

Job Title:	Senior Business Development Officer (2 Positions)	Work Location:	Greater Malé Region
Division:	Strategy & Business Development	Employment Type:	Full-time
Deadline:	27th September 2026, before 12:00 PM		

Key Responsibilities

- Identify and evaluate new products, services, and partnership opportunities aligned with national health priorities and StatePharma's mandate.
- Prepare business cases, feasibility notes, and commercial proposals (pricing concepts, service levels, delivery terms, and implementation plans)
- Conduct market research on demand, pricing benchmarks, supplier/manufacturer landscape, and competitor activity; provide insight reports to management.
- Build and maintain relationships with manufacturers, distributors, institutional customers, and development partners, support negotiations and partner onboarding.
- Assist in drafting and reviewing MoUs and agreements in coordination with other divisions and ensure proper approvals and documentation.
- Work closely with QA/RA and operations to ensure partner/product proposals meet regulatory and quality requirements (traceability, cold chain considerations where relevant, documentation, audit readiness).
- Maintain BD pipeline trackers and provide regular progress updates and performance summaries.

Minimum Qualifications and Experience

- Bachelor's Degree (MQA Level 7 or 8) in Health Management, Health Economics or a related field with three (3) to four (4) years of relevant professional experience.
- OR**
- Diploma (MQA Level 5 or 6) in Health Management, Health Economics or a relevant discipline with a minimum of four (4) to six (6) years of relevant professional experience.
 - Hands-on experience with analytics, drafting (business cases, proposals, briefs), negotiation, stakeholder engagement, and communication.

Salary & Benefits

- Remuneration of MVR 19,000
- Other benefits governed by applicable laws and the Corporation's policies.

How to Apply: Interested candidates are invited to submit the following documents via email to careers@statepharma.mv

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| • Updated Curriculum Vitae (CV) | • MQA accredited and attested educational certificates |
| • Copy of National ID Card | • Experience letters and service records |
| • Recent passport-size photograph (soft copy) | |

Please use the subject line: Application for Senior Business Development Officer

Incomplete applications and applications received after the deadline will not be accepted.

For queries, please contact Human Resources at careers@statepharma.mv