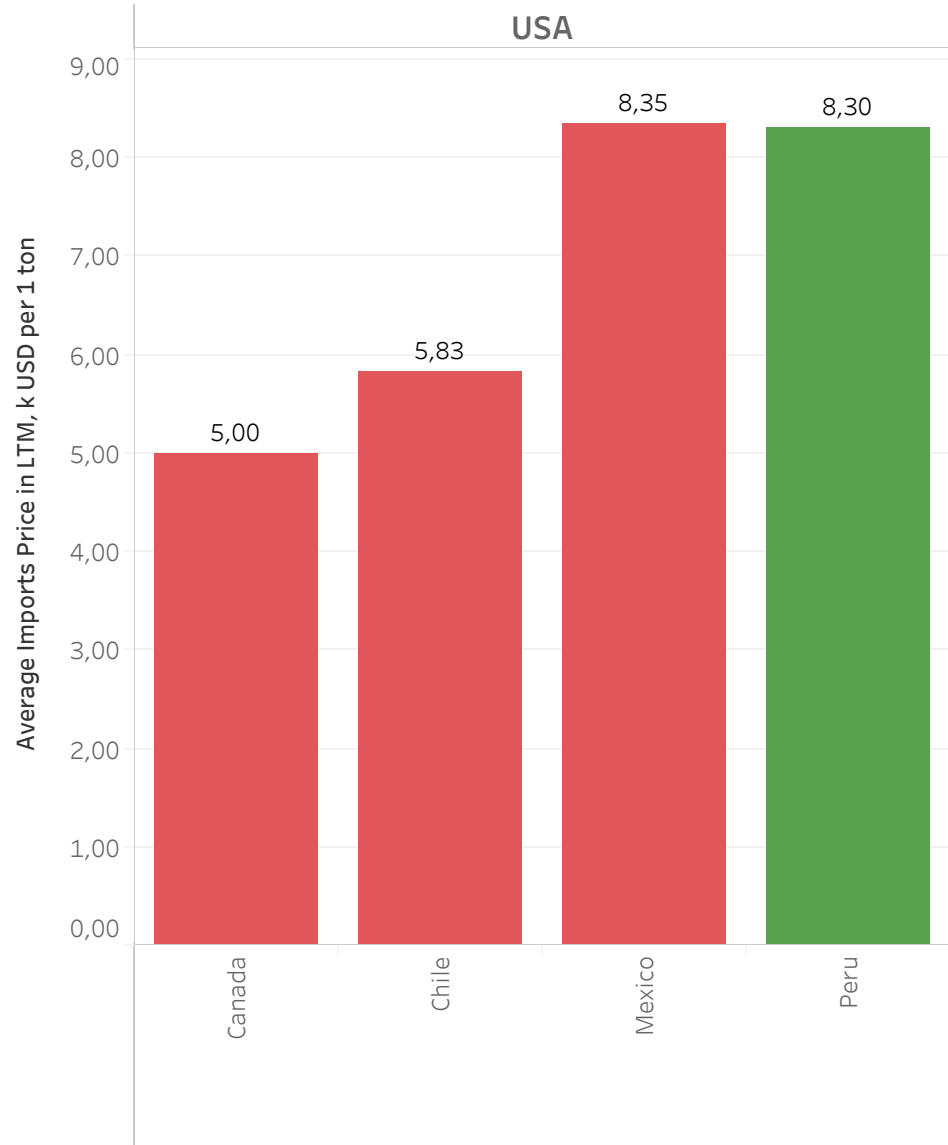
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



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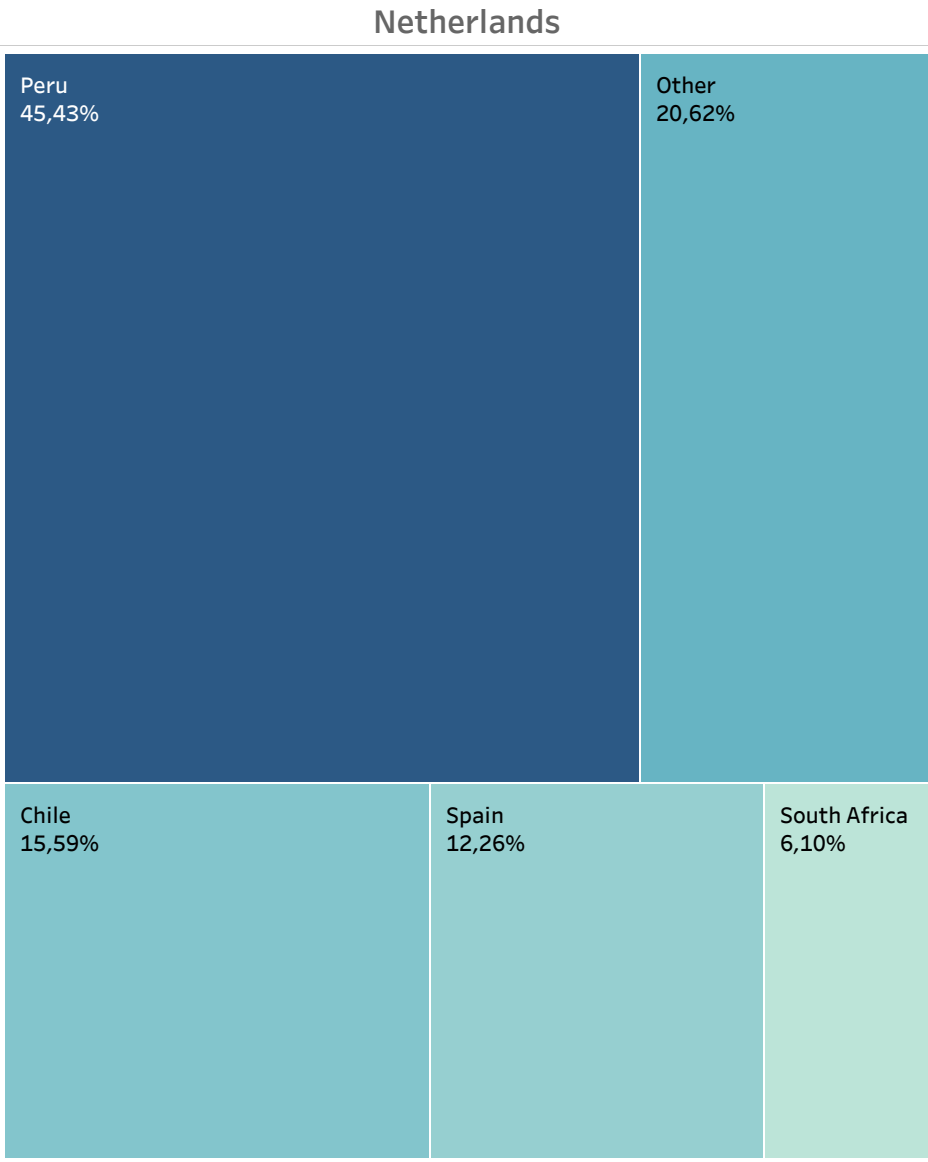
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



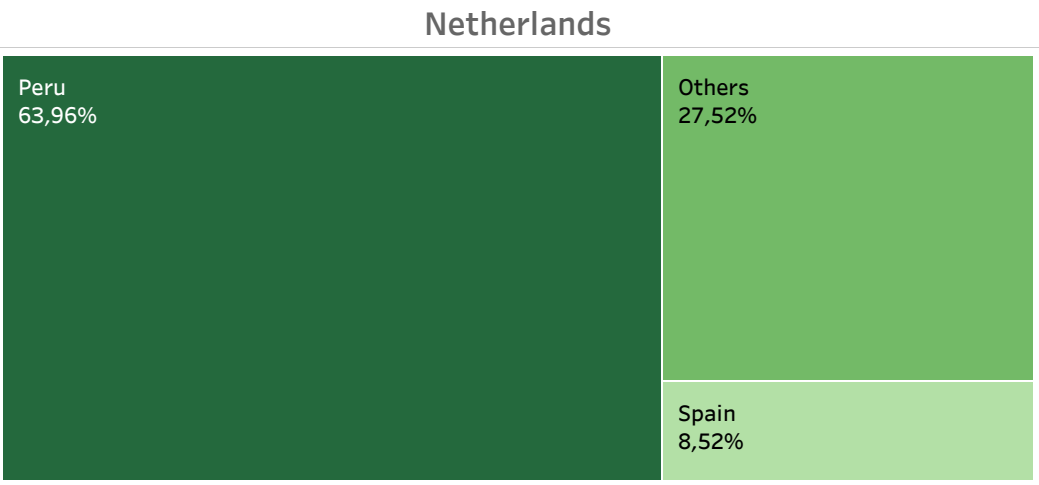
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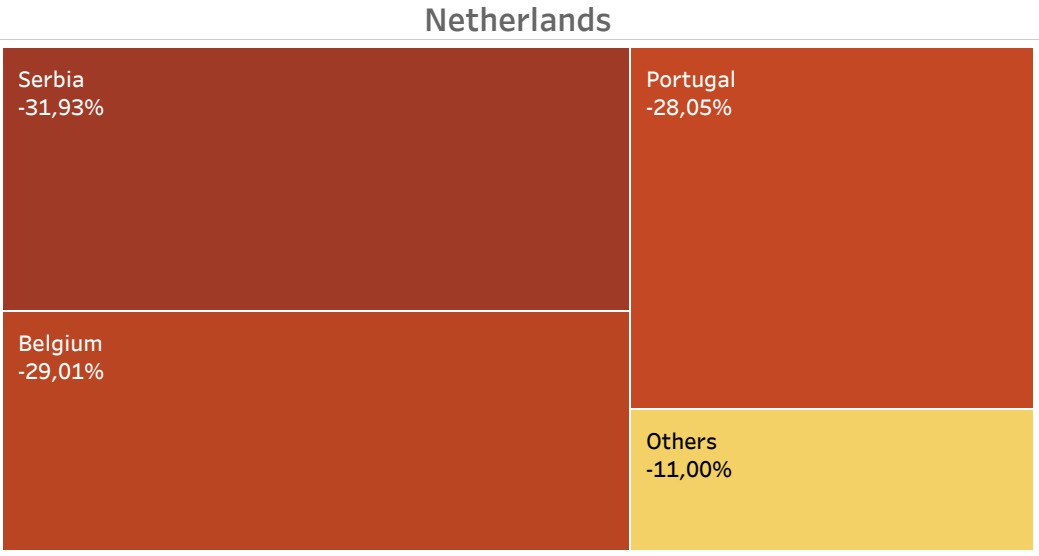
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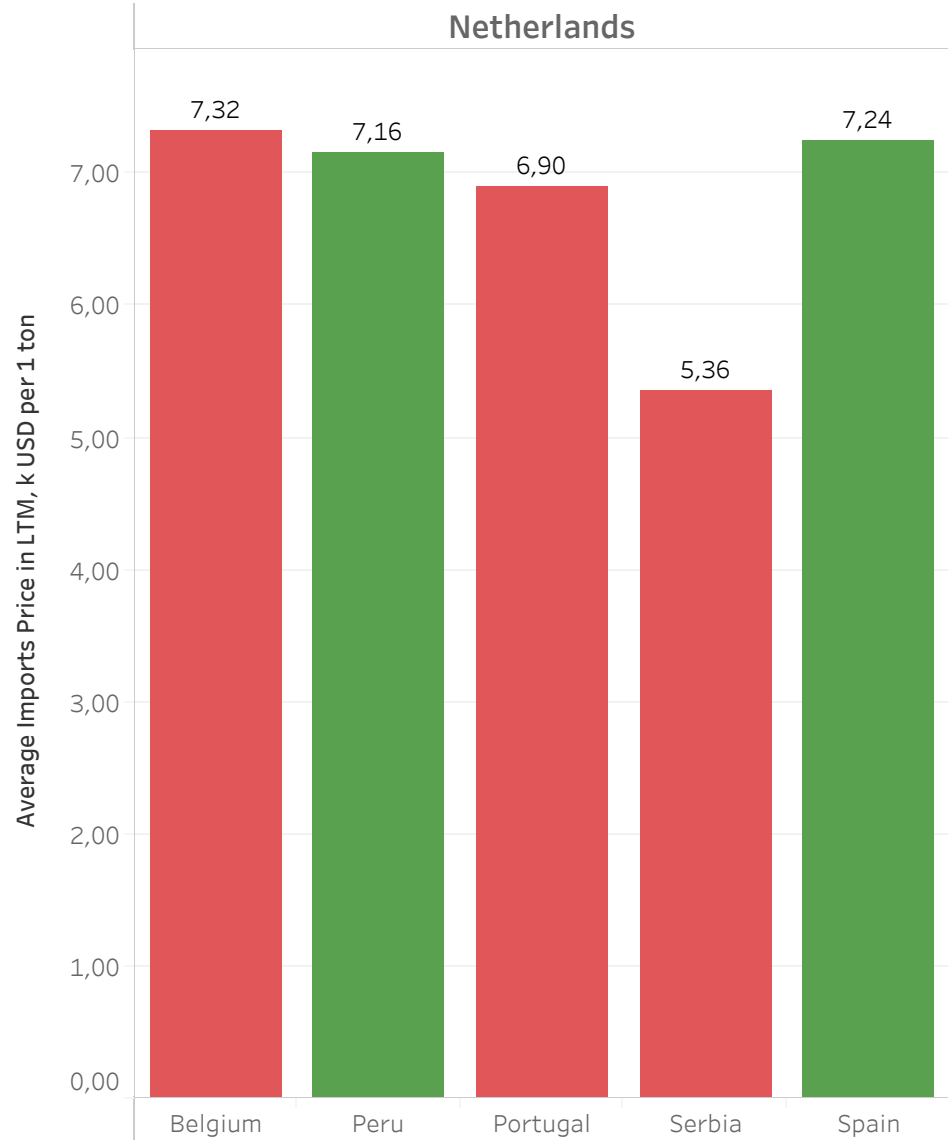
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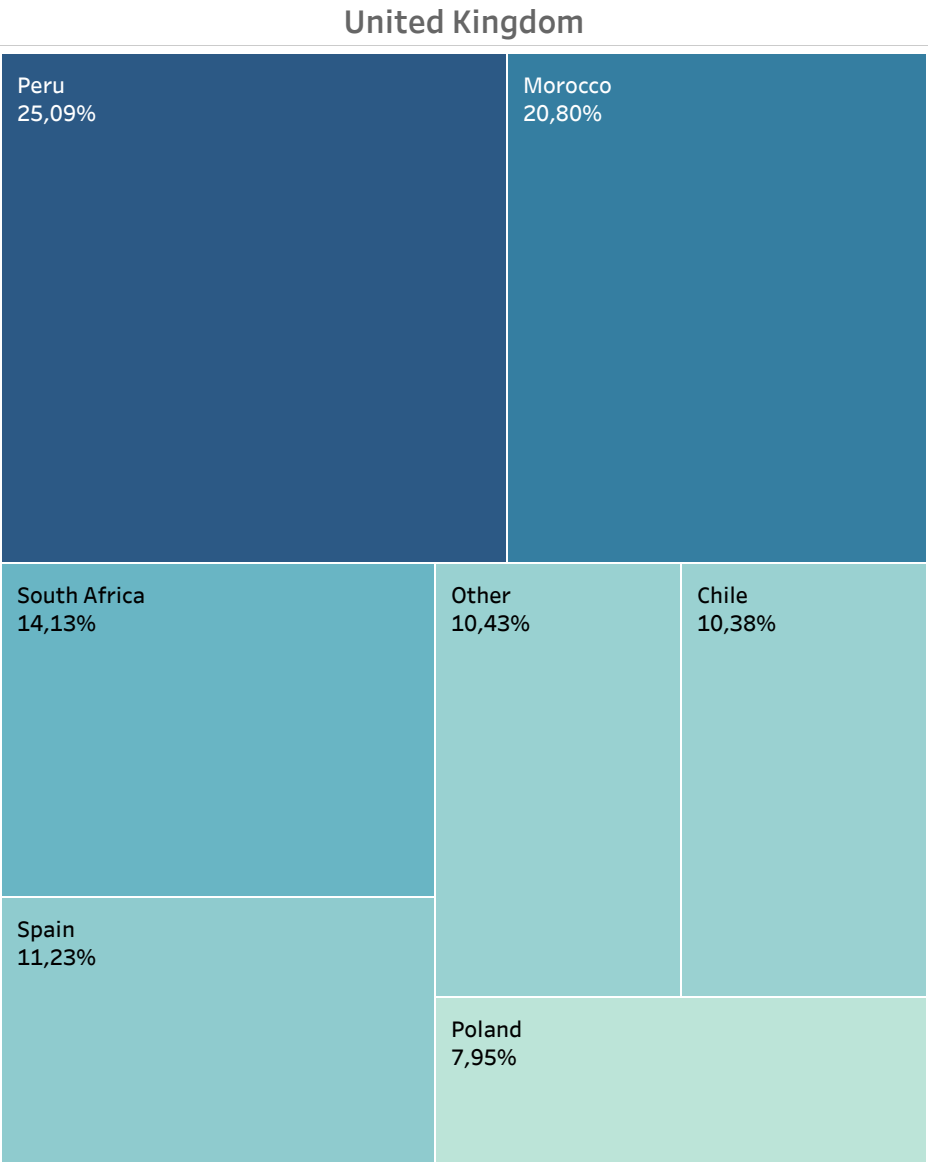
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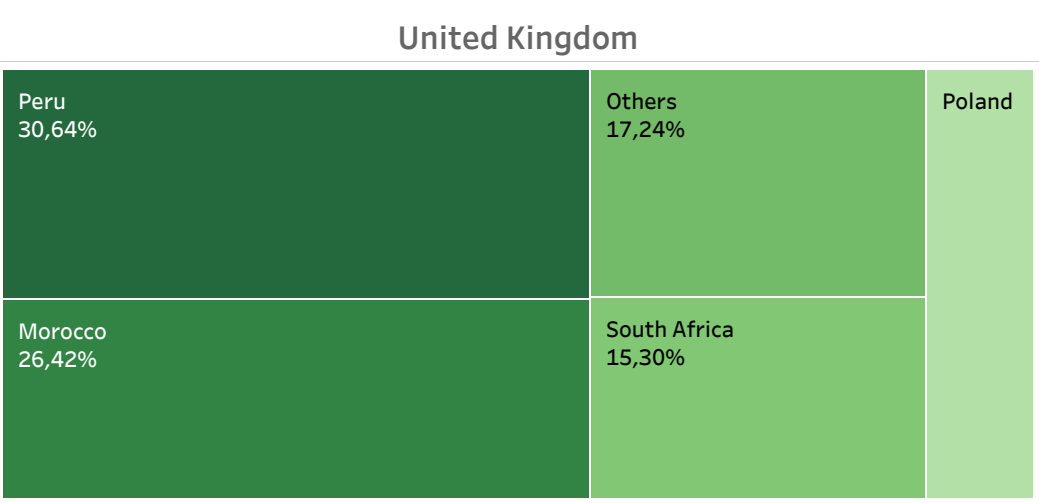
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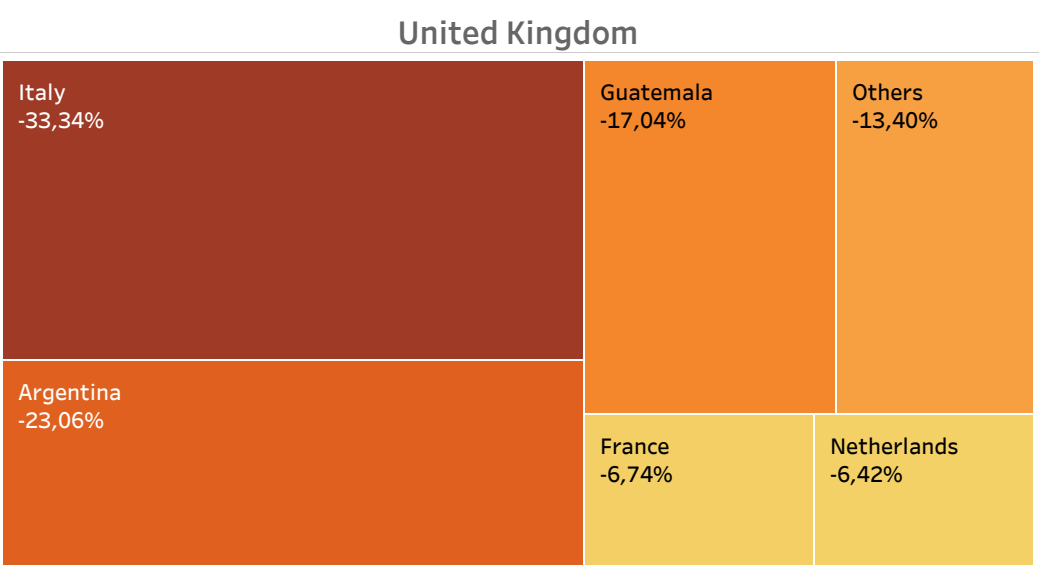
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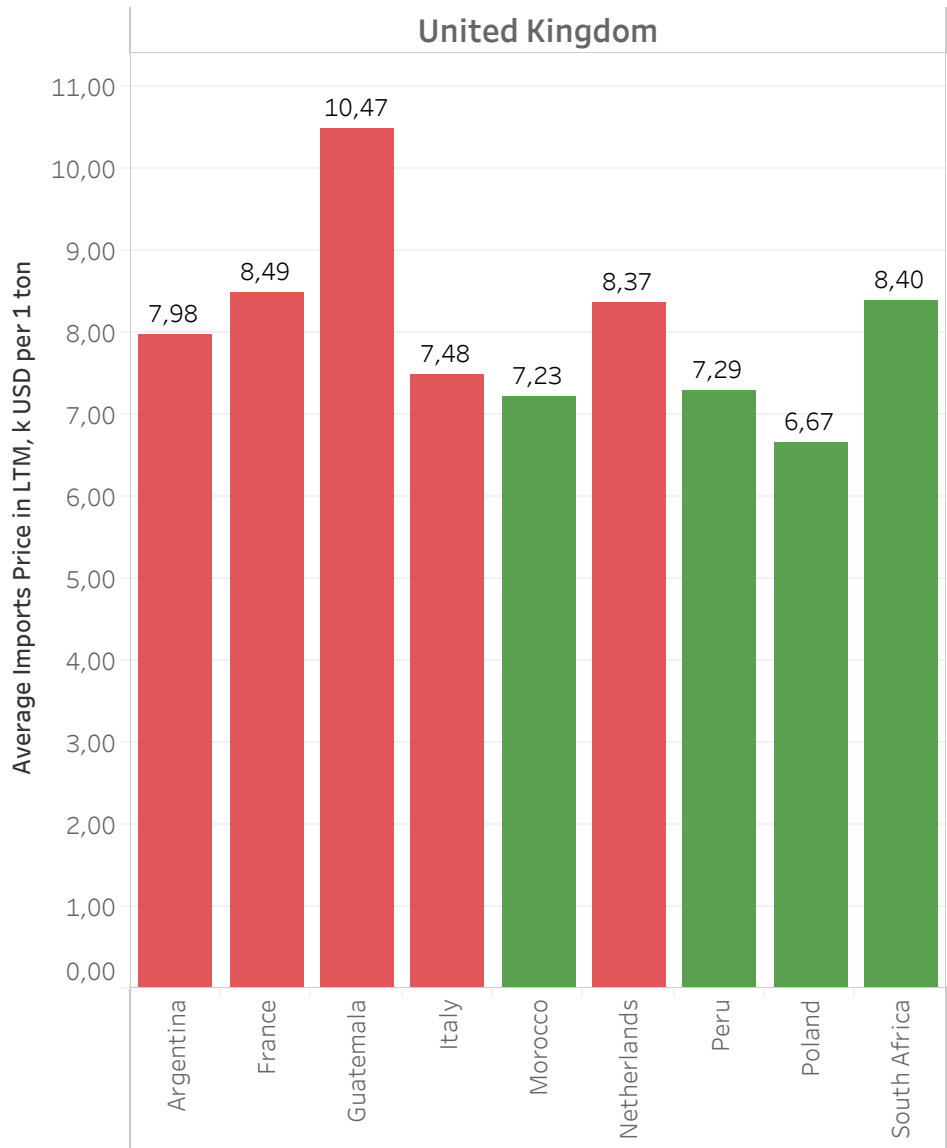
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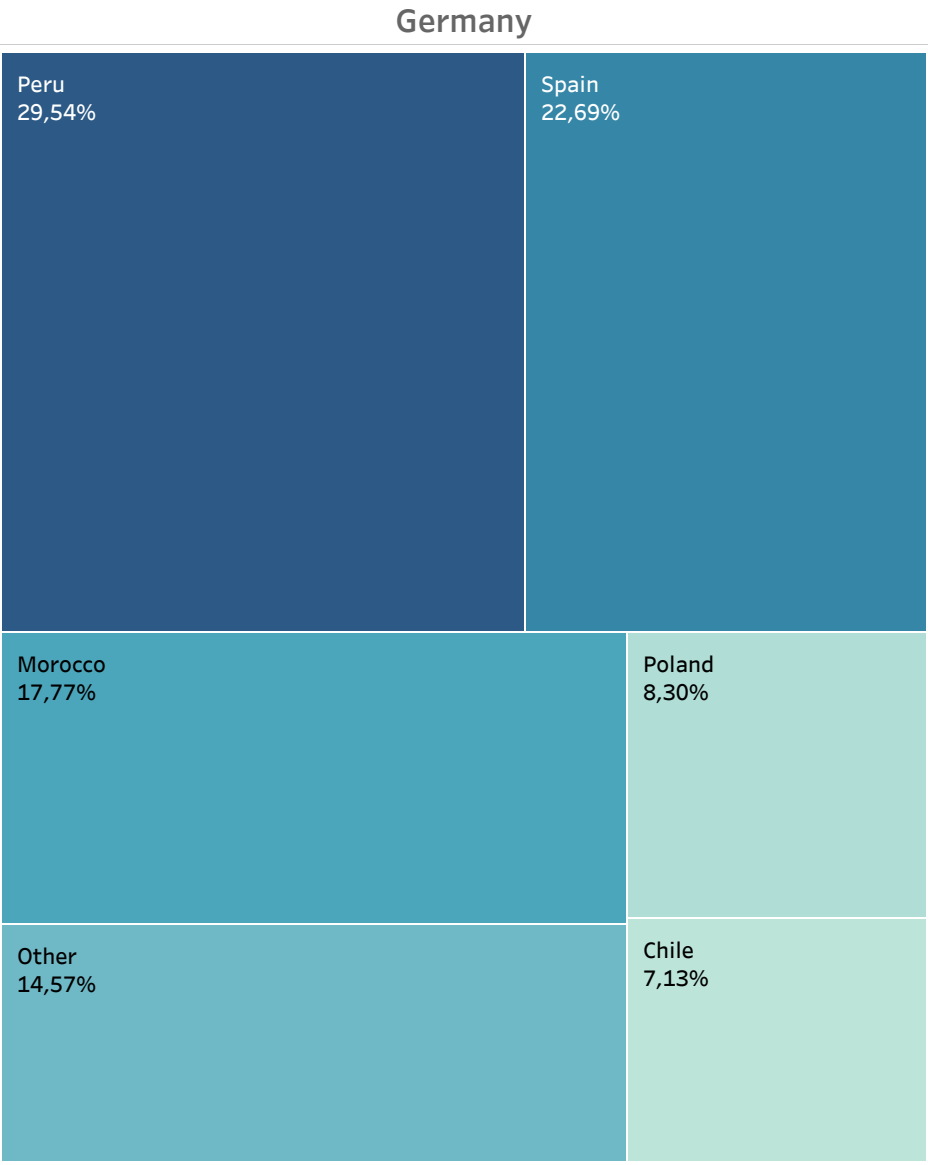
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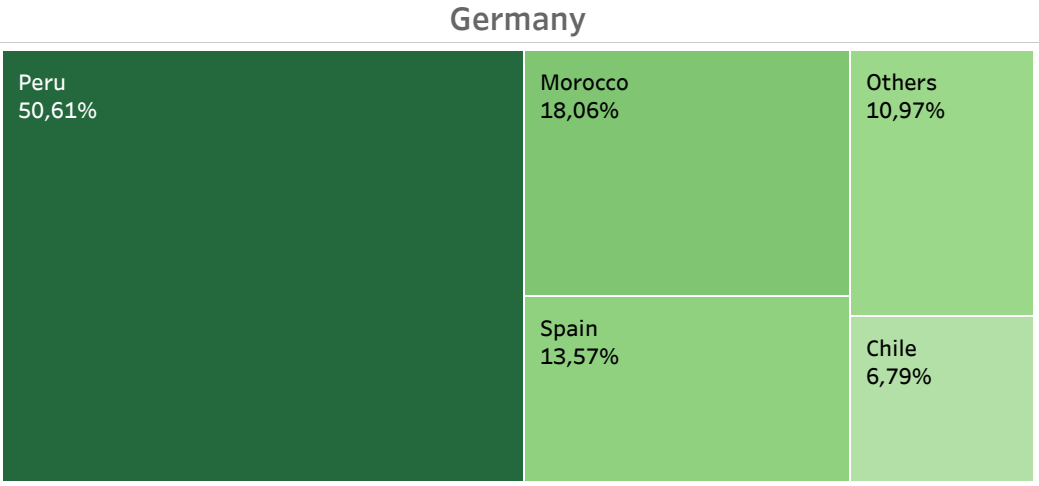
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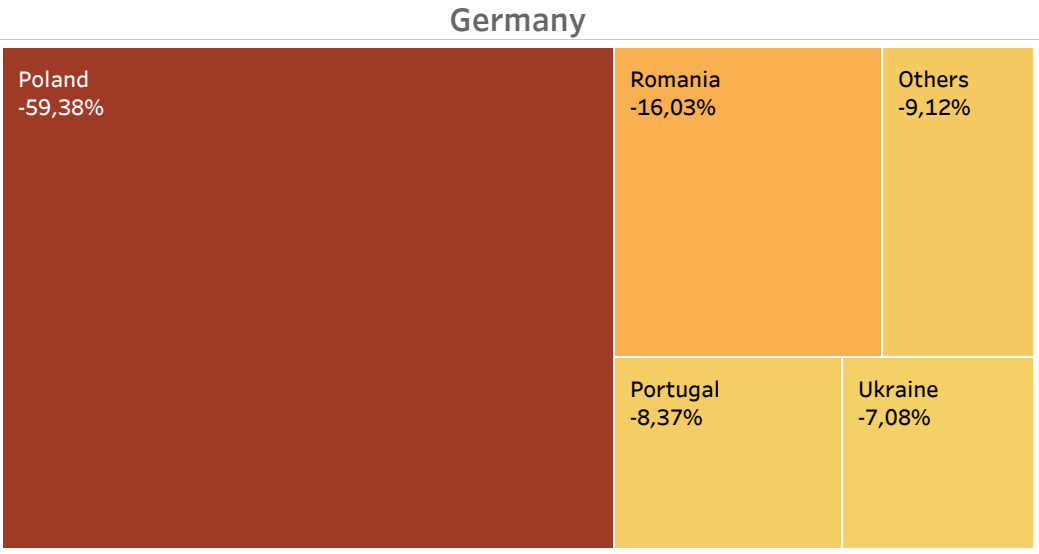
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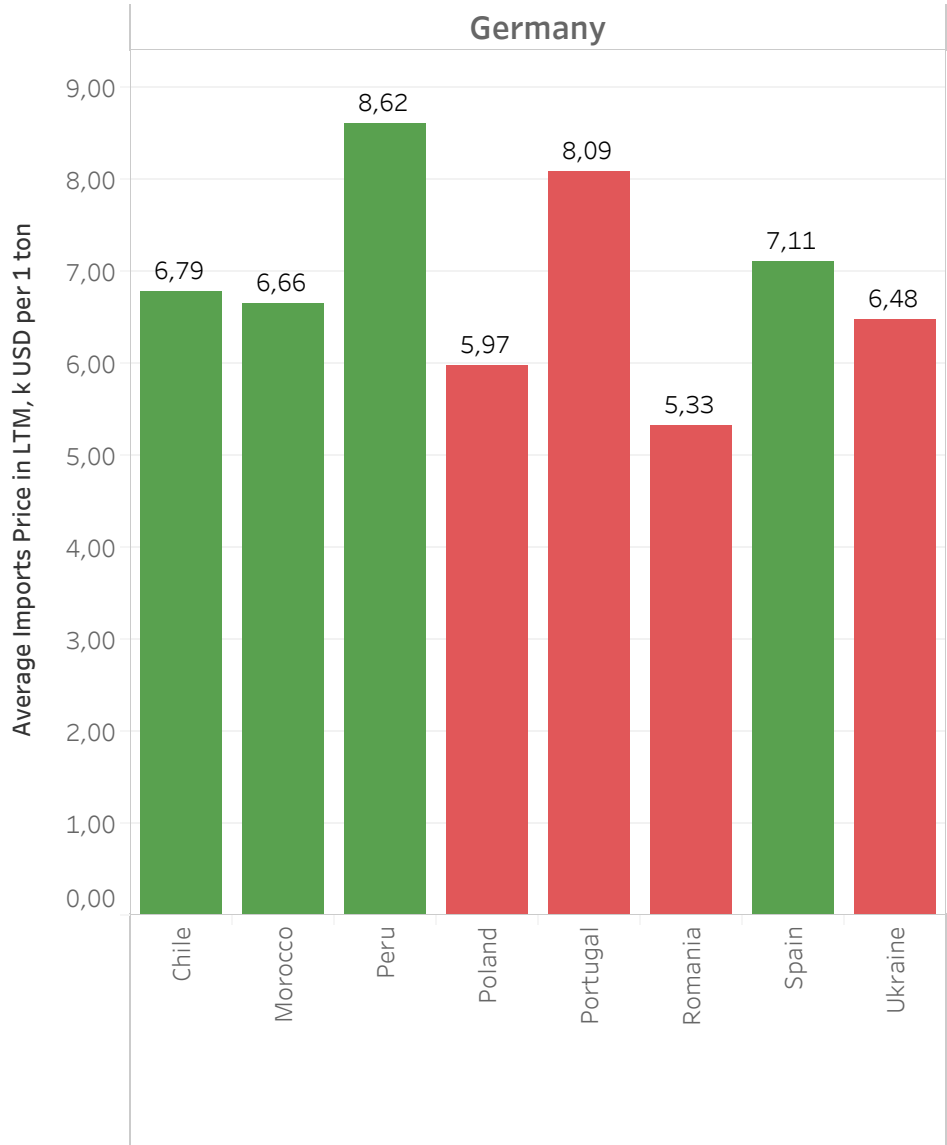
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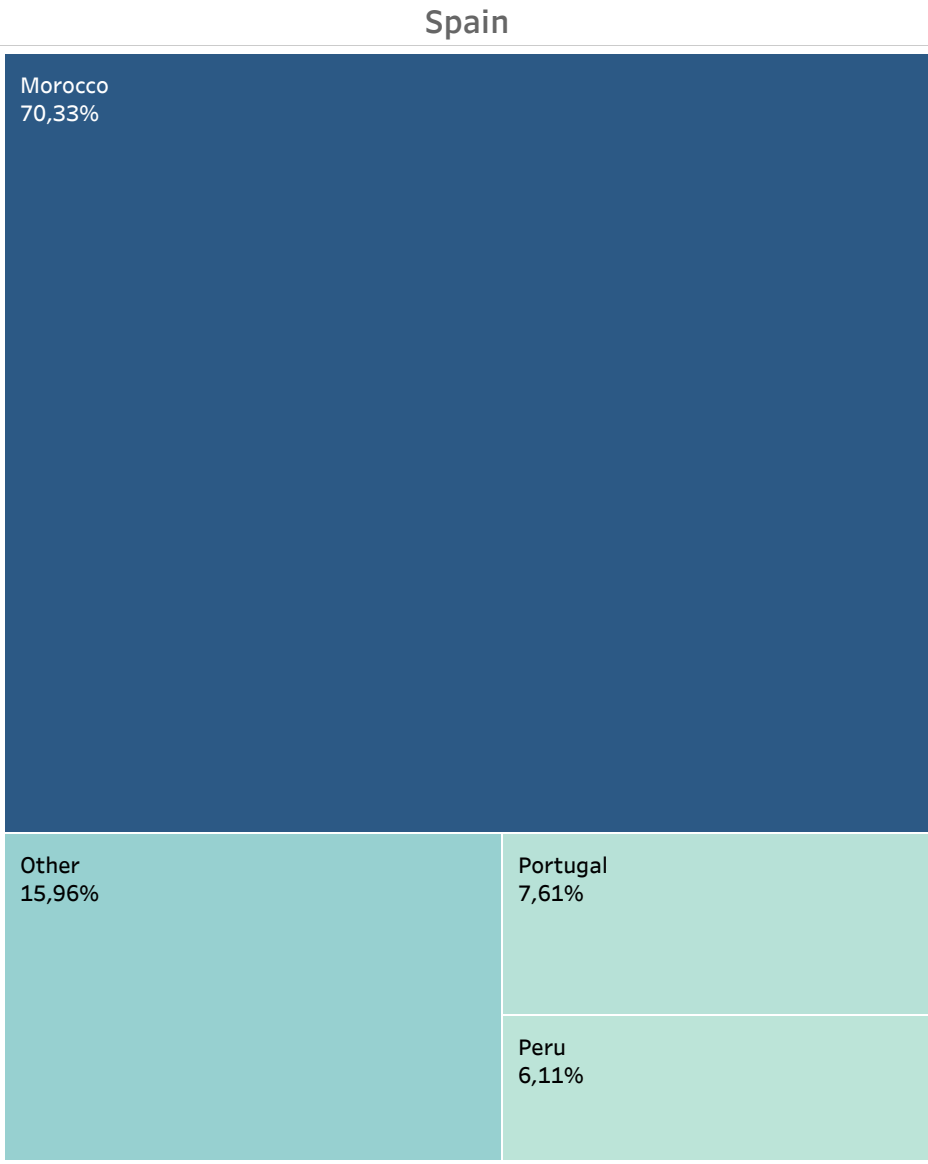
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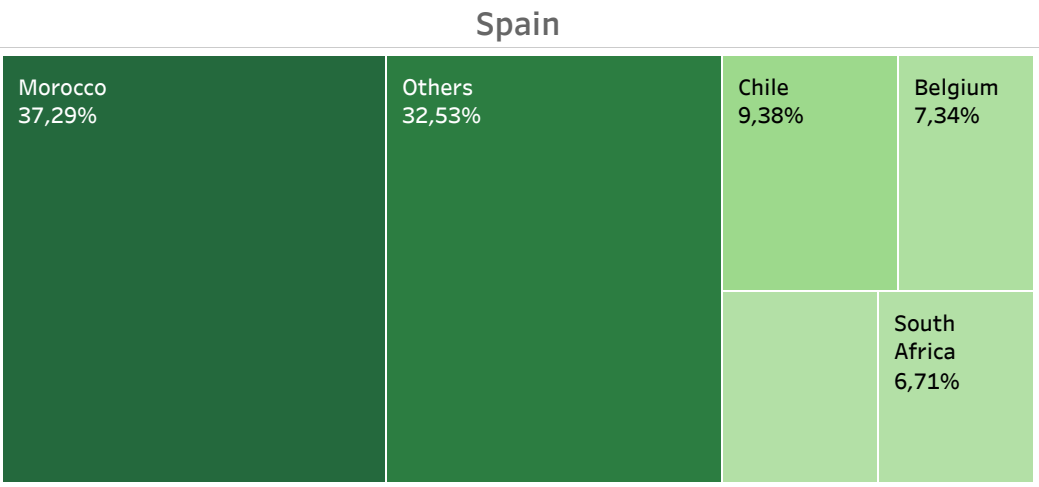
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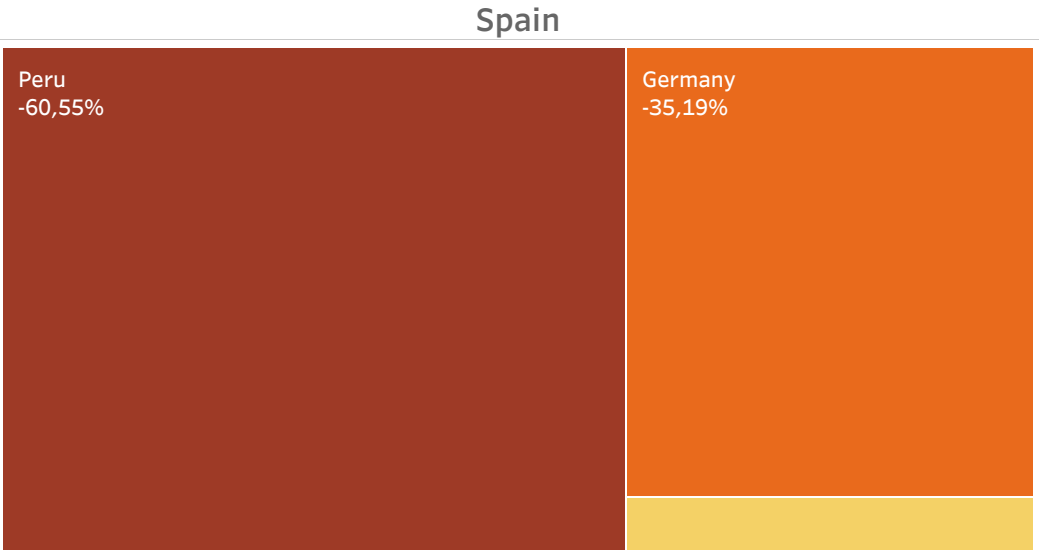
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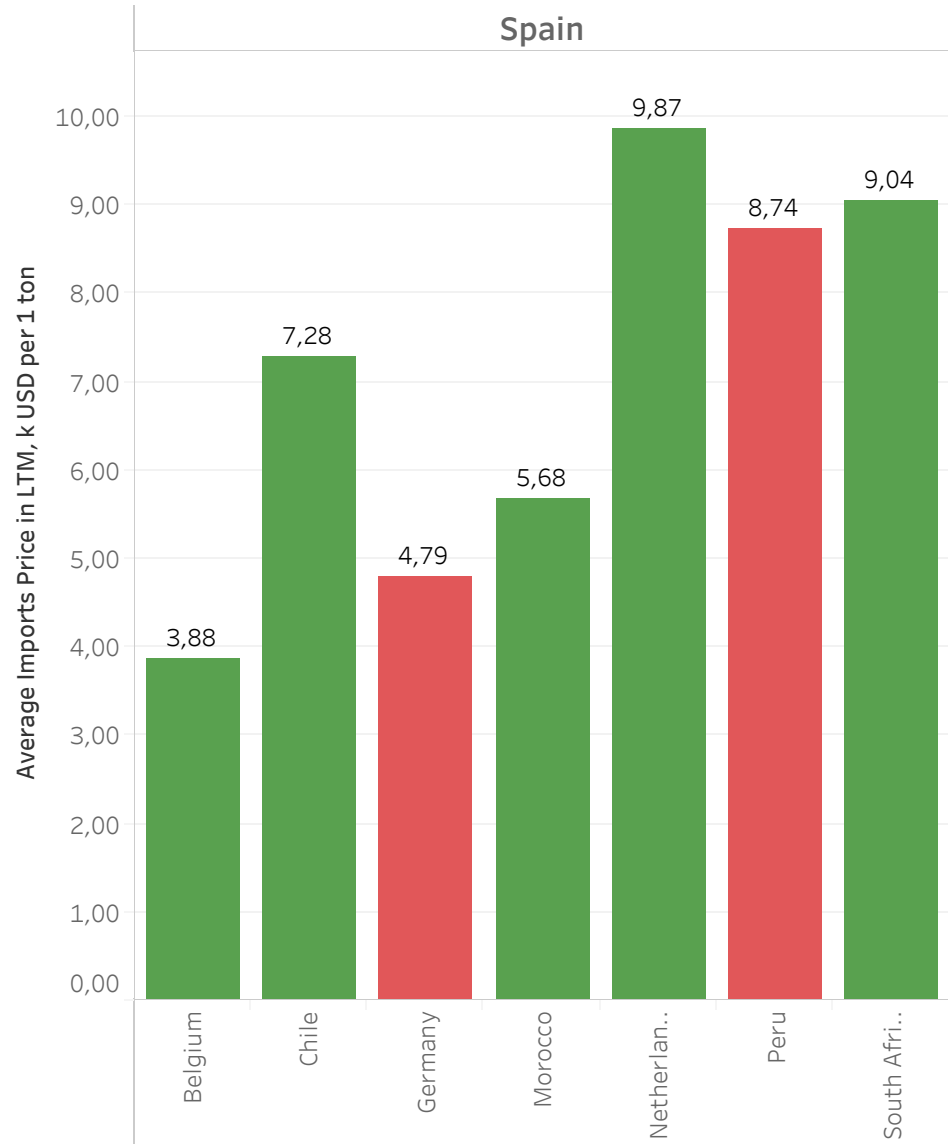
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



