

INVITATION FOR PROPOSALS (IFP)

"Lease of a Tuck for operation at Fuvahmulah Airport Premises"

IFP no: RACL/IUL(PROC)/2022/26

Issued on: July 3, 2022

Proposal submission deadline: July 31, 2022







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Section 1. Letter of Invitation

Regional Airports Company Limited (RACL) hereby invites sealed Proposals from interested parties, to this Invitation for Proposal (IFP) for the "Lease of a Tuck Shop for operation at Fuvahmulah Airport premises

This IFP document includes all the sections specified below,

Section 1: Letter of Invitation

Section 2: Instruction to Proponents

Section 3: Proposal Data Sheet (PDS)

Section 4: Evaluation Criteria

Section 5: Schedule of Requirements Section 6: Returnable Proposal Forms

Form A: Proposal Submission

Form B: Proposed lease

Form C: Conformance to Schedule of Requirement

Form D: Proposal Securing Declaration

If you are interested in submitting a Proposal in response to this IFP, please prepare your Proposal in accordance with the requirements and procedure as set out in this IFP and submit it by the Deadline for Submission of Proposals set out in Proposal Data Sheet.

RACL looks forward to receiving your Proposal and thank you in advance for your interest in RACL procurement opportunities.

Issued by:

Name: Abdulla Mizan

Title: General Manager, Procurement

Date: July 3, 2022



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Section 2: Instructions to Proponents

,	A. GENERAL PROVISIONS					
1.	Scope of Proposal	1.1	Regional Airports Company Limited (RACL) hereinafter called and referred as "the Lessor" issues this invitation for proposal to invite sealed proposals from interested and eligible proponents for the Lease of a Tuck Shop for operation at Fuvahmulah Airport Premises".			
		1.2	Throughout this IFP:			
			a) the term "in writing" means communicated in written form (e.g. by mail, e-mail, fax)			
			b) "Day" means calendar day.			
2.	Fraud and	2.1	It is a requirement for the Lessor to ensure that its staff, potential			
	Corruption		proponents/suppliers/contractors observe the highest standards of			
			ethics during IFP process and execution of the works. In pursuance			
			of this policy, the Lessor,			
			Defines, "Corrupt practice" as the offering, giving,			
			receiving, or soliciting of anything of value to influence the			
			action of a public official in the procurement process or in			
			contract execution; and			
			Defines, "Fraudulent practice" as misrepresentation of facts			
			to influence a procurement process or the execution of a			
			contract to the detriment of the Lessor and includes			
			collusive practice among proponents (prior to or after			
			proposal submission) designed to establish proposal prices			
			at artificial noncompetitive levels and to deprive the Lessor			
			of the benefits of free and open competition.			
		2.2	In pursuance of this policy, the Lessor:			
			a) Will reject a proposal if it determines that the proponent			
			has engaged in corrupt or fraudulent practices in			
			competing for the contract in question.			





			b)	Will declare a proponent ineligible, either indefinitely or for
				a stated period, to be awarded a contract (from the Lessor)
				if it at any time determines that the proponent has engaged
				in corrupt or fraudulent practices in competing for, or in
				executing, the Lessor contract.
			c)	Will terminate the contract after having given fourteen (14)
				days' notice to the proponent.
3.	Eligibility	3.1	This	IFP is open to sole proprietorships, partnerships, and
			comp	anies, local and foreign. Individuals submitting Proposals
			shall k	pe at least 18 (Eighteen) years of age on the Proposal opening
			date.	
		3.2	A Pro	ponent should not be suspended, debarred, or otherwise
			identif	ied as ineligible by a state institution. Proponents are
			requir	ed to disclose to the Lessor whether they are subject to any
			sancti	on or suspension imposed by a state institution.
4	Conflict of Interest	4.1	A Pro	ponent shall not have a conflict of interest. Any Proponent
			found	to have a conflict of interest shall be disqualified. A
			propo	nent is found to have a conflict of interest for the purpose of
			this IF	P, if
			a) Ti	ne proponent directly or indirectly controls another
			р	roponent, or is controlled by or is under common control with
			а	nother Proponent; or
			b) TI	ne proponent has a relationship with another Proponent,
			d	irectly or through common third parties, that puts it in a
			p	osition to influence the Proposal of another Proponent, or
			in	fluence the decisions of the Purchaser regarding this
			Pi	roposal process; or
			c) A	ny of its affiliates participated as a consultant in the
			р	reparation of the design or technical specifications of the
			g	oods that are the subject of the Proposal; or





