



Maldives Marketing and Public Relations Corporations  
Republic of Maldives

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## Information Sheet

# To hire a party to Print Maldives Destination Guide 2024 & Product Directory 2024

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07<sup>th</sup> September 2023

<b>Section 1 - Instruction to Tenderers</b>		
<b>1.</b>	<b>General</b>	
1.1	Announcement Number:	(IUL)MMPRC-PRO/1/2023/29
1.2	Announcement Date:	07 <sup>th</sup> September 2023
1.3	Project:	<b>To hire a party to Print Maldives Destination Guide 2024 &amp; Product Directory 2024</b>
1.4	Registration session	12 <sup>th</sup> September 2023 at 1400hrs.
1.5	Submission Deadline (Date & Time)	14 <sup>th</sup> September 2023 at 1000hrs.
1.6	Contact Info	Hassan Shaheel General Manager, Procurement Maldives Marketing and Public Relations Corporation H. Zonaria, 4th Floor, Boduthakurufaanu Magu, Male' Republic of Maldives Telephone: +960 3323228 Email: procurement@visitmaldives.com
<b>2.</b>	<b>Procedure of Tendering</b>	
2.1	<b>Introduction to Bidders</b> The Tenderer must be a sole proprietor, private entity, a registered company or government-owned entity or any combination of them in the form of a joint venture, under an existing agreement, or with the intent to constitute a legally enforceable joint venture.	
2.2	<b>Registration of Tenderers:</b> Registration will take place at the pre-bid meeting. Only the Tenderers who attend the pre-bid meeting will be registered and eligible to submit the bid.	
2.3	<b>Bid Registration:</b> Bid registration will take place via email Email: Procurement@visitmaldives.com Date: 12th September 2023	

	Time: at 1400 hrs.
2.4	<p><b>Clarifications of Bidding document , Scope of work:</b></p> <p>All clarifications must be addressed on or before Wednesday, 13th September 2023 before 1400hrs, through email (<a href="mailto:procurement@visitmaldives.com">procurement@visitmaldives.com</a>)</p> <p>Unless specifically stated otherwise in this information sheet, all queries and communications in respect to the information sheet or the Tender Process shall be addressed by any Respondent to MMPRC, by e-mail.</p>
2.5	<p><b>Submission of Tenders:</b></p> <p>Submission of tenders will take place at:</p> <p>Venue: Maldives Marketing &amp; Public Relations Corporation, 4th Floor, H. Zonaria, Male'</p> <p>Date: 14<sup>th</sup> September 2023</p> <p>Time: 1000 hrs.</p>
2.6	<p><b>Late Tender:</b></p> <p>MMPRC shall not consider any Tender that arrives after the deadline for submission of Tenders, in accordance with clause 2.5. Any Tender received by MMPRC after the deadline for submission of Tenders shall be declared late, rejected, and returned unopened to the Tenderer.</p>
2.7	<p><b>Amendments to Tender Documents:</b></p> <p>(a) At any time prior to the deadline for submission of Tenders, the MMPRC may amend the Tendering Document by issuing addenda.</p> <p>(b) Any addendum issued shall be part of the Tendering Document and shall be communicated in writing to all who have obtained the Tendering Document from MMPRC</p> <p>To give prospective Tenderers reasonable time in which to take an addendum into account in preparing their Tenders, the Employer may, at its discretion, extend the deadline for the submission of Tenders</p>
2.8	<p>This Information sheet and all the entities participating in the Bid Process shall be governed by the laws of Maldives, without having regard to its principles of conflict of laws. Only the courts in Maldives shall have exclusive jurisdiction to entertain, hold trial, and adjudicate upon any dispute in relation to the information sheet, Bid Process or any other aspect in relation thereto.</p>

