



Cross-Country Report for:

Mattresses; of other materials, not cellular rubber or plastics

Report generated: 10.06.2025

This Report provides a comprehensive analysis of the imports of the good: **Mattresses; of other materials, not cellular rubber or plastics**

HS Code: **940429**

The analysis covers the imports of this good to the countries listed on the page 3. The report provides both country-specific and aggregated analysis.

The research is based on data sourced from the GTAIC market intelligence portal (www.gtaic.ai). The GTAIC service conducts its analyses utilizing datasets obtained under a licensing agreement with UN COMTRADE, the official export-import database at the country level, which encompasses over 200 countries.

Additional reputable data sources leveraged by the GTAIC service include:

- 1) the World Trade Organization (WTO)
- 2) the World Bank
- 3) the Organisation for Economic Co-operation and Development (OECD)
- 4) the United Nations Conference on Trade and Development (UNCTAD).

The GTAIC service exclusively employs the most recently published monthly trade flow data. The latest available data for the countries chosen for the analysis is indicated in the table on the page 3.

The primary objective of this market research is to identify opportunities and risks related to export/import activities, as well as trading and logistics for exporters, importers, producers, and logistics companies. The report aims to:

- 1) Identify the most promising markets* for the good analyzed;
- 2) Highlight the most risky and declining markets;
- 3) Define market trends and provide short-term forecasts, including monthly price fluctuations and market size evolution in both monetary and tonnage terms;
- 4) Analyze the competitive landscape among suppliers, identifying both successful and underperforming countries within specific markets and globally;
- 5) Determine the fastest-growing and most promising trade routes from supplier countries to consumer countries;
- 6) Assess the potential supply size for new entrants in the most promising markets;
- 7) Present detailed supporting statistics for each market.

*- in this context, "the market" refers to the imports of goods by the specific country. It means that goods produced and consumed domestically are not considered part of the market.

The report encompasses the countries chosen by the user. A table detailing these countries is provided on page 3. The competitive analysis covers all the countries exporting (supplying) the selected good to the selected importing countries.

GTAIC service allows its users to build any list of available importing countries importing any available goods to produce this type of research report. Number of the importing countries covered by GTAIC service is 110+, number of the goods is > 5000.

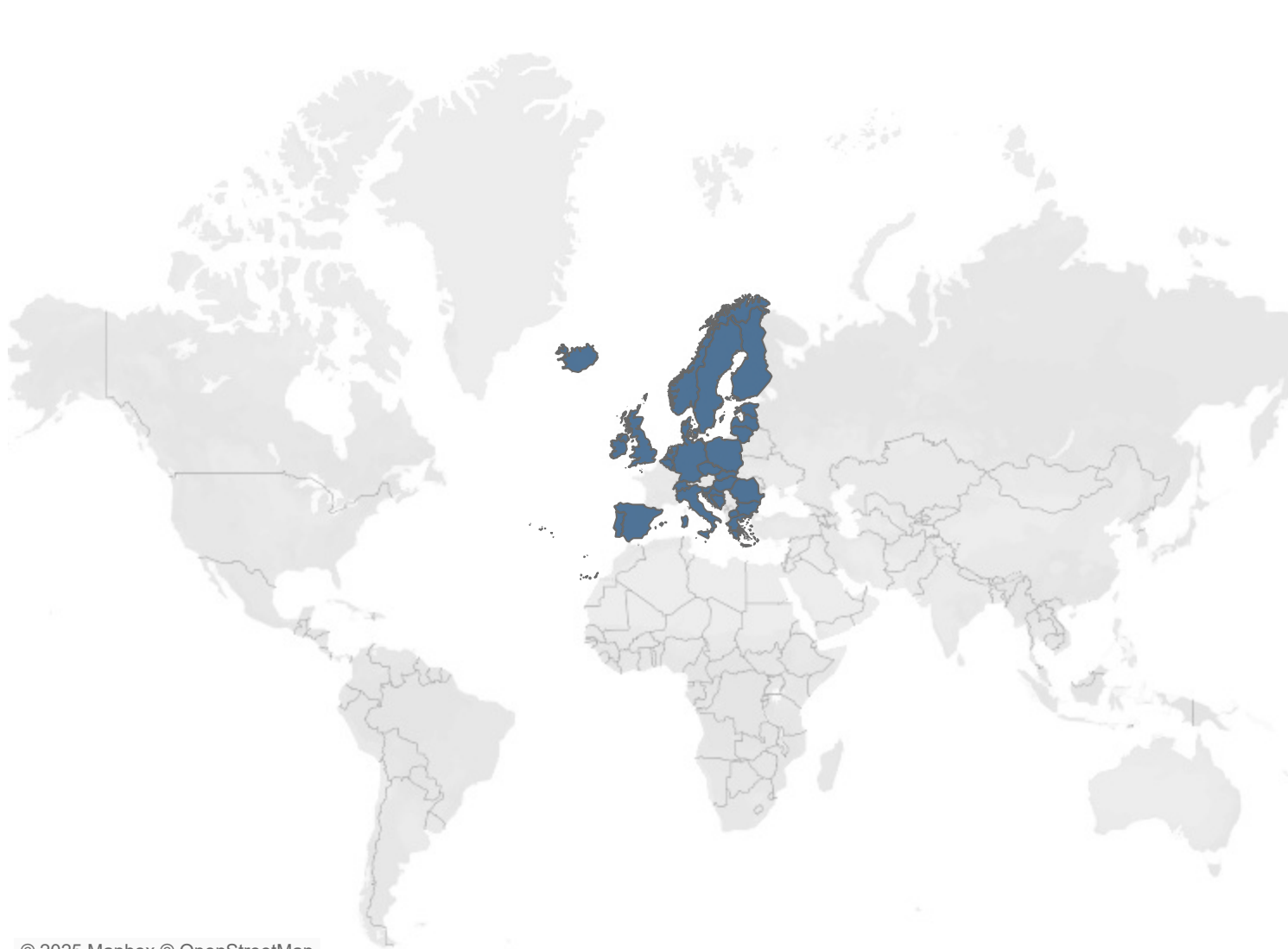
Countries Analyzed and Reported Periods

The table below presents a summary of the countries analyzed in this Report. The "Last Reported Month" refers to the most recent month for which trade statistics have been reported by each respective country. Whenever the term "Last Available Period" is used throughout the Report, it denotes the period beginning in January and concluding with the month specified as the "Last Reported Month" for each country, as shown in the accompanying graph. Similarly, when the terms "LTM" or "Last Twelve Months" are used, they refer to the 12-month period preceding the month designated as the "Last Reported Month" for each country.

Countries Analyzed

No.	Country	Last Reported Months	Last Reported Full Calendar Year
1	Belgium	Feb 2025	2024
2	Bosnia Herzegovina	Mar 2025	2024
3	Bulgaria	Dec 2024	2024
4	Croatia	Jan 2025	2024
5	Czechia	Mar 2025	2024
6	Denmark	Mar 2025	2024
7	Estonia	Feb 2025	2024
8	Finland	Feb 2025	2024
9	Germany	Mar 2025	2024
10	Greece	Mar 2025	2024
11	Hungary	Mar 2025	2024
12	Iceland	Mar 2025	2024
13	Ireland	Mar 2025	2024
14	Italy	Feb 2025	2024
15	Latvia	Dec 2024	2024
16	Lithuania	Mar 2025	2024
17	Luxembourg	Feb 2025	2024
18	Malta	Dec 2024	2024
19	Netherlands	Mar 2025	2024
20	North Macedonia	Dec 2024	2024
21	Norway	Apr 2025	2024
22	Poland	Mar 2025	2024
23	Portugal	Feb 2025	2024
24	Romania	Feb 2025	2024
25	Slovakia	Jan 2025	2024
26	Slovenia	Jan 2025	2024
27	Spain	Mar 2025	2024
28	Sweden	Mar 2025	2024
29	Switzerland	Apr 2025	2024
30	United Kingdom	Mar 2025	2024

Countries Analyzed Map



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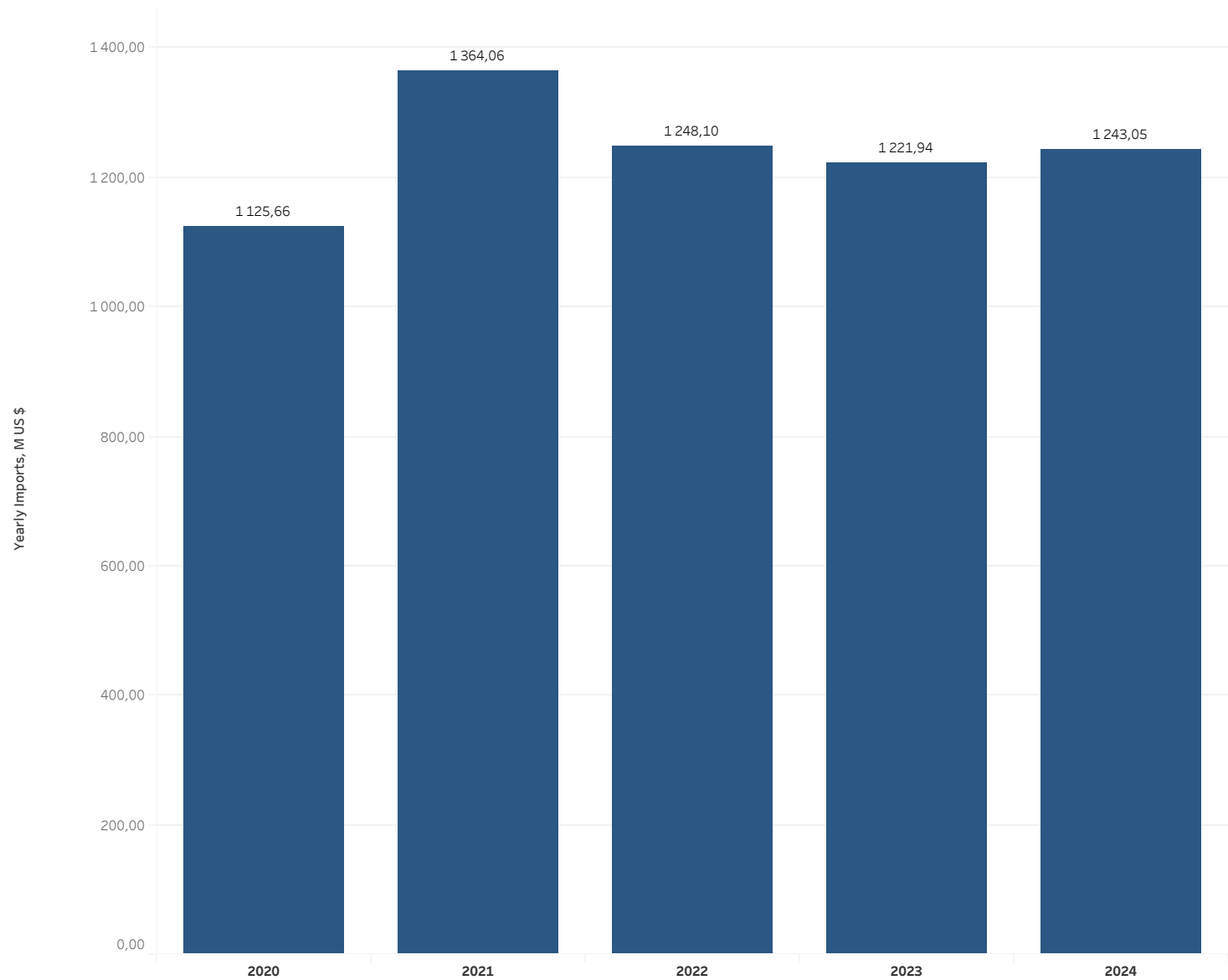
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KEY CONCLUSIONS & FINDINGS

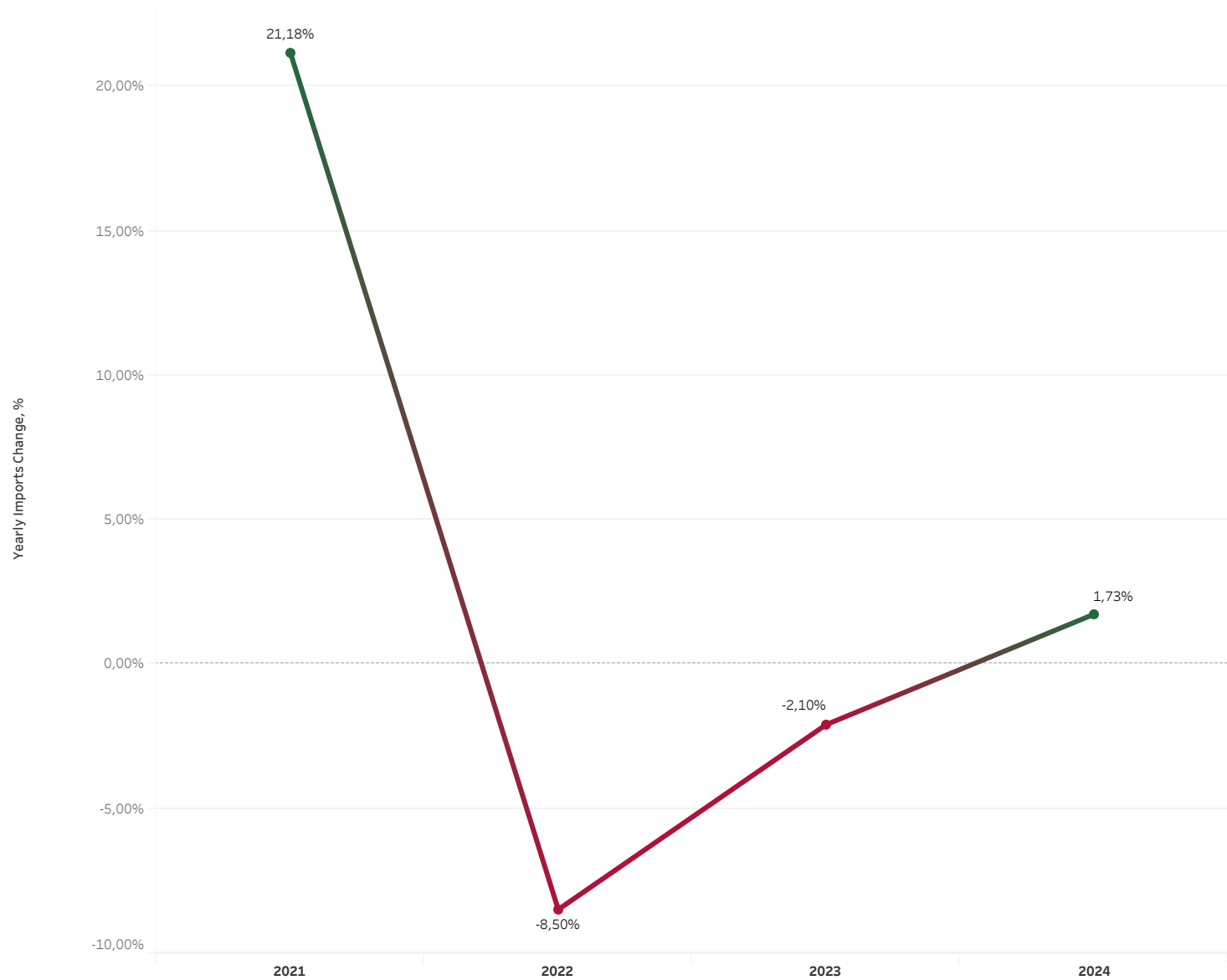
Summary: Total Yearly Data on Imports by the Countries Analyzed

This section of the summary provides detailed insights into the yearly dynamics of cumulative imports reported by each of the Countries Analyzed in the Report that have submitted their imports for last full reported year. The first graph illustrates the total yearly import values (expressed in M US \$) over the most recent 5 full calendar years. Additionally, the graph on the right illustrates y-o-y changes of each respective indicator described above.

Total Yearly Imports, M US \$



Total Yearly Imports Change, %



Summary: Largest Importing Markets in LTM

This section of the summary offers detailed insights into the top 10 countries included in this report, focusing on import trends observed over the last twelve months. The analysis covers import values in US \$. These countries have been identified based on their import values in LTM, expressed in US \$.

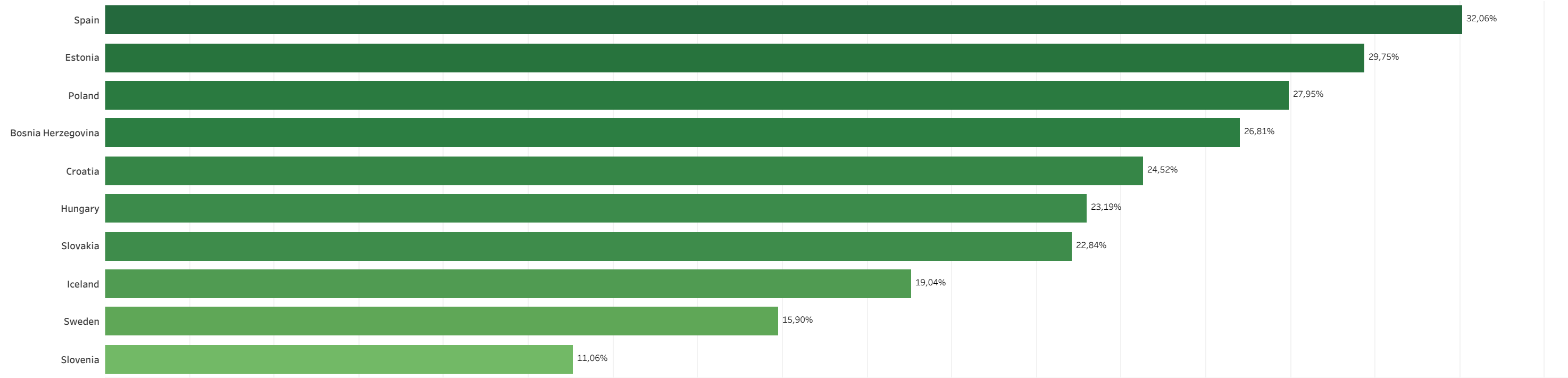
Imports value by Country

Country Analyzed	Last Twelve Months Period (LTM)	Product Imports in LTM, M US \$	Product Imports in the Period 12 Months Before LTM, M US \$	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %
Germany	04.2024 - 03.2025	273,77	247,31	10,70%
United Kingdom	04.2024 - 03.2025	161,06	148,32	8,59%
Netherlands	04.2024 - 03.2025	137,76	141,38	-2,56%
Spain	04.2024 - 03.2025	81,72	61,88	32,06%
Switzerland	05.2024 - 04.2025	77,13	83,10	-7,18%
Sweden	04.2024 - 03.2025	72,26	62,35	15,90%
Belgium	03.2024 - 02.2025	45,12	45,88	-1,66%
Denmark	04.2024 - 03.2025	44,38	44,46	-0,19%
Italy	03.2024 - 02.2025	39,71	49,73	-20,15%
Portugal	03.2024 - 02.2025	36,8	42,41	-13,22%

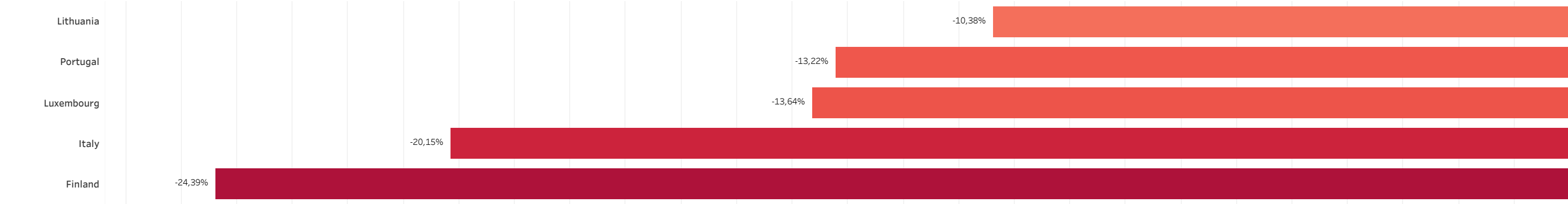
Summary: Fastest and Slowest Growing Markets over LTM (by Growth Rates)

This section of the summary highlights the fastest growing (or alternatively, least declining) and most declining (or alternatively, slowest growing) markets among the countries analyzed in the report. These markets have been identified based on import dynamics (growth rates calculated in %) over the last twelve months, comparing these data with the same period a year before. The analysis covers import values in US \$.

Top 10 Countries by Growth Rate of Imports (US \$) in LTM Compared to the Same Period 12 Months Before LTM, %



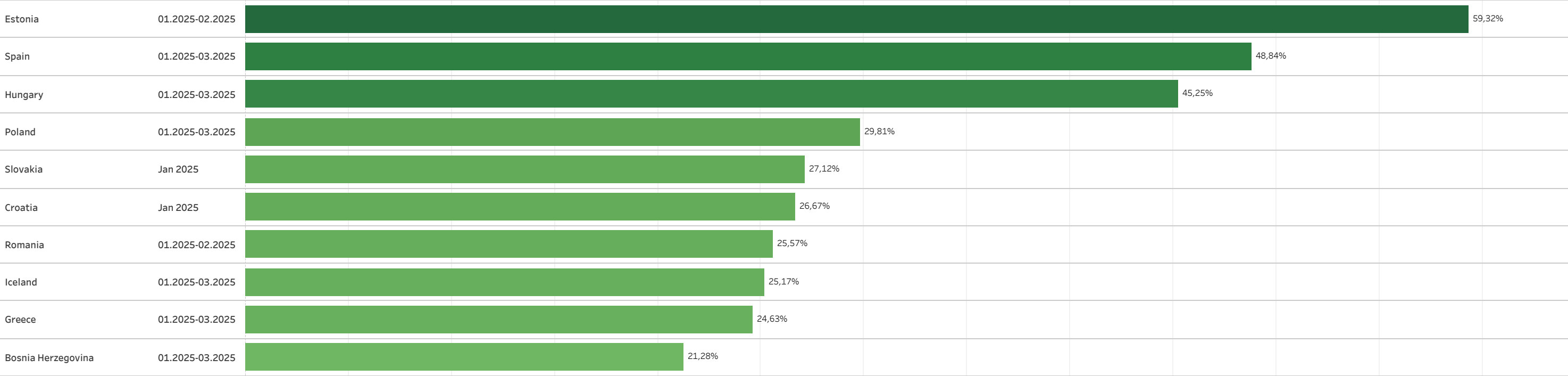
Bottom 5 Countries by Growth Rate of Imports (US \$) in LTM Compared to the Same Period 12 Months Before LTM, %



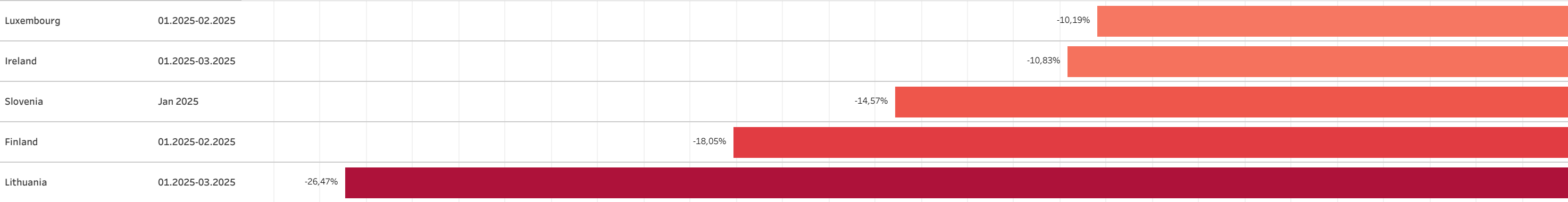
Summary: Fastest and Slowest Growing Markets in the Last Available Period (by Growth Rates)

This section of the summary also highlights the fastest growing (or alternatively, least declining) and most declining (or alternatively, slowest growing) markets among the countries analyzed in the report. In this case, the countries are ranked based on the dynamics of their imports (growth rates calculated in %) during the Last Available Period, defined as any period starting from January and extending to the most recently reported month. The Last Available Period varies by country and is specified below.

Top 10 Countries by Growth Rate of the Product Imports by the County Analyzed (expressed in US \$) in the Last Available Period Compared to the Same Period a Year Before



Bottom 5 Countries by Growth Rate of the Product Imports by the County Analyzed (expressed in US \$) in the Last Available Period Compared to the Same Period a Year Before



Summary: Fastest and Slowest Growing Markets over LTM (by Import Value in US \$)

This section of the summary highlights the fastest growing (or alternatively, least declining) and most declining (or alternatively, slowest growing) markets among the countries analyzed in the report. These markets have been identified based on import dynamics over the last twelve months, ranked by the absolute change in imports. The analysis includes import values in US \$.

Fastest Growing / Slowest Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Germany	04.2024 - 03.2025	26 471 166	273 771 218	10,70%
Spain	04.2024 - 03.2025	19 838 294	81 716 479	32,06%
United Kingdom	04.2024 - 03.2025	12 735 494	161 064 621	8,59%
Sweden	04.2024 - 03.2025	9 911 007	72 261 873	15,90%
Poland	04.2024 - 03.2025	6 806 946	31 164 787	27,95%

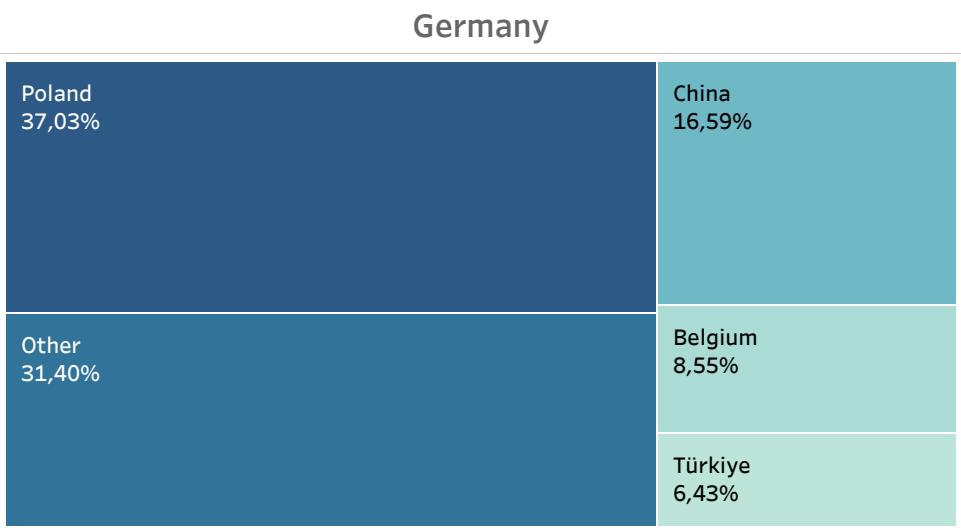
Fastest Declining / Slowest Growing Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Italy	03.2024 - 02.2025	-10 018 138	39 707 430	-20,15%
Switzerland	05.2024 - 04.2025	-5 969 965	77 134 415	-7,18%
Portugal	03.2024 - 02.2025	-5 606 543	36 803 091	-13,22%
Finland	03.2024 - 02.2025	-5 430 726	16 834 564	-24,39%
Netherlands	04.2024 - 03.2025	-3 615 892	137 764 171	-2,56%

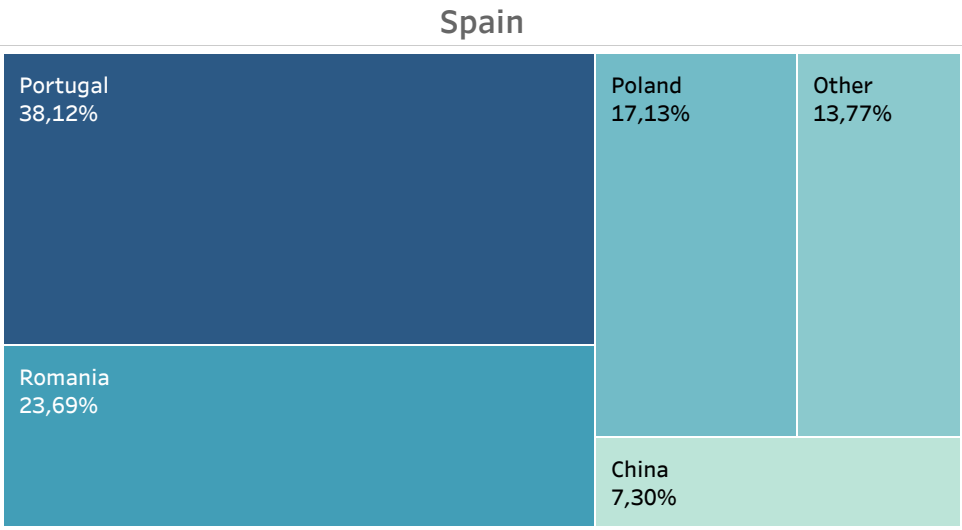
Summary: Largest Suppliers to the Fastest Growing Markets in LTM

This section of the summary presents the geographical distribution of imports to the fastest growing (or alternatively, least declining) markets identified in the previous section. The import structure is provided for imports expressed in US \$, covering the last twelve months reported by each country.

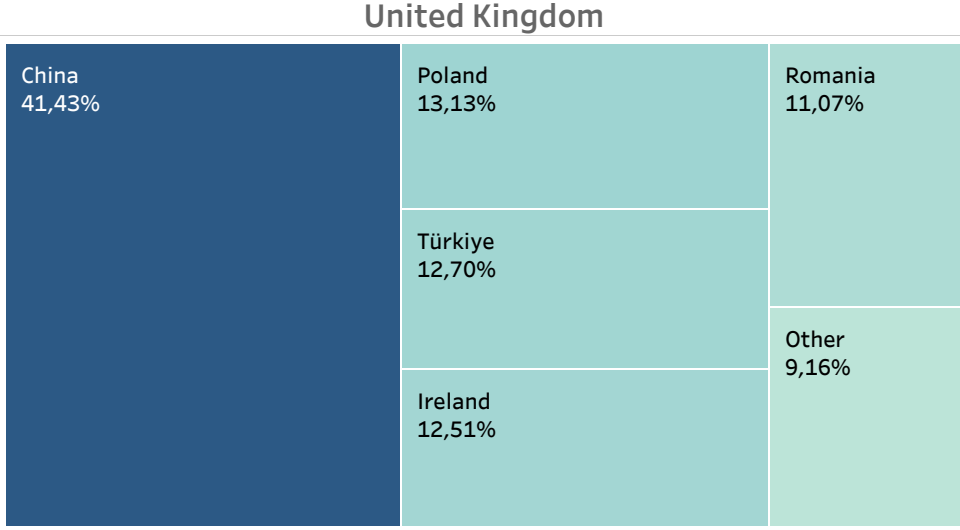
Largest Supplying Countries in LTM (US \$)



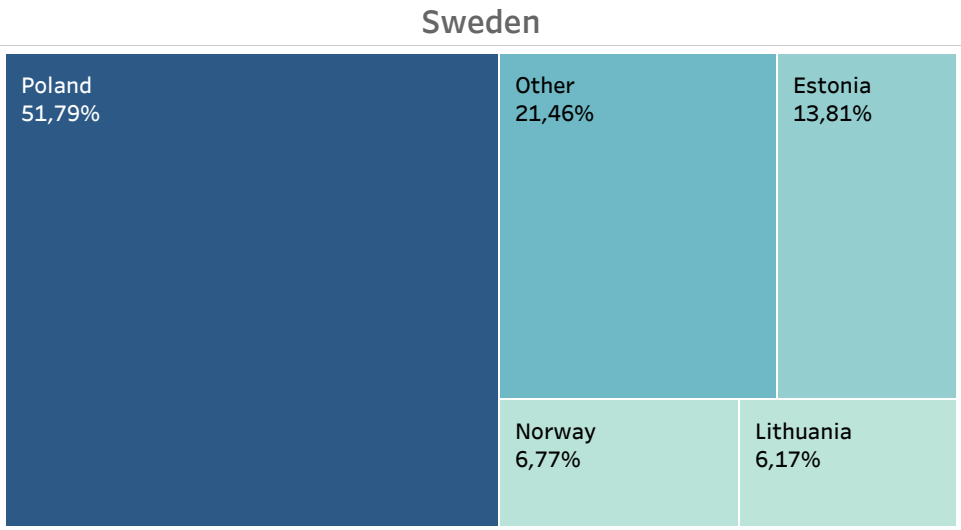
Largest Supplying Countries in LTM (US \$)



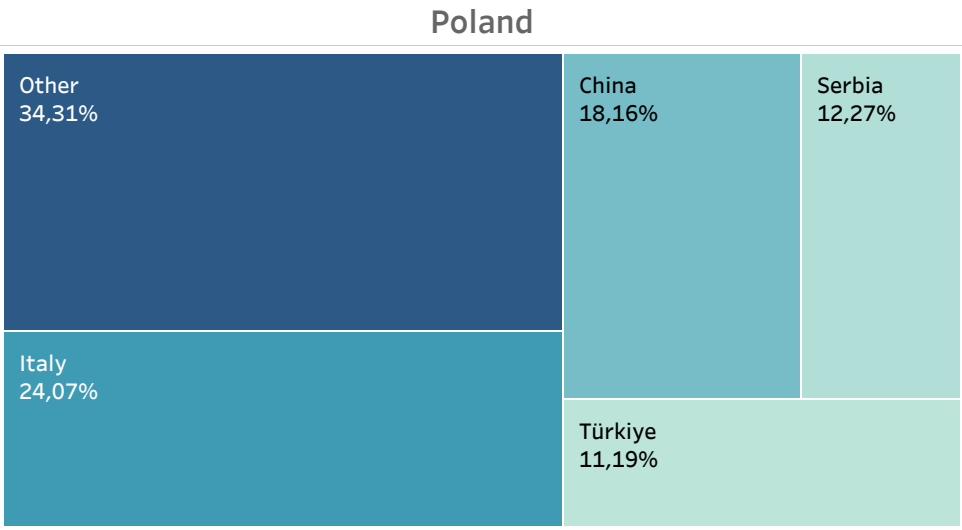
Largest Supplying Countries in LTM (US \$)



Largest Supplying Countries in LTM (US \$)



Largest Supplying Countries in LTM (US \$)



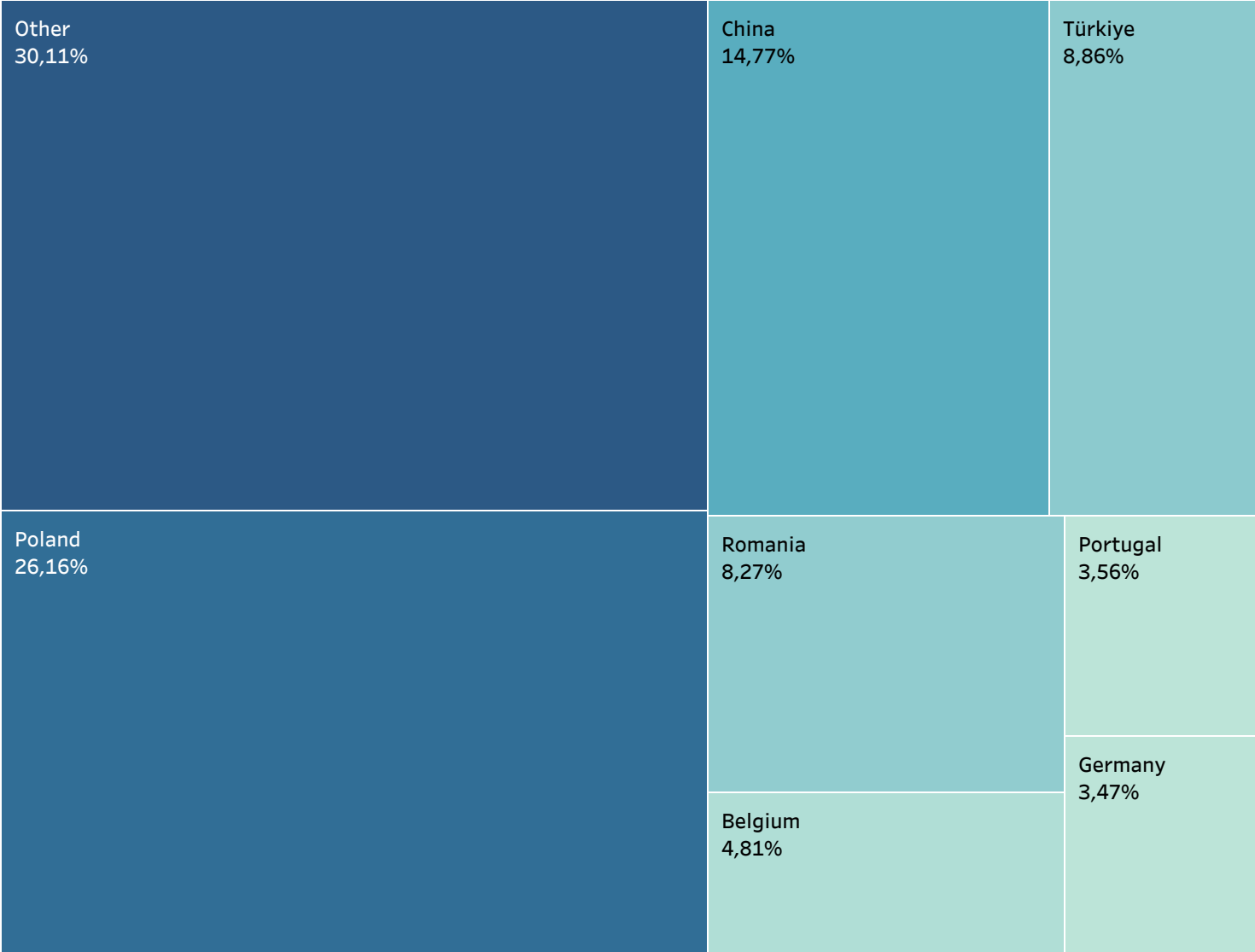
Summary: Largest Suppliers in LTM

This section of the summary presents data on the leading supplying countries to the Countries Analyzed in LTM. The tables display the top-10 supplying countries, ranked by the total value of imports reported by the Countries Analyzed, in millions of US \$. The graph on the right illustrate the share of the largest supplying countries in the total imports of the Countries Analyzed, the graph is showing the shares based on imports in US \$.

Top 10 Supplying Countries to the Countries Analyzed in the Last Twelve Months

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %
Total	1 271,03		
Poland	332,47	26,00%	26,16%
China	187,70	11,71%	14,77%
Türkiye	112,67	8,89%	8,86%
Romania	105,05	7,80%	8,27%
Belgium	61,18	5,62%	4,81%
Portugal	45,22	1,83%	3,56%
Germany	44,07	4,57%	3,47%
Spain	34,68	2,71%	2,73%
Lithuania	29,87	2,71%	2,35%
Serbia	26,29	1,56%	2,07%

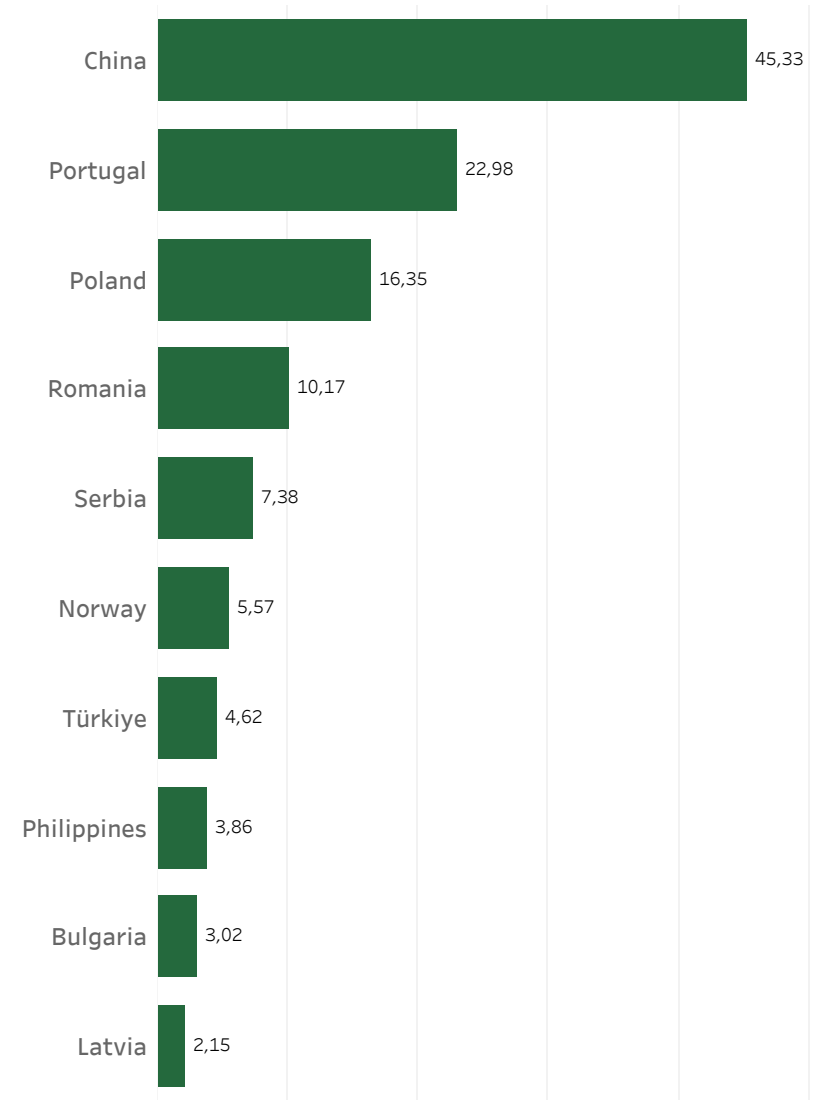
Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, Based on Imports in US \$



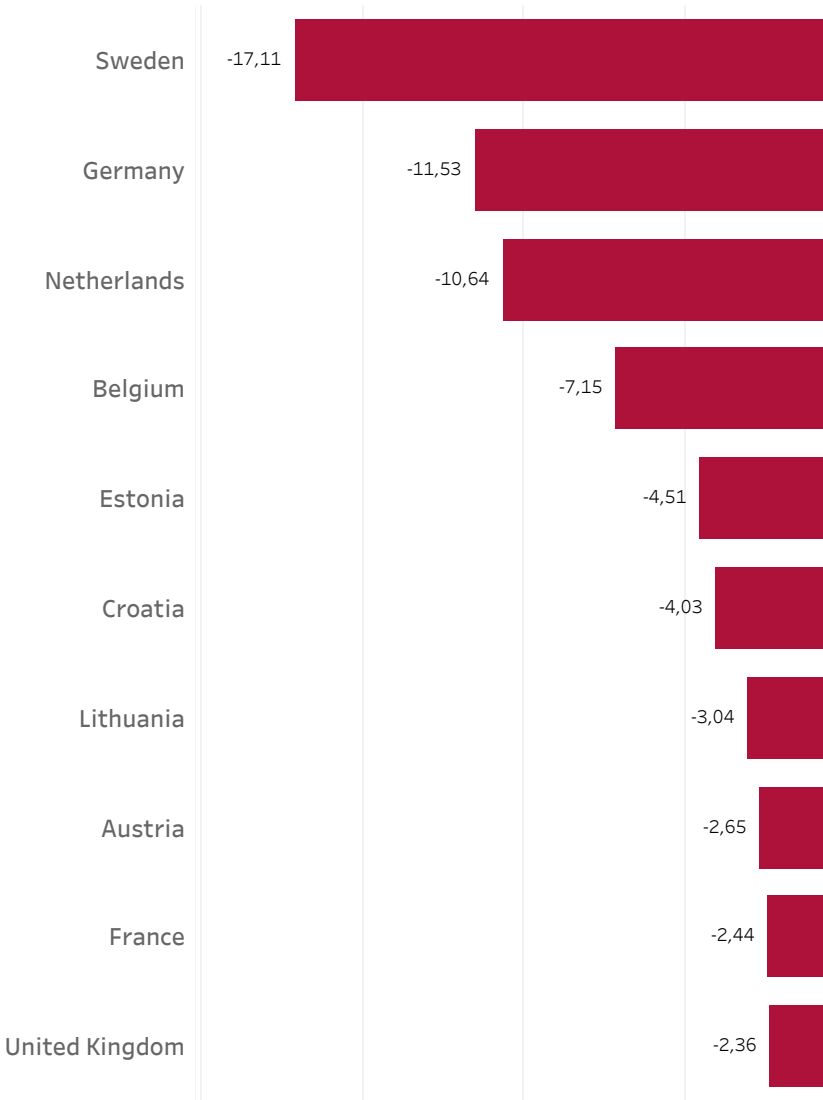
Summary: Supplying Countries with the Highest Absolute Growth or Decline of Supplies (US \$)

This section of the summary highlights the top-10 supplying countries, ranked by the highest absolute positive (graph on the left) and negative (graph on the right) changes in supplies to the Countries Analyzed in LTM, compared to the same period from the previous year. The ranking is based on import dynamics expressed in US \$. Additionally, the tables provide detailed figures for the top 5 supplying countries from each group.

Top 10 Supplying Countries with an Absolute Growth of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$



Top 10 Supplying Countries with an Absolute Decline of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$



Top 5 Supplying Countries with the Highest Total Positive Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
China	45 326 148	187 704 147
Portugal	22 978 002	45 224 850
Poland	16 353 897	332 474 283
Romania	10 174 941	105 054 261
Serbia	7 381 718	26 293 411

Top 5 Supplying Countries with the Highest Total Negative Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
Sweden	-17 113 752	16 711 254
Germany	-11 532 893	44 074 951
Netherlands	-10 640 991	22 583 633
Belgium	-7 150 766	61 176 905
Estonia	-4 511 663	22 115 315

Summary: Key Markets for Top-5 Fastest Growing Supplying Countries

This section of the summary provides insights into the market shares of the top 5 supplying countries, as presented in the previous section, within the markets of all the Countries Analyzed. The shares are calculated based on the import values expressed in US dollars, reported by each Country Analyzed over the last twelve-month period. Five separate tables are provided for each of the top 5 supplying countries, with the country name displayed in the header of each table. The markets of the Countries Analyzed are listed in descending order, starting from the market where the respective supplier holds the highest market share in the LTM, down to the market with the lowest share.

Supplying Country’s Share in Country Analyzed Total Imports in LTM, US \$

Supplying Country	Country Analyzed	Year before LTM Period	LTM Period
China	United Kingdom	39,07%	41,43%
	Iceland	38,28%	38,74%
	Malta	25,40%	30,39%
	Ireland	15,12%	22,37%
	Greece	23,94%	20,58%
	Poland	8,07%	18,16%
	Germany	12,68%	16,59%
	Estonia	15,56%	13,43%
	Denmark	10,01%	12,82%
	Romania	9,61%	12,22%
	Hungary	4,60%	10,88%
	Slovenia	4,19%	10,41%
	Netherlands	6,59%	9,63%
	Bulgaria	2,29%	9,57%
	Slovakia	1,25%	8,85%
	Italy	3,39%	7,96%
	Norway	3,73%	7,70%
	Spain	9,80%	7,30%
	Switzerland	5,08%	6,82%
	Czechia	1,88%	6,05%
	Lithuania	4,33%	6,01%
	Bosnia Herzegovina	3,80%	4,85%
	Belgium	2,31%	4,04%
	Portugal	2,05%	3,49%
	Latvia	1,28%	2,94%
	Finland	1,74%	2,79%
	Croatia	0,62%	2,48%
	Sweden	2,10%	2,09%
	North Macedonia	0,51%	1,15%
	Luxembourg	1,20%	0,58%

Supplying Country’s Share in Country Analyzed Total Imports in LTM, US \$

Supplying Country	Country Analyzed	Year before LTM Period	LTM Period
Portugal	Spain	23,53%	38,12%
	Latvia	6,48%	5,68%
	Romania	1,54%	3,32%
	Estonia	0,00%	2,68%
	Switzerland	2,42%	2,63%
	Sweden	0,00%	2,57%
	Germany	0,46%	1,80%
	Finland	0,01%	1,58%
	Italy	3,66%	1,36%
	Luxembourg	1,83%	1,28%
	Iceland	1,36%	1,18%
	Netherlands	0,22%	0,88%
	United Kingdom	0,71%	0,81%
	Greece	0,10%	0,56%
	Denmark	0,47%	0,50%
	Bosnia Herzegovina	0,12%	0,18%
	Ireland	0,06%	0,06%
	Norway	0,03%	0,03%
	Belgium	0,03%	0,03%
	Slovakia	0,01%	0,02%
	Slovenia	0,33%	0,01%
	Poland	0,01%	0,01%
	Czechia	0,00%	0,00%

Supplying Country’s Share in Country Analyzed Total Imports in LTM, US \$

Supplying Country	Country Analyzed	Year before LTM Period	LTM Period
Poland	Sweden	52,61%	51,79%
	Estonia	46,03%	47,66%
	Latvia	47,28%	45,62%
	Norway	43,43%	44,45%
	Finland	37,11%	43,65%
	Italy	24,82%	41,22%
	Lithuania	47,94%	40,81%
	Czechia	47,57%	40,08%
	Germany	39,93%	37,03%
	Hungary	53,98%	33,69%
	Slovakia	45,26%	29,93%
	Denmark	32,38%	28,29%
	Belgium	13,38%	27,73%
	Netherlands	28,28%	26,34%
	Switzerland	22,00%	24,43%
	Spain	14,44%	17,13%
	United Kingdom	13,97%	13,13%
	Romania	9,85%	13,03%
	Iceland	15,61%	12,30%
	Portugal	2,80%	8,23%
	Croatia	9,59%	7,87%
	Ireland	4,29%	7,74%
	Bulgaria	7,50%	5,69%
	Slovenia	5,98%	4,07%
	Luxembourg	0,56%	3,28%
	Malta	4,09%	2,21%
	Greece	1,63%	1,78%
	Bosnia Herzegov..	1,05%	0,74%
	North Macedonia	0,70%	0,07%

Summary: Key Markets for Top-5 Fastest Growing Supplying Countries

This section of the summary provides insights into the market shares of the top 5 supplying countries, as presented in the previous section, within the markets of all the Countries Analyzed. The shares are calculated based on the import values expressed in US dollars, reported by each Country Analyzed over the last twelve-month period. Five separate tables are provided for each of the top 5 supplying countries, with the country name displayed in the header of each table. The markets of the Countries Analyzed are listed in descending order, starting from the market where the respective supplier holds the highest market share in the LTM, down to the market with the lowest share.

Supplying Country’s Share in Country Analyzed Total Imports in LTM, US \$

Supplying Country	Country Analyzed	Year before LTM Period	LTM Period
Romania	Portugal	23,96%	30,89%
	Spain	35,78%	23,69%
	Italy	17,39%	23,69%
	Bulgaria	26,17%	16,92%
	Czechia	10,28%	15,97%
	Hungary	9,70%	15,32%
	Croatia	13,09%	12,93%
	Greece	11,79%	11,99%
	United Kingdom	11,61%	11,07%
	Slovenia	11,34%	10,42%
	Slovakia	7,80%	9,25%
	Denmark	6,11%	8,47%
	Belgium	7,81%	7,56%
	Netherlands	2,88%	5,98%
	Poland	8,72%	4,31%
	Sweden	2,48%	4,21%
	Germany	3,30%	3,52%
	Ireland	1,97%	2,80%
	North Macedonia	2,83%	2,07%
	Switzerland	1,58%	1,94%
	Finland	1,63%	1,27%
	Bosnia Herzegovina	0,51%	1,06%
	Estonia	2,46%	0,68%
	Norway	0,01%	0,58%
	Latvia	1,39%	0,36%
	Lithuania	2,02%	0,25%
	Iceland	0,00%	0,07%
	Luxembourg	0,00%	0,00%

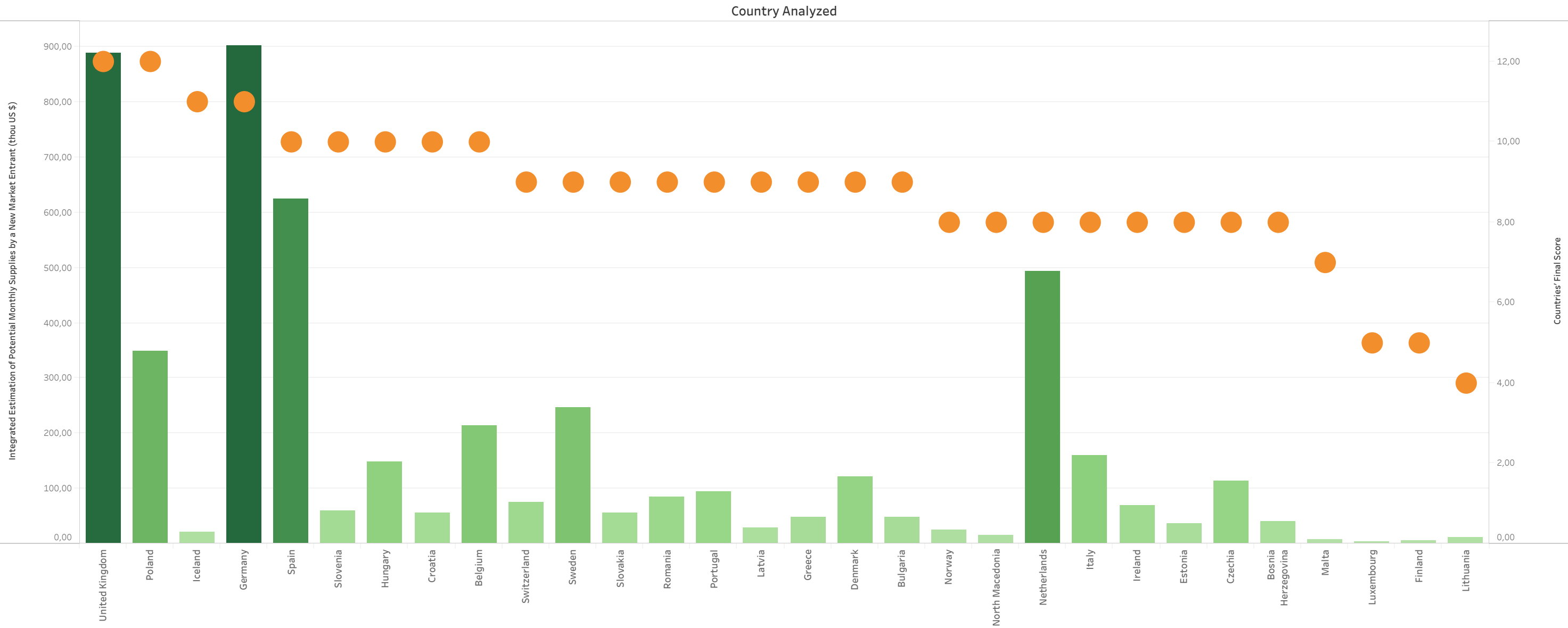
Supplying Country’s Share in Country Analyzed Total Imports in LTM, US \$

Supplying Country	Country Analyzed	Year before LTM Period	LTM Period
Serbia	North Macedonia	70,78%	64,21%
	Bosnia Herzegovina	19,46%	15,60%
	Poland	7,35%	12,27%
	Croatia	10,54%	11,65%
	Slovakia	1,41%	6,29%
	Hungary	0,12%	5,04%
	Bulgaria	1,02%	4,61%
	Germany	4,20%	4,38%
	Slovenia	3,37%	4,32%
	Czechia	0,15%	3,78%
	Romania	0,63%	0,91%
	Denmark	0,00%	0,81%
	Lithuania	0,75%	0,50%
	Sweden	0,00%	0,44%
	Finland	0,00%	0,43%
	Switzerland	0,29%	0,40%
	Greece	0,42%	0,23%
	Latvia	0,00%	0,21%
	Norway	0,00%	0,13%
	Netherlands	0,13%	0,12%
	Spain	0,02%	0,10%
	Belgium	0,13%	0,07%
	Ireland	0,00%	0,05%
	Luxembourg	0,04%	0,04%
	Italy	0,07%	0,02%
	United Kingdom	0,04%	0,01%
	Iceland	0,02%	0,00%
	Estonia	0,56%	0,00%

Summary: Most Promising Markets for Exporting the Good Analyzed out of the Countries Analyzed

This figure below visualizes (i) the Final scores describing the attractiveness of the countries analyzed as promising export destinations, and (ii) the Integrated Estimation of the Potential Monthly Supplies to the respective markets by a New Market Entrant, expressed in US \$. The Integrated estimation of the potential monthly supplies is calculated based on two components. Component 1: the anticipated average monthly market growth, derived from the trend observed over the past 24 months on assumption is that the identified trend will remain unchanged, and the calculated average monthly increase is applied to actual data on the volume of average monthly import supplies over the last 12 months, along with the corresponding average price. Component 2 signifies the extra potential supply linked to the potential strong competitive advantage of the new market entrant. Its calculation is based on the factual parameters of supplying countries that have experienced the highest growth in their supplies to the chosen country over the past 12 months.

Countries’ Final Scores on Export Potential Estimation and Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$).



Summary: Most Promising Importing Markets of the Good Analyzed and Most Competitive Supplying Countries

This section of the Report provides an additional analysis of the most promising destinations for supplies of the good analyzed. To this end, a Relativity Score has been calculated for each country analyzed, representing the average of a country’s Final Score and the Integrated Estimation of Potential Monthly Supplies by a New Market Entrant. Both components are indexed such that the country with the highest value is assigned an index of 100. The results of the Relativity Score are presented in the table on the left. Additionally, the table on the right ranks the supplying countries based on a scoring system, where each time a supplying country is identified as the number 1 supplier to the respective importing country, it receives 5 points; number 2 – 4 points; number 3 – 3 points; number 4 – 2 points; and number 5 – 1 point. The total points accumulated by each supplying country are provided in the table (Final Supplier’s Score), along with the total value of imports reported by all the countries analyzed in the last full calendar year reported. It also contains data on and the number of countries to which the respective supplying country exported the good analyzed.