				d)	Any of its o	affiliates has been hired (or is proposed to be hired)
					by the Less	sor for the contract implementation; or
				e)	Has a clos	e business or family relationship with a staff of the
				,	Lessor who	·
					(i)	is directly or indirectly involved in the preparation
						of the proposals or specifications of the contract,
						and/or the Proposal evaluation process of such
						Contract; or
					(ii)	would be involved in the implementation or
						supervision of such contract.
					(iii)	is a member of the senior management staff of the
						Lessor
			4.2	ΑP	roponent sh	nall not participate in more than one proposal. This
				incl	udes partici	ipation as a subcontractor. Such participation shall
				resu	It in the dis	squalification of the Proposal.
	B. PREPARATIC	ОИО	F PROF	POSA	ALS	
5.	B. PREPARATIO	of	F PROF 5.1	ı		shall bear all costs related to the preparation
				The	Proponent	ssion of the Proposal, regardless of whether its
	Cost	of		The	Proponent	shall bear all costs related to the preparation ssion of the Proposal, regardless of whether its ected or not. The Lessor shall not be responsible or
	Cost Preparation	of		The and Pro	Proponent	ssion of the Proposal, regardless of whether its
	Cost Preparation	of		The and Pro liab	Proponent Nor submis posal is sele le for those	ected or not. The Lessor shall not be responsible or
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			3. Certificate of Business registration			
			4. GST registration certificate			
			5. Tax clearance report			
			b) Proposal submission Form			
			c) The business proposal			
			d) Proposed Lease			
			e) Conformance to Schedule of Requirements			
			f) Proposal Securing Declaration			
8.	Proposal	8.1	The Proponent shall submit a completed Proposal Submission			
	Submission Form		Form. Failure to submit the Proposal Form and an incomplete			
			submission of a Proposal Submission Form shall lead to a			
			disqualification of the Proposal.			
9.	The Business	9.1	The proposal shall address/meet the requirements specified under			
	Proposal		section 5; Schedule of Requirements of this IFP. Non submission of			
			the business proposal will lead to disqualification.			
			At minimum, the business proposal shall include the following,			
			- Operational plan in consistent with the schedule of			
			requirement of this IFP.			
			- Financial forecast (Projected Sales for the two-year period)			
			- Proposed rent (Monthly rent for the two-year period).			
10.	Currency	10.1	All prices shall be quoted in the currency or currencies indicated in			
			the PDS. If prices are quoted in a currency not specified in the PDS,			
			the Proposal shall be disqualified.			
11.	Only One	11.1	The Proponent shall submit only one Proposal.			
	Proposal	11.2	Proposals submitted by two (2) or more Proponents shall all be			
			rejected if they are found to have any of the following:			
			a) they have at least one controlling partner, director, or			
			shareholder in common; or			
			·			





