

Job Title:	Senior Manager, Business Development	Work Location:	Malé
Division:	Strategy & Business Development	Employment Type:	Full-time
Deadline:	18th October 2026, before 12:00 PM		

Key Responsibilities

- Identify and evaluate new business opportunities, partnerships, markets, products, and services aligned with the Company's objectives.
- Support the identification and evaluation of opportunities related to pharmaceuticals, medical supplies, healthcare services, supply chain solutions, and other relevant business areas.
- Analyze sales, customer, pricing, market, and product data to support business development initiatives and commercial decision-making.
- Develop and maintain relationships with potential clients, partners, suppliers, government agencies, and other relevant stakeholders to support business growth.
- Support the development of business proposals, concept notes, presentations, and commercial submissions for potential partnerships, projects, and business opportunities.
- Coordinate with internal departments and external stakeholders to assess the commercial feasibility, requirements, and implementation of proposed business opportunities.
- Developing business plans, market entry proposals, partnership models, and commercial strategies for new and existing business opportunities.
- Perform any other duties as may be assigned by the Management.

Minimum Qualifications and Experience

- Master's degree (MQA Level 9) in Business Administration, Business Analytics, Data Science, or a related field with a minimum of one (1) year of relevant managerial experience.
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- Bachelor's Degree (MQA Level 7) in Business Administration, Business Analytics, Data Science, or a related field with a minimum of (2) to (3) years of relevant managerial experience.
- Demonstrated experience in data analysis, research, reporting, and analytical support related to planning, procurement, policy, or institutional functions.

Salary & Benefits

- Remuneration of MVR 35,000
- Other benefits governed by applicable laws and the Corporation's policies.

How to Apply: Interested candidates are invited to submit the following documents via email to careers@statepharma.mv

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| • Updated Curriculum Vitae (CV) | • MQA accredited and attested educational certificates |
| • Copy of National ID Card | • Experience letters and service records |
| • Recent passport-size photograph (soft copy) | |

Please use the subject line: **Application for Senior Manager, Business Development**

Incomplete applications and applications received after the deadline will not be accepted.

For queries, please contact Human Resources at careers@statepharma.mv