Calculation of a Relativity Score for the Countries Analyzed – Identification of the Most Promising Export Markets for the Good Analyzed

Country Analyzed	Country’s Relatively Score (Out of 10 points)	Country’s Final Score (out of 14 points)	Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$)
United Kingdom	9,93	12,00	888,27
Germany	9,58	11,00	901,61
Spain	7,63	10,00	624,96
Poland	6,93	12,00	348,39
Netherlands	6,07	8,00	493,63
Belgium	5,36	10,00	214,88
Sweden	5,12	9,00	247,46
Hungary	4,99	10,00	147,89
Iceland	4,70	11,00	21,03
Slovenia	4,50	10,00	60,42
Croatia	4,48	10,00	56,76
Denmark	4,43	9,00	121,87
Portugal	4,28	9,00	94,74
Romania	4,22	9,00	85,63
Italy	4,22	8,00	159,79
Switzerland	4,16	9,00	74,71
Slovakia	4,06	9,00	56,05
Bulgaria	4,02	9,00	47,80
Greece	4,01	9,00	47,33
Czechia	3,96	8,00	113,49

Ranking of Supplying Countries

Supplying Country	Final Supplier’s Score	Exports in LTM, USD	Total Number of Analyzed Countries With Which Trade Flows were Registered in LTM
China	105	187 704 147	30
Poland	63	332 474 283	29
Türkiye	54	112 674 341	30
Romania	52	105 054 261	28
Portugal	16	45 224 850	23
Bulgaria	16	11 710 963	25
Serbia	15	26 293 411	28
Denmark	12	15 801 694	28
Ukraine	10	2 429 954	26
Lithuania	9	29 871 184	25
Bosnia Herzegovina	9	5 726 948	16
Germany	7	44 074 951	29
Croatia	7	15 568 935	18
Sweden	6	16 711 254	27
Spain	6	34 683 876	29
Philippines	6	20 443 308	6
Hungary	6	3 527 132	18
Belgium	6	61 176 905	29
Slovenia	5	2 618 488	23
Austria	5	10 104 826	26

1

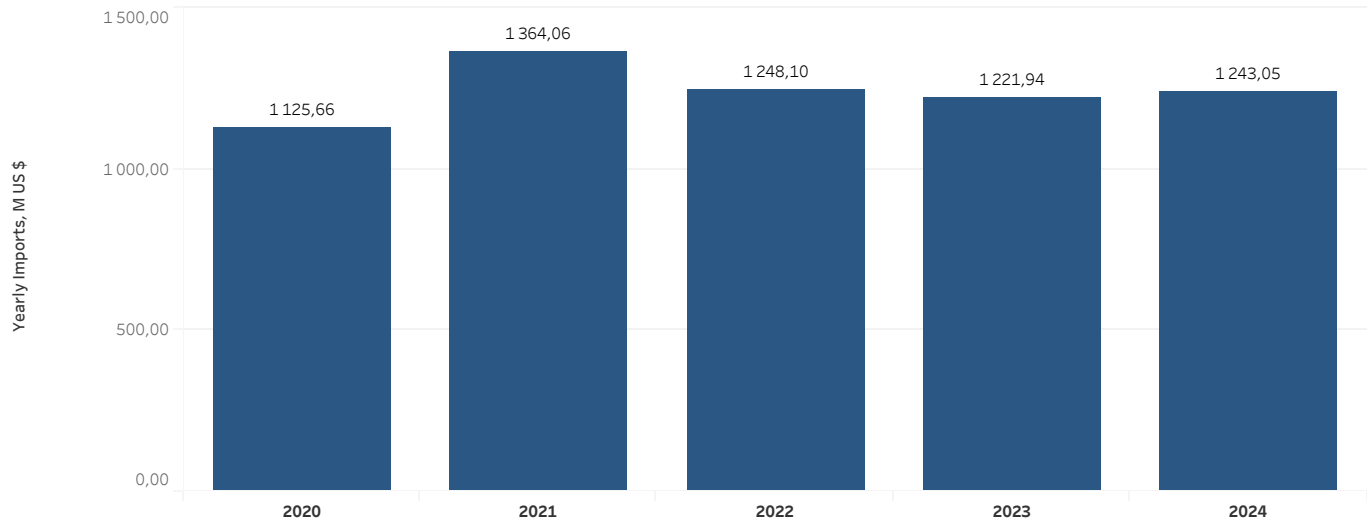
AGGREGATED IMPORTS

Aggregated Imports (US \$) and Shares of the Countries Analyzed (%)

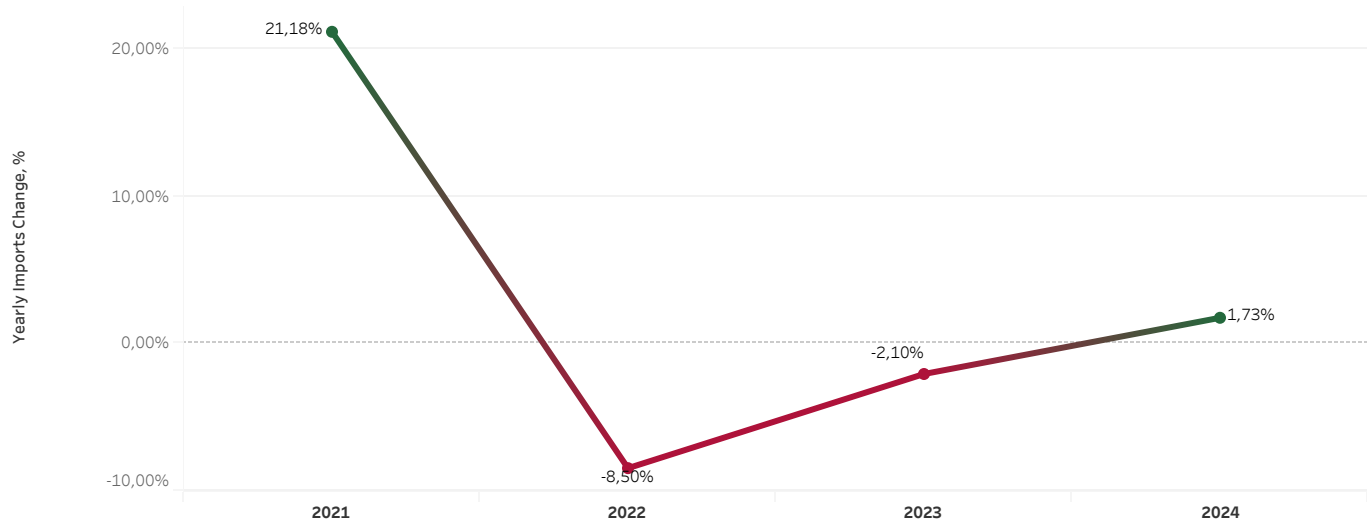
The figures in this section illustrate the value of aggregated imports of the analyzed good, expressed in US \$, along with the change (Y-o-Y growth rates) in this parameter over the last five full calendar years available. The table provides data on imports reported by each of the countries analyzed for the last full calendar year reported, including each country’s share of total imports and the average growth rate (CAGR) over the period under review.

Country Analyzed	Calendar Year	Country’s Share in Global Product Imports, %	5Y CAGR of Country’s Product Imports in US \$, %	Country’s Product Imports in the Last Full Calendar Year Reported, m USD
Germany	2024	11,65%	2,79%	265,34
United Kingdom	2024	6,75%	7,19%	155,81
Netherlands	2024	5,99%	1,19%	138,13
Switzerland	2024	3,41%	3,40%	78,78
Spain	2024	3,16%	-1,13%	74,79
Sweden	2024	3,03%	-2,25%	69,98
Belgium	2024	1,97%	10,52%	45,32
Denmark	2024	1,89%	-7,24%	43,69
Italy	2024	1,68%	2,66%	38,85
Ireland	2024	1,60%	10,09%	36,73
Portugal	2024	1,54%	12,76%	35,85
Norway	2024	1,54%	-4,91%	35,41
Poland	2024	1,27%	11,45%	29,25
Romania	2024	1,02%	-1,22%	23,59
Greece	2024	0,97%	4,92%	22,43
Czechia	2024	0,86%	-3,98%	19,88
Slovenia	2024	0,83%	7,77%	19,22
Finland	2024	0,75%	-6,35%	17,34
Hungary	2024	0,77%	7,84%	16,8
Croatia	2024	0,55%	10,88%	12,61
Lithuania	2024	0,38%	0,73%	8,76
Slovakia	2024	0,36%	-1,35%	8,51
Iceland	2024	0,35%	2,22%	8,09
Latvia	2024	0,32%	3,80%	7,35
Bulgaria	2024	0,31%	7,82%	7,25
Luxembourg	2024	0,26%	-4,71%	5,96
Bosnia Herzegovina	2024	0,22%	12,39%	4,98
North Macedonia	2024	0,21%	3,84%	4,74
Estonia	2024	0,20%	1,37%	4,56
Malta	2024	0,13%	24,80%	3,05

Total Yearly Imports, M US \$



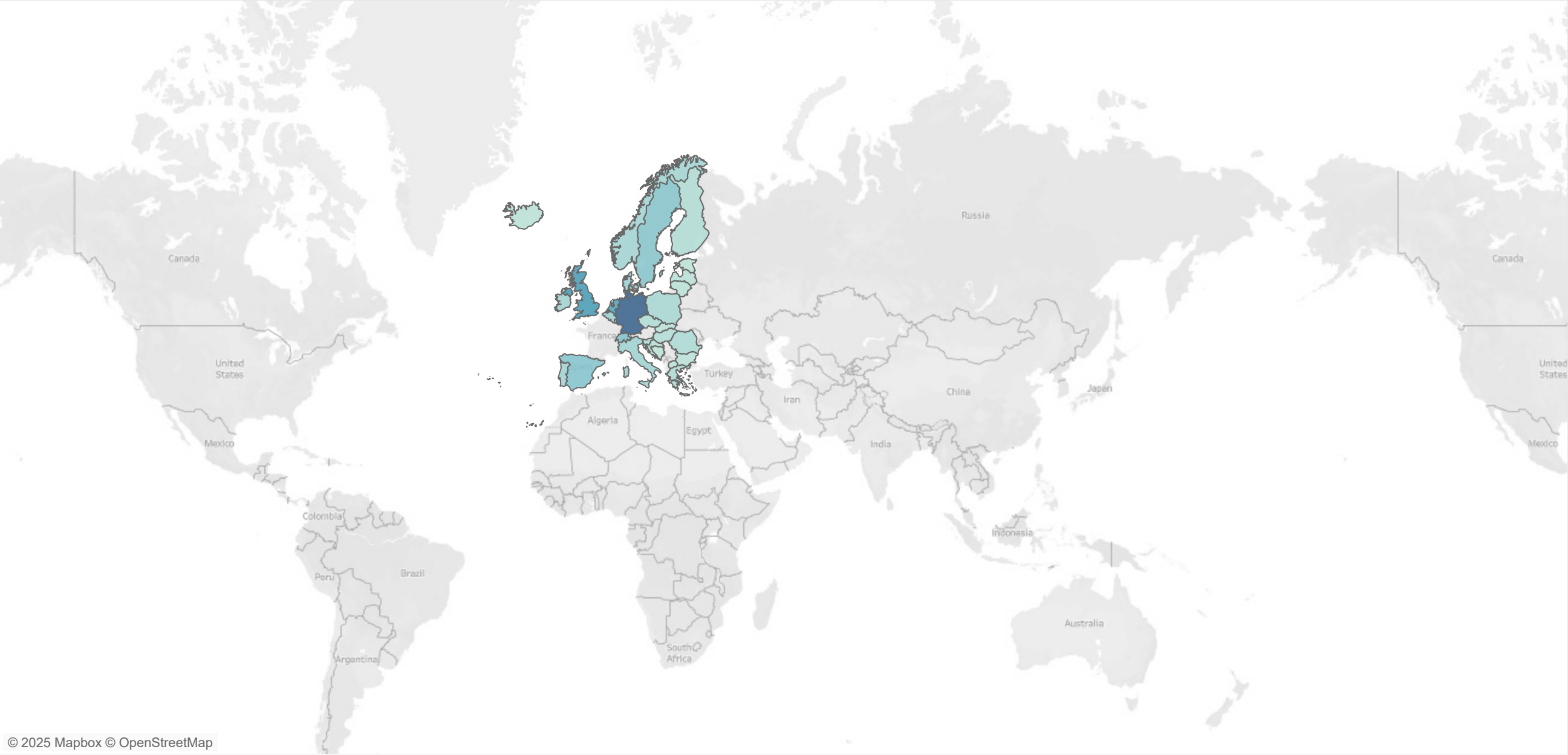
Total Yearly Imports Change, %



Aggregated Imports (US \$)

The map in this section visualizes the import values for each of the analyzed countries in the most recent full calendar year. The intensity of the color represents the size of imports, with darker shades indicating higher import values.

Country’s Share of Global Product Imports, Map



Country’s Share of
Global Product Imports
in the Last Calendar
Year
0,13% 11,65%

2

TRENDS IN LAST AVAILABLE PERIOD

Trends in Last Available Period: US \$

This section presents the import values, expressed in US \$, reported by each country analyzed in the Last Available Period. The table provides import values for each country both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

Growth Rate of the Product Imports by the County Analyzed (expressed in US \$) in the Last Available Period Compared to the Same Period a Year Before

[illegible]

Country Analyzed	Last Available Period	Product Imports in the Same Period a Year Before, M US \$	Product Imports in Last Available Period, M US \$	Product Imports Growth Rate, %
Estonia	01.2025-02.2025	0,59	0,94	59,32%
Spain	01.2025-03.2025	14,17	21,09	48,84%
Hungary	01.2025-03.2025	3,58	5,20	45,25%
Poland	01.2025-03.2025	6,44	8,36	29,81%
Slovakia	Jan 2025	0,59	0,75	27,12%
Croatia	Jan 2025	0,75	0,95	26,67%
Romania	01.2025-02.2025	3,05	3,83	25,57%
Iceland	01.2025-03.2025	1,47	1,84	25,17%
Greece	01.2025-03.2025	5,36	6,68	24,63%
Bosnia Herzegovina	01.2025-03.2025	0,94	1,14	21,28%
Portugal	01.2025-02.2025	4,66	5,61	20,39%
Italy	01.2025-02.2025	5,39	6,25	15,96%
Sweden	01.2025-03.2025	14,46	16,74	15,77%
United Kingdom	01.2025-03.2025	35,91	41,16	14,62%
Germany	01.2025-03.2025	66,07	74,50	12,76%
Latvia	01.2024-12.2024	6,76	7,35	8,73%
North Macedonia	01.2024-12.2024	4,41	4,74	7,48%
Denmark	01.2025-03.2025	12,22	12,91	5,65%
Bulgaria	01.2024-12.2024	6,93	7,25	4,62%
Norway	01.2025-04.2025	10,20	10,54	3,33%
Czechia	01.2025-03.2025	4,79	4,76	-0,63%
Netherlands	01.2025-03.2025	34,41	34,05	-1,05%
Belgium	01.2025-02.2025	7,82	7,61	-2,69%
Malta	01.2024-12.2024	3,17	3,05	-3,79%
Switzerland	01.2025-04.2025	27,63	25,98	-5,97%
Luxembourg	01.2025-02.2025	1,08	0,97	-10,19%
Ireland	01.2025-03.2025	9,42	8,40	-10,83%
Slovenia	Jan 2025	1,51	1,29	-14,57%
Finland	01.2025-02.2025	2,77	2,27	-18,05%
Lithuania	01.2025-03.2025	2,04	1,50	-26,47%

3

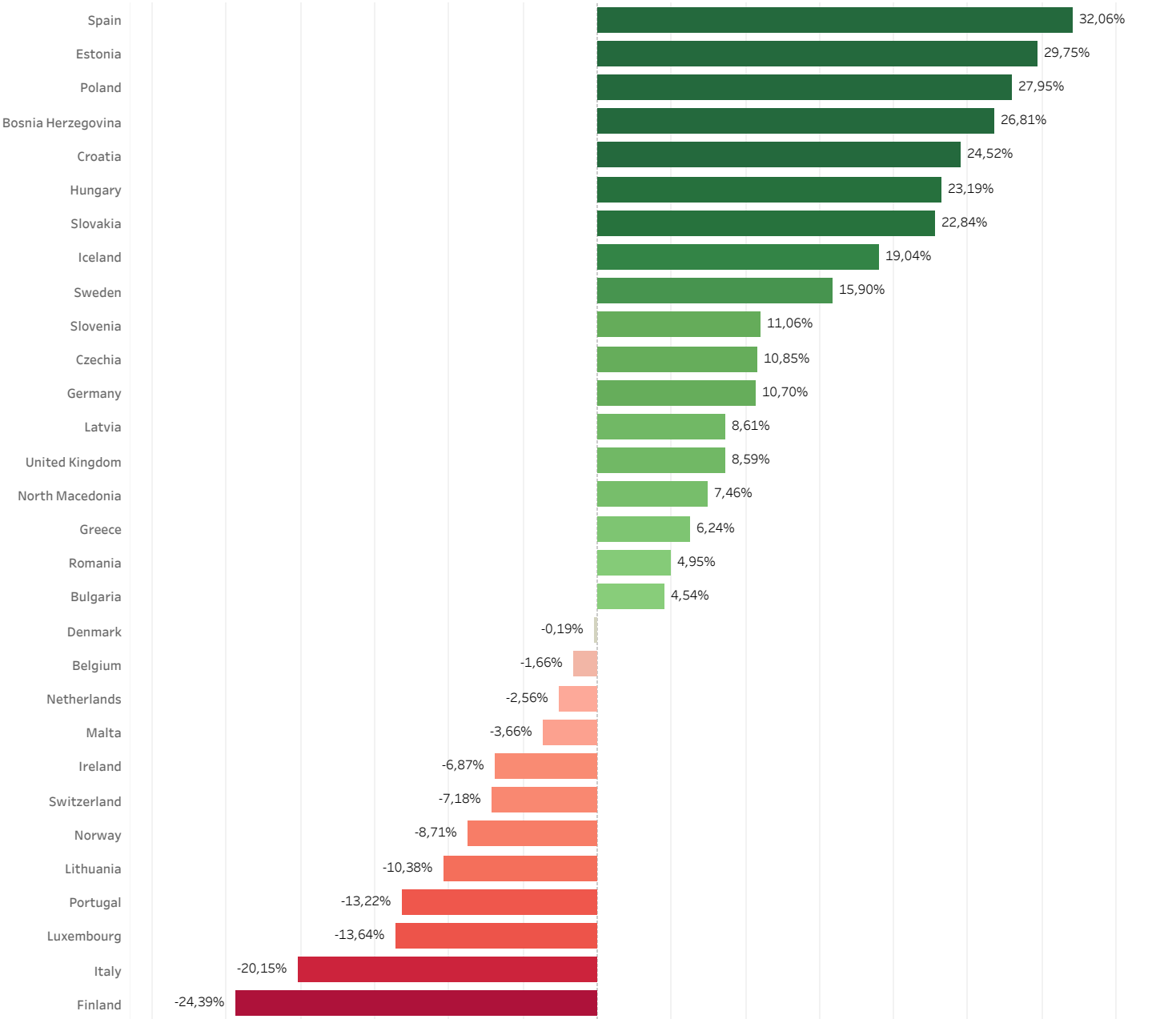
LAST TWELVE MONTHS TRENDS

Last Twelve Months Trends (US \$)

This section presents the import values, expressed in US \$, reported by each country analyzed in the Last Twelve Months (LTM) Period. The table provides import values for each country analyzed both in the Last Twelve Months and in the corresponding period a year before, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

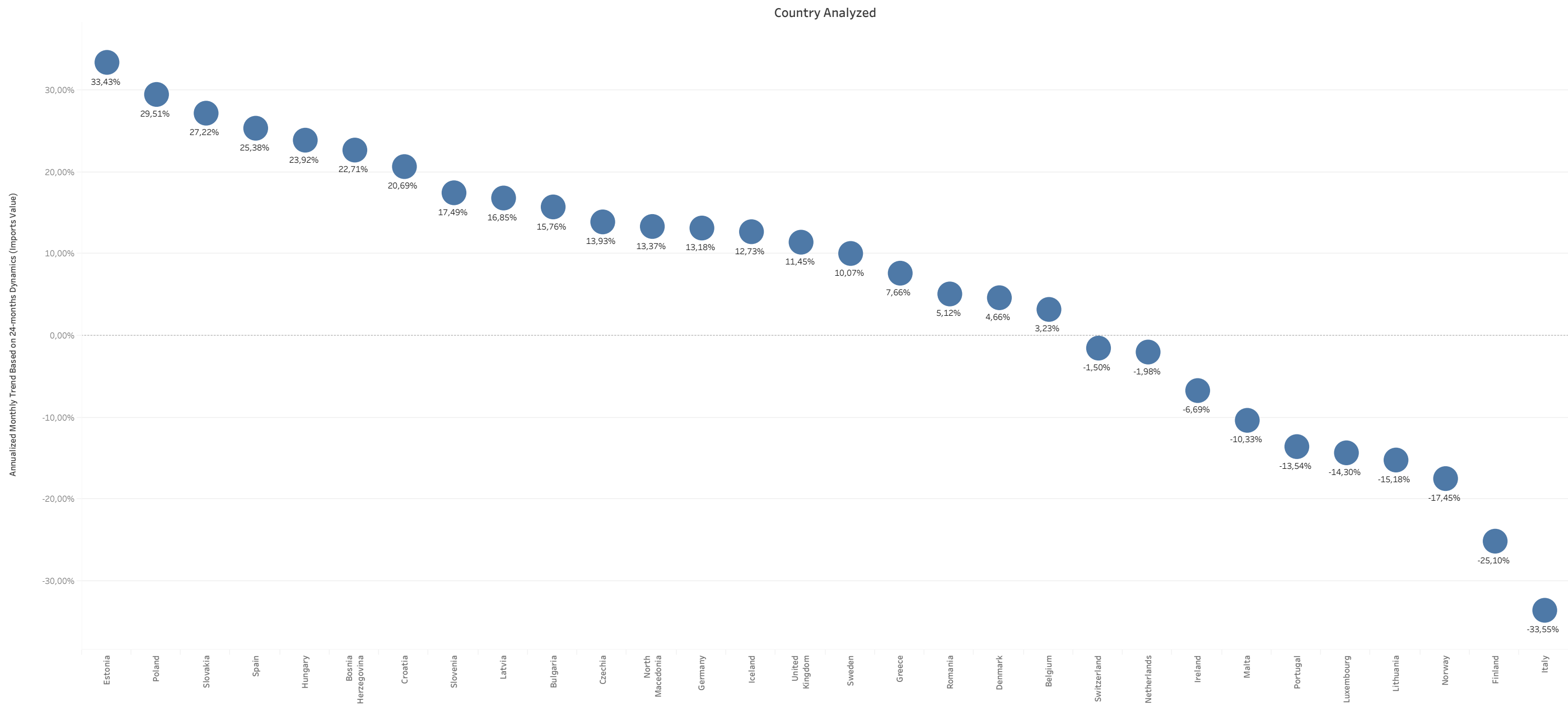
Country Analyzed	Last Twelve Months Period (LTM)	Product Imports in LTM, M US \$	Product Imports in the Period 12 Months Before LTM, M US \$	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %
Germany	04.2024 - 03.2025	273,77	247,31	10,70%
United Kingdom	04.2024 - 03.2025	161,06	148,32	8,59%
Netherlands	04.2024 - 03.2025	137,76	141,38	-2,56%
Spain	04.2024 - 03.2025	81,72	61,88	32,06%
Switzerland	05.2024 - 04.2025	77,13	83,10	-7,18%
Sweden	04.2024 - 03.2025	72,26	62,35	15,90%
Belgium	03.2024 - 02.2025	45,12	45,88	-1,66%
Denmark	04.2024 - 03.2025	44,38	44,46	-0,19%
Italy	03.2024 - 02.2025	39,71	49,73	-20,15%
Portugal	03.2024 - 02.2025	36,8	42,41	-13,22%
Norway	05.2024 - 04.2025	35,74	39,15	-8,71%
Ireland	04.2024 - 03.2025	35,7	38,33	-6,87%
Poland	04.2024 - 03.2025	31,16	24,35	27,95%
Romania	03.2024 - 02.2025	24,36	23,21	4,95%
Greece	04.2024 - 03.2025	23,75	22,36	6,24%
Czechia	04.2024 - 03.2025	19,85	17,91	10,85%
Slovenia	02.2024 - 01.2025	19	17,11	11,06%
Hungary	04.2024 - 03.2025	18,41	14,94	23,19%
Finland	03.2024 - 02.2025	16,83	22,26	-24,39%
Croatia	02.2024 - 01.2025	12,81	10,29	24,52%
Slovakia	02.2024 - 01.2025	8,68	7,07	22,84%
Iceland	04.2024 - 03.2025	8,45	7,10	19,04%
Lithuania	04.2024 - 03.2025	8,23	9,18	-10,38%
Latvia	01.2024 - 12.2024	7,35	6,77	8,61%
Bulgaria	01.2024 - 12.2024	7,25	6,94	4,54%
Luxembourg	03.2024 - 02.2025	5,85	6,77	-13,64%
Bosnia Herzegovina	04.2024 - 03.2025	5,18	4,08	26,81%
Estonia	03.2024 - 02.2025	4,92	3,79	29,75%
North Macedonia	01.2024 - 12.2024	4,74	4,41	7,46%
Malta	01.2024 - 12.2024	3,05	3,17	-3,66%

Growth Rate of Imports (US \$) in LTM Compared to the Same Period 12 Months Before LTM, %



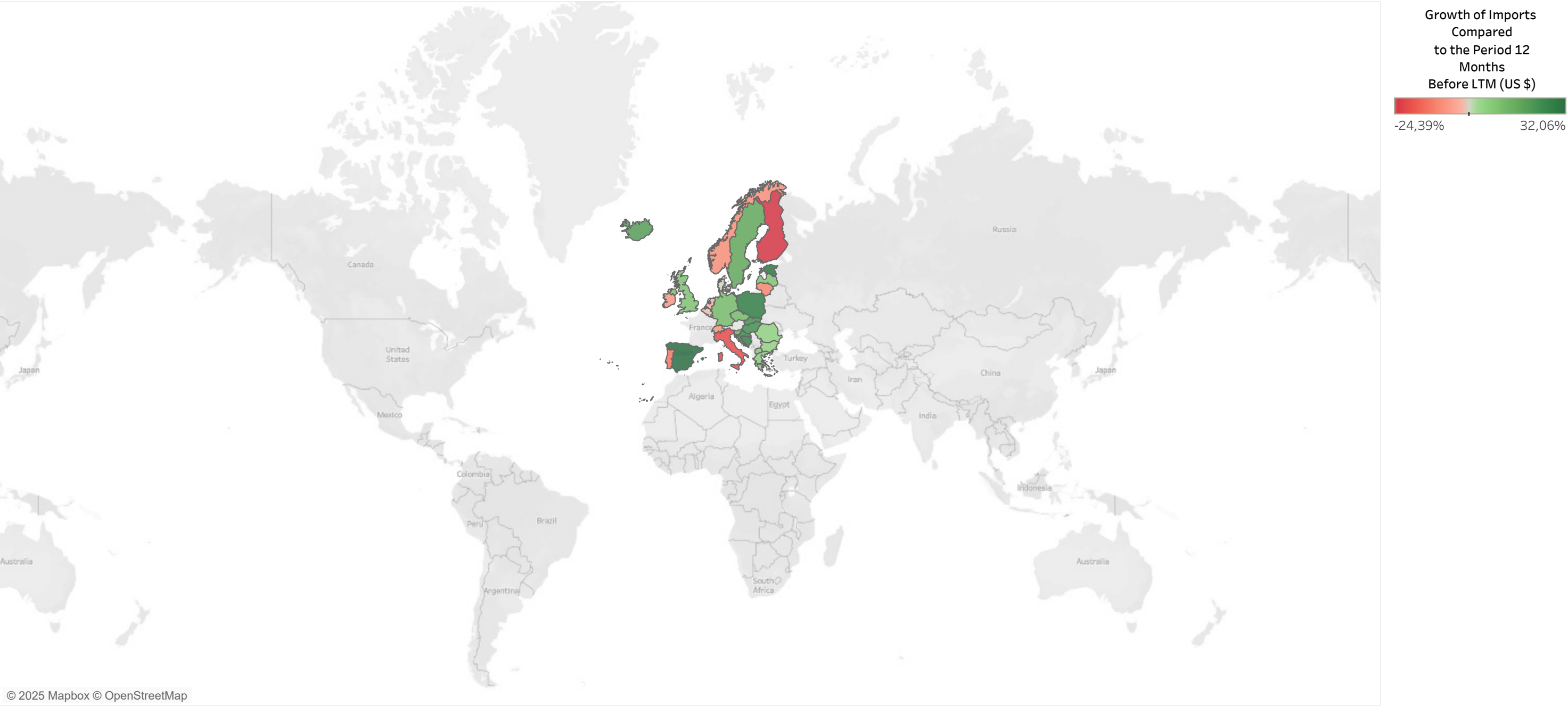
Last Twelve Months Trends: Projected Growth (US \$)

The graph in this section illustrates the projected dynamics of import value (in US \$), expressed as the annual growth rate, assuming the continuation of current trends.



Last Twelve Months Trends: Growth of Imports Compared to the Period 12 Months Before LTM (US \$)

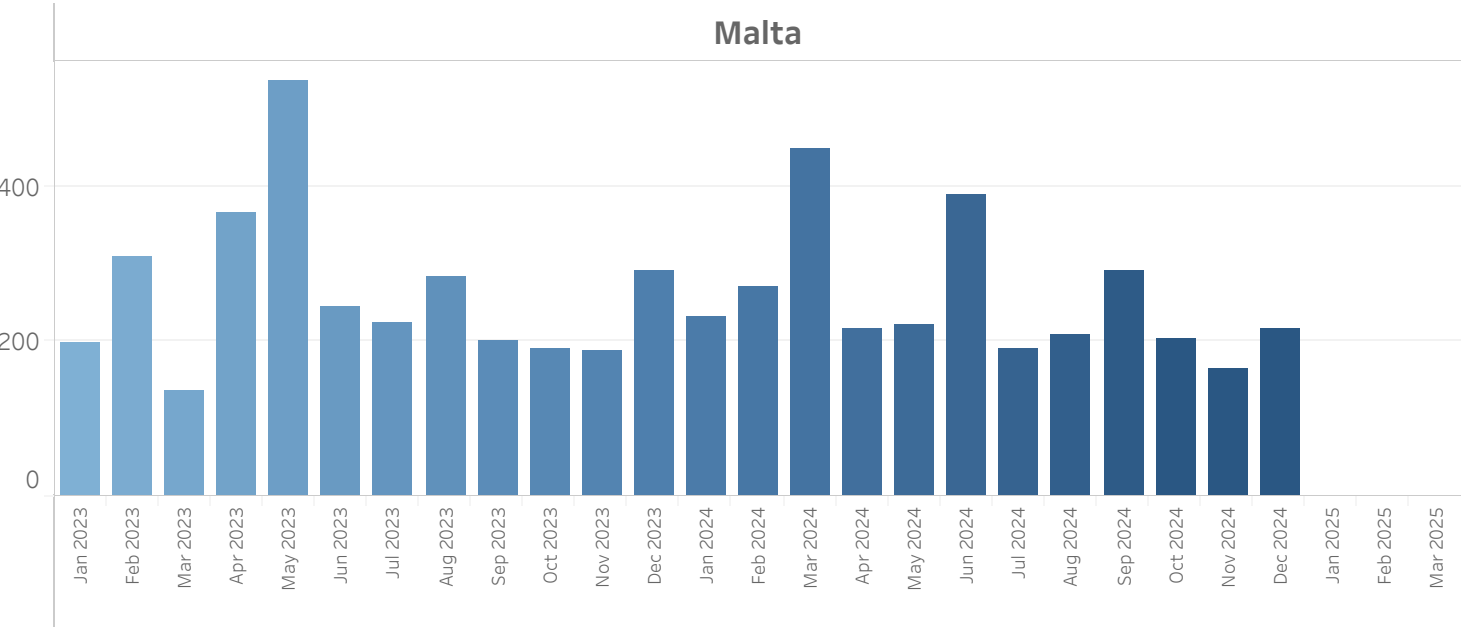
The map in this section visualizes the import value growth rates for each of the countries analyzed over the Last Twelve Months, compared to the same period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.



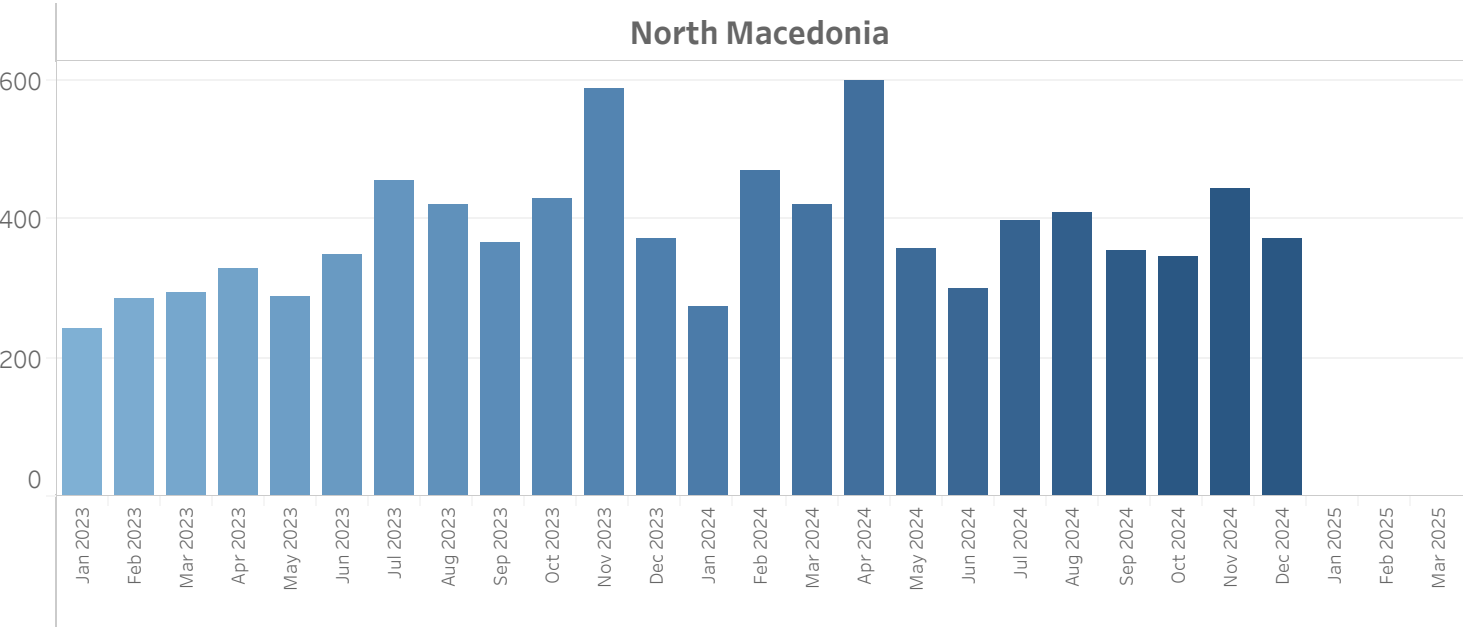
Last Twelve Months Trends: Country-Specific Monthly Data on Imports (US \$)

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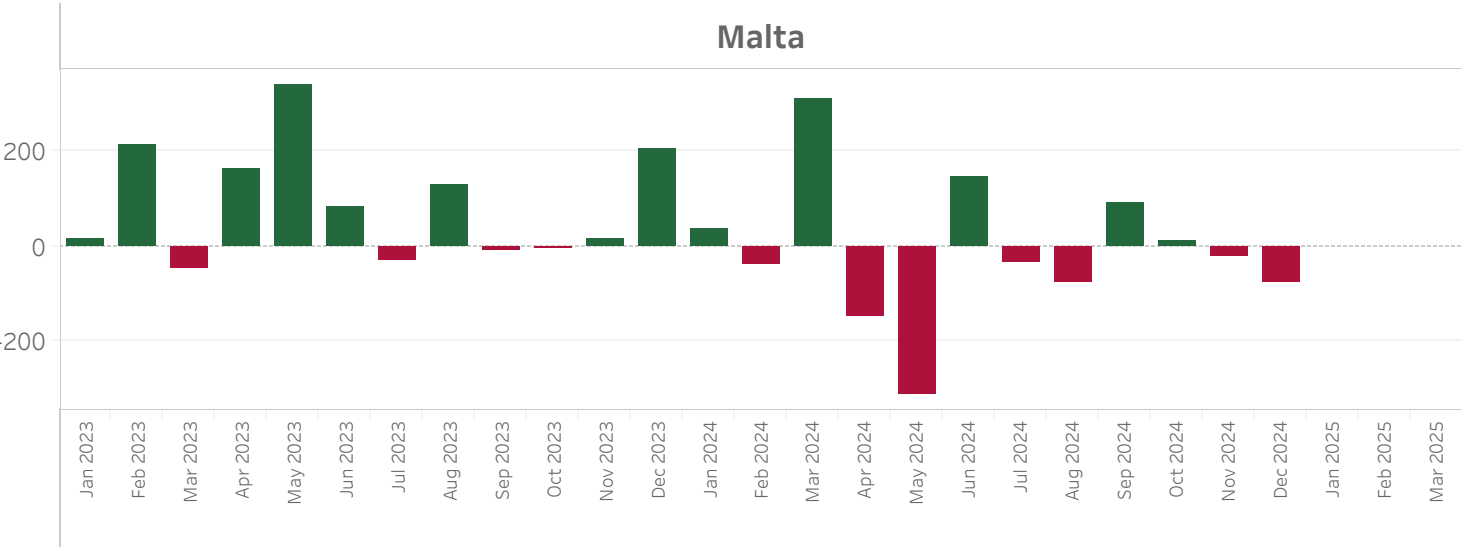
Monthly imports, k USD



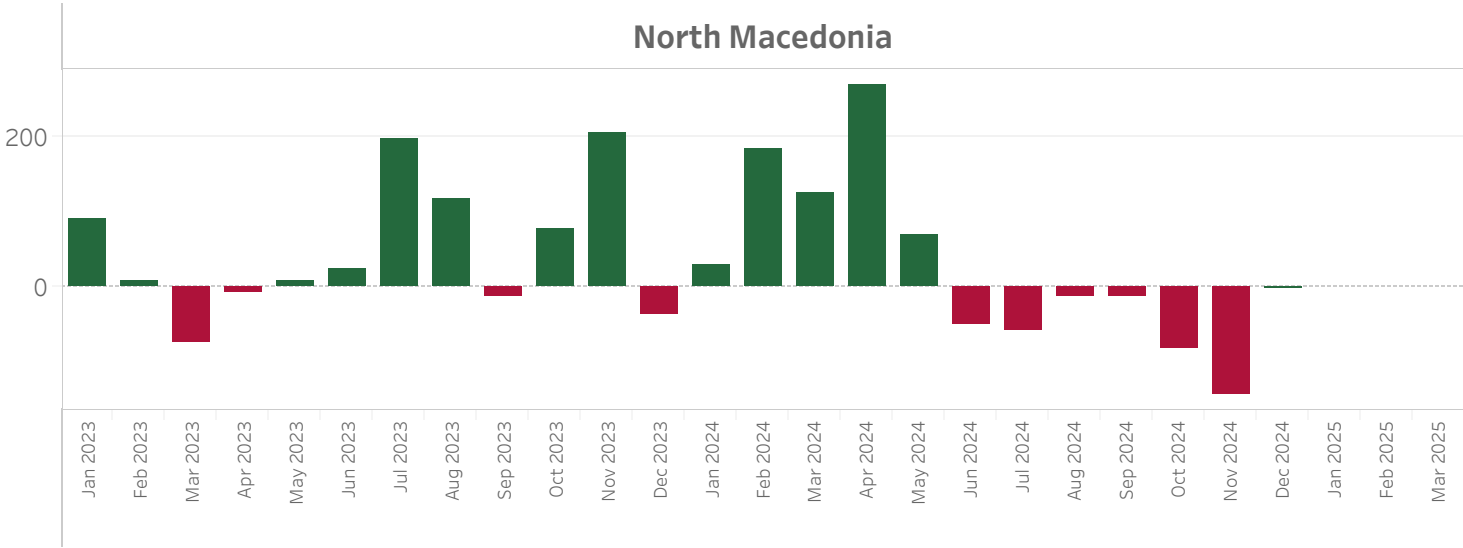
Monthly imports, k USD



Monthly imports change, k USD



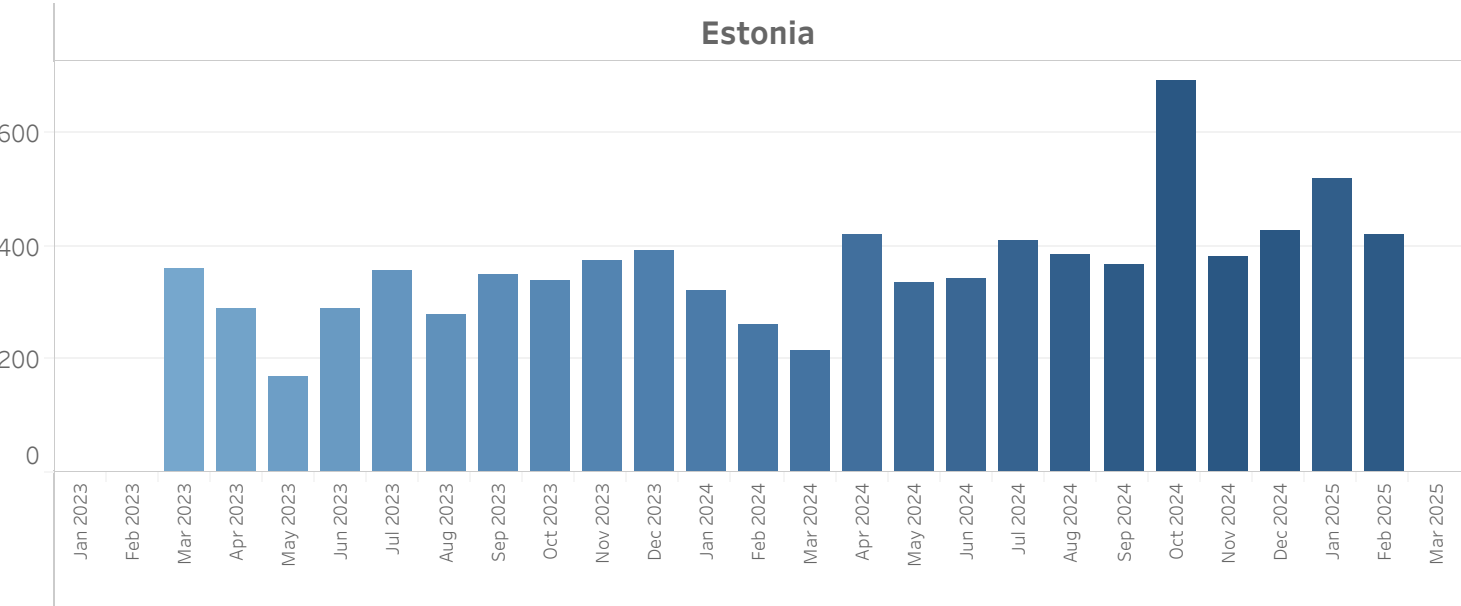
Monthly imports change, k USD



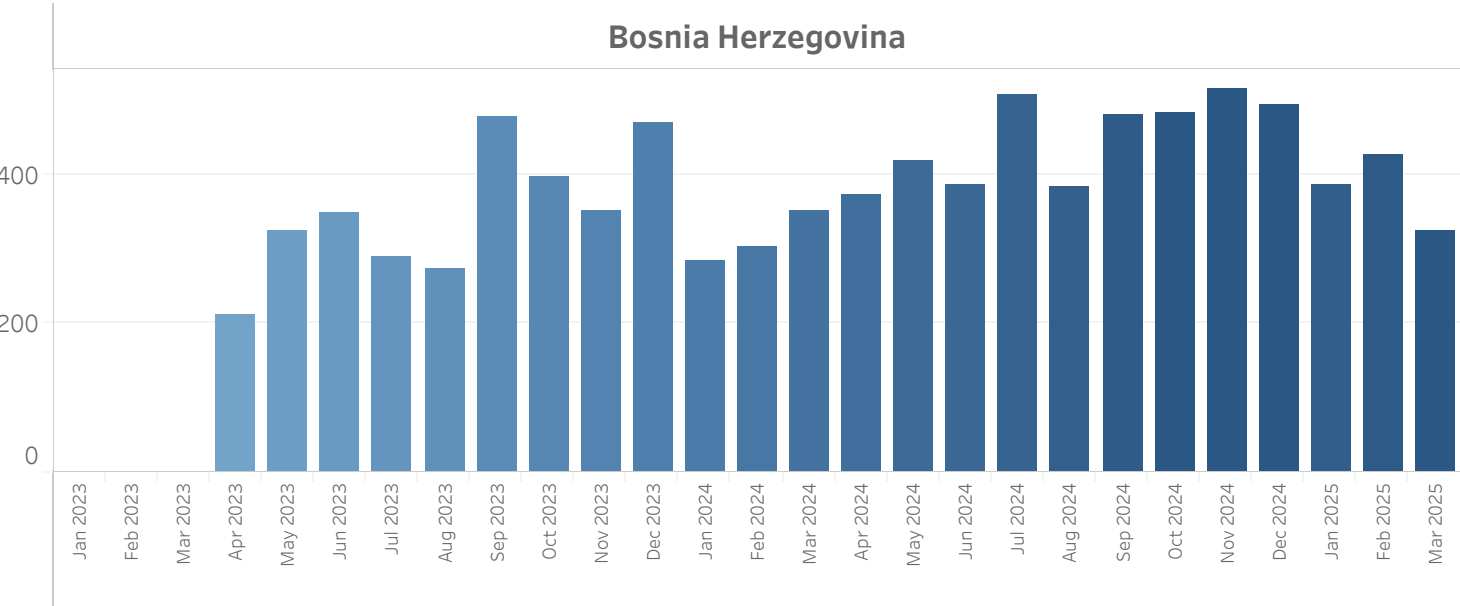
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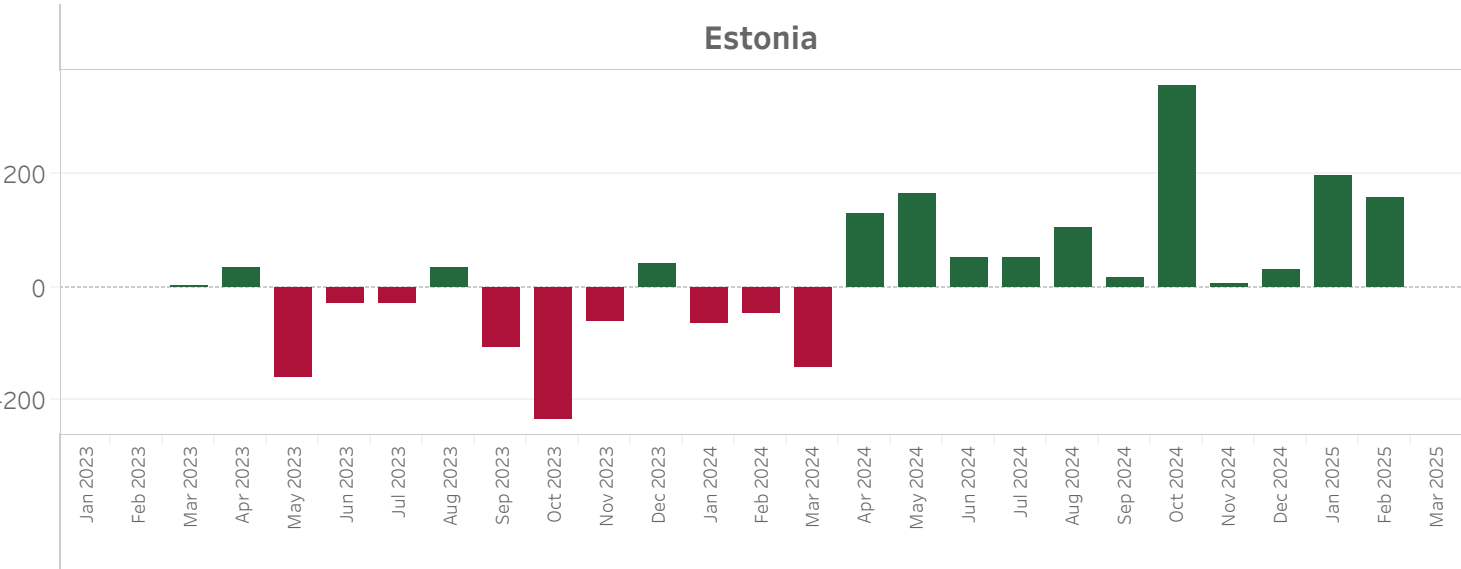
Monthly imports, k USD



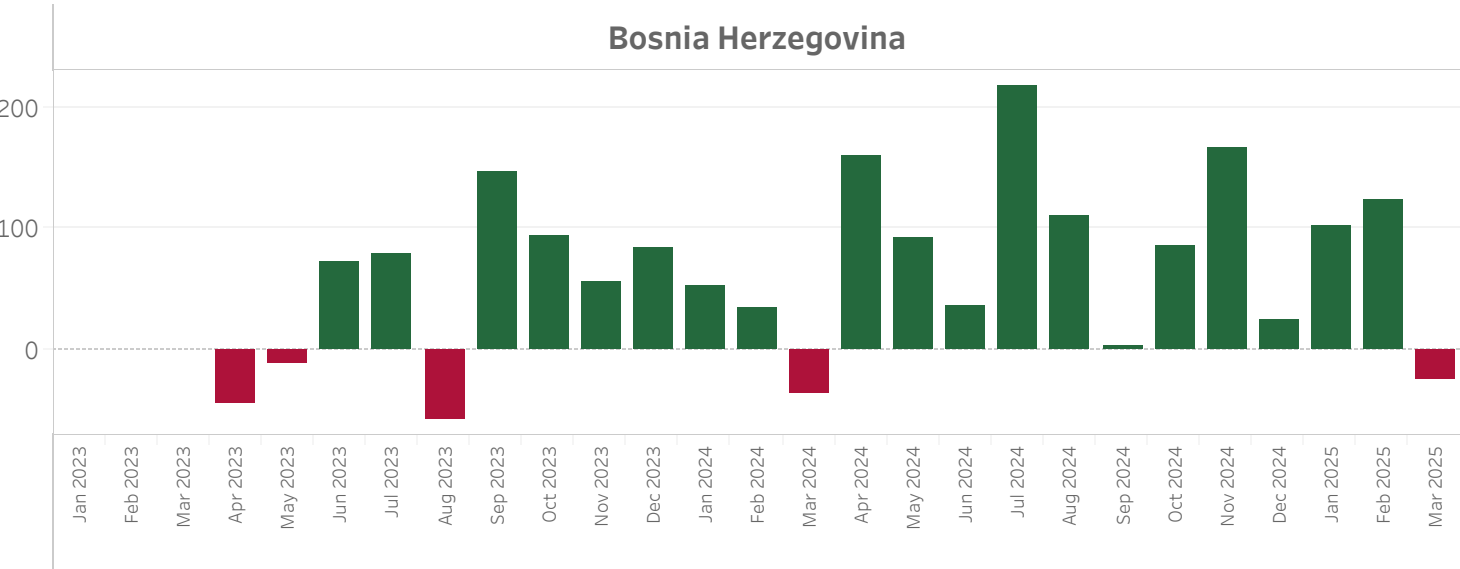
Monthly imports, k USD



Monthly imports change, k USD



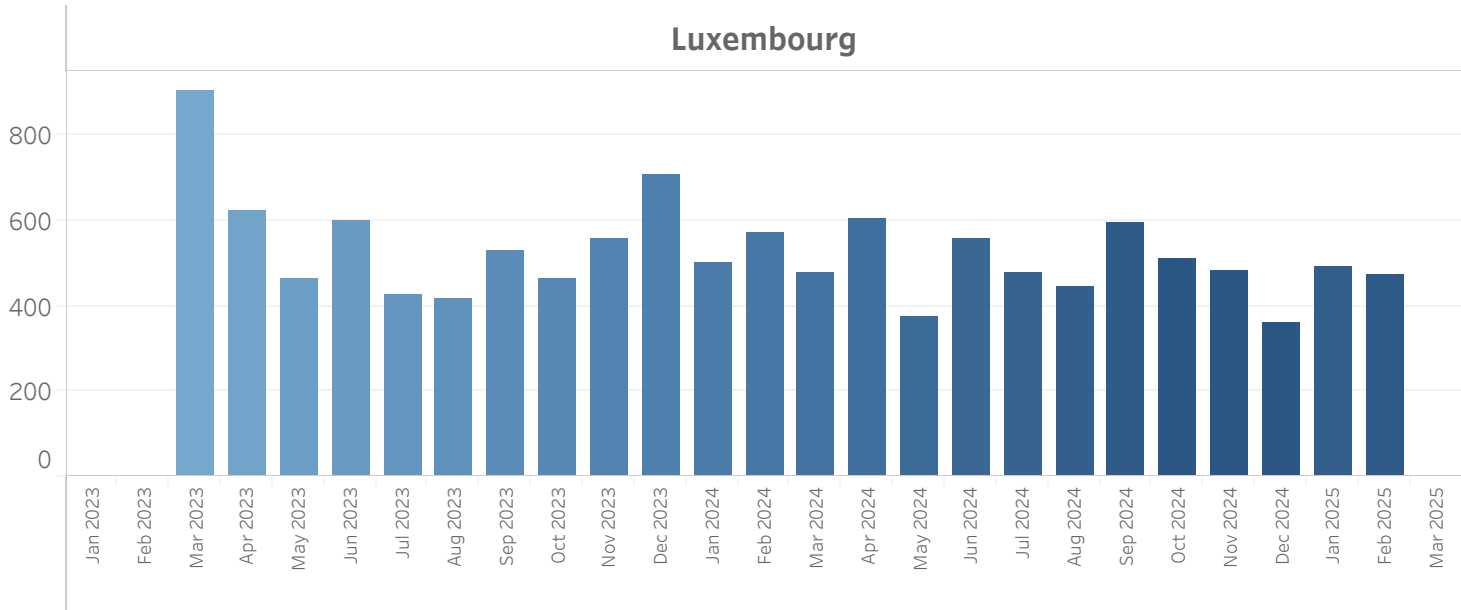
Monthly imports change, k USD



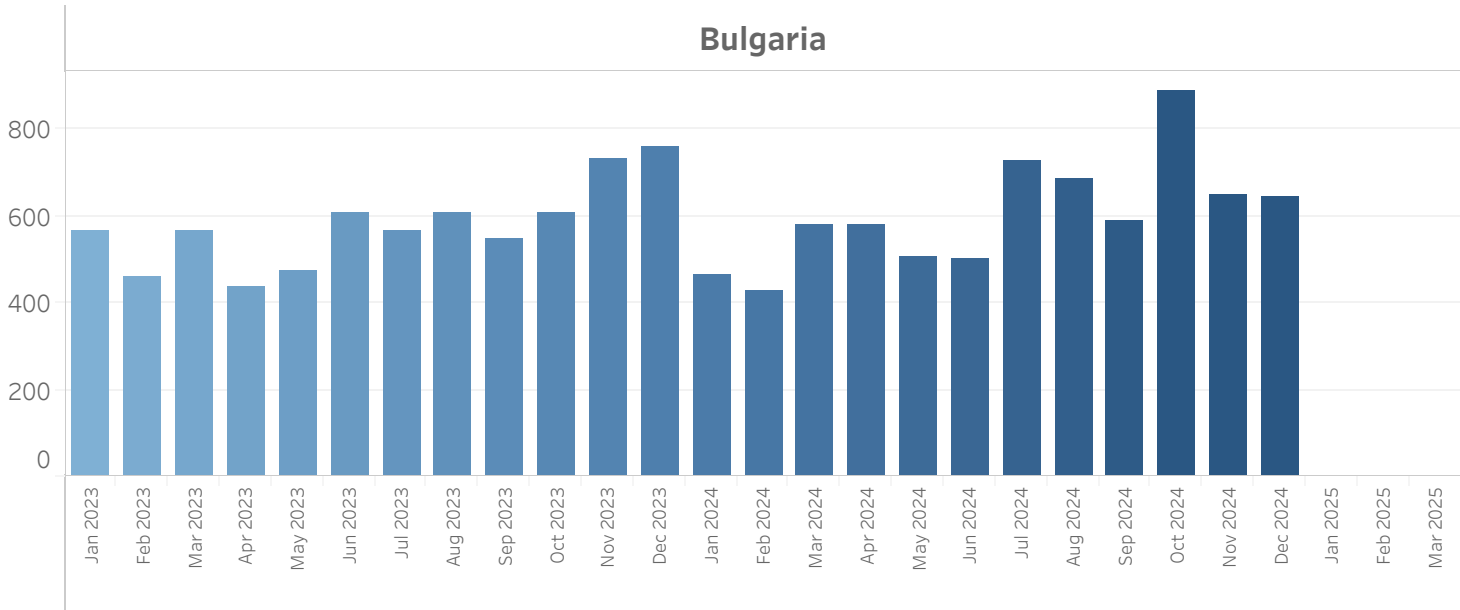
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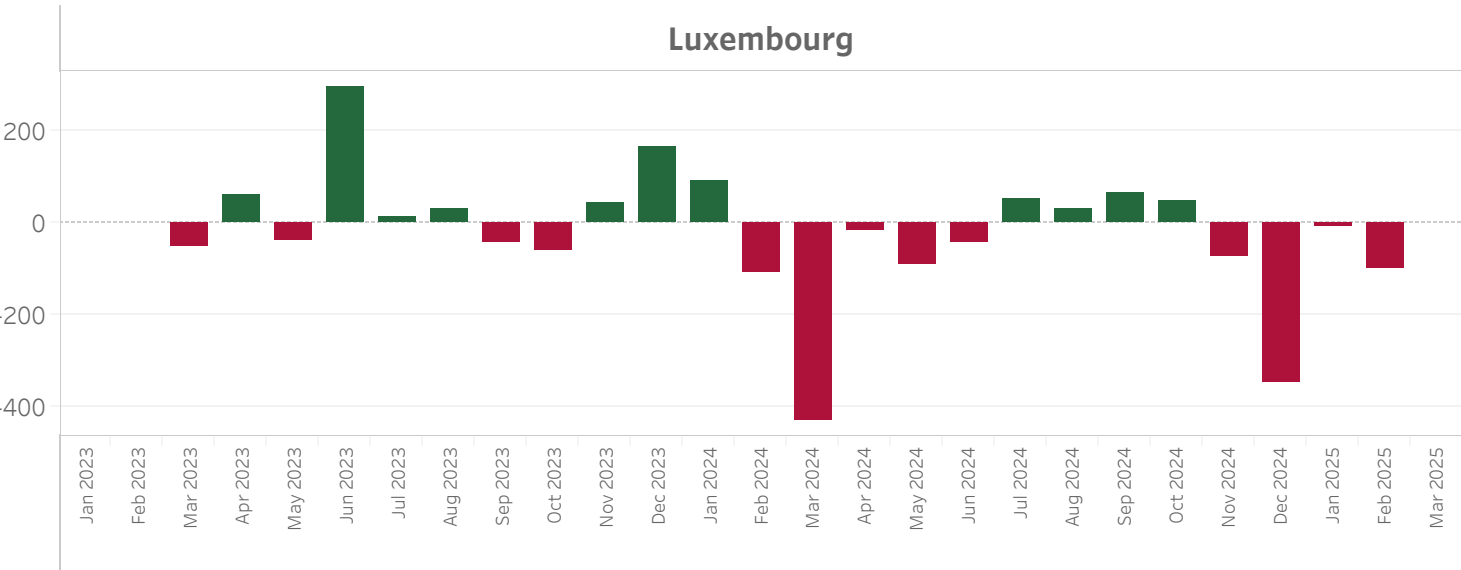
Monthly imports, k USD



