



Maldives Marketing and Public Relations Corporations
Republic of Maldives

Information Sheet

**To hire a party for Photography,
Videography and Production (Pre-Event) for
Visit Maldives Storytellers' Conference 2023**

15th December 2022

Section 1 - Instruction to Tenderers		
1.	General	
1.1	Announcement Number:	(IUL)MMPRC-PRO/1/2022/81
1.2	Announcement Date:	15 th December 2022
1.3	Project:	To hire a party for Photography, Videography and Production (Pre-Event) for Visit Maldives Storytellers' Conference 2023
1.4	Information Session	20 th December 2022 at 1400 hours
1.5	Submission Deadline (Date & Time)	22 nd December 2022 at 1400 hours
1.6	Contact Info	Hassan Shaheel General Manager, Procurement Maldives Marketing and Public Relations Corporation H. Zonaria, 4th Floor, Boduthakurufaanu Magu, Male' Republic of Maldives Telephone: +960 3323228 Email: procurement@visitmaldives.com
2.	Procedure of Tendering	
2.1	Introduction to Bidders The Tenderer must be a sole proprietor, private entity, a registered company or government-owned entity or any combination of them in the form of a joint venture, under an existing agreement, or with the intent to constitute a legally enforceable joint venture.	
2.2	Registration of Tenderers: Not Applicable	
2.3	Pre-bid meeting: Pre-bid meeting will take place at; Venue: Maldives Marketing & Public Relations Corporation 4th Floor, H. Zonaria, Male' Date: 20 th December 2022 Time: 1400 hrs.	

2.4	<p>Clarifications of Bidding document, Scope of work:</p> <p>All clarifications must be addressed on or before 21st December 2022 before 1400hrs, through email (procurement@visitmaldives.com)</p> <p>Unless specifically stated otherwise in this information sheet, all queries and communications in respect to the information sheet or the Tender Process shall be addressed by any Respondent to MMPRC, by e-mail.</p>
2.5	<p>Submission of Tenders:</p> <p>Submission of tenders will take place at:</p> <p>Venue: Maldives Marketing & Public Relations Corporation, 4th Floor, H. Zonaria, Male'</p> <p>Date: 22nd December 2022</p> <p>Time: 1400 hrs.</p>
2.6	<p>Late Tender:</p> <p>MMPRC shall not consider any Tender that arrives after the deadline for submission of Tenders, in accordance with clause 2.5. Any Tender received by MMPRC after the deadline for submission of Tenders shall be declared late, rejected, and returned unopened to the Tenderer.</p>
2.7	<p>Amendments to Tender Documents:</p> <p>(a) At any time prior to the deadline for submission of Tenders, the MMPRC may amend the Tendering Document by issuing addenda.</p> <p>(b) Any addendum issued shall be part of the Tendering Document and shall be communicated in writing to all who have obtained the Tendering Document from MMPRC</p> <p>To give prospective Tenderers reasonable time in which to take an addendum into account in preparing their Tenders, the Employer may, at its discretion, extend the deadline for the submission of Tenders</p>
2.8	<p>This Information sheet and all the entities participating in the Bid Process shall be governed by the laws of Maldives, without having regard to its principles of conflict of laws. Only the courts in Maldives shall have exclusive jurisdiction to entertain, hold trial, and adjudicate upon any dispute in relation to the information sheet, Bid Process or any other aspect in relation thereto.</p>

3.	Preparation of Tenders
3.1	Each Respondent shall submit a single proposal (options may be submitted).
3.2	All documents submitted should be clear.
3.3	<p>Cost of Tendering:</p> <p>The Tenderer shall bear all costs associated with the preparation and submission of its Tender, and MMPRC shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.</p>
3.4	<p>Language of Tender:</p> <p>The Tender, as well as all correspondence and documents relating to the Tender exchanged by the Tenderer and MMPRC, shall be written in English or Dhivehi Language. Supporting documents and printed literature that are part of the Tender may be in another language provided they are accompanied by an accurate translation of the relevant passages in English or Dhivehi, in which case, for purposes of interpretation of the Tender, such translation shall govern.</p>
3.5	<p>Documents Comprising the Tender:</p> <ol style="list-style-type: none"> 1. Quotation <ol style="list-style-type: none"> 1.1 Quotation must contain the following. 1.2 Price breakdown (The prices shall be quoted inclusive of GST if applicable.) 1.3 Authorized signatory and Company stamp with name and designation of the signatory 1.4 Validity of 90 days from date of submission 1.5 All calculations and costing should be in Maldivian Rufiyaa. 1.6 Tender proposal <u>will be disqualified</u> if the document is not submitted or if the document is not as per the information sheet. 2. Copy of a valid Registration Certificate of Sole Proprietorship / Partnership /Company / Corporative Society <ol style="list-style-type: none"> 2.1 A Tenderer may be a sole proprietor, private entity, a registered company or government-owned entity or any combination of them in the form of a joint venture, under an existing agreement, or with the intent to constitute a legally enforceable joint venture. 2.2 The tender proposal <u>will be disqualified</u> if the registration document is not submitted.

