

M.Kaneeru Villa 02<sup>nd</sup> Floor Orchid Magu Magu, Male' 20212 Republic of Maldives Tel: 1613

Email: info@sdfc.mv

## **TERMS OF REFERENCE (TOR)**

**Post:** Head of Credit

Vacancies: 01

**Department:** Credit Department

**Post Type:** Full time

**Reporting to:** Chief Credit Officer

### **Key tasks, responsibilities and deliverables:**

- Lead and actively guide the credit team to facilitate good credit analysis and adherence to credit policy guidelines and other regulatory requirements.
- Review credit proposals and place for a credit decision to appropriate approval authorities
- Manage credit team and staff performance and provide for ongoing training and staff development.
- Review creditworthiness of a small or medium sized business with emphasis on capacity to borrow, repayment capability, financial ratio analysis, profile of the business and available securities.
- Conducting research on a continuous basis on major industries and use external data to develop benchmarks for comparing performance and capacity of SME businesses.
- Identify potential SME segments and design appropriate products.
- Generate and update various portfolio related MIS for the Management
- Conducting visits to customers to have better understanding of business cycle, judge feasibility of proposed project, verify the profitability of the business before finalizing the proposal.
- Responsible for periodic review and evaluation of existing customers based on qualitative and quantitative framework and take appropriate actions.
- Co-ordinate with Recovery and legal staff in recovery of high risk and problematic loans
- Liaise with other departments for achievement of common goals of the Corporation.
- Provide support on ad hoc requests as required by the Management.

# **Requirements:**

- MQA level 07 qualification of Business/Economics/Finance/Banking with Minimum 12 years' experience in relevant field, of which 02 years in managerial level.
  OR,
- MQA level 09 qualification of Business/ Economics /Finance/Banking with Minimum 07 years' experience in relevant field, of which 02 years in managerial level.
  OR,



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• 15 years' experience in relevant field

## **Additional Competencies required:**

- Strong analytical, problem-solving and decision-making skills with the ability to adapt to change.
- In-depth knowledge of local business environment and supply chain.
- Excellent interpersonal and communication skills.
- Excellent computer skills including processing of word documents, spreadsheets and databases.
- Familiarity with trade, economic development, and development of private sector in the Maldives.
- Experience in the banking or financial services industry would be an added advantage.

# Remuneration package:

• Gross pay between MVR 35,500 – MVR 37,500 depending on the Qualification and Experience.

### **Working Hours:**

The selected applicant will be required to work from 0800 to 1600 on weekdays.

Applications, together with (CV/resume, copy of academic certificates, Copy of National ID card, reference letters from current/previous employers supported by nonrelated referees should be submitted using the link: <a href="https://sdfcmv.aidaform.com/job-application-form-head-of-credit">https://sdfcmv.aidaform.com/job-application-form-head-of-credit</a> before **07th September 2021, 14:00hours. Only short-listed candidates will be notified.**