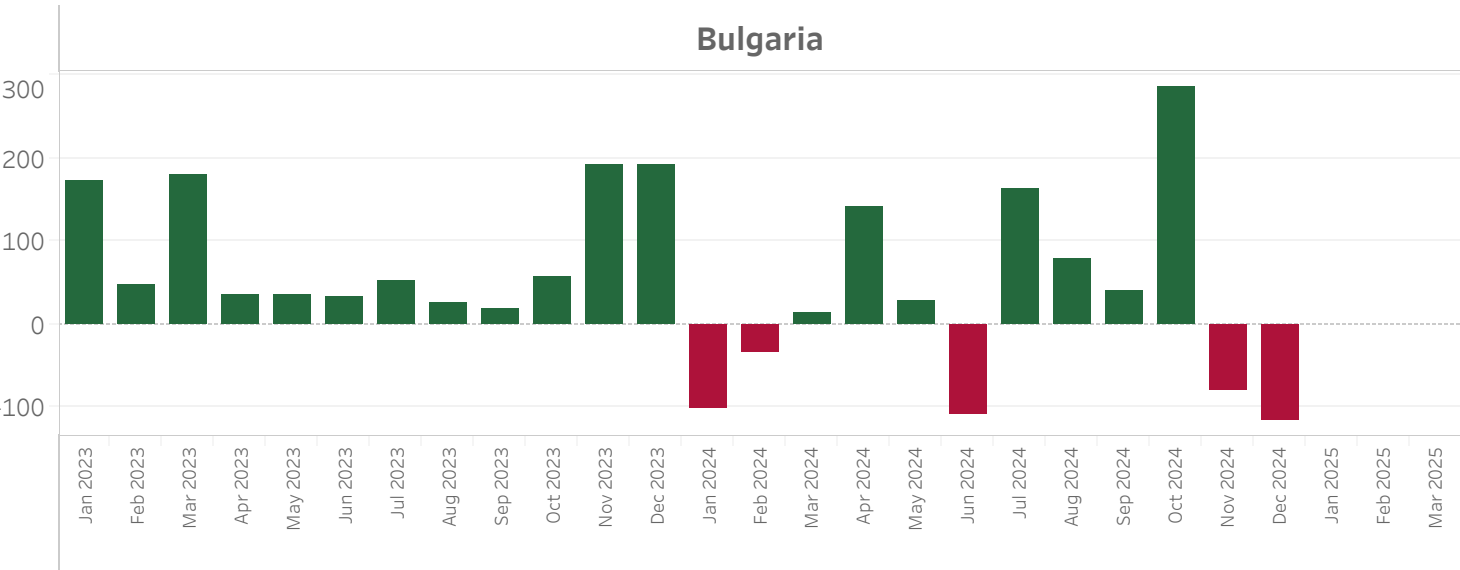
Monthly imports, k USD



Monthly imports change, k USD



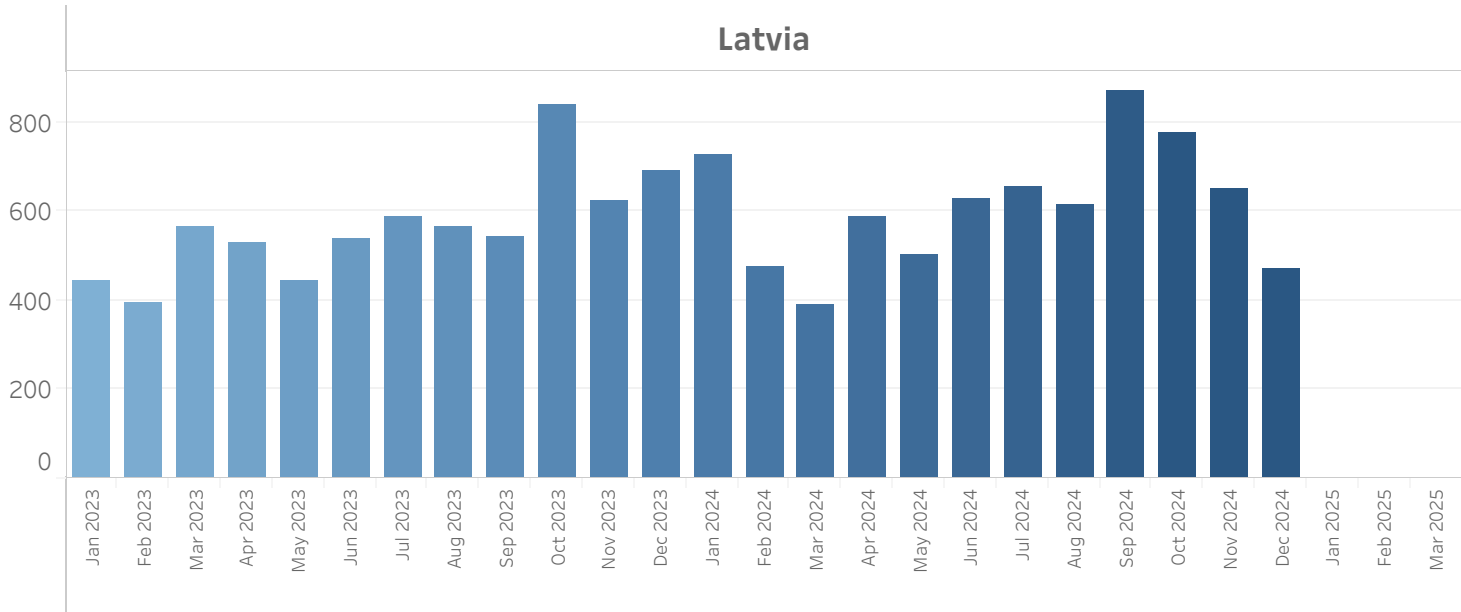
Monthly imports change, k USD



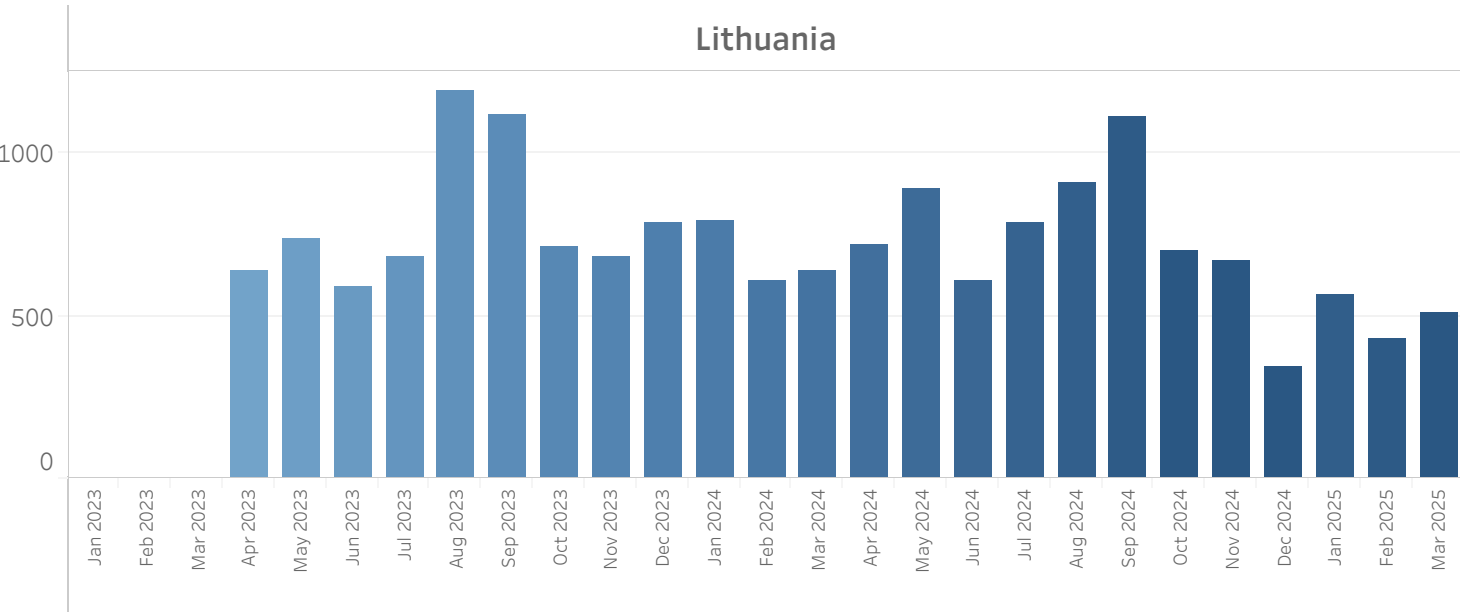
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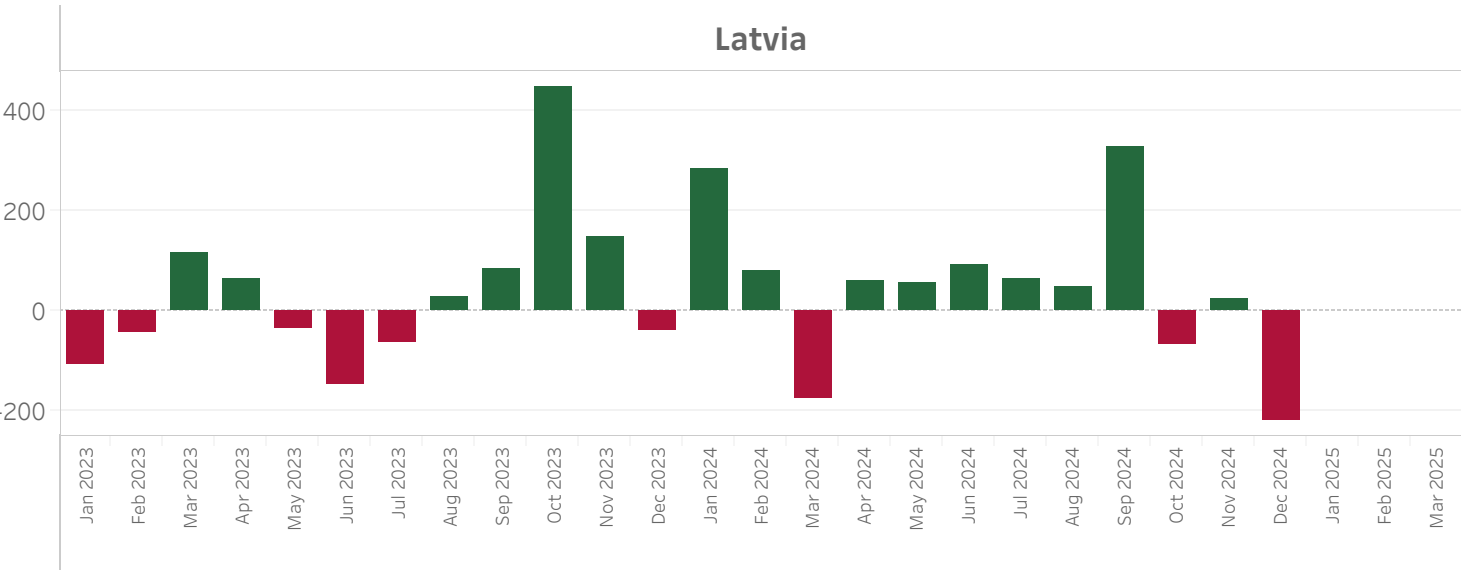
Monthly imports, k USD



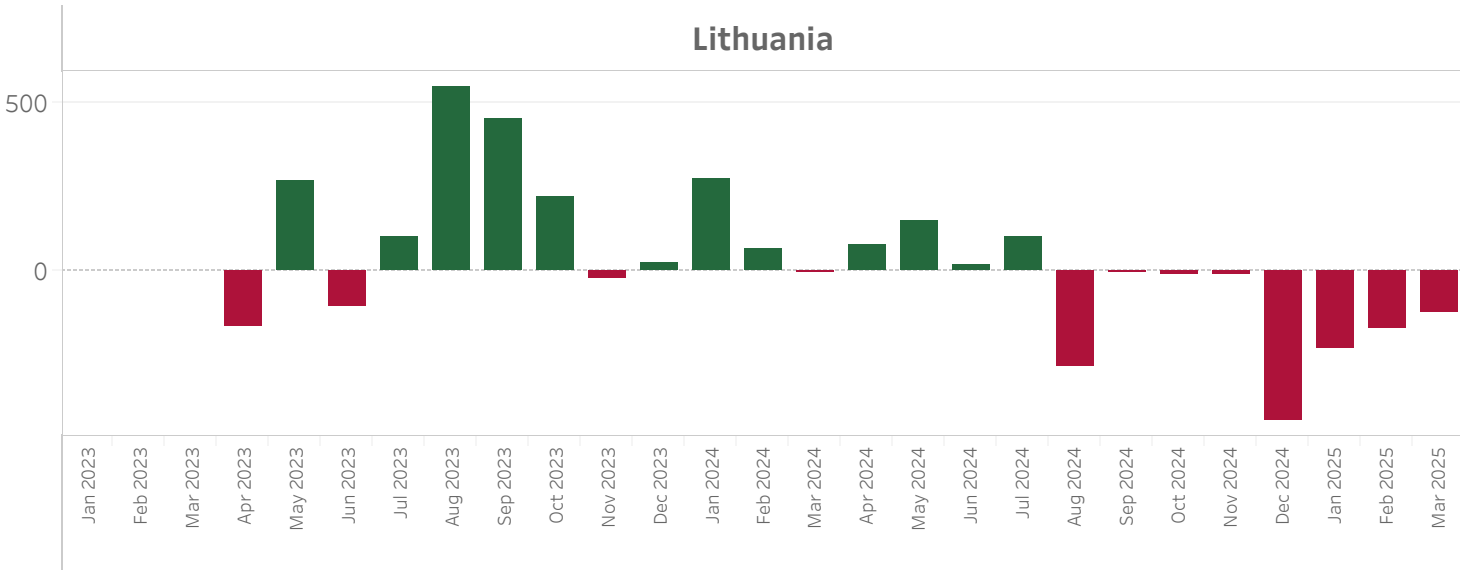
Monthly imports, k USD



Monthly imports change, k USD



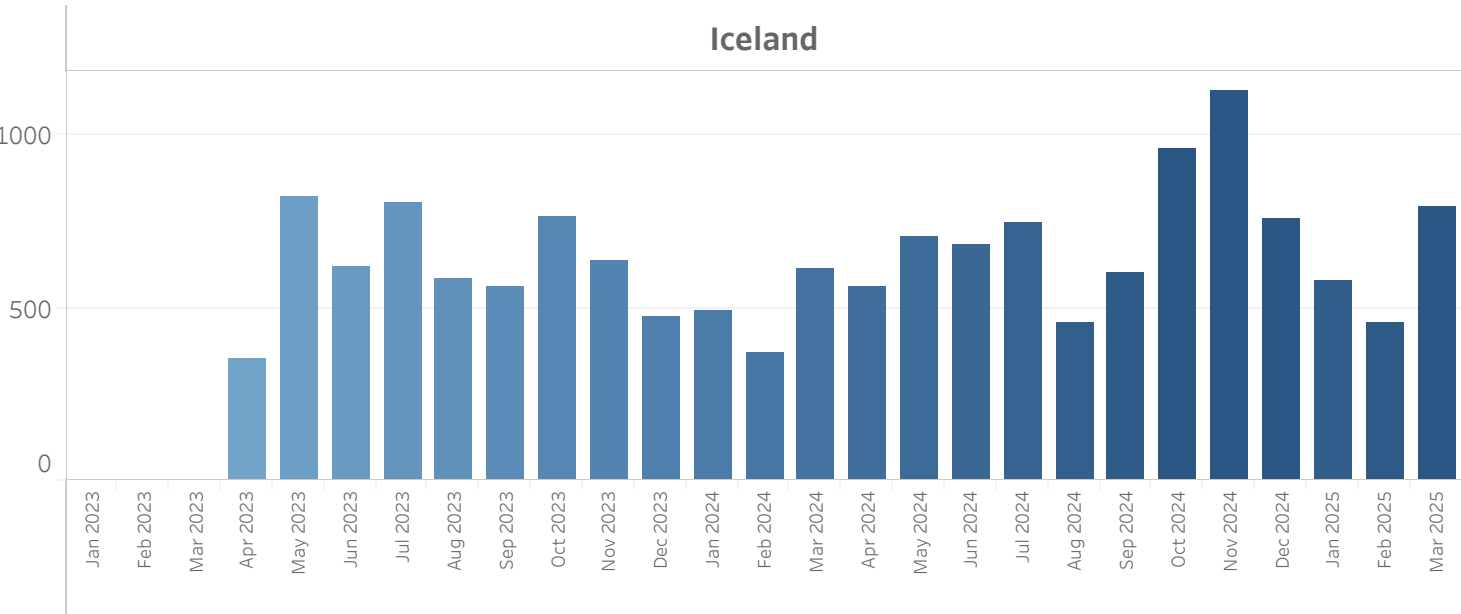
Monthly imports change, k USD



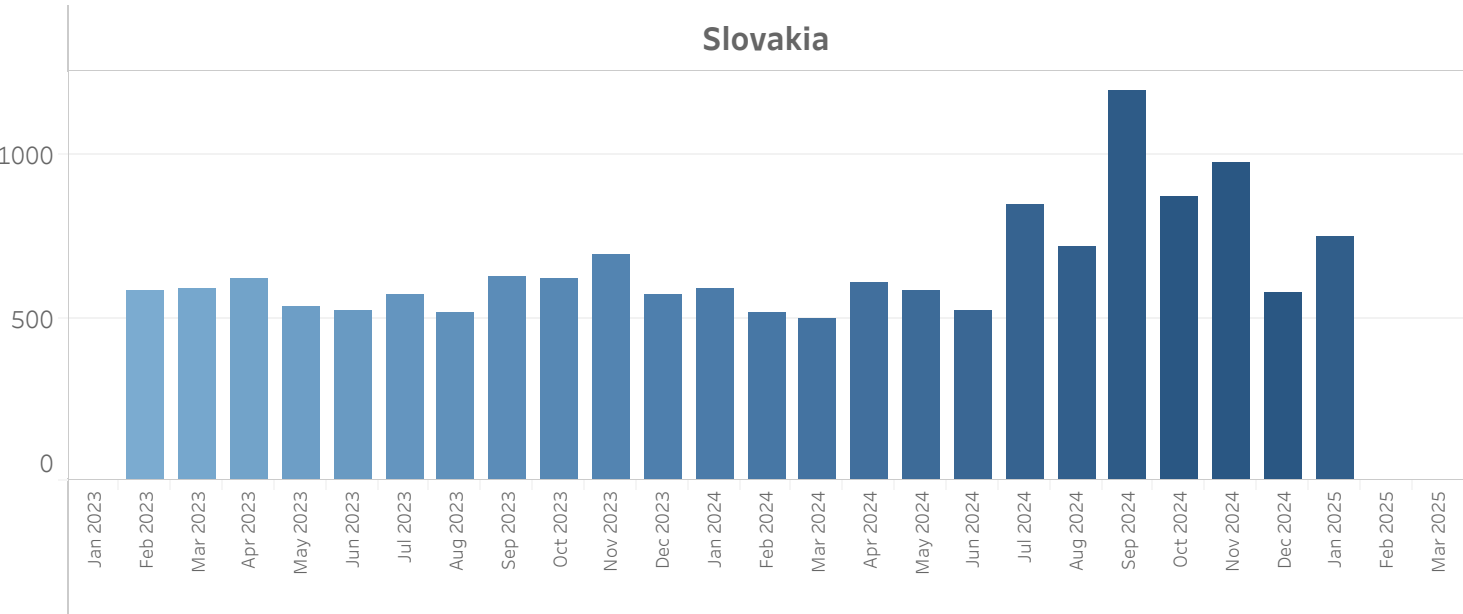
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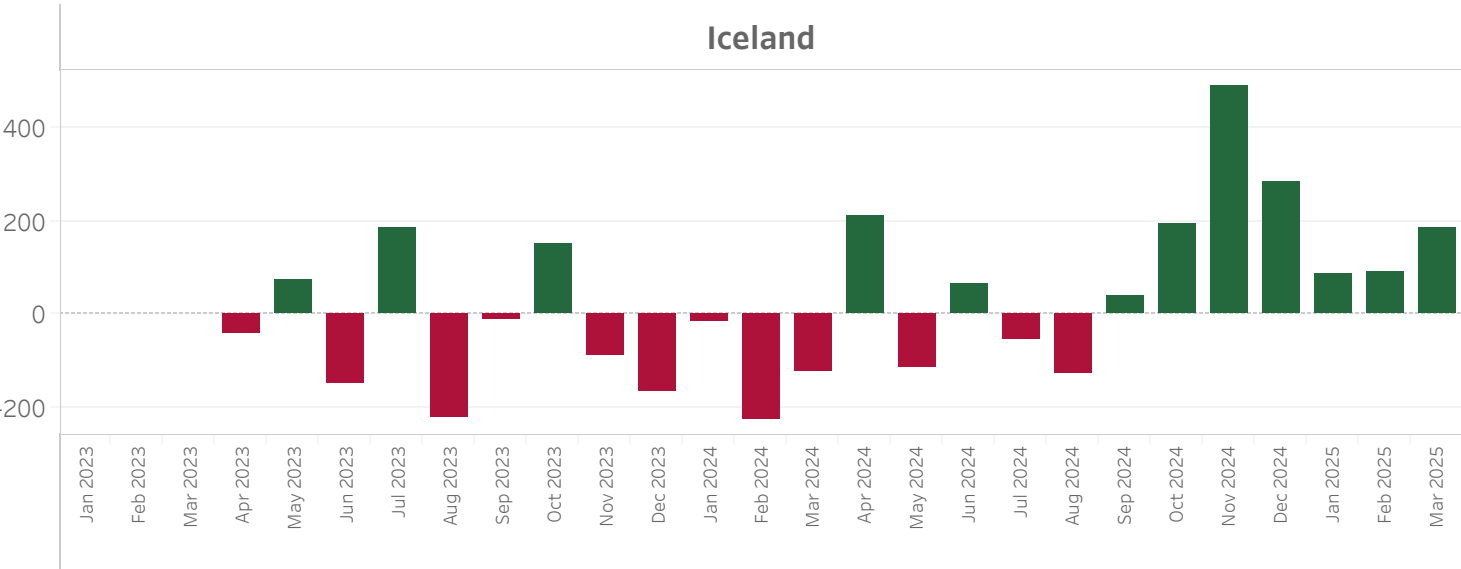
Monthly imports, k USD



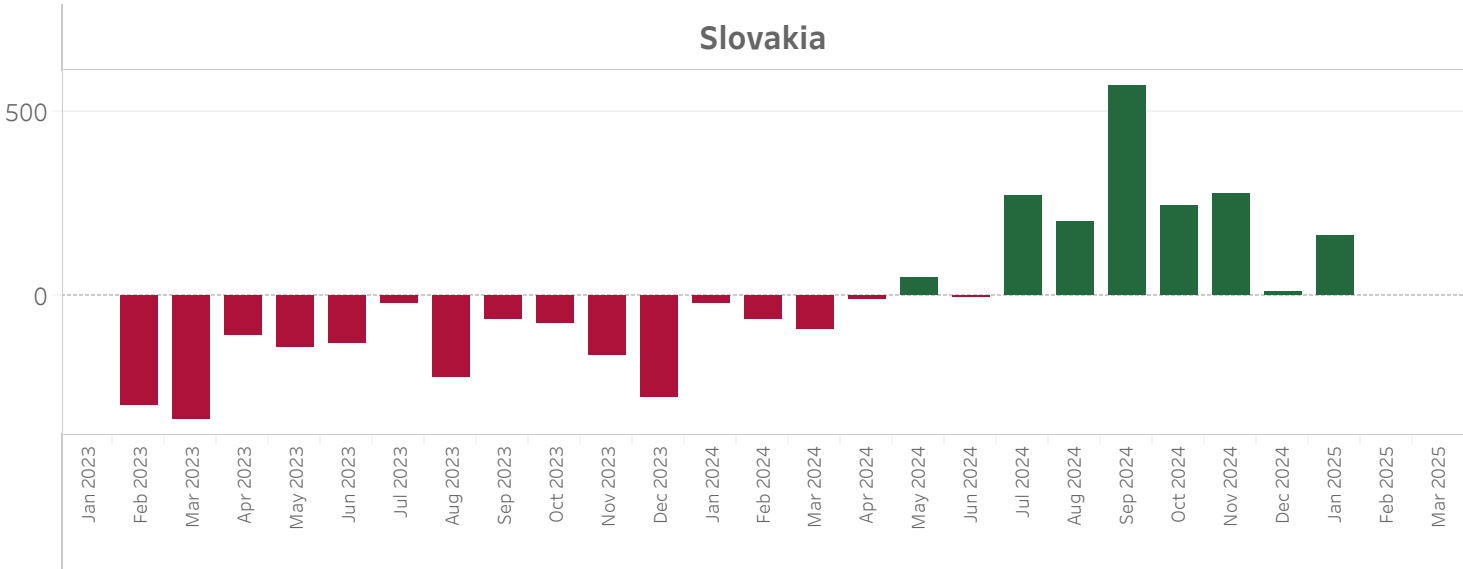
Monthly imports, k USD



Monthly imports change, k USD



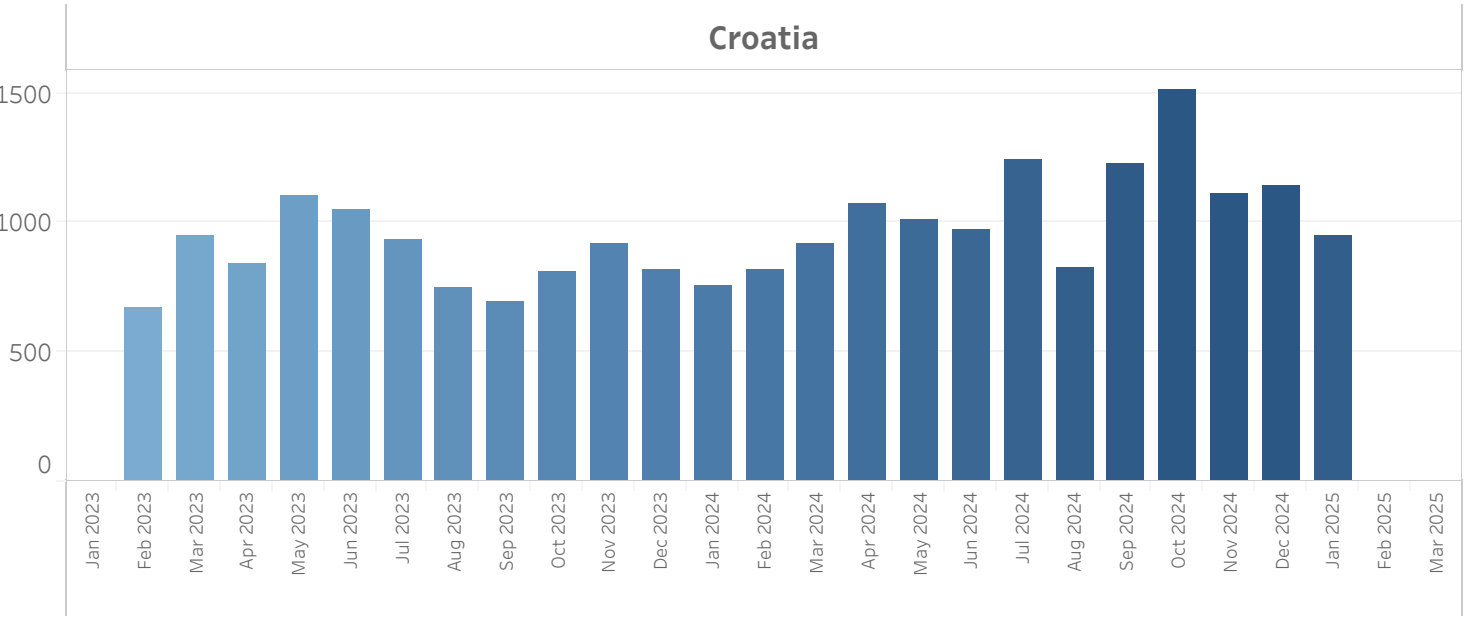
Monthly imports change, k USD



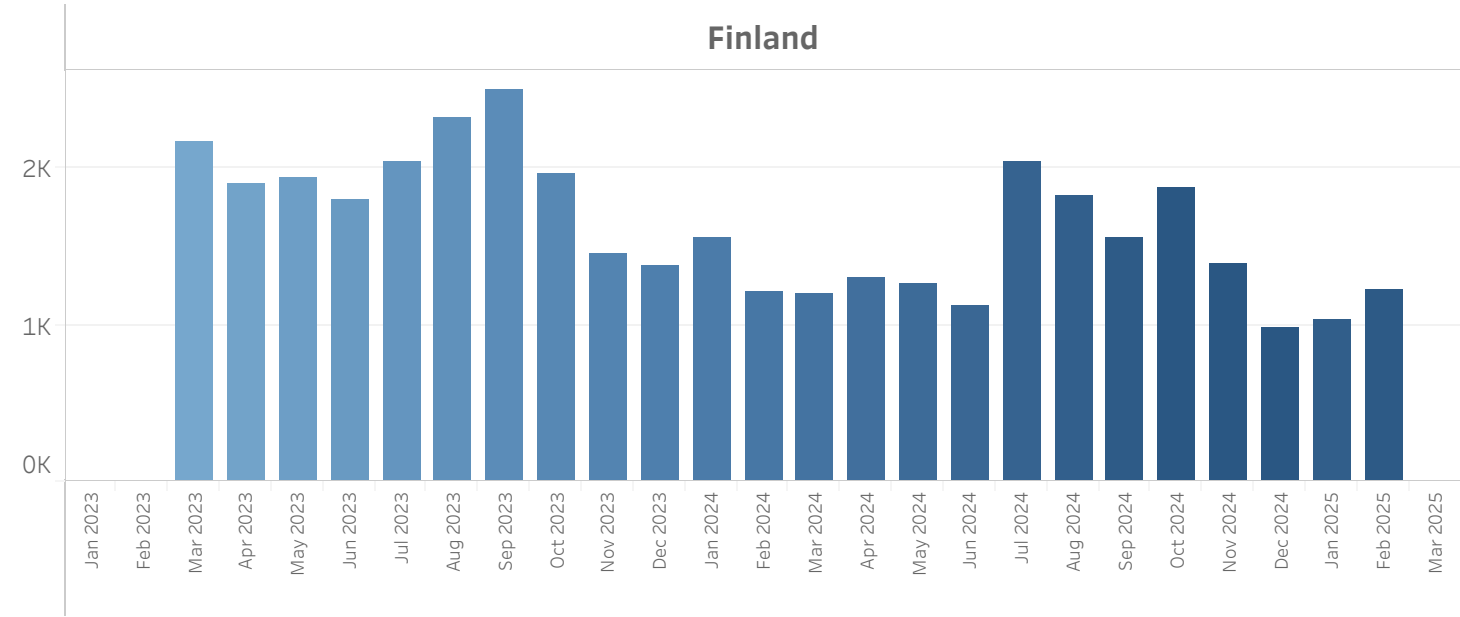
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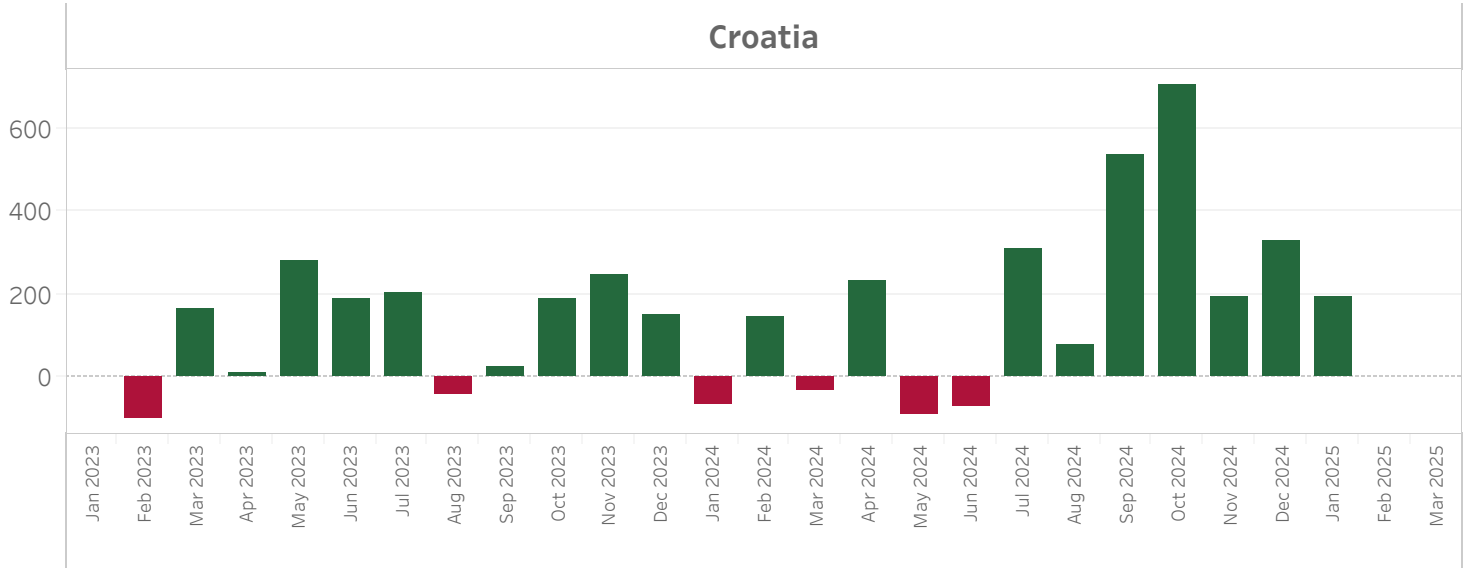
Monthly imports, k USD



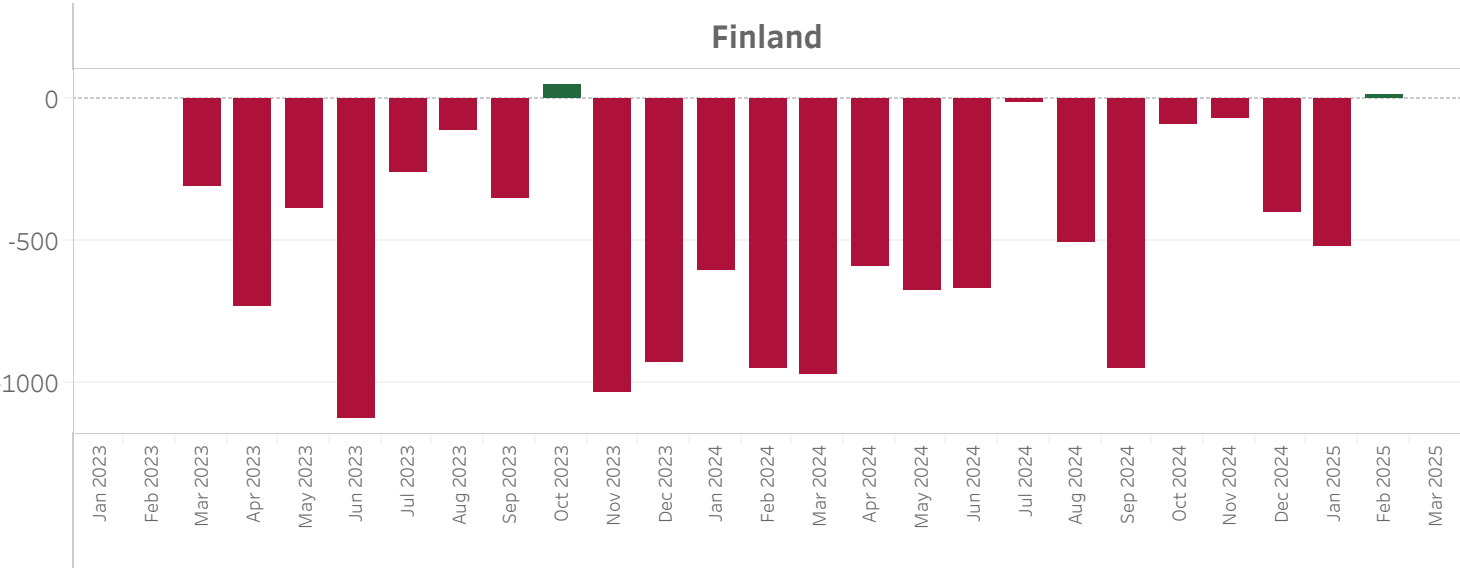
Monthly imports, k USD



Monthly imports change, k USD



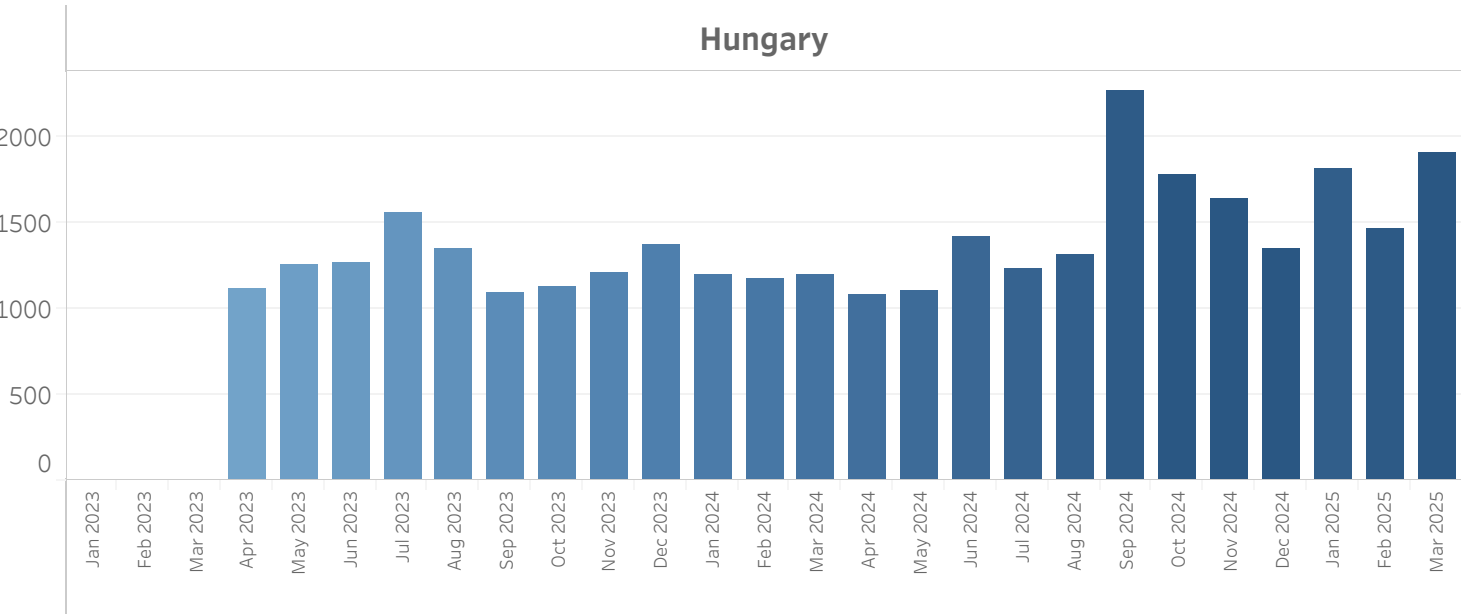
Monthly imports change, k USD



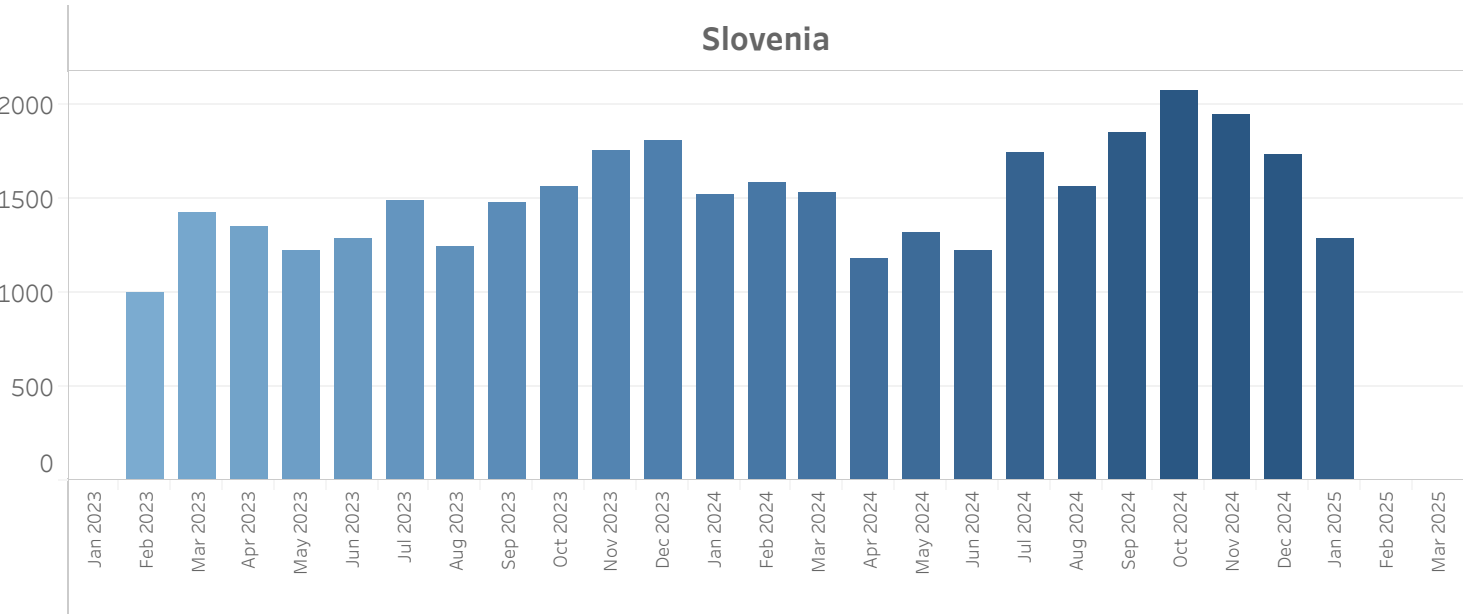
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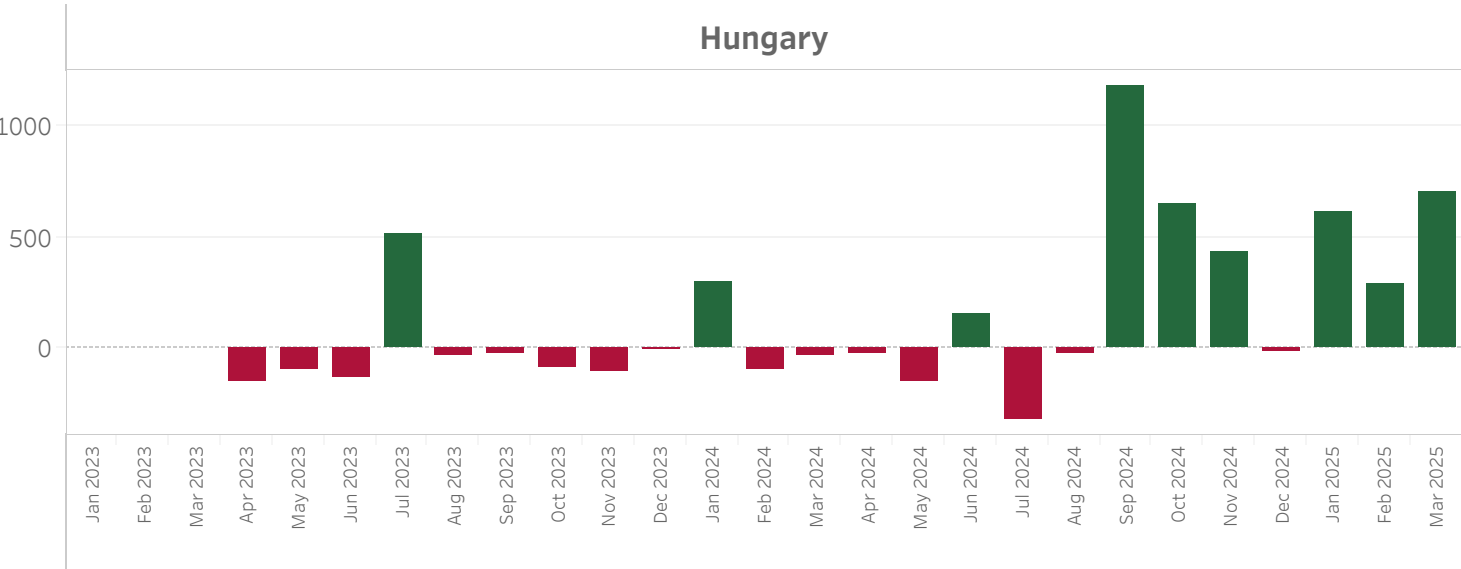
Monthly imports, k USD



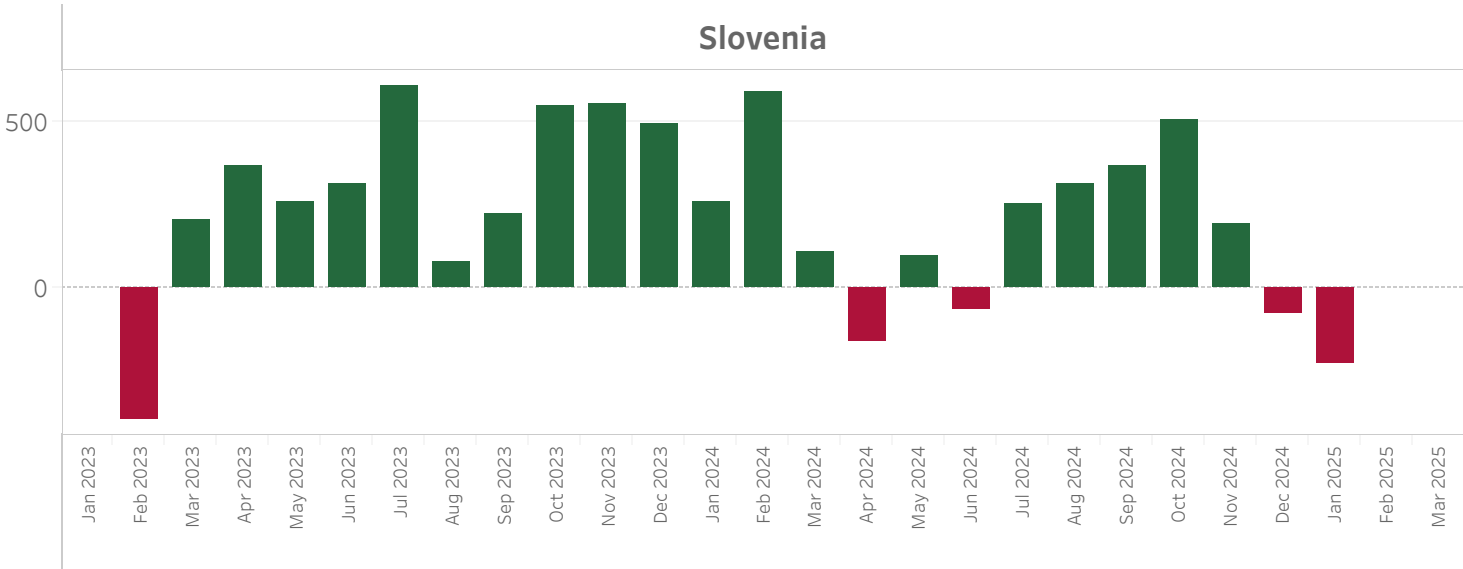
Monthly imports, k USD



Monthly imports change, k USD



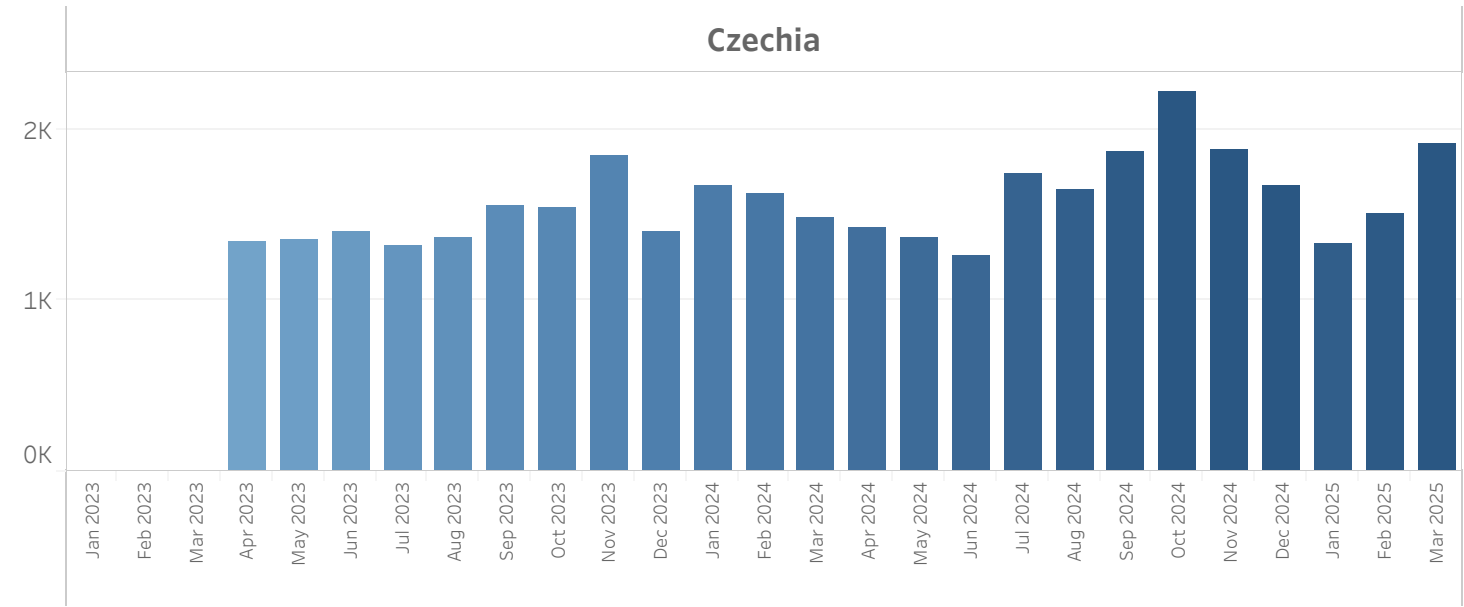
Monthly imports change, k USD



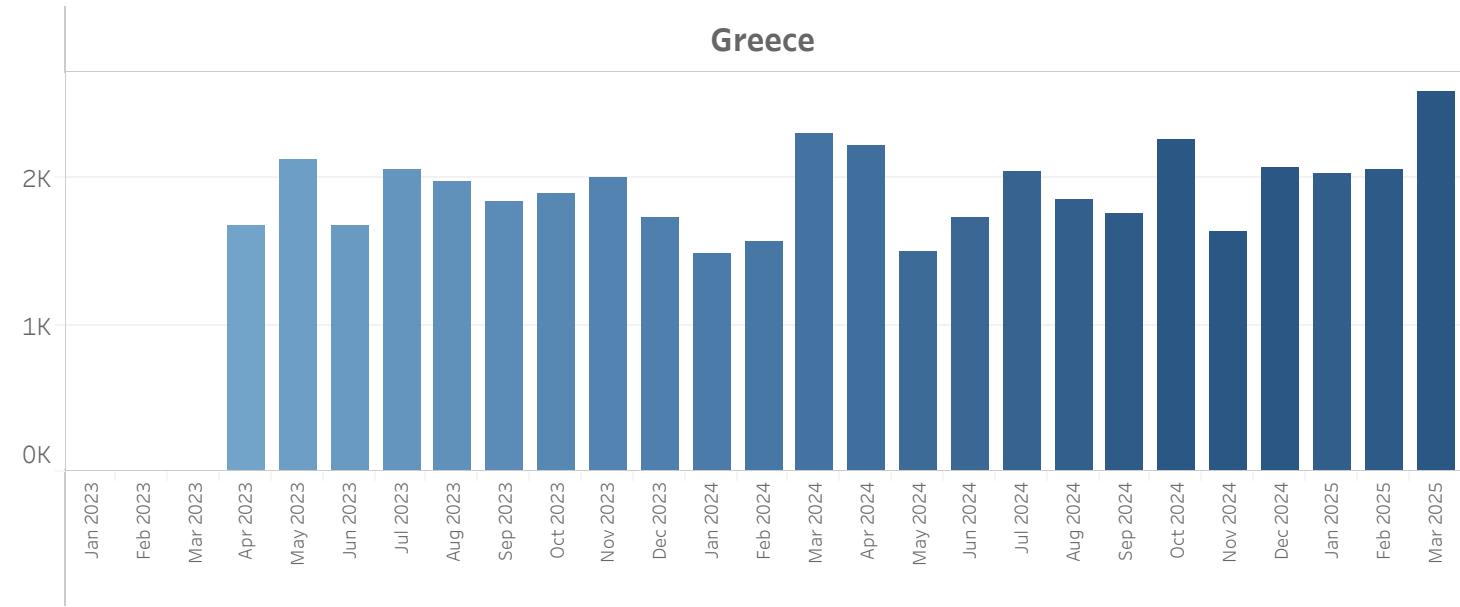
Last Twelve Months Trends: Country-Specific Monthly Data on Imports (US \$)

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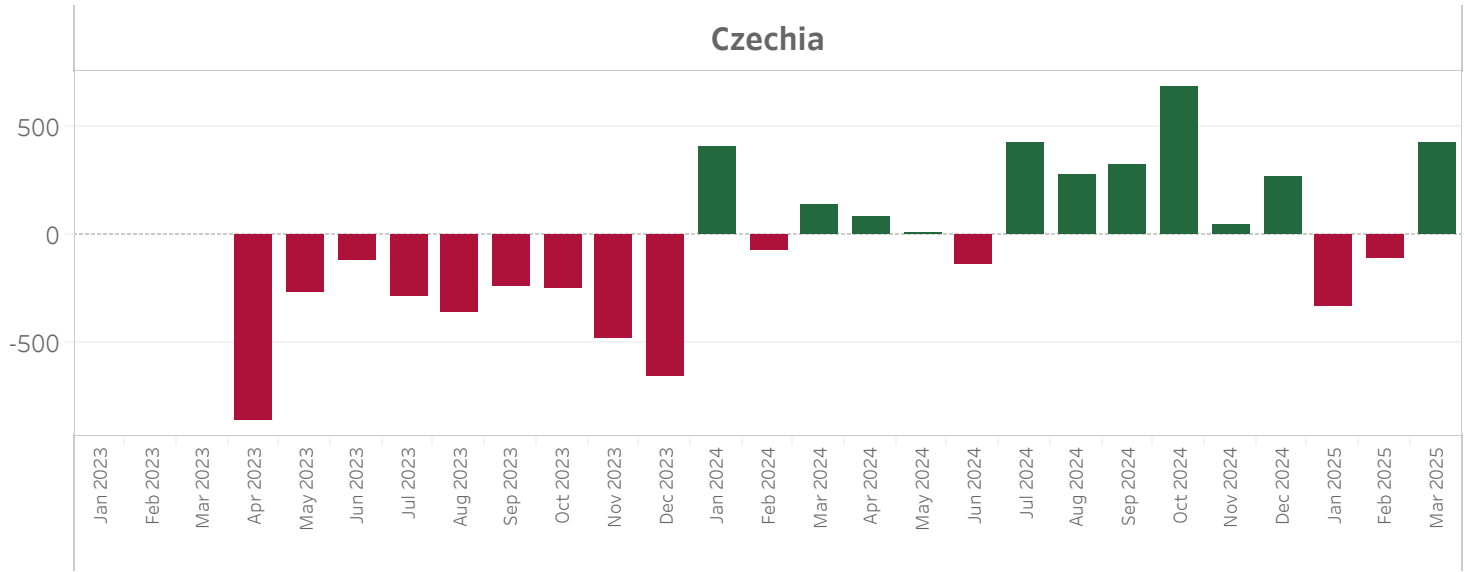
Monthly imports, k USD



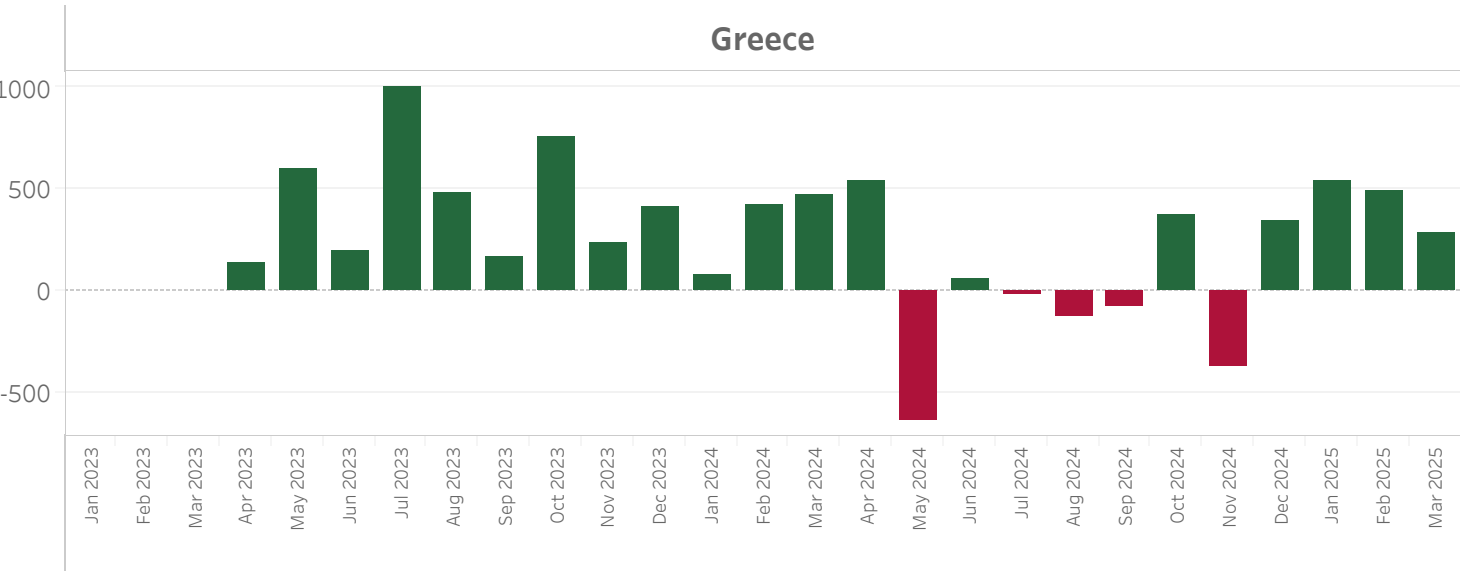
Monthly imports, k USD



Monthly imports change, k USD



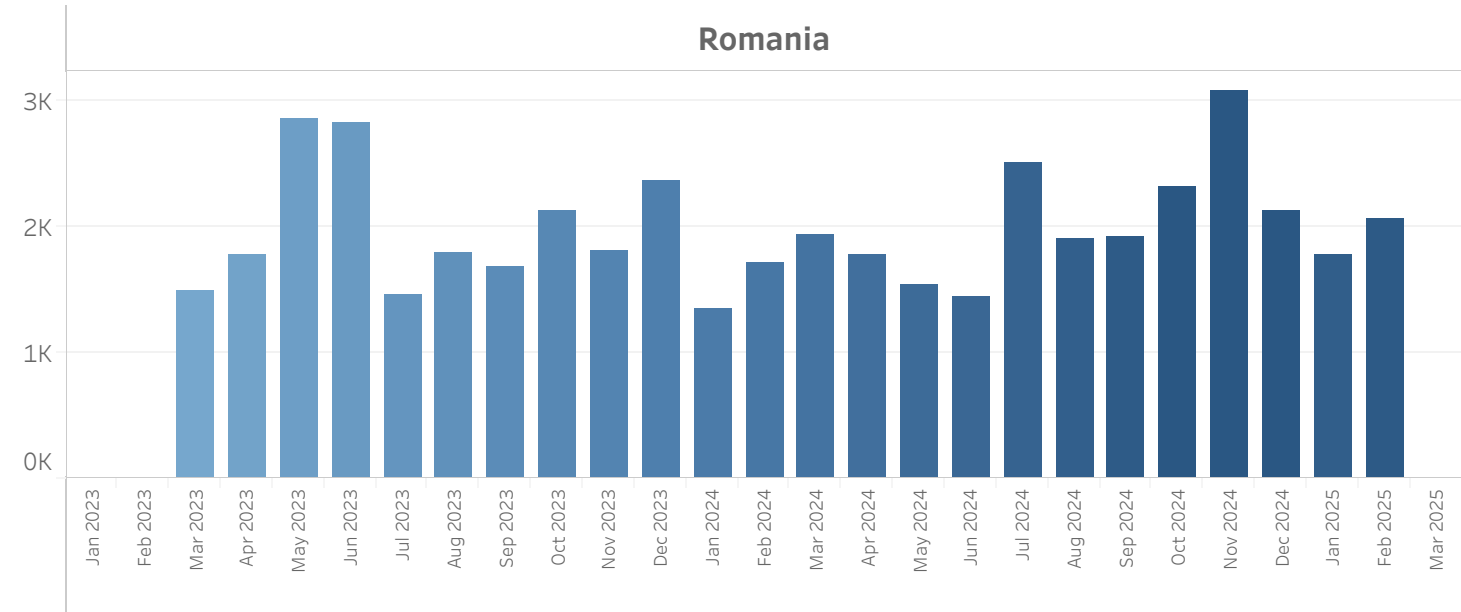
Monthly imports change, k USD



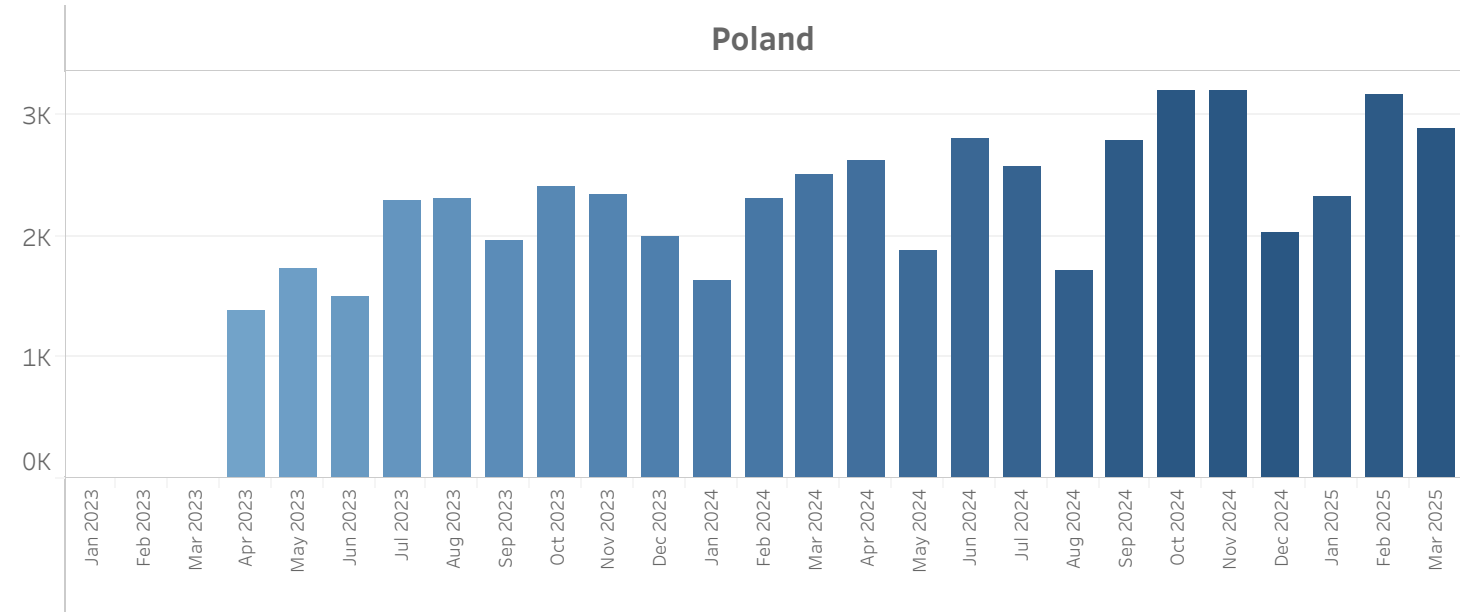
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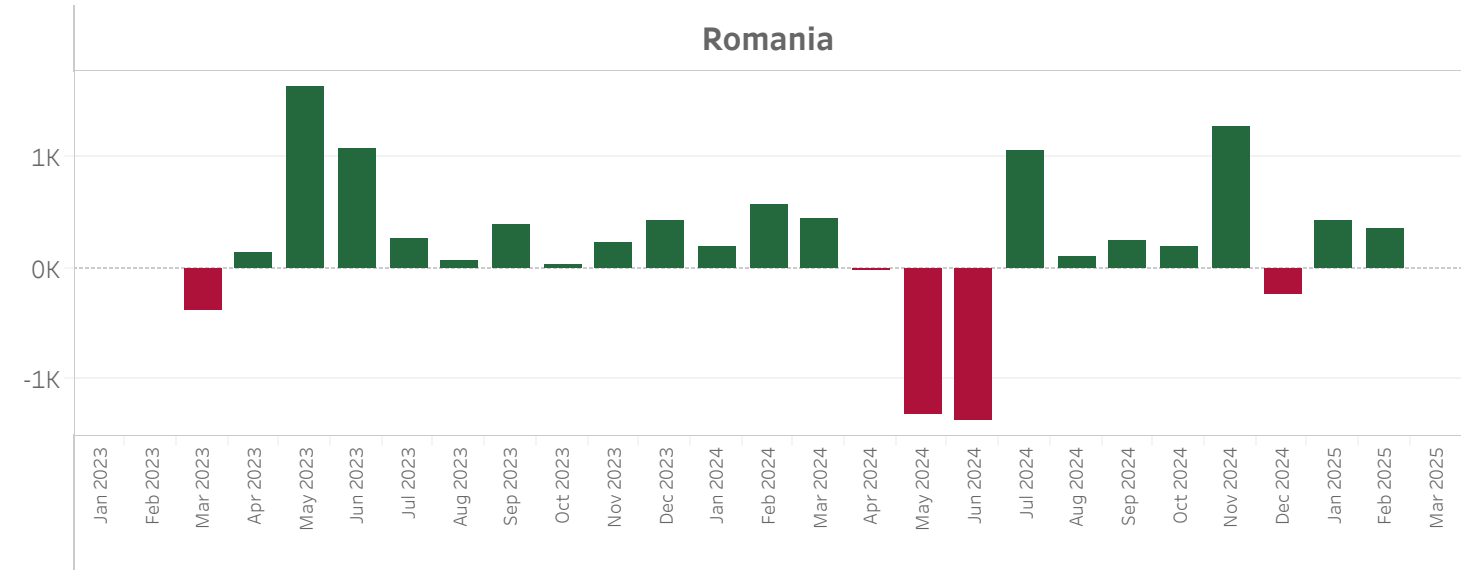
Monthly imports, k USD



