

# Berkeley Give to Berkeley

## GUIDE FOR CONTENT EDITORS

**University Development and Alumni Relations**

Fundraising Communications Guidelines





## Introduction

These guidelines are intended for Give to Berkeley content editors, who will manage marketing content for fund pages and fund drives and create redirects on the new [give.berkeley.edu](https://give.berkeley.edu) site (also known as Give 2.0). Content editors will generally be campus development support staff assigned by appropriate unit leaders.

The relaunch is aligned with the campaign goals and strategic fundraising set forth by the Chancellor's office and the chief development officers across the campus. Relaunching in October 2020, the revamped site includes an improved donor experience, enhanced departmental participation, and a new interface that offers feature-rich content editing functionality for delivering and managing web content to the giving platform.

The Give to Berkeley website will support campus advancement efforts by increasing donor engagement and revenue. Funds that meet the access criteria are approved by unit fundraising leadership (CMT members) and finance leads (DFLs and CAOs).

Please contact your unit's fundraising leadership with any inquiries. Not sure who to contact? Reach out to Give Support at [give@berkeley.edu](mailto:give@berkeley.edu).





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| Fund Pages      | 2  |
| Fund Drives     | 6  |
| Redirects       | 12 |
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# Main Navigation

To get to the main navigation page, content editors will need to go to **give.berkeley.edu/admin**. On your admin view (this is the view where you can make changes), you'll see **fund pages**, **fund drives**, and **redirects**.

Home

CONTENT

Fund pages

Fund drives

Redirects

Change

Change

+ AddChange

Recent actions

My actions

The Cal Fund

Fund page

+ /calfund

Redirect

The Cal Fund

Fund drive

The Cal Fund

Fund page

The Nancy Walls and Randy Schekman Fellowship

Fund page

The Nancy Walls and Randy Schekman Fellowship

Fund page

The Nancy Walls and Randy Schekman Fellowship

Fund page

/jctest1-23-20

Redirect

+ /jctest1-23-20

Redirect

/jctest01-22-10

Redirect

A **fund drive** is a good way to garner support for a specific purpose during a restricted period of time. Examples of such milestones include reunions, memorials, specific dollar goals, holidays, back-to-school time, and a year-end giving push.

A **fund page** is a webpage in which donors can get information about a fund and make a gift to it.

A **redirect** automatically makes a web browser, such as Internet Explorer, Safari, Firefox, or Google Chrome, go from one URL to another URL. Redirects help donors navigate to the funds they want to support with friendly URLs.

# Fund Pages

## Home

When you click on “Fund pages” from the main navigation, you’ll see a list of all fund pages for funds that you’ve been assigned. Click into a specific fund to edit the details. You may also search for funds by typing in the search bar.

Users will only see funds (and respective pages) to which they have been assigned.

A **fund page** is a webpage in which donors can get information about a fund and make a gift to it.

Select fund page to change

Q

Search

Action:  Go 0 of 1 selected

| <input type="checkbox"/> | FUND ID   | TITLE        | PUBLISHED   | CREATED            | MODIFIED           |
|--------------------------|-----------|--------------|-------------|--------------------|--------------------|
| <input type="checkbox"/> | FX0222000 | The Cal Fund | <div></div> | 2019-08-12 3:28 PM | 2020-04-27 3:01 PM |

1 fund page

## Overview of fund page

This is a sample of what a fund page will look like to the end-user. This fund page is for the Cal Fund.

Berkeley

Search giving opportunities

FAQ

Your Gift Basket

Currently Empty

Some Suggestions:

The SETI@HOME Fund

The Friends of the Museum of Vertebrate Zoology (MVZ) Fund

The Quantitative Biosciences (QB3) Various Donors Fund

The Cal Fund

The Cal Fund

When you give to the Cal Fund, you join thousands of other donors who support the areas of greatest need across campus.

ADD TO BASKET

This Fund's Impact

Student Support

Your gift to the Cal Fund enhances student life. From scholarships to small-group mentoring to career counseling, you are providing essential support for programs that greatly improve the Berkeley experience for our undergraduates.

Faculty Excellence

The Cal Fund offers startup funds for new classrooms and labs, classroom technology that enhances the teaching and learning experience, and funding for faculty research. Your support enables Berkeley to recruit — and retain — early-career faculty capable of great things.

