FRANCHISE DISCLOSURE DOCUMENT



Solar Grids LLC
A Wyoming limited liability company
151 N. 8th Street Suite 534
Lincoln NE 68508
402-417-2828
info@SolarGrids.com
www.SolarGrids.com

As a Solar Grids franchisee, you will operate a solar sales and service business offering solar products and installation services to residential and commercial clients.

The total investment necessary to begin operation of a Solar Grids franchise is \$64,100 to \$93,500. This includes \$40,000 that must be paid to the franchisor or affiliate.

This disclosure document summarizes certain provisions of your franchise agreement and other information in plain English. Read this disclosure document and all accompanying agreements carefully. You must receive this disclosure document at least 14 calendar-days before you sign a binding agreement with, or make any payment to, the franchisor or an affiliate in connection with the proposed franchise sale. **Note, however, that no governmental agency has verified the information contained in this document.**

You may wish to receive your disclosure document in another format that is more convenient for you. To discuss the availability of disclosures in different formats, please contact Larry Schroder at 151 N. 8th Street Suite 534, Lincoln NE 68508 and 402-417-2828.

The terms of your contract will govern your franchise relationship. Don't rely on the disclosure document alone to understand your contract. Read all of your contract carefully. Show your contract and this disclosure document to an advisor, like a lawyer or an accountant.

Buying a franchise is a complex investment. The information in this disclosure document can help you make up your mind. More information on franchising, such as "A Consumer's Guide to Buying a Franchise," which can help you understand how to use this disclosure document, is available from the Federal Trade Commission. You can contact the FTC at 1-877-FTC- HELP or by writing to the FTC at 600 Pennsylvania Avenue, NW. Washington, D.C. 20580. You can also visit the FTC's home page at www.ftc.gov for additional information. Call your state agency or visit your public library for other sources of information on franchising.

There may also be laws on franchising in your state. Ask your state agencies about them.

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How to Use This Franchise Disclosure Document

Here are some questions you may be asking about buying a franchise and tips on how to find more information:

QUESTION	WHERE TO FIND INFORMATION
How much can I earn?	Item 19 may give you information about outlet sales, costs, profits or losses. You should also try to obtain this information from others, like current and former franchisees. You can find their names and contact information in Item 20.
How much will I need to invest?	Items 5 and 6 list fees you will be paying to the franchisor or at the franchisor's direction. Item 7 lists the initial investment to open. Item 8 describes the suppliers you must use.
Does the franchisor have the financial ability to provide support to my business?	Item 21 includes financial statements. Review these statements carefully.
Is the franchise system stable, growing, or shrinking?	Item 20 summarizes the recent history of the number of company-owned and franchised outlets.
Will my business be the only Solar Grids business in my area?	Item 12 and the "territory" provisions in the franchise agreement describe whether the franchisor and other franchisees can compete with you.
Does the franchisor have a troubled legal history?	Items 3 and 4 tell you whether the franchisor or its management have been involved in material litigation or bankruptcy proceedings.
What's it like to be a Solar Grids franchisee?	Item 20 lists current and former franchisees. You can contact them to ask about their experiences.
What else should I know?	These questions are only a few things you should look for. Review all 23 Items and all Exhibits in this disclosure document to better understand this franchise opportunity. See the table of contents.

What You Need To Know About Franchising Generally

<u>Continuing responsibility to pay fees</u>. You may have to pay royalties and other fees even if you are losing money.

Business model can change. The franchise agreement may allow the franchisor to change its manuals and business model without your consent. These changes may require you to make additional investments in your franchise business or may harm your franchise business.

<u>Supplier restrictions</u>. You may have to buy or lease items from the franchisor or a limited group of suppliers the franchisor designates. These items may be more expensive than similar items you could buy on your own.

<u>Operating restrictions</u>. The franchise agreement may prohibit you from operating a similar business during the term of the franchise. There are usually other restrictions. Some examples may include controlling your location, your access to customers, what you sell, how you market, and your hours of operation.

<u>Competition from franchisor</u>. Even if the franchise agreement grants you an Area of Primary Responsibility, the franchisor may have the right to compete with you in your market.

Renewal. Your franchise agreement may not permit you to renew. Even if it does, you may have to sign a new agreement with different terms and conditions in order to continue to operate your franchise business.

When your franchise ends. The franchise agreement may prohibit you from operating a similar business after your franchise ends even if you still have obligations to your landlord or other creditors.

Some States Require Registration

Your state may have a franchise law, or other law, that requires franchisors to register before offering or selling franchises in the state. Registration does not mean that the state recommends the franchise or has verified the information in this document. To find out if your state has a registration requirement, or to contact your state, use the agency information in Exhibit A.

Your state also may have laws that require special disclosures or amendments be made to your franchise agreement. If so, you should check the State Specific Addenda. See the Table of Contents for the location of the State Specific Addenda.

Special Risks to Consider About This Franchise

Certain states require that the following risk(s) be highlighted:

- 1. <u>Out-of-State Dispute Resolution</u>. The franchise agreement requires you to resolve disputes with the franchisor by arbitration and/or litigation only in Nebraska. Out-of-state arbitration, or litigation may force you to accept a less favorable settlement for disputes. It may also cost more to mediate, arbitrate, or litigate with the franchisor in Nebraska than in your own state.
- 2. **Short Operating History.** The franchisor is at an early state of development and has a limited operating history. This franchise is likely to be a riskier investment than a franchisor with a longer operating history.

Certain states may require other risks to be highlighted. Check the "State Specific Addenda" (if any) to see whether your state requires other risks to be highlighted.

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Exhibits

- A. State Addenda to Disclosure Document
- B. Franchise Agreement (with Guaranty and Non-Compete Agreement, Rider to Lease Agreement, Form of General Release, and State Addenda to Agreements)
- C. State Administrators and Agents for Service of Process

State Effective Dates

Receipt (2 copies)

Item 1 THE FRANCHISOR AND ANY PARENTS, PREDECESSORS, AND AFFILIATES

In this disclosure document, "we", "us," or "our" refers to Solar Grids LLC. "You" means the person to whom we grant a franchise. If you are a corporation, limited liability company, or other entity, each owner of the franchise entity must sign our Guaranty and Non-Compete Agreement, which means that all of the franchise agreement's provisions also will apply to your owners.

Us, Any Parents, and Certain Affiliates

Our name is Solar Grids LLC. Our principal business address is 151 N. 8th Street Suite 534, Lincoln NE 68508. We do have a parent entity, Hexeton Energy, Inc. that shares our principal business address. We do not have any affiliates that offer franchises in any line of business or provide products or services to our franchisees.

Our Predecessors

We do not have any predecessors.

Our Business Name

We use the name "Solar Grids". We do not intend to use any other names to conduct business.

Agent for Service of Process

Our agent for service of process in Nebraska is Larry Schroder, and the agent's principal business address is 151 N. 8th Street Suite 534, Lincoln NE 68508. Our agents for service of process in other states are disclosed in Exhibit A.

Business Organization

We are a Wyoming limited liability company. We were formed on February 12, 2020.

Information About Our Business and the Franchises Offered

We do not operate businesses of the type being franchised.

We do not have any other business activities. We have not offered franchises in other lines of business.

If you sign a franchise agreement with us, you will develop and operate a solar business under the trade name Solar Grids. The business sells solar grids which provide a private source of energy to the home or business.

Residential and commercial solar services and product installation and services have expanded and increased in relevance and demand in most markets. Extreme weather events

continue to drive consumers toward resiliency options such as solar plus storage as they have in California. Sales are not seasonal.

You will compete against national chains, regional chains, and independent owners. Some of these competitors are franchised.

Laws and Regulations

The following laws and regulations are specific to our industry:

Contractor laws and regulations will vary depending on each state and market you operate the franchised business. These rules require that the person installing or performing the construction service carry a contractor's license in order to perform these types of service.

There may be other rules and regulations which are specific to the solar industry and related to working in the solar business depending on your market and region.

You alone are responsible for investigating and complying with all applicable laws and regulations, despite any information that we may give you. You should consult with a legal advisor about legal requirements that may apply to your business.

Prior Business Experience

We have offered franchises since the effective date of this Disclosure Document. None of our affiliates has offered franchises in other lines of business. None of our affiliates provides products or services to our franchisees.

Our affiliate has operated the same business model of the type being franchised since 2015 under the brand Sun Life Energy. This affiliate's address is 1255 W Colton Ave, Suite 136, Redlands, CA 92374.

Item 2 BUSINESS EXPERIENCE

<u>Justin Kaiser - Co-Founder and CEO</u>. Justin Kaiser has been our CEO and Co-Founder in Tampa, FL since February 2020. Since August 2019, he has served as Co-Founder of Hexeton Energy, Inc., in Lincoln, NE. Since February 2020 he has served as Managing Partner of Elite Funds also located in Lincoln, NE. From May 2016 to May 2019, he managed several solar private equity funds in Scottsdale, AZ and from June 2014 to May 2016 he was Co-Founder of Credit Revitalize also located in Scottsdale, AZ.

<u>Lawrence Schroder - Co-Founder.</u> Lawrence Schroder has been our Co-Founder in Lincoln, NE since February 2020. Since August 2019 he has served as Co-Founder of Hexeton Energy, Inc. in Lincoln, NE and since February 2019 he has served as Managing Partner of Elite Funds also located in Lincoln, NE. From May 2015 to January 2019, he was President of Aluxa Homes in Omaha, NE.

<u>Jeramie Rose - National Sales Manager/Co-Founder.</u> Mr. Rose has been our National Sales Manager and Co-Founder since February 2020. From January 2015 to Present, he has been Founder and President of Sun Life Energy in Beaumont, CA.

Item 3 LITIGATION

No litigation is required to be disclosed in this Item.

Item 4 BANKRUPTCY

No bankruptcy information is required to be disclosed in this Item.

Item 5 INITIAL FEES

When you sign your franchise agreement, you must pay us \$40,000 as the initial franchise fee. The franchise fee includes your license to operate a Solar Grids business, initial training, onboarding, and assistance with the development of your franchised business. This fee is uniform and not refundable under any circumstances.

Item 6 OTHER FEES

Type of Payment	Amount	Due Date	Remarks
Commission Fee	30% of Gross Profit	Weekly, on Friday	We receive payments on your behalf. We will remit the balance ("Commission Payment") of the amount we collect on your behalf each week, less the Commission Fee we retain. The Commission Fee and Commission Payment are based on the Gross Profit generated during the previous week. The Commission Payment will be processed for you on a weekly basis on Friday based on the previous weeks total Gross Sales. See Note 1 and Note 2.
Market Cooperative Contribution	As determined by co-op. Currently, none.	Weekly, on Tuesday	We have the right to establish local or regional advertising cooperatives. The maximum contribution that a co-op may require is 5% of gross sales.

Replacement / Additional Training fee	\$250 per day	Prior to attending training	If you send a manager or other employee to our training program after you open, we will charge our then-current training fee.
Technology Fee	\$199 Per Month	5 th of Each Month	You will pay this fee directly to us for use of the management operating system. We reserve the right to modify, upgrade, and add other technologies and software. You will be responsible for any increase in fees resulting from any upgrades, modification or additional software.
Non-compliance fee	\$250 to \$500 per week	On demand	We may charge you \$500 if your business is not in compliance with our system specifications or the franchise agreement and you fail to correct the non-compliance after 30 days' notice. Thereafter, we may charge you \$250 per week until you correct such non-compliance.
Late fee	\$100 plus interest on the unpaid amount at a rate equal to 18% per year (or, if such payment exceeds the maximum allowed by law, then interest at the highest rate allowed by law)	On demand	We may charge a late fee if you fail to make a required payment when due.
Insufficient funds fee	\$30 (or, if such amount exceeds the maximum allowed by law, then the maximum allowed by law)	On demand	We may charge an insufficient funds fee if a payment made by you is returned because of insufficient funds in your account.
Special support fee	Our then-current fee, plus our expenses. Currently, \$600 per day.	On demand	If we provide in-person support to you in response to your request, we may charge this fee plus any out-of-pocket expenses (such as travel, lodging, and meals for employees providing onsite support).
Records audit	Our actual cost	On demand	Payable only if (1) we audit you because you have failed to submit required reports or other non-compliance, or (2) the audit concludes that you under-reported gross sales by more than 3% for any 4-week period.

Transfer fee	\$15,000 plus any broker and attorney fees	When transfer	Payable if you sell your business.
		occurs	

All fees are payable only to us (other than software subscription charges). All fees are imposed by us and collected by us (other than software subscription charges). All fees are non-refundable. All fees are uniform for all franchisees, although we reserve the right to change, waive, or eliminate fees for any one or more franchisees as we deem appropriate. There are currently no marketing cooperatives, purchasing cooperatives, or other cooperatives that impose fees on you.

Notes

1. "Gross Profits" is equal to the profit after deducting the direct expenses; equipment, engineering, construction, added equipment and dealer fees.

For example: Total Sale is \$25,000, direct expenses are \$18,000; Gross Profit is \$7,000; Franchisee will be paid \$4,900 (70% of Gross Profit)

2. We will collect payments and all Gross Sales you generate from your franchised business and process payments to you on a weekly basis. We will process the payments every Tuesday, will provide totals to you on Wednesday and remit payment to you on Friday for commission payments which were collected the week prior.

Item 7 ESTIMATED INITIAL INVESTMENT

YOUR ESTIMATED INITIAL INVESTMENT - FRANCHISE AGREEMENT

Type of expenditure	Amount		Method of payment	When due	To whom payment is to be made
Initial franchise fee	\$40,000 -	\$40,000	Check or wire transfer	Upon signing the franchise agreement	Us
Rent and Lease Security Deposit ⁽¹⁾	\$0 -	\$1,000	As agreed	Upon signing lease	Landlord
Market Introduction Program	\$1,500 -	\$3,000	As supplier requires	As incurred or when billed	Vendors and suppliers
Computer Systems	\$1,500 -	\$3,000	As supplier requires	As incurred	Vendors and suppliers

Type of expenditure	Amount		Method of payment	When due	To whom payment is to be made
Insurance	\$500 -	\$3,000	As supplier requires	Upon ordering	Insurance company
Signage	\$2,000 -	\$4,000	As supplier requires	Upon ordering	Vendor
Office Expenses	\$500 -	\$1,000	As supplier requires	As incurred	Vendors
Licenses and Permits	\$100 -	\$2,000	As agreed	Upon application	Government
Professional Fees (lawyer, accountant, etc.)	\$1,000 -	\$2,500	As agreed	As incurred or when billed	Professional service firms
Travel, lodging and meals for initial training	\$2,000 -	\$4,000	As agreed	As incurred	Airlines, hotels, and restaurants
Additional funds (for first 3 months) (2)	\$15,000 -	\$30,000	As agreed	Varies	Employees, suppliers, utilities
Total	\$64,100 -	\$93,500			

Notes

If you use a vehicle for your business, it must be in good working condition with no major scratches, dents, or body damage. We must approve your vehicle before using it for your business. You may purchase a vehicle wrap or other marketing decals for your vehicle. The design you use must be approved by us. This chart does not include estimate pricing for purchasing or leasing a vehicle, wrapping your vehicle, or making other modifications or enhancements to your vehicle. We reserve the right to revoke our approval of your vehicle at any time.

- 1. The business will typically be operated from a home office location but we strongly suggest that you obtain access to a coworking space.
- 2. This includes any other required expenses you will incur before operations begin and during the initial period of operations, such as payroll, additional inventory, rent, and other operating expenses in excess of income generated by the business. It does not include any salary or compensation for you. In formulating the amount required for additional funds, we relied on the following factors, basis, and experience: the development of a Solar Grids business by our affiliate, and our general knowledge of the industry.

Item 8 RESTRICTIONS ON SOURCES OF PRODUCTS AND SERVICES

Generally

We have the right to require you to purchase or lease all goods, services, supplies, fixtures, equipment, inventory, computer hardware and software, real estate, or comparable items related to establishing or operating your business (1) either from us or our designee, or from suppliers approved by us, or (2) according to our specifications.

Specific Obligations

The following are our current specific obligations for purchases and leases:

- A. <u>Work Space</u>. While you will be able to operate this business from a home office we strongly recommend that you acquire a coworking space to meet with your team.
- B. Insurance. You must obtain insurance as described in the Franchise Agreement and in our Brand Standards Manual, which includes (i) "Special" causes of loss coverage forms, including fire and extended coverage, crime, vandalism, and malicious mischief, on all property of the Business, for full repair and replacement value (subject to a reasonable deductible); (ii) Business interruption insurance covering at least 12 months of income; (iii) Commercial General Liability insurance, including products liability coverage, and broad form commercial liability coverage, written on an "occurrence" policy form in an amount of not less than \$1,000,000 single limit per occurrence and \$2,000,000 aggregate limit, (iv) Business Automobile Liability insurance including owned, leased, non-owned and hired automobiles coverage in an amount of not less than \$1,000,000, (v) Workers Compensation coverage as required by state law, and (vi) Errors and Omissions coverage in an amount of not less than \$2,000,000. Your policies (other than Workers Compensation) must list us and our affiliates as an additional insured, must include a waiver of subrogation in favor of us and our affiliates, must be primary and non-contributing with any insurance carried by us or our affiliates, and must stipulate that we receive 30 days' prior written notice of cancellation.
- C. <u>Contractors and Installers.</u> You must use our approved contractors and service providers for any solar project installation work.
- D. <u>Financing Sources.</u> You must use our approved sources and lenders which will finance the installation and sales of the solar products and services you offer to customers.

Us or our Affiliates as Supplier

We will provide the following services that you must purchase directly from us;

Web application and website for consumer portal. There is no additional fee for this software, it will be provided to you at no cost as part of the franchise relationship.

Online marketing services such as SEO, SEM, pay per click campaign management, customer relationship management software, and call center leads and appointment setting services are offered through our Affiliate.

Ownership of Suppliers

Some of our officers own equity in us, an approved supplier. We and our affiliates reserve the right to become approved suppliers of any products or services.

Alternative Suppliers

If you want to use a supplier that is not on our list of approved suppliers, you must request our approval in writing. We will grant or revoke approvals of suppliers based on criteria appropriate to the situation, which may include evaluations of the supplier's capacity, quality, financial stability, reputation, and reliability; inspections; product testing, and performance reviews. Our criteria for approving suppliers are not available to you. We permit you to contract with alternative suppliers who meet our criteria only if you request our approval in writing, and we grant approval. There is no fee for us to review or approve an alternate supplier. We will provide you with written notification of the approval or disapproval of any supplier you propose within 30 days after receipt of your request. We may grant approvals of new suppliers or revoke past approvals of suppliers on written notice to you, or by updating our Manual.

<u>Issuing Specifications and Standards</u>

We issue specifications and standards to you for applicable aspects of the franchise in our Manual and/or in written directives. We may issue new specifications and standards for any aspect of our brand system, or modify existing specifications and standards, at any time by revising our Manual and/or issuing new written directives (which may be communicated to you by any method we choose). We will generally (but are not obligated to) issue new or revised specifications only after thorough testing in our headquarters, in company-owned outlets, and/or a limited market test in multiple units.

Proportion of Required Purchases and Leases

We estimate that the required purchases and leases to establish your business are 80% to 90% of your total purchases and leases to establish your business.

We estimate that the required purchases and leases of goods and services to operate your business are 85% to 95% of your total purchases and leases of goods and services to operate your business.

Payments by Designated Suppliers to Us

We do not currently receive payments from any designated suppliers based on purchases by you or other franchisees. However, the franchise agreement does not prohibit us from doing so.

Purchasing or Distribution Cooperatives

No purchasing or distribution cooperative currently exists.

Negotiated Arrangements

We do negotiate purchase arrangements with suppliers, including price terms, for the benefit of franchisees. This includes the installers who will be servicing your product installations.

Benefits Provided to You for Purchases

We do not provide material benefit to you based on your purchase of particular goods or services and your use of particular suppliers.

Item 9 FRANCHISEE'S OBLIGATIONS

This table lists your principal obligations under the franchise and other agreements. It will help you find more detailed information about your obligations in these agreements and in other items of this disclosure document.

Obligation	Section in agreement	Disclosure document item
a. Site selection and acquisition/lease	§§ 6.1, 6.2	Item 11
b. Pre-opening purchase/leases	§§ 6.2, 6.3	Items 5, 7, 8 and 11
c. Site development and other pre-opening requirements	Article 6	Items 5, 7, 8 and 11
d. Initial and ongoing training	§§ 5.4, 6.4, 7.6	Items 5, 6, 8 and 11
e. Opening	§§ 6.5, 6.6	Items 7, 8 and 11
f. Fees	Article 4, §§ 5.5, 7.8, 8.4, 10.5, 11.2, 11.3, 14.5, 15.2, 16.1, 17.6	Items 5, 6 and 7
g. Compliance with standards and policies/operating manual	§§ 6.3, 7.1, 7.3, 7.5, 7.9 – 7.13, 7.15, 10.1, 10.4, 11.1	Items 8, 11 and 14
h. Trademarks and proprietary information	Article 12, § 13.1	Items 13 and 14
i. Restrictions on products/services offered	§ 7.3	Items 8, 11 and 16
j. Warranty and customer service requirements	§§ 7.3, 7.8, 7.9	Item 8
k. Territorial development and sales quotas	§ 2.2	Item 12
1. Ongoing product/service purchases	Article 8	Items 6 and 8
m. Maintenance, appearance, and remodeling requirements	§§ 3.2, 7.12, 7.13, 15.2	Items 6, 7 and 8

Obligation	Section in agreement	Disclosure document item
n. Insurance	§ 7.15	Items 6, 7 and 8
o. Advertising	Article 9	Items 6, 7, 8 and 11
p. Indemnification	Article 16	Items 6 and 8
q. Owner's participation/management/staffing	§ 2.4	Items 15
r. Records and reports	Article 10	Item 11
s. Inspections and audits	§§ 10.5, 11.2	Items 6 and 11
t. Transfer	Article 15	Items 6 and 17
u. Renewal	§ 3.2	Item 17
v. Post-termination obligations	Article 13, § 14.3	Item 17
w. Non-competition covenants	§ 13.2	Item 17
x. Dispute resolution	Article 17	Items 6 and 17

Item 10 FINANCING

We do not offer direct financing for the initial Franchise Fee.

