

N46 True Grit Americans

Middle-aged, lower middle-class households in town and country communities located in the nation's midsection

🏠 1.10% | 1.04% 👤



Who we are

Head of household age 🎂 36–45 133 20.4%	Type of property 🏠 Single family 106 98.0%
Est. Household income 💰 \$50,000–\$74,999 139 28.2%	Household size 👤 1 person 121 41.7%
Home ownership 🤝 Unknown 176 9.4%	Age of children 👶 0–3 95 8.1%

Channel preference

51	69	35
26	24	67

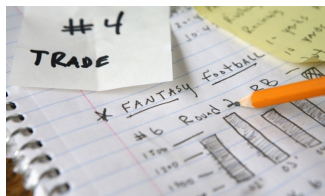
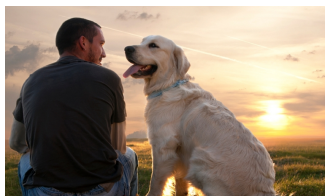
Key features

- Rural residences
- Live within means
- Basic cell phones
- Lower value housing
- Rodeos
- Blue-collar jobs

Technology adoption



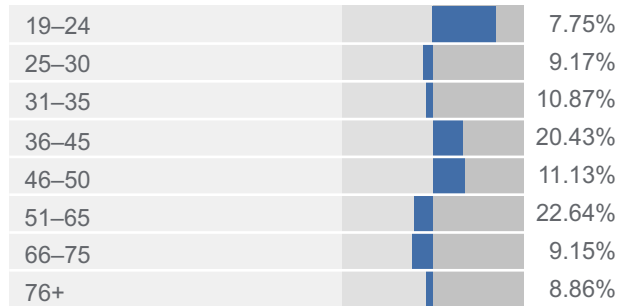
Novices



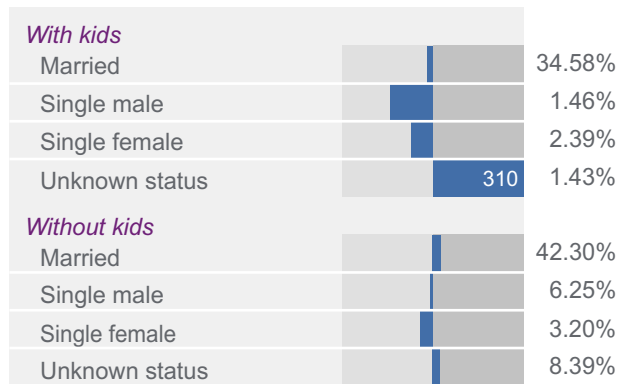
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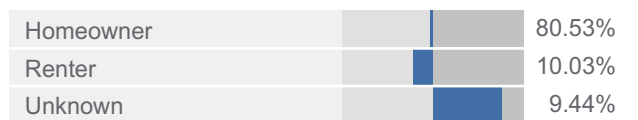
Head of household age



