

FRANCHISE DISCLOSURE DOCUMENT

SOS Franchising, LLC a Texas Limited Liability Company, 8181 Commerce Park Drive, #726 Houston, Texas 77036 Tel: (832) 975-1999

Franchise@successonthespectrum.com www.SOSfranchising.com

The franchise that we offer is for Success On The Spectrum, an autism treatment center that provides Applied Behavioral Analysis (ABA) therapy, speech therapy, occupational therapy, and social skills classes to developmentally delayed children and young adults, and other products and services.

The total investment necessary to begin operation of a Success On The Spectrum Center under a franchise agreement is \$320,500 to \$848,200. This includes \$45,000 that must be paid to the franchisor or its affiliates.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no government agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another form that is more convenient for you. To discuss the availability of disclosures in different forms, contact Joe Souza, SOS Franchising, LLC, 8181 Commerce Park Drive, #726 Houston, Texas 77036 and (832) 975-1999.

The terms of your contract will govern your franchise relationship. Do not rely on the disclosure document alone to understand your contract. Read your entire contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC-HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW, Washington, DC 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

Issuance Date: March 10, 2025

How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

| QUESTION | WHERE TO FIND INFORMATION |
|---|--|
| How much can I earn? | Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20 or Exhibits G and H. |
| How much will I need to invest? | Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use. |
| Does the franchisor have the financial ability to provide support to my business? | Item 21 or Exhibit D includes financial statements. Review these statements carefully. |
| Is the franchise system stable, | Item 20 summarizes the recent history of the |
| growing, or shrinking? Will my business be the only | number of company-owned and franchised outlets. Item 12 and the "territory" provisions in the |
| Success On The Spectrum business in my area? | franchise agreement describe whether the franchisor and other franchisees can compete with you. |
| Does the franchisor have a troubled legal history? | Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings. |
| What's it like to be a Success On The Spectrum franchisee? | Item 20 or Exhibits G and H list current and former franchisees. You can contact them to ask about their experiences. |
| What else should I know? | These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents. |

What You Need to Know About Franchising Generally

<u>Continuing responsibility to pay fees</u>. You may have to pay royalties and other fees even if you are losing money.

Business model can change. The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

<u>Supplier restrictions</u>. You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

<u>Operating restrictions</u>. The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

<u>Competition from franchisor</u>. Even if the franchise agreement grants you a territory, the franchisor may have the right to compete with you in your territory.

Renewal. Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

<u>When your franchise ends</u>. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

Some States Require Registration

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit A.

Your state also may have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the State Specific Addenda. See the Table of Contents for the location of the State Specific Addenda.

Special Risks to Consider About This Franchise

Certain states require that the following risk(s) be highlighted:

- 1. <u>Out-of-State Dispute Resolution</u>. The franchise agreement requires you to resolve disputes with the franchisor by mediation, arbitration, and/or litigation only in Texas. Out-of-state mediation, arbitration, or litigation may force you to accept a less favorable settlement for disputes. It may also cost more to mediate, arbitrate, or litigate with the franchisor in Texas than in your own state.
- 2. <u>Mandatory Minimum Payments</u>. You must make minimum royalty, advertising, and other payments, regardless of your sales levels. Your inability to make the payments may result in termination of your franchise and loss of your investment.
- 3. <u>Spousal Liability</u>. Your spouse must sign a document that makes your spouse liable for all your financial obligations under the franchise agreement even though your spouse has no ownership interest in the franchise. This guarantee will place both you and your spouse's marital and personal assets at risk if your franchise fails.
- 4. **Short Operating History**. The franchisor is at an early stage of development and has limited operating history. This franchise is likely to be a riskier investment than a franchise in a system with a longer operating history.
- 5. <u>Financial Condition</u>. The franchisor's financial condition as reflected in its financial statements (See Item 21), calls into question the franchisor's financial ability to provide services and support to you.
- 6. <u>Supplier Control</u>. You must purchase all or nearly all of the inventory or supplies that are necessary to operate your business from the franchisor, its affiliates, or suppliers that the franchisor designates, at prices the franchisor or they set. These prices may be higher than prices you could obtain elsewhere for the same or similar goods. This may reduce the anticipated profit of your franchise business.

Certain states may require other risks to be highlighted. Check the "State Specific Addenda" (if any) to see whether your state requires other risks to be highlighted.

NOTICE REQUIRED BY THE STATE OF MICHIGAN

THE STATE OF MICHIGAN PROHIBITS CERTAIN UNFAIR PROVISIONS THAT ARE SOMETIMES IN FRANCHISE DOCUMENTS. IF ANY OF THE FOLLOWING PROVISIONS ARE IN THESE FRANCHISE DOCUMENTS, THE PROVISIONS ARE VOID AND CANNOT BE ENFORCED AGAINST YOU.

The Michigan Franchise Law states in Sec. 445.1527, Sec.27 that each of the following provisions is void and unenforceable if contained in any documents relating to a franchise:

- (a) A prohibition on the right of a franchisee to join an association of franchisees.
- (b) A requirement that a franchisee assent to a release, assignment, novation, waiver, or estoppel which deprives a franchisee of rights and protections provided in this act. This shall not preclude a franchisee, after entering into a franchise agreement, from settling any and all claims.
- (c) A provision that permits a franchisor to terminate a franchise prior to the expiration of its term except for good cause. Good cause shall include the failure of the franchisee to comply with any lawful provision of the franchise agreement and to cure such failure after being given written notice thereof and a reasonable opportunity, which in no event need be more than 30 days, to cure such failure.
- (d) A provision that permits a franchisor to refuse to renew a franchise without fairly compensating the franchisee by repurchase or other means for the fair market value at the time of expiration of the franchisee's inventory, supplies, equipment, fixtures, and furnishings. Personalized materials which have no value to the franchisor and inventory, supplies, equipment, fixtures, and furnishings not reasonably required in the conduct of the franchise business are not subject to compensation. This subsection applies only if: (i) the term of the franchise is less than five years and (ii) the franchisee is prohibited by the franchise or other agreement from continuing to conduct substantially the same business under another trademark, service mark, trade name, logotype, advertising, or other commercial symbol in the same area subsequent to the expiration of the franchise or the franchisee does not receive at least six months advance notice of franchisor's intent not to renew the franchise.
- (e) A provision that permits the franchisor to refuse to renew a franchise on terms generally available to other franchisees of the same class or type under similar circumstances. This section does not require a renewal provision.
- (f) A provision requiring that arbitration or litigation be conducted outside this state. This shall not preclude the franchisee from entering into an agreement, at the time of arbitration, to conduct arbitration at a location outside this state.
- (g) A provision which permits a franchisor to refuse to permit a transfer of ownership of a franchise, except for good cause. This subdivision does not prevent a franchisor from exercising a right of first refusal to purchase the franchise. Good cause shall include, but is not limited to:
 - (i) The failure of the proposed transferee to meet the franchisor's then current reasonable qualifications or standards.
 - (ii) The fact that the proposed transferee is a competitor of the franchisor or sub-franchisor.
 - (iii) The unwillingness of the proposed transferee to agree in writing to comply with all lawful obligations.

- (iv) The failure of the franchisee or proposed transferee to pay any sums owing to the franchisor or to cure any default in the franchise agreement existing at the time of the proposed transfer.
- (h) A provision that requires the franchisee to resell to the franchisor items that are not uniquely identified with the franchisor. This subdivision does not prohibit a provision that grants to a franchisor a right of first refusal to purchase the assets of a franchise on the same terms and conditions as a bona fide third party willing and able to purchase those assets, nor does this subdivision prohibit a provision that grants the franchisor the right to acquire the assets of a franchise for the market or appraised value of such assets if the franchisee has breached the lawful provisions of the franchise agreement and has failed to cure the breach in the manner provided in subdivision (c).
- (i) A provision which permits the franchisor to directly or indirectly convey, assign, or otherwise transfer its obligations to fulfill contractual obligations to the franchisee unless provision has been made for providing the required contractual services.

If the franchisor's most recent financial statements are unaudited and show a net worth of less than \$100,000.00, the franchise may request the franchisor to arrange for the escrow of initial investment and other funds paid by the franchise until the obligations, if any, of the franchisor to provide real estate, improvements, equipment, inventory, training or other items included in the franchise offering are fulfilled. At the option of the franchisor, a surety bond may be provided in place of escrow.

THE FACT THAT THERE IS A NOTICE OF THIS OFFERING ON FILE WITH THE ATTORNEY GENERAL DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION, OR ENDORSEMENT BY THE ATTORNEY GENERAL.

Any questions regarding this notice should be directed to:

State of Michigan
Department of Attorney General
CONSUMER PROTECTION DIVISION
Attention: Antitrust & Franchise
G. Mennen Williams Building, 1st Floor
525 West Ottawa Street
Lansing, Michigan 48909
Telephone Number: (517) 373-7117

Success On The Spectrum Franchise Disclosure Document

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ITEM 1 THE FRANCHISOR AND ANY PARENTS, PREDECESSORS AND AFFILIATES

SOS Franchising, LLC, the franchisor of the Success On The Spectrum franchise is referred to in this franchise disclosure document (the "Disclosure Document") as "we", "us" or "our" as the context requires. A franchisee is referred to in this Disclosure Document as "you" and "your" as the context requires. If you are a corporation, partnership or other legal entity (a "Corporate Entity"), our Franchise Agreement will also apply to your individual owners, shareholders, members, officers, directors and other principals.

The Franchisor

We are a Texas Limited Liability Company established on March 21, 2018. Our principal place of business is 8181 Commerce Park Drive, #726 Houston, Texas 77036. We conduct business under our corporate name SOS Franchising, LLC and under the Success On The Spectrum trade name. Our business is operating the Success On The Spectrum Center franchise system and granting franchises to third parties like you to develop and operate a Center. We began offering franchises on September 13, 2018. Other than as discussed above, we are not in any other business, we have not conducted business in any other line of business, we do not conduct or operate a Franchised Business of the type to be operated by a franchisee, and we have not offered or sold franchises in any other line of business. We do not have any predecessors and we do not have any parent company. Our registered agents for service of process are disclosed in Exhibit B of this Disclosure Document.

The Franchised Business

We license a system (the "System") for the development and operation of a Success On The Spectrum center (each, a "Franchised Business" or "Center"), providing Applied Behavioral Analysis (ABA) therapy, speech therapy, occupational therapy, and social skills classes to developmentally delayed children and young adults, and other products and services (the "Approved Products and Services"). The System includes Approved Products and Services that we currently designate and that we may modify, add to or discontinue from time to time, and our specifications, methods and procedures for marketing, selling, offering, and providing the Approved Products and Services. The System also features and requires, as designated by us, your exclusive purchase, use, and maintenance of curriculum and other merchandise, inventory, products, supplies, and goods comprising or used to provide the Approved Products and Services offered for sale and other products and services related to the merchandizing, display, packaging, and sale of Approved Products and Services, uniforms, trade displays, equipment, furniture, and fixtures designated by us (collectively, the "System Supplies"). The System is presently identified by the Success On The Spectrum trademark, logo and other trademarks, service-marks, logotypes, and commercial symbols as we may designate, modify and adopt from time to time for use in the System and as same may or may not be registered with the United States Patent and Trademark Office (collectively referred to as the "Licensed Marks"). The System features the prominent display of the Licensed Marks and our trade dress. You must only operate the Franchised Business in conformity with the specifications, procedures, criteria, and requirements that we designate in our confidential operations manual and other proprietary manuals that we may designate and loan to you and, as we may from time to time supplement and modify other manuals and communications (collectively, the "Manuals").

Required Center Personnel

You must employ at your Center three separate key staff, including an operating manager, office manager and behavior analyst. You must serve as one of the foregoing key staff members at the Center. All of your key staff are required to satisfactorily complete our initial training. Your behavior analyst must also obtain and maintain all required certifications as required in the location where your Center is located. Your key staff must each devote their full time and effort to the Center. You may not hire anyone that has been convicted of a felony or has a history of violent crime, or sexual misconduct.

Franchise Agreement

You may enter into a Franchise Agreement in the form attached to this Disclosure Document as Exhibit E to develop and operate one Center from a single Center Location. If you sign a Franchise Agreement, you will be required to develop and operate your Center in conformity with the requirements of our System and at a Center Location that we approve in writing. If you do not have an approved site for your Center Location you must select a site in accordance with the Franchise Agreement and obtain our written approval of the Center Location. Your rights in the System will be limited to the establishment and operation of a single Center offering, selling, and/or providing only our Approved Products and Services from your approved Center Location and using only our System Supplies. Your Center must conform to the requirements of our System.

Option Fee

In our sole discretion, we may enter into an Option Agreement with you in the form attached hereto as Exhibit F, pursuant to which you will be granted an option ("Option") for your future development of one additional Center (the "Additional Center"), on the terms and conditions set forth in the Option Agreement and within a specific territory. If we enter into an Option Agreement for your future development of a Center, you must notify us within six months after the date of the Option Agreement of your intent to open an Additional Center (the "Option Term") and must enter into our then current form of Franchise Agreement, which may contain terms and conditions that are materially different from your first Franchise Agreement. In exchange for us entering into the Option Agreement and the rights granted thereunder, and at the time you enter into the Option Agreement, you will pay to us a nonrefundable fee in the amount of 50% of our then current initial franchise fee ("Option Fee"). If you timely exercise your Option rights under the Option Agreement and sign our then current Franchise Agreement, the Option Fee will be credited toward the initial franchise fee for the Additional Center. The Option Fee is non-refundable and is payable in full when you sign the Option Agreement.

Our Affiliates

Success on the Spectrum, LLC

Our affiliate Success on the Spectrum, LLC is a Texas Limited Liability Company established on October 9, 2015. This affiliate maintains a principal business address at 8181 Commerce Park Dr. Suite 726 Houston, TX 77036. This affiliate operates a business substantially similar to that offered to franchisees hereunder. This affiliate is also the owner of the Licensed Marks. This affiliate has not in the past and does not now offer franchises in any lines of business.

SOS Distribution, LLC

Our affiliate SOS Distribution, LLC, is a Texas Limited Liability Company established on February 27, 2019. This affiliate maintains a principal business address at 8181 Commerce Park Dr. Suite 726 Houston, TX 77036. This affiliate provides franchisees with uniforms and branded materials.

SOS Land Ho, LLC

Our affiliate SOS Land Ho, LLC is a Texas Limited Liability Company established on February 20, 2019. This affiliate maintains a principal business address at 8181 Commerce Park Dr. Suite 726 Houston, TX 77036. This affiliate is the owner of our "SOS House", a house from which we provide room and/or board to Franchisees and other trainees during their initial training. This affiliate has not in the past and does not now offer franchises in any line of business.

Market and Competition

The marketplace for the products and services offered by Success on the Spectrum Centers is well developed and competitive. You will be competing with many other businesses that offer and sell products and services that are similar to or substitutes for the products and services offered by the Franchised Business, including national and local mental health wellness centers, school districts that provide early intervention special education services, non-profit autism support agencies, governmental social service agencies, counseling and therapy centers, and private

practice therapists and counselors. You will compete with private and public businesses and organization, as well as businesses that are part of regional or national chains. The Franchised Business that we offer is not seasonal.

Industry Specific Laws

Many states and local jurisdictions have laws, rules, and regulations that may apply to the development and operation of the Franchised Business. You should consult with your attorney and investigate and evaluate how these laws, rules, and regulations may affect your development and operation of the Franchised Business. The behavior modification and mental health industry is heavily regulated and strictly enforced. Below are examples of potential healthcare regulatory issues that you should research to determine their application to the operation of your Center. You are solely responsible, at your own expense, for investigating and complying with all laws, regulations, and rules in the state where you wish to manage a Center including laws that regulate the corporate practice of medicine, related "captain-of-the-ship" regulations and the sharing of patient payments. During the term of your Franchise Agreement, you must monitor and advise us of any changes to the applicable laws where your Center is located and any related impact or corrective action you are undertaking to address any negative impact the change might have on the operation of your Center.

Regulations Related to Ownership

Many states have laws restricting ownership and control of medical practices by lay persons or corporations (commonly referred to as the corporate practice of medicine doctrine, or "CPOM"). A state's CPOM doctrine can include a wide range of restrictions such as prohibiting a lay person or corporation from employing a physician to practice medicine and collecting the professional fees, restricting the ownership percentage of a practice that can be physician, non-physician provider such as a nurse practitioner, or lay person, and who can serve in management positions. The ownership and control restrictions applicable in your state may determine the structure for your franchised Clinic. CPOM restrictions can also dictate the manner in which funds must flow within your franchise structure, especially if operating using a structure where funds need to follow a specific route from professionals to non- professionals. Under no circumstance may a lay person (including you as an owner if unlicensed) administer, control, influence, or direct the supervision, administration, delivery, or performance of medical or other services required to be performed or supervised by personnel who may be required to be licensed.

Anti-Kickback Regulations

Numerous federal and state "anti-kickback" regulations (including Medicare regulations) prohibit the receipt of compensation or fee-splitting in exchange for referring patients to licensed health care providers. In addition, the federal "Stark I" and "Stark II" laws and comparable state laws may prohibit you from filing a claim with Medicare or any other governmental or third party payer if you or your business has a financial relationship with a physician (or an immediate family member of a physician) and that physician referred a patient to you or your business for health care related services. Accordingly, you will need to structure your compensation arrangements with your licensed medical professionals carefully to meet the statutory safe harbors or exceptions under these federal and state laws. Compensation arrangements should be based on the fair market value of the bona fide services that are provided and not based on the volume or value of referrals between you and the licensed medical professional. Violations of federal or state fraud and abuse laws can result in serious criminal and civil penalties.

Privacy Regulations

You and all behavior analysts that you hire must also comply with privacy of client records and the Health Insurance Portability and Accountability Act ("HIPAA") and Health Information for Economic and Clinical Health Act ("HITECH") as well as any state privacy laws and state mental health privacy obligations which might encompass more stringent privacy obligations than HIPAA and HITECH. We will sign a HIPAA Business Associate Agreement with you that addresses our protection of all client's privacy rights under HIPAA which is Schedule 3 of the Franchise Agreement).

You should be particularly aware of the various federal, state, and local statutes, rules, regulations, ordinances, requirements, directives, and guidance relating specifically to the furnishing of health care services and items ("Health Care Requirements"). Health Care Requirements impose restrictions and requirements relating to many aspects of the rendering of health care services and items, including those relating to the following: health care facility licensing; billing; claims submission and reimbursement; patient rights and privacy; personnel qualifications and licensing; and fraud and abuse. Violations of Health Care Requirements may subject a person or entity to both civil and criminal liability. This discussion of Health Care Requirements is not a substitute for individual legal advice and counsel or guidance from regulatory agencies, as appropriate. Our System requires you to manage your Center in full compliance with all applicable laws, including Health Care Requirements. We are not responsible for notifying you of changes to the laws and Health Care Requirements summarized in this Disclosure Document. You are solely responsible for investigating and monitoring all changes and for keeping abreast of new Health Care Requirements.

Licensing Regulations

You are responsible for obtaining all licenses required for you to operate your Business. If you are an individual or legal entity purchasing a Success on the Spectrum®, you either must be a certified behavior analyst or you must hire someone who is a certified behavior analyst. All clinical operations must be under a certified behavior analyst's direct supervision at all times.

All behavior analysts that work in the Franchised Business (or represent your interests) must be in good standing with any agency that regulates behavioral analysts in your state. We require that your behavior analyst (which could be you, any Owner or manager) obtain a board-certified behavior analyst certification (unless you already have such certification) from the Behavior Analyst Certification Board. Your behavior analyst must have such certification prior to attending our initial training program. You are responsible for the costs of obtaining and maintaining such certification during the term of your Franchise Agreement.

In general, you must ensure that you secure and maintain in force all required licenses, permits and certifications related to the management of your Business in addition to the other licenses applicable to your employees. You must not employ any person in a position that requires a license or certification unless that person is currently credentialed and licensed by your state and all applicable authorities and a copy of such license or certification is in your business files. You must also not engage in the practice of medicine or any type of profession that requires specialized training or certification unless such training or certification has been obtained and is authorized by us. You should investigate whether there are any other state or local licenses, regulations or requirements that may apply in the geographic area in which you intend to conduct business. You should consider both their effect on your business and the cost of compliance.

In addition to laws and regulations that apply to businesses generally, there are consumer protection laws that exist in several states. Certain requirements, including compliance with federal and/or state solicitation, telemarketing (for example, the "do not call" registry), email solicitation, privacy and consumer credit and also collection laws which are generally applicable to all businesses that sell and provide services directly to the end-user. You must comply with all local, state and federal laws that apply to your Business and to the public. Those laws include Equal Employment Opportunity Commission ("EEOC"), Occupational Safety and Health Administration ("OSHA"), Federal Trade Commission ("FTC"), pricing laws and employment laws. Such employment laws include regulations concerning wage rates, mandated employee benefits, employment taxes, worker safety, unemployment compensation, workers' compensation, child labor practices, disabled employees and discrimination in employment practices. You will also be subject to the Americans with Disabilities Act ("ADA") which prohibits practices that discriminate against physically and mentally challenged individuals regarding access to public accommodations and employment opportunities. There may be other laws and codes applicable to your business and we urge you to make further inquiries about those laws and codes.

ITEM 2 BUSINESS EXPERIENCE

Nichole Daher, President/Chief Executive Officer

Nichole Daher is our founder, President and Chief Executive Office and has served in these roles since our inception in March 2018. From October 2015 to present, Nichole has served as President for our affiliate Success on the Spectrum, LLC in Houston, Texas.

Kendra Kitchen, Director of Training and Support

Kendra Kitchen is our Director of Training and Support and has served in this capacity since our inception in March 2018. From January 2017 to present, Kendra has served as a Clinical Director for our affiliate, Success on the Spectrum, LLC, in Houston, Texas.

Daisy DeLeon, Director of Pre-Opening Support

Daisy DeLeon is our Director of Support, and has served in this capacity since our inception in March 2018. From April 2016 to present, Daisy has served as a Center Manager for our affiliate, Success on the Spectrum, LLC, in Houston, Texas.

Joabe Souza, Director of Franchise Development

Joabe Souza is our Director of Franchise Development, and has served in this capacity since June 2020. Joabe has been responsible for guiding potential franchisees through discovery and the contracting process. Previously, Joabe was a development manager for United Franchise Group based out of West Palm Beach, Florida. Joabe has been a certified business broker with Capital Business Solutions since 2012.

Cathrine Hatcher, Director of Marketing

Cathrine Hatcher is our Director of Marketing and has served in this capacity since January 2021. Since 2014, Cathrine was Director / Producer for DogAndButterfly Films. From 2000 to present, Catherine has served as a national motivational speaker about impression management skills.

Angus Bennion, Director of Quality Assurance

Angus Bennion is our Director of Quality Assurance and has served in this capacity since August 2024. From July 2023 to July 2024, Angus served as a Clinical Director for our franchisee, QillaWasi, LLC in Atlanta, Georgia. From May 2022 to June 2023, Angus served as a Clinical Supervisor/Senior Clinical Supervisor for BlueSprig Pediatrics in Atlanta, Georgia. From August 2020 to May 2022, Angus served as a Graduate ABA Assistant for Children's Healthcare of Atlanta in Atlanta, Georgia.

Ali Sanchez, Director of Support

Ali Sanchez is our Director of support, and has served in this capacity since January 2024. Ali started at SOSF in June 2022 as a Support and Training Specialist. Ali has a master's degree in Education and previously worked at Teach for America from 2020 to 2022. Ali also worked as a bilingual certified teacher at Houston Independent School District (R.P Harris Elementary) from August 2021 to June 2022 and Chicago Public Schools (Theodore Herzl Elementary School) from August 2020 to July 2021.

Sabiha Afreen, Director of Clinical Support

Sabiha Afreen is our Director of Clinical Support. Sabiha stepped into this role in August of 2024. She was our Director of Quality Assurance from November 2022 until August 2024. From October 2017 till November 2022, Sabiha served as a BCBA, a Clinical Director and Regional Clinical Director for Success on the Spectrum in Houston, TX.

ITEM 3 LITIGATION

Hyung Sun Lee and Autism Family Friendly, LLC v. SOS Franchising, LLC and Nichole Daher, Cause No. 2022-37808, in the 234th District Court, Harris County, Texas, June 23, 2022. Plaintiffs alleged franchisor breached the Franchise Agreement and safekeeping agreement and tortuously interfered with their contractual relationships with the employees and patients. Defendants denied all allegations. On July 6, 2022, Defendants filed counterclaims against Plaintiffs for breach of safekeeping agreement for failure to make required payment when due. On August 12, 2022, the parties entered into a settlement agreement whereby franchisor took back franchisee's territory. The agreement provided for mutual releases. The matter was dismissed with prejudice on August 22, 2022.

Duane Kamias v. Success On The Spectrum, LLC, SOS Franchising, LLC., Nichole Daher, in the District Court of Harris County, Texas, Precinct 5, Place 1. Plaintiff was a prospective franchisee and alleged that franchisor agreed to compensate plaintiff for professional fees plaintiff incurred in its due diligence of the franchise. Franchisor denied all allegations. In order to avoid the costs and uncertainty of litigation, on October 18, 2022, the parties agreed to settle this matter, entered into mutual releases and dismissed this matter with prejudice.

No other litigation is required to be disclosed in this Item.

ITEM 4 BANKRUPTCY

No bankruptcy information is required to be disclosed in this Item.

ITEM 5 <u>INITIAL FEES</u>

Franchise Agreement

When you sign a Franchise Agreement you will pay to us a non-refundable initial franchise fee in the amount of \$45,000 (the "Initial Franchise Fee"). The Initial Franchise Fee is fully earned by us upon payment. The method we use to calculate the Initial Franchise Fee is uniform for all franchises that we offer through this Disclosure Document.

Option Fee

In our sole discretion, we may enter into an Option Agreement with you in the form attached hereto as Exhibit F, pursuant to which you will be granted an option for your future development of one Additional Center, on the terms and conditions set forth in the Option Agreement and within a specific territory. If we enter into an Option Agreement for your future development of a Center, you must notify us within the Option Term (six months after the date of the Option Agreement) of your intent to open an Additional Center and must enter into our then current form of Franchise Agreement, which may contain terms and conditions that are materially different from your first Franchise Agreement. In exchange for us entering into the Option Agreement and the rights granted thereunder, and at the time you enter into the Option Agreement, you will pay to us a nonrefundable Option Fee in the amount of 50% of our then current initial franchise fee. The Option Fee is in addition to the initial franchisee fee you will pay for your first Center. If you timely exercise your option rights under the Option Agreement during the Option Term and sign our then current Franchise Agreement, the Option Fee will be credited toward the initial franchise fee for the Additional Center. The Option Fee is non-refundable and is payable in full when you sign the Option Agreement.

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Veteran's Discount

For qualified individuals who were honorably discharged from any branch of the United States Military we offer a 15% discount off of the Initial Franchise Fee for your first Franchise Agreement. This discount must be requested at the time of your initial franchise application and requires documented military service.

Existing Franchisee Discount

For existing franchisees that are in full compliance with their Franchise Agreements and, subject to market availability and our discretion to award or deny a request for an additional Success on the Spectrum franchise, we offer a reduced initial franchise fee in the amount of 50% of our then current initial franchise fee. If you are an existing franchisee and we approve your request to open an additional franchise, you will be required to execute our then current Franchise Agreement, which may contain terms and conditions that are materially different than your prior Franchise Agreement(s). The reduced initial franchisee fee is nonrefundable and is payable in full at the time you execute the Franchise Agreement for your additional Center.

Referral Fee Program

If you refer a franchise prospect to us that we have not previously been introduced to and/or are not previously aware of, and that prospect ultimately executes a Franchise Agreement with us and pays us the initial franchise fee, we will pay you a referral fee in the amount of \$5,000 ("Referral Fee"). You are authorized only to present prospects with our informational brochure and to identify the prospect to our company franchise sales staff. You are not authorized to act as our agent or franchise broker and are not instructed or permitted to provide any information, or financial performance representations, to prospects other than our information brochure. If you receive a referral fee from us, notice will be given to the prospective franchisee, at the time that prospective franchisee received our Franchise Disclosure Document, together with the same type of information reported in Item 2 and Item 3 of this Disclosure Document about Franchisee. We retain the right in our sole discretion to modify or terminate this referral program at any time without notice. The factors concerning our decision to start, modify, or terminate the referral program include, but are not limited to, the number of franchises that we sell, the number of referrals that we received from current franchisees.

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ITEM 6 OTHER FEES

| Type of Fee (Note 1) | Amount | Due Date | Remarks |
|--|---|---|---|
| Royalty (Notes 2 and 3) | 5% of Gross Sales, up to \$5,000 per month | Due by the 20 th day of each month for the preceding month. | Must be paid no later than the 20 th of each month for the preceding month and in accordance with our invoice. At our option, this fee may be debited automatically from your bank account by ACH or other means designated by us. |
| Technology Fee (Note 4) | Up to \$750 per month, currently \$500 per month | Due by the 20 th day of each month for the preceding month. | Payable to us our affiliates or our approved vendors. If payable to us, must be paid no later than the 20 th of each month for the preceding month and in accordance with our invoice. At our option, this fee may be debited automatically from your bank account by ACH or other means designated by us. |
| Electronic Mail Fee | \$0 for first e-mail address, up to \$35 per month for each additional e-mail address, currently \$27 per month for each additional email address | Due by the 20th day of each month for the preceding month. | Payable to us our affiliates or our approved vendors. We will provide you with one electronic email address free of charge. If you require additional email addresses, you will be required to pay us a fee in the amount of up to \$35 per month for each additional email address you request. Currently, we charge \$27 for each additional email address. |
| Phone / Fax Fee | Up to \$60 per month, currently \$40 per month | Due by the 20 th day of each month for the preceding month. | Payable to us our affiliates or our approved vendors. We will provide you with a phone number, fax number and other customizations, including but not limited to voicemail greetings. |
| Annual Conference Attendance Fee (Note 5) | Not greater than \$1,000, if you chose to attend our annual conference | When invoiced and before conference | Conference fee for an annual System conference if you chose to attend. Attendance is not mandatory. |
| Additional Employee Initial Training | Our then current training fee, currently \$250 per person per day | When invoiced and prior to training | There is no initial pre-opening training fee for a total of three key employees. This fee applies to any additional individuals that we authorize to attend training. |

| Supplemental Training | For Supplemental Training at your Center, our then current daily rate per trainer, plus expenses we incur. Current rate per trainer is \$250 per day. For Supplemental Training at our affiliate-owned Center, \$250 per person, plus travel expenses. | When invoiced and prior to training | If you request or we require on-site training at your Center, you must pay our then current trainer fee plus our expenses for travel and accommodations. If supplemental training takes place at our affiliate-owned Center or another location that we designate, you must pay \$250 for each person who attends, and will also be responsible for all travel expenses and accommodations that you incur. |
|------------------------------|---|-------------------------------------|--|
| Interest | 18% per annum from due date | On demand | Payable on all overdue amounts, fees, charges, and payments due to us under the Franchise Agreement. Interest rate cannot exceed legal rate allowed by law and may be adjusted to reflect same. |
| Reporting Non-Compliance | \$50 for the first violation, \$250 for subsequent violations | 10 days of invoice | Payable for failure to timely submit Royalty and Activity Reports, and other reports and financial statements as required under Franchise Agreement. |
| Operations Non-Compliance | \$50 for the first violation, \$250 for subsequent violations | 10 days of invoice | Payable for failure to comply with operational standards as required and specified under Franchise Agreement, plus inspection and re-inspection costs incurred by us. |
| Payment Non-Compliance | \$50 per violation | 10 days of invoice | Payable for failure to timely pay, when due, a fee or payment due to us under the Franchise Agreement, plus interest, costs and legal fees. |
| Audit | Cost of audit | On demand | For costs incurred by us for each financial audit, provided the audit determines underreporting of 2% or greater during any designated audit period. Includes fees incurred by us including audit, legal, travel and reasonable accommodations. |
| Quality Assurance Audit | Actual costs incurred by us | As invoiced | Payable to us if we elect to perform or designate a third party to perform periodic quality assurance audits, including mystery shopper type inspections and programs. |

| Collections | Actual fees, costs, and expenses | On demand | For costs and expenses incurred by us in collecting fees due to us, and/or to enforce the terms of the Franchise Agreement or a termination of the Franchise Agreement. Includes costs and expenses of re-inspections required by quality assurance audit. |
|---|--|---|---|
| NSF Check Fee of Failed Electronic Fund Transfer | 5% of amount or \$50, whichever is greater, or maximum fee allowed by law | On demand | Payable if your bank account possesses insufficient funds or fails to process a payment or transfer related to a fee due to us. |
| Resale Assistance Fee | At least \$10,000, plus broker fees (if any), costs and expenses | On demand | If you ask and we agree to assist you in finding a buyer for your Franchised Business, or if your proposed buyer already appears in our lead generation database at the time of first contact between you and the proposed transferee, you must pay us a fee to cover our costs and expenses. The fee will be no less than \$10,000, plus any broker fees that we incur to third parties. |
| Supplier Review | Actual fees, costs, and expenses | Within 10 days of invoice | You must pay us the costs incurred by us to review and evaluate a potential supplier, product, or service that you submit to us for approval. |
| Management Service | Actual costs incurred by us | As invoiced | Payable if we elect to manage the Franchised Business due to a failure by you to have the Franchised Business managed by an authorized Managing Owner or manager. |
| Reimbursement | Actual expenditures incurred, plus 10% administrative charge | On Demand | You are obligated to reimburse us for any amounts that you owe to third parties and which we pay on your behalf plus an administrative charge equal to 10% of such amounts. |
| Transfer | \$5,000 | Prior to execution of transfer agreements and authorization | Payable if we approve your transfer request. |
| Renewal | \$1,500 | On signing renewal Franchise Agreement | Payable if we approve your renewal request and upon signing our then current Franchise Agreement. |

| Costs and Attorney's Fees, Liquidated Damages | Varies, depending on the circumstances | On demand | Payable by you if we enforce our obligations under the Franchise Agreement. |
|---|--|-----------|---|
| Indemnification | Varies, depending on the circumstances | On demand | You must protect, defend, indemnify and hold us harmless against any claims, lawsuits or losses arising out of your operation of the Franchised Business. |

Explanatory Notes to Item 6 "Other Fees"

Note 1: Type of Fee – The above table describes fees and payments that you must pay to us, our affiliates, or that our affiliates may impose or collect on behalf of a third party. All fees are uniformly imposed for all franchises offered under this Disclosure Document, are recurring, are not refundable, and are payable to us, unless otherwise specified. If you open multiple Centers then these fees shall apply, respectively, to each and every Center, subject to the terms of their respective Franchise Agreement. Currently, we invoice franchisees on or before the 10th day of each month for fees due in the prior month. You must pay all invoiced fees no later than the 20th of each respective month. Payment is subject to our specification and instruction. At any time in the future, we may elect to have all fees automatically drafted from your business bank account or automatically debited or charged to your business bank account. You will be required to sign an ACH Authorization Form (Franchise Agreement, Exhibit 7) permitting us to electronically debit your designated bank account for payment of all fees payable to us and/or our affiliates. You must deposit all receipts and Gross Sales of your Center into the designated bank accounts that are subject to our ACH authorization. You must install and use, at your expense, the pre-authorized payment, point of sale, credit card processing, automatic payment, automated banking, electronic debit and/or electronic funds transfer systems that we designate and require in the operation of your Center. You must pay all fees charged by your bank in connection with our ability to debit your bank account.

Note 2: Royalty Fees – The royalty fee is a continuing monthly fee equal to the lesser of: (i) 5% (the "Royalty Rate") of your monthly Gross Sales or (ii) \$5,000 per month. If any federal, state or local tax other than an income tax is imposed on the Royalty Fee which we cannot directly and, dollar for dollar, offset against taxes required to be paid under any applicable federal or state laws, you must compensate us in the manner prescribed by us so that the net amount or net effective Royalty Fees received by us is not less than 5% of your Gross Sales, up to a maximum of \$5,000 per month.

Note 3: Gross Sales — "Gross Sales" means the total dollar sales from all business and clients of your Center and includes the total gross amount of revenues, receipts, and sales from whatever source derived, whether in form of cash, credit, agreements to pay or other consideration including the actual retail value of any goods or services traded, borrowed, or received by you in exchange for any form of non-money consideration (whether or not payment is received at the time of the sale), from or derived by you or any other person or Corporate Entity from business conducted or which started in, on, from or through your Center and/or your Center Location, whether such business is conducted in compliance with or in violation of the terms of the Franchise Agreement. Gross Sales include the total gross amount of revenues, receipts, and sales from whatever source derived from and/or derived by you (including any person and/or Corporate Entity acting on your behalf) from business conducted within and/or outside your designated territory that is related to your Center and/or a competitive business located and/or operated at your Center Location, within your designated territory, outside your designated territory, and/or otherwise. Gross Sales does not

include sales taxes that you collect and remit to the proper taxing authority or promotional discounts that are authorized by us in writing and provided by you to clients of the Franchised Business.

Note 4: Technology Fee – The continuing monthly technology fee ("Technology Fee") is an administrative fee charged by us. You are required to use our proprietary practice management software at your Center and in connection with your Franchised Business. The Technology Fee is used to cover the cost of our proprietary practice management software, which includes functionality pertaining to, among other things, client activity, stores, employee records, operational compliance and reporting as well as integration with your bookkeeping software. The Technology Fee may also be used, at our discretion, to defray some of our costs related to system website, intranet, and other technology related expenses that we may designate. Currently, we charge a Technology Fee of \$500 per month. We reserve the right to increase the Technology Fee at any time, provided that the Technology Fee will not exceed \$750 per month.

Note 5: Annual Conference Attendance Fee – If we offer a franchisee annual conference in a given year you will have the option to attend the conference on the dates and at the location that we designate. Attendance at our annual conference is recommended, but not required. If you chose to attend our annual conference, you will be responsible for all travel and lodging expenses.

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ITEM 7 <u>ESTIMATED INITIAL INVESTMENT</u>

YOUR ESTIMATED INITIAL INVESTMENT

A. Franchise Agreement

| A. Franchise Agreement | | | | |
|---|----------------------|----------------------|--|---|
| Type of Expenditure | Amount | Method of Payment | When Due | To Whom Payment is Made |
| Initial Franchise Fee (Note 1) | \$45,000 | Lump sum | When Franchise Agreement is signed | Us |
| Credentialing Fee and Billing Services Fee | \$0 | | | |
| Royalty Fee | \$2,400 – \$24,000 | As arranged | Monthly, after invoice, or as otherwise designated by us | Us |
| Construction and Leasehold Improvements (Note 2) | \$0 - \$175,000 | As arranged | As incurred | Contractors, suppliers, and/or Landlord |
| Rent – Six Months (Note 3) | \$42,000 - \$105,000 | As arranged | As incurred | Landlord |
| Furniture, Fixtures and Equipment (Note 4) | \$50,000 - \$100,000 | As arranged | As incurred | Suppliers |
| Signage (Note 5) | \$2,000 - \$15,000 | As arranged | As incurred | Suppliers |
| Computer and Technology (Note 6) | \$10,000 - \$30,000 | As arranged | As incurred | Suppliers |
| Software (Note 7) | \$4,000 – \$5,200 | As arranged | As incurred | Supplier |
| Utility Deposits (Note 8) | \$4,000 – \$18,000 | As arranged | As incurred | Suppliers |
| Insurance Deposits – Six Months (Note 9) | \$3,600 – \$4,800 | As arranged | As incurred | Insurers |
| Travel Expenses for Initial Training (Note 10) | \$1,500 - \$5,000 | As arranged | As incurred | Airlines, hotels, restaurants |
| Office Supplies (Note 11) | \$3,000 – \$4,200 | As arranged | As incurred | Suppliers |
| Uniforms (Note 12) | \$800 - \$1,500 | As arranged | As incurred | Our affiliate |

| Professional Fees (Note 13) | \$2,000 - \$15,000 | As arranged | As incurred | Attorneys, accountants, architects, advisors |
|---|-----------------------|-------------|-------------|---|
| Licenses and Permits (Note 14) | \$200 - \$500 | As arranged | As incurred | Government and licensing authorities and third parties |
| Staffing and Payroll (Note 15) | \$120,000 - \$240,000 | As arranged | As incurred | Employees, Government |
| Additional Funds – Six Months (Note 16) | \$30,000 – \$60,000 | As arranged | As incurred | Us, employees, suppliers, landlord, utility suppliers |
| Total Estimate (Notes 17 and 18) | \$320,500 - \$848,200 | | | |

Explanatory Notes to Item 7 - for a Franchise Agreement

Note 1: Initial Franchise Fee – The Initial Franchise Fee for a single franchise under a Franchise Agreement is \$45,000. All fees are non-refundable. We do not finance any portion of your initial fees.

Note 2: Construction and Leasehold Improvements — This estimate is for the cost of construction, construction management and build-out of a Success On The Spectrum Center Location but does not include costs associated with furniture, fixtures and equipment which are separately disclosed in this Item 7. The typical square footage for a Center is 5,000 square feet has a reception area, private session rooms, one general open area or playroom, one art room, one back-office area, a break room and bathrooms. This estimate assumes that the location that you select is delivered to you in an enhanced condition with pre-installed improvements including installed and functional HVAC systems, essential lighting, electrical switches and outlets, lavatories, a finished ceiling, walls prepared for painting and a concrete slab floor. This estimate does not include architectural fees or other fees charged by licensed professionals other than general contractors and licensed tradesmen and does not include any special heating cooling or ductwork required by a center. The costs for developing your Center may be higher or lower than the estimates provided.

Note 3: Rent – Six Months – You must operate your Success On The Spectrum Center from a Center Location that we approve and that complies with state and local law. If you do not already own or lease a suitable location you will be required to lease a location that has been approved by us as meeting our brand standards. This estimate assumes that you will be leasing your Center Location and is limited to the estimated amount of your initial lease deposit and initial six months of rent. The low and high estimate represent rents that range from \$7,000 per month to \$15,000 per month for a minimum 5,000 sq. foot facility, the typical size of a Success On The Spectrum Center. These sums do not include common area maintenance fees which (if applicable) will vary depending on your location. The amount of your lease deposit and rent is highly variable and is something that you will directly negotiate with your landlord. You may be able to reduce this expense if you are able to occupy a space in an existing location that compliments another business; in which case the space must be enclosed and separate from other businesses with its own locking door. This estimate does not include the purchase of real property. This estimate also includes a lease deposit that you may be required to pay to lease your location.

Note 4: Furniture, Fixtures and Equipment – Subject to our brand standards and specifications you will be required to purchase certain types of furniture, fixtures and equipment for your Center. Among other things, you will be required to purchase desk, chairs, benches, couch, futon, various size tables, reception counter, cubical storage units, filing cabinets, filing systems and shelving, a laminating machine, refrigerator, microwave, countertop oven and a water dispensing unit subject to our specifications. You will also need supplies for children, including assessment tools, various size mats, a variety of books, playroom items (such as: a trampoline, ball pit, puzzles, board games and miscellaneous toys, etc. The costs for furniture and fixtures may differ depending on the material quality and on other factors. Significant factors that will influence and will increase the cost of furniture, fixtures and equipment will depend on the size of your Center. The costs listed here do not include any transportation or set up costs. Third party financing may be available for qualified candidates for some of the leasehold improvement costs, however, with such financing comes associated costs and fees which will cause the cost to exceed what is indicated in this chart.

Note 5: Signage – You are required to purchase, subject to our design and construction specifications and approval, interior and exterior signs and displays that we designate. This estimate is for the cost to produce wall signage to be mounted to the outside of the building as well as all interior signage. This estimate includes other elements of brand identification within the Center such as wall graphics.

Note 6: Computer and Technology – You will be required to purchase, license and use the computers, point of sales system and other technology that we designate, including computers or laptops, software, tablets, printers, copiers, scanners, routers, modems, flat screen televisions, camera surveillance system and a phone system. Information about the point of sale, technology and computer systems are disclosed in Item 11 of this Disclosure Document.

Note 7: Software — You will be required to purchase, license and use the software, programs and applications that we designate, including anti-virus and anti-malware software, billing software, data collection software, electronic medical records ("EMR") software, and other software that we may designate from time to time and in accordance with our specifications and requirements. Currently, our proprietary practice management software is \$500 per month. The cost of our required EMR data collection and billing software is \$78 per month per employee, plus an additional \$0.20 per claim filed. The cost of the bookkeeping software that we require is currently \$70 per month, and the cost of the payroll software that we require is \$75 per month, plus \$8 per employee, per month. These charges and rates are subject to change in the future and depend on each specific vendor.

<u>Note 8: Utility Deposits</u> – To secure the appropriate utilities required for the operation of your Center, including gas, electric, water, sewer and internet access, you will be required to pay upfront deposits to each applicable utility company.

<u>Note 9: Insurance Deposits – Six Months</u> – This estimate is for initial down payment and first six months of installment payments paid to insurance providers to secure and maintain minimum insurance coverage requirements designated by us. Your actual payments for insurance and the timing of those payments will be determined based on your agreement with your insurance company and agent.

Note 10: Travel Expenses for Initial Training – You must complete our pre-opening training program before opening your Center. We do not charge a fee for our pre-opening initial training. In connection with your initial training, we will provide lodging for the three people who attend training at our SOS House, which is located near our training facility. The low end of this estimate assumes that you will incur minimal travel, food and lodging expenses. The high end assumes that you will make alternative arraignments for lodging and meals other than those provided by us.

Note 11: Office Supplies – You must purchase some products and supplies for the general operation of your Business. You must purchase only approved products and supplies, and you must purchase such items that meet our specifications, which may change from time to time. The types of products and supplies include, but are not limited to: supplies (such as: coffee, outlet covers, bumper guards, etc.), disposables (such as: paper cups, plastic plates, plastic utensils, plastic bags, etc.), waste receptacles and storage bins in addition to general office and cleaning supplies miscellaneous forms and other products or supplies as specified by us. You must purchase products and supplies that meet our specifications, which may change from time to time.

Note 12: Uniforms – You must purchase and maintain an inventory of approved uniforms for the operation of your Business. You must purchase logoed tops for your employees from us, our affiliates and/or our approved vendors. All uniforms must meet our specifications, which may change from time to time. You will need a minimum inventory of approved logoed tops for your staff. The number of uniforms you will need will vary depending upon the number of employees you hire. This estimate does not include any shipping costs, which (if applicable) are your responsibility. Whether or not any of the purchases for uniform apparel are refundable depends on the terms of the invoice or purchase agreement with suppliers.

Note 13: Professional Fees — This estimate is for costs associated with the engagement of professionals such as attorneys, accountants and architects for advisories consistent with the start-up of a Center. You will be required to hire an architect to develop plans that meet our standards and specifications and comply with applicable laws, rules and regulations for the development and operation of your Center. It is also advisable to consult these professionals to review any lease and other contracts that you will enter into as part of the development and operation of your Center.

Note 14 – Staffing and Payroll – You must hire an operations manager, behavior analyst, technicians, and office manager. If you are converting an existing business, staffing expenses will reflect what you currently spend on these salaries.

Note 15: Licenses and Permits – You must apply for, obtain and maintain all required permits and licenses necessary to operate a Center. The licenses will vary depending on local, municipal, county and state regulations. All licensing fees are paid directly to the governmental authorities when incurred and are due prior to opening the Franchised Business. This estimate does not include the cost of specialized licenses such as, for example, liquor licenses that involve a specialized application process and involve costs that vary significantly depending on state and location.

Note 16: Additional Funds – This is an estimate of the minimum recommended levels of additional funds that may be required to cover operating expenses such as employee salaries, inventory, rent, and utilities only for the initial three month period following the opening of your Center. This estimate does not include compensation to you or your owners and does not include interest, finance charges, or payments that may be incurred by you if you financed the development of your Center. In making this estimate, we have relied on the experiences of our affiliate in developing and operating a Success On The Spectrum Center. This is only an estimate for your initial three months of operations and more working capital and additional funds may be required depending on the sales and performance of your Center.

Note 17: About Your Estimated Initial Investment – This is an estimate of the initial start-up expenses for a Success On The Spectrum Center. We have based these estimates on the experiences of our affiliate in developing a Success On The Spectrum Center. These are only estimates and your costs and, the range of those costs, may vary. These estimates do not include interest and financing charges that you may incur, and they do not include management level compensation payable to you or your owners. These estimates are for one Center only.

ITEM 8 RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES

You may only offer and sell the Approved Products and Services. You may only use those products, supplies, equipment, technology systems, and services that we authorize and designate in writing. To ensure that our standards and specifications of quality, service and System development are maintained, you must operate your Center in strict conformity with the Franchise Agreement and the methods, standards, specifications, and sources of supply that we designate and prescribe in the Manuals.

Source Restricted Purchases and Leases – Generally

We require that you purchase or lease certain source restricted goods and services for the development and operation of your Center. Source restricted goods and services are goods and services that must meet our specifications and/or that must be purchased from an approved or designated supplier that may include us or our affiliates. We may designate a supplier, including ourselves or our affiliates, as the exclusive supplier for the System. Our specifications and list of approved and designated suppliers is contained in our Manuals. We will notify you of any changes to our specifications or list of approved or designated suppliers. We may notify you of these changes in various ways, including written or electronic correspondence, amendments and updates to our Manuals, and other forms of communication. We formulate and modify our standards and specifications for products and services based on our industry experience and our management decisions as to the overall operation and expansion of the System. If we have previously approved a supplier, and their standards fall below our designated standards, we will revoke our approval. We will notify you in writing of us revoking our approval.

Suppliers and Supplier Criteria

We may designate ourselves and our affiliates as exclusive suppliers of source restricted goods and services. We may designate ourselves or a third party as the sole and exclusive supplier irrespective of the existence of competing suppliers. If, in the Manuals, we do not designate a supplier for a particular item, you will purchase all such products, supplies and services from suppliers who meet our specifications and standards. Our affiliate, SOS Distribution, LLC is currently designated as an approved supplier of uniforms, advertising, marketing and promotional materials. Except for SOS Distribution, LLC, currently, we are not, and our affiliates are not approved suppliers of the source restricted goods and services identified below. Except as to SOS Distribution, LLC, no officer of ours currently owns an interest in any of our designated suppliers. During the fiscal year ending December 31, 2024, our affiliate SOS Distribution, LLC earned \$120,701 in revenue from franchisee purchases.

If you want to purchase or lease a source restricted item from a supplier that has not been previously approved or designated by us in writing, you must send us a written request for approval and submit additional information, samples, and testing data that we may request. We may charge you a fee equal to the costs and expenses that we incur in reviewing and evaluating an alternate supplier, product, and/or service requested by you. We may request that you send us samples from the supplier for testing and documentation from the supplier for evaluation. We may also require, subject to our discretion, that we be allowed to inspect the supplier's facilities. We will notify you of our approval or disapproval within a reasonable time not exceeding 60 days after we receive your written request and all additional information and samples that we request. We may, in our sole discretion, withhold our approval. We do not make our procedures or criteria for approving suppliers available to our System franchisees, except that when evaluating the approval of a particular supplier, among other things, we consider: whether the supplier can demonstrate to our reasonable satisfaction the ability to meet our standards, specifications and production requirements, the suppliers quality control, whether or not we are the exclusive supplier of the particular item, whether or not our affiliate or affiliates are the exclusive supplier of the particular item, and whether or not the suppliers approval, in our sole determination, will allow us to advance the overall interests of the

System and our company.

We estimate that your purchase of goods and services from us or our approved suppliers, or that must conform to our specifications, will represent approximately 30% of your total purchases in establishing your Center and approximately 15% of your total purchases in the continuing operations of your Center. We currently require that you purchase or lease the following source restricted goods and services:

- 1. <u>Lease</u> We do not review the terms of the lease for your Center Location but require that your landlord acknowledge our rights as set forth in the lease agreement rider attached as <u>Exhibit 4</u> to the Franchise Agreement (the "Lease Agreement Rider") and that you collaterally assign the lease to us as set forth in the collateral assignment of lease attached as <u>Exhibit 5</u> to the Franchise Agreement (the "Collateral Assignment of Lease"). We possess the right to disapprove of a proposed lease if the landlord refuses to sign the Lease Agreement Rider in substantially the form set forth in <u>Exhibit 4</u> to the Franchise Agreement. The Lease Agreement Rider grants certain rights to us, including our right to be notified in the event of a lease default and, potentially, for us to enter the premises of your Center.
- 2. <u>System Supplies</u> Your Center must maintain an initial and ongoing inventory of System Supplies. You must purchase the System Supplies, as designated by us, from us, our affiliates, and/or our designated suppliers.
- 3. <u>Furniture and Fixtures</u> Your Center must be equipped with branded and unbranded furniture and fixtures that we designate and that meet our standards and specifications. You may purchase unbranded furniture and fixtures from any supplier of your choosing, provided that the furniture and fixtures meet our specifications and standards, which may also include specified manufacturers, brands and models. If the furniture and fixtures that we designate are specified to be branded with the Licensed Marks, then you may only purchase them from our designated exclusive suppliers.
- 4. <u>Signage</u> The signage for your Center must meet our standards and specifications and must be purchased from our designated suppliers.
- 5. <u>Point of Sale System and Computer Equipment</u> You are required to purchase, license and utilize a point of sale system, accounting software, billing software, EMR system and other software and systems that we may require, including our proprietary practice management software. Additionally, you must purchase and maintain a computer system on-site at your Center Location, as well as software, tablets, printers, copiers, scanners, routers, modems, flat screen televisions, camera surveillance system and a phone system. In general, you will be required to obtain a computer system that will consist of certain hardware, software, and peripheral devices such as printers. You will be required to meet our requirements involving back office and point of sale systems, security systems, printers, back-up systems, and high-speed internet access.
- 6. <u>Credit Card Processing</u> You must use our designated supplier and vendor for credit card processing. Credit card processing fees will, generally, be based on a percentage of all credit card processed Gross Sales.
- 7. <u>Branded Items and Marketing Materials</u> All materials bearing the Licensed Marks (including, but not limited to, stationary, business cards, brochures, apparel, signs and displays) must meet our standards and specifications and must be purchased from either us directly or our designated suppliers. All of your marketing materials must comply with our standards and specifications and must be approved by us before you use them. You may market your Center through approved digital media and social media platforms provided that you do so in accordance with our digital media and social media policies. You

must purchase all branded marketing materials from either us or our designated exclusive supplier. We may require that you exclusively use, at your cost, our designated supplier for social and digital media marketing services and exclusively use, at your cost, our social media platforms, vendors and marketing channels.

8. <u>Insurance</u> – You must obtain the insurance coverage that we require from time to time as presently disclosed in the Manuals and as we may modify. All insurance policies required under your Franchise Agreement and as set forth in the Franchise Agreement must be written by a responsible carrier, reasonably acceptable to us and all insurance (excluding workers' compensation) must name us, our officers, directors, shareholders, partners, agents, representatives and independent contractors as additional insureds. The insurance policies must include a provision that the insurance carrier must provide us with no less than 30 days' prior written notice in the event of a material alteration to, or cancellation of, any insurance policy. A certificate of insurance must be furnished by you to use at the earlier of 90 days after the Effective Date of the Franchise Agreement or prior to the commencement of our initial training program. Insurance coverage must be at least as comprehensive as the minimum requirements set forth in the chart below and in the Franchise Agreement (Franchise Agreement, <u>Article 8</u>). You must consult your carrier representative to determine the level of coverage necessary for the Franchised Business. Higher exposures may require higher limits.

<u>Insurance Requirements</u>

- a) Coverage against direct physical loss or damage to real and personal property, including improvements and betterments, written on a special form peril basis, including flood and earthquake, if the relevant property is situated in a flood or earthquake zone, in an amount equal to 100% of the Franchised Business' property value;
- b) Comprehensive general liability insurance, written on an occurrence basis, extended to include contractual liability, products and completed operations, and personal and advertising injury, with a combined bodily injury and property damage limit of at least \$1,000,000 per occurrence and \$3,000,000 in the aggregate;
- c) Professional liability insurance with a minimum policy limit of \$1,000,000 per occurrence and \$3,000,000 in the aggregate;
- d) Statutory workers' compensation insurance and employers' liability insurance as required by the law of the state in which the Franchised Business is located, including statutory workers' compensation limits and employers' liability limits of at least \$1,000,000;
- e) Business interruption insurance equal to 12 months of your net income and continuing expenses, including Royalty Fees;
- f) Cyber insurance in the amount of at least \$1,000,000 protecting against first party and third party claims; and
- g) All other insurance that we require in the Manual or that is required by law or by the lease or sublease for the Franchised Business.

Purchase Agreements and Cooperatives

We may, in our discretion, negotiate purchase agreements, including price terms, with designated suppliers for source restricted goods and services on behalf of the System. We may establish preferred vendor

programs with suppliers on behalf of some or all of the Centers under the System. We may limit the number of approved vendors and/or suppliers that you may purchase from, and we may designate one vendor as your sole supplier. Presently, there are no purchase or supply agreements in effect for source restricted products or services and there are no purchasing or distribution cooperatives that you must join. You will not receive any material benefits for using our designated or approved suppliers

Our Right to Receive Compensation and Our Revenue from Source Restricted Purchases

We and/or our affiliates may receive rebates, payments and other material benefits from suppliers based on your purchases and we reserve the right to institute and expand rebate programs in the future. We do not provide our franchisees with any material benefits based on a franchisee's purchase of particular products or services or use of particular suppliers. During the fiscal year ending December 31, 2024, we received \$26,674.41 in revenue from suppliers in connection with franchisee purchases. This represents 1.07% of our total revenue of \$2,490,948.08.

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ITEM 9 FRANCHISEE'S OBLIGATIONS

This table lists your principal obligations under the franchise and other agreements. It will help you find more detailed information about your obligations in these agreements and in other items of this Disclosure Document.

Table Abbreviations: "FA" – Franchise Agreement

| | Obligation | Articles in Agreement | Disclosure Document Item |
|----|---|---|-----------------------------|
| a. | Site selection and acquisition/lease | FA: 2.A., 3.A. and 3.B. | 7 and 11 |
| b. | Pre-opening purchases and leases | FA: 3 and 8 | 7 and 8 |
| c. | Site development and other pre- opening requirements | FA: 3, 4, 7.F., 7.G., 7.I., 7.J., 8 and 9 | 6, 7 and 11 |
| d. | Initial and ongoing training | FA: 4, 7.J., 14.C. and 14.D. | 11 |
| e. | Opening | FA: 2, 3, 4 and 9.B. | 11 |
| f. | Fees | FA: 3, 4.A., 5, 9, 10, 12, 13, 14, 15, 16 and 18.N. | 5, 6, and 7 |
| g. | Compliance with standards and policies/manual | FA: 3, 4, 5, 7, 8, 9, 11, 12 and 13 | 8 and 11 |
| h. | Trademarks and proprietary information | FA: 6, 7 and 11 | 13 and 14 |
| i. | Restrictions on products and services offered | FA: 3, 4.C. and 7 | 8, 11, and 16 |
| j. | Warranty and customer service requirements | FA: 7 | 16 |
| k. | Territorial development and sales quotas | FA: 2 and 3 | 12 |
| 1. | Ongoing product and service purchases | FA: 3, 4.C., 5 and 7 | 8 |
| m. | Maintenance, appearance and remodeling requirements | FA: 3 and 7 | 7 and 17 |
| n. | Insurance | FA: 8 | 7 and 8 |
| 0. | Advertising | FA: 3.G., 4.B., 7.I., 9 and 11 | 6 and 11 |
| p. | Indemnification | FA: 10 and 11.E. | 6 |
| q. | Owner's participation, management, and staffing | FA: 4, 6 and 7 | 11 and 15 |
| r. | Records and reports | FA: 5, 9, 12 and 13 | 6 |
| s. | Inspections and audits | FA: 5, 7.K. and 13 | 6 and 11 |

| t. | Transfer | FA: 14 | 17 |
|----|--|--|----|
| u. | Renewal | FA: 15 | 17 |
| v. | Post-termination obligations | FA: 6, 10, 11, 17 and 18 | 17 |
| w. | Non-competition covenants | FA: 6, 17 and 18 | 17 |
| x. | Dispute resolution | FA: 18.F. and 18.G. | 17 |
| y. | Individual guarantee of franchisee obligations | FA: 2.C., 6, 7.J., 14.C., 14.D., 14.E. and 17.C. | 9 |

ITEM 10 FINANCING

We do not offer direct or indirect financing. We do not guarantee your note, lease or other obligation. We may assist franchisees in obtaining financing from third party banks and financial institutions. If we do, you will be free to accept or reject such financing.

ITEM 11 FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS AND TRAINING

Except as listed below, we are not required to provide you with any assistance.

Pre-Opening Obligations

- 1. <u>Grant of Franchise</u> We will grant you the right to operate a Center at a single Center Location within a designated territory. (Franchise Agreement, Article 2);
- 2. <u>Franchise Agreement Designated Territory</u> Once you secure a Center Location that we approve, we will define the Designated Territory for your Center and include the geographic boundaries and/or a description of your Designated Territory within Schedule 1 of the Franchise Agreement. (Franchise Agreement, <u>Article 2</u> and <u>Schedule 1</u>);
- 3. <u>Manuals</u> We will provide you with access to our confidential and proprietary Manuals. You must operate the Franchised Business in accordance with the Manuals and all applicable laws, rules and regulations. At all times, we reserve the right to supplement, modify and update the Manuals. (Franchise Agreement, <u>Article 4.C.</u>). As of the Issuance Date of this Disclosure Document, the Manual consists of 162 pages and the table of contents to the operations manual is attached as <u>Exhibit C</u> to this Disclosure Document (Franchise Agreement, <u>Article 4</u>). The major subjects contained in the operations manual consists of establishing, developing, marketing and operating the Franchised Business;
- 4. <u>Site Review, Approval and Designated Territory</u> We will review the proposed site that you select for your Center and will notify you of our approval or disapproval. Once you select a site that we approve for the location of your Center we will designate your Designated Territory. However, if you negotiate and we agree to designate and grant to you a Designated Territory prior to your selection of a Center, then you must locate your Center within the Designated Territory and at a site that we approve. You must obtain our

approval of your Center Location. Additional information about site selection is discussed in more detail below in this <u>Item 11</u>;

- 5. <u>Approved Suppliers and Distributors</u> We will provide you with a list of our approved suppliers and distributors, either as part of the Manuals or otherwise in writing. (Franchise Agreement, <u>Articles 3</u> and <u>4</u>);
- 6. <u>Signs, Equipment, Furniture, and Fixtures</u> We will provide you with a list of our approved signage, equipment, furniture and fixtures, either as part of the Manuals or otherwise in writing and we will review and approve, in our discretion, your proposed signage, equipment, furniture and fixtures. We do not provide assistance in delivering or installing signs, equipment, furniture, or fixtures. (Franchise Agreement, <u>Articles</u> 3 and 4);
- 7. Website and Digital Media We will identify your Center on our website and will create a Google My Business profile and Facebook page for you. You may not use any websites, web-based media or digital media unless expressly approved by us in writing. We strictly control how you may or may not use websites and digital media and you must assign all website media and digital media accounts to us. (Franchise Agreement, Articles 3.G. and 9);
- 8. <u>Initial Training</u> Within 45 days prior to the opening of your Center we will provide initial training for the three key staff of your Franchised Business. The initial franchise training program must be attended by three key employees, including one operating manager, one office manager and one certified behavior analyst. You are required to serve in one of the foregoing key roles. Initial training is provided free of charge for the foregoing three key employees. We will provide this initial training program only after you have obtained, hired someone who is a behavior analyst and you or that other person has all necessary certifications as required by your state. If any key employee fails to complete our initial training program as required, and to our satisfaction, we may terminate your Franchise Agreement. Nothing in our initial training program is designed to interfere with your behavior analyst's independent clinical judgment when treating clients. If more than three people attend the training, we may impose a training fee of \$250 per person for each day of training and you will also be responsible for all travel costs and expenses incurred with respect to any such person. Training will be provided in accordance with our initial training program. (Franchise Agreement, <u>Article 4</u>). Our current training program takes place at our training facility located in Houston, Texas, or as otherwise designated by us. The training program takes place over an approximate two-week period and is described below in this Item 11 in more detail;
- 9. Obtaining Contracts We will assist you in completing application to become in-network with health insurance carriers; and
- 10. <u>Phone/Fax/Text</u> We will set up a phone number, fax number, and text number for your Center under our account.

Site Selection

Although you are responsible for selecting a site for your Center Location you must obtain our approval of your Center Location. We do not typically own or lease the real property that will serve as your Center Location and you are responsible for all costs and expenses in locating and evaluating proposed sites and the demographic data associated with your proposed sites. Before you enter into a lease or other agreement for your Center Location you must obtain our approval. We will provide you with site selection guidelines. If your Franchise Agreement specifies and designates a Designated Territory, your Center Location must be located within your Designated Territory at a site that we approve. Your rights in your Center Location must be subordinate to our rights as set forth in the Lease Agreement Rider attached as Exhibit 4 to the

Franchise Agreement and the Collateral Assignment of Lease attached as <u>Exhibit 5</u> to the Franchise Agreement.

Although there is no specified time limit for us to review the proposed site for your Center Location, we will do so within a reasonable time period, not exceeding 30 days of our receipt of your written request for our review of a proposed site and your submission to us of the information and documentation that we may request. In determining whether to approve or disapprove a proposed site for your Center Location, factors that we take into consideration include: (a) demographic factors, traffic patterns, parking, building structures, visibility and available sign locations; (b) characteristics of the proposed site; (c) the location of your proposed site relative to your overall Designated Territory and proximity to other Centers, if your Designated Territory was previously designated; (d) the location of your proposed site and proximity to other Centers; and (e) whether or not the landlord for the Center Location approves of our Lease Agreement Rider in substantially the same form as contained in Exhibit 4 of the Franchise Agreement.

Within 120 days of signing your Franchise Agreement you must secure a Center Location and lease that we approve (Franchise Agreement, Article 3.A.). If you do not meet this requirement for any reason, including our disapproval of a proposed center location and/or your failure to find a suitable center location that we approve during the 120 day period, we may terminate your Franchise Agreement without refunding any fees to you if you do not cure this default within 30 days of notice from us. It is your obligation to consult with government agencies, architects and legal professionals to evaluate and determine that your Center Location permits the establishment and operation of the Franchised Business and that you possess the necessary licenses and authority to operate a center that offers and provides the Approved Products and Services. (Franchise Agreement, Articles 2, 3, 7 and 16).

Time to Open

You may not open your Center until your three key employees (including you) have completed our initial training requirements, obtained any necessary licensing and authorization from state and regulatory agencies within your Designated Territory, obtained and provided us with written proof of the required insurance, and have timely secured a Center Location that we approved.

