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# REQUEST FOR PROPOSAL

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SALE OF  
DEHAVILLAND DHC-8 AIRCRAFT



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## Summary

Island Aviation Services Ltd (IASL) is a state-owned limited liability company established by a presidential decree on 13th of April 2000. IASL has been operating with 9 Dehavilland DHC-8 aircraft and are in process of transition into a fleet of ATR aircraft.

The company wishes to sell the DHC-8 aircraft currently in operation by IASL. We now invite all interested parties for submission of sale proposal for the purchase of Dehavilland DHC-8 series aircraft owned and operated by IASL.

This RFP consists of Two sections:

**Section A**-General- Instructions and bidding information for all parties

**Section B**-Sale- Interested parties who wish to submit the proposal for the Sale of DHC-8 aircraft.

## Section A-General

### 1. Instruction to proponents

#### 1.1. Scope of works

##### 1.1.1. Sale

This RFP enable the prospective buyers to solely submit their proposal for the purchase of Dehavilland DHC-8 aircraft currently in operation in the Maldives by IASL.

This RFP accompanies detailed technical specification of the aircraft for interested parties to review and evaluate the specifications of the aircraft in responding to the requirements of this RFP.

#### 1.2. RFP process and timeline

The RFP process and timeline is as follows

Item	Description
Name of the RFP	Sale of DHC-8 Aircraft
Date of issue of the Tender	22 <sup>nd</sup> September 2022
Information Session	5 <sup>th</sup> October 2022
Last Date, Time, and Submission of Bids	30 <sup>th</sup> October 2022 at 14:00
Time and Date of Bid evaluation	10 <sup>th</sup> November 2022
Board Approval	20 <sup>th</sup> November 2022
Execution of LOI/Sale Agreements	30 <sup>th</sup> November 2022

The above schedule is subject to change. All changes shall be communicated to Parties through email.

#### 1.3. Bid Submission

Offers should be submitted before 14:00 o'clock (Republic of Maldives local time, GMT+ 0500hrs) on 30<sup>th</sup> October 2022 to the e-mail [mooath.mohamed@iasl.aero](mailto:mooath.mohamed@iasl.aero) and it will not be acknowledged unless they are copied to the following email accounts. Proposals conforming to the requirements set out must be received by email [Including contact info, name, and address of the bidder] no later than the deadline given above. All electronic submittals are acceptable in Adobe PDF format only.

[procurement.admin@iasl.aero](mailto:procurement.admin@iasl.aero)

[mohamed.ziyau@iasl.aero](mailto:mohamed.ziyau@iasl.aero)

IASL shall not accept any offer/bid received after the deadline set herein in this document.

## 1.4. Clarification

Inquirers or requests for additional information on any aspect of the RFP bidding process, must be sent via e-mail, on or before October 20, 2022, to [moohath.mohamed@iasl.aero](mailto:moohath.mohamed@iasl.aero) copied to [mohamed.ziyau@iasl.aero](mailto:mohamed.ziyau@iasl.aero) and [procurement.admin@iasl.aero](mailto:procurement.admin@iasl.aero).

Any clarifications originated by IASL will be distributed to all interested parties.

All notifications, communications, or clarifications regarding the bidding process from Island Aviation will only be issued by Procurement Admin ([procurement.admin@iasl.aero](mailto:procurement.admin@iasl.aero)) or Moohath Mohamed ([moohath.mohamed@iasl.aero](mailto:moohath.mohamed@iasl.aero)).

## 1.5. Information Session

Information session will be conducted online through Microsoft Teams on 5<sup>th</sup> October 2022

Interested parties that would like to participate in the information session are requested to send in a formal request to participate in the information session to [moohath.mohamed@iasl.aero](mailto:moohath.mohamed@iasl.aero), before 1600hrs, local time in Maldives (GMT + 0500hrs) on October 3, 2022.

The email must be clearly marked “REQUEST TO PARTICIPATE IN INFORMATION SESSION ON SALE” in the subject. IASL will not be responsible for missed emails due to the emails not being marked.

Island Aviation shall forward the meeting link only to the interested parties that request to participate in the information session. Ineligibility to participate in the information session does not disqualify a party from participating in the RFP process.

