

# COMPANY AND PRODUCTS INTRODUCTION

● 2024 - SELECTION





**Dr. Alberto Cracco**

Founder & CEO

# Who we are?

- Professional wine and food procurers
  - Production & quality inspectors
  - Logistic specialists
  - Customization & product developers
- 
- Presence in the market since 1997
  - Multilingual staff (Italian, English, French, Spanish, German, Japanese):  
7 employees.

Selection of top producers  
with best price per value

Quality control through factory  
inspection/auditing

# OUR STRENGTHS



Logistics for constant  
and efficient supply

Private Label creation

Product development

# ● QUALITY CONTROL & INSPECTION





# ● SPECIALIZED IN PRIVATE LABEL



📍 OUR FOCUS MARKET

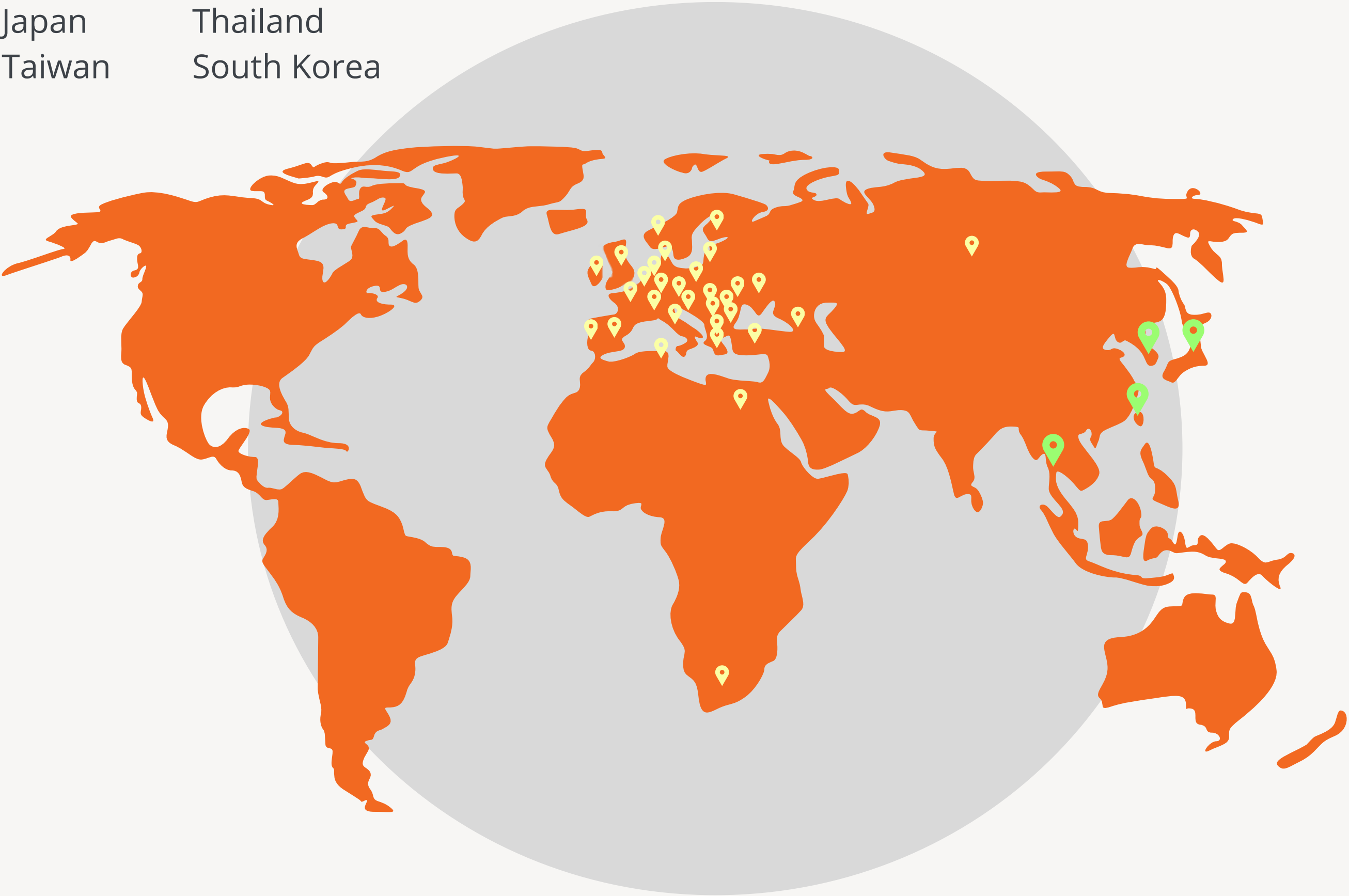
Japan      Thailand  
Taiwan      South Korea

