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**Terms of Reference and Scope of Services**

**FOR**

**Consultancy to conduct a Mapping Exercise of**

**Training Service Providers (TSP) and Business Development Service (BDS) Providers**

**in the Maldives**

**Maldives: Enhancing Employability and Resilience of Youth Project (MEERY; P163818)**

**Ministry of Higher Education**

**Republic of Maldives**

1. **Background**

Several aspects of the Maldives’ recent development pattern highlight imbalances between labor demand and supply. Public sector jobs are predominantly in the civil service with the rapid expansion of cadres in the 1990s and 2000s. However, with the increasing standard of living over time, the labor market has become more challenging for Maldivians in general. Increasing educational attainment among the younger generation and expectations have coincided/collided with the rapid growth in low-skill service jobs associated with tourism and construction, leading to a mismatch in skills supply and demand. Despite the high levels of growth and labor market conditions in public investments, tourism, fisheries and non-tradable tourism related activities, important challenges remain for young Maldivians. These relate to (i) the need for greater inclusion and productive employment for youth, especially for those who cannot rely on public sector jobs (because of a sharp reduction of public sector employment) or who are from the most vulnerable segments of the population; and (ii) an increasing reliance on foreign labor in important sectors such as tourism and construction services and limited opportunities for women.

The Government of Maldives (GoM) is implementing the “Maldives: Enhancing Employability and Resilience of Youth (MEERY)” Project. The project is funded by the World Bank. The objective of the project is to improve the relevance of technical and vocational skills and foster entrepreneurship to promote youth employment in priority sectors. The project is being administered by the Ministry of Higher Education (MoHE), with a Project Steering Committee that is co-chaired by the MoHE and the Ministry of Economic Development.

The project comprises three components and a Contingent Emergency Component. The three primary components are;

**Component 1**: **Fostering skills development and entrepreneurship in priority sectors (Tourism & Construction and ICT related Services Sectors through four sub-components:**

*1.1: Labor-market assessment and analysis for demand driven skills identification*

*1.2: Revision of Skills Development (TVET and Entrepreneurship) Curriculum*

*1.3: Face-to-Face Skills Delivery.*

*1.4: Support for Entrepreneurship Development.*

**Component 2**: **Promoting entrepreneurship and employment through skills Development and *e*Learning Strategy through three sub-components:**

*2.1: Strategy Development, Strengthening and Diversifying skills development programs.*

*2.2: IT infrastructure for skills development and jobs platform.*

*2.3: Career hubs for education-industry linkages.*

**Component 3:** **Project Coordination, Monitoring and Evaluation**

The Project Management unit (PMU) of the MOHE, who will be in charge of implementing the project is looking for a qualified Firm to carry out this assignment.

1. **Objective of the Assignment**

The overall objective of this assignment is to conduct a mapping exercise for all Training Service Providers (TSP) and Business Delivery Service (BDS), assess the potential and capabilities of local TSP and BDS providers to deliver TSP and BDS services to beneficiaries (youth, communities, and Small and Medium Entrepreneurs (SMEs) . The outputs will inform the program to upgrade the TSP and BDS providers’ capacity in Maldives, to enhance the effectiveness of their services to beneficiaries, and overall to contribute to improve the TPS and BDS ecosystem. The MEERY project is seeking to engage a qualified, experienced and competitively selected firm to carry out this assignment using the CQS method of procurement using the World Bank Group procedures.

1. **Scope of Work:**

The scope of work will be divided into two parts:

1. The first part will cover the mapping of TSP (public, private, NGOs, etc.) (a) across the project-specific Atolls (Greater Malé Region, Lhaviyani Atoll, Addu City, Fuvahmulah City, and an additional atoll to be confirmed by the government) in the Maldives as a first step, and then to extend the mapping to other atolls in the country, and (b) will cover only the providers of training services in the project specific areas of Tourism, Tourism related construction and ICT related services; and

(b) The second part will cover the mapping of BDS providers (public, private sector, NGOs, etc.) (a) across the project-specific Atolls in the Maldives as a first step, and t//hen to extend the mapping to other atolls in the country, and (b)will cover only the providers of training services in the project specific areas of Tourism, Tourism related construction and ICT related services;. The scope of work described below will be applicable to both the TSP and BDS providers:

