



***February 20, 2020 COMMISSION MEETING
AGENDA PACKET ATTACHMENTS***

ATTACHMENTS:

Item 4: Memo re: Authorizing Executive Director to Exercise First Right of Refusal related to IMPACT 2020 Lead Agency Status

Item 5: Memo Strategic Planning 2020 – Service Areas for New and Continuing Program Investment (Action Item)

To: First 5 Commission of San Luis Obispo County

From: First 5 Staff

Date: February 20, 2020

Re: ITEM 4 Approval: Authorize Executive Director to Exercise First Right of Refusal related to IMPACT 2020 Lead Agency Status

Recommended Action

It is recommended that the Commission Authorize Executive Director to Exercise First Right of Refusal related to IMPACT 2020 Lead Agency Status.

Background

First 5 California (F5CA) and the California Department of Education (CDE) have released the Quality Counts California (QCC) Local Consortia and Partnership Grants Request for Applications (RFA). This RFA represents a unified application, processes, and funding for F5CA IMPACT (Improve and Maximize Programs so All Children Thrive) 2020, the CDE California State Preschool Program Quality Rating and Improvement System (QRIS) Block Grant, the CDE QCC Block Grant, and the federal Preschool Development Grant Birth through Five Renewal (PDG-R).

Per the requirements of the RFA, all Local Public entities (LPEs) are eligible to apply. However, First 5 county commissions have first right of refusal to serve as the lead agency. In SLO County, First 5 SLO County and SLO County Office of Education are the only two eligible lead agencies.

During the first RFP meeting and discussion by the SLO County Quality Counts Consortium partners (First 5, CAPSLO, SLOCOE, Cuesta College), the idea of First 5 refusing lead agency status was surfaced as a possible approach to create efficiencies in our local Quality Counts system. More discussion is needed to determine if this is the desired alternative to First 5 continuing as lead agency for IMPACT. Because the RFA Letter of Intent is due by March 2, 2020, before the next Commission meeting, Staff is recommending Commission authorize the First 5 SLO County Executive Director to exercise First Right of Refusal related to IMPACT 2020 Lead Agency Status. This action allows the Executive Director the discretion to consider this option in the best interest of First 5 SLO County and the Quality Counts Consortium partners but does not necessarily mean this option will be exercised.

To: First 5 Commission of San Luis Obispo County

From: First 5 Staff

Date: February 20, 2020

Re: ITEM 5 Strategic Planning 2020 – Service Areas for New and Continuing Program Investment (Action Item)

Recommended Action

It is recommended that the Commission approve key investment program areas annual allocation amounts as part of the the FY 2020-2024 Strategic Plan.

Background

Beginning Winter 2019, First 5 staff have engaged in an ongoing process of reviewing current programs, and services delivered through the contracts and direction of the FY 2016-2020 Strategic Plan. Additionally, staff have carefully reviewed the progress and outcomes of each of these programs.

In the summer and fall of 2019, Staff and Commissioners also facilitated family focus groups in Paso Robles, San Luis Obispo, Arroyo Grande, Atascadero, Nipomo, and Oceano. A total of 91 parents participated in the English and Spanish focus groups. The focus group participants were asked a series of open-ended questions to understand the recurring themes around needs/challenges of young parents and families, as well as what resources are available, working and accessible and what resources are still needed.

In addition to focus groups, staff released an online community programs survey that asked similar questions of respondents (mostly staff of family serving organizations) as a way to further understand the community’s perspective on needs and challenges for families with young children.

An overarching goal of these strategic planning exercises was to use this fuller awareness of current needs among families with young children to inform First 5’s decisions about how best to allocate its resources and focus in the next strategic planning period. The data gained through this process will be discussed further during the presentation of this item.

First 5 San Luis Obispo County’s current Fiscal Plan provides for \$1.4 million in annual spending as supported by core Proposition 10 program revenue during the Strategic Plan period of FY 2020-2024 (note – this figure does not include anticipated and/or potential expenditures associated with IMPACT 2020 or MHSA). \$718,040 in continuing contracts were approved at January 22, 2020 Commission meeting (see detail below). The remaining balance of \$681,960 is the focus of discussion and potential Commission action at today’s meeting (see detail below).



Funding Approvals

At its January 22, 2020 meeting, the Commission approved funding for the following currently contracted programs be continued for up to four years in FYs 2020-2024.

Continuing Program Approvals	Annual
Vision Screening – Optometric Care Associates	\$ 20,000
Tolosa Children's Dental Center	\$ 20,000
Oral Health Program – Public Health	\$ 40,000
CSPP/F5 Preschool - SLOCOE	\$ 192,104
Parents Helping Parents - UCP	\$ 41,566
Help Me Grow Centralized Access Point - CAPSLO	\$ 200,000
BABES* - Public Health	\$ 179,370
Health Access Trainers – Carsel Consulting	\$ 25,000
SUBTOTAL	<u>\$ 718,040</u>

Also at the January 22 meeting, the Commission approved six-month funded extensions on the following existing program contracts to allow for smooth transition into the new strategic planning period:

- School Readiness – Paso Robles and Lucia Mar Schools
- Baby’s First Breath – Public Health Department
- Best Pals – Pediatric Physical Therapy Services
- Early Childhood Family Advocacy Services – Center for Family Strengthening

Note also that the following currently contracted programs are not included among the above mix of continuing funding or six-month extensions on existing contracts: Perinatal Mental Health (Center for Family Strengthening); Early Childhood Family Advocacy Services (Center for Family Strengthening); Parent Cafes (CAPSLO and Center for Family Strengthening); and Born Learning (United Way).

Recommendation for Funding Allocations in Key Program Investment Areas

At the January 22 meeting, Commissioners began deliberating on the below list of proposed areas for new and continuing investment, but opted to table discussion in favor of an additional special meeting, which has been scheduled for today – February 20, 2020. Staff is reintroducing the initial list of proposed areas and annual funding allocations for Commission consideration and potential approval or modification. Exact services will be determined through staff and commission discussion and approval. Most if not all the providers of services would be procured through request for proposals process. Staff requests Commission direction regarding allocation options for of the remaining \$121,960.

Proposed Areas for New and Continued Investment through RFP	Annual
Early Intervention	\$ 90,000
Early Learning Groups	\$ 200,000
Parent Groups	\$ 70,000
Early Childhood Family Advocacy	\$ 100,000
Perinatal Support	\$ 50,000
We Are the Care	\$ 50,000
To Be Allocated	<u>\$ 121,960</u>
TOTAL	<u>\$ 681,960</u>