

Minute of Meeting
Pre-Bid Meeting & Site Visit and Clarification

Satellite Systems, Ground Segments
And
GIS Applications/Solution for THEOS-2

Venue: Space Krenovation Park

GISTDA

Siracha, Chunburi, Thailand

February 16th, 2017

09:30 – 16:30 hrs.

Participants

GISTDA:

Assoc.Prof.Dr. Somchet Thinaphong	Chairman of GISTDA Executive Board
Lt.Gen. Krid Yimsoo	GISTDA Executive Board
Assoc.Prof.Dr. Soranit Siltharm	GISTDA Executive Board
Dr. Anond Snidvongs	GISTDA Executive Director
Dr. Chaowalit Silapathong	Deputy Director, GISTDA
Mr. Anusorn Rungsipanich	Director of Geo-informatic Applications and Service Office, GISTDA
	Acting Rector to GISTDA Academy
Mr. Phee Choosri	Assistant Executive Director, GISTDA
Mr. Chakapanth Priyanupanth	GISTDA Officer
Mr. Pornthep Navakitkanok	GISTDA Officer
Mr. Yossavin Sombutpanich	GISTDA Officer
Dr. Kata Kiatmanaroj	GISTDA Officer
Dr. Siam Lawawirog Wong	GISTDA Officer

Dr. Ammarin Pimnoo	GISTDA Officer
Mr. Porramat Wanpira	GISTDA Officer
Mr. Chedtha Suwannin	GISTDA Officer
Mr. Ekawat Sirisophonworakul	GISTDA Officer

Bidder/Observer

- List of participation is in attached file.

Distribution List:

- Registered bidders / representatives from Embassies

Site Visit

- 10:00-12:00 : Site visit to GISTDA ground facilities at Siracha

Meeting Agenda

- Introduction
- Questions & Answers from all the registered Bidder

Introduction

1. Assoc.Prof.Dr. Somchet Thinaphong welcomed all the participants.
2. Dr. Chaowalit presented the objectives of the meeting and the schedule of clarification process.
 - Verbally clarify on the Instructions to Bidders
 - Total number of Questions (until Feb 8th, 2017) = 193 Questions
 - Written answers will be provided on website/email to all registered bidder no later than Feb 19th, 2017
 - Answers to additional questions during the clarification meeting on Feb 16th, 2017 will be provided in the Minute of Meeting. These answers in the Minute of Meeting will be considered an official response.
 - Written questions received after Feb 8th, 2017 and not later than midnight of Feb 16th, 2017 (Local Thailand Time) including written questions received during the Pre-Bid Meeting will be answered by written no later than Mar 9th, 2017

- All answers were prepared by the ITB drafting committee

Questions & Answers from all the registered Bidder received until Feb 8th, 2017

1. Dr.Kata, Mr. Chakapanth and Mr. Yossavin made a verbal presentation of the Q&A for the question received until Feb 8th, 2017, with on-screen display.
2. Dr.Chowalit gave further clarification on Q2-60, Q2-65, Q2-67 which the answers should be “This idea / matter reflects GISTDA’s requirement. The Bidder may propose otherwise. GISTDA will rate/score accordingly”

Questions & Answers from all the registered Bidder during the Meeting

- Q-1 Is this security bond paid in Thai Bath only?
- A-1 An answer has been given at written answer A2-69. Yes, by using the exchange rate at the date of issuance. The bank shall also provide certificate regarding the exchange rate used.
- Q-2 What does [CONTRACT NO.] in clause 4(b) and (c) of Annex 1 B Form of Bid Security of ITB stand for?
- A-2 Form of bid security has been replaced and will be made available on GISTDA website today (Feb 16th, 2017). Regarding the Contract No., GISTDA will inform you about the no. later, if not you could just leave it blank.
- Q-3 When we submit the final proposals, do we have to give you the copy of a mark-up contract along with the proposals?
- A-3 The draft contract has already been provided. So, if you have any amendment you can amend it and submit it in a clean version. However, before you submit the document and you find out any errors on the document, you can mark up the document and sign your initial. Moreover, you can also submit the draft contract with track change version together with such documents.
- Q-4 In clause 1 of Annex 1 A of the ITB, after the word "Bill of Quantities and Addenda Nos." there is a blank space, what details should we fill in or should we leave it blank?
- A-4 GISTDA will inform you about that information later, if not you could just leave it blank.
- Q-5 What is the content of the GCC and the SCC in Annex 2the Form of Agreement of ITB?

A-5 The Form of Agreement that you refer to is the old one. The old Form of Agreement is now replaced by the new Form of Agreement which will be published on GISTDA's website today (Feb 16th, 2017).