Research

Berkeley is a research powerhouse, the birthplace of path-breaking advances that have changed our world for the better. Nearly half of all Berkeley undergrads engage in some form of research — far above the average for American universities. With a gift to the Cal Fund, you can help extend these opportunities for hands-on learning and improving our society.

CONTACT

For more information:

The Cal Fund

University of California

Berkeley

510.642.2136

AREAS OF INTERESTS

annual

fund

support

Related Funds

The SETI@HOME Fund

ADD TO BASKET

The Berkeley Optometry Annual Fund

ADD TO BASKET

The College of Environmental Design Annual Fund for Architecture

ADD TO BASKET

### Custom content areas

A. IMAGE

B. SHORT DESCRIPTION

C. LONG DESCRIPTION

D. CONTACT INFORMATION

E. RELATED TAGS

F. RELATED FUNDS

FUND PAGE SECTION

2

FUND PAGE SECTION

3

## Breakdown of fund page sections

### A. IMAGE

Minimum size of image:  
635 x 400 pixels; landscape  
orientation recommended.

### B. SHORT DESCRIPTION

Use only one 10- to 20-word  
complete sentence.

### C. LONG DESCRIPTION

Use about 100 words that are  
complete sentences.

Use the tool bar to add header  
styling for section titles.

### D. CONTACT INFORMATION

Please include department/unit  
contact information: a physical  
address, phone number, and email  
address. See example.

### E. RELATED TAGS

Start typing to bring up relevant  
results. Pick from the existing  
options or create your own. Add  
tags that you think donors might  
use to find your fund. The tags will  
be displayed on the fund page.

### F. RELATED FUNDS

Choose from the drop-down menu  
or start typing to bring up relevant  
results!

We recommend no more than five  
related funds on the fund page.

*\* Name of fund and areas of interest are  
not editable.*

#### CONTENT EDITOR VIEW

Change fund page

HISTORY

Title: \* The Cal Fund

Fund: The Cal Fund (FX0222000)

Image: 

A

Fund page messaging

Short description:

B

When you give to the Cal Fund, you join thousands of other donors who support the areas of greatest need across campus.

Long description:

C

### Student Support

Your gift to the Cal Fund enhances student life. From scholarships to small-group mentoring to career counseling, you are providing essential support for programs that greatly improve the Berkeley experience for our undergraduates.

### Faculty Excellence

The Cal Fund offers startup funds for new classrooms and labs, classroom technology that enhances the teaching and learning experience, and funding for faculty research. Your support enables Berkeley to recruit — and retain — early-career faculty capable of great things.

### Research

Berkeley is a research powerhouse, the birthplace of path-breaking advances that have changed our world for the better. Nearly half of all Berkeley undergrads engage in some form of research — far above the average for American universities. With a gift to the Cal Fund, you can help extend these opportunities for hands-on learning and improving our society.

Contact info:

D

For more information:

The Cal Fund  
University of California Berkeley  
510.642.2136

Fund page properties

\* Areas of interest: Public Service

Tags: 

E

\*support

\*annual

\*fund

Related fund pages: 

F

\*The SETI@HOME Fund

\*The Berkeley Optometry Annual Fund

\*The College of Environmental Design Ann

Assigned users: 

\*Wendy Wong

\*content\_editor

Save and continue editing

SAVE

## Examples of effective copy

### Sample 1

#### The Cal Fund

##### B. SHORT DESCRIPTION

Support the Cal Fund to ensure Berkeley’s reputation as the world’s No. 1 public university.

##### C. LONG DESCRIPTION

Contributions to this annual fund can be put to use immediately in support of the greatest needs on campus — providing vital flexibility at a time when just 14 percent of Berkeley’s overall funding comes from the State of California. “My years here were marked not by the melancholy of missing out on life because of financial burdens,” says Becky Yang ’18, “but by the joy of being able to seize opportunities regardless of financial cost.” Your gift of any size to the Cal Fund makes you a part of something bigger — supporting crucial aspects of Berkeley, including, but not limited to, student experiences like career counseling, group mentoring, and campus safety as well as faculty retention and research.

