



## Cross-Country Report for:

Nuts, edible; hazelnuts or filberts (*corylus* spp.),  
fresh or dried, shelled

Report generated: 11.06.2025

This Report provides a comprehensive analysis of the imports of the good: **Nuts, edible; hazelnuts or filberts (corylus spp.), fresh or dried, shelled**

HS Code: **080222**

The analysis covers the imports of this good to the countries listed on the page 3. The report provides both country-specific and aggregated analysis.

The research is based on data sourced from the GTAIC market intelligence portal ([www.gtaic.ai](http://www.gtaic.ai)). The GTAIC service conducts its analyses utilizing datasets obtained under a licensing agreement with UN COMTRADE, the official export-import database at the country level, which encompasses over 200 countries.

Additional reputable data sources leveraged by the GTAIC service include:

- 1) the World Trade Organization (WTO)
- 2) the World Bank
- 3) the Organisation for Economic Co-operation and Development (OECD)
- 4) the United Nations Conference on Trade and Development (UNCTAD).

The GTAIC service exclusively employs the most recently published monthly trade flow data. The latest available data for the countries chosen for the analysis is indicated in the table on the page 3.

The primary objective of this market research is to identify opportunities and risks related to export/import activities, as well as trading and logistics for exporters, importers, producers, and logistics companies. The report aims to:

- 1) Identify the most promising markets\* for the good analyzed;
- 2) Highlight the most risky and declining markets;
- 3) Define market trends and provide short-term forecasts, including monthly price fluctuations and market size evolution in both monetary and tonnage terms;
- 4) Analyze the competitive landscape among suppliers, identifying both successful and underperforming countries within specific markets and globally;
- 5) Determine the fastest-growing and most promising trade routes from supplier countries to consumer countries;
- 6) Assess the potential supply size for new entrants in the most promising markets;
- 7) Present detailed supporting statistics for each market.

\*- in this context, "the market" refers to the imports of goods by the specific country. It means that goods produced and consumed domestically are not considered part of the market.

The report encompasses the countries chosen by the user. A table detailing these countries is provided on page 3. The competitive analysis covers all the countries exporting (supplying) the selected good to the selected importing countries.

GTAIC service allows its users to build any list of available importing countries importing any available goods to produce this type of research report. Number of the importing countries covered by GTAIC service is 110+, number of the goods is > 5000.

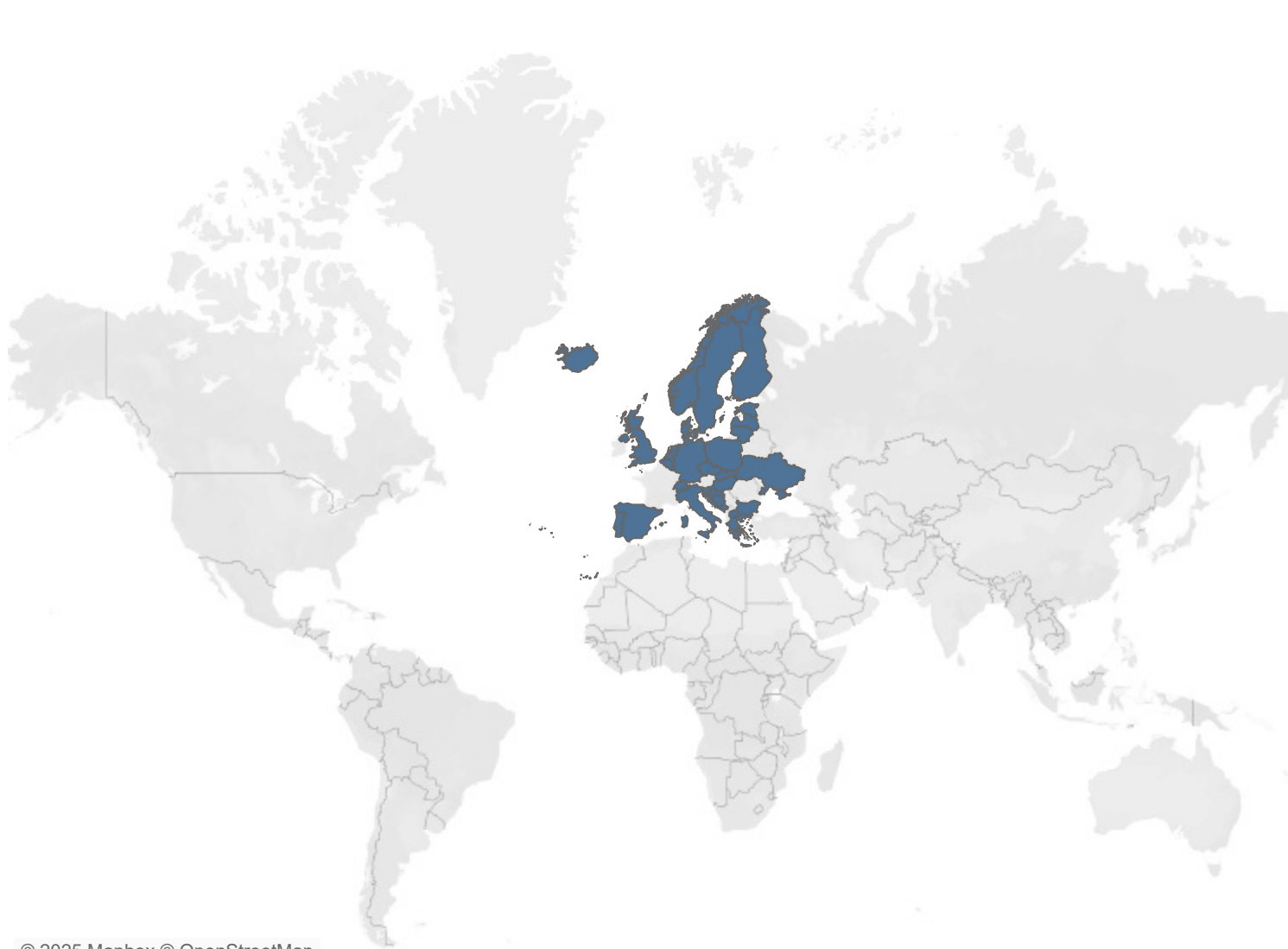
# Countries Analyzed and Reported Periods

The table below presents a summary of the countries analyzed in this Report. The "Last Reported Month" refers to the most recent month for which trade statistics have been reported by each respective country. Whenever the term "Last Available Period" is used throughout the Report, it denotes the period beginning in January and concluding with the month specified as the "Last Reported Month" for each country, as shown in the accompanying graph. Similarly, when the terms "LTM" or "Last Twelve Months" are used, they refer to the 12-month period preceding the month designated as the "Last Reported Month" for each country.

Countries Analyzed

No.	Country	Last Reported Months	Last Reported Full Calendar Year
1	Belgium	Feb 2025	2024
2	Bosnia Herzegovina	Mar 2025	2024
3	Bulgaria	Dec 2024	2024
4	Croatia	Jan 2025	2024
5	Czechia	Mar 2025	2024
6	Denmark	Mar 2025	2024
7	Estonia	Feb 2025	2024
8	Finland	Feb 2025	2024
9	Germany	Mar 2025	2024
10	Greece	Mar 2025	2024
11	Hungary	Mar 2025	2024
12	Iceland	Mar 2025	2024
13	Italy	Feb 2025	2024
14	Latvia	Dec 2024	2024
15	Lithuania	Mar 2025	2024
16	Luxembourg	Feb 2025	2024
17	Malta	Dec 2024	2024
18	Montenegro	Jan 2025	2024
19	Netherlands	Mar 2025	2024
20	North Macedonia	Dec 2024	2024
21	Norway	Apr 2025	2024
22	Poland	Mar 2025	2024
23	Portugal	Feb 2025	2024
24	Slovakia	Jan 2025	2024
25	Slovenia	Jan 2025	2024
26	Spain	Mar 2025	2024
27	Sweden	Mar 2025	2024
28	Switzerland	Apr 2025	2024
29	Ukraine	Mar 2025	2024
30	United Kingdom	Mar 2025	2024

Countries Analyzed Map



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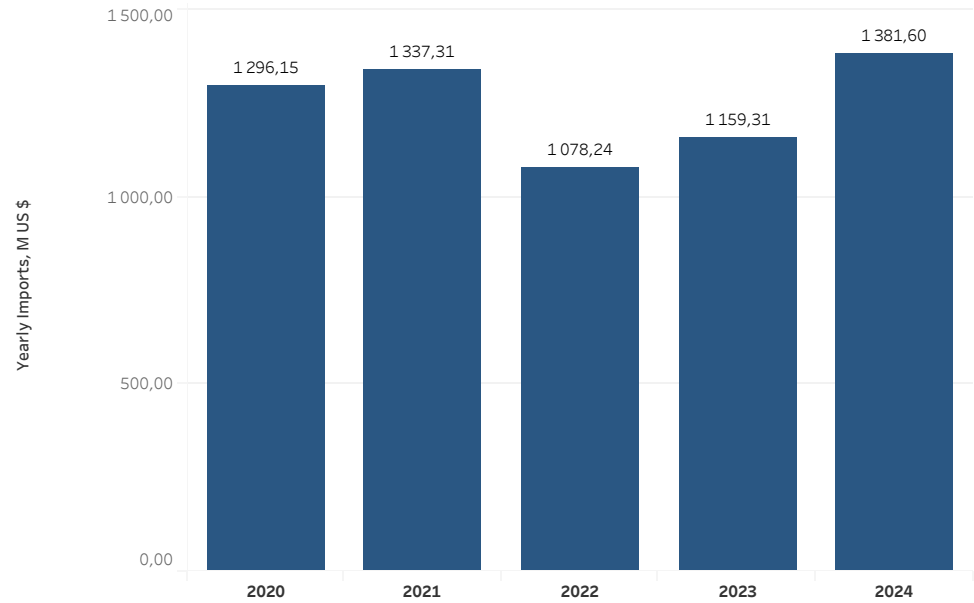
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## KEY CONCLUSIONS & FINDINGS

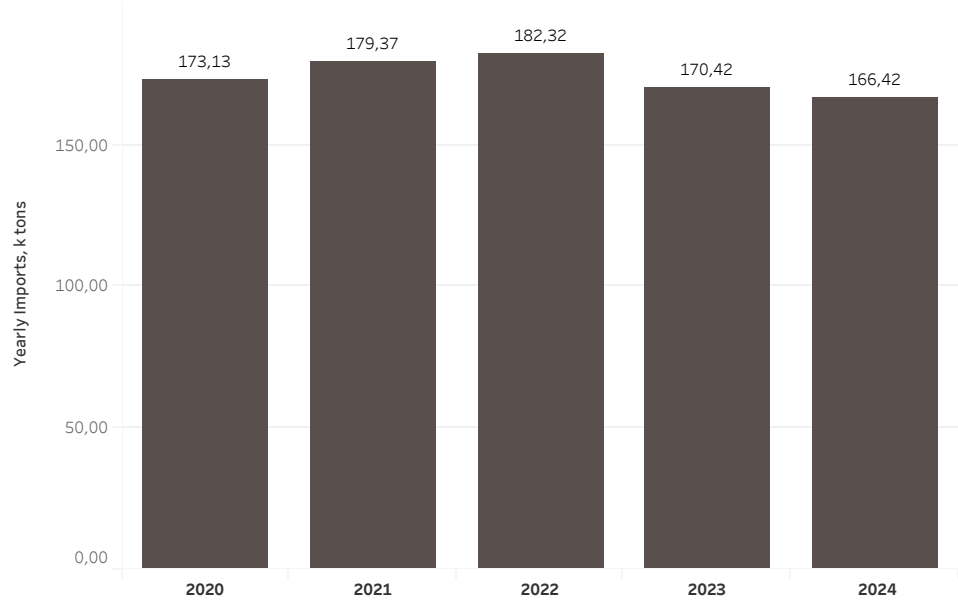
# Summary: Total Yearly Data on Imports by the Countries Analyzed

This section of the summary provides detailed insights into the yearly dynamics of cumulative imports reported by each of the Countries Analyzed in the Report that have submitted their imports for last full reported year. The first two graphs illustrate the total yearly import values (expressed in M US \$ and in k tons respectively) over the most recent 5 full calendar years. The third graph illustrates the calculated average imports prices over the same period. Additionally, the graphs below illustrate y-o-y changes of each respective indicator described above.

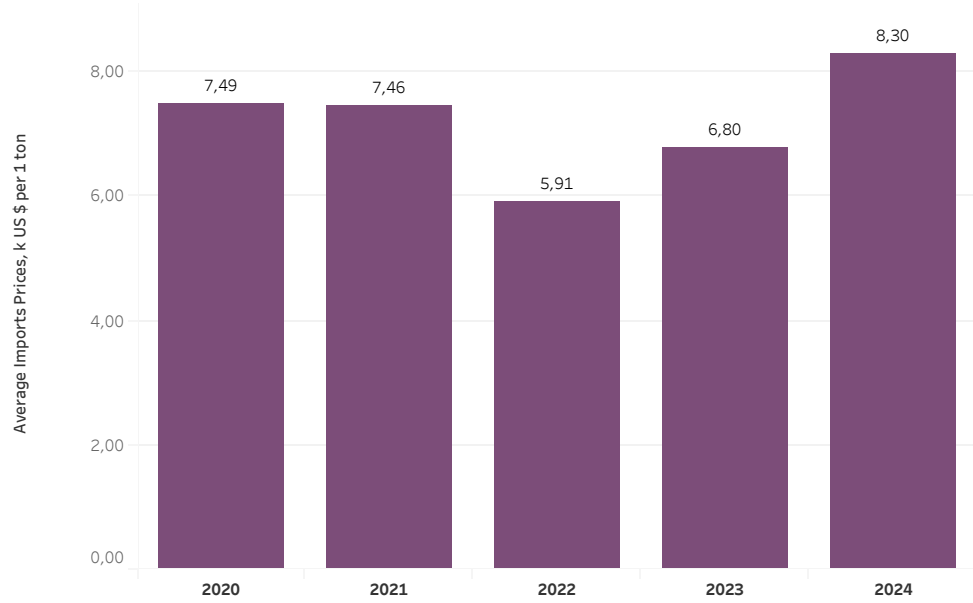
Total Yearly Imports, M US \$



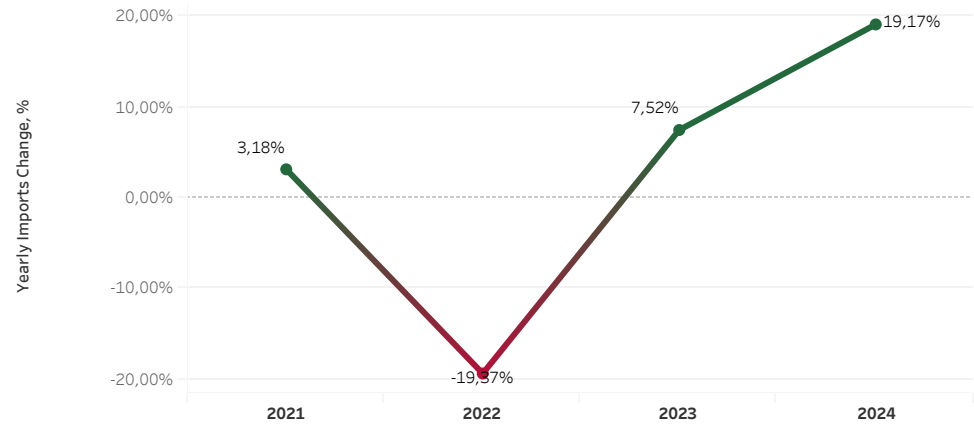
Total Yearly Imports, k tons



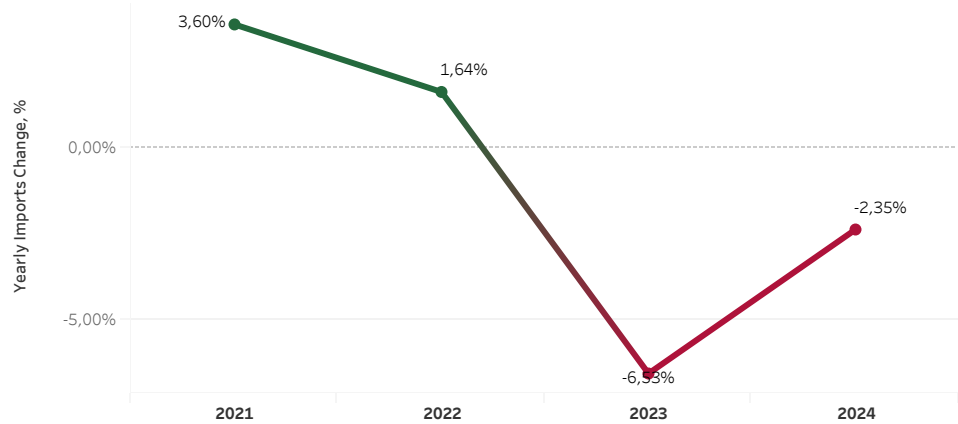
Total Average Imports Prices, k US \$ per 1 ton



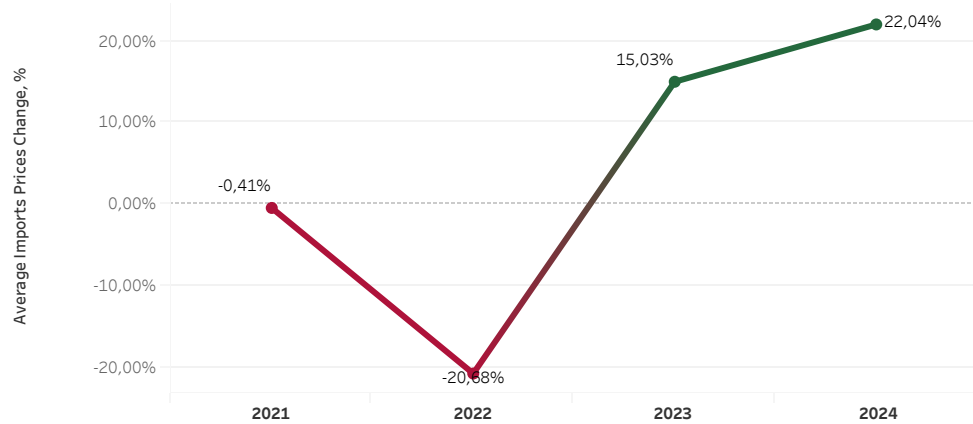
Total Yearly Imports Change, %



Total Yearly Imports Change, %



Total Average Imports Prices Change, %



# Summary: Largest Importing Markets in LTM

This section of the summary offers detailed insights into the top 10 countries included in this report, focusing on import trends observed over the last twelve months. The analysis covers both import values in US \$ (table on the left) and physical volumes (table on the right). These countries have been identified based on their import values in LTM, expressed in US \$.

Imports value by Country

Country Analyzed	Last Twelve Months Period (LTM)	Product Imports in LTM, M US \$	Product Imports in the Period 12 Months Before LTM, M US \$	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %
Germany	04.2024 - 03.2025	608,65	473,69	28,49%
Italy	03.2024 - 02.2025	460,23	375,67	22,51%
Switzerland	05.2024 - 04.2025	71,83	68,41	5,00%
Spain	04.2024 - 03.2025	54,4	42,03	29,43%
Poland	04.2024 - 03.2025	53,76	47,69	12,72%
Netherlands	04.2024 - 03.2025	40,47	39,85	1,56%
United Kingdom	04.2024 - 03.2025	22,11	18,20	21,46%
Belgium	03.2024 - 02.2025	19,9	21,19	-6,07%
Czechia	04.2024 - 03.2025	14,52	13,31	9,13%
Greece	04.2024 - 03.2025	14,03	11,57	21,22%

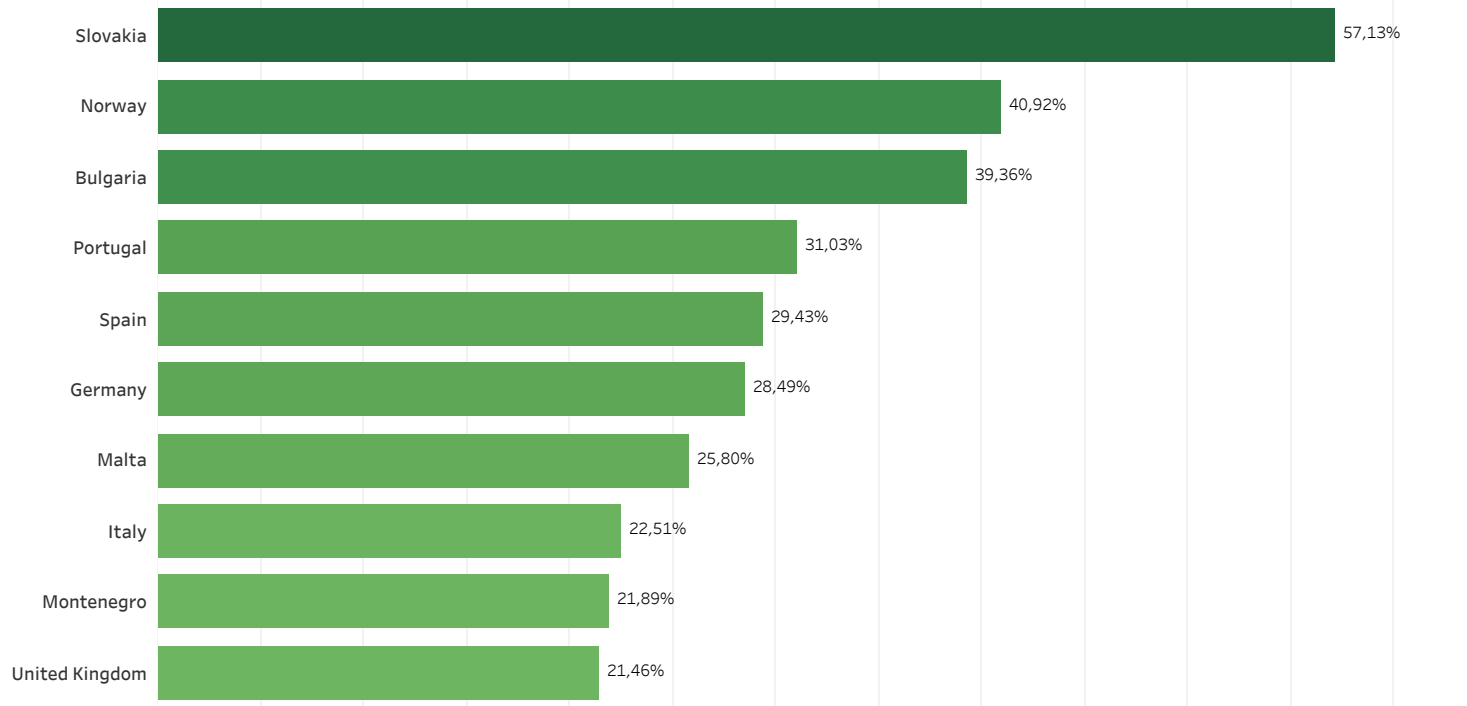
Imports volume by Country

Country Analyzed	Last Twelve Months Period (LTM)	Product Imports in LTM, k tons	Product Imports in the Period 12 Months Before LTM, k tons	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %
Germany	04.2024 - 03.2025	71,59	64,38	11,21%
Italy	03.2024 - 02.2025	55,35	57,09	-3,04%
Switzerland	05.2024 - 04.2025	8,83	9,60	-8,07%
Spain	04.2024 - 03.2025	6,95	5,95	16,70%
Poland	04.2024 - 03.2025	5,23	5,37	-2,59%
Netherlands	04.2024 - 03.2025	4,87	5,47	-10,95%
United Kingdom	04.2024 - 03.2025	2,44	2,56	-4,48%
Belgium	03.2024 - 02.2025	2,37	2,94	-19,32%
Czechia	04.2024 - 03.2025	2,13	2,30	-7,13%
Greece	04.2024 - 03.2025	1,68	1,60	4,84%

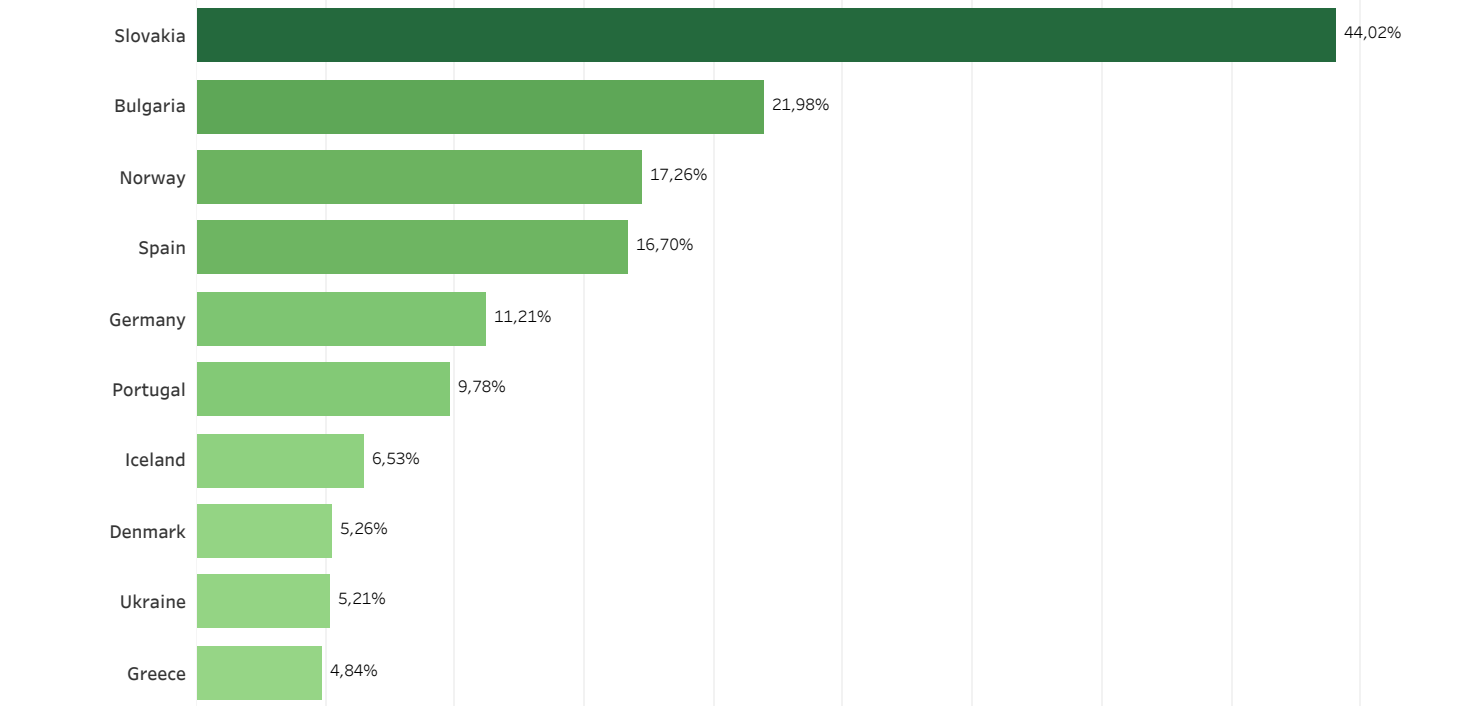
# Summary: Fastest and Slowest Growing Markets over LTM (by Growth Rates)

This section of the summary highlights the fastest growing (or alternatively, least declining) and most declining (or alternatively, slowest growing) markets among the countries analyzed in the report. These markets have been identified based on import dynamics (growth rates calculated in %) over the last twelve months, comparing these data with the same period a year before. The analysis covers both import values in US \$ and import volumes in tons.

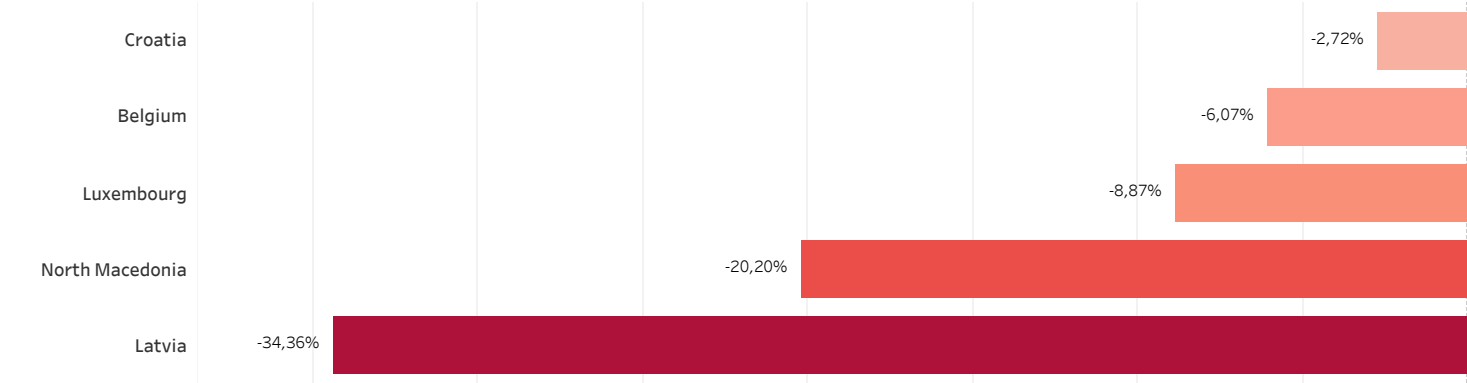
Top 10 Countries by Growth Rate of Imports (US \$) in LTM Compared to the Same Period 12 Months Before LTM, %



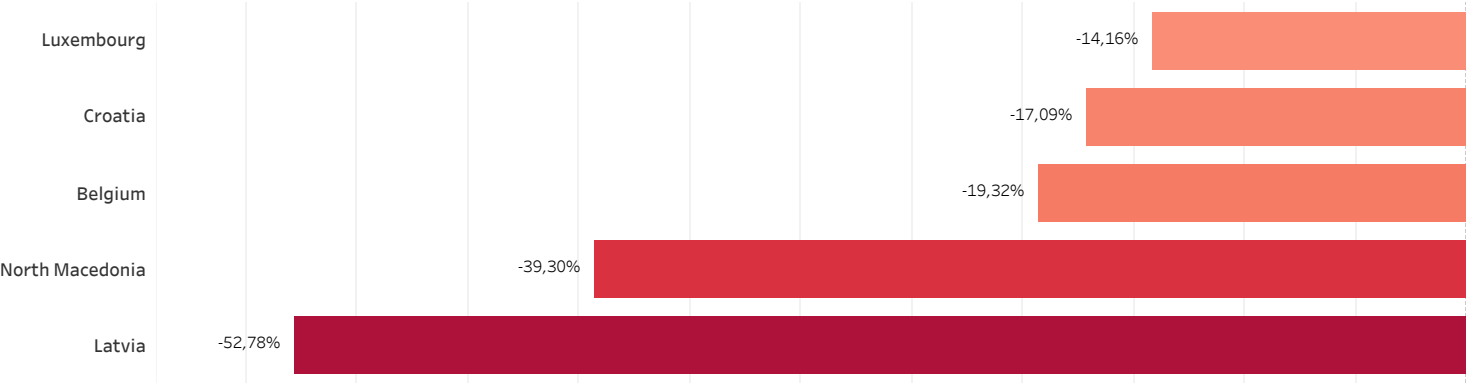
Top 10 Countries by Growth Rate of Imports (tons) in LTM Compared to the Same Period 12 Months Before LTM, %



Bottom 5 Countries by Growth Rate of Imports (US \$) in LTM Compared to the Same Period 12 Months Before LTM, %



Bottom 5 Countries by Growth Rate of Imports (tons) in LTM Compared to the Same Period 12 Months Before LTM, %



# Summary: Fastest and Slowest Growing Markets in the Last Available Period (by Growth Rates)

This section of the summary also highlights the fastest growing (or alternatively, least declining) and most declining (or alternatively, slowest growing) markets among the countries analyzed in the report. In this case, the countries are ranked based on the dynamics of their imports (growth rates calculated in %) during the Last Available Period, defined as any period starting from January and extending to the most recently reported month. The Last Available Period varies by country and is specified below.

Top 10 Countries by Growth Rate of the Product Imports by the County Analyzed (expressed in US \$) in the Last Available Period Compared to the Same Period a Year Before

Poland	01.2025-03.2025	<div></div>	129,63%
Norway	01.2025-04.2025	<div></div>	90,00%
Portugal	01.2025-02.2025	<div></div>	56,36%
Bulgaria	01.2024-12.2024	<div></div>	39,39%
Denmark	01.2025-03.2025	<div></div>	35,19%
Finland	01.2025-02.2025	<div></div>	33,33%
Malta	01.2024-12.2024	<div></div>	25,00%
Croatia	Jan 2025	<div></div>	23,61%
Spain	01.2025-03.2025	<div></div>	23,47%
Germany	01.2025-03.2025	<div></div>	20,13%

Top 10 Countries by Growth Rate of the Product Imports by the County Analyzed (expressed in tons) in the Last Available Period Compared to the Same Period a Year Before

Poland	01.2025-03.2025	<div></div>	111,10%
Portugal	01.2025-02.2025	<div></div>	61,47%
Norway	01.2025-04.2025	<div></div>	49,36%
Denmark	01.2025-03.2025	<div></div>	28,39%
Bulgaria	01.2024-12.2024	<div></div>	21,98%
Spain	01.2025-03.2025	<div></div>	20,07%
Croatia	Jan 2025	<div></div>	15,58%
Germany	01.2025-03.2025	<div></div>	15,03%
Italy	01.2025-02.2025	<div></div>	9,60%
Finland	01.2025-02.2025	<div></div>	8,13%

Bottom 5 Countries by Growth Rate of the Product Imports by the County Analyzed (expressed in US \$) in the Last Available Period Compared to the Same Period a Year Before

Estonia	01.2025-02.2025	<div></div>	-37,50%
Lithuania	01.2025-03.2025	<div></div>	-38,86%
Montenegro	Jan 2025	<div></div>	-50,00%
Belgium	01.2025-02.2025	<div></div>	-57,80%
Slovenia	Jan 2025	<div></div>	-60,71%

Bottom 5 Countries by Growth Rate of the Product Imports by the County Analyzed (expressed in tons) in the Last Available Period Compared to the Same Period a Year Before

North Macedonia	01.2024-12.2024	<div></div>	-39,30%
Latvia	01.2024-12.2024	<div></div>	-52,78%
Belgium	01.2025-02.2025	<div></div>	-67,13%
Montenegro	Jan 2025	<div></div>	-69,25%
Slovenia	Jan 2025	<div></div>	-80,20%

# Summary: Fastest and Slowest Growing Markets over LTM (by Import Value in US \$)

This section of the summary highlights the fastest growing (or alternatively, least declining) and most declining (or alternatively, slowest growing) markets among the countries analyzed in the report. These markets have been identified based on import dynamics over the last twelve months, ranked by the absolute change in imports. The analysis includes both import values in US \$ (on the left) and import volumes in kilograms (on the right).

Fastest Growing / Slowest Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Germany	04.2024 - 03.2025	134 959 152	608 648 773	28,49%
Italy	03.2024 - 02.2025	84 550 176	460 230 400	22,51%
Spain	04.2024 - 03.2025	12 368 765	54 397 565	29,43%
Poland	04.2024 - 03.2025	6 064 897	53 760 724	12,72%
United Kingdom	04.2024 - 03.2025	3 906 045	22 111 313	21,46%

Fastest Growing / Slowest Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, kg	Imports in LTM, kg	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Germany	04.2024 - 03.2025	7 217 685	71 594 460	11,21%
Spain	04.2024 - 03.2025	994 074	6 947 022	16,70%
Slovakia	02.2024 - 01.2025	238 453	780 205	44,02%
Bulgaria	01.2024 - 12.2024	157 958	876 472	21,98%
Greece	04.2024 - 03.2025	77 644	1 680 436	4,84%

Fastest Declining / Slowest Growing Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Belgium	03.2024 - 02.2025	-1 286 258	19 896 601	-6,07%
Latvia	01.2024 - 12.2024	-866 484	1 654 956	-34,36%
North Macedonia	01.2024 - 12.2024	-440 440	1 740 089	-20,20%
Croatia	02.2024 - 01.2025	-140 432	5 017 503	-2,72%
Luxembourg	03.2024 - 02.2025	-66 163	679 830	-8,87%

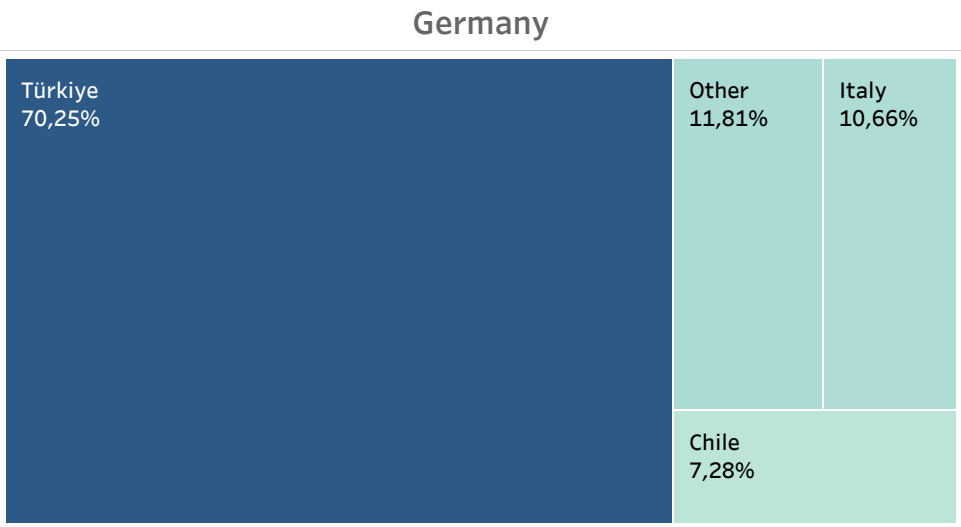
Fastest Declining / Slowest Growing Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, kg	Imports in LTM, kg	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Italy	03.2024 - 02.2025	-1 737 163	55 350 531	-3,04%
Switzerland	05.2024 - 04.2025	-774 440	8 826 597	-8,07%
Netherlands	04.2024 - 03.2025	-598 286	4 867 710	-10,95%
Belgium	03.2024 - 02.2025	-568 742	2 374 535	-19,32%
Latvia	01.2024 - 12.2024	-210 964	188 716	-52,78%

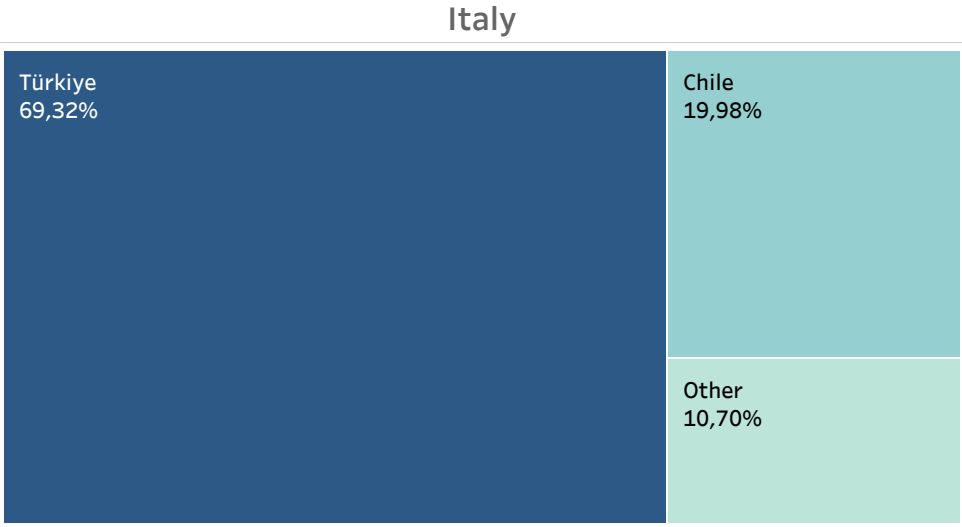
# Summary: Largest Suppliers to the Fastest Growing Markets in LTM

This section of the summary presents the geographical distribution of imports to the fastest growing (or alternatively, least declining) markets identified in the previous section. The import structure is provided for imports expressed in US \$, covering the last twelve months reported by each country.

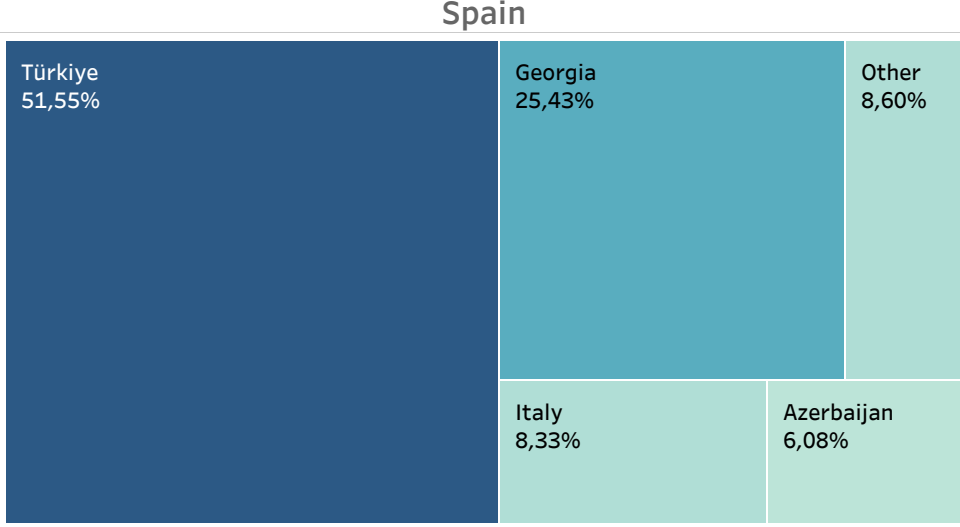
Largest Supplying Countries in LTM (US \$)



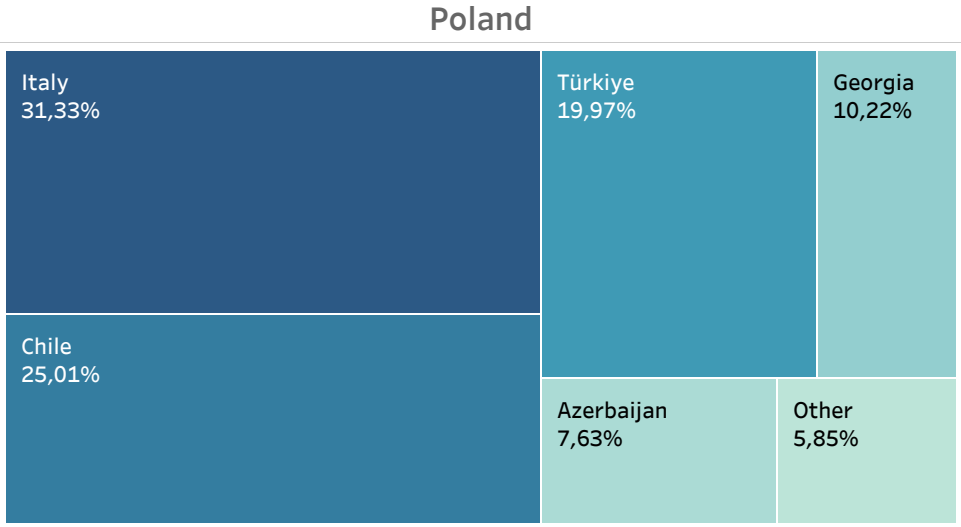
Largest Supplying Countries in LTM (US \$)



Largest Supplying Countries in LTM (US \$)



Largest Supplying Countries in LTM (US \$)



Largest Supplying Countries in LTM (US \$)



# Summary: Markets with Highest and Lowest Average Import Prices in LTM

This section of the summary provides insights into average import prices, highlighting countries with the highest (table at the top) and the lowest (table at the bottom) average import prices reported over their respective last twelve months periods. The graph on the right visualizes projections for the dynamics of average import prices, based on a 24-month trend for each country.

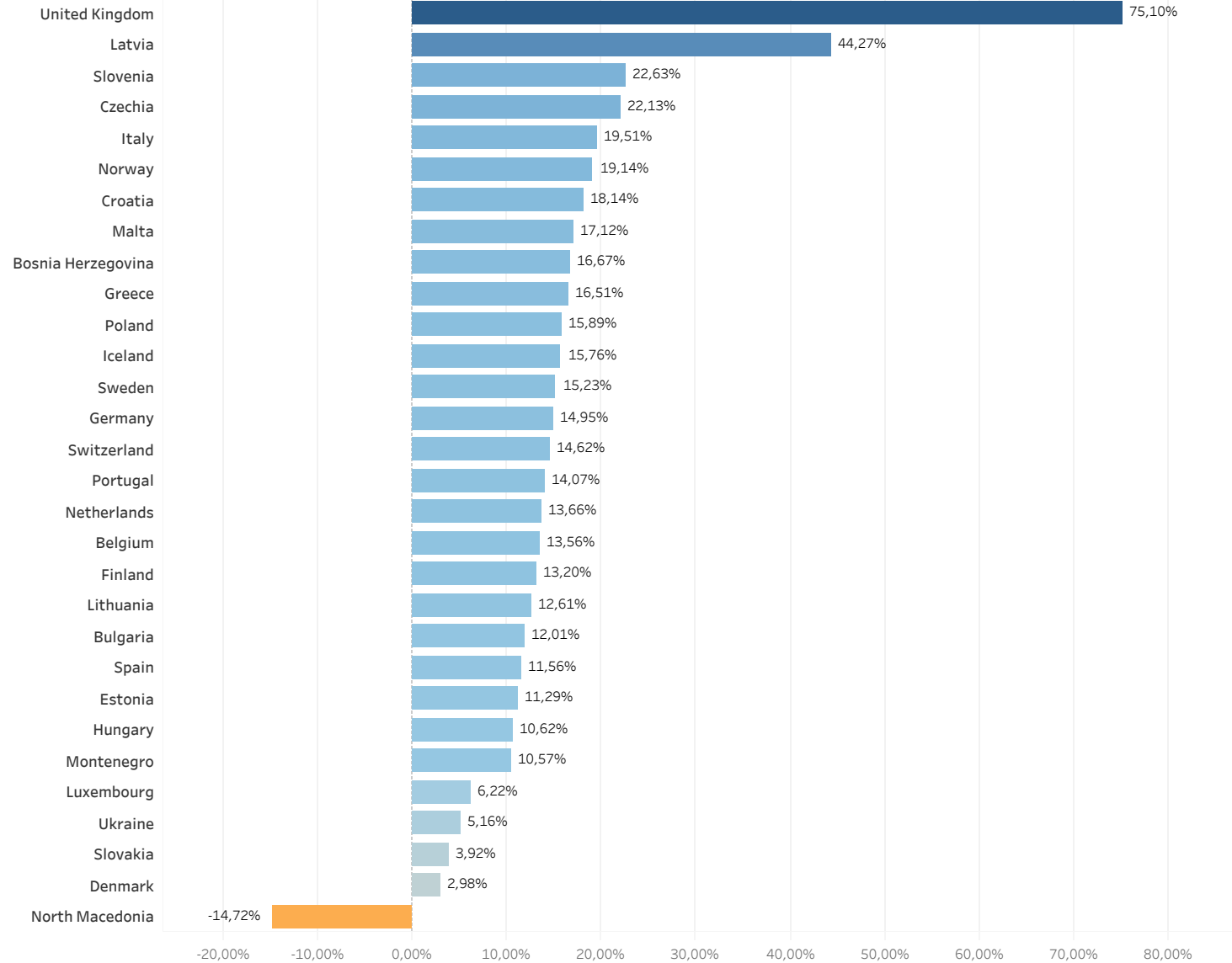
Top 10 Countries with the Highest Average Proxy Import Price in LTM, k US\$ per ton

Country Analyzed	Last Twelve Months Period (LTM)	Average Imports Proxy Price Growth in LTM Compared to the Period 12 Months Before LTM, %	
Iceland	04.2024 - 03.2025	4,11%	11,40
Luxembourg	03.2024 - 02.2025	6,17%	11,25
Poland	04.2024 - 03.2025	15,71%	10,27
North Macedonia	01.2024 - 12.2024	31,47%	9,15
Malta	01.2024 - 12.2024	22,54%	9,11
United Kingdom	04.2024 - 03.2025	27,15%	9,06
Slovenia	02.2024 - 01.2025	16,06%	9,02
Finland	03.2024 - 02.2025	9,42%	8,88
Norway	05.2024 - 04.2025	20,17%	8,86
Portugal	03.2024 - 02.2025	19,36%	8,81

Bottom 10 Countries with the Lowest Average Proxy Import Price in LTM, k US\$ per ton

Country Analyzed	Last Twelve Months Period (LTM)	Average Imports Proxy Price Growth in LTM Compared to the Period 12 Months Before LTM, %	
Montenegro	02.2024 - 01.2025	22,05%	8,25
Switzerland	05.2024 - 04.2025	14,21%	8,14
Hungary	04.2024 - 03.2025	10,74%	8,11
Croatia	02.2024 - 01.2025	17,33%	7,93
Bulgaria	01.2024 - 12.2024	14,24%	7,87
Spain	04.2024 - 03.2025	10,91%	7,83
Slovakia	02.2024 - 01.2025	9,11%	7,65
Lithuania	04.2024 - 03.2025	12,36%	7,53
Czechia	04.2024 - 03.2025	17,51%	6,81
Ukraine	04.2024 - 03.2025	2,25%	6,31

Projected Annual Growth of Average Imports Proxy Prices Based on 24 Months Dynamics, %



# Summary: Largest Suppliers in LTM

This section of the summary presents data on the leading supplying countries to the Countries Analyzed in LTM. The tables display the top-10 supplying countries, ranked by the total value of imports reported by the Countries Analyzed, both in millions of US \$ (table on the left) and in tons (table on the right). The graphs on the right illustrate the share of the largest supplying countries in the total imports of the Countries Analyzed, with the graph at the top showing the shares based on imports in US \$ and the graph at the bottom showing the shared based on imports in tons.

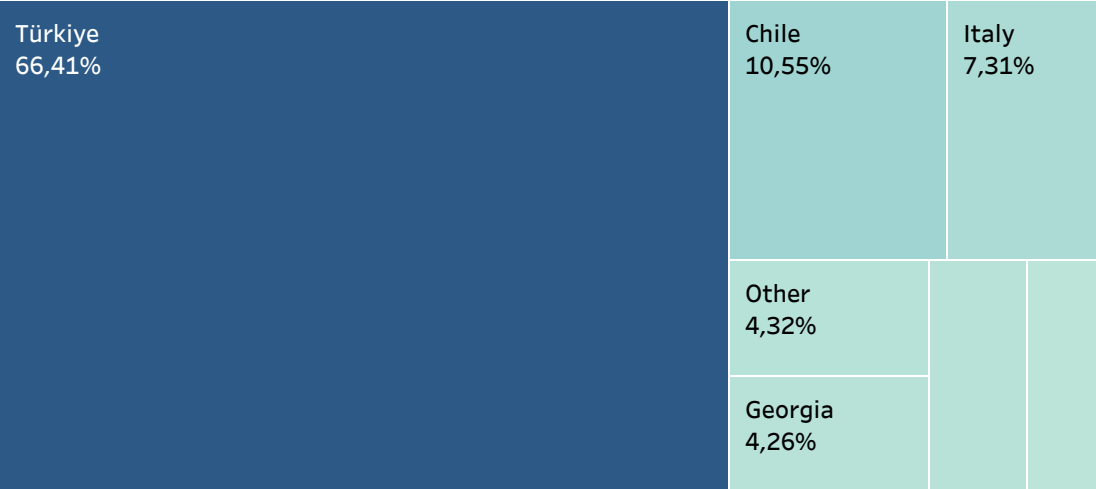
Top 10 Supplying Countries to the Countries Analyzed in the Last Twelve Months

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %
Total	1 427,97		
Türkiye	948,35	58,14%	66,41%
Chile	150,68	14,27%	10,55%
Italy	104,36	12,22%	7,31%
Georgia	60,78	3,62%	4,26%
Azerbaijan	58,91	4,45%	4,13%
USA	43,21	2,04%	3,03%
Germany	18,29	1,96%	1,28%
Netherlands	17,97	1,29%	1,26%
Spain	4,34	0,38%	0,30%
France	3,69	0,22%	0,26%

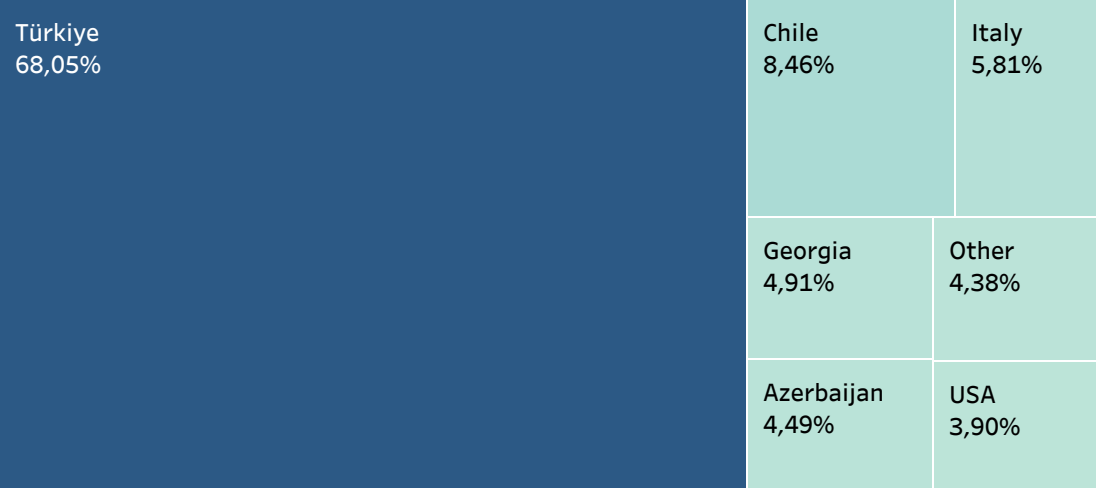
Top 10 Supplying Countries to the Countries Analyzed in the Last Twelve Months

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, tons	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %
Total	169 927,77		
Türkiye	115 644,31	62,87%	68,05%
Chile	14 374,05	11,92%	8,46%
Italy	9 875,11	8,70%	5,81%
Georgia	8 337,80	4,08%	4,91%
Azerbaijan	7 626,67	4,79%	4,49%
USA	6 628,50	2,72%	3,90%
Germany	2 100,87	1,75%	1,24%
Netherlands	1 988,85	1,15%	1,17%
Spain	515,84	0,37%	0,30%
France	454,90	0,21%	0,27%

Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, Based on Imports in US \$



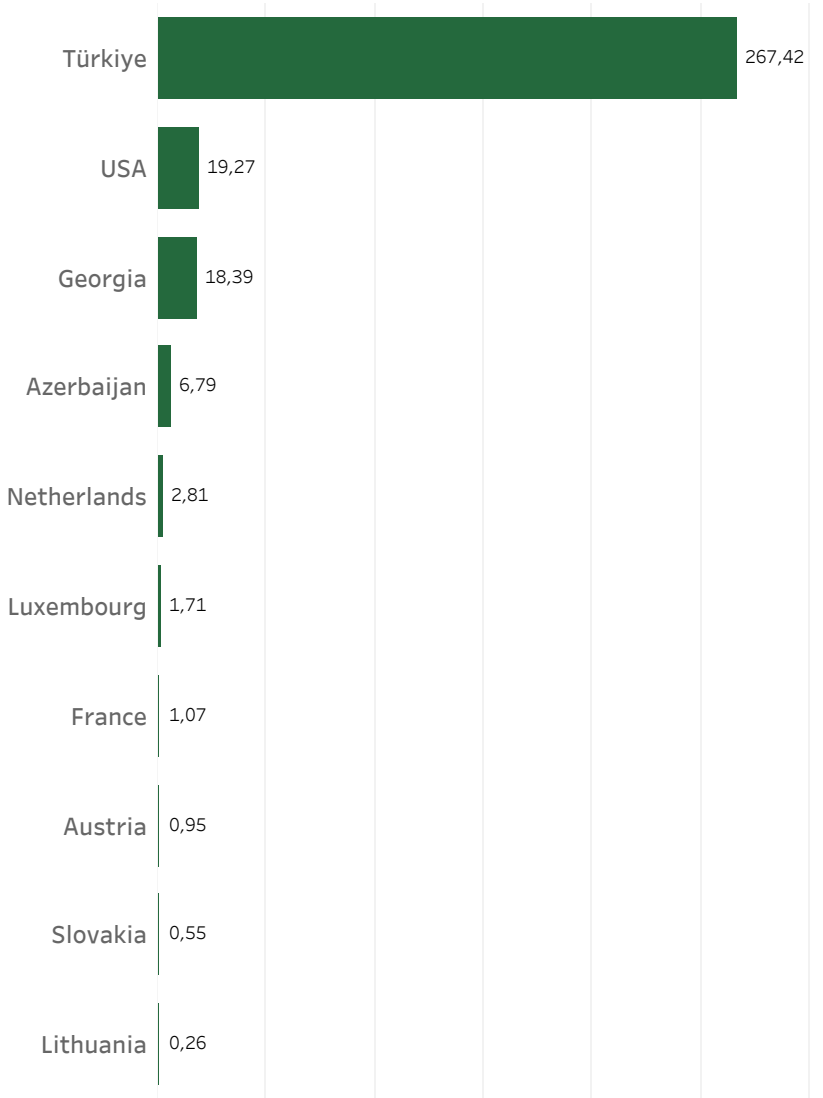
Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, Based on Imports in tons



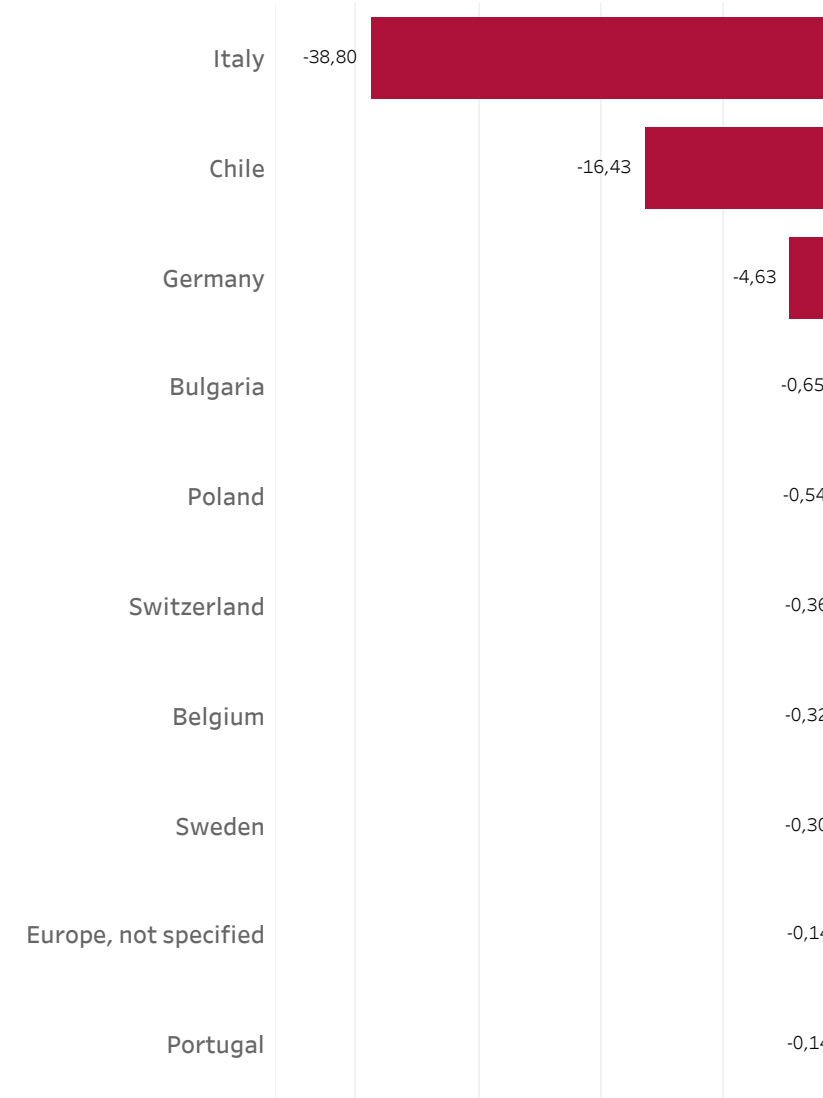
# Summary: Supplying Countries with the Highest Absolute Growth or Decline of Supplies (US \$)

This section of the summary highlights the top-10 supplying countries, ranked by the highest absolute positive (graph on the left) and negative (graph on the right) changes in supplies to the Countries Analyzed in LTM, compared to the same period from the previous year. The ranking is based on import dynamics expressed in US \$. Additionally, the tables provide detailed figures for the top 5 supplying countries from each group.

Top 10 Supplying Countries with an Absolute Growth of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$



Top 10 Supplying Countries with an Absolute Decline of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$



Top 5 Supplying Countries with the Highest Total Positive Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
Türkiye	267 417 155	948 346 703
USA	19 270 009	43 210 675
Georgia	18 394 920	60 780 969
Azerbaijan	6 794 294	58 913 918
Netherlands	2 810 293	17 974 087

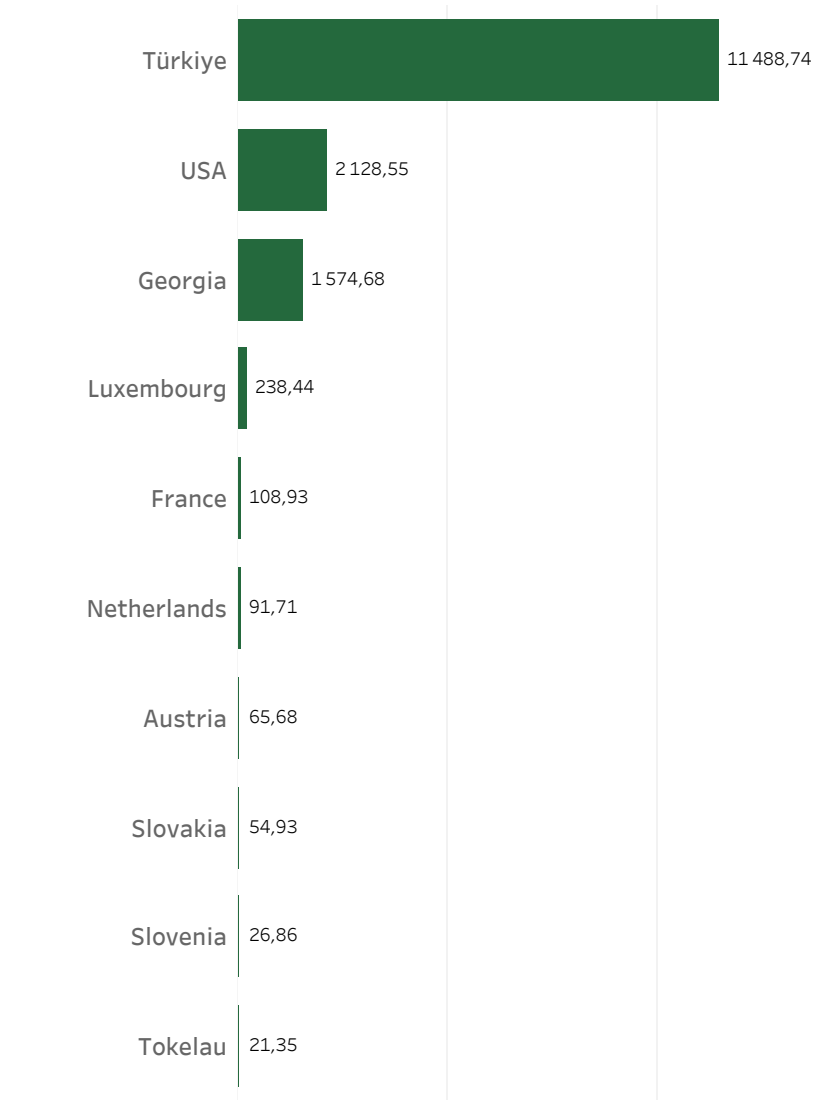
Top 5 Supplying Countries with the Highest Total Negative Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
Italy	-38 795 147	104 360 780
Chile	-16 431 458	150 682 004
Germany	-4 633 825	18 292 299
Bulgaria	-646 858	1 223 459
Poland	-538 972	817 406

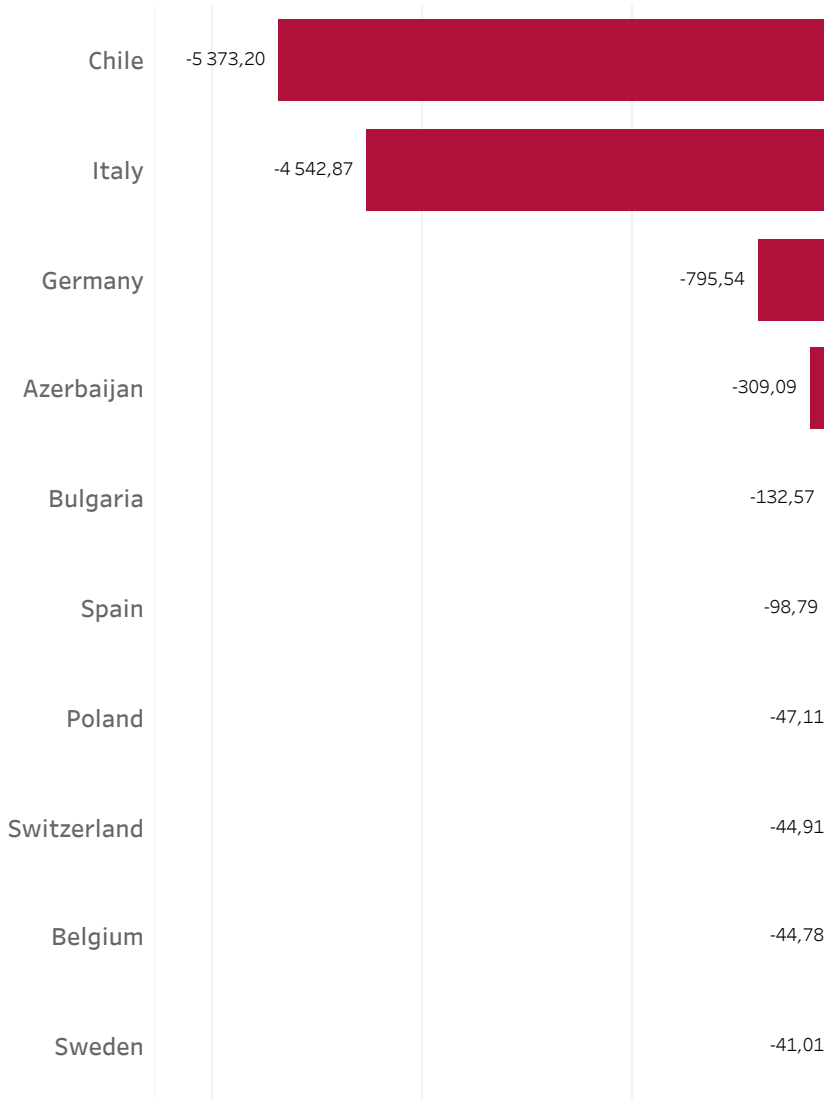
# Summary: Supplying Countries with the Highest Absolute Growth or Decline of Supplies (tons)

This section of the summary highlights the top-10 supplying countries, ranked by the highest absolute positive (graph on the left) and negative (graph on the right) changes in supplies to the Countries Analyzed in LTM, compared to the same period from the previous year. The ranking is based on import dynamics expressed in tons. Additionally, the tables provide detailed figures for the top 5 supplying countries from each group.

Top 10 Supplying Countries with an Absolute Growth of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



Top 10 Supplying Countries with an Absolute Decline of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



Top 5 Supplying Countries with the Highest Total Positive Change of Supplies Reported by the Countries Analyzed in LTM (by imports volume in tons)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, kg	Total Supplies in LTM as Reported by the Countries Analyzed, kg
Türkiye	11 488 737	115 644 314
USA	2 128 551	6 628 505
Georgia	1 574 685	8 337 800
Luxembourg	238 438	515 460
France	108 927	454 898

Top 5 Supplying Countries with the Highest Total Negative Change of Supplies Reported by the Countries Analyzed in LTM (by imports volume in tons)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, kg	Total Supplies in LTM as Reported by the Countries Analyzed, kg
Chile	-5 373 202	14 374 049
Italy	-4 542 868	9 875 108
Germany	-795 536	2 100 866
Azerbaijan	-309 088	7 626 670
Bulgaria	-132 571	147 421

# Summary: Key Markets for Top-5 Fastest Growing Supplying Countries

This section of the summary provides insights into the market shares of the top 5 supplying countries, as presented in the previous section, within the markets of all the Countries Analyzed. The shares are calculated based on the import values expressed in US dollars, reported by each Country Analyzed over the last twelve-month period. Five separate tables are provided for each of the top 5 supplying countries, with the country name displayed in the header of each table. The markets of the Countries Analyzed are listed in descending order, starting from the market where the respective supplier holds the highest market share in the LTM, down to the market with the lowest share.

Supplying Country’s Share in Country Analyzed Total Imports in LTM, US \$

Supplying Country	Country Analyzed	Year before LTM Period	LTM Period
Türkiye	Greece	95,20%	94,11%
	United Kingdom	82,46%	90,74%
	Norway	86,65%	90,69%
	Bulgaria	80,07%	85,48%
	Switzerland	81,12%	82,11%
	North Macedonia	91,34%	78,43%
	Netherlands	72,36%	74,40%
	Germany	58,55%	70,25%
	Italy	59,41%	69,32%
	Bosnia Herzegovina	66,11%	64,18%
	Slovenia	66,70%	62,86%
	Iceland	75,30%	62,45%
	Hungary	58,77%	58,66%
	Finland	69,36%	55,87%
	Sweden	42,62%	54,95%
	Spain	55,04%	51,55%
	Ukraine	60,27%	51,03%
	Croatia	61,80%	50,65%
	Montenegro	41,84%	45,11%
	Denmark	37,35%	41,68%
	Belgium	38,45%	36,11%
	Malta	36,30%	30,35%
	Portugal	22,33%	25,81%
	Estonia	30,67%	22,53%
	Poland	14,83%	19,97%
	Luxembourg	17,63%	15,96%
	Czechia	27,66%	12,74%
	Slovakia	11,16%	9,93%
	Latvia	9,35%	6,01%
	Lithuania	13,13%	2,65%

Supplying Country’s Share in Country Analyzed Total Imports in LTM, US \$

Supplying Country	Country Analyzed	Year before LTM Period	LTM Period
USA	Germany	1,68%	4,61%
	United Kingdom	8,62%	4,15%
	Norway	0,01%	3,76%
	Italy	3,47%	2,84%
	Sweden	4,21%	1,95%
	Denmark	0,00%	0,94%
	Spain	2,15%	0,77%
	Netherlands	0,44%	0,41%
	Estonia	0,16%	0,35%
	Czechia	0,35%	0,31%
	Switzerland	0,02%	0,21%
	Slovenia	0,04%	0,07%
	Belgium	0,00%	0,03%
	Slovakia	0,00%	0,02%
	Bulgaria	0,00%	0,00%
	Montenegro	0,44%	0,00%
	Hungary	0,00%	0,00%

Supplying Country’s Share in Country Analyzed Total Imports in LTM, US \$

Supplying Country	Country Analyzed	Year before LTM Period	LTM Period
Georgia	Czechia	37,45%	58,76%
	Lithuania	56,63%	41,78%
	Ukraine	37,33%	39,03%
	Estonia	41,14%	35,63%
	Slovakia	16,85%	33,17%
	Montenegro	42,19%	32,18%
	Spain	18,43%	25,43%
	Bosnia Herzegovina	19,67%	20,09%
	Latvia	0,28%	18,92%
	Poland	7,04%	10,22%
	Hungary	0,00%	5,49%
	Slovenia	1,63%	4,51%
	Finland	6,06%	3,26%
	Bulgaria	1,06%	3,23%
	Greece	3,81%	3,22%
	Netherlands	1,83%	2,92%
	Switzerland	2,52%	2,80%
	Italy	1,83%	2,38%
	Croatia	0,00%	1,57%
	Germany	1,79%	1,49%
	Belgium	1,70%	0,83%
	United Kingdom	0,41%	0,15%
	Portugal	1,36%	0,00%
	North Macedonia	8,57%	0,00%

# Summary: Key Markets for Top-5 Fastest Growing Supplying Countries

This section of the summary provides insights into the market shares of the top 5 supplying countries, as presented in the previous section, within the markets of all the Countries Analyzed. The shares are calculated based on the import values expressed in US dollars, reported by each Country Analyzed over the last twelve-month period. Five separate tables are provided for each of the top 5 supplying countries, with the country name displayed in the header of each table. The markets of the Countries Analyzed are listed in descending order, starting from the market where the respective supplier holds the highest market share in the LTM, down to the market with the lowest share.

Supplying Country’s Share in Country Analyzed Total Imports in LTM, US \$

Supplying Country	Country Analyzed	Year before LTM Period	LTM Period
Azerbaijan	Latvia	67,16%	51,17%
	Lithuania	18,43%	35,04%
	Estonia	4,61%	10,92%
	Ukraine	2,35%	9,95%
	Switzerland	8,62%	8,27%
	Bulgaria	0,00%	7,68%
	Poland	8,02%	7,63%
	Czechia	12,06%	6,76%
	Spain	7,42%	6,08%
	Iceland	0,21%	5,44%
	Germany	4,27%	4,26%
	Italy	3,82%	3,10%
	Bosnia Herzegovina	0,00%	2,40%
	Luxembourg	1,49%	2,19%
	Slovenia	0,05%	0,11%
	United Kingdom	0,19%	0,10%
	Norway	0,17%	0,05%
	Sweden	0,00%	0,00%
	Slovakia	0,05%	0,00%
	Belgium	0,63%	0,00%

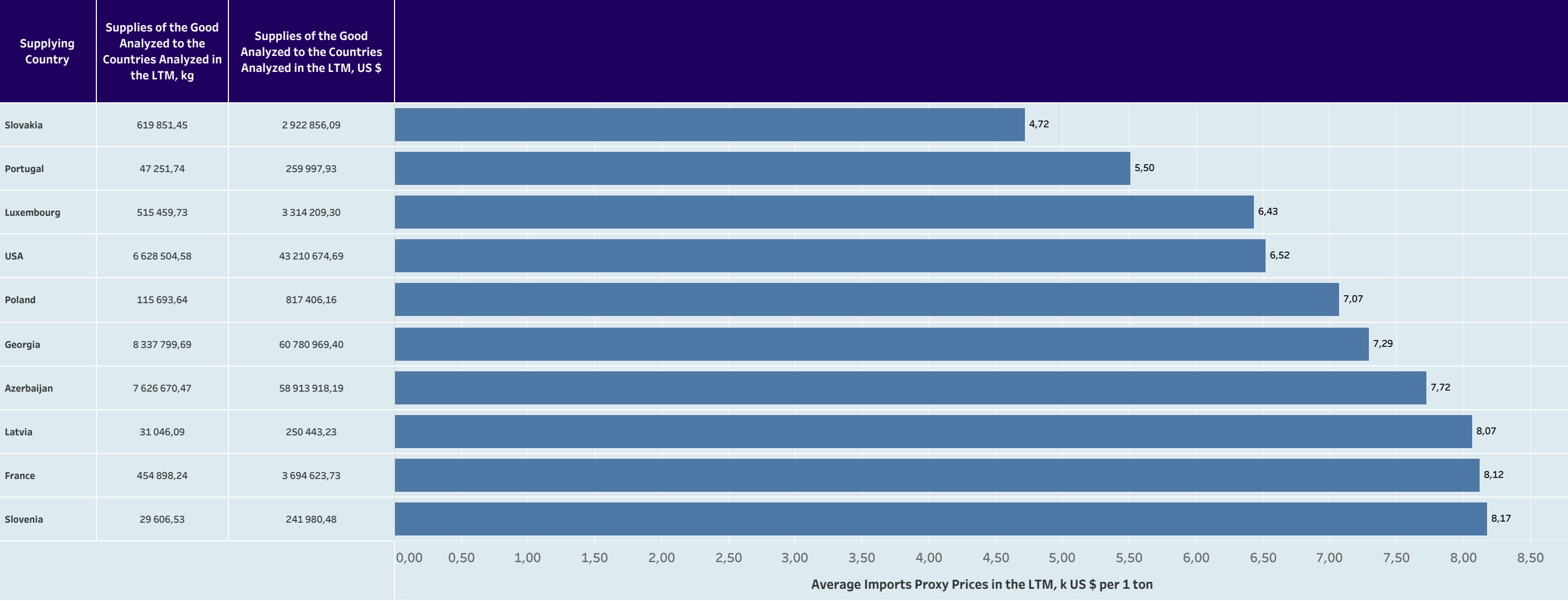
Supplying Country’s Share in Country Analyzed Total Imports in LTM, US \$

Supplying Country	Country Analyzed	Year before LTM Period	LTM Period
Netherlands	Belgium	20,30%	31,74%
	Denmark	26,51%	21,29%
	Sweden	16,25%	14,59%
	Malta	17,52%	10,33%
	Iceland	0,00%	7,18%
	Lithuania	1,97%	6,50%
	Hungary	5,09%	4,95%
	Portugal	0,59%	4,92%
	Finland	5,28%	4,06%
	Spain	1,04%	3,00%
	Bulgaria	2,11%	1,71%
	Estonia	1,15%	1,15%
	Croatia	3,34%	1,08%
	United Kingdom	0,83%	0,88%
	Germany	0,87%	0,88%
	Slovenia	0,87%	0,58%
	Norway	0,67%	0,38%
	Greece	0,31%	0,29%
	Luxembourg	1,06%	0,19%
	Czechia	0,45%	0,14%
	Italy	0,61%	0,12%
	Poland	0,14%	0,07%
	Switzerland	0,01%	0,03%
	Slovakia	0,21%	0,00%
	Bosnia Herzegovina	0,00%	0,00%

# Summary: Supplying Countries with the Lowest Average Import Prices Reported by Trade Partners in LTM

This section of the summary identifies supplying countries that may have a competitive advantage over others, due to their low average import prices reported by the Countries Analyzed during the Last Twelve Months (LTM). The supplying countries in the table are ranked starting with the country that has the lowest average import prices reported by the Countries Analyzed. Average import proxy prices for the LTM are visualized in the graph. The table also provides the total import volumes reported by the Countries Analyzed from each of these supplying countries, both in US \$ and in kilograms.

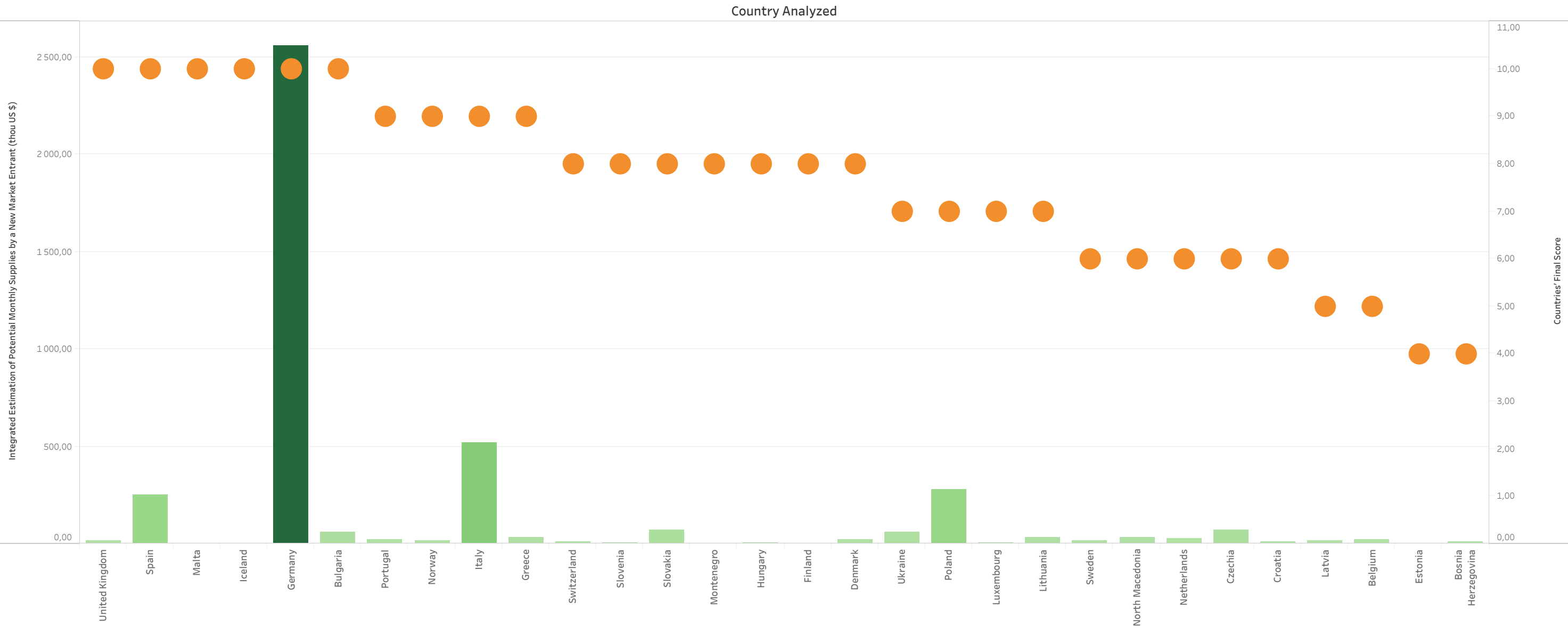
Top 10 Supplying Countries to the Countries Analyzed in the Last Twelve Months with Lowest Prices (from Top 30 Supplying Countries)



# Summary: Most Promising Markets for Exporting the Good Analyzed out of the Countries Analyzed

This figure below visualizes (i) the Final scores describing the attractiveness of the countries analyzed as promising export destinations, and (ii) the Integrated Estimation of the Potential Monthly Supplies to the respective markets by a New Market Entrant, expressed in US \$. The Integrated estimation of the potential monthly supplies is calculated based on two components. Component 1: the anticipated average monthly market growth, derived from the trend observed over the past 24 months on assumption is that the identified trend will remain unchanged, and the calculated average monthly increase is applied to actual data on the volume of average monthly import supplies over the last 12 months, along with the corresponding average price. Component 2 signifies the extra potential supply linked to the potential strong competitive advantage of the new market entrant. Its calculation is based on the factual parameters of supplying countries that have experienced the highest growth in their supplies to the chosen country over the past 12 months.

Countries’ Final Scores on Export Potential Estimation and Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$).



# Summary: Most Promising Importing Markets of the Good Analyzed and Most Competitive Supplying Countries

This section of the Report provides an additional analysis of the most promising destinations for supplies of the good analyzed. To this end, a Relativity Score has been calculated for each country analyzed, representing the average of a country’s Final Score and the Integrated Estimation of Potential Monthly Supplies by a New Market Entrant. Both components are indexed such that the country with the highest value is assigned an index of 100. The results of the Relativity Score are presented in the table on the left. Additionally, the table on the right ranks the supplying countries based on a scoring system, where each time a supplying country is identified as the number 1 supplier to the respective importing country, it receives 5 points; number 2 – 4 points; number 3 – 3 points; number 4 – 2 points; and number 5 – 1 point. The total points accumulated by each supplying country are provided in the table (Final Supplier’s Score), along with the total value of imports reported by all the countries analyzed in the last full calendar year reported. It also contains data on and the number of countries to which the respective supplying country exported the good analyzed.

Calculation of a Relativity Score for the Countries Analyzed – Identification of the Most Promising Export Markets for the Good Analyzed

Country Analyzed	Country’s Relatively Score (Out of 10 points)	Country’s Final Score (out of 14 points)	Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$)
Germany	10,00	10,00	2 556,66
Italy	5,52	9,00	520,11
Spain	5,50	10,00	253,33
Bulgaria	5,12	10,00	61,85
United Kingdom	5,03	10,00	15,40
Iceland	5,00	10,00	0,68
Malta	5,00	10,00	0,58
Greece	4,56	9,00	30,09
Portugal	4,54	9,00	21,17
Norway	4,53	9,00	16,75
Slovakia	4,14	8,00	71,12
Denmark	4,05	8,00	23,20
Poland	4,05	7,00	278,84
Switzerland	4,02	8,00	12,04
Hungary	4,01	8,00	4,19
Slovenia	4,01	8,00	3,85
Montenegro	4,00	8,00	2,48
Finland	4,00	8,00	1,98
Ukraine	3,61	7,00	57,52
Lithuania	3,56	7,00	32,91

Ranking of Supplying Countries

Supplying Country	Final Supplier’s Score	Exports in LTM, USD	Total Number of Analyzed Countries With Which Trade Flows were Registered in LTM
Türkiye	87	948 346 703	30
Georgia	65	60 780 969	24
Italy	52	104 360 780	28
Azerbaijan	33	58 913 918	20
Netherlands	27	17 974 087	25
Germany	25	18 292 299	26
USA	18	43 210 675	17
France	15	3 694 624	17
Lithuania	14	1 762 837	7
Poland	11	817 406	20
Austria	10	2 421 922	16
Slovakia	9	2 922 856	8
Serbia	8	195 447	5
Estonia	8	214 022	7
Denmark	8	196 116	12
Chile	8	150 682 004	11
Spain	7	4 343 640	24
Greece	6	97 806	11
Sweden	5	416 435	6
Areas, not elsewhere specif..	5	129 219	4

**1**

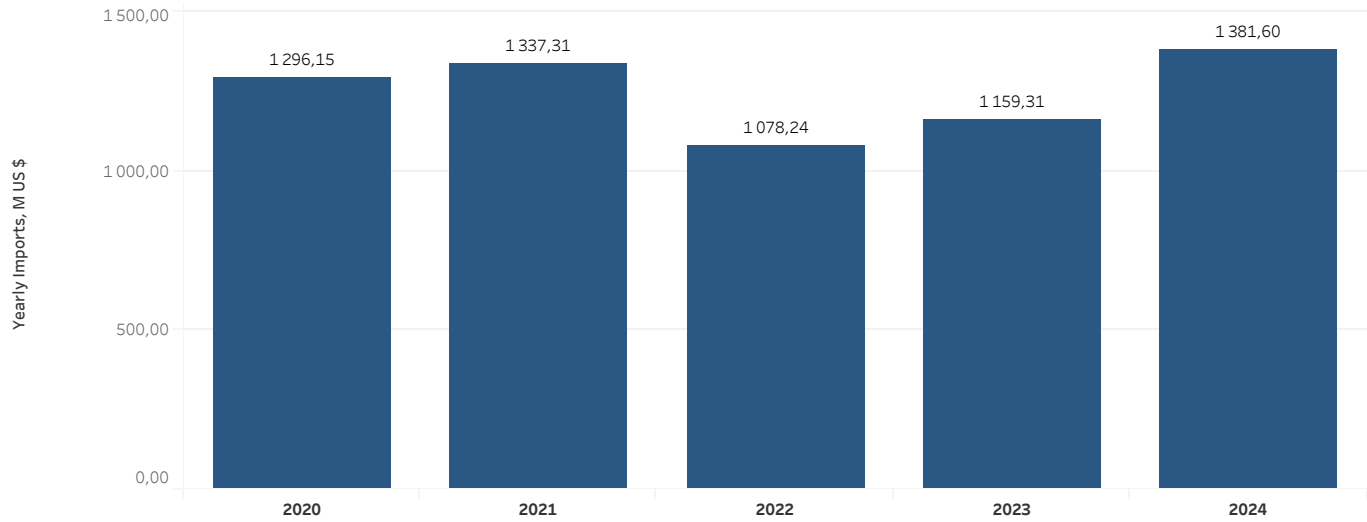
## **AGGREGATED IMPORTS**

# Aggregated Imports (US \$) and Shares of the Countries Analyzed (%)

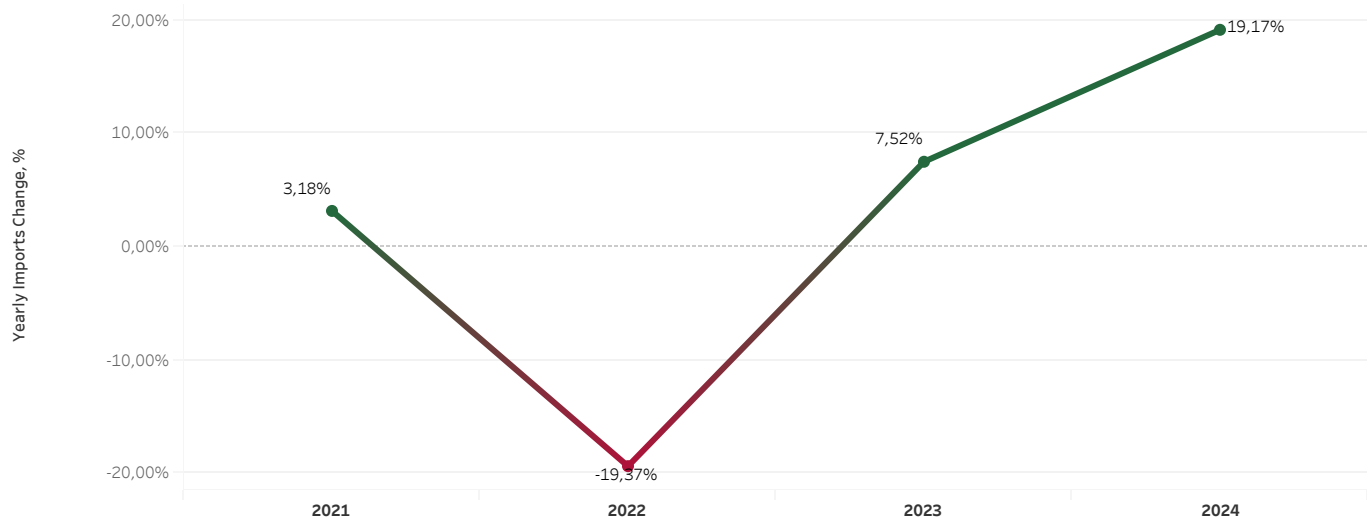
The figures in this section illustrate the value of aggregated imports of the analyzed good, expressed in US \$, along with the change (Y-o-Y growth rates) in this parameter over the last five full calendar years available. The table provides data on imports reported by each of the countries analyzed for the last full calendar year reported, including each country’s share of total imports and the average growth rate (CAGR) over the period under review.

Country Analyzed	Calendar Year	Country’s Share in Global Product Imports, %	5Y CAGR of Country’s Product Imports in US \$, %	Country’s Product Imports in the Last Full Calendar Year Reported, m USD
Germany	2024	33,24%	3,76%	584,25
Italy	2024	25,56%	-0,59%	450,55
Switzerland	2024	4,04%	2,37%	71,25
Spain	2024	2,86%	8,74%	51,7
Poland	2024	2,44%	-0,50%	43,03
Netherlands	2024	2,34%	-4,08%	40,99
United Kingdom	2024	1,27%	9,54%	22,4
Belgium	2024	1,26%	0,31%	22,27
Czechia	2024	0,79%	-11,06%	13,9
Greece	2024	0,77%	5,52%	13,64
Denmark	2024	0,47%	-3,29%	8,32
Bulgaria	2024	0,39%	35,76%	6,9
Lithuania	2024	0,39%	2,35%	6,89
Sweden	2024	0,38%	-5,61%	6,73
Ukraine	2024	0,38%	1,68%	6,63
Slovakia	2024	0,34%	-1,20%	6,11
Croatia	2024	0,27%	2,44%	4,85
Portugal	2024	0,24%	7,32%	4,23
Norway	2024	0,21%	-5,98%	3,75
Slovenia	2024	0,15%	5,03%	2,66
Bosnia Herzegovina	2024	0,14%	8,58%	2,43
North Macedonia	2024	0,10%	9,64%	1,74
Latvia	2024	0,09%	0,78%	1,65
Hungary	2024	0,08%	-5,10%	1,33
Montenegro	2024	0,06%	17,79%	1,02
Estonia	2024	0,05%	-10,00%	0,95
Luxembourg	2024	0,04%	3,53%	0,67
Finland	2024	0,02%	-15,76%	0,42
Malta	2024	0,01%	-15,25%	0,2
Iceland	2024	0,01%	7,71%	0,14

Total Yearly Imports, M US \$



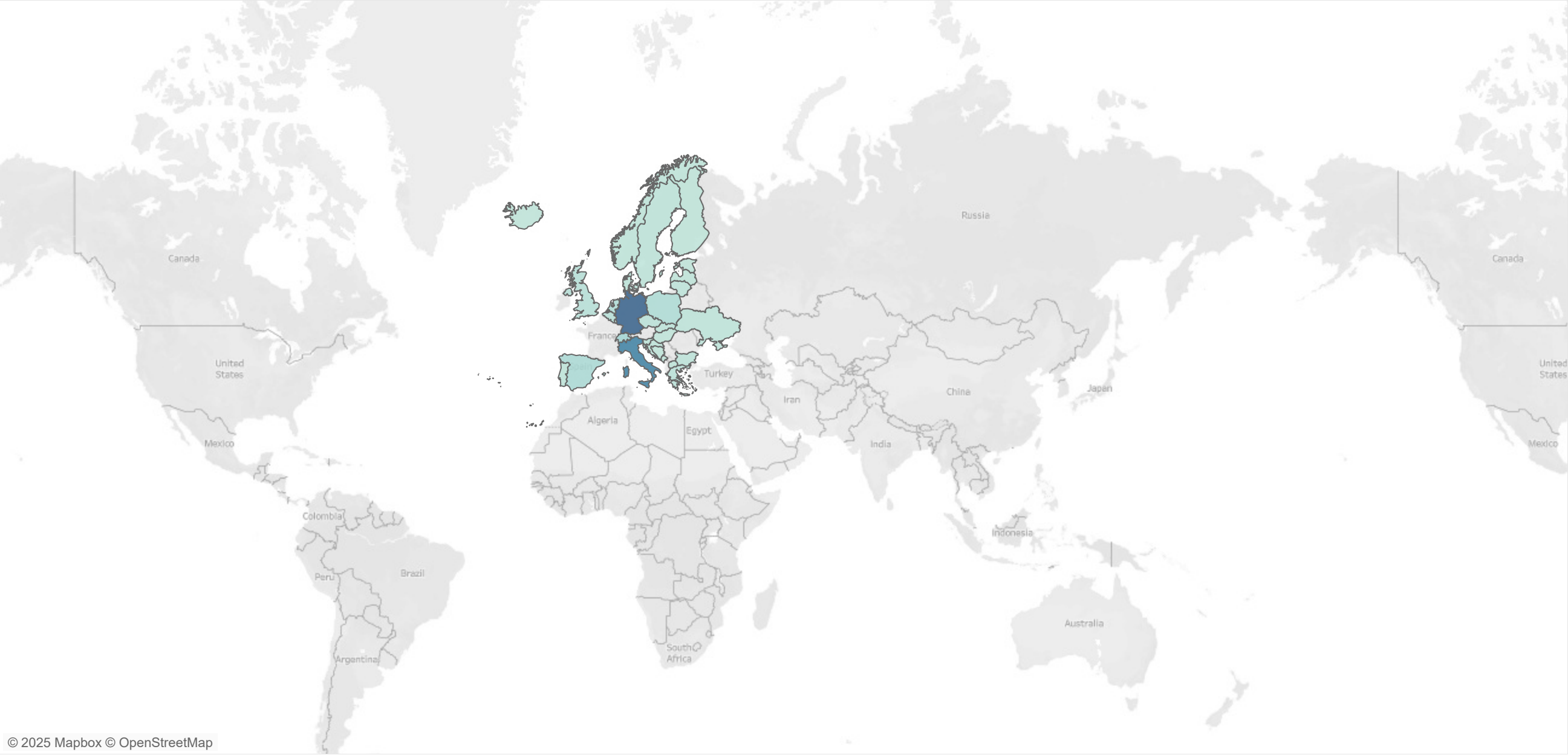
Total Yearly Imports Change, %



# Aggregated Imports (US \$)

The map in this section visualizes the import values for each of the analyzed countries in the most recent full calendar year. The intensity of the color represents the size of imports, with darker shades indicating higher import values.

Country's Share of Global Product Imports, Map

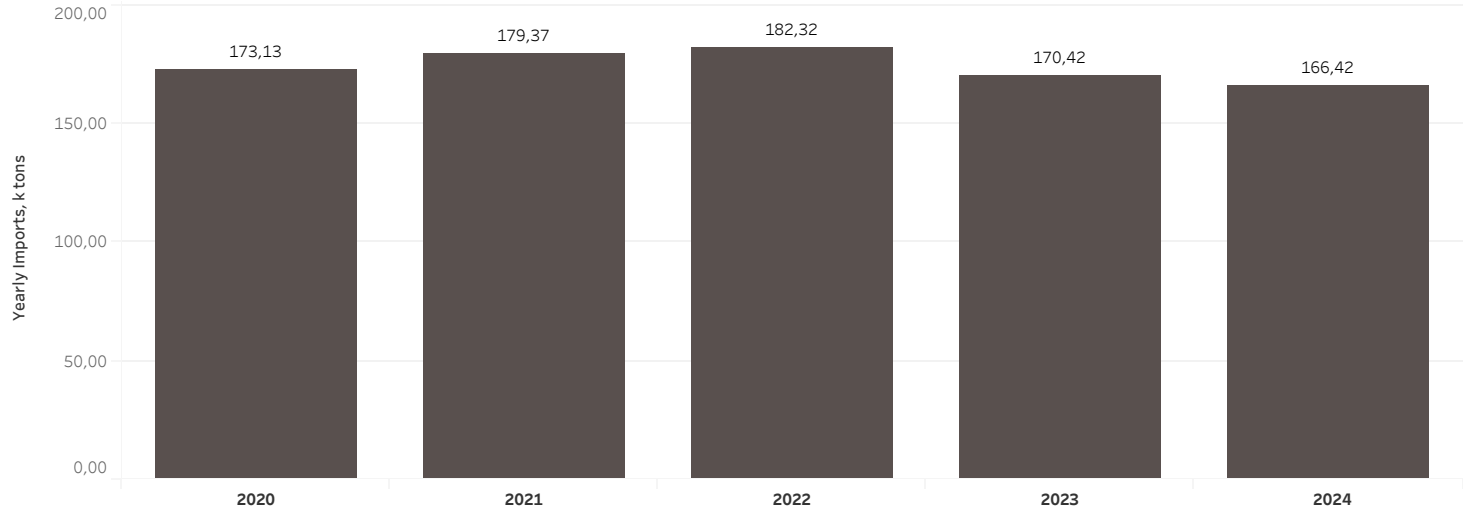


# Aggregated Imports (tons)

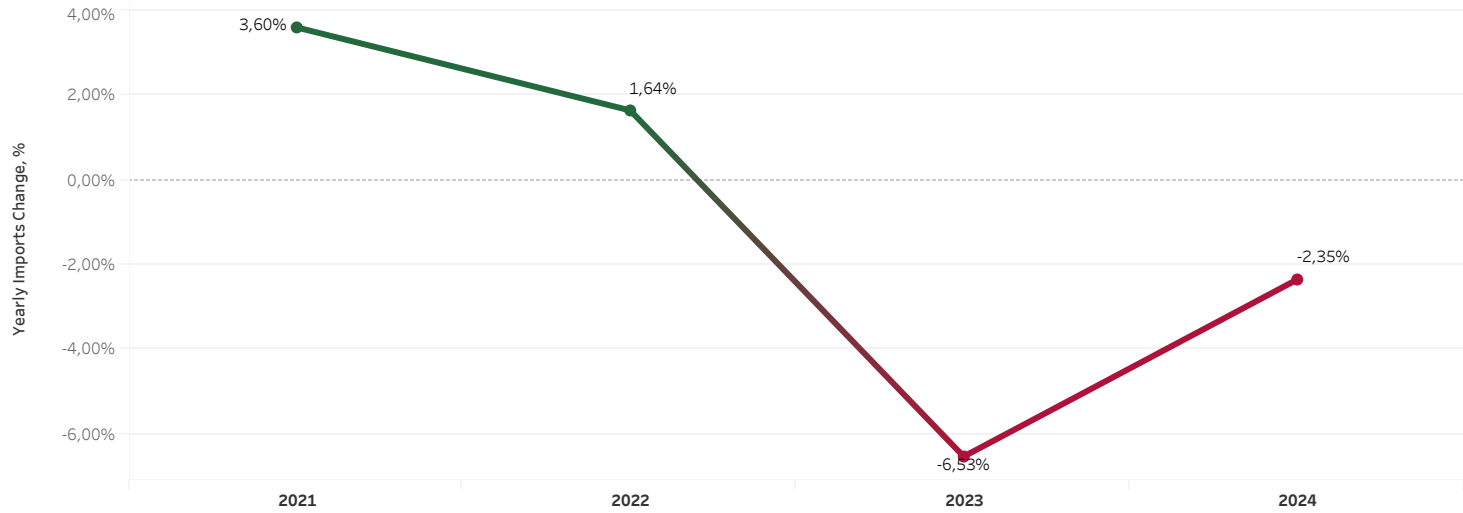
The figures in this section illustrate the volume of aggregated imports of the analyzed good, expressed in tons, along with the change (Y-o-Y growth rates) in this parameter over the last five full calendar years available. The table provides data on imports reported by each of the countries analyzed for the last full calendar year reported, including each country’s share of total imports and the average growth rate (CAGR) over the period under review.

Country Analyzed	Calendar Year	5Y CAGR of Country's Product Imports in tons, %	Country's Product Imports in the Last Full Calendar Year Reported, k tons
Germany	2024	0,55%	69,35
Italy	2024	-2,84%	54,56
Switzerland	2024	-0,39%	8,90
Spain	2024	7,47%	6,65
Netherlands	2024	-7,40%	5,01
Poland	2024	-2,37%	4,23
Belgium	2024	0,34%	2,76
United Kingdom	2024	6,18%	2,68
Czechia	2024	-10,71%	2,10
Greece	2024	1,63%	1,66
Ukraine	2024	0,11%	1,04
Denmark	2024	-2,22%	1,00
Lithuania	2024	0,22%	0,91
Bulgaria	2024	34,02%	0,88
Sweden	2024	-7,11%	0,81
Slovakia	2024	-1,99%	0,81
Croatia	2024	-0,20%	0,62
Portugal	2024	5,81%	0,48
Norway	2024	-7,86%	0,45
Slovenia	2024	3,29%	0,30
Bosnia Herzegovina	2024	5,40%	0,30
North Macedonia	2024	8,69%	0,19
Latvia	2024	1,15%	0,19
Hungary	2024	-7,17%	0,16
Montenegro	2024	12,75%	0,12
Estonia	2024	-12,29%	0,12
Luxembourg	2024	2,70%	0,06
Finland	2024	-11,56%	0,05
Malta	2024	-15,18%	0,02
Iceland	2024	6,25%	0,01

Total Yearly Imports, k tons



Total Yearly Imports Change, %



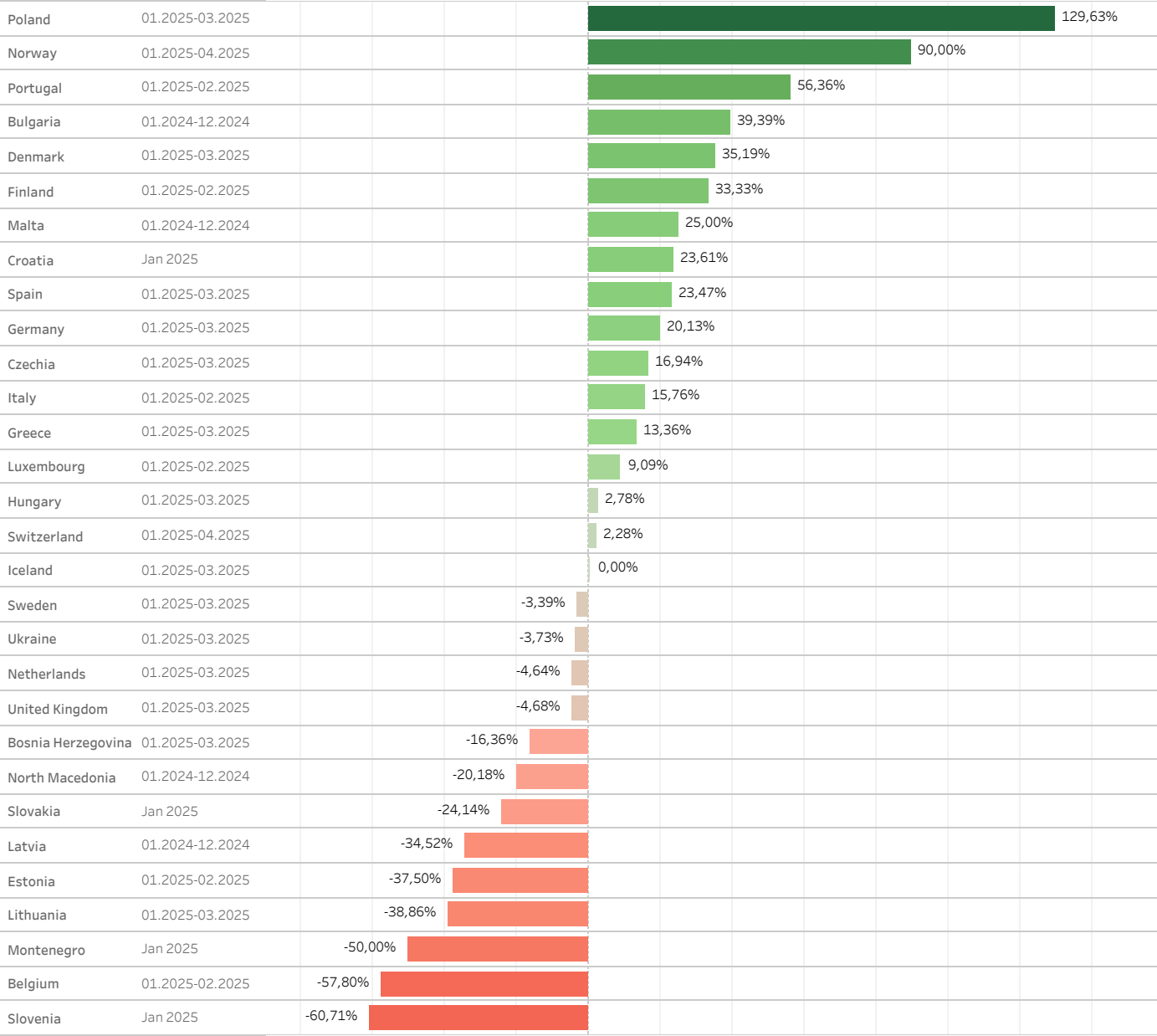
# 2

## TRENDS IN LAST AVAILABLE PERIOD

# Trends in Last Available Period: US \$

This section presents the import values, expressed in US \$, reported by each country analyzed in the Last Available Period. The table provides import values for each country both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

Growth Rate of the Product Imports by the County Analyzed (expressed in US \$) in the Last Available Period Compared to the Same Period a Year Before

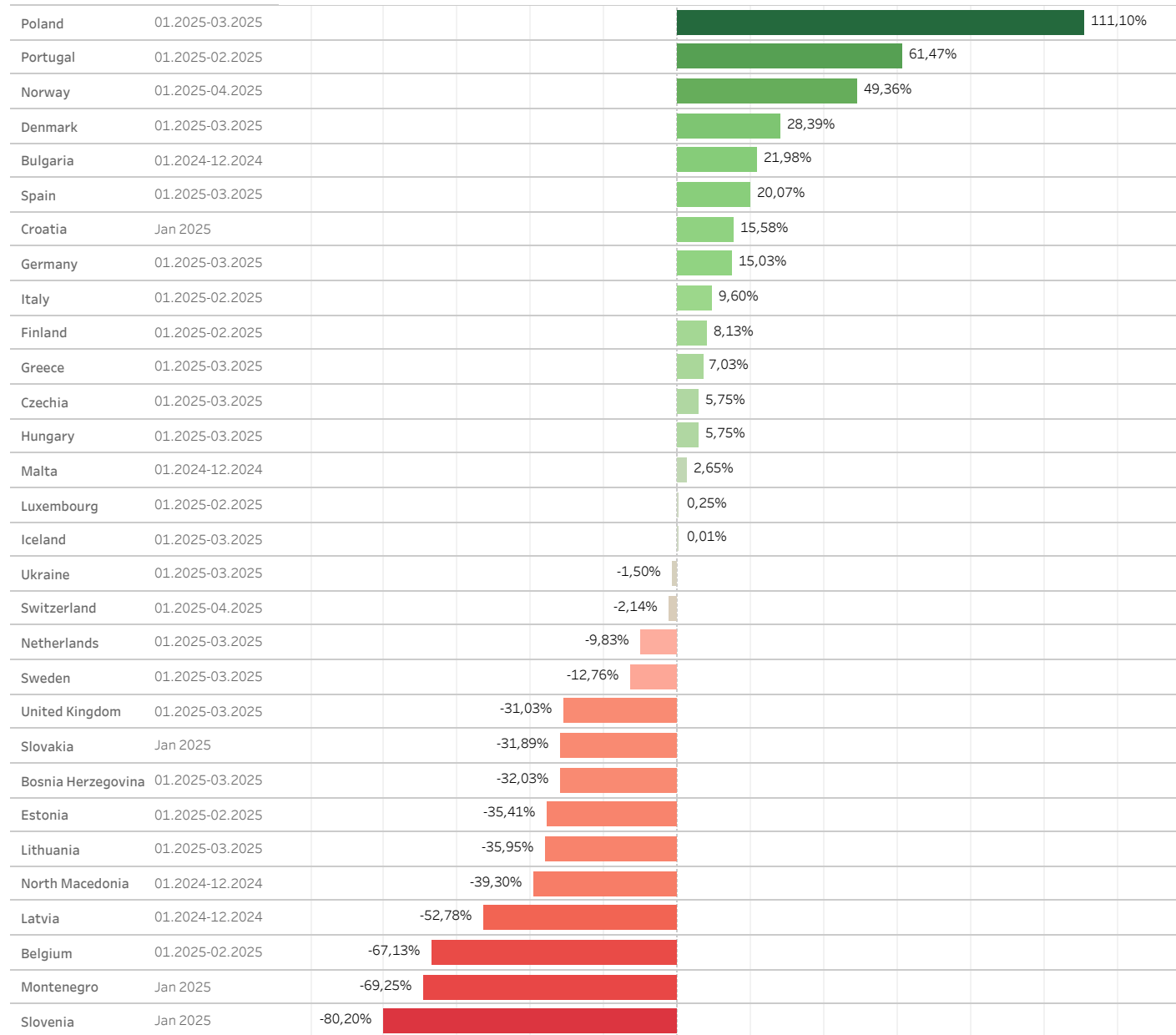


Country Analyzed	Last Available Period	Product Imports in the Same Period a Year Before, M US \$	Product Imports in Last Available Period, M US \$	Product Imports Growth Rate, %
Poland	01.2025-03.2025	8,27	18,99	129,63%
Norway	01.2025-04.2025	0,70	1,33	90,00%
Portugal	01.2025-02.2025	0,55	0,86	56,36%
Bulgaria	01.2024-12.2024	4,95	6,90	39,39%
Denmark	01.2025-03.2025	1,62	2,19	35,19%
Finland	01.2025-02.2025	0,06	0,08	33,33%
Malta	01.2024-12.2024	0,16	0,20	25,00%
Croatia	Jan 2025	0,72	0,89	23,61%
Spain	01.2025-03.2025	11,46	14,15	23,47%
Germany	01.2025-03.2025	121,22	145,62	20,13%
Czechia	01.2025-03.2025	3,60	4,21	16,94%
Italy	01.2025-02.2025	61,48	71,17	15,76%
Greece	01.2025-03.2025	2,92	3,31	13,36%
Luxembourg	01.2025-02.2025	0,11	0,12	9,09%
Hungary	01.2025-03.2025	0,36	0,37	2,78%
Switzerland	01.2025-04.2025	25,48	26,06	2,28%
Iceland	01.2025-03.2025	0,02	0,02	0,00%
Sweden	01.2025-03.2025	1,77	1,71	-3,39%
Ukraine	01.2025-03.2025	1,61	1,55	-3,73%
Netherlands	01.2025-03.2025	11,43	10,90	-4,64%
United Kingdom	01.2025-03.2025	6,19	5,90	-4,68%
Bosnia Herzegovina	01.2025-03.2025	0,55	0,46	-16,36%
North Macedonia	01.2024-12.2024	2,18	1,74	-20,18%
Slovakia	Jan 2025	0,58	0,44	-24,14%
Latvia	01.2024-12.2024	2,52	1,65	-34,52%
Estonia	01.2025-02.2025	0,16	0,10	-37,50%
Lithuania	01.2025-03.2025	1,75	1,07	-38,86%
Montenegro	Jan 2025	0,02	0,01	-50,00%
Belgium	01.2025-02.2025	4,10	1,73	-57,80%
Slovenia	Jan 2025	0,28	0,11	-60,71%

### Trends in Last Available Period: tons

This section presents the import volumes, expressed in tons, reported by each country analyzed in the Last Available Period. The table provides import volumes for each country analyzed both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

**Growth Rate of the Product Imports by the County Analyzed (expressed in tons) in the Last Available Period Compared to the Same Period a Year Before**



Country Analyzed	Last Available Period	Product Imports in the Same Period a Year Before, k tons	Product Imports in Last Available Period, k tons	Product Imports Growth Rate, %
Poland	01.2025-03.2025	0,91	1,91	111,10%
Portugal	01.2025-02.2025	0,06	0,10	61,47%
Norway	01.2025-04.2025	0,09	0,13	49,36%
Denmark	01.2025-03.2025	0,20	0,26	28,39%
Bulgaria	01.2024-12.2024	0,72	0,88	21,98%
Spain	01.2025-03.2025	1,50	1,80	20,07%
Croatia	Jan 2025	0,10	0,11	15,58%
Germany	01.2025-03.2025	14,96	17,21	15,03%
Italy	01.2025-02.2025	8,27	9,07	9,60%
Finland	01.2025-02.2025	0,01	0,01	8,13%
Greece	01.2025-03.2025	0,36	0,38	7,03%
Hungary	01.2025-03.2025	0,04	0,04	5,75%
Czechia	01.2025-03.2025	0,55	0,58	5,75%
Malta	01.2024-12.2024	0,02	0,02	2,65%
Luxembourg	01.2025-02.2025	0,01	0,01	0,25%
Iceland	01.2025-03.2025	0,00	0,00	0,01%
Ukraine	01.2025-03.2025	0,24	0,24	-1,50%
Switzerland	01.2025-04.2025	3,26	3,19	-2,14%
Netherlands	01.2025-03.2025	1,46	1,32	-9,83%
Sweden	01.2025-03.2025	0,23	0,20	-12,76%
United Kingdom	01.2025-03.2025	0,78	0,54	-31,03%
Slovakia	Jan 2025	0,08	0,05	-31,89%
Bosnia Herzegovina	01.2025-03.2025	0,07	0,05	-32,03%
Estonia	01.2025-02.2025	0,02	0,01	-35,41%
Lithuania	01.2025-03.2025	0,24	0,15	-35,95%
North Macedonia	01.2024-12.2024	0,31	0,19	-39,30%
Latvia	01.2024-12.2024	0,40	0,19	-52,78%
Belgium	01.2025-02.2025	0,58	0,19	-67,13%
Montenegro	Jan 2025	0,00	0,00	-69,25%
Slovenia	Jan 2025	0,03	0,01	-80,20%

# Trends in Last Available Period: Average Imports Proxy Prices

This section presents the average imports proxy prices, expressed in k US \$ per 1 ton, calculated for each country analyzed in the Last Available Period. The table provides average imports proxy prices calculated for each country analyzed both in the Last Available Period and in the corresponding period from the previous year, along with the calculated growth rates of the average imports proxy prices. The figure on the left visually highlights which countries have experienced an increase or decrease in average imports proxy prices, and the extent of these changes.

Growth Rate of the Average Imports Proxy Prices in the Counties Analyzed in the Last Available Period Compared to the Same Period a Year Before

Slovenia	Jan 2025		<div><div></div></div>	94,79%					
Iceland	01.2025-03.2025		<div><div></div></div>	41,77%					
Latvia	01.2024-12.2024		<div><div></div></div>	38,99%					
United Kingdom	01.2025-03.2025		<div><div></div></div>	38,24%					
North Macedonia	01.2024-12.2024		<div><div></div></div>	31,47%					
Belgium	01.2025-02.2025		<div><div></div></div>	28,51%					
Norway	01.2025-04.2025		<div><div></div></div>	27,35%					
Malta	01.2024-12.2024		<div><div></div></div>	22,61%					
Bosnia Herzegovina	01.2025-03.2025		<div><div></div></div>	22,01%					
Finland	01.2025-02.2025		<div><div></div></div>	18,42%					
Bulgaria	01.2024-12.2024		<div><div></div></div>	14,22%					
Slovakia	Jan 2025		<div><div></div></div>	12,31%					
Luxembourg	01.2025-02.2025		<div><div></div></div>	12,04%					
Czechia	01.2025-03.2025		<div><div></div></div>	10,74%					
Sweden	01.2025-03.2025		<div><div></div></div>	10,63%					
Poland	01.2025-03.2025		<div><div></div></div>	8,88%					
Croatia	Jan 2025		<div><div></div></div>	7,10%					
Netherlands	01.2025-03.2025		<div><div></div></div>	5,90%					
Greece	01.2025-03.2025		<div><div></div></div>	5,85%					
Italy	01.2025-02.2025		<div><div></div></div>	5,65%					
Denmark	01.2025-03.2025		<div><div></div></div>	5,09%					
Switzerland	01.2025-04.2025		<div><div></div></div>	4,48%					
Germany	01.2025-03.2025		<div><div></div></div>	4,44%					
Estonia	01.2025-02.2025		<div><div></div></div>	3,02%					
Spain	01.2025-03.2025		<div><div></div></div>	2,88%					
Ukraine	01.2025-03.2025	-2,55%	<div><div></div></div>						
Portugal	01.2025-02.2025	-3,25%	<div><div></div></div>						
Hungary	01.2025-03.2025	-4,55%	<div><div></div></div>						
Lithuania	01.2025-03.2025	-4,58%	<div><div></div></div>						
Montenegro	Jan 2025	-21,85%	<div><div></div></div>						

Country Analyzed	Last Available Period	Average Imports Proxy Price in Same Period a Year Before, k US \$ per 1 ton	Average Imports Proxy Price in Last Available Period, k US \$ per 1 ton	Average Imports Proxy Price Growth Rate, %
Slovenia	Jan 2025	8,25	16,07	94,79%
Iceland	01.2025-03.2025	11,61	16,46	41,77%
Latvia	01.2024-12.2024	6,31	8,77	38,99%
United Kingdom	01.2025-03.2025	7,95	10,99	38,24%
North Macedonia	01.2024-12.2024	6,96	9,15	31,47%
Belgium	01.2025-02.2025	7,12	9,15	28,51%
Norway	01.2025-04.2025	8,08	10,29	27,35%
Malta	01.2024-12.2024	7,43	9,11	22,61%
Bosnia Herzegovina	01.2025-03.2025	8,04	9,81	22,01%
Finland	01.2025-02.2025	8,74	10,35	18,42%
Bulgaria	01.2024-12.2024	6,89	7,87	14,22%
Slovakia	Jan 2025	7,31	8,21	12,31%
Luxembourg	01.2025-02.2025	10,71	12,00	12,04%
Czechia	01.2025-03.2025	6,52	7,22	10,74%
Sweden	01.2025-03.2025	7,81	8,64	10,63%
Poland	01.2025-03.2025	9,12	9,93	8,88%
Croatia	Jan 2025	7,32	7,84	7,10%
Netherlands	01.2025-03.2025	7,80	8,26	5,90%
Greece	01.2025-03.2025	8,20	8,68	5,85%
Italy	01.2025-02.2025	7,43	7,85	5,65%
Denmark	01.2025-03.2025	8,05	8,46	5,09%
Switzerland	01.2025-04.2025	7,81	8,16	4,48%
Germany	01.2025-03.2025	8,10	8,46	4,44%
Estonia	01.2025-02.2025	8,95	9,22	3,02%
Spain	01.2025-03.2025	7,65	7,87	2,88%
Ukraine	01.2025-03.2025	6,66	6,49	-2,55%
Portugal	01.2025-02.2025	8,91	8,62	-3,25%
Hungary	01.2025-03.2025	8,57	8,18	-4,55%
Lithuania	01.2025-03.2025	7,43	7,09	-4,58%
Montenegro	Jan 2025	8,97	7,01	-21,85%

# 3

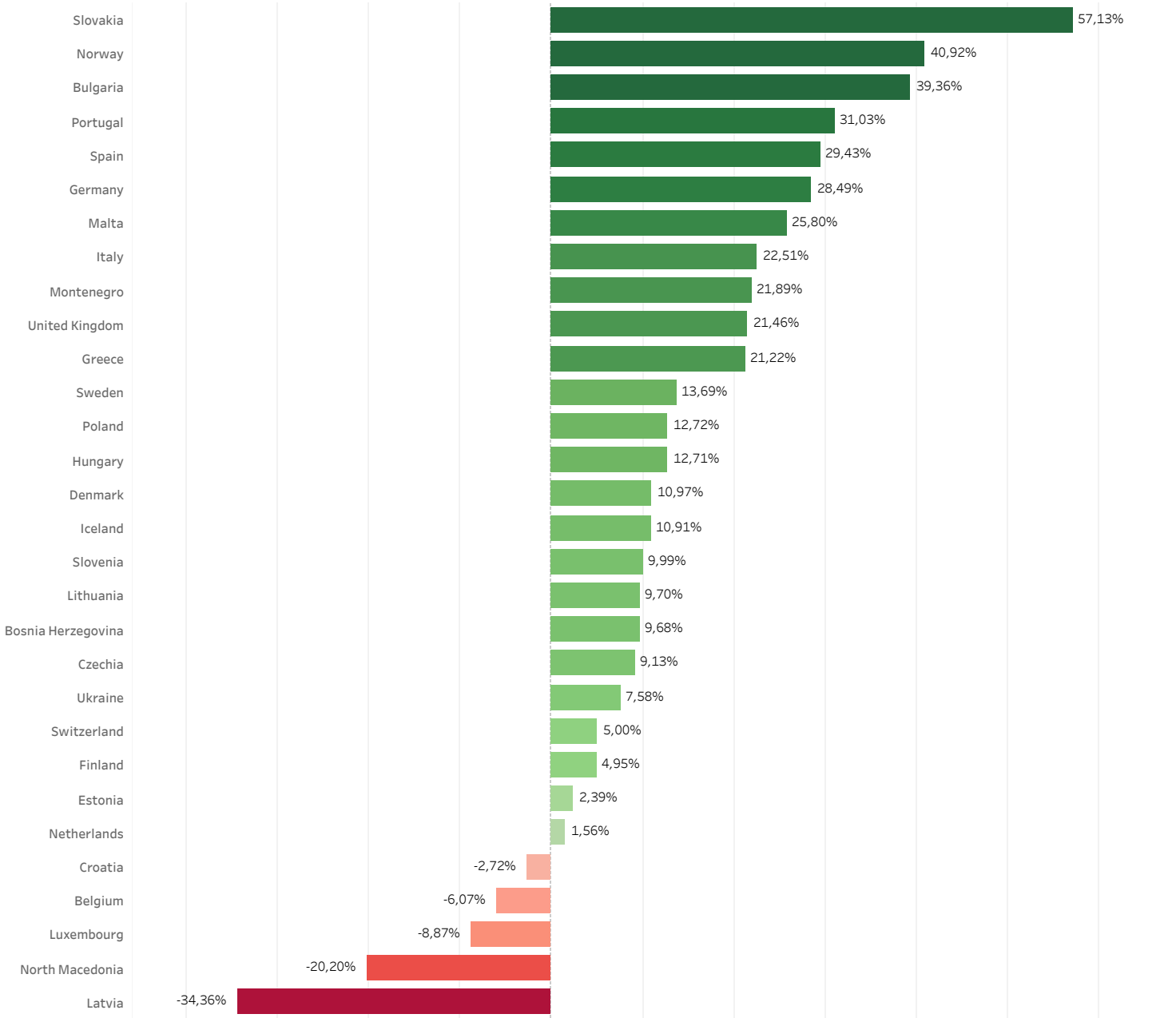
## LAST TWELVE MONTHS TRENDS

# Last Twelve Months Trends (US \$)

This section presents the import values, expressed in US \$, reported by each country analyzed in the Last Twelve Months (LTM) Period. The table provides import values for each country analyzed both in the Last Twelve Months and in the corresponding period a year before, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

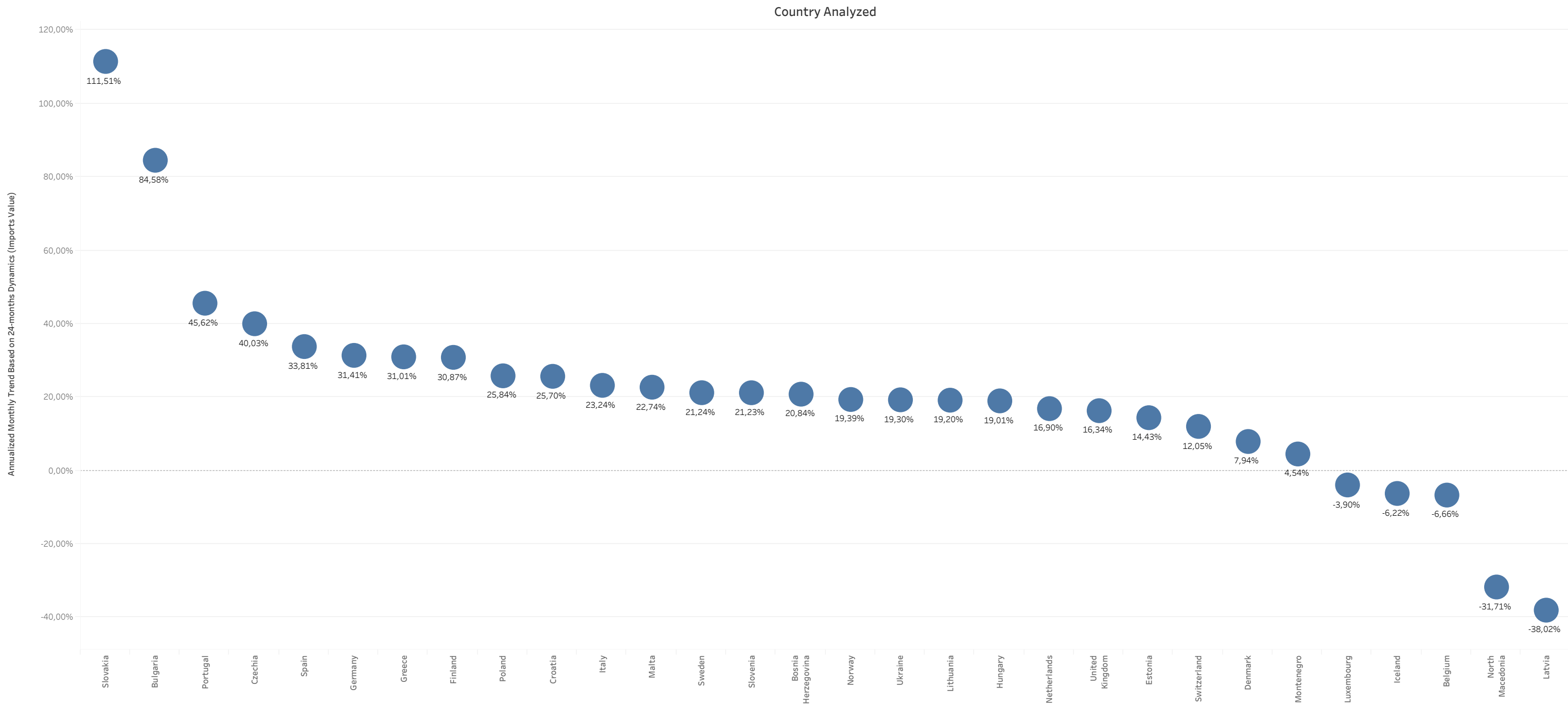
Country Analyzed	Last Twelve Months Period (LTM)	Product Imports in LTM, M US \$	Product Imports in the Period 12 Months Before LTM, M US \$	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %
Germany	04.2024 - 03.2025	608,65	473,69	28,49%
Italy	03.2024 - 02.2025	460,23	375,67	22,51%
Switzerland	05.2024 - 04.2025	71,83	68,41	5,00%
Spain	04.2024 - 03.2025	54,4	42,03	29,43%
Poland	04.2024 - 03.2025	53,76	47,69	12,72%
Netherlands	04.2024 - 03.2025	40,47	39,85	1,56%
United Kingdom	04.2024 - 03.2025	22,11	18,20	21,46%
Belgium	03.2024 - 02.2025	19,9	21,19	-6,07%
Czechia	04.2024 - 03.2025	14,52	13,31	9,13%
Greece	04.2024 - 03.2025	14,03	11,57	21,22%
Denmark	04.2024 - 03.2025	8,89	8,01	10,97%
Bulgaria	01.2024 - 12.2024	6,9	4,95	39,36%
Sweden	04.2024 - 03.2025	6,67	5,87	13,69%
Ukraine	04.2024 - 03.2025	6,56	6,10	7,58%
Lithuania	04.2024 - 03.2025	6,21	5,66	9,70%
Slovakia	02.2024 - 01.2025	5,97	3,80	57,13%
Croatia	02.2024 - 01.2025	5,02	5,16	-2,72%
Portugal	03.2024 - 02.2025	4,54	3,46	31,03%
Norway	05.2024 - 04.2025	4,39	3,12	40,92%
Slovenia	02.2024 - 01.2025	2,49	2,26	9,99%
Bosnia Herzegovina	04.2024 - 03.2025	2,33	2,12	9,68%
North Macedonia	01.2024 - 12.2024	1,74	2,18	-20,20%
Latvia	01.2024 - 12.2024	1,65	2,51	-34,36%
Hungary	04.2024 - 03.2025	1,34	1,19	12,71%
Montenegro	02.2024 - 01.2025	1,01	0,83	21,89%
Estonia	03.2024 - 02.2025	0,9	0,88	2,39%
Luxembourg	03.2024 - 02.2025	0,68	0,75	-8,87%
Finland	03.2024 - 02.2025	0,44	0,42	4,95%
Malta	01.2024 - 12.2024	0,2	0,16	25,80%
Iceland	04.2024 - 03.2025	0,15	0,14	10,91%

Growth Rate of Imports (US \$) in LTM Compared to the Same Period 12 Months Before LTM, %



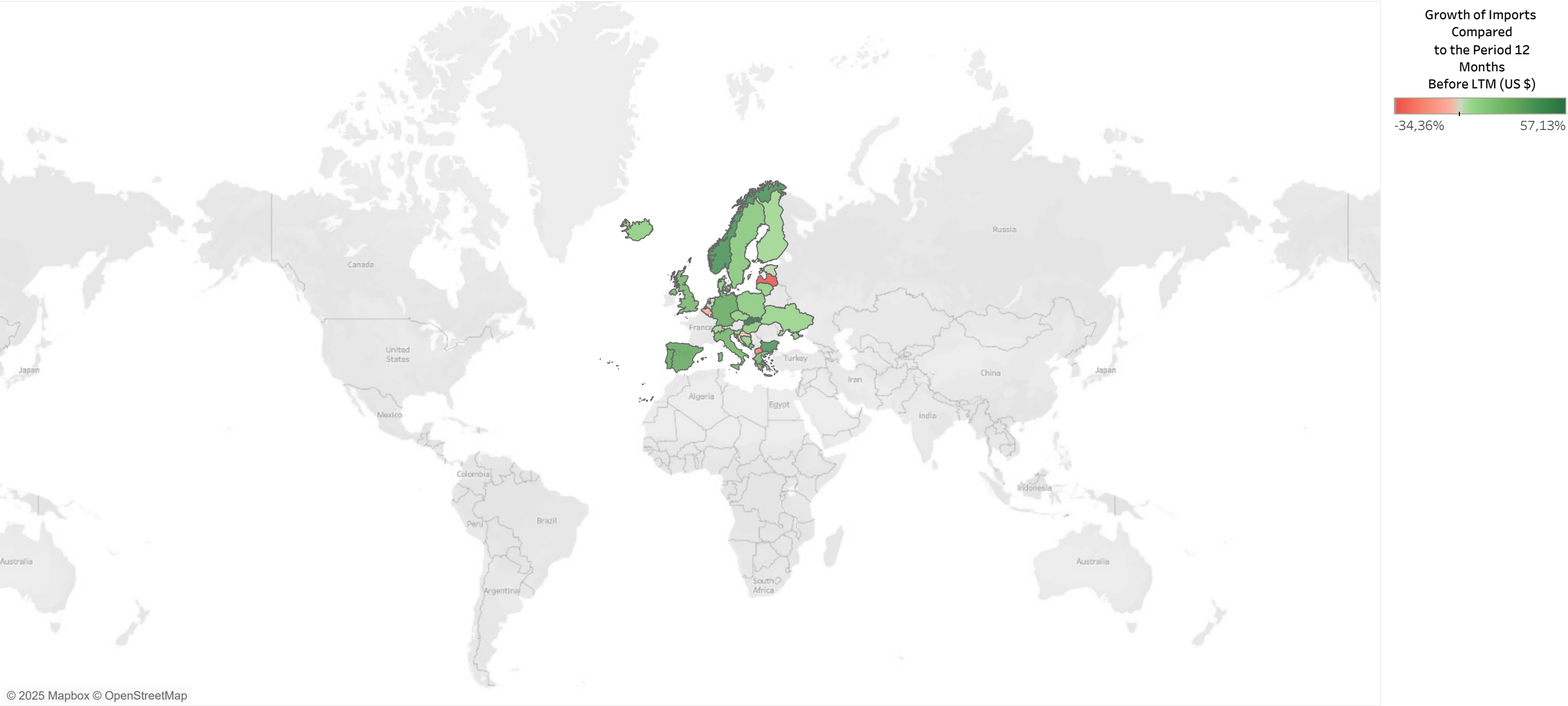
# Last Twelve Months Trends: Projected Growth (US \$)

The graph in this section illustrates the projected dynamics of import value (in US \$), expressed as the annual growth rate, assuming the continuation of current trends.



