

· ORANGE CHEESE Co. ·





Founded in 2014, Orange Cheese Company is a dedicated exporter and brand partner for several American award-winning dairy brands, Headquartered in Woodbridge. CT, we have two subsidiary companies in mainland China and Hong Kong to support our export distribution in Asia. We are committed to selecting, introducing and exporting the best quality American natural, processed, and specialty cheeses to Asian markets. We offer a vertically integrated supply chain management solution from export & import logistics, shipment consolidation, to marketing &brand promotion, and in-market sales & distribution assistance, as well as cheese application R&D support fo customers in retail, food .service and manufacturing sectors.





ORANGE CHEESE MILESTONES

EAT GOOD LIVE WELL





Since then, OCC has been exhibiting at both SIAL and FHC shows in China every year. Along with the trade shows, OCC conducts various cheese promotion events including road shows, tastings, education seminars, and cheese application campaigns in the markets.

NG CEREMONY





OCC launched Sartori brand at City'Super, which is the most influential upscale gourmet retail chain in China, and entered other major supermarket chains since then.



2018 WON ATO CARE AWARD

OCC China was proudly awarded Care Award by ATO Shanghai as the only dairy importer for American Cheese



RECOGNIZED BY FORMER U.S. SECRETARY OF AGRICULTURE MR. PERDUE

Mr. Perdue visited one of the retail stores where we promoted Wisconsin cheese and praised our special cheese display.



INTRODUCED AMPI DINNER BELL BRAND

We supplied Dinner Bell Creamery's Award-winning American Cheese Slices to Shake Shack China

2020-2021

MULTI-CHANNEL OPERATION

During COVID, OCC continued our mission to promote American's best cheese at both online and offline retail channels.

吉酪坊Mart



2023 PRIVATE BRAND ORALIFE® SIAL CHINA WINS AWARD

Utilizing the advantages of U.S. resources and combining the needs of the Chinese marketOralife® brand.



2022 OPENED SOUTHEAST ASIAN MARKETS

Following exporting to Korea, we made our very first shipment into Singapore market. OCC U.S. team is actively developing Southeast Asian markets.

DAIRY INDUSTRY ASSOCIATIONS

EAT GOOD – LIVE WELL



















Orange Cheese Closely
 Collaborates with U.S.
 Agricultural Trade Offices,
 Various Trade Associations, and
 Dairy Industries Organizations to
 Actively Promote U.S. Cheese.

OUR MAIN CHEESE TYPES



Italian Classics

意式传统 奶酪

> Parmesan Romano Asiago Fonting Gorgonzola Mascarpone **Provolone** Mozzarella Ricotta



American

Styles 美式天然 奶酪

> Cheddar Colby Colby-Jack Monterey Jack Muenster Cheese String Cheese **Snow Feta**



American Processed 美式再制 奶酪

Yellow SoS White SoS Am. Swiss **EZ-Melt** Am. Loaf 60% Cheese Product 30% Cheese

Product



Cream Cheese

奶油芝士

Cream Cheese

Neufchatel Cheese

C.C. spread

C.C. Batter



Specialty Cheeses 特种芝士

American Originals

Artisanal Cheeses

Plant-based

SOLUTION PARTNER

EAT GOOD – LIVE WELL

R & D

Collaborate with nationally renowned chefs and culinary organizations to research & development creative recipes suitable for customers in Asian markets; and optimize the unique characteristics of dairy products we represent in Asia.











SOLUTION PARTNER

EAT GOOD – LIVE WELL

COOKING DEMO & APPLICATION

We position ourselves as cheese application solution partner and work closely with our customers' R&D team to develop seasonal LTO or menus items.

We also collaborate with our business partners offering cooking demonstration of cheese application. Our goals are to demonstrate the unique value of the brands we present.









participates in national & regional trade shows as exhibitors to provide pre-sales services for potential clients and continues to reach out to clients and provide post-sales services as needed. commercial promotion activities also opens up business opportunities for partners and provide value-added services to end clients.















DAIRY FARMS & FACTORY VISIT

 Every year, our team members will visit factories in Wisconsin and other states in the United States.
 Communicate with our factory partners and visit dairy farms to select the best quality cheese products.