📍 OUR SUPPLYING COUNTRIES

Europe

Austria  
Belgium  
Bulgaria  
Croatia  
Denmark  
Finland  
France  
Georgia  
Germany  
Greece  
Hungary  
Ireland  
Italy  
Lithuania  
Macedonia  
Moldavia

Netherlands  
Norway  
Poland  
Portugal  
Ukraine  
UK  
Romania  
Russia  
Serbia  
Switzerland  
Spain  
Turkey  
**Africa**  
Egypt  
South Africa  
Tunisia





# WE ARE SELLING TO...



**KIRIN**



# WE ARE SELLING TO...



MiRAiDO





# YOU CAN FIND OUR FOOD AND WINES AT...

## ON-TRADE



## OFF-TRADE



# OUR MAIN PRODUCTS

- **Frozen & Chilled:**

- Cheese
- Bread & Pizza
- Pastry & Bakery
- Confectionery (Chocolate and Sweets)

- **Ambient:**

- Wine & Bier
- Pasta
- Canned Tomatoes & Sauces
- Olives & Olive Oil
- Snacks & Bakery
- Juices

- **Others:**

- Traditional Italian Products
- Jams & Honey
- Organic Selection



# ● Italian Cheese

## IGOR GORGONZOLA

- Leading company in the production of Gorgonzola PDO, a typical cheese of the Novara area, that is considered among the Italian gastronomic traditions of excellence.
- 4 factories in the region of Piedmont that produce traditional Gorgonzola cheeses
- CSQA, NO GMO certifications
- Uses the milk from local farms all NO GMO certified
- Only producer of Goat Blue Cheese with 100% Italian fresh goat milk



## PARMAREGGIO



- Producer of the famous Parmesan Cheese since 1959 from Montecavolo and Modena
- Leading company for the production of Parmigiano Reggiano, through complete control of cheeses supply chain, from breeding to marketing, to offer the Quality assurance.
- BRC, IFS, ISO 22000:2005, ORGANIC, CSQA certified



# GRANAROLO



- The largest Italian milk production chain, with more than 600 farmers, 14 production factories in Italy and 9 abroad.
- Every day 40 million consumers in 76 countries choose to bring Granarolo products to their table.
- 840k tons of milk processed per year
- 25% of the turnover comes from new sustainable products

Not only dairy products, but also...



Snacks

High-protein line



Vegetable products

# ● Bread & Pizza



## RONCADIN

Italian Pizza

- Since 1991, the passion of the Roncadin family quickly became a success, bringing the unique taste of real Italian pizza to homes all over the world
- Roncadin's gastronomic tradition are deeply rooted in the Friuli region
- Products are cooked, frozen and ready to prepare in 5 minutes.
- Roncadin is certified BRC, IFS, Vegan ok, Organic.

## French Bread

## MENISSEZ



- French family bakers since 1965 located in France (North)
- Large production site (2 million sq. ft / 20) with 33 fully automatized production lines and 800 employees
- 15 000 Tonnes of Free Capacity
- 160 000 Tonnes of breads produced each year