We estimate that the length of time between the signing of your Franchise Agreement and opening your Center to be approximately 270 days. Factors that may affect this estimated time period include: (a) evaluating and selecting a suitable site for your Center Location; (b) timeliness of your submission to us of information and documentation that we may request in determining whether or not to approve of the site for your proposed Center Location; (c) length of time taken by you to successfully complete our initial training program; (d) negotiating and obtaining a suitable lease for your Center Location that is approved by us; (e) obtaining third party lender financing, if necessary; and (f) obtaining the necessary licenses for the operation of your Center (g) and hiring a certified behavior analyst. Other factors that may affect this time period include availability of equipment, delays associated with equipment installation and the construction and/or installation of your leasehold improvements and fixtures. You must open your Center within 10 months from the effective date of your Franchise Agreement, otherwise we may terminate your Franchise Agreement without refunding any fees to you. (Franchise Agreement, Article 3.C.).

Post-Opening Obligations

1. <u>Supplemental Training</u> – We may require that you, your Managing Owner, office manager, operating manager, behavior analyst and/or other employees participate in supplemental on-site training or supplemental training at our corporate headquarters in Houston, Texas or at your Center Location. If we do, you will be required to pay our then current supplemental training fees in connection with such supplemental training. Currently, we charge \$250 per on-site trainer per day, plus travel expenses, meals

and accommodation expenses incurred by us in connection with any on-site training at your Center. If training takes place at our affiliate-owned Center in Houston, Texas or any other location that we require, you must pay our then current training fee of \$250 per trainee, per day, plus all travel expenses, meals and accommodation expenses incurred by you in connection with any such training. (Franchise Agreement, Article 4.A.);

- 2. <u>Initial Training for Replacement Employees</u> –We will offer and make available to your replacement Managing Owner, office manager, behavior analyst or other key employees our initial training program which must be completed to our satisfaction. The initial training program will be provided by us at the facilities that we designate that, presently, is comprised of our affiliate-owned Center located in Houston, Texas. You will be required to pay our then current supplemental training fee, currently \$250 per day per trainee. You will also be responsible for all costs incurred by such individuals in traveling to and attending initial training. Replacement staff must attend initial training within 60 days after they are hired by you. (Franchise Agreement, Articles 4.A. and 7.J.);
- 3. <u>Communication of Operating Standards</u> We may establish, update and provide you with consultations and communications as to the standards, procedures and System requirements as to the operation of your Center including, but not limited to, Approved Products and Services, System Supplies, marketing and promotion standards, and as we may, in our discretion, designate, modify, supplement and amend from time to time and as set forth in the Manuals which we may, in our discretion, modify from time to time. (Franchise Agreement, Articles 4.B. and 4.C.);
- 4. Marketing Standards and Approval We may establish, update and communicate to you our standards for the marketing and promotion of the Franchised Business including, but not limited to, the marketing materials and mediums that you may utilize. We will respond to your request respecting the communication of our approval or disapproval of marketing materials and mediums that may be requested by you for use in the marketing and promotion of the Franchised Business. We maintain full discretion as to the marketing standards and the marketing materials and media that you may use in the marketing and promotion of the Franchised Business (Franchise Agreement, Article 4.B.);
- 5. <u>Approved Vendors</u> We will provide the names and addresses of approved vendors and suppliers for the Approved Products and Services and the System Supplies. (Franchise Agreement, <u>Articles 4.B.</u> and <u>4.C.</u>);
- 6. <u>Annual System Conference</u> We may, in our discretion, coordinate an annual conference to be attended by franchisees of the System that are in good standing. We may charge an annual conference fee not exceeding \$1,000 if you chose to attend. You will be responsible for all travel and accommodation expenses associated with your attendance at the conference. (Franchise Agreement, Article 5.C.);
- 7. <u>Hiring and Training of Employees</u> We do not provide assistance with the hiring and training of your employees. You will be directly responsible for the management and supervision of your employees. For the protection of the System, you must ensure that all employees wear and maintain the proper uniforms with our approved System branded apparel and uniforms including, but not limited to, the apparel and uniforms comprising System Supplies. You must monitor and ensure that all System Supplies and Approved Products and Services are prepared, maintained, and served in accordance with the System standards and Manuals; and
- 8. <u>Pricing</u> As permitted by law, we reserve the right to designate the maximum, minimum, promotional, and other prices and promotions that you may charge and offer for Approved Products and Services

(Franchise Agreement, <u>Articles 3.D.</u> and <u>3.E.</u>). Our designation of pricing is not a guarantee that you will achieve a specific level of sales or profitability.

Advertising

- 1. Generally All advertising, marketing, marketing materials and all marketing mediums used by you in the marketing and promotion of your Center must be pre-approved by us in writing and conform to our standards and specifications. You may only utilize those advertising and marketing materials and mediums that we designate and approve in writing. In our discretion, we may make available to you approved marketing templates comprised of pre-approved ads, ad copy and digital media that you may utilize at your own expense. If you wish to utilize marketing materials and/or marketing mediums that are not currently approved by us in writing, you may submit a written request requesting permission and we will approve or disapprove of your request within 15 days of your submission of the written request and sample marketing materials. We are not required to spend any amount on your behalf on advertising in your designated territory and we are not required to conduct any advertising on behalf of the franchise System or on your behalf. (Franchise Agreement, Article 9);
- 2. <u>Local Marketing</u> You are not authorized to engage in any marketing unless it is pre-approved by us in our discretion (Franchise Agreement, <u>Article 9.B.</u>). We will review your local marketing programs and notify you if we approve of them. We will make available to you and provide you with access, in the form of a source document, to our approved marketing campaigns, media, and messaging that may be used by you. In those instances where we provide you with access to our marketing campaigns, we provide you with the source designs, copy, and design specifications. However, you will incur the direct costs associated with customizing, duplicating and using such marketing campaigns and in having them distributed and/or placed with media sources. (Franchise Agreement, <u>Article 9</u>); and
- 3. <u>Digital Media and Website</u> All digital media and marketing must be approved by us. We will designate for your Designated Territory information about your Center on the www.successonthespectrum.com webpage or such other websites as we may designate for the System. (Franchise Agreement, <u>Article 9</u>).

Computer System

You must purchase, license and use the computer, point of sale, business management, electronic medical records systems, ordering systems and other technology that we designate, including computers or laptops, software, tablets, printers, copiers, scanners, routers, modems, flat screen televisions, camera surveillance system and a phone system, and as otherwise designated by us in the Manuals. You must also use our proprietary practice management software. You will be required to obtain a computer system that will consist of certain hardware and software and, among other things, you will be required to meet our requirements for: (a) back office; (b) security systems; (c) printers and other peripheral devices; and (d) high speed internet access. The initial upfront cost of the point of sale and computer system that you will be required to purchase ranges from \$8,000 to \$30,000. You are obligated to install and/or access all required software upgrades as recommended by the manufacturer of the computer system. You are responsible for hardware repairs or replacement of systems that are no longer covered under warranty. Your estimated costs for the maintenance, repair and updates for the computer and point of sale systems is estimated to be approximately \$500 - \$1,000 per year. There are no contractual obligations imposed on us to maintain, repair, update, or upgrade your computer systems. We will have independent access to all data related to the financial performance of your Center. There are no contractual limitations on our right to access your financial records. Currently, the cost of our required EMR data collection and billing software is \$78 per month per employee, plus an additional \$0.20 per claim filed. The cost of the bookkeeping software that we require is currently \$70 per month, and the cost of the payroll software that we require is \$75 per month, plus \$8 per employee, per month. These charges and rates are subject to change in the future

and depend on each specific vendor. The cost of our proprietary practice management software is currently included with the Technology Fee. We will have independent access to the information generated and stored in the systems.

Initial Training

We will provide you with an initial franchise training program for three key employees, including one operating manager, one office manager and one certified behavior analyst, all of whom are required to attend. You are required to serve in one of the foregoing key roles, but may only serve as a behavior analyst if you possess the certifications necessary for a behavior analyst in the jurisdiction where your Center is located. Initial training is provided free of charge for the foregoing three key employees. We will provide this initial training program only after you have employed behavior analyst with all necessary certifications as required in the jurisdiction where your Center is located. Nothing in our initial training program is designed to interfere with your behavior analyst's independent clinical judgment when treating clients. The foregoing individuals must successfully attend and complete the initial training program to our satisfaction within 45 days before the opening of your Center and you will not be permitted to open your Franchised Business until all of the foregoing key employees have done so. The initial training program takes place over an approximate two week period. We will also provide lodging for the three people who attend training at our SOS House, which is located near our training facility. You will be responsible for paying all other travel expenses and employee wages that you incur in your initial training attendance and participation. If more than three people attend the training, subject to availability, we may impose a training fee in the amount of \$250 per additional person for each day of training, and you will be responsible for all travel expenses and other expenses incurred by such additional trainees. Currently, we provide our initial training program no less frequently than monthly and on an as-needed basis. (Franchise Agreement, Article 4)

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TRAINING PROGRAM

The following chart summarizes the subjects covered in our initial training program:

| Subject | Hours of Classroom Training | Hours of On-the-Job Training | Location |
|---|-----------------------------------|------------------------------------|--------------------------|
| Overview of SOS, Mission Statement, Services Offered, Website review | 8 | 0 | Virtual |
| Client Intake Process, Billing Protocols, Service Documentation | 8 | 0 | Virtual |
| Staff Acquisition, Onboarding Protocols | 8 | 0 | Virtual |
| Protocols for Managing Staff, Safety Protocols | 8 | 0 | Virtual |
| Scheduling Protocols, Audit Process | 8 | 0 | Virtual |
| Tour 2 open centers, Marketing Protocols and Best practices | 0 | 8 | Corporate HQ Houston, TX |
| Software Training, Protocols for terminating staff, Payroll protocols | 0 | 8 | Corporate HQ Houston, TX |
| Corresponding with Insurance, Insurance Audits | 0 | 8 | Corporate HQ Houston, TX |
| Staff Acquisition, Performance Reviews, Disciplinary Protocols | 0 | 8 | Corporate HQ Houston, TX |
| Crisis Response, Scenario Practice | 0 | 8 | Corporate HQ Houston, TX |
| Subtotal Hours | 40 | 40 | |
| Total Hours | 80 | | |

Instructional materials that will be used in the initial training process includes our Manuals, live instruction, and handouts. Initial training will be conducted under the direction and supervision of our Nichole Daher, and Kendra Kitchen. Nichole Daher has over 10 years of medical and business management experience; Kendra Kitchen has over six years of mental health and managerial experience. The level of experience of our trainers will, at a minimum, include each trainer's satisfactory completion of our initial training program. In addition to initial training, you will also be required to participate in and satisfy all other training programs that we may designate respecting the Franchised Business. (Franchise Agreement, <u>Articles 4</u> and <u>7.J.</u>).

After the opening of your Center, we require that your office manager, operating manager and behavior analyst attend monthly virtual system-wide training. Additionally, after the opening of your Center we reserve the right to require that you, your Managing Owner, office manager, operating manager and/or behavior analyst attend a system-wide training program (the "System-Wide Training Program") that we may establish in our discretion. If we establish a System-Wide Training Program, the program will be offered from our affiliate-owned Center in Houston or any other location that we may require, and you will be responsible for all travel and expenses, lodging, food, automobile rental expenses and employee wages that you incur in connection with attendance. We will not require your attendance at an in-person System-Wide Training Program for more than a total of five days in any calendar year.

ITEM 12 TERRITORY

Your Location

Under the Franchise Agreement, we will grant to you the right to develop and operate one Center at a specific Center Location. If the location is not known at the time you sign a Franchise Agreement, then your Center Location is subject to our approval.

Grant of Territory

Once you identify a site that we approve for your Center Location we will designate an area around your site as your designated territory (the "Designated Territory"). There is no minimum size for a designated territory. The scope and size of your Designated Territory will, generally, be a radius of 3 miles from the Center Location in all directions, but may be smaller based on population density, demographics, and geographical boundaries. Depending on the demographics and geography we may designate your Designated Territory where your Center is located at the center of the Designated Territory or where your Center is located elsewhere within the Designated Territory. We may identify your Designated Territory by zip code, boundary streets, highways, county lines, designated market area, and/or other recognizable demarcations.

Relocation

Your right to relocate your Center is not guaranteed and approval of a request by you to relocate your Center is completely at our discretion. We evaluate relocation requests on a case-by-case basis and consider factors such as operational history, the location of other Centers, our expansion plans, the designated territory, demographics and other factors that, at the time of a relocation request, are relevant to us.

Establishment of Additional Centers

You do not have the right to establish additional Centers unless you sign an Option Agreement with us in the form attached hereto as Exhibit F and are in compliance with the terms and conditions therein. We are under no obligation to enter into an Option Agreement with you. If we enter into and sign an Option Agreement, you will have a six month period from the date of your Franchise Agreement to exercise your option rights, subject to the conditions and restrictions in the Option Agreement, and will have 30 days to execute our then current Franchise Agreement and pay our then current initial franchise fee, less the option fee that you already paid at the time you executed the Option Agreement. Your selection of the Center Location and our approval of your future Center Location and its respective designated territory will be based on our then current site and territory criteria.

Options and Rights of First Refusal to Acquire Additional Franchises

Unless you and we enter into an Option Agreement, you are not granted any options or rights to acquire additional franchises. Other than as set forth in a fully executed Option Agreement, you are not granted any other options, rights of first refusal or similar rights to acquire additional franchises.

Territory Rights

You will not receive an exclusive territory. You may face competition from other franchisees, from outlets that we own, or from other channels of distribution or competitive brands that we control.

You may provide Approved Products and Services from your Center Location and at certain off-site locations that we specifically approve and authorize, which presently include field trip venues, client homes and client schools. Likewise, other System franchisees may provide Approved Products and Services at similar authorized locations within your territory. However, during the term of the Franchise Agreement, provided that you are not in default of your obligations to us or our affiliates and except as to our Reserved

Rights set forth below, we will not open, and we will not grant another franchisee the right to open a Success On The Spectrum Center at a Center Location within your Designated Territory.

We and our affiliates reserve to ourselves the exclusive right on any and all terms and conditions that we deem advisable and, without any compensation or consideration to you (Franchise Agreement, Article 2.), to engage in the following activities (our "Reserved Rights"): (a) operate and grant to others the right to develop and operate Centers and Franchised Businesses using the System and Licensed Marks at locations outside your Designated Territory as we deem appropriate and irrespective of the proximity to your Designated Territory; (b) acquire, be acquired, merge with or otherwise affiliate with one or more businesses of any kind, including businesses that offer and sell products and services that are the same as, or similar to, the Franchised Business, and after such acquisition, merger or affiliation, own and operate and/or franchise or license others to own and operate and to continue to own and operate such businesses (including under and using the Licensed Marks and System) within your Designated Territory, even if such businesses offer and sell products and services that are the same as or similar to the Franchised Business; (c) subject to our then current out of territory delivery rules and requirements, provide Approved Products and Services, and grant other System franchisees the right to provide Approved Products and Services to clients and other individuals within your Designated Territory; (d) use the Licensed Marks and System to sell, distribute, and deliver the Approved Products and Services or products and services similar to the Approved Products and Services to and through retail stores and other outlets located within and/or outside your Designated Territory;(e) use the Licensed Marks and System to sell, distribute, and deliver the Approved Products and Services offered and sold by the Franchised Business or products and services similar to the Approved Products and Services offered and sold by the Franchised Business through website based and/or e-commerce based channels of sale, distribution, or delivery to clients within or outside your Designated Territory; (f) use the Licensed Marks and System to sell, distribute, and deliver the Approved Products and Services offered and sold by the Franchised Business or products and services similar to the Approved Products and Services offered and sold by the Franchised Business in alternative channels of distribution including but not limited to the internet and through similar distribution and delivery channels within or outside your Designated Territory; and (g) use the Licensed Marks and System and to license others to use the Licensed Marks and System, to engage in all other activities not expressly prohibited by the Franchise Agreement.

Restrictions on Us from Soliciting or Accepting Orders in Your Territory

There are no restrictions on us or other System franchisees from soliciting or accepting clients inside your territory. We reserve the right to use other channels of distribution, such as the internet, catalog sales, telemarketing, or other direct marketing to make sales within your territory, including sales of services and/or products, using our principal trademarks or using trademarks different from the ones you will use under the Franchise Agreement. We do not pay any compensation to you if we or other System Franchisees solicit or accept clients from within your territory or if we provide Approved Products and Services inside your territory.

Soliciting by You Outside Your Territory

You may direct marketing of your Center to clients located anywhere, including clients located in the territories of other System franchisees. Likewise, we, our affiliates, and other System franchisees, may direct their marketing to clients within your territory.

Competition by Us Under Different Trademarks

We do not have plans to operate or franchise a business under trademarks different from the Licensed Marks that sells or will sell goods or services similar to those that will be offered by you through the Franchised Business.

ITEM 13 TRADEMARKS

Under the terms of the Franchise Agreement, you will be granted a license to use the "Success On The Spectrum" trademark and those other marks that we designate. Our affiliate Success on the Spectrum, LLC is the owner of the Licensed Marks and has granted to us a license to use the Licensed Marks and to license our franchisees to use the Licensed Marks (the "License Agreement"). Although the License Agreement may be terminated as a result of a breach of the License Agreement, in the event of any termination of the License Agreement, our franchisees will continue to maintain the right to use the Marks pursuant to the terms of their Franchise Agreement. Termination of the License Agreement does not terminate the use of the Marks by our authorized franchisees. We reserve the right to supplement and modify the marks that you may or may not use in connection with the operations of your Center. You may only use the Licensed Marks as authorized by us in writing and under the terms of your Franchise Agreement. You may not use the Licensed Marks in the name of any Corporate Entity that you establish.

Principal Trademarks Registered with the United States Patent and Trademark Office

The principal trademarks identified in the schedule below are a part of the Licensed Marks, our System, are registered with the United States Patent and Trademark Office (the "USPTO") and, unless otherwise designated by us, will be used by you in the operations of the Franchised Business. As to these marks all required affidavits have been filed with the USPTO.

| Mark | USPTO Registration Number | Registration Type | Registration Date |
|-------------------------|---------------------------|-------------------|--|
| SUCCESS ON THE SPECTRUM | 5275808 | Principal | August 29, 2017 (renewal filed on December 6, 2022) |
| Success On The Spectrum | 5637164 | Principal | December 25, 2018 (renewal filed on March 11, 2024) |
| XX | 5714411 | Principal | April 2, 2019 (renewal filed on April 2, 2024) |

As to our principal trademarks there are no currently effective material determinations by the USPTO, the Trademark Trial and Appeal Board, any court, or the trademark administrator of any state. There are no pending infringement, opposition or cancellation proceedings and no pending litigation involving our principal marks. We know of no superior rights or infringing uses that could materially affect your use of our principal marks or other related rights in any state.

You are required to provide us with written notice of any claims that you may become aware of respecting the Licensed Marks, including your use of the Licensed Marks and/or any claim associated with a third party's use of a trademark that is identical or confusingly similar to the Licensed Marks. We maintain the exclusive discretion to take any and all actions, or to refrain from any action, that we believe to be appropriate in response to any trademark infringement, challenge or claim. As between us, we possess the sole right to exclusively control any and all litigation, legal proceedings, administrative proceedings and/or settlement(s) involving any actual or alleged infringement, challenge or claim relating to the Licensed Marks. You must sign all documents, instruments and agreements and undertake the actions that we, with the advice of our legal counsel, determine to be necessary or advisable for the protection and/or maintenance of our interests in the Licensed Marks in any legal proceeding, administrative proceeding or as may be otherwise determined by us. As to the foregoing, we will reimburse you for the reasonable out-of-pocket administrative expenses that you incur and pay in complying with our written instructions.

We will protect your right to use the Licensed Marks and other related rights and to protect you against claims of infringement and unfair competition related to the Licensed Marks, provided that you use the Licensed Marks in accordance with the terms of your Franchise Agreement, as designated by us in the Manuals, and, otherwise, as we instruct you. We will indemnify you against direct damages for trademark infringement in a proceeding arising out of your use of the Licensed Marks, provided your use of the Licensed Marks comply with the terms of your Franchise Agreement, the Manuals, our written instructions and, that you have timely notified us of the claim, have given us sole control of the defense and settlement of the claim, and you are in compliance with your Franchise Agreement. If we defend the claim, we have no obligation to indemnify or reimburse you with respect to any fees or disbursements of any attorney that you retain.

If any third party establishes, to our satisfaction and in our discretion that its rights to the Licensed Marks are, for any legal reason, superior to any of our rights or of a nature that we believe, in our discretion, that it is advisable to discontinue and/or modify the Licensed Marks, then we will modify and/or replace the Licensed Marks and you must use the substitutions, replacements and/or variations of and/or to the Licensed Marks and use those trademarks, service marks, logos and trade names required and designated by us. In such event, our sole liability and obligation will be to reimburse you for the direct out-of-pocket costs of complying with this obligation, which you must document to our satisfaction, including, by way of example, alterations in signage and replacement of marketing materials.

ITEM 14 PATENTS, COPYRIGHTS AND PROPRIETARY INFORMATION

We do not own any rights to, or licenses in any patent or copyrights material to the franchise System. We may copyright advertising materials and design specifications, our Manuals and other written materials and items. We have not applied to the USPTO for the issuance of any patents.

You must keep as confidential our Manuals and any supplements to the Manuals. Our Manuals may take the form of written materials and/or digitally distributed and stored materials and made available to you for use in connection with the Franchised Business. The Manuals contain information about our System, Approved Products and Services, System Supplies, proprietary products, marketing systems, training, and confidential methods of operation. You must use all reasonable and prudent means to maintain the Manuals and the information maintained in the Manuals as confidential and prevent any unauthorized copies, recordings, reproduction, or distribution of the Manuals or the information contained in the Manuals. You must also restrict access to the Manuals to management level employees who sign a confidentiality agreement with you and are required by you to maintain the confidentiality of the Manuals and refrain from distributing or disclosing the Manuals and the information contained in the Manuals. You must provide us

with immediate notice if you learn of any unauthorized use of the Manuals or of the information contained in the Manuals, or any infringement or challenge to the proprietary or confidentiality of the information contained in the Manuals. We will take any and all action(s) or, refrain from taking action, that we determine, in our discretion, to be appropriate. We may control any action or legal proceeding we choose to bring. We need not participate in your defense or indemnify you for damages or expenses in a proceeding involving a copyright or patent. If any third party establishes to our satisfaction, in our discretion, that it possesses rights superior to ours, then you must modify or discontinue your use of these materials in accordance with our written instructions.

ITEM 15 OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISE BUSINESS

The Franchise Agreement requires that you or, if you are a Corporate Entity, that your managing shareholder or partner be personally responsible for the daily management and supervision of the Franchised Business (the "Managing Owner"). We must approve your Managing Owner and your Managing Owner must dedicate his or her full time and efforts to the management and operation of the Franchise.

At all times, your business must employ three separate key staff, including: (1) an Operating Manager; (2) Office Manager; and (3) Behavior Analyst. Your Managing Owner must serve as one of the foregoing key staff members (i.e. Operating Manager, Office Manager or, if properly certified, the Behavior Analyst) at the Center. Your Operating Manager, Office Manager and Behavior Analyst must satisfactorily complete our initial training. Your Behavior Analyst must also obtain and maintain all required certifications as required in the location where your Center is located. Your Operating Manager, Office Manager and Behavior Analyst must dedicate their full time efforts to the management and operation of the Franchise. We do not require that your Operating Manager, Office Manager or Behavior Analyst have an ownership or equity interest in the Franchised Business (unless the Operating Manager, Office Manager or Behavior Analyst is the Managing Owner).

You and, if you are a Corporate Entity, each of your members, shareholders and/or partners (collectively, "Owners"), must personally guarantee all of your obligations to us under the Franchise Agreement. Each Owner and the spouse of each Owner must personally guarantee your obligations to us under the Franchise Agreement. You and each Owner and spouse must also promise in writing that, among other things, during the term of the Franchise Agreement you will not participate in any business that in any way competes with the Franchised Business, and that for 24 months after the expiration of termination of the Franchise Agreement (with said period being tolled during any periods of non-compliance), neither you nor your Owners and their spouses will participate in any competitive business located within and/or servicing clients located within your Designated Territory and a 25 mile radius surrounding your Designated Territory. Further you will not participate in any competitive business located within and/or servicing clients located within a 10 mile radius of any other Success On The Spectrum Center and/or the designated territory of any other Success On The Spectrum Center. Your managers and all other employees and agents with access to our confidential information will be required by us to sign a confidentiality agreement.

ITEM 16 RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL

You may only sell the Approved Products and Services as specified in the Manuals or otherwise approved by us in writing and may only sell the products and services required by us. We can change the products and services that you must offer. There is no limitation on our right to change the products and services

offered sold by Success On The Spectrum Centers. You are not limited to whom you may sell products and services of your Success On The Spectrum Center, provided you do so exclusively from your Center Location and as otherwise required by and in compliance with the standards we determine for the System.

ITEM 17 RENEWAL, TERMINATION, TRANSFER AND DISPUTE RESOLUTION

THE FRANCHISE RELATIONSHIP

This table lists certain important provisions of the franchise and related agreements. You should read these provisions in the agreements attached to this Disclosure Document.

| | Provision | Article in Franchise Agreement | Summary |
|----|--|--------------------------------|--|
| a. | Length of the franchise term | 2.B. | The term of your Franchise Agreement is five years. |
| b. | Renewal or extension of the term | 15 | You shall have the option to renew this Agreement for subsequent additional terms of five years each, provided you meet certain requirements therefore, and further subject to the following conditions, all of which must be met prior to renewal. |
| c. | Requirements for franchisee to renew or extend | 15 | To renew your franchise you must be in compliance with the terms of your Franchise Agreement, provide us with 180 days prior written notice of your request to renew, sign our then current form of Franchise Agreement and related agreements for the renewal term, sign a general release in our favor, pay a renewal fee, remodel and upgrade your Center to meet our standards and specifications, secure and possess the legal right to continue to occupy the premises of your Center location, and meet all other renewal requirements contained in the Franchise Agreement, including obtaining our approval and consent, which we may grant or deny in our Reasonable Business Judgment. Your Owners must be in compliance with their agreements with us, including the Franchise Owner and Spouse Agreement and Guaranty, and they must personally guarantee the terms of your renewal Franchise Agreement which may contain terms materially different from your current Franchise Agreement. |
| d. | Termination by franchisee | 16.B. | You may terminate the Franchise Agreement if you are in compliance with its terms, we are in material breach of the Franchise Agreement, and we fail to cure the material breach within 30 days of receiving written notice or, if the breach cannot be cured within 30 days, such period of time that is reasonable to cure the material breach. |
| e. | Termination by franchisor without cause | Not applicable | Not applicable. |

| f. | Termination by franchisor with "cause" | 16.A. | We can terminate if you are in default of the terms of the Franchise Agreement. |
|----|--|-----------------------|---|
| g. | "Cause" defined – curable defaults | 16.A.(3), 16.A.(4) | You have 10 days to cure a default where you fail to pay any fees and/or obligations due to us and/or to an affiliate of ours, or if you fail to pay a supplier without, as determined by us, a legal justification, provided that the foregoing defaults were not intentionally and knowingly in violation of the Franchise Agreement. You will have 30 days to cure a default where you, fail to: timely lease a location that we approve for your Center; timely develop and open your Center; operate your Center in accordance with the specifications, standards, and requirements set forth in our Manuals; develop or operate your Center in compliance with all federal, state, and local laws, rules, and regulations, unless, such violation poses a threat to public health or safety; maintain insurance coverage that we require; comply with our standards, systems or specifications as we may designate or as otherwise designated in the operations manual; fail to operate your Center in conformity with our System or otherwise violate the Franchise Agreement, except as to events of default that are not curable. |
| h. | "Cause" defined — non-curable defaults | 16.A(1), 16.A(2) | The following are defaults that cannot be cured: three or more instances where you commit a curable default, whether or not you timely cured such default in each instance; you intentionally and knowingly refuse to comply with the terms of the Franchise Agreement, and/or the standards specifications, and/or requirements set forth in the operations manual and/or as communicated to you by us from time to time; you intentionally, knowingly, or negligently operate the Franchised Business in violation of applicable laws, rules, and regulations and, in doing so, create a foreseeable, imminent, and/or immediate threat to the health and safety of others; you abandon the Franchised Business or fail to maintain the required leasehold and/or ownership interests in your Center Locations; you or your Owners intentionally made a material statement or omission in questionnaires submitted to us; the data, information, and/or records that you record and/or submit to us are intentionally misleading or false; you transfer or attempt to transfer the Franchised Business or the ownership interests in your franchise company without our approval; you disclose or permit the disclosure of information contained in the operations manual and/or of confidential information; you or your Owners engage in intentionally dishonest or unethical conduct that impacts our System; you and/or your Owners breach and, if such breach is capable of a cure, fail to timely cure another agreement with us including the Owner and Spouse Agreement and Guaranty; you and your Owners and managers fail to complete, to our satisfaction, our initial and on-going training programs; you fail to notify us of the misuse of confidential information and you fail to protect same; you misappropriate or misuse the Licensed Marks; you are deemed |

| | | | insolvent, make an assignment for the benefit of creditors, admit in writing your inability to pay debts; are adjudicated bankrupt, file a voluntary bankruptcy petition or have one filed against you, and/or you acquiesce to the appointment of a trustee or receiver, or a court orders one; execution is levied against the Franchised Business; a final judgment is entered against the Franchised Business and is not satisfied within 30 days; you are dissolved; a lawsuit or action is commenced against the Franchised Business to foreclose on a lien on equipment of the Franchised Business and such action is not dismissed after 60 days; and/or real or personal property used by the Franchised Business is sold or levied by a sheriff or other law enforcement officer; and/or you abandon or fail to continuously own and operate the Franchised Business; you fail to notify us of any change, addition or replacement of any behavior analyst within the time frames required in this Agreement; you fail to hire or maintain on staff all Required Center Personnel or fail to hire a replacement office manager, operations manager and/or behavior analyst within the time frames set forth in this Agreement; you provide Approved Products and Services outside the Center at locations that are not Approved Off-Site Locations or through Alternative Channels of Distribution without our permission. |
|----|---|-------|--|
| i. | Franchisee's obligations on termination/non-renewal | 6, 17 | You must: pay all sums that you owe to us under the Franchise Agreement and all other agreements with us; cease owning and operating the Franchised Business; cease representing yourself as a franchisee of ours; permanently cease using and/or accessing the System, the Licensed Marks, our confidential information, the operations manual, the Business Management System, the Business Management System Data, and the System Supplies; return the operations manual and all confidential information to us in the original form provided to you and document the destruction of all electronic files related to same; completely de-identify the location and/or facility associated with the Franchised Business; as requested by us, transfer to us all data, telephone listings, digital media, accounts, web listings and websites associated with the Franchised Business; and abide by the post-termination noncompetition covenants and restrictions. |
| j. | Assignment of the contract by franchisor | 14.A. | No restriction on our right to assign. |
| k. | "Transfer" by franchisee - definition | 14.B. | A transfer means and includes, whether voluntary or involuntary, conditional or unconditional, direct or indirect: (a) an assignment, sale, gift, transfer, pledge or sub-franchise; (b) the grant of a mortgage, charge, lien or security interest, including, without limitation, the grant of a collateral assignment; (c) a merger, consolidation, exchange of shares or other ownership interests, issuance of additional ownership interests or securities representing or potentially representing |

| | | | ownership interests, or redemption of ownership interests; and (d) a sale or exchange of voting interests or securities convertible to voting interests, or an agreement granting the right to exercise or control the exercise of the voting rights of any holder of ownership interests or to control the operations or affairs of Franchisee. |
|----|--|-------------------|--|
| 1. | Franchisor's approval of transfer by franchisee | 14.B. | Transfers require our prior written consent, which may be granted or withheld in our discretion. |
| m. | Conditions for franchisor's approval of transfer | 14.C. | For approval of your transfer, you must provide us with 30 days prior written notice of the proposed transfer; you and your Owners must not have defaulted in your obligations under the Franchise Agreement and all other agreements with us; you and your Owners must be in compliance with your obligations under the Franchise Agreement and all other agreements with us; the transferee must agree to be bound by all of the terms and provisions of the Franchise Agreement; the transferee's owners and their spouses must personally guarantee all of the terms and provisions of the Franchise Agreement; you and your Owners and their spouses must sign a general release in favor of us; the transfer must provide for the assignment and/or ownership of the approved location for the Franchised Business, and the transferees continued use and occupancy of such location throughout the term of the Franchise Agreement; the assets of the Franchised Business must be transferred to the transferee; the transferee and the transferee's owners and managers, at the transferee and the transferee's owners and managers, at the transferee and transferee in writing and subject to our discretion; and you pay the Transfer Fee (subject to applicable state laws). |
| n. | Franchisor's right of first refusal to acquire franchisee's business | 14.F. | We have the right to match any offer to purchase your Center or the Corporate Entity operating your Center. |
| 0. | Franchisor's option to purchase franchisee's business | Not applicable | Not applicable. |
| p. | Death or disability of franchisee | 14.D. | If you are an individual, within 30 days of the death or permanent disability of Franchisee, your executor and/or legal representative must appoint an Office Manager approved by us and within 60 days of such appointment the Office Manager must complete, to our satisfaction, our initial training program. Within 12 months of the date of death or disability, the Franchise Agreement must be transferred to a transferee approved by us and otherwise transferred in accordance with the terms of the Franchise Agreement. If the franchisee is a Corporate Entity, within 30 days of the death or permanent disability of your Managing Owner, if there are other Owners, must appoint a replacement Office Manager approved by us and within 60 days of such appointment the replacement Office |

| | | | Manager must complete, to our satisfaction, our initial training program. |
|----|--|----------|--|
| q. | Non-competition covenants during the term of the franchise | 6 | No involvement in any competitive business and must comply with confidentiality, non-disclosure and non-solicitation covenants. |
| r. | Non-competition covenants after the franchise is terminated or expires | 6, 17.C. | No involvement, ownership or interest whatsoever for 24 months in any competing business in: your Designated Territory; a 25-mile radius of your Designated Territory; a 10-mile radius of the Designated Territory of any other Center; and you must comply with confidentiality, non-disclosure and non-solicitation covenants. |
| S. | Modification of the agreement | 18.L. | Requires writing signed by you and us, except for unilateral changes that we may make to the Manuals or our unilateral reduction of the scope of a restrictive covenant that we may make in our discretion. |
| t. | Integration/merger clauses | 18.M. | Only the terms of the Franchise Agreement and schedules to the Franchise Agreement and the respective signed exhibits to the Franchise Agreement are binding, subject to state law. Nothing in any agreement is intended to disclaim the express representations made in the Franchise Disclosure Document, its exhibits and amendments. |
| u. | Dispute resolution by arbitration or mediation | 18.G. | Except for certain claims for injunctive relief, all disputes must first be submitted to non-binding mediation in Harris County, Texas and, if mediation is unsuccessful, then to binding arbitration in Harris County, Texas. This provision is subject to applicable state law. |
| V. | Choice of forum | 18.G. | All mediation, arbitration and, if applicable, litigation proceedings must be conducted in, or closest to, State court of general jurisdiction that is within or closest to Harris County, Texas. This provision is subject to applicable state law. |
| W. | Choice of law | 18.F. | Texas law will govern. However, this provision is subject to state law and as otherwise disclosed in Exhibit I to this Disclosure Document. |

ITEM 18 PUBLIC FIGURES

We do not currently use any public figure to promote our franchise. No public figure is currently involved in our management.

ITEM 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets if there is a reasonable basis for the information and if the information is included in the Disclosure Document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

DEFINITIONS

- (a) <u>Calendar Year</u> means, as to each respective year, the 12 month period commencing on January 1 and ending on December 31.
- (b) <u>Company Owned Outlet</u> means an Outlet owned either directly or indirectly by us, our affiliate or any person identified in <u>Item 2</u> of this Disclosure Document. A Company Owned Outlet also includes any Outlet that is operated as a joint venture owned in part by us, our affiliate or any person identified in <u>Item 2</u> of this Disclosure Document, or that is managed by us our affiliate or any person identified in <u>Item 2</u>.
- (c) <u>Franchise Outlet</u> refers to a Center operated under a Franchise Agreement that is not a Company Owned Outlet.
- (d) <u>Gross Sales</u> means the total revenue derived by an Outlet, less sales tax, discounts, allowances and returns.
- (e) Outlet refers to a Company Owned Outlet or a Franchise Outlet, as the context requires.

BASES AND ASSUMPTIONS

The financial information was not prepared on a basis consistent with generally accepted accounting principles. Data for our Company Owned Outlets is based on information reported to us by our affiliates and data for our Franchise Outlets is based on information reported to us by our franchisees. The information in this analysis has not been audited, is based on historical financial data and is not a forecast or projection of future financial performance.

COMPANY OWNED OUTLETS

During the 2022, 2023 and 2024 Calendar Years, we had a total of two Company Owned Outlets. Our Medcenter Houston Company Owned Outlet was sold to a franchise in April 2024 and thus became a Franchise Outlet at that time. Below in <u>Table 2</u> we report select financial performance data as to the Gross Sales of our Company Owned Outlets during the 2022, 2023 and 2024 Calendar Years.

Table 1

| Company Owned Outlets | | | |
|--------------------------|--|--|--|
| Outlet Name | Description | | |
| Southwest Houston | This Outlet is located at 8181 Commerce Park Drive, #726, Houston, Texas, | | |
| | 77036, and is representative of the Franchised Business. This Outlet is an | | |
| | inline location with access from the street level. This Outlet opened in | | |
| | August 2015. | | |
| Medcenter Houston | This Outlet is located at 5751 Blythwood Street, Suite 500, Houston, Texas | | |
| | and is representative of the Franchised Business. This Outlet is an inline | | |
| | location with access from the street level. This Outlet opened in January | | |
| | 2018. This Outlet was sold to a franchisee in April 2024. | | |

Table 2

| Company Owned Outlets | | | | | | |
|---|---------------|---------------|------------------|--|--|--|
| Gross Sales Data for the 2023 and 2024 Calendar Years | | | | | | |
| Outlet Name/Location | 2022 Calendar | 2023 Calendar | 2024 Calendar | | | |
| Outlet Name/Location | Year | Year | Year | | | |
| Southwest Houston | \$1,311,562 | \$1,039,817 | \$1,261,780 | | | |
| Medcenter Houston | \$1,164,223 | \$528,511 | N/A ¹ | | | |

Notes to Table:

Material financial and operational characteristics that are reasonably anticipated to differ from future operational franchise outlets include: (a) managerial skill and efficiency experienced by our Company Owned Outlets as a result of our extensively experienced management team; (b) brand recognition within the local markets in which our Company Owned Outlets operate; and (c) no obligation to pay ongoing monthly fees that a franchisee will pay to us, such as royalties and a brand development fund fee.

¹ This Outlet was a Company Owned Outlet at the start of 2024, but was sold to a Franchisee in April 2024 and is currently operated as a Franchise Outlet. Data for this Outlet during the 2024 Calendar Year is disclosed in <u>Table 3</u> below.

FRANCHISE OUTLETS

In <u>Table 3</u> below we report the total Gross Sales for our Franchise Outlets during 2022, 2023 and 2024 Calendar Years. In some instances, the reported figures do not report an entire year of Gross Sales. For reference, we have provided the date each Franchise Outlet opened.

Table 3

| Gross Sales Per Outlet Calendar Years 2022, 2023 and 2024 Unit # Location Name Open Date 2022 2023 2024 1 Richmond 04/13/19 \$81,332 \cdot \$8,526 \cdot \$3,940.34 2 Pasadena 06/08/19 N/A \(^3\) \$0 \(^3\) \$0.00 \(^3\) 3 Memorial Houston 02/28/21 \$1,534,620 \$2,269,515 \(^2\) \$2,159.0 6 Cypress 05/03/21 \$414,249 \$660,946 \$629,271 10 Pearland 07/26/21 \$584,514 \$722,961 \$0.00 \(^3\) 4 Tomball 08/23/21 \$515,697 \$1,095,853 \$1,063,04 15 Missouri City 09/27/21 \$737,112 \$1,408,489 \$1,877,60 16 Suwanee 11/16/21 \$466,878 \$1,122,545 \$1,268,90 Macomb 01/01/22 N/A \(^4\) N/A N/A | |
|--|------|
| Unit # Location Name In Richmond Open Date Unit In Richmond 2022 2023 2024 1 Richmond 04/13/19 \$81,332 \ 1 \$8,526 \ 2 \$3,940.34 2 Pasadena 06/08/19 N/A \ 3 \$0 \ 3 \$0.00 \ 3 3 Memorial Houston 02/28/21 \$1,534,620 \$2,269,515 \ 2 \$2,159.0 6 Cypress 05/03/21 \$414,249 \$660,946 \$629,271 10 Pearland 07/26/21 \$584,514 \$722,961 \$0.00 \ 3 4 Tomball 08/23/21 \$515,697 \$1,095,853 \$1,063,04 15 Missouri City 09/27/21 \$737,112 \$1,408,489 \$1,877,60 16 Suwanee 11/16/21 \$466,878 \$1,122,545 \$1,268,90 Macomb 01/01/22 N/A \ N/A N/A N/A | |
| # Richmond 04/13/19 \$81,332 \(^1\) \$8,526 \(^2\) \$3,940.34 \(2\) Pasadena 06/08/19 N/A \(^3\) \$0 \(^3\) \$0.00 \(^3\) Memorial Houston 02/28/21 \$1,534,620 \$2,269,515 \(^2\) \$2,159.0 \(6\) Cypress 05/03/21 \$414,249 \$660,946 \$629,271 \(10\) Pearland 07/26/21 \$584,514 \$722,961 \$0.00 \(^3\) 4 Tomball 08/23/21 \$515,697 \$1,095,853 \$1,063,04 \(15\) Missouri City 09/27/21 \$737,112 \$1,408,489 \$1,877,60 \(16\) Suwanee 11/16/21 \$466,878 \$1,122,545 \$1,268,95 \(16\) Macomb | |
| 1 Richmond 04/13/19 \$81,332 ¹ \$8,526 ² \$3,940.34 2 Pasadena 06/08/19 N/A ³ \$0 ³ \$0.00 ³ 3 Memorial Houston 02/28/21 \$1,534,620 \$2,269,515 ² \$2,159.0 6 Cypress 05/03/21 \$414,249 \$660,946 \$629,271 10 Pearland 07/26/21 \$584,514 \$722,961 \$0.00 ³ 4 Tomball 08/23/21 \$515,697 \$1,095,853 \$1,063,04 15 Missouri City 09/27/21 \$737,112 \$1,408,489 \$1,877,64 16 Suwanee 11/16/21 \$466,878 \$1,122,545 \$1,268,93 Macomb 01/01/22 N/A ⁴ N/A N/A | |
| 2 Pasadena 06/08/19 N/A 3 \$0.3 \$0.00 3 3 Memorial Houston 02/28/21 \$1,534,620 \$2,269,515 2 \$2,159.0 6 Cypress 05/03/21 \$414,249 \$660,946 \$629,271 10 Pearland 07/26/21 \$584,514 \$722,961 \$0.00 3 4 Tomball 08/23/21 \$515,697 \$1,095,853 \$1,063,04 15 Missouri City 09/27/21 \$737,112 \$1,408,489 \$1,877,60 16 Suwanee 11/16/21 \$466,878 \$1,122,545 \$1,268,99 Macomb 01/01/22 N/A 4 N/A N/A | 1 2 |
| 3 Memorial Houston 02/28/21 \$1,534,620 \$2,269,515 ² \$2,159.0 6 Cypress 05/03/21 \$414,249 \$660,946 \$629,271 10 Pearland 07/26/21 \$584,514 \$722,961 \$0.00 ³ 4 Tomball 08/23/21 \$515,697 \$1,095,853 \$1,063,04 15 Missouri City 09/27/21 \$737,112 \$1,408,489 \$1,877,60 16 Suwanee 11/16/21 \$466,878 \$1,122,545 \$1,268,93 Macomb 01/01/22 N/A ⁴ N/A N/A | + |
| 6 Cypress 05/03/21 \$414,249 \$660,946 \$629,271 10 Pearland 07/26/21 \$584,514 \$722,961 \$0.00 ° 4 Tomball 08/23/21 \$515,697 \$1,095,853 \$1,063,04 15 Missouri City 09/27/21 \$737,112 \$1,408,489 \$1,877,60 16 Suwanee 11/16/21 \$466,878 \$1,122,545 \$1,268,90 Macomb 01/01/22 N/A ⁴ N/A N/A | 172 |
| 10 Pearland 07/26/21 \$584,514 \$722,961 \$0.00 ³ 4 Tomball 08/23/21 \$515,697 \$1,095,853 \$1,063,04 15 Missouri City 09/27/21 \$737,112 \$1,408,489 \$1,877,60 16 Suwanee 11/16/21 \$466,878 \$1,122,545 \$1,268,90 Macomb 01/01/22 N/A 4 N/A N/A | |
| 4 Tomball 08/23/21 \$515,697 \$1,095,853 \$1,063,04 15 Missouri City 09/27/21 \$737,112 \$1,408,489 \$1,877,60 16 Suwanee 11/16/21 \$466,878 \$1,122,545 \$1,268,99 Macomb 01/01/22 N/A N/A N/A | |
| 15 Missouri City 09/27/21 \$737,112 \$1,408,489 \$1,877,60 16 Suwanee 11/16/21 \$466,878 \$1,122,545 \$1,268,90 Macomb 01/01/22 N/A N/A N/A | 1.4 |
| 16 Suwanee 11/16/21 \$466,878 \$1,122,545 \$1,268,99 Macomb 01/01/22 N/A N/A N/A | |
| Macomb 01/01/22 N/A N/A N/A | |
| | 31 |
| | 10 |
| 25 Lee's Summit 03/28/22 \$363,085 \$1,914,628 \$2,542,63 | |
| 16 Texas City 05/02/22 \$227,060 \$954,480 \$1,400,75 | |
| 5 Fulshear 05/23/22 \$4,122 2 \$608,404 \$429,236 | |
| 24 Spring 05/25/22 \$216,460 \$1,631,503 \$2,309,3' | |
| 19 Northlake 08/22/22 \$7,655 \$1,183,854 \$1,721,43 | |
| 23 Coppell 08/22/22 \$185,217 \$759,556 \$1,492,25 | |
| 8 Wayne 09/20/22 \$985,787 \$1,960,220 \$2,339,34 | |
| 26 Leon Valley 09/26/22 \$883 \$282,152 \$1,234,40 | |
| 9 Baytown 10/24/22 \$715,560 ⁵ \$2,113,481 ⁵ \$2,372,38 | 36 5 |
| 31 Riverdale 02/27/23 N/A \$619,774 \$1,581,99 | 34 |
| 33 Mesa 02/27/23 N/A \$291,835 \$1,047,34 | 14 |
| 30 Richardson 04/24/23 N/A \$119,812 \$497,111 | |
| 37 Castle Rock 04/24/23 N/A \$280,243 \$1,336,43 | 55 |
| 12 Park Place 05/01/23 N/A \$12,705 \$370,766 | |
| 27 American Fork 06/26/23 N/A \$145,060 \$1,484,69 | 91 |
| 29 Burleson 06/26/23 N/A \$63,889 \$289,673 | |
| 34 Matawan 07/24/23 N/A \$11,620 \$540,042 | |
| 36 Trenton 07/24/23 N/A \$77,966 \$1,713,7 | 73 |
| 14 Fairfax 07/31/23 N/A \$31,019 \$532,822 | |
| 11 Magnolia 09/25/23 N/A \$3,789 \$368,411 | |
| 39 Englewood Cliffs 09/25/23 N/A \$1,562 \$916,999 | |
| 35 Bloomington 01/01/24 N/A N/A \$545,838 | |
| 45 Desoto 04/01/24 N/A N/A \$482,600 | |
| 42 Bridgewater 04/17/24 N/A N/A \$371,745 | |
| 44 Lancaster 04/22/24 N/A N/A \$413,093 | |
| 54 Maryvale 05/07/24 N/A N/A \$248,346 | |
| 47 Parsippany 05/17/24 N/A N/A \$393,833 | |
| 40 Lincoln 06/03/24 N/A N/A \$286,069 | |

| 41 | Shelton | 06/17/24 | N/A | N/A | \$322,132 |
|----|--------------------------------|----------|-----|-----|-------------|
| 38 | Cranford | 06/17/24 | N/A | N/A | \$62,499 |
| 49 | Lake Norman | 07/01/24 | N/A | N/A | \$239,299 |
| 50 | Rancho Charleston | 07/15/24 | N/A | N/A | \$29,668 |
| 51 | Katy | 08/01/24 | N/A | N/A | \$22,535 |
| 55 | Carrollwood | 08/19/24 | N/A | N/A | \$15,000 |
| 53 | Denton | 09/03/24 | N/A | N/A | \$35,165 |
| 58 | Douglasville | 09/18/24 | N/A | N/A | \$0.00 |
| 63 | Sanford | 09/23/24 | N/A | N/A | \$14,000 |
| 72 | Humble | 11/18/24 | N/A | N/A | \$136,039 |
| 48 | Cy-fair | 11/22/24 | N/A | N/A | \$753 |
| 68 | South Shore | 12/02/24 | N/A | N/A | \$0.00 |
| 46 | Alexandria | 12/09/24 | N/A | N/A | \$788 |
| 70 | Piscataway | 12/11/24 | N/A | N/A | \$0.00 |
| 67 | MedCenter Houston ⁶ | 01/01/18 | N/A | N/A | \$1,015,206 |

Notes to Table

- ¹ The Richmond Franchise Outlet was transferred during the 2022 Calendar Year. The transferring franchisee failed to report gross sales to us from January to July 2022. The Gross Sales reported for the Richmond Franchise Outlet during the 2022 Calendar year reflect what was reported to us by our new franchisee at the Richmond Franchise Outlet for the period of August 2022 through December 2022.
- During the 2023 Calendar Year, Richmond Franchise Outlet included revenues under the Memorial-Houston Location while the Richmond Franchise Outlet obtained in-network status with insurance companies. With the exception of \$8,526, Gross Sales for the Memorial-Houston Location include Gross Sales for the Richmond Franchise Outlet clients during the 2023 Calendar Year. During the 2024 Calendar Year, the Richmond Franchise Outlet continued to report revenues under the Memorial-Houston Location, with the exception of \$3,940.34 which was reported under the Richmond Franchise Outlet. Gross Sales for the Memorial-Houston Location include Gross Sales for the Richmond Franchise Outlet clients during the 2024 Calendar Year. During the 2022 Calendar Year, our Fulshear Franchise Location, which is affiliated with our Richmond Franchise Location and our Memorial-Houston Location, also reported revenues under the Memorial-Houston Location.
- ³ Gross Sales for the Missouri City Franchise Outlet include Gross Sales for the Pearland Franchise Outlet during the 2024 Calendar Year.
- ⁴ The Macomb Franchise Outlet was terminated effective December 31, 2022. This Outlet did not report Gross Revenues to us during the 2022 Calendar Year.
- ⁵ Our Pasadena Franchise Outlet was transferred during the 2022 Calendar Year. The transferring franchisee failed to report gross sales to us for the period of January to July 2022. For the remainder of the 2022 Calendar Year and during the 2023 and 2024 Calendar Years, revenues from Pasadena Franchise Location clients were included as revenues for the Baytown Franchise Outlet while our new franchisee at the Pasadena Franchise Outlet obtained in-network status with insurance companies. Gross Sales for the Baytown Franchise Outlet include Gross Sales for the Pasadena Franchise Outlet during the 2023 and 2024 Calendar Years.
- ⁶ This Outlet was a Company Owned Outlet at the start of 2024, but was sold to a Franchisee in

April 2024 and is currently operated as a Franchise Outlet.

Some Outlets have earned this amount. Your individual results may differ. There is no assurance that you'll earn as much.

Written substantiation of the data used in preparing these sales figures will be made available to you upon reasonable request.

Other than the preceding financial performance representations, SOS Franchising, LLC does not make any financial performance representations. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Joe Souza, SOS Franchising, LLC at 8181 Commerce Park Drive, #726 Houston, Texas 77036 and (832) 975-1999, the Federal Trade Commission, and the appropriate state regulatory agencies.

ITEM 20 OUTLETS AND FRANCHISEE INFORMATION

TABLE NO. 1 SYSTEMWIDE OUTLET SUMMARY FOR YEARS 2022 to 2024

| Outlet Type | Year | Outlets at the Start of the Year | Outlets at the End of the Year | Net Change |
|---------------|------|----------------------------------|--------------------------------|------------|
| | 2022 | 8 | 17 | +9 |
| Franchised | 2023 | 17 | 29 | +12 |
| | 2024 | 29 | 51 | +22 |
| | 2022 | 2 | 2 | 0 |
| Company Owned | 2023 | 2 | 2 | 0 |
| | 2024 | 2 | 1 | -1 |
| | 2022 | 10 | 19 | +9 |
| Total Outlets | 2023 | 19 | 31 | +12 |
| | 2024 | 31 | 52 | +21 |

TABLE NO. 2 TRANSFER OF OUTLETS FROM FRANCHISEES TO NEW OWNERS (OTHER THAN THE FRANCHISOR) FOR YEARS 2022 to 2024

| State | Year | Number of Transfers |
|--------|------|---------------------|
| | 2022 | 2 |
| Texas | 2023 | 0 |
| | 2024 | 1 |
| | 2022 | 2 |
| Totals | 2023 | 0 |
| | 2024 | 1 |

TABLE NO. 3 STATUS OF FRANCHISED OUTLETS FOR YEARS 2022 to 2024

| State | Year | Outlets at Start of Year | Outlets Opened | Terminations | Non- Renewals | Reacquired by Franchisor | Ceased Operations for Other Reasons | Outlets at End of Year |
|----------------|------|--------------------------------|-------------------|--------------|------------------|--|--|------------------------------|
| | 2022 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Arizona | 2023 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| | 2024 | 1 | 1 | 0 | 0 | 0 | 0 | 2 |
| | 2022 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Colorado | 2023 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| | 2024 | 1 | 0 | 0 | 0 | by Franchisor 0 0 0 0 0 | 0 | 1 |
| | 2022 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Connecticut | 2023 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 2024 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| | 2022 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Florida | 2023 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 2024 | 0 | 2 | 0 | 0 | 0 | 0 | 2 |
| | 2022 | 1 | 1 | 0 | 0 | 0 | 0 | 2 |
| Georgia | 2023 | 2 | 1 | 0 | 0 | 0 | 0 | 3 |
| | 2024 | 3 | 1 | 0 | 0 | 0 | 0 | 4 |
| | 2022 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| Michigan | 2023 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| | 2024 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| | 2022 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Minnesota | 2023 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 2024 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| | 2022 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| Missouri | 2023 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| | 2024 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| | 2022 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Nevada | 2023 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 2024 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| New Jersey | 2022 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| | 2023 | 1 | 2 | 0 | 0 | 0 | 0 | 3 |
| | 2024 | 3 | 4 | 0 | 0 | 0 | 0 | 7 |
| | 2022 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| North Carolina | 2023 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 2024 | 0 | 1 | 0 | 0 | by Franchisor 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 0 | 1 |
| D 1 . | 2022 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Pennsylvania | 2023 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | 2024 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
|--------------|------|----|----|---|---|---|---|----|
| | 2022 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Rhode Island | 2023 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 2024 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| | 2022 | 7 | 7 | 1 | 0 | 0 | 0 | 13 |
| Texas | 2023 | 13 | 4 | 0 | 0 | 0 | 0 | 17 |
| | 2024 | 17 | 7 | 0 | 0 | 0 | 0 | 24 |
| | 2022 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Utah | 2023 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| | 2024 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| | 2022 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Virginia | 2023 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| | 2024 | 1 | 1 | 0 | 0 | 0 | 0 | 2 |
| | 2022 | 8 | 11 | 2 | 0 | 0 | 0 | 17 |
| Totals | 2023 | 17 | 12 | 0 | 0 | 0 | 0 | 29 |
| | 2024 | 29 | 22 | 0 | 0 | 0 | 0 | 51 |

TABLE NO. 4 STATUS OF COMPANY OWNED OUTLETS FOR YEARS 2022 to 2024

| State | Year | Outlets at Start of Year | Outlets Opened | Outlets Reacquired by Franchisor | Outlets Closed | Outlets Sold to Franchisee | Outlets at End of Year |
|--------|------|--------------------------------|-------------------|----------------------------------|-------------------|----------------------------------|------------------------------|
| | 2022 | 2 | 0 | 0 | 0 | 0 | 2 |
| Texas | 2023 | 2 | 0 | 0 | 0 | 0 | 2 |
| | 2024 | 2 | 0 | 0 | 0 | 1 | 1 |
| | 2022 | 2 | 0 | 0 | 0 | 0 | 2 |
| Totals | 2023 | 2 | 0 | 0 | 0 | 0 | 2 |
| | 2024 | 2 | 0 | 0 | 0 | 1 | 1 |

TABLE NO. 5 PROJECTED OPENINGS AS OF DECEMBER 31, 2024

| | TIS OF BECEF | | |
|----------------|--|--|---|
| State | Franchise Agreement Signed but Outlet Not Opened | Projected New Franchised Outlets in the Next Fiscal Year | Projected New Company Owned Outlets in the Next Fiscal Year |
| Arizona | 1 | 3 | 0 |
| Colorado | 1 | 1 | 0 |
| Connecticut | 1 | 0 | 0 |
| Florida | 5 | 7 | 0 |
| Georgia | 3 | 2 | 0 |
| Massachusetts | 2 | 1 | 0 |
| Michigan | 1 | 0 | 0 |
| Minnesota | 1 | 0 | 0 |
| Mississippi | 0 | 1 | 0 |
| Nevada | 0 | 1 | 0 |
| New Jersey | 5 | 2 | 0 |
| North Carolina | 2 | 0 | 0 |
| Ohio | 2 | 0 | 0 |
| Pennsylvania | 2 | 0 | 0 |
| South Carolina | 2 | 0 | 0 |
| Texas | 3 | 5 | 0 |
| Utah | 1 | 0 | 0 |
| Virginia | 1 | 0 | 0 |
| Totals | 33 | 23 | 1 |

Notes to Tables:

If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system.

During the last three fiscal years, no current or former franchisees have signed confidentiality clauses with us that restrict them from discussing with you their experiences as a franchisee in our franchise system. There are no trademark-specific franchisee organizations associated with the franchise system being offered in this Franchise Disclosure Document.

<u>Exhibit G</u> to this Disclosure Document contains a list of our then current franchisees as of the end of the Issuance Date of this Disclosure Document.

Exhibit H to this Disclosure Document contains a list of franchisees that had an outlet terminated, cancelled, not renewed or otherwise voluntarily or involuntarily ceased to do business under our Franchise Agreement during our most recently completed fiscal year or who has not communicated with us within 10 weeks of the Issuance Date of this Disclosure Document.

ITEM 21 FINANCIAL STATEMENTS

Attached as Exhibit D are our audited financial statements as of December 31, 2024, December 31, 2023 and December 31, 2022. We were established on March 21, 2018, and our fiscal year ends on December 31.

ITEM 22 CONTRACTS

Attached to this Disclosure Document or to the Exhibits attached to and comprising the Franchise Agreement attached to this Disclosure Document are copies of the following franchise and other contracts and agreements in use or proposed for use:

Exhibits to this Disclosure Document

| Exhibit <u>E</u> | Franchise Agreement |
|------------------|------------------------|
| Exhibit <u>F</u> | Option Agreement |
| Exhibit <u>I</u> | State Specific Addenda |

Schedules and Exhibits to the Franchise Agreement

| Schedule <u>1</u> | Location and Designated Territory Acknowledgment |
|-------------------|--|
| Schedule 2 | Statement of Franchise Owners |
| Exhibit <u>1</u> | Franchise Owner and Spouse Agreement and Guaranty |
| Exhibit <u>2</u> | Confidentiality Agreement |
| Exhibit 3 | Site Selection Acknowledgment |
| Exhibit <u>4</u> | Lease Agreement Rider |
| Exhibit <u>5</u> | Collateral Assignment of Lease |
| Exhibit <u>6</u> | Assignment of Telephone Numbers and Digital Media Accounts |
| Exhibit <u>7</u> | ACH Authorization Form |
| Exhibit <u>8</u> | General Release |
| Exhibit <u>9</u> | HIPAA Business Associate Agreement |

Individual state law may supersede the provisions contained in your Franchise Agreement respecting the requirement that you execute a general release as a condition to assignment, sale or transfer. See, the state specific addendums contained in <u>Exhibit I</u> of this Disclosure Document.

ITEM 23 RECEIPTS

Two copies of a detachable receipt in <u>Exhibit K</u> are located at the very end of this Disclosure Document. Please sign one copy of the receipt and return it to us at the following address Joe Souza, SOS Franchising, LLC, 8181 Commerce Park Drive, #726 Houston, Texas 77036. The duplicate is for your records.

[THE DISCLOSURE DOCUMENT ENDS HERE]



FRANCHISE DISCLOSURE DOCUMENT **EXHIBIT A** STATE ADMINISTRATORS

List of State Administrators

California

Department of Financial Protection and Innovation 320 West 4th Street Suite 750 Los Angeles, CA 90013

2101 Arena Boulevard Sacramento, CA 95834 1-866-275-2677

Connecticut

Connecticut Banking Commissioner Department of Banking Securities & Business Investments Division 260 Constitution Plaza Hartford, CT 06103

Florida

Division of Consumer Services Attn: Business Opportunities 2005 Apalachee Parkway Tallahassee, FL 32399

Hawaii

Commissioner of Securities Dept. of Commerce & Consumer Affairs Business Registration Division 335 Merchant St., Room 203 Honolulu, HI 96813

Illinois

Office of the Attorney General Franchise Bureau 500 South Second Street Springfield, IL 62706

<u>Indiana</u>

Indiana Secretary of State
Indiana Securities Division
Franchise Section
302 W. Washington Street Room E-111
Indianapolis, IN 46204

Kentucky

Office of the Attorney General Consumer Protection Division Attn: Business Opportunity 1024 Capital Center Drive Frankfort, KY 40601

Maine

Department of Professional and Financial Regulations Bureau of Banking Securities Division 121 Statehouse Station Augusta, ME 04333

Maryland

Office of the Attorney General Securities Division 200 St. Paul Place Baltimore, MD 21202

Michigan

Michigan Department of the Attorney General Consumer Protection Division Antitrust and Franchise Unit 670 Law Building PO Box 30213 Lansing, MI 48909

Minnesota

Minnesota Department of Commerce Securities Division 85 7th Place East, Suite 280 St. Paul, MN 55101

Nebraska

Nebraska Department of Banking and Finance Commerce Court 1230 O Street, Suite 400 Lincoln, NE 68509

New York

NYS Department of Law Investor Protection Bureau 28 Liberty Street, 21st Floor New York, NY 10005 212-416-8222

North Carolina

Secretary of State Securities Division 300 North Salisbury Street, Suite 100 Raleigh, NC 27603

<u>List of State Administrators (continued)</u>

North Dakota

Securities Department 600 East Boulevard Avenue, State Capitol Fourteenth Floor, Department 414 Bismarck, ND 58505 701-328-4712

Rhode Island

Department of Business Registration Division of Securities 233 Richmond Street Suite 232 Providence, RI 02903

South Carolina

Office of the Secretary of State 1205 Pendleton Street Edgar Brown Building, Suite 525 Columbia, SC 29201

South Dakota

Franchise Office Division of Securities 910 E. Sioux Avenue Pierre, SD 57501

Texas

Office of the Secretary of State Statutory Document Section 1019 Brazos Street Austin, TX 78701

Utah

Utah Department of Commerce Division of Consumer Protection 160 East Three Hundred South PO Box 146704 Salt Lake City, UT 84114

Virginia

State Corporation Commission Division of Securities and Retail Franchising 1300 E. Main Street, 9th Floor Richmond, VA 23219

Washington

Department of Financial Institutions Securities Division PO Box 9033 Olympia, WA 98507 360-902-8700

Wisconsin

Franchise Office Wisconsin Securities Commission PO Box 1768 Madison, WI 53701



FRANCHISE DISCLOSURE DOCUMENT **EXHIBIT B**AGENTS FOR SERVICE OF PROCESS

Agents for Service of Process

SOS Franchising, LLC,

8181 Commerce Park Drive, #726 Houston, Texas 77036

Attn: Nichole Daher, President and Chief Executive Officer

California

Department of Financial Protection and Innovation 320 West 4th Street Suite 750 Los Angeles, CA 90013

2101 Arena Boulevard Sacramento, CA 95834 1-866-275-2677

Connecticut

Banking Commissioner Department of Banking Securities and Business Investment Division 260 Constitution Plaza Hartford, CT 06103

Hawaii

Commissioner of Securities Dept. of Commerce & Consumer Affairs Business Registration Division 335 Merchant Street, Room 203 Honolulu, HI 96813

Illinois

Illinois Attorney General 500 South Second Street Springfield, IL 62706

Maryland

Maryland Securities Commissioner 200 St. Paul Place Baltimore, MD 21202

Michigan

Michigan Department of Commerce Corporation and Securities Bureau 6546 Mercantile Way Lansing, MI 48910

Minnesota

Commissioner of Commerce of Minnesota Department of Commerce 85 7th Place East, Suite 280 St. Paul, MN 55101

New York

Secretary of the State of New York 99 Washington Avenue Albany, NY 12231

North Dakota

North Dakota Securities Department Securities Commissioner 600 East Boulevard Avenue, State Capitol Fifth Floor, Dept 414 Bismarck, ND 58505 Phone 701-328-4712

Rhode Island

Director of Department of Business Regulation 233 Richmond Street, Suite 232 Providence, RI 02903

South Dakota

Director, Division of Securities Department of Commerce and Regulation 445 East Capitol Avenue Pierre, SD 57501

Virginia

Clerk of the State Corporation Commission 1300 East Main Street, 1st Floor Richmond, VA 23219

Washington

Securities Administrator Washington Department of Financial Institutions 150 Israel Road SW Tumwater, WA 98501

Wisconsin

Wisconsin Commissioner of Securities 345 W Washington Avenue Madison, WI 53703



FRANCHISE DISCLOSURE DOCUMENT **EXHIBIT C**OPERATIONS MANUAL TABLE OF CONTENTS

SOS FRANCHISING, LLC Operations Manual for Success On The Spectrum

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FRANCHISE DISCLOSURE DOCUMENT **EXHIBIT D**FINANCIAL STATEMENTS

JUNG H. SUNG, CPA

Certified Public Accountant & Business Advisor

460 Bergen Blvd., Suite 330, Palisades Park, NJ 07650 Tel. (201) 286-1869

CONSENT

JUNG H. SUNG, CPA consents to the use in the Franchise Disclosure Document issued by <u>SOS</u> <u>FRANCHISING</u>, <u>LLC</u> ("Franchisor") on <u>MARCH 10</u>, 2025 of <u>Franchise Disclosure Document</u>), as it may be amended, of our report dated <u>FEBRUARY 22, 2025</u>, relating to the financial statements of Franchisor for the period ending <u>DECEMBER 31, 2024</u>.