## **Section B-Sale**

This section of the RFP is for the parties who wish to express their interest in purchasing Dehavilland DHC-8 aircraft currently in operation in the Maldives by IASL. The basic specifications of the aircraft are annexed in this RFP

### **1. Terms & Conditions for Sale**

#### **1.1. General**

- 1.1.1 Application must be submitted in the English language. All required information must be provided, responding clearly and concisely to all the points set out. Any application which does not fully and comprehensively address this Request for Proposal may be rejected.
- 1.1.2 Applications shall be evaluated based on the price.
- 1.1.3 Profile of the bidder.
- 1.1.4 Whether or not the bidder or its parent company is listed in any stock exchange.
- 1.1.5 All reservations shall be clearly stated, and all terms and conditions shall be explicitly expressed in the submitted proposal.
- 1.1.6 IASL holds the right to reject a Proposal in the following circumstances:
  - 1.1.6.1 If less than two Parties have been submitted the proposal, the IASL has the right to continue or reject the evaluation.
  - 1.1.6.2 If any of the documents mentioned above in the documents required is missing from the Proposal. IASL has the right to reject the evaluation or request for a resubmission.
- 1.1.7 The offer should be valid for a minimum of 4 months from the due date of submission for the Request for Proposal.
- 1.1.8 The aircraft will be delivered in as is condition. The physical, documentation inspection, work scope and ferry flight shall be covered by the buyer's sole cost, risk, and expenses.
- 1.1.9 IASL and the buyer required to execute an LOI prior to physical and documentation inspection of the aircraft. A mutually agreed refundable deposit is required to pay upon execution of LOI. Upon completion of the conditions stipulated in the LOI, IASL and buyer may enter into a Sale and Purchase Agreement for further progression.
- 1.1.10 The delivery location is Velana International Airport, Male', Maldives or a mutually agreed location

## 1.2. Documents Required

1.2.1 The application documentation should comprise of the following:

- 1.2.1.1 Cover Letter: The cover letter for the proposal must be signed by an authorized person who has the authority to bind the Proposal to a Contract.
- 1.2.1.2 Company's legal documentation such as Certificate of Registration.
- 1.2.1.3 Company Profile.
- 1.2.1.4 Signed RFP Application Form (Form A).
- 1.2.1.5 Declaration on Pending Litigation (Form B).
- 1.2.1.6 Related Party Disclosure (Form C).
- 1.2.1.7 Statement of Legal Capacity (Form D).
- 1.2.1.8 Financial Statement for the past 3 years.
- 1.2.1.9 Proposal for the Sale indicating the required number of aircraft and MSN along with the price.

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**ANNEX-I**

**A. Request for Proposal Application Form (Form A)**

<b>APPLICATION FORM A</b>	
<b>COMPANY INFORMATION</b>	
Company Name	
Correspondence Address	
Registered Address	
Date of Incorporation	
Name of Representative	
Designation of Representative	
Contact No.	
Email Address	

<b>COMPANY OPERATION</b>	
Business Sector	
Details of Business / Work	
No. of Employees	
Previous Experience	



REQUIRED DOCUMENTS		TICK IF SUBMITTED	
		PARTY	IASL
1	Company Registration Certificate		
2	Cover Letter		
3	Company Profile		
4	Signed RFP Application Form (Form A)		
5	Declaration on Pending Litigation (Form B)		
6	Related Party Disclosure (Form C)		
7	Statement of Legal Capacity (Form D)		
8	Proposal		

## B. Declaration on Pending Litigation (Form B)

*[On the letter head of the Applicant]*

Island Aviation Services Limited  
M. Dar Al-Eiman Building,  
Majeedhee Magu,  
Male' 20345,  
Republic of Maldives

[Date]

Dear Sir/ Madam,

**Subject: Declaration on Pending Litigation on Sale**

I hereby declare that there is no action, suit, proceeding, investigation, or litigation pending or, to our knowledge, threatened, which either in any one instance or in the aggregate, if determined adversely to us would materially and adversely affect the execution or progression of the Project, or our ability to perform its obligations under the Agreement/Contract for the execution of the Project. I hereby declare under penalty of perjury that the foregoing is true and correct.

Yours sincerely,

[Name of signatory]

[Title]

Note: 1. This document is required to be notarized from a registered Notary Public.

## C. Related Party Disclosure (Form C)

*[On the letter head of the Applicant]*

Island Aviation Services Limited  
M. Dar Al-Eiman Building,  
Majeedhee Magu,  
Male' 20345,  
Republic of Maldives

[Date]

Dear Sir/ Madam,

**Subject: Related Party Disclosure for Sale**

With the exception of the below specified, I hereby declare that we, the party is in no way, shape or form related to Island Aviation; created either through an employer-employee agency relationship between employees or directors of Island Aviation or by way of ownership of Island Aviation.

Name of the Related Party	Designation of the Related Party	Relationship

Yours sincerely,

[Name of signatory]

[Title]

- Note:
1. Related parties for this purpose include:
    - 1.1. Employees or directors of the Company
    - 1.2. Close family members of any employee/ director of the Company. Close family members here refer to spouse, including former spouse relatives, which comprise siblings, cousins, uncles and aunts, nephews and nieces, lineal ancestors (presumably, it means parents, grandparents and other ancestors of direct lineage), lineal descendants (children, grandchildren and other direct descendants).