# Last Twelve Months Trends: Growth of Imports Compared to the Period 12 Months Before LTM (US \$)

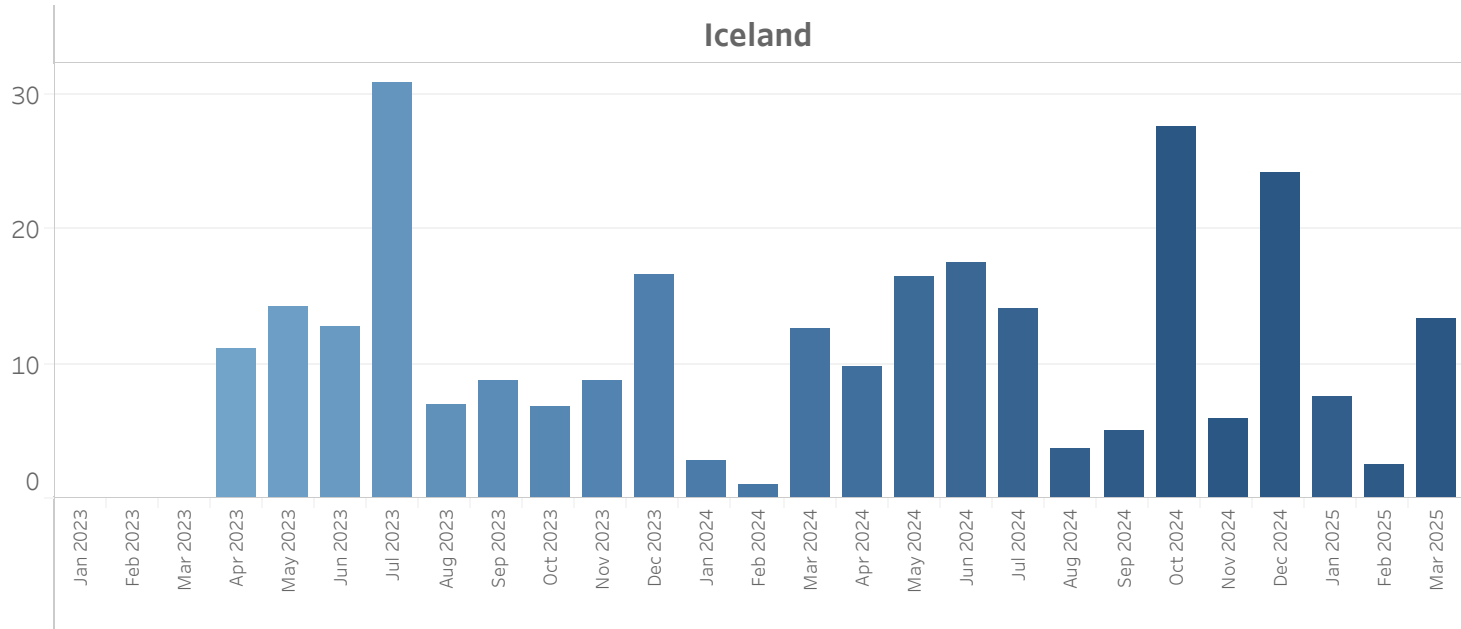
The map in this section visualizes the import value growth rates for each of the countries analyzed over the Last Twelve Months, compared to the same period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.



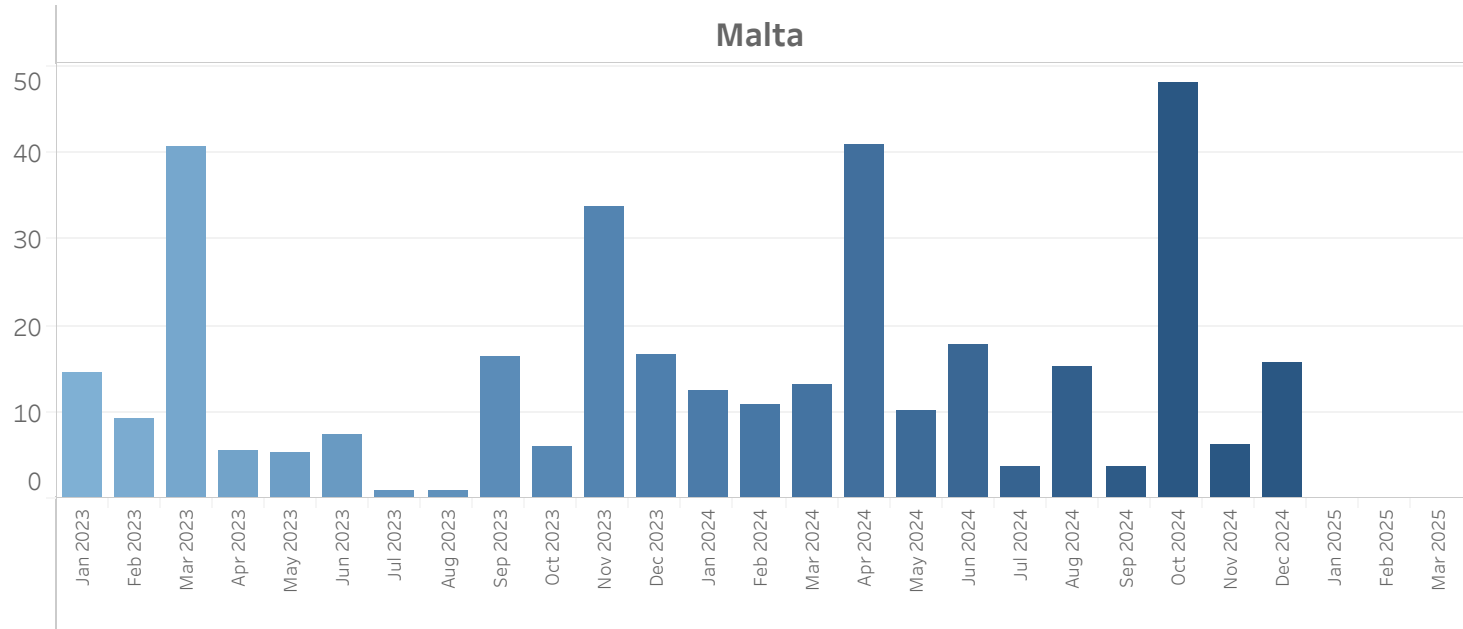
# Last Twelve Months Trends: Country-Specific Monthly Data on Imports (US \$)

These pages provide detailed insights into the recent dynamics of imports (in US \$) reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the monthly import values (expressed in US \$) over the most recent 24-month period, while the second graph depicts the year-over-year changes in monthly imports. Positive (green) values on the second chart indicate stronger import activity, suggesting robust demand for the analyzed goods, whereas negative (red) values may signal a contraction in the market.

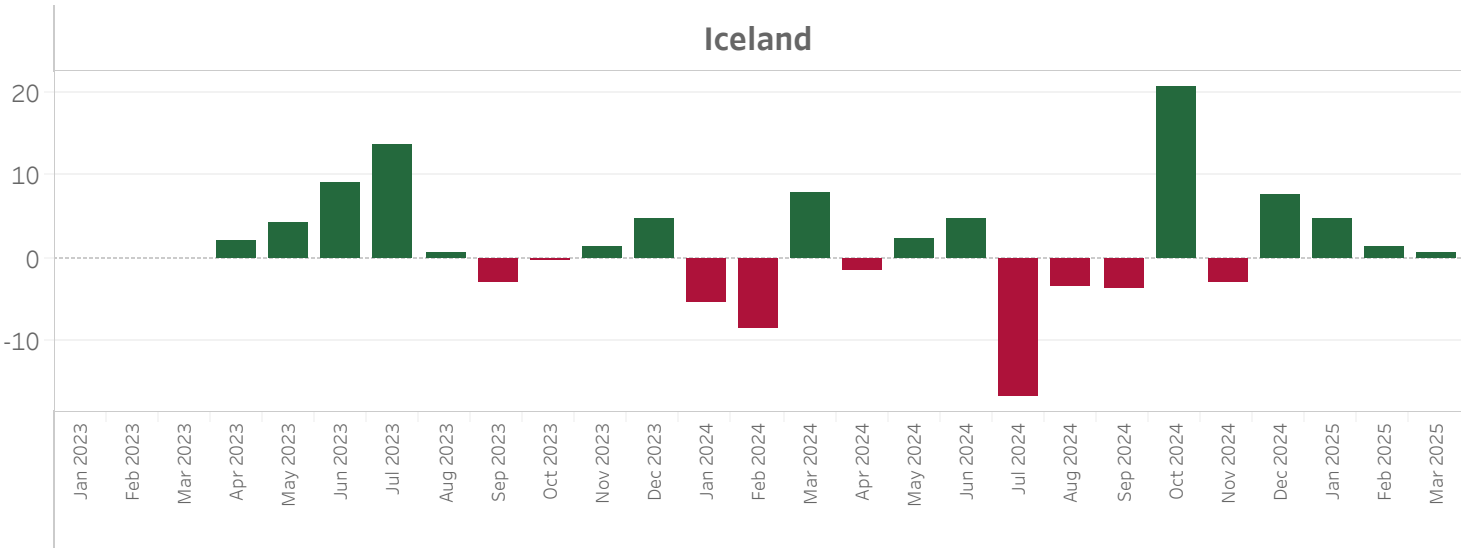
Monthly imports, k USD



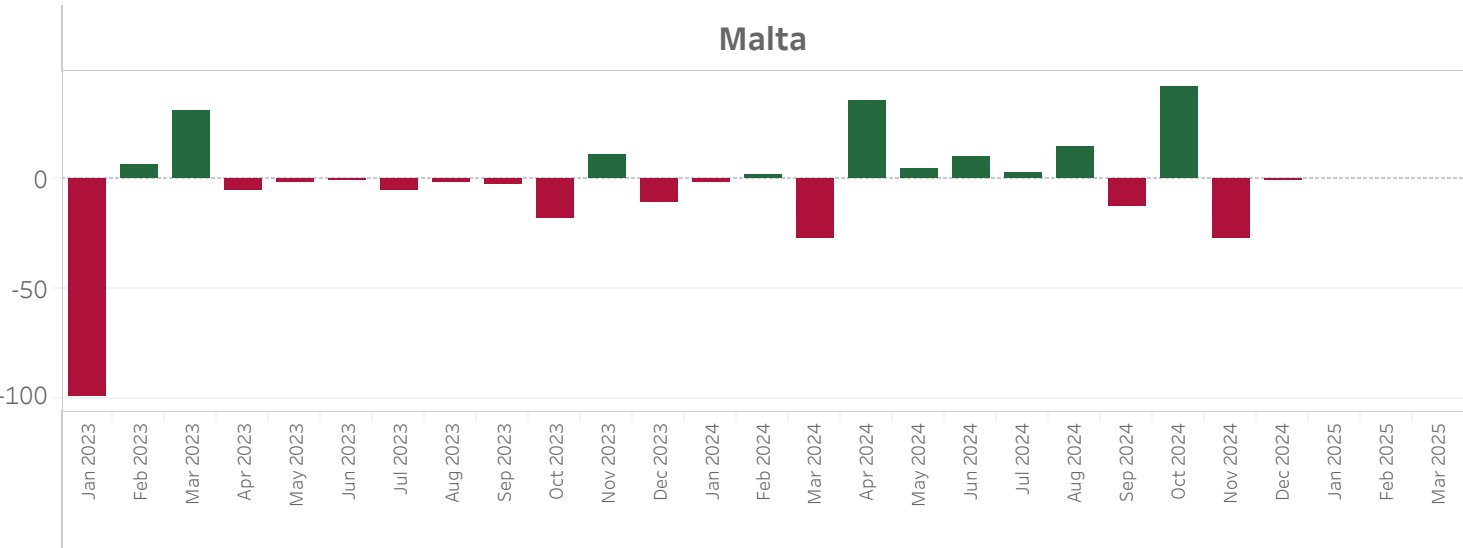
Monthly imports, k USD



Monthly imports change, k USD



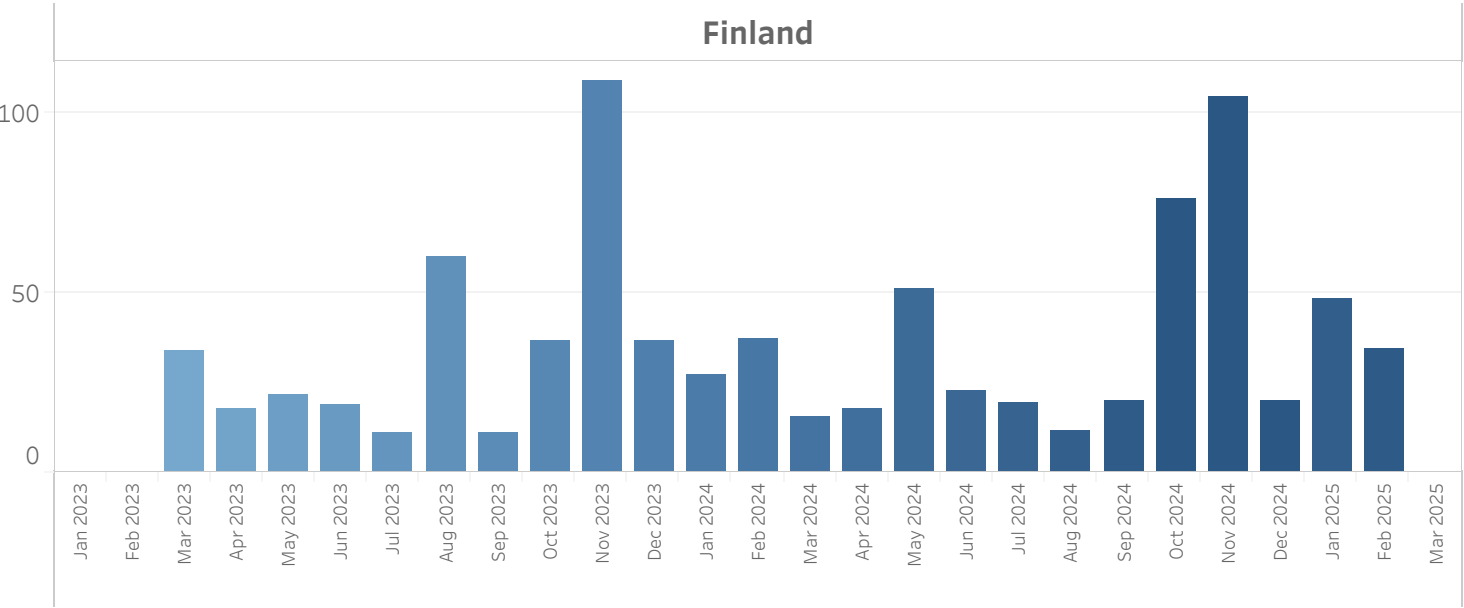
Monthly imports change, k USD



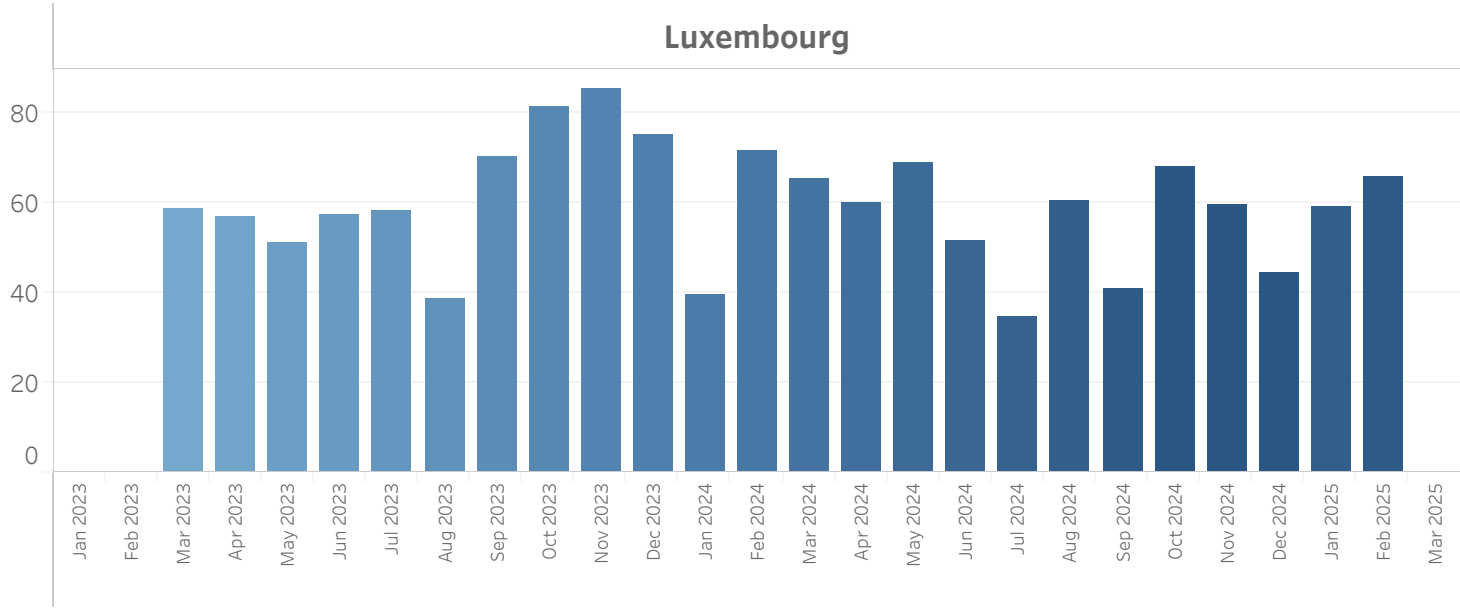
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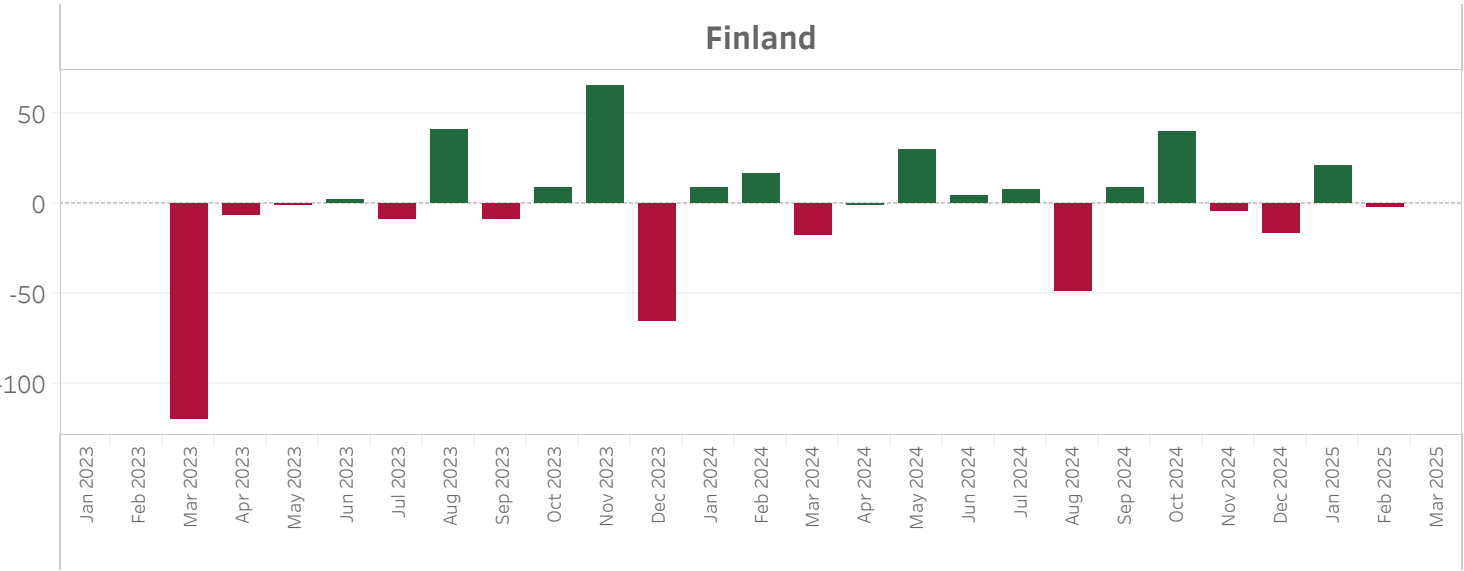
Monthly imports, k USD



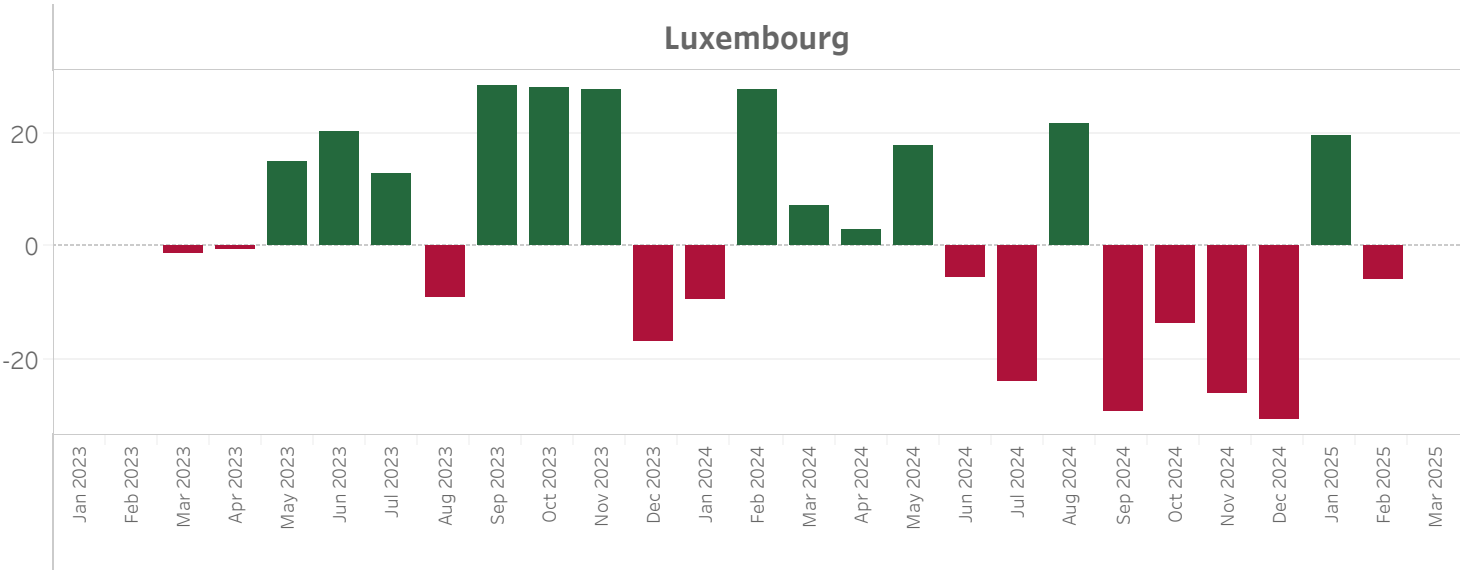
Monthly imports, k USD



Monthly imports change, k USD



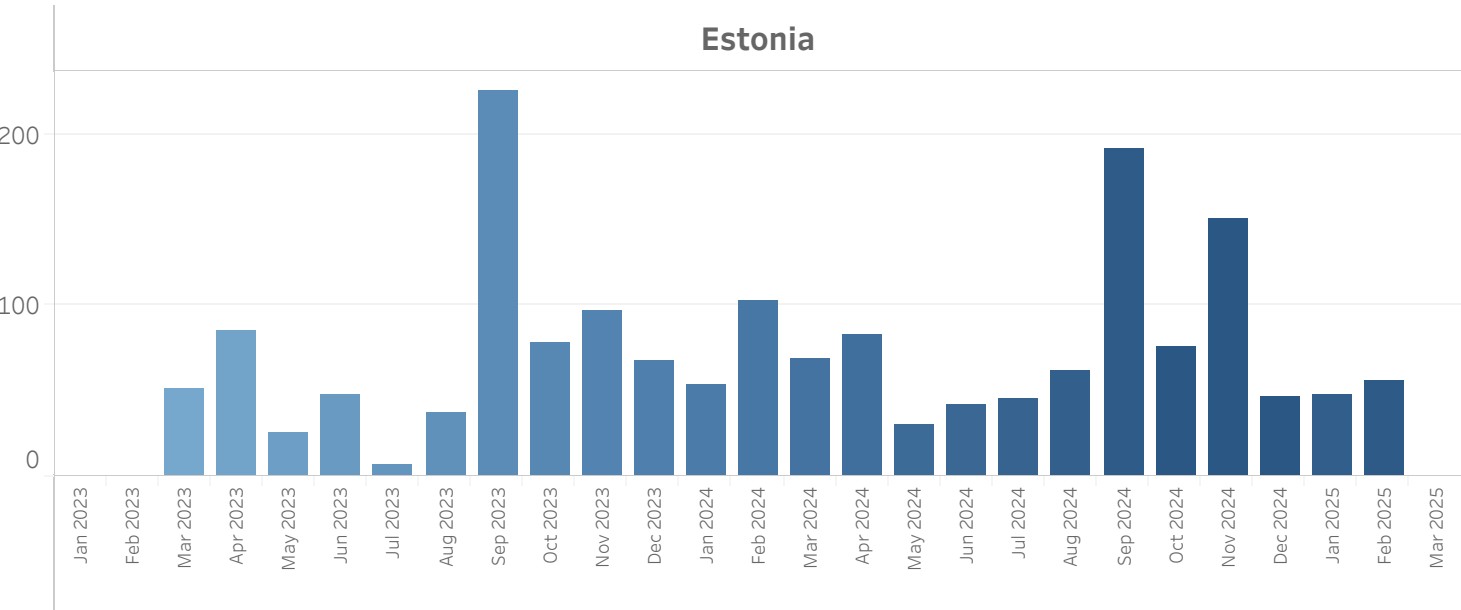
Monthly imports change, k USD



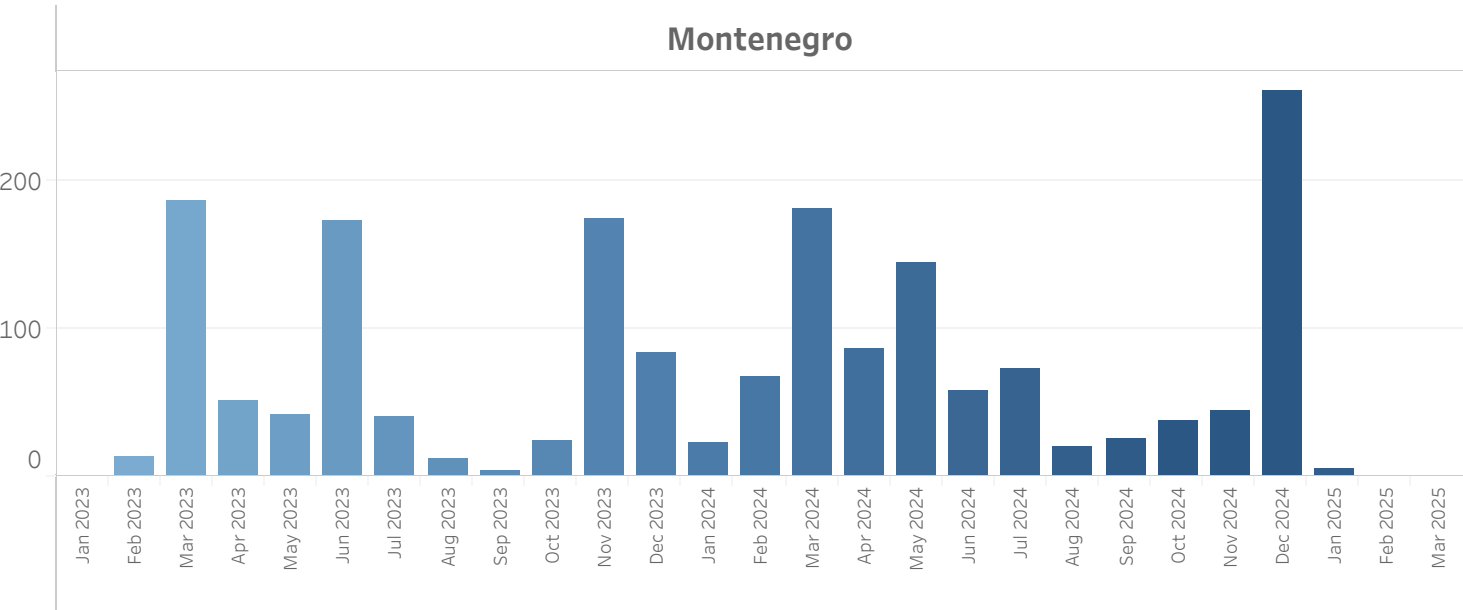
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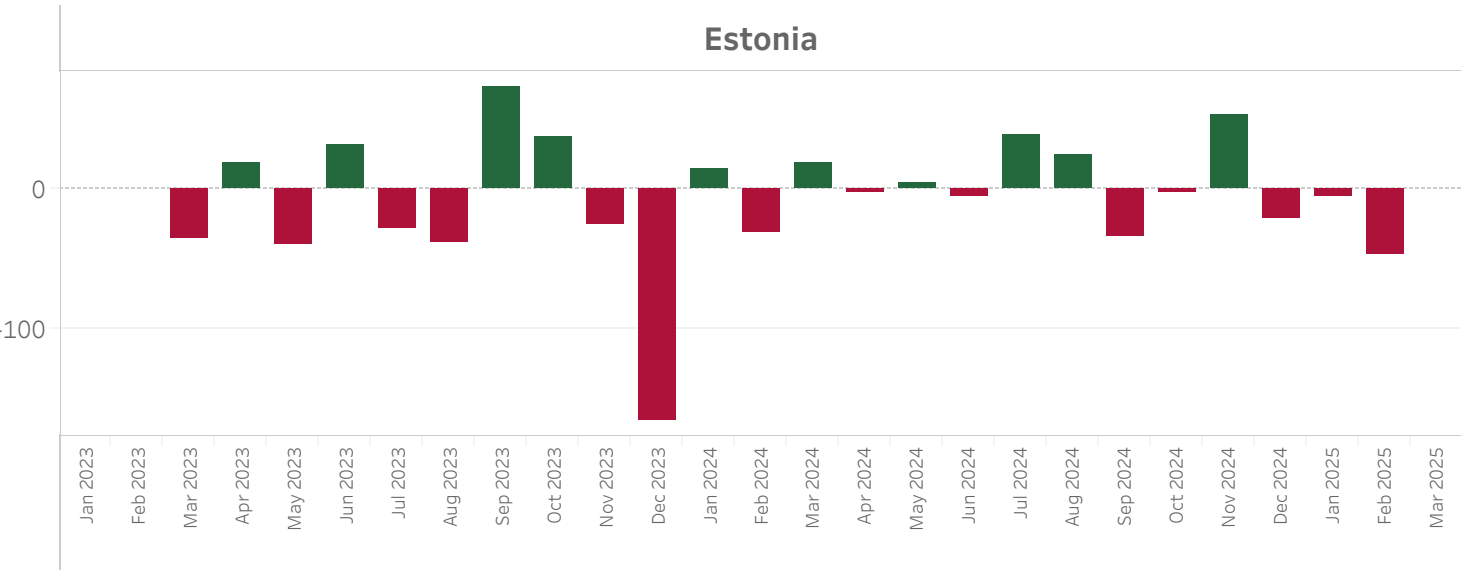
Monthly imports, k USD



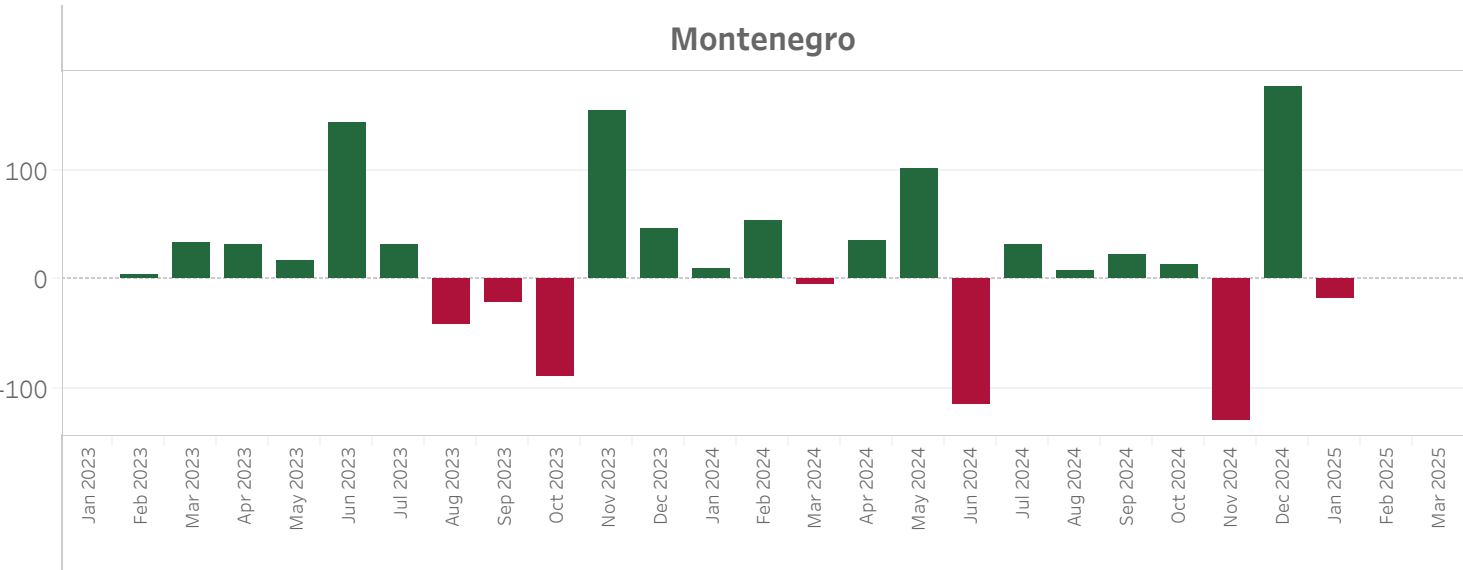
Monthly imports, k USD



Monthly imports change, k USD



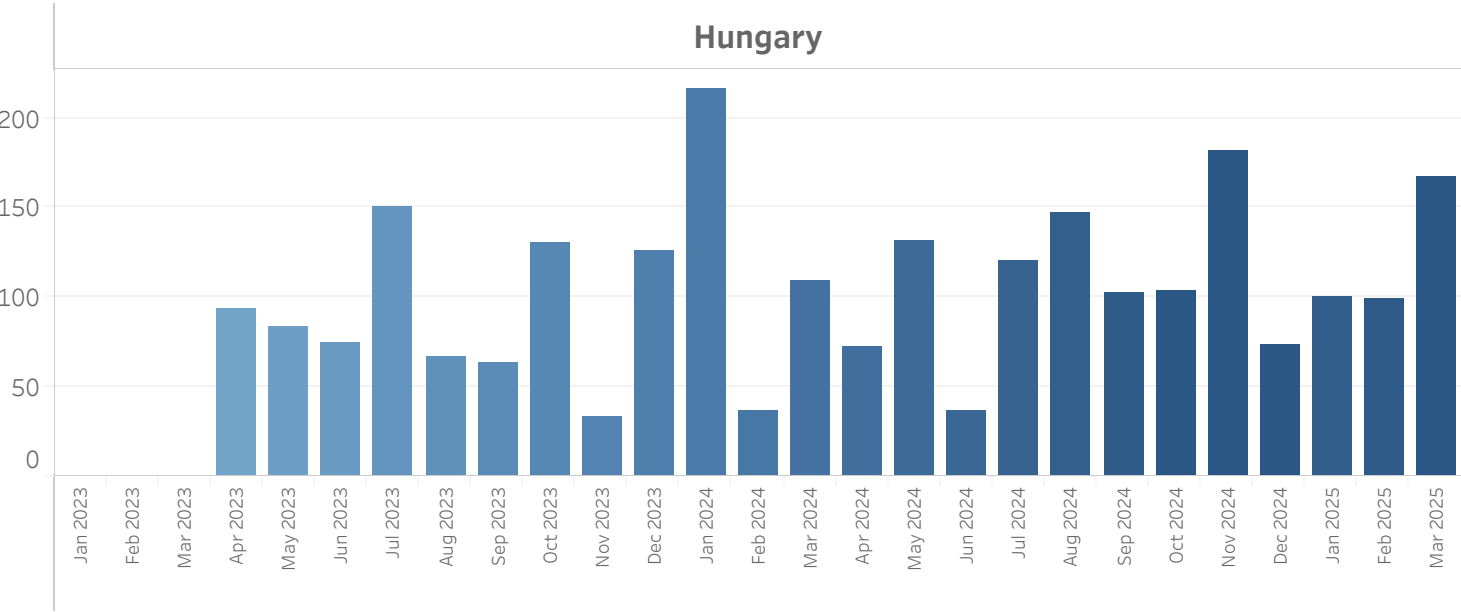
Monthly imports change, k USD



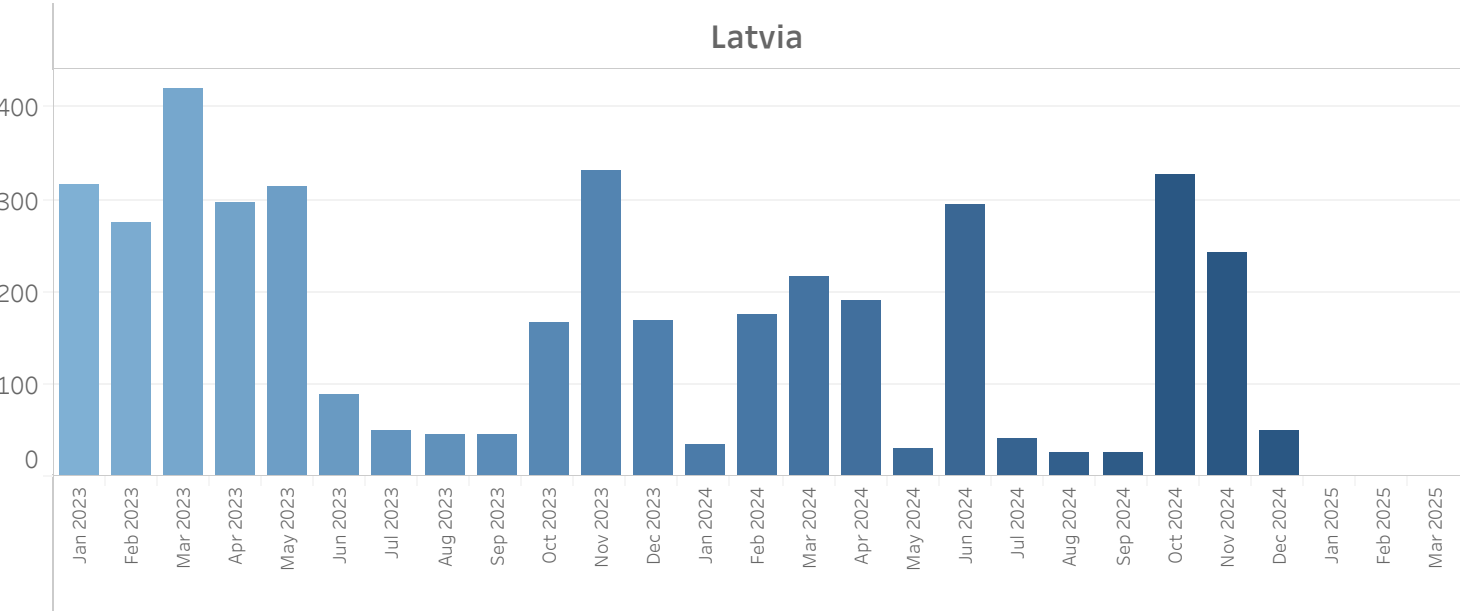
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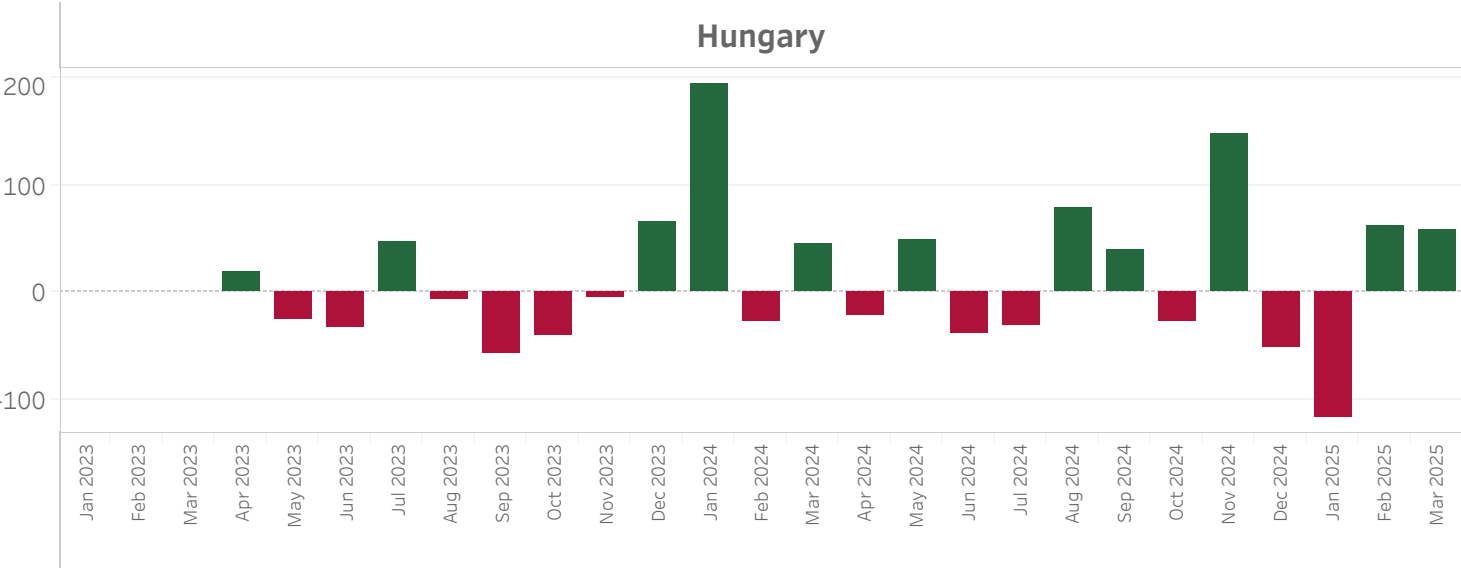
Monthly imports, k USD



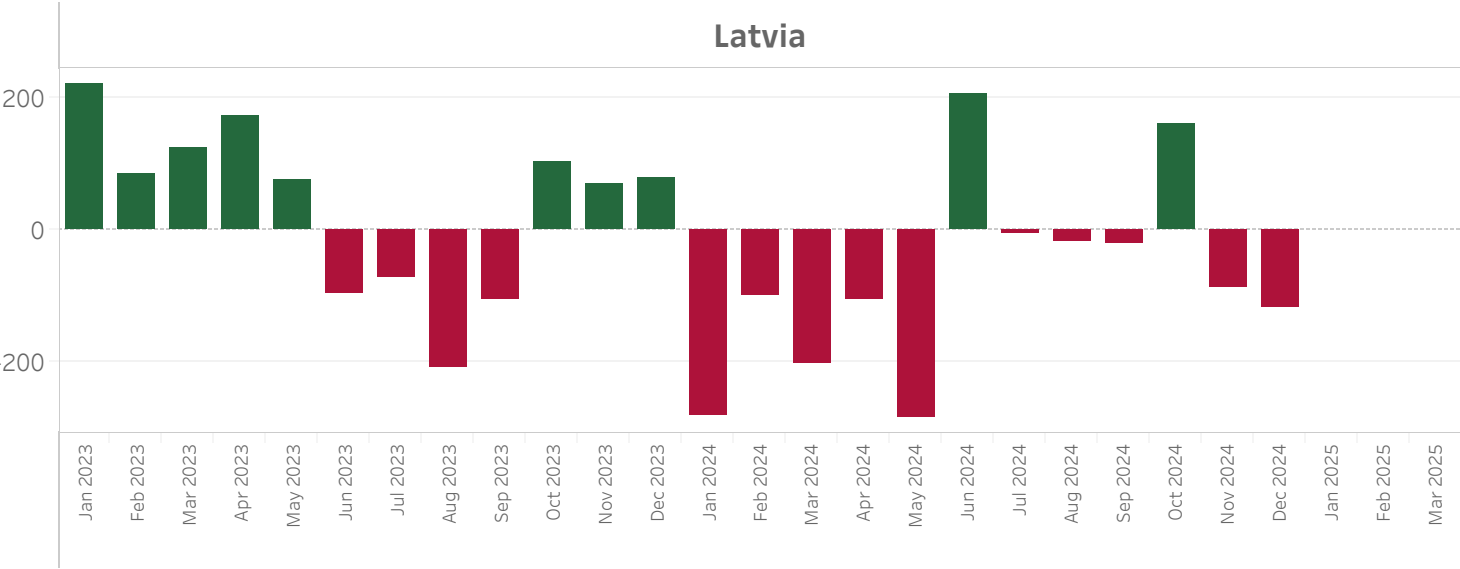
Monthly imports, k USD



Monthly imports change, k USD



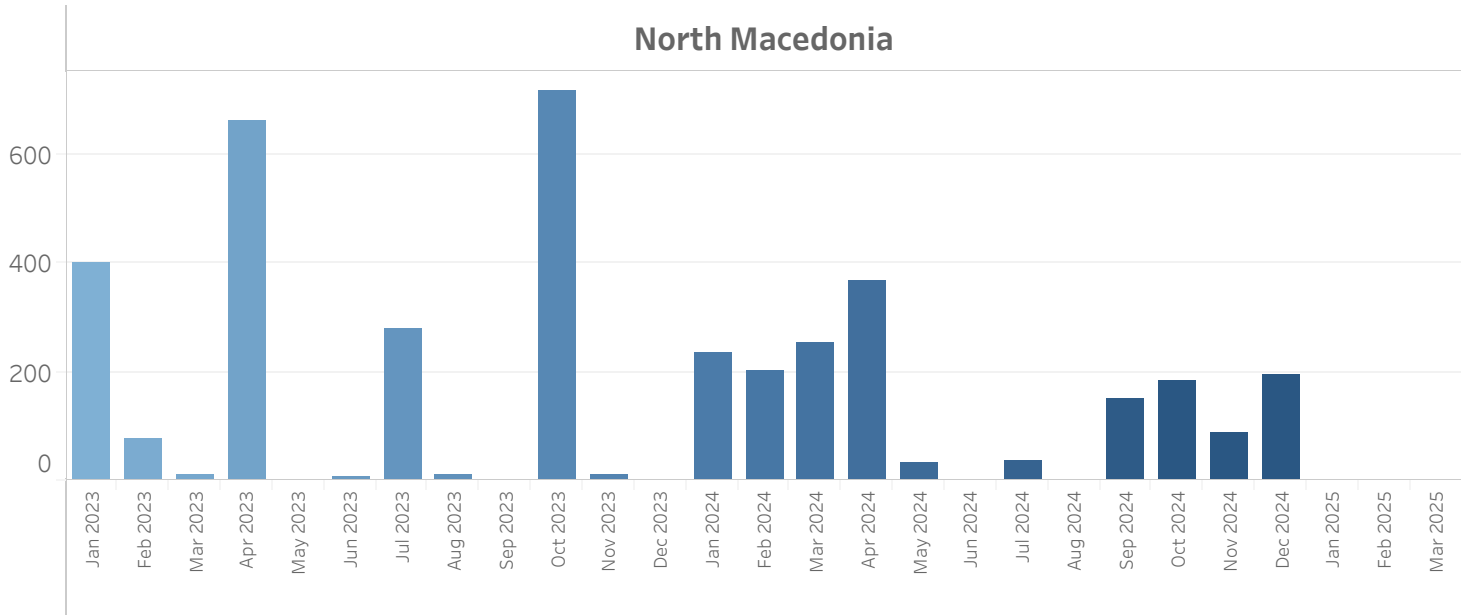
Monthly imports change, k USD



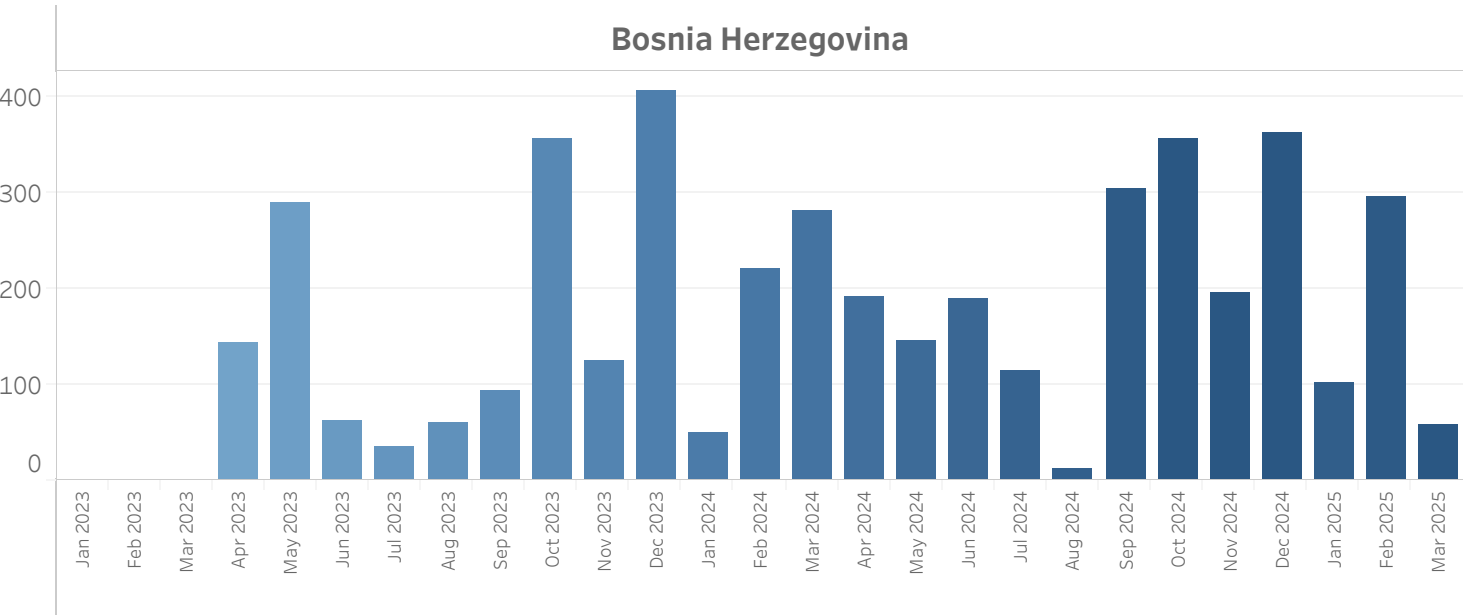
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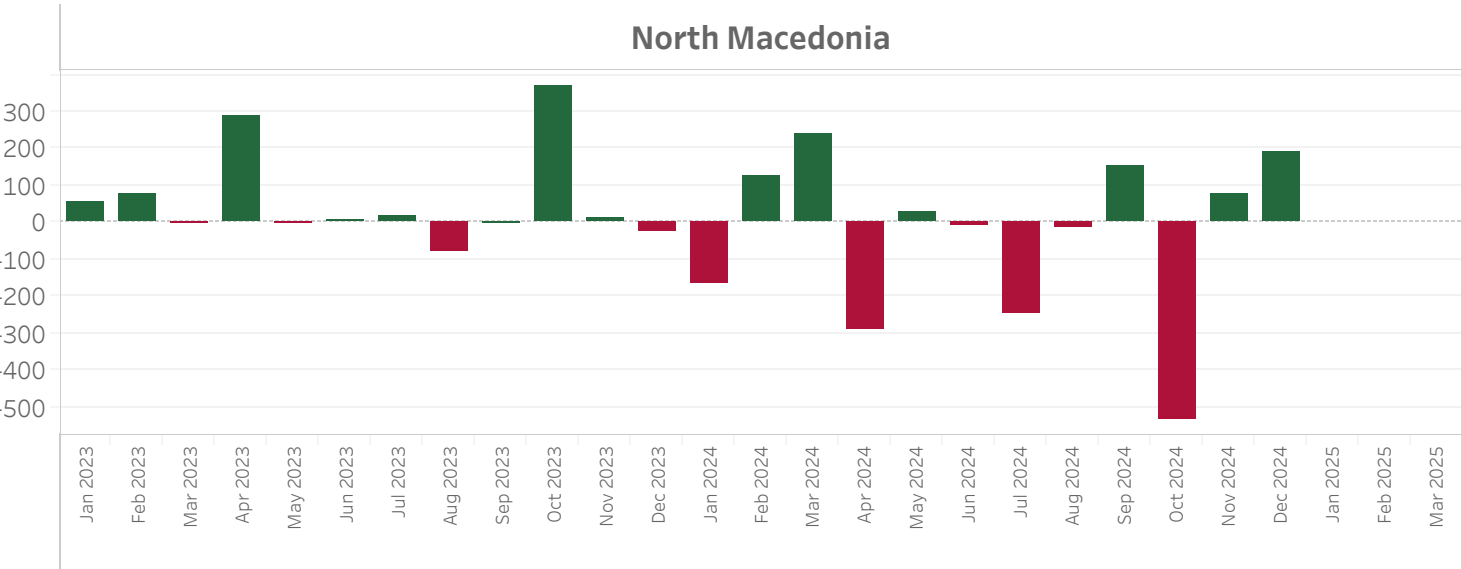
Monthly imports, k USD



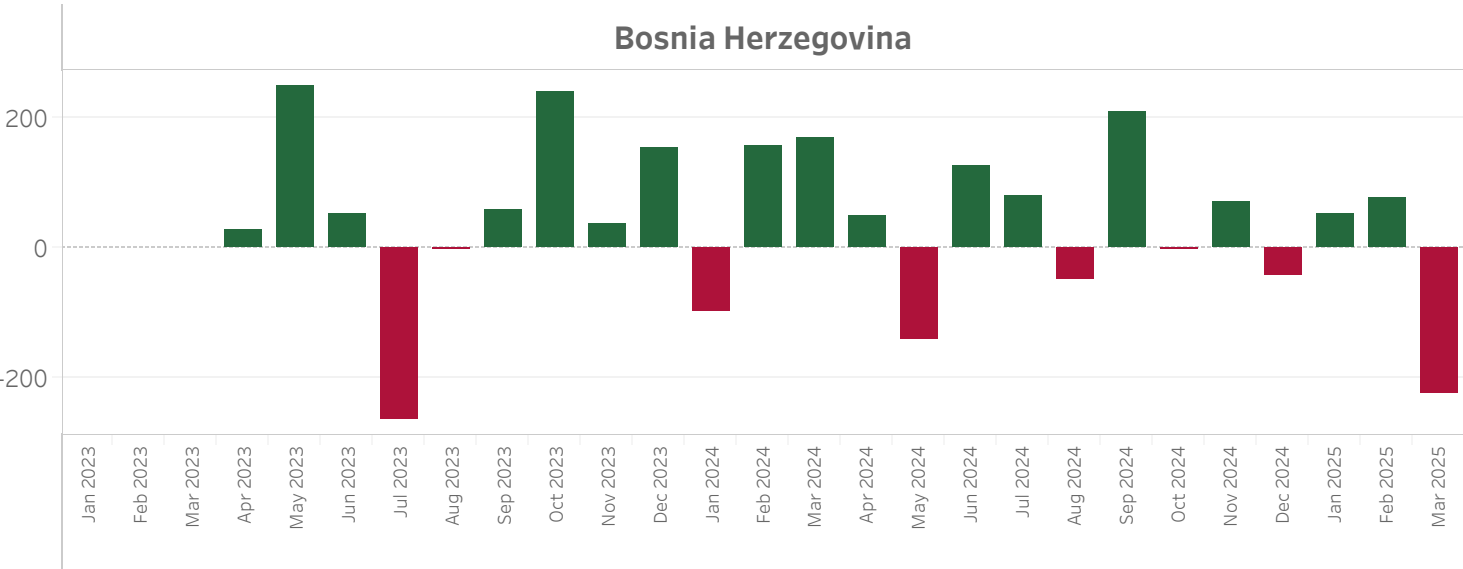
Monthly imports, k USD



Monthly imports change, k USD



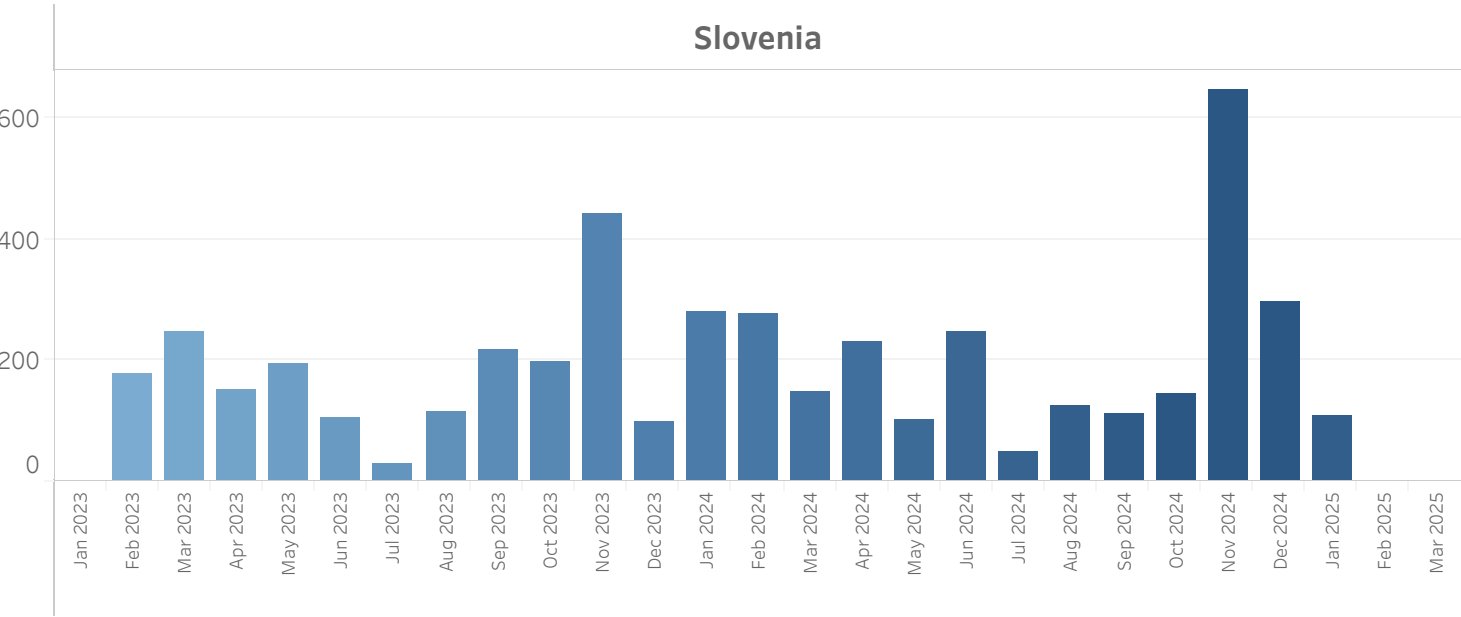
Monthly imports change, k USD



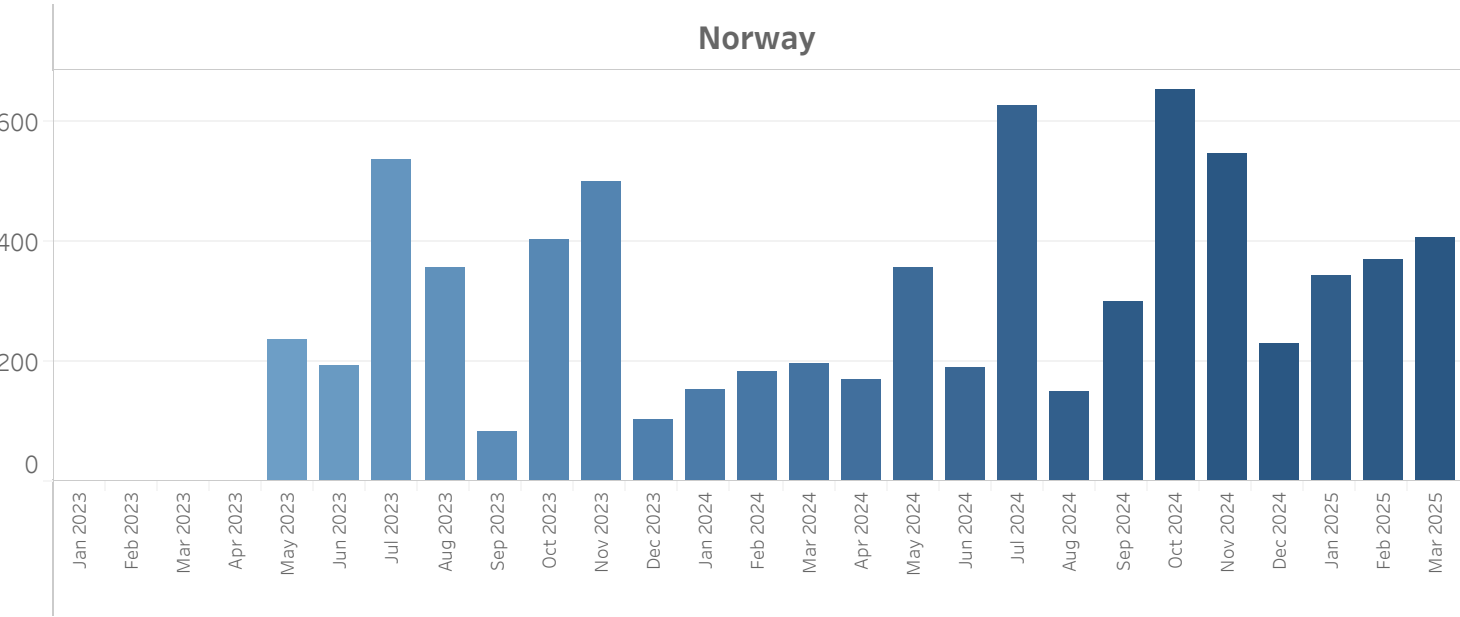
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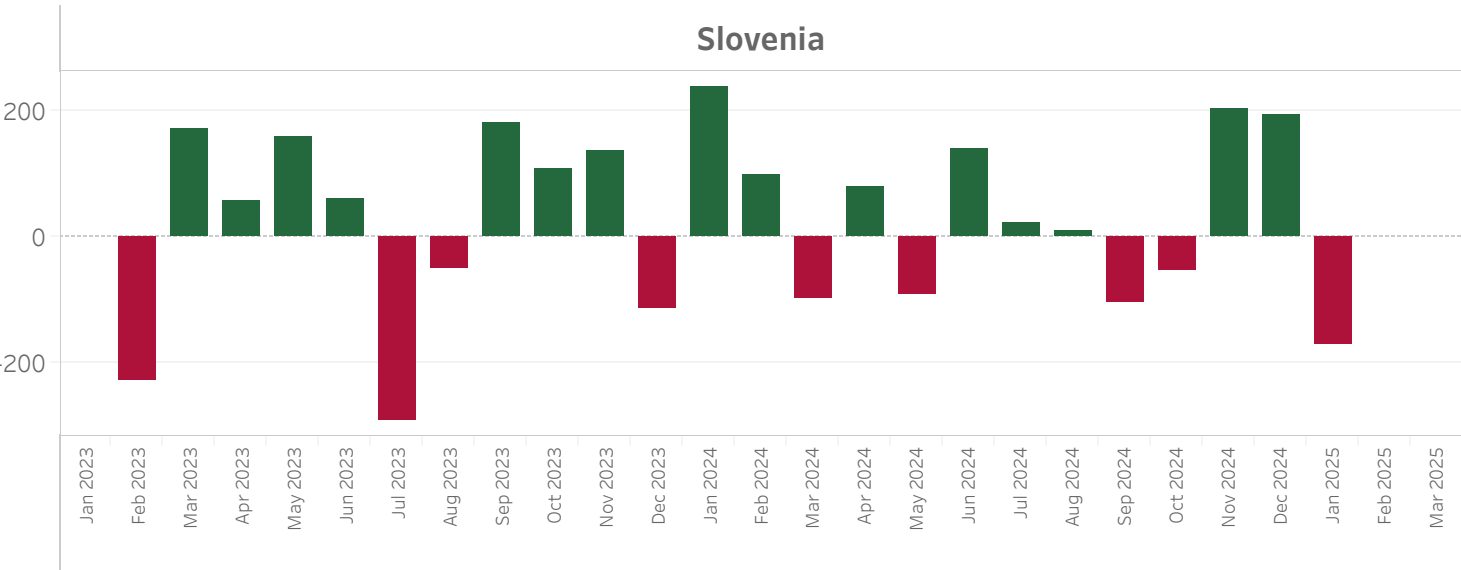
Monthly imports, k USD



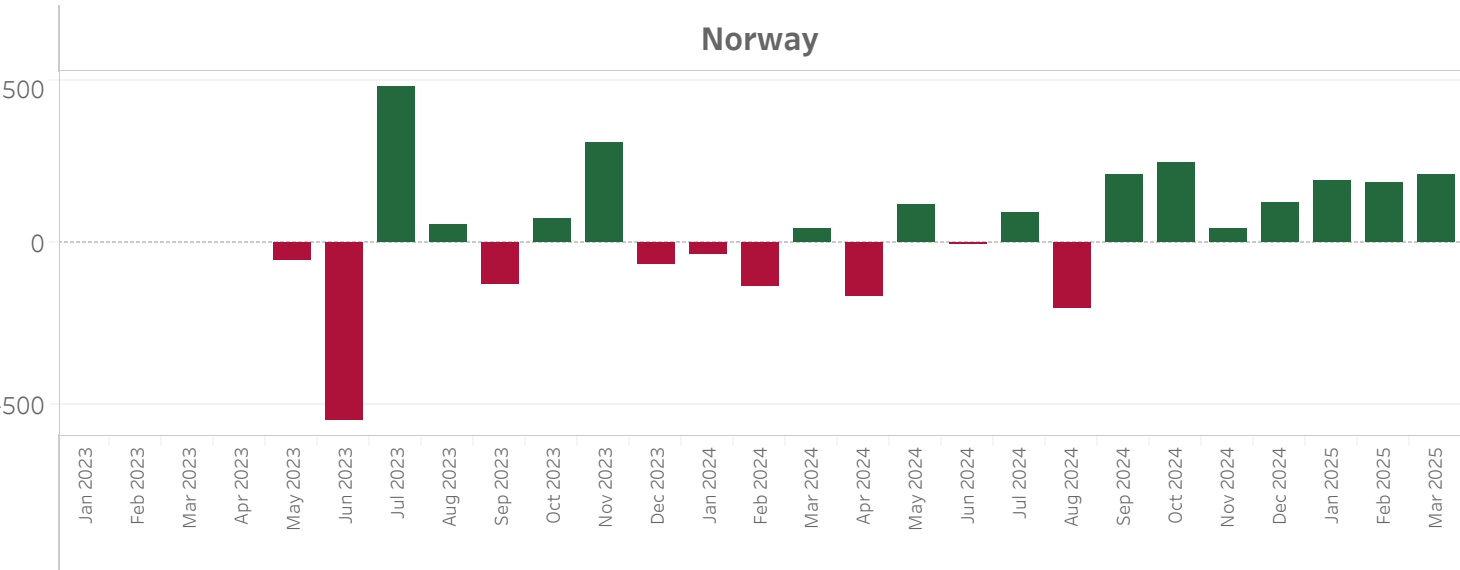
Monthly imports, k USD



Monthly imports change, k USD



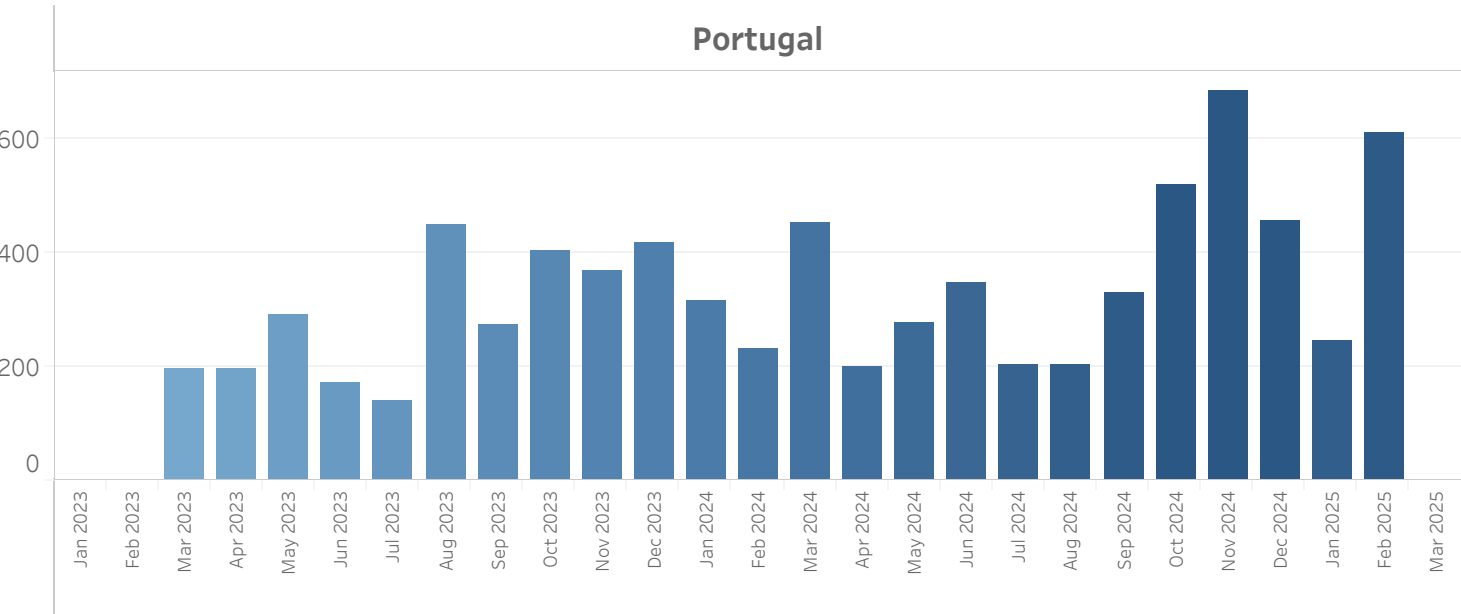
Monthly imports change, k USD



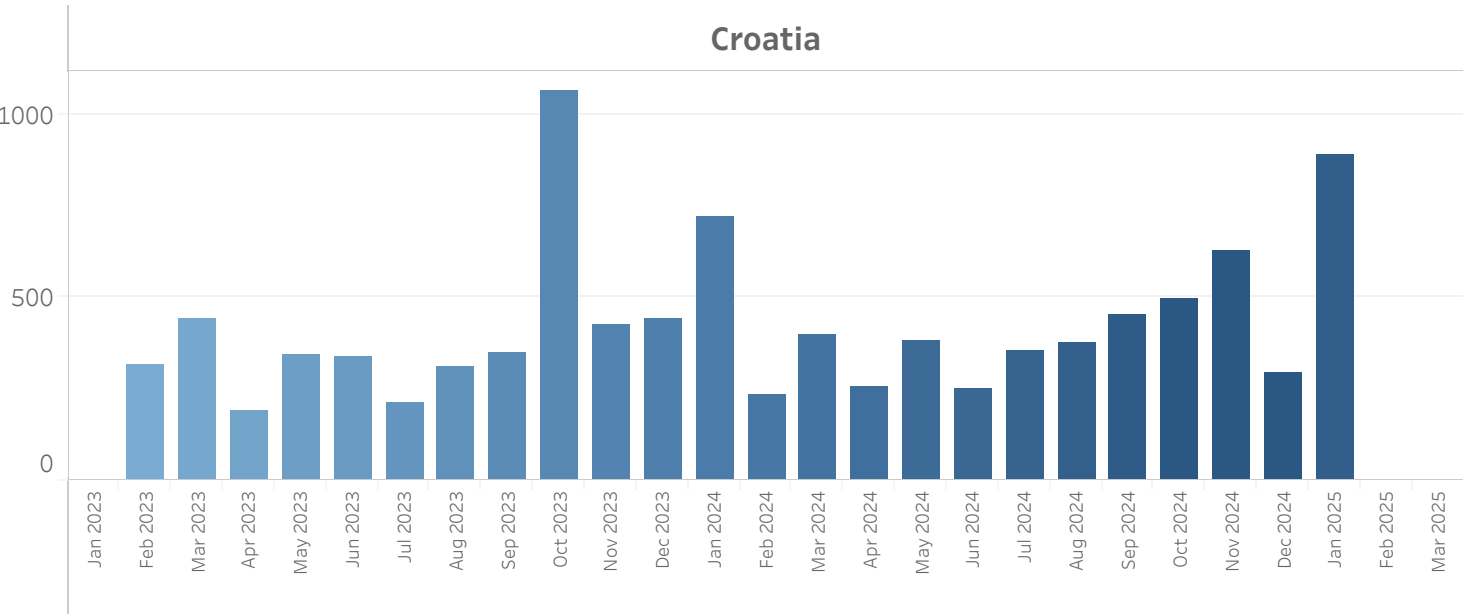
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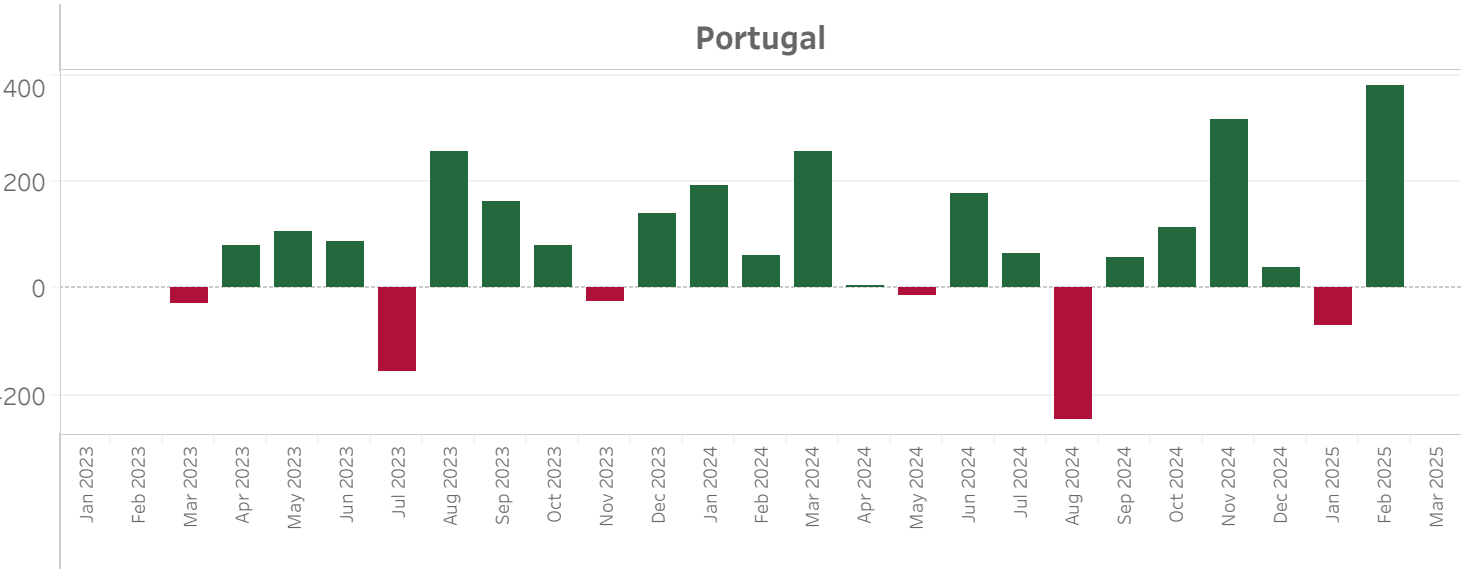
Monthly imports, k USD



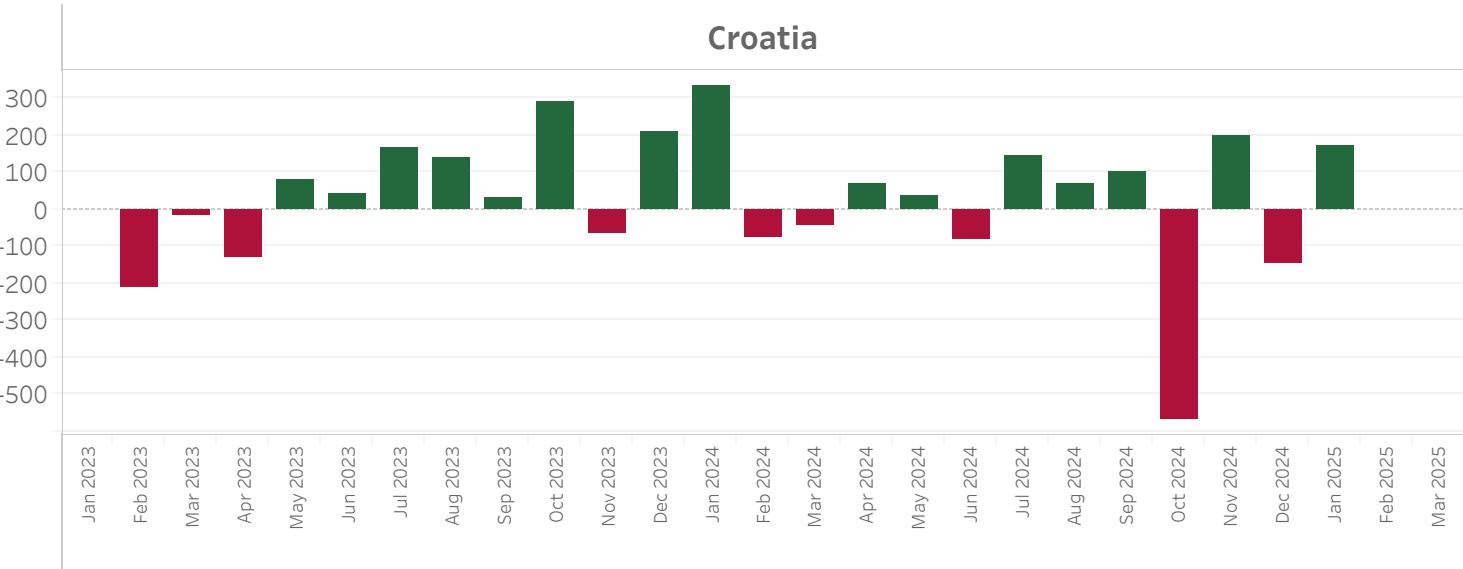
Monthly imports, k USD



Monthly imports change, k USD



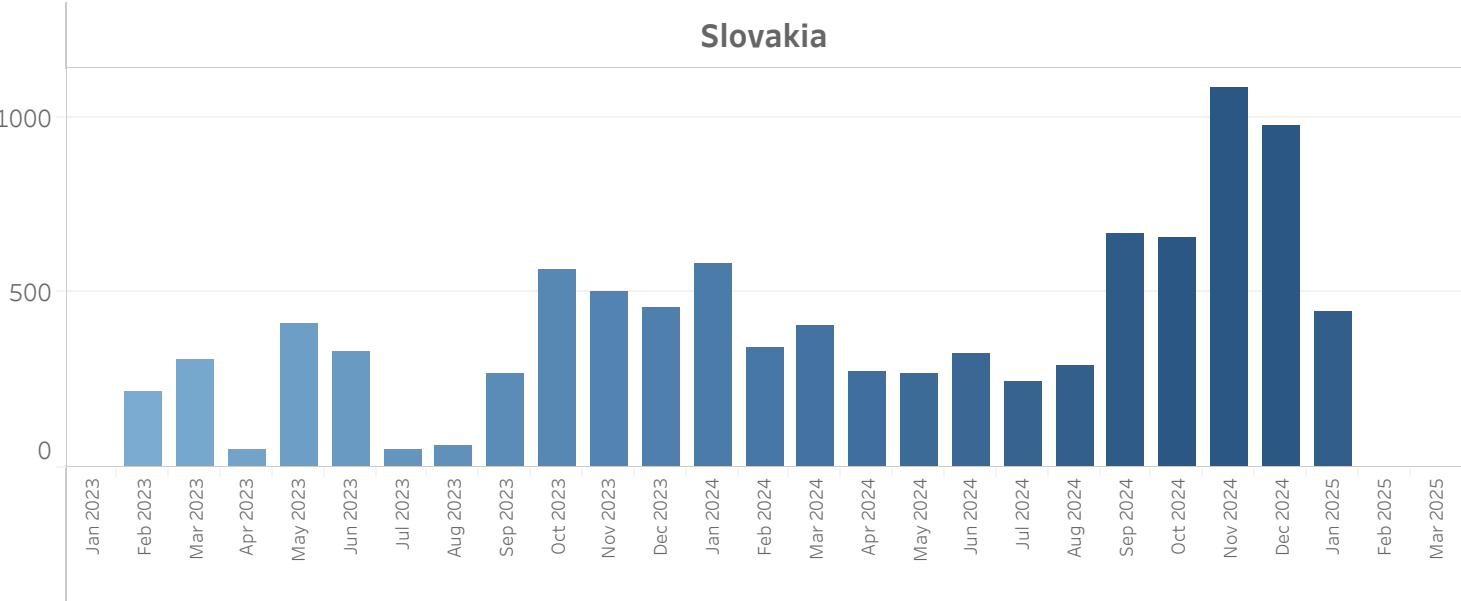
Monthly imports change, k USD



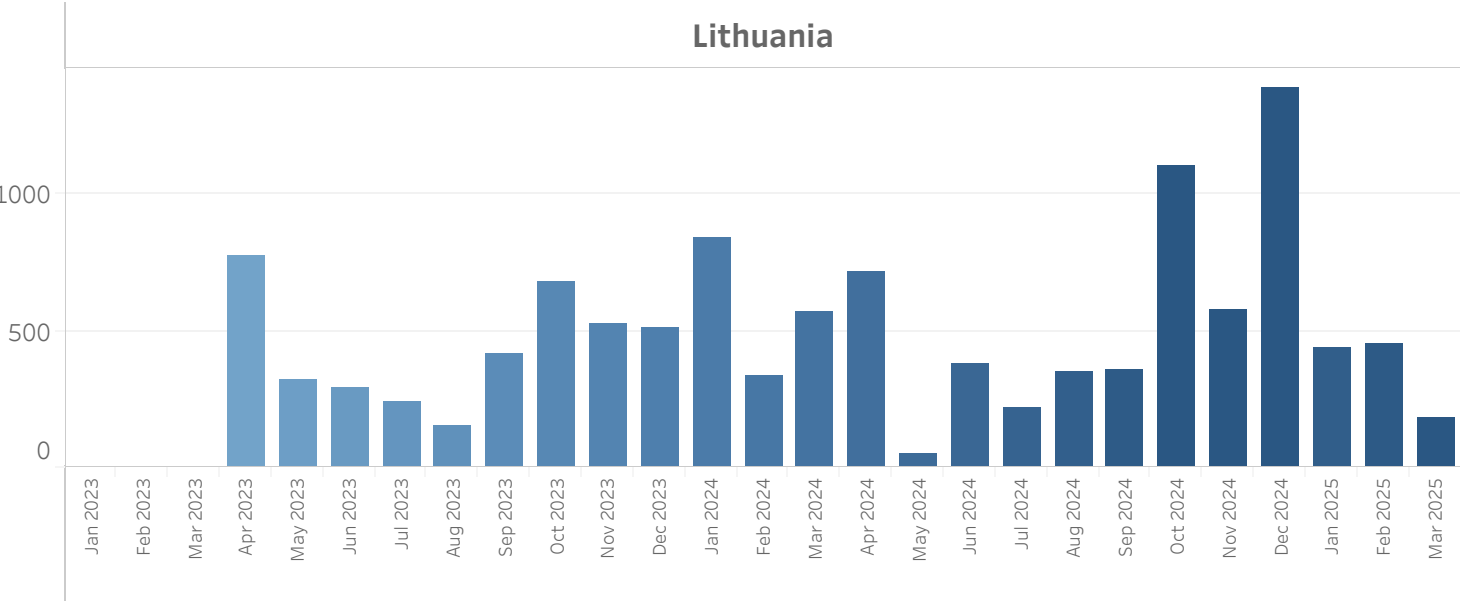
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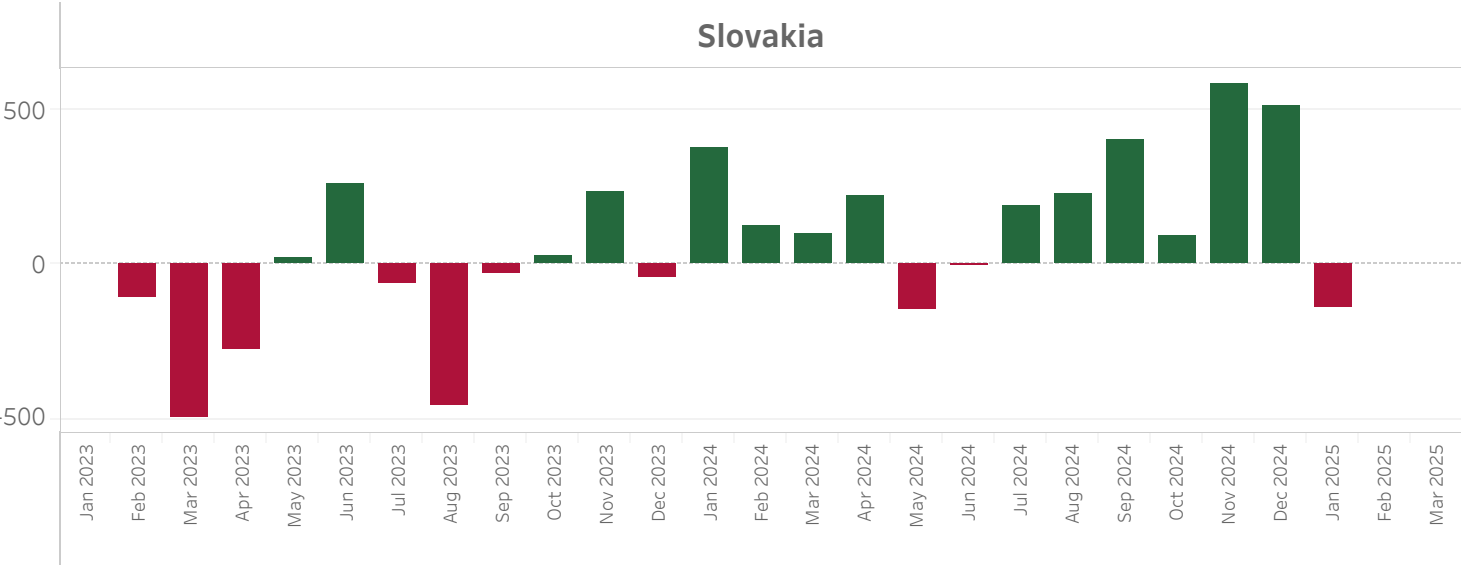
Monthly imports, k USD



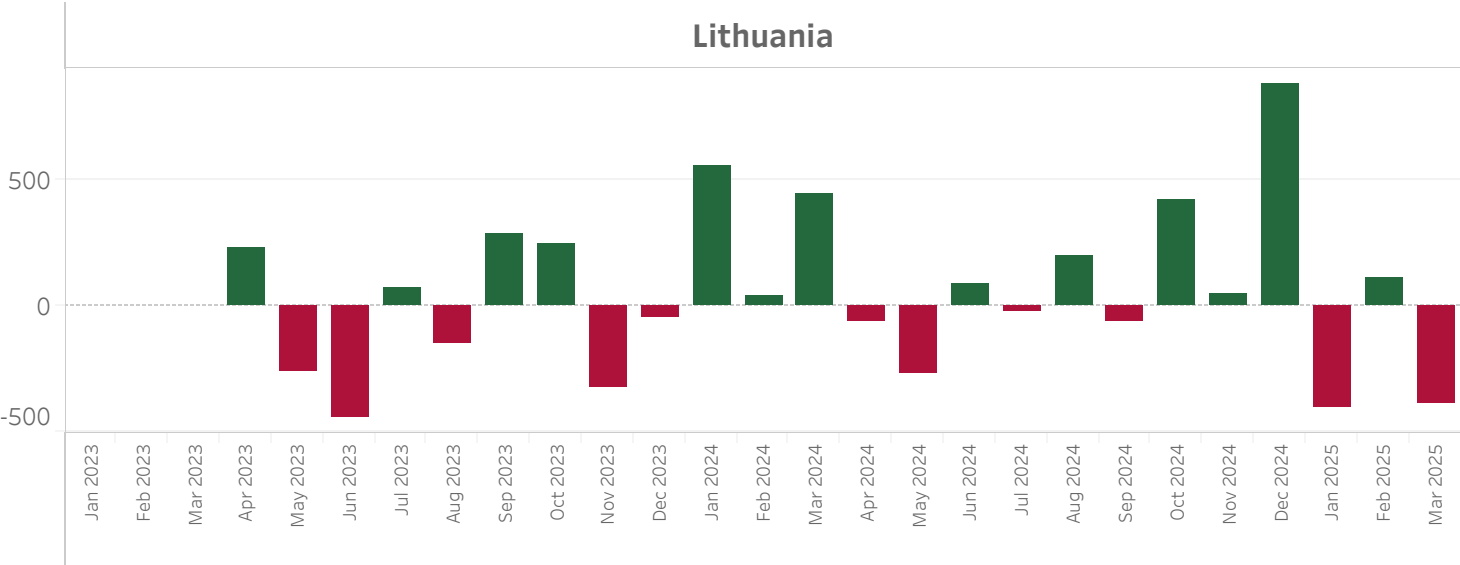
Monthly imports, k USD



Monthly imports change, k USD



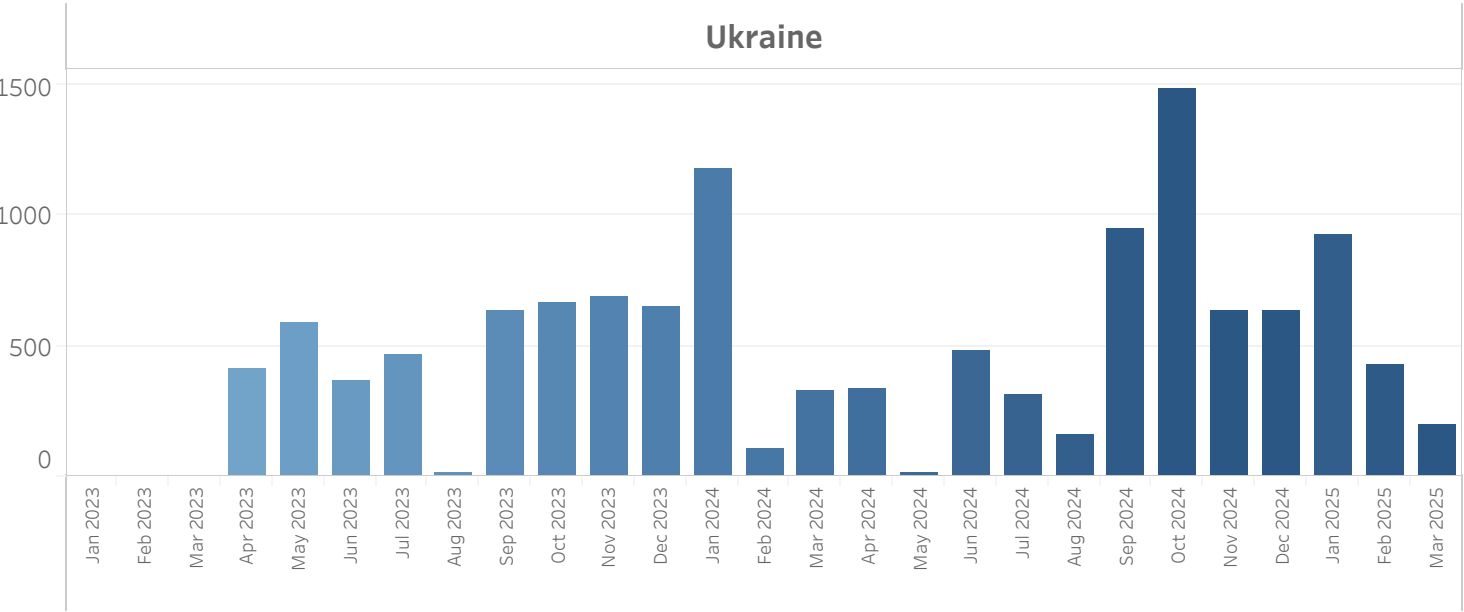
Monthly imports change, k USD



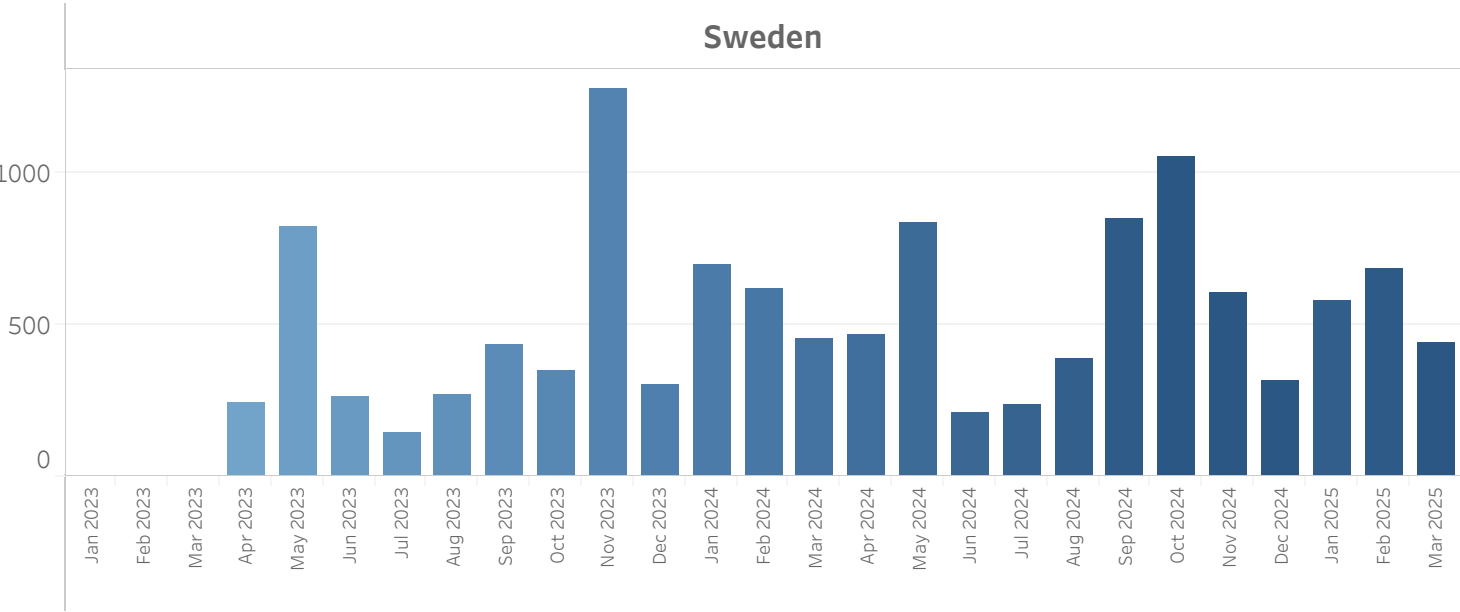
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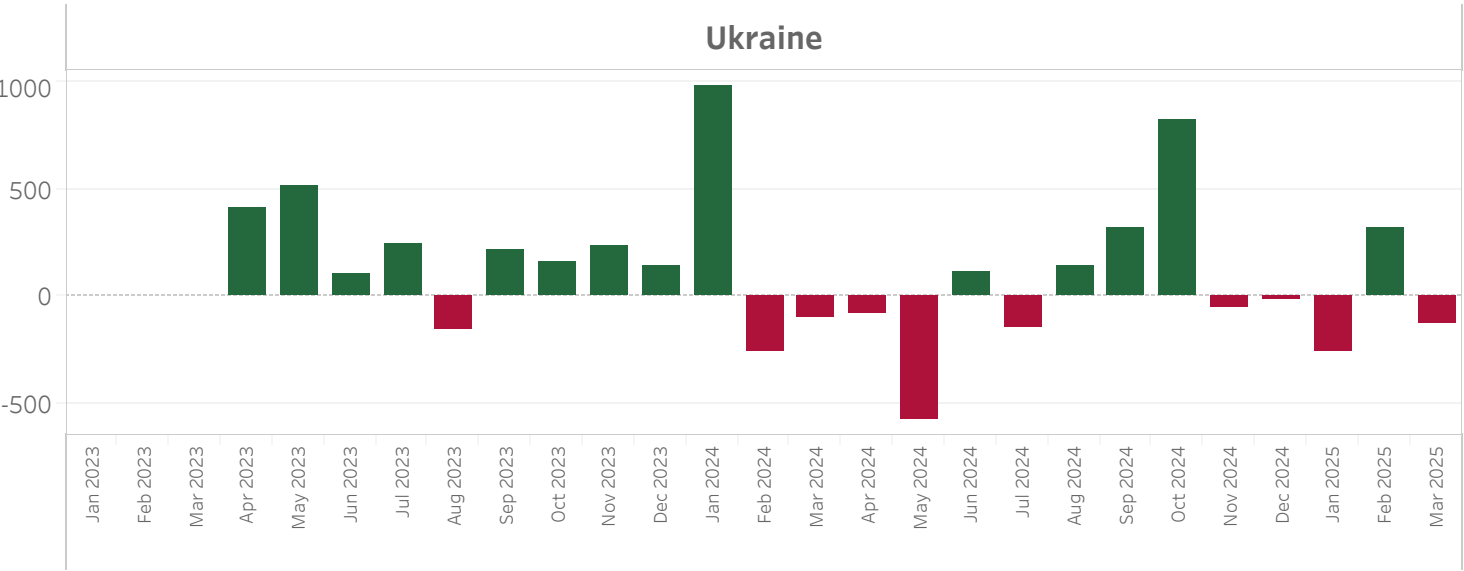
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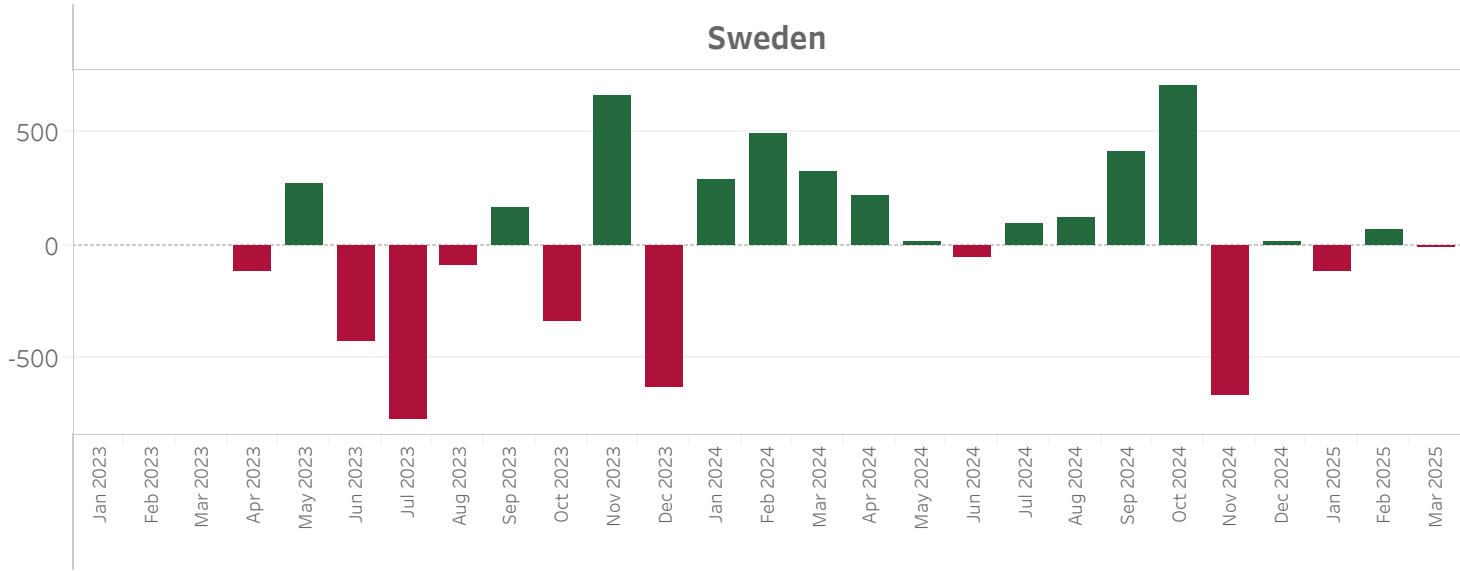
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Monthly imports change, k USD



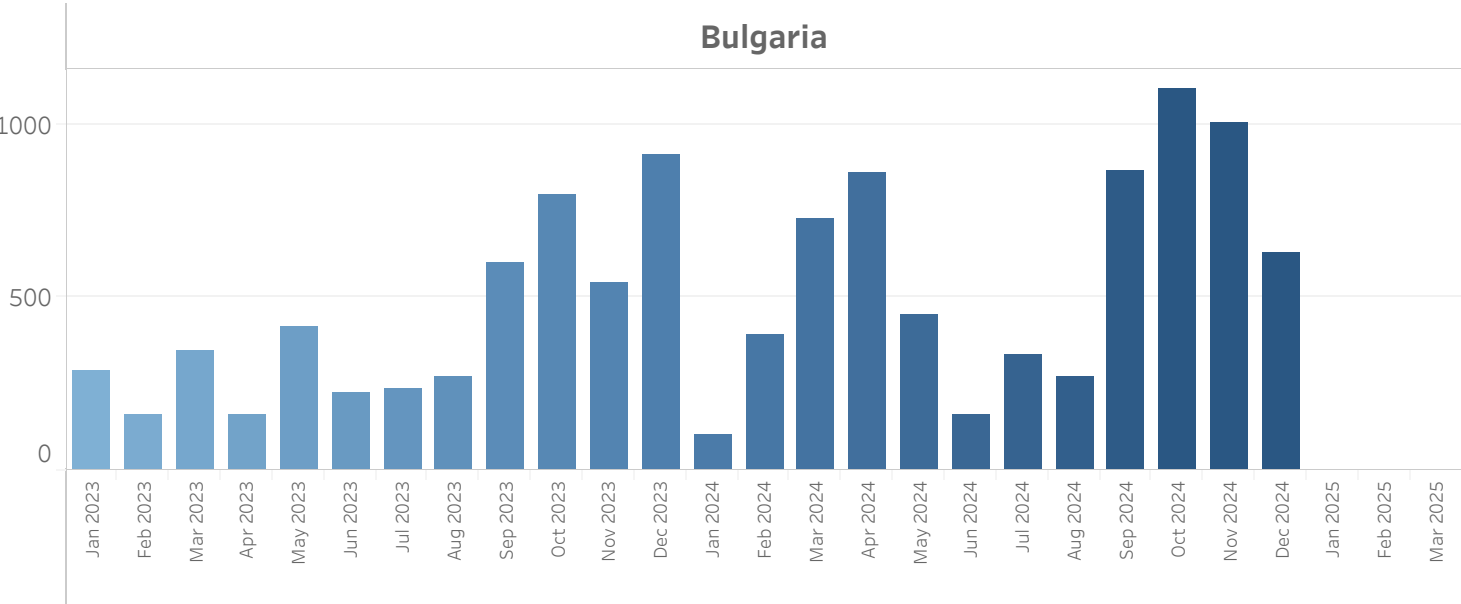
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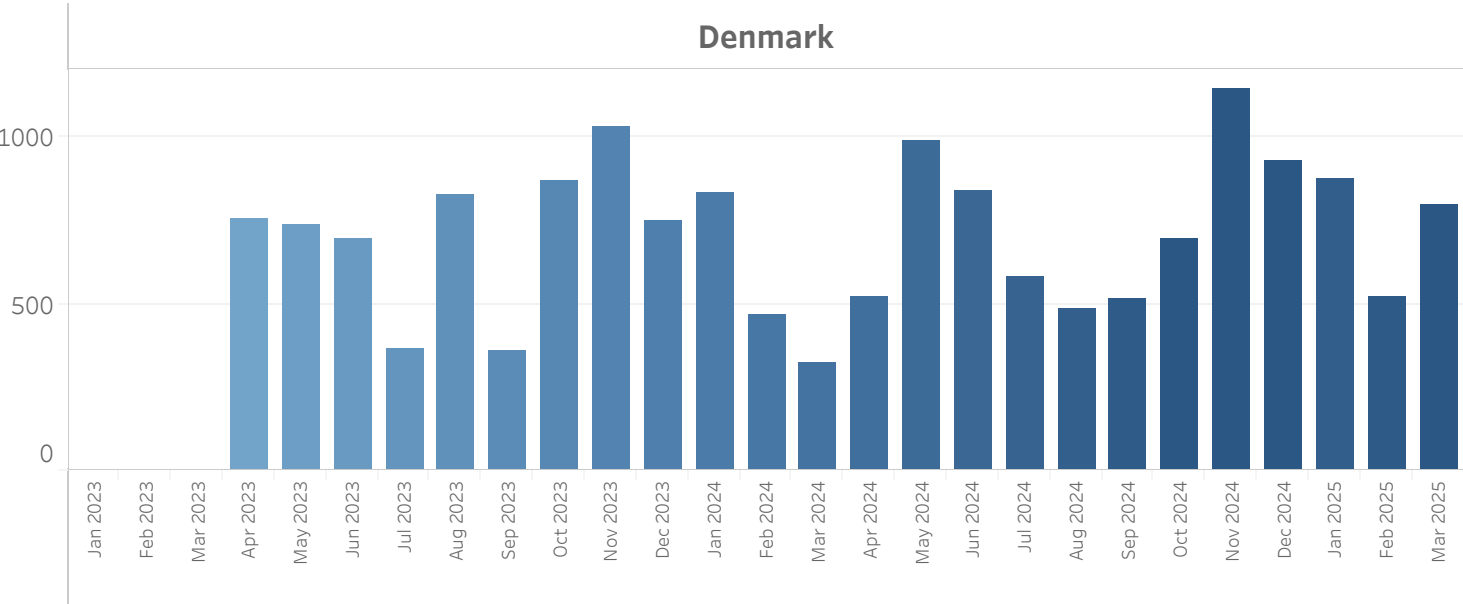
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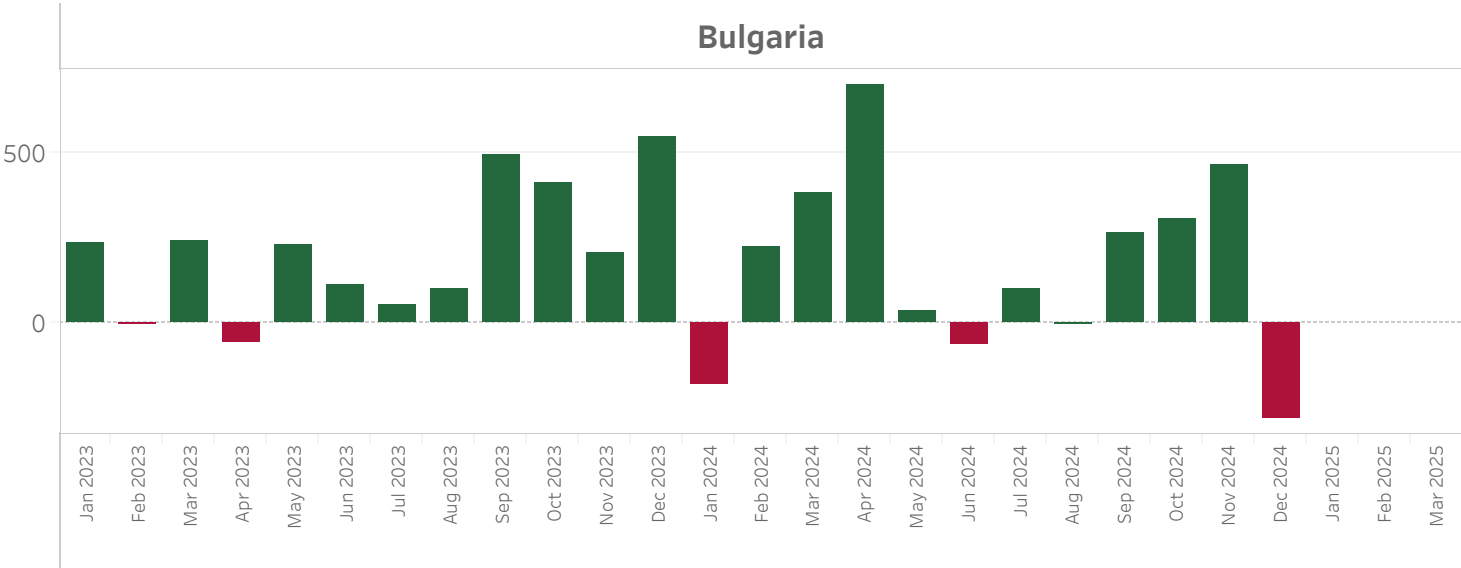
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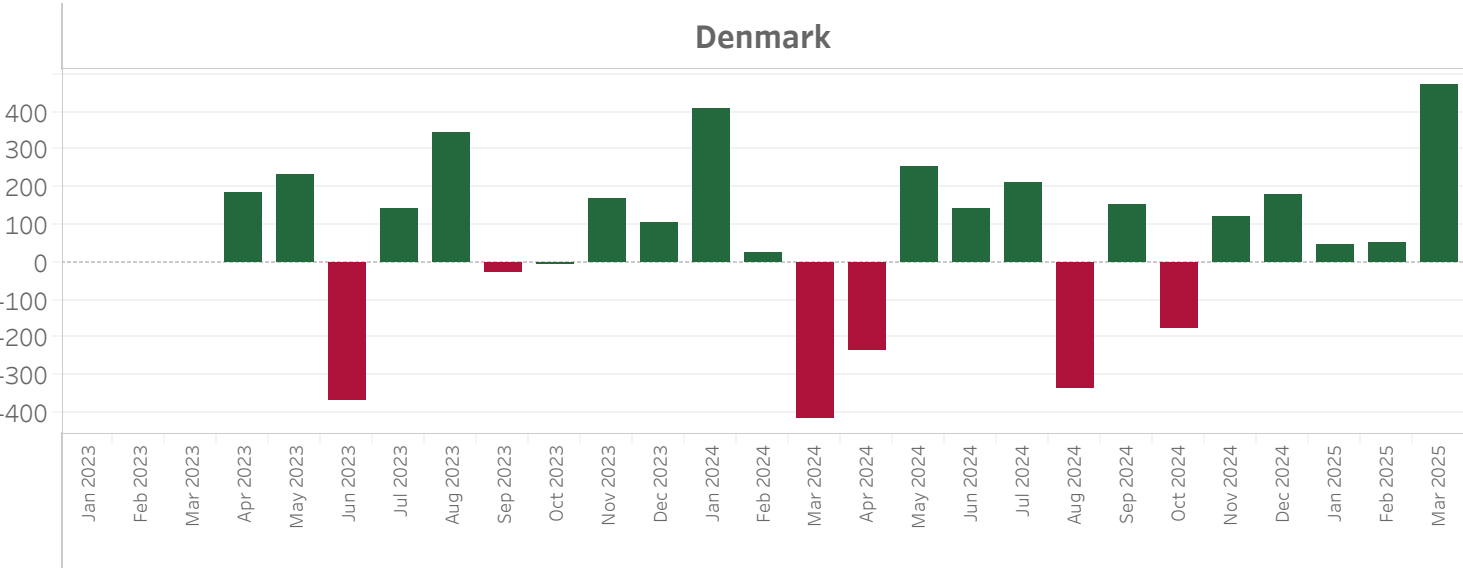
Monthly imports, k USD



Monthly imports change, k USD



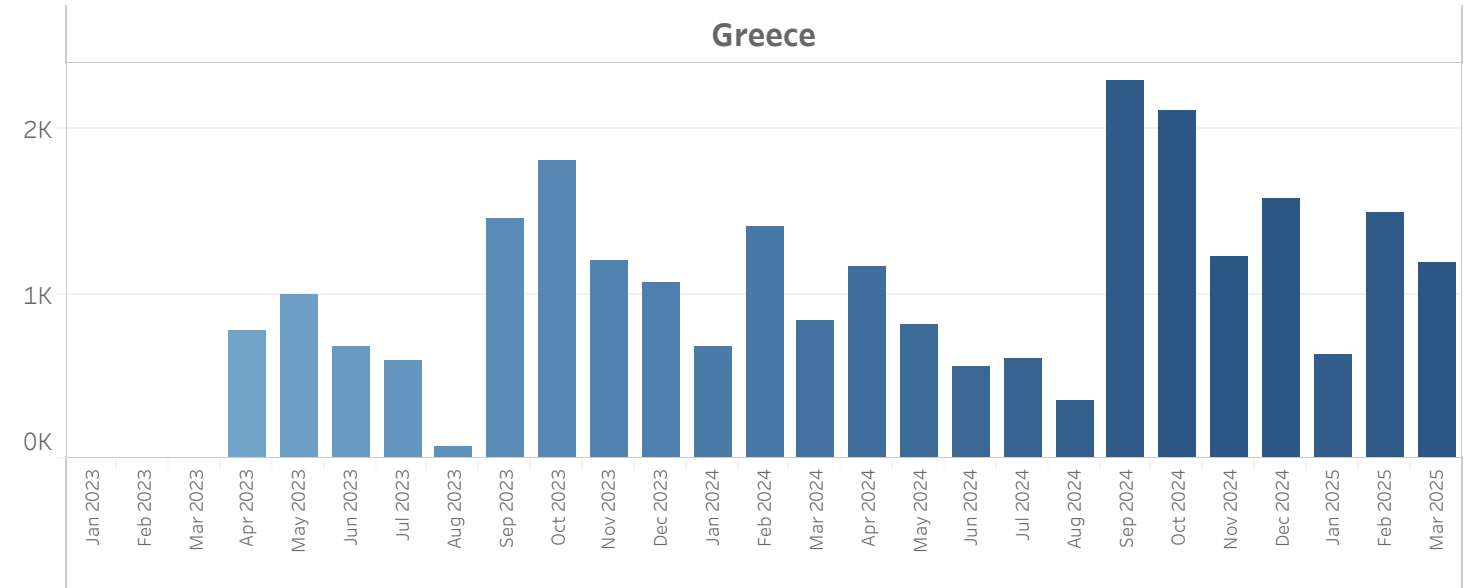
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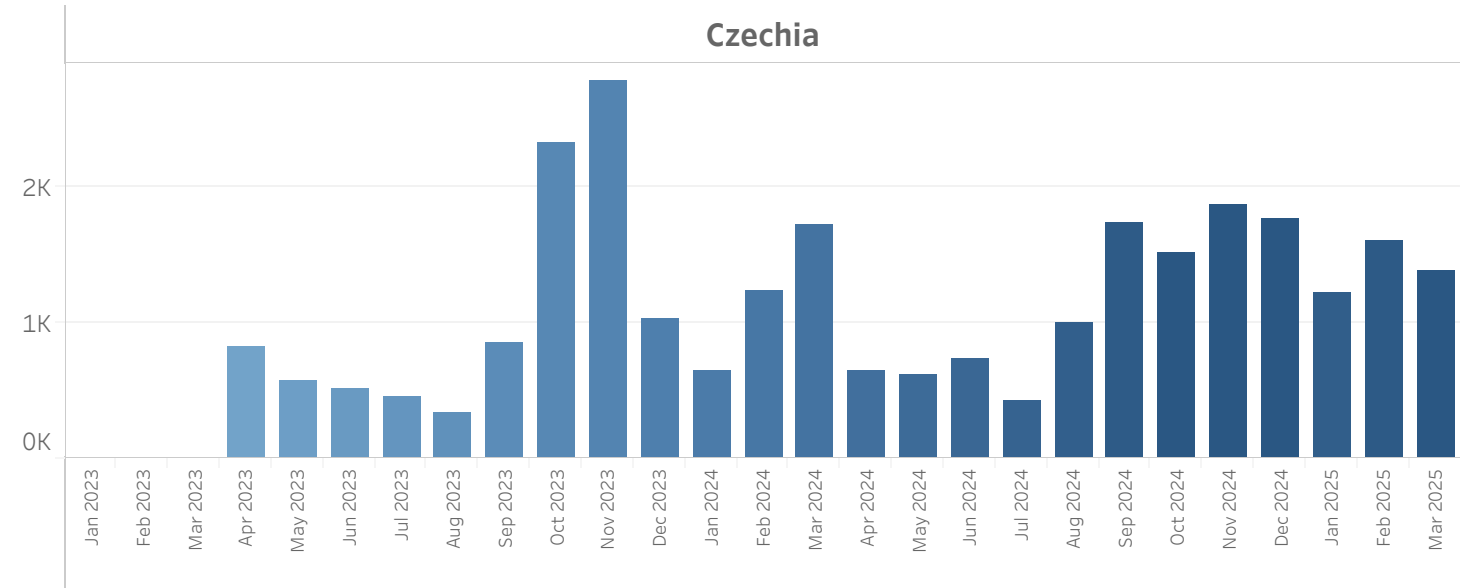
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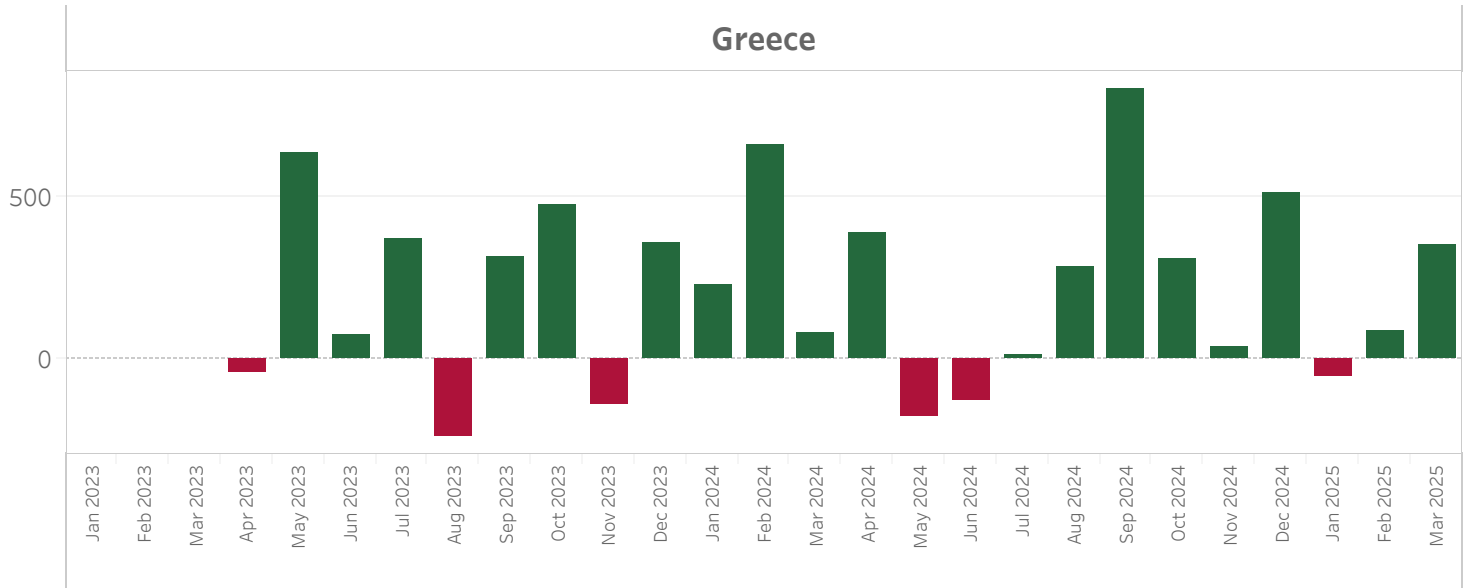
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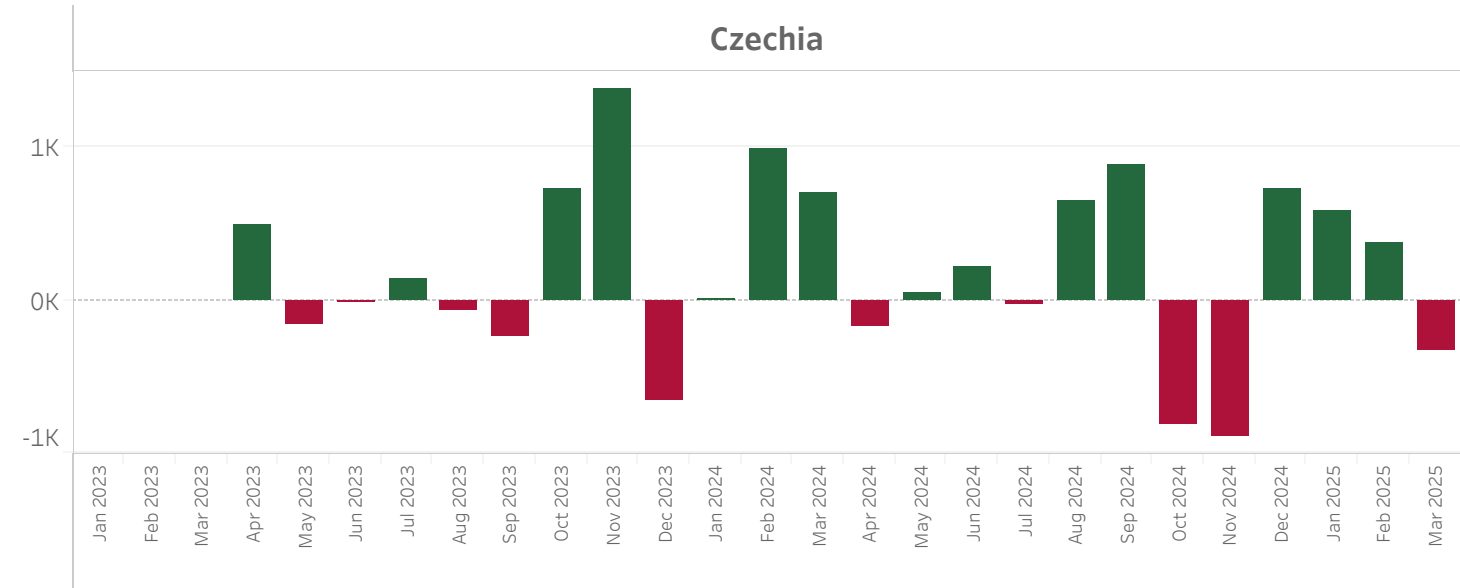
Monthly imports, k USD



