

aplikasi wirausaha



Integrated Online POS
Application to Grow
Businesses

Online POS

Employee

Finance

Inventory

CRM App

Business Analytics

Owner App

Online Store



PT Majoo Teknologi Indonesia

majooplaza

Jl. Prapanca Raya No.25A
Jakarta Selatan • DKI Jakarta • 12160



14 Days Free Trial



Hotline majoo care
1500-460

majoo.id

Follow us:

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- Revolusi majoo
- majoo indonesia
- @majooindonesia

BRANDS

More than 30.000 entrepreneurs from more than 60 cities
believe in majoo

THOSE WHO HAVE STEPPED FORWARD



Hungrypedia



belikopi.



Many businesses aren't able to grow due to a lack of skills and bookkeeping. There is NO INTEGRATED SOLUTION for them while an enterprise system is expensive and not easy to use

Unorganized bookkeeping



Lack of knowledge in accounting often leads to bad business decision

Traditional sales recording



Exposed to frauds when the business is not supervised

Manual employee management



Employees often resign, no fix schedule in opening the stores, profit decrease

Lack of customer loyalty



Unstable income due to inconsistent customer traffic

Hard to access business financing



Businesses become difficult to grow

Waste of raw materials



Shop often, extra operational costs and inconsistent products quality

Have to monitor outlet everyday directly



Bad time management, tired and stressed easily

Don't understand the importance if business go digital



Profits are not maximized and business is not easy to recognize.

majoo makes every entrepreneur get an easier complete solution TO LEVEL UP THEIR BUSINESS

Modern Online POS



Monitor all sales and inventory from anywhere with complete cashier features

Automated Financial Reports



Financial reports with automatic accounting feature

Absence of Photos, Commissions, Employee Salaries



No need to use other attendance machines because it's covered with the most advanced yet budget-friendly photo attendance

Marketing and Digital Loyalty



Easily run promo and points programs to increase sales

Easy Business Financing



Hassle-free process in submitting the business financing and getting the sales report

Marketplace Integrations



Integrating your online store into some largest marketplaces in Indonesia

MONITOR & CONTROL BUSINESS ANYWHERE

No more fraud



AUTOMATIC FINANCIAL REPORTS

No more overtime



OWN YOUR ONLINE STORE

Increase more revenue
from your online store



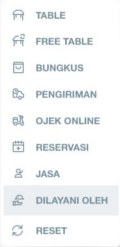
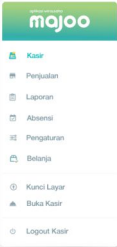
EASY TO MANAGE STOCK

Maximize profits

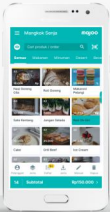


Integrated Online POS Application to Grow Businesses

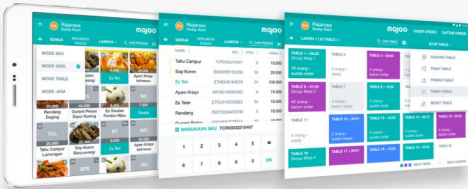
majoo is an Online POS Application with the most completed features for any business



Digital Receipt



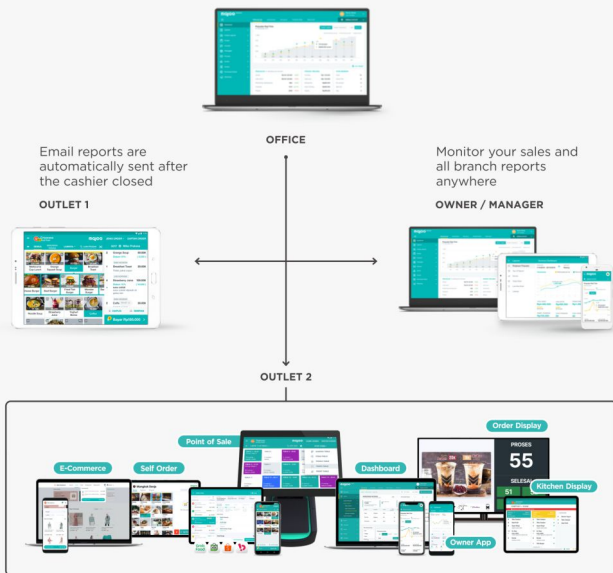
majoo still works without an internet connection, yet the data will be updated automatically when the device reconnected



Four navigation options for retail, sku, desk, and service business types to ease sales recording.