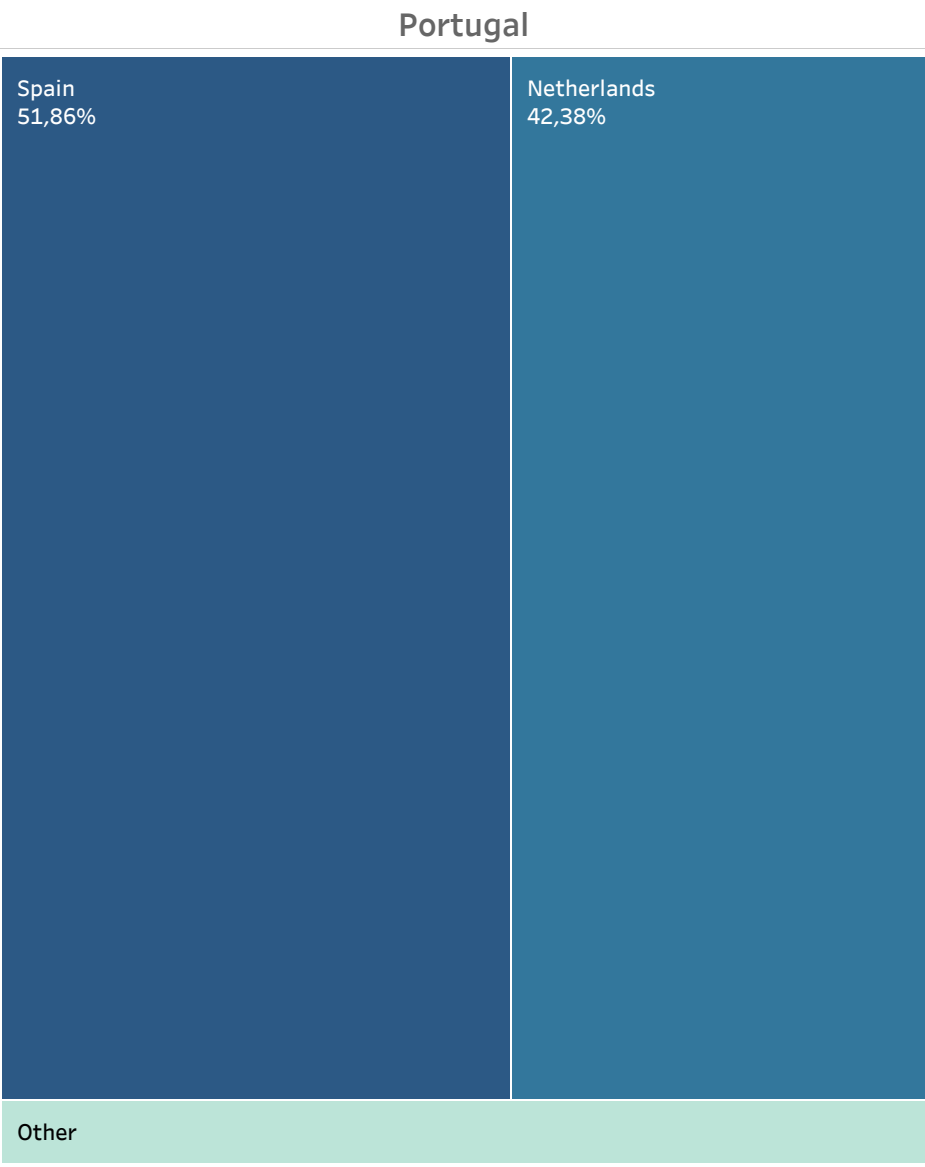
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



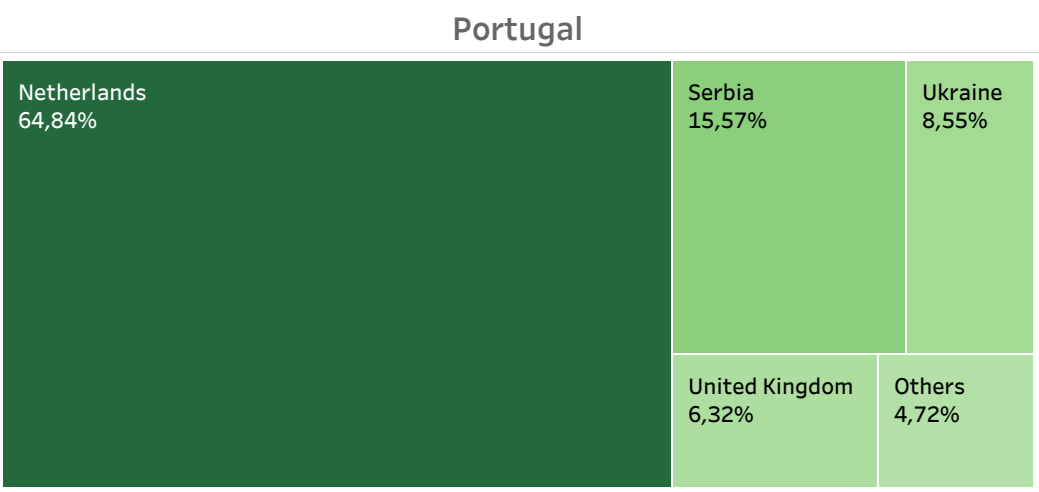
Supplying Countries to the Most Declining Markets: Country-Specific Data (tons)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

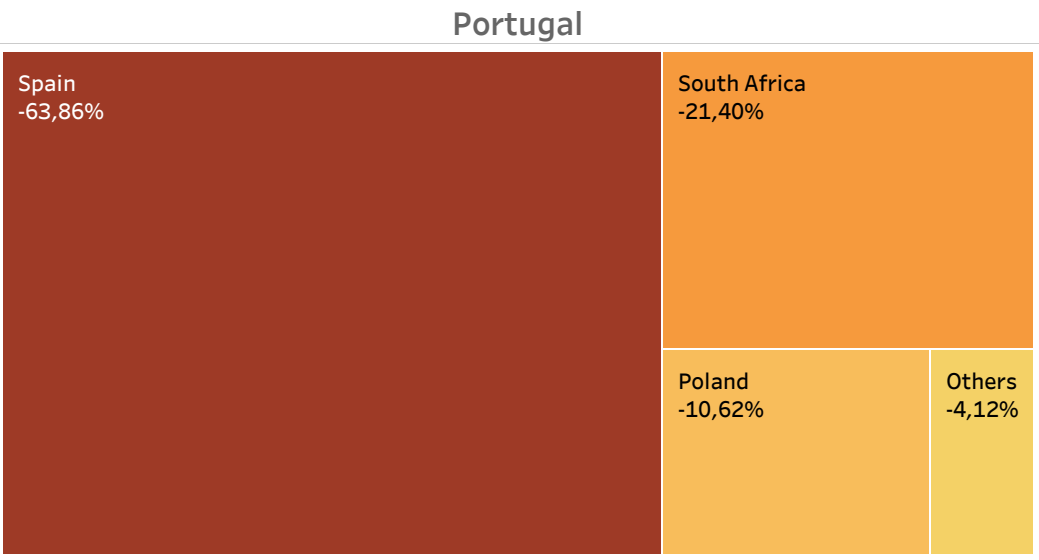
Largest Supplying Countries in LTM (tons)



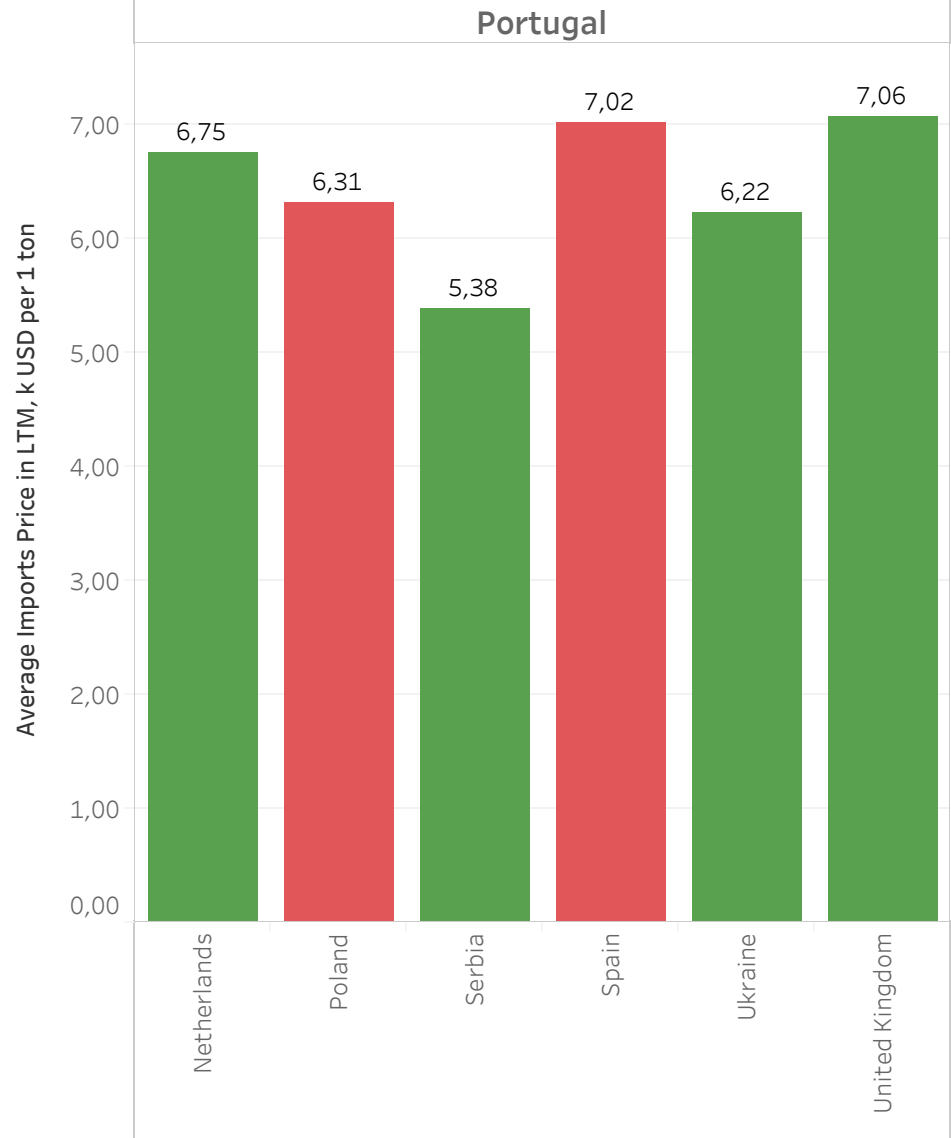
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



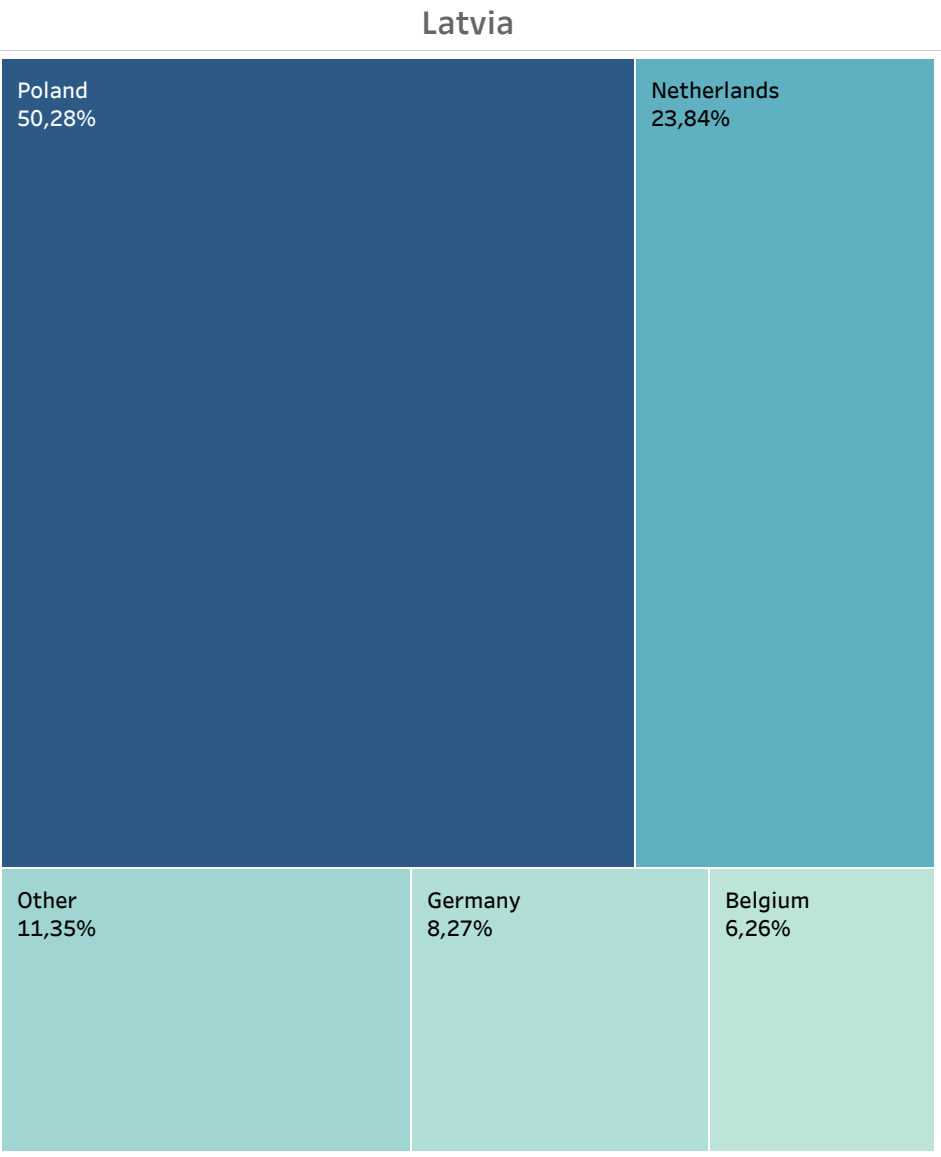
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



Supplying Countries to the Most Declining Markets: Country-Specific Data (tons)

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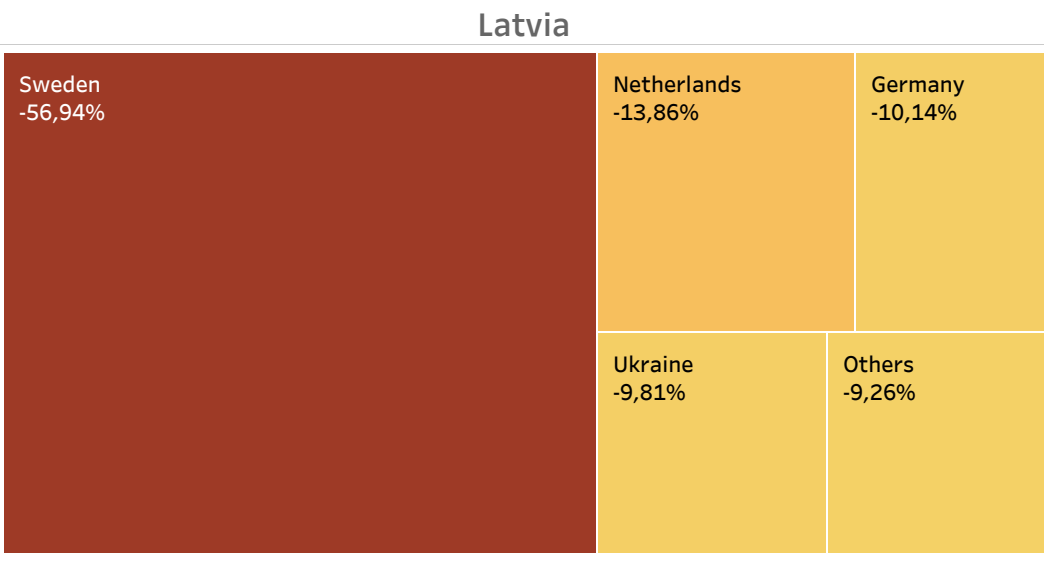
Largest Supplying Countries in LTM (tons)



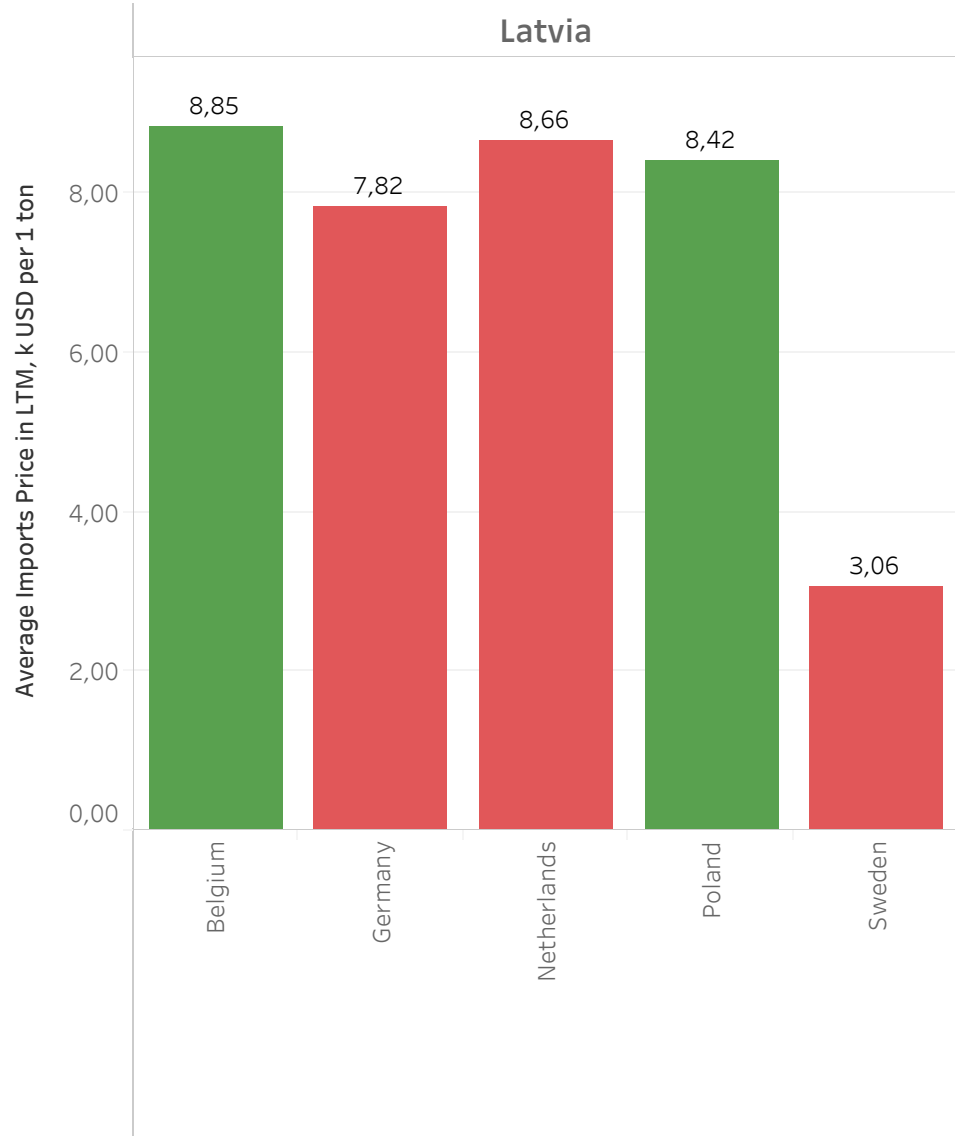
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



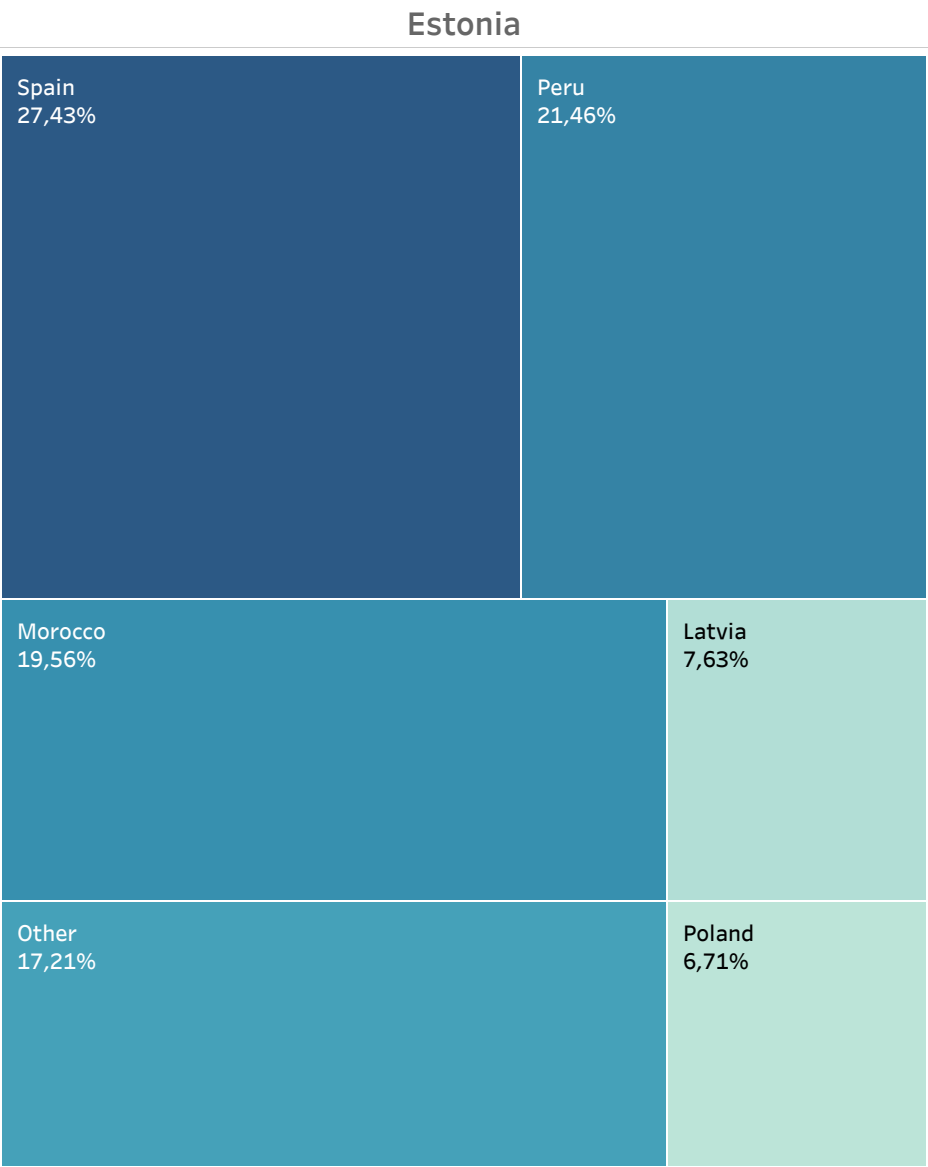
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



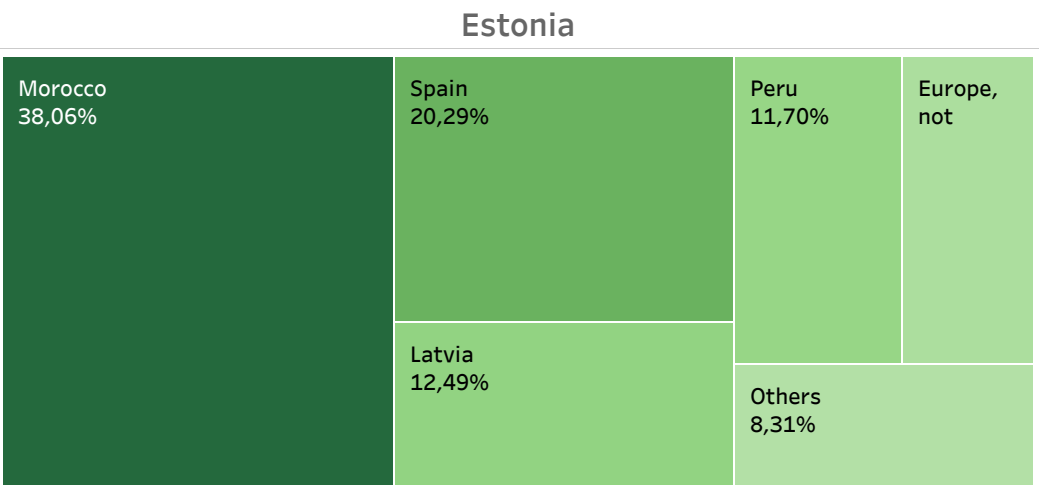
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Largest Supplying Countries in LTM (tons)



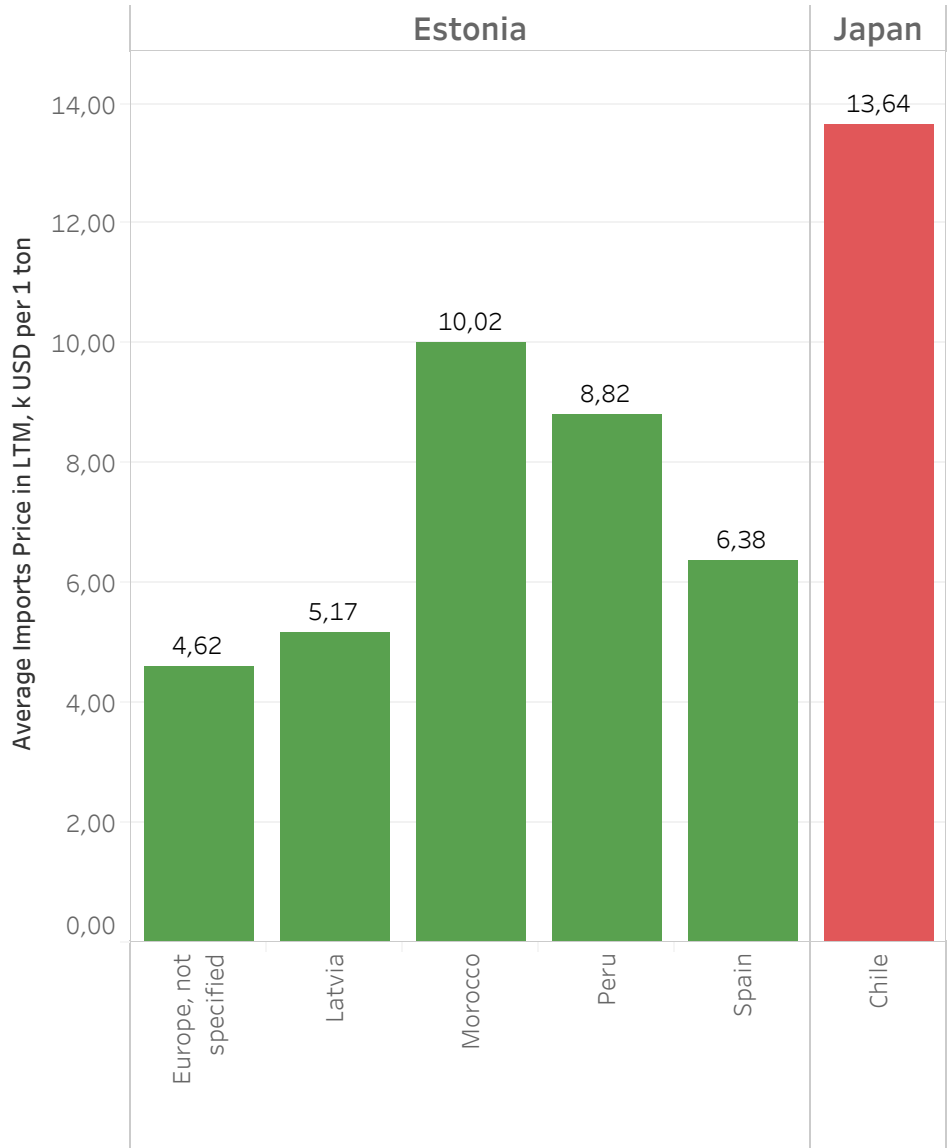
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



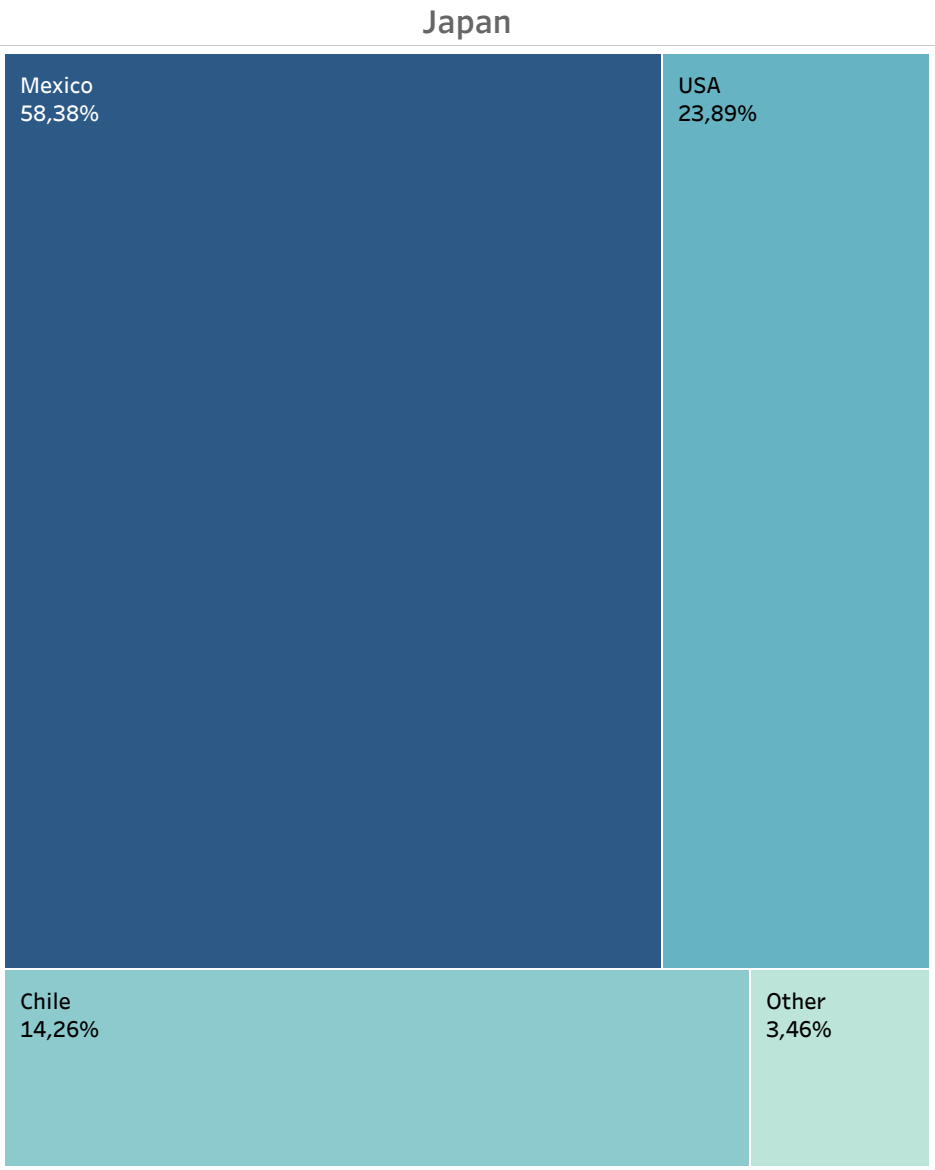
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