Monthly imports change, k USD



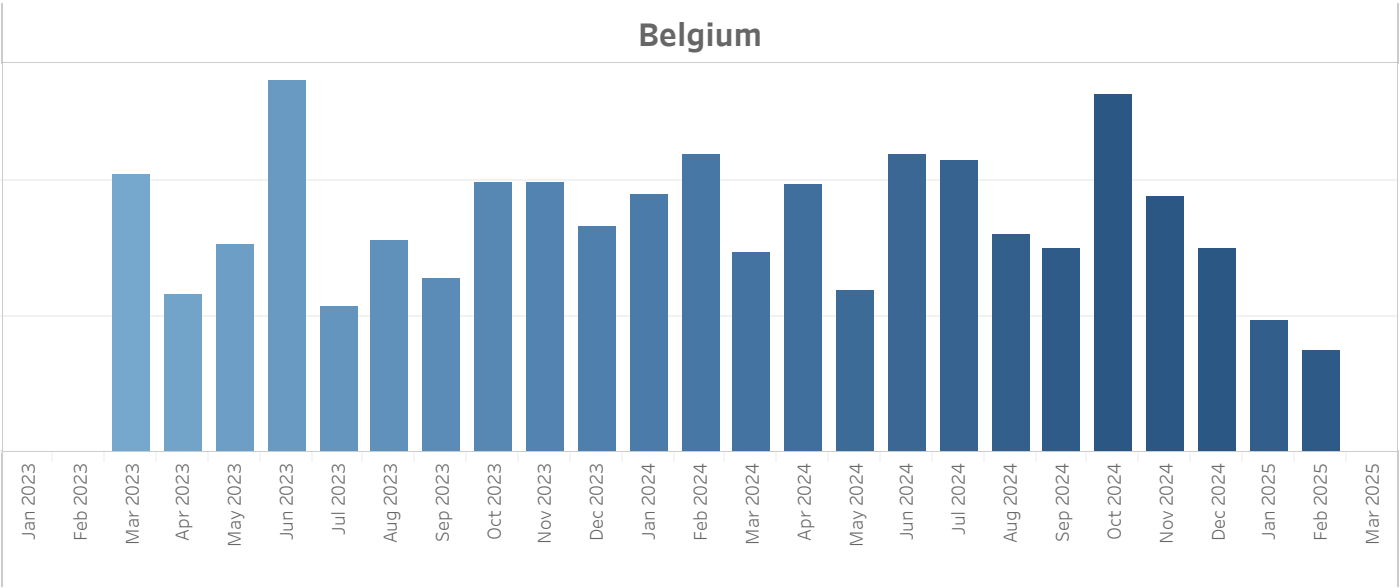
Monthly imports change, k USD



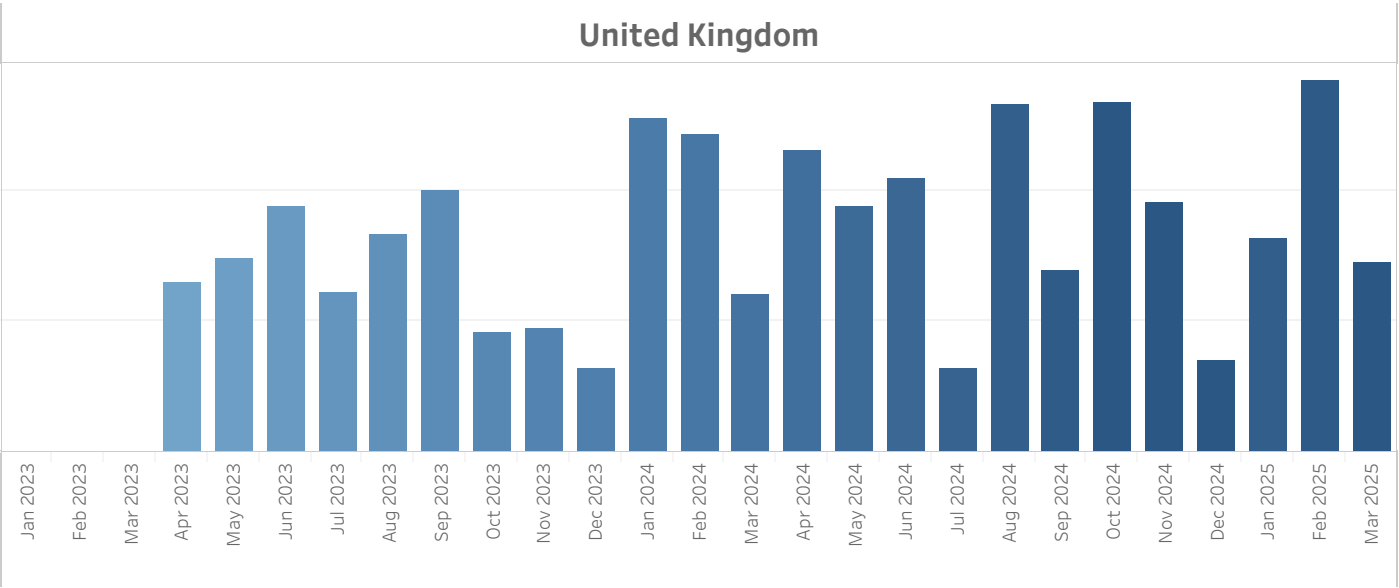
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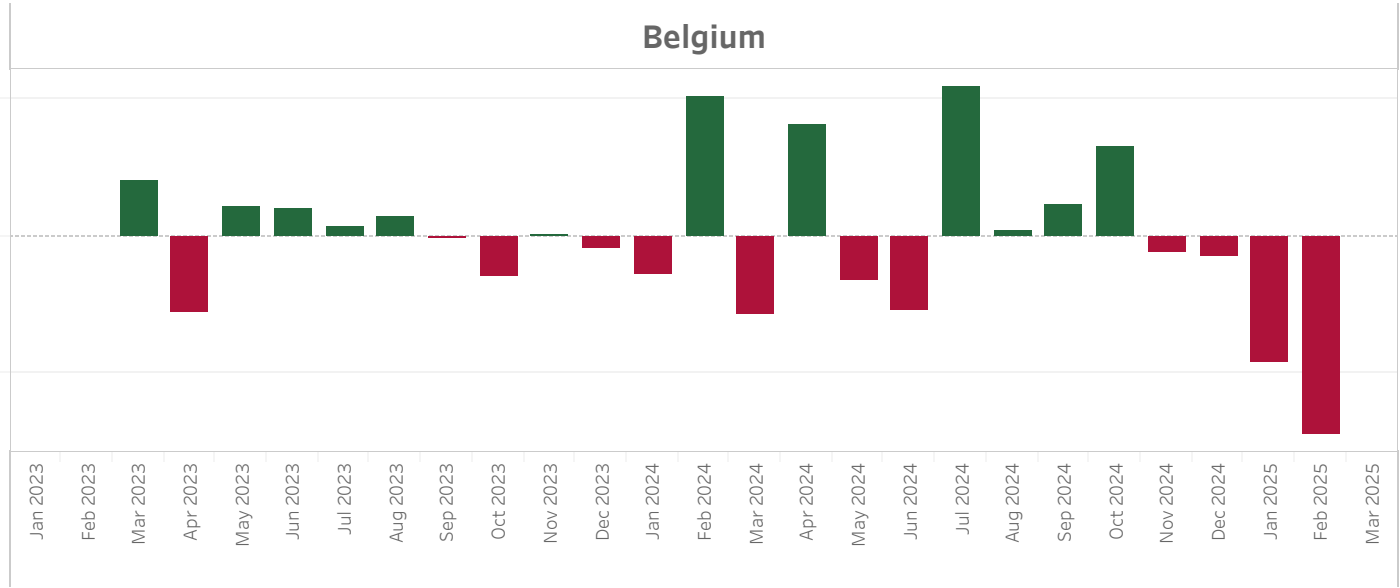
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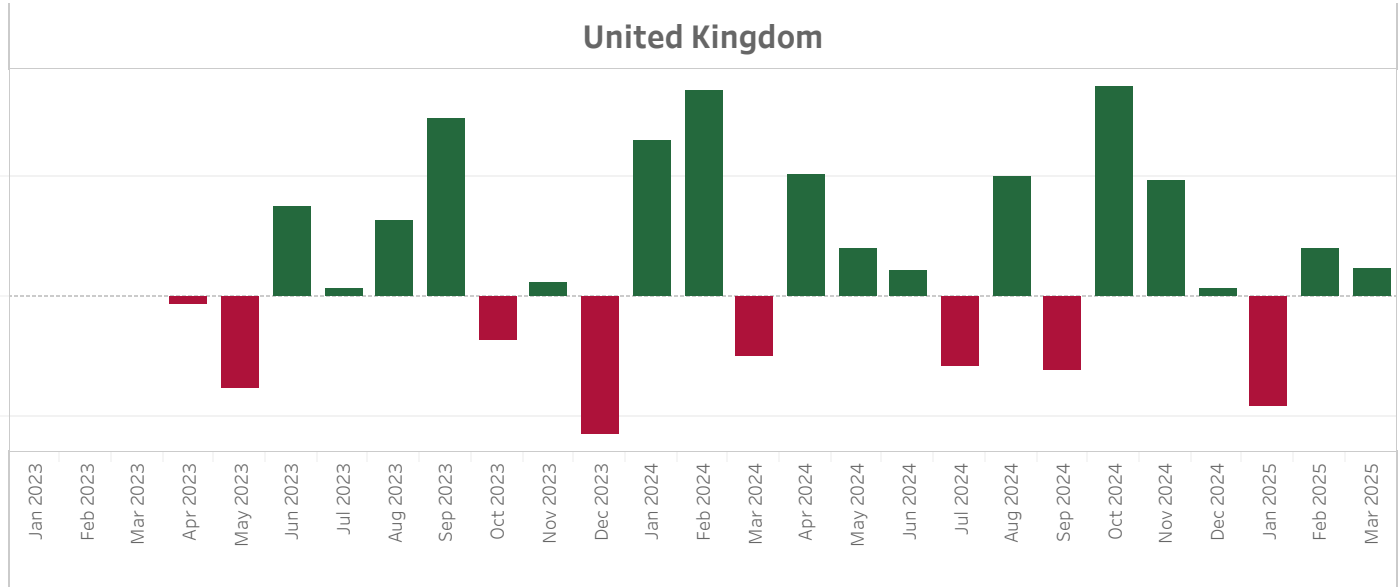
Monthly imports, k USD



Monthly imports change, k USD



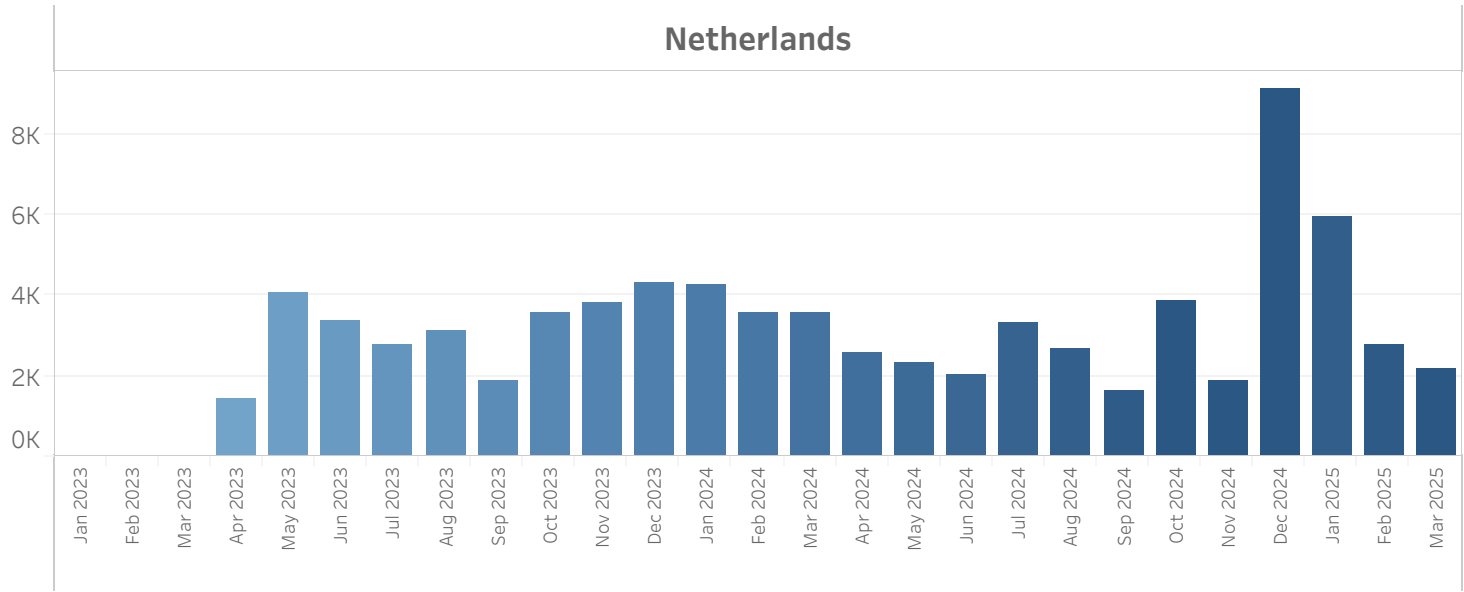
Monthly imports change, k USD



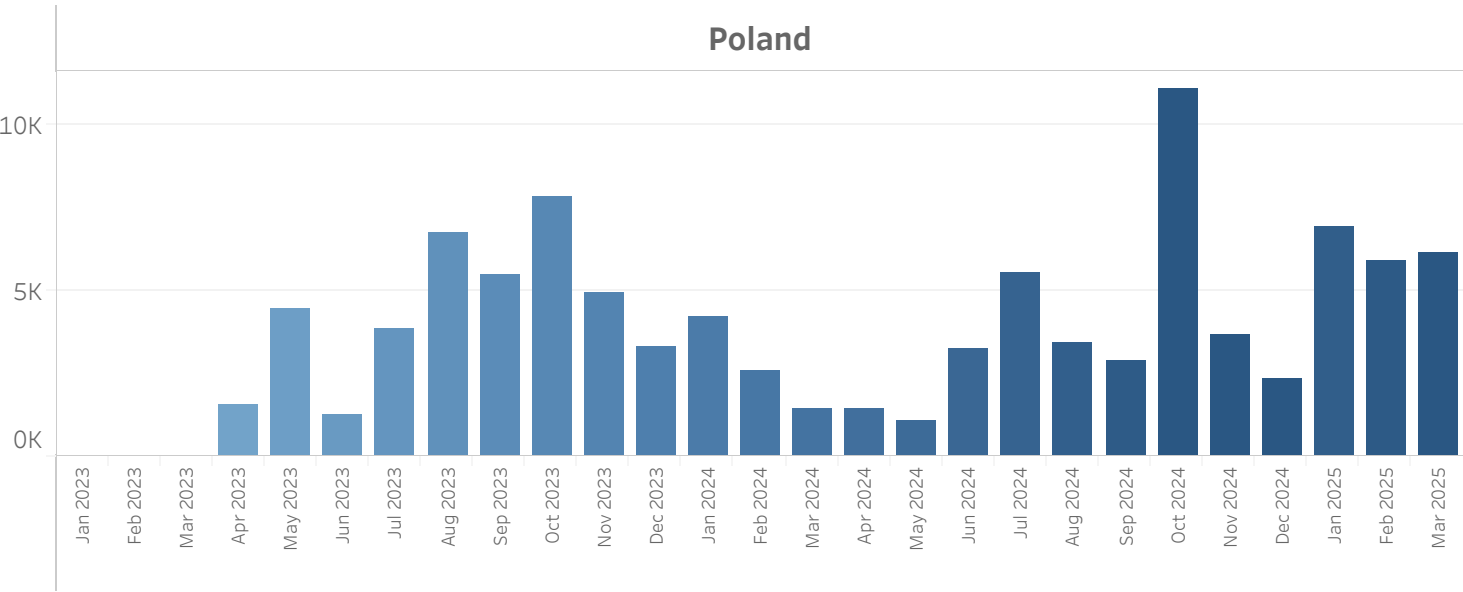
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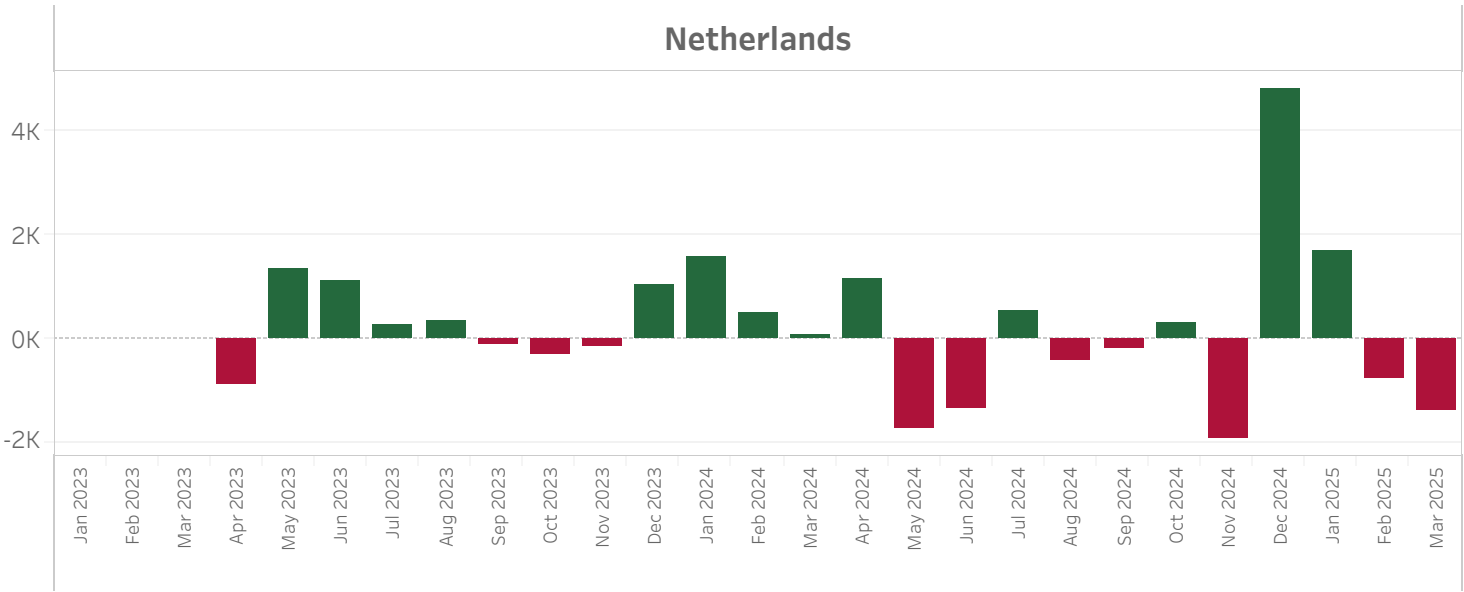
Monthly imports, k USD



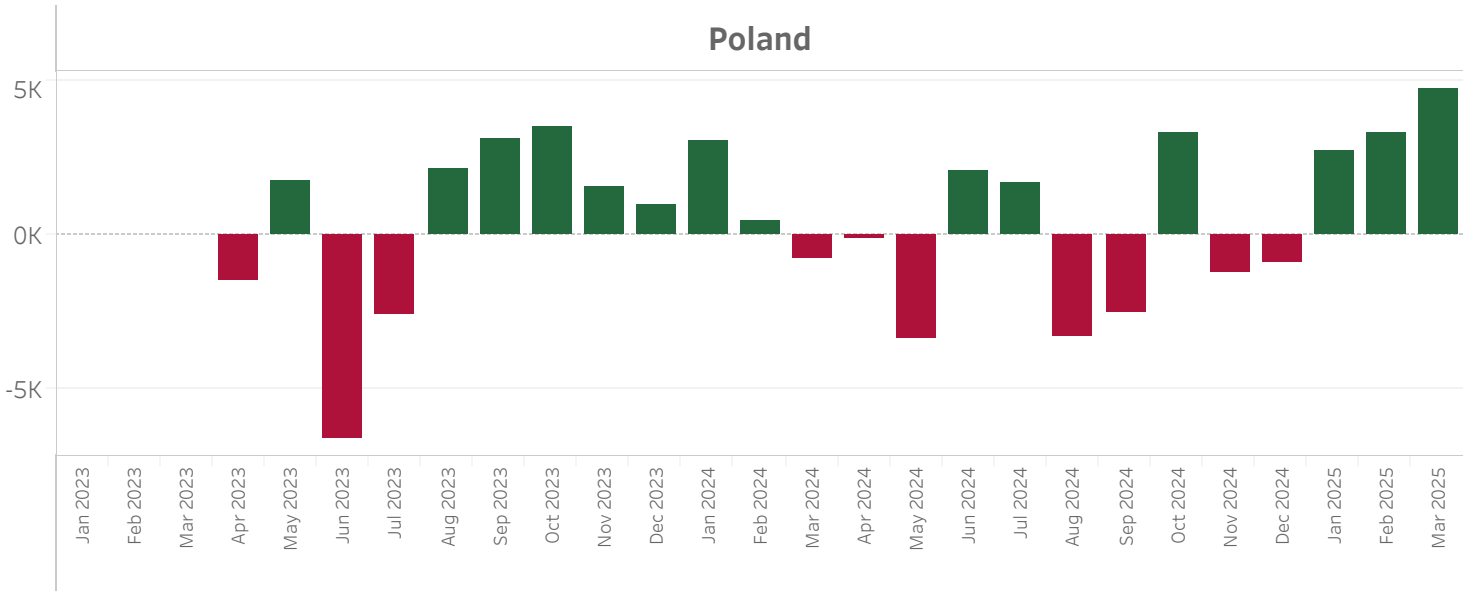
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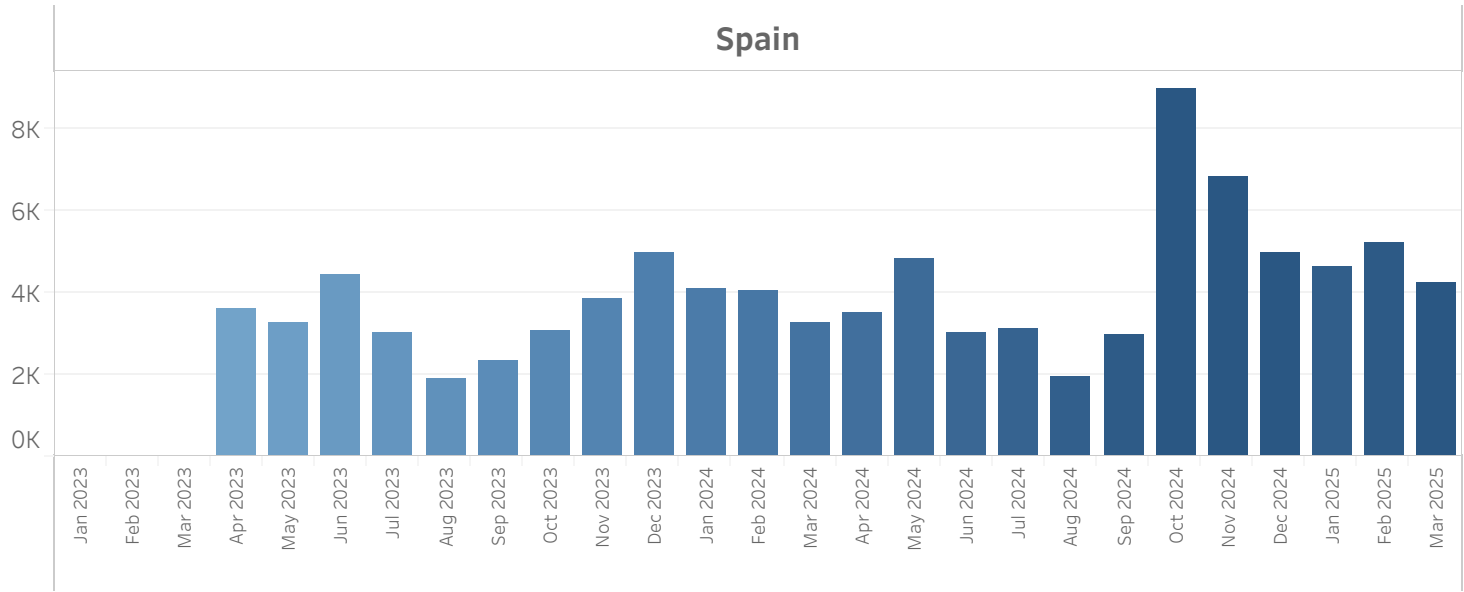
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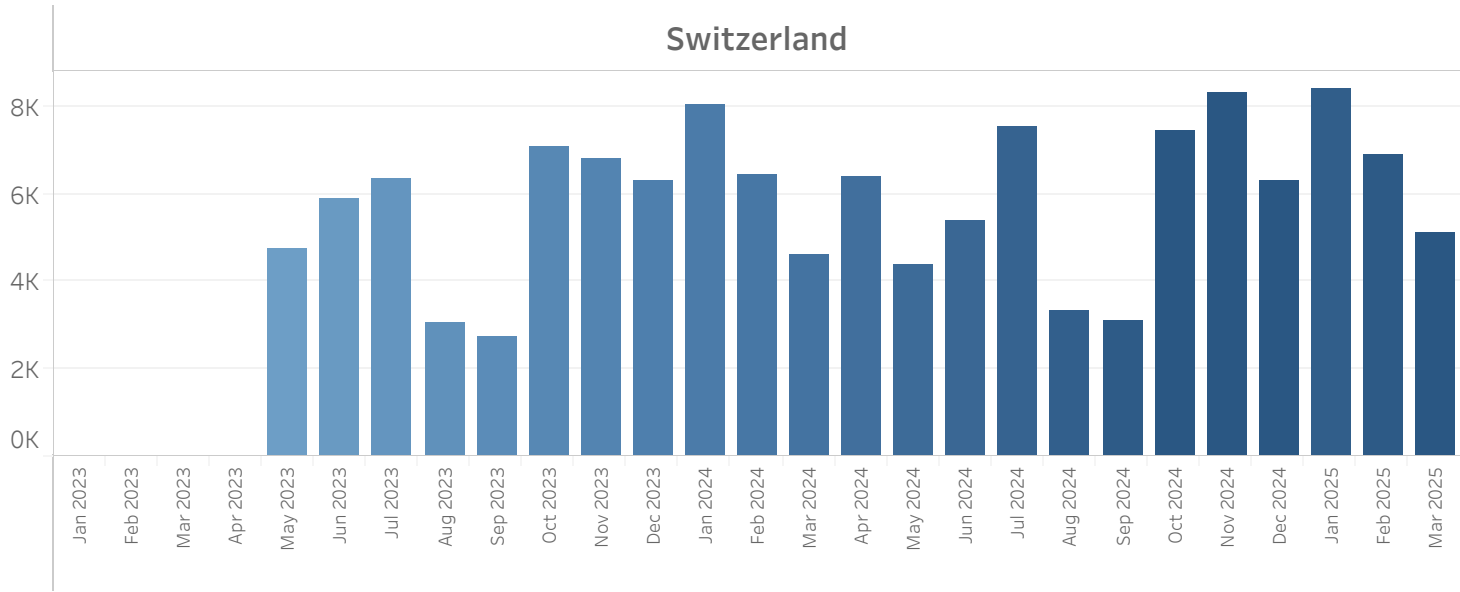
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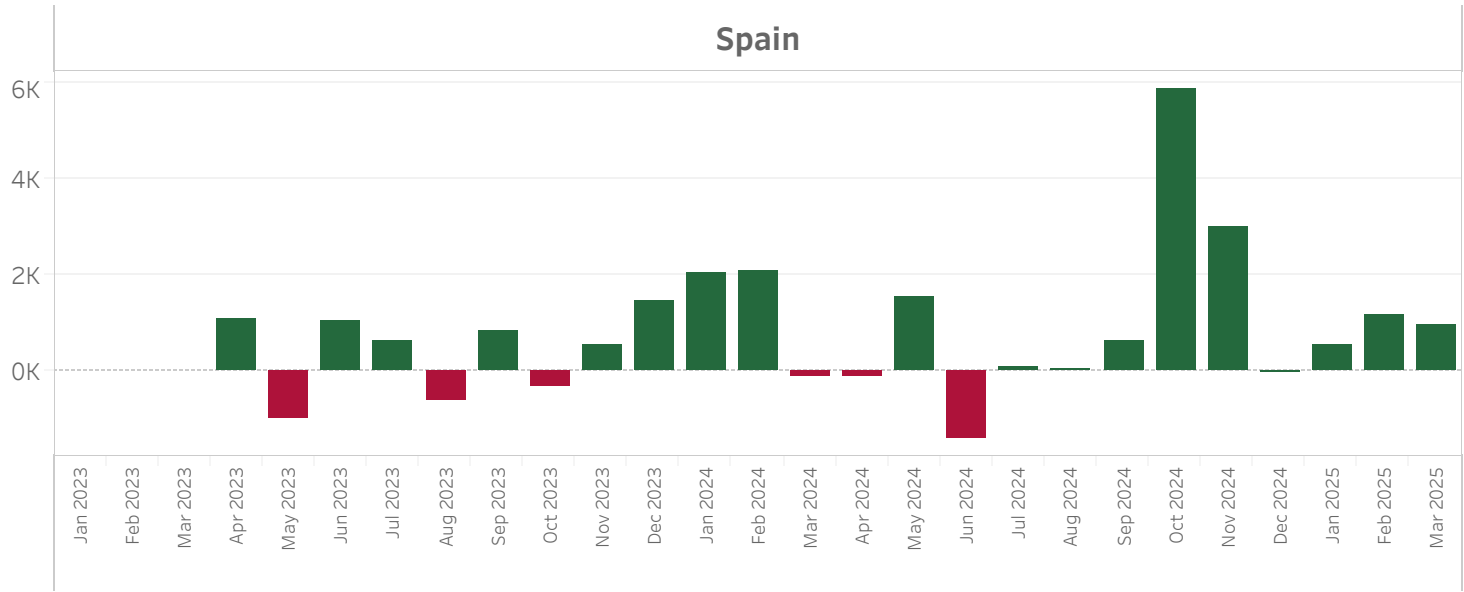
Monthly imports, k USD



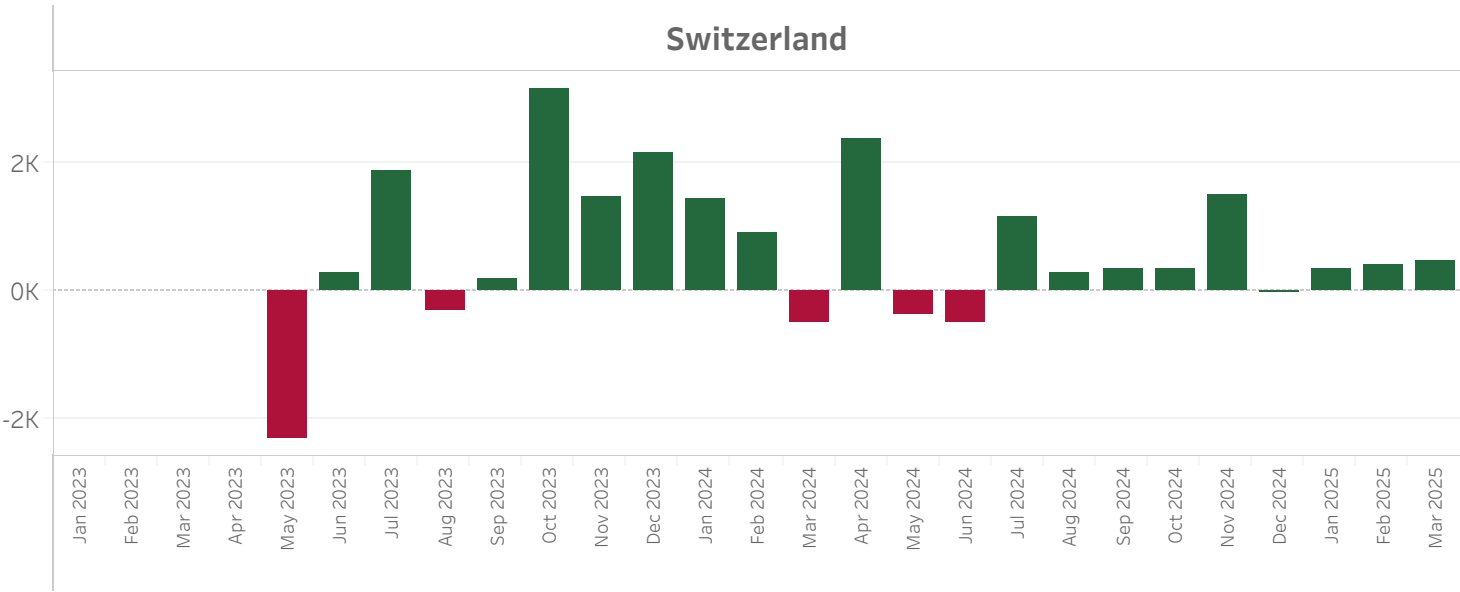
Monthly imports, k USD



Monthly imports change, k USD



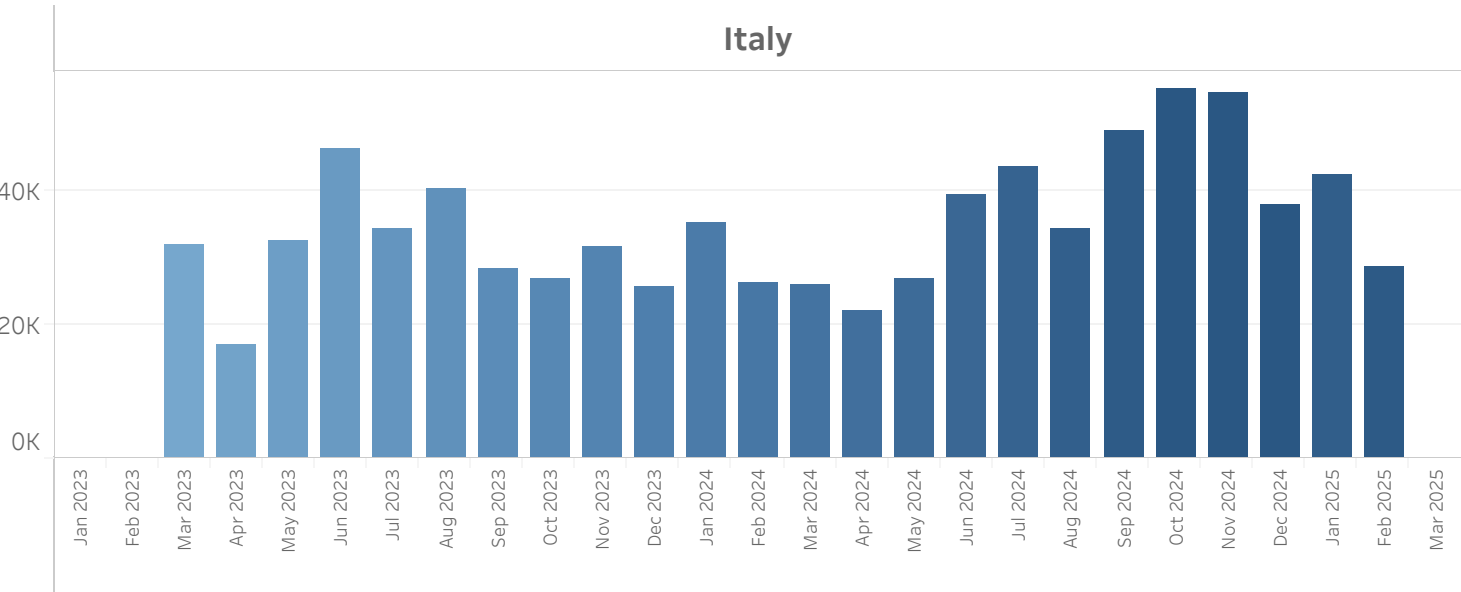
Monthly imports change, k USD



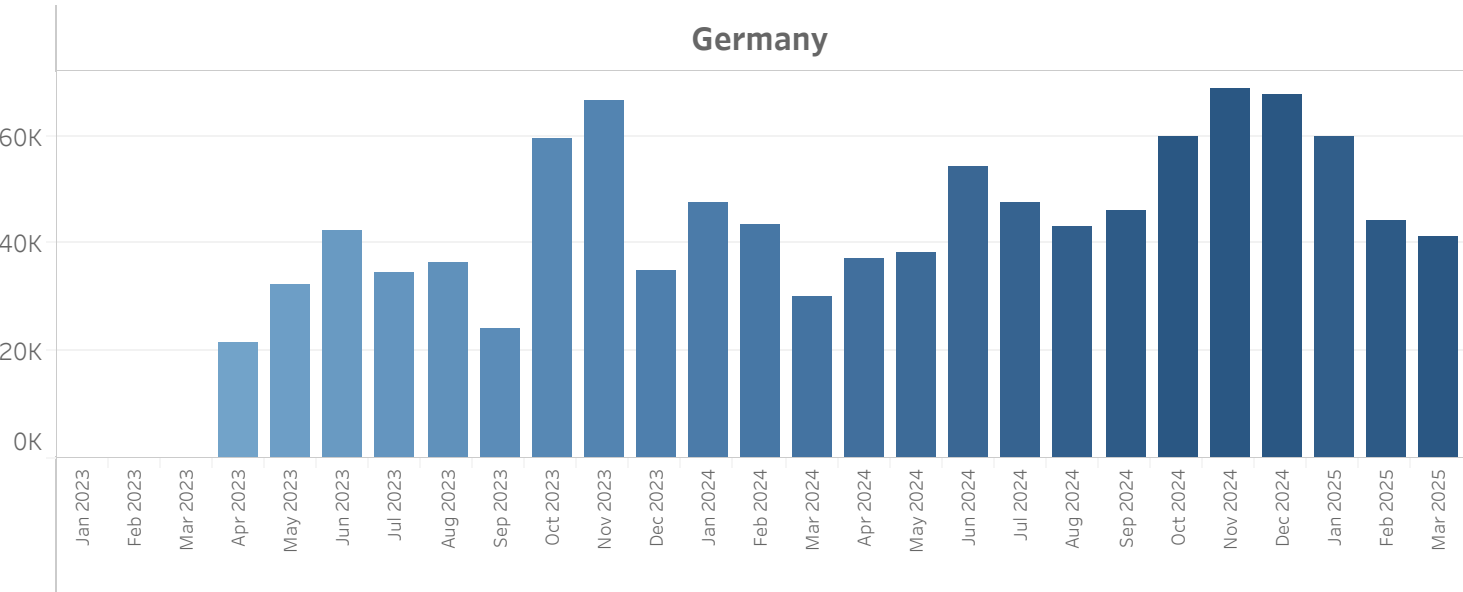
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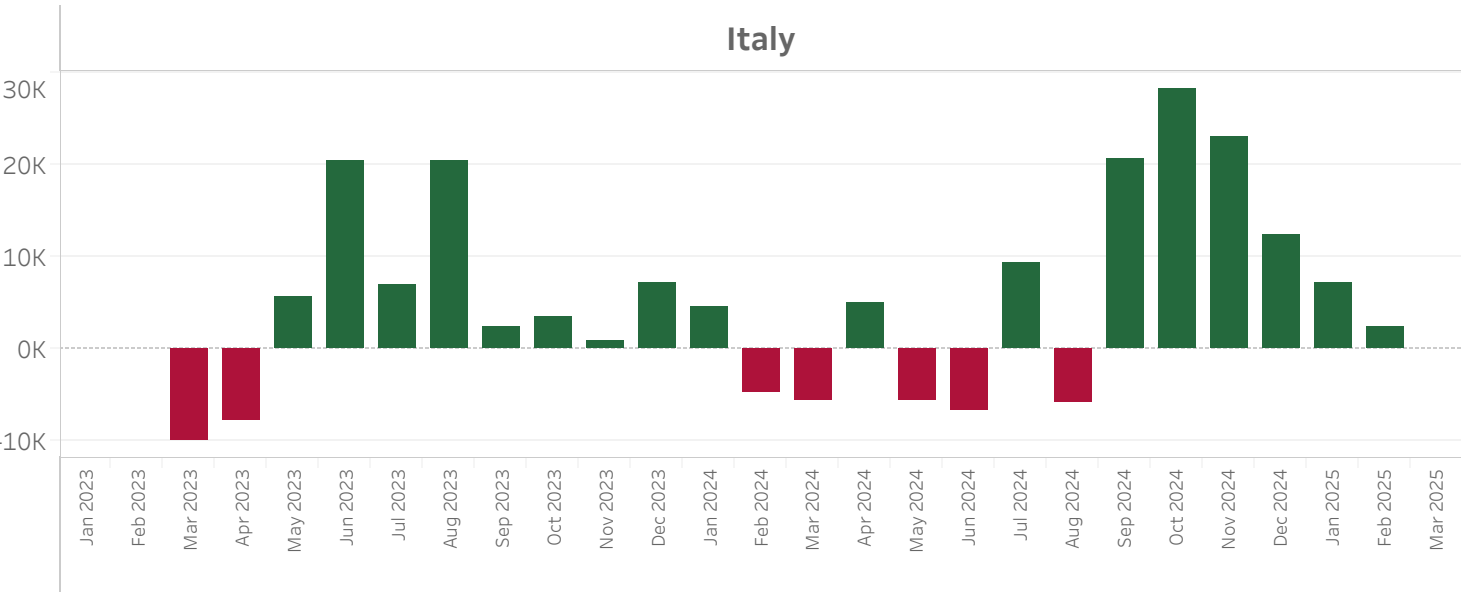
Monthly imports, k USD



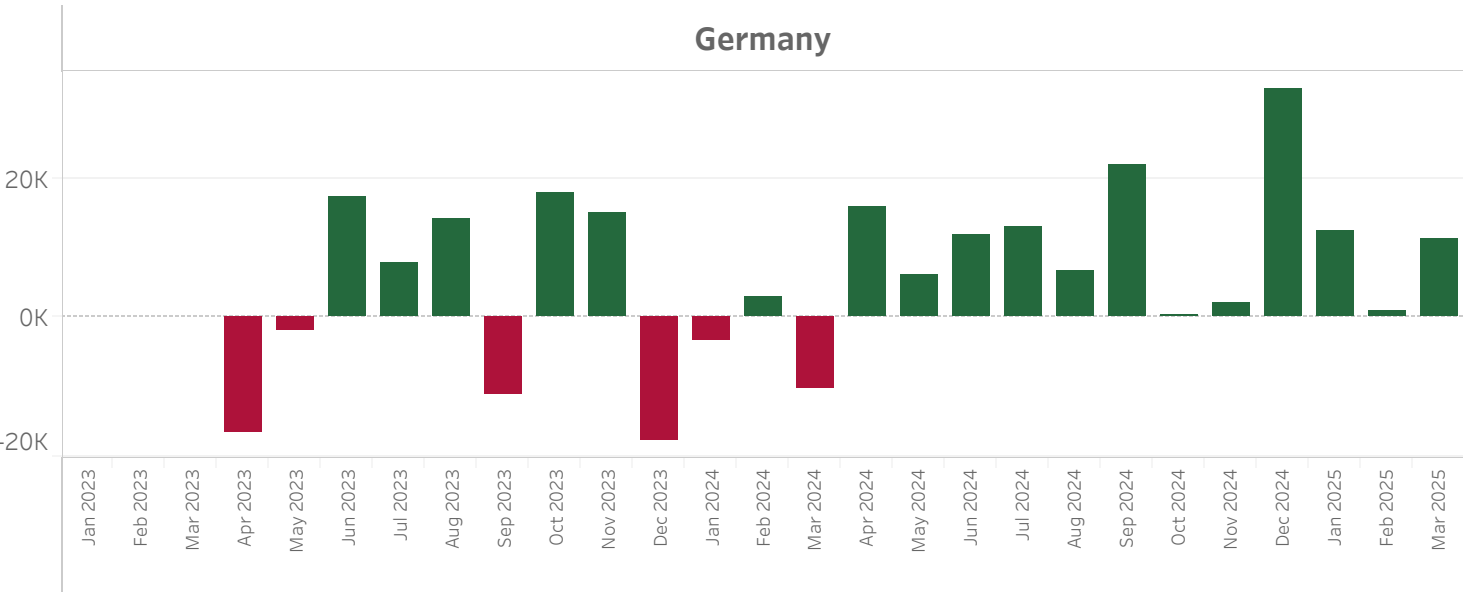
Monthly imports, k USD



Monthly imports change, k USD



Monthly imports change, k USD

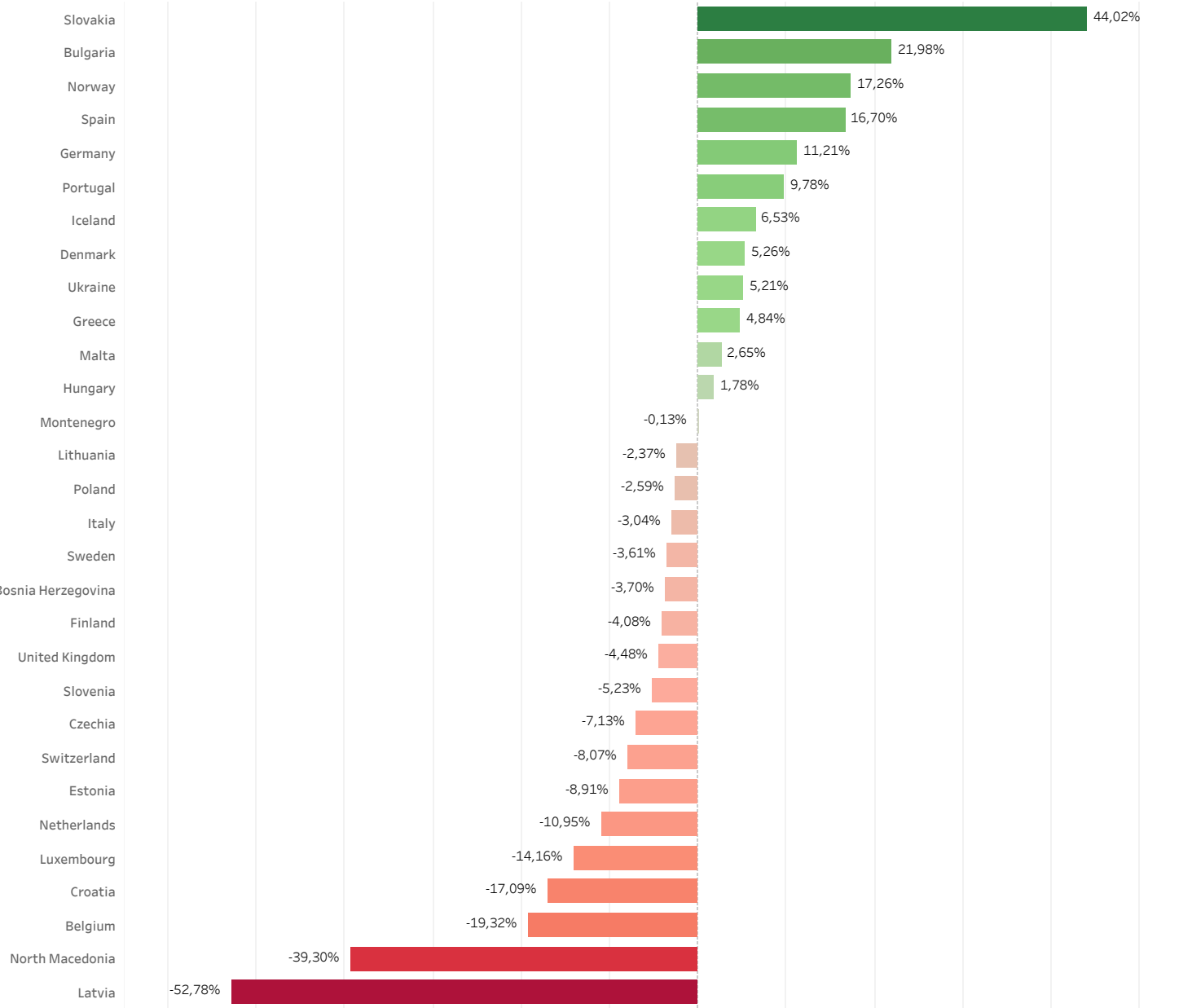


# Last Twelve Months Trends (tons)

This section presents the import volumes, expressed in tons, reported by each country analyzed in the Last Twelve Months (LTM) Period. The table provides import volumes for each country analyzed both in the Last Twelve Months and in the period 12 months before LTM, along with the calculated growth rate of imports. The figure on the left visually highlights which countries have experienced an increase or decrease in imports, and the extent of these changes.

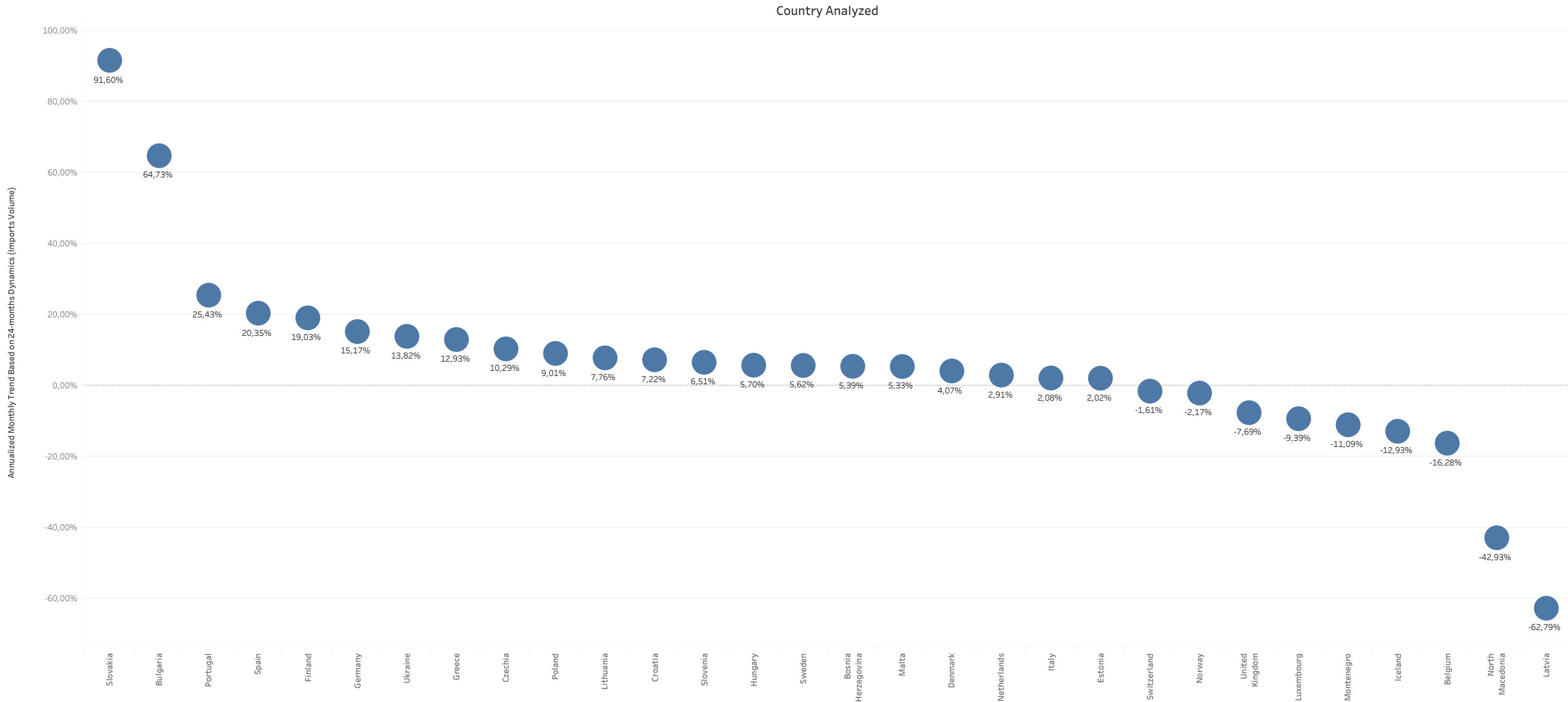
Country Analyzed	Last Twelve Months Period (LTM)	Product Imports in LTM, k tons	Product Imports in the Period 12 Months Before LTM, k tons	Product Imports Growth in LTM Compared to the Same Period 12 Months Before, %
Germany	04.2024 - 03.2025	71,59	64,38	11,21%
Italy	03.2024 - 02.2025	55,35	57,09	-3,04%
Switzerland	05.2024 - 04.2025	8,83	9,60	-8,07%
Spain	04.2024 - 03.2025	6,95	5,95	16,70%
Poland	04.2024 - 03.2025	5,23	5,37	-2,59%
Netherlands	04.2024 - 03.2025	4,87	5,47	-10,95%
United Kingdom	04.2024 - 03.2025	2,44	2,56	-4,48%
Belgium	03.2024 - 02.2025	2,37	2,94	-19,32%
Czechia	04.2024 - 03.2025	2,13	2,30	-7,13%
Greece	04.2024 - 03.2025	1,68	1,60	4,84%
Denmark	04.2024 - 03.2025	1,06	1,00	5,26%
Ukraine	04.2024 - 03.2025	1,04	0,99	5,21%
Bulgaria	01.2024 - 12.2024	0,88	0,72	21,98%
Lithuania	04.2024 - 03.2025	0,82	0,84	-2,37%
Sweden	04.2024 - 03.2025	0,78	0,81	-3,61%
Slovakia	02.2024 - 01.2025	0,78	0,54	44,02%
Croatia	02.2024 - 01.2025	0,63	0,76	-17,09%
Portugal	03.2024 - 02.2025	0,52	0,47	9,78%
Norway	05.2024 - 04.2025	0,50	0,42	17,26%
Bosnia Herzegovina	04.2024 - 03.2025	0,28	0,29	-3,70%
Slovenia	02.2024 - 01.2025	0,28	0,29	-5,23%
North Macedonia	01.2024 - 12.2024	0,19	0,31	-39,30%
Latvia	01.2024 - 12.2024	0,19	0,40	-52,78%
Hungary	04.2024 - 03.2025	0,16	0,16	1,78%
Montenegro	02.2024 - 01.2025	0,12	0,12	-0,13%
Estonia	03.2024 - 02.2025	0,11	0,12	-8,91%
Luxembourg	03.2024 - 02.2025	0,06	0,07	-14,16%
Finland	03.2024 - 02.2025	0,05	0,05	-4,08%
Malta	01.2024 - 12.2024	0,02	0,02	2,65%
Iceland	04.2024 - 03.2025	0,01	0,01	6,53%

Growth Rate of Imports (tons) in LTM Compared to the Same Period 12 Months Before LTM, %



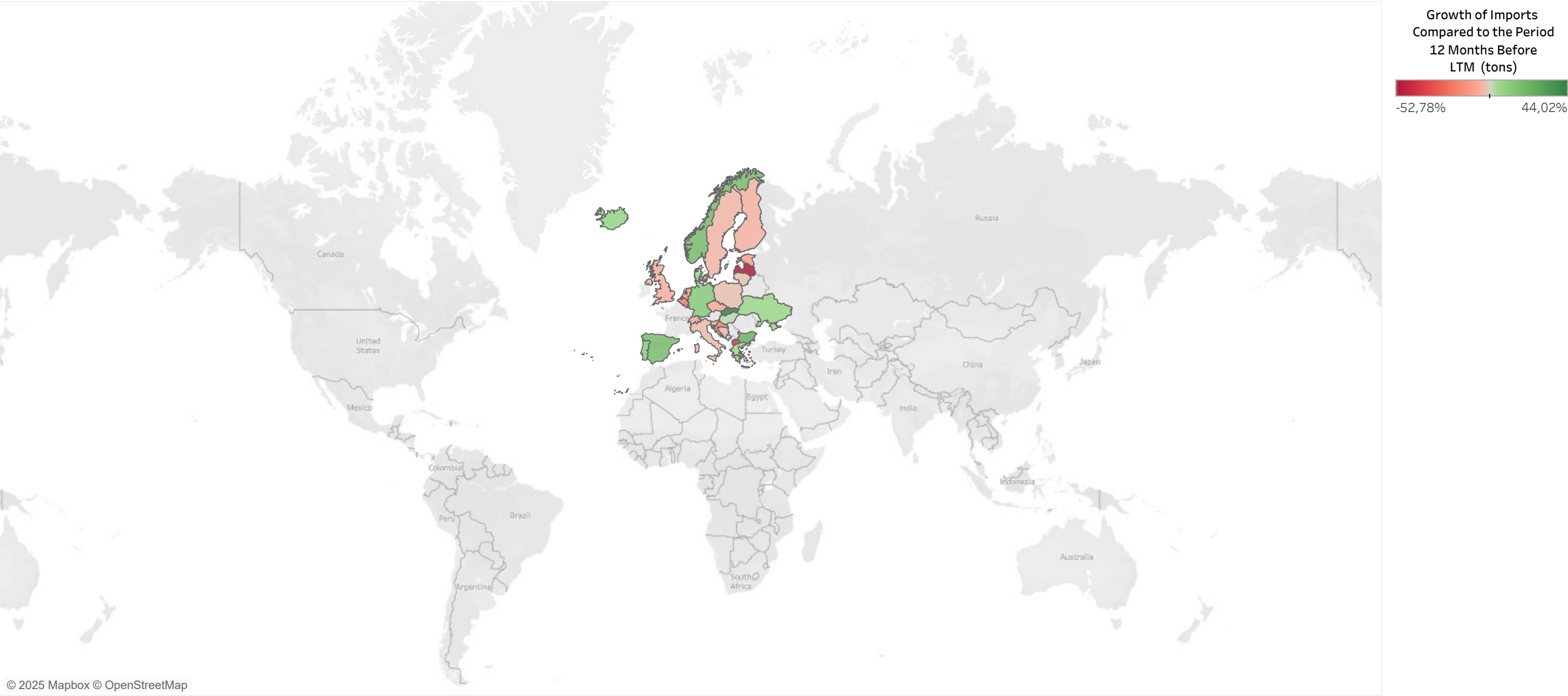
# Last Twelve Months Trends: Projected Growth (tons)

The graph in this section illustrates the projected dynamics of import volume (in tons), expressed as the annual growth rate, assuming the continuation of current trends.



# Last Twelve Months Trends: Growth of Imports Compared to the Period 12 Months Before LTM (tons)

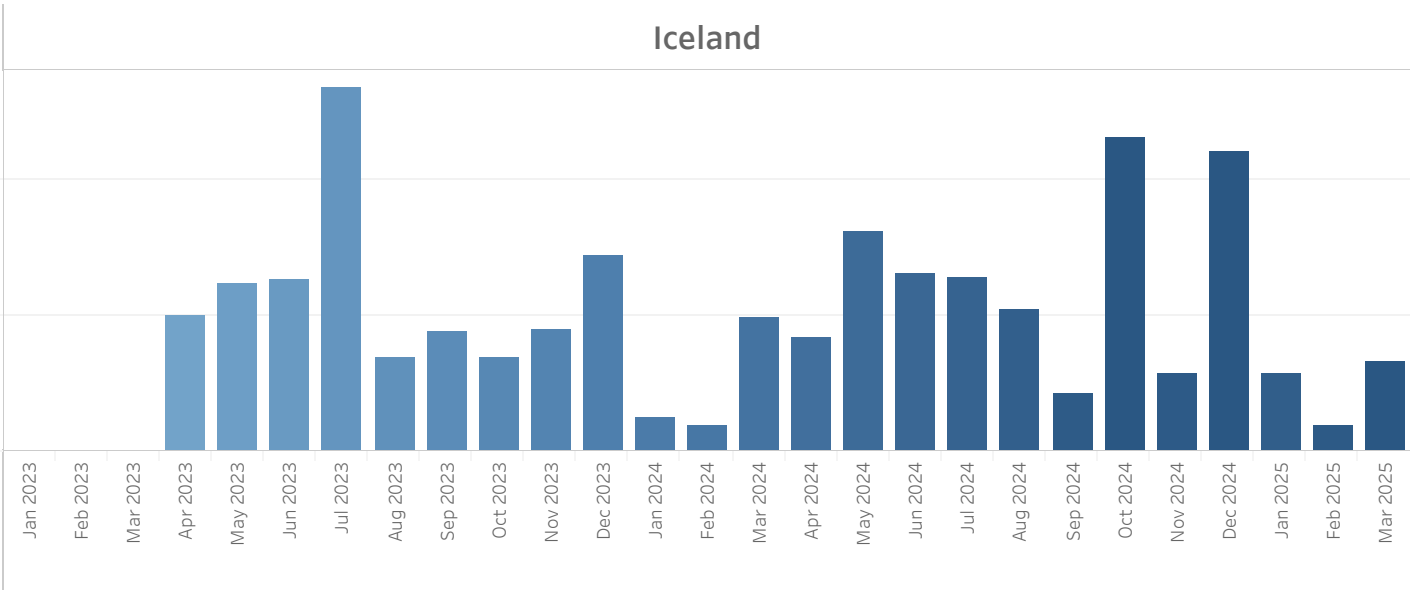
The map in this section visualizes the import volume growth rates for each of the countries analyzed over the Last Twelve Months, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.



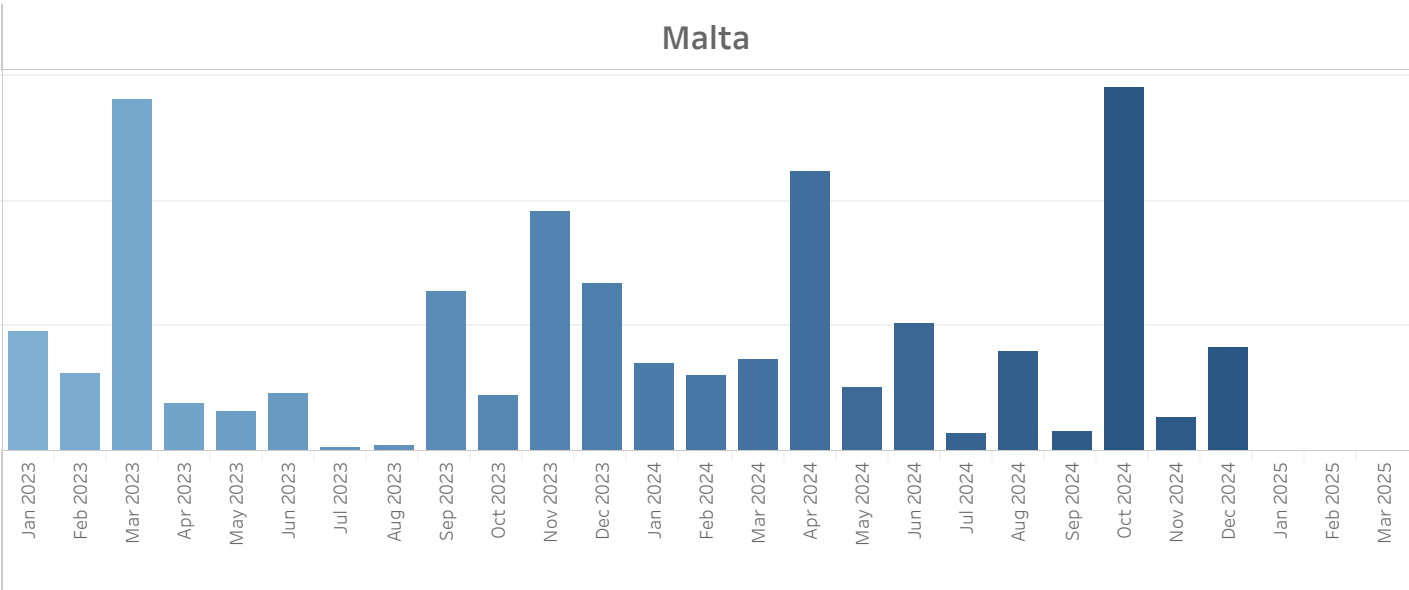
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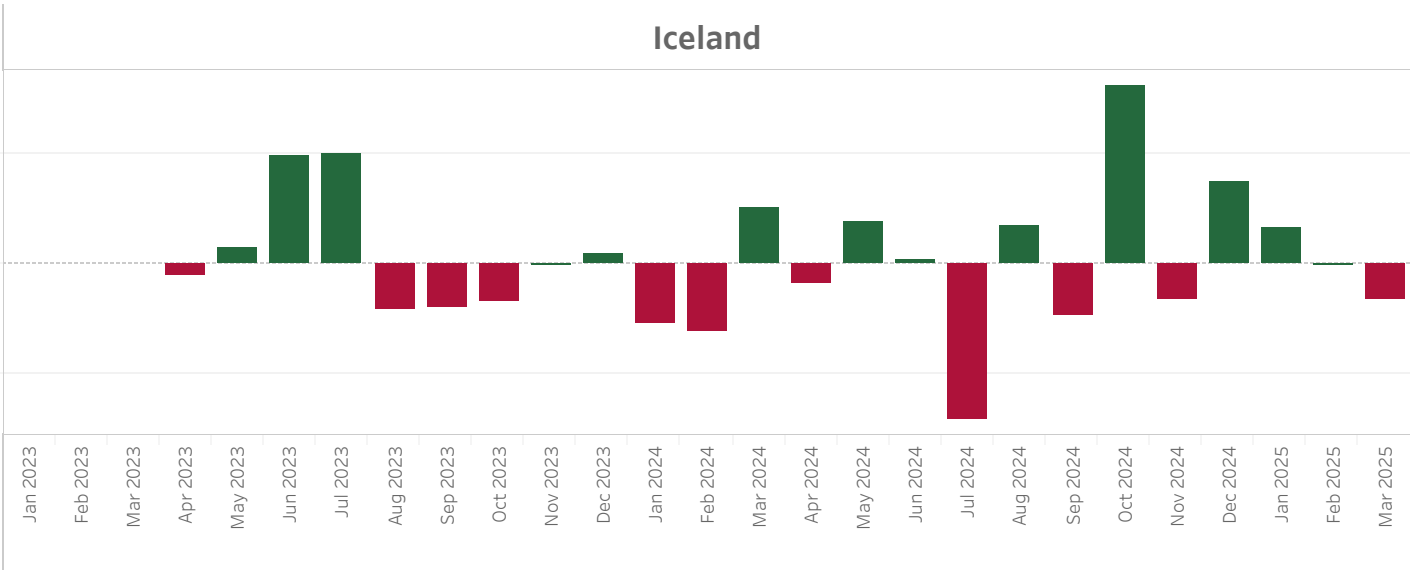
Monthly imports, tons



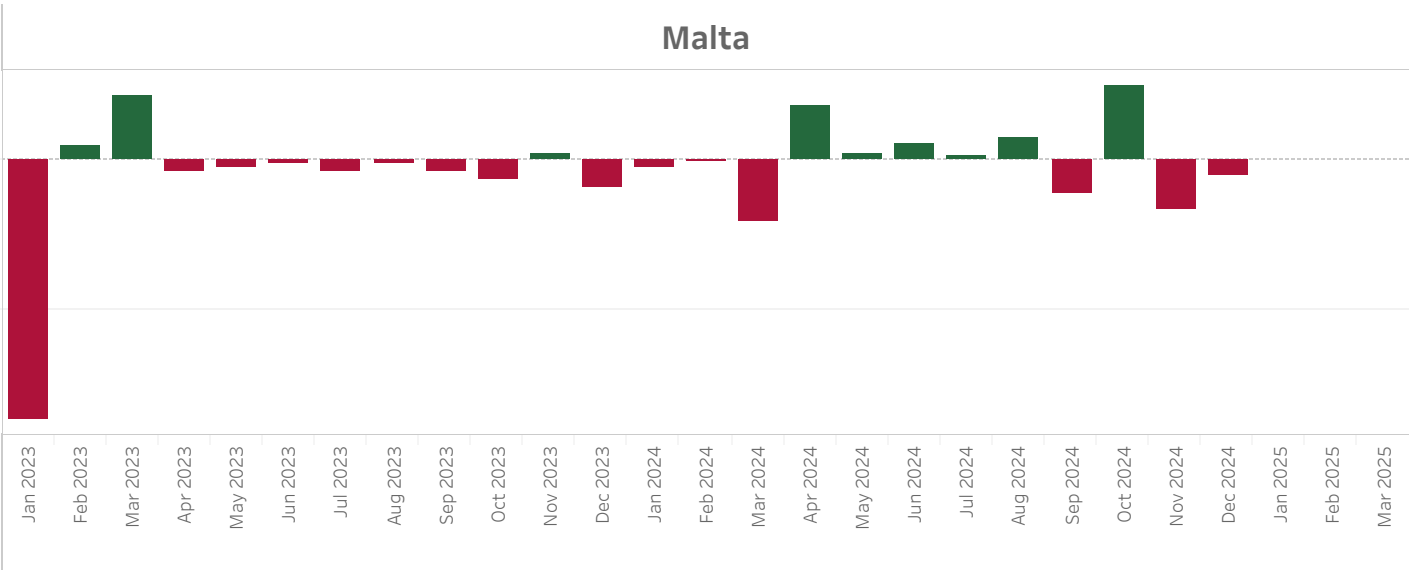
Monthly imports, tons



Monthly imports change, tons



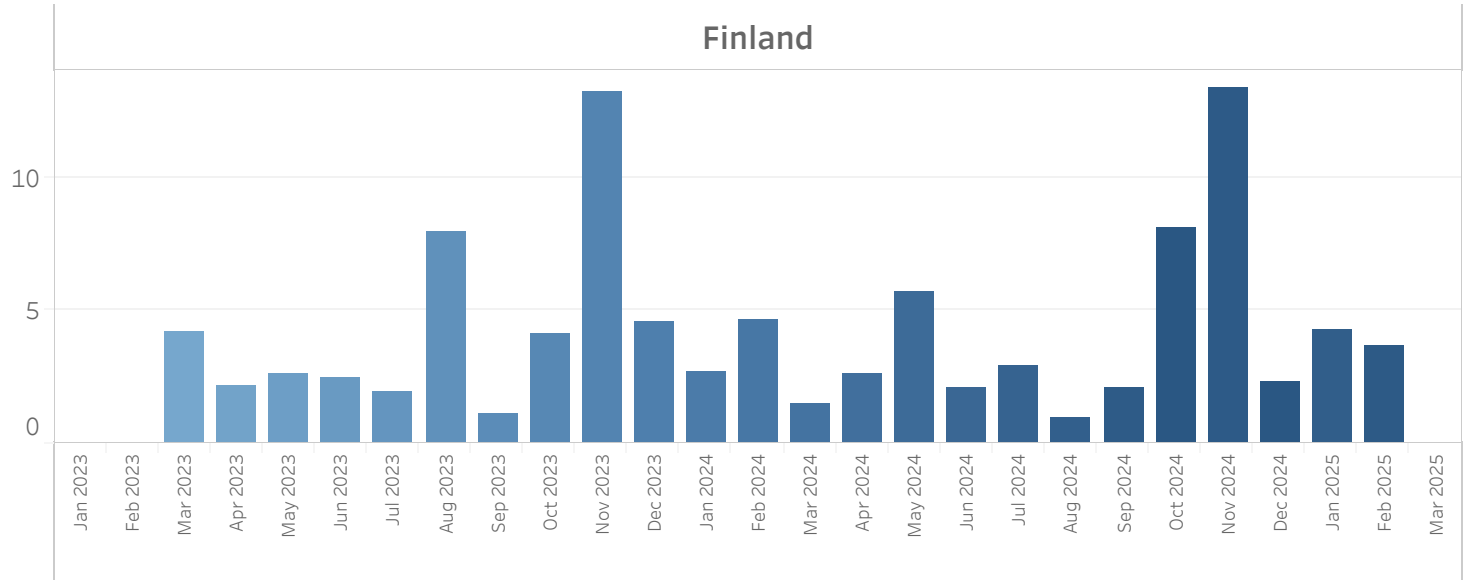
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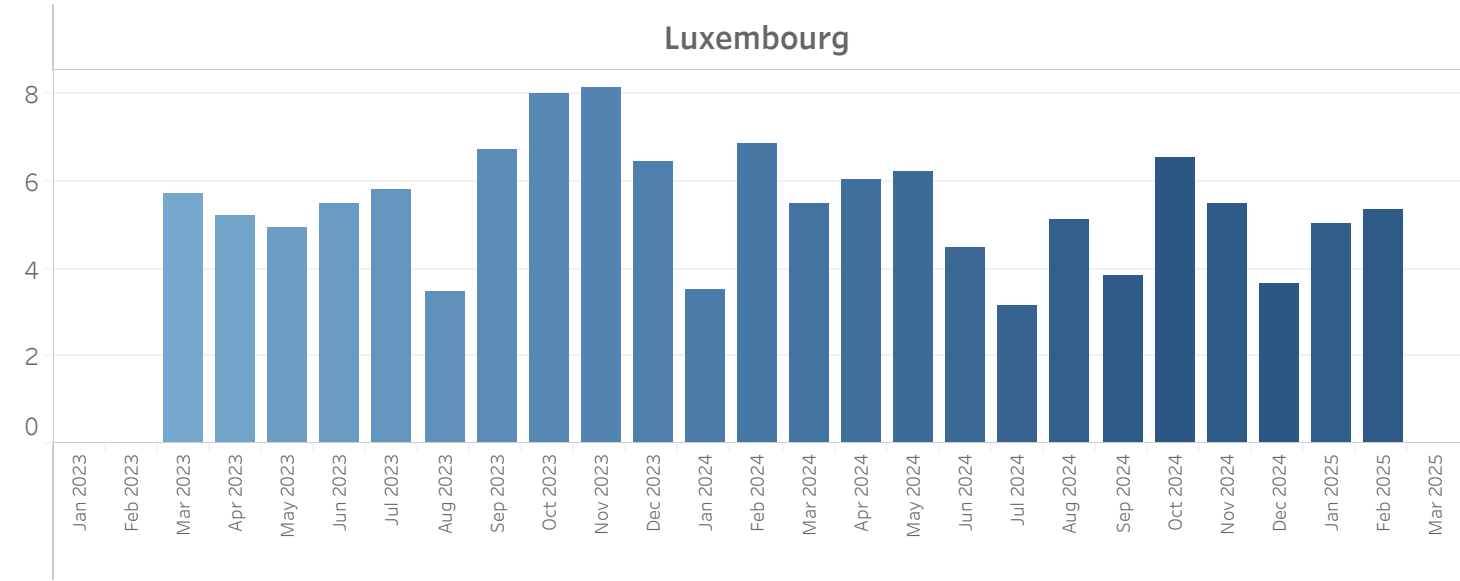
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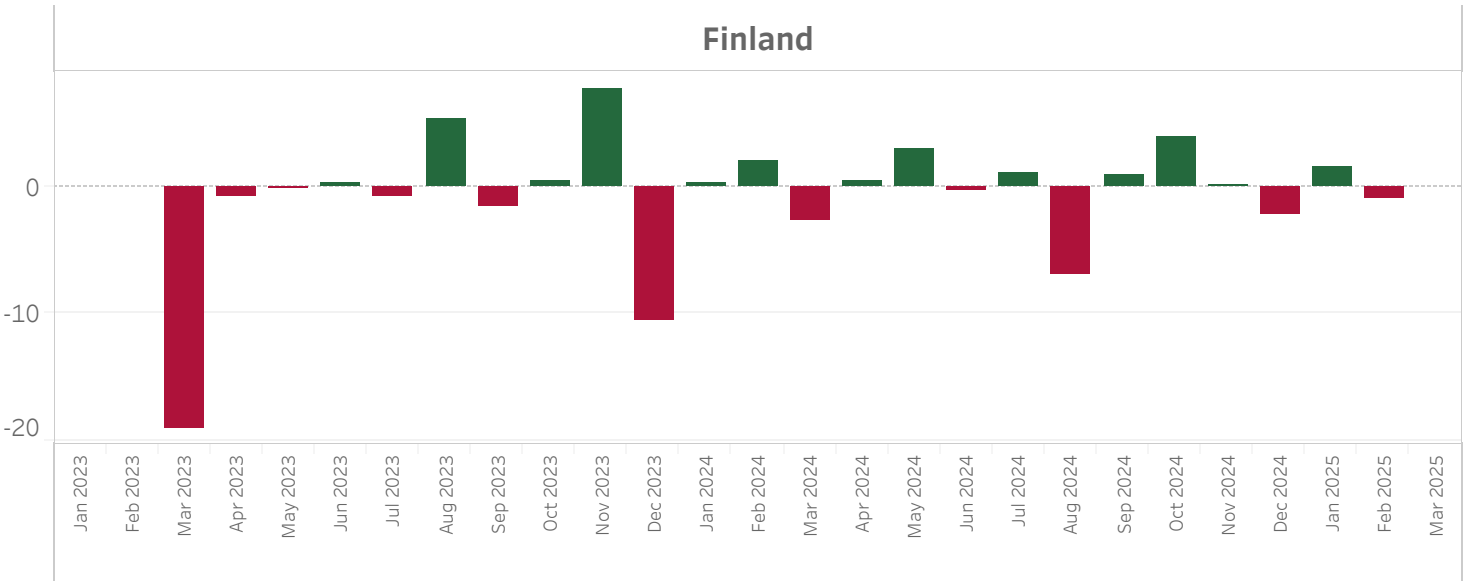
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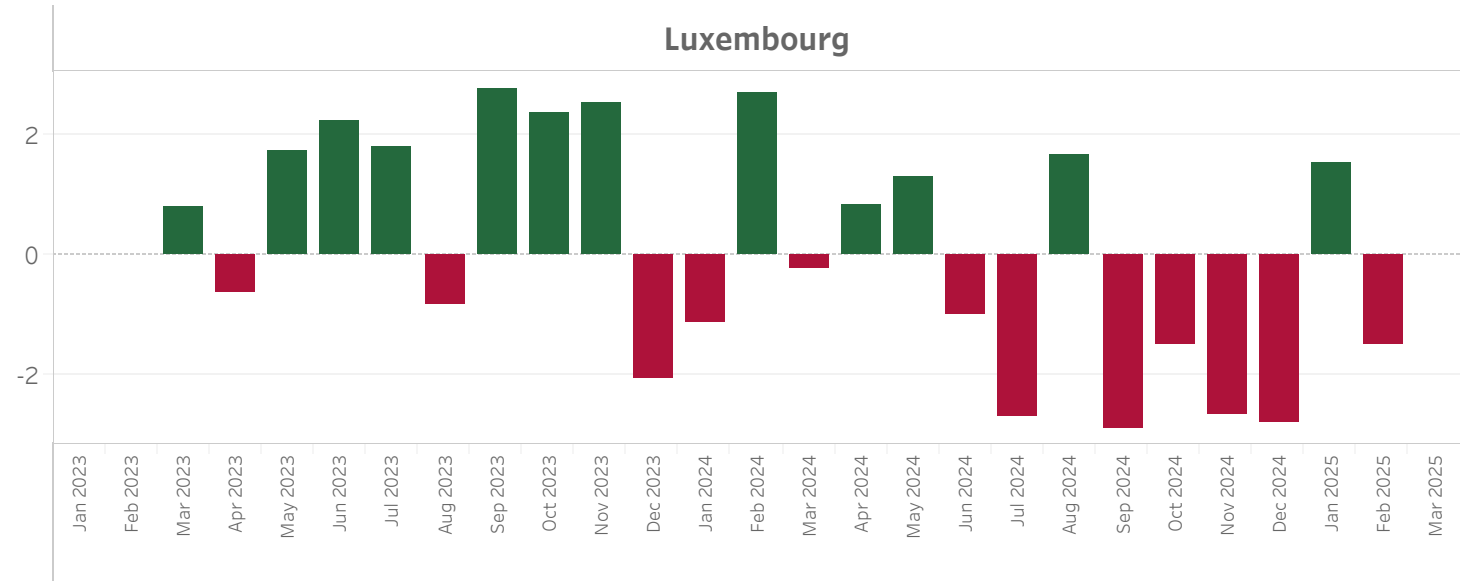
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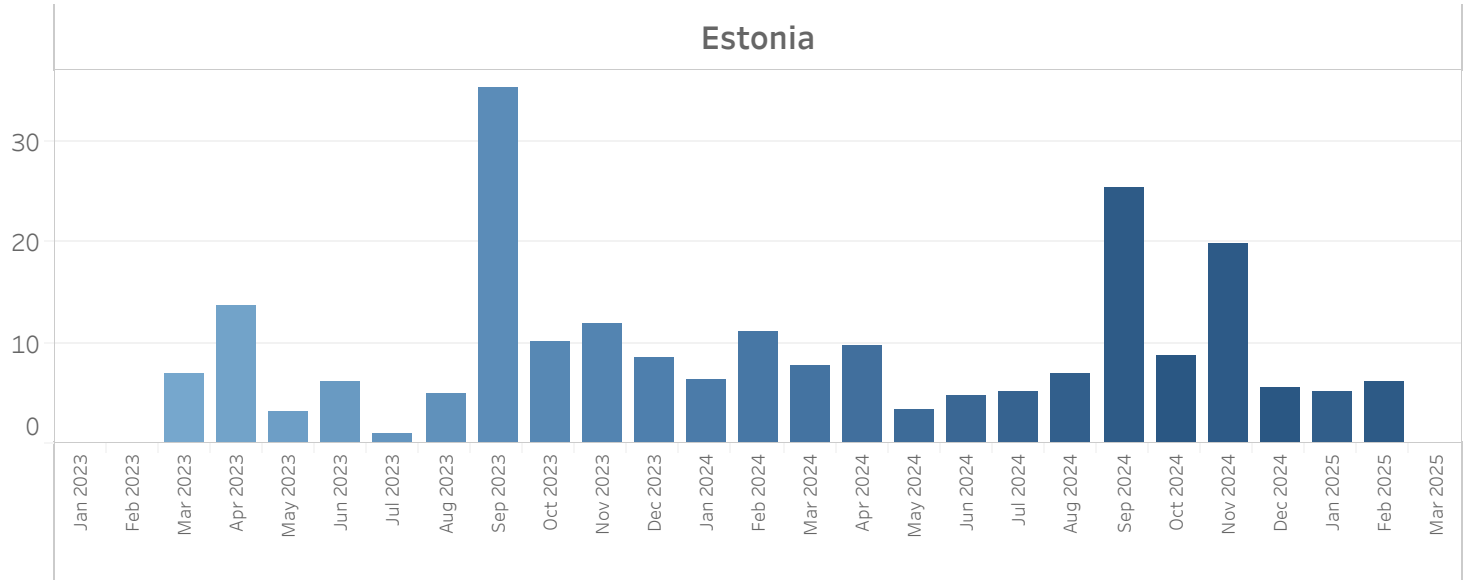
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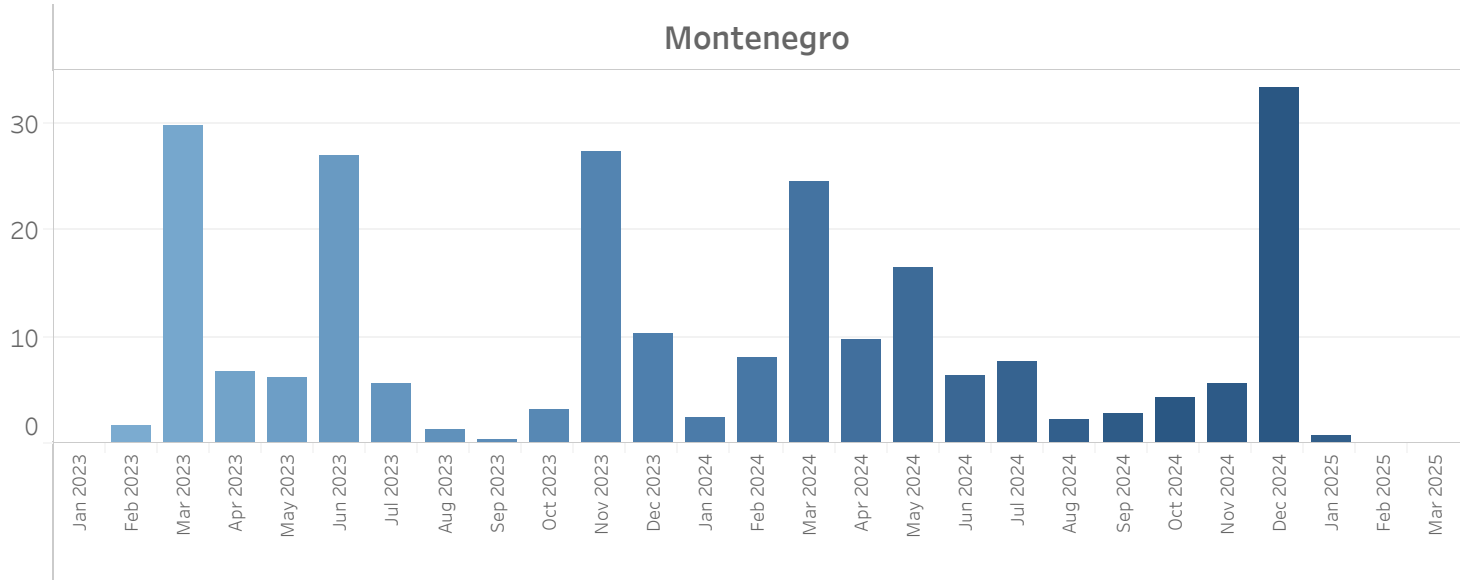
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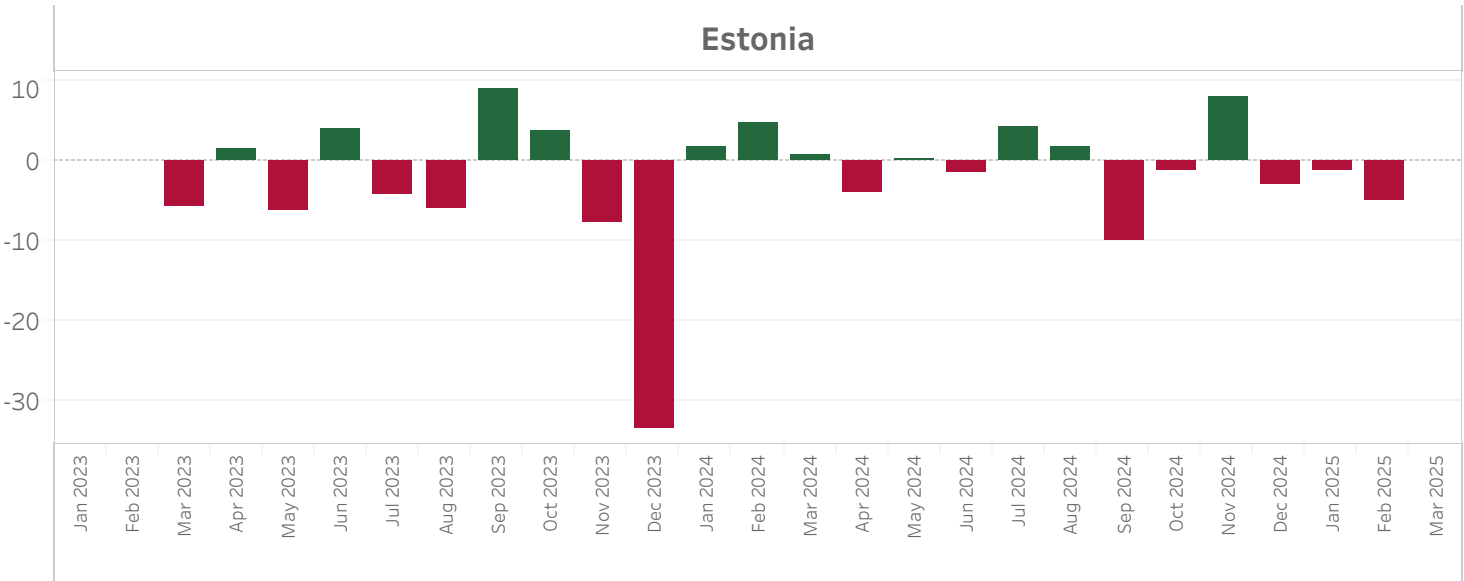
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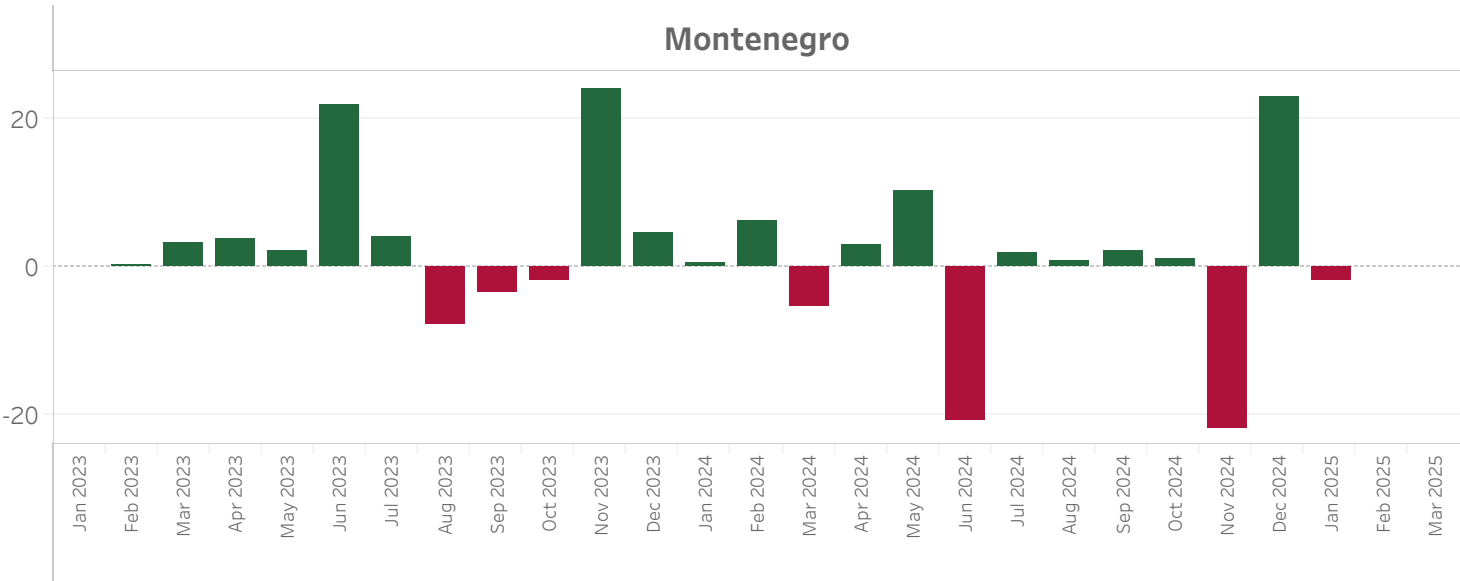
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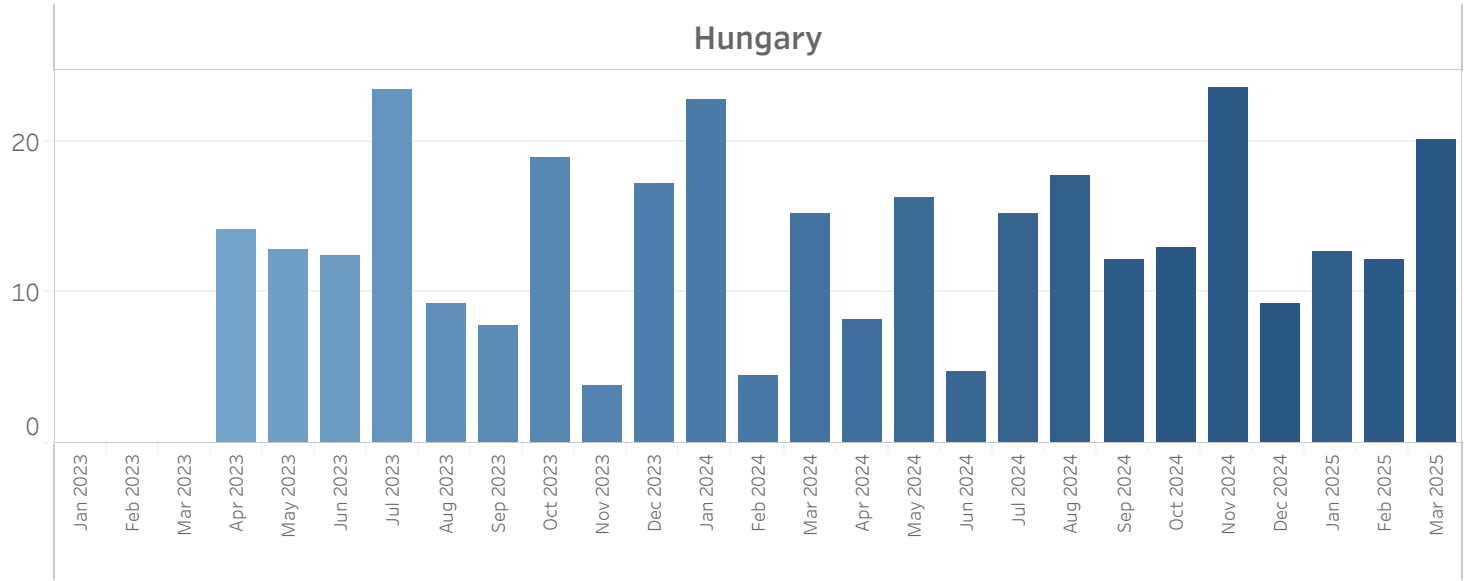
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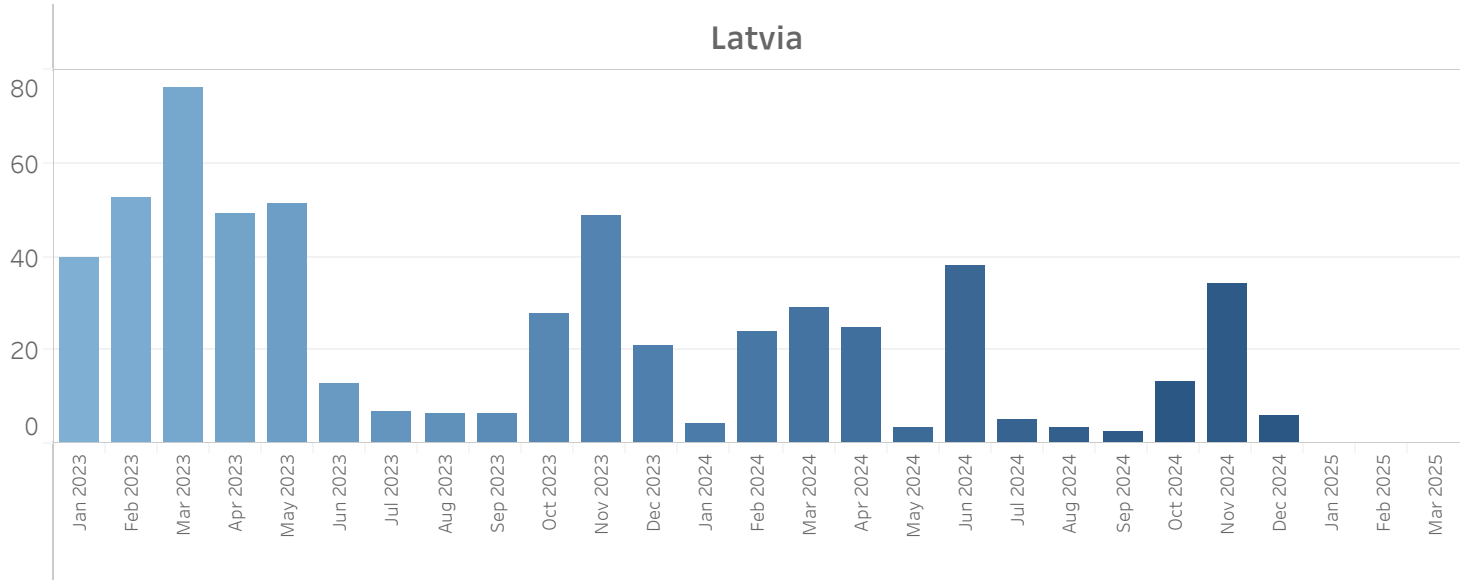
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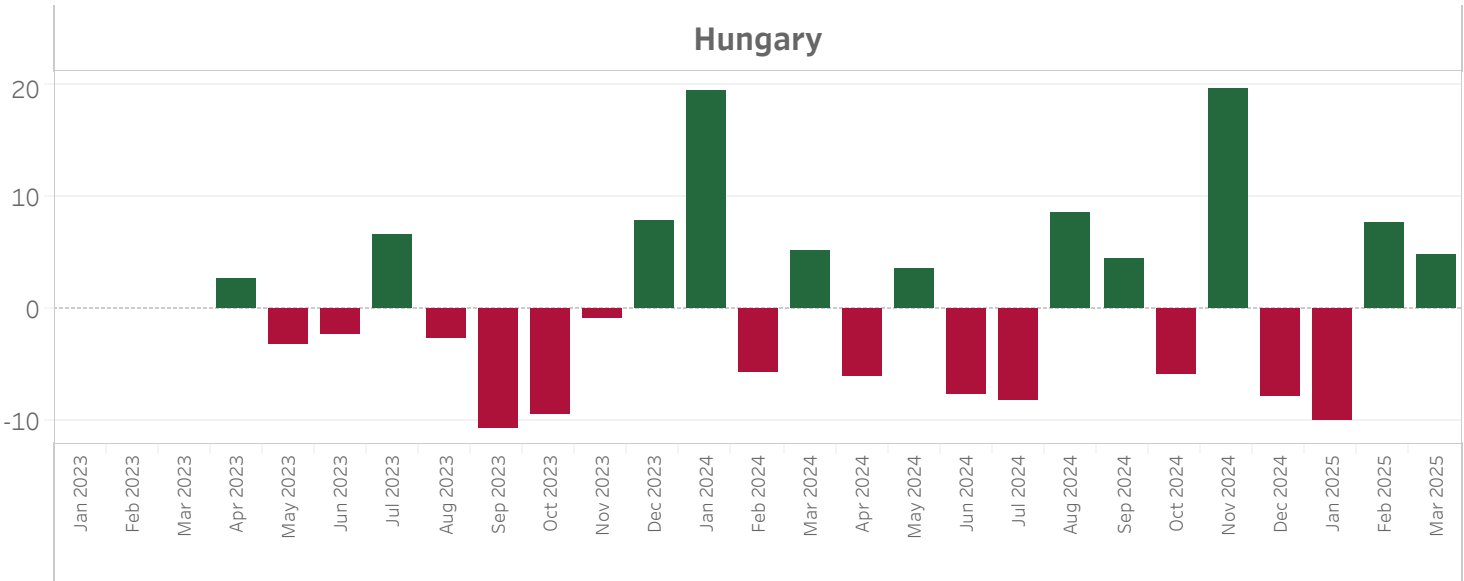
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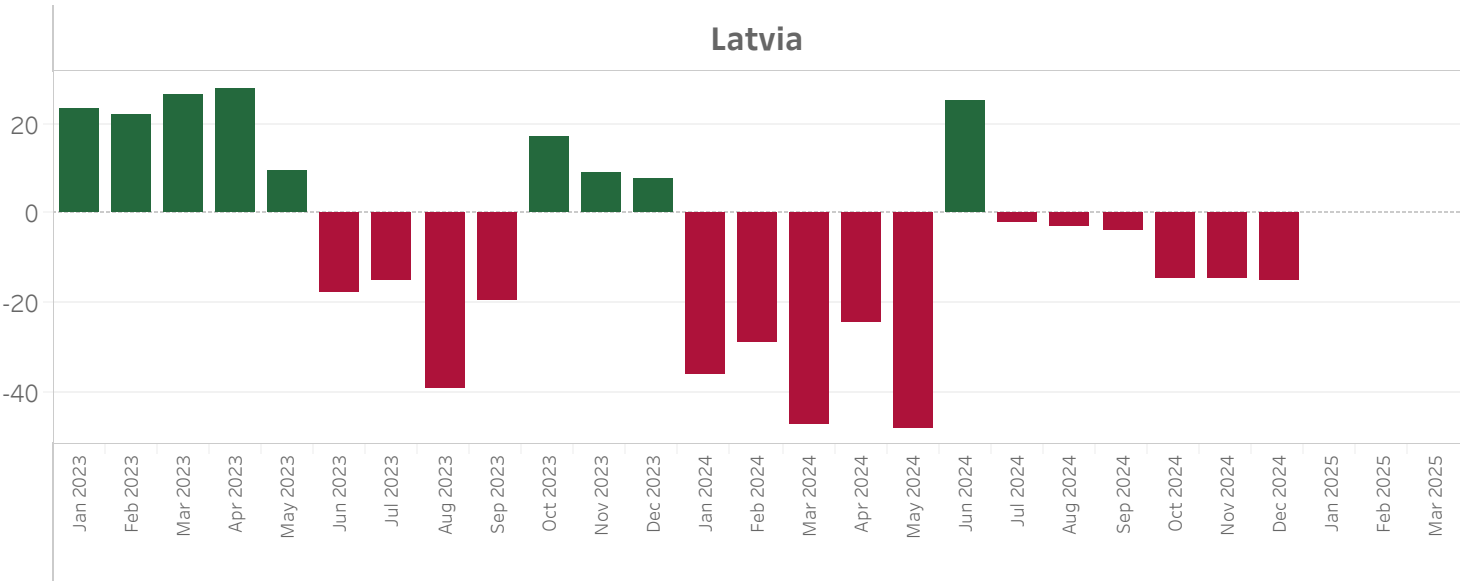
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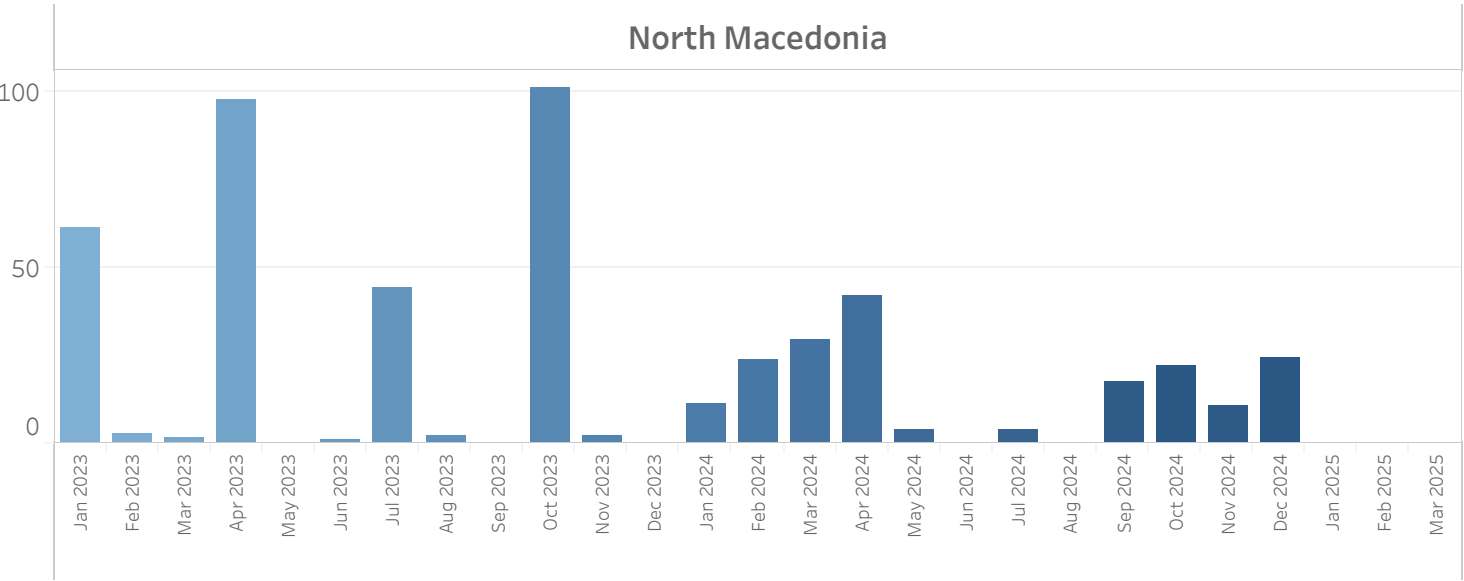
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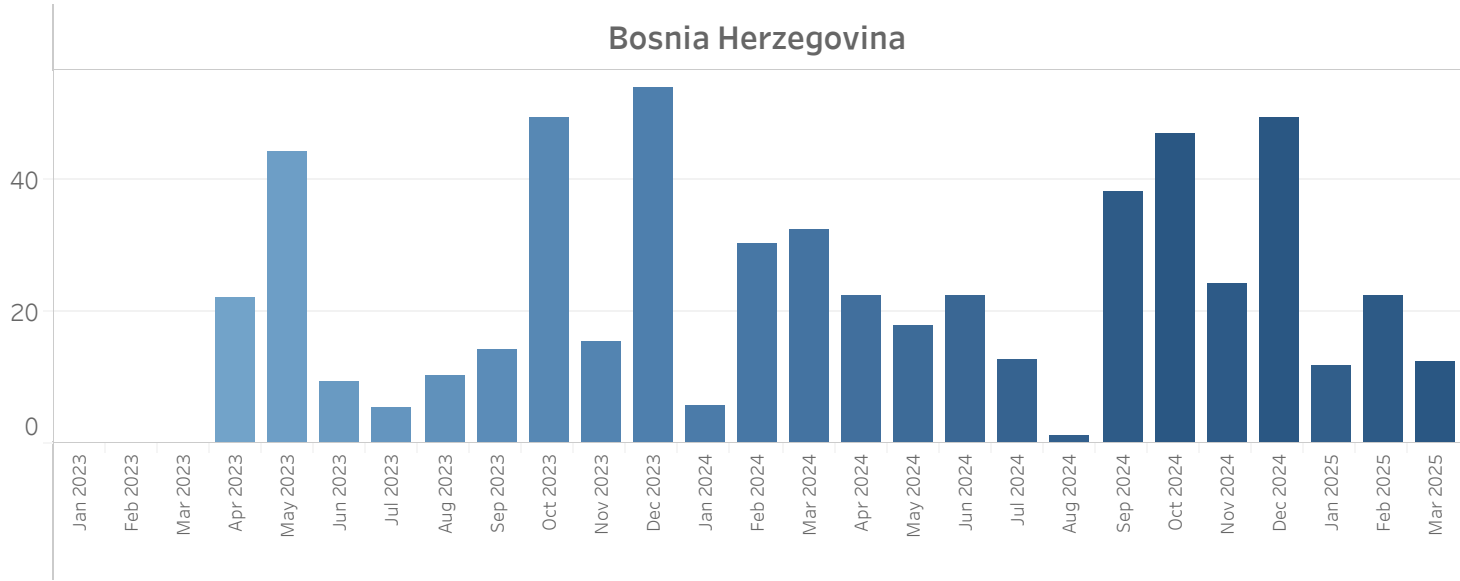
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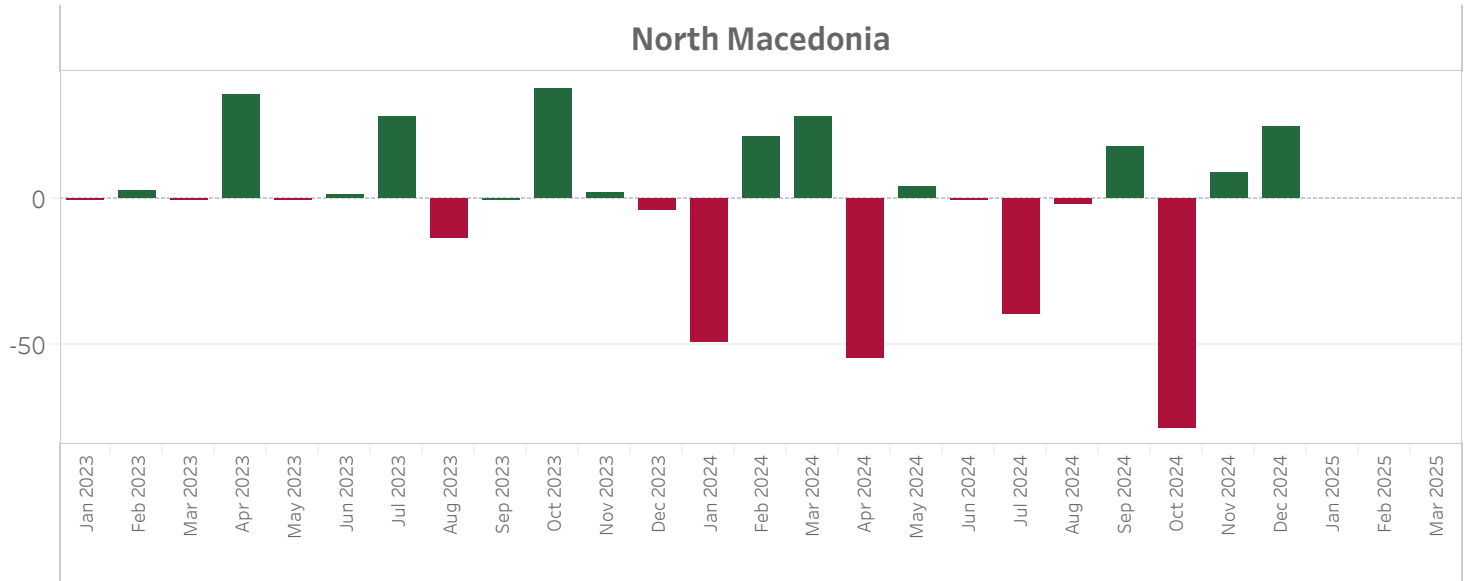
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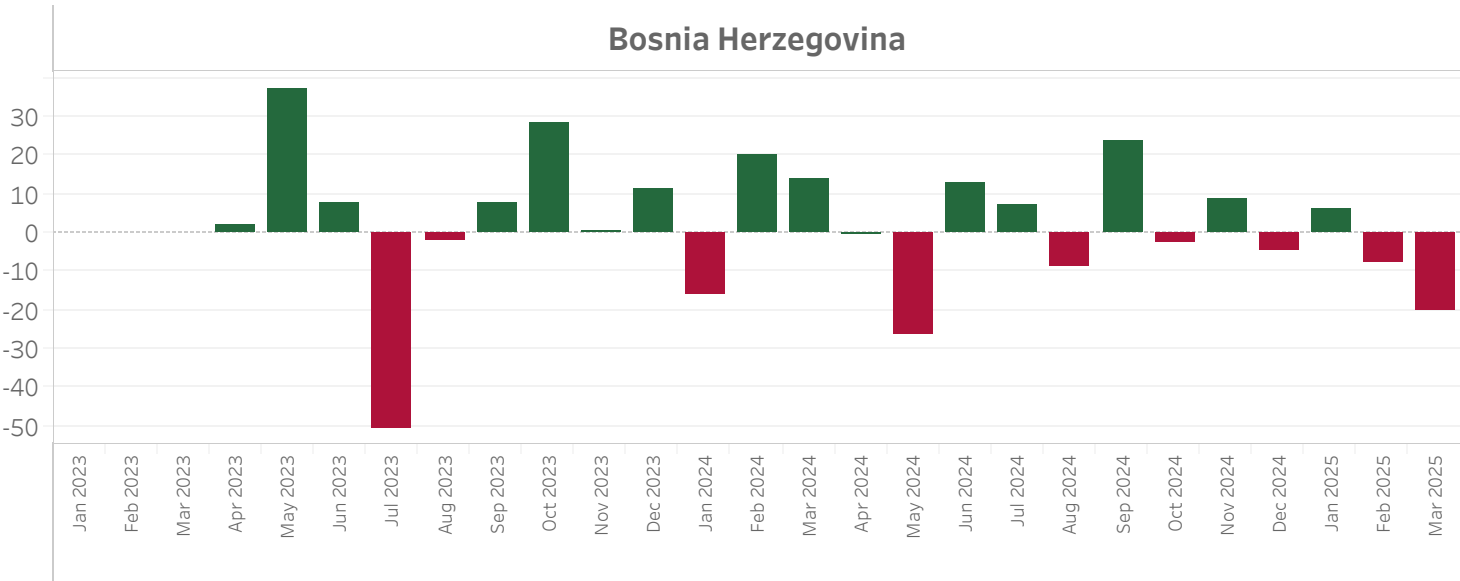
Monthly imports, tons



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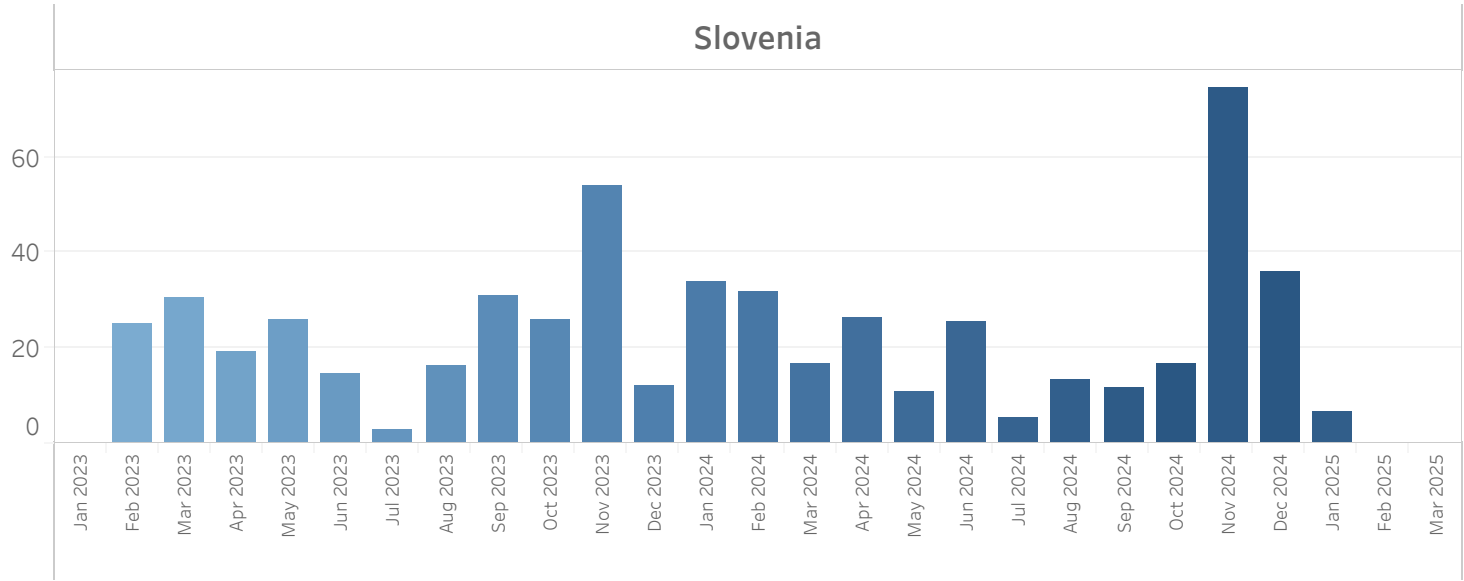
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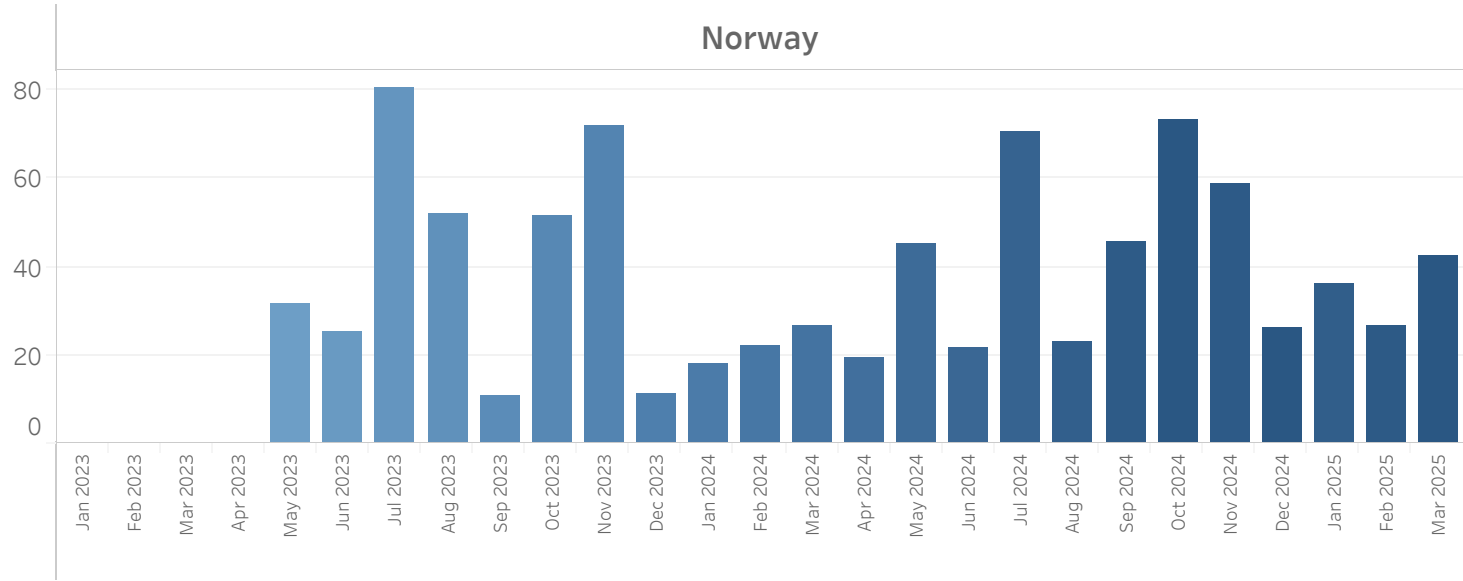
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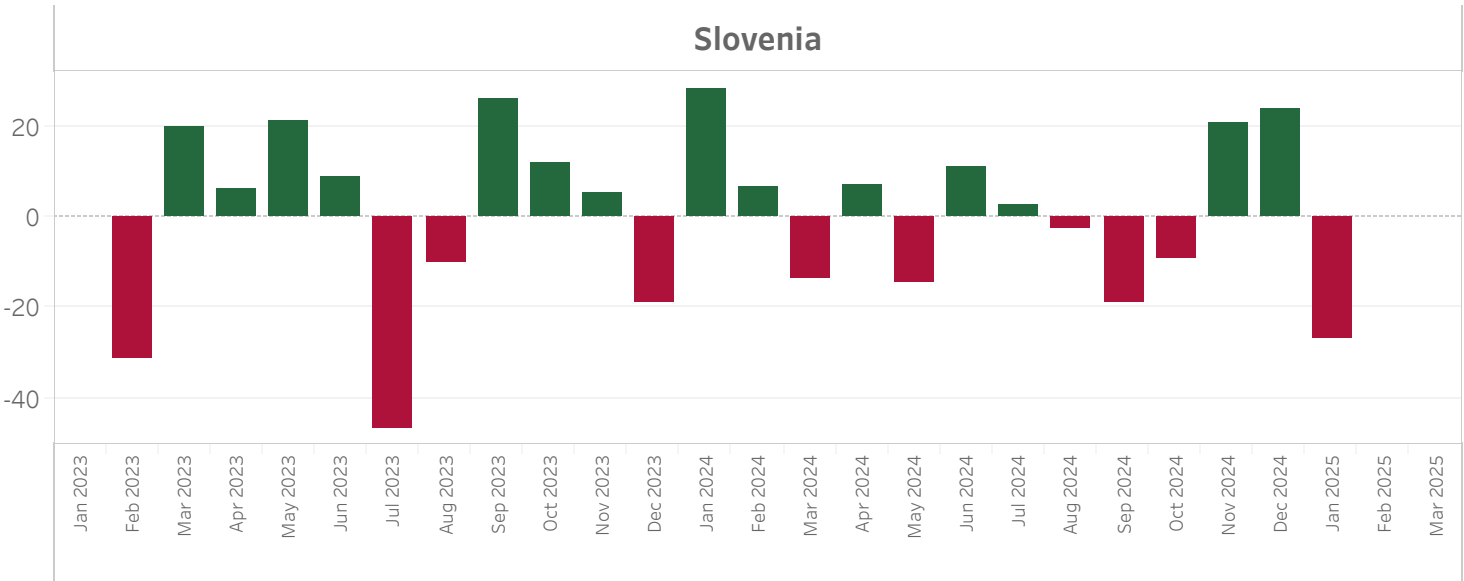
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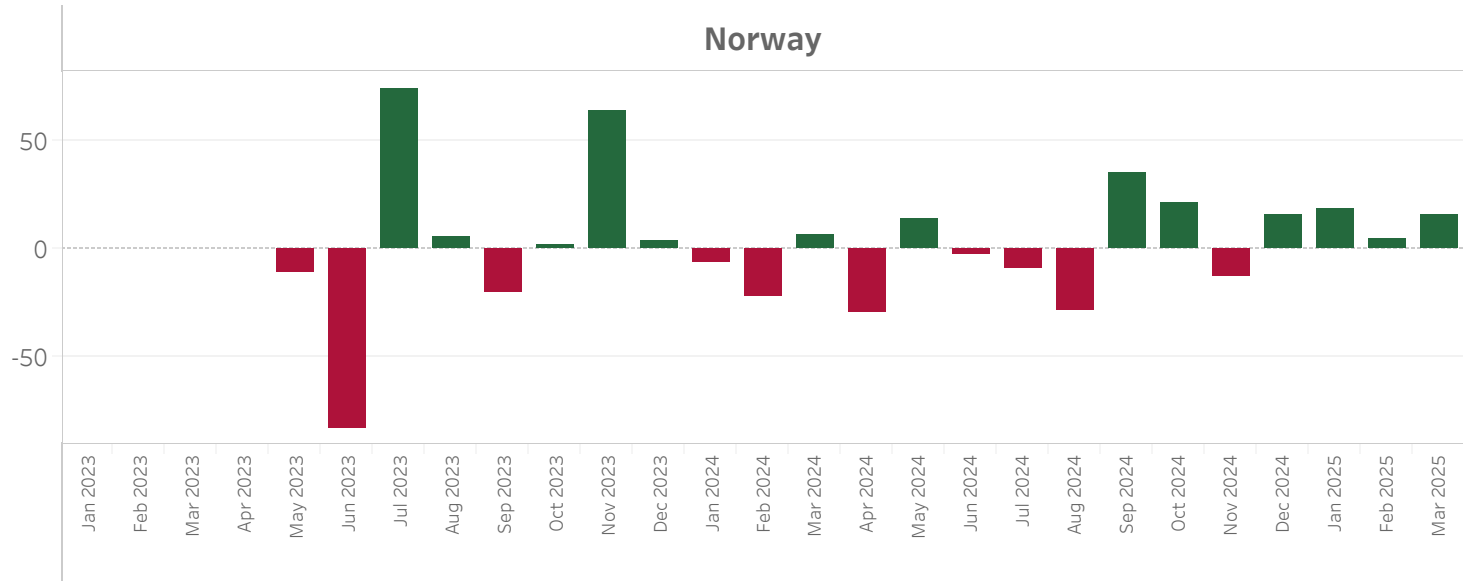
Monthly imports, tons



Monthly imports change, tons



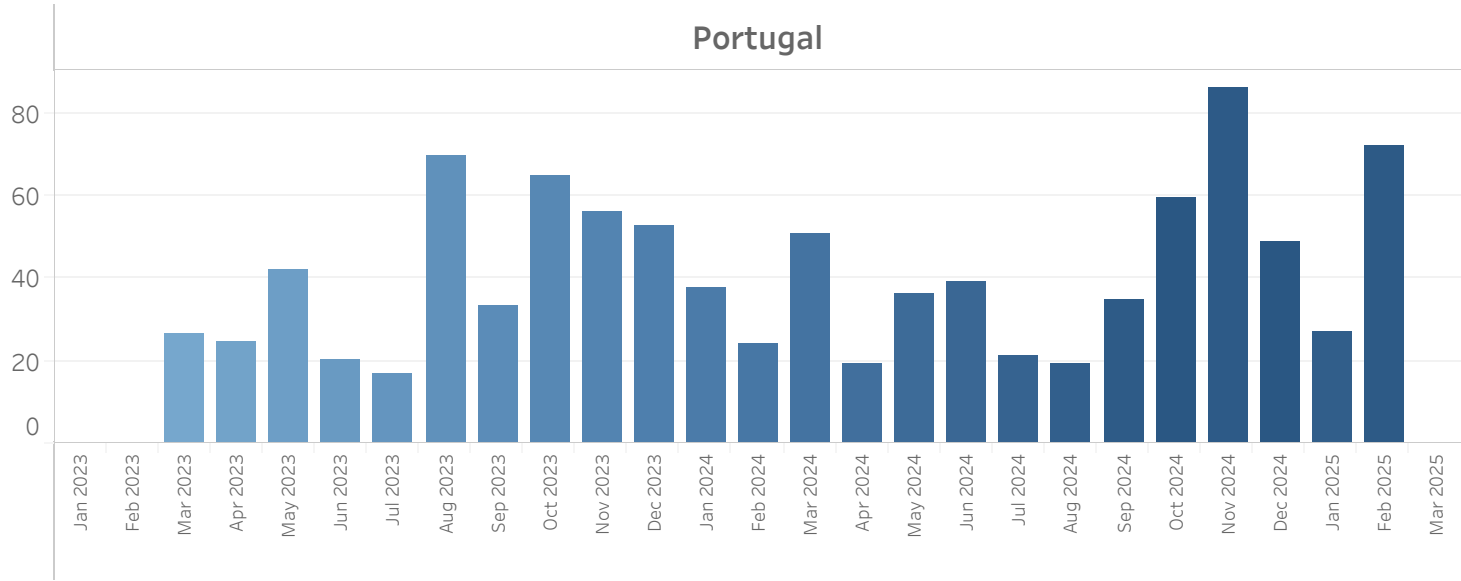
Monthly imports change, tons



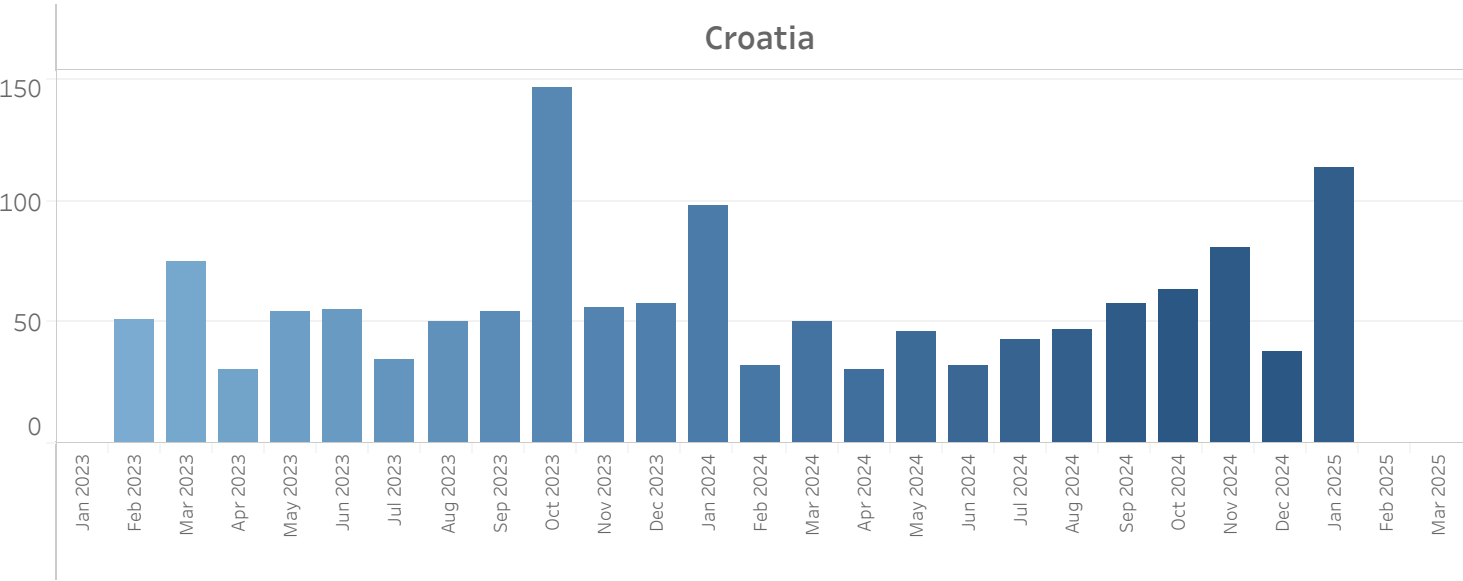
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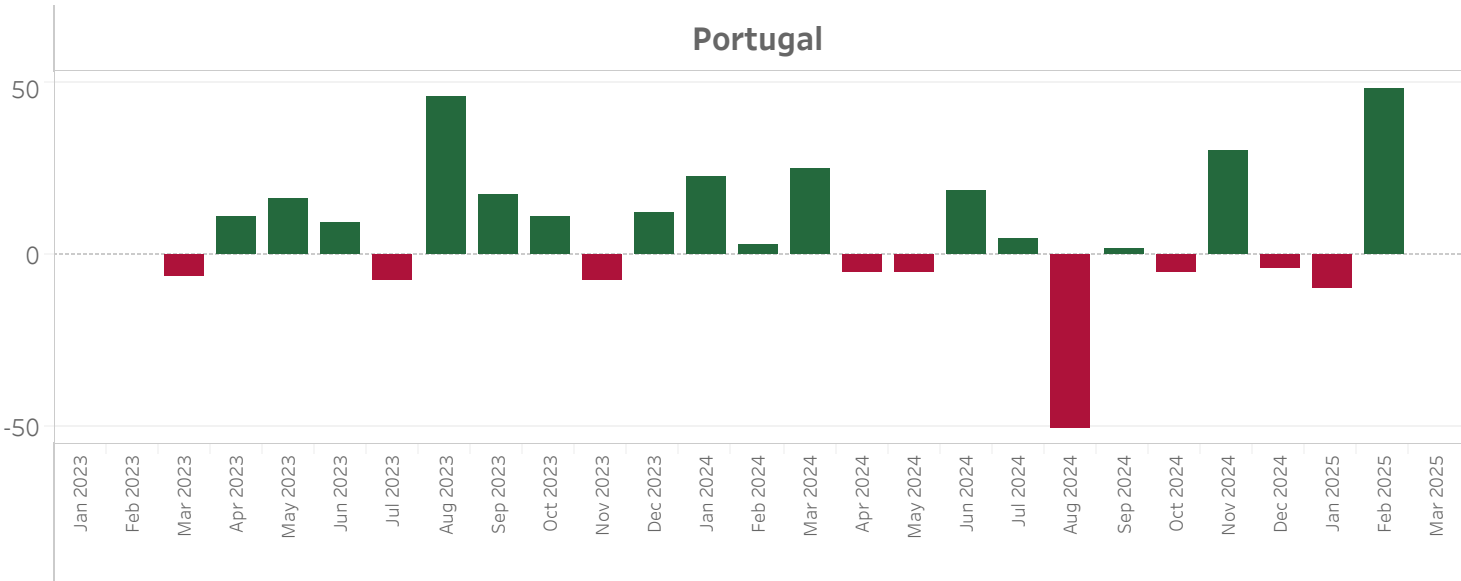
Monthly imports, tons