3. Profile of the Tenderer

Must include the following;

- 3.1 Nature of Work. Should include the services offered by the tenderer
- 3.2 Capacity (Number of years in service and list of similar projects undertaken during the past 5 years from the date of this announcement **with contact details of the clients**).
- 3.3 The organizational structure.
- 3.4 Tender proposal **will be disqualified** if the document is not submitted. **Marks will be deducted** if the document is not as per the information sheet.

4. Copy of GST Registration Document and Tax Clearance Document issued by MIRA

- 4.1 The Tax Clearance Document should be a recent certificate (**not earlier than 1 month from the date of this announcement.**)
- 4.2 The tenderer should not have any dues that needs to be paid to MIRA or the Tenderer should be paying debts owed to MIRA in accordance with an agreed payment schedule (should not be in default).
- 4.3 In case if the bidder is **not eligible** for GST registration, **this should be clearly stated** in the quotation submitted with the proposal.
- 4.4 Tender proposal **will be disqualified** if the document is not submitted with the Tender or if the document is not as per the information sheet.

5. Proposed Team & Expertise

- 5.1 The tenderer must submit relevant documents to prove the diversity of skills, roles and expertise of the proposed team.
- 5.2 Tender proposal **will be disqualified** if these documents are not submitted.

6. Proposed Timeline & Work Plan

- 6.1 Tender proposal **will be disqualified** if the proposed timeline is not in accordance with the deadline provided below.
- 6.2 Proposed timeline to complete the scope of work. Below is the deadline set by MMPRC

	<p>Photography, Videography and Video Production (Pre-Event) - Must be completed within 30 days upon signing the agreement.</p> <p>7. Past Experience Letters</p> <p>8.1 Must submit Letters of similar projects undertaken within the past 5 years from the date of this announcement.</p> <p>8.2 The Past Experience letter should include the name/ details of the project along with the contact details for reference.</p> <p>8.3 Tender proposal <u>will be disqualified</u> if the document is not submitted with the tender or if there is no past experience in similar projects.</p> <p>8.4 Marks <u>will be deducted</u> if they have worked with MMPRC and their performance was not satisfactory.</p> <p>8.5 E-mails, Work order forms, agreements or award letters <u>will not be considered.</u></p>
3.6	<p>Work Completion Requirement:</p> <p>a) Work should be completed as per the scope of work within 20 days upon signing the agreement.</p>
3.7	<p>Period of Validity of Tender:</p> <p>(a) Tenders shall remain valid for 90 calendar days after the Tender submission deadline date prescribed by MMPRC. A Tender valid for a shorter period shall be rejected by MMPRC as nonresponsive.</p> <p>(b) In exceptional circumstances, prior to the expiration of the Tender validity period, MMPRC may request Tenderers to extend the period of validity of their Tenders. The request and the responses shall be made in writing.</p>
3.8	<p>Bid Security</p> <p>If the bid value is more than MVR 2,000,000.00 (Two Million), a bid security must be provided by the Bidder, when submitting the Tender.</p> <p>All bidders should submit a Bid Security of 15% of the proposed bid value.</p> <ul style="list-style-type: none"> • Bid security shall be valid for period of 4 weeks beyond the validity period of the bid. • The Bid security shall be in the form of a Bank Guarantee, from a Bank or from an Insurance company based in Maldives.