3.	<b>Preparation of Tenders</b>
3.1	Each Respondent shall submit a single proposal (options may be submitted).
3.2	All documents submitted should be clear.
3.3	<p><b>Cost of Tendering:</b></p> <p>The Tenderer shall bear all costs associated with the preparation and submission of its Tender, and MMPRC shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.</p>
3.4	<p><b>Language of Tender:</b></p> <p>The Tender, as well as all correspondence and documents relating to the Tender exchanged by the Tenderer and MMPRC, shall be written in <b>English or Dhivehi</b> Language. Supporting documents and printed literature that are part of the Tender may be in another language provided they are accompanied by an accurate translation of the relevant passages in <b>English or Dhivehi</b>, in which case, for purposes of interpretation of the Tender, such translation shall govern.</p>
3.5	<p><b>Documents Comprising the Tender:</b></p> <p>1. Quotation</p> <p>a) Quotation must contain the following;</p> <p>i) Total Price of Destination guides (each language separately) and product directory (separately) (The prices shall be quoted inclusive of GST if it is applicable).</p> <p>ii) Detailed cost breakdown (Cost per destination guide of each language and Product Directory)</p> <p>iii) Delivery period as per scope</p> <p>iv) Authorized signatory and stamp with name and designation of the signatory</p> <p>v) Validity of 90 days from date of submission (If Validity is not stated in the quotation, it will be considered as Valid for 90 days)</p> <p>b) Tender proposals <b>will be disqualified</b> if the document is not submitted or any of the above mentioned information is not provided.</p> <p>c) All calculations and costing should be in Maldivian Rufiyaa.</p>

**2. Copy of a valid Registration Certificate of Sole proprietorship / Partnership /Company / Corporative Society**

2.1 A Tenderer may be a sole proprietor, private entity, a registered company or government-owned entity or any combination of them in the form of a joint venture, under an existing agreement, or with the intent to constitute a legally enforceable joint venture.

2.2 The tender proposal **will be disqualified** if the registration document is not submitted.

**3. Profile of the Tenderer**

Must include the following;

3.1 Nature of Work. (Should include the services offered by the tenderer)

3.2 Capacity (Number of years in service and list of similar projects undertaken during the past 5 years from the date of this announcement with contact details of the clients).

3.3 The organizational structure.

3.4 Tender proposal **will be disqualified** if the document is not submitted. **Marks will be deducted** if the document is not as per the information sheet.

**4. Copy of GST Registration Document and Tax Clearance Document issued by MIRA**

4.1 The Tax Clearance Document should be a recent certificate (not earlier than 1 month from the date of this announcement.)

4.2 Tender proposal **will be disqualified** if the document is not submitted with the Tender or if the document is not as per the information sheet.

4.3 In case if the bidder is not eligible for GST registration, this should be clearly stated in the quotation submitted with the proposal.

**5. Past Experience Letters**

6.1 Must submit Letters of similar projects undertaken within the past 5 years from the date of this announcement.

6.2 The Past Experience letter should include the name/ details of the project along with the contact details for reference.

6.3 Tender proposal **will be disqualified** if the document is not submitted with the tender or if there is no past experience in similar projects.

	<p>6.4 Marks will be deducted if they have worked with MMPRC and their performance was not satisfactory.</p> <p>6.5 E-mails, Work order forms, agreements or award letters will not be considered.</p>
3.6	<p><b>Work Completion Requirement:</b></p> <p>a) Work should be completed within the period given in the scope of work.</p>
3.7	<p><b>Period of Validity of Tender:</b></p> <p>(a) Tenders shall remain valid for 90 calendar days after the Tender submission deadline date prescribed by MMPRC. A Tender valid for a shorter period shall be rejected by MMPRC as nonresponsive.</p> <p>(b) In exceptional circumstances, prior to the expiration of the Tender validity period, MMPRC may request Tenderers to extend the period of validity of their Tenders. The request and the responses shall be made in writing.</p>
3.8	<p><b>Bid Security</b></p> <p>If the bid value is more than MVR 2,000,000.00 (Two Million), a bid security must be provided by the Bidder, when submitting the Tender.</p> <p><b>All bidders should submit a Bid Security of 15% of the proposed bid value.</b></p> <ul style="list-style-type: none"> <li>• Bid security shall be valid for period of 4 weeks beyond the validity period of the bid.</li> <li>• The Bid security shall be in the form of a Bank Guarantee, from a Bank or from an Insurance company based in Maldives.</li> <li>• The bid security will be returned to: <ul style="list-style-type: none"> <li>Successful bidder - upon receipt of performance security</li> <li>Unsuccessful bidders - upon award of the contract to the successful bidder</li> </ul> </li> </ul>
3.9	<p><b>Performance Security:</b></p> <p>If the project value is more than MVR 2,000,000.00 (Two Million), the successful bidder will be required to provide the performance security within twenty-one (21) days of receipt of the notification of award/letter of acceptance. Successful bidder should provide a 15% of proposed bid value as a performance security.</p>