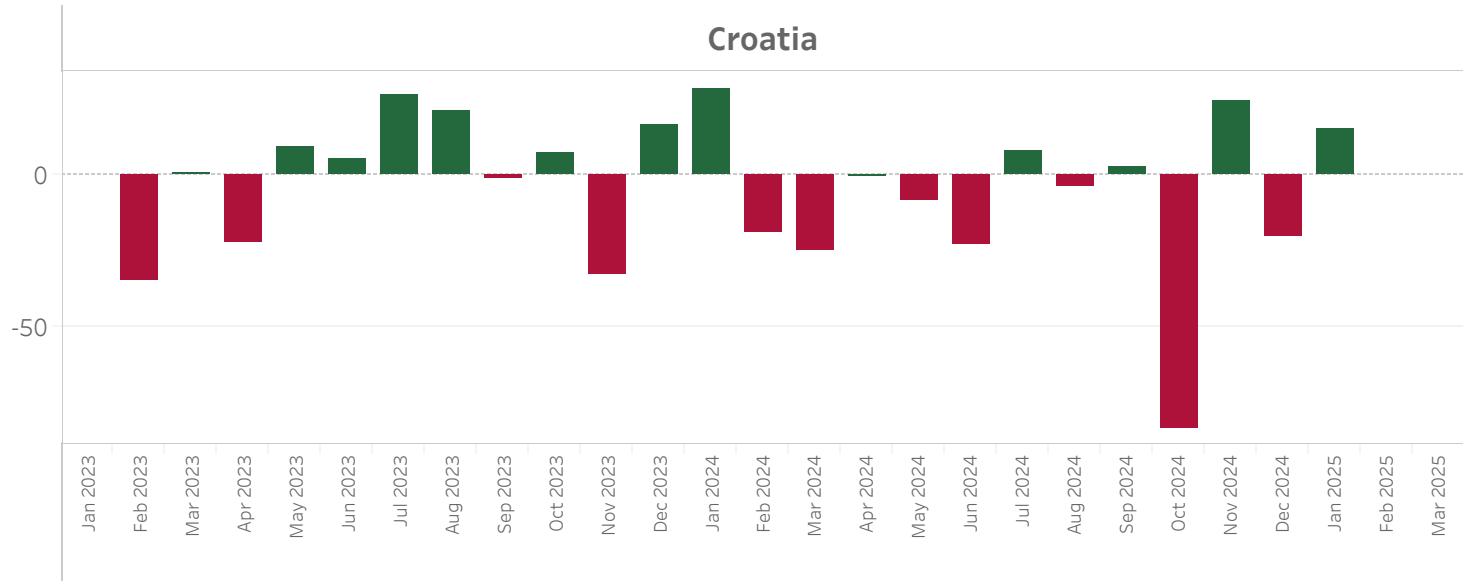
Monthly imports, tons



Monthly imports change, tons



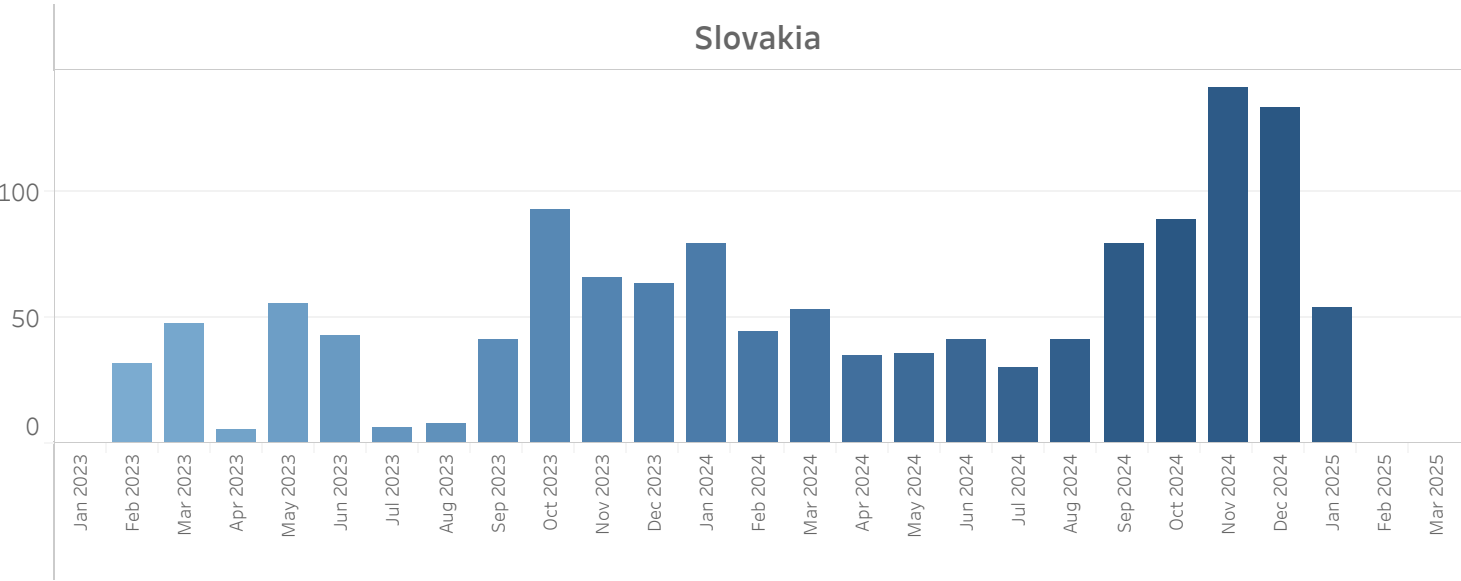
Monthly imports change, tons



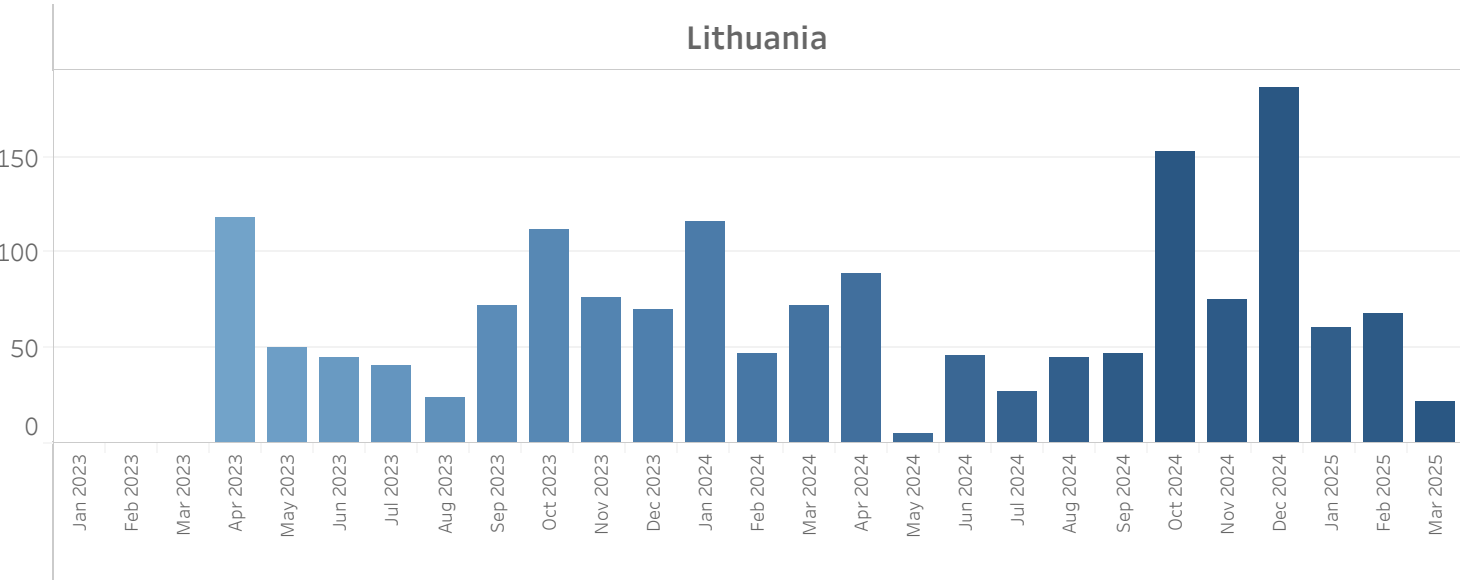
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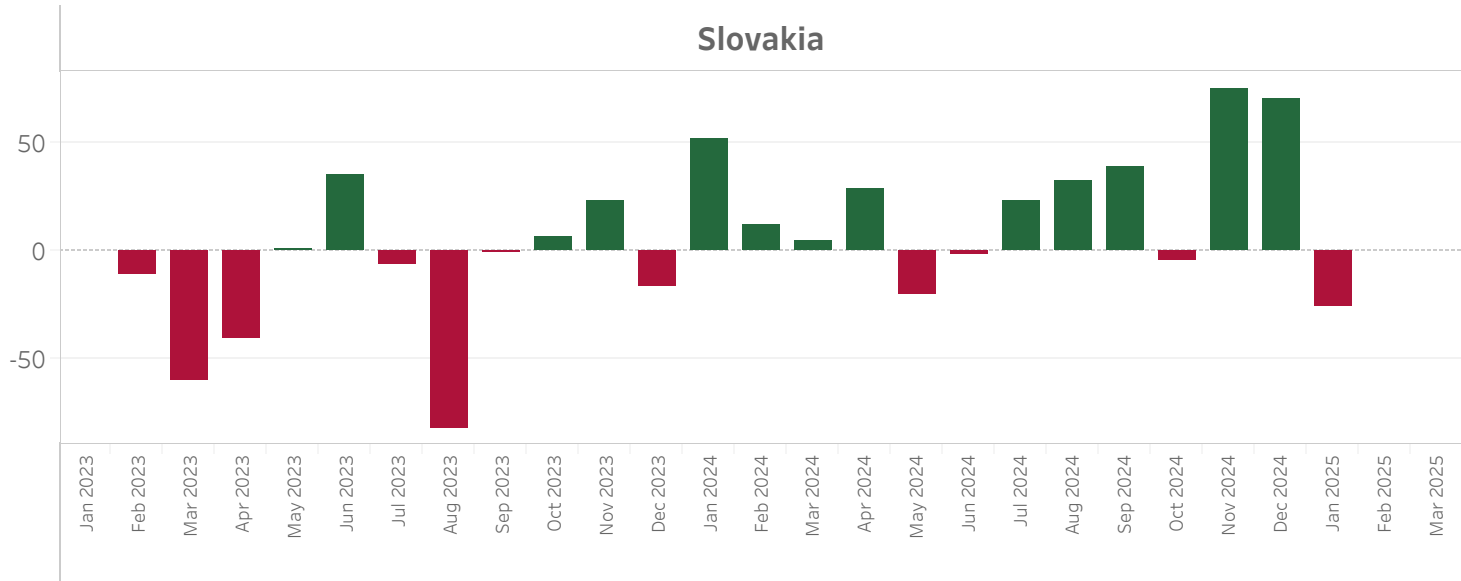
Monthly imports, tons



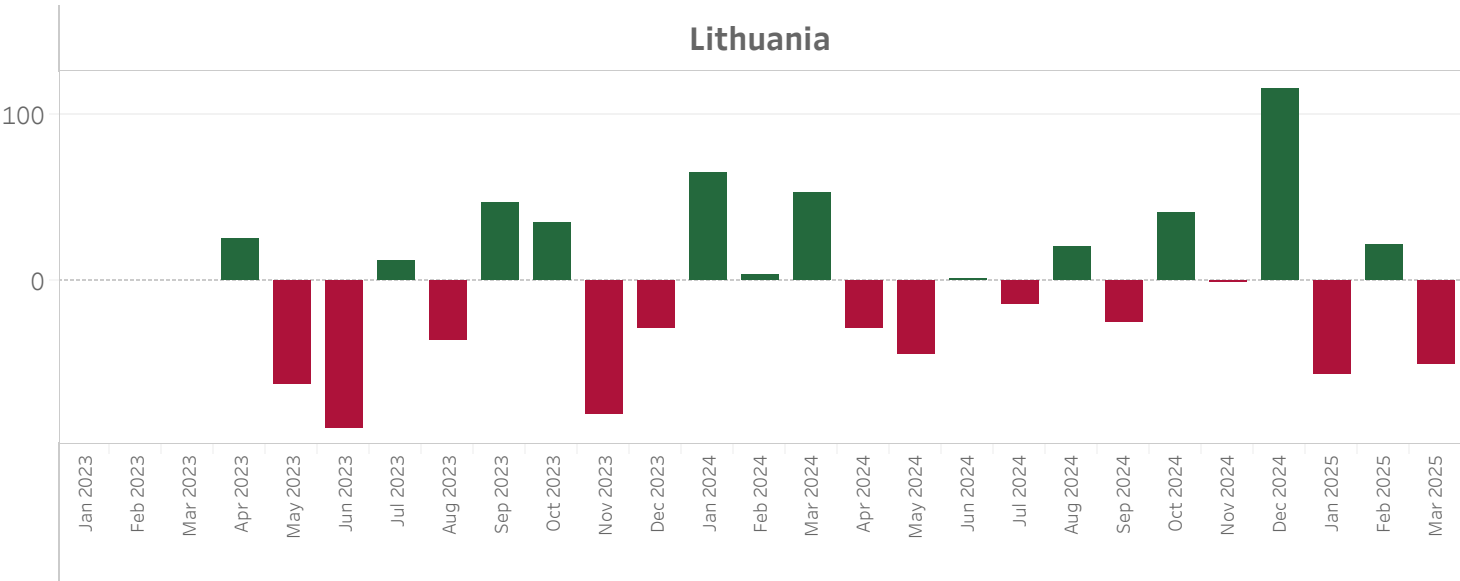
Monthly imports, tons



Monthly imports change, tons



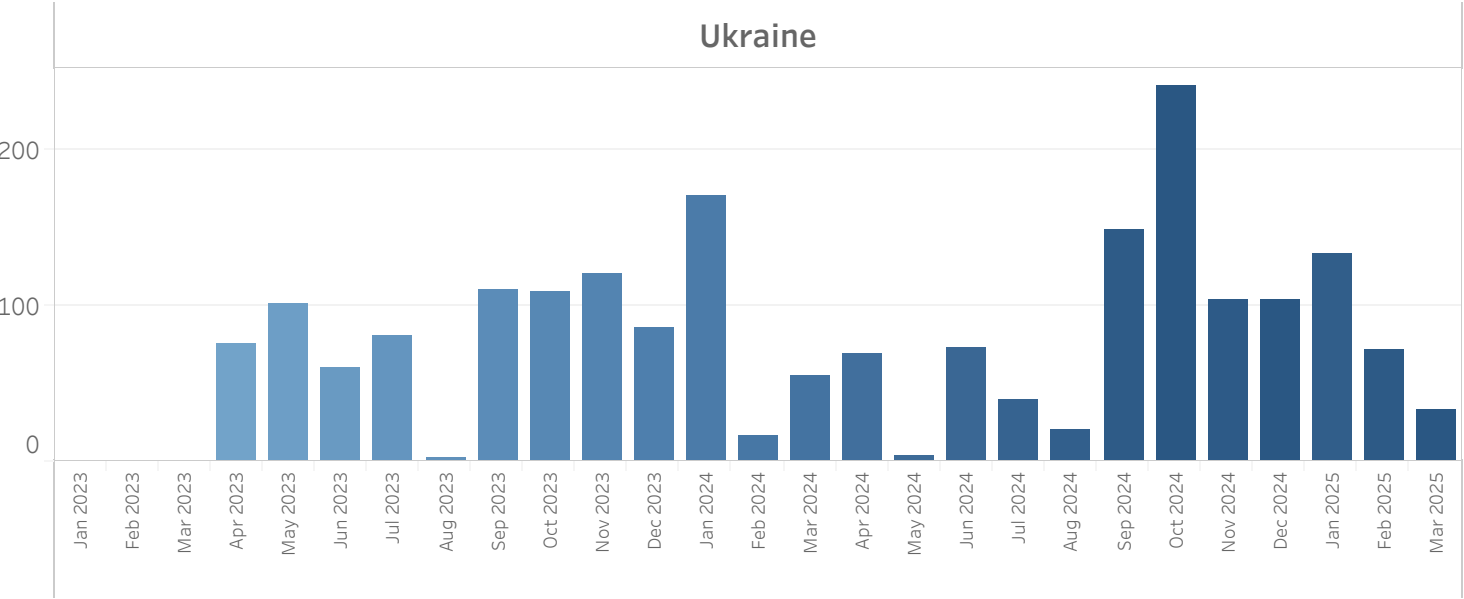
Monthly imports change, tons



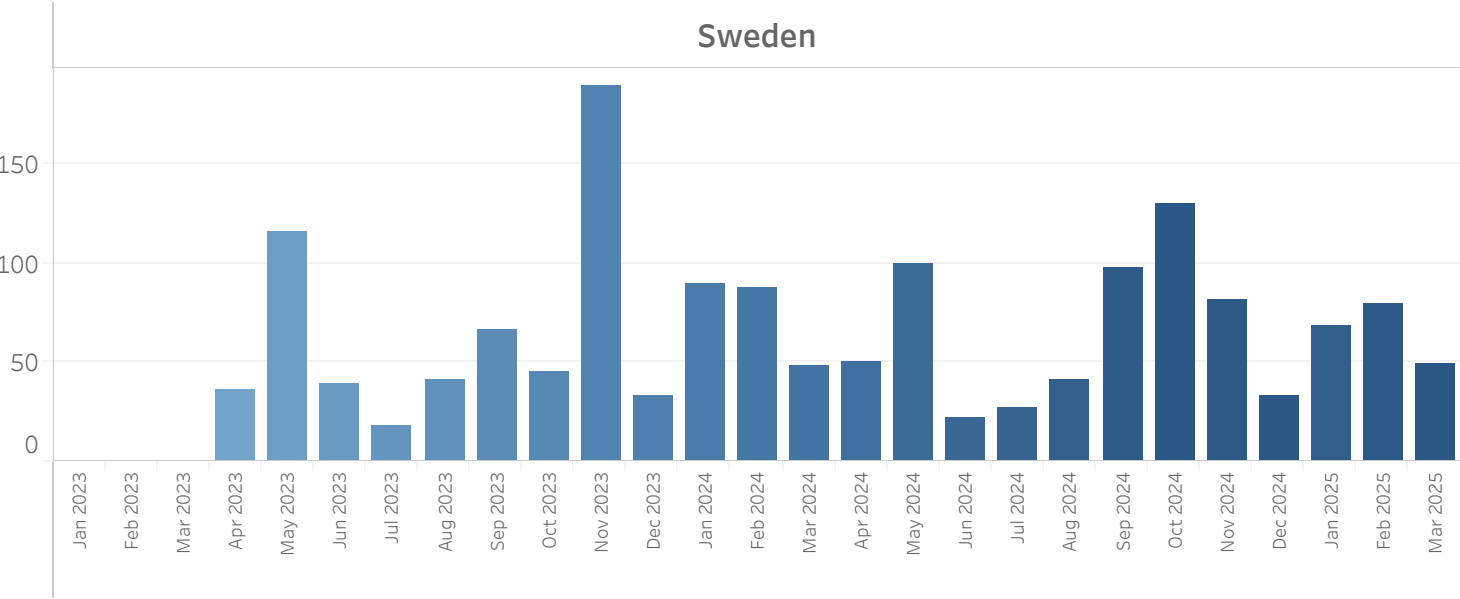
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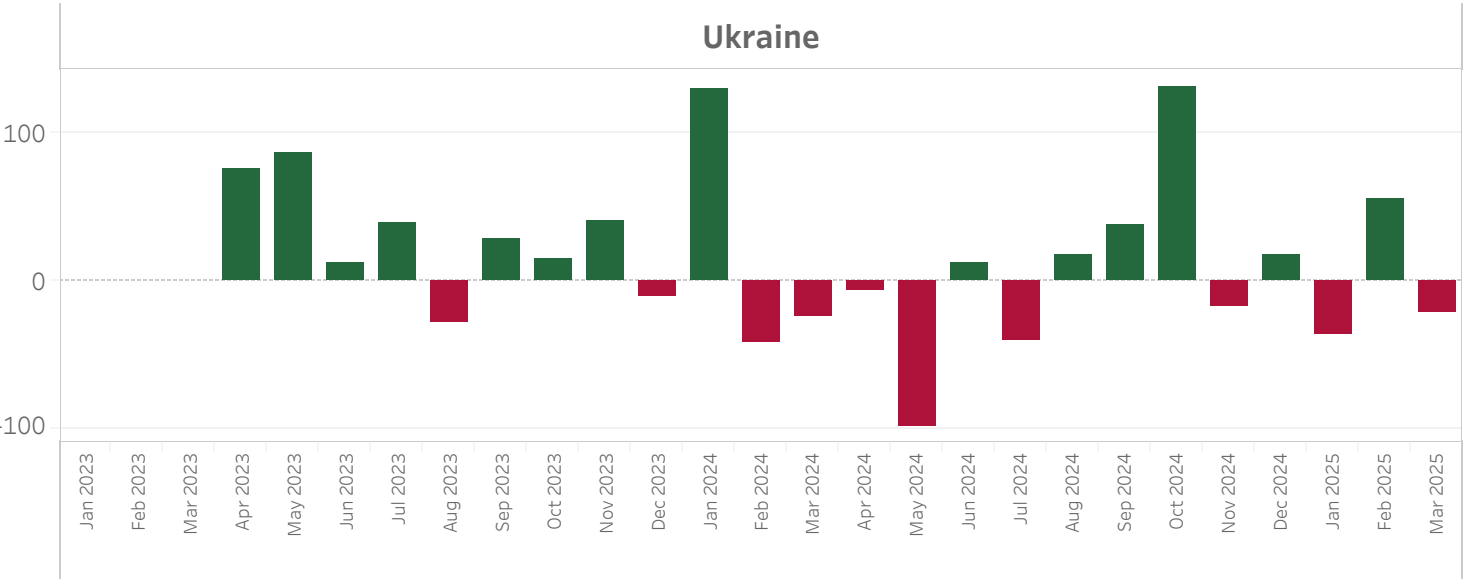
Monthly imports, tons



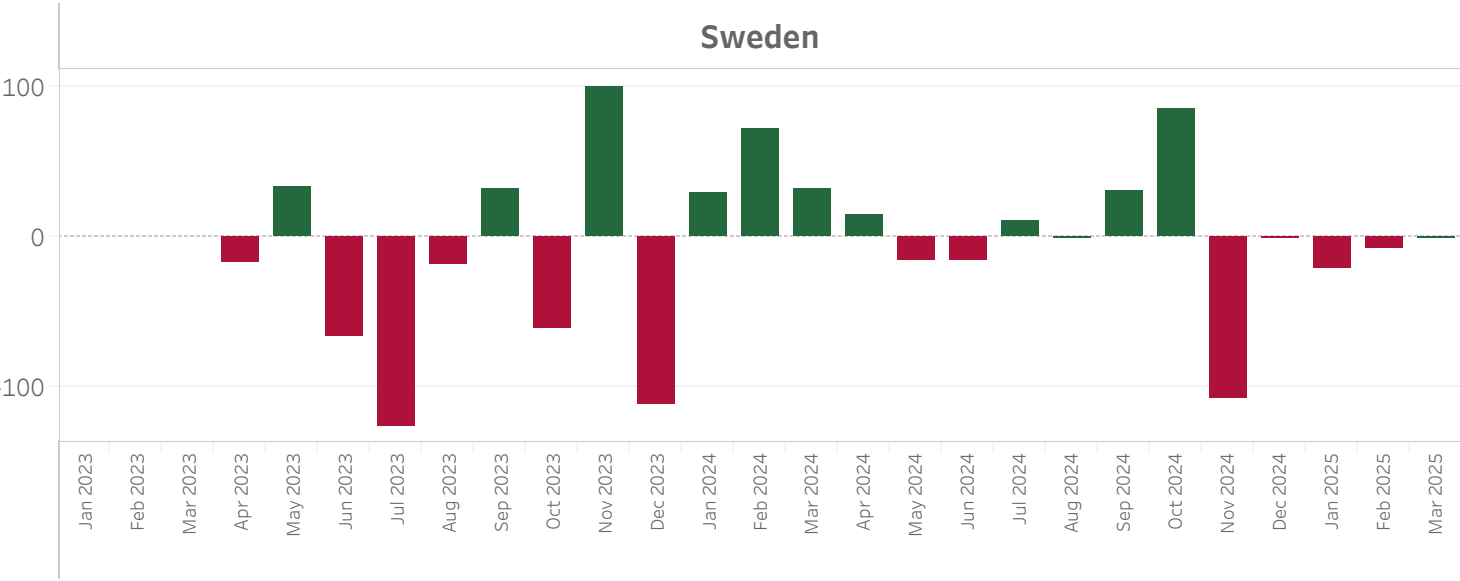
Monthly imports, tons



Monthly imports change, tons



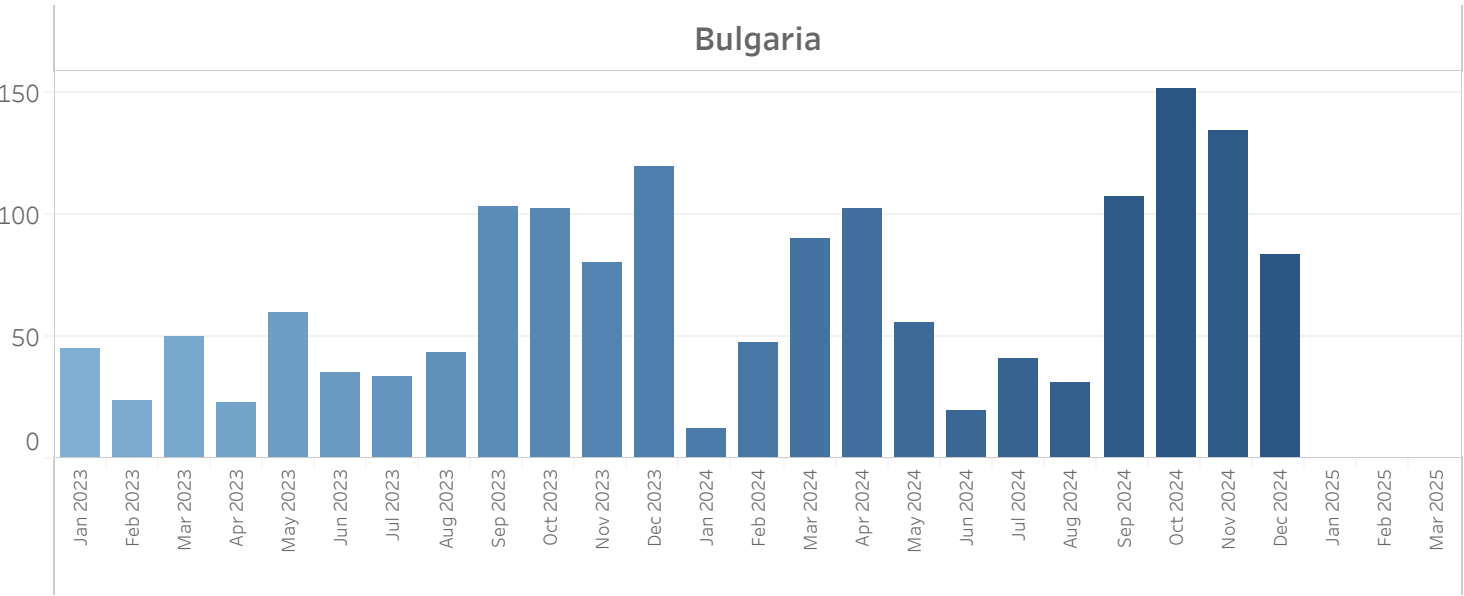
Monthly imports change, tons



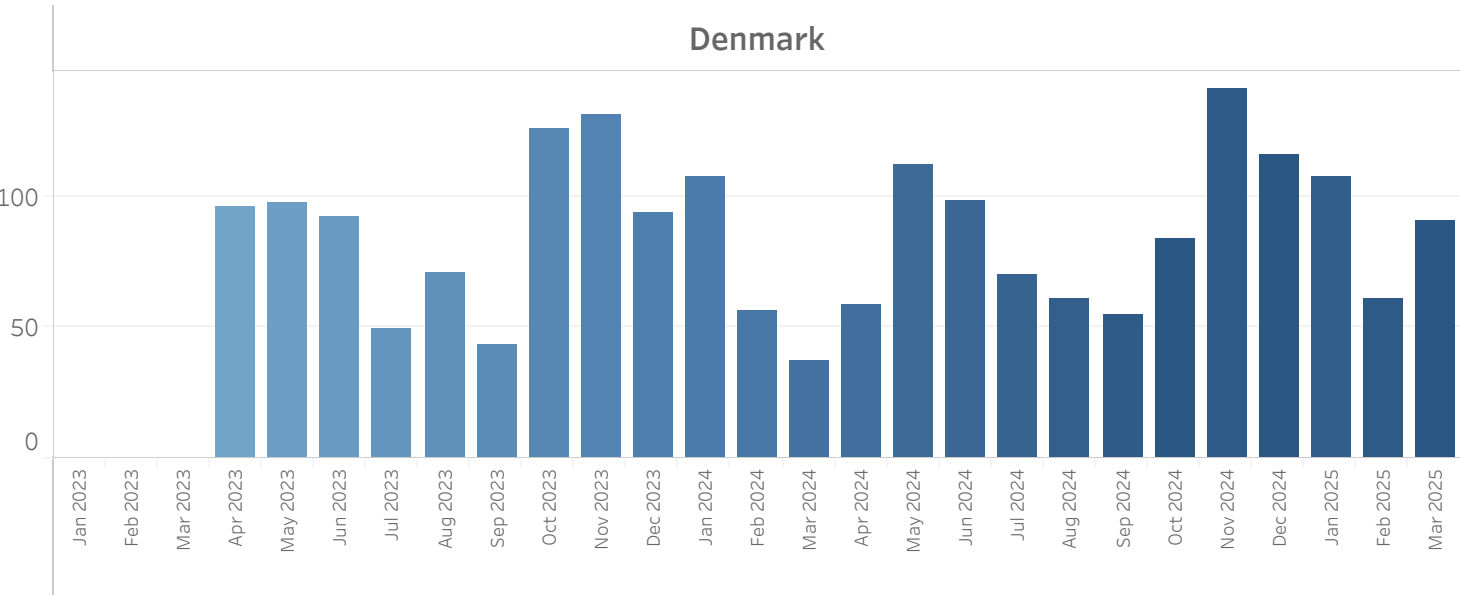
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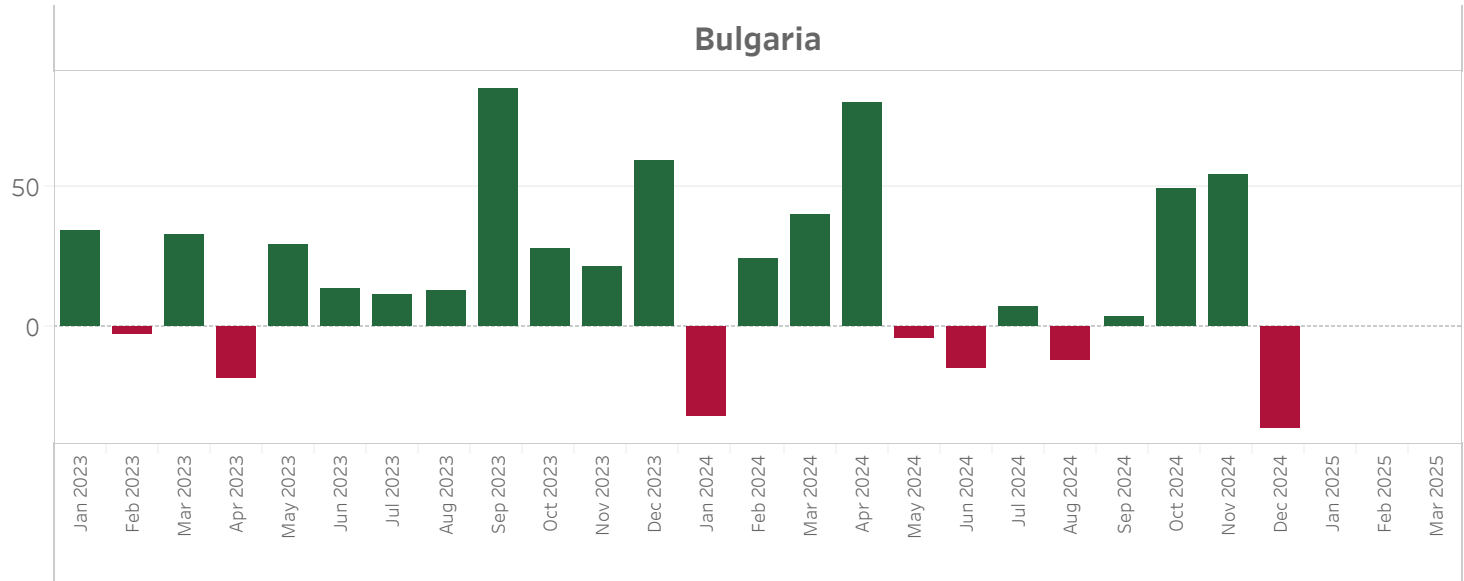
Monthly imports, tons



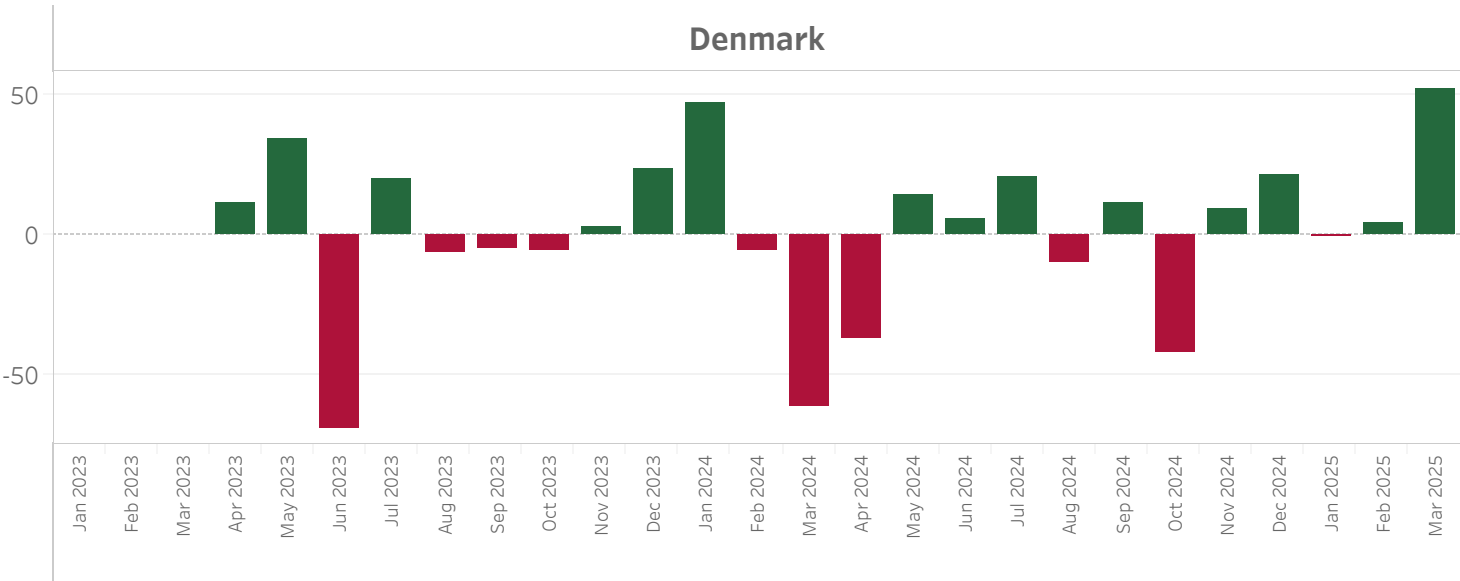
Monthly imports, tons



Monthly imports change, tons



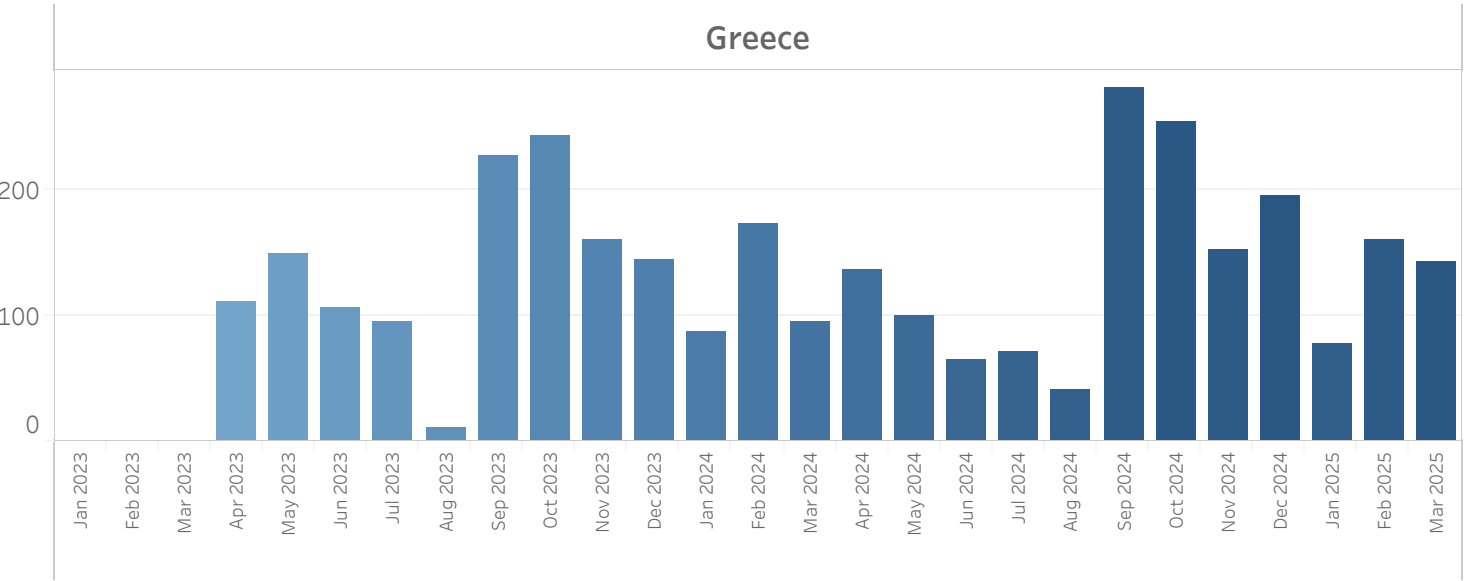
Monthly imports change, tons



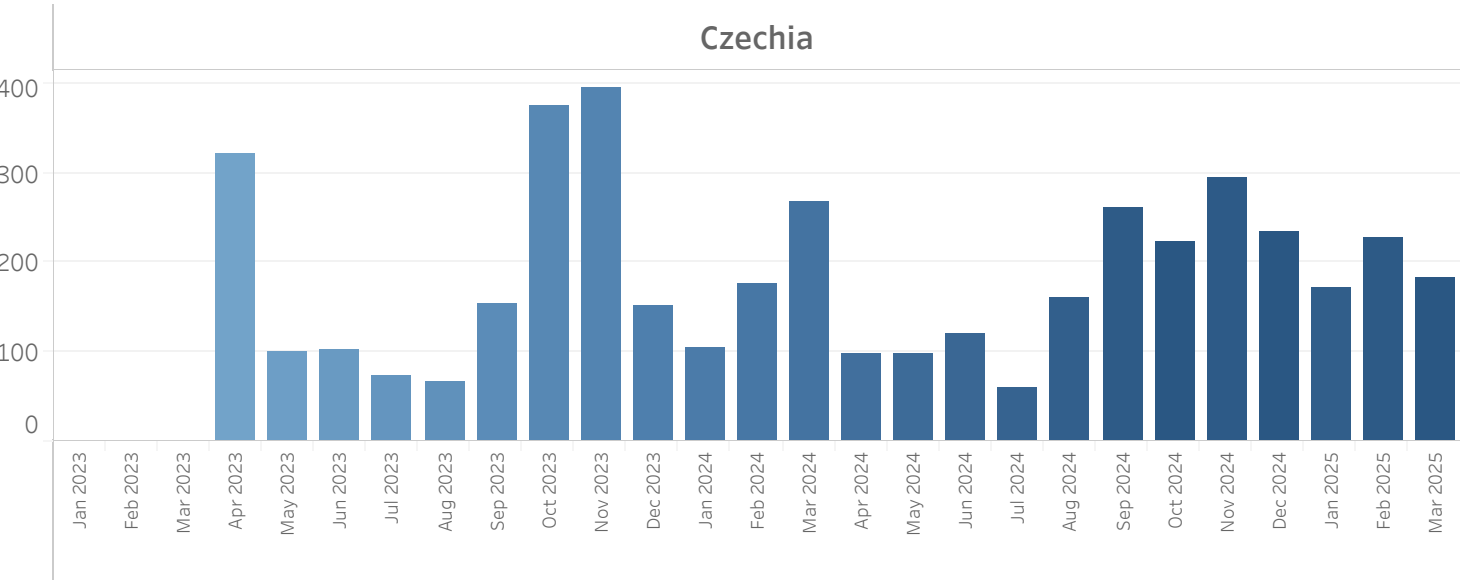
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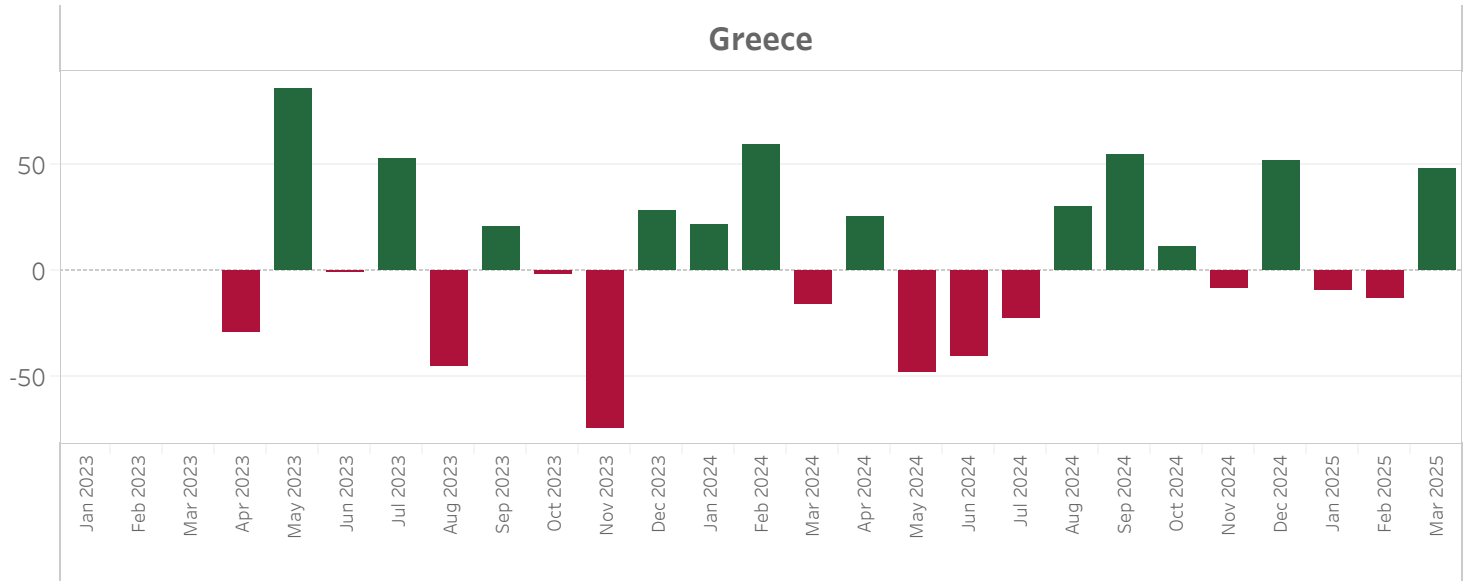
Monthly imports, tons



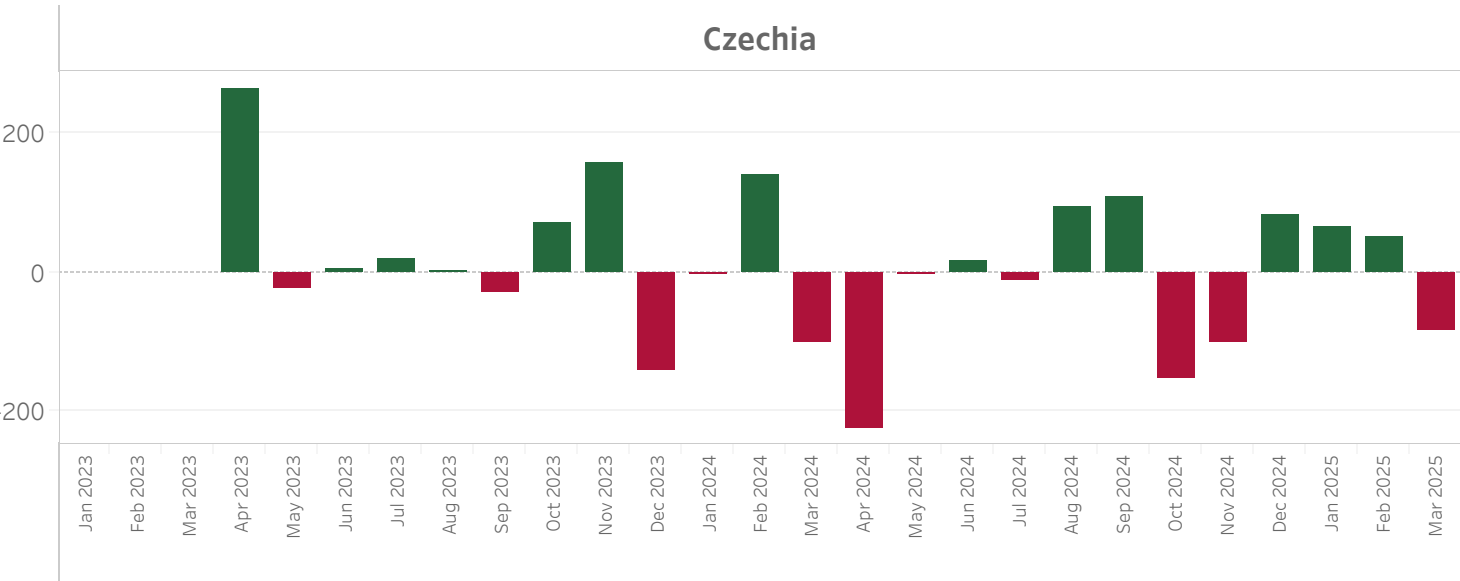
Monthly imports, tons



Monthly imports change, tons



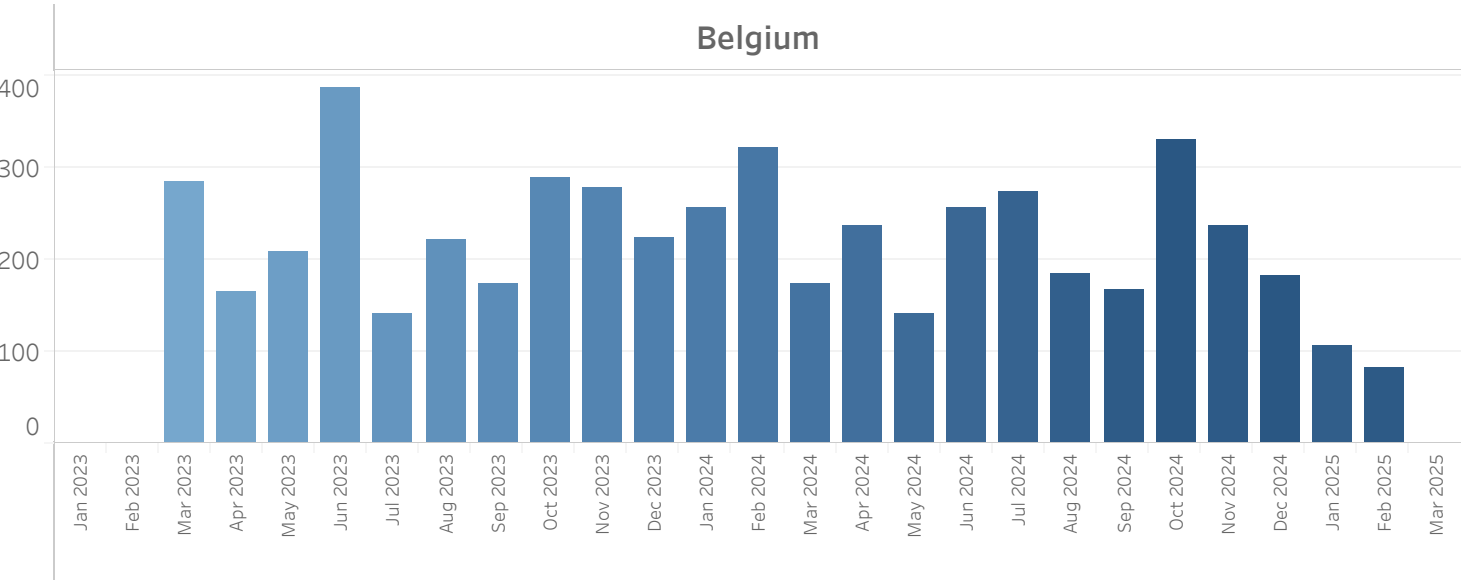
Monthly imports change, tons



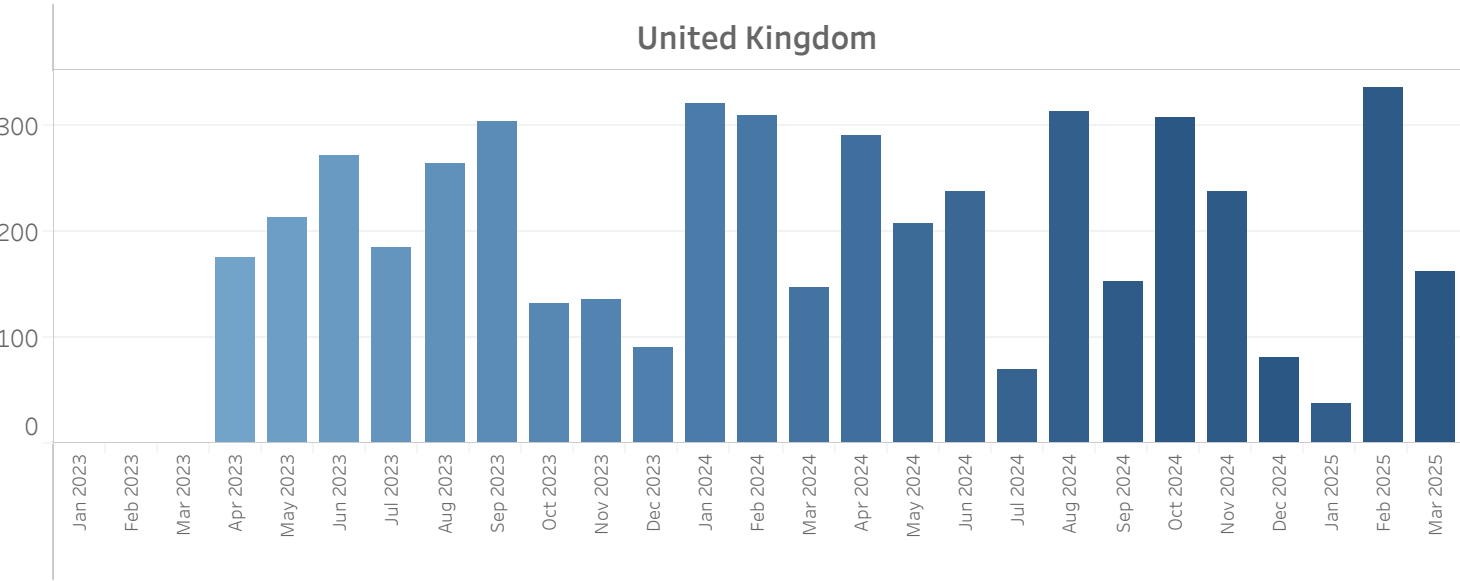
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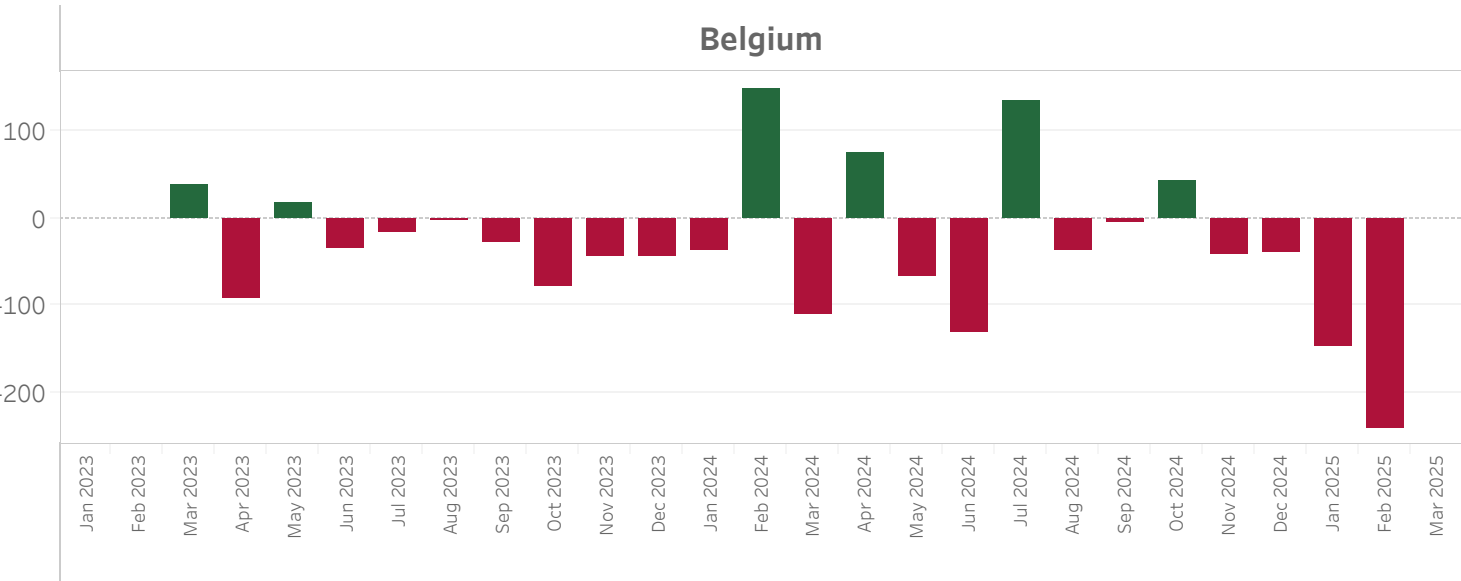
Monthly imports, tons



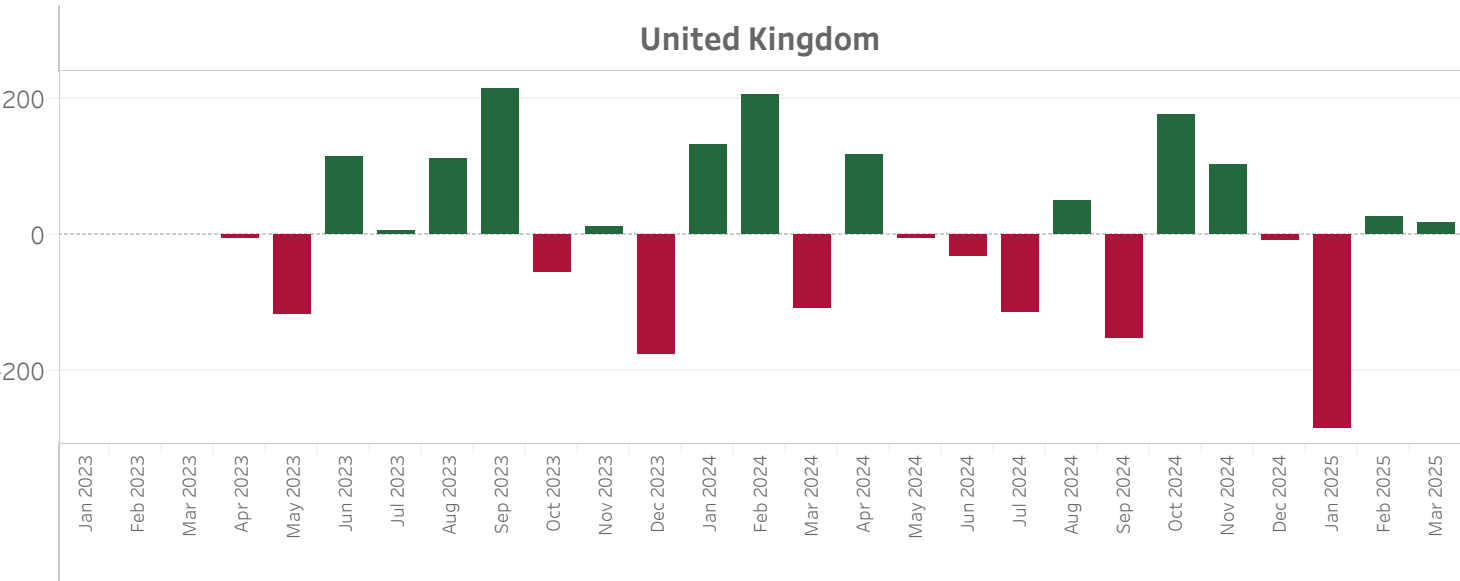
Monthly imports, tons



Monthly imports change, tons



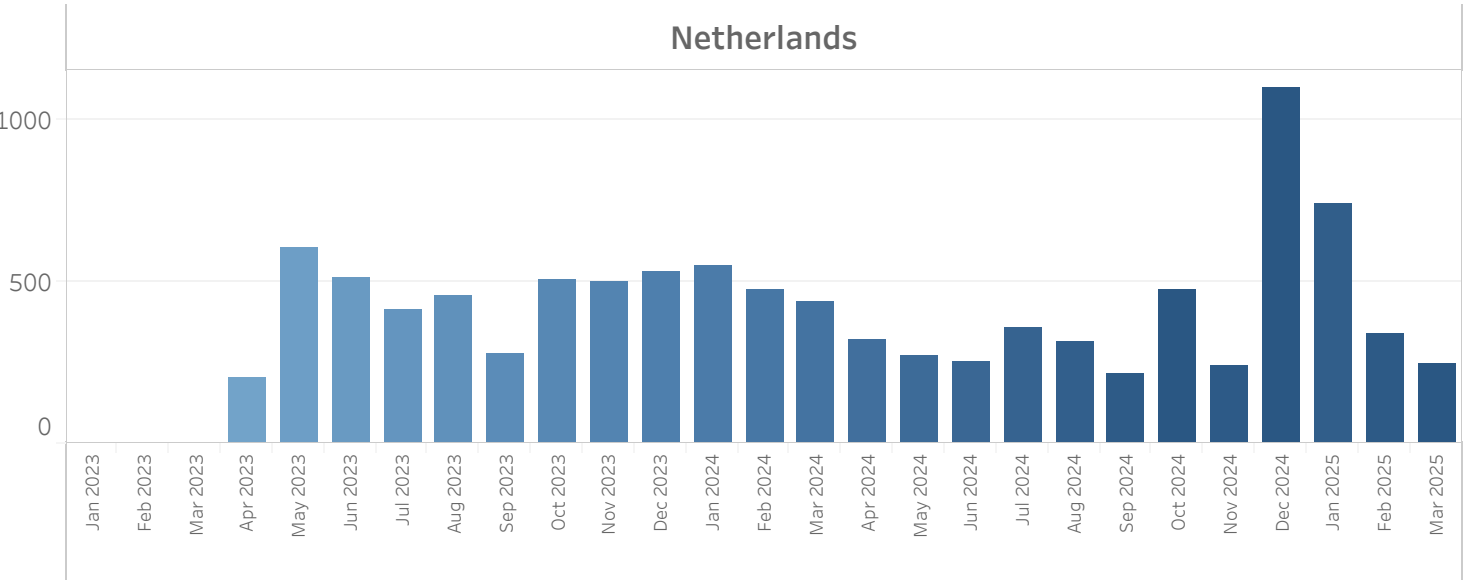
Monthly imports change, tons



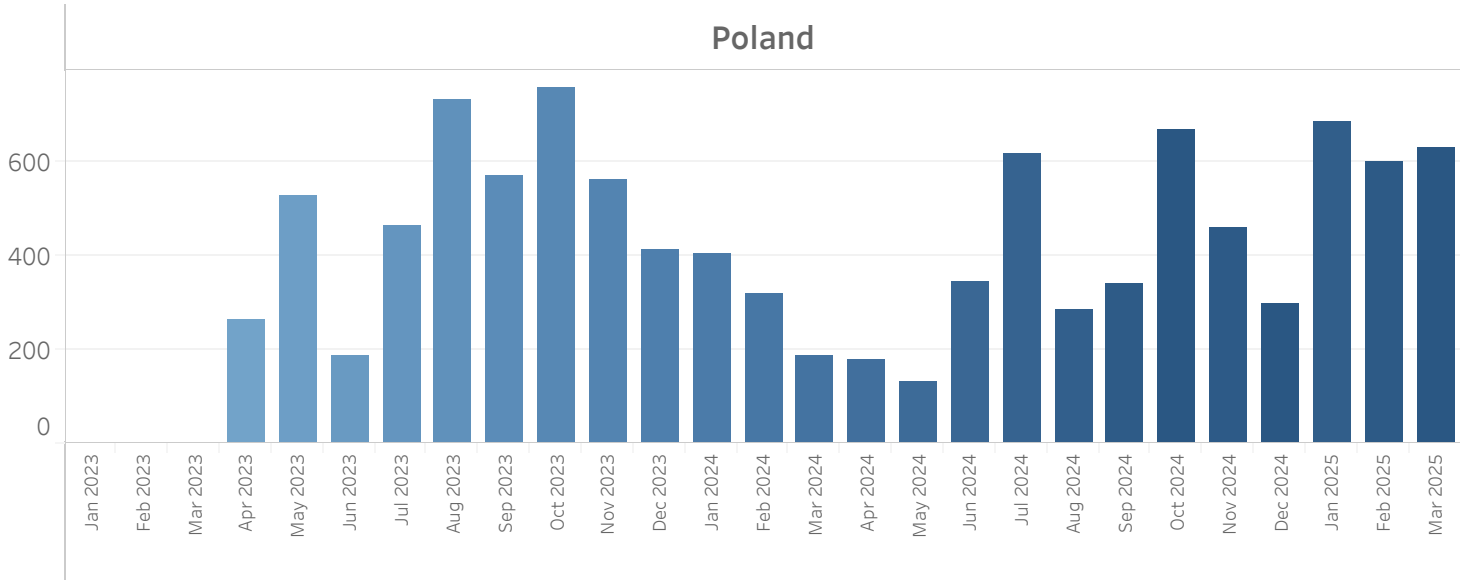
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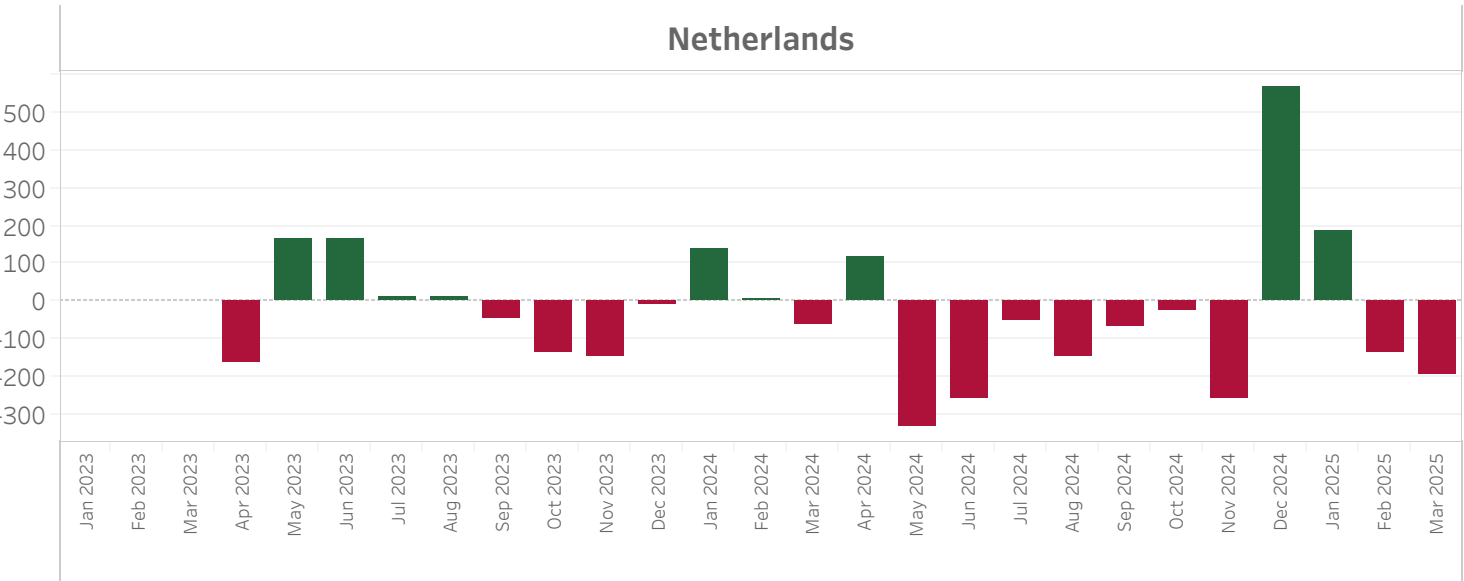
Monthly imports, tons



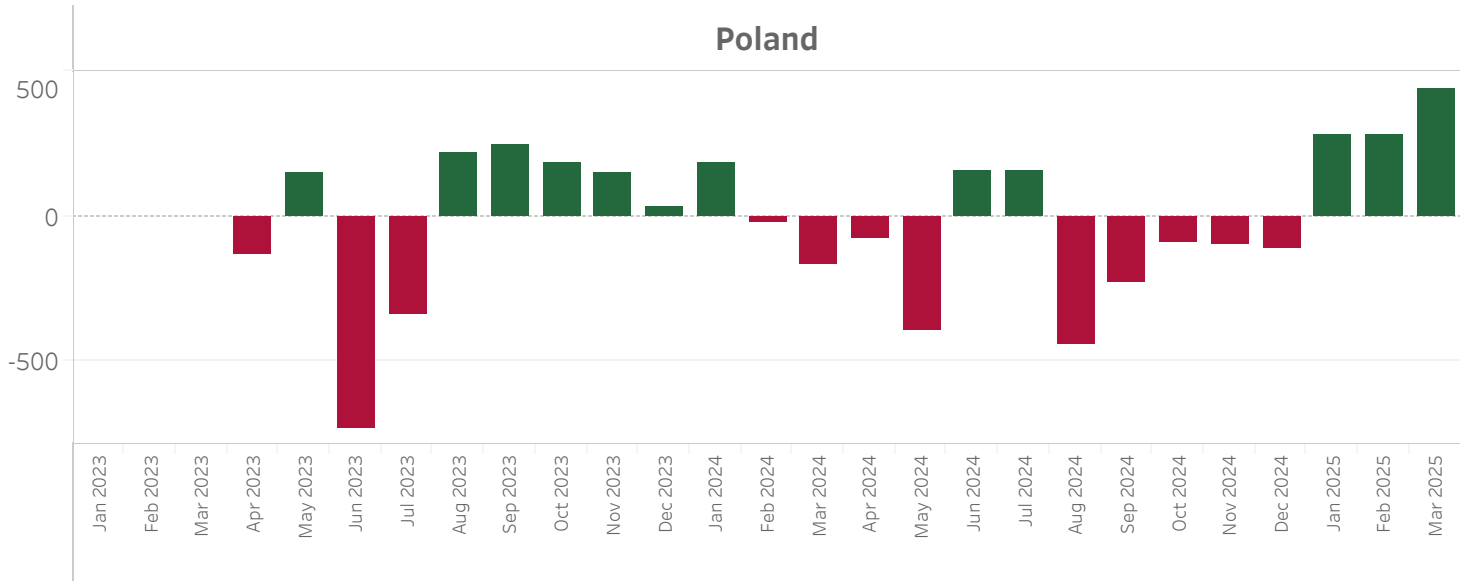
Monthly imports, tons



Monthly imports change, tons



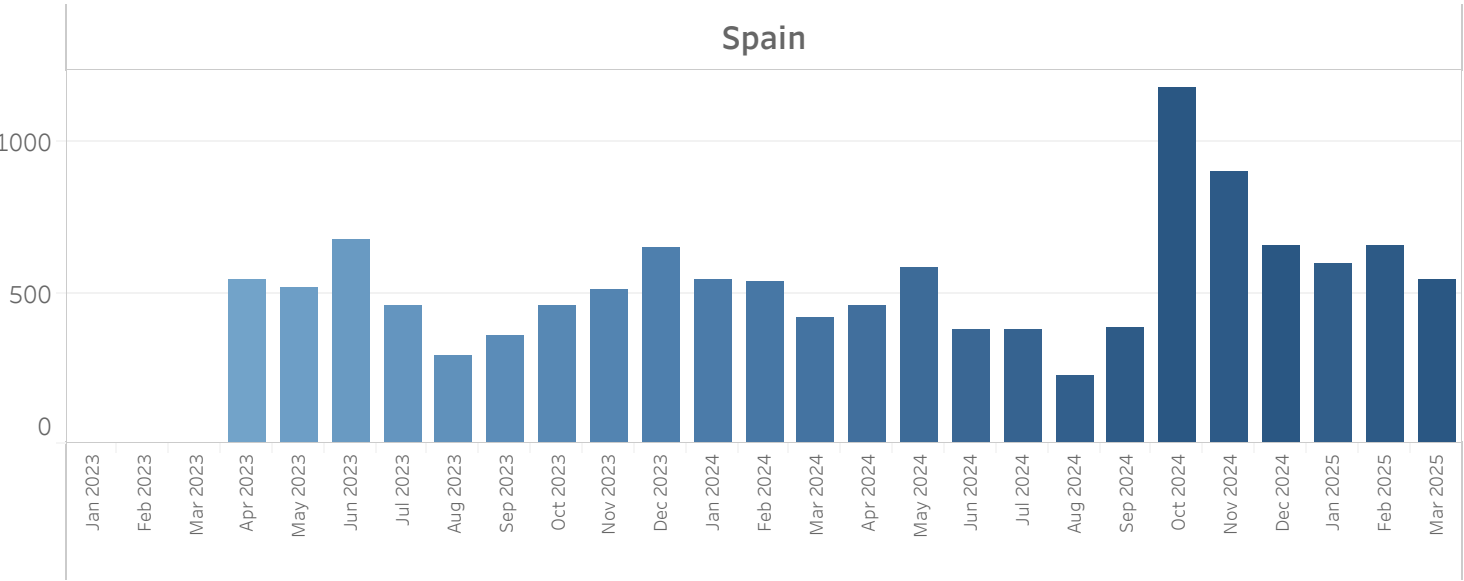
Monthly imports change, tons



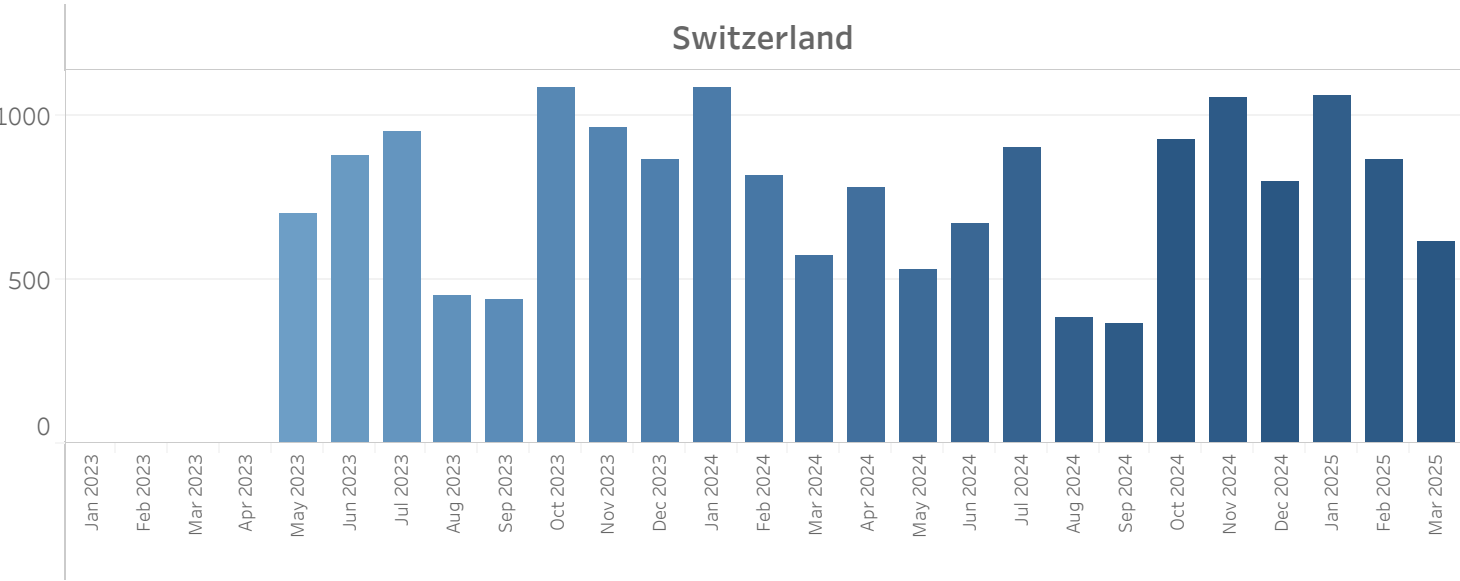
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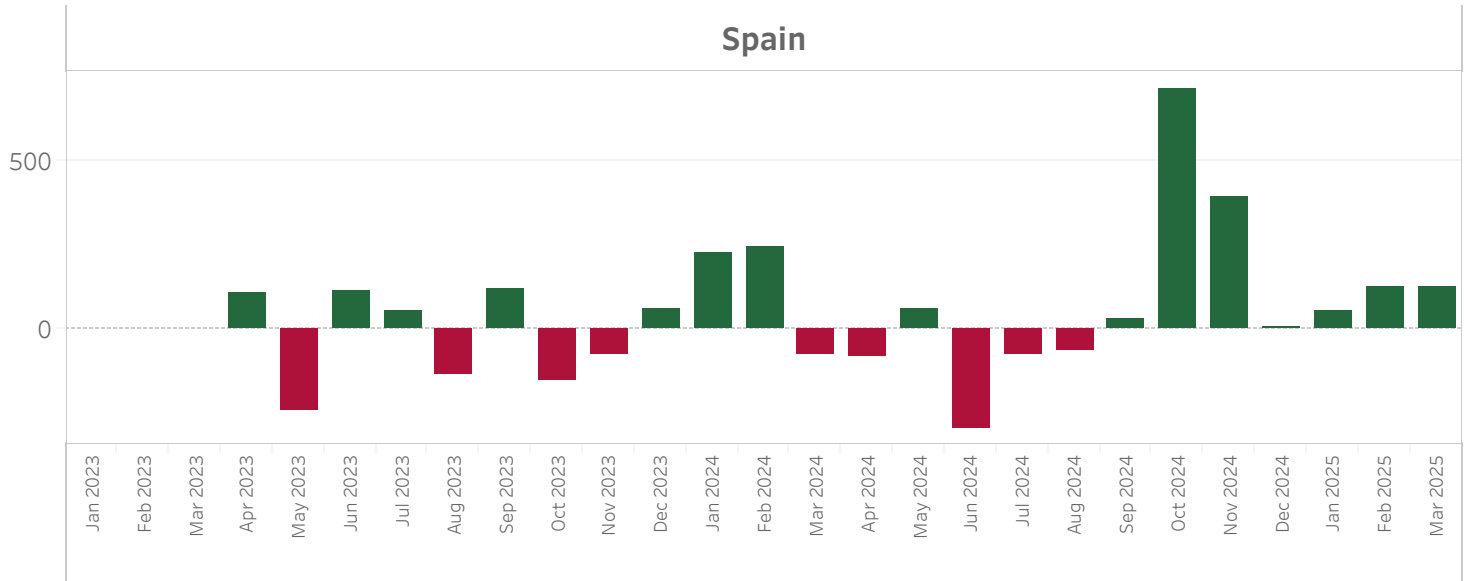
Monthly imports, tons



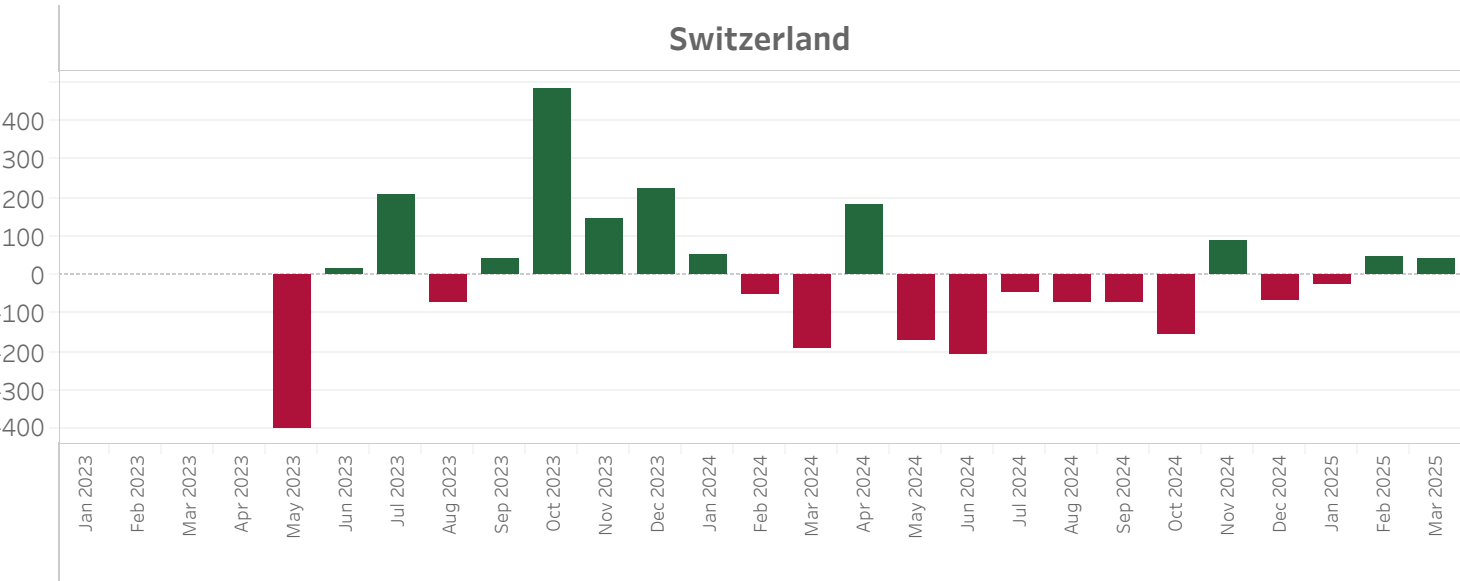
Monthly imports, tons



Monthly imports change, tons



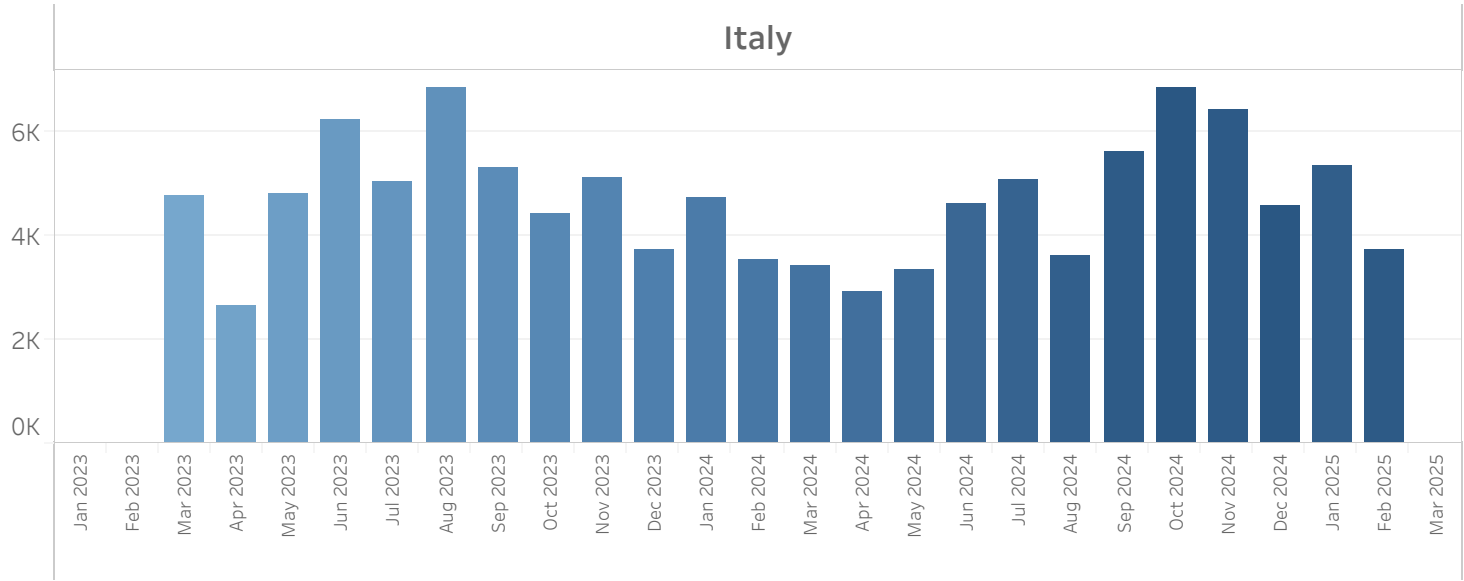
Monthly imports change, tons



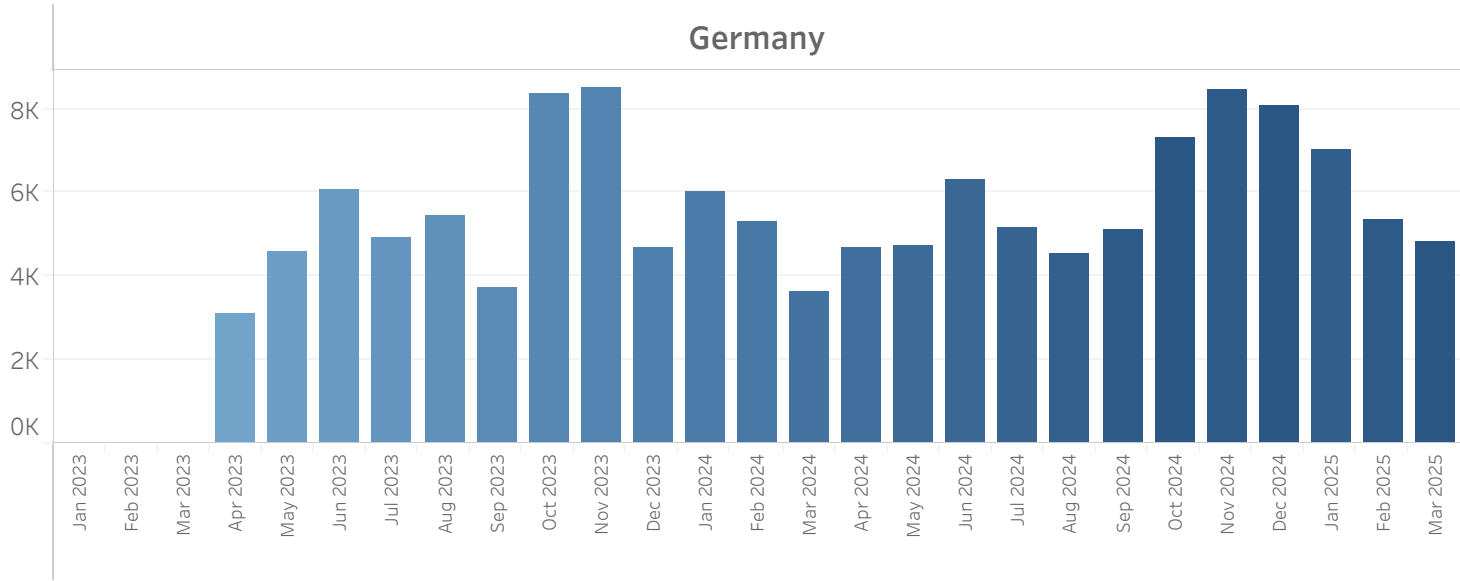
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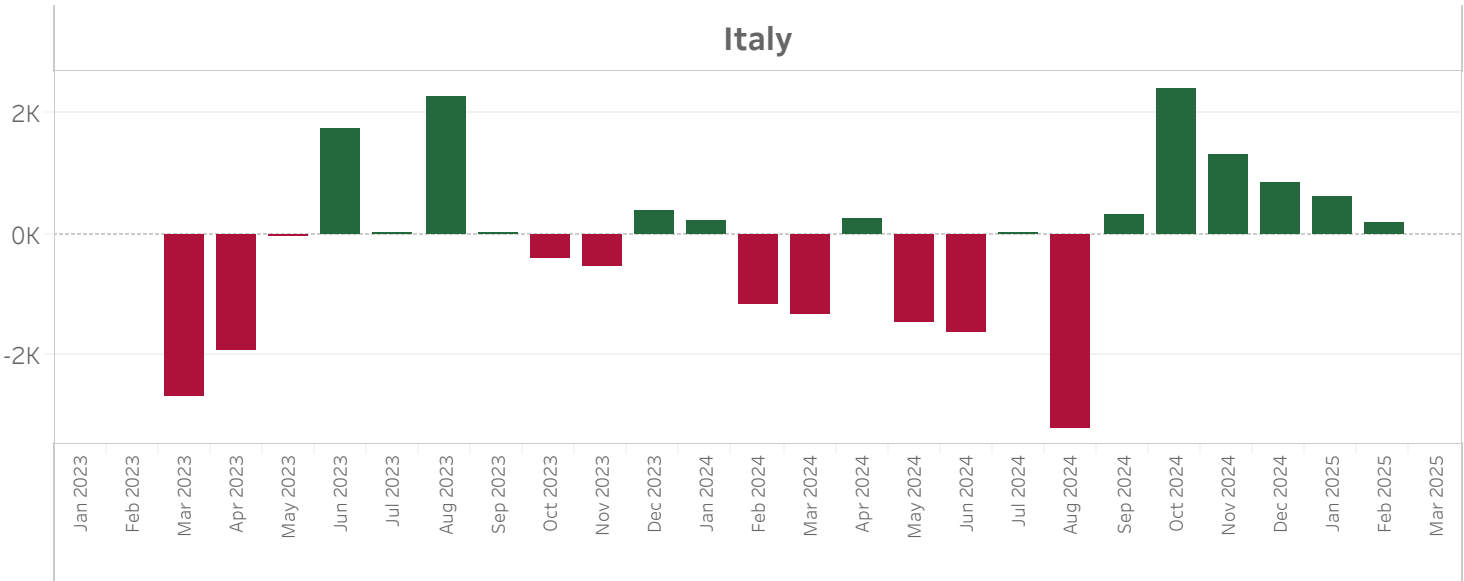
Monthly imports, tons



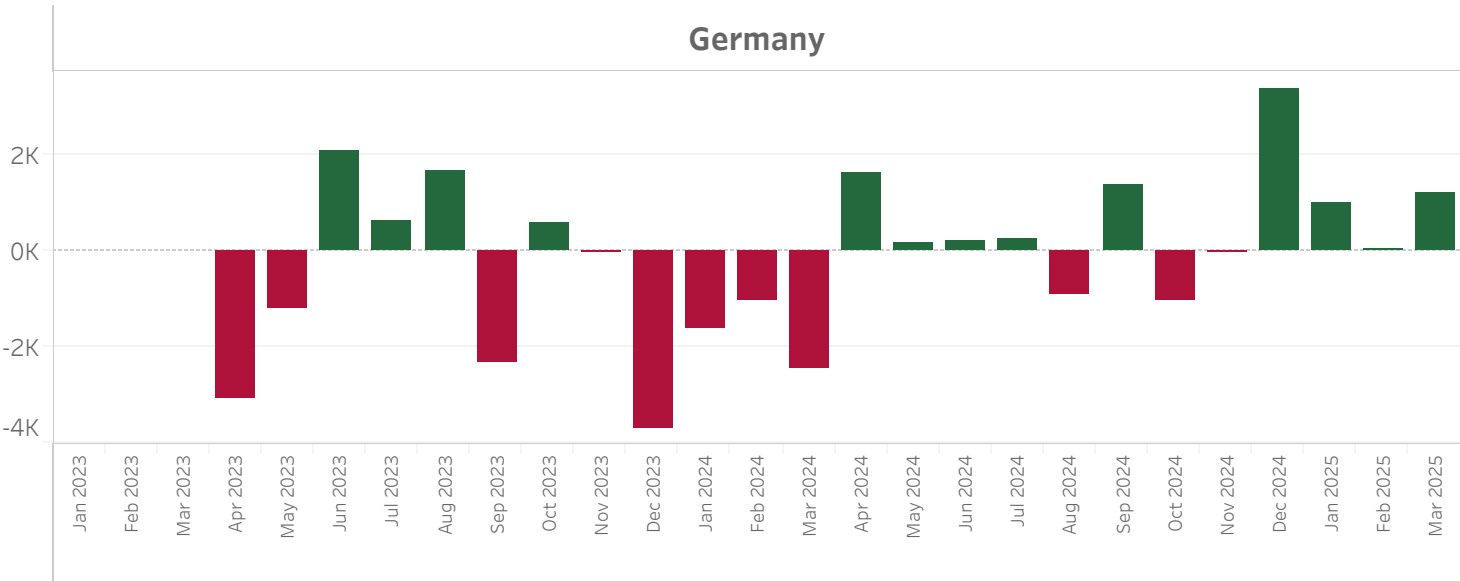
Monthly imports, tons



Monthly imports change, tons



Monthly imports change, tons



# 4

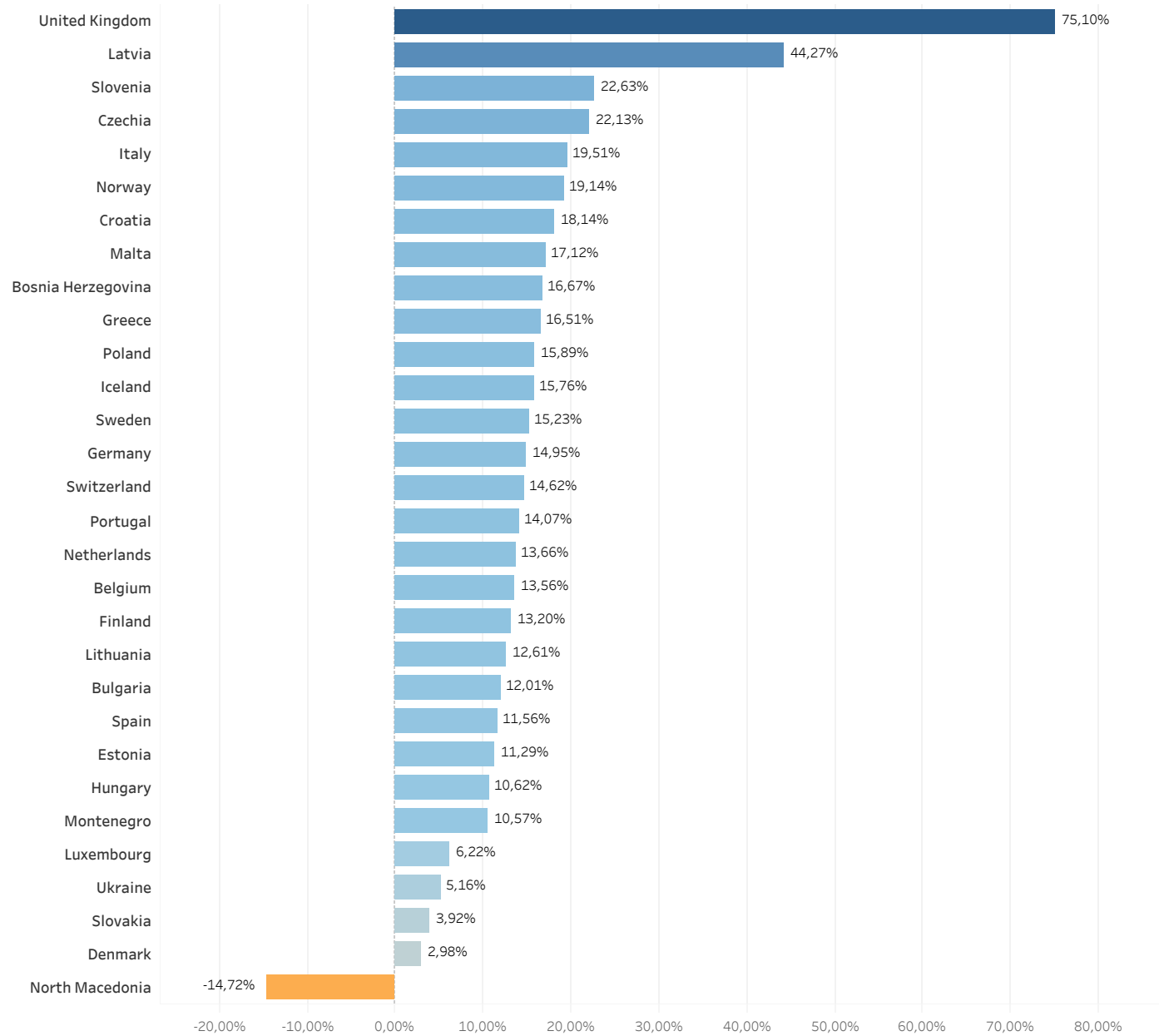
## PRICES TRENDS

# Average Imports Proxy Prices Trends

This section presents the average imports proxy prices, expressed in k US \$ per 1 ton, calculated for each country analyzed in the the period of Last Twelve Months, and their change compared to the period 12 months before LTM. The graph on the right illustrates the projected dynamics of average imports proxy prices, expressed as the annual growth rate, assuming the continuation of current trends.

Country Analyzed	Last Twelve Months Period (LTM)	Average Imports Proxy Price Growth in LTM Compared to the Period 12 Months Before LTM, %	
Iceland	04.2024 - 03.2025	4,11%	11,40
Luxembourg	03.2024 - 02.2025	6,17%	11,25
Poland	04.2024 - 03.2025	15,71%	10,27
North Macedonia	01.2024 - 12.2024	31,47%	9,15
Malta	01.2024 - 12.2024	22,54%	9,11
United Kingdom	04.2024 - 03.2025	27,15%	9,06
Slovenia	02.2024 - 01.2025	16,06%	9,02
Finland	03.2024 - 02.2025	9,42%	8,88
Norway	05.2024 - 04.2025	20,17%	8,86
Portugal	03.2024 - 02.2025	19,36%	8,81
Latvia	01.2024 - 12.2024	39,01%	8,77
Sweden	04.2024 - 03.2025	17,95%	8,52
Germany	04.2024 - 03.2025	15,54%	8,50
Denmark	04.2024 - 03.2025	5,42%	8,42
Belgium	03.2024 - 02.2025	16,43%	8,38
Greece	04.2024 - 03.2025	15,62%	8,35
Italy	03.2024 - 02.2025	26,35%	8,31
Netherlands	04.2024 - 03.2025	14,04%	8,31
Estonia	03.2024 - 02.2025	12,40%	8,28
Bosnia Herzegovina	04.2024 - 03.2025	13,90%	8,27
Montenegro	02.2024 - 01.2025	22,05%	8,25
Switzerland	05.2024 - 04.2025	14,21%	8,14
Hungary	04.2024 - 03.2025	10,74%	8,11
Croatia	02.2024 - 01.2025	17,33%	7,93
Bulgaria	01.2024 - 12.2024	14,24%	7,87
Spain	04.2024 - 03.2025	10,91%	7,83
Slovakia	02.2024 - 01.2025	9,11%	7,65
Lithuania	04.2024 - 03.2025	12,36%	7,53
Czechia	04.2024 - 03.2025	17,51%	6,81
Ukraine	04.2024 - 03.2025	2,25%	6,31

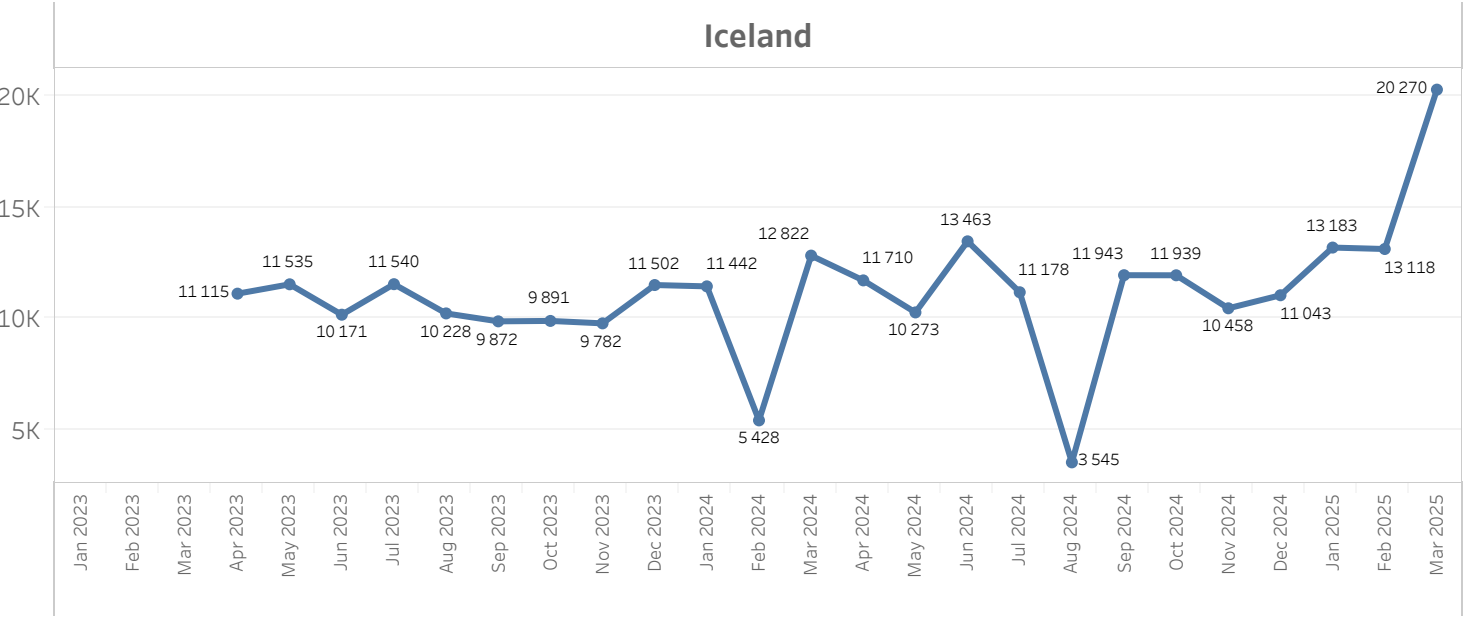
Projected Annual Growth of Average Imports Proxy Prices Based on 24 Months Dynamics, %



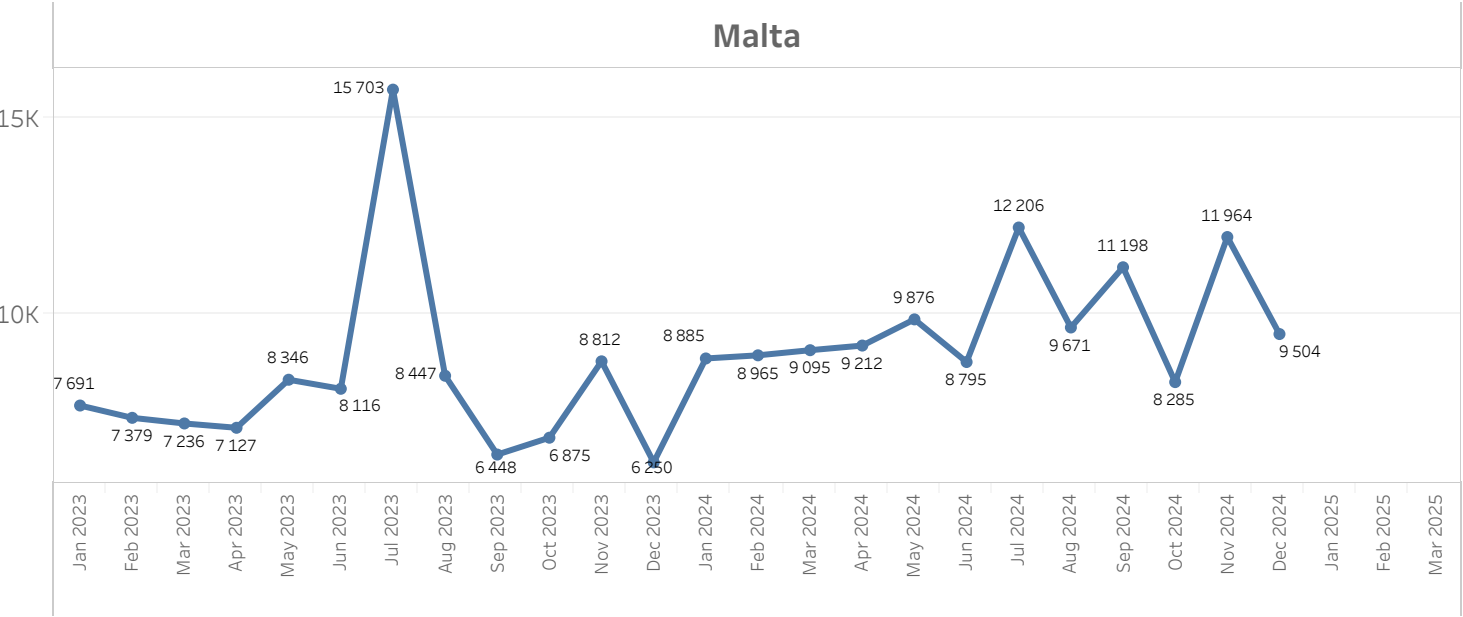
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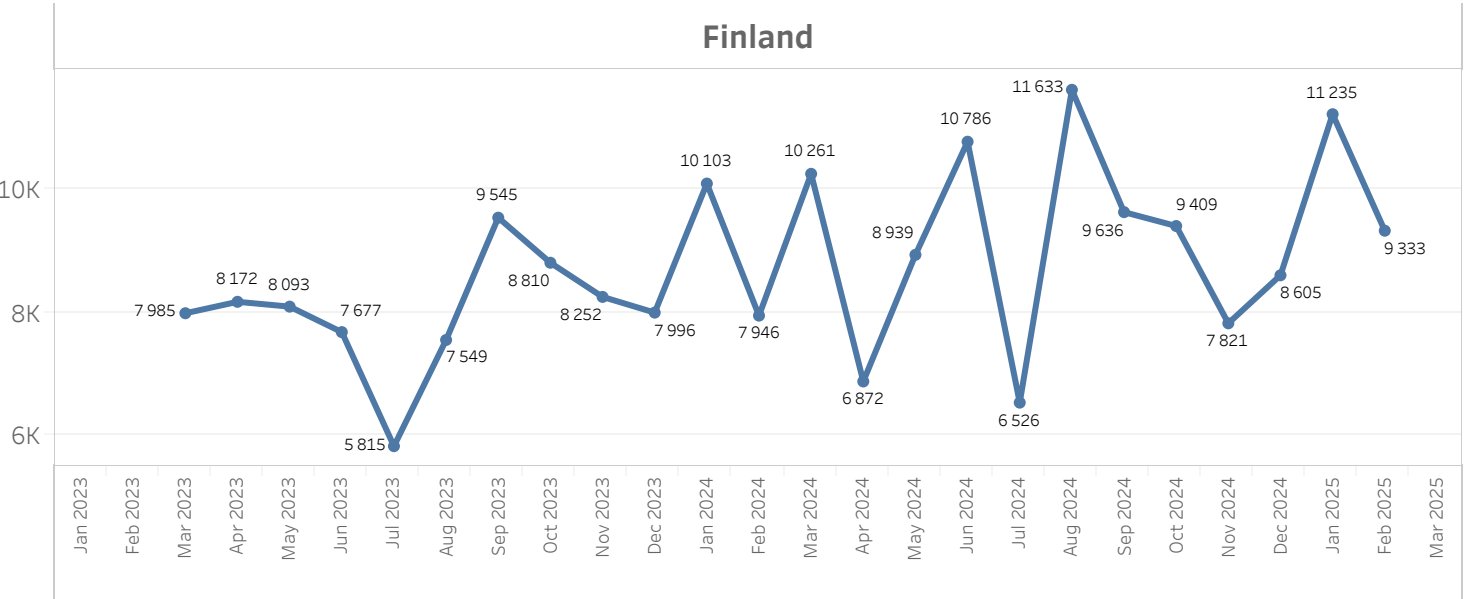
Average Monthly Imports Proxy Price, US \$ per 1 ton