			b) they have a relationship with each other, directly or through		
			common third parties, that puts them in a position to have		
			access to information about, or influence on the Proposal of		
			another Proponent regarding this IFP process;		
			c) they are subcontractors to each other's Proposal, or a		
			subcontractor to one Proposal also submits another Proposal		
			under its name as lead Proponent:		
12.	Proposal Validity	12.1	Proposals shall remain valid for the period specified in the PDS,		
	Period		commencing on the Deadline for Submission of Proposals. A		
			Proposal valid for a shorter period shall be rejected by the Lessor		
			and rendered non-responsive.		
13.	Extension of	13.1	In exceptional circumstances, prior to the expiration of the Proposal		
	Proposal Validity		validity period, the Lessor may request Proponents to extend the		
	Period		period of validity of their Proposals. The request and the responses		
			shall be made in writing and shall be considered integral to the		
			proposal.		
		13.2	If the Proponent agrees to extend the validity of its Proposal, it shall		
			be done without any change to the original Proposal.		
		13.3	The Proponent has the right to refuse to extend the validity of its		
			Proposal, in which case, the Proposal shall not be further		
			evaluated.		
14.	Clarification of	14.1	Proponents may request clarifications on any of the IFP documents		
	Proposal (from the		no later than the date indicated in the PDS. Any request for		
	Proponents)		clarification must be sent in writing in the manner indicated in the		
			PDS. If inquiries are sent other than specified channel, even if they		
			are sent to the Lessor's staff member, the Lessor shall have no		
			obligation to respond or confirm that the query was officially		
			received.		
		14.2	The Lessor will provide the responses to clarifications through the		
			method specified in the PDS.		





		14.3	The Lessor shall endeavor to provide responses to clarifications in
			an expeditious manner, but any delay in such response shall not
			cause an obligation on the part of the Lessor to extend the
			submission date of the Proposals, unless Lessor deems that such
			an extension is justified and necessary.
15.	Amendment of	15.1	At any time prior to the deadline of Proposal submission, the Lessor
	Proposals		may for any reason, modify the IFP in the form of an amendment
			to the IFP. Amendments will be made available to all prospective
			proponents.
		15.2	If the amendment is substantial, the Lessor may extend the
			Deadline for submission of Proposal to give the Proponents
			reasonable time to incorporate the amendment into their
			Proposals.
16.	Pre-Proposal	16.1	When appropriate, a pre-proposal meeting will be conducted at
	meeting		the date, time and location specified in the PDS. All Proponents are
			encouraged to attend. Non-attendance, however, shall not result
			in disqualification of an interested Proponent. No verbal statement
			made during the meeting shall modify the terms.
			and conditions of the IFP, unless specifically incorporated in the
			Minutes of the Proponent's meeting or issued/posted as an
			amendment to IFP.
(C. SUBMISSION A	AND (OPENING OF PROPOSALS
		, ,	
17.	Sealing and	17.1	The Proponent shall submit a signed and complete Proposal
	Marking of the		comprising the documents and forms in accordance with the
	proposals		requirements of the PDS. The Proposal shall be delivered using the
			method specified in the PDS.
		17.2	The Proposal shall be signed by the Proponent or person(s) duly
			authorized to commit the Proponent. The authorization shall be
			communicated through a document evidencing such authorization
			issued by the legal representative of the proponent, or a Power of
			Attorney, accompanying the Proposal.







18.	Hard Copy	18.1	Hard co	ppy (m	anual) submission shall be governed as follows
			a)	The sig	gned Proposal shall be marked "Original", and its
				copies	marked "Copy" as appropriate. The number of
				copies	is indicated in the PDS. All copies shall be made
				from t	he signed original only. If there are discrepancies
				betwee	en the original and the copies, the original shall
				prevail	
			b)	All the	pages of the Original Proposal and Copies of the
				propos	sal must be bound together, and all pages must
				contaiı	n the page number and the stamp of the proponent.
			c)	Propos	sals shall be sealed in an envelope, which shall:
				i.	Bear the name of the Proponent;
				ii.	Bear the name of the Proposal.
			If the e	envelop	e with the Proposal is not sealed and marked as
			required	d, the	Lessor shall assume no responsibility for the
			misplac	ement,	loss, or premature opening of the Proposal.
19.	Deadline for	19.1	Comple	te Prop	posals must be received to the Lessor in the manner,
	Submission of		and no	later	than the date and time, specified in the PDS. The
	Proposals and		Lessor	shall d	only recognize the actual date and time that the
	Late Proposals		proposo	al was	received by the Lessor.
		19.2	The Les	ssor sł	nall reject any Proposal that is received after the
			deadline	e for th	ne submission of Proposals.
20.	Proposal opening	20.1	The Les	sor wi	ll open the Proposal in the presence of an ad-hoc
			committ	tee for	med by Lessor of at least two (2) members.
		20.2	The Pro	ponent	s' names, prices, and any other information that the
			Lessor deems relevant will be announced at the proposal opening.		
		20.3	No Pro	posal	shall be rejected at the proposal opening stage,
			except f	for late	submissions, in which case, the Proposal shall be
			returned	d unop	ened to the Proponents.





