



MINISTRY OF ENVIRONMENT, CLIMATE CHANGE AND TECHNOLOGY

Male' Republic of Maldives

Trainers for the RAC training programs under National Ozone Unit

TERMS OF REFERENCE

[6 January 2022]

Prepared by:

National Ozone Unit

1. INTRODUCTION

Maldives is a Party to the Montreal Protocol on Substances that Deplete the Ozone Layer and has acceded to the Vienna Convention and Montreal Protocol in May 1998. As a party to the Vienna Convention and Montreal Protocol on Substances that Deplete the Ozone Layer, Maldives has phased out several ozone depleting substances (ODS).

Maldives has ratified the Kigali Amendment (KA) which proposes to phase down the production and usage of hydrofluorocarbons (HFCs) by mid-2040. HFCs are man-made chemicals that are widely used in air-conditioning, refrigeration and foam insulation and are powerful greenhouse gases, more potent than carbon dioxide. As such they contribute significantly to climate change. KA is therefore a significant milestone in the international environmental protection as its achievement could help to reduce the global temperature rise by 0.5 degree Celsius by the year 2100.

The Fisheries Sector and Tourism sector are the largest consumers of the ODS and ODS alternatives in the Maldives. Maldives being a tropical island country with a hot and humid climate, various types of cooling, refrigeration and air conditioning equipment are used in each resort and tourist establishments such as guest houses, safari vessels and hotels. Refrigerant needed for servicing of RAC equipment is largely supplied by local servicing shops. A total of 13% of total imports of refrigerant is imported by the tourist related establishments for their own use.

HFCs in the Maldives are used mainly in the RAC servicing sector. However, the servicing sector remains largely unregulated since the Maldives currently does not have a regulation that controls the opening of a RAC servicing workshop nor a registration system for RAC service workshops. Any business or company registered in the Ministry of Economic Development can provide servicing for RAC equipment. This makes it challenging to provide the exact number of RAC servicing workshops operating in the country.

The majority of the workshops are located in Male and most resorts have their in-house technicians to service the RAC equipment. It is estimated that about 80% of the workshops engage in the repair and maintenance of domestic RAC equipment, and the remaining 20% provide servicing for commercial RAC equipment. Only a limited number of workshops provide servicing for commercial equipment as they require properly trained technicians with more skills, knowledge and tools.

There is currently no regulation that mandates a practicing license or certificate for RAC technicians. Hence any person can offer RAC servicing, and the practice remains largely unregulated. As there is not a mandatory registration or certification system, it is not possible to categorize the percentage of certified technicians.

2. SCOPE OF WORKS

The Scope of this service is to run training programs under National Ozone Unit, for Refrigeration and Air Conditioning technicians. The training programs will cover the good practices and safe handling of refrigerants, with a focus on commonly used refrigerants.

- Vendor is expected to develop and prepare the training materials based on the areas to be covered for the programs.
- A presentation must be made in English for all the training programs to be conducted. Presentation must be shared with National Ozone Unit, 1 week prior to the first training session.
- Explanations must be provided in Dhivehi or English depending on the participants of the session.
- Each training session must be a minimum of 1 hour 30 minutes.
- Vendor must provide the equipment and tools required for the practical sessions.
- Vendor should arrange transportation, accommodation and food required for the trainers for the training sessions.
- Client will provide assistance in arranging the training venues required for the training sessions.

The training programs **theory** must cover (but not limited to) the following areas:

Technical and safety training
<ul style="list-style-type: none"> • Tools and fundamentals of RAC • Good practices for reducing refrigerant consumption and emission • Safe handling of refrigerants • Basics of Retrofitting • Information about current and commonly used refrigerants and their requirements • Repair and Maintenance of RAC equipment • Safety Rules and Regulations • Safe handling of Flammable refrigerants • Leak testing and Repair Leak • System Recovery • Information regarding the upcoming and new refrigerants in the market

The training programs **practical** must cover (but not limited to) the following areas:

Technical and safety training
<ul style="list-style-type: none"> • Tools and equipment used in RAC servicing • Safe handling of refrigerants • Basics of Retrofitting • Repair and Maintenance of RAC equipment • Safe handling of Flammable refrigerants • Leak testing and Repair Leak • System Recovery

3. DELIVERABLES

#	<u>DELIVERABLE</u>	<u>DELIVERY DATE</u>
1	2 (Two) training sessions in B. Atoll (Tourism)	By 4 th Month upon signing
2	1 (One) training session in S. Atoll (R&C/Tourism)	By 8 th Month upon signing
3	1 (One) training session in HDh. Atoll (R&C)	By 8 th Month upon signing
4	2 (Four) training sessions in K. Atoll (R&C/Tourism)	By 8 th Month upon signing
5	1 (One) training session in L. Atoll (Fisheries)	By 12 th Month upon signing
6	1 (One) training session in Lh. Atoll (Fisheries)	By 12 th Month upon signing
7	1 (One) training session in Gn. Atoll (R&C)	By 12 th Month upon signing
8	2 (Two) training sessions for Maldives Customs Service	By 12 th Month upon signing

4. DURATION

The duration of this assignment is 12 months upon the signing of the agreement

5. PAYMENT SCHEDULE

Applicants must submit their financial proposal which must indicate the rate per deliverable and price for the total assignment. The consultant is however, expected to deliver the full scope of work under deliverables of this TOR for final and full payments.

