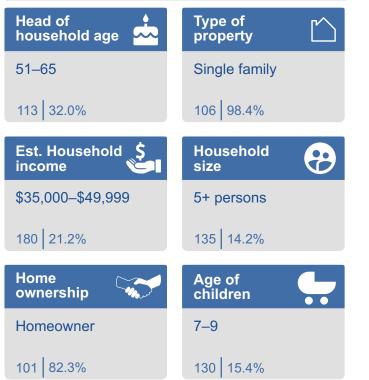


N46 N47 N48 N49 Ν **Rural Southern Bliss** Lower to middle-income multi-generational families living in small towns **N4** Who we are



Key features

- Cable TV
- Limited discretionary spend
- Modest housing
- Multi-generational households
- Modest educations
- American cars



Channel preference



1.47%

Technology adoption

•••	•••

Wizards



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N4

Rural Southern Bliss Lower to middle-income multi-generational families living in small towns 8

N47

N46

N48

Head of household age

Ν

19–24	6.74%
25–30	6.44%
31–35	12.46%
36–45	16.39%
46–50	10.98%
51–65	32.04%
66–75	8.86%
76+	6.09%

Family structure

<i>With kids</i> Married		46.85%
Single male		3.15%
Single female		3.86%
Unknown status	320	1.48%
Without kids		
Married		28.49%
Single male		5.92%
0		3.06%
Single female		0.0070

Home ownership

Homeowner		82.25%
Renter		8.28%
Unknown		9.47%

Education

Less than high school		15.96%
High school diploma		40.66%
Some college		29.96%
Bachelor's degree		8.81%
Graduate's degree		4.62%

Estimated household income

N49

Less than \$15,000	241	12.41%
\$15,000-\$24,999		10.99%
\$25,000-\$34,999	202	15.11%
\$35,000-\$49,999		21.20%
\$50,000-\$74,999		26.01%
\$75,000-\$99,999		9.66%
\$100,000-\$124,999		2.34%
\$125,000-\$149,999		1.38%
\$150,000-\$174,999		0.46%
\$175,000-\$199,999		0.26%
\$200,000-\$249,999		0.10%
\$250,000+		0.08%

Age of children

0–3	12.44%
4–6	11.60%
7–9	15.40%
10–12	12.61%
13–18	12.10%

▲ 1.47% | 1.68%

Estimated current house value

Less than \$50,000	370	8.99%
\$50,000-\$74,999	429	18.13%
\$75,000-\$99,999	370	20.20%
\$100,000-\$149,999	232	30.66%
\$150,000-\$174,999		8.85%
\$175,000-\$199,999		5.13%
\$200,000-\$249,999		4.95%
\$250,000-\$299,999		1.76%
\$300,000-\$349,999		0.58%
\$350,000-\$399,999		0.28%
\$400,000-\$499,999		0.26%
\$500,000-\$749,999		0.14%
\$750,000+		0.06%

Length of residency

1 year or less		9.24%
2–3 years		7.02%
4–5 years		6.66%
6–7 years		7.70%
8–9 years		7.43%
10–14 years		14.16%
15–19 years		12.21%
20–24 years		12.19%
25+ years		23.39%

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Charts provide details of the key variables used to build and describe the Mosaic groups and types.

For each group and type, the charts show the Means and Index for each variable.

Understanding Means and Index

Means show the percentage of this group or type with a particular characteristic.

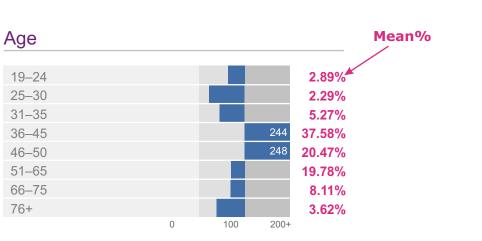
For example, consider the Age composition of Group D:

The **Index** provides further insight by comparing the characteristics of a Mosaic group/type with all households in the USA.

An Index of 100 is the average.

An **Index greater than 100** shows that this variable is over-represented when compared with the average.

An **Index less than 100** shows that this variable is under-represented when compared with the average.



This shows that:

2.89% of Group D are aged 19–24
2.29% of Group D are aged 25–30
5.27% of Group D are aged 31–35
37.58% of Group D are aged 36–45
20.47% of Group D are aged 46–50
19.78% of Group D are aged 51–65
8.11% of Group D are aged 66–75
3.62% of Group D are aged 76+



The chart shows the Index value from 0 to 200. If the Index value is greater than 200, the bar is shown as 200 along with the exact Index.