## D. Statement of Legal Capacity (Form D)

*[On the letter head of the Applicant]*

Island Aviation Services Limited  
M. Dar Al-Eiman Building,  
Majeedhee Magu,  
Male' 20345,  
Republic of Maldives

[Date]

Dear Sir/ Madam,

**Subject: Statement of Legal Capacity for Sale**

I hereby confirm that we, the Applicant satisfy the terms and conditions laid down in the RFP document.

I have agreed that ..... (insert individual's name) will act as our Authorized Representative on our behalf and has been duly authorized to submit our Proposal. Further, the authorized signatory is vested with requisite powers to furnish such proposal and all other documents, information or communication and authenticate the same.

Yours sincerely,

[Name of signatory]

[Title]

- Note:
1. This document is required to be notarized from a registered Notary Public.
  2. This letter shall be executed by authorized personnel from the submitting party (i.e., Legal Representative or Chief Executive)

**E. Aircraft Specification**

INTERNAL

<b>Aircraft Number</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>
Type & variant	DHC-8-202	DHC-8-315	DHC-8-314	DHC-8-202	DHC-8-315	DHC-8-315	DHC-8-315	DHC-8-314	DHC-8-315
Serial number	429	491	503	542	544	546	582	591	557
Registration number	8Q-AMD	8Q-IAP	8Q-IAT	8Q-IAQ	8Q-IAO	8Q-IAS	8Q-IAA	8Q-IAR	8Q-IAK
Date of Manufacture (First Flight)	July-96	12-Nov-97	18-Dec-97	1-Mar-00	25-Mar-00	7-May-00	25-Jan-02	23-Nov-02	08-Jan-01
Date of Delivery	SINCE 2000	30-Oct-07	17-Dec-16	28-Nov-06	16-Sep-08	19-Jan-12	11-Mar-18	18-Oct-15	17-Aug-15
Engine type	PW123D	PW123E	PW123B	PW123E	PW123E	PW123E	PW123E	PW123B	PW123E
MTOW(lb)	36300LBS	43000LBS	43000LBS	36300LBS	43000LBS	43000LBS	43000LBS	43000LBS	43000LBS

Total time	52190.09	51194.24	52558.52	43560.38	50543.45	44355.34	25964.18	29041.3	33119
Total cycles	60980	59998	50245	55747	55726	47288	30546	41300	61904
Data as at date	11-Apr-22	11-Apr-22	11-Apr-22	11-Apr-22	11-Apr-22	11-Apr-22	11-Apr-22	11-Apr-22	11-Jun-22
Last C-Check date	15-Sep-19	5-Mar-21	13-Feb-19	11-Nov-19	9-Jul-20	15-Jun-21	12-Oct-20	29-Dec-21	9-Jul-19
Next scheduled C-check date	11-Aug-22	27-Dec-22	1-Apr-24	1-Oct-22	19-Nov-22	3-Jan-23	22-Aug-22	11-Jun-23	25-Jul-22
C-Check Interval	5000	5000	5000	5000	5000	5000	5000	5000	5000
Airframe Fatigue Check - Total cycles @ check	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Airframe Fatigue Check interval (Cycles)	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000	80,000
Last 12 Year / D-Check date	Sep-13	Jun-15	Dec-17	Sep-15	Jun-16	May-19	N/A	Dec-21	Jul-14
Next scheduled 12 Year / D-Check date	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
12 Year / D-Check Interval	40000	40000	40000	40000	40000	40000	40000	40000	40000

Engine 1 ESN	PCE-123066	PCE-AE0169	PCE-AE0195	TMM-AW0039/RGB-AR0006	PCE-AW0008	PCE-AW0193	PCE-AW0056	TM-123232 / RGB-123220	PCE-AE0027
Engine 1 total time	24829.12	13033.12	4904.4	22846.09	40885.53	13784.58	23988.58	33109.3	29996
Engine 1 total cycles	33442	15428	6721	27973	43262	16326	28433	29144	50503
Engine 1 total time at first overhaul	9220	11873.16	N/A	12117	28403	11896.25	19068.9	11999.39	9143.6
Engine 1 total time at second overhaul	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Engine 1 total time at last overhaul	9220	11873.16	N/A	12117	39172.35	11896.25	19068.9	11999.39	19564.17
Engine 1 data as at date	11-Apr-22	11-Apr-22	12-May-22	11-Apr-22	11-Apr-22	11-Apr-22	11-Apr-22	11-Apr-22	11-Jun-22
Engine 2 ESN	PCE-AW0225	PCE-AR0022	PCE-AW0109	PCE-AR0039	PCE-AR0044	PCE-AW0215	PCE-AW0114	AE0068	PCE-AW0165
Engine 2 total time	4282.37	46274.3	16465.73	24601	25665.04	7195	11464.39	37656.31	18127
Engine 2 total cycles	5356	52079	23026	36158	36470	9376	15465	53288	27668
Engine 2 total time at first overhaul	-	27177	8333.1	19417.8	18807.1	N/A	10437.06	10103	N/A
Engine 2 total time at second overhaul	N/A	N/A	N/A	N/A	N/A	N/A	N/A	19428	N/A
Engine 2 total time at last overhaul	-	37212.04	8133.03	19417.8	18807.1	N/A	10437.06	30476.5	8173
Engine 2 data as at date	11-Apr-22	11-Apr-22	12-May-22	11-Apr-22	11-Apr-22	11-Jun-22	11-Apr-22	11-Apr-22	11-Jun-22

