

## WHO ARE WE?

**Carrinho** is a private family-owned company that is committed to develop the first vertically integrated organizational structure in the food sector, managing all stages of the agriculture value chain, from origination by Carrinho Agri, processing by Carrinho Indústria and distribution by Carrinho Comércio.

Carrinho Group is the driving force to make Angola a Net Exporter. In 2023 we presented our Group's vision for Angola's agriculture development by 2030. We strive to have local farmers supplying the needed crops for 100% of our manufacturing capacity. While we've already made significant strides with maize, there's still a journey ahead for essentials like rice, soybean, sunflower, and beans.



## **EXECUTIVE LEADERSHIP**



Nelson Carrinho
GROUP CEO



Rui Carrinho
GROUP DEPUTY CEO



Agostinho Henriques
GROUP CFO



Décio Catarro

Board Member Group &

CEO Carrinho Indústria



Marc Janczukowicz
Board Member Group &
CEO Carrinho Comércio



David Maciel
Board Member Group &
CEO Carrinho Agri

**20 30** 



## VISION

To be the driving force behind food and nutritional self-sufficiency in Angola

## **MISSION**



To create an ecosystem that promotes national production, with a high sense of social responsibility.



## **OUR VALUES**

## **Simplicity**

We do not believe in extravagance and waste, which is why we operate in the most economical way possible.

## Commitment to the customer

Our focus is on fully satisfying the needs and expectations of our customers, the reason for our existence.

### People

We believe in the potential and continuous valuation of the human being, both inside and outside the organisation.



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## **OUR ECOSYSTEM**





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## **OUR HISTOR**



### The Beginning (1993)

Opening of the bar. Set up as a means of support for her children in the backyard of her own home, the bar was run by Ms. Leonor with the support of her three children and a niece.



### Bar-Império (2002 - 2005)

Bar Império was one of the fundamental pieces in what is now the Carrinho Group, as this was the step that ended up changing the whole history of the organisation.



### **Diversification (2016)**

Bem Barato stands out in the market as the store of reference for the Angolan people, always aiming to be in the lead. It currently has more than 45 stores throughout Angola.



### Distribution (2010)

Inauguration of the Logistics Centre





### 2016 - 2019

The most important event was the transformation of the company from a commercial group to an industrial group, with the inauguration of the Carrinho Industrial Complex made up of 17 factories.



The foundation of Carrinho Comércio, which owns the following business units: Catering, Distribution, Bem Barato and Animal Feed.

## **OUR HISTOR**



## Carrinho Agri (2021)

As a driving force behind the agricultural transition process in Angola, CARRINHO AGRI is fully committed to reintegrating family farming into the national economy, which accounts for around 80% of total production.



## Nutripec (2021)

Throught Carrinho AGRI this brand produces animal feed for for pigs, cattle, chickens, chicks and fish, using by-products from the different factories in the Industrial Park, such as bran corn, broken rice, etc.



### **BB ESKEBRA (2023)**

In 2023, we expanded commercially with the opening of the first BB ESKEBRA store, with retail sales of all our products. By 2025, we aim to have expanded to 18 provinces.



### **BCI (2021)**

In 2021, at auction, the Carrinho Group entered the financial banking sector with the purchase of Banco de Comércio e Indústria (Commerce and Industry Bank).







It promotes national production through specialised technical support and sustainably sources high-quality raw materials.

With a focus on people and innovation, as a company geared towards technological innovation, CARRINHO AGRI uses highly experienced and skilled teams in agricultural production and commercial management to guarantee all its partners the best support throughout the entire process, i.e., from the preparation of the land to the disposal and sale of all production.