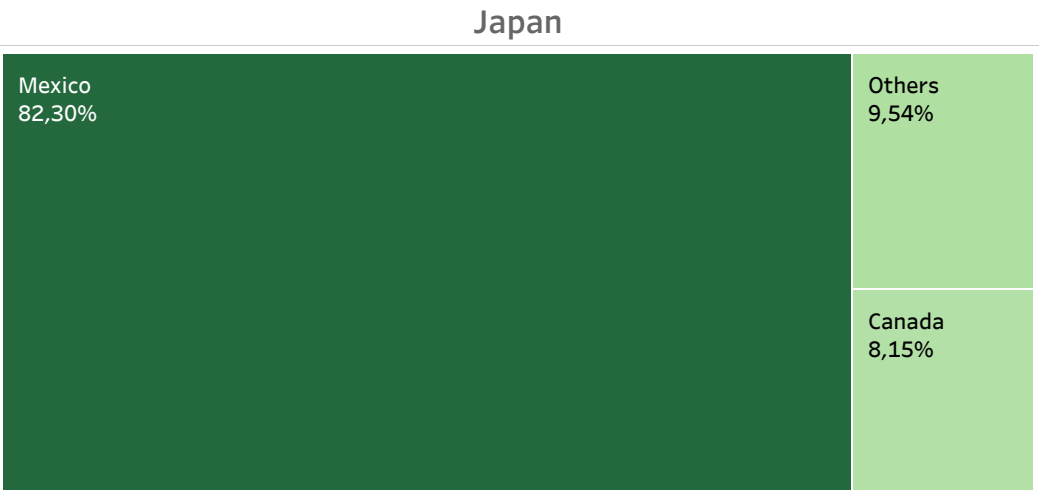
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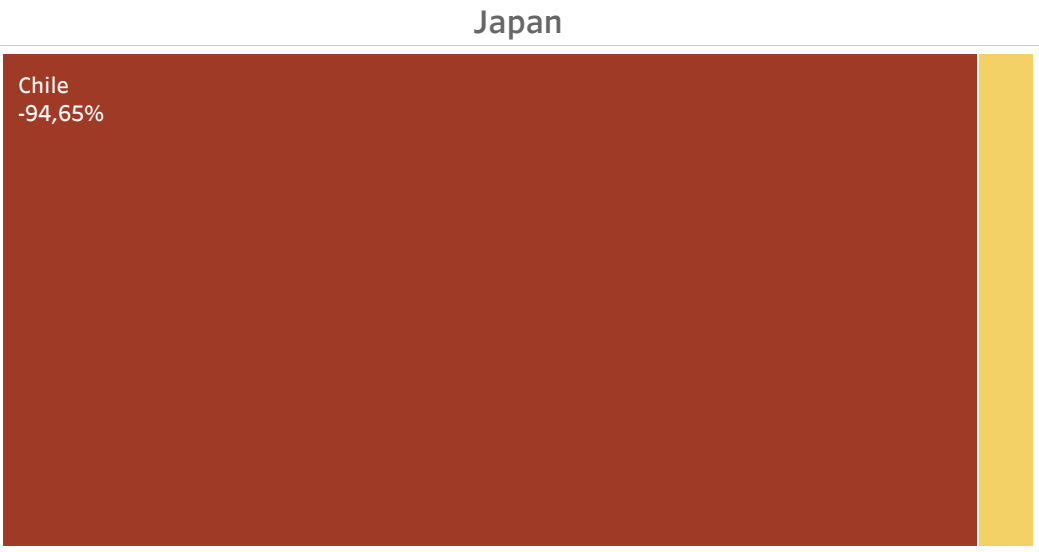
Largest Supplying Countries in LTM (tons)



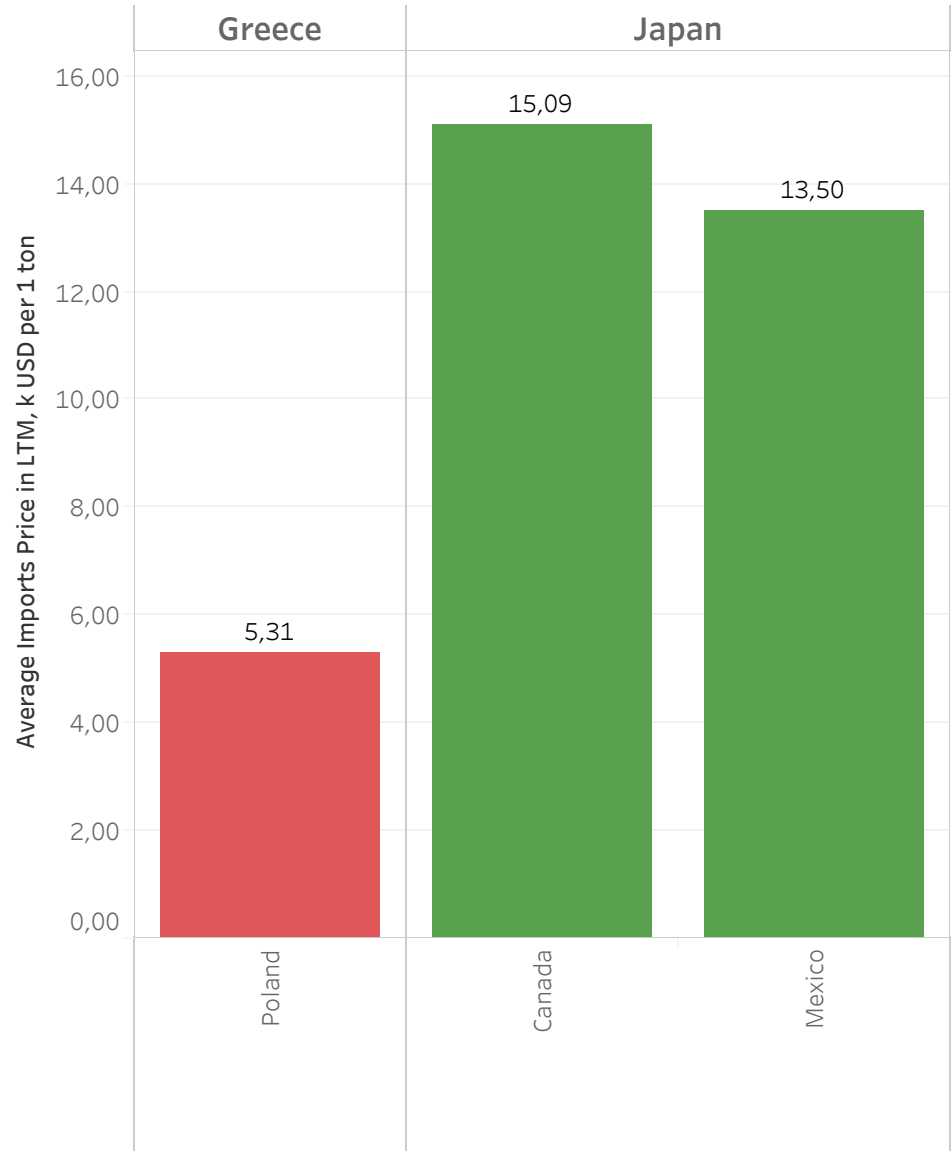
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



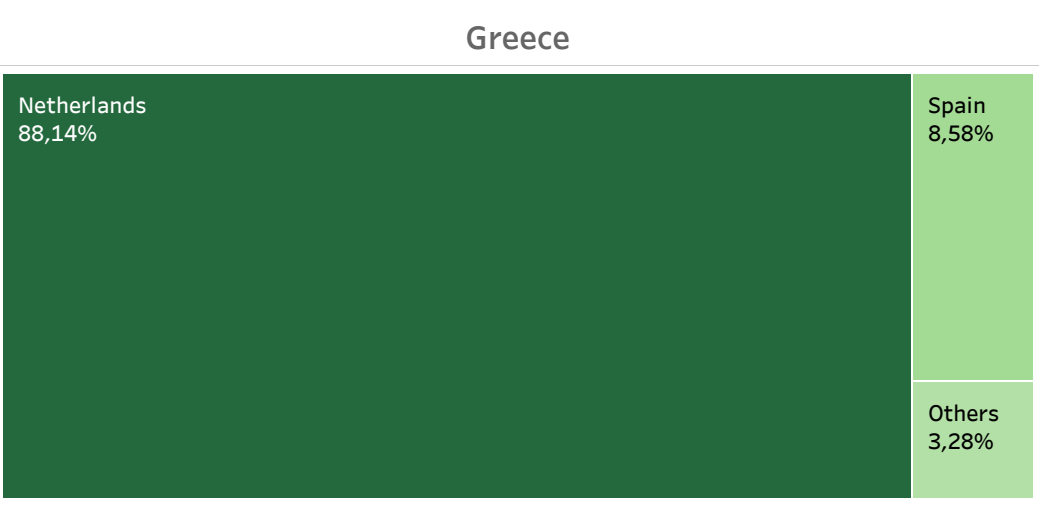
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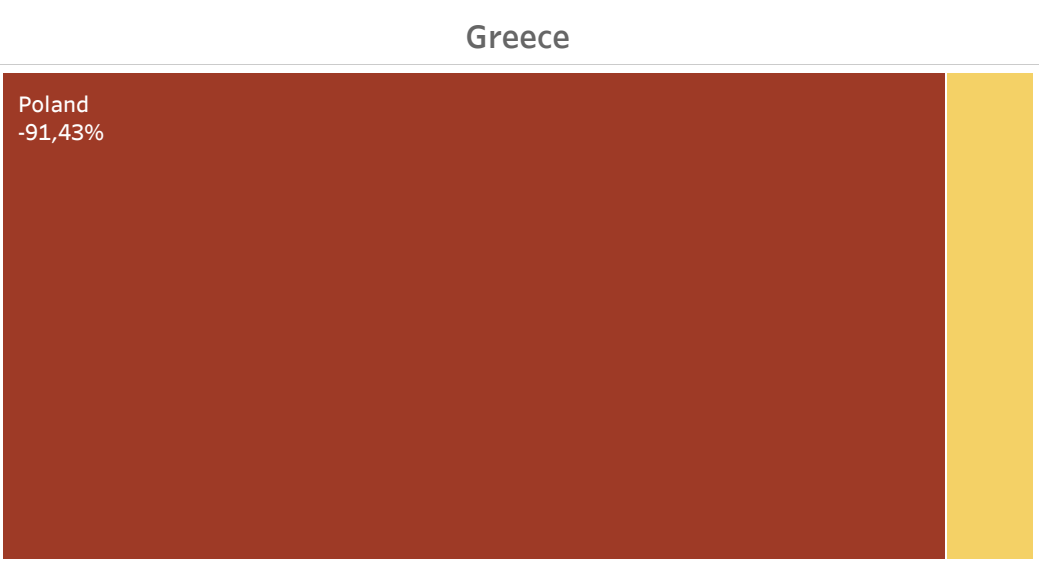
Largest Supplying Countries in LTM (tons)



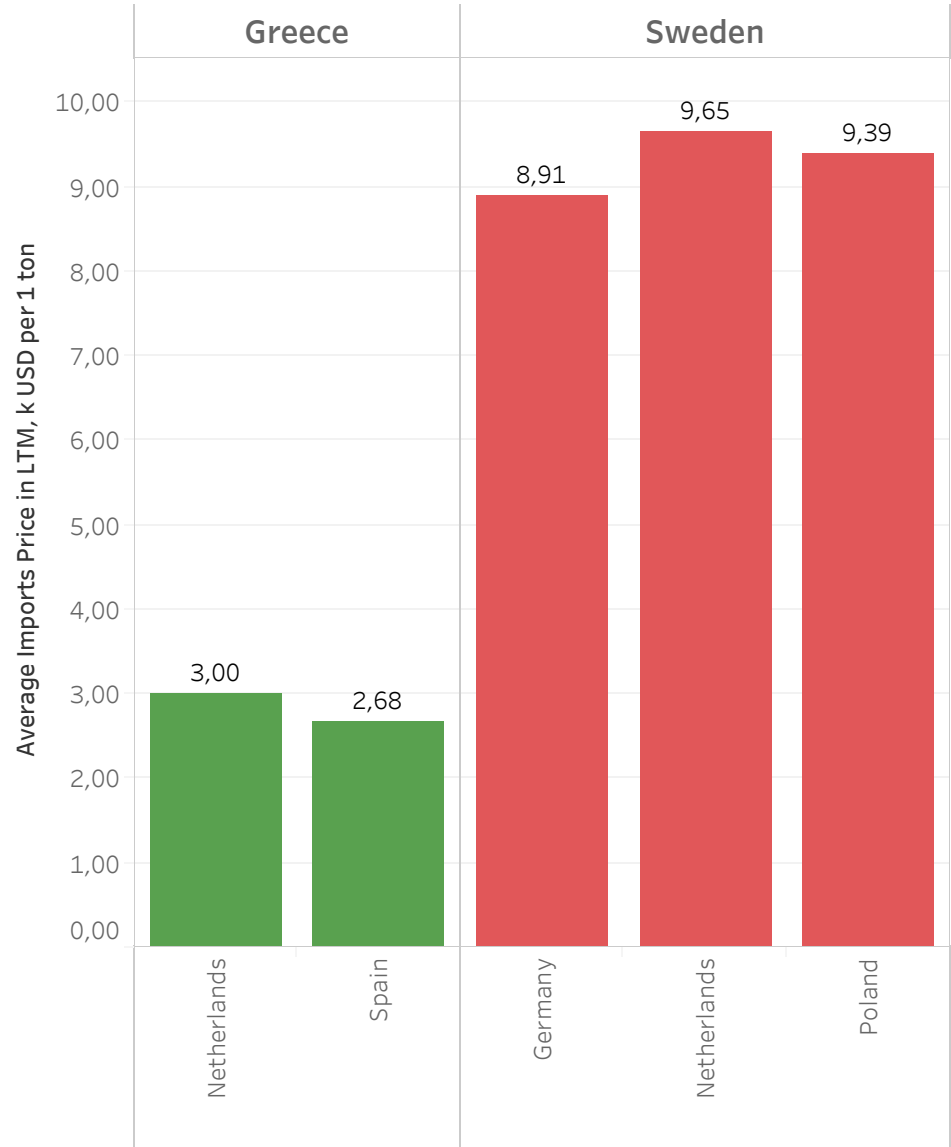
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



Competition Winners and Losers Among Supplying Countries: US \$

The subsequent sections of the Report focus on key supplying countries (exporters) that have experienced the most significant increases or decreases in their supplies to the countries analyzed during the LTM period. The first part of the analysis is based on supply values, expressed in US \$. Both groups of supplying countries are presented in the tables below.

The table on the left lists the supplying countries with the highest positive change in supplies during the LTM period, as reported by the countries analyzed (total imports by all countries analyzed in their LTM periods, along with the positive change compared to the same period 12 months before LTM, are indicated).

The table on the right lists the supplying countries with the highest negative change in supplies during the LTM period, as reported by the countries analyzed (total imports by all countries analyzed in their LTM periods, along with the negative change compared to the period 12 months before LTM, are indicated).

Top 10 Supplying Countries with the Highest Total Positive Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
Peru	852 930 834	2 385 446 165
Morocco	96 940 180	482 592 469
Spain	66 363 201	547 453 759
Netherlands	65 644 358	272 818 458
Germany	38 369 773	149 427 647
Chile	28 304 889	458 931 520
South Africa	27 811 378	203 572 333
Zimbabwe	21 852 845	43 983 886
Canada	21 134 011	208 117 141
China	9 974 052	12 661 486

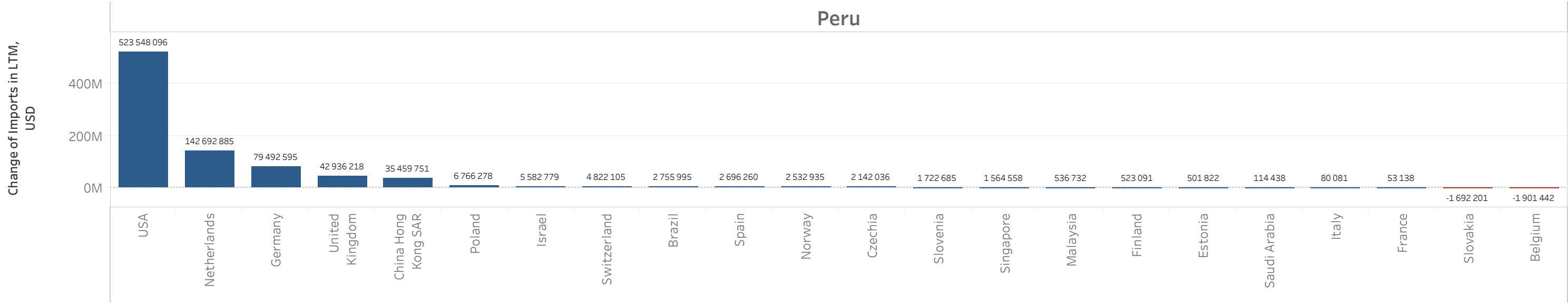
Top 10 Supplying Countries with the Highest Total Negative Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
Mexico	-64 228 969	550 795 374
Sweden	-7 912 650	2 304 708
Portugal	-7 085 074	55 036 274
Serbia	-6 296 184	25 095 008
Italy	-1 745 644	15 855 835
Argentina	-1 660 643	36 216 772
Guatemala	-1 073 710	23 082
Romania	-905 309	29 908 113
Uruguay	-420 772	905 367
Denmark	-359 074	366 745

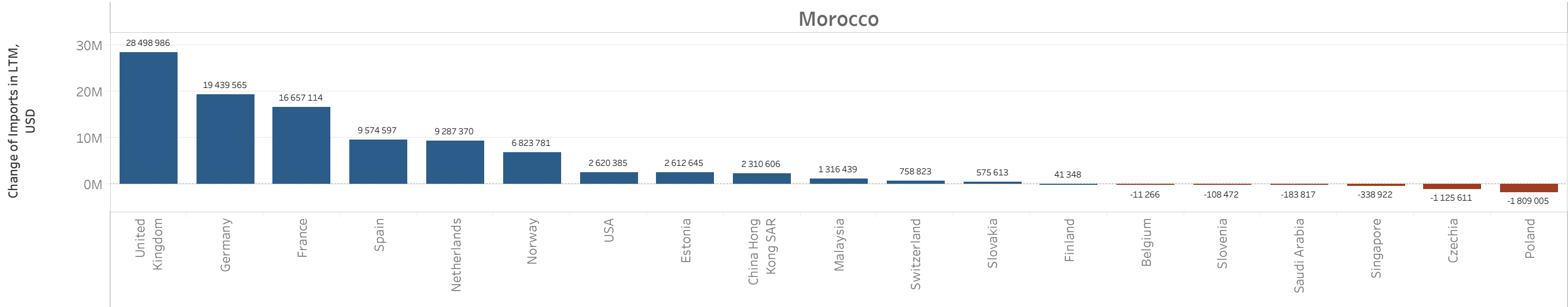
Supplying Countries Winning Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest total positive absolute change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



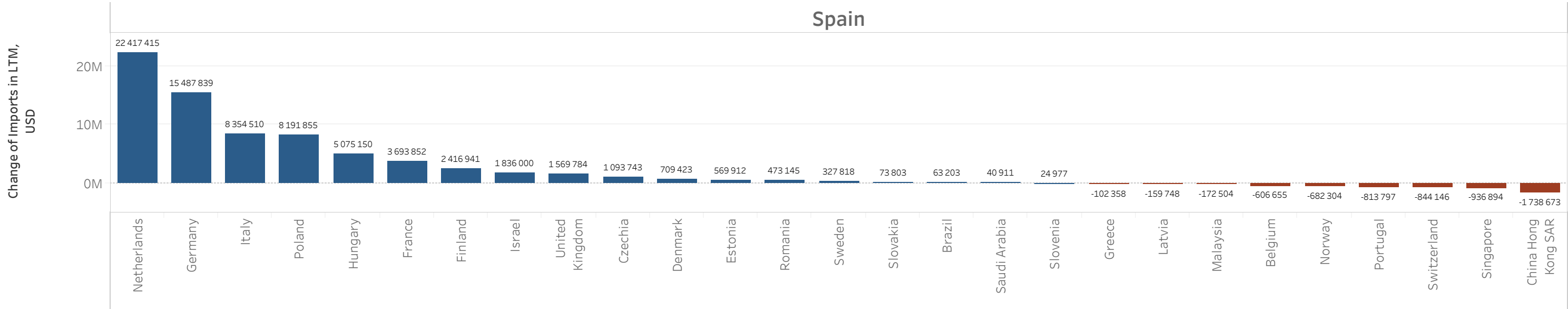
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



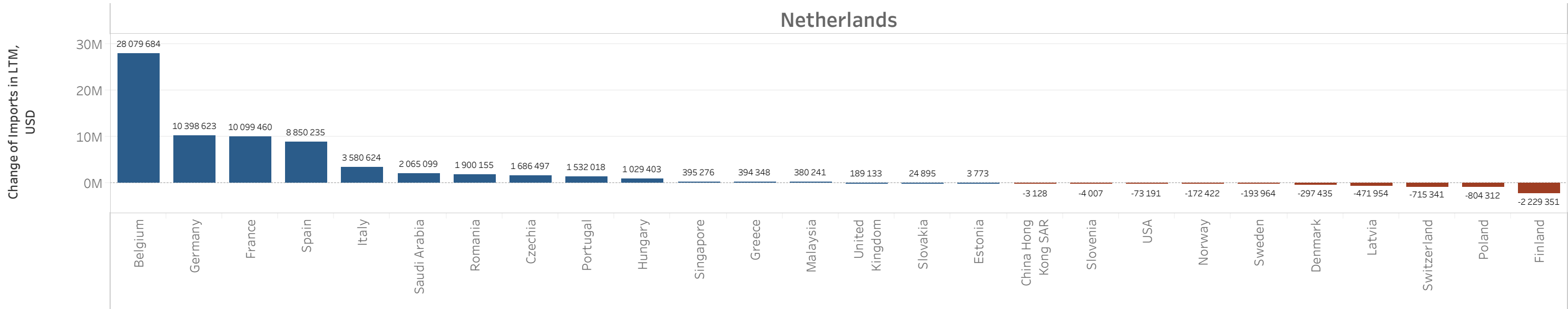
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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



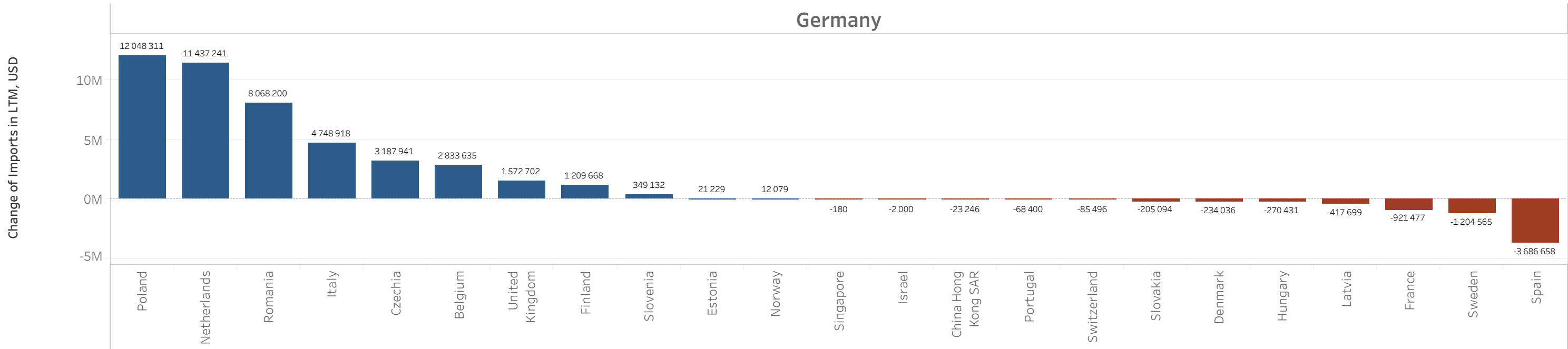
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



Supplying Countries Winning Competition in the Markets of the Countries Analyzed: US \$

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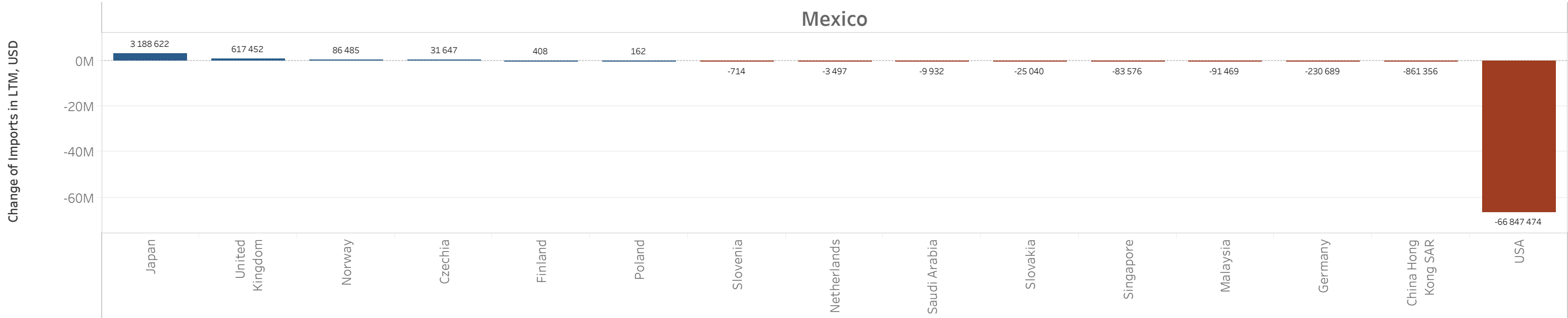
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



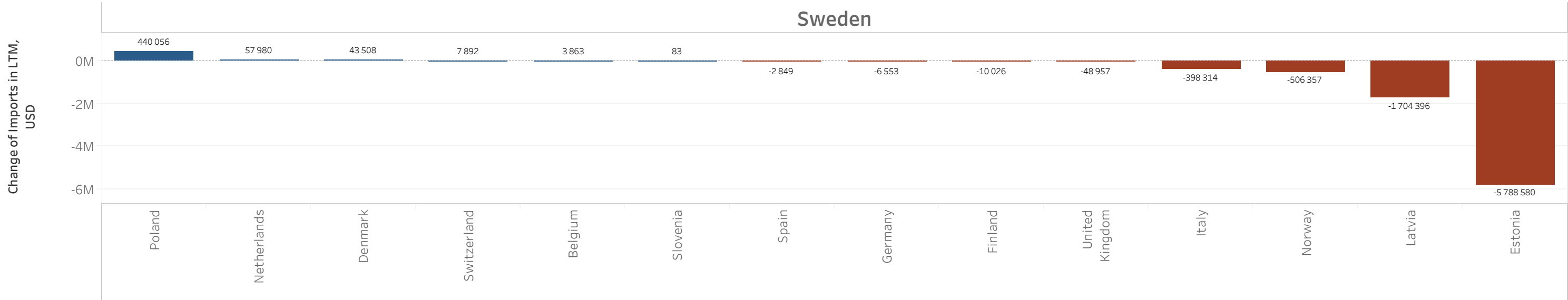
Supplying Countries Losing Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



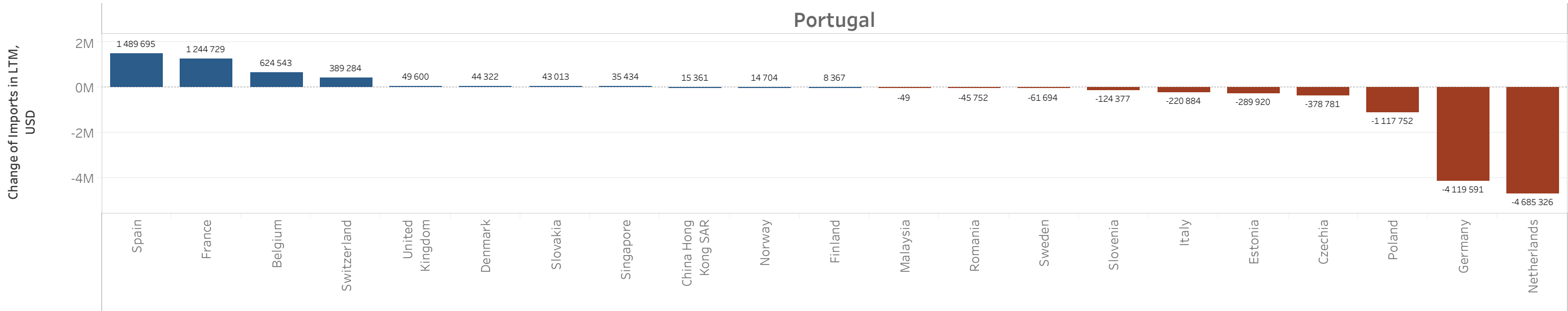
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



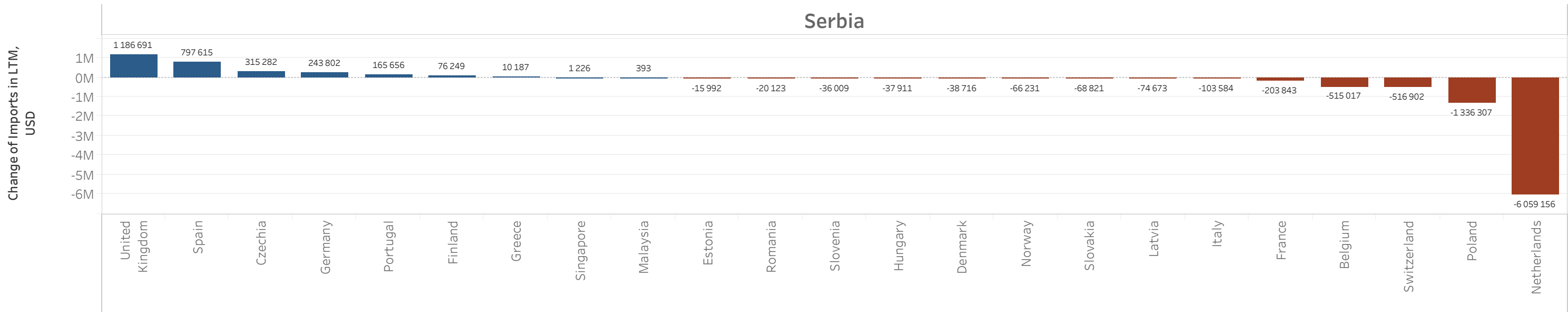
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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



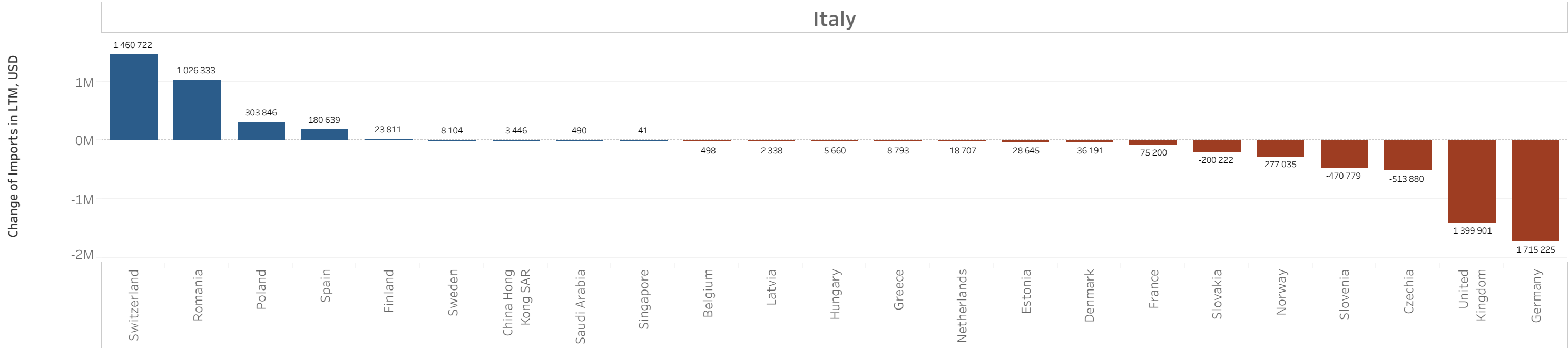
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



Supplying Countries Losing Competition in the Markets of the Countries Analyzed: US \$

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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



Competition Winners and Losers Among Supplying Countries: tons

This is the second part of the analysis of key supplying countries (exporters) that have experienced the most significant increases or decreases in their supplies to the countries analyzed during the LTM period and it is now based on supply volumes, expressed in tons. Both groups of supplying countries are presented in the tables below.

The table on the left lists the supplying countries with the highest positive change in imports during the LTM period, as reported by the countries analyzed (total imports by all the countries analyzed in their LTM periods, along with the positive change compared to the period 12 months before LTM, are indicated).

The table on the right lists the supplying countries with the highest negative change in imports during the LTM period, as reported by the countries analyzed (total imports by all the countries analyzed in their LTM periods, along with the negative change compared to the period 12 months before LTM, are indicated).

