JOB DESCRIPTION

Job Summary: The Sales Associate will be responsible for assisting customers during their buying process, promoting the products, and addressing the customer concerns in a professional manner. The Sales Associate will also be required to conduct the payment transactions and processes including cash, credit/debit according to the POS system and ensure daily reconciliation.
Job Responsibilities: • Welcome customers and attend to their inquiries and maintain a positive work environment for all the staff on duty. • Maintain an appropriate level of awareness of the location of items within the store and are available to answer customer questions about products. • Listen to customer complaints and attend to them diligently or refer them to the Senior Sales Associate / Immediate supervisor. • Carry out daily cash & card reconciliation at the end of each shift and communicate with the senior sales associate at the second shift about cash reconciliation and solve issues that may arise with the advice from the head office. • Ensure an accurate till report is generated at the end of each shift. • Ensure that the money has been counted correctly and there are no discrepancies. • Ensure check out stations operate smoothly and efficiently. • Create, update, and maintain a register of all stock/inventory in the shop. • Ensure that the inventory restocking needs are promptly communicated to the Senior Sales Associate / Immediate supervisor. • Ensure that the shelves are adequately always stocked. • Manage the check-out area and ensure the station remains clean and efficiently run. Ensure that the shop is clean and orderly. • Ensure the cash out register has adequate cash and change at all times. • Ensure that the shop is opened on time and closed and locked during each shift.
Additional Responsibilities: Perform other work-related duties assigned by the Business Center Corporation.