



### ANNEX 3

#### 1. Costs of Consumables & Reagents

- 1.1. Reagent cost for AEH should be comparable with the existing rates in the market or lower. Prices of complete test menu shall be provided with bid.
- 1.2. Apart from reagents the vendor has to quote the cost of all consumables, calibrators, sample cups, disposable tips, Disposal covers or biohazard bags, wash solutions (Whichever relevant for the Analyzers) with their pack size, required for running the instrument in the price bid.
- 1.3. The frequency of calibration for parameters should be limited only to lot changes
- 1.4. The Supplier must quote the cost of complete set of all routine tests including start up and shut down consumption of reagents required by the system.
- 1.5. The Supplier will have to submit detailed rate chart of all packs of reagents, controls, calibrators and consumables with applicable GST rates which should tally with the rate quoted for all test parameters. **Reagent prices cannot be revised within first 5 years of contract period.**

#### 2. Cost per Test:

- 2.1. *Unit Cost per Test should be calculated and provided in the Bid Form. Details of derivation/Calculation of Cost Per test should be stated clearly. Any hidden costs like, equipment priming, washing/disinfection, other regular consumables, should be included in the Cost Per Test calculation.*
- 2.2. Prospective bidders must quote for tests specified in #13 of Annex 1 separately in the Bid Form and must quote for all tests (IDs and ASTs) possible in the proposed machines in the **Optional IDs and ASTs** section of Bid Form.
- 2.3. Details of consumables, pack sizes & prices of consumables to be quoted as per the format below Table: 1. If a particular consumable can be used for more than one test the estimated number of tests or frequency of consumption should be specified in column 4 Table:1. Please see example in Table below.
- 2.4. The shelf life of reagents and consumables should be given in reagent and consumables list provided with the brochure / catalogue.
- 2.5. If a consumable is required periodically should be specified.
- 2.6. Usage and consumptions ratio of consumables should be supported by manufacturers documentation for verification purpose. **This document is mandatory.**

Table 1

S.No.	Generic Description of consumable	Name of Reagents/ consumables, etc.	Pack Size (Test /pack)	Cost of Reagents pack Size (MVR.)
Example:	AmoxiClav	Augmentin Antibiotic 15mcg	5 x 50 disc/pack	150
1	Gram neg non-Fermentative bacteria			
2	Gram Positive Staph			
3	Yeast			
4	Anaerobic Panel			

### **3. Cost Evaluation**

- 3.1. Cost will be evaluated based on;
  - 3.1.1. Unit cost per test - The lowest sum of all cost per tests (tests specified in #13 of Annex 1) proposed will be given the highest marks. Rest will be based on pro rata ratio.
  - 3.1.2. Number of Optional IDs and ASTs – The highest number of optional IDs and ASTs provided will be given the highest marks. Rest will be based on pro rata ratio.
  - 3.1.3. Cost of Optional IDs and ASTs – The lowest price of mutual tests of optional IDs and ASTs provided will be given the highest marks. Rest will be based on pro rata ratio.
- 3.2. If the calculation provided for a consumption does not match the initial provided numbers in real use, the additional consumption of consumables shall be provided without any additional cost to customer.