Top 10 Supplying Countries with the Highest Total Positive Change of Supplies Reported by the Countries Analyzed in LTM (by imports volume in tons)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, kg	Total Supplies in LTM as Reported by the Countries Analyzed, kg
Peru	102 592 652	294 722 218
Morocco	14 504 514	73 801 389
Spain	10 161 832	75 792 069
Netherlands	5 033 856	31 518 284
Germany	3 244 347	18 131 913
South Africa	2 570 608	23 904 163
Zimbabwe	2 352 380	5 252 943
Chile	1 498 831	77 709 197
Ukraine	1 420 631	4 985 501
China	1 184 770	1 442 248

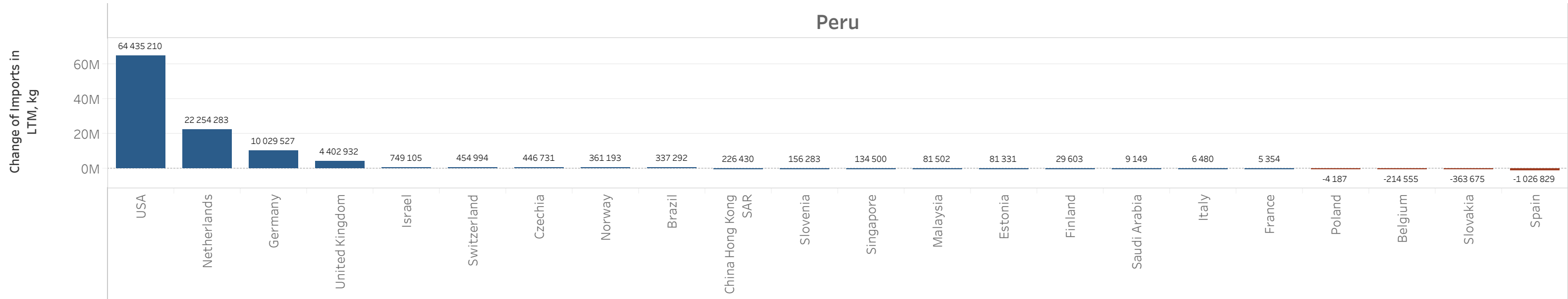
Top 10 Supplying Countries with the Highest Total Negative Change of Supplies Reported by the Countries Analyzed in LTM (by imports volume in tons)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, kg	Total Supplies in LTM as Reported by the Countries Analyzed, kg
Mexico	-8 954 946	65 133 585
Canada	-3 388 836	41 496 410
Portugal	-1 378 362	9 048 063
Serbia	-875 103	4 314 104
Sweden	-866 081	520 777
Argentina	-757 998	5 006 694
Poland	-377 162	24 476 145
Latvia	-126 661	205 269
Asia, not elsewhere specified	-75 051	90 591
Guatemala	-69 044	13 423

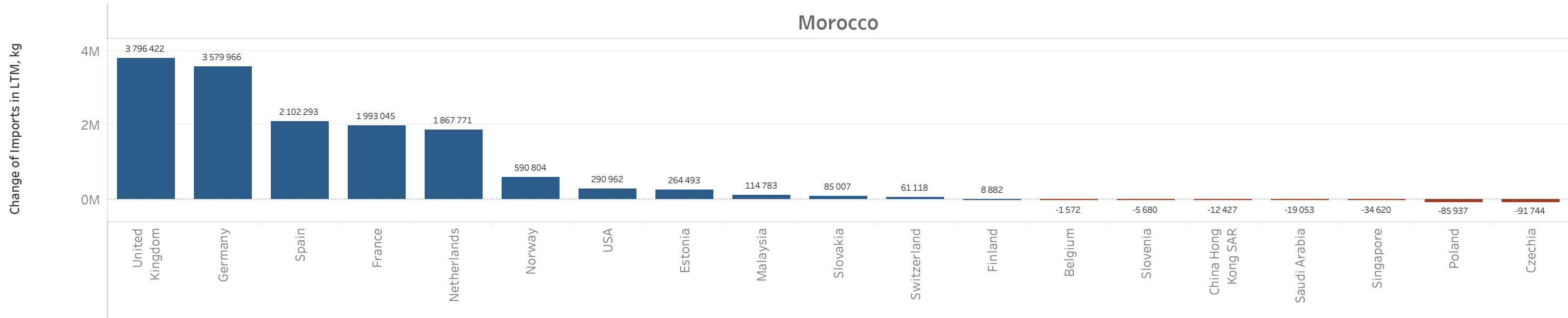
Supplying Countries Winning Competition in the Markets of the Countries Analyzed: tons

This section analyzes the top five supplying countries, identified as having the highest total positive absolute change in supplies (expressed in tons) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



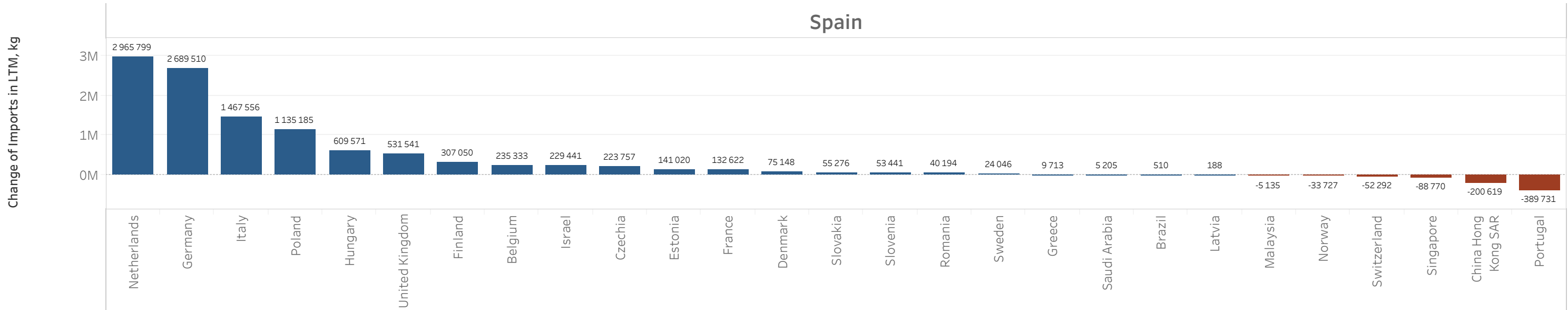
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



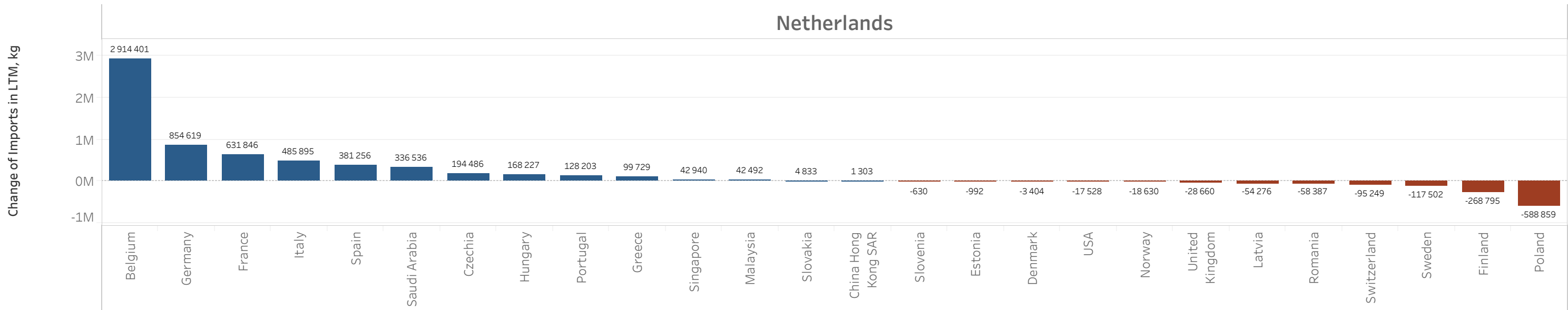
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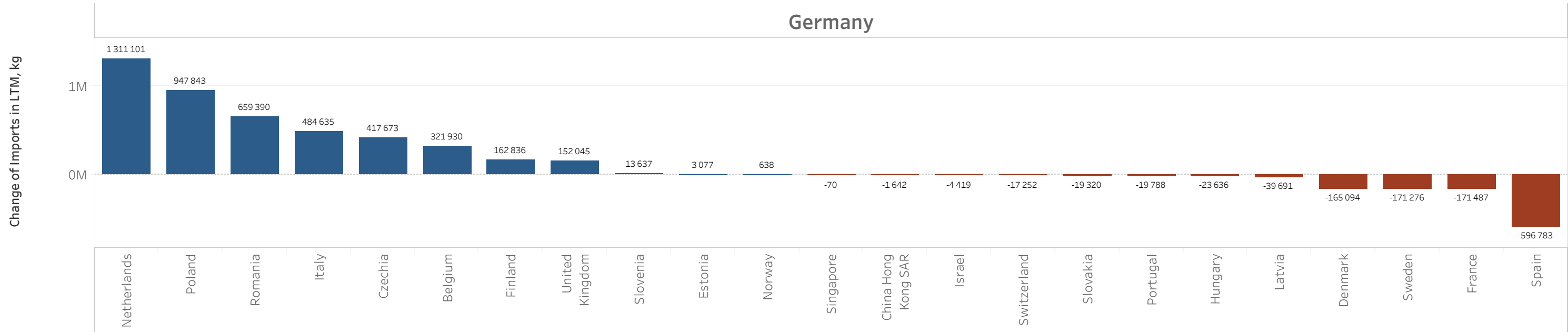
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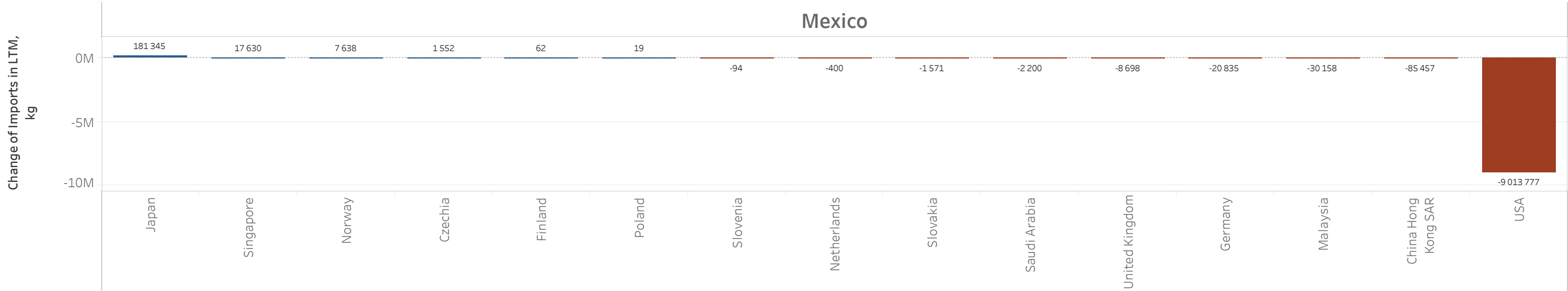
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



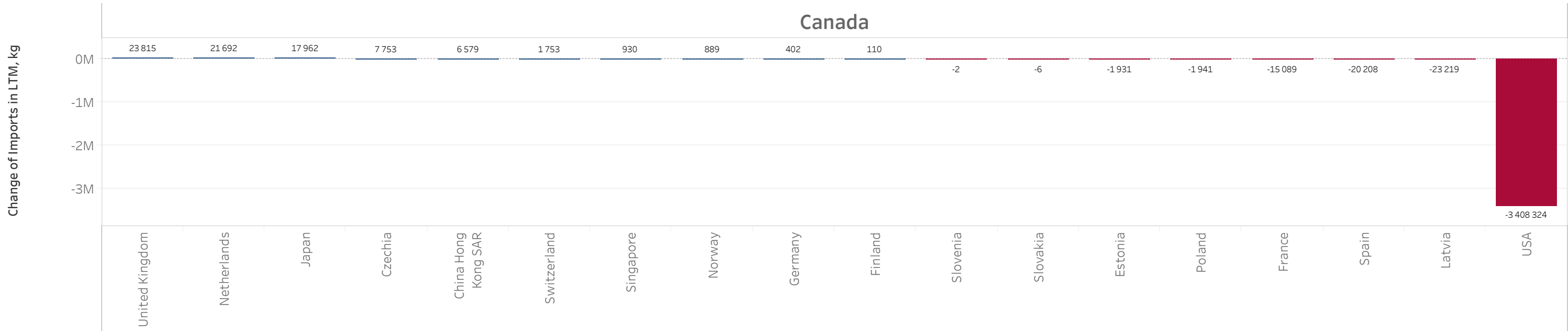
Supplying Countries Losing Competition in the Markets of the Countries Analyzed: tons

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in tons) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



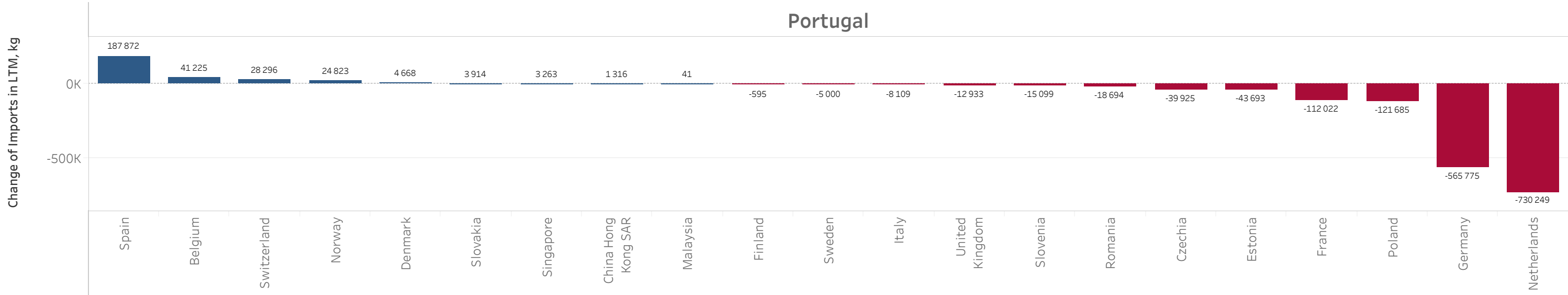
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



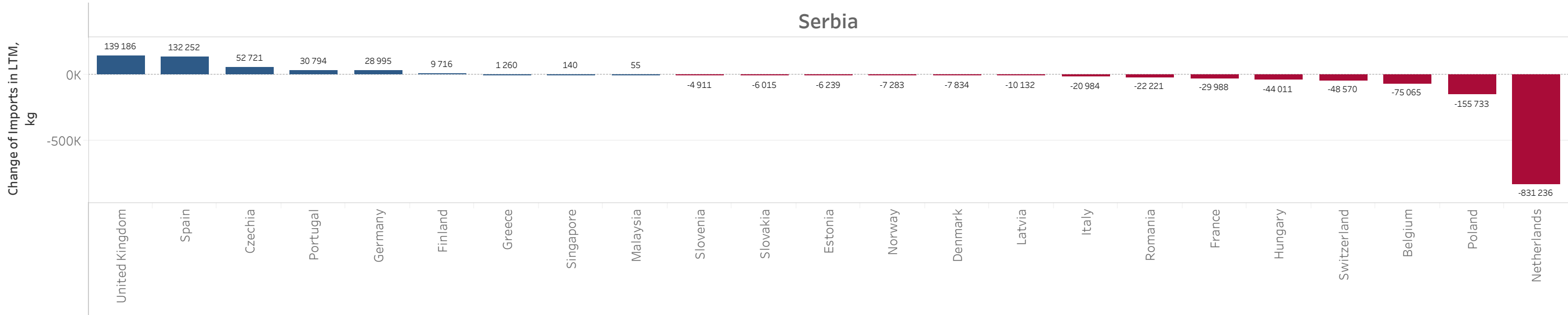
Supplying Countries Losing Competition in the Markets of the Countries Analyzed: tons

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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



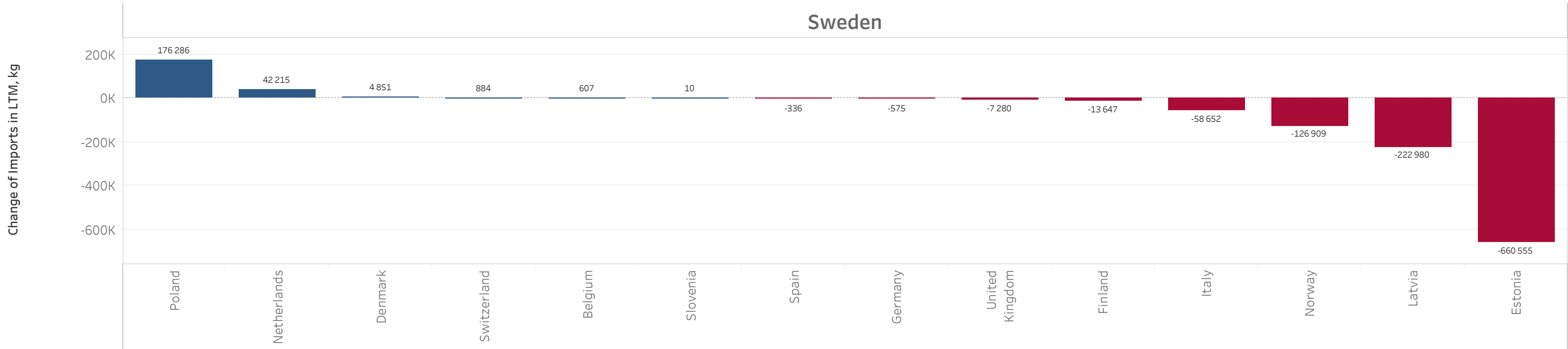
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



Supplying Countries Losing Competition in the Markets of the Countries Analyzed: tons

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in tons) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



Top-Ranked Supplying Countries to the Countries Analyzed

This section of the Report presents the top five highest-ranked supplying countries to each of the country analyzed. The methodology for ranking the supplying countries is as follows: the top 10 largest supplying countries from the last full calendar year reported to each country are ranked based on four components: 1) share of imports in the LTM period, 2) proxy price in the LTM period, 3) change in imports in US \$ terms during the LTM period, and 4) change in imports in volume terms during the LTM period. Each component is assigned a score ranging from 1 to 10, with 10 being the highest. The aggregated score is calculated by summing the rankings for each component. In the case of ties in the total score, the ranking for the first component (share of imports in LTM) takes precedence.

Country Analyzed	No.1 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.2 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.3 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.4 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.5 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$
USA	Peru	1 446 011 835,00	Canada	206 954 959,00	Ecuador	4 380 459,00	Colombia	3 167 591,00	Guatemala	17 840,00
Netherlands	Peru	388 327 112,06	Chile	98 019 206,55	Spain	106 028 701,24	Morocco	15 708 353,21	Germany	37 523 101,49
Germany	Peru	198 249 492,84	Morocco	92 174 120,30	Spain	125 709 269,03	Chile	37 686 373,34	Netherlands	28 299 168,54
United Kingdom	Peru	131 840 433,89	Morocco	108 333 750,48	Chile	46 208 138,84	Poland	38 194 089,98	South Africa	85 478 214,13
Spain	Morocco	176 523 925,09	Chile	5 503 044,24	Netherlands	13 276 504,64	Belgium	2 119 224,11	South Africa	9 453 985,49
Poland	Spain	48 953 694,00	Germany	42 259 503,00	Chile	11 183 560,00	Ukraine	8 410 180,00	Romania	2 378 696,00
China Hong Kong SAR	Peru	109 272 835,68	Chile	18 519 090,90	South Africa	9 679 266,49	Morocco	10 136 688,66	China	4 656 286,01
France	Morocco	29 994 846,59	Spain	40 901 579,85	Netherlands	20 395 945,35	Argentina	786 984,58	Belgium	2 649 664,05
Italy	Spain	46 255 175,22	Netherlands	30 238 656,59	France	12 090 379,54	Germany	15 334 711,76	Romania	1 669 415,22
Switzerland	Italy	5 105 617,90	Peru	19 704 519,07	South Africa	4 441 971,71	Poland	4 383 903,51	Morocco	3 670 649,92
Belgium	Netherlands	70 256 620,66	Germany	10 655 932,46	Spain	12 711 436,59	Portugal	1 753 504,86	Zimbabwe	98 144,01
Singapore	China	4 291 848,79	South Africa	9 887 310,71	Australia	5 452 329,31	Peru	3 480 436,67	Zimbabwe	3 217 862,63
Norway	Morocco	20 628 909,52	Peru	11 233 266,98	Poland	7 323 790,16	Portugal	1 491 556,48	Zimbabwe	1 457 095,54
Denmark	Poland	6 572 156,33	Spain	3 687 357,22	Belgium	1 806 329,98	Sweden	61 543,04	USA	4,91
Czechia	Spain	11 722 014,00	Peru	8 297 779,00	Germany	6 301 548,00	Poland	4 656 284,00	Netherlands	3 777 101,00
Romania	Germany	15 904 910,51	Poland	2 045 777,05	Italy	1 969 206,59	Spain	2 683 031,77	Netherlands	9 848 402,48
Japan	Mexico	14 941 091,04	Canada	639 371,10	USA	5 317 362,89	United Arab Emirates	181 565,58	United Kingdom	226 294,85
Sweden	Finland	1 823 843,52	Belgium	1 652 078,69	Spain	4 269 774,96	Denmark	61 767,10	Italy	8 103,50
Slovakia	Aruba	4 376 595,41	Poland	2 522 959,46	Morocco	1 031 200,00	Spain	5 940 212,94	Argentina	337 525,62
Latvia	Poland	9 243 257,70	Estonia	764 557,98	Belgium	1 209 654,20	France	97,95	Spain	658 401,91
Portugal	Netherlands	6 196 771,29	Serbia	165 656,32	Ukraine	105 124,49	France	71 980,42	Germany	160 334,87
Malaysia	China	3 706 228,16	South Africa	5 199 583,86	Morocco	2 874 827,47	Peru	1 578 660,06	USA	506 305,78
Finland	Spain	3 999 898,15	Germany	1 211 108,02	Poland	5 403 852,23	South Africa	1 877 837,42	Peru	706 574,54
Estonia	Morocco	2 816 688,58	Spain	2 516 688,15	Latvia	566 954,25	Peru	2 721 042,04	Europe, not specified	318 268,67
Israel	Peru	6 798 000,00	Spain	6 172 000,00	Poland	983 000,00	Argentina	1 570 000,00	Ukraine	16 000,00
Hungary	Spain	9 819 616,00	Romania	1 490 542,00	Netherlands	1 437 104,00	Poland	443 636,00	Greece	45 204,00
Slovenia	Poland	601 769,64	Peru	2 926 593,64	Spain	3 286 470,95	Germany	1 228 887,00	Austria	1 540 794,54
Brazil	Peru	8 115 647,00	Chile	2 449 814,00	Spain	379 029,00	Uruguay	241 358,00	Argentina	987 734,00
Saudi Arabia	Netherlands	7 076 984,62	Thailand	1 434 215,43	Indonesia	76 706,13	Peru	115 370,66	South Africa	295 774,66
Greece	Netherlands	1 559 663,68	Spain	95 348,60	Cyprus	18 656,83	Italy	19 658,91	Serbia	10 186,62

Most Promising Markets for Exporting

This section of the Report presents the ranking of all the countries analyzed (importers) allowing to identify the most promising markets for the supplies of the good analyzed. Seven ranking components have been used: 1. Long-term trends of Global Demand for Imports 2. Strength of the Demand for Imports in the selected country 3. Macroeconomic risks for Imports in the selected country 4. Market entry barriers and domestic competition pressures for imports of the good 5. Long-term trends of Country Market 6. Short-term trends of Country Market, US\$-terms 7. Short-term trends of Country Market, volumes and proxy prices. Each component includes 4-6 specific parameters. All parameters are evaluated on a scale from 0 to 6, with 0 being the lowest/ less favorable value or characteristic. A Final Score is a total country’s score that includes scores of each specific ranking component. Each component is evaluated on a scale from 0 to 2, with 0 being the lowest score. The highest possible Final country’s score is 14 points (up to 2 points for each of 7 ranking components). Final country’s rank is a sum of points gained for each ranking component. It ranges from 0 to 14 points. A Final score describes the level of attractiveness of the of the selected country as the market for the supplies of the selected good.

Country’s Final Score on Export Potential Estimation

Country Analyzed	Country’s Final Score (out of 14 points)
Switzerland	14,00
Singapore	14,00
Malaysia	13,00
China Hong Kong SAR	13,00
United Kingdom	12,00
Spain	12,00
Slovenia	12,00
Slovakia	12,00
Saudi Arabia	12,00
Romania	12,00
Poland	12,00
Netherlands	12,00
Italy	12,00
Hungary	12,00
Germany	12,00
France	12,00
Denmark	12,00
Czechia	12,00
Brazil	12,00
Belgium	12,00
USA	11,00
Sweden	11,00
Norway	11,00
Japan	11,00
Israel	11,00
Finland	11,00
Greece	9,00
Portugal	8,00
Latvia	8,00
Estonia	6,00

Country’s Score: Long-term Trends of Country Market

Country Analyzed	Country’s Score: Long-term Trends of Country Market (out of 30 points)
Switzerland	30,00
Singapore	27,00
Malaysia	22,00
China Hong Kong SAR	24,00
United Kingdom	14,00
Spain	24,00
Slovenia	24,00
Slovakia	24,00
Saudi Arabia	20,00
Romania	30,00
Poland	26,00
Netherlands	22,00
Italy	26,00
Hungary	30,00
Germany	28,00
France	26,00
Denmark	18,00
Czechia	26,00
Brazil	24,00
Belgium	24,00
USA	28,00
Sweden	12,00
Norway	6,00
Japan	10,00
Israel	22,00
Finland	4,00
Greece	22,00
Portugal	21,00
Latvia	25,00
Estonia	18,00

Country’s Score: Short-term Trends of Country Market, US \$

Country Analyzed	Country’s Score: Short-term Trends of Country Market in Value Terms (out of 18 points)
Switzerland	12,00
Singapore	12,00
Malaysia	12,00
China Hong Kong SAR	12,00
United Kingdom	12,00
Spain	12,00
Slovenia	12,00
Slovakia	15,00
Saudi Arabia	12,00
Romania	12,00
Poland	12,00
Netherlands	12,00
Italy	12,00
Hungary	12,00
Germany	12,00
France	12,00
Denmark	12,00
Czechia	15,00
Brazil	12,00
Belgium	12,00
USA	12,00
Sweden	10,00
Norway	12,00
Japan	10,00
Israel	12,00
Finland	12,00
Greece	6,00
Portugal	0,00
Latvia	0,00
Estonia	0,00

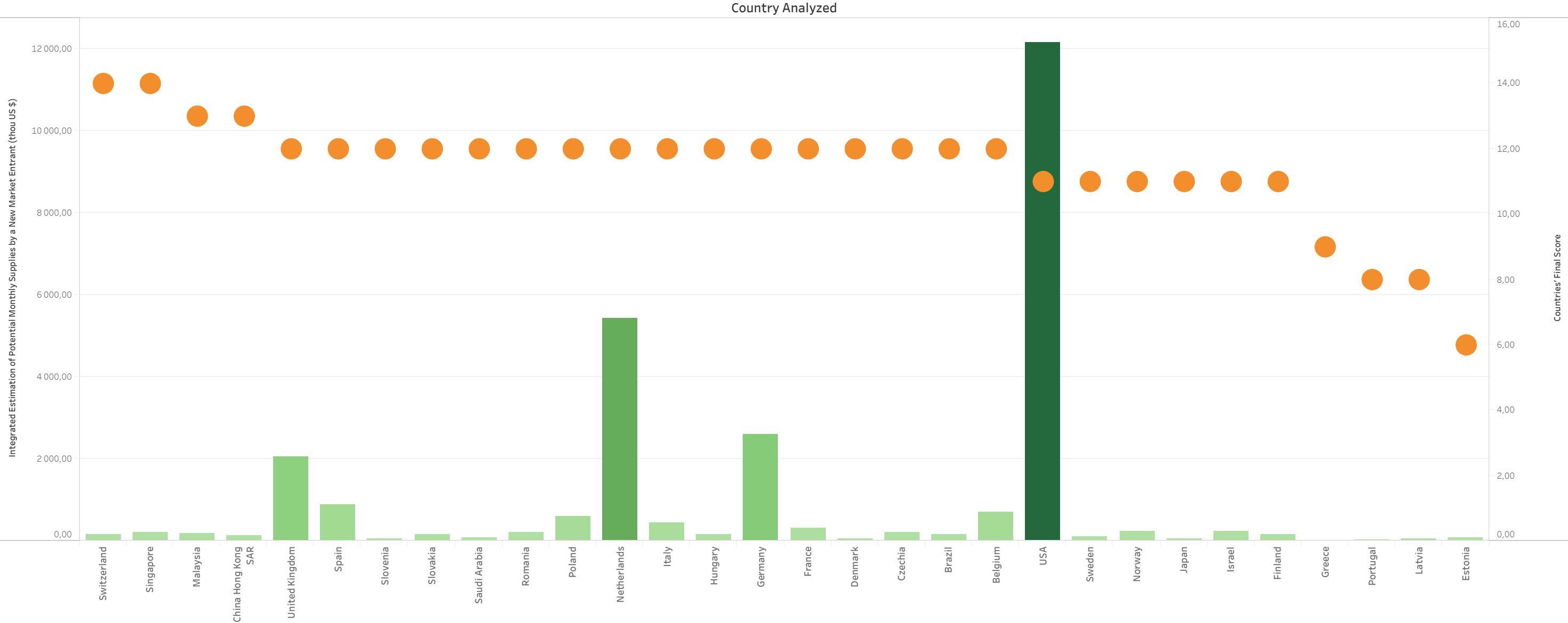
Country’s Score: Short-term Trends of Country Market, tons and average prices

Country Analyzed	Country’s Score: Short-term Trends of Country Market in Volume Terms & Prices (out of 30 points)
Switzerland	22,00
Singapore	22,00
Malaysia	20,00
China Hong Kong SAR	26,00
United Kingdom	30,00
Spain	20,00
Slovenia	28,00
Slovakia	24,00
Saudi Arabia	22,00
Romania	24,00
Poland	28,00
Netherlands	24,00
Italy	24,00
Hungary	22,00
Germany	28,00
France	30,00
Denmark	28,00
Czechia	28,00
Brazil	20,00
Belgium	28,00
USA	30,00
Sweden	28,00
Norway	26,00
Japan	28,00
Israel	16,00
Finland	30,00
Greece	16,00
Portugal	12,00
Latvia	6,00
Estonia	4,00

Most Promising Markets for Exporting the Good Analyzed out of the Countries Analyzed

This figure below visualizes (i) the Final scores describing the attractiveness of the countries analyzed as promising export destinations, and (ii) the Integrated Estimation of the Potential Monthly Supplies to the respective markets by a New Market Entrant, expressed in US \$. The Integrated estimation of the potential monthly supplies is calculated based on two components. Component 1: the anticipated average monthly market growth, derived from the trend observed over the past 24 months on assumption is that the identified trend will remain unchanged, and the calculated average monthly increase is applied to actual data on the volume of average monthly import supplies over the last 12 months, along with the corresponding average price. Component 2 signifies the extra potential supply linked to the potential strong competitive advantage of the new market entrant. Its calculation is based on the factual parameters of supplying countries that have experienced the highest growth in their supplies to the chosen country over the past 12 months.

Countries’ Final Scores on Export Potential Estimation and Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$).



Most Promising Importing Markets of the Good Analyzed and Most Competitive Supplying Countries

This section of the Report provides an additional analysis of the most promising destinations for supplies of the good analyzed. To this end, a Relativity Score has been calculated for each country analyzed, representing the average of a country’s Final Score and the Integrated Estimation of Potential Monthly Supplies by a New Market Entrant. Both components are indexed such that the country with the highest value is assigned an index of 100. The results of the Relativity Score are presented in the table on the left. Additionally, the table on the right ranks the supplying countries based on a scoring system, where each time a supplying country is identified as the number 1 supplier to the respective importing country, it receives 5 points; number 2 – 4 points; number 3 – 3 points; number 4 – 2 points; and number 5 – 1 point. The total points accumulated by each supplying country are provided in the table (Final Supplier’s Score), along with the total value of imports reported by all the countries analyzed in the last full calendar year reported. It also contains data on and the number of countries to which the respective supplying country exported the good analyzed.

Calculation of a Relativity Score for the Countries Analyzed – Identification of the Most Promising Export Markets for the Good Analyzed

Country Analyzed	Country’s Relatively Score (Out of 10 points)	Country’s Final Score (out of 14 points)	Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$)
USA	8,93	11,00	12 149,71
Netherlands	6,52	12,00	5 421,51
Germany	5,36	12,00	2 605,15
United Kingdom	5,13	12,00	2 053,19
Singapore	5,08	14,00	202,98
Switzerland	5,06	14,00	145,24
Malaysia	4,72	13,00	186,30
China Hong Kong SAR	4,70	13,00	138,31
Spain	4,65	12,00	892,96
Belgium	4,57	12,00	698,85
Poland	4,53	12,00	593,23
Italy	4,47	12,00	442,04
France	4,42	12,00	315,61
Romania	4,38	12,00	218,36
Czechia	4,37	12,00	209,75
Brazil	4,35	12,00	165,11
Hungary	4,35	12,00	159,85
Slovakia	4,34	12,00	143,31
Saudi Arabia	4,32	12,00	74,11
Denmark	4,31	12,00	59,43

Ranking of Supplying Countries

Supplying Country	Final Supplier’s Score	Exports in LTM, USD	Total Number of Analyzed Countries With Which Trade Flows were Registered in LTM
Spain	68	547 453 759	27
Peru	60	2 385 446 165	22
Poland	40	163 809 849	26
Morocco	39	482 592 469	19
Netherlands	36	272 818 458	26
Germany	26	149 427 647	23
Chile	24	458 931 520	22
South Africa	19	203 572 333	20
Belgium	13	23 172 067	20
Italy	11	15 855 835	23
China	11	12 661 486	11
Canada	8	208 117 141	18
France	7	16 007 600	22
Ukraine	6	26 867 642	16
Romania	6	29 908 113	15
Argentina	6	36 216 772	22
Serbia	5	25 095 008	23
Mexico	5	550 795 374	15
Finland	5	2 314 651	9
Aruba	5	4 376 595	1

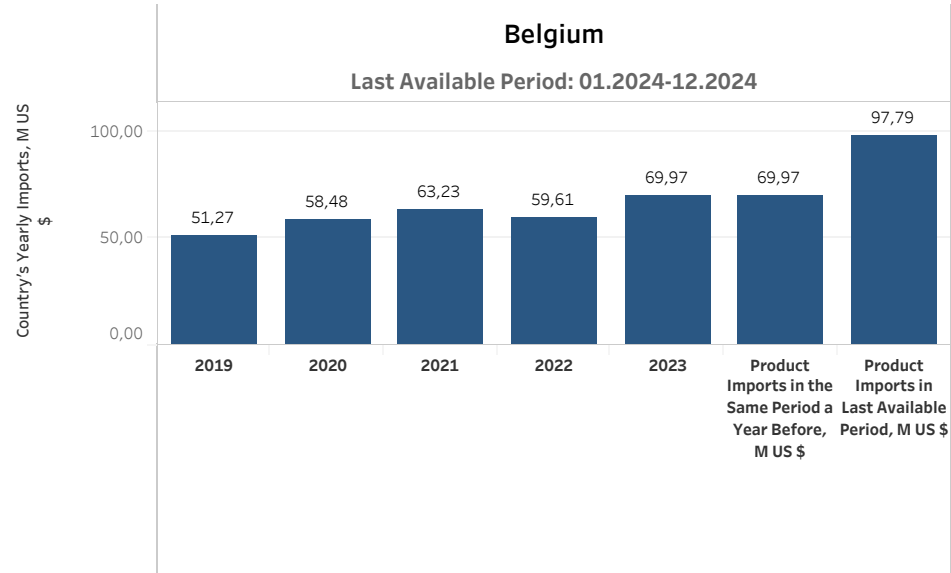
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APPENDIX

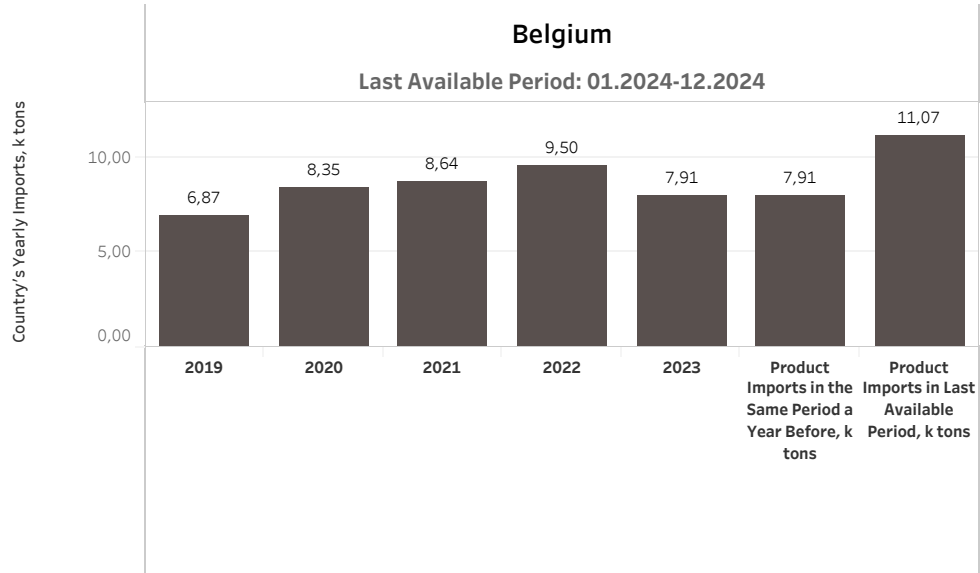
Appendix: Country-Specific Yearly Data

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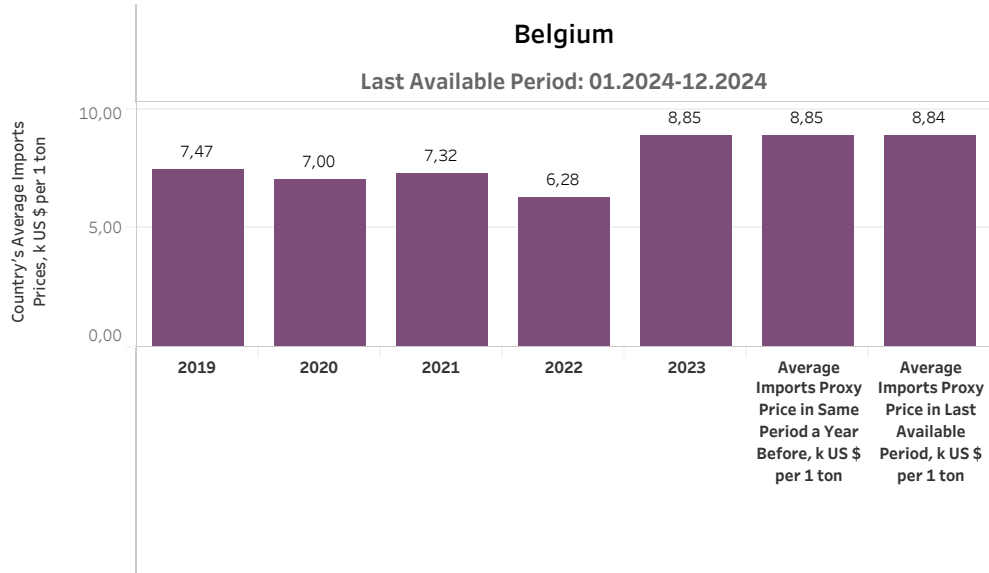
Country’s Yearly Imports, M US \$



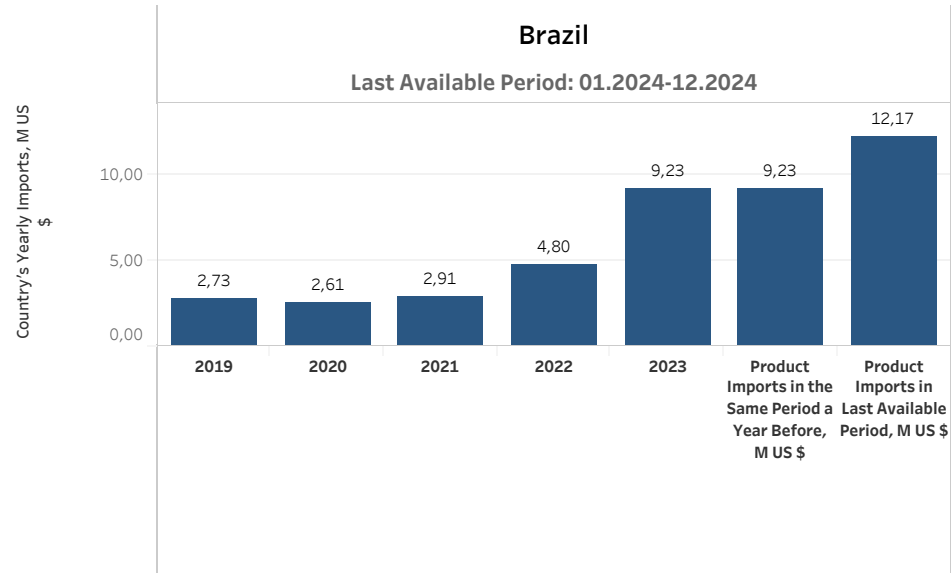
Country’s Yearly Imports, k tons



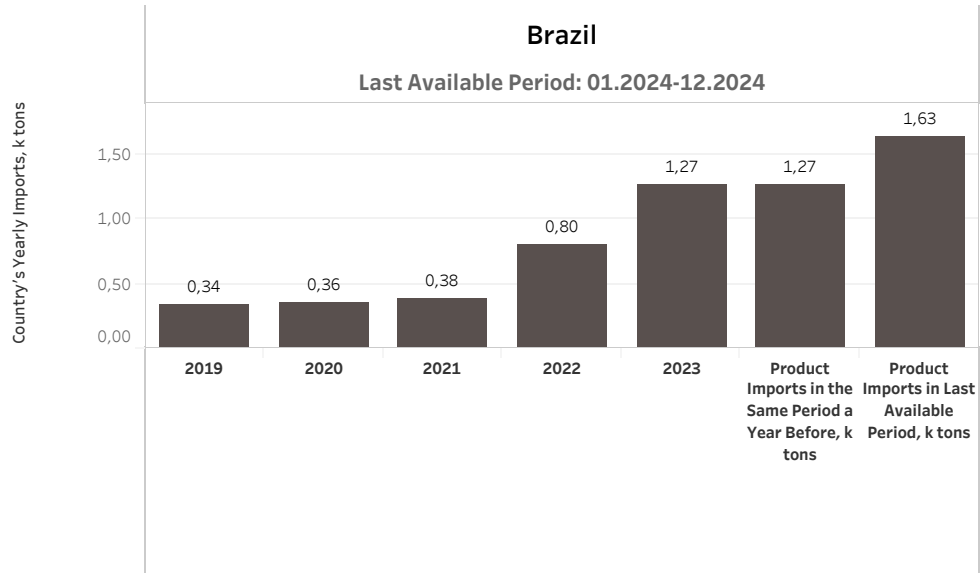
Country’s Average Imports Prices, k US \$ per 1 ton



