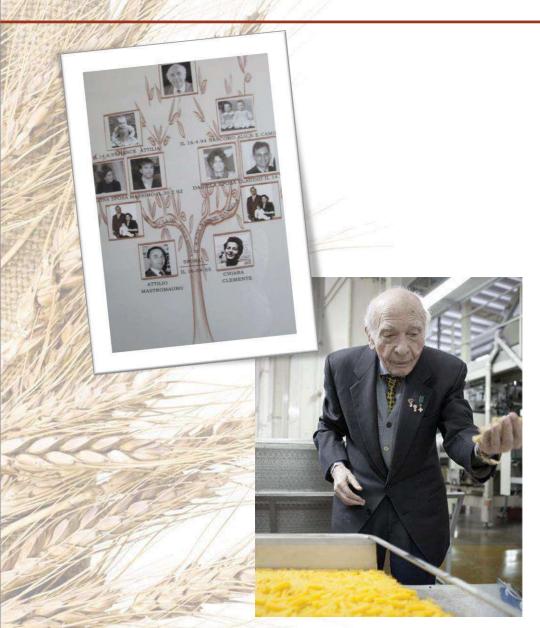


Company Overview

## **Granoro Company**





Founded in 1967 by Mrs. Chiara and Mr. Attilio Mastromauro, descending from an ancient family of pasta-makers.

Among the most important pasta factories in Italy.

Ready to welcome market's requests over the years, Granoro has implemented new production lines and ranges.

## **Our Company**







## Our Team



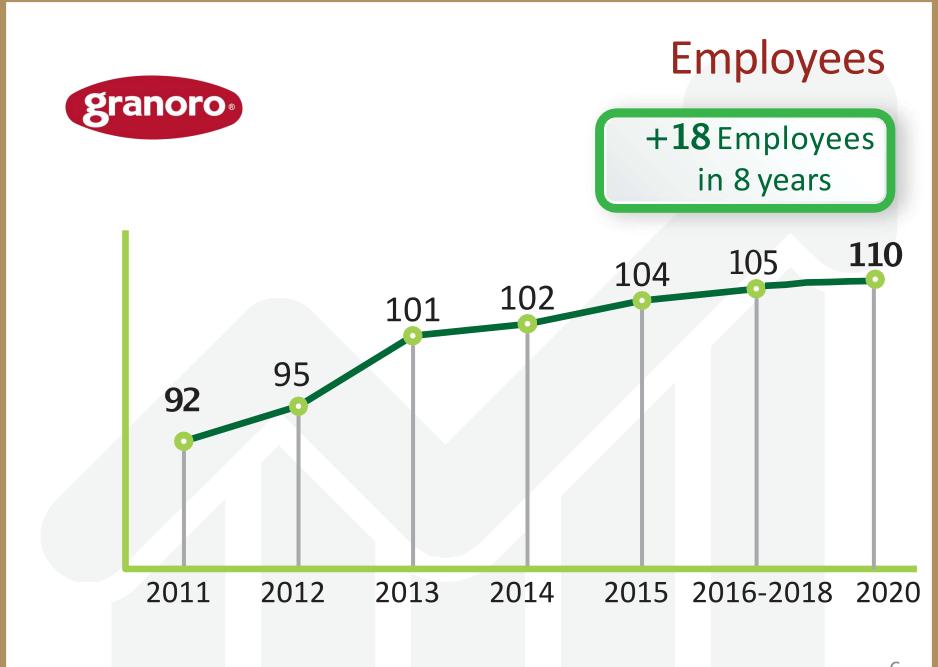


#### granoro 30 millions 1998 36 millions 2006 **54** millions 2011 69 millions 2016 65 millions 2017 65 millions 2018 67 millions 2019 2020 80 millions 80 millions 2021

#### Turnover

+160% in 16 Years

(2006 - 2022)



#### Number of granoro Customers **Top Importing Countries 309** Customers from the foreign market 3515 South Africa Brazil 3000 3206 Japan **Customers from** the Italian market South Korea 2000 Saudi Arabia **United States** 1000 Germany France