# ● Pastry & Bakery

## CHÂTEAU BLANC France



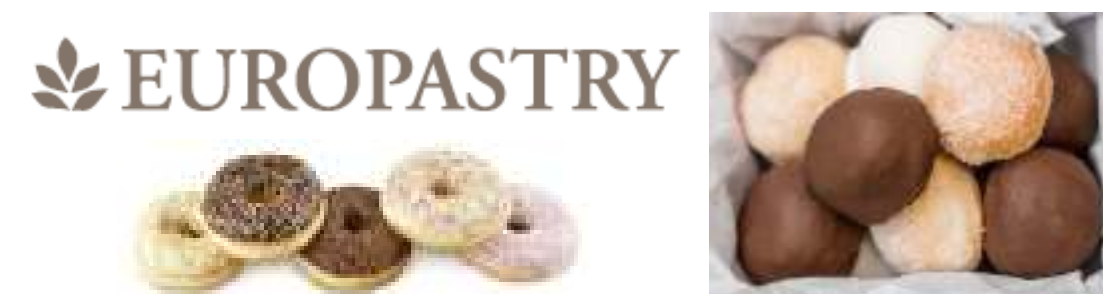
- Château Blanc is the industrial artisan specialized in premium baked goods, Viennese pastries and patisserie.
- 3 production sites and 13 production lines
- Organic certified bakery workshop
- 4 product families: bakery, pastry, viennoiserie and catering
- Knowledge of different technologies: raw, pre-proofed, ready to serve, prebaked, fully baked.

- Thijs is a Family owned company with 45 years waffle baking experience
- 5 production plants on >85.000 m2
- 28 state of the art production lines
- 300 people
- Over 900 million waffles baked annually (+/- 36.000 tons)
- Main products: Liège Sugar Waffles, Soft Egg Waffles, Vanilla Waffles, Crispy Waffles



**THIJS**  
Belgium

## EUROPASTRY Spain



- Europastry is a leader in the frozen bakery dough sector (1st in Spain and 4th worldwide).
- For over 30 years, it has been offering the best bakery products, using the tradition of master artisans as guide and innovation to develop the best products.
- Present in than 80 countries worldwide
- 22 plants
- 27 sales offices worldwide



# ● Italian Ravioli

## BERTAGNI



- 90 million yearly turnover
- 2 Plants in Italy
- Started in 1882 Bertagni is know as the oldest filled pasta producer
- 26 mila tons of pasta per year
- Selling pasta in 35 countries





# ● Confectionery (Sweet & Chocolate)

## SORINI Italy



- In 1923 in Castelleone, Mr. Fausto Sorini, a pharmacist, created a sweet called Rabarbaro or Rhubarb. Afterwards, he added the production of quince jam and fruit syrups as sweets, dragées and jams.
- Since 2012 Sorini is part of Holding Dolciaria Italiana SpA a confectionery groups created to strengthen its image and improve the made in Italy communication abroad.

- Cabrioni: a world where tradition, technology, and love for good things bake 100% natural cookies every day.
- No artificial aromas, no palm oil, nothing that is not natural.
- Everything is strictly 100% Italian.
- Cabrioni carefully selects genuine ingredients and bakes cookies and wafers for all tastes.



## CABRIONI Italy

## CHOCMOD France



- Global leader of truffle and confectionery
- Family business established in 1948 in France
- 2 laboratories and R&D teams in France and Canada
- Long shelf-life commodity (from 12 to 18 months)
- 50 years of know-how
- 60 tons a day of production

# ● Italian Wine

## **BOTTER** Veneto



- Casa Vinicola Botter has almost a century of life and today it is one of the leading Italian wineries on the export market.
- The winery cooperates with the most qualified wine producers in Veneto, Apulia, Molise, Abruzzo and Sicily.
- Five bottling lines (three for still and two for sparkling wines)
- Output of 450,000 bottles per day (120 milion bottles per year potential)

## **DECORDI** Lombardia



- Established in 1921 as a family-run tavern, where the traditional wines of the Cremonese lower-padana Region were served.
- Up to 10000 units produced every hour, more than 1500 labels, over 200 types of wine
- Automated production for any size from 0.375L to 1.5L
- Borgo Imperiale, Cortesole and Vallecaldà are the top 3 brands.