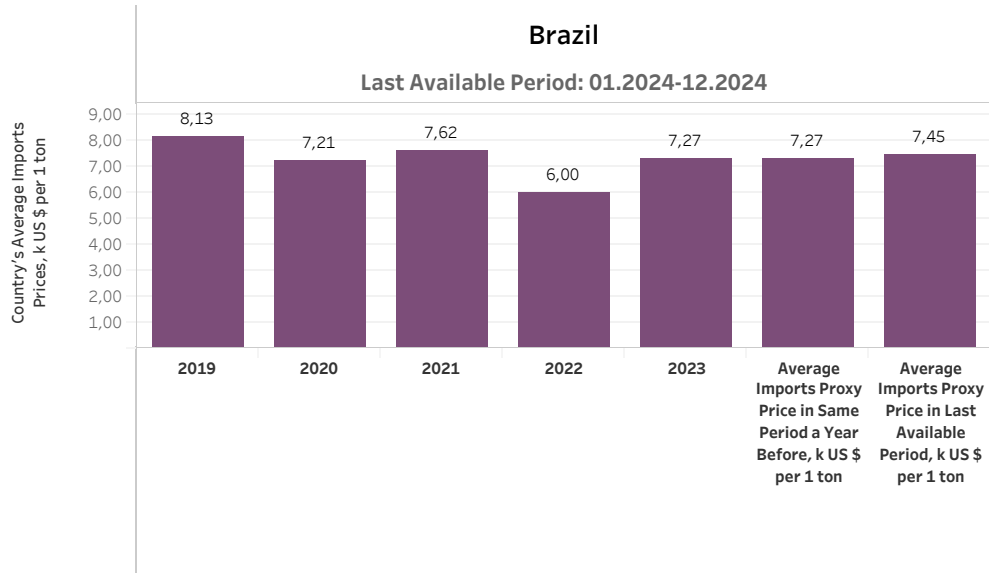
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



Country’s Average Imports Prices, k US \$ per 1 ton



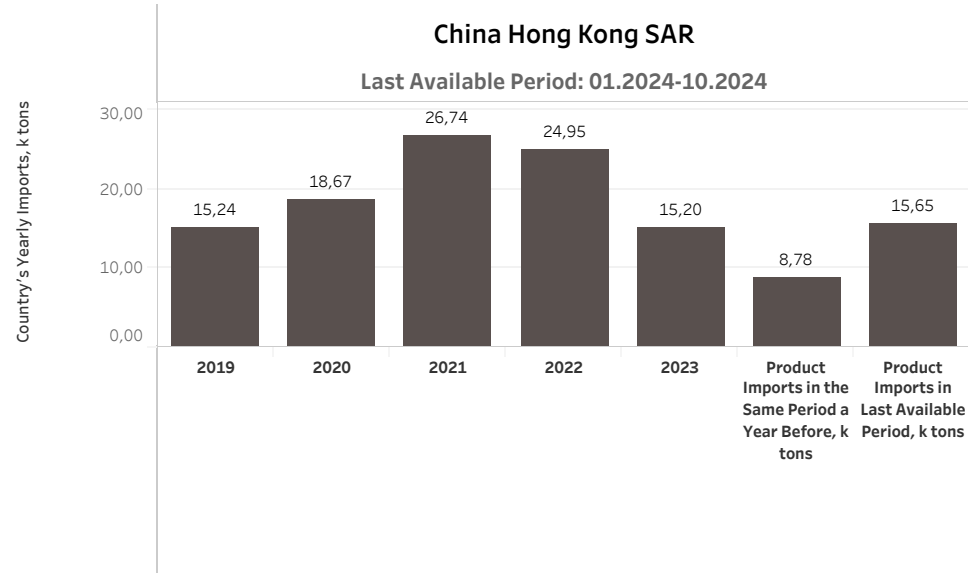
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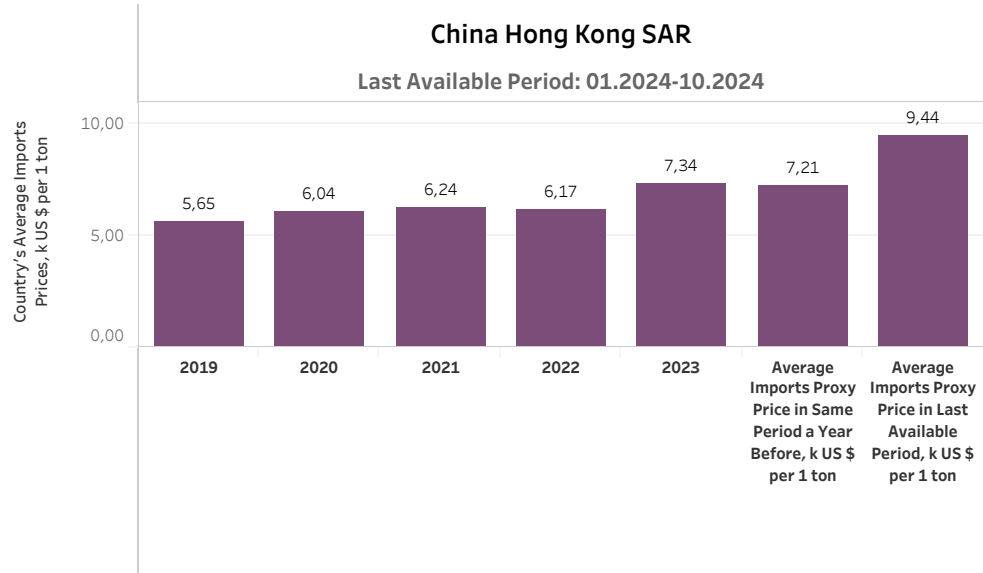
Country’s Yearly Imports, M US \$



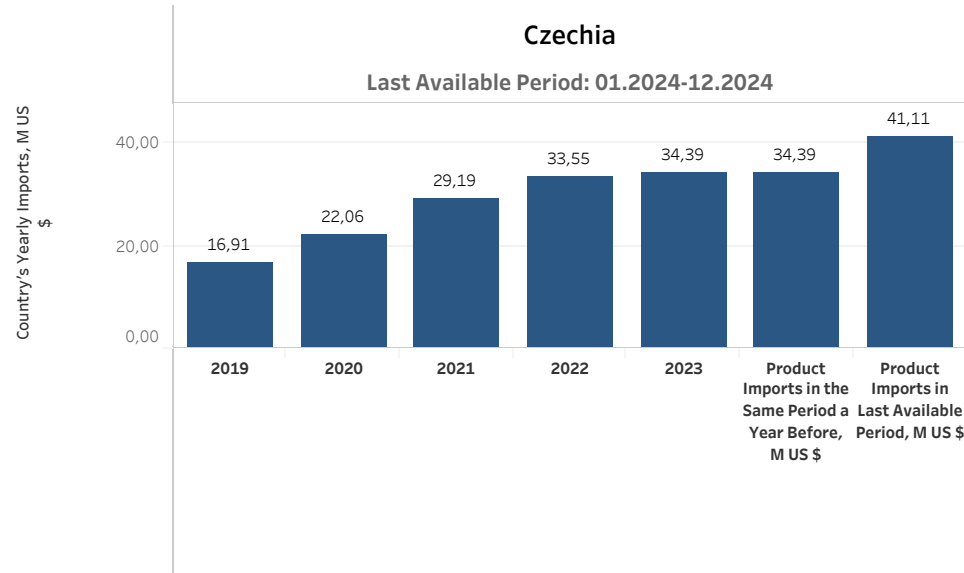
Country’s Yearly Imports, k tons



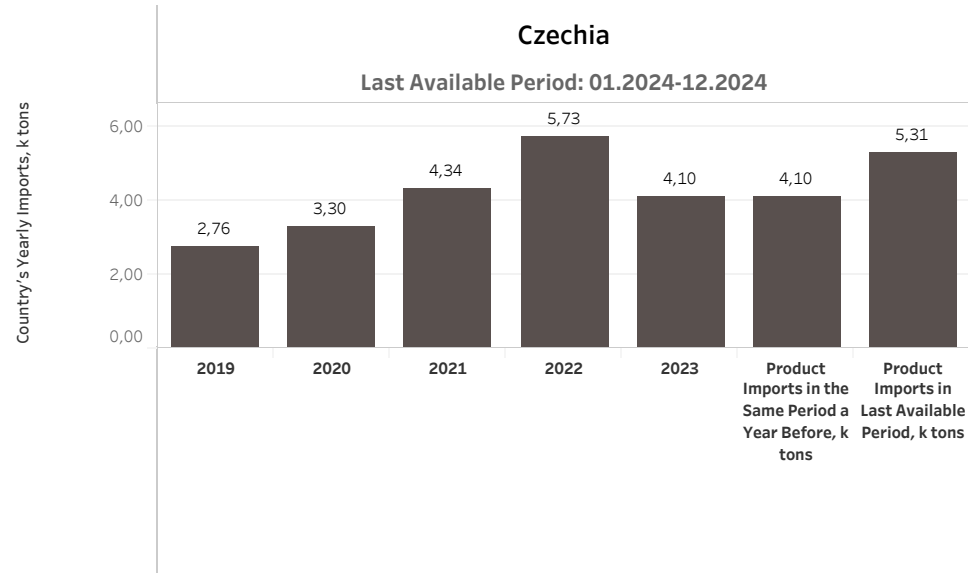
Country’s Average Imports Prices, k US \$ per 1 ton



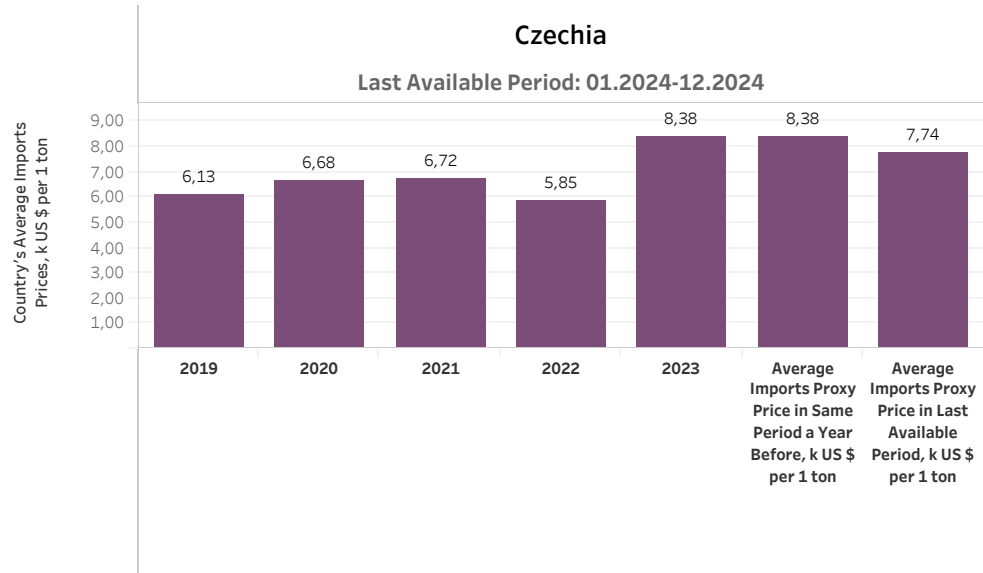
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



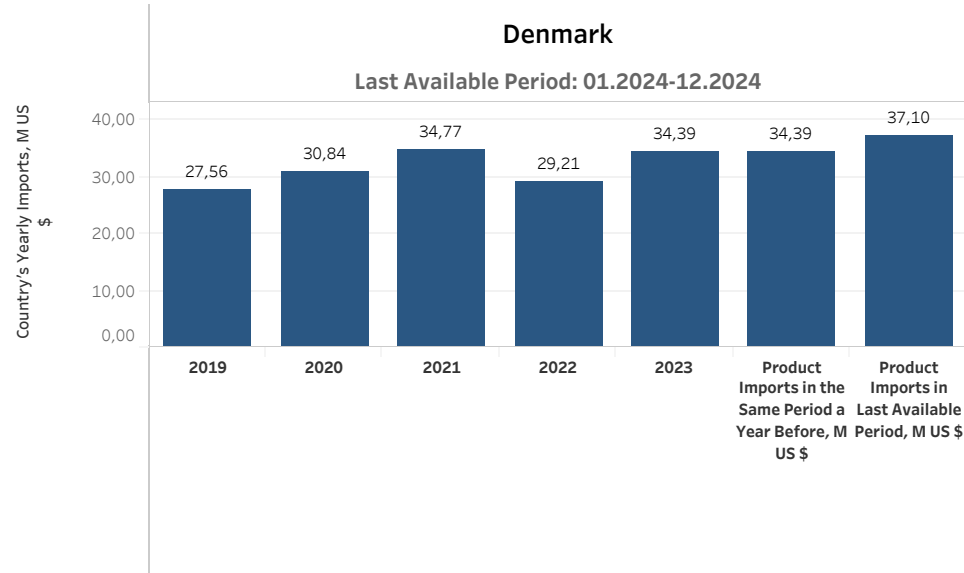
Country’s Average Imports Prices, k US \$ per 1 ton



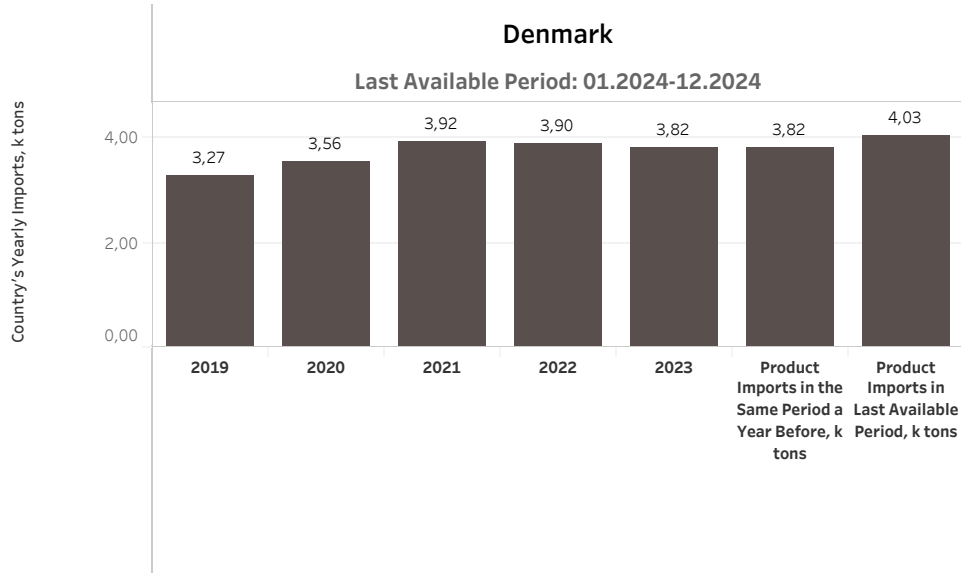
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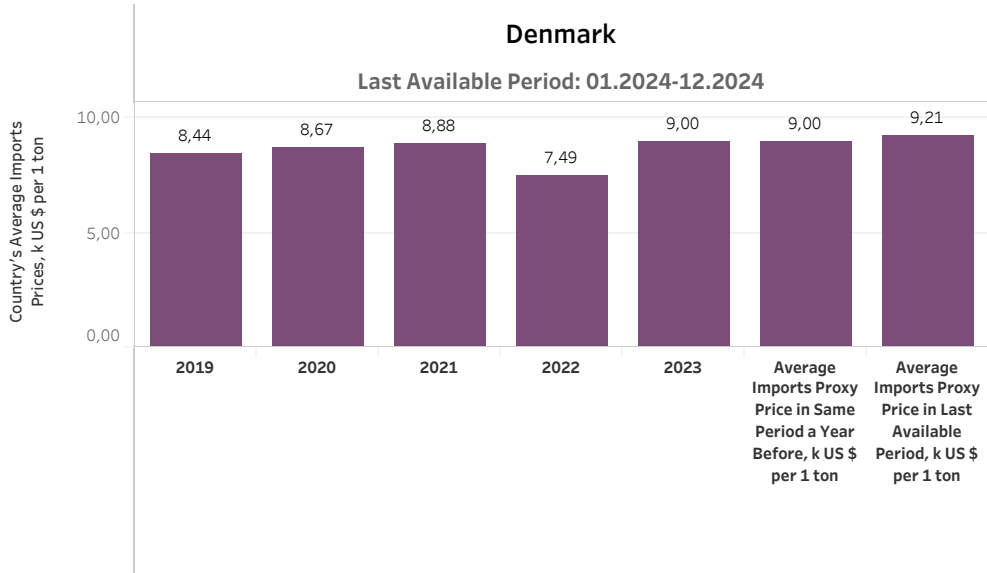
Country’s Yearly Imports, M US \$



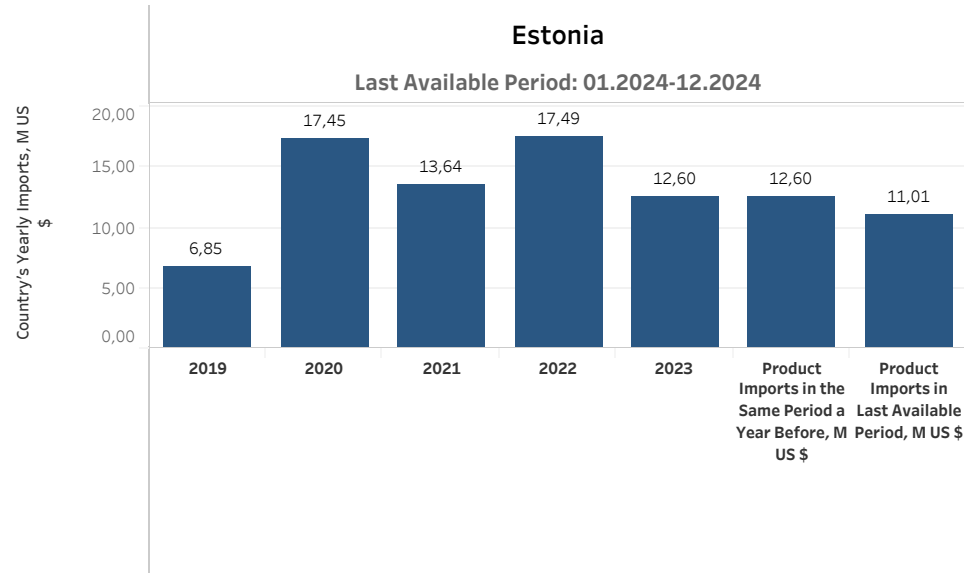
Country’s Yearly Imports, k tons



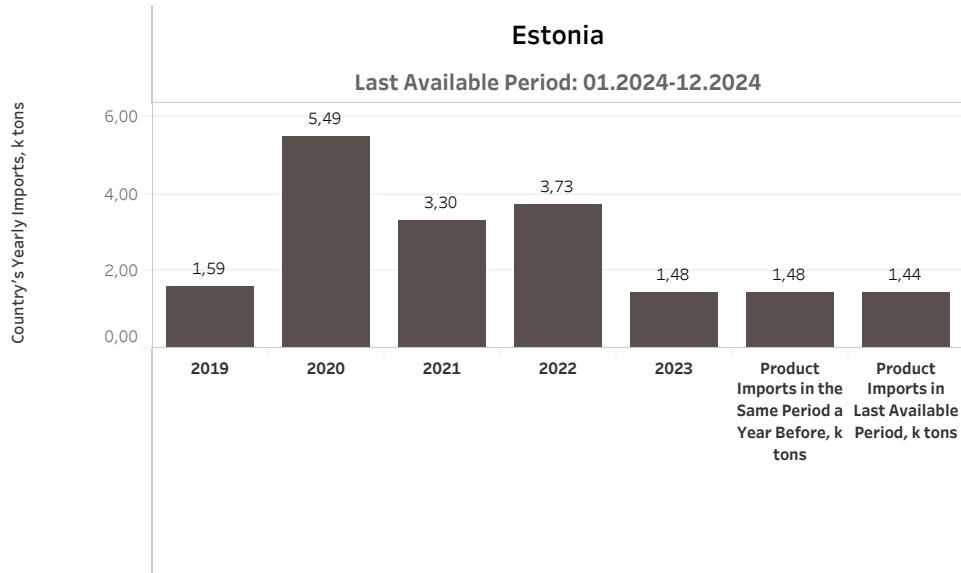
Country’s Average Imports Prices, k US \$ per 1 ton



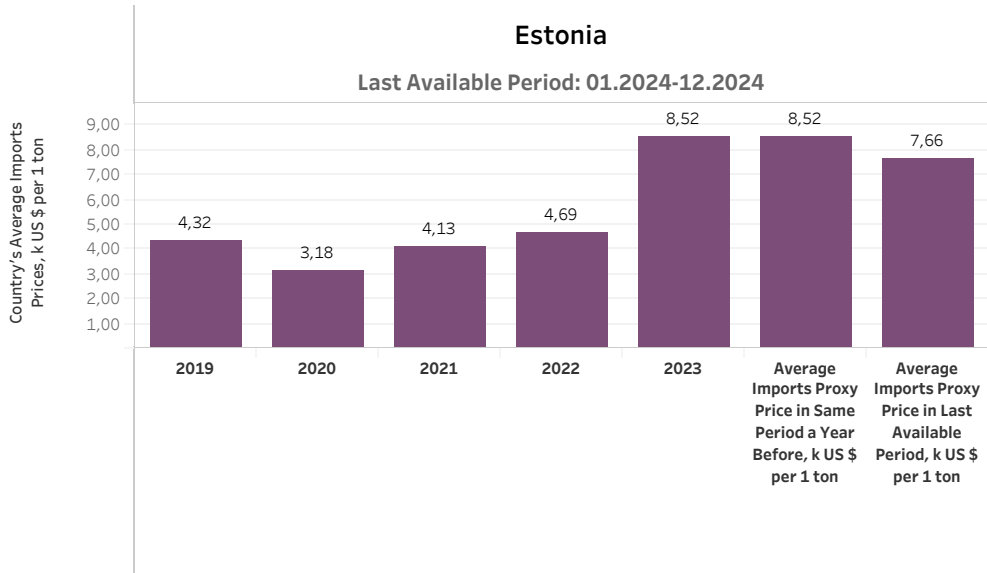
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



Country’s Average Imports Prices, k US \$ per 1 ton



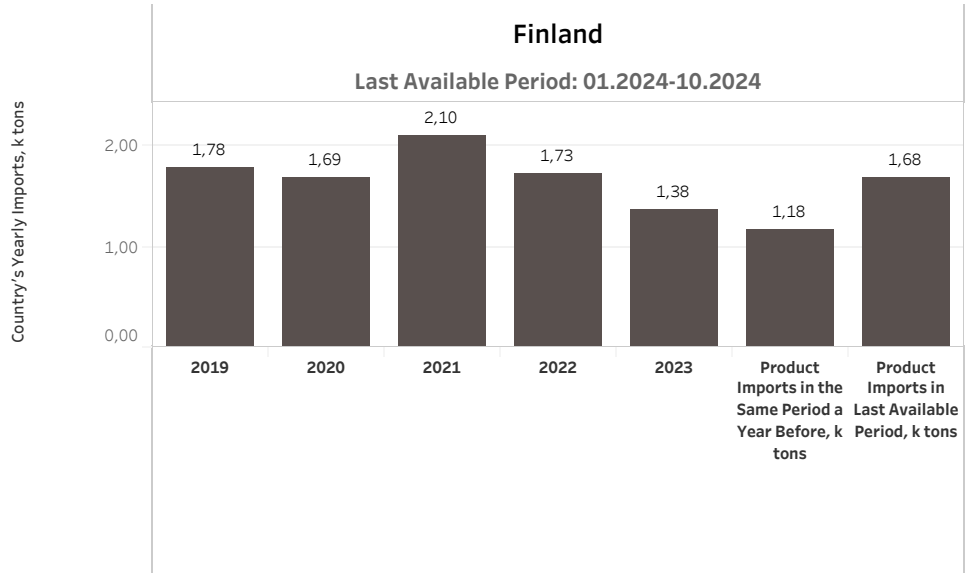
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Country’s Yearly Imports, M US \$



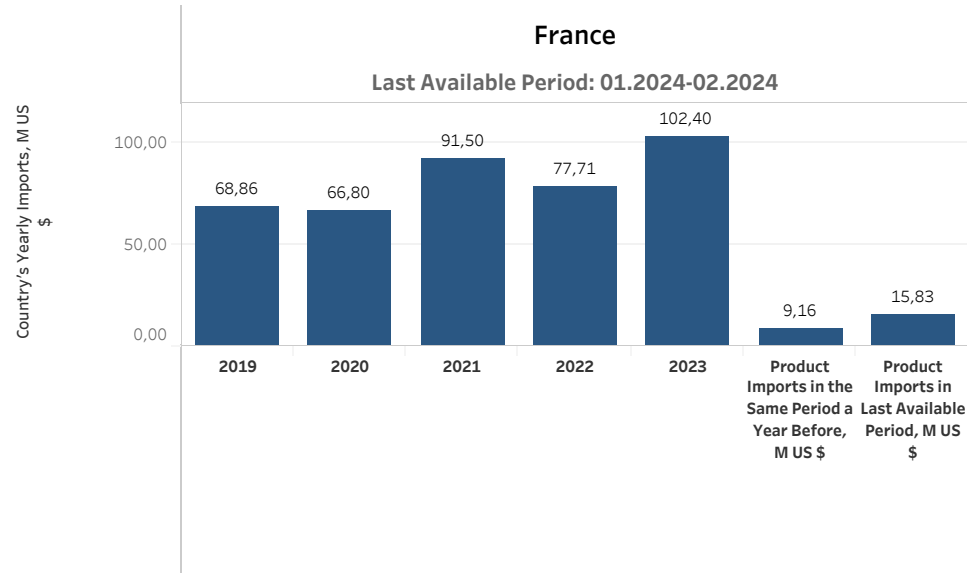
Country’s Yearly Imports, k tons



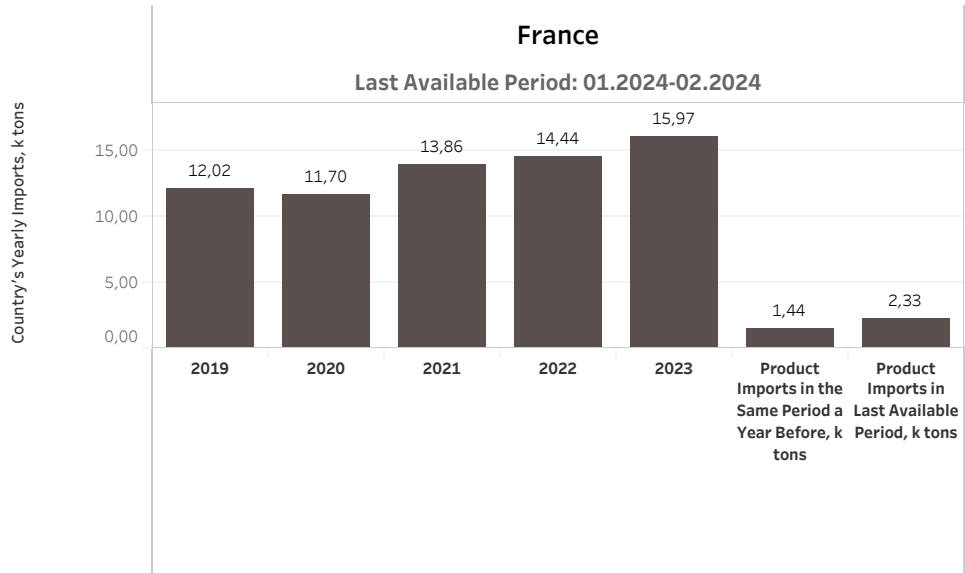
Country’s Average Imports Prices, k US \$ per 1 ton



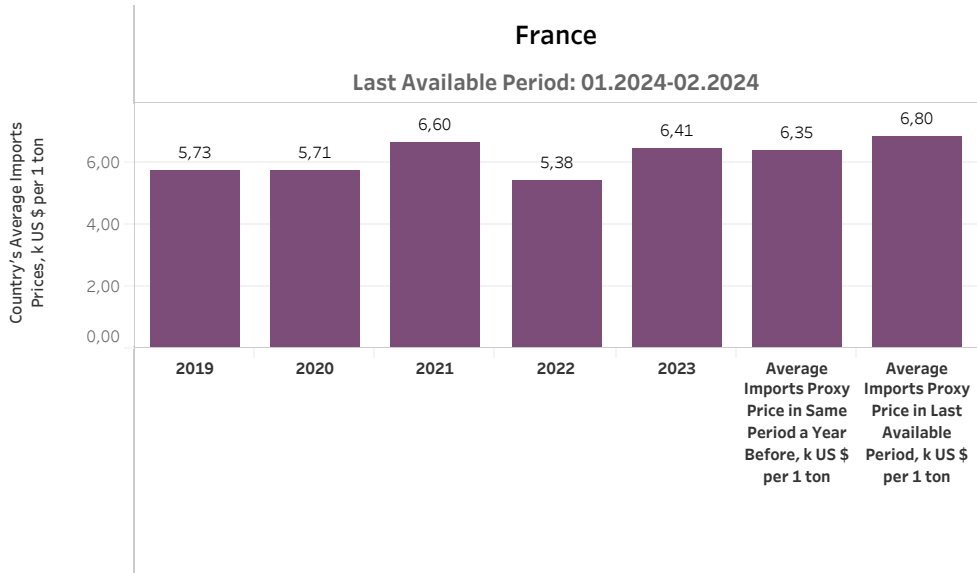
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



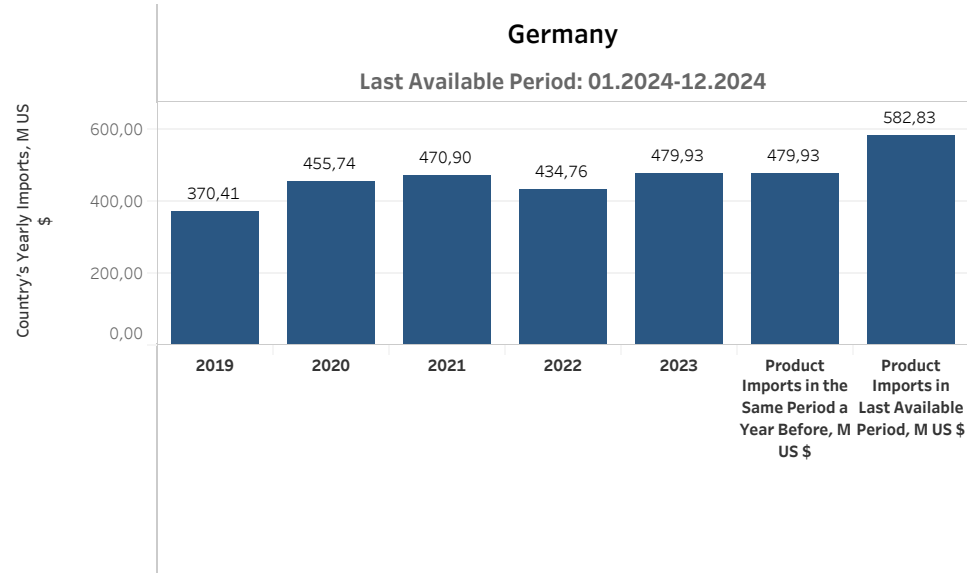
Country’s Average Imports Prices, k US \$ per 1 ton



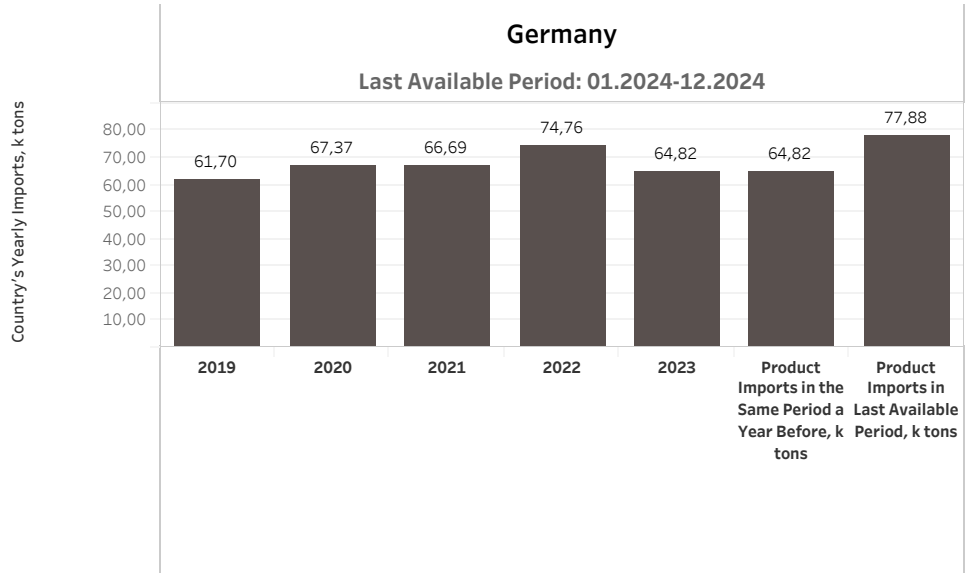
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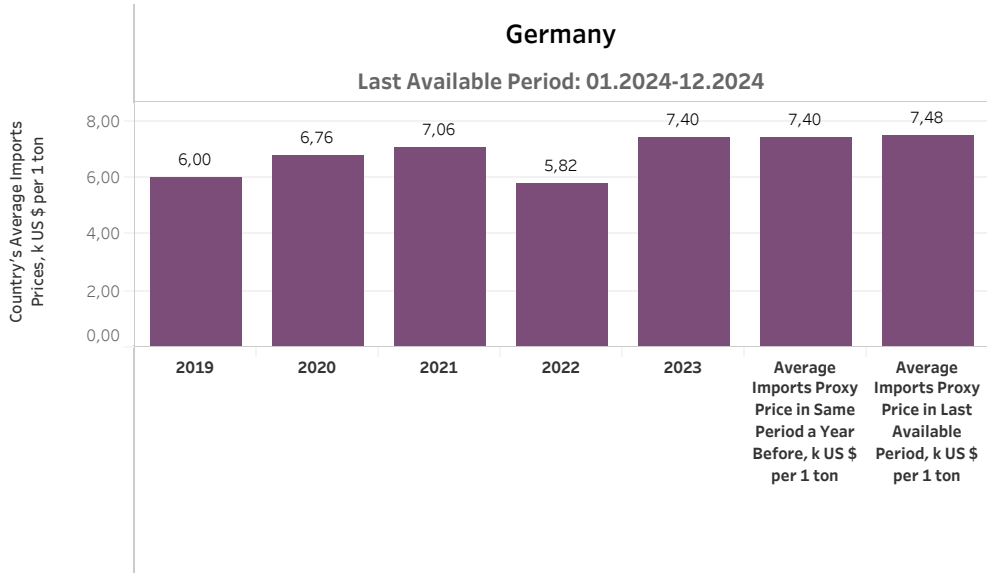
Country’s Yearly Imports, M US \$