March 11, 2025

Jung H. Sung, CPA

Jung Sung

SOS FRANCHISING, LLC

Financial Statements December 31, 2024

(With Independent Auditor's Report)

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JUNG H. SUNG, CPA

Certified Public Accountant & Business Advisor

460 Bergen Blvd., Suite 330, Palisades Park, NJ 07650 Tel. (201) 286-1869

Independent Auditor's Report

To the Member of SOS Franchising LLC Houston, TX

We have audited the accompanying financial statements of SOS Franchising, LLC, which comprise the balance sheet as of December 31, 2024, and the related statements of income, member's equity, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

JUNG H. SUNG, CPA

Certified Public Accountant & Business Advisor

460 Bergen Blvd., Suite 330, Palisades Park, NJ 07650 Tel. (201) 286-1869

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SOS Franchising, LLC as of December 31, 2024, and the results of its operations and its cash flows for the year then ended, in accordance with U.S. generally accepted accounting principles.

Palisades Park, New Jersey

February 22, 2025

Jung H. Sung, CPA

BALANCE SHEET December 31, 2024

| ASSETS | |
|------------------------------|------------|
| Current Assets: | |
| Cash in bank | \$ 237,604 |
| Accounts Receivable | 173,372 |
| Other current assets | 54,950 |
| Total current assets | 465,926 |
| | |
| Total Assets | 465,926 |
| LIABILITIES AND NET ASSETS | |
| THE NEW YORK TO THE PASSE OF | |
| Current Liabilities: | |
| Accounts payable | 2,800 |
| Payroll Liabilities | 1,246 |
| Other current Liabilities | 197,090 |
| Total current liabilities | 201,136 |
| Total Liabilities | 201,136 |
| Members' Equity: | |
| Additional paid-in capital | 7,136 |
| Retained Earnings | (142,511) |
| Net income (loss) | 400,165 |
| Total Equity | 264,790 |
| Total liabilities and Equity | 465,926 |

STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 2024

REVENUES Sales \$2,556,083 Total revenues 2,556,083 **OPERATING EXPENSES** Advertising 26,685 Bank fees 30,255 Charitable Contributions 632 Continuing Education 2,824 Contract Services 150,972 Email 8,525 Insurance 670 Legal & Professional fees 97,033 Marketing 159,001 Meals 12,772 Membership fees 637 Office Expenses 11,566 Office Supplies & Software 474,336 Other Expenses 1,247 Payroll Expenses 903,214 Payroll Taxes 67,703 Payroll Processing fees 2,127 Professional Development 500 Rent & Lease 51,000 Retirement Administration fee 1,820 State Registration 740 478 Taxes & Licenses Retirement Contribution 35,551 Sponsorship 2,911

63,809

31,369

17,542 2,155,919

400,165

Travel

Utilities

Welcome packet

Total operating expenses

NET INCOME (LOSS)

STATEMENT OF MEMBER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2024

| | Membe Units | rs Units Amount | Additional Paid-in Capital | Retained Earnings | Total |
|---------------------------------------|----------------|--------------------|-------------------------------|----------------------|-----------|
| Balance, January 1, 2024 | - | - | 108,216 | (142,511) | (34,295) |
| Capital contributions (distributions) | | | (101,080) | | (101,080) |
| Net income (loss) | ~ | * | | 400,165 | 400,165 |
| Balance, December 31, 2024 | | | 7,136 | 257,654 | 264,790 |

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2024

| CASH FLOWS FROM OPERATING ACTIVITIES: | |
|--|----------------------|
| Net income (loss) | \$400,165 |
| Changes on operating assets and liabilities: Accounts Receivable and other current assets Accounts Payable and other current liabilities | (84,989) (39,485) |
| Net Cash flows provided by operating activities | 275,691 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | |
| Net Cash flows used in investing activities | - |
| CASH FLOWS FROM FINANCING ACTIVITIES: Capital contributions (distributions) | (101,080) |
| Net Cash flows used in financing activities | (101,080) |
| NET INCREASE IN CASH AND CASH EQUIVALENT | 174,611 |
| Cash and Cash Equivalents - January 1, 2024 | 62,993 |
| Cash and Cash Equivalents - December 31, 2024 | 237,604 |

NOTES TO FINANCIAL STATEMENTS

For the Year Ended December 31, 2024

NOTE 1- BUSINESS ACTIVITY

SOS Franchising, LLC was formed in the state of Texas on March 2018; the Company is in the business of offering franchises for the operation of an mental health therapy center that offers behavior modification services for children and young adults diagnosed with Autism Spectrum Disorder. Unless otherwise indicated, the items "we," "us," "our," and "Company" refer to SOS Franchising, LLC.

NOTE 2 – SUMMARY OF SIGNIFICATN ACCOUNTING POLICIES

Revenue Recognition

The Company's revenue recognition policies are in compliance with accounting standard ASC Topis 606, "Revenue from Contracts with Customers". The new guidance includes the following five-step revenue recognition model:

- Identify the contract with the customer.
- Identify the performance obligation in the contract.
- Determine the transaction price.
- Allocate the transaction price to the performance obligations.
- Recognize revenue when (or so) each performance obligation is satisfied.

In 2020, the Financial Accounting Standards Board (FAB) issued Accounting Standards Updates (ASU), Franchisors-Revenue from Contracts with Customers (Subtopic 952-606) Practical Expedient. This new practical expedient will allow franchisors that are not public business entitles to account for pre-opening services provided to a franchisee as a single performance obligation if the service is in line with the services listed within the guidance, and they meet certain other conditions.

The Company recognizes franchise royalties and system advertising on a monthly basis, which are generally based upon a percentage of sales made by the Company's franchisees, when they earned and deemed collectible.

The following services are provided by the Company prior to the opening of a franchised location:

- Development of a custom affiliated website housed within our national website.
- Webserver set up which will include access to our intranet system.
- Comprehensive five to eight-day training program at our corporate headquarter and up to threedays of assistance and guidance pre-opening on site.

Concentrations of Credit Risk

The Company maintains cash in bank and deposit accounts, which at times may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk on cash and cash equivalents.

Cash and Cash Equivalents

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

Long-Lived Assets

The Company reviews long-lived assets to be held and used by an entity for impairment whenever changes in circumstances indicate that the carrying amount of an asset may not be recoverable. As there are no owned assets for the year ended December 31, 2024, no impairment of the carrying values of its long-lived assets existed at that period. There can be no assurance, however, that demands for the Company's products or market conditions will not change, which could result in impairment losses in the future.

Property and Equipment

Property and equipment are stated at cost. Depreciation and amortization are generally provided using the straight-line method over the estimated useful lives of the related assets which ranges between 3 to 10 years.

Incomes Taxes

Deferred taxes are provided on liability method whereby deferred tax assets are recognized for deductible temporary differences and operating losses and tax credit carryforwards, and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. The deferred tax liability relates primarily to differences in methods of accounting for long-term contracts for financial reporting and income tax purposes. The deferred tax asset is adjusted for the effects of changes in tax laws and rates on the date of the enactment.

Use of Estimates in the Preparation of Financial Statement

The preparation of financial statement in conformity with accounting principles generally accepted in the United State of America (U.S. GAAP). The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure

of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Significant estimates made by the Company's management include, but are not limited to, allowances for doubtful accounts and contracts receivable, the allowance for losses on contracts in process and the percentage of completion on uncompleted contracts. Actual results could materially differ from those estimates.

Fair Value of Financial Assets and Liabilities

We measure and disclose certain financial assets and liabilities at fair value. ASC Topic 820, Fair Value Measurements and Disclosures, defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date, ASC Topic 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 – Quoted prices in active markets for identical assets or liabilities.

Level 2 – Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

We utilize that active market approach to measure fair value for our financial assets and liabilities. We report separately each class of assets and liabilities measured at fair value on a recurring basis and include assets and liabilities that are disclosed but not recorded at fair value in the fair value hierarchy.

Recently Issued and Adopted Accounting Pronouncements

The Company's management has evaluated recently issued accounting pronouncement through the date of this report and concluded that they will not have a material effect on the financial statement as of December 31, 2024.

In February 2016, the FASB issued a new accounting standard on leases. The new standard, among other changes, will require lessees to recognize a right-of-use asset and a lease liability on the balance sheet for all leases. The lease liability will be measured at the present value of the lease payments over the lease term, The right-of-use asset will be measured at the lease liability amount, adjusted for lease prepayments, lease incentives received and the lessee's initial direct costs (e.g., commissions). The Company does not believe that the adoption of this new accounting standard to have a material impact on its financial position and results of operations.

The Company does not believe that any other recently issued but not yet effective accounting pronouncements, if adopted, would have a material effect on the accompanying financial statements.

NOTE 3 – MEMBERS' EQUITY

During the years ended December 31, 2024, the Company's did not issue membership units. All contributions and distributions are recorded as Additional paid in Capital.

NOTE 4 – INCOME TAXES

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related to differences between the basis of assets and liabilities for financial and income tax reporting. The deferred tax assets and liabilities represent the future tax consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled. The provision differs from the expenses that would result from applying federal statutory rates to income before income taxes primarily due to state incomes taxes and certain non-deductible expenses.

NOTE 5 - SUBSEQUENT EVENTS

The Company has evaluated subsequent events through February 22, 2025, the date on which the financial statements were available to be issued and nothing has occurred that would require disclosure.

JUNG H. SUNG, CPA

Certified Public Accountant & Business Advisor

140 Sylvan Ave, Suite 206, Englewood Cliffs, NJ 07632 Tel. (201) 286-1869

CONSENT

JUNG H. SUNG, CPA consents to the use in the Franchise Disclosure Document issued by <u>SOS FRANCHISING</u>, LLC ("Franchisor") on <u>MAY 6, 2024 of Franchise Disclosure Document</u>), as it may be amended, of our report dated <u>MAY 3, 2024</u>, relating to the financial statements of Franchisor for the period ending <u>DECEMBER 31, 2023</u>.

May 7, 2024

Jung H. Sung, CPA

Jung Sung

Financial Statements December 31, 2023

(With Independent Auditor's Report)

| Independent Auditor's Report | |
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Independent Auditor's Report

To the Member of SOS Franchising LLC Houston, TX

We have audited the accompanying financial statements of SOS Franchising, LLC, which comprise the balance sheet as of December 31, 2023, and the related statements of income, member's equity, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

JUNG H. SUNG, CPA Certified Public Accountant & Business Advisor

140 Sylvan Ave, Suite 206, Englewood Cliffs, NJ 07632 Tel. (201) 286-1869

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SOS Franchising, LLC as of December 31, 2023, and the results of its operations and its cash flows for the year then ended, in accordance with U.S. generally accepted accounting principles.

Englewood Cliffs, New Jersey

May 3, 2024

Jung H. Sung, CPA

BALANCE SHEET December 31, 2023

| ASSETS | | |
|------------------------------|------|-----------|
| Current Assets: | Veri | |
| Cash in bank | \$ | 62,993 |
| Accounts Receivable | | 99,333 |
| Other current assets | | 44,000 |
| Total current assets | z. v | 206,326 |
| Total Assets | | 206,326 |
| LIABILITIES AND NET ASSETS | | |
| Current Liabilities: | | |
| Accounts payable | | 30,415 |
| Payroll Liabilities | | 439 |
| Other current Liabilities | | 209,767 |
| Total current liabilities | | 240,621 |
| Total Liabilities | | 240,621 |
| Members' Equity: | | |
| Additional paid-in capital | | 108,216 |
| Retained Earnings | | 6,515 |
| Net income (loss) | | (149,026) |
| Total Equity | | (34,295) |
| Total liabilities and Equity | | 206,326 |

STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 2023

REVENUES

| Sales | \$1,102,311 |
|----------------------------|-------------|
| Total revenues | 1,102,311 |
| | 8 4 9 6 6 |
| OPERATING EXPENSES | |
| Advertising | 4,101 |
| Automobile Expenses | 4,019 |
| Bank fees | 14,706 |
| Continuing Education | 170 |
| Contract Services | 69,650 |
| Email | 4,957 |
| Insurance | 779 |
| Legal & Professional fees | 45,138 |
| Marketing | 102,705 |
| Meals | 9,670 |
| Office Expenses | 36,033 |
| Office Supplies & Software | 220,025 |
| Payroll Expenses | 574,686 |
| Payroll Taxes | 43,850 |
| Rent & Lease | 33,000 |
| Repairs & Maintenance | 4,237 |
| Retirement Contribution | 28,549 |
| Sponsorship | 3,238 |
| Travel | 39,174 |
| Utilities | 6,297 |
| Welcome packet | 6,352 |
| Total operating expenses | 1,251,337 |
| NET INCOME (LOSS) | (149,026) |

STATEMENT OF MEMBER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2023

| | Membe Units | rs Units Amount | Additional Paid-in Capital | Retained Earnings | Total |
|---------------------------------------|----------------|--------------------|-------------------------------|----------------------|-----------|
| Balance, January 1, 2023 | | ÷ | 108,340 | 6,515 | 114,855 |
| Capital contributions (distributions) | o ¥ | ÷ | (124) | P 1 1 (F | (124) |
| Net income (loss) | 4 | | - | (149,026) | (149,026) |
| Balance, December 31, 2023 | | | 108,216 | (142,511) | (34,295) |

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2023

| CASH FLOWS FROM OPERATING ACTIVITIES: | | | | | |
|--|--------------|--|--|--|--|
| Net income (loss) | (\$149,026) | | | | |
| Changes on operating assets and liabilities: Accounts Receivable and other current assets Accounts Payable and other current liabilities | 53,583 (258) | | | | |
| Net Cash flows provided by operating activities | (95,701) | | | | |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | | | |
| Net Cash flows used in investing activities | | | | | |
| CASH FLOWS FROM FINANCING ACTIVITIES: Capital contributions (distributions) | (124) | | | | |
| Net Cash flows used in financing activities | (124) | | | | |
| NET INCREASE IN CASH AND CASH EQUIVALENT | (95,825) | | | | |
| Cash and Cash Equivalents - January 1, 2023 | 158,817 | | | | |
| Cash and Cash Equivalents - December 31, 2023 | 62,993 | | | | |

NOTES TO FINANCIAL STATEMENTS

For the Year Ended December 31, 2023

NOTE 1- BUSINESS ACTIVITY

SOS Franchising, LLC was formed in the state of Texas on March 2018; the Company is in the business of offering franchises for the operation of an mental health therapy center that offers behavior modification services for children and young adults diagnosed with Autism Spectrum Disorder. Unless otherwise indicated, the items "we," "us," "our," and "Company" refer to SOS Franchising, LLC.

NOTE 2 – SUMMARY OF SIGNIFICATN ACCOUNTING POLICIES

Revenue Recognition

The Company's revenue recognition policies are in compliance with accounting standard ASC Topis 606, "Revenue from Contracts with Customers". The new guidance includes the following five-step revenue recognition model:

- Identify the contract with the customer.
- Identify the performance obligation in the contract.
- Determine the transaction price.
- Allocate the transaction price to the performance obligations.
- Recognize revenue when (or so) each performance obligation is satisfied.

In 2020, the Financial Accounting Standards Board (FAB) issued Accounting Standards Updates (ASU), Franchisors-Revenue from Contracts with Customers (Subtopic 952-606) Practical Expedient. This new practical expedient will allow franchisors that are not public business entitles to account for pre-opening services provided to a franchisee as a single performance obligation if the service is in line with the services listed within the guidance, and they meet certain other conditions.

The Company recognizes franchise royalties and system advertising on a monthly basis, which are generally based upon a percentage of sales made by the Company's franchisees, when they earned and deemed collectible.

The following services are provided by the Company prior to the opening of a franchised location:

- Development of a custom affiliated website housed within our national website.
- Webserver set up which will include access to our intranet system.
- Comprehensive five to eight-day training program at our corporate headquarter and up to threedays of assistance and guidance pre-opening on site.

Concentrations of Credit Risk

The Company maintains cash in bank and deposit accounts, which at times may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk on cash and cash equivalents.

Cash and Cash Equivalents

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

Long-Lived Assets

The Company reviews long-lived assets to be held and used by an entity for impairment whenever changes in circumstances indicate that the carrying amount of an asset may not be recoverable. As there are no owned assets for the year ended December 31, 2023, no impairment of the carrying values of its long-lived assets existed at that period. There can be no assurance, however, that demands for the Company's products or market conditions will not change, which could result in impairment losses in the future.

Property and Equipment

Property and equipment are stated at cost. Depreciation and amortization are generally provided using the straight-line method over the estimated useful lives of the related assets which ranges between 3 to 10 years.

Incomes Taxes

Deferred taxes are provided on liability method whereby deferred tax assets are recognized for deductible temporary differences and operating losses and tax credit carryforwards, and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. The deferred tax liability relates primarily to differences in methods of accounting for long-term contracts for financial reporting and income tax purposes. The deferred tax asset is adjusted for the effects of changes in tax laws and rates on the date of the enactment.

Use of Estimates in the Preparation of Financial Statement

The preparation of financial statement in conformity with accounting principles generally accepted in the United State of America (U.S. GAAP). The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure

of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Significant estimates made by the Company's management include, but are not limited to, allowances for doubtful accounts and contracts receivable, the allowance for losses on contracts in process and the percentage of completion on uncompleted contracts. Actual results could materially differ from those estimates.

Fair Value of Financial Assets and Liabilities

We measure and disclose certain financial assets and liabilities at fair value. ASC Topic 820, Fair Value Measurements and Disclosures, defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date, ASC Topic 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 – Quoted prices in active markets for identical assets or liabilities.

Level 2 – Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

We utilize that active market approach to measure fair value for our financial assets and liabilities. We report separately each class of assets and liabilities measured at fair value on a recurring basis and include assets and liabilities that are disclosed but not recorded at fair value in the fair value hierarchy.

Recently Issued and Adopted Accounting Pronouncements

The Company's management has evaluated recently issued accounting pronouncement through the date of this report and concluded that they will not have a material effect on the financial statement as of December 31, 2023.

In February 2016, the FASB issued a new accounting standard on leases. The new standard, among other changes, will require lessees to recognize a right-of-use asset and a lease liability on the balance sheet for all leases. The lease liability will be measured at the present value of the lease payments over the lease term, The right-of-use asset will be measured at the lease liability amount, adjusted for lease prepayments, lease incentives received and the lessee's initial direct costs (e.g., commissions). The Company does not believe that the adoption of this new accounting standard to have a material impact on its financial position and results of operations.

The Company does not believe that any other recently issued but not yet effective accounting pronouncements, if adopted, would have a material effect on the accompanying financial statements.

NOTE 3 – MEMBERS' EQUITY

During the years ended December 31, 2023, the Company's did not issue membership units. All contributions and distributions are recorded as Additional paid in Capital.

NOTE 4 – INCOME TAXES

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related to differences between the basis of assets and liabilities for financial and income tax reporting. The deferred tax assets and liabilities represent the future tax consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled. The provision differs from the expenses that would result from applying federal statutory rates to income before income taxes primarily due to state incomes taxes and certain non-deductible expenses.

NOTE 5 - SUBSEQUENT EVENTS

The Company has evaluated subsequent events through May 3, 2024, the date on which the financial statements were available to be issued and nothing has occurred that would require disclosure.

Financial Statements December 31, 2022

(With Independent Auditor's Report)

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JUNG H. SUNG, CPA Certified Public Accountant & Business Advisor

1 Station Plaza, Suite 103, Ridgefield Park, NJ 07660 Tel. (201) 286-1869

Independent Auditor's Report

To the Member of SOS Franchising LLC Houston, TX

We have audited the accompanying financial statements of SOS Franchising, LLC, which comprise the balance sheet as of December 31, 2022, and the related statements of income, member's equity, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

JUNG H. SUNG, CPA Certified Public Accountant & Business Advisor

1 Station Plaza, Suite 103, Ridgefield Park, NJ 07660 Tel. (201) 286-1869

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SOS Franchising, LLC as of December 31, 2022, and the results of its operations and its cash flows for the year then ended, in accordance with U.S. generally accepted accounting principles.

Ridgefield Park, New Jersey

June 17, 2023

Jung H. Sung, CPA

BALANCE SHEET December 31, 2022

| ASSETS | | |
|------------------------------|---|----------|
| Current Assets: | | |
| Cash in bank | \$ | 158,817 |
| Accounts Receivable | | 190,917 |
| Other current assets | | 6,000 |
| Total current assets | | 355,734 |
| Total Assets | | 355,734 |
| LIABILITIES AND NET ASSETS | | |
| Current Liabilities: | | |
| Accounts payable | | 33,414 |
| Payroll Liabilities | | 356 |
| Other current Liabilities | | 207,109 |
| Total current liabilities | | 240,879 |
| Total Liabilities | | 240,879 |
| Members' Equity: | | |
| Additional paid-in capital | | 108,340 |
| Retained Earnings | | 74,668 |
| Net income (loss) | | (68,153) |
| Total Equity | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 114,855 |
| Total liabilities and Equity | | 355,734 |

STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 2022

| REVENUES | |
|----------------------------|-----------|
| Sales | \$803,524 |
| Total revenues | 803,524 |
| OPERATING EXPENSES | |
| Automobile Expenses | 2,730 |
| Bank fees | 5,624 |
| Contract Services | 41,750 |
| Donation | 215 |
| Employee Reimbursements | 6,949 |
| Insurance | 670 |
| Legal & Professional fees | 109,807 |
| Licenses & Permit | 1,250 |
| Marketing | 102,379 |
| Melas & Entertainment | 5,544 |
| Office Expenses | 2,526 |
| Office Supplies & Software | 73,583 |
| Payroll Expenses | 432,239 |
| Payroli Taxes | 33,726 |
| Rent & Lease | 12,000 |
| Retirement Contribution | 22,359 |
| Travel | 18,326 |
| Total operating expenses | 871,677 |
| NET INCOME (LOSS) | (68,153) |

STATEMENT OF MEMBER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2022

| | Members Units | | Additional | Retained | Total |
|---------------------------------------|---------------|--------|-----------------|----------|----------|
| | Units | Amount | Paid-in Capital | Earnings | |
| | | | | | |
| Balance, January 1, 2022 | - | *: | 3,723 | 74,668 | 78,391 |
| Capital contributions (distributions) | - | - | 104,617 | - | 104,617 |
| Net income (loss) | - | | - | (68,153) | (68,153) |
| Balance, December 31, 2022 | | | 108,340 | 6,515 | 114,855 |

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2022

| CASH FLOWS FROM OPERATING ACTIVITIES: | |
|--|------------|
| Net income (loss) | (\$68,153) |
| Changes on operating assets and liabilities: | |
| Changes on operating assets and liabilities: Accounts Receivable and other current assets | (175,341) |
| Accounts Payable and other current liabilities | 221,919 |
| Net Cash flows provided by operating activities | (21,575) |
| CASH FLOWS FROM INVESTING ACTIVITIES: | |
| Net Cash flows used in investing activities | |
| CASH FLOWS FROM FINANCING ACTIVITIES: | |
| Capital contributions (distributions) | 104,617 |
| Net Cash flows used in financing activities | 104,617 |
| NET INCREASE IN CASH AND CASH EQUIVALENT | 83,042 |
| Cash and Cash Equivalent's - January 1, 2022 | 75,775 |
| Cash and Cash Equivalents - December 31, 2022 | 158,817 |

NOTES TO FINANCIAL STATEMENTS

For the Year Ended December 31, 2022

NOTE 1- BUSINESS ACTIVITY

SOS Franchising, LLC was formed in the state of Texas on March 2018; the Company is in the business of offering franchises for the operation of an mental health therapy center that offers behavior modification services for children and young adults diagnosed with Autism Spectrum Disorder. Unless otherwise indicated, the items "we," "us," "our," and "Company" refer to SOS Franchising, LLC.

NOTE 2 – SUMMARY OF SIGNIFICATN ACCOUNTING POLICIES

Revenue Recognition

The Company's revenue recognition policies are in compliance with accounting standard ASC Topis 606, "Revenue from Contracts with Customers". The new guidance includes the following five-step revenue recognition model:

- Identify the contract with the customer.
- Identify the performance obligation in the contract.
- Determine the transaction price.
- Allocate the transaction price to the performance obligations.
- Recognize revenue when (or so) each performance obligation is satisfied.

In 2020, the Financial Accounting Standards Board (FAB) issued Accounting Standards Updates (ASU), Franchisors-Revenue from Contracts with Customers (Subtopic 952-606) Practical Expedient. This new practical expedient will allow franchisors that are not public business entitles to account for pre-opening services provided to a franchisee as a single performance obligation if the service is in line with the services listed within the guidance, and they meet certain other conditions.

The Company recognizes franchise royalties and system advertising on a monthly basis, which are generally based upon a percentage of sales made by the Company's franchisees, when they earned and deemed collectible.

The following services are provided by the Company prior to the opening of a franchised location:

- Development of a custom affiliated website housed within our national website.
- Webserver set up which will include access to our intranet system.
- Comprehensive five to eight-day training program at our corporate headquarter and up to three-days of assistance and guidance pre-opening on site.

Concentrations of Credit Risk

The Company maintains cash in bank and deposit accounts, which at times may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk on cash and cash equivalents.

Cash and Cash Equivalents

The Company considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

Long-Lived Assets

The Company reviews long-lived assets to be held and used by an entity for impairment whenever changes in circumstances indicate that the carrying amount of an asset may not be recoverable. As there are no owned assets for the year ended December 31, 2022, no impairment of the carrying values of its long-lived assets existed at that period. There can be no assurance, however, that demands for the Company's products or market conditions will not change, which could result in impairment losses in the future.

Property and Equipment

Property and equipment are stated at cost. Depreciation and amortization are generally provided using the straight-line method over the estimated useful lives of the related assets which ranges between 3 to 10 years.

Incomes Taxes

Deferred taxes are provided on liability method whereby deferred tax assets are recognized for deductible temporary differences and operating losses and tax credit carryforwards, and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. The deferred tax liability relates primarily to differences in methods of accounting for long-term contracts for financial reporting and income tax purposes. The deferred tax asset is adjusted for the effects of changes in tax laws and rates on the date of the enactment.

Use of Estimates in the Preparation of Financial Statement

The preparation of financial statement in conformity with accounting principles generally accepted in the United State of America (U.S. GAAP). The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure

of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Significant estimates made by the Company's management include, but are not limited to, allowances for doubtful accounts and contracts receivable, the allowance for losses on contracts in process and the percentage of completion on uncompleted contracts. Actual results could materially differ from those estimates.

Fair Value of Financial Assets and Liabilities

We measure and disclose certain financial assets and liabilities at fair value. ASC Topic 820, Fair Value Measurements and Disclosures, defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date, ASC Topic 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 – Quoted prices in active markets for identical assets or liabilities.

Level 2 – Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

We utilize that active market approach to measure fair value for our financial assets and liabilities. We report separately each class of assets and liabilities measured at fair value on a recurring basis and include assets and liabilities that are disclosed but not recorded at fair value in the fair value hierarchy.

Recently Issued and Adopted Accounting Pronouncements

The Company's management has evaluated recently issued accounting pronouncement through the date of this report and concluded that they will not have a material effect on the financial statement as of December 31, 2022.

In February 2016, the FASB issued a new accounting standard on leases. The new standard, among other changes, will require lessees to recognize a right-of-use asset and a lease liability on the balance sheet for all leases. The lease liability will be measured at the present value of the lease payments over the lease term, The right-of-use asset will be measured at the lease liability amount, adjusted for lease prepayments, lease incentives received and the lessee's initial direct costs (e.g., commissions). The Company does not believe that the adoption of this new accounting standard to have a material impact on its financial position and results of operations.

The Company does not believe that any other recently issued but not yet effective accounting pronouncements, if adopted, would have a material effect on the accompanying financial statements.

NOTE 3 - MEMBERS' EQUITY

During the years ended December 31, 2022, the Company's did not issue membership units. All contributions and distributions are recorded as Additional paid in Capital.

NOTE 4 - INCOME TAXES

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related to differences between the basis of assets and liabilities for financial and income tax reporting. The deferred tax assets and liabilities represent the future tax consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled. The provision differs from the expenses that would result from applying federal statutory rates to income before income taxes primarily due to state incomes taxes and certain non-deductible expenses.

NOTE 5 - SUBSEQUENT EVENTS

The Company has evaluated subsequent events through June 17, 2023, the date which the financial statements were available to be issued and nothing has occurred that would require disclosure.



FRANCHISE DISCLOSURE DOCUMENT **EXHIBIT E** FRANCHISE AGREEMENT



SUCCESS ON THE SPECTRUM FRANCHISE AGREEMENT

| FRANCHISEE: | | |
|-------------|--|--|
| | | |
| | | |
| | | |
| | | |

Success On The Spectrum FRANCHISE AGREEMENT

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Success On The Spectrum FRANCHISE AGREEMENT

| This Franchise Agreement (the "Agreement") is entered into on | | | | | | | (| "Effec | ctive Date"), by | y and | | |
|---|----|--------|---------------|--------|----------|---------|--------------|--------|------------------|--------|-----------------|-------|
| between | SC | S Fran | nchising, LLO | C, a T | exas Lir | nited L | Liability Co | mpany | with a p | rincip | al place of bus | iness |
| located | at | 8181 | Commerce | Park | Drive, | #726 | Houston, | Texas | 77036, | (the | "Franchisor") | and |
| | | (the | "Franchisee | "). | | | | | | | | |

RECITALS

WHEREAS, Franchisor has developed a distinctive and proprietary system (the "System") for the development and operation of a Success On The Spectrum, an autism treatment center that provides Applied Behavioral Analysis (ABA) therapy, speech therapy, occupational therapy, and social skills classes to developmentally delayed children and young adults, and other products and services (the "Approved Products and Services") under the Licensed Marks (defined below) (each, a "Franchised Business" or "Center");

WHEREAS, the System and, therefore, each Center, is identified by the Licensed Marks and distinctive trade dress, service offerings, business formats, equipment, products, supplies, operating procedures, programs, methods, procedures, and marketing and advertising standards, all of which are part of the System and all of which Franchisor may modify from time to time; and

WHEREAS, Franchisee desires to obtain the non-exclusive license and right to use the System in the development and operation of one Center from a single fixed location within a designated territory and pursuant to the terms of this Agreement.

NOW THEREFORE, in consideration of the foregoing recitals and other good and valuable consideration, the receipt and sufficiency of which is hereby mutually acknowledged, the parties do hereby agree, as follows:

ARTICLE 1 <u>DEFINITIONS</u>

Supplementing the terms and definitions contained in the foregoing "Recitals":

"Accounting Period" means the period of time selected and determined by Franchisor for the required measurement and reporting of financial information and payment of financial obligations by Franchisee. The applicable measurement period will be determined by Franchisor from time to time with respect to Franchisee's obligations to report financial information and data to Franchisor and Franchisee's payment of all fees and other obligations under this Agreement. The respective "Accounting Period" shall be those Franchisor designated times, whether, weekly, monthly, or otherwise, as designated by Franchisor, with all such Accounting Periods automatically commencing on the earlier of the (a) Scheduled Business Commencement Date, or (b) the Actual Business Commencement Date of the Franchised Business and, continuing, throughout the Term of this Agreement. Unless otherwise designated by Franchisor at any time, unless otherwise specified in this Agreement, the Accounting Period shall be a monthly period for each and every month throughout the Term of this Agreement.

- "<u>Actual Business Commencement Date</u>" means the date of the grand opening of the Franchised Business and/or the date upon which the Franchised Business is open to the public.
- "Additional Initial Training Fee" shall have the meaning defined and set forth in Article 4.A. of this Agreement.
- "<u>Alternative Channels of Distribution</u>" means outlets that do not include Centers but do include stores, and/or internet / web based sales and similar outlets that sell Approved Products and Services, services and products similar to the Approved Products and Services and/or related branded products or services to the public.
- "Ancillary Agreements" means, individually and collectively, each and every agreement between: (a) Franchisor and Franchisee, but not including this Agreement; (b) Franchisor and each of Franchisee's Owners, whether individually and/or collectively; and (c) Franchisor and each Spouse of Franchisee's Owners, whether individually and/or collectively. Without limitation to the foregoing, the term Ancillary Agreements includes the Franchise Owner and Spouse Agreement and Guaranty, Lease Agreement Rider, Collateral Assignment of Lease and the Assignment of Telephone Numbers and Digital Media Accounts, as said agreements, individually and/or collectively, may have been entered into between the foregoing parties.
- "Annual Conference Attendance Fee" means an annual conference attendance fee to be paid by Franchisee to Franchisor in an amount determined by Franchisor but not to exceed \$1,000 annually.
- "Annual System Conference" means a conference that may be established and organized by Franchisor for the purpose of facilitating networking among Success On The Spectrum Center franchisees, and general education. Franchisor shall designate and determine whether or not an Annual System Conference shall occur and, if one is established in any particular year, the dates, content and location of the Annual System Conference. Franchisee is responsible for all costs and expenses associated with Franchisee's travel to and attendance at the Annual System Conference.
- "Approved Off-Site Location(s)" means the location(s) that are not the Center Location and which are approved and authorized by Franchisor in Franchisor's sole discretion. Approved Off-Site Locations currently consist of field trip venues, client homes and client schools, but may be modified, changed or eliminated in Franchisor's sole discretion, at any time.
- "Approved Products and Services" shall have the meaning defined in the "Recitals" section of this Agreement and shall further refer to and mean those products and services that Franchisor authorizes for sale by Success On The Spectrum Centers. Franchisor shall exclusively designate and determine the Approved Products and Services and Franchisor, in Franchisor's Reasonable Business Judgment, may change, modify, reduce or supplement the Approved Products and Services that must be offered and sold by the Franchised Business and those products and services that may not be sold by the Franchised Business. The Operations Manual, subject to changes that Franchisor may make from time to time and Franchisor's right to change and modify the Approved Products and Services, shall designate the Approved Products and Services that must be offered and sold by the Franchised Business. The Franchised Business may only offer and sell the Approved Products and Services.
- "<u>Assignment of Telephone Numbers and Digital Media Accounts</u>" means the Assignment of Telephone Numbers and Digital Media Accounts agreement attached to this Agreement as Exhibit 6.

- "<u>Behavior Analyst</u>" means an individual that has obtained and continues to maintain a current certification with the Behavior Analyst Certification Board and any other boards or agencies that require similar certification within the state where the Franchised Business is operated.
- "Business Management System" means the software, internet, web based and/or cloud based system or systems, point of sale system or systems and client relationship management system or systems as same may be individually, or collectively, designated by Franchisor, in Franchisor's Reasonable Business Judgment, as being required for use by the Franchised Business.
- "Business Management System Data" means the forms, data, tools, client information, inventory, sales, and other information that: (a) is pre-populated or entered into the Business Management System; (b) is entered by Franchisor or Franchisee into the Business Management System; and/or (c) is recorded, stored and/or maintained in connection with the Franchised Business.
- "Center Facility" means the fixed commercial center facilities including, the fixtures and improvements, from which Success On The Spectrum Centers are established, operated and managed.
- "Center Location(s)" means the fixed locations from which Success On The Spectrum Centers are developed, operated and managed.
- "Collateral Assignment of Lease" means the Collateral Assignment of Lease agreement attached to this Agreement as Exhibit 5.
- "Competitive Business" means any business that (i) is the same as or similar to a Success On The Spectrum Center; and/or (ii) offers, sells, and/or provides Applied Behavioral Analysis (ABA) therapy, speech therapy, occupational therapy, and social skills classes to developmentally delayed children and/or young adults.
- "Confidential Information" means all of Franchisor's and Franchisor's affiliates trade secrets, methods, standards, techniques, procedures, data and information, as same may exist as of the Effective Date of this Agreement and as same may be developed, modified and supplemented in the future, constituting and comprising: (a) Approved Product and Services methods, specifications, product offerings, service offerings, supply, and distribution information; (b) standards, concepts, programs and systems relating to the Approved Products and Services and the development, establishment, marketing, promotion and operation of Success On The Spectrum Centers; (c) information concerning consumer preferences for services, products, materials and supplies used or sold by Success On The Spectrum Centers, and specifications for and knowledge of suppliers of inventory, equipment, products, supplies and procedures used or sold by Success On The Spectrum Centers; (d) information concerning clients, client lists, email lists, database lists, product sales, operating results, financial performance and other financial data of Success On The Spectrum Centers; (e) Business Management System Data; (f) current and future information contained in the Operations Manual; and (g) Know-How.
- "Confidentiality Agreement" means the sample form of "Confidentiality Agreement" attached to this Agreement as Exhibit 2.
- "Controlling Interest" shall exist for the following individuals, Owners, partners and/or entities: (a) (If Franchisee is a corporation) a controlling interest shall exist for such shareholders and Owners of the voting shares of stock of Franchisee as (i) shall permit voting control of Franchisee on any issue and/or (ii) shall prevent any other person, group, combination, or entity from blocking voting control on any issue or exercising any veto power; (b) (If Franchisee is a general partnership) a controlling interest shall exist for

such partners and Owners that possess a managing partnership interest or such percentage of the general partnership interests in Franchisee as (i) shall permit determination of the outcome on any issue, and (ii) shall prevent any other person, group, combination, or entity from blocking voting control on any issue or exercising any veto power; (c) (If Franchisee is a limited partnership) a controlling interest shall exist for such partners and Owners that possess a general partnership interest; and (d) (If Franchisee is a limited liability company) a controlling interest shall exist for such members and Owners that possess a percentage of the membership interests as (i) shall permit determination of the outcome on any issue, and (ii) shall prevent any other person, group, combination or entity from blocking voting control on any issue or exercising any veto power.

"Copyrights" means all works and materials for which Franchisor or any affiliate of Franchisor has secured common law or registered copyright protection and Franchisor uses and/or allows Success On The Spectrum Center franchisees to use in the operation of a Success On The Spectrum Center, whether as of the Effective Date of this Agreement or any time in the future.

"Corporate Entity" means a corporation, limited liability company, partnership or other corporate legal entity that is not an individual person.

"<u>Designated Territory</u>" means the territory identified and described in <u>Schedule 1</u> attached to and made a part of this Agreement or, if <u>Schedule 1</u> is not completed at the time of signing this Agreement, as <u>Schedule 1</u> is otherwise completed in accordance with this Agreement. Franchisor, in Franchisor's Reasonable Business Judgment and discretion, shall determine the Designated Territory. If <u>Schedule 1</u> is not completed and/or is not signed by Franchisor there shall be no Designated Territory.

"<u>Digital Media</u>" means any interactive or static digital document, application or media that is connected to and/or in a network of computers and/or other devices linked by communications software, part of the world wide web, linked by the internet or part of a web based application, software application, smart phone application or social media platform such as Facebook, LinkedIn, Twitter / X, Pinterest, Instagram, SnapChat, and YouTube, and internet based directories and local directories that refers, references, identifies, reviews, promotes and/or relates, in any way, to Success On The Spectrum Centers, the Franchised Business, the Licensed Marks, the System and/or Franchisor. Digital Media further includes the System Website, and all other media and/or publications relating to the System that is displayed and/or transmitted digitally.

"Due Date" shall have the meaning defined and set forth in Article 5.B. of this Agreement.

"E-Commerce" means the sale, distribution, and/or delivery of products and services including, but not limited to the Approved Products and Services, through channels of distribution that originate from and include, among other things, the System Website, websites, web based portals, e-commerce platforms, online marketplaces, and other platforms related to the marketing, sale, and/or distribution of Approved Products and Services and/or other products and/or services other than the direct in-person and on-site at Franchisee's Success On The Spectrum Center retail sale of Approved Products and Services that are delivered to the in-person and on-site client at Franchisee's Success On The Spectrum Center or delivered to the client's home located within Franchisee's Designated Territory.

"Effective Date" shall be the date set forth, defined and referred to in the first paragraph of this Agreement.

"<u>Franchise Owner and Spouse Agreement and Guaranty</u>" means the form of "Franchise Owner and Spouse Agreement and Guaranty" attached to this Agreement as Exhibit 1.

"<u>Franchised Business</u>" means the Success On The Spectrum Center that Franchisee is required to develop, maintain and operate as part of the System and in accordance with the terms, conditions and obligations set forth in this Agreement and the Operations Manual.

"<u>Franchisee's Center Facility</u>" means the Center Facility from which Franchisee develops, operates and manages the Franchised Business. Franchisee's Center Facility must be located at a Center Location that has been approved by Franchisor.

"<u>Franchisee's Center Location</u>" shall have the meaning defined and set forth in <u>Article 2.A.</u> of this Agreement. Franchisee's Center Location must be designated in accordance with <u>Schedule 1</u> of this Agreement and must be approved by Franchisor, in Franchisor's Reasonable Business Judgment.

"Franchisor's Reasonable Business Judgment" refers to, means, and relates to any and all decisions, actions and choices made by Franchisor concerning or relating to this Agreement, the System generally, Success On The Spectrum Centers and/or the Franchised Business where Franchisor undertakes or makes such decision with the intention of benefitting or acting in a way that could benefit the System. When making decisions and/or taking actions in Franchisor's Reasonable Business Judgment, Franchisor may, in addition to all other rights afforded to Franchisor under this Agreement, consider factors, in whole or in part, that include: Franchisor's profits, enhancing the value of the Licensed Marks; increasing customer satisfaction, minimizing potential customer confusion as to the Licensed Marks, determining designated territory markets, minimizing potential customer confusion as to the location of Success On The Spectrum Centers, expanding brand awareness of the Licensed Marks, implementing marketing and accounting control systems, approving products, services, supplies and equipment. Franchisee agrees that when a decision, determination, action and/or choice is made by Franchisor in Franchisor's Reasonable Business Judgment that such decision, determination, action or choice shall take precedence and prevail, even if other alternatives, determinations, actions and/or choices are reasonable or arguably available and/or preferable. Franchisee agrees that in connection with any decision, determination, action and/or choice made by Franchisor in Franchisor's Reasonable Business Judgment that: (a) Franchisor possesses a legitimate interest in seeking to maximize Franchisor's profits; (b) Franchisor shall not be required to consider Franchisee's individual economic or business interests as compared to the overall System; and (c) should Franchisor economically benefit from such decision, determination, action and/or choice that such economic benefit to Franchisor shall not be relevant to demonstrating that Franchisor did not exercise reasonable business judgment with regard to Franchisor's obligations under this Agreement and/or with regard to the System. Franchisee agrees that neither Franchisee and/or any third party, including, but not limited to, any third party acting as a trier of fact, shall substitute Franchisee's or such third party's judgment for Franchisor's Reasonable Business Judgment. Franchisee further agrees that should Franchisee challenge Franchisor's Reasonable Business Judgment in any legal proceeding that Franchisee possesses the burden of demonstrating, by clear and convincing evidence, that Franchisor failed to exercise Franchisor's Reasonable Business Judgment.

"GAAP" means United States Generally Accepted Accounting Principles.

"<u>Gift Cards</u>" means any and all gift cards, vouchers, receipts, cards and other evidence of a pre-paid purchase transaction or credit that Franchisor authorizes concerning a Success On The Spectrum Center.

"Gross Sales" means the total dollar sales from all business and clients of the Franchised Business and includes the total gross amount of revenues, receipts, and sales from whatever source derived, whether in form of cash, credit, agreements to pay or other consideration including the actual retail value of any goods or services traded, borrowed, or received by Franchisee in exchange for any form of non-money consideration (whether or not payment is received at the time of the sale), from or derived by Franchisee or

any other person or Corporate Entity from business conducted or which started in, on, from or through the Franchised Business, Franchisee's Center Location, and/or Franchisee's Center Facility whether such business is/was conducted in compliance with or in violation of the terms of this Agreement. Supplementing the foregoing, Gross Sales further includes the total gross amount of revenues, receipts, and sales from whatever source derived from and/or derived by Franchisee (including any person and/or Corporate Entity acting on behalf of Franchisee) from business conducted within and/or outside the Designated Territory that is related to the Franchised Business and/or a Competitive Business located and/or operated at Franchisee's Center Location, at Franchisee's Center Facility, within the Designated Territory, outside the Designated Territory, and/or otherwise (the foregoing does not constitute approval for Franchisee's operation of a Competitive Business and/or the operation of a Success On The Spectrum Center outside of the Designated Territory). Gross Sales does not include sales taxes that Franchisee collects and remits to the proper taxing authority or promotional discounts that are authorized by Franchisor in writing.

"Immediate Family Member" means the spouse of a person and any other member of the household of such person, including, without limitation, children, and grandchildren of such person. Immediate Family Member shall further refer to and mean the spouse, children, grandchildren, and other members of the household of each Franchisee, if Franchisee is an individual, or each Owner of Franchisee if Franchisee is a Corporate Entity.

"IP Claim" shall have the meaning defined and set forth in Article 11.E. of this Agreement.

"Know-How" means Franchisor's trade secrets and proprietary information relating to the development, establishment, marketing, promotion and/or operation of a Success On The Spectrum Center including, but not limited to, methods, techniques, inventory, products and services standards and specifications and information reflected in, included in, comprising and/or constituting a part of the System. Without limitation to the foregoing, Know-How includes information contained in the Operations Manual and the Confidential Information.

"Lease Agreement Rider" means the form "Lease Agreement Rider" attached to this Agreement as Exhibit 4.

"<u>Licensed Marks</u>" means the trademarks, service marks, indicia of origin, including the "Success On The Spectrum" trademark, the Success On The Spectrum logo, Trade Dress, and other trademarks, service marks, logos, slogans and designs authorized by Franchisor in connection with the identification of Success On The Spectrum Centers and the Approved Products and Services, provided that such trade names, trademarks, service marks, logos and designs are subject to modification, replacement and discontinuance by Franchisor at any time in Franchisor's Reasonable Business Judgment.

"<u>Management Service Fees</u>" shall have the meaning defined and set forth in <u>Articles 7.J.</u> and <u>14.D.</u> of this Agreement.

"Managers" means the Managing Owner plus all assistant managers of the Franchised Business and all other employees, independent contractors, consultants, directors, officers and board members who may possess access to the Confidential Information.

"Managing Owner" means, if Franchisee is a partnership or Corporate Entity, the Managing Owner shall be the Owner responsible for the day-to-day oversight, management and operation of the Franchised Business. The Managing Owner must possess, maintain and own not less than 25% of the equity and ownership interests in Franchisee. At all times, the Managing Owner must manage the operations of the Franchised Business.

- "<u>Office Manager</u>" means an individual designated by Franchisee who is charged with supervising and managing (on site at Franchisee's Center Facility) the day-to-day operations of the Franchised Business including but not limited to client intake, scheduling and managing staff.
- "<u>Operating Manager</u>" means an individual designated by Franchisee who is responsible for administrative duties for the Franchised Business, including but not limited to payroll, finances, bookkeeping, marketing, claims and billing.
- "Operations Manual" means, individually and collectively, the manual(s) designated by Franchisor and relating to the development and/or operations of Success On The Spectrum Centers including, but not limited to, the policies, procedures and requirements for the development and operation of Success On The Spectrum Centers. The Operations Manual may consist of one or more volumes, handbooks, manuals, written materials, videos, electronic media files, cloud/internet based list-service, intranet, internet based and accessed databases, computer media, email, webinars and other materials as may be modified, added to, replaced or supplemented by Franchisor from time to time in Franchisor's Reasonable Business Judgment, whether by way of supplements, replacement pages, franchise bulletins, or other official pronouncements or means. Subject to Franchisor's modification from time to time and, based on Franchisor's Reasonable Business Judgment, the Operations Manual may, among other things, designate the Approved Products and Services that must be exclusively offered and sold by the Franchised Business and, the System Supplies and designated vendors that must be exclusively used by Franchisee.
- "Operations Non-Compliance Fee" shall have the meaning defined and set forth in Article 7.K. of this Agreement.
- "Operations Violation" shall have the meaning defined and set forth in Article 7.K. of this Agreement.
- "Owner" means collectively, individually and jointly: (a) the officers and directors of Franchisee (including the officers and directors of any general partner of Franchisee) who hold an ownership interest in Franchisee; (b) the managing member or manager of Franchisee, if franchisee is a limited liability company; (c) all holders of a 5% or more direct or indirect ownership interest in Franchisee and/or of any entity directly or indirectly controlling Franchisee; and (d) the Managing Owner(s). Franchisee's Owners are identified in Schedule 2 to this Agreement.
- "Payment Non-Compliance Fee" shall have the meaning defined and set forth in Article 5.D. of this Agreement.
- "Post-Term Restricted Period" means the 24 month period after the earliest to occur of the following: (a) the expiration or termination of this Agreement for any reason; or (b) the date on which Franchisee, in compliance with the terms of this Agreement, Transfers this Agreement to another person or Corporate Entity. Provided however, that if a court of competent jurisdiction determines that this period of time is too long to be enforceable, then the "Post-Term Restricted Period" means the 18 month period after the earliest to occur of the following: (a) the expiration or termination of this Agreement for any reason; or (b) the date on which Franchisee, in compliance with the terms of this Agreement, Transfers this Agreement to another person or Corporate Entity.
- "Prohibited Activities" shall have the meaning defined and set forth in Article 6.D. of this Agreement.
- "Published Content" means any and all information, data, articles, communications, videos and other information relating to or concerning the Franchised Business, the System, or the Licensed Marks that is or

was made available by Franchisee or Franchisee's agents to the public in print or electronic media that is published, listed, made available, uploaded on, downloaded to, posted or distributed through Digital Media.

"Renewal Ancillary Agreements" shall have the meaning defined and set forth in Article 15.B. of this Agreement.

"Renewal Fee" is a fixed sum of \$1,500.

"Renewal Franchise Agreement" shall have the meaning defined and set forth in Article 15.B. of this Agreement.

"Renewal Notice" shall have the meaning defined and set forth in Article 15.B. of this Agreement.

"Renewal Term" shall have the meaning defined and set forth in Article 15.A. of this Agreement.

"Reporting Non-Compliance Fee" shall have the meaning defined and set forth in Article 12.C. of this Agreement.

"Reporting Violation" shall have the meaning defined and set forth in Article 12.C. of this Agreement.

"Reputation Management Services" means the client review, review monitoring, reporting and/or reputation management services designated by Franchisor. Franchisor, in Franchisor's Reasonable Business Judgement, shall exclusively select the Reputation Management Services to be used by Franchisee and to determine and select the websites, social media sites, reporting services, surveys, and service platforms to be included in any evaluation and/or determination of Franchisee's client satisfaction or approval ratings.

"Required Center Personnel" – shall have the meaning defined and set forth in Article 3.I. of this Agreement.

"Reserved Rights" shall have the meaning defined and set forth in Article 2.D. of this Agreement.

"Restricted Territory" means the geographic area: (a) comprising Franchisee's Designated Territory; (b) comprising a 25 mile radius surrounding Franchisee's Designated Territory or, if Franchisee is not granted or designated a designated territory, then a 25 mile radius surrounding Franchisee's Center Location; (c) comprising a 10 mile radius surrounding the Center Locations for all other Success On The Spectrum Centers operating and/or under development as of the Effective Date of this Agreement; and (d) comprising a 10 mile radius surrounding the Center Locations for all other Success On The Spectrum Centers that are in operation or under development during all or any part of the Post-Term Restricted Period; provided, however, that if a court of competent jurisdiction determines that the foregoing Restricted Territory is too broad to be enforceable, then the "Restricted Territory" means the geographic area comprising Franchisee's Designated Territory plus a 25 mile radius surrounding Franchisee's Designated Territory or, if Franchisee is not granted or designated a designated territory, then a 25 mile radius surrounding Franchisee's Center Location.

"Royalty and Activity Report" shall have the meaning defined and set forth in Article 5.B. of this Agreement.

"Royalty Fee" shall have the meaning defined and set forth in Article 5.B. of this Agreement.

"Royalty Rate" shall have the meaning defined and set forth in Article 5.B. of this Agreement.

- "Scheduled Business Commencement Date" means the date that occurs on the 10 month anniversary of the Effective Date of this Agreement.
- "Site Selection Acknowledgment" means the form "Site Selection Acknowledgment" attached to this Agreement as Exhibit 3.
- "Site Selection Area" shall have the meaning defined and set forth in Article 2.A.(4) of this Agreement.
- "Site Selection Period" means the period of time commencing on the Site Selection Acknowledgment Date (as such date may be set forth by Franchisor, and only Franchisor, in the Site Selection Acknowledgment) and automatically expiring 60 calendar days after the Site Selection Acknowledgment Date. If the Site Selection Acknowledgment Date is not set forth and acknowledged by Franchisor in the Site Selection Acknowledgment then, the Site Selection Period shall be 0 days. If the Site Selection Acknowledgment is not signed by Franchisor, then there shall be no Site Selection Period.
- "Spouse" means the legal spouse of an Owner as of the Effective Date.
- "Success On The Spectrum Center(s)" shall have the meaning defined in the Recitals section of this Agreement and, without limitation to the Recitals section, the definition of "Success On The Spectrum Centers", shall further include, refer to and mean: every business and all businesses owned and/or operated by Franchisor, Franchisor's affiliates and/or authorized franchisees that use and/or is/are required to use the System and/or Licensed Marks, and, including, but not limited to, the Franchised Business.
- "Supplemental Training" shall have the meaning defined and set forth in Article 4.A. of this Agreement.
- "Supplemental Training Fee" shall have the meaning defined and set forth in Article 4.A. of this Agreement.
- "Supplier Evaluation Fee" means the fee determined by Franchisor, in Franchisor's Reasonable Business Judgment, and based upon the fees and/or expenses incurred by Franchisor in connection with the evaluation of a request by Franchisee for Franchisor's consideration and/or review of a potential supplier. Under no circumstance is Franchisor required to approve of suppliers requested by Franchisee.
- "System" shall have the meaning defined in the "Recitals" section of this Agreement and is further supplemented, as follows: without limitation to the Recitals section of this Agreement and supplementing the definition and meaning of the term "System", System shall be defined to further include and mean: (a) the Approved Products and Services, System Supplies and the services, procedures and systems that are designated by Franchisor, whether presently or in the future, for use in connection with the development, establishment, marketing, promotion and operation of a Success On The Spectrum Center; (b) the Licensed Marks; (c) the Trade Dress; (d) Copyrights; (e) other trade names, service marks, signs, and logos, copyrights and trade dress that is designated by Franchisor, whether presently or in the future, for use in connection with the development, establishment, marketing, promotion and operation of a Success On The Spectrum Center; (f) Operations Manual; (g) Business Management System Data; (h) Know-How; (i) Confidential Information; and (j) Digital Media. All determinations as to the system including components to the system and modifications and replacements thereto shall be determined by Franchisor in Franchisor's Reasonable Business Judgment.
- "System Supplies" means all: (a) merchandise, inventory, products, supplies, and/or goods constituting or comprising the Approved Products and Services, or a portion thereof, authorized for sale by the Franchised

Business or designated for the preparation of Approved Products and Services; (b) products, supplies, services, and/or goods used to prepare, provide, offer, and/or sell services constituting or comprising the Approved Products and Services; (c) products, supplies, and/or goods as designated by Franchisor for the marketing, sale, provision, and/or delivery of the Approved Products and Services including, without limitation, uniforms, point of sale displays, packaging; (d) furniture, fixtures, and equipment designated by Franchisor; and (e) other items as designated by Franchisor in the Operations Manual, and as may be modified and supplemented by Franchisor from time to time, in Franchisor's Reasonable Business Judgment, as being required for the development and operation of the Franchised Business.

"System Website" means the web page and pages located on the world wide web at the www.SOSfranchising.com URL and shall further include all webpages and subdomains, including those that are franchisee and/or geography specific, that are a part of www.SOSfranchising.com, or as designated by Franchisor being associated with the URL of www.SOSfranchising.com and/or Success On The Spectrum Centers.

"Technology Fee" shall have the meaning defined and set forth in Article 5.C. of this Agreement.

"<u>Term</u>" means the period of time set forth and defined in <u>Article 2.B.</u> of this Agreement and, the Renewal Term(s) if Franchisee invokes Franchisee's renewal rights in accordance with the terms of this Agreement.

"<u>Trade Dress</u>" means the Success On The Spectrum Center designs, images, marketing materials, packaging, branding and/or branding images which Franchisor authorizes and requires Franchisee to use in connection with the operation of the Franchised Business and as may be revised and further developed by Franchisor from time to time.

"Training Program" shall have the meaning defined and set forth in Article 4.A. of this Agreement.

"Transfer" means and shall include, without limitation, the following, whether voluntary or involuntary, conditional or unconditional, and/or direct or indirect: (a) an assignment, sale, gift, transfer, pledge or subfranchise; (b) the grant of a mortgage, charge, lien or security interest, including, without limitation, the grant of a collateral assignment; (c) a merger, consolidation, exchange of shares or other ownership interests, issuance of additional ownership interests or securities representing or potentially representing ownership interests, or redemption of ownership interests; (d) a sale or exchange of voting interests or securities convertible to voting interests, or an agreement granting the right to exercise or control the exercise of the voting rights of any holder of ownership interests or to control the operations or affairs of Franchisee; and/or (e) the legal and/or equitable transfer and/or sale of an Owners interests and/or voting rights in Franchisee.

"Transfer Fee" is a fixed sum of \$5,000.

ARTICLE 2 GRANT OF FRANCHISE

2.A. GRANT OF FRANCHISE

Franchisee has requested that Franchisor grant to Franchisee the non-exclusive license and right to develop, own and operate a Success On The Spectrum Center from a fixed Center Location located within a specified territory. Relying on the representations made by Franchisee and/or Franchisee's Owners in any submitted application and during the application process and subject to the terms and conditions of this Agreement, Franchisee's request has been approved by Franchisor, subject to the following terms and conditions:

- (1) During the Term of this Agreement and subject to the rights of Franchisor as set forth and/or reserved to franchisor in this Agreement including, but not limited to, the Reserved Rights, Franchisor grants to Franchisee and Franchisee accepts, the non-exclusive license, right and obligation to develop and operate, one Success On The Spectrum Franchised Business in conformity with the System and this Agreement from a single fixed center location, selected by Franchisee but requiring the approval of Franchisor ("Franchisee's Center Location").
- (2) If, as of the Effective Date, Franchisee has selected a proposed Center Location that Franchisor approves as Franchisee's Center Location, then Franchisee's Center Location and Designated Territory, if any, shall be identified in Schedule 1 of this Agreement. To be effective, Schedule 1 must be completed and signed by Franchisor. Franchisee's execution of Schedule 1 with a specific location for Franchisee's Center Location shall constitute Franchisee's obligation to develop and operate the Franchised Business at the designated Franchisee Center Location.
- (3) If, as of the Effective Date, Franchisee has not selected a proposed Center Location or has not obtained Franchisor's approval of the proposed Center Location, and/or <u>Schedule 1</u> to this Agreement is left incomplete or is not signed by Franchisor, Franchisee must locate, identify and secure a Center Location for the Franchised Business in accordance with the terms of this Agreement, including the requirement that Franchisee must obtain Franchisor's approval of Franchisee's Center Location. If, after the Effective Date, Franchisee proposes and Franchisor approves of Franchisee's proposed Center Location, such approval must be in writing and must be evidenced by Franchisor's execution of <u>Schedule 1</u> with a specific Center Location designated and identified in <u>Schedule 1</u>. At the time of executing a completed <u>Schedule 1</u> and, thereby, approving Franchisee's proposed Center Location, Franchisor, in Franchisor's discretion and Reasonable Business Judgment, shall designate and determine Franchisee's Designated Territory.
- (4) If, as of the Effective Date or other appropriate periods after the Effective Date, Franchisee has not selected a proposed Center Location that is approved by Franchisor but, Franchisee has identified an area in which Franchisee may look to secure a center location for the Franchised Business, Franchisor, in Franchisor's discretion and Reasonable Business Judgment, may enter into the Site Selection Acknowledgment attached to this Agreement as Exhibit 3. If executed by Franchisor, within the Exhibit 3. Site Selection Acknowledgment, Franchisor shall designate a geographic area (the "Site Selection Area") within which Franchisor, during the Site Selection Period, shall not, on behalf of any third party, approve any new Center Location. The Site Selection Acknowledgment does not constitute Franchisor's approval of a proposed Center Location, does not constitute Franchisor's designation of Franchisee's Designated Territory, does not afford Franchisee any territorial rights in or to the Site Selection Area, and does not extend and/or modify any obligation on the part of Franchisee to timely secure an approved Center Location in accordance with the terms of this Agreement.
- (5) At all times, Franchisee's rights in and to the real property and the business premises of Franchisee's Center Location shall be subordinate and subject to Franchisee's and Franchisee's landlord's agreement to and execution of the Center Location Lease Agreement Rider attached to this Agreement as Exhibit 4, and Franchisee's agreement and execution of the Collateral Assignment of Lease attached to this Agreement as Exhibit 5.
- (6) Except as otherwise provided in this Agreement including, but not limited to, the Reserved Rights, provided that, at all times Franchisee is and remains in compliance with all of the terms of this Agreement, during the Term of this Agreement, neither Franchisor nor any affiliate of Franchisor will open or grant a franchise the right to open a Center using the Licensed Marks and System at a Center Location within Franchisee's Designated Territory, provided, that a Designated Territory has been designated and approved by Franchisor in accordance with the terms of this Agreement. Notwithstanding the foregoing, Franchisee

agrees that Franchisee may face competition from other Success on the Spectrum franchisees and other System franchisees.

- (7) Franchisee may only offer and sell the Approved Products and Services: (a) from Franchisee's Center Location and/or (b) at Approved Off-Site Locations, subject to Franchisor's rules and restrictions. Franchisee acknowledges and understands that other System franchisees may offer and provide Approved Products and Services at Approved Off-Site Locations within Franchisee's Designated Territory, without any compensation to Franchisee.
- (8) Franchisee may solicit clients, and direct marketing and advertising, outside of Franchisee's Designated Territory. Franchisee acknowledges and understands that other System franchisees may solicit clients within Franchisee's Designated Territory, without any compensation to Franchisee.
- (9) The foregoing rights granted in this <u>Article 2.A.</u> are subject to and contingent on the terms and conditions of this Agreement, the rights of any prior user, and are non-exclusive and subordinate to the Reserved Rights.

2.B. TERM

Unless previously terminated pursuant to the terms of this Agreement, the term of this Agreement will be for a period of five consecutive years, commencing from the Effective Date (the "Term").

2.C. GUARANTEES, CONFIDENTIALITY AND RESTRICTIVE COVENANTS

If Franchisee is, at any time, a Corporate Entity, Franchisee agrees that each Owner and their respective Spouse shall execute, sign and deliver to Franchisor the Franchise Owner and Spouse Agreement and Guaranty attached to this Agreement as Exhibit 1 and, in doing so, among other things, will individually, jointly, and severally, guarantee Franchisee's obligations under this Agreement and personally bind themselves to confidentiality and non-competition covenants and restrictions.

2.D. RESERVATION OF RIGHTS

Franchisor on behalf of itself, its affiliates, and its assigns, retains all rights, on any and all terms and conditions that Franchisor deems advisable and without any compensation or consideration to Franchisee to engage in the following activities (the "Reserved Rights"): (a) operate and grant to others the right to operate a Franchised Business, Success On The Spectrum Center and/or other centers using the System and Licensed Marks at locations outside Franchisee's Designated Territory; (b) acquire, be acquired by, merge with, or otherwise affiliate with one or more businesses of any kind, including businesses that are Competitive Businesses, and after such acquisition, merger or affiliation to own and operate and to franchise or license others to own and operate and to continue to own and operate such businesses (including under and using the Licensed Marks and System), within your Designated Territory, and even if such businesses are Competitive Businesses and/or offer and sell products and services that are the same or similar to the Franchised Business; (c) subject to Franchisor's then current out of territory delivery rules and requirements, provide Approved Products and Services, and grant other System franchisees the right to provide Approved Products and Services to clients and other individuals within Franchisee's Designated Territory; (d) use the Licensed Marks and System to sell, distribute, and deliver the Approved Products and Services or products and services similar to the Approved Products and Services to and through retail stores and other outlets located within and/or outside Franchisee's Designated Territory; (e) use the Licensed Marks and System to distribute the Approved Products and Services or products and services similar to the Approved Products and Services through E-Commerce channels of sale, distribution, and/or delivery within and/or outside Franchisee's Designated Territory; (f) use the Licensed Marks and System to sell, distribute, and deliver the Approved Products and Services or products and services similar to the Approved Products and Services in Alternative Channels of Distribution within and/or outside Franchisee's Designated Territory; and (g) use the Licensed Marks and System and to license others to use the Licensed Marks and System to engage in all other activities not expressly prohibited by this Agreement.

2.E. MODIFICATION OF SYSTEM

Franchisor, in Franchisor's Reasonable Business Judgment, reserves the right at all times to supplement, modify, alter and/or amend the System. Franchisee shall promptly comply with all such modifications to the System whether such modification(s) results in the addition, subtraction, modification and/or enhancement to any and/or all components of the System. Franchisor shall provide Franchisee with a reasonable time period to comply with any change or modification to the System which shall be communicated in writing by Franchisor to Franchisee, including, but not limited to, modifications, updated, amendments, and changes made by Franchisor to the Operations Manual. Franchisor's modifications to the System shall not materially alter Franchisee's fundamental rights under this Agreement.

2.F. CORPORATE ENTITY OWNERSHIP

If Franchisee is a Corporate Entity, Franchisee represents that the information contained in <u>Schedule 2</u> to this Agreement is and shall remain complete, true and accurate throughout the Term of this Agreement.

ARTICLE 3 CENTER DEVELOPMENT AND OPERATIONS

3.A. CENTER LOCATION

Franchisee shall develop, operate and manage the Franchised Business from a Center Facility that is developed and established at a Center Location, that: (a) was identified and evaluated by Franchisee; (b) complies with the terms and conditions of this Agreement; (c) satisfies and meets Franchisor's standards and specifications; (d) is timely presented by Franchisee to Franchisor for approval as Franchisee's proposed Center Location; (e) is approved by Franchisor as Franchisee's Center Location; (f) is timely secured by Franchisee within 120 days of the Effective Date of this Agreement, as evidenced by a binding lease with a duration equal to the full Term of this Agreement; (g) is and, at all times, shall be exclusively dedicated to the operation of the Franchised Business; (h) is located within the Designated Territory, if Franchisor previously designated and approved, in writing, a Designated Territory; and (i) otherwise meets the terms and conditions of this Agreement and Franchisor's standards and specifications.