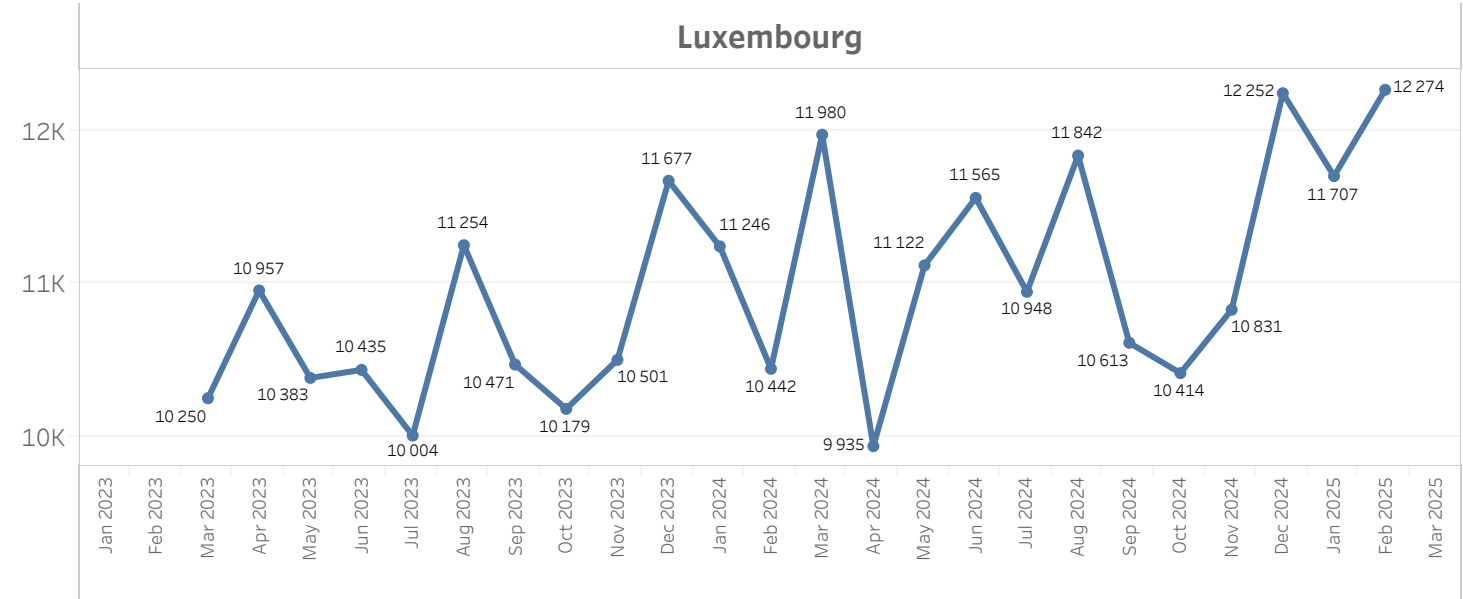
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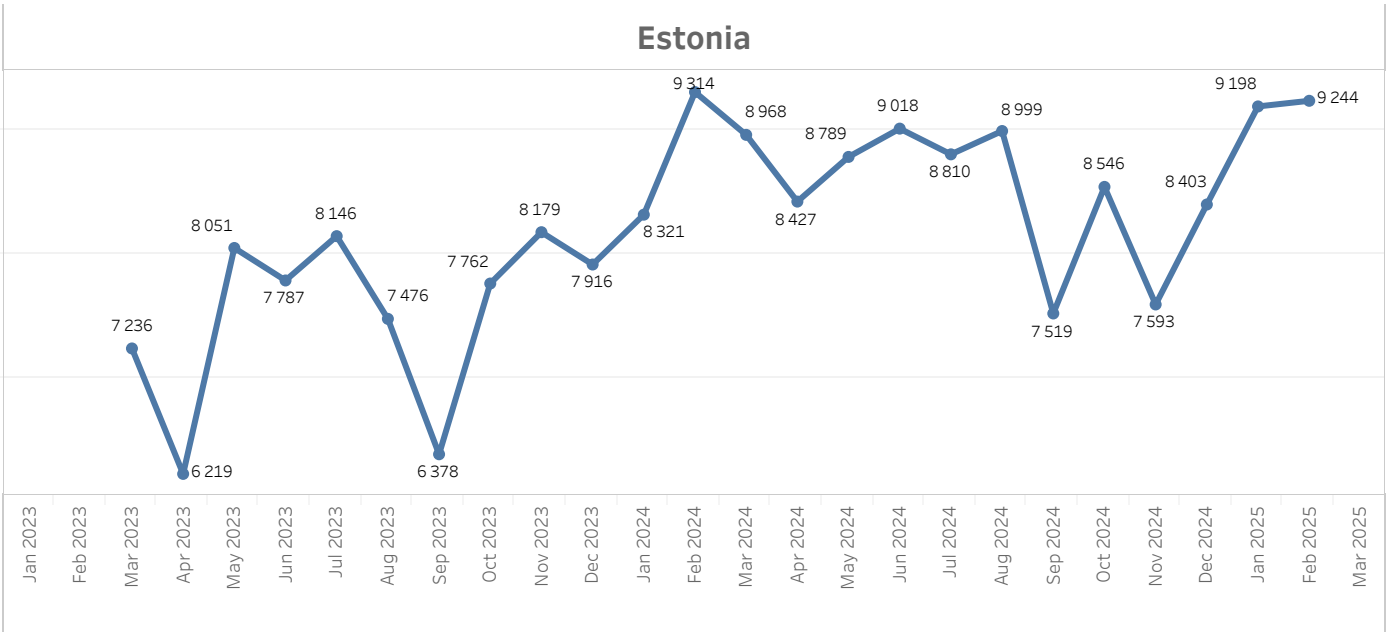
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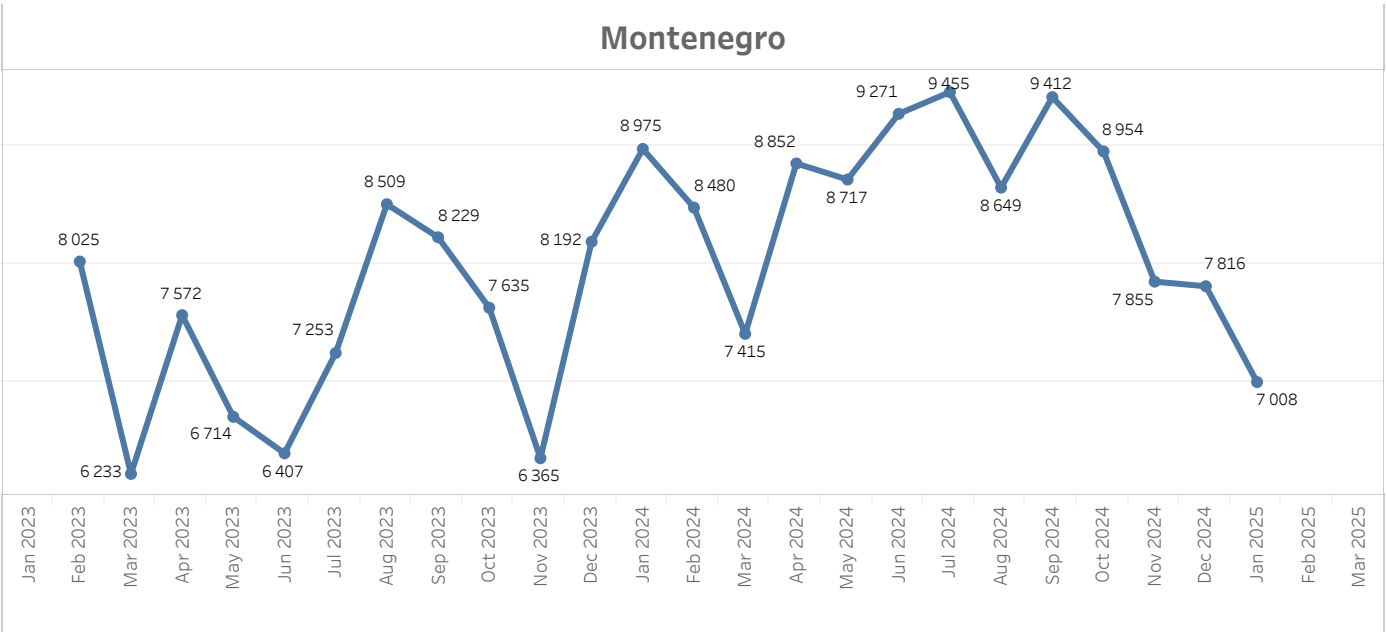
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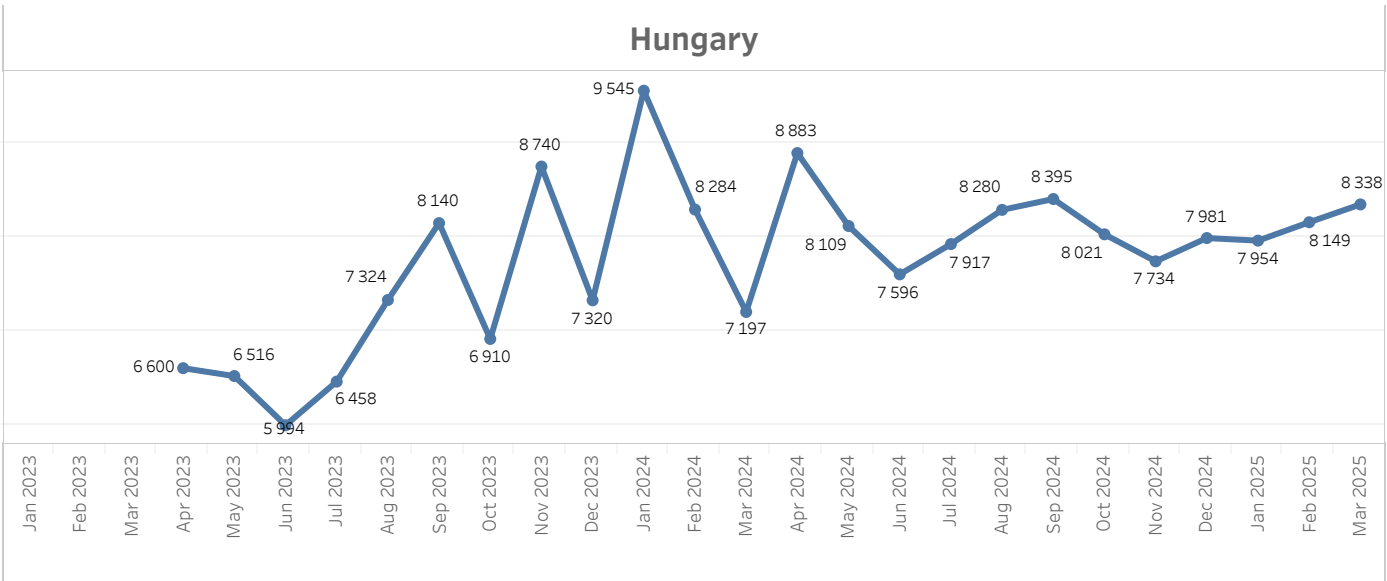
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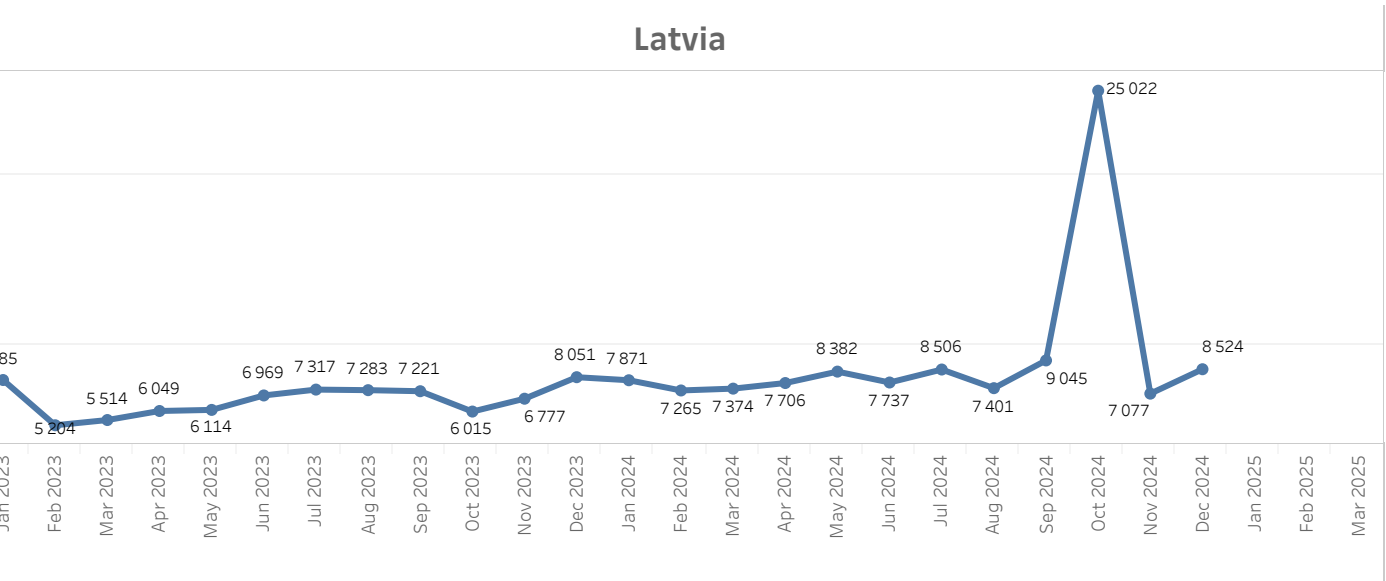
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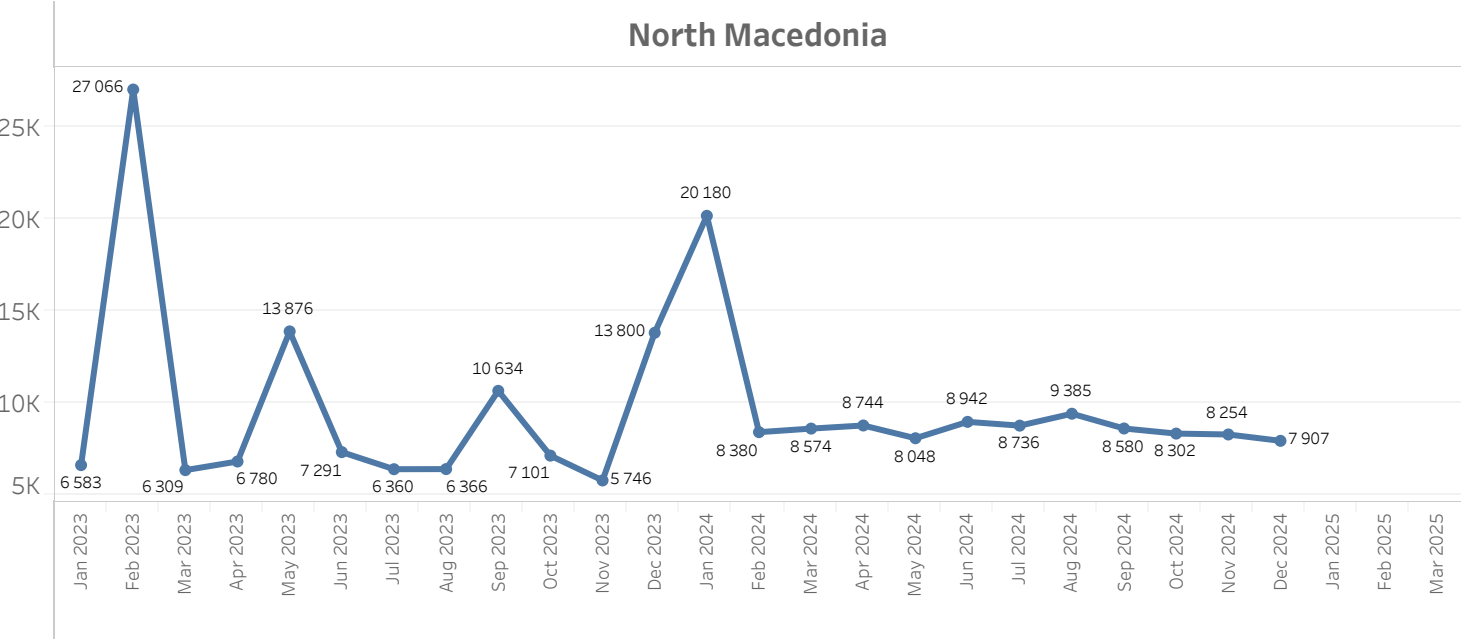
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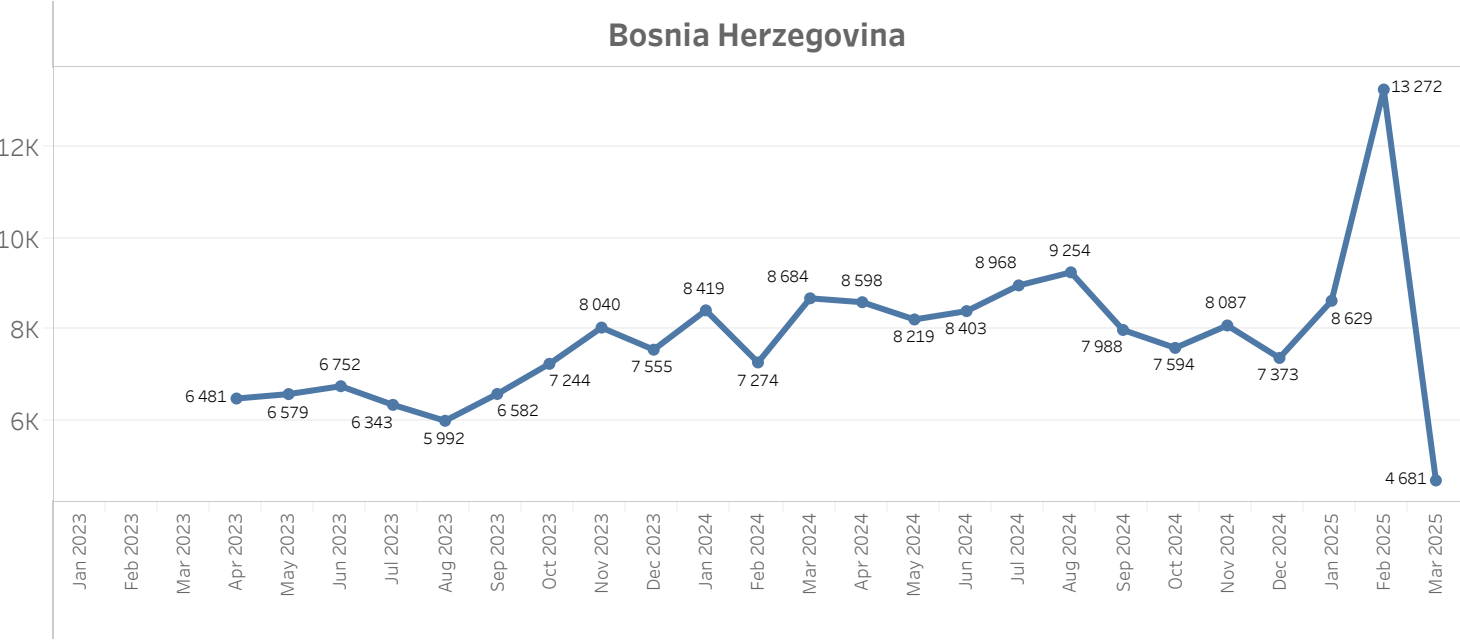
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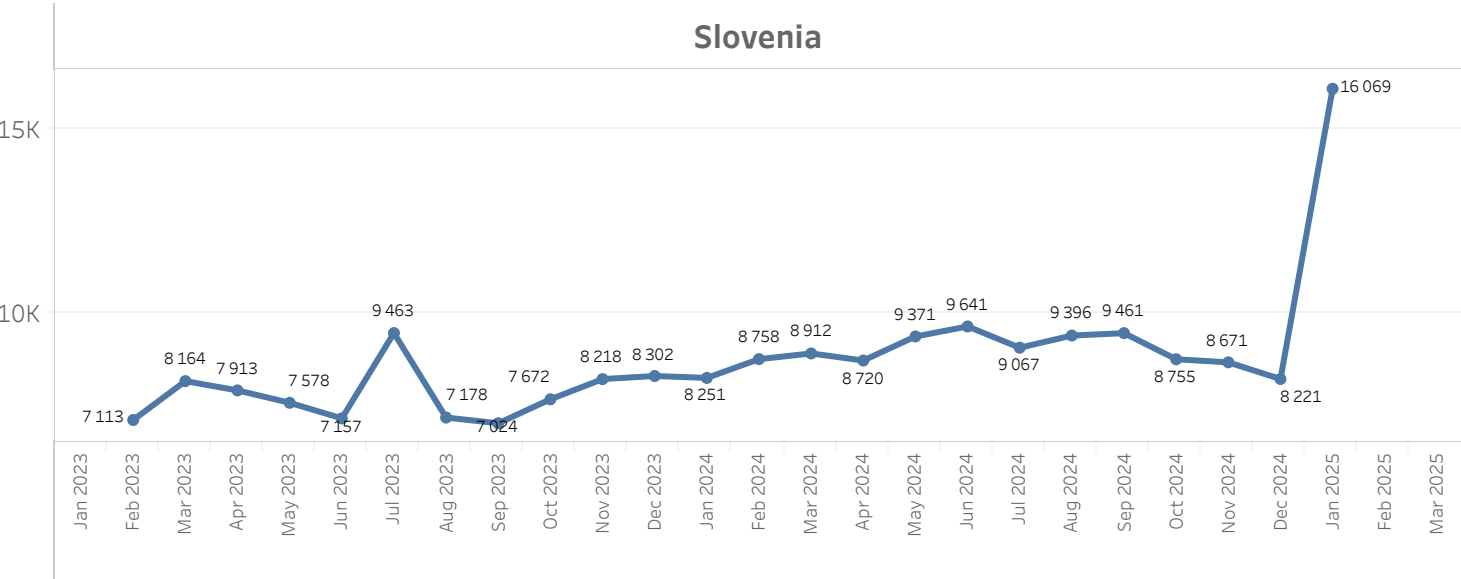
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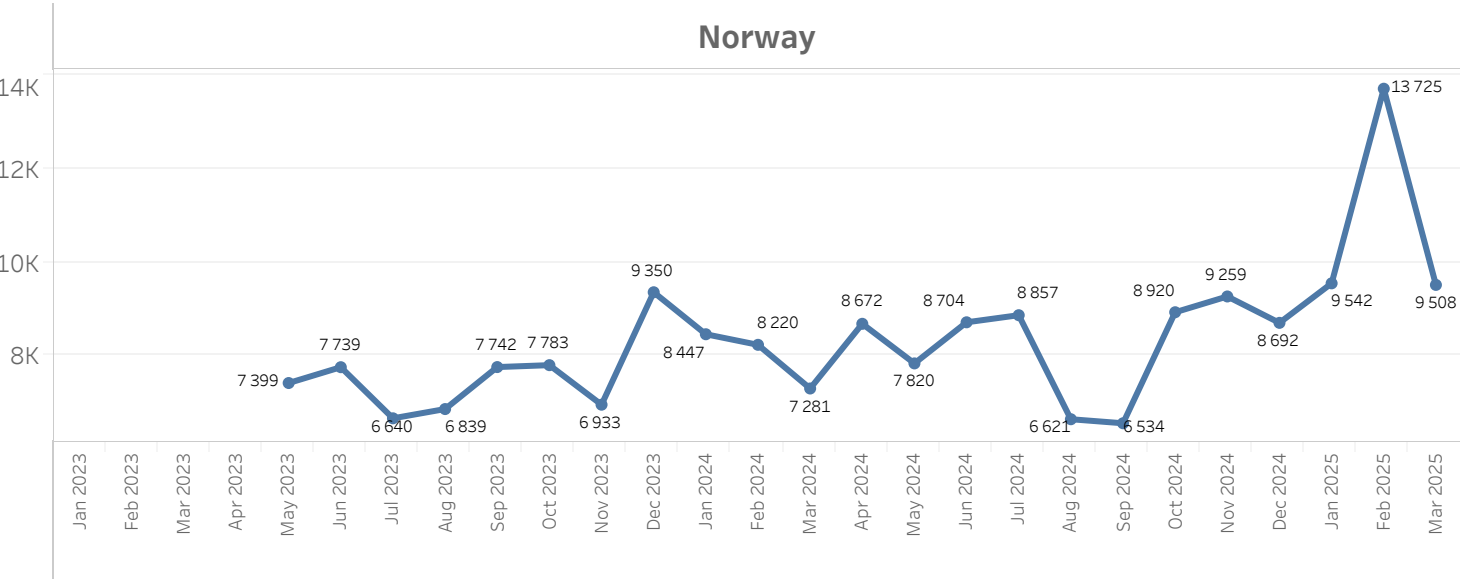
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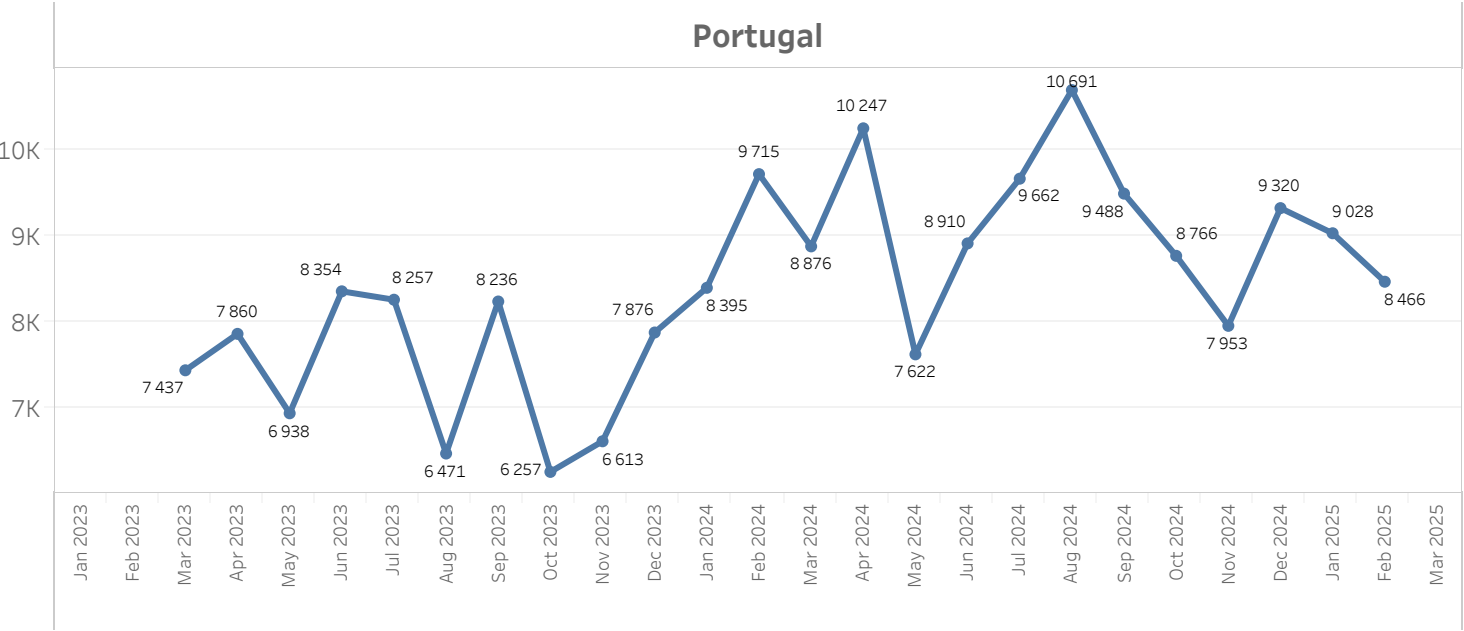
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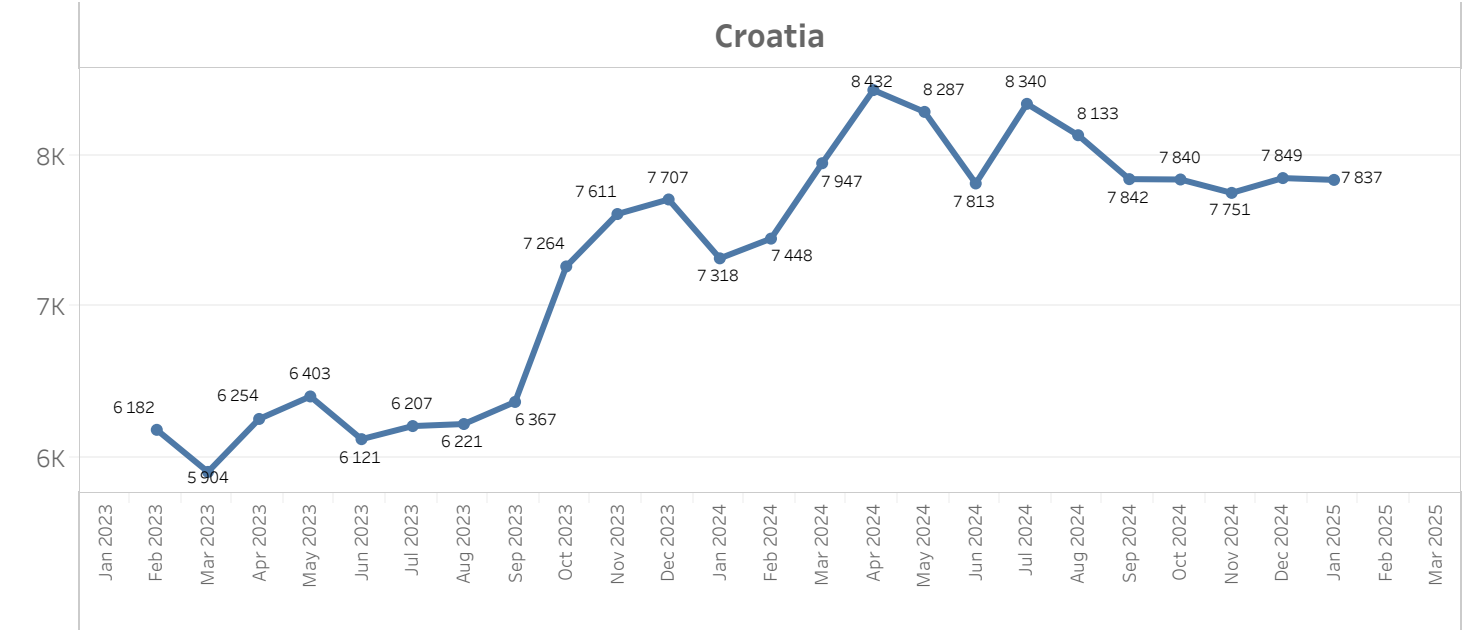
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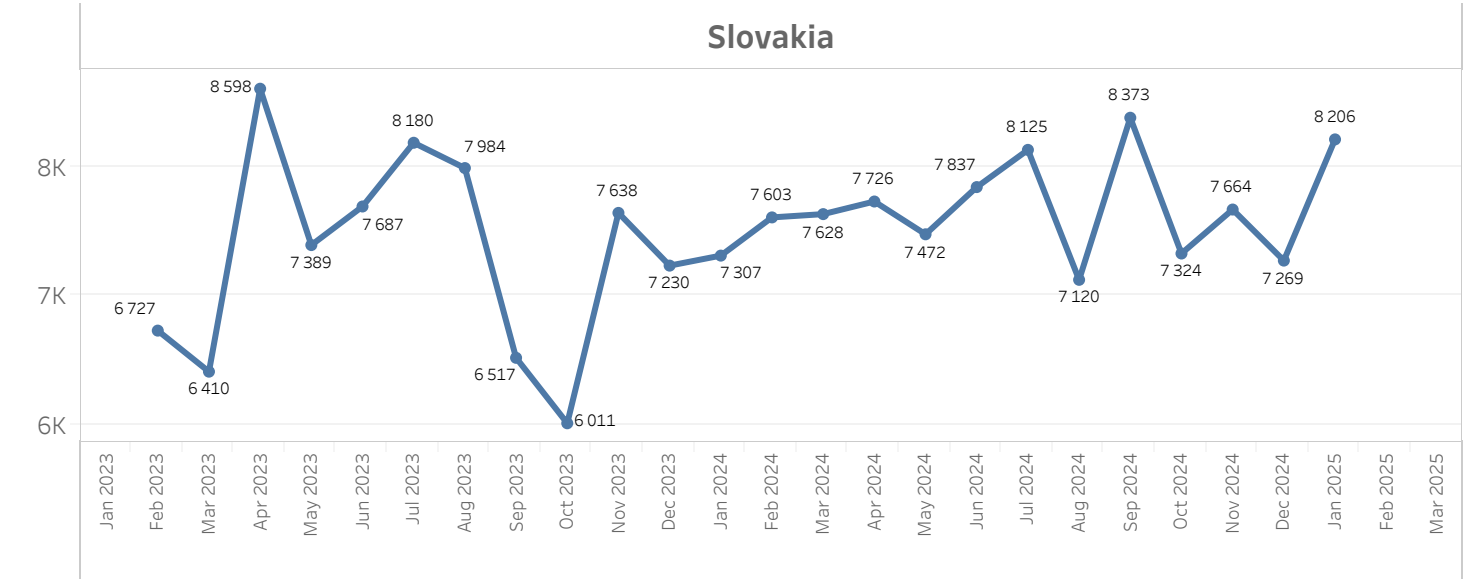
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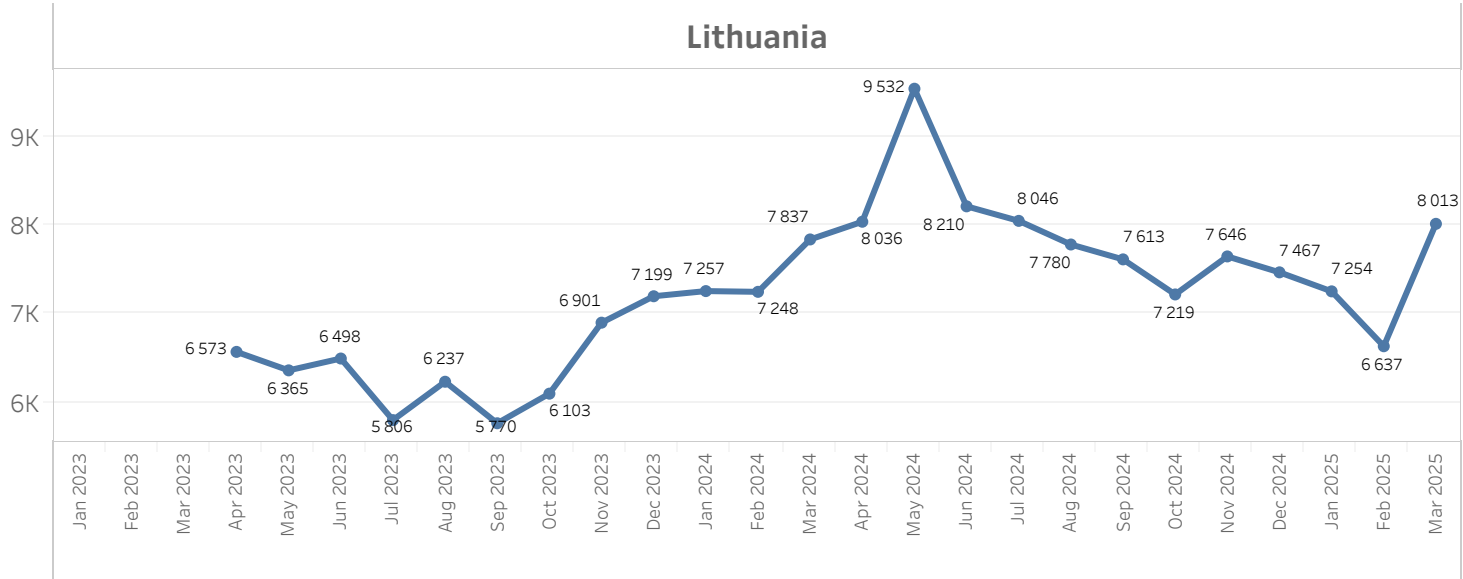
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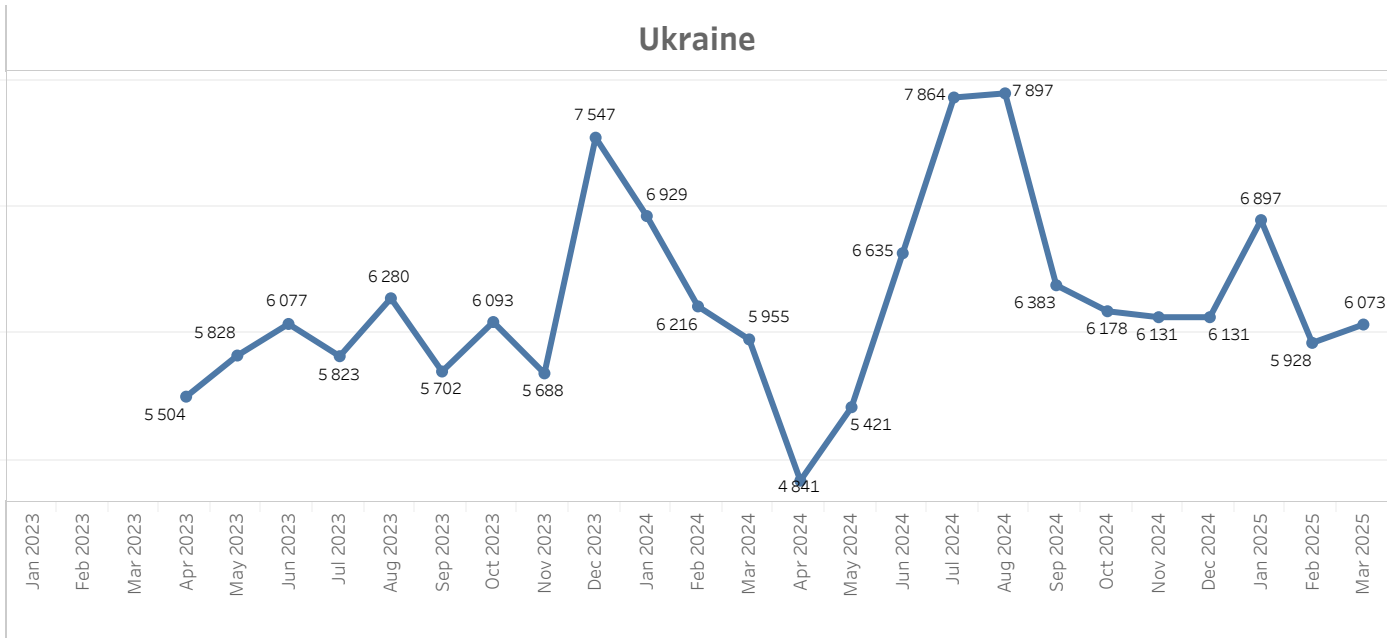
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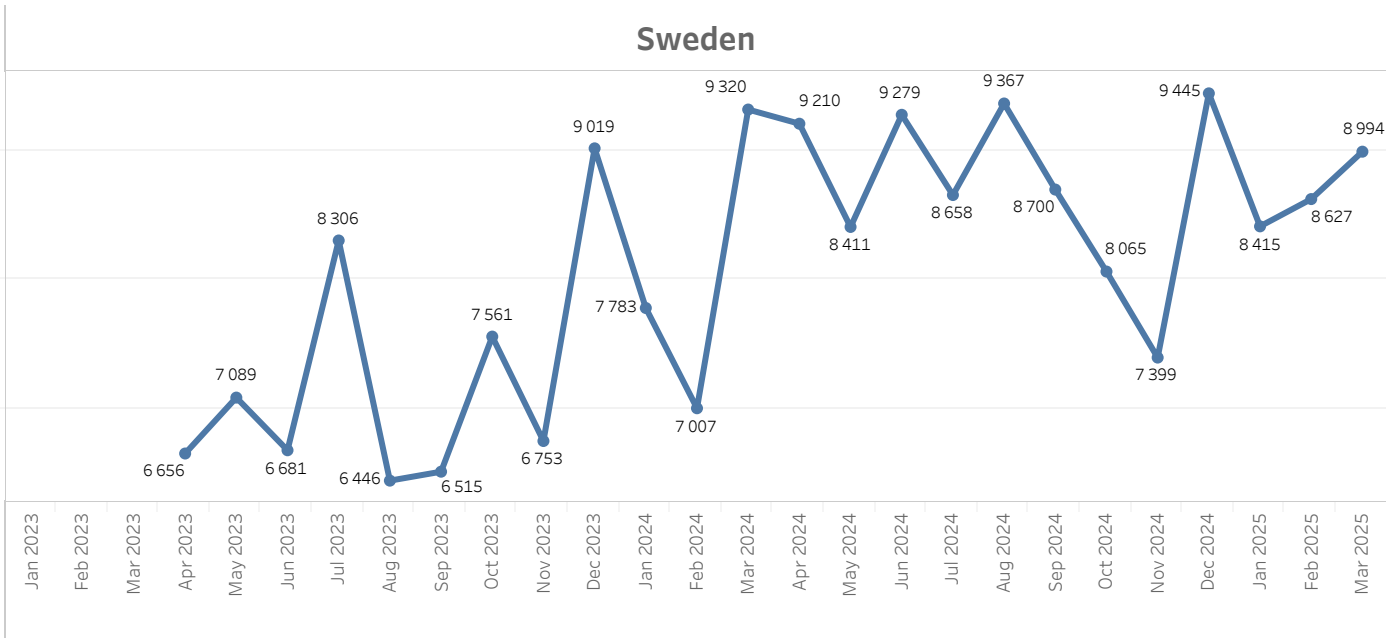
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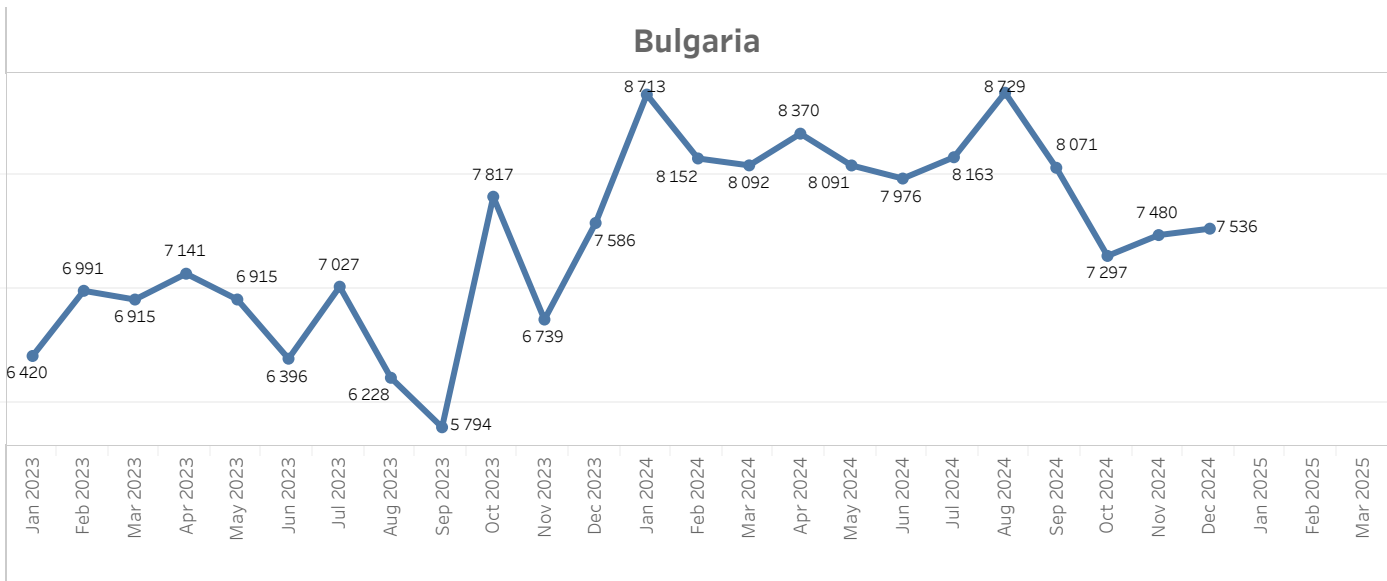
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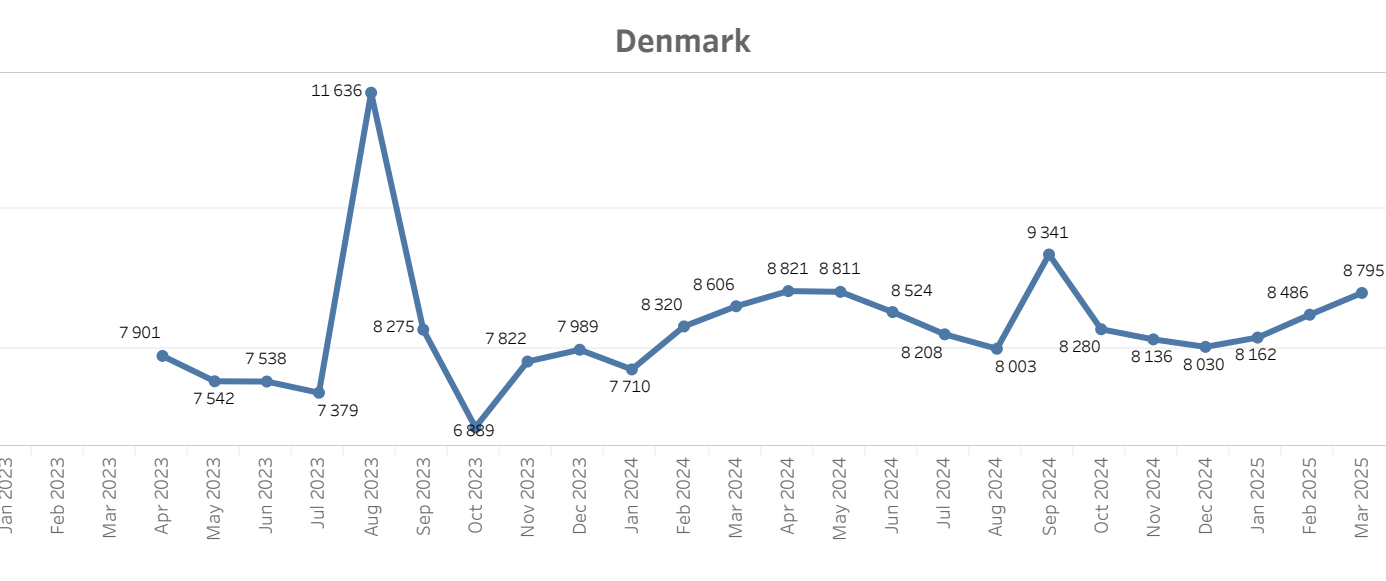
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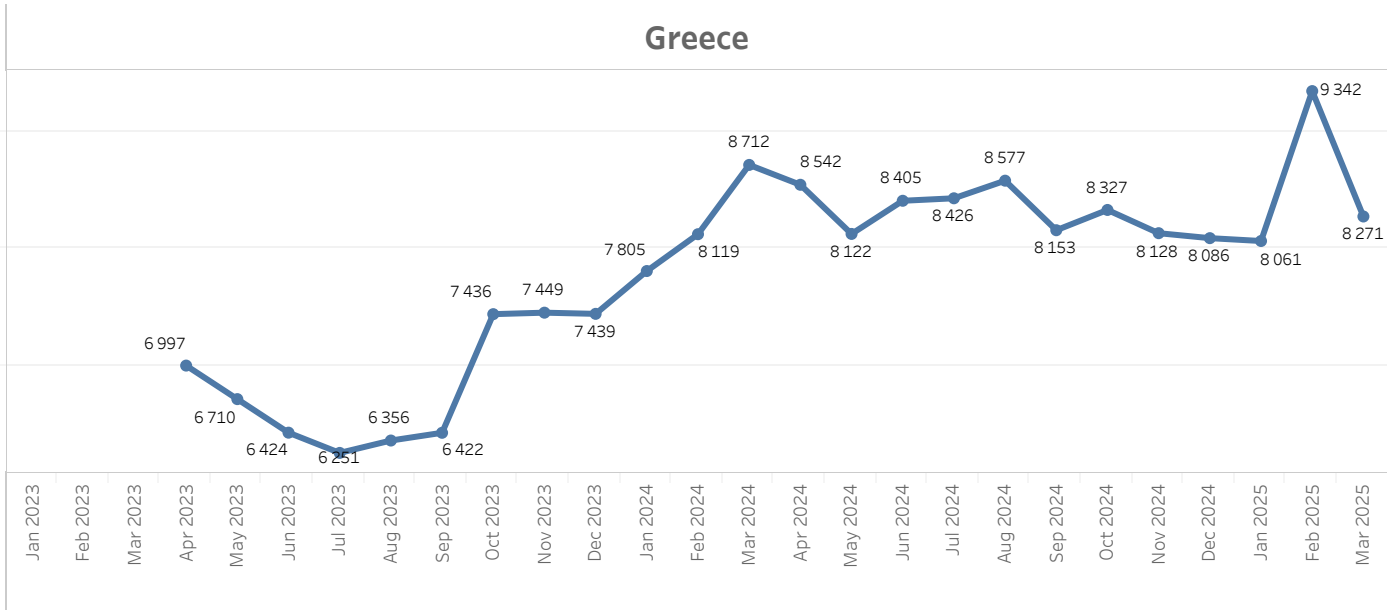
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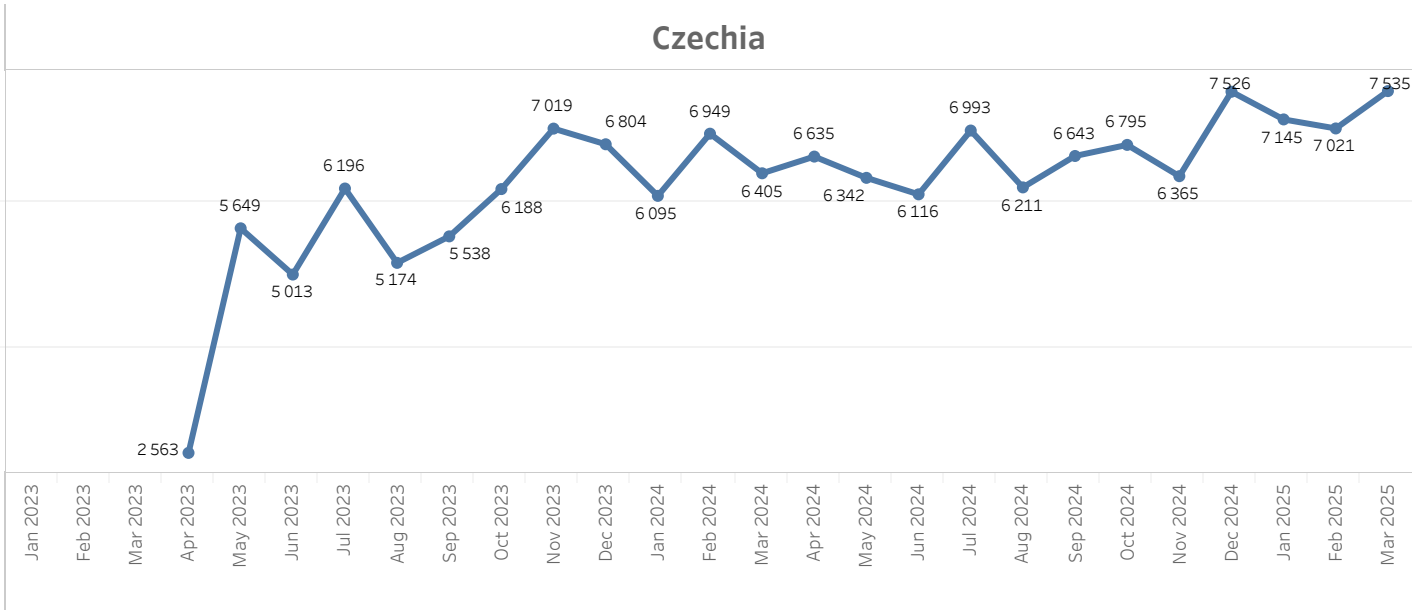
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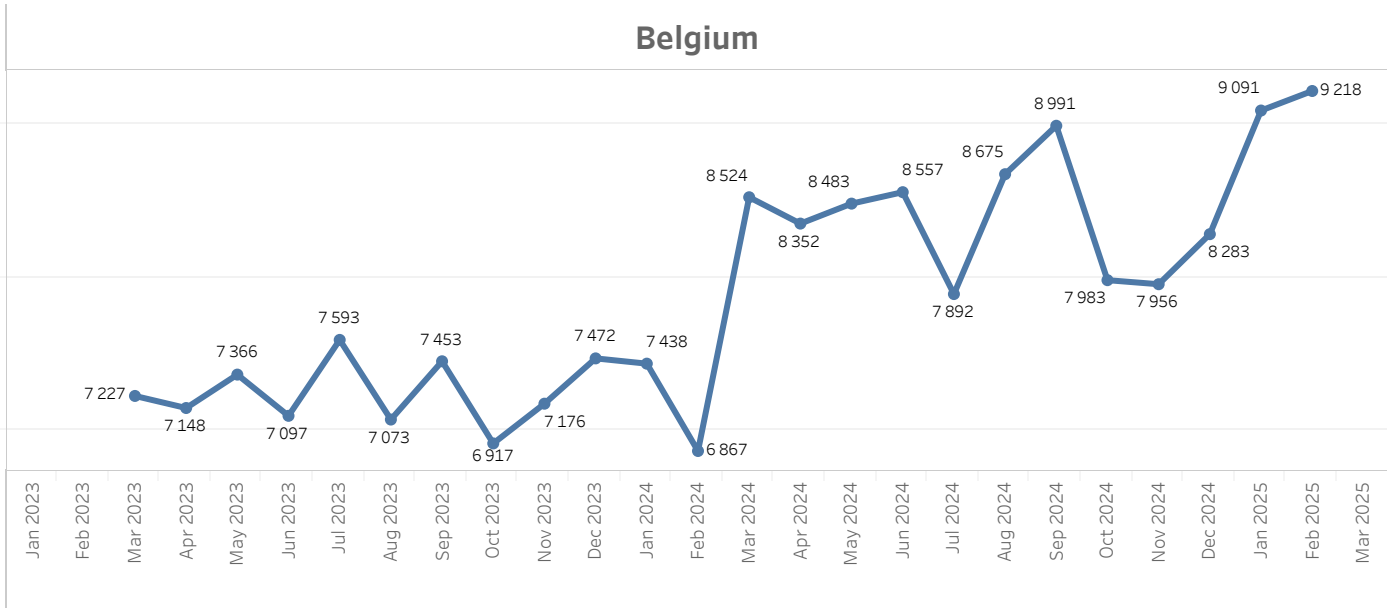
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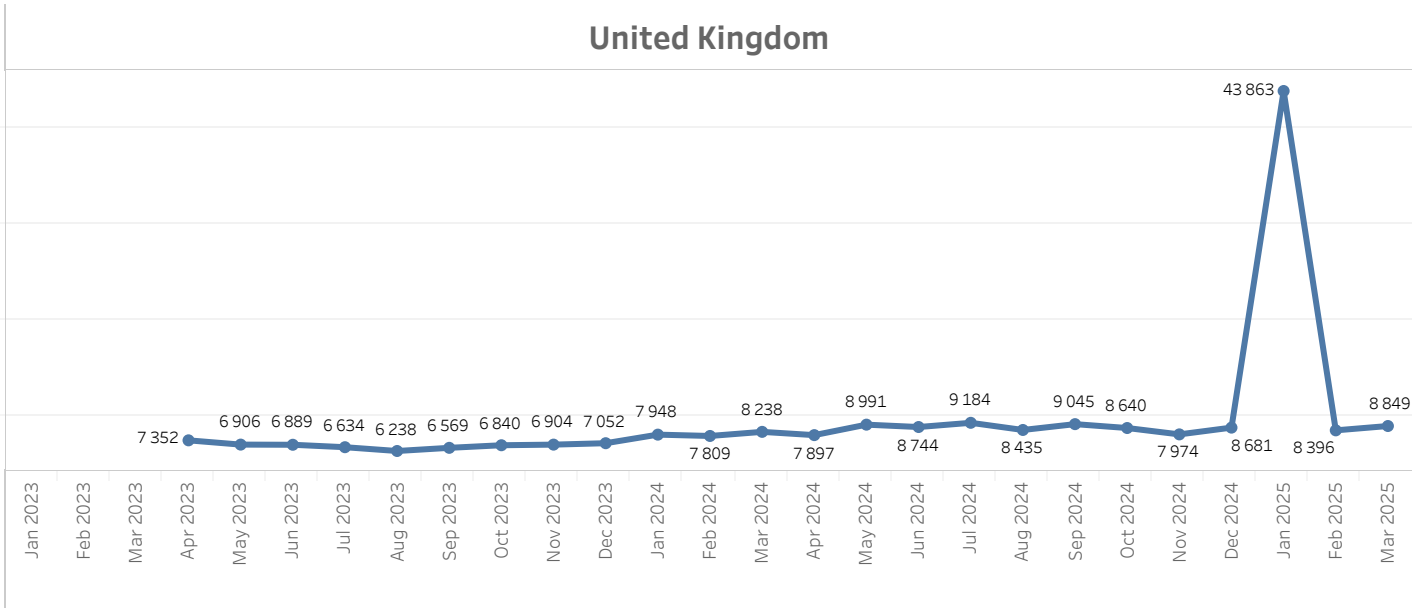
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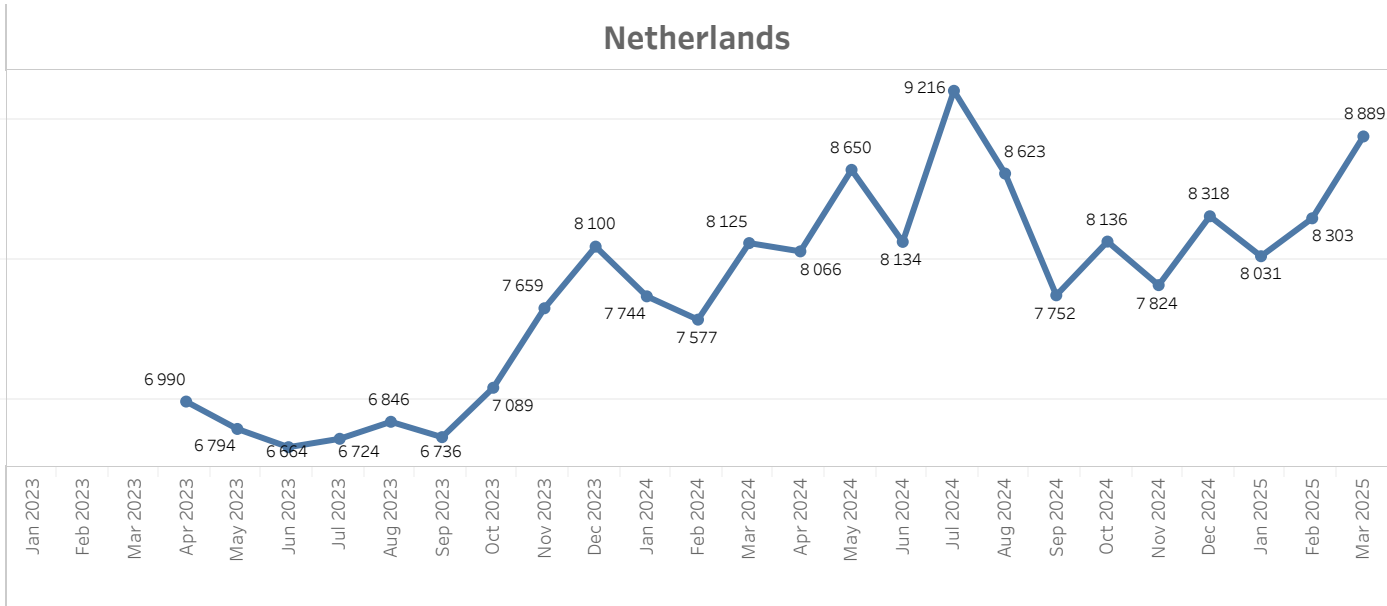
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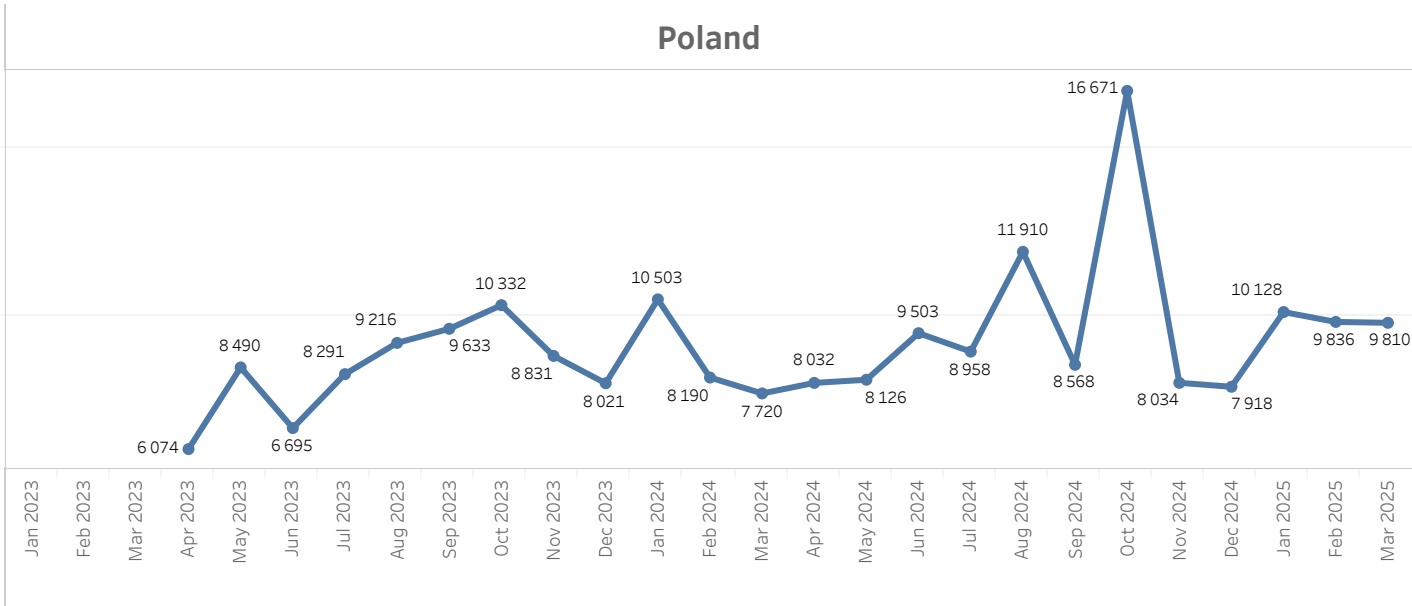
# Average Imports Proxy Prices Trends: Country-Specific Monthly Data

These pages provide detailed insights into the recent dynamics of average imports proxy prices calculated for each of the countries analyzed in the Report in the most recent 24-months period.

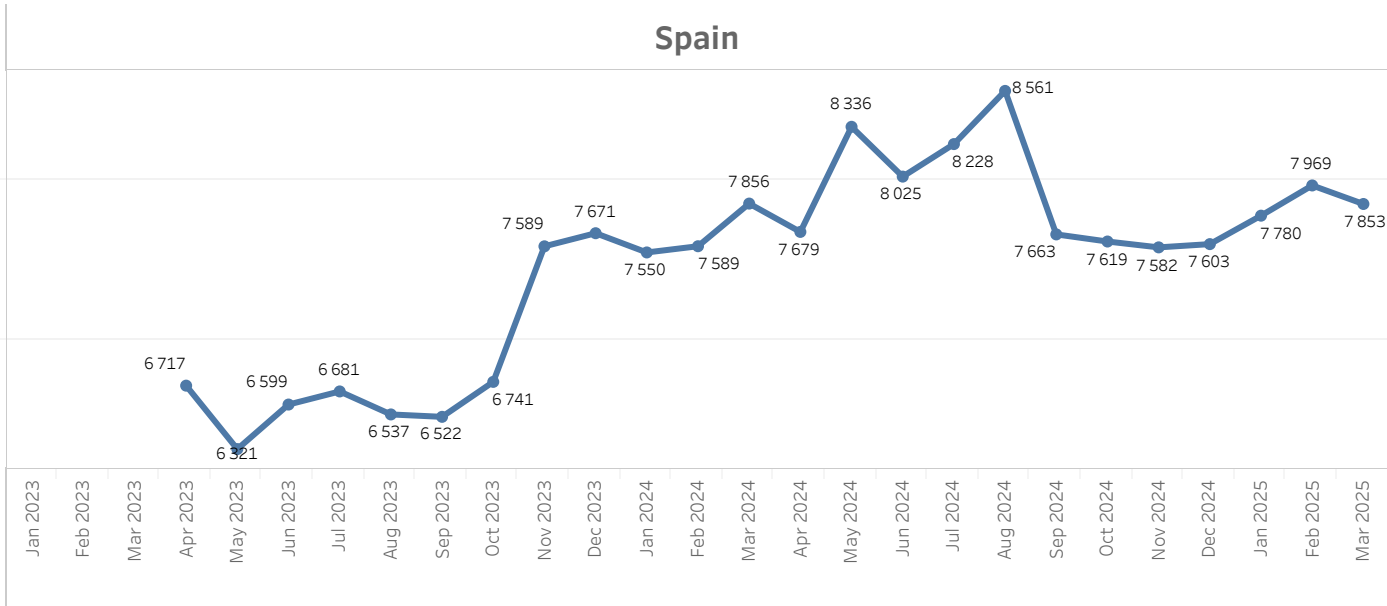
Average Monthly Imports Proxy Price, US \$ per 1 ton



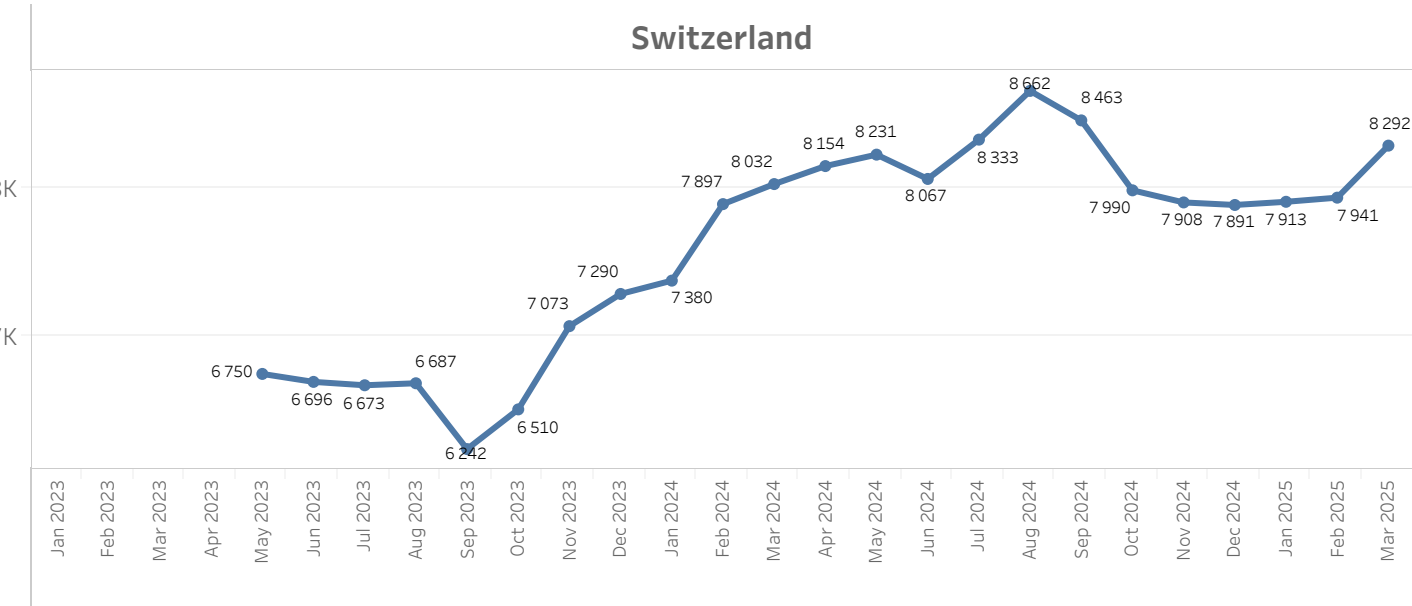
Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



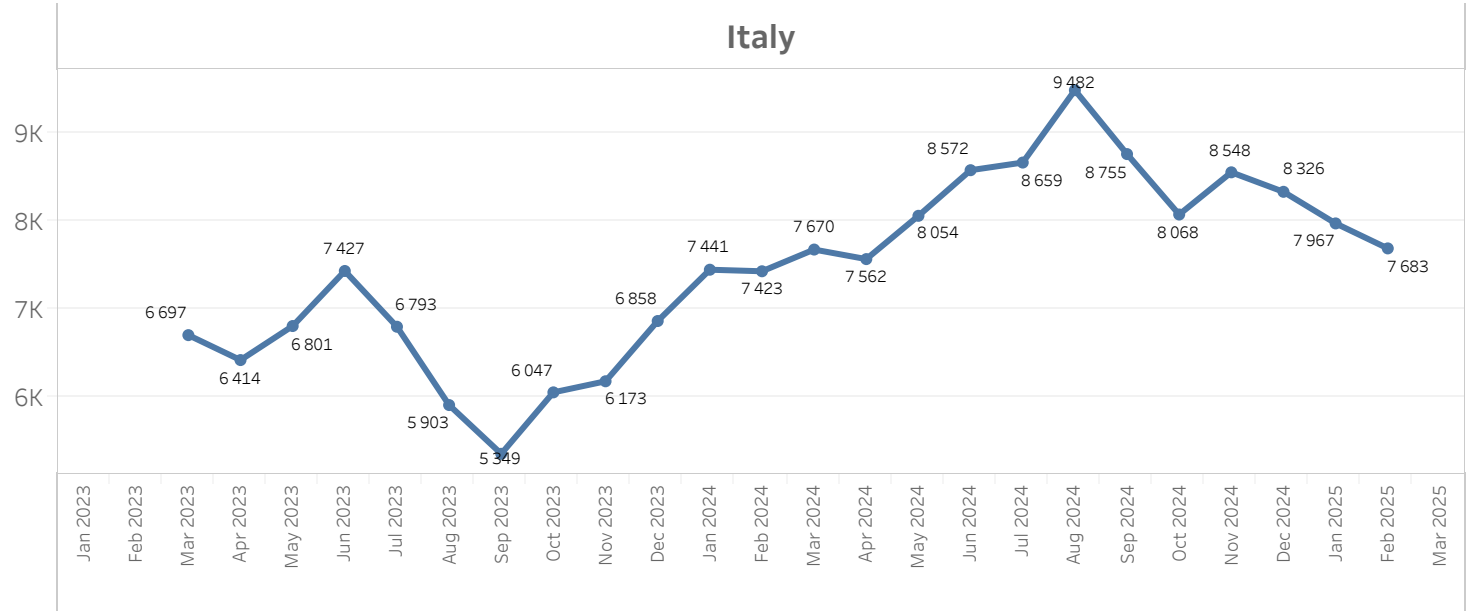
Average Monthly Imports Proxy Price, US \$ per 1 ton



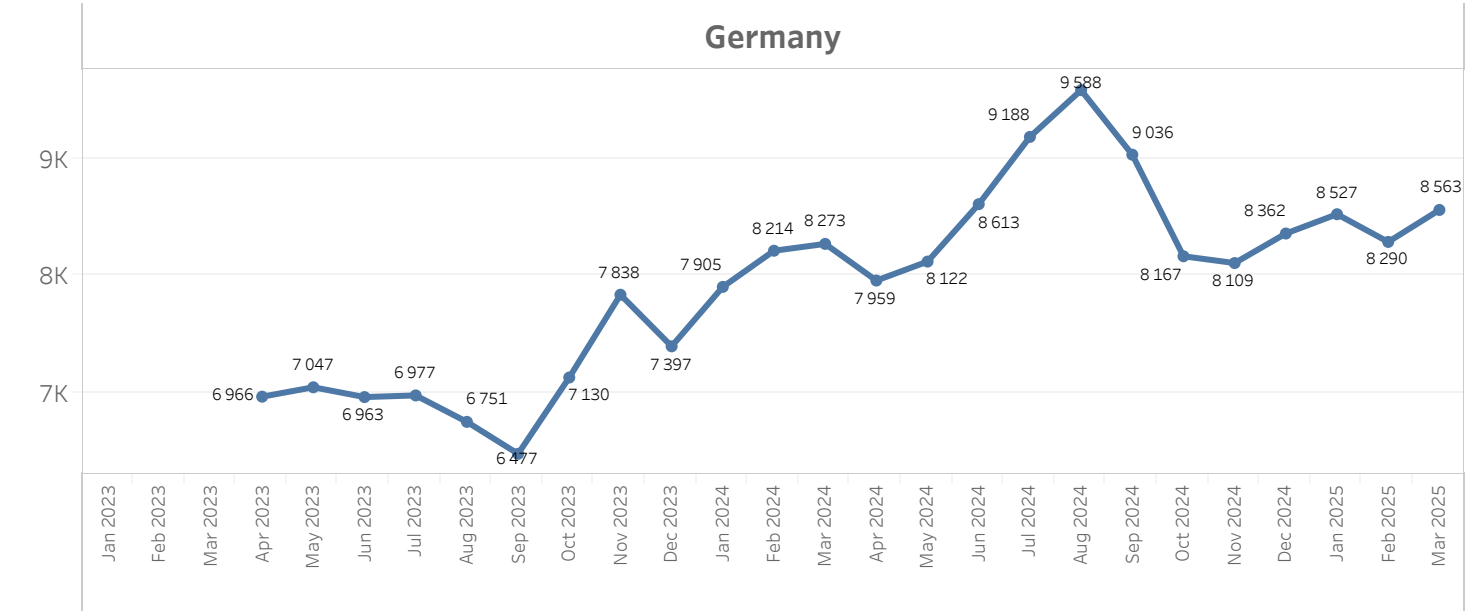
# Average Imports Proxy Prices Trends: Country-Specific Monthly Data

These pages provide detailed insights into the recent dynamics of average imports proxy prices calculated for each of the countries analyzed in the Report in the most recent 24-months period.

Average Monthly Imports Proxy Price, US \$ per 1 ton



Average Monthly Imports Proxy Price, US \$ per 1 ton



# 5

## COMPETITION AND SUPPLIERS

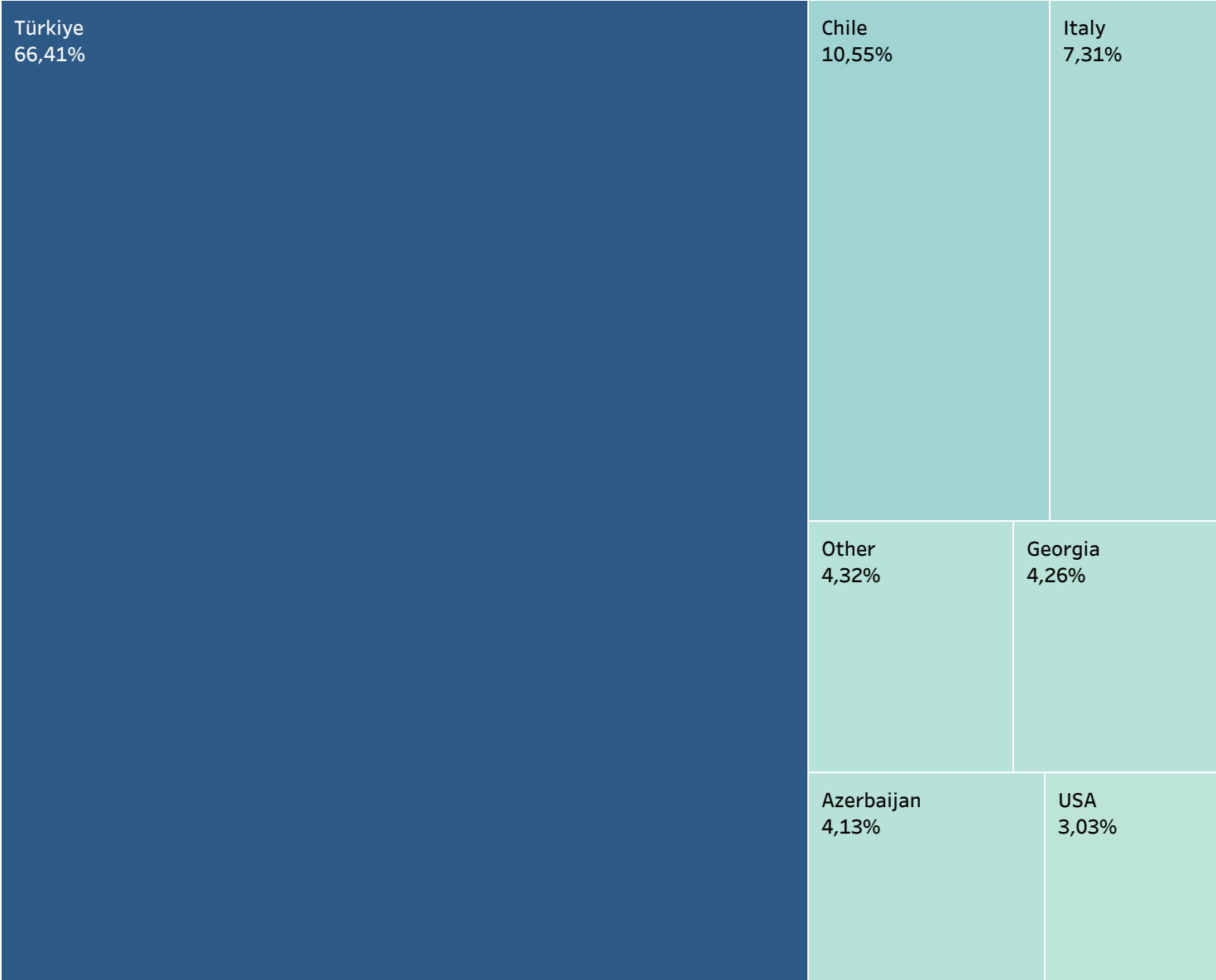
# Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: US \$

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on Last Twelve Months (LTM) data reported by the countries analyzed. The table lists all supplying countries, along with the total exports value (expressed in US \$) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 30 Supplying Countries to the Countries Analyzed in the Last Twelve Months

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %
Total	1 427,97	
Türkiye	948,35	66,41%
Chile	150,68	10,55%
Italy	104,36	7,31%
Georgia	60,78	4,26%
Azerbaijan	58,91	4,13%
USA	43,21	3,03%
Germany	18,29	1,28%
Netherlands	17,97	1,26%
Spain	4,34	0,30%
France	3,69	0,26%
Luxembourg	3,31	0,23%
Slovakia	2,92	0,20%
Austria	2,42	0,17%
Lithuania	1,76	0,12%
Bulgaria	1,22	0,09%
Belgium	0,93	0,07%
Poland	0,82	0,06%
Czechia	0,47	0,03%
Sweden	0,42	0,03%
Croatia	0,36	0,03%
Europe, not specified	0,34	0,02%
Portugal	0,26	0,02%
Latvia	0,25	0,02%
Slovenia	0,24	0,02%
Estonia	0,21	0,01%
Denmark	0,20	0,01%
Serbia	0,20	0,01%
Tokelau	0,19	0,01%
Switzerland	0,17	0,01%
Areas, not specified	0,13	0,01%

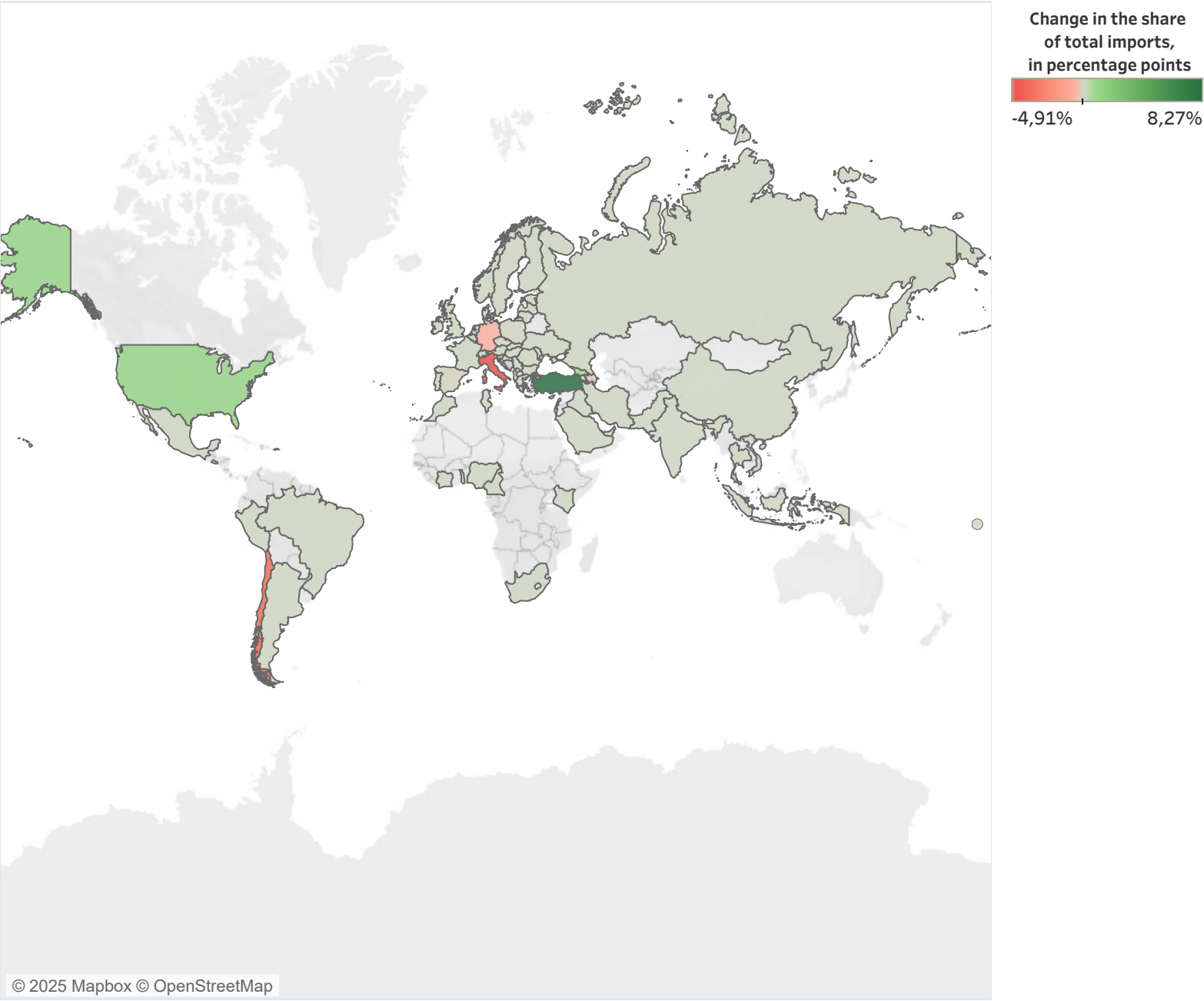
Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, Based on Imports in US \$



# Largest Supplying Countries to the Countries Analyzed: Competition Shifts in the Last Twelve Months (US \$)

This section provides an illustration of competitive shifts in the markets of the Countries Analyzed, focusing on changes in the mix of Supplying Countries during the Last Twelve Months (LTM) period. The accompanying table lists all the Supplying Countries, along with the total import value (in US\$) reported by all the Countries Analyzed, as well as the respective shares of total imports for each Supplying Country in both the LTM and the 12 months preceding the LTM. Additionally, a map visually represents these shifts in the shares of the Supplying Countries, with shades of green indicating countries with increasing shares and shades of red representing those with declining shares.

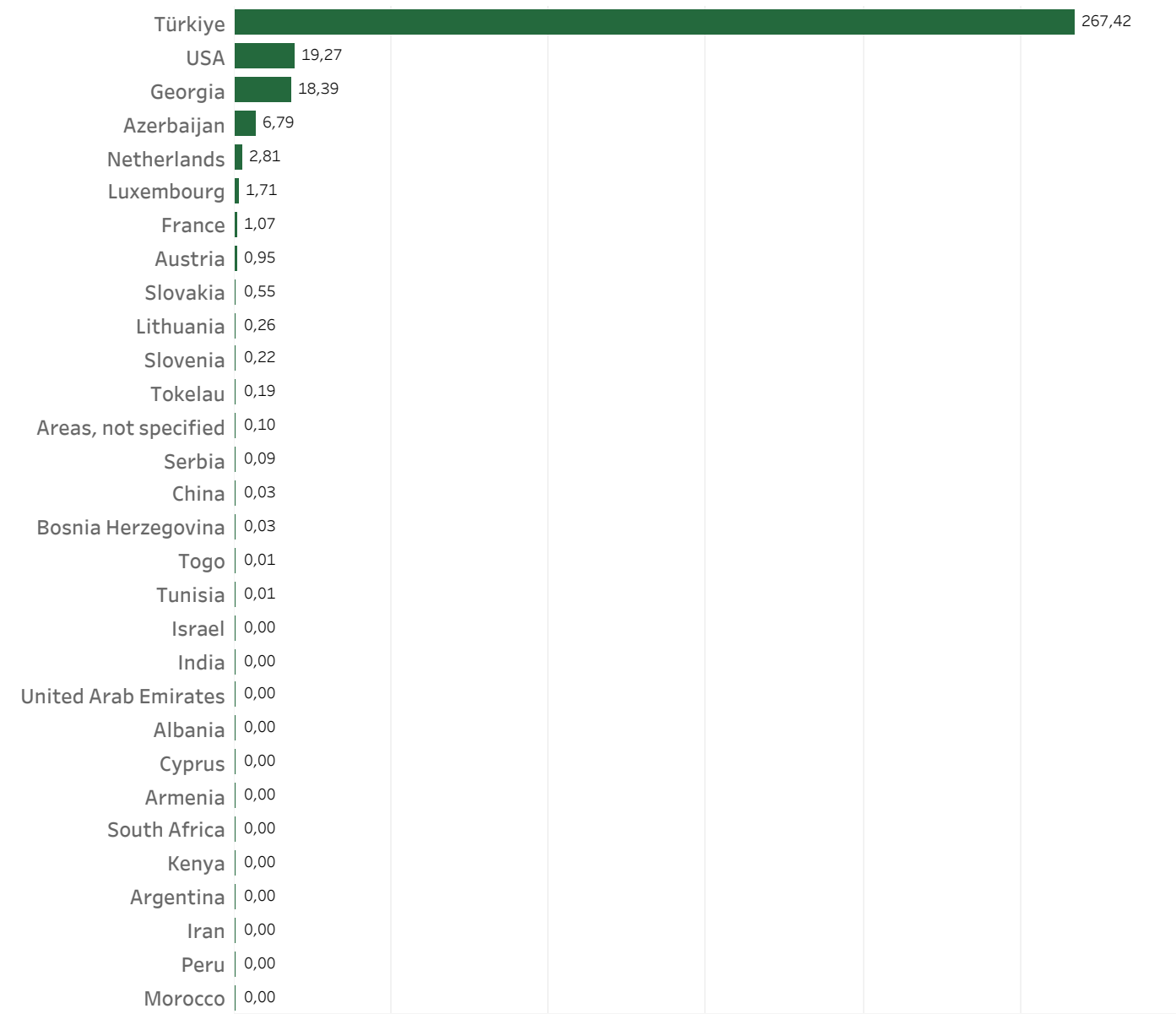
Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Total	1 427,97		
Türkiye	948,35	66,41%	58,14%
Chile	150,68	10,55%	14,27%
Italy	104,36	7,31%	12,22%
Georgia	60,78	4,26%	3,62%
Azerbaijan	58,91	4,13%	4,45%
USA	43,21	3,03%	2,04%
Germany	18,29	1,28%	1,96%
Netherlands	17,97	1,26%	1,29%
Spain	4,34	0,30%	0,38%
France	3,69	0,26%	0,22%
Luxembourg	3,31	0,23%	0,14%
Slovakia	2,92	0,20%	0,20%
Austria	2,42	0,17%	0,13%
Lithuania	1,76	0,12%	0,13%
Bulgaria	1,22	0,09%	0,16%
Belgium	0,93	0,07%	0,11%
Poland	0,82	0,06%	0,12%
Czechia	0,47	0,03%	0,05%
Sweden	0,42	0,03%	0,06%
Croatia	0,36	0,03%	0,04%
Europe, not specified	0,34	0,02%	0,04%
Portugal	0,26	0,02%	0,03%
Latvia	0,25	0,02%	0,02%
Slovenia	0,24	0,02%	0,00%
Estonia	0,21	0,01%	0,02%
Denmark	0,20	0,01%	0,02%
Serbia	0,20	0,01%	0,01%
Tokelau	0,19	0,01%	0,00%
Switzerland	0,17	0,01%	0,04%
Areas, not specified	0,13	0,01%	0,00%



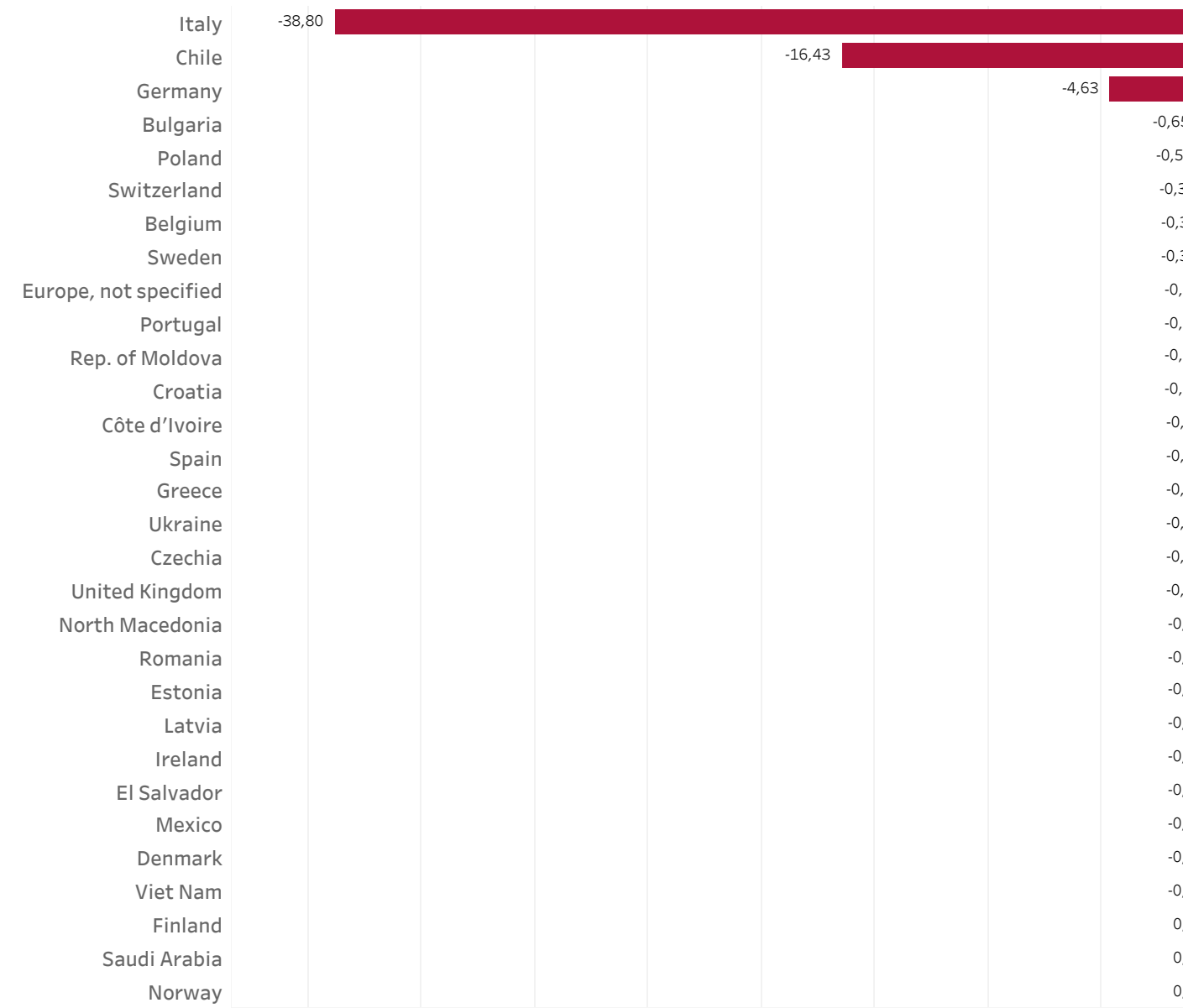
# Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Value (US \$)

This section examines the value of supplies (in US \$) from by each supplying country to the countries analyzed over the Last Twelve Months (LTM) period, as reported by the countries analyzed, and compares it to the value reported for the corresponding period 12 months before LTM. The supplying countries are classified into two categories: those that increased their supplies in absolute terms and those that decreased their supplies. These countries are then ranked based on the net absolute change in supplies, from the highest increase (or decrease) to the lowest.

Top 30 Supplying Countries with an Absolute Growth of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$



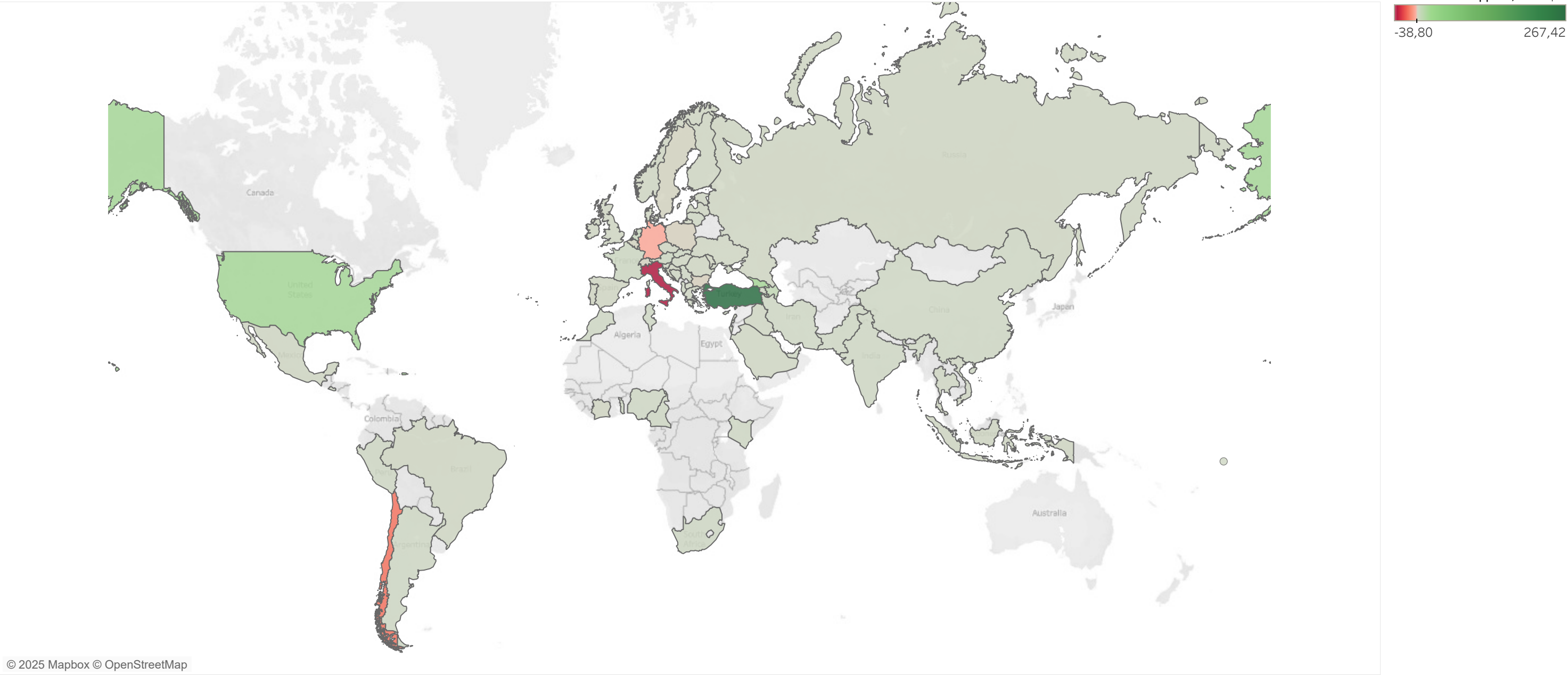
Top 30 Supplying Countries with an Absolute Decline of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, M US \$



# Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Value (US \$)

The map in this section visualizes the supplies value absolute change for each of the identified supplying country to the countries analyzed over LTM, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.

Absolute Growth (Green) or Decline (Red) of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



# Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Germany	Türkiye	70,25%	58,55%
	Italy	10,66%	20,75%
	Chile	7,28%	11,60%
	USA	4,61%	1,68%
	Azerbaijan	4,26%	4,27%
	Others	2,94%	3,16%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Italy	Türkiye	69,32%	59,41%
	Chile	19,98%	28,35%
	Azerbaijan	3,10%	3,82%
	USA	2,84%	3,47%
	Others	2,38%	3,13%
	Georgia	2,38%	1,83%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Switzerland	Türkiye	82,11%	81,12%
	Azerbaijan	8,27%	8,62%
	Italy	5,75%	6,90%
	Georgia	2,80%	2,52%
	Others	1,08%	0,84%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Spain	Türkiye	51,55%	55,04%
	Georgia	25,43%	18,43%
	Italy	8,33%	6,31%
	Azerbaijan	6,08%	7,42%
	Others	3,52%	7,71%
	Netherlands	3,00%	1,04%
	Germany	2,07%	4,06%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Poland	Italy	31,33%	53,44%
	Chile	25,01%	8,71%
	Türkiye	19,97%	14,83%
	Georgia	10,22%	7,04%
	Azerbaijan	7,63%	8,02%
	Others	3,66%	5,31%
	Spain	2,19%	2,64%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Netherlands	Türkiye	74,40%	72,36%
	Germany	18,58%	20,44%
	Others	4,10%	5,36%
	Georgia	2,92%	1,83%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
United Kingdom	Türkiye	90,74%	82,46%
	USA	4,15%	8,62%
	Italy	3,22%	5,02%
	Others	1,89%	3,90%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Belgium	Türkiye	36,11%	38,45%
	Netherlands	31,74%	20,30%
	Italy	23,11%	20,08%
	Bulgaria	3,83%	8,35%
	Others	2,85%	10,49%
	France	2,35%	2,32%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Czechia	Georgia	58,76%	37,45%
	Slovakia	13,52%	10,44%
	Türkiye	12,74%	27,66%
	Azerbaijan	6,76%	12,06%
	Germany	4,50%	5,83%
	Italy	1,98%	4,50%
	Others	1,74%	2,06%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Greece	Türkiye	94,11%	95,20%
	Georgia	3,22%	3,81%
	Germany	1,80%	0,35%
	Others	0,86%	0,64%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Denmark	Türkiye	41,68%	37,35%
	Netherlands	21,29%	26,51%
	Germany	14,19%	13,58%
	Lithuania	11,43%	9,67%
	Italy	3,42%	1,78%
	Others	2,74%	1,72%
	Sweden	1,87%	5,48%
	Luxembourg	1,85%	1,30%
	Spain	1,52%	2,60%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Bulgaria	Türkiye	85,48%	80,07%
	Azerbaijan	7,68%	0,00%
	Georgia	3,23%	1,06%
	Others	1,90%	16,76%
	Netherlands	1,71%	2,11%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	
Sweden	Türkiye	54,95%	42,62%	Ukraine	Türkiye	51,03%	60,27%	Lithuania	Georgia	41,78%	56,63%	
	Italy	19,21%	13,08%		Georgia	39,03%	37,33%		Azerbaijan	35,04%	18,43%	
	Netherlands	14,59%	16,25%						Poland	6,61%	2,65%	
	Germany	4,92%	16,51%						Netherlands	6,50%	1,97%	
	Estonia	2,37%	3,42%		Azerbaijan	9,95%	2,35%		Latvia	3,75%	4,74%	
	USA	1,95%	4,21%		Others	0,00%	0,05%		Germany	2,93%	2,15%	
	Denmark	1,91%	1,73%						Türkiye	2,65%	13,13%	
	Others	0,10%	2,18%						Others	0,73%	0,30%	

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Slovakia	Italy	48,25%	47,57%	Croatia	Türkiye	50,65%	61,80%	Portugal	Spain	44,63%	50,79%
	Georgia	33,17%	16,85%		Italy	37,53%	29,82%		Türkiye	25,81%	22,33%
	Türkiye	9,93%	11,16%		Others	6,66%	7,44%		Germany	8,79%	9,94%
	Europe, not specified	2,75%	10,85%		China	2,04%	0,00%		France	8,58%	0,59%
	Czechia	2,70%	7,28%		Georgia	1,57%	0,00%		Italy	7,24%	13,69%
	Germany	1,67%	5,40%		Bosnia Herzegovina	1,54%	0,94%		Netherlands	4,92%	0,59%
	Others	1,54%	0,89%						Others	0,04%	2,07%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Norway	Türkiye	90,69%	86,65%	Slovenia	Türkiye	62,86%	66,70%	Bosnia Herzegovina	Türkiye	64,18%	66,11%
	Italy	4,09%	2,66%		Italy	10,73%	11,97%		Georgia	20,09%	19,67%
	USA	3,76%	0,01%		Croatia	7,99%	8,78%		Italy	8,12%	3,76%
	Others	1,47%	10,69%		Germany	7,74%	6,72%		Croatia	5,21%	10,02%
					Austria	5,17%	3,11%		Azerbaijan	2,40%	0,00%
					Georgia	4,51%	1,63%		Others	0,00%	0,43%
					Others	1,01%	1,10%				
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
North Macedonia	Türkiye	78,43%	91,34%	Latvia	Azerbaijan	51,17%	67,16%	Hungary	Türkiye	58,66%	58,77%
	Italy	21,48%	0,00%		Lithuania	20,90%	18,75%		Germany	14,17%	16,29%
	Others	0,08%	8,66%		Georgia	18,92%	0,28%		Italy	8,29%	0,08%
					Türkiye	6,01%	9,35%		Georgia	5,49%	0,00%
					Germany	1,98%	3,91%		Netherlands	4,95%	5,09%
					Others	1,01%	0,55%		Poland	3,45%	9,47%
									Spain	3,00%	2,84%
									Others	1,98%	7,46%

Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: US \$

The tables in this section present the structure of import values (expressed in US \$) for each country analyzed, broken down by the largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose market share of in the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Montenegro	Türkiye	45,11%	41,84%
	Georgia	32,18%	42,19%
	Serbia	19,07%	11,34%
	Bulgaria	2,40%	0,00%
	Others	1,24%	4,62%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Estonia	Georgia	35,63%	41,14%
	Türkiye	22,53%	30,67%
	Slovakia	19,49%	15,41%
	Azerbaijan	10,92%	4,61%
	Others	4,56%	3,91%
	Europe, not specified	3,40%	1,80%
	Germany	1,78%	2,43%
	Latvia	1,68%	0,03%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Luxembourg	Areas, not else..	18,97%	2,92%
	France	18,00%	11,41%
	Türkiye	15,96%	17,63%
	Belgium	15,61%	19,76%
	Germany	11,76%	12,10%
	Italy	11,04%	22,41%
	Togo	3,43%	1,20%
	Azerbaijan	2,19%	1,49%
	Spain	1,75%	0,94%
	Others	1,28%	10,16%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Finland	Türkiye	55,87%	69,36%
	Sweden	13,89%	5,47%
	Estonia	7,53%	7,50%
	Lithuania	5,51%	2,82%
	Italy	5,49%	0,63%
	Netherlands	4,06%	5,28%
	Belgium	3,61%	0,00%
	Georgia	3,26%	6,06%
	Others	0,78%	2,88%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Malta	Italy	56,37%	44,71%
	Türkiye	30,35%	36,30%
	Netherlands	10,33%	17,52%
	Others	2,96%	1,46%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Iceland	Türkiye	62,45%	75,30%
	Germany	24,30%	15,52%
	Netherlands	7,18%	0,00%
	Azerbaijan	5,44%	0,21%
	Others	0,63%	8,98%

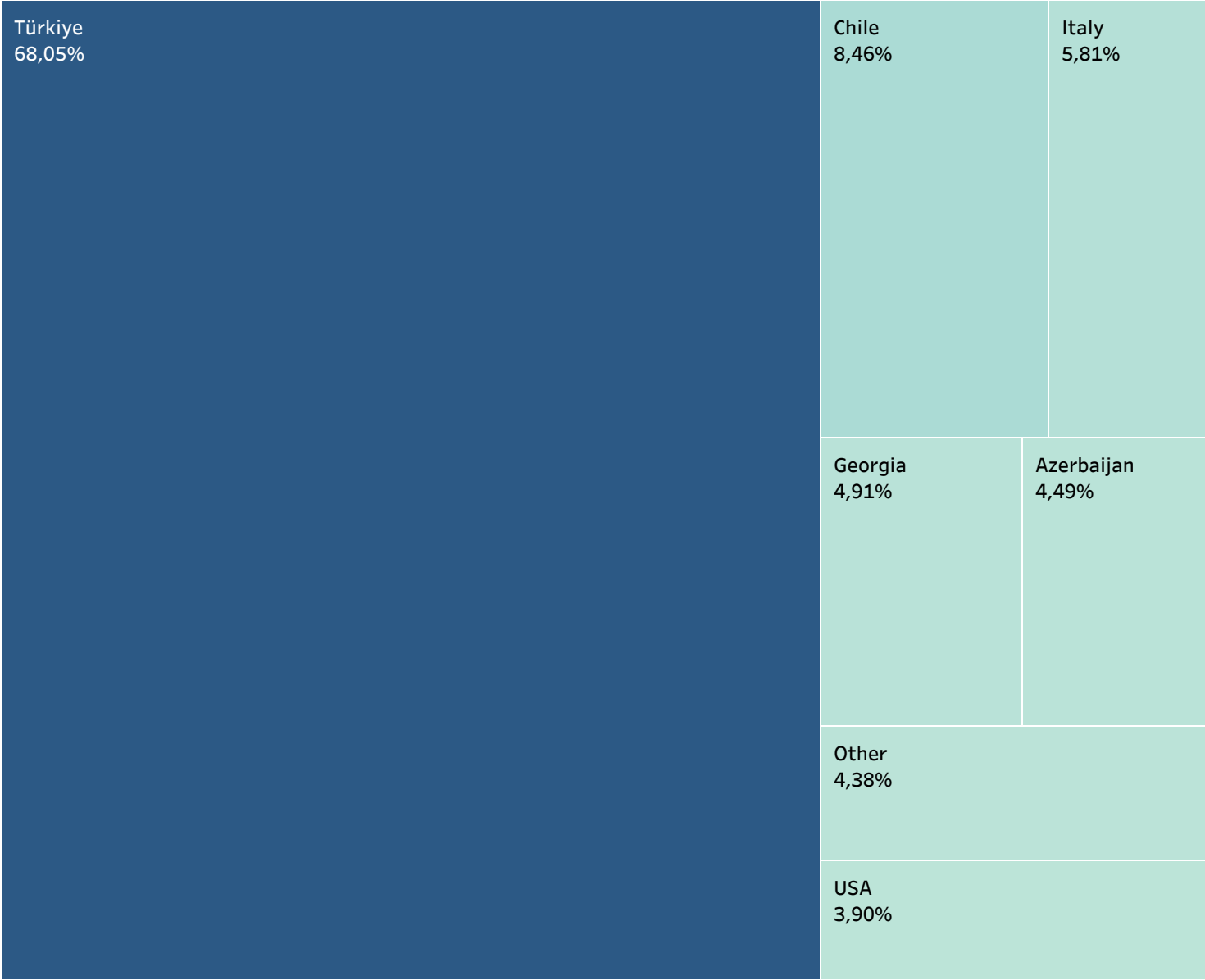
# Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: tons

This section presents an overview of the largest supplying countries (exporters) of the analyzed good to the countries analyzed (importers), based on Last Twelve Months (LTM) data reported by the countries analyzed. The table lists all supplying countries, along with the total exports volume (expressed in tons) supplied by each supplying country to the countries analyzed, as well as the respective shares of each supplying country in total supplies of the good to the countries analyzed. Additionally, the tree map diagram provides a visual representation of the market shares of largest supplying countries in the countries analyzed.

Top 30 Supplying Countries to the Countries Analyzed in the Last Twelve Months

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, tons	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %
Total	169 927,77	
Türkiye	115 644,31	68,05%
Chile	14 374,05	8,46%
Italy	9 875,11	5,81%
Georgia	8 337,80	4,91%
Azerbaijan	7 626,67	4,49%
USA	6 628,50	3,90%
Germany	2 100,87	1,24%
Netherlands	1 988,85	1,17%
Slovakia	619,85	0,36%
Spain	515,84	0,30%
Luxembourg	515,46	0,30%
France	454,90	0,27%
Austria	235,82	0,14%
Lithuania	213,36	0,13%
Bulgaria	147,42	0,09%
Poland	115,69	0,07%
Belgium	77,95	0,05%
Czechia	49,31	0,03%
Portugal	47,25	0,03%
Croatia	41,60	0,02%
Sweden	40,31	0,02%
Europe, not specified	36,29	0,02%
Latvia	31,05	0,02%
Slovenia	29,61	0,02%
Estonia	24,60	0,01%
Serbia	23,85	0,01%
Denmark	22,02	0,01%
Tokelau	21,35	0,01%
Switzerland	20,27	0,01%
Areas, not specified	10,62	0,01%

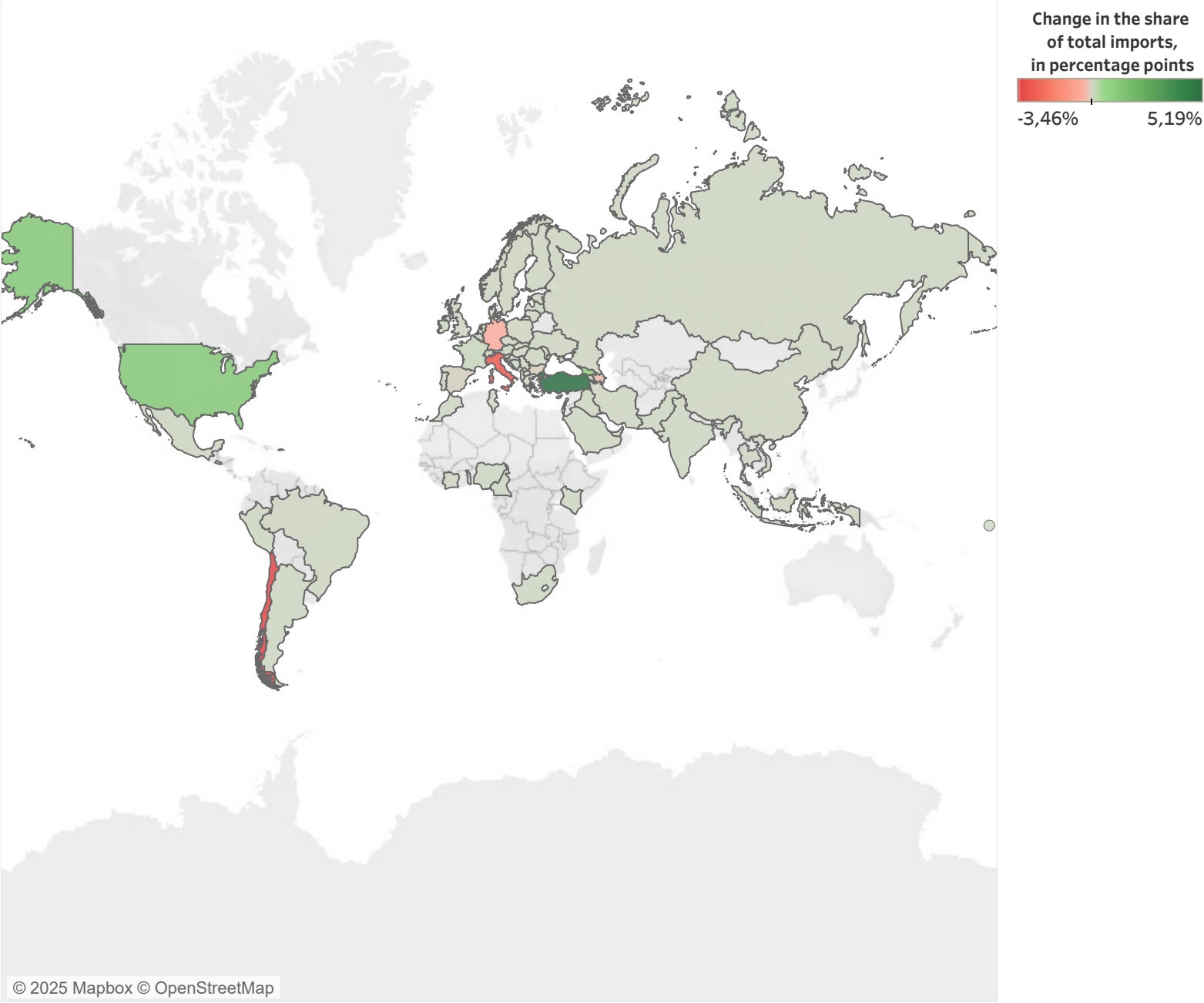
Largest Supplying Countries of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, Based on Imports in tons



# Largest Supplying Countries to the Countries Analyzed: Competition Shifts in the Last Twelve Months (tons)

This section provides an illustration of competitive shifts in the markets of the Countries Analyzed, focusing on changes in the mix of Supplying Countries during the Last Twelve Months (LTM) period. The accompanying table lists all Supplying Countries, along with the total import value (in tons) reported by all the Countries Analyzed, as well as the respective shares of total imports for each Supplying Country in both the LTM and the 12 months preceding the LTM. Additionally, a map visually represents these shifts in the shares of the Supplying Countries, with shades of green indicating countries with increasing shares and shades of red representing those with declining shares.

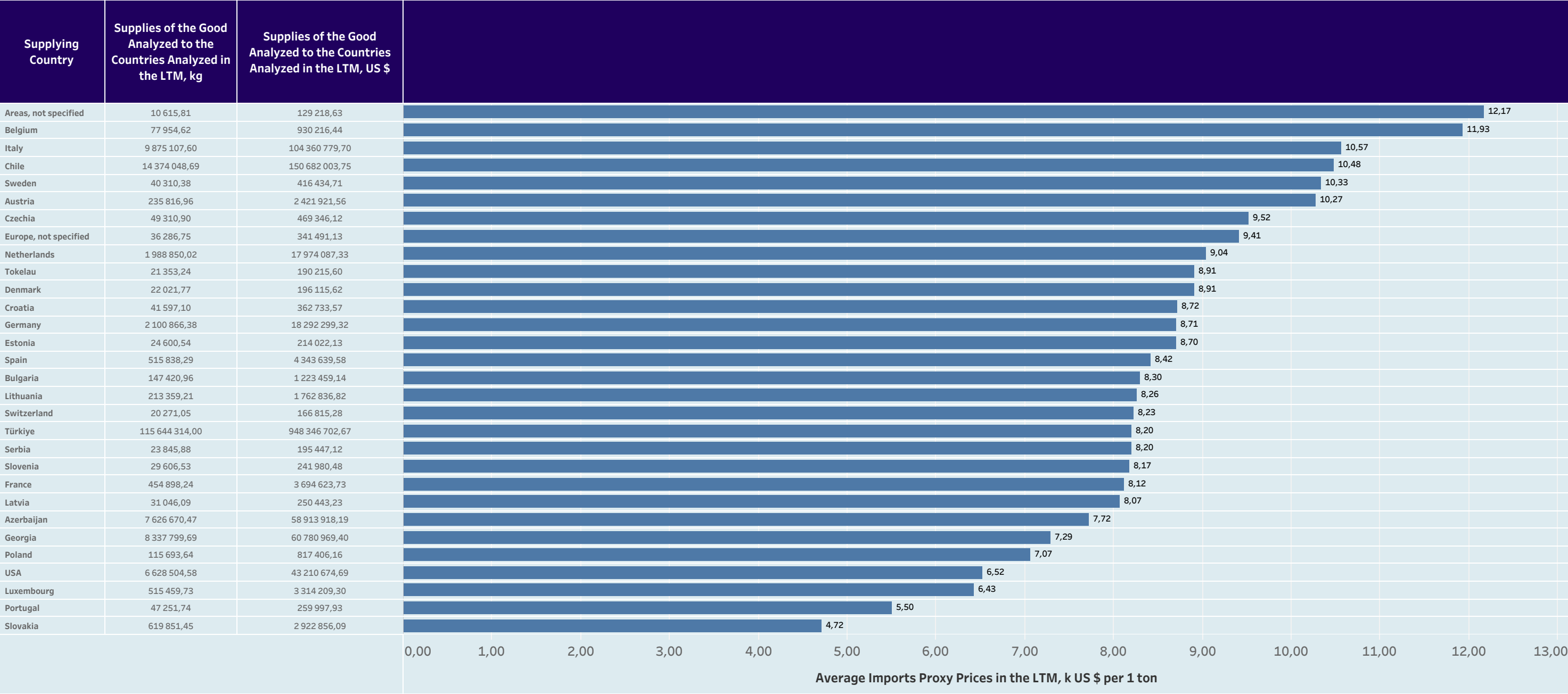
Supplying Country	Total Imports by the Countries in LTM, kg	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Total	169 927 766		
Türkiye	115 644 314	68,05%	62,87%
Chile	14 374 049	8,46%	11,92%
Italy	9 875 108	5,81%	8,70%
Georgia	8 337 800	4,91%	4,08%
Azerbaijan	7 626 670	4,49%	4,79%
USA	6 628 505	3,90%	2,72%
Germany	2 100 866	1,24%	1,75%
Netherlands	1 988 850	1,17%	1,15%
Slovakia	619 851	0,36%	0,34%
Spain	515 838	0,30%	0,37%
Luxembourg	515 460	0,30%	0,17%
France	454 898	0,27%	0,21%
Austria	235 817	0,14%	0,10%
Lithuania	213 359	0,13%	0,12%
Bulgaria	147 421	0,09%	0,17%
Poland	115 694	0,07%	0,10%
Belgium	77 955	0,05%	0,07%
Czechia	49 311	0,03%	0,04%
Portugal	47 252	0,03%	0,03%
Croatia	41 597	0,02%	0,04%
Sweden	40 310	0,02%	0,05%
Europe, not specified	36 287	0,02%	0,03%
Latvia	31 046	0,02%	0,02%
Slovenia	29 607	0,02%	0,00%
Estonia	24 601	0,01%	0,02%
Serbia	23 846	0,01%	0,01%
Denmark	22 022	0,01%	0,01%
Tokelau	21 353	0,01%	0,00%
Switzerland	20 271	0,01%	0,04%
Areas, not specified	10 616	0,01%	0,00%



Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Average Imports Proxy Prices

This section presents the calculated average proxy prices of each supplying country, based on the total imports values (expressed in US \$) and imports volumes (expressed in tons) reported by the countries analyzed in the Last Twelve Months Period.

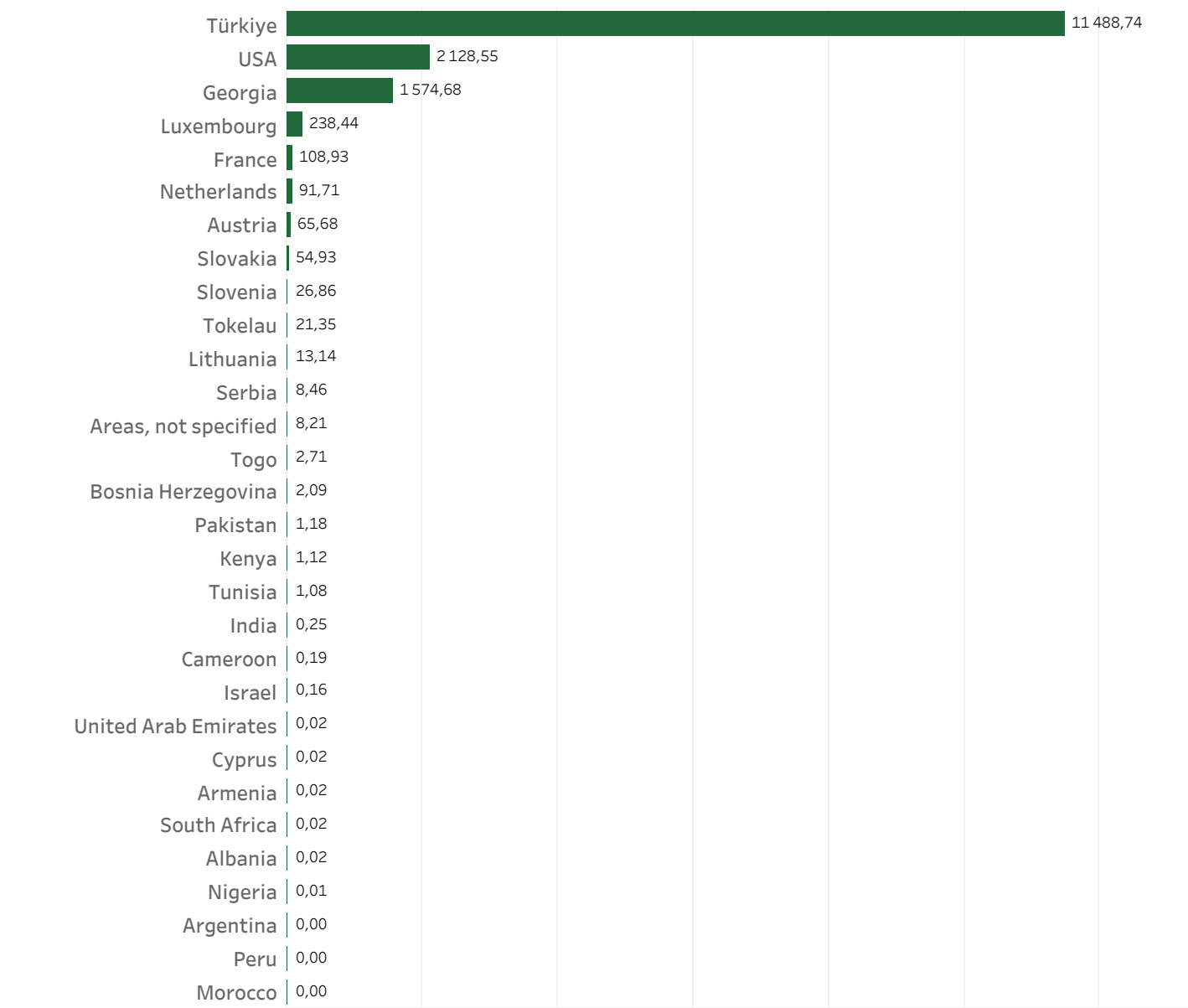
Top 30 Supplying Countries to the Countries Analyzed in the Last Twelve Months



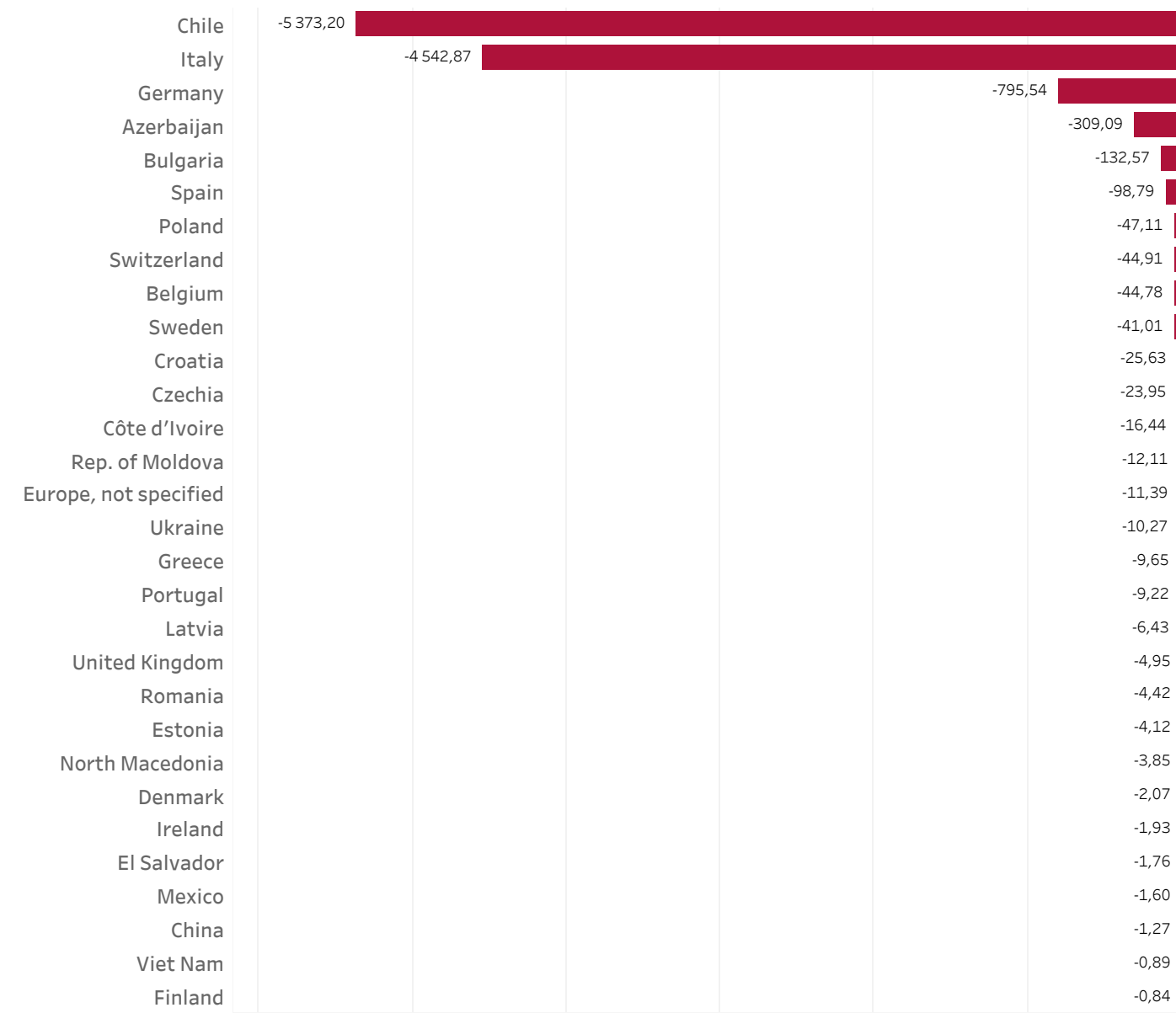
Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Volume (tons)

This section examines the volume of supplies (expressed in tons) by each supplying country to the countries analyzed over the Last Twelve Months (LTM) period, as reported by the countries analyzed, and compares it to the volume reported for the corresponding period 12 months before the LTM. The supplying countries are classified into two categories: those that increased their supplies in absolute terms and those that decreased their supplies. These countries are then ranked based on the net absolute change in supplies, from the highest increase (or decrease) to the lowest.

Top 30 Supplying Countries with an Absolute Growth of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



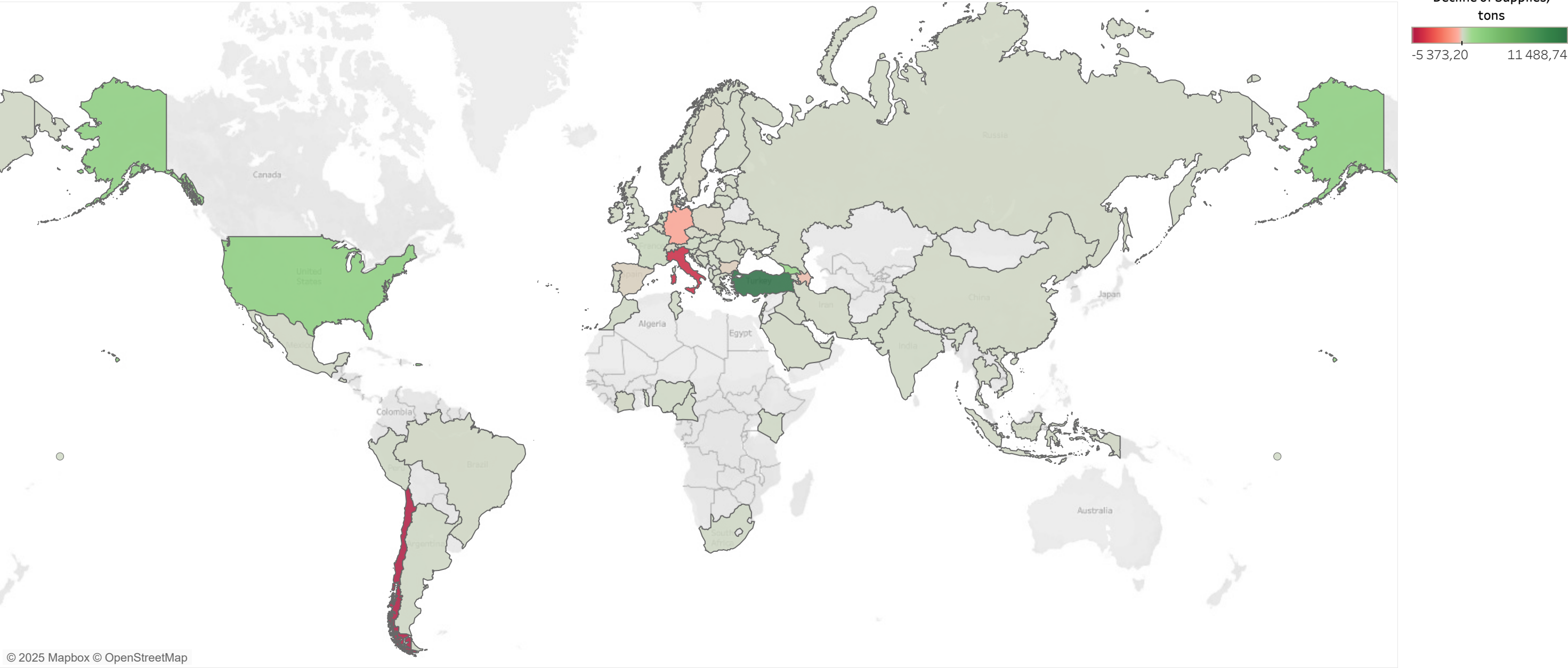
Top 30 Supplying Countries with an Absolute Decline of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



# Largest Supplying Countries to the Countries Analyzed in the Last Twelve Months: Absolute Changes in Supplies Volume (tons)

The map in this section visualizes the supplies volume absolute change for each of the identified supplying country to the countries analyzed over LTM, compared to the period 12 months before LTM. The intensity of the color denotes the magnitude of growth (represented by green) or decline (represented by red), with darker shades indicating more significant growth or a steeper decline.

Absolute Growth (Green) or Decline (Red) of Supplies to the Countries Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



# Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Germany	Türkiye	72,13%	64,67%
	Italy	8,92%	14,82%
	Chile	5,75%	10,10%
	USA	5,54%	2,22%
	Azerbaijan	4,62%	4,69%
	Georgia	1,77%	2,29%
	Others	1,26%	1,20%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Italy	Türkiye	70,64%	64,28%
	Chile	15,94%	22,06%
	USA	4,28%	4,59%
	Azerbaijan	3,47%	4,08%
	Georgia	2,90%	2,08%
	Others	2,77%	2,90%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Switzerland	Türkiye	82,85%	82,37%
	Azerbaijan	8,55%	9,21%
	Italy	4,75%	5,64%
	Georgia	2,89%	2,25%
	Others	0,97%	0,53%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Spain	Türkiye	52,78%	56,46%
	Georgia	26,28%	20,07%
	Italy	7,81%	6,02%
	Azerbaijan	5,30%	6,13%
	Others	3,48%	6,99%
	Netherlands	2,53%	0,39%
	Germany	1,81%	3,94%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Poland	Türkiye	25,80%	19,72%
	Chile	25,46%	8,86%
	Italy	16,86%	41,00%
	Georgia	14,01%	9,31%
	Azerbaijan	10,63%	11,34%
	Spain	2,83%	3,22%
	Others	2,80%	4,69%
	Slovakia	1,60%	1,85%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Netherlands	Türkiye	76,51%	75,72%
	Germany	16,85%	17,51%
	Others	3,74%	5,12%
	Georgia	2,90%	1,65%

# Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %	Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
United Kingdom	Türkiye	88,79%	81,69%	Belgium	Türkiye	39,64%	41,96%	Czechia	Georgia	53,36%	31,24%
	USA	5,91%	9,56%		Netherlands	31,23%	19,70%		Slovakia	23,75%	18,76%
	Italy	3,66%	5,10%		Italy	20,38%	17,05%		Türkiye	10,54%	22,98%
	Others	1,64%	3,65%		Bulgaria	4,13%	9,12%		Azerbaijan	5,76%	10,24%
					Others	2,39%	10,07%		Germany	3,16%	4,42%
					France	2,22%	2,10%		Others	1,89%	12,22%
									Poland	1,54%	0,15%
Greece	Türkiye	95,25%	94,89%	Denmark	Türkiye	43,67%	38,15%	Bulgaria	Türkiye	86,62%	83,03%
	Georgia	2,14%	4,12%		Netherlands	21,77%	28,41%		Azerbaijan	6,86%	0,00%
	Germany	1,73%	0,33%		Germany	13,16%	12,29%		Georgia	3,31%	1,11%
	Others	0,88%	0,66%		Lithuania	11,60%	10,10%		Netherlands	1,62%	1,79%
					Others	6,36%	9,35%		Others	1,60%	14,07%
					Italy	3,43%	1,70%				

# Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Sweden	Türkiye	56,78%	45,73%
	Italy	20,90%	16,64%
	Netherlands	10,92%	12,07%
	Germany	4,33%	13,95%
	USA	2,56%	4,81%
	Estonia	2,40%	3,02%
	Denmark	1,99%	1,69%
	Others	0,11%	2,10%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Ukraine	Georgia	44,61%	43,49%
	Türkiye	43,58%	53,66%
	Azerbaijan	11,80%	2,83%
	Others	0,00%	0,02%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Lithuania	Georgia	41,24%	58,38%
	Azerbaijan	36,51%	17,29%
	Poland	6,56%	2,84%
	Netherlands	5,03%	1,26%
	Latvia	3,52%	4,41%
	Germany	3,00%	2,10%
	Türkiye	2,43%	13,46%
	Others	1,71%	0,25%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Slovakia	Italy	48,55%	50,83%
	Georgia	33,77%	18,02%
	Türkiye	10,50%	10,86%
	Europe, not specified	2,20%	7,58%
	Czechia	1,91%	6,98%
	Germany	1,70%	5,05%
	Others	1,36%	0,69%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Croatia	Türkiye	50,96%	62,53%
	Italy	38,82%	30,13%
	Others	8,63%	7,34%
	Georgia	1,58%	0,00%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Portugal	Spain	43,84%	50,09%
	Türkiye	29,14%	25,79%
	Germany	8,68%	9,45%
	Italy	7,87%	11,77%
	France	5,81%	0,42%
	Netherlands	4,65%	0,57%
	Others	0,03%	1,90%

# Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Norway	Türkiye	97,26%	88,55%
	Others	2,74%	11,45%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Slovenia	Türkiye	62,37%	67,39%
	Italy	9,86%	10,65%
	Croatia	8,32%	9,01%
	Germany	8,12%	7,10%
	Austria	5,49%	3,13%
	Georgia	4,90%	1,72%
	Others	0,94%	1,01%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Bosnia Herzegovina	Türkiye	65,08%	64,66%
	Georgia	17,67%	20,49%
	Italy	9,67%	3,51%
	Croatia	5,04%	10,95%
	Azerbaijan	2,55%	0,00%
	Others	0,00%	0,39%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
North Macedonia	Türkiye	77,06%	92,02%
	Italy	22,88%	0,00%
	Others	0,05%	7,98%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Latvia	Azerbaijan	45,67%	71,25%
	Georgia	22,81%	0,25%
	Lithuania	22,27%	16,33%
	Türkiye	6,36%	8,57%
	Germany	1,91%	3,18%
	Others	0,98%	0,42%

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Hungary	Türkiye	60,97%	63,13%
	Germany	12,25%	13,95%
	Italy	8,70%	0,06%
	Georgia	6,06%	0,00%
	Netherlands	4,59%	4,86%
	Poland	3,56%	9,68%
	Spain	2,05%	1,99%
	Others	1,82%	6,32%

# Change of Market Shares of Supplying Countries in Total Product Imports of the Countries Analyzed: tons

The tables in this section present the structure of import volumes (expressed in tons) for each country analyzed, broken down by their largest supplying countries during the Last Twelve Months (LTM) period, as well as the period 12 months before LTM. Figures in red indicate the supplying countries whose share of total imports to the country analyzed has decreased, while figures in green highlight those whose share has increased.

Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Montenegro	Türkiye	41,60%	39,59%
	Georgia	36,17%	44,89%
	Serbia	19,09%	11,56%
	Bulgaria	2,13%	0,00%
	Others	1,01%	3,96%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Estonia	Georgia	38,06%	45,02%
	Slovakia	21,25%	15,45%
	Türkiye	19,40%	27,60%
	Azerbaijan	11,01%	4,73%
	Others	3,89%	3,40%
	Europe, not specified	3,23%	1,44%
	Latvia	1,63%	0,03%
	Germany	1,53%	2,34%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Luxembourg	France	20,69%	11,91%
	Türkiye	18,89%	22,47%
	Areas, not elsewhere ..	17,50%	3,12%
	Belgium	12,32%	16,85%
	Italy	10,89%	22,23%
	Germany	8,01%	8,74%
	Togo	6,88%	2,06%
	Others	3,18%	11,70%
	Spain	1,64%	0,94%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Finland	Türkiye	55,94%	70,31%
	Sweden	15,27%	6,93%
	Lithuania	8,04%	4,77%
	Estonia	6,93%	7,16%
	Italy	4,25%	0,24%
	Netherlands	3,11%	4,32%
	Belgium	2,62%	0,00%
	Georgia	2,61%	5,02%
	Others	1,23%	1,25%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Malta	Italy	54,57%	42,95%
	Türkiye	33,85%	34,82%
	Netherlands	9,68%	21,86%
	Others	1,90%	0,36%
Country Analyzed	Supplying Country	Supplying Country's Share in Total Imports the Country Analyzed in LTM, %	Supplying Country's Share in Total Imports the Country Analyzed in the Period 12 Months Before LTM, %
Iceland	Türkiye	64,17%	71,62%
	Germany	22,86%	18,77%
	Netherlands	7,77%	0,00%
	Azerbaijan	4,23%	0,21%
	Others	0,96%	9,41%

# Most Growing and Most Declining Markets by Imports Value Change (US \$)

The subsequent sections of the report focus on specific markets (out of the countries analyzed) that have either experienced the highest growth rates in imports during the LTM period (or, for certain product markets, exhibited the slowest rates of decline), and countries that have experienced the most significant declines in imports. The initial part of the analysis is based on changes in import values, expressed in US \$. The countries falling into both categories, based on import value changes, are presented in the accompanying tables.