INTERNAL

Landing Gears	Left landing gear - shock strut SN	DCL021HGW/95	S00011569	S00001JWG	DCL198HGW/99	S00002T8M	DCL 3812/99	DCL3844/00	DCL3760/97	DCL3788/99
	Left landing gear - date of last overhaul	10-Sep-18	N/A	N/A	16-Feb-12	N/A	22-Oct-12	18-Jun-14	20-Dec-10	15-Feb-12
	Left landing gear - total time at last overhaul	45450.2	N/A	N/A	22921.82	N/A	20911.41	16568.5	UNKNOWN	25257
	Left landing gear - total cycles at last overhaul	52379	N/A	N/A	27043	N/A	17129	18683	24013	24202
	Left landing gear - maintenance interval	30000 cycles	30000 cycles	30000 cycles	30000 cycles	30000 cycles	30000 cycles	30000 cycles	30000 cycles	30000 cycles
	Right landing gear - shock strut SN	07MDT0678	07MDT4008	09MDT4043	DCL197HGW/99	DCL3787/99	DCL 3853/01	DCL3868/01	S00002023	07MDT4009
	Right landing gear - date of last overhaul	16-May-19	8-Apr-19	5-Jun-20	8-Sep-11	14-Nov-12	31-Jan-11	20-May-14	-	9-Sep-20
	Right landing gear - total time at last overhaul	7709.34	20179.32	22641	22112.92	27387.92	16500.45	16568.5	-	UNKNOWN
	Right landing gear - total cycles at last overhaul	7050	25121	27474	26099	26207	29715	18683	-	18564
	Right landing gear - maintenance interval	30000 cycles	30000 cycles	30000 cycles	30000 cycles	30000 cycles	30000 cycles	30000 cycles	30000 cycles	30000 cycles
	Nose landing gear - shock strut SN	DCL604/99	DCL653/02	DCL605/99	S00002WCB	07MDT0728	S0000VJKB	12MDT0809	S00010K1W	S0000W544
	Nose landing gear - date of last overhaul	2-Sep-21	16-Nov-12	14-Jan-19	29-Jul-15	Jan-20	N/A	N/A	N/A	N/A
	Nose landing gear - total time at last overhaul	31897.73	15362.03	42485.55	0	18786.49	N/A	N/A	N/A	N/A
Nose landing gear - total cycles at last overhaul	30747	22570	46003	0	25045	N/A	N/A	N/A	N/A	
Nose landing gear - maintenance interval	25000 cycles	25000 cycles	25000 cycles	25000 cycles	25000 cycles	25000 cycles	25000 cycles	25000 cycles	25000 cycles	
Data as at date	11-Apr-22	11-Apr-22	12-May-22	11-Apr-22	11-Apr-22	11-Apr-22	11-Apr-22	11-Apr-22	11-Jun-22	

APU

APU SN	SP-E915109	SP-E985192	SP-E915114	JA0015	SP-E975188	SP-E965156	SP-E015138	SP-E005131	SP-E925148
APU total time at last overhaul	37919.58	3841	26255.7	32895.33	25844.4	14383.98	8891.11	19807.72	14832
Date of last overhaul (Shop visit)	1-Jan-20	18-Mar-20	26-Mar-18	25-Jun-20	20-Apr-21	23-Aug-21	24-Apr-19	16-Aug-18	13-Oct-20
APU time since overhaul	1761.27	2955.46	4187.83	1436.32	1318.12	1245.28	3418.59	4148.47	5224
APU interval	12000 cycles	12000 cycles	9000 cycles	9000 cycles	12000 cycles	12000 cycles	12000 cycles	12000 cycles	12000 cycles
Data as at date	11-Apr-22	11-Apr-22	12-May-22	7-Apr-22	10-Apr-22	11-Apr-22	8-Apr-22	10-Apr-22	11-Jun-22