

Join the **Leading Insurer** of the Maldives.

SENIOR OFFICER – ALTERNATIVE SALES CHANNELS

Position Type: Permanent (Initial contract shall be for a period of 1 (one) year. The contract shall be renewed as permanent based on performance upon successful completion of one year.)

REQUIREMENTS

- Bachelor's Degree or Advanced Diploma in Sales/Business or any other relevant field
- Minimum 1-2 years work experience of Sales or Marketing or in a related field
- Computer skills with knowledge of MS Office Applications
- Excellent verbal and written communication skills in Dhivehi and English
- Excellent inter-personal skills and ability to work in a team environment
- Able to work independently and adhere to tight reporting deadline
- Pleasant personality

MAIN RESPONSIBILITIES

- Supervise and monitor the work of Alternative Sales Channels section in ensuring department objectives
- Provide product information to Agents and assessing risks and suggest most suitable insurance solution to clients
- Gather market information, provide feedback on buying trends and identify business opportunities.
- Regular review agent performance and generate reports
- Follow-up on prospect leads and negotiate with customers in providing insurance terms to client in liaison with Underwriting Team
- Provide support and information to other departments from the Alternative Sales Channel section and assist staff in smoothly running the team
- Participate, assist and accomplish Department/Section's any other work if requested by immediate Supervisor and/or Head of Section and Senior Management

REMUNERATION & BENEFITS

- Attractive salary based on qualification and experience.
- Annual Bonus
- Flexible Leave Arrangement
- Sales Incentive
- Health & Life Insurance Plan
- Third Party Credit Schemes
- Staff Loan Scheme
- Learning & Development

Interested candidates, please apply online by visiting our website; www.jobs.allied.mv/job

Please apply on or before 29 May 2024 — 15:30 hrs.

Only shortlisted candidates will be called for interview and for more information call us at 1600
(All prospective employees must pass a background check)