Q-6 What is the content of the Power of Attorney in Clause 2.1 f) of the ITB ?

A-6 It is only regular Power of Attorney or a Proxy (that is generally used by companies) empowering **attorney in fact** to perform business-related transactions and all actions regarding the procurement of THEOS-2 project with GISTDA on behalf of your company (the principal). In order to become someone's **attorney in fact**, a person must have the principal signed a power of **attorney** document.

Q-7 The deadline for submission of bid is specified in the ITB as March 16th, 2017. How concrete is this?

A-7 We confirm that the deadline for submission of bids is March 16th, 2017.

Q-8 Will there be any extension or any delay to the deadline for submission of bids?

A-8 GISTDA Chairman of Executive Board: there is no sign of delay at this moment. Everything is going to proceed ahead.

Q-9 Can we assume that the language for training shall be English and there's no need for translation?

A-9 Yes, the language shall be English. No need for translation.

Closing

Dr. Anond made a closing speech expressing his appreciation for all registered bidders and representatives from embassies for participation.

Note by:

Mr. Phee Choosri

Mr. Yossavin Sombutpanich

Mr. Chakapanth Priyanupanth

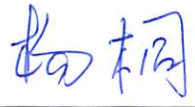
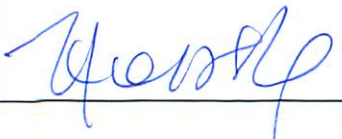
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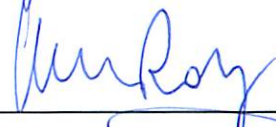
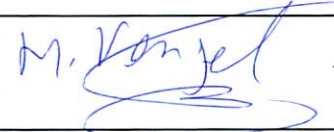
Dr. Chaowalit Silapathong

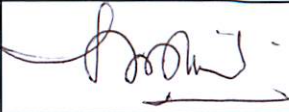
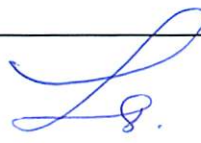
“Pre-Bid Meeting, Site Visit and Clarification for Satellite Systems,
Ground Segments and GIS Applications/ Solutions under THEOS-2 Project”

Feb 16, 2017 (1000-1630 hours)

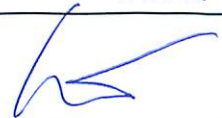
At Sirindhorn Center for Geo-Informatics (SCGI)

ลำดับ	บริษัท	ชื่อ-นามสกุล	ตำแหน่ง	ลายเซ็น
1	Airbus	Mr. Martin Robillard		
2		Mr. Etienne Parent Jung		
3		Mr. Chanist Prasertburanakul (ESRI)		
4		Airbus employees 1		
5		Airbus employees 2		
6	China Great Wall Industry Corp	Mr. Gao Jun	Chief Experts of Remote Sensing Technology	
7		Mr. Yang Tong	Director, Asia-Pacific Division	
8		Mr. Gao Yiping	Program Manager, China Satellite Launch and Tracking Control General	
9		Mr. Geng Guoxuan	Senior Engineer, China Satellite Launch and Tracking Control General	

ลำดับ	บริษัท	ชื่อ-นามสกุล	ตำแหน่ง	ลายเซ็น
10		Mr. Sun Haizhong, Engineer, China	Satellite Launch and Tracking Control General	
11	e-GEOS	Mrs Laura Gheda	Business Development Manager	
12	Embassy of France	Mr. Stéphane ROY	Attaché for Scientific and Higher Education Cooperation	
13		Mr. Marc THUILLIER	Associate Counsellor for Economy	
14	IAI/MBT Space	Golobov Yoram	Marketing Manager - Space	
15		Moshe Vengel	Head of LEO Ground segment	
16		Asaf Zmirly,	IAI's Consultant	
17		Ms. Patcharaporn Potisit	Senior Presale Manager	พัทธนา โพธิ์สิน
18		Mr. Anan Chantawas or Mr. Parinya Chankao	IAI's Consultant	
19	Lockheed Martin SSC	Mr. Rod Drury		
20		Mr. Dave Durey		

ลำดับ	บริษัท	ชื่อ-นามสกุล	ตำแหน่ง	ลายเซ็น
21		Mr. Suphanit Komalarajun	NSKA – Consultant 0891263320	
22		Mr. Brett Dixon	Esri - Subcontractor	
23		Ms. Thanaporn	Esri - Subcontractor	
24	MDA Systems Ltd.	Mr. Wallop Charoenrom	MDA Representative	
25		Mr. Surasak Lisawadi	MDA Subcontractor from Precise Steel Company	
26		Mr. Siruj Kalayanamitra	MDA Subcontractor from Precise Steel Company	
27		Dr. Sukit Viseshsin	MDA Subcontractor from ESRI Thailand	
28		ผู้แทนบริษัท ESRI Thailand		
29	NEC Corporation (Thailand) Ltd.	Samarn Takort	Vice President	
30		Theenaris Tinakruea	Deputy Sales Manager	
31		Kentaro Sakagami	Senior Manager	