Fastest Growing / Slowest Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Germany	04.2024 - 03.2025	134 959 152	608 648 773	28,49%
Italy	03.2024 - 02.2025	84 550 176	460 230 400	22,51%
Spain	04.2024 - 03.2025	12 368 765	54 397 565	29,43%
Poland	04.2024 - 03.2025	6 064 897	53 760 724	12,72%
United Kingdom	04.2024 - 03.2025	3 906 045	22 111 313	21,46%
Switzerland	05.2024 - 04.2025	3 420 838	71 832 363	5,00%
Greece	04.2024 - 03.2025	2 456 095	14 031 236	21,22%
Slovakia	02.2024 - 01.2025	2 171 211	5 971 565	57,13%
Bulgaria	01.2024 - 12.2024	1 948 862	6 900 589	39,36%
Norway	05.2024 - 04.2025	1 273 671	4 386 513	40,92%

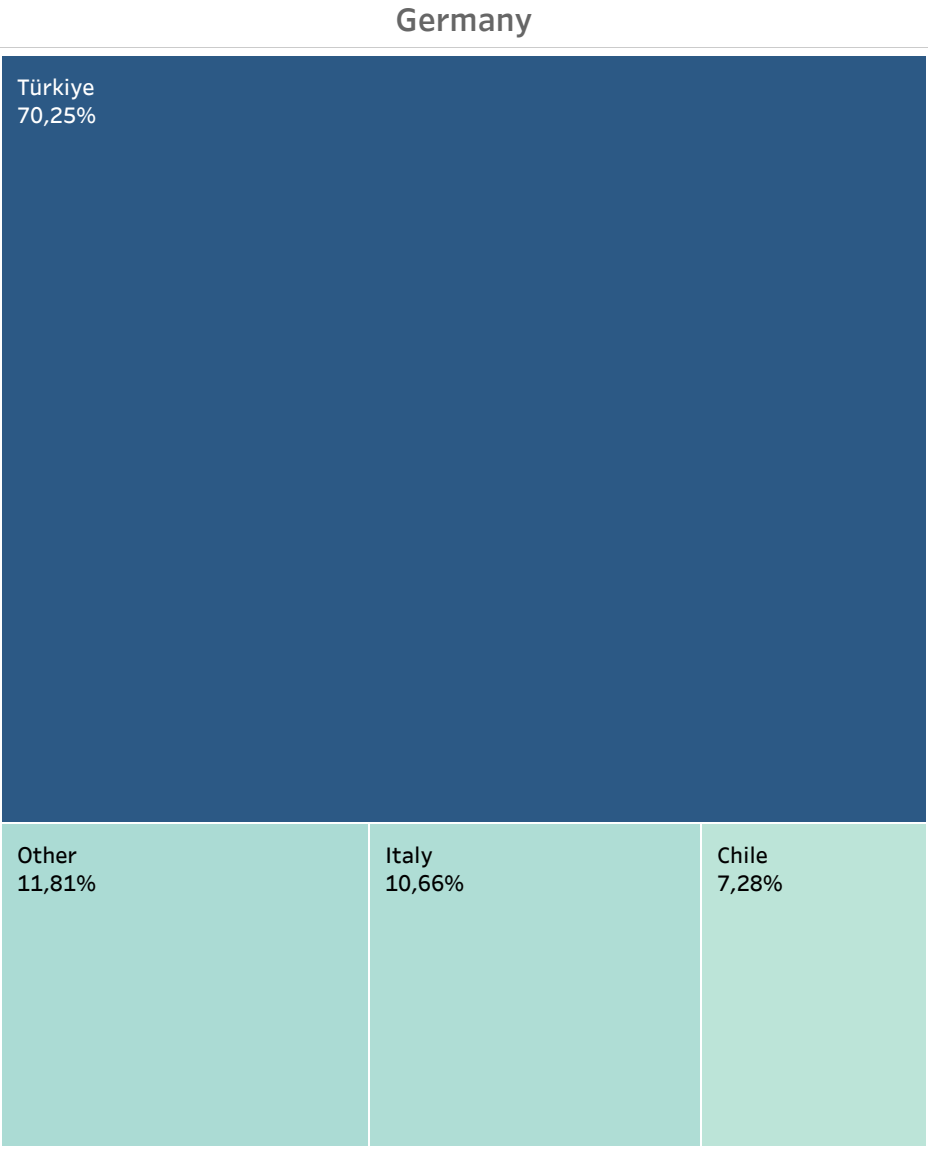
Fastest Declining / Slowest Growing Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, US \$	Imports in LTM, US \$	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Belgium	03.2024 - 02.2025	-1 286 258	19 896 601	-6,07%
Latvia	01.2024 - 12.2024	-866 484	1 654 956	-34,36%
North Macedonia	01.2024 - 12.2024	-440 440	1 740 089	-20,20%
Croatia	02.2024 - 01.2025	-140 432	5 017 503	-2,72%
Luxembourg	03.2024 - 02.2025	-66 163	679 830	-8,87%
Iceland	04.2024 - 03.2025	14 568	148 055	10,91%
Finland	03.2024 - 02.2025	20 849	442 069	4,95%
Estonia	03.2024 - 02.2025	21 016	901 608	2,39%
Malta	01.2024 - 12.2024	40 673	198 343	25,80%
Hungary	04.2024 - 03.2025	150 762	1 337 320	12,71%

# Supplying Countries to the Most Growing Markets: Country-Specific Data (US \$)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest increases (or the smallest declines) in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the analyzed country, reflecting the shares of the supplying countries in total absolute positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

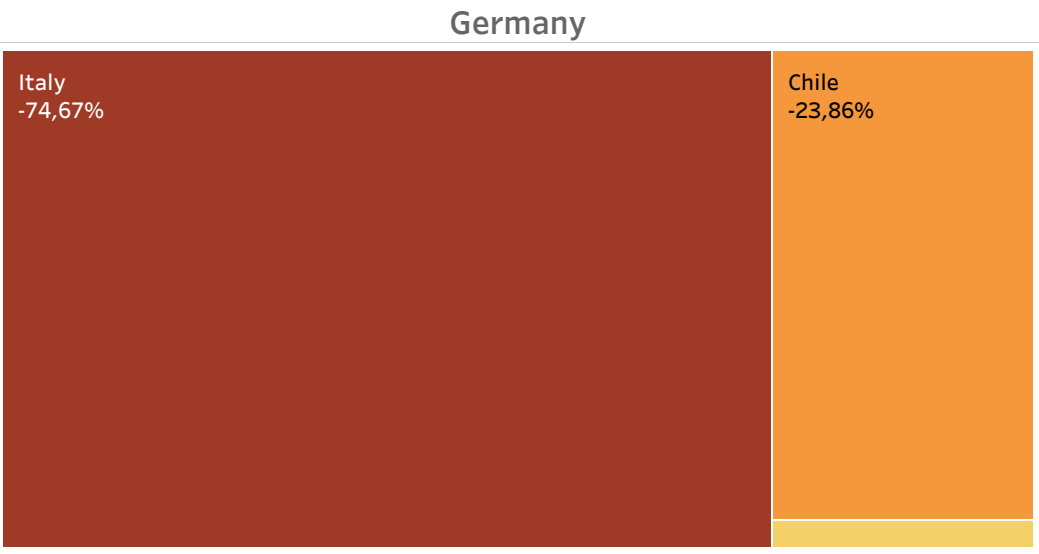
Largest Supplying Countries in LTM (US \$)



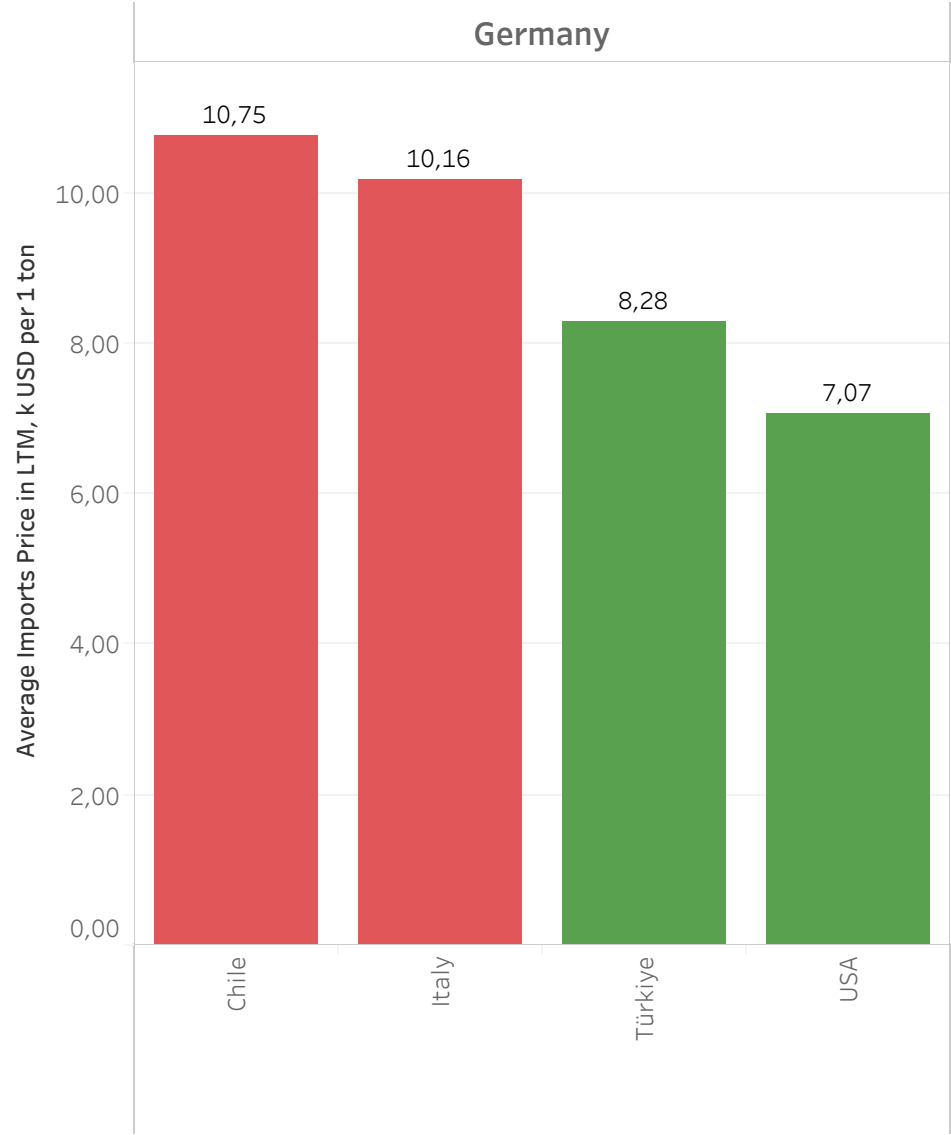
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



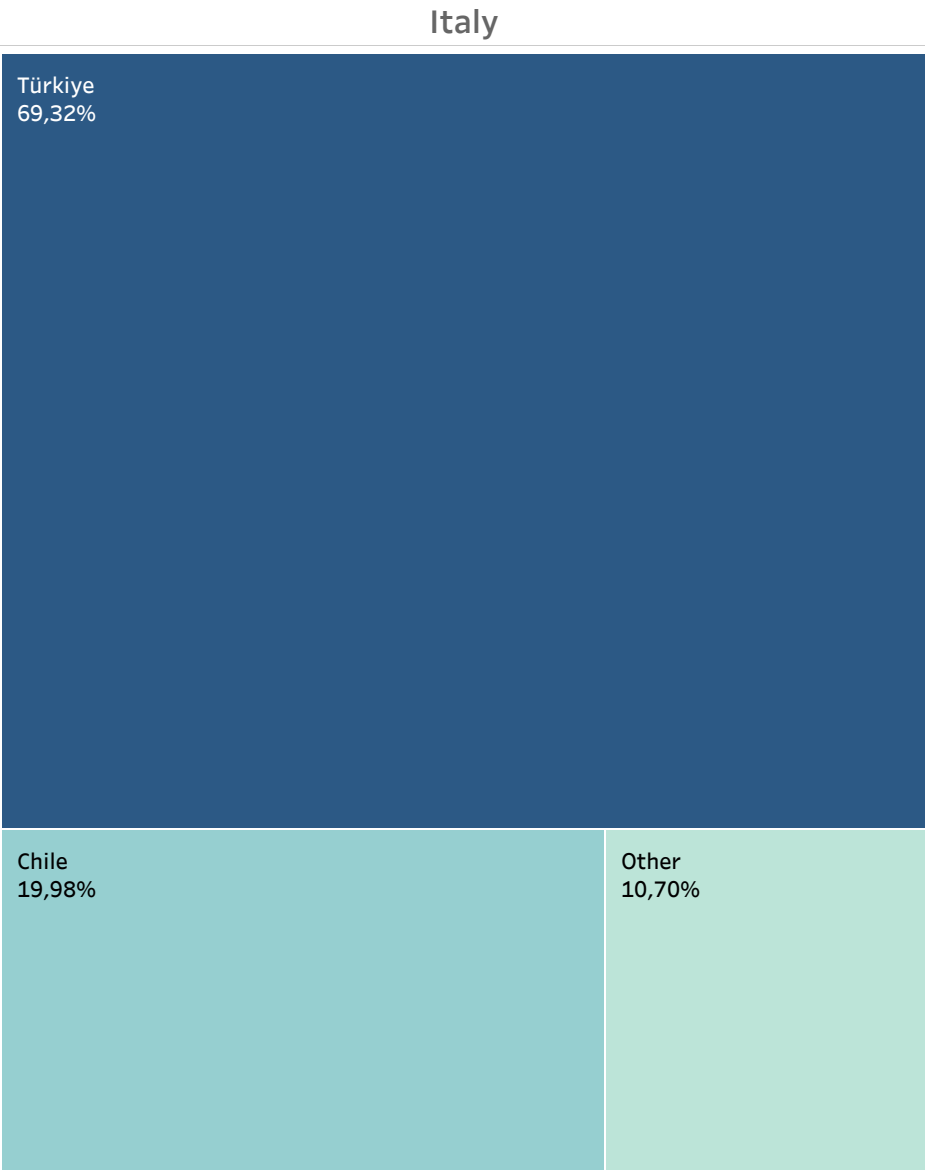
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



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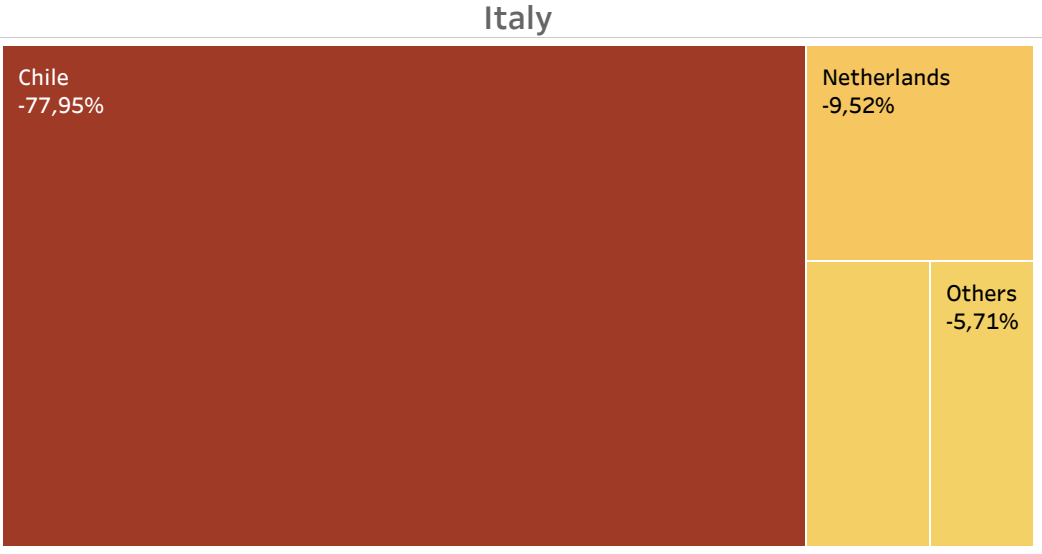
Largest Supplying Countries in LTM (US \$)



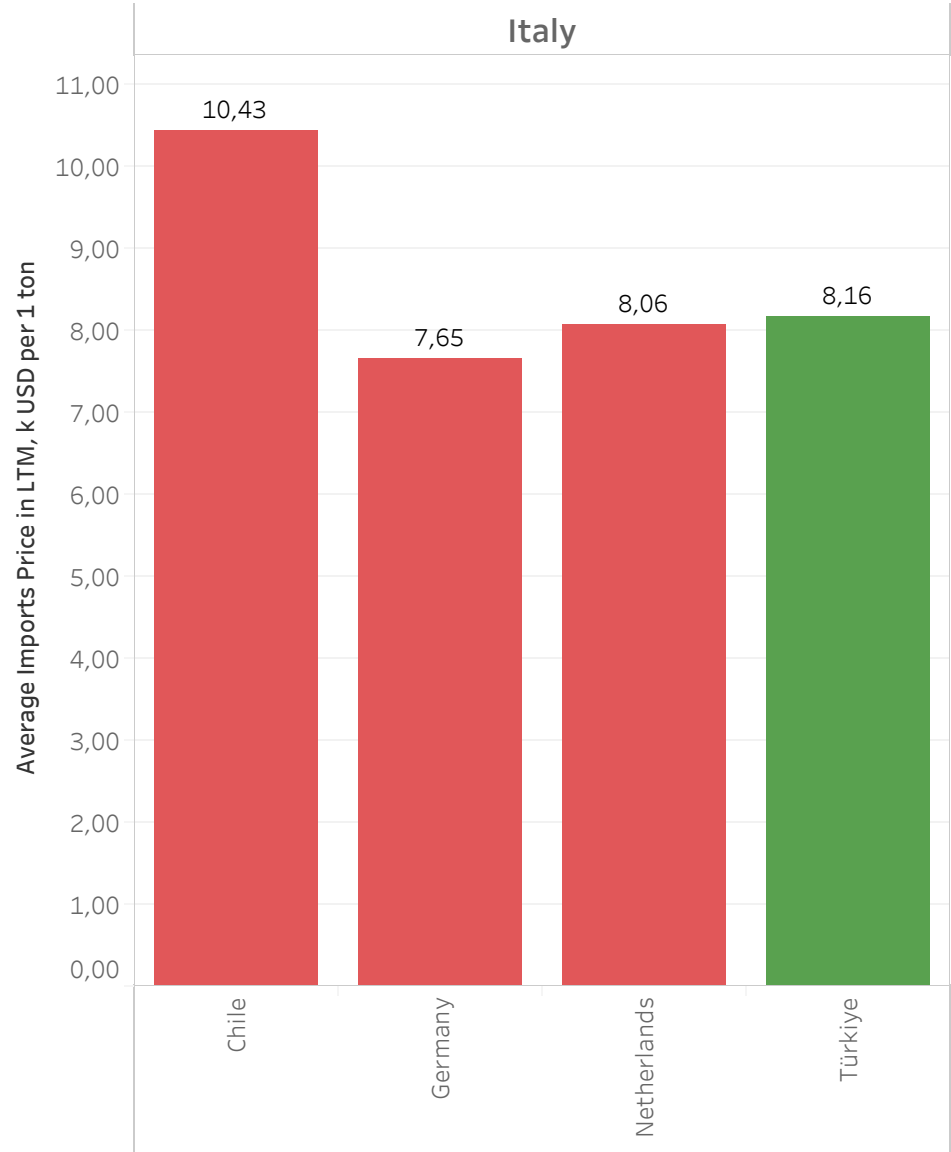
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



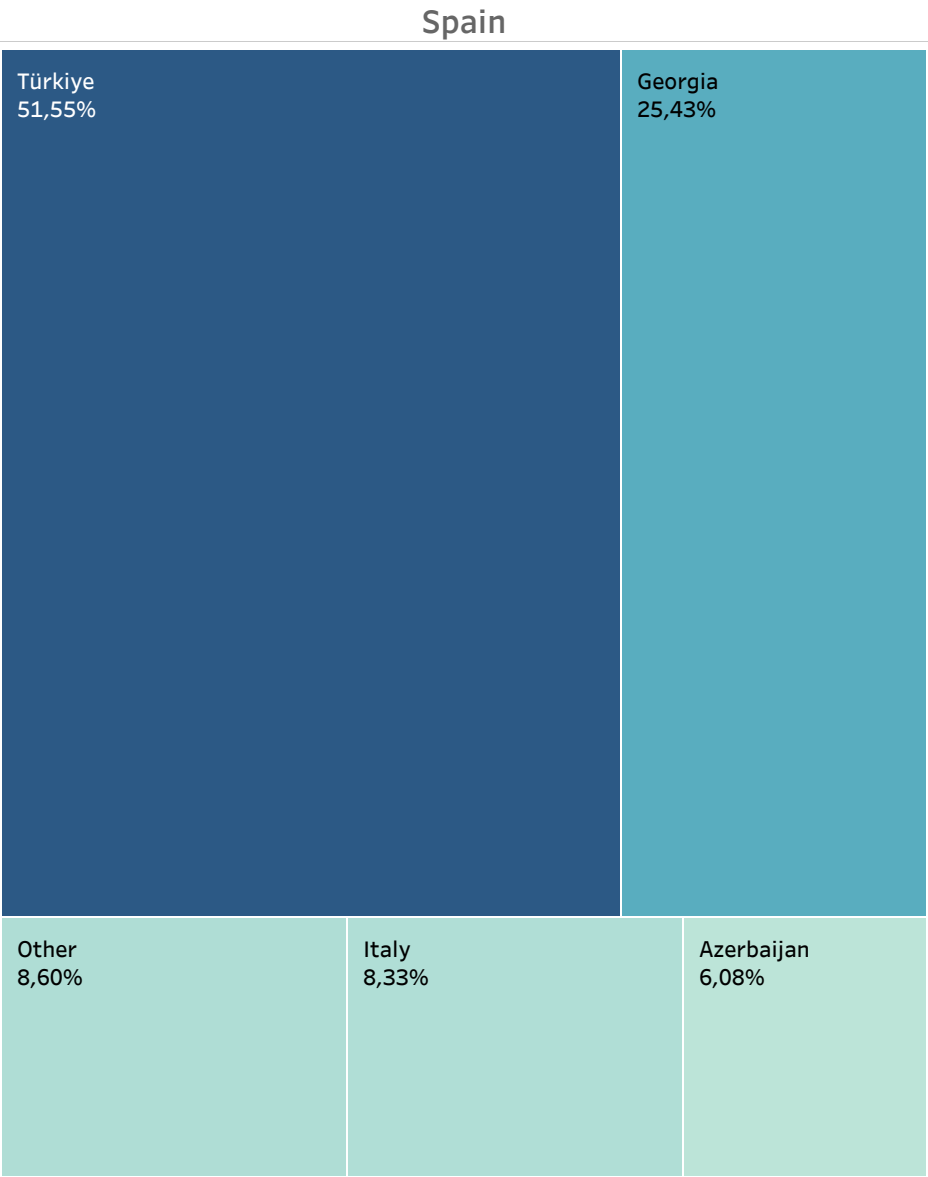
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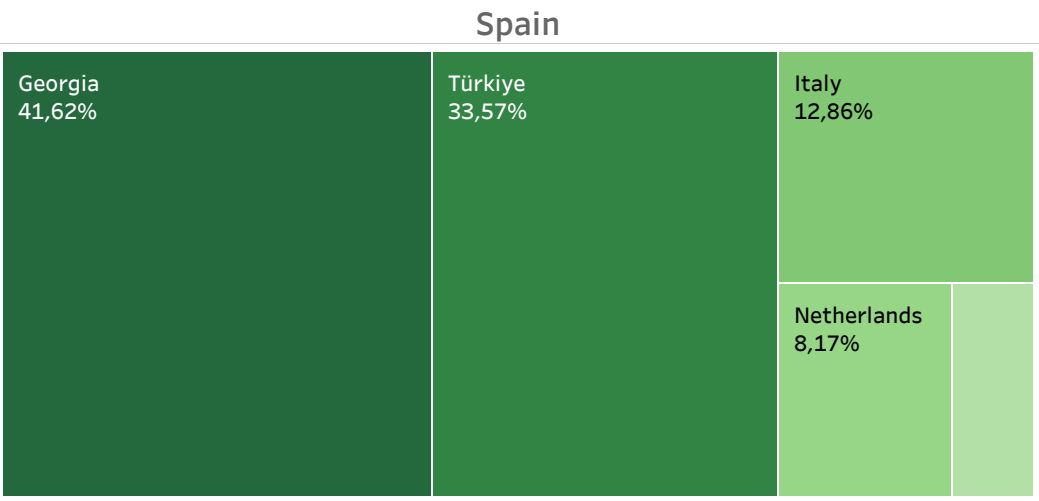
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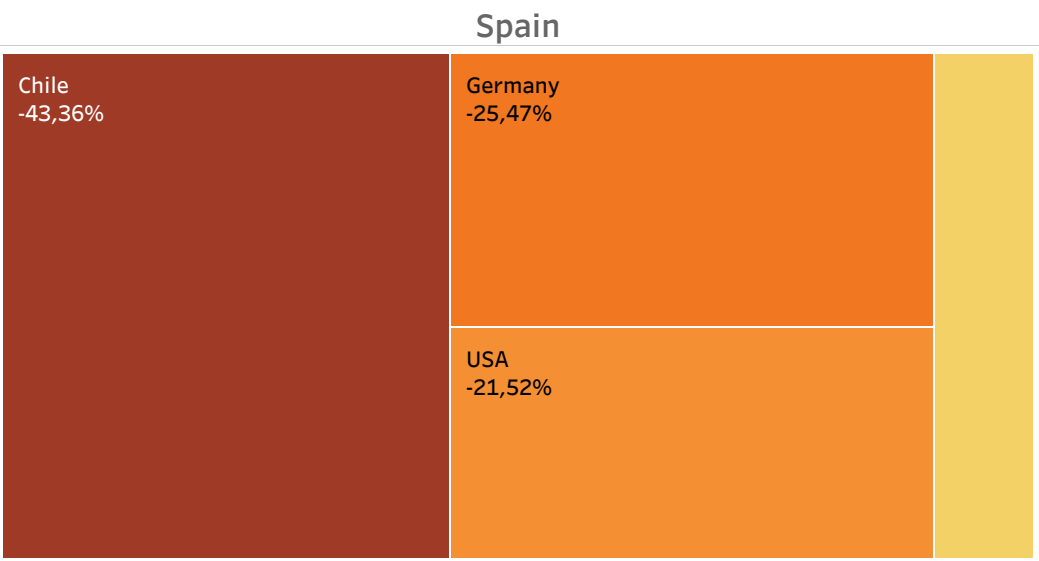
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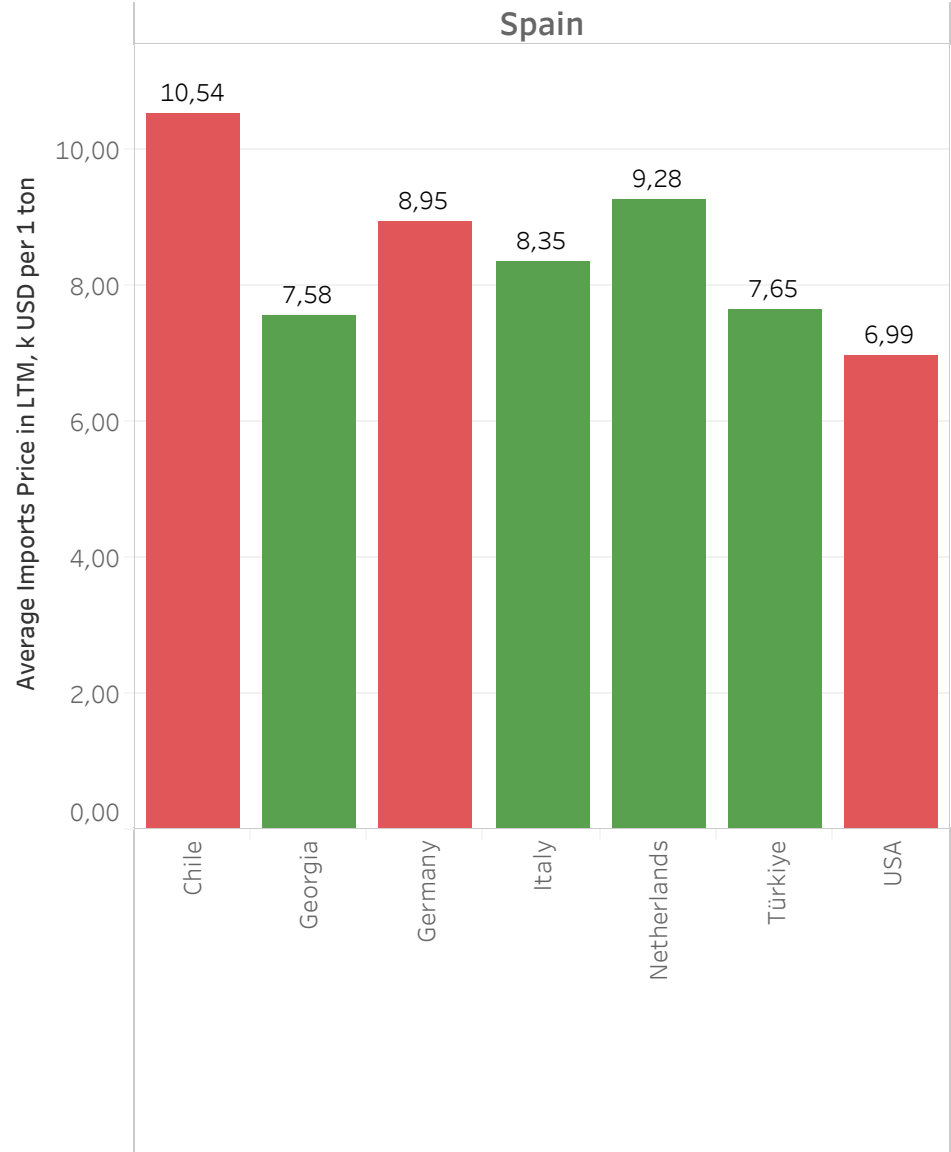
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



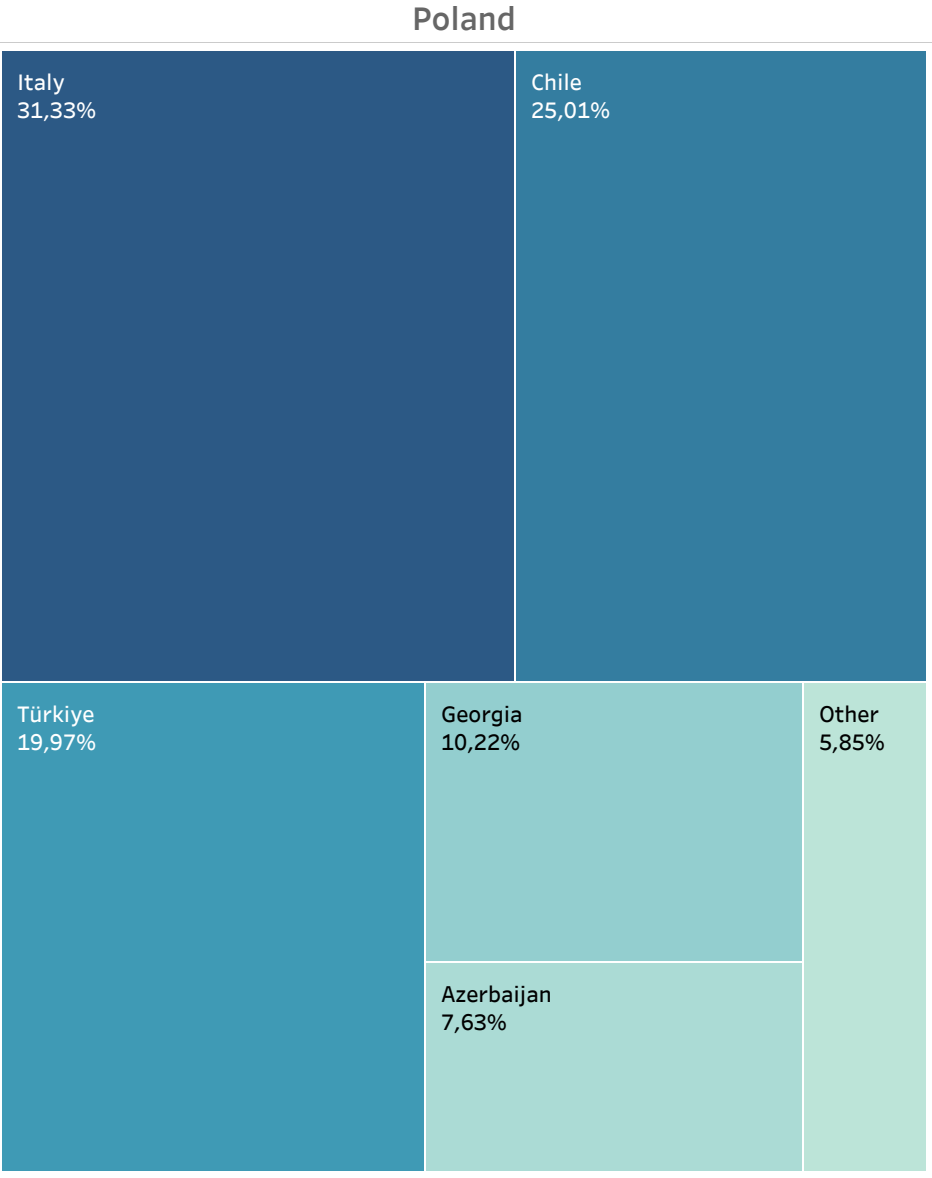
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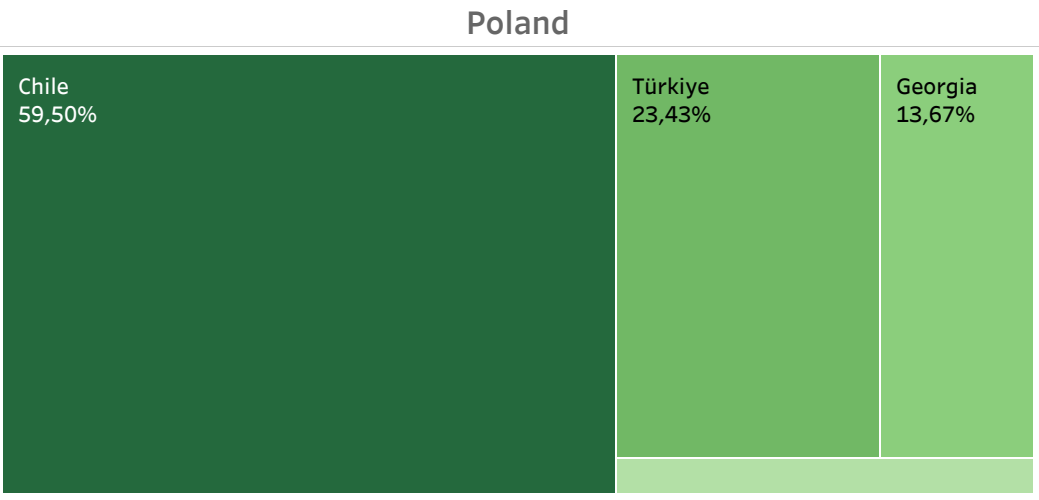
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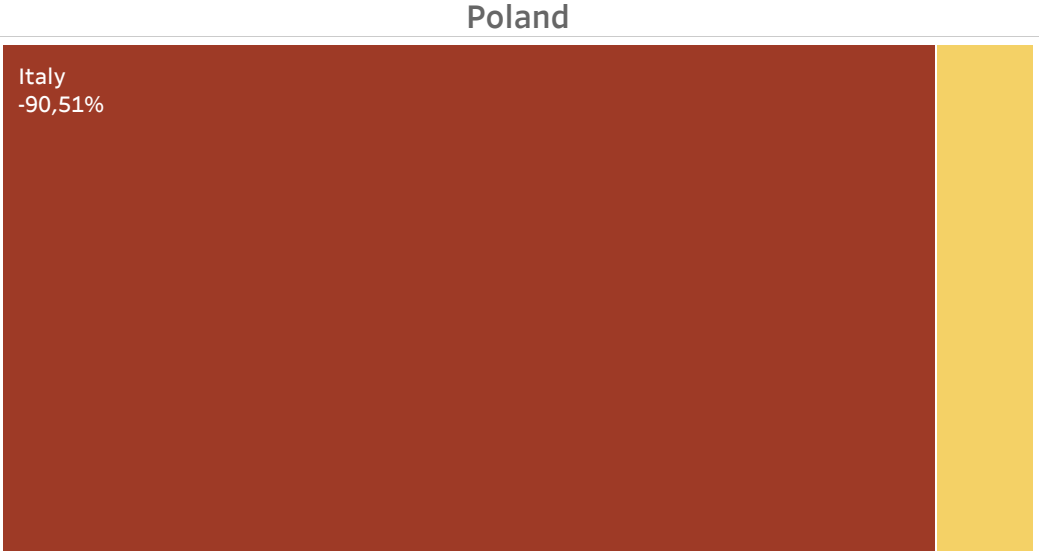
Largest Supplying Countries in LTM (US \$)



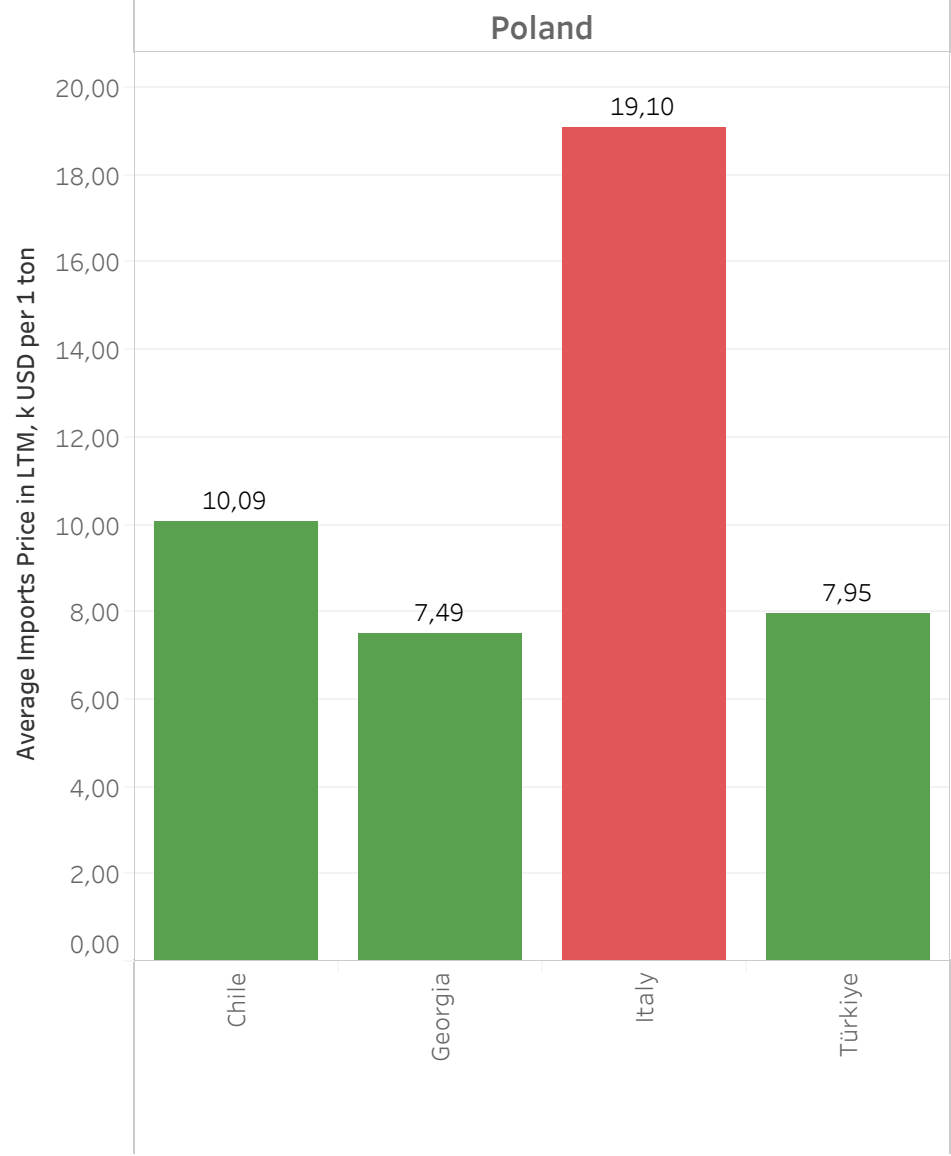
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



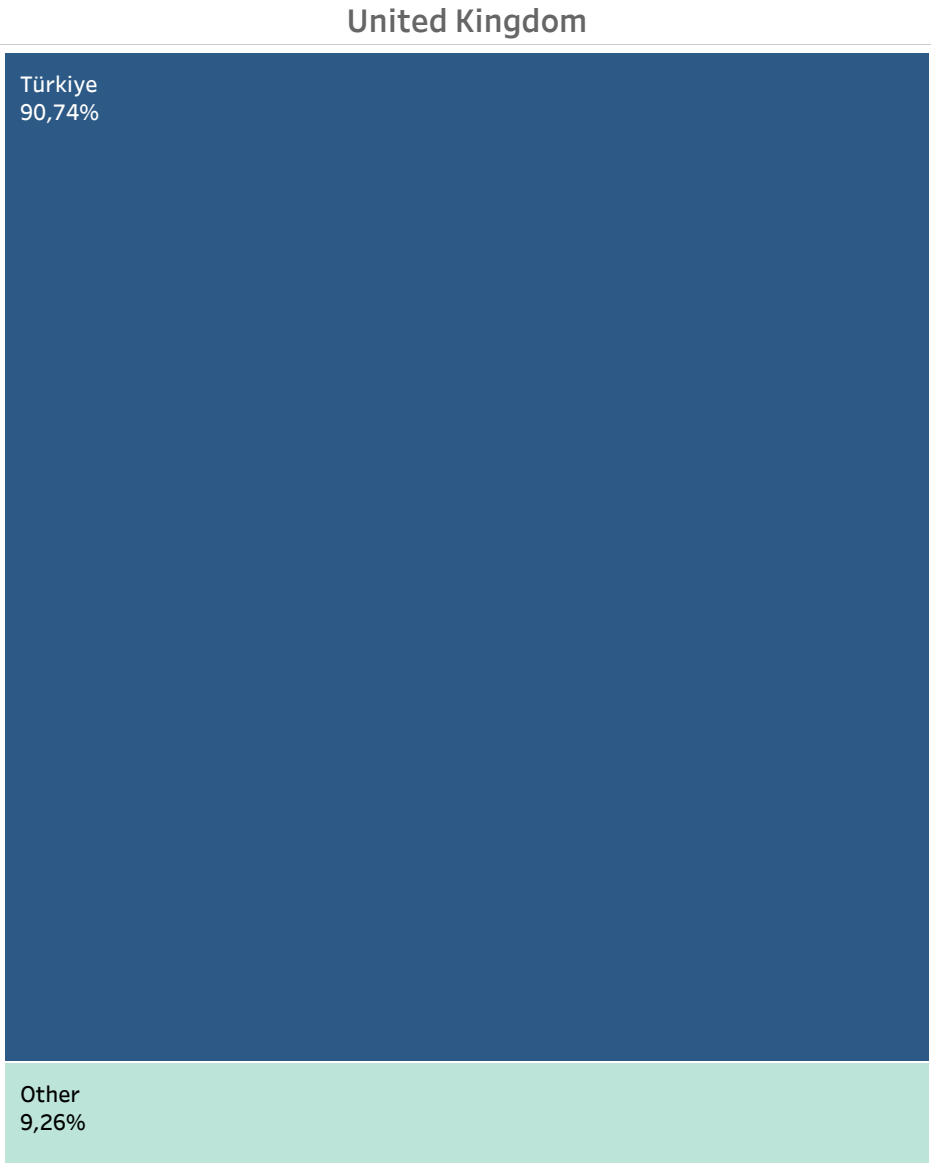
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



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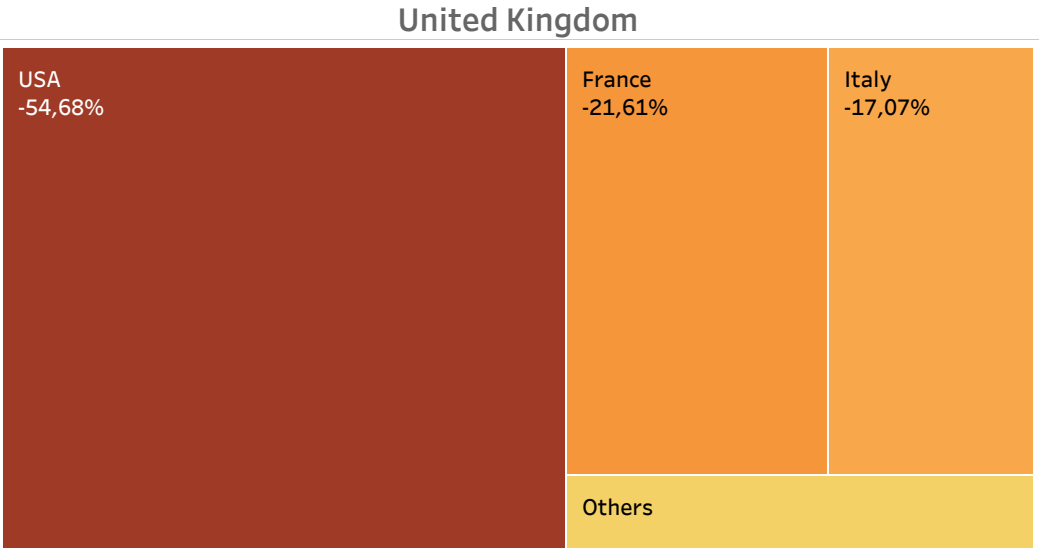
Largest Supplying Countries in LTM (US \$)



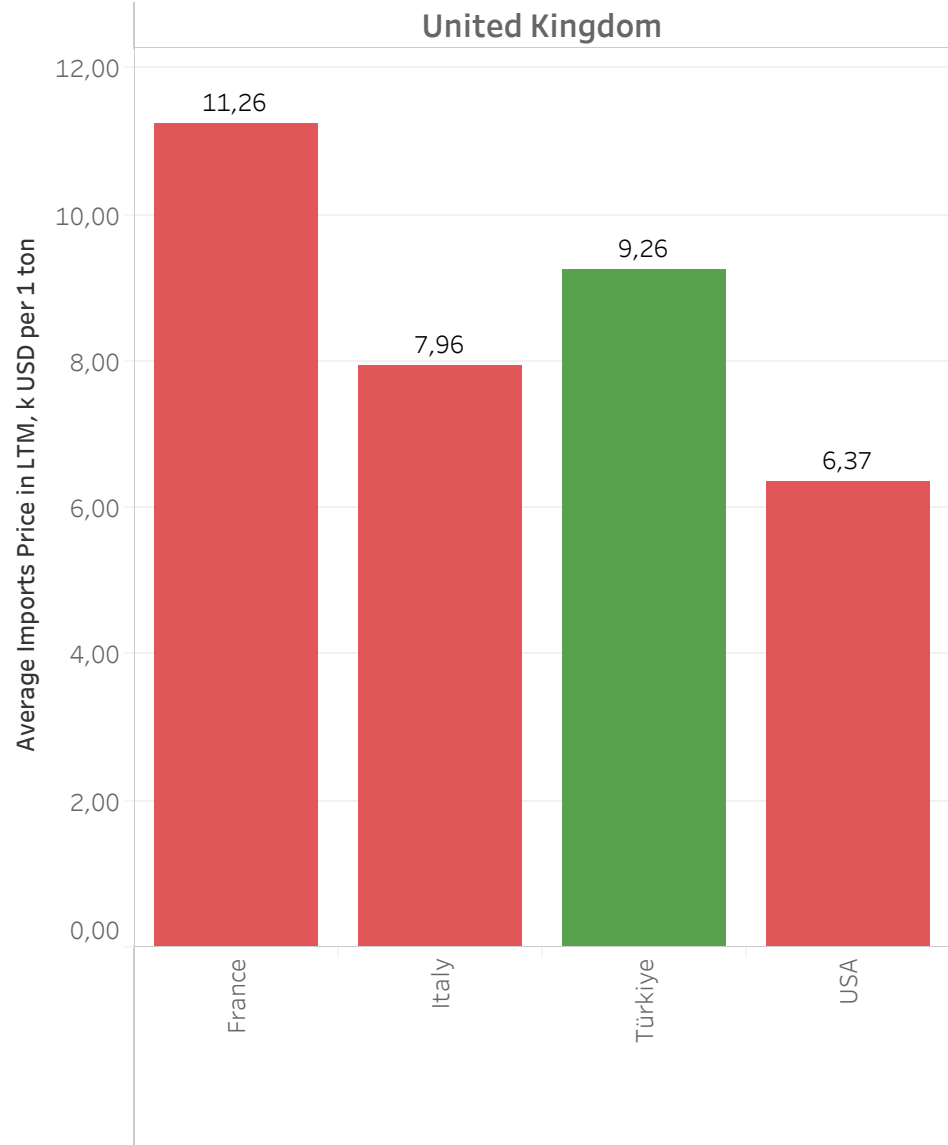
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



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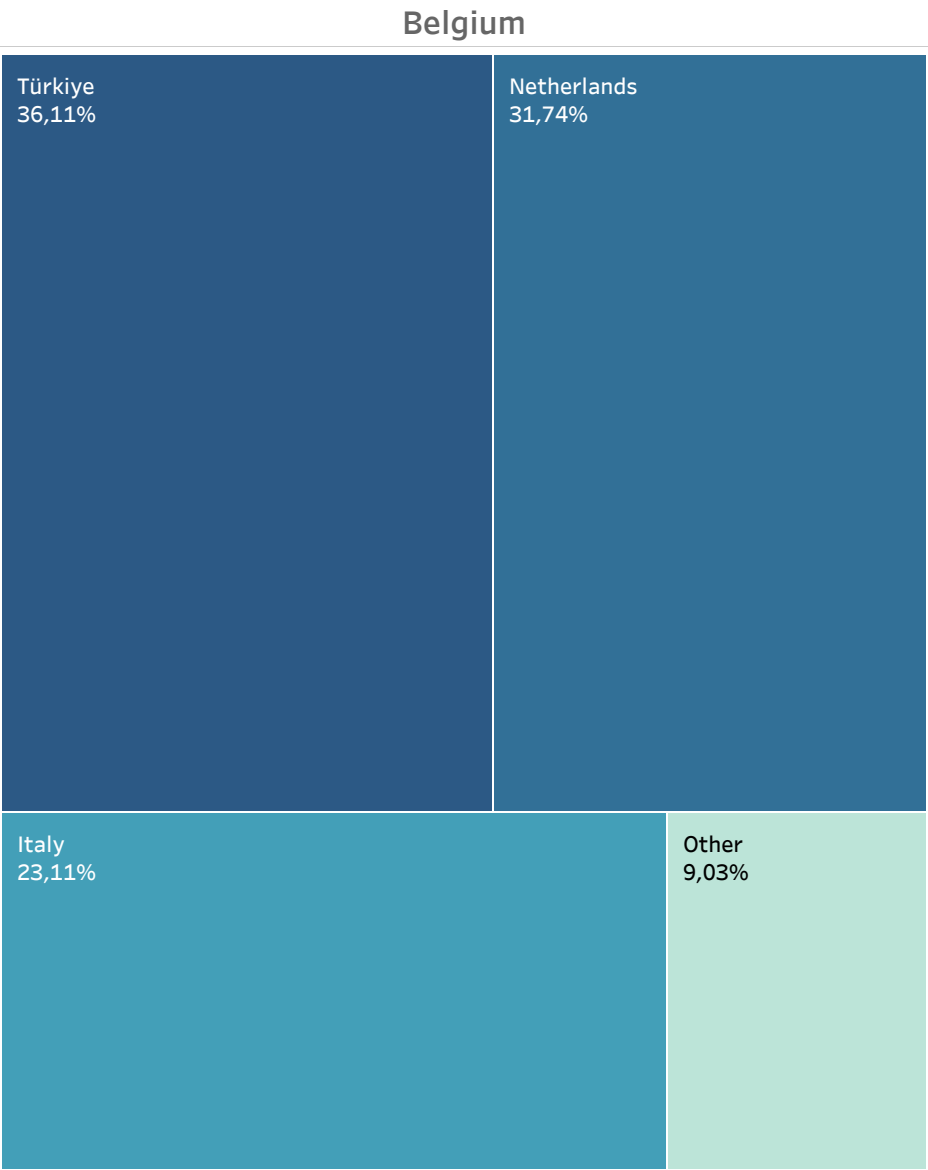
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



# Supplying Countries to the Most Declining Markets: Country-Specific Data (US \$)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports values (expressed in US \$) during the LTM period. The first graph (on the left) illustrates the distribution of supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

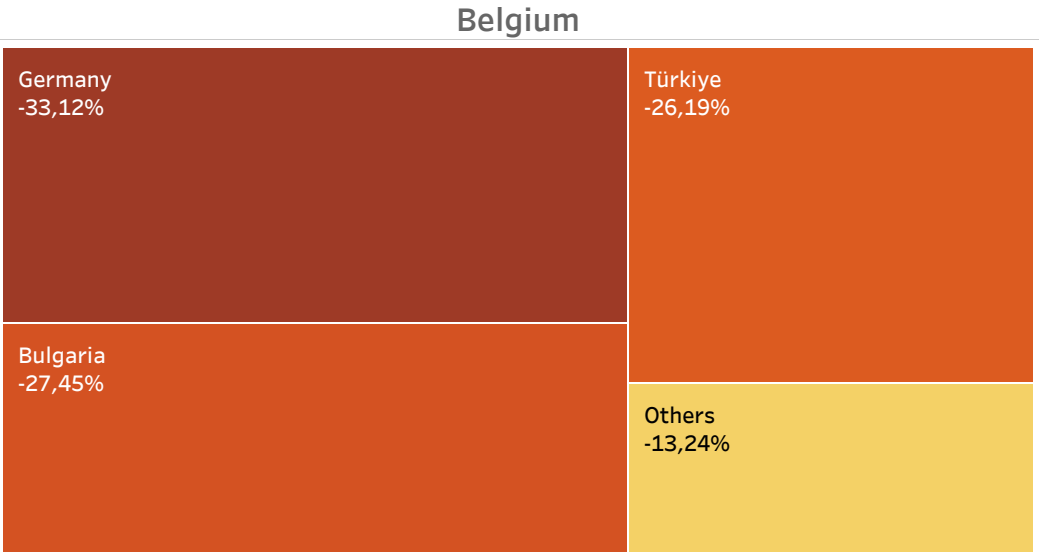
Largest Supplying Countries in LTM (US \$)



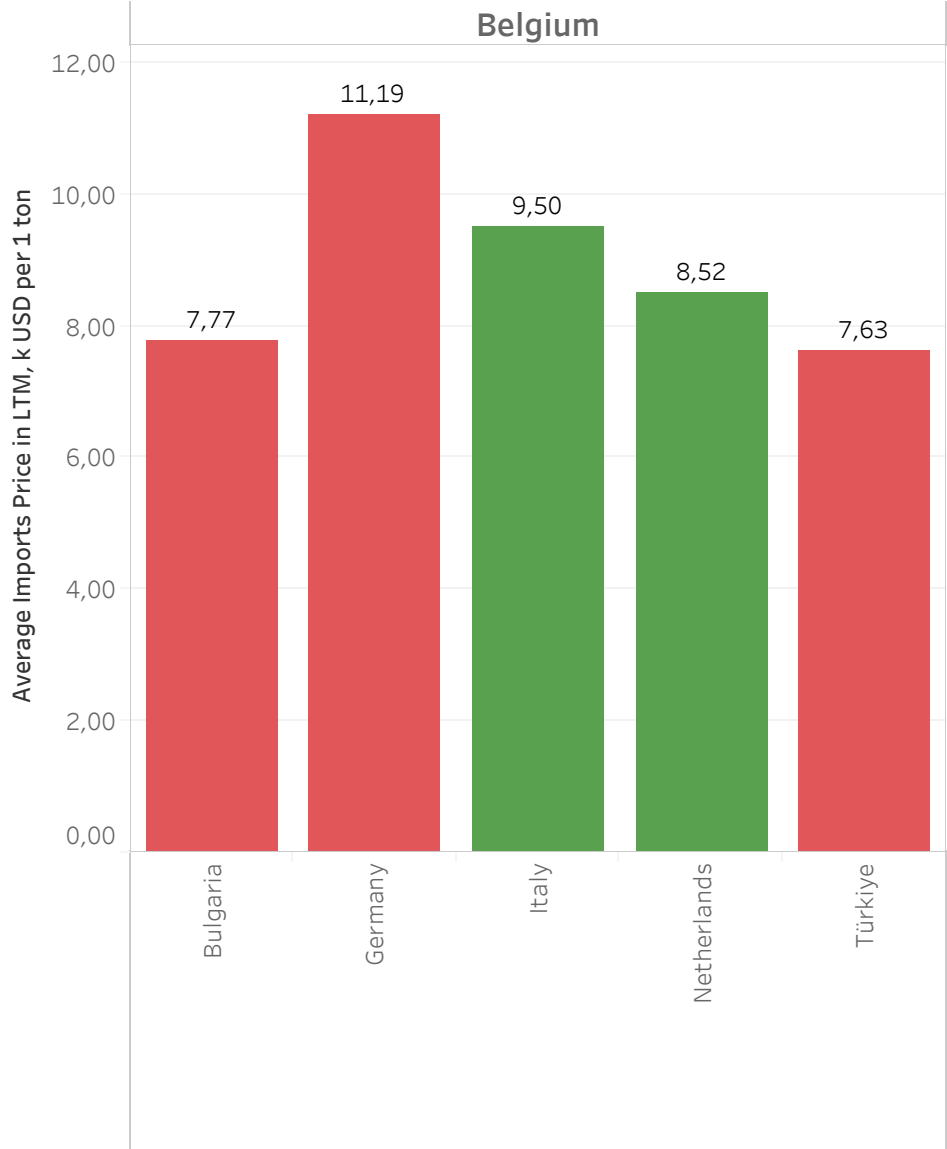
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



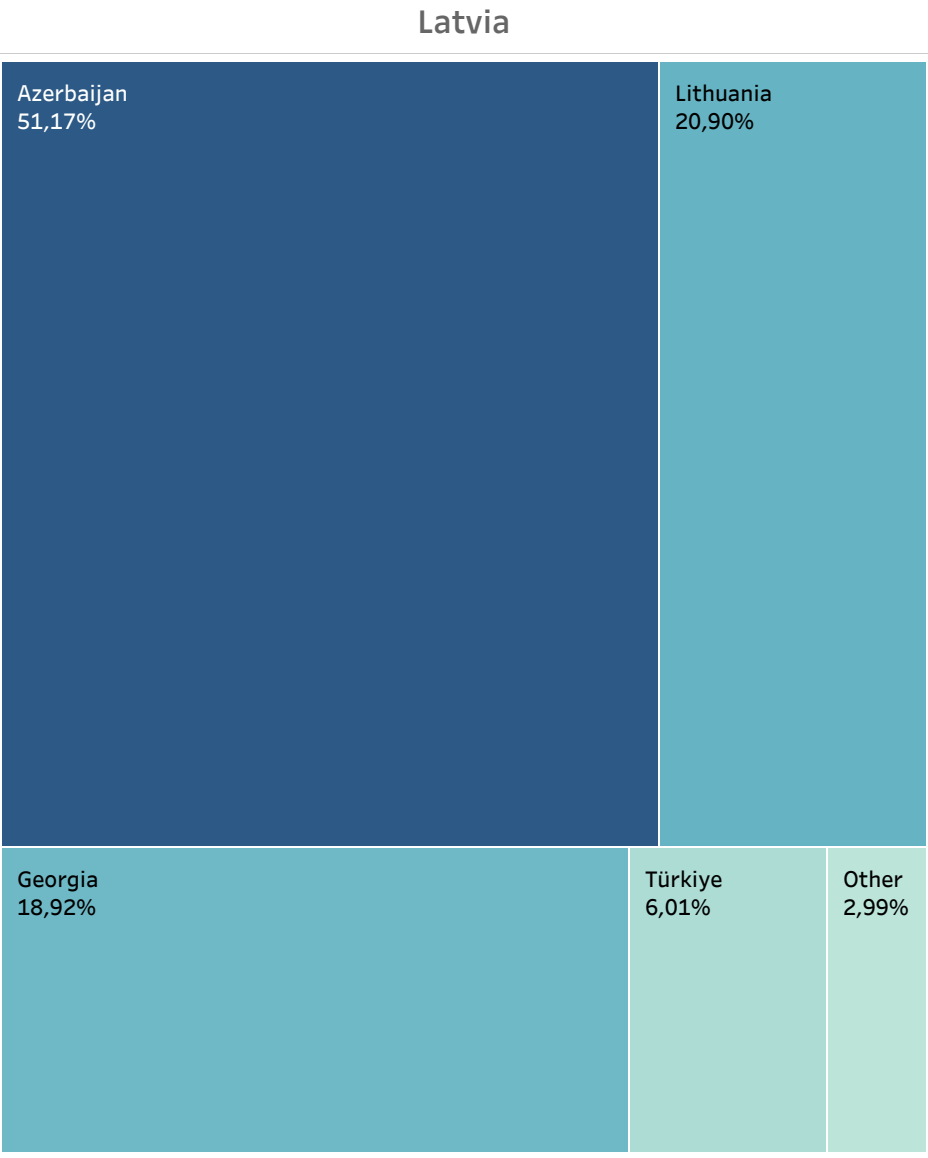
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



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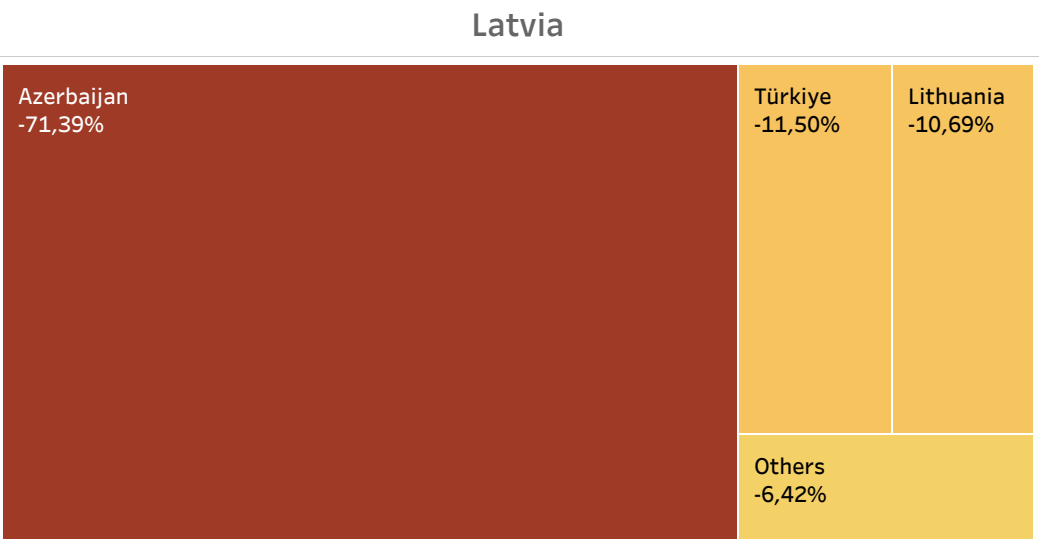
Largest Supplying Countries in LTM (US \$)



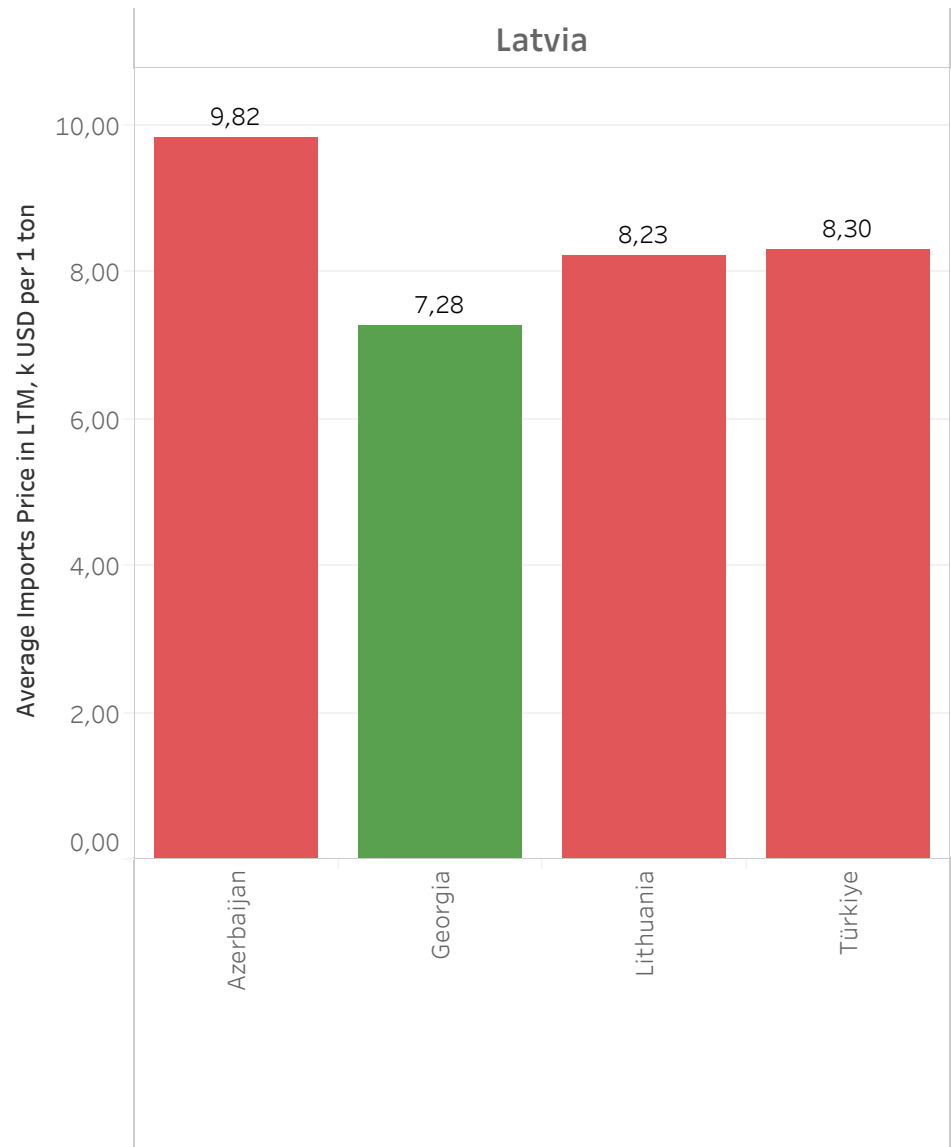
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



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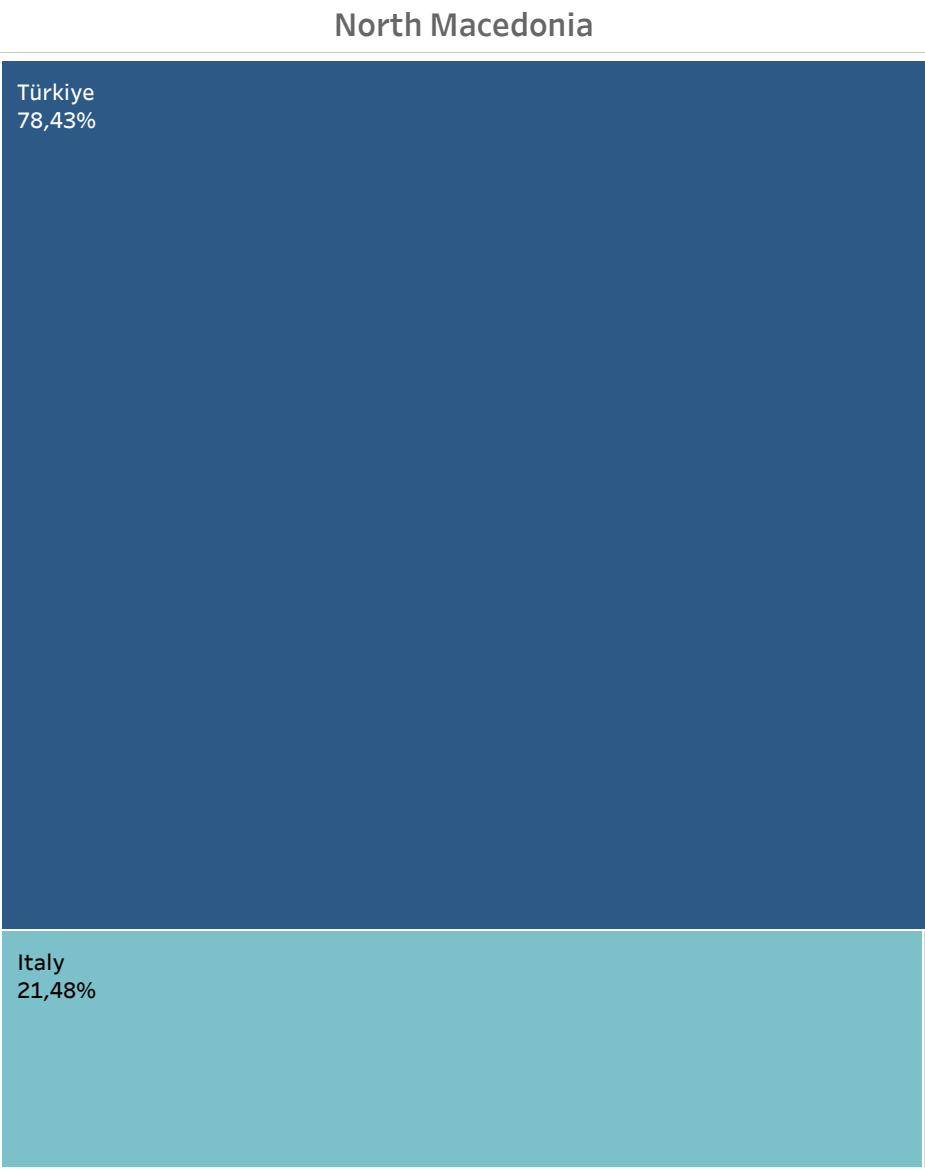
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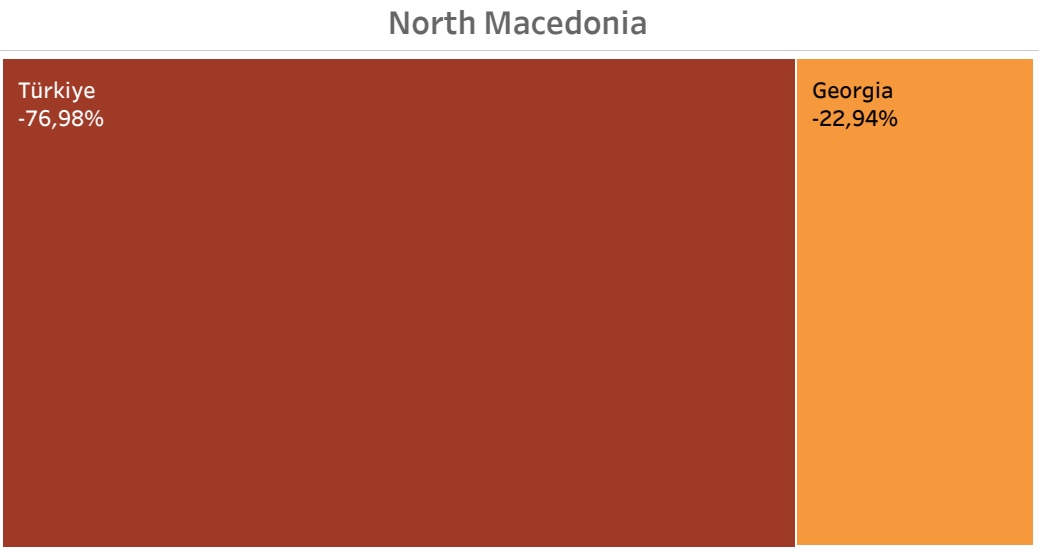
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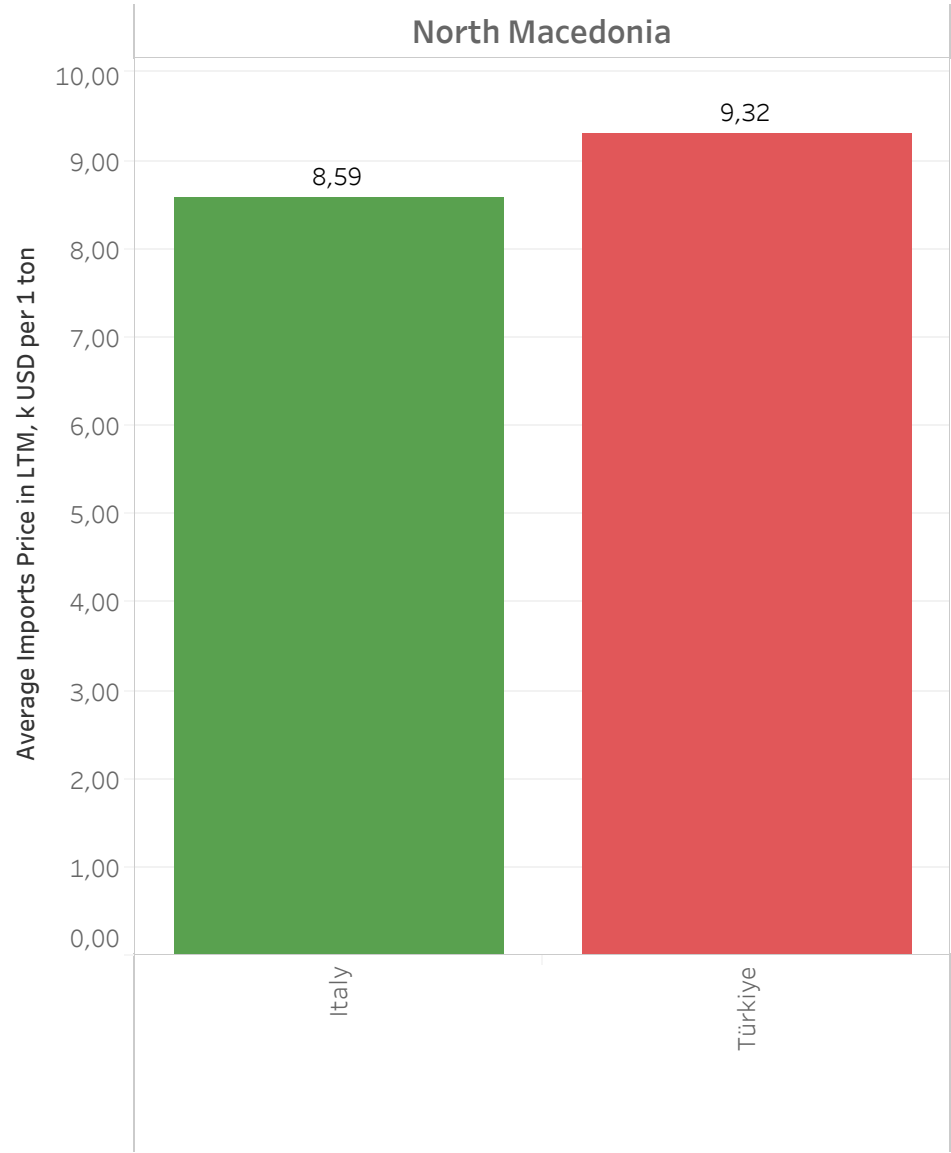
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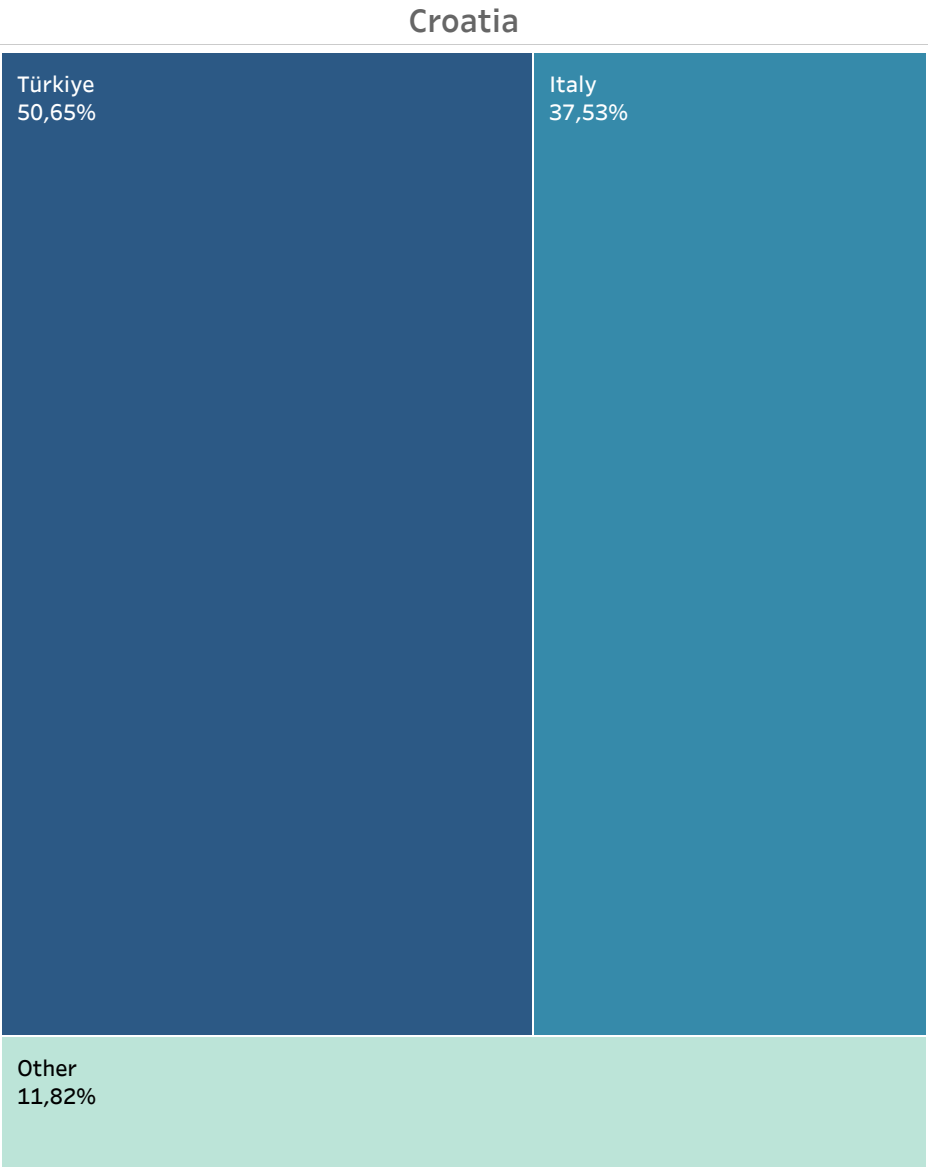
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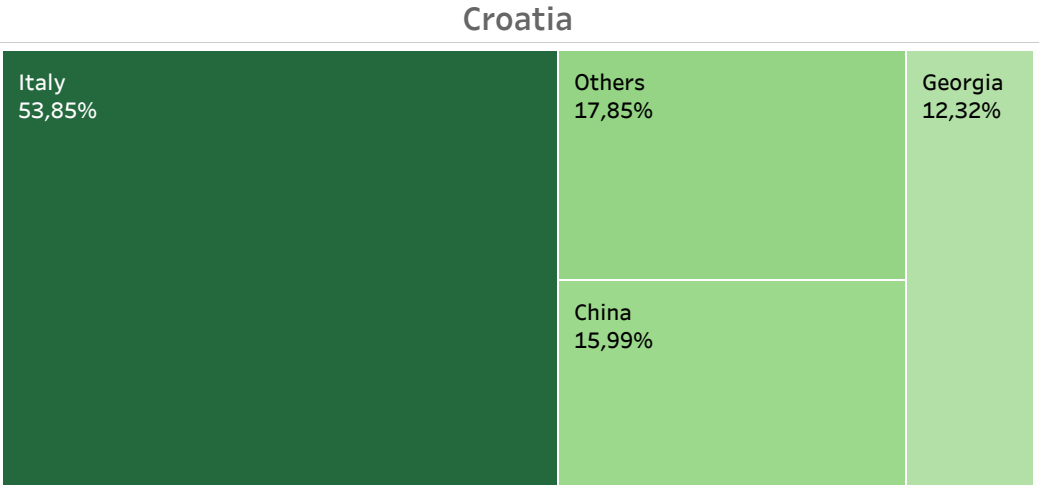
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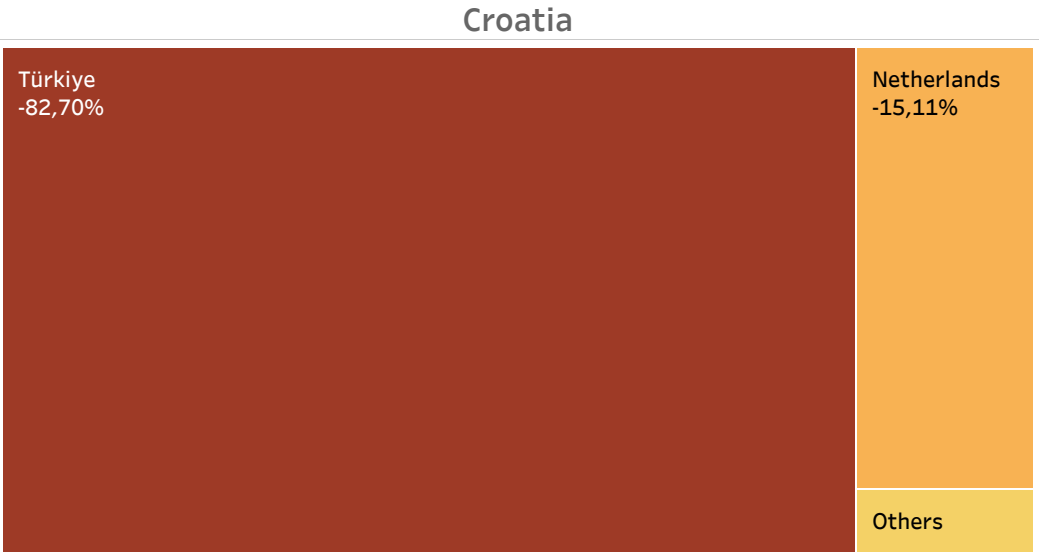
Largest Supplying Countries in LTM (US \$)



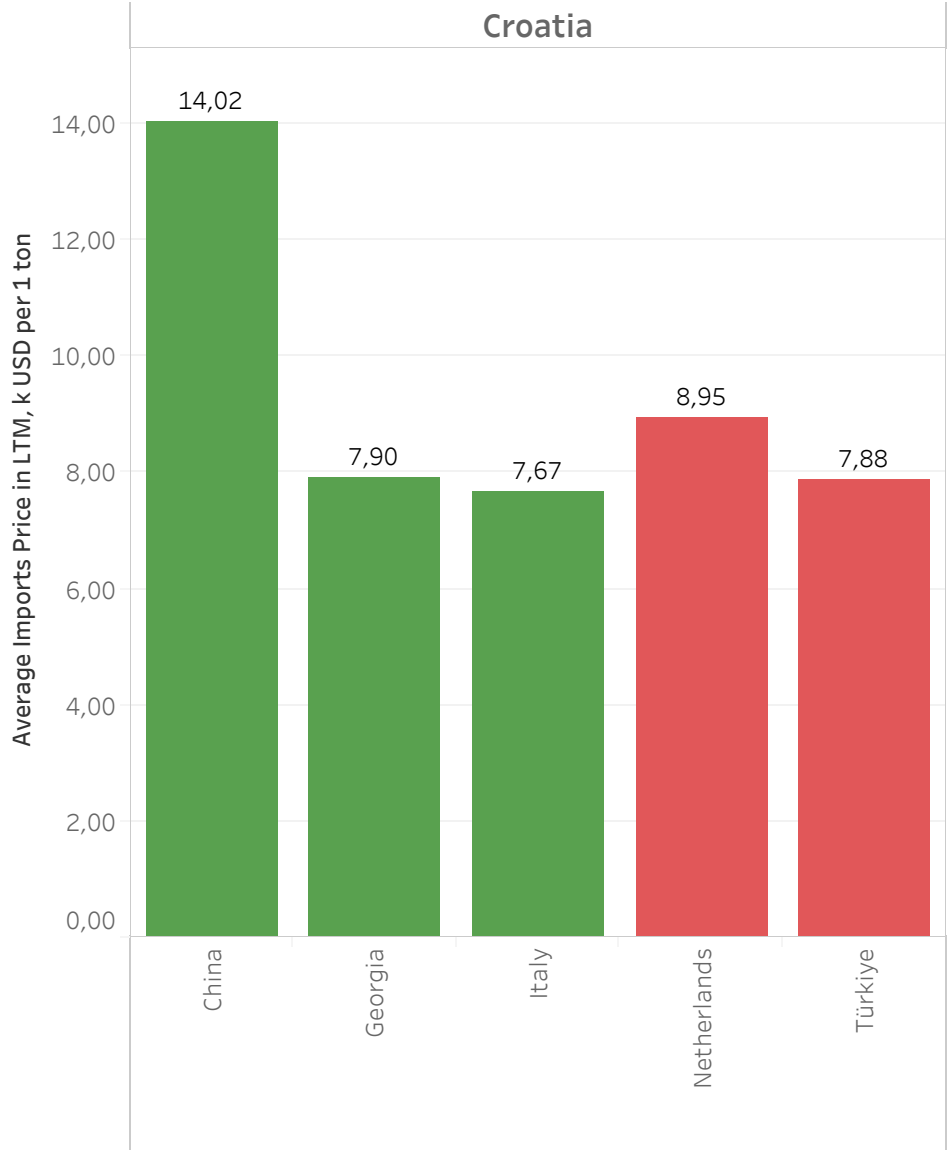
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



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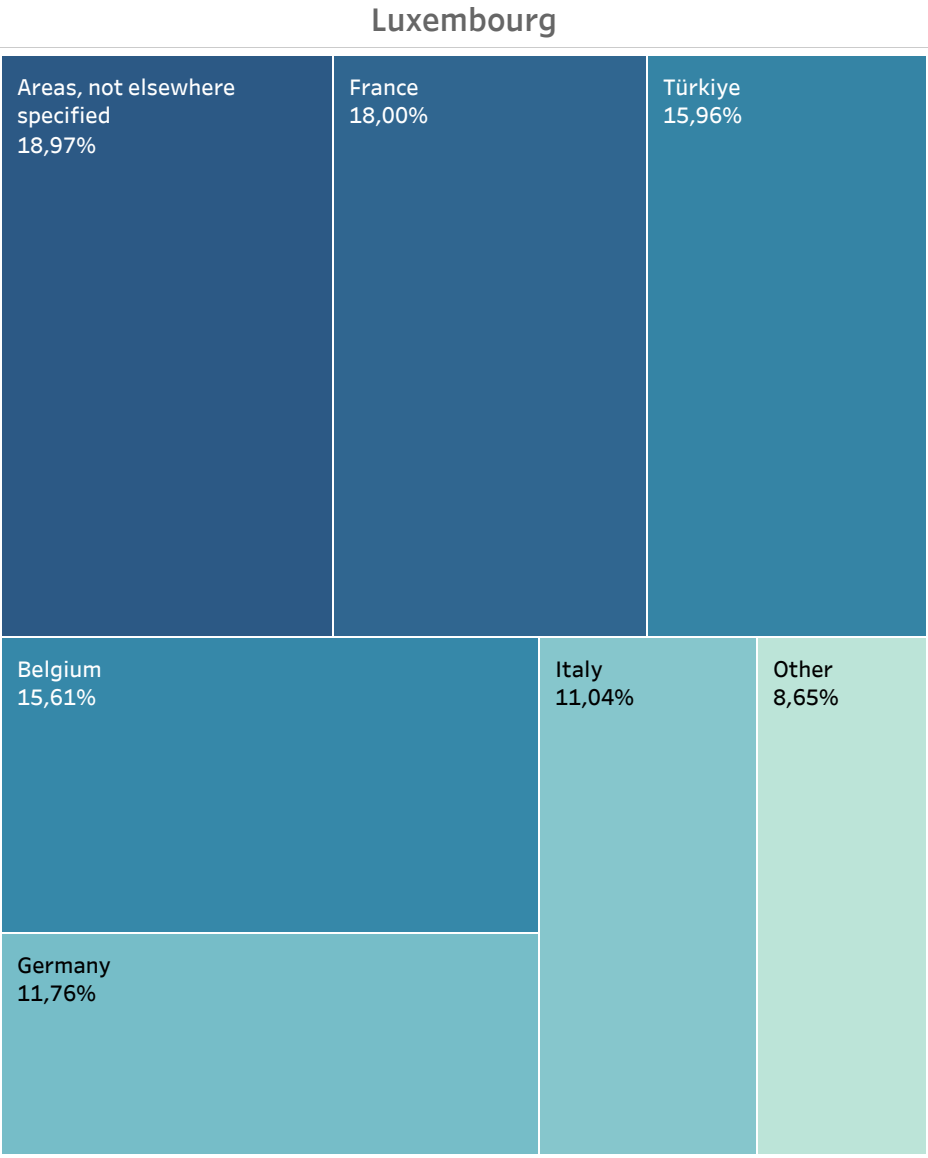
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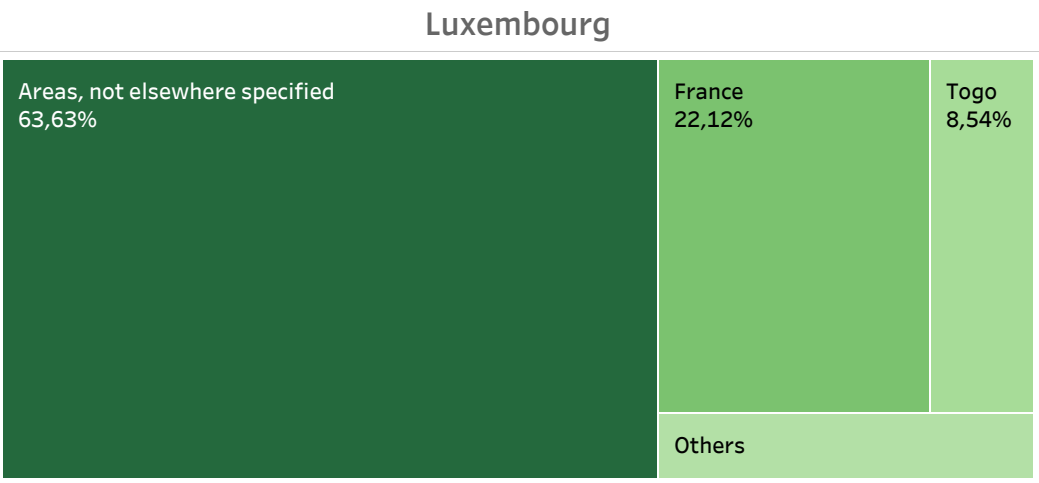
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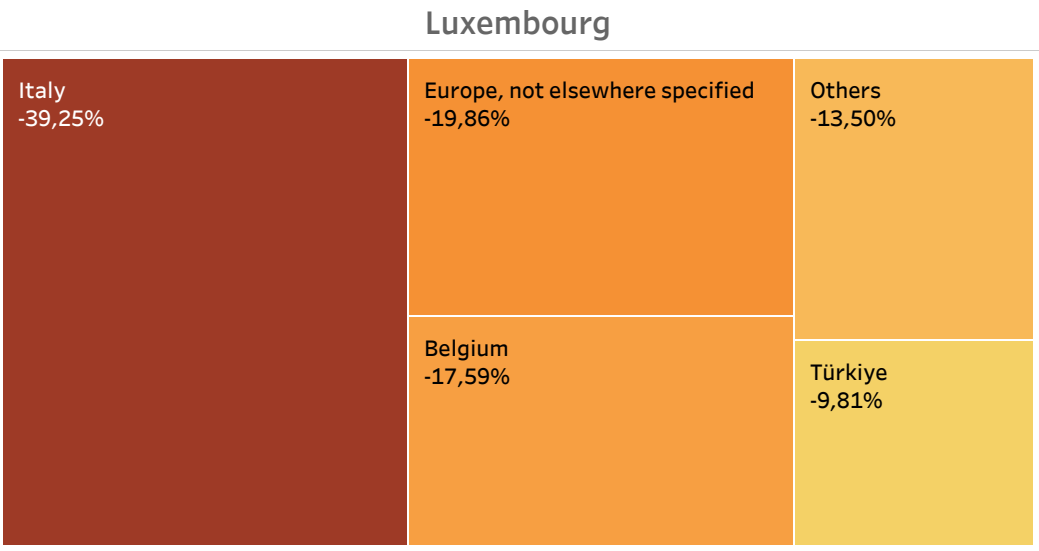
Largest Supplying Countries in LTM (US \$)



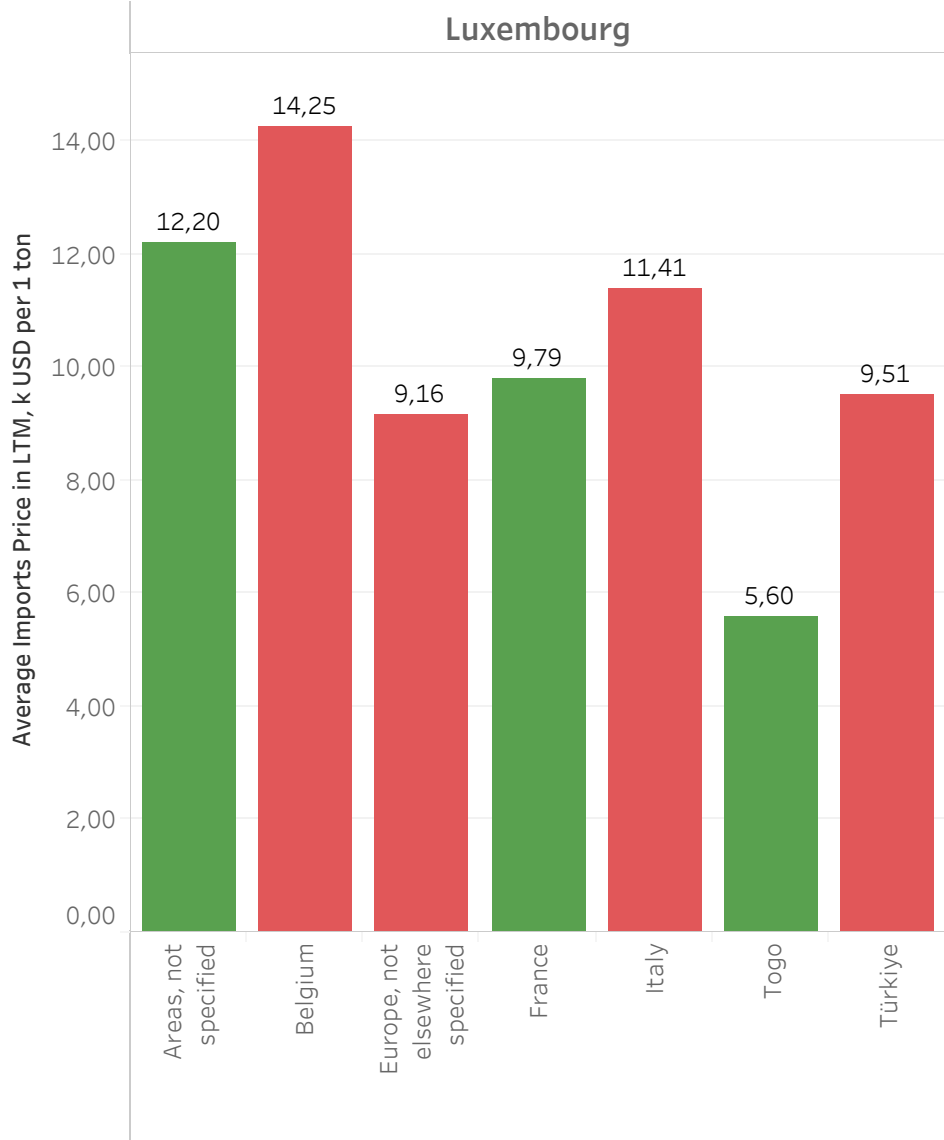
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Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



# Most Growing and Most Declining Markets by Imports Volume Change (tons)

This is the next part of the analysis of the markets (out of the countries analyzed) that have either experienced the highest growth rates in imports during the LTM period (or, for certain product markets, exhibited the slowest rates of decline), and countries that have experienced the most significant declines in imports. It is now based on changes in imports volumes, expressed in tons. The countries falling into both categories, based on imports volumes changes, are presented in the accompanying tables.

Fastest Growing / Slowest Declining Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, kg	Imports in LTM, kg	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Germany	04.2024 - 03.2025	7 217 685	71 594 460	11,21%
Spain	04.2024 - 03.2025	994 074	6 947 022	16,70%
Slovakia	02.2024 - 01.2025	238 453	780 205	44,02%
Bulgaria	01.2024 - 12.2024	157 958	876 472	21,98%
Greece	04.2024 - 03.2025	77 644	1 680 436	4,84%
Norway	05.2024 - 04.2025	72 877	495 047	17,26%
Denmark	04.2024 - 03.2025	52 777	1 055 571	5,26%
Ukraine	04.2024 - 03.2025	51 546	1 040 563	5,21%
Portugal	03.2024 - 02.2025	45 878	515 196	9,78%
Hungary	04.2024 - 03.2025	2 879	164 988	1,78%

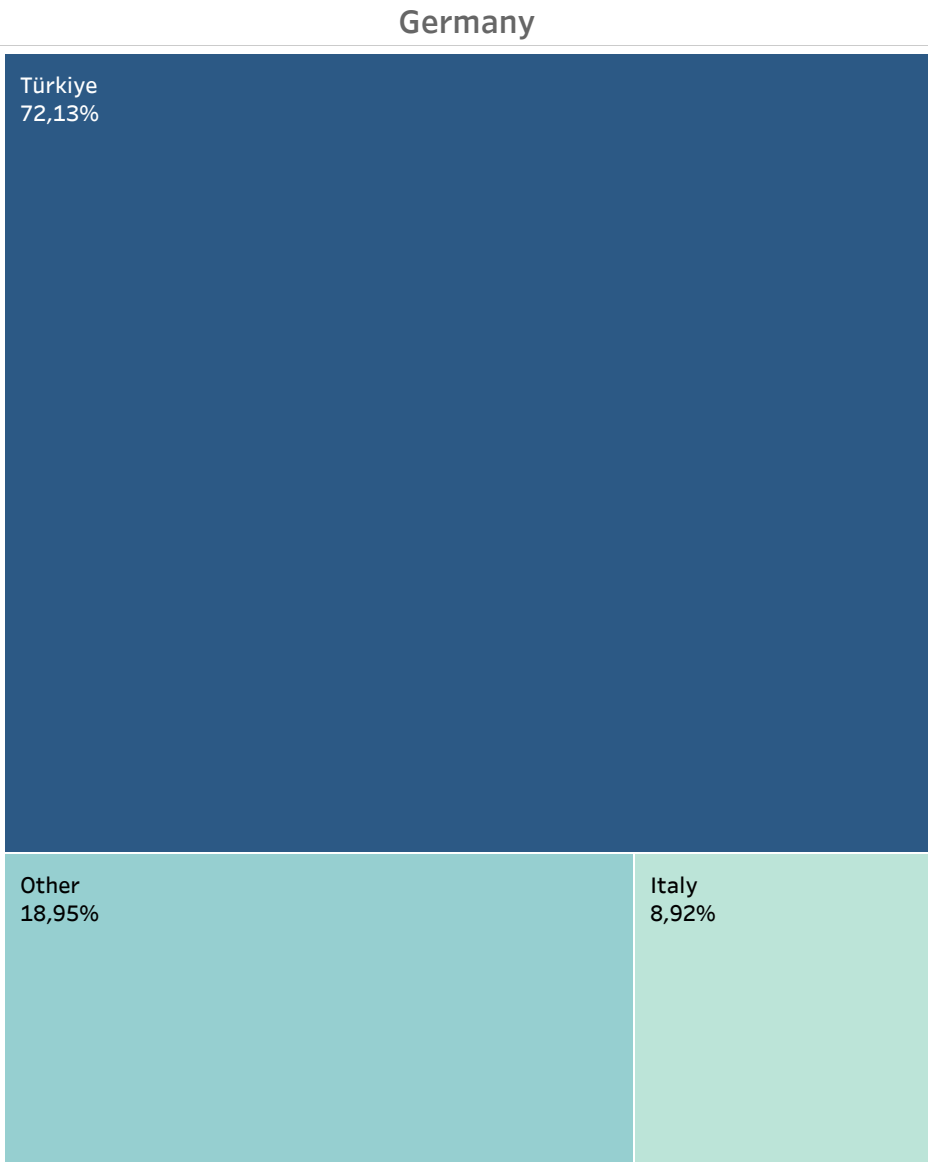
Fastest Declining / Slowest Growing Markets

Country Analyzed	LTM Period	Absolute Change of Imports in LTM Compared to the Period 12 Months Before LTM, kg	Imports in LTM, kg	Product Imports Growth in LTM Compared to the Period 12 Months Before LTM, %
Italy	03.2024 - 02.2025	-1 737 163	55 350 531	-3,04%
Switzerland	05.2024 - 04.2025	-774 440	8 826 597	-8,07%
Netherlands	04.2024 - 03.2025	-598 286	4 867 710	-10,95%
Belgium	03.2024 - 02.2025	-568 742	2 374 535	-19,32%
Latvia	01.2024 - 12.2024	-210 964	188 716	-52,78%
Czechia	04.2024 - 03.2025	-163 799	2 132 318	-7,13%
Poland	04.2024 - 03.2025	-139 092	5 233 000	-2,59%
Croatia	02.2024 - 01.2025	-130 410	632 531	-17,09%
North Macedonia	01.2024 - 12.2024	-123 081	190 087	-39,30%
United Kingdom	04.2024 - 03.2025	-114 361	2 440 920	-4,48%

# Supplying Countries to the Most Growing Markets: Country-Specific Data (tons)

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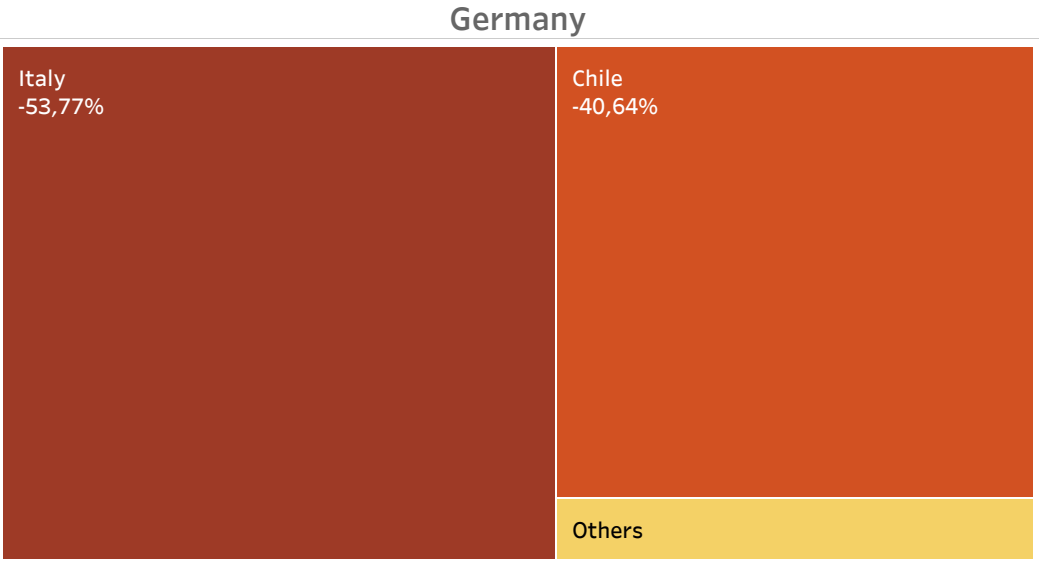
Largest Supplying Countries in LTM (tons)



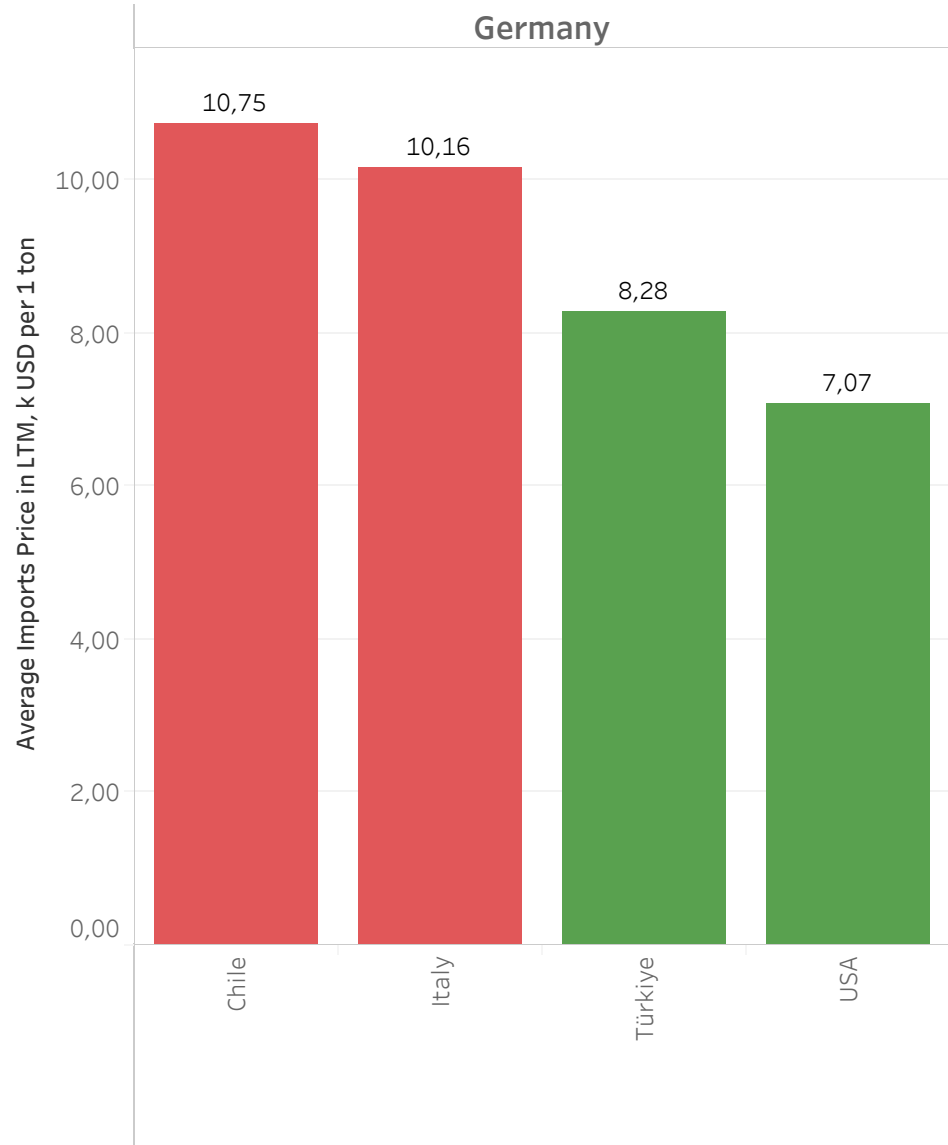
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



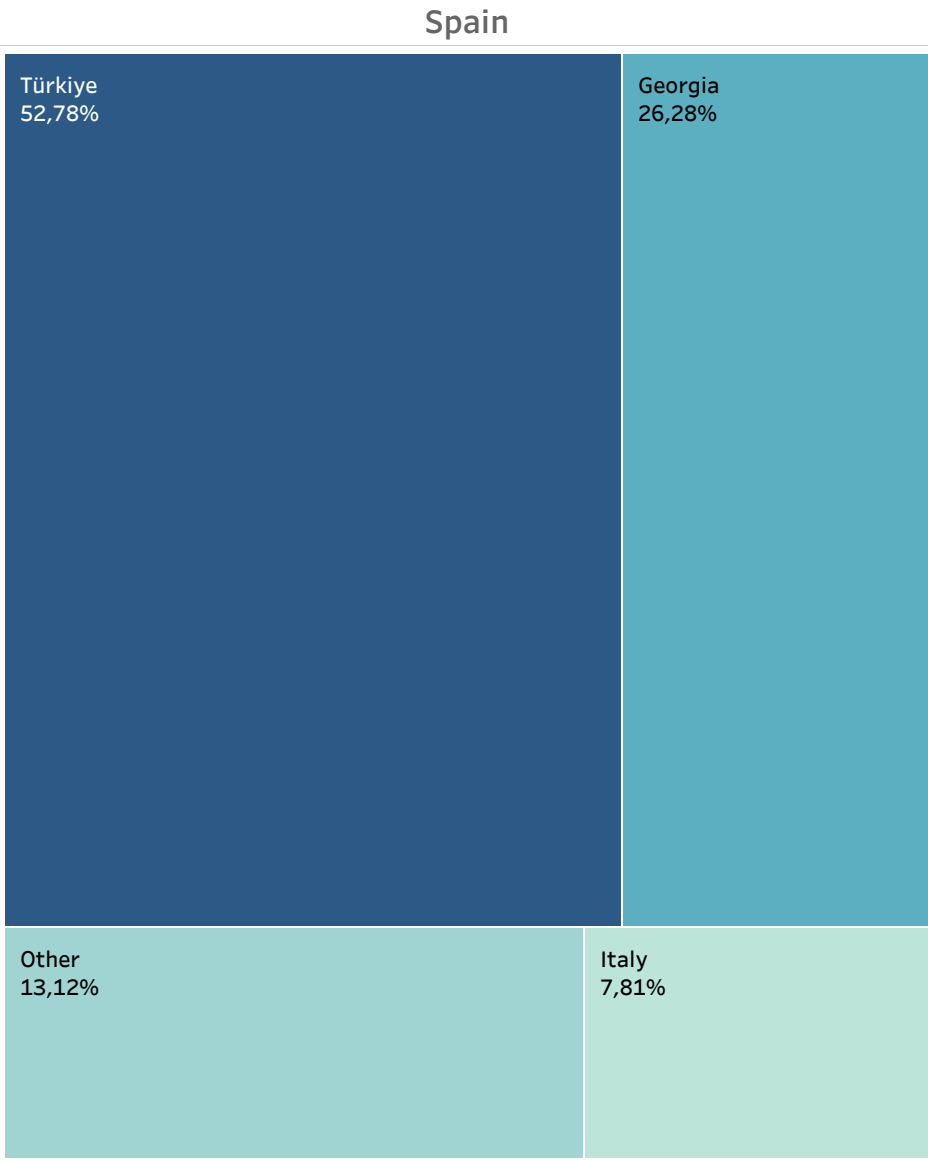
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



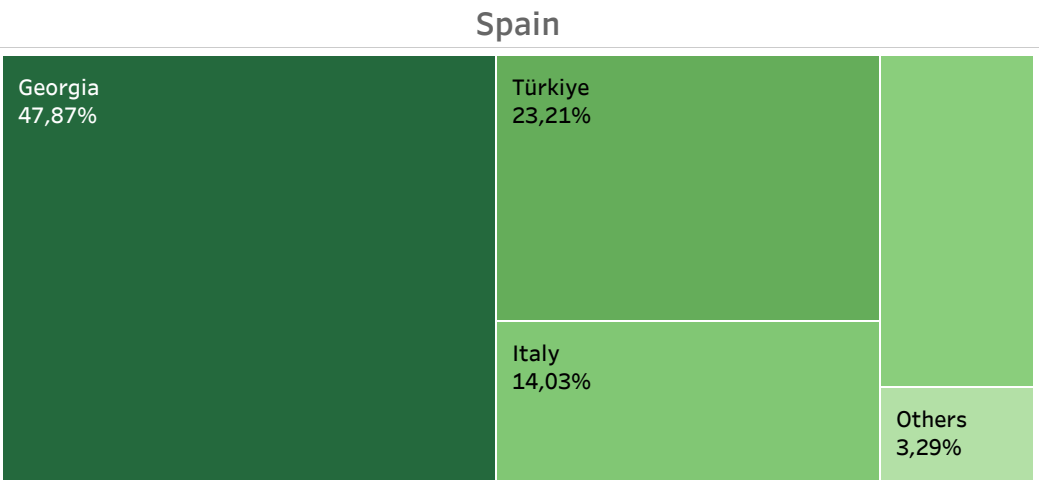
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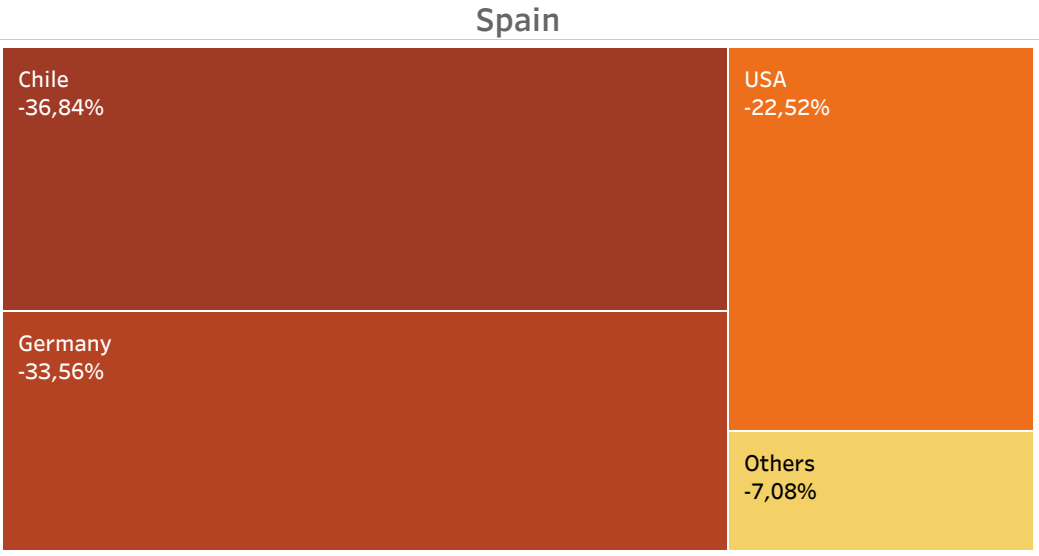
Largest Supplying Countries in LTM (tons)



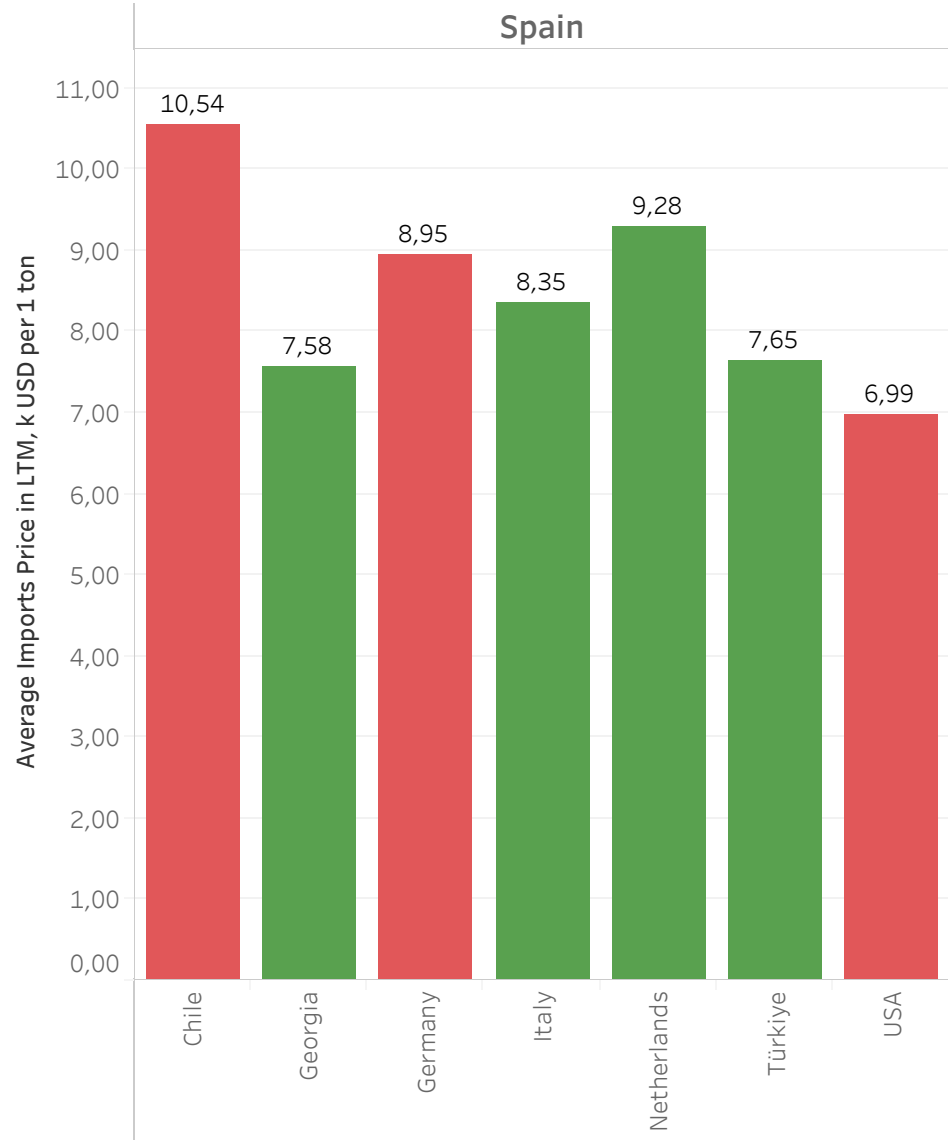
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



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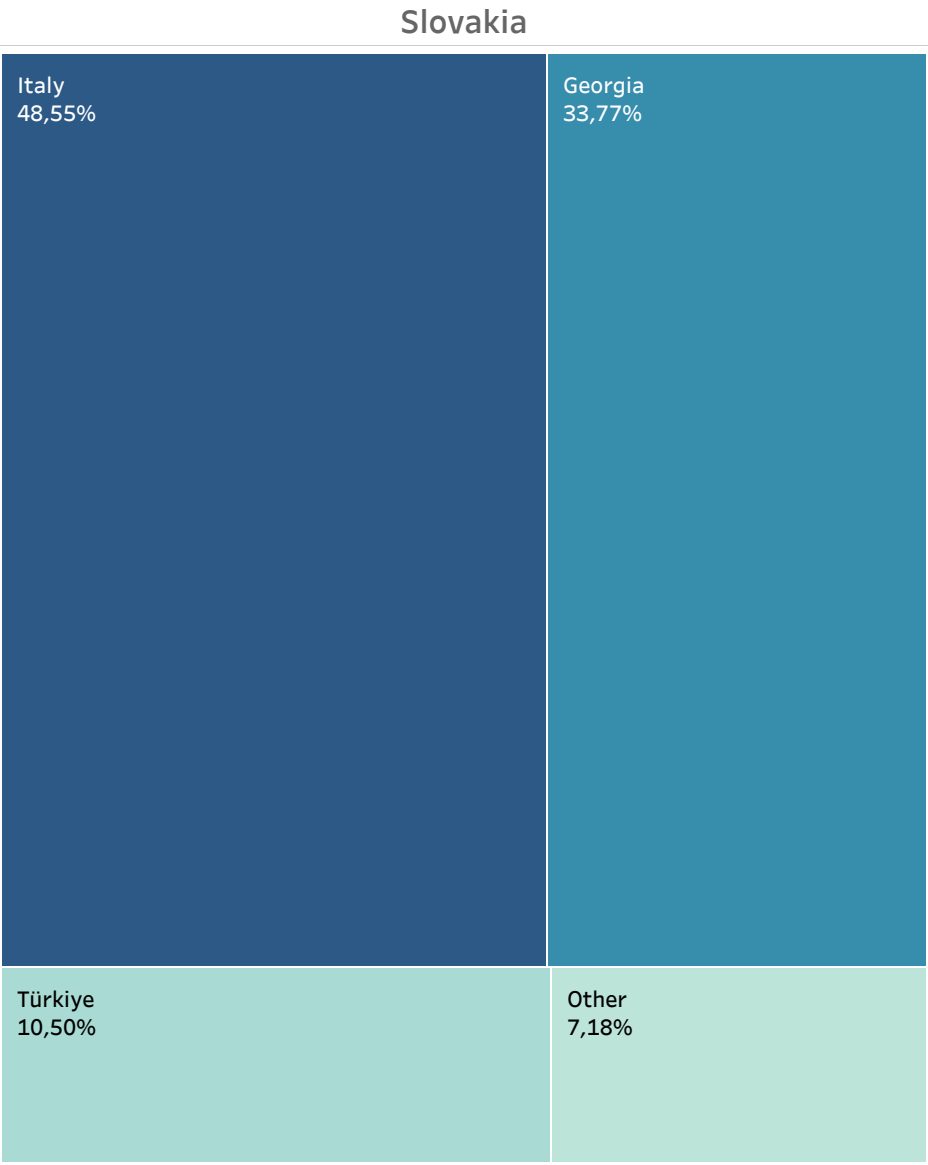
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



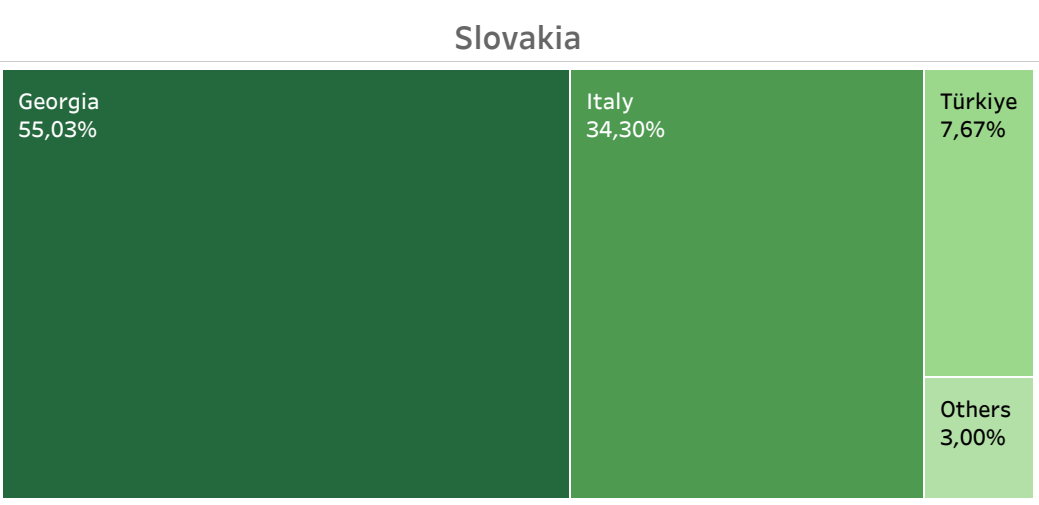
# Supplying Countries to the Most Growing Markets: Country-Specific Data (tons)

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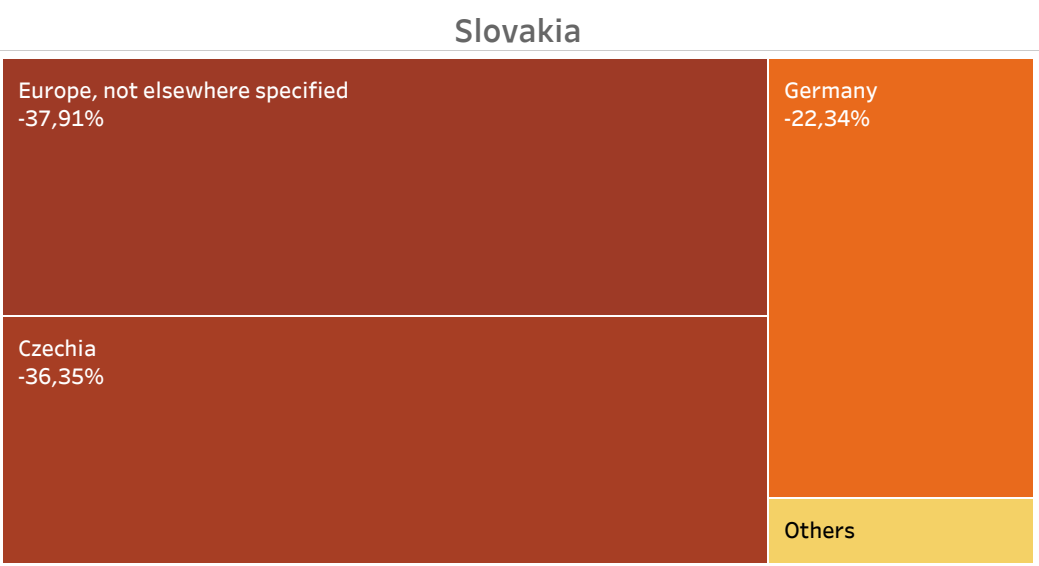
Largest Supplying Countries in LTM (tons)



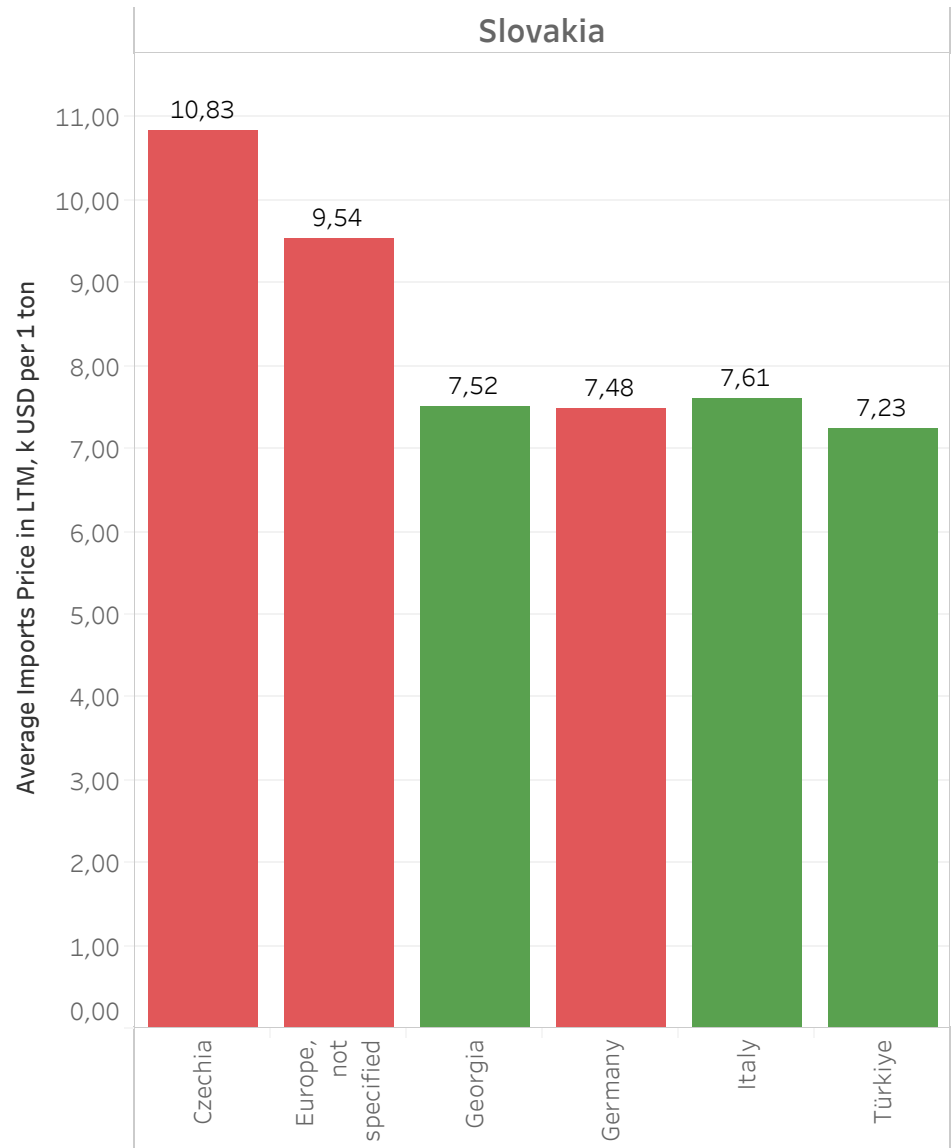
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



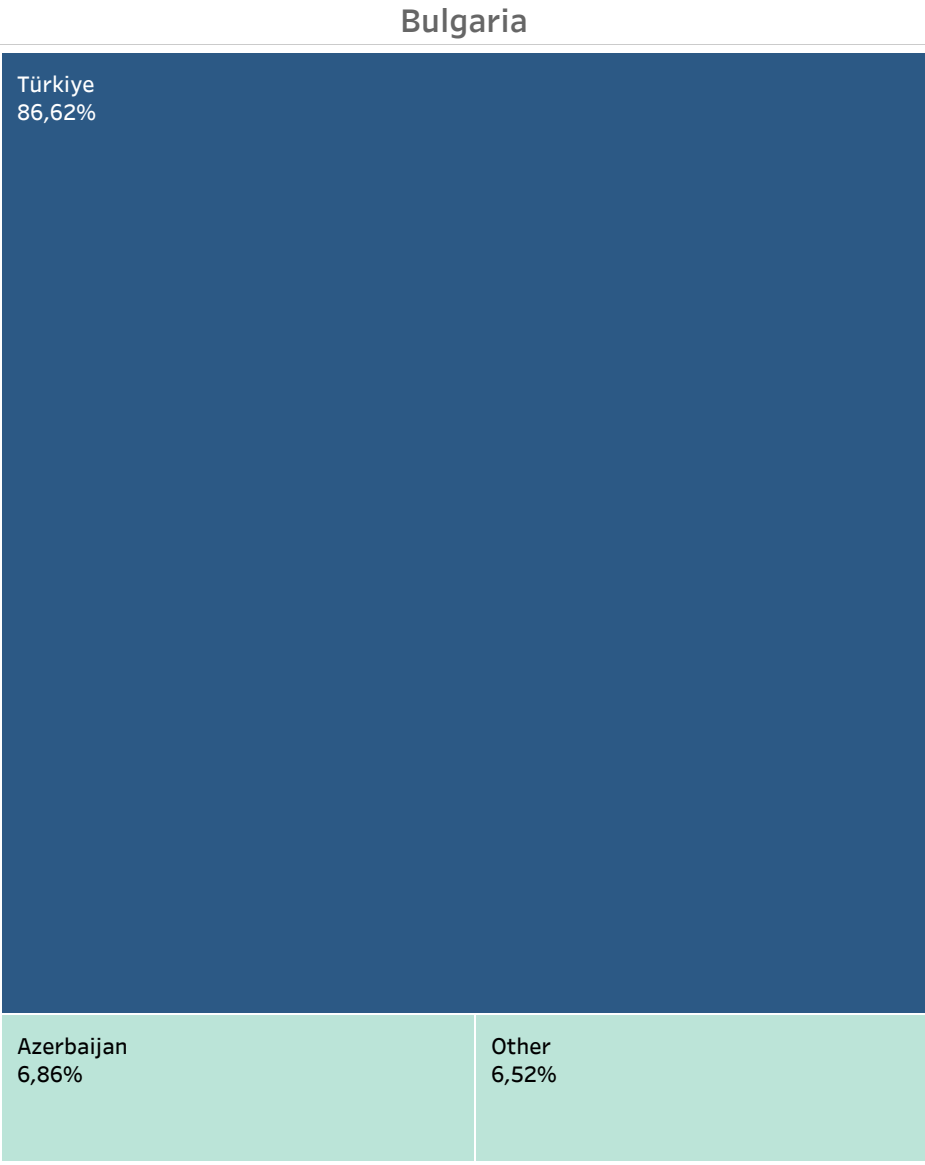
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



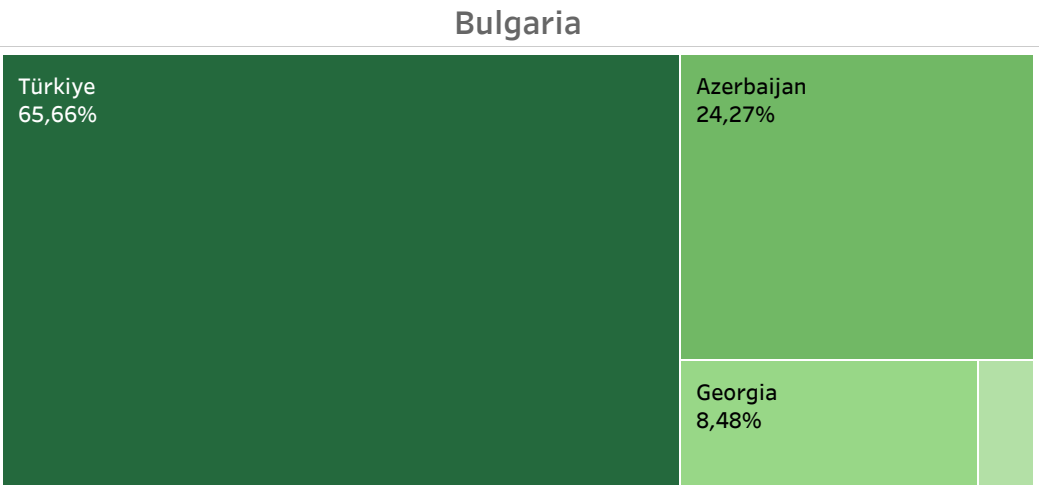
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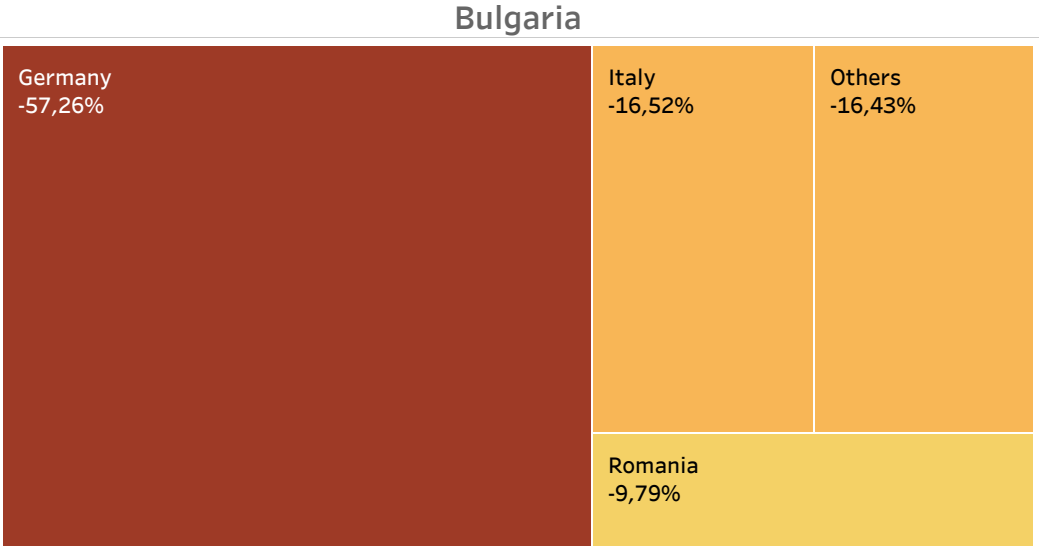
Largest Supplying Countries in LTM (tons)



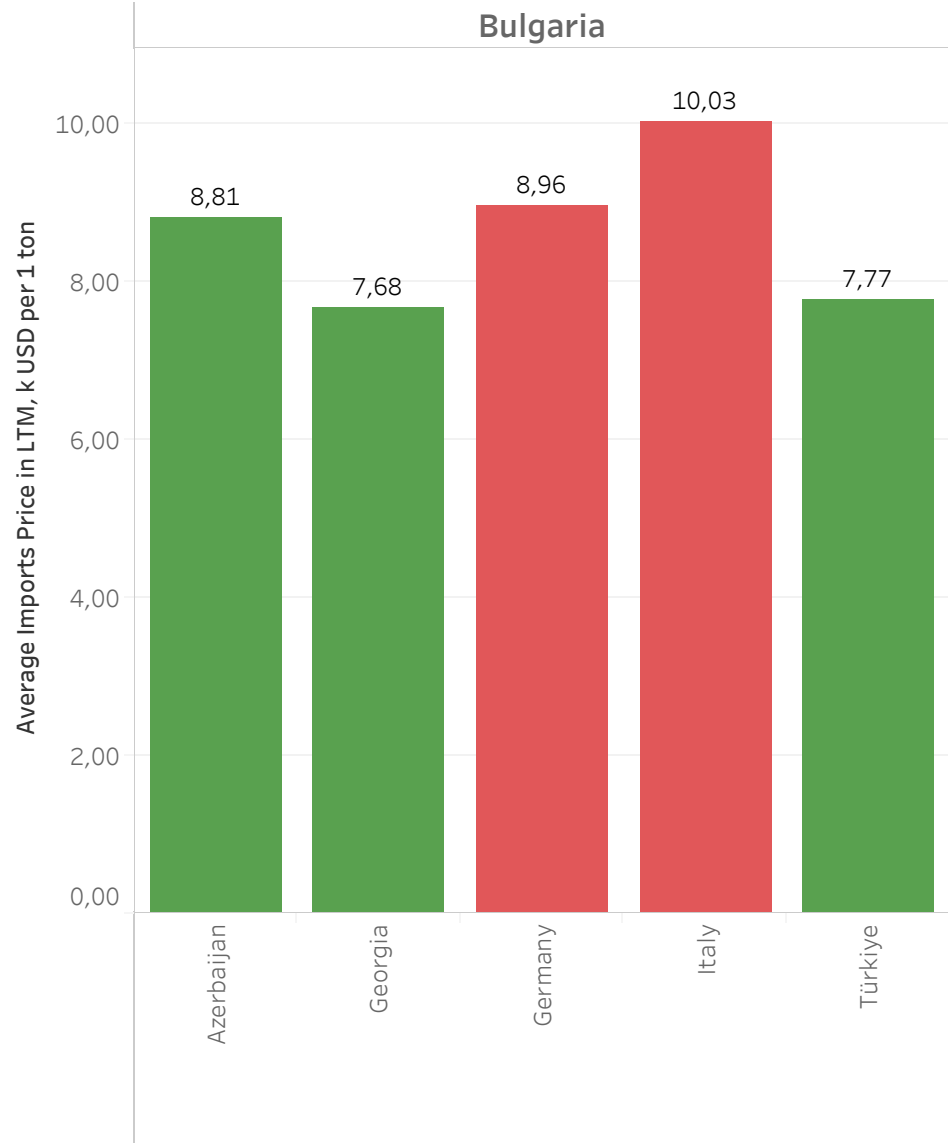
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



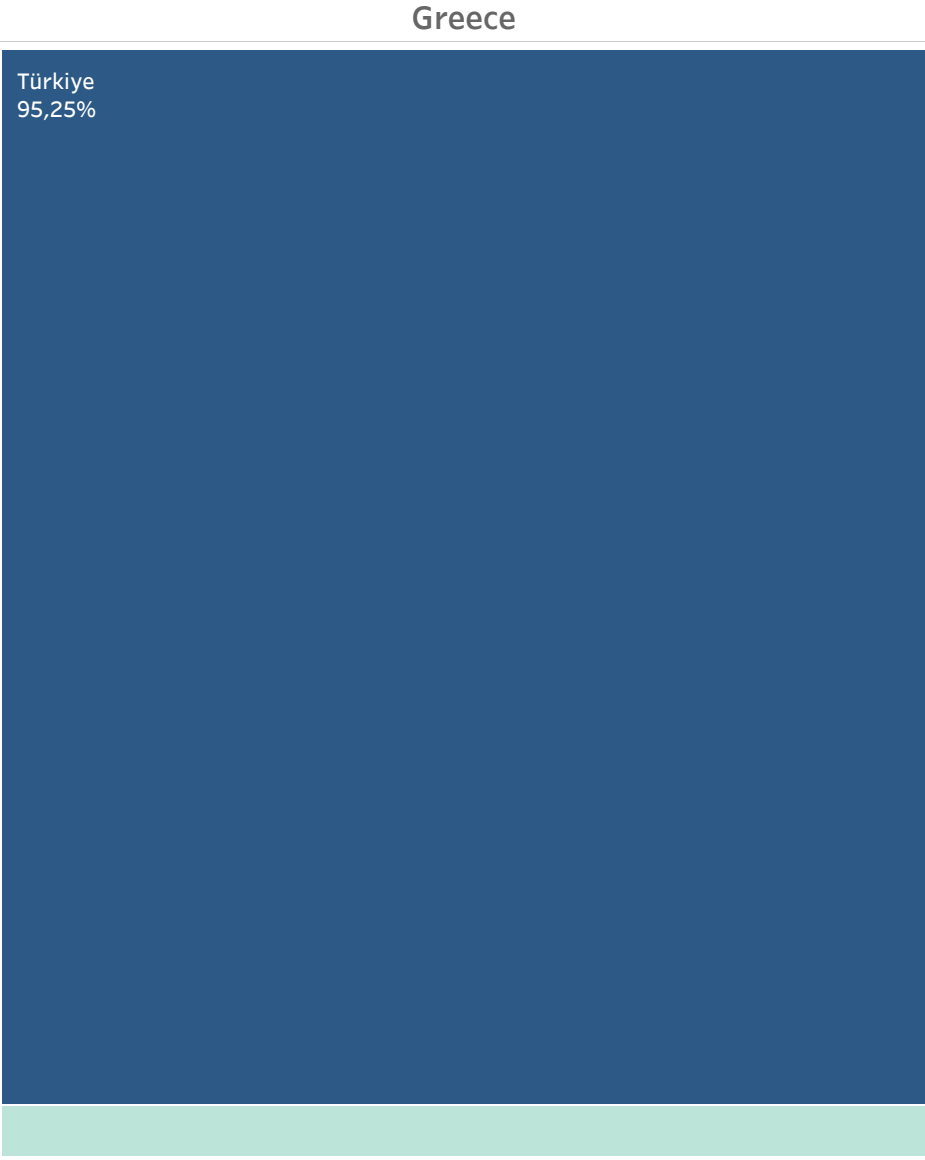
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



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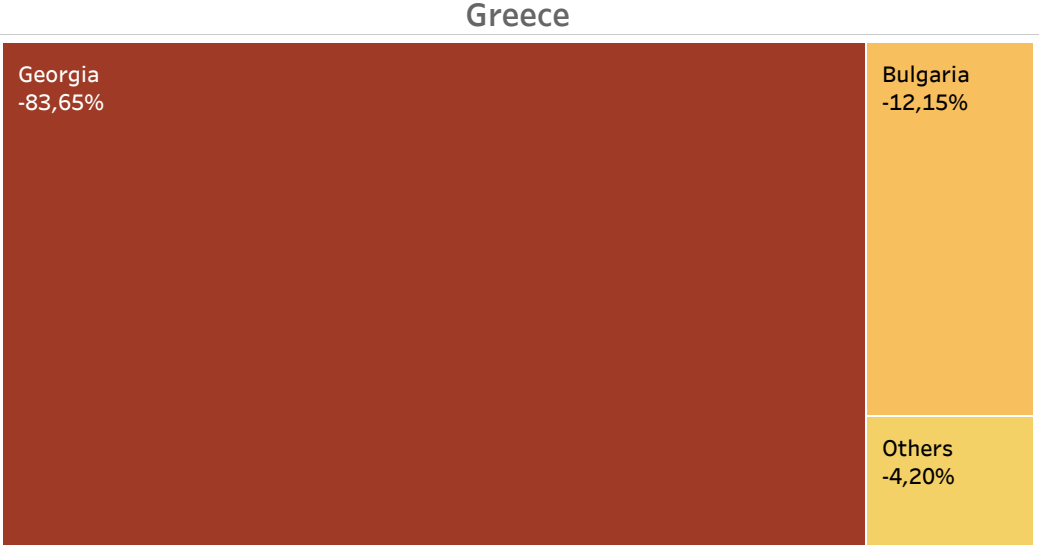
Largest Supplying Countries in LTM (tons)



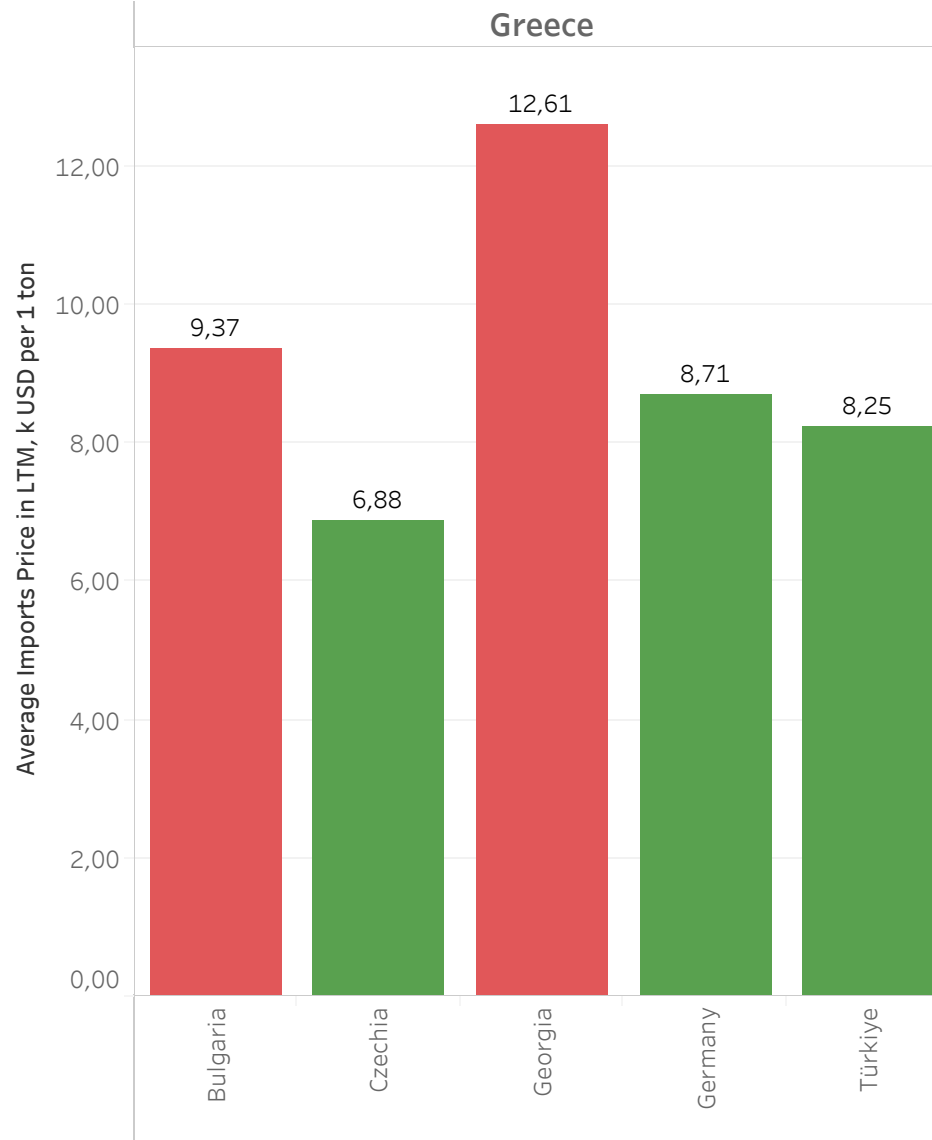
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



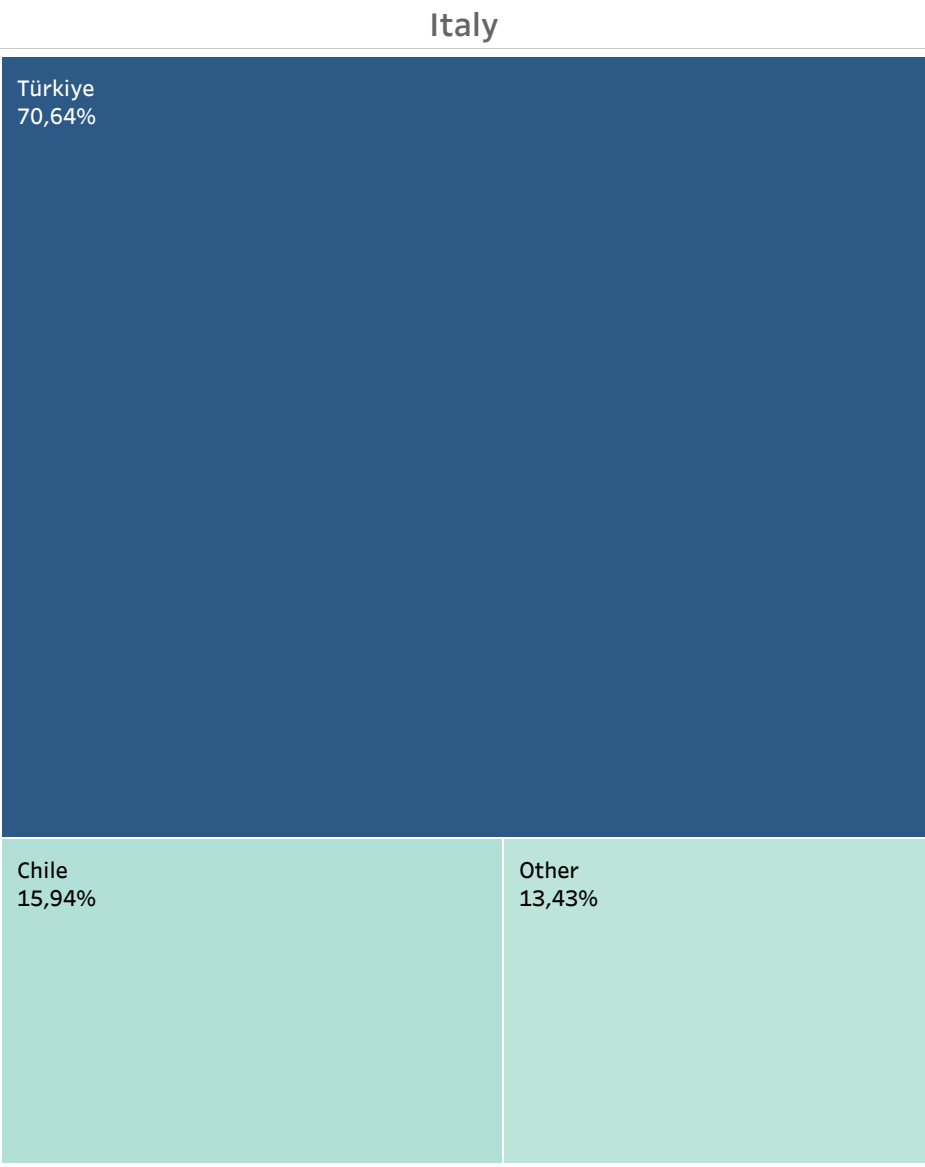
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



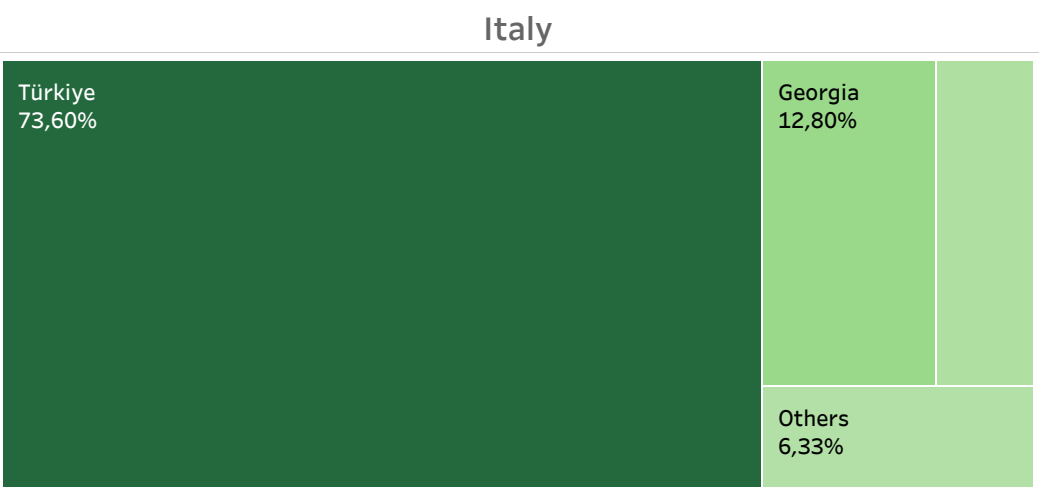
# Supplying Countries to the Most Declining Markets: Country-Specific Data (tons)

This section provides a detailed analysis of the changes in the mix of supplying countries for each of the countries analyzed that have experienced the highest decreases in imports volumes (expressed in tons) during the LTM period. The first graph (on the left) illustrates the distribution of the supplying countries in the LTM period. The two central graphs display the supplying countries that have increased (top graph) or decreased their supplies (bottom graph) to the country analyzed, reflecting the shares of the supplying countries in total positive or negative change of imports. The graph on the right compares the average imports proxy prices from these supplying countries, offering insights into whether any price advantages exist among the supplying countries contributing to the changes in import levels.