	D. EVALUATION	AND (COMPARISON OF PROPOSALS		
21.	Confidentiality	21.1	Information relating to the examination, evaluation, and		
			comparison of Proposals, and the recommendation of contract		
			award, shall not be disclosed to Proponents or any other persons		
			not officially concerned with the process, even after publication of		
			the contract award.		
		21.2	Any effort by a Proponent or anyone on behalf of the Proponent to		
			influence the Lessor in the examination, evaluation and		
			comparison of the Proposals or contract award decisions may,		
			result in the rejection of its Proposal and may subsequently be		
			subject to the application of the Lessor's vendor sanctions		
			procedures.		
22.	Evaluation of	22.1	The Lessor will conduct the evaluation solely based on the		
	Proposals		Proposals received.		
		22.2	Evaluation of Proposals shall be carried out according to the		
			criteria provided in Section 4. (Evaluation Criteria).		
		22.3	proposals will be opened in the presence of Proponents or their		
			representatives who choose to attend		
23.	Due Diligence	23.1	The Lessor reserves the right to undertake a due diligence exercise,		
			aimed at determining to its satisfaction, the validity of the		
			information provided by the Proponent. Such exercise shall be fully		
			documented and may include, but need not be limited to, all or		
			any combination of the following:		
			a) Verification of accuracy, correctness and authenticity of		
			information provided by the Proponent;		
			b) Validation of extent of compliance to the IFP requirements		
			and evaluation criteria based on what has so far been		
			found by the evaluation team;		
			c) Inquiry and reference checking with Government entities		
			with jurisdiction on the Proponent, or with previous clients,		





