



## Terms of Reference

#### 1. Introduction

Post: Director, Procurement

Type: Permanent

**Department:** Procurement

### 2. Position Overview

The Head of Procurement is a key leadership role responsible for overseeing the organization's procurement activities and ensuring the efficient and cost-effective acquisition of goods and services.

### 3. Reporting Relationship and Communication

The Head of Procurement will report directly to Chief Service Officer, providing regular updates on procurement activities, strategies, and performance.

## 4. Key Responsibilities

Under the directions and guidance of the Chief Service Officer, the Head of Procurement will lead the Procurement Department in undertaking the following responsibilities;

- Develop and implement procurement policies, procedures, and best practices in alignment with organizational goals.
- Lead and manage the procurement team, providing guidance, support, and training as needed.
- Oversee the entire procurement process, from identifying needs to supplier selection, negotiation, and contract management.
- Collaborate with internal stakeholders to understand their procurement needs and requirements.
- Conduct market research and analysis to identify potential suppliers, assess product/service offerings, and negotiate favorable terms and conditions.
- Ensure compliance with relevant laws, regulations, and ethical standards in all procurement activities.
- Monitor and evaluate supplier performance, addressing any issues or concerns promptly.
- Develop and maintain strong relationships with suppliers to optimize pricing, quality, and delivery performance.
- Implement and maintain a robust procurement system or software for efficient tracking and reporting.

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- Collaborate with internal departments to understand their procurement needs and requirements.
- Forecast demand and plan procurement activities accordingly.
- Develop and maintain relationships with internal stakeholders to ensure alignment with organizational objectives.
- Implement cost-saving initiatives and strategies.
- Monitor and analyze procurement costs, identifying areas for optimization.
- Explore alternative sourcing options to reduce expenses while maintaining quality.
- Other relevant tasks assigned by Fenaka Corporation.

## 5. Education and Experience

A Master's Degree or equivalent professional certification (MNQF level 9) in the field of procurement or related field with 8 years of professional work experience at managerial level in a related field.

OR

A Bachelors' Degree or equivalent professional certification (MNQF level 7) in the field of procurement or related field with 10 years of professional work experience at managerial level in a related field.

# 6. Skills and Competencies

- Familiarity with procurement processes and contract management.
- Excellent communication, interpersonal and conflict resolution skills.
- Excellent organizational skills and attention to detail.
- Strong analytical and problem-solving skills.
- Strong supervisory and leadership skills.
- Skill in fostering collaboration among diverse teams.
- Proficient with Microsoft Office Suite or related procurement management software.
- Fluency in written and spoken Dhivehi and English language is essential.