Use only **one 10- to 20-word complete sentence** that speaks to the donor directly about the purpose of the gift.

Use about **100 words that are complete sentences** that include the “why.” Include concrete examples of the fund’s impact.

### Sample 2

#### Principal Leadership Institute Fellowships

##### B. SHORT DESCRIPTION

Your support of the PLI makes fellowships possible, catalyzing and improving California public school leadership.

##### C. LONG DESCRIPTION

The mission of the Principal Leadership Institute (PLI) is to prepare, induct, and support a diverse community of equity-focused school leaders in support of excellence and social justice. Our graduates improve education for vulnerable and historically underserved students in California’s public schools. Your gift to PLI Fellowships will help us continue to transform K–12 leadership throughout the Golden State.

FUND PAGE SECTION

4

FUND PAGE SECTION

5



# Fund Drives

## Home

Fund drives are a new feature of Give to Berkeley 2.0. When you click on “Fund drives” from the main navigation, you’ll see a list of all fund drives you’ve been assigned. Click into a specific listing to edit the details. You may also search for fund drives by typing in the search bar.

A **fund drive** is a good way to garner support for a specific purpose during a restricted period of time. Examples of such milestones include reunions, memorials, specific dollar goals, holidays, back-to-school time, and a year-end giving push.

Fund drives allow you to work toward a specified goal for your fund(s) with inspiring messaging about the impact of gifts. Fund drives complement campaigns outside of Give to Berkeley, and gifts are driven by direct links to the fund drives.

Select fund drive to change

Q

Search

Action:  Go 0 of 1 selected

| <input type="checkbox"/> | ID | TITLE                          | PUBLISHED | END ON              | CREATED             | MODIFIED           |
|--------------------------|----|--------------------------------|-----------|---------------------|---------------------|--------------------|
| <input type="checkbox"/> | 1  | Class of 1994 Homecoming Drive |           | 2020-04-24 12:00 AM | 2019-09-17 11:09 AM | 2020-03-30 4:09 PM |

1 fund drive

## Overview of fund drive page

This is a sample of what a fund drive page will look like to the end-user. This fund drive page is for the Class of 1994 Homecoming Drive.

Berkeley

Search giving opportunities

FAQ

Class of 1994 Homecoming Drive

Celebrate our 25th reunion by giving back to the Cal Fund this October.

ADD TO BASKET

Progress

21 %

GOAL

\$100,000.00

RAISED SO FAR

\$21,234.00

TIME LEFT

3 days

This Fund Drive's Impact

Contributions to this drive honor our graduating class on the occasion of our 25th reunion — Go Bears! — and can be put to use immediately in support of the greatest needs of students and faculty all over campus. This provides Berkeley vital flexibility at a time when just 14 percent of the university's overall funding comes from the State of California. "Your support is building the foundations of success for the next generation of Golden Bears," says Adarsh Jameson '17 of the work the Cal Fund affords.

END-USER VIEW

Your Gift Basket

Currently Empty

Some Suggestions:

The SETI@HOME Fund

The Friends of the Museum of Vertebrate Zoology (MVZ) Fund

The Quantitative Biosciences (QB3) Various Donors Fund

The Cal Fund

### Custom content areas

A. TITLE

B. IMAGE

C. FUND DRIVE  
PROGRESS STATS

D. SHORT DESCRIPTION

E. LONG DESCRIPTION

FUND DRIVE SECTION

6

FUND DRIVE SECTION

7

Breakdown of fund drive page sections

- A. TITLE**

Title of fund drive should be five to seven words long.
- B. IMAGE**

Minimum size of image:  
635 x 400 pixels; landscape orientation recommended
- C. DATES**

**START ON** The date a published fund drive is available on the public site

**END ON** What day will your fund drive conclude? Fund drive will switch from displaying drive messaging to post-drive messaging.

**ARCHIVE ON** What day do you want fund drive to be hidden from the public site?
- D. MONETARY GOAL**

How much do you want to raise during your fund drive? Make it realistic but inspiring!
- E. RELATED FUNDS**

These are the fund(s) that are part of your fund drive.
- F. SHORT DESCRIPTION**

Use only one 10- to 20-word complete sentence about purpose of fund drive. This will appear while drive is active (between publish date and end-on date).
- G. LONG DESCRIPTION**

Use about 100 words that are complete sentences describing fund drive’s impact.