	<p>The performance security is to ensure that the supplier or contractor fulfils its obligations under the contract and is intended to protect the MMPRC against default on the part of the supplier or contractor.</p> <p>The performance security will be released once the project is completed as per the agreement.</p>
<p>3.10</p>	<p><b>Format of Signing of Tender:</b></p> <p>The Tenderer shall prepare one original of the documents comprising the Tender as described in Clause 3.5, and clearly mark it "Original". Alternative Tenders, if permitted in accordance with clause 3.10, shall be clearly marked "Alternative".</p>
<p>3.11</p>	<p><b>Alternative Tenders:</b></p> <p>It is permitted to submit Alternative Tenders. Alternative tender should also be as per the scope of work.</p>
<p>3.12</p>	<p><b>Conflict of Interest:</b></p> <p>A Tenderer shall not have a conflict of interest. All Tenderers found to have a conflict of interest shall be disqualified. A Tenderer may be considered to have a conflict of interest with one or more parties in this tendering process, if:</p> <ul style="list-style-type: none"> <li>(a) they have a controlling partner in common; or</li> <li>(b) they receive or have received any direct or indirect subsidy from any of them;</li> <li>or</li> <li>(c) they have the same legal representative for purposes of this Tender; or</li> <li>(d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about or influence on the Tender of another Tenderer, or influence the decisions of the Employer regarding this tendering process; or</li> <li>(e) a Tenderer participates in more than one Tender in this tendering process. Participation by a Tenderer in more than one Tender will result in the disqualification of all Tenders in which the party is involved. However, this does not limit the inclusion of the same subcontractor in more than one Tender; or</li> <li>(f) a Tenderer or any of its affiliates participated as a consultant in the preparation of the design or technical specifications of the contract that is the subject of the Tender; or</li> <li>(g) a Tenderer, or any of its affiliates has been hired (or is proposed to be hired) by MMPRC.</li> </ul>

3.13	The Tenderer shall not engage in corrupt or fraudulent practices in the preparation or lodgment of a Bid.
3.14	<p><b>Authorization:</b></p> <p>(a) The original and the Alternative Tender shall be signed by a person duly authorized to sign on behalf of the Tenderer. The name and position held by each person signing the authorization must be typed or printed below the signature.</p>
4.	<b>Submission and Opening of Tenders</b>
4.1	<p><b>Deadline for Submission of Tenders:</b></p> <p>(a) Tenders must be received by MMPRC physically at the address and no later than the date and time in clause 1.4 of this document.</p> <p>(b) MMPRC may, at its discretion, extend the deadline for the submission of Tenders by amending the Tendering Document, in which case all rights and obligations of MMPRC and Tenderers previously subject to the deadline shall thereafter be subject to the deadline as extended.</p>
5.	<b>Disqualification</b>
	<p>MMPRC shall have absolute discretion to disqualify any Proposal made by a Respondent on any one or more of the following grounds;</p> <p>a) The Proposal is not accompanied by documents required to be submitted (as detailed in clause 3.5) in accordance with this RFP;</p> <p>b) If the submitted proposal of the tenderer fails to meet the requirements as mentioned in the scope of work</p> <p>c) If the Respondent submits incorrect/ inaccurate/ misleading information or conceals/suppresses any relevant information</p> <p>d) Where the Respondent seeks to modify the Proposal after Proposal Due Date without the consent of MMPRC</p> <p>e) Any Proposal that is received after the Proposal Due Date</p> <p>f) Pending, active, or previous legal action by/ against a Tenderer /Respondent that may prevent its participation in the Tender Process or prevent it from fulfilling its respective obligations as specified and/ or as required in/under this RFP and the Agreement; and/ or</p>



