بسم الله الرحمن الرحيم

State Pharmaceutical & Medical Supply Corporation Ltd

Reference No: SPMSC-HR-IU-2026-324

Job Title:	Senior Business Development Officer (2 Positions)	**Work Location:**	Greater Malé Region
Division:	Strategy & Business Development	**Employment Type:**	Full-time
Deadline:	**12th November 2026, before 12:00 PM**		

Key Responsibilities

- Identify and evaluate new products, services, and partnership opportunities aligned with national health priorities and StatePharma's mandate.
- Prepare business cases, feasibility notes, and commercial proposals (pricing concepts, service levels, delivery terms, and implementation plans)
- Conduct market research on demand, pricing benchmarks, supplier/manufacturer landscape, and competitor activity; provide insight reports to management.
- Build and maintain relationships with manufacturers, distributors, institutional customers, and development partners, support negotiations and partner onboarding.
- Assist in drafting and reviewing MoUs and agreements in coordination with other divisions and ensure proper approvals and documentation.
- Work closely with QA/RA and operations to ensure partner/product proposals meet regulatory and quality requirements (traceability, cold chain considerations where relevant, documentation, audit readiness).
- Maintain BD pipeline trackers and provide regular progress updates and performance summaries.

Minimum Qualifications and Experience

- Bachelor's Degree (MQA Level 7 or 8) in Health Management, Health Economics or a related field with three (3) to four (4) years of relevant professional experience.

  OR
- Diploma (MQA Level 5 or 6) in Health Management, Health Economics or a relevant discipline with a minimum of six (6) to seven (7) years of relevant professional experience.
- Hands-on experience with analytics, drafting (business cases, proposals, briefs), negotiation, stakeholder engagement, and communication.

Salary & Benefits

- Remuneration of MVR 19,000
- Other benefits governed by applicable laws and the Corporation's policies.

How to Apply: Interested candidates are invited to submit the following documents via email to careers@statepharma.mv

- Updated Curriculum Vitae (CV)
- Copy of National ID Card
- Recent passport-size photograph (soft copy)
- MQA accredited and attested educational certificates
- Experience letters and service records

Please use the subject line: **Application for Senior Business Development Officer**

Incomplete applications and applications received after the deadline will not be accepted.

For queries, please contact Human Resources at careers@statepharma.mv