

R66 R67 R

Ambitious Dreamers
Lively singles and single parents with cost-conscious mindsets starting out in city apartments



1.91% 1.22% **1**





Key features

- Single parents
- Apartment dweller
- Bilingual
- Low value properties
- Team sports
- Sub-prime credit





Who we are

Head of household age

25-30

286 29.4%

Est. Household \$ income

Less than \$15,000

446 23.0%

Home ownership

Renter

701 90.5%

property Single family

Type of

94 87.2%



1 person

262 90.2%

Age of children

13-18

113 | 14.5%

Channel preference













Technology adoption



Wizards











R

R66

R67

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Head of household age

19–24	320	14.60%
25–30	286	29.41%
31–35		17.71%
36–45		21.59%
46–50		4.65%
51–65		9.99%
66–75		1.12%
76+		0.94%

Family structure

	2.88%
1017	28.11%
944	29.85%
	0.28%
	0.80%
346	22.26%
412	15.31%
	0.49%
	944

Home ownership

Homeowner		2.04%
Renter	70	1 90.51%
Unknown		7.45%

Education

Less than high school	311	35.52%
High school diploma		24.74%
Some college		27.67%
Bachelor's degree		7.49%
Graduate's degree		4.58%

Estimated household income

Less than \$15,000	446	23.00%
\$15,000-\$24,999	398	22.18%
\$25,000-\$34,999	235	17.53%
\$35,000-\$49,999		12.56%
\$50,000-\$74,999		15.80%
\$75,000-\$99,999		5.17%
\$100,000-\$124,999		1.75%
\$125,000-\$149,999		1.19%
\$150,000-\$174,999		0.37%
\$175,000-\$199,999		0.30%
\$200,000-\$249,999		0.10%
\$250,000+		0.03%

Age of children

0–3	4.98%
4–6	5.65%
7–9	12.92%
10–12	6.13%
13–18	14.50%

Estimated current house value

Less than \$50,000	594	14.42%
\$50,000-\$74,999	468	19.74%
\$75,000-\$99,999	311	16.99%
\$100,000-\$149,999		23.00%
\$150,000-\$174,999		6.79%
\$175,000-\$199,999		4.30%
\$200,000-\$249,999		6.07%
\$250,000-\$299,999		3.94%
\$300,000-\$349,999		1.80%
\$350,000-\$399,999		1.01%
\$400,000-\$499,999		1.03%
\$500,000-\$749,999		0.73%
\$750,000+		0.18%

Length of residency

1 year or less	29	8 4	16.42%
2–3 years		1	19.54%
4–5 years		1	13.43%
6–7 years			7.31%
8–9 years			5.01%
10-14 years			5.50%
15–19 years			1.65%
20–24 years			0.74%
25+ years			0.40%





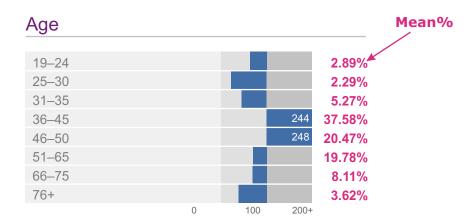
Charts provide details of the key variables used to build and describe the Mosaic groups and types.

For each group and type, the charts show the **Means** and **Index** for each variable.

Understanding Means and Index

Means show the percentage of this group or type with a particular characteristic.

For example, consider the Age composition of Group D:



This shows that:

2.89% of Group D are aged 19-24

2.29% of Group D are aged 25-30

5.27% of Group D are aged 31–35

37.58% of Group D are aged 36-45

20.47% of Group D are aged 46–50

19.78% of Group D are aged 51-65

8.11% of Group D are aged 66–75

3.62% of Group D are aged 76+

The **Index** provides further insight by comparing the characteristics of a Mosaic group/type with all households in the USA.

An Index of 100 is the average.

An **Index greater than 100** shows that this variable is over-represented when compared with the average.

An **Index less than 100** shows that this variable is under-represented when compared with the average.



The chart shows the Index value from 0 to 200. If the Index value is greater than 200, the bar is shown as 200 along with the exact Index.