	<p>g) If the Respondent is in breach of any of its material contractual obligations at any of its previous contracts with the Government of Maldives or MMPRC</p> <p>h) If Tenderer is found to be engaged in corrupt or fraudulent practices in the preparation or lodgment of a Bid.</p>
<b>6.</b>	<b>Evaluation</b>
6.1	The tender evaluations will be carried out as per the evaluation criteria stated under Section 2 of this document. No other evaluation criteria shall be permitted.
6.2	To assist in the examination, evaluation, and comparison of Bids, MMPRC may, at its discretion, ask any Tenderer for clarification of its Bid. The request for clarification and the response shall be in writing, but no change in the price or substance of the Bid shall be sought, offered, or permitted except as required to confirm the correction of arithmetic errors discovered by MMPRC in the evaluation of the Bids.
6.3	From the Bid Due Date until the issue of the Letter of Award, if any Tenderer wishes to contact MMPRC on any matter related to the Bid or the Bid Process, it should be done in writing.
6.4	Any effort on the part of the Tenderers to influence MMPRC in the examination, evaluation, ranking of Bids may result in the rejection of the respective Tenderer's Bid.
<b>7.</b>	<b>Advance Payment and Advance Payment Guarantee (Not applicable)</b>
<b>8.</b>	<b>Award of Contract</b>
8.1	MMPRC will issue the Letter of Award to the Respondent whose Proposal has been determined to be responsive and has the highest score (the "Selected Respondent").
8.2	The Letter of Award will be issued to the Selected Respondent or posted to the Selected Respondent's address, or a scanned version of the Letter of Award shall be sent via e-mail at the address given in the Proposal and such handing or posting or e-mail shall be deemed good service of such a notice.
8.3	If the Selected Respondent fails to sign the Letter of Award and the Agreement within the given period, MMPRC shall have the right at its absolute discretion to select the Proposal with the highest score among the remaining responsive Respondents or annul the Tender Process.
8.4	MMPRC reserves the right to annul the Tender Process and reject all Proposals, at any time prior to signing of the Agreement, without thereby incurring any liability to

	the Respondents, or any obligation to inform the Respondents of the grounds for MMPRC's action.
<b>9.</b>	<b>Payment Terms</b>
<b>9.1</b>	<p>As consideration for the proposal for the printing of Maldives Destination Guide 2024 &amp; Product Directory 2024, the Selected Respondent/Bidder shall be compensated in the manner provided below.</p> <p>A) Payment for Destination Guide English will be paid after delivery of each batch as per the scope of work within 30 days upon submission of the invoice.</p> <p>B) Payment for Destination Guide remaining languages other than English will be paid after delivery as per the scope of work within 30 days upon submission of the invoice.</p> <p>C) Payment for the Product Directory will be paid after delivery of each batch as per the scope of work within 30 days upon submission of the invoice.</p>
<b>10</b>	<b>Penalty &amp; Contract Termination</b>
<b>10.1</b>	<p><b>Penalty:</b></p> <p>MMPRC shall have the right to withhold any payment of the Contract Price or deduct from the contract price, if the Selected party fails to deliver any Works in accordance with the terms of the Agreement.</p>
<b>10.2</b>	<p><b>Contract Notice or Termination:</b></p> <p>The contract will be terminated as per the terms on terminations stated in the agreement.</p>

