

B1

B07 B08 B09 B10 Β

Cosmopolitan Achievers

Affluent middle-aged couples and families enjoying dynamic lifestyles in metro areas

Who we are

1.42% 1.66%



Key features

- Bilingual
- Luxury living
- Soccer fans
- Two family properties
- Economic literature
- Progressive liberals



Channel preference



Journeymen



Mosaic USA



B1

B B07 B08 B09 B10

Cosmopolitan Achievers

Affluent middle-aged couples and families enjoying dynamic lifestyles in metro areas

Head of household age

19–24	2.59%
25–30	7.89%
31–35	12.98%
36–45	22.73%
46–50	12.18%
51–65	28.76%
66–75	8.19%
76+	4.68%

Family structure

With kids		
Married		42.66%
Single male		1.21%
Single female		0.98%
Unknown status		0.10%
Without kids		
<i>Without kids</i> Married		47.51%
		47.51% 3.92%
Married		

Home ownership

Homeowner	85.96%
Renter	11.17%
Unknown	2.87%

Education

Less than high school	7.12%
High school diploma	16.39%
Some college	24.75%
Bachelor's degree	32.69%
Graduate's degree	19.05%

Estimated household income

Less than \$15,000		0.73%
\$15,000-\$24,999		1.04%
\$25,000-\$34,999		1.60%
\$35,000-\$49,999		3.56%
\$50,000-\$74,999		10.54%
\$75,000-\$99,999		16.01%
\$100,000-\$124,999		14.66%
\$125,000-\$149,999	213	17.30%
\$150,000-\$174,999	234	8.56%
\$175,000-\$199,999	245	8.80%
\$200,000-\$249,999	210	7.85%
\$250,000+		9.37%

Age of children

0–3	7.06%
4–6	6.14%
7–9	8.73%
10–12	8.65%
13–18	12.06%

Estimated current house value

▲ 1.42% | 1.66%

Less than \$50,000		0.00%
\$50,000-\$74,999		0.00%
\$75,000-\$99,999		0.01%
\$100,000-\$149,999		0.13%
\$150,000-\$174,999		0.26%
\$175,000-\$199,999		0.37%
\$200,000-\$249,999		1.99%
\$250,000-\$299,999		3.22%
\$300,000-\$349,999		3.71%
\$350,000-\$399,999		4.60%
\$400,000-\$499,999		10.65%
\$500,000-\$749,999	325	30.99%
\$750,000+	593	44.07%

Length of residency

1 year or less	12.82%
2–3 years	9.12%
4–5 years	7.37%
6–7 years	9.13%
8–9 years	7.57%
10–14 years	14.76%
15–19 years	13.36%
20–24 years	8.23%
25+ years	17.64%

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Mosaic USA



Charts provide details of the key variables used to build and describe the Mosaic groups and types.

For each group and type, the charts show the Means and Index for each variable.

Understanding Means and Index

Means show the percentage of this group or type with a particular characteristic.

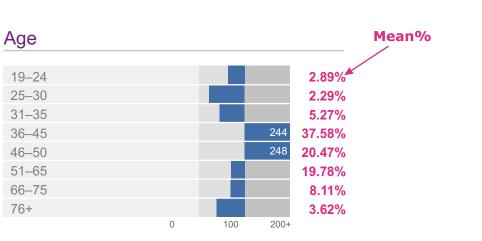
For example, consider the Age composition of Group D:

The **Index** provides further insight by comparing the characteristics of a Mosaic group/type with all households in the USA.

An Index of 100 is the average.

An **Index greater than 100** shows that this variable is over-represented when compared with the average.

An **Index less than 100** shows that this variable is under-represented when compared with the average.



This shows that:

2.89% of Group D are aged 19–24
2.29% of Group D are aged 25–30
5.27% of Group D are aged 31–35
37.58% of Group D are aged 36–45
20.47% of Group D are aged 46–50
19.78% of Group D are aged 51–65
8.11% of Group D are aged 66–75
3.62% of Group D are aged 76+



The chart shows the Index value from 0 to 200. If the Index value is greater than 200, the bar is shown as 200 along with the exact Index.