Item 11 FRANCHISOR'S ASSISTANCE, ADVERTISING, COMPUTER SYSTEMS, AND TRAINING

Except as listed below, we are not required to provide you with any assistance.

Our Pre-Opening Obligations

Before you open your business:

- A. *Hiring and training employees*. We will provide you with our suggested staffing levels (Section 5.2), suggested guidelines for hiring employees (Section 5.2), operational instructions in the Manual which you can use as part of training new employees (Section 5.3), and our initial training program described below. Our opening support (as described below) includes assisting you in training employees. All hiring decisions and conditions of employment are your sole responsibility.
- B. *Brand Standards Manual*. We will give you access to our Brand Standards Manual (Section 5.1).
- C. *Initial Training Program*. We will conduct our initial training program. (Section 5.4). The current initial training program is described below.

D. *Market introduction plan*. We will advise you regarding the planning and execution of your market introduction plan. (Section 5.4)

Length of Time to Open

The typical length of time between signing the franchise agreement and the opening of your business is 1-2 months. Factors that may affect the time period include your ability to obtain a lease, obtain financing, develop your location, obtain business permits and licenses, and hire employees.

Our Post-Opening Obligations

After you open your business:

- A. Developing products or services you will offer to your customers. Although it is our intent and practice to refine and develop products or services that you will offer to your customers, the franchise agreement does not obligate us to do so.
- B. *Hiring and training employees*. We will provide you with our suggested staffing levels (Section 5.2), suggested guidelines for hiring employees (Section 5.2), and operational instructions in the Manual which you can use as part of training new employees (Section 5.3). All hiring decisions and conditions of employment are your sole responsibility.
- C. Improving and developing your business; resolving operating problems you encounter. If you request, we will provide advice to you (by telephone or electronic communication) regarding improving and developing your business, and resolving operating problems you encounter, to the extent we deem reasonable. If we provide in-person support in response to your request, we may charge a fee (currently \$600 per day) plus any out-of-pocket expenses (such as travel, lodging, and meals for our employees providing onsite support). (Section 5.5)
- D. Establishing prices. We will provide recommended prices for products and services. (Section 5.5).
- E. Establishing and using administrative, bookkeeping, accounting, and inventory control procedures. We will provide you our recommended procedures for administration, bookkeeping, accounting, and inventory control (Section 5.5). We may make any such procedures part of required (and not merely recommended) procedures for our system.
- F. Website. We will maintain a website for the Solar Grids brand, which will include your business information and telephone number. (Section 5.5)

Advertising

Our obligation. We are not required to spend any amount of advertising in the area where any particular franchisee is located. We will maintain the brand website. We have no other obligation to conduct advertising.

Your own advertising material. You may use your own advertising or marketing material only with our approval. To obtain our approval, you must submit any proposed advertising or marketing material at least 14 days prior to use. If we do not respond, the material is deemed rejected. If you develop any advertising or marketing materials, we may use those materials for any purpose, without any payment to you.

Advertising council. We do not have an advertising council composed of franchisees. The franchise agreement does not give us the power to form an advertising council.

Local or Regional Advertising Cooperatives. We do not currently have any local or regional advertising cooperatives. We have the right to require you to participate in a local or regional advertising cooperative. We will define the area of the cooperative based on media markets, or other geographic criteria that we deem appropriate. Each franchisee in the area would have one vote per outlet (unless the franchisee is in default under its franchise agreement). The amount you must contribute to the cooperative will be determined by vote of the members, but not less than 1% and not more than 5% of gross sales. If our own outlets are members of a cooperative, they must contribute to the cooperative on the same basis as franchisees, and they will vote on the same basis as other members. We administer the cooperative, but we have the right to delegate responsibility for administration to an outside company such as an advertising agency or accounting firm, or to the franchisee members of the cooperative. We have the right to require the cooperative to operate from written bylaws or other governing documents that we determine. The documents are not currently available for you to review. Cooperatives will prepare annual financial statements which will be made available for review only by us and by the members of cooperative. We have the power to require cooperatives to be formed, changed, dissolved, or merged.

Market introduction plan. You must develop a market introduction plan and obtain our approval of the plan at least 30 days before the projected opening date of your business.

Required spending. After you open, you must spend at least 2% of gross sales each month on marketing your business.

Management and Computer Systems

We require you to buy (or lease) and use a management operating system and computer system as follows:

iPad for every member of the sales team.

QuickBooks

Operating Software Used to Manage Day to Day business

The system provides management tools and operating platforms used to manage the day to day business and operate the Solar Grids business model. These systems will generate or store data such as management information, customer contact data, financial data and inventory management data related to the operation of the franchised business.

We estimate that these systems will cost between \$1,500 and \$3,000 to purchase.

We are not obligated to provide any ongoing maintenance, repairs, upgrades, or updates. We do not require you enter into any such contract with a third party.

You must upgrade or update any system when we determine. There is no contractual limit on the frequency or cost of this obligation.

We estimate that the annual cost of any optional or required maintenance, updating, upgrading, or support contracts will be \$100 to \$200 per month.

You must give us independent access to the information that will be generated or stored in these systems. The information that we may access will include sales, customer data, and reports. There is no contractual limitation on our right to access the information.

Brand Standards Manual

Manual Section	Number of Pages
Preface & Introduction	35
Establishing My Franchise Business	37
Personnel	48
Administrative Procedures	25
Daily Procedures	41
Selling & Marketing	22
Total Number of Pages	228

Training Program

Our training program consists of the following:

TRAINING PROGRAM

Subject	Hours of Classroom Training (Our Location or Virtual)	Hours of On-The-Job Training (Our Location or Virtual)	Location
Establishing Your Business - Licensing - Administrative - Solar Industry Review - Our Value Proposition - Planning - Banking - Insurance	2	-	Our Location, or online Location

Selling and Closing - Communication			
CommunicationOrganization	4	2	Our Location, or online
 Stages of Closing Profiles and Lead Management Systems – CRM 			Location
Financial Management and Planning - Goals - Activity - Plan - Strategy - Market	2	-	Our Location, or online Location
Working with Us. - Leveraging Resources - Guidance - Access to Tools - Reporting - Operations Manuals and Documentation - CRM	4	-	Our Location, or online Location
Execution	4	2	Our Location, or online Location
TOTALS:	20 Hours	6 Hours	

Training classes will be scheduled in accordance with the needs of new franchisees. We anticipate holding training classes three to six times per year. Training will be held at our offices and business locations or virtually online. We reserve the right to vary the length and content of the initial training program based on the experience and skill level of any individual attending the initial training program.

The instructional materials consist of the Brand Standards Manual and other materials, lectures, discussions, and on-the-job demonstration and practice.

Training classes will also be led or supervised by Jeramie Rose. His experience is described in Item 2. Mr. Rose has 7 years of experience in our industry, and 5 years of experience with us or our affiliates.

There is no fee for up to 2 people to attend training, the cost of training is included in your initial Franchise Fee. You must pay the transportation expenses to attend training, we will pay for one hotel room for the entire training program and some of your meals.

You and all of your brokers who will be representing the Solar Grids brand and must attend training. You may send any additional persons to train that you want (up to the maximum described above). You must complete training to our satisfaction before opening your business.

Your business must at all times be under your on-site supervision or under the on-site supervision of a general manager who has completed our training program. We do currently require additional training programs or refresher courses every year which may be required in person or virtually.

Item 12 TERRITORY

Your Territory

Your franchise is granted for an exclusive territory. We will establish your territory at the time you sign your franchise agreement with us. Your Territory will have a population of approximately 250,000 people and will usually be specified as a radius around your location; however, we may use other boundaries (such as county lines or other political boundaries, streets, geographical features, or trade area). The continuation of your territorial protection does depend on achieving a certain sales volume as stated in our operating agreement. There are no circumstances that permit us to modify your territorial rights. You will be permitted to service customers regardless of their location but will be restricted to soliciting customers from within your territory.

Establishment of Additional Outlets

You do not have the right to establish additional franchised outlets under the franchise agreement.

Options to Acquire Additional Franchises

You do not receive any options, rights of first refusal, or similar rights to acquire additional franchises.

Restrictions on Us from Soliciting or Accepting Orders in Your Territory

We are restricted from soliciting or accepting orders from consumers inside your Territory.

Soliciting by You Outside Your Territory

We do not permit you to solicit customers outside of your territory. However, there are no restrictions on you from accepting unsolicited orders from consumers outside of your Territory.

Item 13 TRADEMARKS

Principal Trademark

The following is the principal trademark that we license to you. This trademark is owned by our parent company Hexeton Energy Inc. We do not have a federal registration for our principal trademark. Therefore, our trademark does not have many legal benefits and rights as a federally registered trademark. If our right to use the trademark is challenged, you may have to change to an alternative trademark, which may increase your expenses. An application for registration on the Principal Register of the United States Patent and Trademark Office has not been filed.

Trademark	Registration	Registration	Renewal
	Date	Number	Date
SOLAR GRIDS	December 1, 2020	6213050	December 1, 2026

Determinations

There are no currently effective material determinations of the United States Patent and Trademark Office, the Trademark Trial and Appeal Board, or any state trademark administrator or court. There are no pending infringement, opposition, or cancellation proceedings.

Litigation

There is no pending material federal or state court litigation regarding our use or ownership rights in a trademark.

Agreements

There are no currently effective agreements that significantly limit our rights to use or license the use of trademarks listed above in a manner material to the franchise.

Protection of Rights

We protect your right to use the principal trademarks listed in this Item, and we protect you against claims of infringement or unfair competition arising out of your use of the trademarks, to the extent described in this section.

The franchise agreement obligates you to notify us of the use of, or claims of rights to, a trademark identical to or confusingly similar to a trademark licensed to you. The franchise

agreement does not require us to take affirmative action when notified of these uses or claims. We have the right to control any administrative proceedings or litigation involving a trademark licensed by us to you.

If you use our trademarks in accordance with the franchise agreement, then (i) we will defend you (at our expense) against any legal action by a third party alleging infringement by your use of the trademark, and (ii) we will indemnify you for expenses and damages if the legal action is resolved unfavorably to you.

Under the franchise agreement, we may require you to modify or discontinue using a trademark, at your expense.

Superior Prior Rights and Infringing Uses

We do not know of either superior prior rights or infringing uses that could materially affect your use of the principal trademarks.

Item 14 PATENTS, COPYRIGHTS AND PROPRIETARY INFORMATION

Patents

We do not own rights in, or licenses to, patents that are material to the franchise. We do not have any pending patent applications.

Copyrights

All of our original works of authorship fixed in a tangible medium of expression are automatically protected under the U.S. Copyright Act, whether or not we have obtained registrations. This includes our Brand Standards Manual as well as all other sales, training, management and other materials that we have created or will create. You may use these copyrighted materials during the term of the franchise, in a manner consistent with our ownership rights, solely for your franchised business.

We do not have any registered copyrights. There are no pending copyright applications for our copyrighted materials. There are no currently effective determinations of the U.S. Copyright Office (Library of Congress) or any court regarding any copyright.

There are no agreements currently in effect that limit our right to use or license the use of our copyrighted materials.

We have no obligation to protect any of our copyrights or to defend you against claims arising from your use of copyrighted items. The franchise agreement does not require us to take affirmative action when notified of copyright infringement. We control any copyright litigation. We are not required to participate in the defense of a franchisee or indemnify a franchisee for expenses or damages in a proceeding involving a copyright licensed to the franchisee. We may require you to modify or discontinue using the subject matter covered by any of our copyrights, at your expense.

We do not know of any copyright infringement that could materially affect you.

Proprietary Information

We have a proprietary, confidential Brand Standards Manual and related materials that include guidelines, standards and policies for the development and operation of your business. We also claim proprietary rights in other confidential information or trade secrets that include all methods for developing and operating the business, and all non-public plans, data, financial information, processes, vendor pricing, supply systems, marketing systems, formulas, techniques, designs, layouts, operating procedures, customer data, information and know-how.

You (and your owners, if the franchise is owned by an entity) must protect the confidentiality of our Brand Standards Manual and other proprietary information, and you must use our confidential information only for your franchised business. We may require your managers and key employees to sign confidentiality agreements.

Item 15 OBLIGATION TO PARTICIPATE IN THE ACTUAL OPERATION OF THE FRANCHISE BUSINESS

Your Participation

You are not required to participate personally in the direct operation of your business. However, we recommend that you participate.

You must designate one person as your "Principal Executive". The Principal Executive is the executive primarily responsible for your business and has decision-making authority on behalf of the business. The Principal Executive must own at least 10% of the business. The Principal Executive must complete our initial training program. The Principal Executive must complete any post-opening training programs that we develop in the future. The Principal Executive must make reasonable efforts to attend all in-person meetings and remote meetings (such as telephone conference calls), including regional or national brand conferences, that we require. The Principal Executive cannot fail to attend more than three consecutive required meetings.

If your business is owned by an entity, all owners of the business must sign our Guaranty and Non-Compete Agreement (see Attachment 2 to Exhibit B).

"On-Premises" Supervision

You are not required to personally conduct "on-premises" supervision (that is, act as general manager) of your business. However, we recommend on-premises supervision by you.

There is no limit on who you can hire as an on-premises supervisor. The general manager of your business (whether that is you or a hired person) must successfully complete our training program.

If the franchise business is owned by an entity, we do not require that the general manager own any equity in the entity.

Restrictions on Your Manager

If we request, you must have your general manager sign a confidentiality and non-compete agreement. We do not require you to place any other restrictions on your manager.

Item 16 RESTRICTIONS ON WHAT THE FRANCHISEE MAY SELL

You must offer for sale only products and services that we have approved.

You must offer for sale all products and services that we require. We have the right to change the types of authorized products or services, and there are no limits on our right to make changes.

We do not restrict your access to customers, except that all sales must be made at or from your premises.

Item 17 RENEWAL, TERMINATION, TRANSFER, AND DISPUTE RESOLUTION

THE FRANCHISE RELATIONSHIP

This table lists certain important provisions of the franchise and related agreements. You should read these provisions in the agreements attached to this disclosure document.

Provision	Section in franchise or other agreement	Summary
a. Length of the franchise term	Franchise Agreement (FA): § 3.1	10 years from date of franchise agreement.
b. Renewal or extension of the term	FA: § 3.2	You may obtain a successor franchise agreement.
c. Requirements for franchisee to renew or extend	FA: § 3.2	For our franchise system, "renewal" means that at the end of your term, you sign our successor franchise agreement for an additional term. You may be asked to sign a contract with materially different terms and conditions than your original contract.
		To renew, you must give advance notice to us; be in compliance with all contractual obligations to us and third parties; renovate to our then-current standards; sign then-current form of franchise agreement and related documents (including personal guaranty); sign

Provision	Section in franchise or other agreement	Summary
		general release (unless prohibited by applicable law). If you continue operating your franchise after the expiration of the term without a renewal agreement, then we may either terminate your operation at any time or deem you to have renewed your agreement for a new term.
d. Termination by franchisee	FA: § 14.1	If we violate a material provision of the franchise agreement and fail to cure or to make substantial progress toward curing the violation within 30 days after notice from you.
e. Termination by franchisor without cause	Not Applicable	
f. Termination by franchisor with cause	FA: § 14.2	We may terminate your agreement for cause, subject to any applicable notice and cure opportunity.
g. "Cause" defined curable defaults	FA: § 14.2	Non-payment by you (10 days to cure); violate franchise agreement other than non-curable default (30 days to cure).
h. "Cause" definednon-curable defaults	FA: § 14.2	FA: Misrepresentation when applying to be a franchisee; knowingly submitting false information; bankruptcy; lose possession of your location; violation of law; violation of confidentiality; violation of non-compete; violation of transfer restrictions; slander or libel of us; refusal to cooperate with our business inspection; cease operations for more than 5 consecutive days; three defaults in 12 months; cross-termination; charge or conviction of, or plea to a felony, or commission or accusation of an act that is reasonably likely to materially and unfavorably affect our brand; any other breach of franchise agreement which by its nature cannot be cured.
i. Franchisee's obligations on termination/non- renewal	FA: §§ 14.3 – 14.6	Pay all amounts due; return Manual and proprietary items; notify phone, internet, and other providers and transfer service; cease doing business; remove identification; purchase option by us.

Provision	Section in franchise or other agreement	Summary
j. Assignment of agreement by franchisor	FA: § 15.1	Unlimited
k. "Transfer" by franchisee - defined	FA: Article 1	For you (or any owner of your business) to voluntarily or involuntarily transfer, sell, or dispose of, in any single or series of transactions, (i) substantially all of the assets of the business, (ii) the franchise agreement, (iii) any direct or indirect ownership interest in the business, or (iv) control of the business.
1. Franchisor's approval of transfer by franchisee	FA: § 15.2	No transfers without our approval.
m. Conditions for franchisor's approval of transfer	FA: § 15.2	Pay transfer fee; buyer meets our standards; buyer is not a competitor of ours; buyer and its owners sign our then-current franchise agreement and related documents (including personal guaranty); you've made all payments to us and are in compliance with all contractual requirements; buyer completes training program; you sign a general release; business complies with then-current system specifications (including remodel, if applicable).
n. Franchisor's right of first refusal to acquire franchisee's business	FA: § 15.5	If you want to transfer your business (other than to your co-owner or your spouse, sibling, or child), we have a right of first refusal.
o. Franchisor's option to purchase franchisee's business	Not Applicable	
p. Death or disability of franchisee	FA: §§ 2.4, 15.4	If you die or become incapacitated, a new principal executive acceptable to us must be designated to operate the business, and your executor must transfer the business to an approved new owner within nine months.
q. Non-competition covenants during the term of the franchise	FA: § 13.2	Neither you, any owner of the business, or any spouse of an owner may have ownership interest in, lend money or provide financial assistance to, provide services to, or be employed by, any competitor.
r. Non-competition covenants after the	FA: § 13.2	For two years, neither you, any owner of the business, or any spouse of an owner may have

Provision	Section in franchise or other agreement	Summary
franchise is terminated or expires		ownership interest in, lend money or provide financial assistance to, provide services to, or be employed by a competitor located within five miles of your former Territory or the Territory of any other Solar Grids business operating on the date of termination.
s. Modification of the agreement	FA: § 18.4	No modification or amendment of the agreement will be effective unless it is in writing and signed by both parties. This provision does not limit our right to modify the Manual or system specifications.
t. Integration/merger clause	FA: § 18.3	Only the terms of the agreement are binding (subject to state law). Any representations or promises outside of the disclosure document and franchise agreement may not be enforceable. However, no claim made in any franchise agreement is intended to disclaim the express representations made in this Disclosure Document.
u. Dispute resolution by arbitration or mediation	FA: § 17.1	All disputes are resolved by arbitration (except for injunctive relief) (subject to applicable state law).
v. Choice of forum	FA: §§ 17.1; 17.5	Arbitration will take place where our headquarters is located (currently, Lincoln, Nebraska) (subject to applicable state law). Any legal proceedings not subject to arbitration will take place in the District Court of the United States, in the district where our headquarters is then located, or if this court lacks jurisdiction, the state courts of the state and county where our headquarters is then located (subject to applicable state law).
w. Choice of law	FA: § 18.8	Nebraska (subject to applicable state law).

For additional disclosures required by certain states, refer to Exhibit I - State Addenda to Disclosure Document

Item 18 PUBLIC FIGURES

We do not use any public figure to promote our franchise.

Item 19 FINANCIAL PERFORMANCE REPRESENTATIONS

The FTC's Franchise Rule permits a franchisor to provide information about the actual or potential financial performance of its franchised and/or franchisor-owned outlets, if there is a reasonable basis for the information, and if the information is included in the disclosure document. Financial performance information that differs from that included in Item 19 may be given only if: (1) a franchisor provides the actual records of an existing outlet you are considering buying; or (2) a franchisor supplements the information provided in this Item 19, for example, by providing information about possible performance at a particular location or under particular circumstances.

We do not make any representations about a franchisee's future financial performance or the past financial performance of company-owned or franchised outlets. We also do not authorize our employees or representatives to make any such representations either orally or in writing. If you are purchasing an existing outlet, however, we may provide you with the actual records of that outlet. If you receive any other financial performance information or projections of your future income, you should report it to the franchisor's management by contacting Larry Schroder, 151 N. 8th Street Suite 534, Lincoln NE 68508, and 402-417-2828, the Federal Trade Commission, and the appropriate state regulatory agencies.