Integrated Online POS Application to Grow Businesses

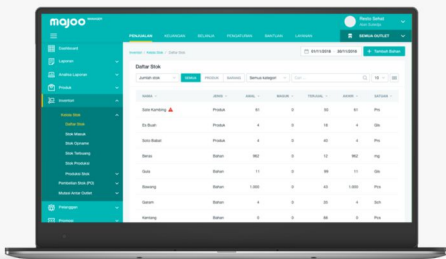
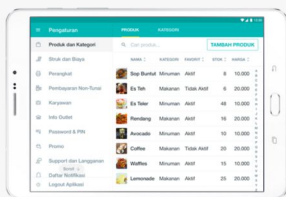
Online + offline features to support any business with a single or multi-outlet warehouse cashier



- ✓ Unlimited number of products and transactions
- ✓ Void and refund transactions authorization
- ✓ Split/merge bill (amount and product)
- ✓ Open/close cashier and outlet expense recording
- ✓ Include/exclude tax and service charge
- ✓ Payment options in the types of invoices, installments, or deposits
- ✓ Accept any kind of payments (Cash and non-cash)

INTEGRATED INVENTORY APPLICATION to Grow Businesses

Manage product inventory, price, recipe use app and dashboard majoo



- ✓ Manage new stock, waste stock, and opname
- ✓ Setting basic price, selling price, and recipes
- ✓ Inventory calculation COGS average, multi-unit, serial number
- ✓ Inventory transfer between outlets, warehouse and transit
- ✓ Purchase order (PO), supplier management and invoice
- ✓ Raw material production inventory
- ✓ Stock cycle analysis
- ✓ Capital expenditure analysis
- ✓ Raw material inventory report

INTEGRATED INVENTORY APPLICATION to Grow Businesses

Stock alert notification whenever inventories reaches minimum threshold

mojoo MANAGER

Resto Sehat
Alan Sutadjo

Penjualan Keluaran Belanja Pengaturan Layanan

SEMUA OUTLET

Inventori / Kelola Stok / Daftar Stok

01/11/2018 - 30/11/2018 + Tambah Bahan

Daftar Stok

Jumlah stok SEMUA PRODUK BARANG Semua kategori Cari 10

NAMA	JENIS	AWAL	MASUK	TERJUAL	AKHIR	SATUAN
Sate Kambing	Produk	61	0	50	61	Pcs
Es Buah	Produk	4	0	18	4	Gls
Soto Babat	Produk	4	0	40	4	Pcs
Beras	Bahan	962	0	12	962	mg
Gula	Bahan	11	0	99	11	Gls
Bawang	Bahan	1.000	0	43	1.000	Pcs
Garam	Bahan	4	0	35	4	Sch
Kentang	Bahan	0	0	88	0	Pcs
Kacang	Bahan	11	0	12	11	Pcs



Minimum stock alert notification broadcast to user application and dashboard manager



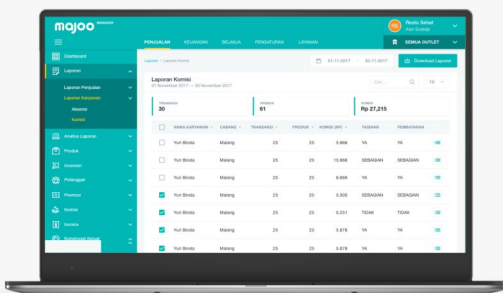
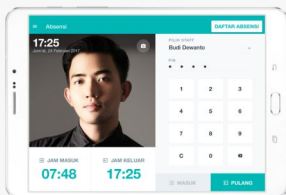
Upload products, incoming stock, and stock opname are easier with .xls file



One product entry for all outlet with different price

INTEGRATED EMPLOYEE APPLICATION to Grow Businesses

Photo attendance with pin authorization without adding other equipment



- ✓ Employee list, pin/password, level and authorization
- ✓ Photo attendance with pin authorization for clockin and clockout
- ✓ Complete employee attendance report with photo, clockin and clockout, total working hours
- ✓ Employee's attendance approval