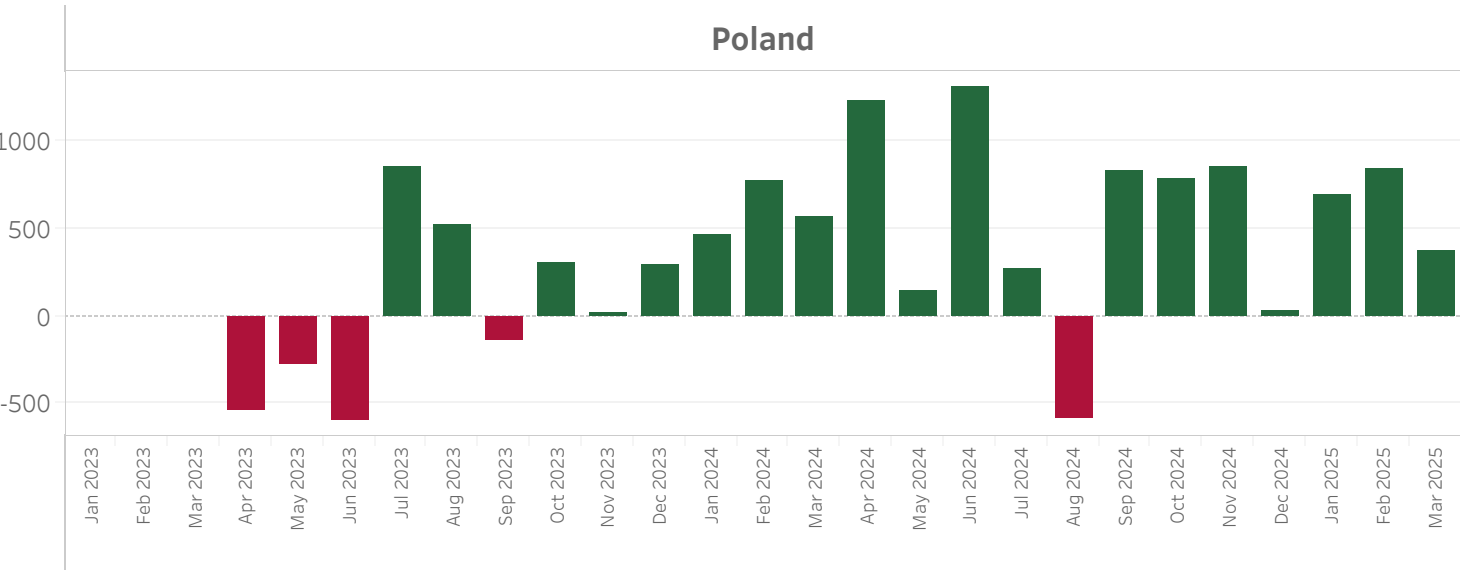
Monthly imports, k USD



Monthly imports change, k USD



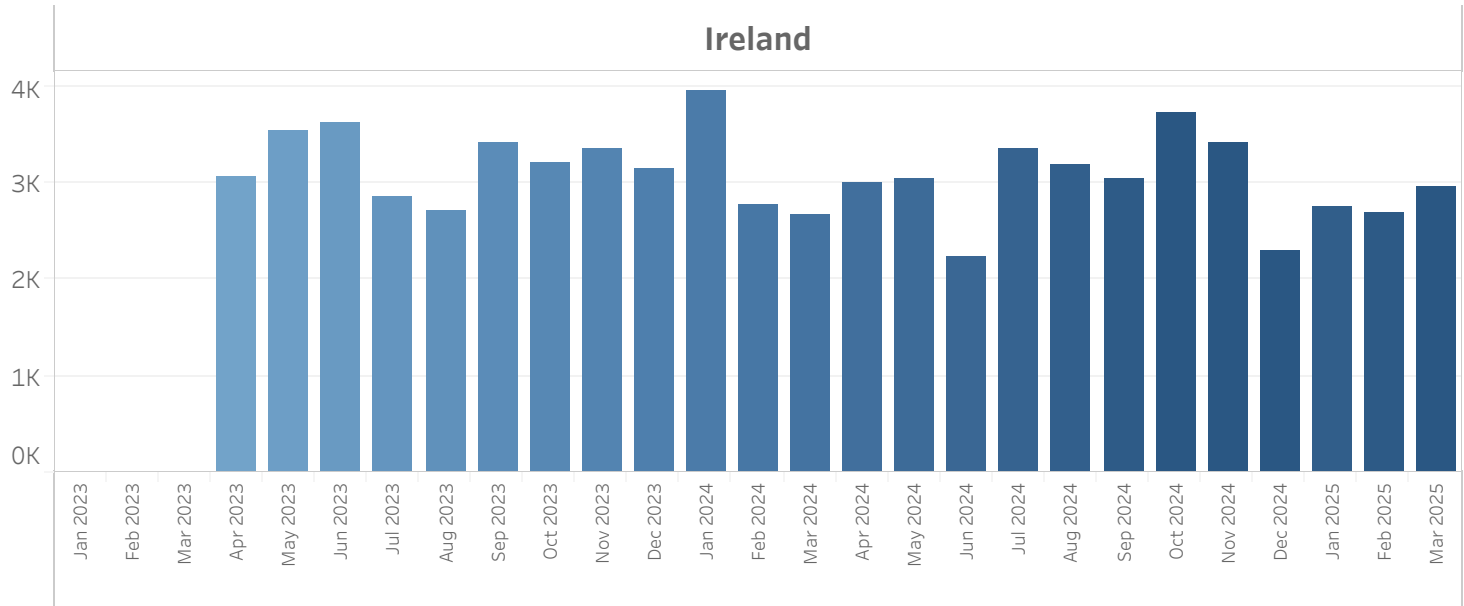
Monthly imports change, k USD



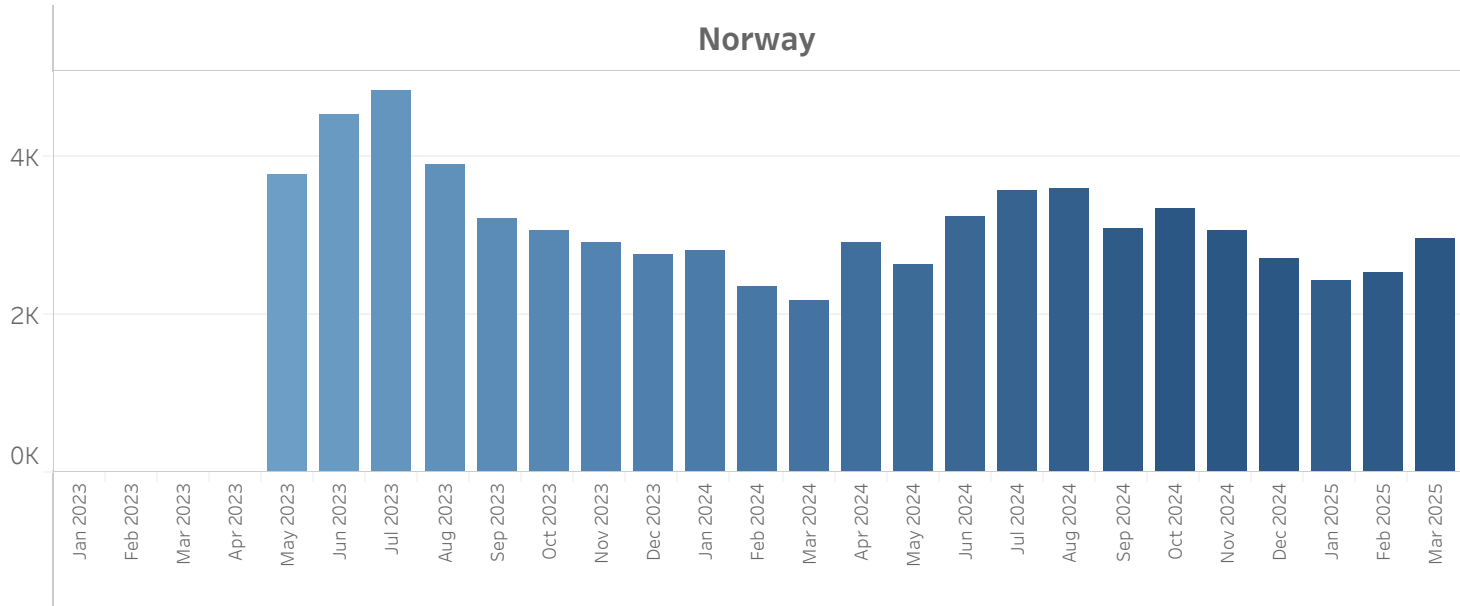
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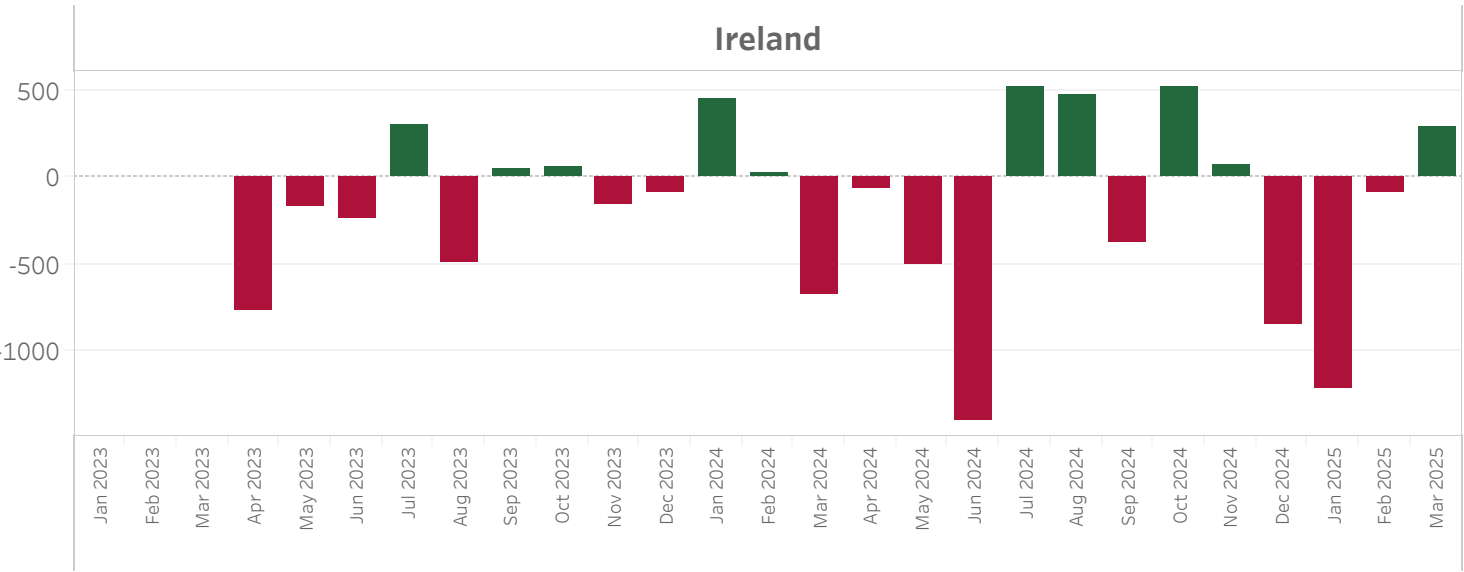
Monthly imports, k USD



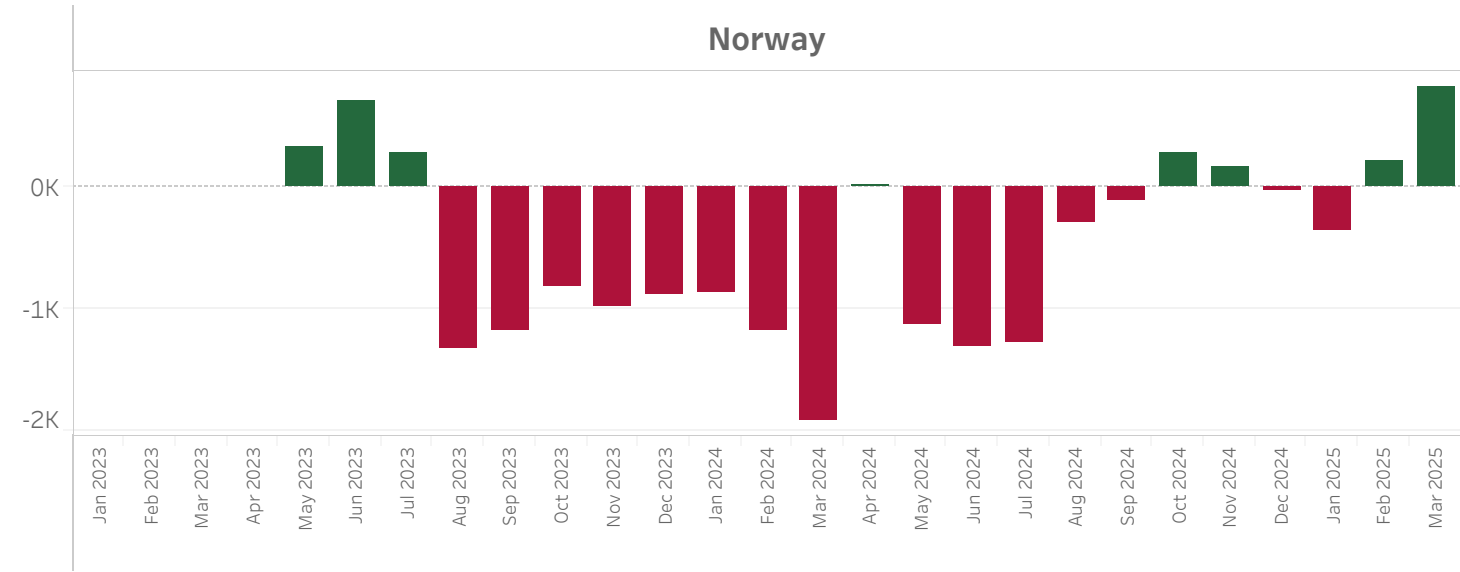
Monthly imports, k USD



Monthly imports change, k USD



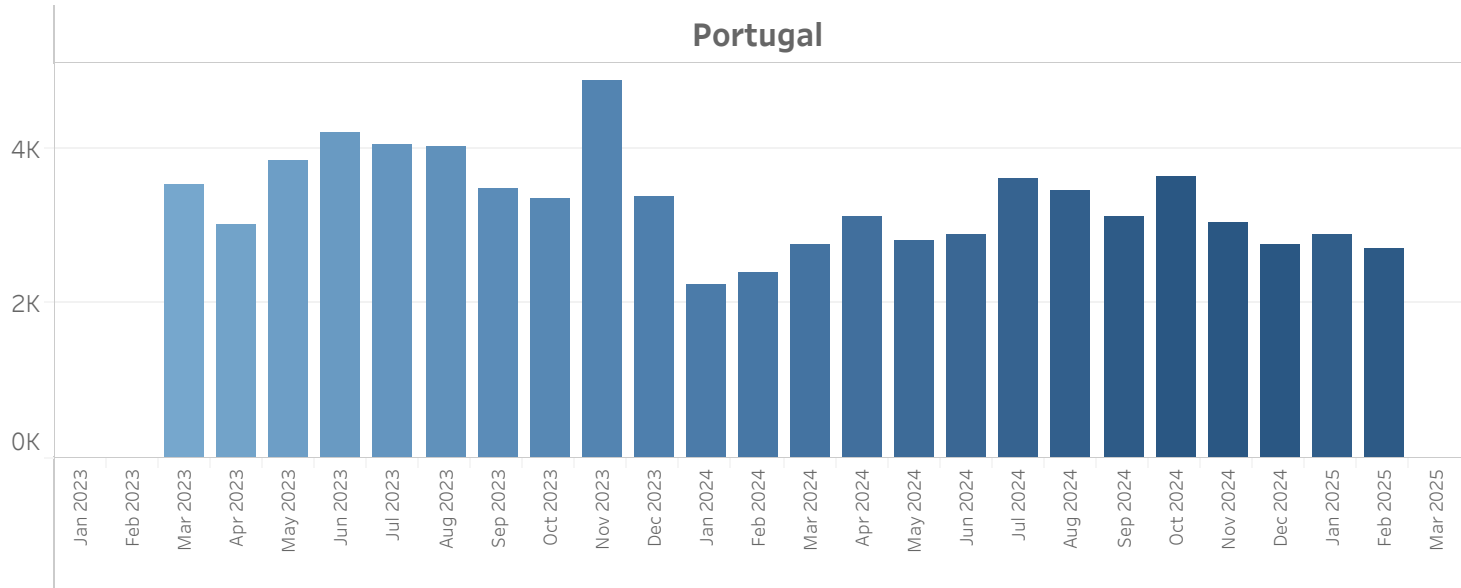
Monthly imports change, k USD



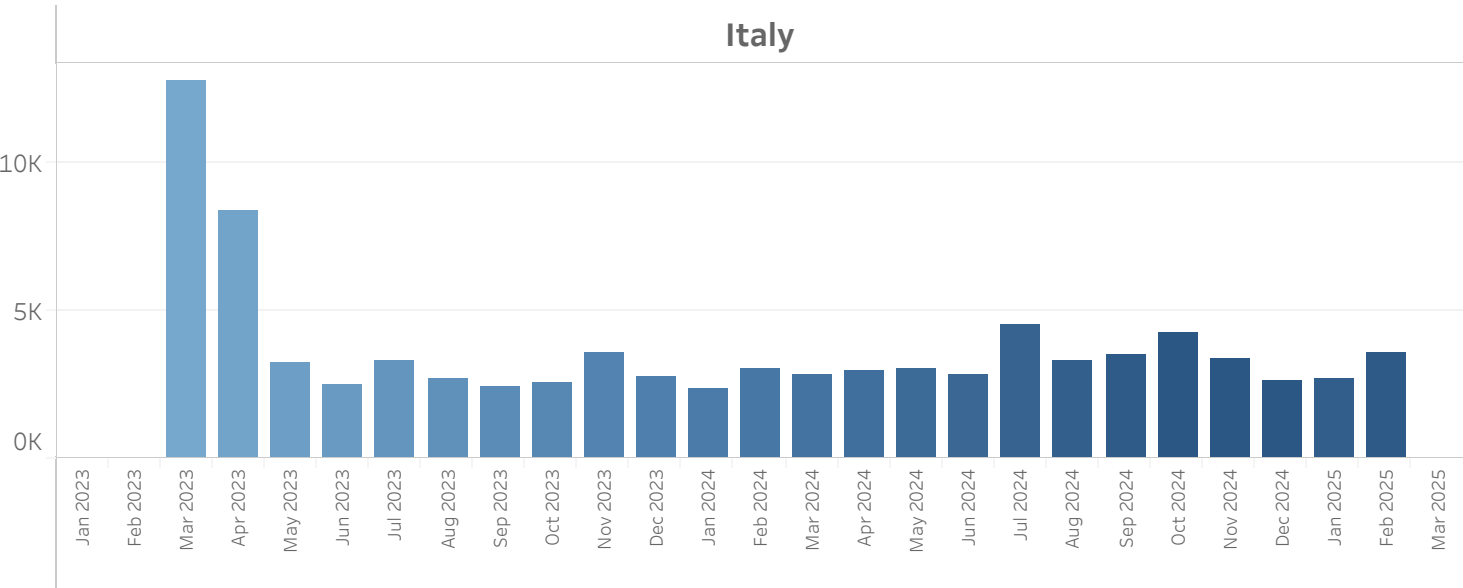
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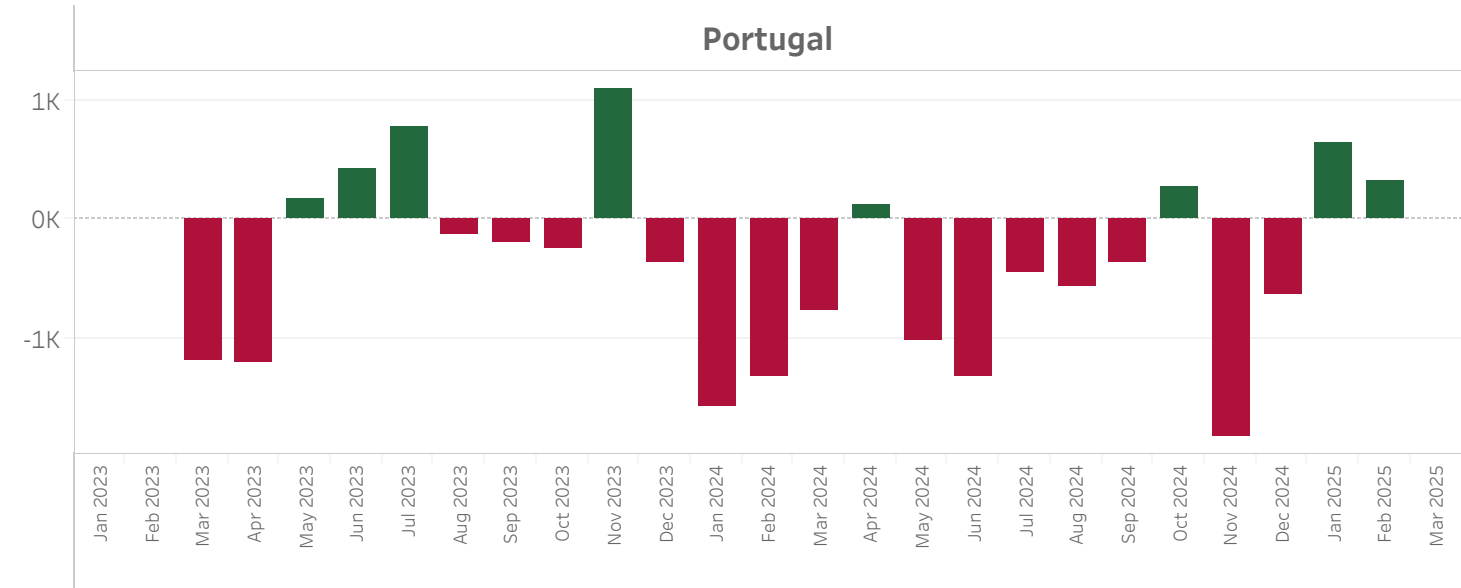
Monthly imports, k USD



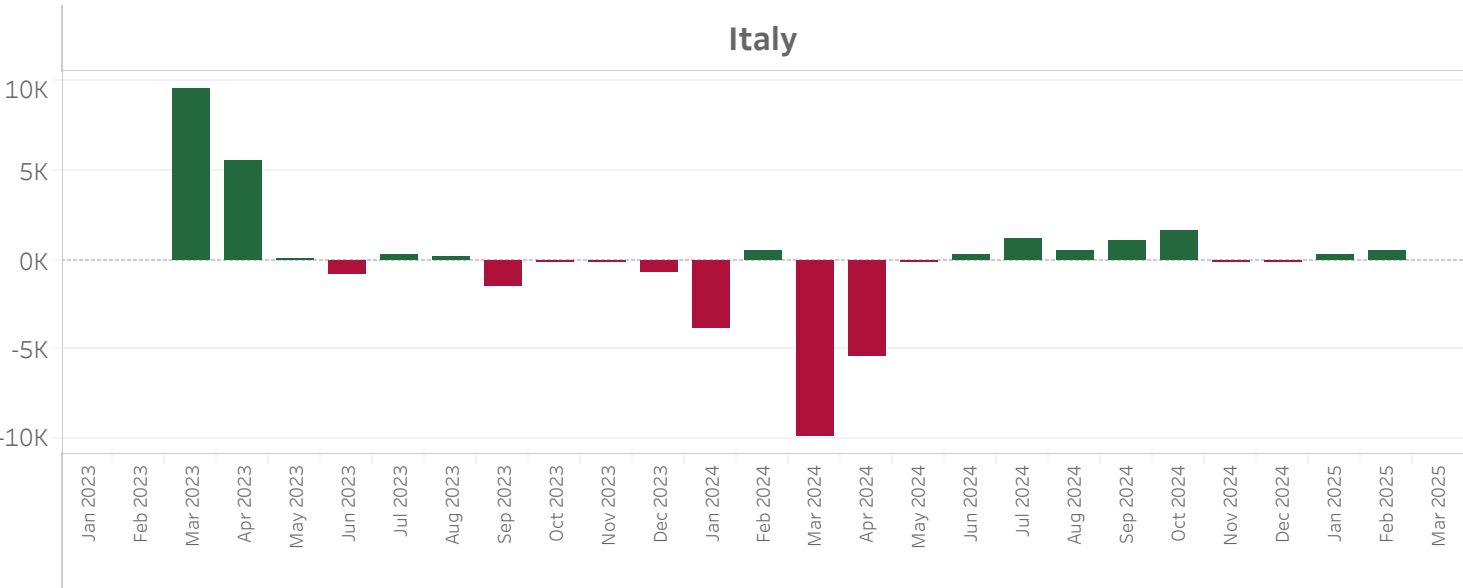
Monthly imports, k USD



Monthly imports change, k USD



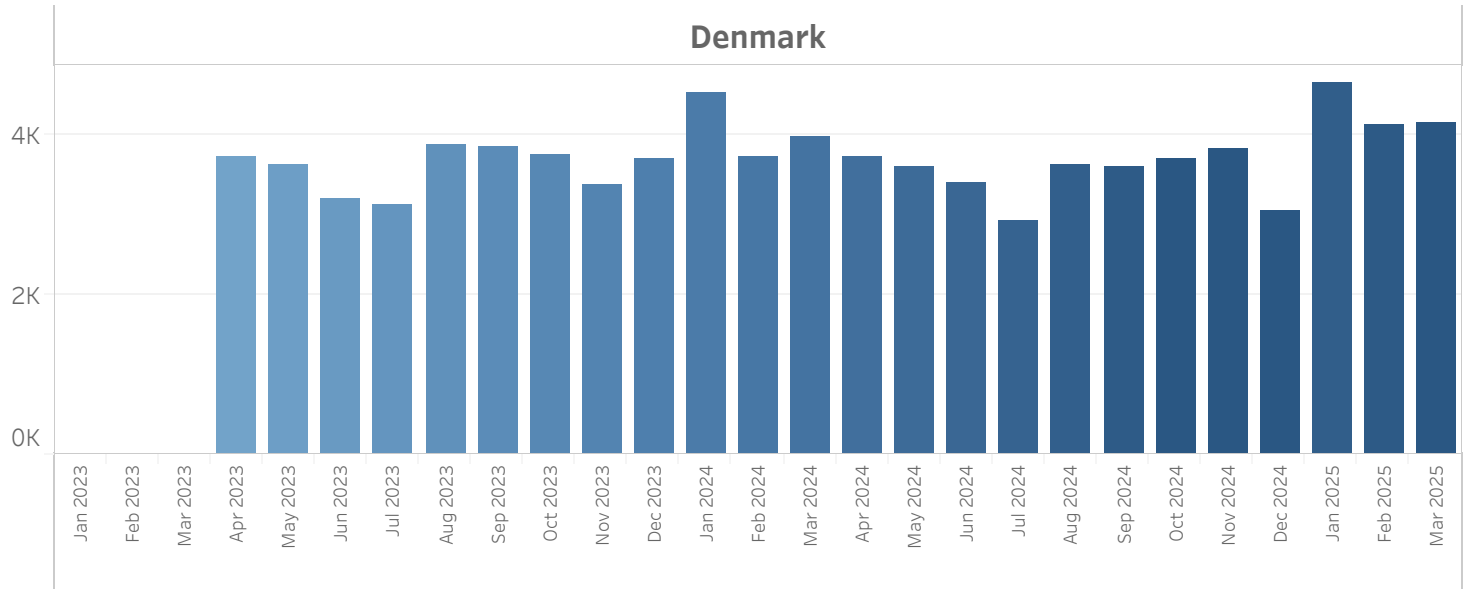
Monthly imports change, k USD



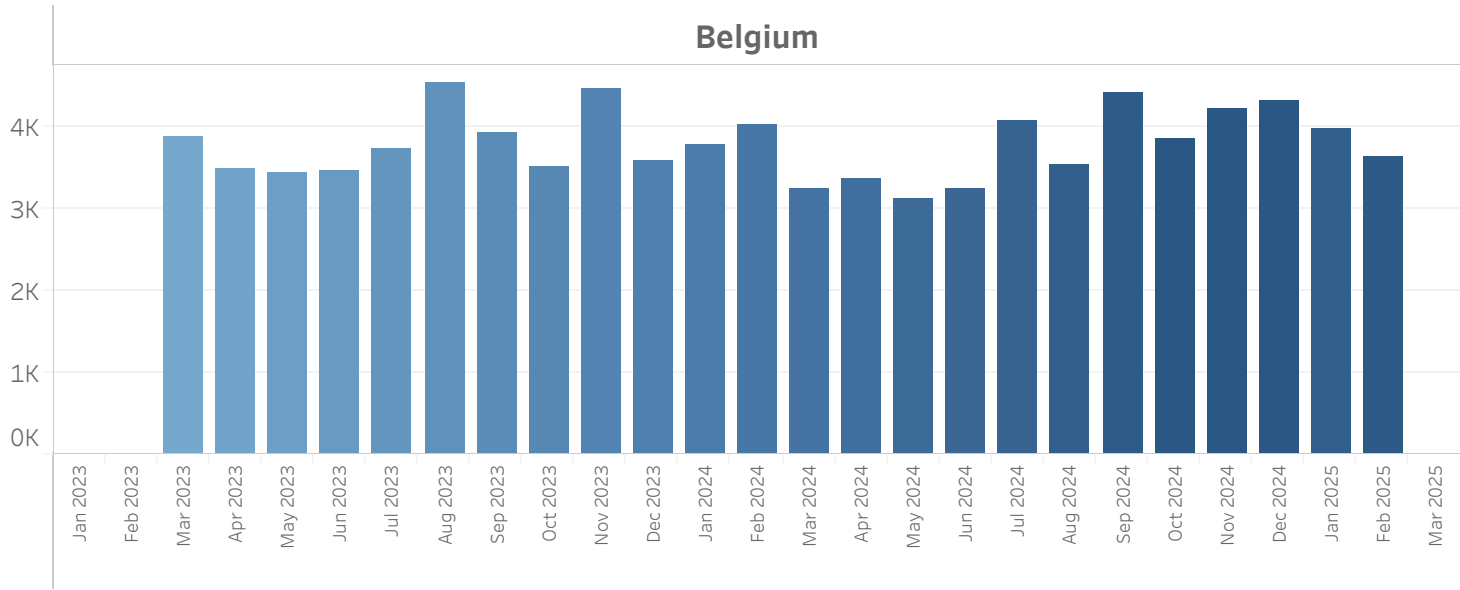
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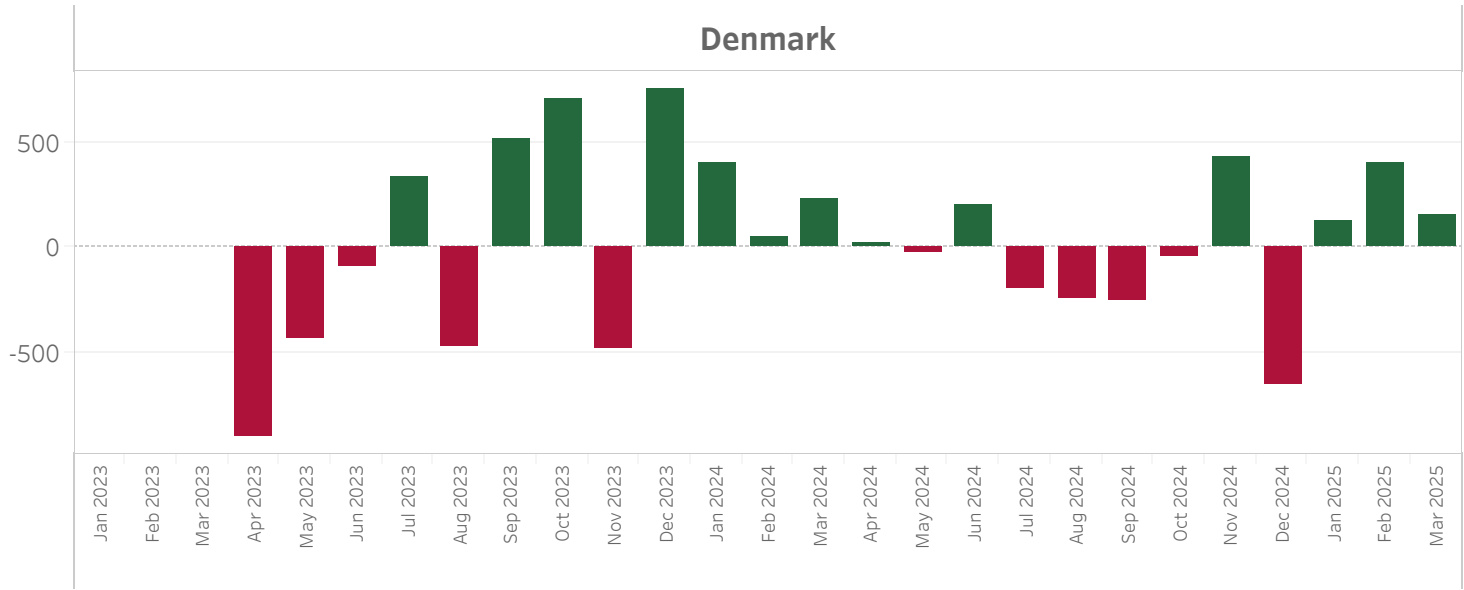
Monthly imports, k USD



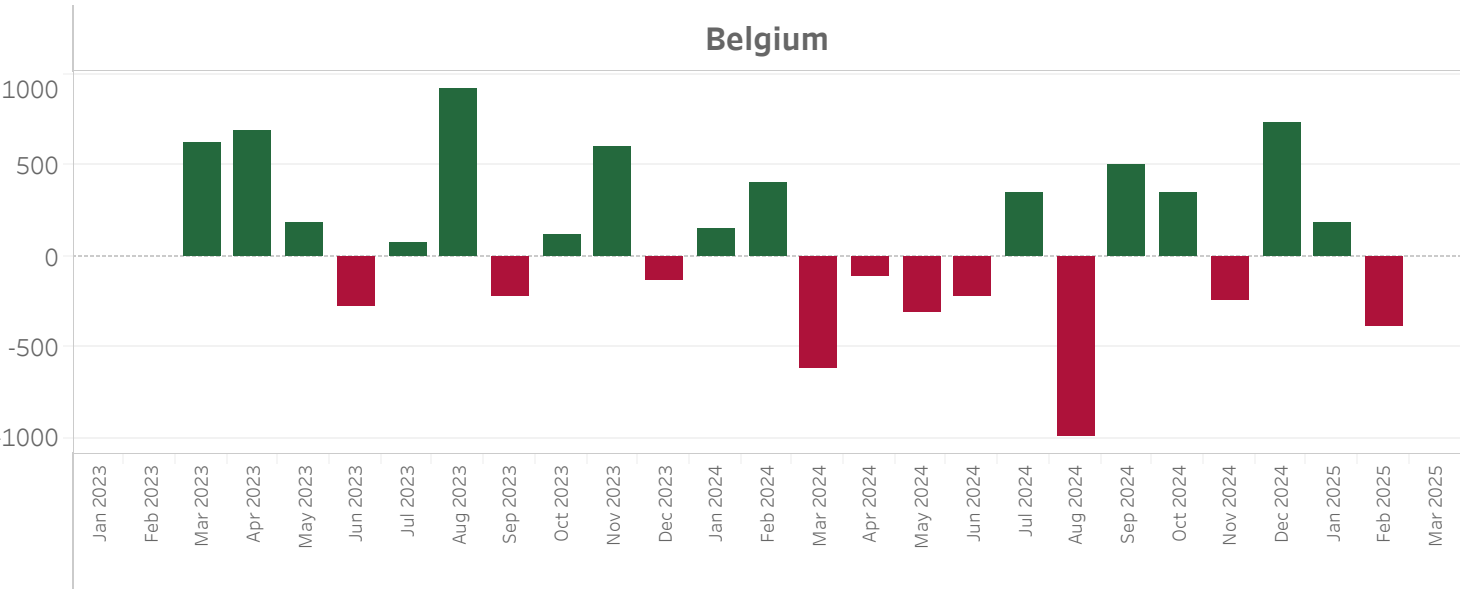
Monthly imports, k USD



Monthly imports change, k USD



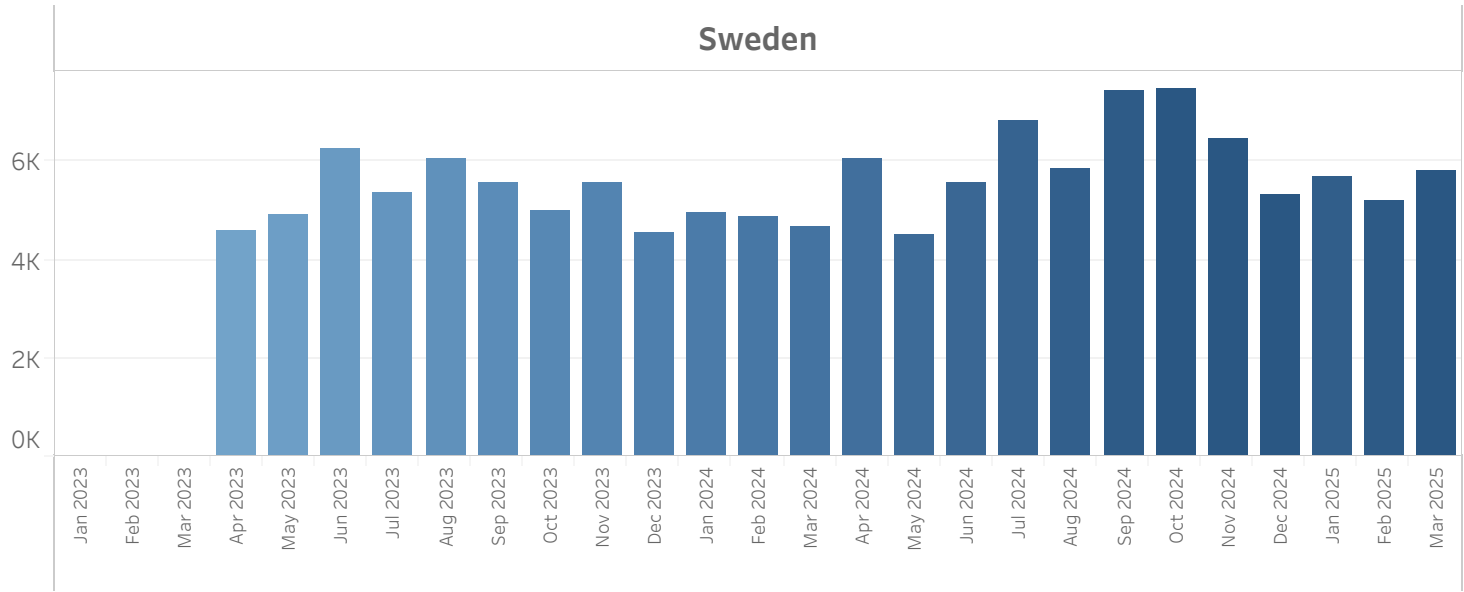
Monthly imports change, k USD



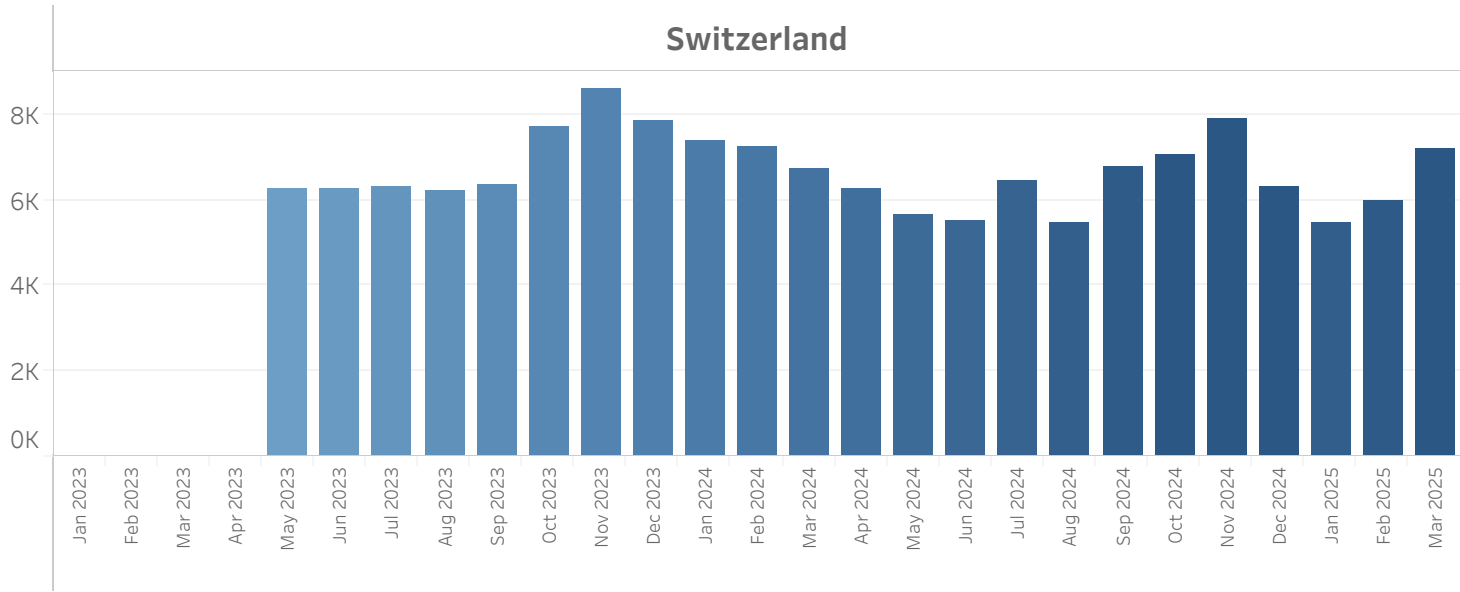
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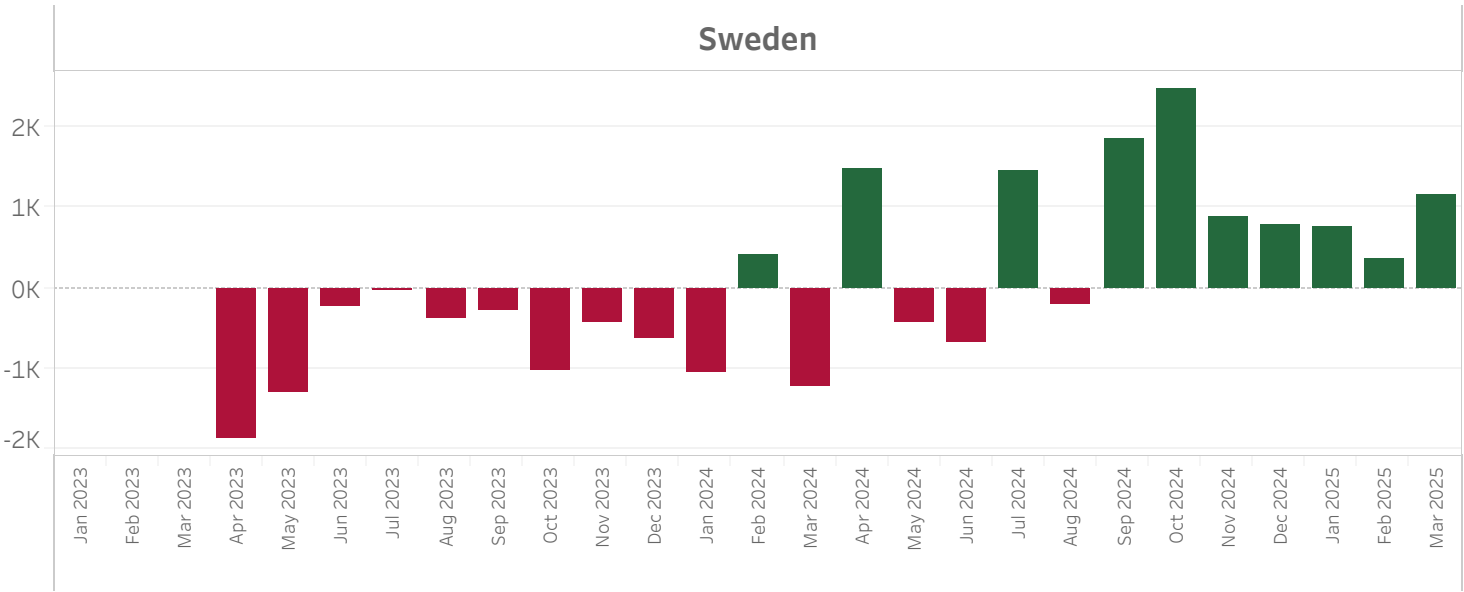
Monthly imports, k USD



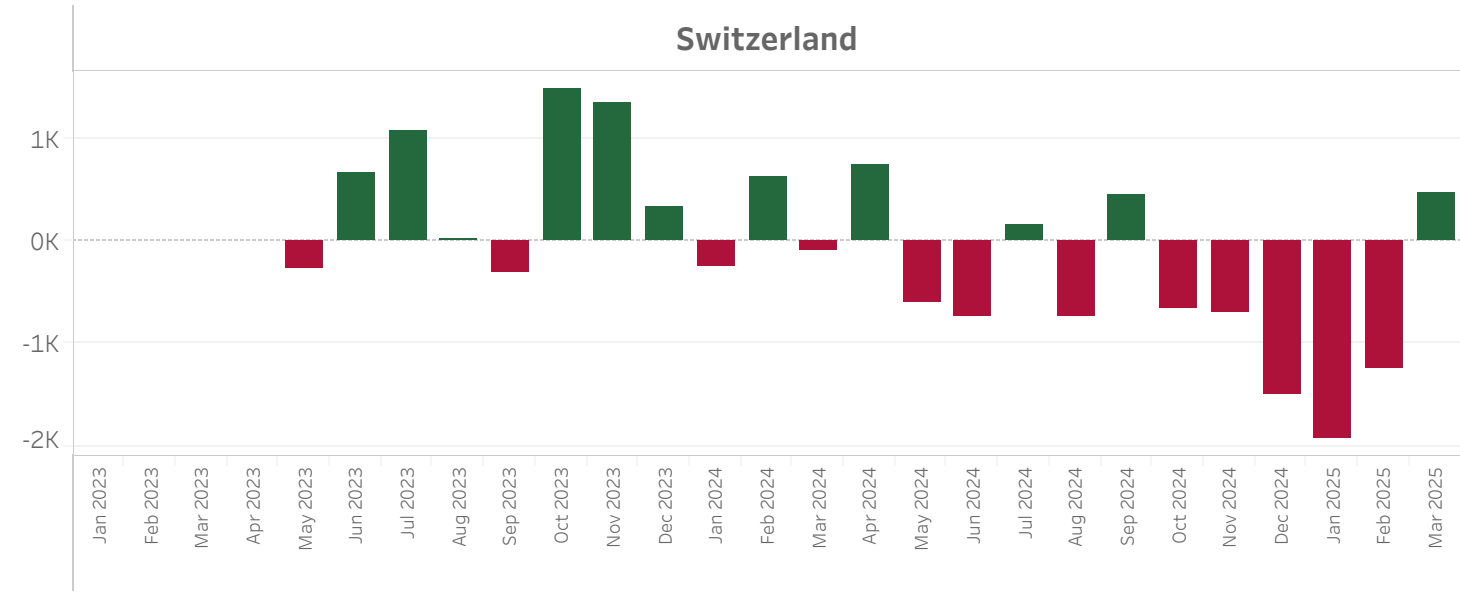
Monthly imports, k USD



Monthly imports change, k USD



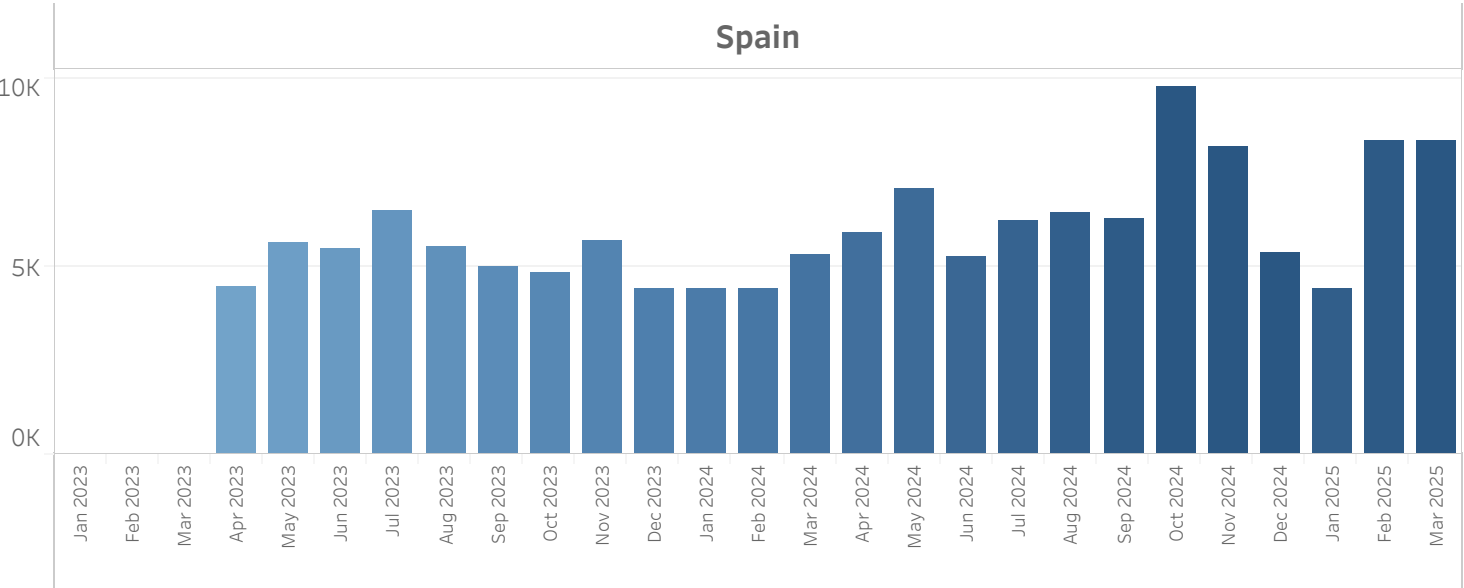
Monthly imports change, k USD



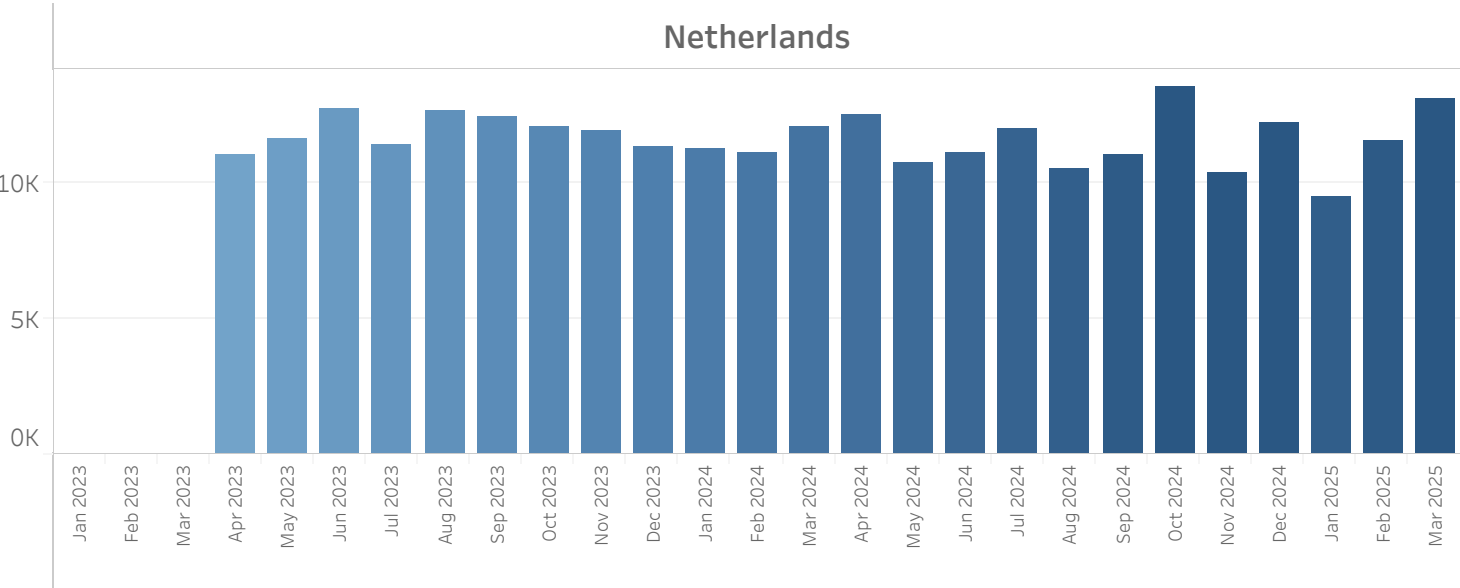
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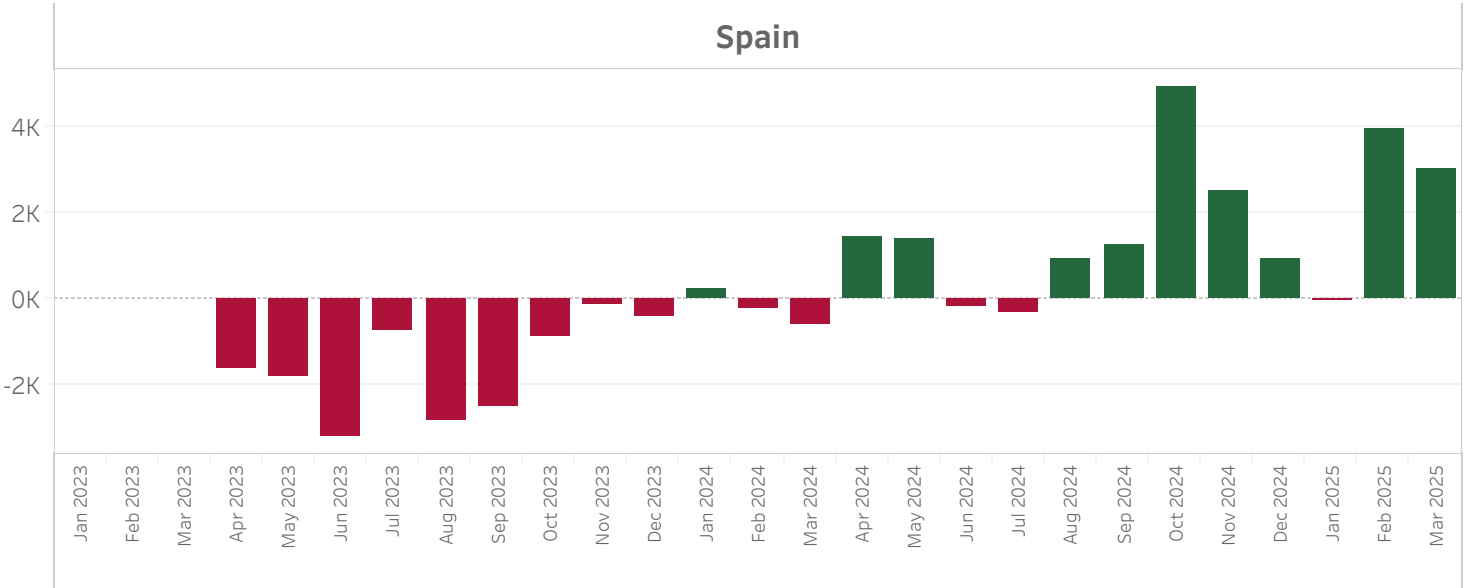
Monthly imports, k USD



