

# Request for Expression of Interest

## Management of a Flight Training School

Island Aviation Services Limited (IASL)

### 1 Summary

IASL is the National Airline of the Republic of Maldives and is wholly owned by the Government of Maldives. Our services include domestic and international air travel, air cargo, airport management, engineering services, and ground handling.

IASL is looking to setup a new business offering ab-initio flight training. This will be done via the creation of subsidiary company dedicated for this purpose. This school will be setup in one of the airports in the Maldives.

IASL hereby invites local and foreign companies with demonstrated financial capability and experience in managing flight training schools to submit written Expressions of Interest (EOI) for the management of the school.

### 2 Project Information

#### 2.1 Organizational setup

The flight training school will be managed independently. The primary purpose of the school will be to offer ab-initio flight training up to a Commercial Pilot License (CPL) with Instrument rating (IR) and Arline Transport Pilot License (ATPL) theory credit.

To offer this service, an Approved Training Organization (ATO) approval will be sought from the Maldives Civil Aviation Authority (MCAA) under Maldives Civil Aviation Regulation (MCAR), Aircrew regulation.

#### 2.2 Contracted activities

Maldivian Airline has established systems and services in place the support different businesses in the aviation field. For efficiencies and synergies, some regulatory functions of managing the training school will be handled by the Airline. These are Aircraft Maintenance, Continuing Airworthiness, Safety and Quality Management Systems.

#### 2.3 Facilities and assets to be managed

1. An aircraft hangar and a training building.
2. 2 multi-engine aircraft.
3. 4 single-engine aircraft.
4. 2 new FNPT-II.

### 3 Qualification requirements

1. Must hold and ATO approval from an EASA member state.
2. Must have at least 10 years' experience in conducting ab-initio training.
3. Must have previous experience in setting up at least 2 flight training schools in other than one's own state.

#### **4 EOI (Expression of Interest) shall consist of the following**

1. Company Profile including brief description of the Company including details of its main lines of business and proposed role and responsibilities, including website URL as well as profile of management staff.
2. Details of individuals who will serve as the point of contact within the company for communication. Name, designation, address, telephone number, email address.
3. EASA ATO Approval Certificate and Training Courses approval.
4. Evidence of previous experience, including details of similar projects conducted earlier.
5. Interested parties have the option to propose;
  - a. to invest in the project and form a joint venture company and/or;
  - b. management of the school
6. Terms and conditions will be discussed at a later stage.

#### **5 Shortlisting criteria**

Parties will be shortlisted based on experience in managing flight training schools and Financial evaluation. Parties that offer to finance the project will be given priority and can negotiate for an equity share.

#### **6 Other Important Information**

IASL reserves the right to change or cancel the requirement at any time during the EOI and/or selective tender process without assigning any reason. Thus, submitting a reply to this call for an EOI does not automatically guarantee that the party will be considered for the selective tender process.

#### **7 Submission information**

The deadline for receipt of Expression of Interest is before 0000 hours on 10<sup>th</sup> June, 2021. Any Expression of Interest received after this deadline will not be considered.

For the parties interested, please forward their EOI with the relevant documents and filled EOI Form (FORM A) mentioned above via email as per below mailing order, on or before the above deadline.

- To: [procurement.admin@iasl.aero](mailto:procurement.admin@iasl.aero)
- CC to: [akhthar@iasl.aero](mailto:akhthar@iasl.aero); [mohamed.ziyau@iasl.aero](mailto:mohamed.ziyau@iasl.aero)

**(FORM A)**

<b>COMPANY INFORMATION FORM (EOI)</b>	
Business Name	
Correspondence Address	
Registered Address	
Date of Incorporation	
Name of Representative	
Designation of Representative	
Contact No.	
Email Address	