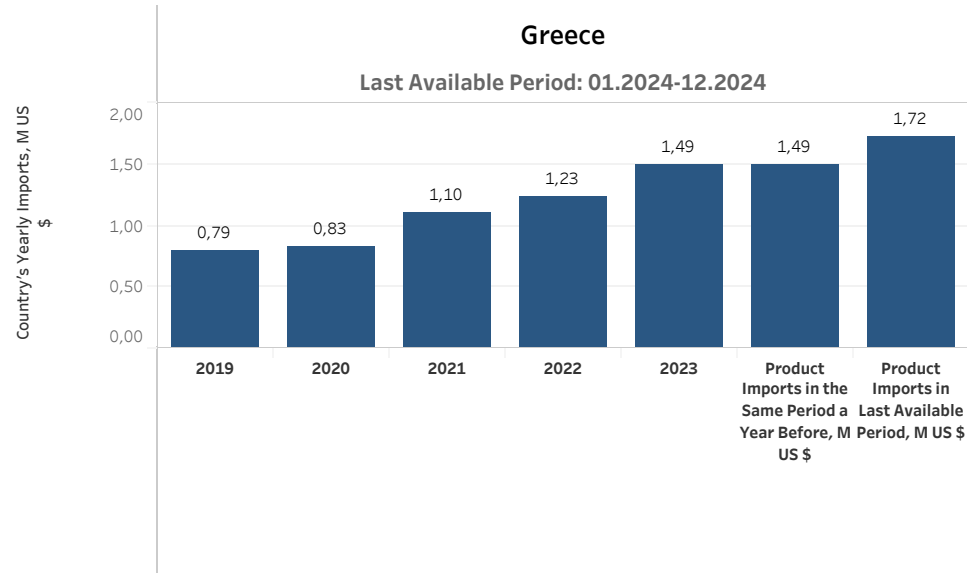
Country’s Yearly Imports, k tons



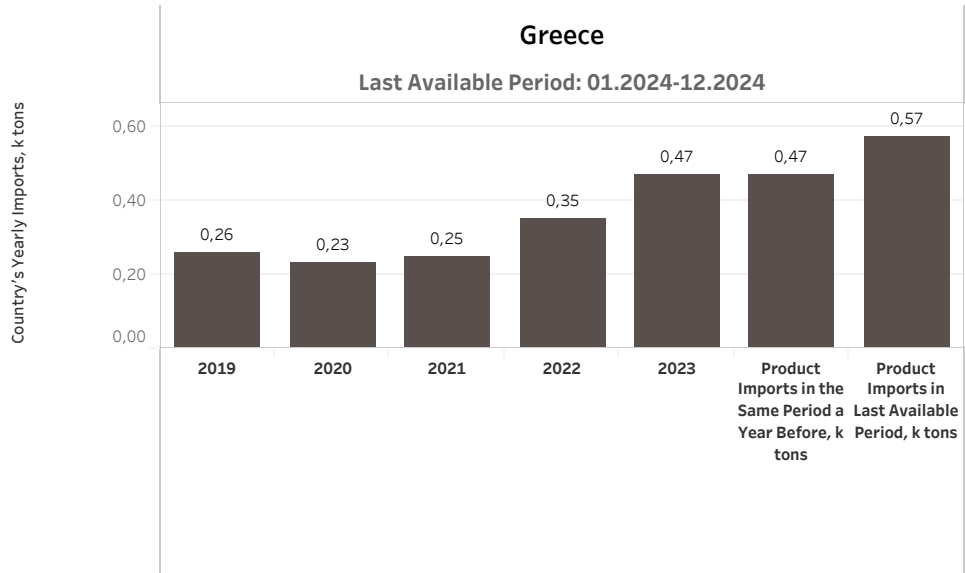
Country’s Average Imports Prices, k US \$ per 1 ton



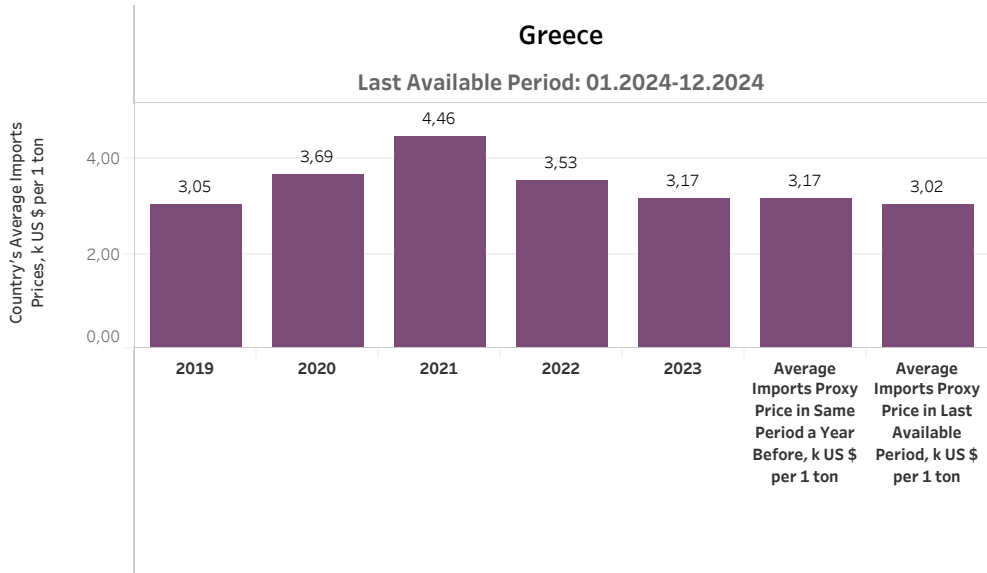
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



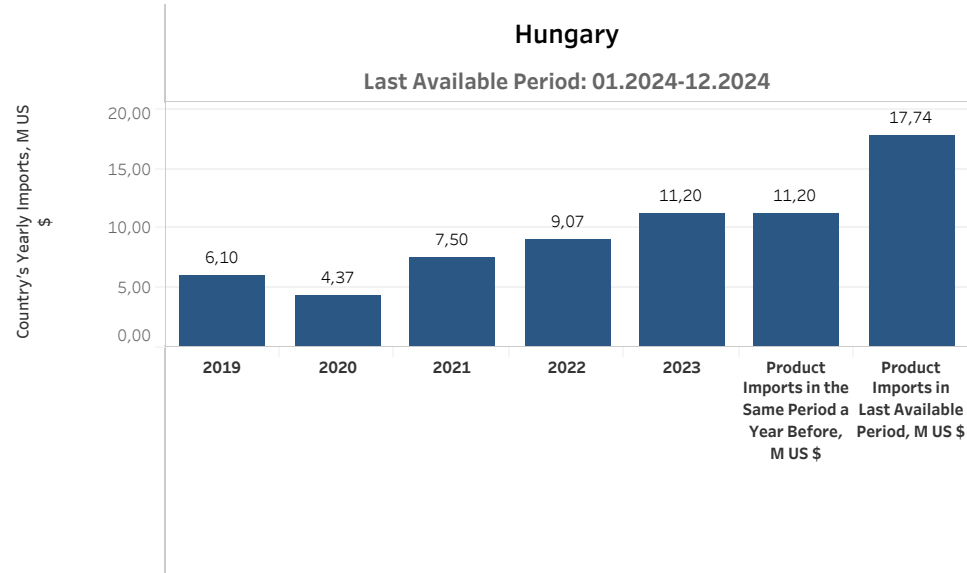
Country’s Average Imports Prices, k US \$ per 1 ton



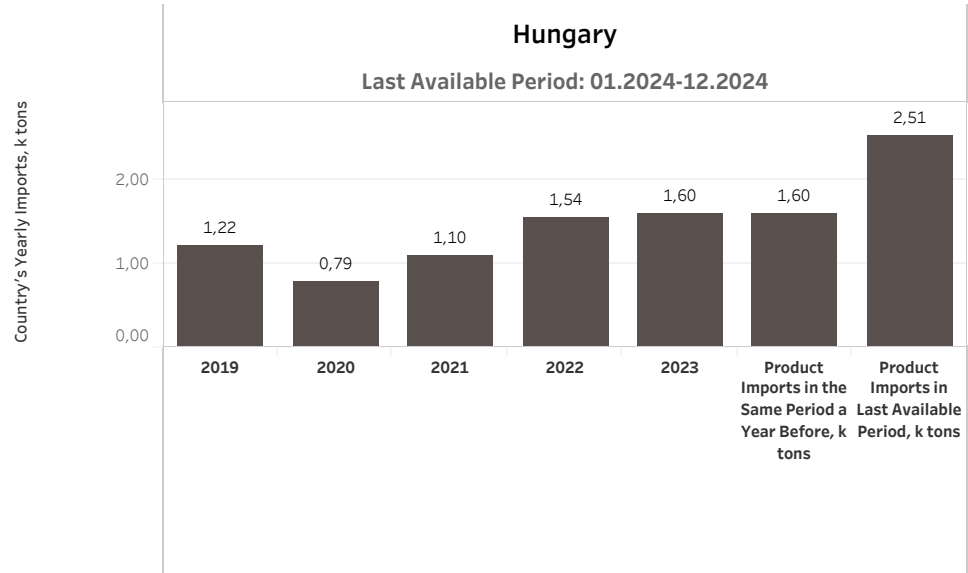
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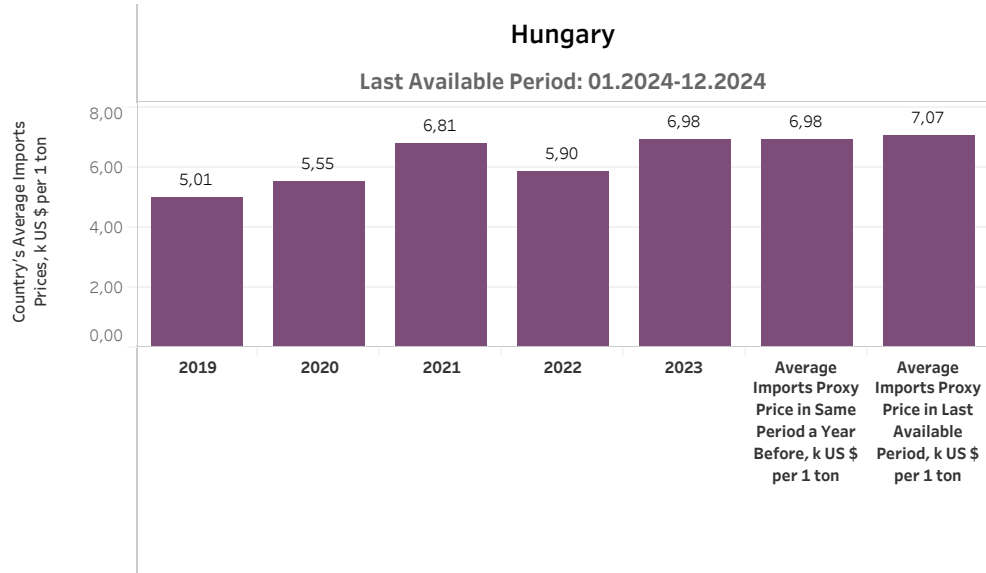
Country’s Yearly Imports, M US \$



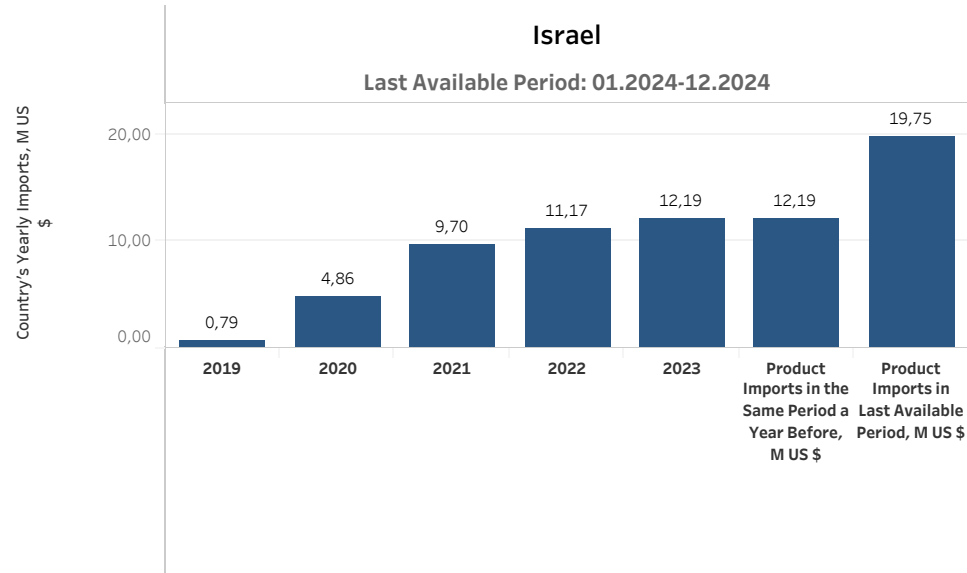
Country’s Yearly Imports, k tons



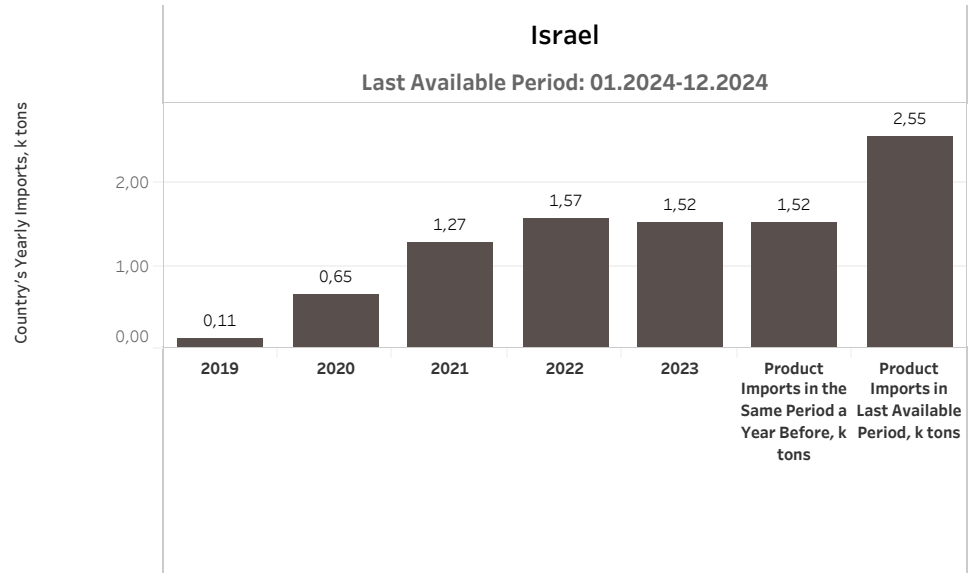
Country’s Average Imports Prices, k US \$ per 1 ton



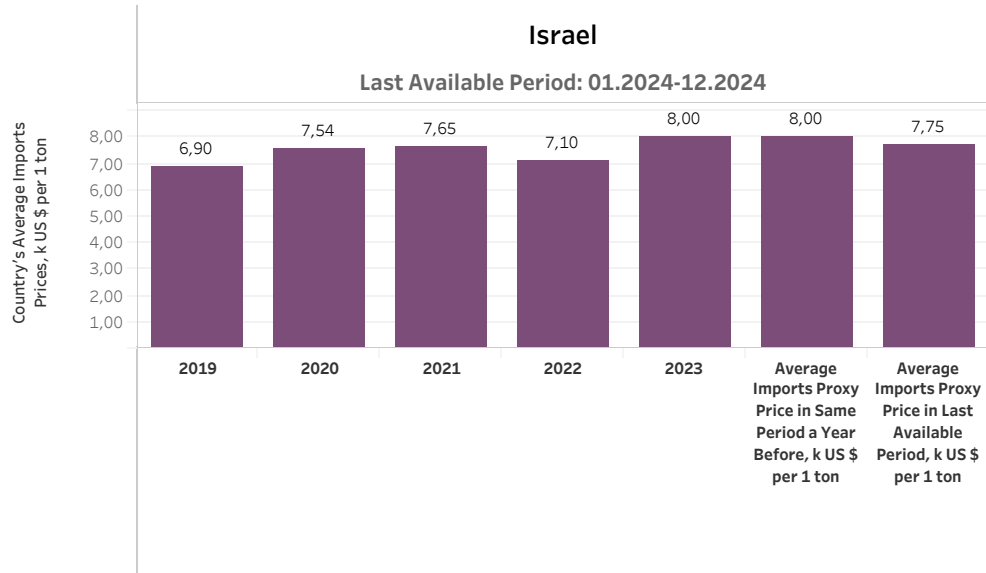
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



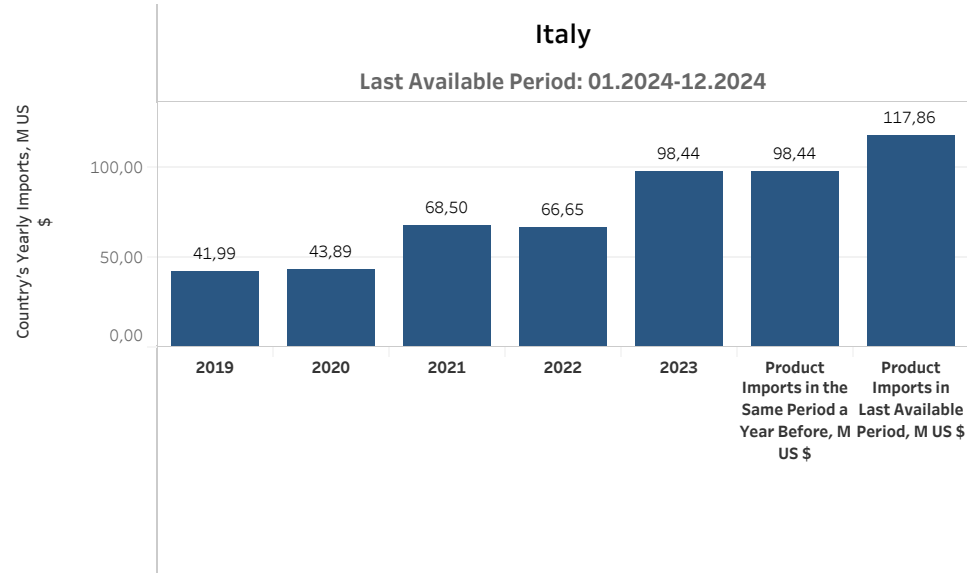
Country’s Average Imports Prices, k US \$ per 1 ton



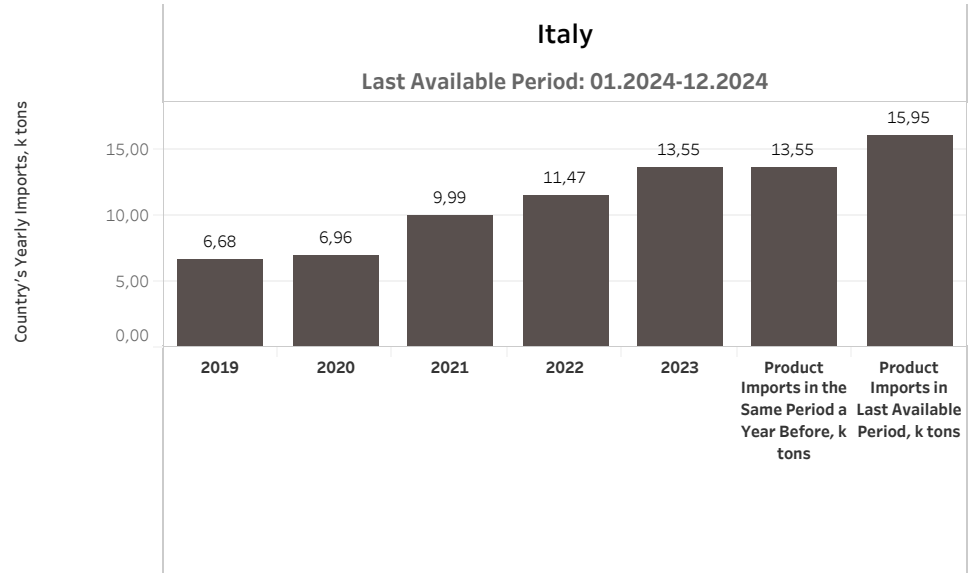
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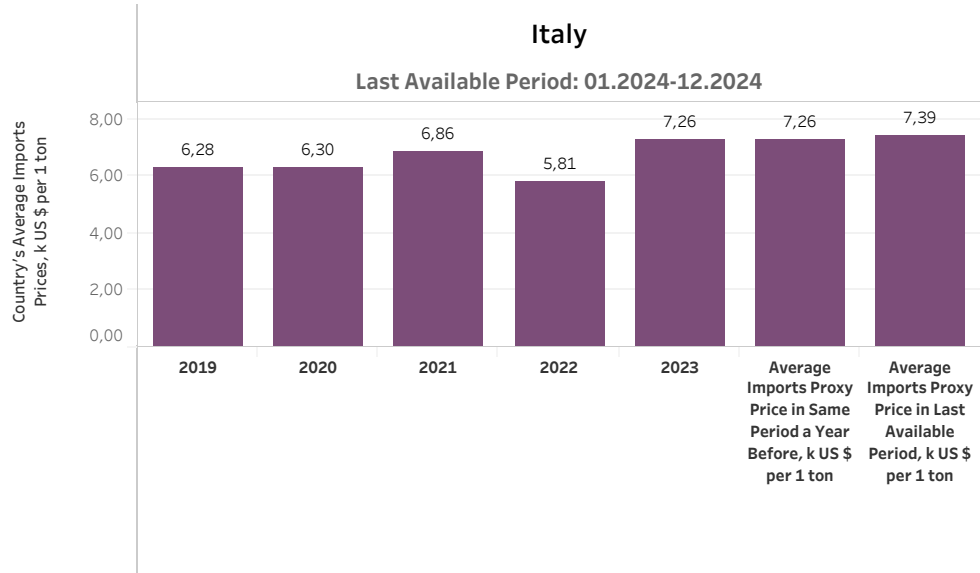
Country’s Yearly Imports, M US \$



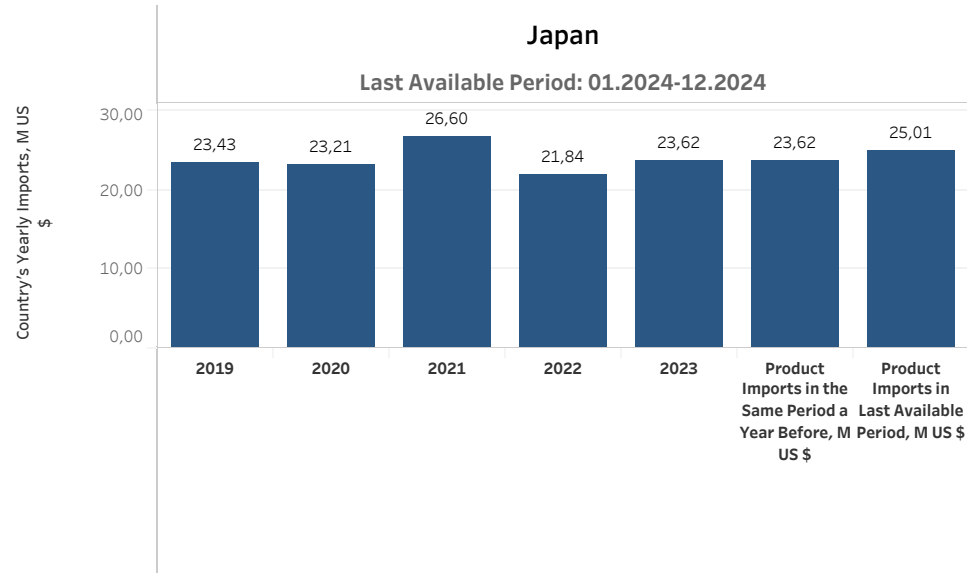
Country’s Yearly Imports, k tons



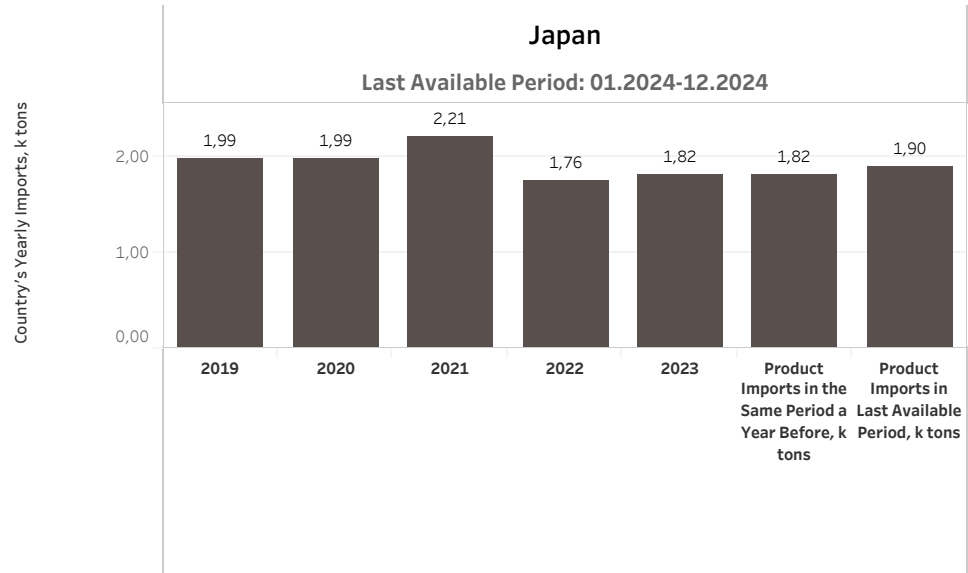
Country’s Average Imports Prices, k US \$ per 1 ton



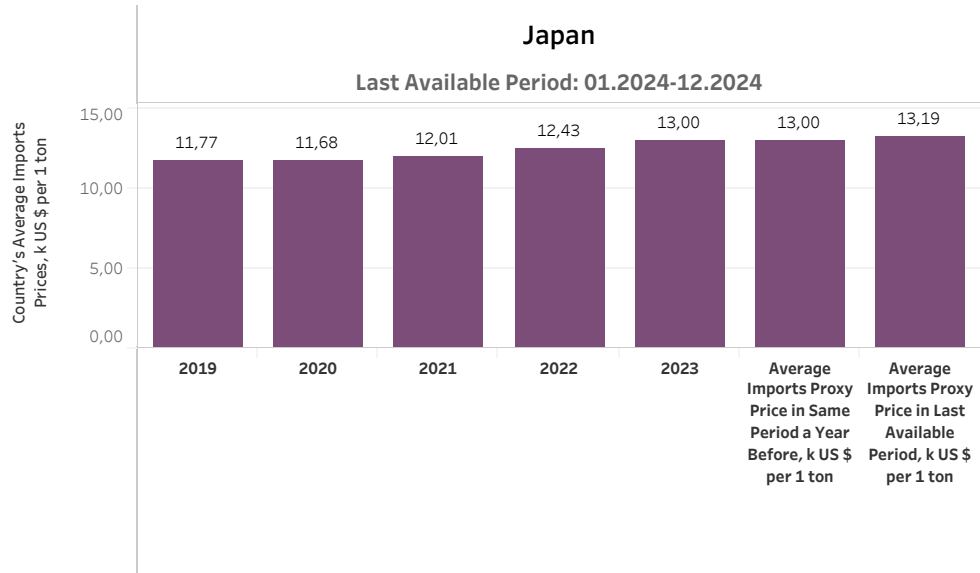
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



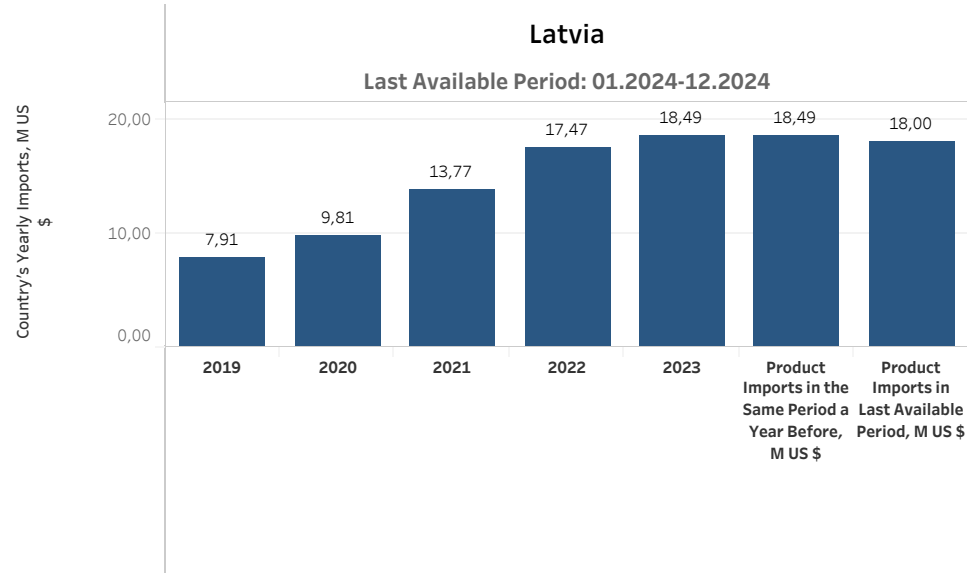
Country’s Average Imports Prices, k US \$ per 1 ton



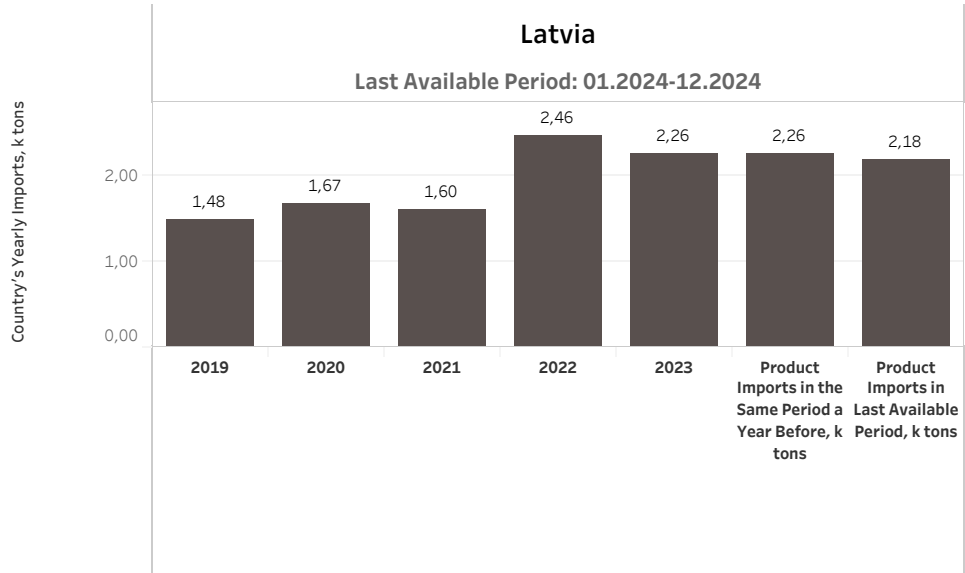
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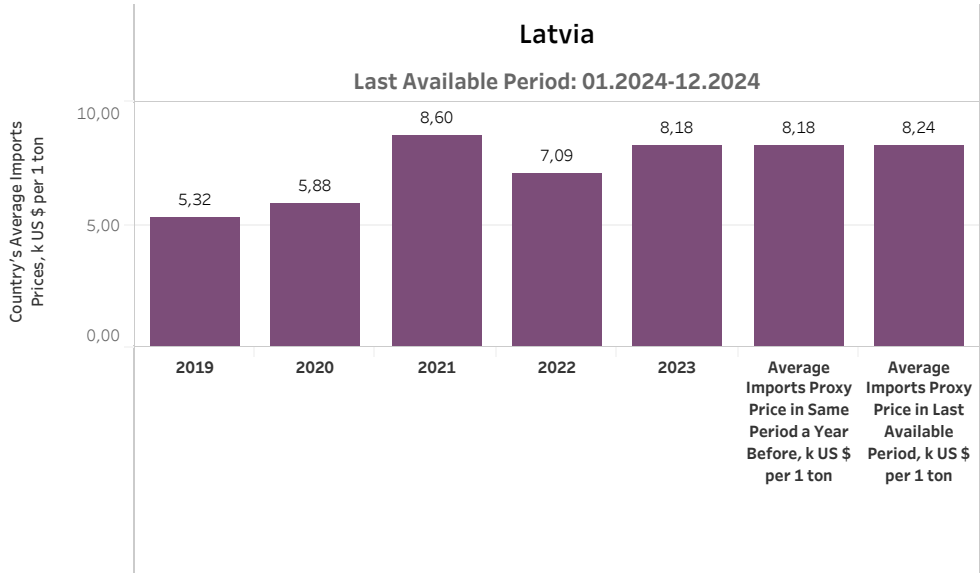
Country’s Yearly Imports, M US \$



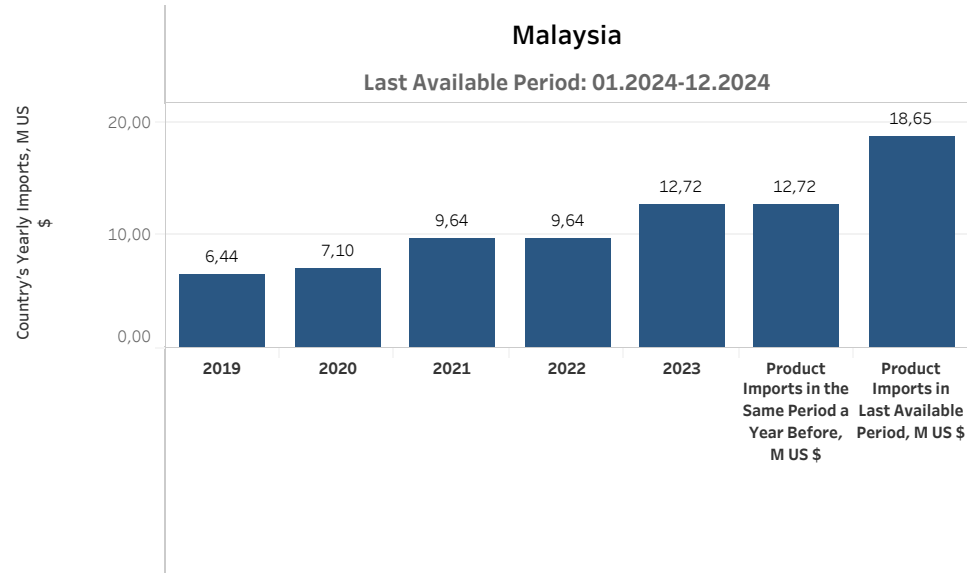
Country’s Yearly Imports, k tons



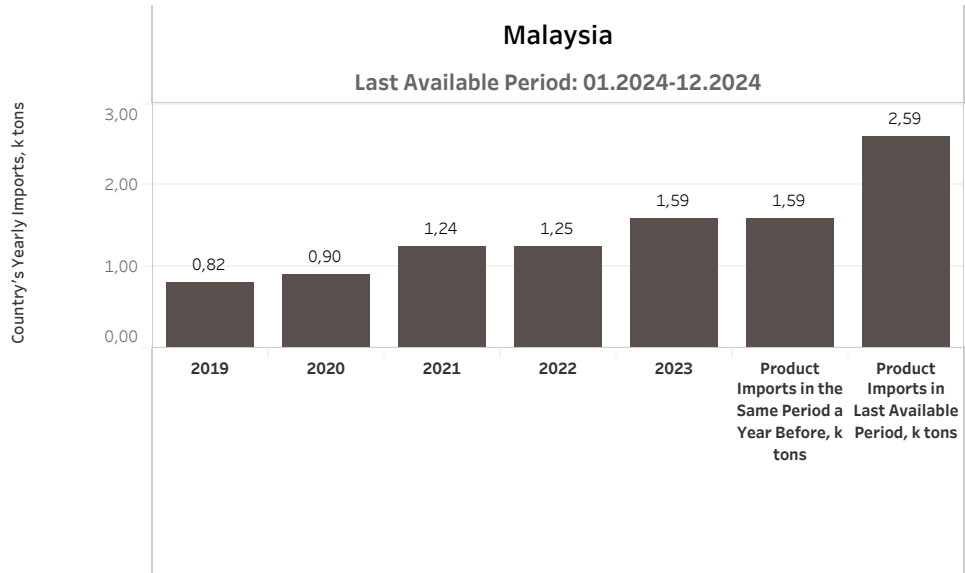
Country’s Average Imports Prices, k US \$ per 1 ton



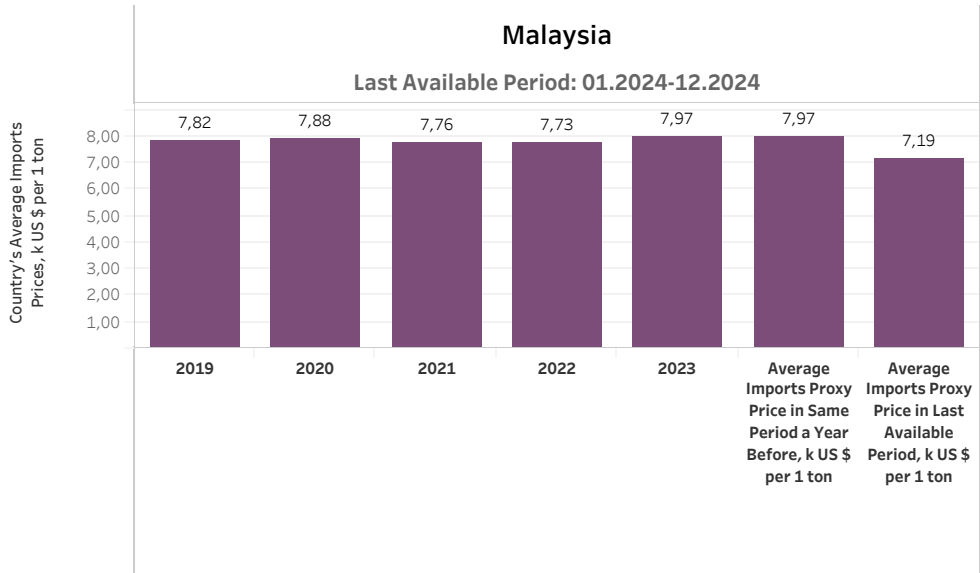
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