2019 OUR CHINA TEAM VISITING FACTORIES
& DAIRY FARMS IN WISCONSIN













Exclusive Partner for Asia-Pacific Markets

Orange Cheese Company is a dedicated business partner with extensive experience in promoting U.S. cheese brands in Asia. With a comprehensive portfolio of high-quality cheeses, a broad sale network and presence in all major mainland China cities.









OMM ODITY

US CHAMPIONSHIP CHEESE SERIES

EAT GOOD – LIVE WELL











Italian Heritage & American Innovation

Sartori is a fourth-generation, family-owned Wisconsin cheese producer. Their premium artisan cheese has won over 400 of the most prestigious domestic and international awards. With all their delicious varieties and innovations, Sartori is truly a world-class and international well-known brand with exporting to over 50 countries worldwide.



ChampionshipCream Cheese Winner

Prairie Farms Dairy, Inc. is one of the largest and most successful dairy cooperatives operating in the Midwest and the South. Elements of the cooperative include more than 700 farm families, 7,000 team members, 47 manufacturing plants, over 100 distribution facilities, and annual sales of over \$3.6 billion. Prairie Farms is a nationally recognized leader in the dairy industry known for setting the standard for milk flavor innovations and producing award-winning milk, cheese, and cultured dairy products.

Largest U.S. Cheese Co-op

Associated Milk Producers Inc. (AMPI) is the largest cheese cooperative in the United States. More than 1,400 dairy farm families own eight manufacturing plants throughout the Upper Midwest and market about 5.9 billion pounds of milk per year. The co-op runs one of the largest butter packaging plants in the country. The cooperative's award-winning cheese including American Pasteurized Slices, Cheddar and Jack cheese lines, butter and powdered dairy products are marketed to foodservice, retail and food ingredient customers.

Swiss Style with American Innovation

Emmi Roth, a subsidiary of Switzerland-based Emmi Group, is a leading provider of specialty cheeses. With four production facilities in Wisconsin, Emmi Roth source milk within a 60-mile radius of all their creameries. Their expansive portfolio displays a unique marriage of cheeses from two different worlds with very similar traditions and local values – from handcrafted award-winning Roth cheeses from Wisconsin to Emmi's full range of traditional varieties imported from Switzerland.













PRIVATE BRANDS

Utilizing the advantages of U.S. resources and combining the needs of the Chinese market Oralife® brand.











福楼法餐





FOOD SERVICE & INGREDIENTS CHANNELS SUPPORT

With trained chefs on staff, we help our food service clients raise their customers' dining experience regardless of whether they are casual dinning restaurant chains, QSR, or luxury hotel executive lounge. We offer a wide range of food service cheese and innovative recipe development solution support.









EAT GOOD LIVE WELL



Cooking Demos & Chef Training Events





Sponsored "Dinner Bell Creamery Pizza Contest" in China, Nov 2022

EAT GOOD – LIVE WELL



Dinner Bell Creamery's Best Burger Competition

Date: May 19th – June 6th, 2021 **Location:** Nationwide, China

Total **850,000** people were reached through this contest via partnering with Ming Chu (Famous Chef) platform; **34,426** followers, **577** applicants, **102** semi-finalists, **30** professional chefs entered final contest; **3** finalists were awarded.







Sponsored "Dinner Bell Creamery Best Burger Competition" in China May-June 2021



Sponsored "Dinner Bell Creamery American Cheeseburger Month" in Shanghai., Sept. 2022



RETAIL CHANNEL SOLUTION

We are proud to be present in majority of leading retail chains in China. Throughout the year, our retail promotional teams in different regions tirelessly hold tastings, instore classes, road shows and other retail store promotion events.

























Olé Supermarket is the largest premium retail chain in China.



RETAIL CHANNEL

EAT GOOD LIVE WELL





Special Display during Sam's Club China's New Store Opening

Sartori & Nasonville Cheese Application with YUMC

- Launched Sartori two new SKUs (Blackpepper & OP) with YUMC in 2021
- Pizza Hut China featured the Wisconsin cheeses provided by OCC China at YUMC's bi-annual investor meeting;







Super Supreme featuring Sartori <u>Overnable</u> Parmesan

Championship Pizza featuring Sartori BellaVitano Blackpeper

Snow Pizza featuring <u>Nasonville</u> Feta Cheese and Sartori's Overnable Parmesan

Sartori Cheese Application with YUMC