Franchisee will not lease, purchase or otherwise acquire a proposed Center Location until such information as Franchisor may require as to the proposed Center Location has been provided to Franchisor by Franchisee and, Franchisor has approved the location in accordance with the terms and conditions of this Agreement including, but not limited to, <u>Article 2.A.</u> of this Agreement. Franchisor shall respond to Franchisee's request for approval of a proposed Center Location within a reasonable time period but not exceeding 30 days following Franchisor's receipt, from Franchisee, of complete written information about Franchisee's proposed Center Location. If Franchisor rejects or disapproves Franchisee's proposed Center Location, Franchisee must nevertheless identify and obtain Franchisor's approval of a proposed Center Location within the time requirements set forth in this Agreement. Franchisor's disapproval of a proposed Center Location shall not serve as a basis to extend any deadline or requirement set forth in this Agreement.

Franchisor's approval of Franchisee's proposed Center Location is not and does not constitute a representation or warranty by Franchisor of any kind other than that Franchisor does not object to or disapprove of Franchisee's proposed Center Location. No provision of this Agreement shall be construed or interpreted to impose an obligation on Franchisor to locate a Center Location for the Franchised Business, to assist Franchisee in the selection of a suitable Center Location for the Franchised Business or to provide assistance to the Franchisee in the purchase or lease of a Center Location. If Franchisee leases Franchisee's Center Location, Franchisee must use Franchisee's best efforts to ensure that the landlord signs the Lease

Agreement Rider that is attached to this Agreement as <u>Exhibit 4</u>. If Franchisee's landlord refuses to sign the Lease Agreement Rider in substantially the same form as the attached <u>Exhibit 4</u>, such refusal may constitute grounds upon which Franchisor refuses to approve Franchisee's proposed Center Location or withdraws such approval.

3.B. CENTER DEVELOPMENT

Franchisee shall develop and construct Franchisee's Center Facility and Center Location in accordance with Franchisor's standards and specifications and using only those types of construction materials, decorating materials, furniture, fixtures, equipment, trade dress signs, suppliers, advisors and contractors that Franchisor has approved in the Operations Manual, in supplements to the Operations Manual or as Franchisor otherwise designates and approves of in a writing specifically directed to Franchisee and signed by Franchisor.

Franchisee's Center Facility and Franchisee's Center Location must be constructed and established in accordance with Franchisor's plans and specifications. Promptly after signing a lease or closing on a purchase of the premises of Franchisee's Center Location, Franchisor shall provide Franchisee with Franchisor's generalized prototype plans and specifications. Prior to constructing, equipping and building out Franchisee's Center Facility and Franchisee's Center Location, Franchisee shall:

- (1) Prepare and submit to Franchisor for approval, which approval, specific plans and specifications prepared by the design consultants designated or approved by Franchisor and hired by Franchisee, at Franchisee's sole expense, whereby such plans and specifications are prepared specifically for Franchisee's Center Facility and Franchisee's Center Location and shall reflect and comply with Franchisor's generalized plans and specifications and otherwise satisfy the specifications and requirements set forth in the Operations Manual. If Franchisor determines, in Franchisor's Reasonable Business Judgment, that any plans are not consistent with Franchisor's prototype plans and specifications, Franchisor may prohibit implementation of the plans and disapprove the plans;
- (2) Obtain all required building, utility, sign, health, sanitation, liquor (if the System Products and Service include and permit the service of alcohol), and business permits and licenses, and any other required permits and licenses;
- (3) Construct all required improvements to Franchisee's Center Location, purchase and install all required furniture, fixtures and equipment and decorate the premises in compliance with the plans and specifications approved in writing by Franchisor and all applicable ordinances, building codes, permit requirements and lease or deed requirements and restrictions;
- (4) Provide Franchisor timely written reports regarding the process of construction and remodeling in compliance with Franchisor's then current specifications; and
- (5) Establish filing, accounting, and inventory control systems, conforming to the requirements prescribed by Franchisor, if any.

At all times, in the construction and operation of the Franchised Business, Franchisee shall exclusively install, use, attach, maintain, replenish and replace only those types of construction and decorating materials, furniture, fixtures, equipment, and signs that Franchisor has approved or designated in the Operations Manual for Success On The Spectrum Centers as meeting Franchisor's specifications and standards for appearance, function and performance. Franchisee only may purchase approved or designated types of construction and decorating materials, fixtures, equipment, furniture and signs from any supplier approved or designated by Franchisor, which may include Franchisor and Franchisor's affiliates.

3.C. CENTER OPENING

Franchisee must develop and open the Franchised Business to the public and, commence the day-to-day operations of the Franchised Business, on or before the Scheduled Business Commencement Date. Notwithstanding the foregoing, Franchisee agrees that prior to opening the Franchised Business to the Public, Franchisee must, as determined by Franchisor: (a) be in compliance with the terms and conditions of this Agreement; (b) have satisfied the pre-opening obligations set forth by Franchisor in the Operations Manual; (c) have completed and satisfied the training obligations designated by Franchisor; and (d) obtained Franchisor's written consent to open.

3.D. CENTER OPERATIONS

At all times, the Franchised Business shall: (a) be exclusively operated from Franchisee's Center Location that has been approved by Franchisor and within Franchisee's Designated Territory, as authorized by Franchisor in the Operations Manuals; (b) be exclusively operated from a Center Facility approved by Franchisor; (c) exclusively offer and sell the Approved Products and Services as designated by Franchisor, in Franchisor's Reasonable Business Judgment, and as modified by Franchisor from time to time; (d) ensure that the Approved Products and Services are only offered and provided by Franchisee through employees and/or Owners that have, to Franchisor's satisfaction, completed brand standard related training requirements and Training Programs as designated by Franchisor, in Franchisor's Reasonable Business Judgment and as may be modified and supplemented by Franchisor from time to time; (e) exclusively utilize, maintain and stock in inventory the System Supplies in such quantities and as designated by Franchisor, in Franchisor's Reasonable Business Judgment, and as modified by Franchisor from time to time; (f) exclusively purchase the System Supplies from the suppliers and vendor(s) approved by Franchisor and designated by Franchisor, in Franchisor's Reasonable Business Judgment, and as modified by Franchisor from time to time; (g) comply with all pricing and promotion requirements as designated by Franchisor in accordance with Article 3.E., below; (h) issue, sell, redeem, honor, and accept, without the offset to any fees due to Franchisor, all Gift Cards designated by Franchisor and participate in, offer, redeem, and honor, without the offset to any fees due to Franchisor, all Gift Card and client loyalty programs designated by Franchisor and in accordance with the rules and regulations adopted by Franchisor and as may be modified by Franchisor from time to time in Franchisors Reasonable Business Judgment; (i) maintain openings and operating hours in conformity with Franchisor's then current standards and requirements, as designated by Franchisor in Franchisor's Reasonable Business Judgment, respecting, among other things, days, hours, and time of Center operations and service offered to the public, and days, times, and holidays for opening and closing; and, without limitation to the foregoing; and (j) be operated in conformity with the Operations Manual as such Operations Manual exists as of the Effective Date of this Agreement and as the Operations Manual may be modified and supplemented from time to time in the future by Franchisor, in Franchisor's Reasonable Business Judgment. At all times Franchisee must maintain the necessary licenses and permits and those licenses and permits recommended and/or required by Franchisor in connection with Franchisee's ownership and operation of the Franchised Business.

Franchisee agrees that control over the nature, quality, branding and source of the System Supplies is critical to the System and that irrespective of the availability of substitute products, supplies, inventory, apparel, merchandising displays, and/or accessories, Franchisee shall only utilize the System Supplies as designated by Franchisor and only from those suppliers approved by Franchisor. Franchisee agrees that in many instances Franchisor and/or Franchisor's affiliates may be or may become the exclusive supplier of System Supplies.

Notwithstanding anything contained in this <u>Article 3.D.</u> or otherwise in this Agreement, Franchisee agrees that Franchisor possesses the right and discretion, in Franchisor's Reasonable Business Judgment, to grant other System franchisees and Success On The Spectrum Centers variances from System standards, service and/or product offering requirements, inventory requirements, supply chain requirements, and operational

requirements for the purpose of accommodating local or regional consumer preferences, supply chain availability, and/or operational conditions and that Franchisor may do so without affording similar variances or rights to Franchisee.

3.E. PRICING AND PROMOTIONS

Where permitted by applicable law and, to the fullest extent permitted by law, Franchisor reserves the right to designate and establish, maximum, minimum, promotional, and other pricing requirements that Franchisee must comply with respecting prices charged to clients of the Franchised Business and promotions that Franchisee may and/or must offer to clients of the Franchised Business. Franchisee agrees that Franchisor's pricing and promotion requirements may change from time to time and may vary depending on geography (towns, cities, states, regions) and other factors designated by Franchisor including, Franchisor's designation of any local, regional, or national promotional campaigns. Franchisee agrees that Franchisor's pricing and promotional requirements may directly or indirectly impact Franchisee's Center and that Franchisor may designate specific pricing to be included in advertisements and promotional materials. Franchisee agrees that nothing contained in this Article 3.E. shall be deemed a representation by Franchisor that if Franchisee follows Franchisor's pricing or promotion requirements that Franchisee will generate a profit. Franchisee agrees that pricing and/or promotional requirements designated by Franchisor may or may not optimize the revenues or profitability of Franchisee's Center. Franchisee waives any and all claims related to Franchisor's establishment of prices charged and/or promotions offered at Franchisee's Center. At all times, Franchisee agrees to inform Franchisor of all prices charged for services and/or products offered and sold by Franchisee's Center and to inform Franchisor of any modifications of Franchisee's prices and/or promotional offerings.

3.F. BUSINESS MANAGEMENT SYSTEM

Franchisee shall exclusively use the Business Management Systems designated by Franchisor, in Franchisor's Reasonable Business Judgment, and as may be modified, supplemented, or replaced by Franchisor from time to time. Franchisee cannot substitute or replace the Business Management System in favor of any substitutes or other systems. To the extent that the Business Management System is hosted, maintained, licensed or operated by third party suppliers, Franchisee shall purchase, license and maintain such Business Management System and/or systems from such third party suppliers designated by Franchisor and subject to Franchisor's standards and specifications. Franchisor may require that Franchisee's license, and use of the Business Management System occur through accounts registered to Franchisor, controlled by Franchisor, or licensed through Franchisor and that Franchisee provide Franchisor with internet and complete remote access to such systems.

Franchisee is responsible for initial license fees, training fees and continuing monthly license fees required for use of the Business Management System as specified by Franchisor and as may be designated and determined by Franchisor from time to time in Franchisor's Reasonable Business Judgment or by the suppliers designated by Franchisor and approved by Franchisor. Franchisee must complete training, purchase and license the Business Management Systems no later than 45 days prior to the earlier of the Actual Business Commencement Date or the Scheduled Business Commencement Date. Franchisor may be and/or become the exclusive supplier and/or reseller of the Business Management System.

Supplementing the foregoing, Franchisee agrees that the Business Management System will contain proprietary and confidential information owned by Franchisor and related to the System, and that:

(1) Franchisee shall use the Business Management System and the Business Management System Data for the exclusive benefit of the Franchised Business and in accordance with the terms of this Agreement and Franchisor's standards and specifications as set forth in the Operations Manual;

- (2) All rights in and to the Business Management System are non-transferable and non-assignable to Franchisee and shall be utilized by Franchisee subject to the terms and conditions of this Agreement, Business Management System licenses that Franchisor may approve of and otherwise as determined by Franchisor in Franchisor's Reasonable Business Judgment;
- (3) As between Franchisee and Franchisor, Franchisor is and shall be the exclusive owner of the Business Management System Data, except that Franchisee shall store and maintain such data in accordance with all applicable local, state and federal privacy, data collection and solicitation laws. Among other things, upon expiration or termination of this Agreement for any reason, Franchisee shall preserve and maintain the Business Management System data for the purpose of transferring such data to Franchisor;
- (4) At all times, Franchisee shall provide and permit Franchisor to maintain direct and independent access to the Business Management System and Franchisee shall electronically transfer and transmit to Franchisor all Business Management System Data;
- (5) When instructed by Franchisor, Franchisee shall upgrade, replace and modify the Business Management System;
- (6) Franchisee shall promptly disclose to Franchisor all ideas and suggestions for modifications or enhancements to the Business Management System, to the configuration and templates associated with the Business Management System and that Franchisor shall have the right to use such ideas and suggestions and that Franchisee shall not receive or obtain any ownership rights or interests in any modifications or enhancements to the Business Management System;
- (7) Other than permitting access to employees of the Franchised Business for the purpose of conducting the authorized operations of the Franchised Business, Franchisee shall not permit nor allow any third party to access, use or duplicate the Business Management System or the Business Management System Data without Franchisor's prior written consent;
- (8) Franchisee shall keep and maintain the Business Management System and the Business Management System Data as secret and confidential, and Franchisee shall maintain security precautions to maintain the confidentiality and secrecy of the Business Management System Data and to prevent the unauthorized access or use; and
- (9) In no event shall Franchisor be liable to Franchisee for any damages, including any lost profits, lost savings, or other incidental or consequential damages, relating to Franchisee's use or, Franchisee's inability to use, the Business Management System even if Franchisor has been advised of the possibility of such damages, or for any claim by any other party including the software manufacturer. The foregoing limitations of liability are intended to apply without regard to whether other provisions of the Agreement have been breached or proven ineffective.

3.G. DIGITAL MEDIA, SYSTEM WEBSITE AND TELEPHONE NUMBERS

As between Franchisor and Franchisee, Franchisee agrees that Franchisor is the absolute owner of the Digital Media. Franchisee shall not use, access or open accounts regarding or related to Digital Media unless expressly approved by Franchisor in writing which approval Franchisor may withhold, condition or limit as determined by Franchisor in Franchisor's Reasonable Business Judgment and which approval, if given, shall be limited to the marketing and promotion of the Franchised Business in accordance with Franchisor's standards and specifications. Upon expiration or termination of this Agreement for any reason, any prior authorization by Franchisor as to Franchisee's right to use the Digital Media and/or otherwise as to any rights of Franchisee in or to the Digital Media shall be automatically terminate and, at Franchisor's election,

the right to any and all accounts and/or sites (if any) associated with Digital Media utilized by Franchisee shall be transferred to Franchisor. Under no circumstance shall Franchisee utilize the Digital Media for purposes of or with the effect of libeling or disparaging another nor shall Franchisee violate any copyrights – as to such actions as between Franchisee and any third party, Franchisee is exclusively responsible for disparagement, libel and/or copyright infringement if Franchisee published and/or caused such content to be published.

Franchisee agrees that Digital Media must be approved by Franchisor prior to publication or use in any form. Digital Media and Published Content that is approved by Franchisor or that otherwise is acceptable to Franchisor as meeting Franchisor's standards shall be owned by Franchisor. As between Franchisor and Franchisee, any and all interest and right in or to the Digital Media and/or Published Content shall, at all times, be and is the exclusive property of Franchisor both during the Term of this Agreement and upon the expiration or termination of this Agreement. Franchisee agrees that the System Website and all improvements and modifications made to the System Website, Digital Media, and Published Content is and shall be the exclusive property of Franchisor. During the Term of this Agreement and subject to Franchisee's compliance with the terms and conditions of this Agreement, the System Website, shall include information related to the Franchised Business as shall be determined and designated by Franchisor in Franchisor's Reasonable Judgment.

In the event of the termination of this Agreement, for any reason, that the accounts related to all telephone numbers associated with the Franchised Business and all rights in and to the telephone numbers associated with the Franchised Business, shall, at Franchisor's election, be transferred to Franchisor.

Without limitation to the foregoing, Franchisee shall, upon the request of Franchisor, execute and deliver to Franchisor the Assignment of Telephone Numbers and Digital Media Accounts attached to this Agreement as Exhibit 6. Upon the request of Franchisor, Franchisee shall execute, update, and/or re-execute the Assignment of Telephone Numbers and Digital Media agreement upon the request of Franchisor. As between Franchisor and all third parties, Franchisee does hereby represent and acknowledge that such third party is authorized to rely on the Assignment of Telephone Numbers and Digital Media agreement, irrespective of any dispute and/or controversy between Franchisor and Franchisee and irrespective of any contrary instructions of Franchisee.

3.H. CENTER RELOCATION

To the extent that Franchisee wishes to relocate the Franchised Business and, thereby, Franchisee's Center Location and Franchisee's Center Facility, Franchisee must obtain Franchisor's prior written consent, which Franchisor may refuse in Franchisor's Reasonable Business Judgment. Franchisee agrees that if Franchisor does consent to the relocation of the Franchised Business, that Franchisor may condition Franchisor's consent to Franchisee's relocation request on requirements imposed by Franchisor which may include, among other things: (a) that the proposed Center Location meet and satisfy Franchisor's then current standards for Center Locations; (b) that the proposed Center Facility meet and satisfy Franchisor's then current standards for Center Facilities; (c) that the proposed Center Facility be constructed and established in accordance with Franchisor's current standards and specifications; (d) that the proposed Center Location be located within Franchisee's Designated Territory; (e) that the proposed Center Location (even if it is located within the Designated Territory) not be within a close proximity to the Designated Territory and/or Center Location of another Success On The Spectrum Center; and (f) that, as to the proposed Center Facility and proposed Center Location, Franchisee satisfy the terms and conditions set forth in this Agreement for Center Facilities, and Center Locations including, but not limited to, the requirements set forth in Articles 2.A. and 3.B. of this Agreement. Franchisee agrees that Franchisor possesses sole discretion as to whether or not Franchisor approves of Franchisee's relocation request.

3.I. REQUIRED PERSONNEL AND STAFF

At all times, Franchisee employ three separate key staff for the Franchised Business, including an Operating Manager, Office Manager and Behavior Analyst. Your Managing Owner must serve as one of the foregoing three key staff members (i.e. Operating Manager, Office Manager or, if properly certified, the Behavior Analyst). Your Operating Manager, Office Manager and Behavior Analyst must satisfactorily complete our initial training. Your Behavior Analyst must also obtain and maintain all required certifications as required in the jurisdiction where your Franchised Business is located. Your Operating Manager, Office Manager and Behavior Analyst must dedicate their full time and effort to the management and operation of the Franchise. We do not require that your Operating Manager, Office Manager or Behavior Analyst have an ownership or equity interest in the Franchised Business (unless the Operating Manager, Office Manager or Behavior Analyst is the Managing Owner). For the purposes of this Agreement, your Operating Manager, Office Manager and Behavior Analyst are sometimes collectively referred to herein as your "Required Center Personnel").

In the event Franchisee's Behavior Analyst is terminated or ceases to be employed or retained by Franchisee as required hereunder, Franchisee must employ or retain a new Behavior Analyst within 60 days after the outgoing Behavior Analyst has departed the Center. In the event Franchisee's Office Manager or Operations Manager is terminated or ceases to be employed or retained by Franchisee as required hereunder, Franchisee must employ or retain a new Office Manager or Operations Manager within thirty days (30) days after the outgoing Office Manager has departed the Center.

Each replacement Behavior Analyst, Operation Manager or Office Manager must attend and complete, to Franchisor's satisfaction, Franchisor's required Training Program within thirty (60) days after they are retained or hired for the Franchised Business. Franchisee will be required to pay all training fees in connection with such training, including all travel expenses incurred by Franchisee. If Franchisor provides training at Franchisee's Center Location, Franchisee shall pay Franchisor's then current training fee for Franchisor's trainer(s), currently \$250 per trainer, per day, and shall reimburse Franchisor for all travel expenses incurred by Franchisor in connection with the training. If Franchisor provides training at Franchisor's affiliate-owned location or another location that is not the Center Location, Franchisee shall pay to Franchisor \$250 per day per trainee. Franchisee must also pay all travel costs and expenses incurred in connection with such training. If Franchisor provides training at the Center, Franchisor may require Franchisor, Franchisor's Owners, and other Required Center Personnel to be present.

Franchisee acknowledges that it is Franchisee's sole and absolute responsibility to hire and train all technicians, administrative support and any other employees to perform the Approved Products and Services according to Franchisor's standards and specifications. Franchisee and its employees are prohibited from providing any services that require certifications or licenses that have not been approved by Franchisor in writing. Franchisee acknowledges it is Franchisee's responsibility to ensure that its employees and contractors obtain and keep in good standing at all times valid licenses and certifications as required in the location within which the Franchised Business operates. Franchisee shall ensure that Franchisee's Required Center Personnel and other employees obtain and maintain valid licenses and certifications as may be required and that the failure to do so will constitute an immediate material breach of this Agreement. Franchisee may not hire anyone that has been convicted of a felony or has a history of violent crime or sexual misconduct. Franchisee must ensure that all staff members undergo yearly criminal background checks. Franchisee may not employ anyone with a history of violence, sexual misconduct, or any felony. All of Franchisee's employees, including any Required Center Personnel, who will have access to Confidential Information shall execute the Confidentiality Agreement attached hereto as Exhibit 2.

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ARTICLE 4 TRAINING AND OPERATING ASSISTANCE

4.A. INITIAL TRAINING, SUPPLEMENTAL TRAINING AND SYSTEM-WIDE TRAINING

- (1) Within 45 days prior to the earlier of the Scheduled Business Commencement Date or the Actual Business Commencement Date, Franchisee's Required Center Personnel, must complete, to Franchisor's satisfaction, Franchisor's initial training program (the "Training Program"). Franchisor will provide this initial training program only after Franchisee has obtained, hired or partnered with a Behavior Analyst who maintains all necessary licenses and/or certifications as required by the state where Franchisee will be operating the Franchised Business. Franchisor will provide lodging for the three Required Center Personnel in Franchisor's affiliate-owned "SOS House". If Franchisee requests that more than three individuals attend the initial Training Program, subject to Franchisor's approval and availability, Franchisee shall pay to Franchisor a fee of \$250 per additional person, per day (the "Additional Employee Initial Training Fee"), plus any additional expenses incurred by Franchisor. Franchisee will also be responsible for all other costs and expenses incurred by such additional individuals to attend training, including travel, lodging and meal expenses. Additional Employee Initial Training Fees shall be pre-paid in advance of training and upon submission of invoice by Franchisor to Franchisee. Franchisee will not be permitted to commence operations of the Franchised Business until all trainees have successfully completed training to Franchisor's satisfaction.
- (2) The training may include classroom and on-the-job instruction at a location or facility designated by Franchisor, and/or, at the election of Franchisor and as determined by Franchisor, in Franchisor's Reasonable Business Judgment, may be conducted remotely through online web based conferencing. Following completion of the Training Program, Franchisee shall be responsible for the ongoing training of Franchisee's employees, staff and all other employees of the Franchised Business. Said on-going training must conform to Franchisor's standards and specifications. The Training Program shall be structured, configured and established by Franchiser from time to time. The Training Program may be structured so that it is offered and completed by Franchisee in various phases.
- (3) Franchisee, Franchisee's Required Center Personnel, at Franchisee's sole cost and expense, must attend and successfully complete all refresher training courses or system-wide training courses, additional training programs and seminars as Franchisor periodically may designate, require or offer in Franchisor's Reasonable Business Judgment. Franchisor provides instructors and training materials for those programs and seminars, but Franchisor reserves the right to assess Franchisee reasonable charges for such training. Franchisee is responsible for all expenses Franchisee and Franchisee's employee incurs in connection with attendance and participation in these programs and seminars, including, without limitation, the cost of transportation, lodging, meals and any salaries and other wages.
- (4) Other than may be expressly stated elsewhere in this Agreement, Franchisee shall pay all costs and expenses incurred by Franchisee, and those attending training on behalf of Franchisee, in connection with Franchisee's participation in all Training Programs and satisfaction of Franchisee's Training Program obligations as designated by Franchisor.
- (5) Subject to Franchisor's approval and agreement, Franchisor may provide supplemental training to Franchisee at Franchisee's Center Location or, as elected by Franchisor, remotely through online web based conferencing (hereinafter referred to as "Supplemental Training"). Franchisor also may also require such Supplemental Training. Franchisor, in Franchisors Reasonable Business Judgment, reserves the right to reject or approve of any request by Franchisee for Supplemental Training. If Franchisor does offer, require and/or provide Supplemental Training, and the Supplemental Training takes place on-site at the Center Location, Franchisee shall pay to Franchisor a supplemental training fee at the rate of \$250 per trainer per

day plus, if applicable, reimbursement of travel and hotel accommodation expenses incurred by Franchisor (the "Supplemental Training Fee"). If the Supplemental Training takes place at Franchisor's headquarters, affiliate-owned Center or other location required by Franchisor other than the Center, Franchisee will be required to pay to Franchisor \$250 per attendee per day, and will be responsible for all travel costs and expenses incurred by Franchisee in connection with the training. Franchisee agrees that in each instance where Franchisee hires one or more new Required Center Personnel and/or Franchisor, in Franchisor's Reasonable Business Judgment determines that Franchisee is not satisfying and/or meeting Franchisor's operational standards, then, Franchisor may require that Franchisee, and/or, as applicable, Required Center Personnel, to participate in and, successfully complete, Supplemental Training and pay the required Supplemental Training Fees designated by Franchisor. Supplemental Training Fees shall be pre-paid in advance of training and upon submission of invoice by Franchisor to Franchisee.

- (6) Franchisor, in Franchisor's Reasonable Business Judgment must approve of all individuals attending and participating in the Training Program and all Supplemental Training programs.
- (7) Any Required Center Personnel designated by Franchisee as a replacement, including but not limited to replacement or successor Required Center Personnel, must attend Franchisor's training within 60 days of first employment by Franchisee.
- (8) Franchisor is not obligated to provide the initial Training Program if the Franchised Business is the second or subsequent franchise collectively owned by Franchisee and any affiliate of Franchisee.

4.B. OPERATING ASSISTANCE

From time to time and as determined by Franchisor, in Franchisor's Reasonable Business Judgment, Franchisor shall advise Franchisee of those applicable standards, procedures and System requirements concerning the Franchised Business. Operating assistance may, as determined by Franchisor, in Franchisor's sole discretion, consist of:

- (1) Establishing and communicating systems and procedures related to the development and operation of the Franchised Business;
- (2) Establishing and communicating Approved Products and Services and, as applicable and as determined by Franchisor, modifications, if any, to the Approved Products and Services including, but not limited to, additions, deletions, and/or changes to the Approved Products and Services;
- (3) Designating and communicating System Supplies and, as applicable and as determined by Franchisor, modifications, if any, to the System Supplies including, but not limited to, additions, deletions, and/or changes to the System Supplies;
- (4) Designating and communicating approved and designated suppliers of the Franchised Business and, as applicable and as determined by Franchisor, modifications, if any, to approved and designated suppliers including, but not limited to, additions, deletions, and/or changes to the approved and designated suppliers;
- (5) Establishing and communicating marketing and brand standards related to the promotion of the Franchised Business;
- (6) Approving or disapproving of Franchisee requests related to marketing materials and Digital Media that may be used to market the Franchised Business; and

(7) Establishing and communicating System standards and requirements in the form of the Operations Manual and, as Franchisor, in Franchisor's sole discretion.

4.C. OPERATIONS MANUAL

Franchisor shall provide Franchisee with access to the Operations Manual. The Operations Manual contains, as designated and determined by Franchisor, mandatory and, as applicable, suggested specifications, standards and operating procedures that Franchisor prescribes for Success On The Spectrum Centers. Franchisee shall operate the Franchised Business in strict accordance with the standards, specifications, and requirements set forth in the Operations Manual as, such standards, specifications, and requirements including, but not limited to, the Approved Products and Services, System Supplies, and, authorized and designated suppliers, as of the Effective Date of this Agreement, and, as they may be supplemented, modified, changed, and/or replaced in the future and, from time to time, by Franchisor, in Franchisor's Reasonable Business Judgment. Franchisee shall keep and maintain the confidentiality of the Operations Manual and, shall keep and maintain all files, data and information contained in the Operations Manual in a secure location and/or in a protected confidential state and, as otherwise directed by Franchisor. The master copy and official version of the Operations Manual is and shall be the copy and/or version maintained and designated by Franchisor in Franchisor's ordinary course of business.

Franchisor shall provide Franchisee with reasonable notice of modifications and changes made to the Operations Manual and, such notice may take form of electronic communications including emails and, if the Operations Manual is maintained on an online web based platform, notifications within said platform. Franchisor shall provide Franchisee with a reasonable period of time, as determined by Franchisor, in Franchisor's Reasonable Business Judgment, to implement change and modifications to the as set forth in the Operations Manual. Without limitation to the foregoing, Franchisee may only offer and sell the Approved Products and Services and utilize the System Supplies as designated by Franchisor, in Franchisor's Reasonable Business Judgment, in the Operations Manual and, in accordance with the terms, specifications and requirements set forth in the Operations Manual and as Franchisor may supplement and modify the Operations Manual from time to time or, as Franchisor may otherwise designate in writing.

ARTICLE 5 <u>FEES</u>

5.A. INITIAL FRANCHISE FEE

Upon execution of this Agreement Franchisee shall pay to Franchisor a non-recurring initial franchisee fee (the "Initial Franchise Fee") of \$45,000 The Initial Franchise Fee is fully earned by Franchisor upon execution of this Agreement and is not refundable.

5.B. ROYALTY FEES

Throughout the Term of this Agreement, Franchisee shall pay to Franchisor a continuing monthly non-refundable royalty fee (the "Royalty Fee") in an amount equal to the lesser of: (i) 5% (the "Royalty Rate") of Franchisee's monthly Gross Sales or (ii) \$5,000 per month. The Royalty Fee shall be calculated on a monthly basis for each respective monthly Accounting Period. The Royalty Fee during any Renewal Term shall be determined by Franchisor but shall not be less than the Royalty Fee and Royalty Rate set forth in this Agreement. If any federal, state or local tax or withholding obligation, other than an income tax, is imposed on the Royalty Fee paid by Franchisee to Franchisor that, Franchisor cannot directly and, dollar for dollar, offset against taxes required to be paid by Franchisor under any applicable federal or state laws, then Franchisee must compensate Franchisor in amounts that offset the tax and withholding obligations.

On-Going Obligation: The Royalty Fee is an on-going obligation due from Franchisee to Franchisor, is payable in United States Dollars and, as designated by Franchisor, is to be calculated and paid monthly

(unless another recurring Accounting Period is designated by Franchisor) on the Gross Sales for the previous monthly Accounting Period for each and every month throughout the Term of this Agreement and any applicable renewal term.

Payment and Due Date: On or before the 10th day of each month during the Term of this Agreement, Franchisor will provide Franchisee with an invoice for Royalty Fees due and which accrued in the prior month. Franchisee must pay all amounts due, as set forth in each invoice prior to the 20th day of the month that invoice was received. Franchisor may, in its sole discretion, require that Franchisee send payment by ACH, electronic funds transfer, or as otherwise designated by Franchisor and may further specify, in its sole discretion, and from time to time, any other specific day of the month on which Royalty Fees and other payments hereunder shall be due (the "Due Date")(the term Due Date is further defined in Article 1 of this Agreement). If required by us, Franchisee must deposit all receipts and Gross Sales of the Center into the designated bank accounts that are subject to Franchisor's ACH authorization. Franchisee must install and use, at Franchisee's expense, the pre-authorized payment, point of sale, credit card processing, automatic payment, automated banking, electronic debit and/or electronic funds transfer systems that Franchiser designates and requires in the operation of the Center. Franchisee must pay all fees charged by Franchisee's bank in connection with our ability to debit your bank account.

<u>Tax Obligations</u>: If any federal, state or local tax, other than an income tax, is imposed on the Royalty Fee paid by Franchisee to Franchisor that, Franchisor cannot directly and, dollar for dollar, offset against taxes required to be paid by Franchisor under any applicable federal or state laws, Franchisee must compensate Franchisor in the manner prescribed by Franchisor so that the net amount or net rate received by Franchisor for the Royalty Fee is not less than that which has been established by this Agreement and which was due to Franchisor on the effective date of this Agreement.

<u>Payment Authorization</u>: Upon the request of Franchisor, Franchisee shall execute Franchisor's designated ACH Authorization Form and such other authorization agreements, in the form proscribed by Franchisor and permitting Franchisor's direct withdrawal and/or electronic transfer of sums from Franchisee's designated business bank account, for the on-going payment of Royalty Fees, and other fees and sums due from Franchisee under this Agreement. As of the Effective Date, Franchisor's current ACH Authorization that must be executed and complied with by Franchisee is attached to this Agreement as <u>Exhibit 7</u>. Franchisor may require Franchisee to pay the Royalty Fees and other amounts due under this Agreement by means other than ACH and/or automatic debit whenever Franchisor deems appropriate, and Franchisee agrees to comply with Franchisor's payment instructions.

Royalty and Activity Reports: On the Due Date each month, Franchisee shall report, transmit, confirm, and/or otherwise make available to Franchisor, as designated by Franchisor, a Royalty and Activity Reports containing information as designated by Franchisor and relating to the Gross Sales, financial performance, and operations of the Franchised Business for the preceding monthly Accounting Period (the "Royalty and Activity Report"). Franchisor shall have the right to verify such royalty payments from time to time, as it deems necessary in any reasonable manner.

5.C. OTHER FEES

As designated by Franchisor in this Agreement, the Operations Manual, or otherwise, Franchisee shall pay to Franchisor and/or as otherwise directed by Franchisor, each of the following additional fees:

(1) <u>Technology Fee</u> – Throughout the Term of this Agreement, Franchisee shall pay to Franchisor a continuing monthly non-refundable technology fee (the "Technology Fee"). Franchisor, in Franchisor's Reasonable Business Judgment, possesses the right, at any and all times throughout the Term of this Agreement, to implement and charge Franchisee a monthly Technology Fee in an amount designated

- by Franchisor but provided that such monthly fee does not exceed \$750 per month. The Technology Fee is a general administrative fee and is not connected to any particular service. The Technology Fee shall be paid to Franchisor each and every month on the Due Date. In addition to the Technology Fee, Franchisee must also pay for all other software and programs that Franchisor requires, including Franchisor's required EMR data collection and billing software (currently \$78 per month plus \$0.20 per claim), bookkeeping software (currently \$70 per month) and payroll software (currently \$75 per month, plus \$8 per employee, per month). Payment for this additional software programs shall be made to us or our designated vendors as required.
- (2) Online Ordering, Customer Rewards, and Gift Card System Fees Franchisee shall pay to Franchisor, Franchisor's affiliates, or Franchisor's designees on-going weekly, monthly, and/or per use fees related to licensing and utilizing the technology systems and platforms used for facilitating, managing, and integrating online services, customer rewards and/or gift card processing as designated and specified by Franchisor, in Franchisor's Reasonable Business Judgment.
- (3) <u>Quality Assurance Audit Fees</u> Franchisee shall pay to Franchisor, Franchisor's affiliates, or Franchisor's designees on-going weekly, monthly, and/or per use fees, as designated and determined by Franchisor, related to quality assurance programs designated by Franchisor related to periodic inspections of Franchisee's Centers and/or secret shopper evaluations.
- (4) <u>Annual Conference Fees</u> If Franchisee choses to attend, Franchisee shall be responsible for all expenses of its personnel attending the Annual System Conference including travel, meals and lodging. Franchisee shall be required to pay to Franchisor an Annual Conference Attendance Fee.
- (5) <u>Supplemental Training Fees</u> Franchisee shall pay to Franchisor all training fees in accordance with the terms of this Agreement including, but not limited to, Additional Initial Training Fees and Supplemental Training Fees.
- (6) <u>Non-Compliance Fees</u> Franchisee shall pay to Franchisor all non-compliance fees in accordance with the terms of this Agreement including, but not limited to, Payment Non-Compliance Fees, Operations Non-Compliance Fees, and Reporting Non-Compliance Fees.
- (7) <u>Electronic Mail Fee</u> If Franchisor provides Franchisee with more than one email address, Franchisee shall pay to Franchisor or Franchisor's affiliates or designees, a fee in the amount of up to \$35 per month for each additional email address that Franchisor provides over and above the first email address.
- (8) Phone/Fax Fee If Franchisor provides a phone number, fax number and/or any related services Franchisee shall pay to Franchisor, or Franchisor's affiliates or designees, a fee for such services in amount of up to \$60 per month.
- (9) <u>Resale Assistance Fee</u> If Franchisee requests, and Franchisor agrees, to assist Franchisee in finding a buyer for Franchisee's Franchised Business, Franchisee must pay to Franchisor a fee to cover Franchisor's costs and expenses, but no less than \$10,000. Franchisee must reimburse Franchisor for any broker fees and costs incurred by Franchisor in connection with the resale. Franchisor is not obligated to assist Franchisee in finding a buyer for Franchisee's Franchised Business.
- (10) <u>Reimbursement Fee</u> If Franchisor pays any amounts to third parties on Franchisee's behalf, Franchisee is obligated to reimburse Franchisor such amounts paid, plus an administrative charge equal

to 10% of such amounts. Notwithstanding the foregoing, Franchisor is not under any circumstances required to pay amounts to third parties on Franchisee's behalf.

(11) All Other Fees and Obligations Set Forth in this Agreement – Franchisee shall pay to Franchisor, Franchisor's affiliates, or Franchisor's designees all other fees, charges, and/or expenses set forth in this Agreement and in accordance with the terms of this Agreement. If no particular due date is stated in this Agreement then such date or dates shall be determined by Franchisor in Franchisor's Reasonable Business Judgment.

5.D. PAYMENT NON-COMPLIANCE FEES AND CHARGES

In addition to all other rights afforded to Franchisor under this Agreement, in connection with each and every fee, charge, and/or obligation payable and due from Franchisee to Franchisor under the terms of this Agreement including, but not limited to, this Article 5, within 10 days of Franchisor's invoice, Franchisee shall pay to Franchisor: (a) a payment non-compliance fee in the amount of \$50 for each and every instance where a fee, charge and/or obligation payable to Franchisor under this Agreement is not paid in full when due (the "Payment Non-Compliance Fee); plus (b) interest on all unpaid fees, sums, and/or obligations payable and due from Franchisee to Franchisor at an interest rate equal to the lesser of either 18% per annum, or the maximum interest rate allowed by applicable law and with interest accruing on the date when such fee, sum, or obligation was due; plus (c) all costs incurred by Franchisor in the collection of such unpaid and past due obligations including, but not limited to, reasonable attorney's fees, costs, and expenses. Additionally, if Franchisee's bank account possesses insufficient funds and/or fails to process a payment related to any fee due to Franchisor, Franchisor may charge the greater of either (i) 5% of the amount; (ii) \$50 for each instance; or (iii) the maximum amount allowed by law. The foregoing does not constitute Franchisor's agreement to accept payments after they are due or a commitment by Franchisor to extend credit to, or otherwise finance Franchisee's operation of the Franchised Business. Nothing contained in this Article 5.D. shall be interpreted as interfering with and/or negating Franchisor's rights and remedies as set forth in Article 16 and, as otherwise set forth in this Agreement. All rights and remedies of Franchisor are cumulative and shall be interpreted as cumulative to one another.

5.E. APPLICATION OF PAYMENTS

Franchisor has sole discretion to apply any payments received from Franchisee or to offset any indebtedness of Franchisee to Franchisor to any past due indebtedness of Franchisee for Royalty Fees, Advertising Contributions, purchases from Franchisor or its affiliates, interest or any other indebtedness of Franchisee to Franchisor or its affiliates.

5.F. WITHHOLDING PAYMENTS UNLAWFUL

Franchisee agrees that under no circumstance is Franchisee entitled to withhold payments due to Franchisor under this Agreement. Among other things and without limitation to the foregoing, Franchisee expressly agrees that any claim by Franchisee as to the alleged non-performance of Franchisor's obligations shall not permit and/or entitle Franchisee to withhold payments due Franchisor under this Agreement.

ARTICLE 6 RESTRICTIVE COVENANTS AND OBLIGATIONS

6.A. NECESSITY FOR RESTRICTIVE COVENANTS

Franchisee agrees that only through the course of entering into this Agreement is Franchisee being provided with access to the System, Franchisor's training, use of the Licensed Marks and, access to the Operations Manual and Confidential Information. Franchisee agrees that competition by Franchisee, Owners, Spouses and/or Immediate Family Members could jeopardize the entire System and cause irreparable harm to

Franchisor and franchisees of Success On The Spectrum Centers. Accordingly, Franchisee and Franchisee's Owners and Spouses agree to comply with the restrictive covenants set forth in this <u>Article 6</u> and throughout this Agreement.

6.B. RESTRICTIVE COVENANTS: KNOW-HOW

Franchisee agrees that, at all times, both during the Term of this Agreement and after its expiration or termination, Franchisee: (a) shall not use the Know-How in any business or capacity other than the operation of the Franchised Business pursuant to this Agreement and as instructed by Franchisor; (b) shall maintain the confidentiality of the Know-How at all times; (c) shall not make unauthorized copies of documents containing any Know-How; (d) shall take all reasonable steps that Franchisor requires from time to time to prevent unauthorized use or disclosure of the Know-How; and (e) shall stop using the Know-How immediately upon the expiration, termination or Transfer of this Agreement. Franchisee agrees that the foregoing covenants and obligations shall also apply to: (a) Franchisee's Owners and Spouses and that Franchisee's Owners and Spouses shall each execute and deliver to Franchisor the Franchise Owner and Spouse Agreement and Guaranty in the form attached to this Agreement as Exhibit 1; and (b) Franchisee's directors, officers, employees and agents where disclosure of the Know-How was necessary for the operations of the Franchised Business and where such individual previously executed and timely delivered to Franchisor the Confidentiality Agreement in the form attached as Exhibit 2.

6.C. RESTRICTIVE COVENANTS: CONFIDENTIAL INFORMATION

Franchisee agrees that, at all times, both during the Term of this Agreement and, after its expiration or termination, Franchisee: (a) shall not use the Confidential Information in any business or capacity other than the Success On The Spectrum Center operated by Franchisee; (b) shall maintain the confidentiality of the Confidential Information at all times; (c) shall not make unauthorized copies of documents containing any Confidential Information; (d) shall take such reasonable steps as Franchisor may ask of Franchisee from time to time to prevent unauthorized use or disclosure of the Confidential Information; and (e) shall stop using the Confidential Information immediately upon the expiration, termination or Transfer of this Agreement. Franchisee agrees that the foregoing covenants and obligations shall also apply to: (a) Franchisee's Owners and Spouses and that Franchisee's Owners and Spouses shall each execute and deliver to Franchisor the Franchise Owner and Spouse Agreement and Guaranty in the form attached to this Agreement as Exhibit 1; and (b) Franchisee's directors, officers, employees and agents (including all Required Center Personnel), where disclosure of the Confidential Information was necessary for the operations of the Franchised Business and where such director, officer, employee and/or agent previously executed and timely delivered to Franchisor the Confidentiality Agreement in the form attached as Exhibit 2.

6.D. RESTRICTIVE COVENANTS: UNFAIR COMPETITION AND IN-TERM NON-COMPETITION OBLIGATIONS

Franchisee agrees that during the Term of this Agreement, Franchisee shall not engage in the following activities (the "Prohibited Activities"): (a) owning and/or having any legal or equitable interest whether, as an individual proprietor, owner, partner, member or shareholder of a Corporate Entity, or, in any similar capacity, in a Competitive Business other than, owning an interest of 3% or less in a publicly traded company that is a Competitive Business; (b) operating, managing, funding and/or performing services whether, as an employee, officer, director, manager, consultant, representative, agent, and/or creditor or, in any similar capacity, for or benefitting a Competitive Business; (c) diverting or attempting to divert any business or clients from Franchisor or, one of Franchisor's affiliates or franchisees; (d) inducing any customer or client of Franchisor, Franchisor's affiliates, franchisees of the System, or, of Franchisee, to any other person or business that is not a Success On The Spectrum Center; and/or (e) engaging in any actions, inactions, and/or activities in violation of Articles 6.B. and/or 6.C. of this Agreement (all, individually and, collectively, referred to as the "Prohibited Activities"). Franchisee agrees that if Franchisee were to engage

in the Prohibited Activities that such actions would be unfair, would constitute unfair competition and would cause harm to Franchisor, the System and other Success On The Spectrum Center franchisees. Franchisee agrees that the foregoing covenants and obligations shall also apply to Franchisee's Owners and Spouses and that Franchisee's Owners and Spouses shall each execute and deliver to Franchisor the Franchise Owner and Spouse Agreement and Guaranty in the form attached to this Agreement as Exhibit 1.

6.E. RESTRICTIVE COVENANTS: UNFAIR COMPETITION AND POST-TERMINATION NON-COMPETITION OBLIGATIONS

Franchisee agrees that during the Post-Term Restricted Period, Franchisee shall not engage in any Prohibited Activities provided, however, that the Prohibited Activities relating to Franchisee's having an interest in a Competitive Business will only apply with respect to a Competitive Business that is located within a Restricted Territory. If Franchisee is engaged in any Prohibited Activities during the Post-Term Restricted Period, Franchisee agrees that Franchisee's Post-Term Restricted Period will be extended by the period of time during which Franchisee was engaging in the Prohibited Activity and, any such extension of time will not be construed as a waiver of Franchisee's breach or otherwise impair any of Franchisor's rights or remedies relating to Franchisee's breach. Franchisee agrees that the foregoing covenants and restrictions shall also apply to Franchisee's Owners and Spouses and that Franchisee's Owners and Spouses shall each execute and deliver to Franchisor the Franchise Owner and Spouse Agreement and Guaranty in the form attached to this Agreement as Exhibit 1. Franchisee agrees that the covenants and restrictions set forth in this Article 6.E. and, otherwise in this Article 6, are fair and reasonable and, that if Franchisee engaged in any Prohibited Activity that such actions would constitute acts of unfair competition, causing irreparable harm to Franchisor and the System.

6.F. IMMEDIATE FAMILY MEMBERS

Franchisee agrees that should Franchisee circumvent the restrictive covenants and obligations of this Article 6 by disclosing Confidential Information or Know-How to an Immediate Family Member, that Franchisor and the System, will be irreparably harmed. Franchisee agrees that if Franchisee or, one of Franchisee's Owners, discloses Confidential Information or Know-How to an immediate family member and, the immediate family member of Franchisee or an Owner, uses the Confidential Information or Know-How to engage in activities that, for Franchisee, qualify as Prohibited Activities, that Franchisor and the System will be irreparably harmed. Franchisee agrees that as between Franchisee and Franchisor, that Franchisee and Franchisee's Owners are in a better position to know if Franchisee permitted and/or provided an immediate family member with access to the Confidential Information or Know-How and that, therefore, Franchisee agrees that Franchisee will be presumed to have violated the terms of this Agreement and, in particular, the restrictive covenants and obligations set forth in this Article 6 if any member of Franchisee's immediate family or the immediate family of an Owner: (a) engages in any Prohibited Activities during any period of time during which Franchisee is prohibited from engaging in the Prohibited Activities; and/or (b) uses or discloses the Confidential Information and/or Know-How. Franchisee may rebut the foregoing presumption by providing evidence conclusively demonstrating that neither Franchisee nor Franchisee's Owners disclosed the Confidential Information and did not permit disclosure of the Confidential Information to the family member of Franchisee or Franchisee's Owner. Franchisee agrees that the foregoing covenants, obligations, representations, and burden of proof shall also apply to Franchisee's Owners and Spouses and, that Franchisee's Owners and Spouses shall each execute and deliver to Franchisor the Franchise Owner and Spouse Agreement and Guaranty in the form attached to this Agreement as Exhibit 1.

6.G. REASONABLENESS OF RESTRICTIVE COVENANTS AND OBLIGATIONS

Franchisee agrees that: (a) the terms of this <u>Article 6</u> are reasonable both in time and in scope of geographic area; and (b) Franchisee has sufficient resources and business experience and opportunities to earn an

adequate living while complying with the terms of this Article 6. Franchisee hereby waives any right to challenge the terms of this Article 6 as being overly broad, unreasonable or otherwise unenforceable. Although Franchisee and Franchisor both believe that the restrictive covenants and obligations of this Article 6 to be reasonable in terms of scope, duration and geographic area, Franchisor may at any time unilaterally modify the terms of this Article 6 (provided that such modification is in writing and signed by Franchisor) by limiting the scope of the Prohibited Activities, narrowing the definition of a Competitive Business, shortening the duration of the Post-Term Restricted Period, reducing the geographic scope of the Restricted Territory and/or reducing the scope of any other covenant imposed upon Franchisee under this Article 6 to ensure that the terms and covenants are enforceable under applicable law.

6.H. BREACH OF RESTRICTIVE COVENANTS AND OBLIGATIONS

Franchisee agrees that Franchisee's failure and/or Franchisee's Owner(s) failure to comply with the restrictive covenants and obligations set forth in this Article 6 will cause irreparable harm to Franchisor and/or other Success On The Spectrum Center franchisees for which there is no adequate remedy at law. Franchisee agrees that any violation of these Article 6 covenants and obligations by either Franchisee and/or any Owner(s) will entitle Franchisor to injunctive relief. Franchisee agrees that Franchisor may apply for such injunctive relief, without bond, but upon due notice, in addition to such further and other relief as may be available at equity or law, and the sole remedy of Franchisee, in the event of the entry of such injunction, will be the dissolution of such injunction, if warranted, upon a hearing duly held (all claims for damages by reason of the wrongful issuance of any such injunction being expressly waived hereby). If a court requires the filing of a bond notwithstanding the preceding sentence, the Franchisee and Franchisor agree that the amount of the bond shall not exceed \$1,000. Franchisor's remedies under this Article 6.H. are not exclusive of any other, but may be combined with others under this Agreement, or at law or in equity, including injunctive relief, specific performance and recovery of monetary damages.

6.I. OWNERSHIP OF INNOVATIONS, IMPROVEMENTS, AND INFORMATION

Franchisee agrees that with regard to the Franchised Business all client lists and their contents and information represent Confidential Information and constitute an asset of Franchisor whether or not such information was supplied by Franchisor. During the Term of this Agreement and in connection with the development, establishment, marketing, promotion and operation of the Franchised Business, Franchisee shall disclose to Franchisor all of Franchisee's ideas, concepts, methods and products conceived or developed by Franchisee and Franchisee's affiliates, Owners, agents, and employees relating to the development and operation of Success On The Spectrum Centers. Franchisee hereby assigns to Franchisor and Franchisee agrees to procure from Franchisee's Owners, affiliates and employees assignment of any such ideas, concepts, methods, and products that Franchisee is required to disclose to Franchisor under this Article 6.I. Franchisor shall have no obligation to make any lump sum or on-going payments to Franchisee or Franchisee's Owners, affiliates or employees with respect to any such idea, concept, method, technique or product. Franchisee agrees that Franchisee will not use or allow any other person or entity to use any such concept, method or product without obtaining Franchisor's prior written approval.

ARTICLE 7 OPERATING STANDARDS

7.A. OPERATIONS, MAINTENANCE, AND APPEARANCE

At all times, Franchisee and the Franchised Business shall: (a) exclusively offer and sell the Approved Products and Services as designated by Franchisor in the Operations Manual and/or as otherwise designated by Franchisor in writing and as may be modified by Franchisor from time to time; (b) exclusively operate the Center in accordance with the standards, specifications, and operational requirements as designated by Franchisor in this Agreement, the Operations Manuals, and/or as otherwise designated by Franchisor in writing and as may be modified by Franchisor from time to time; (c) exclusively purchase and use the

System Supplies as designated by Franchisor in the Operations Manual and as may be modified by Franchisor from time to time; (d) maintain a complete and updated inventory and supply of System Supplies as designated by Franchisor in the Operations Manual and as may be modified by Franchisor from time to time; (e) maintain Franchisee's Center Facility in a clean, sanitary, functional and well maintained condition and in compliance with all federal, state, and local laws, rules, regulations, and ordinances; (f) maintain Franchisee's Center Facility, equipment, furniture, and fixtures as designated by Franchisor in the Operations Manual and/or as otherwise designated by Franchisor in writing and, as may be modified by Franchisor from time to time; (g) take all requested corrective measures and actions designated and/or requested, in writing, by Franchisor and/or Franchisor's agents following on-site inspections, reviews, and/or assessments, including secret shopper programs and other announced or unannounced; and (h) maintain and satisfy, as ongoing and continuing obligations, all operational requirements set forth in this Agreement including, but not limited to, Articles 3.D. and 3.E. of this Agreement.

7.B. UPDATING, REMODELING, AND REDECORATING

Upon written request of Franchisor, Franchisee must, as specified by Franchisor, update, remodel, redecorate, upgrade, add to, and improve Franchisee's Center, Center Facility, equipment, furniture, and fixtures in compliance with and satisfaction of Franchisor's then current standards and specifications as designated and determined by Franchisor in Franchisor's Reasonable Business Judgment. Franchisee agrees to make such improvements, additions, and/or modifications in accordance with the instruction of Franchisor. Franchisor will not require, pursuant to this <u>Article 7.B.</u>, such updates, remodeling and/or redecorating more frequently than every four years during the term of this Agreement, except that if the Center is transferred pursuant to <u>Article 14</u>, Franchisor may request that the transferee update, remodel redecorate, upgrade, add to, and improve the Center as described in this <u>Article 7.B.</u>

7.C. REMEDIES FOR NON-COMPLIANCE WITH UPDATES, UPGRADES, AND APPEARANCE REQUIREMENTS

If Franchisee fails or refuses to initiate within 30 days after Franchisor's request, and/or fails to continue in good faith and with due diligence, any required improvement, modification, refurbishment, renovation, and/or remodel of Franchisee's Center, then Franchisor has the right, but is not obligated, to enter upon Franchisee's Center Facility and Franchisee's Center Location and effect such improvement, modification, refurbishment, renovation, and/or remodel on Franchisee's behalf, and Franchisee must pay the entire cost to Franchisor on demand.

7.D. DAMAGE CAUSED BY CASUALTY

If Franchisee's Center is damaged or destroyed by fire or any other casualty, Franchisee must, as soon as practicable but in no event later than two months after such casualty, initiate repairs or reconstruction, and thereafter in good faith and with due diligence continue until completion of the repairs or reconstruction, to restore the premises of the Franchised Business and Franchisee's Center Facility to its original condition before casualty and otherwise in compliance with Franchisor's standards and specifications.

7.E. ALTERATIONS

Franchisee shall not make any material alterations to Franchisee's Center Facility without Franchisor's prior written consent. Franchisee shall not replace or make any unapproved replacements of or material alterations to the fixtures, equipment, furniture, designs or signs, comprising or being a part of Franchisee's Center Facility. Franchisor has the right, in its sole discretion and at the sole expense of Franchisee, to rectify any material alterations to Franchisee's Center Facility not previously approved by Franchisor or contrary to the specifications and standards of Franchisor as contained in the Operations Manual or otherwise set forth by Franchisor. Franchisor will provide written notice to Franchisee before Franchisor makes the correction, if Franchisor elects to do so.

7.F. BRAND STANDARDS AND FRANCHISOR DESIGNATED REQUIREMENTS

Franchisee shall develop and operate the Franchised Business in strict conformity with the methods, standards, specifications, procedures, and operational requirements as designated and determined by Franchisor, in Franchisor's Reasonable Business Judgment, and as set forth in the Operations Manual, as prescribed by Franchisor in writing, and, as Franchisor, in Franchisor's Reasonable Business Judgment, may supplement, modify, and amend from time to time. Supplementing, and without limitation to the foregoing, Franchisee, agrees that the foregoing standards, specifications, procedures, and operational requirements shall relate to and include, among other things, the Approved Products and Services, the System Supplies, System standards and service requirements as designated by Franchisor, authorized and mandatory inventory levels and inventory items, authorized and mandatory supplies and inventory supply levels, designated suppliers, standards related to brand uniformity including, brand standards regarding uniforms, marketing materials, marketing media, the appearance and operations of the Franchised Business, client service and satisfaction standards including, customer rewards programs, refund policies, gift card policies, special promotions and other customer incentive and goodwill programs, brand standards and brand standard requirements as to employee knowledge and implementation of System brand standards but, not related to employment or joint employment policies, secret shopper programs, Franchisor designated secret quality control inspections, payment processing systems, Franchisor access to Business Management Systems, and, the overall operations of the Franchised Business.

7.G. APPROVED SERVICES, PRODUCTS, EQUIPMENT AND SUPPLIERS

Franchisee agrees that, among other things, the products and services to be offered and sold by the Franchised Business, the products, inventory, supplies, suppliers and equipment used by the Franchised Business, the methods for monitoring client satisfaction and, the methods for marketing and promoting the Franchised Business must conform to Franchisor's System standards and specifications as determined by Franchisor, in Franchisor's Reasonable Business Judgment, and, as designated by Franchisor in the Operations Manual and, as modified by Franchisor from time to time. Without limitation to the foregoing, Franchisee agrees that:

- (1) The Franchised Business shall exclusively offer and sell, at retail, the Approved Products and Services, as designated and determined by Franchisor in Franchisor's Reasonable Business Judgment and as may be modified by Franchisor from time to time, on-site at Franchisee's Center Location, for delivery to clients located within Franchisee's Designated Territory.
- (2) The Franchised Business will exclusively: (a) offer and sell the Approved Products and Services; (b) provide the Approved Products and Services in accordance with the System's standards and specifications; (c) exclusively purchase all System Supplies, including, but not limited to, merchandise, inventory, and supplies, from Franchisor or Franchisor's designated suppliers; (d) exclusively purchase and use equipment, supplies, promotional materials, point of sale systems and Business Management Systems designated by Franchisor and subject to Franchisor's specifications; (e) purchase interior displays, point of sale displays, uniforms, supplies, marketing materials and promotional materials including, but not limited to, System Supplies, as designated by Franchisor and only from Franchisor or Franchisor's approved supplier(s); and (f) purchase from distributors and other suppliers approved by Franchisor all other materials, inventory, goods, and supplies including, but not limited to, System Supplies, used in offering, selling, preparing, providing, marketing, and/or selling the Approved Products and Services.
- (3) Franchisor has and will periodically approve suppliers and distributors of the equipment, materials, supplies and products including, but not limited to, System Supplies, that meet Franchisor's standards, specifications, and requirements including, without limitation, standards, specifications, and requirements relating to the equipment and supplies to be used by the Franchised Business.

- (4) Franchisor, in Franchisor's Reasonable Business Judgment, may from time to time modify the list of approved brands, suppliers and distributors of System Supplies and approved equipment, supplies and services to be utilized by the Franchised Business and Franchisee shall, after receipt in writing of such modification, not reorder any brand and/or purchase from any supplier or distributor that is no longer designated or approved by Franchisor.
- (5) Franchisor reserves the right to designate from time to time a single supplier and/or distributor for any services, products, equipment, supplies, or materials including, but not limited to, the System Supplies and to require Franchisee to use such a designated supplier exclusively, which exclusive designated supplier and/or distributor may be Franchisor and/or Franchisor's affiliates. Franchisor and its affiliates may receive payments from suppliers and/or distributors on account of such supplier's or distributor's dealings with Franchisee and other franchisees and Franchisor may use all amounts so received without restriction and, for any purpose, including Franchisor's profit.
- (6) If Franchisee proposes or requests that Franchisor consider the approval of products, services, equipment, supplies, suppliers and/or distributors for use in the Franchised Business where such products, services, equipment, supplies, suppliers and/or distributors are not presently, at the time of Franchisee's request, approved for use in the System: (a) Franchisee must provide Franchisor with a written request where Franchisee specifies the product, service, equipment, supply, supplier and/or distributor, the reason for Franchisee's request; (b) shall timely submit to Franchisor such information, reports, specifications, and samples as Franchisor, in Franchisor's Reasonable Business Judgment requests; and (c) shall pay to Franchisor a Supplier Evaluation Fee per requested product, service, equipment, supply, supplier and/or distributor to be considered including, but not limited to, the Supplier Evaluation Fees that Franchisor, in Franchisors Reasonable Business Judgment, establishes and assesses based on, among other things, the administrative costs and time associated with evaluating, assessing and testing the proposed product, service, equipment, supply, supplier and/or distributor including, but not limited to Franchisor's internal employees and independent third parties engaged and/or retained by Franchisor for evaluation and testing. The foregoing fees and payments shall be paid by Franchisee to Franchisor within 10 days of the date of Franchisor's invoice. Upon Franchisee's compliance with the foregoing, within 60 days of the completion of all inspections and evaluations, Franchisor shall notify Franchisee of Franchisor's approval or disapproval which shall be determined by Franchisor in Franchisor's Reasonable Business Judgment. Under no circumstance shall the foregoing be construed as implying that Franchisor is required to approve alternative suppliers.

7.H. MARKET RESEARCH AND TESTING

Franchisor may conduct market research and testing to evaluate, modify, test and/or sample the services, products, equipment and supplies authorized by Franchisor and to determine consumer trends and the viability of certain services and products. Franchisee agrees to participate in Franchisor's market research programs that may be conducted by Franchisor in its discretion, by test marketing services and/or products from the Franchised Business. Franchisee agrees to provide Franchisor with timely reports and other relevant information regarding such market research. Franchisee agrees to purchase a reasonable quantity of the tested products and effectively promote and make a reasonable effort to sell the products and/or services.

7.I. COMPLIANCE WITH LAWS AND GOOD BUSINESS PRACTICES

(1) Franchisee shall secure and maintain in full force all required licenses, permits and certificates relating to the operation of the Franchised Business, and Franchisee must operate the Franchised Business in full compliance with all applicable laws, ordinances, codes and regulations.

- (2) Franchisee shall, at all times, investigate, review, and comply with all laws applicable to the operation of the Franchised Business, including, without limitation, all labor laws and obligations, wage and hour laws and obligations, employer practices laws and obligations, labor department rules and regulations, workers compensation and unemployment laws and rules, insurance obligations, and health and safety laws, rules and obligations.
- (3) Franchisee shall, at all times, investigate, review, and comply with all laws, rules, and regulations related to all laws, rules, and regulations related to client and employee privacy obligations and protections and, all laws, rules, and regulations, related to the privacy and protection of client and employee information and data and, all laws, rules, and regulations related to client and employee solicitations.
- (4) Franchisee must immediately notify Franchisor in writing of any of the following concerning Franchisee, the Franchised Business, Franchisee's Center Location and/or Franchisee's Center Facility: (a) any cause of action, claim, lawsuit, proceeding, and investigation; (b) issuance of any order, writ, injunction, award, and/or decree by any court, agency, or other governmental entity; and (c) any notice of violation of any law, ordinance, code, permit, or regulation.
- (5) Franchisee shall, at all times, ensure that all advertising and promotion of the Franchised Business by Franchisee is completely factual and conforms to the highest standards of ethical advertising, and is in conformity with Franchisor's standards and specifications. Franchisee shall refrain from any business practice, advertising practice, or personal conduct that may be injurious to Franchisor, the System, Success On The Spectrum Centers, and the Licensed Marks. Franchisor, in Franchisor's sole discretion, shall possess, among other things, the unilateral right to reject any and all advertising relating to the Franchised Business, Franchisor, the System, Success On The Spectrum Centers and/or using the Licensed Marks.
- (6) Franchisee and Owners agree to comply with, and/or to assist Franchisor to the fullest extent possible in Franchisor's efforts to comply with Anti-Terrorism Laws (as defined below). In connection with such compliance, Franchisee and each Owner certify, represent, and warrant that Franchisee's or any Owner's property or interests is not subject to being "blocked" under any of the Anti-Terrorism Laws, and Franchisee and each Owner are not otherwise in violation of any of the Anti-Terrorism Laws. Franchisee further certifies that Franchisee and each Owner are not listed on the Annex to Executive Order 13244 (the Annex is available at http://www.treasury.gov) and will not become so listed, hire any person so listed, or have dealings with any person so listed. Franchisee agrees to immediately notify Franchisor if Franchisee or any Owner become so listed. "Anti-Terrorism Laws" refers to and means Executive Order 13224 issued by the President of the United States, the USA PATRIOT Act, and all other present and future federal, state and local laws, ordinances, regulations, policies, lists and any other requirements of any governmental authority addressing, or in any way relating to, terrorist acts and acts of war. If Franchisee, an Owner, or Franchisee's employees violate any of the Anti-Terrorism Laws and/or become listed on the Annex to Executive Order 13244, then Franchisor may terminate this Agreement immediately without prior notice to Franchisee.
- (7) Franchisee must comply with all consumer protection laws and regulations, including compliance with federal and/or state solicitation, telemarketing (for example, the "do not call" registry), email solicitation, privacy and consumer credit and collection laws are generally applicable to all businesses that sell directly to the end-user. Such laws include but are not limited to: wage and hour laws, child labor laws, Workers'
- (8) In connection with Franchisee's compliance with the terms of this <u>Article 7.I.</u>, if Franchisee discovers, learns of, and/or becomes aware of any conflict and/or discrepancy between Franchisee's obligations under this <u>Article 7.I.</u> with Franchisor's standards and/or specifications as contained in this Agreement, in the Operations Manual, and/or as otherwise designated by Franchisor from time to time, Franchisee shall immediately notify Franchisor in writing of such discrepancy. In the event of any conflict or ambiguity,

Franchisor's determination and/or resolution made by Franchisor, in writing, and, specifically with regard to the presented conflict or ambiguity, shall be determinative as between Franchisor and Franchisee and the operations of the Franchised Business

(9) You and we must sign a HIPAA Business Associate Agreement, in the form attached as <u>Exhibit 9</u>, that addresses the protection of client privacy rights under HIPAA.

7.J. MANAGEMENT OF CENTER

- (1) Franchisee agrees that critical to the success of the Franchised Business is the active, continuing and substantial personal involvement and supervision of the Required Center Personnel, who must devote their full time and effort to the operations of the Center. Franchisee must maintain, hire and/or have on staff all Required Center Personnel.
- (2) Franchisee must, at all times, faithfully, honestly and diligently perform its obligations hereunder, and continuously exert its best efforts to promote and enhance the business of the Franchised Business and the goodwill of the Licensed Marks.
- (3) If, at any time, the Franchised Business is not being managed by individuals who have satisfactorily completed the Training Program, Franchisor is authorized, but is not required, to immediately appoint a manager to maintain the operations of the Franchised Business for and on behalf of Franchisee. Franchisor's appointment of a manager of the Franchised Business does not relieve Franchisee of its obligations or constitute a waiver of Franchisor's right to terminate the Franchise pursuant to Article 16. Franchisor is not liable for any debts, losses, costs or expenses incurred in the operations of the Franchised Business or to any creditor of Franchisee for any products, materials, supplies or services purchased by the Franchised Business while it is managed by Franchisor's appointed manager. Franchisor has the right to charge fees and expenses, as determined by Franchisor, in Franchisor's Reasonable Business Judgment, for management services (the "Management Service Fees"). Any determination as to whether or not Franchisor may elect to provide management services, if any, and the extent of such services, and/or the discontinuation thereof, shall be exclusively determined by Franchisor in Franchisor's Reasonable Business Judgment. The Management Service Fee shall be immediately payable upon invoice by us.
- (4) Franchisee will at all times maintain sufficient working capital to fulfill its obligations under this Agreement.
- (5) Franchisee will keep Franchisor advised, in writing, of all Required Center Personnel involved in the operation of the Franchised Business.