Item 20 OUTLETS AND FRANCHISEE INFORMATION

Table 1 Systemwide Outlet Summary For Years 2018 to 2020

Column 1 Outlet Type	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets at the End of the Year	Column 5 Net Change
	2018	0	0	0
Franchised	2019	0	0	0
	2020	0	0	0
	2018	1	1	0
Company-Owned	2019	1	1	0
	2020	1	1	0
	2018	1	1	0
Total Outlets	2019	1	1	0
	2020	1	1	0

Table 2
Transfers of Outlets from Franchisees to New Owners (other than the Franchisor)
For Years 2018 to 2020

Column 1 State	Column 2 Year	Column 3 Number of Transfers
	2018	0
N/A	2019	0
	2020	0
	2018	0
Total	2019	0
	2020	0

Table 3
Status of Franchised Outlets
For Years 2018 to 2020

Column 1 State	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets Opened	Column 5 Termi- Nations	Column 6 Non- Renewals	Column 7 Reacquired by Franchisor	Column 8 Ceased Operations - Other Reasons	Column 9 Outlets at End of the Year
	2018	0	0	0	0	0	0	0
N/A	2019	0	0	0	0	0	0	0
	2020	0	0	0	0	0	0	0
	2018	0	0	0	0	0	0	0
Totals	2019	0	0	0	0	0	0	0
	2020	0	0	0	0	0	0	0

Table 4
Status of Company-Owned Outlets
For Years 2018 to 2020

Column 1 State	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets Opened	Column 5 Outlets Reacquired from Franchisee	Column 6 Outlets Closed	Column 7 Outlets Sold to Franchisee	Column 8 Outlets at End of the Year
California	2018	1	0	0	0	0	1

Column 1 State	Column 2 Year	Column 3 Outlets at the Start of the Year	Column 4 Outlets Opened	Column 5 Outlets Reacquired from Franchisee	Column 6 Outlets Closed	Column 7 Outlets Sold to Franchisee	Column 8 Outlets at End of the Year
	2019	1	0	0	0	0	1
	2020	1	0	0	0	0	1
	2018	1	0	0	0	0	1
Totals	2019	1	0	0	0	0	1
	2020	1	0	0	0	0	1

Table 5
Projected Openings As Of December 31, 2020

Column 1 State	Column 2 Franchise Agreements Signed but Outlet Not Opened	Column 3 Projected New Franchised Outlets in the Next Fiscal Year	Column 4 Projected New Company- Owned Outlets in the Next Fiscal Year
California	0	1	0
Illinois	0	1	0
Utah	0	1	0
Totals	0	3	0

If you buy this franchise, your contact information may be disclosed to other buyers when you leave the franchise system. In some instances, current and former franchisees sign provisions restricting their ability to speak openly about their experience with our franchise system. You may wish to speak with current and former franchisees, but be aware that not all such franchisees will be able to communicate with you.

<u>List of Current Franchisees</u>

The following is a list of the current franchisees in our system:

None.

List of Terminated Franchisees

The following is a list of the franchisees who have had an outlet terminated, cancelled, transferred, not renewed or otherwise voluntarily or involuntarily ceased to do business under a franchise agreement during the most recently completed fiscal year or who have not communicated with Franchisor within 10 weeks of the application date:

None.

Confidentiality Clauses

In the last three fiscal years, no franchisees have signed any contract, order, or settlement provision that directly or indirectly restricts a current or former franchisee from discussing his or her personal experience as a franchisee in our system with any prospective franchisee.

Franchisee Organizations

There are no trademark-specific franchisee organizations associated with our franchise system.

Item 21 FINANCIAL STATEMENTS

We have not been in business for three years or more, and therefore cannot include all financial statements required by the Franchise Rule of the Federal Trade Commission.

The following are our audited financial statements as of December 31, 2020 and July 31, 2020. Our fiscal year end is December 31.

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SOLAR GRIDS LLC

FINANCIAL STATEMENTS WITH INDEPENDENT AUDITOR'S REPORT

YEAR ENDED DECEMBER 31, 2020

DASH Business Solutions, LLC

13957 Exotica Lane

Wellington, FL 33414 561.247.5303

SOLAR GRIDS LLC

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DASH Business Solutions, LLC

Independent Auditor's Report

To the Members of Solar Grids LLC

We have audited the accompanying financial statements of Solar Grids LLC, which comprise the balance sheet as of December 31, 2020, and the related statement of operations, members' equity, and cash flows for the year then ended, and the related notes to the financial statements.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Solar Grids LLC as of December 31, 2020, and the results of its operations and its cash flows for the year then ended, in accordance with the generally accepted accounting principles in the United States of America.

Basis for Opinion

The audit was conducted in accordance with generally accepted auditing standards (GAAS) of the United States of America while specifically adhering to the auditor's responsibility listed below. The auditor is required to be independent of the entity and meet other ethical responsibilities relevant to the audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with generally accepted accounting principles in the Unites States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibilities for the Audit of the Financial Statements

Performing an audit in accordance with GAAS requires the auditor to exercise professional judgment and maintain professional skepticism throughout the audit. The GAAS standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used, the reasonableness of significant accounting estimates made by management, consideration of the entity's ability to continue as a going concern for a reasonable amount of time, as well as evaluating the overall presentation of the financial statements.

Auditor's Responsibilities for the Audit of the Financial Statements (Continued)

The auditor is required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters the auditor identified during the audit.

The objectives of the auditor are to i) obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error; and ii) issue an auditor's report that includes the auditor's opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than the risk of detecting a misstatement resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

DASH Business Solutions, LLC

DASH Business Solutions, LLC Wellington, FL March 22, 2021

SOLAR GRIDS LLC

Balance Sheet December 31, 2020

ASSETS

Current Assets	
Cash and Cash Equivalents	\$ 140,617
Accounts Receivable	24,689
Total Current Assets	 165,306
Other Assets	
TOTAL ASSETS	\$ 165,306
LIABILITIES & EQUITY	
EIABIEITIES & EQUIT I	
Long Term Liabilities	
Deferred Revenue	\$ 24,747
Total Long Term Liabilities	24,747
Total Liabilities	 24,747
Members' Equity	50.000
Capital Contributions	50,000
Retained Earnings	 90,559
Members' Equity	 140,559
TOTAL LIABILITIES & EQUITY	\$ 165,306

Statement of Operations For The Year Ended December 31, 2020

Revenues		
Onboarding Revenue	\$	74,241
Sales	Ψ	38,810
Sales of Product		61,915
SOLAR School Training		148,482
Reimbursements		(11,250)
Total Revenue	-	312,198
Cost of Revenues		2,026
Gross Profit		310,172
Operating Expenses		
Advertising		175,472
Automobile Expenses		703
Bank Charges and Fees		590
Computer Expenses		1,058
Contract Labor		12,859
Dues and Subscriptions		121
Insurance		19
Legal and Professional Services		525
Meals		565
Merchant Processing Fees		58
Office Supplies and Software		10,055
Rent and Lease		479
Salaries and Wages		7,254
Small Equipment		140
Taxes and Licenses		833
Telephone		26
Travel		2,606
Total Expenses		213,363
Operating Income (Loss)		96,809
Interest Income		
Net Income (Loss)	\$	96,809

See accompanying Notes to Financial Statements

Statement of Changes in Members' Equity For The Year Ended December 31, 2020

Equity at January 1, 2020	\$ -
Capital Contribution	50,000
Member Draws	(6,250)
Net Income (Loss)	96,809
Equity at December 31, 2020	\$ 140,559

See accompanying Notes to Financial Statements 5

Statement of Cash Flows For The Year Ended December 31, 2020

Cash Flows From Operating Activities: Net Income (Loss)	\$ 96,809
Adjustments to Reconcile Net Income (Loss) to Net Cash Provided by Operating Activities:	
Depreciation & Amortization	-
Changes in Assets and Liabilities	
Decrease (Increase) in Assets	(24,689)
Increase (Decrease) in Liabilities	24,747
Net Cash Provided by Operating Activities	 96,867
Cash Flows From Investing Activities: Loans From Members	-
Net Cash Provided by Investing Activities	
Cash Flows From Financing Activities:	
Capital Contributions	50,000
Member Draws	(6,250)
Net Cash Provided by Investing Activities	 43,750
Net Change in Cash	140,617
Cash - Beginning of Period	
Cash - End of Period	\$ 140,617

See accompanying Notes to Financial Statements

Notes to the Financial Statements December 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Nature of Business

Solar Grids LLC (the "Company") was formed on February 12, 2020 as a Wyoming Limited Liability Company for the purpose of offering franchise opportunities and support for entrepreneurs who want to own a franchisee location of Solar Grids.

Basis of Accounting

The Company uses the accrual basis of accounting, and their accounting period is the 12-month period ending December 31 of each year.

Accounting Standards Codification

The financial Accounting Standards Board ("FASB") has issued the FASB Accounting Standards Codification ("ASC") that became the single official source of authoritative U.S. generally accepted accounting principles ("GAAP"), other than guidance issued by the Securities and Exchange Commission (SEC), superseding existing FASB, American Institute of Certified Public Accountants, emerging Issues Task Force and related literature. All other literature is not considered authoritative. The ASC does not change GAAP; it introduces a new structure that is organized in an accessible online search system.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash equivalents include all highly liquid investments with maturities of three months or less at the date of purchase. Also included with cash equivalents are deposits in-transit from banks for payments related to third-party credit card and debit card transactions. As of December 31, 2020, the Company had cash and cash equivalents of \$140,617.

Notes to the Financial Statements December 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Accounts Receivable

Accounts receivable are recorded for amounts due based on the terms of executed franchise agreements for franchise sales, royalty fees, and other revenues. These receivables are carried at original invoice amount less an estimate made for doubtful receivables, based on a review of outstanding amounts. Management regularly evaluates individual customer receivables considering their financial condition, credit history and current economic conditions. Accounts receivable are written off when deemed uncollectible. Recoveries of accounts receivable previously written off are recorded as income when received. As of December 31, 2020, the Company had receivables of \$24,689 and all accounts are deemed collectible.

Revenue Recognition

The Financial Accounting Standards Board ("FASB") issued codification Topic 606, Revenue from Contracts with Customers (ASC 606). Under ASC 606, the franchisor must determine if the pre-opening activities contain any distinct goods or services, known as performance obligations, and then allocate the initial franchise fees to those performance obligations using the stand-alone selling price of the goods or services. The Company has instituted ASC 606 and it is reflected in the financial statements for the year ended December 21, 2020. The franchise fees are initially deferred revenue and recognized as distinct goods are sold or service obligations are fulfilled in accordance with ASC 606. Management has determined thirty percent (30%) of initial franchise fee represents Onboarding Revenue and consists of website building, creation of unique marketing materials, skills training access, and platform set up, which is completed within a two-week period after the franchise fee is paid. Solar School Training Revenue represents sixty percent (60%) of the initial franchise fee and is completed within thirty days of payment of the fee. Onboarding Revenue and Solar School Training Revenue are recognized upon completion. The long-term license portion of the franchise fee represents ten percent (10%) of the fee and is recognized over a ten-year period. The franchise fee is non-refundable and there is no uncertainty about collectability. The royalty revenue and other fees are recognized when earned and are based on a percentage of gross sales of each individual franchise according to the franchisee contract.

Advertising

The Company expenses advertising costs the first time the advertising takes place. The advertising expense at December 31, 2020 was \$175,472.

Notes to the Financial Statements December 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Income Taxes

The entity is structured as a limited liability company under the laws of the State of Wyoming and has multiple members. A limited liability company with multiple members is classified as a partnership for federal and state income tax purposes and, accordingly, the income or loss of the Company will be included in the income tax returns of the members. Therefore, there is no provision for federal and state income taxes.

The Company follows the guidance under Accounting Standards Codification ("ASC") Topic 740, Accounting for Uncertainty in Income Taxes. ASC Topic 740 prescribes a more-likely-than-not measurement methodology to reflect the financial statement impact of uncertain tax positions taken or expected to be taken in the tax return. If taxing authorities were to disallow any tax positions taken by the Company, the additional income taxes, if any, would be imposed on the members rather than the Company. Accordingly, there would be no effect on the Company's financial statements.

The Company's income tax returns are subject to examination by taxing authorities for a period of three years from the date they are filed. As of December 31, 2020, there are no returns subject to examination based on the date of formation.

Recently Issued Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09, Revenue from Contracts with Customers, which amended revenue recognition guidance to clarify the principles for recognizing revenue from contracts with customers. The guidance requires an entity to recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance also requires expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. Additionally, qualitative and quantitative disclosures are required about customer contracts, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. ASU No. 2014-09 is effective for annual reporting in fiscal years that begin after December 15, 2019. The Company has instituted the guidance and it is reflected in the accompanying financial statements.

Financial Instruments

For certain of the Company's financial instruments, including cash and cash equivalents, accounts receivable, long term notes receivable, accounts payable and accrued expenses, the carrying amounts approximate fair value due to their short maturities.

Notes to the Financial Statements December 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Concentration of Risk

The Company maintains its cash in bank deposit accounts which at times may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risks on cash or cash equivalents.

Subsequent Events

Management has reviewed and evaluated subsequent events through March 22, 2021, the date on which the financial statements were issued.

NOTE 2 - RELATED PARTY TRANSACTIONS

During the years ended December 31, 2020, the Company has not incurred any operating expenses with related parties.

NOTE 3 - COMMITMENTS AND CONTINGENCIES

The Company may be subject to various claims, legal actions and complaints arising in the ordinary course of business. In accounting for legal matters and other contingencies, the Company follows the guidance in ASC Topic 450 Contingencies, under which loss contingencies are accounted for based upon the likelihood of incurrence of a liability. If a loss contingency is "probable" and the amount of loss can be reasonably estimated, it is accrued. If a loss contingency is "probable" but the amount of loss cannot be reasonably estimated, disclosure is made. If a loss contingency is "reasonably possible," disclosure is made, including the potential range of loss, if determinable. Loss contingencies that are "remote" are neither accounted for nor disclosed. In the opinion of management, all matters are of such kind, or involve such amounts, that unfavorable disposition, if any, would not have a material effect on the financial position of the

Company. The Company does not carry general liability or workers' compensation coverage, nor

NOTE 4 - FRANCHISE AGREEMENT

is it self-insured.

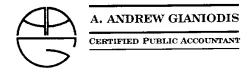
The terms of the Company's franchise agreement will be as follows:

- A. The Company will grant the right to use the Company name, trademark and system in the franchisees franchise development business.
- B. The franchisee is obligated to pay a non-refundable initial franchise fee.
- C. The franchisee is obligated to pay a monthly royalty fee and other fees as outlined in the agreement.
- D. All other terms of the Franchise Disclosure Document.

Notes to the Financial Statements December 31, 2020

NOTE 5 - DEFERRED REVENUE

As stated in Note 1, under ASC 606, the franchisor may recognize franchise fee revenue from the initial franchise fee when the franchisor has performed all services required to earn the initial franchise fee, or when pre-opening activities contain any distinct goods or services that can be allocated from the initial franchise fee. Management has determined the amounts that can be allocated from the franchise fee and recognized as income during the year ending December 31, 2020 as specified in *Revenue Recognition* of Note 1. The amounts in deferred revenue consist of the long-term license unearned portion of the initial franchise fees. The deferred revenue is \$24,747 at December 31, 2020, and will be earned equally over a ten-year time period.



JULY 31, 2020

FINANCIAL STATEMENTS

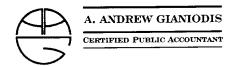
279 Niagara Falls Blvd.

Amherst, New York 14226

716 - 510-6068

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August 8, 2020

INDEPENDENT AUDITORS' REPORT

Board of Directors and Members of Solar Grids LLC:

REPORT ON FINANCIAL STATEMENTS

I have audited the accompanying balance sheet of Solar Grids LLC (a limited liability company) as of July 31, 2020 and the related statements of operations, changes in owner's equity and cash flows for the period April 1 through July 31, 2020. These financial statements are the responsibility of the Company's management.

MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of these financial statements in accordance with principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

AUDITOR'S RESPONSIBILITY

My responsibility is to express an opinion on these financial statements based on my audits. I conducted my audits in accordance with generally accepted auditing standards as accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit includes performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of risks of material misstatements of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, I express no such opinion.

-1-

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279 Niagara Falls Blvd. Amherst, New York 14226

Balance Sheet July 31, 2020

ASSETS

Current Assets Cash Due from owners Total Current Assets	\$ 85,155 - 85,155
Other Assets	
TOTAL ASSETS	\$ 85,155
LIABILITIES & EQUITY	
Current Liabilities Accounts payable	\$
Total Liabilities	
Equity Member Equity	 85,155
Total Equity	85,155
TOTAL LIABILITIES & EQUITY	\$ 85,155

See accompanying notes - 2 -

Statement of Operations Period April 1 through July 31, 2020

Revenues	
Franchise fees	\$ 47,470
Other revenue	-
Total revenue	 47,470
Expenses	
Advertising	1,624
Bank charges	24
Licenses	103
Office	520
Professional fees	3,500
Travel	3,300 294
Total expenses	 6,065
Operating Income	41,405
Income taxes Interest income	-
Net Income	\$ 41,405

See accompanying notes - 3 -

Statement of Changes in Equity Period April 1 through July 31, 2020

	Total Equity	
Equity at April 1, 2020	\$	-
Capital Infusion		50,000
Draws		(6,250)
Net Income		41,405
Equity July 31, 2020	\$	85,155

See accompanying notes - 4 -

Statement of Cash Flows Period April 1 through July 31, 2020

Cash flows from operating activities:

Net Income	\$ 41,405
Adjustments to reconcile net loss to net cash provided by operating activities: Depreciation & amortization	-
Changes in assets and liabilities Current assets Current liabilities	- -
Net cash provided by operating activities	 41,405
Cash flows from investing activities: Expenditures for othet assets Net cash provided by investing activities	 <u>-</u>
Cash flows from financing activities: Capital infusion Owner draws	 50,000 (6,250)
Net cash provided by investing activities	43,750
Net change in cash	85,155
Cash - beginning of period	
Cash - end of period	\$ 85,155
Supplemental Disclosures Interest Paid Income Taxes Paid	- -

See accompanying notes - 5 -

SOLAR GRIDS LLC NOTES TO FINANCIAL STATEMENTS

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

ORGANIZATION AND NATURE OF BUSINESS

The Company was incorporated under the laws of the state of Wyoming for the purpose of offering franchise opportunities to entrepreneurs who want to own their own Solar Grids operation, as a franchise.

BASIS OF PRESENTATION

The financial statements are presented on the accrual basis of accounting.

REVENUE RECOGNITION

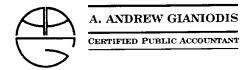
Initial franchise fees will be recorded as income when the company provides substantially all the initial services agreed upon in the franchise agreement or when the franchise has commenced operations, whichever comes first. If the fee is received over a period of time and the Company has no reasonable basis for estimating the collectability of the fee, the Company will use the installment method of recognition of the initial fee as revenue.

COMPANY INCOME TAXES

The Company is an LLC; as such, the Company will not be responsible for income taxes on the company level. Instead, its taxable income will be included on the owner's personal tax returns.

NOTE 2 DISCLOSURE ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS

The Company estimates that the fair value of all financial instruments at July 31, 2020, as defined in FASB 107, does not differ materially from the aggregate carrying values of its financial instruments recorded in the accompanying balance sheet. The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. Considerable judgment is required in interpreting market data to develop the estimates of fair value, and accordingly, the estimates are not necessarily indicative of the amounts that the Company could realize in a current market exchange.



CONSENT OF THE INDEPENDENT AUDITOR

A. Andrew Gianiodis, CPA consents to the use in the Franchise Disclosure Document issued by Solar Grids LLC ("Franchisor") on August 10, 2020, as it may be amended, of our report dated August 8, 2020, relating to the financial statements of the Franchisor for the period April 1 through July 30, 2020.

A. Andrew Gianiodis, CPA

279 Niagara Falls Blvd.

Amherst, New York 14226

716 - 510-6068

Item 22 CONTRACTS

Copies of all proposed agreements regarding this franchise offering are attached as the following Exhibits:

B. Franchise Agreement (with Guaranty and Non-Compete Agreement, Rider to Lease Agreement, Form of General Release, and State Addenda to Agreements)

Item 23 RECEIPTS

Detachable documents acknowledging your receipt of this disclosure document are attached as the last two pages of this disclosure document.

EXHIBIT A

STATE ADDENDA TO DISCLOSURE DOCUMENT

CALIFORNIA ADDENDUM TO DISCLOSURE DOCUMENT

California Corporations Code, Section 31125 requires the franchisor to give the franchisee a disclosure document, approved by the Department of Financial Protection and Innovation, prior to a solicitation of a proposed material modification of an existing franchise.

THE CALIFORNIA FRANCHISE INVESTMENT LAW REQUIRES THAT A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE BE DELIVERED TOGETHER WITH THE OFFERING CIRCULAR.

OUR WEBSITE HAS NOT BEEN REVIEWED OR APPROVED BY THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION. ANY COMPLAINTS CONCERNING THE CONTENT OF THIS WEBSITE MAY BE DIRECTED TO THE CALIFORNIA DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION AT www.dfpi.ca.gov.

THESE FRANCHISES HAVE BEEN REGISTERED UNDER THE FRANCHISE INVESTMENT LAW OF THE STATE OF CALIFORNIA. SUCH REGISTRATION DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE COMMISSIONER OF FINANCIAL PROTECTION AND INNOVATION NOR A FINDING BY THE COMMISSIONER THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

ALL THE OWNERS OF THE FRANCHISE WILL BE REQUIRED TO EXECUTE PERSONAL GUARANTEES. THIS REQUIREMENT PLACES THE MARITAL ASSETS OF THE SPOUSES DOMICILED IN COMMUNITY PROPERTY STATES – ARIZONA, CALIFORNIA, IDAHO, LOUISIANA, NEVADA, NEW MEXICO, TEXAS, WASHINGTON AND WISCONSIN AT risk IF YOUR FRANCHISE FAILS.

1. The following paragraph is added to the end of Item 3 of the Disclosure Document:

Neither franchisor nor any person or franchise broker in Item 2 of this disclosure document is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities Exchange Act of 1934, 15 U.S.C.A. 78a et seq., suspending or expelling such persons from membership in that association or exchange.

- 2. The following paragraph is added to the end of Item 6 of the Disclosure Document:
 - With respect to the Late Fee described in Item 6, this Item is amended to disclose that the maximum rate of interest permitted under California law is 10%.
- 3. The following paragraphs are added at the end of Item 17 of the Disclosure Document:

The Franchise Agreement requires franchisee to sign a general release of claims upon renewal or transfer of the Franchise Agreement. California Corporations Code Section 31512 provides that any condition, stipulation or provision purporting to bind any person acquiring a franchise to waive compliance with any provision of that law or any rule or order thereunder is void.