## **TERRE CEVICO** Emilia-Romagna



- The CEVICO GROUP Consortium established in 1963, represents one of the most important business organizations of the wine-making companies in Italy.
- Fields: agronomic, wine-making, laboratory researches and analysis.
- 5 Bottling plants, 22 Wineries and 5.000 Associated grape-growers
- >7.000 ha. of vineyards
- >140.000.000 kg. of grape produced yearly (in Emilia)
- 147.000.000 € of turnover



# SIBILIANA

## Sicilia



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- >140.000.000 kg. of grape produced yearly (in Emilia)
- 147.000.000 € of turnover
- Fastest growing Italian wine group

- Rallo winery was built in 1860 and became a protagonist actor of the Sicilian winemaking of those times.
- GAMBERO ROSSO Awarded
- Surface in square meters: 22.000 (coperti 13.000)
- Filling station: 9.000 bottles/hour
- Total production (2009): 1.100.000 bottles
- Packaging: standard case 6/12/24 bottles (content in ml: 750/375/500)



# RALLO

## Sicilia

# VECCHIA CANTINA DI MONTEPULCIANO

## Toscana



- Established in 1937, it is the oldest in Tuscany and the largest in the area.
- Today it has approximately 400 members, united by a strong passion
- A wide variety of wines: the most important is Vino Nobile di Montepulciano DOCG, for which the Cooperative is leader both locally and worldwide in terms of quantity produced.

- Cantina Valpolicella is an historic cooperative winery with 230 members. Mr. Accordini, winemaker since 1988 and general director since 2009, is leading Cantina Valpolicella Negrar to give birth to several Cru wines, best expression of its vocated terroir.
- 700 hectares or vineyards, 16000mq of production site and 160000hl of storage capacity.
- 10000 bottles per hour capacity.



## NEGRAR

### Veneto

## MONTESCHIAVO

### Marche



- Monte Schiavo winey, born in 1978, is situated in Maiolati Spontini, near Ancona.
- 105 hectares of mixed soils.
- It includes red and sparkling DOC Wines, IGT wines and table wines
- tthe harvest is always carried out by hands in stages, in order to enrure that each bunch is picked at the correct level of ripeness.
- Export all over the world.

- The "Terre del Barolo" winery was set up on 8 December 1958 by 22 growers
- The number of partners soon grew to 250 members.
- Located in Castiglione Falletto in the heart of the Langhe, the winery brings together 500 growers and around 800 hectares
- A total average production of approx. 4.5m kg of grapes, which are vinified following traditional procedures using modern technology



## TERRE DEL

## BAROLO

### Piemonte





# MARCHESI DE CORDANO Abruzzo

- Marchesi de' Cordano winery, born in 1969, is situated in Villamagna, Abruzzo region.
- Over 50 hectares of mixed soils.
- It includes red and sparkling DOC Wines, IGT wines and table wines
- The presence of various vines guarantees the possibility of a wide variety of wines: Montepulciano, Trebbiano, Pecorino, Chardonnay, Passerina and Pinot Grigio.
- 250 thousand bottles per years 90% of which exported abroad.





# ● Canned Wine







# GRANVILLA

## Emilia Romagna

Granvilla project was born from the collaboration of POLYBrokers S.A.R.L. and Terre di Cevico winery.

The Granvilla brand recalls the fundamental values of the project: the quality of our wines, the "Italianness", the combination of tradition and modern, and the functionality of a new packaging.

5 references:

- Sparkling Red Sweet
- Rosè Dry Sparkling
- Moscato Sweet IGT Sparkling
- Sangiovese Estroso Rubicone IGT
- Chardonnay Varietale

Format: 250 ml can

*All wines are proudly Made in Italy and Vegan*



# ● Italian bier

## DIMONT

### Friuli Venezia Giulia

The Dimont brewery was born from the passion of 7 friends for beer, located in the Friulian mountains in Carnia, in Arta Terme, near the water spring of Mount Cabia.

Indeed, Beer is produced utilizing spring water, best quality hop and modern technologies allowing Dimont to reach such good results.

5 references:

- BLONDE GJAN low fermentation blonde lager
- PILS LICJ Lager pils with low fermentation
- WEIZEN PAVAR Weizen high fermentation
- AMBER BAGAN Amber with high fermentation
- IPA BRAULIN Ipa italian pale ale high fermentation

Format: 33 or 75 ml glass bottle



# ● Italian Pasta

## LORI

- Brand belonging to Food Service srl, a thirty-year family Company in the milling, cereals sector and pasta industry.
- Plants based in Altamura, a little town of the Apulian Murgia, an important center for the durum wheat.
- Produces:
  - 16.000.000 kg/year of long cut pasta
  - 7.000.000 kg/year of short cut pasta