	<ul style="list-style-type: none"> • The bid security will be returned to: Successful bidder - upon receipt of performance security Unsuccessful bidders - upon award of the contract to the successful bidder
3.9	<p>Performance Security:</p> <p>If the project value is more than MVR 2,000,000.00 (Two Million), the successful bidder will be required to provide the performance security within twenty-one (21) days of receipt of the notification of award/letter of acceptance. Successful bidder should provide a 15% of proposed bid value as a performance security.</p> <p>The performance security is to ensure that the supplier or contractor fulfils its obligations under the contract and is intended to protect the MMPRC against default on the part of the supplier or contractor.</p> <p>The performance security will be released once the project is completed as per the agreement.</p>
3.10	<p>Format of Signing of Tender:</p> <p>The Tenderer shall prepare one original of the documents comprising the Tender as described in Clause 3.5, and clearly mark it "Original". Alternative Tenders, if permitted in accordance with clause 3.10, shall be clearly marked "Alternative".</p>
3.11	<p>Alternative Tenders:</p> <p>It is permitted to submit Alternative Tenders. Alternative tender should also be as per the scope of work.</p>
3.12	<p>Conflict of Interest:</p> <p>A Tenderer shall not have a conflict of interest. All Tenderers found to have a conflict of interest shall be disqualified. A Tenderer may be considered to have a conflict of interest with one or more parties in this tendering process, if:</p> <ul style="list-style-type: none"> (a) they have a controlling partner in common; or (b) they receive or have received any direct or indirect subsidy from any of them; or (c) they have the same legal representative for purposes of this Tender; or (d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or

	<p>influence on the Tender of another Tenderer, or influence the decisions of the Employer regarding this tendering process; or</p> <p>(e) a Tenderer participates in more than one Tender in this tendering process. Participation by a Tenderer in more than one Tender will result in the disqualification of all Tenders in which the party is involved. However, this does not limit the inclusion of the same subcontractor in more than one Tender; or</p> <p>(f) a Tenderer or any of its affiliates participated as a consultant in the preparation of the design or technical specifications of the contract that is the subject of the Tender; or</p> <p>(g) a Tenderer, or any of its affiliates has been hired (or is proposed to be hired) by MMPRC.</p>
3.13	The Tenderer shall not engage in corrupt or fraudulent practices in the preparation or lodgment of a Bid.
3.14	<p>Authorization:</p> <p>(a) The original and the Alternative Tender shall be signed by a person duly authorized to sign on behalf of the Tenderer. The name and position held by each person signing the authorization must be typed or printed below the signature.</p>
4.	Submission and Opening of Tenders
4.1	<p>Deadline for Submission of Tenders:</p> <p>(a) Tenders must be received by MMPRC physically at the address and no later than the date and time in clause 1.5 of this document.</p> <p>(b) MMPRC may, at its discretion, extend the deadline for the submission of Tenders by amending the Tendering Document, in which case all rights and obligations of MMPRC and Tenderers previously subject to the deadline shall thereafter be subject to the deadline as extended.</p>
5.	Disqualification
	<p>MMPRC shall have absolute discretion to disqualify any Proposal made by a Respondent on any one or more of the following grounds;</p> <p>a) The Proposal is not accompanied by documents required to be submitted (as detailed in clause 3.5) in accordance with this RFP;</p>

	<ul style="list-style-type: none"> b) If the submitted proposal of the tenderer fails to meet the requirements as mentioned in the scope of work c) If the Respondent submits incorrect/ inaccurate/ misleading information or conceals/suppresses any relevant information d) Where the Respondent seeks to modify the Proposal after Proposal Due Date without the consent of MMPRC e) Any Proposal that is received after the Proposal Due Date f) Pending, active, or previous legal action by/ against a Tenderer /Respondent that may prevent its participation in the Tender Process or prevent it from fulfilling its respective obligations as specified and/ or as required in/under this RFP and the Agreement; and/ or g) If the Respondent is in breach of any of its material contractual obligations at any of its previous contracts with the Government of Maldives or MMPRC h) If Tenderer is found to be engaged in corrupt or fraudulent practices in the preparation or lodgment of a Bid.
6.	Evaluation
6.1	The tender evaluations will be carried out as per the evaluation criteria stated under Section 2 of this document. No other evaluation criteria shall be permitted.
6.2	To assist in the examination, evaluation, and comparison of Bids, MMPRC may, at its discretion, ask any Tenderer for clarification of its Bid. The request for clarification and the response shall be in writing, but no change in the price or substance of the Bid shall be sought, offered, or permitted except as required to confirm the correction of arithmetic errors discovered by MMPRC in the evaluation of the Bids.
6.3	From the Bid Due Date until the issue of the Letter of Award, if any Tenderer wishes to contact MMPRC on any matter related to the Bid or the Bid Process, it should be done in writing.
6.4	Any effort on the part of the Tenderers to influence MMPRC in the examination, evaluation, ranking of Bids may result in the rejection of the respective Tenderer's Bid.
7.	Advance Payment and Advance Payment Guarantee (Not applicable)
8.	Award of Contract
8.1	MMPRC will issue the Letter of Award to the Respondent whose Proposal has been determined to be responsive and has the highest score (the "Selected Respondent").