7.K. REMEDIES FOR NONCOMPLIANCE WITH OPERATIONAL STANDARDS

In addition to all other rights afforded to Franchisor under this Agreement, in connection with any, each, and every violation of any term, provision, and/or operational requirement as set forth in this Article 7 (an "Operations Violation"), within 10 days of Franchisor's invoice, Franchisee shall pay to Franchisor an operations non-compliance fee (the "Operations Non-Compliance Fee") (a) for each and every instance / event related to an Operations Violation involving the sale of services and/or products that are not Approved Products and Services; (b) for each and every instance / event related to an Operations Violation involving the failure to exclusively use System Supplies, and/or Franchisor designated suppliers; and (c) for all other Operations Violations. The Operations Non-Compliance Fee shall be: (a) \$50 for the first Operations Violation and \$250 for each subsequent Operations Violation. Additionally, in each of the foregoing instances, within 10 days of Franchisor's invoice, Franchisee shall pay to Franchisor all costs and expenses incurred by Franchisor in connection with any inspections, audits, and/or re-inspections directed and/or undertaken by Franchisor for the purpose, as determined by Franchisor in Franchisor's Reasonable Business

Judgment, of determining whether or not Franchisee's Operations Violation has been cured in accordance with Franchisor's standards and specifications. The foregoing does not constitute Franchisor's consent to and/or acquiescence to Operations Violations. Nothing contained in this <u>Article 7.K.</u> shall be interpreted as interfering with and/or negating Franchisor's rights and remedies as set forth in <u>Article 16</u>, and as otherwise set forth in this Agreement. All rights and remedies of Franchisor are cumulative and shall be interpreted as cumulative to one another.

ARTICLE 8 INSURANCE

Franchisee must procure and maintain in full force at all times during the Term of this Agreement, at Franchisee's sole expense, on a primary rather than a participatory basis with Franchisor, an insurance policy or policies protecting Franchisee as named insured and naming, as additional insureds, Franchisor, Franchisor's affiliates, Franchisor's successors and assigns, and the officers, directors, shareholders, partners, agents, representatives, independent contractors and employees of Franchisor against any demand or claim with respect to personal injury, death or property damage, or any loss, liability or expense whatsoever arising or occurring upon or in connection with the Franchised Business. The policy or policies must be written by a responsible carrier or carriers with an AM Best Rating of at least A-, VII and reasonably acceptable to Franchisor.

The currently required insurance policies, insurance coverage requirements, and insurance coverage amounts are designated and set forth in the Operations Manual. Franchisor may, in Franchisor's Reasonable Business Judgment, periodically change the amounts of coverage required under such insurance policies and require different or additional kinds of insurance at any time, including excess liability insurance, to reflect inflation, identification of new risks, changes in law or standards of liability, higher damage awards or other relevant changes in circumstances. Notwithstanding the immediately foregoing sentence, Franchisor shall not increase such minimum coverage more than once every two years. All public liability and property damages policies must contain a provision that Franchisor is entitled to recover under these policies on any loss occasioned to Franchisor, Franchisor's affiliates, Franchisor's successors and assigns, and the officers, directors, shareholders, members, owners, partners, agents, representatives, independent contractors, and employees of Franchisor by reason of the negligence of Franchisee and/or Franchisee's officers, directors, shareholders, members, owners, partners, agents, representatives, independent contractors, and employees.

By the earlier of 90 days after the Effective Date or prior to the commencement of the Training Program, Franchisee must deliver, or cause to be delivered, to Franchisor a copy of the certificates of insurance demonstrating Franchisee's compliance with this <u>Article 8</u>. All insurance policies required must expressly provide that no less than 30 days' prior written notice shall be given to Franchisor in the event of a material alteration to, or cancellation of, any insurance policy Franchisee is required to maintain in accordance with this Agreement.

In the event Franchisee fails, for any reason, to procure or maintain the insurance required by this Agreement, then Franchisor has the right and authority (but not the obligation) to immediately procure insurance and charge all costs, fees, and expenses associated with same to Franchisee, which such charges, together with a reasonable administrative fee for Franchisor's expenses in so acting, shall be immediately payable by Franchisee to Franchisor upon demand. The foregoing remedies are in addition to any other remedies Franchisor may have under this Agreement, at law, or in equity.

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ARTICLE 9 MARKETING

Franchisor is not required to conduct any marketing on behalf of Franchisee or the System.

9.A. COMMUNITY OUTREACH

Throughout the Term of this Agreement, Franchisee must conduct, at Franchisee's expense (if any) at least one community outreach event during each calendar year quarter. All community outreach events must comply with Franchisor's standards, specifications and qualifications for community outreach events and must be approved by Franchisor at least one week in advance of the event. Within 15 days after the conclusion of each community outreach event, Franchisee must provide Franchisor with a video demonstrating that the community outreach event was conducted in accordance with this <u>Article 9.A.</u>

9.B. LOCAL MARKETING

All marketing of the Franchised Business by Franchisee must be pre-approved, in writing by Franchisor. Franchisor reserves the right to reject any and all marketing efforts requested by Franchisee and to prescribe all marketing, marketing media, marketing channels, promotions, copy, creative, and messaging that Franchisee may or may not use in Franchisee's marketing of the Franchised Business. Franchisee further agrees that:

- (1) In addition to monthly reports, Franchisee shall provide Franchisor with such other reports documenting Franchisee's marketing initiatives, expenses incurred, placements secured, and other metrics and financial information as designated by Franchisor;
- (2) At all times, Franchisee's marketing efforts and the distribution of each marketing channel and media engaged by Franchisee must be directly targeted to Franchisee's Designated Territory. Franchisee shall not direct or target Franchisee's marketing efforts with the purpose or effect of soliciting or attracting clients outside of Franchisee's Designated Territory. To the extent that Franchisee's marketing efforts involve a marketing medium or distribution channel that is targeted to Franchisee's Designated Territory but reaches outside of and beyond Franchisee's Designated Territory Franchisor, in Franchisor's Reasonable Business Judgment, shall have the right to direct and require Franchisee to discontinue such marketing; and
- (3) At all times, Franchisee hereby grants to Franchisor the right, without compensation to Franchisee, to use Franchisee's name, address, photograph, biographical information, and financial information related to the performance of the Franchised Business in any publication related to the System, Franchisee's operation of the Franchised Business, or Franchisor's sale of Success On The Spectrum Center franchises.

9.C. REQUIRED FRANCHISOR APPROVAL OF ALL MARKETING

All marketing and promotion of the Franchised Business and all marketing media, campaigns, marketing channels, and efforts used by Franchisee must conform to Franchisor's standards and specifications as set forth in the Operations Manual or, as may be otherwise directed by Franchisor in writing from time to time.

If Franchisee wishes to propose to Franchisor for approval or disapproval marketing or promotional efforts, campaigns, and/or media that are not presently and expressly approved and authorized by Franchisor, Franchisee shall submit a written request, including samples of all proposed marketing materials and a description of the marketing channels and distribution to Franchisor for Franchisor's approval or disapproval, that shall be at the sole discretion of Franchisor, in Franchisor's Reasonable Business Judgment. Provided that Franchisee has satisfied the written notice requirements set forth in this Article

<u>9.C.</u> and provided that Franchisee otherwise timely responds in writing to any and all requests by Franchisor for additional information, if Franchisor does not notify Franchisee that Franchisor disapproves the materials within 15 days from the date Franchisor receives the materials, then Franchisee may commence using the materials. However, Franchisor may still disapprove such materials by notice to Franchisee, and Franchisee must then cease using such materials upon receipt of such notice. Franchisee must not use any advertising or promotional materials that Franchisor has disapproved.

9.D. DIGITAL MEDIA AND WEBSITE PROHIBITIONS

Franchisee's use of Digital Media shall be subject to and require Franchisor's express written consent which shall and may be withheld by Franchisor for any or no reason at all. Without limitation to the foregoing, Franchisee possesses no right or authority to utilize Digital Media and Franchisee agrees that Franchisor reserves all rights respecting the marketing, sale and distribution of Approved Products and Services through Digital Media. Franchisee agrees that all Digital Media and Digital Media accounts associated with and/or relating to the Franchised Business and/or the System shall, upon demand of Franchisor, be transferred to Franchisor. Upon execution of this Agreement and any and all future dates demanded by Franchisor, Franchisee shall execute and deliver to Franchisor the Assignment of Telephone Numbers and Digital Media Accounts Agreement attached to this Agreement as Exhibit 6. Franchisee agree that the foregoing shall not be interpreted or construed as permitting Franchisee to establish, designate, utilize and/or otherwise establish accounts as to Digital Media respecting and/or concerning the Franchised Business and/or the System.

ARTICLE 10 RELATIONSHIP OF THE PARTIES AND INDEMNIFICATION

10.A. INDEPENDENT CONTRACTORS AND NO JOINT EMPLOYER RELATIONSHIP

This Agreement does not create a fiduciary relationship between Franchisor and Franchise. Franchisor and Franchisee are independent contractors and nothing in this Agreement is intended to, nor shall it make either party an agent, legal representative, subsidiary, joint venturer, partner, or employee of the other for any purpose. The parties' relationship is strictly a Franchisor and Franchisee relationship. At all times Franchisee, in accordance with Franchisor's brand standards, must conspicuously identify itself at the premises of the Franchised Business and in all dealings with clients, lessors, contractors, suppliers, public officials and others as the owner of a Center under a franchise from Franchisor, and Franchisee must place other notices of independent ownership on signs, forms, stationery, advertising and other materials as Franchisor requires. Franchisee shall not employ any Licensed Mark in signing any contract, lease, mortgage, check, purchase agreement, negotiable instrument, or other legal obligation. Franchisee shall not employ any Licensed Mark in a manner that is likely to result in liability of Franchisor for any indebtedness, action, inaction, or obligation of Franchisee. Franchisor and Franchisee shall not make any express or implied agreements, guaranties or representations, or incur any debt, in the name, or on behalf, of the other. Franchisor and Franchisee shall not represent that their relationship is anything other than franchisor and franchisee. Franchisor and Franchisee shall not be obligated by, or have any liability under, any agreements or representations made by the other that are not expressly authorized. Franchisor shall not be obligated for any damages to any person or property directly or indirectly arising out of the operation of the Franchised Business, whether or not caused by Franchisee's negligent, willful act or failure to act. Franchisor shall have no liability for any sales, use, excise, gross receipts, property or other taxes, whether levied upon Franchisee, the Franchised Business or its assets, or upon Franchisor in connection with sales made, services performed, or business conducted by Franchisee.

At all times, Franchisee will be, is, and shall remain the sole and exclusive employer of all employees of the Franchised Business. Franchisor is not a joint employer and nothing contained in this Agreement shall be interpreted as creating a joint employer relationship. Franchisee possesses the sole right to select, hire and discharge Franchisee's employees. Franchisee is responsible for all decisions regarding hiring, firing, training, supervising, disciplining, scheduling, paying wages to, and withholding and paying taxes for all employees. Franchisee, each Owner, each Spouse, and Franchisee's officers, directors, manager, agents, representatives, independent contractors and employees are not employees, representatives, or agents of Franchisor and shall never represent themselves as employees, representatives, or agents of Franchisor.

There is no joint employer relationship between Franchisor and Franchisee or Franchisee's employees. Franchisee's compliance with all federal, state and local labor laws rules and regulations shall be exclusively determined and managed by Franchisee. To the extent that the Operations Manual and/or any other communications from Franchisor includes information, specifications, procedures, criteria and/or requirements as to employees of the Franchised Business, such requirements shall be interpreted, exclusively, for the purpose of maintaining brand standards associated with the System, to protect the good will associated with the System, and to ensure System uniformity requirements and standards concerning the Approved Products and Services, and under no circumstance shall same relate to the employer-employee relationship. As to the foregoing issue of joint employer and the non-existence thereof, in the event of any inconsistency or conflict between this Agreement and the Operations Manual, the terms of this Agreement shall take precedence and govern.

10.B. INDEMNIFICATION BY FRANCHISEE

Franchisee and each Owner shall indemnify, defend through counsel acceptable to Franchisor, and hold Franchisor, Franchisor's affiliates, and their respective officers, directors, shareholders, members, owners, partners, agents, representatives, independent contractors, employees, assigns and successors (the "Franchisor Indemnified Parties") harmless from all losses, expenses, claims, causes of action, lawsuits, liabilities, taxes, costs, demands, proceedings, investigations, hearings, and/or damages arising out of, or relating to, Franchisee's Center Facility, Franchisee's Center Location, and/or the Franchised Business (including, without limitation, the ownership and operation of the Franchised Business), unless such loss, expense, claim, cause of action, lawsuit, liability, tax, cost, demand, proceeding, or damage is solely due to Franchisor's gross negligence, and Franchisee shall pay all of the Franchisor Indemnified Parties' reasonable costs, fees and expenses of defending any such claim, cause of action, lawsuit, demand, proceeding, investigation, and/or hearing brought against any of the Franchisor Indemnified Parties or any such claim, cause of action, lawsuit, demand, proceeding, investigation, and/or hearing in which any of the Franchisor Indemnified Parties is named as a party, including, without limitation, reasonable accountant fees, attorney fees, and expert witness fees, court costs, deposition fees, travel expenses and other litigation expenses. At the expense and risk of Franchisee and each Owner, Franchisor may elect to assume (but is not obligated to undertake) the defense and/or settlement of any action, lawsuit, proceeding, claim, or demand. Such an election by Franchisor to assume its defense shall not diminish the obligation of Franchisee and each Owner to indemnify, defend and hold harmless Franchisor. Franchisee and each Owner acknowledge and agree that the terms of this Article 10.B. shall survive the termination, expiration or Transfer of this Agreement. Under no circumstances are the Franchisor Indemnified Parties required or obligated to seek recovery from third parties or otherwise mitigate their respective losses in order to maintain a claim against Franchisee or any Owner. Franchisee and each of the Owners agree that Franchisor's failure to pursue recovery or mitigate loss in no way reduces the amounts recoverable from Franchisee or any Owner.

10.C. INDEMNIFICATION BY FRANCHISOR

Franchisor shall indemnify, defend, and hold Franchisee and Franchisee's officers, directors, shareholders, members, owners, partners, agents, representatives, independent contractors, employees, assigns and successors (the "Franchisee Indemnified Parties") harmless from all losses, expenses, claims, causes of action, lawsuits, liabilities, taxes, costs, demands, proceedings, investigations, hearings, and/or damages solely arising out of, or solely relating to, Franchisor's gross negligence in the operation of Franchisee's

Success On The Spectrum Center that was the direct cause of any such loss, expense, liability or damage provided Franchisee immediately notifies Franchisor of such claim, cause of action, lawsuit, demand, proceeding, investigation or hearing, and Franchisor shall pay all of the Franchisee Indemnified Parties' reasonable costs, fees and expenses of defending any such claim, cause of action, lawsuit, demand, proceeding, investigation, and/or hearing brought against any of the Franchisee Indemnified Parties or any such claim, cause of action, lawsuit, demand, proceeding, investigation, and/or hearing in which any of the Franchisee Indemnified Parties is named as a party, including, without limitation, reasonable accountant fees, attorney fees, and expert witness fees, court costs, deposition fees, travel expenses and other litigation expenses provided Franchisee immediately notifies Franchisor of such claim, cause of action, lawsuit, demand, proceeding, investigation or hearing. Franchisor agrees that the terms of this <u>Article 10.C.</u> shall survive the termination, expiration or Transfer of this Agreement.

ARTICLE 11 LICENSED MARKS AND SYSTEM; INNOVATIONS TO SYSTEM

11.A. OWNERSHIP AND GOODWILL

Franchisee agrees that Franchisor is the owner of all right, title and interest in and to the Licensed Marks, the System, Web Based Media, Published Content and the goodwill associated with the Licensed Marks and the System. Except as otherwise specifically provided in this Agreement, Franchisee further agrees that Franchisee possesses no interest or right, whatsoever, in or to the Licensed Marks, the System, Web Based Media, Published Content and the goodwill associated with the Licensed Marks and the System, and Franchisee's right to use the Licensed Marks and the System is derived solely from this Agreement. Any unauthorized use of the Licensed Marks and/or the System by Franchisee or any of Franchisee's affiliates shall constitute an infringement of the rights of Franchisor in and to the Licensed Marks and/or the System. Franchisee agrees that all usage of the Licensed Marks and/or the System by Franchisee, and all goodwill associated with the Licensed Marks and System, shall exclusively benefit Franchisor without granting any goodwill interests or rights to Franchisee except for Franchisee's non-exclusive interest and limited right to use the Licensed Marks and the System in the operation of the Franchised Business, subject to the terms and conditions of this Agreement. Franchisee shall not, at any time during the Term or after the expiration, termination or Transfer of this Agreement, contest the validity or ownership of the Licensed Marks, the System, Web Based Media, Published Content, and/or the goodwill associated with the Licensed Marks and the System, and at no time shall Franchisee assist any other person in contesting the validity or ownership of the Licensed Marks, the System, Web Based Media, Published Content, and/or the goodwill associated with the Licensed Marks and the System. Franchisee and each Owner shall not take any action that prejudices or interferes with the validity of Franchisor's rights with respect to Licensed Marks, the System, Web Based Media, Published Content, and/or the goodwill associated with the Licensed Marks and the System.

11.B. USE OF THE LICENSED MARKS

Franchisee agrees that the Licensed Marks shall be the sole identification of the Franchised Business. Franchisee must operate, advertise and market the Franchised Business only under the Licensed Marks as designated and specified by Franchisor in Franchisor's Reasonable Business Judgment. Franchisee shall not use the Licensed Marks as part of its corporate or other legal name, and Franchise shall not use the Licensed Marks with modifying words, terms, designs, or symbols, or in any modified form. Franchisee shall comply with Franchisor's instructions in filing and maintaining their requisite trade name or fictitious name registrations as may be required by applicable law.

11.C. NOTIFICATION OF INFRINGEMENT AND CLAIMS

Franchisee must notify Franchisor immediately in writing of any apparent infringement of, or challenge to, Franchisee's use of any Licensed Mark and/or the System or of any claim by any person claiming any rights

in any manner with respect to the Licensed Mark, the System, or any similar trade name, trademark or service mark of which Franchisee becomes aware. Franchisee must not communicate with any person other than Franchisor and its counsel in connection with any infringement, challenge, or claim by any third party to the Licensed Marks and/or the System. Franchisor and/or Franchisor's licensor shall possess sole and complete discretion, in Franchisor's Reasonable Business Judgment, to take any action and/or to refrain from taking action, Franchisor and/or Franchisor's licensor deems appropriate, including, without limitation, the right to exclusively control any litigation or administrative proceeding arising out of, or relating to, any infringement, challenge, claim or otherwise relating to any Licensed Mark and/or the System. Franchisee agrees to execute all documents, render assistance, and take all actions as may be necessary or advisable to protect and maintain the interests of Franchisor and/or Franchisor's licensor in any litigation or administrative proceeding or to otherwise protect and maintain, as directed by Franchisor, the interests of Franchisor and/or Franchisor's licensor in the Licensed Marks. Franchisor will reimburse Franchisee for reasonable direct expenses incurred by Franchisee in assisting Franchisor in any such litigation or administrative proceeding provided Franchisee timely notifies Franchisor of such litigation or administrative proceeding, and Franchisee complies with the written instructions of Franchisor respecting any such litigation or administrative proceeding.

11.D. DISCONTINUANCE OF USE OF LICENSED MARKS

Franchisee agrees that at any time should Franchisor determine, in Franchisor's sole discretion and based on Franchisor's Reasonable Business Judgment, that it is advisable for Franchisor, the System, and/or Franchisee to replace, modify, substitute, and/or discontinue use of any Licensed Marks, then Franchisee shall comply with Franchisor's determination and instructions as to the replacement, modification, substitution, and/or discontinuance of such Licensed Mark(s). Franchisee shall comply within the foregoing requirements within a reasonable time period after notice by Franchisor. If Franchisee is required to take action pursuant to instruction by Franchisor pursuant to this <u>Article 11.D.</u> or, if Franchisee is otherwise required to replace, modify, substitute, and/or discontinue use of any Licensed Marks, the sole liability and obligation of Franchisor to Franchisee shall be to reimburse Franchisee for the reasonable and direct costs incurred by Franchisee in complying with this obligation, which Franchisee shall document to the satisfaction of Franchisor. Franchisor maintains the exclusive right, in Franchisor's Reasonable Business Judgment, to, in whole or in part, replace, modify, substitute and/or discontinue any and all features and/or components of the Licensed Marks and/or the System at any time.

11.E. INDEMNIFICATION OF FRANCHISEE

If Franchisee is sued in a legal proceeding or is threatened with legal action and/or a notice of infringement by a third party where the claims and/or causes of action directly relate to a third party claiming trademark infringement, unfair competition, and/or trademark dilution as a result of Franchisee's use of the Licensed Marks in accordance with the terms of this Agreement and the System (the "IP Claim"), then Franchisor shall indemnify Franchisee for the reasonable and direct costs incurred by Franchisee and/or a judgment entered against Franchisee, provided: (i) Franchisee immediately notified Franchisor of the IP Claim by a written notice sent to Franchisor via priority overnight courier; (ii) Franchisee provided and afforded Franchisor the absolute opportunity and right to defend against the IP Claim and to select and appoint legal counsel of Franchisor's choosing; and (iii) Franchisee utilized the Licensed Marks in accordance with the terms of this Agreement and the System. Franchisee agrees that time is of the essence with respect to notifying Franchisor of the IP Claim in accordance with this Agreement, including this Article 11.E.

11.F. OWNERSHIP OF INNOVATIONS, IMPROVEMENTS AND INFORMATION

Franchisee agrees that with regard to the Franchised Business, all client lists, including the contents and information contained in all client lists, constitute Confidential Information and an asset of Franchisor whether or not such information was supplied by Franchisor. During the Term, and in connection with the development, establishment, marketing, promotion and operation of the Franchised Business, Franchisee

shall disclose to Franchisor all of Franchisee's ideas, concepts, methods, and products conceived or developed by Franchisee, any Owner, and/or Franchisee's affiliates, officers, directors, shareholders, partners, agents, members, representatives, independent contractors, servants and employees relating to the development and operation of Success On The Spectrum Centers and the System. Franchisee hereby assigns to Franchisor, and Franchisee agrees to procure an assignment of any such ideas, concepts, methods, and products that Franchisee is required to disclose to Franchisor under this <u>Article 11.F.</u> from each Owner and Franchisee's affiliates, officers, directors, shareholders, partners, agents, members, representatives, independent contractors, servants and employees. Franchisor shall have no obligation to tender any lump sum payment, on-going payments, or any other consideration to Franchisee, any Owner, each Owner and Franchisee's affiliates, officers, directors, shareholders, partners, agents, members, representatives, independent contractors, servants and employees with respect to any such idea, concept, method, technique or product. Franchisee agrees that Franchisee shall not use, or allow any other person or entity to use, any such concept, method, technique, or product without obtaining Franchisor's prior written approval.

ARTICLE 12 RECORDS AND REPORTS

12.A. MAINTENANCE AND PRESERVATION OF RECORDS

Franchisee shall maintain, preserve, and make available to Franchisor, at the request of Franchisor and on an on-going basis throughout the Term of this Agreement and for a period of three years following the expiration or termination of this Agreement, true and accurate books, accounting, receipts, financial statements, tax returns, and records relating to the operations and business of the Franchised Business. Such records shall be maintained and preserved in the form and manner requested by Franchisor and/or as prescribed by Franchisor in the Operations Manual or otherwise prescribed in writing.

12.B REPORTING OBLIGATIONS

In additional to the reporting obligations otherwise set forth in this Agreement, Franchisee agrees to the following additional reporting obligations that shall be compiled, organized, and contain all of the data and information requested by Franchisor, in Franchisors Reasonable Business Judgment, and as may be modified by Franchisor from time to time:

- (1) <u>Royalty and Activity Reports</u> on the Due Date each month, Franchisee shall report, transmit, confirm, and/or otherwise make available to Franchisor, the Royalty and Activity Report as designated by Franchisor and in accordance with the terms of this Agreement;
- (2) <u>Monthly Financial Statements and Reports</u> within 30 days of the end of each calendar month Franchisee shall submit to Franchisor monthly financial statements and other reports related to the operations of the Franchised business including, but not limited to, income statement, statement of cash flows, balance sheet, and other operational reports designated by Franchisor. At all times Franchisee represents that the financial statements, information, and reports submitted to and/or made available to Franchisor shall be and remain true and accurate. The financial statements must be prepared in accordance with GAAP and, additionally, shall reconcile Gross Sales per GAAP to Gross Sales per this Agreement;
- (3) <u>Annual Financial Statements and Reports</u> within 60 days of the end of each calendar year, Franchisee shall submit to Franchisor Franchisee's annual financial statements and other reports related to the operations of the Franchised business including, but not limited to, income statement, statement of cash flows, balance sheet, and other operational reports designated by Franchisor. The financial statements must be prepared by a licensed CPA and in accordance with GAAP and, additionally, shall reconcile Gross Sales per GAAP to Gross Sales per this Agreement;

- (4) <u>Tax Returns</u> Franchisee shall provide to Franchisor, Franchisee's annual federal, state and local tax returns as same are prepared and submitted to the applicable federal, state and local entities. Said tax returns shall be submitted to Franchisor within 45 days of Franchisee or Franchisee's agent filing such returns with the applicable federal, state and local entities; and
- (5) Other Reports Franchisee shall timely submit to Franchisor, all other forms, reports, records, information, and data as Franchisor may reasonably request in writing or as otherwise set forth in the Operations Manuals.

12.C. REMEDIES FOR NON-COMPLIANCE WITH RECORDS AND REPORTING

In addition to all other rights afforded to Franchisor under this Agreement, in connection with any, each, and every violation of any term, provision, and/or operational requirement as set forth in this Article 12 (a "Reporting Violation"), within 10 days of Franchisor's invoice, Franchisee shall pay to Franchisor a reporting non-compliance fee (the "Reporting Non-Compliance Fee") for each and every failure to timely submit a report and/or record as set forth in this Article 12. The Reporting Non-Compliance Fee shall be: (a) \$50 for Franchisee's first failure to timely submit a report and/or record and \$250 for each subsequent failure. The foregoing does not constitute Franchisor's consent to and/or acquiescence to Reporting Violations. Nothing contained in this Article 12.C. shall be interpreted as interfering with and/or negating Franchisor's rights and remedies as set forth in Article 16 and, as otherwise set forth in this Agreement. All rights and remedies of Franchisor are cumulative and shall be interpreted as cumulative to one another.

ARTICLE 13 INSPECTION AND AUDITS

13.A. FRANCHISOR'S RIGHT TO INSPECT

Franchisor has the right at any and all times during business hours, throughout the terms of this Agree and without prior notice to Franchisee, to inspect Franchisee's Center. Franchisee shall fully cooperate with representatives of Franchisor making any inspection and permit such representatives of Franchisor to take photographs, videos, and/or recordings of the Franchised Business, interview employees and clients of the Franchised Business, conduct secret-shopper inspections, and other inspections either with or without notice to Franchisee. Franchisor shall undertake reasonable efforts to minimize the impact of any inspection on the operations of the Franchised Business.

13.B. FRANCHISOR'S RIGHT TO EXAMINE BOOKS AND RECORDS

Franchisor has the right at any time during business hours, and without prior notice to Franchisee, to examine or audit, or cause to be examined or audited by a third party, the business records, cash control devices, bookkeeping and accounting records, bank statements, sales and income tax records and returns, and other books, statements, and records of the Franchised Business and Franchisee. Franchisee shall maintain complete and accurate copies of all such books, statements, records and supporting documents at Franchisee's Center Facility. Franchisee must fully cooperate with Franchisor, representatives of Franchisor, and third parties hired by Franchisor to conduct any such examination or audit. In the event Franchisor's examination of Franchisee's records reveals that Franchisee underreported any figure to Franchisor by more than 2%, then Franchisee shall reimburse to Franchisor, all of Franchisor's costs in connection with Franchisor's audit/examination.

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ARTICLE 14 TRANSFER OF INTEREST

14.A. TRANSFER BY THE FRANCHISOR

At all times, Franchisor possesses and maintains the sole, absolute and unilateral right to Transfer and/or assign Franchisor's rights and obligations under this Agreement and the Ancillary Agreements, in whole and/or in part, for any purpose and in any form of transaction as may be designated and/or elected by Franchisor, in Franchisor's sole discretion, to any person, entity, Corporate Entity and/or third party without the consent of Franchisee and without the approval of Franchisee or any other party. Nothing contained in this Agreement shall prevent, prohibit, restrict, hinder, enjoin or otherwise restrain Franchisor from selling, transferring, conveying, or assigning this Agreement and the Ancillary Agreements, and/or Franchisor's rights and obligations under this Agreement and the Ancillary Agreements, to any person, entity, Corporate Entity or other third party. Franchisor has an unrestricted and unequivocal right to Transfer and/or assign any or all of its rights or obligations under this Agreement and the Ancillary Agreements, in whole or in part, in Franchisor's sole discretion. In the event Franchisor Transfers and/or assigns this Agreement and/or the Ancillary Agreements, and/or any or all of Franchisor's rights and obligations set forth in this Agreement and/or the Ancillary Agreements, to a person, an entity, Corporate Entity, or other third party, this Agreement and the Ancillary Agreements, shall survive, remain in full force and effect, and inure to the benefit of the purchaser, transferee, conveyee, and/or assignee of this Agreement and/or the Ancillary Agreements.

14.B. FRANCHISEE MAY NOT TRANSFER WITHOUT FRANCHISOR APPROVAL

Franchisee agrees, and Franchisee represents and warrants that Franchisee's Owners understand and agree, that the rights and duties set forth in this Agreement are personal to Franchisee and each Owner. Therefore, Franchisee agrees that:

- (1) No ownership interest of any Owner in Franchisee may be Transferred without the prior written consent of Franchisor;
- (2) No obligations, rights or interest of Franchisee in (a) this Agreement, (b) the lease or ownership interests in Franchisee's Center Location and Franchisee's Center Facility, (c) the Franchised Business, or (d) all or substantially all of the assets of the Franchised Business may be Transferred without the prior written consent of Franchisor. This restriction shall not prohibit Franchisee from granting a mortgage, charge, lien, or security interest in the assets of the Franchised Business or this Agreement for the exclusive purpose of securing financing for the initial development (occurring prior to the Actual Business Commencement Date) of the Franchised Business;
- (3) Without limitation to the foregoing, any Transfer by Franchisee respecting and/or relating to this Agreement and/or the Franchised Business and/or assets associated with the Franchised Business will require the prior written consent of Franchisor where such Transfer occurs by virtue of: (a) divorce or legal dissolution of marriage; (b) insolvency; (c) dissolution of a Corporate Entity; (d) last will and testament; (e) intestate succession; or (f) declaration of, or transfer in trust;
- (4) Any purported Transfer without the written consent of Franchisor, or otherwise in violation of this Agreement including, but not limited to this <u>Article 14.B.</u> shall constitute a breach of this Agreement and shall convey to the transferee no rights or interests in this Agreement; and
- (5) In the event of a Transfer of this Agreement that is approved by Franchisor, Franchisee shall not be relieved of Franchisee's obligations under this Agreement whether said obligations accrued and/or arose prior to and/or after the date of Transfer.

14.C. CONDITIONS FOR APPROVAL OF TRANSFER

Provided Franchisee and each Owner and Spouse, respectively, are in substantial compliance with this Agreement and the Ancillary Agreements, and Franchisor does not elect to exercise Franchisor's right of first refusal as set forth in Article 14.F. below, Franchisor shall not unreasonably withhold its approval of a Transfer by Franchisee or an Owner. The proposed transferee (including such assignee's owner(s) and spouse(s) if the proposed transferee is a Corporate Entity) must be of good moral character, have sufficient business experience, aptitude and financial resources to own and operate a Success On The Spectrum Center, and otherwise meet Franchisor's then applicable standards for franchisees as determined by Franchisor in its sole, but reasonable discretion. Furthermore, the proposed transferee and the proposed transferee's owners and spouses may not own or operate, or intend to own or operate, a Competitive Business. Franchisee agrees that Franchisor may condition approval of a Transfer upon Franchisee's satisfaction (either before, or contemporaneously with, the effective date of the Transfer) of the following:

- (1) Franchisee must provide written notice to Franchisor of the proposed Transfer of this Agreement at least 30 days prior to the Transfer, and Franchisee must have also satisfied the obligations set forth in Article 14.F. below;
- (2) All accrued monetary obligations of Franchisee and all other outstanding obligations to Franchisor and/or Franchisor's affiliates under this Agreement and the Ancillary Agreements must be satisfied in a timely manner, and Franchisee must satisfy all trade, supplier, and vendor accounts and other debts, of whatever nature or kind, in a timely manner;
- (3) Franchisee, each Owner, and each Spouse must not be in default or material breach of this Agreement or the Ancillary Agreements;
- (4) The transferee shall be bound by all terms and conditions of this Agreement, and each owner of the transferee and their respective spouses shall personally execute the Franchise Owner and Spouse Agreement and Guaranty in the form attached to this Agreement as Exhibit 1. Each owner of the transferee shall also be required to execute such further agreements designated by Franchisor whereby the proposed transferee assumes each and every obligation and responsibility of Franchisee as set forth in this Agreement;
- (5) All obligations of Franchisee under this Agreement and the Ancillary Agreements shall be assumed by the transferee, each individual owner of transferee, and their respective spouses in a manner satisfactory to Franchisor;
- (6) Franchisee, each Owner, and each Spouse must execute the General Release attached to this Agreement as <u>Exhibit 8</u> releasing Franchisor, Franchisor's affiliates and Franchisor's past and present officers, directors, shareholders, members, partners, agents, representatives, independent contractors, servants and employees, of any and all claims against Franchisor for matters arising on, or before, the effective date of the Transfer;
- (7) If the proposed Transfer includes or entails the Transfer of this Agreement, substantially all of the assets of the Franchised Business, a controlling interest in Franchisee, or is one of a series of Transfers which in the aggregate Transfers substantially all of the assets of the Franchised Business or a controlling interest in Franchisee, then, at the election of Franchisor and upon notice from Franchisor to Franchisee, the transferee may be required to execute (and/or, upon Franchisee's request, shall cause all interested parties to execute) for a term ending on the expiration date of the original Term of this Agreement, the then current standard form Franchise Agreement offered to new franchisees of Success On The Spectrum Centers and any other agreements as Franchisor requires. Such agreements shall

supersede this Agreement and its associated agreement in all respects, and the terms of Franchisor's then current agreements may differ from the terms in this Agreement, provided that such agreements shall provide for the same Royalty Fee, Advertising Contributions, and all other financial or monetary obligations established in this Agreement;

- (8) Unless Franchisee has met the requirements of <u>Article 7.B.</u> within the four year period immediately preceding the Transfer, the transferee, at its expense, must improve, modify, refurbish, renovate, remodel, and/or otherwise upgrade Franchisee's Success On The Spectrum Center Facility to conform to the then current standards and specifications of Franchisor, and the transferee must complete such improvements, modifications, refurbishments, renovations, remodeling, and/or upgrading within the time period Franchisor reasonably specifies;
- (9) Franchisee, each Owner, and each Spouse shall remain liable for all obligations to Franchisor set forth in this Agreement;
- (10) At the transferee's expense, the transferee, and the transferee's Managing Owner, Managers and/or any other applicable employees (Required Center Personnel) of transferee's Success On The Spectrum Center must complete any training programs then in effect for franchisees of Success On The Spectrum Centers upon terms and conditions set forth in this Agreement or as Franchisor otherwise reasonably requires;
- (11) Franchisee must pay to Franchisor the Transfer Fee;
- (12) Franchisor's approval of the material terms and conditions of the Transfer, and Franchisor determines in Franchisor's Reasonable Business Judgment that the price and terms of payment are not so burdensome as to be detrimental to the future operations of the Franchised Business by the transferee;
- (13) Transferee's employees, directors, officers, independent contractors, and agents who will have access to Confidential Information shall execute the Confidentiality Agreement attached hereto as Exhibit 2;
- (14) Franchisee entering into an agreement with Franchisor agreeing to subordinate any obligations of transferee to make installment payments of the purchase price to Franchisee to the transferee's obligations to Franchisor, including, without limitation, transferee's obligations with respect to Royalty Fees and Advertising Contributions;
- (15) Franchisee and transferee acknowledge and agree that Franchisor's approval of the Transfer indicates only that the transferee meets, or Franchisor waived, the criteria established by Franchisor for franchisees as of the time of such transfer, and Franchisor's approval thereof does not constitute a warranty or guaranty by Franchisor, express or implied, of the suitability of the terms of sale, successful operation, or profitability of the Franchised Business;
- (16) Franchisee and transferee acknowledge and agree that Franchisor's approval of the Transfer at issue does not constitute Franchisor's approval of future or other Transfers or the waiver of the requirement that Franchisor must approve such future or other Transfers in accordance with this Agreement;
- (17) The Transfer must be made in compliance with all applicable laws;
- (18) The Transfer of the Franchised Business, the lease for Franchisee's Success On The Spectrum

Center Facility, Center Location and the assets of the Franchised Business shall be made only in conjunction with a Transfer of this Agreement, approved by Franchisor in accordance with and subject to this Article 14 and the terms and conditions of this Agreement; and

(19) Franchisor's consent to a Transfer of any interest that is subject to the restrictions of this Agreement shall not constitute a waiver of any claims it may have against Franchisee or deemed a waiver of Franchisor's right to demand strict and exact compliance with this Agreement by the transferee.

14.D. DEATH OR DISABILITY OF FRANCHISEE OR AN OWNER

(1) If Franchisee is an individual and not a Corporate Entity, upon the death or permanent disability of Franchisee, the executor, administrator, conservator or other personal representative of Franchisee, must appoint a manager that meets the equivalent of an Office Manager within a reasonable time, which shall not exceed 30 days from the date of death or permanent disability. The appointed manager (as applicable) must serve and qualify as an Office Manager and attend and successfully complete the Training Program within 60 days of the appointment. If Franchisee's Center is not being managed by a Franchisor approved Office Manager (as applicable) within 30 days after such death or permanent disability, Franchisor is authorized, but is not required, to immediately appoint a manager to maintain the operations of Franchisee's Center for, and on behalf of, Franchisee at Franchisee's sole costs until an approved Office Manager is able to assume the management and operation of Franchisee's Center. Franchisor's appointment of a manager for Franchisee's Center does not relieve Franchisee of its obligations under this Agreement, including this Article 14.D., or constitute a waiver of Franchisor's right to terminate this Agreement pursuant to Article 16, below. At all times, including while Franchisee's Center may be managed by Franchisor's appointed manager, Franchisor shall not be liable for any debts, losses, costs, or expenses incurred in the operations of Franchisee's Center or to any creditor of Franchisee for any products, materials, supplies or services purchased by Franchisee's Center. Franchisor has the right to charge a reasonable fee for such management services and may cease to provide management services at any time.

(2) If Franchisee is a Corporate Entity, upon the death or permanent disability of Franchisee's Managing Owner, the remaining Owners within a reasonable time, which shall not exceed 30 days from the date of death or permanent disability must appoint a new Managing Owner that is approved by Franchisor. The appointed Managing Owner must attend and successfully complete the Training Program within 60 days of the appointment. If Franchisee's Center is not being managed by a Franchisor approved Managing Owner (as applicable) within 30 days after such death or permanent disability, Franchisor is authorized, but is not required, to immediately appoint a manager to maintain the operations of Franchisee's Center for, and on behalf of, Franchisee at Franchisee's sole costs until an approved Managing Owner is able to assume the management and operation of Franchisee's Center. Franchisor's appointment of a manager for Franchisee's Center does not relieve Franchisee of its obligations under this Agreement, including this Article 14.D., or constitute a waiver of Franchisor's right to terminate this Agreement pursuant to Article 16, below. At all times, including while Franchisee's Center may be managed by Franchisor's appointed manager, Franchisor shall not be liable for any debts, losses, costs, or expenses incurred in the operations of Franchisee's Center or to any creditor of Franchisee for any products, materials, supplies or services purchased by Franchisee's Center. Franchisor has the right to charge a reasonable fee for such management services and may cease to provide management services at any time.

Notwithstanding the foregoing, if Franchisee is a Corporate Entity and the Managing Owner is the only Owner of Franchisee, then <u>Article 14.D.(1)</u> shall apply as if the Managing Owner were the sole individual Franchisee.

- (3) Upon the death of Franchisee or any Owner, the executor, administrator, conservator or other personal representative of that deceased person must transfer his interest to a person Franchisor approves within a reasonable time, not to exceed 12 months from the date of death.
- (4) If Franchisee is an individual, then in the event of the death or permanent disability of Franchisee, this Agreement may be Transferred to any designated person, heir or beneficiary without the payment of the Transfer Fee. Notwithstanding the immediately foregoing sentence, the Transfer of this Agreement to such transferee of Franchisee shall be subject to the applicable terms and conditions of this Article 14, and the Transfer shall not be valid or effective until Franchisor has received the properly executed legal documents, which Franchisor's attorneys deem necessary to properly and legally document such Transfer of this Agreement. Furthermore, said transferee must agree to be unconditionally bound by the terms and conditions of this Agreement, personally guarantee the performance of Franchisee's obligations under this Agreement, and execute the Franchise Owner and Spouse Agreement and Guaranty attached to this Agreement as Exhibit 1.

14.E. TRANSFER TO WHOLLY OWNED CORPORATE ENTITY

In the event Franchisee is an individual/are individuals, this Agreement may be Transferred by Franchisee to a Corporate Entity (the "Assignee Corporate Entity"), provided that: (a) Franchisee has provided Franchisor with 30 days prior written notice of the proposed Assignment of this Agreement; (b) Franchisee (individually, jointly and severally as to each individual Franchisee) sign and be bound by the Franchise Owner and Spouse Agreement and Guaranty attached to this Agreement as Exhibit 1; (c) the Spouse of each Franchisee (individually, jointly and severally as to each individual Spouse) sign and be bound by the Franchise Owner and Spouse Agreement and Guaranty attached to this Agreement as Exhibit 1; (d) Franchisee has provided Franchisor with true and accurate copies of corporate formation documents related to the Assignee Corporate Entity and the ownership of the Assignee Corporate Entity and has further provided Franchisor with all additional documentation as Franchise may request concerning the proposed assignment and/or Assignee Corporate Entity; and (e) Franchisee is otherwise in compliance with the terms and conditions of this Agreement and any Ancillary Agreements. Franchisee agrees that an assignment to an Assignee Corporate Entity shall not relieve Franchisee of Franchisee's individual obligations under this Agreement as such obligations existed between Franchisee and Franchisor prior to the date of any assignment to the Assignee Corporate Entity.

14.F. FRANCHISOR'S RIGHT OF FIRST REFUSAL

If Franchisee or an Owner desire to engage, in whole or in part, in a Transfer of Franchisee, this Agreement, Franchisee's Center, Franchisee's Center Facility, and/or Franchisee's Center Location, then Franchisee or such Owner (as applicable) must obtain a bona fide, signed written offer from the fully disclosed purchaser (the "Offer") and submit an exact copy of the Offer to Franchisor. Franchisor shall have 30 days after receipt of the Offer to decide whether Franchisor will purchase the interest in Franchisee, Franchisee's Center, Franchisee's Center Facility, and/or Franchisee's Center Location for the same price and upon the same terms contained in the Offer (however, Franchisor may substitute cash for any form of payment proposed in the Offer). If Franchisor notifies Franchisee that Franchisor intends to purchase the interest within said 30 day period, Franchisee or Owner (as applicable) must sell the interest to Franchisor. Franchisor will have at least an additional 60 days to prepare for closing. Franchisor shall be entitled to receive from Franchisee or Owner (as applicable) all customary representations and warranties given by Franchisee or Owner (as applicable) as the seller of the assets and/or the ownership interest or, at Franchisor's election, the representations and warranties contained in the offer. If Franchisor does not exercise its right of first refusal, Franchisee or Owner (as applicable) may complete the Transfer to the purchaser pursuant to and in accordance with the terms of the Offer, provided that separate and apart from this Article 14.F. right of first refusal, Franchisee complies with the terms of this Article 14. However, if the sale to the purchaser is not completed within 120 days after delivery of the Offer to Franchisor, or there is a material change in the

terms of the sale, Franchisor will again have the right of first refusal specified in this <u>Article 14.F.</u> Franchisor's right of first refusal in this <u>Article 14.F.</u> shall not apply to any Transfer pursuant to <u>Article 14.E.</u> of this Agreement.

ARTICLE 15 RENEWAL OF FRANCHISE

15.A. FRANCHISEE'S RIGHT TO RENEW

Subject to Franchisee's satisfaction of the terms of this Agreement, including this <u>Article 15</u>, Franchisee shall possess the option to renew the franchise for Franchisee's continued license and franchised operation of the Franchised Business for additional consecutive 5-year terms (the "Renewal Terms").

15.B. CONDITIONS FOR RENEWAL

Franchisee's renewal rights under this <u>Article 15</u> are subject to and contingent upon Franchisee's satisfaction of the following conditions and criteria:

- (1) Not less than 180 days prior to the expiration of the initial Term or current Renewal Term, Franchisee must provide Franchisor written notice (the "Renewal Notice") of Franchisee's election to renew;
- (2) At the time of delivering the Renewal Notice and at all times thereafter, Franchisee and Franchisee's Owners must be in compliance with the terms of this Agreement and all Ancillary Agreements, and without any default of this Agreement or the Ancillary Agreements;
- (3) Franchisee must possess, present, and demonstrate to Franchisor and, subject to Franchisor's reasonable satisfaction, that: (a) Franchisee maintains and has secured the legal right to remain in possession of Franchisee's Center Facility and Center Location through the entire Renewal Term or; (b) Franchisee has selected a proposed new Center Location within the Designated Territory that Franchisor, at Franchisor's sole discretion, has approved in writing and that may be timely developed by Franchisee, in accordance with Franchisor's standards and specifications, for the development and operation of the Franchisee's Center throughout the duration of the Renewal Term;
- (4) Franchisee must update and/or agree to update the condition, appearance and functionality of Franchisee's Center Facility and Franchisee's Center Location and to otherwise modify Franchisee's Center Facility and Franchisee's Center Location in compliance with Franchisor's specifications and standards then applicable for new Success On The Spectrum Centers;
- (5) Franchisee pays the Renewal Fee and Franchisee agrees to, signs, and delivers to Franchisor, within 30 days of the date of delivery by Franchisor to Franchisee, Franchiser's then current form Center Franchise Agreement for the Renewal Term (the "Renewal Franchise Agreement");
- (6) Franchisee's Owners and their Spouses, respectively, must agree to, sign, and deliver to Franchisor, within 30 days of the date of delivery by Franchisor to Franchisee, Franchisor's then current individual guaranty agreements, and, thereby, among other things, individually and jointly guarantee the full and complete performance of the Renewal Franchise Agreement including, but not limited to, payment obligations, non-compete obligations, and restrictive covenants (the "Renewal Ancillary Agreements");
- (7) Franchisee and the Owners must, prior to the Renewal Term, undertake and complete, to Franchisor's satisfaction, such additional training, if any, as designated and determined by Franchisor in Franchisor's Reasonable Business Judgment;

- (8) Franchisee and the Owners must agree to, sign, and deliver to Franchisor, within 30 days of the date of delivery by Franchisor to Franchisee, Franchisor's then current form of general release whereby Franchisee and Franchisee's Owners shall each fully release and discharge Franchisor, Franchisor's affiliates and it's officers, directors, shareholders, partners, agents, representatives, independent contractors, servants, employees, successors and assigns from any and all claims, causes of action, and suits arising from and/or related to this Agreement. If local law precludes Franchisee's issuance of a general release, Franchisor at Franchisor's election, may condition renewal on Franchisee's and each Owner's delivery to Franchisor of an estoppel letter advising and informing Franchisor that the undersigned possesses no legal claim or cause of action against Franchisor and is not aware of any facts of circumstances involving any breach of this Agreement by Franchisor or Franchisor's agents or employees; and
- (9) Franchisee must obtain Franchisor's consent to renew the Franchise Agreement, which consent may be granted or withheld in Franchisor's Reasonable Business Judgment.

Failure by Franchisee, and, as applicable, each Owner and Spouse to timely comply with the foregoing conditions shall be deemed an election by Franchisee not to renew the franchise.

15.C. RENEWAL FRANCHISE AGREEMENT

Franchisee expressly acknowledges and agrees that the Renewal Franchise Agreement and Renewal Ancillary Agreements, as determined by Franchisor in Franchisor's sole discretion, may contain terms, conditions, requirements, and rights that are materially and substantively different from those granted and contained in this Agreement.

ARTICLE 16 DEFAULTS, TERMINATION AND REMEDIES

16.A. DEFAULTS BY FRANCHISEE AND TERMINATION BY FRANCHISOR

- (1) <u>Defaults and Automatic Termination</u> Franchisee shall be in default of this Agreement, and, this Agreement shall be automatically and immediately terminated, without notice to Franchisee and without providing Franchisee any opportunity to cure, upon the occurrence of any one or more of the following actions, inactions, omissions, events, and/or circumstances:
 - (a) Franchisee becomes insolvent, and/or Franchisee makes a general assignment for the benefit of creditors or takes any other similar action for the protection or benefit of creditors;
 - (b) Franchisee admits in writing Franchisee's inability to pay its debts as they mature, and/or Franchisee gives notice to any governmental body or agency of insolvency, pending insolvency, suspension of operations and/or pending suspension of operations;
 - (c) Franchisee files a voluntary petition in bankruptcy, Franchisee is adjudicated bankrupt or insolvent, and/or Franchisee files any petition or answer seeking any reorganization, arrangement, composition, readjustment, liquidation, dissolution or other similar relief under any applicable federal and/or state law relative to bankruptcy, insolvency or similar relief for debtors;
 - (d) An involuntary petition in bankruptcy is filed against Franchisee and Franchisee fails to have the involuntary petition discharged within 35 days of the petition filing, and/or Franchisee seeks, consents to, or acquiesces in, the appointment of any trustee, receiver, conservator, custodian or liquidator for Franchisee's business or any assets of Franchisee;

- (e) A bill in equity or other proceeding for the appointment of any trustee, receiver, conservator, custodian or liquidator of Franchisee for Franchisee's business or any assets of Franchisee is filed and Franchisee consents to same;
- (f) A court of competent jurisdiction appoints or orders any trustee, receiver, conservator, custodian or liquidator for Franchisee's business or any assets of Franchisee and such appointment or order remains for an aggregate of 60 days, whether or not consecutive, from the date of entry thereof;
- (g) Franchisee initiates proceedings for a composition with creditors under any state or federal law or such a proceeding is initiated against Franchisee;
- (h) This Agreement, or any of Franchisee's rights under this Agreement, is levied upon under any attachment or execution, and/or Execution is levied upon or against the Franchised Business or any assets of Franchisee, and/or a final judgment against Franchisee remains of record or unsatisfied for 30 days or more, unless an appeal and/or bond is filed;
- (i) Franchisee is dissolved, and/or Franchisee's leasehold interests and/or rights in or to Franchisee's Center Location are terminated;
- (j) A cause of action or lawsuit to foreclose any lien or mortgage against Franchisee's Center Location if Franchisee is the fee simple owner of Franchisee's Center Location;
- (k) A cause of action or lawsuit to foreclose any lien against equipment used in the operation of Franchisee's Center or located at Franchisee's Center Location is instituted against Franchisee and not dismissed within 60 days after the summons is served on Franchisee;
- (l) Real or personal property of Franchisee used in the operation of Franchisee's Center is sold after levy thereupon by any sheriff, marshal or other law enforcement officer; and/or
- (m) Upon termination by Franchisor pursuant to <u>Article 16.A.(2)</u>, <u>Article 16.A.(3)</u>, or <u>Article 16.A.(4)</u> of this Agreement.
- (2) <u>Defaults and Automatic Termination upon Written Notice without Cure Period</u> Franchisee shall be in default of this Agreement, and, this Agreement may be terminated by Franchisor, at Franchisor's sole discretion, upon written notice from Franchisor to Franchisee and without providing Franchisee any opportunity to cure, upon the occurrence of any one or more of the following actions, inactions, omissions, events, and/or circumstances, with such termination effective on the date of Franchisor's notice:
 - (a) Franchisee, on three or more instances and/or occasions, engages, commits, and/or suffers an action, inaction, omission, event, and/or circumstance that constitutes or qualifies as a default under Articles 16.A.(3) and/or 16.A.(4) of this Agreement, irrespective of whether or not such action, inaction, omission, event, and/or circumstance is the subject of a notice of default from Franchisor to Franchisee pursuant to Articles 16.A.(3) and/or 16.A.(4) of this Agreement and irrespective of whether or not such default was timely cured and irrespective of whether or not Franchisee paid any penalties or additional fees to Franchisor;
 - (b) Franchisee, intentionally and knowingly, refuses to comply with and/or breaches any term, condition, provision, and/or requirement of this Agreement with the intent of causing harm to Franchisor, the System, other System franchisee and/or clients of the Franchised Business;

- (c) Franchisee intentionally, knowingly, with prior notice, and/or through negligence, at any time, develops, manages, maintains, and/or operates the Franchised Business in violation of federal, state, and/or local laws, rules, regulations, ordinances, permits, codes and/or conduct resulting in a foreseeable, immediate and/or imminent threat to the health and/or safety of any third party including clients, employees, and/or the public at large;
- (d) Franchisee abandons, surrenders and/or fails to continuously and actively operate the Franchised Business, unless prevented from doing so by casualty that is the subject of <u>Article 7.D.</u> of this Agreement and that is cured/remedied in accordance with <u>Article 7.D.</u>;
- (e) Franchisee loses and/or fails to maintain possession of the leasehold and/or other legal interests providing Franchisee with the uninterrupted legal right and ability to occupy and to continue to occupy Franchisee's Center Facility throughout the Term and to maintain and operate Franchised Business in accordance with the terms of this Agreement and the standards, specifications, and requirements set forth in the Operations Manual and/or as otherwise communicated by Franchisor from time to time;
- (f) As to information, records, statements, and/or data that Franchisee must maintain and/or report to Franchisor pursuant to the terms of this Agreement, the Operations Manual, or as otherwise requested by Franchisor from time to time, the information, records, statements, and/or data maintained by Franchisee and/or reported by Franchisee contains intentional inaccuracies and/or material inaccuracies that are either misleading or false;
- (g) Franchisee attempts to Transfer, or purportedly attempts to Transfer, this Agreement or any of Franchisee's rights under this Agreement, without Franchisor's prior approval, written consent, and/or otherwise not in accordance with this Agreement;
- (h) If Franchisee is a Corporate Entity, an Owner of Franchisee attempts to Transfer or, purportedly Transfers, the Owners equity interests, ownership interests, and/or rights in Franchisee without Franchisor's prior approval, written consent, and/or otherwise not in accordance with this Agreement;
- (i) Franchisee discloses, divulges, provides access to, communicates, and/or permits the communication of the contents, data and/or information contained in the Operations Manual to any third party not otherwise authorized by Franchisor;
- (j) Franchisee discloses, divulges, provides access to, communicates, and/or permits the communication of Confidential Information to any third party not otherwise authorized by Franchisor:
- (k) Franchisee engages in any activity that injures, harms, damages, or otherwise has a material adverse effect on Franchisor, the System, the Licensed Marks, Success On The Spectrum Centers, Franchisee's Center, and/or the reputation of the Success On The Spectrum brand;
- (l) Franchisee, an Owner, and/or a Spouse, as applicable and whether individually or jointly, breaches or is in default of an Ancillary Agreement, and, if the applicable agreement provides for the opportunity to cure, fails to timely cure the breach or default of the Ancillary Agreement, including, without limitation, the Franchise Owner and Spouse Agreement and Guaranty;
- (m) Franchisee and/or an Owner of Franchisee is convicted of a felony crime, and/or pleads guilty or

nolo contendere to a felony crime;

- (n) Franchisee and/or an Owner of Franchisee engages in intentionally dishonest and/or unethical conduct that, in Franchisor's Reasonable Business Judgment, results in embarrassment to Franchisor, the System, the Licensed Marks, Success On The Spectrum Centers, Franchisee's Center, and/or the reputation of the Success On The Spectrum brand;
- (o) Franchisee fails to timely complete, to Franchisor's reasonable satisfaction, the Training Program and/or supplemental training programs designated by Franchisor;
- (p) Franchisee fails, upon receiving actual or constructive notice, shall: (1) immediately notify Franchisor of any known breach of the Confidentiality Agreement by any person or entity; (2) immediately notify Franchisor of facts and information that would cause a reasonable person to believe that a person or entity violated the Confidentiality Agreement and/or is in the process of violating the Confidentiality Agreement; and (3) take reasonable steps including notice to Franchisor and Franchisee's consultation with Franchisee's legal counsel, to prevent any person or entity from violating the terms of the Confidentiality Agreement and/or otherwise publicly disseminating Confidential Information:
- (q) Franchisee misappropriates, misuses, or makes any unauthorized use of the Licensed Marks, the Confidential Information, and/or the System and/or Franchisee materially impairs the goodwill associated with the Licensed Marks, and/or Franchisee applies for registration of the Licensed Marks anywhere in the world;
- (r) Franchisee and/or an Owner fails to comply with Anti-Terrorism Laws or becomes listed on the Annex to Executive Order 13244;
- (s) Franchisee fails to notify us of any change, addition or replacement of any behavior analyst within the time frames required under this Agreement;
- (t) Franchisee fails to hire or maintain on staff all Required Center Personnel, including a certified Behavior Analyst, as required herein, or fails to hire a replacement Office Manager and/or Behavior Analyst with the time frames set forth herein; and/or
- (u) Franchisee provides Approved Products and Services outside of the Center other than at Approved Off-Site Locations, or through Alternative Channels of Distribution without Franchisor's permission.
- (3) <u>Defaults and Automatic Termination After 10 Day Cure Period</u> Franchisee shall be in default of this Agreement and, this Agreement shall be terminated, upon the occurrence of any one or more of the following actions, inactions, omissions, events, and/or circumstances, unless, Franchisee timely cures, to the satisfaction of Franchisor, such default / action, inaction, omission, event, and/or circumstance within 10 calendar days of Franchisor's written notice:
 - (a) Franchisee fails, refuses, and/or is unable to timely pay the Royalty Fee, Advertising Contribution, and/or any other payment, fee, financial obligation, charge, and/or monetary obligation payable and/or due to Franchisor pursuant to the terms of this Agreement, under this Agreement, and/or any other agreement between Franchisor and Franchisee;
 - (b) Franchisee and/or Franchisee's affiliate fails, refuses, and/or is unable to pay any payment, fee, financial obligation, charge, and/or monetary obligation payable to Franchisor and/or Franchisor's

affiliates pursuant to this Agreement and/or any other agreement between or among Franchisor, Franchisor's affiliate, Franchisee and/or Franchisee's affiliate; and/or

(c) Franchisee fails or refuses, at any time, and, without legal justification as may be determined by Franchisor in Franchisor's Reasonable Business Judgment, to pay any third party supplier or vendor for any goods, products, supplies, equipment, materials and/or any other items used by, benefitting, and/or intended to benefit the Franchised Business.

The foregoing events of default set forth in this <u>Article 16.A.(3)</u> shall exclude events of default that are otherwise governed by and/or constitute events of default under <u>Article 16.A.(1)</u> or <u>Article 16.A.(2)</u>. In the event of any inconsistency or conflict between the provisions of this <u>Article 16.A.(3)</u> with <u>Article 16.A.(1)</u>, <u>Article 16.A.(1)</u> shall take precedence and govern. In the event of any inconsistency or conflict between the provisions of this <u>Article 16.A.(3)</u> with <u>Article 16.A.(2)</u>, <u>Article 16.A.(2)</u> shall take precedence and govern.

- (4) <u>Defaults and Automatic Termination After 30 Day Cure Period</u> Franchisee shall be in default of this Agreement and, this Agreement shall be terminated, upon the occurrence of any one or more of the following actions, inactions, omissions, events, and/or circumstances, unless, Franchisee timely cures, to the satisfaction of Franchisor, such default / action, inaction, omission, event, and/or circumstance within 30 calendar days of Franchisor's written notice:
 - (a) Franchisee fails or refuses to comply with and/or breaches any term, condition, provision, and/or requirement of this Agreement that is not otherwise a default under <u>Articles 16.A.(1)</u>, <u>16.A.(2)</u>, or 16.A.(3) of this Agreement;
 - (b) Franchisee fails or refuses to comply with and/or breaches any term, condition, provision, and/or requirement of any agreement, other than this Agreement, between Franchisor and Franchisee, and/or an affiliate of Franchisor and Franchisee:
 - (c) Franchisee fails or refuses, in accordance with the terms of this Agreement, to obtain and secure a signed lease agreement or fee simple ownership interest in a center location that is approved by Franchisor, in Franchisor's Reasonable Business Judgment, as Franchisee's Center Location;
 - (d) Franchisee fails or refuses to develop and open the Franchised Business on or before the Scheduled Business Commencement Date, in compliance with the terms of this Agreement, as designated or specified in the Operations Manual, and/or in accordance with Franchisor's standards and specifications as communicated to Franchisee from time to time;
 - (e) Franchisee fails or refuses, at any time, to manage, maintain, and/or operate the Franchised Business in compliance with the terms of this Agreement, as designated or specified in the Operations Manual, and/or in accordance with Franchisor's standards, specifications, and requirements as communicated to Franchisee from time to time;
 - (f) Franchisee fails or refuses, at any time, to develop, manage, maintain, and/or operate the Franchised Business in compliance with all applicable federal, state, and local laws, rules, regulations, ordinances, permits, and codes;
 - (g) At any time, an inspection and/or evaluation of the operations of the Franchised Business whether by mystery shopper programs, third party inspection services, or as otherwise designated by Franchisor, and, whether or not such inspections are on notice or secret Franchisor, in Franchisor's

Reasonable Business Judgment, determines that the operations of the Franchised Business do not meet or are in violation of the operational standards and requirements set forth in this Agreement, the Operations Manual, and/or as communicated to Franchisee from time to time;

- (h) Franchisee fails or refuses to timely submit to Franchisor records, reports, stored media, recordings, financial statements, books, accounts, statements, data, documentation and/or other information as required by this Agreement, as set forth in the Operations Manual, and/or as requested by Franchisor;
- (i) If any inspection or review of Franchisee's records, reports, books, accounts, statements, data, documentation and/or other information discloses, within any week, month, or Accounting Period selected by Franchisor, the underreporting of Franchisee's Gross Sales, and/or any other metrics or data, resulting in the underpayment, by 5% or more, of the obligations, payments, and/or fees due by Franchisee to Franchisor under the terms of this Agreement;
- (j) Franchisee fails or refuses, at any time, to maintain the required insurance policies and insurance coverage required for the Franchised Business as set forth in this Agreement, and/or in the Operations Manual; and/or
- (k) Franchisee fails to timely satisfy and pay all vendors, suppliers and/or contractors in connection with the development, construction, and/or establishment of the Franchised Business.

The foregoing events of default set forth in this <u>Article 16.A.(4)</u> shall exclude events of default that are otherwise governed by and/or constitute events of default under <u>Article 16.A.(1)</u> or <u>Article 16.A.(2)</u>. In the event of any inconsistency or conflict between the provisions of this <u>Article 16.A.(4)</u> with <u>Article 16.A.(1)</u>, <u>Article 16.A.(1)</u> shall take precedence and govern. In the event of any inconsistency or conflict between the provisions of this <u>Article 16.A.(2)</u>, <u>Article 16.A.(2)</u>, <u>Article 16.A.(2)</u> shall take precedence and govern.

16.B. TERMINATION BY FRANCHISEE

If Franchisee, each Owner and Spouse (as applicable) are in full compliance with each and every term and provision of this Agreement, any amendment or successor agreement, and any of the Ancillary Agreements, and Franchisor materially breaches Franchisor's substantive and material obligations set forth in this Agreement, Franchisee may terminate this Agreement in the event of the following:

- (1) Franchisor does not correct the material breach within 30 days after Franchisor's receipt of Franchisee's written notice of such material breach to Franchisor; or
- (2) In a case where Franchisor's material breach cannot reasonably be cured within 30 days, within 30 days of Franchisor's receipt of Franchisee's written notice of Franchisor's material breach, Franchisor shall be provided a reasonable time period to cure such material breach provided that Franchisor provides reasonable evidence to Franchisee of Franchisor's current, continuing and/or planned efforts to correct the material breach within a reasonable time.

In either case, Franchisee's termination of this Agreement shall not take effect until expiration of the 30 day period set forth above and or such reasonable time period as necessary to cure the material breach, and Franchisee delivers to Franchisor a separate written notice of termination. The termination date must be at least 10 days after Franchisor's receipt of Franchisee's notice of termination. Franchisee's termination of this Agreement for any reason other than as set forth in and in compliance with this <u>Article 16.B.</u> shall not constitute the termination of this Agreement and shall constitute a material breach of this Agreement by

Franchisee.

16.C. FRANCHISOR'S ADDITIONAL RIGHTS, REMEDIES, AND DAMAGES

Franchisee agrees that Article 16.A. sets forth actions, inactions, omissions, events, and/or circumstances that, among other things, constitute, in each and every instance and subject to any applicable cure period, if any, a default of this Agreement permitting Franchisor to, among other things, terminate this Agreement and/or resulting in the automatic termination of this Agreement. The grounds constituting a default under Article 16.A. are in addition to any and all other grounds for default as may be otherwise set forth in the Franchise Agreement. In the event of an event of default of this Agreement by Franchisee under Article 16.A. or, as otherwise set forth in this Agreement, Franchisee agrees that termination of this Agreement is not the sole or exclusive remedy of Franchisor and that Franchisor's right or remedy of termination shall be in addition to any and all other rights set forth in this Agreement, and as otherwise available to Franchisor in law or equity.