# ● Turkish Pasta



## SELVA

- Selva Food Industry was established in 1988 to produce wheat flour as the first enterprise of Ittifak Holding. In 1998, Selva carried its experience into semolina and pasta production with a policy of no concessions from quality and flavour.
- Selva Pasta Plant has a production capacity of average 210 tonnes a day, being the leader company in Turkey for its number of pasta types
- 100% natural and healthy production
- Export over 80 country in 5 continent

## BERRAK



- Founded in 1984 in Cankiri, it started as flour producer, then in 1995 began producing pasta till today when its products are sold in more than 80 countries
- Production per day of around 300 tons of flour and pasta
- PRoduction per day up to 700 tons of crushed wheat
- All high quality products certified (TSE, kascert halal certification, ISO 9001:2015 and ISO 22000:2005). It perform every stage of production under hygienic conditions.



# ● Italian Tomatoes & Sauces

## IMCA

### Canned Tomatoes



- I.M.C.A. Spa is a family owned business founded by Mariano Pepe in 1960, specialized in canned food for over 40 years, and based in Campania Region of Italy.
- 60.000 tons of production capacity
- 55000 square meters, 20 Full Time Employees and 180 Seasonal Employees
- Main products: Chopped Tomatoes, Peeled Whole Tomatoes, Organic Chopped Tomatoes, Organic Peeled Whole Tomatoes, Cherry Tomatoes
- Formats : 400g, 800g, 2500g, 3000g

## STERILTOM

### Canned Tomatoes



- Since 1934 the Squeri family has been the helm of the company, specialized in the tomato processing
- Over 100 million turnover in 2021
- Over 400 thousand tons of production capacity (Processed fresh tomato)
- Over 800 customers in more than 80 countries
- Main product: Tomato Pulp, Diced Tomato, Tomato Puree, Semi Concentrate/Pizza Sauce
- Available packaging format: canned, BIB, drums big box, combo and goodpack.

## DI VITA

### Tomato Sauces



- Since 1969 Di Vita has been selecting the finest vegetables from controlled sources.
- That's why over fifty years of work it has become a bench-mark for its customers, consumers and HO.RE.CA. professionals.
- Di Vita's production processes are certified according to the highest standards because quality.
- Using alternative renewable energy sources, it produces more than 75% of our power supply.
- Today Di Vita offers more than 250 different products.



# ● Turkish Tomatoes & Sauces

## BURCU



- Burcu Gıda was established in 1982.
- Burcu Gıda, initially, had a production area of 500 - 600 m2, but now it has an open production area of 50.000 m2 and a closed production area of 10.100 m2.
- It entered food sector with tomato Paste and expanded its product range with important investments and R&D activities.
- It reached over 450 products in 12 category such as - mainly Tomato Paste and Pepper Paste - Ketchup and Mayonnaise, Canned Foods, Boiled Products, Instant Meals, and Sauces.

## TAT

- In 1967 Tat Gıda Sanayi has established its first facility in Bursa Mustafa Kemalpaşa to provide the most natural tomatoes.
- In 1983, a contract was signed between Tat Gıda and Kagome, one of the most established companies in Japan, which has been producing tomatoes and products since 1899, and the Kagome-Tat partnership began.
- Facilities : Mustafa Kemal Paşa, Karacabey, Torbalı
- Capacity: 450.000 tons/year tomato processing



# ● Italian Olive Oil

## PIETRO CORICELLI



- Pietro Coricelli extra virgin olive oil debuted on the Italian table in 1939 in Spoleto, Umbria.
- Today Pietro Coricelli is one of the main oil producers in Europe and it exports to more than 110 countries in the world.
- Its mission is to promote olive oils and flavours of Mediterranean cuisine throughout the world.
- A net productive capacity of more than 12.840.000 liters/months.

## REDORO



- Redoro was established in 1895 .
- Situated in Grezzana (VR) in the heart of the Valpantenna.
- The olive mills work at full speed in the 3 months of harvest: October, November, December.
- The production is rigorously controlled by specialized personnel who carefully follow each processing phase, milling only high quality olives



# ● Spanish Olive Oil

## OLEUM HISPANIA



- Oleum Hispania is a family linked to the olive grove that has made the best Extra Virgin Olive Oil a way of life.
- Based in the Subbética Cordobesa, internationally recognized for producing the best olive oil in the world
- Certified QvExtra award, an international quality seal to EVOO that meets physical, chemical and sensory requirements.