<b>Section 2 - Evaluation Criteria</b>		
Area	Details	Marks
Price	The party that proposes the lowest contract price shall receive a maximum mark of Sixty (60), and for remaining proposals marks will be allocated on pro rata basis.	60
Profile	Marks will be given as follows; <ul style="list-style-type: none"> <li>a. Nature of Work</li> <li>b. Capacity (Number of staff, Number of years in service and list of similar projects undertaken during the past 5 years from the date of this announcement)</li> <li>c. The organizational Structure</li> </ul>	10
Past Experience	Marks will be given as follows; <ul style="list-style-type: none"> <li>a) Maximum mark of 30 will be given if a minimum of 3 experience letters (as per clause 3.5) is submitted.</li> <li>b) If the Tenderer/respondent has worked with MMPRC and if the performance is found to be unsatisfactory, then marks will be deducted.</li> </ul>	30
TOTAL		100

**Section 3 - Scope of Work**

MMPRC is seeking for a Party to print Maldives Destination Guide & Product Directory for the year 2024 and print ready files of Destination guides and Product directory will be provided to the winning party.

1. Destination Guide 2024 Printing Languages with quantities & delivery periods.

#	Language	Quantity	Delivery date
1	English	11,000	(As per the below timeline)
2	German	1,000	Within 30 days MMPRC provides print ready file
3	French	500	Within 20 days MMPRC provides print ready file
4	Italian	650	Within 20 days MMPRC provides print ready file
5	Spanish	2,000	Within 20 days MMPRC provides print ready file
6	Russian	500	Within 20 days MMPRC provides print ready file
7	Korean	200	Within 20 days MMPRC provides print ready file
8	Japanese	600	Within 25 days MMPRC provides print ready file
9	Chinese	2,500	Within 25 days MMPRC provides print ready file
10	Arabic	1,300	Within 20 days MMPRC provides print ready file

The selected party shall deliver the Destination Guide English version in 4 batches. The batches should be delivered as per the following table.

Batch	Delivery Period	Quantity
1	8 days from sample approval	1,600
2	10th November 2023	4,000
3	1st February 2024	4,000
4	1st May 2024	1,400

2. Printing Specification - Destination Guide
  - a) Total number of pages in Destination Guide is 216 including cover page and back cover.
  - b) All pages of the destination guide should be printed on A4 sized gloss art magazine paper which is thinner than 80gsm (Must propose sample of paper) if this is not available 80gsm gloss art paper would be preferred. (Inform prior to finalizing print file).
  - c) The front and back cover pages shall be printed in 120gsm art cards with laminated finishing.
4. Sample of the English Destination Guide 2024 should be provided within 5 calendar days from signing the award letter.

**5. Product Directory 2024 Printing quantities & delivery periods.**

**5.1 Printing specifications**

Size	<ul style="list-style-type: none"> <li>• A4</li> <li>• Map: A3</li> </ul>
Pages	<ul style="list-style-type: none"> <li>• Total number of pages in Product Directory is 119 including cover page and back cover.</li> </ul>
Paper	<ul style="list-style-type: none"> <li>• Front &amp; Back cover pages: 120gsm art paper with matt lamination.</li> <li>• Map: 120gsm art paper</li> <li>• Inside pages: Thinner white wood free paper, Lower than 80gsm if available (must propose sample of paper)</li> <li>• Inside pages if an alternative is not available, 80gsm white wood free paper (inform prior to finalizing print file)</li> </ul>
Printing	<ul style="list-style-type: none"> <li>• Cover &amp; Map in 4 processed colors</li> <li>• Inside: 4 processed colors</li> </ul>
Finishing	<ul style="list-style-type: none"> <li>• Saddle stitched</li> </ul>

5.2 The selected party shall deliver the product directories in 3 batches. The batches should be delivered as per the table below.

#	Batch	Quantity
1	8 days from sample approval	1,200
2	30 <sup>th</sup> Calendar days from sample approval	5,000
3	20 Calendar days from informing	4,800

6. Both Destination Guide 2024 and Product Directory 2024 should be properly wrapped and packed with a good quality box.