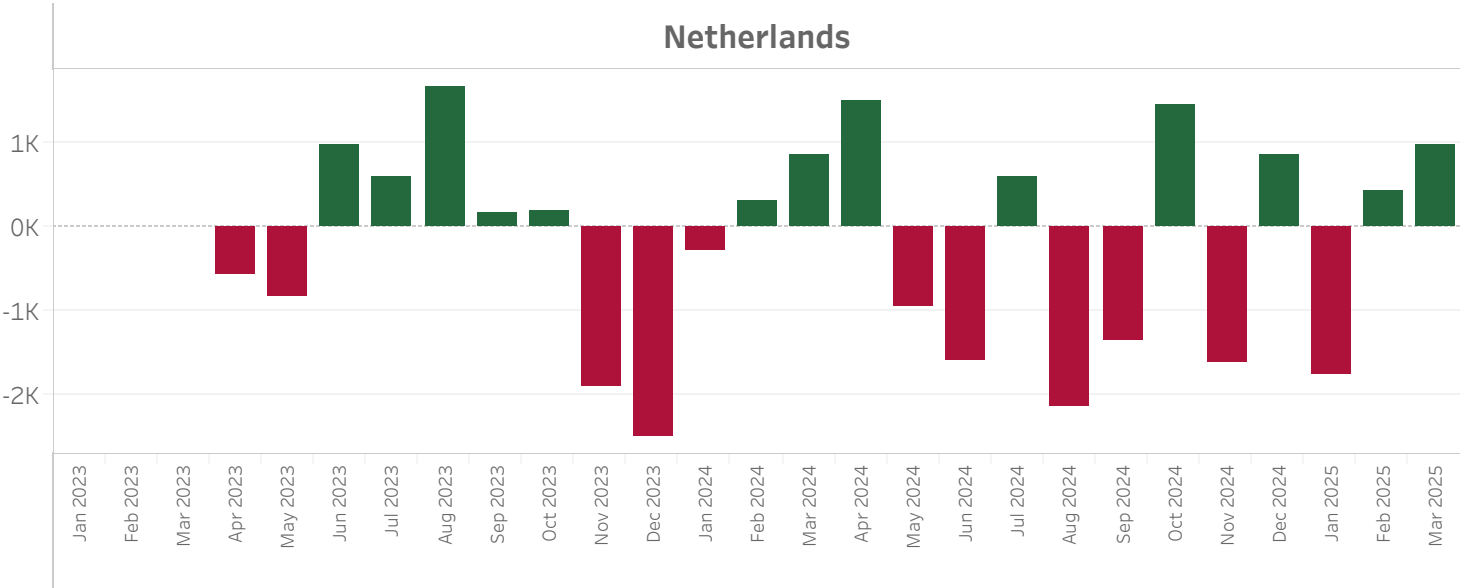
Monthly imports, k USD



Monthly imports change, k USD



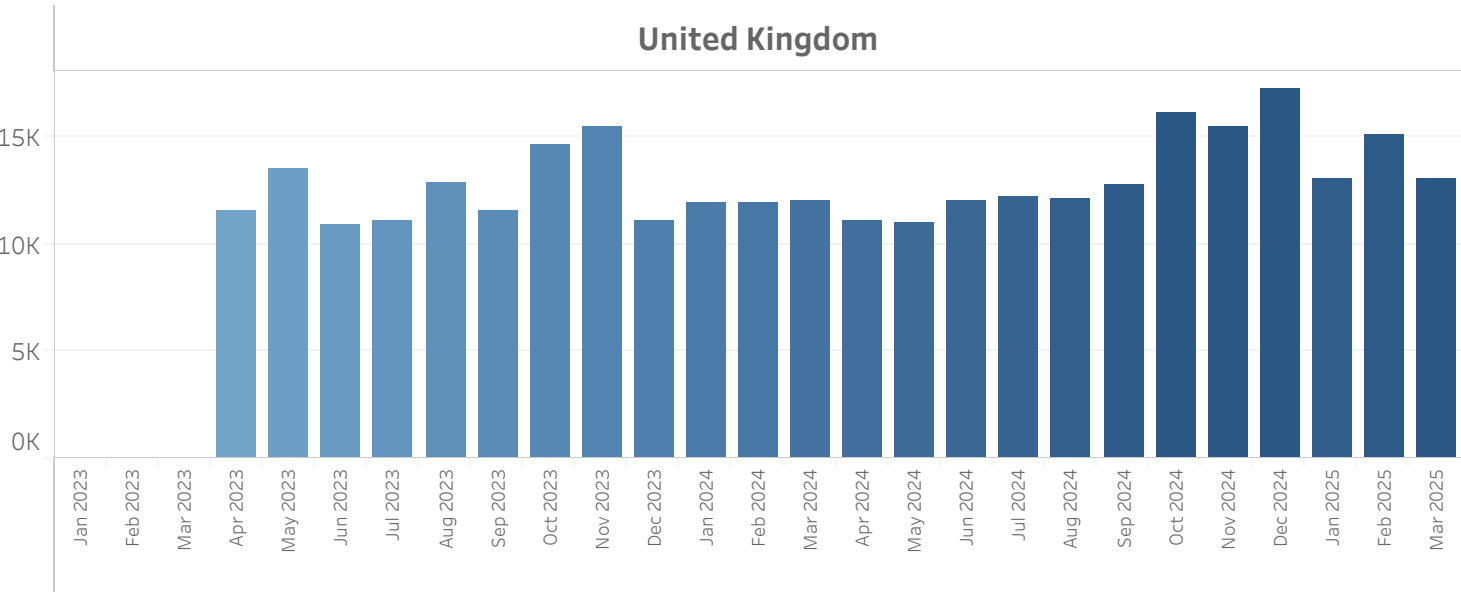
Monthly imports change, k USD



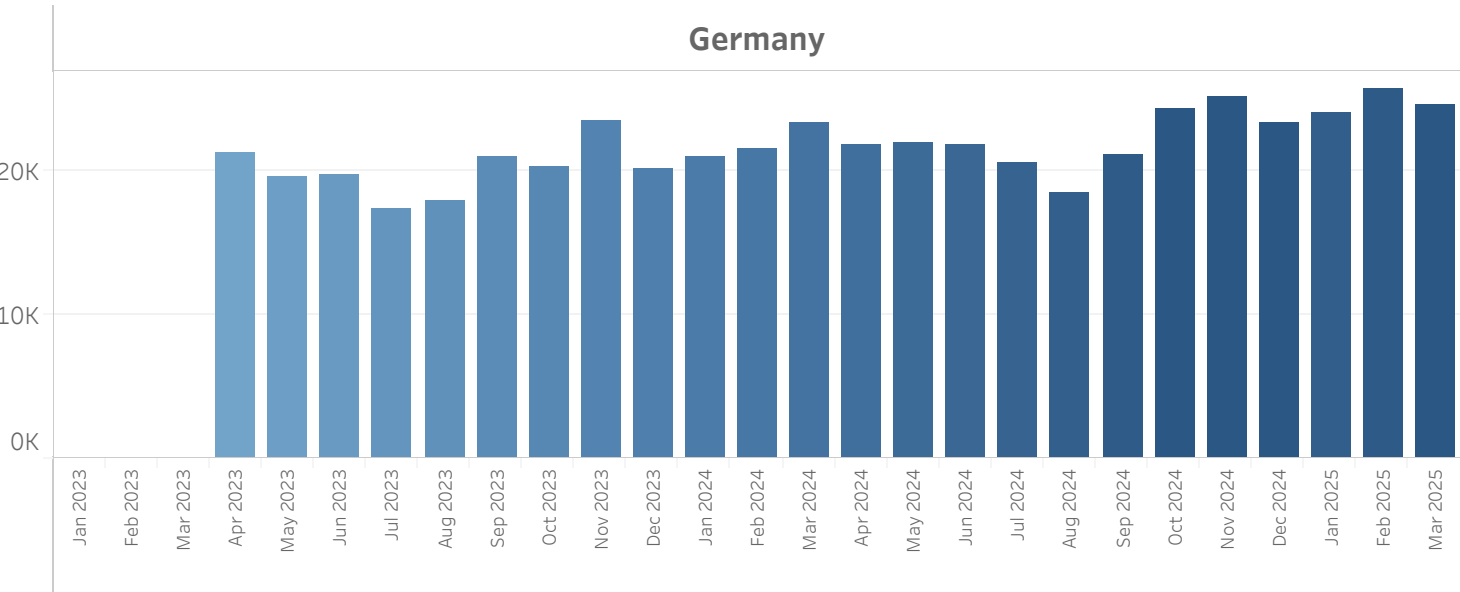
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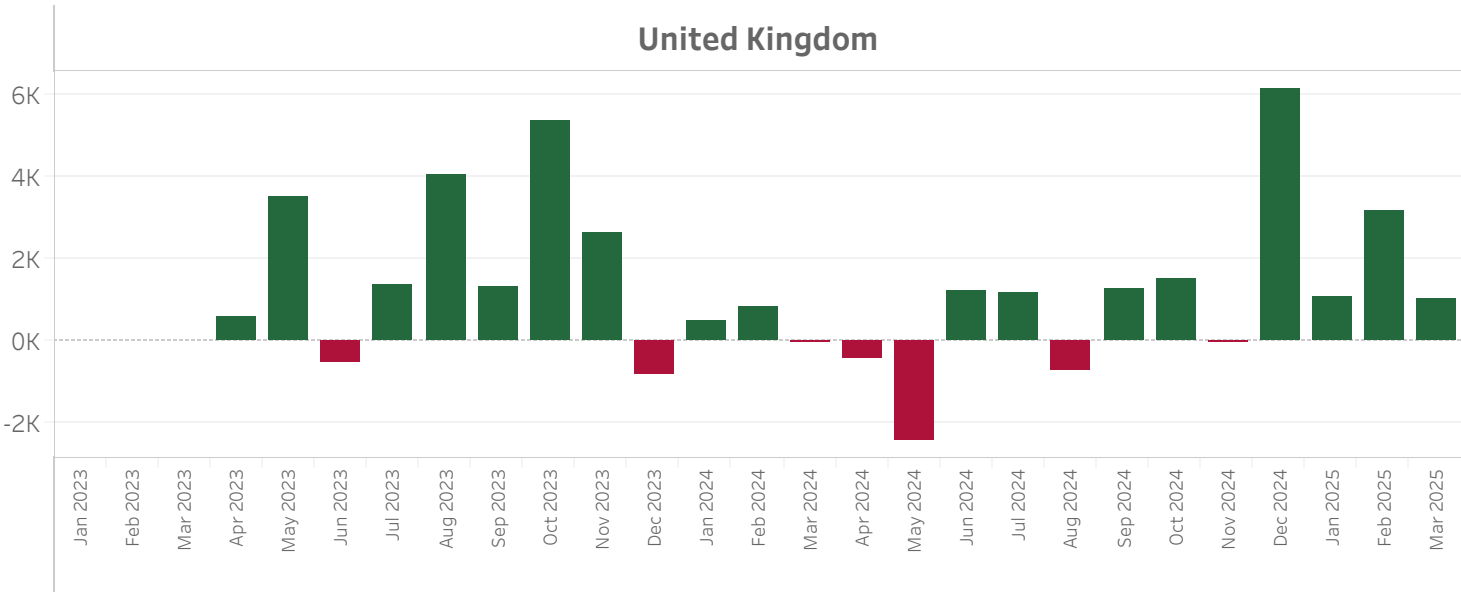
Monthly imports, k USD



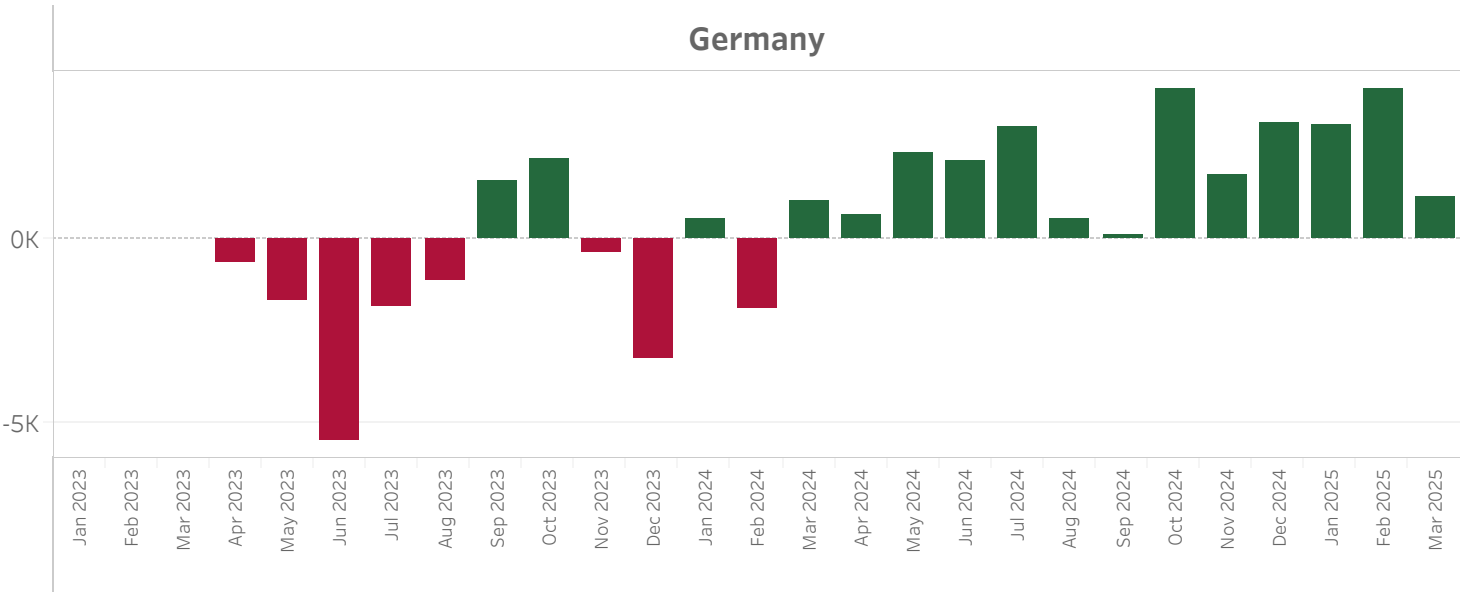
Monthly imports, k USD



Monthly imports change, k USD



Monthly imports change, k USD



4

COMPETITION AND SUPPLIERS

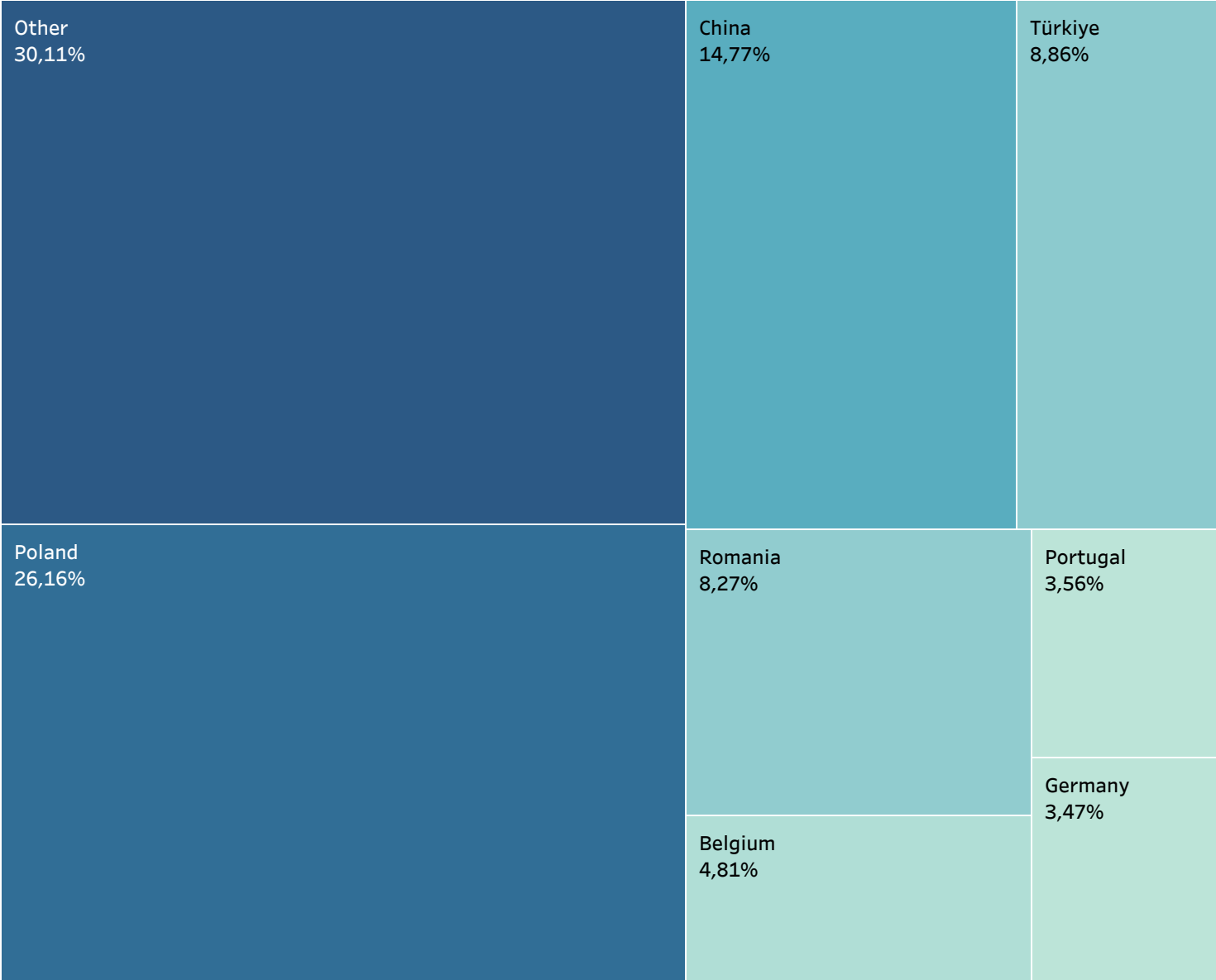
Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: US \$

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on Last Twelve Months (LTM) data reported by the countries analyzed. The table lists all supplying countries, along with the total exports value (expressed in US \$) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 30 Supplying Countries to the Countries Analyzed in the Last Twelve Months

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %
Total	1 271,03	
Poland	332,47	26,16%
China	187,70	14,77%
Türkiye	112,67	8,86%
Romania	105,05	8,27%
Belgium	61,18	4,81%
Portugal	45,22	3,56%
Germany	44,07	3,47%
Spain	34,68	2,73%
Lithuania	29,87	2,35%
Serbia	26,29	2,07%
United Kingdom	23,62	1,86%
Netherlands	22,58	1,78%
Estonia	22,12	1,74%
Ireland	20,77	1,63%
Philippines	20,44	1,61%
Italy	19,31	1,52%
Norway	18,99	1,49%
France	17,36	1,37%
Sweden	16,71	1,31%
Denmark	15,80	1,24%
Croatia	15,57	1,22%
Bulgaria	11,71	0,92%
Austria	10,10	0,80%
USA	5,79	0,46%
Bosnia Herzegovina	5,73	0,45%
Czechia	4,41	0,35%
Slovakia	3,56	0,28%
Hungary	3,53	0,28%
Belarus	3,50	0,28%
Latvia	3,39	0,27%

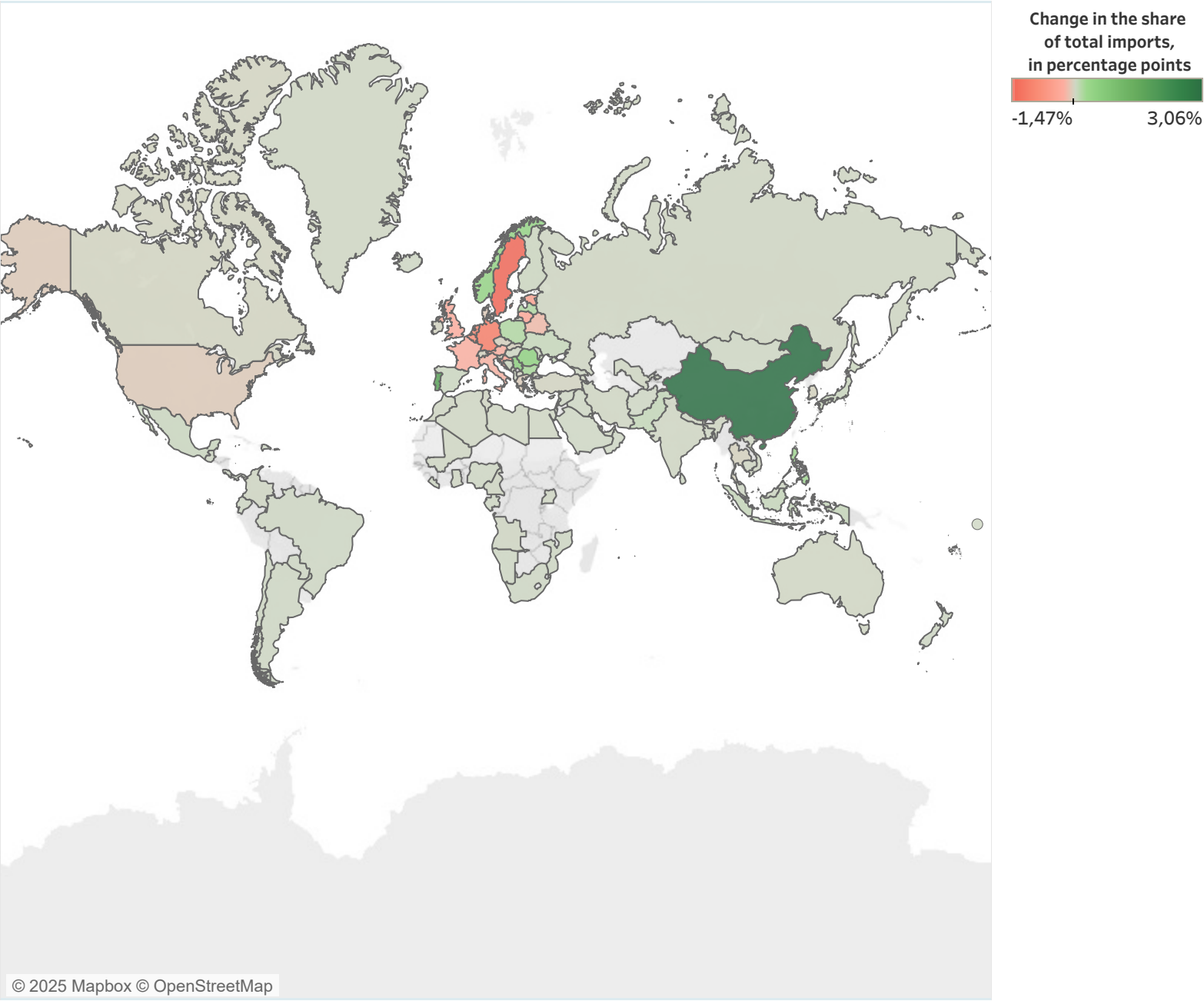
Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, Based on Imports in US \$



Largest Supplying Countries to the Countries Analyzed: Competition Shifts in the Last Twelve Months (US \$)

This section provides an illustration of competitive shifts in the markets of the Countries Analyzed, focusing on changes in the mix of Supplying Countries during the Last Twelve Months (LTM) period. The accompanying table lists all the Supplying Countries, along with the total import value (in US\$) reported by all the Countries Analyzed, as well as the respective shares of total imports for each Supplying Country in both the LTM and the 12 months preceding the LTM. Additionally, a map visually represents these shifts in the shares of the Supplying Countries, with shades of green indicating countries with increasing shares and shades of red representing those with declining shares.

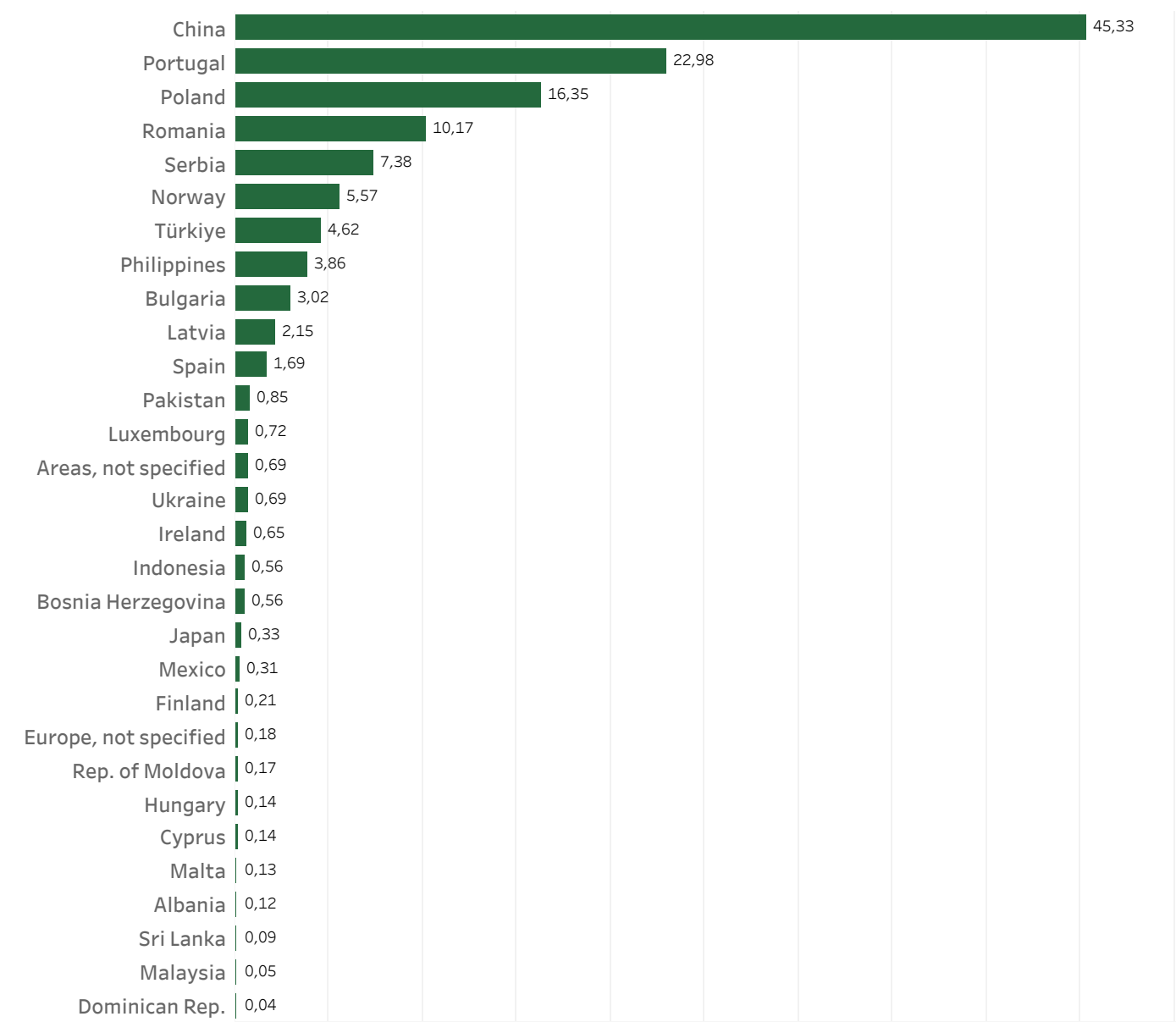
Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Total	1 271,03		
Poland	332,47	26,16%	26,00%
China	187,70	14,77%	11,71%
Türkiye	112,67	8,86%	8,89%
Romania	105,05	8,27%	7,80%
Belgium	61,18	4,81%	5,62%
Portugal	45,22	3,56%	1,83%
Germany	44,07	3,47%	4,57%
Spain	34,68	2,73%	2,71%
Lithuania	29,87	2,35%	2,71%
Serbia	26,29	2,07%	1,56%
United Kingdom	23,62	1,86%	2,14%
Netherlands	22,58	1,78%	2,73%
Estonia	22,12	1,74%	2,19%
Ireland	20,77	1,63%	1,65%
Philippines	20,44	1,61%	1,36%
Italy	19,31	1,52%	1,76%
Norway	18,99	1,49%	1,10%
France	17,36	1,37%	1,63%
Sweden	16,71	1,31%	2,78%
Denmark	15,80	1,24%	1,33%
Croatia	15,57	1,22%	1,61%
Bulgaria	11,71	0,92%	0,71%
Austria	10,10	0,80%	1,05%
USA	5,79	0,46%	0,54%
Bosnia Herzegovina	5,73	0,45%	0,42%
Czechia	4,41	0,35%	0,39%
Slovakia	3,56	0,28%	0,32%
Hungary	3,53	0,28%	0,28%
Belarus	3,50	0,28%	0,47%
Latvia	3,39	0,27%	0,10%



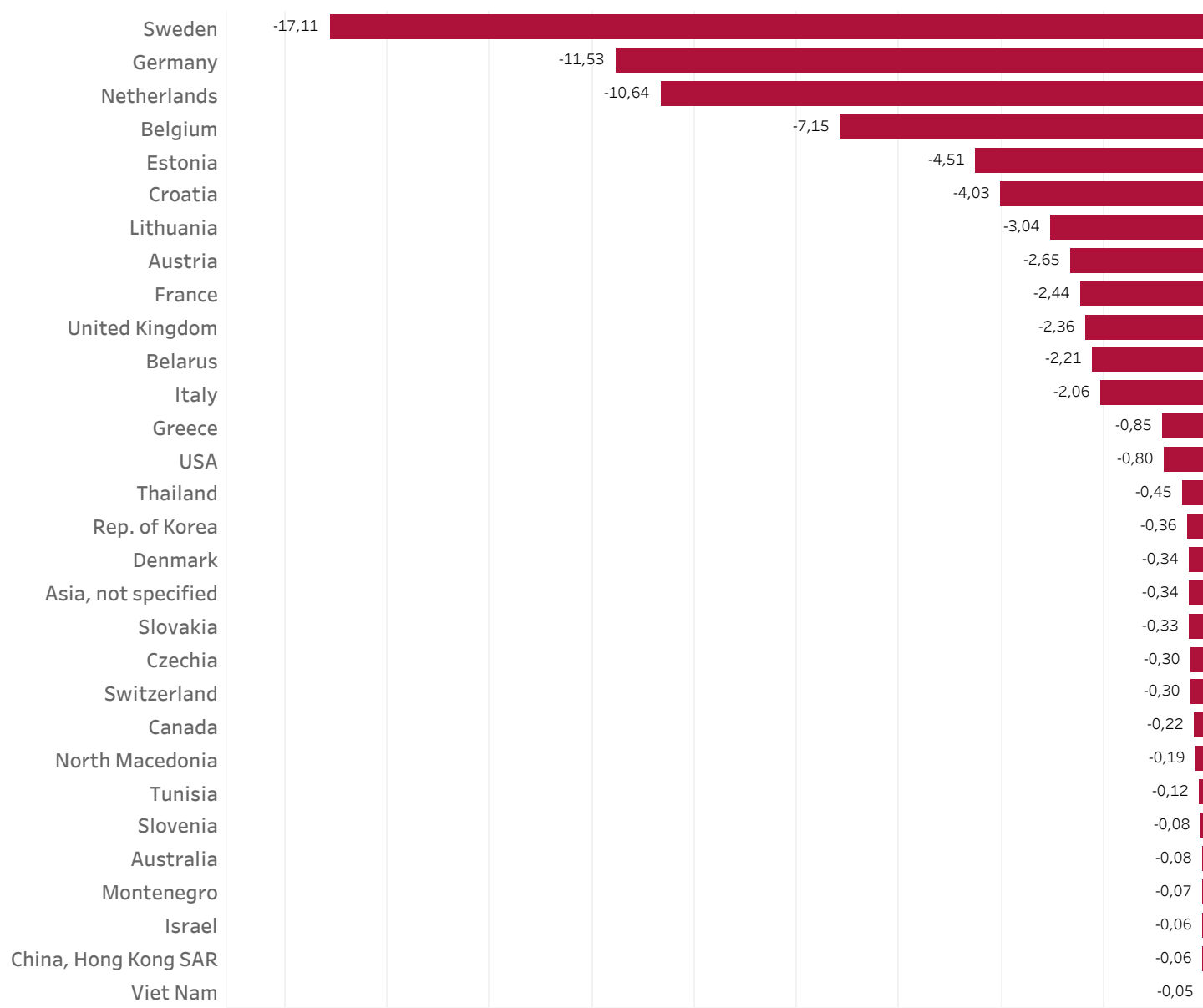
Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Value (US \$)

This section examines the value of supplies (in US \$) from by each supplying country to the countries analyzed over the Last Twelve Months (LTM) period, as reported by the countries analyzed, and compares it to the value reported for the corresponding period 12 months before LTM. The supplying countries are classified into two categories: those that increased their supplies in absolute terms and those that decreased their supplies. These countries are then ranked based on the net absolute change in supplies, from the highest increase (or decrease) to the lowest.

Top 30 Supplying Countries with an Absolute Growth of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$



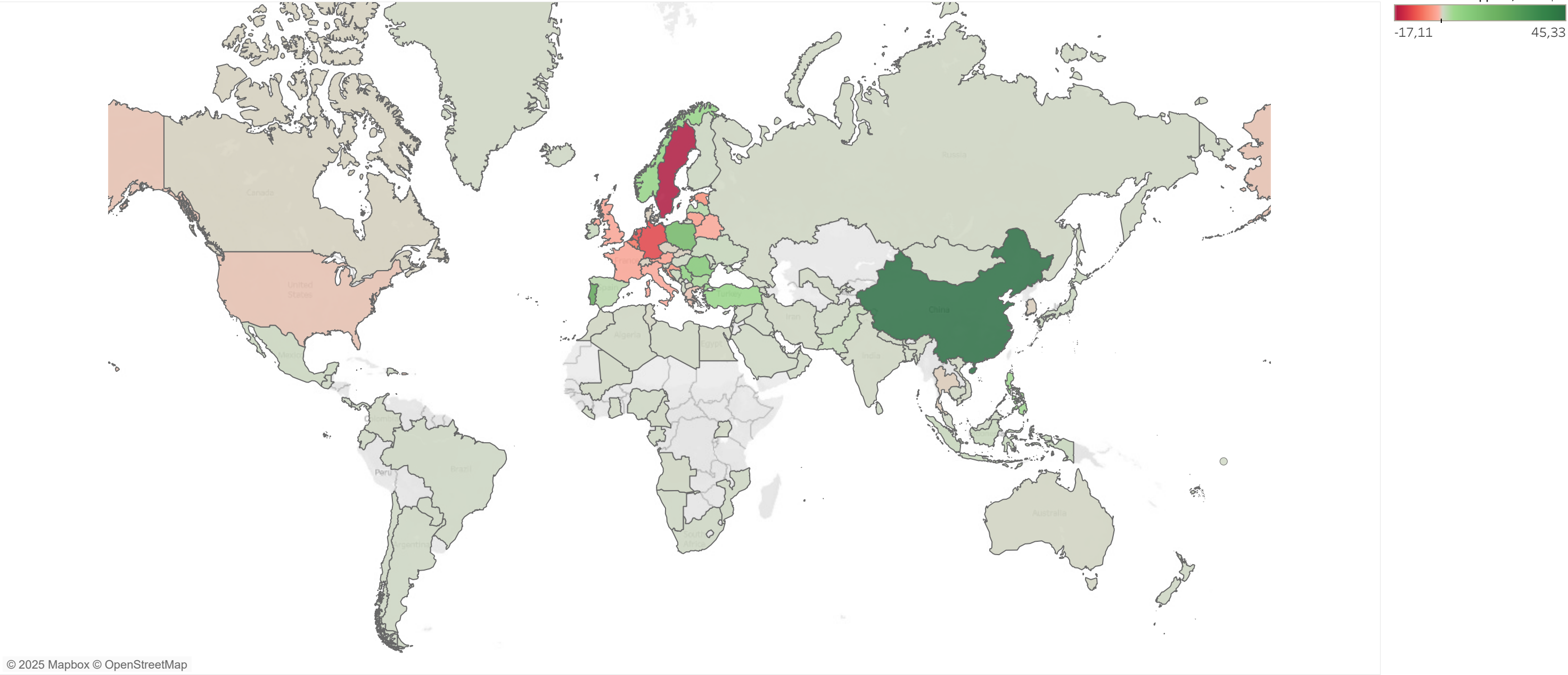
Top 30 Supplying Countries with an Absolute Decline of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$



Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Value (US \$)

The map in this section visualizes the supplies value absolute change for each of the identified supplying country to the countries analyzed over LTM, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.

Absolute Growth (Green) or Decline (Red) of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Germany	Poland	37,03%	39,93%
	China	16,59%	12,68%
	Others	10,19%	12,57%
	Belgium	8,55%	10,44%
	Türkiye	6,43%	7,46%
	Serbia	4,38%	4,20%
	Spain	3,95%	2,95%
	Romania	3,52%	3,30%
	Croatia	2,12%	2,18%
	Denmark	1,92%	0,79%
	Norway	1,87%	0,66%
	Portugal	1,80%	0,46%
	Austria	1,65%	2,37%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
United Kingdom	China	41,43%	39,07%
	Poland	13,13%	13,97%
	Türkiye	12,70%	11,80%
	Ireland	12,51%	13,36%
	Romania	11,07%	11,61%
	Others	7,57%	8,48%
	Lithuania	1,59%	1,71%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Netherlands	Poland	26,34%	28,28%
	Belgium	22,62%	24,70%
	Philippines	11,16%	9,08%
	China	9,63%	6,59%
	Türkiye	7,87%	7,07%
	Germany	6,71%	12,51%
	Others	6,17%	6,05%
	Romania	5,98%	2,88%
	Lithuania	3,53%	2,85%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Spain	Portugal	38,12%	23,53%
	Romania	23,69%	35,78%
	Poland	17,13%	14,44%
	Others	8,01%	12,06%
	China	7,30%	9,80%
	Türkiye	4,14%	3,19%
	United Kingdom	1,61%	1,20%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Switzerland	Germany	24,61%	25,38%
	Poland	24,43%	22,00%
	France	7,20%	7,47%
	China	6,82%	5,08%
	Others	6,55%	7,24%
	Estonia	5,73%	7,27%
	Italy	5,71%	6,36%
	Croatia	4,62%	4,96%
	Austria	4,53%	4,73%
	Portugal	2,63%	2,42%
	Belgium	2,03%	2,68%
	Romania	1,94%	1,58%
	Türkiye	1,61%	1,08%
	Denmark	1,57%	1,76%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Sweden	Poland	51,79%	52,61%
	Estonia	13,81%	13,84%
	Norway	6,77%	6,11%
	Lithuania	6,17%	11,45%
	Others	4,21%	6,30%
	Romania	4,21%	2,48%
	Germany	3,08%	2,35%
	Latvia	3,01%	0,54%
	Portugal	2,57%	0,00%
	United Kingdom	2,28%	2,22%
	China	2,09%	2,10%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Belgium	Netherlands	31,98%	49,34%
	Poland	27,73%	13,38%
	Türkiye	14,87%	14,92%
	Romania	7,56%	7,81%
	Others	5,52%	5,55%
	France	5,14%	5,89%
	China	4,04%	2,31%
	Denmark	1,63%	0,80%
	Luxembourg	1,53%	0,00%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Denmark	Poland	28,29%	32,38%
	Norway	15,36%	13,61%
	Lithuania	12,96%	11,23%
	China	12,82%	10,01%
	Sweden	9,70%	10,56%
	Romania	8,47%	6,11%
	Others	5,82%	10,09%
	Philippines	2,44%	1,02%
	Netherlands	2,20%	2,92%
	Germany	1,94%	2,07%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Italy	Poland	41,22%	24,82%
	Romania	23,69%	17,39%
	Others	12,20%	11,82%
	China	7,96%	3,39%
	Sweden	6,48%	34,17%
	Türkiye	3,72%	2,12%
	Germany	2,97%	3,20%
	France	1,76%	3,09%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Portugal	Spain	50,17%	49,75%
	Romania	30,89%	23,96%
	Poland	8,23%	2,80%
	China	3,49%	2,05%
	Others	3,45%	15,16%
	United Kingdom	2,23%	1,28%
	Germany	1,54%	4,99%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Norway	Poland	44,45%	43,43%
	Lithuania	21,18%	24,49%
	Denmark	10,44%	12,26%
	China	7,70%	3,73%
	Sweden	7,61%	8,83%
	Others	6,65%	6,46%
	Belgium	1,97%	0,80%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Ireland	Türkiye	31,42%	34,22%
	United Kingdom	30,51%	38,73%
	China	22,37%	15,12%
	Poland	7,74%	4,29%
	Others	3,25%	5,12%
	Romania	2,80%	1,97%
	Areas, not elsewhere speci..	1,89%	0,55%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Poland	Italy	24,07%	29,92%
	China	18,16%	8,07%
	Serbia	12,27%	7,35%
	Türkiye	11,19%	10,05%
	Others	6,42%	18,53%
	Germany	5,97%	5,76%
	Spain	4,45%	0,85%
	Romania	4,31%	8,72%
	Lithuania	4,14%	3,04%
	Slovakia	3,65%	4,60%
	Bulgaria	3,15%	0,01%
	United Kingdom	2,21%	3,11%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Romania	Türkiye	25,61%	38,21%
	Bulgaria	24,50%	18,59%
	Poland	13,03%	9,85%
	China	12,22%	9,61%
	Rep. of Moldova	10,30%	10,60%
	Others	6,45%	6,30%
	Italy	4,58%	5,30%
	Portugal	3,32%	1,54%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Greece	Türkiye	42,53%	41,12%
	China	20,58%	23,94%
	Bulgaria	12,70%	10,88%
	Romania	11,99%	11,79%
	Others	5,76%	6,51%
	France	2,96%	3,83%
	Poland	1,78%	1,63%
	Netherlands	1,71%	0,30%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Czechia	Poland	40,08%	47,57%
	Romania	15,97%	10,28%
	Others	10,73%	9,46%
	Germany	8,86%	12,80%
	China	6,05%	1,88%
	Sweden	5,96%	6,11%
	Slovakia	4,92%	6,03%
	Serbia	3,78%	0,15%
	Italy	3,65%	5,72%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Slovenia	Türkiye	25,44%	25,66%
	Croatia	14,41%	17,65%
	Bosnia Herzego..	12,15%	10,65%
	Romania	10,42%	11,34%
	China	10,41%	4,19%
	Others	5,18%	8,28%
	Serbia	4,32%	3,37%
	Poland	4,07%	5,98%
	Italy	3,59%	4,40%
	Malaysia	2,98%	3,05%
	France	1,85%	1,19%
	North Macedonia	1,82%	1,88%
	Austria	1,80%	2,35%
	Netherlands	1,57%	0,01%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Hungary	Poland	33,69%	53,98%
	Romania	15,32%	9,70%
	Germany	12,86%	8,80%
	China	10,88%	4,60%
	Türkiye	9,11%	12,61%
	Croatia	6,45%	5,03%
	Serbia	5,04%	0,12%
	Others	3,13%	2,98%
	North Macedonia	2,01%	1,98%
	Bulgaria	1,52%	0,19%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Finland	Poland	43,65%	37,11%	Croatia	Bosnia Herzego..	16,76%	19,67%	Slovakia	Poland	29,93%	45,26%
	Estonia	29,80%	38,64%		Slovenia	14,19%	12,03%		Czechia	18,25%	20,08%
	Sweden	10,26%	9,16%		Türkiye	13,35%	13,02%		Romania	9,25%	7,80%
	Norway	4,12%	3,77%		Romania	12,93%	13,09%		China	8,85%	1,25%
	Others	3,61%	3,36%		Serbia	11,65%	10,54%		Others	6,99%	9,54%
	China	2,79%	1,74%		Others	8,70%	10,37%		Europe, not spe..	6,78%	4,15%
	Lithuania	2,14%	4,68%		Hungary	8,33%	5,13%		Belarus	6,55%	5,30%
	Denmark	2,05%	1,53%		Poland	7,87%	9,59%		Serbia	6,29%	1,41%
	Portugal	1,58%	0,01%		Italy	3,72%	5,94%		Areas, not else..	2,71%	1,65%
Iceland	China	38,74%	38,28%	Lithuania	China	2,48%	0,62%	Latvia	Türkiye	2,66%	2,51%
	Poland	12,30%	15,61%						Italy	1,75%	1,04%
	Denmark	11,66%	9,39%								
	Türkiye	11,00%	9,98%								
	Belgium	8,75%	8,84%								
	Others	6,71%	10,20%								
	Norway	4,66%	1,16%								
	United Kingdom	4,58%	4,35%								
	Lithuania	1,60%	2,18%								

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Bulgaria	Türkiye	56,88%	46,10%
	Romania	16,92%	26,17%
	China	9,57%	2,29%
	Others	6,33%	16,92%
	Poland	5,69%	7,50%
	Serbia	4,61%	1,02%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Luxembourg	Germany	31,81%	25,34%
	Belgium	30,47%	28,73%
	Netherlands	13,12%	14,96%
	Others	7,24%	8,69%
	Sweden	7,18%	11,34%
	Poland	3,28%	0,56%
	Austria	3,07%	2,21%
	France	2,26%	2,61%
	Europe, not spe..	1,57%	5,56%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Bosnia Herzegovina	Türkiye	46,39%	44,83%
	Croatia	23,30%	21,72%
	Serbia	15,60%	19,46%
	Others	5,89%	6,35%
	China	4,85%	3,80%
	Slovenia	3,96%	3,83%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Estonia	Poland	47,66%	46,03%
	Lithuania	15,15%	13,95%
	China	13,43%	15,56%
	Others	10,85%	20,27%
	China, Hong Kong SAR	3,29%	1,68%
	Türkiye	3,23%	1,78%
	Portugal	2,68%	0,00%
	France	1,94%	0,72%
	Cyprus	1,79%	0,00%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
North Macedonia	Serbia	64,21%	70,78%
	Türkiye	13,59%	9,38%
	Bulgaria	7,36%	4,85%
	Italy	3,90%	3,42%
	Croatia	3,12%	3,52%
	Slovenia	2,36%	2,41%
	Romania	2,07%	2,83%
	Bosnia Herzegovina	1,71%	0,88%
	Others	1,68%	1,93%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Malta	Italy	32,48%	31,31%
	China	30,39%	25,40%
	Türkiye	16,31%	20,41%
	Spain	13,14%	6,51%
	Others	3,69%	11,75%
	Poland	2,21%	4,09%
	United Kingdom	1,79%	0,53%

Most Growing and Most Declining Markets by Imports Value Change (US \$)

The subsequent sections of the report focus on specific markets (out of the countries analyzed) that have either experienced the highest growth rates in imports during the LTM period (or, for certain product markets, exhibited the slowest rates of decline), and countries that have experienced the most significant declines in imports. The initial part of the analysis is based on changes in import values, expressed in US \$. The countries falling into both categories, based on import value changes, are presented in the accompanying tables.

Fastest Growing / Slowest Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Germany	04.2024 - 03.2025	26 471 166	273 771 218	10,70%
Spain	04.2024 - 03.2025	19 838 294	81 716 479	32,06%
United Kingdom	04.2024 - 03.2025	12 735 494	161 064 621	8,59%
Sweden	04.2024 - 03.2025	9 911 007	72 261 873	15,90%
Poland	04.2024 - 03.2025	6 806 946	31 164 787	27,95%
Hungary	04.2024 - 03.2025	3 465 855	18 411 568	23,19%
Croatia	02.2024 - 01.2025	2 522 256	12 808 593	24,52%
Czechia	04.2024 - 03.2025	1 942 921	19 849 237	10,85%
Slovenia	02.2024 - 01.2025	1 891 578	18 995 961	11,06%
Slovakia	02.2024 - 01.2025	1 613 191	8 675 071	22,84%

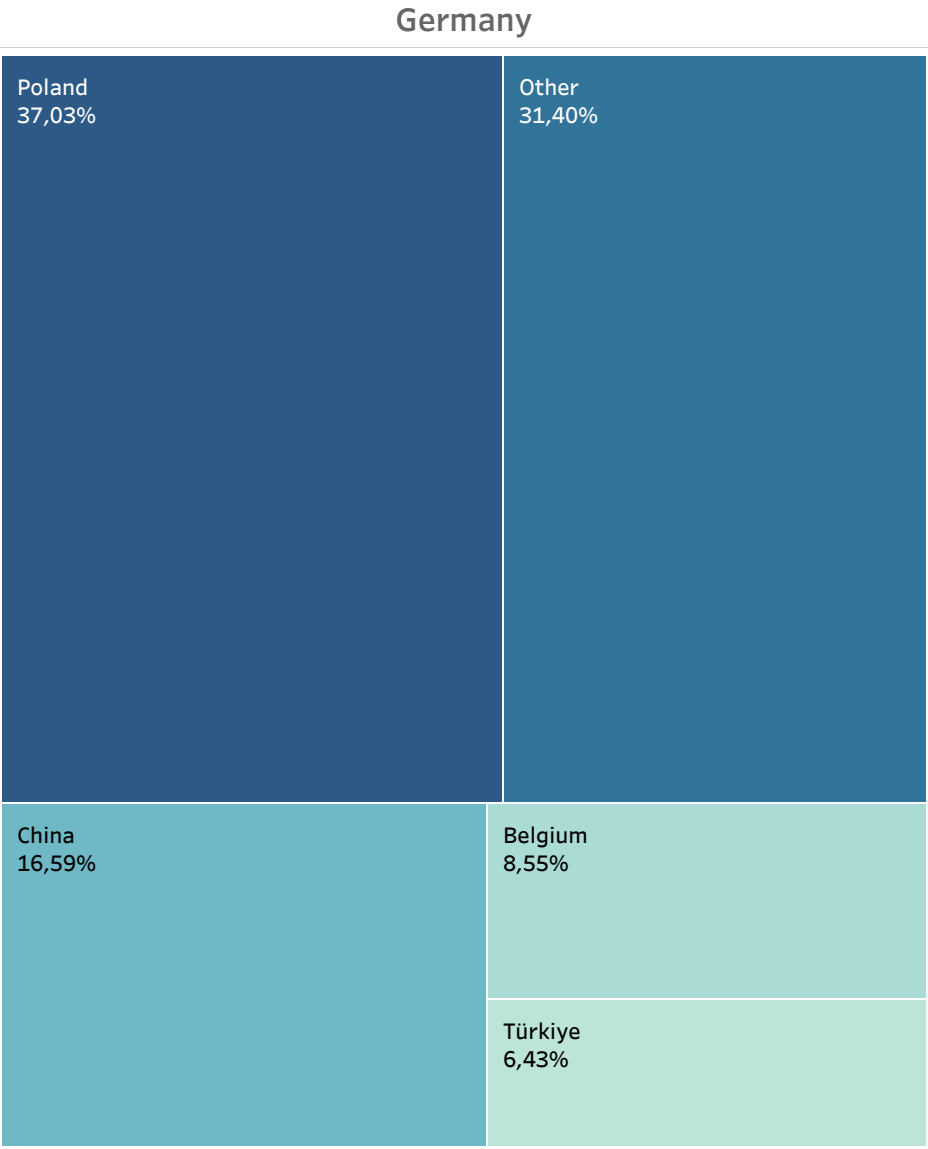
Fastest Declining / Slowest Growing Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Italy	03.2024 - 02.2025	-10 018 138	39 707 430	-20,15%
Switzerland	05.2024 - 04.2025	-5 969 965	77 134 415	-7,18%
Portugal	03.2024 - 02.2025	-5 606 543	36 803 091	-13,22%
Finland	03.2024 - 02.2025	-5 430 726	16 834 564	-24,39%
Netherlands	04.2024 - 03.2025	-3 615 892	137 764 171	-2,56%
Norway	05.2024 - 04.2025	-3 409 060	35 742 559	-8,71%
Ireland	04.2024 - 03.2025	-2 635 259	35 703 370	-6,87%
Lithuania	04.2024 - 03.2025	-952 659	8 225 015	-10,38%
Luxembourg	03.2024 - 02.2025	-924 340	5 852 318	-13,64%
Belgium	03.2024 - 02.2025	-762 285	45 117 040	-1,66%

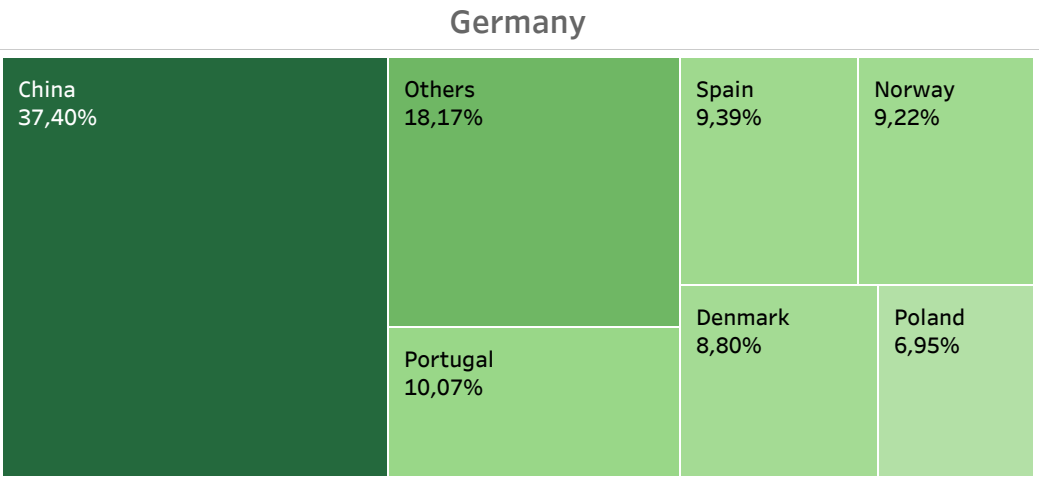
Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the analyzed country, reflecting the shares of the supplying countries in total absolute positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

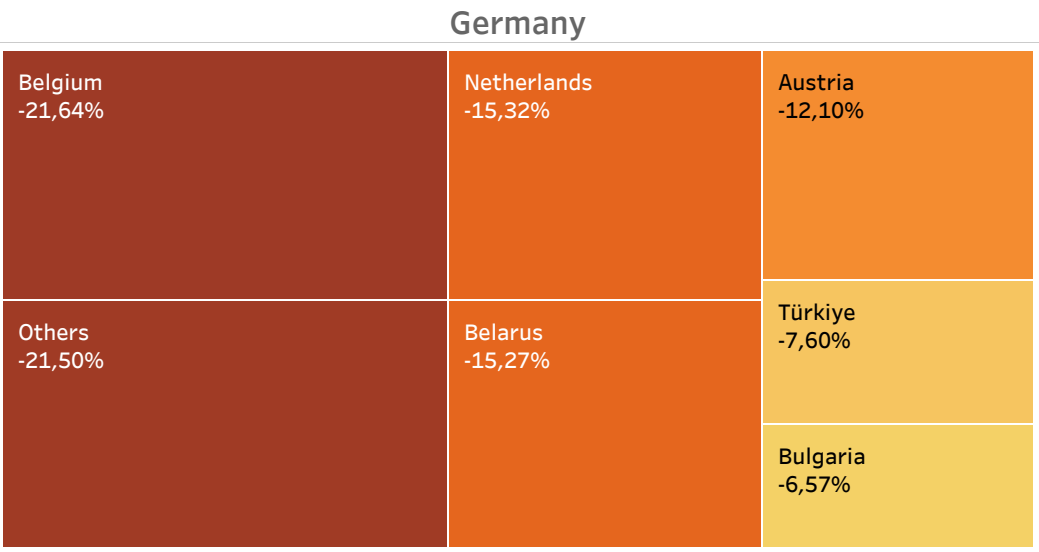
Largest Supplying Countries in LTM (US \$)



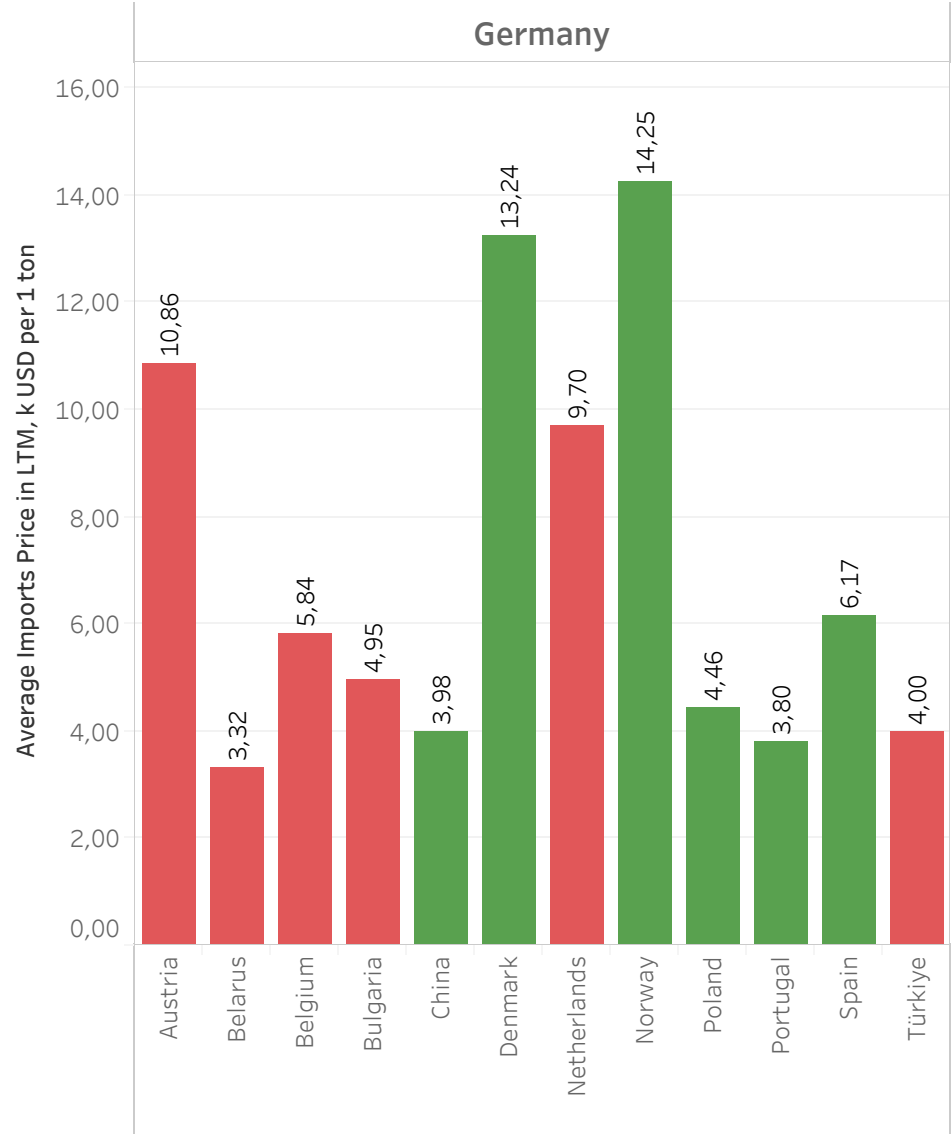
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



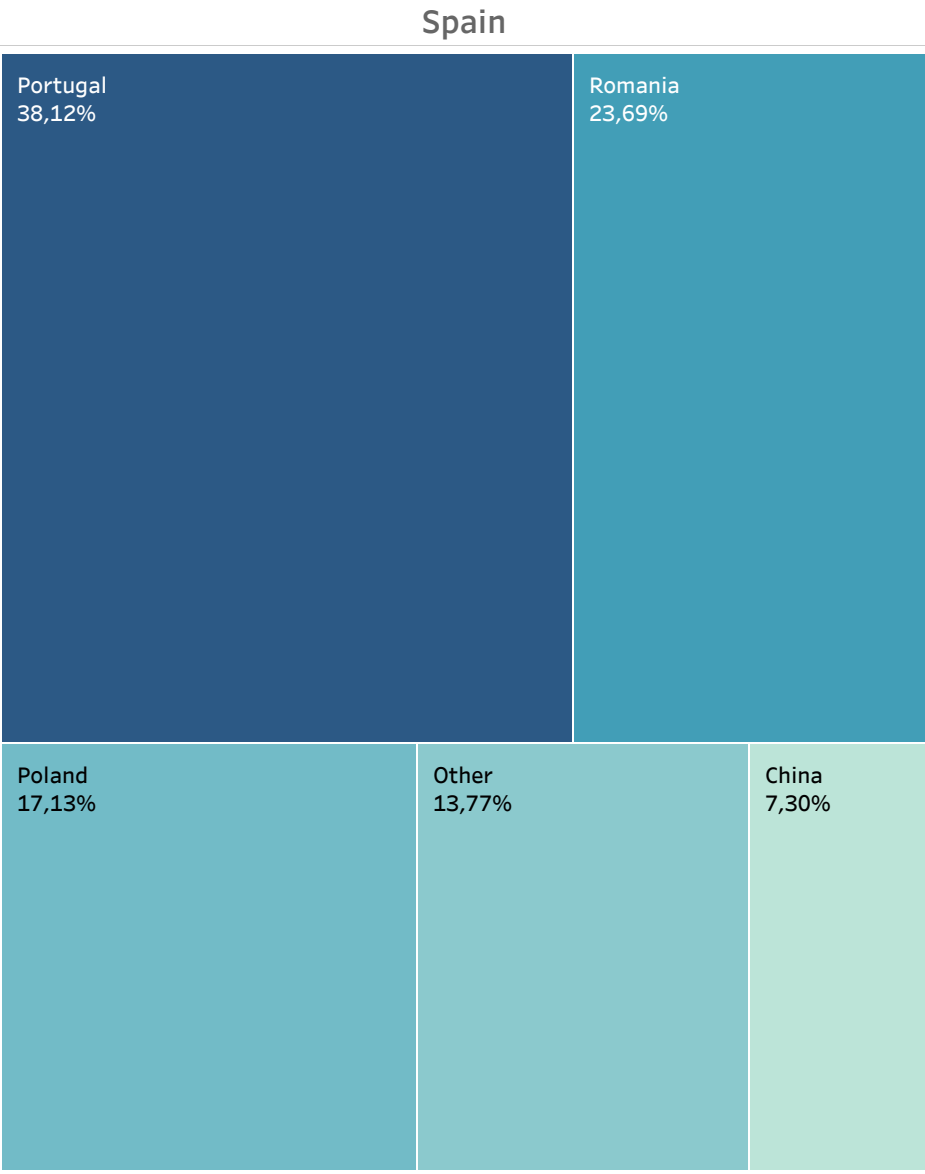
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