## MIGASA

- Established in 1946, from 2000 MIGASA entered the capital of other packing companies, with national and international markets, as well as a company with an olive oil mill in the province of Malaga.
- Certificates: UNE-EN-ISO 9001:2008, FSSC 22000, Protocolo BRC: British Retail Consortium, CAAE, Organic, Kosher, Halal.



# ● Turkish Olive Oil

## VERDE



- VERDE was established in 1996.
- Verde is amongst the leading corporations of Turkish food sector and claimed its position on the ranking of “Turkey’s Top 500 Industrial Enterprises 2015” of Istanbul Chamber of Industry.
- Exports to the USA, Spain, Italy, Russia, UAE, Malaysia, Japan and China constitute 85% of the total turnover, and the domestic market share is 16%.

## KRYSTAL



- Karystal was established in 1945.
- With its 160 employees, today, the company is among most important companies in the Turkish olive oil industry.
- Kristal exports olive oil to more than 30 countries today.
- Certificates: BRC, ISO 9001, ISO 22000, Kosher, Halal, ICO, Organic JAS
- Kristal Extra Virgin Olive Oil is cold-pressed olive oil obtained from the North Aegean Coast's olives solely by mechanical means.



# ● Snacks & Bakery

## FOX

### Italian Potato Chips



- Since 1989 the company has been providing its customers with HORECA-RETAIL orders and weekly deliveries.
- Today its products are widespread in the most prestigious sales points and it is recognized as an ambassador of Italian aperitif in the world.
- Capacity: 3500Mton volume/ year.
- 2 production units.

## AMICA CHIPS

### Italian Potato Chips



- Italian leading company for the production of chips & snacks, located in Northern Italy.
- + 10 years of export in more than 30 countries.
- Near consumer's needs: "less salt", "gluten free", "only sunflower oil"
- Part of the consortium "Italia del Gusto" which represent Made in Italy throughout the word.



# Italian Bread & Breadsticks

## GRISSITALIA



- Since 1974 the company has been providing its customers with r bread and bakery products.
- The firm has 4 production plants around Italy: 3 in Piedmont (North of Italy) and 1 in Abruzzo (Central Italy)
- Capacity: 36.300 ton/year (Soft & Fresh Bread, Frozen Bread, Bread Sticks)
- Certification IFS, BRC, ICEA e RSPO.
- Currently exporting in 23 countries



## DELIZIE BAKERY

Italian Breadsticks

DELIZIE BAKERY



- Delizie Bakery Srl was created by Costamagna Group in April 2015 in order to acquire Barbero Spa, a historical company specialized in both sweet and savoury bakery products (Torinesi Breadsticks in particular).
- Today, after a careful restructuring of the lines, all highly technological, alongside the “Barbero” brand productions there are private labels.





# ● Bakery

## CHOCOLITALY

- For over 50 years Creativity and Craftsmanship have allowed a small family business to grow to become a leading player in the processing of chocolate and baked specialties.
- Recipes capable of respecting the most authentic flavors and aromas of tradition. With proposals attentive to the new organic trends, made for example with spelled flour, cane sugar or raw materials able to offer a healthy and natural pleasure.
- Turnover range Between 1,500,000 and 3,000,000 Euro

### Italian cakes



## Turkish biscuits **TORKU**

- Establishing a total of 41 production plants, the company has a wide range: crystal sugar, sweet sherbet, medicine sugar, candy and chocolate, snacks, meat and dairy products, frozen products, sunflower oil, organic fertilizer, stockbreeding and bioethanol, power generation.
- It makes 40 thousand farmers engage in contractual agriculture on approximately 1 million decares of land.
- Carrying out approximately 22% of total sugar beet production in Turkey.