Without limitation to the foregoing, additionally, in the event of the termination of this Agreement as a result of a default or breach by Franchisee and/or, by Franchisee's Owners and/or affiliates of any Ancillary Agreements, Franchisor, in addition to any and all other rights and remedies available to Franchisor as set forth in this Agreement, and, at law and in equity, shall possess the following rights and remedies, each of which are not exclusive of the other and may be/are in conjunction with one another:

- (1) To void and terminate this Agreement, and thereafter to market, sell, transfer, convey and assign the rights granted to Franchisee under this Agreement to any other person or entity in Franchisor's sole discretion and without compensation to Franchisee.
- (2) To hold Franchisee and Franchisee's Owners liable for, and recover from each of them, jointly and severally, all payments, fees, monetary obligations, financial obligations, interest, and charges due and owing to Franchisor from Franchisee pursuant to this Agreement, the Ancillary Agreements, and/or any other agreements between Franchisee and Franchisor, including, without limitation, Royalty Fees and Advertising Contributions with each and every payment and obligation to be accelerated and due immediately.
- (3) To hold Franchisee and Franchisee's Owners liable for, and recover from each of them, jointly and severally, lost revenues, profits, and fees including, but not limited to Royalty Fees, Advertising Contributions, and all other fees, revenues and/or expenses that would have been paid to Franchisor, under the terms of this Agreement and throughout the Term of this Agreement, had a breach not occurred and had Franchisor not terminated this Agreement. In calculating and determining the foregoing Franchisee agrees that in calculating and in determining such damages that it is fair and reasonable to use Franchisee's most recent calendar year Gross Sales in calculating and determining Franchisor lost revenues and fees and by assuming that such Gross Sales would have been earned in each and every year throughout the remainder of the Term had this Agreement not been terminated. If, however, the Franchised Business has been open and in operation for less than one calendar year, Franchisee agrees that it is fair and reasonable to use an average of Center Gross Sales across the System during the year in which this Agreement was terminated and to use such average Gross Sales for the purpose of calculating and determining Franchisor lost revenues and fees and, in doing so, by assuming that such Gross Sales would have been earned in each and every year throughout the remainder of the Term had this Agreement not been terminated. Franchisee agrees that the foregoing is a form of liquidated damages, and that it is fair and reasonable.
- (4) To hold Franchisee and Franchisee's Owners liable for all costs, fees, expenses, and/or damages incurred by Franchisor and/or suffered by Franchisor as a result of a breach or termination including,

but not limited to, the recovery of reasonable attorney fees and expenses including court costs, arbitration fees, mediation fees, arbitrator fees, mediator fees, depositions and other related expenses.

- (5) To enjoin, restrain, and otherwise prohibit Franchisee from operating Franchisee's Center or exercising any rights granted to Franchisee under this Agreement pursuant to a court order restraining order, injunction or other means.
- (6) Declaratory judgment that this Agreement and all rights granted to Franchisee under this Agreement are terminated, null and void.
- (7) All other remedies and/or rights available to Franchisor as otherwise set forth in the Agreement and/or as may be otherwise available by law or equity.

In the event of a breach or default of this Agreement, should Franchisor elect, at Franchisor's sole discretion, to not terminate this Agreement, such action shall be without prejudice and without waiver of Franchisor's rights in the future. Further, at all times, and without prejudice to Franchisor's right to declare a default and, among other things, terminate this Agreement, Franchisor may: (i) temporarily or permanently suspend any existing credit arrangements or accommodations previously extended to Franchisee and/or refrain from offering or making available to Franchisee any credit arrangements or accommodations that may be offered or made available to other System franchisees; (ii) modify payment terms for approved products, supplies, or other merchandise purchased by Franchisee which may include, without limitation, requiring cash on delivery; (iii) disqualify Franchisee from being eligible for, or from participating in, special promotion programs, rebates, and/or rebate sharing that may be offered or made available to other System franchisees; and/or (iv) refrain from providing or making available to Franchisee promotional materials or other materials developed by Franchisor. In addition to rights and remedies that may exist under this Franchise Agreement, in the event of a breach of default of this Agreement, Franchisor may interrupt services provided by Franchisor to Franchisee, such as email, telephone and fax services, in Franchisor's sole discretion.

If Franchisor does not pursue termination of this Agreement in the event of a default or breach by Franchise, and/or Franchisor accepts any royalties, payments, contributions, funds, or other monetary sums from Franchisee, such actions do not constitute a waiver or acceptance of Franchisee's default or breach, and Franchisor reserves the right to pursue any and all additional remedies set forth in this Agreement, at law, or in equity. Franchisor's rights and remedies are cumulative, and no exercise or enforcement by Franchisor of any such right or remedy precludes the exercise or enforcement by Franchisor of any other right or remedy which Franchisor is entitled by law to enforce.

ARTICLE 17 OBLIGATIONS UPON TERMINATION, EXPIRATION AND CONTINUING OBLIGATIONS

17.A. PAYMENT OF AMOUNTS OWED TO FRANCHISOR

Without limitation as to any other Article or provision of this Agreement, upon expiration or termination of this Agreement for any reason, Franchisee shall immediately pay to Franchisor all sums and fees due from Franchisee to Franchisor under the terms of this Agreement including, but not limited to Royalty Fees and Advertising Contributions and all other sums and fees due from Franchisee to Franchisor and/or Franchisor affiliates and/or suppliers for products and services including, but not limited to, System Supplies.

17.B. CEASE OPERATIONS AND PROTECTION OF THE SYSTEM

Upon expiration, termination, or Transfer of this Agreement for any reason, Franchisee shall immediately:

- (1) Permanently cease to be a franchise owner of the Center that was the subject of this Agreement and cease to operate such Center under the System;
- (2) Refrain from directly or indirectly, holding oneself/itself out to any person or entity, or represent themselves/itself as a present or former Success On The Spectrum franchisee;
- (3) Permanently cease to use, in any manner: (a) the System including, without limitation, the Confidential Information, the Licensed Marks, the Business Management System Data, and the Operations Manual; (b) any methods, procedures, or techniques associated with the System in which Franchisor possesses proprietary rights or that constitute Franchisor's trade secrets; (c) System Supplies, including communicating with or ordering products from Franchisor's designated suppliers and vendors of System Supplies; (d) the Approved Products and Services; and (e) any other advertising, marketing, media, and any other information, documents or things associated with Franchisor, the System, the Licensed Marks, Success On The Spectrum Centers, the Franchised Business, and Franchisee's former Success On The Spectrum Center, including, without limitation, any confidential, proprietary methods, procedures, descriptions of products, techniques, trade secrets, proprietary marks, distinctive forms, slogans, symbols, signs, stationary, advertising material, articles, logos, devices, items and all other things, tangible or intangible, associated with Franchisor, the System, the Licensed Marks, and Success On The Spectrum Centers;
- (4) Return to Franchisor the Operations Manual (including any and all parts, supplements, and copies of the Operations Manual), the Confidential Information (including without limitation the Business Management System Data and all client lists and information), and all other confidential materials, equipment, software, information, and property owned by Franchisor and all copies thereof provided, however, that Franchisee may retain Franchisee's copies of this Agreement, correspondence between Franchisor and Franchisee, but not including Confidential Information that may be contained in or attached thereto, and other documents that Franchisee needs to retain pursuant to applicable law;
- (5) Permanently cease accessing, immediately disconnect from, and discontinue using any and all digital media, intra-nets, cloud based systems, and/or servers that store, maintain, and/or provide access to the Operations Manual, Confidential Information, and all other standards, specifications of Franchisor;
- (6) Immediately notify Franchisor, in writing, of any and all locations where Franchisee may have maintained and/or stored digital files and/or media containing all or parts of the Operations Manual, any Confidential Information, and all other standards and specifications of Franchisor, immediately turn over such digital files and media to Franchisor, and follow Franchisor's instructions as to the destruction of such digital files and media;
- (7) Except in the event an authorized transferee continues to operate Franchisee's former Center at Franchisee's Center Location subsequent to a Transfer, at Franchisee's sole cost and expense: (a) modify and alter Franchisee's former Center, Franchisee's former Center Facility, and Franchisee's Center Location, as reasonably necessary or otherwise required by Franchisor, to ensure that Franchisee's Center Facility and Franchisee's Center Location have been completely de-identified and differentiated from its former appearance to prevent any confusion by the public as to the continued existence of a Center at the Center Location; (b) remove from Franchisee's Center Facility and Franchisee's Center Location all distinctive physical and structural features identifying a Center and all

distinctive signs, trade dress and emblems associated with the System including, without limitation, signs, trade dress, and emblems bearing the Licensed Marks; and (c) make specific additional changes to Franchisee's Center Facility and Franchisee's Center Location as Franchisor reasonably requests for the purpose of completely de-identifying Franchisee's former Center. Franchisee shall immediately initiate the foregoing actions and complete such actions within the period of time designated by Franchisor, and Franchisee agrees that Franchisor and/or Franchisor's designated agents may enter the premises of Franchisee's Center Facility and Franchisee's Center Location at any time to make foregoing alterations at Franchisee's sole risk and expense. Franchisee further agrees that Franchisee's failure to timely make modifications and alterations to Franchisee's Center Facility and Franchisee's Center Location will cause irreparable injury to Franchisor, and Franchisee consents to the entry, at Franchisee's expense, of any ex-parte order by any court of competent jurisdiction authorizing Franchisor or its agents to take action, if Franchisor seeks such an order;

- (8) Take all actions necessary and/or reasonably required to cancel all fictitious or assumed names or equivalent registrations relating to the Licensed Marks;
- (9) At no cost to Franchisor, take such action as may be determined by Franchisor to: (a) provide and assign to Franchisor the Business Management System, the Business Management System Data, and all client lists, client information, and client data; and (b) transfer, disconnect, and/or otherwise assign, as directed by Franchisor, all telephone numbers, email addresses, yellow pages telephone directories, telephone directory type listings, Web Based Media listings, accounts and log-in information used in connection with Franchisee's former Center and/or otherwise associated with the System and/or the Licensed Marks, cancel Franchisee's interests in same as such cancellation may be directed by Franchisor, and effectuate, perform, honor, and comply with Franchisee's obligations under the Assignment of Telephone Numbers and Digital Media Accounts attached to this Agreement as Exhibit 6;
- (10) Abide by, and comply with, the restrictive covenants and obligations set forth in this Agreement, including, without limitation, the restrictive covenants and obligations set forth in <u>Article 6.B.</u> through <u>Article 6.E.</u> of this Agreement; and
- (11) Provide Franchisor, within 30 days of the expiration, termination, or Transfer of this Agreement, with written proof demonstrating that Franchisee has complied with the terms of this <u>Article 17</u> and all other obligations under this Agreement that Franchisee must perform, abide by, and comply with, subsequent to the termination, expiration, or Transfer of this Agreement.

17.C. CONTINUING OBLIGATIONS

All obligations under this Agreement that expressly, or by their nature, survive, or are intended to survive, the expiration, termination, or Transfer of this Agreement shall continue in full force and effect subsequent to, and notwithstanding, this Agreement's termination, expiration, or Transfer until such obligations are satisfied in full or, by the nature and/or terms, such obligation(s) expire.

Franchisee further agrees that in the event of a Transfer of this Agreement by Franchisee, whether or not such Transfer is authorized by Franchisor or made in violation of this Agreement, under no circumstance shall Franchisee be relieved of Franchisee's Obligations under this Agreement and under no circumstance shall each Owner and Spouse be relieved of their respective guarantees, agreements, and obligations related to, or associated with, this Agreement, including, without limitation, the guarantees, agreements, and obligations set forth in the Franchise Owner and Spouse Agreement and Guaranty attached to this Agreement as Exhibit 1. The immediately foregoing shall not be interpreted or otherwise construed as

constituting consent to any Transfer of this Agreement without the express written consent by Franchisor and Franchisee's compliance with this Agreement respecting any such Transfer.

ARTICLE 18 ENFORCEMENT AND CONSTRUCTION

18.A. SEVERABILITY AND SUBSTITUTION OF VALID PROVISIONS

- (1) Except as expressly provided to the contrary in this Agreement, each and every term and provision of this Agreement shall be interpreted or otherwise construed to be independent of each other and severable. Although each term and provision of this Agreement is considered by the parties to be reasonable and intended to be enforceable, if any such term or provision of this Agreement is found by a court of competent jurisdiction, agency, or other government agency to be unenforceable as written or otherwise, then such term and condition shall be modified, rewritten, interpreted, or "blue-lined" to include as much of its nature and scope as will render it enforceable. If such term and condition cannot be so modified, rewritten, interpreted, or "redlined" in any respect, then it will not be given effect and severed from this Agreement, and the remainder of this Agreement shall be interpreted, construed and enforced as if such term and condition was not included in this Agreement.
- (2) If any applicable and binding law or rule requires a greater prior notice of the termination of this Agreement than is required in this Agreement, or the taking of some other action not required by this Agreement, or if under any applicable and binding law or rule, any term and condition of this Agreement, or any specification, standard, or operating procedure Franchisor prescribes is invalid or unenforceable, then the greater prior notice and/or other action required by law or rule shall be substituted for the comparable provisions, and Franchisor has the right, in its sole discretion, to modify the invalid or unenforceable term and condition, specification, standard, or operating procedure to the extent required to be valid and enforceable. Franchisee agrees to be bound by any such substituted and/or modified term and condition of this Agreement imposing the maximum duty permitted by law that is prescribed within the terms of any provision of this Agreement as though it were originally and separately articulated in, and made a part of, this Agreement as of the Effective Date and/or any specification, standard or operating procedure Franchisor prescribes, which may result from striking from any terms and conditions, specifications, standards, or operating procedures, and any portion or portions thereof, a court may hold to be unenforceable or from reducing the scope of any promise or covenant to the extent required to comply with a court order. Modifications to this Agreement shall be effective only in those jurisdictions in which such terms and conditions, specifications, standards, or operating procedures are found to be unenforceable, unless Franchisor elects to give them greater applicability, in which case, this Agreement shall be enforced as originally made in all other jurisdictions.

18.B. WAIVER OF OBLIGATIONS

No delay, waiver, omission, or forbearance on the part of Franchisor to enforce any term and condition of this Agreement or exercise any of Franchisor's rights, options, or powers under this Agreement constitutes a waiver by Franchisor to enforce any other term and condition of this Agreement or exercise any of Franchisor's other rights, options, or powers under this Agreement. No such delay, waiver, omission, or forbearance shall constitute a waiver by Franchisor to subsequently enforce such term and condition of this Agreement or subsequently exercise such right, option, or power. Acceptance by Franchisor of any payments, fees, charges, or other amount from Franchisee payable to Franchisor pursuant to this Agreement shall not constitute a waiver or acceptance of Franchisee's default or breach of this Agreement or otherwise a waiver of any term and condition of this Agreement, and Franchisor reserves the right to pursue any and all additional remedies set forth in this Agreement, at law, or in equity. Franchisor shall likewise not be deemed to have waived or impaired any term and condition, right, option or power set forth in this

Agreement by virtue of any custom or practice of the parties at variance with the terms and conditions of this Agreement or Franchisor's insistence upon Franchisee's strict compliance with Franchisee's obligations, including any mandatory specification, standard or operating procedure. No waiver by Franchisor of any term and condition of this Agreement shall be valid unless in writing and signed by Franchisor.

18.C. FORCE MAJEURE

If either Franchisor or Franchisee is delayed in performing any obligation under this Agreement by any cause reasonably beyond its control when such cause would affect any person or entity similarly situated, including, without limitation, war, civil disorder, catastrophic weather, power outage, acts of God, including, but not limited to, natural disaster, tornados, earthquakes, wildfires, and pandemics and/or labor strikes unassociated with Franchisee or Franchisor (collectively, "Force Majeure"), then the time period for performing such obligation shall be extended by a period of time equal to the period of delay. Notwithstanding the immediately foregoing sentence, any delay resulting from Force Majeure shall not excuse Franchisee's payment of any fee, charge, amount, and/or any other monetary or financial obligation to Franchisor under this Agreement, including, without limitation, the payment of the Royalty Fee and Advertising Contributions, and the non-performance of any obligation under this Agreement due to Force Majeure shall not be extended or otherwise excused for more than six months.

18.D. SPECIFIC PERFORMANCE AND INJUNCTIVE RELIEF

Nothing in this Agreement bars Franchisor's right to obtain specific performance of the provisions of this Agreement and injunctive relief under legal and/or equity rules against threatened conduct that will cause damages or loss to it, the Licensed Marks or the System. Without limitation to the rights set forth in Article 6 of this Agreement, Franchisee agrees that Franchisor may obtain such injunctive relief. Franchisee agrees that Franchisor will not be required to post a bond (other than as set forth in Article 6.H. of this Agreement) to obtain injunctive relief and that Franchisee's only remedy if an injunction is entered against Franchisee will be the dissolution of that injunction, if warranted, upon a hearing duly held (all claims for damages by reason of the wrongful issuance of any such injunction being expressly waived hereby). The remedies available to Franchisor under Article 6.H. are not exclusive of one another and may be combined with others under this Agreement, or at law or in equity, including injunctive relief, specific performance and recovery of monetary damages. Without limitation to the foregoing Franchisee agrees that in the event of a breach of this Agreement by Franchisee respecting and/or concerning the System and/or the Licensed Marks shall cause irreparable harm to Franchisor, the System and the Licensed Marks. The foregoing shall not be interpreted to invalidate the mediation and arbitration requirements set forth in Article 18.G. of this Agreement and shall be consistent with same.

18.E. RIGHTS OF PARTIES ARE CUMULATIVE

The rights under this Agreement are cumulative and no exercise or enforcement by a party of any right or remedy precludes the exercise or enforcement by that party of any other right or remedy which Franchisor or Franchisee is entitled by law to enforce.

18.F. GOVERNING LAW

EXCEPT TO THE EXTENT GOVERNED BY THE UNITED STATES TRADEMARK ACT OF 1946 (LANHAM ACT, 15 U.S.C. §§ 1051 ET SEQ.) OR OTHER FEDERAL LAW, THIS AGREEMENT AND THE RELATIONSHIP BETWEEN THE PARTIES HERETO SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE INTERNAL LAWS OF THE STATE OF TEXAS, EXCEPT THAT ITS CHOICE OF LAW AND CONFLICTS OF LAWS RULES SHALL NOT APPLY AND ANY FRANCHISE REGISTRATION, DISCLOSURE, RELATIONSHIP OR SIMILAR STATUTE WHICH MAY BE ADOPTED BY THE STATE OF TEXAS SHALL NOT APPLY UNLESS ITS

JURISDICTIONAL REQUIREMENTS ARE MET INDEPENDENTLY WITHOUT REFERENCE TO THIS PARAGRAPH.

18.G. NON-BINDING MEDIATION AND BINDING ARBITRATION

(1) Non-Binding Mediation – Franchisee and Franchisor agree that before either party may bring any action, dispute and/or controversy arising from or related to this Agreement and/or the franchise relationship between Franchisor and Franchisee in arbitration, the parties must first mediate the dispute through non-binding mediation. Mediation shall be non-binding and shall be conducted by the American Arbitration Association ("AAA") in accordance with the AAA's then current rules for the mediation of commercial disputes. All mediation proceedings shall be conducted in Harris County, Texas or, if a mediator is not available in Harris County, Texas then at a suitable location selected by the mediator that is located closest to Harris County, Texas. Mediation shall be conducted by one mediator and if Franchisor and Franchisee cannot agree on a mediator then the mediator shall be selected by AAA. Mediation shall be conducted within 45 days of AAA's designation and/or acknowledgment of the selected mediator or such longer period as may be agreed to between Franchisor and Franchisee in writing and signed by each respective party. Franchisor and Franchisee shall each be responsible for their own costs associated with mediation and Franchisor and Franchisee shall each be responsible for and shall each pay 50% of the mediator's fee and AAA's mediation fees.

Notwithstanding the preceding paragraph, Franchisor and Franchisee agree this <u>Sub-Article 18.G.(1)</u> and, thereby, the prerequisite requirement of non-binding mediation, shall not, at Franchisor's election, apply to: (a) any claims or disputes related to or concerning a breach of this Agreement by Franchisee that, under the terms of this Agreement, may entitle Franchisor to the award of injunctive relief including, but not limited to, Franchisee's violation or purported violation of <u>Article 6</u> of this Agreement; and/or (b) claims by either Franchisor or Franchisee under this Agreement that relates to either Franchisor's or Franchisee's failure to pay fees or other monetary obligations due under this Agreement.

(2) <u>Arbitration</u> – Subject to the prerequisite requirements of non-binding mediation as set forth in <u>Sub-Article 18.G.(1)</u>, and, except, at Franchisor's election, as to any claims or disputes related to or concerning a breach of this Agreement by Franchisee that, under the terms of this Agreement, may entitle Franchisor to the award of injunctive relief including, but not limited to, Franchisee's violation or purported violation of <u>Article 6</u> of this Agreement, Franchisor and Franchisee agree that all disputes, controversies, and claims, arising from and/or related to this Agreement, the relationship between Franchisor and Franchisee, the System, and/or the validity of this Agreement and/or the Ancillary Agreements, shall be submitted, on demand of either Franchisor or Franchisee, to AAA for binding arbitration. Arbitration shall be conducted by one arbitrator in accordance with AAA's then current rules for commercial disputes, except as may be otherwise required in this <u>Article 18.G.</u> All arbitration proceedings shall be conducted in Harris County, Texas or, if suitable AAA facilities are not available in Harris County, Texas then at a suitable AAA location selected by the arbitrator that is located closest to Harris County, Texas.

In connection with binding arbitration, Franchisor and Franchisee further agree that:

- (a) All matters relating to arbitration, will be governed by the United States Federal Arbitration Act, except as expressly or otherwise set forth in this Agreement;
- (b) The arbitration hearing shall be conducted within 180 days of the demand for arbitration;

- (c) The arbitrator shall render written findings of fact and conclusions of law;
- (d) Except as may be otherwise required and/or prohibited by this Agreement including, but not limited to Articles 18.I., 18.J., 18.N, 18.O., 18.R., 18.T., and 18.X. of this Agreement, the arbitrator has the right to award or include in his or her award any relief that he or she determines to be proper, including monetary damages, interest on unpaid sums, specific performance, injunctive relief, attorneys' fees, and costs and expenses as allowable under this Agreement. Notwithstanding the foregoing, under no circumstance shall the Arbitrator be authorized to award or declare the Licensed Marks to be generic or invalid;
- (e) They shall each be bound to the limitations periods set forth in <u>Article 18.I.</u> of this Agreement and that, in any arbitration proceeding, Franchisor and Franchisee must each timely submit, within the same arbitration proceeding, any claim that would constitute a compulsory counterclaim as such claims are defined and set forth under Rule 13 of the United States Federal Rules of Civil Procedure. Any claim that is not submitted or filed as required shall be forever barred;
- (f) Judgment upon the arbitrator's award may be entered in any court of competent jurisdiction; and
- (g) Arbitration and/or any arbitration award must be conducted in accordance with the terms of this Agreement including, but not limited to, the requirements set forth in this <u>Article 18</u>.
- (3) <u>Consent to Jurisdiction and Venue</u> Subject to the non-binding mediation and arbitration provisions set forth in this <u>Article 18.G.</u>, Franchisor and Franchisee agree that any judicial action or legal proceeding must be brought in a court of competent jurisdiction located within Texas and within Harris County or the county closest to Harris County. Franchisor and Franchisee do hereby irrevocably consent to and waive any objection to such jurisdiction or venue. Without limitation to the foregoing and notwithstanding same, Franchisor and Franchisee agree that Franchisor, at Franchisor's election, may bring any legal action or proceeding seeking a temporary restraining order, preliminary injunction, or any action seeking Franchisor's enforcement of an arbitration award or any judicial decision in the federal or state court located in the county and state where either the Franchised Business was located or where Franchisee resides.

18.H. VARIANCES

FRANCHISEE AGREES THAT FRANCHISOR HAS AND MAY AT DIFFERENT TIMES, IN FRANCHISOR'S ABSOLUTE AND SOLE DISCRETION, APPROVE EXCEPTIONS OR CHANGES FROM THE UNIFORM STANDARDS OF THE SYSTEM, WHICH FRANCHISOR DEEMS DESIRABLE OR NECESSARY UNDER PARTICULAR CIRCUMSTANCES. FRANCHISEE UNDERSTANDS THAT IT HAS NO RIGHT TO OBJECT TO OR AUTOMATICALLY OBTAIN SUCH VARIANCES, AND ANY EXCEPTION OR CHANGE MUST BE APPROVED IN ADVANCE BY FRANCHISOR IN WRITING. FRANCHISEE UNDERSTANDS THAT EXISTING FRANCHISEES MAY OPERATE UNDER DIFFERENT FORMS OF AGREEMENTS AND THAT THE RIGHTS AND OBLIGATIONS OF EXISTING FRANCHISEES MAY DIFFER MATERIALLY FROM THIS AGREEMENT.

18.I. LIMITATIONS OF CLAIMS

EXCEPT FOR CLAIMS BROUGHT BY FRANCHISOR WITH REGARD TO FRANCHISEE'S OBLIGATIONS TO MAKE PAYMENTS TO FRANCHISOR PURSUANT TO THIS AGREEMENT, FRANCHISOR'S ENFORCEMENT OF THE RESTRICTIVE COVENANTS SET FORTH IN <u>ARTICLE</u> 6 OF THIS AGREEMENT, AND FRANCHISEE'S OBLIGATION TO INDEMNIFY FRANCHISOR IN ACCORDANCE WITH THIS AGREEMENT, ANY AND ALL CLAIMS AND/OR CAUSES OF

ACTION ARISING OUT OF, OR RELATING TO, THIS AGREEMENT, OR THE RELATIONSHIP BETWEEN FRANCHISEE AND FRANCHISOR RESULTING FROM THIS AGREEMENT, SHALL BE BARRED UNLESS SUCH CLAIM AND/OR CAUSE OF ACTION IS COMMENCED WITHIN TWO YEARS FROM THE DATE ON WHICH THE ACT OR EVENT GIVING RISE TO THE CLAIM OCCURRED OR ONE YEAR FROM THE DATE ON WHICH FRANCHISEE OR FRANCHISOR KNEW, OR SHOULD HAVE KNOWN, IN THE EXERCISE OF REASONABLE DILIGENCE, OF THE FACTS GIVING RISE TO SUCH CLAIM AND/OR CAUSE OF ACTION, WHICHEVER OCCURS FIRST IN TIME.

18.J. WAIVER OF PUNITIVE DAMAGES AND LIMITATION OF DAMAGES

FRANCHISOR AND FRANCHISEE HEREBY WAIVE TO THE FULLEST EXTENT PERMITTED BY LAW, ANY RIGHT TO OR CLAIM FOR ANY PUNITIVE, EXEMPLARY, CONSEQUENTIAL OR SPECULATIVE DAMAGES AGAINST THE OTHER AND AGREE THAT IN THE EVENT OF A DISPUTE BETWEEN THEM, EXCEPT AS OTHERWISE PROVIDED HEREIN, EACH SHALL BE LIMITED TO THE RECOVERY OF ACTUAL DAMAGES SUSTAINED BY IT. PROVIDED THAT SUCH WAIVER SHALL NOT APPLY TO ANY CLAIM FOR DAMAGES: (A) ALLOWED BY FRANCHISOR OR FRANCHISEE FOR ATTORNEY'S FEES OR COSTS AND EXPENSES UNDER THIS AGREEMENT; AND/OR (B) FOR LOST PROFITS, FEES, AND/OR OTHER PAYMENTS OR OBLIGATIONS THAT OTHERWISE WOULD HAVE BEEN PAYABLE AND DUE UNDER THIS AGREEMENT BY FRANCHISOR OR FRANCHISEE AND/OR THE OWNERS HAD THE BREACH RESULTING IN THE TERMINATION OF THIS AGREEMENT NOT OCCURRED. NOTWITHSTANDING ANYTHING TO THE CONTRARY IN THIS AGREEMENT, IF ANY OTHER TERM OF THIS AGREEMENT IS FOUND OR DETERMINED TO BE UNCONSCIONABLE OR UNENFORCEABLE FOR ANY REASON, THE FOREGOING PROVISIONS OF WAIVER BY PUNITIVE, EXEMPLARY, INCIDENTAL, AGREEMENT OF INDIRECT, CONSEQUENTIAL OR OTHER SIMILAR DAMAGES SHALL CONTINUE IN FULL FORCE AND EFFECT.

18.K. WAIVER OF JURY TRIAL

FRANCHISOR AND FRANCHISEE IRREVOCABLY WAIVE TRIAL BY JURY IN ANY ACTION, PROCEEDING, OR COUNTERCLAIM, WHETHER AT LAW OR IN EQUITY, BROUGHT BY EITHER OF THEM AGAINST THE OTHER, WHETHER A LEGAL ACTION, IN MEDIATION, OR IN ARBITRATION.

18.L. BINDING EFFECT

This Agreement is binding upon the parties of this Agreement and their respective executors, administrators, heirs, assigns and successors in interest, and shall not be modified except by written agreement signed by both Franchisee and Franchisor.

18.M. COMPLETE AGREEMENT

This Agreement, and the Schedules and Exhibits to this Agreement, as executed and, as applicable, constitute the entire, full and complete Agreement between Franchisor and Franchisee concerning the subject matter of this Agreement and supersedes all prior related agreements between Franchisor and Franchisee. The foregoing shall not constitute and does not constitute any disclaimer as to the express representations made by Franchisor in the Franchise Disclosure Document disclosed to Franchisee in connection with this Franchise Agreement.

18.N. ATTORNEY FEES AND EXPENSES

Franchisee agrees that in the event that an arbitrator in any arbitration proceeding and/or, a court of competent jurisdiction shall issue an award, judgment, decision and/or order finding, holding and/or

declaring Franchisee's breach of this Agreement than Franchisor shall also be entitled to the recovery of all reasonable attorney fees, costs and expenses associated with and/or related to such arbitration and/or litigation. Said fees, costs and expenses shall include, but not be limited to, attorney fees, arbitration fees, arbitrator fees, deposition expenses, expert witness fees and filing fees.

18.O. NO CLASS ACTION OR MULTI-PARTY ACTIONS

FRANCHISOR AND FRANCHISEE AGREE THAT ALL PROCEEDINGS AND/OR LEGAL ACTIONS ARISING OUT OF OR RELATED TO THIS AGREEMENT AND/OR THE OFFER AND SALE OF THE SUCCESS ON THE SPECTRUM FRANCHISE FROM FRANCHISOR TO FRANCHISEE, WILL BE CONDUCTED ON AN INDIVIDUAL BASIS AND NOT A CLASS-WIDE BASIS, AND THAT ANY PROCEEDING BETWEEN FRANCHISEE, FRANCHISEE'S OWNERS, SPOUSES AND/OR GUARANTORS AND FRANCHISOR AND/OR FRANCHISOR'S AFFILIATES, OFFICERS, DIRECTORS AND/OR EMPLOYEES MAY NOT BE CONSOLIDATED WITH ANY OTHER PROCEEDING BETWEEN FRANCHISOR AND ANY OTHER THIRD PARTY.

18.P. ACCEPTANCE BY FRANCHISOR

This Agreement will not be binding on Franchisor unless and until an authorized officer of Franchisor has signed it.

18.Q. OPPORTUNITY FOR REVIEW BY FRANCHISEE'S ADVISORS

Franchisor recommends that Franchisee have this Agreement and the Franchise Disclosure Document reviewed by Franchisee's lawyer, accountant, and other business advisors, prior to signing this Agreement.

18.R. NO PERSONAL LIABILITY BY FRANCHISOR'S EMPLOYEES, OFFICERS OR AGENTS

Franchisee agrees that the fulfillment of any of Franchisor's obligations written in this Agreement or based on any oral communications ruled to be binding in a court of law shall be Franchisor's sole obligation and none of Franchisor's employees, officers and/or authorized agents shall be personally liable to Franchisee for any reason. In addition to the foregoing, Franchisor and Franchisee are not joint employers. The foregoing shall not be construed to imply that Franchisor and/or Franchisor's agents have made any oral promises as pursuant to <u>Article 18.M.</u> of this Agreement, this written Agreement represents the sole Agreement between Franchisor and Franchisee.

18.S. NON-UNIFORM AGREEMENTS

Franchisee agrees that Franchisor makes no representations or warranties that all other agreements with SOS Franchising, LLC franchisees entered into before or after the Effective Date do or will contain terms substantially similar to those contained in this Agreement. Franchisee agrees that Franchisor may waive or modify comparable provisions of other Franchise Agreements to other System franchisees in a non-uniform manner.

18.T NO RIGHT TO OFFSET

Franchisee shall not, on grounds of the alleged nonperformance, material breach, or default by Franchisor of this Agreement, any other agreement between Franchisor and Franchisee, or for any other reason, withhold any payment, fee, or any other amount payable by Franchisee to Franchisor pursuant to this Agreement, including, without limitation, the payment of the Royalty Fee and Advertising Contributions, or any other payment obligation by Franchisee to Franchisor. Franchisee shall not have the right to offset or withhold any liquidated or unliquidated amount allegedly due to Franchisee from Franchisor against any payment, fee, or any other amount payable to Franchisor pursuant to this Agreement or any other payment obligation by Franchisee to Franchisor.

18.U. HEADINGS

The headings and subheadings in this Agreement are strictly for convenience and reference only, and they shall not limit, expand, or otherwise affect the interpretation and construction of the terms and conditions of this Agreement.

18.V. AUTHORITY TO EXECUTE

Each party agrees, warrants and represents that it has all requisite power and authority to enter into this Agreement. The execution, delivery, and performance of this Agreement has been duly and lawfully authorized by all necessary actions of each party, and the signatory to this Agreement for each party has been duly and lawfully authorized to execute this Agreement for and on behalf of the party for whom each signatory has signed.

18.W. COUNTERPARTS, ELECTRONIC SIGNATURES, AND MULTIPLE COPIES

This Agreement may be executed electronically. This Agreement may be executed in counterparts, all of which counterparts shall be deemed originals and taken together shall constitute a single agreement. Executed electronic or print duplicates of this Agreement, if any, and their respective signatures shall be deemed originals.

18.X. JOINT AND SEVERAL LIABILITY

If Franchisee consists of more than one person or entity, then their liability under this Agreement shall be deemed joint and several.

18.Y. RECITALS

The parties agree that the recitals and representations contained on the first page of this Agreement constitute a part of this Agreement and are hereby fully incorporated into the terms of this Agreement.

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ARTICLE 19 NOTICES

All written notices and reports permitted or required to be delivered by this Agreement shall be deemed so delivered, at the time delivered by hand, one business day after being placed in the hands of a national commercial courier service for overnight delivery (properly addressed and with tracking confirmation), or three business days after placed in the U.S. mail by registered or certified mail, postage prepaid, and addressed to the party to be notified at its most current principal business address of which the notifying party has been notified. Reports requiring delivery shall be delivered by certified U.S. mail and/or electronically, as designated by Franchisor. The addresses for the parties set forth in the initial paragraph of this Agreement shall be used unless and until a different address has been designated by written notice to the other party. Any notice required under this Agreement shall not be deemed effective or given by Franchisee to Franchisor unless given in strict compliance with this Agreement. Notwithstanding the foregoing, the Operations Manual and modifications to the Operations Manual may be delivered and/or noticed to Franchisee by such means selected by Franchisor, including electronic notice and email.

In all cases where Franchisor's prior approval is required and no other method or timing for obtaining such approval is prescribed, Franchisee shall request such approval in writing, and, unless otherwise expressly proscribed in this Agreement, Franchisor shall respond within 10 business days after receiving Franchisee's written request and all supporting documentation, provided if Franchisor does not respond, such request shall be deemed unapproved. Franchisor's consent to, or approval of, any act or request by Franchisee shall be effective only to the extent specifically stated, and Franchisor's consent or approval shall not be deemed to waive, or render unnecessary, consent or approval of any other subsequent similar act or request.

IN WITNESS WHEREOF, the parties have executed, sealed and delivered this Agreement as of the Effective Date set forth in the first paragraph of this Agreement.

| Franchisor: SOS Franchising, LLC | Franchisee: | |
|-------------------------------------|---------------------|--|
| By: Signature | Signature | |
| Name and Title (please print) | Name (please print) | |
| Dated | Dated | |
| Signature | | |
| Name (please print) | | |
| Dated | | |



Franchise Agreement – Schedule 1 Center Location and Designated Territory Acknowledgment

| Pursuant to the Franchise Agreement dated Franchisor, and Franchisor and Franchisee agree: | , 20 by and between SOS Franchising, LLC, as, as Franchisee (the "Franchise Agreement"), |
|--|---|
| (a) <u>Franchisee's Center Location</u> – "Franchise Franchise Agreement, including, but not limited to | see's Center Location," as such term is defined in the to Articles 1 and 2.A., is identified, as follows: |
| | and Signed by Franchisor. If not completed and signed at pleted in the future pursuant to the terms of the Franchise |
| | hisee's "Designated Territory," as such term is defined in ted to <u>Articles 1</u> and <u>2.A.</u> , is designated as follows: |
| | and Signed by Franchisor. If not completed and signed at pleted in the future pursuant to the terms of the Franchise |
| If there is any inconsistency or conflict betwee Agreement, the Franchise Agreement shall take p Dated: | on the terms of this Acknowledgment and the Franchise precedence and govern. |
| Franchisor: SOS Franchising, LLC | Franchisee: |
| By: | |
| Signature | Signature |
| Name and Title | Name (please print) |
| Signature | <u>——</u> |
| Name (please print) | |



Franchise Agreement – Schedule 2 Statement of Franchise Owners

Franchisee represents that the following schedule is complete and accurately identifies Franchisee's Owners, Franchisee's Managing Owner, and their respective ownership interests in Franchisee. Defined terms shall have the meanings set forth in the Franchise Agreement between Franchisor and Franchisee.

| Owner Name | Owner Address | Ownership Interest Percentage |
|-------------------------------------|---------------|----------------------------------|
| | | |
| | | |
| | | |
| | | |
| Name of designated Managing Owner: | | |
| Dated: | | |
| | | |
| ranchisor: OS Franchising, LLC | Franchisee | : |
| By: | | |
| Signature | Signature | |
| Name and Title | Name (ple | ase print) |
| Signature | | |
| | | |



Franchise Agreement – Exhibit 1
Franchise Owner and Spouse Agreement and Guaranty



FRANCHISE OWNER AND SPOUSE AGREEMENT AND GUARANTY

This Franchise Owner and Spouse Agreement and Guaranty (the "Agreement") is individually entered into by you as either an owner of ________ (hereinafter referred to as "Franchisee"), Franchisee, or the spouse of the owner of franchisee and is given and signed by you in favor of SOS Franchising, LLC, franchisor of the Success On The Spectrum franchise system and in favor of SOS Franchising, LLC's successors and assigns, upon the terms and conditions set forth in this Agreement.

In this Agreement SOS Franchising, LLC is referred to as "us", "our" or "we", and each individual that signs this Agreement is referred to as "you".

Recitals and Representations

WHEREAS, Franchisee has entered into a Success On The Spectrum Franchise Agreement (the "Franchise Agreement") for the development and operation of a Success On The Spectrum Center (each, a "Center" or "Franchised Business") an autism treatment center that provides Applied Behavioral Analysis (ABA) therapy, speech therapy, occupational therapy, and social skills classes to developmentally delayed children and young adults, and other products and services. (the "Approved Products and Services") under the Licensed Marks (defined below);

WHEREAS, you represent that you have received and have thoroughly reviewed the completed Franchise Agreement, including the completed Schedules and Exhibits attached thereto;

WHEREAS, we have recommended that you thoroughly review the Franchise Agreement, this Agreement and all exhibits and schedules to the Franchise Agreement with a lawyer selected and hired by you;

WHEREAS, you represent to us that you are either: (a) an Owner of Franchisee such that you own or control a legal, equitable or beneficial ownership or equity interest in Franchisee and/or otherwise meet the definition of an "Owner" as set forth in this Agreement; and/or that you are (b) the "Spouse" of an Owner of Franchisee;

WHEREAS, you agree that this Agreement will apply to you individually and, jointly and severally with all others who sign this Agreement including, if this Agreement is signed in counterparts or electronically among other Owners and Spouses;

WHEREAS, you acknowledge that this Agreement personally obligates you, among other things, to guarantee Franchisee's payment, performance, and legal obligations under the Franchise Agreement and that you enter into this Agreement to induce us to enter into the Franchise Agreement with Franchisee; and

WHEREAS, you acknowledge that we are relying on this Agreement and that without this Agreement we would not have entered into and/or would not be entering into the Franchise Agreement with Franchisee or, if applicable, approving the transfer of the Franchise Agreement and/or the replacement or substitution of an owner of Franchisee.

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NOW THEREFORE, to induce us to enter into the Franchise Agreement as consideration to us for entering into the Franchisee Agreement with Franchisee and other consideration, the receipt and sufficiency of which you acknowledge, you agree as follows:

1. Recitals and Representations

You agree that the foregoing Recitals and Representations are true and accurate and constitute a material part of this Agreement and are hereby incorporated into the main body of this Agreement.

2. Definitions

Supplementing the terms and definitions contained in the Recitals and Representations:

- "Approved Products and Services" shall have the meaning defined in the "Recitals" section of this Agreement and shall further refer to and mean those products and services that we authorize for sale by Success On The Spectrum Centers. We shall exclusively designate and determine the Approved Products and Services and we, in our Reasonable Business Judgment, may change, modify, reduce or supplement the Approved Products and Services that must be offered and sold by the Franchised Business and those products and services that may not be sold by the Franchised Business. The Franchised Business may only offer and sell the Approved Products and Services.
- "Business Management System" means the software, internet, web based and/or cloud based system or systems, point of sale system or systems and client relationship management system or systems as same may be individually or collectively designated by us, in our Reasonable Business Judgment, as being required for use by the Franchised Business, including, but not limited to, the day-to-day sales, ordering, operations and management of the Franchised Business.
- "Business Management System Data" means the forms, data, tools, client information, inventory and sales information that: (a) is pre-populated or entered into the Business Management System utilized by Franchisee; (b) is entered (whether by us or Franchisee) into the Business Management System utilized by Franchisee; and/or (c) is recorded, stored and/or maintained by the Business Management System in connection with the management and operations of the Franchised Business.
- "Center Facility" means the fixed commercial center facilities including, the fixtures and improvements, from which Success On The Spectrum Centers are established, operated and managed.
- "Center Location(s)" means the location(s) from which Success On The Spectrum Centers are established, operated and managed.
- "Competitive Business" means any business that (i) is the same as or similar to a Success On The Spectrum Center; and/or (ii) offers, sells, and/or provides Applied Behavioral Analysis (ABA) therapy, speech therapy, occupational therapy, and social skills classes to developmentally delayed children and/or young adults.
- "Confidential Information" means all of our and/or our affiliates trade secrets, methods, standards, techniques, procedures, data and information, as same may exist as of the Effective Date and as same may be developed, modified and supplemented in the future, constituting and comprising: (a) Approved Product and Services methods, specifications, product offerings, service offerings, supply, and distribution information; (b) standards, concepts, programs and systems relating to the Approved Products and Services and the development, establishment, marketing, promotion and operation of Success On The Spectrum Centers; (c) information concerning consumer preferences for services, products, materials and supplies used or sold by Success On The Spectrum Centers, and specifications for and knowledge of suppliers of inventory, equipment, products, supplies and procedures used or

sold by Success On The Spectrum Centers; (d) information concerning clients, client lists, email lists, database lists, product sales, operating results, financial performance and other financial data of Success On The Spectrum Centers; (e) Business Management System Data; (f) current and future information contained in the Operations Manual; and (g) Know-How.

"Copyrights" means all works and materials for which we or any affiliate of ours has secured common law or registered copyright protection and we utilize and/or allow Success On The Spectrum Center franchisees to use, sell or display in connection with the development, marketing and/or operation of a Success On The Spectrum Center, whether as of the Effective Date or any time in the future.

"Corporate Entity" means a corporation, limited liability company, partnership or other corporate legal entity that is not an individual person.

"<u>Digital Media</u>" means any interactive or static digital document, listing, directory, application, advertisement, link, metadata, or media that is transmitted within a closed or private network, or that is connected to, in communication with, and/or networked with computers, applications, or other devices linked by communications systems, data systems, a part of the world wide web including, traditional websites, web based applications, distributed databases, including, blockchain, software applications, smart phone applications, or social media platforms such as Facebook, LinkedIn, X, Pinterest, Instagram, SnapChat, TikTok, and YouTube, that refers, references, identifies, reviews, promotes and/or relates, in any way, to, a Success On The Spectrum Center, the Franchised Business, the Licensed Marks, the System and/or us. Digital Media includes the System Website, and all other media and/or publications relating to the System that is displayed and/or transmitted digitally.

"Effective Date" refers to the "Effective Date" of the Franchise Agreement as the term "Effective Date" is set forth and defined in the Franchise Agreement. If, for any reason, the Effective Date cannot be determined by reference to the Franchise Agreement, the Effective Date shall be the date that you sign this Agreement.

"<u>Franchised Business</u>" shall have the meaning defined in the "Recitals" section of this Agreement and shall further refer to and mean the Success On The Spectrum Center to be developed and operated by Franchisee pursuant to the terms of the Franchise Agreement.

"<u>Franchisee's Center Facility</u>" means the Center Facility from which Franchisee establishes, operates and manages the Franchised Business.

"<u>Franchisee's Center Location</u>" means the location of Franchisee's Center Facility, from which Franchisee operates the Franchised Business.

"<u>Franchisee's Designated Territory</u>" means the "Designated Territory" as such term is set forth and defined in the Franchise Agreement.

"Immediate Family" means the spouse of a person and any other member of the household of such person, including, without limitation, children of such person.

"Intellectual Property" means, individually and collectively, our Licensed Marks, Copyrights, Know-How, and System.

"Know-How" means our trade secrets and proprietary information relating to the development, establishment, marketing, promotion and/or operation of a Success On The Spectrum Center including, but not limited to, methods, techniques, inventory, products and services standards and specifications

and information reflected in, included in, comprising and/or constituting a part of the System. Without limitation to the foregoing, Know-How shall further include information contained in the Operations Manual and the Confidential Information.

"Licensed Marks" means the trademarks, service marks, emblems and indicia of origin, including the "Success On The Spectrum" trademark, the Success On The Spectrum logo, Trade Dress, and other trade names, service marks, trademarks, logos, slogans and designs authorized by us in connection with the identification of Success On The Spectrum Centers and the Approved Products and Services, provided that such trade names, trademarks, service marks, logos and designs are subject to modification, replacement and discontinuance by us in our Reasonable Business Judgment.

"Operations Manual" means, individually and collectively, the manual(s) designated by us and relating to the development and/or operations of Success On The Spectrum Centers including, but not limited to, the policies, procedures and requirements for the development and operation of Success On The Spectrum Centers. The Operations Manual may consist of one or more volumes, handbooks, manuals, written materials, videos, electronic media files, cloud/internet based list-service, intranet, internet based and accessed databases, computer media, email, webinars and other materials as may be modified, added to, replaced or supplemented by us from time to time in our Reasonable Business Judgment, whether by way of supplements, replacement pages, franchise bulletins, or other official pronouncements or means. Subject to our modification from time to time and based on our Reasonable Business Judgment, the Operations Manual shall, among other things, designate the Approved Products and Services that must be offered and sold by the Franchised Business.

"Owner" means collectively, individually, jointly and, as of the Effective Date: (a) the officers and directors of Franchisee (including the officers and directors of any general partner of Franchisee) who hold an ownership interest in Franchisee and/or in any Corporate Entity that maintains an ownership interest in Franchisee; (b) the managing member or manager of Franchisee, if franchisee is a limited liability company; (c) all holders of a 5% or more direct or indirect ownership interest in Franchisee and/or of any entity directly or indirectly controlling Franchisee; and (d) the Managing Owner(s).

"Prohibited Activities" means any or all of the following: (a) owning and/or having any legal or equitable interest (whether as an individual proprietor or as an owner, partner, member or shareholder of a Corporate Entity or, in any similar capacity) in a Competitive Business (other than owning an interest of 3% or less in a publicly traded company that is a Competitive Business); (b) operating, managing, funding and/or performing services (whether as an employee, officer, director, manager, consultant, representative, agent, and/or creditor or in any similar capacity) for a Competitive Business; (c) diverting or attempting to divert any business or clients from us (or one of our affiliates or franchisees); and/or (d) inducing any customer or client of ours (or of one of our affiliates or franchisees) or of Franchisee to any other person or business that is not a Success On The Spectrum Center.

"Reasonable Business Judgment" refers to our business judgment and means and relates to any and all decisions, actions and choices made by us concerning or relating to this Agreement, the Franchise Agreement, the System, Success On The Spectrum Centers, Franchisee's Center Location, and/or the Franchised Business where we undertake or make such decision with the intention of benefitting or acting in a way that could benefit the System including, as examples and without limitation, enhancing the value of the Licensed Marks, increasing client satisfaction, minimizing potential client confusion as to the Licensed Marks, determining designated territory markets, minimizing potential client confusion as to the location of Success On The Spectrum Centers, expanding brand awareness of the Licensed Marks, implementing marketing and accounting control systems, approving products, services, supplies and equipment. Franchisee agrees that when a decision, determination, action and/or

choice is made by us in our Reasonable Business Judgment that such decision, determination, action or choice made by us shall take precedence and prevail, even if other alternatives, determinations, actions and/or choices are reasonable or arguably available and/or preferable. Franchisee agrees that in connection with any decision, determination, action and/or choice made by us in our Reasonable Business Judgment that: (a) we possess a legitimate interest in seeking to maximize our profits; (b) we shall not be required to consider Franchisee's individual economic or business interests as compared to the overall System; and (c) should we economically benefit from such decision, determination, action and/or choice that such economic benefit to us shall not be relevant to demonstrating that we did not exercise reasonable business judgment with regard to our obligations under the Franchise Agreement and/or with regard to the System. Franchisee agrees that neither Franchisee and/or any third party, including, but not limited to, any third party acting as a trier of fact, shall substitute Franchisee's or such third party's judgment for our Reasonable Business Judgment. Franchisee further agrees that should Franchisee challenge our Reasonable Business Judgment in any legal proceeding that Franchisee shall possess the burden of demonstrating, by clear and convincing evidence, that we failed to exercise our Reasonable Business Judgment.

"Restricted Period" means the 24 month period after the earliest to occur of the following: (a) the expiration of the Franchise Agreement; (b) the termination of the Franchise Agreement; (c) the date on which Franchisee, in compliance with the terms of the Franchise Agreement, assigns the Franchise Agreement to another person (other than you or your Spouse or an Immediate Family Member) provided that you do not and your Spouse does not own or hold, in the assignee, any direct or indirect ownership and/or equity interest whether legal, equitable or otherwise; (d) if you are an Owner of Franchisee, the date on which you, in compliance with the terms of the Franchise Agreement, cease to be an Owner of Franchisee; or (e) if you are the Spouse of an Owner of Franchisee, the date on which your Spouse, in compliance with the terms of the Franchise Agreement, ceases to be an Owner of Franchisee. Provided however, that if a court of competent jurisdiction determines that this period of time is too long to be enforceable, then the "Restricted Period" means the 18 month period after the earliest to occur of the following: (a) the expiration of the Franchise Agreement; (b) the termination of the Franchise Agreement; (c) the date on which Franchisee, in compliance with the terms of the Franchise Agreement, assigns the Franchise Agreement to another person (other than you or your Spouse or an Immediate Family Member) provided that you do not and your Spouse does not own or hold, in the assignee, any direct or indirect ownership and/or equity interest whether legal, equitable or otherwise; (d) if you are an Owner of Franchisee, the date on which you, in compliance with the terms of the Franchise Agreement, cease to be an Owner of Franchisee; or (e) if you are the Spouse of an Owner of Franchisee the date on which your Spouse, in compliance with the terms of the Franchise Agreement, ceases to be an Owner of Franchisee.

"Restricted Territory" means the geographic area: (a) comprising Franchisee's Designated Territory; (b) within a 25 mile radius surrounding Franchisee's Designated Territory or, if Franchisee is not granted a designated territory, then a 25 mile radius surrounding Franchisee's Center Location; (c) within a 10 mile radius surrounding the Center Locations for all other Success On The Spectrum Centers operating and/or under development as of the Effective Date; and (d) within a 10 mile radius surrounding the Center Locations for all other Success On The Spectrum Centers that are in operation or under development during all or any part of the Restricted Period; provided, however, that if a court of competent jurisdiction determines that the foregoing Restricted Territory is too broad to be enforceable, then the "Restricted Territory" means the geographic area within Franchisee's Designated Territory plus a 25 mile radius surrounding Franchisee's Designated Territory or, if Franchisee is not granted or designated a designated territory, then a 25 mile radius surrounding Franchisee's Center Location.

[&]quot;Spouse" means, as of the Effective Date, the legal spouse of an Owner.

"Success On The Spectrum Center(s)" shall have the meaning defined in the Recitals and Representations section of this Agreement and, without limitation to the Recitals and Representations section of this Agreement, the definition of "Success On The Spectrum Centers", shall further include, refer to and mean: every business and all businesses owned and/or operated by us, our affiliates and/or our authorized franchisee(s) that utilize and/or is/are required to utilize the System and/or Licensed Marks including, but not limited to, the Franchised Business.

"System" means our system for the development, establishment and operation of Success On The Spectrum Centers including, but not limited to: (a) the Approved Products and Services, System Supplies and services, procedures and systems that are designated by us, whether presently or in the future, for use in connection with the development, establishment, marketing, promotion and operation of a Success On The Spectrum Center; (b) the Licensed Marks; (c) the Trade Dress; (d) Copyrights; (e) other trade names, service marks, signs, and logos, copyrights and trade dress that is designated by us, whether presently or in the future, for use in connection with the development, establishment, marketing, promotion and operation of a Success On The Spectrum Center; (f) Operations Manual; (g) Business Management System Data; (h) Know-How; (i) Confidential Information; and (j) Digital Media. All determinations as to the system including components to the system and modifications and replacements thereto shall be determined by us in our Reasonable Business Judgment.

"System Supplies" means, as designated by us, those products, merchandise, materials, packaging, supplies, and equipment including, but not limited to, uniforms, and displays, designated by us in the Operations Manual and as may be modified and supplemented by us from time to time in our Reasonable Business Judgment.

"System Website" means the web page and/or pages located on the world wide web at the www.SOSfranchising.com URL (uniform resource locator) and shall further include all webpages and subdomains that are a part of www.SOSfranchising.com, or as designated by us as being associated with the URL of www.SOSfranchising.com and/or Success On The Spectrum Centers.

"<u>Trade Dress</u>" means the Center designs, images, marketing materials, packaging, branding and/or branding images which we authorize and require Franchisee to use in connection with the operation of the Franchised Business and as may be revised and further developed by us from time to time.

"Transfer" means a transfer, sale and/or assignment whether legally, equitably or otherwise.

- **3.** Additional Acknowledgments by You. In addition to the representations and acknowledgments contained in the Recitals and Representations, above, and incorporated into this Agreement, you acknowledge and represent that:
 - (a) as of the Effective Date you are an Owner and/or Spouse;
 - (b) you are signing this Agreement in your individual capacity and that you are bound to the terms and conditions of this Agreement and irrespective of any change in your status as an Owner and/or Spouse;
 - (c) in your capacity as an Owner of Franchisee or as the Spouse of an Owner of Franchisee you have and will be gaining access to, among other things, the System and Intellectual Property;
 - (d) all of the components and aspects of the System and Intellectual Property (both individually and as they relate to one another collectively) are critical to our success as the franchisor of the System and to the overall System;

- (e) we need to protect the System and Intellectual property and that to do so we require that you, in your individual capacity, to agree to the brand protection, non-competition and other covenants and restrictions contained in this Agreement and that you personally guarantee the financial and other obligations of Franchisee to us; and
- (f) the terms of this Agreement are fair and reasonable and that you have elected, based on your own decision, to enter into this Agreement to induce us to enter into the Franchise Agreement with Franchisee.

4. Intellectual Property, Brand Protection and Non-Competition Covenants and Restrictions.

- (a) <u>Know-How</u>. You agree that: (i) you will not use the Know-How in any business or capacity other than the Franchised Business; (ii) you will maintain the confidentiality of the Know-How at all times; (iii) you will not make unauthorized copies of documents containing any Know-How; (iv) you will take such reasonable steps as we may ask of you from time to time to prevent unauthorized use or disclosure of the Know-How; and (v) you will stop using the Know-How immediately if you are no longer an Owner of Franchisee or your Spouse is no longer an Owner of Franchisee, as applicable. You will not use the Intellectual Property for any purpose other than the development and operation of the Franchised Business pursuant to the terms of the Franchise Agreement and Operations Manual. You agree to assign to us or our designee, without charge, all rights to any improvement developed by you, including the right to grant sublicenses. If applicable law precludes you from assigning ownership of any improvement to us, then such improvement shall be perpetually licensed by you to us free of charge, with full rights to use, commercialize, and sublicense the same.
- (b) <u>Non-Competition During Franchise Relationship</u>. Subject to the terms and conditions of <u>Article 5</u> of this Agreement, below, you represent and agree that while you are an Owner of Franchisee or while your Spouse is an Owner of Franchisee (as applicable) that you will not engage in any Prohibited Activities. You acknowledge and agree that this restriction is fair and reasonable and that if you did engage in a Prohibited Activity that such actions would constitute acts of unfair competition and will irreparably harm us and our System.
- (c) Non-Competition After Franchise Relationship. You represent, acknowledge and agree that during the Restricted Period you will not engage in any Prohibited Activities; provided, however, that the Prohibited Activity relating to having an interest in a Competitive Business will only apply with respect to a Competitive Business that is located within or provides competitive goods or services to customers/clients who are located within the Restricted Territory. If you engage in any Prohibited Activities during the Restricted Period, then you agree that your Restricted Period will be extended by the period of time during which you were engaging in the prohibited activity (any such extension of time will not be construed as a waiver of your breach or otherwise impair any of our rights or remedies relating to your breach). You acknowledge and agree that this restriction is fair and reasonable and that if you did engage in a Prohibited Activity that such actions would constitute acts of unfair competition and will irreparably harm us and the System.
- (d) <u>Confidentiality Restrictions</u>. You represent, acknowledge and agree that, at all times you: (i) shall not use the Confidential Information in any business or capacity other than the Franchised Business; (ii) shall maintain the confidentiality of the Confidential Information; (iii) shall not make unauthorized copies of documents containing any Confidential Information; (iv) shall take such reasonable steps as we may ask of you and/or Franchisee from time to time to prevent unauthorized use or disclosure of the Confidential Information; (v) shall immediately and permanently stop using the Confidential Information upon the expiration or termination of the Franchise Agreement; (vi) shall immediately and permanently stop using the Confidential Information if you are no longer an Owner of Franchisee

and/or the Spouse of an Owner; (vii) shall immediately and permanently stop using the Confidential Information upon Franchisee's Transfer of the Franchise Agreement; and (viii) shall not disclose the Confidential Information to any third party except in a legal proceeding pursuant to an order of a court of competent jurisdiction and after affording us no less than 15 business days prior notice and an opportunity for us, at our election, to appear in such action.

- (e) Immediate Family Members. You acknowledge that should you circumvent the purpose and protections (due to us) of this Agreement by disclosing Know-How to an immediate family member (i.e., parent, sibling, child, or grandchild) we will, and the System will be irreparably harmed. You acknowledge that if you did disclose the Know-How to an immediate family member and your immediate family member used the Know-How to engage in activities that, for you, qualify as Prohibited Activities as defined above, that we and the System will be irreparably harmed. You agree that as between you and us that you are in a better position to know if you permitted and/or provide an immediate family member with access to the Know-How. Therefore, you agree that you will be presumed to have violated the terms of this Agreement if any member of your immediate family (i) engages in any Prohibited Activities during any period of time during which you are prohibited from engaging in the Prohibited Activities or (ii) uses or discloses the Know-How. However, you may rebut this presumption by providing evidence conclusively demonstrating that you did not disclose the Know-How nor permit disclosure of the Know-How to the family member.
- (f) Reasonableness of Covenants and Restrictions. You acknowledge and agree that: (i) the terms of this Agreement are reasonable both in time and in scope of geographic area; and (ii) you have sufficient resources and business experience and opportunities to earn an adequate living while complying with the terms of this Agreement. You waive any right to challenge the terms of this Agreement as being overly broad, unreasonable or otherwise unenforceable. Although you and we both believe that the covenants in this Agreement are reasonable in terms of scope, duration and geographic are, we may at any time unilaterally modify the terms of this Article 4 (Intellectual Property, Brand Protection and Non-Competition Covenants and Restrictions) by limiting the scope of the Prohibited Activities, narrowing the definition of a Competitive Business, shortening the duration of the Restricted Period, reducing the geographic scope of the Restricted Territory and/or reducing the scope of any other covenant imposed upon you under this Article 4 to ensure that the terms are enforceable under applicable law.
- (g) <u>Breach</u>. You agree that failure to comply with these <u>Article 4</u> Intellectual Property, Brand Protection and Non-Competition Covenants and Restrictions will cause irreparable harm to us and/or other Center franchisees for which there is no adequate remedy at law. Therefore, you agree that any violation of these covenants will entitle us to injunctive relief. You agree that we may apply for such injunctive relief, without bond, but upon due notice, in addition to such further and other relief as may be available at equity or law, and the sole remedy of yours, in the event of the entry of such injunction, will be the dissolution of such injunction, if warranted, upon a hearing duly held (all claims for damages by reason of the wrongful issuance of any such injunction being expressly waived hereby). If a court requires the filing of a bond notwithstanding the preceding sentence, the parties agree that the amount of the bond shall not exceed \$1,000. None of the remedies available to us under this Article are exclusive of any other, but may be combined with others under this Agreement, or at law or in equity, including injunctive relief, specific performance and recovery of monetary damages.

5. Transfer Restrictions and Non-Competition Covenants and Restrictions.

Notwithstanding anything contained in this Agreement to the contrary, you expressly acknowledge and agree that if you are an Owner, and/or the Spouse of an Owner, that, prior to Transferring an Owner's equity and/or ownership interests in Franchisee that, among other things, Franchisee must notify us and obtain our written consent. Likewise, you acknowledge and agree that under the Franchise Agreement that prior to

Franchisee's Transfer of the Franchise Agreement, among other things, Franchisee must notify us and obtain our written consent. For our protection and to prevent the subversion of the non-competition covenants contained in <u>Article 4</u> of this Agreement and, to induce us to enter into the Franchise Agreement with Franchisee, you agree, that:

- (a) if you are an Owner, should Franchisee fail to properly and timely notify us in writing of the proposed Transfer of your equity and/or ownership interests in Franchisee and/or should Franchisee, fail to obtain our consent to the proposed Transfer of your equity and/or ownership interests in Franchisee (which we may either reject or approve, in accordance with the terms and conditions of the Franchise Agreement), you shall remain subject to the non-competition covenants contained in <u>Article 4</u> of this Agreement and irrespective of any purported and/or actual Transfer in violation of the terms and conditions of the Franchise Agreement;
- (b) if you are a Spouse, should Franchisee fail to properly and timely notify us in writing of the proposed Transfer of your Spouse's equity and/or ownership interests in Franchisee and/or should Franchisee, fail to obtain our consent to the proposed Transfer of your Spouse's equity and/or ownership interests in Franchisee (which we may either reject or approve, in accordance with the terms and conditions of the Franchise Agreement), you shall remain subject to the non-competition covenants contained in Article 4 of this Agreement and irrespective of any purported and/or actual Transfer in violation of the terms and conditions of the Franchise Agreement;
- (c) if you are an Owner, should Franchisee fail to properly and timely notify us in writing of the proposed Transfer of the Franchise Agreement to a third party and/or should Franchisee, fail to obtain our consent to the proposed Transfer of the Franchise Agreement to a third party (which we may either reject or approve, in accordance with the terms and conditions of the Franchise Agreement), you shall remain subject to the non-competition covenants contained in Article 4 of this Agreement and irrespective of any purported and/or actual Transfer in violation of the terms and conditions of the Franchise Agreement; and
- (d) if you are the Spouse of an Owner, should Franchisee fail to properly and timely notify us in writing of the proposed Transfer of the Franchise Agreement to a third party and/or should Franchisee, fail to obtain our consent to the proposed Transfer of the Franchise Agreement to a third party (which we may either reject or approve, in accordance with the terms and conditions of the Franchise Agreement), you shall remain subject to the non-competition covenants contained in Article 4 of this Agreement and irrespective of any purported and/or actual Transfer in violation of the terms and conditions of the Franchise Agreement.

6. Personal Guaranty of Franchise Agreement and Financial Obligations.

To secure Franchisee's financial obligations under the Franchise Agreement and all ancillary agreements executed by Franchisee in connection with the Franchise Agreement, including, but not limited to, any agreement for the purchase of goods or services from us or an affiliate of ours (collectively the "Ancillary Agreements") you individually, jointly and severally, and personally and unconditionally:

- (a) guarantee to us and our successor and assigns, that Franchisee shall punctually satisfy and pay all of Franchisee's payment and other obligations under the Franchise Agreement;
- (b) guarantee to us and our successor and assigns, that Franchisee shall punctually satisfy and pay all of Franchisee's payment and other obligations under the Ancillary Agreements;
- (c) agree, at all times, to be personally bound by and personally liable for each and every fee, payment and monetary obligation due from Franchisee to us pursuant to the terms of the Franchise Agreement

(including, but not limited to, the fee obligations of <u>Article 5</u> of the Franchise Agreement, the advertising obligations of <u>Article 9</u> of the Franchise Agreement, and the indemnification obligations of <u>Article 10</u> of the Franchise Agreement);

- (d) agree, at all times, to be personally bound by and personally liable for each and every fee, payment and monetary obligation due from Franchisee to us and/or our affiliates under the Ancillary Agreements;
- (e) do, at all times, hereby personally guarantee payment of each and every fee, payment and monetary obligation due or that may become due from Franchisee to us pursuant to the terms of the Franchise Agreement including, but not limited to, the fee obligations of <u>Article 5</u> of the Franchise Agreement, the advertising obligations of <u>Article 9</u> of the Franchise Agreement, and the indemnification obligations of Article 10 of the Franchise Agreement; and
- (f) do, at all times, hereby personally guarantee payment of each and every fee, payment and monetary obligation due or that may become due from Franchisee to us pursuant to the terms of the Ancillary Agreements.