California Business and Professions Code Sections 20000 through 20043 provide rights to the franchisee concerning termination, transfer, or non-renewal of a franchise. If the Franchise Agreement contains a provision that is inconsistent with the law, the law will control.

The Franchise Agreement provides for termination upon bankruptcy. This provision may not be enforceable under federal bankruptcy law (11 U.S.C.A. Sec. 101 et seq.).

The Franchise Agreement contains a covenant not to compete which extends beyond the termination of the franchise. This provision may not be enforceable under California law.

The Franchise Agreement contains a liquidated damages clause. Under California Civil Code Section 1671, certain liquidated damages clauses are unenforceable.

The Franchise Agreement requires binding arbitration. The arbitration will occur in Lincoln, Nebraska, with the costs being borne equally by Franchisor and Franchisee. Prospective franchisees are encouraged to consult private legal counsel to determine the applicability of California and federal laws (such as Business and Professions Code Section 20040.5, Code of Civil Procedure Section 1281, and the Federal Arbitration Act) to any provisions of a franchise agreement restricting venue to a forum outside the State of California.

The Franchise Agreement requires application of the laws of Nebraska. This provision may not be enforceable under California law.

HAWAII ADDENDUM TO DISCLOSURE DOCUMENT

In the State of Hawaii only, this Disclosure Document is amended as follows:

THESE FRANCHISES WILL BE/HAVE BEEN FILED UNDER THE FRANCHISE INVESTMENT LAW OF THE STATE OF HAWAII. FILING DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE DIRECTOR OF COMMERCE AND CONSUMER AFFAIRS OR A FINDING BY THE DIRECTOR OF COMMERCE AND CONSUMER AFFAIRS THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

THE FRANCHISE INVESTMENT LAW MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, OR SUBFRANCHISOR, AT LEAST SEVEN DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEE, OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST SEVEN DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION BY THE FRANCHISEE, OR

SUBFRANCHISOR, WHICHEVER OCCURS FIRST, A COPY OF THE DISCLOSURE DOCUMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE SALE OF THE FRANCHISE.

THIS DISCLOSURE DOCUMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR A STATEMENT OF ALL RIGHTS, CONDITIONS, RESTRICTIONS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

Registered agent in the state authorized to receive service of process:

Commissioner of Securities 335 Merchant Street Honolulu, Hawaii 96813

<u>Registration of franchises or filings of offering circulars in other states</u>. As of the date of filing of this Addendum in the State of Hawaii:

- 1. A franchise registration is effective or an offering circular is on file in the following states:
 - 2. A proposed registration or filing is or will be shortly on file in the following states:
 - 3. No states have refused, by order or otherwise to register these franchises.
 - 4. No states have revoked or suspended the right to offer these franchises.
 - 5. The proposed registration of these franchises has not been withdrawn in any state.

ILLINOIS ADDENDUM TO DISCLOSURE DOCUMENT

In recognition of the requirements of the Illinois Franchise Disclosure Act of 1987, as amended (the "Act"), this Disclosure Document is amended as follows:

Illinois law governs the agreements between the parties to this franchise.

Section 4 of the Act provides that any provision in a franchise agreement that designates jurisdiction of venue outside the State of Illinois is void. However, a franchise agreement may provide for arbitration outside of Illinois.

Section 41 of the Act provides that any condition, stipulation, or provision purporting to bind any person acquiring any franchise to waive compliance with the Act or any other law of Illinois is void.

Your rights upon termination and non-renewal of a franchise agreement are set forth in sections 19 and 20 of the Act.

MARYLAND ADDENDUM TO DISCLOSURE DOCUMENT

In the State of Maryland only, this Disclosure Document is amended as follows:

The following is added to Item 17:

The general release required as a condition of renewal, sale, and/or assignment/transfer shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law.

Any claims arising under the Maryland Franchise Registration and Disclosure Law must be brought within 3 years after the grant of the franchise.

You have the right to file a lawsuit alleging a cause of action arising under the Maryland Franchise Law in any court of competent jurisdiction in the State of Maryland.

The Franchise Agreement provides for termination upon bankruptcy of the franchisee. This provision may not be enforceable under federal bankruptcy law.

MINNESOTA ADDENDUM TO DISCLOSURE DOCUMENT

In the State of Minnesota only, this Disclosure Document is amended as follows:

- Minnesota Statutes, Section 80C.21 and Minnesota Rules 2860.4400(J) prohibit the franchisor from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring the franchisee to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Franchise Disclosure Document or agreement(s) can abrogate or reduce (1) any of the franchisee's rights as provided for in Minnesota Statutes, Chapter 80C or (2) franchisee's rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.
- With respect to franchises governed by Minnesota law, the franchisor will comply with Minnesota Statutes, Section 80C.14, Subd. 3-5, which require (except in certain specified cases) (1) that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for non-renewal of the franchise agreement and (2) that consent to the transfer of the franchise will not be unreasonably withheld.
- The franchisor will protect the franchisee's rights to use the trademarks, service marks, trade names, logotypes or other commercial symbols or indemnify the franchisee from any loss, costs or expenses arising out of any claim, suit or demand regarding the use of the name.
- Minnesota considers it unfair to not protect the franchisee's right to use the trademarks. Refer to Minnesota Statues, Section 80C.12, Subd. 1(g).
- Minnesota Rules 2860.4400(D) prohibits a franchisor from requiring a franchisee to assent to a general release.

- The franchisee cannot consent to the franchisor obtaining injunctive relief. The franchisor may seek injunctive relief. See Minn. Rules 2860.4400J. Also, a court will determine if a bond is required.
- The Limitations of Claims section must comply with Minnesota Statutes, Section 80C.17, Subd. 5, which states "No action may be commenced pursuant to this Section more than three years after the cause of action accrues."

THESE FRANCHISES HAVE BEEN REGISTERED UNDER THE MINNESOTA FRANCHISE ACT. REGISTRATION DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT BY THE COMMISSIONER OF COMMERCE OF MINNESOTA OR A FINDING BY THE COMMISSIONER THAT THE INFORMATION PROVIDED HEREIN IS TRUE, COMPLETE AND NOT MISLEADING.

THE MINNESOTA FRANCHISE ACT MAKES IT UNLAWFUL TO OFFER OR SELL ANY FRANCHISE IN THIS STATE WHICH IS SUBJECT TO REGISTRATION WITHOUT FIRST PROVIDING TO THE PROSPECTIVE FRANCHISEE, AT LEAST 7 DAYS PRIOR TO THE EXECUTION BY THE PROSPECTIVE FRANCHISEE OF ANY BINDING FRANCHISE OR OTHER AGREEMENT, OR AT LEAST 7 DAYS PRIOR TO THE PAYMENT OF ANY CONSIDERATION, BY THE FRANCHISEE, WHICHEVER OCCURS FIRST, A COPY OF THIS PUBLIC OFFERING STATEMENT, TOGETHER WITH A COPY OF ALL PROPOSED AGREEMENTS RELATING TO THE FRANCHISE. THIS PUBLIC OFFERING STATEMENT CONTAINS A SUMMARY ONLY OF CERTAIN MATERIAL PROVISIONS OF THE FRANCHISE AGREEMENT. THE CONTRACT OR AGREEMENT SHOULD BE REFERRED TO FOR AN UNDERSTANDING OF ALL RIGHTS AND OBLIGATIONS OF BOTH THE FRANCHISOR AND THE FRANCHISEE.

NEW YORK ADDENDUM TO DISCLOSURE DOCUMENT

In the State of New York only, this Disclosure Document is amended as follows:

1. The following information is added to the cover page of the Franchise Disclosure Document:

INFORMATION COMPARING FRANCHISORS IS AVAILABLE. CALL THE STATE ADMINISTRATORS LISTED IN EXHIBIT A OR YOUR PUBLIC LIBRARY FOR SOURCES OF INFORMATION. REGISTRATION OF THIS FRANCHISE BY NEW YORK STATE DOES NOT MEAN THAT NEW YORK STATE RECOMMENDS IT OR HAS VERIFIED THE INFORMATION IN THIS FRANCHISE DISCLOSURE DOCUMENT. IF YOU LEARN THAT ANYTHING IN THE FRANCHISE DISCLOSURE DOCUMENT IS UNTRUE, CONTACT THE FEDERAL TRADE COMMISSION AND NEW YORK STATE DEPARTMENT OF LAW, BUREAU OF INVESTOR PROTECTION AND SECURITIES, 28 LIBERTY

ST. 21ST FLOOR, NEW YORK, NY 10005. THE FRANCHISOR MAY, IF IT CHOOSES, NEGOTIATE WITH YOU ABOUT ITEMS COVERED IN THE FRANCHISE DISCLOSURE DOCUMENT. HOWEVER, THE FRANCHISOR CANNOT USE THE NEGOTIATING PROCESS TO PREVAIL UPON A PROSPECTIVE FRANCHISEE TO ACCEPT TERMS WHICH ARE LESS FAVORABLE THAN THOSE SET FORTH IN THIS FRANCHISE DISCLOSURE DOCUMENT.

2. The following is added at the end of Item 3:

Except as provided above, with regard to the franchisor, its predecessor, a person identified in Item 2, or an affiliate offering franchises under the franchisor's principal trademark:

- A. No such party has an administrative, criminal or civil action pending against that person alleging: a felony, a violation of a franchise, antitrust, or securities law, fraud, embezzlement, fraudulent conversion, misappropriation of property, unfair or deceptive practices, or comparable civil or misdemeanor allegations.
- B. No such party has pending actions, other than routine litigation incidental to the business, which are significant in the context of the number of franchisees and the size, nature or financial condition of the franchise system or its business operations.
- C. No such party has been convicted of a felony or pleaded nolo contendere to a felony charge or, within the 10 year period immediately preceding the application for registration, has been convicted of or pleaded nolo contendere to a misdemeanor charge or has been the subject of a civil action alleging: violation of a franchise, antifraud, or securities law; fraud; embezzlement; fraudulent conversion or misappropriation of property; or unfair or deceptive practices or comparable allegations.
- D. No such party is subject to a currently effective injunctive or restrictive order or decree relating to the franchise, or under a Federal, State, or Canadian franchise, securities, antitrust, trade regulation or trade practice law, resulting from a concluded or pending action or proceeding brought by a public agency; or is subject to any currently effective order of any national securities association or national securities exchange, as defined in the Securities and Exchange Act of 1934, suspending or expelling such person from membership in such association or exchange; or is subject to a currently effective injunctive or restrictive order relating to any other business activity as a result of an action brought by a public agency or department, including, without limitation, actions affecting a license as a real estate broker or sales agent.
- 3. The following is added to the end of Item 4:

Neither the franchisor, its affiliate, its predecessor, officers, or general partner during the 10-year period immediately before the date of the offering circular: (a) filed as debtor (or had filed against it) a petition to start an action under the U.S. Bankruptcy Code; (b) obtained a discharge of its debts under the bankruptcy code; or (c) was a principal officer of a company or a general partner in a partnership that either filed as a debtor (or had filed against it) a petition to start an action under the U.S. Bankruptcy Code or that obtained a

discharge of its debts under the U.S. Bankruptcy Code during or within 1 year after that officer or general partner of the franchisor held this position in the company or partnership.

4. The following is added to the end of Item 5:

The initial franchise fee constitutes part of our general operating funds and will be used as such in our discretion.

5. The following is added to the end of the "Summary" sections of Item 17(c), titled "Requirements for franchisee to renew or extend," and Item 17(m), entitled "Conditions for franchisor approval of transfer":

However, to the extent required by applicable law, all rights you enjoy and any causes of action arising in your favor from the provisions of Article 33 of the General Business Law of the State of New York and the regulations issued thereunder shall remain in force; it being the intent of this proviso that the non-waiver provisions of General Business Law Sections 687.4 and 687.5 be satisfied.

6. The following language replaces the "Summary" section of Item 17(d), titled "Termination by franchisee":

You may terminate the agreement on any grounds available by law.

7. The following is added to the end of the "Summary" section of Item 17(j), titled "Assignment of contract by franchisor":

However, no assignment will be made except to an assignee who in good faith and judgment of the franchisor, is willing and financially able to assume the franchisor's obligations under the Franchise Agreement.

- 8. The following is added to the end of the "Summary" sections of Item 17(v), titled "Choice of forum", and Item 17(w), titled "Choice of law": The foregoing choice of law should not be considered a waiver of any right conferred upon the franchisor or upon the franchisee by Article 33 of the General Business Law of the State of New York.
- 9. The following is added to the end of Item 19:

REPRESENTATIONS REGARDING EARNINGS CAPABILITY

SOLAR GRIDS LLC DOES NOT FURNISH OR AUTHORIZE ITS SALESPERSONS TO FURNISH ANY ORAL OR WRITTEN INFORMATION CONCERNING THE ACTUAL OR POTENTIAL SALES, COSTS, INCOME OR PROFITS OF A FRANCHISE. ACTUAL RESULTS VARY FROM UNIT TO UNIT AND SOLAR GRIDS LLC CANNOT ESTIMATE THE EARNINGS OF ANY PARTICULAR FRANCHISE.

NORTH DAKOTA ADDENDUM TO DISCLOSURE DOCUMENT

In the State of North Dakota only, this Disclosure Document is amended as follows:

THE SECURITIES COMMISSIONER HAS HELD THE FOLLOWING TO BE UNFAIR, UNJUST OR INEQUITABLE TO NORTH DAKOTA FRANCHISEES (NDCC SECTION 51-19-09):

- 1. <u>Restrictive Covenants</u>: Franchise disclosure documents that disclose the existence of covenants restricting competition contrary to NDCC Section 9-08-06, without further disclosing that such covenants will be subject to the statute.
- 2. <u>Situs of Arbitration Proceedings</u>: Franchise agreements providing that the parties must agree to the arbitration of disputes at a location that is remote from the site of the franchisee's business.
- 3. <u>Restrictions on Forum</u>: Requiring North Dakota franchisees to consent to the jurisdiction of courts outside of North Dakota.
- 4. <u>Liquidated Damages and Termination Penalties</u>: Requiring North Dakota franchisees to consent to liquidated damages or termination penalties.
- 5. <u>Applicable Laws</u>: Franchise agreements that specify that they are to be governed by the laws of a state other than North Dakota.
- 6. <u>Waiver of Trial by Jury</u>: Requiring North Dakota Franchises to consent to the waiver of a trial by jury.
- 7. <u>Waiver of Exemplary and Punitive Damages</u>: Requiring North Dakota Franchisees to consent to a waiver of exemplary and punitive damage.
- 8. <u>General Release</u>: Franchise Agreements that require the franchisee to sign a general release upon renewal of the franchise agreement.
- 9. <u>Limitation of Claims</u>: Franchise Agreements that require the franchisee to consent to a limitation of claims. The statute of limitations under North Dakota law applies.
- 10. <u>Enforcement of Agreement</u>: Franchise Agreements that require the franchisee to pay all costs and expenses incurred by the franchisor in enforcing the agreement. The prevailing party in any enforcement action is entitled to recover all costs and expenses including attorney's fees.

RHODE ISLAND ADDENDUM TO DISCLOSURE DOCUMENT

In the State of Rhode Island only, this Disclosure Document is amended as follows:

Item 17, summary columns for (v) and (w) are amended to add the following:

Any provision in the franchise agreement restricting jurisdiction or venue to a forum outside Rhode Island or requiring the application of the laws of a state other than Rhode Island is void as to a claim otherwise enforceable under the Rhode Island Franchise Investment Act.

VIRGINIA ADDENDUM TO DISCLOSURE DOCUMENT

In the Commonwealth of Virginia only, this Disclosure Document is amended as follows:

The following statements are added to Item 17(h):

Under Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to cancel a franchise without reasonable cause. If any grounds for default or termination stated in the Franchise Agreement do not constitute "reasonable cause," as that term may be defined in the Virginia Retail Franchising Act or the laws of Virginia, that provision may not be enforceable.

Under Section 13.1-564 of the Virginia Retail Franchising Act, it is unlawful for a franchisor to use undue influence to induce a franchisee to surrender any right given to him under the franchise. If any provision of the Franchise Agreement involves the use of undue influence by the franchisor to induce a franchisee to surrender any rights given to the franchisee under the franchise, that provision may not be enforceable.

Item 17(t) is amended to read as follows:

Only the terms of the Franchise Agreement and other related written agreements are binding (subject to applicable state law). Any representations or promises outside of the Disclosure Document and Franchise Agreement may not be enforceable.

WASHINGTON ADDENDUM TO DISCLOSURE DOCUMENT

(See Exhibit J for Washington Addendum to Disclosure Document and Rider to Franchise Agreement)

EXHIBIT B

FRANCHISE AGREEMENT



FRANCHISE AGREEMENT

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1.	Franchisee Business Entity	
2.	Franchisee's Address	
3.	Territory	
4.	Franchise Fee	
5.	Opening Deadline	
6.	Principal Executive	

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FRANCHISE AGREEMENT

This Agreement is made between Solar Grids LLC, a Wyoming limited liability company ("Solar Franchise"), and Franchisee effective as of the date signed by Solar Franchise (the "Effective Date").

Background Statement:

- A. Solar Franchise has created and owns a system (the "<u>System</u>") for developing and operating a solar energy business for the sales of private solar energy under the trade name "Solar Grids".
- B. The System includes (1) methods, procedures, and standards for developing and operating a Solar Grids business, (2) plans, specifications, equipment, signage and trade dress for Solar Grids businesses, (3) particular products and services, (4) the Marks, (5) training programs, (6) business knowledge, (7) marketing plans and concepts, and (8) other mandatory or optional elements as determined by Solar Franchise from time to time.
- C. The parties desire that Solar Franchise license the Marks and the System to Franchisee for Franchisee to develop and operate a Solar Grids business on the terms and conditions of this Agreement.

ARTICLE 1. DEFINITIONS

- "Action" means any action, suit, proceeding, claim, demand, governmental investigation, governmental inquiry, judgment or appeal thereof, whether formal or informal.
- "Approved Vendor" means a supplier, vendor, or distributor of Inputs which has been approved by Solar Franchise.
- "Business" means the Solar Grids business owned by Franchisee and operated under this Agreement.
- "Competitor" means any business which offers solar products and services to residential or commercial customers.
- "Confidential Information" means all non-public information of or about the System, Solar Franchise, and any Solar Grids business, including all methods for developing and operating the Business, and all non-public plans, data, financial information, processes, vendor pricing, supply systems, marketing systems, formulas, techniques, designs, layouts, operating procedures, customer data, information and know-how.
- "Gross Sales" means the total dollar amount of all sales generated through the Business for a given period, including, but not limited to, payment for any services or products sold by Franchisee, whether for cash or credit. Gross Sales does not include (i) bona fide refunds to customers, (ii) sales taxes collected by Franchisee, (iii) sales of used equipment not in the ordinary course of business, or (iv) sales of prepaid cards or similar products (but the redemption of any such card or product will be included in Gross Sales).

- "Input" means any goods, services, supplies, fixtures, equipment, inventory, computer hardware and software, real estate, or comparable items related to establishing or operating the Business.
- "Losses" includes (but is not limited to) all losses; damages; fines; charges; expenses; lost profits; reasonable attorneys' fees; travel expenses, expert witness fees; court costs; settlement amounts; judgments; loss of Solar Franchise's reputation and goodwill; costs of or resulting from delays; financing; costs of advertising material and media time/space and the costs of changing, substituting or replacing the same; and any and all expenses of recall, refunds, compensation, public notices and other such amounts incurred in connection with the matters described.
- "Manual" means Solar Franchise's confidential Brand Standards Manual(s), including any supplements, additions, or revisions from time to time, which may be in any form or media.
- "Marks" means the trade name and logo contained on the Summary Page, and all other trade names, trademarks, service marks and logos specified by Solar Franchise from time to time for use in a Solar Grids business.
- "Owner" means each person or entity which directly or indirectly owns or controls any equity of Franchisee. If Franchisee is an individual person, then "Owner" means Franchisee.
- "Required Vendor" means a supplier, vendor, or distributor of Inputs which Solar Franchise requires franchisees to use.
- "System Standards" means, as of any given time, the then-current mandatory procedures, requirements, and/or standards of the System as determined by Solar Franchise, which may include without limitation, any procedures, requirements and/or standards for appearance, business metrics, cleanliness, customer service, design (such as construction, decoration, layout, furniture, fixtures and signs), equipment, inventory, marketing and public relations, operating days, operating hours, presentation of Marks, product and service offerings, quality of products and services (including any guaranty and warranty programs), reporting, safety, technology (such as computers, computer peripheral equipment, smartphones, point-of-sale systems, back-office systems, information management systems, security systems, video monitors, other software, backup and archiving systems, communications systems (including email, audio, and video systems), payment acceptance systems, and internet access, as well as upgrades, supplements, and modifications thereto), uniforms, and vehicles.
- "Transfer" means for Franchisee (or any Owner) to voluntarily or involuntarily transfer, sell, or dispose of, in any single or series of transactions, (i) substantially all of the assets of the Business, (ii) this Agreement, (iii) any direct or indirect ownership interest in the Business, or (iv) control of the Business.

ARTICLE 2. GRANT OF LICENSE

2.1 Grant. Solar Franchise grants to Franchisee the right to operate a Solar Grids business. Franchisee shall develop, open and operate a Solar Grids business for the entire term of this Agreement. Franchisee may accept customers from anywhere but is limited to soliciting customers with the Territory as defined on the Summary Page.