# ● Juices

## FRUTTAGEL Italy



- Fruttigel was founded in 1994 as a cooperative company specializing in the industrial transformation of fresh fruit and vegetables, cereals and legumes
- 102,202 tons of fruit and vegetables processed every year, of which about 30% from organic production
- Turnover of €129million
- 2 production plants and 14 cooperative members

## CONSERVE ITALIA Italy



- Conserve Italia Group represents one of Europe's largest agri-food industries.
- After 30 years since foundation, it has a leading market positions in beverages and canned fruit, vegetables and tomato based products
- Turnover in 2019/20 financial year of €841 million
- + 600,000 tonnes of fruit and vegetables every year

## JUVER Spain



- Since 1962 JUVER has been selecting top quality fresh fruits committed to giving customers and consumers best quality standards.
- Constantly developing new products and ideas basing this research on four pillars: food safety, taste, health and nutrition.
- Operating in more than 80 countries
- Selection of 100 and plus products
- Turnover of € 128.9 million in 2021



# ● Traditional Italian Products

## **SACCHI** Italian Tartufo



- Since the establishment in 1986 Sacchi Tartufo offers a line of high-quality gastronomical products based on truffles.
- A scrupulous selection of truffles originating from a territory with an ideal microclimate in Gola del Furlo, between Urbino and Pesaro.
- Certificates: FSSC 22000, BRC, ISO 9001, IFS.
- Present in Europe, Asian and North and South American markets.

## **RISO SCOTTI** Italian Risotto



- An Italian food company specialized in the cultivation, processing and transformation of rice; founded in Marudo (Lodi) in 1860 by Pietro Scotti.
- PRODUCTION CAPACITY
  - 250 tons / day White rice
  - 200 tons / day Parboiled rice
  - 20.000 pieces / day Express Rice
  - 30.000 pieces / day Ready-to-Cook Risottos
  - 50.000 pieces / day Snacks

## **GRANDI SALUMIFICI ITALIANI** Italian Cured Meat



- From a land rich in gastronomic culture come the Masters' products, the Casa Modena deli meats.
- 14 plants
- 1800 employees
- 110.000 tons produced
- 37 slicing lines
- Certified: UNI EN ISO 14001, IFS, BRC, USDA, NATO

# BAULI

## Italian bakery products



- Founded in 1922 as an artisan bakery in Verona it became a leading company in the Italian baked goods market.
- Natural leavening: a working process which lasts up to 40 hours and guarantees a surprisingly softness and a long life to the product.
- Since 2000 it has more than triples its growth, reaching a turnover of 600mio euros.
- Exports in more than 70 countries.

# CARAPAN

## Sardinian flatbreads



- Carapan is a young and distinctive company, attached to its traditions based on simple things and authentic experiences like Carasau Bread
- Plant strengths: high production capacity, punctual delivery, guaranteed quality, innovation in formats, high level of consumer service, authentic but easy-to-consume product, suitable for everyone
- BRCGS Certification



# ● Jams & Honey

## SEGMENT

Turkish products



- Founded in 1938 with the partnership of three brothers, over the years it adapted to the market request producing a wide range of healthy and reliable products.
- The factory is built on a closed area of 27.000 m2 in Sincan Organized Industrial Zone in Ankara with 2 different factory.
- Long shelf-life commodity (from 12 to 24 months).
- Main products: Jams, Confitures, Honey, Paste, Spices, Confectionary.

## FULMER

Hungarian Honey



- In 1929, György Fulmer established the apiary with only a few hives. With four generation of tradition and care, it has grown to give home to a beautiful myriad of busy little bees.
- By the '90s is established a new honey packaging company, growing it to the largest in Hungary.
- Today Fulmer Honey is sold in nearly 40 countries around the World.

# ● Italian Organic Selection

## BIO ITALIA



- Since 1994 Bio Italia bring high quality organic food to Italy and the world.
- It produces all products in its plant of Sarno without pesticides and chemical fertilizers, in order to invest in our health and the one of our children to protect ourselves and our planet.
- Working with the University Federico II, It is carryong out researches on new technologies.

## BIO ORGANICA ITALIA



- Bio Organica Italia is a third-generation family business, farmers since 1960 and today an Italian leading company in processing organic and biodynamic olives and vegetables from Puglia.
- Since 1999, the company's entire production has been completely converted to follow the criteria of Italian organic farming, managing open-air cultivation on over 220 hectares of certified land owned by this family business.





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