1,190 employees





Soil characteristics

Size of the production area



Types of crops already produced

Productivity



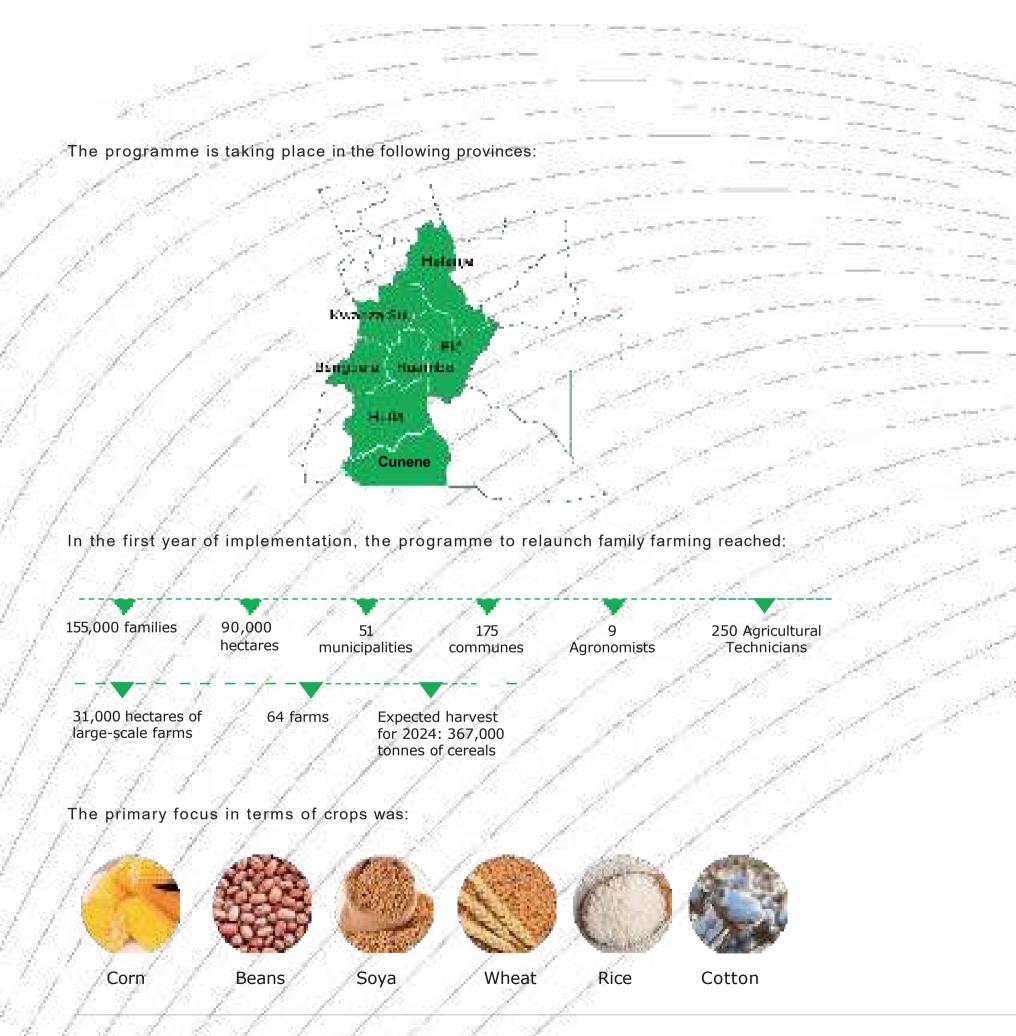
Income earned

Techniques

used







90,000 hectares 31,000 hectares



**20 30** 

## Service focused on people and innovation

As a company geared towards technological innovation, **CARRINHO AGRI** uses highly experienced and skilled teams in agricultural production and commercial management to guarantee all its partners the best support throughout the entire process, i.e., from the preparation of the land to the disposal and sale of all production.

## Large-scale agriculture

Taking on a global agricultural strategy, **CARRINHO AGRI** also aims to guarantee its support not only for families, but also for medium and large producers or breeders. Leaders in the design and development of programmes in the field of production processes, aimed at highly profitable and productive results, as well as standing out as a forerunner in various strategic partnerships, the company also has projects to breed:





Family farming

CARRINHO AGRI is fully committed to reintegrating family farming into the national economy, which accounts for around 80% of total foreseeable production.



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Corn Milling factory 800 TPD



Rice factory 240,000 TPD



Packaging factory 2,500 TPD



Breakfast Cereals factory 80 TPD



Cookies and Cakes factory 150 TPD



Pasta factory 600 TPD



Cooking Oil refinery 800 TPD



















Vinegar factory 20 TPD



## **ONGOING PROJECTS**





Sugar refinery (3K TPD)

Soya and sunflower oil refinery (4K TPD)





# COMÉRCIO

It promotes national production through logistics and commercialization of high-quality products from the farm at competitive prices.

Bem Barato stands out in the market as the wholesale store of reference for the Angolan people, always aiming to be in the lead. It has more than 48 stores throughout Angola.

The group started its logistics operation in 2009, with the aim of ensuring that all its products were delivered to the highest standards. This integrated logistics service was created to enable the Carrinho Group to effectively manage the purchase, storage, all stages of transport and to monitor the activities of its suppliers and partners.

The Group has made a major investment in the construction of the largest logistics Distribution Centre in the south-central region of Angola. This centre is in Catumbela, in the province of Benguela.

We currently have 48 BB Grosso warehouses that will be transformed into BB Eskebra for retail sales.

BB Eskebra is the culmination of the group's ecosystem, being a store dedicated to retail sales. In this way, the group is able to complete its business model from farm to fork.

2,368 employees





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## OLD CONCEPT

# ARRIGO

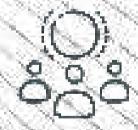




48 warehouses



18 provinces







Carrinho Comércio, with 2,368 employees, is responsible for taking the brands and products produced by Carrinho Indústria to the consumer. We offer various brands, such as:





























































## CARRINHO IN FIGURES