- **2.2** Franchisee Control. Franchisee represents that Attachment 1 (i) identifies each owner, officer and director of Franchisee, and (ii) describes the nature and extent of each owner's interest in Franchisee. If any information on Attachment 1 changes (which is not a Transfer), Franchisee shall notify Solar Franchise within 10 days.
- 2.3 Principal Executive. Franchisee agrees that the person designated as the "Principal Executive" on the Summary Page is the executive primarily responsible for the Business and has decision-making authority on behalf of Franchisee. The Principal Executive must have at least 10% ownership interest in Franchisee. The Principal Executive does not have to serve as a day-to-day general manager of the Business, but the Principal Executive must devote substantial time and attention to the Business. If the Principal Executive dies, becomes incapacitated, transfers his/her interest in Franchisee, or otherwise ceases to be the executive primarily responsible for the Business, Franchisee shall promptly designate a new Principal Executive, subject to Solar Franchise's reasonable approval.
- **2.4 Franchisor Retained Rights.** Solar Franchise retains the right to: establish and license others to establish and operate Solar Grids businesses outside the Territory, notwithstanding their proximity to the Territory or their impact on the Business; and operate and license others to operate businesses anywhere that do not operate under the Solar Grids brand name.
- **2.5 No Conflict.** Franchisee represents to Solar Franchise that Franchisee and each of its Owners (i) are not violating any agreement (including any confidentiality or non-competition covenant) by entering into or performing under this Agreement, (ii) are not a direct or indirect owner of any Competitor, and (iii) are not listed or "blocked" in connection with, and are not in violation under, any anti-terrorism law, regulation, or executive order.

ARTICLE 3. TERM

- **3.1 Term.** This Agreement commences on the Effective Date and continues for 10 years.
- **3.2 Successor Agreement.** When the term of this Agreement expires, Franchisee may enter into a successor agreement subject to the following conditions prior to each expiration:
- (a) Franchisee notifies Solar Franchise of the election to renew between 90 and 180 days prior to the end of the term;
- (b) Franchisee (and its affiliates) are in compliance with this Agreement and all other agreements with Solar Franchise (or any of its affiliates) at the time of election and at the time of renewal;
- (c) Franchisee has made or agrees to make (within a period of time acceptable to Solar Franchise) renovations and changes to the Business as Solar Franchise requires (including a Remodel, if applicable) to conform to the then-current System Standards;
- (d) Franchisee and its Owners execute Solar Franchise's then-current standard form of franchise agreement and related documents (including personal guaranty), which may be materially different than this form (including, without limitation, higher and/or different fees),

except that Franchisee will not pay another initial franchise fee and will not receive more renewal or successor terms than described in this Section; and

(e) Franchisee and each Owner executes a general release (on Solar Franchise's then-standard form) of any and all claims against Solar Franchise, its affiliates, and their respective owners, officers, directors, agents and employees.

ARTICLE 4. FEES

- **4.1 Initial Franchise Fee.** Upon signing this Agreement, Franchisee shall pay an initial franchise fee in the amount stated on the Summary Page. This initial franchise fee is not refundable.
- **4.2 Commissions.** Franchisor shall collect all Gross Sales generated from the franchised business. Franchisor shall pay Franchisee a weekly commission fee (the "Commissions") equal to 70% of Gross Profits. Gross Profits are defined as the profit after deducting the Direct Expenses; Equipment, Engineering, Construction, Added Equipment and Dealer Fees.

Example: Total Sale is \$25,000, Direct Expenses are \$18,000; Gross Profit is \$7,000; Franchisee will be paid \$4,900 (70% of Gross Profit), Franchisor will retain \$2,100 (30% of Gross Profit). The Commission Payment made to Franchisee for any given week is processed every Tuesday, we will provide totals to you on Wednesday and remit payment to you on Friday of the following week.

- **4.3** Replacement / Additional Training Fee. If Franchisee sends an employee to Solar Franchise's training program after opening, Solar Franchise may charge its then-current training fee.
- **4.4 Tech Fee.** Franchisee will pay Franchisor \$199 per month for access to the management operating system. This fee will be due by the 5th of each month.
- **4.6 Non-Compliance Fee.** Solar Franchise may charge Franchisee \$500 for any instance of non-compliance with the System Standards or this Agreement (other than Franchisee's non-payment of a fee owed to Solar Franchise) which Franchisee fails to cure after 30 days' notice. Thereafter, Solar Franchise may charge Franchisee \$250 per week until Franchisee ceases such non-compliance. This fee is a reasonable estimate of Solar Franchise's internal cost of personnel time attributable to addressing the non-compliance, and it is not a penalty or estimate of all damages arising from Franchisee's breach. The non-compliance fee is in addition to all of Solar Franchise's other rights and remedies (including default and termination under <u>Section 14.2</u>).

4.7 Payment Terms.

- (a) <u>Method of Payment</u>. Franchisor will collect all payments from clients and customers of the franchise and pay Franchisee a weekly commission. Commissions will be paid to Franchisee by pre-authorized bank draft or in such other manner as Solar Franchise may require. Franchisee shall comply with Solar Franchise's payment instructions.
- (b) <u>Costs of Collection</u>. Franchisee shall repay any costs incurred by Solar Franchise (including reasonable attorney fees) in attempting to collect payments owed by Franchisee.

- (c) <u>Application</u>. Solar Franchise may apply any payment received from Franchisee to any obligation and in any order as Solar Franchise may determine, regardless of any designation by Franchisee.
- (d) <u>Obligations Independent; No Set-Off.</u> The obligations of Franchisee to pay to Solar Franchise any fees or amounts described in this Agreement are not dependent on Solar Franchise's performance and are independent covenants by Franchisee. Franchisee shall make all such payments without offset or deduction.

ARTICLE 5. ASSISTANCE

- **5.1 Manual.** Solar Franchise shall make its Manual available to Franchisee.
- **5.2** Assistance in Hiring Employees. Solar Franchise shall provide its suggested staffing levels to Franchisee. Solar Franchise shall provide suggested guidelines for hiring employees. All hiring decisions and conditions of employment are Franchisee's sole responsibility.

5.3 Pre-Opening Assistance.

- (a) <u>Pre-Opening Plans, Specifications, and Vendors</u>. Within a reasonable period of time after the Effective Date, Solar Franchise shall provide Franchisee with (i) Solar Franchise's sample set of standard building plans and specifications and/or standard recommended floor plans; (ii) the applicable System Standards, (iii) other specifications as Solar Franchise deems appropriate (which may include specifications regarding inventory, supplies, materials, and other matters), and (iv) Solar Franchise's lists of Approved Vendors and/or Required Vendors.
- (b) <u>Pre-Opening Training</u>. Solar Franchise shall make available its standard preopening training to the Principal Executive and up to 2 other employees, at Solar Franchise's headquarters and/or at a Solar Grids business designated by Solar Franchise. Solar Franchise shall not charge any fee for this training. Franchisee is responsible for its own travel, lodging, meal, and other out-of-pocket expenses. Solar Franchise reserves the right to vary the length and content of the initial training program based on the experience and skill level of any individual attending the program.
- (c) <u>Market Introduction Plan</u>. Solar Franchise shall advise Franchisee regarding the planning and execution of Franchisee's market introduction plan.
- (d) <u>On-Site Opening Assistance</u>. Solar Franchise shall have a representative support Franchisee's business opening with at least 3-5 days of onsite opening training and assistance.

5.4 Post-Opening Assistance.

(a) Advice, Consulting, and Support. If Franchisee requests, Solar Franchise will provide advice to Franchisee (by telephone or electronic communication) regarding improving and developing Franchisee's business, and resolving operating problems Franchisee encounters, to the extent Solar Franchise deems reasonable. If Solar Franchise provides in-person support in response to Franchisee's request, Solar Franchise may charge its then-current fee plus any out-of-pocket expenses (such as travel, lodging, and meals for employees providing onsite support).

- (b) <u>Pricing</u>. Upon request, Solar Franchise will provide recommended prices for products and services offered by franchisees of the System.
- (c) <u>Procedures</u>. Solar Franchise will provide Franchisee with Solar Franchise's recommended administrative, bookkeeping, accounting, and inventory control procedures. Solar Franchise may make any such procedures part of required (and not merely recommended) System Standards.
- (d) <u>Internet</u>. Solar Franchise shall maintain a website for Solar Grids, which will include Franchisee's Territory and contact information.

ARTICLE 6. TRAINING, AND OPENING

- **6.1 New Franchisee Training.** Franchisee's Principal Executive must complete Solar Franchise's training program for new franchisees to Solar Franchise's satisfaction before opening the Business.
- 6.2 Conditions to Opening. Franchisee shall notify Solar Franchise at least 30 days before Franchisee intends to open the Business to the public. Before opening, Franchisee must satisfy all of the following conditions: (1) Franchisee is in compliance with this Agreement, (2) Franchisee has obtained all applicable governmental permits and authorizations, (3) the Business conforms to all applicable System Standards, (4) Solar Franchise has inspected and approved the Business, (5) Franchisee has hired sufficient employees, (6) Franchisee's officers and employees have completed all of Solar Franchise's required pre-opening training; and (7) Solar Franchise has given its written approval to open, which will not be unreasonably withheld.
- **6.3 Opening Date.** Franchisee shall open the Business to the public on or before the date stated on the Summary Page.

ARTICLE 7. OPERATIONS

- **7.1** Compliance with Manual and System Standards. Franchisee shall at all times and at its own expense comply with all mandatory obligations contained in the Manual and with all other System Standards.
- 7.2 Compliance with Law. Franchisee and the Business shall comply with all laws and regulations. Franchisee and the Business shall obtain and keep in force all governmental permits and licenses necessary for the Business.
- 7.3 Products, Services, and Methods of Sale. Franchisee shall offer all products and services, and only those products and services, from time to time prescribed by Solar Franchise in the Manual or otherwise in writing. Unless otherwise approved or required by Solar Franchise, Franchisee shall not make sales by any other means, including without limitation by wholesale, by delivery, by mail order or over the internet, or at temporary or satellite locations. Franchisee shall provide all products and perform all services in a high-quality manner that meets or exceeds the customer's reasonable expectations and all applicable System Standards. Franchisee shall implement any guaranties, warranties, or similar commitments regarding products and/or services that Solar Franchise may require.

7.4 Prices. Franchisee acknowledges that the System Standards determined by Solar Franchise may include the minimum, maximum, and/or exact prices that franchisees may charge for products or services sold (except to the extent such authority is limited or prohibited by applicable law).

7.5 Personnel.

- (a) <u>Management</u>. The Business must at all times be under the on-site supervision of the Principal Executive or a general manager who has completed Solar Franchise's training program.
- (b) <u>Service</u>. Franchisee shall cause its personnel to render competent and courteous service to all customers and members of the public.
- (c) <u>Appearance</u>. Franchisee shall cause its personnel to comply with any dress attire, uniform, personal appearance and hygiene standards set forth in the Manual.
- (d) <u>Qualifications</u>. Solar Franchise may set minimum qualifications for categories of employees employed by Franchisee.
- (e) <u>Sole Responsibility</u>. Franchisee is solely responsible for the terms and conditions of employment of all of its personnel, including recruiting, hiring, training, scheduling, supervising, compensation, and termination. Franchisee is solely responsible for all actions of its personnel. Franchisee and Solar Franchise are not joint employers, and no employee of Franchisee will be an agent or employee of Solar Franchise. Within seven days of Solar Franchise's request, Franchisee and each of its employees will sign an acknowledgment form stating that Franchisee alone (and not Solar Franchise) is the employee's sole employer. Franchisee will use its legal name on all documents with its employees and independent contractors, including, but not limited to, employment applications, time cards, pay checks, and employment and independent contractor agreements, and Franchisee will not use the Marks on any of these documents.
- **7.6 Post-Opening Training.** Solar Franchise may at any time require that the Principal Executive and/or any other employees complete training programs, in any format and in any location determined by Solar Franchise. Solar Franchise may charge a reasonable fee for any training programs. Solar Franchise may require Franchisee to provide training programs to its employees. If a training program is held at a location which requires travel by the Principal Executive or any other employee, then Franchisee shall pay all travel, living and other expenses.
- 7.7 Software. Without limiting the generality of Section 7.1 or Section 8.1, Franchisee shall acquire and use all software and related systems required by Solar Franchise. Franchisee shall enter into any subscription and support agreements that Solar Franchise may require. Franchisee shall upgrade, update, or replace any software from time to time as Solar Franchise may require. Franchisee shall protect the confidentiality and security of all software systems, and Franchisee shall abide by any System Standards related thereto. Franchisee shall give Solar Franchise unlimited access to Franchisee's point of sale system and other software systems used in the Business, by any means designated by Solar Franchise.
- **7.8** Customer Complaints. Franchisee shall use its best efforts to promptly resolve any customer complaints. Solar Franchise may take any action it deems appropriate to resolve a

customer complaint regarding the Business, and Solar Franchise may require Franchisee to reimburse Solar Franchise for any expenses.

- 7.9 Evaluation and Compliance Programs. Franchisee shall participate at its own expense in programs required from time to time by Solar Franchise for obtaining customer evaluations, reviewing Franchisee's compliance with the System, and/or managing customer complaints, which may include (but are not limited to) a customer feedback system, customer survey programs, and mystery shopping. Solar Franchise shall share with Franchisee the results of these programs, as they pertain to the Business. Franchisee must meet or exceed any minimum score requirements set by Solar Franchise for such programs. Solar Franchise may set minimum scores that Franchisee must receive from the public on internet review sites (such as Yelp or Google).
- **7.10 Payment Systems.** Franchisee shall accept payment from customers in any form or manner designated by Solar Franchise (which may include, for example, cash, specific credit and/or debit cards, gift cards, electronic fund transfer systems, and mobile payment systems). Franchisee shall purchase or lease all equipment and enter into all business relationships necessary to accept payments as required by Solar Franchise. Franchisee must at all times comply with payment card industry data security standards (PCI-DSS).
- 7.11 Gift Cards, Loyalty Programs, and Incentive Programs. At its own expense, Franchisee shall sell or otherwise issue gift cards, certificates, or other pre-paid systems, and participate in any customer loyalty programs, membership/subscription programs, or customer incentive programs, designated by Solar Franchise, in the manner specified by Solar Franchise in the Manual or otherwise in writing. Franchisee shall honor all valid gift cards and other pre-paid systems, regardless of whether issued by Franchisee or another Solar Grids business. Franchisee shall comply with all procedures and specifications of Solar Franchise related to gift cards, certificates, and other pre-paid systems, or related to customer loyalty, membership/subscription, or customer incentive programs.
- 7.12 Maintenance and Repair. Franchisee shall at all times keep the Business in a neat and clean condition, perform all appropriate maintenance, and keep all physical property in good repair. In addition, Franchisee shall promptly perform all work on the physical property of the Business as Solar Franchise may prescribe from time to time, including but not limited to periodic interior and exterior painting; resurfacing of the parking lot; roof repairs; and replacement of obsolete or worn out signage, floor coverings, furnishings, equipment and décor. Franchisee acknowledges that the System Standards may include requirements for cleaning, maintenance, and repair.
- **7.13 Meetings.** The Principal Executive shall use reasonable efforts to attend all in-person meetings and remote meetings (such as telephone conference calls) that Solar Franchise requires, including any national or regional brand conventions. Franchisee shall not permit the Principal Executive to fail to attend more than three consecutive required meetings.

7.14 Insurance.

- (a) Franchisee shall obtain and maintain insurance policies in the types and amounts as specified by Solar Franchise in the Manual. If not specified in the Manual, Franchisee shall maintain at least the following insurance coverage:
 - (i) "Special" causes of loss coverage forms, including fire and extended coverage, crime, vandalism, and malicious mischief, on all property of the Business, for full repair and replacement value (subject to a reasonable deductible);
 - (ii) Business interruption insurance covering at least 12 months of income;
 - (iii) Commercial General Liability insurance, including products liability coverage, and broad form commercial liability coverage, written on an "occurrence" policy form in an amount of not less than \$1,000,000 single limit per occurrence and \$2,000,000 aggregate limit;
 - (iv) Business Automobile Liability insurance including owned, leased, non-owned and hired automobiles coverage in an amount of not less than \$1,000,000;
 - (v) Workers Compensation coverage as required by state law; and
 - (vi) Errors and Omissions coverage written in an amount of not less than \$2,000,000.
- (b) Franchisee's policies (other than Workers Compensation) must (1) list Solar Franchise and its affiliates as an additional insured, (2) include a waiver of subrogation in favor of Solar Franchise and its affiliates, (3) be primary and non-contributing with any insurance carried by Solar Franchise or its affiliates, and (4) stipulate that Solar Franchise shall receive 30 days' prior written notice of cancellation.
- (c) Franchisee shall provide Certificates of Insurance evidencing the required coverage to Solar Franchise prior to opening and upon annual renewal of the insurance coverage, as well as at any time upon request of Solar Franchise.
- **7.15** Payments to Third Parties. Franchisee shall pay all vendors and suppliers in a timely manner. Franchisee shall pay all taxes when due. If Franchisee borrows money, it shall comply with the terms of its loan and make all loan payments when due.
- **7.16 Public Relations.** Franchisee shall not make any public statements (including giving interviews or issuing press releases) regarding Solar Grids, the Business, or any particular incident or occurrence related to the Business, without Solar Franchise's prior written approval, which will not be unreasonably withheld.
- **7.17 Association with Causes.** Franchisee shall not in the name of the Business (i) donate money, products, or services to any charitable, political, religious, or other organization, or (ii) act in support of any such organization, without Solar Franchise's prior written approval, which will not be unreasonably withheld.

- **7.18** No Third-Party Management. Franchisee shall not engage a third-party management company to manage or operate the Business without the prior written approval of Solar Franchise, which will not be unreasonably withheld.
- **7.19 Identification.** Franchisee must identify itself as the independent owner of the Business in the manner prescribed by Solar Franchise. Franchisee must display at the Business signage prescribed by Solar Franchise identifying the Location as an independently owned franchise.
- **7.20 Business Practices.** Franchisee, in all interactions with customers, employees, vendors, governmental authorities, and other third parties, shall be honest and fair. Franchisee shall comply with any code of ethics or statement of values from Solar Franchise. Franchisee shall not take any action which may injure the goodwill associated with the Marks.

ARTICLE 8. SUPPLIERS AND VENDORS

- **8.1 Generally.** Franchisee shall acquire all Inputs required by Solar Franchise from time to time in accordance with System Standards. Solar Franchise may require Franchisee to purchase or lease any Inputs from Solar Franchise, Solar Franchise's designee, Required Vendors, Approved Vendors, and/or under Solar Franchise's specifications. Solar Franchise may change any such requirement or change the status of any vendor. To make such requirement or change effective, Solar Franchise shall issue the appropriate System Standards.
- **8.2 Alternate Vendor Approval.** If Solar Franchise requires Franchisee to purchase a particular Input only from an Approved Vendor or Required Vendor, and Franchisee desires to purchase the Input from another vendor, then Franchisee must submit a written request for approval and any information, specifications and/or samples requested by Solar Franchise. Solar Franchise may condition its approval on such criteria as Solar Franchise deems appropriate, which may include evaluations of the vendor's capacity, quality, financial stability, reputation, and reliability; inspections; product testing, and performance reviews. Solar Franchise will provide Franchisee with written notification of the approval or disapproval of any proposed new vendor within 30 days after receipt of Franchisee's request.
- **8.3** Alternate Input Approval. If Solar Franchise requires Franchisee to purchase a particular Input, and Franchisee desires to purchase an alternate to the Input, then Franchisee must submit a written request for approval and any information, specifications and/or samples requested by Solar Franchise. Solar Franchise will provide Franchisee with written notification of the approval or disapproval of any proposed alternate Input within 30 days after receipt of Franchisee's request.
- **8.4 Purchasing.** Solar Franchise may negotiate prices and terms with vendors on behalf of the System. Solar Franchise may receive rebates, payments or other consideration from vendors in connection with purchases by franchisees. Solar Franchise has the right (but not the obligation) to collect payments from Franchisee on behalf of a vendor and remit the payments to the vendor and to impose a reasonable markup or charge for administering the payment program. Solar Franchise may implement a centralized purchasing system. Solar Franchise may establish a purchasing cooperative and require Franchisee to join and participate in the purchasing cooperative on such terms and conditions as Solar Franchise may determine.

- **8.5 No Liability of Franchisor.** Solar Franchise shall not have any liability to Franchisee for any claim or loss related to any product provided or service performed by any Approved Vendor or Required Vendor, including without limitation defects, delays, or unavailability of products or services.
- **8.6 Product Recalls.** If Solar Franchise or any vendor, supplier, or manufacturer of an item used or sold in Franchisee's Business issues a recall of such item or otherwise notifies Franchisee that such item is defective or dangerous, Franchisee shall immediately cease using or selling such item, and Franchisee shall at its own expense comply with all instructions from Solar Franchise or the vendor, supplier, or manufacturer of such item with respect to such item, including without limitation the recall, repair, and/or replacement of such item.