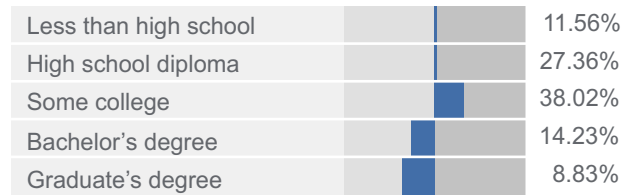
Family structure



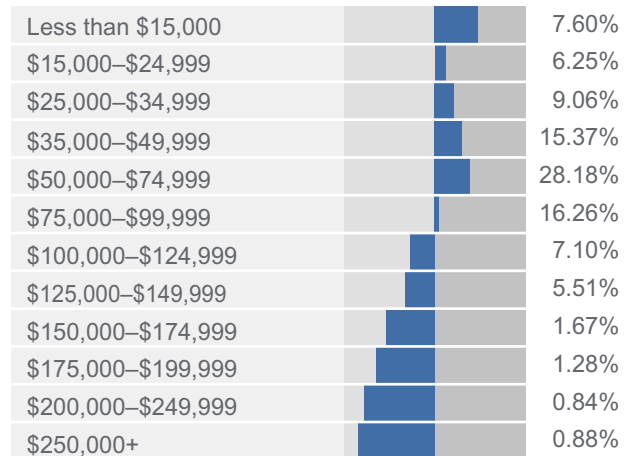
Home ownership



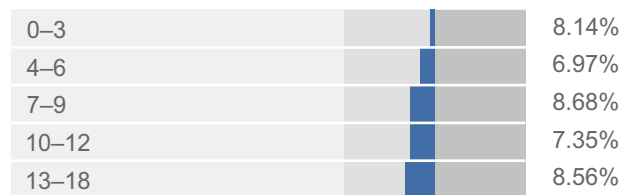
Education



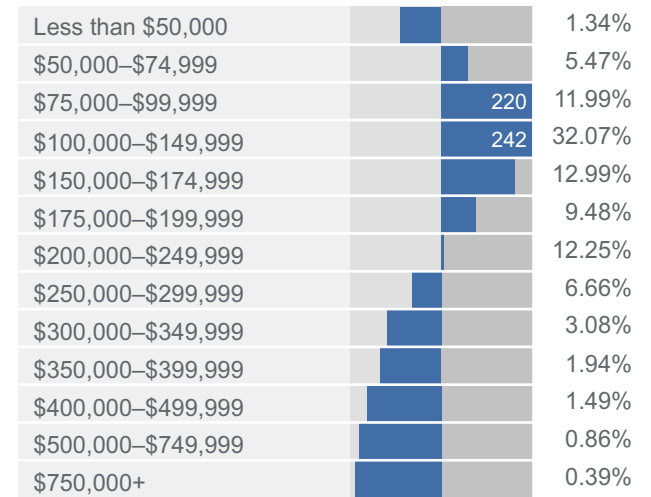
Estimated household income



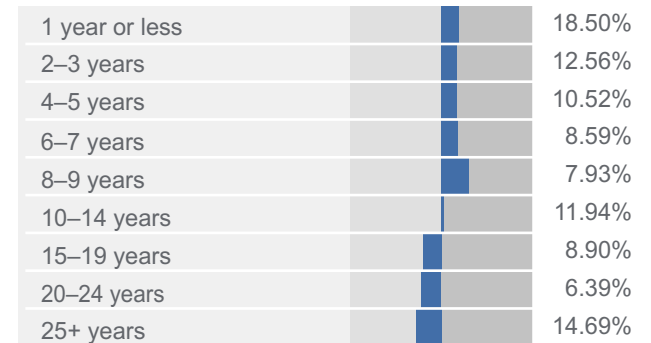
Age of children



Estimated current house value



Length of residency

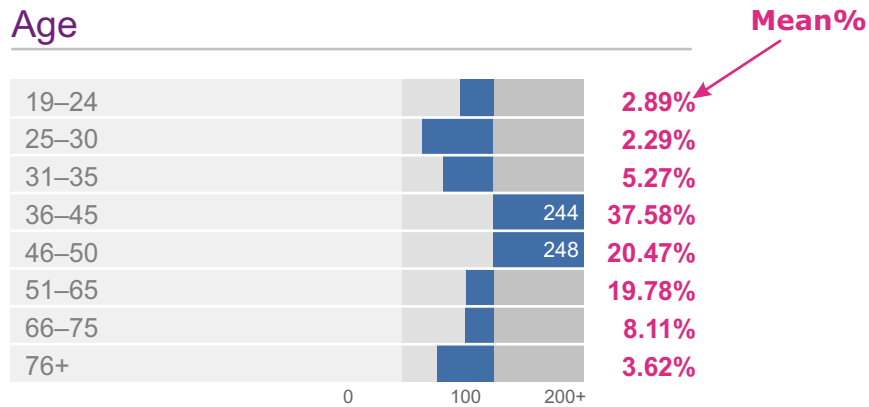


Charts provide details of the key variables used to build and describe the Mosaic groups and types.
 For each group and type, the charts show the **Means** and **Index** for each variable.

Understanding Means and Index

Means show the percentage of this group or type with a particular characteristic.

For example, consider the Age composition of Group D:



This shows that:

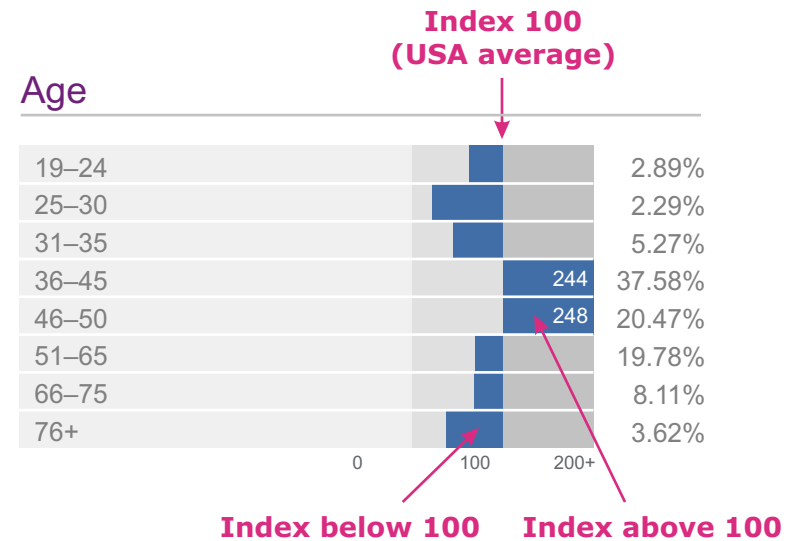
- 2.89% of Group D are aged 19–24
- 2.29% of Group D are aged 25–30
- 5.27% of Group D are aged 31–35
- 37.58% of Group D are aged 36–45
- 20.47% of Group D are aged 46–50
- 19.78% of Group D are aged 51–65
- 8.11% of Group D are aged 66–75
- 3.62% of Group D are aged 76+

The **Index** provides further insight by comparing the characteristics of a Mosaic group/type with all households in the USA.

An **Index of 100** is the average.

An **Index greater than 100** shows that this variable is over-represented when compared with the average.

An **Index less than 100** shows that this variable is under-represented when compared with the average.



The chart shows the Index value from 0 to 200. If the Index value is greater than 200, the bar is shown as 200 along with the exact Index.