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			or any other entity that may have done business with the			
			Proponent;			
			d) Inquiry and reference checking with previous clients on the			
			performance on on-going or completed contracts,			
			including physical inspections of previous works, as			
			deemed necessary;			
			e) Other means that the Lessor may deem appropriate, at any			
			stage within the selection process, prior to awarding the			
			contract.			
24.	Clarification of	24.1	To assist in the examination, evaluation, and comparison of			
	Proposals		Proposals, the Lessor may, at its discretion, request any Proponent			
			for a clarification of its Proposal. This includes asking for a			
			demonstration of the products/services proposed by the			
			proponent.			
		24.2	The Lessor's request for clarification and the response shall be in			
			writing and no change in the prices or substance of the Proposal			
			shall be sought, offered, or permitted, except to provide			
			clarification, and confirm the correction of any arithmetic errors			
			discovered by the Lessor in the evaluation of the Proposals, in			
			accordance with the IFP.			
		24.3	Any unsolicited clarification submitted by a Proponent in respect to			
			its Proposal, which is not a response to a request by the Lessor,			
			shall not be considered during the review and evaluation of the			
			Proposals.			
25.	Responsiveness of	25.1	The Lessor's determination of a proposal's responsiveness will be			
	Proposals		based on the contents of the proposal itself. A substantially			
			responsive Proposal is one that conforms to all the terms,			
			conditions, specifications, and other requirements of the IFP			
			without material deviation, reservation, or omission.			
		25.2	If a proposal is not substantially responsive, it shall be rejected by			
			the Lessor and may not subsequently be made responsive by the			
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			Proponent by correction of the material deviation, reservation, or			
			omission			
26.	Nonconformities,	26.1	Provided that a Proposal is substantially responsive, the Lessor may			
	Reparable Errors		waive any non-conformities or omissions in the Proposal that, in			
	and		the opinion of the Lessor, do not constitute a material deviation.			
	Omissions	26.2	The Lessor may request the Proponent to submit the necessary			
			information or documentation, within a reasonable period, to			
			rectify nonmaterial nonconformities or omissions in the Proposal			
			related to documentation requirements. Such omission shall not be			
			related to any aspect of the price of the Proposal. Failure of the			
			Proponent to comply with the request may result in the rejection of			
			its Proposal.			
		26.3	For the proposals that have passed the preliminary examination,			
			the Lessor shall check, and correct arithmetical errors as follows:			
			a) if there is a discrepancy between the unit price and the line			
			item total that is obtained by multiplying the unit price by			
			the quantity, the unit price shall prevail and the line item			
			total shall be corrected, unless in the opinion of the Lessor,			
			there is an obvious misplacement of the decimal point in			
			the unit price; in which case, the line item total as quoted			
			shall govern and the unit price shall be corrected;			
			b) if there is an error in a total corresponding to the addition			
			or subtraction of subtotals, the subtotals shall prevail, and			
			the total shall be corrected; and			
			c) if there is a discrepancy between words and figures, the			
			amount in words shall prevail, unless the amount expressed			
			in words is related to an arithmetic error, in which case the			
			amount in figures shall prevail.			
		26.4	If the Proponent does not accept the correction of errors made by			
			the Lessor, its Proposal shall be disqualified.			





E	E. AWARD OF CONTRACT				
27.	Right to Accept,	27.1	The Lessor reserves the right to accept or reject any proposal, to		
	Reject, Any or All		render any or all the proposals as non-responsive, and to reject all		
	Proposals		Proposals at any time prior to award of contract, without incurring		
			any liability, or obligation to inform the affected Proponent(s) of the		
			grounds for the Lessor's action. The Lessor shall not be obliged to		
			award the contract to the lowest priced offer.		
28.	Award Criteria	28.1	Prior to expiration of the period of Proposal validity, the Lessor shall		
			award the contract to the qualified and eligible Proponent that is		
			found to be responsive to the Schedule of Requirements and		
			Technical Specification and has offered the lowest price.		
29.	Contract	29.1	Within five (5) days from the date of receipt of the Contract, the		
	Signature		successful Proponent shall sign and date the Contract and return it		
			to the Lessor. Failure to do so may constitute sufficient grounds for		
			the annulment of the award, and forfeiture of the Proposal Security,		
			if any, and on which event, the Lessor may award the Contract to		
			the Second highest rated or call for new Proposals.		
30.	Performance	30.1	A performance security, if required in the PDS, shall be provided in		
	Security		the amount specified in PDS		
31.	Liquidated	31.1	If specified in the PDS, the Lessor shall apply Liquidated Damages		
	Damages		for the damages and/or risks caused to the Lessor resulting from		
			the Contractor's delays or breach of its obligations as per Contract.		







Section 3. Proposal Data Sheet (PDS)