## Sales 2020



67% - Italy € 44,6 Mln

26% - Extra UE € 17,6 MIn

Sales for lines of products



86% - Pasta € 57,8 MIn of the total turnover

14% - Non pasta products € 9,1 Mln of the total turnover



#### Certifications

**System** Certifications









**FoodSecurity** Certifications











**Product** Certifications







**Religious** Certifications

**K**osher



## granoro 2012 € 3 mln € 500.000 2013 € 25 mln 2014 2015 € 4,5 mln 2016 € 1,2 mln 2017 € 6,5 mln € 4,5 mln 2018 2019 € 6,5 mln 2020 € 8,5 mln

## Investments

For a total of € 45,2 MIn in 8 YEARS



### The Size



Extent of the plant 70.000 Square Meters



10 Production Lines (1 Nest- 3 Long - 6 Short)

**14 Packaging Machines** 







### The Production

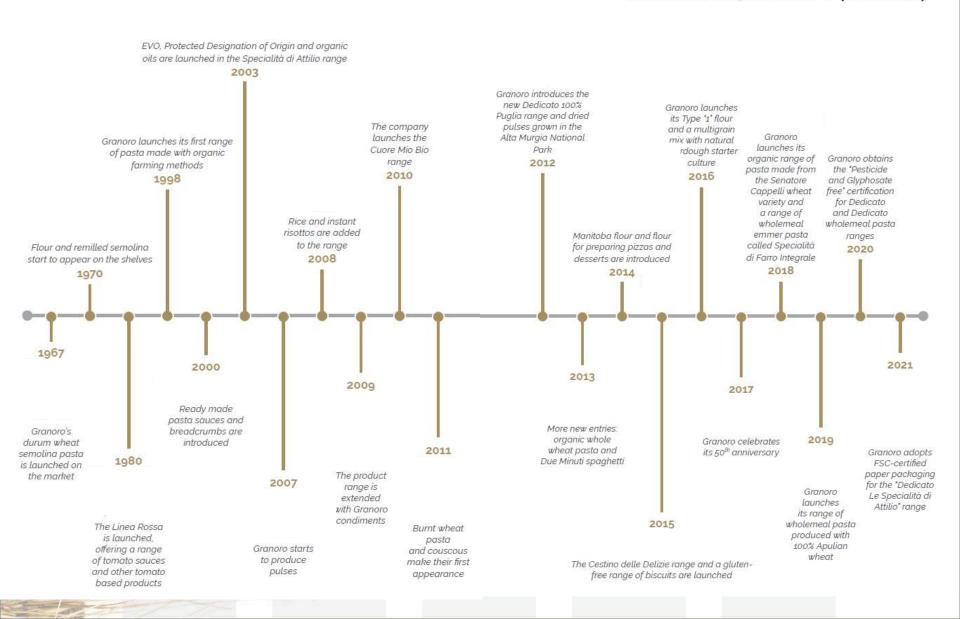
More than **150 varieties** of **pasta** 

**350 tons** of **daily** production

**70.000 tons** of **pasta** produced in a year

#### A HISTORY SPANNING OVER 50 YEARS

#### The main events, from 1967 to present day



#### Mission & Vision



#### The daily excellence

#### **Mission**

To delight every day our world wide consumers by granting them high quality products at the right price, using the best durum wheats and raw materials, according to the authentic Italian cooking tradition.

#### **Vision**

To achieve the excellence in food production bringing to everybody's home the real Italian good food.





### Pasta Range





#### **Normal shapes**



**Attilio's Specialties & Toasted** durum wheat pasta



**Egg shapes** 





**Organic** pasta

Organic pasta "Cappelli"

Variety



Organic whole meal pasta





**Gluten Free pasta** 



**CuoreMio Barley Organic pasta** 



"Due Minuti" Spaghetti

Whole meal **Organic spelt pasta** 



### **Other Products**









PASSATA
di pomodior
bioli malako



Potato Gnocchi and "Chicche"

**Tomatoes range** 

**Cous Cous** 







**Boiled pulses** 



Flours range



Cookies



**Breadcrumbs** 

### Durum wheat semolina



#### The most important features of good semolina are:

- **1. Adequate humidity** = to keep a good preservation (max. by law = 15,50%)
- 2. Intense yellow colour
- 3. Adequate protein content
- 4. Adequate gluten quantity and quality
- **5. Right grains size** = not too thin as in the thin part there is the damaged starch, which influences negatively the cooking performance

## Pasta production process granoro



Pasta is produced by mixing the right quantity of **SEMOLINA** and WATER.