8.2	The Letter of Award will be issued to the Selected Respondent or posted to the Selected Respondent's address, or a scanned version of the Letter of Award shall be sent via e-mail at the address given in the Proposal and such handing or posting or e-mail shall be deemed good service of such a notice.
8.3	If the Selected Respondent fails to sign the Letter of Award and the Agreement within the given period, MMPRC shall have the right at its absolute discretion to select the Proposal with the highest score among the remaining responsive Respondents or annul the Tender Process.
8.4	MMPRC reserves the right to annul the Tender Process and reject all Proposals, at any time prior to signing of the Agreement, without thereby incurring any liability to the Respondents, or any obligation to inform the Respondents of the grounds for MMPRC's action.
9.	Payment Terms
9.1	<p>As consideration for the proposal for the project to hire a party for Branding, the Selected Respondent/Bidder shall be compensated in the manner provided below.</p> <ul style="list-style-type: none"> a) The amount in Maldivian Rufiyaa (MVR) equivalent to 40% of the Total Price quoted shall be transferred by MMPRC to the Selected bidder, upon signing the agreement within 30 days upon submission of the invoice, b) The amount in Maldivian Rufiyaa (MVR) equivalent to 60%, the balance of the Total Price quoted shall be transferred by MMPRC to the Selected bidder, upon completion, within 30 days upon submission of the invoice.
10	Penalty & Contract Termination
10.1	<p>Penalty:</p> <p>MMPRC shall have the right to withhold any payment of the Contract Price or deduct from the contract price, if the Selected party fails to deliver any Works in accordance with the terms of the Agreement.</p>
10.2	<p>Contract Notice or Termination:</p> <p>The contract will be terminated as per the terms on terminations stated in the agreement.</p>

Section 2 - Evaluation Criteria		
Area	Details	Marks
Price	The party that proposes the lowest contract price shall receive a maximum mark of forty five (45), and for remaining proposals marks will be allocated on pro rata basis.	45
Profile	Marks will be given as follows; <ul style="list-style-type: none"> a. Nature of Work. Should include the services offered. b. Capacity (Number of years in service and list of similar projects undertaken during the past 5 years from the date of this announcement with contact details of the client). c. The organizational chart 	15
Proposed Team & Expertise	Marks for this category will be awarded based on the diversity of skills, roles and expertise of the proposed team. <ul style="list-style-type: none"> a. Details of the proposed team and team leader. b. The proposed team leader should have minimum 2 years of experiences and knowledge in the relevant work. If the team leader does not have experience and knowledge, the proposed team should have another member with a background in related work. 	25
Past Experience	Marks will be given as follows; <ul style="list-style-type: none"> a) Maximum mark of 15 will be given if a minimum of 3 experience letters (as per clause 3.5) is submitted. b) If the Tenderer/respondent has worked with MMPRC and if the performance is found to be unsatisfactory, then marks will be deducted. 	15
	TOTAL	100

Section 3 - Scope of Work

1.0 Introduction of Visit Maldives Storytellers' Conference

Visit Maldives Storytellers' Conference is to be held tentatively on 07th May 2023 to showcase the experiences offered by our beautiful nation, Maldives. The participants of this event include 50 international travel writers, 4 celebrity speakers, 10-20 Maldivian journalists.

The event would be held for 5 days.