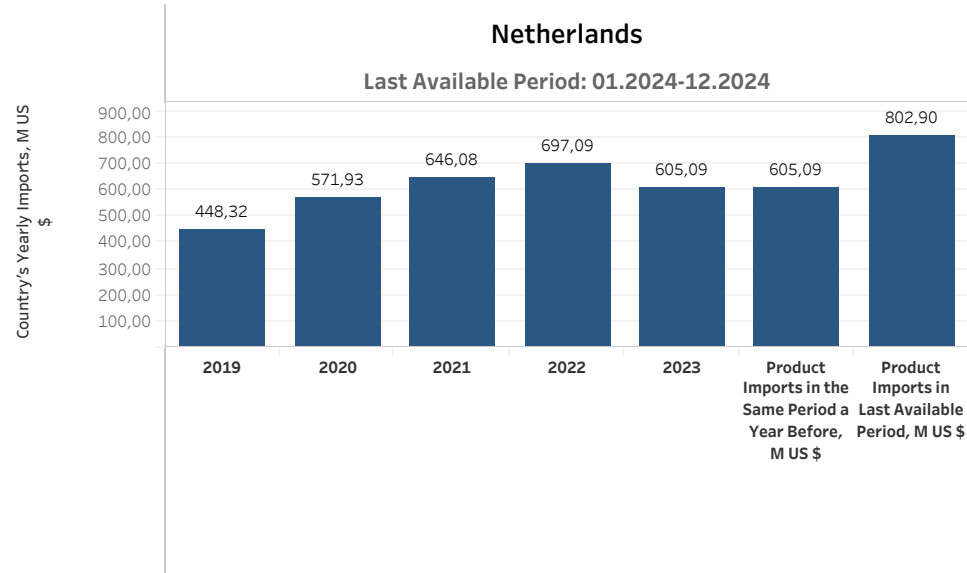
Country’s Average Imports Prices, k US \$ per 1 ton



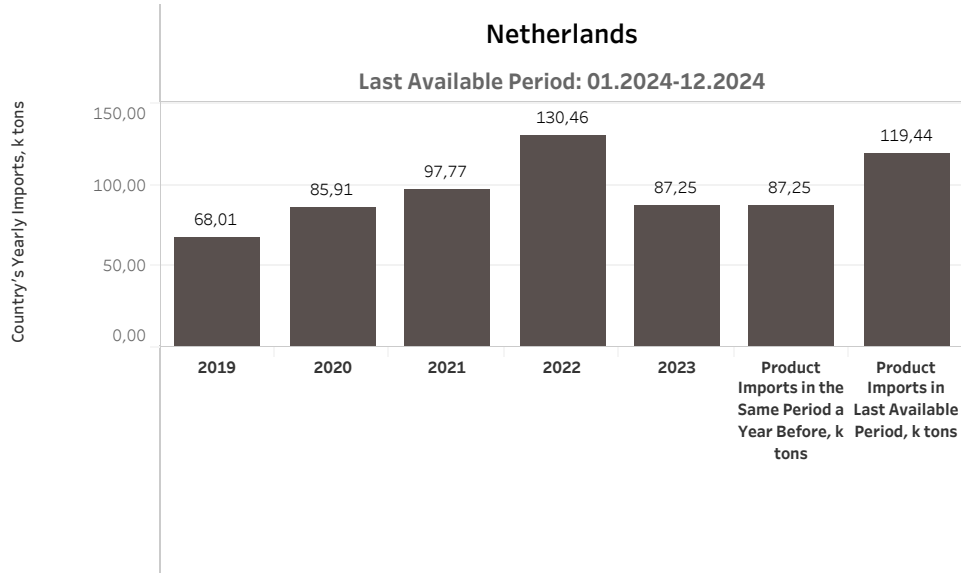
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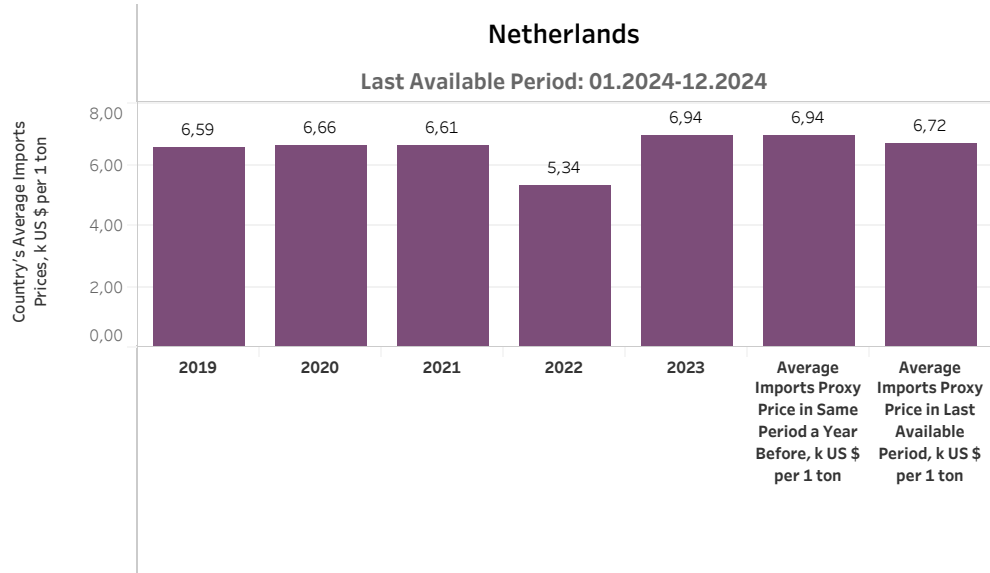
Country’s Yearly Imports, M US \$



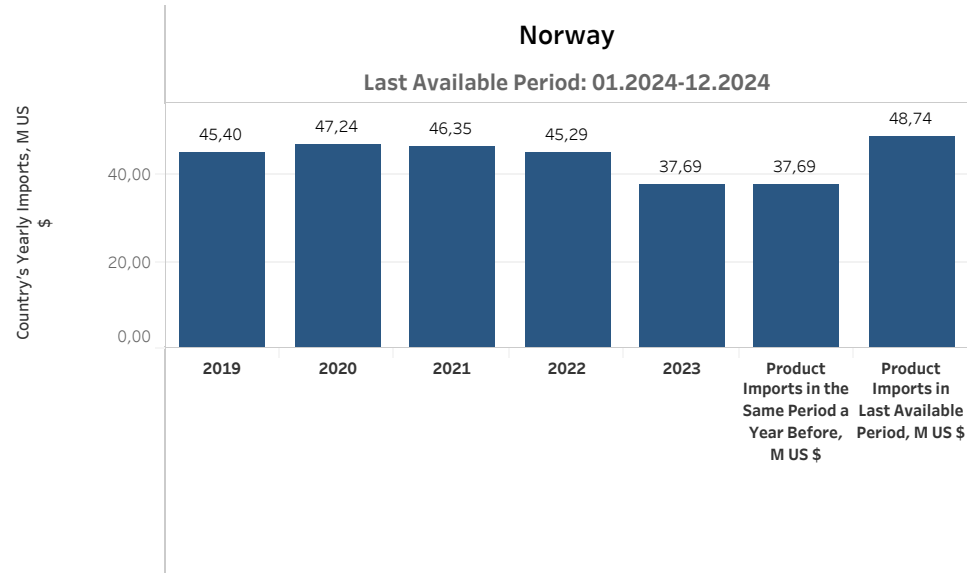
Country’s Yearly Imports, k tons



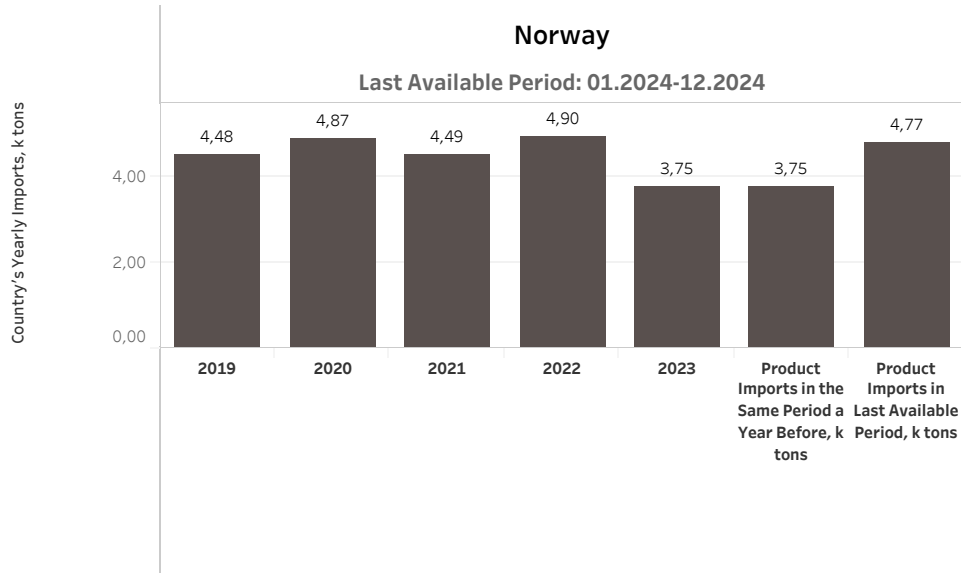
Country’s Average Imports Prices, k US \$ per 1 ton



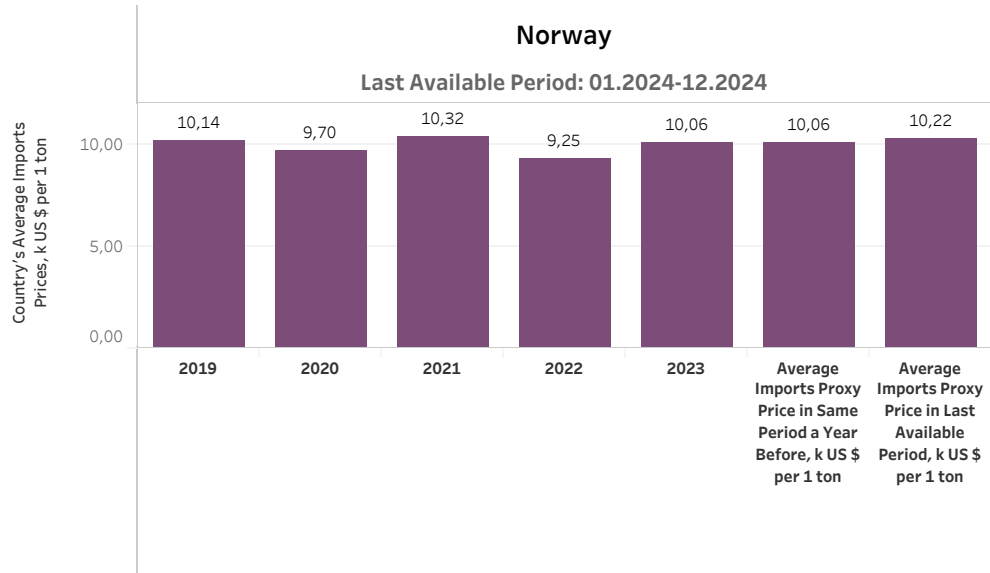
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



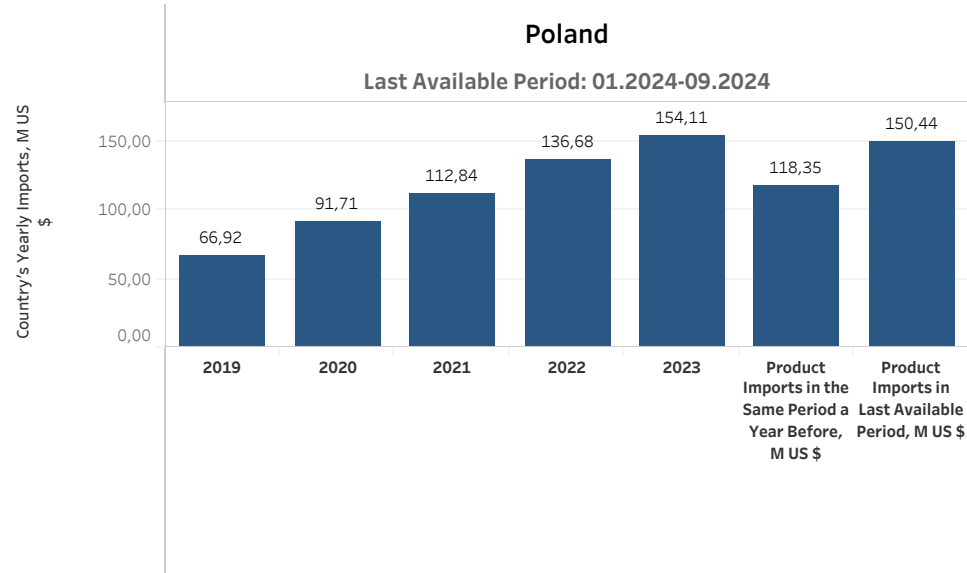
Country’s Average Imports Prices, k US \$ per 1 ton



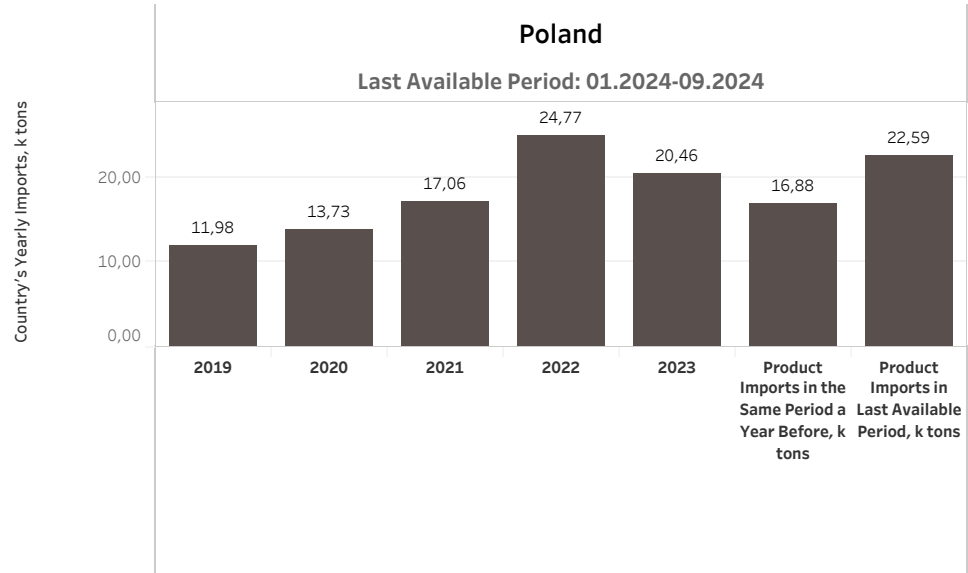
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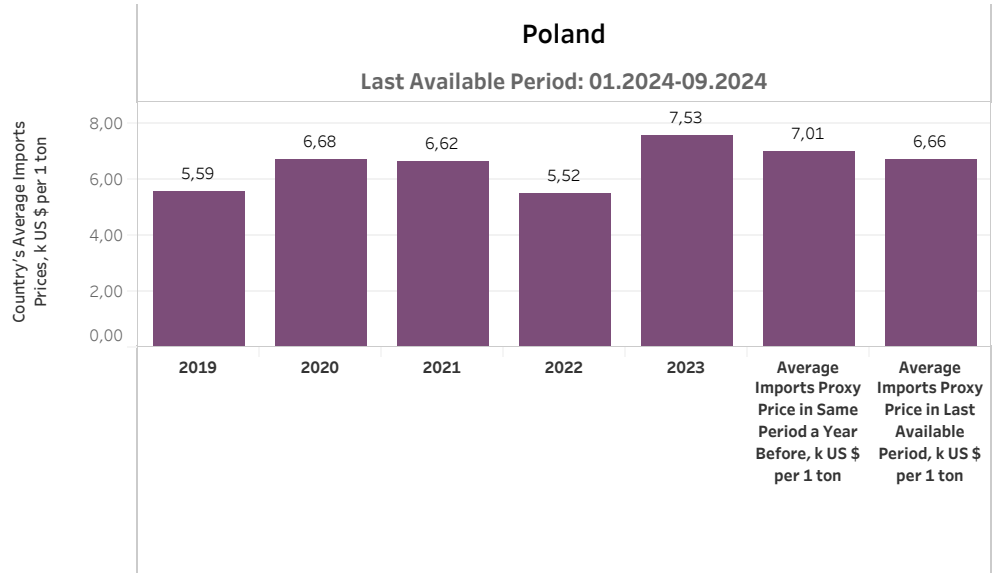
Country’s Yearly Imports, M US \$



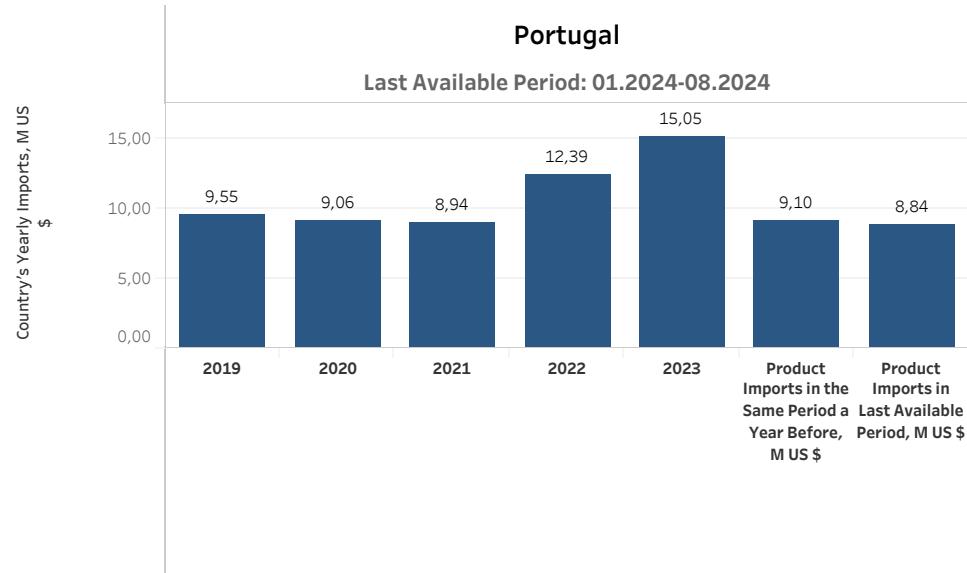
Country’s Yearly Imports, k tons



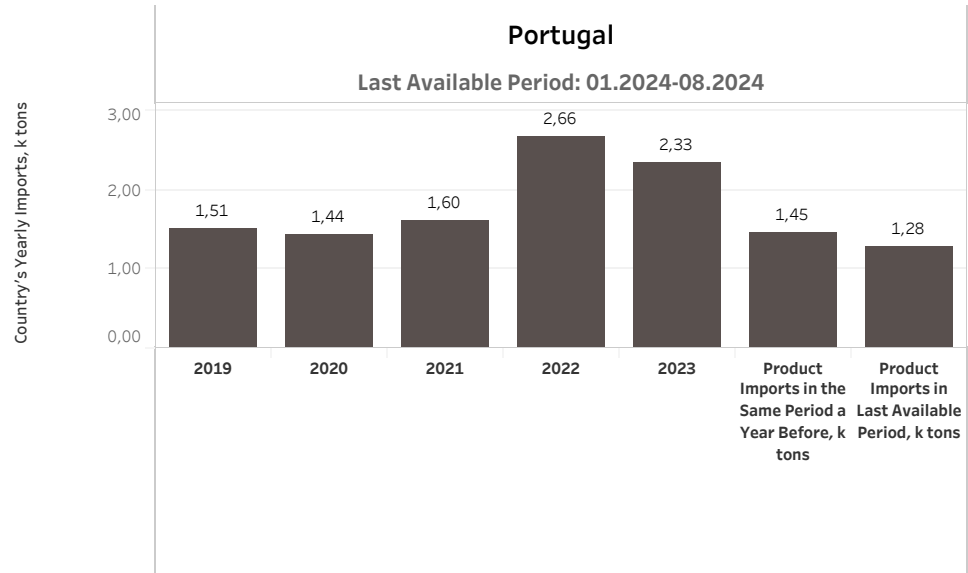
Country’s Average Imports Prices, k US \$ per 1 ton



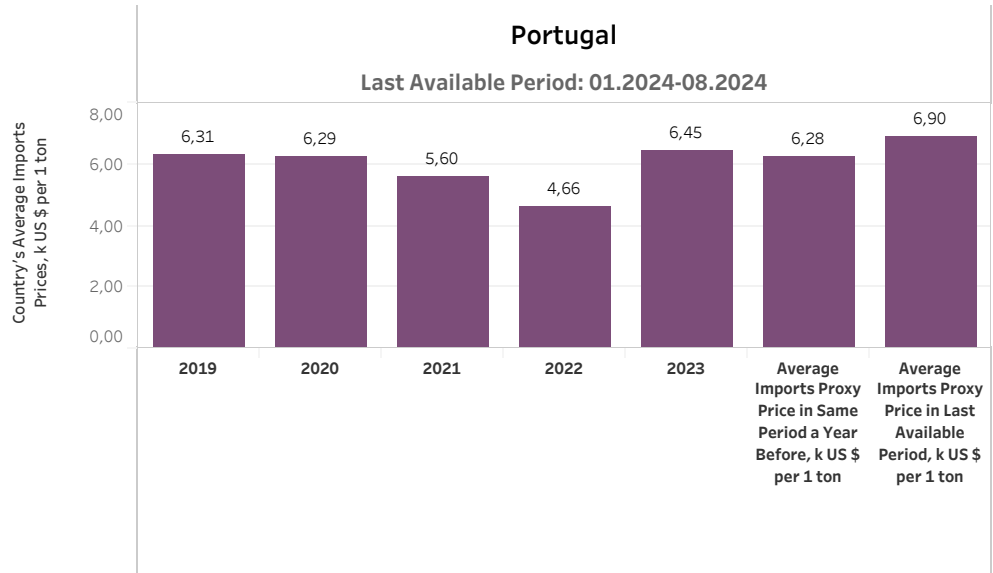
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



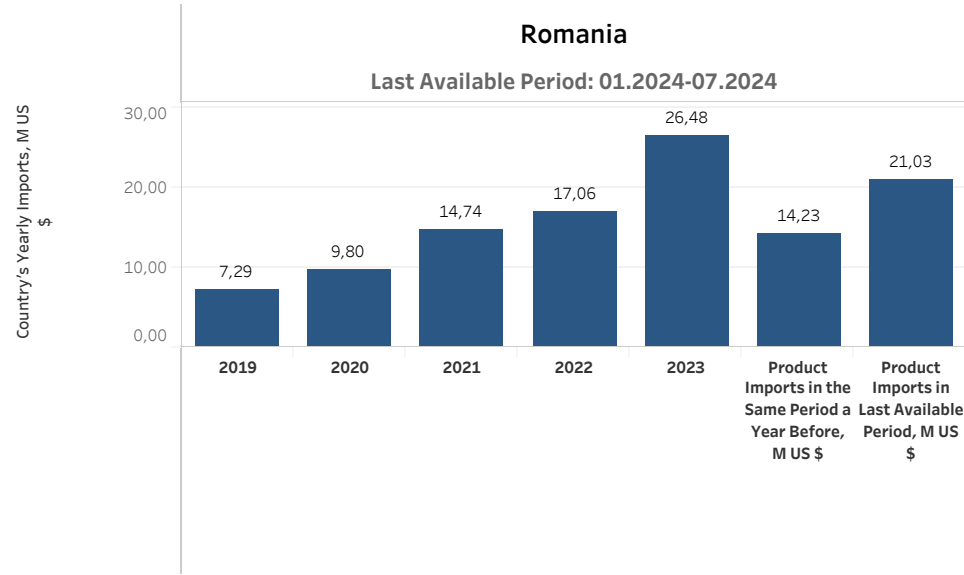
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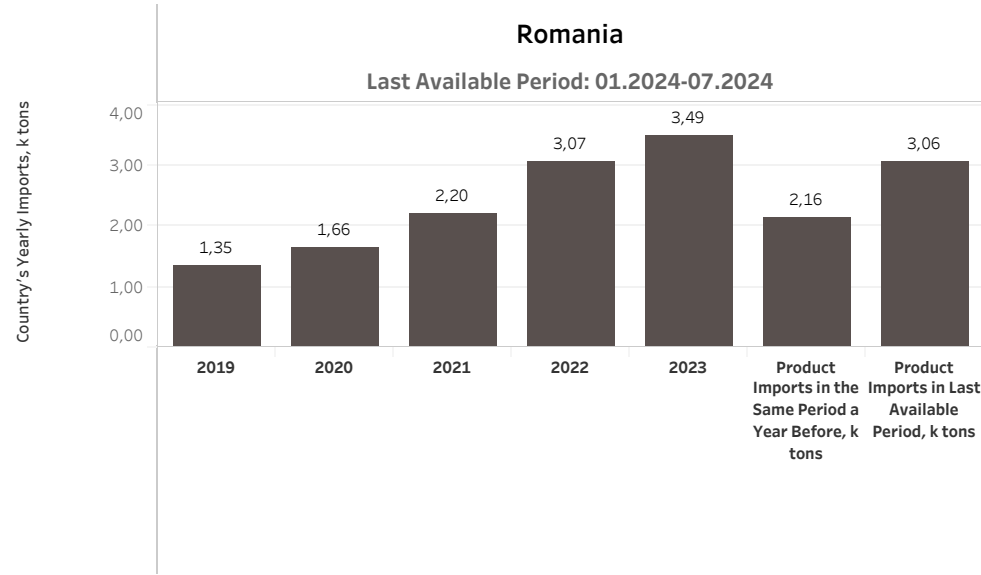
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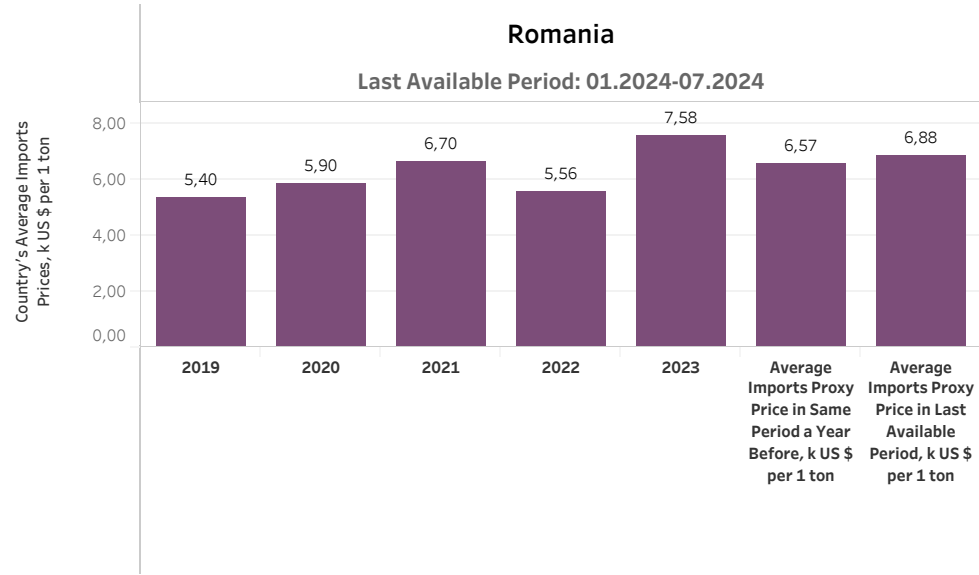
Country’s Yearly Imports, M US \$



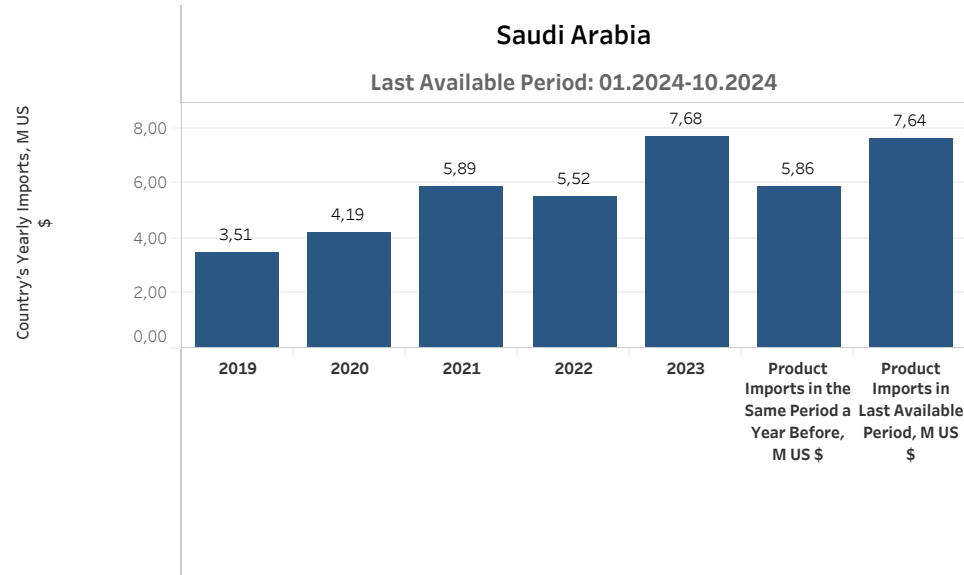
Country’s Yearly Imports, k tons



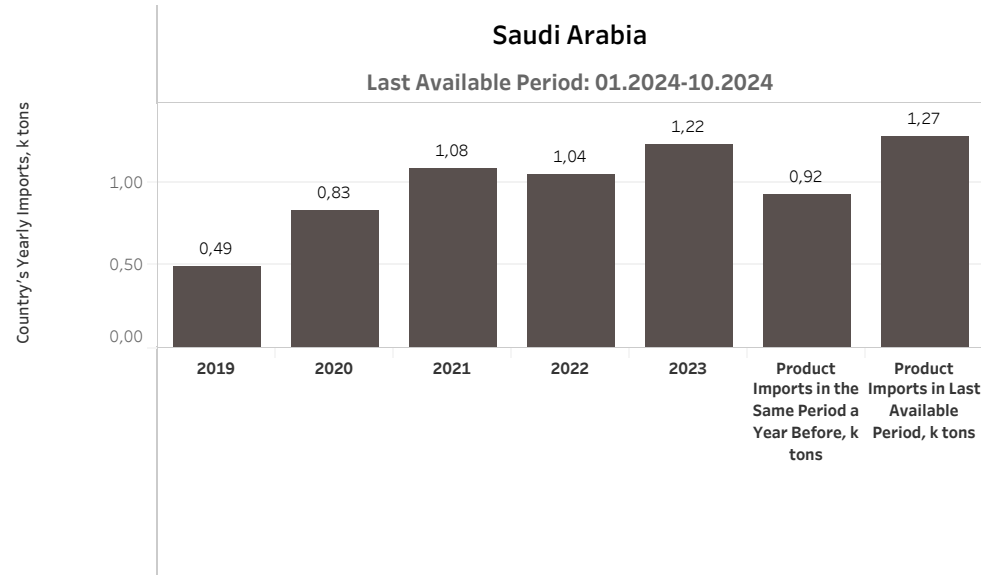
Country’s Average Imports Prices, k US \$ per 1 ton



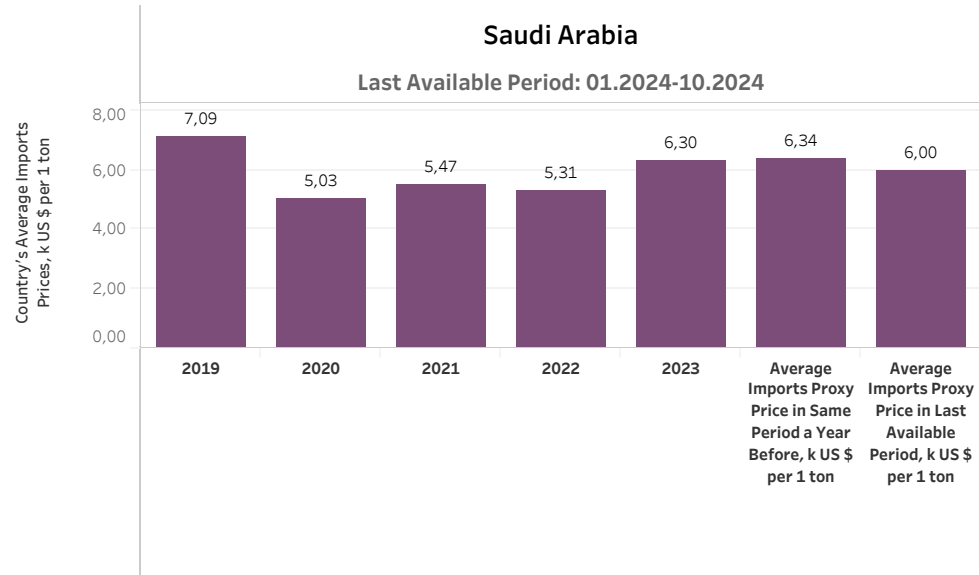
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



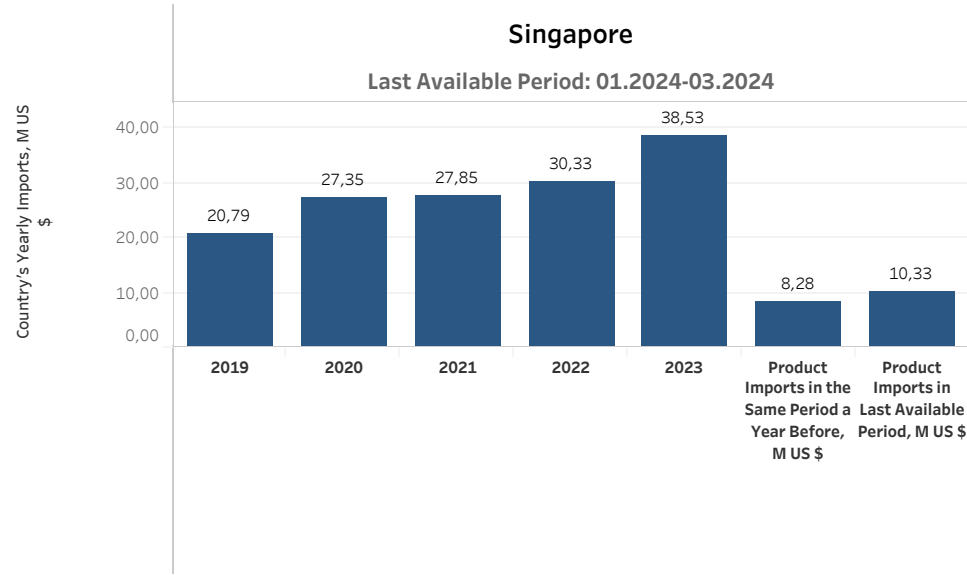
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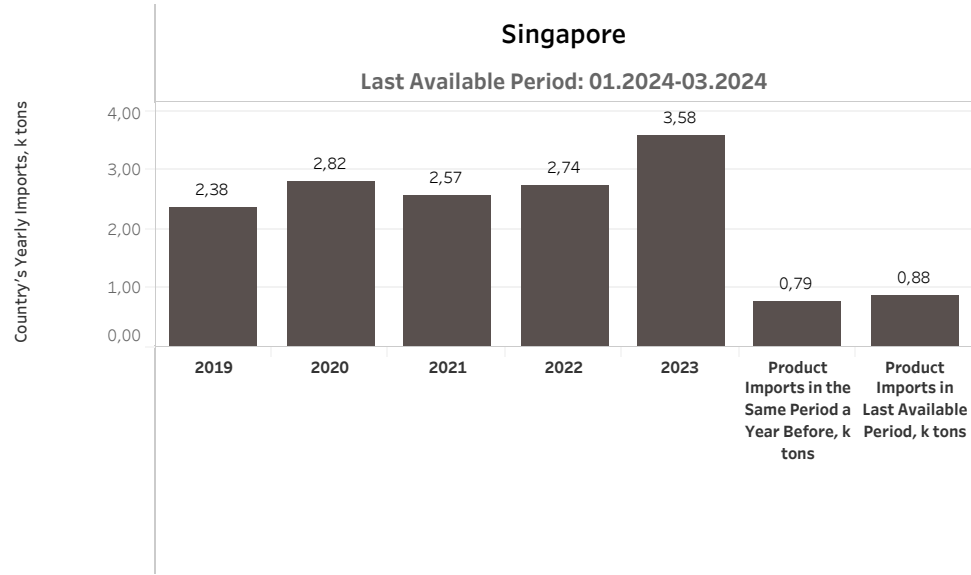
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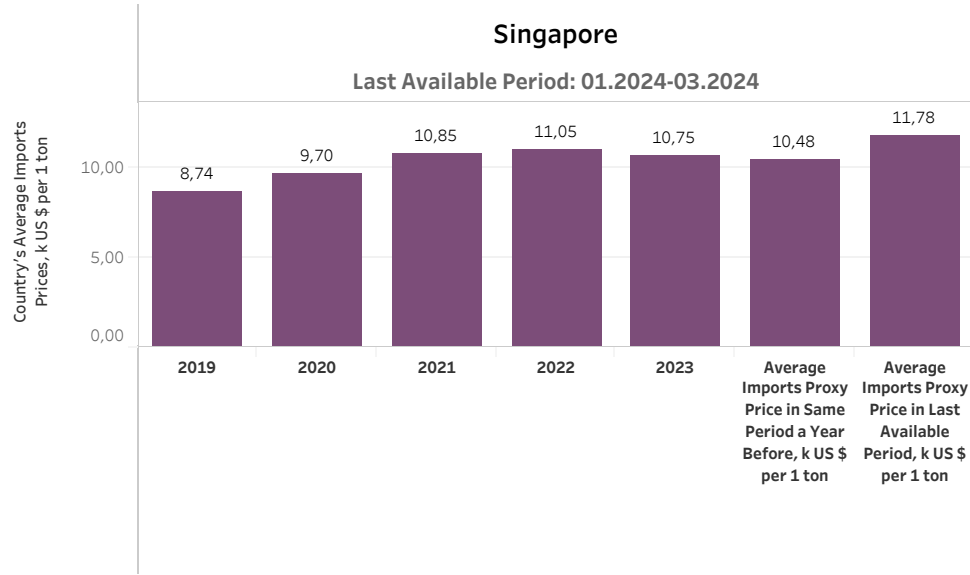
Country’s Yearly Imports, M US \$