INTEGRATED EMPLOYEE APPLICATION to Grow Businesses

Automatic employee commission calculation

The screenshot displays the Mojoo application interface. The top navigation bar includes a menu icon, the Mojoo logo, and user information (Risto Setiawan, Akun: RistoSetiawan). The main menu on the left lists various sections: Dashboard, Laporan (with sub-items like Laporan Penjualan, Analisa Laporan, Laporan Karyawan, Absensi, Shift, and Hasil Kerja), Invoice, Kompanyan, Produk, Inventori, Pelanggan, Pemasok, and Komisi. The main content area shows a 'Laporan Komisi' (Commission Report) for the period 01-11-2017 to 30-11-2017. It includes a table with columns for TRANSACTION, KASIR, and KEMER, and a summary of Rp 27,215. Below the table, there is a 'Served by' section with a list of employees and their respective commission amounts. A 'SIMPAN' (Save) button is visible. At the bottom, a product catalog is shown with various items and their prices.

TRANSAKSI	KASIR	KEMER
30	61	Rp 27,215

TRANSAKSI	KASIR	KEMER
30	61	Rp 27,215

Served by

Employee	Commission		
Andi Winda	Aj Sakai	Rendu Yanto	Miki Cahyo
Lulu Zae	Dina Mita		

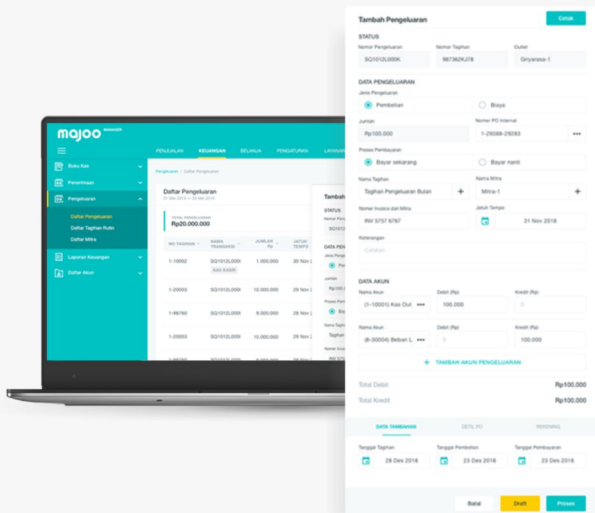


Simplify commission calculation for hair salon, barbershop, car wash, or shops with agency partners

- ✓ Easy to manage commission and multi commissions (one transaction splited into several comissions)
- ✓ Complete comission report based on transaction, product and employee
- ✓ Disbursement of comissions posted to expenses account

INTEGRATED CRM APPLICATION to Grow Businesses

Promo programs, vouchers, and points make
loyal customers shop more often

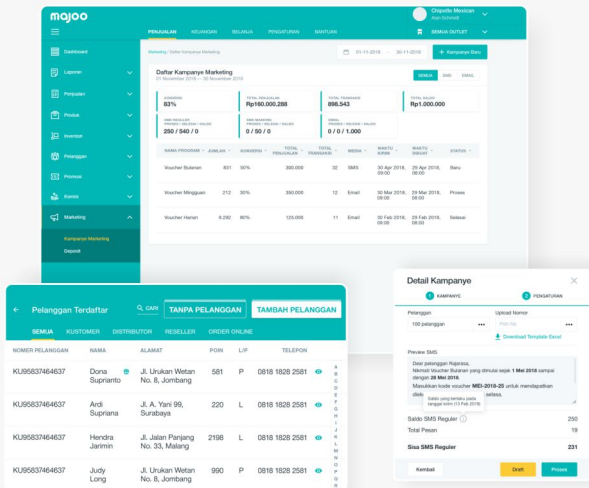


Easy to create attractive promos and points on certain days or certain hours, with minimum or multiples purchases, etc.