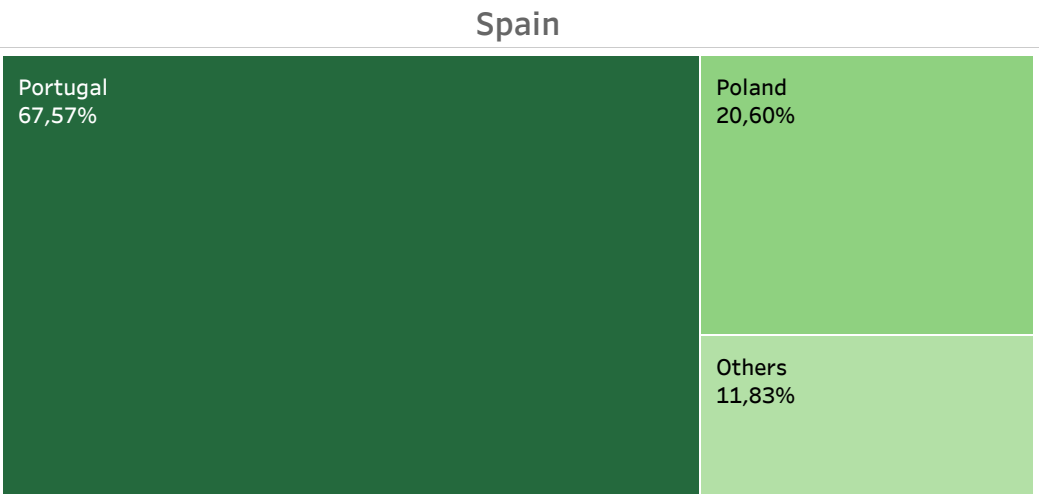
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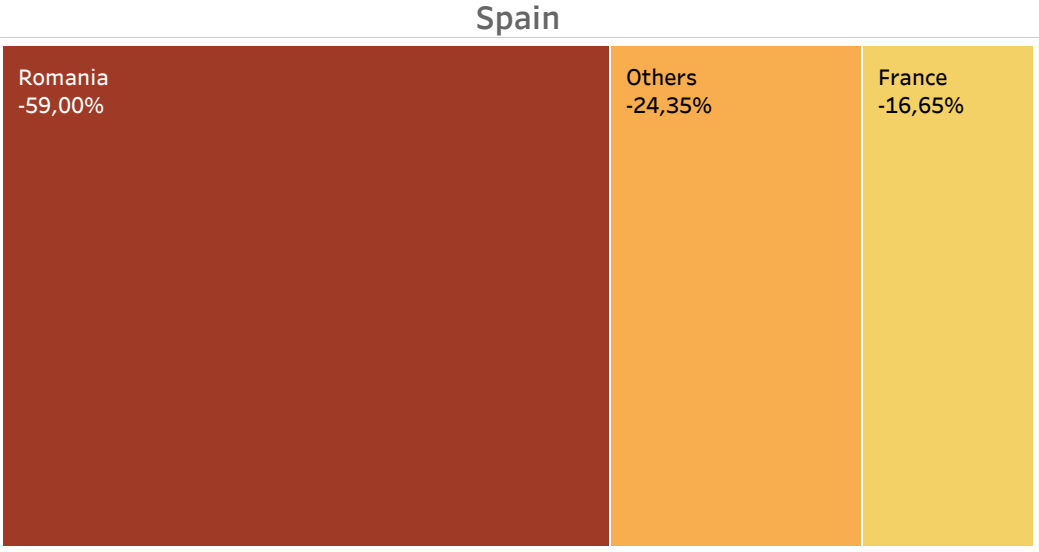
Largest Supplying Countries in LTM (US \$)



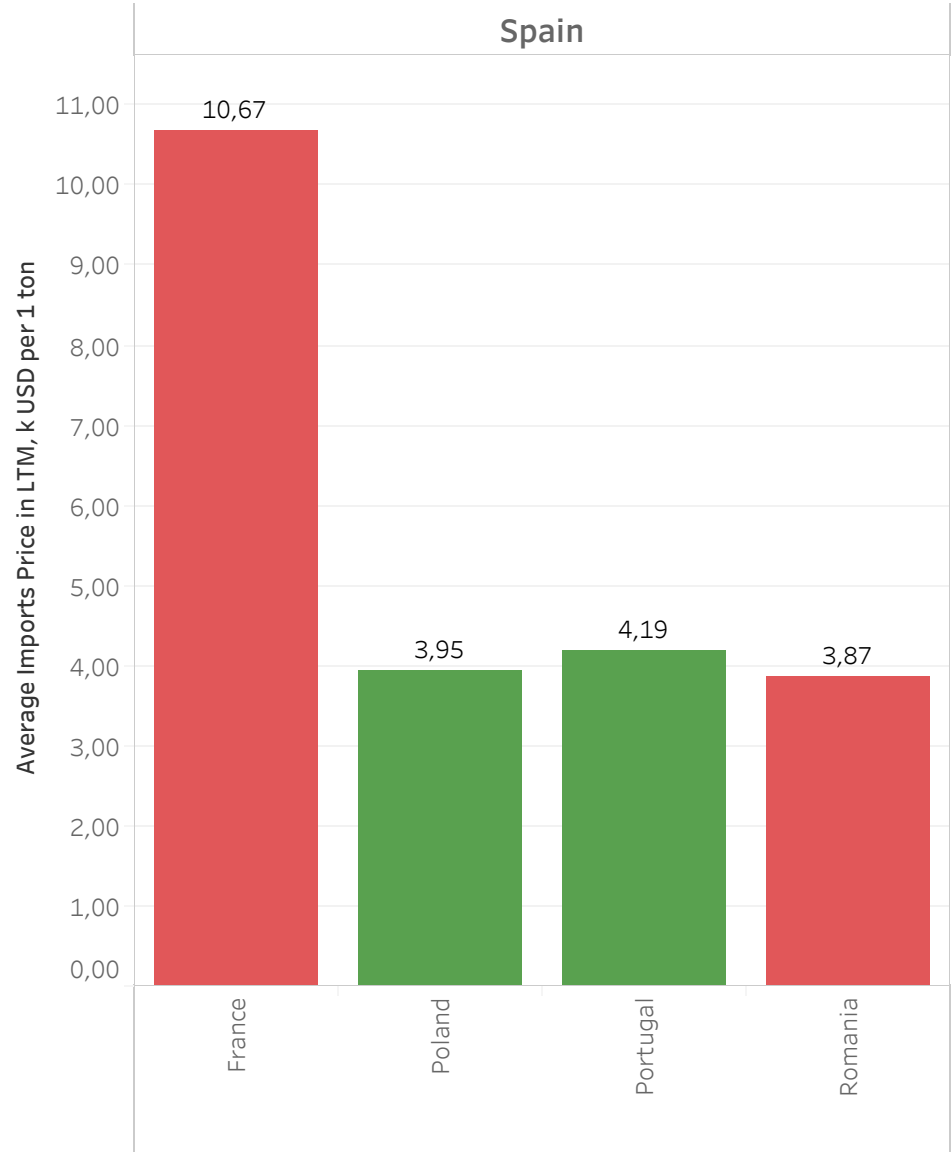
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



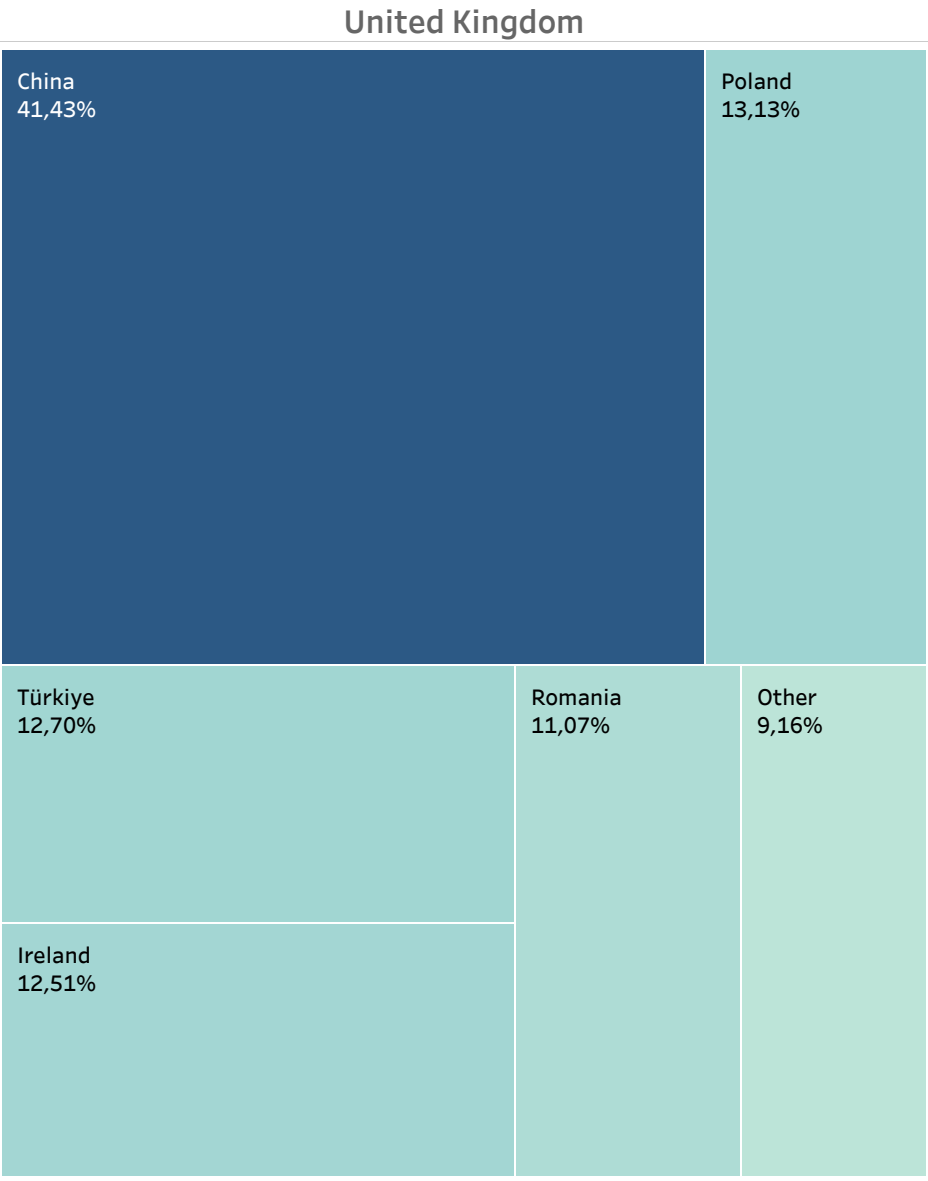
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



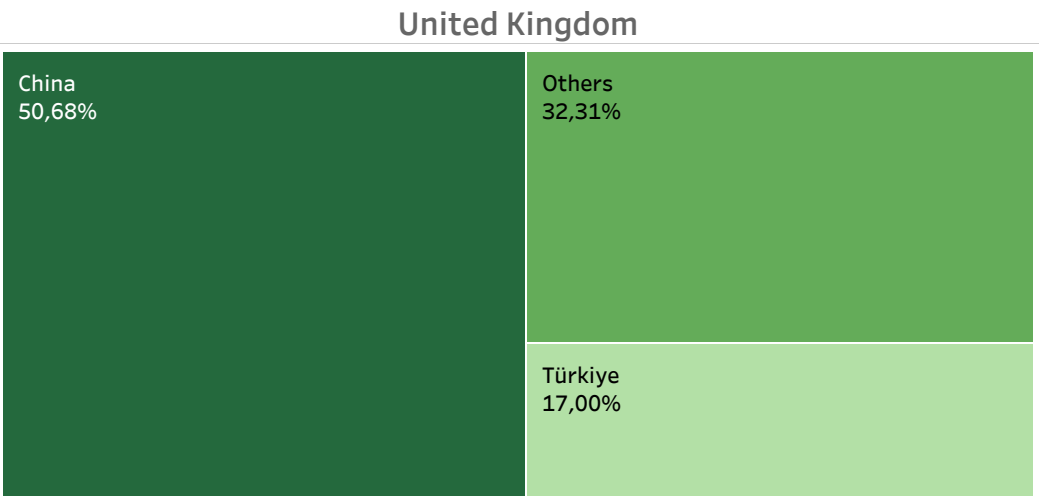
Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

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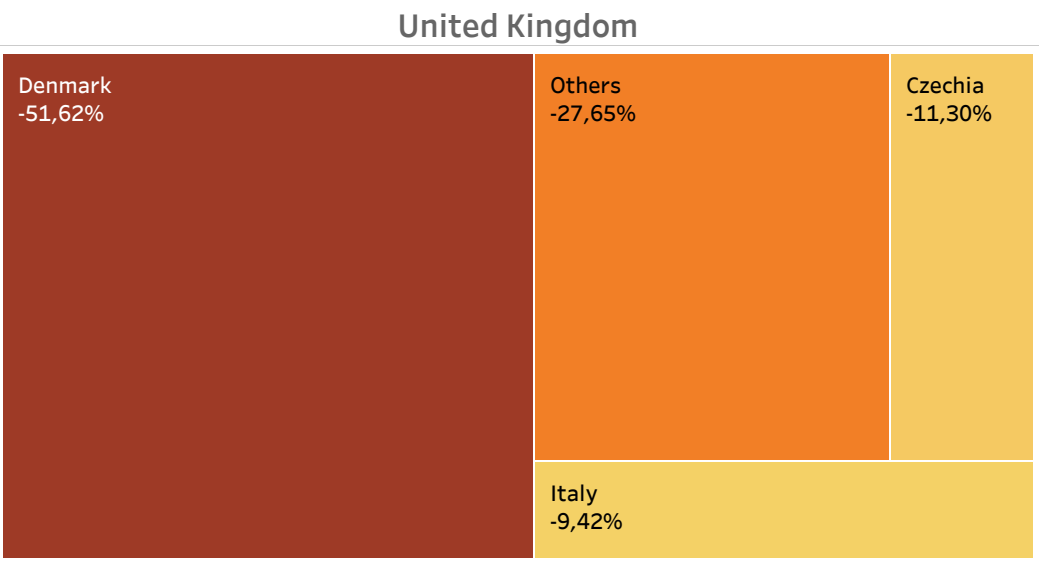
Largest Supplying Countries in LTM (US \$)



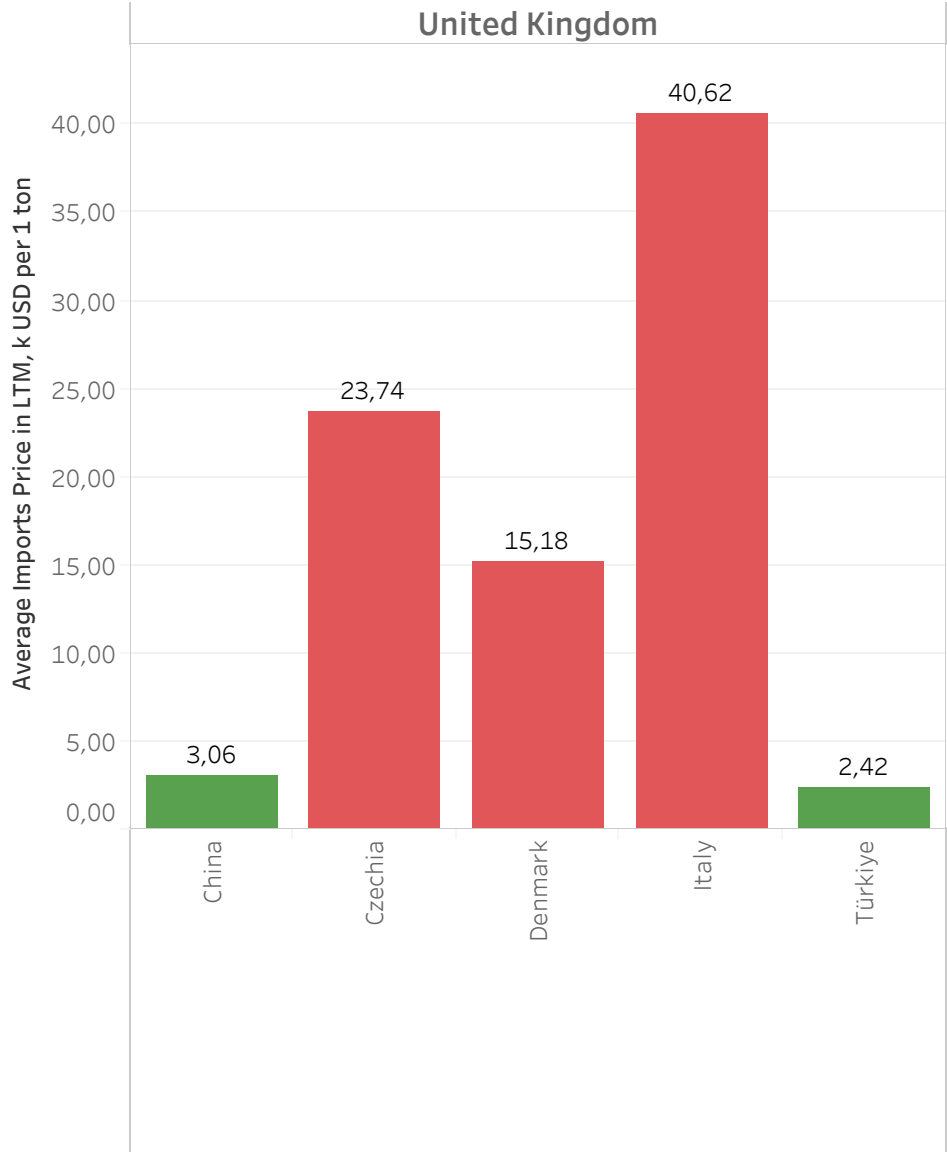
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



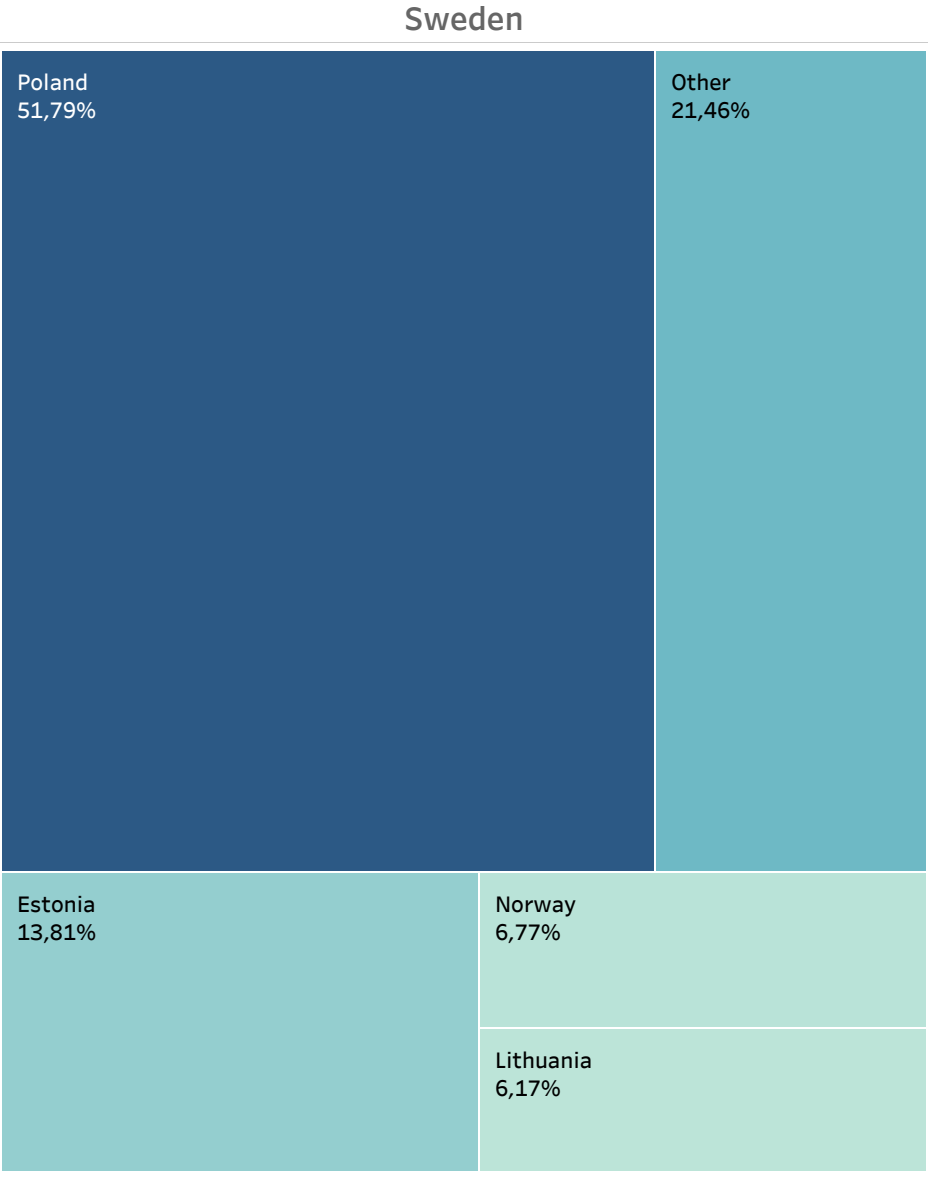
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



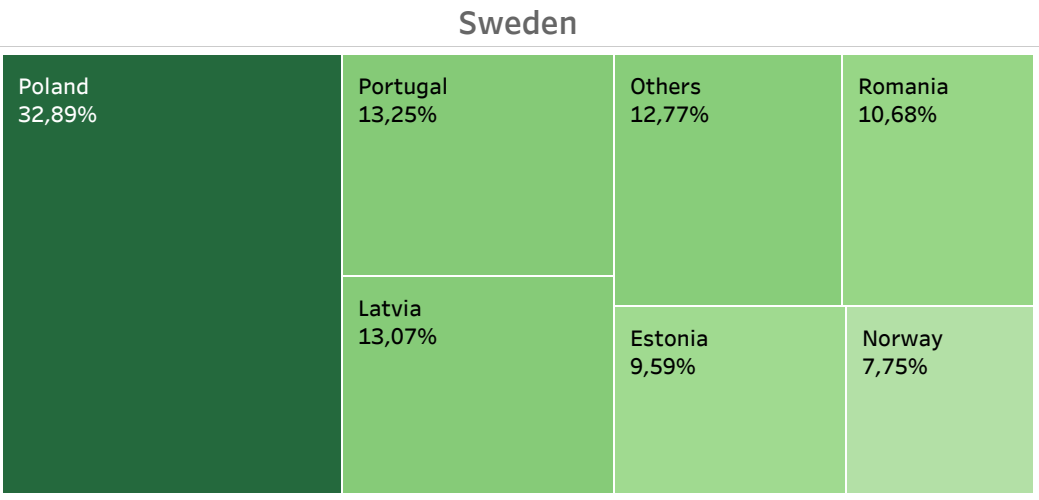
Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

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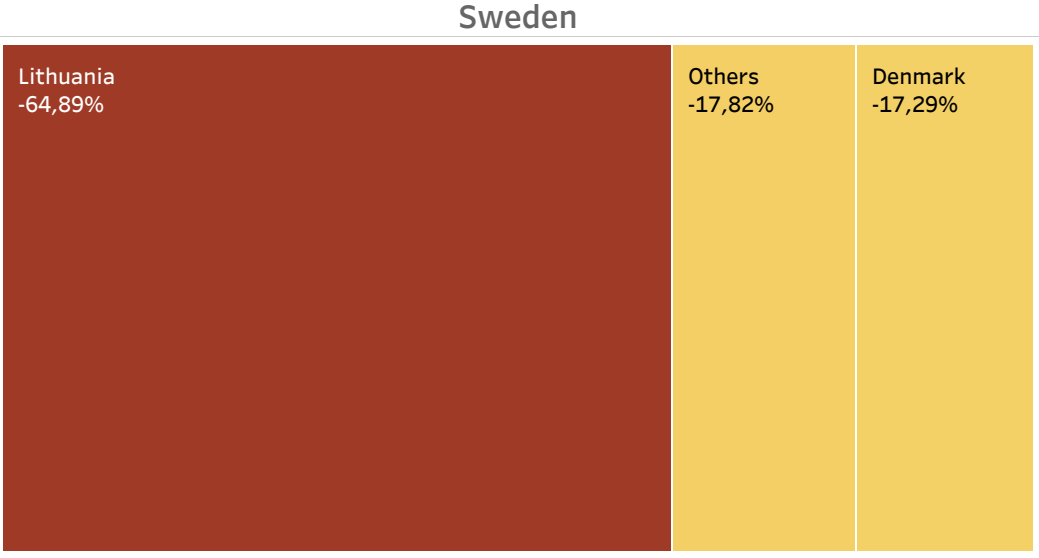
Largest Supplying Countries in LTM (US \$)



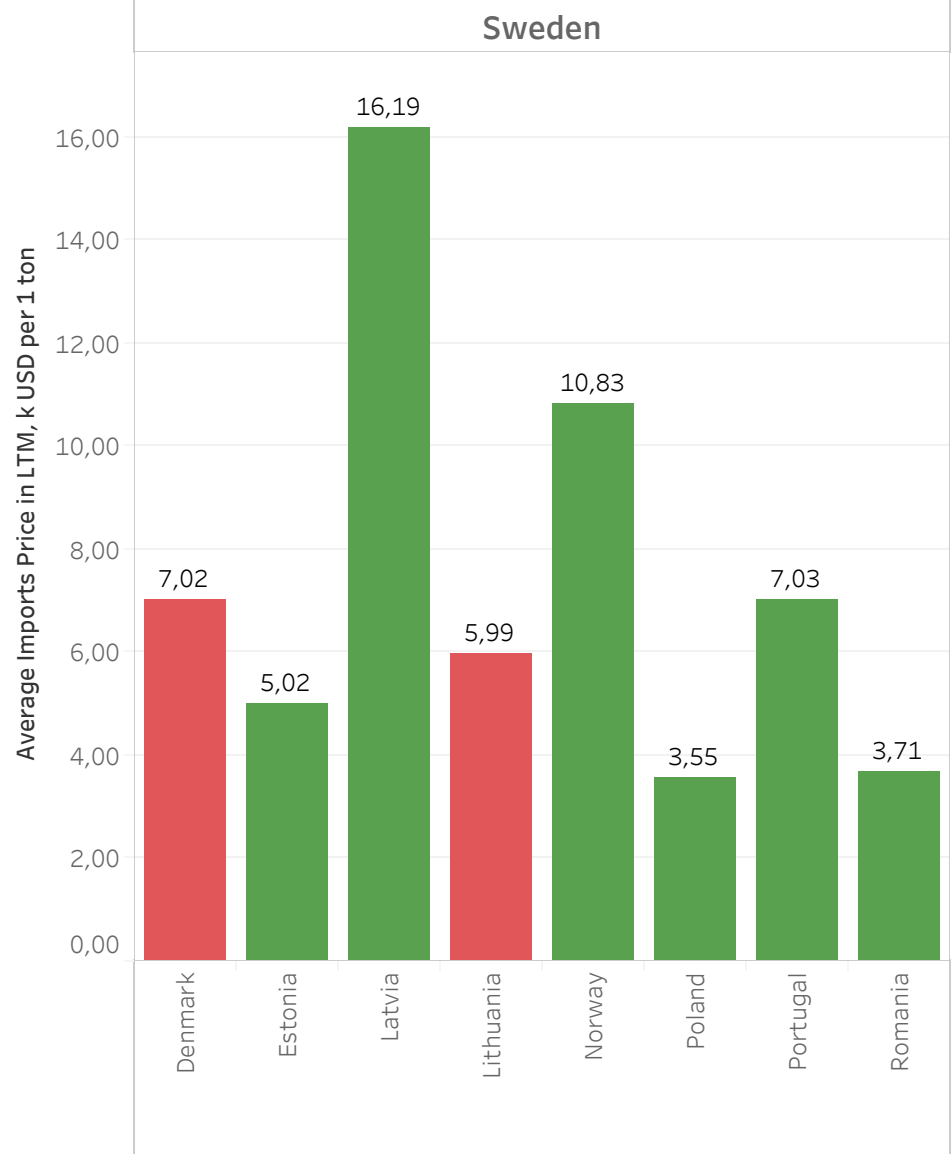
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



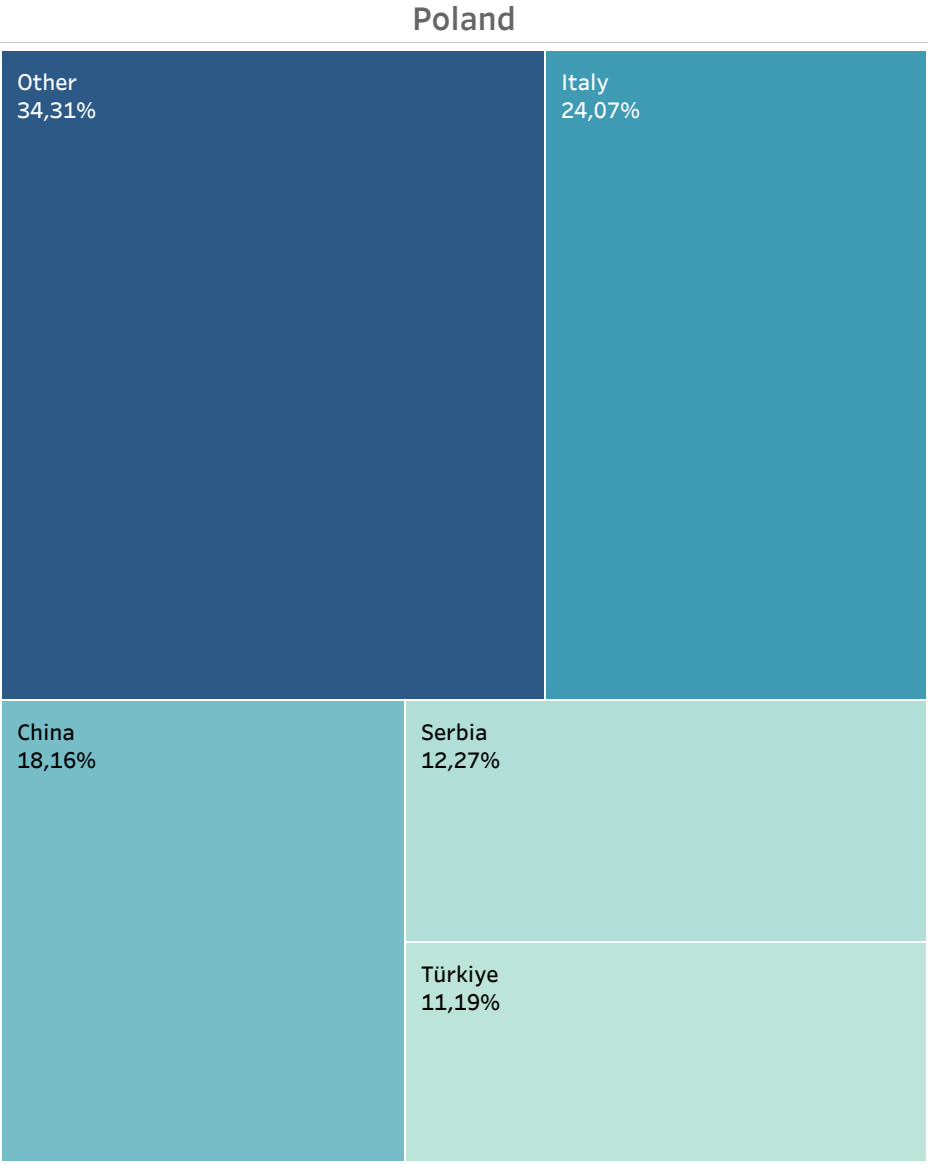
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



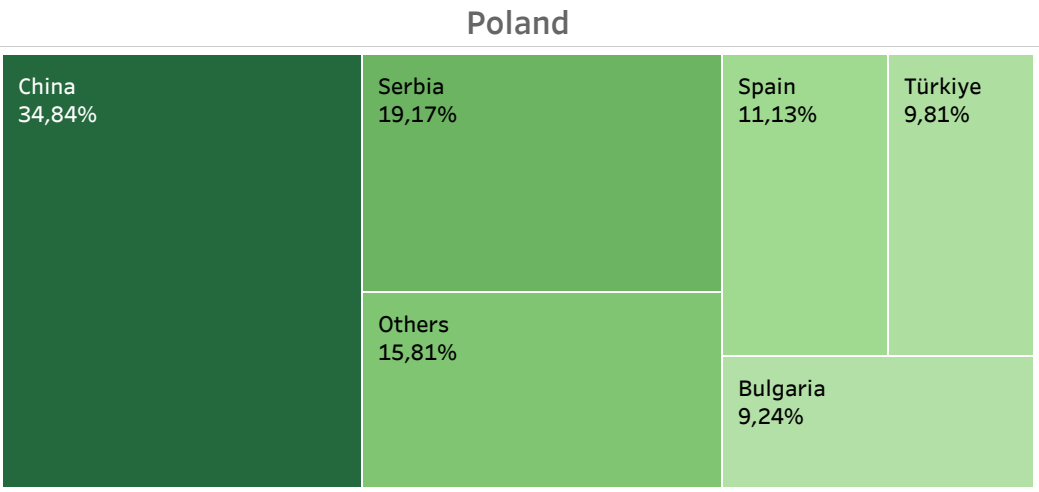
Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the analyzed country, reflecting the shares of the supplying countries in total absolute positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

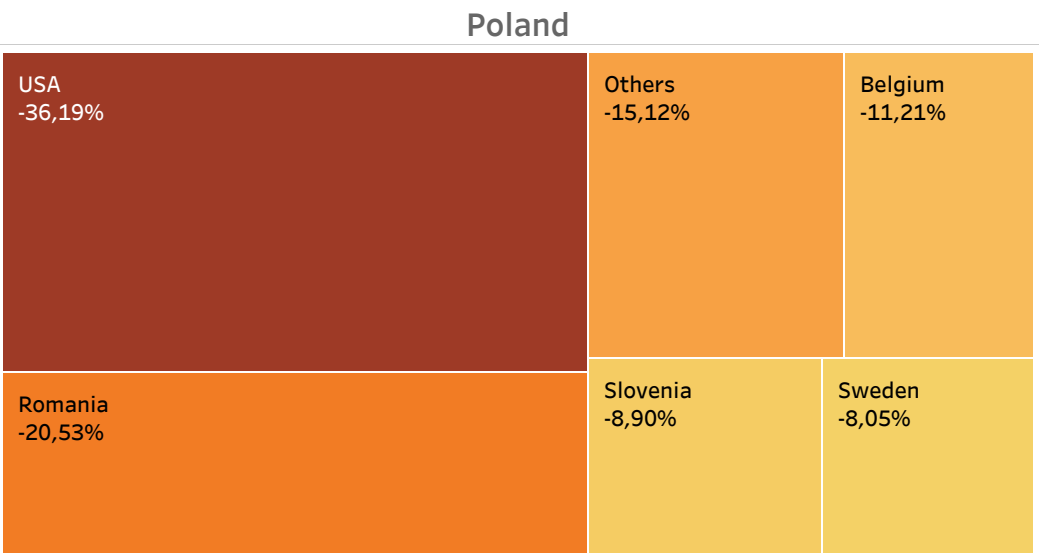
Largest Supplying Countries in LTM (US \$)



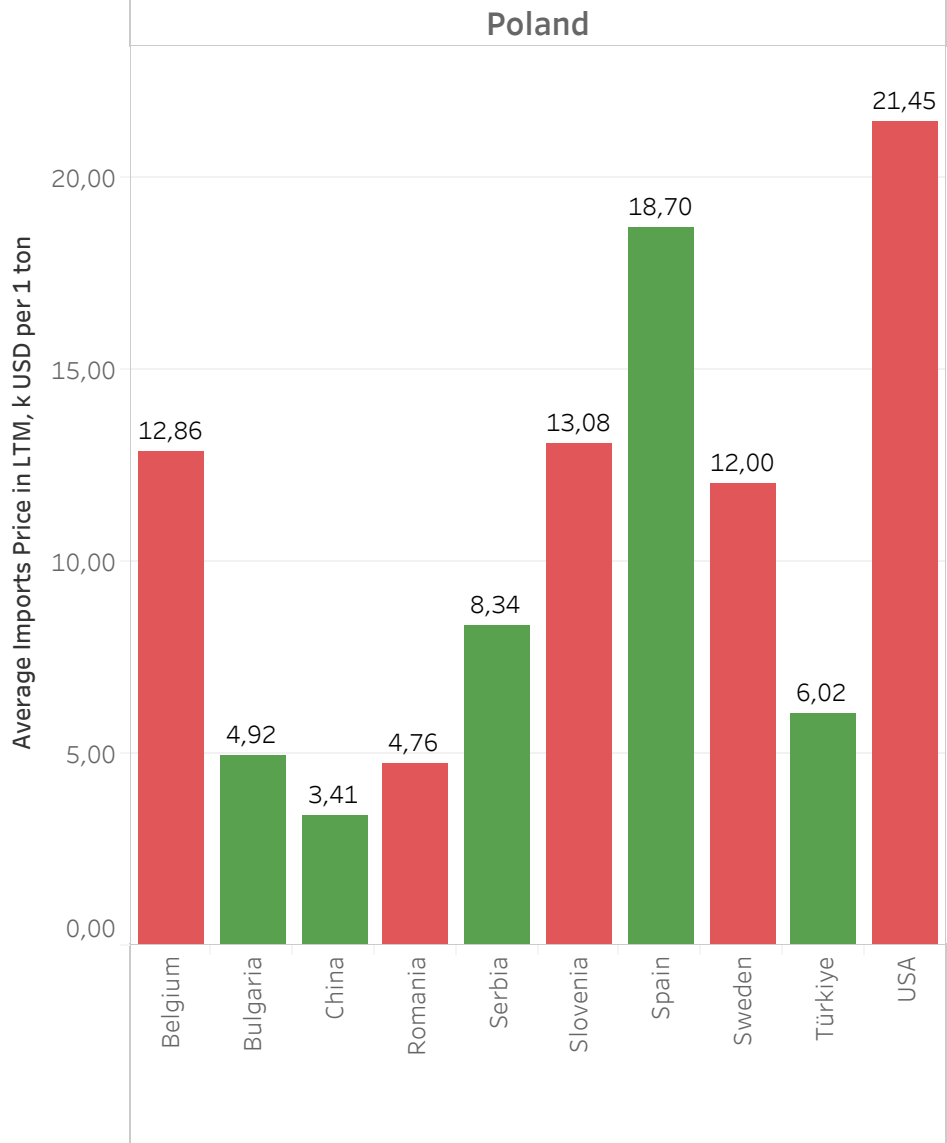
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



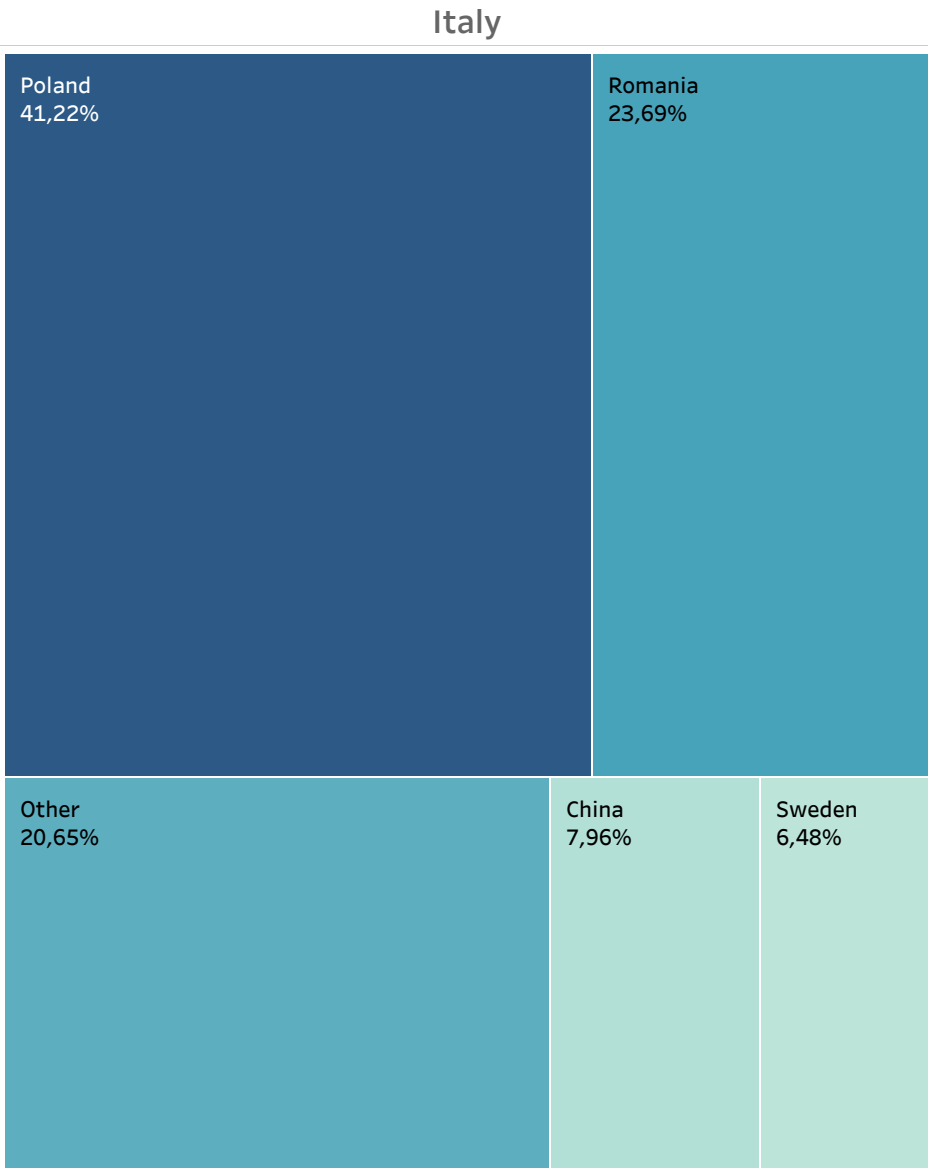
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



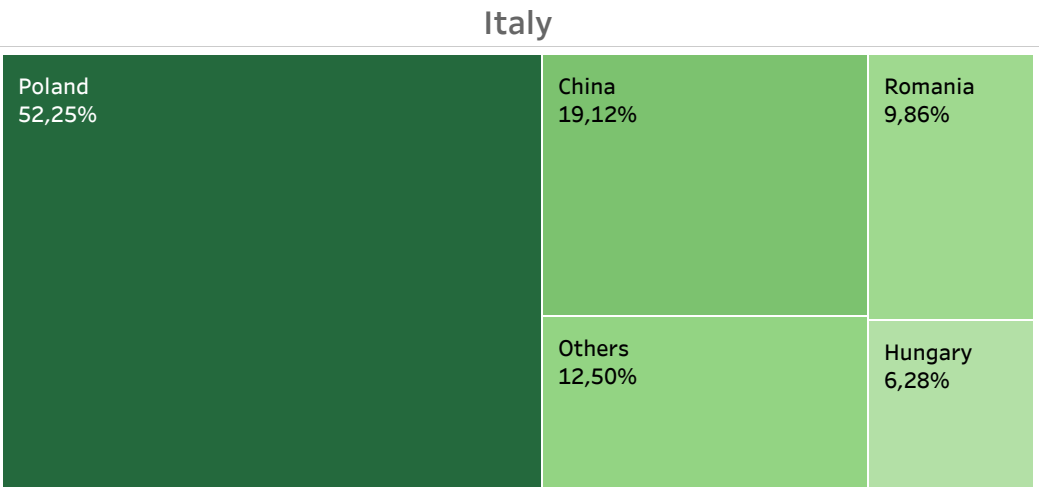
Supplying Countries to the Most Declining Markets: Country-Specific Data (US \$)

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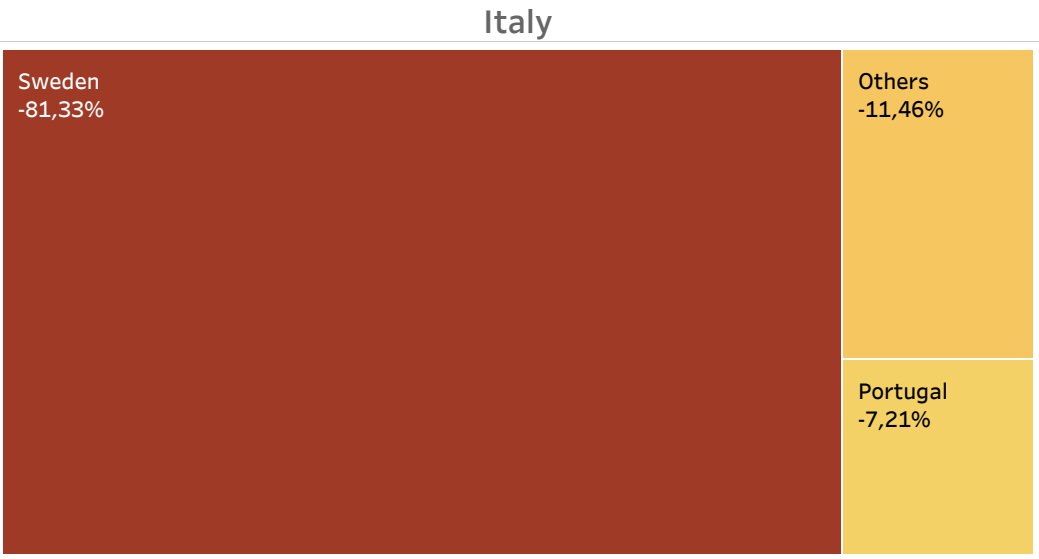
Largest Supplying Countries in LTM (US \$)



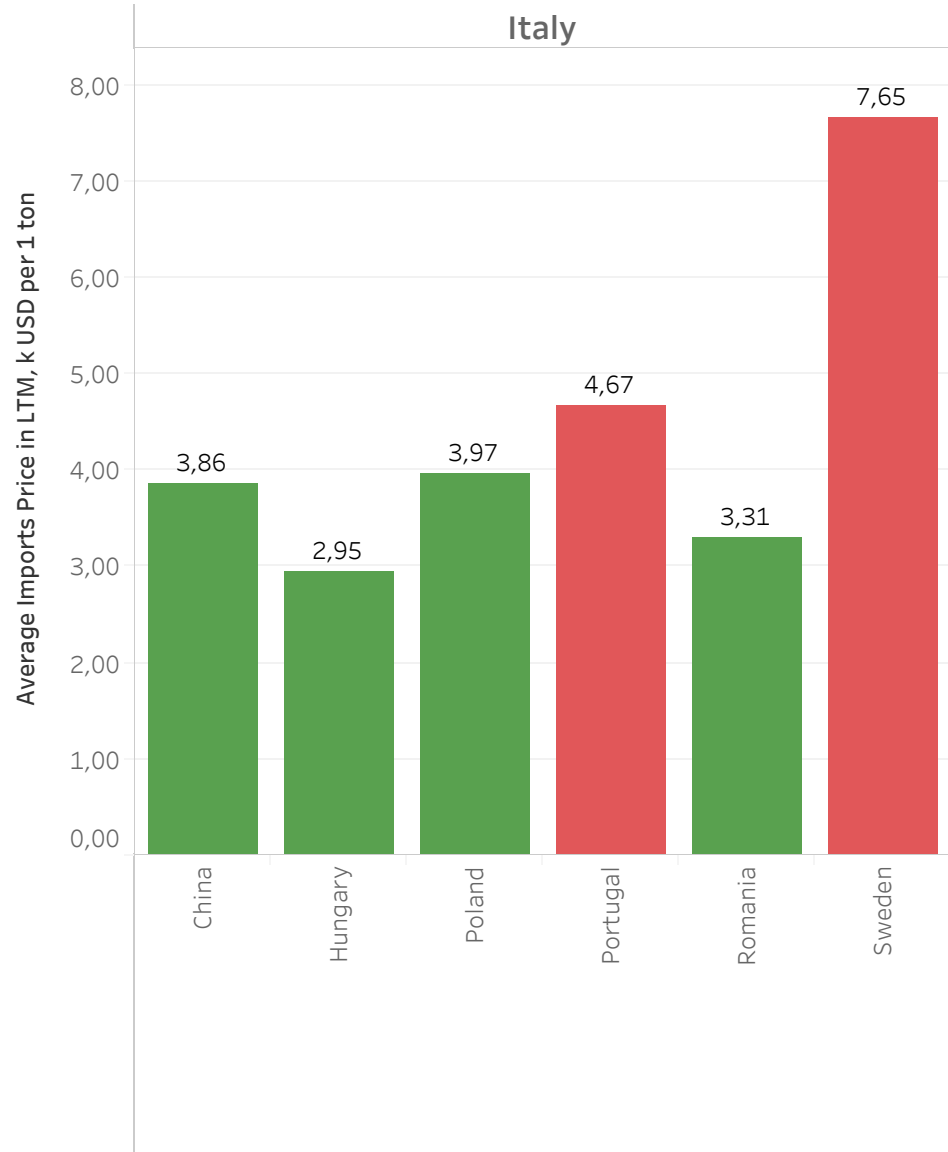
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



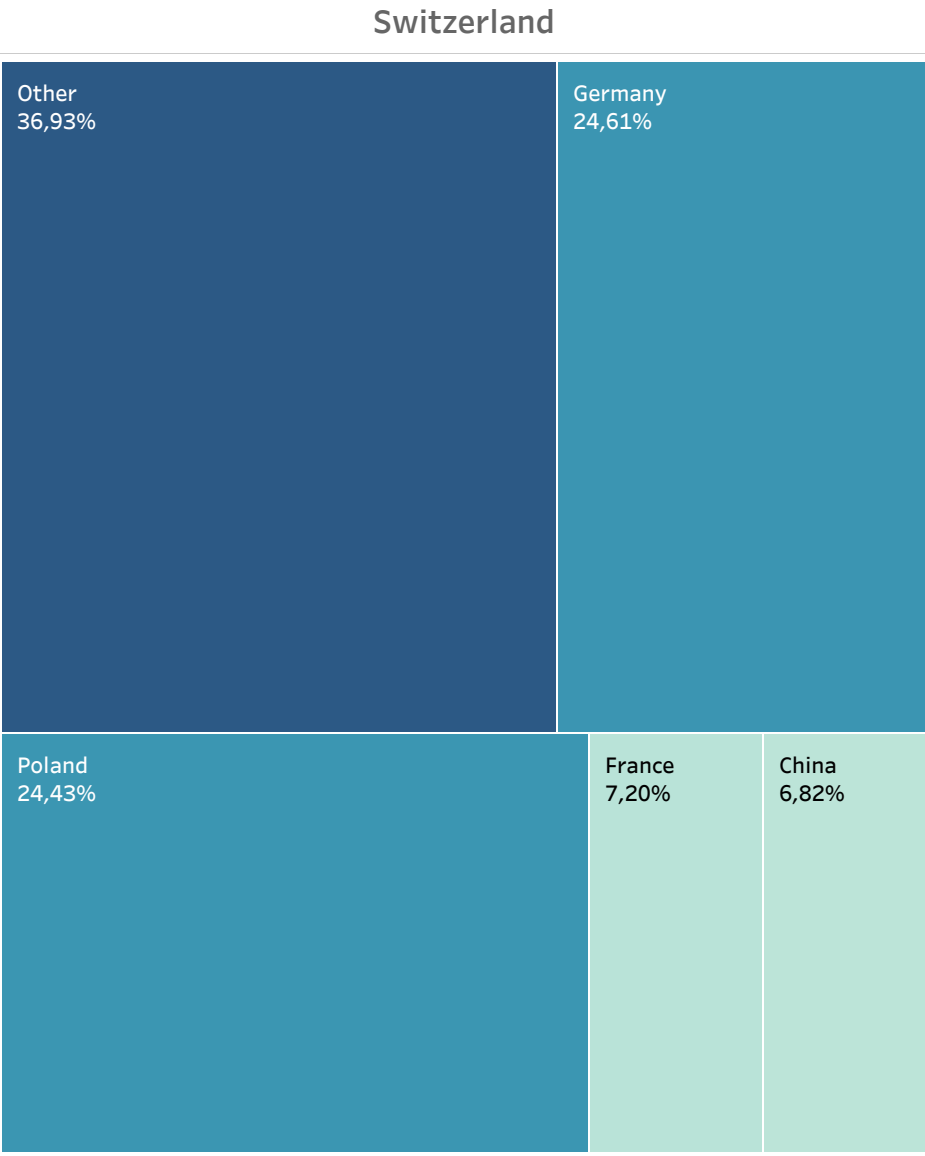
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



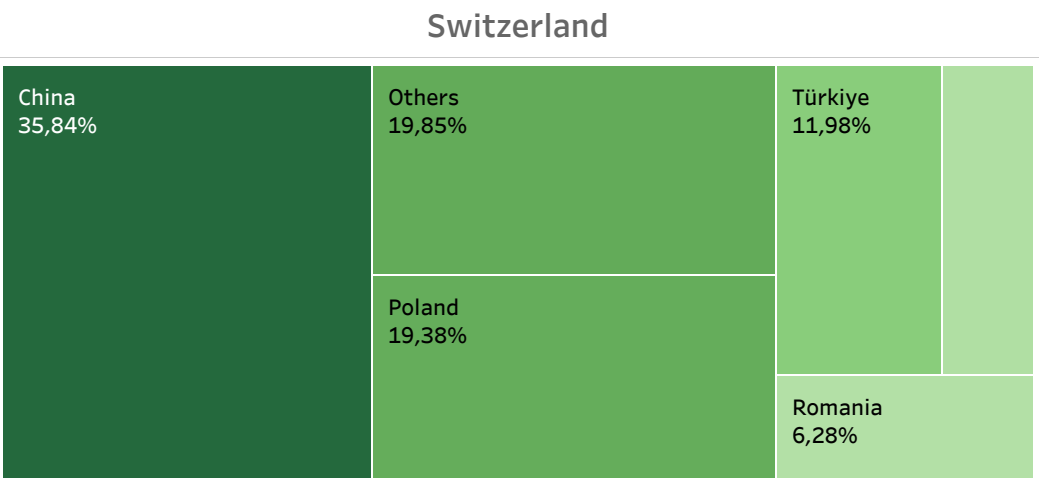
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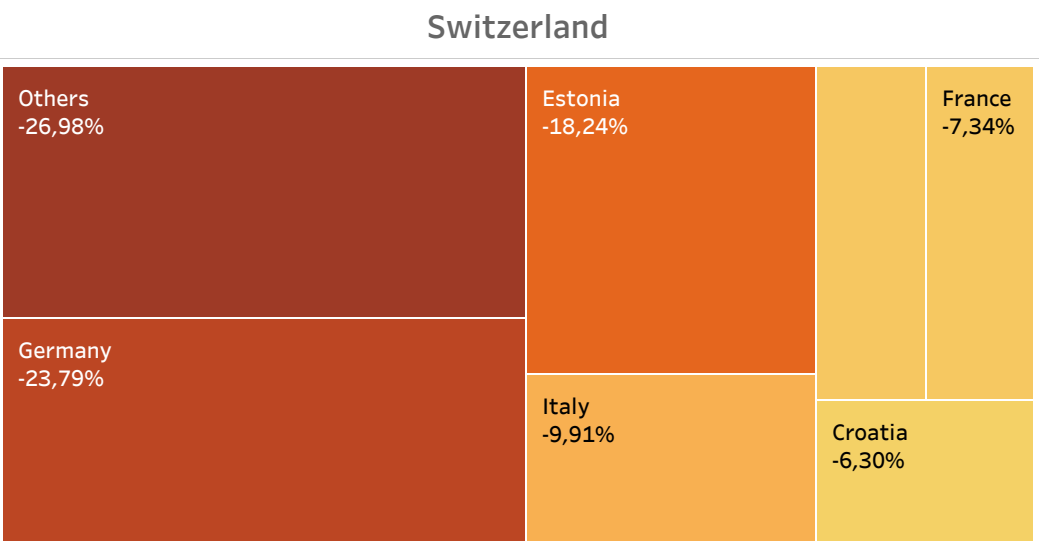
Largest Supplying Countries in LTM (US \$)



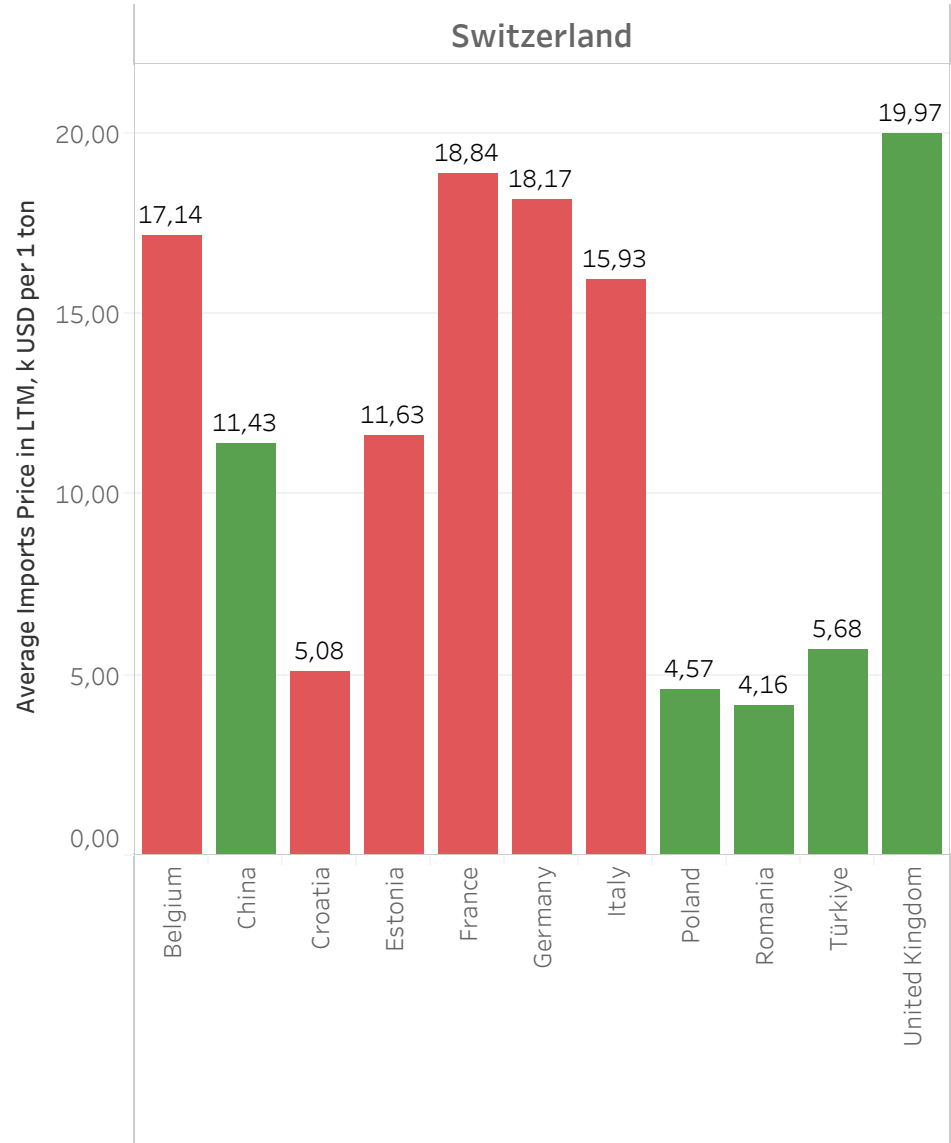
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