Payments will be made in accordance with the schedule specified below:

REQUIREMENT	ALLOCATION
1 st Payment after completing deliverable 1	20%
2 nd Payment after completing deliverable 2,3 & 4	40%
3 rd Payment after completing deliverable 5,6,7 & 8	40%
Total	100%

6. EXPERIENCE & QUALIFICATION

1. Qualification:
 - a. Minimum diploma certificate in Refrigeration and Air Conditioning (RAC), Electrical, Engineering, Education or any relevant fields
2. Experience:
 - a. Experience in Refrigeration and Air Conditioning (RAC) field (minimum 5 years)

7. EVALUATION CRITERIA

Preliminary Evaluation

In the preliminary evaluation it will be checked if the bidder has submitted all the mentioned documents in the **Section 8** of this ToR.

If proponents do not meet any of the listed criteria **in section 8**, their proposal may not be considered for further evaluation.

Technical & Financial Evaluation

The following criteria will be applied during the Technical evaluation of the proposals and attention should be paid while preparing the proposals.

Evaluation Criteria	Score [%]	Weight	Documents Allocated
<p><u>Academic Qualification</u></p> <p>Masters in any related field (20 marks)</p> <p>Degree in any related field (15 marks)</p> <p>Diploma in any related field (10 marks)</p>	20 points		<p>Based on relevancy of copies of the higher degree certificate and transcript OR listing of modules</p> <p>Note: If applicant has finished but not graduated yet, a letter of completion from the university will suffice</p>
<p><u>Experience</u></p> <p>Experience in Refrigeration and Air Conditioning (RAC) field (minimum 5 years)</p> <p>(5 marks per year up to 8 years)</p>	40 points		<p>Based on letters of experience and/or reference</p>

<p><u>Financial Proposal</u></p> <p>(The Financial Proposal will be evaluated by applying the following formula)</p> <p>$S_f = 40 \times F_q / F$, in which S_f is the financial score, F_q is the <u>Lowest Financial Quote received</u> and F is the price of the proposal under consideration.)</p>	<p>40 points</p>	<p>Based on FORM-2: FINANCIAL BREAKDOWN</p>
<p>TOTAL</p>	<p>100 points</p>	

Financial Situation Evaluation

- a. To be eligible the financial statements of the bidding party must show, minimum annual turnover of **MVR 250,000.00**, for the year 2020.
(or)
- b. To be eligible the financial statements of the bidding party must show, Minimum value of **MVR 250,000.00**, for liquid asset, for the year 2020.
(or)
- c. For business mentioned in the section **9**, to be eligible the business's bank statement must show a credit balance of minimum **MVR 250,000.00**
(or)
- d. If bidding party is unable to meet any of the above requirement they shall submit "Line of Credit Letter" (credit limit shall be no less than **MVR 250,000.00**)

The Bidder who is able to meet the eligibility criteria and scores the highest total marks from evaluation will be selected for award

8. SUBMISSION REQUIREMENTS

All applicants must submit the following documents required to demonstrate their capacity and experience to carry out the services stated in the TOR.

DOCUMENT PRECHECK

- Copy of Business (company/partnerships/institutions/sole proprietorship) registration certificate.
- Copy of notification of Tax registration
- SME registration certificate
- Copy GST registration (if applicable)
- **FORM -1: PROPOSAL SUBMISSION FORM (signed by the owner of the entity)**
- Completed **Form 2: FINANCIAL BREAKDOWN FORM** – Financial proposal should include GST (if applicable), rate per training session and total price for work
- Completed **Form 3: LETTER OF COMMITMENT (signed by the proposed trainer)**
- CV of the proposed trainer
- Copy of national identity card for the Trainer
- Attested copies of educational qualifications of the proposed trainer
- Completed **Form 4: WORK SCHEDULE**
- Summary on similar works (experiences) performed in the past – Please provide links, Reference letters (emails from respective clients are also acceptable) or copies of the samples of relevant works.
- Relevant documents for the Financial Situation Evaluation
- **FORM-5: DESCRIPTION OF APPROACH, METHODOLOGY AND WORK PLAN FOR PERFORMING THE ASSIGNMENT**

Note 01: All bidders should clearly identify Trainer in the proposal. For bids submitted by Company/Institution/Organization, Trainer signed in Form 3 will be considered for the evaluation process.