Semolina and water are mixed in an under-vacuum mixer, which creates a homogeneous dough.

This dough is then squeezed under pressure by using some screws and then it reaches the draw plate, which gives shapes to this shapeless dough.

## From semolina to pasta **granoro**

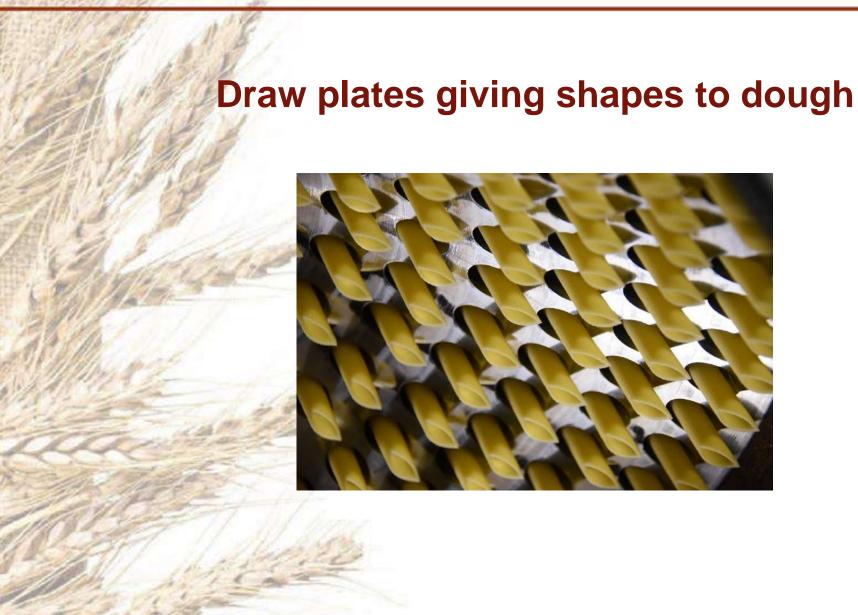


### Stocking of durum wheat semolina for the production process



## From semolina to pasta granoro



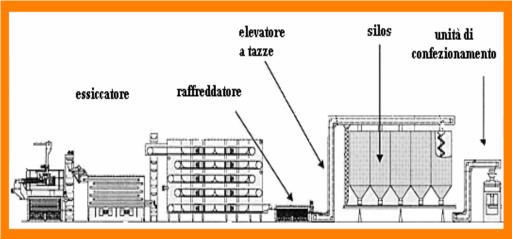


## From semolina to pasta



### **Cooling and drying stages**





## From semolina to pasta



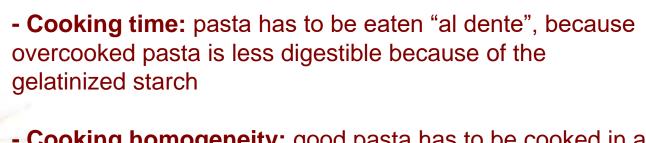
### **Packaging process**





## How to judge good pasta? granoro





- Cooking homogeneity: good pasta has to be cooked in a uniform way from the external to the internal part and it has to be compact
- Elasticity: pasta has to be elastic at the mastication (characteristic that is connected to the gluten quality)

## How to judge good pasta? **granoro**



- Stickiness: indicates low quality after cooking the pasta has a sticky surface before being dressed (starch goes outside the gluten net)
- Flavour: expresses the typical flavour and smell of pasta, which must be the same of durum wheat
- Cooking result: good quality pasta remains "al dente" (i.e. with good consistency and elasticity) even if you cook it slighlty more than what it is indicated on the pasta packs
- Cooking water: if it is foamy and whitish the pasta is not good as it lost all nutritional properties (vitamins and starch) while boiling

## Granoro quality means





## Cooking and pre-cooking granoro



- For express cooking: strictly respect the cooking time indicated on the packs and the water ratio for cooking pasta (1 liter per 100 g of dry pasta)
- For pre-cooking: pre-cook the pasta for about half of the cooking time indicated on the pack, cool it quickly with cold water or blast chiller, drain it and in the final cooking, cook it for a further one / two minutes
- In both cases, additional couple of minutes is left to mix pasta with sauce in a pan
- Precooked pasta can remain at room temperature for about three hours and if necessary can be kept in the fridge for 24 hours