ARTICLE 9. MARKETING

- **9.1 Territory.** Franchisee hereby receives the exclusive right to market Solar Grids business within the Territory as defined on the Summary Page.
- 9.1 Approval and Implementation. Franchisee shall not conduct any marketing, advertising, or public relations activities (including in-store marketing materials, websites, online advertising, social media marketing or presence, and sponsorships) that have not been approved by Solar Franchise. Solar Franchise may (but is not obligated to) operate all "social media" accounts on behalf of the System, or it may permit franchisees to operate one or more accounts. Franchisee must comply with any System Standards regarding marketing, advertising, and public relations, include any social media policy that Solar Franchise may prescribe. Franchisee shall implement any marketing plans or campaigns determined by Solar Franchise.
- **9.2 Use by Solar Franchise.** Solar Franchise may use any marketing materials or campaigns developed by or on behalf of Franchisee, and Franchisee hereby grants an unlimited, perpetual, royalty-free license to Solar Franchise for such purpose.
- 9.3 Market Cooperatives. Solar Franchise may establish market advertising and promotional cooperative funds ("Market Cooperative") in any geographical areas. If a Market Cooperative for the geographic area encompassing the Territory has been established at the time Franchisee commences operations hereunder, Franchisee shall immediately become a member of such Market Cooperative. If a Market Cooperative for the geographic area encompassing the Territory is established during the term of this Agreement, Franchisee shall become a member of such Market Cooperative within 30 days. Solar Franchise shall not require Franchisee to be a member of more than one Market Cooperative. If Solar Franchise establishes a Market Cooperative:
- (a) <u>Governance</u>. Each Market Cooperative will be organized and governed in a form and manner, and shall commence operations on a date, determined by Solar Franchise. Solar Franchise may require the Market Cooperative to adopt bylaws or regulations prepared by Solar Franchise. Unless otherwise specified by Solar Franchise, the activities carried on by each Market Cooperative shall be decided by a majority vote of its members. Solar Franchise will be entitled to attend and participate in any meeting of a Market Cooperative. Any Solar Grids business owned by Solar Franchise in the Market Cooperative shall have the same voting rights as those owned by its franchisees. Each Business owner will be entitled to cast one vote for each Business owned,

provided, however, that a franchisee shall not be entitled to vote if it is in default under its franchise agreement. If the members of a Market Cooperative are unable or fail to determine the manner in which Market Cooperative monies will be spent, Solar Franchise may assume this decision-making authority after 10 days' notice to the members of the Market Cooperative.

- (b) <u>Purpose</u>. Each Market Cooperative shall be devoted exclusively to administering regional advertising and marketing programs and developing (subject to Solar Franchise's approval) standardized promotional materials for use by the members in local advertising and promotion.
- (c) <u>Approval</u>. No advertising or promotional plans or materials may be used by a Market Cooperative or furnished to its members without the prior approval of Solar Franchise pursuant to <u>Section 9.1</u>. Solar Franchise may designate the national or regional advertising agencies used by the Market Cooperative.
- (d) <u>Funding</u>. The majority vote of the Market Cooperative will determine the dues to be paid by members of the Market Cooperative, including Franchisee, but not less than 1% and not more than 5% of Gross Sales.
- (e) <u>Enforcement</u>. Only Solar Franchise will have the right to enforce the obligations of franchisees who are members of a Market Cooperative to contribute to the Market Cooperative.
- (f) <u>Termination</u>. Solar Franchise may terminate any Market Cooperative. Any funds left in a Market Cooperative upon termination will be transferred back to Franchisees who have contributed to the fund.
- **9.4 Required Spending.** Franchisee shall spend at least 2% of Gross Sales each month on marketing the Business. Upon request of Solar Franchise, Franchisee shall furnish proof of its compliance with this Section. Solar Franchise has the sole discretion to determine what activities constitute "marketing" under this Section. Solar Franchise may, in its discretion, determine that if Franchisee contributes to a Market Cooperative, the amount of the contribution will be counted towards Franchisee's required spending under this Section.
- **9.5 Market Introduction Plan.** Franchisee must develop a market introduction plan and obtain Solar Franchise's approval of the market introduction plan at least 30 days before the projected opening date of the Business.

ARTICLE 10. RECORDS AND REPORTS

10.1 Systems. Franchisee shall use such customer data management, sales data management, administrative, bookkeeping, accounting, and inventory control procedures and systems as Solar Franchise may specify in the Manual or otherwise in writing.

10.2 Reports.

(a) <u>Financial Reports</u>. Franchisee shall provide such periodic financial reports as Solar Franchise may require in the Manual or otherwise in writing, including:

- (i) a monthly profit and loss statement and balance sheet for the Business within 30 days after the end of each calendar month;
- (ii) an annual financial statement (including profit and loss statement, cash flow statement, and balance sheet) for the Business within 90 days after the end of Solar Franchise's fiscal year; and
- (iii) any information Solar Franchise requests in order to prepare a financial performance representation for Solar Franchise's franchise disclosure document.
- (b) <u>Legal Actions and Investigations</u>. Franchisee shall promptly notify Solar Franchise of any Action or threatened Action by any customer, governmental authority, or other third party against Franchisee or the Business, or otherwise involving the Franchisee or the Business. Franchisee shall provide such documents and information related to any such Action as Solar Franchise may request.
- (c) <u>Government Inspections</u>. Franchisee shall give Solar Franchise copies of all inspection reports, warnings, certificates, and ratings issued by any governmental entity with respect to the Business, within three days of Franchisee's receipt thereof.
- (d) <u>Other Information</u>. Franchisee shall submit to Solar Franchise such other financial statements, budgets, forecasts, reports, records, copies of contracts, documents related to litigation, tax returns, copies of governmental permits, and other documents and information related to the Business as specified in the Manual or that Solar Franchise may reasonably request.
- **10.3 Initial Investment Report.** Within 120 days after opening for business, Franchisee shall submit to Solar Franchise a report detailing Franchisee's investment costs to develop and open the Business, with costs allocated to the categories described in Item 7 of Solar Franchise's Franchise Disclosure Document and with such other information as Solar Franchise may request.
- **10.4 Business Records.** Franchisee shall keep complete and accurate books and records reflecting all expenditures and receipts of the Business, with supporting documents (including, but not limited to, payroll records, payroll tax returns, register receipts, production reports, sales invoices, bank statements, deposit receipts, cancelled checks and paid invoices) for at least three years. Franchisee shall keep such other business records as Solar Franchise may specify in the Manual or otherwise in writing.
- 10.5 Records Audit. Solar Franchise may examine and audit all books and records related to the Business, and supporting documentation, at any reasonable time. Solar Franchise will require Franchisee to deliver copies of books, records and supporting documentation to Solar Franchise. Franchisee shall also reimburse Solar Franchise for all costs and expenses of the examination or audit if (i) Solar Franchise conducted the audit because Franchisee failed to submit required reports or was otherwise not in compliance with the System, or (ii) the audit reveals that Franchisee understated Gross Sales by 3% or more for any 4-week period.

ARTICLE 11. FRANCHISOR RIGHTS

- 11.1 Manual; Modification. The Manual, and any part of the Manual, may be in any form or media determined by Solar Franchise. Solar Franchise may supplement, revise, or modify the Manual, and Solar Franchise may change, add or delete System Standards at any time in its discretion. Solar Franchise may inform Franchisee thereof by any method that Solar Franchise deems appropriate (which need not qualify as "notice" under Section 18.9). In the event of any dispute as to the contents of the Manual, Solar Franchise's master copy will control.
- 11.2 Inspections. Solar Franchise may enter the premises of the Business from time to time during normal business hours and conduct an inspection. Franchisee shall cooperate with Solar Franchise's inspectors. The inspection may include, but is not limited to, observing operations, conducting a physical inventory, evaluating physical conditions, monitoring sales activity, speaking with employees and customers, and removing samples of products, supplies and materials. Solar Franchise may videotape and/or take photographs of the inspection and the Business. Solar Franchise may set a minimum score requirement for inspections, and Franchisee's failure to meet or exceed the minimum score will be a default under this Agreement. Without limiting Solar Franchise's other rights under this Agreement, Franchisee will, as soon as reasonably practical, correct any deficiencies noted during an inspection. If Solar Franchise conducts an inspection because of a governmental report, customer complaint or other customer feedback, or a default or non-compliance with any System Standard by Franchisee (including following up a previous failed inspection), then Solar Franchise may charge all out-of-pocket expenses plus its then-current inspection fee to Franchisee.
- 11.3 Solar Franchise's Right to Cure. If Franchisee breaches or defaults under any provision of this Agreement, Solar Franchise may (but has no obligation to) take any action to cure the default on behalf of Franchisee, without any liability to Franchisee. Franchisee shall reimburse Solar Franchise for its costs and expenses (including the allocation of any internal costs) for such action, plus 10% as an administrative fee.
- 11.4 Right to Discontinue Supplies Upon Default. While Franchisee is in default or breach of this Agreement, Solar Franchise may (i) require that Franchisee pay cash on delivery for products or services supplied by Solar Franchise, (ii) stop selling or providing any products and services to Franchisee, and/or (iii) request any third-party vendors to not sell or provide products or services to Franchisee. No such action by Solar Franchise shall be a breach or constructive termination of this Agreement, change in competitive circumstances or similarly characterized, and Franchisee shall not be relieved of any obligations under this Agreement because of any such action. Such rights of Solar Franchise are in addition to any other right or remedy available to Solar Franchise.
- 11.5 Business Data. All customer data and other non-public data generated by the Business is Confidential Information and is exclusively owned by Solar Franchise. Solar Franchise hereby licenses such data back to Franchisee without charge solely for Franchisee's use in connection with the Business for the term of this Agreement.
- **11.6 Innovations.** Franchisee shall disclose to Solar Franchise all ideas, plans, improvements, concepts, methods and techniques relating to the Business (collectively, "<u>Innovations</u>") conceived or developed by Franchisee, its employees, agents or contractors. Solar Franchise will

automatically own all Innovations, and it will have the right to use and incorporate any Innovations into the System, without any compensation to Franchisee. Franchisee shall execute any documents reasonably requested by Solar Franchise to document Solar Franchise's ownership of Innovations.

- 11.7 Communication Systems. If Solar Franchise provides email accounts and/or other communication systems to Franchisee, then Franchisee acknowledges that it has no expectation of privacy in the assigned email accounts and other communications systems, and Franchisee authorizes Solar Franchise to access such communications.
- **11.8 Delegation.** Solar Franchise may delegate any duty or obligation of Solar Franchise under this Agreement to an affiliate or to a third party.
- 11.9 System Variations. Solar Franchise may vary or waive any System Standard for any one or more Solar Grids franchises due to the peculiarities of the particular site or circumstances, density of population, business potential, population of trade area, existing business practices, applicable laws or regulations, or any other condition relevant to the performance of a franchise or group of franchises. Franchisee is not entitled to the same variation or waiver.

ARTICLE 12. MARKS

- **12.1 Authorized Marks.** Franchisee shall use no trademarks, service marks or logos in connection with the Business other than the Marks. Franchisee shall use all Marks specified by Solar Franchise, and only in the manner as Solar Franchise may require. Franchisee has no rights in the Marks other than the right to use them in the operation of the Business in compliance with this Agreement. All use of the Marks by Franchisee and any goodwill associated with the Marks, including any goodwill arising due to Franchisee's operation of the Business, will inure to the exclusive benefit of Solar Franchise.
- **12.2 Change of Marks.** Solar Franchise may add, modify, or discontinue any Marks to be used under the System. Within a reasonable time after Solar Franchise makes any such change, Franchisee must comply with the change, at Franchisee's expense.

12.3 Infringement.

- (a) <u>Defense of Franchisee</u>. If Franchisee has used the Marks in accordance with this Agreement, then (i) Solar Franchise shall defend Franchisee (at Solar Franchise's expense) against any Action by a third party alleging infringement by Franchisee's use of a Mark, and (ii) Solar Franchise will indemnify Franchisee for expenses and damages if the Action is resolved unfavorably to Franchisee.
- (b) <u>Infringement by Third Party</u>. Franchisee shall promptly notify Solar Franchise if Franchisee becomes aware of any possible infringement of a Mark by a third party. Solar Franchise may, in its sole discretion, commence or join any claim against the infringing party.
- (c) <u>Control</u>. Solar Franchise shall have the exclusive right to control any prosecution or defense of any Action related to possible infringement of or by the Marks.

12.4 Name. If Franchisee is an entity, it shall not use the word[s] "Solar Grids" or any confusingly similar words in its legal name.

ARTICLE 13. COVENANTS

13.1 Confidential Information. With respect to all Confidential Information, Franchisee shall (a) adhere to all procedures prescribed by Solar Franchise for maintaining confidentiality, (b) disclose such information to its employees only to the extent necessary for the operation of the Business; (c) not use any such information in any other business or in any manner not specifically authorized in writing by Solar Franchise, (d) exercise the highest degree of diligence and effort to maintain the confidentiality of all such information during and after the term of this Agreement, (e) not copy or otherwise reproduce any Confidential Information, and (f) promptly report any unauthorized disclosure or use of Confidential Information. Franchisee acknowledges that all Confidential Information is owned by Solar Franchise (except for Confidential Information which Solar Franchise licenses from another person or entity). This Section will survive the termination or expiration of this Agreement indefinitely.

13.2 Covenants Not to Compete.

- (a) <u>Restriction In Term.</u> During the term of this Agreement, neither Franchisee, any Owner, nor any spouse of an Owner (the "<u>Restricted Parties</u>") shall directly or indirectly have any ownership interest in, lend money or provide financial assistance to, provide any services to, or be employed by, any Competitor.
- (b) Restriction Post Term. For two years after this Agreement expires or is terminated for any reason (or, if applicable, for two years after a Transfer), no Restricted Party shall directly or indirectly have any ownership interest in, lend money or provide financial assistance to, provide any services to, or be employed by, any Competitor within five miles of Franchisee's Area or the Area of any other Solar Grids business operating on the date of termination or transfer, as applicable.
- (c) <u>Interpretation</u>. The parties agree that each of the foregoing covenants is independent of any other covenant or provision of this Agreement. If all or any portion of the covenants in this Section is held to be unenforceable or unreasonable by any arbitrator or court, then the parties intend that the arbitrator or court modify such restriction to the extent reasonably necessary to protect the legitimate business interests of Solar Franchise. Franchisee agrees that the existence of any claim it may have against Solar Franchise shall not constitute a defense to the enforcement by Solar Franchise of the covenants of this Section. If a Restricted Party fails to comply with the obligations under this Section during the restrictive period, then the restrictive period will be extended an additional day for each day of noncompliance.
- 13.3 General Manager and Key Employees. If requested by Solar Franchise, Franchisee will cause its general manager and other key employees to sign Solar Franchise's then-current form of confidentiality and non-compete agreement (unless prohibited by applicable law).

ARTICLE 14. DEFAULT AND TERMINATION

14.1 Termination by Franchisee. Franchisee may terminate this Agreement only if Solar Franchise violates a material provision of this Agreement and fails to cure or to make substantial progress toward curing the violation within 30 days after receiving written notice from Franchisee detailing the alleged default. Termination by Franchisee is effective 10 days after Solar Franchise receives written notice of termination.

14.2 Termination by Solar Franchise.

- (a) <u>Subject to 10-Day Cure Period</u>. Solar Franchise may terminate this Agreement if Franchisee does not make any payment to Solar Franchise when due, or if Franchisee does not have sufficient funds in its account when Solar Franchise attempts an electronic funds withdrawal, and Franchisee fails to cure such non-payment within 10 days after Solar Franchise gives notice to Franchisee of such breach.
- (b) <u>Subject to 30-Day Cure Period</u>. If Franchisee breaches this Agreement in any manner not described in subsection (a) or (c), and Franchisee fails to cure such breach to Solar Franchise's satisfaction within 30 days after Solar Franchise gives notice to Franchisee of such breach, then Solar Franchise may terminate this Agreement.
- (c) <u>Without Cure Period</u>. Solar Franchise may terminate this Agreement by giving notice to Franchisee, without opportunity to cure, if any of the following occur:
 - (i) Franchisee misrepresented or omitted material facts when applying to be a franchisee, or breaches any representation in this Agreement;
 - (ii) Franchisee knowingly submits any false report or knowingly provides any other false information to Solar Franchise:
 - (iii) a receiver or trustee for the Business or all or substantially all of Franchisee's property is appointed by any court, or Franchisee makes a general assignment for the benefit of Franchisee's creditors, or Franchisee is unable to pay its debts as they become due, or a levy or execution is made against the Business, or an attachment or lien remains on the Business for 30 days unless the attachment or lien is being duly contested in good faith by Franchisee, or a petition in bankruptcy is filed by Franchisee, or such a petition is filed against or consented to by Franchisee and the petition is not dismissed within 45 days, or Franchisee is adjudicated as bankrupt;
 - (iv) Franchisee fails to open for business by the date specified on the Summary Page;
 - (v) Franchisee or any Owner commits a material violation of <u>Section 7.2</u> (compliance with laws) or <u>Section 13.1</u> (confidentiality), violates <u>Section 13.2</u> (non-compete) or <u>Article 15</u> (transfer), or commits any other violation of this Agreement which by its nature cannot be cured;
 - (vi) Franchisee abandons or ceases operation of the Business for more than five consecutive days;

- (vii) Franchisee or any Owner slanders or libels Solar Franchise or any of its employees, directors, or officers;
- (viii) Franchisee refuses to cooperate with or permit any audit or inspection by Solar Franchise or its agents or contractors, or otherwise fails to comply with <u>Section</u> 10.5 or Section 11.2;
- (ix) the Business is operated in a manner which, in Solar Franchise's reasonable judgment, constitutes a significant danger to the health or safety of any person, and Franchisee fails to cure such danger within 48 hours after becoming aware of the danger (due to notice from Solar Franchise or otherwise);
- (x) Franchisee has received two or more notices of default and Franchisee commits another breach of this Agreement, all in the same 12-month period;
- (xi) Solar Franchise (or any affiliate) terminates any other agreement with Franchisee (or any affiliate) due to the breach of such other agreement by Franchisee (or its affiliate);
- (xii) Franchisee or any Owner is charged with, pleads guilty or no-contest to, or is convicted of a felony; or
- (xiii) Franchisee or any Owner is accused by any governmental authority or third party of any act, or if Franchisee or any Owner commits any act or series of acts, that in Solar Franchise's opinion is reasonably likely to materially and unfavorably affect the Solar Grids brand.
- (xiv) Franchisor has the right to terminate this Agreement after scheduling a consultation with Franchisee, if Franchisee fails to generate sufficient revenue to meet the performance requirement as stated in the Operations Manual.
- (d) <u>Underperformance Standard</u>: Beginning 12 months after Franchisee opens for business, Franchisee shall make a minimum of 10 sales per month. The first month where Franchisee falls below this performance standard, Franchisor will provide Franchisee with a notice. The second consecutive month where Franchisee continues to fall below this performance standard, Franchisee will be required to attend additional training with Franchisor (Franchisee will pay Franchisor the then-current costs of any required training). The third consecutive applicable month where Franchisee continues to fall below this performance standard, Franchisor will have the right to terminate this Agreement. Franchisor will also have the right to terminate this Agreement if Franchisee fails to meet this performance requirement in any three non-consecutive months within a 12 month period.
- **14.3 Effect of Termination.** Upon termination or expiration of this Agreement, all obligations that by their terms or by reasonable implication survive termination, including those pertaining to non-competition, confidentiality, indemnity, and dispute resolution, will remain in effect, and Franchisee must immediately:

- (i) pay all amounts owed to Solar Franchise based on the operation of the Business through the effective date of termination or expiration;
- (ii) return to Solar Franchise all copies of the Manual, Confidential Information and any and all other materials provided by Solar Franchise to Franchisee or created by a third party for Franchisee relating to the operation of the Business, and all items containing any Marks, copyrights, and other proprietary items; and delete all Confidential Information and proprietary materials from electronic devices;
- (iii) notify the telephone, internet, email, electronic network, directory, and listing entities of the termination or expiration of Franchisee's right to use any numbers, addresses, domain names, locators, directories and listings associated with any of the Marks, and authorize their transfer to Solar Franchise or any new franchisee as may be directed by Solar Franchise, and Franchisee hereby irrevocably appoints Solar Franchise, with full power of substitution, as its true and lawful attorney-infact, which appointment is coupled with an interest; to execute such directions and authorizations as may be necessary or appropriate to accomplish the foregoing; and
- (iv) cease doing business under any of the Marks.
- Liquidated Damages. If Solar Franchise terminates this Agreement based upon Franchisee's default (or if Franchisee purports to terminate this Agreement except as permitted under Section 14.1), then within 10 days thereafter Franchisee shall pay to Solar Franchise a lump sum (as liquidated damages and not as a penalty) calculated as follows: (x) the average Gross Sales x 87.5% that Franchisee owed to Solar Franchise under this Agreement for the 52-week period preceding the date on which Franchisee ceased operating the Business; multiplied by (y) the lesser of (1) 10 or (2) the number of weeks remaining in the then-current term of this Agreement. If Franchisee had not operated the Business for at least 52 weeks, then (x) will equal the average Gross Sales X 87.5% that Franchisee owed to Solar Franchise during the period that Franchisee operated the Business. Franchisee acknowledges that a precise calculation of the full extent of Solar Franchise's damages under these circumstances is difficult to determine and the method of calculation of such damages as set forth in this Section is reasonable. Franchisee's payment to Solar Franchise under this Section will be in lieu of any direct monetary damages that Solar Franchise may incur as a result of Solar Franchise's loss of revenues that would have been owed to Solar Franchise after the date of termination; however, such payment shall be in addition to all damages and other amounts arising under Section 14.3 and Section 14.4, Solar Franchise's right to injunctive relief for enforcement of Article 13, and any attorneys' fees and other costs and expenses to which Solar Franchise is entitled under this Agreement. Except as provided in this Section, Franchisee's payment of this lump sum shall be in addition to any other right or remedy that Solar Franchise may have under this Agreement or otherwise.
- 14.5 Purchase Option. When this Agreement expires or is terminated, Solar Franchise will have the right (but not the obligation) to purchase any or all of the assets related to the Business, and/or to require Franchisee to assign its lease or sublease to Solar Franchise. To exercise this option, Solar Franchise must notify Franchisee no later than 30 days after this Agreement expires or is terminated. The purchase price for all assets that Solar Franchise elects to purchase will be the lower of (i) the book value of such assets as declared on Franchisee's last filed tax returns or

(ii) the fair market value of the assets. If the parties cannot agree on fair market value within 30 days after the exercise notice, the fair market value will be determined by an independent appraiser reasonably acceptable to both parties. The parties will equally share the cost of the appraisal. Solar Franchise's purchase will be of assets only (free and clear of all liens), and the purchase will not include any liabilities of Franchisee. The purchase price for assets will not include any factor or increment for any trademark or other commercial symbol used in the business, the value of any intangible assets, or any goodwill or "going concern" value for the Business. Solar Franchise may withdraw its exercise of the purchase option at any time before it pays for the assets. Franchisee will sign a bill of sale for the purchased assets and any other transfer documents reasonably requested by Solar Franchise. If Solar Franchise exercises the purchase option, Solar Franchise may deduct from the purchase price: (a) all amounts due from Franchisee; (b) Franchisee's portion of the cost of any appraisal conducted hereunder; and (c) amounts paid or to be paid by Solar Franchise to cure defaults under Franchisee's lease and/or amounts owed by Franchisee to third parties. If any of the assets are subject to a lien, Solar Franchise may pay a portion of the purchase price directly to the lienholder to pay off such lien. Solar Franchise may withhold 25% of the purchase price for 90 days to ensure that all of Franchisee's taxes and other liabilities are paid. Solar Franchise may assign this purchase option to another party.

