

ANNEX 3

Costs of Consumables & Reagents

- The shelf life of reagents and consumables should be given in reagent and consumables list provided.
- Details of consumables, pack sizes & prices of consumables to be quoted as per the format given in Bid Form. If a particular consumable can be used for more than one test the estimated number of tests or frequency of consumption should be specified in column 3 of table in Bid Form. Please see example in Table.
- If a consumable is required periodically should be specified.
- Reagent cost for AEH should be comparable with the existing rates in the market or lower. Prices of complete test menu shall be provided with bid.
- Apart from reagents the vendor has to quote the cost of all consumables, calibrators, sample cups, disposable tips, wash solutions with their pack size, required for running the instrument in the price bid.
- The Supplier must quote the cost of complete set of all routine tests including start up and shut down consumption of reagents required by the system.
- Cost of the reagents will be quoted by the vendor along with cost of controls and calibrators.
- Cost of the consumables like sample cups, disposable tips, wash solution etc. will be quoted by the vendor. The vendor should mention pack size as per number of the tests for all test parameters.
- The Supplier will have to submit detailed rate chart of all packs of reagents, controls, calibrators and consumables with applicable GST rates which should tally with the rate quoted for all test parameters. Reagent prices cannot be revised within first 5 years of contract period.
- The workload for some new test parameters may increase/decrease as per requirement of the hospital and rates are to be quoted accordingly.
- Provided the Analyzer supplied has additional tests facilities than our requirement, the supplier must quote the price for all additional test as well, with all their reagents details.

Cost per Test:

- *Unit Cost per Test should be calculated and provided in the Bid Form provided by AEH. Details of derivation/Calculation of Cost Per test should be provided separately. Any hidden costs like, equipment priming, washing/disinfection, other regular consumables, should be included in the Cost Per Test calculation.*
- Usage and consumptions ratio of consumables should be supported by manufacturers documentation for verification purpose. **This document is mandatory for bid submission.**
- Cost Per Test for hematology cell counter and (slide maker and Stainer) shall be separately made. Please consider slide make and Stainer as one equipment for CPT calculation purpose.
- If the calculation provided for a consumption does not match the initial provided numbers in real use, the additional consumption of consumables shall be provided without any additional cost to customer.