*\* If you need a subheader, choose subheader styling with Heading 3.*

CONTENT EDITOR VIEW

Change fund drive

HISTORY

Title:Class of 1994 Homecoming Drive

Image:

Start on:

Date:2020-03-01Today

Time:00:00:00Now

At this date and time, the fund drive will become accessible to the public.

End on:

Date:2020-04-24Today

Time:00:00:00Now

At this date and time, the fund drive will begin displaying post-drive content.

Archive on:

Date:2020-05-29Today

Time:06:00:00Now

At this date and time, the fund drive will become inaccessible to the public.

Monetary goal:100000.25

Related fund pages:The Cal Fund

Related users:Wendy Wongcontent\_editor

Drive messaging

Short description:

Celebrate our 25th reunion by giving back to the Cal Fund this October.

Long description:

Contributions to this drive honor our graduating class on the occasion of our 25th reunion — Go Bears! — and can be put to use immediately in support of the greatest needs of students and faculty all over campus. This provides Berkeley vital flexibility at a time when just 14 percent of the university’s overall funding comes from the State of California. “Your support is building the foundations of success for the next generation of Golden Bears,” says Adarsh Jameson “17 of the work the Cal Fund affords.

Breakdown of fund drive page sections (continued)

**H. SHORT DESCRIPTION**

One 10- to 20-word sentence about the success of the drive (past tense). This will appear between the end-on and archive-on dates.

**I. LONG DESCRIPTION**

Use about 100 words that are complete sentences about impact of gifts that were made to fund drive.

**J. DEFAULT GIFT**

Set up a gift suggestion with the amount, frequency, and duration of gift.

Post-drive messaging

Short description (post-drive):

We celebrated our 25th reunion by giving back to the Cal Fund this October.

Long description (post-drive):

Contributions to this drive honored our graduating class on the occasion of our 25th reunion — Go Bears! — and have been put to use immediately in support of the greatest needs of students and faculty all over campus. This provides Berkeley vital flexibility at a time when just 14 percent of the university’s overall funding comes from the State of California. “Your support is building the foundations of success for the next generation of Golden Bears,” says Adarsh Jameson “17 of the work the Cal Fund affords.

Default gift

Default gift value:1000.00

Default gift frequency:

If the gift specified above is recurring, select a frequency here.

Default gift duration (# of installments):

If you have chosen a gift frequency, you may also specify a desired number of installments here. For instance, to make a quarterly gift last for four quarters, enter 4.

Save and continue editing

SAVE

FUND DRIVE SECTION

8

FUND DRIVE SECTION

9



Examples of effective copy

Fund drive messaging  
Class of 1994 Homecoming Drive

Use only **10- to 20-words that speak directly** to the donor about the drive’s purpose.

**F. SHORT DESCRIPTION**  
Celebrate our 25th reunion by giving back to the Cal Fund this October.

Use about **100 words in complete sentences** that describe “why.” Include concrete examples of the drive’s intended impact.

**G. LONG DESCRIPTION**  
Contributions to this drive honor our graduating class on the occasion of our 25th reunion — Go Bears! — and can be put to use immediately in support of the greatest needs of students and faculty all over campus. This provides Berkeley vital flexibility at a time when just 14 percent of the university’s overall funding comes from the State of California. “Your support is building the foundations of success for the next generation of Golden Bears,” says Adarsh Jameson ’17 of the work the Cal Fund affords.

Post-drive messaging  
Class of 1994 Homecoming Drive

Use only **10- to 20-words that speak directly** to the donor about the success of the drive. Note the past tense used.

**H. SHORT DESCRIPTION**  
You gave back to the Cal Fund in celebration of our 25th reunion.

Use about **100 words in complete sentences** about the drive’s success and completion. Note the past tense used.

**I. LONG DESCRIPTION**  
Contributions to this drive honored our graduating class on the occasion of our 25th reunion — Go Bears! — and have been put to use immediately in support of the greatest needs of students and faculty all over campus. You helped provide Berkeley vital flexibility at a time when just 14 percent of the university’s overall funding comes from the State of California. “Your support is building the foundations of success for the next generation of Golden Bears,” says Adarsh Jameson ’17 of the work the Cal Fund affords.