- ✓ Buy one get one free
- ✓ Collect a stamp to get a free cup
- ✓ Disc 20% every Monday

INTEGRATED CRM APPLICATION to Grow Businesses

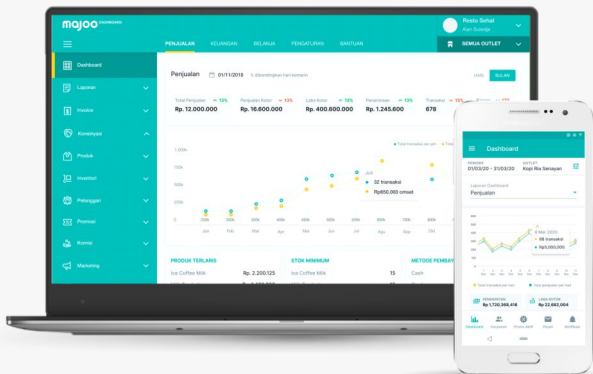
Manage customers, analyze arrival rates, and send marketing campaigns (WhatsApp/ Email/ SMS)



- ✓ Easy to create promo/discount, voucher and point (automatic on and off based on predefined days and hours)
- ✓ Manage customers (Phone number, Email, Address) and set certain promos according to the customer groups
- ✓ A complete customer analysis report (Total transactions, favorite product. Arrival rate, etc)
- ✓ Send SMS and marketing emails to keep the customers coming back

INTEGRATED BUSINESS ANALYSIS APPLICATION to Grow Businesses

Analyze and manage all business outlets from your PC or smartphone, anywhere and anytime



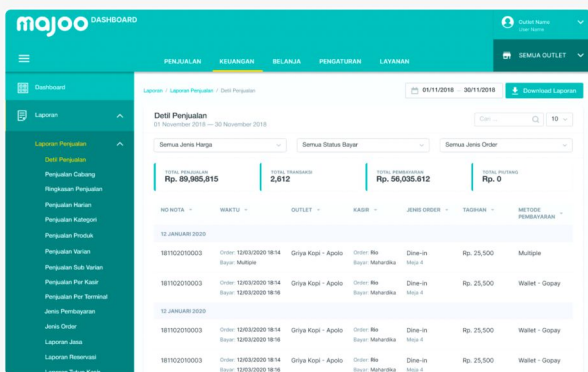
The main dashboard shows all outlets' real-time information, from the best-selling products, favorite payment methods to the least stock.



Business analysis features provide in-depth reports for business decision-making such as customer visit peak hours, stock turnover, and customer satisfaction

INTEGRATED BUSINESS ANALYSIS APPLICATION to Grow Businesses

More than 30 types of downloadable sales reports with summaries and graphics information in .xls format



- ✓ Complete sales summary with revenues, expenses and gross profit
- ✓ Detailed reports per sale that can be downloaded for advanced data processing
- ✓ Employee reports include cashier shifts, cash outlets, attendance, and commissions
- ✓ Report all types of orders, services, and types of payments
- ✓ Detailed reports on product sales, categories, variants, etc.
- ✓ Expense, promotion, and tax reports for operating expense calculation.
- ✓ Void and refund transaction reports for sales security
- ✓ Customer transaction details and customer group reports

Easy to use finance application for businesses with accounting standard



INTEGRATED ACCOUNTING APPLICATION to Grow Businesses

Completely automated accounting reports are available to make it easier to manage finances and grow your business

The screenshot displays the Mojoo accounting application interface. The top navigation bar includes a menu icon, the Mojoo logo, and a dashboard link. The main menu on the left lists various accounting functions: Buku Kas, Penerimaan, Pengeluaran, Laporan Keuangan, Laporan Neraca, Laporan Laba Rugi, Laporan Jurnal, Laporan Buku Besar, Laporan Arus Kas, and Daftar Akun. The main content area shows the 'Laporan Keuangan' section with a sidebar for 'Laporan Neraca' and a main area for 'Laporan Neraca' and 'Laporan Laba Rugi'. The 'Laporan Neraca' section displays a balance sheet for January 2020, showing assets (Rp 1,030,218) and liabilities (Rp 0). The 'Laporan Laba Rugi' section displays a profit and loss statement for January 2020, showing income (Rp 986,209) and expenses (Rp 0). Below the reports, there are two transaction details: a 'Surat Jalan' (Invoice) and a 'Penerimaan' (Receipt). The 'Surat Jalan' shows a transaction for 'Rp 1,030,218' and includes a table of items. The 'Penerimaan' shows a transaction for 'Rp 986,209' and includes a table of items.