PDS No.	Reference to Section 2.	Data	Specific Instructions/Requirements
1	IFP 6	Language of the Proposal	English
2	IFP 16	Pre-proposal meeting	Not required
3	IFP 12	Proposal Validity Period	90 days
4		Proposal Security	Not required
5	IFP 31	Liquidated Damages	The Lessee shall pay the rent due with a penalty charge at the rate of 0.05% of the rent per day from the due date onwards until the date of payment.
6	IFP 30	Performance Security	Not required
7	IFP 10	Currency of Proposal	Maldivian Rufiyaa
8	IFP 14	Deadline for submitting requests	Date: July 21 st , 2022,
		for clarifications/questions	Time: 09:00 am.
9	IFP 14	Contact Details for submitting	Abdulla Mizan
		clarifications/questions	General Manager, Procurement
			tender@airports.mv
10	IFP 14	Manner of disseminating supplemental information to the IFP and response/clarifications to queries	Will be emailed to the proponents
11	IFP 19	Proposal submission Date/Time	Date: July 31 st , 2022 Time: 09:00 am
12	IFP 19	Manner of Submitting Proposals	1 hard copy
13	IFP 19	Proposal Submission Address	6 th Floor, H. Suez Ameer Ahmed Magu Male, Maldives
14	IFP 20	Date, time, and venue for the opening of proposal	Date: July 31st, 2022 Time: 09:00 am Venue: 6th Floor, H. Suez Ameer Ahmed Magu Male, Maldives
15	IFP 22	Evaluation Method for the Award of Contract	As per the evaluation criteria mentioned in Section 4. Evaluation Criteria
16		Duration of contract	The lease period is 2 calendar years.





Section 4. Evaluation Criteria

This section provides details of the criteria that the Lessor shall use to evaluate the proposals received for this IFP.

1. Preliminary Examination Criteria

Proposals will be examined to determine whether the documents mentioned in Section 2 (Clause 7) -Documents Comprising the Proposal have been fully completed and submitted. Failure to fully complete and submit any of these documents shall make the proposal unresponsive and hence the proposal will be rejected.

2. Eliaibility Criteria

Eligibility will be evaluated on a Pass/Fail basis. Failure to pass any of the below criterion will make the proponent ineligible and the proposal will be rejected.

Subject	Criteria	Document Submission
		Requirement
ELIGIBILITY		
Eligibility	Proponent is not suspended, debarred, or otherwise identified as non-eligible by the Government of Maldives or any other state institution.	Form A: Proposal Submission
Conflict of Interest	No conflict of interest in accordance with IFP 4.	Form A: Proposal Submission

3. Technical Evaluation

The technical evaluation of the proposals will be based on the business proposals submitted by the proponents. Proposals will be examined to determine whether the Proponents meet the Schedule of Requirements in Section 5 of this document. The extent to which these Guidelines are addressed in the proposal submitted by the proponents will be considered. Hence, this would be evaluated on a pass or fail basis. Therefore, proponents shall ensure,

- That their business proposals address to these guidelines specified under Section 5 of this document- (Refer clause 9.1 for details)
- Submit Form C (Conformity to Schedule of Requirement)







4. Final Evaluation

Subject	Criteria	Form	Marks
Final Evaluation	Rent- Highest Rentals/Lease payments proposed for the 2-year period shall receive the highest marks. Remaining competent proposals shall receive marks on a pro-rata basis.	Form B: Proposed Lease	100







Section 5. Schedule of Requirements

The Proponents must fully comply with the following conditions.

1110 110	ponomo	Thos folly comply with the following conditions.
5.1 G	eneral C	Conditions of Lease
5.1.1	Setting	g up the facility & building guideline
	a)	The term of the lease is 2 calendar years. The total area of the tuck shop is
		15x14.34sqft. Map of the shop unit is attached in Annex 1 of this IFP.
	b)	A maximum duration of 1 month will be given for the set-up of the shop. Rent shall
		not be levied during this period. Rent will be effective from 2 nd month onwards.
5.1.2	Opero	ational Guideline
	a)	The selected party (Lessee) will be responsible for the operation of the shop
	b)	Manpower needed to operate the shop must be arranged by the lessee
	c)	The shop must be open 3 hours before flight departure and should be open till the flight leaves the runway
	d)	Keeping the shop open at any time except for the above is optional to the Lessee
	e)	Open / close board must be always visible
	f)	Lights must be ON during operational hours, if required
	g)	Air – conditioner must be ON during operational hours
	h)	No space outside the facility can be used for any other purpose
	i)	Cash counter must be equipped with
		1. Computer system
		2. Cash drawer
		3. Receipt printer
		4. Barcode reader
	i)	Receipt must be given to the customers after each transaction
	k)	Stock must be kept at closed spaces and must not leave in open public
	l)	Electricity & water will be charged separately and is not part of the rent
	m)	Rent shall be paid direct to the company.
5.1.3	Service	e Guideline
	a)	Minimum 1 staff must be employed at each shift
	b)	Staff must meet the cleanliness and hygiene standards of respective authorities
	c)	Staff working in the shop must be neat, tidy, and well groomed, preferably wear a
		uniform or same color code of cloth.
	d)	Staff working in the shop must be able to communicate in English or Dhivehi.
	e)	The following products are allowed to sell.
		- Bottled water
		- Canned food
		- Cereal