More examples of effective fund drive copy

This is an example of a short-term drive for a highly restricted fund that isn’t otherwise listed on Give.berkeley.edu:

Willie Gordon’s Birthday Drive

**F. SHORT DESCRIPTION**  
Support the California Detective Fiction Collection this summer to honor what would have been the 100th birthday of its namesake.

Use only **15- to 20-word intro text** that include who and what and speaks directly to the donor.

**G. LONG DESCRIPTION**  
Contributions to this drive can be put to use immediately, digitizing the remainder of the William C. Gordon Fund for California Detective Fiction Collection. In honor of what would have been the 100th birthday of the late novelist William C. Gordon ’59, we are asking you to help bring this extraordinary, growing compendium — about 3,000 and counting mystery novels set in the Golden State or written by California authors — into the 21st century just in time for the fall semester to begin.

Use about **100 words that tell “why.”** Include concrete examples of the drive’s potential/intended impact.

This is an example of a short-term drive for a restricted fund that is listed on Give.berkeley.edu:

PLI 20th Anniversary Challenge

**F. SHORT DESCRIPTION**  
Make a difference in the lives of students by supporting the Principal Leadership Institute.

This is a **15- to 20-word sentence** about the fund drive. Use a call to action.

**G. LONG DESCRIPTION**  
Since its founding in 2000, the Principal Leadership Institute (PLI), has prepared and supported a stellar community of school leaders in the San Francisco Bay Area and beyond. We take real-world challenges and use research to inform practice, enabling school leaders to identify assets in their communities in order to make high-quality learning accessible to all students. To celebrate our 20th anniversary this fall, we are asking our graduates and their networks to help fund PLI fellowships, providing the next generation of principals with the tools they need to make meaningful change in 21st-century schools.

Use about **100 words that tell “why.”** Include concrete examples of the drive’s potential/intended impact.

Redirects

Home

A redirect automatically makes a web browser, such as Internet Explorer, Safari, Firefox, or Google Chrome, go from one URL to another URL. Redirects help donors navigate to the funds they want to support with friendly URLs.

Select redirect to change

RECOVER DELETED REDIRECTS

ADD REDIRECT +

Q

Search

Action:

Go

0 of 12 selected

| <input type="checkbox"/> | SOURCE               | DESTINATION   | PUBLISHED   | COUNT | CREATED             | MODIFIED            |
|--------------------------|----------------------|---|-------------|-------|---------------------|---------------------|
| <input type="checkbox"/> | /solidtest           | /fund/FB0320000?ac=65432&fund1=FB0194000&amt1=12.00&freq=QTR                          | <div></div> | 0     | 2020-03-11 2:33 PM  | 2020-03-11 2:33 PM  |
| <input type="checkbox"/> | /research-highlights | /fund/FD1018000?freq=MON&inst=4   | <div></div> | 0     | 2020-01-30 4:49 PM  | 2020-05-17 7:38 AM  |
| <input type="checkbox"/> | /fiatlux             | /funddrive/2?fund1=FB0121000&amt1=100.00  | <div></div> | 0     | 2020-01-28 2:48 PM  | 2020-01-28 2:54 PM  |
| <input type="checkbox"/> | /gobears             | /fund/FN0220000?ac=12345&fund1=FB0194000&amt1=100.00&freq=MON                         | <div></div> | 1     | 2020-01-28 2:45 PM  | 2020-05-17 7:38 AM  |
| <input type="checkbox"/> | /jctest1-23-20       | /funddrive/1?ac=653343  | <div></div> | 1     | 2020-01-23 10:19 AM | 2020-01-23 10:22 AM |
| <input type="checkbox"/> | /jctest01-22-10      | /fund/FW8277000?ac=346866   | <div></div> | 1     | 2020-01-22 1:51 PM  | 2020-01-23 10:22 AM |
| <input type="checkbox"/> | /mo                  | /fund/FB0231000?fund1=FB0231000&amt1=33.00&fund2=FB0120000&amt2=34.00&freq=ANN&inst=4 | <div></div> | 1     | 2019-11-15 2:52 PM  | 2020-01-28 2:55 PM  |
| <input type="checkbox"/> | /cal                 | /fund/FN7214000?fund1=FB0492000&amt1=35.00&fund2=FB0320000&amt2=0.00&freq=QTR&inst=3  | <div></div> | 0     | 2019-10-10 11:10 AM | 2020-01-28 2:55 PM  |
| <input type="checkbox"/> | /charterhill         | /giftdetails?fund1=FB0120000&amt1=10.00&fund2=FB0194000&amt2=20.00&freq=MON&inst=4    | <div></div> | 0     | 2019-10-09 5:36 PM  | 2020-01-28 2:55 PM  |
| <input type="checkbox"/> | /jtest               | /fund/FB0231000?fund1=FB0121000&amt1=50.00&freq=MON                                   | <div></div> | 1     | 2019-10-09 5:16 PM  | 2019-12-03 5:56 AM  |
| <input type="checkbox"/> | /goats               | /faq  | <div></div> | 0     | 2019-10-09 3:50 PM  | 2019-10-09 3:50 PM  |
| <input type="checkbox"/> | /a-fund-drive        | /funddrive/1?ac=667   | <div></div> | 1     | 2019-10-09 3:49 PM  | 2019-11-25 2:11 PM  |