* **Mapping:** Conduct a mapping exercise of all TSP AND BDS providers (domestic and foreign), including setting a standardized definition for TSP AND BDS provision, identifying all types of TSP and BDS offered, and their target audiences and geographical distribution. The information gathered will include TSP and BDS providers’ legal status (public/private/SoEs/NGOs), their areas of expertise and qualifications, their capability to perform services, availability of appropriate skills, their locations and areas of interventions/clients, and their ability to deliver diverse services to entrepreneurs.
* **Gap Analysis:** Conduct a gap analysis and where possible a training needs assessment (TNA) on the following: skills set and needs of TSP and BDS providers, (by region, by sector), learning and skills upgrading mechanism, the services often requested by the clients and skills needed to offer these services, and how they reach out to their targeted audiences, among others. Of specific importance are: (a) the TSP and BDS providers’ interest in and understanding of women entrepreneurs and business owners’ needs, and (b) the level of understanding and application of the interdependency between financial and non-financial BDS services for export and supply development programs.
* **Recommendations on how to serve targeted youth in project specific atolls:** Propose specific recommendations based on the Consulting firm’s findings and conclusions, focusing on how TSP and BDS will deliver good quality services to targeted youth in project specific atolls, mobilization capacity availability, sustainability, and relevance. This section would specifically highlight the outreach capacity of specific public/private/SOE/NGO TSP and BDS providers, and propose interventions to match their services/footprint capacity to serve youth, communities, and SMEs/entrepreneurs respectively, more effectively.

1. **Deliverables and Timeline**

The main deliverable will comprise a report in two parts that will include:

* A comprehensive database and map of TSP and BDS providers in Maldives broken down by services provided, size, geography, organizational type, etc.
* A gap analysis section as described above clearly defining the real and perceived gaps with respect to the provision of market led TSP and BDS services (general and technical/sector specific) and meeting the needs of all SMEs/entrepreneurs, including women entrepreneurs.
* A final section with recommendations on how to measurably increase the outreach/intake of youth and match them to market driven TSP and BDS services in project specific atolls, with a specific emphasis on women and youth entrepreneurs. The recommendations should be actionable in the short and medium term and include interventions that will be well received by both the providers and receivers of TSP and BDS assistance.

The Firm will provide regular updates to the PMU and the World Bank Group project team, liaising with the PMU to request clarifications and make adjustments during the assignment. The Firm will provide an interim report, and a final report that integrates all comments received from the PMU and the World Bank Group project team. The total timeline allocation for this assignment is 8 weeks (see suggested Team composition).

1. **Confidentiality, Ethics and Conflict of Interest**

The selected Firm undertakes to comply with the World Bank’s rules with regard to corrupt and fraudulent practices, conflict of interest and confidentially. The Firm shall maintain confidentially on all sensitive information obtained during the assignment and shall not publish wholly or in part the findings or such information, without prior written consent by the PMU. Any draft reports and other documents produced by the Firm will be discussed and cleared with the DOSMEP before their final issue.

1. **Reporting**

The Firm will report to the Project Director/Project Coordinator of the MoHE/PMU.

1. **Qualifications**

* 10 years or more in organizational development with extensive experience in Training Services and Business Development Services provision.
* Preferably demonstrated (with real success stories) experience in working or a degree in training,entrepreneurship, management, innovation or business development or related field.
* International experience or knowledge in the area of BDS international best practices.
* Prior and focused/in-depth experience working with SMEs development organizations**.**
* Preferably focused knowledge on capacity building for areas of business linkages, value chain development, and export development.
* An understanding of Maldives governmental and non-governmental organizations and private sector.
* Additionally, an understanding of issues facing women and youth in Maldives.
* Ability to engage in, and knowledge of in-depth analysis in organizational performance management.
* General awareness of key stakeholders and players in the training and entrepreneurship ecosystem in Maldives with a focus on BDS providers.

**The suggested composition of the Team would be as follows:**

* Team Leader: Expert in Training and BDS. If the person is local, needs to have good international experience in BDS. (4 weeks)
* 3 Local Training BDS experts. (2 weeks each)
* 3 Local support persons with backgrounds in Training/BDS. (2 weeks each).

1. **Evaluation criteria**

The award of the contract will be made to the Firm whose offer has been evaluated and determined as having received the highest combined score of the technical and financial scores.

* Technical Criteria weight: 80%
* Financial Criteria weight: 20%

Only the firms that obtain a minimum of 70 points out of 100 points at the technical evaluation will be considered for the financial evaluation.

**1. Specific experience of the Firm relevant to the Assignment: 20**

**2. Key Experts’ qualifications and competence for the Assignment:**

*a) Member 1: Team Leader* [35]

*b) Member 2: Local BDS/Training Expert* [15]

*c) Member 3: Local BDS/Training Expert* [15]

*d) Member 4: Local BDS/Training Expert* [15]

***Total points for criterion (ii)*****[80]**

**Total Score [100]**

1. **Duty of Care** 
   1. The Firm will be responsible for the safety and well-being of their personnel and Third Parties affected by their activities during this assignment, including appropriate security arrangements. They will also be responsible for the provision of suitable security arrangements for their domestic and business property.
   2. The MEERY Project will share available information with awardees on security status and developments in Maldives where appropriate.
   3. The Firm will be responsible for ensuring appropriate safety and security briefings for all their personnel working under the MEERY Project and ensuring that their expatriate personnel are registered.