You waive: (a) acceptance and notice of acceptance by us of the foregoing undertakings; (b) notice of demand for payment of any indebtedness guaranteed; (c) protest and notice of default to any party with respect to the indebtedness guaranteed; (d) any right you may have to require that an action be brought against Franchisee or any other person as a condition of liability; and (e) the defense of the statute of limitations in any action hereunder or for the collection of any indebtedness hereby guaranteed.

You agree that: (a) your direct and immediate liability under this guaranty shall be joint and several with Franchisee and all other signatories to this Agreement; (b) you will render any payment required under the Franchise Agreement and the Ancillary Agreements upon demand if Franchisee fails or refuses punctually to do so; (c) your liability shall not be contingent or conditioned upon pursuit by us of any remedies against Franchisee or any other person; and (d) liability shall not be diminished, relieved or otherwise affected by any extension of time, credit or other indulgence that we may grant to Franchisee or to any other person, including the acceptance of any partial payment or performance, or the compromise or release of any claims, none of which shall in any way modify or amend this guarantee, which shall be continuing and irrevocable during the term of each of the Franchise Agreement and the Ancillary Agreements and following the termination, expiration or Transfer of each of the Franchise Agreement and the Ancillary Agreements to the extent any financial obligations under any such Franchise Agreement and Ancillary Agreements survive such termination, expiration or Transfer. This guaranty will continue unchanged by the occurrence of any bankruptcy with respect to Franchisee or any assignee or successor of Franchisee or by any abandonment of one or more of the Franchise Agreement and/or and Ancillary Agreements by a trustee of Franchisee. Neither your obligation to make payment in accordance with the terms of this undertaking nor any remedy for enforcement shall be impaired, modified, changed, released or limited in any manner whatsoever by any impairment, modification, change, release or limitation of the liability of Franchisee or its estate in bankruptcy or of any remedy for enforcement, resulting from the operation of any present or future provision of the U.S. Bankruptcy Act or other statute, or from the decision of any court or agency.

7. Arbitration, Consent to Jurisdiction and Venue, and Cross-Default.

Any dispute between the parties relating to this Agreement shall be brought in accordance with the dispute resolution procedures set forth in the Franchise Agreement. Notwithstanding the foregoing, if any of the dispute resolution procedures set forth in the Franchise Agreement conflict with any of the terms of this Agreement, the terms of this Agreement shall prevail. Without limitation to the foregoing, you agree that:

(a) <u>Arbitration</u> – Except, at our option, as to any claims or disputes related to or concerning a breach of this Agreement by you that may entitle us to the award of injunctive relief, you agree that any and all disputes, controversies, and claims, arising from and/or related to this Agreement, shall be submitted to the American Arbitration Association ("AAA") for binding arbitration. Arbitration shall be conducted by one arbitrator in accordance with the AAA's then current rules for commercial disputes, except as may be otherwise required in this Agreement. All arbitration proceedings shall be conducted in Harris County, Texas or, if suitable AAA facilities are not available in Harris County, Texas then at a suitable AAA location selected by the arbitrator that is located closest to Harris County, Texas.

In connection with binding arbitration, you agree that:

- (i) All matters relating to arbitration, will be governed by the United States Federal Arbitration Act, except as expressly or otherwise set forth in this Agreement;
- (ii) The arbitration hearing shall be conducted within 180 days of the demand for arbitration;
- (iii) The arbitrator shall render written findings of fact and conclusions of law;
- (iv) Except as may be otherwise required and/or prohibited by this Agreement, the arbitrator has the right to award or include in his or her award any relief that he or she determines to be proper, including monetary damages, interest on unpaid sums, specific performance, injunctive relief, attorneys' fees, and costs and expenses as allowable under this Agreement. Notwithstanding the foregoing, under no circumstance shall the Arbitrator be authorized to award or declare the Licensed Marks to be generic or invalid; and
- (v) Judgment upon the arbitrator's award may be entered in any court of competent jurisdiction.
- (b) <u>Consent to Jurisdiction and Venue</u> You agree that any judicial action or legal proceeding must be brought in a court of competent jurisdiction located within Texas and within Harris County or the county closest to Harris County. You do hereby irrevocably consent to and waive any objection to such jurisdiction or venue. Without limitation to the foregoing and notwithstanding same, you agree that we, at our election, may bring any legal action or proceeding seeking a temporary restraining order, preliminary injunction, or any action seeking our enforcement of an arbitration award or any judicial decision in the federal or state court located in the county and state where you reside.
- (c) <u>Acknowledgment as to Cross-Default</u> You acknowledge and agree that a breach of this Agreement by you shall constitute a material event of default under the Franchise Agreement, permitting us, among other things, to terminate the Franchise Agreement in accordance with the terms thereof.

8. Miscellaneous.

- (a) If either party hires an attorney or files suit against the other party in relating to and alleging a breach of this Agreement, the losing party agrees to pay the prevailing party's reasonable attorneys' fees and costs incurred in connection with such breach.
- (b) This Agreement will be governed by, construed and enforced under the laws of Texas and the courts in that state shall have jurisdiction over any legal proceeding arising out of this Agreement.
- (c) Any claim, defense or cause of action that you may have against us or against Franchisee, regardless

of cause or origin, cannot be used as a defense against our enforcement of this Agreement.

- (d) Each section of this Agreement, including each subsection and portion thereof, is severable. In the event that any section, subsection or portion of this Agreement is unenforceable, it shall not affect the enforceability of any other section, subsection or portion; and each party to this Agreement agrees that the court may impose such limitations on the terms of this Agreement as it deems in its discretion necessary to make such terms reasonable in scope, duration and geographic area.
- (e) You agree that we may deliver to you any notice or other communication contemplated by this Agreement in the same manner and to the same address listed in the notice provisions of the Franchise Agreement and any such delivery shall be deemed effective for purposes of this Agreement. You may change the address to which notices must be sent by sending us a written notice requesting such change, which notice shall be delivered in the manner and to the address listed in the Franchise Agreement.

IN WITNESS WHEREOF, each undersigned has executed this Agreement as of the dates set forth below.

| Owner / Spouse: | Owner / Spouse: | |
|-------------------------------------|-------------------------------------|--|
| Signature of Owner / Spouse | Signature of Owner / Spouse | |
| Name (please print individual name) | Name (please print individual name) | |
| Date | Date | |
| Signature of Owner / Spouse | Signature of Owner / Spouse | |
| Name (please print individual name) | Name (please print individual name) | |
| Date | Date | |



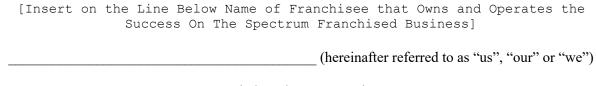
Franchise Agreement – Exhibit 2 Confidentiality Agreement

[THIS EXHIBIT IS FOR REFERENCE PURPOSES ONLY AS A SAMPLE FORM CONFIDENTIALITY AGREEMENT THAT FRANCHISOR MAY APPROVE FOR USE BY FRANCHISEE – BEFORE USING WITH AN EMPLOYEE OR CONTRACTOR FRANCHISEE SHOULD HAVE THIS AGREEMENT REVIEWED AND APPROVED BY AN INDEPENDENT LOCAL ATTORNEY HIRED BY FRANCHISEE]



CONFIDENTIALITY AGREEMENT (Sample Only)

This Agreement (the "Agreement") is entered into by the undersigned ("you") in favor of:



Recitals and Representations

WHEREAS, we are the owners of a licensed Success On The Spectrum Business (hereinafter referred to as the "Success On The Spectrum Business") that we independently own and operate as a Franchisee;

WHEREAS, you are or are about to be an employee, independent contractor, officer and/or director of a Success On The Spectrum Business that is independently owned and operated by us;

WHEREAS, in the course of your employment, independent contractor relationship and/or association with us, you may gain access to Confidential Information (defined below in this Agreement) and you understand that it is necessary to protect the Confidential Information and for the Confidential Information to remain confidential;

WHEREAS, our Franchisor, SOS Franchising, LLC, is not a party to this agreement and does not own or manage the Success On The Spectrum Business but is an intended third party beneficiary of this Agreement; and

WHEREAS, this Agreement is not an employment agreement and is only a confidentiality agreement in connection with information, materials and access that may be provided to you in connection with the Success On The Spectrum Business.

NOW THEREFORE, you acknowledge and agree as follows:

- 1. Recitals and Representations. You agree that the foregoing Recitals and Representations are true and accurate and shall constitute a part of this Agreement and are hereby incorporated into the main body of this Agreement.
- **2. Definitions.** For purposes of this Agreement, the following terms have the meanings given to them below:

"Business Management System" refers to and means the software and/or internet or cloud based system and/or systems, point of sale system or systems and client relationship management system or systems as used in connection with the operations of the Success On The Spectrum Business.

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

"<u>Business Management System Data</u>" refers to and means the forms, data, tools, client information, inventory and sales information, and other information that is entered into and/or maintained on the Business Management System of the Success On The Spectrum Business.

"Confidential Information" refers to and means: (a) non-public methods, specifications, standards, policies, procedures, information, concepts, programs and systems relating to the development, establishment, marketing, promotion and operation of the Success On The Spectrum Business; (b) information concerning clients, client lists, email lists, database lists, product sales, operating results, financial performance and other financial data of the Success On The Spectrum Business; (c) client lists and information related to the Success On The Spectrum Business; (d) Business Management System Data; (e) current and future information contained in the Success On The Spectrum Operations Manual made available to the Success On The Spectrum Business by SOS Franchising, LLC; and (f) merchandise, inventory, and service procedures that are not disclosed to the public but used by the Success On The Spectrum Business.

"<u>Digital Media</u>" refers to and means any interactive or static electronic document, application or media including, but not limited to, www.SOSfranchising.com, social media platforms and applications such as Facebook, LinkedIn, Twitter / X, Pinterest, Instagram, SnapChat, YouTube, and world wide web and internet based directories and local directories that refers, references, identifies, reviews, promotes and/or relates, in any way, to the Success On The Spectrum Business or other Success On The Spectrum Business.

"Licensed Marks" refers to and means the word marks, trademarks, service marks, and logos now or hereafter utilized in the operation of a Success On The Spectrum Business, including, but not limited to, the "Success On The Spectrum" word mark, associated logos, and any other trademarks, service marks or trade names that we designate for use in a Success On The Spectrum Business.

"Operations Manual" refers to and means the confidential Operations Manual made available to the Success On The Spectrum Business by our franchisor or as otherwise designated by us. The Operations Manual may consist of one or more volumes, handbooks, manuals, written materials, video, electronic media files, cloud/internet based list-service, intra-net, internet based and accessed databases, computer media, webinars and other materials as may be modified, added to, replaced or supplemented.

"<u>Trade Dress</u>" refers to and means the Success On The Spectrum designs, images, marketing materials, packaging, branding and/or branding images used in connection with the operation of the Success On The Spectrum Business.

- 3. Your Access to Confidential Information. In addition to the representations and acknowledgments contained in the Recitals and Representations, above, you acknowledge and represent that in your capacity as an employee, independent contractor, officer and/or director of the Success On The Spectrum Business that you will be gaining access to, among other things, the Confidential Information. You acknowledge that the terms of this Agreement are fair and reasonable.
- **4. Protection of the Confidential Information.** You agree that: (i) you will not use the Confidential Information in any business or capacity other than the Success On The Spectrum Business; (ii) you will maintain the confidentiality of the Confidential Information at all times; (iii) you will not make unauthorized copies of documents containing the Confidential Information; (iv) you will take such reasonable steps as the we may ask of you from time to time to prevent unauthorized use or disclosure of the Confidential Information; and (v) you will stop using the Confidential Information immediately at our request or demand. You will not use the Confidential Information for any purpose other than for the performance of your duties on behalf of us and in accordance with the scope of your work with us.

- 5. Reasonableness of Covenants and Restrictions. You agree that: the terms of this Agreement are reasonable and fair and that you have sufficient resources and business experience and opportunities to earn an adequate living while complying with the terms of this Agreement. You hereby waive any right to challenge the terms of this Agreement as being overly broad, unreasonable or otherwise unenforceable.
- **6. Breach.** You agree that failure to comply with the terms of this Agreement will cause irreparable harm to us and to our Franchisor, SOS Franchising, LLC, and other Success On The Spectrum franchisees for which there is no adequate remedy at law. Therefore, you agree that any violation of these covenants will entitle us or our Franchisor, SOS Franchising, LLC, to injunctive relief. You agree that we and/or our Franchisor, SOS Franchising, LLC, may apply for such injunctive relief, without bond, but upon due notice, in addition to such further and other relief as may be available at equity or law, and the sole remedy of yours, in the event of the entry of such injunction, will be the dissolution of such injunction, if warranted, upon a hearing duly held (all claims for damages by reason of the wrongful issuance of any such injunction being expressly waived hereby). If a court requires the filing of a bond notwithstanding the preceding sentence, you agree that the amount of the bond shall not exceed \$1,000. None of the remedies available to us under this Article are exclusive of any other, but may be combined with others under this Agreement, or at law or in equity, including injunctive relief, specific performance and recovery of monetary damages.

7. Miscellaneous.

- (a) If we hire an attorney or file suit against you because you have breached this Agreement and if we prevail in such lawsuit, you agree to pay the reasonable attorney fees and costs that we incur.
- (b) Each section of this Agreement, including each subsection and portion thereof, is severable. In the event that any section, subsection or portion of this Agreement is unenforceable, it shall not affect the enforceability of any other section, subsection or portion; and each party to this Agreement agrees that the court may impose such limitations on the terms of this Agreement as it deems in its discretion necessary to make such terms reasonable in scope, duration and geographic area.
- (c) YOU ACKNOWLEDGE THAT THIS IS NOT AN EMPLOYMENT AGREEMENT.
- (d) YOU ACKNOWLEDGE AND AGREE THAT OUR FRANCHISOR, SOS FRANCHISING, LLC, IS NOT A PARTY TO THIS AGREEMENT BUT IS AN INTENDED THIRD PARTY BENEFICIARY OF THIS AGREEMENT.

IN WITNESS WHEREOF, each of the undersigned has executed this Agreement as of the date or dates set forth below.

| Individual Signature of Restricted Party | Individual Signature of Restricted Party | |
|--|--|--|
| Name (please print) | Name (please print) | |
| Date: | | |



Franchise Agreement – Exhibit 3 Site Selection Acknowledgment



Success On The Spectrum

SITE SELECTION ACKNOWLEDGMENT

(THIS DOCUMENT DOES NOT CONSTITUTE THE APPROVAL OF A CENTER LOCATION, DOES NOT GRANT OR DESIGNATE AN OPERATING TERRITORY AND DOES NOT GRANT ANY TERRITORIAL RIGHTS)

| Date of this Acknowledgment: | (the "Site Selection Acknowledgment Date") |
|--|---|
| a potential center location for Franchisee's Succerequest, Franchisor agrees that during the limited Acknowledgment Date and automatically exp Acknowledgment Date, that Franchisor shall not gr | by and between, as Franchisee (the a potential area in which Franchisee may seek to identify ess On The Spectrum Center. Based on Franchisee's period of time that commences on the Site Selection wires 60 calendar days after the Site Selection rant to any third party the license or right to establish a not the following geographic area constituting the Site whise Agreement: |
| Site Selection Area: [Must be completed by Franc | hisor] |
| Franchise Agreement including, but not limited to the event of any inconsistency or conflict between the Franchise Agreement, the terms of the Franchiser Franchisor does not complete the Site Selection Acknowledgment then this Site Select Addendum start Area. As set forth in the Franchise Agreement, and | owledgment shall have the meaning set forth in the Article 1 and Article 2 of the Franchise Agreement. In this Site Selection Acknowledgment and the terms of hise Agreement shall take precedence and govern. If Acknowledgment Date and sign this Site Selection hall not be effective and there shall be no Site Selection ong other things, A SITE SELECTION AREA IS NOT NSTITUTE THE APPROVAL AS TO ANY CENTER HISEE ANY TERRITORIAL RIGHTS. |
| Franchisor: SOS Franchising, LLC | |
| By: Signature | |
| Name and Title (please print) | - |
| Dated | _ |



Franchise Agreement – Exhibit 4 Lease Agreement Rider



LEASE AGREEMENT RIDER

(for the benefit of SOS Franchising, LLC and its assigns)

| THIS RIDER TO LEASE ("Rider") does agreement (the "Lease") dated | hereby supplement, modify a by and between | and amend the, a | |
|--|--|------------------|---------|
| place of business located at | | | with a |
| principal place of business located at | ` | | |
| WHEREAS, the lease relates to the follo | wing commercial premises (th | e "Leased Premi | ises"): |
| | | | |
| WHEREAS, SOS Franchising, LLC (the | | | |

WHEREAS, Franchisor's mailing and notice address (the "Notice Address") is 8181 Commerce Park Drive, #726 Houston, Texas 77036;

WHEREAS, The Success On The Spectrum Franchise System includes an autism treatment Center that provides Applied Behavioral Analysis (ABA) therapy, speech therapy, occupational therapy, and social skills classes to developmentally delayed children and young adults, and other products and services that the Franchisor authorizes under the "Success On The Spectrum" name and marks (the "Intended Use");

WHEREAS, Tenant is a franchisee of Franchisor pursuant to the terms of a Franchise Agreement entered into between Franchisor and Tenant (the "Franchise Agreement") and the Leased Premises is to be used and operated by Tenant for the purpose of developing, establishing and operating a Success On The Spectrum Center in accordance with the Success On The Spectrum franchise system; and

WHEREAS, Franchisor and Franchisor's successors and assigns (collectively referred to as "Franchisor") is/are intended third party beneficiaries of this Rider.

NOW THEREFORE, Landlord and Tenant acknowledge and agree to the following:

- 1. This Rider supplements and amends the Lease. In the event of any inconsistency or conflict between the terms of this Rider and the Lease, the terms of this Rider shall prevail. Landlord and Tenant acknowledge that the rights set forth in this Rider may not be reduced, modified or altered without the express written consent of Franchisor.
- 2. Landlord and Tenant both agree that Tenant shall not be permitted to transfer, sublease, encumber and/or otherwise assign Tenant's interests in the Lease and/or the Leased Premises without the prior written consent of Franchisor. Without limitation to the foregoing, among other things, Tenant agrees that if Tenant wishes to transfer any interests in the Lease or the Leased Premises that Tenant must request the written

consent of Franchisor. If Tenant requests Landlord's consent to Tenant's amendment, transfer and/or assignment of Tenant's interests in the Lease and/or the Leased Premises and if Landlord is inclined to approve of such amendment, transfer and/or assignment that Landlord shall condition Landlord's approval upon Tenant also obtaining written consent from Franchisor.

3. Upon the occurrence of (a) the termination, for any reason, of the Franchise Agreement; (b) the expiration, without renewal, of the Franchise Agreement; (c) Franchisor's exercise of Franchisor's Right of First Refusal granted to Franchisor in the Franchise Agreement; (d) Tenant's default under the terms of the Lease; and/or (e) Tenant's failure to exercise an option period under the terms of the Lease, Tenant and Landlord acknowledge and agree, that:

Franchisor will have the option, but not the obligation, to assume or renew the Lease and the occupancy of the Leased Premises, including the right to sublease to another Franchisee of the Success On The Spectrum Franchise System, for all or any part of the remaining term of the Lease and, in connection with said assumption, Franchisor will not be obligated to pay to Landlord more than two months past due rent, real estate taxes and common area maintenance charges. In the event Franchisor assumes Tenant's leasehold interest in the Lease pursuant to the terms of this Agreement and subsequently assigns the Lease and its leasehold interest to a Success On The Spectrum franchisee approved by Landlord, Franchisor shall not be responsible for any obligations, debts, liabilities or payments arising and/or accruing under the Lease after the effective date of such assignment. Landlord agrees that any assignment of the Lease and Tenant's leasehold interests in the Lease by Tenant to Franchisor and/or assumption by Franchisor of the Lease and such leasehold interests shall not require Landlord consent and shall not require any payment of any assignment fee or similar charge or result in any increase in rent or other fees as a result of such assignment and/or assumption.

- 4. Landlord must provide Franchisor, at the same time that Landlord provides Tenant, with a copy of all lease amendments and assignments, and a copy of all letters and notices that Landlord sends to Tenant relating to the Lease or the Premises. Subject to the rights set forth in Section "3" of this Rider, Landlord agrees to notify Franchisor by nationally recognized overnight courier at the Notice Address of any default by Tenant under the Lease. Landlord agrees that such notice shall afford Franchisor the option for Franchisor to invoke a cure period whereby Franchisor, upon Franchisor's sole election, shall be granted an additional 15 day period to cure any monetary default by Tenant under the Lease and an additional 30 day period to cure any non-monetary default by Tenant under the Lease. In the event that the non-monetary default cannot reasonably be cured within such period and if diligent efforts to cure promptly commence, then the cure period shall continue as long as such diligent efforts to cure continue, but not beyond 180 days from the date notice is provided.
- 5. Upon expiration and non-renewal or termination of the Lease or the Franchise Agreement, Franchisor shall have the right, upon notice to Landlord, to enter the Premises and remove any interior and exterior signs containing Franchisor's trademarks and trade fixtures. Landlord further agrees that Franchisor's rights to any such signs or fixtures shall be superior to any rights Landlord may have to such signs or fixtures (by lien or otherwise) set forth in the Lease or otherwise.
- 6. Landlord and Tenant acknowledge and agree that Franchisor is an intended third party beneficiary of this Rider and that Franchisor may bring an action to enforce Franchisor's rights under this Rider and in and to the Lease and the Leased Premises. Franchisor makes no representations or warranties regarding this Rider or in connection with the Lease and Franchisor's approval of Tenant's Lease only indicates that the proposed Lease meets Franchisor's minimum criteria, and the parties agree that Franchisor's approval or

disapproval of the Lease will not impose any liability or obligation on Franchisor. Tenant must have a competent real estate attorney review the Lease, at Tenant's expense.

7.

Dated

Tenant's property to the security interest of Franchisor.

Upon request of Franchisor, the Landlord will subordinate any lien and/or security interest in

Dated

Landlord: Tenant:

Signature Signature

Name and Title (please print) Name and Title (please print)



Franchise Agreement – Exhibit 5 Collateral Assignment of Lease



COLLATERAL ASSIGNMENT OF LEASE

(for the benefit of SOS Franchising, LLC and its assigns)

| For Value Received, the undersigned ("Assignor") hereby assigns and transfers to SOS Franchising, LL "Assignee"), all of Assignor's right, title and interest as tenant in, to and under a certain lease, a copy of | |
|---|----|
| | |
| which is attached hereto as Exhibit "A" (the "Lease") for the following premises (the "Leased Premises" |): |
| | |
| | |
| | |
| | |
| | |

This Assignment is for collateral purposes only and except as may be otherwise expressly stated and specified herein under no circumstance shall Assignee have any liability or obligation under the Lease and/or Leased Premises, unless: (a) Assignee provides an express written statement that is addressed to Assignor and the landlord for the Leased Premises, is delivered by Assignee to Assignor and the landlord for the Leased Premises, is signed by an officer of Assignee, and that expressly states that Assignee is assuming all rights and interests in and to the Lease pursuant to this Assignment; and (b) Assignee takes possession of the Leased Premises pursuant to the terms hereof, and Assignee assumes the obligations of Assignor under the Lease.

Assignor represents that Assignor possesses full power and authority to enter into this Assignment and that at no time prior to executing this Assignment has Assignor assigned and/or transferred Assignor's interests and/or rights in or to the Lease and/or the Leased Premises.

Assignee has the right and possesses full power and authority to take possession of the Leased Premises, to eject and expel Assignor from possession and occupancy of the Leased Premises and to terminate Assignor's right, title and interest in and to the Lease in the event of: (a) a default by Assignor under the terms of the Lease and Assignor's failure to timely cure such default, assuming that such default is capable of curing; (b) a default by Assignor (in Assignor's capacity as a Success On The Spectrum Center franchisee) under the terms and conditions of the Success On The Spectrum Center Franchise Agreement between Assignor, as franchisee, and Assignee, as franchisor (the "Franchise Agreement"), and Assignor's failure to timely cure such default, assuming that such default is capable of curing; (c) upon default of any agreement supporting or guaranteeing the Franchise Agreement; or (d) the expiration or termination of the Franchise Agreement.

Assignor agrees that Assignor will not and shall not permit, grant or suffer any termination, surrender or modification of the Lease without the prior written consent of Assignee. Throughout the term of the Franchise Agreement, Assignor shall elect and exercise all options to extend the terms of or renewal of the

Lease not less than 120 days prior to the last day that the option must be exercised unless Assignee otherwise agrees in writing. Should Assignor fail to comply with the foregoing, Assignor does hereby appoint Assignee (subject to Assignees acceptance and invocation of such right) to act on behalf of Assignor for the purpose of effectuating extensions and renewals of the Lease.

| Assignor: | | |
|---|---|---|
| Signature | | |
| Name and Title (please print) | | |
| Dated | | |
| NOTARY SIGNATURE, SEAL AND INFOR undersigned, personally appeared proven to me on the basis of satisfactory evidence to the within instrument and acknowledged to capacity/capacities, and that by his/her/their signa upon behalf of which the individual(s) acted, execution and acknowledged to capacity/capacities, and that by his/her/their signal upon behalf of which the individual(s) acted, execution accordingly. | e to be the individual(s) me that he/she/they exature(s) on the instrument | personally known to me owhose name(s) is (are) subscribed accuted the same in his/her/their |
| Notary Signature and Seal | | |



Franchise Agreement – Exhibit 6 Assignment of Telephone Numbers and Digital Media Accounts



ASSIGNMENT OF TELEPHONE NUMBERS AND DIGITAL MEDIA ACCOUNTS

(for the benefit of SOS Franchising, LLC and its assigns)

THIS ASSIGNMENT OF TELEPHONE NUMBERS AND DIGITAL MEDIA ACCOUNTS ASSIGNMENT ("Assignment") is entered into between ______ (the "Assignor") and SOS Franchising, LLC and its successors and assigns (the "Assignee").

WHEREAS, Assignee is the franchisor of the Success On The Spectrum Center franchise system (the "Success On The Spectrum Center Franchise System");

WHEREAS, Assignor, as franchisee, and Assignee, as franchisor, are parties to a Success On The Spectrum Center Franchise Agreement (the "Franchise Agreement");

WHEREAS, the term "Digital Media" shall refer to and mean "any interactive or static electronic document, application or media that is connected to and/or in a network of computers, servers and/or other devices linked by communications software, part of the world wide web (including, but not limited to websites), linked by the internet or part of a web based application, software application, smart phone based application or social media platform including, but not limited to social media platforms and applications such as Facebook, LinkedIn, Twitter / X, Pinterest, Instagram, SnapChat, and YouTube, and world wide web and internet based directories and local directories that refers, references, identifies, reviews, promotes and/or relates, in any way, to a Success On The Spectrum Center, Success On The Spectrum Centers, Assignor's Success On The Spectrum Center and/or trademarks associated with the Success On The Spectrum Center Franchise System and/or Assignee. Digital Media further includes the Success On The Spectrum Center website, web pages and website subdomains (including those related to, associated with and/or a part of the Success On The Spectrum Center Franchise System) associated with and/or related to Assignor's Success On The Spectrum Center and all web pages, blog posts, videos, articles, information, sub-domains, and all other media and/or publications relating to the Success On The Spectrum Center Franchise System that is displayed and/or transmitted digitally"; and

WHEREAS, in connection with Assignor's establishment and operation of a Success On The Spectrum Center, Assignor will be utilizing accounts, information, phone numbers and Digital Media subject to strict requirements set forth in the Franchise Agreement.

NOW THEREFORE, Assignor, in exchange for good and valuable consideration provided and paid by Assignee (receipt of which is hereby acknowledged), agrees:

- 1. That Assignor does hereby assign to assignee all telephone numbers, facsimile numbers, listings, domain names and Digital Media that is associated with Assignor's Success On The Spectrum Center including, the following (all collectively referred to as the "Media"):
 - (a) All phone numbers, facsimile numbers and listings that are currently, or in the future, associated with Assignor's Success On The Spectrum Center;
 - (b) The following telephone and facsimile numbers:

| (c) | All Digital Media, all Digital Media | accounts and all Digital Media log-in information. |
|---|---|--|
| that Assignor of and/or Digital pursuant to the govern. Howeverelied upon by Assignment and contained in the interests or rigital | owns and/or possesses any ownership in Media. Any and all rights of Assign to Success On The Spectrum Center Frower, this Assignment is intended by Assign all third parties to authorize and pend to facilitate the transfer of accounts and assignment shall be used to construct the Digital Media and in the organical series and pends in the Digital Media and in the organical series and series are series and series and series are series and series and series are series and series are series and series and series are series are series and series are series are series and series are | ted as Assignees acknowledgment and/or agreement interests in the foregoing telephone numbers, accounts or in and to same exist subject to a limited license anchise Agreement which shall take precedence and signor and Assignee to be an instrument that may be extracted the assignments and transfers set forth in this and media to within the control of Assignee. Nothing the unit in the control of Assignee and ownership event of any inconsistency or conflict between this mise Agreement shall take precedence and govern. |
| Agreement for Agreement sha be dispositive | any reason. As to all third parties, prull exist exclusively upon the written deand not subject to challenge. Assign the purpose of taking any and all actions. | lly upon the termination or expiration of the Franchise oof of the expiration or termination of the Franchise claration of Assignee and Assignee's declaration shall mor agrees that all third parties may rely on this ions to ensure that access to and control of the Media |
| | ON OF THIS ASSIGNMENT SHA AND FOR THE SOLE BENEFIT OF | LL EXIST AT THE SOLE DISCRETION OF ASSIGNEE. |
| Assignee: SOS | S Franchising, LLC Assignor: | |
| Signature | | Signature |
| Name and Ti | tle (please print) | Name (please print) |
| Dated | | Dated |
| | | |

__; and



Franchise Agreement – Exhibit 7 ACH Authorization Form



AUTOMATED CLEARING HOUSE PAYMENT AUTHORIZATION FORM

| Franchisee Information: | | |
|--|---|--|
| Franchisee Name | | Business No. |
| Franchisee Mailing Address (| (street) | Franchisee Phone No. |
| Franchisee Mailing Address (| city, state, zip) | |
| Contact Name, Address and I | Phone Number (if different from | m above) |
| Franchisee Fax No. | | Franchisee Email Address |
| Bank Account Information: | : | |
| Bank Name | | |
| Bank Mailing Address (street | • | Savings |
| Bank Account No. | (check one) | Bank Routing No. |
| Bank Phone No. | | |
| listed above and Franchisee a debit shall be made from tim- between Franchisor and Franchisor. Franchisee agree administration of these debit of force and effect until Franchise manner as to afford Franchiso | authorizes the Bank to accept a e to time in an amount sufficienchisee as well as to cover an es to be bound by the Nation entries. Debit entries will be in hisor has received written notion or and the Bank a reasonable op | achisor") to initiate debit entries to Franchisee's account with the Bank and to debit the amount of such entries to Franchisee's account. Each ent to cover any fees payable to Franchisor pursuant to any agreement by purchases of goods or services from Franchisor or any affiliate of nal Automated Clearing House Association (NACHA) rules in the ditiated only as authorized above. This authorization is to remain in full fication from Franchisee of its termination in such time and in such portunity to act on it. Franchisee shall notify Franchisor of any changes must least 30 days before such change becomes effective. |
| Signature: | | Date: |
| Name: | | Federal Tax TD No.: |
| Ita: | | |

NOTE: FRANCHISEE MUST ATTACH A VOIDED CHECK RELATING TO THE BANK ACCOUNT



Franchise Agreement – Exhibit 8 General Release

FORM OF GENERAL RELEASE

GENERAL RELEASE

| THIS GENERAL RELEAS | SE (the "Release") is made as of | (the "Effective Date") by: |
|-------------------------|---|------------------------------------|
| (a) | , a(n), and | , a(n) |
| | (individually, jointly, severally, and collective | ly referred to as "Franchisee"), |
| and | | |
| | | |
| | Corporate Entity, the following individuals: | |
| individual residing at | , and | , an individual residing |
| at | (individually, jointly, severally, and collective | ely referred to as the "Individual |
| Guarantors") (Franch | isee and the Individual Guarantors, respective | ly, are hereinafter individually, |
| jointly, severally, and | collectively referred to as the "Releasor"), | |

In Favor of, SOS Franchising, LLC a Texas Limited Liability Company with a principal address at 8181 Commerce Park Drive, #726 Houston, Texas 77036, and SOS Franchising, LLC's predecessors, affiliates, successors, assigns, officers, directors, managers, employees, and agents (hereinafter individually, jointly, severally, and collectively referred to as the "Releasee").

IN EXCHANGE FOR GOOD AND VALUABLE CONSIDERATION FROM SOS FRANCHISING, LLC AND/OR RELEASEE, AND WITH THE RECEIPT AND SUFFICIENCY OF SUCH CONSIDERATION BEING HEREBY ACKNOWLEDGED BY RELEASOR, RELEASOR DOES HEREBY, FOR ITSELF AND FOR RELEASOR'S SUCCESSORS AND ASSIGNS HEREBY RELEASE AND FOREVER DISCHARGE RELEASEE FROM:

Any and all claims including, but not limited to Franchise Claims (defined below), causes of action, violations, damages, actions, contracts, covenants, promises, judgments, suits, indebtedness, liabilities, accounts, and demands of every kind and nature (hereinafter all collectively referred to as the "Claims" or "Claim"), whether or not such Claims are presently known or unknown, disclosed or undisclosed, actual or potential, accrued or unaccrued and whether in law, admiralty, common law, or equity which against the Releasee, Releasor ever had, now has or hereafter can, shall or may, have for, upon, or by reason of any Claim, matter, cause or thing whatsoever from the beginning of the world to the Effective Date of this Release.

Without limitation to the foregoing, the definition of the term "Claims" or "Claim," includes and, thereby this Release shall apply to, any and all claims, causes of action, violations, damages, actions, contracts, covenants, promises, judgments, suits, indebtedness, liabilities, accounts, and demands of every kind and nature, whether or not such Claims are presently known or unknown, disclosed or undisclosed, actual or potential, accrued or unaccrued, relating to and/or with regard to each and every violation and breach of any and all federal and state franchise laws, franchise rules, or franchise regulations, including those franchise laws, rules, and regulations that relate to and govern the offer or sale of franchises, the offer or sale of business opportunities, the terms of the Franchise Agreement, and the offer and sale of the franchise opportunity related to the Franchise Agreement (collectively, referred to as "Franchise Claims").

This Release may not be changed orally.

This Release may be signed in counterparts, with each counterpart being binding against the party executing it and considered as an original.

This Release shall be interpreted in accordance with the laws of the State of Texas. In the event that any action or legal proceeding is commenced respecting or related to this Release or the enforceability of this Release, the prevailing party in such legal action or proceeding shall be entitled to the recovery of reasonable attorneys' fees.

IN WITNESS WHEREOF, the Releasor has hereunto set Releasor's hand and seal on the date set forth below.

| Releasor: | |
|---------------------|---------------------|
| Signature | Signature |
| Name (please print) | Name (please print) |
| Dated | Dated |
| Signature | Signature |
| Name (please print) | Name (please print) |
| Dated | Dated |



Franchise Agreement – Exhibit 9 HIPAA Business Associate Agreement

SOS FRANCHISING, LLC HIPAA BUSINESS ASSOCIATE AGREEMENT

This Business Associate Agreement (this "Agreement") is entered into effect as of ______, 20___, by and among SOS Franchising, LLC ("Business Associate") and the undersigned Franchisee ("Covered Entity") in order to comply with 45 C.F.R. 164.504(e), governing protected health information ("PHI") and business associates under the Health Insurance Portability and Accountability Act of 1996 (P.L. 104-191), 42 U.S.C. Section 1320d, et seq., the Health Information for Economic and Clinical Health Act, as incorporated in the American Recovery and Reinvestment Act of 2009 (the "HITECH ACT"), and applicable regulations, as amended from time to time (these statutes and regulations hereafter collectively referred to as "HIPAA") [Covered Entity and Business Associate may be referred to herein individually as a "Party" or collectively as the "Parties"].

Statement of Agreement

- 1. <u>HIPAA Compliance and Agents</u>: Business Associate hereby agrees to fully comply with the "Business Associate" requirements under HIPAA (including the HITECH ACT), throughout the term of this Agreement. Further, Business Associate agrees that to the extent it has access to PHI, Business Associate will fully comply with the requirements of HIPAA (including the HITECH ACT) and this Agreement with respect to such PHI; and, further, that every agent, employee, subsidiary, and affiliate of Business Associate to who it provides PHI received from, or created or received by Business Associate on behalf of, Covered Entity will be required to fully comply with HIPAA (including the HITECH ACT), and will be bound by written agreement to the same restrictions and terms and conditions as set forth in the Agreement.
- 2. <u>Use and Disclosure Rights</u>: Business Associate agrees that it shall not use or disclose PHI except as permitted under this Agreement or as required by law. Business Associate acknowledges that this Agreement does not in any manner grant Business Associate any greater rights than Covered Entity enjoys, nor shall it be deemed to permit or authorize Business Associate to use or further disclose PHI in a manner that would otherwise violate the requirements of HIPAA if done by Covered Entity. Business Associate shall comply with HIPAA and its applicable regulations as it pertains to marketing/fundraising. Business Associate shall not disclose PHI to a health plan for payment or health care operations purposes if the client has requested this special restriction, and has paid out of pocket in full for services to which the PHI solely relates. Business Associate shall not directly or indirectly receive payment or other consideration in exchange for PHI, except as permitted under HIPAA (including the HITECH ACT); however, this prohibition shall not affect payment from Covered Entity to Business Associate for services provided by Business Associate.
- 3. Required or Permitted Uses: Business Associate agrees that it is permitted to use or disclose PHI only: (a) upon obtaining the authorization of the client to whom such information pertains in accordance with 45 C.F.R. 164.502 (a)(l)(iv) and 164.508, (b) upon obtaining the consent of a client to whom such information pertains, if the use or disclosure is for purposes of treatment, payment and/or health care operations, in accordance with 45 C.F.R. 164.502(a)(1)(ii) and 164.506, or (c) without an authorization or consent, if in accordance with 45 C.F.R. 164.506, 164.510, 164.512, 164.514(e), 164.514(f), 164.514(g), or as otherwise permitted or required by agreement or law.
- 4. <u>Safeguards; Location</u>: Business Associate agrees to develop and use appropriate administrative, procedural, physical, and electronic safeguards in accordance with and as required by HIPAA (including 45 C.F.R. 164.308, 164.310 and 164.312), as may be amended, to prevent misuse or disclosure of PHI (including unsecured PHI) other than as provided by this Agreement. Business Associate agrees to notify Covered Entity of the location of any PHI disclosed by Covered Entity or created by Business Associate on behalf of Covered Entity and held by or under the control of Business Associate or those to whom Business Associate has disclosed such PHI.

- 5. <u>Minimum Necessary</u>: Business Associate shall limit any use, disclosure, or request for use or disclosure to the minimum amount necessary to accomplish the intended purpose of the use, disclosure, or request in accordance with the requirements of HIPAA. Covered Entity may, pursuant to HIPAA, reasonably rely on any requested disclosure as the minimum necessary for the stated purpose when the information is requested by Business Associate. Business Associate acknowledges that if Business Associate is also a covered entity, as defined by HIPAA, Business Associate is required, independent of Business Associate's obligations under this agreement, to comply with the HIPAA minimum necessary requirements when making any request for PHI from Covered Entity.
- 6. Records Covered Entity Access: Business Associate shall maintain such records of PHI received from, or created or received on behalf of, Covered Entity and shall document subsequent uses and disclosures of such information by Business Associate as may be deemed necessary and appropriate in the sole discretion of Covered Entity. Business Associate shall provide the Covered Entity with reasonable access to examine and copy such records and documents of Business Associate during normal business hours. Business Associate agrees to fully cooperate in good faith and to assist Covered Entity in complying with the requirements of HIPAA and an investigation of Covered Entity regarding compliance with HIPAA conducted by the U.S. Department of Health and Human Services ("DHHS"), Center of Civil Rights, or any other administrative or judicial body with jurisdiction.
- 7. <u>DHHS Access to Books, Records, and other Information</u>: Business Associate shall make available to DHHS its internal practices, books, and records relating to the use and disclosure of PHI received from, or created or received by Business Associate on behalf of, Covered Entity for purposes of deterring the Covered Entity's or Business Associate's compliance with HIPAA.
- 8. <u>Designated Record Set or Individual Access</u>: Business Associate shall maintain a designated record set, as defined by HIPAA, for each individual client for which it has PHI. In accordance with an individual's right to access their own PHI under HIPAA, Business Associate shall make available all PHI in that designated record set to the individual to whom that information pertains, or such individual's representative, all PHI in that designated record set, upon a request by such individual or such individual's representative.
- 9. Accounting: Business Associate shall make available PHI or any other information required to provide, or assist in preparing, an accounting of disclosures in accordance with HIPAA (including the HITECH ACT). Business Associate shall implement a policy permitting for an accounting to be collected and maintained by Business Associate for at least six years prior to the request. Accounting of disclosures from an electronic health record for treatment, payment for services purposes are required to be collected and maintained for only three years prior to the request, and only to the extent required under HIPAA (including the HITECH ACT) and applicable regulations. The information collected and maintained by the Business Associate must include (1) the date of disclosure, (2) the name and, if known, the address of the entity or person who received PHI, (3) a brief description of the PHI disclosed, and (4) a brief statement of the purpose of the disclosure that reasonably informs the individual of the basis for disclosure, or in lieu of such statement, a copy of a written request for the disclosure as set forth in 45 C.F.R. 164.502(a)(2)(ii) or 164.512.
- 10. <u>Report Improper Use or Disclosure</u>: Business Associate shall notify and report to Covered Entity in writing of any access, use or disclosure of PHI not permitted by this Agreement or by law, and any breach of "unsecured PHI" (as defined in the HITECH ACT) of which it becomes aware without unreasonable delay and in no case later than 60 calendar days after discovery of the breach. This notice or report shall, to the extent such information is available, (1) identify the nature of the breach or non-permitted access, including the date of the breach, (2) a description of PHI that was involved in the breach, (3) identify the

individual who caused the breach and who received the PHI, (4) identify the corrective action the Business Associate took or will take to prevent further breaches, (5) identify what Business Associate did or will do to mitigate any losses from the breach and (6) provide such other information as Covered Entity may reasonably request.

- 11. <u>Amendment of and Access to PHI Notification</u>: Business Associate shall make available PHI for amendment and shall incorporate any amendments to PHI accordingly. Business Associate shall make reasonable efforts to notify persons, organizations, or other entities, including other business associates, known by Business Associate to have received the erroneous or incomplete information and who may have relied, or could foreseeable rely, on such information to the detriment of the individual client. Business Associate must update this information when notified by the Covered Entity.
- 12. <u>Termination Rights</u>: Each party acknowledges and agrees that the other party shall have the right to immediately terminate this Agreement in the event that the party fails to comply with HIPAA requirements concerning PHI and the above requirements. This agreement authorizes a party to terminate the Agreement if the party determines, in its sole discretion that the other party has violated or breached a material term of the Agreement required by HIPAA.
- 13. <u>Breach or Violation Knowledge</u>: If a party knows of a pattern of activity or practice of the other party that constitutes a material breach or violation of the other party's obligations under this Agreement, the other party shall take any steps reasonably necessary to cure such breach or end such violation. If such steps are unsuccessful, the party shall either (a) terminate this agreement, if feasible, pursuant to paragraph 12, or (b) if termination is not feasible, report the breach or violation to DHHS. If Business Associate as a covered entity, defined by HIPAA, violates the terms and conditions of this Agreement in its capacity as a business associate of another covered entity, Business Associate will be in non-compliance with the standards, implementation specifications, and requirements of HIPAA.
- 14. <u>Return of PHI</u>: Business Associate agrees that upon termination of this Agreement, and if feasible, Business Associate shall (a) return or destroy all PHI received from, or created or received by Business Associate on behalf of, Covered Entity that Business Associate still maintains in any form and retain no copies of such information or (b) if such return or destruction is not feasible, extend the protection of this agreement to such PHI and limit further uses and disclosures to those purposes that make the return or destruction of the PHI feasible.
- 15. <u>Notices</u>: All notices and other communications under this Agreement to any Party shall be in writing and shall be deemed given when delivered personally, faxed or emailed (which is confirmed) to that Party at the fax number for that Party as set forth in the Agreement, mailed by certified mail (return receipt requested) to that Party at the address for that Party as set forth in this Agreement (or at such other address for such Party as such Party shall have specified in a notice to the other Parties), or delivered to Federal Express, UPS, or any similar express delivery service for delivery to that Party at that address.
- 16. <u>Non Waiver</u>: No failure by any Party to insist upon strict compliance with any term or provision of this Agreement, to exercise any option, to enforce any right, or to seek any remedy upon any default of any other Party shall affect, or constitute a waiver of, any Party's right to insist upon such strict compliance, exercise that option, enforce that right, or seek that remedy with respect to that default or any prior, contemporaneous, or subsequent default. No custom or practice of the Parties at variance with any provision of this Agreement shall affect or constitute a waiver of, any Party's right to demand strict compliance with all provisions of this Agreement.
- 17. <u>Gender and Number Headings</u>: Where permitted by the context, each pronoun used in this Agreement included the same pronoun in other genders and numbers, and each noun used in this Agreement

includes the same noun in other numbers. The headings of the various sections of this Agreement are not part of the context of this Agreement, are merely labels to assist in locating such sections, and shall be ignored in construing this Agreement.

- 18. <u>Counterparts</u>: This Agreement may be executed in multiple counterparts, each of which shall be deemed to be an original, but all of which taken together shall constitute one of the same agreement.
- 19. <u>Entire Agreement</u>: This Agreement constitutes the entire agreement and supersedes all prior agreements and understandings, both written and oral, among the Parties with respect to the subject matter of this Agreement.
- 20. <u>Binding Effect</u>: This Agreement shall be binding upon, inure to the benefit of and be enforceable by and against the Parties and their respective heirs, personal representatives, successors, and assigns. Neither this Agreement nor any of the rights, interests, or obligations under this Agreement shall be transferred or assigned by Business Associate without the prior written consent of Covered Entity.
- 21. <u>Severability Governing Law</u>: With respect to any provision of this Agreement finally determined by a court of competent jurisdiction to be unenforceable, such court shall have jurisdiction to reform such provision so that it is enforceable to the maximum extent permitted by applicable law, and the Parties shall abide by court's determination. In the event that any provision of this Agreement can't be reformed, such provision shall be deemed to be severed from this Agreement, but every other provision of this Agreement shall remain in full force and effect. This agreement shall be governed and construed in accordance with the laws of the State of Texas.
- 22. <u>Survival</u>: All representations, covenants, and agreements in or under this Agreement or any other document executed in connection with the transactions contemplated by this Agreement, shall survive the execution, delivery, and performance of this Agreement and such other documents.
- 23. <u>Further Assurances</u>: Each Party Shall execute, acknowledge or verify, and deliver any and all documents which may from time to time be reasonably requested by the other Party to carry out the purpose and intent of this Agreement.

[SIGNATURE PAGE TO FOLLOW]

| Agreed and accepted by Franchisee: | | | |
|--|---|-------|--|
| Telephone:Attn: | | | |
| Printed Name | _ | | |
| Signature | _ | Date | |
| Acknowledged and agreed by Franchising, LLC: 8181 Comm Park Drive, #726 Houston, Texas 77036 Telephone: (832) 975-1999 Fax: (844) 561-3797 Attn: Nichole Daher | | | |
| Ву: | | | |
| Its: | | _ | |
| Signature | | Date: | |



FRANCHISE DISCLOSURE DOCUMENT **EXHIBIT F**OPTION AGREEMENT

OPTION AGREEMENT

| This Option Agreement (the "Agreement") is made and entered into on | ("Effective Date"), by |
|--|-----------------------------|
| and between SOS Franchising, LLC, a Texas Limited Liability Company with a p | principal place of business |
| located at 8181 Commerce Park Drive, #726 Houston, Texas 77036 (the "Franch | isor") and |
| (the "Franchisee"). | |

RECITALS

WHEREAS, Franchisor has developed a distinctive and proprietary system (the "System") for the development, and operation of a Success On The Spectrum center, an autism treatment center that provides Applied Behavioral Analysis (ABA) therapy, speech therapy, occupational therapy, and social skills classes to developmentally delayed children and young adults, and other products and services (each, a "Franchised Business" or "Center");

WHEREAS, the System and, therefore, each Center is identified by certain trademarks, distinctive trade dress, service offerings, business formats, equipment, products, supplies, operating procedures, programs, methods, procedures, and marketing and advertising standards, all of which are part of the System and all of which Franchisor may modify from time to time;

WHEREAS, Franchisor and Franchisee have entered into a Franchise Agreement ("Franchise Agreement") for Franchisee's development and operation of a Center (the "First Center") under the System; and

WHEREAS, Franchisee has requested the option to develop an additional Center and Franchisor has agreed to Franchisee's request, subject to the terms and conditions herein.

NOW THEREFORE, the parties, in consideration of the mutual undertakings and commitments of each party set forth herein, agree, as follows:

1. <u>Grant of Option.</u> Franchisee is hereby granted an option ("Option") to develop one additional Success on the Spectrum® Center (the "Additional Center"), within the area described below (the "Option Area"), and in accordance with the terms and conditions set forth herein. In order to exercise the Option granted hereunder, Franchisee must notify Franchisor in writing within six months of the Effective Date of this Agreement that Franchisee is exercising its Option. If Franchisee does not exercise the Option in writing within six months of the Effective Date of this Agreement, the Option will automatically expire and this Option Agreement will be of no further force and effect. So long as this Option Agreement is in effect, Franchisor will not own or operate, and will not grant any other party the right to own or operate, a Center within the Option Area.

|--|--|

2. <u>Location</u>. If Franchisee exercises the Option granted herein in accordance with <u>Section 1</u> above, Franchisee must execute Franchisor's then current Franchise Agreement and all other agreements, attachments, exhibits and documents that Franchisor requires in connection with its then current Franchise Agreement (the "Option Center Franchise Documents"). Within 30 days after Franchisee receives the Option Center Franchise Documents from Franchisor, Franchisee must return executed copies of all of the Option Center Franchise Documents to Franchisor, along with franchisor's then current Initial Franchise Fee, less the amount of the Option Fee (defined below). The location of the Additional Center shall be subject to Franchisor's approval and shall be located, approved and developed in accordance with the terms and conditions set forth in the Option Center Franchise Documents. The "Site Selection Area" in the Option Center Franchise Documents shall be the same as the Option Area hereunder.

- 3. Expiration and Termination of Option Rights. The Option rights granted hereunder shall automatically expire and terminate on the six month anniversary of this Option Agreement or upon the occurrence of any of the following: (i) if Franchisee exercises the Option hereunder pursuant to Section 1; (ii) if Franchisee defaults under the Franchisee Documents or is otherwise not in compliance with the Franchisee Documents; (iii) if Franchisee becomes insolvent or is adjudicated bankrupt, or if any action is taken by Franchisee, or by others against the Franchisee, under any insolvency, bankruptcy or reorganization act, or if Franchisee makes an assignment for the benefit or creditors or a receiver is appointed by the Franchisee. Furthermore, in order to be entitled to exercise the Option set forth herein, and as a condition precedent to Franchisee's exercise of the Option set forth herein, Franchisee and franchisee's owners must satisfy Franchisor's financial qualifications and pass all background, credit, and criminal checks generally required by Franchisor's franchisees. In the event Franchisee does not satisfy and pass all such requirements to Franchisor's satisfaction, Franchisor shall have no obligation to grant an additional franchise to Franchisee and Franchisee's Option rights shall automatically terminate without any refund or compensation to Franchisee.
- 4. Option Fee. In consideration of the Option granted hereunder, Franchisee shall pay, at the time this Option Agreement is executed, a non-refundable payment in the amount of 50% of our then current initial franchise fee for new franchisees joining the System (the "Option Fee"). If Franchisee properly and timely exercises the Option granted hereunder, the Option Fee will be credited towards the initial franchise fee paid by Franchisee pursuant the Option Center Franchise Documents.
- 5. <u>Governing Law and Dispute Resolution</u>. The parties hereto agree that the choice of law, choice of forum and other dispute resolution provisions in the Franchise Agreement shall apply to this Agreement and shall govern.

IN WITNESS WHEREOF, the parties have executed, sealed and delivered this Agreement as of the Effective Date set forth in the first paragraph of this Agreement.

| Franchisor: SOS Franchising, LLC | Franchisee: | |
|-------------------------------------|---------------------|--|
| Signature | Signature | |
| Name and Title (please print) | Name (please print) | |
| Dated | Dated | |



FRANCHISE DISCLOSURE DOCUMENT **EXHIBIT G**LIST OF FRANCHISEES

| | | S OF DECEMBER 31, 2024 - OP | |
|-------|-----------------------------|-------------------------------|---------------------------------------|
| State | Business Location | Franchisee | Contact Information |
| ΑZ | 1303 S. Longmore, #2 | Ted Holmgren | (480) 712-5181 |
| | Mesa, AZ 85020 | Randall Holmgren | mesa@successonthespectrum.com |
| | (Mesa Location) | SOS Phoenix, LLC | (600) (10.055) |
| | 4616 North 51st Ave #216 | Cassandra Hamilton | (602) 612-8776 |
| | Maryvale, AZ 85031 | Goodyear ABA Therapy LLC | Maryvale@SuccessOnTheSpectrum.com |
| ~ ~ | (Maryvale Location) | C. I. D. | (710) 200 200 1 |
| CO | 831 S. Perry Street | Cindy Ritter | (719) 309-2684 |
| | Castle Rock, CO 80104 | Lighthouse Therapy Services, | castlerock@successonthespectrum.com |
| | (Castle Rock Location) | LLC | |
| CT | 1000 Bridgeport Ave # 405 | Michael Kuchta | (203) 993-6592 |
| | Shelton, CT 06484 | SSP ABA Site One LLC | Shelton@SuccessOnTheSpectrum.com |
| | (Shelton Location) | | |
| FL | 4014 Gunn Highway # 140 | Naim Hamdar | (813) 923-9915 |
| | Tampa, FL 33618 | Hamdar Trading LLC | Carrollwood@SuccessOnTheSpectrum.com |
| | (Carrollwood Location) | | |
| | 5739 Byron Anthony Pl. | Karim Belle | (321) 483-7914 |
| | Sanford, FL 32771 | Belle Family Services, LLC | Sanford@SuccessOnTheSpectrum.com |
| | (Sanford Location) | | |
| ЗA | 3131 Lawrenceville-Suwanee | Irene Lee | (470) 589-1878 |
| | Rd., Ste. A3 | GTG Autism Center, LLC | suwanee@successonthespectrum.com |
| | Suwanee, GA 30024 | | |
| | (Suwanee Location) | | |
| | 2044 Weems Road, Ste. A | Andreas Dargent | (470) 870-6554 |
| | Tucker, GA 30084 | Andres Dargent | northlake@successonthespectrum.com |
| | (Northlake Location) | QullaWasi, LLC | |
| | | | |
| | 107 Upper Riverdale Road | Kacie Meyers | (770) 450-5467 |
| | Riverdale, GA 30274 | Cayla Clark Collins | riverdale@successonethespectrum.com |
| | (Riverdale Location) | Infinity Behavioral Services, | |
| | | LLC | |
| | 8723 Hospital Drive | Lakisha Major | (770) 373-7640 |
| | Douglasville, Georgia 30134 | Mindful Behavioral Services | Douglasville@SuccessOnTheSpectrum.com |
| | (Douglasville Location) | LLC | |
| MI | 3701 West Road | Ravi Sharma | (734) 264-7237 |
| | Trenton, MI 48183 | Shallu Bhanot | trenton@successonthespectrum.com |
| | (Trenton Location) | Downriver Therapy Associates, | |
| | | LLC | |
| MN | 9065 Lyndale Ave., South | Jenni Vontedu | (952) 395-3326 |
| | Bloomington, MI 55420 | Dayanand Vontedu | bloominton@successonthespectrum.com |
| | (Bloomington Location) | Vontedu Enterprises, Inc. | |
| MO | 520 NE Colbern Road | Justin Long | (816) 282-2680 |
| | Suite 200 | LiLo, LLC | leesummit@successonthespectrum.com |
| | Lee's Summit, MO 64086 | | |
| | (Lee's Summit Location) | | |
| ٧V | 2820 West Charleston Blvd | Above & Beyond Autism | (702) 602-5013 |
| | Unit 23 | Therapy LLC | RanchoCharleston@SuccesOnTheSpectrum |
| | Las Vegas, NV 89102 | Jamie Reid | |
| | (Rancho Charleston | | |
| | Location) | | |

| NC | 19900 West Catawba Ave | Custom Asset Partners LLC | (704) 626-5964 |
|----|--|--|--|
| NC | Suite 302 | Andrew Schmidt | LakeNorman@SuccessOnTheSpectrum.com |
| | Cornelius, NC 28031 | 7 marew semmat | Eaker torman@successonThespectram.com |
| | (Lake Norman Location) | | |
| NJ | 560 Sylvan Ave., #2000 | Bindi I. Parikh | (201) 796-8101 |
| | Englewood Cliffs NJ 07632 | Autism Spectrum, LLC | englewood@successonthespetrum.com |
| | (Englewood Cliffs Location) | | |
| | 14 Cliffwood Rd., Suite 100 | Abeer Aloush | (732) 466-3993 |
| | Matawan, NJ 07747 | AHahne Attica, LLC | matawan@successonethespectrum.com |
| | (Matawan Location) | | |
| | 999 Riverview Dr., #325 | Anjum Aloush | (973) 307-0705 |
| | Totawa, NJ 07512 | Simply Grow, LLC | wayne@successonthespectrum.com |
| | (Wayne Location) | | (000) 001 0000 |
| | 745 Route 202/206 # 305 | WZM Group LLC | (908) 264-0096 |
| | Bridgewater, NJ 08807 | Syed Ahmed | Bridgewater@SuccessOnTheSpectrum.com |
| | (Bridgewater Location) | Mania Caratana Carta II C | (072) 002 71(0 |
| | 2200 Route 10 | Morris Spectrum Center LLC Navsharan khabra | (973) 993-7168 |
| | Parsippany, NJ 07054 (Parsippany Location) | Navsiiaiaii Kiiaoia | Parsippany@SuccessOnTheSpectrum.com |
| | 33 Commerce Drive | JSSRGJ, INC | (908) 505-3611 |
| | Cranford, NJ 07016 | Parminder S. Dhaliwal | Cranford@SuccessOnTheSpectrum.com |
| | (Cranford Location) | Turrimider S. Brianwar | Clamora@saccessonThespectram.com |
| | 242 Old New Brunswick | RS SOS Piscataway LLC | (732) 505-7334 |
| | Road #140 | Sagar Patel | Piscataway@SuccessOnTheSpectrum.com |
| | Piscataway, NJ 08854 | | |
| | (Piscataway Location) | | |
| PA | 1848 Charter Lane #103 | Mahantam Inc | (717) 280-6460 |
| | Lancaster, PA 17601 | Zalak Patel | Lancaster@SuccessOnTheSpectrum.com |
| | (Lancaster Location) | | |
| RI | 6 Blackstone Valley Place | Paulmo Enterprises LLC | (401) 214-3791 |
| | #702 | Paul Moretti | Lincoln@SuccessOnTheSpectrum.com |
| | Lincoln, RI 02865 | | |
| TX | (Lincoln Location) | Shumalia Soomro | (832) 266-3635 |
| 11 | 3777 Sienna Parkway Missouri City, TX 77459 | Lizna Enterprise, LLC | missouricity@successonthespectrum.com |
| | (Missouri City Location) | Lizha Emerprise, LLC | missouriery@successontifespectrum.com |
| | 5816 Ashleyanne Cir #400 | Park Place Church | (940) 692-0165 |
| | Wichita Falls, TX 76310 | Success on the Spectrum PPCC | parkplace@successonthespectrum.com |
| | (Park Place Location) | Success on the speed and 11 co | panipan constraint and |
| | 14520 Memorial Dr. #50 | Jayleen Cho | (832) 770-4971 |
| | Houston, TX 77079 | SŇJ ABA, LLC | memorialhouston@successonethespectrum.co |
| | (Memorial Houston | | m |
| | Location) | | |
| | 6807 Emmett F Lowry Expy. | Kelly Bryant | (409) 229-4280 |
| | #105 | Initech Enterprise International, | texascity@successonthespectrum.com |
| | Texas City, TX 77591 | LLC | |
| | (Texas City Location) | | (000) (000 0000 |
| | 18230 FM 1488, Ste. 104 | Ly Backham | (832) 632-3998 |
| | Magnolia, TX 77354 | Backham, LLC | magnolia@successonthespectrum.com |
| | (Magnolia Location) | C. K | (692) 224 2527 |
| | 120 Coad Street | Simran Kaur | (682) 224-2527 |
| | Fort Worth, TX 76410 | Bell Spectrum, LLC | burleson@successonthespectrum.com |
| | (Burleson Location) | | |

| 5022 Day of James Charlet | I V: | (922) 717 2970 |
|---|---|---|
| 5022 Broadway Street | Jongbum Kim | (832) 717-2870 |
| Pearland, TX 77584 | Maxwell, LLC | pearland@successonthespectrum.com |
| (Pearland Location) 23221 Aldine Westfield #200 | Miles of Cineman | (246) 999 0672 |
| Spring, TX 77373 | Mikael Simpson JDA Autism Center #1 | (346) 888-0672 spring@successonthespectrum.com |
| (Spring Location) | JDA Autisiii Center #1 | spring@successontilespectrum.com |
| 7619 Tiki Drive, Suite B | Jayleen Cho | (832) 770-4971 |
| Fulshear, TX 77441 | Bubbly ABA, LLC | fulshear@successonthespectrum.com |
| (Fulshear Location) | | |
| 8505 Jackrabbit Rd, Ste A | Mikyung Park | (346) 340-7182 |
| Houston, TX 77059 | Center For Spectrum CL, LLC | cypress@succesonthespectrum.com |
| (Cypress Location) | - | |
| 2223 Rollingbrook Dr. | Elena Jose Nemazannikova | (281) 9165-9391 |
| Suite 175 | Jeanette Lopez | baytowntx@successonthespectrum.com |
| Baytown, TX 77521 | Shaping To Success, LLC | |
| (Baytown Location) | | |
| 546 East Sandy Lake Road | Jenice Reyes | (214) 390-3202 |
| Suite 100 | Grounded N Integrity, Corp | coppell@successonthespectrum.com |
| Coppell, TX 75019 | | |
| (Coppell Location) | | |
| 5720 Bandera Road | Henry Awuzie | (210) 817-8525 |
| Suite 21 | Gracie Senior Living Home, | leonvalley@successonthespectrum.com |
| San Antonio, TX 78247 | LLC | |
| (Leon Valley Location) | | |
| 1778 North Plano Road | Abdul Mohammed | (956) 368-2634 |
| Suite 100 | Spectrum Behavioral Solutions | richardson@successonthespectrum.com |
| Richardson, TX 75081 | | |
| (Richardson Location) | | (210,211,212 |
| 1803 Richmond Pkwy | Jayleen Cho | (346) 241-0137 |
| Suite 500 | SOS Richmond, LLC | richmond@successonthespectrum.com |
| Richmond, TX 77469 | | |
| (Richmond Location) | Tr:00 ' \$7 | (201) 205 0421 |
| 14426 Medical Complex Dr. Tomball, TX 77377 | Tiffani Young | (281) 205-8421 |
| , , , , , , , , , , , , , , , , , , , | Corey Young | tomball@successonthespectrum.com |
| (Tomball Location) | Lejeune Holdings, LLC Elena Nemazannikova | (201) 210 9550 |
| 4600 Fairmount Parkway #107 | | (281) 310-8550 pasadena@successonthespectrum.com |
| Pasadena TX 77504 | Jeanette Lopez Shaping to Success, LLC | pasadena@successoninespectrum.com |
| (Pasadena Location) | Shaping to Success, LLC | |
| 1510 N Hampton Road #150 | IDT Enterprise LLC | (469) 659-7215 |
| DeSoto, TX 75115 | Telema Nga | DeSoto@SuccessOnTheSpectrum.com |
| (DeSoto Location) | 10101114 1154 | 20000000000000000000000000000000000000 |
| 430 South Mason Rd #101 | C3 Harbor, LLC | (281) 861-7788 |
| Katy, TX 77450 | Caitlin Hodge | Katy@SuccessOnTheSpectrum.com |
| (Katy Location) | Carrier Houge | 12at, a successor i nespectium com |
| 1300 Fulton Street #203 | Hu SOS LLC | (940) 800-1916 |
| Denton, Texas 75062 | Tingrui Hu | Denton@SuccessOnTheSpectrum.com |
| (Denton Location) | 0 | |
| 9648 FM 1960 Bypass | JDA Autism Center #2 LLC | (346) 445-7791 |
| Humble, Texas 77338 | Mikael Simpson | Humble@SuccessOnTheSpectrum.com |
| (Humble Location) | T | |
| 14930 Mueschke Road #120 | Family Autism Center LLC | (832) 699-2984 |
| Cypress, Texas 77433 | Aneline Michieli | Cy-Fair@SuccessOnTheSpectrum.com |
| (Cy-Fair Location) | | |

| | 3033 Marina Bay Dr # 310 | Precise Consults PLLC | (832) 699-1243 |
|----|----------------------------|--------------------------|---|
| | League City, TX 77573 | Amaka Akalonu | SouthShore@SuccessOnTheSpectrum.com |
| | (South Shore Location) | | |
| | 5751 Blythewood St., #500 | SOS MC LLC | (346) 231-1304 |
| | Houston, TX 77021 | (346) 231-1304 | medcenterhouston@successonthespectrum.com |
| | (Medcenter Location) | | |
| UT | 36 North 1100 East #3A | Corey Astill | (385) 486-4190 |
| | American Fork, UT 84003 | Venture Crossing, LLC | americanfork@successonthespectrum.com |
| | (American Fork Location) | | |
| VA | 11130 Fairfax Blvd., #305 | Augustin Arandia Arauco | (571) 918-9977 |
| | Fairfax, VA 22030 | Michelle Alvarez | fairfax@successonthespectrum.com |
| | (Fairfax Location) | Bolivian Health Services | |
| | 5290 Shawnee Rd Suite 200 | ABA Betterways LLC | (703) 539-8616 |
| | Alexandria, Virginia 22314 | Sunzida Sharmin | Alexandria@SuccessOnTheSpectrum.com |
| | (Alexandria Location) | | - |

| Ctct | | S OF DECEMBER 31, 2024 – OU | |
|-------|--|-----------------------------|-------------------------------------|
| State | Business Location | Franchisee | Contact Information |
| ΑZ | 9100 N 2nd St #121 | Arman Ghaneian | (602) 362-2358 |
| | Phoenix, AZ 85020 | Arman Autism Clinic, LLC | northphx@successonthespectrum.com |
| | (North Phoenix Location) | | |
| СО | 8601 W Cross Drive | Steve Yang | (651) 219-0197 |
| | Littleton, CO 80123 (Littleton Location) | Blue Iceberg LLC | Littleton@SuccessOnTheSpectrum |
| СТ | 6 Briar Oak Dr | Michael Kuchta | (719) 309-2684 |
| | Weston, CT 06883 | SSP ABA Site Two LLC | shelton@successonthespectrum.com |
| | (Norwalk Location) | | |
| FL | 4263 Nevada St | Telma Suarez | (954) 882-2142 |
| | Ave Maria, FL | Blossom Behavioral Services | Telma.asu@gmail.com |
| | (Naples Location) | LLC | |
| | 205 SW 84th Avenue | Midelkis Serra | (954) 382-5570 |
| | Plantation, Florida 33324 | A Spectrum of Success Inc. | Plantation@SuccessOnTheSpectrum.com |
| | (Plantation Location) | | |
| | 10560 Browning Road | Baldwin Sterling | (813) 687-4802 |
| | Lithia, Florida 33547 | Bridge the Divide LLC | Fishhawk@SuccessOnTheSpectrum.com |
| | (Fishhawk Location) | | |
| | 280 Hunt Park Cove | Andrea D. Adejumo | (689) 337-5109 |
| | Longwood, Florida 32750 | Intensive Guidance LLC | Longwood@SuccessOnTheSpectrum.com |
| | (Longwood Location) | | |
| | 2273 Luana Dr E | Janelle Caras Wiggins | (904) 210-4439 |
| | Jacksonville, FL 32246 | Caras-Wiggins LLC | janellecaraswiggins@gmail.com |
| | (Jacksonville Location) | | |
| GA | 138 Crystal Lake Blvd | Charlotte Kelly | (678) 427-2219 |
| | Hampton GA 30228 | Sonny Grove Consulting, LLC | charlottekellyedd@gmail.com |
| | (Hampton Location) | | |
| | 400 Arbor Creek Overlook | Han Dao M. | 404-667-4779 |
| | Roswell GA 30076 | Nurture to Thrive LLC | viviandao001@gmail.com |
| | (Norcross Location) | | (5-0) (0-0) (0 |
| | 1500 Slopeside Loop | Ulrich Bentor | (678) 687-8969 |
| | Smyrna GA 30082 | Natural Smarts ABA, Inc. | ulrichbentor@gmail.com |
| 3.6.4 | (Smyrna Location) | I | (500) 7(2 (071 |
| MA | 24 Jasmine Drive | Larry Brown | (508) 762-6971 |
| | Worcester MA 01605 | Blarrita Delights LLC | brownlarry.bl@gmail.com |
| | (Worcester Location) | Laviga Chan | 079) 726 2110 |
| | 102 Hollis Street | Louisa Chan | 978) 726-2110 |
| | Lowell MA 01852 | NLAC LLC | louisa_chang@yahoo.com |
| MI | (Lowell Location) | Chally Dhanat | (724) 200 9500 |
| MI | 18900 Eueka Road | Shallu Bhanot | (734) 290-8500 |
| | Southgate, MI 48195 | Wayne County Associates LLC | Southgate@SuccessOnTheSpectrum.com |
| MNT | (Southgate Location) 360 Sherman Street #200 | Hibaakh Ali | (651) 222 2616 |
| MN | | | (651) 333-3616 |
| | St Paul, MN 55102 | Empowering Behavioral | FortRoad@SuccessOnTheSpectrum.com |
| | (Fort Road Location) | Solutions LLC | |
| NJ | 5622 Falcon Dr | Mahvish Gilani | (917) 579-4399 |
| | Bethlehem PA 18017 | SZHG Behavioral Health LLC | mahi26@gmail.com |
| | (East Brunswick Location) | | |

| | 150 Morristown Road | Amul Sutaria | (973) 433-5089 |
|-----|---|------------------------------|---|
| | Suite 107 | Sutaria Child Services LLC | BaskingRidge@SuccessOnTheSpectrum.com |
| | Bernardsville, NJ 07924 | Sutaria Cilila Scrvices LLC | Basking Ridge (a) Success On The Speed ann. com |
| | (Basking Ridge Location) | | |
| | 16 Cathedral Ave | Paola Patton | (732) 679-3001 |
| | Nutley NJ 07110 | Your Inner Rainbow LLC | carolinasachetta@gmail.com |
| | (Newark Location) | Tour milet rambow EEC | ear offinasacriotta (a) ginarii.com |
| | 39 Kossuth Pl | Alka Mewada | (732) 581-6348 |
| | Wayne, NJ 07470 | Aspiring Hub LLC | info@aspiringhub.com |
| | (Saddle Brook Location) | rispining ride EEC | into waspiring nao.com |
| | 525 Route 73 North Ste 104 | Valeriy Isayev | (917) 629-0220 |
| | Marlton, NJ 08053 | Achieve Advantage On | val.isayev@gmail.com |
| | (Jersey City Location) | Spectrum LLC | |
| NC | 1041 Hawthorne Lane | Rachel Hawk Hill | (704) 780-4859 |
| 1.0 | Charlotte, NC 28205 | Hawk Paradigm LLC | CLT@SuccessOnTheSpectrum.com |
| | (Charlotte Location) | 114 Wil 1 414 Wilgin 22 0 | 621@2 |
| | 836 Pecan Tree Lane | Vivek Sama | (609) 439-1032 |
| | Fort Mill, NC 29715 | Blue Autism Services, LLC | vivek.r.sama@gmail.com |
| | (Fort Mill Location) | 2100 11002311 201 11003, 220 | , i , cimio e gimanico in |
| ОН | 20 S Main Street | The Corporation for Autism | (330) 278-8516 |
| 011 | Rittman, Ohio 44270 | Services Development and | Rittman@SuccessOnTheSpectrum.com |
| | (Rittman Location) | Growth, Inc | Terminan @ewevessen mines poor mines in |
| | (====================================== | Jason Meade | |
| | 1021 Country Club Rd | ARC Autism Services, LLC | (614) 407-3572 |
| | Columbus, OH 43213 | Robert J. Gaston | Whitehall@SuccessOnTheSpectrum.com |
| | (Whitehall Location) | | |
| PA | 1 Oxford Valley Road #100 | Rohini Shrestha | (215) 278-6881 |
| | Langhorne, PA 19407 | Kunwar Brothers LLC | Langhorne@SuccessOnTheSpectrum.com |
| | (Langhorne Location) | | |
| | 4 Sentry Parkway Et | Puneet Kaushik | (267) 281-7742 |
| | Suite 100 | Blue Horizon Ventures LLC | BlueBell@SuccessOnTheSpectrum.com |
| | Blue Bell, PA 19422 | | 1 |
| | (Blue Bell Location) | | |
| SC | 800 Pelham Road #201 | Debra A. Jones | (864) 203-8589 |
| | Greenville, SC 29615 | Spectrum Allies, INC | Pelham@SuccessOnTheSpectrum.com |
| | (Greenville Location) | | |
| | 276 Palm Cove Cir | JCTA5221 Enterprises LLC | (570) 468-5689 |
| | Myrtle Beach SC 29588 | Jeremy Pichany | jeremypichany@yahoo.com |
| | (Myrtle Beach Location) | | |
| TX | 4200 Spring Valley Road | Madhuri Buddha | (972) 674-8477 |
| | Farmers Branch, TX 75244 | Shoya LLC | FarmersBranch@SuccessOnTheSpectrum.com |
| | (Farmers Branch Location) | | |
| | 3201 US Highway 380 #201 | Damilola Falode | (940) 567-8094 |
| | Cross Roads, TX 76227 | The Idle Company LLC | CrossRoads@SuccessOnTheSpectrum.com |
| | (Cross Roads Location) | | |
| | 306 Kimble Drive | Cathrine Hatcher | (972) 897-8689 |
| | Euless, TX 76039 | Cinq Papillons, LLC | cathrineHatcher@gmail.com |
| | (Midcities Location) | | |
| UT | 3192 W 2450 N | Corey Astill | (202) 429-9166 |
| | Lehi, UT 84043 | Venture Crossing LLC Draper | eileenastill@gmail.com |
| | (Draper Location) | | |
| VA | 4080 Lafayette Center Drive | Bhavya Yerasi | (571) 833-0307 |
| | Suite 170A | Nestled Hearts LLC | SouthRiding@SuccessOnTheSpectrum.com |
| | Chantilly, VA 20151 | | |
| | (South Riding Location) | | |



FRANCHISE DISCLOSURE DOCUMENT **EXHIBIT H**LIST OF FRANCHISEES THAT HAVE LEFT THE SYSTEM

| FRANCHISEES THAT LEFT THE SYSTEM (JANUARY 1, 2024 to DECEMBER 31, 2024) | | | |
|---|-------------------|------------|------------------------------|
| State | Business Location | Franchisee | Contact Information |
| TX | Ft. Worth, TX | David Bell | (817)-247-8901 |
| | | | david@yourfriendlyacguy.comn |



FRANCHISE DISCLOSURE DOCUMENT **EXHIBIT I** STATE SPECIFIC ADDENDA

California FDD Amendment

Amendments to the Success On The Spectrum Franchise Disclosure Document

The registration of this franchise offering by the California Department of Financial Protection and Innovation does not constitute approval, recommendation, or endorsement by the commissioner.