Note 02: If a Sole proprietorship is interested in submitting proposal for this assignment the proposed Trainer should be the owner of the Sole proprietorship.

9. SUBMISSION

If you have any questions, please contact Project Assistant, Ibrahim Fauzaan Fathuhulla (phone: 3018361 / email: environment@environment.gov.mv) before 1100 Hours -Tuesday (11 January 2022)

Applications must be submitted to the Ministry of Environment, Climate Change and Technology no later than 1000 Hours on 17th January 2022. Proposals will be opened in the presence of the representative who choose to be present at the address below at the time of proposal opening:

Ministry of Environment, Climate Change & Technology

Green Building, Handhuvaree Hingun, Maafannu

Male', 20392, Republic of Maldives

Proposals must be delivered and addressed in sealed envelopes to the following address:

Procurement Section

Ministry of Environment, Climate Change & Technology

Green Building, Handhuvaree Hingun, Maafannu

Male', 20392, Republic of Maldives

Email: procurement@environment.gov.mv

Website: www.environment.gov.mv

Project name: Trainers for the RAC training programs under National Ozone Unit

ANNEX 1: STANDARD FORMS

FORM -1: PROPOSAL SUBMISSION FORM

[Date]

To: [Name and address of Client]

Dear Sir/Madam:

I/We, the undersigned, offer to provide the **“Trainers for the RAC training programs under National Ozone Unit”** in accordance with your Terms of Reference dated [Insert Date] and our Proposal. I/We are hereby submitting our Proposal; the financial offer is for the sum of [*Insert amount(s) in words and figures (Should quote the amount in MVR)*] which is inclusive of all applicable taxes.

I/We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification. Proposal validity is for a period of [*Insert number of days, 60 days minimum*] days.

I/We undertake, if our Proposal is accepted, to initiate the services and fulfill the requirements of the terms of reference.

I/We understand you are not bound to accept any Proposal you receive.

Yours sincerely,

Authorized Signature [*In full and initials*]:

Name and Title of Signatory:

Name of Entity:

Address:

FORM-2: FINANCIAL BREAKDOWN**Reference No:**

#	<u>DELIVERABLE</u>	<u>DELIVERY DATE</u>
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7	1 (One) training session in Gn. Atoll (R&C)	By 12 th Month upon signing
8	2 (Two) training sessions for Maldives Customs Service	By 12 th Month upon signing
	Total :	
	GST :	
	Total with GST:	

Quotation Validity must be for 60 days

Indicate the total cost with detail cost to be paid in Maldivian Rufiyaa.

Note: The total contract price should be quoted inclusive of Goods and Services Tax (GST) as per the GST Legislation and Circulars where applicable.

Signature:

Stamp:

FORM-3: LETTER OF COMMITMENT

[Date]

[Entity Name]

[Road Name]

Male'

Maldives

Re: Trainers for the RAC training programs under National Ozone Unit

Ref no: _____

Dear Sir/Madam,

I am writing to confirm my availability to provide services as _____ to the **Trainers for the RAC training programs under National Ozone Unit** for the Ministry of Environment, Climate Change and Technology.

I undertake, if this proposal is accepted, to complete and deliver the whole of the services assigned to me in the scope of services.

I undertake, if this proposal is accepted upon receipt of the Ministry of Environment, Climate Change and Technology's notice, to commence performance of the services with due expedition and without delay.

Yours sincerely,

Name:

ID card No:

Date:

Signatory:

FORM-5: DESCRIPTION OF APPROACH, METHODOLOGY AND WORK PLAN FOR PERFORMING THE ASSIGNMENT

Technical approach, methodology and work plan are key components of the Technical Proposal. You are suggested to present your Technical Proposal divided into the following three chapters:

- a) *Technical Approach and Methodology, and*
- b) *Work Plan*

a) *Technical Approach and Methodology.* *In this chapter you should explain your understanding of the objectives of the assignment, approach to the services, methodology for carrying out the activities and obtaining the expected output, and the degree of detail of such output. You should highlight the problems being addressed and their importance, and explain the technical approach you would adopt to address them. You should also explain the methodologies you propose to adopt and highlight the compatibility of those methodologies with the proposed approach.*

b) *Work Plan.* *In this chapter you should propose the main activities of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the Client), and delivery dates of the data. The proposed work plan should be consistent with the technical approach and methodology, showing understanding of the TOR and ability to translate them into a feasible working plan.*