Day 1: Arrival and Registration

Day 2: Conference, Pop-up Stall, Workshops, Gala Dinner

Day 3-5: Sideline Experiences (Activities) - (07 itineraries to 07 different regions)

Day 6: Departure

The conference aims to position the country beyond the traditional sun, sand, and sea whilst creating hype amongst influencers and bloggers' communities. It is to position Maldives as a brand where MICE events can thrive under our new campaign launched as Redefining MICE as well as focus on the Sustainable Tourism of the Maldives.

The party hired under this RFP, will be concerned over the development:

1. Photography & Videography and Production (Pre-Event)

Please note that all works performed under this agreement will be a property of MMPRC and MMPRC will have the right to use this on digital and print mediums for promotional purposes. MMPRC holds rights to intellectual property.

Areas for consideration:

- Scope of the video/compilations/motion graphics video/still posts will be provided by MMPRC, and a brief will be provided for each production.
- The service provider must submit a story board, shooting timeline, mood board and script if required for pre-approval before the start of video shooting.
- All raw footage should be provided at the end of each video production
- Photos and videos from the MMPRC library will be shared with the service provider. These should be solely used for the purpose mentioned under the scope and should always maintain confidentiality.
- ***Use of some video footage and still photos owned by the service provider will be an added advantage.*** However, the service provider must ensure that the photocopy right is obtained of the photos and videos used. MMPRC should not be held liable should an issue arise due to copyright issues.

- All videos, photos and animations to be delivered in 4K quality, 3840p x 2160p and other requirements proposed for the particular projects.
- MMPRC will not bear any additional costs for videography/filming (travel arrangements, accommodation etc.).
- Photography, Illustration styles and reproduction files together with working files must be provided.

2.1 Social media brand and creative guidelines

Based on the event branding

2.2 Production, editing & post-production of videos

Shooting schedules, scripting process, planning and production with timeline, video editing, supporting music and graphics (with licence). Editing and post-production of video clips. MMPRC will not bear any additional cost of shooting, such as travel arrangements, accommodation etc. **Locations of shooting will be based on the host property and the side-line activity atolls and islands. The side-line activities will be in 6 atolls/regions of the Maldives (B Atoll , L.Atoll, Ari Atoll, N. Atoll, V Atoll - Male' Atoll).**

- a) Total of 11 minutes will be distributed to make 28 unique videos
- b) Video lengths will range from 15 seconds up to 5 minutes

Details	Qty
30 seconds video for the event teaser	2
30 seconds STC announcement video	1
15 seconds speaker videos	4
30 seconds property announcement video	1
30 seconds social media Contest Announcement video	1
15 seconds Social Media Contest reminder video for the deadline	1
15 seconds video on Side-line Experiences for SM competition deadline	3
15 seconds videos of each side-line's activity promotion	7
5 or 3-minute destination video for the event	1
15 - 20 seconds Travel itinerary videos (during the event)	7

Please note that the details of the breakdown of videos are subject to changes.

2.3 Production, editing and post-production for all social media materials

Storyboard, initial sketch, and timeline should be provided if required.

- a) 117 still social media posts
- b) This includes a mix of images and text

Details	Qty
Social media contest CTA posts	5
Countdown posts for social media contest deadline	3
Winner Posts	50
Late Registration	1
Pre-event activities on workshop details	10
Pre-event activities on pop-up shops (check exhibitor details)	10
Hostess announcement post	1
Side-line Activity Promotion posts	7
Registration Post	1
Conference Post	3
Networking Lunch Post	1
Pop-up stalls post	2
Workshop post	1
Gala Dinner post	1
Travel Itinerary Post	21

Please note that the details of the breakdown of still videos are subject to changes.

2.4 Production of Motion graphics creatives (Total 15 videos)

- (i) Storyboard, initial sketch, and timeline should be provided if required. All motion graphic videos should be created upon request.
 - a) 20 seconds x 7 videos
 - b) 30 seconds x 8 videos

Details	Qty
20 seconds social media contest topics video	7
30 seconds on 'how to apply' contest post	8

Please note that the details of the breakdown of motion graphic videos are subject to changes.

Additional requirements

1. Videos should not have any filter which alters the original colors. It should not be graded.
2. Videos must be 4K quality.
3. Should include the location details of each video
4. Should submit the video footage within 30 calendar days from the date of agreement signing.
5. All expenses related to this project should be borne by the selected party.
6. All videos must be original and shot/filmed in Maldives.
7. MMPRC should have the copyright of all the video footages chosen