



*“Anyone who does anything
to help a child is a hero to me.”
— Fred Rogers*

To: Licensed Pediatric Physicians in Private Practice

From: First 5 San Luis Obispo County

Date: August 21, 2019

Subject: Requesting Proposals for Implementing Pediatric Developmental Screenings

First 5 San Luis Obispo County is seeking proposals for a licensed private pediatric practice or clinic currently serving children 0 to 3 years old for the purpose of providing developmental screenings within San Luis Obispo County.

Background: First 5 SLO County was awarded the 3-by-3 Developmental Screening Partnership with Parents & Pediatric Practices grant through a Mental Health Services Act (MHSA) Innovation (INN) funded program of the County of San Luis Obispo’s Behavioral Health Department.

The 3-by-3 Developmental Screening Partnership will test three methods for pediatric practices to administer, review, and address with families the results of recurring and comprehensive developmental screenings for young children. These methods include 1) self-administered screening by parents prior to a well-child visit; 2) Screen administered as a health education encounter with the support of a clinic-based health educator; and 3) developmental screening results forwarded to the pediatric practice by community-based early childhood development program staff. Each of the three methods will include up to three developmentally appropriate screening encounters using the Ages and Stages Questionnaires (ASQ-3, and ASQ-SE as needed) screening tools before participants reach the age of 3 years old. Screenings will take place at ages 9 months, 18 months, and 24-30 months, and will be offered in English and Spanish. Participants will be current patients of partnering pediatric practices. The project will have two pediatric practices participating, one FQHC and one private practice.

First 5 is looking for a private pediatric practice/clinic that will:

- **Ensure comprehensive developmental screenings, guidance, and referral as needed to approximately 225 children annually ranging in ages nine (9) months, eighteen (18) months, and twenty-four to thirty (24-30) months using the Ages and Stages Questionnaires (ASQ-3) and the Ages and Stages Questionnaires Social-Emotional (ASQ:SE-2) screening tools.**
- **Provide individualized health education regarding developmental milestones to parents and families, in English and Spanish.**
- **Collect/share project data and outcomes reporting with First 5 SLO County.**

Note: Training for ASQ/ASQ:SE-2 and developmental milestones will be made available by First 5 as needed.



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Funding and Contract Term: Funding period will be from the date of approved contract Fall FY 19-20 to June 30, 2022. Total available funding not to exceed \$135,000.

Bid Request Release	Due Date	Contract Award	Funding Begins	Funding Ends
August 21, 2019	September 16, 2019	October 23, 2019	November 1, 2019	June 30, 2022

Qualifications:

- The selected private practice or clinic should serve children ages 0-3 and must be under the direction of a General Pediatrician (MD) who has an active medical license in the State of California.
- Must be able to recruit a Health Educator or allocate equivalent existing staff resources to conduct screenings and administer project requirements.
- Capacity to comply with reporting and de-identified data collection requirements.
- Ability to enter into and abide by a contract for services with First 5 SLO County.
- Willingness to enter into and abide by a Memorandum of Understanding (MOU) with all 3-by-3 partners.

Submitting a Proposal: Please include the following attachments via e-mail.

1. **Letter of Intent:** The letter should provide an overview of your pediatric practice or clinic including: staffing, qualifications/licenses, current developmental screening practices, and ability and readiness to implement comprehensive pediatric screenings within the your practice. (2-page max).
2. **Budget:** An estimated budget for providing services. The budget should demonstrate how funding for project staffing will be allocated e.g. health education staff, administration staff, as necessary materials and supplies items for communications (i.e., postage, printing of flyers), travel, office supplies, etc. Note: ASQ costs to be covered by First 5 and need not be included in your budget.

All proposals should be emailed to Jason Wells at jwells@first5slo.org by 5:00 p.m. on September 16, 2019

Proposals will be reviewed for qualifications and ability to implement and carry out project activities. Top candidates will be invited to an interview with 3-by-3 program partners for final decision. Determination of award will be made by October 11, 2019. Contract approval expected October 23, 2019.