	I	
		- Cookies, snacks, and candy
		- Biscuits and wafers
		- Tissues and wipes
		- Household cleaning supplies
		- General medicine
		- Health & beauty
		- Personal care/grooming
		- General necessities
		- Takeaway coffee
		- Pastries (takeaway and packed)
		- Cooked food ((takeaway and packed)
		- Phone reloads and bill services
		- 1.5ltr water bottle
		- 500ml water bottle
5.1.4	Produ	ct pricing and condition guideline
	a)	Prices must be displayed on all products sold in the shop
	b)	Price displayed should include Goods and Service tax (GST)
	c)	Prices must not be higher than the average market rates
	d)	Cooked food sold in the shop must be packed and in good condition
	e)	Expired goods shall not be sold in the shop
	f)	Any type of food preparation is not allowed in the shop, except for takeaway coffee,
		tea or beverages that are produced using machines
	g)	Lessee should get written approval from the Lessor to sell foods that are not listed in
		this IFP
5.1.5	Clean	liness, repair, and maintenance
	a)	Any expenses related to repair and maintenance of the machineries and equipment's
		used in the shop must be borne by the Lessee
	b)	Any expenses related to the repair of the shop must be borne by the Lessee
	c)	Equipment's and machineries to operate the facility must be arranged by the Lessee
	d)	Inventory shall be arranged by the lessee
	e)	Waste should be disposed once in every 24 hours
	f)	A dustbin must be kept inside the shop
	g)	The floor of the shop must be kept clean and tidy at all times.
	h)	Shop display glasses should be kept clean at all times
	i)	Shop racks and other customer access area must be kept clean at all times
	i)	The lessee must follow any other cleanliness guideline provided by the Lessor
	k)	Cleaning expenses must be managed by lessee.
	1)	If you notice any structural damage, it must be reported to airport manager
		immediately
5.1.6	Promo	otional Activities





	a)	Lessee is NOT allowed to paste any advertisements outside the premises.
	b)	All racks & display materials must be kept inside the shop and within given area.
	c)	Any type of promotional activity other than product pricing must be communicated to
		the Lessor's marketing department.
	d)	The Lessor's name must be displayed in the shop (space will be provided by the
		Lessor)
	e)	Lessee is not allowed to put any advertisement or signage of other brand outside the
		shop, other than the name board
	f)	Any display items such as acks, signage and mascots must be kept inside the shop
5.1.7	All potential Bidders are encouraged to inspect the space allocated (shop) and verify that the	
	space allocated is suitable for the purpose for which the space allocated is tendered.	
	Submission of a Proposal for the lease of the shop shall be deemed as acceptance on the	
	part of the Bidder that the space is suitable for the purpose for which the space is tendered.	
5.1.8	The Lessor shall not be liable for any claim by a bidder on the grounds that the space is not	
	suitabl	e or appropriate for the operation of the shop on any grounds.







Section 6. Returnable Proposal Forms/Checklist

This form serves as a checklist for preparation of your Proposal. Please complete the Returnable Proposal Forms in accordance with the instructions in the forms and return them as part of your proposal submission. No alteration to format of forms shall be permitted and no substitution shall be accepted. Any alteration to these forms will lead to rejection of the proposal.