Surat Jalan

No. Pesanan Pengiriman: 00-0001
No. Pengiriman: 00-0001
Tanggal Pengiriman: 2 Januari 2020

Penerimaan

No. Pesanan Pengiriman: 00-0001
No. Pengiriman: 00-0001
Tanggal Pengiriman: 2 Januari 2020

Informasi Pesanan

No.	SKU	Deskripsi	Unit	Qty
1	A001	Amesbury	Box	1
2	A006	Explosion	Box	1
3	B006	Ex Green Tea	Box	1
4	C004	Ex Kage Rusa Putih	Box	1
5	C002	Ex Kage Rusa Merah	Box	1

Tanda Tangan Pengirim

Tanda Tangan Penerima

Penerimaan

No. Pesanan Pengiriman: 00-0001
No. Pengiriman: 00-0001
Tanggal Pengiriman: 2 Januari 2020

Detail

No.	SKU	Deskripsi	Unit	Qty	Saldo	Saldo Awal	Saldo Akhir
1	A001	Amesbury	Box	1	1	0	1
2	A006	Explosion	Box	1	1	0	1
3	B006	Ex Green Tea	Box	1	1	0	1
4	C004	Ex Kage Rusa Putih	Box	1	1	0	1
5	C002	Ex Kage Rusa Merah	Box	1	1	0	1

Saldo

Saldo Awal: Rp 1,030,218
Saldo Akhir: Rp 1,030,218

- General log financial statements, balance sheet, profit and loss, cash flow, journal
- Account statements, cash books, and transaction mutations
- Income, expense, and expense reports
- Stock and partner purchase reports

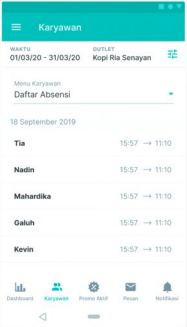
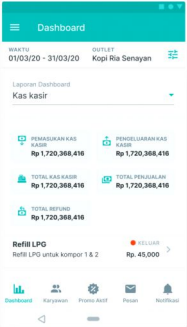
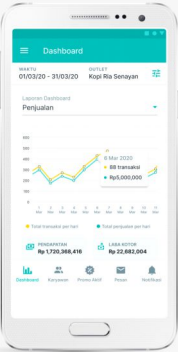
INTEGRATED OWNER APPLICATION to Grow Businesses

All business activities can be monitored easily
through the owner application

Sales real-time
monitoring

Cash outlets
monitoring

Employee attendance and
shifts monitoring



Business notifications
are sent to the
smartphone even if
the app is inactive



Manage your business
easily and make
decisions faster

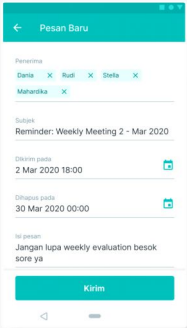
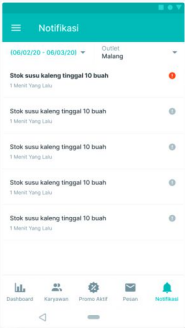
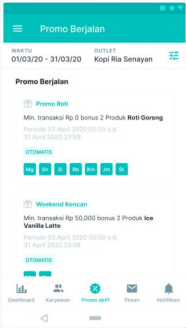
INTEGRATED OWNER APPLICATION to Grow Businesses

Send and receive important messages
to outlets

Check running
promo

Receive business
notifications

Send message
to outlets



It can only be opened by
the owner or manager
who is given access



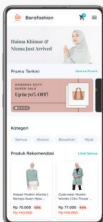
Notifications can be set
to filter the required
information

INTEGRATED ONLINE ORDER APPLICATION to Grow Businesses

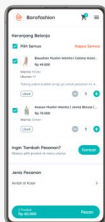
Increase sales with an online order application for any businesses



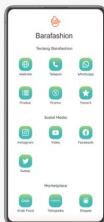
E-Menu



Website



Weborder



Webtree

- ✓ Have your online store and domain name
- ✓ Receive online orders from various marketplaces, process orders and delivery from one application, and automatically synchronize all inventories
- ✓ Accept various types of online payments and delivery with multiple couriers or your courier

INTEGRATED ONLINE ORDER APPLICATION to Grow Businesses

The order is connected to the cashier application to be processed

Daftar Order

Cari order

20 Maret 2020 5 transaksi

No Order: 123456789012345, Waktu Order: 20 Maret 2020 - 21.25, Jenis Order: Table, Kasir: Sandi W.