- 1. <u>Item 17 "Renewal, Termination, Transfer and Dispute Resolution: The Franchise Relationship,"</u> is supplemented by the addition of the following:
 - A. THE CALIFORNIA FRANCHISE INVESTMENT LAW REQUIRES THAT A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE BE DELIVERED TOGETHER WITH THE DISCLOSURE DOCUMENT.
 - B. The franchisor, any person or franchise broker in <u>Item 2</u> of the FDD is not subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities Exchange Act of 1934, 15 U.S.C.A. 78a *et seq.*, suspending or expelling such persons from membership in such association or exchange.
 - C. California Business and Professions Code Sections 20000 through 20043 establish the rights of the franchisee concerning termination, transfer, or non-renewal of a franchise. If the Franchise Agreement contains a provision that is inconsistent with the law, the law will control.
 - D. The Franchise Agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law. (11 U.S.C.A. Sec. 101 et seq.).
 - E. The Franchise Agreement contains a covenant not to compete, which extends beyond the termination of the franchise. This provision may not be enforceable under California law.
 - F. The Franchise Agreement requires binding arbitration. The arbitration will occur in Texas with the costs being borne by the franchisee and franchisor.
 - Prospective franchisees are encouraged to consult private legal counsel to determine the applicability of California and federal laws (such as Business and Professions Code Section 20040.5 Code of Civil Procedure Section 1281, and the Federal Arbitration Act) to any provisions of a Franchise Agreement restricting venue to a forum outside the State of California.
 - G. The Franchise Agreement requires application of the laws of the State of Texas. This provision may not be enforceable under California law.
- 2. Section 31125 of the California Corporations Code requires us to give you a Disclosure Document, in a form containing the information that the commissioner may by rule or order require, before a solicitation of a proposed material modification of an existing franchise.
- 3. You must sign a general release of claims if you renew or transfer your franchise. California Corporations Code Section 31512 voids a waiver of your rights under the Franchise Investment Law (California Corporations Code Sections 31000 through 31516).

- 4. Business and Professions Code Section 20010 voids a waiver of your rights under the Franchise Relations Act (Business and Professions Code Sections 20000 through 20043).
- 5. <u>Item 6 "Other Fees,"</u> is supplemented by the addition of the following statement: "The highest interest rate allowed by law in the State of California is 10%."
- 6. The following URL address is for the franchisor's website: www.SOSfranchising.com.

OUR WEBSITE HAS NOT BEEN REVIEWED OR APPROVED BY THE CALIFORNIA DEPARTMENT OF CORPORATIONS. ANY COMPLAINTS CONCERNING THE CONTENT OF THIS WEBSITE MAY BE DIRECTED TO THE CALIFORNIA DEPARTMENT OF CORPORATIONS AT www.dfpi.ca.gov.

- 7. California's Franchise Investment Law (Corporations Code Sections 31512 and 31512.1) states that any provision of a franchise agreement or related document requiring the franchisee to waive specific provisions of the law is contrary to public policy and is void and unenforceable. The law also prohibits a franchisor from disclaiming or denying (i) representations it, its employees or its agents make to you, (ii) our ability to rely on any representations it makes to you, or (iii) any violation of the law.
- 8. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 9. In registering this franchise, the California Department of Financial Protection and Innovation has not reviewed, and makes no statements concerning, the franchisor's compliance with state and federal licensing and regulatory requirements relating to the practice of medicine. You should consult with your attorney concerning these laws, regulations, and ordinances that may affect the operation of your business. If the California Medical Board, or any other agency overseeing the practice of medicine in this state, determines that the operation of the franchise fails to comply with state law, the franchisor may be required to cease operations of the franchised business in California. This may result in the termination of your franchise and loss of your investment.

Connecticut FDD Amendment

Amendments to the Success On The Spectrum Franchise Disclosure Document

- 1. <u>Item 3 "Litigation,"</u> is supplemented by the addition of the following:
 - A. Neither the Franchisor nor any person identified in <u>Items 1</u> or <u>2</u> above has any administrative, criminal or material civil action (or a significant number of civil actions irrespective of materiality) pending against him alleging a violation of any franchise law, fraud, embezzlement, fraudulent conversion, restraint of trade, unfair or deceptive practices, business opportunity law, securities law, misappropriation of property or comparable allegations.
 - B. Neither the Franchisor nor any other person identified in <u>Items 1</u> or <u>2</u> above has during the 10 year period immediately preceding the date of this Disclosure Document, been convicted of a felony or pleaded nolo contendere to a felony charge or been held liable in any civil action by final judgment, or been the subject of any material complaint or other legal proceeding where a felony, civil action,

complaint or other legal proceeding involved violation of any franchise law, fraud, embezzlement, fraudulent conversion, restraint of trade, unfair or deceptive practices, business opportunity law, securities law, misappropriation of property or comparable allegations or which was brought by a present or former purchaser-investor or which involves or involved the business opportunity relationship.

C. Neither the Franchisor nor any person identified in <u>Items 1</u> or <u>2</u> above is subject to any currently effective injunctive or restrictive order or decree relating to the franchise, or under any federal, state or Canadian franchise, securities, business opportunity, antitrust, trade regulation or trade practice law as a result of concluded or pending action or proceeding brought by a public agency, or is a party to a proceeding currently pending in which an order is sought, relating to or affecting business opportunity activities or the seller-purchaser-investor relationship, or involving fraud, including but not limited to, a violation of any business opportunity law, franchise law, securities law or unfair or deceptive practices law, embezzlement, fraudulent conversion, misappropriation of property or restraint of trade.

D. Neither Company nor any person identified in <u>Item 2</u> above is subject to any currently effective order of any national securities association or national securities exchange (as defined in the Securities & Exchange Act of 1934) suspending or expelling these persons from membership in the association or exchange.

2. <u>Item 4 "Bankruptcy,"</u> is supplemented by the addition of the following:

No entity or person listed in $\underline{\text{Items 1}}$ and $\underline{2}$ of this Disclosure Document has, at any time during the previous 10 fiscal years (a) filed for bankruptcy protection, (b) been adjudged bankrupt, (c) been reorganized due to insolvency, or (d) been a principal, director, executive officer or partner of any other person that has so filed or was adjudged or reorganized, during or within one year after the period that the person held a position with the other person.

If the seller fails to deliver the products, equipment or supplies or fails to render the services necessary to begin substantial operation of the business within 45 days of the delivery date stated in your contract be cancelled.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

DISCLOSURES REQUIRED BY CONNECTICUT LAW



The State of Connecticut does not approve, recommend, endorse or sponsor any business opportunity. The information contained in this disclosure has not been verified by the state. If you have any questions about this investment, see an attorney before you sign a contract or agreement.

BUSINESS OPPORTUNITY DISCLOSURE

The following business opportunity disclosure is provided by SOS Franchising, LLC a registered business in the State of Connecticut.

Disclosure Document is dated: March 10, 2025

Hawaii FDD Amendment

Amendments to the Success On The Spectrum Franchise Disclosure Document

Exhibit K "FDD Receipts," is supplemented with the addition of the following:

The Receipt for this Disclosure Document (Exhibit "K") is supplemented to add the following:

- 1. THIS FRANCHISE WILL BE/HAVE BEEN FILED UNDER THE FRANCHISE INVESTMENT LAW OF THE STATE OF HAWAII. FILING DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE DIRECTOR OF COMMERCE AND CONSUMER AFFAIRS OR A FINDING BY THE DIRECTOR OF COMMERCE AND CONSUMER AFFAIRS THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.
- 2. THE FRANCHISE INVESTMENT LAW MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, OR SUBFRANCHISOR, AT LEAST SEVEN DAYS BEFORE THE EXECUTION BY THE PROSPECTIVE FRANCHISEE, OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST SEVEN DAYS BEFORE THE PAYMENT OF ANY CONSIDERATION BY THE FRANCHISEE, OR SUBFRANCHISOR, WHICHEVER OCCURS FIRST, A COPY OF THE DISCLOSURE DOCUMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE.
- 3. THIS DISCLOSURE DOCUMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT AND THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR A STATEMENT OF ALL RIGHTS, CONDITIONS, RESTRICTIONS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.
- 4. NO STATEMENT, QUESTIONNAIRE OR ACKNOWLEDGEMENT SIGNED OR AGREED TO BY A FRANCHISEE IN CONNECTION WITH THE COMMENCEMENT OF THE FRANCHISE RELATIONSHIP SHALL HAVE THE EFFECT OF: (I) WAIVING ANY CLAIMS UNDER ANY APPLICABLE STATE FRANCHISE LAW, INCLUDING FRAUD IN THE INDUCEMENT, OR (II) DISCLAIMING RELIANCE ON ANY STATEMENT MADE BY ANY FRANCHISOR, FRANCHISE SELLER, OR OTHER PERSON ACTING ON BEHALF OF THE FRANCHISOR. THIS PROVISION SUPERSEDES ANY OTHER TERM OF ANY DOCUMENT EXECUTED IN CONNECTION WITH THE FRANCHISE.

Illinois FDD Amendment

Amendments to the Success On The Spectrum Franchise Disclosure Document

DISCLOSURE REQUIRED BY THE STATE OF ILLINOIS

Illinois law governs the Franchise Agreement.

In conformance with Section 4 of the Illinois Franchise Disclosure Act, any provision in a Franchise Agreement that designates jurisdiction and venue in a forum outside of the State of Illinois is void. However, a Franchise Agreement may provide for arbitration to take place outside of Illinois.

Your rights upon Termination and Non-Renewal are set forth in Sections 19 and 20 of the Illinois Franchise Disclosure Act.

In conformance with Section 41 of the Illinois Franchise Disclosure Act, any condition, stipulation or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Act or any other law of Illinois is void.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

Indiana FDD Amendment

Amendments to the Success On The Spectrum Franchise Disclosure Document

1. <u>Item 8, "Restrictions on Sources of Products and Services,"</u> is supplemented by the addition of the following:

Under Indiana Code Section 23-2-2.7-1(4), the franchisor will not obtain money, goods, services, or any other benefit from any other person with whom the franchisee does business, on account of, or in relation to, the transaction between the franchisee and the other person, other than for compensation for services rendered by the franchisor, unless the benefit is promptly accounted for, and transmitted by the franchisee.

2. <u>Item 6, "Other Fees" and Item 9, "Franchisee's Obligations",</u> are supplemented, by the addition of the following:

The franchisee will not be required to indemnify franchisor for any liability imposed upon franchisor as a result of franchisee's reliance upon or use of procedures or products that were required by franchisor, if the procedures or products were utilized by franchisee in the manner required by franchisor.

3. <u>Item 17, "Renewal, Termination, Transfer and Dispute Resolution,"</u> is supplemented, by the addition of the following:

- A. Indiana Code 23-2-2.7-1(7) makes unlawful unilateral termination of a franchise unless there is a material violation of the Franchise Agreement and termination is not in bad faith.
- B. Indiana Code 23-2-2.7-1(5) prohibits a prospective general release of claims subject to the Indiana Deceptive Franchise Practices Law.
- C. <u>ITEM 17(r)</u> is amended subject to Indiana Code 23-2-2.7-1(9) to provide that the post-term non-competition covenant shall have a geographical limitation of the territory granted to Franchisee.
- D. <u>ITEM 17(v)</u> is amended to provide that Franchisees will be permitted to commence litigation in Indiana for any cause of action under Indiana Law.
- E. <u>ITEM 17(w)</u> is amended to provide that in the event of a conflict of law, Indiana Law governs any cause of action that arises under the Indiana Disclosure Law or the Indiana Deceptive Franchise Practices Act.

Maryland FDD Amendment

Amendments to the Success On The Spectrum Franchise Disclosure Document

- <u>Item 17, "Renewal, Termination, Transfer and Dispute Resolution,"</u> is supplemented, by the addition of the following:
 - A. The general release required as a condition of renewal, sale, and/or assignment/transfer shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law.
 - B. A Franchisee may bring a lawsuit in Maryland for claims arising under the Maryland Franchise Registration and Disclosure Law.
 - C. Any claims arising under the Maryland Franchise Registration and Disclosure Law must be brought within three years after the grant of the franchise.
 - D. The Franchise Agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (11 U.S.C. Section 101, et seq.).

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

Michigan FDD Amendment

Amendments to the Success On The Spectrum Franchise Disclosure Document

- 1. THE STATE OF MICHIGAN PROHIBITS CERTAIN UNFAIR PROVISIONS THAT ARE SOMETIMES IN FRANCHISE DOCUMENTS. IF ANY OF THE FOLLOWING PROVISIONS ARE IN THESE FRANCHISE DOCUMENTS, THE PROVISIONS ARE VOID AND CANNOT BE ENFORCED AGAINST YOU.
 - A. A prohibition of your right to join an association of Franchisees.
 - B. A requirement that you assent to a release, assignment, novation, waiver or estoppel that deprives you of rights and protections provided in this act. This shall not preclude you, after entering into a Franchise Agreement, from settling any and all claims.
 - C. A provision that permits us to terminate a franchise before the expiration of this term except for good cause. Good cause shall include your failure to comply with any lawful provision of the Franchise Agreement and to cure the failure after being given written notice of the failure and a reasonable opportunity, which in no event need be more than 30 days, to cure the failure.
 - D. A provision that permits us to refuse to renew a franchise without fairly compensating you by repurchase or other means for the fair market value at the time of expiration of your inventory, supplies, equipment, fixtures and furnishings. Personalized materials that have no value to us and inventory, supplies, equipment, fixtures and furnishings not reasonably required in the conduct of the franchise business are not subject to compensation. This subsection applies only if: (a) the term of the franchise is less than five years, and (b) you are prohibited by the Franchise Agreement or other agreement from continuing to conduct substantially the same business under another trademark, service mark, trade name, logotype, advertising or other commercial symbol in the same area subsequent to the expiration of the franchise or you do not receive at least six months advance notice of our intent not to renew the franchise.
 - E. A provision that permits us to refuse to renew a franchise on terms generally available to other Franchisees of the same class or type under similar circumstances. This section does not require a renewal provision.
 - F. A provision requiring that litigation be conducted outside this state. This shall not preclude you from entering into an agreement, at the time of litigation, to conduct litigation at a location outside this state.
 - G. A provision that permits us to refuse to permit a transfer of ownership of a franchise, except for good cause. The subdivision does not prevent us from exercising a right of first refusal to purchase the franchise. Good cause shall include, but is not limited to:
 - (i) The failure of the proposed transferee to meet our then current reasonable qualifications or standards.
 - (ii) The fact that the proposed transferee is our or Sub-franchisor's competitor.
 - (iii) The unwillingness of the proposed transferee to agree in writing to comply with all lawful obligations.
 - (iv) Your or proposed transferee's failure to pay us any sums or to cure any default in the Franchise Agreement existing at the time of the proposed transfer.

- H. A provision that requires you to resell to us items that are not uniquely identified with us. This subdivision does not prohibit a provision that grants us a right of first refusal to purchase the assets of a franchise on the same terms and conditions as a bona fide third party willing and able to purchase those assets, nor does this subdivision prohibit a provision that grants us the right to acquire the assets of a franchise for the market or appraised value and has failed to cure the breach in the manner provided in Item 17(g).
- I. A provision that permits us to directly or indirectly convey, assign or otherwise transfer our obligations to fulfill contractual obligations to you unless a provision has been made for providing the required contractual services.
- 2. If our most recent financial statements are unaudited and show a net worth of less than \$100,000, you may request that we arrange for the escrow of initial investment and other funds you paid until our obligations, if any, to provide real estate, improvements, equipment, inventory, training or other items included in the franchise offering are fulfilled. At our option, a surety bond may be provided in place of escrow.
- 3. THE FACT THAT THERE IS A NOTICE OF THIS OFFERING ON FILE WITH THE ATTORNEY GENERAL DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENFORCEMENT BY THE ATTORNEY GENERAL.
- 4. Any questions regarding this notice should be directed to: State of Michigan, Consumer Protection Division, Attention: Franchise Bureau, 670 Law Building, Lansing, MI 48913; telephone number (517) 373-3800.

Minnesota FDD Amendment

Amendments to the Success On The Spectrum
Franchise Disclosure Document

ADDITIONAL RISK FACTORS:

- 1. THESE FRANCHISES HAVE BEEN REGISTERED UNDER THE MINNESOTA FRANCHISE ACT. REGISTRATION DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE COMMISSIONER OF COMMERCE OF MINNESOTA OR A FINDING BY THE COMMISSIONER THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.
- 2. THE MINNESOTA FRANCHISE ACT MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WHICH IS SUBJECT TO REGISTRATION WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, AT LEAST SEVEN DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST SEVEN DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION, BY THE FRANCHISEE, WHICHEVER OCCURS FIRST, A COPY OF THIS PUBLIC OFFERING STATEMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE FRANCHISE. THIS PUBLIC OFFERING STATEMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR AN UNDERSTANDING OF ALL RIGHTS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

AMENDMENT OF FDD DISCLOSURES:

- A. <u>Item 6, "Other Fees"</u>, Not sufficient funds are governed by Minnesota Statute 604.113, which puts a cap of \$30 on service charges.
- B. Item 13, "Trademarks", Item 13 is supplemented by the addition of the following: As required by the Minnesota Franchise Act, Minn. Stat. Sec. 80C.12(g), we will reimburse you for any costs incurred by you in the defense of your right to use the marks, so long as you were using the marks in the manner authorized by us, and so long as we are timely notified of the claim and given the right to manage the defense of the claim including the right to compromise, settle or otherwise resolve the claim, and to determine whether to appeal a final determination of the claim.
- C. Item 17, "Renewal, Termination, Transfer and Dispute Resolution," Item 17 is supplemented by the addition of the following: With respect to franchises governed by Minnesota law, we will comply with Minn. Stat. Sec. 80C.14, Subds. 3, 4 and 5, which require, except in certain specified cases, that you be given 90 days- notice of termination (with 60 days to cure) and 180 days-notice of non-renewal of the Agreement.
- D. <u>Item 17 "Renewal, Termination, Transfer and Dispute Resolution," Item 17</u> is supplemented by the addition of the following: <u>Item 17</u> shall not provide for a prospective general release of claims against us that may be subject to the Minnesota Franchise Law. Minn. Rule 2860.4400D prohibits a franchisor from requiring a franchisee to assent to a general release.
- E. Minn. Stat. §80C.21 and Minn. Rule 2860.4400J prohibit us from requiring litigation to be conducted outside Minnesota. In addition, nothing in the Disclosure Document or Franchise Agreement can abrogate or reduce any of your rights as provided for in Minnesota Statutes, Chapter 80C, or your rights to any procedure, forum or remedies provided for by the laws of the jurisdiction.
- F. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

New York FDD Amendment

Amendments to the Success On The Spectrum Franchise Disclosure Document

1. The following information is added to the cover page of the Franchise Disclosure Document:

INFORMATION COMPARING FRANCHISORS IS AVAILABLE. CALL THE STATE ADMINISTRATORS LISTED IN EXHIBIT A OR YOUR PUBLIC LIBRARY FOR SERVICES OR INFORMATION. REGISTRATION OF THIS FRANCHISE BY NEW YORK STATE DOES NOT MEAN THAT NEW YORK STATE RECOMMENDS IT OR HAS VERIFIED THE INFORMATION IN THIS FRANCHISE DISCLOSURE DOCUMENT. IF YOU LEARN ANYTHING IN THIS FRANCHISE DISCLOSURE DOCUMENT IS UNTRUE, CONTACT THE FEDERAL TRADE COMMISSION AND THE APPROPRIATE STATE OR PROVINCIAL AUTHORITY. THE FRANCHISOR MAY, IF IT CHOOSES, NEGOTIATE WITH YOU ABOUT ITEMS COVERED IN THE FRANCHISE DISCLOSURE DOCUMENT. HOWEVER, THE FRANCHISOR CAN NOT USE THE NEGOTIATING PROCESS TO PREVAIL UPON A

PROSPECTIVE FRANCHISEE TO ACCEPT TERMS THAT ARE LESS FAVORABLE THAN THOSE SET FORTH IN THIS FRANCHISE DISCLOSURE DOCUMENT.

2. The following is to be added at the end of <u>Item 3</u>:

With the exception of what is stated above, the following applies to the franchisor, its predecessor, a person identified in <u>Item 2</u>, or an affiliate offering franchises under the franchisor's principal trademark:

- A. No such party has an administrative, criminal, or civil action pending against that person alleging: a felony, a violation of a franchise, antitrust, or securities law, fraud, embezzlement, fraudulent conversion, misappropriation of property, unfair or deceptive practices, or comparable civil or misdemeanor allegations.
- B. No such party has pending actions, other than routine litigation incidental to the business, which are significant in the context of the number of franchisees and the size, nature, or financial condition of the franchise system or its business operations.
- C. No such party has been convicted of a felony or pleaded nolo contendere to a felony charge or, within the 10-year period immediately preceding the application for registration, has been convicted of or pleaded nolo contendere to a misdemeanor charge or has been the subject of a civil action alleging: violation of a franchise, antifraud, or securities law; fraud; embezzlement; fraudulent conversion or misappropriation of property; or unfair or deceptive practices or comparable allegations.
- D. No such party is subject to a currently effective injunctive or restrictive order or decree relating to the franchise, or under a Federal, State, or Canadian franchise, securities, antitrust, trade regulation, or trade practice law, resulting from a concluded or pending action or proceeding brought by a public agency; or is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities and Exchange Act of 1934, suspending or expelling such person from membership in such association or exchange; or is subject to a currently effective injunctive or restrictive order relating to any other business activity as a result of an action brought by a public agency or department, including, without limitation, actions affecting a license as a real estate broker or sales agent.
- 3. The following is added to the end of the "Summary" sections of <u>Item 17(c)</u>, titled "Requirements for a franchisee to renew or extend," and <u>Item 17(m)</u>, entitled "Conditions for franchisor approval of transfer":

However, to the extent required by applicable law, all rights you enjoy and any causes of action arising in your favor from the provisions of Article 33 of the General Business Law of the State of New York and the regulations issued thereunder shall remain in force; it being the intent of this proviso that the non-waiver provisions of General Business Law Sections 687(4) and 687(5) be satisfied.

- 4. The following language replaces the "Summary" section of <u>Item 17(d)</u>, titled "**Termination by franchisee**": You may terminate the agreement on any grounds available by law.
- 5. The following is added to the end of the "Summary" sections of <u>Item 17(v)</u>, titled "Choice of forum," and <u>Item 17(w)</u>, titled "Choice of law":

The foregoing choice of law should not be considered a waiver of any right conferred upon the franchisor or the franchisee by Article 33 of the General Business Law of the State of New York.

- 6. Franchise Questionnaires and Acknowledgements -- No statement, questionnaire, or acknowledgment signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any. statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 7. Receipts--Any sale made must be in compliance with § 683(8) of the Franchise Sale Act (N.Y. Gen. Bus. L. § 680 et seq.), which describes the time period a Franchise Disclosure Document (offering prospectus) must be provided to a prospective franchisee before a sale may be made. New York law requires a franchisor to provide the Franchise Disclosure Document at the earlier of the first personal meeting, 10 business days before the execution of the franchise or other agreement, or the payment of any consideration that relates to the franchise relationship.

North Dakota FDD Amendment

Amendments to the Success On The Spectrum Franchise Disclosure Document

1. <u>Item 5, "Initial fees", Item 5</u> is supplemented by the addition of the following:

Refund and cancellation provisions will be inapplicable to franchises operating under North Dakota Law, North Dakota Century Code Annotated Chapter 51-19, Sections 51-19-01 through 51-19-17. If franchisor elects to cancel this Franchise Agreement, franchisor will be entitled to a reasonable fee for its evaluation of you and related preparatory work performed and expenses <u>actually</u> incurred.

2. Item 6, "Other Fees", Item 6 is supplemented by the addition of the following:

No consent to termination or liquidated damages shall be required from franchisees in the State of North Dakota.

- 3. <u>Item 17</u>, "<u>Renewal, Termination, Transfer and Dispute Resolution,</u>" <u>Item 17</u> is supplemented by the addition of the following:
 - A. Any provision requiring a franchisee to sign a general release upon renewal of the Franchise Agreement has been determined to be unfair, unjust and inequitable within the intent of Section 51-19-09 of the North Dakota Franchise Investment Law.
 - B. Any provision requiring a franchisee to consent to termination or liquidation damages has been determined to be unfair, unjust and inequitable within the intent of Section 51-19-09 of the North Dakota Franchise Investment Law.
 - C. Covenants restricting competition contrary to Section 9-08-06 of the North Dakota Century Code, without further disclosing that such covenants may be subject to this statute, are unfair, unjust and inequitable. Covenants not to compete such as those mentioned above are generally considered unenforceable in the State of North Dakota.

- D. Any provision in the Franchise Agreement requiring a franchisee to agree to the arbitration or mediation of disputes at a location that is remote from the site of the franchisee's business has been determined to be unfair, unjust and inequitable within the intent of Section 51-19-09 of the North Dakota Franchise Investment Law. The site of arbitration or mediation must be agreeable to all parties and may not be remote from the franchisee's place of business.
- E. Any provision in the Franchise Agreement which designates jurisdiction or venue or requires the franchisee to agree to jurisdiction or venue in a forum outside of North Dakota is void with respect to any cause of action which is otherwise enforceable in North Dakota.
- F. Apart from civil liability as set forth in Section 51-19-12 of the N.D.C.C., which is limited to violations of the North Dakota Franchise Investment Law (registration and fraud), the liability of the franchisor to a franchisee is based largely on contract law. Despite the fact that those provisions are not contained in the franchise investment law, those provisions contain substantive rights intended to be afforded to North Dakota residents and it is unfair to franchise investors to require them to waive their rights under North Dakota Law.
- G. Any provision in the Franchise Agreement requiring that the Franchise Agreement be construed according to the laws of a state other than North Dakota are unfair, unjust or inequitable within the intent of Section 51-19-09 of the North Dakota Franchise Investment Law.
- H. Any provision in the Franchise Agreement which requires a franchisee to waive his or her right to a jury trial has been determined to be unfair, unjust and inequitable within the intent of Section 51-19-09 of the North Dakota Franchise Investment Law.
- 4. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

Rhode Island FDD Amendment

Amendments to the Success On The Spectrum Franchise Disclosure Document

<u>Item 17, "Renewal, Termination, Transfer and Dispute Resolution," Item 17</u> is supplemented by the addition of the following:

- A. The Rhode Island Franchise Investment Act, R.I. Gen. Law Ch. 395 Sec. 19-28.1-14 provides that a provision in a Franchise Agreement restricting jurisdiction or venue to a forum outside this state or requiring the application of the laws of another state is void with respect to a claim otherwise enforceable under the Rhode Island Franchise Investment Act.
- B. Any general release as a condition of renewal, termination or transfer will be void with respect to claims under the Rhode Island Franchise Investment Act.

Virginia FDD Amendment

Amendments to the Success On The Spectrum Franchise Disclosure Document

<u>Item 17, "Renewal, Termination, Transfer and Dispute Resolution," Item 17(h)</u> is supplemented by the addition of the following:

Under Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to cancel a franchise without reasonable cause. If any grounds for default or termination stated in Success On The Spectrum Franchise Agreement do not constitute "reasonable cause," as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable.

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

Washington FDD Amendment

Amendments to the Success On The Spectrum Franchise Disclosure Document

In recognition of the Washington State Franchise Investment Protection Act, Chapter 19.100 RCW, the following amendments are made to the Franchise Disclosure Document:

- 1. In any arbitration involving a franchise purchased in Washington, the arbitration site shall be either in the State of Washington, or in a place mutually agreed upon at the time of the arbitration or as determined by the arbitrator.
- 2. In the event of a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW shall prevail.
- 3. A release or waiver of rights executed by a franchisee shall not include rights under the Washington Franchise Investment Protection Act except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, rights or remedies under the Act such as a right to a jury trial may not be enforceable.
- 4. Transfer fees are collectable to the extent to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting a transfer.
- 5. Chapter 49.62 RCW limits the use of non-competition agreements and may supersede the Franchise Agreement's non-competition provisions. Washington law provides as follows: (1) an employee non-compete covenant is unenforceable unless the employee's annual earnings exceed \$100,000; (2) a presumption is created that any non-compete covenant with a duration longer than 18 months is unreasonable and unenforceable; (3) a franchisor may not restrict, restrain or prohibit a franchisee from soliciting or hiring any employee of the franchisor or a franchisee of the same franchisor; (4) any contractual provision that requires an employee to adjudicate a non-competition covenant outside of Washington State is void and unenforceable.

6. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

Wisconsin FDD Amendment

Amendments to the Success On The Spectrum Franchise Disclosure Document

<u>Item 17, "Renewal, Termination, Transfer and Dispute Resolution," Item 17</u> is supplemented by the addition of the following:

The Wisconsin Fair Dealership Law Title XIV-A Ch. 135, Section 135.01-135.07 may affect the termination provision of the Franchise Agreement.



STATE SPECIFIC AMENDMENTS TO FRANCHISE AGREEMENT

CALIFORNIA FRANCHISE AGREEMENT AMENDMENT

Amendments to the Success On The Spectrum Franchise Agreement

No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

IN WITNESS WHEREOF, the parties have duly executed and delivered this California State amendment to the SOS Franchising, LLC Franchise Agreement on the same date as the Franchise Agreement was executed.

| Franchisor: SOS Franchising, LLC | Franchisee: | |
|----------------------------------|---------------------|--|
| Signature | Signature | |
| Name and Title (please print) | Name (please print) | |
| Dated | Dated | |

HAWAII FRANCHISE AGREEMENT AMENDMENT

Amendments to the Success On The Spectrum Franchise Agreement

In recognition of the requirements of the Hawaii Franchise Investment Law, the undersigned agree to the following modifications to the SOS Franchising, LLC Franchise Agreement (the "Franchise Agreement"), as follows:

1. <u>Sub-Article 14.C.(6)</u>. <u>Sub-article 14.C.(6)</u>, under the Article section titled "Conditions for Approval of Transfer," is supplemented by the addition of the following language:

; provided, however, that all rights enjoyed by Franchisee and any causes of action arising in Franchisee's favor from the provisions of the Hawaii Franchise Investment Law, shall remain in force; it being the intent of this provision that the non-waiver provisions of the Hawaii Franchise Investment Law be satisfied; and

The Hawaii Franchise Investment Law provides rights to the franchisee concerning non-renewal, termination and transfer of the Franchise Agreement. If this Sub-article contains a provision that is inconsistent with the Hawaii Franchise Investment Law, the Hawaii Franchise Investment Law will control.

2. <u>Sub-Article 15.B.(8)</u>. <u>Sub-article 15.B.(8)</u>, under the Article section titled "Conditions for Renewal," is supplemented by the addition of the following:

; provided, however, that all rights enjoyed by Franchisee and any causes of action arising in Franchisee's favor from the provisions of the Hawaii Franchise Investment Law, shall remain in force; it being the intent of this provision that the non-waiver provisions of the Hawaii Franchise Investment Law be satisfied: and

The Hawaii Franchise Investment Law provides rights to the franchisee concerning non-renewal, termination and transfer of the Franchise Agreement. If this subarticle contains a provision that is inconsistent with the Hawaii Franchise Investment Law, the Hawaii Franchise Investment Law will control.

- 3. Each provision of this amendment shall be effective only to the extent, with respect to such provision, that the jurisdictional requirements of the Hawaii Franchise Investment Law are met independently without reference to this amendment.
- 4. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

[SIGNATURE PAGE TO FOLLOW]

IN WITNESS WHEREOF, the parties have duly executed and delivered this Hawaii State amendment to the SOS Franchising, LLC Franchise Agreement on the same date as the Franchise Agreement was executed.

| Franchisor: SOS Franchising, LLC | Franchisee: | |
|----------------------------------|---------------------|--|
| Signature | Signature | |
| Name and Title (please print) | Name (please print) | |
| Dated | Dated | |

ILLINOIS FRANCHISE AGREEMENT AMENDMENT

Amendments to the Success On The Spectrum Franchise Agreement

In recognition of the requirements of the Illinois Franchise Disclosure Act, 815 ILCS 705/1 to 705/45, and Ill. Admin. Code tit. 15, §200.100 et seq., the undersigned agree to the following modifications to the SOS Franchising, LLC Franchise Agreement (the "Franchise Agreement") as follows:

1. <u>Article 18.F.</u> of the Franchise Agreement, and if Franchisee executes a Development Agreement, <u>Section 7.5</u> of the Development Agreement, under the heading "Governing Law", shall be amended by the addition of the following statement added after the end of the last sentence of <u>Article 18.F.</u> of the Franchise Agreement and <u>Section 7.5</u> of the Development Agreement:

<u>Illinois Addendum:</u> Illinois law governs the agreements between the parties to this franchise.

Section 4 of the Illinois Franchise Disclosure Act Provides that any provision in a Franchise Agreement that designates jurisdiction or venue outside the State of Illinois is void. However, a Franchise Agreement may provide for arbitration in a venue outside Illinois.

Your rights upon termination and non-renewal of a Franchise Agreement are set forth in Sections 19 and 20 of the Illinois Franchise Disclosure Act.

Section 41 of the Illinois Franchise Disclosure Act Provides that any condition, stipulation or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Act, or any other law of Illinois is void

2. <u>Article 18.G.</u> of the Franchise Agreement, and if Franchisee executes a Development Agreement, <u>Section 7.6</u> of the Development Agreement, under the heading "Choice of Law, Non-Binding Mediation, Binding Arbitration, and Consent to Jurisdiction", shall be amended by the addition of the following statement added after the end of the last sentence of <u>Article 18.G.</u> of the Franchise Agreement and <u>Section 7.6</u> of the Development Agreement:

Illinois Addendum: Illinois law governs the agreements between the parties to this franchise.

Section 4 of the Illinois Franchise Disclosure Act Provides that any provision in a Franchise Agreement that designates jurisdiction or venue outside the State of Illinois is void. However, a Franchise Agreement may provide for arbitration in a venue outside Illinois.

Your rights upon termination and non-renewal of a Franchise Agreement are set forth in Sections 19 and 20 of the Illinois Franchise Disclosure Act.

Section 41 of the Illinois Franchise Disclosure Act Provides that any condition, stipulation or provision purporting to bind any person acquiring any franchise to waive compliance with the Illinois Franchise Disclosure Act, or any other law of Illinois is void.

- 3. Article 18.K of the Franchise Agreement, and if Franchisee executes a Development Agreement,
- 4. Each provision of this amendment shall be effective only to the extent, with respect to such provision, that the jurisdictional requirements of the Illinois Franchise Disclosure Act (815 ILCS 705/1 to 705/45) are met independently without reference to this amendment.

5. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on behalf of the Franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

IN WITNESS WHEREOF, the parties have duly executed and delivered this Illinois amendment to the SOS Franchising, LLC Franchise Agreement and, if applicable, the Development Agreement on the same date as the Franchise Agreement and Development Agreement were, respectively, executed.

| Franchisor: SOS Franchising, LLC | Franchisee: | |
|----------------------------------|---------------------|--|
| Signature | Signature | |
| Name and Title (please print) | Name (please print) | |
| Dated | Dated | |

MARYLAND FRANCHISE AGREEMENT AMENDMENT

Amendments to the Success On The Spectrum Franchise Agreement

In recognition of the requirements of the Maryland Franchise Registration and Disclosure Law, the parties to the attached SOS Franchising, LLC Franchise Agreement (the "Franchise Agreement") as follows:

- 1. <u>Article 14.C</u> of the Franchise Agreement, under the heading "Conditions for Approval of Transfer," <u>subarticle 14.C(6)</u> is supplemented with the addition of the following language:
 - ; provided, however, that all rights and causes of action arising in favor of Franchisee from the provisions of the Maryland Franchise Registration and Disclosure Law and the regulations issued thereunder, shall remain in force; it being the intent of this provision that the non-waiver provisions of the Maryland Franchise Registration and Disclosure Law be satisfied.
- 2. <u>Article 15.B.</u> of the Franchise Agreement, under the heading "Conditions for Renewal," the <u>subarticle 15.B(8)</u> is supplemented with the addition of the following language:
 - ; provided, however, that all rights and causes of action arising in favor of Franchisee from the provisions of the Maryland Franchise Registration and Disclosure Law and the regulations issued thereunder, shall remain in force; it being the intent of this provision that the non-waiver provisions of the Maryland Franchise Registration and Disclosure Law be satisfied.
- 3. <u>Article 18.G.</u> of the Franchise Agreement and, if Franchise executes a Development Agreement, <u>Section 7.6</u> of the Development Agreement, under the heading "Choice of Law, Non-Binding Mediation, Binding Arbitration, and Consent to Jurisdiction," shall be amended by the addition of the following statement added to <u>Article 18.G.</u> of the Franchise Agreement and <u>Section 7.6</u> of the Development Agreement:
 - A franchisee may bring a lawsuit in Maryland for claims arising under the Maryland Franchise Registration and Disclosure Law.
- 4. <u>Article 18.I.</u> of the Franchise Agreement and, if Franchisee executes a Development Agreement, <u>Section 7.8</u> of the Development Agreement, under the heading "Limitations of Claims," shall be amended by the addition of the following statement added to <u>Article 18.I.</u> of the Franchise Agreement and <u>Section 7.8</u> of the Development Agreement:

Any claims arising under the Maryland Franchise Registration and Disclosure Law must be brought within three years after the grant of the franchise.

5. <u>Article 18 of the Franchise Agreement and, if Franchisee executes a Development Agreement, Section 7 of the Development Agreement, under the heading "Enforcement and Construction," shall be supplemented by the addition of the following new <u>subarticle 18.Z.</u> to the Franchise Agreement and <u>Section 7.24</u> of the Development Agreement:</u>

Nothing in this Agreement should be considered a waiver of any right conferred upon franchisee by the Maryland Franchise Registration and Disclosure Law.

All representations requiring prospective franchisees to assent to a release, estoppel, or waiver of liability are not intended to nor shall they act as a release, estoppel or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.

A general release required as a condition of renewal, sale and/or assignment or transfer of a Franchise Agreement shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law.

- 6. Each provision of this amendment shall be effective only to the extent, with respect to such provision, that the jurisdictional requirements of the Maryland Franchise Registration and Disclosure Law are met independently without reference to this amendment.
- 7. All representations requiring prospective franchisees to assent to a release, estoppel or waiver of liability are not intended to nor shall they act as a release, estoppel or waiver of any liability incurred under the Maryland Franchise Registration and Disclosure Law.
- 8. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.
- 9. Section 18.Q of the Franchise Agreement is hereby deleted.

IN WITNESS WHEREOF, the parties have duly executed and delivered this Maryland amendment to the SOS Franchising, LLC Franchise Agreement and, if applicable, the Development Agreement on the same date as the Franchise Agreement and Development Agreement were, respectively, executed.

| Franchisor: SOS Franchising, LLC | Franchisee: |
|----------------------------------|---------------------|
| Signature | Signature |
| Name and Title (please print) | Name (please print) |
| Dated | Dated |
| | Signature |
| | Name (please print) |
| | Dated |

MINNESOTA FRANCHISE AND DEVELOPMENT AGREEMENT AMENDMENT

Amendments to the Success On The Spectrum Franchise Agreement

In recognition of the requirements of the Minnesota Statutes, Chapter 80C. and Minnesota Franchise Rules, Chapter 2860, the parties to the attached SOS Franchising, LLC Franchise Agreement (the "Franchise Agreement") as follows:

1. <u>Article 14.C.</u> of the Franchise Agreement, under the heading "Conditions for Approval of Transfer," <u>subarticle 14.C(6)</u> is supplemented with the addition of the following language:

; provided, however, that all rights enjoyed by Franchisee and any causes of action arising in Franchisee's favor from the provisions of the Minnesota Franchise Act, Minn. Stat. Section 80C.14 et seq. and Minnesota Rules 2860.4400(D), shall remain in force; it being the intent of this provision that the non-waiver provisions of the Minnesota Rules 2860.4400(D) be satisfied; and

Minnesota law provides a franchisee with certain termination and non-renewal rights. Minn. Stat. Sect. 80C.14 Subdivisions 3, 4, and 5 require, except in certain specified cases, that franchisee be given 180 days-notice of nonrenewal of this Agreement by Franchisor.

2. <u>Article 15.B.</u> of the Franchise Agreement, under the heading "Conditions for Renewal," <u>subarticle 15.B(8)</u> is supplemented with the addition of the following language:

; provided, however, that all rights enjoyed by Franchisee and any causes of action arising in Franchisee's favor from the provisions of the Minnesota Franchise Act, Minn. Stat. Section 80C.14 et seq. and Minnesota Rules 2860.4400(D), shall remain in force; it being the intent of this provision that the non-waiver provisions of the Minnesota Rules 2860.4400(D) be satisfied; and

Minnesota law provides a franchisee with certain termination and non-renewal rights. Minn. Stat. Sect. 80C.14 Subdivisions 3, 4, and 5 require, except in certain specified cases, that franchisee be given 180 days-notice of nonrenewal of this Agreement by Franchisor.

3. Under <u>Article 11</u> of the Franchise Agreement, under the heading "Notification of Infringement and Claims," the <u>subarticle 11.C.</u> shall be supplemented by the addition of the following:

Franchisor agrees to protect Franchisee, to the extent required by the Minnesota Franchise Act, against claims of infringement or unfair competition with respect to Franchisee's use of the Marks when, in the opinion of Franchisor's counsel, Franchisee's rights warrant protection pursuant to <u>Article 11.E.</u> of this Agreement.

4. Under <u>Article 14</u> of the Franchise Agreement, under the heading "Conditions for Approval of Transfer," the <u>subarticle 14.C.</u> shall be supplemented by the addition of the following:

Franchisor shall not unreasonably withhold consent to transfer the Franchise Agreement.

5. Under <u>Article 16</u> of the Franchise Agreement, under the heading "Defaults and Automatic Termination Upon Written Notice Without Cure Period," the <u>subarticle 16.A.(2)</u>. shall be supplemented by the addition of the following:

Article 16.A.(2) will not be enforced to the extent prohibited by applicable law.

6. Under <u>Article 16</u> of the Franchise Agreement, under the heading "Defaults and Automatic Termination After 30 Day Cure Period," the <u>subarticle 16.A.(4)(f)</u>, shall be supplemented by the addition of the following:

<u>Subarticle 16.A.(4)(f)</u> will not be enforced to the extent prohibited by applicable law.

7. Under both subarticles 16.A.(2) and 16.A.(4) of the Franchise Agreement, the following is added:

Minnesota law provides a franchisee with certain termination rights. Minn. Stat. Sect. 80C.14 Subdivisions 3, 4, and 5 require, except in certain specified cases, that franchisee be given 90 days-notice of termination (with 60 days to cure) of this Agreement.

8. <u>Article 18.F.</u> of the Franchise Agreement, under the heading "Governing Law", shall be amended by the addition of the following statement added to the end of the last sentence of <u>Article 18.F.</u>:

; except to the extent otherwise prohibited by applicable law with respect to claims arising under the Minnesota Franchise Act.

9. <u>Article 18.G.</u> of the Franchise Agreement and, if Franchisee executes a Development Agreement, <u>Section 7.6</u> of the Development Agreement, under the heading "Choice of Law, Non-Binding Mediation, Binding Arbitration, and Consent to Jurisdiction", shall be amended by the addition of the following statement added to the end of the last sentence of <u>Article 18.G.</u> of the Franchise Agreement and <u>Section 7.6</u> of the Development Agreement:

; except to the extent otherwise prohibited by applicable law with respect to claims arising under the Minnesota Franchise Act.

10. <u>Article 18.K.</u> of the Franchise Agreement, and if Franchisee executes a Development Agreement, <u>Section 7.10</u> of the Development Agreement, under the heading "Waiver of Jury Trial", shall be supplemented by the addition of the following statement at the end of the sentence contained in <u>Article 18.K.</u> of the Franchise Agreement and <u>Section 7.10</u> of the Development Agreement:

; except that nothing in this Agreement should be considered a waiver of any right conferred upon Franchisee by the Minnesota Franchise Act.

11. <u>Article 18.I.</u> of the Franchise Agreement and, if Franchisee executes a Development Agreement, <u>Section 7.8</u> of the Development Agreement, under the heading "Limitations of Claims," shall be supplemented by the addition of the following statement:

Under the Minnesota Franchise Act, any claims between the parties must be commenced within three years of the occurrence of the facts giving rise to such claim, or such claim shall be barred.

12. <u>Article 18</u> of the Franchise Agreement and if Franchisee executes a Development Agreement, <u>Section 7</u> of the Development Agreement, under the heading "Enforcement and Construction," shall be supplemented by the addition of the following new <u>subarticle 18.Z.</u> to the Franchise Agreement and <u>Section 7.24</u> of the Development Agreement:

Any foregoing acknowledgments are not intended to nor shall they act as a release, estoppel or waiver or any liability under the Minnesota Franchise Act.

13. Each provision of this amendment shall be effective only to the extent, with respect to such provision, that the jurisdictional requirements of the Minnesota Franchise Act are met independently without reference to this amendment.

14. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

IN WITNESS WHEREOF, the parties have duly executed and delivered this Minnesota State amendment to the SOS Franchising, LLC Franchise Agreement and, if applicable, the Development Agreement on the same date as the Franchise Agreement and Development Agreement were, respectively, executed.

| Franchisor: SOS Franchising, LLC | Franchisee: |
|----------------------------------|---------------------|
| Signature | Signature |
| Name and Title (please print) | Name (please print) |
| Dated | Dated |
| | Signature |
| | Name (please print) |
| | Dated |

NEW YORK FRANCHISE AND DEVELOPMENT AGREEMENT AMENDMENT

Amendments to the Success On The Spectrum Franchise Agreement

In recognition of the requirements of the New York General Business Law, Article 33, Sections 680 through 695, and of the regulations promulgated thereunder (N.Y. Comp. Code R. & Regs., tit. 13, §§ 200.1 through 201.16), the parties to the attached SOS Franchising, LLC Franchise Agreement (the "Franchise Agreement"), as follows:

- 1. Under <u>Article 14.C.</u> of the Franchise Agreement, under the heading "Conditions for Approval of Transfer," the <u>subarticle 14.C(6)</u> is supplemented with the addition of the following language:
 - ; provided, however, that all rights and causes of action arising in favor of Franchisee from the provisions of New York General Business Law Sections 680-695 and the regulations issued thereunder, shall remain in force; it being the intent of this provision that the non-waiver provisions of N.Y. Gen. Bus. Law Sections 687.4 and 687.5 be satisfied.
- 2. Under <u>Article 15.B.</u> of the Franchise Agreement, under the heading "Conditions for Renewal," the <u>subarticle 15.B(8)</u> is supplemented with the addition of the following language:
 - ; provided, however, that all rights and causes of action arising in favor of Franchisee from the provisions of New York General Business Law Sections 680-695 and the regulations issued thereunder, shall remain in force; it being the intent of this provision that the non-waiver provisions of N.Y. Gen. Bus. Law Sections 687.4 and 687.5 be satisfied.
- 3. <u>Article 18</u> of the Franchise Agreement and, if Franchisee executes a Development Agreement, <u>Section 7</u> of the Development Agreement, under the heading "Enforcement and Construction," shall be supplemented by the addition of the following new <u>subarticle 18.Z.</u> to the Franchise Agreement and <u>Section 7.24</u> of the Development Agreement:

Nothing in this Agreement should be considered a waiver of any right conferred upon franchisee by New York General Business Law, Sections 680-695.

- 4. There are circumstances in which an offering made by SOS Franchising, LLC would not fall within the scope of the New York General Business Law, Article 33, such as when the offer and acceptance occurred outside the State of New York. However, an offer or sale is deemed made in New York if you are domiciled in New York or the Outlet will be opening in New York. SOS Franchising, LLC is required to furnish a New York prospectus to every prospective franchisee who is protected under the New York General Business Law, Article 33.
- 5. Each provision of this amendment shall be effective only to the extent, with respect to such provision, that the jurisdictional requirements of the New York General Business Law, are met independently without reference to this amendment.
- 6. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

[SIGNATURE PAGE TO FOLLOW]

IN WITNESS WHEREOF, the parties have duly executed and delivered this New York amendment to the SOS Franchising, LLC Franchise Agreement and, if applicable, the Development Agreement on the same date as the Franchise Agreement and Development Agreement were, respectively, executed.

| Franchisor: SOS Franchising, LLC | Franchisee: | |
|----------------------------------|---------------------|--|
| Signature | Signature | |
| Name and Title (please print) | Name (please print) | |
| Dated | Dated | |
| | Signature | |
| | Name (please print) | |
| | Dated | |

NORTH DAKOTA FRANCHISE AGREEMENT AMENDMENT

Amendments to the Success On The Spectrum Franchise Agreement

In recognition of the North Dakota Franchise Investment Law, Section 51-19, the parties to the attached SOS Franchising, LLC Franchise Agreement (the "Franchise Agreement") agree as follows:

The North Dakota Addendum is only applicable if you are a resident of North Dakota or if your Success On The Spectrum Center outlet will be located within the State of North Dakota.

- 1. <u>Article 15</u> of the Franchise Agreement is hereby amended by the addition of the following language: "Provisions requiring North Dakota franchisees to sign a general release upon renewal of the Franchise Agreement are not enforceable in North Dakota."
- 2. <u>Article 16</u> of the Franchise Agreement is hereby amended by the addition of the following language: "Provisions requiring North Dakota Franchisees to consent to termination or liquidated damages are not enforceable in North Dakota."
- 3. <u>Articles 6</u> of the Franchise Agreement are hereby amended by the addition of the following language: "Covenants not to compete such as those mentioned above are generally considered unenforceable in the State of North Dakota."
- 4. <u>Article 18</u> of the Franchise Agreement is hereby amended by the addition of the following language: "Covenants requiring North Dakota franchisees to consent to the jurisdiction of courts outside of North Dakota may not be enforceable in North Dakota."
- 5. <u>Article 18</u> of the Franchise Agreement is hereby amended by the addition of the following language: "for North Dakota Franchisees, North Dakota law shall apply."
- 6. <u>Article 18</u> of the Franchise Agreement is hereby amended by the addition of the following language: "Provisions requiring a franchisee to consent to a waiver of trial by jury are not enforceable under Section 51-19-09 of the North Dakota Franchise Investment Law."
- 7. <u>Article 18</u> of the Franchise Agreement is hereby amended by the addition of the following language: "Provisions requiring the franchisee to consent to a waiver of exemplary and punitive damages are not enforceable under Section 51-19-09 of the North Dakota Franchise Investment Law."
- 8. Article 18 of the Franchise Agreement is hereby amended by the addition of the following language: "Provisions requiring a franchisee to consent to a limitation of claims within one year have been determined to be unfair, unjust and inequitable within the intent of Section 51-19-09 of the North Dakota Franchise Investment Law. Therefore, for North Dakota franchisees, the statute of limitations under North Dakota Law will apply."
- 9. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

[SIGNATURE PAGE TO FOLLOW]

Each provision of this amendment shall be effective only to the extent, with respect to such provision, that the jurisdictional requirements of North Dakota Law are met independently without reference to this amendment.

| Franchisor: SOS Franchising, LLC | Franchisee: |
|----------------------------------|---------------------|
| Signature | Signature |
| Name and Title (please print) | Name (please print) |
| Dated | Dated |
| | Signature |
| | Name (please print) |
| | Dated |

WASHINGTON STATE FRANCHISE AGREEMENT AMENDMENT

Amendments to the Success On The Spectrum Franchise Agreement

In recognition of the Washington State Franchise Investment Protection Act, Chapter 19.100 RCW, the parties to the attached SOS Franchising, LLC Franchise Agreement (the "Franchise Agreement") agree as follows:

- 1. In any arbitration involving a franchise purchased in Washington, the arbitration site shall be either in the State of Washington, or in a place mutually agreed upon at the time of the arbitration or as determined by the arbitrator.
- 2. In the event of a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW shall prevail.
- 3. A release or waiver of rights executed by a franchisee shall not include rights under the Washington Franchise Investment Protection Act except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitations period for claims under the Act, rights or remedies under the Act such as a right to a jury trial may not be enforceable.
- 4. Transfer fees are collectable to the extent to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting a transfer.
- 5. Chapter 49.62 RCW limits the use of non-competition agreements and may supersede the Franchise Agreement's non-competition provisions. Washington law provides as follows: (1) an employee non-compete covenant is unenforceable unless the employee's annual earnings exceed \$100,000; (2) a presumption is created that any non-compete covenant with a duration longer than 18 months is unreasonable and unenforceable; (3) a franchisor may not restrict, restrain or prohibit a franchisee from soliciting or hiring any employee of the franchisor or a franchisee of the same franchisor; (4) any contractual provision that requires an employee to adjudicate a non-competition covenant outside of Washington State is void and unenforceable.
- 6. No statement, questionnaire or acknowledgement signed or agreed to by a franchisee in connection with the commencement of the franchise relationship shall have the effect of: (i) waiving any claims under any applicable state franchise law, including fraud in the inducement, or (ii) disclaiming reliance on any statement made by any franchisor, franchise seller, or other person acting on behalf of the franchisor. This provision supersedes any other term of any document executed in connection with the franchise.

[SIGNATURE PAGE TO FOLLOW]

IN WITNESS WHEREOF, the parties have duly executed and delivered this Washington State amendment to the SOS Franchising, LLC Franchise Agreement on the same date as the Franchise Agreement was executed.

| Franchisor: SOS Franchising, LLC | Franchisee: | |
|----------------------------------|---------------------|--|
| Signature | Signature | |
| Name and Title (please print) | Name (please print) | |
| Dated | Dated | |



FRANCHISE DISCLOSURE DOCUMENT **EXHIBIT J**STATE EFFECTIVE DATES

State Effective Dates

The following states have franchise laws that require that the Franchise Disclosure Document be registered or filed with the states, or be exempt from registration:

California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered or exempt from registration, as of the Effective Date stated below:

| Effective Dates | | |
|-----------------|--|--|
| California | | |
| Hawaii | | |
| Illinois | | |
| Indiana | | |
| Maryland | | |
| Michigan | | |
| Minnesota | | |
| New York | | |
| North Dakota | | |
| Rhode Island | | |
| South Dakota | | |
| Virginia | | |
| Washington | | |
| Wisconsin | | |

Other states may require registration, filing, or exemption of a franchise under other laws, such as those that regulate the offer and sale of business opportunities or seller-assisted marketing plans.



FRANCHISE DISCLOSURE DOCUMENT **EXHIBIT K** RECEIPTS

RECEIPT

This Disclosure Document summarizes certain provisions of the Franchise Agreement and other information in plain language. Read this Disclosure Document and all the agreements carefully.

If SOS Franchising, LLC offers you a franchise, we must provide this Disclosure Document to you 14 calendar days before you sign a binding agreement with, or make a payment to, us or an affiliate of ours in connection with the proposed franchise sale, or sooner if required by applicable law.

Applicable state laws in New York and Rhode Island require that we give you this document at the earlier of the first personal meeting or 10 business days before the execution of the franchise or other agreements or the payment of any consideration that relates to the franchise relationship. Michigan requires that we give you this Disclosure Document at least 10 business days before the signing of any binding franchise or other agreement, or the payment of any consideration, whichever occurs first.

If SOS Franchising, LLC does not deliver this Disclosure Document on time of if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and the applicable state administrator identified in Exhibit A of this Disclosure Document. We authorize the respective state agencies identified in Exhibit B of this Disclosure Document to receive service of process for us in the particular state.

The Issuance Date of this Disclosure Document is: March 10, 2025

The franchise sellers for this offering are:

| Name | Principal Business Address | Telephone Number |
|---------------|---|------------------|
| Nichole Daher | 8181 Commerce Park Drive, #726 Houston, | (832) 975-1999 |
| | Texas 77036 | |
| Joe Souza | 8181 Commerce Park Drive, #726 Houston, | (832) 975-1999 |
| | Texas 77036 | |
| Karla Araujo | 8181 Commerce Park Drive, #726 Houston, | (832) 975-1999 |
| | Texas 77036 | |
| | | |

I received a Disclosure Document issued on March 10, 2025 that included the following exhibits:

| A. List of State Administrators | G. List of Franchisees |
|--|---|
| B. List of Agents for Service of Process | H. List of Franchisees Who Have Left the System |
| C. Operations Manual Table of Contents | I. State Specific Addenda |
| D. Financial Statements | J. State Effective Dates |
| E. Franchise Agreement | K. Receipts |
| F. Option Agreement | |

| Date | Print Name | Signature |
|------|------------|-----------|
| | | |
| Date | Print Name | Signature |

Please sign this copy of the receipt, date your signature, and return it to SOS Franchising, LLC, 8181 Commerce Park Drive, #726 Houston, Texas 77036.

RECEIPT

This Disclosure Document summarizes certain provisions of the Franchise Agreement and other information in plain language. Read this Disclosure Document and all the agreements carefully.

If SOS Franchising, LLC offers you a franchise, we must provide this Disclosure Document to you 14 calendar days before you sign a binding agreement with, or make a payment to, us or an affiliate of ours in connection with the proposed franchise sale, or sooner if required by applicable law.

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| Date | Print Name | Signature |
|------|------------|-----------|
| | | |
| Date | Print Name | Signature |

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