Have you duly completed all the Returnable Proposal Forms?	Please tick (to be filled by the proponent)	Reference to page number in Proposal (to be filled by the proponent)
Form A: Proposal Submission Form		
Form B: Proposed Lease		
Form C: Conformance Schedule of Requirement		
Form D: Proposal Securing Declaration		







FORM A: PROPOSAL SUBMISSION FORM

Name of Proponent	
Registration No	
Registered Address	
Proponent's	Name:
Authorized	Title:
Representative	Contact numbers:
Information	Email:
Contact Person that	Name:
RACL may contact for	Title:
requests for	
clarifications during	Contact numbers:
Proposal Evaluation	Email:

We, the undersigned, offer to lease of a Tuck Shop for Operation at Fuvahmulah Airport Premises "in accordance with your Invitation for Proposal No. [Insert IFP Reference Number] and our Proposal. We hereby submit our Proposal.

I/We undertake, if our Proposal is accepted, to develop and operate the tuck shop on the (space provided) in accordance with the relevant laws and regulations within a maximum of 1 (One) month from the date of signing the Lease Agreement.

I/We agree to abide by this Proposal for a period of 90 (Ninety) calendar days from the Proposal Opening Date under IFP Clause 12.1, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

We hereby declare that our firm,

- a) has not been suspended, debarred, sanctioned, or otherwise identified as ineligible by any state institution in the Republic of Maldives.
- b) have no conflict of interest in accordance with IFP clause 4.

We declare that all the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification and/or sanctioning by RACL.

Our Proposal shall be valid and remain binding upon us for the period specified in the Proposal Data Sheet.

We understand and recognize that you are not bound to accept any Proposal you receive.



I, the undersigned, certify that I am duly authorized by [Insert Name of Proponent] to sign this Proposal and bind it should RACL accept this Proposal.

Name: Title:

Date:

Signature:

Corporate seal:







FORM B: PROPOSED LEASE

Year	Monthly Rent (in MVR)	Annual rent (in MVR)
Year 1		
Year 2		

Total Lease for the 2-year period (in MVR)	

FORM C: CONFORMITY TO SCHEDULE OF REQUIREMENTS

I/We understand the importance of fully complying with the Schedule of Requirements provided by RACL in Section 5 of this Document and hence,

Tick	
	Agree to fully comply with the Schedule of Requirements





Date:

FORM D: PROPOSAL SECURING DECLARATION

[insert as day/month/year]

	posal [insert number]			
Number:				
	To: Regional Airports Company Limited			
We, the undersigned				
	according to your conditions, Proposals must be supported by a Proposal-			
Securing Declaration				
•	ill automatically be suspended from being eligible for submitting proposals in			
,	gional Airports Company Limited for the period of 1 year starting on the date			
	tification from Regional Airports Company Limited, if we are in breach of our			
	e proposal conditions, because we			
• •	wn our Proposal during the period of proposal validity specified in the Letter of			
Proposal; or				
()	notified of the acceptance of our Proposal by Regional Airports Company			
	g the period of proposal validity,			
, ,	refuse to execute the Contract, if required; or			
(ii) fail or	refuse to furnish the Performance Security, in accordance with the IFP.			
	this Proposal-Securing Declaration shall expire if we are not the successful			
·	Proponent, upon the earlier of (i) our receipt of your notification to us of the name of the successful			
Proponent; or (ii) 28 days after the expiration of our Proposal.				
Signed:	[insert signature of person whose name and capacity are shown]			
1 11 0 11				
In the Capacity of:	[insert legal capacity of person signing the Proposal-Securing Declaration]			
Name:	[insert name of person signing the Proposal-Securing Declaration]			
Duly authorized to [insert complete name of the Proponent]				
sign the proposal				
for and on behalf				
of:				
Date: day of [insert date of signing]				
Corporate Seal:				







Annex 1:

Location