Order masuk, Order di proses, Cari kurir, Order di kirim, Order di terima

Pilih semua produk

- 1 Mutho Brown Sugar 30,000
- 1 Koramil Macchiato 30,000
- 1 Red Velvet bu

Ubah Status Order

Daftar Order

(06/02/20 - 06/03/20) 24 order hari ini

28 September 2019

- Tia Putri**
Order : Rico Ohyo
170315010005
Rp150.000
Qty : 8
Dine in - meja 4
- Diana Lin**
Order : Rico Ohyo
170315010005
Rp100.000
Qty : 2
Free Table
- Atong Darwo**
Order : Wawan
170315010005
Rp500.000
Qty : 12
Dine in - meja 1

27 September 2019

- Jessica**
Order : Wawan
170315010005
Rp350.000
Qty : 6
Delivery

- ✓ A notification appears at the cashier when an online order enters
- ✓ Cashier can make changes to the order status until the process is complete
- ✓ The system will automatically find a courier after the order is ready to be delivered
- ✓ Payments with e-wallet are directly transferred on H-1

Accept electronic payment: E-wallet, debit, and credit cards

Integrating digital payment with online POS and accounting systems

E-Wallet



EDC Bank



Coupon



- ✓ Increase sales and customer with potential e-wallet promos
- ✓ Faster and more secure without cash management
- ✓ E-Wallet QRIS dynamic and autonomal systems to reduce errors input by cashiers and customers in the payment process

Registration, promotions, and service approvals follow the terms and conditions*

**Businesses are directly connected to
the largest E-commerce in Indonesia
Make it easier for you to expand
the sales market all over the world**

**Enjoy the hassle-free connecting process
through the well-known e-commerce and
marketplace sites in Indonesia, such as:**

GrabFood

tokopedia

Shopee

bukalapak



Order from e-commerce with a delivery status
that integrated into majoo

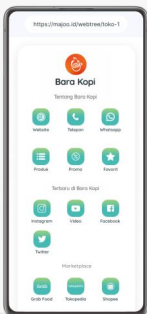


Makes it easier for online sellers to manage
sales and inventory from one place

**Businesses are directly connected to
the largest E-commerce in Indonesia
Make it easier for you to expand
the sales market all over the world**

**Own your website and
online store automatically**

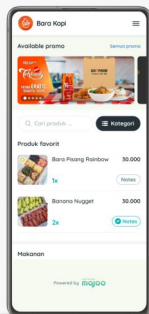
Webtree



Website



Weborder



Own your website as well as an online store to receive orders. Selling from IG with web tree and web order



Own premium domain to enhance brand

Grow your business with business financing

- ✓ majoo provides access to business financing with profitable returns to develop a more advanced business
- ✓ Get business financing up to IDR 2 billion, tenor up to 36 months
- ✓ A safe financing platform that has been licensed and supervised by OJK
- ✓ Fast processing and low interest



One complete application at no additional cost (add-on)

STARTER



Rp **129**rb

Per outlet/ monthly • paid annually

Rp149rb

Per outlet/ monthly • Paid monthly

for small businesses that need an easier yet complete operational process

Single Outlet

Online Store

Online cashier App

Inventory management

CRM

Full report

Employee management

Finance
Invoice, SO, DO

Ewallet (QRIS)

Add-On : Grabfood
Rp49rb/month

POPULAR

ADVANCE



Rp **249**rb

Per outlet/ monthly • paid annually

Rp299rb

Per outlet/ monthly • Paid monthly

For developing businesses that need the full features

Multi Outlet

Online Store

- Website, Webtree, Opsi Premium Domain
- Shoope, Tokopedia, Bukalapak

Online cashier App

- Set table, multi-unit

Inventory management

- COGS average

CRM

- Deposit pelanggan

Full report

- Business analysis

Employee management

- Photo attendance, otorisasi advance

Finance

- Complete accounting

Ewallet (QRIS)

- EDC (Debit/credit card)

