# Assessing the integration of AIR's solution in Radiological Practices

An in depth market analysis of radiological workflow optimization, cost benefit analysis and market positioning

# **Background:**

The current state of radiology faces significant challenges, evident in the scarcity of qualified professionals and the alarming frequency of diagnostic errors. Developed regions such as Europe have only 13 radiologists per 100,000 people. The prevalence of daily misdiagnoses of 3-5% in routine cases while misdiagnosis of chest X rays represent 30% of all radiological misdiagnosis, underscores a critical need for improved diagnostic processes. Furthermore, the severity of radiology-related malpractice, where 80% of cases result in death or permanent injury, emphasizes the urgency for enhanced accuracy.

Artificially intelligent Radiology (AiR) is a soft-ware designed to optimize the radiological diagnostic processes for chest X-rays. The system employs a machine learning algorithm for comprehensive analysis, generating labeled pre-diagnosis reports. It prioritizes cases based on urgency, optimizing the radiologist's workflow. Following radiologist confirmation, the software automates report generation and facilitates seamless communication with hospital administration for efficient patient outcomes. This solution aims to improve diagnostic accuracy, reduce a radiologist's work load and streamline administrative tasks in radiological practices.

#### **Objective**

The primary objective of this thesis is to conduct a comprehensive investigation into the impact of integrating AiR software into radiological practices. The study aims to understand current radiological practices, evaluate the challenges faced by radiologists, and assess how AiR can enhance efficiency and accuracy. The research will focus on interviewing hospital personnel involved in radiology, gathering insights into their workflow, and determining the potential benefits and challenges associated with the adoption of AiR software.

## Work Packages:

**Literature Review:** Conduct an extensive review of existing literature on radiological practices, the role of technology in diagnostics, and the impact of AI in healthcare. Identify key trends, challenges, and opportunities in the field.

# **Current Radiological Practices Assessment:**

Conduct interviews and surveys with radiologists, technicians, and other relevant hospital personnel to understand current workflow processes, pain points, and areas for improvement. Identify key challenges faced by radiologists in the diagnostic process.

Cost-Benefit Analysis: Investigate the economic implications of integrating AiR software, considering factors such as initial investment, training costs, and potential savings in time and resources. Develop a comprehensive cost-benefit model to guide pricing strategies.

## Market Positioning and Competitive Analysis:

Analyze the current market landscape for radiological solutions. Identify key competitors and their offerings. Determine how AiR positions itself in the market and explore strategies for gaining a competitive advantage.

#### Requirements

A background in Business with a focus on entrepreneurship.

Formal communication skills in German and English

A basic understanding of primary and seconday market research

#### Contact

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