



We're **HIRING**

Officer, Commercial
Commercial Department / Non-Aero Commercial
No. of vacancies: 1

Qualifications:

- Diploma in Commerce / Economics / Business Administration with 02 years' working experience in analyzing and presenting numerical data effectively (not limited to Commercial Activities) **OR** GCE O' Level with 04 years' work experience in analyzing and presenting numerical data effectively.
- Proficient knowledge of MS Office.
- The candidate shall be able to demonstrate strategic and analytical thinking abilities with problem solving aptitude, possess excellent communication skills, have organizing skills and is able to prioritize multiple projects simultaneously.

Work Summary

- Monitor and analyze industry trends and market changes for improving the performance of existing and future commercial activities, assessing the non-aeronautical commercial performance at Velana International Airport.
- Develop and execute the commercial strategy, establishing sales and project targets in line with the Company's mission and strategy and meet pre-set targets in accordance with the commercial plan.
- Cooperate and work with Key Accounts Management in order to organize tenders, negotiate and execute contracts /agreements as well as develop and assess business opportunities / business proposals.
- Construct and maintain forecasts and analytical models (use analytical tools to provide support and insight) for the management to make significant decisions.
- Implementation of new business services at Velana International Airport and Project management and controlling (deliverables, time, and budget).

***Interested Candidates, please send in your Job Application Form to Corporate Office,
Maldives Airports Company Ltd.***

Maldives Airports Company Limited
Corporate Office
Velana International Airport
Hulhule' 22000,
Republic of Maldives

Note: ONLY Short listed candidates will be notified.
For further information please do not be hesitated to contact us

Email: recruitment@macl.aero **Contact:** 3325511

Job application form will be available at www.macl.aero

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**DEADLINE: 19th December 2018,
1600hrs**

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