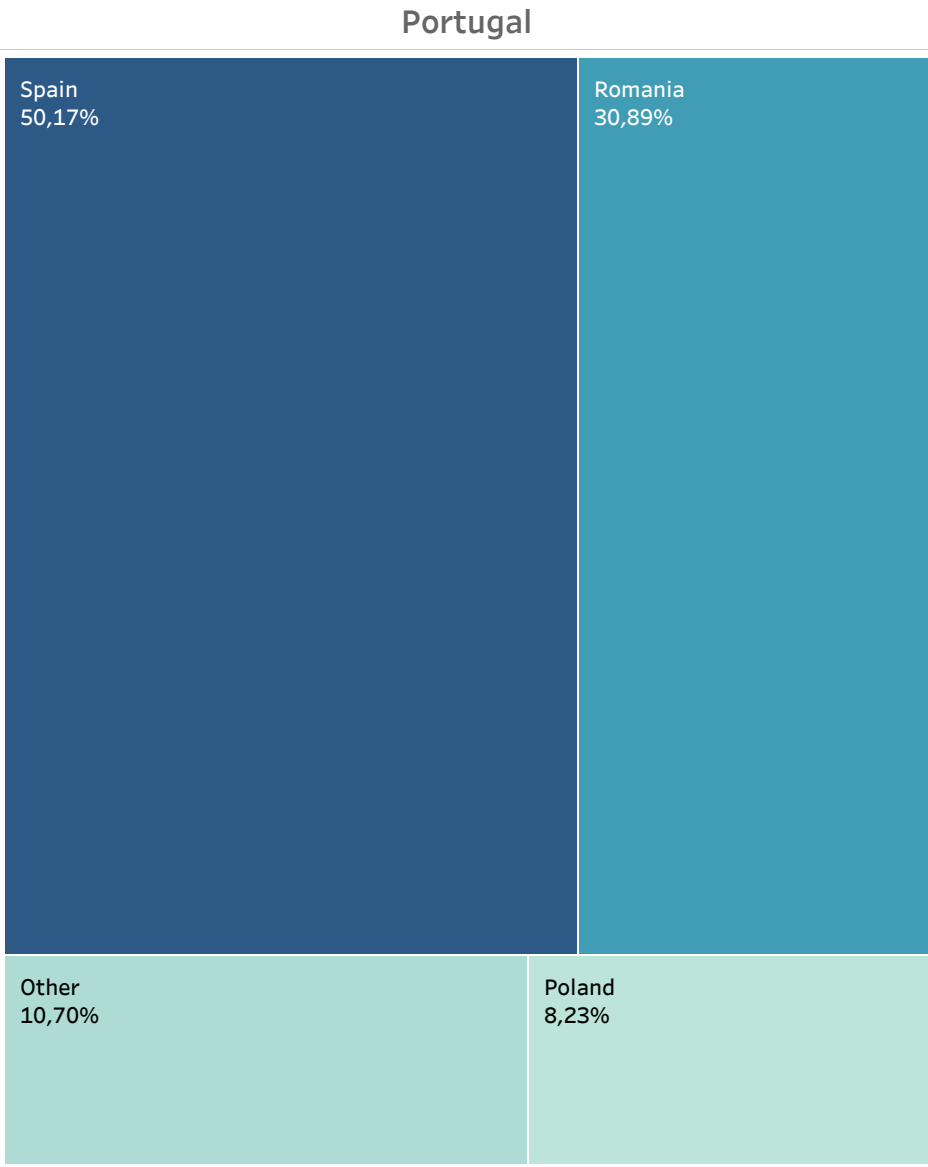
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



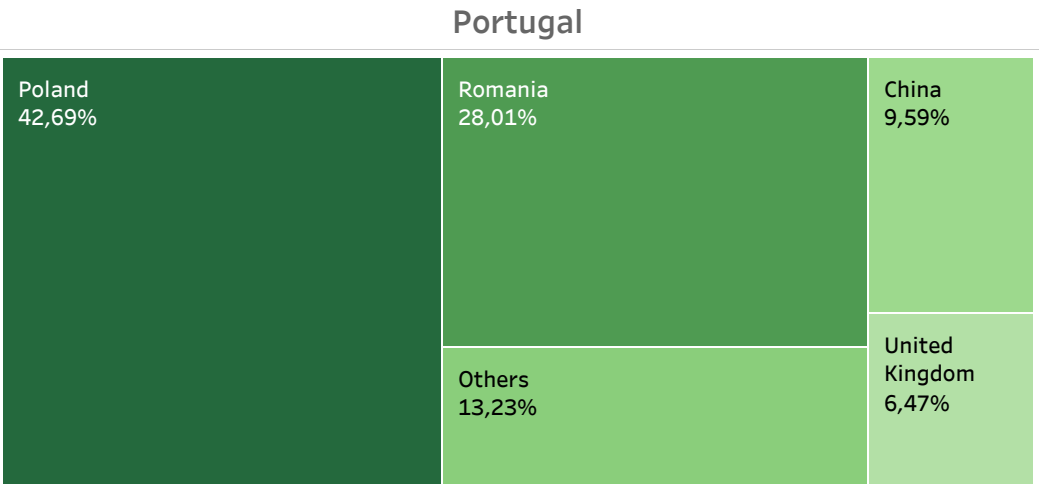
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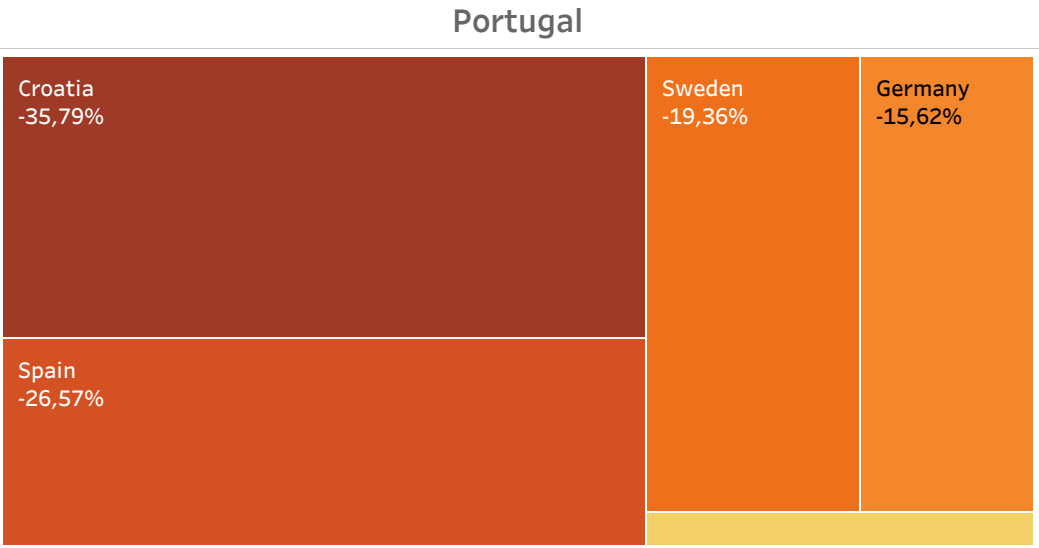
Largest Supplying Countries in LTM (US \$)



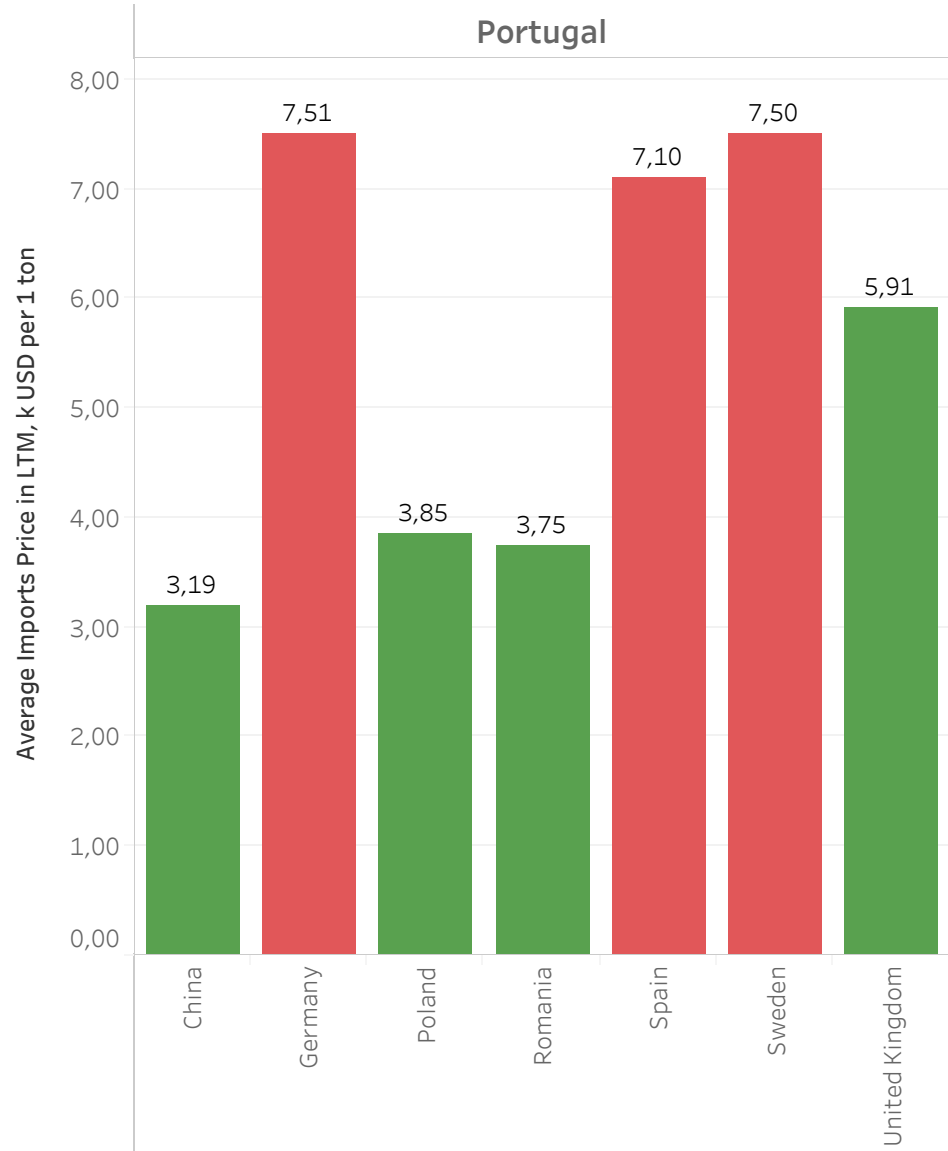
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



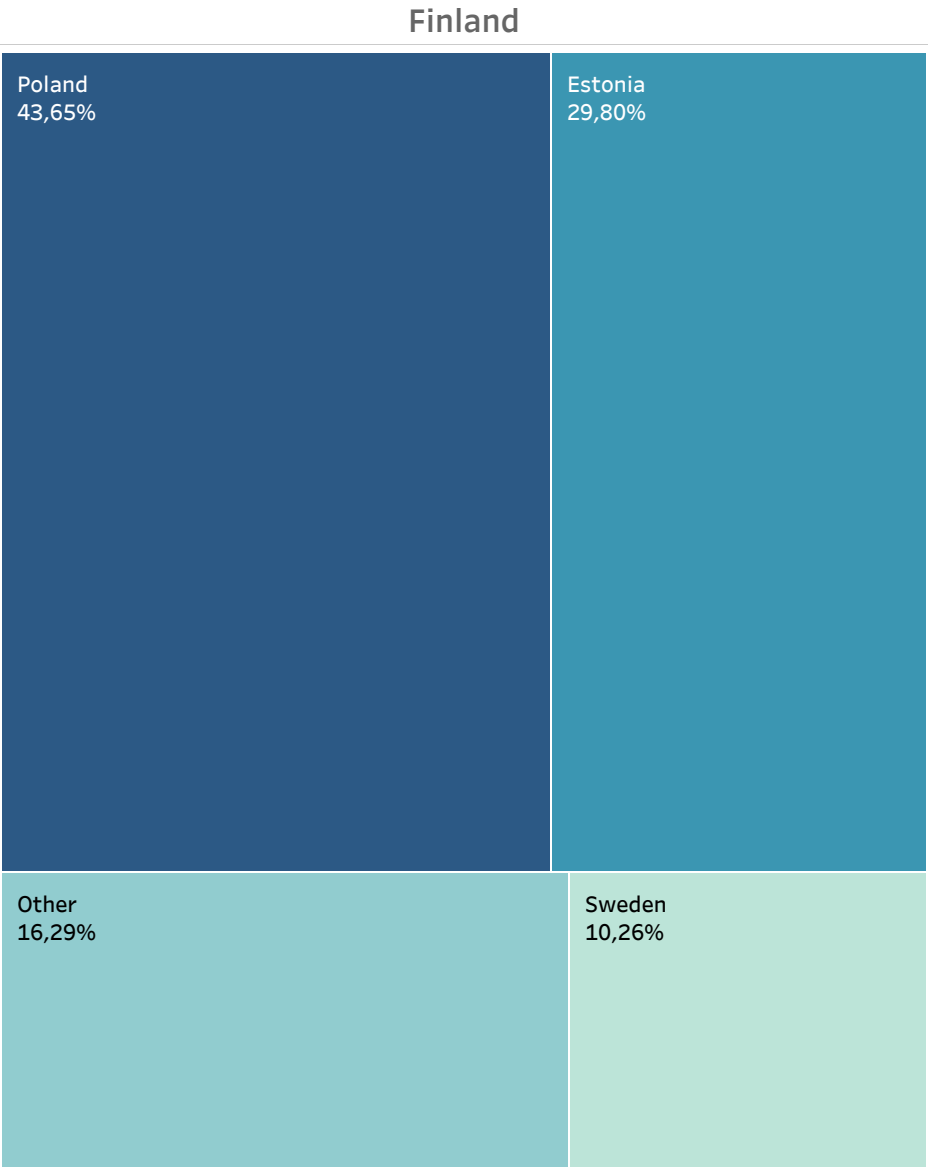
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



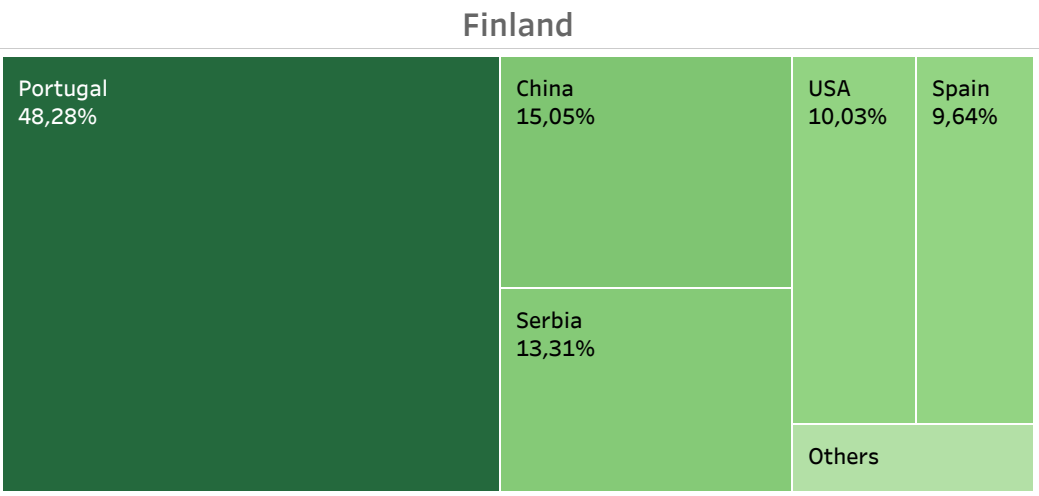
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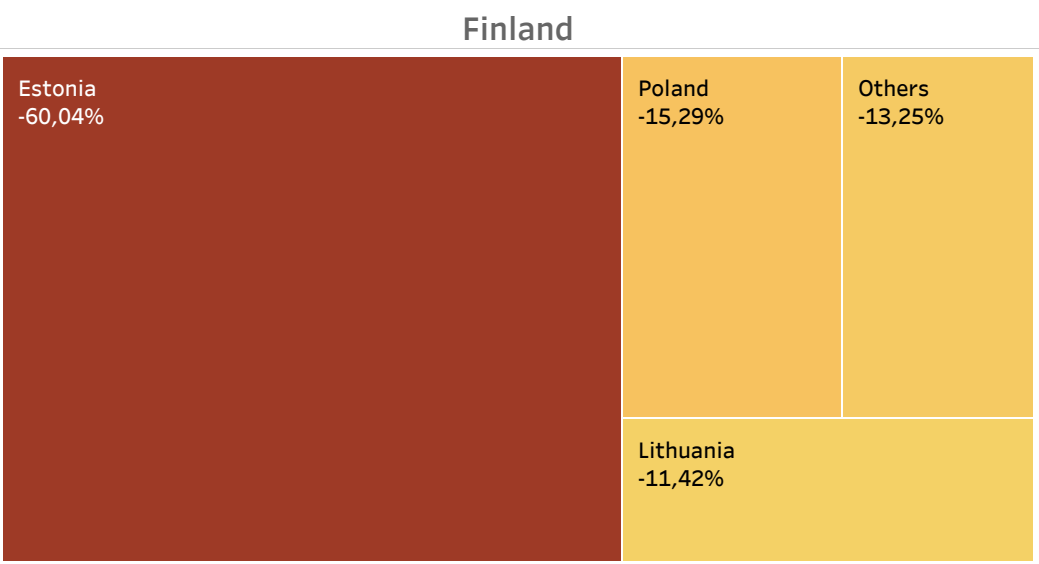
Largest Supplying Countries in LTM (US \$)



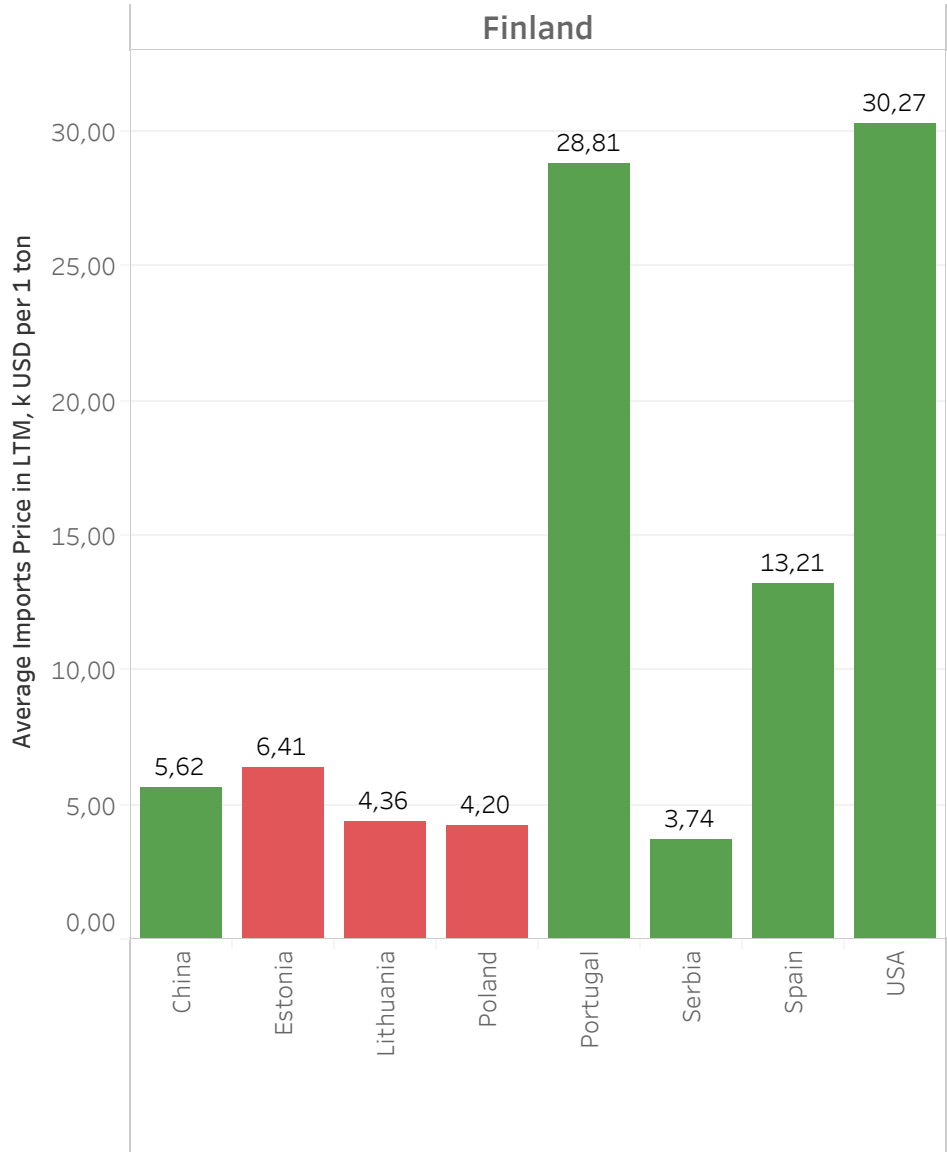
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



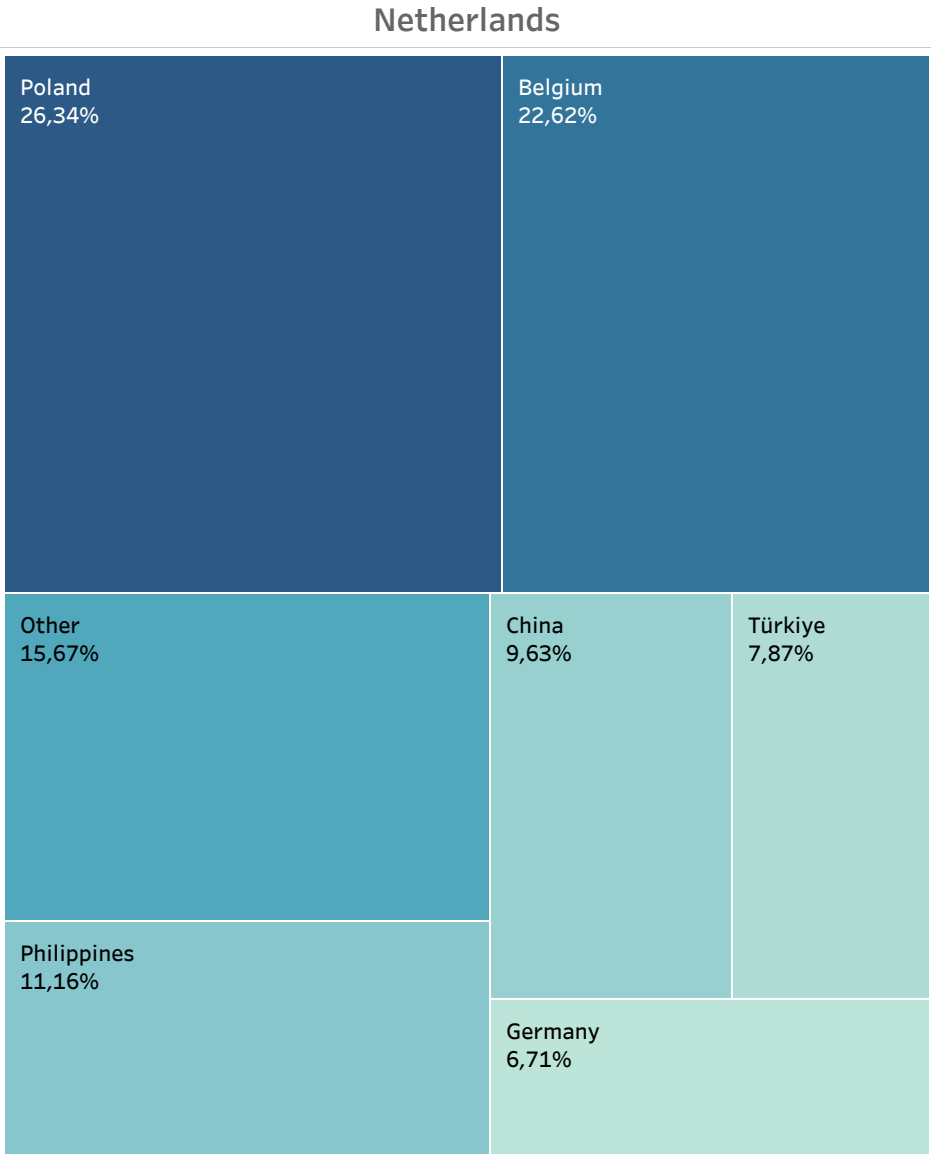
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



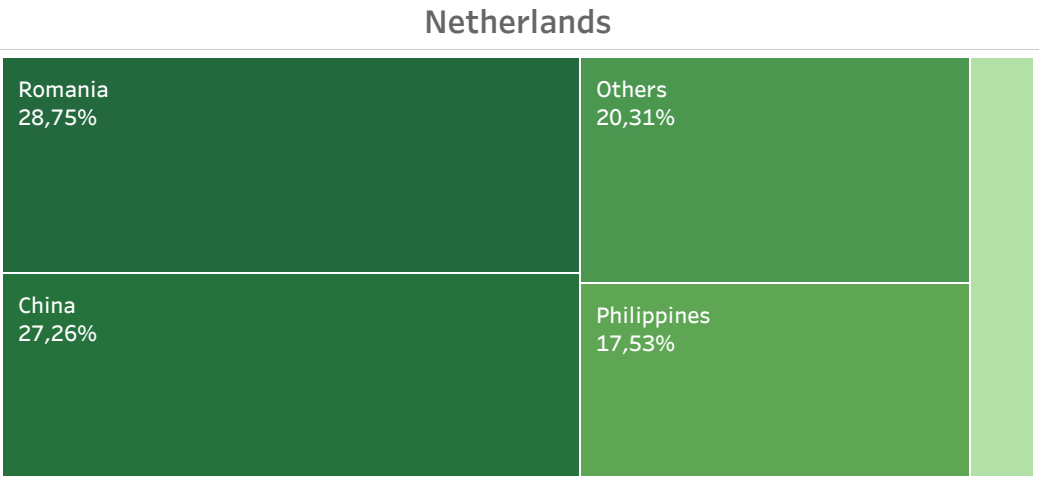
Supplying Countries to the Most Declining Markets: Country-Specific Data (US \$)

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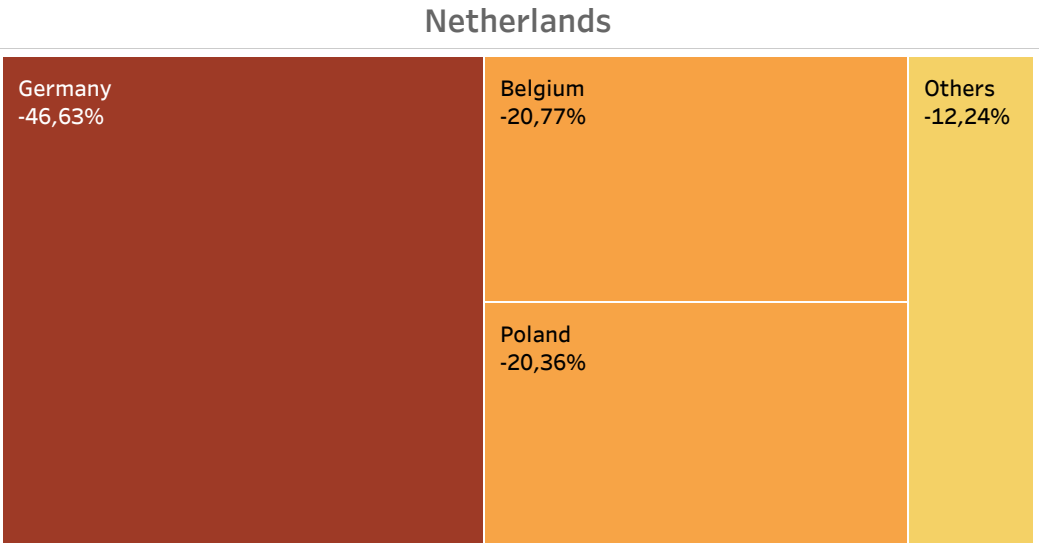
Largest Supplying Countries in LTM (US \$)



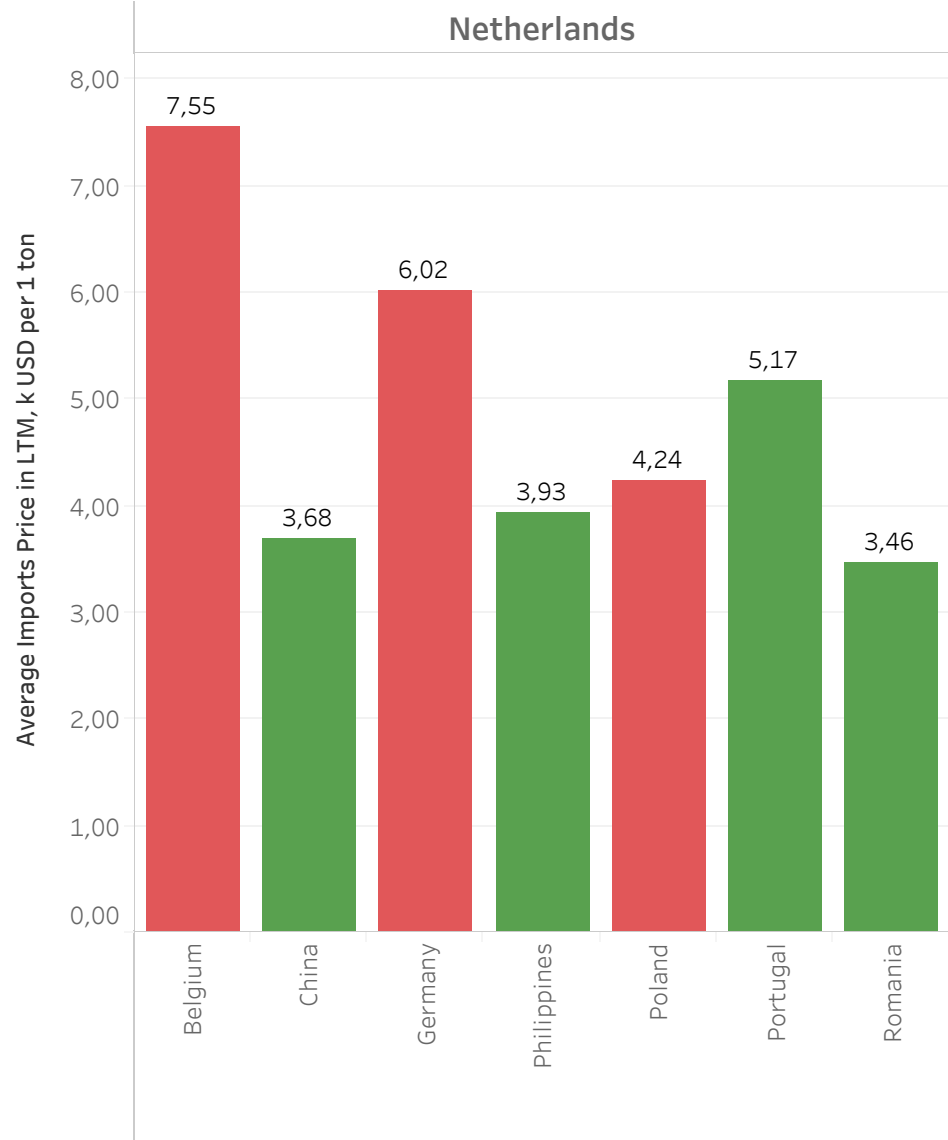
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



Competition Winners and Losers Among Supplying Countries: US \$

The subsequent sections of the Report focus on key supplying countries (exporters) that have experienced the most significant increases or decreases in their supplies to the countries analyzed during the LTM period. The first part of the analysis is based on supply values, expressed in US \$. Both groups of supplying countries are presented in the tables below.

The table on the left lists the supplying countries with the highest positive change in supplies during the LTM period, as reported by the countries analyzed (total imports by all countries analyzed in their LTM periods, along with the positive change compared to the same period 12 months before LTM, are indicated).

The table on the right lists the supplying countries with the highest negative change in supplies during the LTM period, as reported by the countries analyzed (total imports by all countries analyzed in their LTM periods, along with the negative change compared to the period 12 months before LTM, are indicated).

Top 10 Supplying Countries with the Highest Total Positive Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
China	45 326 148	187 704 147
Portugal	22 978 002	45 224 850
Poland	16 353 897	332 474 283
Romania	10 174 941	105 054 261
Serbia	7 381 718	26 293 411
Norway	5 567 127	18 993 597
Türkiye	4 619 868	112 674 341
Philippines	3 857 841	20 443 308
Bulgaria	3 017 497	11 710 963
Latvia	2 152 088	3 391 632

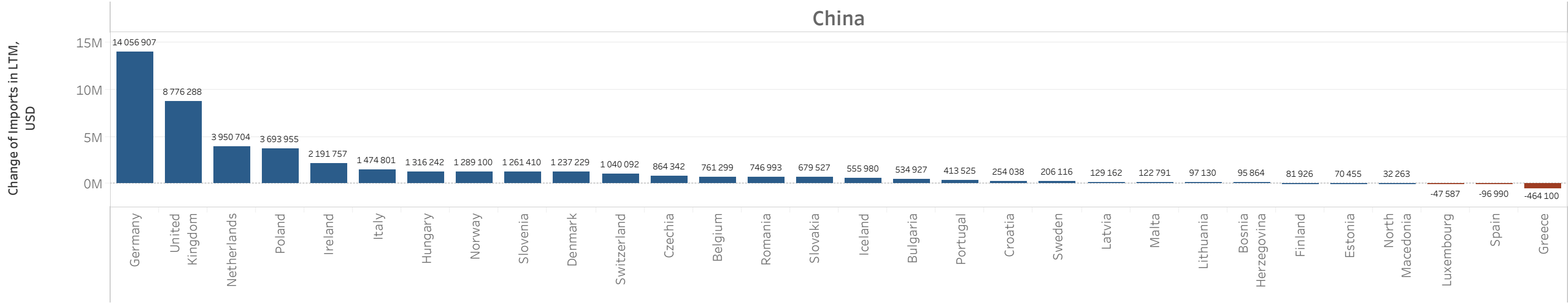
Top 10 Supplying Countries with the Highest Total Negative Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
Sweden	-17 113 752	16 711 254
Germany	-11 532 893	44 074 951
Netherlands	-10 640 991	22 583 633
Belgium	-7 150 766	61 176 905
Estonia	-4 511 663	22 115 315
Croatia	-4 027 343	15 568 935
Lithuania	-3 043 978	29 871 184
Austria	-2 653 159	10 104 826
France	-2 440 483	17 360 784
United Kingdom	-2 356 331	23 617 959

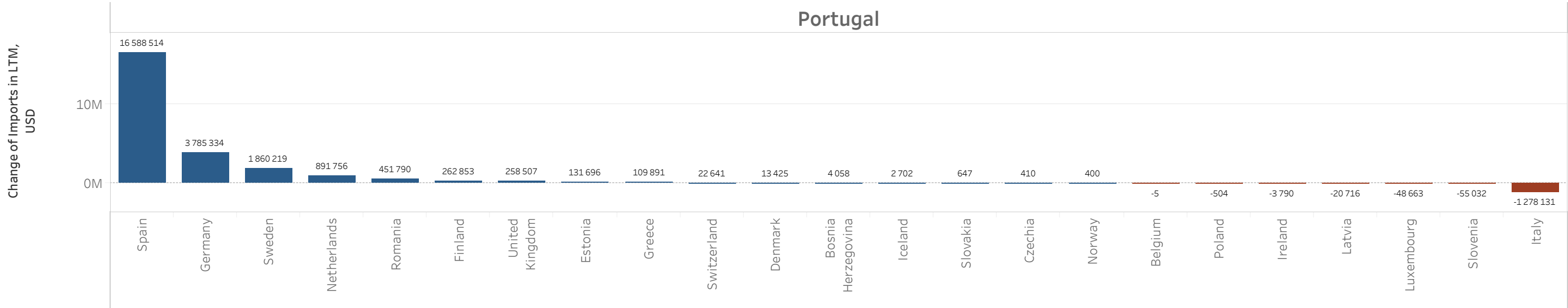
Supplying Countries Winning Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest total positive absolute change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



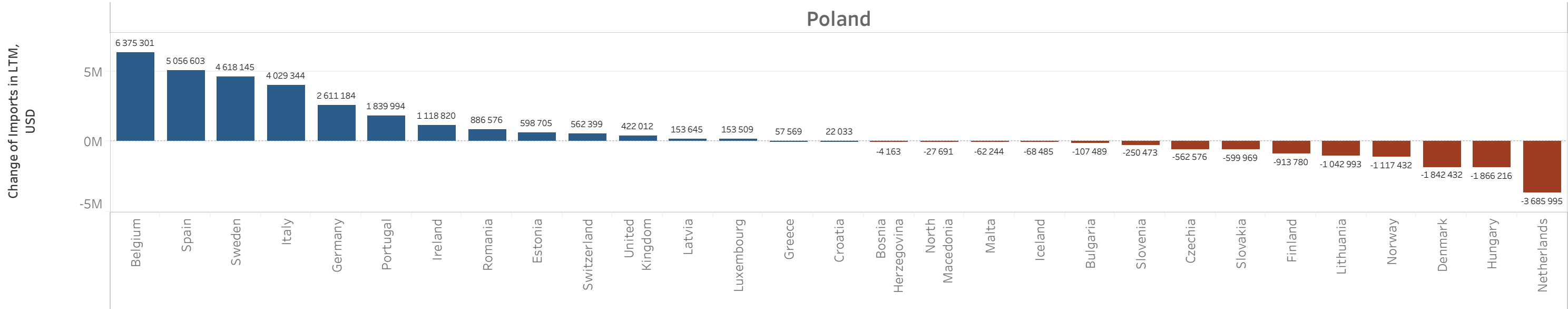
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



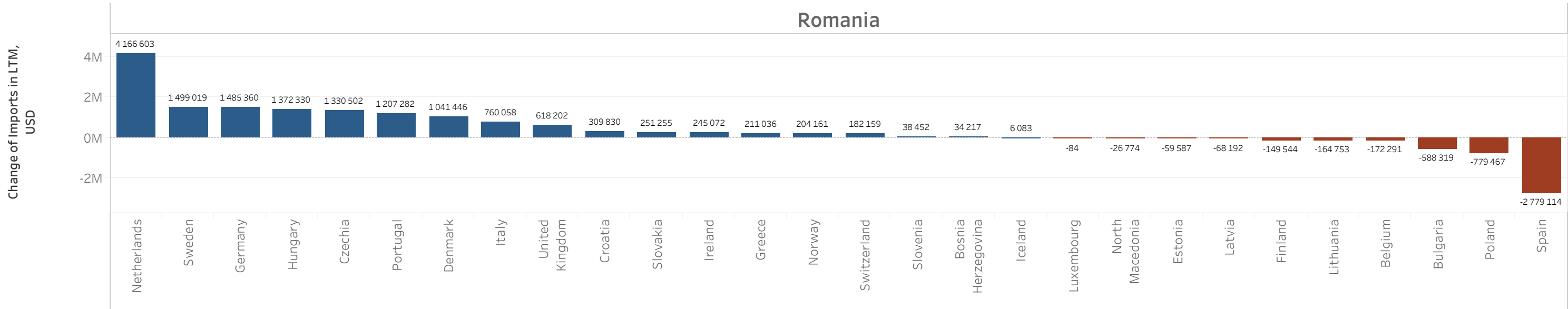
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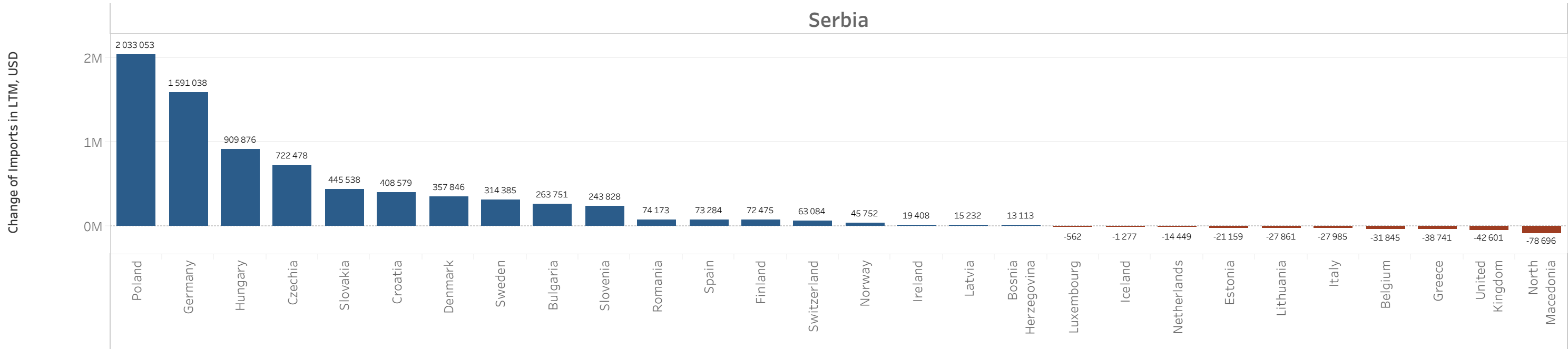
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



Supplying Countries Winning Competition in the Markets of the Countries Analyzed: US \$

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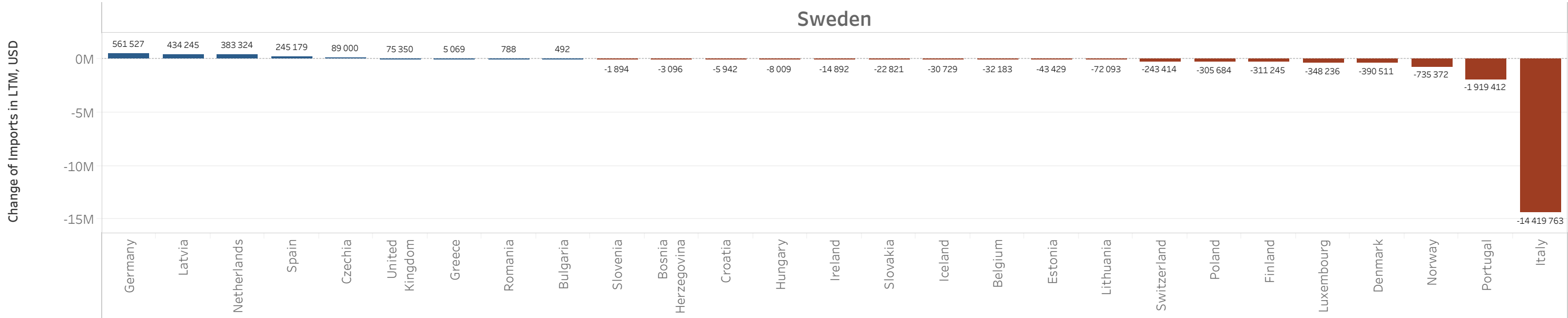
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



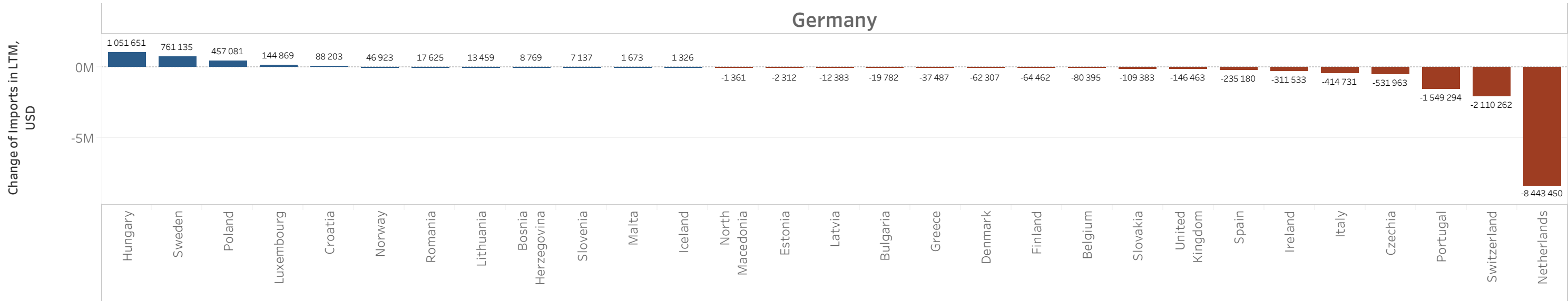
Supplying Countries Losing Competition in the Markets of the Countries Analyzed: US \$

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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



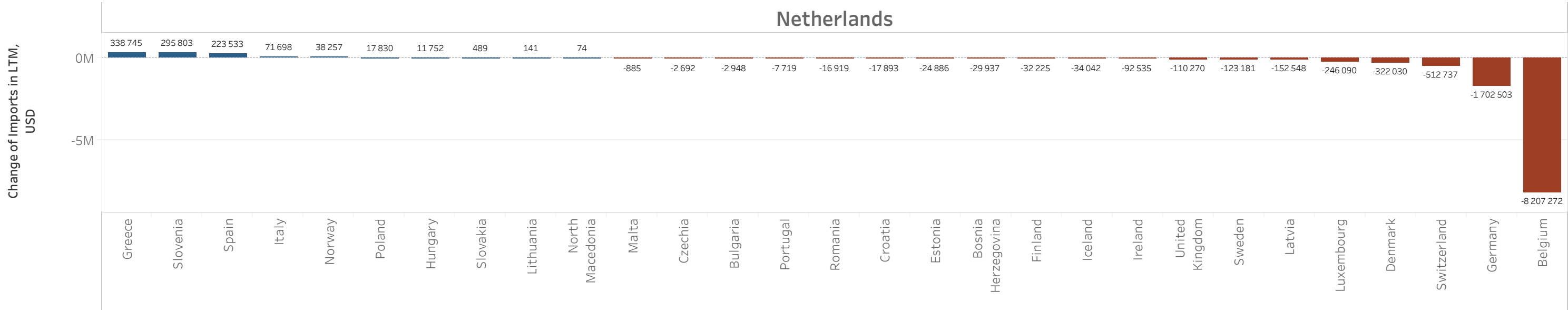
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



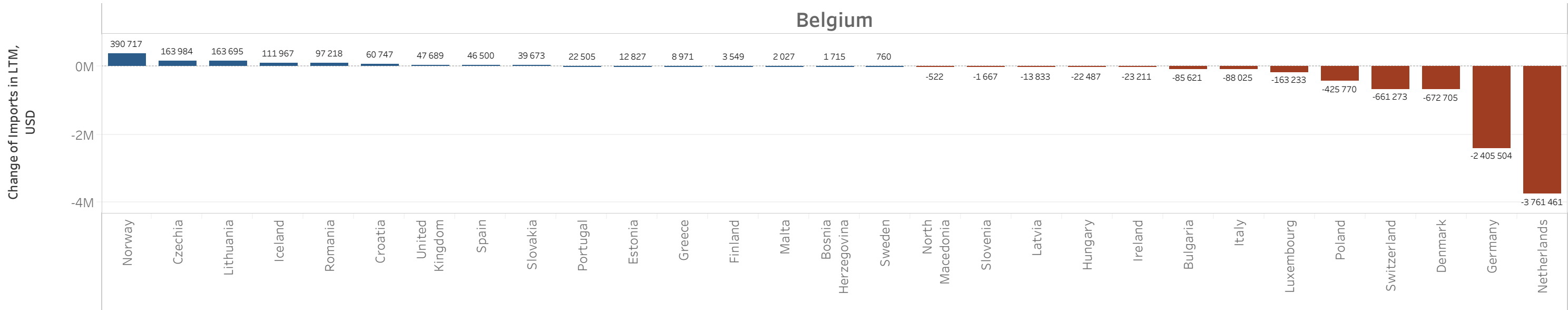
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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



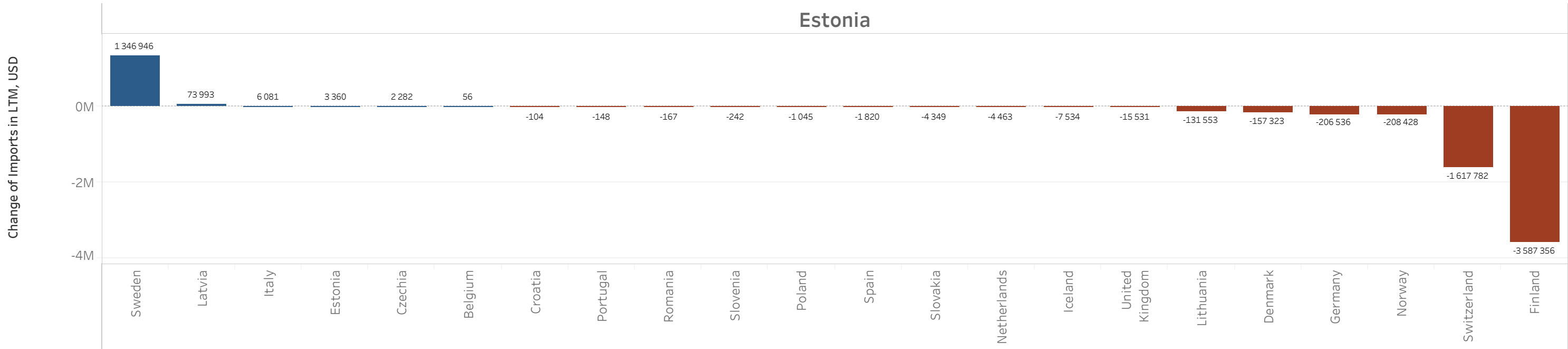
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



Supplying Countries Losing Competition in the Markets of the Countries Analyzed: US \$

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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



Top-Ranked Supplying Countries to the Countries Analyzed

This section of the Report presents the top five highest-ranked supplying countries to each of the country analyzed. The methodology for ranking the supplying countries is as follows: the top 10 largest supplying countries from the last full calendar year reported to each country are ranked based on four components: 1) share of imports in the LTM period, 2) proxy price in the LTM period, 3) change in imports in US \$ terms during the LTM period, and 4) change in imports in volume terms during the LTM period. Each component is assigned a score ranging from 1 to 10, with 10 being the highest. The aggregated score is calculated by summing the rankings for each component. In the case of ties in the total score, the ranking for the first component (share of imports in LTM) takes precedence.

Country Analyzed	No.1 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.2 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.3 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.4 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.5 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$
Germany	China	45 413 420,97	Romania	9 640 786,45	Poland	101 369 346,80	Spain	10 816 630,38	Serbia	11 989 081,20
United Kingdom	China	66 724 618,70	Türkiye	20 452 901,06	Poland	21 148 954,25	Pakistan	1 859 610,53	Romania	17 831 908,59
Netherlands	China	13 263 238,15	Romania	8 232 540,05	Philippines	15 377 337,78	Türkiye	10 846 410,66	Lithuania	4 859 321,35
Switzerland	Poland	18 847 739,20	China	5 261 883,83	Portugal	2 029 712,09	Croatia	3 566 532,67	France	5 554 699,88
Spain	Portugal	31 147 033,55	Poland	13 993 979,31	Türkiye	3 386 143,25	Netherlands	739 763,63	China	5 967 927,98
Sweden	Poland	37 423 709,85	Estonia	9 978 804,53	Romania	3 042 403,93	Portugal	1 860 218,95	Norway	4 894 664,13
Belgium	Poland	12 512 760,93	China	1 823 273,73	Türkiye	6 708 749,91	Denmark	734 292,12	Luxembourg	689 243,49
Denmark	China	5 687 490,82	Romania	3 757 713,82	Philippines	1 084 351,21	Lithuania	5 753 402,83	Norway	6 814 625,01
Italy	Poland	16 368 874,26	Romania	9 405 662,46	China	3 160 220,67	Türkiye	1 478 070,66	Hungary	532 594,13
Ireland	China	7 988 168,45	Poland	2 764 854,38	Romania	1 000 170,62	Türkiye	11 218 106,67	Areas, not elsewhere specified	676 291,43
Portugal	Romania	11 368 908,12	Poland	3 028 902,08	China	1 283 692,30	United Kingdom	820 218,67	France	400 082,77
Norway	China	2 750 717,73	Poland	15 886 491,23	Belgium	702 912,74	Germany	339 919,29	Denmark	3 730 894,78
Poland	China	5 659 355,00	Serbia	3 823 603,00	Türkiye	3 487 757,00	Bulgaria	981 824,00	Lithuania	1 291 735,00
Romania	Bulgaria	5 967 530,05	China	2 976 386,79	Poland	3 173 593,47	Portugal	809 444,99	Rep. of Moldova	2 509 594,41
Greece	Türkiye	10 101 534,86	Bulgaria	3 016 944,96	Romania	2 847 905,83	China	4 886 978,47	Poland	421 788,02
Czechia	Romania	3 170 723,00	China	1 201 527,00	Sweden	1 183 477,00	Serbia	749 668,00	Poland	7 955 427,00
Slovenia	Bosnia Herzegovina	2 307 404,31	China	1 978 394,92	Türkiye	4 833 129,26	Romania	1 978 688,81	Serbia	820 740,63
Hungary	Romania	2 821 448,60	China	2 003 335,13	Serbia	928 469,88	Germany	2 366 939,30	Croatia	1 186 785,29
Finland	China	469 294,94	Denmark	345 465,08	Türkiye	83 070,32	Poland	7 348 679,39	Portugal	265 711,41
Croatia	Hungary	1 067 289,00	Romania	1 656 781,00	Slovenia	1 818 107,00	Türkiye	1 709 618,00	Bosnia Herzegovina	2 146 254,00
Lithuania	Ukraine	320 069,00	China	494 207,00	Belgium	418 184,00	Türkiye	316 788,00	Belarus	1 414 593,00
Slovakia	Romania	802 098,98	Czechia	1 583 040,00	China	767 731,95	Belarus	568 219,30	Europe, not specified	588 342,12
Iceland	China	3 274 044,48	Türkiye	929 689,45	Denmark	985 633,51	Norway	394 195,04	Poland	1 039 849,63
Latvia	Ukraine	1 000 211,38	Poland	3 350 953,00	Sweden	539 313,30	China	215 962,96	Lithuania	575 288,04
Bulgaria	China	693 945,36	Türkiye	4 122 125,58	Serbia	334 450,92	Switzerland	39 792,84	Bulgaria	95 707,84
Luxembourg	Austria	179 745,47	Poland	191 666,31	Germany	1 861 838,21	Portugal	75 090,37	France	132 530,44
Bosnia Herzegovina	Türkiye	2 403 211,20	Croatia	1 207 167,31	China	250 982,70	Slovenia	205 239,13	Serbia	808 046,59
North Macedonia	Türkiye	644 617,82	Bulgaria	349 117,02	Bosnia Herzegovina	81 104,29	China	54 586,24	Italy	184 886,77
Estonia	Poland	2 342 999,70	Lithuania	744 882,95	China	660 114,33	Türkiye	158 585,75	Portugal	131 696,13
Malta	China	927 512,11	Spain	400 966,88	Albania	20 761,04	Denmark	44 655,07	China, Hong Kong SAR	19 695,61

Most Promising Markets for Exporting

This section of the Report presents the ranking of all the countries analyzed (importers) allowing to identify the most promising markets for the supplies of the good analyzed. Seven ranking components have been used: 1. Long-term trends of Global Demand for Imports 2. Strength of the Demand for Imports in the selected country 3. Macroeconomic risks for Imports in the selected country 4. Market entry barriers and domestic competition pressures for imports of the good 5. Long-term trends of Country Market 6. Short-term trends of Country Market, US\$-terms 7. Short-term trends of Country Market, volumes and proxy prices. Each component includes 4-6 specific parameters. All parameters are evaluated on a scale from 0 to 6, with 0 being the lowest/ less favorable value or characteristic. A Final Score is a total country’s score that includes scores of each specific ranking component. Each component is evaluated on a scale from 0 to 2, with 0 being the lowest score. The highest possible Final country’s score is 14 points (up to 2 points for each of 7 ranking components). Final country’s rank is a sum of points gained for each ranking component. It ranges from 0 to 14 points. A Final score describes the level of attractiveness of the of the selected country as the market for the supplies of the selected good.

Country’s Final Score on Export Potential Estimation

Country Analyzed	Country’s Final Score (out of 14 points)
United Kingdom	12,00
Poland	12,00
Iceland	11,00
Germany	11,00
Spain	10,00
Slovenia	10,00
Hungary	10,00
Croatia	10,00
Belgium	10,00
Switzerland	9,00
Sweden	9,00
Slovakia	9,00
Romania	9,00
Portugal	9,00
Latvia	9,00
Greece	9,00
Denmark	9,00
Bulgaria	9,00
Norway	8,00
North Macedonia	8,00
Netherlands	8,00
Italy	8,00
Ireland	8,00
Estonia	8,00
Czechia	8,00
Bosnia Herzegovina	8,00
Malta	7,00
Luxembourg	5,00
Finland	5,00
Lithuania	4,00

Country’s Score: Long-term Trends of Country Market

Country Analyzed	Country’s Score: Long-term Trends of Country Market (out of 30 points)
United Kingdom	22,00
Poland	26,00
Iceland	16,00
Germany	12,00
Spain	2,00
Slovenia	16,00
Hungary	20,00
Croatia	18,00
Belgium	20,00
Switzerland	12,00
Sweden	6,00
Slovakia	4,00
Romania	4,00
Portugal	20,00
Latvia	8,00
Greece	16,00
Denmark	2,00
Bulgaria	14,00
Norway	3,00
North Macedonia	10,00
Netherlands	6,00
Italy	10,00
Ireland	19,00
Estonia	6,00
Czechia	2,00
Bosnia Herzegovina	16,00
Malta	19,00
Luxembourg	8,00
Finland	1,00
Lithuania	5,00

Country’s Score: Short-term Trends of Country Market, US \$

Country Analyzed	Country’s Score: Short-term Trends of Country Market in Value Terms (out of 18 points)
United Kingdom	12,00
Poland	12,00
Iceland	12,00
Germany	12,00
Spain	12,00
Slovenia	12,00
Hungary	12,00
Croatia	12,00
Belgium	6,00
Switzerland	0,00
Sweden	12,00
Slovakia	12,00
Romania	10,00
Portugal	0,00
Latvia	12,00
Greece	12,00
Denmark	6,00
Bulgaria	10,00
Norway	6,00
North Macedonia	6,00
Netherlands	3,00
Italy	6,00
Ireland	0,00
Estonia	12,00
Czechia	12,00
Bosnia Herzegovina	12,00
Malta	0,00
Luxembourg	0,00
Finland	0,00
Lithuania	0,00

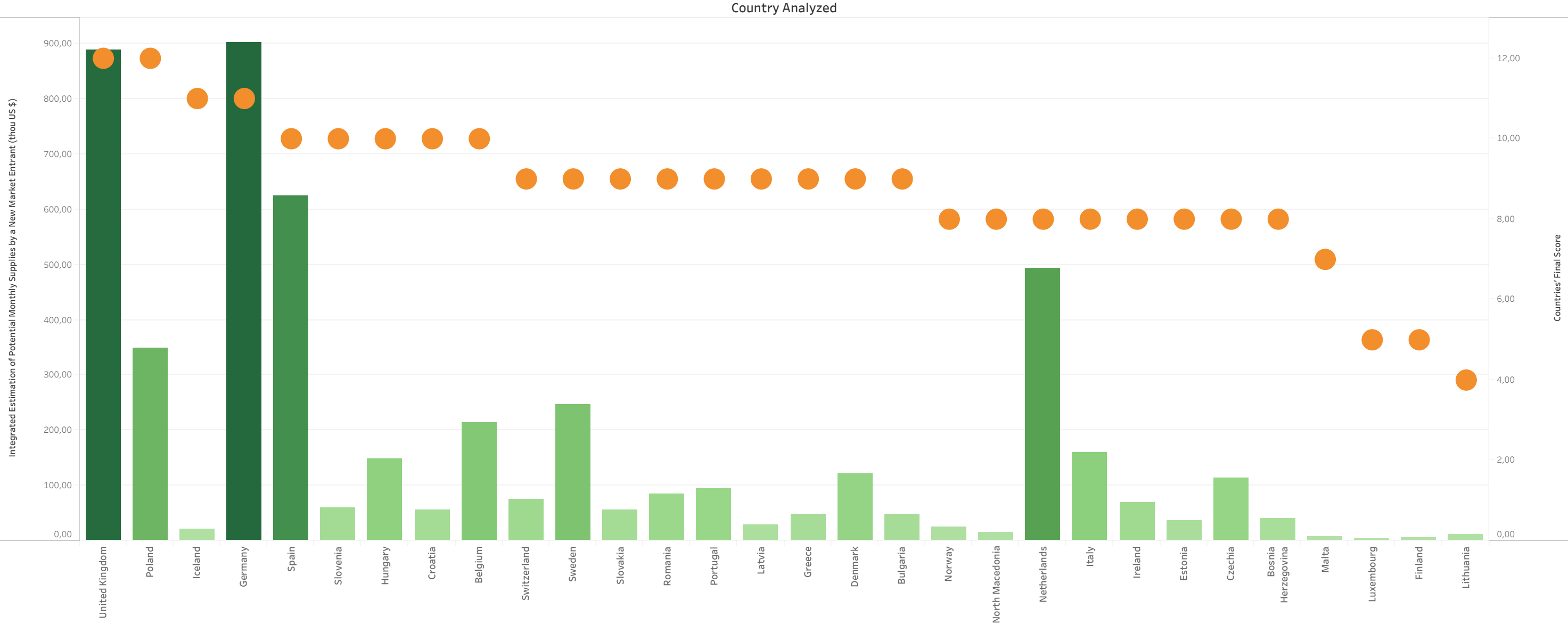
Country’s Score: Short-term Trends of Country Market, tons and average prices

Country Analyzed	Country’s Score: Short-term Trends of Country Market in Volume Terms & Prices (out of 30 points)
United Kingdom	22,00
Poland	22,00
Iceland	26,00
Germany	22,00
Spain	22,00
Slovenia	24,00
Hungary	18,00
Croatia	24,00
Belgium	19,00
Switzerland	4,00
Sweden	24,00
Slovakia	22,00
Romania	22,00
Portugal	10,00
Latvia	24,00
Greece	18,00
Denmark	20,00
Bulgaria	22,00
Norway	9,00
North Macedonia	10,00
Netherlands	20,00
Italy	6,00
Ireland	2,00
Estonia	22,00
Czechia	22,00
Bosnia Herzegovina	20,00
Malta	6,00
Luxembourg	8,00
Finland	6,00
Lithuania	4,00

Most Promising Markets for Exporting the Good Analyzed out of the Countries Analyzed

This figure below visualizes (i) the Final scores describing the attractiveness of the countries analyzed as promising export destinations, and (ii) the Integrated Estimation of the Potential Monthly Supplies to the respective markets by a New Market Entrant, expressed in US \$. The Integrated estimation of the potential monthly supplies is calculated based on two components. Component 1: the anticipated average monthly market growth, derived from the trend observed over the past 24 months on assumption is that the identified trend will remain unchanged, and the calculated average monthly increase is applied to actual data on the volume of average monthly import supplies over the last 12 months, along with the corresponding average price. Component 2 signifies the extra potential supply linked to the potential strong competitive advantage of the new market entrant. Its calculation is based on the factual parameters of supplying countries that have experienced the highest growth in their supplies to the chosen country over the past 12 months.