12 redirects

Breakdown of redirect page sections

Content editors can request redirects by filling out a form with the following fields:

CONTENT EDITOR VIEW

Add redirect

Source:

/calfund

Redirect from where?  
https://give.berkeley.edu is assumed; just provide an absolute path.  
Example: /give-to-oski

Type:

☒ Fund page

☐ Fund drive

☐ Static page

☐ URL

Appeal code:

55555

If gifts made via this redirect need to be tracked, enter an appeal code here.

Destination fund page:

The Cal Fund

x

Gift basket (hide)

| AMOUNT                               | FUND  | DELETE? |
|--------------------------------------|---|---------|
| <div></div>                          | <div></div>   |         |
| <div>+ Add another Basket Item</div> |   |         |
| <div>Gift frequency:</div>           | <div><div></div><div>If the gift specified above is recurring, select a frequency here.</div></div>   |         |
| <div>Gift installments:</div>        | <div><div></div><div>If you have chosen a gift frequency, you may also specify a desired number of installments here.<br/>For instance, to make a quarterly gift last for four quarters, enter 4.</div></div> |         |

Save and add another

Save and continue editing

SAVE

A. REQUESTED SHORTCUT

Type words to see if shortcut is available.

B. TYPE

Where are you directing the person who is clicking on the redirect?

C. APPEAL CODE

Used to track solicitations

D. DESTINATION URL

E. GIFT BASKET

Are your donors using the redirect with the expectation of a specific gift basket? You can preload the gift basket with fund(s), amount(s), frequency, and number of installments (if applicable).





## Resources

### GENERAL QUESTIONS

University Development and Alumni Relations  
Give to Berkeley Support  
**[give@berkeley.edu](mailto:give@berkeley.edu)**

### FUND QUESTIONS

University Development and Alumni Relations  
Fund Management  
**[fundhelp@berkeley.edu](mailto:fundhelp@berkeley.edu)**

### DIRECT RESPONSE MARKETING

Direct Response Marketing, an office of the Annual Programs department in University Development and Alumni Relations, supports UC Berkeley's schools, colleges, and programs by administering the Annual Giving Services Program, a comprehensive suite of direct marketing services.

For more information, please email **[DRMhelp@berkeley.edu](mailto:DRMhelp@berkeley.edu)**.

### UC BERKELEY DIGITAL GALLERY

Need an evocative image for a fund page or fund drive? The UC Berkeley Digital Gallery, managed by UC Berkeley's Office of Public Affairs, is an excellent resource.

For more information, please visit **[gallery.berkeley.edu](http://gallery.berkeley.edu)**.

### GIVE TO BERKELEY FUNCTIONALITY

General documentation about Give to Berkeley functionality will live on Eureka and the UDAR Web Team Customer Support Portal, as this document is intended to be a style guide. The documentation will have content on how to request a fund drive, for example.





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**LIGHT THE WAY**  
THE CAMPAIGN FOR BERKELEY