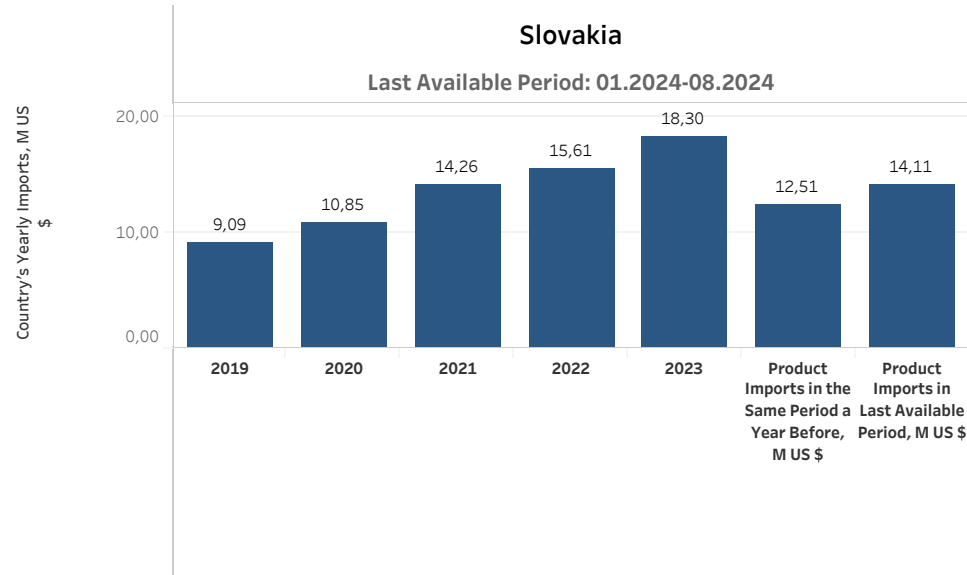
Country’s Yearly Imports, k tons



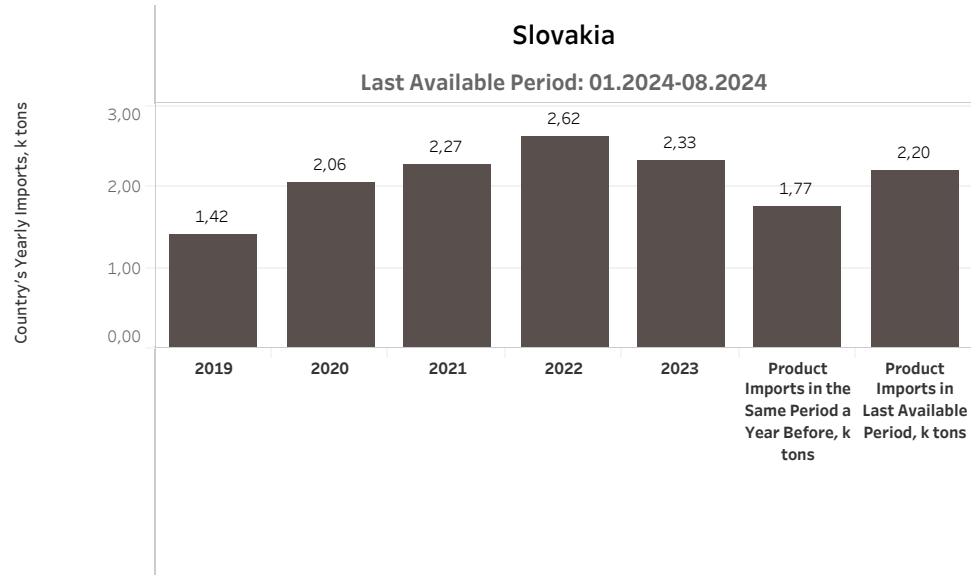
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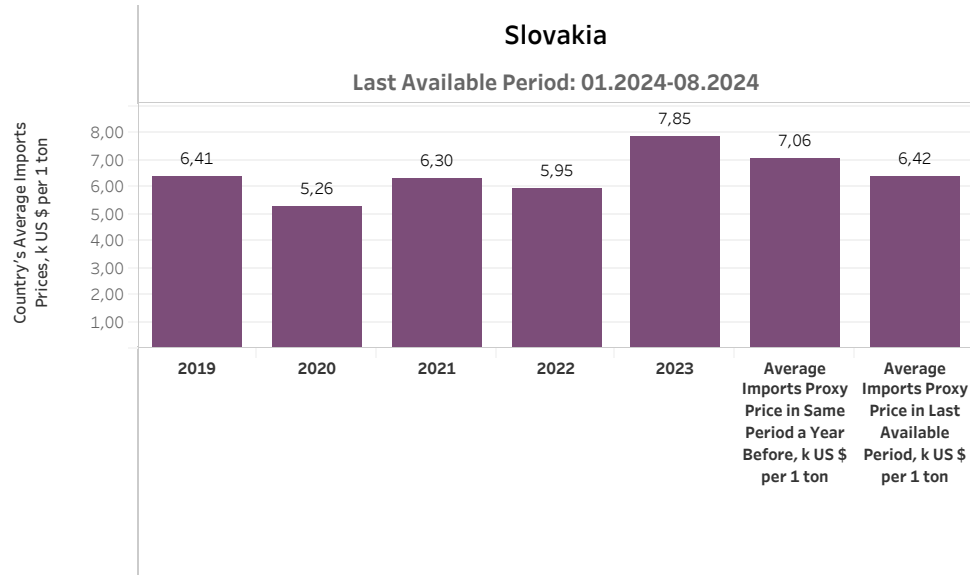
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



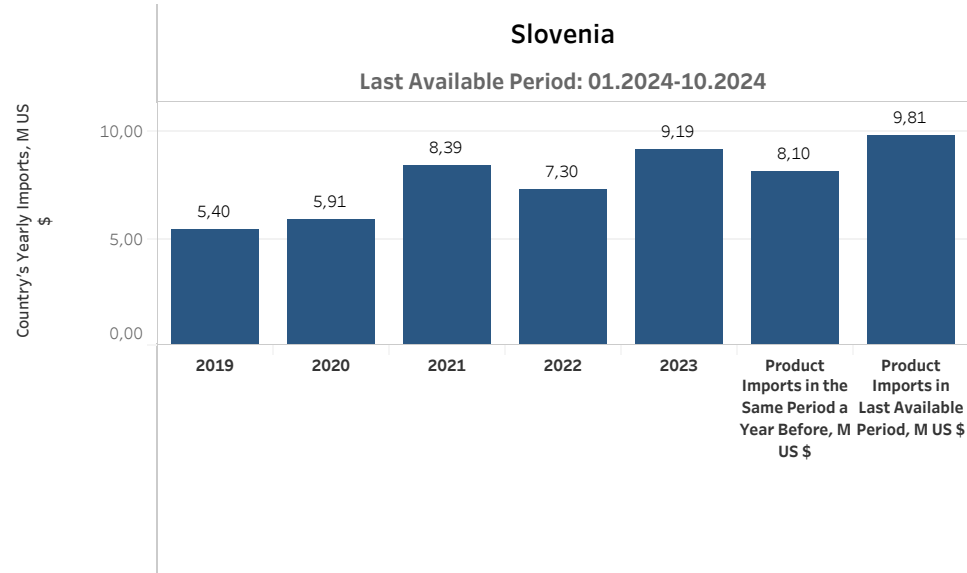
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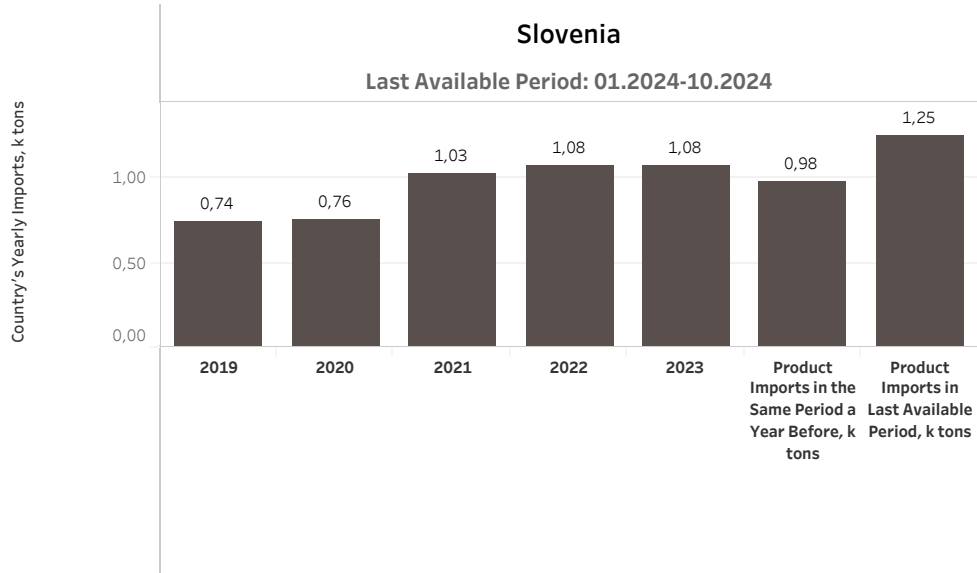
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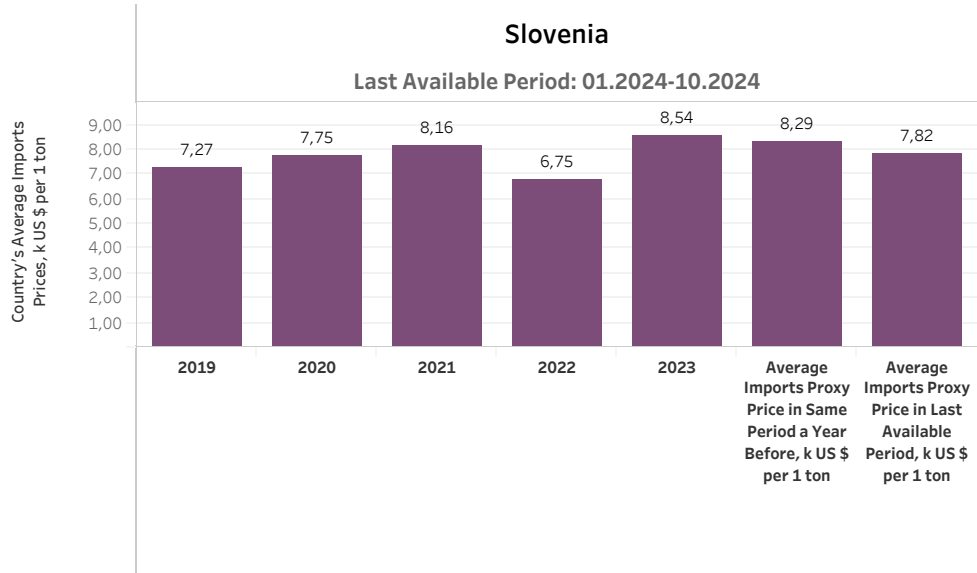
Country’s Yearly Imports, M US \$



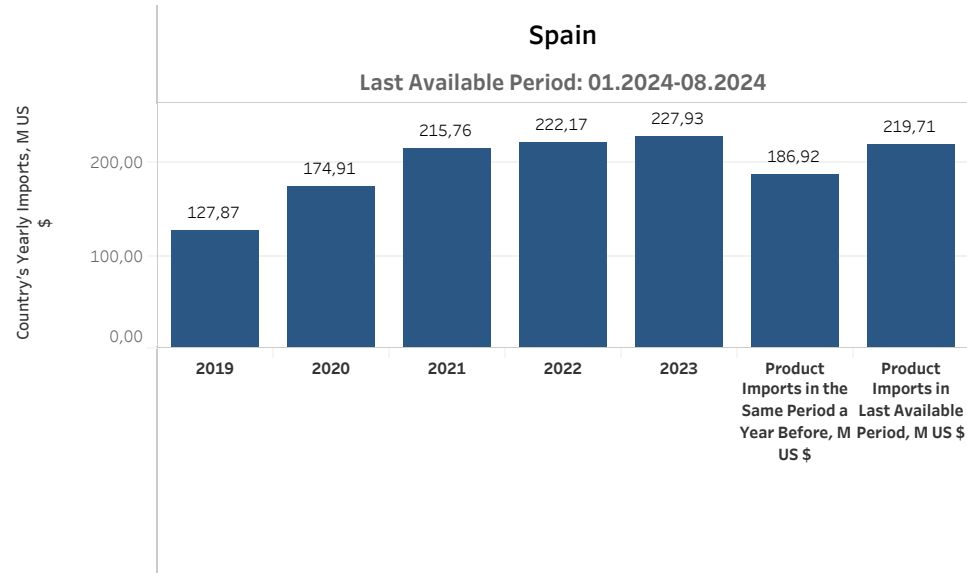
Country’s Yearly Imports, k tons



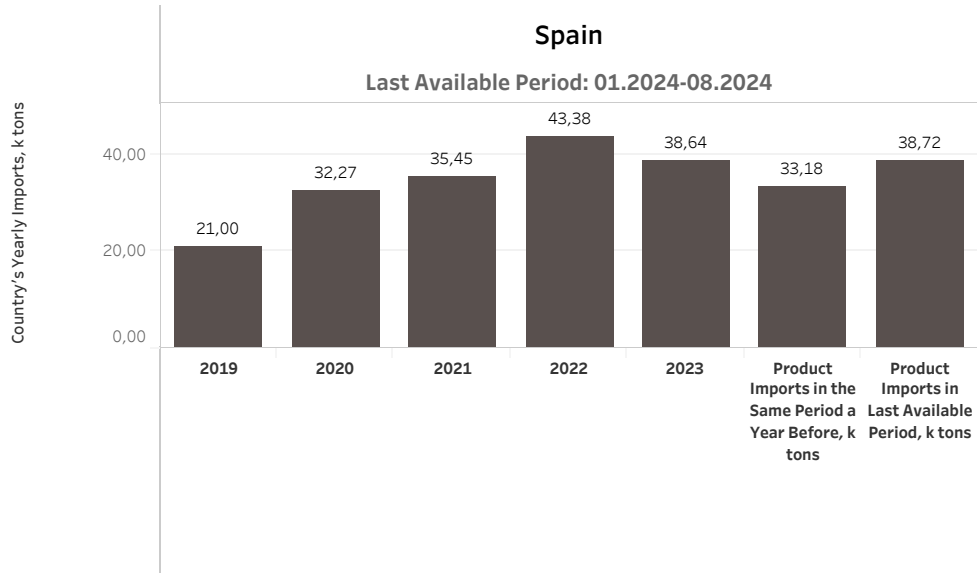
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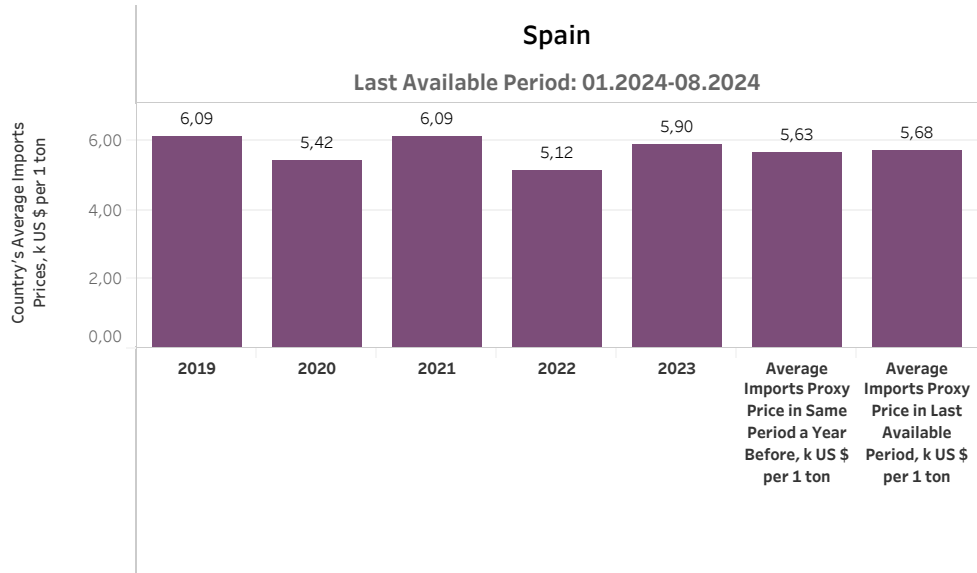
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



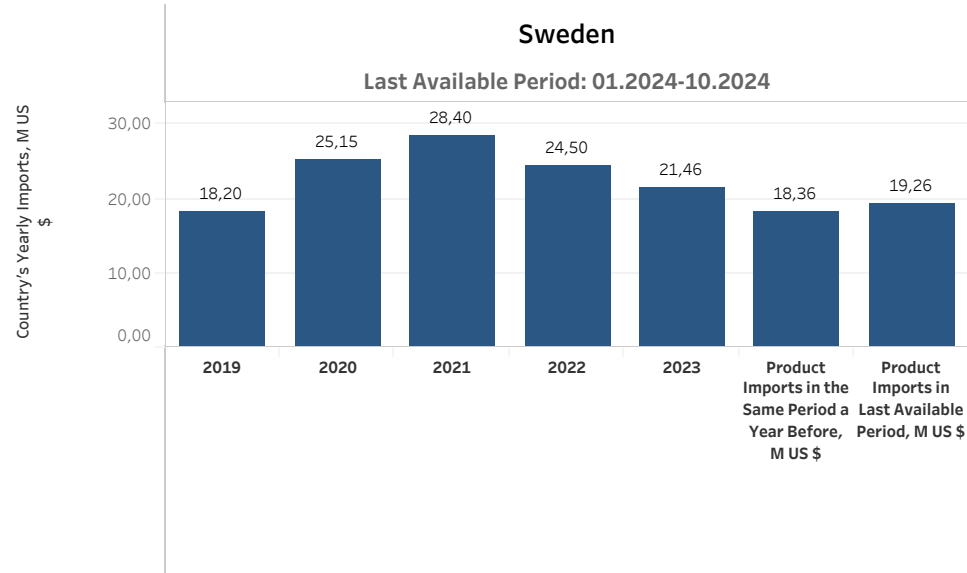
Country’s Average Imports Prices, k US \$ per 1 ton



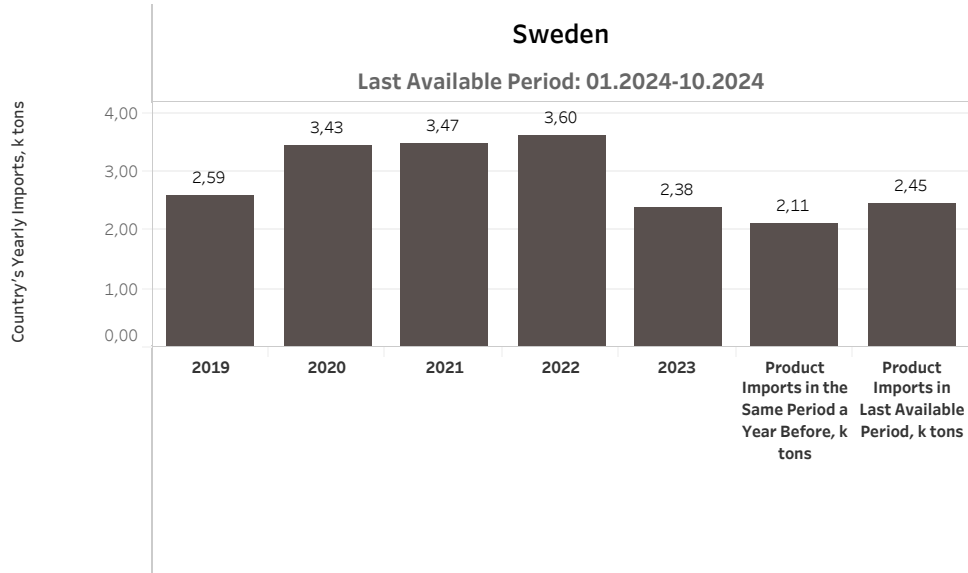
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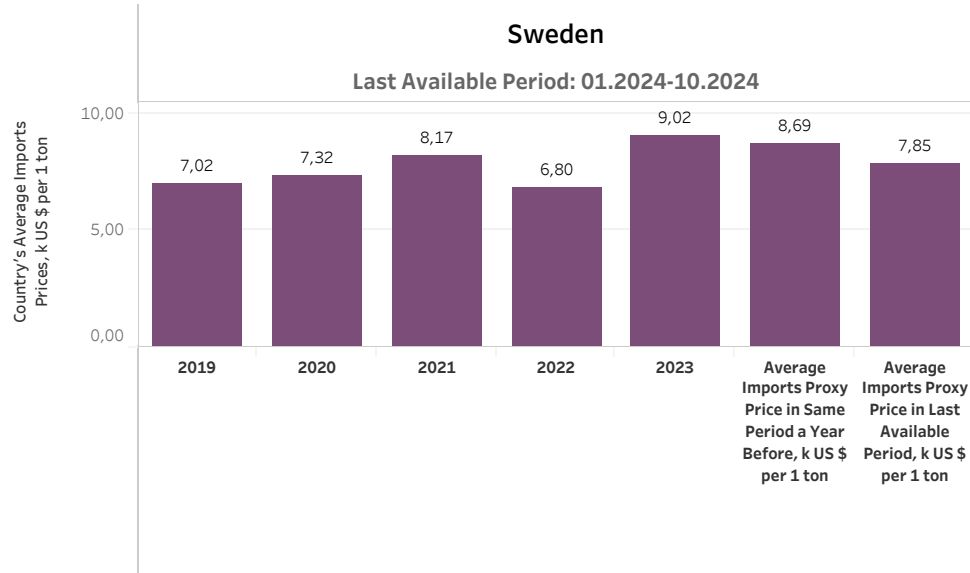
Country’s Yearly Imports, M US \$



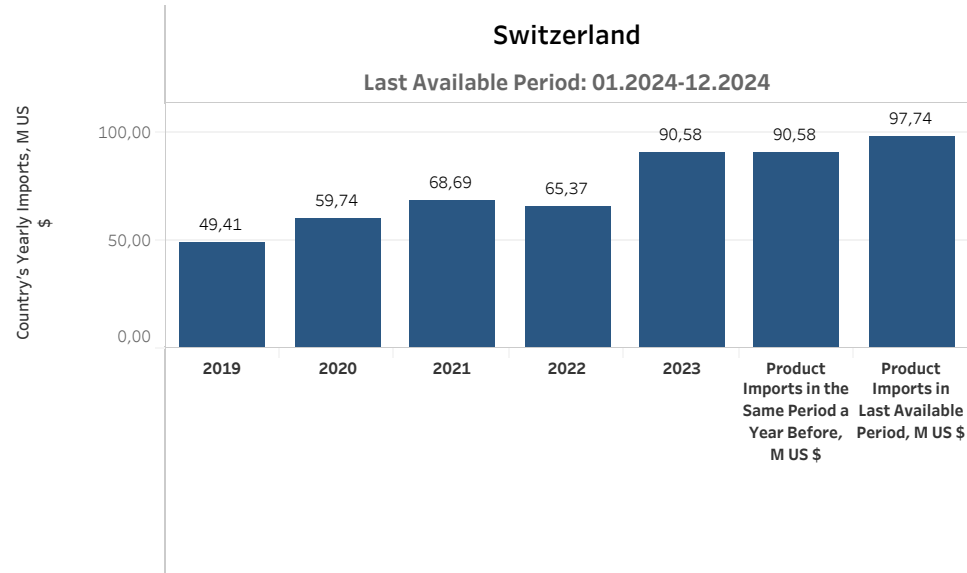
Country’s Yearly Imports, k tons



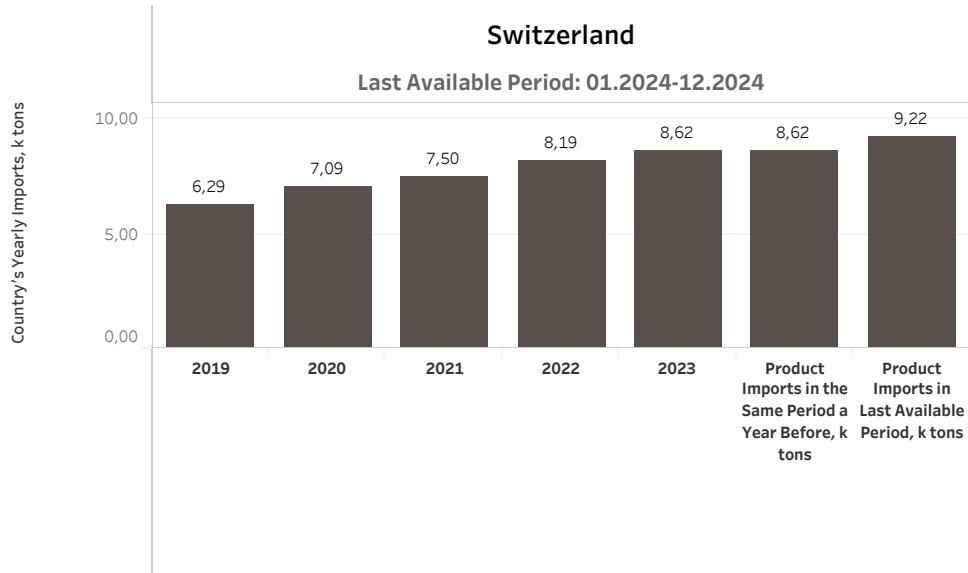
Country’s Average Imports Prices, k US \$ per 1 ton



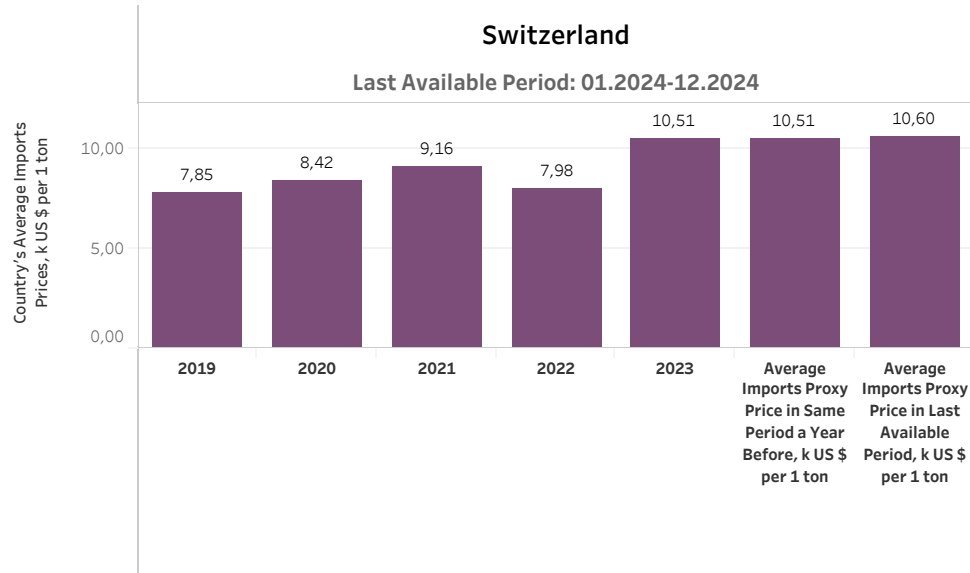
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



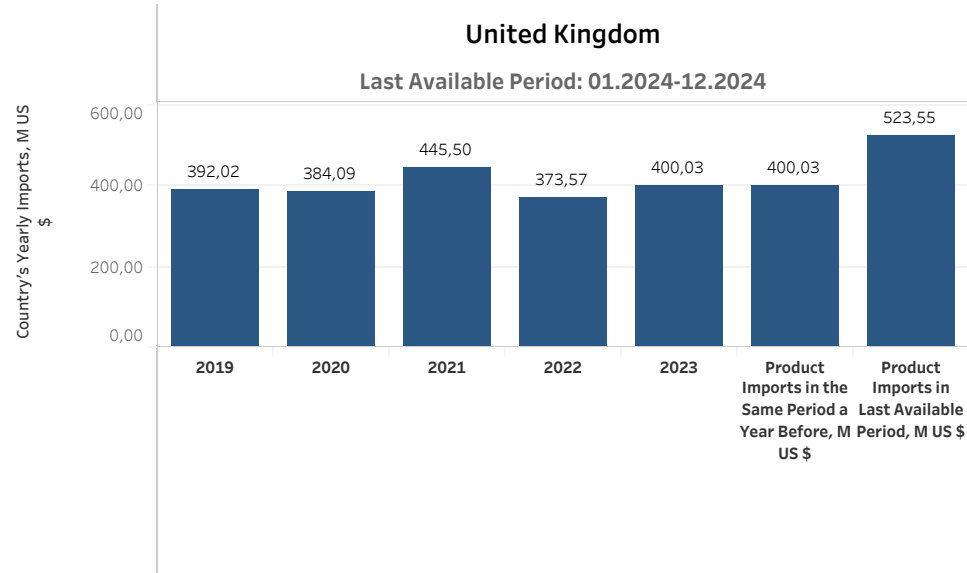
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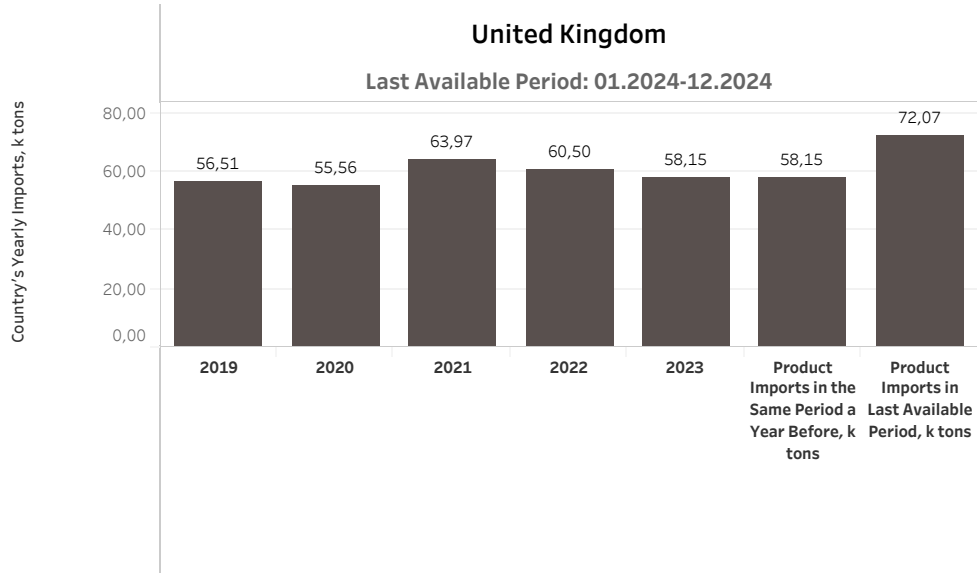
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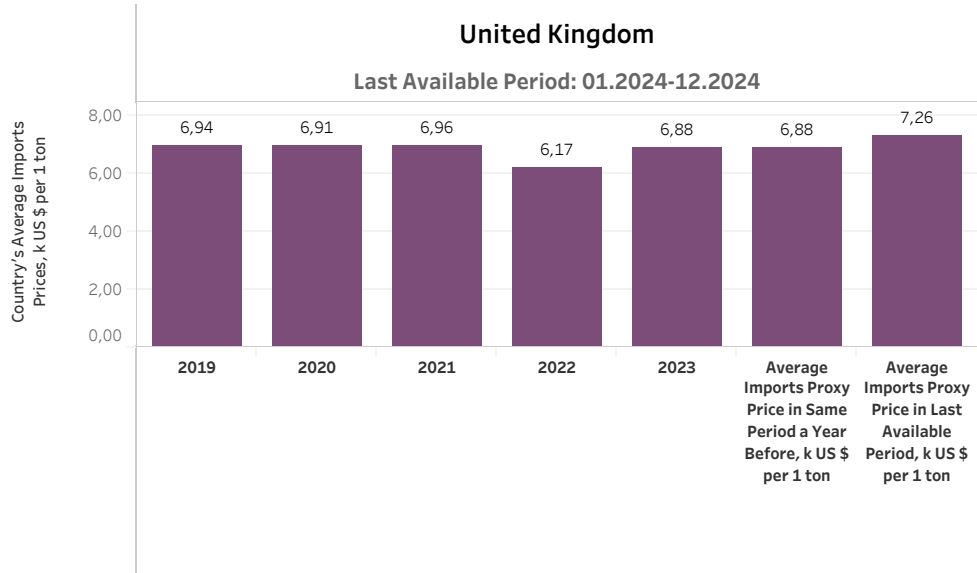
Country’s Yearly Imports, M US \$



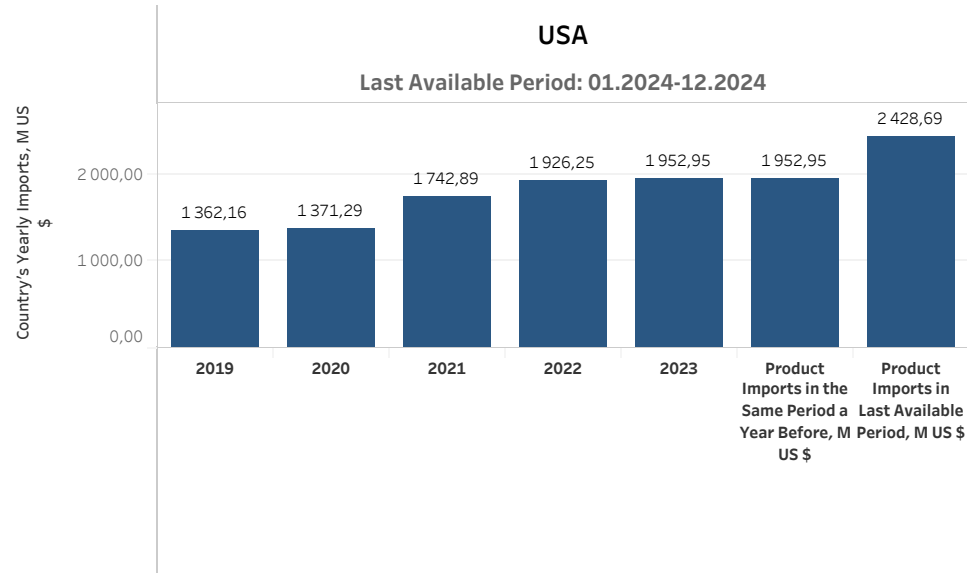
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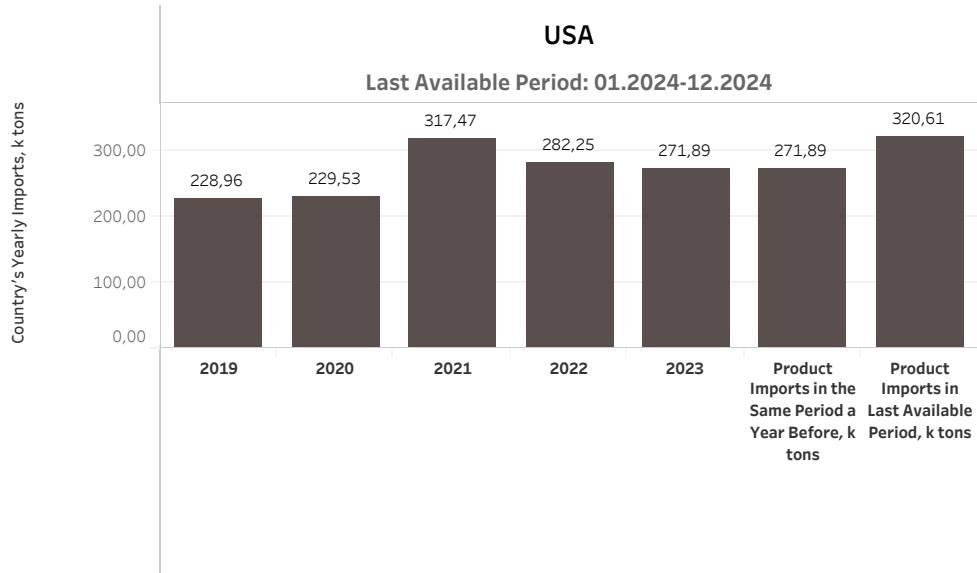
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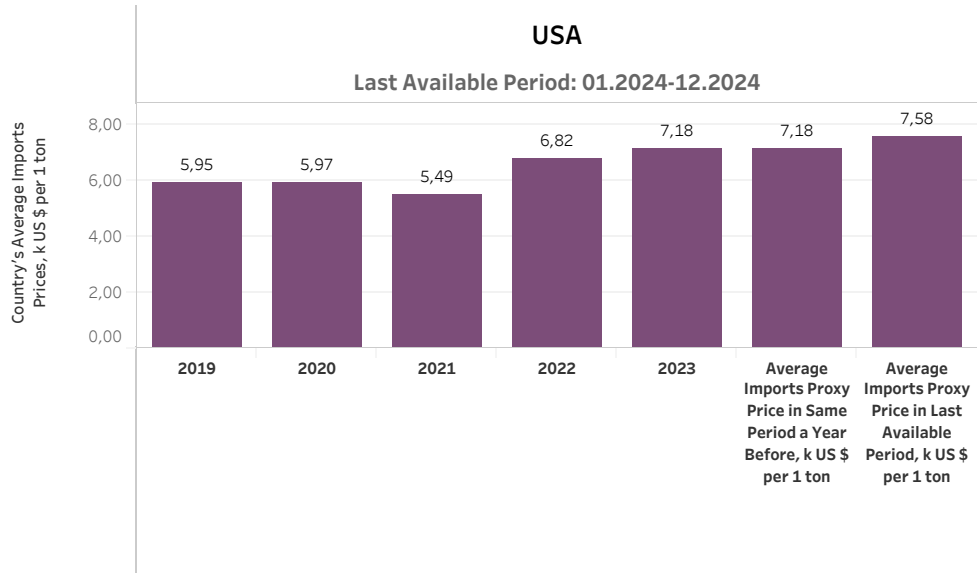
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



Country’s Average Imports Prices, k US \$ per 1 ton



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