ARTICLE 15. TRANSFERS

- **15.1 By Solar Franchise.** Solar Franchise may transfer or assign this Agreement, or any of its rights or obligations under this Agreement, to any person or entity, and Solar Franchise may undergo a change in ownership and/or control, without the consent of Franchisee.
- 15.2 By Franchisee. Franchisee acknowledges that the rights and duties set forth in this Agreement are personal to Franchisee and that Solar Franchise entered into this Agreement in reliance on Franchisee's business skill, financial capacity, personal character, experience, and business ability. Accordingly, Franchisee shall not conduct or undergo a Transfer without providing Solar Franchise at least 60 days prior notice of the proposed Transfer, and without obtaining Solar Franchise's consent. In granting any such consent, Solar Franchise may impose conditions, including, without limitation, the following:
 - (i) Solar Franchise receives a transfer fee equal to \$15,000 plus any broker fees and other out-of-pocket costs incurred by Solar Franchise;
 - (ii) the proposed assignee and its owners have completed Solar Franchise's franchise application processes, meet Solar Franchise's then-applicable standards for new franchisees, and have been approved by Solar Franchise as franchisees;
 - (iii) the proposed assignee is not a Competitor;
 - (iv) the proposed assignee executes Solar Franchise's then-current form of franchise agreement and any related documents, which form may contain materially different provisions than this Agreement (provided, however, that the proposed assignee will not be required to pay an initial franchise fee);
 - (v) all owners of the proposed assignee provide a guaranty in accordance with <u>Section 2.5</u>;

- (vi) Franchisee has paid all monetary obligations to Solar Franchise and its affiliates, and to any lessor, vendor, supplier, or lender to the Business, and Franchisee is not otherwise in default or breach of this Agreement or of any other obligation owed to Solar Franchise or its affiliates;
- (vii) the proposed assignee and its owners and employees undergo such training as Solar Franchise may require;
- (viii) Franchisee, its Owners, and the transferee and its owners execute a general release of Solar Franchise in a form satisfactory to Solar Franchise; and
- (ix) the Business fully complies with all of Solar Franchise's most recent System Standards.
- 15.3 Transfer for Convenience of Ownership. If Franchisee is an individual, Franchisee may Transfer this Agreement to a corporation or limited liability company formed for the convenience of ownership after at least 15 days' notice to Solar Franchise, if, prior to the Transfer: (1) the transferee provides the information required by Section 2.3; (2) Franchisee provides copies of the entity's charter documents, by-laws (or operating agreement) and similar documents, if requested by Solar Franchise, (3) Franchisee owns all voting securities of the corporation or limited liability company, and (4) Franchisee provides a guaranty in accordance with Section 2.5.
- 15.4 Transfer upon Death or Incapacity. Upon the death or incapacity of Franchisee (or, if Franchisee is an entity, the Owner with the largest ownership interest in Franchisee), the executor, administrator, or personal representative of that person must Transfer the Business to a third party approved by Solar Franchise (or to another person who was an Owner at the time of death or incapacity of the largest Owner) within nine months after death or incapacity. Such transfer must comply with Section 15.2.
- 15.5 Solar Franchise's Right of First Refusal. Before Franchisee (or any Owner) engages in a Transfer (except under Section 15.3, to a co-Owner, or to a spouse, sibling, or child of an Owner), Solar Franchise will have a right of first refusal, as set forth in this Section. Franchisee (or its Owners) shall provide to Solar Franchise a copy of the terms and conditions of any Transfer. For a period of 30 days from the date of Solar Franchise's receipt of such copy, Solar Franchise will have the right, exercisable by notice to Franchisee, to purchase the assets subject of the proposed Transfer for the same price and on the same terms and conditions (except that Solar Franchise may substitute cash for any other form of payment). If Solar Franchise does not exercise its right of first refusal, Franchisee may proceed with the Transfer, subject to the other terms and conditions of this Article.
- **15.6** No Sublicense. Franchisee has no right to sublicense the Marks or any of Franchisee's rights under this Agreement.
- **15.7 No Lien on Agreement.** Franchisee shall not grant a security interest in this Agreement to any person or entity. If Franchisee grants an "all assets" security interest to any lender or other secured party, Franchisee shall cause the secured party to expressly exempt this Agreement from the security interest.

ARTICLE 16. INDEMNITY

- 16.1 Indemnity. Franchisee shall indemnify and defend (with counsel reasonably acceptable to Solar Franchise) Solar Franchise, its parent entities, subsidiaries and affiliates, and their respective owners, directors, officers, employees, agents, successors and assignees (collectively, "Indemnitees") against all Losses in any Action by or against Solar Franchise and/or any Indemnitee directly or indirectly related to, or alleged to arise out of, the operation of the Business. Notwithstanding the foregoing, Franchisee shall not be obligated to indemnify an Indemnitee from Actions arising as a result of any Indemnitee's intentional misconduct or negligence. Any delay or failure by an Indemnitee to notify Franchisee of an Action shall not relieve Franchisee of its indemnity obligation except to the extent (if any) that such delay or failure materially prejudices Franchisee. Franchisee shall not settle an Action without the consent of the Indemnitee. This indemnity will continue in effect after this Agreement ends.
- **16.2 Assumption.** An Indemnitee may elect to assume the defense of any Action subject to this indemnification, and control all aspects of defending the Action, including negotiations and settlement, at Franchisee's expense. Such an undertaking shall not diminish Franchisee's obligation to indemnify the Indemnitees.

ARTICLE 17. DISPUTE RESOLUTION

17.1 Arbitration.

- (a) <u>Disputes Subject to Arbitration</u>. Except as expressly provided in subsection (c) and (d), any controversy or claim between the parties (including any controversy or claim arising out of or relating to this Agreement or its formation and including any question of arbitrability) shall be resolved by arbitration administered by the American Arbitration Association in accordance with its Commercial Arbitration Rules, including the Optional Rules for Emergency Measures of Protection. Judgment on the award rendered by the arbitrator may be entered in any court having jurisdiction.
- (b) <u>Location</u>. The place of arbitration shall be the city and state where Solar Franchise's headquarters are located.
- (c) <u>Injunctive Relief</u>. Either party may apply to the arbitrator seeking injunctive relief until the arbitration award is rendered or the controversy is otherwise resolved. Either party also may, without waiving any remedy or right to arbitrate under this Agreement, seek from any court having jurisdiction any interim or provisional injunctive relief.
- (d) <u>Intellectual Property Claims</u>. Either party may bring a claim involving an alleged infringement of any of Solar Franchise's intellectual property rights in a court authorized to hear such claims under Section 17.5 of this Agreement.
- (e) <u>Confidentiality</u>. All documents, information, and results pertaining to any arbitration or lawsuit will be confidential, except as required by law or as required for Solar Franchise to comply with laws and regulations applicable to the sale of franchises.

- (f) <u>Performance During Arbitration or Litigation</u>. Unless this Agreement has been terminated, Solar Franchise and Franchisee will comply with this Agreement and perform their respective obligations under this Agreement during the arbitration or litigation process.
- **17.2 Damages.** In any controversy or claim arising out of or relating to this Agreement, each party waives any right to punitive or other monetary damages not measured by the prevailing party's actual damages, except damages expressly authorized by federal statute and damages expressly authorized by this Agreement.
- 17.3 Waiver of Class Actions. The parties agree that any claims will be arbitrated, litigated, or otherwise resolved on an individual basis, and waive any right to act on a class-wide basis.
- **17.4 Time Limitation.** Any arbitration or other legal action arising from or related to this Agreement must be instituted within two years from the date such party discovers the conduct or event that forms the basis of the arbitration or other legal action. The foregoing time limit does not apply to claims (i) by one party related to non-payment under this Agreement by the other party, (ii) for indemnity under <u>Article 16</u>, or (iii) related to unauthorized use of Confidential Information or the Marks.
- 17.5 Venue Other Than Arbitration. For any legal proceeding not required to be submitted to arbitration, the parties agree that any such legal proceeding will be brought in the United States District Court where Solar Franchise's headquarters is then located. If there is no federal jurisdiction over the dispute, the parties agree that any such legal proceeding will be brought in the court of record of the state and county where Solar Franchise's headquarters is then located. Each party consents to the jurisdiction of such courts and waives any objection that it, he or she may have to the laying of venue of any proceeding in any of these courts.
- 17.6 Legal Costs. In any legal proceeding (including arbitration) related to this Agreement or any guaranty, the non-prevailing party shall pay the prevailing party's attorney fees, costs and other expenses of the legal proceeding. "Prevailing party" means the party, if any, which prevailed upon the central litigated issues and obtained substantial relief.

ARTICLE 18. MISCELLANEOUS

- **18.1** Relationship of the Parties. The parties are independent contractors, and neither is the agent, partner, joint venturer, or employee of the other. Solar Franchise is not a fiduciary of Franchisee. Solar Franchise does not control or have the right to control Franchisee or its Business. Any required specifications and standards in this Agreement and in the System Standards exist to protect Solar Franchise's interest in the System and the Marks, and the goodwill established in them, and not for the purpose of establishing any control, or duty to take control, over the Business. Solar Franchise has no liability for Franchisee's obligations to any third party whatsoever.
- **18.2** No Third-Party Beneficiaries. This Agreement does not confer any rights or remedies upon any person or entity other than Franchisee, Solar Franchise, and Solar Franchise's affiliates.
- **18.3** Entire Agreement. This Agreement constitutes the entire agreement of the parties and supersedes all prior negotiations and representations. Nothing in this Agreement or in any related

agreement is intended to disclaim the representations made by Solar Franchise in its franchise disclosure document.

- **18.4 Modification.** No modification or amendment of this Agreement will be effective unless it is in writing and signed by both parties. This provision does not limit Solar Franchise's rights to modify the Manual or System Standards.
- **18.5** Consent; Waiver. No consent under this Agreement, and no waiver of satisfaction of a condition or nonperformance of an obligation under this Agreement will be effective unless it is in writing and signed by the party granting the consent or waiver. No waiver by a party of any right will affect the party's rights as to any subsequent exercise of that right or any other right. No delay, forbearance or omission by a party to exercise any right will constitute a waiver of such right.
- **18.6** Cumulative Remedies. Rights and remedies under this Agreement are cumulative. No enforcement of a right or remedy precludes the enforcement of any other right or remedy.
- **18.7 Severability.** The parties intend that (i) if any provision of this Agreement is held by an arbitrator or court to be unenforceable, then that provision be modified to the minimum extent necessary to make it enforceable, unless that modification is not permitted by law, in which case that provision will be disregarded, and (ii) if an unenforceable provision is modified or disregarded, then the rest of this Agreement will remain in effect as written.
- **18.8** Governing Law. The laws of the state of Nebraska (without giving effect to its principles of conflicts of law) govern all adversarial proceedings between the parties. The parties agree that any Nebraska law for the protection of franchisees or business opportunity purchasers will not apply unless its jurisdictional requirements are met independently without reference to this <u>Section</u> 18.8.
- **18.9 Notices.** Any notice will be effective under this Agreement only if made in writing and delivered as set forth in this Section to: (A) if to Franchisee, addressed to Franchisee at the notice address set forth in the Summary Page; and (B) if to Solar Franchise, addressed to 151 N. 8th Street Suite 534, Lincoln NE 68508. Any party may designate a new address for notices by giving notice of the new address pursuant to this Section. Notices will be effective upon receipt (or first rejection) and must be: (1) delivered personally; (2) sent by registered or certified U.S. mail with return receipt requested; or (3) sent via overnight courier. Notwithstanding the foregoing, Solar Franchise may amend the Manual, give binding notice of changes to System Standards, and deliver notices of default by electronic mail or other electronic communication.
- **18.10 Holdover.** If Franchisee continues operating the Business after the expiration of the term without a renewal agreement or successor franchise agreement executed by the parties in accordance with Section 3.2, then at any time (regardless of any course of dealing by the parties), Solar Franchise may by giving written notice to Franchisee (the "Holdover Notice") either (i) require Franchisee to cease operating the Business and comply with all post-closing obligations effective immediately upon giving notice or effective on such other date as Solar Franchise specifies, or (ii) bind Franchisee to a renewal term of 5 years and deem Franchisee and its Owners to have made the general release of liability described in Section 3.2(vi).

- **18.11 Joint and Several Liability.** If two or more people sign this Agreement as "Franchisee", each will have joint and several liability.
- **18.12** No Offer and Acceptance. Delivery of a draft of this Agreement to Franchisee by Solar Franchise does not constitute an offer. This Agreement shall not be effective unless and until it is executed by both Franchisee and Solar Franchise.

Agreed to by:
FRANCHISOR:
SOLAR GRIDS LLC
By:
Name:
Title:
Date:
FRANCHISEE:
By:
Name:
Title:

Attachment 1 to Franchise Agreement

OWNERSHIP INFORMATION

Form of Owne	rship. Franchisee is a (ch	neck one):
	Sole Proprietorshi Partnership Limited Liability (Corporation	
State:		
Owners. If Fran	nchisee is a partnership, li	imited liability company or corporation:
	Name	Shares or Percentage of Owners
Officers. If Fra		ity company or corporation:
	Name	Title

Attachment 2 to Franchise Agreement

GUARANTY AND NON-COMPETE AGREEMENT

This Guaranty and Non-Compete Agreement (this "<u>Guaranty</u>") is executed by the undersigned person(s) (each, a "<u>Guarantor</u>") in favor of Solar Grids LLC, a Wyoming limited liability company ("<u>Solar Franchise</u>").

Background Statement:	_ ("Franchisee") desires to enter into a
Franchise Agreement with Solar Franchise for the f	franchise of a Solar Grids business (the
"Franchise Agreement"; capitalized terms used but not of	defined in this Guaranty have the meanings
given in the Franchise Agreement). Guarantor owns an	equity interest in Franchisee. Guarantor is
executing this Guaranty in order to induce Solar Franch	nise to enter into the Franchise Agreement.

Guarantor agrees as follows:

- Guaranty. Guarantor hereby unconditionally guarantees to Solar Franchise and its successors and assigns that Franchisee shall pay and perform every undertaking, agreement and covenant set forth in the Franchise Agreement and further guarantees every other liability and obligation of Franchisee to Solar Franchise, whether or not contained in the Franchise Agreement. Guarantor shall render any payment or performance required under the Franchise Agreement or any other agreement between Franchisee and Solar Franchise upon demand from Solar Franchise. Guarantor waives (a) acceptance and notice of acceptance by Solar Franchise of this Guaranty; (b) notice of demand for payment of any indebtedness or nonperformance of any obligations of Franchisee; (c) protest and notice of default to any party with respect to the indebtedness or nonperformance of any obligations hereby guaranteed; (d) any right Guarantor may have to require that an action be brought against Franchisee or any other person or entity as a condition of liability hereunder; (e) all rights to payments and claims for reimbursement or subrogation which any of the undersigned may have against Franchisee arising as a result of the execution of and performance under this Guaranty by the undersigned; (f) any law which requires that Solar Franchise make demand upon, assert claims against or collect from Franchisee or any other person or entity (including any other guarantor), foreclose any security interest, sell collateral, exhaust any remedies or take any other action against Franchisee or any other person or entity (including any other guarantor) prior to making any demand upon, collecting from or taking any action against the undersigned with respect to this Guaranty; and (g) any and all other notices and legal or equitable defenses to which Guarantor may be entitled.
- 2. Confidential Information. With respect to all Confidential Information Guarantor shall (a) adhere to all security procedures prescribed by Solar Franchise for maintaining confidentiality, (b) disclose such information to its employees only to the extent necessary for the operation of the Business; (c) not use any such information in any other business or in any manner not specifically authorized or approved in writing by Solar Franchise, (d) exercise the highest degree of diligence and make every effort to maintain the confidentiality of all such information during and after the term of the Franchise Agreement, (e) not copy or otherwise reproduce any Confidential Information, and (f) promptly report any unauthorized disclosure or use of Confidential Information. Guarantor acknowledges that all Confidential Information is owned by Solar Franchise or its affiliates (except for Confidential Information which Solar Franchise licenses from

another person or entity). Guarantor acknowledges that all customer data generated or obtained by Guarantor is Confidential Information belonging to Solar Franchise. This Section will survive the termination or expiration of the Franchise Agreement indefinitely.

3. Covenants Not to Compete.

- (a) <u>Restriction In Term.</u> During the term of the Franchise Agreement, Guarantor shall not directly or indirectly have any ownership interest in, lend money or provide financial assistance to, provide any services to, or be employed by, any Competitor.
- (b) Restriction Post Term. For two years after the Franchise Agreement expires or is terminated for any reason (or, if applicable, for two years after a Transfer by Guarantor), Guarantor shall not directly or indirectly have any ownership interest in, lend money or provide financial assistance to, provide any services to, or be employed by, any Competitor located within five miles of Franchisee's Territory or the territory of any other Solar Grids business operating on the date of termination or transfer, as applicable. If the Franchise Agreement is terminated before the Area is determined, then the area of non-competition will the Development Area and the Area of any other Solar Grids business operating on the date of termination.
- (c) <u>Interpretation</u>. Guarantor agrees that each of the foregoing covenants is independent of any other covenant or provision of this Guaranty or the Franchise Agreement. If all or any portion of the covenants in this Section is held to be unenforceable or unreasonable by any court or arbitrator, then the parties intend that the court or arbitrator modify such restriction to the extent reasonably necessary to protect the legitimate business interests of Solar Franchise. Guarantor agrees that the existence of any claim it or Franchisee may have against Solar Franchise shall not constitute a defense to the enforcement by Solar Franchise of the covenants of this Section. If Guarantor fails to comply with the obligations under this Section during the restrictive period, then the restrictive period will be extended an additional day for each day of noncompliance.
- **4. Modification.** Guarantor agrees that Guarantor's liability hereunder shall not be diminished, relieved or otherwise affected by (a) any amendment of the Franchise Agreement, (b) any extension of time, credit or other indulgence which Solar Franchise may from time to time grant to Franchisee or to any other person or entity, or (c) the acceptance of any partial payment or performance or the compromise or release of any claims.
- 5. Governing Law; Dispute Resolution. This Guaranty shall be governed by and construed in accordance with the laws of the state of Nebraska (without giving effect to its principles of conflicts of law). The parties agree that any Nebraska law for the protection of franchisees or business opportunity purchasers will not apply unless its jurisdictional requirements are met independently without reference to this Section 6. The provisions of Article 17 (Dispute Resolution) of the Franchise Agreement apply to and are incorporated into this Guaranty as if fully set forth herein. Guarantor shall pay to Solar Franchise all costs incurred by Solar Franchise (including reasonable attorney fees) in enforcing this Guaranty. If multiple Guarantors sign this Guaranty, each will have joint and several liability.

Agreed to by:	
Nome	
Name:	
Address:	
Date:	
Name:	
Address:	
Date:	
Name:	
Address:	
Date:	

Attachment 3 to Franchise Agreement

FORM OF GENERAL RELEASE

[This is our current standard form of General Release. This document is not signed when you purchase a franchise. In circumstances such as a renewal of your franchise or as a condition of our approval of a sale of your franchise, we may require you to sign a general release.]

This General Release ("<u>Release</u>") is executed by the undersigned ("<u>Releasor</u>") in favor of Solar Grids LLC, a Wyoming limited liability company ("<u>Solar Franchise</u>").

Background Statement: [describe circumstances of Release]

Releasor agrees as follows:

- 1. Release. Releasor (on behalf of itself and its parents, subsidiaries and affiliates and their respective past and present officers, directors, shareholders, managers, members, partners, agents, and employees (collectively, the "Releasing Parties")) hereby releases Solar Franchise, its affiliates, and their respective directors, officers, shareholders, employees, and agents (collectively, the "Released Parties") from any and all claims, causes of action, suits, debts, agreements, promises, demands, liabilities, contractual rights and/or obligations, of whatever nature, known or unknown, which any Releasing Party now has or ever had against any Released Party based upon and/or arising out of events that occurred through the date hereof, including without limitation, anything arising out of the Franchise Agreement (collectively, "Claims").
- 2. Covenant Not to Sue. Releasor (on behalf of all Releasing Parties) covenants not to initiate, prosecute, encourage, assist, or (except as required by law) participate in any civil, criminal, or administrative proceeding or investigation in any court, agency, or other forum, either affirmatively or by way of cross-claim, defense, or counterclaim, against any Released Party with respect to any Claim.
- 3. Representations and Acknowledgments. Releasor represents and warrants that: (i) Releasor is the sole owner of all Claims, and that no Releasing Party has assigned or transferred, or purported to assign or transfer, to any person or entity, any Claim; (ii) Releasor has full power and authority to sign this Release; and (iii) this Release has been voluntarily and knowingly signed after Releasor has had the opportunity to consult with counsel of Releasor's choice. Releasor acknowledges that the release in Section 1 is a complete defense to any Claim.
- 4. Miscellaneous. If any of the provisions of this Release are held invalid for any reason, the remainder of this Release will not be affected and will remain in full force and effect. In the event of any dispute concerning this Release, the dispute resolution, governing law, and venue provisions of the Franchise Agreement shall apply. Releasor agrees to take any actions and sign any documents that Solar Franchise reasonably requests to effectuate the purposes of this Release. This Release contains the entire agreement of the parties concerning the subject matter hereof. This Release shall not apply to any liability under the Maryland Franchise Registration and Disclosure Law.