Countries’ Final Scores on Export Potential Estimation and Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$).



Most Promising Importing Markets of the Good Analyzed and Most Competitive Supplying Countries

This section of the Report provides an additional analysis of the most promising destinations for supplies of the good analyzed. To this end, a Relativity Score has been calculated for each country analyzed, representing the average of a country’s Final Score and the Integrated Estimation of Potential Monthly Supplies by a New Market Entrant. Both components are indexed such that the country with the highest value is assigned an index of 100. The results of the Relativity Score are presented in the table on the left. Additionally, the table on the right ranks the supplying countries based on a scoring system, where each time a supplying country is identified as the number 1 supplier to the respective importing country, it receives 5 points; number 2 – 4 points; number 3 – 3 points; number 4 – 2 points; and number 5 – 1 point. The total points accumulated by each supplying country are provided in the table (Final Supplier’s Score), along with the total value of imports reported by all the countries analyzed in the last full calendar year reported. It also contains data on and the number of countries to which the respective supplying country exported the good analyzed.

Calculation of a Relativity Score for the Countries Analyzed – Identification of the Most Promising Export Markets for the Good Analyzed

Country Analyzed	Country’s Relatively Score (Out of 10 points)	Country’s Final Score (out of 14 points)	Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$)
United Kingdom	9,93	12,00	888,27
Germany	9,58	11,00	901,61
Spain	7,63	10,00	624,96
Poland	6,93	12,00	348,39
Netherlands	6,07	8,00	493,63
Belgium	5,36	10,00	214,88
Sweden	5,12	9,00	247,46
Hungary	4,99	10,00	147,89
Iceland	4,70	11,00	21,03
Slovenia	4,50	10,00	60,42
Croatia	4,48	10,00	56,76
Denmark	4,43	9,00	121,87
Portugal	4,28	9,00	94,74
Romania	4,22	9,00	85,63
Italy	4,22	8,00	159,79
Switzerland	4,16	9,00	74,71
Slovakia	4,06	9,00	56,05
Bulgaria	4,02	9,00	47,80
Greece	4,01	9,00	47,33
Czechia	3,96	8,00	113,49

Ranking of Supplying Countries

Supplying Country	Final Supplier’s Score	Exports in LTM, USD	Total Number of Analyzed Countries With Which Trade Flows were Registered in LTM
China	105	187 704 147	30
Poland	63	332 474 283	29
Türkiye	54	112 674 341	30
Romania	52	105 054 261	28
Portugal	16	45 224 850	23
Bulgaria	16	11 710 963	25
Serbia	15	26 293 411	28
Denmark	12	15 801 694	28
Ukraine	10	2 429 954	26
Lithuania	9	29 871 184	25
Bosnia Herzegovina	9	5 726 948	16
Germany	7	44 074 951	29
Croatia	7	15 568 935	18
Sweden	6	16 711 254	27
Spain	6	34 683 876	29
Philippines	6	20 443 308	6
Hungary	6	3 527 132	18
Belgium	6	61 176 905	29
Slovenia	5	2 618 488	23
Austria	5	10 104 826	26

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APPENDIX

Appendix: Key Supplying Countries (US \$)

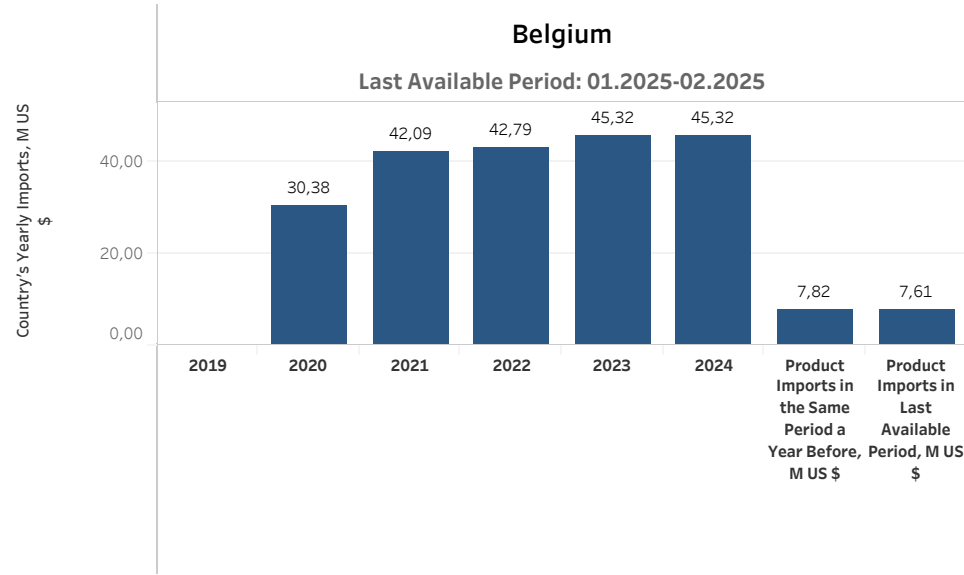
This section summarizes information on the key supplying countries of the analyzed good to the countries analyzed. The table presents a list of the largest supplying countries and the import values (expressed in US \$) reported by each of the countries importing the good from these supplying countries. It covers both the Last Twelve Months (LTM) period and the 12-month period prior to the LTM. Additionally, the table highlights changes in the market share of each supplying country in the total imports of the countries analyzed over the specified periods.

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, M US \$	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Poland	332,47	26,16%	316,12	26,00%
China	187,70	14,77%	142,38	11,71%
Türkiye	112,67	8,86%	108,05	8,89%
Romania	105,05	8,27%	94,88	7,80%
Belgium	61,18	4,81%	68,33	5,62%
Portugal	45,22	3,56%	22,25	1,83%
Germany	44,07	3,47%	55,61	4,57%
Spain	34,68	2,73%	32,99	2,71%
Lithuania	29,87	2,35%	32,92	2,71%
Serbia	26,29	2,07%	18,91	1,56%
United Kingdom	23,62	1,86%	25,97	2,14%
Netherlands	22,58	1,78%	33,22	2,73%
Estonia	22,12	1,74%	26,63	2,19%
Ireland	20,77	1,63%	20,12	1,65%
Philippines	20,44	1,61%	16,59	1,36%
Italy	19,31	1,52%	21,37	1,76%
Norway	18,99	1,49%	13,43	1,10%
France	17,36	1,37%	19,80	1,63%
Sweden	16,71	1,31%	33,83	2,78%
Denmark	15,80	1,24%	16,14	1,33%
Croatia	15,57	1,22%	19,60	1,61%
Bulgaria	11,71	0,92%	8,69	0,71%
Austria	10,10	0,80%	12,76	1,05%
USA	5,79	0,46%	6,60	0,54%
Bosnia Herzegovina	5,73	0,45%	5,17	0,42%
Czechia	4,41	0,35%	4,71	0,39%
Slovakia	3,56	0,28%	3,88	0,32%
Hungary	3,53	0,28%	3,39	0,28%
Belarus	3,50	0,28%	5,70	0,47%
Latvia	3,39	0,27%	1,24	0,10%

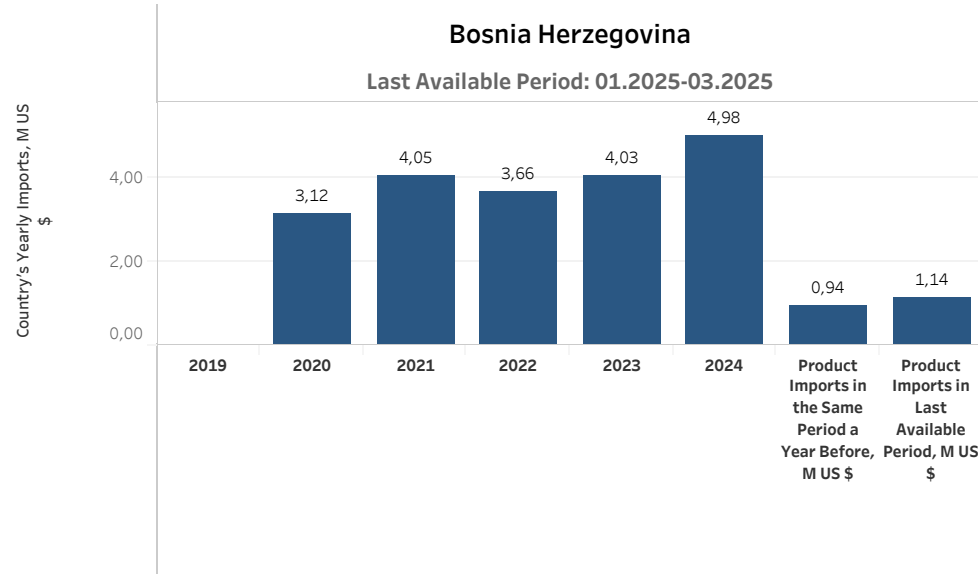
Appendix: Country-Specific Yearly Data

These pages provide detailed insights into the yearly dynamics of imports reported by each of the countries analyzed in the Report. For each country analyzed, graphs illustrate the yearly import values (expressed in M US \$) over the most recent 5-year period.

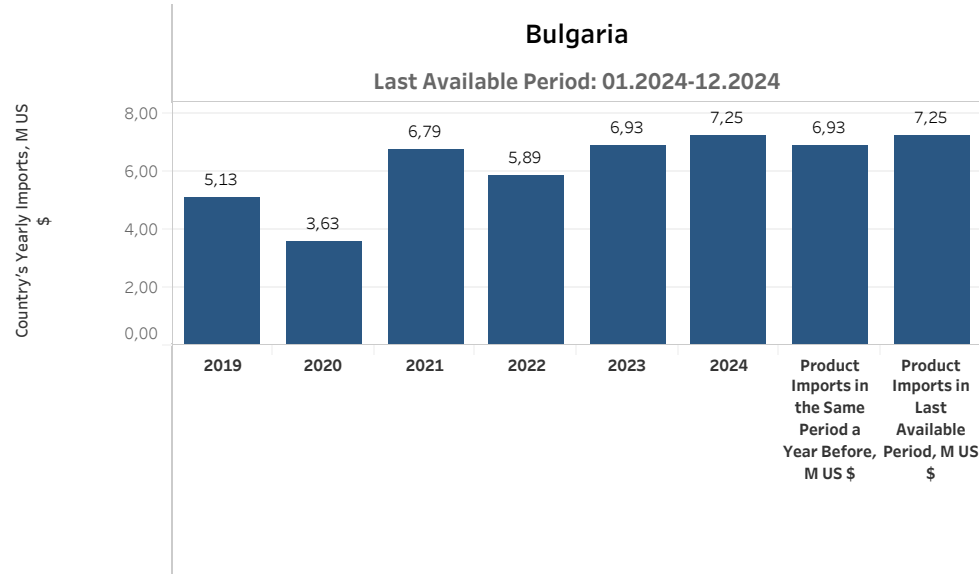
Country’s Yearly Imports, M US \$



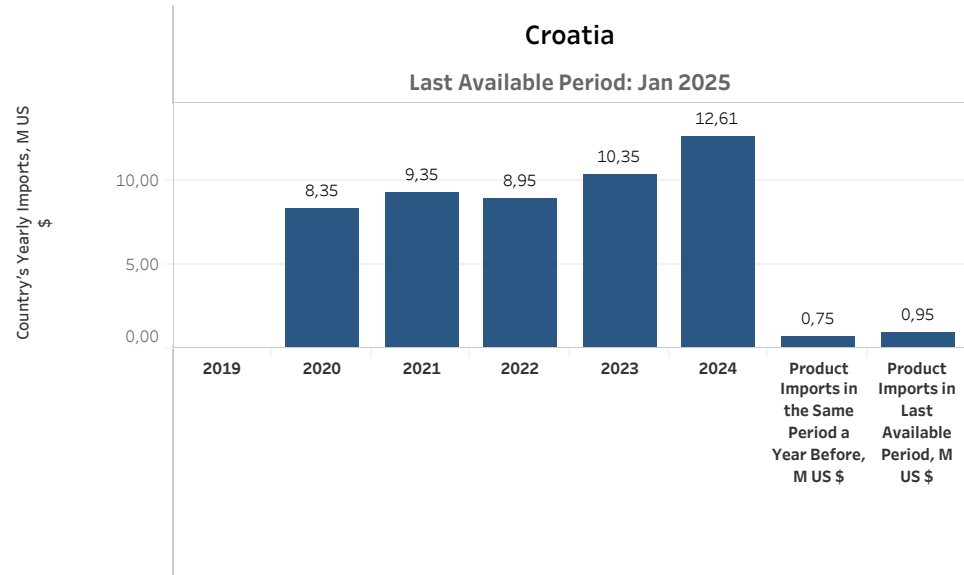
Country’s Yearly Imports, M US \$



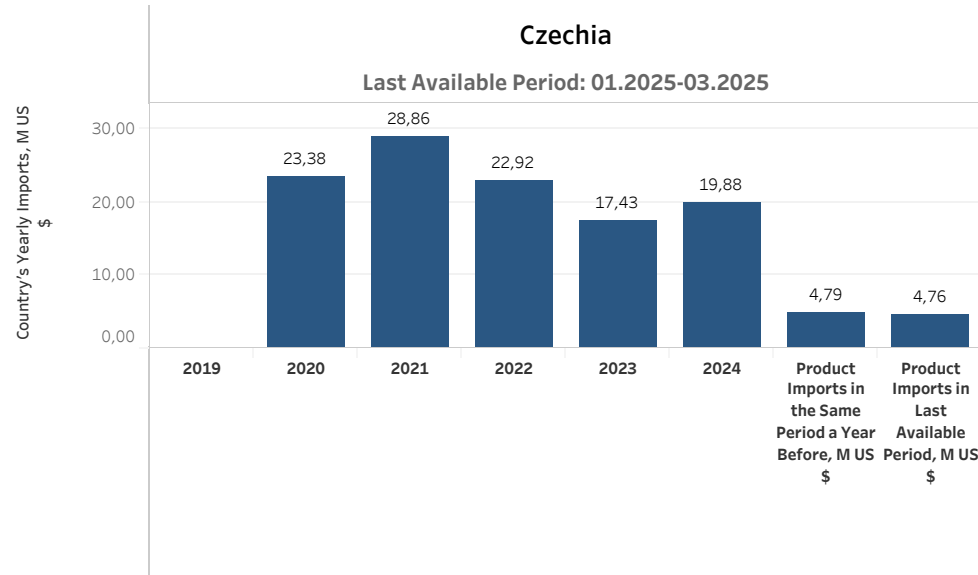
Country’s Yearly Imports, M US \$



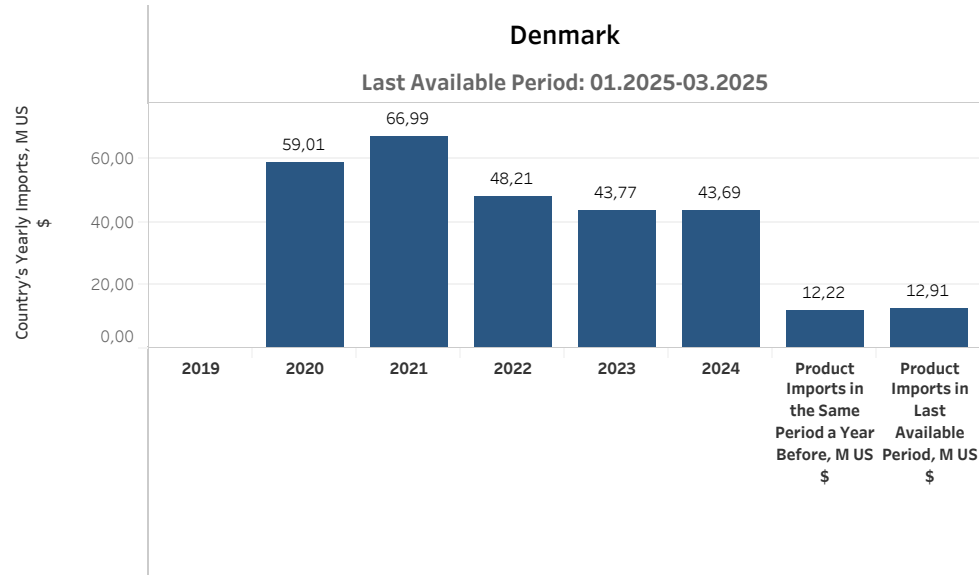
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, M US \$



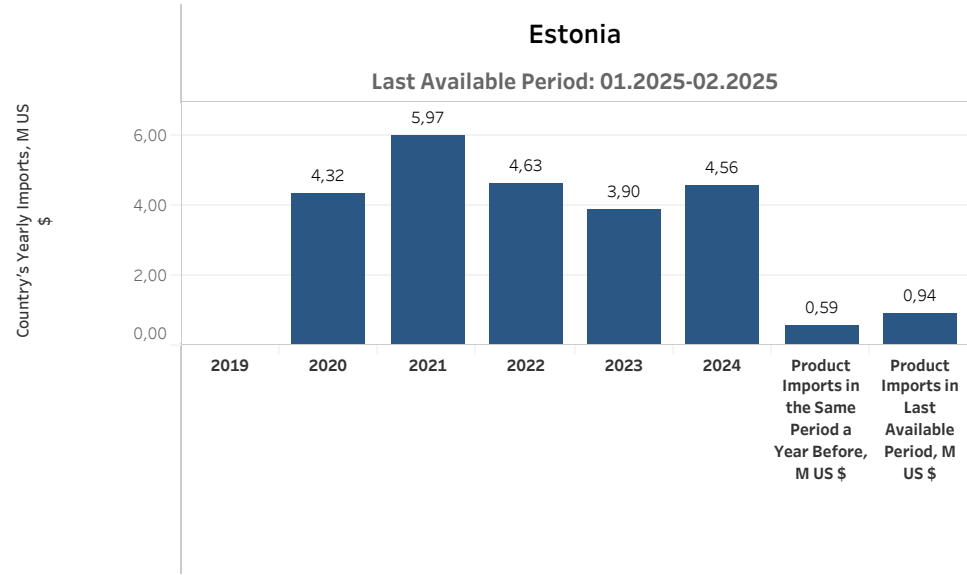
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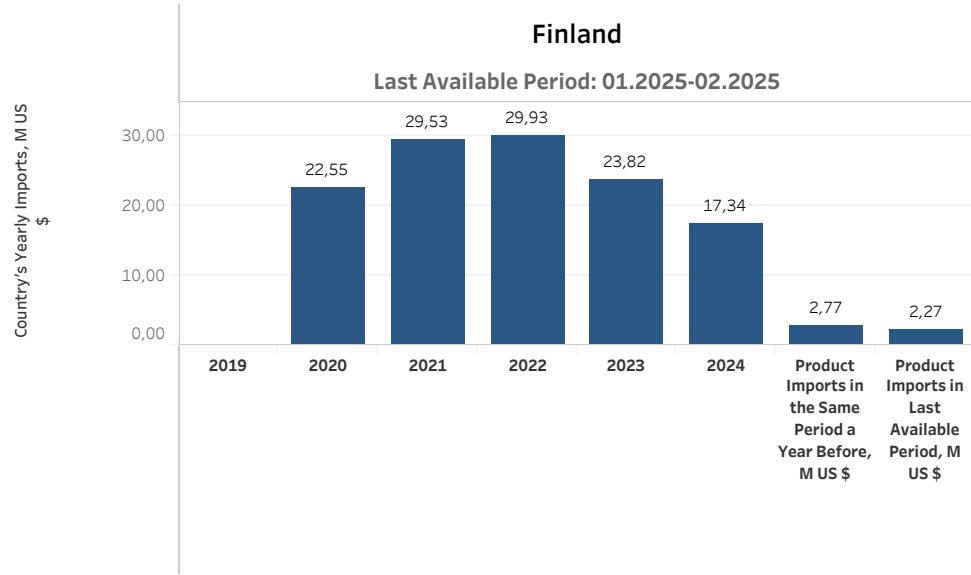
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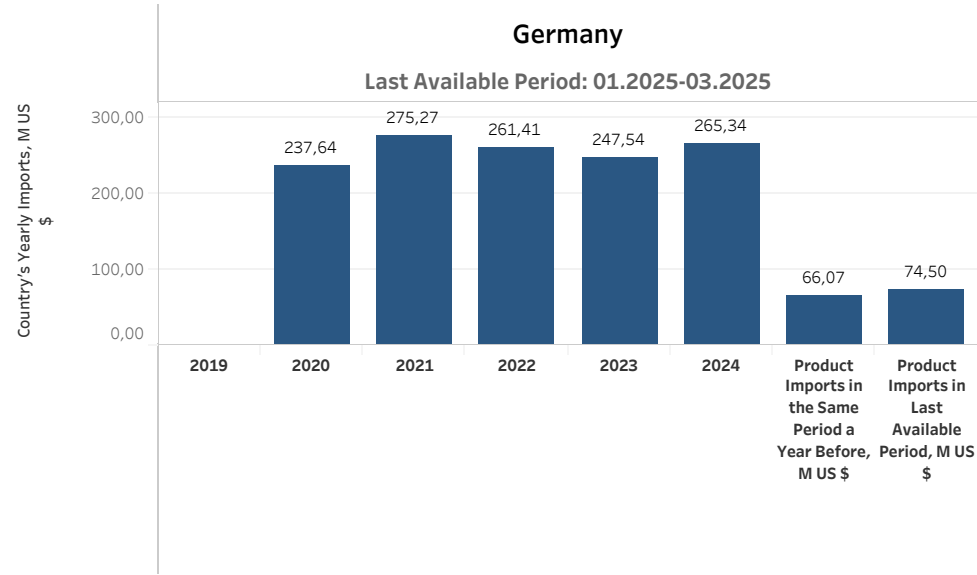
Country’s Yearly Imports, M US \$



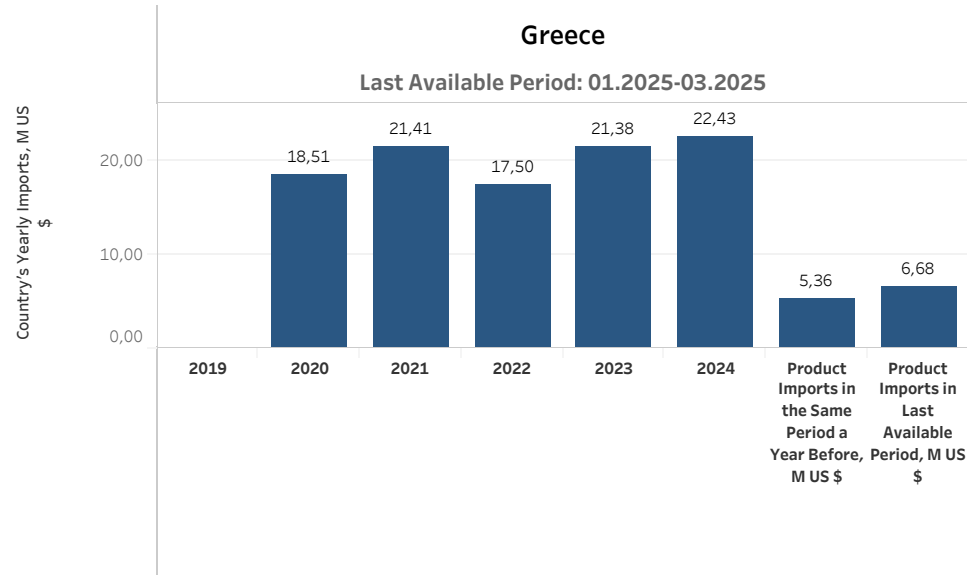
Country’s Yearly Imports, M US \$



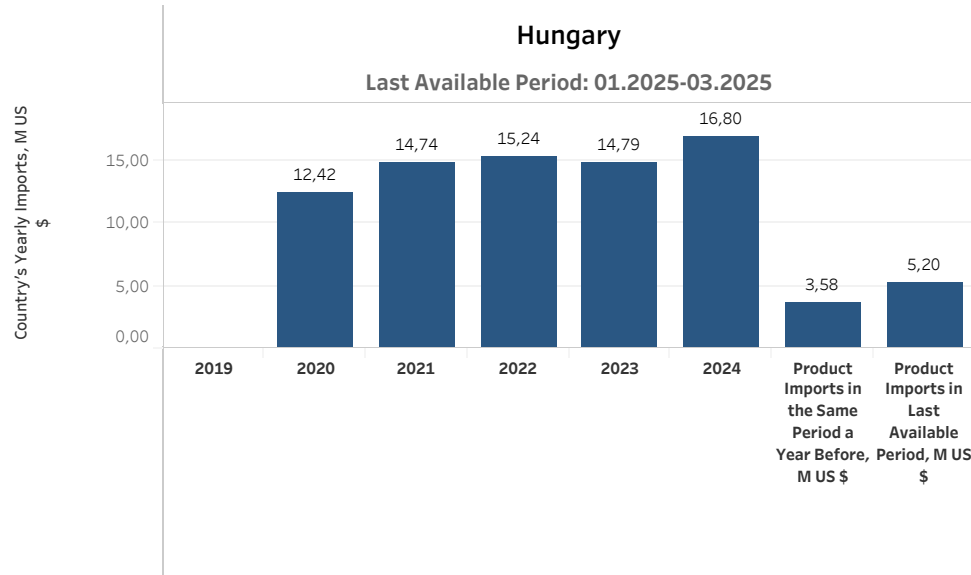
Country’s Yearly Imports, M US \$



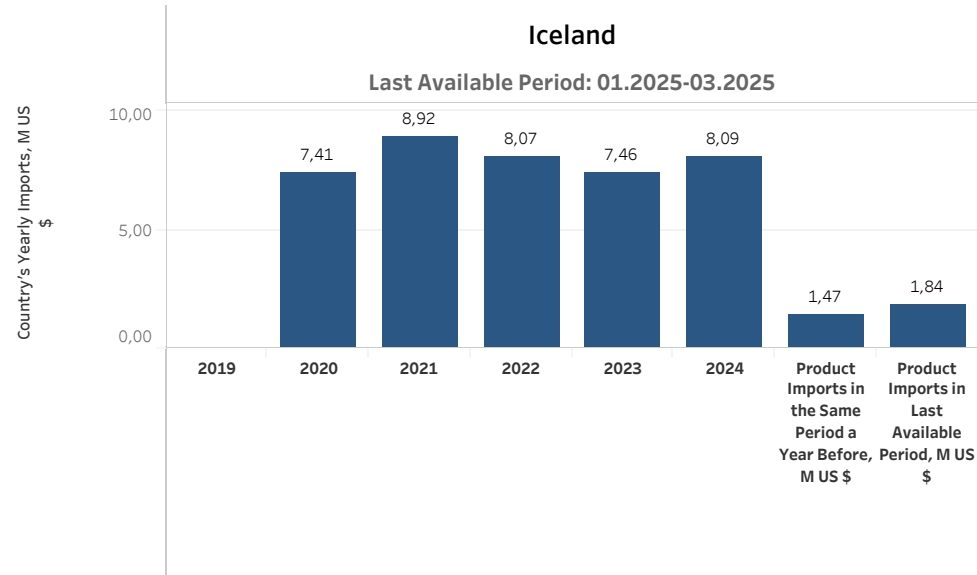
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, M US \$



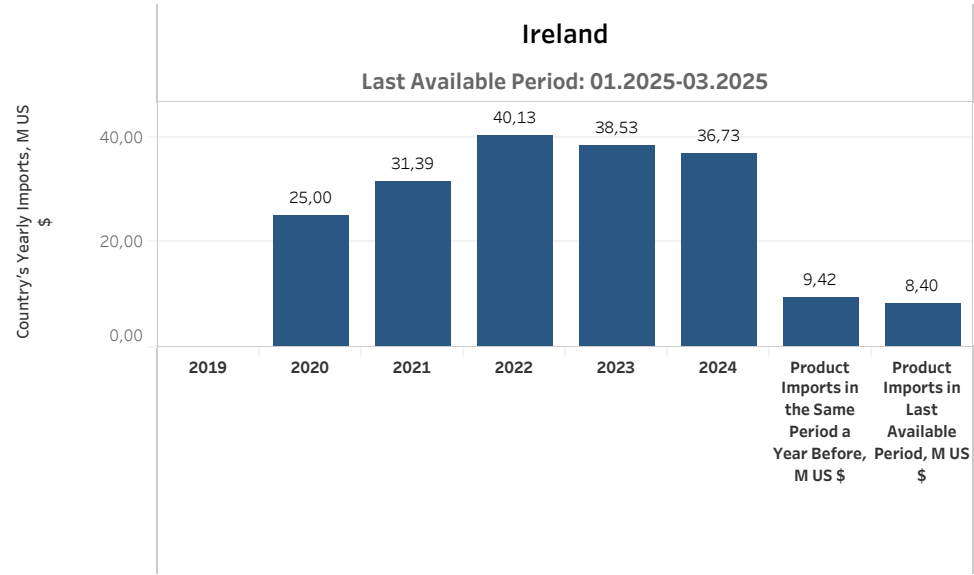
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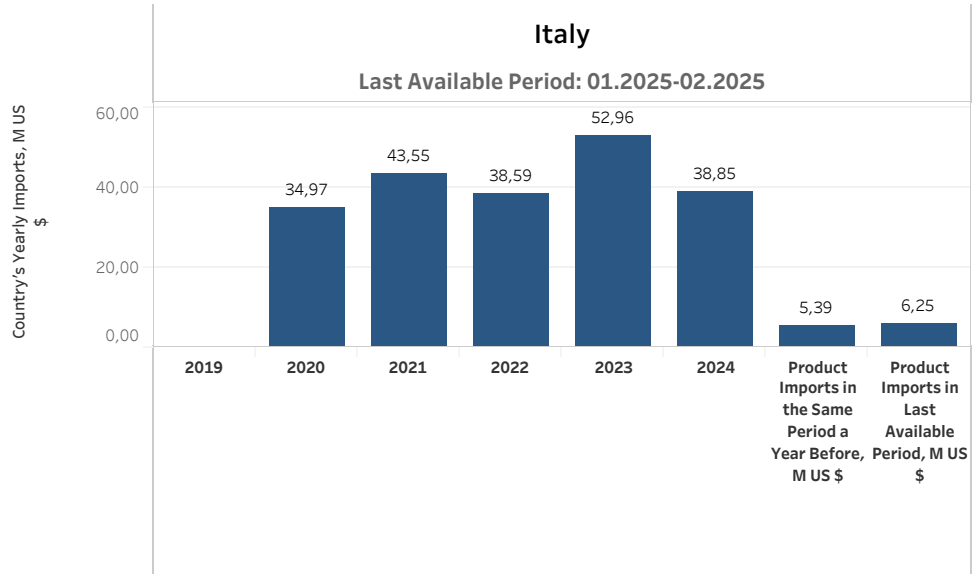
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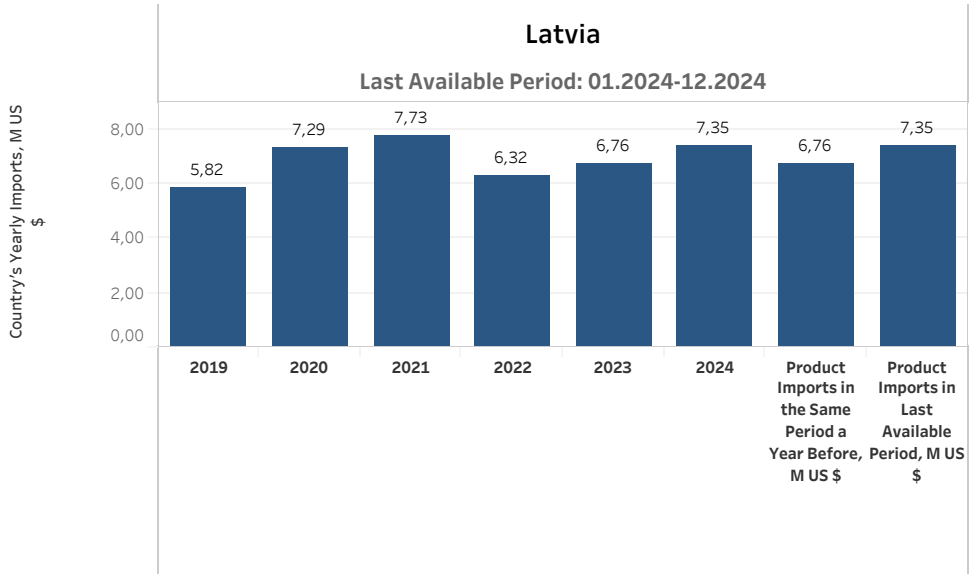
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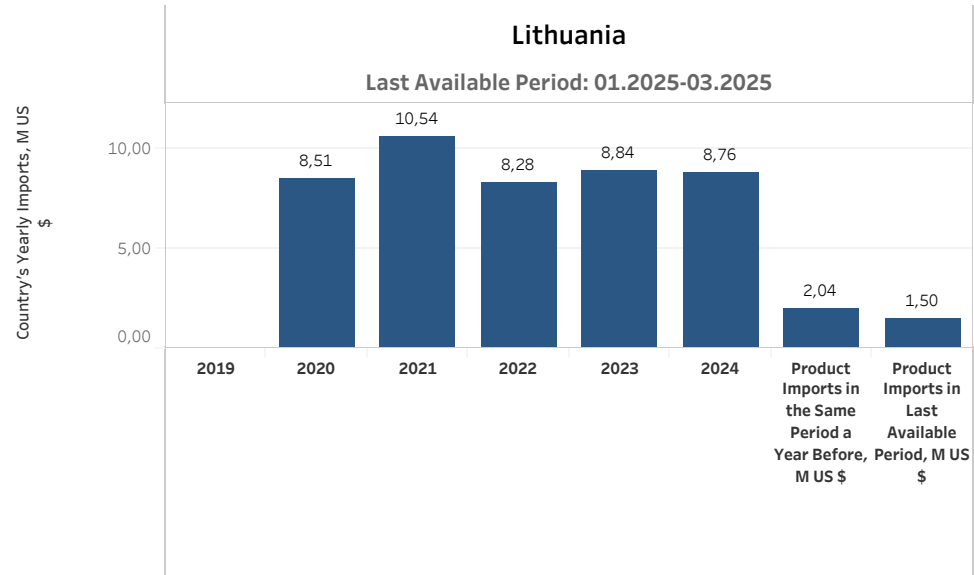
Country’s Yearly Imports, M US \$



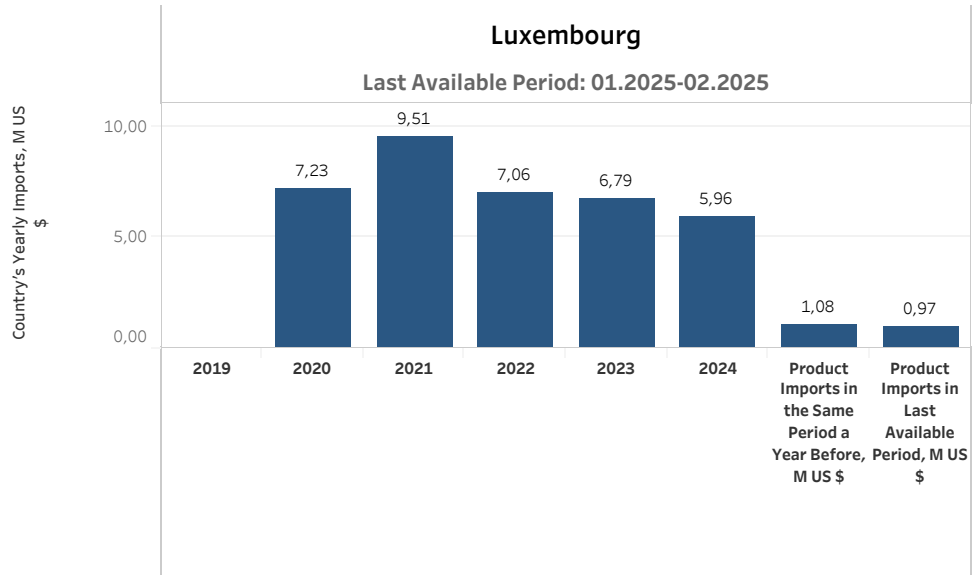
Country’s Yearly Imports, M US \$



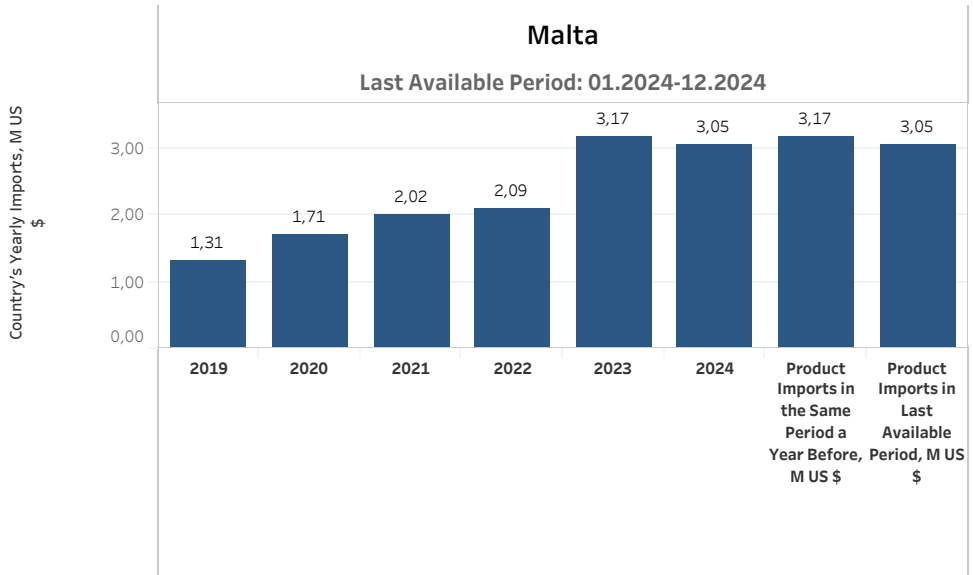
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Country’s Yearly Imports, M US \$



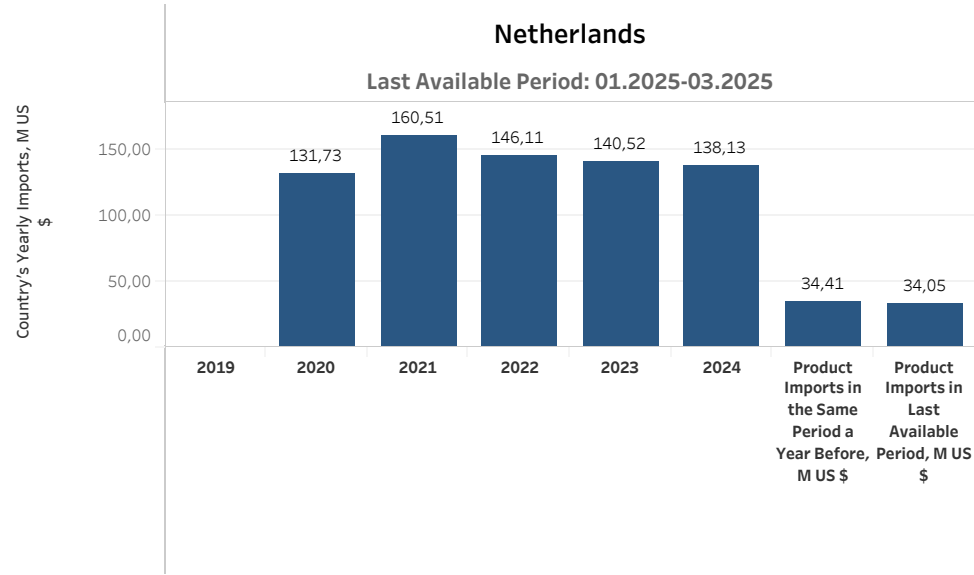
Country’s Yearly Imports, M US \$



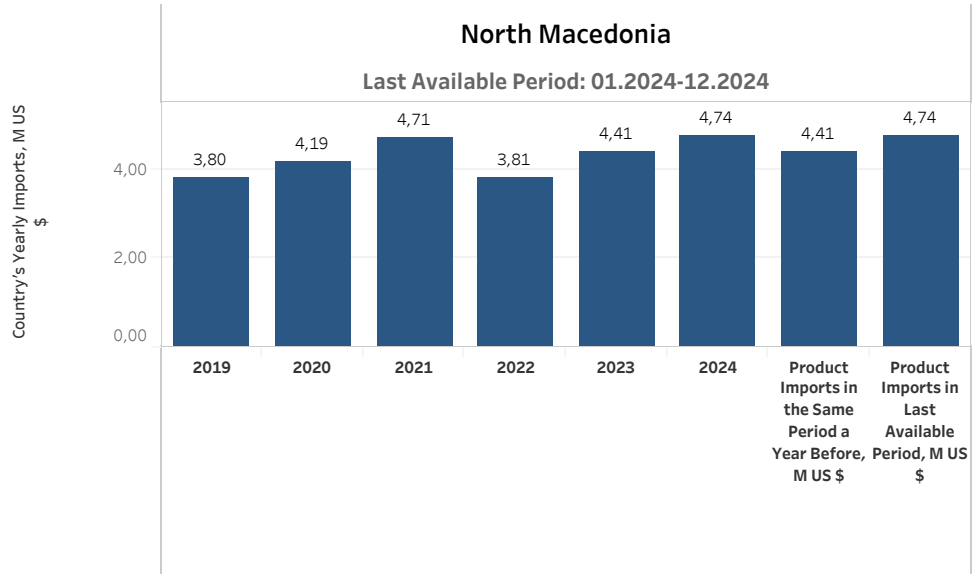
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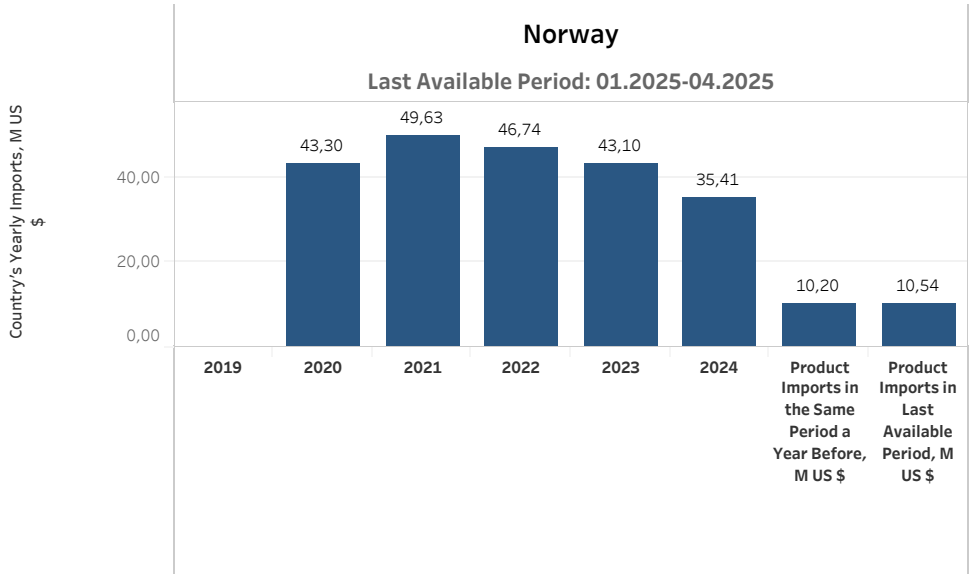
Country’s Yearly Imports, M US \$



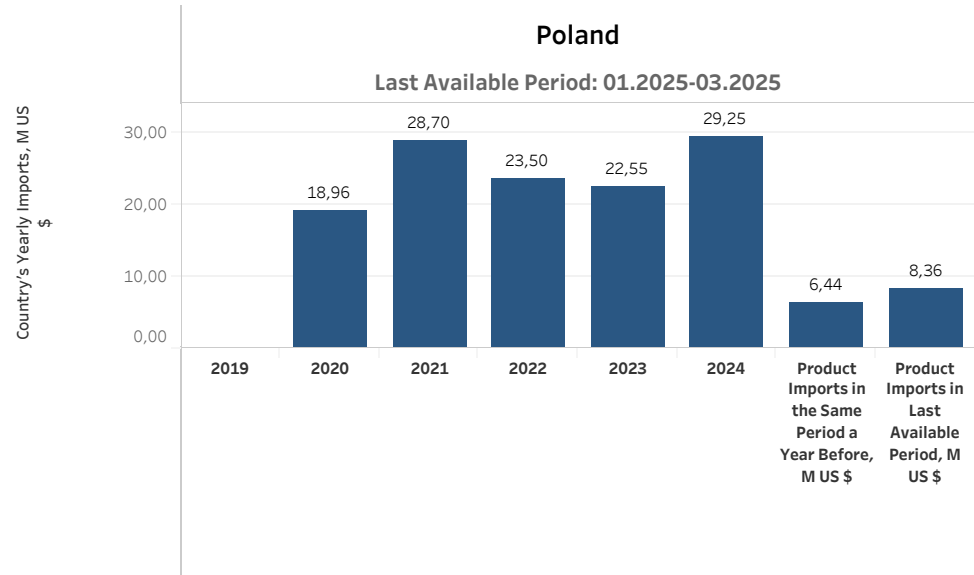
Country’s Yearly Imports, M US \$



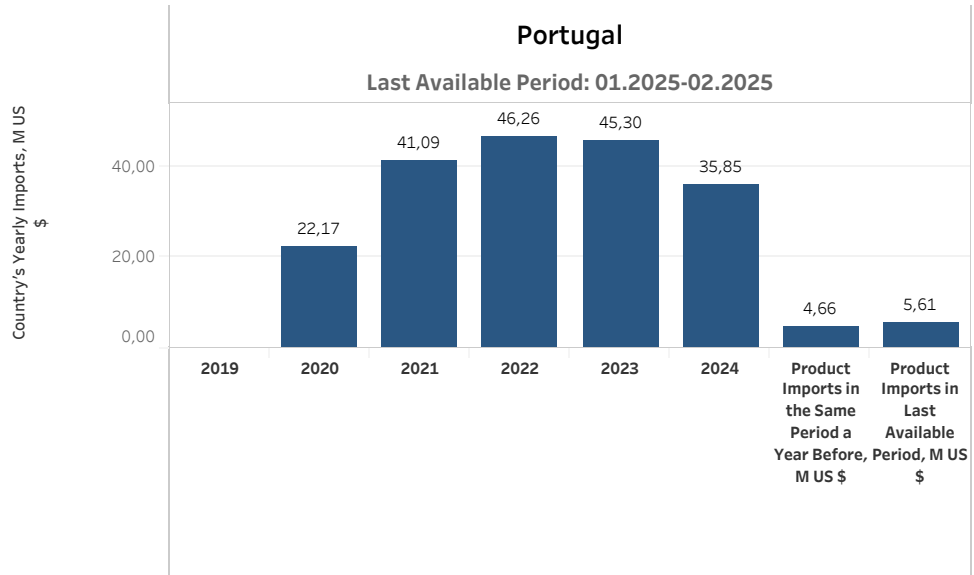
Country’s Yearly Imports, M US \$



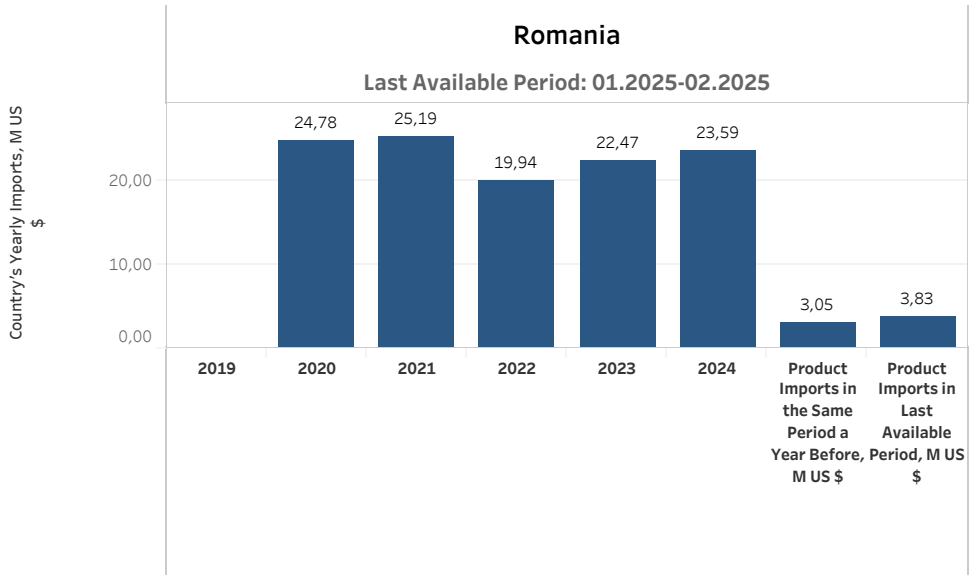
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, M US \$



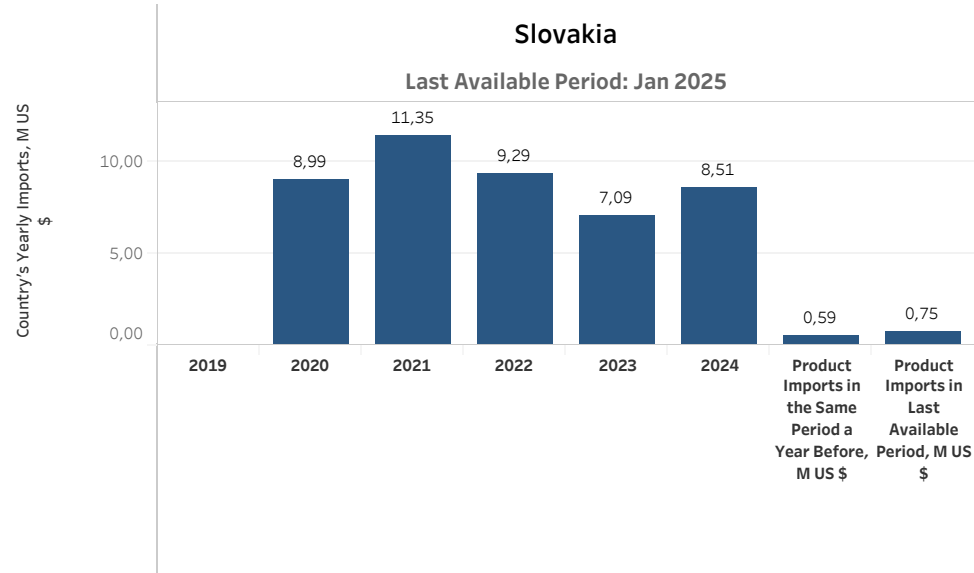
Country’s Yearly Imports, M US \$



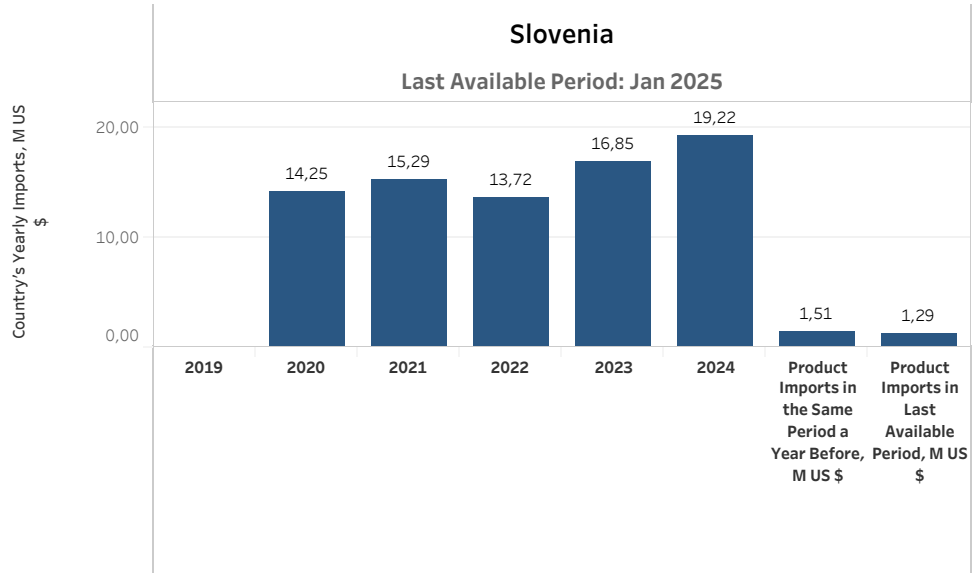
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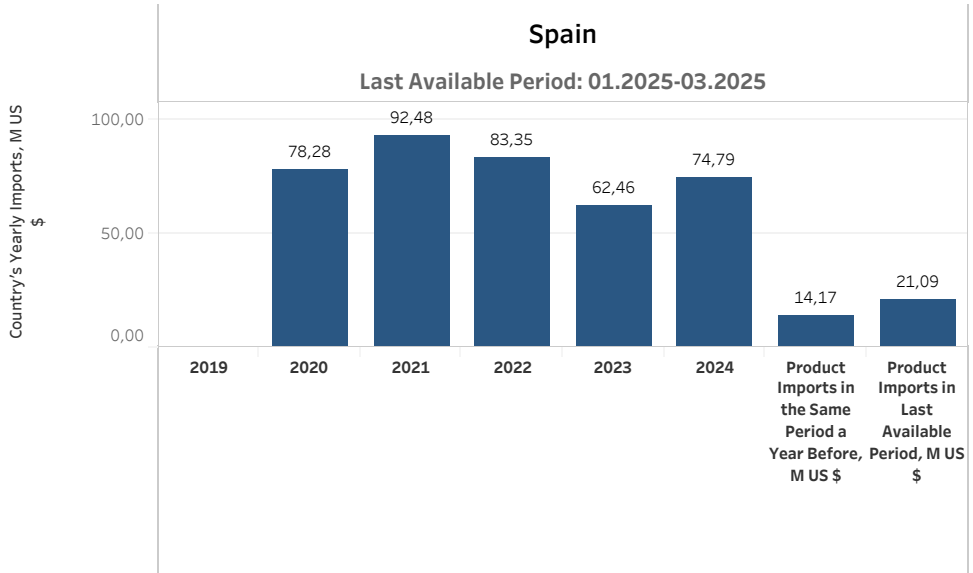
Country’s Yearly Imports, M US \$



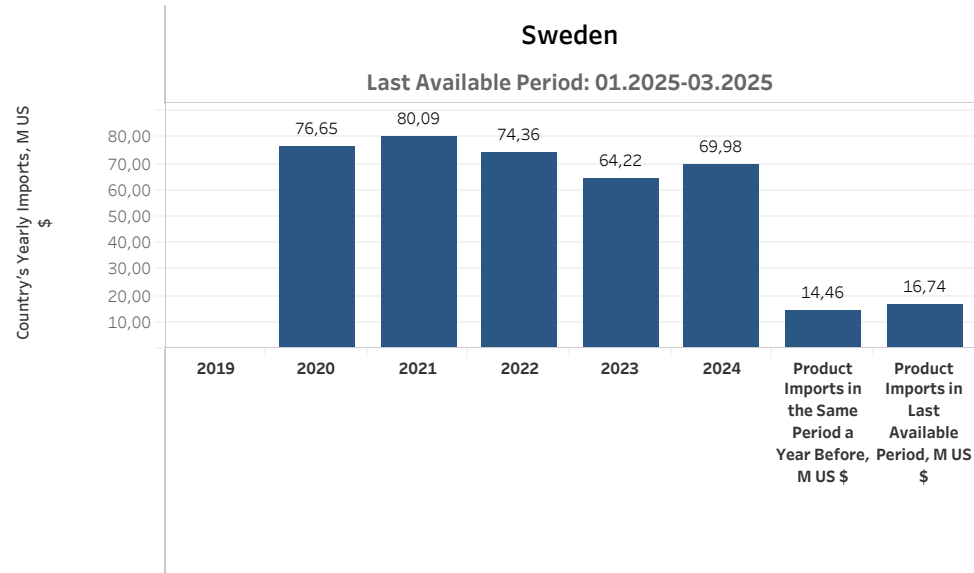
Country’s Yearly Imports, M US \$



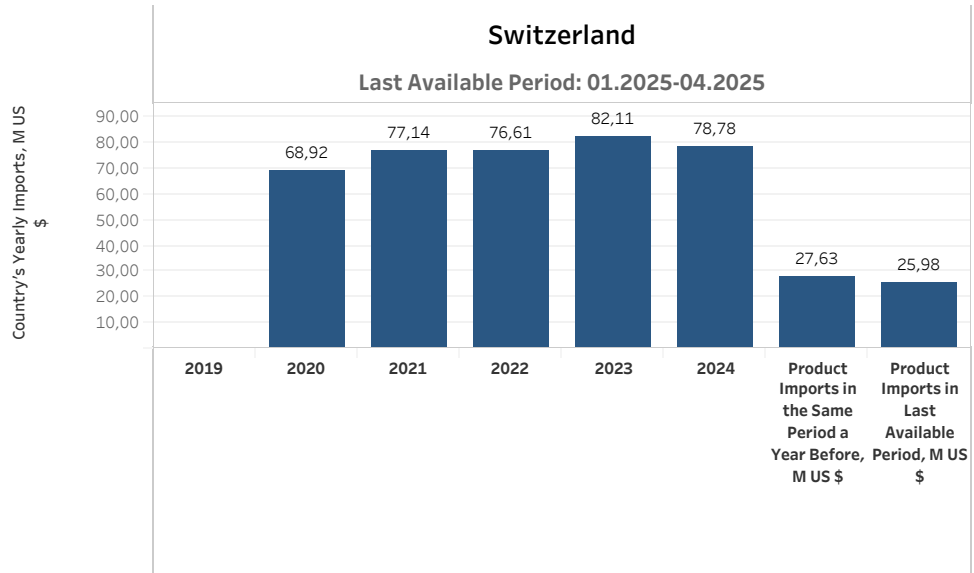
Country’s Yearly Imports, M US \$



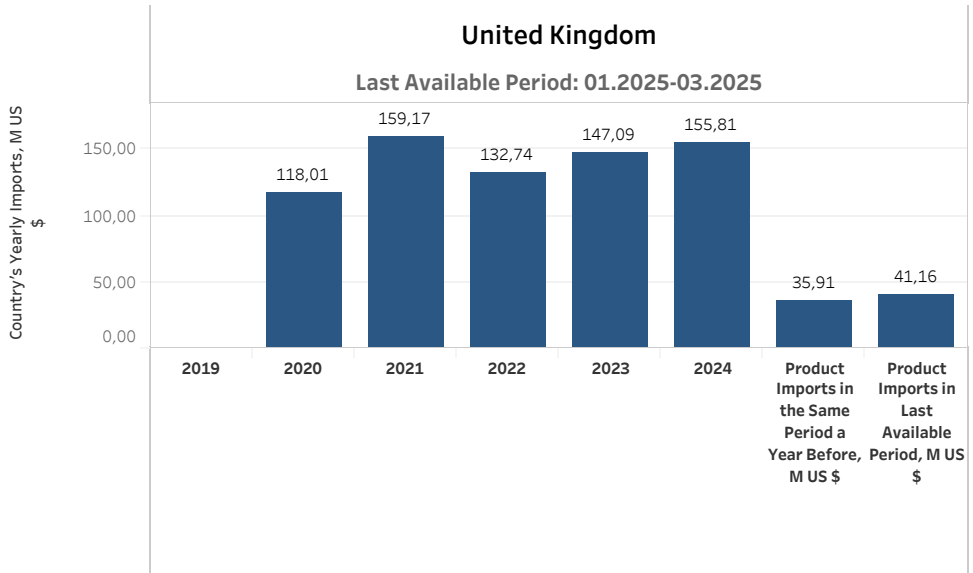
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, M US \$



Country’s Yearly Imports, M US \$



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