

JOB OPPORTUNITY

Reference No: (IUL) 113-HRD/1/2023/41

Date: 26th February 2023

Post:	Business Development Analyst
No of Candidates:	01
Department:	Business Development and Public Relations Department
Salary:	Negotiable
Duration:	01-year contract
<p>The Maldives ports Limited seeks to employ a Business Development Analyst (BDA) who shall undertake and active role in performance evaluation, strategic formulation and inform the Management on Key-policy decisions. The BDA will engage directly with MPL’s operations departments with the aim of continuous improvement of departments and Corporate Support departments with the aim of continuous improvement of business outcomes and seek new avenues to achieve the goals set by the company’s stakeholders. The BDA will report to the Head of Business Development Department MPL.</p>	
Educational qualification:	Bachelor’s Degree in Economics OR relevant experience in the field of the study with 06 years’ experience in a Business Development Role/Functions.
Pre-requisites:	<ul style="list-style-type: none"> - Previous experience in academic/professional and background in managerial finance/economics and or maritime. - Strong attention to detail and excellent communication skills (writing reports, compiling research, short composition for marketing/PR usage. - Proficient in the use of word-processors, spreadsheets, presentation tools. - Competently demonstrate knowledge in using statistical software (SPSS,R,Excel with statistical Add-ins). - Econometric modelling, data-mining and statistical analysis. - Ability to think analytically, work independently and multitask. - Great leadership and negotiation skills.

	<ul style="list-style-type: none"> - Ability to delve into new field of the study and application related to the maritime industry. - Strong time-management and problem-solving skills. - Strong interpersonal, presentations and communication skills
<p>Duties and responsibilities:</p>	<ul style="list-style-type: none"> - Conduct applied research, desk reviews with a view to explore business opportunities in the maritime sector, logistics markets and securing interests from upstream Clients. - Analytical research on existing business outcome to improve, expand or restructure business operation and market presence. - Assist in the preparation of annual reports, business planning strategic planning. - Appraise capital projects, infrastructure development and investments. - Work and liaise with other departments to identify and suggest effective ways that can be developed with regards to new services, project developments or events.
<p>Required Documents:</p>	<ol style="list-style-type: none"> 1. CV 2. National Identification Card, 3. Copies of academic certificates (Accredited) 4. Job Reference Letters 5. Passport Size Photo

Apply via: <https://jobs.port.mv/>

Deadline: 5th March 2023, 15:30hrs

For Further information: 332 9339