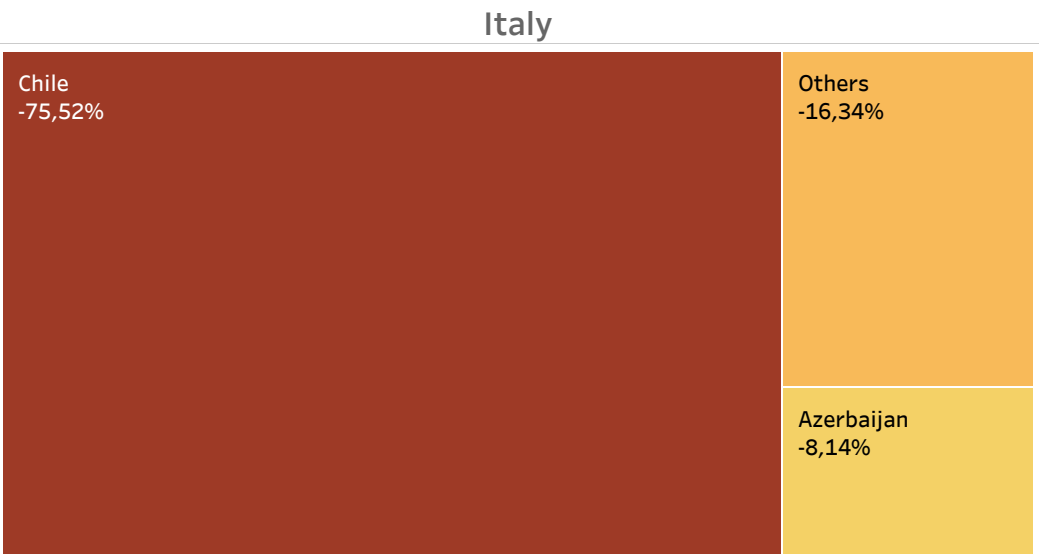
Largest Supplying Countries in LTM (tons)



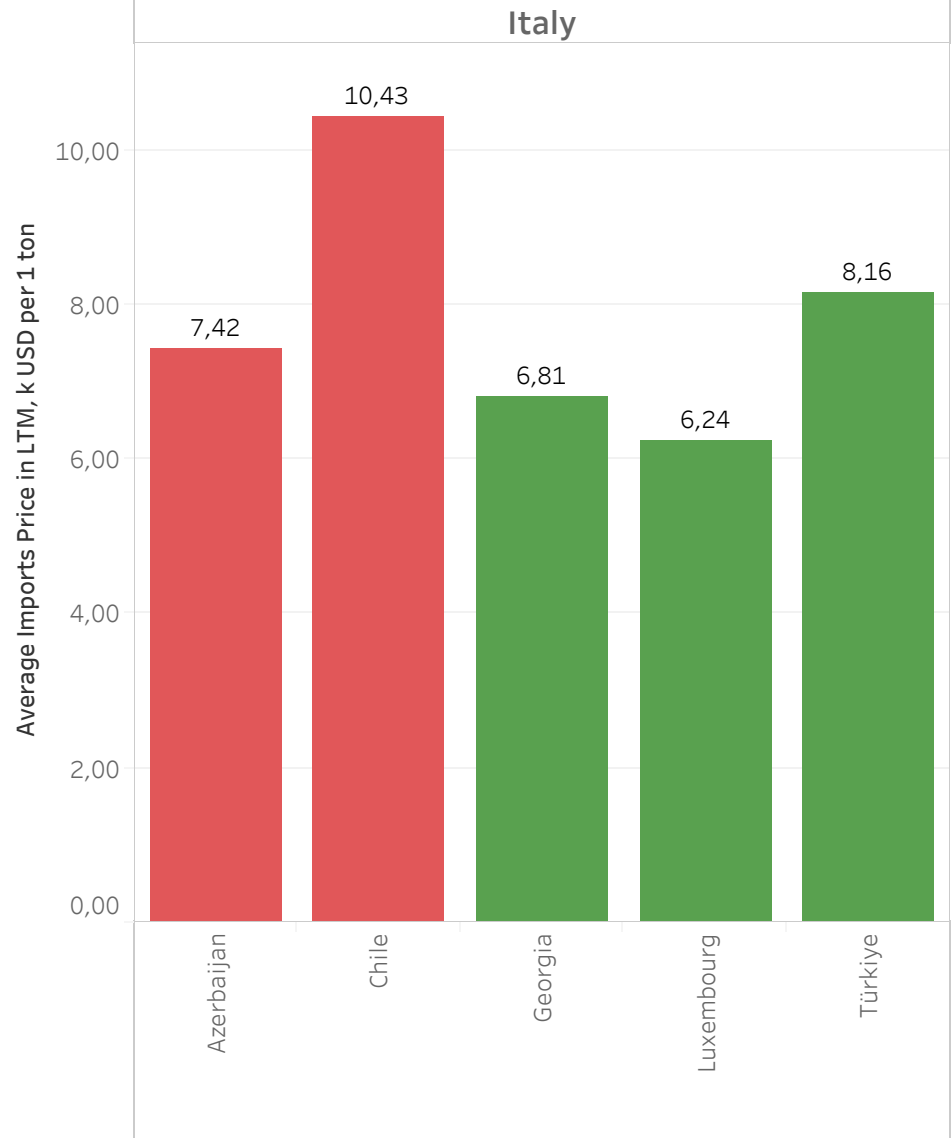
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



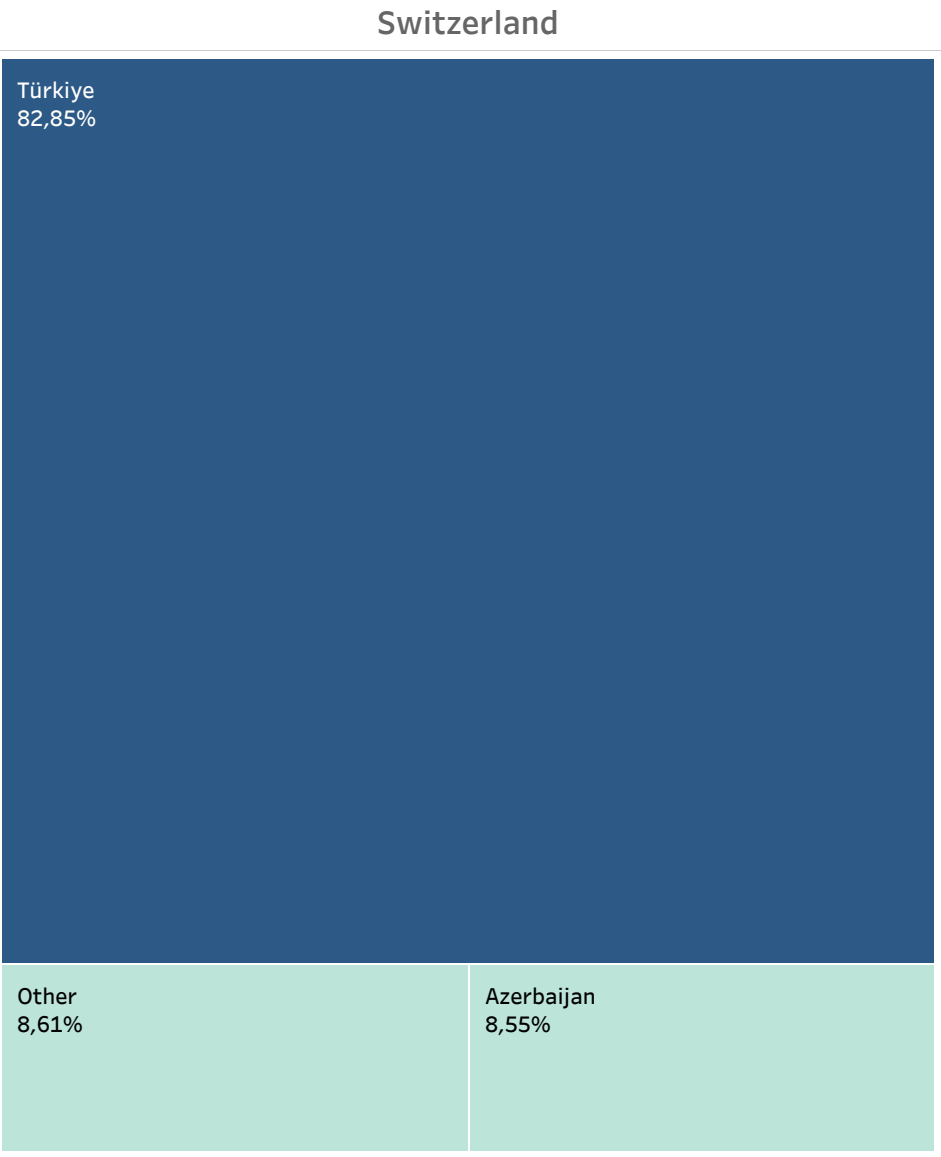
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



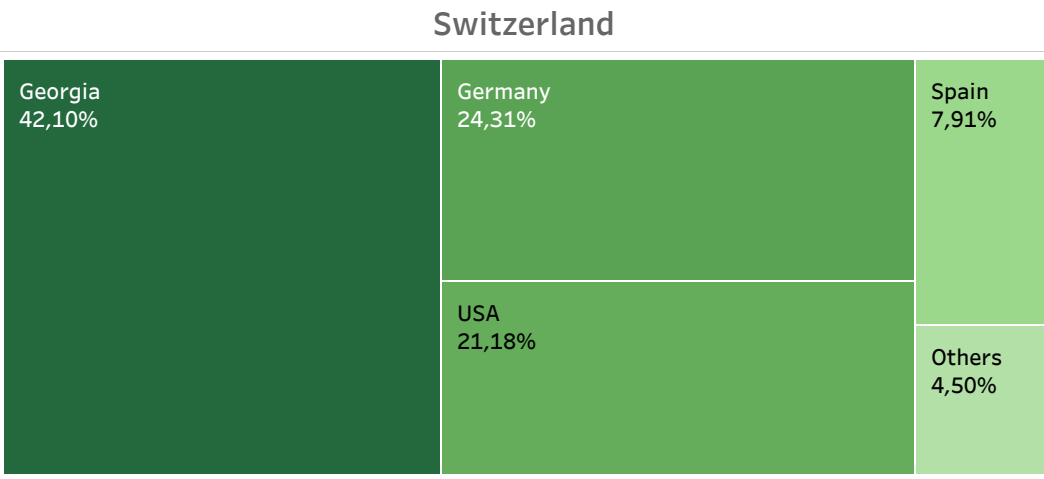
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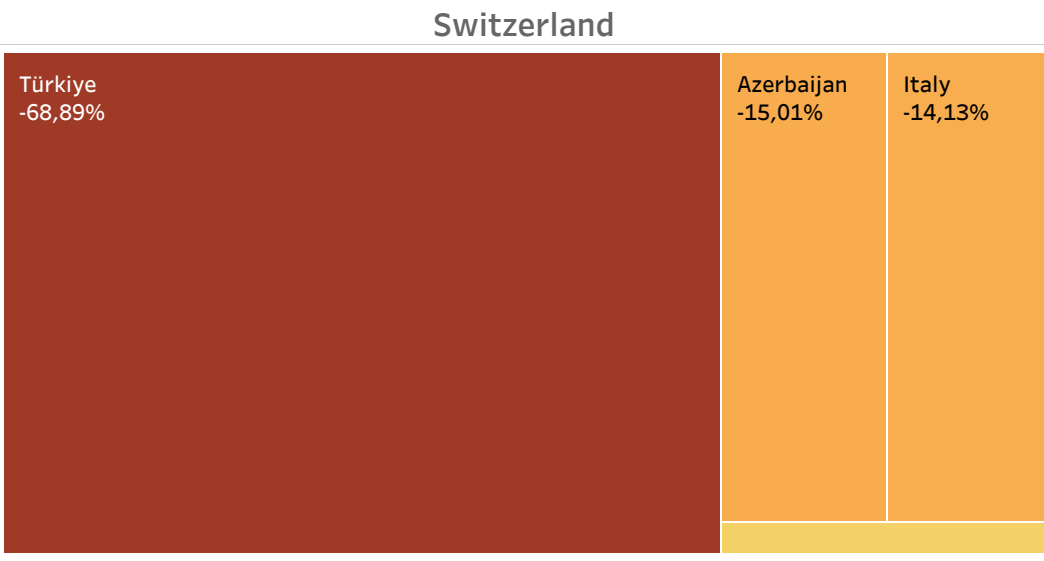
Largest Supplying Countries in LTM (tons)



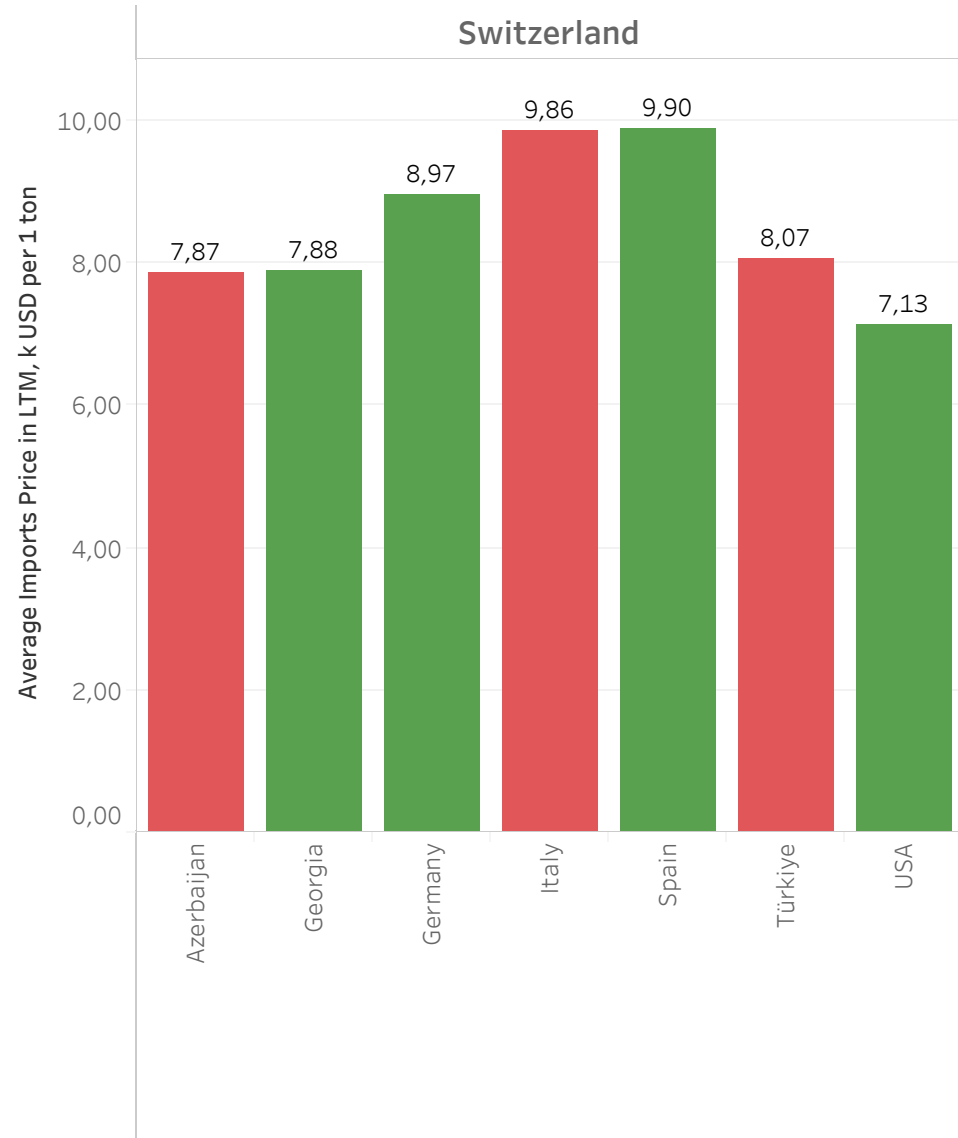
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



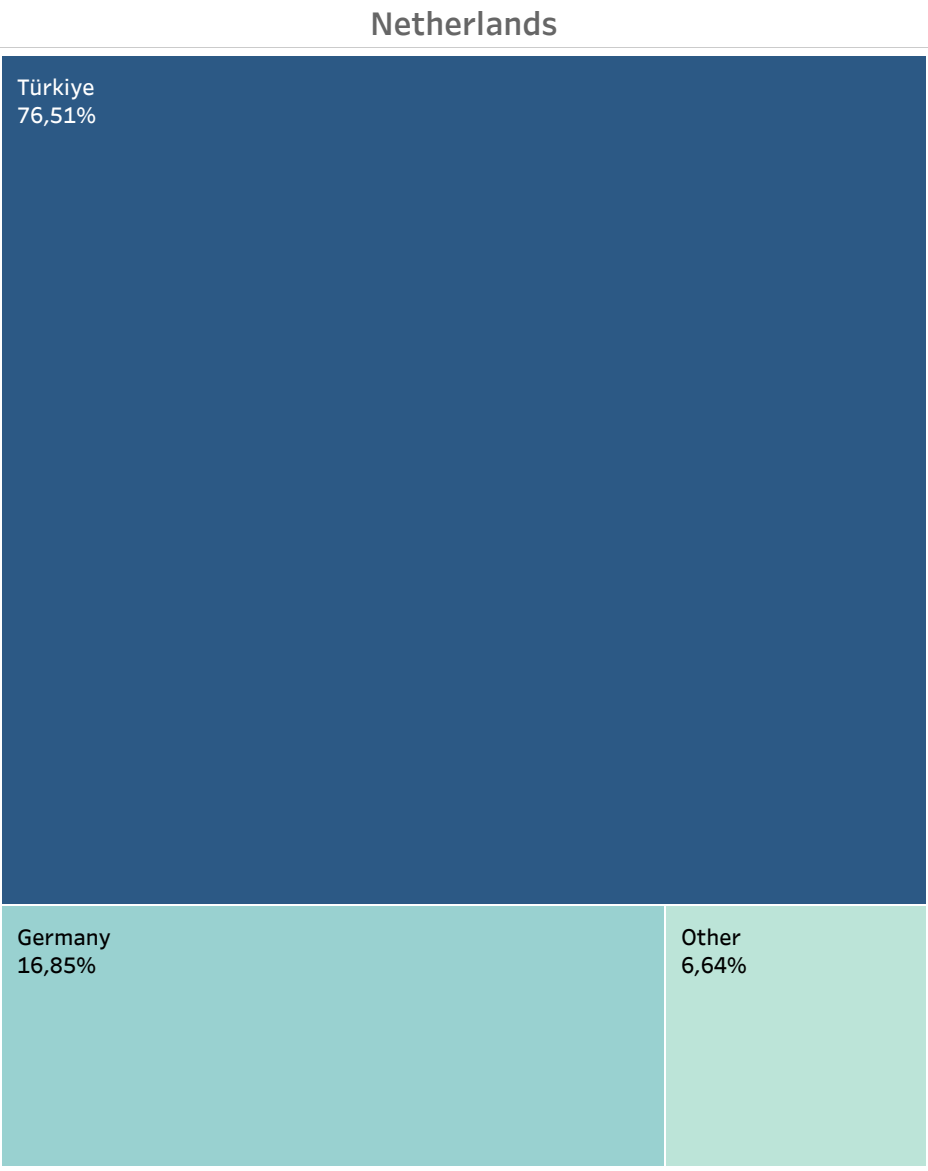
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



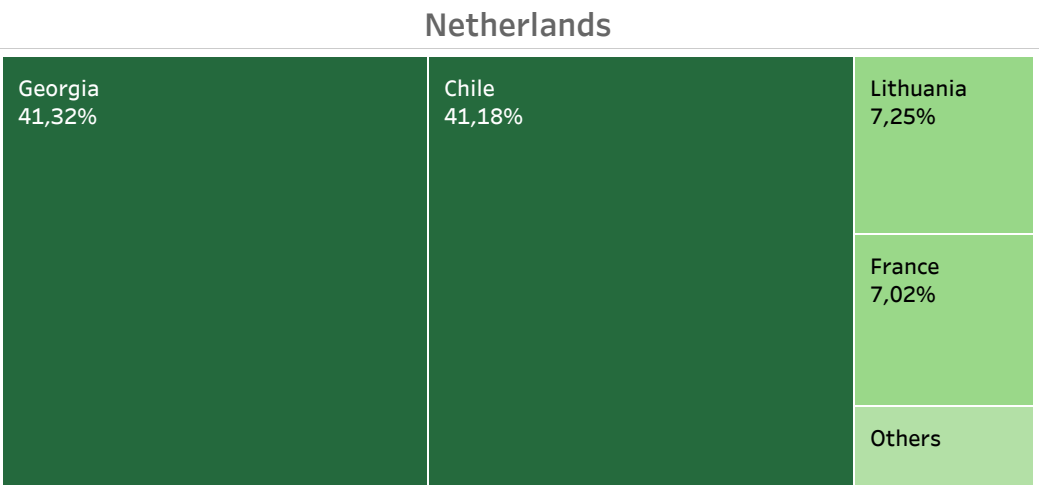
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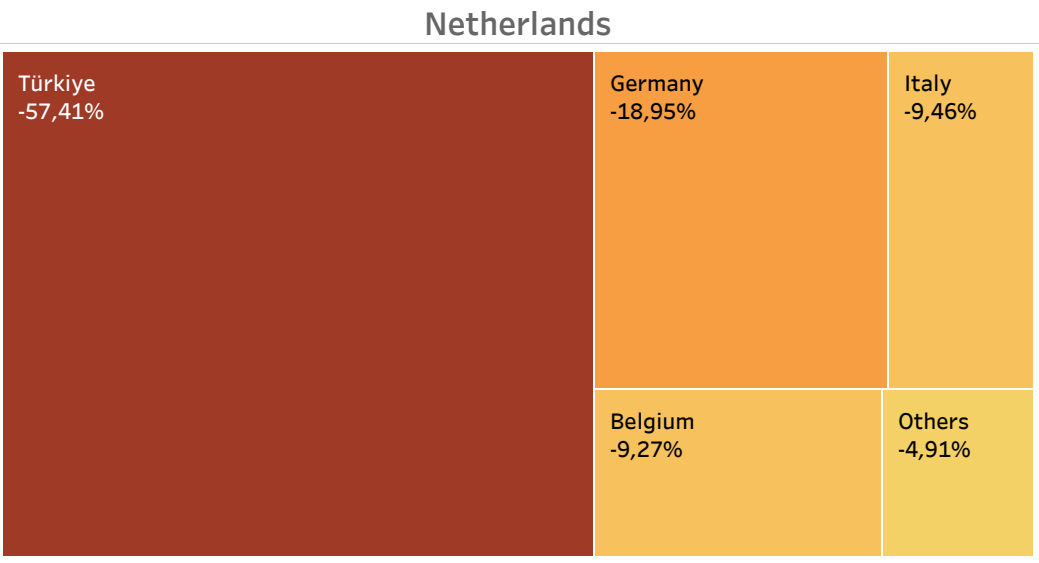
Largest Supplying Countries in LTM (tons)



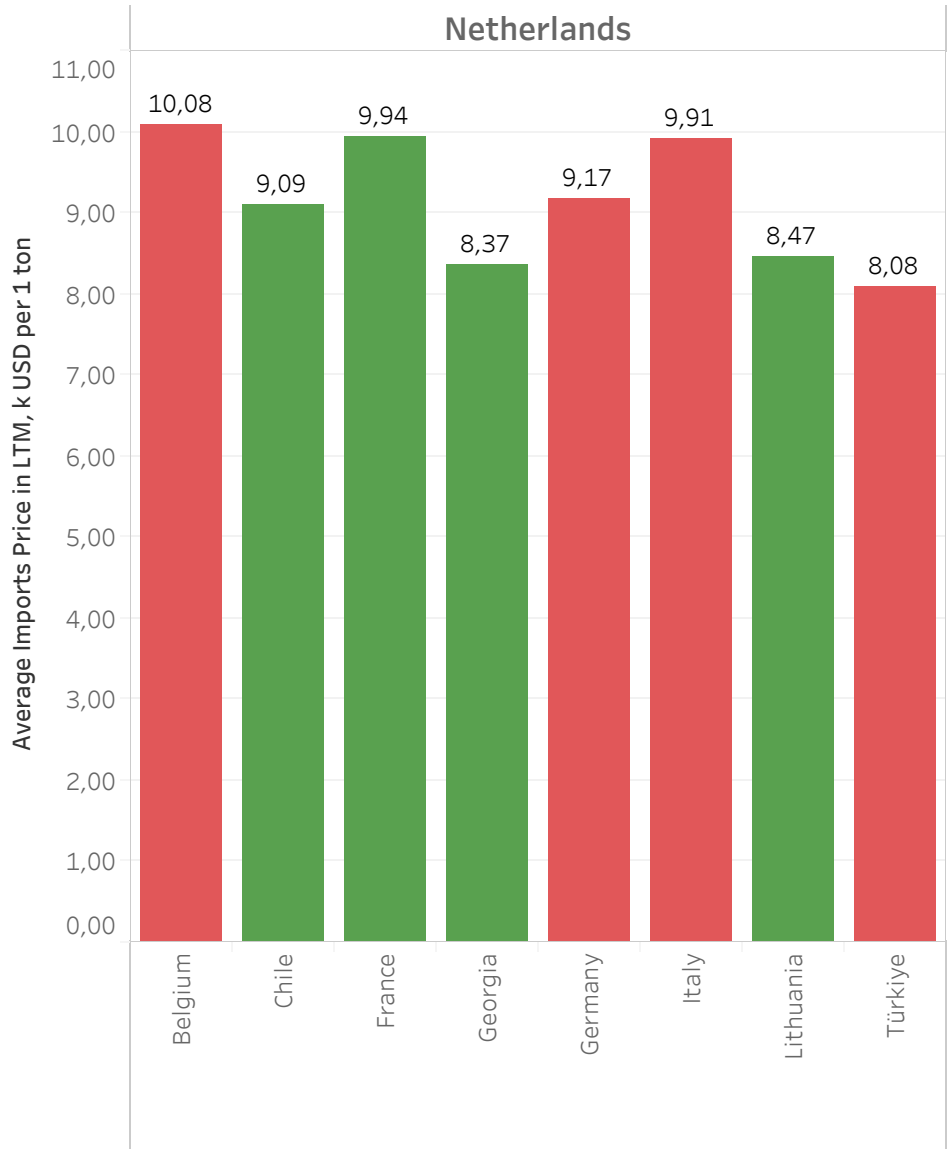
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



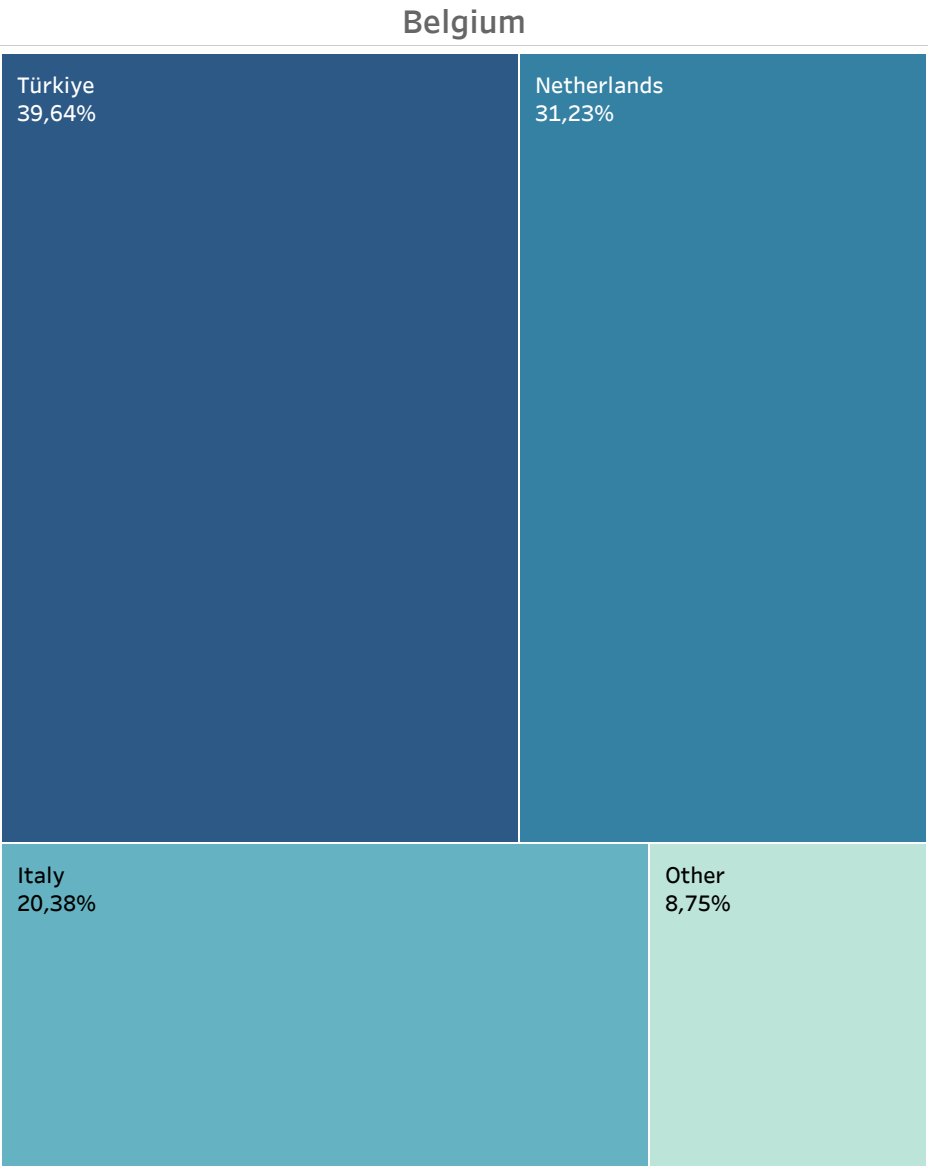
Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



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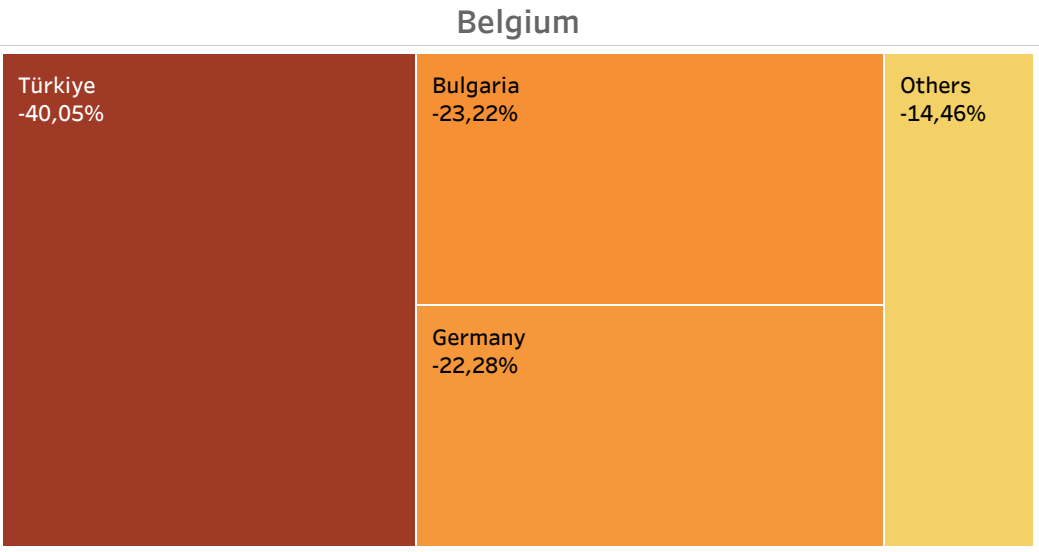
Largest Supplying Countries in LTM (tons)



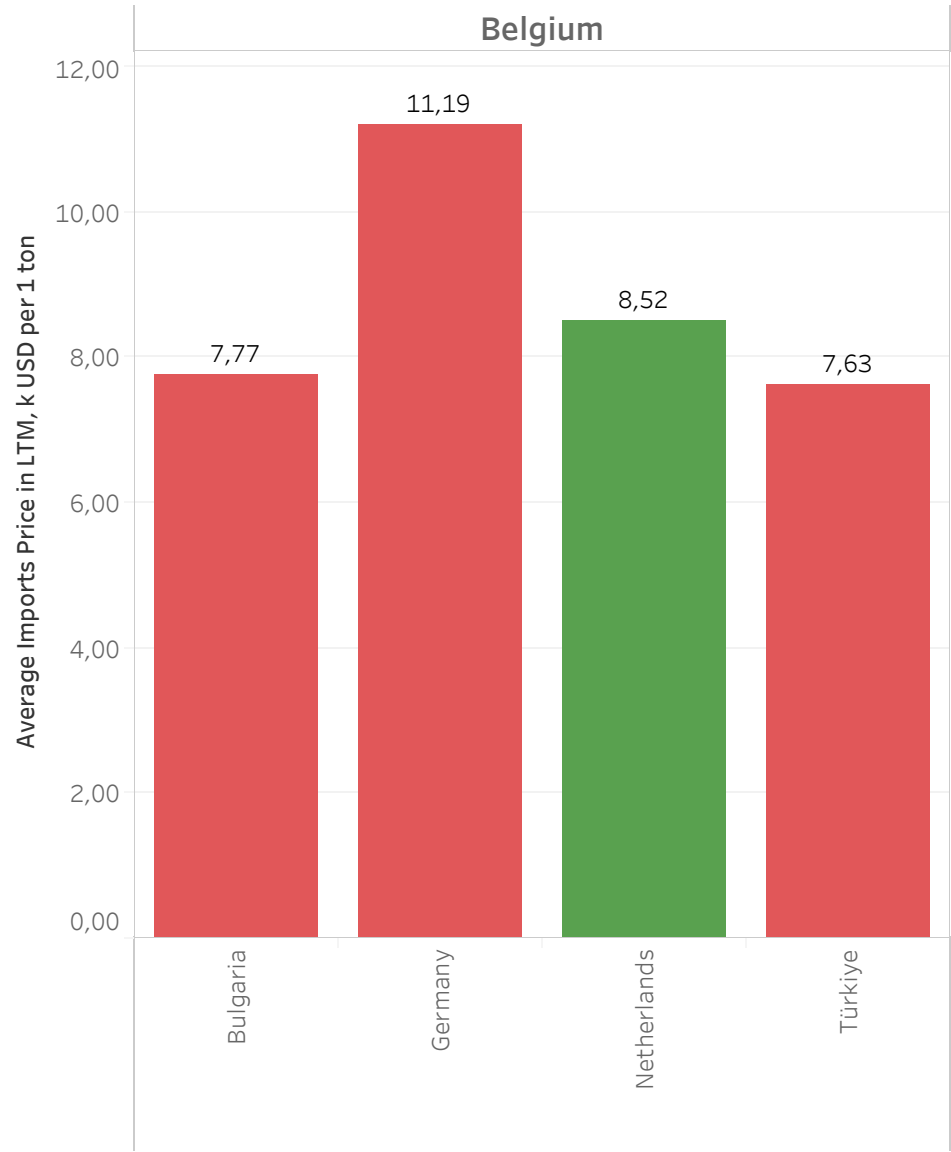
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



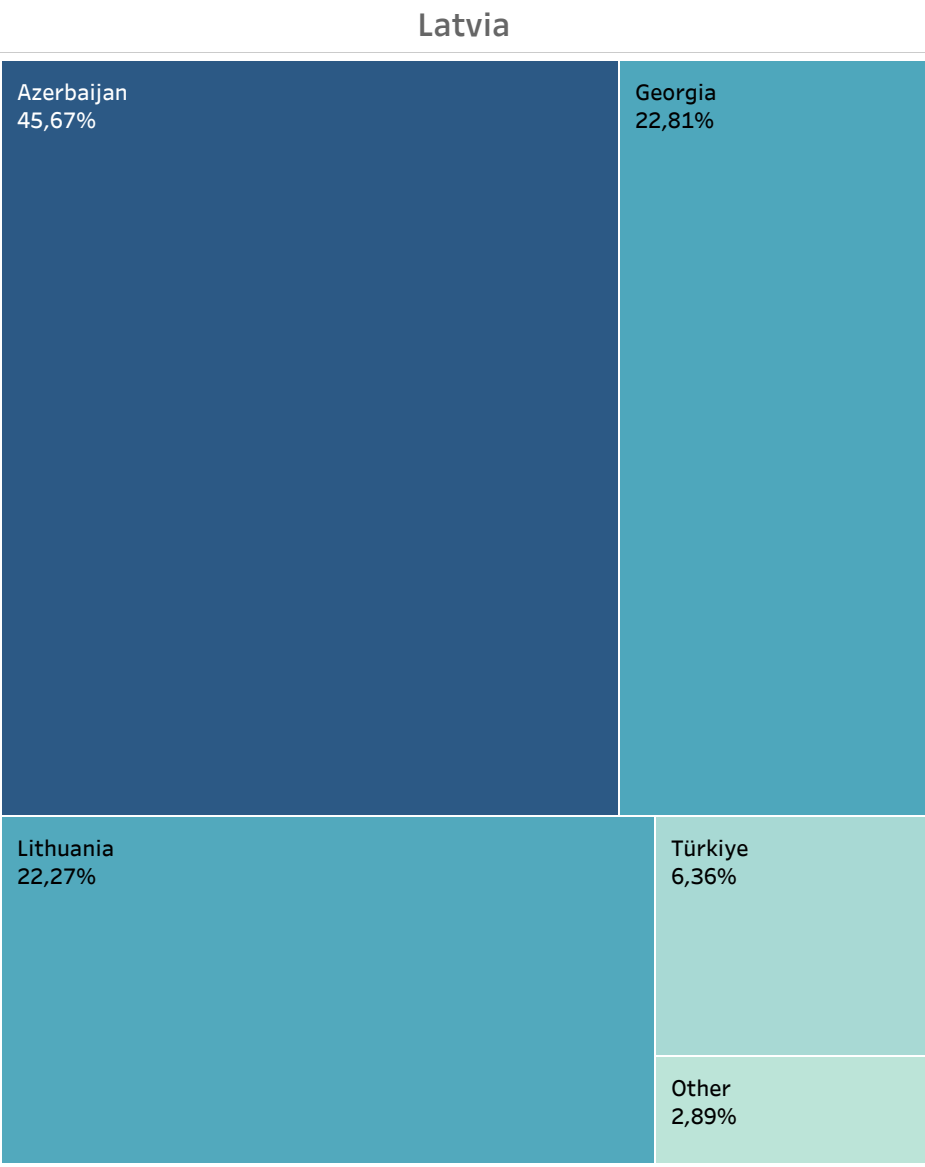
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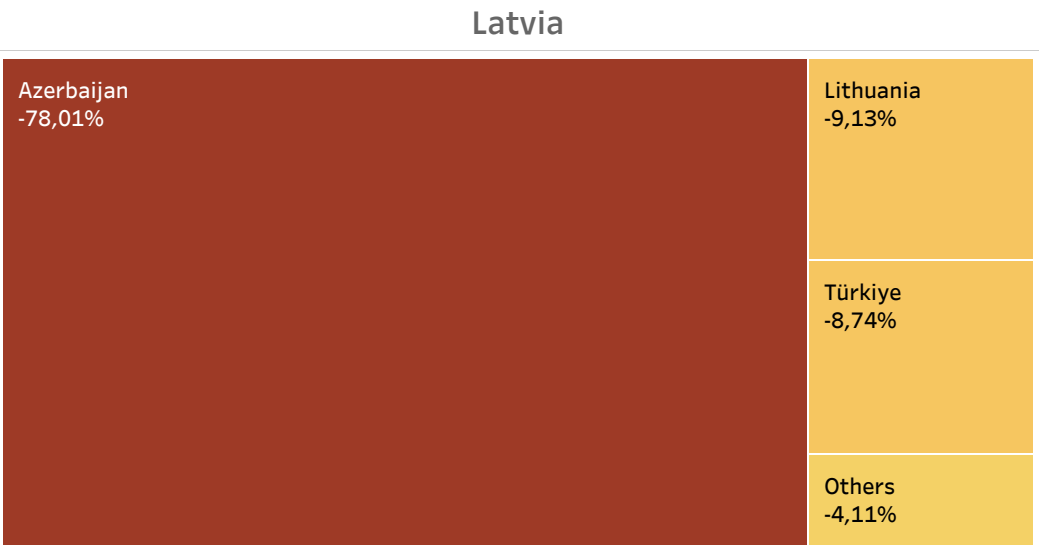
Largest Supplying Countries in LTM (tons)



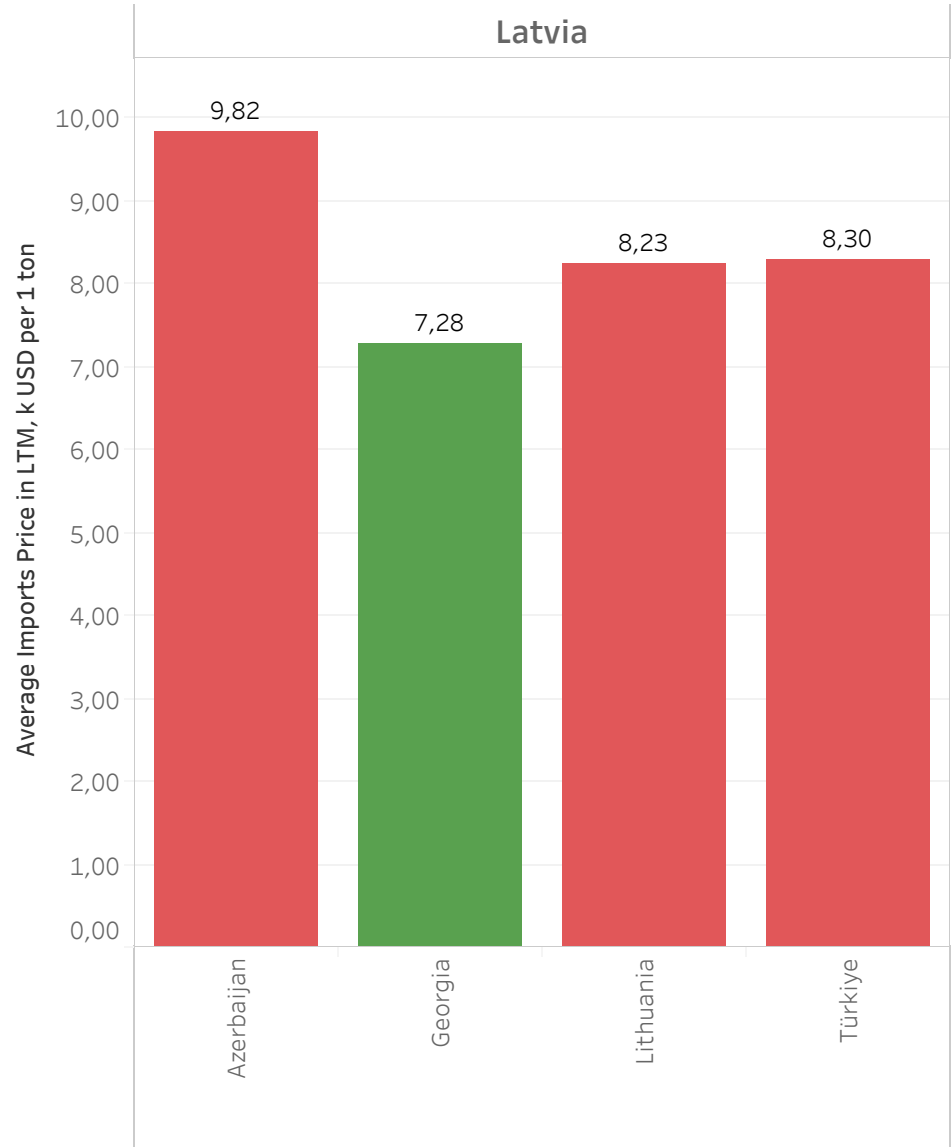
Supplying Countries with a Positive Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Positive Absolute Change of Supplies to the Country Analyzed.



Supplying Countries with a Negative Absolute Change of Supplies in LTM Compared to the Period 12 Months Before LTM and Their Shares in Total Negative Absolute Change of Supplies to the Country Analyzed.



Average Imports Proxy Prices in LTM by Specific Supplying Countries in LTM, k US \$ per 1 ton



# Competition Winners and Losers Among Supplying Countries: US \$

The subsequent sections of the Report focus on key supplying countries (exporters) that have experienced the most significant increases or decreases in their supplies to the countries analyzed during the LTM period. The first part of the analysis is based on supply values, expressed in US \$. Both groups of supplying countries are presented in the tables below.

The table on the left lists the supplying countries with the highest positive change in supplies during the LTM period, as reported by the countries analyzed (total imports by all countries analyzed in their LTM periods, along with the positive change compared to the same period 12 months before LTM, are indicated).

The table on the right lists the supplying countries with the highest negative change in supplies during the LTM period, as reported by the countries analyzed (total imports by all countries analyzed in their LTM periods, along with the negative change compared to the period 12 months before LTM, are indicated).

Top 10 Supplying Countries with the Highest Total Positive Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
Türkiye	267 417 155	948 346 703
USA	19 270 009	43 210 675
Georgia	18 394 920	60 780 969
Azerbaijan	6 794 294	58 913 918
Netherlands	2 810 293	17 974 087
Luxembourg	1 706 864	3 314 209
France	1 068 473	3 694 624
Austria	948 129	2 421 922
Slovakia	549 777	2 922 856
Lithuania	264 162	1 762 837

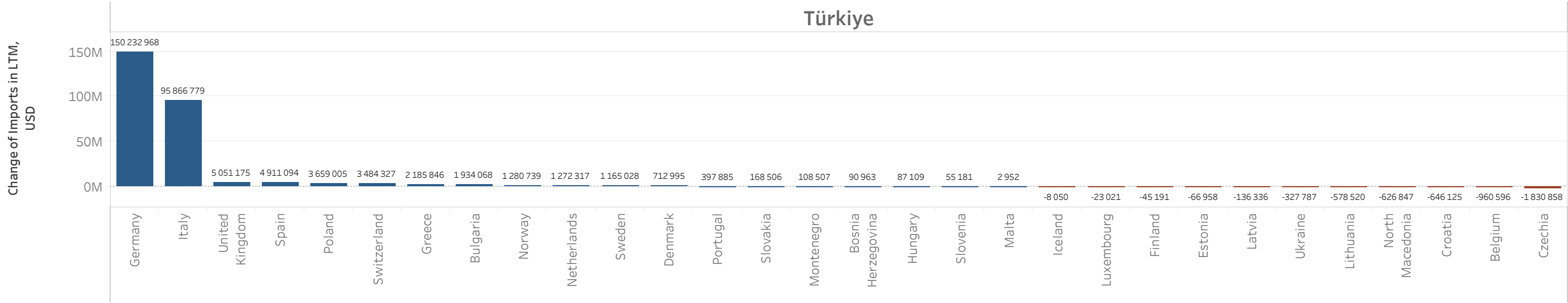
Top 10 Supplying Countries with the Highest Total Negative Change of Supplies Reported by the Countries Analyzed in LTM (by imports value in US \$)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, US \$	Total Supplies in LTM as Reported by the Countries Analyzed, US \$
Italy	-38 795 147	104 360 780
Chile	-16 431 458	150 682 004
Germany	-4 633 825	18 292 299
Bulgaria	-646 858	1 223 459
Poland	-538 972	817 406
Switzerland	-359 419	166 815
Belgium	-323 071	930 216
Sweden	-302 444	416 435
Europe, not specified	-137 683	341 491
Portugal	-136 326	259 998

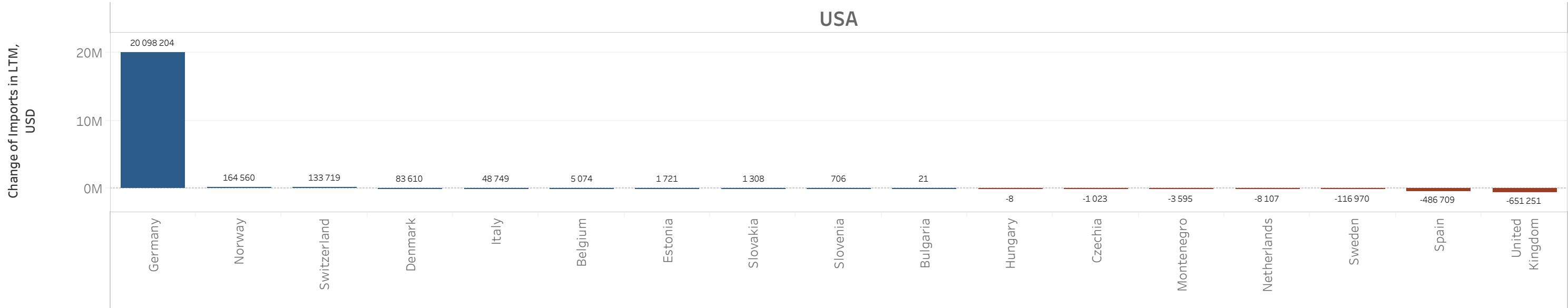
# Supplying Countries Winning Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest total positive absolute change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



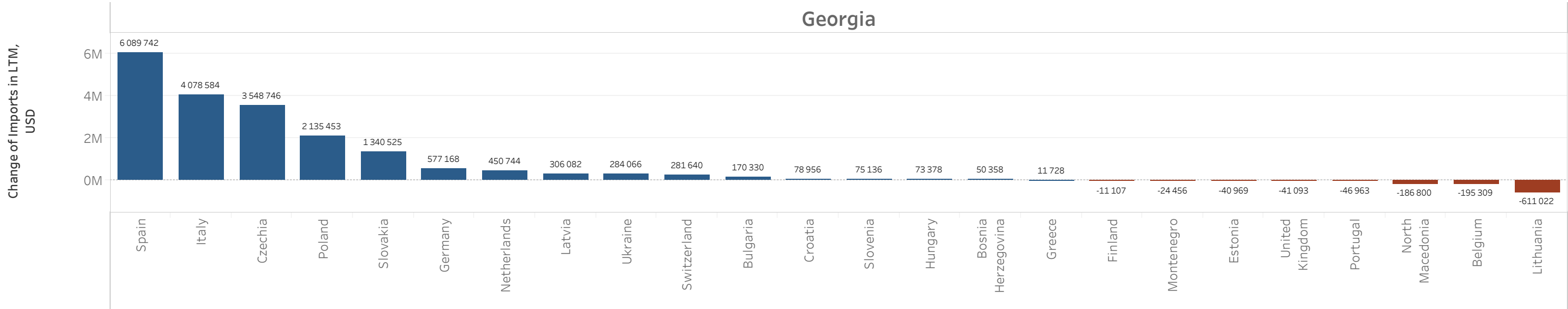
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



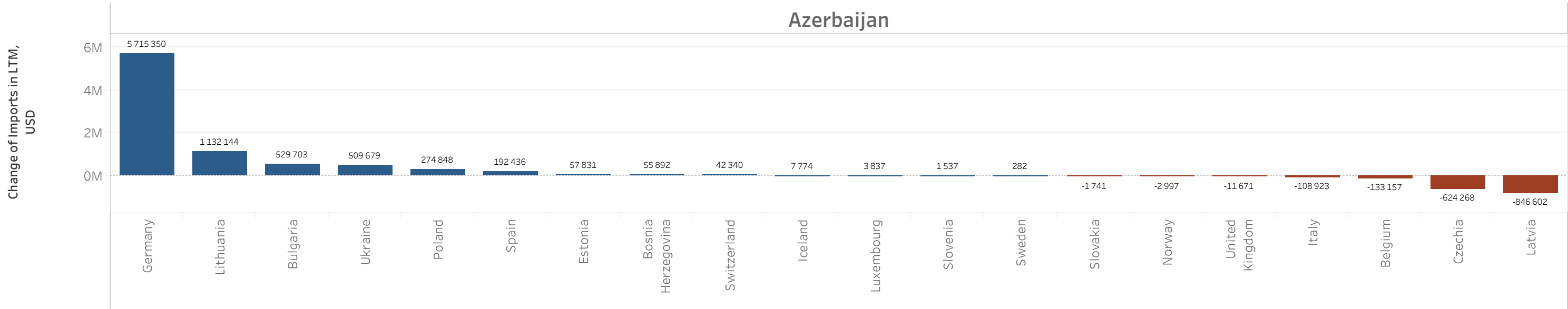
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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



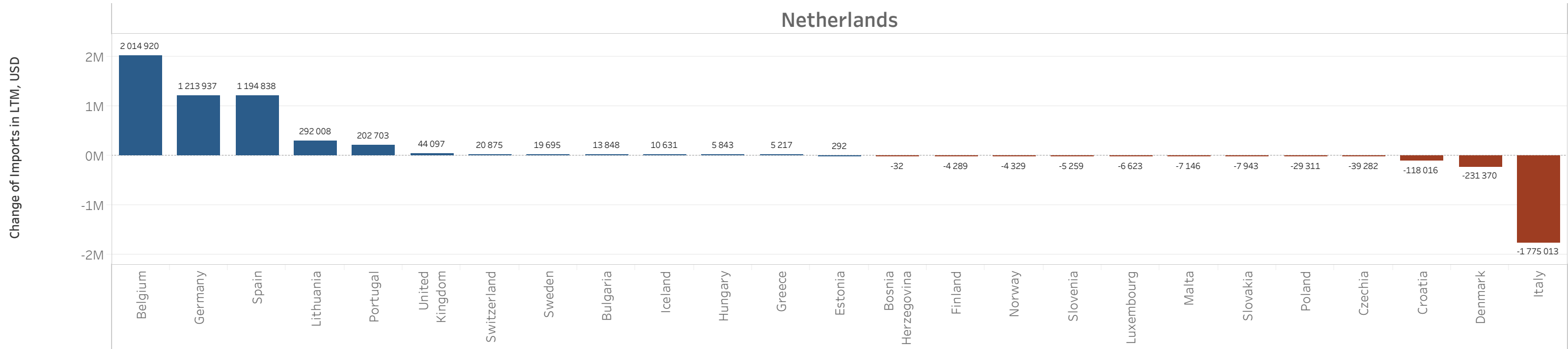
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



# Supplying Countries Winning Competition in the Markets of the Countries Analyzed: US \$

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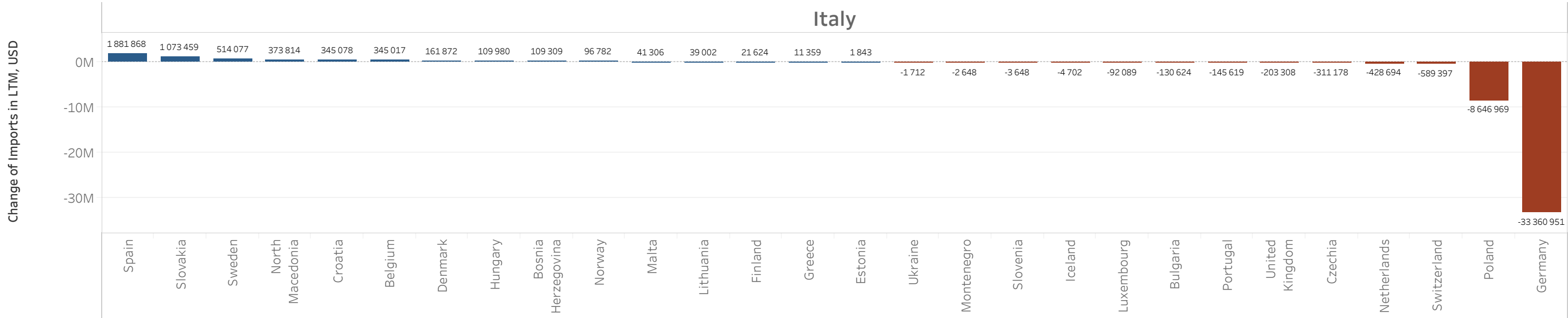
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



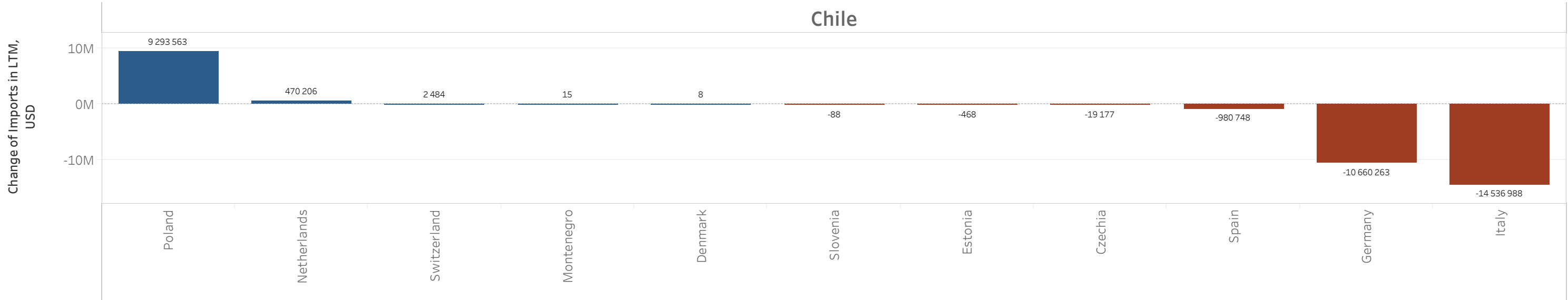
# Supplying Countries Losing Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



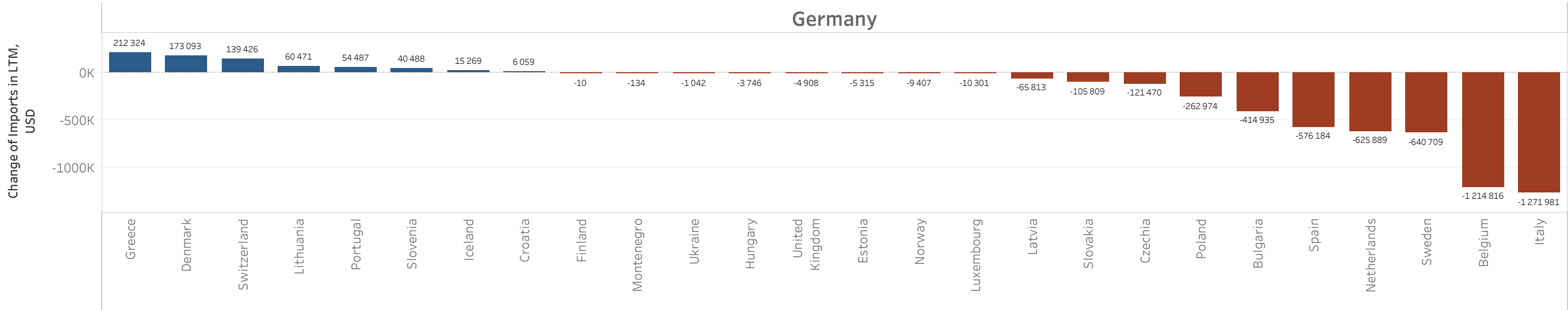
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



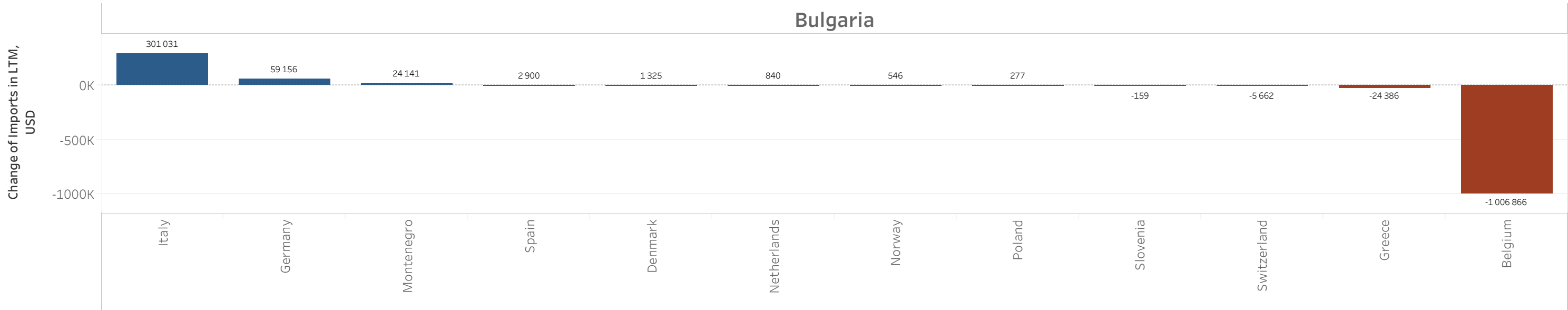
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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



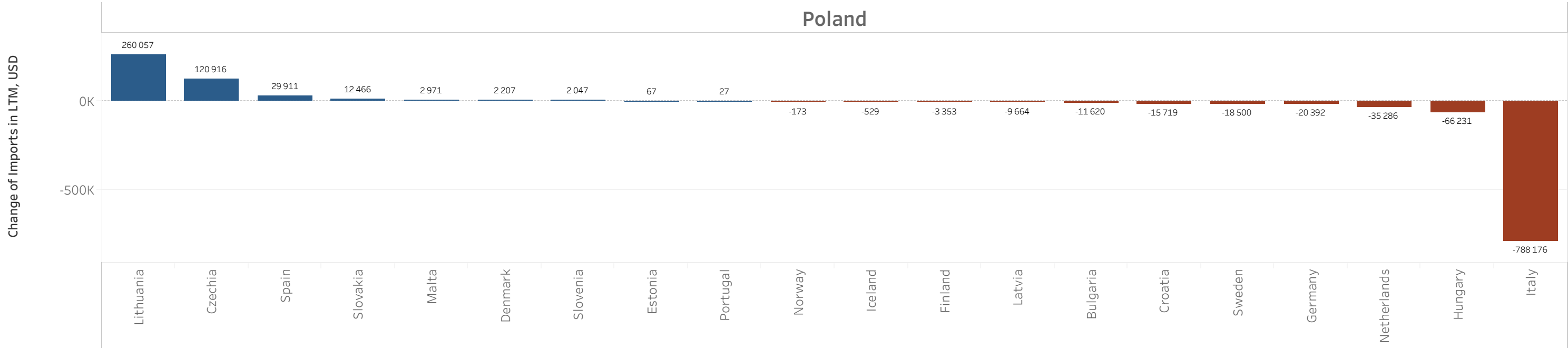
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



# Supplying Countries Losing Competition in the Markets of the Countries Analyzed: US \$

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in US \$) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, US \$



# Competition Winners and Losers Among Supplying Countries: tons

This is the second part of the analysis of key supplying countries (exporters) that have experienced the most significant increases or decreases in their supplies to the countries analyzed during the LTM period and it is now based on supply volumes, expressed in tons. Both groups of supplying countries are presented in the tables below.

The table on the left lists the supplying countries with the highest positive change in imports during the LTM period, as reported by the countries analyzed (total imports by all the countries analyzed in their LTM periods, along with the positive change compared to the period 12 months before LTM, are indicated).

The table on the right lists the supplying countries with the highest negative change in imports during the LTM period, as reported by the countries analyzed (total imports by all the countries analyzed in their LTM periods, along with the negative change compared to the period 12 months before LTM, are indicated).

Top 10 Supplying Countries with the Highest Total Positive Change of Supplies Reported by the Countries Analyzed in LTM (by imports volume in tons)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, kg	Total Supplies in LTM as Reported by the Countries Analyzed, kg
Türkiye	11 488 737	115 644 314
USA	2 128 551	6 628 505
Georgia	1 574 685	8 337 800
Luxembourg	238 438	515 460
France	108 927	454 898
Netherlands	91 710	1 988 850
Austria	65 675	235 817
Slovakia	54 934	619 851
Slovenia	26 861	29 607
Tokelau	21 353	21 353

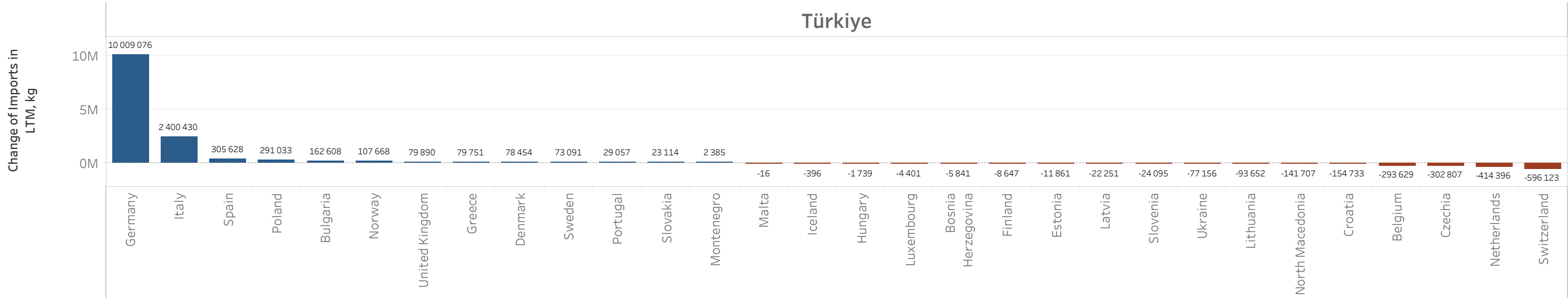
Top 10 Supplying Countries with the Highest Total Negative Change of Supplies Reported by the Countries Analyzed in LTM (by imports volume in tons)

Supplying Country	Total Absolute Change of Supplies in LTM as Reported by the Countries Analyzed Compared to the Period 12 Months Before LTM, kg	Total Supplies in LTM as Reported by the Countries Analyzed, kg
Chile	-5 373 202	14 374 049
Italy	-4 542 868	9 875 108
Germany	-795 536	2 100 866
Azerbaijan	-309 088	7 626 670
Bulgaria	-132 571	147 421
Spain	-98 795	515 838
Poland	-47 115	115 694
Switzerland	-44 905	20 271
Belgium	-44 776	77 955
Sweden	-41 010	40 310

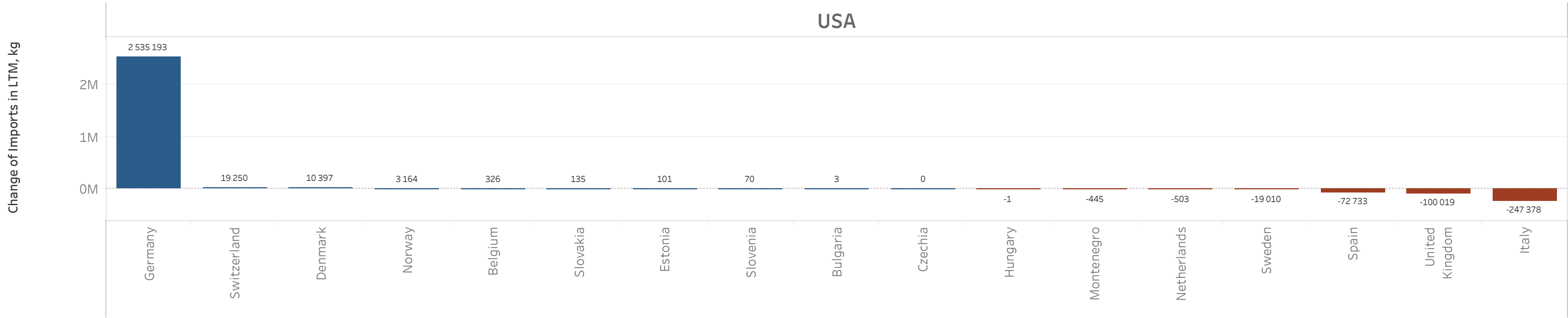
# Supplying Countries Winning Competition in the Markets of the Countries Analyzed: tons

This section analyzes the top five supplying countries, identified as having the highest total positive absolute change in supplies (expressed in tons) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



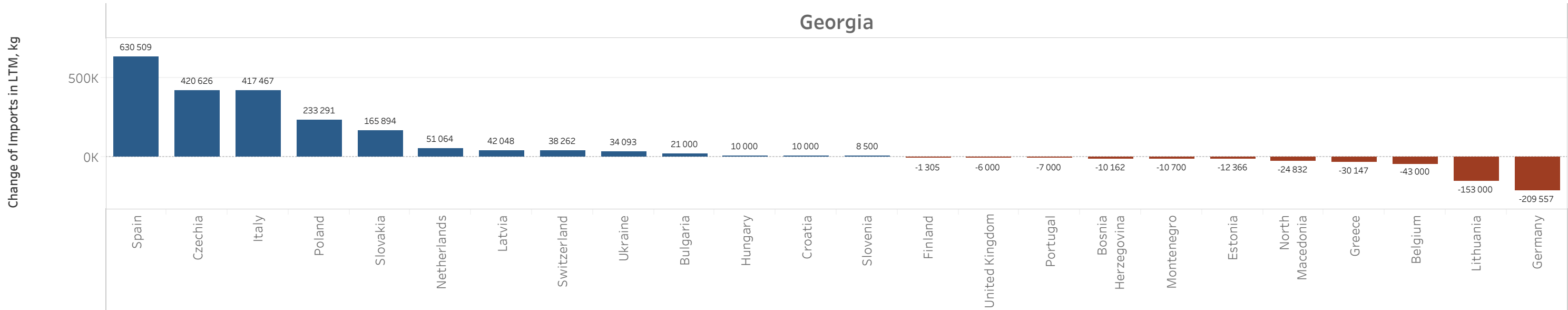
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



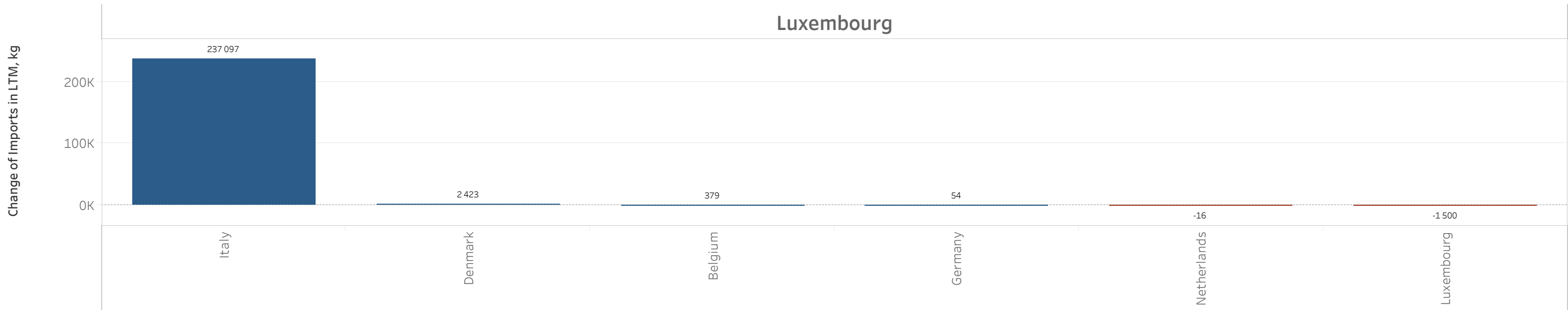
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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



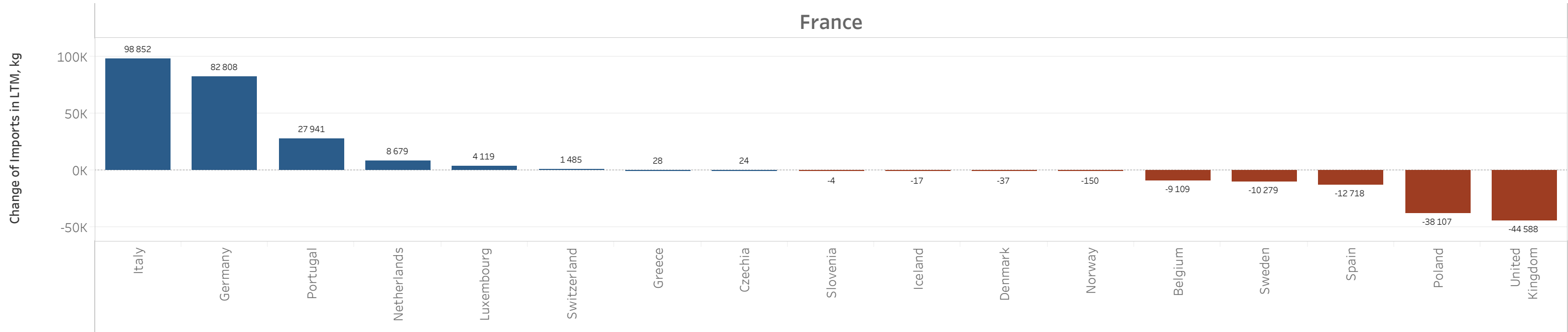
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



# Supplying Countries Winning Competition in the Markets of the Countries Analyzed: tons

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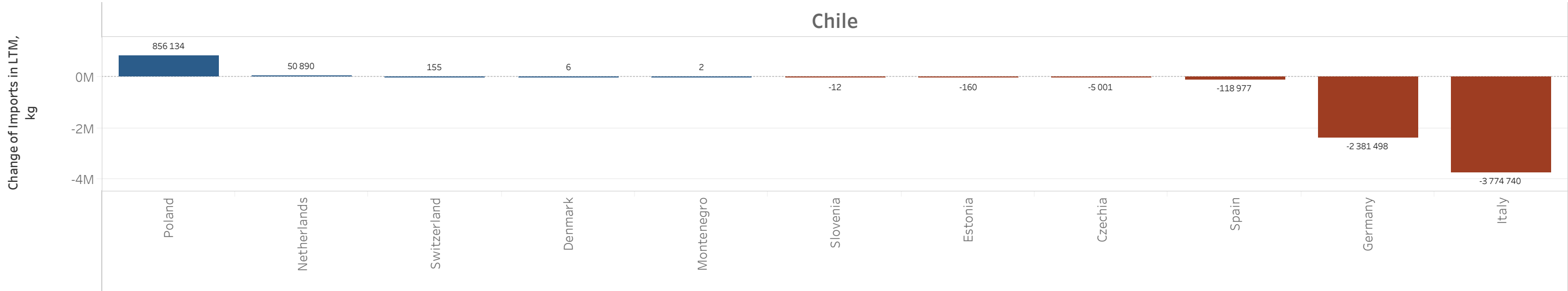
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



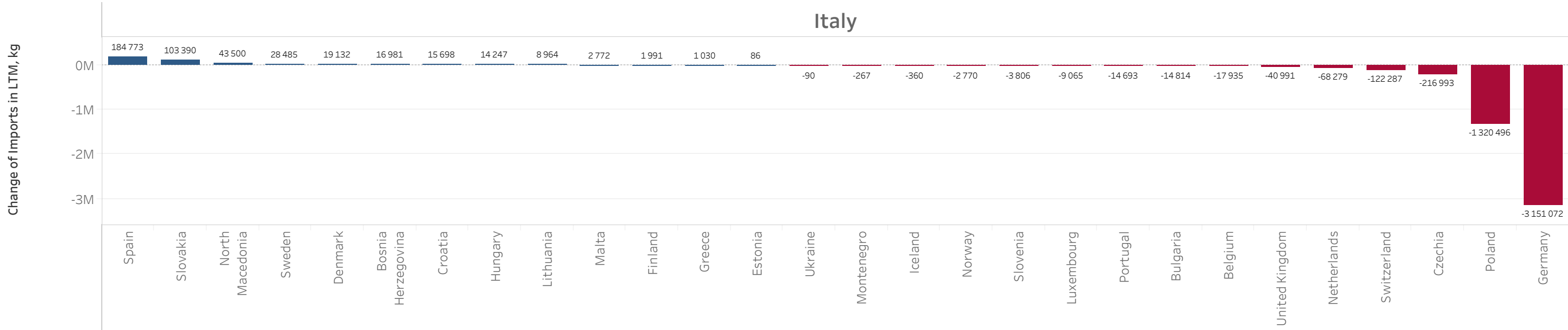
# Supplying Countries Losing Competition in the Markets of the Countries Analyzed: tons

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in tons) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



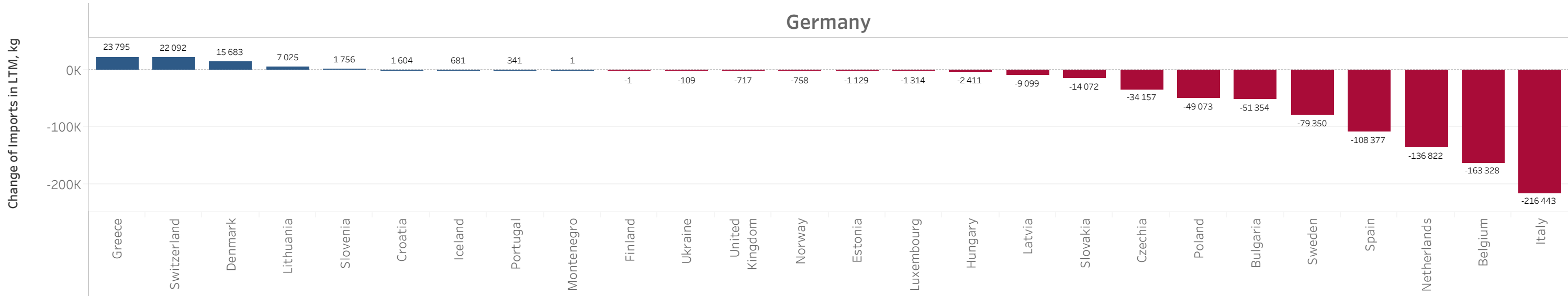
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



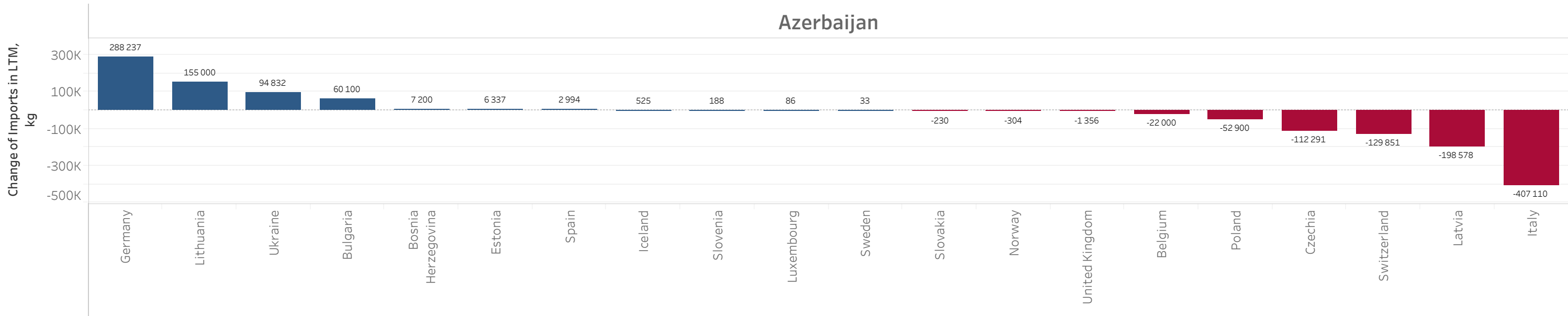
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Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



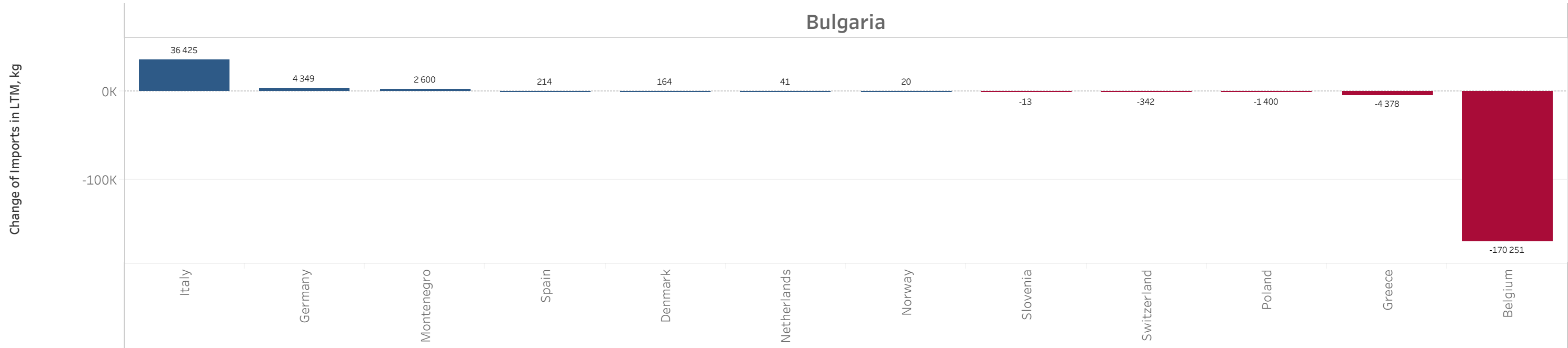
Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



# Supplying Countries Losing Competition in the Markets of the Countries Analyzed: tons

This section analyzes the top five supplying countries, identified as having the highest negative change in supplies (expressed in tons) during the LTM period, as reported by the countries analyzed. The accompanying graphs are designed to show, in detail, which specific countries analyzed have increased their imports from these top suppliers (represented by blue elements indicating positive changes) and which have decreased their imports (represented by red elements showing negative changes). The comparison is made between the LTM period and the period 12 months before LTM, offering insights into supply trends and shifts in trade dynamics.

Absolute Change of Supplies to the Specific Counties Analyzed in LTM Compared to the Period 12 Months Before LTM, tons



# Top-Ranked Supplying Countries to the Countries Analyzed

This section of the Report presents the top five highest-ranked supplying countries to each of the country analyzed. The methodology for ranking the supplying countries is as follows: the top 10 largest supplying countries from the last full calendar year reported to each country are ranked based on four components: 1) share of imports in the LTM period, 2) proxy price in the LTM period, 3) change in imports in US \$ terms during the LTM period, and 4) change in imports in volume terms during the LTM period. Each component is assigned a score ranging from 1 to 10, with 10 being the highest. The aggregated score is calculated by summing the rankings for each component. In the case of ties in the total score, the ranking for the first component (share of imports in LTM) takes precedence.

Country Analyzed	No.1 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.2 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.3 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.4 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$	No.5 Ranked Supplying Country	Supplies to the Country Analyzed in LTM, US \$
Germany	Türkiye	427 598 924,69	USA	28 053 351,41	Azerbaijan	25 918 717,07	Netherlands	5 352 544,49	Georgia	9 070 164,05
Italy	Türkiye	319 039 646,29	Georgia	10 949 378,94	Luxembourg	3 139 786,35	France	639 295,66	USA	13 070 440,64
Switzerland	Georgia	2 007 938,01	USA	149 803,70	Germany	346 897,43	Türkiye	58 979 355,47	Azerbaijan	5 937 543,10
Spain	Georgia	13 834 132,24	Türkiye	28 042 935,55	Italy	4 534 031,20	Azerbaijan	3 309 405,82	Netherlands	1 632 241,78
Poland	Türkiye	10 733 364,00	Georgia	5 492 131,00	Chile	13 445 922,00	Azerbaijan	4 102 071,00	Spain	1 178 058,00
Netherlands	Georgia	1 181 598,98	Chile	545 600,30	Türkiye	30 105 988,15	USA	166 162,97	Lithuania	137 314,81
United Kingdom	Türkiye	20 063 324,41	Netherlands	194 552,47	Italy	711 002,59	Ireland	2 491,85	USA	918 180,09
Belgium	Netherlands	6 315 769,36	Italy	4 598 720,40	France	466 970,14	Türkiye	7 185 242,41	Spain	21 675,38
Czechia	Georgia	8 531 193,00	Slovakia	1 963 133,00	Poland	153 602,00	USA	45 512,00	Azerbaijan	980 812,00
Greece	Türkiye	13 204 939,13	Germany	253 086,64	Czechia	62 418,92	Italy	12 010,05	Georgia	452 449,83
Denmark	Türkiye	3 705 261,19	Lithuania	1 016 157,09	Germany	1 261 216,54	Italy	304 451,37	USA	83 609,75
Lithuania	Azerbaijan	2 174 953,00	Poland	410 211,00	Netherlands	403 448,00	Germany	181 917,00	Italy	42 153,00
Bulgaria	Türkiye	5 898 921,95	Georgia	222 628,35	Azerbaijan	529 702,50	Netherlands	118 320,20	Czechia	28 152,14
Ukraine	Azerbaijan	652 920,18	Georgia	2 562 006,97	Austria	0,00	Türkiye	3 349 999,46	Germany	0,00
Sweden	Türkiye	3 665 848,70	Italy	1 281 613,61	Denmark	127 179,48	Lithuania	2 936,41	Netherlands	973 572,30
Slovakia	Georgia	1 981 014,98	Italy	2 881 277,61	Türkiye	592 723,44	Romania	14 560,31	Croatia	28 112,57
Croatia	Italy	1 883 025,00	Georgia	78 956,00	China	102 445,00	Germany	51 878,00	Bosnia Herzegovina	77 500,00
Portugal	Türkiye	1 171 340,15	France	389 270,00	Germany	398 815,02	Spain	2 025 222,61	Netherlands	223 081,33
Norway	Türkiye	3 977 926,36	Greece	29 319,08	USA	164 821,07	Estonia	4 418,70	Italy	179 463,88
Slovenia	Georgia	112 106,76	Austria	128 610,76	Germany	192 454,47	Türkiye	1 563 977,27	Azerbaijan	2 712,86
Bosnia Herzegovina	Italy	189 385,43	Türkiye	1 497 200,81	Azerbaijan	55 892,49	Georgia	468 792,61	Lebanon	0,00
North Macedonia	Italy	373 813,67	Denmark	73,01	Serbia	1 369,47	Türkiye	1 364 832,80	Georgia	0,00
Latvia	Georgia	313 173,69	Estonia	16 473,85	Lithuania	345 889,03	Greece	263,82	Finland	0,00
Hungary	Italy	110 915,83	Georgia	73 378,00	Türkiye	784 455,69	Netherlands	66 259,67	Austria	17 502,52
Montenegro	Serbia	191 801,71	Türkiye	453 832,34	Bulgaria	24 141,04	Austria	3 519,40	Chile	14,54
Estonia	Slovakia	175 753,21	Azerbaijan	98 425,39	Europe, not specified	30 648,44	Latvia	15 180,75	Georgia	321 280,59
Luxembourg	Areas, not elsewhere specified	128 995,95	France	122 358,75	Togo	23 298,28	Türkiye	108 498,98	Spain	11 902,41
Finland	Sweden	61 392,09	Lithuania	24 368,72	Italy	24 289,40	Estonia	33 283,87	Denmark	1 928,42
Malta	Italy	111 804,54	Türkiye	60 191,50	Poland	2 971,37	Spain	222,58	Netherlands	20 485,26
Iceland	Netherlands	10 630,70	Germany	35 982,33	Azerbaijan	8 055,65	France	471,90	Poland	199,09

# Most Promising Markets for Exporting

This section of the Report presents the ranking of all the countries analyzed (importers) allowing to identify the most promising markets for the supplies of the good analyzed. Seven ranking components have been used: 1. Long-term trends of Global Demand for Imports 2. Strength of the Demand for Imports in the selected country 3. Macroeconomic risks for Imports in the selected country 4. Market entry barriers and domestic competition pressures for imports of the good 5. Long-term trends of Country Market 6. Short-term trends of Country Market, US\$-terms 7. Short-term trends of Country Market, volumes and proxy prices. Each component includes 4-6 specific parameters. All parameters are evaluated on a scale from 0 to 6, with 0 being the lowest/ less favorable value or characteristic. A Final Score is a total country’s score that includes scores of each specific ranking component. Each component is evaluated on a scale from 0 to 2, with 0 being the lowest score. The highest possible Final country’s score is 14 points (up to 2 points for each of 7 ranking components). Final country’s rank is a sum of points gained for each ranking component. It ranges from 0 to 14 points. A Final score describes the level of attractiveness of the of the selected country as the market for the supplies of the selected good.

Country’s Final Score on Export Potential Estimation

Country Analyzed	Country’s Final Score (out of 14 points)
United Kingdom	10,00
Spain	10,00
Malta	10,00
Iceland	10,00
Germany	10,00
Bulgaria	10,00
Portugal	9,00
Norway	9,00
Italy	9,00
Greece	9,00
Switzerland	8,00
Slovenia	8,00
Slovakia	8,00
Montenegro	8,00
Hungary	8,00
Finland	8,00
Denmark	8,00
Ukraine	7,00
Poland	7,00
Luxembourg	7,00
Lithuania	7,00
Sweden	6,00
North Macedonia	6,00
Netherlands	6,00
Czechia	6,00
Croatia	6,00
Latvia	5,00
Belgium	5,00
Estonia	4,00
Bosnia Herzegovina	4,00

Country’s Score: Long-term Trends of Country Market

Country Analyzed	Country’s Score: Long-term Trends of Country Market (out of 30 points)
United Kingdom	21,00
Spain	26,00
Malta	5,00
Iceland	18,00
Germany	16,00
Bulgaria	26,00
Portugal	16,00
Norway	8,00
Italy	8,00
Greece	18,00
Switzerland	5,00
Slovenia	13,00
Slovakia	3,00
Montenegro	22,00
Hungary	4,00
Finland	5,00
Denmark	6,00
Ukraine	10,00
Poland	8,00
Luxembourg	14,00
Lithuania	10,00
Sweden	3,00
North Macedonia	21,00
Netherlands	3,00
Czechia	5,00
Croatia	10,00
Latvia	9,00
Belgium	9,00
Estonia	3,00
Bosnia Herzegovina	15,00

Country’s Score: Short-term Trends of Country Market, US \$

Country Analyzed	Country’s Score: Short-term Trends of Country Market in Value Terms (out of 18 points)
United Kingdom	12,00
Spain	12,00
Malta	12,00
Iceland	12,00
Germany	12,00
Bulgaria	12,00
Portugal	12,00
Norway	12,00
Italy	12,00
Greece	12,00
Switzerland	10,00
Slovenia	12,00
Slovakia	12,00
Montenegro	12,00
Hungary	12,00
Finland	10,00
Denmark	12,00
Ukraine	12,00
Poland	12,00
Luxembourg	0,00
Lithuania	12,00
Sweden	9,00
North Macedonia	0,00
Netherlands	8,00
Czechia	6,00
Croatia	0,00
Latvia	0,00
Belgium	0,00
Estonia	2,00
Bosnia Herzegovina	6,00

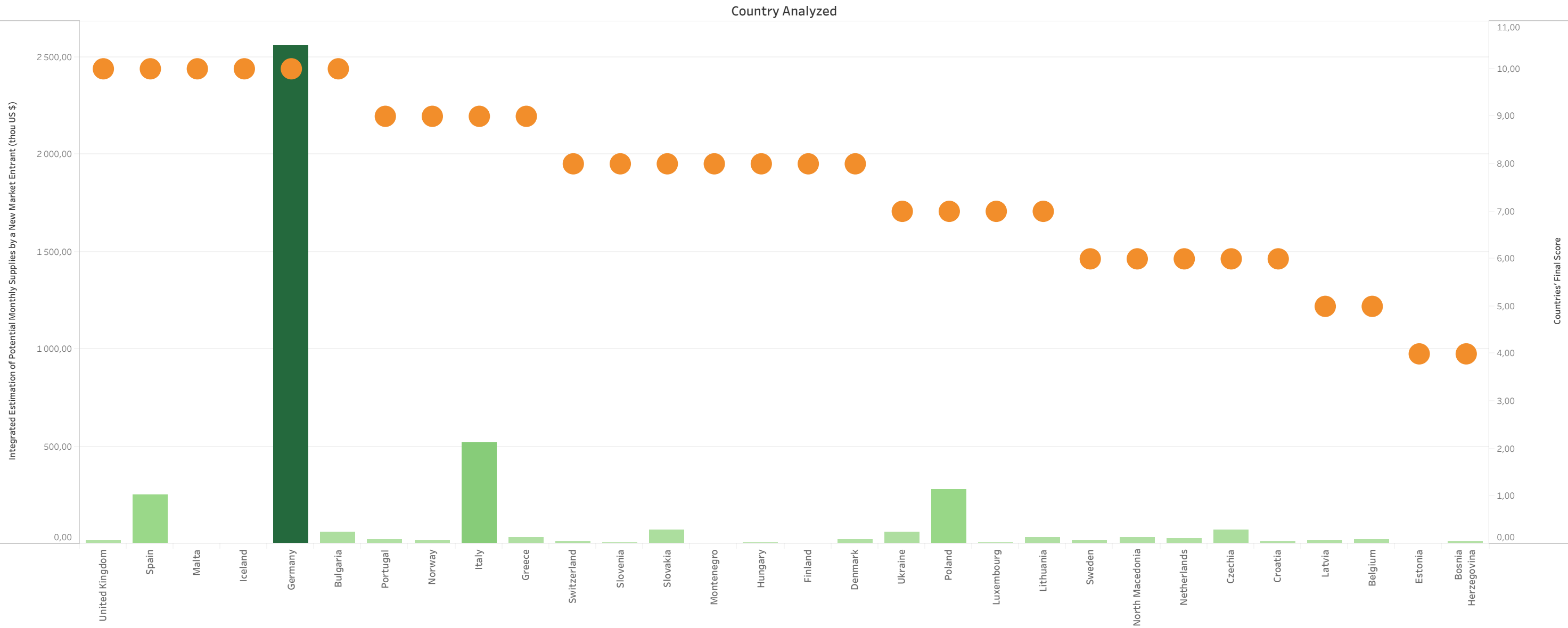
Country’s Score: Short-term Trends of Country Market, tons and average prices

Country Analyzed	Country’s Score: Short-term Trends of Country Market in Volume Terms & Prices (out of 30 points)
United Kingdom	18,00
Spain	30,00
Malta	24,00
Iceland	23,00
Germany	30,00
Bulgaria	22,00
Portugal	28,00
Norway	28,00
Italy	21,00
Greece	26,00
Switzerland	12,00
Slovenia	12,00
Slovakia	24,00
Montenegro	16,00
Hungary	24,00
Finland	22,00
Denmark	22,00
Ukraine	22,00
Poland	19,00
Luxembourg	10,00
Lithuania	18,00
Sweden	16,00
North Macedonia	4,00
Netherlands	18,00
Czechia	16,00
Croatia	10,00
Latvia	10,00
Belgium	12,00
Estonia	16,00
Bosnia Herzegovina	8,00

# Most Promising Markets for Exporting the Good Analyzed out of the Countries Analyzed

This figure below visualizes (i) the Final scores describing the attractiveness of the countries analyzed as promising export destinations, and (ii) the Integrated Estimation of the Potential Monthly Supplies to the respective markets by a New Market Entrant, expressed in US \$. The Integrated estimation of the potential monthly supplies is calculated based on two components. Component 1: the anticipated average monthly market growth, derived from the trend observed over the past 24 months on assumption is that the identified trend will remain unchanged, and the calculated average monthly increase is applied to actual data on the volume of average monthly import supplies over the last 12 months, along with the corresponding average price. Component 2 signifies the extra potential supply linked to the potential strong competitive advantage of the new market entrant. Its calculation is based on the factual parameters of supplying countries that have experienced the highest growth in their supplies to the chosen country over the past 12 months.

Countries’ Final Scores on Export Potential Estimation and Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$).



# Most Promising Importing Markets of the Good Analyzed and Most Competitive Supplying Countries

This section of the Report provides an additional analysis of the most promising destinations for supplies of the good analyzed. To this end, a Relativity Score has been calculated for each country analyzed, representing the average of a country’s Final Score and the Integrated Estimation of Potential Monthly Supplies by a New Market Entrant. Both components are indexed such that the country with the highest value is assigned an index of 100. The results of the Relativity Score are presented in the table on the left. Additionally, the table on the right ranks the supplying countries based on a scoring system, where each time a supplying country is identified as the number 1 supplier to the respective importing country, it receives 5 points; number 2 – 4 points; number 3 – 3 points; number 4 – 2 points; and number 5 – 1 point. The total points accumulated by each supplying country are provided in the table (Final Supplier’s Score), along with the total value of imports reported by all the countries analyzed in the last full calendar year reported. It also contains data on and the number of countries to which the respective supplying country exported the good analyzed.

Calculation of a Relativity Score for the Countries Analyzed – Identification of the Most Promising Export Markets for the Good Analyzed

Country Analyzed	Country’s Relatively Score (Out of 10 points)	Country’s Final Score (out of 14 points)	Integrated Estimation of Potential Monthly Supplies by a New Market Entrant (thou US \$)
Germany	10,00	10,00	2 556,66
Italy	5,52	9,00	520,11
Spain	5,50	10,00	253,33
Bulgaria	5,12	10,00	61,85
United Kingdom	5,03	10,00	15,40
Iceland	5,00	10,00	0,68
Malta	5,00	10,00	0,58
Greece	4,56	9,00	30,09
Portugal	4,54	9,00	21,17
Norway	4,53	9,00	16,75
Slovakia	4,14	8,00	71,12
Denmark	4,05	8,00	23,20
Poland	4,05	7,00	278,84
Switzerland	4,02	8,00	12,04
Hungary	4,01	8,00	4,19
Slovenia	4,01	8,00	3,85
Montenegro	4,00	8,00	2,48
Finland	4,00	8,00	1,98
Ukraine	3,61	7,00	57,52
Lithuania	3,56	7,00	32,91

Ranking of Supplying Countries

Supplying Country	Final Supplier’s Score	Exports in LTM, USD	Total Number of Analyzed Countries With Which Trade Flows were Registered in LTM
Türkiye	87	948 346 703	30
Georgia	65	60 780 969	24
Italy	52	104 360 780	28
Azerbaijan	33	58 913 918	20
Netherlands	27	17 974 087	25
Germany	25	18 292 299	26
USA	18	43 210 675	17
France	15	3 694 624	17
Lithuania	14	1 762 837	7
Poland	11	817 406	20
Austria	10	2 421 922	16
Slovakia	9	2 922 856	8
Serbia	8	195 447	5
Estonia	8	214 022	7
Denmark	8	196 116	12
Chile	8	150 682 004	11
Spain	7	4 343 640	24
Greece	6	97 806	11
Sweden	5	416 435	6
Areas, not elsewhere specif..	5	129 219	4

# 6

## APPENDIX

# Appendix: Key Supplying Countries (US \$)

This section summarizes information on the key supplying countries of the analyzed good to the countries analyzed. The table presents a list of the largest supplying countries and the import values (expressed in US \$) reported by each of the countries importing the good from these supplying countries. It covers both the Last Twelve Months (LTM) period and the 12-month period prior to the LTM. Additionally, the table highlights changes in the market share of each supplying country in the total imports of the countries analyzed over the specified periods.

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, M US \$	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, M US \$	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Türkiye	948,35	66,41%	680,93	58,14%
Chile	150,68	10,55%	167,11	14,27%
Italy	104,36	7,31%	143,16	12,22%
Georgia	60,78	4,26%	42,39	3,62%
Azerbaijan	58,91	4,13%	52,12	4,45%
USA	43,21	3,03%	23,94	2,04%
Germany	18,29	1,28%	22,93	1,96%
Netherlands	17,97	1,26%	15,16	1,29%
Spain	4,34	0,30%	4,42	0,38%
France	3,69	0,26%	2,63	0,22%
Luxembourg	3,31	0,23%	1,61	0,14%
Slovakia	2,92	0,20%	2,37	0,20%
Austria	2,42	0,17%	1,47	0,13%
Lithuania	1,76	0,12%	1,50	0,13%
Bulgaria	1,22	0,09%	1,87	0,16%
Belgium	0,93	0,07%	1,25	0,11%
Poland	0,82	0,06%	1,36	0,12%
Czechia	0,47	0,03%	0,53	0,05%
Sweden	0,42	0,03%	0,72	0,06%
Croatia	0,36	0,03%	0,48	0,04%
Europe, not specified	0,34	0,02%	0,48	0,04%
Portugal	0,26	0,02%	0,40	0,03%
Latvia	0,25	0,02%	0,27	0,02%
Slovenia	0,24	0,02%	0,02	0,00%
Estonia	0,21	0,01%	0,24	0,02%
Denmark	0,20	0,01%	0,21	0,02%
Serbia	0,20	0,01%	0,10	0,01%
Tokelau	0,19	0,01%	0,00	0,00%
Switzerland	0,17	0,01%	0,53	0,04%
Areas, not specified	0,13	0,01%	0,03	0,00%

# Appendix: Key Supplying Countries (tons)

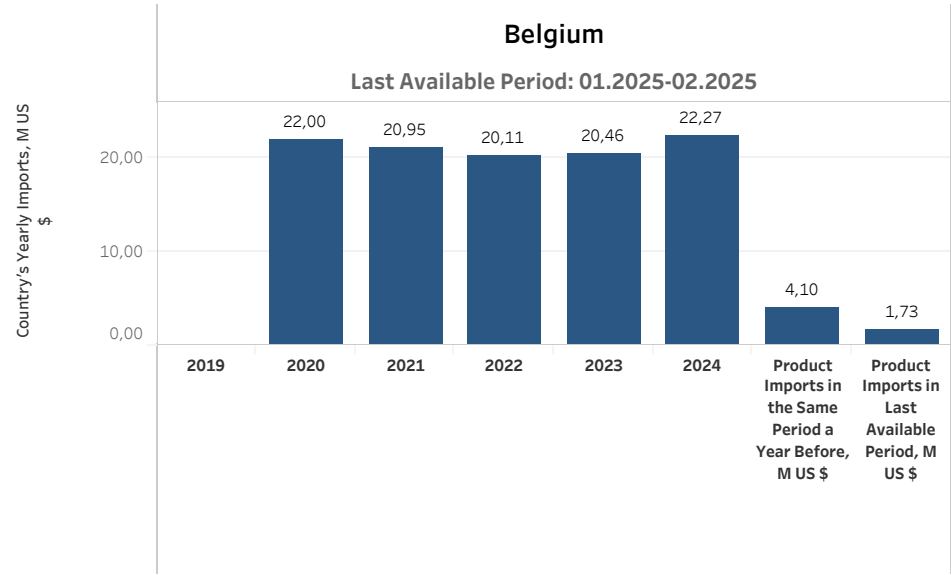
This section summarizes information on the key supplying countries (exporters) of the analyzed good to the countries analyzed (importers). The table presents a list of the largest supplying countries and the import volumes (expressed in tons) reported by each of the countries importing the good from these supplying countries It covers both the Last Twelve Months (LTM) period and the 12-month period prior to the LTM. Additionally, the table highlights changes in the market share of each supplying country in the total imports of the countries analyzed over the specified periods.

