

P

P56

P57

P58

P59

P60

P61

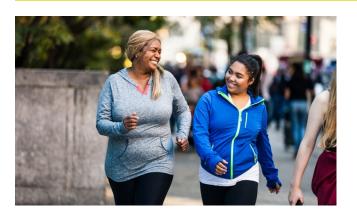
P56 Mid-Scale Medley

Mature, middle income, single adults and families living in urban areas



6 0.71% 0.57% **2**





Who we are

Head of household age

Est. Household \$

\$50,000-\$74,999

36-45

341 52.5%

income



Type of property



104 96.7%

Household

1 person

187 64.3%

size

Single family





Key features

- Modest living
- Single adults
- Older housing
- Cash over credit
- Hip-hop music
- Basic cell phones





162 20.9%

Renter

149 30.1%



Age of children

13-18

78 | 10.0%

Channel preference







77





Technology adoption



Wizards















P **P56 P57 P58 P59 P60 P61**

P56 Mid-Scale Medley

Mature, middle income, single adults and families living in urban areas



3 0.71% 0.57% **2**



Head of household age

19–24		4.85%
25–30		2.09%
31–35		2.99%
36–45	341	52.51%
46–50	268	22.09%
51–65		10.60%
66–75		3.16%
76+		1.70%

Family structure

With kids		
Married		12.90%
Single male	486	13.43%
Single female	524	16.57%
Unknown status		0.33%
Without kids		
Married		16.17%
Single male	405	26.06%
Single female	334	12.41%
Unknown status		2.13%

Home ownership

Homeowner		68.58%
Renter		20.93%
Unknown		10.49%

Education

Less than high school		11.72%
High school diploma		24.67%
Some college		43.99%
Bachelor's degree		14.13%
Graduate's degree		5.48%

Estimated household income

Less than \$15,000		8.08%
\$15,000-\$24,999		8.01%
\$25,000-\$34,999		11.14%
\$35,000-\$49,999		20.39%
\$50,000-\$74,999		30.14%
\$75,000-\$99,999		14.09%
\$100,000-\$124,999		3.41%
\$125,000-\$149,999		3.32%
\$150,000-\$174,999		0.53%
\$175,000-\$199,999		0.32%
\$200,000-\$249,999		0.35%
\$250,000+		0.21%

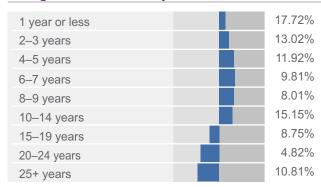
Age of children

0–3	2.65%
4–6	2.34%
7–9	4.89%
10–12	5.15%
13–18	10.04%

Estimated current house value

Less than \$50,000		1.70%
\$50,000-\$74,999		7.61%
\$75,000-\$99,999	264	14.41%
\$100,000-\$149,999	246	32.48%
\$150,000-\$174,999		11.78%
\$175,000-\$199,999		8.54%
\$200,000-\$249,999		10.39%
\$250,000-\$299,999		6.89%
\$300,000-\$349,999		3.53%
\$350,000-\$399,999		1.27%
\$400,000-\$499,999		1.02%
\$500,000-\$749,999		0.33%
\$750,000+		0.05%

Length of residency







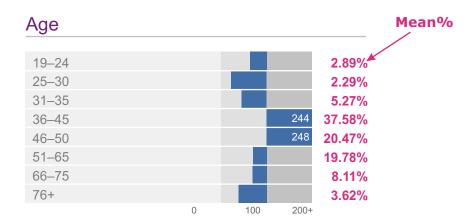
Charts provide details of the key variables used to build and describe the Mosaic groups and types.

For each group and type, the charts show the **Means** and **Index** for each variable.

Understanding Means and Index

Means show the percentage of this group or type with a particular characteristic.

For example, consider the Age composition of Group D:



This shows that:

2.89% of Group D are aged 19-24

2.29% of Group D are aged 25-30

5.27% of Group D are aged 31–35

37.58% of Group D are aged 36-45

20.47% of Group D are aged 46–50

19.78% of Group D are aged 51-65

8.11% of Group D are aged 66–75

3.62% of Group D are aged 76+

The **Index** provides further insight by comparing the characteristics of a Mosaic group/type with all households in the USA.

An Index of 100 is the average.

An **Index greater than 100** shows that this variable is over-represented when compared with the average.

An **Index less than 100** shows that this variable is under-represented when compared with the average.



The chart shows the Index value from 0 to 200. If the Index value is greater than 200, the bar is shown as 200 along with the exact Index.