## Dedicato range







**350 farmers** from **Apricena Cooperative** 





## Dedicato range









Pasta

Extra virgin olive oil

**Tomatoes** 

Legumes









### Organic





#### Granoro organic pasta

It is obtained using only organic durum wheat produced in Italy

#### Granoro whole wheat organic pasta

It is rich in natural fibers because it is produced by grinding the whole grain of the durum wheat so that it preserves all the nutritional substances of the raw material. 100g of whole wheat organic pasta brings 8g of fibers

## Organic





BRO

## Organic pasta made with 100% Italian "Cappelli" cultivar

It is obtained by organic durum wheat semolina "Senatore Cappelli" variety, selected in purity, certified by the S.I.S.
(Italian Seeds Company)



It is obtained by organic wholewheat spelt ground whole in order to preserve all its nutritional properties

#### **Cuore Mio**



From a mix of

High quality durum wheat semolina and barley flour rich in betaglucans fibres

wore/Mu

Grano Orzo

solo grano ed orzo 100% italiani

Grano Orzo

CONCHIGLIE RIGATE





It reduces cholesterol levels in blood

#### **Cuore Mio**



# Heart – friendly pasta

#### It reduces:

- Blood cholesterol
- Carbohydrates and sugar absorption
- Glycemic peaks after meals

#### It helps to:

- Increase the sense of satiety
- Control body weight
- Follow a balanced diet



### Gluten Free



## Gluten Free



A balanced recipe made with rice flour, corn flour (white and yellow) and quinoa to add colour, firmness and flavour, without sacrificing the taste.





### **Due Minuti**







#### "Granoro Due Minuti":

- after just two minutes of cooking time, it will be as thick as ordinary spaghetti;
- excellent firmness;
- quick and easy to prepare.

## Cookies









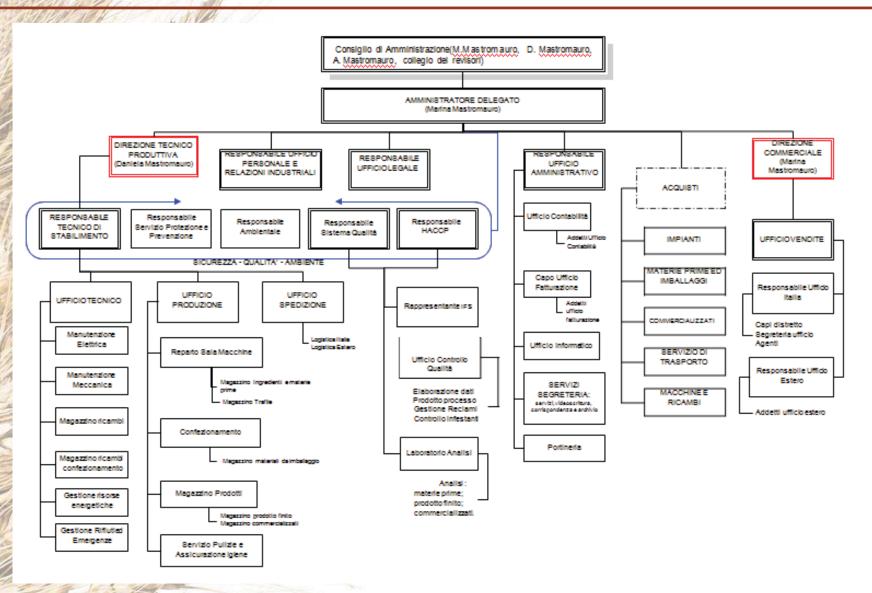
## Granoro worldwide





## Granoro Company granoro





## **Granoro Company**



#### Management

Amministratore Delegato:

Direttore di Produzione:

Direttore di Stabilimento:

Direttore Amministrativo:

Responsabile Affari Legali:

Responsabile Acquisti:

Responsabile Vendite Italia:

Responsabile Vendite Estero:

Responsabile Qualità:

Responsabile Produzione:

Responsabile Marketing:

Marina MASTROMAURO

Daniela MASTROMAURO

Cataldo CAMPIONE

Francesco BUONOMO

Salvatore MASCOLI

**Giandomenico MARCONE** 

Giorgio ACCONCIAIOCO

Michele DELL'AQUILA

Michele TORELLI

Francesco PETRUZZELLA

**Arcangela SIGRISI** 

## **Granoro Company**





#### **Contact us**

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