Supplying Country	Supplies of the Good Analyzed to the Countries Analyzed in the Last Twelve Months, tons	Share in the Total Supplies of the Good Analyzed to the Countries Analyzed in the Twelve Months, %	Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, tons	Share in the Total Supplies to the Countries Analyzed in the Period 12 Months Before LTM, %
Türkiye	115 644,31	68,05%	104 155,58	62,87%
Chile	14 374,05	8,46%	19 747,25	11,92%
Italy	9 875,11	5,81%	14 417,98	8,70%
Georgia	8 337,80	4,91%	6 763,11	4,08%
Azerbaijan	7 626,67	4,49%	7 935,76	4,79%
USA	6 628,50	3,90%	4 499,95	2,72%
Germany	2 100,87	1,24%	2 896,40	1,75%
Netherlands	1 988,85	1,17%	1 897,14	1,15%
Slovakia	619,85	0,36%	564,92	0,34%
Spain	515,84	0,30%	614,63	0,37%
Luxembourg	515,46	0,30%	277,02	0,17%
France	454,90	0,27%	345,97	0,21%
Austria	235,82	0,14%	170,14	0,10%
Lithuania	213,36	0,13%	200,22	0,12%
Bulgaria	147,42	0,09%	279,99	0,17%
Poland	115,69	0,07%	162,81	0,10%
Belgium	77,95	0,05%	122,73	0,07%
Czechia	49,31	0,03%	73,26	0,04%
Portugal	47,25	0,03%	56,47	0,03%
Croatia	41,60	0,02%	67,23	0,04%
Sweden	40,31	0,02%	81,32	0,05%
Europe, not specified	36,29	0,02%	47,67	0,03%
Latvia	31,05	0,02%	37,48	0,02%
Slovenia	29,61	0,02%	2,75	0,00%
Estonia	24,60	0,01%	28,72	0,02%
Serbia	23,85	0,01%	15,38	0,01%
Denmark	22,02	0,01%	24,10	0,01%
Tokelau	21,35	0,01%	0,00	0,00%
Switzerland	20,27	0,01%	65,18	0,04%
Areas, not specified	10,62	0,01%	2,41	0,00%

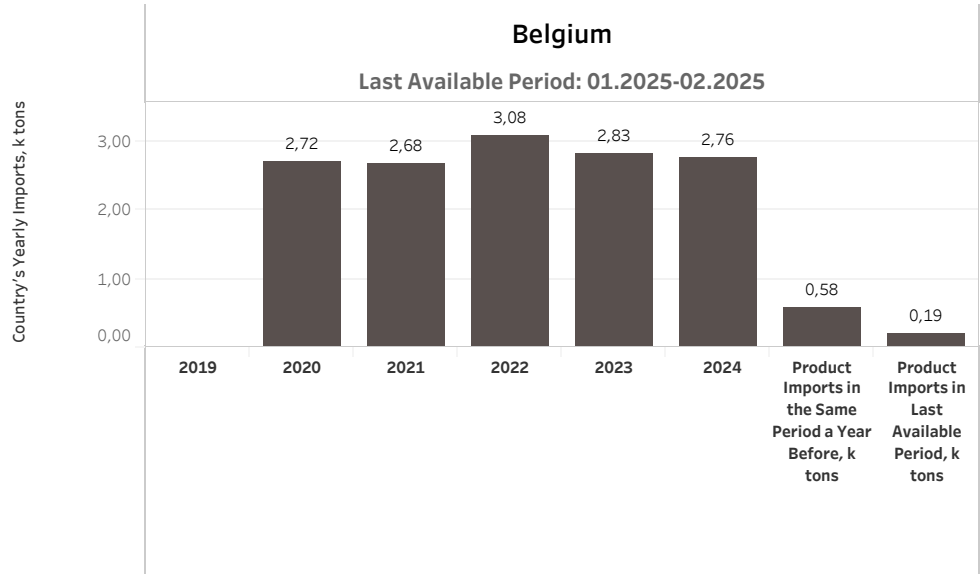
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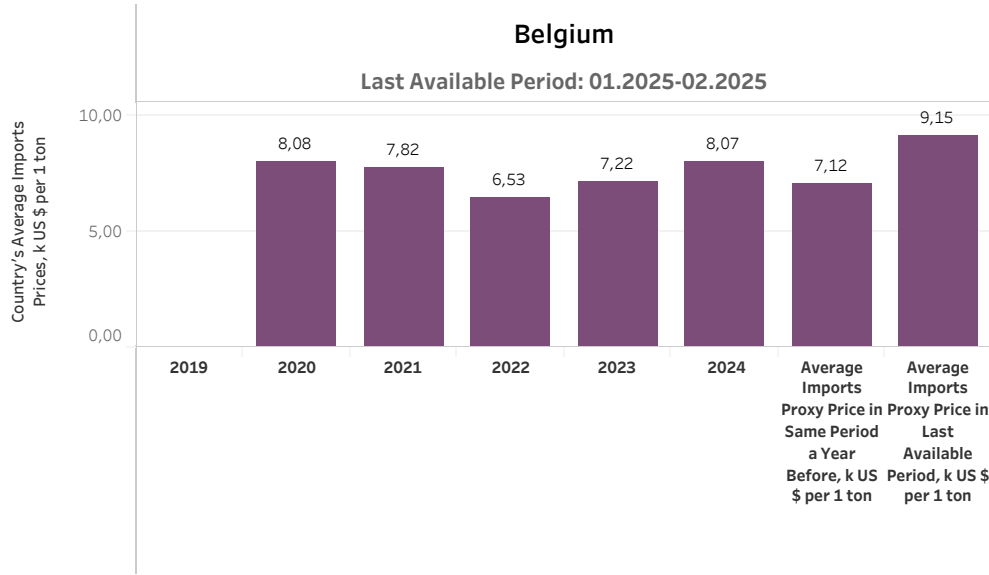
Country’s Yearly Imports, M US \$



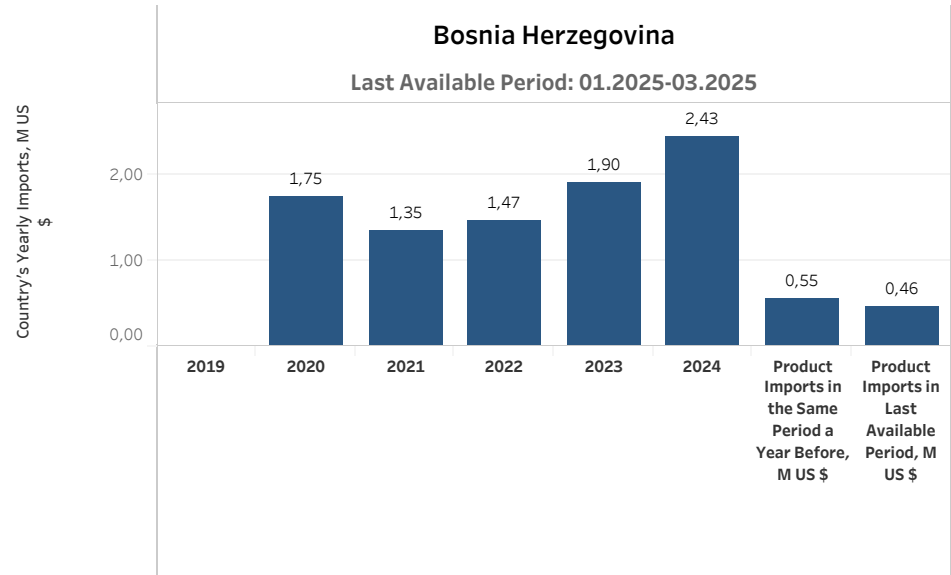
Country’s Yearly Imports, k tons



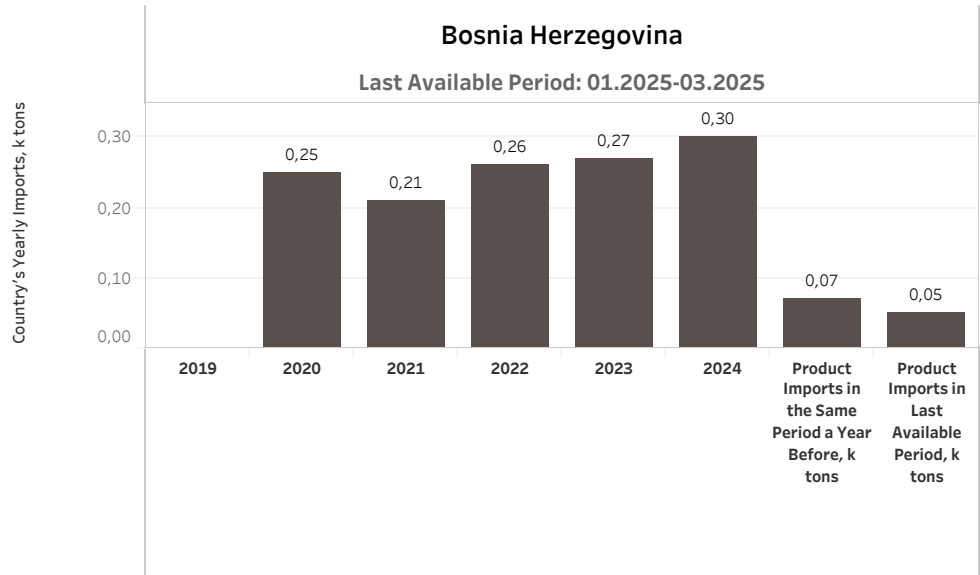
Country’s Average Imports Prices, k US \$ per 1 ton



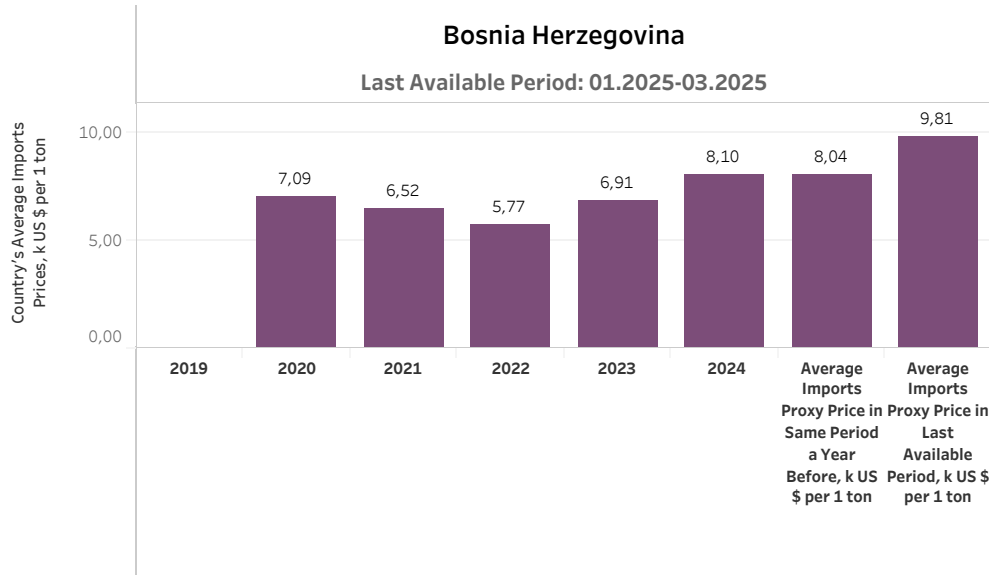
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



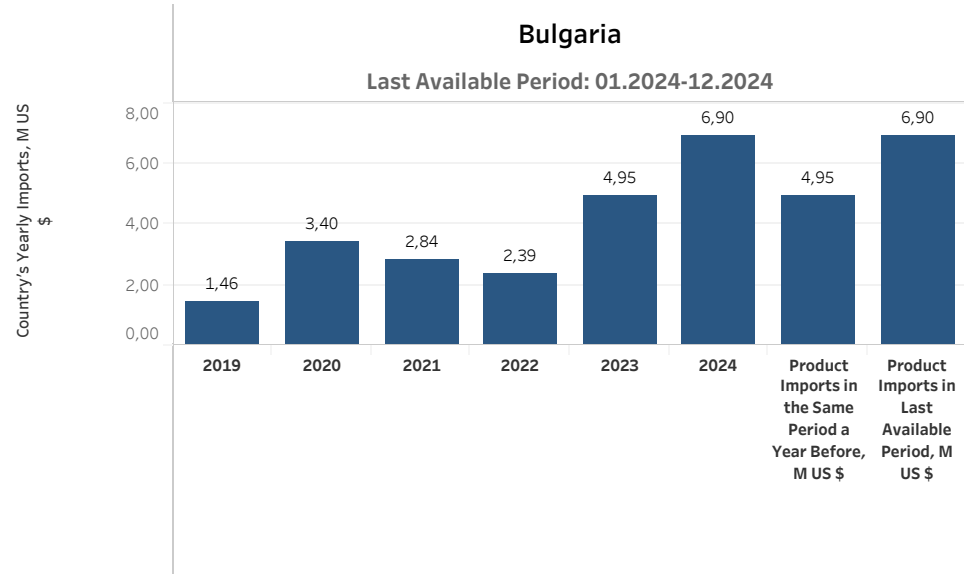
Country’s Average Imports Prices, k US \$ per 1 ton



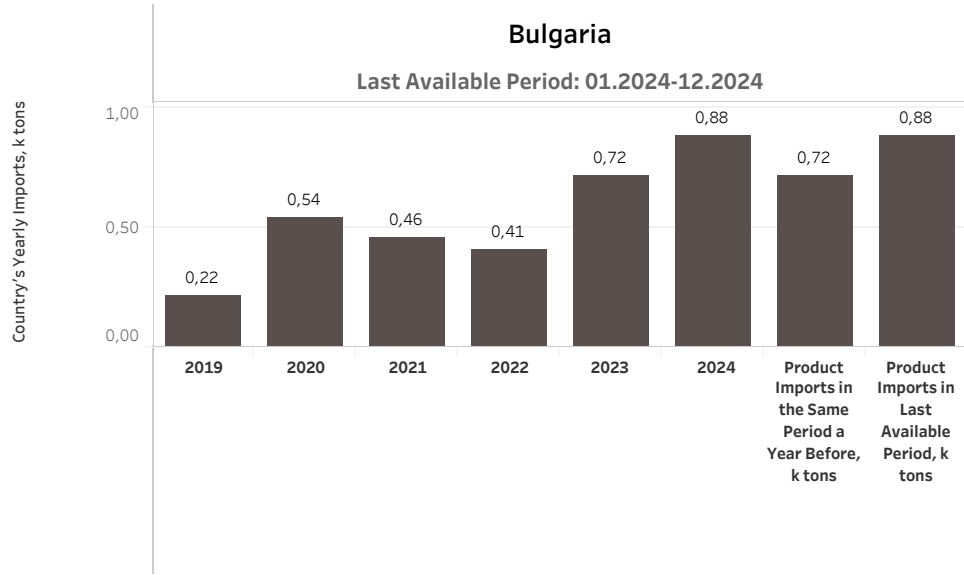
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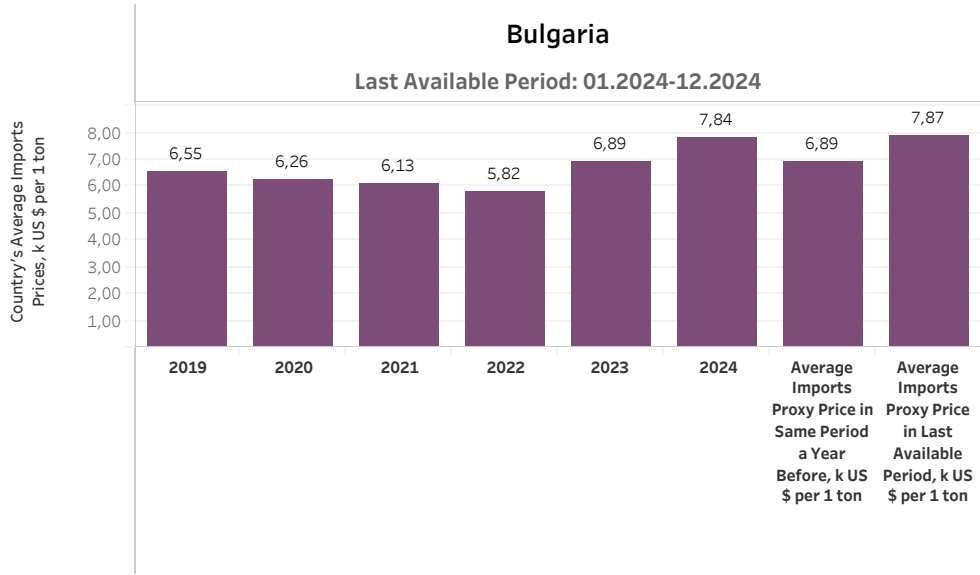
Country’s Yearly Imports, M US \$



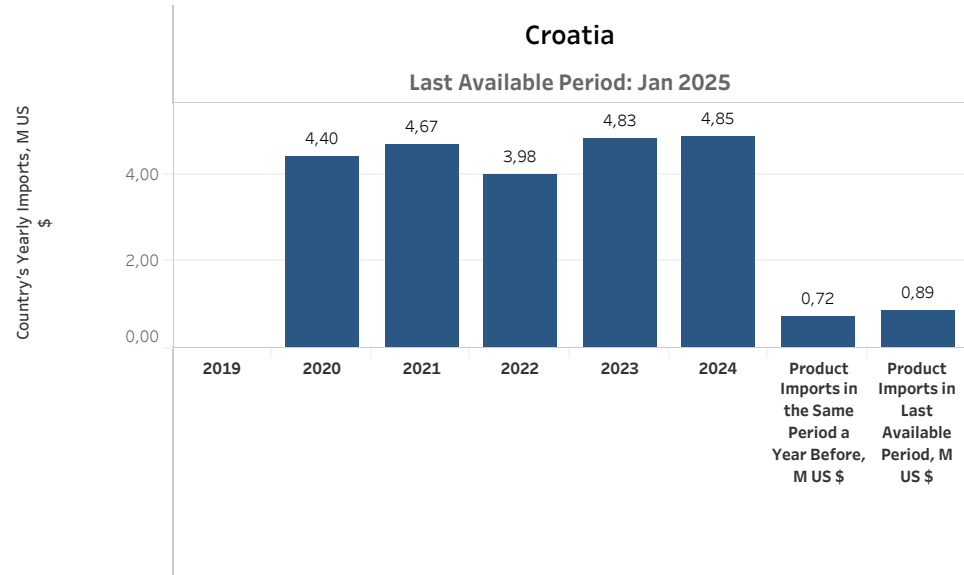
Country’s Yearly Imports, k tons



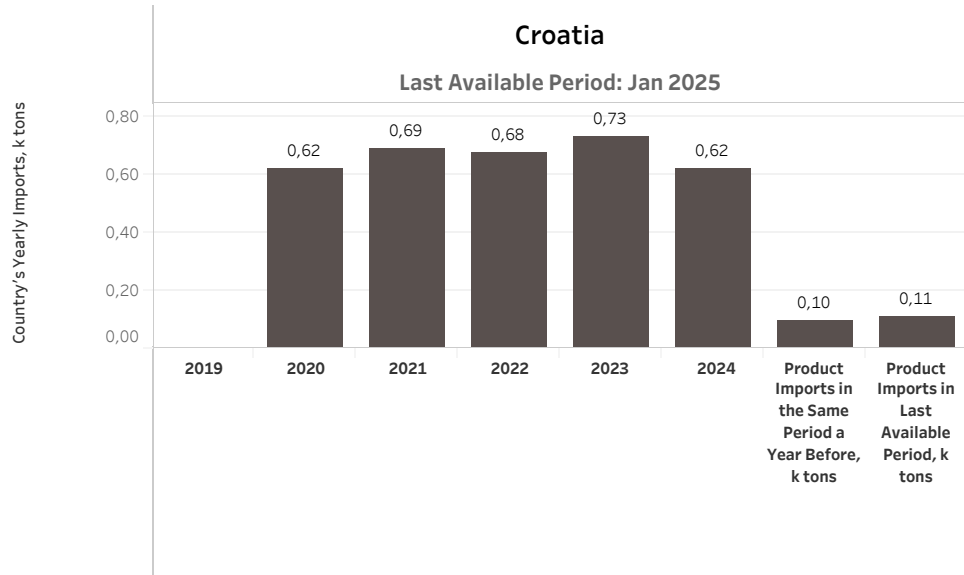
Country’s Average Imports Prices, k US \$ per 1 ton



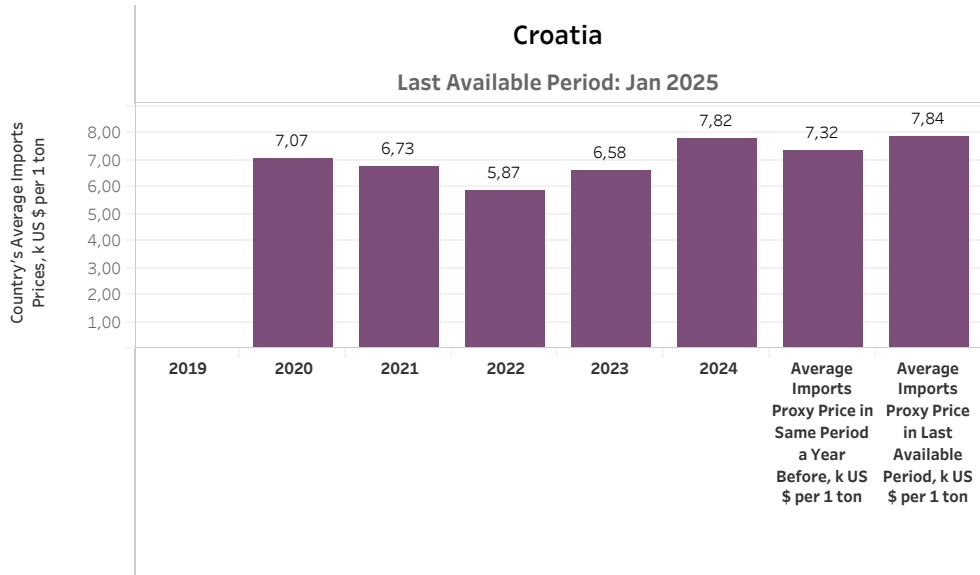
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



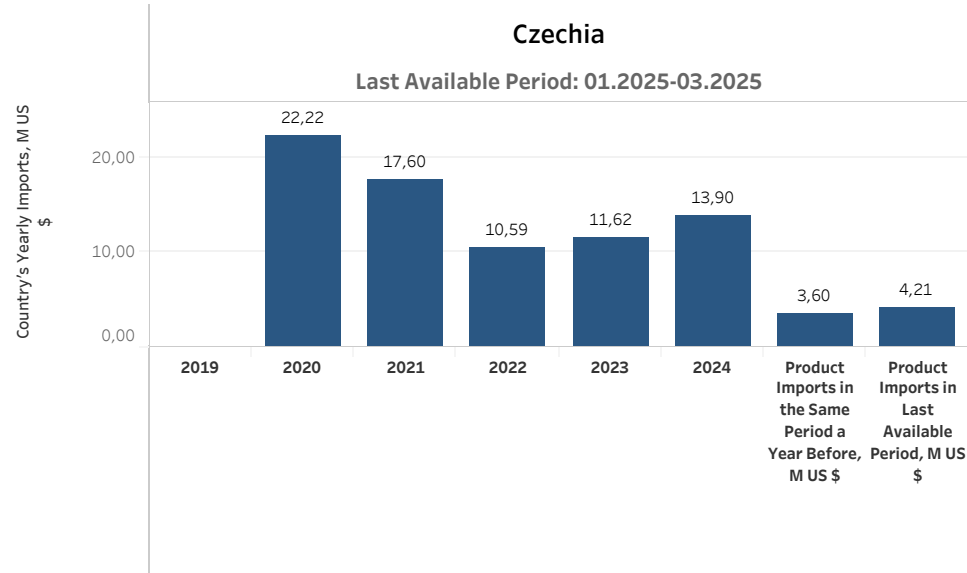
Country’s Average Imports Prices, k US \$ per 1 ton



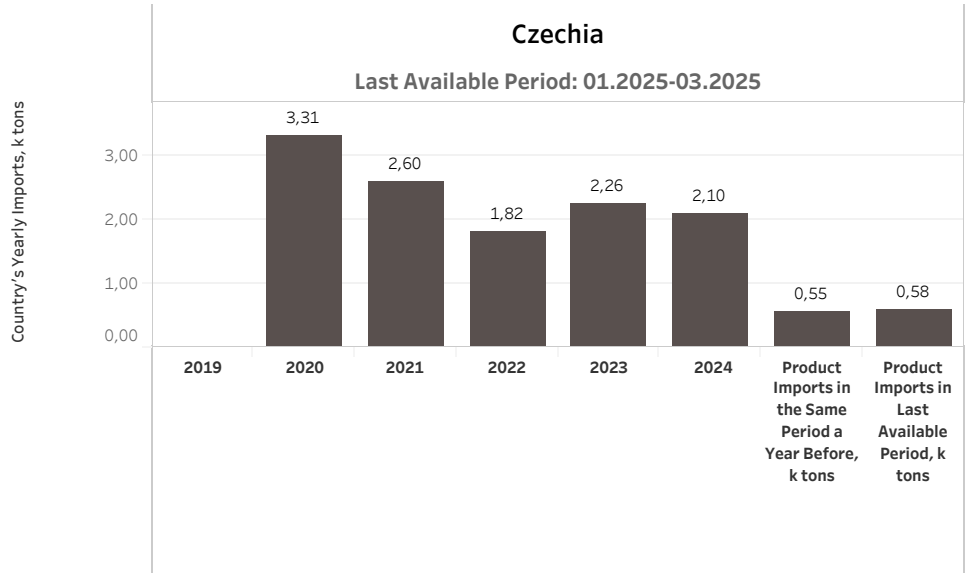
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Country’s Yearly Imports, M US \$



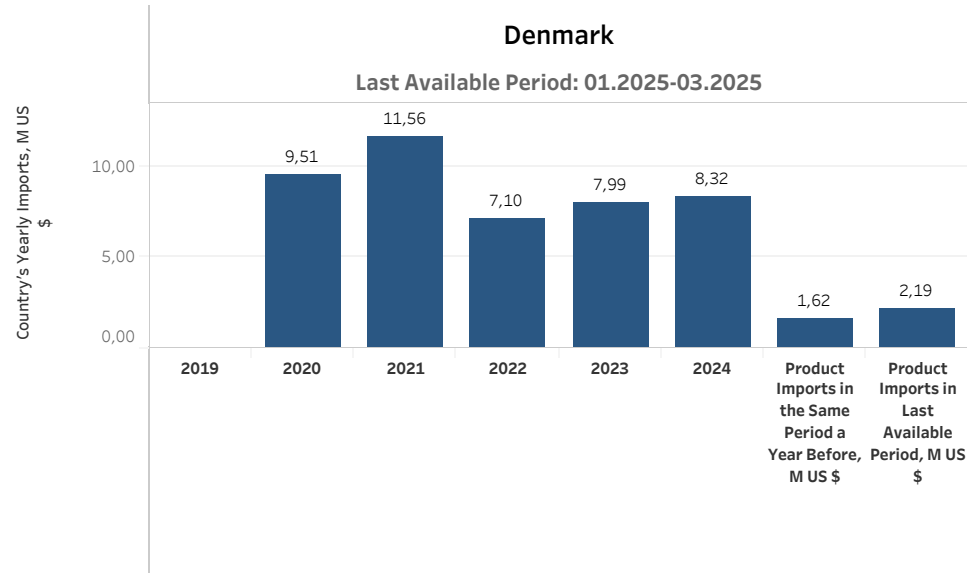
Country’s Yearly Imports, k tons



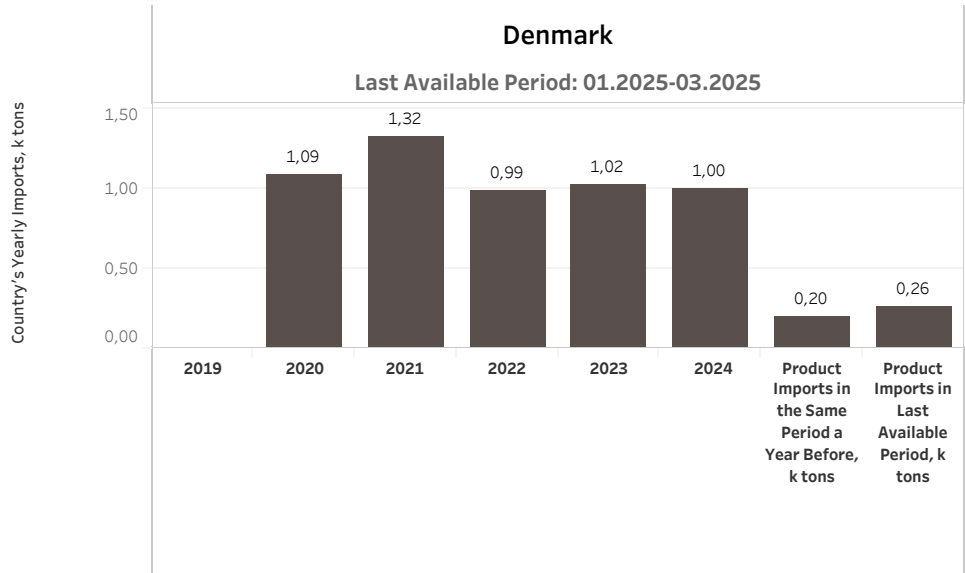
Country’s Average Imports Prices, k US \$ per 1 ton



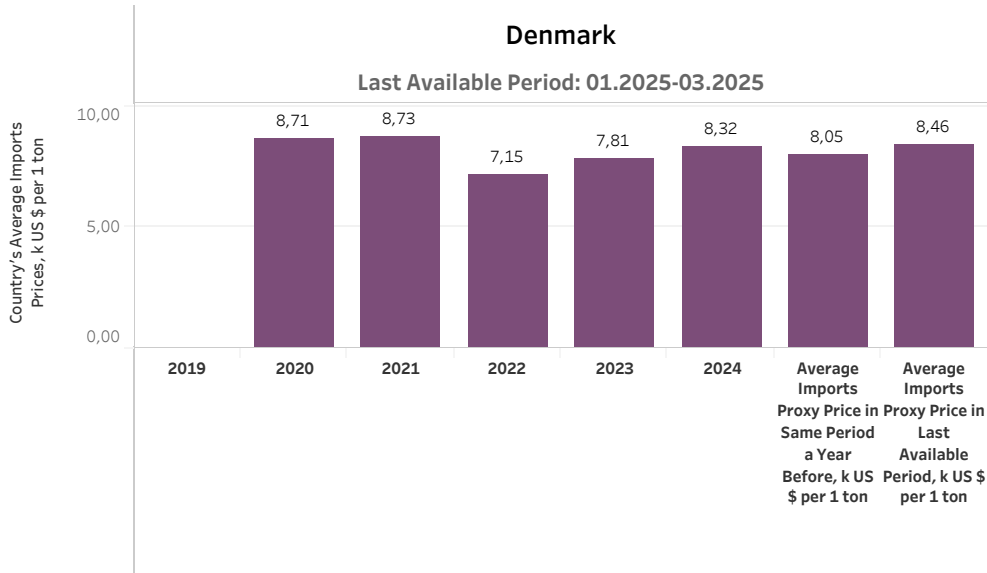
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



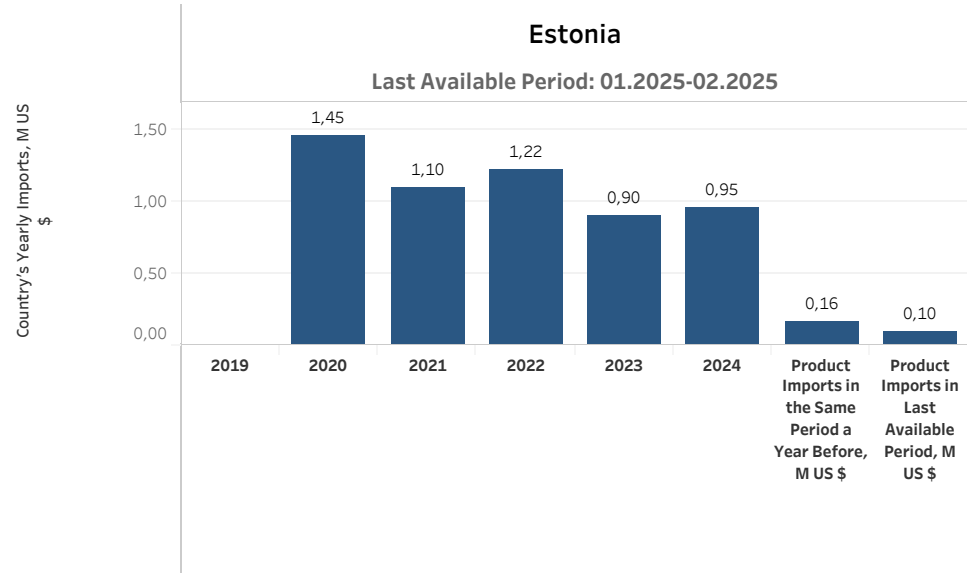
Country’s Average Imports Prices, k US \$ per 1 ton



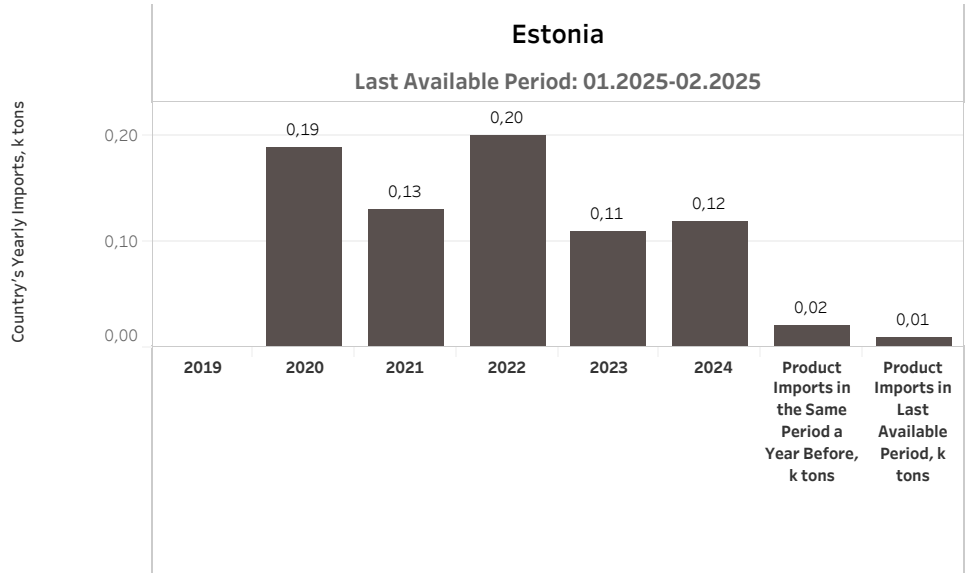
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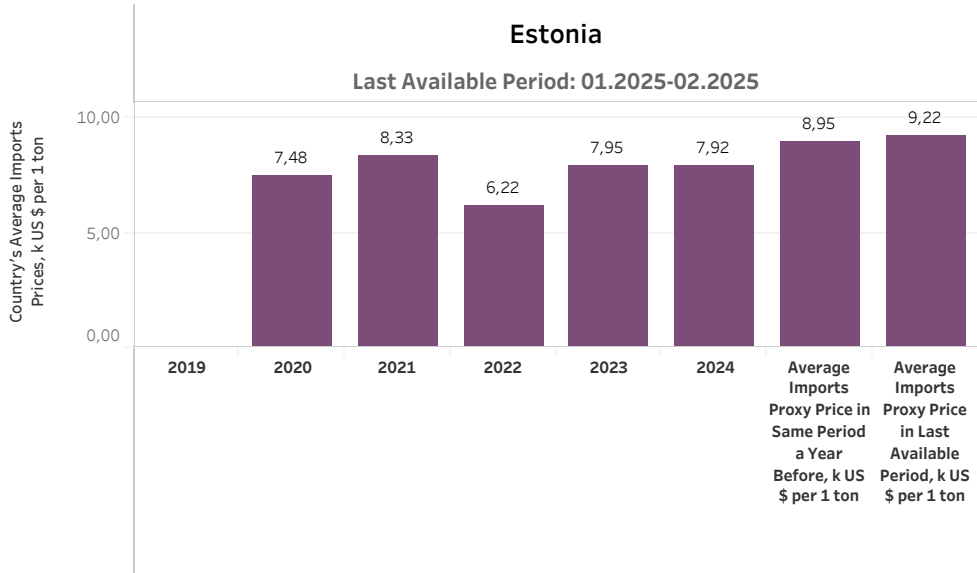
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



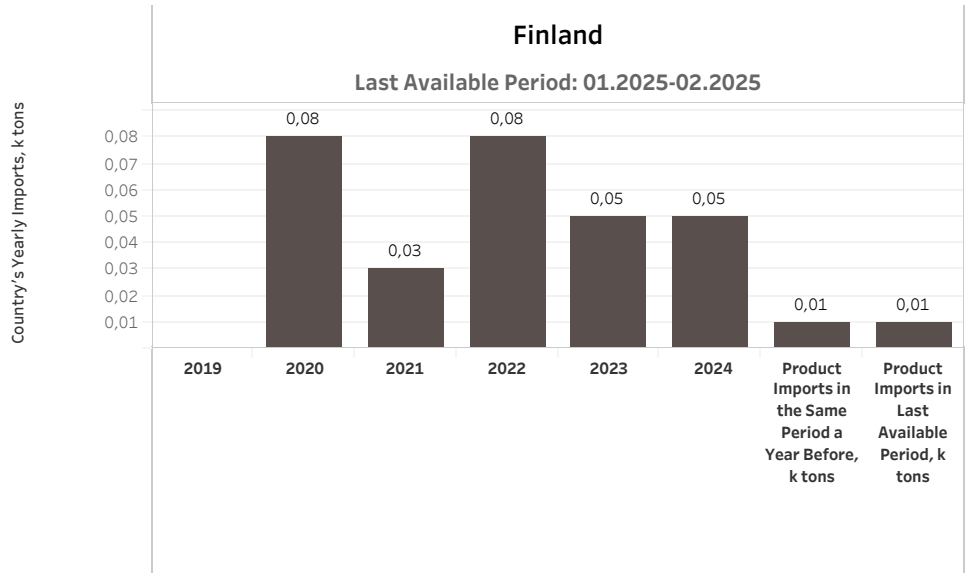
Country’s Average Imports Prices, k US \$ per 1 ton



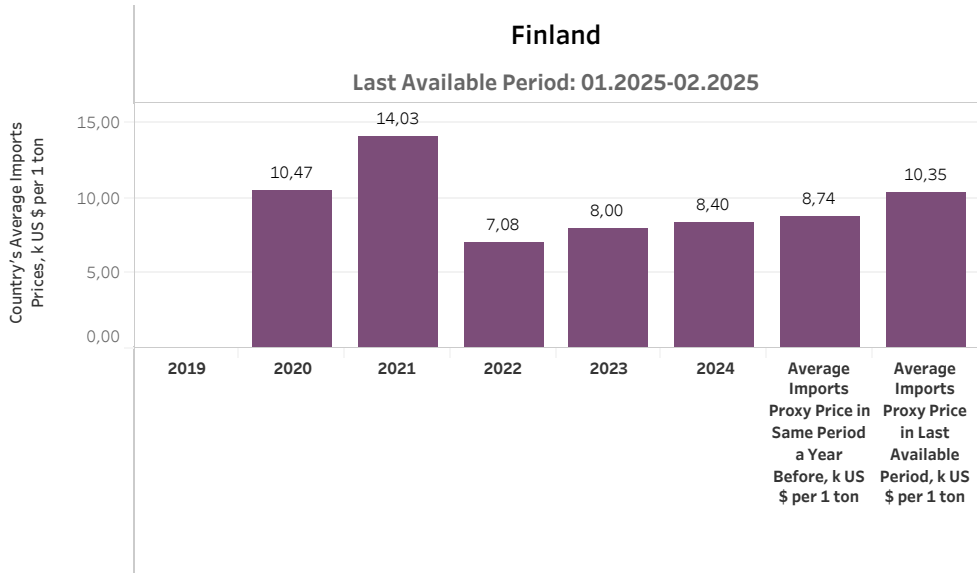
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



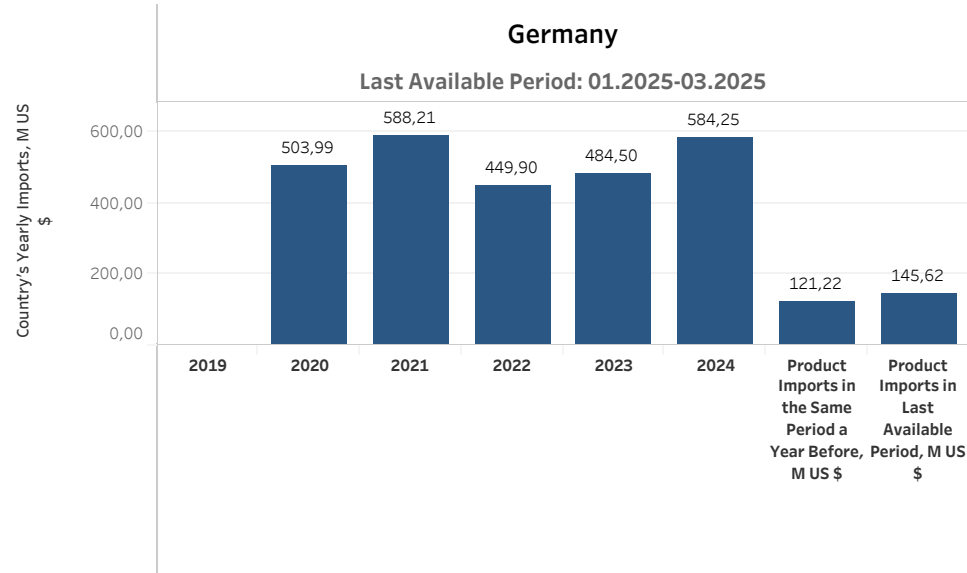
Country’s Average Imports Prices, k US \$ per 1 ton



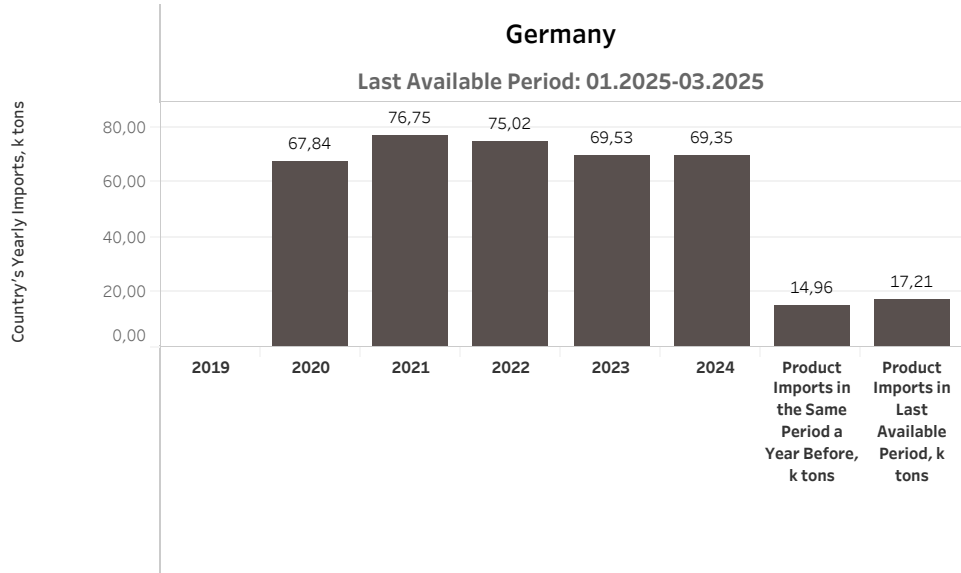
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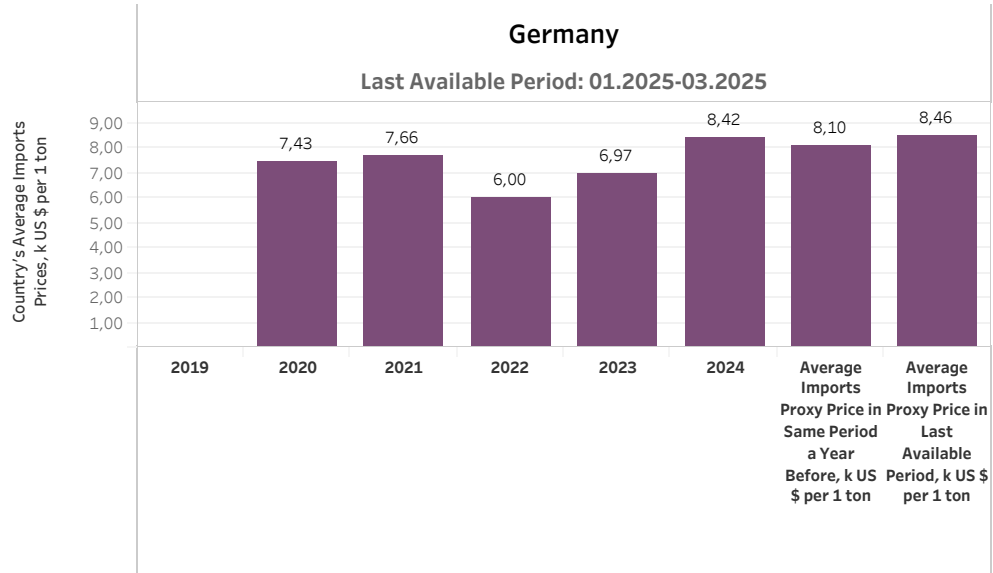
Country’s Yearly Imports, M US \$



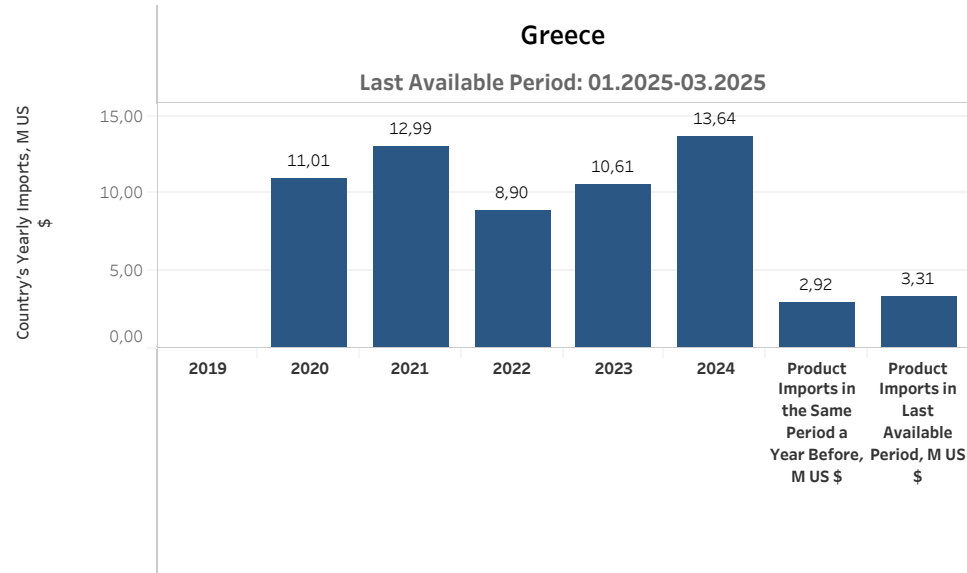
Country’s Yearly Imports, k tons



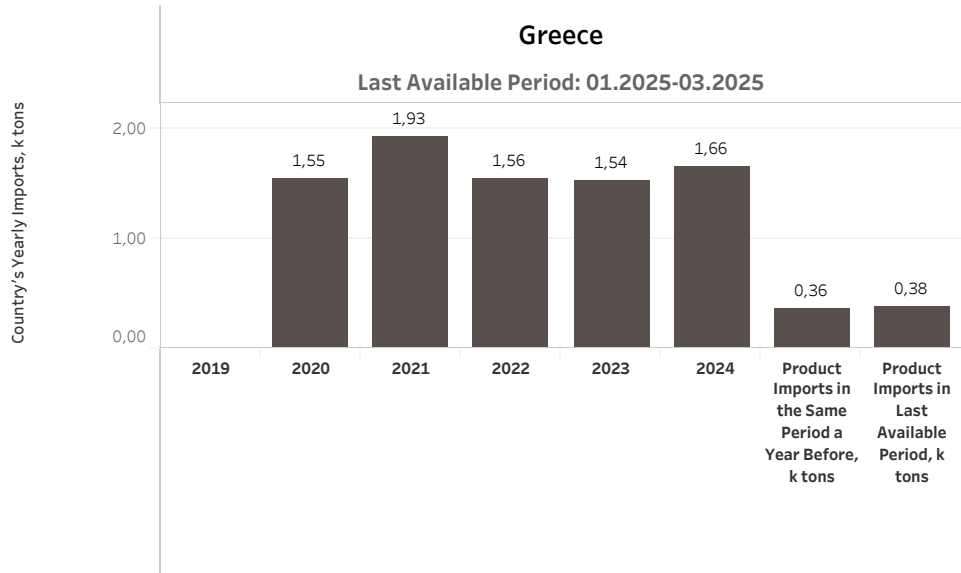
Country’s Average Imports Prices, k US \$ per 1 ton



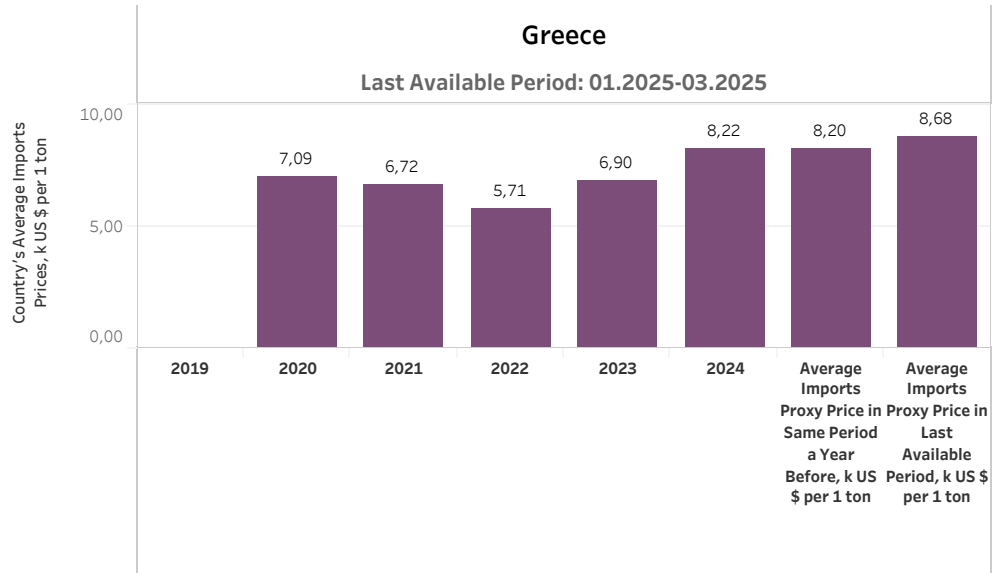
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



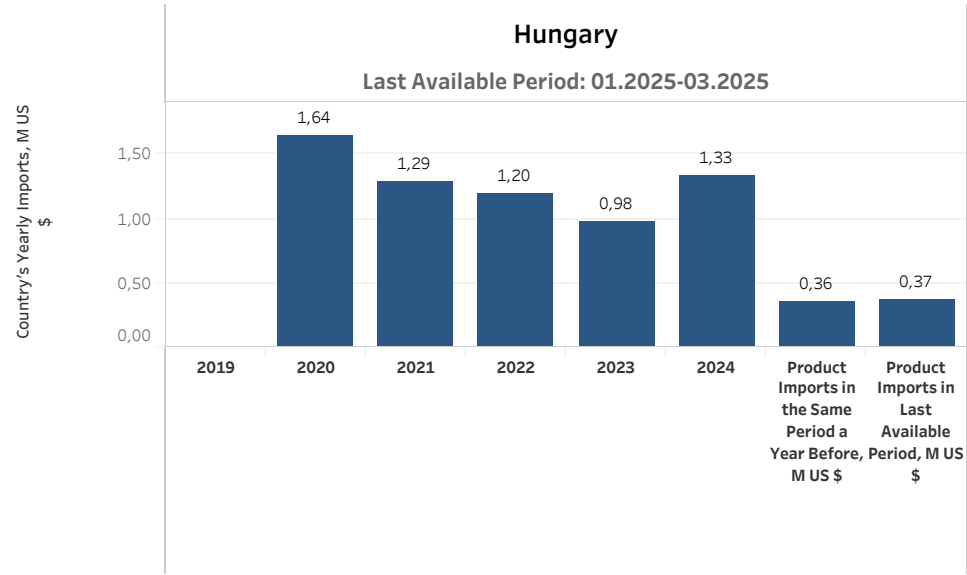
Country’s Average Imports Prices, k US \$ per 1 ton



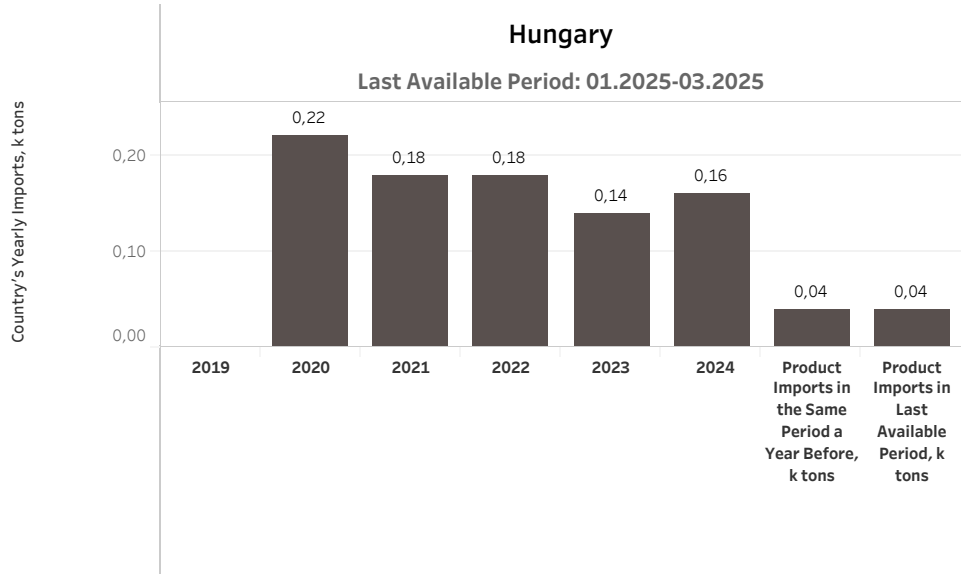
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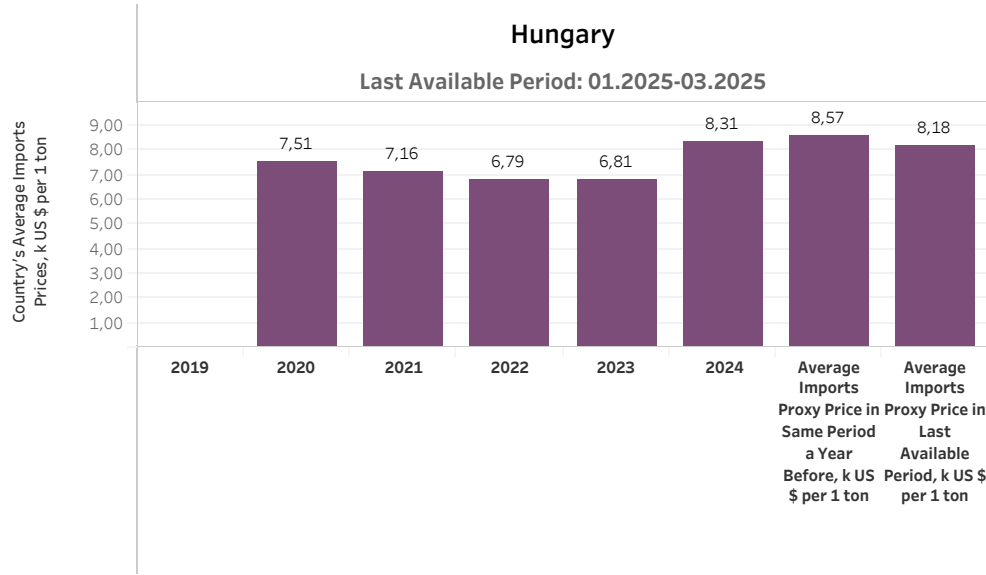
Country’s Yearly Imports, M US \$



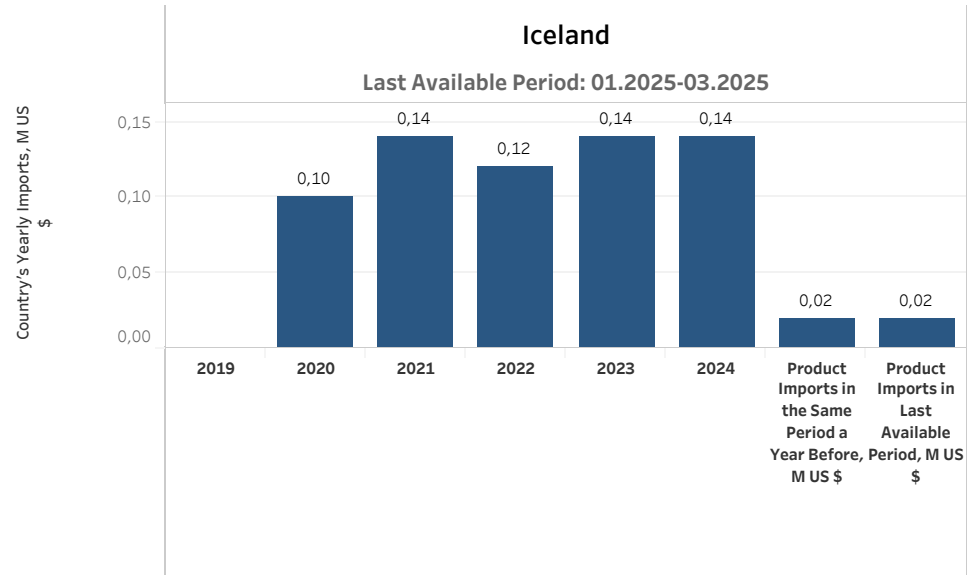
Country’s Yearly Imports, k tons



Country’s Average Imports Prices, k US \$ per 1 ton



Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



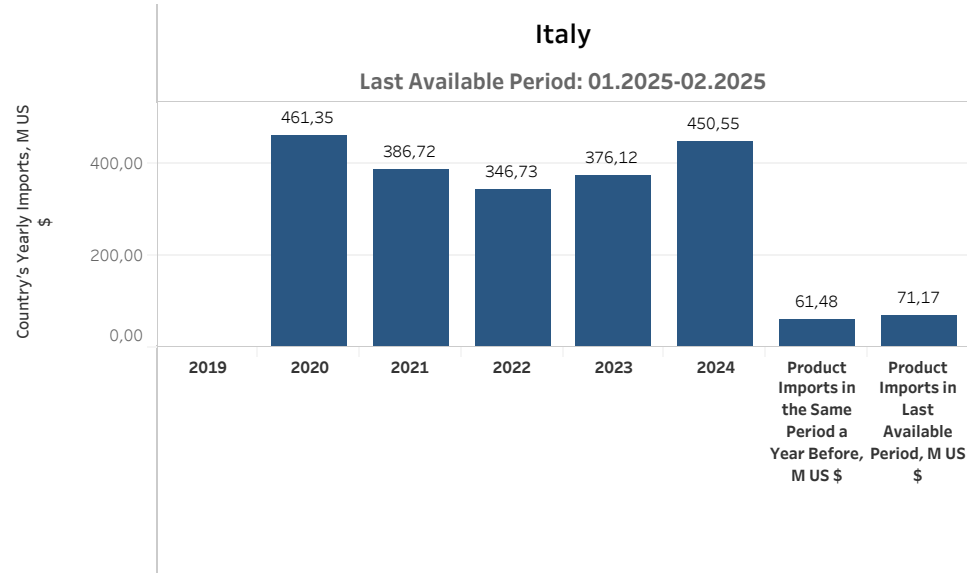
Country’s Average Imports Prices, k US \$ per 1 ton



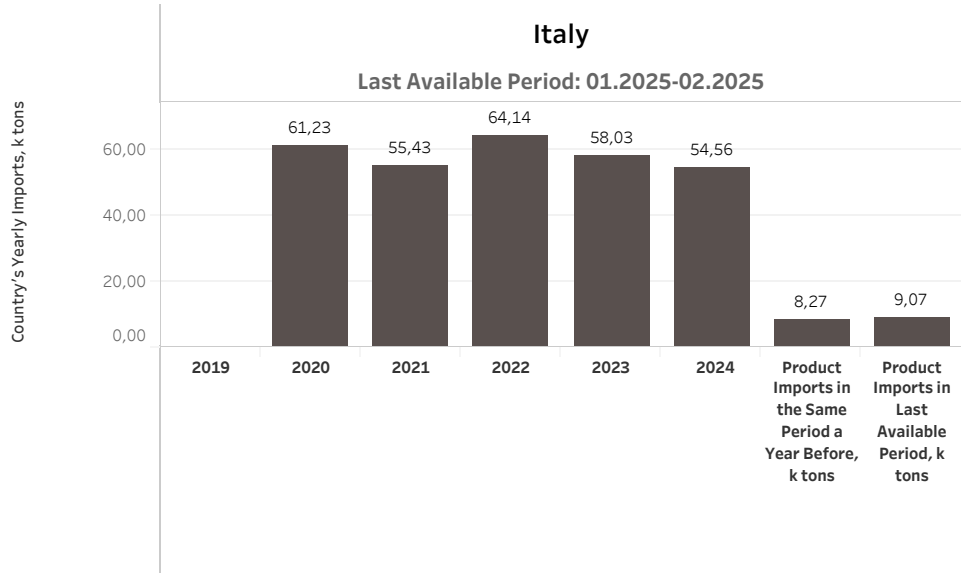
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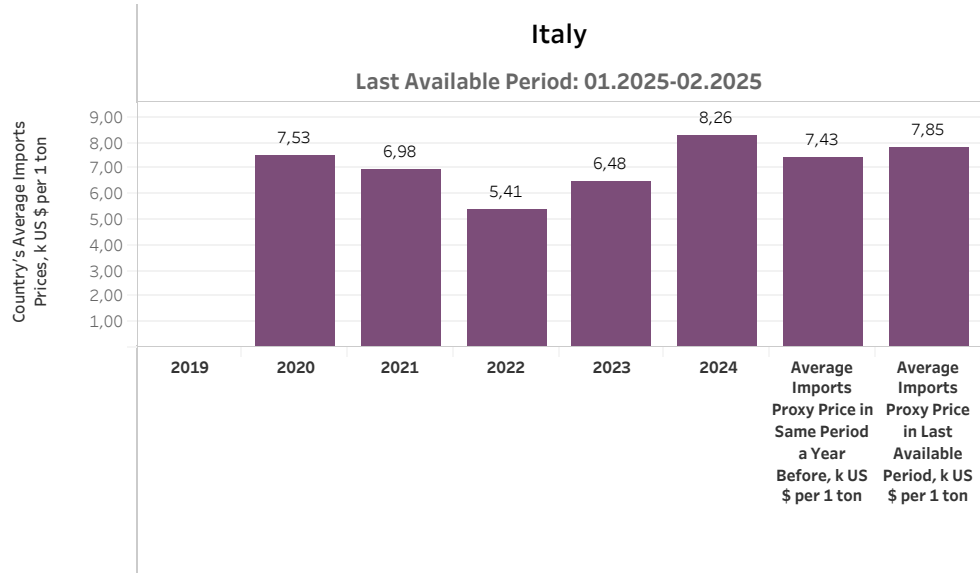
Country’s Yearly Imports, M US \$



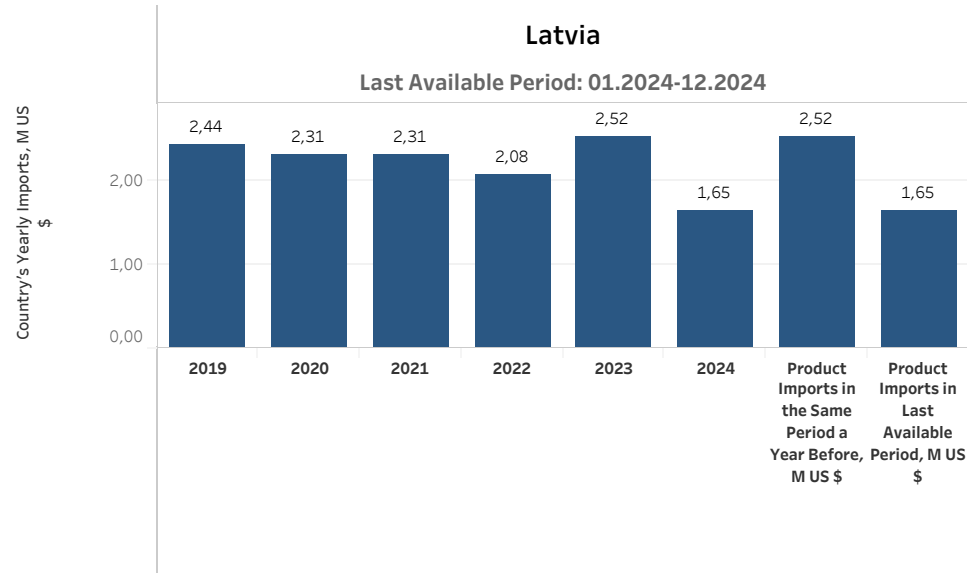
Country’s Yearly Imports, k tons



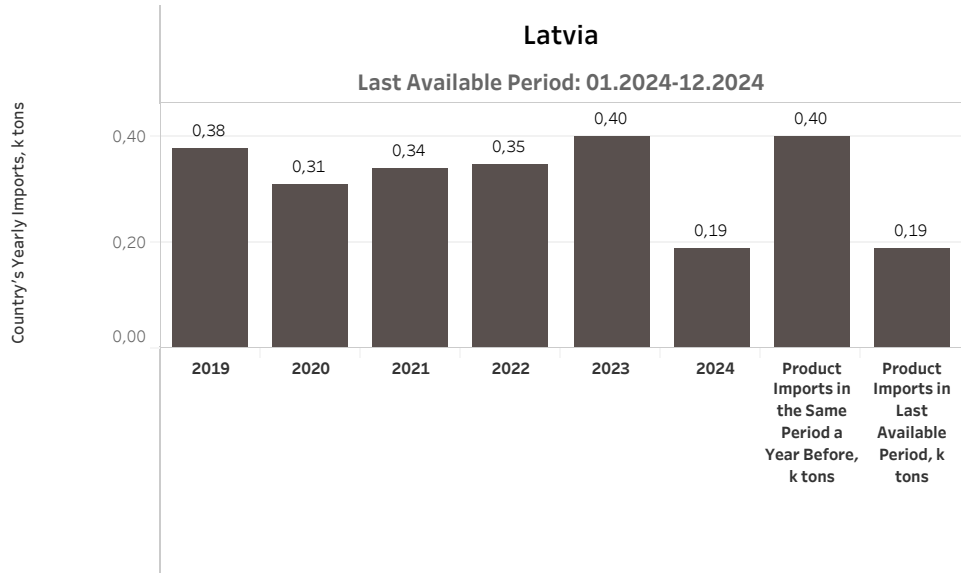
Country’s Average Imports Prices, k US \$ per 1 ton



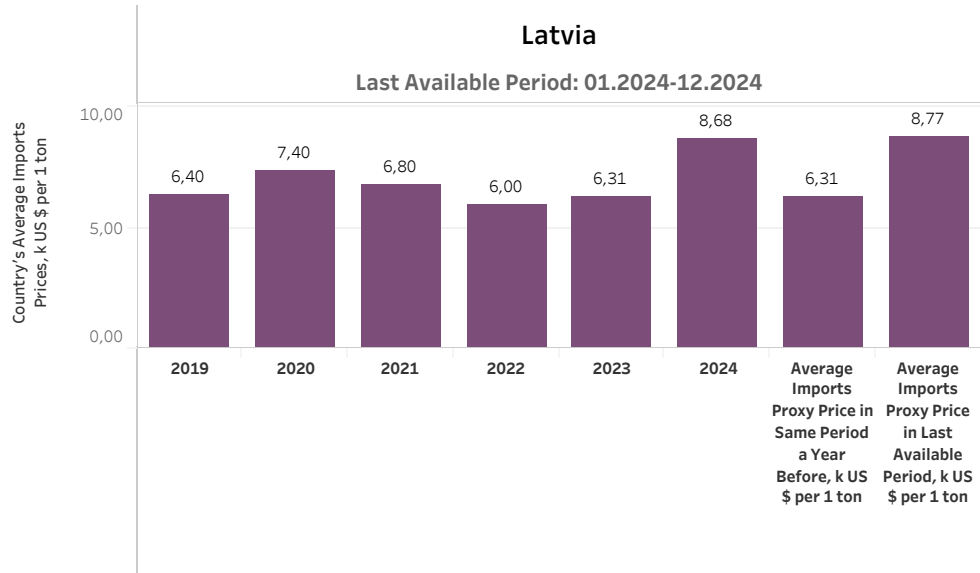
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



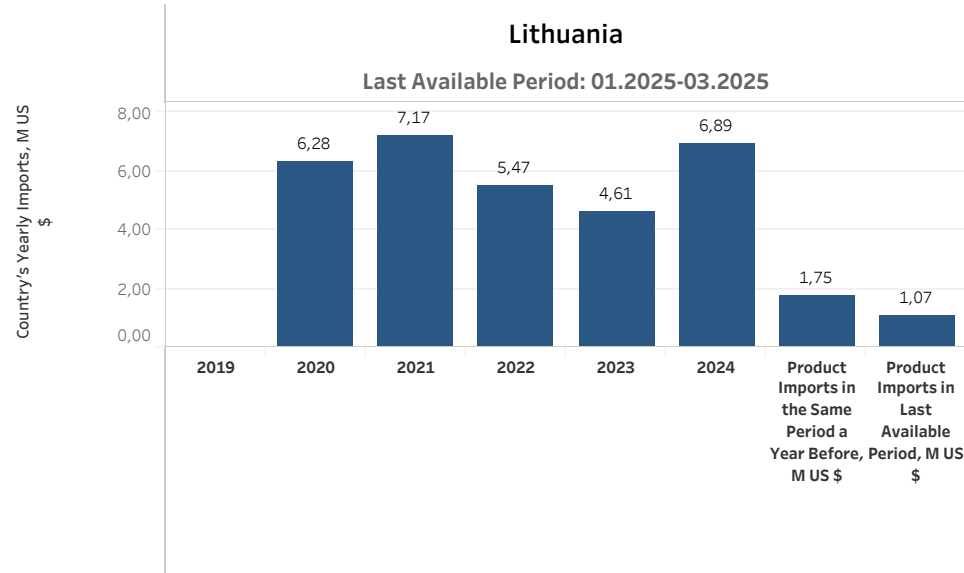
Country’s Average Imports Prices, k US \$ per 1 ton



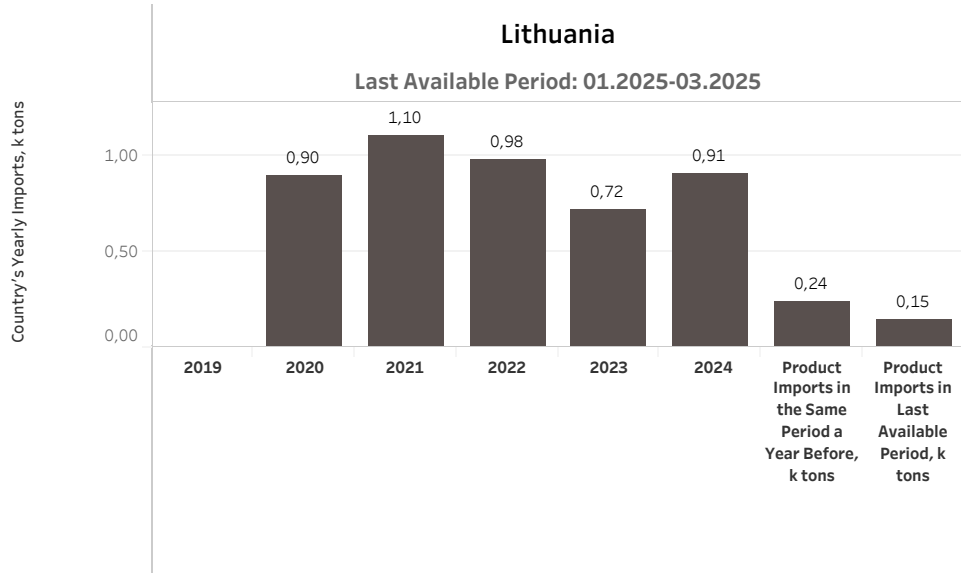
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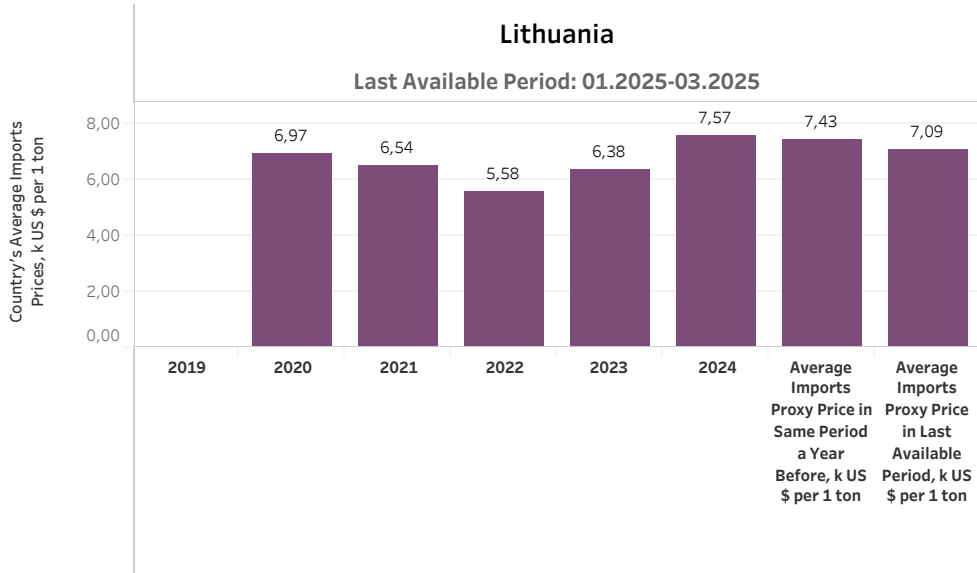
Country’s Yearly Imports, M US \$



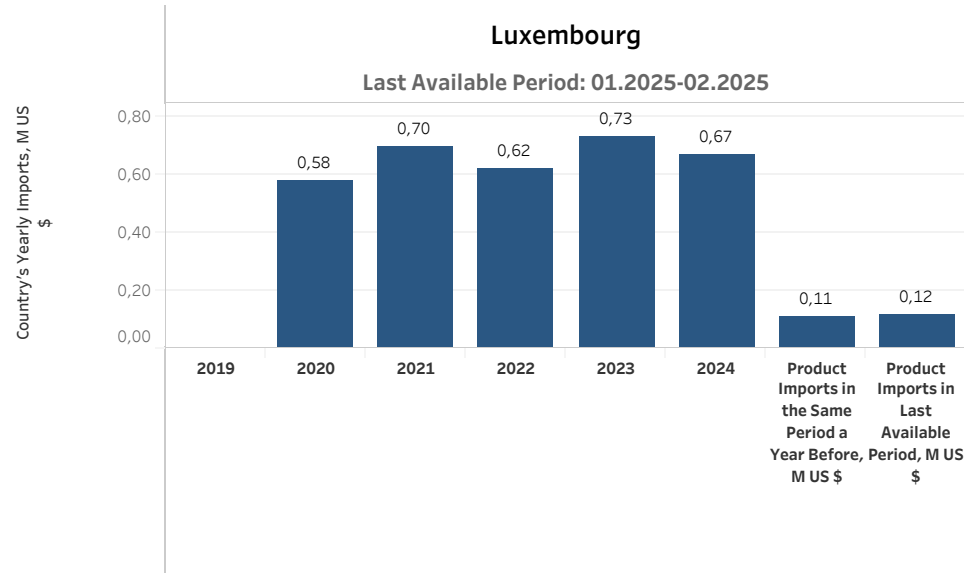
Country’s Yearly Imports, k tons



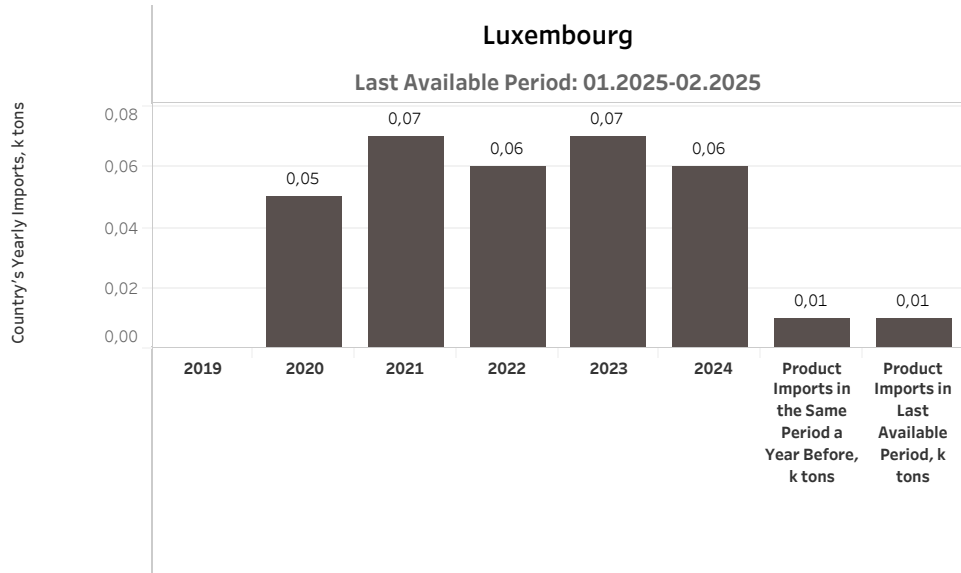
Country’s Average Imports Prices, k US \$ per 1 ton



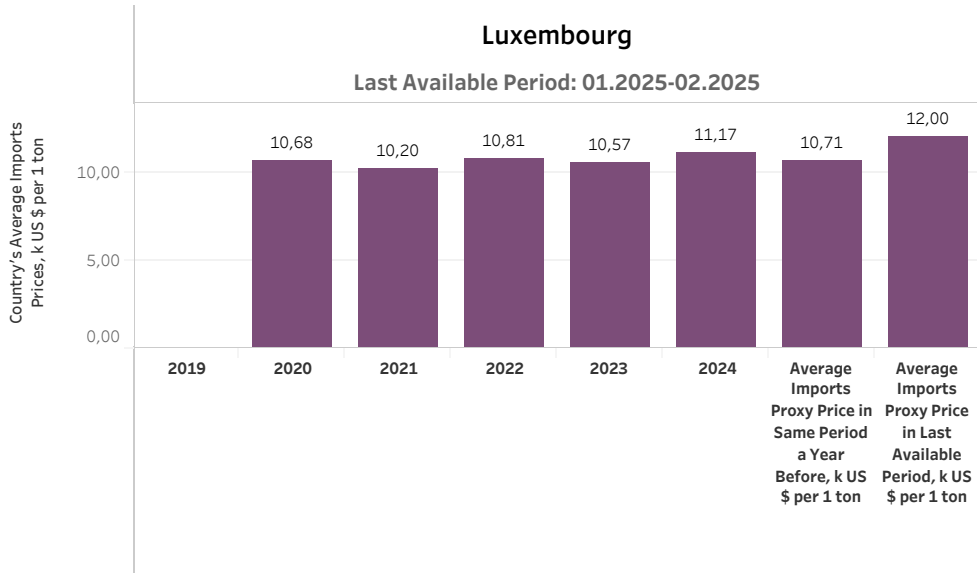
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



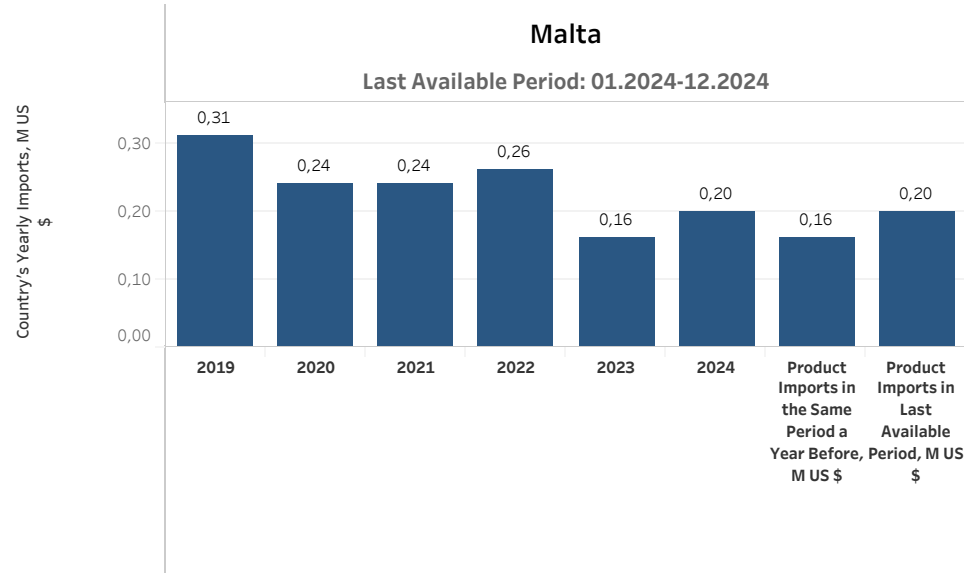
Country’s Average Imports Prices, k US \$ per 1 ton



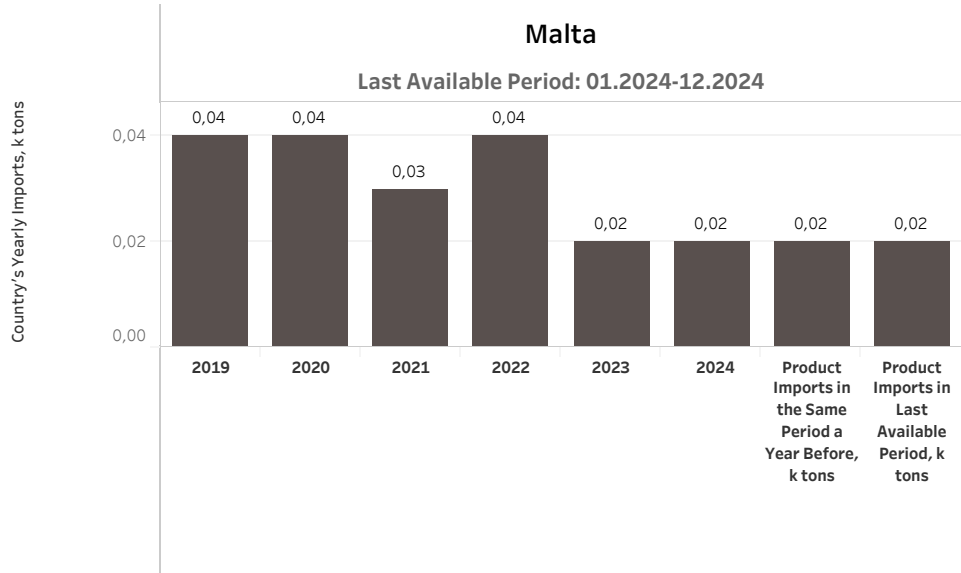
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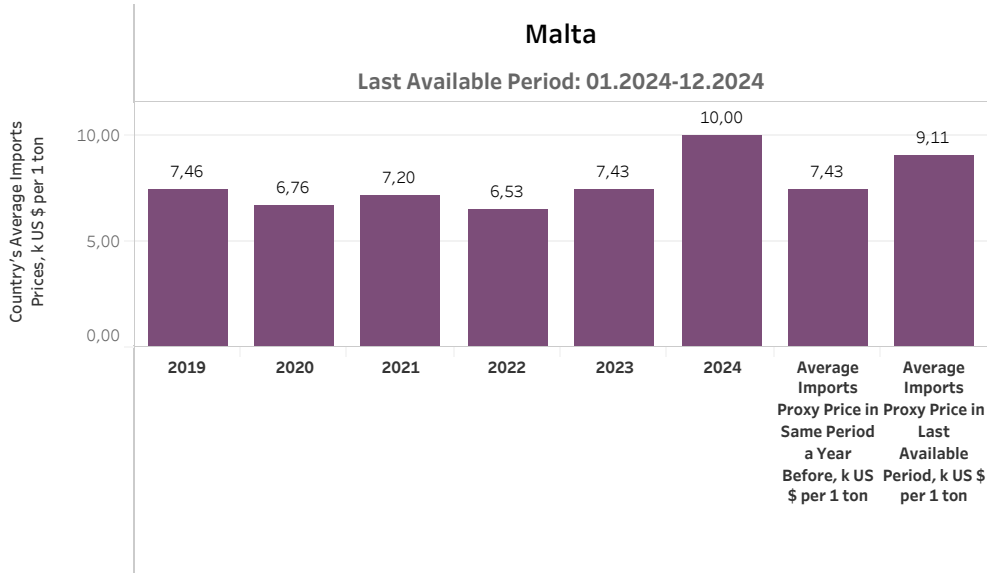
Country’s Yearly Imports, M US \$



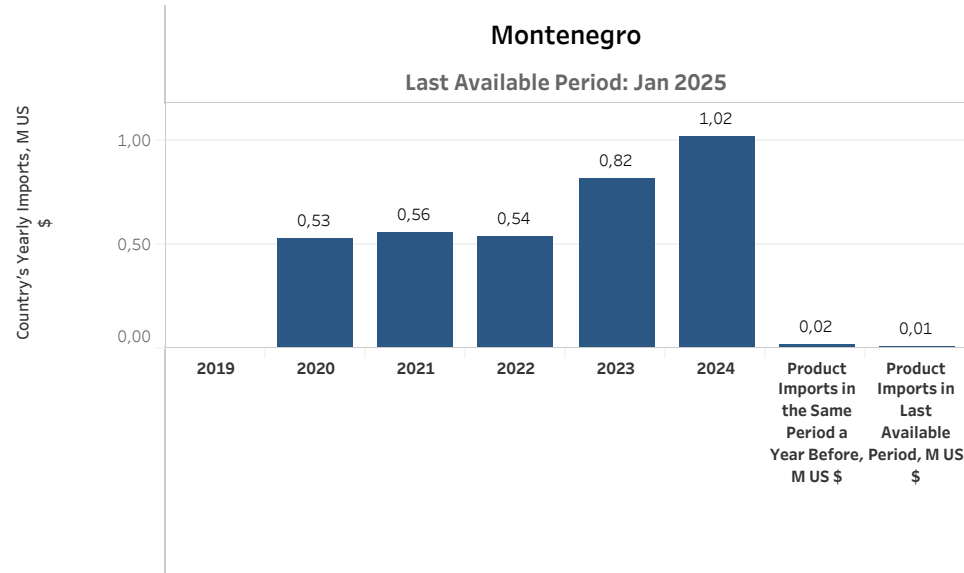
Country’s Yearly Imports, k tons



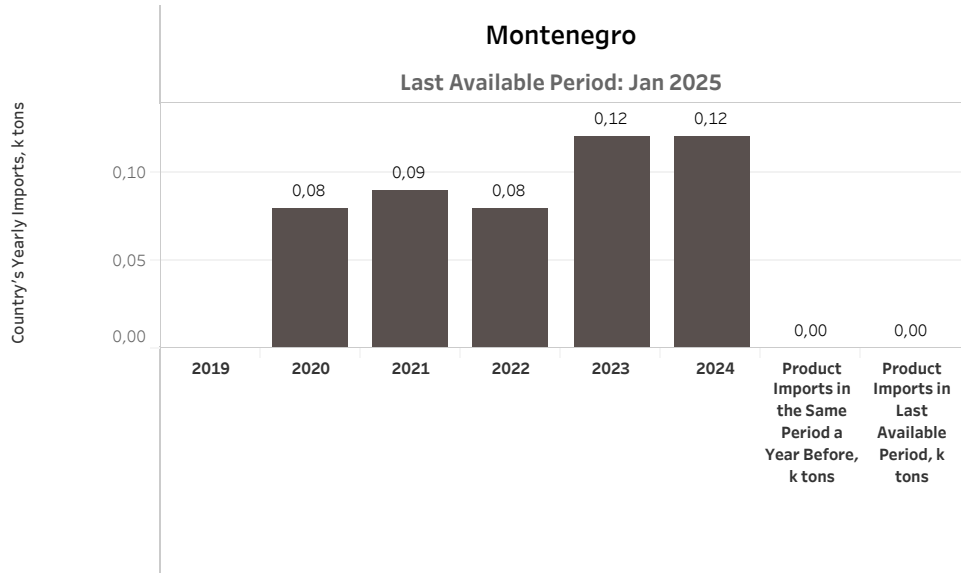
Country’s Average Imports Prices, k US \$ per 1 ton



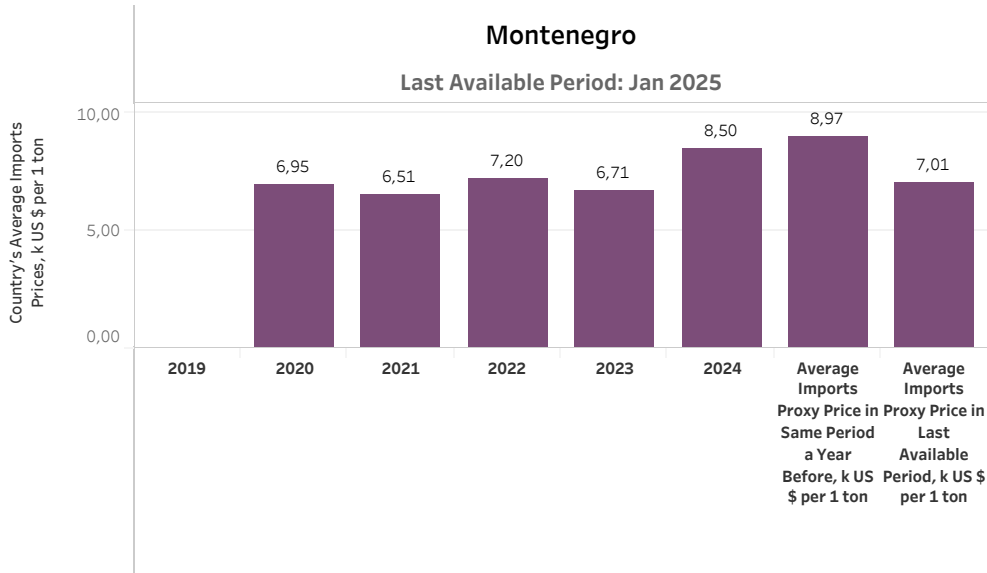
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



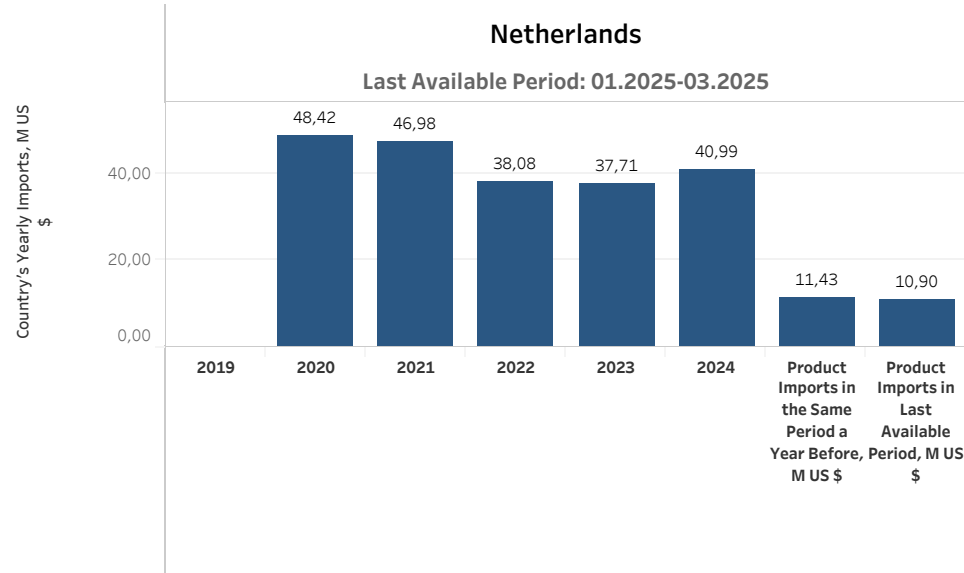
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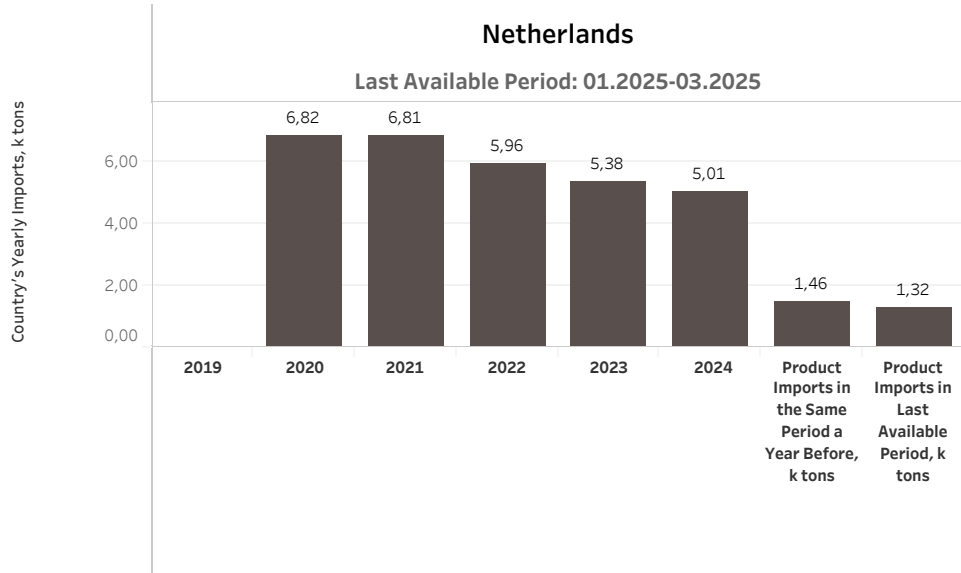
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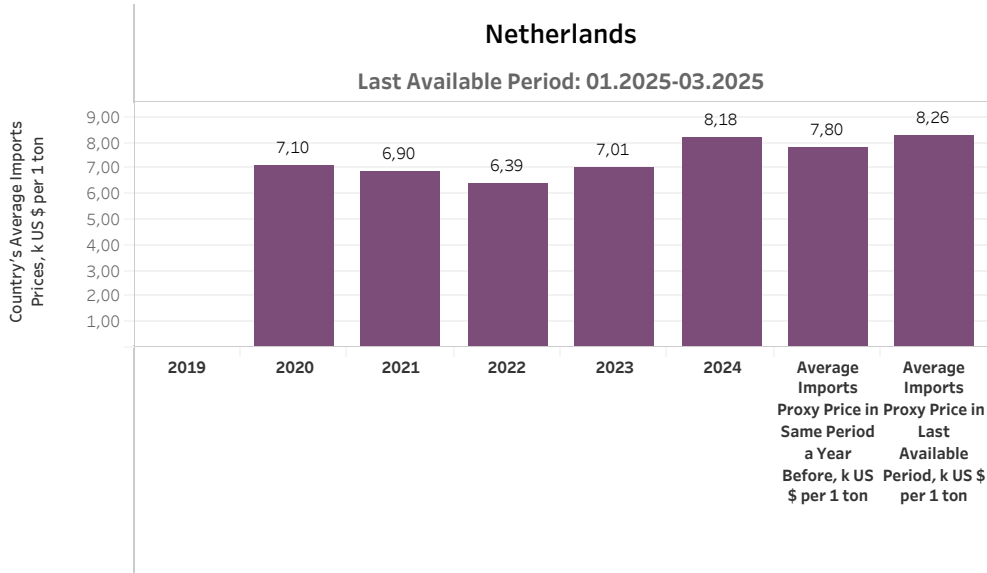
Country’s Yearly Imports, M US \$



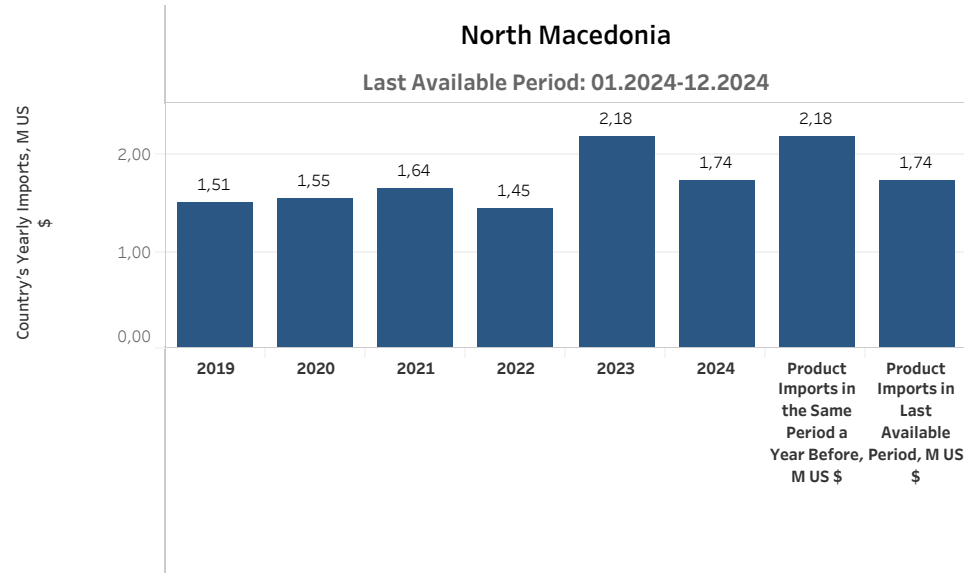
Country’s Yearly Imports, k tons



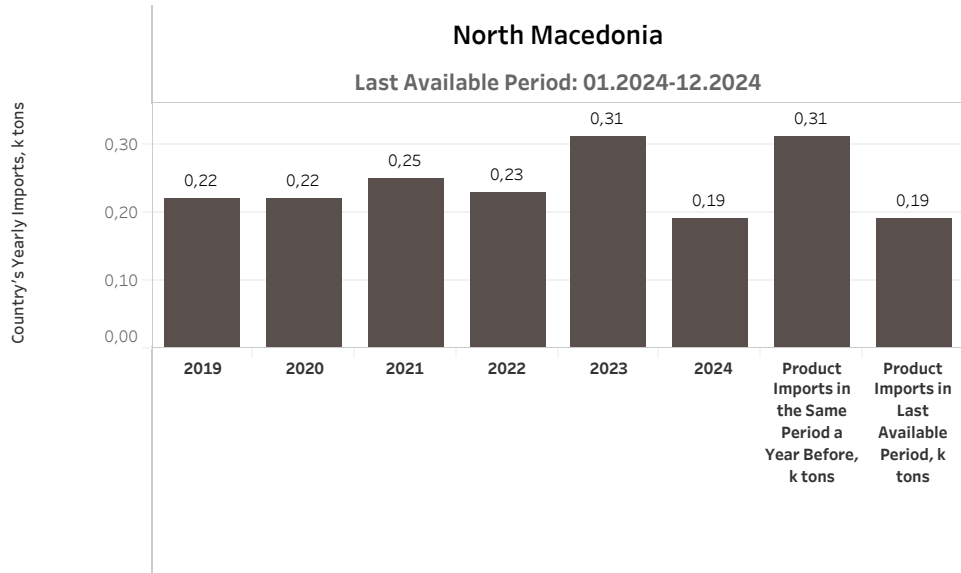
Country’s Average Imports Prices, k US \$ per 1 ton



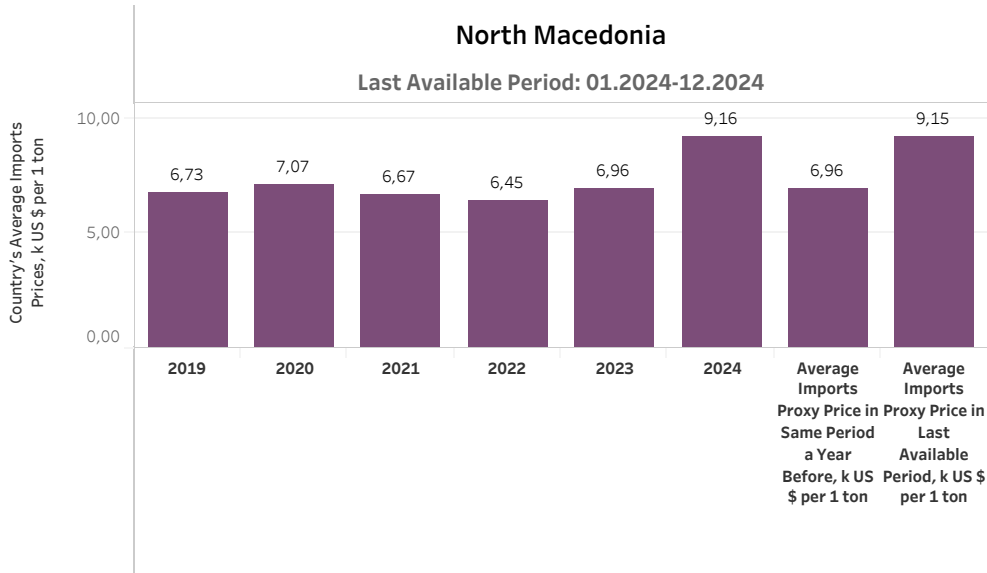
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



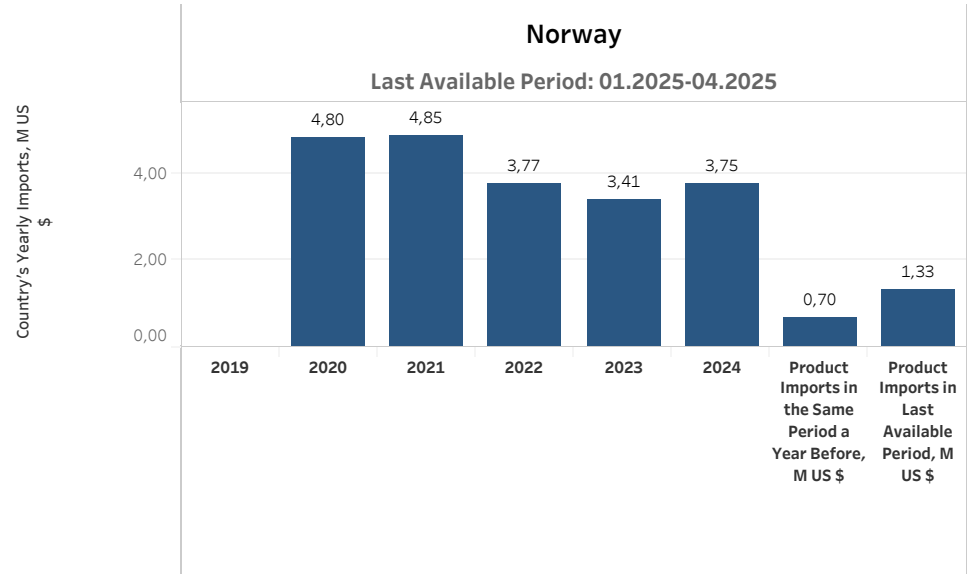
Country’s Average Imports Prices, k US \$ per 1 ton



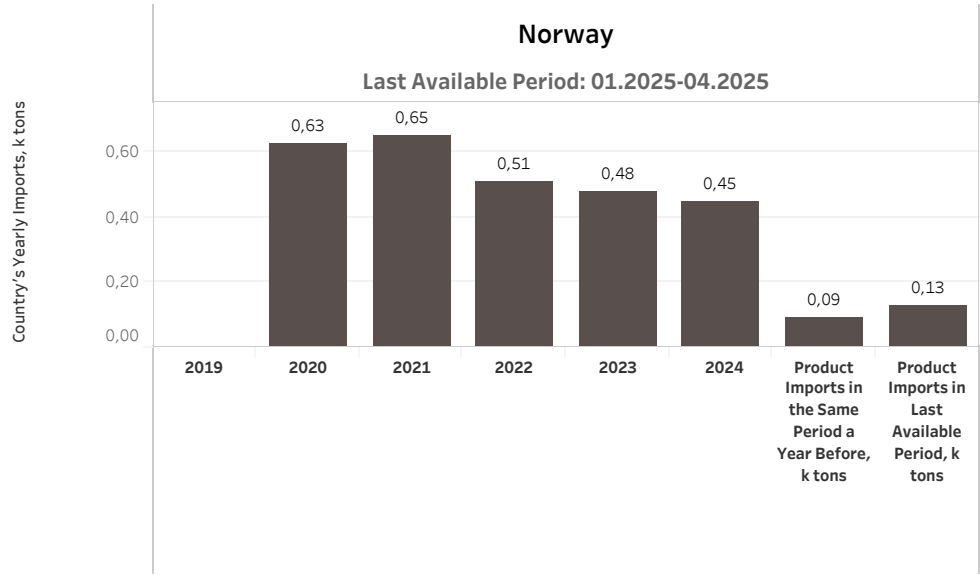
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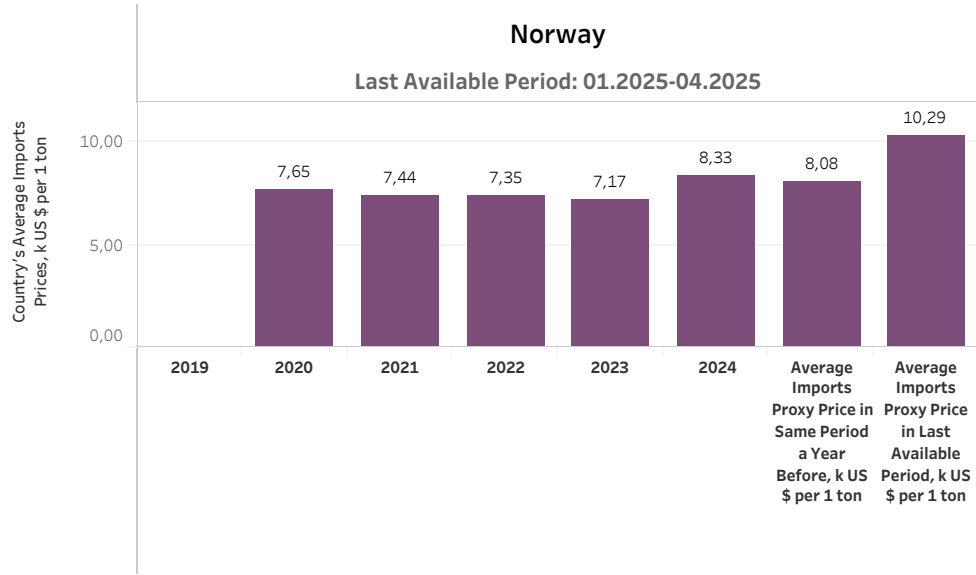
Country’s Yearly Imports, M US \$



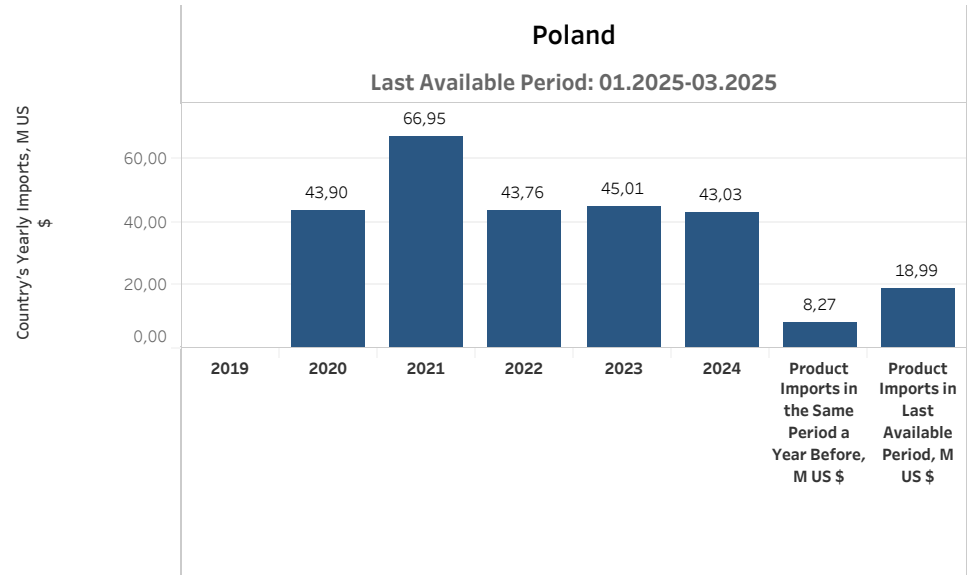
Country’s Yearly Imports, k tons



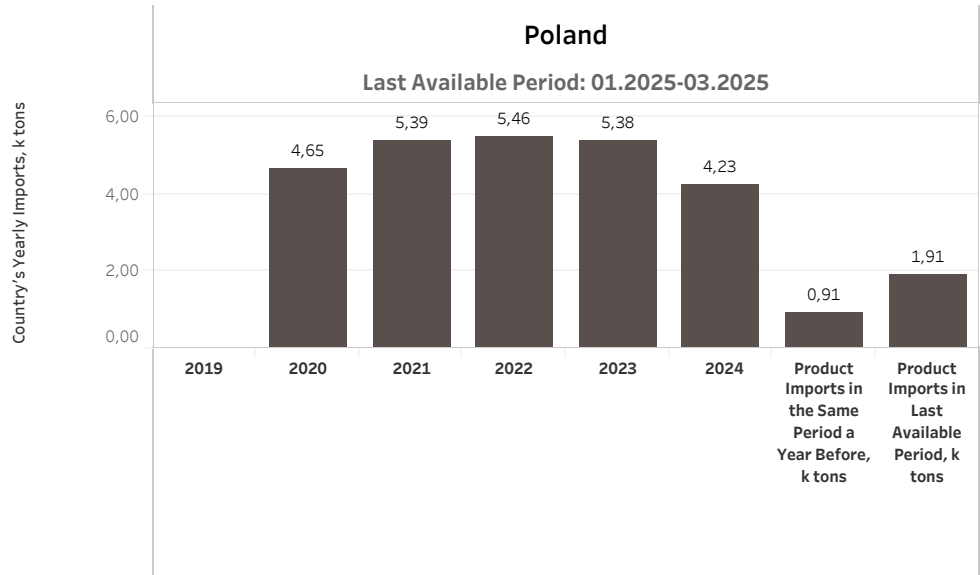
Country’s Average Imports Prices, k US \$ per 1 ton



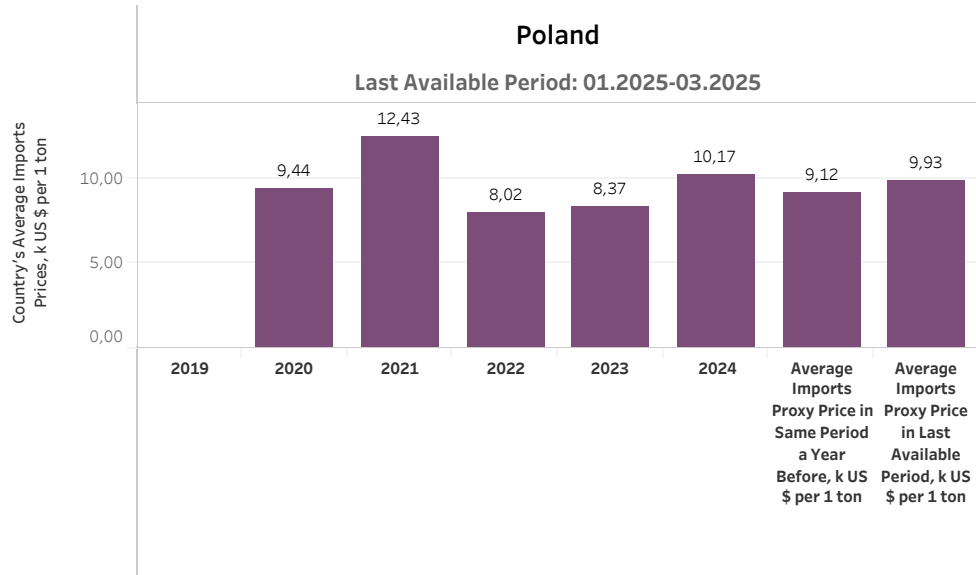
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



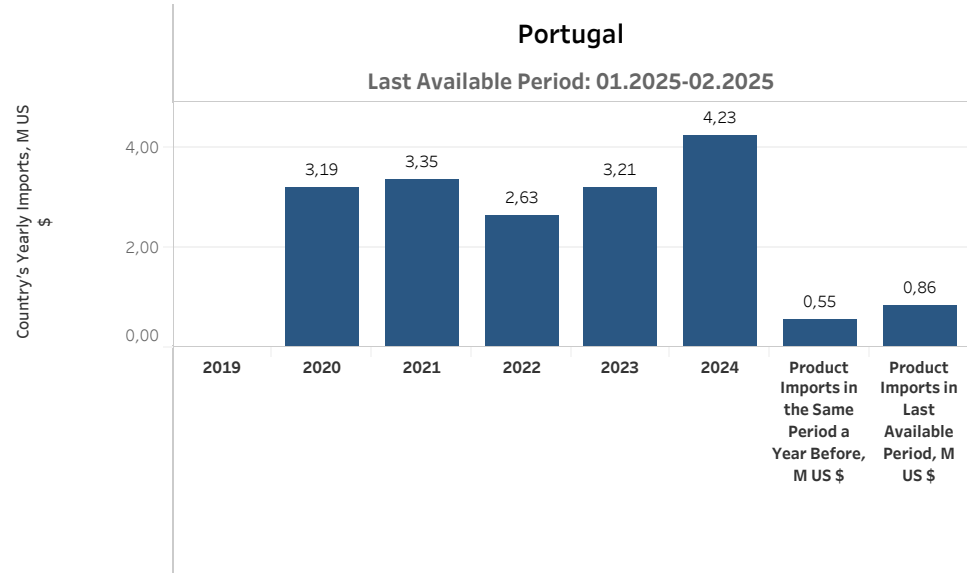
Country’s Average Imports Prices, k US \$ per 1 ton



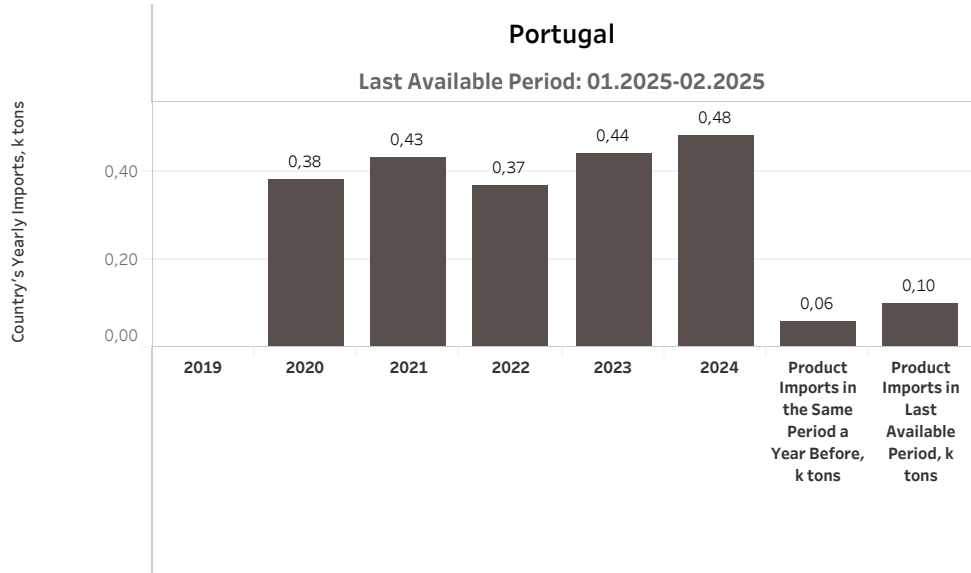
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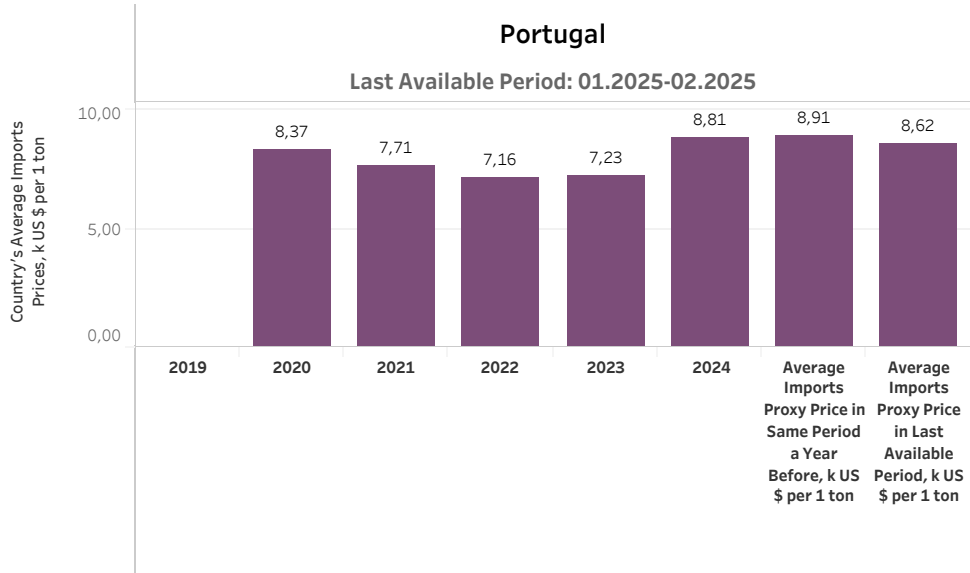
Country’s Yearly Imports, M US \$



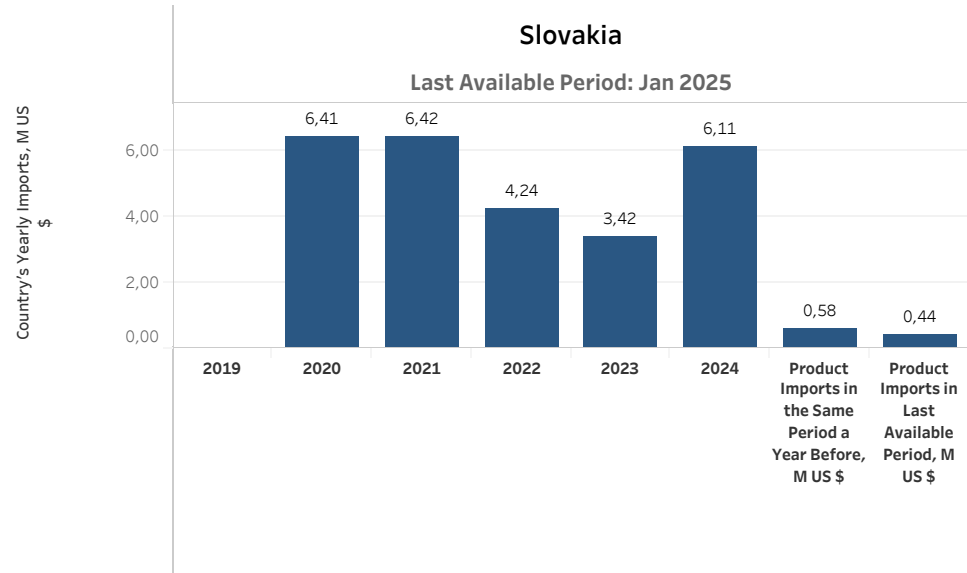
Country’s Yearly Imports, k tons



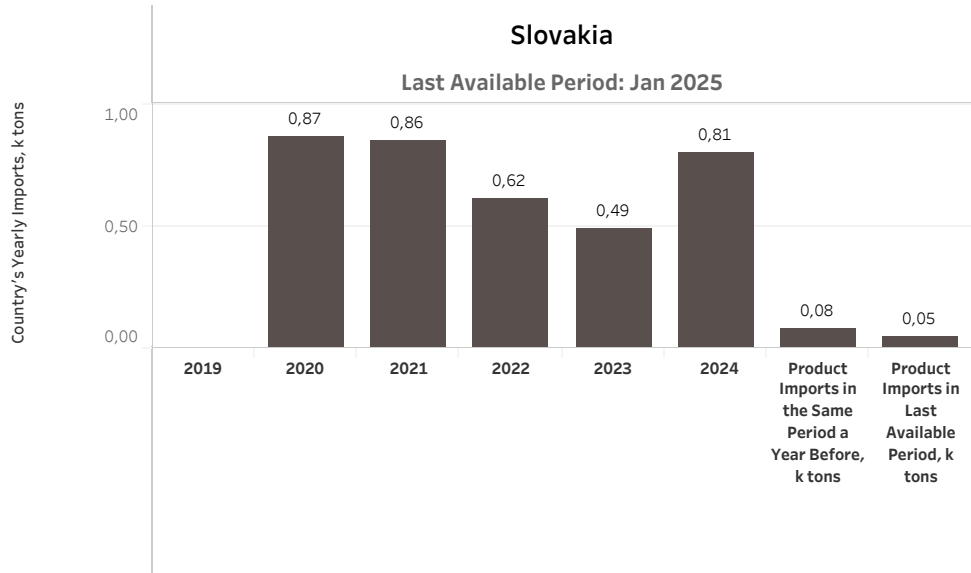
Country’s Average Imports Prices, k US \$ per 1 ton



Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



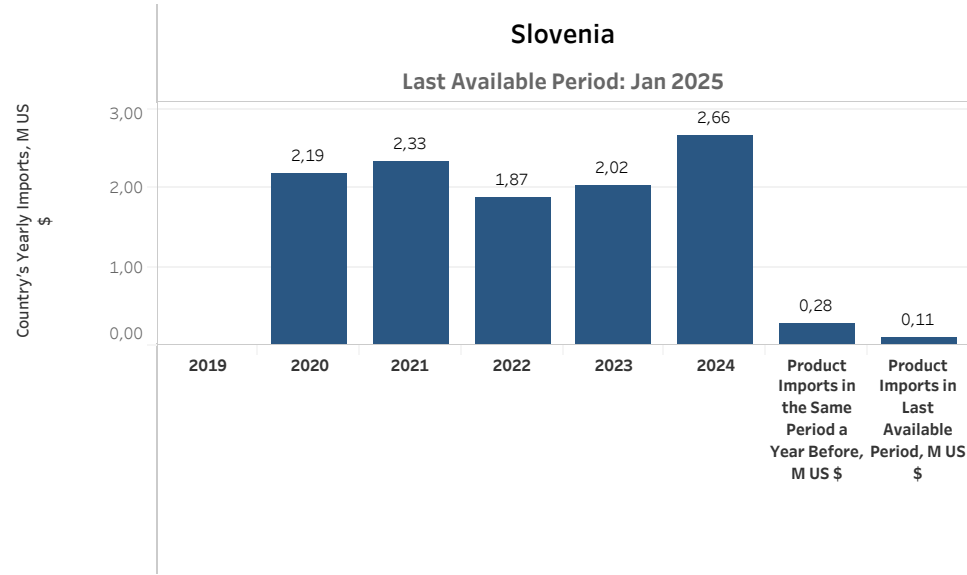
Country’s Average Imports Prices, k US \$ per 1 ton



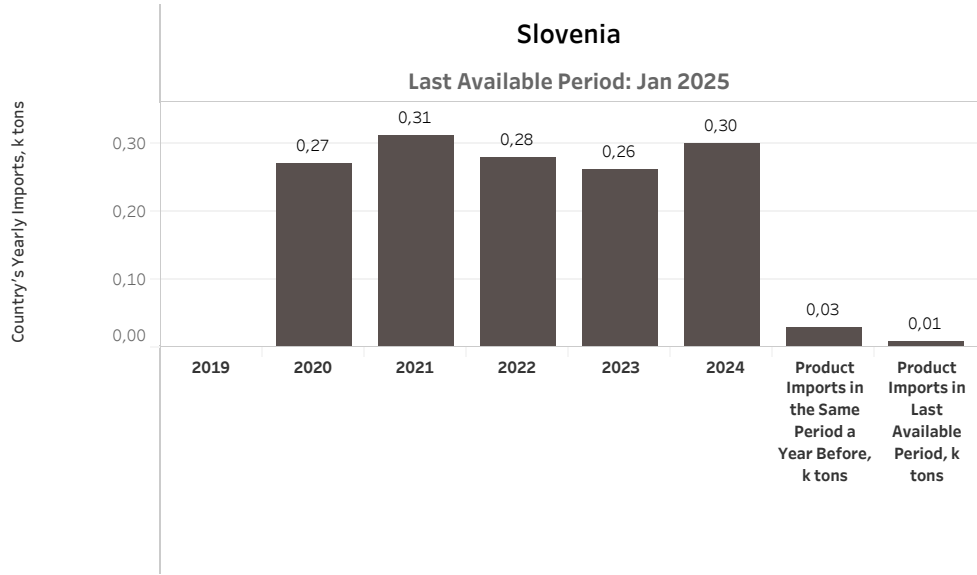
# Appendix: Country-Specific Yearly Data

These pages provide detailed insights into the yearly dynamics of imports reported by each of the countries analyzed in the Report. For each country analyzed, the first graph illustrates the yearly import values (expressed in M US \$) over the most recent 5-year period, the second graph illustrates the yearly import volumes (expressed in k tons) over the most recent 5-year period, the third graph illustrates the yearly prices trend (expressed in k US \$ per 1 ton) over the most recent 5-year period.

Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



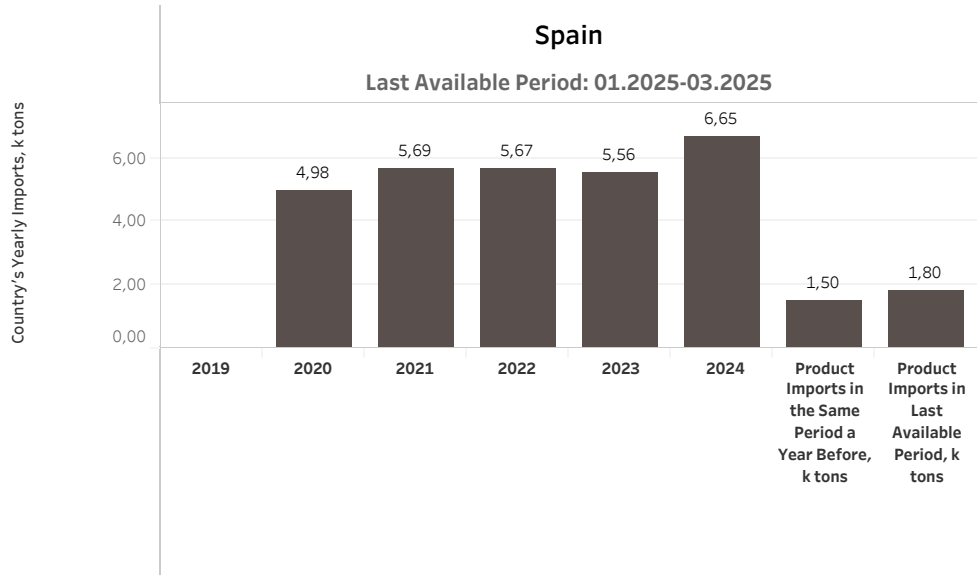
Country’s Average Imports Prices, k US \$ per 1 ton



Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



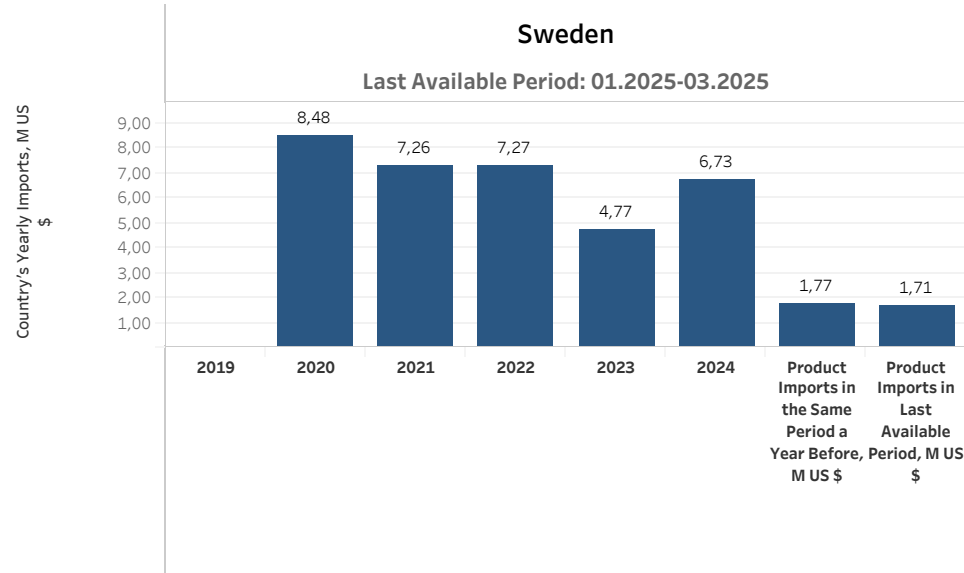
Country’s Average Imports Prices, k US \$ per 1 ton



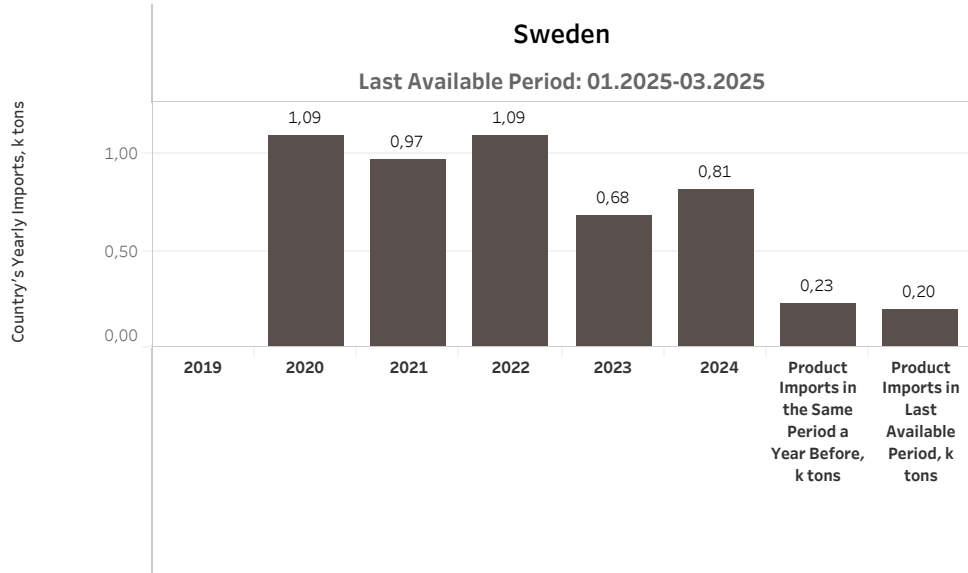
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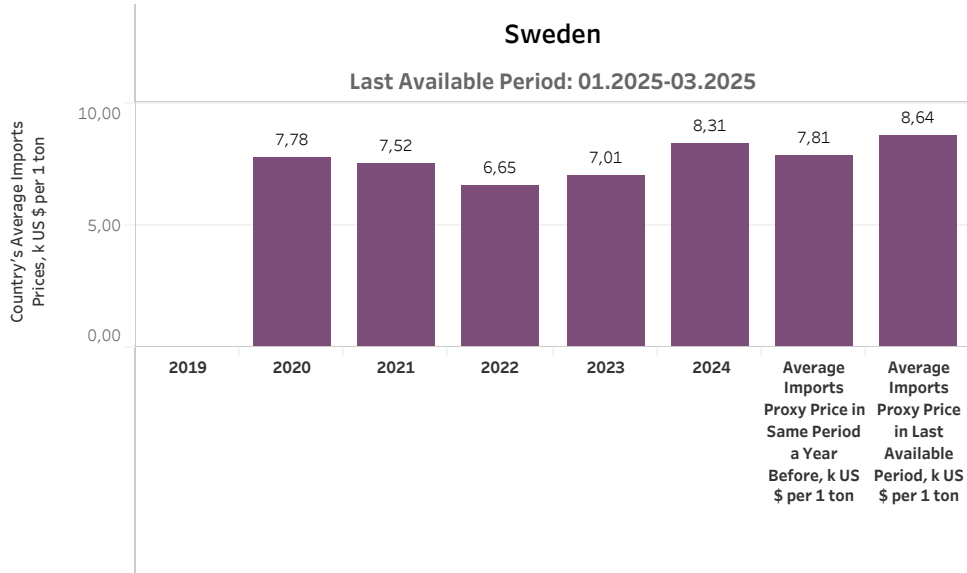
Country’s Yearly Imports, M US \$



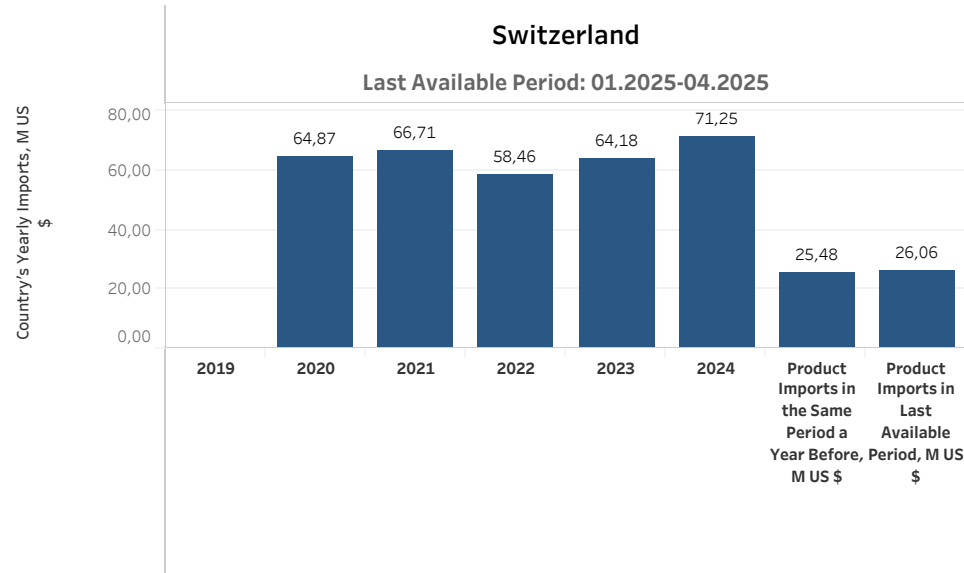
Country’s Yearly Imports, k tons



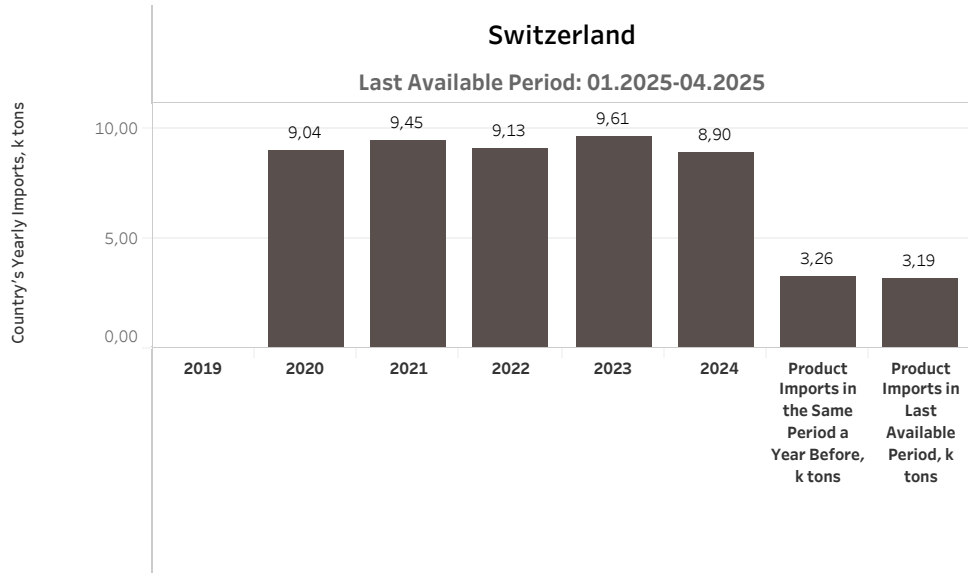
Country’s Average Imports Prices, k US \$ per 1 ton



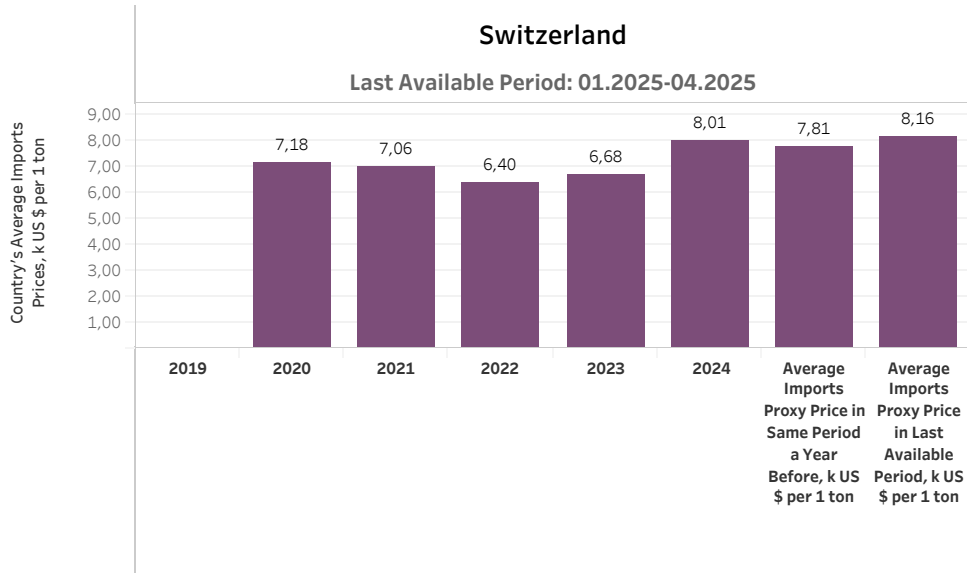
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



Country’s Average Imports Prices, k US \$ per 1 ton



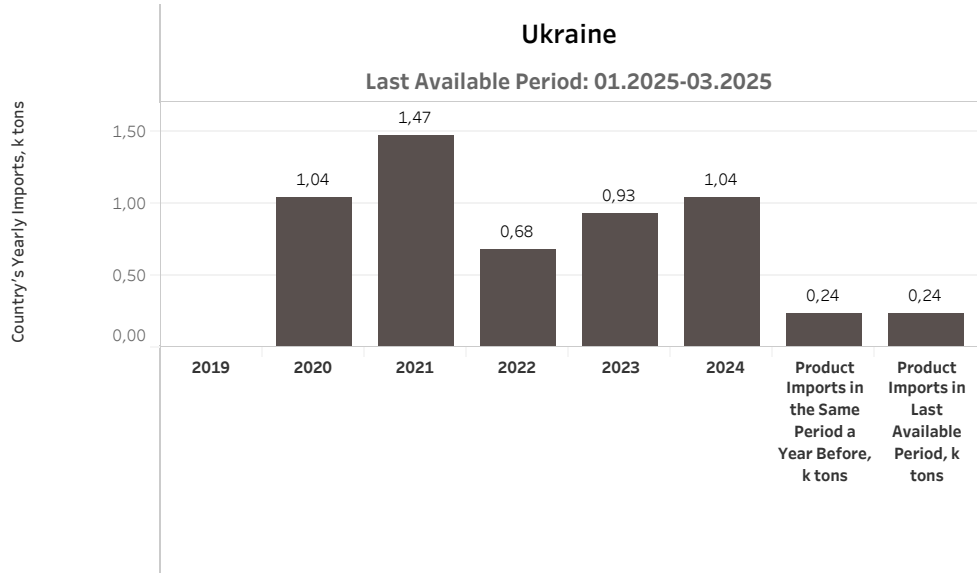
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Country’s Yearly Imports, M US \$



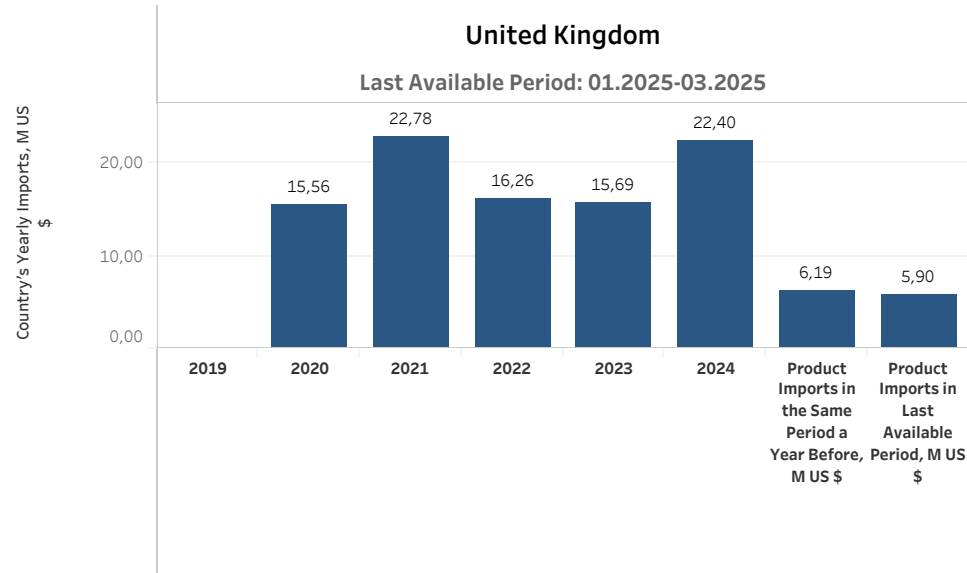
Country’s Yearly Imports, k tons



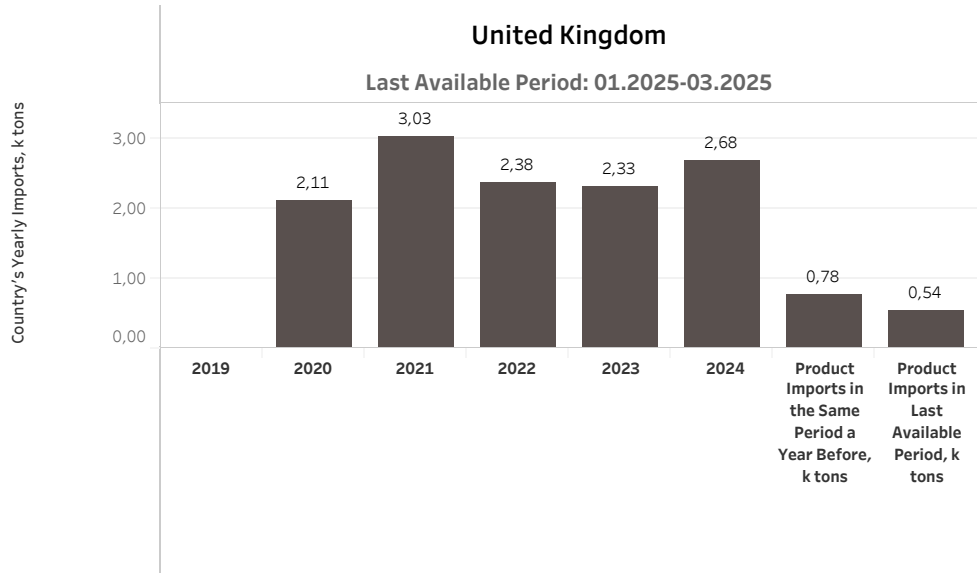
Country’s Average Imports Prices, k US \$ per 1 ton



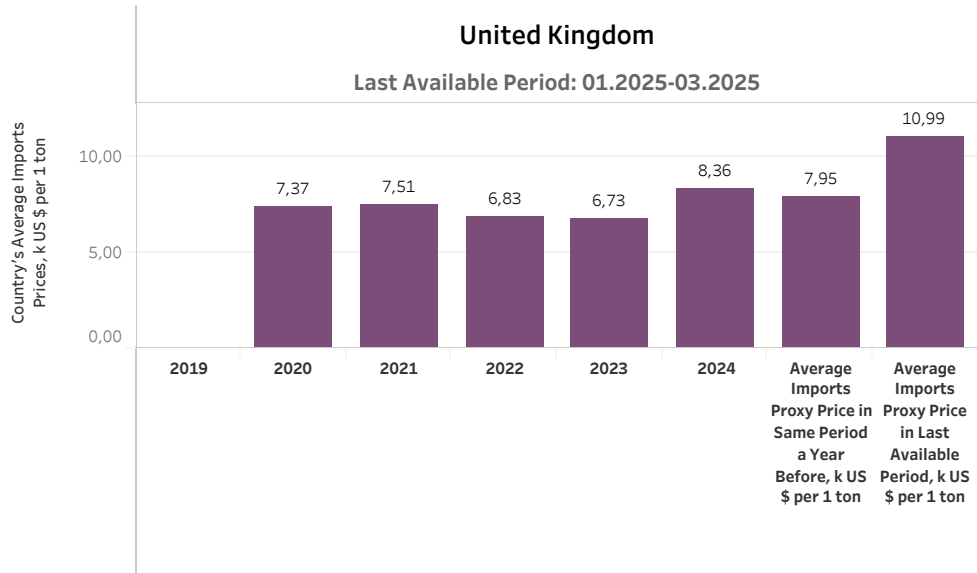
Country’s Yearly Imports, M US \$



Country’s Yearly Imports, k tons



Country’s Average Imports Prices, k US \$ per 1 ton



# CONTACTS & FEEDBACK

We encourage you to stay with us, as we continue to develop and add new features to GTAIC. Market forecasts, global value chains research, deeper country insights, and other features are coming soon.

If you have any ideas on the scope of the report or any comment on the service, please let us know by e-mailing to [sales@gtaic.ai](mailto:sales@gtaic.ai). We are open for any comments, good or bad, since we believe any feedback will help us develop and bring more value to our clients.

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