	Agreed to by:
Name:	
Date:	

Attachment 4 to Franchise Agreement

STATE ADDENDA TO AGREEMENTS

CALIFORNIA RIDER TO FRANCHISE AGREEMENT

This Rider amends the Franchise a "Agreement"), between Solar Grids LLC, a Franchise") and, a	Wyoming limited liability company ("Solar
	laimer, questionare, clause or statement signed ement of the franchise relationship shall be fraud in the inducement, wthere common law or ht to rely upon any statement made or or other person acting on behalf of the franchisor investment. This provision supersedes any other
Agreed to by:	
FRANCHISOR:	FRANCHISEE:
SOLAR GRIDS LLC	
By:	By: Name: Title: Date: ANCHISE AGREEMENT
This Rider amends the Franchise a "Agreement"), between Solar Grids LLC, a Franchise") and, a	Wyoming limited liability company ("Solar
1. Definitions. Capitalized terms used but n in the Agreement. The " <u>Illinois Act</u> " means the I	ot defined in this Rider have the meanings given llinois Franchise Disclosure Act of 1987.
2. Governing Law and Jurisdiction. Note the contrary, the Agreement is governed by Illipurisdiction and venue of the federal and state Agreement provides will be resolved by arbitration	courts in Illinois, except for matters which the
	maintained to enforce any liability created by the of 3 years from the act or transaction constituting

the violation upon which it is based, the expiration of 1 year after Franchisee become aware of facts or circumstances reasonably indicating that Franchisee may have a claim for relief in respect to conduct governed by the Illinois Act, or 90 days after delivery to the Franchisee of a written notice disclosing the violation, whichever shall first expire.

- **4. Waivers Void.** Notwithstanding any provision of the Agreement to the contrary, any condition, stipulation, or provision purporting to bind Franchisee to waive compliance with any provision of the Illinois Act or any other law of the State of Illinois is void. This Section shall not prevent Franchisee from entering into a settlement agreement or executing a general release regarding a potential or actual lawsuit filed under any of the provisions of this Act, nor shall it prevent the arbitration of any claim pursuant to the provisions of Title 9 of the United States Code.
- **5. Effective Date.** This Rider is effective as of the Effective Date.

Agreed to by:	
FRANCHISOR:	FRANCHISEE:
SOLAR GRIDS LLC	
By:	By:
Name:	Name:
Title:	Title:
Date:	Date:

INDIANA RIDER TO AGREEMENT

This Ric	der amend	ls the _			Α	greement da	ated			(the
"Agreement"),	between	Solar	Grids	LLC,	a	Wyoming	limited	liability	company	("Solar
<u>Franchise</u> ") and	<u> </u>			, a				_ (" <u>Franc</u>]	<u>hisee</u> ").	

- 1. **Definitions.** Capitalized terms used but not defined in this Rider have the meanings given in the Agreement. The "<u>Indiana Acts</u>" means the Indiana Franchise Act and the Indiana Deceptive Franchise Practices Act.
- **2. Certain Provisions Modified.** Any provision of the Agreement which would have any of the following effects is hereby modified to the extent required for the Agreement to be in compliance with the Indiana Acts:
- (1) Requiring goods, supplies, inventories, or services to be purchased exclusively from the franchisor or sources designated by the franchisor where such goods, supplies, inventories, or services of comparable quality are available from sources other than those designated by the franchisor. However, the publication by the franchisor of a list of approved suppliers of goods, supplies, inventories, or services or the requirement that such goods, supplies, inventories, or services comply with specifications and standards prescribed by the franchisor does not constitute designation of a source nor does a reasonable right of the franchisor to disapprove a supplier constitute a designation. This subdivision does not apply to the principal goods, supplies, inventories, or services manufactured or trademarked by the franchisor.
- (2) Allowing the franchisor to establish a franchisor-owned outlet engaged in a substantially identical business to that of the franchisee within the exclusive territory granted the franchisee by the franchise agreement; or, if no exclusive territory is designated, permitting the franchisor to compete unfairly with the franchisee within a reasonable area.
- (3) Allowing substantial modification of the franchise agreement by the franchisor without the consent in writing of the franchisee.
- (4) Allowing the franchisor to obtain money, goods, services, or any other benefit from any other person with whom the franchisee does business, on account of, or in relation to, the transaction between the franchisee and the other person, other than for compensation for services rendered by the franchisor, unless the benefit is promptly accounted for, and transmitted to the franchisee.
- (5) Requiring the franchisee to prospectively assent to a release, assignment, novation, waiver, or estoppel which purports to relieve any person from liability to be imposed by the Indiana Deceptive Franchise Practices Act or requiring any controversy between the franchisee and the franchisor to be referred to any person, if referral would be binding on the franchisee. This subsection (5) does not apply to arbitration before an independent arbitrator.
- (6) Allowing for an increase in prices of goods provided by the franchisor which the franchisee had ordered for private retail consumers prior to the franchisee's receipt of an official price increase notification. A sales contract signed by a private retail consumer shall constitute evidence of each order. Price changes applicable to new models of a product at the time of introduction of such new

models shall not be considered a price increase. Price increases caused by conformity to a state or federal law, or the revaluation of the United States dollar in the case of foreign-made goods, are not subject to this subsection (6).

- (7) Permitting unilateral termination of the franchise if such termination is without good cause or in bad faith. Good cause within the meaning of this subsection (7) includes any material violation of the franchise agreement.
- (8) Permitting the franchisor to fail to renew a franchise without good cause or in bad faith. This chapter shall not prohibit a franchise agreement from providing that the agreement is not renewable upon expiration or that the agreement is renewable if the franchisee meets certain conditions specified in the agreement.
- (9) Requiring a franchisee to covenant not to compete with the franchisor for a period longer than three years or in an area greater than the exclusive area granted by the franchise agreement or, in absence of such a provision in the agreement, an area of reasonable size, upon termination of or failure to renew the franchise.
- (10) Limiting litigation brought for breach of the agreement in any manner whatsoever.
- (11) Requiring the franchisee to participate in any (A) advertising campaign or contest; (B) promotional campaign; (C) promotional materials; or (D) display decorations or materials; at an expense to the franchisee that is indeterminate, determined by a third party, or determined by a formula, unless the franchise agreement specifies the maximum percentage of gross monthly sales or the maximum absolute sum that the franchisee may be required to pay.
- 3. Effective Date. This Rider is effective as of the Effective Date.

Agreed to by:

•	
FRANCHISOR:	FRANCHISEE:
SOLAR GRIDS LLC	
By:	By:
Name:	Name:
Title:	Title:
Date:	Date:

MARYLAND RIDER TO FRANCHISE AGREEMENT

	ds the Franchisee Agr		(the
"Agreement"), between Franchise") and			liability company ("Solar ("Franchisee").
	Iaryland Franchise Law	" means the Marylan	der have the meanings given d Franchise Registration and ode of Maryland.
franchisees to assent to a	release, estoppel or wa	iver of liability are n	tations requiring prospective not intended to nor shall they Maryland Franchise Law.
limitations for causes of a	action shall not apply to Article, §14-227, Ann	o causes of action un notated Code of Mary	nich provides for a period of nder the Maryland Franchise yland. Franchisee must bring chise.
			uit alleging a cause of action at jurisdiction in the State of
5. Effective Date. The	his Rider is effective as	s of the Effective Dat	e.
Agreed to by:			
FRANCHISOR:		FRANCHISEE:	
SOLAR GRIDS LLC			
By:		By:	
Name:		Name:	
Title:		Title:	
Date:		Date:	

MINNESOTA RIDER TO	AGREEMENT
--------------------	-----------

This Ric	der amend	ls the $_$			A	greement da	ated			(the
"Agreement"),	between	Solar	Grids	LLC,	a	Wyoming	limited	liability	company	("Solar
<u>Franchise</u> ") and	[, a				_ (" <u>Francl</u>	<u>hisee</u> ").	

- **1. Definitions.** Capitalized terms used but not defined in this Rider have the meanings given in the Agreement. The "Minnesota Act" means Minnesota Statutes, Sections 80C.01 to 80C.22.
- **2. Amendments.** The Agreement is amended to comply with the following:

Minnesota Statutes, Section 80C.21 and Minnesota Rules 2860.4400(J) prohibit the franchisor from requiring litigation to be conducted outside Minnesota, requiring waiver of a jury trial, or requiring the franchisee to consent to liquidated damages, termination penalties or judgment notes. In addition, nothing in the Franchise Disclosure Document or agreement(s) can abrogate or reduce (1) any of the franchisee's rights as provided for in Minnesota Statutes, Chapter 80C or (2) franchisee's rights to any procedure, forum, or remedies provided for by the laws of the jurisdiction.

With respect to franchises governed by Minnesota law, the franchisor will comply with Minnesota Statutes, Section 80C.14, Subd. 3-5, which require (except in certain specified cases) (1) that a franchisee be given 90 days' notice of termination (with 60 days to cure) and 180 days' notice for non-renewal of the franchise agreement and (2) that consent to the transfer of the franchise will not be unreasonably withheld.

The franchisor will protect the franchisee's rights to use the trademarks, service marks, trade names, logotypes or other commercial symbols or indemnify the franchisee from any loss, costs or expenses arising out of any claim, suit or demand regarding the use of the name. Minnesota considers it unfair to not protect the franchisee's right to use the trademarks. Refer to Minnesota Statues, Section 80C.12, Subd. 1(g).

Minnesota Rules 2860.4400(D) prohibits a franchisor from requiring a franchisee to assent to a general release.

The franchisee cannot consent to the franchisor obtaining injunctive relief. The franchisor may seek injunctive relief. See Minn. Rules 2860.4400J. Also, a court will determine if a bond is required.

The Limitations of Claims section must comply with Minnesota Statutes, Section 80C.17, Subd. 5, and therefore the applicable provision of the Agreement is amended to state "No action may be commenced pursuant to Minnesota Statutes, Section 80C.17 more than three years after the cause of action accrues."

3. Effective Date. This Rider is effective as of the Effective Date.

Agreed to by:	
FRANCHISOR:	FRANCHISEE:
SOLAR GRIDS LLC	
By:	By:
Name:	Name:
Title:	Title:
Date:	Date:

	NEW YORK RID	DER TO	AGR	EEMENT
	er amends the between Solar Grid			(the liability company ("Solar").
1. Definition in the Agreement		s used but n	ot defined in this Ri	ider have the meanings given
Franchisee is no would relieve So	t required to assent t	o a release,	assignment, novation	ne Agreement to the contrary, on, waiver or estoppel which ability imposed by New York
Agreement purp	orting to bind Fran	chisee to w	raive compliance b	oulation, or provision in the by Solar Franchise with any algated thereunder, is hereby
	ng Law. Notwithsta chises Law shall gove			greement to the contrary, the law.
5. Effective	Date. This Rider is	effective as	of the Effective Da	te.
Agreed to	o by:			
FRANCHISOR	4:		FRANCHISEE:	
SOLAR GRIDS	S LLC			
By:		<u></u>	By:	
Name:				
Title:		_	Title:	
			Date:	

NORTH DAKOTA RIDER TO AGREEMENT

This Ric	der amend	ls the _			Α	greement d	ated			(the
"Agreement"),	between	Solar	Grids	LLC,	a	Wyoming	limited	liability	company	("Solar
Franchise") and	l			, a				_ (" <u>Franc</u>]	hisee").	

- **1. Definitions.** Capitalized terms used but not defined in this Rider have the meanings given in the Agreement.
- **2. Amendments.** The Agreement (and any Guaranty Agreement) is amended to comply with the following:
 - (1) <u>Restrictive Covenants</u>: Every contract by which Franchisee, any Guarantor, or any other person is restrained from exercising a lawful profession, trade, or business of any kind is subject to NDCC Section 9-08-06.
 - (2) <u>Situs of Arbitration Proceedings</u>: Franchisee and any Guarantor are not required to agree to the arbitration of disputes at a location that is remote from the site of Franchisee's business.
 - (3) <u>Restrictions on Forum</u>: Franchisee and any Guarantor are not required to consent to the jurisdiction of courts outside of North Dakota.
 - (4) <u>Liquidated Damages and Termination Penalties</u>: Franchisee is not required to consent to liquidated damages or termination penalties.
 - (5) <u>Applicable Laws</u>: The Agreement (and any Guaranty Agreement) is governed by the laws of the State of North Dakota.
 - (6) <u>Waiver of Trial by Jury</u>: Franchisee and any Guarantor do not waive a trial by jury.
 - (7) <u>Waiver of Exemplary and Punitive Damages</u>: The parties do not waive exemplary and punitive damages.
 - (8) <u>General Release</u>: Franchisee and any Guarantor are not required to sign a general release upon renewal of the Agreement.
 - (9) <u>Limitation of Claims</u>: Franchisee is not required to consent to a limitation of claims. The statute of limitations under North Dakota law applies.
 - (10) <u>Enforcement of Agreement</u>: The prevailing party in any enforcement action is entitled to recover all costs and expenses including attorney's fees.
- **3. Effective Date.** This Rider is effective as of the Effective Date.

Agreed to by:	
FRANCHISOR:	FRANCHISEE:
SOLAR GRIDS LLC	
By:	By:
Name:	Name:
Title:	Title:
Date:	Date:

RHODE ISLAND RIDER TO	AGREEMENT
This Rider amends the	Agreement dated (the a Wyoming limited liability company ("Solar ("Franchisee").
1. Definitions. Capitalized terms used but in the Agreement.	not defined in this Rider have the meanings given
to a forum outside the State of Rhode Island o	of the Agreement restricting jurisdiction or venue r requiring the application of the laws of another vise enforceable under Rhode Island Franchise
3. Effective Date. This Rider is effective a	s of the Effective Date.
Agreed to by:	
FRANCHISOR:	FRANCHISEE:
SOLAR GRIDS LLC	
By:	By:
Name:	Name:
Title: Date:	Title: Date:

WASHINGTON ADDENDUM TO DISCLOSURE DOCUMENT AND

RIDER TO	AGREEMENT
MIDEN IO	AUKEEMENT

The state of Washington has a statute, RCW 19.100.180 which may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise. There may also be court decisions which may supersede the franchise agreement in your relationship with the franchisor including the areas of termination and renewal of your franchise.

In any arbitration involving a franchise purchased in Washington, the arbitration site shall be either in the state of Washington, or in a place mutually agreed upon at the time of the arbitration, or as determined by the arbitrator.

In the event of a conflict of laws, the provisions of the Washington Franchise Investment Protection Act, Chapter 19.100 RCW shall prevail.

A release or waiver of rights executed by a franchisee shall not include rights under the Washington Franchise Investment Protection Act except when executed pursuant to a negotiated settlement after the agreement is in effect and where the parties are represented by independent counsel. Provisions such as those which unreasonably restrict or limit the statute of limitation period for claims under the Act, rights or remedies under the Act such as a right to a jury trial may not be enforceable.

Transfer fees are collectable to the extent that they reflect the franchisor's reasonable estimated or actual costs in effecting a transfer.

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FRANCHISOR:	FRANCHISEE:
SOLAR GRIDS LLC	
By:	By:
Name:	Name:
Title:	Title:
Date:	Date:

Agreed to by:

EXHIBIT C

STATE ADMINISTRATORS AND AGENTS FOR SERVICE OF PROCESS

We may register this Disclosure Document in some or all of the following states in accordance with the applicable state law. If and when we pursue franchise registration, or otherwise comply with the franchise investment laws, in these states, the following are the state administrators responsible for the review, registration, and oversight of franchises in each state and the state offices or officials that we will designate as our agents for service of process in those states:

State	State Administrator	Agent for Service of Process (if different from State Administrator)
	Commissioner of	
	Department of Financial Protection and	
California	Innovation	
	2101 Arena Blvd.	
	Sacramento, CA 95834	
	866-275-2677	
	Department of Commerce and Consumer	Commissioner of Securities
	Affairs	Department of Commerce and Consumer
	Business Registration Division	Affairs
Hawaii	Commissioner of Securities	Business Registration Division
	P.O. Box 40	Securities Compliance Branch
	Honolulu, HI 96810	335 Merchant Street, Room 203
	(808) 586-2722	Honolulu, HI 96813
	Franchise Bureau	
T11.	Office of Attorney General	
Illinois	500 South Second Street	
	Springfield, IL 62706	
	(217) 782-4465	
	Franchise Section	
	Indiana Securities Division	
T 41	Secretary of State	
Indiana	Room E-111	
	302 W. Washington Street	
	Indianapolis, IN 46204	
	(317) 232-6681	
	Office of the Attorney General	M 1 10
36 1 1	Division of Securities	Maryland Commissioner of Securities
Maryland	200 St. Paul Place	200 St. Paul Place
	Baltimore, MD 21202-2020	Baltimore, MD 21202-2020
	(410) 576-6360	
	Michigan Attorney General's Office	
	Consumer Protection Division	
N4: 1:	Attn: Franchise Section	
Michigan	525 W. Ottawa Street	
	Williams Building, 1st Floor	
	Lansing, MI 48933	
	(517) 373-7117	

State	State Administrator	Agent for Service of Process (if different from State Administrator)
	Minnesota Department of Commerce	Commissioner of Commerce
	Securities-Franchise Registration	Minnesota Department of Commerce
Minnesota	85 7 th Place East, Suite 280	85 7 th Place East, Suite 280
	St. Paul, MN 55101-2198	St. Paul, MN 55101-2198
	(651) 539-1500	(651) 539-1500
	New York State Department of Law	
	Investor Protection Bureau	Secretary of State
New York	28 Liberty St. 21st Floor	99 Washington Avenue
	New York, NY 10005	Albany, NY 12231
	212-416-8236	
	North Dakota Securities Department	
	600 East Boulevard Ave., State Capital Fifth	
North Dakota	Floor, Dept. 414	
	Bismarck, ND 58505-0510	
	(701) 328-4712	
	Department of Consumer & Business	
	Services	
Oregon	Division of Finance and Corporate Securities	
8	Labor and Industries Building	
	Salem, Oregon 97310	
	(503) 378-4140	
	Department of Business Regulation	
	Securities Division	
Rhode Island	1511 Pontiac Avenue	
	John O. Pastore Complex–69-1	
	Cranston, RI 02920-4407	
	(401) 462-9527	
	Division of Insurance	
South Dakota	Securities Regulation 124 South Euclid Suite 104	
South Dakota	Pierre, SD 57501-3185	
	(605) 773-3563	
	State Corporation Commission	
	1300 East Main Street	Clerk of the State Corporation Commission
Virginia	9th Floor	1300 East Main Street, 1st Floor
v iigiiia	Richmond, VA 23219	Richmond, VA 23219
	(804) 371-9051	Richmond, VII 23217
	Department of Financial Institutions	Department of Financial Institutions
	Securities Division	Securities Division
Washington	P.O. Box 9033	150 Israel Rd SW
8	Olympia, WA 98507	Tumwater, WA 98501
	(360) 902-8760	(360) 902-8760
	Division of Securities	
	Department of Financial Institutions	Securities and Franchise Registration
Wisconsin	Post Office Box 1768	Wisconsin Securities Commission
	Madison, WI 53701	201 West Washington Avenue, Suite 300
	(608) 266-2801	Madison, WI 53703

STATE EFFECTIVE DATES

The following states have franchise laws that require that the Franchise Disclosure Document be registered or filed with the states, or be exempt from registration: California, Hawaii, Illinois, Indiana, Maryland, Michigan, Minnesota, New York, North Dakota, Rhode Island, South Dakota, Virginia, Washington, and Wisconsin.

This document is effective and may be used in the following states, where the document is filed, registered, or exempt from registration, as of the Effective Date stated below:

State	Effective Date
California	

RECEIPT

This disclosure document summarizes certain provisions of the franchise agreement and other information in plain language. Read this disclosure document and all agreements carefully.

If Solar Grids LLC offers you a franchise, it must provide this disclosure document to you 14 calendar-days before you sign a binding agreement with, or make a payment to, the franchisor or an affiliate in connection with the proposed franchise sale. New York requires that you be given this disclosure document at the earlier of the first personal meeting or 10 business days before the execution of any franchise or other agreement, or payment of any consideration that relates to the franchise relationship.

If Solar Grids LLC does not deliver this disclosure document on time or if it contains a false or misleading statement, or a material omission, a violation of federal law and state law may have occurred and should be reported to the Federal Trade Commission, Washington, D.C. 20580 and any applicable state agency (which are listed in Exhibit A).

The name, principal business address, and telephone number of each franchise seller offering the franchise is:

Name	Principal Business Address	Telephone Number
Larry Schroder	151 N. 8th Street Suite 534, Lincoln NE 68508	877-439-3866
Justin Kaiser	151 N. 8th Street Suite 534, Lincoln NE 68508	877-439-3866
Jeramie Rose	151 N. 8th Street Suite 534, Lincoln NE 68508	877-439-3866

Issuance Date: March 22, 2021.

I received a disclosure document that included the following Exhibits:

- A. State Addenda to Disclosure Document
- B. Franchise Agreement (with Guaranty and Non-Compete Agreement, Form of General Release, and State Addenda to Agreements)
- C. State Administrators and Agents for Service of Process

Signature:	
Print Name:	
Date Received:	_

Keep This Copy For Your Records

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Signature:	
Print Name:	
Date Received:	

Return This Copy To Us

Solar Grids LLC

151 N. 8th Street Suite 534, Lincoln NE 68508