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**S68** 

**S69** 

**S70** 

**S71** 

# **Thrifty Singles**

Middle-aged singles with limited income in transitional small town and exurban apartments

36-45

288 44.3%

income







#### Who we are

#### Head of household age

Est. Household \$

Less than \$15,000



Type of property



Multi-family: 2 units

1012 14.6%

Household

1 person

272 93.9%

size







Channel preference









# Key features

- Rental housing
- Blue-collar jobs
- Trusts medication
- Bargain hunters
- Multi-family properties







#### Home ownership

547 28.2%



Renter

669 86.4%

# Age of children



170 20.1%

# Technology adoption



Wizards















S **S68 S69 S70 S71** 

# **Thrifty Singles**

Middle-aged singles with limited income in transitional small town and exurban apartments



#### Head of household age

19–24		2.91%
25–30		5.50%
31–35		7.44%
36–45	288	44.34%
46–50		10.68%
51–65		19.74%
66–75		2.27%
76+		7.12%

## Family structure

With kids Married		23.30%
Single male	550	15.21%
Single female	502	15.86%
Unknown status	3225	14.89%
Without kids Married		5.83%
Single male		9.39%
Single female		4.85%
Unknown status		10.68%

## Home ownership

Homeowner		1.94%
Renter	669	86.41%
Unknown	218	11.65%

#### Education

Less than high school	376	43.04%
High school diploma		32.69%
Some college		14.56%
Bachelor's degree		6.80%
Graduate's degree		2.91%

#### Estimated household income

Less than \$15,000	547	28.16%
\$15,000-\$24,999	389	21.68%
\$25,000-\$34,999		14.89%
\$35,000-\$49,999		11.00%
\$50,000-\$74,999		14.89%
\$75,000-\$99,999		5.18%
\$100,000-\$124,999		1.62%
\$125,000-\$149,999		1.29%
\$150,000-\$174,999		0.65%
\$175,000-\$199,999		0.65%
\$200,000-\$249,999		0.00%
\$250,000+		0.00%

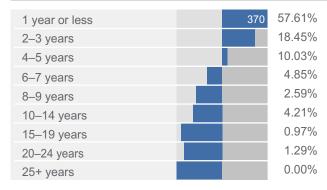
### Age of children

0–3		2.27%
4–6		2.91%
7–9		20.06%
10–12		3.88%
13–18		7.77%

#### Estimated current house value

Less than \$50,000	253	6.15%
\$50,000-\$74,999	268	11.33%
\$75,000-\$99,999	320	17.48%
\$100,000-\$149,999	201	26.54%
\$150,000-\$174,999		9.06%
\$175,000-\$199,999		4.85%
\$200,000-\$249,999		11.00%
\$250,000-\$299,999		6.47%
\$300,000-\$349,999		1.62%
\$350,000-\$399,999		1.94%
\$400,000-\$499,999		1.62%
\$500,000-\$749,999		1.29%
\$750,000+		0.65%

## Length of residency







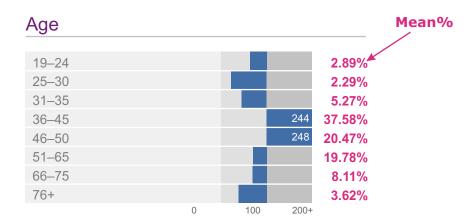
Charts provide details of the key variables used to build and describe the Mosaic groups and types.

For each group and type, the charts show the **Means** and **Index** for each variable.

#### **Understanding Means and Index**

**Means** show the percentage of this group or type with a particular characteristic.

For example, consider the Age composition of Group D:



This shows that:

2.89% of Group D are aged 19-24

2.29% of Group D are aged 25-30

**5.27%** of Group D are aged 31–35

**37.58%** of Group D are aged 36-45

**20.47%** of Group D are aged 46–50

19.78% of Group D are aged 51-65

**8.11%** of Group D are aged 66–75

3.62% of Group D are aged 76+

The **Index** provides further insight by comparing the characteristics of a Mosaic group/type with all households in the USA.

An Index of 100 is the average.

An **Index greater than 100** shows that this variable is over-represented when compared with the average.

An **Index less than 100** shows that this variable is under-represented when compared with the average.



The chart shows the Index value from 0 to 200. If the Index value is greater than 200, the bar is shown as 200 along with the exact Index.