

## EXPERT INSIGHTS

**Sustainable innovation: FM Logistic's Bhiwandi facility**

FM Logistic India's Bhiwandi facility champions sustainability and innovation. **Ajit Jangle**, Managing Director, FM Logistic India, elaborates on its significance, sustainability initiatives, and ambitious growth plans, marking a new era in logistics excellence.

**F**M Logistic India unveils its third multi-client facility in Bhiwandi, spanning seven lakh sq. ft., emphasising sustainability and innovation. The event, graced by industry leaders, solidifies its commitment to world-class solutions. **Ajit Jangle**, Managing Director, FM Logistic India, discusses its significance and efficient customer service. The IGBC-certified warehouse prioritises sustainability, utilising solar panels for energy and automation for safety. Gender diversity, with a 22 percent female workforce, fosters inclusive management.



**AJIT JANGLE**  
Managing Director  
FM Logistic India

a range of value-added services, ultimately enhancing client satisfaction and operational efficiency.

**Location**

FM Logistic's strategic location near Mumbai and Thane's major consumption hubs ensures heightened logistical efficiency and market responsiveness. Being part of Bhiwandi, India's largest warehousing hub, it capitalised on its proximity to urban centres, facilitating faster customer delivery. Experimentation with urban warehousing in smaller sizes and mobile warehousing further optimises stock movement based on forecasts, minimising response times. This innovative approach aligns with evolving market demands, demonstrating their commitment to staying agile and competitive in the dynamic logistics landscape.

**Future expansion**

FM Logistic envisions continuous growth for its multi-client facility, aiming to establish a new facility in India every 12 months. With a remarkable 25 percent compound annual growth rate (CAGR) over recent years, expansion is inevitable, driven by diverse service offerings. From warehousing and distribution to Full Truckload (FTL) and Less Than Truckload (LTL) services, FM Logistic diversifies its portfolio. Additionally, specialised services like control tower operations and Inbound to Manufacturing (I2M) for automotive businesses contribute to sustained growth.

Anticipating the burgeoning potential in tier B cities due to e-commerce trends, FM Logistic aligns its expansion plans with customer needs, focusing on operational excellence and customer satisfaction to double its market share within the next three years. ●

**Employee well-being**

FM Logistic fosters a nurturing environment, prioritising employee welfare. With 5,000 staff, inclusivity reigns, ensuring safety and equality across roles. Shared amenities like a world-class pantry foster unity, reflecting values of openness and trust. As a family-owned company, FM Logistic globally embraces a familial ethos, extending equal care to all. Welfare activities strengthen bonds, emphasising respect and equality. Rooted in trust, FM Logistic cultivates a culture where performance thrives through supportive collaboration.

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**FM LOGISTIC  
PRIORITISES CUSTOMER  
VALUE BEYOND MERE  
INFRASTRUCTURE  
WITHIN ITS FACILITIES**

**Client-centric approach**

FM Logistic prioritises customer value beyond mere infrastructure within its facilities. One key aspect is the variability it offers in contracts, combining minimum guarantees with 15 to 25 percent variability to manage customer forecasts accurately. Tailoring services to meet specific customer needs is another focus. For instance, in the retail sector, FM Logistic accommodates multiple brands within its facilities, providing shared refurbished spaces for efficient refurbishment and return handling. Additionally, the company has introduced distribution services to consolidate cargo, thus reducing transportation costs significantly. This multi-client approach aims to provide

**DID YOU KNOW ?**

**Every year, the average cargo ship travels enough distance to reach the moon and back 17 times!**

