

Join the Leading Insurer of the Maldives.

ASSISTANT OFFICER – CORPORATE SALES

Position Type: Permanent (Initial contract shall be for a period of 1 (one) year. The contract shall be renewed as permanent based on performance upon successful completion of one year.)

REQUIREMENTS

- IGCSE O' Level 5 passes or Edexcel Int. A' Level 2 passes (Grade C and above)
- Previous work experience will be an added advantage
- Computer skills with knowledge of MS Office Applications
- Excellent verbal and written communications skills with ability to make effective presentations
- Excellent inter-personal skills and ability to work in a team environment
- Pleasant personality

MAIN RESPONSIBILITIES

- Sell insurance products by establishing contact with prospective clients and make all efforts to qualify them into leads and sales by making timely follow-up with the customer
- Issue quotation for customer, conducting necessary surveys and negotiate with customer in liaison with Underwriting and relevant personnel in offering terms required by the customer
- Identify customer needs by evaluating customer risks of potential financial loss and offering the best fit insurance solution for the customer
- Participate sales trips, campaigns, exhibitions, roadshow, or fairs in promoting products of Allied Insurance and generating leads from the promotional activities
- Ensure appropriate and timely delivery of service for the customers

REMUNERATION & BENEFITS

- Attractive salary based on qualification and experience.
- Annual Bonus
- Flexible Leave Arrangement
- Sales Incentive
- Health & Life Insurance Plan
- Third Party Credit Schemes
- Staff Loan Scheme
- Learning & Development

Interested candidates, please apply online by visiting our website; www.jobs.allied.mv/job

Please apply on or before 21 May 2024 — 13:00 hrs.

Only shortlisted candidates will be called for interview and for more information call us at 1600
(All prospective employees must pass a background check)



Allied Insurance Company



Professional Development



Trainee Development - Platinum