ลำดับ	บริษัท	ชื่อ-นามสกุล	ตำแหน่ง	ลายเซ็น
32		Akiko Otsuka	Engineering Manager	Akiko Otsuka
33	Platt Nera Co.,Ltd.	คุณวิสันต์ อาชาเดโชพล	Managing Director	
34		คุณภัทรพล จันทราภรณ์	Sale Manager	
35		คุณดิเรกฤทธิ์ พิลาวลัย	Project Manager	
36		คุณสายันต์ เสนคง	Project Engineer	
37		คุณวรรณรต หันหาบุญ	Account Manager	วรรณรต หันหาบุญ
38	Posco Daewoo Corp. Thailand Representative Office	Mr. Sam You	Managing Director	
39		Mr. Sunju Park	Manager	
40		Mr. Tossapon	Staff	
41		Mr. Nam Wook Kim	Deputy Director of Kotra Bangkok	
42		Mr. Sasithorn Sornmalee	Manager of Kotra Bangkok	

ลำดับ	บริษัท	ชื่อ-นามสกุล	ตำแหน่ง	ลายเซ็น
43	Satrec Initiative	Byungjin Kim	CEO	
44		Youngran Lee	PM	
45	Sumitomo Corporation	Mr. Yoshio Kushiya	Division Head	
46		Mr. Kittanart Jusatayanond	Advisor	
47	Surrey Satellite Technology Ltd. (UK), SSTL	Alex DA SILVA CURIEL		
48		Andy WILSON	OSI (UK)	
49		Malcolm HAVERCROFT	OSI (UK)	
50		Andy WITTS	ASEAN Space management (Thailand)	
51		Nippapat HAMILTON	British Embassy, Bangkok	
52	Thales Alenia Space	Mr. Serge Taride,	Marketing Director EOR	
53		Mrs Laura Gheda, Ms. Wandee Navalong.	e-Geos, Business Development Manager Sr. Manager / samart	

ลำดับ	บริษัท	ชื่อ-นามสกุล	ตำแหน่ง	ลายเซ็น
54		Khun Wongkrit Jiamsripong	Samart, VP Business Development	<i>WJP</i>
55		Khun Danaisak Khonsue,	Samart, Consultant	<i>Danaisak</i>
56		Mr Ronald Massard	Business Development, Director	<i>Massard</i>
57	U.S. Embassy - Bangkok	Ms. Suttharud Liangwonnarn	Commercial Assistant	<i>Suttharud Liangwonnarn</i>
58	Athi Corporation company Ltd.	<i>Mr. Pisitchai Nongsien</i>	<i>Deputy MD</i>	<i>PNS</i>
59		<i>Mr. SARDINA KUMPIBOO2</i>	<i>Asst. Deputy MD</i>	<i>SK</i>
60		<i>Mr Paiboon Sethanandhe</i>	<i>Deputy MD</i>	<i>PS</i>
61				
62				
63	Satbyul CO.,Ltd.	<i>Mr. Pisitchai Nongsien</i>	<i>Researcher</i>	<i>PNS</i>
64				

ลำดับ	บริษัท	ชื่อ-นามสกุล	ตำแหน่ง	ลายเซ็น
65	e-GEOS	Mr. Wigrom Sakonlaphab	Senior Engineering consultant, samart	
66		Ms. Wandee Navalong	Senior Engineering Consultant, samart	
67				
68				
69	Soletop Co.,Ltd.	HYONG OSS/	VP.	
70		Byoung Gil Kim	Manager	
71				
72				
73				
74				
๗๖	e-geos			

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Pre-Bid Meeting, Site Visit and Clarification

Satellite Systems, Ground Segments and GIS Applications/Solutions for THEOS-2

February 16, 2017



Pre-Bid Meeting, Site Visit and Clarification: Feb 16, 2017

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- 193 questions received until Feb 8, 2017 will be answered.
- Written answers will be provided on website/ email to all registered bidders no later than Feb 19, 2017.
- Oral questions from today will be responded in the Minuet of Meeting provided by Feb 19, 2017. Oral answers will be included in the Minuet of Meeting which will be considered official response.
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- All answers are prepared by the ITB drafting committee.



Pre-Bid Meeting, Site Visit and Clarification: Feb 16, 2017

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