Digital receipt, WhatsApp, SMS, Email

Owner app

Order Online

- Web e-menu, Grabfood

ENTERPRISE



Rp **499**rb

Per outlet/ monthly • paid annually

Rp599rb

Per outlet/ monthly • Paid monthly

for advanced businesses that need the automation features

Multi Outlet

Online Store

- Website, Webtree, Opsi Premium Domain
- Shoope, Tokopedia, Bukalapak

Online cashier App

- Set table, multi-unit

Inventory management

- COGS average

CRM

- Deposit pelanggan

Full report

- Business analysis

Employee management

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Order Online







- Web e-menu, Grabfood

Automation apps

- Kitchen Display, Order Display, Self Order

**Prices can change at any time

Affordable starter pack options

Package	Sprinter Package	Smart Package	Galaxy Package Popular	Metro Package	Galaxy Package
	All-in one modern package	major business efficient package	major flagship business package	All-in one modern package	Desktop premium package
	 Smart Mobile POS Advan Harvard O1	 Tablet Advan 8"	 Samsung A7 6" / Advan Sketsa 10.1"	 IMin D1	 IMin D4 503
	Built-in printer 58mm 	58mm 	58mm 	58mm 	80mm 
	Standee 	Compact 	Neo 360° 	X 	X 

Additional Device






Mobile Printer
Cashdrawer
Bluetooth Barcode Scanner Laser
Printer Dapur ETH80mm

majoo as the most comprehensive app for entrepreneurs, provides various features and services, making majoo the trusted app for millions of Indonesia entrepreneurs in elevating their business

The comparison between majoo and other applications

Sales, promo, inventory, employee, and accounting features are available without an added fee

Digital e-wallet and debit/credit card payments

Equipped with privacy security to set employee access based on their level

Various subscription fees base on your needs

Online shop, online orders, and E-menu features are available to increase sales

Integrated with various marketplaces to ease you in managing your online store from one application

A complete digital ecosystem for business development: purchasing supplies, business financing, and promoting digital marketing

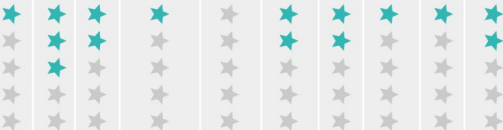
Free mentoring to improve business skills

Technical support visits services all over Indonesia

24 hours hotline & customer support services

official wirausaha
majoo

Other apps



Manage and grow your business with the most complete entrepreneur app



One app for every business needs

Online cashier · Inventory · Accounting · Employee management · CRM · Business analytics · Owner App · Online order

Customer support 24/7

24-hour fast assistance through majoo care 1500460, email halo@majoo.id, or live chat

Customer support in more than 60 cities

Technical support is available in more than 60 cities in Indonesia and still counting

The suitable solutions for millions of Indonesian entrepreneurs

majoo is the best application for millions of Indonesian entrepreneurs in enhancing their business from restaurants, cafes, food & beverages, retail, franchises store, salon, laundry, workshops, car washes, and many more.

This is your time to **majoo**
Say goodbye to the conventional way
And start your **#langkahmajoo** now!



PT Majoo Teknologi Indonesia

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Balikpapan	Dumai	Makassar	Serang
Banda Aceh	Garut	Malang	Siak
Bandung	Indramayu	Manado	Sidoarjo
Bangka	Jakarta Barat	Mataram	Sigli
Banjarmasin	Jakarta Pusat	Medan	Solo
Banyuwangi	Jakarta Selatan	Metro	Sragen
Batam	Jakarta Timur	Padang	Sumatera
Bekasi	Jakarta Utara	Palangkaraya	Surabaya
Belitung	Jambi	Palopo	Tanah Grogot
Berau	Jember	Palu	Tangerang
Bogor	Karawang	Pekanbaru	Tangerang Selatan
Bone	Kuningan	Pidie jaya	Tarakan
Bukit Tinggi	Lampung	Pontianak	Tasik
Ciamis	Langkat	Prabumulih	Tegal
Cibinong	Lhokseumawe	Priangan	Toli-toli
Cilacap	Lubuk Pakam	Probolinggo	
Cirebon	Madiun	Purwokerto	
Denpasar	Magelang	Samarinda	